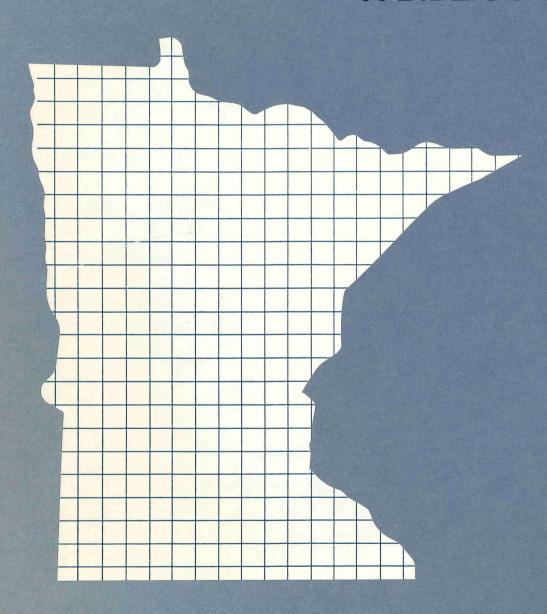


BUSINESS CONDITIONS

IN MINNESOTA, 1939 - 1984

A BIBLIOGRAPHY



BUSINESS CONDITIONS IN MINNESOTA, 1939-1984:

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Edited by Dan Gjelten

Thanks to Jill Griffith for her invaluable assistance in preparing this document.

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Minnesota. Legislature. Senate. Interim Commission of Business Inquiry.

<u>Minnesota Industry: It's Progress and Development</u>. St. Paul: The Commission, 1939.

Discusses industrial trends and factors affecting industrial development. Includes many tables. [VF M70.4]

Economic Analysis of the State of Minnesota: A Report to the Minnesota Resources Commission. New York City: J.C. White Engineers, 1945.

Comprehensive study evaluating public service, mining, forestry, manufacturing and agriculture; examining governmental and tax structures; offering recommendations. [HC107.M6~W5x]

Minnesota. Department of Business Research and Development. Minnesota at Midpoint: An Economic Survey of Minnesota at the Turn of the Half Century 1950. St. Paul: The Department, 1950.

Organized by industry. Includes tables and recommendations. [VF M70.4]

Minnesota. Advisory Commission to the State Department of Business Development. Let's Look to the Future. St. Paul: The Commission, 1954.

Commission concludes that Minnesota has placed "too great an emphasis on the production of the raw materials of agriculture, mining and forestry... and not enough emphasis on the production of finished articles." Includes some tables and recommendations. [VF M70.4]

University of Minnesota. Business Executives' Research Committee.

<u>Industrial Location and the Minnesota Economy</u>. Minneapolis: The Committee, 1954.

Compares Minnesota economic conditions to U.S. and other Upper Midwest States. Discusses location factors such as taxes and labor issues. Includes survey results. [HC107.M6 B9]

University of Minnesota. Social Science Research Center. Minnesota's Tomorrow: The Ninth in a Series of Annual Public Discussions of Problems of Current Interest to the Citizens of Minnesota. Minneapolis: University of Minnesota Social Science Research Center, 1956.

Papers expand upon radio presentations. Experts discuss forestry, mineral and energy resources, labor, agriculture, marketing, manufacturing and transportation. Touches on research and development and the relationship of the Minnesota economy to education. [HC107.M6 M493]

Minnesota Chamber of Commerce. Anatomy of a Business Climate: State of Minnesota 1961: A Comprehensive Survey of Minnesota's Business Climate Prepared Through Cooperation of Minnesota Chamber of Commerce. St. Paul: Minnesota Chamber of Commerce, 1961.

Results of interviews with manufacturers provide composite reports on Minnesota industry. Covers labor costs and taxation. Includes recommendations. [VF M70.4]

Henderson, James M. and Anne O. Krueger. <u>National Growth and Economic Change in the Upper Midwest</u>. Minneapolis: University of Minnesota Press, 1965.

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Presents a detailed analysis of the economy of the Upper Midwest Region. Covers the region's past economic growth and possible future development in several industrial sectors. Many tables and an index. [HC107.A172 H4]

Minnesota. Department of Business Development. Research Division. A Statistical Profile of the State of Minnesota. St. Paul: The Department, 1967.

Broad range of topics covered. Includes some rankings. No text. [HA454.M54 1967]

Wilson, Dr. John O. Quality of Life in America. Kansas City, Missouri: Midwest Research Institute, 1967.

This study uses a social-economic-political index to measure quality of life. Minnesota ranks number 2 in the 50 states. [HC106.6 .W54]

Minnesota. Department of Economic Development. Research Division.

<u>Qualitative Economic Growth in Minnesota: The Per Capita Income</u>

<u>Aspect</u>. St. Paul: The Department, 1971.

Discusses Minnesota's general economic condition using qualitative methods. States used for comparison are Indiana and Wisconsin. Data used is from U.S. Department of Commerce sources. [VF M70.4]

Berendt, John. "The Worst American State: A Statistical Reckoning." <u>Lifestyle</u> I, no. 2 (November 1972): 6-10, 16.

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Reprinted as "The Best American State" in <u>Greater Minneapolis</u> (April 1973). See Minnesota Department of Economic Development. <u>Quality of Life: Measurement of the State of the States</u>, 1976. [VF Q3 and M70.4]

Helmberger, John D. <u>Economic Growth in Minnesota: Compared to Neighboring States and the U.S.</u> St. Paul: University of Minnesota, 1972.

Reports that economic growth was greater in Minnesota than in neighboring states and the U.S. during the period between the mid-fifties and 1970. [HC107.M6 H43]

Liu, Ben-Chieh. <u>The Quality of Life in the United States, 1970:</u>
Index, Rating and Statistics. Kansas City, Missouri: Midwest Research Institute, 1973.

Another in a series of quality of life studies by Midwest Research Institute. Indicators include agriculture, technology, state and local governments, etc. Rankings provided for each category. [HC106.6.L84]

"The Minnesota Tax Tiger: It's Roar is Becoming a Meow," <u>Corporate</u>
Report 4, no. 8 (August 1973): 9-11.

This article indicates that the trend toward high taxes in Minnesota is turning to favor business. Cites a change in tax burden. [VF M70.4]

Wilson, John Oliver. Quality of Life in the United States-An Expansion into the New Frontiers of Socio-Economic Indicators. Kansas City, Missouri: Midwest Research Institute, 1973.

This is an updated version of the 1967 MRI study on quality of life. Contains a thorough explanation of the social indicators used in the studies. [HC106.6.W55]

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Minnnesota. Department of Economic Development. Research Division. Elements of Minnesota's Business Growth: A Comparative Analysis of Business Unit Counts, Employment and Personal Income. St. Paul: The Department, 1974.

Compares business, employment and income statistics from 1965 and 1972. [VF M70.4]

<u>1975</u>

Brinkman, Marcia and Connie Stumpf. "The Long Goodbye." <u>Corporate</u>
<u>Report</u> 6, no. 2 (February 1975): 24-27, 567.

Early indication of growing concern that Minnesota is losing businesses to other states especially to the Dakotas. (See also Minnesota. Department of Economic Development. Research Division. A Reply to the Corporate Report article "The Long Goodbye...") [VF M70.4]

Conway Research, Inc. <u>Environmental and Labor Use Controls</u>. Atlanta: Industrial Development Research Council, 1975.

States rated on "cooperativeness" in business development matters. Minnesota rated "poor." Conway, publisher of Industrial Development magazine, compares Quality of Life ranking by Midwest Research Institute with their rankings. Terms Minnesota as an "anti-growth" state. Library has summaries and news reports. [VF M70.4]

Erickson, Terri and John Helmberger. "Minnesota's Economy Compares Favorably to that of Neighboring States and the U.S." Minnesota Agricultural Economist no. 565 (March 1975): 1-4.

First of a series of articles comparing Minnesota's economy with the Plains States region. Reports that Minnesota economy has shown a better than average growth rate. [VF M70.4]

Fantus Company. A Study of the Business Climate of the States. Prepared for Illinois Manufacturers Association. Chicago: The Association, [1975?].

Library has summary of full report which contains Minnesota rankings. Data is largely from 1974 sources. [HC103.S88]

The Future of the Industrial Midwest: A Time for Action. Columbus: Academy for Contemporary Problems, 1975.

Compares the "Industrial Midwest" states of Minnesota, Wisconsin, Illinois, Indiana, Ohio, and Michigan in relation to three important economic "shifts" in U.S. economy. Data largely from 1974. [HC107.A14 W52]

Greenwald, John. "Firms Feel State Taxes Bar Growth." <u>Minneapolis Star</u> (December 8, 1975).

First of five articles exploring the claims that Minnesota's tax rates are driving away business. Others in series: "Little Sympathy Given to Tax Cries" (December 9, 1975); "Businessmen, State Officials Overstate Tax-Effect Arguments" (December 10, 1975); "Income Tax Ranks as Minnesota Mainstay" (December 11, 1975); "Business Buys 'No Free Lunch' but Questions Division of Tab" (December 14, 1975). [VF M70.4]

Minnesota. Department of Economic Development. Research Division. A Brief Assessment of the Minnesota Economy Compared to the West North Central States and the Coordinative Operation of the Department of Economic Development. St. Paul: The Department, 1975.

Seven page report examines economic performance of Minnesota and seven other Midwest states in terms of jobs, income and new capital investment. Also discusses the role of the Department of Economic Development. [VF M70.4]

Minnesota. Department of Economic Development. Research Division. A Reply to the Corporate Report Article. "The Long Goodbye-Why Minnesota Business Leaves Home." St. Paul: The Department, 1975.

Defends Minnesota economic conditions. Includes many tables. [VF M70.4]

"10th Annual Report: The Fifty Legislative Climates: What a Difference a Decade Makes." <u>Industrial Development</u> 44 (November/December 1975): 10+.

Summarizes business incentives available in the fifty states. Reviews industrial development legislation in last ten years. Tables. [VF I14]

Boddy, Francis. "Minnesota's Economy: 1900-1977." <u>Commercial West</u> (April 10, 1976): 114-115, 138.

Reports on changes in Minnesota employment, income, taxation and fiscal burden during this period. Includes tables. [VFM70.4]

Crowley, Michael. "Coleman and the Critics." <u>Corporate Report</u> 7, no. 9 (September 1976): 45-47, 51.

Senator Coleman responds to reports claiming Minnesota's government is anti-business. [VF M70.4]

"11th Annual Report: The Fifty Legislative Climates." <u>Industrial</u>
Development 45, (November/December 1976): 4+.

This years report details "many significant pro-business measures enacted by 1976 State Legislators." Includes many tables showing state by state business incentives. [VF I14]

Erickson, Terri and John D. Helmberger. Economic Growth in Minnesota Compared to Neighboring States and the Nation as a Whole and Projections to 1980 and to 1990. St. Paul: University of Minnesota Institute of Agriculture, Forestry and Economics, 1976.

An update to earlier staff papers with new projections. Includes many tables. [HC107.M6 E75 1976]

"Federal Spending: The North's Loss Is the South's Gain." <u>National</u> <u>Journal</u> 8, no. 26 (June 26, 1976): 878-891.

Early attempt to explore changing population shift and its economic impact and pattern. [VF M70.4]

Jusenius, C.L. A Myth in the Making: The Southern Economic Challenge and Northern Economic Decline. Washington, D.C.: The Office of Economic Research, Economic Development Administration, U.S. Department of Commerce, 1976.

This report examines the comparative levels of economic development as well as economic disparities between the two regions. Concludes that misleading impressions about the problem exist. Measures population immigration, income distribution, employment and unemployment, etc. Many tables. [HC107.A13 J78]

Minnesota. Department of Economic Development. <u>A Comparative Assessment of Economic Growth in the North Central Region</u>. 1940-1974. St. Paul: The Department, 1976.

Analyzes the economics of the twelve states of the North Central Region in terms of gross state product, personal income and employment. Uses statistics from 1940, 1950, 1960, 1970, and 1974. Includes tables. [HC107.A17 M6 1976x]

Minnesota. Department of Economic Development. Minnesota Gross State Product: 1965-1975. St. Paul: The State, 1976.

Analysis of gross state product, i.e. market value for all goods and services over time. Includes tables by market sector and comparisions with other states. [HC107.M6 M484 1976]

Minnesota. Department of Economic Development. Quality of Life:

<u>Measurement of the State of the States</u>. St. Paul: The Department,

1976.

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Summarizes conclusions of four quality of life studies in tabular form. (Studies are by Midwest Research Institute 1967 and 1973, Lifestyle Magazine and H.L. Mencken's 1931 study "The Worst American State"). [HC106.7.M56 1976x]

Minnesota. Department of Economic Development. Research Division. An Overview of the Minnesota Economy, July 1976. St. Paul: The Division, 1976.

Overview of main sectors of the state's economy with integrated text and tables. Includes some comparisions with other Midwestern states. [HC107.M6 M484 1976B]

"An Overview of Minnesota's Economy: A Special Issue." <u>Minnesota Industrial Development News</u>. (1976): entire issue.

Prepared as background for the Minnesota Economic Summit Conferences—a two day summit to develop recommendations for 1977 the State Legislature. Compares data on North Central States. Data from 1974/1975. [VF M70.4]

Reed, David. "Business Taxes and the Location of Industry." <u>Bulletin of Business Research</u> 51, no. 4 (April 1976): 1+.

Does not mention Minnesota but discusses the issue generally and cites several studies. Includes a bibliography. [VF B46.23]

"The Second War Between the States." <u>Business Week</u> (May 17, 1976): 92-113.

An early article exploring the regional struggle for jobs, capital and population. Includes many tables and "A Policy for Domestic Detente." [VF M70.4]

California Roundtable. California Business Study: A Study to Analyze the Business Climate and Opportunities for Job Development...: The Roundtable, 1977.

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Not a comparative study but nonetheless useful as a discussion of components involved in creating a "healthy" business climate. [HD3616.U64 C22]

Minnesota. Department of Economic Development. Research Division.

<u>Minnesota's Position in the Shifting National Economic Pattern.</u>

St. Paul: The Department, 1977.

Comparision of U.S. regions and states. Including many rankings. [HC107.M6 M46x]

Minnesota. Department of Economic Development. Research Division. A 1976 Comparative Assessment of Minnesota Manufacturing. St. Paul: The Department, 1977.

This report updates A Comparative Assessment of Economic Growth in the North Central Region, 1940-1974 (1976). Contains many statistical tables and rankings for manufacturing, employment, plant counts, value of shipments, etc. [HD9727.M6 M55x]

Minnesota. Department of Economic Security. "Facility Location Decisions: A <u>Fortune</u> Market Research Survey." <u>The Development Digest</u> 1, no. 1 (November 21, 1977): 23-30.

Reprint of a survey to ascertain factors considered in expansion and/or relocation decisions of industry. See later version Why Corporate America Move Where, 1982. [VF M70.4]

Minnesota. Legislature. Office of Senate Research. <u>Business Climate Studies: A Survey of the Literature</u>. (Prepared by Bob Lacy for presentation to Senate Subcommittee on Economic Development.) St. Paul: The Office, 1977.

Critical reviews of Fantus study, and others appearing in mid 1970's. [VF M70.4]

Upper Midwest Council. Emerging Forces in Conflict: Critical Choices
For the Upper Midwest. the Next Ten Years: A Future Choices
Project. Minneapolis: Upper Midwest Council, 1977. [HC107.A14 U66x]

Reports the findings of an advisory group composed of persons in business, government, education, labor, agriculture, environment etc. which set out to identify the most significant forces affecting the economy of the Upper Midwest Region. Factors related to energy and natural resources rank highest. Includes many tables, recommendation. [HC107.A14 U66x]

Erickson, Terri and John Helmberger. Economic Growth in Minnesota Compared to Neighboring States and the Nation as a Whole and Projections to 1980 and 1990. St. Paul: Agricultural Extension Service, University of Minnesota, 1978.

Concludes that the Minnesota economy was not lagging behind neighboring states or the national economy. [S544.3 M5 M53 no.66]

Larson, Don W. "In South Dakota the Sirens Sing." Corporate Report 9, no. 7 (July 1978): 34-38, 76-77.

Discusses Minnesota corporations moving to South Dakota. Contains listing by year (1969-1978) noting name of company, new location, date of move and number of employees involved. (Note: Letters in reply appear in August 1978 pp. 8-10; 9/78 pp. 8,14,114; and October 1978 pp. 8,10. [VF M70.4]

Minnesota. Department of Economic Development. Report on the Economic Growth Record of Minnesota. St. Paul: The State, 1978.

An assessment and call for action. Identifies key issues at local regional and state levels. Organized by major topic. Includes tables. [REF HC107.M6 M643x]

Minnesota. Department of Economic Development. A Report to the Governor on the Economic Growth Record of Minnesota. St. Paul: The Department, 1978.

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Contains 1977 and 1978 data comparing economic conditions of Minnesota and other North Central States. [REF HC107.M6 M645X]

Minnesota. Legislature. Minnesota Tax Study Commission. 1978 <u>Comparative Business Climate Study</u>. St. Paul: The Commission, 1978.

Details a statistical evaluation of the business climate in Minnesota and the other 49 states. Ranks 46 socio-economic variables chosen to provide a mix of the criteria used in the selection of sites by businesses. [HC110 D5 M55]

Minnesota. Legislature. Tax Study Commission. Report of the Subcommittee on Business Climate and Taxation. St. Paul: The Commission, 1978.

This report examines the impact of the Minnesota tax system on economic development and locational decisions. Covers individual income tax, corporate income tax, employer excise tax, property tax, etc. Includes recommendations. [VF M70.4]

Pacific Gas and Electric Company. <u>Outlook 1978</u>. 1978.

Provides "comparative business climate ratings based on 25 representative socio-economic variables." Library has copies of sections only. [VF M70.4]

"Survey Results ['How Do You Rate Minnesota's Business Climate']."

<u>Midwest Business Journal</u> 2, no. 2 (August/September 1978): 14.

Now Minnesota Business Journal, this journal reports on it's survey rating business climate. Four hundred responses received. Questions first appeared in July 1978 issue. [VF M70.4]

"12th Annual Report-The Fifty Legislative Climates." <u>Industrial</u>
<u>Development</u>. 47, (January/February 1978): 2-8.

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Tables include "financial assistance for industry." "Tax Incentives for industry." "Industrial Revenue Bond Financing," etc. [VF | 114]

Alexander Grant and Company. <u>A Study of Business Climates of the Forty-Eight Contiguous States of America</u>. Chicago: Alexander Grant and Company, 1979.

The first of a series of studies ranking the state's business climate (defined as the aspect of the business environment directly controllable by state government). The attractiveness of a state's business climate is related to manufacturing job_retention and expansion. Minnesota ranks 32. [HC106.7 .A43x]

Citizens League. Tax/Economy Committee. A More Rational Discussion of Taxes and the Economy. Minneapolis: Citizens League, 1979.

Discusses the opportunities for economic growth in Minnesota and the effect of tax policy on growth. Recommendations include reducing corporate income tax rate, adopting a graduated corporate income tax and tax credit for corporate research and development expenditures. [HJ 2415 .C57X]

Dahl, David S. "A Cloudy Future for Minnesota's Business." <u>Federal</u>
<u>Reserve Bank of Minneapolis. Quarterly Review</u>. 3, (Spring 1979):
17-23.

Reports that "Minnesota's business climate is developing some problems." Cites taxes and public service spending. Includes tables. [VF M70.4]

Dahl, David S. <u>Should We Be Concerned About Minnesota's Business Climate: Presentation to the Minnesota Senate Select Committee on Tax and Finance, January 15, 1979</u>. 1979.

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Uses many charts and tables to support conclusions that "the state's business climate is not competitive with that of neighboring states and is not as attractive as it was in the 1960's." [VF M70.4]

Fuchs, Diane and Steve A. Rabin. <u>Tax Equity in the Fifty States</u>. Washington, D.C.: Coalition of American Public Employees, 1979.

"This study identifies tax features currently in use by various states that the authors consider contribute most to equitable systems of state taxes." Includes many tables with information on sales and personal income taxes, business taxes, property taxes and general tax administration. Minnesota's overall rank is 5. [HJ2385 .F82x]

Lund, Leonard. <u>Factors in Corporate Locational Decisions (The Conference Board Information Bulletin No. 66)</u>. New York: Conference Board, 1979.

Identifies key factors that are considered by corporate decision makers. The report is general rather than specific to states. [VF 122.2]

Michigan. Department of Management and Budget. Office of Intergovernmental Relations. <u>Economics of the Great Lake States</u>. Lansing: The Department, 1979.

Compares economic information on different segments of six states: Illinois, Indiana, Michigan, Minnesota, Ohio and Wisconsin. Special sections on unemployment insurance and workers compensation. Comparisons of countries and SMSA's also included. Includes maps and charts. Most data from 1976. [REF HC107.A14 M5 1979X]

Minnesota Business Partnership. <u>The Minnesota Economy</u>, <u>How Does It Compare</u>? Minneapolis: Minnesota Business Partnership, 1979.

The Minnesota Business Partnership, Inc., an association of 48 chief executive officers of Minnesota-based companies, studied the business climate in 26 states to determine Minnesota's relative strengths and weaknesses. Includes recommendations. (Updated following 1979 Legislative Session). [HC107.M6 M68 1979]

Minnesota. Department of Economic Development. "Chipping Away at Minnesota's Business Climate Issue." Minnesota (December 1979): 3-6.

Summarizes recent efforts to improve the business climate in Minnesota. [VF M70.4]

"13th Annual Report: The Fifty Legislative Climates." <u>Industrial</u>
<u>Development</u> 48, (January/February 1979): 2+.

State by state compilation of business incentives; this year shows "growing popular support for tax reform and elimination of wasteful government spending." "The Year in Review" provides a paragraph on new state development laws. Includes tables. [VF I14]

1980

Adams, John S. The Minnesota Economy: Where Do Things Stand?: What Lies Ahead? Minneapolis: The Bureau of Business Research, College of Business Administration, University of Minnesota, 1980.

Reports on "current health and recent performance of the Minnesota economy." Suggests that long term competitive performance of Minnesota industries was mixed. Includes industry specific indicators as well as employment indicators and tables. [HC107.M6 A32]

Alexander Grant and Company. A Study of Manufacturing Business Climates of the Forty-eight Contiguous States of America prepared by Alexander Grant etc. (see 1983 entry), Chicago: The Company, 1980.

This is the second report on business climates in the states. Factors defining business climate have been changed since first study, and include business taxes, labor costs, energy costs, etc. Minnesota ranks 37. [REF HC106.7 A43 1980]

"14th Annual Report: The Fifty Legislative Climates." <u>Industrial</u>
Development 49, (January 1980): 2-15.

This year "tax relief and 'runaway plant' legislation" were major themes. Also summarizes business climate research. Includes tables showing business incentives offered by states. [VF | 114]

Minnesota Business Partnership. <u>The Minnesota Economy: How Does It</u>
<u>Compare? An Updated Analysis of the Impact of 1980 Legislation in Minnesota and other States</u>. Minneapolis: The Partnership, 1980.

Second annual study of Minnesota's business climate relative to 25 other states. Tables. [HC107.M6 .M68 1980]

Smith, Richard. <u>Minnesota: A Good Place to Do Business</u>. Minneapolis: University of Minnesota, 1980.

Report "shows that Minnesota has a high quality business environment." Covers natural resources, cost of doing business and a look at new and expanding industries in the state. Includes many tables. [REF HC107.M6 S64]

1981

Adams, John S. The Minnesota Economy: Some Comparisons with Other States and Details on Industrial Performance. Minneapolis: University of Minnesota, 1981.

Second in a series of semi-annual reports on the Minnesota economy, intended to provide indicators of the state's economic health and identify components of the economy that need attention. Chapters include manufacturing, wholesale trade and retail trade. Includes many state by state tables. [REF HC107.M6 A321]

Alexander Grant and Company. The Third Study of General Manufacturing
Business Climates of the Forty-Eight Contiguous State of America:
1981. Chicago: Alexander Grant and Company, 1981.

This study of business climate again has changes in factors and methodology, responding to comments of users. Contains detailed explanation of factors used. Minnesota ranks 32. [HC106.7.A43 1981]

"15th Annual Report: The Fifty Legislative Climates." <u>Industrial</u>
Development 50, (March/April 1981): 4-11.

"Compared to previous years when many states carved huge chunks from tax bills, tax relief in 1980 was measured in only trim slices." Includes tables showing business incentives offered by the states. [VF I14]

Kieschnick, Michael. <u>Taxes and Growth: Business Incentives and Economic Development</u>. Washington D.C.: Council of State Planning Agencies, 1981.

Part of a multi-volume series in state development policy. [HC106.7 .S88X NO. 11]

Maki, Wilbur R. Minnesota's Shift to Services. Its Impact on Jobs.
Income. and Taxes. St. Paul: The Department of Agricultural and Applied Economics, University of Minnesota, Institute of Agriculture, Forestry and Home Economics, 1981.

Details the employment shift toward services-related industry in Minnesota and the implications for Minnesota's economy. [HC107.M6 M29]

Mazza, Jacqueline. State of the Region. 1981: Economic Trends in the Northeast and Midwest. Washington, D.C.: Northeast-Midwest Institute, 1981.

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Examines economic conditions of Nebraska and Minnesota regions; discusses population and industrial shift to southern states, energy dependence of the states, discrepancy between taxes paid to federal government and federal spending in the included states, structural unemployment, etc. Includes many comparative tables. [HC107.A115 M39]

Minnesota Business Partnership. The Minnesota Economy: How Does It Compare?" An Updated Analysis of the Impact of 1981 Legislation in Minnesota and Other States. Minneapolis: The Partnership, 1981.

Continues the MBP annual study of the Minnesota business climate. Tables. [HC 107 .M6 M68]

Minnesota Commission on Small Business. Report to the Governor of the State of Minnesota and to the Minnesota State Legislature. St. Paul: The Commission, 1981.

This report results from meetings held with small business operators around the state; makes recommendations in areas of taxation, regulations and business development. [HC107.M6 M56]

Minnesota. Department of Economic Development. Minnesota: Statisical Profile. St. Paul: The State, 1981.

Prepared to answer questions on subjects related to Minnesota's economy. [REF HC451 D46a 1981]

Padda, Kuldarshan. "A Report Card on the States." Inc. 3, no. 10 (October 1981): 90+.

1st annual rating of state business climates. Minnesota ranked in the top ten. [VF M70.4]

City of Moorhead. <u>North Dakota</u>. <u>Minnesota Border Cities Disparities</u>. Moorhead: The City, 1981.

Details the economic disparities in several areas (taxes, worker's benefits, social services) which create problems for businesses competing across the Minnesota-North Dakota border. [HC107.M6 N67]

St. Paul Area Chamber of Commerce. 2001: Can We Get There From Here?

A Plan of Action to Assure Minnesota's Future Quality of Life
through Creative Financing Incentives. St. Paul: The Chamber,
1981.

Report contains recommendations in areas of workers compensation, personal and corporate taxes, capital gains taxes and debt and equity capital. Also discusses quality of life indicators. Includes notes. [HC107.M6 T86]

Souder, William. "Minnesota's Business Climate: Storm Warnings under Blue Skies." <u>Corporate Report Minnesota</u> 12, no. 12 (December 1981): 43-48.

Reviews Minnesota business climate perceptions and studies during the twenty year period of 1961-1981. Summarizes arguments which have been made and economic data used. Includes opinion research. [VF M70.4]

Adams, John et al. <u>Minnesota Economy: An Examination of Employment Growth and Occupational Structure... Data Base Report #4.</u>
Minneapolis: University of Minnesota, 1982.

Fourth in a series of semi-annual reports on Minnesota's economic conditions. Includes data on employment and occupations, agriculture, finance and transportation industries. Many tables. (See also Adams, John S. <u>The Minnesota Economy: Some Comparisions with Other States and Details on Industrial Performance</u>, 1981. [HC107 .M6 A294]

Advisory Commission on Intergovernmental Relations. <u>Tax Capacity of the Fifty States: Methodology and Estimates</u>. Washington, D.C.: The Commission, 1982.

Provides an explanation of the fiscal capacity concept as a measure of relative taxing abilities of the states. State by state tables broken down by type of tax, total collections, etc. See also 1981 Tax Capacity of the Fifty States (1983). [REF HJ2385.L82]

Advisory Commission on Intergovernmental Relations. <u>Tax Capacity of the Fifty States: Supplement: 1980 Estimates</u>. Washington, D.C.: The Commission, 1982.

Presents 1980 estimate of the tax capacity of the 50 states using same methodology presented in $\frac{\text{Tax Capacity of the Fifty States:}}{\text{Methodoloy and Estimates.}}$ [REF HJ2385.L78 1982 suppl.]

Alexander Grant and Company. The Fourth Study of General Manufacturing
Business Climates of the Forty-Eight Contiguous State of America:
1981. Chicago: Alexander Grant and Company, 1982.

In this survey "business climate" refers to a collection of measurement factors that manufacturers view as important to their business success; the factors are oriented toward the cost of doing business and the availibility of important resources. 1982 study is directly comparable to 1981 study. Minnesota ranks 32. [HC106.7.A43 1982]

Belknap Data Solutions Ltd. Why Corporate America Moves Where: A Fortune Market Research Survey. New York: Fortune, 1982.

A survey of 500 large U.S. industrial corporations details the reasons for locating new facilities. Highlights: "Other than state and local tax policy, government influence on facility location appears slight," "over the last five years, the South has captured six out of ten new plant facilities..." [REF HD58 .W49]

Northern Natural Gas Company. <u>Economic Data Guide</u>. Omaha: The Company, 1982.

Contains state by state data on 178 factors in four general areas (labor force; markets, utilities and transportation; business and living conditions; government). Tables are arranged by region but in most cases do not rank the states. [REF HC106.7 .N67 1982]

Genetski, Robert J. and Lynn Ludlaw. The Impact of State and Local taxes on Economic Growth: 1963-1980. Chicago: Harris Bank, 1982.

Concludes that "An inverse relationship exists between changes in state relative tax burdens and state relative economic growth." [VF B46.23]

Gold, Steven. <u>State Fiscal Indicators</u>. Denver: National Conference of State Legislatures, 1982.

Ranks the fifty states in many areas of fiscal activities. Includes state spending by function, state revenues, earnings, employment, debt, etc. [REF HJ2053.A1 G64]

Helmberger, John D. <u>Economic Growth in Minnesota Compared to Neighboring States and the Nation as a Whole</u>. St. Paul: Department of Agricultural and Applied Economics, University of Minnesota, 1982.

Another in a similarly titled series of reports which updates the information contained in earlier editions. [HC107.M6 H44]

Maki, Wilbur R. Minnesota's Economic Growth in Recession and Recovery:
Part I. St. Paul: Department of Agricultural and Applied
Economics, University of Minnesota, Institute of Agriculture,
Forestry and Home Economics, 1982.

This report presents statistical reference series for the study and projection of Minnesota's economic outlook in the 1980's. Concludes that Minnesota's prosperity is "increasingly dependent" on U.S. economic recovery and growth. Includes many tables. [HC107.M6 M287]

Munnich, Lee W., Jr. An Analysis of Minnesota's Business Climate. St. Paul: Minnesota House of Representative, 1982.

Compares changes in economic indicators from 1970 to 1980 and among the five state area: Minnesota, South Dakota, North Dakota, Iowa and Wisconsin. [VF M70.4]

Posner, Bruce G. "A Report on the States. Inc. 4, no. 10 (October 1982): 95+.

The second annual study of small business climates in the fifty states, Minnesota ranks 19th. [VF M70.4]

Premus, Robert. Location of High Technology Firms and Regional Economic Development: A Staff Study. Washington, D.C.: Government Printing Office, 1982.

This study highlights the importance of competition between states for the nation's high technology companies and concludes that this kind of competition will lead to the technological and industrial revitalization of the economy. Includes tables and notes. [HC110.D5 P73 1982]

"16th Annual Report: The Fifty Legislative Climates." <u>Industrial</u>
<u>Development</u>. 51, (January/February 1982): 4-5.

This years survey includes results of federal program cuts and pressure on state budgets. Includes tables showing business incentives by states. [VF I14]

Advisory Commission on Intergovernmental Relations. 1981 Tax Capacity of the Fifty States. Washington, D.C.: The Commission, 1983.

Uses "tax capacity index" to measure the relative taxing abilities of state and local governments among the states. Breakdown on tax capacity and tax revenue are provided for eight categories of taxes, on a state by state basis. Many tables. [REF HJ2385 .L78 1983]

Alexander Grant and Company. The Fifth Study of General Manufacturing Business Climates of the Forty-Eight Contiguous State of America: 1983. Chicago: Alexander Grant and Company, 1983.

Fifth annual study using identical methodology used in 1981 and 1982 studies. Minnesota ranks 43. [REF HC106.7.A43 1983]

Maki, Wilbur R. & Patricia Dalton. Minnesota's Economic Growth in Recession and Recovery: Part II. St. Paul: Department of Agricultural and Applied Economics, University of Minnesota, Institute of Agriculture, Forestry and Home Economics, 1983.

Concludes that Minnesota industry has "consistently outpaced U.S. industry in employment and income growth." Statistics are by industry sector. [HC107.M6 M287 PT. 2]

Minnesota Business Partnership. <u>Job Creation: How Does Minnesota Compare</u>? Minneapolis: Minnesota Business Partnership, 1983.

MBP's 1983 legislative update emphasizes the creation of jobs in the private sector. Includes many comparative tables. [REF HC107.M8 M68]

National Association of State Development Agencies (U.S.). <u>Directory of Incentives for Business Investment and Development in the United States</u>. Washington, D.C.: Urban Institute, 1983.

Provides information on state sponsored programs to improve the business environment, including financial incentives, tax incentives and non-financial programs. Section one gives general overview of eocnomic development; section two, a state by state listing. [REF HC110.153 N4 1983]

Peirce, Neal R. and Jerry Hagstrom. "The Agri-Energy Fortress." National Journal 15, no. 25 (June 18, 1983): 1281-86.

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Part of a series called "The New Regionalism." This article summarizes the economic history of the Great Plains Region. Includes table showing regions "vital statistics." [VF M70.4]

Posner, Bruce G. "Report on the States." <u>Inc.</u> 5, no. 10 (October 1983): 139+.

3rd annual report on small business climate in the fifty states; Minnesota ranked #5. [VF M70.4]

Small Business Development Center. <u>Minnesota Businesses and Jobs</u>, <u>1967-1982</u>. St. Paul: The Center, 1983.

Often referred to as "The St. Thomas Study." This study compares job losses and gains in Minnesota. Includes charts and graphs. $[HC107.M6\ M69]$

Steinnes, Donald N. <u>Business Climate</u>, <u>Tax Incentives and Economic Development</u>: <u>Myth or Reality</u>? Duluth: Bureau of Business and Economic Research, School of Business and Economics, University of Minnesota, Duluth, 1983.

This paper investigates the effect that policy variables (i.e. tax incentives, interstate differences in tax rates, "business climate") have on the locational decisions of economic activities. Includes tables and a bibliography. [HD3616.U63 S72]

West Virginia Research League. <u>State Business Tax Burdens Selected</u>
<u>Fiscal Years</u> 1971 through 1981. Charleston: The League, 1983.

Includes comparisions of state and local tax burdens, unemployment compensation and workers compensation. [HD60 .158]

lowa Development Commission. <u>lowa's Quality of Life as Compared to the Nation and other Midwestern States</u>. Des Moines: The Commission, 1984.

Components of quality of life include education, public safety, personal income, taxes, health care, etc. lowa ranked as number 1, Minnesota as number 2. Includes many tables. [HN60.158]

Knopff, Gregory. <u>Economic Performance and State Policies Affecting Business: A Twelve State Comparison</u>. St. Paul: Minnesota. Senate, Counsel and Research Office, 1984.

This study compares Minnesota and 11 other states with regard to economic performance, state tax policies and state spending policies that affect business. Includes tables and references. [HC106.7.K56]

"Minnesota's Economy: High Cost, High Performance." Minneapolis Star and Tribune. (April 8-April 12, 1984).

Five part series examining the stengths and weaknesses of the Minnesota economy. Includes projections, comparisions and many tables. [VF M70.4]

Hagstrom, Jerry and Robert Guskind. "Playing the State Ranking Game-A New National Pastime Catches On." <u>National Journal</u> 16, no. 26: 1268-1274.

Analyzes different rankings of the states, discusses their methods and uses. Includes a table which provides rankings for the states according to many different business and quality of life factors. [VF M70.4]

Yankelovich, Skelly and White, Inc. <u>The Business Climate in Wisconsin:</u>

<u>Management Summary of Comprehensive Research Program</u>. Yankelovich, Skelly and White, Inc., 1984.

Wisconsin business climate studied in relation to Massachusetts, North Carolina, Minnesota and Indiana. $[HC107.W6\ B87]$