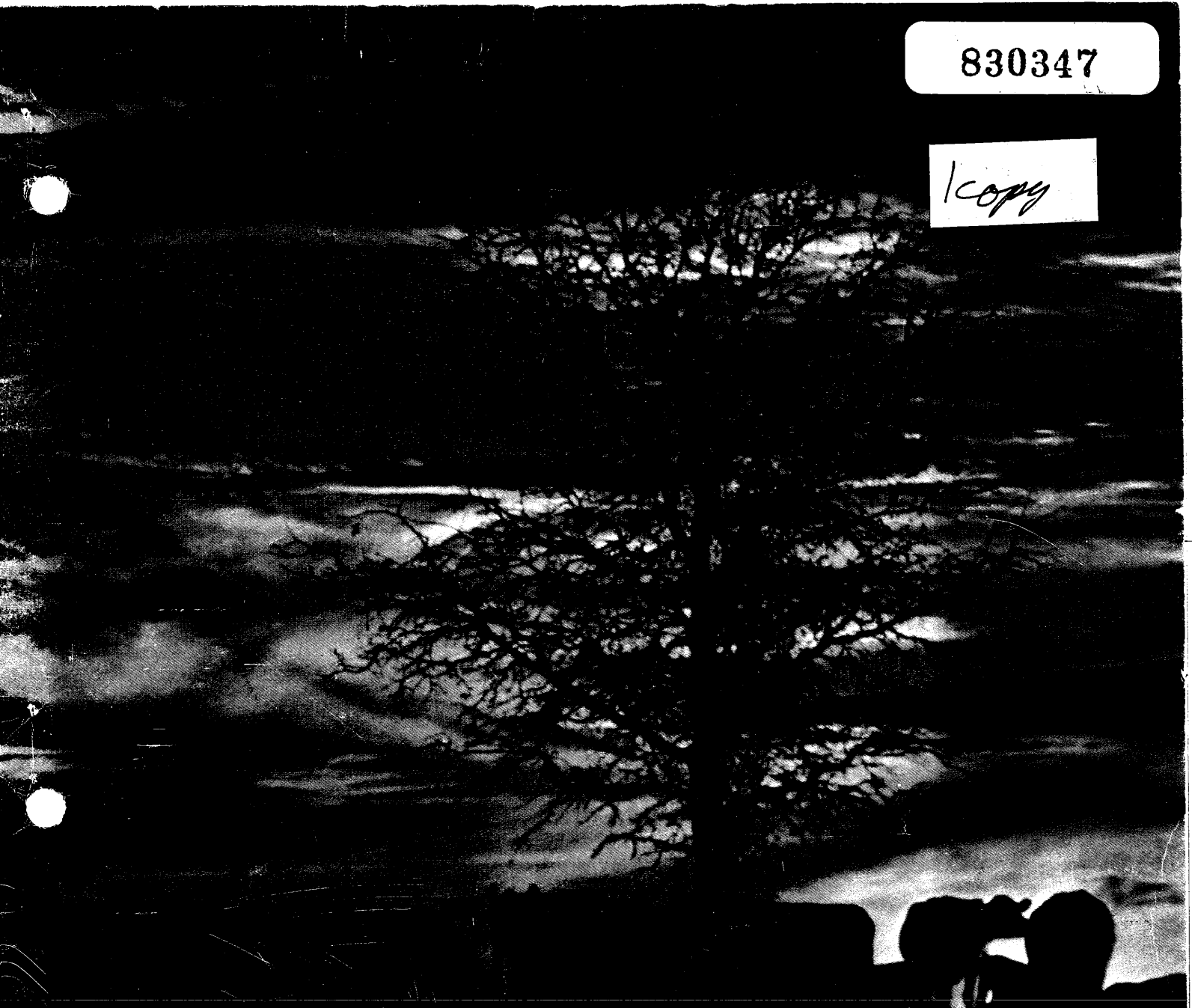
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MINNESOTA'S BUYERS GUIDE

TO HIGH QUALITY FOODS AND AGRICULTURAL PRODUCTS

830347

FOREWORD

Minnesota, the "North Star State," ranks high in the production of many agricultural commodities. Agriculture is the largest and basic industry of the State. One-third of the labor force is employed in agriculture and agri-business. Total population is about 3.9 million.

Minnesota ranks 14th in size among the 50 States. In January, there were 117,000 farms in the State, averaging about 262 acres. The State prides itself in that over 88 percent of the farm operators are full or part owners of their farms.

Total agricultural cash income approximates nearly 4.0 billion dollars annually, ranking 6th among States in 1976. This is expected to reach 4.5 billion dollars in 1977.

Minnesota is a livestock State. Receipts from livestock and poultry enterprises traditionally accounted for almost two-thirds of the cash farm income. However, in recent years, crops income has gained and nearly balances with livestock, dairy and poultry income.

In addition to raising livestock feed, Minnesota farmers market large quantities of corn, cereal grain, soybeans and flax. Sweet corn, peas, sugarbeets, sunflower seeds and potatoes are grown for processing. Minnesota ranked eighth in value of all crops produced in 1976 and in the production of individual crops, despite devastating drought.

The State is served by the South Saint Paul Livestock market, the Nation's largest, and by numerous interior packer markets. Grain is marketed through the Minneapolis Grain Exchange, the largest cash grain market in the world. Minnesota is an exporting State of most agricultural commodities produced here with world seaports of the Great Lakes and the Mississippi River.

Food processing industries are an extremely important part of the State's economy. Food processing generates nearly 3.0 billion dollars through processing of agricultural products and inputs. Hundreds of plants process dairy products and huge quantities of foods are processed in the State's meat processing, vegetable canning and freezing plants, sugarbeet factories and the potato processing plants.

Many factors are responsible for Minnesota's place as one of the leading agricultural States of the Nation. A generous allotment of fertile land, a climate favorable to both crops and livestock, a farm population that has taken advantage of technology and aggressive-minded industries are the most important factors in the success story of

– MINNESOTA –

This publication should not be considered as a complete listing of Minnesota-grown products since only those returning a mailed questionnaire are included.

Since the mailing of the questionnaire may not have covered all firms. Unlisted firms who wish to be included in any future edition should contact the Minnesota Department of Agriculture.

NOTE: The listing of firms in this publication does not constitute an endorsement by the Minnesota Department of Agriculture.

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Marketing Services Division
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St. Paul, Minnesota 55155
(612) 296-2847

TABLE OF CONTENTS

	Page
Associations	47
Animal Food Components	1
Apples	3
Bakery Products	3
Beverages and Mixes	5
Candy	8
Cereal Products and Milling	10
Charcoal	13
Christmas Trees	13
Cooking Oil	13
Dairy Products	13
Eggs – Shell and Processed	18
Ethnic Foods	20
Fish Products	21
Food Franchisers	23
Honey	24
Jams – Jellies – Peanut Butter	25
Macaroni	25
Maple Syrup	25
Margarine	25
Meat Products	26
Milling and Cereal Products	10
Mushrooms	29
Nuts and Snacks	30
Pickles and Salad Dressing	31
Potatoes – Fresh	32
Potatoes – Processed	35
Poultry and Turkey Products	37
Sandwiches	39
Soups and Gravies	39
Soybeans – Processed	40
Spices and Extracts	40
Sugar	41
Turkey and Poultry Products	37
Vegetables – Fresh	41
Vegetables – Processed – Dried	43
Vegetables – Frozen	44
Wild Rice	45

INDEX

Page

AARESTAD FARM PRODUCTS, INC. 32
ABDALLAH CANDY 8
ABRAMS MEATS 26
ADA PRODUCT COMPANY 32
ALBANY ROLLER MILLS, INC. 1
AMBASSADOR SAUSAGE CORPORATION .. 26
AMBASSADOR SNACK PRODUCTS, INC. ... 26
AMBER MILLING DIVISION OF FARMERS UNION GRAIN TERMINAL ASSOCIATION 10
AMERICAN BAKERIES COMPANY 3
AMERICAN BEAUTY MACARONI CO. OF MN. 25
AMERICAN CRYSTAL SUGAR COMPANY .. 41
AMERICAN DAIRY ASSN. OF MINNESOTA 13, 47
AMERICAN PROVISION COMPANY 3, 21, 26, 43
AMUNDSON, LESTER AND JAMES POTATO CO. 34
ANDERSON, CLARENCE POTATO COMPANY 32
ANDERSON CUSTOM PROCESSING, INC. .. 14
ANDRESEN-RYAN COFFEE COMPANY 5
APPERTS, INC. 21, 26, 35
AREA ONE POTATO COUNCIL 48
ARLINGTON GROWERS & SALES, INC. 41
ARMOUR AND COMPANY 13
ARMOUR FOOD COMPANY .. 14, 18, 22, 26, 37
ASSOCIATED QUALCON, INC. 5, 14
ASSOCIATED SALES COMPANY 5

BARREL O'FUN 8, 30, 35
BAY STATE MILLING COMPANY 10
BAVARIAN MEISTER MEATS 26
BEC-LIN FOODS, INC. 20
BEHLING, F. L. COMPANY 32
BELGRADE SUPERIOR FEEDS 1
BELL BOY MEAT CORPORATION 26
BIG O FOODS, INC. 32, 42
BIG STONE CANNING COMPANY 5
BOHANON, C. H. & SON POTATO FARM 32, 40, 42
BONGARDS CREAMERIES 14
BONGRAIN INTERNATIONAL 14
BRAATEN APIARIES 24
BRECHET AND RICHTER COMPANY 3, 40
BROBACK, ALFRED AND COMPANY 32
BROOKS CHEESE FACTORY, INC. 14
BROWNSDALE MEAT SERVICE, INC. 22, 26, 35, 37
BROWN'S MILK AND ICE CREAM COMPANY 14

Page

BURDICK GRAIN COMPANY 10
BURGER KING CORPORATION 23
BUTTER KERNEL PRODUCTS COMPANY .. 43

CALDWELL PACKING COMPANY, INC. 26
CAMBRIDGE EGG COMPANY, INC. 18
CAPTAIN KEN'S FIREHOUSE BEANS, INC. . 43
CARPOLES, INC. 22
CASH'S WILD RICE 45
CEDAR TREE FARMS 3
CENTRAL DAIRY PRODUCTS COMPANY... 15
CHOICE FOODS, INC. 3
CLARK'S SUBMARINE SANDWICH 23, 39
CLARKVILLE BEAN 43
CLOVERLAN FOODS 12, 24, 42
COLD SPRING BREWING COMPANY 6
COLD SPRING GRANITE COMPANY 1
CONAGRA MONTANA, INC. 10
CONTINENTAL MINNESOTA 6, 26
COUNTRY KITCHEN INTERNATIONAL, INC. 23
CREAMETTE COMPANY, THE 25
CROWN MEAT AND PROV. COMPANY, INC. 27
CRYSTAL FOODS, INC. 14, 18
CURRIE, LYLE W. COMPANY 32

DAHLGREN AND COMPANY 1, 30
DAIGLE WILD RICE 45
DAIRYLAND PRODUCTS, INC. 15, 40
DAIRY QUEEN INTERNATIONAL 23
D'ARCY FOODS, INC. 10, 12, 45
DAWSON MILLS 40
DE BOER POTATO COMPANY 33, 42
DEL LYNN FARMS 45
DELGADO, INC. 33
DELMARK COMPANY 6
DUNLOP MEAT PRODUCTS, INC. 27

ELLINGSON'S, INC. 24
ELLIOTT PACKING COMPANY 27
EMBERS 23
EVERFRESH FOOD CORPORATION 20, 41

FAIRMONT SNACK FOODS 30, 35
FARIBAULT CANNING COMPANY 44
FIELDS, ED & SONS 33, 42
FISHER FOOD PRODUCTS 31
FISHER NUT COMPANY 30
FLAVO FOOD PRODUCTS, INC. 31
FOLSON FARMS 33
FOOD DISTRIBUTORS, INC. 42
FOOD PRODUCERS, INC. 3, 6

Page

FOOD PRODUCTS DIVISION (GENERAL FOODS CORPORATION) 44
FREEPORT ROLLER MILLS 1
FRITZ CANDY COMPANY, INC. 9
FRUEN MILLING COMPANY 1, 10

GEDNEY, M. A. COMPANY 31
GENERAL MILLS, INC. 10, 30, 35, 40
GIBBS WILD RICE COMPANY, INC. 45
GLENCOE MILLS, INC. 1
GOLDBERGER FOODS, INC. 27
GOLD MEDAL BEVERAGE 6
GOGGIN, J. A. CANDY COMPANY 9
GOLDEN VALLEY CHEESE & DELI PRODUCTS 14
GOURMET FOODS 6, 20, 41
GRAIN TERMINAL ASSOCIATION 1, 40
GRAY AND HARTKOPH 33
GREEN GIANT COMPANY 43, 44
GRIMM SUGAR BUSH 9

HAPPY'S POTATO CHIP COMPANY 30, 35
HAPKA SEED COMPANY 10, 33
HEINBOCKEL PRODUCE COMPANY 37
HERMAN FARMS, INC. 33, 42
HICKS WILD RICE COMPANY, THE 45
HOFFMAN WILD RICE COMPANY 45
HOLLANDALE MARKETING ASSN 33, 42
HOLMES, BEN POTATO COMPANY, INC. 33
HOLTMAN, WES POTATO COMPANY 33
HOLZMEISTER'S CHEESE CAKE, INC. 4
HOME BRANDS, INC. 25
HOME JUICE COMPANY 8
HONEYMEAD PRODUCTS COMPANY 1, 12, 40
HONEY SALES COMPANY 24
HORMEL, GEORGE A. & COMPANY 27
HOULE, E. J., INC. 1
HUBBARD MILLING COMPANY 1, 11, 37
HULL COMPANY 33, 42
HUSKY INDUSTRIES, INC. 13

INTERNATIONAL CO-OP 35
INTERNATIONAL MULTIFOODS, INC. 2, 4, 11, 15, 31, 37

J'S RESTAURANTS INTERNATIONAL, INC. 23
JACK FROST FARM FOODS, INC. 18, 37
JENNY LEE, INC. 25
JENNIE-O FOODS, INC. 37
JENO'S, INC. 4, 20
JET PAK INTERNATIONAL, INC. 2

Page

JIMBO'S, INC. 21, 39
JOHNSON NUT – UNITED PACKING CO. 30
JOHNSON BEE FARMS, INC. 24

K & K MANUFACTURING, INC. 2
KARLSBURGER FOODS, INC. 39
KELLOGG COMPANY 33
KEMP, A. FISHERIES, INC. 22
KEMPS ICE CREAM 15
KENNEDY MAYONNAISE PRODUCTS 31
KNOLL, STANLEY FARMS 33, 42
KOHLER MIX SPECIALTIES, INC. 15
KRAFT FOODS 15
KUNKEL COMPANY, INC., THE 42
KWONG TUNG COMPANY 21

LAKE HARVEST, INC. 22
LAKELAND BEAN COMPANY 44
LAKELAND MEATS, INC. 27
LAKESIDE PACKING COMPANY 44
LAND O'LAKES, INC. 15, 18, 38
LANDY PACKING COMPANY 27
LANESBORO EGG AND POULTRY 18
LARSON APIARIES 24
LAYTON, MIKE COMPANY 33
LeCENTER ALFALFA DEHY. PLANT 11
LEE BEAN AND SEED COMPANY, INC. 11, 43
LE SUEUR CREAMERY, INC. 14
LIBBY McNEILL & LIBBY 42
LIL ORBITS, INC. 23
LIV-A-SNAPS, INC. 2
LYON FOOD PRODUCTS, INC. 15, 21, 22, 29

MALLINGER BROTHERS 34
MALLON EGG COMPANY 19
MALT-O-MEAL COMPANY 11, 30
MAMA CORONADO'S MEXICAN FOOD PRODUCTS 21
MAPLE ISLAND, INC. 16
MAPLELAG 45
MAPLE LEAF FARMS 27
MARIGOLD FOODS, INC. 16
MARSHALL FOODS, INC. 19, 27
MARSHALL HONEY FARM 24
McCONNON AND COMPANY 2
McGARVEY COFFEE, INC. 7, 31, 39, 41
McGREGOR WILD RICE COMPANY 45
MEADOW LAND DAIRY ASSOCIATION 16
MEAT SALES INTERNATIONAL 27
MENDELSON AND HALLING, INC. 19
MIAMI MARGARINE COMPANY 25

Page

MID-AMERICA DAIRYMEN, INC. 16
MIDWEST NORTHERN NUT COMPANY INC. 31
MIKE'S FISH COMPANY 22
MILL BROOK MACARONI COMPANY. 25
MILLE-LACS MAPLE PRODUCTS CORP. 24, 25, 45
MILLER, T. F. AND COMPANY 19
MINNESOTA ASSOCIATION OF WHEAT GROWERS 11, 48
MINNESOTA BEAN & PEA COMPANY 44
MINNESOTA BEEF RESEARCH AND PROMOTION BOARD 28, 47
MINNESOTA BEEKEEPERS ASSOCIATION . 47
MINNESOTA BERRY GROWERS ASSN. 47
MINNESOTA CHRISTMAS TREE GROWERS ASSOCIATION. 13, 47
MINNESOTA-DAKOTA EGG COMPANY 19
MINNESOTA EDIBLE BEAN GROWERS ASSN 47
MINNESOTA EGG PROMOTION BOARD 19, 47
MINNESOTA FRUIT GROWERS ASSN ... 3, 47
MINNESOTA FUR BREEDERS ASSN. 47
MINNESOTA GRAIN PEARLING COMPANY 11
MINNESOTA MAPLE SYRUP PRODUCTS 25, 47
MINNESOTA NURSERYMEN ASSOCIATION 47
MINNESOTA PORK PRODUCERS ASSN 28, 48
MINNESOTA POULTRY, BUTTER, AND EGG ASSOCIATION 19, 48
MINNESOTA PRODUCE, INC. 43
MINNESOTA SOYBEAN RESEARCH AND PROMOTION BOARD 40, 48
MINNESOTA TURF ASSOCIATION 48
MINNESOTA TURKEY GROWERS ASSOCIATION. 38, 48
MINNESOTA VEGETABLE GROWERS ASSN 48
MINNESOTA WILD RICE GROWERS ASSN 48
MINNESOTA WOOL GROWERS ASSN. 48
MISTER DONUT 23
MODERN CRAFTSMEN'S MILK ASSN. 16
MOREY FISH COMPANY 22
MORTON PET FOODS. 2
MORTON SAUSAGE COMPANY, INC. 28
MUNKBERG FARMS, INC. 11, 34

NATIONAL VITAMIN PRODUCTS COMPANY 2
NELSON QUALITY EGGS, INC. 19

Page

NEW RICHMOND FARMS. 38
NOBBE BROTHERS. 34
NOLAND BROTHERS 34
NORBEST, INC. 38
NORDICA PRIDE MEATS (BAVARIAN MEISTER MEAT PRODUCTS, INC.) 26
NORTH CENTRAL FLORIST ASSOCIATION. 47
NORTHERN STAR COMPANY 36
NORTHERN SUN PRODUCTS, INC. 13, 40
NORTH-GRO, INC. APPLESIDE MARKET 22
NORTHLAND MILK & ICE CREAM CO. 16
NORTH STAR FOODS, INC. 38
NORTHWEST PRODUCE COMPANY, INC. .. 43
NORTHWEST SUNFLOWER, INC. 2, 30
NORTHWESTERN WILD RICE COMPANY .. 45
NS MARKETING 16

OLD DUTCH FOODS, INC. 30, 36
OLFISCO, INC. 4, 17, 22
OLIVIA CANNING COMPANY 44
OLSON, MELFORD HONEY COMPANY 24
OLYMPIA BREWING COMPANY 7
OWATONNA CANNING COMPANY 43, 44

PAN-O-GOLD "HOLSUM" BAKING COMPANY 4
PAPPY'S FOODS 4
PEARSON CANDY COMPANY 9
PEAVEY COMPANY 4, 12
PENN FOODS, INC. 7, 21
PERHAM EGG, INC. 19
PETRAN FARMS, INC. 34
PIES, INC. 4
PIETRUS FOODS, INC. 19, 38
PILLSBURY COMPANY, THE 4, 7, 12
PLUM CREEK FOODS. 17
POWELL'S, INC. 9
PRECISION FOODS COMPANY 17, 19
PURVEYORS (DIV. OF GEORGE A. HORMEL AND COMPANY). 28

RAINY LAKE WILD RICE AND FISH COMPANY 22, 45
RAMY SEED COMPANY 45
RAMSEN, INC. 17
RAN PACKING COMPANY, INC. 28
REDI ROAST PRODUCTS. 28
RED LAKE FISHERIES ASSOCIATION 22
RED RIVER VALLEY POTATO GROWERS ASSOCIATION 34, 48

Page

RED RIVER VALLEY SUGARBEET GROWERS ASSOCIATION 48
RED WING MALT, INC. 7
REUBEN MEAT COMPANY 28
RIFKIN, MORRIS AND SONS, INC. 28
ROBINSON, C. H. COMPANY 43
ROBEL BEEF PACKERS, INC. 28
ROCHESTER MEAT & PROVISION 28
ROSE CONFECTIONS, INC. 5, 9
ROUND UP PRODUCTS, INC. 28
RYAN POTATO COMPANY 34
RY-KRISP PLANT RALSTON PURINA CO. 5
RYT WAY PACKAGING CORPORATION 17

SABIN POTATO COMPANY 34
SATHER COOKIE COMPANY 5, 9, 31
SARA BAY COMPANY 45
SCHELL, AUGUST BREWING COMPANY 5, 41
SCHUMACHER WHOLESALE MEATS, INC. 28
SHARI CANDIES, INC. 9
SHELL ROCK HONEY FARMS 24
SIMMONDS PRODUCE COMPANY 20
SIMPLOT, J. R. COMPANY 36
SIVERTSON BROTHERS FISHERIES 23
SMITH'S SALAD DRESSING COMPANY 32
SOL KING CORPORATION 36
SPEAS COMPANY 7
SPILDE, INC. 43
STEPHEN POTATO WHOLESALE 34
STEWART IN-FRA-RED COMMISSARY OF MINNESOTA, INC. 21, 39
STOCKTON ROLLER MILL COMPANY, INC. 12
STOKELEY-VAN CAMP, INC. 44
STROER, J. H. (Joe) POTATO CO. 34, 36
SUGAR CREEK FOODS 17
SUN STAR FOODS 2, 8, 24, 28, 32
SWANSON AND ASSOCIATES 22
SWANSON, MICHAEL BRADY OF MOORHEAD 34

Page

SWIFT AND COMPANY 38
SWIFTDAIRY AND POULTRY COMPANY 38
SWIFT FRESH MEATS COMPANY 28

T-BUTCHERBLOCK RESTAURANTS 23
TENNANT AND HOYT COMPANY 12
THOMSEN APIARIES 24
TONY DOWNS FOOD COMPANY 39
TONY'S PIZZA & SANDWICH SERVICE 21, 39
TOTINO'S FINER FOODS, INC. 21
TREASURE CAVE (DIVISION OF SWIFT AND COMPANY) 18
TWIN CITY MEATS 28

UNITED DRESSED BEEF 28
UNITED WILD RICE, INC. 45

VALLEY BEAN COMPANY 44
VERSA RICH FOODS 8, 12, 18, 39
VILLAGER CANDY COMPANY 9
VITALE'S ITALIAN FOODS 21
VOEGEL ICE CREAM COMPANY, INC. 18

WATKINS PRODUCTS, INC. 3
WEINSTEIN INTERNATIONAL CORP 23, 28
WELLENS AND COMPANY, INC. 3, 40
WESTBROOK EGG COMPANY 20
WEST CENTRAL TURKEYS, INC. (NORBEST, INC.) 38
WILLMAR COOKIE COMPANY, INC. 5, 9, 31
WILSON FOODS 28
WINSOR PRODUCTS COMPANY 21
WRIGHTCO PRODUCTS, INC. 20

ZIMMERMAN, LES & SONS, INC. 34
ZINSMASTER BAKING COMPANY 5

ANIMAL FOOD COMPONENTS

R–regional
N–national
I–international

Company	Sales Contact	Product(s)	Distribution
ALBANY ROLLER MILLS, INC. Box E Albany, MN 56307	David Thelen 612-845-2303	Animal Feed	R
BELGRADE SUPERIOR FEEDS Belgrade, MN 56312	George W. Kolb 612-254-8225	Feeds for livestock & poultry	R
COLD SPRING GRANITE CO. Cold Spring, MN 56320 Toll free 800-328-7038	Eugene Leither 612-685-3621	Granite Grit (additive to turkey & chicken feed)	R N
DAHLGREN & COMPANY 1220 Sunflower Street Crookston, MN 56716	John Swanson 218-281-2985	Sunflower meats, in-shell sunflowers, wild bird seed sunflower, mixed wild bird seed, redwood feeders, redwood planters, redwood tubs	R N
FREEPORT ROLLER MILLS, INC. Box 7 Freeport, MN 56331	Jack Thelen 612-836-2145	Animal Feeds Dog Food	R
FRUEN MILLING COMPANY A ConAgra Co. Box 3172 Minneapolis, MN 55403	Omaha (Main Office) 612-374-2142 FRUENMILL FAX Minneapolis, MN	Race Horse Oats and Feed Specialties, Table Grade Rolled Oats and Allied Products	R N I
GLENCOE MILLS, INC. 1011 Elliott Avenue Glencoe, MN 55336	Duane F. Klaustermeier 612-864-3181	Glencoe quality feeds for Livestock & poultry & fish	R N
GRAIN TERMINAL ASSOCIATION 1667 North Snelling Ave. St. Paul, MN 55101	612-646-9433	Soybean meal, feeds, malt products, oil seed products, lumber and building products	R N
HONEYMEAD PRODUCTS CO. 720 Minneopa Road Mankato, MN 56001	612-339-8941	Linseed oil & meal, soybean oil & meal, sunflower oil & meal	R N I
E. J. HOULE, INC. 55 S.W. 2nd Street Forest Lake, MN 55025	Willard J. Houle 612-464-3326	Houle's dog food Houle's cat food	R
HUBBARD MILLING COMPANY 424 North Front Street Mankato, MN 56001	Richard C. Eaton 507-625-1882	Animal feed products	R

ANIMAL FOOD COMPONENTS – Continued

R–regional
N–national
I–international

Company	Sales Contact	Product(s)	Distribution
INTERNATIONAL MULTIFOODS 1200 Multifood Bldg. Minneapolis, MN 55402	Robert A. Bunch 612-340-3470 Export: Henri Heystek 612-340-3369	Animal Feed and Health Products Hog, Beef, Poultry and Dairy Cattle Formulated Feeds and Feed Concentrate. Veterinary Pharmaceuticals, Private Label Dry Dog Food	N I
JET PAK INTERNATIONAL INC. 12980 Central Ave. N.E. Minneapolis, MN 55434	Jean (John) Attias 755-5620 Telex: 29-0332	Horsemeat and Horsemeat products	N I
K & K MANUFACTURING INC. Rogers, Minnesota 55374	Donald O. Olson 612-428-2235	Nursing feeders for baby animals, calves, lambs, pigs, goat kids, foals, etc., Milk replacer formulas	R N I
LIV-A-SNAPS, INC. P.O. Box 3490 St. Paul, MN 55165	Harvey Stewart 612-636-1144	Liv-A-Snaps, Char-O-Snaps Chik-N-Snaps, Beef Snaps	R N I
McCONNON & COMPANY 25 McConnon Drive Winona, MN 55987	V. W. Rogers 507-452-2910	Rat & Mice Bait, Animal Fly Sprays, Livestock Food, Hay & Silage Preservatives, Animal Health Products	R N I
MORTON PET FOODS COMPANY P.O. Box 709 Hopkins, MN 55343	Bruce Olseth 612-935-4444	Dried Cat and Dog Food, Baked Dog Biscuits	R N I
NATIONAL VITAMIN PRODUCTS CO. and SISCO INTERNATIONAL SALES 3401 Hiawatha Ave. Minneapolis, MN 55406	R. F. Davis Steve Friese 612-722-6681 Telex: 29-0293	Milk Replacers for baby animals, horse supplement and colt milk supplement, Scour treatment for calves and pigs	R N I
NORTHWEST SUNFLOWER, INC. Kennedy, MN 56733	Archie Lundell 218-674-3601	Birdfood, Sunflower Seeds	R N I
SUN STAR FOODS 1780 Shelard Tower St. Louis Park, MN 55426	George B. Keister 612-546-2506	Animal Food Components, animal health products	R N

R–regional
N–national
I–international

Company	Sales Contact	Product(s)	Distribution
WATKINS PRODUCTS, INC. 150 Liberty Street Winona, MN 55987	Charles Scovil, Jr. 507-457-3300	Min-Vite for Swine, Dairy and Stock Cattle	R N I
WELLENS AND COMPANY, INC. 6600 France Avenue So. Minneapolis, MN 55435	Paul M. Presthus 612-925-4600 Cable: WELCO Telex: 29-0214	Soybeans, Soybean Meal, Soy Flour, Harmony, Meat Meal, Blood Meal, Bone Meal, Tankage Feather Meal, Stabilized animal fats, Casein, Bentonite & Corn Gluten Feed, Whey & Milk Powder	R N I

APPLES

MINN. FRUIT GROWERS ASSN. Institute of Agriculture Horticultural Sciences St. Paul Campus St. Paul, MN 55108	Leonard Hertz 612-373-1103	Grower Listing	

BAKERY PRODUCTS

AMERICAN BAKERIES COMPANY 97 East 12th Street St. Paul, MN 55101	Jerry Partlow 612-224-3891	Wholesale Bread, Rolls, Cake Donuts	R
AMERICAN PROVISION COMPANY 3986 Alabama Avenue St. Louis Park, MN 55416	Dave Knowles 612-929-4641	Edwards Pies	R
BRECHET & RICHTER COMPANY 6005 Golden Valley Road Minneapolis, MN 55422	John T. Richter 612-545-0201	Bakery fillings & jams, bakery mixes, Vanillas and Mince Meat	R N
CEDAR TREE FARMS 2602 Johnson St. N.E. Minneapolis, MN 55418	Ms. Walli Henne 612-780-1484	Garlic Toast	R
CHOICE FOODS INC. 301 No. 7th St. Minneapolis, MN 55403	Dick Schoep 612-338-0539	Bakery Ingredients	R
FOOD PRODUCERS INTERNATIONAL 2401 Edgewood South Minneapolis, MN 55426	Dennis W. Nyrop 612-544-2761 Telex: 29-0524	Fruit & Chocolate, Toppings	N I

BAKERY PRODUCTS – Continued

R–regional
N–national
I–international

Company	Sales Contact	Product(s)	Distribution
HOLZMEISTER'S CHEESECAKE OF MINN., INC. 1917 Cliff Rd. Burnsville, MN 55337	Victor Olson 612-890-0751	Cheesecake	R N
INTERNATIONAL MULTIFOODS, INC. 1200 Multifood Bldg. Minneapolis, MN 55402	Edward A. Lynner 612-340-3362 Telex: 29-06-02 IMCO	Bakery Products	R N I
JENO'S, INC. 525 Lake Avenue South Duluth, MN 55801	Harry Barton 218-723-5555	Wilderness Canned Fruit Fillings (Retail and Food Service)	R N I
OLFISCO INC. 815 North 5th St. Minneapolis, MN 55401	Bill Andresen 612-332-3531 Cable: OLSEN	Bakery Products, Delicatessen items	R N
PAN-O-GOLD "HOLSUM" BAKING CO. 643 North 5th Street Minneapolis, MN 55401	Joseph S. Farano 612-332-7561	Bread, Buns, Donuts	R
PAPPY'S FOODS CO. 7879 Beach N.E. Minneapolis, MN 55432	Jack Woods 612-571-8919	Frozen Bakery Products	R
PEAVEY COMPANY 730 Second Avenue South Minneapolis, MN 55402	William W. Bokman 612-370-7897	Occident and King Midas Flours, Brownberry Ovens, fresh bread, stuffing and croutons	R
PIES INC. 908 Centennial Place Minneapolis, MN 55404	N. P. Strenglis 339-4631	Pies	R
THE PILLSBURY CO. 608 2nd Avenue South Minneapolis, MN 55402	Earle Brooks 612-330-4799 Export Dept. Gerald O'Connor 612-330-4162	Flour, Refrigerated Dough Products, Cake, Pie, Cookie Mixes, Frosting Mixes.	R N I

R–regional
N–national
I–international

Company	Sales Contact	Product(s)	Distribution
ROSE CONFECTIONS, INC. 1415 – 5th St. South Hopkins, MN 55343	Ed Rose 612-935-8666	Packaging of candy and consumer baking products	R N
RY-KRISP PLANT – RALSTON PURINA CO. 824 – 6th Ave. S.E. Minneapolis, MN 55414	612-331-5908	Ry-Krisp crackers	R N
SATHER COOKIE CO. Round Lake, MN 56167	Arno Wittkopp 507-945-8181	Cookies, Candy, Nuts and Baking Supplies	R N
WILLMAR COOKIE CO. INC. Box 88 Willmar, MN 56201	Andrew M. Goedert 612-235-0600	Cookies, Candy, Nuts and Coconut	R N
ZINSMASTER BAKING COMPANY P.O. Box 957 Minneapolis, MN 55440	Terence H. Matheny 612-823-6244	Master Zwieback Toast, Croutons and Rye Crackers. Food Service Croutons & Rye Wafers.	R N

BEVERAGES AND MIXES

ANDRESEN-RYAN COFFEE CO. 14 East Michigan Street Duluth, MN 55802	John C. Andresen 218-727-1544	Coffee, Institutional Foods	R
ASSOCIATED CITRUS ENTERPRISES, INC. (ASSOCIATED SALES CO.) 3835 Beau D'Rue Drive St. Paul, MN 55122	Ronald R. McKee 612-454-7366	Pure Orange & Grapefruit Juice, Citrus Drink Products packed in glass & plastic containers – Custom & Private Label Packing Available.	R
ASSOCIATED QUALCON, INC. 6950 Wayzata Blvd. Minneapolis, MN 55426	Maurice Taylor 612-546-6436 290-123 TAS MPS	Stabilizers and emulsifiers, dairy ingredients uncarbonated drink bases, freeze dried fruit juices, Food bases, Spice blending.	N I
AUGUST SCHELL BREWING CO. Schell's Park New Ulm, MN 56073	Warren Marti 507-354-5528	Beer	R
BIG STONE, INCORPORATED P.O. Box 86 Chaska, MN 55318	P. A. Dougherty 612-448-4350	Fruit drinks, orange juice, grapefruit juice	R N I

BEVERAGES AND MIXES – Continued

R–regional
N–national
I–international

Company	Sales Contact	Product(s)	Distribution
COLD SPRING BREWING COMPANY 219 North Red River Avenue Cold Spring, MN 56320	Myron C. Johnson 612-685-8686	Beer	R N
CONTINENTAL-MINNESOTA, INC. 1109 Zane Avenue North Golden Valley, MN 55422	Bob Carlson Thomas Stenger 612-544-8681 Cable, Telex: TWX 910 576 2676	Coffee	R
THE DELMARK COMPANY 5320 W. 23rd Street Minneapolis, MN 55416	Douglas Fairbanks 612-925-2100 Telex: 29-0938	Merimix Real Egg Custard Delmark Quick Egg Custard Mix, Low Calorie Egg Custard Mix, Bread Pudding Mix, Tapioca Pudding Mix, Creamy Pudding Mix, Pie Mix, Whipped Topping, Egg Nog Mix, Orange Nog Mix, Milk Shake Mix, Entree Mixes	R N
FOOD PRODUCERS INTERNATIONAL 2401 Edgewood South Minneapolis, MN 55426	Dennis W. Nyrop 612-544-2761 Cable, Telex: 29 0524 FOOD PRO	Hot Chocolate Beverage, Fruit & Chocolate Ice Cream Toppings, Beverage & Milkshake Flavoring Syrups and Fruit for Yogurt	N I
GOLD MEDAL BEVERAGE CO. 553 No. Fairview St. Paul, MN 55104	Bob Reichow 645-0501	Royal Crown Cola, Diet Rite Cola, Dad's Root Beer, Bubble Up, Weight Watchers, Hawaiian Punch, Canada Dry and Gold Medal Flavors	R
GOURMET FOODS, INC. 860 Vandalia St. St. Paul, MN 55114	Arthur M. Stone 612-646-2981 Telex: 297077	Haddon House Cocktail mixes, Bigelow Teas and Coffees	R

BEVERAGES AND MIXES – Continued

R–regional
N–national
I–international

Company	Sales Contact	Product(s)	Distribution
McGARVEY COFFEE, INC. 1129 Currie Avenue North Minneapolis, MN 55403	Foster W. Chapman, Jr. 612-336-3611	Coffee – Vacuum Packed Tins & Restaurant Bags, Decaffeinated Coffee, Allied Food products – Tea, Chocolate products	R N
NORTH-GRO INC. **APPLESIDE MARKET** 8501 Lyndale Ave. South Bloomington, MN 55420	Dick Young 612-888-0222 612-884-5820	Apple cider or Apple juice	R
OLYMPIA BREWING COMPANY 707 E. Minnehaha Ave. St. Paul, MN 55165	Robert J. Sullivan 612-778-3100	Olympia Beer, Hamm's Beer, Olympia Gold light beer	R N
PENN FOODS, INC. P.O. Box 56 Fertile, MN 56540	Gene Parr 218-945-6927	Barley Coffee	R
THE PILLSBURY CO. 608 2nd Avenue South Minneapolis, MN 55402	Earle Brooks 612-330-4799 Export Dept.: Gerald O'Connor 612-330-4162	Drink Mixes	R N I
RED WING MALT INC. 375 Grain Exchange Bldg. Minneapolis, MN 55415	Allan L. Burdick 612-339-6811	Barley Malt and Malt By-Products	R N I
SCHWAN'S SALES ENTERPRISES, INC. 115 W. College Drive Marshall, MN 56258	Tom Caron 507-532-3274	Juices	R N
SPEAS COMPANY 582 North Prior Avenue St. Paul, MN 55104	Dale F. Bergland 612-646-2743	Vinegar Apple Juice Apple Cider	R

R–regional
N–national
I–international

Company	Sales Contact	Product(s)	Distribution
SUN STAR FOODS 1780 Shelard Tower St. Louis Park, MN 55426	George B. Keister 612-546-2506	Jero Cocktail Mixes, Orange Juice Concentrate	R N
TWIN CITY HOME JUICE COMPANY, INC. 3810 Sibley Memorial Highway St. Paul, MN 55122	Arthur Dunn 612-454-4121	Fresh Fruit drinks – various sizes and flavors – Pure Juice single strength juice – various sizes and flavors – Juice Concentrates	R
VERSA RICH FOODS, DIVISION OF FENSKE & ASSOCIATES, INC. 300 West First Street Waconia, MN 55387	Douglas Fenske 612-448-5110	Milk Replacers; Coffee Replacer	R N I

CANDY

Company	Sales Contact	Product(s)	Distribution
ABDALLAH INC. 12220 – 12th Ave. South Burnsville, MN 55337	Stephen R. Hegedis 612-890-4770	Boxed Chocolates Bulk Chocolates Fruit Bars Fudge	R N
BARREL O'FUN Box L Perham, MN 56573	Ken Nelson 218-346-7000	Candy	R

CANDY – Continued

R–regional
N–national
I–international

Company	Sales Contact	Product(s)	Distribution
FRITZ CO., INC. Hwy. 61 Newport, MN 55055	Robert Roan 612-459-9751	Confectionary	R N
J.A. GOGGIN CANDY CO. 902 South Fourth Street Stillwater, MN 55082	T. L. Casper 612-439-1516	Boxed Chocolates	R
GRIMM'S SUGAR BUSH Route 1, Box 179B Young America, MN 55397	Mr. or Mrs. Ruben Grimm 612-467-2942	Maple Sugar Candies	R N
PEARSON CANDY COMPANY P.O. Box 3459 St. Paul, MN 55165	A. R. Rumbles 612-698-0356	Pearson's Mints, Pearson's Salted Nut Roll, Pearson's Nut Goodie, Seven Up Candy Bar	R N
POWELL'S INC. Excelsior Blvd. & Powell Road Hopkins, MN 55343	Edwin Lindborg 612-938-6325	Candy	R N
ROSE CONFECTIONS, INC. 1415 – 5th St. South Hopkins, MN 55343	Ed Rose 612-935-8666	Packaging of Candy and consumer baking products	R N
SATHER COOKIE CO. Round Lake, MN 56167	Arno Wittkopp 507 945-8181	Cookies, Candy, Nuts, and Baking Supplies	N
SHARI CANDIES INC. 1804 N. 2nd St. Mankato, MN 56001	Arlen Kitsis 507-387-1181	Sugar Free Candies, Kiddy Candies, Lic. Candies. Complete line of every day Candies. Complete line of seasonal candies & baking products.	R N I
VILLAGER FOODS (DIV. OF BLUMS OF SAN FRANCISCO) Mfg. Plant, Jackson, MN 56143 Gen. Offices, P.O. Box 5506 Lincoln, Neb. 68505	Norman Sandager 507-847-3800	Complete line of chocolates, hard candies, bars	R N I
WILLMAR COOKIE CO., INC. Box 88 Willmar, MN 56201	Andrew M. Goedert 612-235-0600	Cookies, Candy, Nuts, Coconut	R N

CEREAL AND MILLING PRODUCTS

R–regional
N–national
I–international

Company	Sales Contact	Product(s)	Distribution
AMBER MILLING – G.T.A. P.O. Box 3594 – 1667 Snelling Ave. No. St. Paul, MN 55165	Mr. Drexel White 612-646-9433	Semolina and Mill Feeds	R N
BAY STATE MILLING CO. P.O. Box 188 Winona, MN 55987	J. R. Anderson 507-452-1770	Wheat & Rye Flours, Millfeeds, Malted Barley Flr.	R N
BURDICK GRAIN COMPANY 375 Grain Exchange Minneapolis, MN 55415	V. C. Geiger 612-339-6811 Cable, Telex: 290-163	All grains	R N I
CONAGRA MONTANA, INC. Box 723 Fergus Falls, MN 56537	Irvin Buchholz 218-736-7581	Flour and Millfeed	R N
DARCY FOODS, INC. 5601 Pillsbury Ave. So. Minneapolis, MN 55419	Bill Cook 612-866-0544 Cable, Telex: TWX-910-576-2787 INTERIM-SLPK	Buckwheat	R N I
FRUEN MILLING COMPANY **(A CONAGRA CO. – MAIN** **OFFICE – OMAHA)** Box 3172 Minneapolis, MN 55403	K. W. Sidles 612-374-2142 Cable, Telex: FRUENMILL FAX, Mpls, MN	Race Horse Oats and Feed Specialties, Table Grade, Rolled Oats and Allied Products	R N I
GENERAL MILLS, INC. P.O. Box 1113 Minneapolis, MN 55440	Howard Ross 612-540-2311 Cable, Telex: GENMILLS, 290528	(Milling & Cereal) Breakfast Cereals, Flour	R N I
HAPKA SEED COMPANY Route 1, Box 109 Argyle, MN 56713	Leonard or Leon Hapka 612-437-6603	Grain	R N I
TOTAL TREE, INC. 15105 Stevens Ave. So. Burnsville, MN 55337	Phil Popehn 612-435-8733	Race Horse Oats Feed Specialties	R N I

CEREAL AND MILLING PRODUCTS – Continued

R–regional
N–national
I–international

Company	Sales Contact	Product(s)	Distribution
HUBBARD MILLING COMPANY 424 North Front Street Mankato, MN 56001	Curtis H. Brooks 507-625-1882	Flour, Commercial Feed	N
INTERNATIONAL MULTIFOODS 1200 Multifoods Bldg. Minneapolis, MN 55402	T. McGowen 612-340-3300 Cable: Implex Telex: 29-06-02 IMCO Export: E. A. Lynner 612-340-3362	All Purpose Flour, Robin Hood Flour, Corn Muffin Corn Bread, Wheat Germ	R N I
LE CENTER ALFALFA DEHY. CO. Box 85 Le Center, MN 56057	Jasper L. Shaver 612-357-2223	Dehydrated Alfalfa	R
LEE BEAN & SEED, INC. Borup, MN 56519	Herman Lee 218-494-3330	Registered and Certified Grain	R N
MALT-O-MEAL COMPANY 1700 Cargill Bldg. Minneapolis, MN 55402	Leo S. Pontius 612-338-8551	Quick and Chocolate Flavored Malt-O-Meal, Hot Wheat Cereals, Toasty-O's toasted oat cereal, Malt-O-Meal brand and private label puffed wheat and rice	R N I
MINNESOTA ASS'N OF WHEAT GROWERS Red Lake County State Bank Bldg. Red Lake Falls, MN 56750	Charles Rhoades 218-253-4270		R N I
MINNESOTA GRAIN PEARLING CO. 1022 N. 5th St. Cannon Falls, MN 55009	E. David Duncan 507-263-3911	Pearled Barley	R N I
MUNKBERG GARMS INC. Route 1, Box 744 Cambridge, MN 55008	Delmer Munkberg 612-689-1341	Grain	R N

CEREAL AND MILLING PRODUCTS – Continued

R–regional
N–national
I–international

Company	Sales Contact	Product(s)	Distribution
PEAVEY COMPANY 730 Second Avenue So. Minneapolis, MN 55402	612-370-7500	Family Flours, Bakers Flours, Soft Wheat Flours, Whole Wheat Flours, Rye Flours, Durum Products, Pancake & Waffle Mixes, Cake Mixes, Croutons, Hot Bread Mixes, Specialties	N
THE PILLSBURY CO. 608 2nd Avenue South Minneapolis, MN 55402	Earle Brooks 612-330-4799 Export Dept. Gerald O'Connor 612-330-4162	Flour, Refrigerated Dough Products, Cake, Pie, Cookie Mixes, Frosting Mixes	R N I
STOCKTON ROLLER MILL CO., INC. P.O. Box 248A Stockton, MN 55988	507-689-2943	(All Products are organic) Pure buckwheat flour, Whole wheat flour, unbleached wheat flour, Graham flour, Rye flour, Cracked wheat cereal, Yellow Corn Meal, Self Rising Buckwheat Pancake Mix, Self Rising Wheat Cake Mix	R N I
TENNANT AND HOYT CO. P.O. Box 453 Lake City, MN 55041	Bill Jacob Jim Nolan 612-345-3351	Golden Loaf Flour	R N
VERSA RICH FOOD, DIVISION OF FENSKE & ASSOCIATES, INC. 300 West First Street Waconia, MN 55387	Douglas Fenske 612-448-5110	Peanut Flours	N I

CHARCOAL

R–regional
N–national
I–international

Company	Sales Contact	Product(s)	Distribution
HUSKY INDUSTRIES, INC. 6040 Earle Brown Drive, Suite 100 Minneapolis, MN 55430	I. F. "Ike" Korst 612-566-8160	Charcoal Briquets, Brix Instant Lighting, Charcoal Lighter Fluid, Grille Liner, Hickory Chips, Fireplace Logs	R

CHRISTMAS TREES

MINN. CHRISTMAS TREE GROWERS ASSN. University of Minnesota St. Paul Campus St. Paul, MN 55108	Marvin Smith Extension Forester 612-373-0720	Grower Listing Available	

COOKING OIL

ARMOUR FOOD COMPANY Armour Avenue So. St. Paul, MN 55075	Jim Long 612-455-8555	Cooking Oils	R N
CLOVERLAND FOODS Route 1 Carver, MN 55315	R. G. Wolf 612-448-5033 612-938-0900	Coconut Oil	R N
DARCY FOODS, INC. 5601 Pillsbury Ave. So. Minneapolis, MN 55419	Bill Cook 612-866-0544 Cable, Telex: TWX-910-576-2787 INTERIM SLPK	Coconut Oil	R N I
HONEYMEAD PRODUCTS CO. 720 Minneopa Rd. Mankato, MN 56001	612-339-8941	Linseed Oil, Soybean Oil, Sunflower Oil	R N I
NORTHERN SUN PRODUCTS CO. P.O. Box 646 Gonvick, MN 56644	Arvi W. Wahlroos 218-487-5270	Sunflo Sunflower Oil, Crude Sunflower Oil	R

DAIRY PRODUCTS

AMERICAN DAIRY ASSOCIATION OF MINNESOTA 2239 Carter Avenue St. Paul, MN 55108	Cliff Markuson 612-646-1893	Dairy Promotion	

DAIRY PRODUCTS – Continued

R–regional
N–national
I–international

Company	Sales Contact	Product(s)	Distribution
ANDERSON CUSTOM PROCESSING, INC. 121 Lindbergh Drive Little Falls, MN 56345	Glen B. Anderson 612-632-4236	Spray drying and dry blending of food ingredients, Non Fat and Whey Blends.	R N
ARMOUR FOOD CO. Armour Ave. So. St. Paul, MN 55075	Jim Long J. R. Mogen 612-455-8555	Domestic Cheese	R
ASSOCIATED QUALCON, INC. 6950 Wayzata Blvd. Minneapolis, MN 55426	Maurice Taylor 612-546-6436	Stabilizers and emulsifiers, dairy ingredients	N I
BONGARDS CREAMERIES Bongards, MN 55368	B. E. Budahn 612-466-5521-2	Cheddar, Colby, Monterey Jack, & Process Cheese, Whey powder, Lactose & Delactosed Whey	R N
BONGRAIN INTERNATIONAL AMERICAN CORP. (FROMAGERIE) (LE SUEUR CHEESE CO., INC.) 719 No. Main Street Le Sueur, MN 56058	Mark Davis J. C. Bruneau 612-665-6644	Camembert – 8 oz, 4 oz, Brie – 8 oz, 4 oz, Brie – Kg.	R N I
BROOKS CHEESE FACTORY Brooks, MN 56715	Aurel J. Parenteau 218-698-4242	Cheese	R
BROWN'S ICE CREAM CO. 2929 University Ave. S.E. Minneapolis, MN 55414	Wade Nelson 612-378-1075	Ice Cream and Ice Cream Novelties	R
CRYSTAL FOODS, INC. 2882 Humboldt South Minneapolis, MN 55408	Stuart Friedell 612-827-5361	Butter, Margarine, Cheeses – natural and processed.	R N
GOLDEN VALLEY CHEESE AND DELI PRODUCTS 2301 Nevada Ave. North Golden Valley, MN 55427	Don Gillum 612-544-4484	Cheese, Specialty Deli Products, and Cheese Gift Packages	R

DAIRY PRODUCTS – Continued

R–regional
N–national
I–international

Company	Sales Contact	Product(s)	Distribution
CENTRAL DAIRY PRODUCTS CO. 724 West Pacific Street Wilmar, MN 56201	John M. Brown 612-235-3313	Ice Cream, Grade A Milk, Dairy Products	R
DAIRYLAND PRODUCTS, INC. 5345 West 125th Street Savage, MN 55378	Thomas C. Sando 612-890-5305	Non-fat Dry Milk, Non-fat Dry Milk Replacements, Dry Whey, Whey Blends, Imitation Cheese	R N I
INTERNATIONAL MULTIFOODS 1200 Multifoods Bldg. Minneapolis, MN 55402	Paul A. Taylor 612-340-3465 Export: Henri Heystek 612-340-3369 Telex: 29-06-02 IMCO	Kaukauna Club Cheeses	R N I
KEMPS ICE CREAM 2929 University Ave. S.E. Minneapolis, MN 55414	Boyd Hanson 612-331-3775	Ice Cream	R
KOHLER MIX SPECIALTIES, INC. 4041 Highway 61 White Bear Lake, MN 55110	Clifford Kohler 612-426-1633	Ice Cream Mix, Ice Milk Mix, Shake Mix, and Yogurt Mix	R
KRAFT FOODS 2415 Annapolis Lane Suite 150 Minneapolis, MN 55441	J. D. Scharrer 612-559-9292	Consumer Food Products (Diary Products)	R N I
LAND O'LAKES INC. 614 McKinnley Place N.E. Minneapolis, MN 55413	John B. Carr Export: Jack McKernan 612-331-6330 Telex: 9105763453	Butter, Cheese, Eggs, Puddings, Non-fat Dry Milk, Margarine	R N I
LYON FOOD PRODUCTS, INC. 2301 Nevada Ave. North Golden Valley, MN 55427	Thomas R. Wieken 612-544-4484	Cheese	R N I

DAIRY PRODUCTS – Continued

R–regional
N–national
I–international

Company	Sales Contact	Product(s)	Distribution
MAPLE ISLAND, INC. 2815 Blaisdell Avenue So. Minneapolis, MN 55408	Bruce M. Floyd 612-827-2974 Cable, Telex: MIFCO 910 576-2927	Whole Milk Powder, Instant Non-fat Dry Milk Powder, Ice Cream Powder Mix, Ice Milk Powder Mix, Milk Replacement Products	R N I
MARIGOLD FOODS, INC. 2929 University Ave. S.E. P.O. Box 9481 Minneapolis, MN 55440	Boyd Hanson William B. Ramsay 612-331-3775	Milk, Ice Cream, Milk By Products	R
MEADOW LAND DAIRY ASSN. Box 406 Preston, MN 55965	Curtis Kurth 507-765-3831	Spray dried whole milk powder, Spray nonfat dry milk, Spray buttermilk powder, Butter, Fluid Cream, Bakery Blends	R N
MID-AMERICA DAIRYMEN, INC. 2424 Territorial Road St. Paul, MN 55114	Al Hohbein 612-646-2854	Fluid Milk, Powdered Milk, Cheese, Butter, Dry Whey, Lactose, Delactosed Whey, Sterile Whipping Cream, Creamers, Yogurt, Cottage Cheese, Sour Cream, Dips, Aerosal Cream	R N I
MINNESOTA POULTRY, BUTTER, EGG ASSN. 2950 Metro Drive Minneapolis, MN 55420	Gus Heinze 612-854-3336	Butter, Eggs, Poultry, and Turkeys	R N
(MCMA) MODERN CRAFTSMEN'S MILK ASS'N Box 466 Watkins, MN 55389	Carl Arveson 612-764-2900	Cheese, Lactose, Delactose, and Whey Powder	R N
NORTHLAND MILK AND ICE CREAM COMPANY 128 University Ave. S.E. Minneapolis, MN 55414	D. A. Hansen 612-378-3300	Ice Cream, Sherbets, Ice Milk, Frozen Yogurt, "Stickless" Ice Cream Novelties	R
NS MARKETING, INC. 1500 E. 79th St. Suite 116 Minneapolis, MN 55420	Leo J. Grebner 612-854-1001	Butter, Nonfat Dry Milk, Buttermilk, Whey, Whey Protein, Casein, Sodium Caseinate, Whole Milk Pdr., Instant Nonfat Dry Milk, Custom Blends for meat, baking and candy industry	R N I

DAIRY PRODUCTS – Continued

R–regional
N–national
I–internationl

Company	Sales Contact	Product(s)	Distribution
OLFISCO, INC. 815 North 5th Street Minneapolis, MN 55401	Bill Andresen 612-332-3531 Cable: OLSEN	Delicatessen Items, Cheese	N
PLUM CREEK CORPORATION Main Street, P.O. Box 402 Walnut Grove, MN 56180	Michael B. Ziebell 507-859-2181	Cold Pack Cheese Food (Freezable)	R N
PRECISION FOODS COMPANY 5330 West 23rd Street Minneapolis, MN 55416	R. Kolb 612-925-2100	Arti-Yolk–Dried egg yolk replacer Merilac Products–Milk replacers for food products, bakery goods, and beverage mixes Precision Base–Replaces milk in chocolate beverage drinks Milsyn for Meat–USDA approved milk replacement for meat products	R N
RAMSEN, INC. 6043 Hudson Road – Suite 390 St. Paul, MN 55119	Curtis D. Swanson 612-739-1163	Nonfat dry milk and related dairy products	R N
RYT-WAY PACKAGING CORPORATION 801 West 5th Street Northfield, MN 55057	Glenn W. Hasse, Jr. 507-645-9503	Instant Dry Milk, Dry Milk Replacers, Hot Cocoa Mixes	R N I
SUGAR CREEK FOODS 2225 Territorial Rd. St. Paul, MN 55114	Kenneth Northway 612-645-3491	Butter	R N

R–regional
N–national
I–international

Company	Sales Contact	Product(s)	Distribution
TREASURE CAVE, DIV. OF SWIFT & COMPANY P.O. Box 247 Fairbault, MN 55021	M. E. Beneke 507-334-4123	Treasure Cave Blue Cheese	R N I
VERSA RICH FOODS, DIVISION OF FENSKE & ASSOCIATES, INC. 300 West First Street Waconia, MN 55387	Douglas Fenske 612-448-5110	Cheese Replacers, Milk Replacers	R N I
VOEGEL ICE CREAM CO., INC. 211 N.W. 1st Avenue Faribault, MN 55021	Wm. G. Zerck 507-334-4368	Bottled Milk products and Ice Cream	R

EGGS — SHELL AND PROCESSED

ARMOUR FOOD CO. Armour Ave. So. St. Paul, MN 55075	J. R. Mogen 612-455-8555	Eggs	R
ARMOUR FOOD CO. Box 477 Cold Spring, MN 56320	Al Smith O. J. Robison 612-685-3601	Frozen Egg Products, Liquid Egg Products and Shell Eggs	R N
ARMOUR FOOD CO. 1413 Whitewater Ave. St. Charles, MN 55972	Tony Probst 507-932-3500	Frozen Eggs	R N I
CAMBRIDGE EGG CO., INC. 354 So. Adams Street Cambridge, MN 55008	Fred R. Burghard 612-689-1400	Shell Eggs	R N
CRYSTAL FOODS, INC. 2882 Humboldt South Minneapolis, MN 55408	Stuart Friedell 612-827-5361	Shell Eggs, Frozen Eggs, Cheeses – natural and processed	R N
JACK FROST, INC. 309 Lincoln Ave. S.E. St. Cloud, MN 56301	Merle Baughman 612-338-8226	Eggs & Products	R N
LAND O'LAKES INC. 614 McKinley Place N.E. Minneapolis, MN 55413	Export: Jack McKernan Wally Ross 612-331-6330	Eggs and Egg Products	R N I
LANESBORO EGG AND POULTRY Box 306 Lanesboro, MN 55949	Darrell Hummel 507-467-2115 507-467-2276	Eggs – Cartoned and Bulk	R

EGGS – SHELL AND PROCESSED – Continued

R–regional
N–national
I–international

Company	Sales Contact	Product(s)	Distribution
MALLON EGG CO. P.O. Box 450 Fairmont, MN 56031	Robert J. Gallagher 507-235-6641	Shell Eggs	R N I
MARSHALL FOODS, INC. P.O. Box 655 Marshall, MN 56258	Mack M. Evans 507-532-4426 Telex: 9105652132	Dehydrated Egg Products, Frozen Egg Products, Graded Eggs	R N I
MENDELSON & HALLING, INC. P.O. Box 276 Le Roy, MN 55951	K. R. Halling 507-324-5181	Shell Eggs	R N
T. F. MILLER & COMPANY Plato, MN 55370	Walter Miller 612-238-2214	Shell Eggs	R
MINNESOTA-DAKOTA EGG CO. 101 – 8th Avenue Madison, MN 56256	Scotty Kuehl 612-598-3669	Shell Eggs	R
MINNESOTA EGG PROMOTION COUNCIL 295 Metro Drive Minneapolis, MN 55420	Lloyd Stone 612-854-0363		
MINNESOTA POULTRY, BUTTER – EGG ASSN. 2950 Metro Drive Minneapolis, MN 55420	Gus Heinze 612-854-3336	Eggs	R N
NELSON QUALITY EGGS, INC. Route No. 3 Bagley, MN 56621	Norman G. Nelson 218-657-2272	Eggs – Liquid and Shell	R
PERHAM EGG INC. Box 237 Perham, MN 56573	Joe Sczygiel 218-346-2500	Shell Eggs, Frozen Eggs	R N
PIETRUS FOODS, INC. 112 Pine St. N.E. Sleepy Eye, MN 56085	Norbert Moldan 507-794-3411	Shell Eggs, Liquid Eggs, Frozen Eggs, Egg Solids	R N I
PRECISION FOODS COMPANY 5330 West 23rd Street Minneapolis, MN 55416	R. Kolb 612-925-2100	Arti-Yolk–Dried egg yolk replacer	R N

EGGS – SHELL AND PROCESSED – Continued

R–regional
N–national
I–international

Company	Sales Contact	Product(s)	Distribution
SIMMONDS PRODUCE CO. Kerkhoven, MN 56252	R. T. Simmonds 612-264-2401	Eggs	R
WESTBROOK EGG CO. P.O. Box 146 Westbrook, MN 56183	Beryl Morton 507-274-6126	Shell Eggs	R N
WRIGHTCO PRODUCTS, INC. 206 West Fourth St. Monticello, MN 55362	James Ridgeway 612-295-5666	Frozen Egg Whites, Yolks, Whole and Egg Blends, Frozen Egg products	R

ETHNIC FOODS

BEC-LIN FOODS, INC. P.O. Box 5 Lake Park, MN 56554	Edwin Knutson 218-238-5947	Potato Lefse, Potato Dumpling Mix, Corn Tortillas, Taco Shells	R
EVERFRESH FOOD CORP. 501 Huron Street S.E. Minneapolis, MN 55414	Harold Olberding 612-331-6393	Chow Mein Noodles and Vanilla	R N
GOURMET FOODS, INC. 860 Vandalia St. St. Paul, MN 55114	Arthur M. Stone 612-646-2981 Cable, Telex: 297077	Manischewitz Kosher products, Old El Paso Mexican products, Spice Island spices, Haddon House Cocktail mixes, Bigelow Teas and Coffees	R
JENO'S, INC. 525 Lake Avenue South Duluth, MN 55801	Harry Barton 218-723-5555	Pizza, Hot Snacks (Snack trays, Roll trays, Pizza rolls, Egg rolls, Frozen Pizza products, Dry Packaged Pizza products, and Packed Pizza mixes)	R N I

R–regional
N–national
I–international

Company	Sales Contact	Product(s)	Distribution
JIMBOS INC. 2837 Bryant Ave. So. Minneapolis, MN 55408	Jim Chandler 822-1611 822-0665	Pizza, Jiggle Corn, (Plus all Frozen Specialty Institutional Products)	R
LYON FOOD PRODUCTS, INC. 2301 Nevada Avenue North Golden Valley, MN 55427	Thomas R. Wieken 612-544-4484	Pickled Herring, Ludefisk, Lefsa	R N I
KWONG TUNG NOODLE COMPANY 326 Cedar Avenue Minneapolis, MN 55404	Vieta Wang 612-338-1533	Chow Mein Noodles Egg Roll Skins Fresh Bean Sprouts Chinese and Oriental Foods	R
MAMA CORONADO'S MEXICAN FOOD PRODUCTS 23 North 6th Street Minneapolis, MN 55403	Rose Coronado 612-339-2212	Frozen Dinners, Corn Tortillas, Flour Tortillas, Taco and Tostado Shells, Taco Spice Mix	R N
PENN FOODS, INC. P.O. Box 56 Fertile, MN 56540	Gene Parr 218-945-6927	Barley Coffee, Potato Dumpling Mix – Lefse Mix – Fresh Lefse	R
STEWART IN-FRA-RED COMMISSARY OF MINN., INC. 16101 West 78th Street Eden Prairie, MN 55343	Ruth Vickerman 612-941-4870	Pizza	R N
TONY'S PIZZA AND SANDWICH SERVICE 115 West College Drive Marshall, MN 56258	Tom Caron 507-532-3274	Pizza Products	N I
TOTINO'S – FROZEN FOOD DIVISION THE PILLSBURY CO. 608 2nd Ave. So. Minneapolis, MN 55402	George Nelson, Jr. 612-330-8273	Party Pizza Classic Pizza	R N
VITALE'S ITALIAN FOODS, INC. 2814 Rice St. St. Paul, MN 55113	Joe Vatale Jr. 612-484-7206	Frozen Italian Foods	R N I
WINDSOR PRODUCTS CO. P.O. Box 146 Gonvick, MN 56644	Ron Edvold 218-487-5218	Lefse	

FISH PRODUCTS

AMERICAN PROVISION COMPANY 3986 Alabama Avenue St. Louis Park, MN 55416	Dave Knowles 612-929-4641	Caribou Fish	R
APPERTS, INC. 900 South Highway 10 St. Cloud, MN 56301	612-251-1600	Breaded Fish, Shrimp	R

FISH PRODUCTS – Continued

R–regional
N–national
I–international

Company	Sales Contact	Product(s)	Distribution
ARMOUR FOOD CO. Armour Ave. So. St. Paul, MN 55075	J. R. Mogen 612-455-8555	Seafood	R
BROWNSDALE MEAT SERVICE, INC. Box 297 Brownsdale, MN	Gerhart Brothers 507-567-2211	Seafood	R
CARPOLE'S, INC. **LAKE LIFE FOODS** **ECO-GRO FERTILIZER** Box 32 Garfield, MN 56332	Richard Pecar 612-834-2211	Lake Life Food – Minced Fish, Sausage, Baloney, Paddies & Spreads ECO-GRO Hydrolized Fish & Seaweed Fertilizer Concentrate	R N I
A. KEMP FISHERIES, INC. P.O. Box 6506 Duluth, MN 55806	Louis E. Kemp 218-624-3636 Telex: 290751	Smelt, Herring, Lutefisk and Roe	R N I
LAKE HARVEST, INC. 1710 No. Douglas Drive Minneapolis, MN 55422	Emery C. Swanson 545-0486	Breaded Fish portions	R N I
LYON FOOD PRODUCTS, INC. 2301 Nevada Avenue North Golden Valley, MN 55427	Thomas R. Wieken 612-544-4484	Pickled Herring, Ludefisk	R N I
MIKE'S FISH COMPANY Brooten, MN 56316	Mike Field 612-346-2650	Suckers, Carp	R
MOREY FISH CO. Box 8 Motley, MN 56466	Loren A. Morey 218-352-6345	Frozen Fish Smoked Fish	R N I
OLFISCO, INC. 815 North 5th Street Minneapolis, MN 55401	Bill Andresen 612-332-3531 Cable: OLSEN	Herring	R N
RAINY LAKE WILD RICE AND FISH CO. P. O. Box 164 Ranier, MN 56668	Jim McCarthy 218-283-3465	Walleye, Smoked Fish, Whitefish, Northern Pike	R N
RED LAKE FISHERIES ASSN. INC. Redby, MN 56670	Jim Eisenrich 218-679-3513	Fresh Water Fish	R

R–regional
N–national
I–international

Company	Sales Contact	Product(s)	Distribution
SIVERTSON FISHERIES, INC. 366 Lake Avenue South Duluth, MN 55802	Stanley Sivertson 218-722-2609	Smoked Fish, Salted Herring, Frozen Herring, Smelt and Ocean Fish, Fresh Herring, Lake Trout, Whitefish, Ciscoes and Smelt	R N I
WEINSTEIN INTERNATIONAL CORP. 5738 Olson Highway Minneapolis, MN 55422	Harry Weinstein 612-546-4471 Telex: 29-0206 & 29-0532	Seafood	R N I

FOOD FRANCHISERS

BURGER KING CORPORATION (Div. Pillsbury; Mpls., MN) P.O. Box 338 Kendall Branch Miami, FL 33156	Director of Franchise Sales 305-274-7551	Fast Food Service Restaurant	R N
CLARKS SUBMARINE SANDWICHES 417 University Ave. St. Paul, MN 55103	Clark Armstead Roger T. Gammel 612-291-1374	Variety of Submarine Sandwiches	R N
COUNTRY KITCHEN INTERNATIONAL, INC. 7851 Metro Parkway Bloomington, MN 55420	Dave Gustafson 612-854-6333	Family Restaurant Franchising	R N I
DAIRY QUEEN INTERNATIONAL P.O. Box 35286 Minneapolis, MN 55435	Gil Stemmerman 612-835-3700 Export: George Berg	Soft Serve – Fast Food Franchisor	R N I
EMBERS, INC. 1664 University Ave. St. Paul, MN 55104	Carl Birnberg 612-646-7966	Sit Down Family Restaurant	R N
J's RESTAURANTS INTERNATIONAL, INC. P.O. Box 8478 Central Ave. N.E. Minneapolis, MN 55432	James Loken 612-786-8450	Fast Food Service – Specializing in both Italian and American Menus	R N
LIL. ORBITS, INC. 2403 Central Ave. N.E. Minneapolis, MN 55418	Ed Anderson 612-781-3311	Automatic miniature donut machines up to 1500 per hour capacity	R N I
MISTER DONUT 1200 Multifoods Bldg. Minneapolis, MN 55402	Joe Dubanoski 612-340-3471	Donut Shop	R N I
T-BUTCHERBLOCK RESTAURANTS 1200 Multifoods Bldg. Minneapolis, MN 55402	Fred Huggins 612-340-3304	Restaurants	R N

HONEY

R—regional
N—national
I—international

Company	Sales Contact	Product(s)	Distribution
BRATEN APIARIES Route 2 Glenwood, MN 56334	Warren Braaten 612-634-4197	Honey in Bulk (50 gal)	R N I
CLOVERLAN FOODS Route 1 Carver, MN 55315	R. G. Wolf 612-448-5033 983-0900	Honey, Beeswax	R N
ELLINGSON'S, INC. Box 68 Odessa, MN 56276	Alice Ellingson 612-273-2300	Honey	R N I
HONEY SALES COMPANY 2817 No. 2nd Street Minneapolis, MN 55411	Harold L. Eckdahl 529-6868	Honey	R
JOHNSON BEE FARMS, INC. P.O. Box 97 Callaway, MN 56521	Paul or Dennis 218-375-2521	Honey	R
LARSON APIARIES Sedan, MN 56380	Donald S. Larson 612-278-3522	Honey	R N I
MARSHALL HONEY FARM 808 Brian Marshall, MN 56258	Ray Klein 507-532-4082	Honey	R N I
MELFORD OLSON HONEY CO. 5201 Douglas Drive Minneapolis, MN 55429	Edith Olson 537-6211	Honey	R
MILLE LACS MAPLE PRODUCTS CO. Onamia, MN 56359	Fritz Eichmiller or Jim Knox 612-532-3483	Honey, Wild Fruit Syrups, Wild Rice Products	R N
SHELL ROCK HONEY 340 – 1st Ave. S.W. Glenville, MN 56036	Tim & Rudy Studier 507-448-2962	Bulk Honey	R
SUN STAR FOODS 1780 Shelard Tower St. Louis Park, MN 55426	George B. Keister 612-546-2506	Honey	R N
THOMSEN APIARIES Rt. 1 – Box 40 Glenwood, MN 56334	Jack Thomsen 612-634-3395	Honey	R N

JAMS — JELLIES — PEANUT BUTTER

R—regional
N—national
I—international

Company	Sales Contact	Product(s)	Distribution
HOME BRANDS **DIVISION OF PEAVEY COMPANY** 4600 Lyndale Ave. No. Minneapolis, MN 55412	Selmer B. Rodning 612-529-9531	Preserves, Jellies, Peanut Butter and Syrup	R
MILLE LACS MAPLE PRODUCTS CO. Onamia, MN 56359	Fritz Eichmiller or Jim Knox 612-532-3483	Wild Fruit Syrups, Jams-Jellies-Preserves, Honeys, Food Gifts	

MACARONI

AMERICAN BEAUTY MACARONI CO. 352 Wacouta St. St. Paul, MN 55101	Paul W. Lavender 222-6829	Macaroni, Spaghetti Egg Noodles	R
THE CREAMETTE COMPANY 428 No. First St. Minneapolis, MN 55401	Dale Schulz Terry Miller 612-333-4281	Creamettes Macaroni, Creamettes Spaghetti Creamettes Lasagna Creamettes Egg Noodles	R N
JENNY LEE, INC. 115 W. Plato Blvd. St. Paul, MN 55107	Walter Villaume 612-227-8277	Macaroni, Spaghetti, Egg Noodles, Spagetti Sauces, Macaroni Dinners	N
MILL-BROOK MACARONI CO. 105 – 5th Ave. So. Minneapolis, MN 55401	Alden Anderson 338-2098	Macaroni, Elbow Spaghetti, Long Spaghetti, Shells, Rings, Egg Noodles, (Medium, Wide, Broad, Kluski)	R

MAPLE SYRUP

MINN. MAPLE SYRUP PRODUCTS P. O. Box 126 Mound, MN 55364	L. U. "Rex" Alwin 612-920-5805	Listing	

MARGARINE

LAND O'LAKES, INC. 614 McKinley Place N.E. Minneapolis, MN 55413	612-331-6330	Margarine	R N
MIAMI MARGARINE CO., INC. P.O. Box 1058 Albert Lea, MN 56007	James Heidrich, Jr. 507-373-2431	Margarine (Retail & Institutional Types) Shortenings, Packaged Oils	R N

MEAT PRODUCTS

R–regional
N–national
I–international

Company	Sales Contact	Product(s)	Distribution
ABRAMS MEAT DIST., INC. 323 N.E. Pierce St. Minneapolis, MN 55413	Steve Abrams 612-331-4744	USDA Choice Primal and Portion Control Meats	R N
AMBASSADOR SNACK PRODUCTS, INC. 427 Harrison St. N.E. Minneapolis, MN 55413	Dennis Schnobrich 612-335-0993	Dry Sausage, All Beef Sticks, All Beef Sticks Hot, & Beef Jerky	R
AMERICAN PROVISION CO. 3986 Alabama Ave. St. Louis Park, MN 55416	Dave Knowles 612-929-4641	Condiments, Fresh & Frozen Meat	R
APPERTS, INC. 900 South Highway 10 St. Cloud, MN 56301	612-251-1600	Fabricated Meat Portions	R
ARMOUR FOOD CO. % Union Stockyards So. St. Paul, MN 55075	Dick Colwell 612-455-8555	Fresh & Processed Meats	R
BAVARIAN MEISTER MEAT PRODUCTS, INC. **NORDICA PRIDE MEATS, INC.** 344 So. Robert St. Paul, MN 55107	Alex Weiss 612-291-7257	Sausage, Cooked-Meat Products, Boneless Beef, Ground Beef Patties, Smoked Meats	R N
BELLBOY MEAT CORP. 715 Florida Ave. So. Minneapolis, MN 55426	Martin Bell 612-544-7791	Variety Meats, Beef and Pork Products	R N I
BROWNSDALE MEAT SERVICE, INC. Box 297 Brownsdale, MN	Gerhart Brothers 507-567-2211		R
CALDWELL PACKING CO. Box 279 Windom, MN 56101	John Caldwell, Jr. 507-831-2761	Carcass Beef	R
CONTINENTAL-MINNESOTA, INC. 1109 Zane Ave. No. Golden Valley, MN 55422	Thomas Stenger 612-544-8681	Fresh Meats	R

MEAT PRODUCTS – Continued

R–regional
N–national
I–international

Company	Sales Contact	Product(s)	Distribution
CROWN MEAT AND PROV. CO., INC. 443 Hoover St. N.E. Minneapolis, MN 55413	Fred Rose 612-331-4660	Cryogenic Frozen Hamburger Patties, Choice Grade Portion Cut Beef Steaks, Roasts, Chops, Pork Products	R N
DUNLOP MEAT PRODUCTS, INC. 1802 – 1st Ave., Box 1266 Mankato, MN 56001	David Dunlop 507-388-1661	Sausage and Processed Meat Products	R
ELLIOTT PACKING CO. Box 6006 Duluth, MN 55806	C. M. Reagle 218-624-3613	Sausage, Hams, Bacon, Portion Cut meats	R N I
GOLDBERGER FOODS, INC. 11 West 28th Street Minneapolis, MN	Bob Kashuk 823-6201	All Beef Products	R N I
GEORGE A. HORMEL & COMPANY P.O. Box 800 Austin, MN 55912	Joe Carmody Jim Silbaugh Export: Carl C. Timander 507-437-5611	Full Line Meat Products, Canned Meats	R N I
LANDY PACKING CO. P.O. Box 670 St. Cloud, MN 56301	Max Landy 612-252-1331	Beef, Beef Byproducts and Hides	I
LAKELAND MEATS, INC. Box 12 Tracy, MN 56175	Theodore S. Schotzko 507-629-3640	Frozen Meat Products	R
MAPLE LEAF FARMS 1415 West Wayzata Blvd. Wayzata, MN 55391	Don Gorman 612-473-1108	Frozen Portion Meats	R N
MARSHALL FOODS, INC. P.O. Box 655 Marshall, MN 56258	Mack M. Evans 507-532-4426 Telex: 9105652132	Beef Carcass and Primal Cuts	R N I
MEAT SALES INTERNATIONAL One Appletree Square Bloomington, MN 55420	Al McNamara 854-3434 Cable, Telex: 29-0865	Beef, Pork, Lamb, Veal, Poultry, Variety Meat, Processed Meat	R N I

MEAT PRODUCTS – Continued

R–regional
N–national
I–international

Company	Sales Contact	Product(s)	Distribution
MINNESOTA BEEF RESEARCH & PROMOTION COUNCIL Route 1 Morris, MN 56264	Leif Lie 612-589-4800		
MINNESOTA PORK PRODUCERS ASSOCIATION 208 Fairview Drive Albert Lea, Mn 56007	Don Paulson 507-373-4965		
MORRIS RIFKIN & SONS, INC. Box 42 St. Paul Union Stockyards South St. Paul, MN 55075	Paul N. Rifkin 612-451-1361	Beef & Beef By-Products	R N
MORTON SAUSAGE CO., INC. 203 E. Marie Ave. West St. Paul, MN 55118	Allan N. Sachs 612-455-6631	Sausage – Beef	R
PURVEYORS DIVISION (GEORGE HORMEL CO.) P.O. Box 385 Hopkins, MN 55343	Joe Cooper 612-935-6937	Portion Cut Steaks	R N
RAN PACKING COMPANY, INC. P.O. Box 177 Newport, MN 55055	Walter Melby 612-459-5113	Boneless Beef	R N
REDI ROAST PRODUCT 7501 Commerce Lane Minneapolis, MN 55432	Rolf Brothen 612-571-6600 Cable, Telex Watts: 800-328-4585	Precooked Boneless Primal Cut Meats	R N I
REUBEN MEAT CO. 2201 N.E. Kennedy St. Minneapolis, MN 55413	John A. White 612-378-1970	Precooked Corned Beef, Pastrami, Roast Beef, Bar-B-Q Items, Complete line of Delicatessen Style Sausage Items	R N I
ROBEL BEEF PACKERS, INC. Box 430 St. Cloud, MN 56301	Elliott G. Belzer 612-251-8484	Boneless Beef (Ungraded & cow cuts), Offals from cows & hfrs. hides, Cooked Roast Beef, Ground Beef, Smoked Beef	R N I
ROCHESTER MEAT & PROVISIONS, INC. 1825 - 7th St. N.W. Rochester, MN 55901	Wayne Wesala 507-289-0701	Wholesale & Retail Meats	R

MEAT PRODUCTS – Continued

R–regional
N–national
I–international

Company	Sales Contact	Product(s)	Distribution
ROUND UP PRODUCTS, INC. 21150 Hamburg Ave., Box Z Lakeville, MN 55044	Robert L. Boenish 612-469-2127	Barbequed Loin Back Ribs, BBQ Pork Riblets, BBQ Beef, Beef with Gravy, Italian Patties/ Spaghetti Sauce, Mini Beef Ribs/BBQ	R
SCHUMACHER WHOLESALE MEAT, INC. 1114 Zane Ave. No. Golden Valley, Mn 55422	John F. Schumacher 612-546-3291	Beef, Pork, Veal & Lamb	R N
SCHWEIGERT MEAT CO. 2605 Emerson Ave. No. Minneapolis, MN 55411	John Schweigert 612-522-4425	Complete line of sausage & smoked meats, sliced luncheon meats	R N
SUN STAR FOODS BEEF DIVISION 425 South Concord South St. Paul, MN 55075	Lee Campisi 612-455-6611	Carcass Beef	R N I
SWIFT FRESH MEATS CO. Box 119 South St. Paul, MN 55075	E. Goodwin 455-9631	Beef, Lamb, Pork, Dairy & Poultry, Processed Meats, Canned Meats	R
TWIN CITY MEATS 236 Chester St. St. Paul, MN 55107	Harold Frishberg 612-222-4101	Portion Control Choice and Prime Steaks, Choice and Prime Sub-Primal Cuts	R N I
UNITED DRESSED BEEF 2300 Nevada Ave. No. Golden Valley, MN 55427	Paul R. Held 612-544-8691 Telex: 256120	Boneless Beef Products, Choice Beef Primal Cuts	R N I
WEINSTEIN INTERNATIONAL CORP. 5738 Olson Highway Minneapolis, MN 55422	Harry Weinstein 612-546-4471 Cable, Telex 29-0206 & 29-0532	All Beef, Pork, Seafood Products Available	R N I
WILSON FOODS East Main Street Albert Lea, MN 56007	R. D. Westurn 373-2361	Full line of fresh, processed, canned meats	R N
WORLD SERVICES, INC. 250 Chester St. St. Paul, MN 55107	Owen Miller 612-222-0728 Telex: 297-464-WLDSTP	Meat Products	R N I

MUSHROOMS

Company	Sales Contact	Product(s)	Distribution
LYON FOOD PRODUCTS, INC. 2301 Nevada Avenue North Golden Valley, MN 55427	Thomas R. Wieken 612-544-4484	Fresh-Pickled and Canned Mushrooms	R N I

NUTS AND SNACKS

R—regional
N—national
I—international

Company	Sales Contact	Product(s)	Distribution
BARREL O'FUN Box L Perham, MN 56573	Ken Nelson 218-346-7000	Potato Chips, Popcorn, Candy	R
DAHLGREN & COMPANY 1220 Sunflower Street Crookston, MN 56716	John Swanson 218-281-2985	Sunflower meats, in-shell sunflowers	R N
FAIRMONT SNACK FOODS **(Div. of Fairmont Foods)** 1880 Como Avenue St. Paul, MN 55108	Harold W. Erks 612-645-0395	Potato Chips, Snack Foods	R
FISHER NUT COMPANY 2327 Wycliff Street St. Paul, MN 55114	Jack Lewis 612-645-0635	Complete Nut Line	R N
HAPPY'S POTATO CHIP CO. Box 349 Minneapolis, MN 55440	K. R. Dunphy 612-781-3121	Potato Chips, Popcorn	R
GENERAL MILLS, INC. P.O. Box 1113 Minneapolis, MN 55440	Howard Ross 612-540-2311 Cable: GENMILLS Telex: 29-0528	Snack Foods	R N I
JOHNSON NUT-UNITED PACKAGING CO. 1515 South 5th Street Hopkins, MN 55343	Colleen Ross 612-938-3511	Salted & Unsalted Nuts in bulk, cello & vacuum pack tins, Peanuts, Brazils, Cashews, Filberts, Sunflower Nuts, Almonds, Walnuts, Pecan and Mixed Nuts	R N
MALT-O-MEAL COMPANY 1700 Cargill Bldg. Minneapolis, MN 55402	Leo S. Pontius 612-338-85511	Sunflower Nuts and Other Nuts and Snacks Soy Town roasted Soybeans, Soy Ahoy Roasted Soy Nuts, Popit Popcorn Balls and Easter bunnies	R N I
MIDWEST NORTHERN NUT CO. 334 – 40th Ave. N.E. Minneapolis, MN 55421	Paul Fischer 612-781-6596 Cable, Toll Free: 800-328-5502	Roasted Sunflower Meat, Roasted Nutmeats, Roasted Pepetias	R
NORTHWEST SUNFLOWER, INC. Kennedy, MN 56733	Archie Lundell 218-674-3601	Sunflower Seeds	R N I
OLD DUTCH FOODS, INC. 2375 Terminal Road St. Paul, MN 55113	Warren Roos 612-633-8810	Potato Chips, Complete line of Snack Items	R

R–regional
N–national
I–international

Company	Sales Contact	Product(s)	Distribution
SATHER COOKIE CO. Round Lake, MN 56167	Arno Wittkopp 507-945-8181	Nuts	N
WILLMAR COOKIE CO., INC. Box 88 Willmar, MN 56201	Andrew M. Goedert 612-235-0600	Cookies, Candy, Nuts, and Coconut	R N

PICKLES AND SALAD DRESSING

FISHER FOOD PRODUCTS Hwy 71-N Box 68 Wadena, MN 56482	Violet A. Fisher Smith 218-631-1426	Salad Dressings (non-separating) all popular kinds. Meat Sauces of all kinds. French, Thousand Island, Gourmet Blue Cheese, Russian, Italian. Cole Slaw Dressings. Barbecue, Shrimp, Tartar & Horseradish Seasoning & Tenderizer	R
FLAVO FOOD PRODUCTS, INC. 116-120 West Broadway Minneapolis, MN 55411	Norman N. Abrams 529-1028	Dill Pickles, Sweet Pickles, Hot Banana Peppers, Sweet Cherry Peppers, Horseradish and Sauerkraut, plus Companion Items	R
M. A. GEDNEY COMPANY P.O. Box 18 Chaska, MN 55318	Saxe Roberts 612-448-2612	Complete line Pickles	R N
INTERNATIONAL MULTIFOODS 1200 Multifood Bldg. Minneapolis, MN 55402	Edw. A. Lynner 612-340-3470 Telex: 29-06-02 IMCO	Bicks Pickles	R I
KENNEDY MAYONNAISE PRODUCTS 415 – 17th Avenue North Hopkins, MN 55343	Ray D. Johnson 612-935-2187	Salad Dressings, Mayonnaise, French Dressing, 1,000 Isle Dressing, Coleslaw Dressing, Tartar Sauce	R
McGARVEY COFFEE INC. 1129 Currie Ave. North Minneapolis, MN 55403	Foster W. Chapman, Jr. 612-336-3611	Salad Dressing	R N

R–regional
N–national
I–international

Company	Sales Contact	Product(s)	Distribution
SMITH'S SALAD DRESSING CO. 3810 Sibley Memorial Highway St. Paul, MN 55122	Arthur D. Dunn 454-3981	Assorted Salad Dressings	R
SUN STAR FOODS 1780 Shelard Tower St. Louis Park, MN 55426	George B. Keister 612-546-2506	Salad Dressing	R N

POTATOES — FRESH

AARESTAD FARM PRODUCTS, INC. Halstad, MN 56548	Roger Onsgard L.D. 218-456-2161 S.S. 218-456-2162	Certified Seed potatoes & grain, also washed table stock potatoes	R N
ADA PRODUCE CO. P.O. Box 229 Ada, MN 56510	Lester Gunnerson 784-2411 L.D. 784-4221	Potatoes	N
CLARENCE AMUNDSON POTATO CO. Route 3 East Grand Forks, MN 56721	Clarence Amundson 218-773-1405	Certified Seed Potatoes	R N
LESTER & JAMES AMUNDSON POTATO CO. Route 2 East Grand Forks, MN 56721	Lester Amundson 773-9105	Seed Potatoes (Certified and also elgible for Re-certification)	R N
BIG O FOODS, INC. Box 235 Oslo, MN 56744	Harlan Lindroth 218-695-5371	Potatoes – Seed Potatoes	R N
F. L. BEHLING COMPANY 1417 1st Ave. North P.O. Box 737 Moorhead, MN 56560	Donald Richardson 218-233-1337 218-233-1120	Potatoes	R N
C. H. BOHANON & SON Rt. 1, Box 38 Monticello, MN 55362	Charles Bohanon Ken Bohanon	Potatoes	R N
ALFRED BROBACK & CO. 5405 Glenwood Ave. Minneapolis, MN 55422	Charles H. Clark 612-545-1686	Potatoes	R N
LYLE W. CURRIE COMPANY P.O. Box 474 East Grand Forks, MN 56721	Lyle Currie 773-2477	All varieties of seed potatoes and potatoes for processing	R N

POTATOES – FRESH – Continued

R–regional
N–national
I–international

Company	Sales Contact	Product(s)	Distribution
DELGADO, INC. Hollandale, MN 56045	Francis 889-4451	Potatoes	N
DeBOER POTATO CO., INC. P.O. Box 173 Glenwood, MN 56334	Dennis DeBoer 612-634-5101	Potatoes	R
EDWARD FIELDS & SONS 15421 Round Lake Blvd. Anoka, MN 55303	Edward Fields Charles Fields 612-421-5283	Potatoes	N
FOLSON FARMS Box 109 – Old Hwy 2 East East Grand Forks, MN 56721	Bud Folson 773-1201	Potatoes	R N
GRAY & HARTKOPF Clear Lake, MN 55319	Jim Hartkopf 743-2543	Potatoes	R
HAPKA SEED COMPANY Route 1, Box 109 Argyle, MN 56713	Leon J. Hapka 218-437-6603	Seed Potatoes and Grain	R N I
HERMAN FARMS, INC. 15557 Round Lake Blvd. Anoka, MN 55303	Ron Jerry or Ed 421-3663	Potatoes	R N
HOLLANDALE MARKETING ASSOC. Hollandale, MN 56045	Harold Henderson 507-889-3351	Potatoes	N
BEN HOLMES POTATO CO., INC. Box 337 Monticello, MN 55362	Myron Jensen 295-2927	Potatoes	R N
WES HOLTMAN POTATO COMPANY P.O. Box 323 East Grand Forks, MN 56721	Wes Holtman 773-2501 or 773-9361	Certified Seed Potatoes including the following varieties, Kennebec, Norchip, Norland, Cobbler, Ohio, Superior, Norgold, Pontiac, LaSoda	R N I
HULL COMPANY 240 – 4th Ave. S.E. Osseo, MN 55369	Rolley R. Hull, Jr. 425-5660	Potatoes	R
KELLOGG CO. 1310 Vine Place Mound, MN 55364	Bruce Olson 612-472-4800	Potatoes	R N I
KNOLL FARMS, INC. 15709 Round Lake Blvd. Anoka, MN 55303	Stanley Knoll 421-4668-421-8450	Potatoes	N
MIKE LAYTON CO. 2100 5th Ave. North Moorhead, MN 56560	Mike Layton 218-236-1812	Seed Potatoes	N

POTATOES – FRESH – Continued

R–regional
N–national
I–international

Company	Sales Contact	Product(s)	Distribution
MALLINGER BROS. Box T Oslo, MN 56744	Earl Mallinger 218-695-2311	Certified Seed Potatoes	N
MICHAEL SWANSON BRADY OF MOOREHEAD, INC. P.O. Box 485 Moorhead, MN 56560	Arnold Miller 233-1850	Certified Seed Potatoes	R N
MUNKBERG FARMS INC. R # 1, Box 744 Cambridge, MN 55008	Delmer Munkberg 689-1341	Potatoes	R N
NOBBE BROTHERS POTATO FARMS 9501 Zane Ave. No. Minneapolis, MN 55443	Douglas Nobbe 612-425-3588	Potatoes	R N
NOLAND FARMS P. O. Box 505 Hayward, MN 56043	Jerry Noland 507-373-8736	Potatoes	R N I
PETRAN FARMS, INC. Box 409 Albert Lea, MN 56007	Don Petran 507-373-1234	Seed Potatoes	R
RED RIVER VALLEY POTATO GROWERS ASS'N Box 301 East Grand Forks, MN 56721	Stanford Erickson 218-773-3633	Seed, Table, Processing Potatoes	N I
RYAN POTATO COMPANY P. O. Box 388 East Grand Forks, MN 56721	Ronald Geat Z 773-1222	Potatoes: Certified Seed & Table Stock	I
SABIN POTATO CO. Sabin, MN 56580	Carl R. Krabbenhoft, Jr. 218-789-7459	Certified Pontiacs – Cobblers – Norchips – Norgolds - Kennebecs	R
STEPHEN POTATO WHSE Box 3 Stephen, MN 56757	Earl N. Hvidsten 218-478-3503	Potatoes – Washed and Seed	R N I
J. H. (JOE) STROER POTATO CO. Box 67 Big Lake, MN 55309	Joe Stroer 612-263-2160 263-2162	Potatoes	R N
LES ZIMMERMAN & SONS, INC. Route 2 Big Lake, MN 55309	Jerry Zimmerman 612-263-2632	Potatoes	R N

POTATOES — PROCESSED

R—regional
N—national
I—international

Company	Sales Contact	Product(s)	Distribution
APPERTS, INC. 900 South Highway 10 St. Cloud, MN 56301	612-251-1600	French Fries	R
BARREL O'FUN Box L Perham, MN 56573	Ken Nelson 218-346-7000	Potato Chips	R
BROWNSDALE MEAT SERVICE, INC. Box 297 Browndale, MN	Gerhart Brothers 507-567-2211	Frozen Potatoes	R
FAIRMONT SNACK FOODS 1880 Como Avenue St. Paul, MN 55108	Harold W. Erks 612-645-0395	Potato Chips	R
GENERAL MILLS, INC. P.O. Box 1113 Minneapolis, MN 55440	Howard Ross 612-540-2311	Processed Potatoes, Potato Products	R N I
HAPPY'S POTATO CHIP CO. Box 349 Minneapolis, MN 55440	K. R. Dunphy 612-781-3121	Potato Chips	R
INTERNATIONAL CO-OP P.O. Box 1378 Grand Forks, N.D. 58201	Maurice Hansen 701-746-6431 TWX 910-673-8386	French Fries, Hash Browns, Rounds, Triangles	R N I

POTATOES – PROCESSED – Continued

R–regional
N–national
I–international

Company	Sales Contact	Product(s)	Distribution
NORTHERN STAR COMPANY 3175 South East Fifth St. Minneapolis, MN 55414	Stanley L. Cohn 612-339-8981	Frozen French Fries, Frozen Hash Browns	R N I
OLD DUTCH FOODS, INC. 2375 Terminal Road St. Paul, MN 55113	Warren Roos 612-633-8810	Potato Chips, Complete line of snack items	R
SIMPLOT, J. R. COMPANY P.O. Box 618 Crookston, MN 56716	Kathy Sletten 218-281-3014	Frozen French Fried Potato Products, Shredded Hash Browns	R N I
SOL KING CORP. R. R. 2 Appleton, MN 56208	J. Burton Johnson 612-289-2106 612-289-1306	Frozen French Fries, Fresh Potatoes, and assorted potato products	R N I
J. H. (JOE) STROER POTATO CO. Box 67 Big Lake, MN 55309	Joe Stroer 612-263-2160 612-263-2162	Potatoes	R N

POULTRY AND TURKEY PRODUCTS

R–regional
N–national
I–international

Company	Sales Contact	Product(s)	Distribution
ARMOUR FOOD CO. Armour Ave. So. St. Paul, MN 55075	J. R. Mogen 612-455-8555	Fryers, Turkeys	R
ARMOUR FOOD CO. Box 477 Cold Spring, MN 56320	Al Smith O. J. Robison 612-685-3601	Fresh and Frozen Frying Chicken and parts	R N
BROWNSDALE MEAT SERVICE, INC. Box 297 Brownsdale, MN	Gerhart Brothers 507-567-2211	Poultry	R
HEINBOCKEL PRODUCE CO. 416 Second Ave. North Minneapolis, MN 55401	V. E. Heinbockel 612-332-8788	Fresh & Frozen Poultry	R
HUBBARD MILLING COMPANY 424 North Front Street Mankato, MN 56001	Curtis H. Brooks 507-625-1882	Turkeys	R N
INTERNATIONAL MULTIFOODS 1200 Multifood Bldg. Minneapolis, MN 55402	Chas. H. Weisheimer 612-340-3669 Export: Henri Heystek 612-340-3369 Telex: 29-06-02	IMCO Poultry	R N I
JACK FROST INC. 309 Lincoln Ave. S.E. St. Cloud, MN 56301	Merle Baughman 612-338-8226	Poultry & Poultry Products	R N
JENNIE O FOODS, INC. P.O. Box 778 Wilmar, MN 56201	Steve Walstad 235-2622 TWX-910-578-2644 Export: Jim Richardson	Jennie O Brand: Pan Roasts, Boned & Rolled Tied Roasts, Rolls, Oven Roasted Products, Frozen Whole Turkeys, Boneless Turkey Meat	R N I

POULTRY AND TURKEY PRODUCTS – Continued

R–regional
N–national
I–international

Company	Sales Contact	Product(s)	Distribution
LAND O LAKES INC. Box 491 Albert Lea, MN 56007	Wallace Ross 507-373-0641 Export: Jack McKernan 612-331-6330 Telex: 910-576-3453	Turkeys – Further Processed Turkey Products	N I
MINNESOTA TURKEY GROWERS ASSOCIATION 2387 University Ave. St. Paul, MN 55114	Roy C. Munson 646-4553	Turkey and Turkey Products	
NEW RICHMOND FARMS DIV. OF DOMAIN INDUSTRIES, INC. 1116 N.W. 4th Ave., P.O. Box 276 Faribault, MN 55021	Bill Curley 507-334-5555	Turkeys and Turkey Products	N
NORBEST, INC. (MN. DIVISION) WEST CENTRAL TURKEYS, INC. P.O. Box T Pelican Rapids, MN 56572	Howard Carlson William Newhall 218-863-3131	Full line of whole bodied turkeys and turkey parts. Cooked, roasted, cured and smoked further processed turkey items. Turkey sausage items including turkey franks, turkey bologna and turkey corn dogs.	R N I
NORTH STAR FOODS, INC. P.O. Box 587 St. Charles, MN 55972	W. E. (Bill) Buhr 507-932-4831	Turkeys, Further Processed Turkey Items, Oven Roasted Breasts, Thighs, Rolls	R N
PIETRUS FOODS, INC. 112 Pine St. N.E. Sleepy Eye, MN 56085	Norbert Moldan 507-794-3411	Capons, Geese, Roasting Chickens, Mallard Ducks, Muscovy Ducks, Domestic Ducks, Guinea Hens	R
SWIFT & COMPANY Box 706 Detroit Lakes, MN 56501	Robert Q. Lueben 218-847-4467	RTC Turkeys, Cut-up & Parts – Turkeys, Pre-Stuffed Turkeys	R N I
SWIFT DAIRY & POULTRY CO. P.O. Box 270 Marshall, MN 56258	Lowell Johnson 507-532-4458	Swift Premium Turkey Roast, Swift Premium Butterball Turkey, Swift Premium Turkey Breasts, Swift Premium Capons, Swift Premium Geese, Turkey Parts	R N I

R–regional
N–national
I–international

Company	Sales Contact	Product(s)	Distribution
TONY DOWNS FOODS CO. 400 Armstrong Blvd. North St. James, MN 56081	Donald W. Downs 507-375-3111	Frozen Foodservice Entries, IQF Pulled and Diced Chicken Meat, Canned Boned Chicken and Turkey	R N

SANDWICHES

CLARK'S SUBMARINE SANDWICH 417 University Ave. St. Paul, MN 55103	Roger T. Gammel 612-291-1374	Pre-Made Sandwiches	R N
JIMBOS, INC. 2832 Bryant Ave. So. Minneapolis, MN 55408	Jim Chandler 822-1611 822-0665	Pre-made Sandwiches, Pizza, Jiggle Corn, (plus all Frozen Specialty Institutional Products)	R
STEWART IN-FRA-RED COMMISSARY OF MINN., INC. 16101 W. 78th St. Eden Prairie, MN 55343	Ruth Vickerman 612-941-4870	Wholesale frozen sandwiches and pizza	R N
TONY'S PIZZA AND SANDWICH SERVICE 115 West College Drive Marshall, MN 56258	Tom Caron 507-532-3274	Pizza Products, Sandwiches	N I

SOUPS AND GRAVIES

KARLSBURGER FOODS, INC. Rt. 6 Box 55 Anoka, MN 55303	Frank Cserpes, Jr. 612-421-5481	Instant Gravies, Soup Bases, Seasonings, and related items	R
McGARVEY COFFEE, INC. 1129 Currie Ave. North Minneapolis, MN 55403	Foster W. Chapman, Jr. 612-336-3611	Soup Bases, Spices	R N
VERSA RICH FOODS, DIVISION OF FENSKE & ASSOCIATES, INC. 300 West First Street Waconia, MN 55387	Douglas Fenske 612-448-5110	Instant Gravy Mixes, Instant Soup Mixes	R N I

SOYBEANS — PROCESSED

R–regional
N–national
I–international

Company	Sales Contact		Distribution
C. H. BOHANON & SON POTATO FARMS Rt. 1, Box 38 Monticello, MN 55362	Charles or Ken Bohanon 612-295-2176	Soy Beans	R
DAIRYLAND PRODUCTS, INC. 5345 West 125th St. Savage, MN 55378	Thomas C. Sano 612-890-5305	Soy Flour, Soy Isolates	R N I
DAWSON MILLS Dawson, MN 56232	Dave Owen 612-769-4386	Soybean Oil, Soybean Meal, Soybean Flour	R N I
GENERAL MILLS, INC. P.O. Box 1113 Minneapolis, MN 55440	Howard Ross 612-540-2311 Cable, Telex: GENMILLS, 29-0528	(Soybeans): Textured Vegetable, Protein Products, Vegetable Protein	R N I
GRAIN TERMINAL ASSOCIATION 1667 North Snelling Ave. St. Paul, MN 55101	612-646-9433	Soybean Meal, Feeds, Malt Products, Oil Seed Products	R N
HONEYMEAD PRODUCTS CO. (FUGTA) 720 Minneopa Rd. Mankato, MN 56002	Stan Eichten Wayne Umhoefer 507-625-7911	Soybean Oil Refined Soybean Meal	R N I
MINNESOTA SOYBEAN RESEARCH & PROMOTION COUNCIL 113 Monroe Ave. No. Mankato, MN 56001	Alan Kluis 507-388-5129		
NORTHERN SUN PRODUCTS, INC. P.O. Box 646 Convick, MN 5664	A. W. Wahlroos 218-487-5270	Sunflower Oil & Meal Soya, Linseed, Rope, Sesame	R N I
WELLENS AND COMPANY, INC. 6600 France Ave. So. Minneapolis, MN 55435	Paul M. Presthus 612-925-4600 Cable, Telex: WELCO 29-0214	Soybeans, Soybean Meal, Soy Flour, Harmony	R N I

SPICES AND EXTRACTS

BRECHET & RICHTER COMPANY 6005 Golden Valley Road Minneapolis, MN 55422	John T. Richter 612-545-0201	Vanillas	N

R–regional
N–national
I–international

Company	Sales Contact	Product(s)	Distribution
EVERFRESH FOOD CORP. 501 Huron Street S.E. Minneapolis, MN 55414	Harold Olberding 331-6393	Vanilla	R N
GOURMET FOODS, INC. 860 Vandalia St. St. Paul, MN 55114	Arthur M. Stone 612-646-2981 Telex: 297077	Spice Island Spices	R
McGARVEY COFFEE, INC. 1129 Currie Avenue North Minneapolis, MN 55403	Foster W. Chapman, Jr. 612-336-3611	Spices	R N

SUGAR

AMERICAN CRYSTAL SUGAR CO. 101 No. 3rd Moorhead, MN 56560	F. W. Winstanley 218-236-8020	Sugar, Dried Beet Pulp, Beet Molasses	R N I

VEGETABLES — FRESH

ARLINGTON GROWERS & SALES, INC. 119 East Alden Arlington, MN 55304	Mel Nagel 612-964-2276	Cabbage, Radishes, Cucumbers, Spinach, Green Beans, Sweet Corn, Pumpkins, Peppers	R N
AUGUST SCHELL BREWING CO. Schell's Park New Ulm, MN 56073	Warren Marti 507-354-5528	Tomatoes (hydroponically grown)	R

VEGETABLES – FRESH – Continued

R–regional
N–national
I–international

Company	Sales Contact	Product(s)	Distribution
BIG STONE, INCORPORATED P.O. Box 86 Chaska, MN 55318	P. A. Dougherty 612-448-4350	Corn, Peas, Beans, Potatoes, Rutabagas, Mixed Salads, Peas Carrots	R N I
C. H. BOHANON & SON POTATO FARMS Rt. 1, Box 38 Monticello, MN 55362	Charles or Ken Bohanon 612-295-2176	Potatoes, Sweet Corn, Snap Beans, Soy Beans	R
CLOVERLAN FOODS Route 1 Carver, MN 55315	R. G. Wolf 612-448-5033 612-938-0900	Squash, Tomatoes, Peppers	R N
DeBOER POTATO CO., INC. P.O. Box 173 Glenwood, MN 56334	Dennis DeBoer 612-634-5101	Potatoes, Onions, Lettuce, Celery	R
EDWARD FIELDS & SONS 15421 Round Lake Blvd. Anoka, MN 55303	Edward Fields or Charles Fields 612-421-5283	Radishes, Carrots, Potatoes, Squash, Parsnips, Turnips	N
FOOD DISTRIBUTORS, INC. 730 Hennepin Ave., Suite 518 Minneapolis, MN 55403	A. Horton Dietz 612-339-5588	Onions, Onion Sets, Onion Plants, Pears	R
HERMAN FARMS, INC. 15557 Round Lake Blvd. Anoka, MN 55303	Ron Jerry or Ed Herman 612-421-3663	Radishes, Carrots, Potatoes	R N
HOLLANDALE MARKETING ASSOC. Hollandale, MN 56045	Harold Henderson 507-889-3351	Potatoes & Onions	N
HULL COMPANY 240 – 4th Ave. S.E. Osseo, MN 55369	Rolley R. Hull, Jr. 612-425-5660	Potatoes & Onions	R
KNOLL FARMS, INC. 15709 Round Lake Blvd. Anoka, MN 55303	Stanley Knoll 612-421-4668 612-421-8450	Radishes – Potatoes	R N
THE KUNKEL COMPANY, INC. Cambridge Towers Hopkins, MN 55343	Edward A. Kunkel Ken Comer Bud Olufson 612-938-3528 612-938-3979	Table Stock Potatoes Fruits and Vegetables	R N
LIBBY McNEILL & LIBBY 1217 Third Ave. S.E. Rochester, MN 55901	Victor Schulze 507-289-3926	Peas, Sweet Corn, Lima Beans, Peas and Carrots, Pork and Beans, Carrots	R N I

R–regional
N–national
I–international

Company	Sales Contact	Product(s)	Distribution
MINNESOTA PRODUCE, INC. 2801 Wayzata Blvd. Minneapolis, MN 55405	Richard Piazza 612-377-6790	Fresh Fruits & Vegetables	R N
NORTHWEST PRODUCE CO., INC. 760 Kasota Circle Minneapolis, MN 55414	Meyer T. Tetner 378-1145	All Produce & Vegetables & Fruit	R I
OWATONNA CANNING CO. P.O. Box 447 Owatonna, MN 55060	Bill Otteson 507-451-7670	Asparagus, Peas, Corn, Green & Wax Beans, Pumpkin, Squash	R N
C. H. ROBINSON CO. 7525 Mitchell Road Eden Prairie, MN 55343	Jack Pynch 941-6250	All Fruits & Vegetables	R N I
SPILDE INC. 14869 So. Highway 13 Prior Lake, MN 55372	James Spilde 612-447-6015	Fruit, Vegetables and Potatoes	R

VEGETABLES — PROCESSED — DRIED

AMERICAN PROVISION COMPANY 3986 Alabama Ave. St. Louis Park, MN 55416	Dave Knowles 612-929-4641	Canned Vegetables	R
BUTTER KERNEL PRODUCTS, INC. Faribault, MN 55021	Stanley Grannis 507-334-5521	Butter Kernel Canned Vegetables	R N
CAPTAIN KEN'S FIREHOUSE BEANS, INC. 1814 Selby Ave. St. Paul, MN 55104	Ken Freiberg 612-646-0750	Baked Beans	R
CLARKFIELD BEAN COMPANY, INC. Clarkfield, MN 56223	Wayne F. Walther 612-669-4464	Edible Beans & By-products	R N
GREEN GIANT CO. Hazeltine Gates Chaska, MN 55318	Dick Swanson Gene Pfister 612-448-2828	Mushrooms – Canned & Pickled. Complete line of frozen & canned vegetables for Retail & Institutional Trade	R N I

R–regional
N–national
I–international

Company	Sales Contact	Product(s)	Distribution
FARIBAULT CANNING COMPANY Faribault, MN 55021	Stanley Grannis 507-334-5521	Butter Kernel Canned Vegetables	R
LAKELAND BEAN COMPANY P.O. Box 149 Olivia, MN 56277	Rodney L. Armour 612-523-1637	Navy Beans	N
LAKESIDE PACKING COMPANY P.O. Box 1127 Manitowoc, WI 54220	Richard T. Koch David J. Yanda 414-684-3356	Canned Vegetables – Peas, Beans, Corn, Beets, Carrots, Peas & Carrots, and Mixed Vegetables	R N I
LEE BEAN & SEED, INC. Borup, MN 56519	Herman Lee 218-494-3330	Pinto Beans, Registered	R N
MINNESOTA BEAN AND PEA CO. Crookston, MN 56716	Max Campbell Don Anderson 218-281-2567	Pinto Beans, Dried Canadian Field Peas, Dried Edible Peas	R N I
OLIVIA CANNING COMPANY P.O. Box 165 Olivia, MN 56277	Charles A. Brown 612-523-1702	Canned Corn	R N
OWATONNA CANNING COMPANY 105 W. North St. Owatonna, MN 55060	R. Wayne Olmsted 507-451-7670	Canned Asparagus, Peas, Green and Wax Beans, Whole Kernel and Cream Style Corn, Pumpkin	R N
STOKELY-VAN CAMP, INC. P.O. Box 341 Fairmont, MN 56031	E. O. Olesen 507-235-3311	Complete Line of Canned & Frozen Vegetables	R N
VALLEY BEAN ASSOCIATION Oslo, MN 56744	Max Campbell 218-695-2201	Dry Edible Beans	R N I

VEGETABLES — FROZEN

FOOD PRODUCTS DIVISION **GENERAL FOODS, CORPORATION** 4th St. & 5th Ave. S.W. Waseca, MN 56093	W. W. Katz 507-835-1320	Frozen Vegetables,	R N
GREEN GIANT CO. Hazeltine Gates Chaska, MN 55318	Gene Pfister 612-448-2828	Complete line of frozen for Retail & Institutional Trade	R N I
STOKELY-VAN CAMP, INC. 204 Main So. Winnebago, MN	K. L. Schutt 507-893-3161	Frozen Vegetables	R N
STOKELY-VAN CAMP, INC. P.O. Box 341 Fairmont, MN 56031	E. O. Olesen 507-235-3311	Complete Line of Canned & Frozen Vegetables	R N

WILD RICE

R–regional
N–national
I–international

Company	Sales Contact	Product(s)	Distribution
CASH'S WILD RICE Star Rt. Box 156 Onamia, MN 56359	Ray & Wilma Cash 612-532-3625	Wild Rice	R
DAIGLE WILD RICE Ball Club, MN 56622	Art Daigle 218-246-8955	Wild Rice	R N I
DARCY FOODS, INC. 5601 Pillsbury Ave. So. Minneapolis, MN 55419	Bill Cook 612-866-0544 Cable, Telex: TWX-910-576-2787 INTERIM-SLPK	Wild Rice,	R N I
DEL LYNN FARMS GIFT PAK Box 88 Bagley, MN 56621	Delbert L. Darst 218-694-6584	Wild Rice	R N I
GIBBS WILD RICE CO., INC. Route 2 Deer River, MN 56636	Delano Gibbs AC 218-246-8505	Wild Rice	R N I
HICKS WILD RICE CO. Box 127 Cohasset, MN 55721	Dean Hicks 218-328-5244	Wild Rice	R N
HOFFMAN WILD RICE CO. Orr, MN 55771	Ben Hoffman 218-757-3910	Wild Rice	R N
MacGREGOR WILD RICE CO. P.O. Box 288 Aitkin, MN 56431	Robert J. MacGregor 218-927-2219	Wild Rice	R N I
MAPLELAG Maplelag, Rt. 1 Callaway, MN 56521	Jim & Mary Richards 218-375-2986	Wild Rice	R N
MILLE LACS MAPLE PRODUCTS CO. Onamia, MN 56359	Fritz Eichmiller Jim Knox 612-532-3483 608-837-8535	Wild Rice Products	
MILLE LACS WILD RICE CO. Box 200 Aitkin, MN 56431	Claudine Nordean 218-927-2740	Wild Rice	R N I
MINN ISSIPPI PRODUCTS, INC. P.O. Box 80099, Como Station St. Paul, MN 55108	Shirley A. Tretsven 612-645-4419 Cable: MINNISSIP	Wild Rice	N I
NORTHWESTERN WILD RICE CO. 965 Payne Avenue St. Paul, MN 55101	M. W. Arend 612-774-0353	Wild Rice	R N I

WILD RICE – Continued

R–regional
N–national
I–international

Company	Sales Contact	Product(s)	Distribution
RAINY LAKE WILD RICE AND FISH CO. P.O. Box 164 Ranier, MN 56668	Jim McCarthy 218-283-3465	Wild Rice	R N
RAMY SEED COMPANY 1229 No. Front St. – P.O. Box 1356 Mankato, MN 56001	Mike Ramy 507-387-4091	Wild Rice	N
SARA BAY COMPANY 3585 North Lexington, Suite 170 St. Paul, MN 55112	Leonard Jacobson 612-483-5469	Wild Rice	R N I
UNITED WILD RICE, INC. 14332 – 21st Ave. Minneapolis, MN 55441	Mary Ann Christianson 612-475-2201	Wild Rice – Packaged & Bulk, Graded & Blended Instant Wild Rice, White & Wild Rice Mixes, Wild Rice Flour, Bread Base, Pancake Mix, Stuffing & Casserole Mixes	R N I

DIRECTORY OF PRODUCER ASSOCIATIONS

APPLES

Minnesota Fruit Growers Association
Leonard Hertz, Extension Horticulturist
Institute of Agriculture
Horticultural Sciences
St. Paul Campus
St. Paul, MN 55108
(612) 373-1103

BEANS

Edible Bean Growers Association
Timothy Courneya, Executive Secretary
Rt. 3, Box 102
Frazee, MN 56544

BEEF

Minnesota Beef Council
Leif Lie, Executive Secretary
Route 1
Morris, MN 56267
(612) 589-4800

BERRIES

Minnesota Berry Growers Association
Leonard Hertz, Extension Horticulturist
Horticultural Sciences
St. Paul Campus
St. Paul, MN 55108
(612) 373-1103

CHRISTMAS TREES

Minnesota Christmas Tree Growers Assn.
Marvin Smith, Extension Forester
University of Minnesota
St. Paul Campus
St. Paul, MN 55108
(612) 373-0720

DAIRY

American Dairy Association of Minnesota
Cliff Markuson, Manager
2239 Carter Avenue
St. Paul, MN 55108
(612) 646-1893

EGGS

Minnesota Egg Promotion & Research Council
Lloyd Stone, Executive Secretary
2950 Metro Drive
Minneapolis, MN 55420
(612) 854-0363

FLOWERS

North Central Florists Association
Jim McCarthy
258 Macalester
St. Paul, MN 55105
(612) 699-0166

FUR BREEDERS

Minnesota Fur Breeders Association
Reney Thaler, Secretary
181 View Road
Mahtomedi, MN 55115
(612) 426-3755

HONEY

Minnesota Beekeepers Association
Gus Onken, Secretary
Route 3
Fergus Falls, MN 56537
(218) 736-6674

MAPLE SYRUP

Minnesota Maple Syrup Producers
L. V. "Rex" Alwin
P.O. Box 126
Mound, MN 55364
(612) 920-5805

NURSERY STOCK

Minnesota State Nurserymen's Association
Jim McCarthy
258 Macalester
St. Paul, MN 55105
(612) 699-0166

DIRECTORY OF PRODUCER ASSOCIATIONS – Continued

PORK

Minnesota Pork Producers Association
Don Paulson, Executive Secretary
208 Fairview Drive
Albert Lea, MN 56007
(507) 373-4965

POTATOES

Area One Potato Council
Minnesota Department of Agriculture
557 State Office Building
St. Paul, MN 55155
(612) 296-6883

Red River Valley Potato Growers Assn.
Lloyd Schmidt, Executive Secretary
P.O. Box 301
East Grand Forks, MN 56721
(218) 773-1197

POULTRY

Minnesota Poultry, Butter & Egg Assn.
G. A. "Gus" Heinze, Executive Secretary
2950 Metro Drive
Minneapolis, MN 55420
(612) 854-0363

SOYBEANS

Minnesota Soybean Research and Promotion Council
113 Monroe Ave.
No. Mankato, MN 56001
(507) 388-5129

SUGARBEETS

Red River Valley Sugarbeet Growers Assn.
Richard Fitzsimons, Executive Director
1701 West View Drive
Fargo, ND 58102
(701) 282-0694

TURF (SOD)

Minnesota Turf Association
Al Benzick
1821 University Avenue
St. Paul, MN 55105
(612) 646-2893

TURKEY

Minnesota Turkey Growers Association
Roy C. Munson, Executive Secretary
2387 University Avenue
St. Paul, MN 55114
(612) 646-4553

VEGETABLES

Minnesota Vegetable Growers Association
Clint Turnquist, Extension Horticulturist
Horticultural Sciences
St. Paul Campus
St. Paul, MN 55108
(612) 373-1102

WHEAT

Minnesota Association of Wheat Growers
Charles Rhoades, Executive Vice President
Red Lake County State Bank Building
Red Lake Falls, MN 56750
(218) 253-4270

WILD RICE

Wild Rice Growers Association
George Moriarty, Executive Secretary
Highway 210, P.O. Box 366
Aitkin, MN 56431

WOOL

Minnesota Wool Growers Association
Dick Boniface
101 – 27th Ave. S.E.
Minneapolis, MN 55414
(612) 331-1813