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# MINNESOTA OFFICE OF THE STATE AUDITOR

1993  
LOCAL GOVERNMENT  
LOBBYING  
EXPENDITURES

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STATE AUDITOR

The Office of the State Auditor is a Constitutional Office which serves as a watchdog for Minnesota taxpayers and helps to assure integrity, accountability, and cost-effectiveness in government throughout the state.

Through financial, compliance, and special audits, the Office of the State Auditor helps to assure that local governments hold themselves to the highest standards of integrity. The Office works actively with local government officials to find more efficient and cost effective ways to spend tax dollars.

The Office performs approximately 320 audits per year. The State Auditor has oversight responsibilities for 4,300 units of local governments throughout the state. The local units of government include:

- 1803 townships
- 855 cities
- 429 educational districts
- 87 counties
- 703 police and fire relief association funds
- 145 housing and redevelopment authorities
- 22 port authorities
- 91 soil and water conservation districts
- 150 (approximate) special districts

Through its reports and research, the Office helps local governments to find new ways to provide essential services more economically and efficiently in order that they may respond to growing needs with limited financial resources.

The State Auditor serves on the State Executive Council, State Board of Investment, Land Exchange Board, Public Employee's Retirement Association Board, Minnesota Housing Finance Agency, and Rural Finance Administration Board.

**1993  
LOCAL GOVERNMENT  
LOBBYING  
EXPENDITURES**

**Prepared by the  
Research and Information Division  
Office of the State Auditor  
May 25, 1994**

## EXECUTIVE SUMMARY

This Report on the lobbying expenditures of Minnesota counties, cities, school districts and metropolitan agencies is prepared in accordance with Minnesota Statute (1992) § 6.76. The statute requires local governments to report their lobbying expenditures to the Office of the State Auditor on an annual basis. The report also summarizes lobbying expenditures of various local government organizations that are funded through membership dues paid by local governments.

Many state policies established by the Minnesota Legislature have a direct impact on Minnesota's local governments. Therefore, it is appropriate that local governments work with the Legislature in the development of these laws. This Report is not intended to question the appropriate role of local governments in the state's legislative process. Instead, it is intended to inform Minnesota citizens of the amount spent by their local governments to influence the development of state policies.

### A SUMMARY OF 1993 LOCAL GOVERNMENT LOBBYING EXPENDITURES

During 1993, Minnesota local governments reported \$2,254,882 in direct lobbying expenditures. The 1993 direct expenditures reflect a 6.8 percent increase over the \$2,111,709 in local government lobbying expenditures reported during 1992. A direct lobbying expenditure is the amount paid directly to a local government employee or a contract lobbyist for the purpose of lobbying the Legislature or a state administrative agency.

In addition to the direct lobbying expenditures of local governments, 30 organizations representing multiple local governments filed reports with the State Ethical Practices Board that disclosed lobbying expenditures ranging from \$500 to \$500,000 each. The cumulative total expenditures of these 30 organizations ranged from \$1,160,500 to \$3,400,000.<sup>1</sup> Therefore, the total amount of 1993 local tax dollars spent on lobbying the state Legislature ranged from \$3,415,382 to \$5,654,882. Furthermore, because local governments are not required to report administrative overhead expenditures related to legislative lobbying, the actual cost of legislative lobbying by local governments may be much higher than what is reported here.

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<sup>1</sup>The State Ethical Practices Board reporting requirement does not require lobbying organizations to report a specific expenditure amount. These organizations report their expenditures using broad ranges, and therefore, a precise amount of total lobbying expenditures for these organizations can not be determined.

## **DIRECT LOBBYING EXPENDITURES BY LOCAL GOVERNMENT**

Fifty-one of Minnesota's cities, counties, school districts, special districts and metropolitan agencies have opted to directly employ staff and/or contract lobbyists to lobby the Legislature on their behalf. These 51 local government entities account for slightly less than 4 percent of the total number of cities, counties, educational districts, and special purpose districts throughout the state. Five of the 51 local governments reported over \$100,000 in lobbying expenditures, for a combined total of \$990,906 - accounting for approximately 44 percent of all direct lobbying expenditures by local governments. The City of Minneapolis reported \$330,601 in lobbying expenditures, the most reported by any single entity.

Direct expenditures by local government units for lobbying the Legislature included the use of hired contract lobbyists and local government employees. Approximately 51.5 percent (\$1,161,237) of the total direct lobbying expenditures were made to various contract lobbyists. The remaining 48.5 percent (\$1,093,645) of the expenditures were made to employees of 15 government units to lobby on behalf of the local unit of government.

## **OTHER LOBBYING EXPENDITURES ON BEHALF OF LOCAL GOVERNMENTS**

While 51 local government units have opted to pay lobbyists directly to lobby on their behalf, most local governments rely on various local government organizations to represent them at the Legislature. Organizations that lobby on behalf of local governments include the League of Minnesota Cities, the Association of Minnesota Counties, the Minnesota School Boards Association and the Minnesota Association of Townships.

Thirty local government organizations reported lobbying expenditures to the State Ethical Practices Board. Total cumulative spending by these 30 organizations ranged from \$1,160,500 to \$3,400,000. Eleven of the 30 organizations represented the interests of school districts; five of the 30 organizations represented the interests of cities; five organizations represented local economic development and housing interests; four of the 30 organizations represented the interests of counties; and five organizations represented other local government interests.

## **SIGNIFICANT FINDINGS**

While compiling data and conducting our analysis, we noted the identical concerns that have been identified in prior years. These concerns include:

- o A large number of local government organizations represent local government interests at the Legislature. Local governments may want to evaluate the actual need for this many organizations representing their interests at the Legislature. With that many organizations speaking on behalf of local governments, it is important that, at a minimum, the organizations speak with a unified voice on those issues upon which they agree.
- o Reports on lobbying expenditures made by local government units understate the actual amount of tax dollars spent by local governments for legislative lobbying. Lobbying expenditures that are not reported to the State Auditor include all administrative overhead, including the cost of support staff, rent, telephones, supplies and equipment and the assistance of other local government employees who are not required to be included in the local government's lobbying expenditures Report.

## **RECOMMENDATION**

We recommend that Minnesota Statute §6.76 be amended to require local governments to estimate, and report to the State Auditor, the amount of overhead expenditures they have relative to legislative lobbying activities. Furthermore, local government organizations should also be required to report their specific lobbying expenditures to the State Auditor. This new reporting requirement should reflect the reporting standard established for all units of local governments, thereby enabling the State Auditor to compile a report to the Legislature that identifies the actual total cost of lobbying by local units of government.

## PREFACE

This Report on the lobbying expenditures of Minnesota counties, cities, school districts and metropolitan agencies is prepared in accordance with Minnesota Statute (1992) § 6.76. The statute states:

### **LOCAL GOVERNMENT EXPENDITURES FOR LOBBYISTS**

*"On or before January 31, 1990, and each year thereafter, all counties, cities, school districts, metropolitan agencies, regional railroad authorities, and the regional transit board shall report to the state auditor, on forms prescribed by the auditor, their estimated expenditures paid for the previous calendar year to a lobbyist as defined in section 10A.01, subdivision 11, and to any staff person not registered as a lobbyist but who spends over 25 percent of his or her time during the legislative session on legislative matters."*

The Office of the State Auditor has collected and published this data for lobbying expenditures made by local governments during calendar years 1989 through 1992. This Report summarizes local government lobbying expenditures during calendar year 1993. Due to a change in methodology, the data in the 1993 and 1992 Reports are not comparable to data for prior years.

Data for this Report was collected from local governments by the Research and Information Division of the Office of the State Auditor. Data on lobbying expenditures of local government organizations was collected from reports filed by the organizations with the State Ethical Practices Board.

In January, a lobbying reporting form was mailed to all local governments that have reported lobbying expenditures during the past three years. (See Appendix A) A review of individual lobbyist registrations with the State Ethical Practices Board identified additional local governments that have paid individuals to lobby on their behalf during 1993. The lobbying expenditures are the amounts reported by the local governments; the Office of the State Auditor did not attempt to verify the accuracy of those amounts. We did cross-reference our data with data collected by the State Ethical Practices Board, which requires lobbyists, and organizations that pay lobbyists, to file periodic reports.

# LOCAL GOVERNMENT

## LOBBYING IN 1993

### INTRODUCTION

This Report on the lobbying expenditures of Minnesota counties, cities, school districts and metropolitan agencies is prepared in accordance with Minnesota Statute (1992) § 6.76. The statute requires local governments to report their lobbying expenditures to the Office of the State Auditor on an annual basis.

The Report focuses on the amount paid directly to local government employees and contract lobbyists who lobby the Minnesota Legislature and administrative agencies. The report also summarizes lobbying expenditures of various local government organizations that are funded through membership dues paid by local governments. While these organizations are not required to file lobbying expenditure reports with the State Auditor, the Office of the State Auditor was able to obtain summary expenditure data from the State Ethical Practices Board.

### LOCAL GOVERNMENT LOBBYING IN 1993

Many state policies, appropriations and tax laws established by the Minnesota Legislature and state administrative agencies have a direct impact on Minnesota's local governments. Therefore, it is appropriate that local governments work with the Legislature and administrative agencies in the development of these laws and administrative rules. This Report is not intended to question the appropriate role of local governments in the state's legislative and administrative processes. Instead, it is intended to inform Minnesota citizens of the amount spent by their local governments to influence the development of state policies.

This Report focuses on the local government lobbying expenditures made during 1993. Specifically, the Report:

- o summarizes the total amount spent directly by local governments for lobbying the Legislature and administrative agencies, including a discussion of the number of local governments that recorded lobbying expenditures;
- o categorizes the direct local government lobbying expenditures by the amount spent on contract lobbyists and the amount spent on local government employees who spend over 25 percent of their time during the legislative session on legislative matters;



- o identifies the local governments that recorded the highest lobbying expenditures during 1993;
- o reports the amount spent by local government organizations that lobby the Legislature on behalf of local governments; and
- o identifies the amount collected by contract lobbyists who are hired directly by various local governments to lobby the Legislature on issues affecting those local units of government.

### **A SUMMARY OF 1993 LOCAL GOVERNMENT LOBBYING EXPENDITURES**

During 1993, Minnesota local governments reported \$2,254,882 in direct lobbying expenditures.<sup>2</sup> A direct lobbying expenditure is the amount paid directly to a local government employee or a contract lobbyist for the purpose of lobbying the Legislature or a state administrative agency. Direct lobbying expenditures do not include dues and membership fees paid to local government organizations, even though the local government organizations spend a portion of those dues and membership fees for lobbying activities.

In addition to the direct lobbying expenditures of local governments, 30 local government organizations filed reports with the State Ethical Practices Board that disclosed lobbying expenditures ranging from \$500 to \$500,000 each. Based on the expenditure ranges reported to the Ethical Practices Board, the cumulative total expenditures of these 30 organizations during 1993 ranged from \$1,160,500 to \$3,400,000. Therefore, based on reports filed with the State Auditor and the State Ethical Practices Board, the total amount of 1993 local tax dollars spent on lobbying the state Legislature by local governments and local government organizations ranged from \$3,415,382 to \$5,654,882. Furthermore, since local governments are not required to report administrative overhead expenditures related to legislative lobbying, the actual cost of legislative lobbying by local governments may be much higher than what is reported here.

### **DIRECT LOBBYING EXPENDITURES OF MINNESOTA LOCAL GOVERNMENTS**

Fifty-one of Minnesota's cities, counties, school districts, special districts and metropolitan agencies have opted to directly employ staff and/or contract lobbyists to lobby the Legislature on their behalf. The 51 local government units included:

- o twenty cities that reported a combined total of \$788,385 in direct lobbying expenditures;

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<sup>2</sup> Due to an improved methodology in reporting local government lobbying expenditures, the 1992 and 1993 expenditures are not comparable to lobbying expenditures reported in previous years. While the law requires local governments to report the total annual cost of salaries and benefits of employees who spend time on legislative issues, local governments contend that these figures artificially inflate their total lobbying expenditures. Therefore, for the past two years (1992 and 1993) local governments were asked to report the percentage of an employee's time spent on legislative issues. This percentage was then used to prorate the total annual salary and benefit expenditures of the employee as a means of determining the amount of their total compensation related to legislative issues. See Appendix B for the total amount of salaries and benefits paid to local government employees who spend more than 25 percent of their time during the legislative session on legislative issues.

- o fourteen counties that reported a combined total of \$689,126 in direct lobbying expenditures;
- o nine school districts or other educational entities that reported a combined total of \$254,793 in direct lobbying expenditures;
- o six metropolitan agencies that reported a combined total of \$426,254 in direct lobbying expenditures; and
- o two special purpose districts that reported a combined total of \$96,324 in direct lobbying expenditures.

These 51 local government units account for slightly less than four percent of the total number of cities, counties, educational districts, and special purpose districts throughout the state.

Five of the 51 local governments reported over \$100,000 in lobbying expenditures, for a combined total of \$990,906. These five local governments account for 43.9 percent of the total direct local government lobbying expenditures. The five local governments are:

|                             |  |
|-----------------------------|--|
| Minneapolis (\$330,601)     | Ramsey County (\$134,845)                    |
| Hennepin County (\$239,441) | Metropolitan Airports Commission (\$126,388) |
| Saint Paul (\$159,631)      |  |

(See Table 1 on page \_\_\_ for a complete list of all local governments that reported direct lobbying expenditures to the State Auditor.)

### **Direct Lobbying Expenditures For Contract Lobbyists And Local Government Employees**

Direct expenditures by local government units for lobbying the Legislature included the use of hired contract lobbyists and local government employees. During 1993:

- o ten local units of government hired contract lobbyists and used their employees for lobbying the Legislature;
- o five local units of government relied entirely upon their employees to represent them at the Legislature;
- o thirty-one units of government relied entirely upon contract lobbyists to represent them at the Legislature; and
- o five counties in Northeastern Minnesota contracted with Saint Louis County for representation at the Legislature.

Approximately 51.5 percent (\$1,161,237) of the total direct lobbying expenditures were made to various contract lobbyists. The remaining 48.5 percent (\$1,093,645) of the expenditures were made to employees of 15 government units to lobby on behalf of the local unit of government.

The \$1,161,237 expended by Minnesota local governments for contract lobbyists was received by 29 contract lobbyists or lobbying firms. Seven lobbyists/firms received \$50,000 or more from local governments. These seven lobbyists/firms received a combined total of \$635,623, accounting for 55 percent of all contract lobbying expenditures by Minnesota local governments. The seven contract lobbyists are:

|  |                             |
|--|-----------------------------|
| Messerli & Kramer (\$204,116)            | Barry Tilley (\$61,112)     |
| Best and Flanagan (\$109,496)            | Mary Gilbert (\$59,660)     |
| Ronald A. Jerich & Associates (\$86,433) | Roger J. Aronson (\$50,709) |
| North State Advisors (\$64,097)          |                             |

(See Tables 2 through 4 on pages \_\_ through \_\_ for more detailed information on the direct expenditures of the 51 local units of government that filed reports with the State Auditor.)

#### **OTHER LOBBYING EXPENDITURES ON BEHALF OF LOCAL GOVERNMENTS**

While 51 local government units have opted to pay lobbyists directly to lobby on their behalf, most local governments rely on various local government organizations to represent them at the Legislature. These local government organizations charge membership dues to individual local governments throughout the state. The amount of resources spent by these organizations on lobbying varies substantially from one organization to another; however, all organizations are required to file reports with the State Ethical Practices Board that summarize ranges of amounts spent on lobbying activities.

Thirty local government organizations reported lobbying expenditures to the State Ethical Practices Board.<sup>3</sup> Total cumulative spending by these 30 organizations ranged from \$1,160,500 to \$3,400,000.<sup>4</sup>

- o Eleven of the 30 organizations represented the interests of school districts;
- o five of the 30 organizations represented the interests of cities;

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<sup>3</sup>The local government organizations identified in this report do not include various professional organizations, other than local government management associations, that lobby on behalf of specific professional occupations within local governments. For example, the Minnesota Education Association (MEA) is registered with the State Ethical Practices Board; however, since the organization does not specifically represent school districts, or school district management personnel, the MEA's lobbying expenditures are not included in this Report.

<sup>4</sup>The Ethical Practices Board requires organizations that lobby the Legislature to report their lobbying expenditures within a given range. Therefore, it is impossible to determine precisely how much was spent by these 30 organizations on legislative lobbying.

- o five of the 30 organizations represented the interests of local economic development and housing organizations;
- o four of the 30 organizations represented the interests of counties; and
- o five of the 30 organizations represented other local government interests.

Among the 30 local government organizations that lobbied the Legislature on behalf of their local government members, five organizations reported lobbying expenditures in excess of \$150,000. These five organizations are:

- The Association of Metropolitan Municipalities (\$150,001 to \$250,000)
- The Association of Minnesota Counties (150,001 to \$250,000)
- The Coalition of Greater Minnesota Cities (\$250,001 to \$500,000)
- The League of Minnesota Cities (\$250,001 to \$500,000)
- The Metropolitan Inter-County Association (\$150,001 to \$250,000)

(See Table 5 on page \_\_ for the complete list of the 30 local government organizations that filed lobbying expenditure reports with the State Ethical Practices Board, including the range of expenditures reported for each organization.)

### SIGNIFICANT FINDINGS

While compiling data and conducting our analysis, the Office of the State Auditor noted the following findings.

- o A large number of local government organizations represent local government interests at the Legislature. An analysis of the reports filed with the State Auditor, and the Ethical Practices Board records, identified 30 local government organizations and 51 local government units that are lobbying on behalf of local governments. Local governments may want to evaluate the actual need for this many organizations representing their interests at the Legislature. With that many organizations speaking on behalf of local governments, it is important that, at a minimum, the organizations speak with a unified voice on those issues upon which they agree. The lobbying efforts of all local governments will be undermined if Legislators begin hearing conflicting messages from individual local government organizations.
- o Reports to the State Ethical Practices Board do not require organizations to specifically report the amount they spend on lobbying. Instead, organizations are required to report their expenditures in broad spending categories. These categories are: \$500 to \$50,000; \$50,001 to \$150,000; \$150,001 to \$250,000; and \$250,000 to \$500,000. This reporting makes it impossible to provide a more precise cumulative total of lobbying expenditures by local government organizations.
- o Reports on lobbying expenditures made by local government units understate the actual amount of tax dollars spent by local governments for legislative lobbying. The Statute that requires local governments to report their lobbying expenditures to the State Auditor merely requires an accounting for amounts spent on employee compensation and

expenses, and expenditures for contract lobbyists. Lobbying expenditures that are not reported to the State Auditor include all administrative overhead, including the cost of support staff, rent, telephones, supplies and equipment and the assistance of other local government employees who are not required to be included in the local government's lobbying expenditures Report. By enacting a law requiring local governments to report their annual lobbying expenditures to the Office of the State Auditor, the Legislature clearly intended to inform itself and the public as to the amount being expended by their local governments on state lobbying activities. By omitting the administrative overhead expenses from the reporting requirement, local governments are not giving the public an accurate account of the total tax dollars spent on lobbying the Legislature.

### **RECOMMENDATION**

We recommend that the Legislature amend Minnesota Statute §6.76 to require local governments to estimate, and report to the State Auditor, the amount of overhead expenditures they have relative to legislative lobbying. Furthermore, local government organizations should also be required to report their specific lobbying expenditures to the State Auditor. This new reporting requirement should reflect the reporting standard established for all units of local government, thereby enabling the State Auditor to compile a report to the Legislature that identifies the actual total cost of lobbying by local units of government.

# DATA TABLES

**TABLE 1**  
**LOCAL GOVERNMENT LOBBYING EXPENDITURES FOR 1993**

| <u>Governmental Unit</u>            | <u>Employee or Contract Lobbyist</u> | <u>Contract Total</u> | <u>Salary &amp; Benefits Related to Lobbying</u> | <u>Expense Reimbursement</u> | <u>Total Lobbying Expenditures</u> |
|-------------------------------------|--------------------------------------|-----------------------|--|------------------------------|------------------------------------|
| Anoka County                        | St. Louis County                     |                       |  | 2,000                        | 2,000                              |
| Anoka County                        | Bennett, Marcia                      |                       | 45,900   |                              | 45,900                             |
| Anoka County                        | Jerich, Ronald                       | 30,000                |  |                              | 30,000                             |
| Anoka County                        | Strand, Trish                        |                       | 5,727  |                              | 5,727                              |
| <b>Anoka County Total</b>           |                                      | <b>\$30,000</b>       | <b>\$51,627</b>                                  |                              | <b>\$81,627</b>                    |
| Anoka-Hennepin ISD #11              | Jerich, Ronald                       | 33,600                |  |                              | 33,600                             |
| Anoka-Hennepin ISD #11              | Lundell, Brad                        | 26,000                |  |                              | 26,000                             |
| <b>Anoka-Hennepin ISD #11 Total</b> |                                      | <b>\$59,600</b>       |  |                              | <b>\$59,600</b>                    |
| Carlton County                      | Walli, Kevin                         | 5,375                 |  |                              | 5,375                              |
| City of Blaine                      | Jerich, Ronald                       | 6,000                 |  |                              | 6,000                              |
| City of Bloomington                 | Firm                                 | 20,263                |  |                              | 20,263                             |
| City of Bloomington                 | Firm                                 | 12,000                |  |                              | 12,000                             |
| <b>City of Bloomington Total</b>    |                                      | <b>\$32,263</b>       |  |                              | <b>\$32,263</b>                    |
| City of Burnsville                  | Renner Jr., Robert G.                | 12,000                |  | 1,184                        | 13,184                             |
| City of Duluth                      | Firm                                 | 27,371                |  |                              | 27,371                             |
| City of Duluth                      | Ranieri, Eugene                      | 46,429                |  |                              | 46,429                             |
| <b>City of Duluth Total</b>         |                                      | <b>\$73,800</b>       |  |                              | <b>\$73,800</b>                    |
| City of Eagan                       | Firm                                 | 12,000                |  | 207                          | 12,207                             |
| City of Eden Prairie                | Firm                                 | 12,000                |  |                              | 12,000                             |
| City of Edina                       | Firm                                 | 12,000                |  | 1,184                        | 13,184                             |
| City of Fergus Falls (RTC)          | Horazdovsky, David                   | 22,000                |  | 97                           | 22,097                             |
| City of Hopkins                     | Doherty, Rumble & Butler             | 27,842                |  | 625                          | 28,467                             |
| City of Minneapolis                 | Addicks, Jr., Mentor                 |                       | 78,409   |                              | 78,409                             |
| City of Minneapolis                 | Balach, Bonnie                       | 10,000                |  |                              | 10,000                             |
| City of Minneapolis                 | Barnhart, William J.                 |                       | 14,732   |                              | 14,732                             |
| City of Minneapolis                 | Casseri, Jim                         | 3,500                 |  |                              | 3,500                              |
| City of Minneapolis                 | Graves, Richard                      |                       | 35,373   |                              | 35,373                             |
| City of Minneapolis                 | Herman, John, et al.                 | 13,900                |  |                              | 13,900                             |
| City of Minneapolis                 | Holm, Patty                          |                       | 20,416   |                              | 20,416                             |
| City of Minneapolis                 | Kajer, Andrea Hart-                  |                       | 58,125   |                              | 58,125                             |
| City of Minneapolis                 | Kozak, Andrew                        | 42,000                |  |                              | 42,000                             |
| City of Minneapolis                 | Van Wychen, Jeff                     |                       | 54,148   |                              | 54,148                             |
| <b>City of Minneapolis Total</b>    |                                      | <b>\$69,400</b>       | <b>\$261,201</b>                                 |                              | <b>\$330,601</b>                   |
| City of Minnetonka                  | Firm                                 | 12,000                |  |                              | 12,000                             |
| City of Moorhead                    | Hutchins, Scott A.                   |                       | 12,061   |                              | 12,061                             |
| City of Plymouth                    | Renner Jr., Robert G.                | 12,000                |  |                              | 12,000                             |
| City of Richfield                   | Ranieri, Eugene                      | 1,627                 |  |                              | 1,627                              |
| City of Rochester                   | Hahne, Kathryn S.                    | 21,000                |  | 1,172                        | 22,172                             |
| City of Roseville                   | Firm                                 | 10,048                |  |                              | 10,048                             |
| City of Shoreview                   | Firm                                 | 7,474                 |  |                              | 7,474                              |
| City of St. Paul                    | Empson, Julian                       |                       | 34,381   |                              | 34,381                             |
| City of St. Paul                    | Larkin, Monika                       |                       | 41,032   |                              | 41,032                             |

**TABLE 1**  
**LOCAL GOVERNMENT LOBBYING EXPENDITURES FOR 1993 (Continued)**

| <u>Governmental Unit</u>                    | <u>Employee or Contract Lobbyist</u> | <u>Contract Total</u> | <u>Salary &amp; Benefits Related to Lobbying</u> | <u>Expense Reimbursement</u> | <u>Total Lobbying Expenditures</u> |
|---|--------------------------------------|-----------------------|--|------------------------------|------------------------------------|
| City of St. Paul                            | Noponen, Lisa                        |                       | 17,896   |                              | 17,896                             |
| City of St. Paul                            | Ongaro, Frank                        | 6,000                 |  |                              | 6,000                              |
| City of St. Paul                            | Ongaro, Frank                        |                       | 60,322   |                              | 60,322                             |
| City of St. Paul Total                      |                                      | <u>\$6,000</u>        | <u>\$153,631</u>                                 |                              | <u>\$159,631</u>                   |
| City of Waconia                             | Boland, John                         | 1,152                 |  |                              | 1,152                              |
| City of Woodbury                            | Renner Jr., Robert G.                | 6,418                 |  |                              | 6,418                              |
| Cook County                                 | St. Louis County                     |                       |  | 2,000                        | 2,000                              |
| Dakota County                               | Tilley, Barry                        | 58,000                |  | 3,112                        | 61,112                             |
| Dakota County Technical Collage (ISD # 917) | Aronson, Roger                       | 13,333                |  |                              | 13,333                             |
| Duluth School District                      | Soberg, Ron                          |                       | 36,429   |                              | 36,429                             |
| Hennepin County                             | Davidson, Mary E.                    |                       | 43,370   |                              | 43,370                             |
| Hennepin County                             | Firm                                 | 50,000                |  |                              | 50,000                             |
| Hennepin County                             | Ginsberg, Fich                       | 25,000                |  |                              | 25,000                             |
| Hennepin County                             | Loeffler, Diane L.                   |                       | 47,696   |                              | 47,696                             |
| Hennepin County                             | Staebler, James L.                   |                       | 57,601   |                              | 57,601                             |
| Hennepin County                             | Wiborg, Ronald F.                    |                       | 15,774   |                              | 15,774                             |
| Hennepin County Total                       |                                      | <u>\$75,000</u>       | <u>\$164,441</u>                                 |                              | <u>\$239,441</u>                   |
| Hennepin Technical College (ISD 287)        | Aronson, Roger J.                    | 13,333                |  |                              | 13,333                             |
| Itasca County                               | St. Louis County                     |                       |  | 2,000                        | 2,000                              |
| Koochiching County                          | St. Louis County                     |                       |  | 2,000                        | 2,000                              |
| Lake County                                 | St. Louis County                     |                       |  | 2,000                        | 2,000                              |
| Metropolitan Airports Commission            | Apitz, John                          |                       |  |                              | 0                                  |
| Metropolitan Airports Commission            | Dombrowski, David                    |                       | 53,050   |                              | 53,050                             |
| Metropolitan Airports Commission            | Kramer, Ross                         | 70,957                |  | 2,381                        | 73,338                             |
| Metropolitan Airports Commission            | McDowall, Wendy                      |                       |  |                              | 0                                  |
| Metropolitan Airports Commission            | Morris, Randolph                     |                       |  |                              | 0                                  |
| Metropolitan Airports Commission            | Neren, Sandra                        |                       |  |                              | 0                                  |
| Metropolitan Airports Commission            | Renner Jr., Robert G.                |                       |  |                              | 0                                  |
| Metropolitan Airports Commission Total      |                                      | <u>\$70,957</u>       | <u>\$53,050</u>                                  | <u>\$2,381</u>               | <u>\$126,388</u>                   |
| Metropolitan Council                        | Gohi, Janey                          |                       | 46,522   |                              | 46,522                             |
| Metropolitan Council                        | Schwarzkopf, Lyall                   |                       | 26,578   |                              | 26,578                             |
| Metropolitan Council Total                  |                                      |                       | <u>\$73,101</u>                                  |                              | <u>\$73,101</u>                    |
| Metropolitan Sports Commission              | Jerich, Ronald A.                    | 16,833                |  |                              | 16,833                             |
| Metropolitan Sports Commission              | O'Neill, Joe                         | 28,000                |  | 446                          | 28,446                             |
| Metropolitan Sports Commission              | Redmond, La y                        | 31,417                |  |                              | 31,417                             |
| Metropolitan Sports Commission Total        |                                      | <u>\$76,250</u>       |  | <u>\$446</u>                 | <u>\$76,696</u>                    |
| Metropolitan Transit Commission             | Johnson, Tom                         |                       | 53,288   |                              | 53,288                             |
| Metropolitan Transit Commission             | Strauss, Dawn                        |                       | 6,274  |                              | 6,274                              |
| Metropolitan Transit Commission Total       |                                      |                       | <u>\$59,562</u>                                  |                              | <u>\$59,562</u>                    |
| Metropolitan Waste Control Commission       | Ferderer, Robert                     | 6,000                 |  |                              | 6,000                              |
| Metropolitan Waste Control Commission       | Groschen, Eunice                     |                       | 13,386   |                              | 13,386                             |
| Metropolitan Waste Control Commission       | Haugerud, Neil                       | 31,560                |  |                              | 31,560                             |



**TABLE 1**  
**LOCAL GOVERNMENT LOBBYING EXPENDITURES FOR 1993 (Continued)**

| Governmental Unit                                    | Employee or Contract Lobbyist | Contract<br>Total  | Salary &<br>Benefits<br>Related to<br>Lobbying | Expense<br>Reimbursement | Total<br>Lobbying<br>Expenditures |
|--|-------------------------------|--------------------|--|--------------------------|-----------------------------------|
| <b>MWCC Total</b>                                    |                               | <b>\$37,560</b>    | <b>\$13,386</b>                                |                          | <b>\$50,946</b>                   |
| Minneapolis Park & Recreation Board                  | Johnson, David                | 5,971              |  | 59                       | 6,030                             |
| Minneapolis Park & Recreation Board                  | Nauman, Joyce                 | 12,279             |  | 287                      | 12,566                            |
| Minneapolis Park & Recreation Board                  | Rice, Brian                   | 40,783             |  | 117                      | 40,900                            |
| <b>Minneapolis Park &amp; Recreation Board Total</b> |                               | <b>\$59,032</b>    |  | <b>\$463</b>             | <b>\$59,495</b>                   |
| Minneapolis Public Schools                           | Sandvig, Linda                | 48,350             |  | 45                       | 48,395                            |
| Northeast Metropolitan ISD 916                       | Aronson, Roger                | 13,333             |  |                          | 13,333                            |
| Olmsted County                                       | Caucutt, Amy                  |                    | 23,638   |                          | 23,638                            |
| Ramsey County  | Spano, Wy                     | 37,184             |  |                          | 37,184                            |
| Ramsey County  | Abts, James                   |                    | 39,972   |                          | 39,972                            |
| Ramsey County  | Lindeke, Terry                |                    | 47,318   |                          | 47,318                            |
| Ramsey County  | Wodele, John                  |                    | 10,371   |                          | 10,371                            |
| <b>Ramsey County Total</b>                           |                               | <b>\$37,184</b>    | <b>\$97,661</b>                                |                          | <b>\$134,845</b>                  |
| Ramsey County Regional Rail Authority                | Anderson, Liz                 | 12,000             |  |                          | 12,000                            |
| Ramsey County Regional Rail Authority                | DespiegeLaere, Kathy          |                    | 24,829   |                          | 24,829                            |
| <b>Ramsey County Regional Rail Authority Total</b>   |                               | <b>\$12,000</b>    | <b>\$24,829</b>                                |                          | <b>\$36,829</b>                   |
| Region I - ESV                                       | Aronson, Roger J.             | 5,352              |  |                          | 5,352                             |
| Region V Computer Services                           | Aronson, Roger J.             | 5,358              |  |                          | 5,358                             |
| Regional Transit Board                               | Munyon, Sherry                |                    | 29,281   |                          | 29,281                            |
| Regional Transit Board                               | Tennessen, Robert             | 10,000             |  | 280                      | 10,280                            |
| <b>Regional Transit Board Total</b>                  |                               | <b>\$10,000</b>    | <b>\$29,281</b>                                | <b>\$280</b>             | <b>\$39,561</b>                   |
| Saint Paul Public Schools                            | Gilbert, Mary                 | 59,500             |  | 160                      | 59,660                            |
| Scott County   | Boland, John                  | 38,500             |  |                          | 38,500                            |
| St. Louis County                                     | Fisher, Harry                 | 29,760             |  |                          | 29,760                            |
| St. Louis County                                     | Ongaro, John                  |                    | 39,747 *                                       |                          | 39,747                            |
| <b>St. Louis County Total</b>                        |                               | <b>\$29,760</b>    | <b>\$39,747</b>                                |                          | <b>\$69,507</b>                   |
| Washington County                                    | Ladwig, Susan                 | 24,720             |  | 361                      | 25,081                            |
| <b>Employee Total</b>                                |                               |                    | <b>\$1,093,645</b>                             |                          | <b>\$1,093,645</b>                |
| <b>Contract Total</b>                                |                               | <b>\$1,139,521</b> |  | <b>\$21,716</b>          | <b>\$1,161,237</b>                |
| <b>Employee &amp; Contract Lobbying Total</b>        |                               | <b>\$1,139,521</b> | <b>\$1,093,645</b>                             | <b>\$21,716</b>          | <b>\$2,254,882</b>                |

\* An additional \$7,989 in expenses were paid by other Arrowhead Counties through an agreement between the counties of the arrowhead region.

**TABLE 2**  
**LOCAL GOVERNMENT LOBBYING EXPENDITURES FOR 1993**  
**EMPLOYEE LOBBYISTS**

| Governmental Unit or Association      | Lobbyist               | 1993 Annual Salary | Employee Benefits | Percent of Time Lobbying | 1993 Allocation of Salary & Benefits For Lobbying | Expenses Related to Lobbying | Total Expenditures Related To Lobbying |
|---------------------------------------|------------------------|--------------------|-------------------|--------------------------|---|------------------------------|--|
| Anoka County                          | Bennett, Marcia        | 60,894             | 9,676             | 60.8%                    | 42,907  | 2,994                        | 45,900                                 |
| Anoka County                          | Strand, Trish          | 4,060              | 329               | 100.0%                   | 4,389   | 1,338                        | 5,727                                  |
| Anoka County Total                    |                        | 64,954             | 10,005            | N/A                      | 47,295  | 4,332                        | 51,627                                 |
| City of Minneapolis                   | Addicks, Jr., Mentor   | 73,018             | 11,702            | 90.0%                    | 76,248  | 2,161                        | 78,409                                 |
| City of Minneapolis                   | Barnhart, William J.   | 62,537             | 10,587            | 20.0%                    | 14,625  | 107                          | 14,732                                 |
| City of Minneapolis                   | Graves, Richard        | 58,672             | 9,531             | 50.0%                    | 34,102  | 1,271                        | 35,373                                 |
| City of Minneapolis                   | Kajer, Andrea Hart-    | 47,110             | 8,868             | 100.0%                   | 55,978  | 2,147                        | 58,125                                 |
| City of Minneapolis                   | Hohn, Patty            | 33,670             | 7,161             | 50.0%                    | 20,416  | 0                            | 20,416                                 |
| City of Minneapolis                   | Van Wychen, Jeff       | 52,373             | 9,916             | 65.0%                    | 52,946  | 1,202                        | 54,148                                 |
| City of Minneapolis Total             |                        | 327,360            | 57,765            | N/A                      | 254,313   | 6,888                        | 261,201                                |
| City of Moorhead                      | Hutchins, Scott A.     | 51,948             | 11,556            | 15.2%                    | 9,653   | 2,408                        | 12,061                                 |
| City of St. Paul                      | Empson, Julian         | 45,509             | 11,792            | 60.0%                    | 34,381  | 0                            | 34,381                                 |
| City of St. Paul                      | Larkin, Monika         | 48,639             | 12,603            | 67.0%                    | 41,032  | 0                            | 41,032                                 |
| City of St. Paul                      | Noponen, Lisa          | 16,084             | 1,780             | 100.0%                   | 17,864  | 32                           | 17,896                                 |
| City of St. Paul                      | Ongaro, Frank          | 69,059             | 17,895            | 67.0%                    | 58,259  | 2,063                        | 60,322                                 |
| City of St. Paul Total                |                        | 179,291            | 44,070            | N/A                      | 151,536   | 2,095                        | 153,631                                |
| Duluth School District                | Soberg, Ron            | 53,995             | 11,770            | 40.0%                    | 26,306  | 10,123                       | 36,429                                 |
| Hennepin County                       | Davidson, Mary E.      | 45,510             | 8,790             | 75.0%                    | 40,725  | 2,645                        | 43,370                                 |
| Hennepin County                       | Loeffler, Diane L.     | 51,923             | 8,073             | 75.0%                    | 44,997  | 2,699                        | 47,696                                 |
| Hennepin County                       | Staebler, James L.     | 68,771             | 9,402             | 66.7%                    | 52,141  | 5,459                        | 57,601                                 |
| Hennepin County                       | Wiborg, Ronald F.      | 51,843             | 8,059             | 25.0%                    | 14,976  | 799                          | 15,774                                 |
| Hennepin County Total                 |                        | 218,047            | 34,324            | N/A                      | 152,839   | 11,602                       | 164,441                                |
| Metropolitan Airports Commission      | Dombrowski, David      | 72,000             | 15,841            | 60.0%                    | 52,704  | 346                          | 53,050                                 |
| Metropolitan Council                  | Gohl, Janey            | 53,997             | 17,722            | 65.0%                    | 46,422  | 100                          | 46,522                                 |
| Metropolitan Council                  | Schwarzkopf, Lyall     | 68,468             | 19,943            | 30.0%                    | 26,523  | 55                           | 26,578                                 |
| Metropolitan Council Total            |                        | 122,464            | 37,366            | N/A                      | 72,946  | 155                          | 73,101                                 |
| Metropolitan Transit Commission       | Johnson, Tom           | 66,811             | 11,646            | 66.7%                    | 52,331  | 957                          | 53,288                                 |
| Metropolitan Transit Commission       | Strauss, Dawn          | 33,872             | 6,346             | 15.6%                    | 6,274   | 0                            | 6,274                                  |
| Metropolitan Transit Commission Total |                        | 100,683            | 17,992            | N/A                      | 58,605  | 957                          | 59,562                                 |
| Metropolitan Waste Control Commission | Groschen, Eunice       | 41,973             | 11,572            | 25.0%                    | 13,386  | 0                            | 13,386                                 |
| Olmsted County                        | Caucutt, Amy           | 33,746             | 10,124            | 50.0%                    | 21,935  | 1,703                        | 23,638                                 |
| Ramsey County Regional Rail Authority | Despiegel-Laere, Kathy | 71,136             | 11,629            | 30.0%                    | 24,829  | 0                            | 24,829                                 |
| Ramsey County                         | Abts, James            | 69,541             | 10,403            | 50.0%                    | 39,972  | 0                            | 39,972                                 |
| Ramsey County                         | Lindeke, Terry         | 67,818             | 10,212            | 60.0%                    | 46,818  | 500                          | 47,318                                 |
| Ramsey County                         | Wodele, John           | 58,177             | 10,960            | 15.0%                    | 10,371  | 0                            | 10,371                                 |
| Ramsey County Total                   |                        | 195,536            | 31,576            | N/A                      | 97,161  | 500                          | 97,661                                 |
| Regional Transit Board                | Munyon, Sherry         | 23,767             | 4,725             | 100.0%                   | 28,492  | 789                          | 29,281                                 |
| St. Louis County                      | Ongaro, John           | 55,315             | 11,956            | 58.0%                    | 39,017  | 730*                         | 39,747                                 |
| <b>Total</b>                          |                        | <b>\$1,612,234</b> | <b>\$322,269</b>  | <b>N/A</b>               | <b>\$1,051,017</b>                                | <b>\$42,628</b>              | <b>\$1,093,645</b>                     |

\* An additional \$7,989 in expenses were paid by other Arrowhead Counties through an agreement between the counties of the arrowhead region.

**TABLE 3**  
**LOCAL GOVERNMENT LOBBYING EXPENDITURES FOR 1993**  
**CONTRACT LOBBYISTS**

| <u>Governmental Unit</u>     | <u>Lobbyist</u>       | <u>Firm Name</u>                  | <u>Contract Total</u> | <u>Expense Reimbursement</u> | <u>Total Expenditures</u> |
|------------------------------|-----------------------|-----------------------------------|-----------------------|------------------------------|---------------------------|
| Aitkin County                | St. Louis County      | Arrowhead Counties Association    |                       | 2,000                        | 2,000                     |
| Anoka County                 | Jerich, Ronald        | Ronald A. Jerich & Associates     | 30,000                |                              | 30,000                    |
| Anoka-Hennepin ISD #11       | Lundell, Brad         | Lundell, Brad                     | 26,000                |                              | 26,000                    |
| Anoka-Hennepin ISD #11       | Jerich, Ronald        | Ronald A. Jerich & Associates     | 33,600                |                              | 33,600                    |
| Anoka-Hennepin ISD #11 Total |                       |                                   | 59,600                |                              | 59,600                    |
| Carlton County               | Walli, Kevin          | Fryburger-Buchanan (Duluth)       | 5,375                 |                              | 5,375                     |
| City of Blaine               | Jerich, Ronald        | Ronald A. Jerich & Associates     | 6,000                 |                              | 6,000                     |
| City of Bloomington          | Firm                  | Messerli & Kramer                 | 20,263                |                              | 20,263                    |
| City of Bloomington          | Firm                  | Minnesota Legislative Commission  | 12,000                |                              | 12,000                    |
| City of Bloomington Total    |                       |                                   | 32,263                |                              | 32,263                    |
| City of Burnsville           | Renner Jr., Robert G. | Messerli & Kramer (for MLC)       | 12,000                | 1,184                        | 13,184                    |
| City of Duluth               | Firm                  | Hessian, McKasy & Soderberg       | 27,371                |                              | 27,371                    |
| City of Duluth               | Ranier, Eugene        | Publiccorp Inc.                   | 46,429                |                              | 46,429                    |
| City of Duluth Total         |                       |                                   | 73,800                |                              | 73,800                    |
| City of Eagan                | Firm                  | Messerli & Kramer (for MLC)       | 12,000                | 207                          | 12,207                    |
| City of Eden Prairie         | Firm                  | Messerli & Kramer (for MLC)       | 12,000                |                              | 12,000                    |
| City of Edina                | Firm                  | Messerli & Kramer (for MLC)       | 12,000                | 1,184                        | 13,184                    |
| City of Fergus Falls (RTC)   | Horazdovsky, David    | North State Advisors & Associates | 22,000                | 97                           | 22,097                    |
| City of Hopkins              | Mark Hanson           | Doherty, Rumble & Butler          | 387                   |                              | 387                       |
| City of Hopkins              | Dick Nowlin           | Doherty, Rumble & Butler          | 4,725                 | 200                          | 4,925                     |
| City of Hopkins              | Lona Minnes           | Doherty, Rumble & Butler          | 22,730                | 425                          | 23,155                    |
| City of Hopkins Total        |                       |                                   | 27,842                | 625                          | 28,467                    |
| City of Minneapolis          | Balach, Bonnie        | Bonnie Balach                     | 10,000                |                              | 10,000                    |
| City of Minneapolis          | Casserli, Jim         | Casserli-Molzahn                  | 3,500                 |                              | 3,500                     |
| City of Minneapolis          | Herman, John, et al.  | Leonard, Street & Deinard         | 13,900                |                              | 13,900                    |
| City of Minneapolis          | Kozak, Andrew         | North State Advisors & Associates | 42,000                |                              | 42,000                    |
| City of Minneapolis Total    |                       |                                   | 69,400                |                              | 69,400                    |
| City of Minnetonka           | Firm                  | Messerli & Kramer (for MCL)       | 12,000                |                              | 12,000                    |
| City of Plymouth             | Renner Jr., Robert G. | Messerli & Kramer (for MCL)       | 12,000                |                              | 12,000                    |
| City of Richfield            | Ranieri, Eugene       | Publiccorp                        | 1,627                 | 0                            | 1,627                     |
| City of Rochester            | Hahne, Kathryn S.     | Larkin, Hoffman, Daly & Lindren   | 21,000                | 1,172                        | 22,172                    |
| City of Roseville            | Firm                  | Messerli & Kramer (for MCL)       | 10,048                |                              | 10,048                    |
| City of Shoreview            | Firm                  | Messerli & Kramer (for MCL)       | 7,474                 |                              | 7,474                     |
| City of St. Paul             | Ongaro, Frank         | Capital City Consultants          | 6,000                 |                              | 6,000                     |
| City of Waconia              | Boland, John          | Boland & Associates               | 1,152                 | 0                            | 1,152                     |
| City of Woodbury             | Renner Jr., Robert G. | Messerli & Kramer                 | 6,418                 |                              | 6,418                     |

**TABLE 3**  
**LOCAL GOVERNMENT LOBBYING EXPENDITURES FOR 1993**  
**CONTRACT LOBBYISTS (Continued)**

| <u>Governmental Unit</u>                             | <u>Lobbyist</u>       | <u>Firm Name</u>               | <u>Contract Total</u> | <u>Expense Reimbursement</u> | <u>Total Expenditures</u> |
|--|-----------------------|--------------------------------|-----------------------|------------------------------|---------------------------|
| Cook County  | St. Louis County      | Arrowhead Counties Association |                       | 2,000                        | 2,000                     |
| Dakota County  | Tilley, Barry         | Capital Hill Associates        | 58,000                | 3,112                        | 61,112                    |
| Dakota County Technical College (ISD # 917)          | Aronson, Roger        | Rischmiller, Knippel & Aronson | 13,333                |                              | 13,333                    |
| Hennepin County                                      | Firm                  | Best & Flanagan                | 50,000                |                              | 50,000                    |
| Hennepin County                                      | Ginsberg, Rich        | Ginsberg, Rich                 | 25,000                |                              | 25,000                    |
| <b>Hennepin County Total</b>                         |                       |                                | <b>75,000</b>         |                              | <b>75,000</b>             |
| Hennepin Technical College (ISD 287)                 | Aronson, Roger J.     | Rischmiller, Knippel & Aronson | 13,333                |                              | 13,333                    |
| Itasca County  | St. Louis County      | Arrowhead Counties Association |                       | 2,000                        | 2,000                     |
| Koochiching County                                   | St. Louis County      | Arrowhead Counties Association |                       | 2,000                        | 2,000                     |
| Lake County  | St. Louis County      | Arrowhead Counties Association |                       | 2,000                        | 2,000                     |
| Metropolitan Airports Commission                     | McDowall, Wendy       | Messerli & Kramer              |                       |                              | 0                         |
| Metropolitan Airports Commission                     | Kramer, Ross          | Messerli & Kramer              | 70,957                | 2,381                        | 73,338                    |
| Metropolitan Airports Commission                     | Morris, Randolph      | Messerli & Kramer              |                       |                              | 0                         |
| Metropolitan Airports Commission                     | Neren, Sandra         | Messerli & Kramer              |                       |                              | 0                         |
| Metropolitan Airports Commission                     | Renner Jr., Robert G. | Messerli & Kramer              |                       |                              | 0                         |
| Metropolitan Airports Commission                     | Apitz, John           | Messerli & Kramer              |                       |                              | 0                         |
| <b>Metropolitan Airports Commission Total</b>        |                       |                                | <b>70,957</b>         | <b>2,381</b>                 | <b>73,338</b>             |
| Metropolitan Sports Commission                       | O'Neill, Joe          | O'Neill, Joe                   | 28,000                | 446                          | 28,446                    |
| Metropolitan Sports Commission                       | Redmond, Larry        | Redmond, Larry                 | 31,417                |                              | 31,417                    |
| Metropolitan Sports Commission                       | Jerich, Ronald A.     | Ronald A. Jerich & Associates  | 16,833                |                              | 16,833                    |
| <b>Metropolitan Sports Commission Total</b>          |                       |                                | <b>76,250</b>         | <b>446</b>                   | <b>76,696</b>             |
| Metropolitan Waste Control Commission                | Ferderer, Robert      | Ferderer, Robert               | 6,000                 |                              | 6,000                     |
| Metropolitan Waste Control Commission                | Haugerud, Neil        | Haugerud, Neil                 | 31,560                |                              | 31,560                    |
| <b>Metropolitan Waste Control Commission Total</b>   |                       |                                | <b>37,560</b>         |                              | <b>37,560</b>             |
| Minneapolis Park & Recreation Board                  | Nauman, Joyce         | Best & Flanagan                | 12,279                | 287                          | 12,566                    |
| Minneapolis Park & Recreation Board                  | Rice, Brian           | Best & Flanagan                | 40,783                | 117                          | 40,900                    |
| Minneapolis Park & Recreation Board                  | Johnson, David        | Best & Flanagan                | 5,971                 | 59                           | 6,030                     |
| <b>Minneapolis Park &amp; Recreation Board Total</b> |                       |                                | <b>59,032</b>         | <b>463</b>                   | <b>59,495</b>             |
| Minneapolis Public Schools                           | Sandvig, Linda        | Sandvig, Linda                 | 48,350                | 45                           | 48,395                    |
| Northeast Metropolitan ISD 916                       | Aronson, Roger        | Rischmiller, Knippel & Aronson | 13,333                |                              | 13,333                    |
| Ramsey County  | Spano, Wy             | Spano & Janacek                | 37,184                |                              | 37,184                    |
| Ramsey County Regional Rail Authority                | Anderson, Liz         | Anderson, Liz                  | 12,000                |                              | 12,000                    |
| Region I - ESV                                       | Aronson, Roger J.     | Rischmiller, Knippel & Aronson | 5,352                 |                              | 5,352                     |
| Region V Computer Services                           | Aronson, Roger J.     | Rischmiller, Knippel & Aronson | 5,358                 |                              | 5,358                     |
| Regional Transit Board                               | Tennessee, Robert     | O'Connor & Hannan              | 10,000                | 280                          | 10,280                    |
| Saint Paul Public Schools                            | Gilbert, Mary         | Gilbert & Associates           | 59,507                | 160                          | 59,660                    |

**TABLE 3**  
**LOCAL GOVERNMENT LOBBYING EXPENDITURES FOR 1993**  
**CONTRACT LOBBYISTS (Continued)**

| <u>Governmental Unit</u> | <u>Lobbyist</u> | <u>Firm Name</u>             | <u>Contract Total</u> | <u>Expense Reimbursement</u> | <u>Total Expenditures</u> |
|--------------------------|-----------------|------------------------------|-----------------------|------------------------------|---------------------------|
| Scott County             | Boland, John    | Boland & Associates          | 38,500                |                              | 38,500                    |
| St. Louis County         | Fisher, Harry   | North Shore Forest Products  | 29,760                |                              | 29,760                    |
| Washington County        | Ladwig, Susan   | Susan J. Ladwig & Associates | 24,720                | 361                          | 25,081                    |
| <b>Total</b>             |                 |                              | <b>\$1,139,521</b>    | <b>\$21,716</b>              | <b>1,161,237</b>          |

Table 4  
**LOCAL GOVERNMENT LOBBYING EXPENDITURES FOR 1993**  
**CONTRACT LOBBYIST**  
**Sorted by Lobbyist**

| Name of Entity   | Total<br>Contract | Expense<br>Reimbursement | Total<br>Spent  |
|--|-------------------|--------------------------|-----------------|
| Andersor, Liz<br>Ramsey County Regional Rail Authority | <u>\$12,000</u>   |                          | <u>\$12,000</u> |
| <b>Arrowhead Counties Association</b>                  |                   |                          |                 |
| Aitkin County  |                   | 2,000                    | 2,000           |
| Cook County  |                   | 2,000                    | 2,000           |
| Itasca County  |                   | 2,000                    | 2,000           |
| Koochiching County                                     |                   | 2,000                    | 2,000           |
| Lake County  |                   | 2,000                    | 2,000           |
| Total for Arrowhead Counties Association               | <u>\$0</u>        | <u>\$10,000</u>          | <u>\$10,000</u> |
| <b>Best &amp; Flanagan</b>                             |                   |                          |                 |
| Hennepin County  | 50,000            |                          | 50,000          |
| Minneapolis Park & Recreation Board                    | <u>59,032</u>     | 463                      | <u>59,495</u>   |
| Total for Best & Flanagan                              | <u>\$109,032</u>  | <u>\$463</u>             | <u>109,495</u>  |
| <b>Boland &amp; Associates</b>                         |                   |                          |                 |
| City of Waconia  | 1,152             |                          | 1,152           |
| Scott County   | <u>38,500</u>     |                          | <u>38,500</u>   |
| Total for Boland & Associates                          | <u>\$39,652</u>   | <u>\$0</u>               | <u>\$39,652</u> |
| <b>Bonnie Balach</b>                                   |                   |                          |                 |
| City of Minneapolis                                    | <u>\$10,000</u>   | <u>\$0</u>               | <u>\$10,000</u> |
| <b>Capital City Consultants</b>                        |                   |                          |                 |
| City of St. Paul                                       | <u>\$6,000</u>    | <u>\$0</u>               | <u>\$6,000</u>  |
| <b>Barry Tilley</b>                                    |                   |                          |                 |
| Dakota County  | <u>\$58,000</u>   | <u>\$3,112</u>           | <u>\$61,112</u> |
| <b>Casserli-Molzahn</b>                                |                   |                          |                 |
| City of Minneapolis                                    | <u>\$3,500</u>    | <u>\$0</u>               | <u>\$3,500</u>  |
| <b>Doherty, Rumble &amp; Butler</b>                    |                   |                          |                 |
| City of Hopkins  | <u>\$27,842</u>   | <u>\$625</u>             | <u>\$28,467</u> |
| <b>Ferderer, Robert</b>                                |                   |                          |                 |
| Metropolitan Waste Control Commission                  | <u>\$6,000</u>    | <u>\$0</u>               | <u>\$6,000</u>  |
| <b>Fryburger-Buchanan (Duluth)</b>                     |                   |                          |                 |
| Carlton County   | <u>\$5,375</u>    | <u>\$0</u>               | <u>\$5,375</u>  |
| <b>Gilbert &amp; Associates</b>                        |                   |                          |                 |
| Saint Paul Public Schools                              | <u>\$59,500</u>   | <u>\$160</u>             | <u>\$59,660</u> |
| <b>Ginsberg, Rich</b>                                  |                   |                          |                 |
| Hennepin County  | <u>\$25,000</u>   | <u>\$0</u>               | <u>\$25,000</u> |
| <b>Haugerud, Neil</b>                                  |                   |                          |                 |
| Metropolitan Waste Control Commission                  | <u>\$31,560</u>   | <u>\$0</u>               | <u>\$31,560</u> |
| <b>Hesslan, McKasy &amp; Soderberg</b>                 |                   |                          |                 |

Table 4  
**LOCAL GOVERNMENT LOBBYING EXPENDITURES FOR 1993 (Continued)**  
**CONTRACT LOBBYIST**  
**Sorted by Lobbyist**

| Name of Entity  | Total<br>Contract | Expense<br>Reimbursement | Total<br>Spent |
|---|-------------------|--------------------------|----------------|
| City of Duluth  | \$27,371          | \$0                      | \$27,371       |
| <b>Larkin, Hoffman, Daly &amp; Lindren</b><br>City of Rochester | \$21,000          | \$1,172                  | \$22,172       |
| <b>Leonard, Street &amp; Deinard</b><br>City of Minneapolis     | \$13,900          | \$0                      | \$13,900       |
| <b>Lundell, Brad</b><br>Anoka-Hennepin ISD #11                  | \$26,000          | \$0                      | \$26,000       |
| <b>Messerli &amp; Kramer</b>                                    |                   |                          |                |
| City of Bloomington   | 20,263            |                          | 20,263         |
| City of Woodbury  | 6,418             |                          | 6,418          |
| City of Minnetonka  | 12,000            |                          | 12,000         |
| City of Plymouth  | 12,000            |                          | 12,000         |
| City of Roseville   | 10,048            |                          | 10,048         |
| City of Shoreview   | 7,474             |                          | 7,474          |
| City of Burnsville  | 12,000            | 1,184                    | 13,184         |
| City of Eagan   | 12,000            | 207                      | 12,207         |
| City of Eden Prairie  | 12,000            |                          | 12,000         |
| City of Edina   | 12,000            | 1,184                    | 13,184         |
| City of Bloomington   | 12,000            |                          | 12,000         |
| Metropolitan Airports Commission                                | 70,957            | 2,381                    | 73,338         |
| Total for Messerli & Kramer                                     | \$199,160         | \$4,956                  | \$204,116      |
| <b>North Shore Forest Producers</b><br>St. Louis County         | \$29,760          | \$0                      | \$29,760       |
| <b>North State Advisors &amp; Associates</b>                    |                   |                          |                |
| City of Fergus Falls (RTC)                                      | 22,000            | 97                       | 22,097         |
| City of Minneapolis   | 42,000            |                          | 42,000         |
| Total for North State Advisors & Associates                     | \$64,000          | \$97                     | \$64,097       |
| <b>O'Connor &amp; Hannan</b><br>Regional Transit Board          | \$10,000          | \$280                    | \$10,280       |
| <b>O'Neill, Joe</b><br>Metropolitan Sports Commission           | \$28,000          | \$446                    | \$28,446       |
| <b>Publiccorp Inc.</b>  |                   |                          |                |
| City of Richfield   | 1,627             |                          | 1,627          |
| City of Duluth  | 46,429            |                          | 46,429         |
| Total for Publiccorp Inc.                                       | \$48,056          | \$0                      | \$48,056       |
| <b>Redmond, Larry</b><br>Metropolitan Sports Commission         | \$31,417          | \$0                      | \$31,417       |
| <b>Roger J. Aronson</b>   |                   |                          |                |
| Dakota County Technical College (ISD # 917)                     | 13,333            |                          | 13,333         |
| Hennepin Technical College (ISD 287)                            | 13,333            |                          | 13,333         |
| Northeast Metropolitan ISD 916                                  | 13,333            |                          | 13,333         |

Table 4  
**LOCAL GOVERNMENT LOBBYING EXPENDITURES FOR 1993 (Continued)**  
**CONTRACT LOBBYIST**  
**Sorted by Lobbyist**

| <u>Name of Entity</u>                    | <u>Total<br/>Contract</u> | <u>Expense<br/>Reimbursement</u> | <u>Total<br/>Spent</u> |
|--|---------------------------|----------------------------------|------------------------|
| Region I - ESV                           | 5,352                     |                                  | 5,352                  |
| Region V Computer Services               | 5,358                     |                                  | 5,358                  |
| Total for Roger J. Aronson               | <u>\$50,709</u>           | <u>\$0</u>                       | <u>\$50,709</u>        |
| <b>Ronald A. Jerich &amp; Associates</b> |                           |                                  |                        |
| Anoka County                             | 30,000                    |                                  | 30,000                 |
| Anoka-Hennepin ISD #11                   | 33,600                    |                                  | 33,600                 |
| City of Blaine                           | 6,000                     |                                  | 6,000                  |
| Metropolitan Sports Commission           | 16,833                    |                                  | 16,833                 |
| Total for Ronald A. Jerich & Associates  | <u>\$86,433</u>           | <u>\$0</u>                       | <u>\$86,433</u>        |
| <b>Sandvig, Linda</b>                    |                           |                                  |                        |
| Minneapolis Public Schools               | <u>\$48,350</u>           | <u>\$45</u>                      | <u>\$48,395</u>        |
| <b>Spano &amp; Janacek</b>               |                           |                                  |                        |
| Ramsey County                            | <u>\$37,184</u>           | <u>\$0</u>                       | <u>\$37,184</u>        |
| <b>Susan J. Ladwig &amp; Associates</b>  |                           |                                  |                        |
| Washington County                        | <u>\$24,720</u>           | <u>\$361</u>                     | <u>\$25,081</u>        |
| <b>Total</b>                             | <u>\$1,139,521</u>        | <u>\$21,716</u>                  | <u>1,161,237</u>       |



# **APPENDIX A**

**Office of the State Auditor  
Lobby Disclosure Form**

**INSTRUCTIONS FOR COMPLETING 1993 LOCAL GOVERNMENT  
LOBBYING EXPENDITURES REPORTING FORM**

The following instructions are intended to assist you in completing the 1993 Lobby Disclosure Reporting Form that is required by Minnesota Statutes § 6.76. You will note the reporting form is identical to the form used for 1992 Lobbying expenditures. While we are asking you to report the total annual salaries and benefits of individual employees who meet the criteria expressed in Chapter 6.76, we are also asking that you make a good faith effort to designate the percentage of the employee's time throughout the year that is spent on activities related to legislative matters. (When estimating the percentage of an employee's time that is spent on activities related to Lobbying the state, please remember that 1993 was a longer legislative session than 1992, so therefore, the percentage of time spent lobbying may have increased from what you reported for 1992.)

**REPORTING EXPENDITURES FOR CONTRACT LOBBYISTS**

Please identify all contract lobbyists retained by your political subdivision and indicate the total amount paid to that individual or firm for lobbying the legislature and/or state administrative agencies, including the amount paid for expenses of that individual or firm. For purposes of this reporting form, a contract lobbyist is any individual or firm, excluding employees of the political subdivision, that meets the definition of a lobbyist as defined in Minnesota Statutes § 10A.01, subdivision 11 (see attached). **Expenditures for Contract Lobbyists do not include dues paid to local government associations that are formed for purposes that extend beyond representing their membership before the legislature and state administrative agencies (e.g. League of Cities, Association of Counties, Minnesota School Boards Association, etc.).**

**REPORTING EXPENDITURES FOR EMPLOYEES  
OF THE POLITICAL SUBDIVISION**

Please identify all employees of the political subdivision who spend more than 25 percent of their time during the legislative session on legislative matters. For each employee listed, provide the employee's estimated **annual** salary, the employee's estimated **annual** expense reimbursements, and the estimated **annual** cost of benefits (health, dental and employer-paid life insurance and retirement benefits, including employer-paid FICA) for the employee. In addition to these estimates, make a good faith effort to estimate the percent of the employee's **annual** time that is spent lobbying the state legislature and/or state administrative agencies. When estimating the percent of time spent lobbying, please include time spent preparing for legislative sessions, addressing legislative-related issues with local officials, legislators, state agency staff, other local government representatives, local citizens, and other interested organizations. Be sure to include in your estimate the time spent working with state administrative agencies on the development and implementation of administrative rules for programs and policies that affect local governments. Also, estimate the amount of employee expense reimbursements that are related to lobbying the legislature and/or state agencies.

**REQUIRED SIGNATURE**

Please have the form signed by the senior elected or administrative official of the political subdivision. This signature shall be used to certify that all information is accurate and complete. In addition to the signature of the senior elected or administrative official, please provide the name and phone number of the individual who should be contacted if we have questions relating to the information provided on this form.

Thank you for your assistance on this matter. Please make additional copies of this form if you need additional space to complete this form. If you submit more than one page of information, please indicate on each page the total number of pages submitted.

**OFFICE OF THE MINNESOTA STATE AUDITOR  
1993 LOCAL GOVERNMENT LOBBYING EXPENDITURES REPORTING FORM**

(Please Print or Type)

Name of Entity: \_\_\_\_\_ Person Completing Form: \_\_\_\_\_

City, Zip Code: \_\_\_\_\_ Phone Number: \_\_\_\_\_

**PLEASE LIST ALL CONTRACT LOBBYISTS RETAINED BY THE POLITICAL SUBDIVISION**

| <u>NAME OF CONTRACT LOBBYIST</u> | <u>FIRM NAME/ADDRESS</u> | <u>TOTAL AMOUNT OF<br/>COMPENSATION<br/>PAID DURING 1993</u> | <u>TOTAL AMOUNT OF<br/>EXPENSE REIMBURSEMENTS<br/>PAID DURING 1993</u> |
|----------------------------------|--------------------------|--|--|
| _____                            | _____                    | _____  | _____  |
| _____                            | _____                    | _____  | _____  |

**PLEASE LIST ALL EMPLOYEES WHO SPEND OVER 25 PERCENT OF THEIR TIME  
DURING THE LEGISLATIVE SESSION ON LEGISLATIVE MATTERS**

| <u>NAME OF EMPLOYEE</u> | <u>1993<br/>ANNUAL<br/>SALARY</u> | <u>1993<br/>ANNUAL<br/>EXPENSES</u> | <u>ESTIMATED<br/>ANNUAL (1993)<br/>COST OF<br/>EMPLOYEE'S<br/>BENEFITS</u> | <u>ESTIMATED<br/>PERCENT OF<br/>EMPLOYEE'S<br/>ANNUAL (1993)<br/>TIME SPENT<br/>LOBBYING</u> | <u>ESTIMATED<br/>AMOUNT OF<br/>EMPLOYEE'S<br/>1993 EXPENSES<br/>RELATED TO<br/>LOBBYING</u> |
|-------------------------|-----------------------------------|-------------------------------------|--|--|---|
| _____                   | _____                             | _____                               | _____  | _____  | _____   |
| _____                   | _____                             | _____                               | _____  | _____  | _____   |
| _____                   | _____                             | _____                               | _____  | _____  | _____   |

I hereby certify to the best of my knowledge the information provided on this form is accurate and complete.

Signature of The Senior Elected or Appointed Official: \_\_\_\_\_ Date: \_\_\_\_\_

# **APPENDIX B**

**Actual Salaries And Benefits  
Paid To Local Government Employees  
Who Lobby On Behalf Of Local Governments**

**LOCAL GOVERNMENT LOBBYING EXPENDITURES FOR 1993  
EMPLOYEE LOBBYISTS**

| <u>Name of Lobbyist</u>                      | <u>1993<br/>Annual<br/>Salary</u> | <u>Employee<br/>Benefits</u> |
|--|-----------------------------------|------------------------------|
| <b>Anoka County</b>                          |                                   |                              |
| Bennett, Marcia                              | 60,894                            | 9,676                        |
| Strand, Trish                                | 4,060                             | 329                          |
| Total for Anoka County                       | <u>\$64,954</u>                   | <u>\$10,005</u>              |
| <b>City of Minneapolis</b>                   |                                   |                              |
| Addicks, Jr., Mentor                         | 73,018                            | 11,702                       |
| Barnhart, William J.                         | 62,537                            | 10,587                       |
| Graves, Richard                              | 58,672                            | 9,531                        |
| Kajer, Andrea Hart-                          | 47,110                            | 8,868                        |
| Holm, Patty                                  | 33,670                            | 7,161                        |
| Van Wychen, Jeff                             | 52,373                            | 9,916                        |
| Total for City of Minneapolis                | <u>\$327,380</u>                  | <u>\$57,765</u>              |
| <b>City of Moorhead</b>                      |                                   |                              |
| Hutchins, Scott A.                           | <u>\$51,948</u>                   | <u>\$11,556</u>              |
| <b>City of St. Paul</b>                      |                                   |                              |
| Empson, Julian                               | 45,509                            | 11,792                       |
| Larkin, Monika                               | 48,639                            | 12,603                       |
| Noponen, Lisa                                | 16,084                            | 1,780                        |
| Ongaro, Frank                                | 69,059                            | 17,895                       |
| Total for City of St. Paul                   | <u>\$179,291</u>                  | <u>\$44,070</u>              |
| <b>Duluth School District</b>                |                                   |                              |
| Soberg, Ron                                  | <u>\$53,995</u>                   | <u>\$11,770</u>              |
| <b>Hennepin County</b>                       |                                   |                              |
| Davidson, Mary E.                            | 45,510                            | 8,790                        |
| Loeffler, Diane L.                           | 51,923                            | 8,073                        |
| Staebler, James L.                           | 68,771                            | 9,402                        |
| Wiborg, Ronald F.                            | 51,843                            | 8,059                        |
| Total for Hennepin County                    | <u>\$218,047</u>                  | <u>\$34,324</u>              |
| <b>Metropolitan Airports Commission</b>      |                                   |                              |
| Dombrowski, David                            | <u>\$72,000</u>                   | <u>\$15,841</u>              |
| <b>Metropolitan Council</b>                  |                                   |                              |
| Gohl, Janey                                  | 53,997                            | 17,422                       |
| Schwarzkopf, Lyall                           | 68,468                            | 19,943                       |
| Total for Metropolitan Council               | <u>\$122,464</u>                  | <u>\$37,366</u>              |
| <b>Metropolitan Transit Commission</b>       |                                   |                              |
| Johnson, Tom                                 | 66,811                            | 11,646                       |
| Strauss, Dawn                                | 33,872                            | 6,346                        |
| Total for Metropolitan Transit Commission    | <u>\$100,683</u>                  | <u>\$17,992</u>              |
| <b>Metropolitan Waste Control Commission</b> |                                   |                              |
| Groschen, Eunice                             | <u>\$41,973</u>                   | <u>\$11,572</u>              |

**LOCAL GOVERNMENT LOBBYING EXPENDITURES FOR 1993 (Continued)  
EMPLOYEE LOBBYISTS**

| <u>Name of Lobbyist</u>                                       | <u>1993<br/>Annual<br/>Salary</u> | <u>Employee<br/>Benefits</u> |
|---|-----------------------------------|------------------------------|
| Olmsted County<br>Caucutt, Amy                                | <u>\$33,746</u>                   | <u>\$10,124</u>              |
| Ramsey County Regional Rail Authority<br>DespiegeLaere, Kathy | <u>\$71,136</u>                   | <u>\$11,629</u>              |
| Ramsey County<br>Abts, James                                  | 69,541                            | 10,403                       |
| Lindeke, Terry  | 67,818                            | 10,212                       |
| Wodele, John  | 58,177                            | 10,960                       |
| Total for Ramsey County                                       | <u>\$195,536</u>                  | <u>\$31,576</u>              |
| Regional Transit Board<br>Munyon, Sherry                      | <u>\$23,767</u>                   | <u>\$4,725</u>               |
| St. Louis County<br>Ongaro, John                              | <u>\$55,315</u>                   | <u>\$11,956</u>              |
| <u>Total</u>  | <u>\$1,612,234</u>                | <u>\$322,269</u>             |