

LEGISLATIVE REFERENCE LIBRARY

JK6149.R4 S74 1992

- State licensing data : report and



3 0307 00056 9965

Administration

920118



INFORMATION
POLICY OFFICE

State Licensing Data: Report and Recommendations to the Minnesota Legislature



LEGISLATIVE REFERENCE LIBRARY
645 State Capitol Building
Saint Paul, Minnesota 55155

JK
6149
.R4
S74
1992

Pursuant to 1991 Laws, Chapter 319,
Section 31

January 1992

STATE OF MINNESOTA

Department of
Administration



INFORMATION
POLICY OFFICE

State Licensing Data: Report and Recommendations to the Minnesota Legislature

Minnesota Department
of Administration
Data Practices Division
Information Policy Office
320 Centennial Office Building
658 Cedar Street
St. Paul, MN 55155

FEB 12 1999

{
}
{
}
{
}
{
}
{
}
{
}
{
}
{
}

Contents

Executive Summary	1
Introduction	3
Study Implementation	5
Overview and Definitions	5
Agencies That Maintain Licensing Data	5
Persons Requesting or Using Licensing Data	6
The Public	6
Findings	7
Agencies	7
Print Communications Division Mailing List Service	7
Licensing Data	7
Clientele	8
Requests for name removal	8
Fees	8
Fiscal Impact	9
Driver and Vehicle Services Division	9
Licensing Data	9
Clientele	9
Complaints and/or Requests for Name Removal	10
Fees	10
Fiscal Impact	10
Other Agencies	11
Data Provided Exclusively By Licensing Agencies	11
Data Provided by Licensing Agencies and MLS	12
Data Provided Exclusively by MLS	12
Data Not Supplied to the Public	12
Types of Available Data	12
Data Formats	13
Clientele	13
Complaints and/or Requests for Name Removal	13
Fees	13
Costs of Providing Data	14
Fiscal Impact	14
Data Users	15
Responses of MLS Customers	15
Adverse Consequences	15
Other Comments	16
MLS Survey	17
Consumer Acceptance Corporation	17
R.L. Polk	17
The Public and Licensees	18
Conclusions and Recommendations	21
Appendices	27

1
2
3
4
5
6
7
8
9
10
11
12
13
14
15
16
17
18
19
20
21
22
23
24
25
26
27
28
29
30
31
32
33
34
35
36
37
38
39
40
41
42
43
44
45
46
47
48
49
50
51
52
53
54
55
56
57
58
59
60
61
62
63
64
65
66
67
68
69
70
71
72
73
74
75
76
77
78
79
80
81
82
83
84
85
86
87
88
89
90
91
92
93
94
95
96
97
98
99
100
101
102
103
104
105
106
107
108
109
110
111
112
113
114
115
116
117
118
119
120
121
122
123
124
125
126
127
128
129
130
131
132
133
134
135
136
137
138
139
140
141
142
143
144
145
146
147
148
149
150
151
152
153
154
155
156
157
158
159
160
161
162
163
164
165
166
167
168
169
170
171
172
173
174
175
176
177
178
179
180
181
182
183
184
185
186
187
188
189
190
191
192
193
194
195
196
197
198
199
200
201
202
203
204
205
206
207
208
209
210
211
212
213
214
215
216
217
218
219
220
221
222
223
224
225
226
227
228
229
230
231
232
233
234
235
236
237
238
239
240
241
242
243
244
245
246
247
248
249
250
251
252
253
254
255
256
257
258
259
260
261
262
263
264
265
266
267
268
269
270
271
272
273
274
275
276
277
278
279
280
281
282
283
284
285
286
287
288
289
290
291
292
293
294
295
296
297
298
299
300
301
302
303
304
305
306
307
308
309
310
311
312
313
314
315
316
317
318
319
320
321
322
323
324
325
326
327
328
329
330
331
332
333
334
335
336
337
338
339
340
341
342
343
344
345
346
347
348
349
350
351
352
353
354
355
356
357
358
359
360
361
362
363
364
365
366
367
368
369
370
371
372
373
374
375
376
377
378
379
380
381
382
383
384
385
386
387
388
389
390
391
392
393
394
395
396
397
398
399
400
401
402
403
404
405
406
407
408
409
410
411
412
413
414
415
416
417
418
419
420
421
422
423
424
425
426
427
428
429
430
431
432
433
434
435
436
437
438
439
440
441
442
443
444
445
446
447
448
449
450
451
452
453
454
455
456
457
458
459
460
461
462
463
464
465
466
467
468
469
470
471
472
473
474
475
476
477
478
479
480
481
482
483
484
485
486
487
488
489
490
491
492
493
494
495
496
497
498
499
500
501
502
503
504
505
506
507
508
509
510
511
512
513
514
515
516
517
518
519
520
521
522
523
524
525
526
527
528
529
530
531
532
533
534
535
536
537
538
539
540
541
542
543
544
545
546
547
548
549
550
551
552
553
554
555
556
557
558
559
560
561
562
563
564
565
566
567
568
569
570
571
572
573
574
575
576
577
578
579
580
581
582
583
584
585
586
587
588
589
590
591
592
593
594
595
596
597
598
599
600
601
602
603
604
605
606
607
608
609
610
611
612
613
614
615
616
617
618
619
620
621
622
623
624
625
626
627
628
629
630
631
632
633
634
635
636
637
638
639
640
641
642
643
644
645
646
647
648
649
650
651
652
653
654
655
656
657
658
659
660
661
662
663
664
665
666
667
668
669
670
671
672
673
674
675
676
677
678
679
680
681
682
683
684
685
686
687
688
689
690
691
692
693
694
695
696
697
698
699
700
701
702
703
704
705
706
707
708
709
710
711
712
713
714
715
716
717
718
719
720
721
722
723
724
725
726
727
728
729
730
731
732
733
734
735
736
737
738
739
740
741
742
743
744
745
746
747
748
749
750
751
752
753
754
755
756
757
758
759
760
761
762
763
764
765
766
767
768
769
770
771
772
773
774
775
776
777
778
779
780
781
782
783
784
785
786
787
788
789
790
791
792
793
794
795
796
797
798
799
800
801
802
803
804
805
806
807
808
809
810
811
812
813
814
815
816
817
818
819
820
821
822
823
824
825
826
827
828
829
830
831
832
833
834
835
836
837
838
839
840
84

Executive Summary

This report is submitted in compliance with Minnesota Session Laws 1991, Chapter 319, Section 31, which required the Commissioner of Administration to “study and make recommendations on the appropriate treatment and classification of state licensing data.” The legislature specifically directed “examination of issues related to the sale of lists of the [state licensing] data for commercial purposes as part of a mailing list or telephone solicitation.”

The study identified and focused on three interests at work in the sale of licensing data: these interests include those of the licensing agencies, the data purchasers and users, and the subjects of the data. The activities involved in determining the nature and extent of each of these interests are described in the section entitled *Study Implementation*.

This three-part focus forms the framework for the findings, although the interests of the licensing agencies are further subdivided to accommodate discussion of the different practices for the Department of Administration’s Mailing List Service, the Department of Public Safety’s Driver and Vehicle Services Division, and the rest of the licensing agencies.

Based on these findings, the report makes the following recommendations:

1. The Legislature should maintain the existing classification of licensing data as public.
2. The Legislature should consider centralizing the sale of state licensing data in the Department of Administration.
3. The Legislature should amend the Minnesota Government Data Practices Act to allow all agencies to charge a market rate for providing public data that will be used for commercial mailing list or telephone solicitation purposes.
4. Statutory provisions should be made to allow persons to opt out of having their names used for mailing list or telephone solicitation purposes except where the public interest is served.
5. The Legislature should amend the Minnesota Government Data Practices Act to clearly authorize agencies to provide convenient methods of access to public data to those members of the public willing to pay for that convenience.
6. Members of the public should not have to pay special fees in those situations where they are required to get access to public data for a public purpose.
7. Licensees should not have to bear the cost of having licensing information about them provided to the public.
8. The Legislature should invite persons who provided information for this study to testify on this issue.

1
2
3
4
5
6
7
8
9
10
11
12
13
14
15
16
17
18
19
20
21
22
23
24
25
26
27
28
29
30
31
32
33
34
35
36
37
38
39
40
41
42
43
44
45
46
47
48
49
50
51
52
53
54
55
56
57
58
59
60
61
62
63
64
65
66
67
68
69
70
71
72
73
74
75
76
77
78
79
80
81
82
83
84
85
86
87
88
89
90
91
92
93
94
95
96
97
98
99
100

Introduction

With the enactment of Minnesota Session Laws, Chapter 319, Section 31, the 1991 Legislature charged the Department of Administration with studying and making recommendations on the appropriate treatment and classification of state licensing data. The legislative directive focused on issues related to the sale of state licensing data for commercial purposes.

The 1991 Legislature considered two bills (H.F. 749 and S.F. 434) that would have prohibited the release of driver license or motor vehicle registration records if the recipient of the records intended to use them for the commercial purposes of generating a mailing list or for telephone solicitations. Testimony about these bills prompted questions from legislators about possible adverse consequences of release of licensing data, about fiscal implications of prohibiting the sale of the data, and about whether such a prohibition should apply to any other licensing data maintained by the state. Legislators agreed that more information was needed in order to answer these questions and to adequately assess whether there is a need to change the current system of handling licensing data. The department was then directed to conduct this study.

The Information Policy Office's Data Practices Division (DPD) conducted the study from August through December of 1991. DPD sought and obtained information from state licensing agencies, departments, boards and commissions; from users of licensing data; and from the public in order to identify current practices, needs and opinions. The large amount of information received demonstrated that these practices, needs and opinions vary greatly. This study focused on:

- Current state government practices in the collection, maintenance and dissemination of licensing data;
- The practices of organizations that receive the data; and
- The public's opinions about the government's practices of disseminating licensing data.

In addition to providing data gathered through the study process, this report recommends legislative actions to address several immediate concerns. It also identifies other issues needing further analysis before specific recommendations can be determined.

1. The first part of the document is a list of names and titles, including "The Hon. Mr. Justice" and "The Hon. Mr. Justice".

Study Implementation

Overview and Definitions

The legislative directive focuses on “. . . issues related to the sale of lists of [state licensing] data for commercial purposes as part of a mailing list or telephone solicitation.” For purposes of this study, licensing data were defined as data gathered from *individuals* for the purpose of issuing a license, permit or certificate of registration or qualification. Minnesota Statutes, Section 13.02, subdivision 8, and Section 1205.0200, subpart 8 of the Rules Governing Data Practices, define an individual as a natural person and a living human being. Excluded from that definition is “. . . any fictional entity or business such as a corporation, association, partnership, or sole proprietorship even in those instances where the name of such an entity or business includes the name of a natural person.” Accordingly, licensing data that are keyed to or identified by a business name are not included in this study.

Also excluded from the study is directory information maintained by individual technical colleges, community colleges and state universities. Directory information consists of data about a student that have been designated as public data by federal and state law. It is a source of information that can be used for mailing lists; the use of directory information for such a purpose is a decision made by each educational institution or agency and not by any central body. It was determined that directory information did not fall within the definition of state licensing data.

Additional definitions of terms used in this report are:

Agency: Any department, board, agency or commission of the state executive branch.

License: Any license, permit or certificate issued by an agency to an individual.

The department identified three competing interests at work in the sale of licensing data:

- The interests of the agencies that maintain the data;
- The interests of those to whom the data are provided or sold; and
- The interests of the individuals who are the subjects of licensing data.

Using a variety of methods the department collected data on each of these interests to determine their nature and extent, and how they interrelate. The public interest lies in the interrelationship of these interests.

Agencies That Maintain Licensing Data

The department determined there was a need to identify state agencies that collect and disseminate licensing data, what licensing data are currently being collected, and whether, how, to whom and at what cost or benefit these data are released to the public.

On Sept. 10 a request for information was sent under the commissioner's signature to 105 state agencies and departments. Data from the Department of Administration was sought from the department's Management

Analysis Division. The purpose of this agency survey was to procure detailed information about the collection and disclosure of licensing data at the agency level. A copy of the agency survey appears in Appendix 1.

Follow-up letters were sent on Oct. 9 to the 57 agencies that had not responded by the Oct. 4 deadline. Agencies that did not respond to this second request were contacted by phone. Where necessary, survey responses were clarified or completed by telephone interview, facsimile transmission or meeting.

Within the Department of Administration, Data Practices Division staff met with the Print Communications Division's Mailing List Service (MLS) staff to gather information about its activities. The MLS sells lists of names and addresses of persons and organizations licensed by the state. The MLS generates no licensing data of its own.

Persons Requesting or Using Licensing Data

The department set out to determine, to the extent possible, the interests of those who purchase licensing data and how those data are used, and to identify any adverse consequences to those users of prohibiting the sale of the data. A letter dated Oct. 3 requested information about the practices of R.L. Polk and Company, the largest business consumer of drivers license and motor vehicle information provided by the Department of Public Safety. On Nov. 5, letters were sent to all 1,205 past and present MLS customers inviting comments about the licensing data study (Appendix 2). Another letter dated Nov. 5 solicited comments from a representative of the Midwest Direct Mail Marketing Association and from two other business persons who had requested further information about the study.

The Public

To determine the interests of the public, including the subjects of the licensing data, and to identify any adverse consequences of either releasing or prohibiting the release of licensing data, the department issued a press release on Oct. 31 and published a notice in the *State Register* on Nov. 4 seeking comment from the public (Appendix 3). Division staff also contacted two citizens whose names were suggested by Sen. John Marty, the author of S.F. 434, as having a possible interest in commenting on the study.

Findings

Agencies

The study identified 37 state agencies that license individuals (Appendix 4). Two agencies generate the bulk of licensing data sales: the Department of Administration's Print Communications Division and the Department of Public Safety's Driver and Vehicle Services Division (DVSD). The Print Communications Division's Mailing List Service (MLS) sells lists of much of the state's licensing data to a variety of customers. The Driver and Vehicle Services Division provides motor vehicle and driver licensing data in several different forms. The operations of all other agencies are significantly less extensive than either of these two agencies.

Print Communications Division Mailing List Service

The MLS operates as a component of the Minnesota Bookstore, which was established pursuant to Minnesota Statutes, Section 16B.51. Subdivision 3 of this section gives the Commissioner of Administration the authority to establish facilities within the department for the sale of "official reports, documents and other publications of all kinds."

The MLS does not issue licenses. It provides a service to anyone desiring lists of individuals or organizations licensed by the state. By centralizing the process and its costs in time, expertise and equipment, the MLS also provides a service to the licensing agencies, who rely upon MLS to provide some information to the public as mandated by the Government Data Practices Act. State agencies periodically give updated licensing data to the MLS.

In one instance, it is the MLS that provides lists of licensees to the licensing agency. This exception involves lists of securities agents licensed by the Department of Commerce. Although the state carries out the licensing function, the licensing files are maintained at the national level by the National Association of Securities Dealers (NASD). The Department of Commerce has on-line access to these files. The MLS purchases the list of licensees from the NASD and provides that list to the Department of Commerce.

The MLS sells the names and addresses of licensees in several formats. Data may be purchased on computer printouts, labels, magnetic tape and diskette. Data can be sorted by zip code, county, date and type of license, and by specific characteristics, such as boat length. MLS staff members consult with customers to ensure a data selection that best meets the customer's needs.

Effective July 1, 1991, the MLS restricts purchasers to a single use of each list. This is a normal policy in the direct mail industry. Like its private sector counterparts, the MLS seeds its lists with decoy names to monitor unauthorized use of the lists.

A catalog detailing MLS services is available at no charge.

Licensing Data

The MLS maintains a data base of over 2 million names representing approximately 85 types of active licenses, only 30 of which are lists of individuals. The number of names and lists varies because the MLS will

respond to a demand for information not in the MLS data base by requesting and acquiring additional lists of licensees from agencies. The lists of individuals most frequently sold are insurance agents, nurses, cosmetologists, dentists and dental hygienists, and boat owners. In the 1991 fiscal year, the MLS sold 894 lists to the public.

A list of the license categories available for purchase is found in Appendix 5.

Clientele

The MLS counts 1,205 past or current customers, including insurance companies, professional and industry organizations, businesses that market products and continuing education courses, real estate companies, nonprofit organizations, and individuals. Government agencies also purchase lists. The percentage of the customer base comprised by each of these customer types is unknown. Some conclusions may be drawn from the customer responses found elsewhere in this report.

Requests for name removal

Upon request the MLS deletes names from the list data base. Because the lists are used by businesses that sell continuing education materials to license holders, a form letter is sent to individuals who request removal from a list informing them that they may not receive continuing education materials. To have his or her name removed, the licensee completes and signs the lower portion of the letter and returns it to the MLS. About 10 names are removed each year.

The name removal procedure is activated by a request from a licensee. There is no procedure for notifying individuals that they may have their names removed. The mailing list catalog describes procedures for maintaining the accuracy of the data base, but does not inform customers that names may be removed.

Fees

Fees for lists and services are consistent with prevailing industry standards and practice. Compared to fees charged by national marketers, such as the R.L. Polk Company, MLS fees are kept low in order to provide small businesses with affordable data.

The MLS charges a base price of \$45 per 1,000 names, with a minimum order of \$157.50 for 3,500 names or less. Additional charges are made for selection, format and setup. Several discounts are offered. Appendix 6 details the MLS pricing structure.

Because most list buyers use the data to generate income for themselves, the MLS policy states that lists should be sold at market value so that the cost of the service is paid for by the users, not by taxpayers. The authority for MLS fees is found in Minnesota Statutes, Section 16B.51 (Appendix 7.) Subdivision 2 of this section authorizes the Commissioner of Administration to set fees for "...reports, publications or related material which is requested...." and clearly states that "...fees, unless otherwise prescribed by law, may be fixed at the market rate."

Prior to the mid-1980's, the Minnesota Bookstore, including the MLS, operated with rate packages approved by the Department of Finance. Because the bookstore's clientele is primarily the public, not other government agencies, and with the approval of the Attorney General's office and the Finance Department, all Bookstore and MLS rates and fees are set at a market rate. Appendix 8 shows the income generated, by list and by service, from mailing list sales.

Fiscal Impact

As part of the Minnesota Bookstore, the MLS operates as a revolving fund and receives no legislative appropriation. All MLS income is generated through the sale of mailing lists.

In FY 91, revenue from the sale of lists was over \$315,000. Operating costs are detailed in Appendix 9.

Driver and Vehicle Services Division

The Department of Public Safety's Driver and Vehicle Services Division issues driver licenses and vehicle registrations. It is the sole provider to the public of the licensing data it maintains. The division has developed its own system for maintaining and disseminating licensing data. The data may be obtained in three ways by:

- Individual inquiry
- Requesting data in the form of lists, labels or tapes
- Making an on-line inquiry

Individual inquiries may be made in person or in writing. DVSD staff locate and provide whatever data are requested. The DVSD also provides data on lists, labels or computer tape and has developed numerous programs to sort the data according to the purchaser's needs.

Customers making an on-line inquiry have access to all licensing data about the selected licensee. The costs of the network and terminals are covered by the fees. Appendices 10 and 11 contain data about DVSD data dissemination practices for calendar year 1990.

Licensing Data

DVSD maintains a database of 3,264,415 licensed drivers and 4,375,283 registered vehicles, for a total of 7,639,698 records. Driver license records are requested most often. In 1990, over 38 million driver license records were provided to the public. Over 36 million individual records were requested on tapes, lists, or labels. On-line inquiries accounted for about 2 million requests. There were almost 51,000 individual inquiries.

Just under 900,000 motor vehicle records were provided to the public. Of these, approximately 788,000 were disseminated on tapes, lists, or labels. On-line inquiries accounted for over 64,000 records. The rest, about 46,000, were individual inquiries.

Clientele

The DVSD provides driver license data to 576 customers, excluding those making individual inquiries via mail or personal visit. Of these, 558 have on-line access to the data. The DVSD estimates that the insurance industry comprises about a third of these customers. Once they acquire the complete driver license file, insurance companies usually request quarterly or monthly updates.

Other customers include government agencies and specialty auto parts merchandisers. Occasionally the University of Minnesota acquires a specially prepared tape for a random sampling or to track study participants for follow-up interviews. The American Association of Retired Persons once acquired 1.5 million

records to recruit members. DVSD staff members recall a big-and-tall clothing store that acquired data sorted by licensees' height and weight in order to do a promotional mailing. Employers sometimes seek access to data to check employee driving records when that information is pertinent to the job.

Motor vehicle records are provided to almost 600 customers either on-line or on lists, labels or tapes. The same 558 customers with on-line access to driver license data have on-line access to motor vehicle records as well. One of these customers is the R.L. Polk Company, which acquires motor vehicle data in order to compile and maintain the motor vehicle industry's national recall file, and to provide recall notices to vehicle owners. Polk is the only customer that has acquired a complete copy of the motor vehicle file. The firm receives updates every two weeks.

Other customers include specialty auto parts stores, automobile dealers and vendors of various products and services. Occasionally, the DVSD is asked to assist law enforcement agencies by performing a special records search. The division ran 12 such searches in connection with investigations into the Jacob Wetterling abduction.

See Appendix 12 for a list of those who acquire driver license or motor vehicle data on lists, labels or tapes or by on-line inquiry.

Complaints and/or Requests for Name Removal

The DVSD receives between 20 and 40 requests each year from individuals who wish to have their names deleted from the division's lists. DVSD records these names and sends them with the lists the customer has acquired. The buyer is asked to respect those individuals' wishes by not using their names.

Fees

Those who seek access to DVSD data in the form of lists, labels or tapes are charged a \$500 minimum fee, plus \$8 per thousand names purchased (the fee for 1,000 names is \$508). According to DVSD, its fees are the lowest of all states in the nation that sell licensing data.

A \$2 fee is charged for on-line inquiries. The fee for an individual inquiry is \$4. A certified copy of the file costs \$5. The cost of acquiring the entire driver license file is \$35,000 to \$40,000.

Fiscal Impact

Information provided by the DVSD about fees collected for providing data to the public is detailed in Appendices 10 and 11. The division collected over \$4 million in fees in 1990 for the purchase of driver license data and over \$300,000 for motor vehicle records.

Of this money, the DVSD paid the Department of Administration just under \$22,000 in data processing charges for the production of lists, labels or tapes. These data processing charges appear to be the only costs deducted directly from the fees collected. According to the DVSD, all other costs of selling licensing data are "built into the agency budget." Estimates of these "other costs" are listed in Appendices 10 and 11 for each kind of inquiry.

Pursuant to Minnesota Statutes, Section 170.23, 90 percent of the \$4 million received from the sale of driver license records went to the trunk highway fund and 10 percent was returned to the general fund. All fees from the sale of motor vehicle records (\$300,000) went to the general fund.

Other Agencies

(The Minnesota Pollution Control Agency and the Board of Architecture, Engineering, Land Surveying and Landscape Architecture did not respond to the survey. The Board of Social Work was inadvertently left out of the survey. Although the board later contacted the Data Practices Division about this oversight, time constraints prevented including any data about the board in this report.)

In addition to the MLS and the DVSD, the study identified 36 other agencies that maintain licensing data. Survey responses are summarized in Appendix 13. Together these other agencies issue 112 licenses representing slightly more than 4 million names. The number of names is approximate, because an exact count of some of the permits and licenses examined by this study is not kept by the issuing agencies.

The DNR issues the greatest number of licenses for a single purpose--900,000 for watercraft. The smallest number of licenses issued to an individual is the one cat/dog dealer license issued by the Animal Health Board. There are eight types of licenses with more than 100,000 license holders. Six of these license types are issued by the DNR. Nineteen agencies issue 10,000 to 100,000 licenses, 33 agencies issue 1,000 to 10,000 licenses, and 38 agencies issue fewer than 1,000.

With 10,000 requests per year, the emergency medical technician and first responder lists appear to be the most popular lists available from the agencies. About half as many requests are made for data on securities agents and for data on in-home day care providers.

Of all licensing data requested from the agencies, data on nine types of licenses are requested more than 1,000 times in a year. Nine more types are requested 100 to 1,000 times per year. Requests for data about each of the remaining types of license number fewer than 100 per year.

The Minnesota Government Data Practices Act requires agencies to make public data available upon request. (Much of the licensing data in this study is classified as public under Minnesota Statutes, Section 13.41, which states that once a license is granted, all license application data become public.) The data may be made available by the agency, through the MLS, or by a combination of both. Who makes the data available depends upon how often the data are requested, the extent and nature of the requests, or the agency's capacity to handle those requests.

Data Provided Exclusively By Licensing Agencies

Fifty-one types of licensing data are provided to the public exclusively by the licensing agency. Most of these data types are requested infrequently. More numerous requests or releases involve:

- **Gambling Manager (Gambling Control Board).** Every application is referred to the Gambling Enforcement Division in the Department of Public Safety for a background check.
- **Securities Agent (Commerce Department).** License files are maintained on a national database through the National Association of Securities Dealers. The data are available only through the department.
- **Qualified Rehabilitation Consultant (Department of Labor and Industry).** Upon request, the department provides approximately 500 names in either list or label form.

- **Timber Sale Permit (DNR).** Timber sale permits include seven permit categories, some of which allow purchase of timber by forest product firms from individuals who have permits to cut it. The process involves release of data about each permit holder to these firms as well as to surety firms or lending institutions for bonding purposes.
- **Peace Officers (Peace Officers Standards and Training Board).** Data about licensees are sent twice a year to the counties to confirm peace officer compliance with continuing education requirements.

Data Provided by Licensing Agencies and MLS

Thirteen types of data are provided by both the licensing agencies and the MLS. Many agencies responded to the survey by saying they provide data directly when the most up-to-date information is critical, when requests are for information on specific licensees (such as in-home foster care and day care licenses issued by the Department of Human Services), or as part of a license verification procedure, such as that established by the Board of Nursing to confirm credentials upon request by employers. Requests for large lists, labels, special data sorts or other data formats are referred to the MLS. Some agencies, such as the Department of Health, provide lists of licensees to non-profit agencies at no charge because those agencies cannot afford to purchase the lists through the MLS.

Data Provided Exclusively by MLS

According to the survey, 22 types of licensing data are made available exclusively through the MLS. The majority of these licenses are issued by the Departments of Commerce and Natural Resources. The MLS is the only source for lists of holders of 10 Commerce Department licenses. Because the list of 72,000 licensed insurance agents is frequently requested by insurance companies for license verification, the Commerce Department refers all requests to the MLS. Natural Resources license data are available exclusively through the MLS primarily because entire lists are always requested and the lists are long.

Data Not Supplied to the Public

Twenty-six types of licensing data were identified as either not currently given to the public or never requested. The study did not attempt to determine precise reasons why data were not furnished to the public.

Types of Available Data

Data released about holders of 16 types of licenses are limited to name and address. Additional data, such as license number or license expiration date, are released about holders of 40 other licenses. In six cases, all data about the licensee's qualifications are normally released by the:

- Department of Health to enable professional associations to verify the credentials of environmental health specialists.
- Bureau of Mediation Services and Department of Public Service to facilitate employment of licensed arbitrators and maxi grant auditors, respectively.
- Metropolitan Airports Commission and Department of Transportation to permit review of airport taxi driver qualifications or utility permits, respectively.
- DNR as part of the state timber cutting and sale process.

Data Formats

Agencies most commonly provide licensing data in the form of lists or labels; 47 types of licensing data are produced on lists or labels. Twenty-two types of data are provided by phone, photocopy, correspondence or by in-person request. Seven types of data are produced on diskette or computer tape. Other than DVSD, none of the agencies currently provide on-line access to the data.

Clientele

Of the 103 instances where agencies were able to identify data recipients, they named government agencies, vendors of goods or services and professional or industry organizations as making 16 or 17 requests per year. Educational agencies and the media were identified as making four or five requests per year. In 20 cases, agencies said the requestors were unknown or known only as members of the general public. In 25 instances recipients were identified as others with a specific interest in the data, such as attorneys, insurance companies, federal investigative agencies, other licensees, or firms with whom the licensees do business.

When asked if they know the purposes for which the data are sought, agencies most frequently replied that the data are used for license verification or confirmation (21 responses) or that they don't know how the data are used (20 responses). Agencies identified the next most frequent uses of the data as sales/promotion of goods or services (18 responses), employment searches (16 responses), or for compliance with legal requirements, law enforcement purposes or effective program operations (13 responses). With about eight responses each, other purposes identified were offering training opportunities to licensees, seeking services from a licensee, and membership recruiting for professional organizations.

Complaints and/or Requests for Name Removal

Survey responses described a limited number of complaints received from licensees about the release of licensing data. Five agencies reported receiving complaints about data used for commercial solicitation. The frequency of the complaints ranged from "occasional," "sometimes" or "once" to "several times per week" and "two or three complaints in the last two years." The Department of Commerce and the DNR, with the greatest number of licenses, receive the most complaints.

Three agencies reported complaints of a different nature. The Board of Assessors has received about 15 complaints from licensees about board rules that mandate notification to employers of any additional for-profit activities in which licensees are engaged. The Accountancy Board stopped providing licensees' work addresses to the MLS after receiving one complaint. After receiving 12 complaints in 10 years, the Department of Transportation no longer releases telephone numbers of aircraft owners.

Fees

Twenty-six agencies, collectively issuing 62 types of licenses, provide licensing data directly to the public. The majority (13) do not charge a fee for 22 types of licensing data. Eight agencies, issuing a total of 16 licenses, charge fees. Four agencies (Health, Labor and Industry, DNR and Transportation) vary the practice according to which of their 23 types of licensing data is requested.

Survey responses showed that in seven cases the fees charged are the actual costs to the agency to comply with the particular request for data. In all other cases a standard rate has been established in varying forms. Standard rates mentioned by the agencies are: per list or printout (five instances); per page (four); per name or 1,000 names (four); flat fee stated by agency (four); special charge for labels (four); charge for special request, such as sorts (three); and setup charge (two).

As a rule, agencies do not charge fees when data are provided to other governmental bodies or for purposes of law enforcement or program operation. DHS charges a rate per page for lists of in-home day care and foster care providers if 10 or more pages are requested. Only four agencies (the Boards of Chiropractic Examiners, Optometry and Psychology and the Department of Health) provided actual or estimated dollar figures for annual income from sales of licensing data. Those figures totaled just over \$5,400.

Costs of Providing Data

The study showed that costs associated with providing 18 types of licensing data have been determined. The six agencies that identified their costs are the Board of Assessors, Board of Chiropractic Examiners, Board of Electricity, DNR and the POST Board; the Department of Agriculture is currently analyzing costs in order to establish an accurate fee schedule for copies of licensing data. Five other agencies have determined costs for providing some but not all licensing data. They are the Departments of Health, Human Services, Labor and Industry, Public Service and Transportation.

Of these 11 agencies, six identified their annual costs in actual or estimated dollar amounts. They are the Boards of Assessors, Chiropractic Examiners, Electricity and Psychology and the Departments of Health and Public Service. Those costs totalled just under \$5,400.

The remaining 15 agencies said their costs have not been specifically determined, although many identified staff time, equipment, supplies, postage and computer time as costs.

Fiscal Impact

The study attempted to determine whether agencies gain or lose money by providing data. The results of this attempt are arguably unreliable given that agencies have not determined the specific costs of providing data on holders of about two-thirds of the license types, and that fees are charged for copies of data on holders of only about half of the available license types. The determination of gain or loss was therefore more subjective than objective.

Survey responses indicate that agencies suffer a loss in releasing nine types of licensing data. For 19 types of data, agencies indicated neither a gain nor a loss. A gain or loss could not be determined for 34 types of data, although the Nursing Home Administrators Board qualified its "undetermined" status by saying there might be a small gain.

The Departments of Health and Labor and Industry stated that the costs of providing some of their licensing data are partially or wholly recovered by license or registration fees. The POST Board said that license fees may offset agency costs.

The Chiropractic Examiners Board is the only agency that identified the cost of database development in its costs and specifically includes those costs in its fees pursuant to Minnesota Statutes, Section 13.03, subdivision 3.

Data Users

The Data Practices Division contacted persons who use data derived from state licensing files for commercial purposes. The findings are derived from responses to a letter sent to MLS customers, testimonials sent to the division by Consumer Acceptance Corporation, a company using data from motor vehicle files, and from a letter sent by the attorney for the R.L. Polk Company, which is a major user of motor vehicle information. The division also reviewed the results of a customer survey that was done independent of this study by the MLS and submitted by them.

Comments were also invited from the Midwest Direct Mail Marketing Association. No response was received.

Responses of MLS Customers

In early November, a letter was sent to all 1,205 past and present MLS customers. Those customers were given some background about the study and were asked to comment on their use of licensing data. Thirty-four

responses to the letter of inquiry were received before the Nov. 29 comment deadline date. The responses represented a broad variety of MLS service users (Table 1). Table 2 summarizes how the data are used.

Table 1

Licensing Data Purchasers Who Responded to Study Survey

Purchasers	Number of Responses
Insurance Companies	12
Professional or industry organizations	4
Continuing education services	3
Real estate	2
Nonprofit organization	3
Doctoral candidate doing research	1
Beauty products supply	1
Gunflint Lodge	1
The Butler Company (serves veterinary profession)	1
St. Cloud Beauty Academy	1
Crystal's Salon	1
Foundation for Health Care Evaluation (reviews Medicare claims for DHS)	1
Unstated/undetermined	3

Some respondents went beyond describing how they use the data to describe what benefits accrue to them and to the public because of their access to MLS data. Their descriptions of these benefits include:

- Being able to provide low cost auto service contracts.
- Giving certified public accountants access to the most effective continuing professional education courses.
- Assisting a nonprofit organization in effective marketing.
- Getting and keeping business for the company.
- Assuring that veterinary drugs are sold only to licensed veterinarians.

Adverse Consequences

In addition to describing benefits of access to this information, some responders described adverse

consequences if the MLS data were not available:

- Insurance companies would not be able to verify that they are dealing with agents who are actually licensed by the State of Minnesota.
- A medical clinic would not be able to maintain an accurate and current physician file.
- A company, which has as its sole business offering correspondence courses, would not be able to offer any courses in Minnesota. This would put a burden on those Minnesota residents who are required by professional standards to take continuing education courses.
- A company would not have access to data that allows it to target its mail solicitation. Therefore, the company would be sending out more mail.
- One doctoral candidate would not be able to conduct the study necessary to complete the degree requirements.

Other Comments

Respondents also made a variety of comments and raised other issues. Five letters from the insurance industry complained that licensing data on insurance agents can only be obtained from the MLS and not from the

Department of Commerce. They explained that their primary reason for getting this information is to ensure that they are dealing with licensed insurance agents and stated that they should not have to pay market rates for data used for that purpose, especially when the MLS imposes a minimum purchase requirement of \$157.50 and only leases lists and does not allow their purchase and reuse.

Table 2

Licensing Data Use

Purpose	Number of Responses
Confirmation or verification of license	12
Marketing of products and services, including continuing education courses	6
Notification of meetings, events, programs & products to keep abreast of issues & industry developments	4
Employment, recruiting	2
Doctoral candidate research	1
Follow-up survey of beauty academy graduates	1
Individual opposes use of data	1
Notification of personnel change	1
Not described	8

One person complained that the MLS practice of putting decoy names in the lists was not proper because the lists are supposed to provide accurate information on who really is licensed.

Four respondents, who are users of mailing lists provided by MLS, suggested restrictions on release of MLS data. Those suggestions included:

- Sell lists only to companies with a valid product or service;
- Sell lists for regulatory purposes only and not for commercial purposes.
- Sell lists only to those within a given licensee's profession or industry; and

- Restrict access to information on an insurance carrier's agents to the carrier who employs the agents.

One response indicated confusion about Minnesota public records. Once it acquires licensing data from MLS, this company considers the data to be privileged information and will not provide it to anyone outside its own corporate offices. This company appears unaware that anyone can acquire the same data from MLS.

Another response letter suggested that licensees be given the ability to opt out of having data about them provided on mailing lists. The company felt that if this was allowed it could be more efficient in sending mailings because it would not be directing mail to people who do not want it.

MLS Survey

MLS provided the Data Practices Division with the results of a survey sent to its customers in the fall of 1991. This survey asked for customer comments and information on products and services offered by MLS. Sixty-eight customers responded and indicated the strongest interest in reviewing lists of insurance agents, teachers and school administrators, medical professionals and real estate agents. Those surveyed liked the MLS services, but expressed some concern about the cost of the lists. A number of customers asked that MLS add licensee phone numbers to the information provided to them.

Consumer Acceptance Corporation

One company, the Consumer Acceptance Corporation (CAC), went to some length to gather comments on the state's practice of providing data for use in mailing lists. CAC, which is located in Minnesota, buys motor vehicle registration data from the DVSD. This information is used to solicit recent auto purchasers to see if they are interested in refinancing their auto loans at lower interest rates. The CAC sent petitions dated between February 1991 and November 1991 from 264 of its customers stating their opposition to "...any legislation that would impact CAC's ability to access motor vehicle information."

In the cover letter that accompanied the petitions, CAC asserts that it has saved Minnesota residents over \$200,000 in interest expenses since January 1991. The letter went on to say that in addition to interest savings, the use of its service has resulted in the transfer to Minnesota lenders of over \$3,800,000 in interest that would have been paid to out-of-state lenders. The company says that these benefits would not be possible if it could not get access to motor vehicle data.

R.L. Polk

The R.L. Polk Company is a large user of the state's motor vehicle registration and title information. It acquires that kind of data from every state and the District of Columbia. It has been purchasing motor vehicle records since 1922.

The company states that a primary use it makes of motor vehicle data is to compile and maintain the motor vehicle industry's national recall file. Polk has contracts with 25 vehicle manufacturers in which it promises to provide safety recall information within 10 days of a request from any of the manufacturers.

R.L. Polk is of the opinion that without access to the data "...it would be nearly impossible to conduct government-mandated and/or voluntary safety and emission recalls with the speed and efficiency necessary." The company says that since 1968 this service has been used to provide notices of recall to over 5 million

Minnesota vehicle owners.

R.L. Polk also uses state motor vehicle data to conduct market analyses and research, and to operate selective direct mail marketing programs. It is a written policy at Polk to assure that those programs "...do not violate public morals, trust of welfare." The firm says it will not participate in any program that will offend reasonable standards of good taste. In addition, Polk offers a service of deleting from its lists anyone who makes a written request. According to Polk, data on that person actually remains in its data base but are only used for recall notification purposes.

The Public and Licensees

Response from the public and license holders consisted of 158 pieces of correspondence that ranged in form from letterhead stationery to three-inch squares of paper. The majority of those commenting did so in response to a brief story in the Nov. 4, 1991, *Minneapolis Star Tribune*.

All but two responses expressed the opinions and experiences of individual citizens. All but one response (which was submitted by a business) expressed opposition to the release or sale of licensing data for commercial purposes. Most of the opposition was strong. Fifty-four responses specifically requested, demanded or urged the state to halt the practice and thirty-four requested or demanded the removal of their names from all lists of state licensing data. In thirty-four of the letters, individuals specifically stated or otherwise made clear that prior to reading the newspaper article they didn't know state agencies sell or otherwise make public licensing data about them.

The most common kind of objection voiced in the public response focused on what might be termed "annoyances" arising from unwanted mail and telephone solicitation. In 59 instances, respondents complained that unwanted/unsolicited mail wastes time to open, read and sort if one is conscientious about recycling. They complained that unwanted mail results in an overflowing mail box and that "junk mail" creates extra trash disposal costs for the recipient. Complaints were made about calls from telephone solicitors that interrupt family activities.

The business opposing the sale of licensing data did so for similar reasons, stating that the business is small and hasn't the resources to sort the increasing volume of unsolicited mail it receives to determine what is valuable and what is not.

Thirty-nine respondents objected to the release of data for environmental reasons, citing the depletion of natural resources, limited landfill space, the non-recyclable nature of most unsolicited mail, and the creation of hazardous wastes from the paper-making process. Several letters pointed out the inconsistency and futility of statewide efforts to reduce and manage waste while selling licensing data to those who allegedly create much of it. One individual recommended that mailings for which state licensing data are used be entirely recyclable.

Seventy-eight responses focused on issues of fair information practices, including a strong concern that licensees be able to control how data about them are used and to whom they are released. This concern was expressed in terms such as "consent," "permission" and "choice." These respondents expressed their perception that government abuses its power to collect licensing data when it releases or sells the data to others who use it for unrelated purposes. At least one individual stated his belief that licensee data belong to the

licensee, not to the government. Some of these respondents objected to the state making money by selling licensing data. One individual suggested the state pay each licensee a portion of the revenue made from the sale of her/his name.

Forty-eight responses objected to the release of "personal data" because it is allegedly an invasion of individual privacy. Six responses expressed the belief that licensing transactions with the government either are or should be confidential, or that personal privacy is protected by law or the Constitution.

There were four objections to the release of licensing data for reasons of the licensees' safety. Two criminal prosecutors expressed concern for their safety if personal data are released to those they have prosecuted. One response expressed concern for women in shelters whose abusers have threatened harm. An attorney described a threat to senior citizens who are victimized by solicitors and con artists.

One state employee submitted a piece of unsolicited mail sent to the employee's work address, basing objections on the costs incurred by the state to sort and deliver this mail and to pay the employee to look at it on work time.

Other comments of interest included two individuals who advised that no more time or money be spent on studying the issue; one individual who signed himself or herself "Anonymous" in order to prevent the sale of his or her name; one citizen offered to serve on a committee to review certain practices related to the sale of data; and one stated his willingness to organize a group to oppose the sale of data.

Two respondents sent copies of their letters to their elected representatives. One sent a copy to the Attorney General's Office. One individual described the sale of state licensing data as "...a tacky, mercenary practice bordering on the unethical" and another expressed disgust with commercial solicitation by saying "If I need a product I'm bright enough to use the *Yellow Pages* or even go to the store."

A few took the opportunity to voice their opinions on other matters. One complained about the practices of credit bureaus in releasing and selling data and another suggested that the postage rates for direct mail be increased in order to discourage such mailings.

+

|

|

|

|

|

|

|

|

|

|

|

|

|

|

|

|

|

|

Conclusions and Recommendations

Public policy questions about the sale of government information or the practice of government agencies providing information they know will be used for a commercial purpose are being raised all over the country. It is part of a larger public policy issue debate about the role that government information plays and ought to play in our society. The debate has accelerated as more and more government information is computerized. Computerization in large part leads to easier and more wide spread access to government data that once gathered dust in various agency file cabinets. Computerization also allows for uses of data that were just not possible with paper files. The findings made in this report lead to several conclusions and recommendations.

Recommendation 1: The appropriate classification for licensing data is public.

For a number of years, the legislature has used the Minnesota Government Data Practices Act (MGDPA), Chapter 13 of Minnesota Statutes, as the major vehicle to articulate general public policy about access to government data. A number of policy decisions about that topic are articulated in Chapter 13. Two of those decisions are most germane to the discussion of uses of licensing data. The Legislature has decided that most government data in a democracy ought to be accessible by the public and that public data are accessible to any member of the public no matter how that person intends to use the data received. In those situations where the legislature has deemed it appropriate to limit access to or the use of government data, it has reflected those decisions in the MGDPA by classifying certain types of data as private, confidential, nonpublic or protected nonpublic.

A number of years ago, the legislature considered the appropriate classification for licensing data. After considerable testimony and discussion, the legislature decided to classify all application data on licensees as public. Nothing that has been learned in this study leads to a conclusion that the legislature should change that basic policy decision.

Licensing data should remain public data. The major rationale for the original decision to treat licensing data as public was that the public ought to be able to find out as much information as possible about persons that the state has licensed to carry on a variety of activities. That rationale is still valid.

Recommendation 2: The Legislature should consider centralizing the sale of state licensing data in the Department of Administration.

This study has confirmed the perception that government data are in high demand by the public in general and in particular by businesses in the private sector who can use the data for a wide variety of money making endeavors. Although that demand clearly exists, it is quite common for government agencies to not want to deal with what they see as the hassles associated with providing public data to commercial users of this data.

In part, the MLS came into existence to address that need. It provides its private sector customers with public data in a variety of formats. It assists government agencies by taking over from them some of their duties of providing data to the public. This appears to be an efficient and effective way to deal with these issues so long as the base line requirements of the MGDPA are met.

In an age of ever increasing specialization, the MLS operates to provide the specialized service of not only providing lists of names and addresses to its private sector customers but also to provide the data in a variety

of media and formats developed to the customer's specification. The MLS will also seek out, at customer request, other types of public data that a customer may be looking for. In a time of shrinking government budgets, the legislature should examine whether a service like MLS could or should be developed to function more broadly across state government.

A public information service supported by customer fees could provide a variety of data related services to private sector enterprises seeking access to government data. This service could also provide assistance to government agencies who not only do not have the expertise to carry on public information related services but who do not see that activity as compatible with their mission as an agency. Having one MLS type service center in state government avoids having a whole series of "mini-MLSs" that unnecessarily duplicate a variety of functions and services.

As a provider of centralized services, the Department of Administration has in place many of the elements needed for an effective information resource service. The department's existing computer facilities and the mailing list marketing experience of the MLS make it the appropriate agency to establish such a service. Funds in excess of operating costs will be returned to the state treasury.

Recommendation 3: The Legislature should amend the MGDPA to allow all agencies to charge a market rate for providing public data that will be used for commercial mailing list or telephone solicitation purposes.

Much of the discussion about the use by the private sector of government data for mailing list or telephone solicitation purposes focuses on the government's role in providing the data. Opponents argue that this role is improper. Proponents argue that the state should not be in the business of deciding what uses can be made of the public data by the public. Prior to this study, there had not, since the 1976 examination of this issue by the Legislative Privacy Study Commission, been any detailed examination of the extent of the state's involvement in the practice of providing data that are used for commercial purposes.

With this study, it is clear that the practice of the government providing data for mailing list, telephone solicitation and other commercial purposes is an extensive and growing practice. It seems unrealistic to conclude, given the amount of interest and financial investments involved, that this practice will end. Government data has always and probably will always be used by the public for commercial purposes.

It seems appropriate then to shift the public policy debate to focus not on whether commercial use of government data is a proper practice but on how the legislature wants to best deal with the ongoing reality of that practice. What can the legislature do to assure that the public, as a whole, gains the maximum benefit from the private sector's commercial use of government data?

The legislature has established policies to permit various types of government data to be sold at a "profit." In the case of the MLS, the Department of Administration is authorized by statute to sell publications and information at market rate. Although the Department of Public Safety is not authorized by statute to sell the driver license and motor vehicle files, it is authorized, in the case of the driver license files, to charge a statutorily set fee for providing copies. The amount of money that the department reported that it collected in fees and passed to the general and highway trunk funds makes it clear that the state itself receives a "profit-like" benefit from the money collected by Public Safety.

There is precedent in these policies to allow the state to realize a profit from the sale of data on its citizens.

However, this precedent is fragmented in the sense that it is established by a combination of statutorily set fees, statutory authorization for one department to sell certain items at market rate and the MGDPA provisions that allow copy and development cost recovery and that authorize agencies to acquire copyright and patent protection for certain types of government data. It seems more appropriate that the state adopt a consistent approach to this issue that would allow both state and local government agencies to charge a market rate for providing public data to businesses for commercial purposes as long as the concept of free public access to public data enunciated in the MGDPA is protected.

Introduction of a bill to provide authority for a market rate charge would provide the impetus within the legislature for a more extensive discussion of this issue.

Recommendation 4: Statutory provision should be made for allowing persons to opt out of having their names used for mailing list or telephone solicitation purposes except where the public interest is served.

Although 158 public comments criticizing the state's practice of making licensing data available to the public for mail or phone solicitation purposes is a very small sample when compared to the state's population, it is significant that this number of people did take the time to comment and to comment in an almost universal condemnatory fashion. Comments from the public which follow along that same critical path are still being received. It seems appropriate in this discussion to try to find a way to accommodate the interests that those people represent.

A number of those people commented on the fact that they have asked private companies to take their names off lists and those companies have done so. In the various ways it provides licensing data to the public, the state is either actually conducting what looks like a mailing list business, as in the case of MLS, or is providing data that it knows will be used for mail or telephone solicitation purposes as in the case with the Department of Public Safety and other agencies. To the extent that the state is therefore in the mailing list "business" or operates cooperatively with mailing list businesses it seems appropriate that the state adhere to the standards of the mailing list industry.

It is a standard in the mailing list industry to allow individuals to ask companies to take their name off mailing lists if the individuals is, for any reason, offended by being on a list. The Direct Mail Marketing Association even operates a centralized service for citizens and its membership to perform that service. The R.L. Polk Company indicated they will honor those kinds of requests for its lists. The MLS also indicated it would remove names in response to complaints. The DVSD tries to accommodate complaints by asking recipients of its data to honor requests that the data not be used for solicitation purposes.

The idea of a negative check off or opt out option is not a new idea in this state. The state Legislative Privacy Study Commission investigated the mailing list issue in 1976. The report it published included a recommendation that legislation should be enacted to provide citizens with the right to direct state agencies not to release their names or associated data for mass mailing purposes. Since 1976, a number of bills have been introduced to provide this right, but none have been enacted.

Limits on such an option must be established to protect the public interest. The option should not be used, for example, to frustrate the disclosure from driver license files of data about a driver's convictions for DWI or other driving offenses. Similarly, all motor vehicle records should be available to ensure that vehicle owners receive manufacturer recall notices.

If the legislature considers establishment of a negative check off or opt out option, it should be aware that agencies will have to expend funds to establish and operate an opt out system. This system will, among other things, need features that notify the public of the opt out possibility; receive and correctly process requests from the public to opt out; add that information to agency file and use it when the public gains access to the agency's files to drop individuals from the data processed; and add or delete names from agency files as licenses expire and new ones are issued.

Recommendation 5: The Legislature should amend the MGDPA to clearly authorize agencies to provide convenient methods of access to public data to those members of the public willing to pay for that convenience.

There was a time when gaining access to government data meant that you had to physically appear in a government agency to look at the contents of a file cabinet or a bound ledger. If you wanted to take data away you did so by taking notes on what you saw in the data displayed in the ledger or in the file. As technology began to improve, you may have been able to get a copy of the record if the agency had a copy machine.

Today, there are a variety of ways to get access to any government data including licensing data. The findings show that agencies are providing data to the public in the form of printed lists, as computer disk copies, as mailing labels, or through on-line access using computer terminals owned by either the agency or the public. Some agencies will, for a price, manipulate what is in a public data base to give the paying customer data in a special form. Sorts of names and addresses of licensees by zip code are a good example.

These practices seem to go way beyond what is contemplated in the MGDPA when it talks about requiring agencies to provide the public with access to public government data. It is now a common practice for government agencies and private sector businesses to negotiate about how the agency can provide data in a way that the private sector company feels is more convenient for its use. As long as a given state agency does not violate the base line requirement of the MGDPA that it make public data accessible to the public in some reasonable fashion, there is nothing in the MGDPA that prevents a state agency from negotiating with members of the public to provide access to public data in a more convenient way.

The best example of this negotiation is probably the Commercial Access System operated by the Department of Public Safety, which provides a number of businesses with on-line access to driver license and motor vehicle registration data maintained by the department. While continuing to offer members of the public access to its public files across the counter in the Transportation Building, the department also offers the convenience and speed of on-line access to those who are willing to pay for it. The practice has been endorsed in statute and, in the case of driver license data, the fees charged are set by statute (see Minnesota Statutes, Section 170.23).

This study establishes that these systems and practices have come into existence not only because there is a market for the public data being sought but also because there is a market for the actual system of gaining access that public agencies can offer. Public agencies can offer access to licensing data and methods of accessing data in a way that is attractive from a cost standpoint to potential customers who want both the data and ease of access. In other words, by negotiating about convenient access, agencies and private sector companies are operating within a free market philosophy in which they both have interests served by making the agreements that they do.

To the extent that the agencies carry on these negotiations in a business like manner and with the public trust

in mind, the public can benefit greatly from these arrangements. The public benefits indirectly from efficient government operations. The public benefits more directly from revenues gained by the state from companies willing to pay for more convenient access to public data. Both the MLS and the Department of Public Safety collect significant money from the public because of the business like arrangements they have negotiated with the public sector. The funds so collected are deposited in both the general and trunk highway funds.

Other than providing the basic framework in which negotiations about convenient access can be conducted, the MGDPA does not limit agencies' ability to make these kinds of arrangements. In essence, agencies can carry on these negotiations because nothing prevents them from doing so. There is no reason to change this basic framework. However, the legislature may wish to examine this practice of asking the public to pay more for convenient access to public data. The examination would have the objective of clear legislative authorization for the practice within certain guidelines.

It appears that some agencies like MLS and Public Safety have come to understand the opportunities presented in this area. Other agencies struggle with these concepts, and some education may be required.

Recommendation 6: Members of the public should not have to pay special fees in those situations where they are required to get access to public data for a public purpose.

A number of insurance company customers of MLS complained that they were forced to purchase names from MLS when all they were really trying to do was to verify that insurance agents they were dealing with in this state were actually licensed to sell insurance by the Department of Commerce. They stated that they were legally required to make these verifications. According to them, when they asked for this information from the Department of Commerce they were told that they had to get it from MLS. When they went to MLS, they were told that they could purchase lists of names of licensed agents but that they had to pay the MLS imposed minimum charge of \$157.50 for 3,500 names.

Where a company or individual citizen of the state is required by law to do something that requires the citizen to gain access to government data, that person or company should not be charged a fee for the data. Steps should be taken to assure that information that simply verifies whether or not someone is licensed is always available as public data from the agency issuing the license.

To address the insurance companies' particular complaint, the Department of Administration will open discussions with the Department of Commerce about appropriate solutions.

Recommendation 7: Licensees should not have to bear the cost of having licensing information about them provided to the public.

Some agencies reported that when they provide copies of licensing data to the public they do so without any charge to the recipient. If they incur any costs, they include those costs in the licensing fees they charge to applicants for processing the license application.

Agencies are clearly authorized by the MGDPA to recover the costs of providing copies of public data to the public. They should be encouraged to establish cost recovery procedures consistent with the MGDPA so that costs of providing data to the public are not borne by the license holders.

Recommendation 8: The Legislature should invite persons who provided information for this study to testify on this issue.

Both members of the public and companies which actually use licensing data made extensive comments to the Department of Administration. Citizens opposed to this practice often commented that it was their belief that when they provide data to the government the data are always held in confidence. Businesses expressed great concern that if the legislature should decide to completely stop the practice of dissemination of licensing data for mail or telephone solicitation it would hurt their business or in some cases even put their company out of business.

As the legislature considers the overall issue of how to balance interests such as these, it may be helpful to the legislature to gain more detailed and direct information from those companies and individuals who made comments to the Department. Use of the information about these persons as a legislative mailing list, a seemingly legitimate public purpose, also serves as a good illustration of the complexity and frustration associated with the "mailing list" issue.

Appendices

	F
--	---

1

1

1

1

1

Keywords:

1

1

1

1

1

1

1

1

1

1

1

1

Appendix I

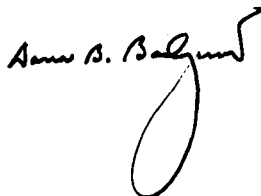


Office Memorandum

DATE : September 10, 1991

TO : State Department and Agency Heads

FROM : Dana B. Badgerow
Commissioner



SUBJECT: State Licensing Data Study

The 1991 legislature directed the Administration Department to examine issues related to the sale of lists of state licensing data for the commercial purposes of mailing lists or telephone solicitation. By January 1992, the department will make recommendations to the legislature on the appropriate treatment and classification of those data. I am requesting that your agency or department provide information about any and all licensing data which you maintain.

The Data Practices Division of the Information Policy Office is conducting this study. By Friday, October 4, 1991, please provide all of the information requested on the attached documents. Send your response to:

Data Practices Division
320 Centennial Office Building
658 Cedar Street
St. Paul, MN 55155

Include the name and phone number of a contact person to whom the Data Practices staff should direct any follow-up calls.

Because the scope of this request is large and agency data handling practices vary, please don't hesitate to contact Brooke Manley in the Data Practices Division at (612) 297-5888 for clarification or direction. With your full cooperation and prompt response to this request, I expect the Department of Administration's legislative mandate to be fulfilled.

DB/tv
Attachments

**STATE LICENSING DATA STUDY
DATA PRACTICES DIVISION
DEPARTMENT OF ADMINISTRATION
1991**

INSTRUCTIONS

- We are asking you to identify any and all licensing data which your agency generates and to provide specific information about each type of licensing data maintained.
- **For purposes of this study, licensing data means data gathered from individuals for the purpose of issuing a license, permit, or certificate of registration or qualification.**
- Two forms are provided to assist you. Please make as many copies of these forms as you need.
- **Complete one Data Form for each type of licensing data your agency generates.** (For example: driver license, motor vehicle license, canoe license, licensed psychologists).
- **Complete one Recipient Form for each third party to whom the data on the Data Form are furnished.** A third party means a member of the public, a business in the private sector, or anyone else, other than government agencies, who requests the data. Attach the Recipient Form to the Data Form.
- You may provide the requested information in another format if appropriate.
- If your agency makes use of its own forms or reports when collecting or furnishing licensing data, please provide copies. You may refer to these documents as you respond to the questions in this survey.
- Provide the requested information in as much detail as possible. Use attachments if necessary.
- No later than **Friday, October 4, 1991** return your response to:

**Data Practices Division
320 Centennial Office Building
658 Cedar Street
St. Paul, MN 55155**

- Questions may be directed to **Brooke Manley** at (612) 297-5888.

**STATE LICENSING DATA STUDY
DATA PRACTICES DIVISION
DEPARTMENT OF ADMINISTRATION
1991**

DATA FORM

Department or Agency: _____

Bureau or Division (if appropriate): _____

Name and phone number of the person
within your agency who may be contacted
about the information provided. _____

Type of license, permit or certificate _____

Number of files, licensees, or
permits maintained. _____

Identify the specific data elements which comprise this type of data. (For example: name, home address, license expiration date, etc.). In answer to this question you may attach any forms used to collect the data.

Does your agency furnish any of these data elements to others? If so, complete one **Recipient Form** for each recipient.

Has your agency received any complaints directly from citizens or licensees about the practice of furnishing this type of licensing data for commercial purposes? If so, how many complaints have been received? Please describe these complaints specifically.

Please feel free to make additional comments which you consider relevant to this study.

**STATE LICENSING DATA STUDY
DATA PRACTICES DIVISION
DEPARTMENT OF ADMINISTRATION
1991**

RECIPIENT FORM

Type of licensing data _____

Identity of third party to whom
the data are furnished _____

List or describe the **specific data elements** furnished to this party. If all of the data elements listed on Form A are furnished, please so state. In answer to this question you may attach any forms used to collect or furnish the data.

How often are licensing data furnished to this party? (For example: Does the party request the data monthly, annually, etc?). If the release is made on a regular, reoccurring basis, please describe.

How many files or names are furnished each time?

Does your agency furnish the data directly or are the data made available by other means? (For example: through the Print Communications Division of this department). Describe.

(Over)

Describe the form in which the data are furnished to this party. (For example: printed lists, on-line access to computerized files, "over-the-counter" individual requests).

To the extent that you know, how does this party use the data your agency provides? (For example: what kinds of mail or phone solicitation lists are prepared from the data? How are the data sorted? How many customers does this party serve? To whom else and for what remuneration does this party provide the data to others?)

To the extent possible, identify all of your costs in furnishing licensing data to this party.

To what extent are your costs recovered? For example: does your agency charge a fee for providing the data? How much is the fee? How is it determined? Does the fee include the cost of developing a method for providing the data (such as a database) pursuant to Minnesota Statutes, Section 13.03, subdivision 3? Does your agency charge extra for electronic transmission of data, also pursuant to Section 13.03, subdivision 3? (A copy of this subdivision is attached). What is the total financial gain or loss to your agency of furnishing licensing data?

Has your agency received any complaints directly from citizens or licensees about the practice of furnishing licensing data to this party? If so, how many? Please describe these complaints specifically.

Please feel free to make additional comments which you consider relevant to this study.

§13.03 ACCESS TO GOVERNMENT DATA.

Subdivision 1. Public data. All government data collected, created, received, maintained or disseminated by a state agency, political subdivision, or statewide system shall be public unless classified by statute, or temporary classification pursuant to section 13.06, or federal law, as nonpublic or protected nonpublic, or with respect to data on individuals, as private or confidential. The responsible authority in every state agency, political subdivision and statewide system shall keep records containing government data in such an arrangement and condition as to make them easily accessible for convenient use. Photographic, photostatic, microphotographic, or microfilmed records shall be considered as accessible for convenient use regardless of the size of such records.

Subd. 2. Procedures. The responsible authority in every state agency, political subdivision, and statewide system shall establish procedures, consistent with this chapter, to ensure that requests for government data are received and complied with in an appropriate and prompt manner. Full convenience and comprehensive accessibility shall be allowed to researchers including historians, genealogists and other scholars to carry out extensive research and complete copying of all records containing government data except as otherwise provided by law.

A responsible authority may designate one or more designees.

Subd. 3. Request for access to data. Upon request to a responsible authority or designee, a person shall be permitted to inspect and copy public government data at reasonable times and places, and, upon request, shall be informed of the data's meaning. If a person requests access for the purpose of inspection, the responsible authority may not assess a charge or require the requesting person to pay a fee to inspect data. The responsible authority or designee shall provide copies of public government data upon request. If a person requests copies or electronic transmittal of the data to the person, the responsible authority may require the requesting person to pay the actual costs of searching for and retrieving government data, including the cost of employee time, and for making, certifying, compiling, and electronically transmitting the copies of the data or the data, but may not charge for separating public from not public data. If the responsible authority is a state agency, the amount received is appropriated to the agency and added to the appropriations from which the costs were paid. If the responsible authority or designee is not able to provide copies at the time a request is made, copies shall be supplied as soon as reasonably possible.

When a request under this subdivision involves any person's receipt of copies of public government data that has commercial value and is a substantial and discrete portion of or an entire formula, pattern, compilation, program, device, method, technique, process, data base, or system developed with a significant expenditure of public funds by the agency, the responsible authority may charge a reasonable fee for the information in addition to the costs of making, certifying, and compiling the copies. Any fee charged must be clearly demonstrated by the agency to relate to the actual development costs of the information. The responsible authority, upon the request of any person, shall provide sufficient documentation to explain and justify the fee being charged.

If the responsible authority or designee determines that the requested data is classified so as to deny the requesting person access, the responsible authority or designee shall inform the requesting person of the determination either orally at the time of the request, or in writing as soon after that time as possible, and shall cite the specific statutory section, temporary classification, or specific provision of federal law on which the determination is based. Upon the request of any person denied access to data, the responsible authority or designee shall certify in writing that the request has been denied and cite the specific statutory section, temporary classification, or specific provision of federal law upon which the denial was based.

Appendix 2

1

1

10

1

1

1

11

11

1

11

1

1

1

1

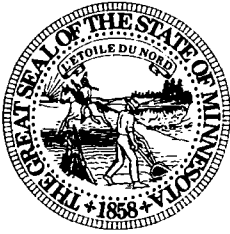
1

1

1

1

f



November 5, 1991

Dear Sir or Madam:

200 Administration Building
50 Sherburne Avenue
Saint Paul, Minnesota 55155
(612) 296-3862

The Department of Administration has been directed by the Legislature to examine issues related to the sale of lists of state licensing data for the commercial purposes of mailing lists or telephone solicitation. By January, 1992, the Department will make recommendations to the Legislature on the appropriate treatment and classification of licensing data.

This notification is being sent to you because you are a customer of the Print Communications Division's Mailing List Service. If you wish to submit data or opinions which relate to this study, please do so in writing by November 29, 1991. Comments should be submitted to the Data Practices Division at the address listed below.

Sincerely,

Brooke L. Manley
Study Coordinator
Data Practices Division
320 Centennial Office Building
658 Cedar Street
St. Paul, MN 55155
Phone: (612) 297-5888
Fax: (612) 296-5800

tv

Architectural Design
Building Code
Building Construction
Contracting
Data Practices
Data Processing
Employee Assistance
Energy Conservation
Fleet Management
Information Management
Inventory Management
Local Government Systems
Management Analysis
Plant Management
Printing & Mailing
Public Documents
Purchasing
Real Estate Management
Records Management
Resource Recycling
State Bookstore
Telecommunications
Volunteer Services

1
2
3
4
5
6
7
8
9
10
11
12
13
14
15
16
17
18
19
20
21
22
23
24
25
26
27
28
29
30
31
32
33
34
35
36
37
38
39
40
41
42
43
44
45
46
47
48
49
50
51
52
53
54
55
56
57
58
59
60
61
62
63
64
65
66
67
68
69
70
71
72
73
74
75
76
77
78
79
80
81
82
83
84
85
86
87
88
89
90
91
92
93
94
95
96
97
98
99
100

Appendix 3

1

2

3

4

5

6

7

8

9

10

11

12

13

14

15

16

17

18

19

20

Adopted Rules

Technical Colleges Board

Adopted Permanent Rules Relating to Teacher Licenses: Postsecondary Related Subjects; Computer Programming, Computer Operations

The rules proposed and published at *State Register*, Volume 15, Number 52, pages 2730-2731, June 24, 1991 (15 SR 2730), are adopted as proposed.

Official Notices

Pursuant to the provisions of Minnesota Statutes § 14.10, an agency, in preparing proposed rules, may seek information or opinion from sources outside the agency. Notices of intent to solicit outside opinion must be published in the *State Register* and all interested persons afforded the opportunity to submit data or views on the subject, either orally or in writing.

The *State Register* also publishes other official notices of state agencies, notices of meetings, and matters of public interest.

Department of Administration

Notice of Solicitation of Outside Information or Opinions Regarding Recommendations to the Legislature on the Appropriate Treatment and Classification of State Licensing Data

NOTICE IS HEREBY GIVEN that the Minnesota Department of Administration is seeking information or opinions from sources outside the Department in preparing to make recommendations to the Legislature on the appropriate treatment and classification of state licensing data. The recommendations are mandated by Section 31 of Chapter 319, *Minnesota Session Laws*, 1991, which directs the Department to study issues related to the sale of lists of state licensing data for commercial purposes as part of a mailing list or telephone solicitation.

The Minnesota Department of Administration requests information and opinions concerning the sale of state licensing data. Interested persons or groups may submit data or views on the subject in writing. Written statements should be addressed to:

Brooke I. Manley
Data Practices Division
320 Centennial Office Building
658 Cedar Street
St. Paul, MN 55155

Written statements will be accepted until November 29, 1991. Written statements may become part of the Department of Administration's report to the Legislature.

Ethical Practices Board

Request for Advisory Opinion Re: Campaign Finance Disclosure

The Ethical Practices Board solicits comments regarding the following request for an advisory opinion received from Erik A. Ahlgren, Esq., Dorsey and Whitney. Written comments should arrive at the Board office, 625 N. Robert St., St. Paul, MN 55101, prior to November 18, 1991, for consideration at the Board's meeting of December 5, 1991.

October 21, 1991—Please bring the following facts and issues before the Ethical Practices Board for the purpose of obtaining an advisory opinion.

FACTS

You are an attorney representing a corporation which does not have a Minnesota registered political committee affiliated with it. The Director of Government Relations for the corporation solicits contributions from employees of the corporation to be given to certain Minnesota public officials. On an entirely separate occasion, the Director of Government Relations solicits officers of other companies within the industry to solicit contributions from employees of their respective companies to be given to a different set of Minnesota public officials. In both cases, the contributions from employees are voluntary but the employees understand that the future success of their employers may be benefitted by access to Minnesota public officials.

1

1

1

1

1

1.

[illegible]

11

1

1

1

1

1

1

1

1

1

1

1

Appendix 4

1
2
3
4
5
6
7
8
9
10
11
12
13
14
15
16
17
18
19
20
21
22
23
24
25
26
27
28
29
30
31
32
33
34
35
36
37
38
39
40
41
42
43
44
45
46
47
48
49
50
51
52
53
54
55
56
57
58
59
60
61
62
63
64
65
66
67
68
69
70
71
72
73
74
75
76
77
78
79
80
81
82
83
84
85
86
87
88
89
90
91
92
93
94
95
96
97
98
99
100
101
102
103
104
105
106
107
108
109
110
111
112
113
114
115
116
117
118
119
120
121
122
123
124
125
126
127
128
129
130
131
132
133
134
135
136
137
138
139
140
141
142
143
144
145
146
147
148
149
150
151
152
153
154
155
156
157
158
159
160
161
162
163
164
165
166
167
168
169
170
171
172
173
174
175
176
177
178
179
180
181
182
183
184
185
186
187
188
189
190
191
192
193
194
195
196
197
198
199
200
201
202
203
204
205
206
207
208
209
210
211
212
213
214
215
216
217
218
219
220
221
222
223
224
225
226
227
228
229
230
231
232
233
234
235
236
237
238
239
240
241
242
243
244
245
246
247
248
249
250
251
252
253
254
255
256
257
258
259
260
261
262
263
264
265
266
267
268
269
270
271
272
273
274
275
276
277
278
279
280
281
282
283
284
285
286
287
288
289
290
291
292
293
294
295
296
297
298
299
300
301
302
303
304
305
306
307
308
309
310
311
312
313
314
315
316
317
318
319
320
321
322
323
324
325
326
327
328
329
330
331
332
333
334
335
336
337
338
339
340
341
342
343
344
345
346
347
348
349
350
351
352
353
354
355
356
357
358
359
360
361
362
363
364
365
366
367
368
369
370
371
372
373
374
375
376
377
378
379
380
381
382
383
384
385
386
387
388
389
390
391
392
393
394
395
396
397
398
399
400
401
402
403
404
405
406
407
408
409
410
411
412
413
414
415
416
417
418
419
420
421
422
423
424
425
426
427
428
429
430
431
432
433
434
435
436
437
438
439
440
441
442
443
444
445
446
447
448
449
450
451
452
453
454
455
456
457
458
459
460
461
462
463
464
465
466
467
468
469
470
471
472
473
474
475
476
477
478
479
480
481
482
483
484
485
486
487
488
489
490
491
492
493
494
495
496
497
498
499
500
501
502
503
504
505
506
507
508
509
510
511
512
513
514
515
516
517
518
519
520
521
522
523
524
525
526
527
528
529
530
531
532
533
534
535
536
537
538
539
540
541
542
543
544
545
546
547
548
549
550
551
552
553
554
555
556
557
558
559
560
561
562
563
564
565
566
567
568
569
570
571
572
573
574
575
576
577
578
579
580
581
582
583
584
585
586
587
588
589
590
591
592
593
594
595
596
597
598
599
600
601
602
603
604
605
606
607
608
609
610
611
612
613
614
615
616
617
618
619
620
621
622
623
624
625
626
627
628
629
630
631
632
633
634
635
636
637
638
639
640
641
642
643
644
645
646
647
648
649
650
651
652
653
654
655
656
657
658
659
660
661
662
663
664
665
666
667
668
669
670
671
672
673
674
675
676
677
678
679
680
681
682
683
684
685
686
687
688
689
690
691
692
693
694
695
696
697
698
699
700
701
702
703
704
705
706
707
708
709
710
711
712
713
714
715
716
717
718
719
720
721
722
723
724
725
726
727
728
729
730
731
732
733
734
735
736
737
738
739
740
741
742
743
744
745
746
747
748
749
750
751
752
753
754
755
756
757
758
759
760
761
762
763
764
765
766
767
768
769
770
771
772
773
774
775
776
777
778
779
780
781
782
783
784
785
786
787
788
789
790
791
792
793
794
795
796
797
798
799
800
801
802
803
804
805
806
807
808
809
810
811
812
813
814
815
816
817
818
819
820
821
822
823
824
825
826
827
828
829
830
831
832
833
834
835
836
837
838
839
840
84

Agencies that Maintain Licensing Data

47

<u>Agency No.</u>	<u>Agency</u>
01	Abstractors Board
02	Accountancy Board
03	Agriculture
04	Animal Health Board
05	Architecture, Engineering, Land Surveying and Landscape Architecture Board
06	Assessors Board
07	Barber Examiners
08	Boxing Board
09	Chiropractic Examiners Board
10	Commerce
11	Corrections
12	Dentistry Board
13	Electricity Board
14	Gambling Control Board
15	Health Department
16	Human Services
17	Labor & Industry
18	Mediation Services/PERB
19	Medical Practice Board
20	Metropolitan Airports Commission
21	Natural Resources
22	Nursing Board
23	Nursing Home Administrators Board
24	Optometry Board
25	Pharmacy Board
26	Podiatry Board
27	Pollution Control
28	POST Board
29	Psychology Board
30	Public Safety
31	Public Service
32	Racing Commission
33	Social Work Board
34	Teaching Board
35	Technical College Board
36	Transportation
37	Veterinary Medicine

1

1

1

1

1

1

1

1

1

1

1

1

1

1

1

1

1

1

1

1

Appendix 5



ALPHABETICAL GUIDE

Category	Statewide	Metro
Accountants (CPA's/LPA's)	5,425	3,920
Ambulance Services	291	74
Apiary	1,032	450
Architects	2,534	1,239
Beauty Salons	5,204	2,577
Boat Owners	636,000	385,500
Charitable Gambling	3,330	1,500
Charitable Organizations (Charities)	2,530	1,397
Chiropractors	1,575	868
Collection Agencies	183	87
Cosmetologists	27,205	15,857
Day Care Providers (In-Home)	13,456	7,778
Debt Collectors	1,846	901
Dentists	3,726	1,920
Dental Assistants	3,932	2,327
Dental Hygienists	20,708 *	1,658
Electrical Contractors	1,831	806
Electricians (Journeyman Class A & B)	8,574	4,763
Electricians (Maintenance)	657	436
Electricians (Master Class A & B)	4,320	1,978
Emergency Medical Paramedics	975	600
Emergency Medical Technicians	13,000	5,300
Engineers	7,514	3,704

Statewide counts include residents outside the State of Minnesota

* The editing of this report revealed that this number is a typographical error. The correct number is 2,761. The MLS will make this correction in future catalog printings.

Category		Statewide	Metro
Food Handlers		5,623	2,375
Food Processors		788	325
Food Wholesalers		561	289
Hunters:	Bear	65,500	27,163
	Deer	559,674	230,356
	Moose	66,000	27,500
	Turkey	22,549	12,100
Insurance Agents		33,148	17,356
Insurance Agents (By-Line)	Life & Health	26,678	14,611
	Property & Casualty	14,656	7,271
	Bail Bonds	122	78
	Farm Prop. Liab.	560	124
	Travel Baggage	448	318
	Surplus Lines	168	130
	Title	610	250
	Variable Annuity	6,400	4,123
Insurance Companies		1,531*	140
Insurance Adjusters		555	323
Landscape Architects		281	189
Land Surveyors		413	212
Liquor Establishments		6,304	2,596
Livestock Dealers		302	55
Medical Corporations		759	571
Milk Graders		1,450	350
Nursery Dealers		1,375	825

Statewide counts include residents outside the State of Minnesota

* Nationwide

Category		Statewide	Metro
Nurses	RN's	47,816	28,098
	LPN's	21,352	8,808
Pharmacies		1,100	547
Pharmacists		4,601	2,133
Physical Therapists		2,514	1,092
Physicians		14,020	5,932
Physicians Assistant		125	60
Plumbers		5,120	2,750
Real Estate Agents/Brokers		21,250	14,750
Real Estate Companies		5,823	3,390
School Faculty:	Combined	58,953	31,908
	Elementary	17,905	9,996
Support Staff:	Admin/Support Services	588	387
	Coordinators	105	64
	Counselors	1,001	500
	Directors	237	101
	Librarians	740	280
	Media Specialists	390	142
	Nurses	333	150
	Personnel Student Services	3,533	2,097
	Principals	1,780	870
	Psychologists	433	121
	Social Workers	545	157
	Superintendents & Assistants	455	129
	Supervisors & Other Admin.	1,272	765

Statewide counts include residents outside the State of Minnesota

Category		Statewide	Metro
School Faculty: (By Subject)	Agri-Business	236	52
	Art	1,110	575
	Communications	3,665	1,994
	Drivers Education	278	75
	Health/Phy-Ed.	3,964	1,843
	Home Economics	1,500	700
	Language (World)	1,512	927
	Mathematics	2,860	1,429
	Music	2,412	1,254
	Natural Science	2,323	1,165
	Office/Business	997	406
	Social Studies	2,858	1,461
	Special Education	8,126	4,701
	Trade & Industrial	439	205
Schools:	Districts	435	250
	Public	1,500	750
	Non-Public	666	210
	Combined (Includes ECSU's & Coops)	3,200	1,375
Securities Agents (Brokers)		32,000	7,250
Ski Permit Holders		10,567	6,397
Snowmobile Owners		320,000	150,000
Underground Storage Tanks	Owners	10,000	4,000
	Installations	13,900	6,500
Veterinarians		2,500	700

Statewide counts include residents outside the State of Minnesota

Appendix 6

1
 2
 3
 4
 5
 6
 7
 8
 9
 10
 11
 12
 13
 14
 15
 16
 17
 18
 19
 20
 21
 22
 23
 24
 25
 26
 27
 28
 29
 30
 31
 32
 33
 34
 35
 36
 37
 38
 39
 40
 41
 42
 43
 44
 45
 46
 47
 48
 49
 50
 51
 52
 53
 54
 55
 56
 57
 58
 59
 60
 61
 62
 63
 64
 65
 66
 67
 68
 69
 70
 71
 72
 73
 74
 75
 76
 77
 78
 79
 80
 81
 82
 83
 84
 85
 86
 87
 88
 89
 90
 91
 92
 93
 94
 95
 96
 97
 98
 99
 100
 101
 102
 103
 104
 105
 106
 107
 108
 109
 110
 111
 112
 113
 114
 115
 116
 117
 118
 119
 120
 121
 122
 123
 124
 125
 126
 127
 128
 129
 130
 131
 132
 133
 134
 135
 136
 137
 138
 139
 140
 141
 142
 143
 144
 145
 146
 147
 148
 149
 150
 151
 152
 153
 154
 155
 156
 157
 158
 159
 160
 161
 162
 163
 164
 165
 166
 167
 168
 169
 170
 171
 172
 173
 174
 175
 176
 177
 178
 179
 180
 181
 182
 183
 184
 185
 186
 187
 188
 189
 190
 191
 192
 193
 194
 195
 196
 197
 198
 199
 200
 201
 202
 203
 204
 205
 206
 207
 208
 209
 210
 211
 212
 213
 214
 215
 216
 217
 218
 219
 220
 221
 222
 223
 224
 225
 226
 227
 228
 229
 230
 231
 232
 233
 234
 235
 236
 237
 238
 239
 240
 241
 242
 243
 244
 245
 246
 247
 248
 249
 250
 251
 252
 253
 254
 255
 256
 257
 258
 259
 260
 261
 262
 263
 264
 265
 266
 267
 268
 269
 270
 271
 272
 273
 274
 275
 276
 277
 278
 279
 280
 281
 282
 283
 284
 285
 286
 287
 288
 289
 290
 291
 292
 293
 294
 295
 296
 297
 298
 299
 300
 301
 302
 303
 304
 305
 306
 307
 308
 309
 310
 311
 312
 313
 314
 315
 316
 317
 318
 319
 320
 321
 322
 323
 324
 325
 326
 327
 328
 329
 330
 331
 332
 333
 334
 335
 336
 337
 338
 339
 340
 341
 342
 343
 344
 345
 346
 347
 348
 349
 350
 351
 352
 353
 354
 355
 356
 357
 358
 359
 360
 361
 362
 363
 364
 365
 366
 367
 368
 369
 370
 371
 372
 373
 374
 375
 376
 377
 378
 379
 380
 381
 382
 383
 384
 385
 386
 387
 388
 389
 390
 391
 392
 393
 394
 395
 396
 397
 398
 399
 400
 401
 402
 403
 404
 405
 406
 407
 408
 409
 410
 411
 412
 413
 414
 415
 416
 417
 418
 419
 420
 421
 422
 423
 424
 425
 426
 427
 428
 429
 430
 431
 432
 433
 434
 435
 436
 437
 438
 439
 440
 441
 442
 443
 444
 445
 446
 447
 448
 449
 450
 451
 452
 453
 454
 455
 456
 457
 458
 459
 460
 461
 462
 463
 464
 465
 466
 467
 468
 469
 470
 471
 472
 473
 474
 475
 476
 477
 478
 479
 480
 481
 482
 483
 484
 485
 486
 487
 488
 489
 490
 491
 492
 493
 494
 495
 496
 497
 498
 499
 500
 501
 502
 503
 504
 505
 506
 507
 508
 509
 510
 511
 512
 513
 514
 515
 516
 517
 518
 519
 520
 521
 522
 523
 524
 525

Pricing

Minimum Order:

Minimum order is \$157.50 for 3,500 names or less...**plus** additional selection, format, tax, setup and handling charges.

Standard Selection: \$ 5.00/M

- Geographic Area
- Random
- 3-digit or 5-digit areas (15 zip maximum)

Pricing:

M = Per Thousand Names

F = Flat Fee

Base Price

\$45.00/M

Format:

Printout/Cheshire Labels	\$ 6.50/M
9-Track Magnetic Tape	\$ 8.00/M
Diskette	\$10.00/M
Tape Reel (Non-refundable)	\$25.00/F
Diskettes (Non-refundable)	\$40.00/F
Setup/Handling	\$25.00/F
Rush (3 day delivery)	\$50.00/F

Special Selection: \$10.00/M

- Boats broken down by type, length, hull propulsion, etc.
- Selections by dates.
- Type of licensure or lines.
- Any selection other than geographic area.

Note:

Call for more information on counts, selection criteria, or license renewal periods to ensure that list is up-to-date.

Discounts:

- Special discounts available for lists with 100,000 names or more.
- A 20% discount is available to recognized list brokers with 10,000 or more.
- A 50% discount is available for duplicate orders placed at the same time.

Pricing Example:

Pharmacists in SCF's 550, 551, 553, 554 (Metro Area) on pressure sensitive labels (PSL'S). Estimated count - 2,100 (under the minimum order).

Base	(\$45.00 x 3,500) =	\$157.50
SCF (Standard Selection)	(\$ 5.00 x 3,500) =	\$ 17.50
PSL's (Format Charge)	(\$ 6.50 x 3,500) =	\$ 22.75
Setup/Handling (Flat Fee)		\$ 25.00
	Subtotal	\$222.75
	6.5% Sales Tax	\$ 14.47
	Total	\$237.22

1

1

1

1

1

1

1

1

1

1

1

1

1

1

1

1

1

1

1

Appendix 7

1.

1

1

1

1

1

1

1

1

1

1

1

1

—

1

1

1

1

1

16B.51 AGENCY REPORTS.

Subdivision 1. Supervision by commissioner. The commissioner shall supervise and control the making and distribution of all reports and other publications of all kinds issued by the state and state agencies when not otherwise prescribed by law. The commissioner shall also prescribe the manner and form of issuing reports required by sections 8.08; 16A.50; 35.03; 129D.02, subdivision 5; 256.01; 268.12, subdivision 2; 299C.18; and 360.015, subdivision 17.

Subd. 2. Prescribe fees. The commissioner may prescribe fees to be charged for services rendered by the state or an agency in furnishing to those who request them certified copies of records or other documents, certifying that records or documents do not exist and furnishing other reports, publications, or related material which is requested. The fees, unless otherwise prescribed by law, may be fixed at the market rate. The commissioner of finance is authorized to approve the prescribed rates for the purpose of assuring that they, in total, will result in receipts greater than costs in the fund. Fees prescribed under this subdivision are deposited in the state treasury by the collecting agency and credited to the general services revolving fund. Nothing in this subdivision permits the commissioner of administration to furnish any service which is now prohibited or unauthorized by law.

Subd. 3. Sale of publications. The commissioner may sell official reports, documents, and other publications of all kinds, may delegate their sale to state agencies, and may establish facilities for their sale within the department of administration and elsewhere within the state service. The commissioner may remit a portion of the price of any publication to the agency producing the publication.

Subd. 4. Exceptions. This section does not apply to the Regents of the University of Minnesota or to the state agricultural society.

Subd. 5. Limitations on subject matter prohibited. The commissioner may not adopt rules to prescribe the fees permitted by subdivision 2 or which limit in any way the subject matter of a report or publication which the law requires or authorizes an agency to produce.

History: 1984 c 544 s 56; 1984 c 654 art 2 s 45,46; 1984 c 655 art 2 s 13 *subd 1*; 1987 c 365 s 14; 1987 c 394 s 1

1

1

1

1

1

1

1

1

1

1

1

1

1

1

1

1

1

1

1

1

Appendix 8

1

2

3

4

5

6

7

8

9

10

11

12

13

14

15

16

17

18

19

20

Mailing List Service

FY 91 Sales

	Quantity Sold	Sales Amount
Lists of Licensing Data		
Architects		
Bear Hunters	3	\$1,661.75
Boatowners	31	\$11,777.43
Boiler Operators	1	\$625.00
Chiropractors	6	\$1,012.94
Cosmetologists	40	\$6,623.65
CPA Cand (Pass/Exam)	23	\$1,119.50
CPA's	19	\$3,467.45
Day Care Providers	16	\$5,034.13
Deer Hunters	19	\$6,891.11
Dentists/Hygenists/Assistants	33	\$5,825.71
Electricians	7	\$1,661.04
Emergency Medicals	1	\$167.57
Engineers	1	\$187.50
Foster Care Center		
Insurance Agents by Line	28	\$13,971.53
Insurance Agents/Adjusters	18	\$12,720.38
Land Surveyors		
Landscape Architects	1	\$823.00
LPA's	3	\$405.25
LPN's	9	\$4,383.49
Moose Hunters	1	\$1,500.00
Notaries	1	\$186.12
Off Road Vehicles	1	\$182.50
Pharmacists	10	\$1,641.51
Physical Therapists	23	\$3,706.86
Physicians	22	\$7,776.40
Plumbers	2	\$370.57
Real Estate Agents/Brokers	41	\$12,001.70
RN's	63	\$34,939.65
Snowmobile Owners	11	\$9,868.90
Steamfitters	-1	(\$50.00)
Turkey Hunters	5	\$2,731.50
Veterinarians	5	\$552.31
Subtotal	443	\$153,766.45

PrintCommunications Division
Mailing List Service
FY 91 Sales

	Quantity Sold	Sales Amount
Other Lists		
Ambulance Services	1	\$155.25
Apiary	1	\$168.45
Boiler Facilities		
Charitable Gambling	21	\$3,292.98
Charitable Organizations	17	\$2,953.76
Drivers License		
Faculty Members	25	\$4,868.73
Food Handlers	3	\$483.70
Food Processors	2	\$157.50
Food Wholesalers		
Insurance Agencies	3	\$502.71
Insurance Agent Apt by Company	211	\$38,668.08
Insurance Companies	1	\$157.50
Liquor Establishments	24	\$3,801.16
Livestock		
Media List - in-house promo	1	\$58.00
Medical Corporations	4	\$488.26
Milk Graders		
Motor Vehicle Dealers		
Nurseries		
Pharmacies	7	\$690.57
Real Estate Agents Appt by Company		
Real Estate Companies	2	\$225.56
Salons	19	\$2,493.68
Schools	34	\$6,136.22
Securities Brokers/Dealers	6	\$1,380.87
Ski Passes	2	\$195.28
Teachers	54	\$13,481.14
USTIS	13	\$6,047.71
Subtotal	451	\$86,407.11
Total Lists	894	\$240,173.56

Mailing List Service

FY 91 Sales

	Quantity Sold	Sales Amount
Services		
Selections	171	\$10,006.20
Pressure Sensitive Labels	247	\$8,164.63
Tape or Disk	162	\$8,584.95
Reel or Diskette	152	\$4,640.08
Programming - Special Services		
Special delivery/shipping charges	28	\$1,885.38
Setup/Packaging	660	\$15,859.94
Computer Lists	122	\$26,200.21
Total Services	1542	\$75,341.39
Total Sales		\$315,514.95

1
2
3
4
5
6
7
8
9
10
11
12
13
14
15
16
17
18
19
20
21
22
23
24
25
26
27
28
29
30
31
32
33
34
35
36
37
38
39
40
41
42
43
44
45
46
47
48
49
50
51
52
53
54
55
56
57
58
59
60
61
62
63
64
65
66
67
68
69
70
71
72
73
74
75
76
77
78
79
80
81
82
83
84
85
86
87
88
89
90
91
92
93
94
95
96
97
98
99
100

Appendix 9

1
2
3
4
5
6
7
8
9
10
11
12
13
14
15
16
17
18
19
20
21
22
23
24
25
26
27
28
29
30
31
32
33
34
35
36
37
38
39
40
41
42
43
44
45
46
47
48
49
50
51
52
53
54
55
56
57
58
59
60
61
62
63
64
65
66
67
68
69
70
71
72
73
74
75
76
77
78
79
80
81
82
83
84
85
86
87
88
89
90
91
92
93
94
95
96
97
98
99
100
101
102
103
104
105
106
107
108
109
110
111
112
113
114
115
116
117
118
119
120
121
122
123
124
125
126
127
128
129
130
131
132
133
134
135
136
137
138
139
140
141
142
143
144
145
146
147
148
149
150
151
152
153
154
155
156
157
158
159
160
161
162
163
164
165
166
167
168
169
170
171
172
173
174
175
176
177
178
179
180
181
182
183
184
185
186
187
188
189
190
191
192
193
194
195
196
197
198
199
200
201
202
203
204
205
206
207
208
209
210
211
212
213
214
215
216
217
218
219
220
221
222
223
224
225
226
227
228
229
230
231
232
233
234
235
236
237
238
239
240
241
242
243
244
245
246
247
248
249
250
251
252
253
254
255
256
257
258
259
260
261
262
263
264
265
266
267
268
269
270
271
272
273
274
275
276
277
278
279
280
281
282
283
284
285
286
287
288
289
290
291
292
293
294
295
296
297
298
299
300
301
302
303
304
305
306
307
308
309
310
311
312
313
314
315
316
317
318
319
320
321
322
323
324
325
326
327
328
329
330
331
332
333
334
335
336
337
338
339
340
341
342
343
344
345
346
347
348
349
350
351
352
353
354
355
356
357
358
359
360
361
362
363
364
365
366
367
368
369
370
371
372
373
374
375
376
377
378
379
380
381
382
383
384
385
386
387
388
389
390
391
392
393
394
395
396
397
398
399
400
401
402
403
404
405
406
407
408
409
410
411
412
413
414
415
416
417
418
419
420
421
422
423
424
425
426
427
428
429
430
431
432
433
434
435
436
437
438
439
440
441
442
443
444
445
446
447
448
449
450
451
452
453
454
455
456
457
458
459
460
461
462
463
464
465
466
467
468
469
470
471
472
473
474
475
476
477
478
479
480
481
482
483
484
485
486
487
488
489
490
491
492
493
494
495
496
497
498
499
500
501
502
503
504
505
506
507
508
509
510
511
512
513
514
515
516
517
518
519
520
521
522
523
524
525
526
527
528
529
530
531
532
533
534
535
536
537
538
539
540
541
542
543
544
545
546
547
548
549
550
551
552
553
554
555
556
557
558
559
560
561
562
563
564
565
566
567
568
569
570
571
572
573
574
575
576
577
578
579
580
581
582
583
584
585
586
587
588
589
590
591
592
593
594
595
596
597
598
599
600
601
602
603
604
605
606
607
608
609
610
611
612
613
614
615
616
617
618
619
620
621
622
623
624
625
626
627
628
629
630
631
632
633
634
635
636
637
638
639
640
641
642
643
644
645
646
647
648
649
650
651
652
653
654
655
656
657
658
659
660
661
662
663
664
665
666
667
668
669
670
671
672
673
674
675
676
677
678
679
680
681
682
683
684
685
686
687
688
689
690
691
692
693
694
695
696
697
698
699
700
701
702
703
704
705
706
707
708
709
710
711
712
713
714
715
716
717
718
719
720
721
722
723
724
725
726
727
728
729
730
731
732
733
734
735
736
737
738
739
740
741
742
743
744
745
746
747
748
749
750
751
752
753
754
755
756
757
758
759
760
761
762
763
764
765
766
767
768
769
770
771
772
773
774
775
776
777
778
779
780
781
782
783
784
785
786
787
788
789
790
791
792
793
794
795
796
797
798
799
800
801
802
803
804
805
806
807
808
809
810
811
812
813
814
815
816
817
818
819
820
821
822
823
824
825
826
827
828
829
830
831
832
833
834
835
836
837
838
839
840
84

Mailing List Service sales

FY91
\$315,515

Projected FY92
\$310,000

Mailing List Service expenses

Cost of goods sold	\$ 80,533	\$ 50,000
Direct salaries/benefits	88,869	93,237
Addressing/inserting	826	1,000
List purchases (see note A)	2,266	3,500
Printing	3,607	5,000
Postage	7,279	7,500
Freight (UPS)	2,400	3,000
Freight (Federal Express)	1,000	500
Supplies	1,050	2,000
Telephone	5,100	5,400
Training	1,694	1,500
Rent	5,400	6,000
Equipment (see note B)	-na-	15,000
TOTAL	\$200,024	\$193,637

- A: List purchases are mailing lists purchased for the purpose of notifying selected markets of State of Minnesota mailing list availability.
- B: Computer equipment was purchased in early FY92 to be used for in-house production of mailing lists. It is anticipated that this purchase will result in a \$30,000 savings in cost of goods sold during FY92.
- C: Expenses do not include allocation of indirect costs.



Appendix I 0

|

|

|

|

|

|

|

|

|

|

|

|

|

|

|

|

|

|

|

DRIVER LICENSE RECORDS INQUIRIES

Calendar Year 1990

3,264,415 Records Maintained

	INDIVIDUAL INQUIRIES	LIST/LABEL/TAPE REQUESTS	ON-LINE INQUIRIES
NUMBER OF RECORDS PURCHASED	50,981	36,178,885	2,103,274
NUMBER OF CUSTOMERS	Unknown	18	558
UNIT FEE CHARGED	\$4 per inquiry \$5 per certified copy	\$500 plus \$8 per thousand names	\$2 per inquiry
TOTAL FEES RECOVERED	\$165,400	\$181,275	\$4,206,548
DATA PROCESSING CHARGES PAID TO DEPARTMENT OF ADMINISTRATION		\$13,174	
TOTAL FEES RETURNED TO THE GENERAL FUND (10%)	\$16,540	\$16,810	\$420,645
TOTAL FEES RETURNED TO THE HIGHWAY FUND (90%)	\$148,860	\$151,292	\$3,785,894

Total Gain to State \$4,226,724

Other Costs	\$500,000	\$190,000
-------------	-----------	-----------

DVSD provided the above estimated figures for other costs of providing licensing data. These costs include salaries, rents and leases, communications (telephones) and database maintenance. These costs are not deducted directly from the fees collected.

1
2
3
4
5
6
7
8
9
10
11
12
13
14
15
16
17
18
19
20
21
22
23
24
25
26
27
28
29
30
31
32
33
34
35
36
37
38
39
40
41
42
43
44
45
46
47
48
49
50
51
52
53
54
55
56
57
58
59
60
61
62
63
64
65
66
67
68
69
70
71
72
73
74
75
76
77
78
79
80
81
82
83
84
85
86
87
88
89
90
91
92
93
94
95
96
97
98
99
100

Appendix I I



MOTOR VEHICLE RECORDS INQUIRIES**Calendar Year 1990****4,375,283 Records Maintained**

	INDIVIDUAL INQUIRIES	LIST/LABEL/TAPE REQUESTS	ON-LINE INQUIRIES
NUMBER OF RECORDS PURCHASED	46,065	788,243	164,656
NUMBER OF CUSTOMERS	Unknown	32	558
UNIT FEE CHARGED	\$4 per inquiry \$5 per certified copy	\$500 plus \$8 per thousand names	\$2 per inquiry
TOTAL FEES RECOVERED	\$185,361	\$25,364	\$129,312
DATA PROCESSING CHARGES PAID TO DEPARTMENT OF ADMINISTRATION		\$8,700	
TOTAL FEES RETURNED TO THE GENERAL FUND (10%)	\$185,361	\$16,664	\$129,312

Total Gain to State \$322,666

Other Costs	\$395,000	\$28,000
--------------------	------------------	-----------------

DVSD provided the above estimated figures for other costs of providing licensing data. These costs include salaries, rents and leases, communications (telephones) and database maintenance. These costs are not deducted directly from the fees collected.



Appendix I 2



STATE OF MINNESOTA
DEPARTMENT OF PUBLIC SAFETY
DRIVER AND VEHICLE SERVICES
395 JOHN IRELAND BLVD.
214 TRANSPORTATION BUILDING
SAINT PAUL, MINNESOTA 55155

COMPANIES REQUESTING DRIVERS LICENSE LISTS

18

ABBOTT INSURANCE
317 WEST 46TH ST
MPLS MN 55409

AMERICAN FAMILY INS GRP
6131 BLUE CIRCLE DRV
EDEN PRAIRIE MN 55344

AMERICAN STUDENT LIST
98 CUTTER MILL RD
GREAT NECK NY 11021

CASUAL MALE BIG & TALL
418 BOSTON TURNPIKE
SHREWSBURY MA 01545
GAYLE THIRODEAU

DATED THE INFORMATION NETWORK
5555 TRIANGLE PKWY SUITE 400
NORCROSS, GA 30092
LEE GANT

DEMOCRATIC FARMERS LABOR (DFL)
525 PARK ST SUITE 100
ST PAUL MN 55103-2142

EQUIFAX SERVICES INC
1360 PEACHTREE ST NW SUITE 1100
TWO MIDTOWN PLAZA
ATLANTA GA 30309

FLEX CREDIT INC
1605 E CAPITOL AV
BISMARCK ND 58502

GERMAIN INSURANCE
315 WEST 46TH ST
MPLS MN 55409

INFORM NATIONAL
5800 LAKE ROSE CIRC PO 1438
MINNETONKA MN 55345

K & H INSURANCE
4900 N CO RD 169 SUITE 103
MINNETONKA MN 55345

LANDAHL INSURANCE AGENCY
3822 WEST BROADWAY
ROBBINSDALE MN 55422

METROMAIL CORPORATION
901 W BOND ST
LINCOLN NE 68521-3694

MVR SERVICES INC
100 EAST EUCLID SUITE 167
DES MOINES IA 50313

POLICY MANAGEMENT SYSTEMS CORPORATION
ONE PMS CENTER PO BOX TEN
COLUMBIA SC 29202

SELECTIVE SERVICE
DATA MANAGEMENT CENTER
1023 31ST NW-NATL HDQTRS
WASHINGTON DC 20435

US MARINES CORPS
9TH MARINE CORPS DIV
10000 W 75TH ST
SHANNON MS 386204-2265

UNIVERSITY OF MN-DIV OF EPIDEMIOLOGY
515 DELAWARE ST SE 1-210 MOOG TOWER
MPLS MN 55455

1990

32

COMPANIES REQUESTING MOTOR VEHICLE LISTINGS

BRISTOL CLASSICS, LTD
7929 VICTORIA DR BX 377
VICTORIA MN 55386

TWEEKS LTD
2326 E 44TH ST
INDIANAPOLIS IN 46205

MIDWEST RIDER
2830 CEDAR AV #E
MPLS MN 55407

KLINE VOLVO INC
35W NORTH & CO RD C
ROSEVILLE MN 55113

REBS MARKETING INC
14701 PIONEER TRAIL SUITE 202
EDEN PRAIRIE MN 55347

MOBILITY UNLIMITED OF MN INC
925 E HENNEPIN
MPLS MN 55414

METRO INC
HCB3 BOX 855
CROSSLAKE MN 56442

WILDERNESS PARK-CROSSLAKE
HCB3 BX 390
CROSSLAKE MN 56442

HOISINGTON GROUP INC
7300 METRO BLVD SUITE 525
MPLS MN 55435

CAROUSEL AUTOMOBILES
8989 WAYZATA BLVD
MPLS MN 55426

RUBIN RESPONSE SERVICES INC
3315 W ALGONQUIN RD
ROLLING MEADOWS ILL 60008

STAR TRIBUNE
425 PORTLAND AV
MPLS MN 55488

BACKSTRETCH RV PARK & CAMPGROUND
8855 13TH AV E
SHAKOPEE MN 55379

MN RV WORLD
DIVISION OF REC-VEE INC
14525 HWY 65 NE
HAM LAKE MN 55304

COUNTRY RV SUPER STORE
4800 HIGHWAY 63 S
ROCHESTER MN 55904

AARP FOREMOST INS GRP
P O BX 164
GRAND RAPIDS MI 49501

REINHARDT & ANDERSON
1400 E FIRST NATL BANK BLDG
332 MINNESOTA ST
ST PAUL MN 55101

WHITEBIRCH INC
HCR 1 BOX 404
BREEZY POINT MN 56472

THE RV PLACE
3600 W HWY 13
BURNSVILLE MN 55337

GREG BALDWIN
13775 CHESTNUT
EDEN PRAIRIE

JOSEPH ELIAS
8621 RUAN LAKE DRV
STACY MN 55079

SENTRY TECHNOLOGIES
1387 PARK RD
CHANHASSEN MN 55317

JOHNSON AUTOHAUS LTD
808 NORTH CEDAR
OWATONNA MN 55060

DAIN BOSWORTH INC
6600 FRANCE AV SO SUITE 250
EDINA MN 55435-1805

NORTHWEST CAMPERS INC.
HWY 14 BX 785
BYRON MN 55920

IMAGES MARKETING AND ADVERTISING
P O BX 1957
LACROSSE WI 54602-1957

JIM KOWALSKI
P O BX 361
MAPLE PLAIN MN 55359

MOTORWERKS BMW
1400 W 79TH ST
BLOOMINGTON MN 55420

DWORSKY AGENCY
1301 CAMBRIDGE ST
HOPKINS MN 55343

BLOOMINGTON SUBARU
8030 S HUMBOLDT AV
EDEN PRAIRIE MN 55431

MORRIES
12520 WAYZATA BLVD
MINNETONKA MN 55343

R L POLK
CINCINNATI OH

DIAL UP CUSTOMERS

Page No. 1
09/30/91

COMPANY	STREET_ADD	CITY_ZIP
ADVANCE INSURANCE AGENCY	7300 FRANCE AV S SUITE 20	EDINA MN 55435
AGENCY 10 INSURANCE	7301 ZANE AV N	BROOKLYN PARK MN 55443
ALEXANDER & ALEXANDER INC	P O BX 1360/4000 OLSON ME	MPLS MN 55427
ALL COUNTY AGENCY INC	37 E LITTLE CANADA RD	LITTLE CANADA MN 55117
ALLIED ADJUSTERS INC	2500 W CO RD 42 SU 210 PO	BURNSVILLE MN 55337
AMERICAN AGENCY INC	5851 CEDAR LAKE RD	ST LOUIS PARK MN 55416-1495
AMERICAN BUSINESS & FAMIL	2580 WHITE BEAR AV SUITE	ST PAUL MN 55109
AMERICAN ECONOMY INSURANC	7701 YORK AV S	MPLS MN 55435
AMERICAN LENDERS SERVICE	P O BX 4025	ST PAUL MN 55104
AMERICAN SECURITY CORP	1717 UNIVERSITY AV	ST PAUL MN 55104
AMERICAN WARRANTY CORP	7373 N CICERO AV	LINCOLNWOOD ILLINOIS 60646
ALL NATION INSURANCE CO	155 AURORA AV P O BX 4369	ST PAUL MN 55102
AMERICAN STATES INSURANCE	P O BX 35087	MPLS MN 55435
AMERICANA INSURANCE AGENC	300 W MAIN ST	SLEEPY EYE MN 56085
APOLLO INSURANCE AGENCY	28 S 11TH AV P O BX 1206	ST CLOUD MN 56302
A-S.B.S.C.	2145 UNIVERSITY AV	ST PAUL MN 55114
ASPEN AGENCY	2669 COON RAPIDS BLVD	COON RAPIDS MN 55433
SEE MCCARTHY OLDS		
ASSOCIATED RURAL AGENCIES	BX 338 MAIN ST SE	DANUBE MN 56230
AUSTIN MICRO SYSTEMS	P O BX 30001 COFA 2/91	COLLEGE STATION TX 77842
R BROUILLETTE AGENCY	1005 W FRANKLIN AV	MPLS MN 55405
R A BRUCKER INSURANCE AGE	2419 N MARGARET	NO ST PAUL MN 55109
BRUSTAD & ASSOCIATES INC	12800 WHITEWATER DRV	MINNETONKA MN 55348
BURNS-BORCHARD INSURANCE	9051 LYNDALE AV S	MPLS MN 55420
CADE LAW FIRM	14141 GLENDALE RD	SAVAGE MN 55378
CAFESIUS AGENCY INC	129 S HOLMES ST P O BX 97	SHAKOPEE MN 55379
CARLTON COLLEGE SECURITY	1 NORTH COLLEGE ST	NORTHFIELD MN 55057
THE CARLILE COMPANY	2435 N MARGARET ST	ST PAUL MN 55109
CARPENTERS SERVICE CENTER	842 RAYMOND AV #3	ST PAUL MN 55114-1521
CASUALTY ASSURANCE GROUP	101 W 3RD ST	CHASKA MN 55318
CASUALTY ASSURANCE OF WAC	44 W 1ST ST	WACONIA MN 55387
CENTRAL COLLECTION SERVIC	215 NO BENTON DRV	SAUK RAPIDS MN 56379
CENTURY INSURANCE AGENCY	707 HWY 10 COFA 12/89	ELK RIVER MN 55330
CHALGREN DAHL AGENCY	6161 WOODDALE AV	EDINA MN 55424
CHECKRITE OF MINNESOTA	9217 17TH AV S	BLOOMINGTON MN 55425
CHICAGO & NORWESTRN RAILR	275 E 4TH ST	ST PAUL MN 55101
CITIZENS SECURITY MUTUAL	406 MAIN ST	RED WING MN 55066
ANDERSON INSURANCE & INVE	312 CENTRAL AV SUITE 488	MPLS MN 55414
CLEARY AGENCY INC	928 12 OAKS CNTR 15500 WA	WAYZATA MN 55391
COBB, STRECKER, DUNPHY &	150 S 5TH ST SUITE 2000	MPLS MN 55402
COMMERCIAL ASSOCIATES OF	3376 COACHMAN RD	EAGAN MN 55121
COMMERCIAL REPORTS INC	P O BX 5180	HOPKINS MN 55343
CONAWAY AND ASSOCIATES NE	4101 BOARDMAN ST	MPLS MN 55417
CONSOLIDATED AGENCY	7300 W 147TH ST	APPLE VALLEY MN 55124
CONTROL DATA	8100 34TH AV S BX D	MPLS MN 55440
CONTROL DATA CORP/MAIL TO	3101 E 80TH ST/PO 609 MPL	BLOOMINGTON MN 55425
CONVERGENT SYSTEMS INC	245 E 6TH ST	ST PAUL MN 55101
COX-OLSON INS CONSULTANTS	2469 UNIVERSITY AV	ST PAUL MN 55114
C I TITLE CREDIT INVESTIG	203 E LITTLE CANADA RD	LITTLE CANADA MN 55109
CREDIT SCAN INC	9001 E BLOOMINGTON FRWY S	MPLS MN 55420
CSC INSURANCE CENTER	1900 SILVER LAKE RD SUITE	ST PAUL MN 55112
JAKOTA'S CHILDREN INC	400 W MARIE AV	WEST ST PAUL MN 55118

Page No. 2
09/30/91

COMPANY	STREET_ADD	CITY_ZIP
DATA FLO SYSTEMS	6053 HUDSON RD SUITE 145	WOODBURY MN 55125/SPRINGFIELD ILL
DATAMARK SERVICES/MPLS CR	5255 E RIVER RD #211	MPLS MN 55421-1015
DAYTON HUDSON DEPT STORES	700 ON THE MALL	MPLS MN 55402
DIETZ-KANE INSURANCE AGEN	P O BX 25066	WOODBURY MN 55125
DIVERSIFIED ADJUSTMENT SE	P O 32145/277 COON RAPIDS	FRIDLEY MN 55432/COON RAPIDS 55433
DONOHUE AGENCY INC	360 N ROBERT ST #444	ST PAUL MN 55101
GEORGE DOUGLOS & ASSOCIAT	P O BX 7593	MPLS MN 55407
LAURITZ N DYTE & SON INC	6465 WAYZATA BLVD SUITE 6	MPLS MN 55440
EDINA AGENCY INC	8000 W 78TH ST #360	EDINA MN 55435
NORTHERN CAPITAL INC PREV	6043 HUDSON RD SUITE 365	WOODBURY MN 55125
ENHANCED TELEMAGEMENT I	80 S 8TH ST SUITE 1044 ID	MPLS MN 55402
FARMERS UNDRWRTRS ASSOC F	1700 N LAKE ST	AURORA ILLINOIS 60507
FIRST AMERICAN AGENCY INC	321 S 7TH ST PO BX 665	BRAINERD MN 56401-0665
FIRST AMERICAN INSURANCE	208 EAST COLLEGE DRV	MARSHALL MN 56258
FIRST AMERICAN AGENCY OF	P O BX 827 109 E HOLMES	DETROIT LAKES MN 56501
FIRST BANK NATL ASSC CONS	515 MARQUETTE	MPLS MN 55401
FIRST INS TWIN CITIES MAR	8000 W 78TH ST SUITE 400	EDINA MN 55435
FIRST INS TWIN CITIES PER	8000 W 78TH ST SUITE 400	EDINA MN 55435
FIRST NATIONAL ANOKA	MAIN & 3RD P O BX 39	ANOKA MN 55303
FIRST NATIONAL INSURANCE	324 OAK ST BX 70	FARMINGTON MN 55024
FIRST NATIONAL BANK OF MP	P O BX A 512	MPLS MN 55472
FOREST LAKE INSURANCE AGE	232 S LAKE ST P O BX 188	FOREST LAKE MN 55025
JAMES J GIBSON & ASSOC	5200 WILLSON RD #197	EDINA MN 55424
GLADWIN AGENCY	738 11TH AV S P O BX 159	HOPKINS MN 55343
GREENWAY CO-OP	P O BX 6878	ROCHESTER MN 55903
NORMAN K GURSTEL & ASSOC	706 2ND AV S SUITE 600	MPLS MN 55402 COFA 12/89
HAGEN KRUEGER INS COFN	4570 W 77TH #223	EDINA MN 55435 COFA 11/90
HATCH AGENCY INC	4550 W 77TH ST SUITE 196	EDINA MN 55435
MARY HEIN INS AGENCY	2775 LANCASTER LANE	PLYMOUTH MN 55441
HERGOTT & ASSOC/ BETTY MA	262 RIVERWOODS LANE P O B	BURNSVILLE MN 55337
THE HERITAGE CLAIM SERVIC	7420 UNITY AV N	MPLS MN 55443
DICK HODGES OLDS	2775 35W NO	ROSEVILLE MN 55113
HOFF & ALLEN	300 PRAIRIE CENTER DRV SU	EDEN PRAIRIE MN 55344
HONEYWELL INC MN12 1144	GENERAL OFFICE MN 12-1144	MPLS MN 55440
HOOPER HOLMES BUREAU	BX 33128	MPLS MN 55433
JACK HUNGELMANN INS	7250 FRANCE AV S SUITE 20	EDINA MN 55435
IDS FINANCIAL SERVICES IN	80 S 8TH ST IDS TOWER	MPLS MN 55474
ROOKE, JOHNSON & RENSLOW	5620 SNETANA DRV SUITE 37	MINNETONKA MN 55343
BARRY INSURANCE CTR COFA	2555 E 7TH AV	NO ST PAUL MN 55109
THE INSURANCE CONNECTION	199 COON RAPIDS BLVD SUIT	MPLS MN 55433 COFA 9/23/88
THE INSURANCE MART	6875 HIGHWAY 65 NE	FRIDLEY MN 55432 COFA 11/90
INTREPID DETECTIVE AGENC	P O BX 11198	ST PAUL MN 55111-0198
IPS INC	210 BELTRAMI AV P O BX 95	BEMIDJI MN 56601
TT FINANCIAL SERVICES	834 S BROADWAY P O BX 816	ROCHESTER MN 55903
JEFFERSON MCNULTY INSURAN	4530 HWY 61	WHITE BEAR LAKE MN 55110
KEISTER & KEISTER AGENCY	421 SOUTH MAIN P O BX 469	STILLWATER MN 55082
ELLECO RETD PO 9/16/88	1760 COLETTE DRV #3	N MANKATO MN 56001
WESTERN/KELLER/PARK INS A	P O BX 130155	ST PAUL MN 55113
AMES M KING & ASSOC INC	200 W OLD SHAKOPEE RD	BLOOMINGTON MN 55420
LINE VOLVO	35 W NORTH & CO RD C	ROSEVILLE MN 55113

Page No. 3
09/30/91

COMPANY	STREET_ADD	CITY_ZIP
JOHLNHOFFER AGENCY INC	8770 LYNDALE AV S	MPLS MN 55420
RS CORP	2399 UNIVERSITY AV	ST PAUL MN 55114
J F LAKE & COMPANY	600 S HWY 169 SUITE 900	MPLS MN 55426
LANDAHL INSURANCE AGENCY	3822 W BROADWAY	ROBBINSDALE MN 55422
LANGE ASSOCIATES	1402 ATLANTIC AV	BENSON MN 56215
DAVID W LARSON & ASSOC	100 N 6TH ST 476-A BUTLER	MPLS MN 55403-1503
LIEN TITLE SEARCH	2715 UPPER AFTON RD	ST PAUL MN 55119-4760
LOBAK INVESTIGATIONS	4445 W 77TH ST SUITE 207	EDINA MN 55435
LYON AGENCY INC	935 E WAYZATA BLVD	WAYZATA MN 55391
MADA SERVICES INC	277 UNIVERSITY AV	ST PAUL MN 55103
GUARDIAN SECURTIES WAS MA	901 1/2 MAINSTREET	HOPKINS MN 55343
MAGUIRE AGENCY INC	P O BX 64316	ST PAUL MN 55164
MANKATO STATE UNIV BUSINE	MSU BX 95	MANKATO MN 56001
MANKATO STATE UNIV BUSINE	ELLIS & SOUTH ROAD	MANKATO MN 56001
MARQUETTE INSURANCE MI	7401 METRO BLVD P O BX 35	MPLS MN 55435
MALLY MCCARTHYS	3880 N HWY 61	WHITE BEAR LAKE MN 55110
MEGADATA	3601 PARK CENTER BLVD SUI	ST LOUIS PARK MN 55416
MEHUS INSURANCE AGENCY	020 139TH ST W	SAVAGE MN 55378-2045
METRO SERVICES CO	3600 MINNESOTA DRV SUITE	MPLS MN 55435
MIDWAY FORD	2777 SNELLING AV N	ST PAUL MN 55113
MINER MCALPIN BOERER AGEN	4230 CENTRAL AV NE	COLUMBIA HGTS MN 55421
MIDWEST FAMILY MUTUAL INS	10601 WAYZATA BLVD P O BX	MINNEAPOLIS MN 55440
MINNESOTA INSURANCE NETWO	1895 E CO RD E	ST PAUL MN 55110
MINNESOTA MUTUAL FIRE & C	10225 YELLOW CIRCLE DRV	MINNETONKA MN 55343
MODITOR & ASSOCIATES INC	4530 W 77TH ST SUITE 219	MPLS MN 55435
MORGAN ASSOCIATES INC	2457 LYNDALE AV S	MPLS MN 55405
MINNEAPOLIS BLDG TRADES C	312 CENTRAL AV ROOM 298	MPLS MN 55414
MPLS TOWING	1004 GLENWOOD AV N	MPLS MN 55405
MUSTY BARNHART AGENCY	314 MAIN ST RIVERFRONT CE	RED WING MN 55066
MUTUAL SERVICE CASUALTY	TWO PINE TREE DRV	ST PAUL MN 55112
NATIONAL AG UNDERWRITERS	403 JACKSON ST	ANOKA MN 55303
NATIONAL CAR RENTAL	MPLS ST PAUL INTERNATIONAL	STPAUL55111 11/89CLSD #088
		NATCAR
NATIONAL FAMILY INS CO	155 AURORA AV P O BX 6469	ST PAUL MN 55164
EVAN M NIEFELD	5353 WAYZATA BLVD SUITE 5	MPLS MN 55416
NORTHERN CAPITAL AGENCY	700 S 3RD ST SUITE 405	MPLS MN 55415
NORTHERN CLAIMS ASSOC/BLO	3054 BLOOMINGTON AV S	MPLS MN 55407
NORTHLAND COLLECTION SERV	7831 GLENROY RD SUITE 145	EDNIA MN 55439
NORTH SUBURBAN AGENCIES	11550 ROBINSON DRV NW PO	COON RAPIDS MN 55433
NORTHWEST INVESTIGATIONS	P O BX 18394	MPLS MN 55418-0394
NORWEST RETAIL SERVICES	21 1ST ST SW NORWEST BANK	ROCHESTER MN 55903
NORWEST RETAIL SERVICES	55 E 5TH ST	ST PAUL MN 55101-2336
ON GUARD SECURITY	3018 UNIVERSITY AV SE P O	MPLS MN 55414
OTIS, MAGIE, GUSTAFSON IN	5 NORTH 2RD AV W P O BX 1	DULUTH MN 55816-0827
PINKERTONS INC	7300 FRANCE AV S	MPLS MN 55435
AMERICAN PROTECTIVE SERVI	5740 BROOKLYN BLVD	BROOKLYN CENTER MN 55429
POLAR CHEVROLET	1801 E CO RD F	WHITE BEAR LAKE MN 55110
ON POWERS & ASSOCIATES	7500 HWY 55 VALLEY SQUARE	MPLS MN 55427
OWERS INVESTIGATION INC	1194 KINGLET CT	EAGAN MN 55123
ROBE INVESTIGATIVE SERVI	PB BX 1156 2605 E CLIFF	BURNSVILLE MN 55337 COFA 27
ROFESSIONAL INVESTIGATIV	8609 LYNDALE AV S SUITE 1	BLOOMINGTON MN 55420
ROGRESSIVE COMPANIES	P O BX 6949	CLEVELAND OHIO 44101

Page No. 4
09/30/91

COMPANY	STREET_ADD	CITY_ZIP
THE PROTECTORS INC	151 SILVER LAKE RD	NEW BRIGHTON MN 55112
PRUDENTIAL ST PAUL NO DIS	3585 N LEXINGTON SUITE 35	ST PAUL MN 55112
PRUDENTIAL INS CO	13001 CO RD 10	PLYMOUTH MN 55442
		553-5807
PRUDENTIAL INS CO	2700 1ST ST N SUITE 300 P	ST CLOUD MN 56302
PRUDENTIAL PROPERTY & CAS	P O BX 429	HINSDALE ILL 60521
PRUDENTIAL INS CO	633 S CONCORD ST DROVERS	SO ST PAUL MN 55075
PRUDENTIAL INSURANCE CO	7101 NORTHLAND CIRC SUITE	BROOKLYN PARK MN 55428
PRUDENTIAL INSURANCE CO	4815 BURNING TREE RD	DULUTH MN 55811
QUALITY INS SERVICE(LINNE	1648 RICE ST	ST PAUL MN 55117
RAM INSURANCE AGENCY	10700 W HWY 55 SUITE 260	PLYMOUTH MN 55441
RECORD CHEX INC	P O BX 966	BUFFALO NEW YORK 14215-0966
R A & ASSOC NEW NM PREV R	P O BX 12831/1781 MONN CT	ST PAUL MN 55112 /WBL MN 5511
RENTAL RESEARCH SERVICES	11300 MINNETONKA MILLS RD	MINNETONKA MN 55343
RGNONTI AND ASSOCIATES	12751 CO RD 5 BRNSVL W SU	BURNSVILLE MN 55337
DAVID A ROGERS & ASSOC	P O BX 290122	MPLS MN 55429
ROTHSCHILD BELL & WALSETH	245 S LAYFAYETTE RD	ST PAUL MN 55107-1628
HAROLD T RUSHTON/INS CONS	11095 VIKING DRV #240	EDEN PRAIRIE MN 55344-7218
BAARELA INSURANCE SERVICE	1535 VIKING BLVD NE	CEDAR MN 55011
SAFECO INSURANCE COMPANIE	1900 W HASSELL RD	HOFFMAN ESTATES ILL 60196
SAFECO INS CO	5270 W 84TH ST SUITE 350	MPLS MN 55437
ST PAUL FIRE & MARINE INS	3600 W 80TH ST	MPLS MN 55431-1080
ST PAUL RAMSEY MED CENTER	525 PARK ST SUITE 300	ST PAUL MN 55103
CERTIFIED AUTO RECOVERY	3787 E RIVER RD	MPLS MN 55421
SCHADOW AGENCY	6100 EXCELSIOR BLVD	MPLS MN 55416
SCHIFFLER INSURANCE	BX 672	ALBANY MN 56307
SCHOOL DISTRICT NO 622	2055 E LARPEUR AV	MAPLEWOOD MN 55109
SCHWEBEL GOETZ & SIEBEN	80 S 8TH ST 5120 IDS CENT	MPLS MN 55402-2246
J SEACRIST & ASSOCIATES	2205 ARCADE	ST PAUL MN 55109
SEARS ROEBUCK	2929 ELLIOT AV S ATTN MJ	MPLS MN 55407
SERVICE ASSOCIATES DUROSE	3925 EXCELSIOR BLVD	MPLS MN 55416
RAY SMITH INS AGENCY	4124 QUEBEC AV N SUITE 20	NEW HOPE MN 55427
BOLHEIM TAXES AND INSURAN	100 E 66TH ST	RICHFIELD MN 55423
ST CLOUD STATE UNIV BLDG	ADMINISTRATIVE SERVICES R	ST CLOUD MN 56301
ST THOMAS COLLEGE	2115 SUMMIT AV	ST PAUL MN 55105
STRIPERT REYNEN CAPRETZ I	203 N MAIN BX 678	AUSTIN MN 55912-0678
OWIGHT SWANSTROM CO	31 N 21ST AV W	DULUTH MN 55806
TECHNICAL SECURITY	BERT ST	W ST PAUL 55118 HM NO
		738-7515
TELECHECK MINNESOTA	9059 LYNDALE AV S	BLOOMINGTON MN 55420
TELESERV INVESTIGATIONS	3433 BROADWAY ST NE SUITE	MPLS MN 55413
THOM AGENCY INC	40 S ELM ST P O BX 87	WACONIA MN 55387
THUNE UPHAM & ASSOC	NORTHLAND PLAZA BX 10	THIEF RIVER FALLS MN 56701
TOUSLEY FORD INC	1493 E CO RD E	WHITE BEAR LAKE MN 55110
TRAFF/CRITERION INC	935 E WAYZATA BLVD	WAYZATA MN 55391
TRANSPORTATION MANAGEMENT	1665 S LEXINGTON AV	ST PAUL MN 55118-3607
THE TRAVELERS COMPANIES	6465 WAYZATA BLVD P O BX	MPLS MN 55440-0035
RI-STATE INSURANCE CO	1 ROUNDWIND RD	LUVERNE MN 56156
THE TUTHILL AGENCY	1521 HOPKINS CROSSROAD	MINNETONKA MN 55343
WIN CITIES SALVAGE POOL	1280 JACKSON ST	ST PAUL MN 55117
WIN CITY FEDERAL VISA	P O BX 64424	ST PAUL MN 55101
WIN CITY GROUP	4500 PARK GLEN RD	ST LOUIS PARK MN 55416

Page No. 5
09/30/91

COMPANY	STREET_ADD	CITY_ZIP
UNDERWRITERS SERVICE CO	33 10TH AV S SUITE 301 PO	HOPKINS MN 55343
UNDERWRITERS SERVICE CO	250 BISHOPS WAY	BROOKFIELD WI 53005
UNDERWRITERS SERVICE CO	33 10TH AV S SUITE 301 PO	HOPKINS MN 55343
UNDERWRITERS SERVICE CO	33 10TH AV S SUITE 301 PO	HOPKINS MN 55343
UNITED DIVERSIFIED CREDIT	1200 ZANE AV N SUITE 200	MPLS MN 55422
UNITED RISK SERVICES INC	935 E WAYZATA BLVD	WAYZATA MN 55391
UNITED STATES FIDELITY AN	800 MARQUETTE AV SUITE 11	MPLS MN 55402
UNITED TOWING	2332 STILLWATER RD	ST PAUL MN 55119
UNIVERSITY OF MN DEPT PSY	75 E RIVER RD ELLIOTT HAL	MPLS MN 55455
MINN TWIN/FAMILY STUDY/WA	75 EAST RIVER RD ELLIOTT	MPLS MN 55455-9911
U S AGENT NETWORK SERVICE	2500 CITY WEST SUITE 2000	HOUSTON TEXAS 77042
U S DATA CORP	5555 TRIANGLE PARKWAY SUI	NORCROSS GEORGIA 30092
U S DATA CORP/NEW=DATEQ IN	5555 TRIANGLE PARKWAY SUI	NORCROSS GEORGIA 30092
U S SPECIAL SERVICES BURE	P O BX 6692/3153 34TH AV	MPLS MN 55406
VEHICLE OPERATOR SEARCHES	P O BX 15334/5324 RIVERSI	SACRAMENTO CALIF 95851-1334
BERALD A RUETTIMAN VERIFI	3033 CAMPUS DRV #425 C	MPLS MN 55447
VERIFIED CREDENTIALS INC	1000 E 146TH ST SUITE 214	BURNSVILLE MN 55337
GEORGE D VIENS & ASSOC	2001 KILLEBREW DR SUI#122	MPLS MN 55425
VIKING COLLECTION SERVICE	8120 PENN AV S SUITE 564	MPLS MN 55431
VILLAGE CHEVROLET	16200 WAYZATA BLVD	WAYZATA MN 55391
WASECA MUTUAL INSURANCE C	P O BX 1489 1000 WEST A	WASECA MN 56093
WESTERN ACCOUNT SERVICE	8700 W 36TH ST SUITE 200	ST LOUIS PK MN 55426
WESTWOOD MANAGEMENT CONSU	11900 WAYZATA BLVD #c-228	MINNETONKA MN 55343
WHITE BEAR HYUNDAI	3900 N HWY 61	WHITE BEAR LAKE MN 55110
WEISSNER INC	250 S HAMLINE	ST PAUL MN 55105
R L YOUNGDAHL & ASSOCIATE	10261 YELLOW CIRCLE DRV	MINNETONKA MN 55343-9145
HENNEPIN CO SOUTHDALE	300 S 6TH ST HENN CO GOVT	MPLS MN 55487
HENNEPIN CO BROOKDALE	300 S 6TH ST HENN CO GOVT	MPLS MN 55487
HENNEPIN CO RIDGEDALE	300 S 6TH ST HENN CO GOVT	MPLS MN 55487
HENNEPIN CO TEST ACCT	300 S 6TH ST HENN CO GOVT	MPLS MN 55487
PROFESSIONAL CREDIT CONSU	170 E 7TH PL	ST PAUL MN 55101
RISK & INSURANCES SERVICE	10800 LYNDALE AV S P O BX	MPLS MN 55420
REDAR TOWING & GARAGE	1843 E 24TH ST	MPLS MN 55404
COMMUNITY AGENCY INC	9301 BRYANT AV S #201B	BLOOMINGTON MN 55420
BRANDOW HOWARD KOHLER & R	7825 WASHINGTON AV S OLYM	BLOOMINGTON MN 55435
DOUSINEAU MCGUIRE SHAUGHN	1500 UTICA S 600 TRAVELER	MPLS MN 55416-1523
SKIPFINDERS	14132 68TH PL N	MAPLE GROVE MN 55369
MARQUETTE BANK MPLS	6TH & MARQUETTE	MPLS MN 55480
VERIFICATIONS INCORPORATE	101 E 5TH ST AM NATL BK S	ST PAUL MN 55101
THOMAS WILLIAMS AGENCY IN	250 N CENTRAL AV	WAYZATA MN 55391
ABBOTT INSURANCE AGENCY	315 W 46TH ST	MPLS MN 55409
AMERICAN ANSWERING SERVIC	8951 W 36TH ST SUITE 1	ST LOUIS PARK MN 55426
CONTROL DATA	8800 QUEEN AV	MPLS MN 55431 894-9269
TRANSPORTATION INFO SERVI	4110 S 100 E AV SUITE 200	TULSA OK 74146
MAINE'S DATA	1601 OLD HUDSON RD	ST PAUL MN 55106
DATA FLO SYSTEMS RETAIL C	801 S DURKIN DRV PO BX 43	SPRINGFIELD ILL 62708
CENTURY INSURANCE	1908 IOWA AV	SUPERIOR WISC 54880
LOSS PREVENTION CONSULTAN	338 120TH CIRC NW	MPLS MN 55433
IDF DEVELOPMENT CORP	555 GOFFLE RD SUITE 216	RIDGEWOOD NJ 07450
		201-444-8101
PRUDENTIAL INSURANCE MPLS	1221 NICOLLET MALL SUITE	MPLS MN 55403
INCHER, PETERSON & SINCO	285 SE 18TH ST P O BX 506	OWATONNA MINN 55060

Page No. 6
09/30/91

COMPANY	STREET_ADD	CITY_ZIP
HENN CO TEST ACCT	300 S 6TH ST HENN CO GOVT	MPLS MN 44487
RELIANCE GROUP	6200 SHINGLE CREEK PKWY S	MPLS MN 55430
AMERICAN COMMERCE INSURAN	4660 W 77TH ST SUITE 239	EDINA MN 55435
USA TODAY	1445 ENERGY PARK DRV	ST PAUL MN 55108
CHRISTENSEN AGENCY INC	6161 WOODDALE AV S PO BX	MPLS MN 55424-0289
PROFESSIONAL SYSTEMS	P O BX 2000	NO MANKATO MN 56001
NATIONAL CAR RENTAL	7000 FRANCE AV S	MPLS MN 55435
S C I U LOCAL IM	2610 UNIVERSITY AV SUITE	ST PAUL MN 55114
SUPREME CT OF MINN BOARD	200 S ROBERT ST SUITE 310	ST PAUL MN 55107
CRANE PHILLIPS INSURANCE	213 S BROADWAY	JORDAN MN 55352
MEDTRONIC INC	7000 CENTRAL AV NE PO BX	MPLS MN 55440
RON SAXON FORD	225 UNIVERSITY AV	ST PAUL MN 55103
TERRY L TERITTELWITS	P O BX 213-91	EAGAN MN 55123
HOLIDAY COMPANIES	5501 W OLD SHAKOPEE RD P	MPLS MN 55440
INSURANCE AGENTS GROUP IN	4940 VIKING DRV SUITE 325	EDINA MN 55435
WRIGHT INSURANCE AGENCY	429 E MAIN	ELK RIVER MN 55330
SAND, WENSEL INSURANCE AG	601 RAILROAD AV PO BX 640	ALBANY MN 56307-0640
DATA PROGRESS	726 EAST 37TH ST	MPLS MN 55407
INTERNATIONAL TRACING SER	P O BX 34000	SEATTLE WASH 98124-1000
EIVISKA AGENCY	2738 WINNETKA AV N ENTERP	NEW HOPE MN 55427
LEADENS INVESTIGATIONS &	1202 EXCELSIOR AV E	HOPKINS MN 55343
DYNAMICS INC/REAL ESTATE	1300 GODWARD ST NE SUITE	MPLS MN 55413
INTERNAL REVENUE SERVICE	P O BX 64450 STOP 5700 J	ST PAUL MN 55105
INTERNAL REVENUE	cancelled 3/90	
THE FARMERS INSURANCE GRO	180 SOUTH LINCOLN WAY PO	AURORA ILLINOIS 60507
BROWN COUNTY	CENTER & STATE ST	NEW ULM MN 56073
HUMAN SERVICES DEPT		
PRIDWAY AGENCIES INC	1089 10TH AV SE	MPLS MN 55414
PACIFIC POOL AND PATIO	6922 55TH ST N	NO ST PAUL MN 55109
PROFESSIONAL PROTECTIVE S	6737 PARK AV S	RICHFIELD MN 55423
VALLEY SUBURBAN INSURANCE	7200 FRANCE AV SUITE 231	EDINA MN 55435
WINONA AGENCY INC	174 CENTER ST P O BX 919	WINONA MN 55987
CAT INVESTIGATIONS MIDWES	9925 LYNDAL AV S SUITE 3	BLOOMINGTON MN 55420
ACORN MINI STORAGE	4652 LYNDAL AV N	MPLS MN 55412
METROPOLITAN MOSQUITO CON	2380 WYCLIFF ST	ST PAUL MN 55114
ASSURED PROTECTION INC	5671 GENEVA AV	ST PAUL MN 55109
JS WEST COMMUNICATIONS	200 S 5TH ST RM 100	MPLS MN 55402
STERNER INSURANCE AGENCY	120 1ST ST N	WINSTED MN 55395
SHERMAN INSURANCE AGENCY	239 LIVESTOCK EXCHANGE BL	SO ST PAUL MN 55075
VALI-CHEK/10010FF PK RD #	12940 HARRIET AV S #230/I	BURNSVILLE MN 55337/MAIN OFF
PRUDENTIAL INSURANCE	10901 RED CIRC DRV #100	MINNETONKA MN 55343/SHADY OAK
		OFCTR
INFORMATION REPORTING SER	2101 HENNEPIN AV #201	MPLS MN 55405-2769
MINAR FORD	HWY 694 & SILVER LAKE RD	NEW BRIGHTON MN 55112
MARTIN FINANCIAL SERVICES	5775 WAYZATA BLVD SUITE 9	MPLS MN 55416
MCUGIGAN & MCUGIGAN ATTOR	SNELLING & SIBLEY #200 LI	ST PAUL MN 55104
STEVE CARLSON STATE FARM	3621 85TH AV N	BROOKLYN PARK MN 55443
INNOMARK INTERNATIONAL LT	1330 EAST 82ND ST	MPLS MN 55425
REINSURANCE ASSOCIATION O	P O BX 308	ESKO MN 55733
ANCHOR INSURANCE AGENCY	14405 21ST AV N SUITE 109	PLYMOUTH MN 55447
ATONWAN COUNTY AUDITOR	COURTHOUSE	ST JAMES MN 56081
ORWEST BANK	55 E FIFTH ST	ST PAUL MN 55101

Page No. 7
09/30/91

COMPANY	STREET_ADD	CITY_ZIP
R J PARADIS	430 EAST LAKE ST	CHISHOLM MN 55719
MILWAUKEE GUARDIAN INSURA	P O BX 64514	ST PAUL MN 55164
EQUIFAX SERVICES	5100 GAMBLE DRV SUITE 400	MPLS MN 55440-1142
TCF BANKING & SAVINGS	801 MARQUETTE AV	MPLS MN 55402
INSURANCE BY STREHLOW	P O BX 953 716 S 1ST ST	WILLMAR MN 56201
BILL GOVE INSURANCE AGENC	149 E THOMPSON SUITE 208	WEST ST PAUL MN 55118
ZGI INC NEW NM 9/89 FBC	P O BX 382 9/89 COFA	OSSEO MN 55369
NETTESTAD INSURANCE	P O BX 354	FELICAN RAPIDS MN 56572
ST PAUL RAMSEY MEDICAL CE	JACKSON AT UNIVERSITY	ST PAUL MN 55101-2595
1ST NATIONAL BANK OF COLD	301 MAIN ST P O BX 416	COLD SPRING MN 56320
INTERSTATE REPORTING COMP	1975 GENEVA AV N	ST PAUL MN 55128
SIMS SECURITY DIVISON OF	652 TRANSFER RD	ST PAUL MN 55114
AMERICAN BUSINESS INSURAN	7701 YORK AV S SUITE 200	MPLS MN 55435-5238
BEN INFO SERV/POLICY MGMN	ONE PMS CENTER	BLYTHEWOOD SC 29016
MCC INVESTMENTS	10125 CROSSTOWN CIRC SUIT	MPLS MN 55344
BEN INFO SERV/POLICY MGMT	ONE PMS CENTER	BLYTHEWOOD SC 29016
BEN INFO SERV/POLICY MGMT	ONE PMS CENTER	BLYTHEWOOD SC 29016
METROPOLITAN TRANSIT COMM	560 6TH AV N	MPLS MN 55411-4398
AMERICAN FAMILY INSURANCE	P O BX 29524	BROOKLYN CENTER MN 55429
ATTORNEYS PROCESS SERVICE	7800 GLENROY AV COFA 7/91	BLOOMINGTON MN 55439
MICHAEL T KLUKAS	1748 ALTON RD/PHN HM 636-	NEW BRIGHTON MN 55112
E P & B INC (DOUGLAS DEHL	2050 WHITE BEAR AV	ST PAUL MN 55109
MARILYN BIANCHI-ROSSI STA	200 COON RAPIDS BLVD #100	COON RAPIDS MN 55433
I SALTER AGENCY INC	325 LAKE AV S #707 MEIERH	DULUTH MN 55802
MET LIFE/CENTURY 21 INSUR	7900 INTERNATIONAL DRV SU	BLOOMINGTON MN 55425
ST PAUL FIRE AND MARINE I	385 WASHINGTON ST	ST PAUL MN 55102
JAMES W BIANCO ATTORNEY A	18202 MINNETONKA BLVD SUI	DEEPHAVEN MN 55391
W A LANG INSURANCE	375 JACKSON ST SUITE 500	ST PAUL MN 55164-0215
METROPOLITAN TRANSIT COMM	560 6TH AV N	MPLS MN 55411-4398
DRAIG S GORDON/GORDONS EN	7705 BROOKLYN BLVD	BROOKLYN PARK MN 55443
CRAKER INSURANCE AGENCY	502A EAST MAIN ST PO 204	MELROSE MN 56352
FOREST FRIBERG NEW NMB/90	PO BX 383 COFA 12/90	CIRCLE PINES 55435 LEXNGTN
		CLAIMSER
		DULUTH MN 55802-1495
		PREV NM
ST LOUIS COUNTY MGMNT INF	320 W 2ND ST RM 204	MPLS MN 55416
		MPLS MN 55416-2576
ZURICH-AMERICAN INSURANCE	1660 S HWY 100 SUITE 200E	COON RAPIDS MN 55433
THE AUTOMOBILE CLUB OF MI	5400 W 39TH ST	APPLE VALLEY MN 55124
FARMERS INSURANCE GROUP	490 114TH AV NW	WEST ST PAUL MN 55118
PROFESSIONAL INS AGENCY O	7300 W 147TH ST SUITE 200	MPLS MN 55459-0001
INTERSTATE INVESTIGATION	149 E THOMPSON # 204	MPLS MN 55402
FORD MOTOR CREDIT CO	P O BX 59001	EDINA MN 55435
WASSERMAN & BAILL	120 S 6TH ST/2200 1ST BK	MPLS MN 55488
INTERREGIONAL GROUP	4930 W 77TH ST SUITE 210	BURNSVILLE MN 55337 431-3930
STAR TRIBUNE-LIBRARY	425 PORTLAND AV	MPLS MN 55432
SOUTH SIDE GLASS CO	12651 ZENITH AV	MPLS MN 55455
GREATER METRO AGENCY INC	1481 81ST AV NE	ST PAUL MN 55103
IOFM PUBLIC HEALTH ATTN J	ENVIRO & OCCUP HEALTH 420	ALBERTVILLE MN 55301
ALP LEGAL SERVICES INC	251 EMPIRE BUILDER CTR 23	SAVAGE MN 55378
FRANCIS BEAUDRY INS AG	5667 MAIN AV P O BX 128	EDINA MN 55435
& K MVR SERVICE	4880 NATCHEZ LANE	GOLDEN VALLEY MN 55426
WESTERN NATIONAL INS CO	5350 W 78TH ST	
COLLISION CENTER INC	900 FLORIDA AV S	

Page No. 8
09/30/91

COMPANY	STREET_ADD	CITY_ZIP
ST PAUL PIONEER PRESS DIS	345 CEDAR ST	ST PAUL MN 55101
STATE FARM INS DAN CHEUNG	4159 MINNEHAHA AV S	MPLS MN 55406
CALIFORNIA DRIVING RECORD	P O BX 15314	SACRAMENTO CA 95813
NATIONAL RECORDS SERVICE	3001 HARBOR LANE	PLYMOUTH MN 55447
BHI RECORDS SERVICE/NEW N	4557 BLOOMINGTON AV S	MPLS MN 55407
FREEDOM OIL	19 S 1ST ST #2003B	MPLS MN 55401
EKBLAD, PARDEE & BEWELL I	2050 WHITE BEAR AV	ST PAUL MN 55109
THE DENNY AND HACKING AGE	17019 WASHINGTON AV	EDEN PRAIRIE MN 55435
THE NEW CONCEPTS BUSINESS	P O BX 473	ANOKA MN 55303
RENTERS PROFILE NETWORK I	5637 BROOKLYN BLVD #200	BROOKLYN CENTER MN 55429
COPY DUPLICATING PRODUCTS	6636 CEDAR AV S	RICHFIELD MN 55423
PARENTAL ABDUCTION SEARCH	P O BX 5629	POMPANO BEACH, FLA 33074
NORWEST AUDIT SERVICES IN	SIXTH AND MARQUETTE NORWE	MPLS MN 55479-2012
GERALD WEEKS & ASSOCIATES	325 LAKE AV S SUITE 602	DULUTH MN 55802
PROFESSIONAL RESEARCH SER	14350 BURNHAVEN DRV SUITE	BURNSVILLE MN 55337
FIRST WESTERN AGENCY	8800 HWY 7	ST LOUIS PARK MN 55426
WILKIE INSURANCE AGENCY	1058 HASTINGS AV	ST PAUL PARK MN 55071
SECURITY PLANNING COMPANY	8800 W HWY 7 #321	ST LOUIS PARK MN 55426
BEAUDRY INSURANCE AGENCY	506 FREEPORT AV NW	ELK RIVER MN 55330
PAN-O-GOLD BAKING CO	444 EAST ST GERMAIN ST P	ST CLOUD MN 56302-0848
AFFILIATED CREDIT SERVICE	316 1/2 1ST AV SW PO BX 1	ROCHESTER MN 55903 PHN EXT :
KEN JARCHO AGENCY	8933 LYNDALE AV S	MPLS MN 55420
COOKS ONE STOP SHOP	3280 HWY 61	VADNAIS HTS MN 55110
WASHINGTON COUNTY COLLECT	14900 61ST ST N PO BX 6 G	STILLWATER MN 55082-0006
BENEFICIAL LOAN & THRIFT	1020 EAST COUNTY ROAD 42	BURNSVILLE MN 55337
MCMAMARA COMPANY	1330 HIGHWAY 96	ST PAUL MN 55110
JON SHERWIN	BX 505	NORTHFIELD, MN 55057
CORPORATE 4 INSURANCE AGE	7220 METRO BLVD	EDINA MN 55439
PEART & ASSOCIATES INVEST	707 W LITCHFIELD AV SUITE	WILLMAR, MN 56201 CROWN
		CENTER
AA COLATERAL RECOVERY INC	1244 CANTERBURY RD SUITE	SHAKOPEE MN 55379
NORTH STAR TOWING	833 NORTH ST	ANOKA MN 55303
RICHARD M OBRIEN INSURANC	14304 17TH AV N	PLYMOUTH MN 55447-4600
BENEFICIAL LOAN & THRIFT	3037 COON RAPIDS BLVD	COON RAPIDS MN 55433
TOM MCCARRAN AND ASSOCIAT	10520 MARYLAND RD	BLOOMINGTON MN 55438
UNITED HOSPITAL	333 N SMITH AV	ST PAUL MN 55102
AVR, INC	6801 W 150TH ST	APPLE VALLEY MN 55124
SOUTHERN MN PROCESS SERVI	103 MCCONNELL P O BX 3627	MANKATO MN 56001
CHRISTOPHER T GEISTER	271 TOWER HEIGHTS CT	PRESCOTT, WI 54021
HEALTH ONE TRANSPORTATION	167 GRAND AV	ST PAUL MN 55102
MCKEE INSURANCE AGENCY IN	1421 E WAYZATA BLVD	WAYZATA MN 55391
STATE FARM INS/R KARJALHT	6620 PENN AV S	MPLS MN 55423
J S DATALINK	6711 BAYWAY DRV	BAYTOWN TX 77520
THOMAS F EGGERT/ATTORNEY	1450 CONCORDIA AV SUITE 1	ST PAUL MN 55104
MCNEILUS TRUCK & MFG CO	P O BX 70	DODGE CENTER MN 55927
CAPITAL RESOURCE CREDIT C	5901 BROOKLYN BLVD	MPLS MN 55429 PHN # PER PHN
		BOOK
RANDY GOEKE (STONE INVEST	131 CHAPARRAL DRV (3965 S	APPLE VALLEY MN 55124 (SPR P
		55384
ALB PROFESSIONAL PROCESS	6007 GOLDEN VALLEY RD	GOLDEN VALLEY MN 55422
DINA REALTY	3800 W OLD SHAKOPEE RD	BLOOMINGTON MN 55431
ROBERT P MCKAY STATE FARM	6230 HWY 65 NE SUITE 104	MPLS MN 55432

Page No. 9
09/30/91

COMPANY	STREET_ADD	CITY_ZIP
COMBINED FINANCIAL GROUP	11455 VALLEYVIEW RD	EDEN PRAIRIE MN 55344
ASSETS PROTECTION INC	P O BX 235	EXCELSIOR MN 55331
INS INVESTIGATION BUREAU	9531 WEST 78TH ST SUITE 1	EDEN PRAIRIE MN 55344
HENNEPIN INSURANCE AGENCY	5618 56TH AV N	MPLS MN 55429
RAPIDS AGENCY	114 DIVISION	SAUK RAPIDS MN 56379
THE PATRICK J THOMAS AGEN	111 EAST KELLOGG BLVD #13	ST PAUL MN 55101/MPLS # 339-5522
ROBERT L PRICE	2473 ELLIOT AV	MPLS MN 55404
CREDIT CONTROL SYSTEM INC	8120 PENN AV S #151-H	MPLS MN 55431/PO BX 39694
ACTIVE RESEARCH INVEST.	23 EMPIRE DRV SUITE 269	MPLS55439
PARK VALLEY AGENCY INC	3131 FERNBROOK LANE #205	ST PAUL MN 55103
UTTERTAIL POWER COMPANY	215 S CASCADE ST PO 496	MPLS MN 55447
QUALITY LINCOLN MERCURY	494 & LYNDALE AV S	FERGUS FALLS MN 56538-0496
FARMERS INS/J ETTELDORF	540 GREENHAVEN RD #204	BLOOMINGTON MN 55420
1VR SERVICE	100 E EUCLID SUITE 167	ANOKA MN 55303
HEALTH DEPT CHRONIC DIS	717 DELAWARE ST SE	DES MOINES IA 50313
BAUERLY BROS INC	4787 HIGHWAY 23 NE	MPLS MN 55440
DOMINOES PIZZA OF MPL GRV	317 CENTRAL AV	SAUK RAPIDS MN 56379
THOMES INSURANCE AG INC	100 CENTRAL AV PO BX 339	OSSEO MN 55369
ROCKFORD INSURANCE AGENCY	P O BX 219	BUFFALO MN 55313
NORTHWEST RACQUET S&H CLB	5525 CEDAR LAKE RD	ROCKFORD MN 55373-0219
MIDWAY CHEV	1389 UNIVERSITY AV	MPLS MN 55416
JAMES A BALOGH LTD	500 METRO BANK BUILDING	ST PAUL MN 55104
ACORN 3	5425 PORTLAND AV S	MPLS MN 55402
FURSTCO	BX 5 1007 W BROADWAY	MPLS MN 55417
LIMITED PRODUCTIONS	5651 69TH AV N #101	FOREST LAKE MN 55025
R A & ASSOCIATES(REDLNGR)	8445 SUNSET RD	BROOKLYN PARK MN 55429
NORMAN CO RECORDER 071	P O BX 146	SPRING LAKE PARK MN 55432
NANNIES FROM HEARTLAND	5490 BALSAM LANE	ADA MN 56510
3M CORPORATE SECURITY	3M CNTR BLDG 224-2S-17	PLYMOUTH MN 55442
NEW MARKET AGENCY INC	P O BX P	ST PAUL MN 55144-1000
JILL SEACRIST INVESTIGAT	6936 INNSDALE AV S	NEW MARKET MN 55054
INFORM NATIONAL INC	5800 LAKE ROSE CIR PO1438	COTTAGE GROVE MN 55016
NORTH STAR AUTO AUCTION	P O BX 257	MINNETONKA MN 55345
CHIPPEWA CO LIC BUR 034	COURTHOUSE	SHAKOPEE MN 55379
APPLE VALLEY LIC BUR 157	15026 GLAZIER AV	MONTEVIDEO MN 56265
INVER GROVE LIC CTR 161	7109 CAHILL AV E	APPLE VALLEY MN 55124
CITY OF GOLDEN VALLEY 047	7800 GOLDEN VALLEY RD	INVER GROVE HTS MN 55124
AMAND & ASSOCIATES	7801 E BUSH LAKE RD	GOLDEN VALLEY MN 55427
SEAGATE TECHNOLOGY	5950 CLEARWATER DRV	MPLS MN 55439
NE METRO INT SCHL DIST916	3300 CENTURY AV N	MINNETONKA MN 55343
MCLEOD COUNTY AUDITOR 084	830 11TH ST E	WHITE BEAR LAKE MN 55110
ACE WORLD WIDE M & S CO	201 5TH AV SW	GLENCOE MN 55336
DULUTH MISSABE & IR RR CO	500 MISSABE BLDG	ST PAUL MN 55112
FIRST BANKS	2550 UNIV AV SUITE 300	DULUTH MN 55802
STEIN INSURANCE AGENCY INC	BX 603	ST PAUL MN 55114
MESSIN & GORMAN INC	7700 23RD AV PO BX 1613	LINDSTROM
SOUTHSIDE TOWING	1444 MARAS ST	MPLS MN 55440
MOTSON & GEGEN INS SERV	1310 VERMILLION PO 459	SHAKOPEE MN 55379 723-1724
STAR TRIBUNE	425 PORTLAND AV	FEDER S
		HASTINGS MN 55033
		MPLS MN 55488

Page No. 10
09/30/91

COMPANY	STREET_ADD	CITY_ZIP
KATO INSURANCE AGENCY	802 S FRONT ST	MANKATO MN 56001
THE DREW AGENCY	1350 ENERGY LANE #205	ST PAUL MN 55108
MIDAMERICA BANK CHASKA	400 CHESTNUT ST	CHASKA MN 55318
THEILMANN INSURANCE AG IN	5801 DULUTH ST #108 BSOP	GOLDEN VALLEY 55422 BASET CK OFF PL
MESSERLI & KRAMER ATTY LW	3800 W BOTH ST 1500 N P B	MPLS MN 55431-4409 NORTHLAND FL BLD
NATIONAL INFORMATION BUR	11260 BUCHANAN NE P034693	MPLS MN 55434
CITY OF WALKER ONLEECH LK	OFFICE OF CITY CLERK 125	WALKER MN 56484
COUNTY OF NOBLES DEP 033	OFFICE OF COUNTY AUDITOR	PO BX 757 WORTHINGTON 56187
COUNTY OF RENVILLE DEP076	COURTHOUSE	OLIVIA MN 56277
AMERICAN PROTECTV SRV INC	1701 E 79TH ST SUITE 18A	BLOOMINGTON MN 55425-1151
ORBIS INC	11100 E FRENCH LAKE RD	OSSEO MN 55369
RED LAKE COUNTY DEP 066		RED LAKE FALLS MN 56750
LAKE OF THE WOODS DEP 075	P O BX 808 COUNTY AUDITOR	BAUDETTE MN 56623
WASECA COUNTY LIC BUR 041	307 N STATE ST	WASECA MN 56093
SCOTT COUNTY	428 S HOLMES	SHAKOPEE MN 55379
CONTINENTAL CABLEVISION	214 E 4TH ST UNION DEPOT	ST PAUL MN 55101
CITY OF ROSEVILLE	2660 CIVIC CENTER DRV	ROSEVILLE MN 55113
ST CLOUD TIMES	3000 SEVENTH ST N PO 768	ST CLOUD MN 56302
INNEX INVESTIGATIONS	11356 FOLEY BLVD SUITE101	MPLS MN 55433 SAME OWNER 24 LOSFR
FRANK LANASA INS AG INC	4180 LEXINGTON AV N	SHOREVIEW MN 55126
E & F TRANSPRT TOWN TAXI	2500 WASHINGTON AV N	MPLS MN 55411
KANDY TORGERSON	1322 ALTON SUITE 208	ST PAUL MN 55116
STEVEN D WHITE	1328 NE LAKE ST #210	HOPKINS MN 55343
ANOKA COUNTY-CENTRAL COLL	325 E MAIN ST COURTHOUSE	ANOKA MN 55303
DOUGLAS COUNTY	COURTHOUSE	ALEXANDRIA MN 56308
STAR TRIBUNE-CIRCULATION	425 PORTLAND AV	MPLS MN 55488
WALSER FORD	3555 S HWY 100	ST LOUIS PARK MN 55416
BLMNGTN MARRIOTT HOTEL	2020 E 79TH ST	BLOOMINGTON MN 55425
KITTSON COUNTY	COURTHOUSE	HALLOCK MN 56728
SNAP ON TOOLS CORP	5650 INTL PKWY PO 29127	MPLS MN 55428
COMMERCIAL EXCHANGE CORP	116 1ST AV N BX 176	FREEPORT MN 56331
ALLIANT TECH SYSTEMS INC	5901 LINCOLN DRV	EDINA MN 55436
AMERICAN DATA RESEARCH	P O BX 17781	SALEM OR 97305
ON GUARD INC	837 15TH AV SE	MPLS MN 55414
RAMSEY TECHNOLOGY INC	501 90TH AV NW	MPLS MN 55433
SOCIAL SERVICE NETWORK	2402 UNIVERSITY AV W	ST PAUL MN 55114
SCOTT P PARKER & ASSOC	372 ST PETER ST SUITE 300	PO BX 75991 ST PAUL 55175 SP 55102
HENDRICKSON & ASSOCIATES	P O BX 315	CARVER MN. 55315
TWIN CITY TENANT CHECK	195 E 5TH ST SUITE 1504	ST PAUL MN 55101
MIDWEST DELIVERY	2161 UNIVERSITY AV	ST PAUL MN 55114
ITT FINANCIAL SERVICES	5930 BROOKLYN BLVD	BROOKLYN CENTER MN 55429
HOFFMAN ENGINEERING	900 EHLEN DRV	ANOKA MN 55303
ODINE & ASSOCIATES INC	8100 PENN AV S SUITE 165	BLOOMINGTON MN 55431
TT FINANCIAL SERVICES	7119 CEDAR LAKE RD	ST LOUIS PARK MN 55426
TT FINANCIAL SERVICES	4120 LANCASTER LANE	PLYMOUTH MN 55441
DISCOMB-HOOD-MASON INS	212 MEDICAL ARTS BLDG	DULUTH MN 55802
HE PRUDENTIAL	3115 S UNIV AV PO BX 2766	FARGO ND 58106
OHN A HALPERN & ASSOC	500 PLYMOUTH BLDG	MPLS MN 55402-1510

Page No. 11
09/30/91

COMPANY	STREET_ADD	CITY_ZIP
NICOLLET CO TREASURER WHEELS INC	COURTHOUSE SQ PO BX 65 666 GARLAND PLACE	ST PETER MN 56082 DES PLAINES ILL 60016 EXT 4209
ITEN CHEVROLET COMPANY COX-OLSEN INSURANCE AG ZEOS INTERNATIONAL GLASS MASTERS INC ROBINS, KAPLAN, MILLER & CI TONKA FORD OLMSTEAD LICENSE BUREAU ONLINE ACCIDENT DATA INC PUBLIC TECHNOLOGIES INC AUGSBURG CLG SECURITY DPT DAVID T STALL ATTORNEY FOCUS INVESTIGATIONS CLEARVIEW GLASS SERVICE	6701 BROOKLYN BLVD 2469 UNIVERSITY AV 530 5TH AV NW 501 WEST 79TH ST RESI/900 2ND AV S #1800 HIGHWAY 7 & 101 515 2ND ST SW 6500 BROOKLYN BLVD #208 1360 ENERGY PARK DRV #340 731 21ST AV S 330 S 3RD ST PO BX 1166 P O BX 844 6206 HAMILTON ST PO62096	MPLS MN 55429 ST PAUL MN 55114 ST PAUL MN 55112 BLOOMINGTON MN 55420 MPLS MN 55402 MINNETONKA MN 55345 ROCHESTER MN 55902-3100 BROOKLYN CENTER MN 55429 ST PAUL MN 55108 MPLS MN 55454 VIRGINIA MN 55792 ANDOKA MN 55303 SLP MN 55416 (PO MPLS MN 55426)
ARLINGTON STATE BANK NORTHWOODS BANK SOUTHVIEW BANK CIRCLE PINES INC DEF REG FIRST BANK OF ROSEMOUNT LASALLE GROUP LTD RUSSEL C ANDERSON & ASSOC CROOKSTON NATIONAL BANK LACRESCENT STATE BANK SPRINGER COLLECTIONS CRAY RESEARCH MINNESOTA REPOSSERS SECURITY STATE BANK FIRST NATL BANK HERMAN RICE CREEK AGENCY SECURITY STATE BANK RURAL AMER BANK HINCKLEY CITIZENS STATE BANK FIRST NATL BANK OF BAGLEY CREDIT BUREAU OF AUSTIN CREDIT BUREAU REDWOOD FLS KANDIYOHIO COUNTY GENERAL MOTOR ACCEP CORP TODD J ZERIN ATTORNEY CSC CREDIT SERVICES INC JEFF BELZER TODD CHEV INC STATE BANK OF WHEATON CONDURA TIRE GROUPE PENNINGTON COUNTY #30	P O BX 112 835 SOUTHVIEW BLVD 9201 LEXINGTON AV N 3025 145TH ST W 2001 KILLEBREW DRV #308 2990 VALLEYVIEW LANE 116 WEST ROBERT 316 MAIN ST 876 E 7TH ST 655 LONE OAK DRV 415 BLAKE RD SUITE 10 6401 UNIV AV NE SUITE 101 190 S BROADWAY BX 330 122 E MAIN PO BX 190 P O BX 308 P O BX N 401 N MAIN P O BX 56 231 E 2ND ST PO BX 28 505 S W BECKER PO BX 936 3500 W 80TH ST SUITE 300 336 N ROBERT ST 1203PIONR 700 PLYMOUTH BLDG PO BX 965 HWY 50 @ CEDAR 701 LADYBIRD LANE P O BX 616	ARLINGTON MN 55307 PARK RAPIDS MN 56470 SO ST PAUL MN 55075 CIRCLE PINES MN 55014 ROSEMOUNT MN 55068 MPLS MN 55425 NEW BRIGHTON MN 55112 CROOKSTON MN 56716 LACRESCENT MN 55947 ST PAUL MN 55106 EAGAN MN 55121 HOPKINS MN 55345 SEBEKA MN 56477 HERMAN MN 56248-0189 MPLS MN 55432 WELLS MN 56097 HINCKLEY MN 55037 WALNUT GROVE MN 56180-0308 BAGLEY MN 56621 AUSTIN MN 55912 REDWOOD FALLS MN 56283 WILLMAR MN 56201 MPLS MN 55431 ST PAUL MN 55101-1506 MPLS MN 55402-1566 LAKEVILLE MN 55044 WHEATON MN 56296 BURNSVILLE MN 55337 THIEF RIVER FALLS MN 56701-0616 MPLS MN 55414 MPLS MN 55413 EDEN PRAIRIE MN 55344 CLEVELAND MN 56017 GOLDEN VALLEY MN 55427
THOMAS OSHEA COLIN TOWING NORTHEAST STATE BANK ROSS NESBIT AGENCIES INC THE PEOPLES STATE BANK RUSSELL, MCLEOD, MOSHR, PEZL	500 29TH AV SE 77 BROADWAY NE 9531 WEST 78TH ST #250 BROADWAY & 4TH 7575 GOLDEN VLY RD 135VSO	

Page No. 12
09/30/91

COMPANY	STREET_ADD	CITY_ZIP
CITY OF MPLS-PAVING CONST	1858 EAST 27TH ST	MPLS MN 55407
CITY OF MPLS-STREET MAINT	121 GLENWOOD AV N	MPLS MN 55403
STERLING STATE BANK	P O BX 128	AUSTIN MN 55912
BELTRAMI COUNTY #06	619 BELTRAMI AV NW	BEMIDJI MN 56601
MERCHANTS STATE BANK		LEWISVILLE MN 56060
NORTH AMERICAN STATE BANK	P O BX 189	BELGRADE MN 56312
FARMERS STATE BANK DENT		DENT MN 56528

1

2

3

4

5

6

7

8

9

10

11

12

13

14

15

16

17

18

19

Appendix I 3



Agency Survey Response: Explanation of Columns and Codes

Agency. Each of the 37 agencies that maintain licensing data are listed. Each agency is assigned a number which is listed to the left of the agency name. The agency name is listed for each type of licensing data it maintains.

Form Number. Identifies the particular survey response form from which the data were taken. It is primarily a reference aid.

License. Identifies the type of license, permit or registration issued by the agency. The total number of licenses issued is stated on the last page of the report.

Number of Names. Identifies the number of individuals holding the license, permit or registration. Numbers given by the agencies are in bold faced type unless they are estimated. The total number of names maintained by agencies responding to the survey appears on the last page of this table.

Provider. Identifies, by the following codes, the agency or agencies that provide the licensing data to the public:

A - The licensing agency alone provides the data.

P - The Print Communications Division's Mailing List Services (MLS) is the sole provider of the data.

AP - Both the agency and the MLS provide the data.

NF - The data are not furnished to the public or have never been requested.

Number of Requests. Identifies, to the extent possible, the number of requests made annually for each type of licensing data. In most cases, this annual number is an estimate, commonly based on an estimated average number of calls per day, week or month, and it appears in regular type. Where an agency was able to determine an actual number of requests, the figure is printed in bold faced type. Where the figure provided by the agency is for a particular year, that fact is noted in the column. Where an agency provided the total number of requests ever made, that figure is noted in the Comments column.

The total number of requests per year, given at the end of the table, includes actual or estimated figures. It does not include descriptive responses such as "requests are rare". A total number of requests received annually by all agencies is given on the last page of the table.

Recipient. Agency responses led to the identification of seven categories of persons or entities making requests for licensing data. They are coded in sub-columns as follows:

Gv - Government agencies.

Vn - Vendors of goods and services.

Ed - Educational agencies or institutions.

Pr - Professional organizations, industry associations, unions or others in the licensee's profession.

M - Media

U - Unknown or members of the public

O - Other (with explanatory text).

For each type of recipient identified by the agency, the appropriate sub-column is checked. The checks in each sub-column are totaled on the last page of the table.

Purpose. Eight sub-column codes describe the purposes for which licensing data are requested or purchased:

V - Vending of products, services or real estate.

Tr - Announcing opportunities for training or continuing education.

E - Offering employment opportunities to licensees.

S - Identifying licensees in order to seek services from them.

C - Confirming or verifying the licensee's credentials.

L - Legal requirement, law enforcement purpose, regulatory purpose, or program operation.

R - Recruiting members.

U - Unknown.

For each use of data identified by the agency, the appropriate sub-column is checked. The checks in each sub-column are totaled on the last page of the table.

Data Provided. The following three codes describe what licensing data are released:

Nm - Name and address only.

Se - Selected data on licensees.

Al - All public data on licensees.

The appropriate sub-column(s) have been checked for each agency. The checks in each sub-column are totaled on the last page of the table.

Medium. Four codes describe the media by which licensing data are released:

LI - A list of names (computer printout or photocopy) or a set of labels.

EI - Electronic transmission (primarily on-line access).

Di - Diskette or computer tape.

T - Telephone conversation, walk in customer service, correspondence, or copies of entire forms or documents.

The appropriate sub-column(s) have been checked for each agency. The checks in each sub-column are totaled on the last page of the table.

Cost. Identifies, to the extent possible, the cost to the agency of providing licensing data. Where possible, an actual or estimated annual figure has been stated, although the availability of an actual figure is the exception rather than the rule. The codes used are:

U - Undetermined cost (generally stated by agencies as consisting of supplies, labor, postage, equipment, etc.)

D - Determined cost (amount or explanation provided.)

A total of the number of times each code appears in this column is give on the last page of the table.

Fee. Identifies whether or not agencies charge a fee for providing licensing data and what those fees are. Where known, estimated or actual annual receipts from data sales are listed. Also listed are any identified fee structures such as rates per page, per name, per sort or for a particular medium. The codes are:

NC - No charge

F - Other fee established (fee stated)

A total of the number of times each code appears in this column is given on the last page of the table.

Gain or Loss. This column reflects each agency's assessment of whether the release or sale of licensing data means a gain, a loss, or a recovery of costs to the agency. The codes used are:

G - Gain (amount stated if known)

B - Costs recovered; no gain or loss

L - Loss incurred (amount stated if known)

U - Undetermined

A total of the number of times each code appears is given on the last page of the table.

Comments. Contains further explanatory, descriptive or otherwise interesting information, including



AGENCY RESPONSES

105

	Agency	Form No	License	No. of Names	Provider	No. of Requests	Recipient							Purpose									Data Provided	Medium				Cost	Fee	Gain or Loss	Comments
							Gv	Vn	Ed	Pr	M	U	O	V	Tr	E	S	C	L	R	U	Li		Ei	Di	T					
1	Abstractors Bd	101	Abstractor	271	A	2							x atty or ind			x						Nm	x				U	NC	L		
2	Accountancy Bd	201	CPA exam passed	3,514	AP	24				x								x		x		Nm	x				U	NC	B	Data released as new certificate holders assigned. Work address was provided to the MLS before complaint made. Work address is no longer provided.	
2	Accountancy Bd	202	CPA active	5,090	AP	1	x Revenue												x			Se			x		U	NC	B		
2	Accountancy Bd	203	CPA inactive	2,634	A	1	x Revenue												x			Se			x		U	NC	B		
2	Accountancy Bd	204	LPA active	507	AP	1	x Revenue												x			Se			x		U	NC	B		
2	Accountancy Bd	205	LPA inactive	203	A	1	x Revenue												x			Se			x		U	NC	B		
3	Agriculture	301	Chemigators	50	A	125		x			x	x	x	x				x			x	Se	x				U	F	U	Recipients are attorneys, environmental engineers, licensees. Agency fees under review.	
3	Agriculture	301	Private Applicators	40,000	A	125		x			x	x	x	x				x			x	Se	x				U	F	U	Recipients are attorneys, environmental engineers, licensees. Agency fees under review.	
3	Agriculture	301	Structural Pest Control	1,500	A	125		x			x	x	x	x				x			x	Se employer address released	x				U	F	U	Recipients are attorneys, environmental engineers, licensees. Agency fees under review.	
3	Agriculture	301	Non-Commercial Structural Applicator	7,000	A	125		x			x	x	x	x				x			x	Se employer address released	x				U	F	U	Recipients are attorneys, environmental engineers, licensees. Agency fees under review.	
3	Agriculture	302	Bulk Haulers	1,500	A	Very Few							x proc plant								x	Nm	x				U	F	B	Only 2 requests for the data have ever been received. Agency fee - \$60.	
3	Agriculture	302	Dairy Farmers	14,800	A	40		x					x ins co's	x								Nm	x				U	F .11 per name	B		
4	Animal Health Bd	401	Cat/Dog Dealers	1	Nf																										
4	Animal Health Bd	402	Brand Registration	800	Nf																										
4	Animal Health Bd	403	Dog Kennel	14	Nf																										
5	Architecture, Engineering, Land Surveying and Landscape Architecture Bd																													Agency did not provide information.	

AGENCY RESPONSES

	Agency	Form	License	No. of	Provider	No. of	Recipient								Purpose								Data	Medium					Cost	Fee	Gain or	Comments
		No		Names		Requests	Gv	Vn	Ed	Pr	M	U	O	V	Tr	E	S	C	L	R	U	Provided	LI	El	Di	T	Loss					
6	Assessor's Bd	601	Assessor	1,100	A	8	x									x			x			Se	x			x	D \$575	NC	U	Board rules mandate notification of employer of assessor's for-profit activities. Approximately 15 complaints have been received from licensees about this practice.		
7	Barber Examiners	701	Student permit	67	Nf																											
7	Barber Examiners	702	Apprentice	137	Nf																											
7	Barber Examiners	703	Barber	2,879	Nf																											
7	Barber Examiners	704	Instructor	7	Nf																											
8	Boxing Board	801	Various - see comments	300	Nf																									Data not computerized. The Board issues 10 licenses to individuals for boxing and karate managers, referees, seconds, professionals & instructors.		
9	Chiropractic Examiners Bd	901	Chiropractor - Licensees may hold further certificates of registration: 91 ind. examiners, 139 acupuncture, 11 preceptor	1,800	AP	36		x	x	x		x		x	x	x		x	x		Nm	x				D \$3500 - \$4500 - includes cost of database developed recently	F \$3500 to \$4500/yr list, \$150 for labels	B costs are being tracked to refine fees	Occasional complaint about use of data for solicitation.			
10	Commerce	1001	Adjuster	1,178	P																								Normally, the only way to get Commerce Dept. lists is through the MLS. Recent exception: a new list of 1250 building contractors. Very few complaints about mailing lists.			
10	Commerce	1001	Appraiser	2,638	P																								Normally, the only way to get list is through the MLS. Very few complaints about mailing lists.			
10	Commerce	1001	Campground Agent	395	P																								Normally, the only way to get list is through the MLS. Very few complaints about mailing lists.			
10	Commerce	1001	Closing Agent	18	P																								Normally, the only way to get list is through the MLS. Very few complaints about mailing lists.			
10	Commerce	1001	Cosmetology	3,017	P																								Normally, the only way to get list is through the MLS. Very few complaints about mailing lists.			
10	Commerce	1001	Debt Collector	6,939	P																								Normally, the only way to get list is through the MLS. Very few complaints about mailing lists.			
10	Commerce	1001	Insurance Agent	72,531	P																								Normally, the only way to get list is through the MLS. Very few complaints about mailing lists.			

AGENCY RESPONSES

107

[illegible]

AGENCY RESPONSES

	Agency	Form	License	No. of	Provider	No. of	Recipient							Purpose							Data	Medium					Cost	Fee	Gain or	Comments
		No		Names		Requests	Gv	Vn	Ed	Pr	M	U	O	V	Tr	E	S	C	L	R	U	Provided	LI	El	Di	T			Loss	
15	Health Dept.	1503	Mortician, Funeral Director, Trainee	1,500	A	14							X						X	Se	x					D \$490 est	F \$490 est \$35 per list	B		
15	Health Dept.	1504	EMT, First Responder	26,500	AP	10,000					X					X				Nm	x			X		D cost of labels, staff time	F same as cost; N/C for non-profit agencies	B		
15	Health Dept.	1505	Apprentice Plumber	1,292	Nr not normally provided																									
15	Health Dept.	1506	Backflow Preventer Tester	588	A	72								X		X	X	X		Se	x			X		U	NC	B cost covered by license fee	Recipients are Inspectors, building officials and owners.	
15	Health Dept.	1507	Plumber	5,571	AP	150					X			X	X	X	X		Se	x			X		U	NC	B cost covered by license fee	Recipients are inspectors, building officials and owners.		
15	Health Dept.	1508	Water Supply Operator	1,735	A	1					X								Se	x					D computer & staff time	U	U			
15	Health Dept.	1509	Water Conditioning Contractor, Installer	366	A	40 based on estimated 30-50		X			X		X	X	X				Se	x			X		U	NC	B license fees cover costs	Recipients are inspectors, building officials and unions.		
15	Health Dept.	1510	Environmental Health Specialist	257	A	1					X					X			Al	x			X		U	NC	U			
15	Health Dept.	1511	Asbestos Abatement Worker/Site Supervisor	3,985	A	12 one name usually requested each time	X	X						X			X		Se				X		U	NC	B	License fees and project permit fees cover costs.		

AGENCY RESPONSES

109

[illegible]

AGENCY RESPONSES

	Agency	Form	License	No. of	Provider	No. of	Recipient								Purpose										Data	Medium					Cost	Fee	Gain or	Comments
		No		Names		Requests	Gv	Vn	Ed	Pr	M	U	O	V	Tr	E	S	C	L	R	U	Provided	LI	EI	Di	T	Loss							
17	Labor & Industry	1706	Counselor	2,000	Nf																													
18	Mediation Services	1801	Arbitrator	72	A	10				x											AI				x bio sket- ches	U	NC	U						
19	Med Practices Bd	1901	Physician	14,554	AP	12				x											Se			x		U	NC	L	Data is provided to the AMA's National Physicians Data Bank.					
19	Med Practices Bd	1902	Physician's Assistant	187	P																													
19	Med Practices Bd	1903	Physical Therapist	2,689	P																													
20	Metro Airport Comm	2001	Airport Taxi Driver	600+	A	18 1 or 2 files usually requested at a time							x atty's ins. co's					x acci- dent claims			AI				x	U	F per page rate	U						
21	Natural Resources	2101	Deer, antlerless	570,000	P																											Occasional complaints - licensees do not want commercial solicitation.		
21	Natural Resources	2101	Bear	72,000	P																											Occasional complaints - licensees do not want commercial solicitation.		
21	Natural Resources	2101	Moose	156,000	P																											Occasional complaints - licensees do not want commercial solicitation.		
21	Natural Resources	2101	Turkey	32,300	P																											Occasional complaints - licensees do not want commercial solicitation.		
21	Natural Resources	2102	A T V	50,000	P																											Complaints several times per week - licensees do not want names given to mfg's of products, publications.		
21	Natural Resources	2102	Snowmobiles	300,000	P																											Complaints several times per week - licensees do not want names given to mfg's of products, publications.		
21	Natural Resources	2102	Watercraft	900,000	P																											Complaints several times per week - licensees do not want names given to mfg's of products, publications.		
21	Natural Resources	2103	Firearm Safety Instructor	3,800+	A	Rare						x								x	Nm	x				D	F not stated, assumed same as cost	U				Cost stated as \$100 setup plus .05/name on lists or .10/name on labels.		
21	Natural Resources	2104	Firearm Safety Student	675,000	A	Very Rare						x								x	Nm	x				D	F not stated, assumed same as cost	U				Cost stated as \$100 setup plus .05/name on lists or .10/name on labels.		

AGENCY RESPONSES

111

[illegible]

AGENCY RESPONSES

	Agency	Form No	License	No. of Names	Provider	No. of Requests	Recipient							Purpose								Data Provided	Medium				Cost	Fee	Gain or Loss	Comments	
							Gv	Vn	Ed	Pr	M	U	O	V	Tr	E	S	C	L	R	U		LI	EL	DI	T					
21	Natural Resources	2116	Land Sale Mailing List	7,780	Nf																										Data includes name, address, type of land interested in.
21	Natural Resources	2117	Land Contracts	6,932	Nf																										Data include leases for gravel, agriculture, cabin sites, homesites and bathhouses; easements; land and water crossing licenses.
21	Natural Resources	2118	Water Permits (2 types)	12,000 - 15,000 - 90% are issued to individuals	A	130						x					x				Se				x	U	F per page	B			
22	Nursing Bd	2201	RN, LPN, PHN	75,000	AP	4,000	x					x emp-loyers; military					x				Se	LI				U part of agcy function (license verification procedure)	NC	U			Agency comments that a licensing board should be able to provide data directly & retain income. Costs to public would be lower than MTS charges. Agency estimates 3 complaints in last 2 years from licensees concerning release of names to mail markets.
23	Nursing Home Admin Bd	2301	Nursing Home Administrators	1,000	A	30			x						x						Nm	x				U	F \$50 per printout	U			Agency states that a small gain may be realized.
24	Optometry Bd	2401	Optometrist	814	A	17 in FY 91		x				x		x	x					x	Se	x				U	F \$35 - \$60	U			Fee based on list size and format.
25	Pharmacy Bd	2501	Pharmacist	4,600	P																										
26	Podiatry Bd	2601	Podiatrist	120	A	Very few						x	x	x						x	Nm	x				U	F	U			Only 2 requests for the data have ever been received. Total fee \$40.
27	Pollution Control																														Agency did not provide information.
28	POST Bd	2801	Peace Officer Full & Part Time	8,685	A	1,100	x									x		x			Se	x				D costs built into budget	NC	U			Names and CEU's sent to employers twice a year. License fees may offset agency costs.
29	Psychology Bd	2901	Exam Applicants	1,200	A	4		x							x						Nm	x				U	F \$100	U			
29	Psychology Bd	2901	Psychologist	2,600	A	6		x	x	x			x	x	x		x			x	Nm	x				U	F est. \$450 lists, diskettes \$50 labels \$75	U			Agency has received 30 one-time requests for lists. Usually it gets 6 requests per year.
30	Public Safety	3001	Driver License																												See Findings and Appendices for description of agency practices.

AGENCY RESPONSES

113

	Agency	Form No	License	No. of Names	Provider	No. of Requests	Recipient							Purpose							Data Provided	Medium					Cost	Fee	Gain or Loss	Comments	
							Gv	Vn	Ed	Pr	M	U	O	V	Tr	E	S	C	L	R		U	LI	EI	DI	T					
30	Public Safety	3002	Motor Vehicle																												See Findings and Appendices for description of agency practices.
31	Public Service	3101	Residential Auditor	250	A	6						x energy programs				x						Se	x					D < \$30	NC	U	
31	Public Service	3102	Multi Family Energy Auditor	83	A	6						x energy programs				x						Se	x					D < \$30	NC	U	
31	Public Service	3103	Commercial Energy Auditor	139	A	6						x energy programs				x						Se	x					D < \$30	NC	U	
31	Public Service	3104	Placing in Service	460	Nf																										
31	Public Service	3105	Maxi Grant Auditor	98	A	100						x grant recipients				x to choose auditor						AI	x					U	NC	U	
32	Racing Commission	3201	Class C Occupational License	6,000/yr	A	3	x			x			x					x	x			Se	x			x	U estimated .10 per page	NC	U		
33	Social Work Bd.																														Agency was missed in original survey. Time constraints prevented inclusion of data in this report.
34	Teaching Bd	3401	Teaching Administrative	335,000	Nf																										Of the 335,000 names, 90,000 are active.
35	Technical College Bd	3501	Post Secondary Vocational Teaching	8,259	Nf																										Computer system not set up to provide data.
36	Transportation	3601	Outdoor Advertising Device	4,530	Nf																										Contains unknown proportion of data or companies.
36	Transportation	3602	Aircraft	5,000	A	24 average 2/month		x						x								Se all except phone number	x					D based on staff time, supplies, etc.	F \$75/list, \$25/sort, \$100 for labels	B	12 complaints from licensees in last 10 years about release of phone numbers. Phone numbers no longer released.
36	Transportation	3603	Driveway Access Permit	750	Nf																										Majority is data on individuals - exact percentage not known.

AGENCY RESPONSES

	Agency	Form No	License	No. of Names	Provider	No. of Requests	Recipient							Purpose								Data Provided	Medium					Cost	Fee	Gain or Loss	Comments
							Gv	Vn	Ed	Pr	M	U	O	V	Tr	E	S	C	L	R	U		Lj	EI	Di	T					
36	Transportation	3604	Drainage Permit	200	Nf																									Contains data on companies and individuals; exact percentage not known.	
36	Transportation	3605	Utility Permit	1,100	A	Very few							x atty's							x	AI				x	U	NC	U	Majority is data on individuals - exact percentage not known. Requester permitted to view permit but not permitted to copy it. Agency has received 2 requests in the last 8 years.		
37	Veterinary Medicine	3701	Veterinarian	2,700	P																										
Totals																					AI - 6 Nm - 16 Se - 40						D - 18 U - 44	F - 29 NC - 31 U - 2	B - 19 L - 9 U - 34		

