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MINNESOTA OFFICE OF THE STATE AUDITOR

1994

Local Government
Lobbying Expenditures



JUDITH H. DUTCHER
STATE AUDITOR

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Pursuant to Minn. Stat. 6.76

The Office of the State Auditor is a Constitutional Office which serves as a watchdog for Minnesota taxpayers and helps to assure integrity, accountability, and cost-effectiveness in government throughout the state.

Through financial, compliance, and special audits, the Office of the State Auditor helps to assure that local governments hold themselves to the highest standards of integrity. The Office works actively with local government officials to find more efficient and cost effective ways to spend tax dollars.

The Office performs approximately 320 audits per year. The State Auditor has oversight responsibilities for 4,300 units of local governments throughout the state. The local units of government include:

- 1803 townships
- 855 cities
- 429 educational districts
- 87 counties
- 703 police and fire relief association funds
- 145 housing and redevelopment authorities
- 22 port authorities
- 91 soil and water conservation districts
- 150 (approximate) special districts

Through its reports and research, the Office helps local governments to find new ways to provide essential services more economically and efficiently in order that they may respond to growing needs with limited financial resources.

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**1994
Local Government
Lobbying Expenditures**

Prepared by the
Government Information Division
Office of the State Auditor
April 27, 1995

Executive Summary

This report on the lobbying expenditures of Minnesota counties, cities, school districts and metropolitan agencies is prepared in accordance with Minnesota Statute (1994) § 6.76. The statute requires local governments to report their lobbying expenditures to the Office of the State Auditor on an annual basis. The report also summarizes lobbying expenditures of various organizations that are funded through membership dues paid by local governments. These organizations are not required to file lobbying reports with the Office of the State Auditor, but are required to file lobbying expenditure reports with the State Ethical Practices Board.

Many state policies established by the Minnesota Legislature have a direct impact on Minnesota's local governments. Therefore, it is appropriate that local governments work with the Legislature in the development of these laws. *This report is not intended to question the appropriate role of local governments in the state's legislative process. Instead, it is intended to inform Minnesota citizens of the amount spent by their local governments to lobby the Legislature.*

A Summary of 1994 Local Government Lobbying Expenditures

During 1994, Minnesota local governments reported \$2,205,225 in direct lobbying expenditures to the Office of the State Auditor. The 1994 direct expenditures reflect a 2.2 percent decrease from the \$2,254,882 in direct lobbying expenditures reported by local governments in 1993. The 1994 legislative session was shorter than the 1993 session so a decrease in reported lobbying expenditures was expected. A direct lobbying expenditure is the amount paid directly to a local government employee or a contract lobbyist for the purpose of lobbying the Legislature or a state administrative agency.

In addition to the direct lobbying expenditures reported by local governments to the Office of the State Auditor, 32 organizations representing local governments filed lobbying expenditure reports with the State Ethical Practices Board. Reports to the Ethical Practices Board require lobbying organizations to report their expenditures within the broad ranges of \$501 to \$50,000; \$50,001 to \$150,000; \$150,001 to \$250,000; and, \$250,001 to \$500,000. Because of these broad ranges, it is impossible to determine precisely how much was spent by these organizations. Therefore, based on the limited expenditure data available, the total expenditures reported by the 32 organizations fall somewhere between \$1,261,532 and \$3,600,000. When the direct lobbying expenditures of individual local governments are included, the total amount of 1994 local tax dollars spent on lobbying the state Legislature ranged from \$3,466,757 to \$5,805,225. Local governments are not required to report administrative overhead expenditures related to legislative lobbying. Therefore, the actual cost of legislative lobbying by local governments may be higher than what is reported here.

Direct Lobbying Expenditures By Local Governments

Fifty of Minnesota's cities, counties, school districts, special districts and metropolitan

agencies have opted to directly employ staff and/or contract lobbyists to lobby the Legislature on their behalf. Five of the fifty local governments reported over \$100,000 in lobbying expenditures, for a combined total of \$956,168. These five local governments account for 43.4 percent of the total direct local government lobbying expenditures.

The efforts to complete a Target Center buyout affected the Metropolitan Sports Facilities Commission whose 1994 direct lobbying expenditures were 140 percent higher than in 1993. The City of Minneapolis, with seven employee lobbyists and four contract lobbyists, had the highest lobbying expenditures of any local government at \$275,955.

Direct expenditures by local governments units for lobbying the Legislature included the use of hired contract lobbyists and employees of local governments. Almost 60 percent (\$1,318,589) of the total direct lobbying expenditures were made to various contract lobbyists or lobbying firms. The remaining 40 percent (\$886,636) of the expenditures were made to employees of 14 government units to lobby on behalf of local units of government.

Other Lobbying Expenditures on Behalf of Local Governments

While 50 local units of government have opted to hire contract lobbyists or use their own employees to lobby the Legislature, most local units of government rely on various local government organizations to represent them at the Legislature. An example of an organization that lobbies on behalf of local governments would be the League of Minnesota Cities.

Thirty-two local government organizations reported lobbying expenditures to the State Ethical Practices Board. Total cumulative spending by these 32 organizations ranged from \$1,261,532 to \$3,600,000. Eleven of the 32 organizations represented school districts; seven organizations represented the interests of cities; seven organizations represented local economic development and housing interests; five organizations represented the interests of counties; and two organizations represented other local government interests.

Local Government Lobbying in 1994

This report on the lobbying expenditures of Minnesota counties, cities, school districts and metropolitan agencies is prepared in accordance with Minnesota Statute (1994) § 6.76. The statute requires that:

"On or before January 31, 1990, and each year thereafter, all counties, cities, school districts, metropolitan agencies, regional railroad authorities, and the metropolitan council shall report to the state auditor, on forms prescribed by the auditor, their estimated expenditures paid for the previous calendar year to a lobbyist as defined in section 10A.01, subdivision 11, and to any staff person not registered as a lobbyist over 25 percent of whose time is spent during the legislative session on legislative matters."

The report focuses on the amount paid directly to local government employees and contract lobbyists who lobby the Minnesota Legislature and administrative agencies. The report also summarizes lobbying expenditures of various local government organizations that are funded through membership dues paid by local governments. While these organizations are not required to file lobbying expenditure reports with the State Auditor, the Office of the State Auditor was able to obtain summary expenditure data from the State Ethical Practices Board.

Local Government Lobbying in 1994

Many state policies, appropriation and tax laws established by the Minnesota Legislature and state administrative agencies have a direct impact on Minnesota's local governments. Therefore, it is appropriate that local governments work with the Legislature and administrative agencies in the development of these laws and administrative processes. *This report is not intended to question the appropriate role of local governments in the state's legislative and administrative process. Instead, it is intended to inform Minnesota citizens of the amount spent by their local governments to lobby the Legislature.*

This report focuses on the local government lobbying expenditures made during 1994. Specifically, the report:

- summarizes the total amount spent directly by local governments for lobbying the Legislature and administrative agencies, including a discussion of the number of local governments that recorded lobbying expenditures;
- categorizes the direct local government lobbying expenditures by the amount spent on contract lobbyists and the amount spent on local government employees who spend over 25 percent of their time during the legislative session on legislative matters;
- identifies the local governments that recorded the highest lobbying expenditures during 1994;

- reports the amount spent by local government organizations that lobby the Legislature on behalf of local governments; and,
- identifies the amount collected by contract lobbyists who are hired directly by various local government to lobby the Legislature on issues affecting those local units of government.

Summary of 1994 Local Government Lobbying Expenditures

During 1994, fifty Minnesota local governments reported \$2,205,225 in direct lobbying expenditures to the Office of the State Auditor.¹ This represents a decrease of 2.2 percent from the \$2,254,882 in direct lobbying expenditures made in 1993. The 1994 legislative session was shorter than the 1993 session so a decrease in reported lobbying expenditures was expected. A direct lobbying expenditure is the amount paid directly to a local government employee or a contract lobbyist for the purpose of lobbying the Legislature or a state administrative agency. Direct lobbying expenditures do not include dues and membership fees paid to local government organizations, even though the local government organizations spend a portion of those dues and membership fees for lobbying activities.

In addition to the direct lobbying expenditures of local governments, 32 local government organizations filed lobbying expenditure reports with the State Ethical Practices Board. The reporting form used by the Ethical Practices Board requires lobbying organizations to report their expenditures within the broad ranges of \$501 to \$50,000; \$50,001 to \$150,000; \$150,001 to \$250,000; and, \$250,001 to \$500,000. Because of these broad ranges, it is impossible to determine precisely how much was spent by these organizations. Therefore, based on the limited expenditure data available, the total expenditures reported by the 32 local government organizations fall somewhere between \$1,261,532 and \$3,600,000. When the direct lobbying expenditures are included, the total amount of 1994 local tax dollars spent on lobbying the state Legislature ranged from \$3,466,757 to \$5,805,225. Local governments are not required to report administrative overhead expenditures related to legislative lobbying. Therefore, the actual cost of legislative lobbying by local governments may be higher than what is reported here.

1

Due to an improved methodology in reporting local government lobbying expenditures, the reports from 1992, 1993 and 1994 are not comparable to lobbying expenditures reported in previous years. While the law requires local governments to report the total annual cost of salaries and benefits of employees who spend more than 25 percent of their time on legislative issues, local governments contend that these figures artificially inflate their total lobbying expenditures. Therefore, for the past three years local governments were asked to report the percentage of an employee's time spent on legislative issues. This percentage was then used to prorate the total annual salary and benefit expenditures of the employee as a means of determining the amount of their total compensation related to legislative issues.

Direct Lobbying Expenditures of Minnesota Local Governments

Fifty of Minnesota's cities, counties, school districts, special districts and metropolitan agencies have opted to directly employ staff and/or contract lobbyists to lobby the Legislature on their behalf. The 50 units of governments include:

- twenty-one cities that reported a combined total of \$697,144 in direct lobbying expenditures;
- fourteen counties that reported a combined total of \$658,448 in direct lobbying expenditures;
- seven school districts or other educational entities that reported a combined total of \$248,230 in direct lobbying expenditures;
- four metropolitan agencies² that reported a combined total of \$511,282 in direct lobbying expenditures; and,
- three special purpose districts that reported a combined total of \$90,121 in direct lobbying expenditures.

Five of the 50 local governments reported over \$100,000 in lobbying expenditures, for a combined total of \$956,168. These five local governments account for 43.4 percent of the total direct local government lobbying expenditures. The five local governments are:

City of Minneapolis (\$275,955)	Metropolitan Council (\$166,195)
Hennepin County (\$253,070)	Metropolitan Sports Facilities
Metropolitan Airports Commission (\$128,282)	Commission (\$186,758)

Notably absent from those local governments reporting more than \$100,000 in lobbying expenditures were the City of St. Paul and Ramsey County, both of which significantly reduced their lobbying expenditures in 1994.

Table 1 lists all local governments that reported direct lobbying expenditures to the State Auditor.

²

The lobbying expenditures for the Metropolitan Council include the lobbying expenditures of the Metropolitan Transit Commission (MTC), Metropolitan Waste Control Commission and the Regional Transit Board (RTB). These metropolitan agencies were combined with the Metropolitan Council in the summer of 1994.

Direct Lobbying Expenditures for Contract Lobbyists and Local Government Employees

Direct expenditures by local government units for lobbying the Legislature included the use of hired contract lobbyists and local government employees. During 1994:

- ten local units of government hired contract lobbyist and used their own employees for lobbying the Legislature;
- four local units of government relied entirely upon their employees to represent them at the Legislature;
- thirty-six units of government relied entirely upon contract lobbyists to represent them at the Legislature; and,
- six counties in Northeastern Minnesota (members of the Arrowhead Counties Association) contracted with Saint Louis County for representation at the Legislature.

Approximately 59.8 percent (\$1,318,589) of the total direct lobbying expenditures were made to various contract lobbyists. The remaining 40.2 percent (\$886,636) of the expenditures were made to employees of 14 government units to lobby on behalf of the local units of government.

The \$1,318,589 expended by Minnesota local governments for contract lobbyists was received by 28 contract lobbyists or lobbying firms. Eight lobbyists or firms received \$50,000 or more from local governments. These eight lobbyists and firms received a combined total of \$741,843, accounting for 56 percent of all contract lobbying expenditures by Minnesota local governments. The eight contract lobbyists are:

Best & Flanagan (\$124,772)	North State Advisors (\$62,000)
Capitol Hill Associates (\$84,387)	O'Connor & Hannan (\$54,092)
Mary Gilbert (\$65,837)	Redmond & Associates (\$75,000)
Messerli & Kramer (\$187,013)	Ronald Jerich & Associates (88,742)

See tables 2 through 4 for more detailed information on the direct expenditures of the 50 local units of government that filed reports with the State Auditor.

Other Lobbying Expenditures on Behalf of Local Governments

While 50 local government units have opted to pay lobbyists directly to lobby on their behalf, most local governments rely on various local government organizations to represent them at the Legislature. These local government organizations charge membership dues to individual local governments throughout the state. The amount of resources spent by these organizations on lobbying varies substantially from one organization to another; however, all organizations are required to file reports with the State Ethical Practices Board that summarize ranges of amounts

spent on lobbying activities³.

Thirty-two local government organizations reported lobbying expenditures to the State Ethical Practices Board. Total cumulative spending by these 32 organizations ranged from \$1,261,532 to \$3,600,000.⁴ The 32 local government organizations include:

- eleven organizations that represented the interests of school districts;
- seven organizations that represented the interests of cities;
- seven organizations that represented the interests of local economic development and housing organizations;
- five organizations that represented the interests of counties; and,
- two organizations that represented other local government interests.

Among the 32 local government organizations that lobbied the Legislature on behalf of their local government member, six organizations reported lobbying expenditures in excess of \$150,000. These organizations are:

Association of Metropolitan Municipalities	\$150,001 to \$250,000
Association of Metropolitan School Districts	\$150,001 to \$250,000
Coalition of Greater Minnesota Cities	\$250,001 to \$500,000
League of Minnesota Cities	\$250,001 to \$500,000
Metropolitan Inter-County Association	\$150,001 to \$250,000
Minnesota School Boards Association	\$150,001 to \$250,000

See Table 5 for the complete list of the 32 local government organizations that filed lobbying expenditure reports with the State Ethical Practices Board, including the range of expenditures reported for each organization.

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The local government organizations identified in this report do not include various professional organizations, other than local government management associations, that lobby on behalf of specific professional occupations within local governments. For example, the Minnesota Education Association (MEA) is registered with the State Ethical Practices Board; however, since the organization does not specifically represent school districts, or school district management personnel, the MEA's lobbying expenditures are not included in this report.

4

The Ethical Practices Board requires organizations that lobby the Legislature to report their lobbying expenditures within a given range. Therefore, it is impossible to determine precisely how much was spent by these organizations on legislative lobbying.

DATA TABLES

Table 1
Local Government Lobbying Expenditures in 1994
Employee and Contract Lobbyists

<u>Name of Jurisdiction</u>	<u>Contract or Employee Lobbyist</u>	<u>Amount of Contract</u>	<u>Salary & Benefits Related to Lobbying</u>	<u>Expenses Related to Lobbying</u>	<u>Total Lobbying Expenditures</u>
Aitkin County	Ongaro, John (St. Louis County)	2,000			2,000
Anoka County	Bennett, Marcia		48,765	2,794	51,559
Anoka County	Jerich, Ronald	31,200			31,200
Anoka County	Jerich, Tricia		5,602	324	5,926
Anoka County Total		31,200	54,367	3,118	88,686
Anoka-Hennepin ISD #11	Jerich, Ron	36,000			36,000
Anoka-Hennepin ISD #11	Lundell, Brad	29,000			29,000
Anoka-Hennepin ISD #11 Total		65,000			65,000
Carlton County	Ongaro, John (St. Louis County)	2,000			2,000
City of Blaine	Jerich, Ronald	5,500			5,500
City of Bloomington	Messerli & Kramer	21,228			21,228
City of Bloomington	Messerli & Kramer (for MLC)*	11,000			11,000
City of Bloomington Total		32,228			32,228
City of Brooklyn Park	North Metro Crossing Coalition	20,000			20,000
City of Burnsville	Messerli & Kramer (for MLC)*	10,547			10,547
City of Duluth	DeChane, Jim	30,000		1,500	31,500
City of Duluth	Ranieri, Eugene	31,308		1,036	32,344
City of Duluth Total		61,308		2,536	63,844
City of Eagan	Messerli & Kramer (for MLC)*	9,290		1,076	10,366
City of Eden Prairie	Messerli & Kramer (for MLC)*	12,000			12,000
City of Edina	Messerli & Kramer (for MLC)*	9,838		1,072	10,910
City of Fergus Falls	Horazdovsky, David	20,000			20,000

Table 1
Local Government Lobbying Expenditures in 1994
Employee and Contract Lobbyists (continued)

<u>Name of Jurisdiction</u>	<u>Contract or Employee Lobbyist</u>	<u>Amount of Contract</u>	<u>Salary & Benefits Related to Lobbying</u>	<u>Expenses Related to Lobbying</u>	<u>Total Lobbying Expenditures</u>
City of Minneapolis	Bachman, Peter & Herman, John	17,684			17,684
City of Minneapolis	Balach, Bonnie	12,000			12,000
City of Minneapolis	Barnhart, William		37,338	269	37,607
City of Minneapolis	Bush, Janel		12,559	26	12,585
City of Minneapolis	Ford, Keith		14,881	500	15,381
City of Minneapolis	Hart-Kajer, Andrea		43,784	561	44,345
City of Minneapolis	Holm, Patty		20,976		20,976
City of Minneapolis	Kozak, Andy	42,000			42,000
City of Minneapolis	Moloney, Gertrude		8,311	405	8,716
City of Minneapolis	Utle, John & Waelti, Arlin	10,255			10,255
City of Minneapolis	Van Wychen, Jeff		53,711	696	54,407
City of Minneapolis Total		<u>81,939</u>	<u>191,559</u>	<u>2,457</u>	<u>275,955</u>
City of Minnetonka	Messerli & Kramer (for MLC)*	<u>9,853</u>			<u>9,853</u>
City of Moorhead	Flaherty & Koebele PA	41,221		627	41,848
City of Moorhead	Hutchins, Scott		10,963	4,016	14,979
City of Moorhead Total		<u>41,221</u>	<u>10,963</u>	<u>4,643</u>	<u>56,827</u>
City of Plymouth	Messerli & Kramer (for MLC)*	<u>10,756</u>			<u>10,756</u>
City of Richfield	Ranieri, Eugene	<u>210</u>			<u>210</u>
City of Rochester	Hahne, Kathryn	<u>44,216</u>			<u>44,216</u>
City of Roseville	Messerli & Kramer (for MLC)*	<u>6,704</u>			<u>6,704</u>
City of Shoreview	Association of Metro Municipalities	5,246			5,246
City of Shoreview	Messerli & Kramer (for MLC)*	5,069			5,069
City of Shoreview Total		<u>10,315</u>			<u>10,315</u>
City of Stillwater	Cain, Ed	<u>32,449</u>		1,415	<u>33,864</u>

Table 1
Local Government Lobbying Expenditures in 1994
Employee and Contract Lobbyists (continued)

<u>Name of Jurisdiction</u>	<u>Contract or Employee Lobbyist</u>	<u>Amount of Contract</u>	<u>Salary & Benefits Related to Lobbying</u>	<u>Expenses Related to Lobbying</u>	<u>Total Lobbying Expenditures</u>
City of St. Paul	Armstrong, Charles		11,200		11,200
City of St. Paul	Balach, Bonnie	5,500			5,500
City of St. Paul	Faricy, Raymond		15,739		15,739
City of St. Paul	Ongaro, Frank	25,001			25,001
City of St. Paul Total		<u>30,501</u>	<u>26,938</u>		<u>57,439</u>
City of Waconia	Boland, John	960			960
City of Woodbury	Messerli & Kramer (for MLC)*	4,650			4,650
Cook County	Ongaro, John (St. Louis County)	2,000			2,000
Dakota County	Schreiner, Margaret		12,344	1,063	13,407
Dakota County	Tilley, Barry	52,000		2,339	54,339
Dakota County Total		<u>52,000</u>	<u>12,344</u>	<u>3,402</u>	<u>67,746</u>
Duluth School District	Soberg, Ron		25,480	5,371	30,851
Hennepin County	Best & Flanagan	48,000		1,239	49,239
Hennepin County	Davidson, Mary		42,837	1,823	44,660
Hennepin County	Ginsberg, Richard		34,906	1,109	36,014
Hennepin County	Loeffler, Diane		45,251	2,481	47,732
Hennepin County	Staebler, James		52,639	5,816	58,455
Hennepin County	Wiborg, Ronald		15,549	1,419	16,968
Hennepin County Total		<u>48,000</u>	<u>191,183</u>	<u>13,887</u>	<u>253,070</u>
Intermediate School District 917	Aronson, Roger J.	17,083			17,083
ISD 287/Hennepin Technical College	Aronson, Roger J.	13,333			13,333
Itasca County	Ongaro, John (St. Louis County)	2,000			2,000
Koochiching County	Ongaro, John (St. Louis County)	2,000			2,000

Table 1
Local Government Lobbying Expenditures in 1994
Employee and Contract Lobbyists (continued)

<u>Name of Jurisdiction</u>	<u>Contract or Employee Lobbyist</u>	<u>Amount of Contract</u>	<u>Salary & Benefits Related to Lobbying</u>	<u>Expenses Related to Lobbying</u>	<u>Total Lobbying Expenditures</u>
Lake County	Ongaro, John (St. Louis County)	2,000			2,000
Metropolitan Airports Commission	Dombrowski, David J.		54,273	79	54,352
Metropolitan Airports Commission	Messerli & Kramer	72,283		1,647	73,930
Metropolitan Airports Commission Total		72,283	54,273	1,726	128,282
Metropolitan Council	Gohl, Janey		24,765		24,765
Metropolitan Council	Groschen, Eunice		31,276		31,276
Metropolitan Council	Heffern, Jay		11,795		11,795
Metropolitan Council	LaShomb, Robert		40,169		40,169
Metropolitan Council	Morris, Kenneth		4,098		4,098
Metropolitan Council	Tenessen, Robert	54,092			54,092
Metropolitan Council Total		54,092	112,103		166,195
Metropolitan Mosquito Control District	Tilley, Barry	30,000		48	30,048
Metropolitan Sports Facilities Commission	Jerich, Ron	16,042			16,042
Metropolitan Sports Facilities Commission	Lester, William		32,700	130	32,830
Metropolitan Sports Facilities Commission	O'Neill, Joe	43,350		88	43,438
Metropolitan Sports Facilities Commission	Redmond, Larry	75,000			75,000
Metropolitan Sports Facilities Commission	Savelkoul, Henry		17,048	2,400	19,448
Metropolitan Sports Facilities Commission Total		134,392	49,748	2,618	186,758
Minneapolis Park & Recreation Board	Diggs, M.	1,063		138	1,201
Minneapolis Park & Recreation Board	Johnson, D.	11,543		481	12,024
Minneapolis Park & Recreation Board	Michels, J.	105			105
Minneapolis Park & Recreation Board	Naumann, J.	14,878		493	15,371
Minneapolis Park & Recreation Board	Rice, B	46,420		412	46,832
Minneapolis Park & Recreation Board Total		74,009		1,524	75,533
Minneapolis Public Schools	Sandvig, Linda	49,626		250	49,876
Olmsted County	Caucutt, Amy		23,252	603	23,855

Table 1
Local Government Lobbying Expenditures in 1994
Employee and Contract Lobbyists (continued)

<u>Name of Jurisdiction</u>	<u>Contract or Employee Lobbyist</u>	<u>Amount of Contract</u>	<u>Salary & Benefits Related to Lobbying</u>	<u>Expenses Related to Lobbying</u>	<u>Total Lobbying Expenditures</u>
Ramsey County Board of Commissioners	Abts, Jim		14,563		14,563
Ramsey County Board of Commissioners	Lindeke, Terry		39,599		39,599
Ramsey County Board of Commissioners	Spano, Wy	37,928			37,928
Ramsey County Board of Commissioners Total		<u>37,928</u>	<u>54,162</u>		<u>92,090</u>
Ramsey County Regional Railroad Authority	Despiegelaere, Kathy		8,338		8,338
Region I - ESV	Aronson, Roger J.	6,250			6,250
Region V Computer Services	Aronson, Roger J.	6,250			6,250
Scott County	Boland, John	40,000			40,000
St. Louis County	Fisher, Harry	15,360			15,360
St. Louis County	Ongaro, John		38,453	1,589	40,042
St. Louis County Total		<u>15,360</u>	<u>38,453</u>	<u>1,589</u>	<u>55,402</u>
St. Paul Public Schools ISD #625	Gilbert, Mary	61,768		4,069	65,837
Washington County	Ladwig, Susan	25,600			25,600
State Total		<u>1,300,659</u>	<u>853,161</u>	<u>51,405</u>	<u>2,205,225</u>

* Messerli & Kramer lobbies on behalf of the Municipal Legislative Commission (MLC).

Table 2
1994 Local Government Lobbying Expenditures
Employee Lobbyists

<u>Name of Governmental Unit</u>	<u>Name of Employee Lobbyist</u>	<u>Annual Salary</u>	<u>Annual Cost of Employee's Benefits</u>	<u>Percent Of Time Spent Lobbying</u>	<u>Salary & Benefits Related to Lobbying</u>	<u>Expenses Related to Lobbying</u>	<u>Total Lobbying Expenditures</u>
Anoka County	Jerich, Tricia	4,985	617	100.0%	5,602	324	5,926
Anoka County	Bennett, Marcia	62,965	10,037	66.8%	48,765	2,794	51,560
Anoka County Total		67,950	10,654	N/A	54,367	3,118	57,486
City of Minneapolis	Moloney, Gertrude	27,704	5,540	25.0%	8,311	405	8,716
City of Minneapolis	Holm, Patty	34,317	7,634	50.0%	20,976	0	20,976
City of Minneapolis	Bush, Janel	71,890	11,836	15.0%	12,559	26	12,585
City of Minneapolis	Hart-Kajer, Andrea	48,758	9,621	75.0%	43,784	561	44,345
City of Minneapolis	Ford, Keith	49,193	10,330	25.0%	14,881	500	15,381
City of Minneapolis	Van Wychen, Jeff	53,014	10,175	85.0%	53,711	696	54,407
City of Minneapolis	Barnhart, William	63,349	11,326	50.0%	37,338	269	37,607
City of Minneapolis Total		348,225	66,462	N/A	191,559	2,457	194,016
City of Moorhead	Hutchins, Scott	53,508	15,010	16.0%	10,963	4,016	14,979
City of St. Paul	Faricy, Raymond	56,184	6,771	25.0%	15,739	0	15,739
City of St. Paul	Armstrong, Charles	39,079	5,719	25.0%	11,200	0	11,200
City of St. Paul Total		95,263	12,490	N/A	26,938	0	26,938
Dakota County	Schreiner, Margaret	40,879	6,597	26.0%	12,344	1,063	13,407
Duluth School District	Soberg, Ron	52,125	11,574	40.0%	25,480	5,371	30,851
Hennepin County	Staebler, James	69,250	9,669	66.7%	52,639	5,816	58,455
Hennepin County	Loeffler, Diane	52,236	8,099	75.0%	45,251	2,481	47,733
Hennepin County	Davidson, Mary	47,959	9,158	75.0%	42,837	1,823	44,660
Hennepin County	Ginsberg, Richard	40,108	6,433	75.0%	34,906	1,109	36,014
Hennepin County	Wiborg, Ronald	53,890	8,307	25.0%	15,549	1,419	16,969
Hennepin County Total		263,442	41,666	N/A	191,183	12,648	203,831
Metropolitan Airports Commission	Dombrowski, David J.	74,764	15,691	60.0%	54,273	79	54,352
Metropolitan Council	Gohl, Janey	53,997	11,173	38.0%	24,765	0	24,765
Metropolitan Council	LaShomb, Robert	50,049	4,977	73.0%	40,169	0	40,169
Metropolitan Council	Morris, Kenneth	41,808	9,413	8.0%	4,098	0	4,098
Metropolitan Council	Groschen, Eunice	41,960	5,428	66.0%	31,276	0	31,276
Metropolitan Council	Heffern, Jay	81,932	16,362	12.0%	11,795	0	11,795
Metropolitan Council Total		269,746	47,353	N/A	112,103	0	112,103

Table 2
1994 Local Government Lobbying Expenditures
Employee Lobbyists (continued)

<u>Name of Governmental Unit</u>	<u>Name of Employee Lobbyist</u>	<u>Annual Salary</u>	<u>Annual Cost of Employee's Benefits</u>	<u>Percent Of Time Spent Lobbying</u>	<u>Salary & Benefits Related to Lobbying</u>	<u>Expenses Related to Lobbying</u>	<u>Total Lobbying Expenditures</u>
Metropolitan Sports Facilities Commission	Savelkoul, Henry	50,000	6,825	30.0%	17,048	2,400	19,448
Metropolitan Sports Facilities Commission	Lester, William	90,000	19,000	30.0%	32,700	130	32,830
Metropolitan Sports Facilities Commission Total		140,000	25,825	N/A	49,748	2,530	52,278
Olmsted County	Caucutt, Amy	35,772	10,732	50.0%	23,252	603	23,855
Ramsey County Board of Commissioners	Lindeke, Terry	68,793	10,404	50.0%	39,599	0	39,599
Ramsey County Board of Commissioners	Abts, Jim	72,614	10,605	17.5%	14,563	0	14,563
Ramsey County Board of Commissioners Total		141,407	21,009	N/A	54,162	0	54,162
Ramsey County Regional Railroad Authority	Despiegelaere, Kathy	72,915	10,467	10.0%	8,338	0	8,338
St. Louis County	Ongaro, John	58,332	12,224	54.5%	38,453	1,589	40,042
Total		1,714,328	307,754	N/A	853,161	33,475	886,636

Table 3
1994 Local Government Lobbying Expenditures
Contract Lobbyists

<u>Name of Jurisdiction</u>	<u>Contract Lobbyist</u>	<u>Firm Name</u>	<u>Contract Total</u>	<u>Expenses</u>	<u>Total Expenditures</u>
Altkin County	Ongaro, John (St. Louis County) (1)	Arrowhead Counties Association	2,000	0	2,000
Anoka County	Jerich, Ronald	Ronald Jerich & Associates	31,200	0	31,200
Anoka-Hennepin ISD #11	Jerich, Ron	Ronald A. Jerich & Associates	36,000	0	36,000
Anoka-Hennepin ISD #11	Lundell, Brad		29,000	0	29,000
Anoka-Hennepin ISD #11 Total			65,000	0	65,000
Carlton County	Ongaro, John (St. Louis County) (1)	Arrowhead Counties Association	2,000	0	2,000
City of Blaine	Jerich, Ronald	Ronald Jerich & Associates	5,500	0	5,500
City of Bloomington	Firm	Messerli & Kramer	21,228	0	21,228
City of Bloomington	Renner, Jr., Robert	Messerli & Kramer (for MLC)	11,000	0	11,000
City of Bloomington Total			32,228	0	32,228
City of Brooklyn Park	North Metro Crossing Coalition	North Metro Crossing Coalition	20,000	0	20,000
City of Burnsville	Renner, Jr., Robert G.	Messerli & Kramer (for MLC)	10,547	0	10,547
City of Duluth	DeChane, Jim	Hessian, McKasy & Soderberg	30,000	1,500	31,500
City of Duluth	Ranieri, Eugene	Public Inc.	31,308	1,036	32,344
City of Duluth Total			61,308	2,536	63,844
City of Eagan	Renner, Jr., Robert G.	Messerli & Kramer (for MLC)	9,290	1,076	10,366
City of Eden Prairie	Renner, Jr., Robert G.	Messerli & Kramer (for MLC)	12,000	0	12,000
City of Edina	Renner, Jr., Robert G.	Messerli & Kramer (for MLC)	9,838	1,072	10,910
City of Fergus Falls	Horazdovsky, David	North State Advisers & Associates	20,000	0	20,000
City of Minneapolis	Kozak, Andy	North State Advisers & Associates	42,000	0	42,000
City of Minneapolis	Bachman, Peter & Herman, John	Leonard, Street, Deinard	17,684	0	17,684
City of Minneapolis	Balach, Bonnie	Bonnie Balach	12,000	0	12,000
City of Minneapolis	Uiley, John & Waelti, Arlin	Mackall, Crounse, Moore	10,255	0	10,255
City of Minneapolis Total			81,939	0	81,939
City of Minnetonka	Renner, Jr., Robert G.	Messerli & Kramer (for MLC)	9,853	0	9,853
City of Moorhead	Flaherty & Koebele PA	Flaherty & Koebele PA	41,221	627	41,848
City of Plymouth	Renner, Jr., Robert G.	Messerli & Kramer (for MLC)	10,756	0	10,756

Table 3
1994 Local Government Lobbying Expenditures
Contract Lobbyists (continued)

<u>Name of Jurisdiction</u>	<u>Contract Lobbyist</u>	<u>Firm Name</u>	<u>Contract Total</u>	<u>Expenses</u>	<u>Total Expenditures</u>
City of Richfield	Ranteri, Eugene	Publicorp	210	0	210
City of Rochester	Hahne, Kathryn	Larkin, Hoffman, Daly & Lingren, LTD.	44,216	0	44,216
City of Roseville	Renner, Jr., Robert G.	Messerli & Kramer (for MLC)	6,704	0	6,704
City of Shoreview	Renner, Jr., Robert G.	Messerli & Kramer (for MLC)	5,069	0	5,069
City of Shoreview		Association of Metro Municipalities	5,246	0	5,246
City of Shoreview Total			10,315	0	10,315
City of Stillwater	Cain, Ed	Legislative Associates	32,449	1,415	33,864
City of St. Paul	Ongaro, Frank	Capital City Consultants	25,001	0	25,001
City of St. Paul	Balach, Bonnie	Minnesota Solutions	5,500	0	5,500
City of St. Paul Total			30,501	0	30,501
City of Waconia	Boland, John	Boland & Associates	960	0	960
City of Woodbury	Renner, Jr., Robert G.	Messerli & Kramer (for MLC)	4,650	0	4,650
Cook County	Ongaro, John (St. Louis County) (1)	Arrowhead Counties Association	2,000	0	2,000
Dakota County	Tilley, Barry	Capitol Hill Associates	52,000	2,339	54,339
Intermediate School District 917	Aronson, Roger J.	Rischmiller, Wasche, Knippel & Aronson	17,083	0	17,083
ISD 287/Hennepin Technical College	Aronson, Roger J.	Rischmiller, Wasche, Knippel & Aronson	13,333	0	13,333
Hennepin County	Firm	Best & Flanagan	48,000	1,239	49,239
Itasca County	Ongaro, John (St. Louis County) (1)	Arrowhead Counties Association	2,000	0	2,000
Koochiching County	Ongaro, John (St. Louis County) (1)	Arrowhead Counties Association	2,000	0	2,000
Lake County	Ongaro, John (St. Louis County) (1)	Arrowhead Counties Association	2,000	0	2,000
Metropolitan Airports Commission	Firm	Messerli & Kramer	72,283	1,647	73,930
Metropolitan Council	Tennessee, Robert	O'Connor & Hannan	54,092	0	54,092
Metropolitan Mosquito Control District	Tilley, Barry	Capitol Hill Associates	30,000	48	30,048

Table 3
1994 Local Government Lobbying Expenditures
Contract Lobbyists (continued)

<u>Name of Jurisdiction</u>	<u>Contract Lobbyist</u>	<u>Firm Name</u>	<u>Contract Total</u>	<u>Expenses</u>	<u>Total Expenditures</u>
Metropolitan Sports Facilities Commission	Redmond, Larry	Redmond Associates	75,000	0	75,000
Metropolitan Sports Facilities Commission	O'Neill, Joe	O'Neill, Burke	43,350	88	43,438
Metropolitan Sports Facilities Commission	Jerich, Ron	Ronald Jerich & Associates	16,042	0	16,042
Metropolitan Sports Facilities Commission Total			<u>134,392</u>	<u>88</u>	<u>134,480</u>
Minneapolis Park & Recreation Board	Naumann, J.	Best & Flanagan	14,878	493	15,371
Minneapolis Park & Recreation Board	Johnson, D.	Best & Flanagan	11,543	481	12,024
Minneapolis Park & Recreation Board	Rice, B	Best & Flanagan	46,420	412	46,832
Minneapolis Park & Recreation Board	Diggs, M.	Best & Flanagan	1,063	138	1,201
Minneapolis Park & Recreation Board	Michels, J.	Best & Flanagan	105	0	105
Minneapolis Park & Recreation Board Total			<u>74,009</u>	<u>1,524</u>	<u>75,533</u>
Minneapolis Public Schools	Sandvig, Linda	Linda Sandvig	49,626	250	49,876
Ramsey County Board	Spano, Wy	Spano & Janacek	37,928	0	37,928
Region I - ESV	Aronson, Roger J.	Rischmiller, Knippel & Aronson	6,250	0	6,250
Region V Computer Services	Aronson, Roger J.	Rischmiller, Knippel & Aronson	6,250	0	6,250
Scott County	Boland, John	Boland & Associates	40,000	0	40,000
St. Louis County	Fisher, Harry	North Shore Forest Products	15,360	0	15,360
St. Paul Public Schools ISD #625	Gilbert, Mary	Mary Gilbert	61,768	4,069	65,837
Washington County	Ladwig, Susan	Susan L. Ladwig & Associates	25,600	0	25,600
Total			<u>1,300,659</u>	<u>17,930</u>	<u>1,318,589</u>

(1) Six counties contract with St. Louis County to have its employee lobbyist, John Ongaro, lobby on their behalf.

Table 4
1994 Local Government Lobbying Expenditures
Sorted By Lobbying Firm

Name of Lobbyist or Firm	Total Compensation Paid in 1994	Expense Reimbursements Paid in 1994	Total Amount Received
Arrowhead Counties Association			
Aitkin County	2,000	0	2,000
Carlton County	2,000	0	2,000
Cook County	2,000	0	2,000
Itasca County	2,000	0	2,000
Koochiching County	2,000	0	2,000
Lake County	2,000	0	2,000
Arrowhead Counties Association Total	\$12,000	\$0	\$12,000
Association of Metro Municipalities			
City of Shoreview	5,246	0	5,246
Best & Flanagan			
Hennepin County	48,000	1,239	49,239
Minneapolis Park & Recreation Board	74,009	1,524	75,533
Best & Flanagan Total	122,009	2,763	124,772
Boland & Associates			
City of Waconia	960	0	960
Scott County	40,000	0	40,000
Boland & Associates Total	40,960	0	40,960
Capital City Consultants			
City of St. Paul	25,001	0	25,001
Capitol Hill Associates			
Dakota County	52,000	2,339	54,339
Metropolitan Mosquito Control District	30,000	48	30,048
Capitol Hill Associates Total	82,000	2,387	84,387
Flaherty & Koebele PA			
City of Moorhead	41,221	627	41,848
Hessian, McKasy & Soderberg			
City of Duluth	30,000	1,500	31,500
Larkin, Hoffman, Daly & Lingren, LTd.			
City of Rochester	44,216	0	44,216
Legislative Associates			
City of Stillwater	32,449	1,415	33,864

Table 4
1994 Local Government Lobbying Expenditures
Sorted By Lobbying Firm (continued)

<u>Name of Lobbyist or Firm</u>	<u>Total Compensation Paid in 1994</u>	<u>Expense Reimbursements Paid in 1994</u>	<u>Total Amount Received</u>
Leonard, Street, Deinard City of Minneapolis	\$17,684	\$0	\$17,684
Lundell, Brad Anoka-Hennepin ISD #11	29,000	0	29,000
Mackall, Crouse, Moore City of Minneapolis	10,255	0	10,255
Mary Gilbert St. Paul Public Schools ISD #625	61,768	4,069	65,837
Messerli & Kramer			
City of Bloomington (MLC Contract)	11,000	0	11,000
City of Bloomington	21,228	0	21,228
City of Burnsville	10,547	0	10,547
City of Eagan	9,290	1,076	10,366
City of Eden Prairie	12,000	0	12,000
City of Edina	9,838	1,072	10,910
City of Minnetonka	9,853	0	9,853
City of Plymouth	10,756	0	10,756
City of Roseville	6,704	0	6,704
City of Shoreview	5,069	0	5,069
City of Woodbury	4,650	0	4,650
Metropolitan Airports Commission	72,283	1,647	73,930
Messerli & Kramer Total	183,218	3,795	187,013
Minnesota Solutions			
City of Minneapolis	12,000	0	12,000
City of St. Paul	5,500	0	5,500
Minnesota Solutions Total	17,500	0	17,500
North Metro Crossing Coalition City of Brooklyn Park	20,000	0	20,000
North Shore Forest Products St. Louis County	15,360	0	15,360
North State Advisers & Associates			
City of Fergus Falls	20,000	0	20,000
City of Minneapolis	42,000	0	42,000
North State Advisers & Associates Total	62,000	0	62,000

Table 4
1994 Local Government Lobbying Expenditures
Sorted By Lobbying Firm (continued)

<u>Name of Lobbyist or Firm</u>	<u>Total Compensation Paid in 1994</u>	<u>Expense Reimbursements Paid in 1994</u>	<u>Total Amount Received</u>
O'Connor & Hannan			
Metropolitan Transit Commission	\$54,092	\$0	\$54,092
O'Neill, Burke			
Metropolitan Sports Facilities Commission	43,350	88	43,438
Public Inc.			
City of Duluth	31,308	1,036	32,344
City of Richfield	210	0	210
Public Inc. Total	31,518	1,036	32,554
Redmond Associates			
Metropolitan Sports Facilities Commission	75,000	0	75,000
Rischmiller, Knippel & Aronson			
Region V Computer Services	6,250	0	6,250
Region I - ESV	6,250	0	6,250
Intermediate School District 917	17,083	0	17,083
ISD 287/Hennepin Technical College	13,333	0	13,333
Rischmiller, Knippel & Aronson Total	42,916	0	42,916
Ronald Jerich & Associates			
Anoka County	31,200	0	31,200
Anoka-Hennepin ISD #11	36,000	0	36,000
City of Blaine	5,500	0	5,500
Metropolitan Sports Facilities Commission	16,042	0	16,042
Ronald A. Jerich & Associates Total	88,742	0	88,742
Sandvig, Linda			
Minneapolis Public Schools	49,626	250	49,876
Spano & Janacek			
Ramsey County Board	37,928	0	37,928
Susan L. Ladwig & Associates			
Washington County	25,600	0	25,600
Total	1,300,659	17,930	1,318,589

Table 5
1994 Lobbying Expenditures by Local Government Associations

Association Name	Low Range	High Range
Arrowhead Regional Development Commission	501 to	50,000
Association of Metropolitan Municipalities	150,001 to	250,000
Association of Metropolitan School Districts	150,001 to	250,000
Association of Minnesota Counties	50,001 to	150,000
Association of Stable or Growing School Districts	501 to	50,000
Coalition of Greater Minnesota Cities	250,001 to	500,000
Economic Development Association	501 to	50,000
Elementary, Secondary, Vocational Regional Mgmt. Info. Centers	501 to	50,000
Intermediate School Districts	501 to	50,000
League of Minnesota Cities	250,001 to	500,000
Metropolitan Economic Development Association	501 to	50,000
Metropolitan Inter-County Association	150,001 to	250,000
Minnesota Association of Local Housing Finance Agencies	501 to	50,000
Minnesota Association of Small Cities	501 to	50,000
Minnesota Association of Soil & Water Conservation Districts	501 to	50,000
Minnesota Association of Townships	50,001 to	150,000
Minnesota Association of Urban Counties	501 to	50,000
Minnesota Education District Network	501 to	50,000
Minnesota Regional Development Organization	501 to	50,000
Minnesota School Boards Association	150,001 to	250,000
MN Association of Secondary School Principals	501 to	50,000
MN Association of County Officers	501 to	50,000
MN Association of School Administrators	501 to	50,000
MN Association of Secondary Vocational Administrators	501 to	50,000
MN Elementary School Principals Association	501 to	50,000
Municipal Legislative Commission	50,001 to	150,000
NE Minnesota Development Association	501 to	50,000
North Metro Mayor's Association	501 to	50,000
Northern Counties Land Use Coordinating Board	501 to	50,000
Range Association of Municipalities and Schools	501 to	50,000
St. Cloud/Stearns County HRA	501 to	50,000
Suburban Alliance	501 to	50,000
Total	1,261,532 to	3,600,000

Methodology

The Office of the State Auditor has collected and published this data for lobbying expenditures made by local governments since 1989. This report summarizes local government lobbying expenditures during calendar year 1994. Due to a change in methodology, reports issued since 1992 are not comparable with earlier reports.

Data for this report was collected from local governments by the Government Information Division of the Office of the State Auditor. Data on the lobbying expenditures of local government organizations was collected from reports filed by the organizations with the State Ethical Practices Board.

In January, a lobbying reporting form was mailed to all local governments that have previously reported lobbying expenditures (see Appendix A). A review of individual lobbyist registrations with the State Ethical Practices Board identified additional local governments that have paid individuals to lobby on their behalf during 1994. The lobbying expenditures are the amounts reported by the local governments. The Office of the State Auditor did not attempt to verify the accuracy of those amounts. The data was cross-referenced against data collected by the State Ethical Practices Board, which requires lobbyists, and organizations that pay lobbyists, to file periodic reports.

Appendix A

**Office of the State Auditor
Lobby Disclosure Form**

**INSTRUCTIONS FOR COMPLETING 1994 LOCAL GOVERNMENT
LOBBYING EXPENDITURES REPORTING FORM**

The following instructions are intended to assist you in completing the 1994 Lobby Disclosure Reporting Form that is required by Minnesota Statutes § 6.76. While we are asking you to report the total annual salaries and benefits of individual employees who meet the criteria expressed in Chapter 6.76, we are also asking that you make a good faith effort to designate the percentage of the employee's time throughout the year that is spent on activities related to lobbying the state.

REPORTING EXPENDITURES FOR CONTRACT LOBBYISTS

Please identify all contract lobbyists retained by your political subdivision and indicate the total amount paid to that individual or firm for lobbying the legislature and/or state administrative agencies, including the amount paid for expenses of that individual or firm. For purposes of this reporting form, a contract lobbyist is any individual or firm, excluding employees of the political subdivision, that meets the definition of a lobbyist as defined in Minnesota Statutes § 10A.01, subdivision 11. **Expenditures for Contract Lobbyists do not include dues paid to local government associations that are formed for purposes that extend beyond representing their membership before the legislature and state administrative agencies (e.g. League of Cities, Association of Counties, Minnesota School Boards Associations, etc.).**

**REPORTING EXPENDITURES FOR EMPLOYEES
OF THE POLITICAL SUBDIVISION**

Please identify all employees of the political subdivision who spend more than 25 percent of their time during the legislative session on legislative matters. For each employee listed, provide the employee's estimated **annual** salary, the employee's estimated **annual** expense reimbursements, and the estimated **annual** cost of benefits (health, dental, and employer-paid life insurance and retirement benefits, including employer-paid FICA) for the employee. In addition to these estimates, make a good faith effort to estimate the percent of the employee's **annual** time that is spent lobbying the state legislature and/or state administrative agencies. When estimating the percent of time spent lobbying, please include time spent preparing for legislative sessions, addressing legislative-related issues with local officials, legislators, state agency staff, other local government representatives, local citizens, and other interested organizations. Be sure to include in your estimate the time spent working with state administrative agencies on the development and implementation of administrative rules for programs and policies that affect local governments. Also, estimate the amount of employee expense reimbursements that are related to lobbying the legislature and/or state agencies.

REQUIRED SIGNATURE

Please have the form signed by the senior elected or administrative official of the political subdivision. This signature shall be used to certify that all information is accurate and complete. In addition to the signature of the senior elected or administrative official, please provide the name and phone number of the individual who should be contacted if we have questions relating to the information provided on this form.

Thank you for your assistance on this matter. Please make additional copies of this form if you need additional space to complete this form. If you submit more than one page of information, please indicate on each page the total number of pages submitted.

OFFICE OF THE MINNESOTA STATE AUDITOR
1994 LOCAL GOVERNMENT LOBBYING EXPENDITURES REPORTING FORM
 (Please Print or Type)

Name of Entity: _____ Person Completing Form: _____
 City, Zip Code: _____ Phone Number: _____

Please List All Contract Lobbyists Retained by the Political Subdivision

Name of Contract Lobbyist	Firm Name/Address	Total Amount of Compensation Paid During 1994	Total Amount of of Expense Reimbursements Paid During 1994
_____	_____	_____	_____
_____	_____	_____	_____

**Please List All Employees Who Spend Over 25 Percent Of Their Time
During The Legislative Session On Legislative Matters**

Name of Employee	1994 Annual Salary	1994 Annual Expenses	Estimated Annual (1994) Cost of Employee's Benefits	Estimated Percent of Employee's Annual (1994) Time Spent Lobbying	Estimated Amount of Employee's 1994 Expenses Related to Lobbying
_____	_____	_____	_____	_____	_____
_____	_____	_____	_____	_____	_____

I hereby certify to the best of my knowledge the information provided on this form is accurate and complete.

Signature of the senior elected or appointed official: _____ Date: _____