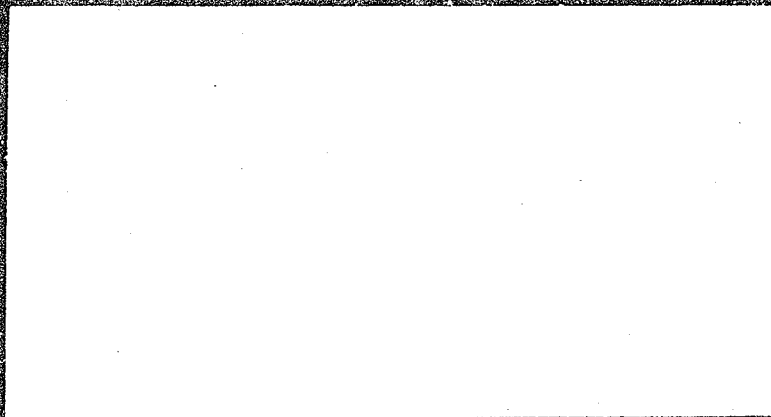


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MINNESOTA OFFICE OF THE STATE AUDITOR



MARK B. DAYTON
STATE AUDITOR

The Office of the State Auditor is a Constitutional office which provides a post-audit function for local governmental units. The Office attests to the fairness of these financial statements as well as to their compliance with applicable laws and regulations.

In general, the Office facilitates improved financial management practices within the State through its oversight programs and contributes to the ongoing economic education of public officials and taxpayers.

The State Auditor has financial oversight for over 4,400 local units of government. The local units of government include the following:

- 1800 townships
- 855 cities
- 543 educational districts
- 87 counties
- 716 police and fire relief association funds
- 159 housing and redevelopment authorities
- 22 port authorities
- 91 soil and water conservation districts
- 150 (approximate) special districts

The State Auditor also maintains a database of financial information on local governments. The data are collected by the Financial Health Program which assesses long-term trends for cities and counties.

The State Auditor serves on the State's Executive Council, Land Exchange Board, State Investment Board, State Housing Finance Agency, Rural Finance Administration Board, and the Public Employees Retirement Association Board.



MARK B. DAYTON
STATE AUDITOR

STATE OF MINNESOTA
OFFICE OF THE STATE AUDITOR

SUITE 400
525 PARK STREET
SAINT PAUL 55103

(612) 296-2551

April 8, 1992

The Honorable Earl W. Renneke
117 State Office Building
St. Paul, Minnesota 55155

Dear Earl:

Enclosed please find a copy of our Report on the lobbying expenditures of Minnesota counties, cities, school districts and metropolitan agencies, which is prepared in accordance with Minnesota Statute (1990) §6.76. The Statute requires local governments to report their lobbying expenditures to the Office of the State Auditor on an annual basis. This Report focuses on the amount paid directly to local government employees and contract lobbyists who lobby the Minnesota Legislature and administrative agencies.

I hope you find this Report to be of value. If you have any questions about the information contained in it, please do not hesitate to contact me.

With best regards.

Sincerely,

A handwritten signature in dark ink, appearing to read "Mark".

Mark B. Dayton
State Auditor

MBD:tmc

Enclosure

AN EQUAL OPPORTUNITY EMPLOYER



**1991
LOCAL GOVERNMENT
LOBBYING
EXPENDITURES**

**Prepared by the
Research and Information Division
Office of the State Auditor
April 9, 1992**

EXECUTIVE SUMMARY

This Report on the lobbying expenditures of Minnesota counties, cities, school districts and metropolitan agencies is prepared in accordance with Minnesota Statute (1990) § 6.76. The Statute requires local governments to report their lobbying expenditures to the Office of the State Auditor on an annual basis. This Report focuses on the amount paid directly to local government employees and contract lobbyists who lobby the Minnesota Legislature and administrative agencies.

LOCAL GOVERNMENT LOBBYING IN 1991

Many state policies have a direct impact on Minnesota's local governments. Therefore, it is appropriate that local governments work with the Legislature and administrative agencies in the development of these laws and policies. This Report is not intended to question the appropriate role of local governments in the state's legislative and administrative processes. Instead, it is intended to inform Minnesota citizens on the amount being spent by their local governments to influence the development of state policies.

1991 DIRECT LOCAL GOVERNMENT LOBBYING EXPENDITURES

During 1991, Minnesota local governments reported \$2,867,097 in direct lobbying expenditures.¹ A direct lobbying expenditure is the amount paid directly to a local government employee or a contract lobbyist for the purpose of lobbying the Legislature or administrative agencies. Approximately 61 percent of the total direct expenditures (\$1,749,261) were made to local government employees. The remaining 39 percent of the expenditures (\$1,117,836) were made to various contract lobbyists. In all, only four percent (51 of 1,224 local governments) of the local governments that filed lobbying expenditure reports with the Office of the State Auditor reported direct lobbying expenditures.

¹ Minnesota Statute (1990) § 6.74 requires local governments to report the entire salary and benefits of all individuals who spend 25 percent or more of their time on legislative matters during the legislative session. The lobbying expenditures for amounts paid to employees of local governments reflect the total 1991 salaries and benefits of those employees.

Eight of the 51 local governments reporting direct lobbying expenditures reported over \$100,000 in lobbying expenditures, for a combined total of \$1,709,223. These eight local governments account for 59.6 percent of the total direct local government lobbying expenditures. The eight local governments are:

Minneapolis (\$395,253)	Ramsey County (\$194,706)
Hennepin County (\$278,794)	Metropolitan Airports Commission (\$173,720)
Metropolitan Council (\$234,627)	Metropolitan Waste Control Commission (\$119,578)
St. Paul (\$200,571)	Anoka County (\$111,974)

OTHER LOBBYING EXPENDITURES ON BEHALF OF LOCAL GOVERNMENTS

The direct lobbying expenditures, which are the focus of this Report, are in addition to the amounts spent by local government organizations on behalf of member local governments. Given the large number of local government organizations, it is clear the \$2,867,097 in direct local government lobbying expenditures does not reflect the total amount spent by local governments for lobbying activities. We identified 32 organizations that lobby on behalf of dues paying local governments.

Unfortunately, it is not possible to quantify the total lobbying expenditures made by these local government organizations. However, we were able to determine the number of local government lobbyists representing the interests of local governments. Based on our analysis, there were over 200 individuals lobbying the State Legislature and Minnesota administrative agencies on behalf of local governments. This equates to slightly more than one local government lobbyist for each of the 201 Minnesota legislators.

TRENDS IN LOCAL GOVERNMENT LOBBYING EXPENDITURES

During the past three years, local governments have increased their total direct lobbying expenditures, as reported to the Office of the State Auditor. (While 1991 expenditures of \$2,867,097 reflect a 23.0 percent increase over the \$2,331,094 spent in 1990, these years are not comparable due to the fact that the Legislature was in session for five months in 1991 and only 2 months in 1990. Comparing 1989 expenditures to 1991 expenditures is a more appropriate comparison.) Total 1991 local government lobbying expenditures of \$2,867,097 are 6.8 percent greater than the \$2,685,393 in lobbying expenditures reported for 1989. The distribution of lobbying expenditures by local governments also reflect a slight trend toward more reliance on contract lobbyists by Minnesota local governments. During the past three years, direct local government expenditures on contract lobbyists had risen from 35 percent of total lobbying expenditures in 1989 to 39 percent of total lobbying expenditures in 1991.

SIGNIFICANT FINDINGS

While compiling data and conducting our analysis, we noted the following findings.

- o There is a large number of local government organizations representing local government interests at the Legislature;
- o Local government organizations are not presently required by statute to report their expenditures to the State Auditor. Therefore, this Report omits a significant portion of the total amount actually spent by local government organizations on lobbying the Legislature and administrative agencies; and
- o It is not possible for the Office of the State Auditor to verify that local governments are reporting accurately all employees who spend 25 percent of their time on legislative lobbying.

RECOMMENDATION

We recommend that Minnesota Statutes be amended to require local government organizations to report their lobbying expenditures to the Office of the State Auditor. Our attempts to require local governments to report the total amount of dues paid to these organizations have not been successful. This new reporting requirement should reflect the reporting standard established for all units of local governments.

PREFACE

This Report on the lobbying expenditures of Minnesota counties, cities, school districts and metropolitan agencies is prepared in accordance with Minnesota Statute (1990) § 6.76. The Statute states:

"LOCAL GOVERNMENT EXPENDITURES FOR LOBBYISTS.

On or before January 31, 1990, and each year thereafter, all counties, cities, school districts, metropolitan agencies, regional railroad authorities, and the regional transit board shall report to the state auditor, on forms prescribed by the auditor, their estimated expenditures paid for the previous calendar year to a lobbyist as defined in section 10A.01, subdivision 11, and to any staff person not registered as a lobbyist but who spends over 25 percent of his or her time during the legislative session on legislative matters."

The Office of the State Auditor has collected and published this data for lobbying expenditures made by local governments during calendar years 1989 and 1990. This Report summarizes local government lobbying expenditures during calendar year 1991 and provides analysis on the three year trends in local government lobbying expenditures.

Data for this Report was collected by the Research and Information Division of the Office of the State Auditor. Mr. James Gelbmann, Assistant State Auditor for Research and Information, directed the analysis of the data and drafted the Report. Mr. David Kazeck directed the data collection and data entry. Mr. Robert Paolino, Mr. Mark Horsch, and Mr. John Jernberg also assisted in the data collection, analysis and preparation of the Report.

In December, a lobbying reporting form (see appendix) was mailed to 1,401 local governments that are required by statute to report their lobbying expenditures. Reporting forms were received from 1,224 local governments. The lobbying expenditures are the amounts reported by the local governments; we did not attempt to verify the accuracy of those amounts.² We did cross-reference our data with data collected by the State Ethical Practices Board, which

² In several cases, local governments reported pro-rated salaries and benefits to reflect the amount of an individual's time that was spent on lobbying. To increase the comparability of the data, all data was converted to total salaries and benefits of the local government employees who spent over 25 percent of their time during the legislative session on legislative matters.

requires lobbyists, and organizations that pay lobbyists, to file periodic reports. By cross-referencing the data, we were able to identify local governments that failed to report contract lobbyist expenditures to our Office.

While an attempt was made to obtain information on dues paid to local government associations that lobby on behalf of local governments, the data collected was not complete enough to be meaningful. Therefore, this Report focuses only on the amount paid to:

- o local government employees who are registered lobbyists or who spend over 25 percent of their time during the legislative session on legislative matters; and
- o contract lobbyists as defined in Minnesota Statutes (1990) § 10A.01, subdivision 11.

Records filed with the State Ethical Practices Board were used to determine the total number of registered lobbyists lobbying on behalf of local governments.

LOCAL GOVERNMENT LOBBYING IN 1991

INTRODUCTION

Many state policies, appropriations, and tax laws established by the Minnesota Legislature and state administrative agencies have a direct impact on Minnesota's local governments. Therefore, it is appropriate that local governments work with the Legislature and administrative agencies in the development of these laws and policies. This Report is not intended to question the appropriate role of local governments in the state's legislative and administrative processes. Instead, it is intended to inform Minnesota citizens on the amount being spent by their local governments to influence the development of state policies.

This Report will focus on the local government lobbying expenditures³ made during 1991. Specifically, the Report will:

- o summarize the total amount spent by local governments for lobbying the Legislature and administrative agencies, including a discussion of the number of local governments that recorded lobbying expenditures;
- o categorize local government lobbying expenditures by the amount spent on contract lobbyists and the amount spent on local government employees who spend over 25 percent of their time during the legislative session on legislative matters;
- o identify the local governments that recorded the highest lobbying expenditures during 1991;
- o discuss the number of contract lobbyists and local government employees that are lobbying the state on behalf of local governments;
- o identify trends in local government lobbying expenditures over the past three years; and
- o identify the amount collected by contract lobbyists who are working on behalf of local governments.

³ Minnesota Statute (1990) § 6.74 requires local governments to report the entire salary and benefits of all individuals who spend 25 percent or more of their time on legislative matters during the legislative session. The lobbying expenditures for amounts paid to employees of local governments reflect the total 1991 salaries and benefits of those employees.

1991 DIRECT LOCAL GOVERNMENT LOBBYING EXPENDITURES

During 1991, Minnesota local governments reported \$2,867,097 in direct lobbying expenditures. A direct lobbying expenditure is the amount paid directly to a local government employee or a contract lobbyist for the purpose of lobbying the Legislature or administrative agencies. Direct lobbying expenditures do not include dues and membership fees paid to local government organizations, even though the local government organizations spend a portion of those dues and membership fees for lobbying activities. Approximately 61 percent of the total direct expenditures (\$1,749,261) were made to local government employees who spent at least 25 percent of their time during the 1991 legislative session on legislative matters. The remaining 39 percent of the expenditures (\$1,117,836) were made to various contract lobbyists who lobbied the Minnesota Legislature and administrative agencies on behalf of their local government clients.

Based upon reports filed with the Office of the State Auditor by 1,224 local governments, and a review of lobby disclosure reports filed with the State Ethical Practices Board, only a small percentage of local governments make direct expenditures to lobby the state Legislature and administrative agencies. (See Table 1 for a list of all local governments which reported direct lobbying expenditures to the Office of the State Auditor.) In all, only four percent (51 of 1,224 local governments) of the local governments that filed lobbying expenditure reports with the Office of the State Auditor reported direct lobbying expenditures.

- o Ten of the 87 Minnesota counties reported a combined total of \$839,787 in direct lobbying expenditures.
- o Twenty-one of the 856 Minnesota cities reported a combined total of \$912,114 in direct lobbying expenditures.
- o Ten of the 428 Minnesota school districts reported a combined total of \$250,045 in direct lobbying expenditures.
- o Ten Minnesota special districts reported a combined total of \$865,151 in direct lobbying expenditures.

Eight of the 51 local governments reporting direct lobbying expenditures reported over \$100,000 in lobbying expenditures, for a combined total of \$1,709,223. These eight local governments account for 59.6 percent of the total direct local government lobbying expenditures. The eight local governments are:

Minneapolis (\$395,253)
Hennepin County (\$278,794)
Metropolitan Council (\$234,627)
St. Paul (\$200,571)

Ramsey County (\$194,706)
Metropolitan Airports Commission (\$173,720)
Metropolitan Waste Control Commission (\$119,578)
Anoka County (\$111,974)

In addition to the direct lobbying expenditures reported by the 51 local government units, we have identified eleven local governments that incorrectly reported no direct lobbying expenditures to the Office of the State Auditor. These eleven local governments are:

Douglas County	Edina	Plymouth
Pope County	Hopkins	Red Wing
Benson	Inver Grove Heights	Anoka County Regional
Corcoran	New Brighton	Railroad Authority

These eleven local governments are listed as clients that paid more than \$500 in 1991 to one or more contract lobbyists.⁴ These reports were filed by the lobbyists with the State Ethical Practices Board. Seven of the eleven local governments also filed reports with the State Ethical Practices Board indicating payments to contract lobbyists.

OTHER LOBBYING EXPENDITURES ON BEHALF OF LOCAL GOVERNMENTS

The direct lobbying expenditures, which are the focus of this Report, are in addition to the amounts spent by local government organizations on behalf of member local governments. Given the large number of local government organizations that have registered their lobbying activities with the State Ethical Practices Board, it is clear the \$2,867,097 in direct local government lobbying expenditures is but a fraction of the total amount spent by local governments in their effort to influence state policies. By checking records filed with the State Ethical Practices Board, we identified the following 32 organizations that lobby on behalf of dues paying local governments.

- Association of Metropolitan Municipalities
- Coalition of Greater Minnesota Cities
- League of Minnesota Cities
- Minnesota Association of Small Cities
- Minnesota Clerks and Finance Officers Association
- Minnesota Mayors Association
- Municipal Legislative Commission
- North Metropolitan Mayors Association
- Northwest Hennepin League of Municipalities

- Arrowhead Counties Association
- Association of Minnesota Counties
- Metropolitan Inter-County Association
- Minnesota Association of Urban Counties

⁴ The lobbyists retained by several of these local governments were representing the governments before various administrative agencies. Minnesota Statutes (1990) § 6.74 requires that the amounts paid to these individuals be reported to the State Auditor.

Association of Metropolitan School Districts
Association of Stable and Growing School Districts
Elementary, Secondary, Vocational, and Regional Management
Information Centers
Minneapolis Federation of Alternative Schools
Minnesota Association of School Administrators
Minnesota Rural Education Association
Minnesota School Boards Association

Association of Municipalities and Schools
Metropolitan Economic Development Association
Metropolitan Parks and Open Space Commission
Minnesota Association of Regional Development Organizations
Minnesota Association of Soil and Water Conservation Districts
Minnesota Association of Townships
Minnesota Association of Watershed Districts
Minnesota Transportation Alliance
Northeast Minnesota Development Association
Ramsey County League of Local Governments
Range Association of Municipalities and Schools
Rural Initiatives Coalition

Unfortunately, lobbying organizations that file reports with the State Ethical Practices Board are not required to list the total lobbying expenditures made on behalf of its membership. Therefore, it is not possible to quantify the total lobbying expenditures made by these local government organizations on behalf of their local government members.

While we were not able to determine the total amount of direct and indirect expenditures by Minnesota local governments for lobbying the State Legislature and administrative agencies, we were able to determine that local governments, in general, were well represented in their efforts to influence the development of state policies during 1991. Based on the 1,213 lobbying reports filed with us, and a review of lobbying disclosure statements filed with the State Ethical Practices Board, there were over 200 individuals lobbying the State Legislature and Minnesota administrative agencies on behalf of Minnesota local governments. This equates to more than one local government lobbyist for every legislator. The 207 individual lobbyists we identified include approximately 38 local government employees, 56 contract lobbyists hired directly by individual local governments, and 113 employees and contract lobbyists employed by the 32 aforementioned local government organizations.

TRENDS IN LOCAL GOVERNMENT LOBBYING EXPENDITURES

During the past three years, local governments have increased their total direct lobbying expenditures, as reported to the Office of the State Auditor. (See Table Two for details.) (While 1991 expenditures of \$2,867,097 reflect a 23.0 percent increase over the \$2,331,094 spent in 1990, these years are not comparable due to the fact that the Legislature was in session for five

months in 1991 and only 2 months in 1990. Comparing 1989 expenditures to 1991 expenditures is a more appropriate comparison.) Total 1991 local government lobbying expenditures of \$2,867,097 are 6.8 percent greater than the \$2,685,393 in lobbying expenditures reported for 1989.

In addition to the increases in local government lobbying expenditures, the distribution of those expenditures also reflect a slight trend toward a heavier reliance on contract lobbyists by Minnesota local governments. In 1989, 64.7 percent of direct local government lobbying expenditures were paid to local government employees who spent over 25 percent of their time on legislative matters during the legislative session; in 1991, that percentage had fallen to 61.0 percent. During the same period of time, direct local government expenditures on contract lobbyists had risen from 35.3 percent of total lobbying expenditures in 1989 to 39.0 percent of total lobbying expenditures in 1991.

In 1991, eight local governments reported direct lobbying expenditures to local government employees and contract lobbyists; six local governments reported direct lobbying expenditures only to local government employees; and 37 local governments reported direct lobbying expenditures only to contract lobbyists. (See Table 3 for detailed information on expenditures for contract lobbyists.) The \$1,117,836 expended by Minnesota local governments for contract lobbyists was received by 35 contract lobbyists or lobbying firms, with eight lobbyists/firms receiving over \$50,000 each from local governments. These eight lobbyists/firms received a combined total of \$580,322, accounting for 52 percent of all contract lobbying expenditures by Minnesota local governments. The eight contract lobbyists are:

Messerli & Kramer (\$136,520)	Capitol Hill Associates (\$59,125)
Larkin, Hoffman, Daly, & Lindgren (\$86,976)	Mary Gilbert (\$58,450)
Curtis Taylor (\$77,402)	Sherry Munyon (\$51,099)
Best & Flanagan (\$60,000)	Ronald Jerich (\$50,750)

SIGNIFICANT FINDINGS

While compiling the data and conducting our analysis, we noted three issues that deserve attention.

First, our analysis of the reports filed with our Office, and the Ethical Practices Board records, identified 32 local government organizations that are lobbying on behalf of local governments. Local governments may want to evaluate the actual need for this many organizations representing their interests at the Legislature. With that many organizations speaking on behalf of local governments, it is important that, at a minimum, the organizations speak with a unified voice on those issues upon which they agree. The lobbying efforts of all local governments will be undermined if Legislators begin hearing conflicting messages from individual local government organizations.

Second, by enacting a law requiring local governments to report their annual lobbying expenditures to the Office of the State Auditor, the Legislature clearly intended to inform itself and the public as to the amount that was being expended by their local governments on state lobbying activities. While the majority of local governments have been cooperative in their reporting of local government lobbying expenditures, local government organizations are not required to report their lobbying expenditures to the Office of the State Auditor. While these organizations are required to file reports with the State Ethical Practices Board, they are not required to provide detailed information on amounts paid to staff for lobbying activities. By not requiring a reporting of these expenditures, the Office of the State Auditor can not provide a comprehensive accounting of all local government lobbying expenditures.

Third, while we were able to verify the use of contract lobbyists by local governments by cross referencing our data with lobbying disclosure reports filed with the State Ethical Practices Board, we had no way of verifying that local governments are reporting accurately all employees who spend more than 25 percent of their time during the Legislative session on legislative matters.

RECOMMENDATION

We recommend that Minnesota Statutes be amended to require local government organizations to report their lobbying expenditures to the Office of the State Auditor. Our attempts to require local governments to report the total amount of dues paid to these organizations have not been successful. This new reporting requirement should reflect the reporting standard established for all units of local governments. The new reporting requirement should require the reporting of expenditures made to contract lobbyists and the reporting of total salaries of all employees who spend over 25 percent of their time during the legislative session on legislative matters.

DATA TABLES

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TABLE ONE: ANALYSIS OF LOBBYING COSTS, 1991

NAME OF LOCAL UNIT	CONTRACT LOBBYISTS	EMPLOYEE	TOTAL
COUNTIES			
ANOKA COUNTY	\$41,500	\$70,474	\$111,974
DAKOTA COUNTY	\$59,125	\$0	\$59,125
HENNEPIN COUNTY	\$70,000	\$208,794	\$278,794
ITASCA COUNTY	\$2,000	\$0	\$2,000
OLMSTED COUNTY	\$0	\$33,068	\$33,068
RAMSEY COUNTY	\$35,988	\$156,718	\$192,706
SCOTT COUNTY	\$44,000	\$0	\$44,000
SAINT LOUIS COUNTY	\$29,120	\$64,000	\$93,120
WASECA COUNTY	\$5,000	\$0	\$5,000
WASHINGTON COUNTY	\$18,000	\$0	\$18,000
COUNTY TOTAL	\$304,733	\$535,054	\$839,787
CITIES			
ANDOVER	\$1,750	\$0	\$1,750
BARNESVILLE	\$3,205	\$0	\$3,205
BLAINE	\$6,000	\$0	\$6,000
BLOOMINGTON	\$41,845	\$0	\$41,845
BROOKLYN PARK	\$0	\$64,733	\$64,733
DULUTH	\$34,999	\$0	\$34,999
EAGAN	\$1,438	\$0	\$1,438
FERGUS FALLS	\$24,455	\$0	\$24,455
HAM LAKE	\$500	\$0	\$500
LAKE ELMO	\$11,306	\$0	\$11,306
MEDINA	\$1,800	\$0	\$1,800
MINNEAPOLIS	\$42,000	\$353,253	\$395,253
MOORHEAD	\$10,000	\$0	\$10,000
RICHFIELD	\$1,751	\$0	\$1,751
ROCHESTER	\$77,402	\$0	\$77,402
SOUTH SAINT PAUL	\$5,000	\$0	\$5,000
SAINT PAUL	\$48,543	\$152,028	\$200,571
WACONIA	\$1,449	\$0	\$1,449
WHITE BEAR LAKE	\$6,972	\$0	\$6,972
WINONA	\$15,697	\$0	\$15,697
WOODBURY	\$5,988	\$0	\$5,988
CITY TOTAL	\$342,100	\$570,014	\$912,114
SCHOOL DISTRICTS			
ISD 011 ANOKA-HENNEPIN	\$51,284	\$0	\$51,284
ISD 047 SAUK RAPIDS	\$350	\$0	\$350
ISD 286 BROOKLYN CENTER	\$165	\$0	\$165
ISD 625 SAINT PAUL	\$58,450	\$0	\$58,450
ISD 709 DULUTH	\$0	\$75,428	\$75,428
ISD 748 SARTELL	\$370	\$0	\$370
ISD 1 MINNEAPOLIS	\$43,500	\$0	\$43,500
ISD 287 HENNEPIN TECHNICAL COLLEGE	\$6,053	\$0	\$6,053
ISD 916 NORTHEAST METROPOLITAN	\$6,053	\$0	\$6,053
ISD 917 DAKOTA COUNTY TECH. COLLEGE	\$8,392	\$0	\$8,392
SCHOOL DISTRICT TOTAL	\$174,817	\$75,428	\$250,045

TABLE ONE: ANALYSIS OF LOBBYING COSTS, 1991

NAME OF LOCAL UNIT	CONTRACT		TOTAL
	LOBBYISTS	EMPLOYEE	
OTHER LOCAL UNITS			
REGION [V] COMPUTER SERVICES	\$5,215	\$0	\$5,215
TECHNOLOGY & INFORMATION ED. SERVICES	\$5,215	\$0	\$5,215
METROPOLITAN AIRPORTS COMMISSION	\$88,687	\$85,033	\$173,720
METROPOLITAN COUNCIL	\$0	\$234,627	\$234,627
METROPOLITAN SPORTS FACILITIES COMMISSION	\$86,694	\$0	\$86,694
METROPOLITAN TRANSIT COMMISSION	\$0	\$51,619	\$51,619
METROPOLITAN WASTE CONTROL COMMISSION	\$0	\$119,578	\$119,578
REGIONAL TRANSIT BOARD	\$51,099	\$0	\$51,099
HENNEPIN COUNTY REGIONAL RAILROAD	\$49,476	\$0	\$49,476
RAMSEY COUNTY REGIONAL RAILROAD	\$10,000	\$77,908	\$87,908
OTHER UNIT TOTAL	\$296,386	\$568,765	\$865,151
STATEWIDE TOTALS	\$1,117,836	\$1,749,261	\$2,867,097

TABLE TWO: SUMMARY OF LOBBYING COSTS, 1991

	1991	%	1990	%	1989	PCT CHANGE		
	AMOUNT		AMOUNT		AMOUNT	% 1990->1991	% 1989->1991	
CONTRACT LOBBYISTS								
COUNTIES	\$304,733	27.3%	\$233,879	26.1%	\$261,236	27.5%	30.3%	16.7%
CITIES	\$342,100	30.6%	\$323,289	36.0%	\$351,665	37.1%	5.8%	-2.7%
SCHOOL DISTRICTS	\$174,617	15.6%	\$131,391	14.6%	\$145,461	15.3%	32.9%	20.0%
OTHER LOCAL UNIT	<u>\$296,386</u>	<u>26.5%</u>	<u>\$208,495</u>	<u>23.2%</u>	<u>\$190,303</u>	<u>20.1%</u>	<u>42.2%</u>	<u>55.7%</u>
TOTAL	\$1,117,836	100.0%	\$897,054	100.0%	\$948,665	100.0%	24.6%	17.8%
EMPLOYEES								
COUNTIES	\$535,054	30.6%	\$471,311	32.9%	\$594,713	34.2%	13.5%	-10.0%
CITIES	\$570,014	32.6%	\$592,043	41.3%	\$754,787	43.5%	-3.7%	-24.5%
SCHOOL DISTRICTS	\$75,428	4.3%	\$63,302	4.4%	\$58,972	3.4%	19.2%	27.9%
OTHER LOCAL UNIT	<u>\$568,765</u>	<u>32.5%</u>	<u>\$307,384</u>	<u>21.4%</u>	<u>\$328,256</u>	<u>18.9%</u>	<u>85.0%</u>	<u>73.3%</u>
TOTAL	\$1,749,261	100.0%	\$1,434,040	100.0%	\$1,736,728	100.0%	22.0%	0.7%
TOTAL LOBBYING COSTS								
COUNTIES	\$839,787	29.3%	\$705,190	30.3%	\$855,949	31.9%	19.1%	-1.9%
CITIES	\$912,114	31.8%	\$915,332	39.3%	\$1,106,452	41.2%	-0.4%	-17.6%
SCHOOL DISTRICTS	\$250,045	8.7%	\$194,693	8.4%	\$204,433	7.6%	28.4%	22.3%
OTHER LOCAL UNIT	<u>\$865,151</u>	<u>30.2%</u>	<u>\$515,879</u>	<u>22.1%</u>	<u>\$518,559</u>	<u>19.3%</u>	<u>67.7%</u>	<u>66.8%</u>
TOTAL	\$2,867,097	100.0%	\$2,331,094	100.0%	\$2,685,393	100.0%	23.0%	6.8%
CONTRACT LOBBYISTS								
	\$1,117,836	39.0%	\$897,054	38.5%	\$948,665	35.3%		
EMPLOYEES								
	<u>\$1,749,261</u>	<u>61.0%</u>	<u>\$1,434,040</u>	<u>61.5%</u>	<u>\$1,736,728</u>	<u>64.7%</u>		
TOTAL	\$2,867,097	100.0%	\$2,331,094	100.0%	\$2,685,393	100.0%		

TABLE THREE: AMOUNTS RECEIVED BY CONTRACT LOBBYISTS FROM LOCAL GOVERNMENT UNITS

CONTRACT LOBBYIST	LOBBYIST TOTAL	CLIENT AMOUNT	CLIENT
ARONSON, Roger T.	\$10,430	\$5,215	TECHNOLOGY & INFORMATION ED. SERVICES \$5,215 REGION [V] COMPUTER SERVICES
BACKLUND, Gordon	\$20,498	\$8,392	ISD 917 DAKOTA COUNTY TECH. COLLEGE
		\$6,053	ISD 287 HENNEPIN TECHNICAL COLLEGE
		\$6,053	ISD 916 NORTHEAST METROPOLITAN
BELTON, Steven L.	\$1,094	\$1,094	EAGAN
BEST & FLANAGAN	\$60,000	\$60,000	HENNEPIN COUNTY
BOLAND, John	\$27,449	\$26,000	SCOTT COUNTY
		\$1,449	WACONIA
BOTZEK, Luci	\$18,000	\$18,000	WASHINGTON COUNTY
BREEN, Stan	\$21,272	\$21,272	FERGUS FALLS
BRIGGS & MORGAN	\$30,697	\$15,697	WINONA
		\$10,000	MOORHEAD
		\$5,000	WASECA COUNTY
CAPITOL HILL ASSOCIATES	\$59,125	\$59,125	DAKOTA COUNTY
DILKS, W.J.	\$18,000	\$18,000	SCOTT COUNTY
FISHER, Harry	\$29,120	\$29,120	SAINT LOUIS COUNTY
FLAHERTY, Tim	\$9,226	\$6,043	SAINT PAUL
		\$3,183	FERGUS FALLS
FORCIEA, Pat	\$11,160	\$11,160	LAKE ELMO
GALARNEAULT, William J.	\$720	\$370	ISD 748 SARTELL
		\$350	ISD 047 SAUK RAPIDS
GILBERT, Mary	\$58,450	\$58,450	ISD 625 SAINT PAUL
HERMAN, John H.	\$344	\$344	EAGAN
HORAZDOVSKY, David M.	\$5,000	\$5,000	SOUTH SAINT PAUL
JERICH, Ronald	\$50,750	\$16,000	ISD 011 ANOKA-HENNEPIN
		\$15,000	ANOKA COUNTY
		\$13,750	METROPOLITAN SPORTS FACILITIES COMM
		\$6,000	BLAINE
KITTO, Larry	\$15,000	\$15,000	SAINT PAUL
KOZAK, Andy	\$42,000	\$42,000	MINNEAPOLIS
LARKIN, HOFFMAN, DALY & LINDGREN	\$86,976	\$49,476	HENNEPIN COUNTY REGIONAL RAILROAD
		\$27,500	SAINT PAUL
		\$10,000	HENNEPIN COUNTY

TABLE THREE: AMOUNTS RECEIVED BY CONTRACT LOBBYISTS FROM LOCAL GOVERNMENT UNITS

CONTRACT LOBBYIST	LOBBYIST TOTAL	CLIENT AMOUNT	CLIENT CLIENT
LUNDELL, B.	\$15,820	\$15,820	ISD 011 ANOKA-HENNEPIN
MESSERLI & KRAMER	\$136,520	\$98,687 \$41,845 \$5,988	METROPOLITAN AIRPORTS COMMISSION BLOOMINGTON WOODBURY
MOSS & BARNETT	\$3,205	\$3,205	BARNESVILLE
MURPHYON, Sherry	\$51,099	\$51,099	REGIONAL TRANSIT BOARD
ONCARIO, John	\$2,000	\$2,000	ITASCA COUNTY
O'NEILL, BURKE & O'NEILL LTD.	\$37,944	\$37,944	METROPOLITAN SPORTS FACILITIES COMM
RANIERI, Eugene J.	\$36,915	\$34,999 \$1,751 \$165	DULUTH RICHFIELD ISD 206 BROOKLYN CENTER
REDMOND, Lawrence	\$36,800	\$35,000 \$1,800	METROPOLITAN SPORTS FACILITIES COMM MEDINA
RENNER, Robert	\$6,972	\$6,972	WHITE BEAR LAKE
SANDVIG, Linda	\$43,500	\$43,500	SSD 1 MINNEAPOLIS
SAMPSON, Eileen G.	\$146	\$146	LAKE ELMO
SPANO, Wyman	\$45,980	\$35,988 \$10,000	RAMSEY COUNTY RAMSEY COUNTY REGIONAL RAILROAD
TAYLOR, Curtis	\$77,402	\$77,402	ROCHESTER
WEAVER, Charles	\$48,214	\$26,500 \$19,464 \$1,750 \$500	ANOKA COUNTY ISD 011 ANOKA-HENNEPIN ANDOVER HAM LAKE
TOTAL		\$1,117,836	

TABLE FOUR (a): ANALYSIS OF LOBBYING COSTS PAID TO STAFF, 1991

RANK	NAME OF LOCAL UNIT	STAFF	CONTRACT	TOTAL
1	MINNEAPOLIS	\$353,253	\$42,000	\$395,253
2	METROPOLITAN COUNCIL	\$234,627	\$0	\$234,627
3	HENNEPIN COUNTY	\$208,794	\$70,000	\$278,794
4	RAMSEY COUNTY	\$158,710	\$25,988	\$184,708
5	SAINT PAUL	\$152,028	\$48,543	\$200,571
6	METROPOLITAN WASTE CONTROL COMMISSION	\$119,578	\$0	\$119,578
7	METROPOLITAN AIRPORTS COMMISSION	\$85,033	\$88,687	\$173,720
8	RAMSEY COUNTY REGIONAL RAILROAD	\$77,908	\$10,000	\$87,908
9	ISO 709 DULUTH	\$75,428	\$0	\$75,428
10	ANOKA COUNTY	\$70,474	\$41,500	\$111,974
11	BROOKLYN PARK	\$64,733	\$0	\$64,733
12	SAINT LOUIS COUNTY	\$64,000	\$29,120	\$93,120
13	METROPOLITAN TRANSIT COMMISSION	\$51,619	\$0	\$51,619
14	OLMSTED COUNTY	\$33,068	\$0	\$33,068
	TOTAL	\$1,749,261		

TABLE FOUR (b): ANALYSIS OF AMOUNT PAID TO CONTRACT LOBBYISTS, 1991

RANK	NAME OF LOCAL UNIT	CONTRACT	STAFF	TOTAL
1	METROPOLITAN AIRPORTS COMMISSION	\$88,687	\$85,033	\$173,720
2	METROPOLITAN SPORTS FACILITIES COMMISSION	\$86,694	\$0	\$86,694
3	ROCHESTER	\$77,402	\$0	\$77,402
4	HENNEPIN COUNTY	\$70,000	\$208,784	\$278,784
5	DAKOTA COUNTY	\$59,125	\$0	\$59,125
6	ISD 625 SAINT PAUL	\$58,450	\$0	\$58,450
7	ISD 011 ANOKA-HENNEPIN	\$51,284	\$0	\$51,284
8	REGIONAL TRANSIT BOARD	\$51,099	\$0	\$51,099
9	HENNEPIN COUNTY REGIONAL RAILROAD	\$49,476	\$0	\$49,476
10	SAINT PAUL	\$48,543	\$182,628	\$231,171
11	SCOTT COUNTY	\$44,000	\$0	\$44,000
12	SSD 1 MINNEAPOLIS	\$43,500	\$0	\$43,500
13	MINNEAPOLIS	\$42,000	\$353,253	\$395,253
14	BLOOMINGTON	\$41,845	\$0	\$41,845
15	ANOKA COUNTY	\$41,500	\$70,474	\$111,974
16	RAMSEY COUNTY	\$35,988	\$158,718	\$194,706
17	DULUTH	\$34,999	\$0	\$34,999
18	SAINT LOUIS COUNTY	\$29,120	\$84,000	\$113,120
19	FERGUS FALLS	\$24,455	\$0	\$24,455
20	WASHINGTON COUNTY	\$18,000	\$0	\$18,000
21	WINONA	\$15,697	\$0	\$15,697
22	LAKE ELMO	\$11,306	\$0	\$11,306
23	RAMSEY COUNTY REGIONAL RAILROAD	\$10,000	\$77,808	\$87,808
24	MOORHEAD	\$10,000	\$0	\$10,000
25	ISD 917 DAKOTA COUNTY TECH. COLLEGE	\$8,382	\$0	\$8,382
26	WHITE BEAR LAKE	\$8,972	\$0	\$8,972
27	ISD 287 HENNEPIN TECHNICAL COLLEGE	\$8,053	\$0	\$8,053
28	ISD 918 NORTHEAST METROPOLITAN	\$8,053	\$0	\$8,053
29	BLAINE	\$8,000	\$0	\$8,000
30	WOODBURY	\$5,988	\$0	\$5,988
31	REGION (V) COMPUTER SERVICES	\$5,215	\$0	\$5,215
32	TECHNOLOGY & INFORMATION ED. SERVICES	\$5,215	\$0	\$5,215
33	SOUTH SAINT PAUL	\$5,000	\$0	\$5,000
34	WASECA COUNTY	\$5,000	\$0	\$5,000
35	BARNESVILLE	\$3,205	\$0	\$3,205
36	ITASCA COUNTY	\$2,000	\$0	\$2,000
37	MEDINA	\$1,800	\$0	\$1,800
38	RICHFIELD	\$1,751	\$0	\$1,751
39	ANDOVER	\$1,750	\$0	\$1,750
40	WACONIA	\$1,449	\$0	\$1,449
41	EAGAN	\$1,438	\$0	\$1,438
42	HAM LAKE	\$500	\$0	\$500
43	ISD 743 SARTELL	\$370	\$0	\$370
44	ISD 047 SAUK RAPIDS	\$350	\$0	\$350
45	ISD 288 BROOKLYN CENTER	\$185	\$0	\$185
	TOTAL	\$1,117,636		

APPENDIX

**Office of the State Auditor
Lobby Disclosure Form**

Office of the State Auditor

LOCAL GOVERNMENT LOBBYING COSTS FORM

For the calendar year ended December 31, 19____

Minnesota Statutes § 6.76: On or before January 31, 1990, and each year thereafter, all counties, cities, school districts, metropolitan agencies, regional railroad authorities, and the regional transit board shall report to the state auditor, on forms prescribed by the auditor, their estimated expenditures paid for the previous calendar year to a lobbyist as defined in section 10A.01, subdivision 11, and to any staff person not registered as a lobbyist, but who spends over 25 percent of his or her time during the legislative session on legislative matters.

If none, indicate so by writing "None" on the form and return it in the enclosed self-addressed envelope. All forms must be returned by January 31. If more lines are needed, please attach additional sheets in this format or call for additional forms.

Please Print or Type:

Name of Entity: _____

Street Address: _____

City, Zip code: _____

NAME OF LOBBYIST	FIRM NAME/ADDRESS	AMOUNT PAID
		\$ _____

TOTAL:		\$ _____

Expenditures paid to lobbyist as defined in section 10A.01, subdivision 11.

NAME OF EMPLOYEE	POSITION	AMOUNT PAID
		\$ _____

TOTAL:		\$ _____

Costs for all salary, expenses, fringe benefits and other payments to any staff person not registered as a lobbyist but spending over 25 percent of his or her time during the legislative session on legislative matters.

NAME OF ORGANIZATION	ADDRESS	AMOUNT PAID
		\$ _____

TOTAL:		\$ _____

Organizations to which dues are paid & the organization lobbies the legislature on the local government's behalf.

Signature Date

Name and Title (print or type) ()
Telephone Number

STATE OF MINNESOTA



Department of
Administration

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