



850084

STATE AGRICULTURAL SOCIETY



Minnesota State Fair

1983

ANNUAL REPORT

S
77
.A2
1983



Pursuant to Mn Stat 37.02

Honorable Rudy Perpich
Governor
State of Minnesota
130 Capitol Building
St. Paul, Minnesota 55155

Dear Governor Perpich:

Enclosed herewith is my report as secretary-general manager for the Minnesota State Agricultural Society's fiscal year which ended October 31, 1983.

Over a period of 99 years, the Minnesota State Fair has methodically gone about the task of setting in place one of America's finest exposition facilities . . . strong, functional buildings; broad, concentric avenues of commerce and display; open vistas of trees, flowers and parks . . . a busy, yet comfortable environment for all who attend. It is this singular accomplishment that first impacts the visual senses of a new visitor and creates an awareness of permanence and cohesion.

Far more important, however, are the strategic elements of quality programming, solid family entertainment, education and enterprise promotion that form the ultimate essence of this institution. These factors motivate pride and self-esteem for all Minnesotans and generate the "tradition of excellence" for which the Minnesota State Fair is known throughout the exposition industry.

People of varied backgrounds from the Upper Midwest each year meet and share experiences at the "Great Minnesota Get Together." A walk of less than one block allows a visitor to touch a new farm tractor, see an award-winning sculpture, taste a fresh milk shake, hear a country music concert and smell newly-made popcorn. Within that same block are exhibits of 4-H work, a parade of high school marching bands, a children's theater and a spaghetti dinner. The magic is in diversity and quality, wrapped in the bright, blue ribbon of value.

The fairgrounds with all its functional amenities is the framework within which this comprehensive program is presented. It is, therefore, and extremely important adjunct to the continuing success of the exposition. It follows then that upkeep, general maintenance and well-planned improvements to the physical plant are an absolute necessity to viability and development.

Where do the funds come from that are necessary for the continued maintenance and improvement of this facility? They do not come out of tax dollars, legislative appropriations or from any other form of government subsidy. Rather they are generated and drawn directly from the outside gate, Grandstand and space rental income of the fair. Over the past five years (1979-1983), the Society has invested \$5,650,000 in plant improvements and maintenance. A three-year project of major consequence, the replacement of Coliseum roofing cost just under \$500,000 to complete in 1983.

During the five-year period, the fair has paid into the state treasury in the form of sales, use and real estate taxes, \$950,000 . . . an annual average of \$190,000. This sum is unique in that it is over two and one-half times greater than the annual average profit of the exposition.

Citizens of Minnesota, who over these many years have given unqualified support to the fair, should take great pride in the fact that they have sustained an enterprise of distinct character . . . an enterprise of their invention which stands independent of financial subsidy and political manipulation. Your board and staff pledge their continued efforts in protecting this unique status.

Sincerely,

Mike Heffron
General Manager

MINNESOTA STATE AGRICULTURAL SOCIETY

MINNESOTA STATE FAIRGROUNDS

ST. PAUL, MINNESOTA 55108

612/642-2200

INTRODUCTION

Per Chapter 37, Minnesota Statutes, the Minnesota State Agricultural Society is charged with the conduct of an annual State Fair as well as control and management of the State Fairgrounds.

The statutes specify that the Society's secretary must provide a report to the governor for the fiscal year ending October 31 on or before December 31 each year; material that follows satisfies this requirement. The statutes also require that a summary of the legislative auditor's annual examination of the Society's books and accounts be appended to the annual report to the governor prior to printing and public distribution; this is done as soon as the auditor's report is available.

TABLE OF CONTENTS

Organization	3
Organizational Chart	4
Annual Meeting – January 16, 17, 18	5
Space Rental Committee Meeting – January 17	5
Planning Committee Meeting – January 17 . . .	7
Life Member Advisory Committee Meeting – January 18	7
Governing Board Meeting – January 18 . . .	7
Space Rental Committee Meeting – April 13	10
Space Rental Committee Meeting – June 17	11
Governing Board Meeting – June 17	13
Space Rental Committee Meeting – August 10	16
Governing Board Meeting August 26	17
Life Member Advisory Committee Meeting – August 28	18
Planning and Utilization Committee Meeting – September 1	19
Governing Board Meeting – September 4	19
Space Rental Committee Meeting – November 18	20
Governing Board Meeting – November 18	20
Space Rental Committee Meeting – December 12	23
Cash Report	24
Balance Sheet	25
Changes in Financial Position	26
Income and Expenses . . .	27
Retained Earnings	27
1983 State Fair Summary	28
Land Inventory	29
Legislative Auditor’s Report .	30
General Session of the Annual Meeting	50

ORGANIZATION

Policy for the administration of the State Fair is set by the board of managers of the Minnesota State Agricultural Society – governing body of the fair. The board of managers is composed of 10 members – one representative from each of the society's nine regional districts and a president. Members of the board are elected by authorized delegates of the State Agricultural Society, representing the state's county fair agricultural societies and various agribusiness, livestock breed and crop associations.

The president, nominated from members of the board, is elected by the society to serve a term of one year. The board's two vice presidents, representing the society's fourth and fifth districts (St. Paul and Minneapolis) are elected to alternating two year terms. Managers on the board are elected to alternating terms of three years.

In addition to setting policy, the board appoints the fair's chief operation officer (general manager), coordinates various departments and deals with specific areas of operation through a number of committees.

In 1983, board members were:

Arthur Sprengeler, president. Retired farmer, Plato.; Bert O. Lund, fourth district vice president, Publishing executive, St. Paul; Leonard F. Ramberg, fifth district vice president. Retired business executive, Minneapolis; William D. Korff, first district manager. Education and psychiatry center administrator, Faribault; Martin Annexstad, Jr., second district manager. Livestock farmer, St. Peter; Eileen G. Roehlke, third district manager. Rogers; Howard Morris, sixth district manager. Insurance agent, Cokato; J.G. (Gib) Tiffany, seventh district manager. Farmer, Redwood Falls; Sulo J. Ojakangas, eighth district manager. Retired school administrator, Hibbing; Willis Lilliquist, ninth district manager. Retired farm implement dealer, Kennedy.

Policy for the management of the State Fair, set by the board of managers, is implemented by the general manager, chief operating officer of the exposition. The general manager, in turn, operates through a year-around staff of 40 people. Full-time personnel are joined by a seasonal staff that swell to over 2,000 by fair-time.

The full-time staff handles duties such as building, grounds and vehicle maintenance along with security services and off-season events. Administrative functions include accounting, amusements, competitive events, promotion and space rental.

The variety of functions necessary to the staging of the annual exposition are organized under three divisions (see chart on page 4), headed either by an assistant manager or the general manager. Related activities are further divided into groups of specific responsibilities. Many of these areas are State Fair departments, headed by superintendents. The divisional system is a flexible arrangement and was modified recently to improve efficiency; the chart on page 4 reflects those modifications.

In addition to those persons whose names are asterisked in the chart, full-time employees as of Oct 31, 1983, included:

James Andert, plant services mechanic; Myron Clasemann, plant services assistant; Harvey Fisher, plant services assistant; Bob Gibbons, greenhouse assistant; John Hayne, plant services assistant; Jerry Hedlund, plant services assistant; Art Johnson, plant services assistant; Gloria Kensler, space rental assistant; Jamie Larson, plant services assistant; Mark Lindahl, public safety assistant; Carroll Nienhaus, greenhouse assistant; William Perl, plant services assistant; Kenneth Shoop, plant services assistant; Mary Ann Steen, administrative assistant; Dave Steinhoff, plant services assistant; Jack Steinworth, custodial services; George Trussell, plant services assistant; Ellery Vollrath, plant services assistant; Martin Weber, plant services assistant; Richard Wimmer, greenhouse assistant; Bernard Young, plant services assistant; and Brian Zappa, plant services assistant.

BOARD OF MANAGERS

General Manager
Mike Heffron*

Asst. Manager- Public Affairs
Jim Frost*

Competitive Exhibits
Steve Pooch*

- Crops
Duane Smith
- Flowers
Martha Carnes
- Fruit
Louis Quast, Jr.
- Vegetable/Potato
Orrin Turnquist
- Bee Culture
Dan Hollerbach
- Christmas Trees
Greg Ustruck
- Cattle
Ray Arthaud
- Creative Activities
Evelyn Hagen
- Dairy
Cliff Markuson
- Education
Bob Anderson
- Fine Arts
Bob Lesch
- 4-H
Dan Lindsey
- FFA
Odell Barduson
- Goats
Jim Sheldon
- Horses
Harold Arneman
- Meats
Ed Butler
- Poultry
Harold Thomforde
- Rodeo
- Sheep
Bob Jordan
- Swine
Jerry Hawton

Communications
Jerry Hammer*

- Media Relations
- Advertising
- Procedures/Manuals
- Special Promotions
- Sponsorships
- Customer Services
Ken Giannini*
- Information Services
- Publication Mailings
- Advance Ticket Sales
- Group Sales

Amusements

- Grandstand Production
Bob Potter
- Technical Services
Bill Hartman
- Auto Race
Len Dobbs
- Senior Citizens
Marge Krueger
- Free Entertainment
Karen Leach*

Asst. Manager- Operations
Ken Wenzel*

Plant Management
Joe Fischler*

- Plant Services
Phil Fisher*
- Const./Maintenance
- Greenhouse
Bill Hermes*
- Mechanical Services
- Security Services
Dave Juettner*

Rental Services
Jim Sinclair*

- Space Rental
- Farm Machinery
John True
- Ticket Takers
Marty Rossini
- Exhibit Facilities
- Natural Resources
Karen Kelley

Special Services

- Admissions
- Forage
Dan Elmer
- Parking
Ron Vannelli
- Sanitation
Jim Libby
- Youth Camp
Larry Hillesland
- Public Safety
Art Blakey
- Care & Assistance
Wallace Wolff
- Medical Aid
- Fire Marshal
Frank Junghans

Administration

- Purchasing
Bob Armstrong*
- Inventory Control
- Insurance
- Reception/PBX
Mary Goiffon*
- Personnel Staff Services
- Special Events
Barb Wente*
- Coliseum Operations
Gene Nardini*
- Storage/Warehousing

Controller
Jim Roehl*

- Systems & Statements
- Investments
- General Ledger
- Internal Audit

Disbursements Management
Betty Piper*

- Payroll
- Disbursements
- Computer Operations
- U C Claims

Receipts Management
Mary Pittelko*

- Cashier
- Tickets
Don Lindeman
- Ticket Audit
Dick Reinhardt
- Claims/Liability

**ANNUAL MEETING
MINNESOTA STATE AGRICULTURAL SOCIETY
Radisson South Hotel – Bloomington, Minnesota
January 16-18, 1983**

The 124th annual meeting of the Minnesota State Agricultural Society got underway with a day-long registration period on Sunday, January 16 (registration continued Monday, January 17 and Tuesday, January 18). First general business session, chaired by President Scow, was held at 9:15 a.m. Monday for the purpose of appointing credentials and resolutions committees; these committees met to conduct business at 10:15 a.m. Monday.

At 3:00 p.m. Monday, delegates from the second and eighth regional districts met in caucus to certify nominees for election to the society's board of managers on January 18.

At 1:00 p.m. Tuesday, members of the society again met in general session. President Scow called the meeting to order; reports of Secretary-General Manager Heffron and Finance Director Roehl were presented and accepted.

Remarks were given by Steve Koziolk, Wells, Minnesota FFA president and Pam Langenfeld, Hastings, Minnesota 4-H Ambassador.

Following credentials committee report was presented by William Elliott, Albert Lea, and accepted by the membership:

"All credential blanks for state-wide societies and associations submitted to the State Agricultural Society have been viewed by the committee and approved by them, with the following exceptions: MN Farmer's Union (did not file a report with the Secretary of State). MN Honey Producers (formerly MN Beekeepers, did not file a report with the Secretary of State). NOTE: Committee recommended that the statute be examined and if possible, legislative action be taken to (1) define delegate/alternate duplication procedures and (2) update legal titles of statewide associations."

Resolutions committee report was given by William Berg, Perley. The following resolutions were adopted by the membership:

Resolution No. 1: Resolved, that we express our special thanks to the staff of the Radisson South Hotel and responsible members of the State Fair staff for valuable services and cooperation rendered in conducting the 124th annual meeting of the Minnesota State Agricultural Society.

Resolution No. 2: Resolved, that we extend our thanks to those who made the 1982 State Fair successful namely, all State Fair employees; commercial exhibitors and concessionaires; competitive exhibitors; suppliers and purveyors; county fairs; youth and school groups; chambers of commerce and mayors; the State Fair's advertising agency; implement dealers and manufacturers; entertainers, their agents and managers; State Fair superintendents, the secretary-general manager and board of managers; and especially the people of Minnesota and the Upper Midwest for their continued support of the Minnesota State Fair through their attendance and participation.

Resolution No. 3: Resolved, that we express our sincere gratitude to county fair associations, exhibit and concession groups and other friends of the State Fair whose legislative contact work aided the passage of legislation correcting certain inequities and providing for more efficient operation of

the exposition.

Resolution No. 4: Resolved, that we hereby thank our secretary-general manager, Mike Heffron, and we commend him for his efforts resulting in the passage of the State Fair bills during the 1982 legislative session. His political acumen guaranteed their passage. Be it further resolved that we hereby express our deepest appreciation to the several legislative sponsors of the State Fair bills for their invaluable assistance in helping to continue the independent management of the Minnesota State Agricultural Society by its staff and directors.

Resolution No. 5: Resolved, that we thank the print and broadcast media of Minnesota for their support through continuing efforts to publicize the events of the State Fair.

Resolution No. 6: Resolved, that we continue our association with the Minnesota Federation of County Fairs and the International Association of Fairs and Expositions, cooperating in mutually beneficial programs; and that we continue to support the University of Minnesota's Fair Management Short Course.

Resolution No. 7: REMAWLED, that the Society has suffered a deep loss through the deaths of the following individuals: Russell E. Dornseif, long-time service department employee and 50 Year Award winner; Lawrence F. Haeg, former board member, past president and honorary life member of the Society; Clement B. Haupers, former fine arts superintendent; and Albert J. Keller, retired greenhouse superintendent. Be it further resolved that our sympathy be extended to the families of these good men.

The society proceeded to conduct required elections with results as follows:

Arthur Sprengeler, Plato, president, one-year term.

Bert Lund, St. Paul, vice president, fourth regional district, two-year term.

Martin Annexstad, Jr., St. Peter, manager, second regional district, three-year term.

Sulo Ojakangas, Hibbing, manager, eighth regional district, three-year term.

Logan Scow, Osakis, honorary (life) member of the society.

There being no further business, the 124th annual meeting of the Minnesota State Agricultural Society was adjourned.

**SPACE RENTAL COMMITTEE MEETING
Radisson South Hotel, Bloomington**

Monday, January 17, 1983 – 11:00 A.M.

Members present: William Korff, chairman; Leonard Ramberg; Bert Lund; J.G. Tiffany; Sulo Ojakangas; Art Sprengeler; Logan Scow, ex officio; Mike Heffron, ex officio; Ken Wenzel, ex officio; Jim Sinclair, ex officio.

Also present: Kent Harbison.

Meeting was called to order at 11:00 a.m. by Chairman Korff.

The following list of percentage attraction and beer concession agreements for 1983 and the percentages/amounts due under each was reviewed by Mr. Sinclair and approved on a motion by Mr. Tiffany, seconded by Mr. Lund and carried (Aye-5; Nay-0):

1983 MINNESOTA STATE FAIR PERCENTAGE CONCESSIONS

Antique Auto. Club of America—MN,
Region—Car Museum 30%
Arrow Enterprises, Inc.—Skyride 25%
Brede Enterprises, Inc.—Giant Carrousel 33⅓%
Cannon Minnesota Corporation—Haunted House 25%
James A. Davis—3.2 Beer in Coliseum
Seating Area 50% of Net
Desplenter Concessions—Novelties Gtee. of \$16,500
on sales to \$62,000, 25% of gross sales from \$62,000 to
\$70,000 and 30% of gross sales over \$70,000.
Fair Enterprises, Inc.—Minnesota State Fair Terms
Programs to be Negotiated
Fair Enterprises, Inc.—M.S.F. Horse Show Programs 25%
Fairway Golf Range—Minature Golf 33⅓%
Grandstand Entertainer Merchandise Sales 15%
Junkin Concession Company—Food & Beverage
in Grandstand 30% of first
\$20,000 in gross sales and 32½% of gross sales over
\$20,000.
Junkin Concession Company—3.2 Beer
in Grandstand 50% of Net
Midway Sign Company—Sign & Show Card Painting
. 20%
Minnetonka Restoration Co., Inc. —
Antique Boat Show 20% of gross
receipts to \$10,000 and 25% of gross receipts over
\$10,000
Misc. and Bandshell Entertainer Sales —
Records/Tapes 10%
Royal American Shows, Inc. — Carnival
(Rides & Shows) 32.5% of ticket
sales up to and including \$250,000, 35% of ticket sales
from \$250,000 through \$500,000, 37.5% of ticket sales
from \$500,000 through \$750,000, 40% of ticket sales
from \$750,000 through \$1,000,000, 42.5% of ticket sales
from \$1,000,000 through \$1,250,000 and 45% of ticket
sales over \$1,250,000.
Ventnor Place, Inc. — Space Tower 25%
Ye Old Mill Company — Old Mill Canal Boat Ride 33⅓%
The percentages shown above are applied as follows: state
sales tax is deducted first and reconciliation between the
State Fair and concessionaire is made on the balance, unless
indicated otherwise.

1983 MINNESOTA STATE FAIR 3.2 BEER CONCESSIONS

Brede Enterprises, Inc. — Blk. 35, Bldg. 351, Food Show
Bldg., Beer Garden Section
Cleworth's Food & Beverage — Blk. 42, Bldg. 421, Arcade
Bldg., Spaces 1 through 15
Coliseum Concessions — Blk. 50, Bldg. 501, Coliseum,
Spaces 113 & 159, 200 & 250, 212 & 213, and 268
James W. Crocker — Blk. 31, Spaghetti Village, Lots 16, 17
& 18

Kirschner's Beer Stube — Blk. 45, Bldg. 451, Ag.-Hort.
Bldg., Space H
Mrs. Katie R. Little & John A. Giere — Blk. 42, Bldg. 421,
Arcade Bldg., Spaces 24 through 32
Mexican Villages, Inc. — Blk. 47 Mexican Village
Midway Men's Club — Blk. 30, Lot S
Richard C. Werner — Blk. 42, Bldg. 421, Arcade Bldg., (The
Frontier), Spaces 16 through 21

The preceding represent concessions at the State fair granted
the privilege of selling 3.2 beer on other than a percentage
basis. Reconciliation between the State Fair and these con-
cessionaires is undertaken as follows: concessionaire pays to
State Fair \$4.50 for each case of 3.2 beer sold and \$29.00 for
each ½ barrel of tap/draft 3.2 beer sold. Beer sales are based
on 24-12 ounce bottles per case, sold by concessionaire at a
price of \$1.00 per bottle, including state sales tax. Tap/draft
beer sales are based on the use of 12 and 20 ounce paper cups
sold by the concessionaire at the price of \$1.00 per 12 ounce
cup and \$1.50 per 20 ounce cup, including state sales tax.

On a motion by Mr. Sprengeler, seconded by Mr. Ojakangas
and carried, the following roster of miscellaneous concession
agreements for the 1983 Fair was approved (Aye-5; Nay-0):

Concessionaire Name	Description	Number
Coliseum Concessions	Food, Beverages and 3.2 Beer	4
CompuRate	Heart Rate Machines	6
James A. Davis	Ice Cream and Coca-Cola	3
James A. Davis	Food and Beverages	3
James A. Davis	Ice Cream and and Sno Cones	15
Desplenter Concessions	Novelties	33
James F. Hannasch	Sno Cones	6
Burton Johnson	Gum Ball Machines	12
James J. Kaplan	Peanuts	3
Sandra L. Kaplan	Peanuts	3
Eugene LaVaque	Sno Cones	6
Mrs. Katie Little and Mr. John A. Giere	Cotton Candy	10
Matt Milner Sales	Novelties	2
Bruce I. Nathanson	Peanuts	2
O'Neil Amusements	Hot Dogs on a Stick	11
William E. Salper	Peanuts	3
Televac Computer Company	Hand Writing Analysis	4
Townsend & Johnson	Foot Long Hot Dogs	9
Mrs. Charles Volin	Cigarettes	4

Review of the agreement between the State Fair and Mr.
Charles L. Johnson d/b/a Coliseum Concessions for operation
of food and beverage concessions in the Coliseum during the
non-fair period from June 11, 1982 to June 10, 1983 was un-
dertaken. Approval was given the staff to extend the term of
this agreement under the same contractual conditions through
October 31, 1983 so as to provide for its termination nearer
the end of the State Fair fiscal year. Moved by Mr. Tiffany,
seconded by Mr. Ramberg and carried (Aye-5; Nay-0).

There being no further business on the table, the Space Rent-
al Committee meeting was adjourned.

It was moved by Mr. Lund, seconded by Mr. Morris and carried that the following signatures be authorized for society accounts (Aye-9; Nay-0).

General fund account – Michael D. Heffron, Kenneth R. Wenzel or James G. Frost and; James S. Roehl or Donald R. Lindeman.

Regular and fair-period payroll fund account – Michael D. Heffron, Kenneth R. Wenzel or James G. Frost.

Ticket (treasurer's) account – James S. Roehl (signature plate) or Donald R. Lindeman.

Amusement fund account – Michael D. Heffron, or James G. Frost; and James S. Roehl or Donald R. Lindeman.

Premium fund account – Michael D. Heffron (signature plate), Kenneth R. Wenzel or James G. Frost.

Contingent fund account – Michael D. Heffron, Kenneth R. Wenzel or James G. Frost.

General fund requires two authorized signatures as follows: secretary, director of operations or director of public affairs, and finance director or deputy finance director. Amusement fund account requires two signatures as follows: secretary or director of public affairs, and, finance director or deputy finance director.

Payroll fund(s), premium fund, contingent fund and ticket account require one of the authorized signatures.

Upon a motion by Mr. Korff, seconded by Mr. Ojakangas and carried, the following standing committee assignments were made for 1983 (Aye-9; Nay-0):

Finance Committee – Lilliquist, chairman; Ramberg; Tiffany; Morris; Lund; Annexstad; Sprengeler, ex officio; Heffron, ex officio; Roehl, ex officio.

Governmental Affairs Committee – Ramberg, chairman; Tiffany; Ojakangas; Korff; Roehlke; Lund; Sprengeler, ex officio; Heffron, ex officio; Frost, ex officio; Wenzel, ex officio; Carnes, ex officio; Scow, ex officio.

Life Member Advisory Committee – Scow, chairman; Carnes, vice chairman; Maruska; Muckle; Keskinen; Grusendorf; Sincok; Lammers; Jim Libby; Robert Lund; Wilkins; Johnston; La Pointe; Sprengeler, ex officio; Heffron, ex officio; Roehl, ex officio (Secretary).

Operations Committee – Ojakangas, chairman; Ramberg; Korff; Lilliquist; Roehlke; Morris; Sprengeler, ex officio; Heffron, ex officio; Wenzel, ex officio.

Planning & Utilization Committee – Lund, chairman; Tiffany; Ojakangas; Lilliquist; Morris; Annexstad; Sprengeler, ex officio; Heffron, ex officio; Wenzel, ex officio.

Public Affairs Committee – Roehlke, chairperson; Ramberg; Tiffany; Ojakangas; Korff; Annexstad; Sprengeler, ex officio; Heffron, ex officio; Frost, ex officio; Hammer, ex officio.

Rules & Premium List Committee – Tiffany, chairman; Ojakangas; Korff; Lilliquist; Morris; Lund; Sprengeler, ex officio; Heffron, ex officio; Frost, ex officio; Pooch, ex officio.

Space Rental Committee – Korff, chairman; Ramberg; Tiffany; Ojakangas; Roehlke; Lund; Sprengeler, ex officio; Heffron, ex officio; Wenzel, ex officio; Sinclair, ex officio.

It was moved by Mr. Ojakangas, seconded by Mr. Korff and carried that the following be appointed department supervisors and superintendents for 1983 (Aye-9; Nay-0).

ADMISSIONS (Ojakangas) Don Pittelkow.

AGRICULTURE-HORTICULTURE (Ramberg) Duane Smith, crops; Dan Hollenbach, bee; Greg Ustuck, Christmas tree; Martha Carnes, flowers; Louis Quast, fruits; Orrin Turnquist, vegetable-potato.

AMUSEMENTS (Roehlke) Len Dobbs, race; Bob Potter, grandstand production; Bill Hartman, grandstand sound and lighting; Karen Leach, free entertainment.

CATTLE (Lund) Ray Arthaud.

CREATIVE ACITIVITIES (Roehlke) Evelyn Hagen.

DAIRY PRODUCTS (Annexstad) Cliff Markuson.

EDUCATION (Ojakangas) Bob Anderson.

FINE ARTS (Korff) Bob Lesch.

4-H CLUB (Lilliquist) Dan Lindsey.

FFA (Morris) Odell Barduson.

FORAGE (Roehlke) Dan Elmer.

GOATS (Tiffany) Jim Sheldon.

HORSE (Lund) Harold Arneman.

LEGISLATIVE-EDITORIAL (Morris) None.

MEATS (Lund) Ed Butler.

NATURAL RESOURCES (Annexstad) Karen Kelley.

PARKING (Korff) Ron Vannelli.

PLANT MANAGEMENT (Ojakangas) Joe Fischler, Plant Management; Bill Hermes, Greenhouse; Phil Fisher, Plant Services.

POULTRY (Tiffany) Harold Thomforde.

PUBLICITY (Roehlke) Jerry Hammer.

PUBLIC SAFETY (Ramberg) Art Blakey.

SANITATION (Morris) Jim Libby.

SENIOR CITIZEN (Ramberg) Marj Krueger.

SHEEP (Tiffany) Bob Jordan.

SPACE RENTAL (Korff) Jim Sinclair.

FARM MACHINERY (Lilliquist) Jack True.

SWINE (Annexstad) Jerry Hawton.

TICKET AUDIT (Lilliquist) Dick Reinhardt.

TICKETS (Lilliquist) None.

YOUTH CAMP (Lund) Larry Hillesland.

President Sprengeler recessed the regular board session so that meetings of standing committees might be conducted and announced that in keeping with usual procedure, all members of the board are invited to sit in on the deliberation of the various committees so that they might have full knowledge of the matters taken up at these meetings. While voting on committee business is limited to the membership of the particular committee, participation by all board members is acceptable and desirable during deliberations.

OPERATIONS COMMITTEE MEETING

Members present: Ojakangas, chairman; Ramberg; Korff; Lilliquist; Roehlke; Morris; Sprengeler, ex officio; Heffron, ex officio; Wenzel, ex officio.

It was moved by Mr. Morris, seconded by Mr. Korff and carried that the following outside gate "all pay policy" be reaf-

firmed and extended through 1983: "Entry into the Minnesota State Fair shall be solely contingent upon the presentation and surrender of a valid ticket of admission" (Aye-5; Nay-0).

It was moved by Mr. Lilliquist, seconded by Mrs. Roehlke and carried to approve the following outside gate fee schedule for 1983: adult admission \$3.25; child admission \$1.50; vehicle admission no charge; adult discount admission (in lots of 12) - \$2.50 (Aye-5; Nay-0).

Upon a motion by Mr. Ramberg, seconded by Mr. Morris and carried, secretary was authorized to implement a flexible Grandstand and Coliseum pricing schedule and seating configuration based on the cost of talent booked for each show (Aye-5; Nay-0).

There being no additional business on the table, the operations committee meeting was adjourned.

PUBLIC AFFAIRS COMMITTEE MEETING

Members present: Roehlke, chairperson; Ramberg; Tiffany; Ojakangas; Korff; Annexstad; Sprengeler, ex officio; Heffron, ex officio; Frost, ex officio; Hammer, ex officio.

Public Affairs Director Frost presented proposed advertising and publicity budgets for the coming year. Following discussion, budgeted advertising expenditures of \$390,000 and publicity expenditures of \$97,000 were approved for 1983 on motion by Mr. Korff, seconded by Mr. Ramberg and carried (Aye-5; Nay-0).

There being no further business on the table, the public affairs committee meeting was adjourned.

RULES/PREMIUM LIST COMMITTEE MEETING

Members present: Tiffany, chairman; Ojakangas; Korff; Lilliquist; Morris; Lund; Sprengeler, ex officio; Heffron, ex officio; Frost, ex officio; Pooch, ex officio.

Upon a motion by Mrs. Roehlke, seconded by Mr. Lilliquist and carried, authority was granted to the competitive exhibits coordinator, in coordination with department superintendents, to make adjustments in rules, release dates and/or premium allocations for respective departments in accordance with guidelines established by the society's 1983 operating budget (Aye-5; Nay-0).

There being no further business on the table, the rules/premium list committee meeting was adjourned.

FINANCE COMMITTEE MEETING

Members present: Lilliquist, chairman; Ramberg; Tiffany; Morris; Lund; Annexstad; Sprengeler, ex officio; Heffron, ex officio; Roehl, ex officio.

Secretary presented a proposed operating, maintenance and improvement budget for 1983, stating that the maintenance/improvement portion of proposed expenditures had been approved by the planning committee on January 17, 1983.

After review and discussion, it was moved by Mr. Lund, seconded by Mr. Annexstad and carried that the 1983 operating, maintenance and improvement budgets as presented be approved (Aye-5; Nay-0).

There being no further business on the table, the finance committee meeting was adjourned.

RECONVENED MEETING OF THE BOARD

Reports and actions taken by the planning, space rental, operations, public affairs, rules/premium list and finance committee(s) were approved upon a motion by Mr. Korff, seconded by Mr. Lund and carried (Aye-9; Nay-0).

Mr. Frost reviewed for the board the status of contract negotiations with acts and attractions for night Grandstand, Bandshell, Coliseum and other entertainment areas.

New contracts covering the services of MTS/Northwest Sound Service; Triemert (painting); Tolz, King, Duval and Anderson (architectural and engineering); McQuillan Brothers (plumbing); Kehne (electric) and; Johnson (carpentry) were approved upon a motion by Mr. Tiffany, seconded by Mr. Ramberg and carried (Aye-9; Nay-0).

Mr. Roehl offered a report on behalf of the Life Member Advisory Committee which met at 2:30 p.m., January 18. Committee report was accepted and approved on a motion by Mr. Morris, seconded by Mr. Lilliquist and carried (Aye-9; Nay-0).

Mr. Frost reviewed progress made with respect to event sponsorships for 1983 and introduced for discussion a proposal whereby an independent non-profit trust association would be incorporated under Minnesota law as an expedient to acquiring gifts and sponsorship funds on behalf of the fair. After thorough review, it was moved by Mr. Ramberg, seconded by Mr. Lund and carried that the trust association procedure be approved in concept only and that the staff be instructed to seek legal clearance from the Attorney General and to report back to the board at its next regular meeting (Aye-9; Nay-0).

It was moved by Mr. Korff, seconded by Mr. Tiffany and carried that a board resolution be prepared and submitted to the Minnesota Tourism Promotion Council supporting that organization's attempt to seek increased financial support from the Legislature for tourism promotion. The motion also approved an expenditure of \$500 for society membership in the council (Aye-9; Nay-0).

A request from staff employee Bob Armstrong to be reimbursed for one week of lost vacation time (\$484) was approved upon a motion by Mr. Ramberg, seconded by Mr. Morris and carried. Included in the motion was a specification that this action was based on the individual circumstances reflected in Mr. Armstrong's request and that it was a one-time exception to the regulation. (Aye-9; Nay-0).

The following officers' cottage room assignments were made by Mr. Sprengeler: 1. Korff; 2. Tiffany; 4. Ramberg; 5. Roehlke; 6. Ojakangas; 7. Lilliquist; 8. Annexstad; 10. Lund; 11. Morris; 12. Sprengeler.

Mr. Sprengeler set an agenda call for the next meeting of the board on Friday, June 17, 10:00 A.M.

Meeting adjourned.

**SPACE RENTAL COMMITTEE MEETING
ADMINISTRATION BUILDING –
STATE FAIRGROUNDS**

WEDNESDAY, APRIL 13, 1983 – 9:00 A.M.

Members present: Korff, chairman; Lund; Roehlke; Sprengeler, ex officio; Heffron, ex officio; Wenzel, ex officio; Sinclair, ex officio.

Also present: Kent Harbison; Richard Keenan.

Meeting was called to order at 9 a.m. by Chairman, Korff.

Messrs. Richard D. Young, Jr. and James Wall appeared before the committee to request review of the Space Rental Department's earlier decision denying them the opportunity to sell Viking and Paulared Apples from the concession space held by Appleside Orchards and Market in the Lower Grandstand. The earlier decision of staff had been based on the number, placement and distribution of other concessions contracted to offer apples at the Fair, but the committee felt that the sale of apples from this concession was complimentary to its intended purpose and the sale of apples from the location contracted to Appleside would not constitute any difficulty relative to the total presentation of this product on the grounds. Staff was asked to amend the space rental contract for Appleside to provide for the sale of Viking and Paulared apples at the 1983 Fair. Moved by Mr. Lund, seconded by Mrs. Roehlke and carried (Aye-3; Nay-0).

The Space Rental Application for Chee's Cafe was presented to the committee for review and the applicant, Mr. Wayne Chu, appeared to indicate that his interest in space at the State Fair was based on a desire to provide employment for students and help people in the same manner. Mr. Sinclair reviewed the subject application and indicated that the earlier staff decision denying Mr. Chu's request was based on a lack of physical space available in the area requested on the State Fairgrounds and staff concern for maintenance of good geographic balance and repetition of like products about the fairgrounds, as they relate to the number of concessions already offering similar food products. It was moved by Mr. Lund, seconded by Mr. Roehlke and carried that the earlier decision of the Space Rental Department relative to Mr. Chu's application be supported (Aye-3; Nay-0).

Mr. and Mrs. Petar Ivanic presented their thoughts to the committee regarding the department's earlier decision denying their application for a second concession location at the Fair to present a man-made chamois product. Mr. Sinclair advised that the department's decision had been based on the fact that Mr. and Mrs. Ivanic's firm, L.R. Company, already was contracted for concession space in the Fair's Creative Activities Annex to offer other products and that the number of new space applicants interested in obtaining space for the first time related to the amount of anticipated space available for the 1983 Fair would not allow the staff to grant a second operation space to L.R. Company. Moreover, it was noted that another concessionaire in the Creative Activities Annex was presently in possession of a 1983 Space Rental Contract providing for the sale of a similar chamois product. It was moved by Mr. Lund, seconded by Mrs. Roehlke and carried that the initial staff decision regarding L.R. Company's request for a second concession space be supported for the reasons indicated, but that Mr. and Mrs. Ivanic be allowed the opportunity to offer their chamois product if they would be willing to relinquish the space they held in the Creative

Activities Annex, discontinue the sale of the products they were contracted to offer in this location and explore alternative location possibilities in another building at the Fair where their chamois product might be presented in a compatible environment (Aye-3; Nay-0).

Upon a motion by Mrs. Roehlke, seconded by Mr. Lund and carried it was decided by the Space Rental Committee that the application of J.J. Grundy, Inc. to present an exhibit of insulated replacement windows and doors be denied. This action was in support of the staff determination regarding same, based on a lack of available contiguous physical space in an area suitable to present these products of a size appropriate to meet the indicated needs of the applicant, as well as based on committee concerns for good geographic balance and repetition of like products about the Fair, in relationship to the number of exhibits already contracted to offer generically similar products/services (Aye-3; Nay-0).

Ms. Betty Benjamin, President of the Abortion Rights Council of Minnesota met with the committee to request the review of a department decision refusing ARCM the opportunity to add t-shirts and balloons to the line of products they are allowed to sell from the space rented to them in the Lower Grandstand. The staff's earlier decision had been based strictly on the fact that the State Fair already has several concessions contracted to sell the subject generic groupings of products the Abortion Rights Council wished to add to their previously contracted line and their concerns for good geographic balance and repetition of like products about the fairgrounds in relationship to the number of concessions already offering generically similar items. Ms. Benjamin summarized the purpose of her organization, described the products they wished to offer in further detail and expressed concern that the sensitivity of the issues which surround her organizations may have had a bearing on the department's decision. Mr. Heffron examined correspondence the staff had received from legal council for the Abortion Rights Council and responded to the thoughts expressed in same. Ms. Benjamin was advised by staff and the committee that issues surrounding the purposes of her organization had no influence upon the decisions of either, that the interest and support her group had given the Fair was appreciated, along with their efforts to present their tenets to fair-goers and contribute to the State Fair as a forum for the presentation of varying ideas, thoughts and concepts, but that the prior concerns for good balance and repetition of like products about the Fair relative to the number of concessions already offering same would not allow the committee to permit further presentation of these same generic products. Moved by Mr. Lund, seconded by Mr. Sprengeler and carried (Aye-3; Nay-0).

The Space Rental Application submitted by Mr. John M. Sortland for the sale of Norwegian Sweet Dough Pizza by his firm, Specific Foods, was reviewed with Mr. Sortland by the Committee. Mr. Sortland described the process for making his product and the various ingredients involved. Concerns for reasonable geographic balance and duplication of similar pizza products about the fairgrounds, as they relate to the number of concessions already offering similar food/

pizza products were cited by the committee as factors which made the placement of Mr. Sortland's concession at the 1983 Fair difficult. It was moved by Mr. Lund, seconded by Mrs. Roehlke and carried that the application submitted by Specific Foods be denied based on the preceding concerns (Aye-3; Nay-0).

Mr. A. Paul Springer met with the committee to request review of the decision denying his application for space to show his attraction billed as the "World's Largest 6-Legged Steer". Mr. Sinclair indicated that Mr. Springer's application had been denied by staff for lack of space available in a size suitable to meet the applicant's indicated needs in an area of the fairgrounds appropriate to the presentation of such an attraction or one of the areas applied for by Mr. Springer. Based on the preceding, it was the determination of the committee that Mr. Springer's concession was of such a size that suitable space for its presentation at the State Fair could not be found at this time for the 1983 Fair. Moved by Mrs. Roehlke, seconded by Mr. Sprengeler and carried (Aye-3; Nay-0).

It was moved by Mrs. Roehlke, seconded by Mr. Sprengeler and carried, that despite the interesting nature of the products and services offered by Northern Hydraulics, Inc., as reviewed with the committee by Mr. Don Kotula, and the appreciation of the committee for Northern Hydraulics' methods of direct distribution to consumers at reasonable prices, lack of adequate available exhibit space in an area of the fairgrounds appropriate to the presentation of the subject products/services would not allow for the accommodation of this

firm's request for display space at the 1983 State Fair (Aye-3; Nay-0).

Mrs. Phyllis Grotte requested review of the Space Rental Department's earlier decision denying her request for space to exhibit/sell Sasco Aloe Vera products and expressed concern regarding her receipt of inadequate response upon calling the State Fair for space rental information. The staff indicated that their denial of Mrs. Grotte's space application was based on their concern for repetition of Sasco products on the fairgrounds in relationship to the limited amount of available space for the 1983 Fair and the fact that the products Mrs. Grotte wished to offer were already being offered at the Fair. It was moved by Mrs. Roehlke, seconded by Mr. Sprengeler and carried that the earlier staff decision relative to the subject application be supported (Aye-3; Nay-0).

The application for concession space submitted by Jon V. Grotte for the sale of soup and sandwiches at the 1983 Fair was also considered by the Space Rental Committee. Mr. Grotte discussed with the committee the requirements of his operation and the flexibility of his menu. Committee concerns for good geographic balance and repetition of similar food products at the Fair, as related to the number of concessions already offering like food products would not allow the acceptance of Mr. Grotte's request for concession space to offer further soup and sandwich products at the 1983 Fair. Moved by Mrs. Roehlke, seconded by Mr. Sprengeler and carried (Aye-3; Nay-0).

Meeting adjourned at 12:15 p.m.

SPACE RENTAL COMMITTEE MEETING ADMINISTRATION BUILDING - STATE FAIRGROUNDS FRIDAY, JUNE 17, 1983

Members present: Korff, chairman; Lund; Ramberg; Tiffany; Roehlke; Ojakangas, Sprengeler, ex officio; Heffron, ex officio; Wenzel, ex officio; Sinclair, ex officio.

Also present: Brad Engdahl

Meeting was called to order by Chairman, Korff at 8:30 a.m.

Mr. Otto Sturzebecher met with the committee to request review of the Space Rental Department decision denying his application for a second concession space to offer imported magnetic toys, beer steins and amber jewelry at the 1983 Fair. Mr. Sinclair indicated that the earlier decision relative to Mr. Sturzebecher's application had been based on staff concerns for maintenance of good geographic balance and repetition of like generic jewelry and toy products about the fairgrounds. Upon a motion by Mr. Ramberg, seconded by Mr. Lund and carried, the earlier staff action was supported by the committee (Aye-5; Nay-0).

The application for concession space by Peddler's Two, previously denied by staff, was placed before the committee for review based on a letter request from the applicants, Mr. & Mrs. V. Murphy. Mr. & Mrs. Murphy were unable to be present, but their application and correspondence requesting that space applicants offering products produced in the United States be given preferential consideration over those proposing the presentation of imported items was considered by the committee. Committee concerns for geographic balance and

repetition of similar generic puppet, ceramic, wooden puzzle and novelty products would not allow for the acceptance of the Murphy's request for concession space to offer same. Moved by Mr. Lund, seconded by Mr. Tiffany and carried (Aye-5; Nay-0).

The Committee reviewed the concession space application submitted by Juel Fairbanks Chemical Dependency Services with the representative of this organization, Mr. Carlus Espejo. Mr. Espejo advised the committee that their concession proposal was based on a desire to raise funds to support the organization's service programs through the sale of American Indian ethnic foods. It was moved by Mr. Ramberg, seconded by Mrs. Roehlke and carried that the subject application should be placed by staff in an "if suitable space becomes available" status to be given further consideration by staff between this date and the Fair should space appropriate to the presentation of this concession become available (Aye-5; Nay-0).

On a motion by Mr. Tiffany, seconded by Mr. Ojakangas and carried, the following list of percentage concession attraction ticket prices was approved for the 1983 State Fair (Aye-5; Nay-0).

- A. Antique Auto Club of America-Car Museum 75¢
- B. Arrow Enterprises-Skyride (Kids-One Way) 75¢
(Kids-Round Trip) \$1.25

	(Adults-One Way) \$1.25
	(Adults-Round Trip) \$2.00
C. Brede Enterprises-Carrousel	50¢
D. Cannon Minn. Corp.-Haunted House	\$2.00
E. Minnetonka Restoration Co.-Boat Show . . . (Kids)	50¢
	(Adults) \$1.00
F. Royal American Shows, Inc.-	
Carnival	(Single Coupons) 35¢
	(Coupon Books) 20 coupons per book = \$6.00
G. Ventnor Place, Inc.-Space Tower . . . (Kids)	50¢
	(Adults) \$1.25
H. Ye Old Mill Co.-Canal Boat Ride . . . (Kids)	65¢
	(Adults) 90¢

A written proposal submitted by Mrs. Shirley Reibold calling for the divestiture of Brede Enterprises' interest in the carrousel permanently located at the northeast corner of Commonwealth Avenue and Underwood Street was taken under consideration by the Committee. Under the proposal, Brede Enterprises would continue to operate their contracted beer garden concession, but would release their interest/holdings in the carrousel to Mary, Bart, Clare and William Blinstrup. Brede Enterprises, Inc. partners in operation of the beer garden concession would continue to be Shirley Reibold, Clara Brede, Mary Hodgdon and Kathryn Broman. The preceding divestiture was approved on a motion by Mr. Lund, seconded by Mr. Tiffany and carried (Aye-5; Nay-0).

Sale of the food service equipment owned by Mr. and Mrs. Earnest Thill, located in the State Fair's 4-H Building Court and operated under the name E & R Express Diner, to Ms. Frances M. Falde was approved on a motion by Mr. Lund, seconded by Mr. Ojakangas and carried (Aye-5; Nay-0).

The committee reviewed the request by Gibraltar Stoves, Inc., Mr. Robert Ramacher, Jr., for transfer of the personal property/structure belonging to same located on lots 42 and 43 in block 31 on the State Fairgrounds. The proposed purchaser was D.A. Distribution, Inc. d/b/a Coronado Stone of the Twin Cities. It was moved by Mr. Tiffany, seconded by Mrs. Roehlke and carried that the subject transfer be approved contingent upon staff receipt of a satisfactorily worded and executed agreement for purchase and information on the product lines to be exhibited by Coronado Stone (Aye-5; Nay-0).

It was moved by Mr. Ramberg, seconded by Mr. Tiffany and carried that the proposed transfer of the personal property/structure belonging to Northwest Organ and Piano, Inc., located in block 31 on lot 30, be approved contingent upon staff receipt of a properly executed and acceptably worded purchase agreement for this structure and equipment with the proposed buyer, Hammond Organ Company, and further information relative to the line of pianos intended to be exhibited by same (Aye-5; Nay-0).

Messrs. Sinclair and Wenzel appraised the committee of their thoughts regarding the satisfactory and successful operation of the Prime Steak House at the 1982 Fair by its new operators, Messrs. Pat D. Mack and Eugene H. Case, relative to a proposed transfer of the food/beverage service equipment

owned by St. John's Church of Little Canada, to Mr. Mack and Mr. Case, located in the dining hall section of the State Fair's Food Show Building. It was moved by Mr. Tiffany, seconded by Mr. Lund and carried that the proposed personal property transfer be approved (Aye-5; Nay-0).

A request by Mr. Dennis L. Rosenthal to transfer ownership of the peanut concession structure he operated at the 1981 and 1982 State Fairs on lot Z-1 in block 51 to Mr. & Mrs. Willard Battcher was approved on a motion by Mr. Lund, seconded by Mr. Ojakangas and carried (Aye-5; Nay-0).

A transfer request received from Mr. & Mrs. James Dallager proposing sale of their personal property in the form of a food concession structure/equipment known at Katrina's Kabob Shack, operated during the State Fair in block 30 on lot M-3, to Mr. Dennis L. Rosenthal was approved by Mr. Ojakangas, seconded by Mrs. Roehlke and carried contingent upon staff receipt of a properly worded/executed purchase agreement between the parties (Aye-5; Nay-0).

It was moved by Mr. Lund, seconded by Mr. Ramberg and carried that proposed transfer of the structure/equipment forming the personal property of Mr. Jerry O'Connor on lot A in block 39 to Gary Olson, Martha Olson, Neil O'Leary and Michael Mullarky be approved contingent upon the understanding that the proposed buyers would be required to relinquish that concession space for which they were contracted (lot K-6 in block 35) and staff receipt of a properly worded agreement for purchase of the subject personal property (Aye-5; Nay-0).

Sale of the structure known as the Train House, located on lot K in block 44, by Mr. Julius Dallman to Mr. Brian Cowdery, Mrs. Marlene Cowdery and Mr. Al Aune was approved by the committee contingent upon staff receipt of a resume of the proposed buyer's experience/qualifications to operate a State Fair concession, a statement of intent in this regard and their satisfaction with same. Moved by Mr. Tiffany, seconded by Mr. Lund and carried (Aye-5; Nay-0).

The request of Gene and Harriet Will to transfer their ownership of the peanut concession structure they operated at the 1981 and 1982 State Fairs on lot S-1 in block 49 to Charles and Arta Cheney was approved on a motion by Mr. Tiffany, seconded by Mrs. Roehlke and carried (Aye-5; Nay-0).

Mr. Sinclair reviewed with the committee staff correspondence with Fair Home Company, Inc. and its partners Messrs. Paul R. Larson and Gary E. Lego relative to the status of the earth sheltered home structure as an exhibit for the 1983 State Fair, the outstanding monetary obligations from completion/presentation of this exhibit and the potential disposition of same in preparation for the 1983 Fair. Mr. Brad Engdahl, representative from the Minnesota Attorney General's Office, discussed possible legal recourse for resolution of the matter along with possible steps which might be taken by the State Fair relative to disposition of the structure. No action appropriate at this time.

Meeting adjourned at 9:58 a.m.

**MEETING OF THE GOVERNING BOARD
MINNESOTA STATE AGRICULTURAL SOCIETY
ADMINISTRATION BUILDING
FRIDAY, JUNE 17, 1983 - 10:00 A.M.**

Present: Art Sprengeler, president; J.G. Tiffany; Eileen Roehlke; Sulo Ojakangas; Howard Morris; Bill Korff; Len Ramberg; Willis Lilliquist; Bert Lund; Mike Heffron, secretary. Absent: Martin Annexstad.

Also present: Brad Engdahl; Ken Wenzel; Steve Pooch; Jim Sinclair; Jim Roehl; Jim Frost.

Upon a motion by Mr. Lund, seconded by Ms. Roehlke and carried, minutes of the January 18 Board meeting, previously mailed to the members, were approved (Aye-8; Nay-0).

Mimeographed copies of the Minutes in Vacation, covering the period January 20 through June 17, 1983, and the administrative action noted therein, were approved upon a motion by Mr. Tiffany, seconded by Mr. Lund and carried. Motion included a commendation to Ken Wenzel for his handling of arrangements for the IAFE spring conference, May 1-4 (Aye-8; Nay-0).

Upon a motion by Mr. Korff, seconded by Mr. Lund and carried, minutes of the April 13, 1983 Space Rental review meeting were approved (Aye-8; Nay-0).

Secretary presented the May 31, 1983 Society financial statement as follows:

Cash Balance - April 30, 1983	\$ 4,806.52
Interest Income	5,719.31
Bank Securities cashed	310,000.00
May receipts	<u>90,321.19</u>
	\$410,847.02

Disbursements during May:

Bi-weekly payroll, April 16-29	\$ 44,733.35
Bi-weekly payroll, April 30-May 13	39,319.20
Bank securities bought	25,000.00
May disbursements paid	<u>277,934.27</u>
Cash balance - General Fund	23,860.20
	\$386,986.82

Cash Balance - May 31, 1983:

General fund	\$ 23,860.20
Ticket account	77,986.00
Contingent fund	500.00
Petty Cash	200.00
Securities - mature 6/02/83	\$220,000.00
mature 6/02/83	60,000.00
mature 6/09/83	25,000.00
mature 6/10/83	100,000.00
mature 6/17/83	<u>85,000.00</u>
	\$490,000.00
	\$592,546.20

Cash Balance - May 31, 1982:

General Fund	\$ 2,629.47
Ticket account	193.32
Contingent fund	500.00
Petty cash	500.00
Securities - mature 6/02/82	\$ 60,000.00
mature 6/07/82	100,000.00
mature 6/16/82	125,000.00
mature 6/23/82	55,000.00
mature 6/28/82	160,000.00
mature 7/01/82	<u>95,000.00</u>
	\$595,000.00
	\$598,822.79

After review of the statement and of Society cash/investment balance(s), it was moved by Mr. Lilliquist, seconded by Mr. Ojakangas and carried that the financial statement of May 31, 1983 be approved (Aye-8; Nay-0).

In response to earlier Board instructions that a periodic evaluation of the employee cafeteria operation be undertaken, Ken Wenzel presented a summary of activity over the 1981/1982 period. Meal service decreased from 1,012 in 1981 to 589 in 1982 (41%). In both years an operational loss of \$7,500 was experienced. Loss per meal served in 1981 was \$7.45. This figure increased to \$12.80 in 1982. After discussion, it was moved by Mr. Korff, seconded by Mr. Morris and carried that the employee cafeteria be discontinued and that a cost efficient, catered food service be established in the Officers Cottage to handle Board meals and special guest/reception arrangements (Aye-8; Nay-0).

Following storage rate adjustments were approved upon a motion by Mr. Lund, seconded by Mr. Tiffany and carried (Aye-8; Nay-0): Units up to 16 feet - \$60; 16 to 20 feet - \$85; 20 to 25 feet - \$100; 25 to 30 feet - \$130; 30 to 35 feet - \$160; over 35 feet - \$200.

Following Coliseum ice rate adjustments approved upon a motion by Mr. Ramberg, seconded by Mr. Lund and carried (Aye-8; Nay-0): Practice - \$70; hourly games w/scoreboard - \$80; college game - \$500; single high school game - \$650; double high school game - \$900; single high school regional game - \$1,350; double high school regional game - \$1,550.

Approval of action taken by the Space Rental committee earlier in the day (June 17) was moved by Mr. Korff, seconded by Mr. Ojakangas and carried (Aye-8; Nay-0).

It was moved by Mr. Lund, seconded by Mr. Tiffany and carried to authorize a Society expenditure of up to \$1,000 for hosting out-of-town and out-of-state horse show exhibitors (Aye-8; Nay-0).

Upon a motion by Mr. Lilliquist, seconded by Mr. Tiffany and carried, Fair-period invitations to the Federation of County Fairs board, Livestock Breeders Association board, Life and Hall of Fame members, executive committee(s) of the Retail Farm Equipment Association and Northwest Farm Equipment Association, along with the picnic supper for agriculture-business representatives, were approved (Aye-8; Nay-0).

Jim Frost opened for discussion a proposal whereby a special 50¢ discount would be allowed for adults traveling to the Fair on Metropolitan Transit Commission regular-route and express buses. All such buses would terminate at either the Como-Snelling or Bus-Taxi Gate(s) and through use of a discount coupon issued by bus drivers at time of boarding (only), the exchange for a \$2.75 adult admission would be facilitated upon entry to the grounds. Program would be advertised at the expense of MTC. It was moved by Mr. Ramberg, seconded by Ms. Roehlke and carried that this procedure be undertaken at the 1983 Fair to promote use of public transit by exposition attendees (Aye-8; Nay-0).

Cancellation of employment contracts on Susan Mellang (5-20-83) and Jerry Hladky (5-31-83) were approved upon a motion by Mr. Lund, seconded by Mr. Tiffany and carried (Aye-8; Nay-0).

Grandstand, Bandshell, Heritage Square and miscellaneous entertainment contracts were reviewed and approved upon a motion by Mr. Korff, seconded by Ms. Roehlke and carried (Aye-8; Nay-0). It was indicated that the approximate total for approved entertainment (\$1,013,000) includes \$325,000 for free acts and attractions. Following is a specific breakdown of entertainment costs:

Grandstand	Date(s)	Terms
Naked Zoo Enterprises	8/25-9/5	\$13,000
Southern Thunder Sound	8/25-9/5	\$10,100
Willie Nelson	8/25,26	\$102,000 plus 70% over \$140,000
Kenny Loggins	8/27	\$27,500 plus 70% over \$60,000 plus \$7,500 production costs plus \$5,000 for opening act
The Statler Brothers	8/28	\$35,000 plus 80% over \$50,000 plus \$1,500 production costs
Englebert Humperdinck	8/29	\$50,000 plus 65% over \$75,000
Alabama	8/30	\$100,000 plus 80% over \$120,000
William Uthmeier (Alabama)	8/30	\$1000 production costs
The Beach Boys	8/31	\$55,000 vs 70%
Sammy Davis, Jr.	9/1	\$50,000 vs 75%
The Oak Ridge Boys	9/2	\$60,000 plus 70% over \$95,000 plus \$7,500 production costs
Kansas	9/3	\$50,000 vs 70% plus \$300
Manhattan Transfer	9/4	\$35,000 plus 80% over \$47,500
Zambelli Fireworks	8/25-9/4	\$31,460
Freedom Flyers	8/26,27,28	
Parachute Team	9/3,4,5	\$6,000
National Tractor Pullers	8/26,27,28	\$2,700 sanction fee \$18,000 purse
Minnesota Tractor Pulling Contest Corporation	8/26,27,28	\$5,700 production costs
Dennis Christenson (Tractor Pull)	8/26,27,28	\$300
Pace, Inc.	9/3,4,5	\$15,000

Bandshell

Calamity	8/25-8/30	\$12,000
Trinidad Tripoli Steelband	8/25-8/30	\$10,500
Williams & Ree	8/25-8/30	\$12,000
Swinging Ambassadors	8/25-8/30	\$ 6,000
Bluerock	8/31-9/5	\$ 9,000
Lucky	8/31-9/5	\$ 6,000
Jack D'Johns	8/31-9/5	\$13,250
Wright Brothers	8/31-9/5	\$12,500
Minneapolis Commodores	8/29,9/1	\$ 2,100
Gevonee Eugene Ford	8/25,26,27,28,30,31	\$ 1,000
	9/2-5	
Bobby Dale	8/25-9/5	\$ 2,030

Baldwin Park

Southbound '76	8/25-8/30	\$ 3,600
Riders In The Sky	8/25-8/30	\$10,000
D. J. Rose	8/25-8/30	\$ 5,500
Hitz	8/31-9/5	\$ 6,000
Crossfire	8/31-9/5	\$ 4,500
Syndicated Sound	8/31-9/5	\$ 6,000

Children's Theater

Captain Cookie	8/25-8/30	\$ 3,500
David Cohan	8/25-8/30	\$ 1,500
Eclectic Company	8/31-9/5	\$ 2,600 plus admission tickets (\$45 value)
Denny Olson	8/31-9/5	\$ 990
Ron Workman (MC)	8/25-9/5	\$ 1,200

Heritage Square

Chmielewski Band	8/25-8/30	\$ 7,000
Hank Thunander Band	8/31-9/5	\$ 4,875
Doc McConnell	8/25-9/5	\$ 7,000
Fischer Brothers	8/25-9/5	\$ 9,600
Rafel Family (Log Cabin)	8/25-9/5	\$ 4,500
Jamie Rafel (Blacksmith)	8/25-9/5	\$ 500

Senior Citizens

Mulleague & Company	8/25-9/5	\$ 3,750 plus admission tickets
Willie Hagen	8/25,26,9/1,2	\$ 800
The Nelson Twins	8/25,26	\$ 400
Roseville Ding-Dongers	8/27,28,9/3,4	\$ 200 plus admission tickets
Paul and Archie	9/1-9/5	\$ 600
The Mooseaires	8/30	Tickets of admission
The Golden Melody Makers	8/31	Tickets of admission
The Troubadors	9/2	Tickets of admission

Parade

All American Judging Assn.	8/25-9/3	\$ 810
Parade Productions	8/25-9/4	\$ 1,000
Pizza Time Theatre	8/25-9/4	Tickets of admission
Burlington Northern Mini Train	8/25-9/4	Tickets of admission
Corky Nelson (Oxen Hitch)	8/25-9/4	\$ 1,100
Kodak Color Bear	8/25-9/4	Tickets of admission
Jake Jordan (Brass Pumper)	8/25-9/4	\$ 1,457.50
Mpls. Ballet Company	8/25	Tickets of admission
4-H Marching Corps.	8/26	Tickets of admission
Twin City Unicycle Club	8/26	Tickets of admission
Jasper Community Band	9/3	\$ 50 plus tickets of admission
St. Paul Police Band	9/4	Tickets of admission

Circus

Glen Parkins-Circus	8/25-9/5	\$33,000
---------------------	----------	----------

Creative Activities

Clifford Brunzell
Orchestra 8/25-9/5 \$ 5,590

Horse Show and Rodeo

Jack Wallin Bank 8/26-9/5 \$ 6,190 plus overtime
W.J. Mackey
(Veterinarian) 8/23-9/5 \$ 6,500
Jerry Olson
(Trained Buffalo) 8/26-8/30 \$ 3,300
Holly Wayne
(Miniature Horses) 8/25-8/30 \$ 300
Shirley Trimble 8/26-30 \$ 125
9/3,4
Barnes P.R.C.A. Rodeo 8/31-9/2 \$27,200 plus admission
tickets

Agriculture-Horticulture

MN State Horticultural
Society 8/25,26 \$ 1,000
African Violet Society
of MN 8/25,26 \$ 1,000
MN State Gladiolus
Society 8/27,28 \$ 1,350
Federated Garden Clubs
of MN 8/31,9/1 \$ 1,250
MN Bonsai Society 9/2,3 \$ 1,000
Orchid Society of MN 9/2,3 \$ 1,000
MN Dahlia Society 9/4,5 \$ 1,350
MN Apple Growers Assn. 8/25-9/5 \$ 850
Twin City Nursery 8/25-9/5 \$ 1,400
Minneapolis City Market 8/25-9/5 \$ 350
MN State Horticultural
Society 8/25-9/5 \$ 2,650
North Central Florists
Assn. 8/25-9/5 \$ 7,800

Secretary made an interim report on advance ticket sales for 1983 Grandstand shows indicating that, as of June 15, a total sale of \$581,000 had been recorded. Sales on the same date in 1982 were \$677,000.

Business or staff membership in the following organizations were approved upon a motion by Mr. Lund, seconded by Mr. Ojakangas and carried (Aye-8; Nay-0).

Organization	Member	Amount
American Institute of C.P.A.	Roehl	60.00
Better Business Bureau		134.00
Business & Professional Women's Club - St. Paul Chapter	Piper	40.00
Country Music Association		35.00
Federal Surplus Property		25.00
Greater Minneapolis Chamber of Commerce		183.00
International Assn. of Fairs & Expositions		600.00
Midway Civic & Commerce Assn.	Heffron Wenzel Roehl Armstrong	140.00
Midwest Fairs Association		100.00
Minnesota Agri-Growth Council		200.00

Minnesota Ice Arena Manager	Nardini	50.00
Minnesota Newspaper Association		181.50
Minnesota Safety Council		55.00
Minnesota Society of Association Executives	Wenzel	60.00
North Suburban Chamber of Commerce		250.00
North Suburban Daybreakers- Lions Club International	Fisher	21.00
Outdoor Amusement Business Association		20.00
Professional Grounds Maintenance Association	Fisher	60.00
St. Paul Area Chamber of Commerce		188.84
St. Paul Chapter-Executive Women International	Wente	130.00
St. Paul Jaycees	Sinclair	45.00
Twin City Purchasing Association	Armstrong	170.00
United States Auto Club	Heffron	21.00
American Horse Shows Assn.		500.00
American Horse Shows Assn. (Senior Membership)		35.00
American Horse Shows Assn. (Saddle Seat Class)		35.00
American Paint Horse Assn.		10.00
Appaloosa Horse Club		20.00
Minnesota Hunter/Jumper Assn.		35.00
Minnesota Quarter Horse Assn.		20.00
Palomino Horse Breeders Assn.		35.00
Tri-State Horsemen's Assn.		50.00
American Dairy Goat Assn.		50.00
		<u>\$3,613.34</u>

Departmental payroll schedule for 1983, as prepared by superintendents under budgetary guidelines and confirmed by appropriate coordinators, were approved in a motion by Mr. Ramberg, seconded by Mr. Lilliquist and carried (Aye-8; Nay-0).

A progress report on the establishment of a trust association was introduced by Mr. Frost. Alternative legal structures which might be utilized in the formation of such a trust were discussed. Also reviewed was the statutory authority necessary for implementation of the trust. Action was delayed pending further specific information on the subject.

Upon a motion by Mr. Ojakangas, seconded by Mr. Morris and carried, approval for payment of the following three (3) storage damage claims was granted: A.A. Danna, vehicle paint damage, \$617.50; C.S. Flynn, torn boat canvas, \$25.00; J.D. Strauss, damaged boat canvas, \$96.20 (Aye-8; Nay-0).

Mr. Frost updated the Board on the Fair's 1983 sponsorship program indicating that approximately \$35,000 would be realized in direct income from various commercial companies along with advertising/promotion commitments for radio, TV and newspaper placement. Total benefits from the program should exceed \$70,000.

It was moved by Mr. Lund, seconded by Mr. Ramberg and carried that the liability and director/officer insurance coverage of the exposition be increased to \$5 million. Added premium for this coverage would be approximately \$9,000 per year (Aye-8; Nay-0).

A non-budgeted expenditure of \$7,500 to upgrade forage barn facilities so as to accommodate a 4-H poultry show, including lights, ventilation and tables, was approved on a motion by Mr. Tiffany, seconded by Mr. Ojakangas and carried (Aye-8; Nay-0).

A fully detailed report on Society acquisition of a 7.14-acre parcel of land and 13 buildings on the south side of Como Avenue, across from the Canfield Gate, was provided by Mr. Frost. Authority for staff to proceed with purchase of this parcel, known as the "Sussel Property", was granted via a mail ballot of the Board on April 26, 1983 (Aye-10; Nay-0). After lengthy review and discussion, it was moved by Mr. Ramberg, seconded by Mr. Tiffany and carried to approve (1) the acquisition as outlined and (2) debt commitment to Norwest Bank of \$974,000 at a floating interest rate of 75 percent of prime (Aye-8; Nay-0). It was further moved by Mr. Lilliquist, seconded by Mr. Morris and carried that staff be authorized to lease (through an agency) two structures on

the site so as to amortize a portion of the interest due on the debt (Aye-8; Nay-0). Sale of nine acquired but surplus structures through a formal bid procedure with proceeds of \$12,960 was approved upon a motion by Mr. Korff, seconded by Mr. Ojakangas and carried (Aye-8; Nay-0).

Brad Engdahl, special assistant attorney general assigned to represent the Society, was introduced by Mr. Sprengeler and welcomed by members of the Board.

Upon a motion by Ms. Roehlke, seconded by Mr. Lilliquist and carried, approval was granted to issue the administrative employee coffee fund (Steve Pooch) \$50.00 to cover coffee used during the summer and during the fair by business visitors (Aye-8; Nay-0).

Mr. Sprengeler set an agenda call for the next meeting of the Board on Friday, August 26, 9:00 a.m.

Meeting adjourned.

SPACE RENTAL COMMITTEE MEETING Administration Building, State Fairgrounds Wednesday, August 10, 1983 – 9:00 A.M.

Members present: Korff, chairman; Lund; Roehlke; Sprengeler, ex officio; Heffron, ex officio; Wenzel, ex officio; Sinclair, ex officio.

Meeting was called to order by Chairman Korff at 9:05 A.M.

On a motion by Mr. Lund, seconded by Mrs. Roehlke and carried, the ticket price for rides on the giant carousel was increased from 50¢ to 75¢ for the 1983 Fair per request by the operators of this attraction, Brede Carousel, Inc. (Aye-2; Nay-0)

A request by Mr. and Mrs. Richard L. Mockler to transfer ownership of the peanut concession structure they operate on lot E-1 in block 43 to Ms. Diane V. Leech was approved on a motion by Mr. Lund, seconded by Mrs. Roehlke and carried (Aye-2; Nay-0).

Transfer of the structure known as the "dome home", located on lot EE in block 44, from The Outdoors People, Inc. to Daystar Shelter Corporation was approved by the committee with the understanding that said structure, though operated under a concession space rental contract, would remain a commercial exhibit for the purpose of promoting dome home living, and that the admission fee for entry into this structure would remain 50¢. Moved by Mrs. Roehlke, seconded by Mr. Lund and carried (Aye-2; Nay-0).

Mr. Sinclair reviewed with the committee the status of the Fair's relationship with Mr. Paul R. Larson relative to the earth sheltered home exhibit, his payment of outstanding obligations incurred from presentation of this exhibit at the 1982 Fair, plans to provide for payment of same and continued operation of this exhibit in 1983.

Mary Schirmer met with the committee to request review of the Space Rental Department's decision denying her application for a concession location to sell fruit tostadas, a food product generically similar to funnel cakes. Mr. Sinclair indicated that the department's earlier decision had been based on simple lack of sufficient available space to accommodate this request. Walter Schirmer expressed concern that preferential treatment was being given to concession/exhibit applicants

from out of state, to multiple concession operations and at the number of concessions presenting similar products. Mr. Heffron explained the status of the Board's position relative to multiple concession operations and the staff's efforts to observe same and advised the Schirmers that the point of a concession/exhibit's origin and acceptance or denial based on same was seldom an appropriate approach to the process of space allocation with the best interests of the public being first in mind. It was moved by Mr. Lund, seconded by Mrs. Roehlke and carried that previous action of staff be upheld (Aye-2; Nay-0).

The committee reviewed the space rental application submitted by Ms. Elizabeth Lehmann. Mr. Sinclair indicated that Ms. Lehmann's application had been one which the staff had a desire to place based on the high quality of the products, but that suitable space had not become available for the 1983 Fair which lead to denial of Ms. Lehmann's space request. Based on the quality of Ms. Lehmann's product lines and their minimal representation at the Fair, it was moved by Mr. Lund, seconded by Mrs. Roehlke and carried that the staff give Ms. Lehmann's space request every possible further consideration should appropriate space become available for such an operation between this date and the 1983 Fair (Aye-2; Nay-0).

Messrs. Jack Mueller and Robert Hansen presented their product, "Locker Mate", to the committee requesting review of the Space Rental Department's decision denying them space to present same at the 1983 Fair. Mr. Sinclair advised that the department's inability to accommodate Messrs. Mueller and Hansen's request on behalf of their company, Sioux Technology, Inc., had been based on the late date of their application submission and the lack of available, suitable space at the time of application receipt. Based on the quality and unique nature of the subject product it was the determination of the committee that this application should be given further consideration for space should same become available between this date and the Fair. Move by Mr. Lund, seconded by Mrs. Roehlke and carried (Aye-2; Nay-0).

It was moved by Mr. Lund, seconded by Mrs. Roehlke and carried that the action of staff denying the application for rental space submitted by Reimer Publication, Inc. be supported based on the late date of application receipt and the lack of available space to accomodate said request (Aye-2;

Nay-0).

At 10:50 A.M. it was moved by Mrs. Roehlke, seconded by Mr. Lund and carried that the meeting be adjourned (Aye-2; Nay-0).

**MEETING OF THE GOVERNING BOARD
MINNESOTA STATE AGRICULTURAL SOCIETY
ADMINISTRATION BUILDING,
FRIDAY, AUGUST 26, 1983 - 9:00 A.M.**

Members present: Art Sprengeler, president; Bert Lund, vice president; Leonard Ramberg, vice president; Martin Annexstad; William Korff; Willis Lilliquist; Howard Morris; Sulo Ojakangas; Eileen Roehlke; J.G. Tiffany; Mike Heffron, secretary.

Also Present: Brad Engdahl; Kent Harbison; Ken Wenzel.

President Sprengeler opened the meeting by welcoming all members to the 1983 Minnesota State Fair.

Upon a motion by Mr. Lund, seconded by Mr. Tiffany and carried, minutes of the June 17 Board and Space Rental Committee meeting(s), previously mailed to the members, were approved (Aye-9; Nay-0).

Mimeographed copies of the Minutes in Vacation covering the period June 18 through August 24, 1983, and the administrative action noted therein, were approved upon a motion by Mr. Korff, seconded by Ms. Roehlke and carried. Also approved under the motion were minutes of the August 10 Space Rental review meeting (Aye-9; Nay-0).

Secretary presented the July 31, 1983 Society financial statement as follows:

Cash Balance - June 30, 1983 \$ 13,630.82

Add:

Interest Income	5,529.86	
Bank Securities Cashed	220,000.00	
July Receipts	<u>251,217.74</u>	476,747.60

Total Cash Before Disbursements \$490,378.42

Less:

Bi-weekly payroll ending July 8	\$ 67,130.96	
Bi-weekly payroll ending July 22	58,519.69	
Bank securities purchased	120,000.00	
July disbursements paid	<u>244,696.96</u>	490,347.61

Cash balance - General Fund - July 31, 1983 \$ 30.81

Cash Balance - July 31, 1983:

General fund	\$ 30.81
Ticket account	500.21
Contingent account	500.00
Petty Cash	200.00
Securities - mature 8/10/83	\$ 35,000.00
mature 8/12/83	100,000.00
mature 8/24/83	440,000.00
mature 8/25/83	<u>100,000.00</u>

Total Cash Balance - July 31, 1983 \$675,000.00

Cash Balance - July 31, 1982:

General Fund	\$ 3,936.76
--------------	-------------

Ticket account	564.28
Contingent account	500.00
Petty cash	200.00
Securities - mature 8/05/82	\$100,000.00
mature 8/06/82	200,000.00
mature 8/11/82	50,000.00
mature 8/27/82	100,000.00
mature 9/01/82	<u>100,000.00</u>
Total Cash Balance - July, 1982	<u>\$555,201.04</u>

Upon a motion by Mr. Ramberg, seconded by Mr. Ojakangas and carried, the financial statement of July 31, 1983 was approved (Aye-9; Nay-0).

Secretary was authorized to make miscellaneous ticket refunds and/or payment of minor claims as he deems appropriate upon a motion by Mr. Ramberg, seconded by Mr. Morris and carried (Aye-9; Nay-0).

Secretary announced that the annual trade association convention of the International Association of Fairs & Expositions would be held at the MGM Grand Hotel, Las Vegas, Nevada, November 28-December 2, 1983. It was moved by Ms. Roehlke, seconded by Mr. Tiffany and carried that members of the Board and certain administrative personnel as designated by the secretary be authorized to attend said IAFE convention with Society to pay appropriate expenses (Aye-9; Nay-0).

Ken Wenzel provided an update report on meal service arrangements indicating that a short fall in the number of dinner meals ordered was causing some difficulty for the caterers. It is likely that higher fees will be required in order to amortize transportation, labor, insurance and other fixed costs, which now must be absorbed by one (luncheon) meal only. Preliminary meal prices will remain as originally set, however, the Fair will experience some losses as a result of cutting back on the evening meal. No action required.

A list of entertainment contracts, not available for approval at the Board meeting of 6-17-83, was submitted by secretary. Upon a motion by Mr. Korff, seconded by Mr. Lund and carried, the following contracts were approved (Aye-9; Nay-0).

PERFORMER	DATE	TERMS	VENUE
Tom Chepokas	8/25	\$396	Bandshell-Auditions
Jordan High School Band	8/25	\$100	Parade
Prescott High School Band	8/25	\$200	Parade
Winona-Cotter H.S. Band	8/25	\$300	Parade
Alden-Conger H.S. Band	8/25	\$300	Parade
Forest Lake Teen Clown Club	8/25	Admissions	Parade
Richfield H.S. Band	8/26	\$100	Parade
Chatfield H. S. Band	8/26	\$300	Parade

Eden Valley-Watkins High School Band	8/26	\$200	Parade	Pure Prairie League	9/3	\$5,000	Grandstand
Delavan High School Band	8/26	\$300	Parade	Kiester-Walters High School Band	9/3	\$300	Parade
Kennedy H. S. Band	8/27	\$100	Parade	Mazeppa H.S. Band	9/3	\$200	Parade
Waconia H. S. Band	8/27	\$100	Parade	Monticello Henry High School Band	9/3	\$200	Parade
New Richmond H.S. Band	8/27	\$200	Parade	Patrick Henry H.S. Band	9/3	\$100	Parade
Caledonia Public High School Band	8/27	\$300	Parade	St. Charles H.S. Band	9/4	\$300	Parade
Ivanhoe High School Band	8/27	\$400	Parade	LeRoy-Ostrander High School Band	9/4	\$300	Parade
MN Tractor Pulling Contest Corp.	8/26-28	\$7,250	Grandstand	Totino-Grace H.S. Band	9/4	\$100	Parade
Dennis Christenson	8/26-28	\$300	Grandstand	Simley High School Band	9/4	\$100	Parade
Steven Dargis (MN Loon)	8/26-28	\$300	Grandstand	Bumper the Clown	8/25-9/4	Admissions	Parade
Michael Johnson	8/28	\$5,000	Grandstand	Captain Ken's Firetruck	8/25-9/4	Admissions	Parade
Goodhue H.S. Band	8/28	\$200	Parade	Tom Chepokas	8/25-9/5	\$3,900	Bandshell
Dassel-Cokato High School Band	8/28	\$200	Parade	Gregory Brainerd	8/25-9/5	\$530	Baldwin Park M.C.
River Falls H.S. Band	8/28	\$300	Parade	Tom Baumgartner	8/25-9/5	\$1,800	Talent Contest M.C.
Anoka High School Band	8/28	\$100	Parade	MN Purebred Dog Breeders Assn.	8/25-9/5	\$4,295	Dog Exhibit Bldg.
Waseca High School Band	8/28	\$200	Parade	Harold Schumacher	9/2-9/5	\$1,500	Horse Show & Rodeo
Mpls. Commodore Barbershop Chorus	8/29	\$1,050	Bandshell	William H. Sweeney, D.V.M.	8/23-9/5	\$14,250	Veterinarian Srvcs.
Albert Lea H.S. Band	8/29	\$300	Parade	CONTRACT CANCELLATION			
Rushford H.S. Band	8/29	\$300	Parade	St. Paul Police Band	9/4	Cancelled	Parade
Peterson Public H.S. Band	8/29	\$400	Parade	It was moved by Mr. Lund, seconded by Mr. Lilliquist and			
Jackson High School Band	8/29	\$400	Parade	carried to approve an individual exception to the special			
The Hand Maidens	8/29	Admissions	Senior Citizens	events deadline (July 15) so as to accommodate the Family			
St. James H.S. Band	8/30	\$300	Parade	Motor Coach convention on July 19-28, 1984. Because of the			
Spring Valley H.S. Band	8/30	\$300	Parade	informal nature of this convention, it was the opinion of staff			
Cambridge H. S. Band	8/30	\$200	Parade	that a 13 day extension would cause no undue hardship in			
Cathedral H.S. Band	8/30	\$300	Parade	terms of set up for the Fair (Aye-9; Nay-0).			
Little Falls H.S. Band	8/31	\$300	Parade	Mr. Wenzel reported that he would be meeting with the			
Thomas Jefferson High School Band	8/31	\$200	Parade	County Fair Federation on Saturday, August 27 to discuss the			
Clara City H.S. Band	8/31	\$300	Parade	1985 annual meeting site and dates. A recommendation for			
Grand Meadow H.S. Band	8/31	\$300	Parade	action will be submitted to the Board at its next meeting dur-			
The Rising Sun Demo Team	8/31	Admissions	DNR Park Stage	ing the Fair.			
Glenville H.S. Band	9/1	\$300	Parade	Secretary referenced Board minutes from 9-5-82 relative a			
Long Prairie H.S. Band	9/1	\$300	Parade	Bureau of Criminal Apprehension raid on certain carnival			
Coon Rapids H.S. Band	9/1	\$100	Parade	game concessions during the '82 Fair and reported that a			
Princeton H.S. Band	9/1	\$200	Parade	meeting among representatives of BCA, the Attorney Gen-			
Mpls. Commodore Barbershop Chorus	9/1	\$1,050	Bandshell	eral's office and the Fair was held July 12 to resolve how			
MTS Northwest Sound, Inc.	8/25-9/5	\$10,000	Bandshell	such matters would be handled in the future. BCA will assist			
Deer Creek Public High School Band	9/2	\$400	Parade	with inspections if asked to do so by the Fair but will not un-			
Annandale Senior High School Band	9/2	\$200	Parade	dertake independent action. This procedure is acceptable to			
Forest Lake City Marching Band	9/2	\$400 + Admis.	Parade	the Attorney General and the Fair. No action required.			
U of M Alumni Band	9/2	\$250 + Admis.	Parade	Meeting adjourned.			

LIFE MEMBER ADVISORY COMMITTEE ADMINISTRATION BUILDING SUNDAY, AUGUST 28, 1983 – 2:00 P.M.

Members present: Logan Scow, chairman; Norris Carnes; Deke Grussendorf; Leo Keskinen; Harveydale Maruska; Mike Heffron, ex-officio; Jim Roehl, ex-officio; Art Sprengeler, ex-officio. Also present: Jerry Hammer.

Meeting called to order by chairman Scow. Minutes of the January 18, 1983 meeting were approved as read.

Names of all persons presently enshrined in the State Fair Hall of Fame were reviewed. After discussion, it was moved

by Mr. Carnes, seconded by Mr. Grussendorf and carried that the names of Mayme Green and Waino J. Kortemaki be recommended to the Board for inclusion in the Hall of Fame (Aye-4; Nay-0).

It was moved by Mr. Keskinen, seconded by Mr. Maruska and carried that nominations for Life Membership be referred to the Board without recommendation. (Aye-4; Nay-0).

Meeting adjourned.

FRIDAY, SEPTEMBER 1, 1983 – 9:00 A.M.

A new drain from the carnival lot to the west fence line at a

The following projects were approved for completion during the fall on a motion by Mr. Annexstad, seconded by Mr. Morris and carried (Aye-5 Nay-0).

Meeting adjourned.

SUNDAY, SEPTEMBER 4, 1983 – 10:00 A.M.

8/25	English Horse Show	6:00 P.M.	3@ \$4	Hunter/Jumper Judge
8/26	English Horse Show	1:00 P.M.	3@ \$4	Hunter/Jumper Judge

8/26	English Horse Show	6:00 P.M.	3@ \$4	Hunter/Jumper Judge
8/27	English Horse Show	5:00 P.M.	3@ \$4	Hunter/Jumper Judge
8/31	Rodeo	7:00 P.M.	8@ \$4	Rodeo Announcer
9/1	Rodeo	1:00 P.M.	8@ \$4	Rodeo Announcer
9/1	Rodeo	7:00 P.M.	8@ \$4	Rodeo Announcer
9/1	Rodeo	7:00 P.M.	75@ \$3	Implement Dealers
9/1	Rodeo	7:00 P.M.	90@ \$3	Editors/Legislators
9/2	Rodeo	7:00 P.M.	8@ \$4	Rodeo Announcer

Mr. Sprengeler set an agenda date for the next meeting of the Board on Friday, November 18, 10:00 a.m. Action confirmed on a motion by Mr. Ramberg, seconded by Mr. Ojakangas and carried (Aye-8; Nay-0).

Mr. Wenzel provided an update on his meeting with the County Fair Federation to discuss the 1985 annual meeting. After discussion, it was moved by Mr. Annexstad, seconded by Mr. Morris and carried that the Radisson South Hotel,

Bloomington, be approved as site for the 1985 annual meeting of the Society on January 12-14 (Aye-8; Nay-0). In accordance with prior action taken by the Board, the St. Paul Radisson was approved as site for the 1984 annual meeting on January 15-17.

Secretary presented a report of Planning Committee recommendations made pursuant to their meeting of September 2. Following discussion, it was moved by Mr. Morris, seconded by Mr. Tiffany and carried that the report be approved and that the outlined work be undertaken. (Aye-8; Nay-0).

It was moved by Mr. Korff, seconded by Mr. Annexstad and carried that the dates of the 1984 Minnesota State Fair be Thursday, August 23 through Labor Day, Monday, September 3 (Aye-8; Nay-0).

Meeting adjourned.

SPACE RENTAL COMMITTEE MEETING Administration Building, State Fairgrounds Friday, November 18, 1983 – 9:30 A.M.

Members present: Korff, chairman; Ramberg; Roehlke; Tiffany; Ojakangas; Sprengeler, ex officio; Heffron, ex officio; Wenzel, ex officio; Sinclair, ex officio.

Also present: John Galus, Minnesota Attorney General's Office.

Meeting was called to order at 9:30 a.m. by Chairman Korff.

A request from Gary Jackson to transfer ownership of the peanut concession structure he operates on lot I-1 in block 36 to Mr. Joseph Lencioni was approved on a motion by Mr. Ojakangas, seconded by Ms. Roehlke and carried (Aye-4; Nay-0).

Correspondence from concessionaire John Halvorson, regarding his request to seek alternative/additional food and/or beverage products for presentation at the Fair was reviewed by Mr. Sinclair. Mr. Sinclair further explained that prior decisions to refuse the sale of soft drinks from the Halvorson's concession were based on the adequate availability of soft drinks in the area of the subject concession and the original understanding under which the concessionaire obtained his contract for the sale of peanut products only. In order to avoid placing any concession operator in a difficult operating position, it was determined that staff should continue to appraise such requests based on their individual circumstances.

Mr. Heffron read a letter over his signature addressed to Messrs. Fernando La Brada and Victor Elliot, the principals of Mexican Villages, Inc. The text of his correspondence

summarized the administrative decision made to discontinue this concession which had operated at the State Fair since 1970 in order to put the area to use for other purposes. Correspondence from Mr. La Brada requesting review of the staff's decision was presented to the committee with the understanding that a date would be set for review subsequent to December 1, 1983.

Mr. Sinclair presented a brief report of 1983 Space Rental Department operations reflecting total receipts of \$1,743,132.68 which is \$163,330.60 over 1982 income and \$143,132.68 above budget estimates. Of this revenue, 92 percent came from the 760 concession contracts and eight percent from the 356 exhibit contracts executed. Beer sales reflected a \$22,987.92 revenue increase over this source in 1982 based on increased volume of beverage sold. With two exceptions, (the antique boat show and haunted house), all percentage attractions showed an increase in receipts; included was the carnival which individually showed an approximate 10 percent (\$35,795.32) increase from rides and shows. Increased concession revenues were also attributed to a program instituted in 1983 where the State Fair dealt directly with contracted Grandstand entertainers to receive 15% of the revenue from artist merchandise sales. The fair received \$23,328.76 from this source during the 12 day fair.

At 10 a.m. a motion was made by Mr. Tiffany, seconded by Mr. Ojakangas and carried that the meeting be adjourned (Aye-4; Nay-0).

MEETING OF THE GOVERNING BOARD Minnesota State Agricultural Society Administration Building Friday, November 18, 1983 – 10:10 A.M.

Members present: Art Sprengeler, president; J.G. Tiffany; William Korff; Eileen Roehlke; Martin Annexstad; Howard Morris; Sulo Ojakangas; Willis Lilliquist; Leonard Ramberg; Mike Heffron, secretary. Absent: Bert Lund.

Also present: John Galus; Ken Wenzel; Steve Pooch; Jim Sinclair; Jim Roehl; Jim Frost; Jerry Hammer.

Motion made by Mr. Ojakangas, seconded by Mr. Korff and carried that Board and committee meeting minutes, recorded during the 1983 Fair-period (August 26 – September 4) be approved as submitted to the members by mail (Aye-8; Nay-0).

Mimeographed copies of the Minutes in Vacation, covering

the period August 25 through November 16, 1983, and the administrative action noted therein, were approved upon a motion by Mr. Ramberg, seconded by Ms. Roehlke and carried (Aye-8; Nay-0).

Secretary presented the October 31, 1983 financial statement as follows:

Cash Balance – September 30, 1983	\$	18,646.44
Add:		
Interest Income	\$	12,322.88
Bank Securities Cashed		710,000.00
Ticket Account Transfers		192,482.33
October Cash Receipts		<u>339,349.52</u>
		\$1,254,154.73
		<u>\$1,272,801.17</u>

Less:

Bi-weekly payroll ending September 30	\$	59,501.40
Bi-weekly payroll ending October 14		50,100.05
Bank Securities Purchased		100,000.00
Premium, Fair Period & Amusement Fund Transfers		285,545.59
October Disbursements Paid		<u>746,162.12</u>
		1,241,309.16
	\$	<u>31,492.01</u>

Cash Balance – October 31, 1983:

General Fund	\$	31,492.01
Contingent Fund		500.00
Petty Cash		400.00
Securities – mature 11/01/83		<u>1,145,000.00</u>
Total Cash Balance – October 31, 1983		<u>\$1,177,392.01</u>

Cash Balance – October 31, 1982:

General Fund	\$	8,019.40
Contingent Fund		500.00
Petty Cash		395.00
Securities – mature 11/08/82	\$	100,000.00
mature 11/18/82		15,000.00
mature 11/24/82		100,000.00
mature 12/01/82		<u>1,085,000.00</u>
Total Cash Balance – October 31, 1982		<u>\$1,308,914.40</u>

Upon motion by Mr. Lilliquist, seconded by Mr. Morris and carried, the financial statement of October 31, 1983 was accepted and approved (Aye-8; Nay-0).

Following a presentation by Mr. Frost, it was moved by Mr. Korff, seconded by Mr. Tiffany and carried that a one-year extension be made to the written advertising agreement currently in force between the Society and M.R. Bolin Advertising, Inc. Also included in the motion was approval of the following general advertising policy for 1984 (Aye-8; Nay0).

“Use all daily and weekly newspapers in the State of Minnesota, as well as all radio and selected television stations in the State of Minnesota, plus selected newspapers and radio/television stations in surrounding states as the Fair’s basic advertising outlets.”

Approval of action taken by the Space Rental Committee earlier this day (November 18) was moved by Mr. Korff, seconded by Mr. Ojakangas and carried (Aye-8; Nay-0).

Moved by Mr. Tiffany, seconded by Mr. Ojakangas and carried that secretary be authorized to enter into contracts with acts and attractions for the 1984 fair (Aye-8; Nay-0).

It was moved by Ms. Roehlke, seconded by Mr. Lilliquist and carried that an employment contract covering Gloria Kensler (6-25) be approved (Aye-8; Nay-0).

Mr. Roehl submitted a breakdown of pedestrian/child outside gate tickets to be reclassified as “non-pay” as a result of their being used by various departments and for institutional purposes during the 1983 fair. It was moved by Mr. Ramberg, seconded by Mr. Korff and carried (Aye-8; Nay-0) that said tickets, total value \$37,222.50, be reclassified as non-pay. Breakdown as follows:

ADMINISTRATIVE – OTHER

Miscellaneous	\$	165.00
---------------	----	--------

AG-HORT FRUITS

Lou Quast	420.00
-----------	--------

AMUSEMENT-GRANDSTAND

Freedom Flyers	\$	285.00
Night Grandstand		202.50
Race Participants		807.50
Tractor Pull		60.00
		1,355.00

AMUSEMENT-OTHER

Albert Lea H.S. Band	\$	247.50
Alden-Conger H.S. Band		162.50
Amusements – Arm Wrestling		382.50
Children’s Theater		90.00
DNR Park		50.00
Parades		2,715.00
Senior Citizens		592.50
Annandale H.S. Band		287.50
Anoka H.S. Band		430.00
Cambridge H.S. Band		325.00
Cathedral H.S. Band		162.50
Chatfield H.S. Band		227.50
Clara City H.S. Band		255.00
Coon Rapids H.S. Band		240.00
Dassel-Cokato H.S. Band		200.00
Deer Creek H.S. Band		125.00
Delavan H.S. Band		170.00
Eden-Valley H.S. Band		262.50
Glenville H.S. Band		250.00
Goodhue H.S. Band		200.00
Grand Meadow H.S. Band		170.00
Ivanhoe H.S. Band		187.50
Jackson H.S. Band		215.00
Jefferson H.S. Band		635.00
Jordan H.S. Band		300.00
Kiester-Walters H.S. Band		132.50
LeRoy-Ostrander H.S. Band		155.00
Little Falls H.S. Band		437.50
Long Prairie H.S. Band		337.50
Mazeppa H.S. Band		162.50
Monticello H.S. Band		450.00
New Richmond H.S. Band		300.00
Patrick Henry H.S. Band		135.00
Peterson H.S. Band		180.00
Prescott H.S. Band		342.50
Princeton H.S. Band		377.50
Richfield H.S. Band		307.50
River Falls H.S. Band		275.00
Rushford H.S. Band		197.50
St. Charles H.S. Band		170.00
St. James H.S. Band		225.00
Simley H.S. Band		275.00

Spring Valley H.S. Band	240.00	
Totino-Grace H.S. Band	170.00	
Waconia H.S. Band	300.00	
Waseca H.S. Band	360.00	
Winona-Cotter H.S. Band	362.50	\$14,775.00

CATTLE

Ray Arthaud	60.00	
-------------	-------	--

CREATIVE ACTIVITIES

Evelyn Hagen	360.00	
--------------	--------	--

EDUCATION

Robert Anderson	1,860.00	
-----------------	----------	--

FAIR YOUTH CAMP

Larry Hillesand	510.00	
-----------------	--------	--

FINE ARTS

Robert Lesch	295.00	
--------------	--------	--

4H CLUB

Daniel Lindsey	2,780.00	
----------------	----------	--

FFA

Odell Barduson	490.00	
----------------	--------	--

HORSE

Harold Arneman	90.00	
----------------	-------	--

MEATS

Ed Butler	270.00	
-----------	--------	--

MEDICAL AID

American Red Cross	810.00	
--------------------	--------	--

PUBLICITY

Jerry Hammer	190.00	
--------------	--------	--

PUBLIC SAFETY

Art Blakey	1,870.00	
------------	----------	--

SPACE RENTAL

Minnesota Depts. of Agriculture, Electricity, Employment, Health & Revenue	630.00	
---	--------	--

INSTITUTIONAL TICKETS

Alpha Human Services	\$ 77.50	
Andrew, Inc.	250.00	
Angelus Convalescent Home	87.50	
Anoka State Hospital	250.00	
Arrigoni House	70.00	
A.B.L.E. (Assn. for the Blind)	220.00	
Cambridge State Hospital	250.00	
Camilia Rose Group Home	85.00	
Capital Area Counseling	35.00	
Center for Creative Living	62.50	
Community Action Council	15.00	
Community Services Department:		
Day Treatment	47.50	
West	67.50	
East	45.00	
Constance Bultman Center	90.00	
Courage Center	187.50	
Faribault State Hospital	250.00	
Friendship House	87.50	
Golden Valley Health Center	85.00	
Goodwill Industries, Inc.	275.00	
Group Homes, Inc.	162.50	
Guild Hall	187.50	
H.H.H. Job Corps Center	250.00	

Hennepin Health Center:

Circle F Club	125.00	
Day Treatment	87.50	
Hennepin Medical Center	100.00	
Hoikka House, Inc.	50.00	
Home Free	67.50	
Homeward Bound:		
Brooklyn Park	160.00	
New Hope	225.00	
Hope Transition Center	125.00	
House, The	62.50	
Lake Owasso Residence	250.00	
LEEP	60.00	
Little Sisters of the Poor	37.50	
Lyngblomsten	125.00	
Minneapolis Society for the Blind	250.00	
MN Correctional (Lino Lakes)	250.00	
MN Dept. of Education		
(Braille School)	75.00	
MN Veterans Home	250.00	
Multi Resource Center	35.00	
Muscular Dystrophy Assn.	250.00	
North Star Shelter	25.00	
Omegon, Inc.	87.50	
180 Degrees, Inc.	67.50	
Opportunity Workshop	100.00	
Orvilla, Inc.	175.00	
Outreach Homes (Ulrich)	20.00	
Outreach Homes (Kooistra)	122.50	
People, Inc.:		
Central Manor	35.00	
Child Care Residence	72.50	
Passage Mental Health	75.00	
Phoenix Residence, Inc.	240.00	
Prodigal House:		
Minneapolis	80.00	
Plymouth	75.00	
Progress Valley	125.00	
Rem-Pillsbury, Inc.	112.50	
Safe House Program	100.00	
St. Joseph's Home for Children	250.00	
St. Joseph's Hospital	90.00	
St. Paul Ramsey Medical:		
Psychiatry Day Program	50.00	
Psychiatry Line-In Program	60.00	
St. Paul Society for the Blind	250.00	
St. Peter Hospital	250.00	
Salvation Army	200.00	
Sharing Life, Inc.	250.00	
Sholom Home, Inc.	120.00	
Sister Kenny Institute	100.00	
Special Force Ministries	87.50	
Team House	180.00	
University Health Care Center	135.00	
University Hospitals:		
Mayo	250.00	
Rehab.	55.00	
Variety Heart Club	100.00	
University of MN (Special)	15.00	
United Blind of MN	250.00	
Way 12-Halfway House	105.00	
Willmar State Hospital	30.00	

Willows Center	87.50	
YWCA	142.50	\$10,292.50
TOTAL NON-PAY 1983		
GATE ADMISSIONS	\$37,222.50	

It was moved by Mr. Ramberg, seconded by Ms. Roehlke and carried that secretary be authorized to adjust staff salaries effective the pay period commencing December 24, 1983 (Aye-8; Nay-0).

A review of fair-period payrolls was undertaken, after which it was moved by Mr. Tiffany, seconded by Mr. Ojakangas and carried that the payroll summary (\$845,054.41) be approved as submitted (Aye-8; Nay-0).

Secretary outlined the history and potential impact of a recent legislative enactment, which adds the following language to Chapter 37, Section 37.19: "A contract between the society and an entertainer shall not prohibit the entertainer from performing at a location more than 80 miles from the state fairgrounds during the state fair or within 30 days before or after the state fair." Mr. Frost provided a short resume of the contract negotiation process used in signing talent plus a specific review of the difficulty, risk and inherent discrimination con-

tained in the added language. After discussion, it was agreed (without formal action) that secretary be authorized to seek legislative repeal of the subject enactment as soon as practical.

A revision of the State Fair purchase/disposal plan, reflecting certain provisions of current state purchasing policy, was approved upon a motion by Mr. Ramberg, seconded by Mr. Annexstad and carried (Aye-8; Nay-0).

Mr. Frost submitted an updated report on the milking parlor construction project, indicating that bid advertising was placed November 11 with bid opening scheduled for December 2. A final report on cost and contract details will be submitted to the Board as a part of budget considerations in January. No actions required at this time.

Secretary reminded the Board that a single opening for election to the Society's "Life Membership" would come before the Annual Meeting in January. After discussion, it was moved by Mr. Lilliquist, seconded by Mr. Ramberg and carried that Mr. Jerry Franke's name be recommended for election to Life Membership (Aye-8; Nay-0).

Meeting Adjourned.

SPACE RENTAL COMMITTEE MEETING Administration Building, State Fairgrounds Monday, December 12, 1983 - 9:00 A.M.

Members present: Korff, Chairman; Ramberg; Roehlke; Ojakangas; Heffron, ex officio; Wenzel, ex officio; Sinclair, ex officio.

Also present: Fernando LaBrada and Victor Elliot, Mexican Villages, Inc. and Sam Berman (an attorney representing Mr. LaBrada).

Meeting was called to order at 9:00 a.m. by Chairman Korff.

Mr. Sinclair briefly reviewed correspondence between the Minnesota State Fair and Mexican Villages, Inc. dated October 24, 1983 in which Mexican Villages, Inc. was advised that an administrative decision had been made to discontinue the Mexican Village concession and entertainment area at the Minnesota State Fair. Mr. LaBrada responded on November 9, 1983 requesting review of this decision.

Mr. LaBrada requested that the committee consider an extension of Mexican Village operations through the 1984 Fair in order to allow participating exhibitors greater opportunity to plan for the discontinuance of Mexican Village. As an alternative, Mr. LaBrada suggested that should a one year continuance be impractical, that Mexican Villages, Inc. be allowed to rent as concessionaires a portion of the new themed area.

Mr. Heffron indicated that based on the year to year contractual relationship with all concessionaires, including Mexican Villages, Inc., the Fair had provided earlier than normal notice of the Fair's intention to make a change in this area and that plans were already in place for physical and entertainment changes for 1984. Mexican Villages, Inc. was ad-

vised that they or any of the concessionaires whom had previously held space in Mexican Village would be given the opportunity to apply for space at the 1984 Fair upon submission of an appropriate application request.

Mr. Ojakangas confirmed the Fair's appreciation of the efforts of Mexican Villages, Inc. since 1970 in presentation of a fine attraction. He also expressed a concern over the amount of exhibit and product duplication in Mexican Village.

Mr. Ramberg reiterated the Fair's appreciation of the Mexican Villages success beyond its originally anticipated years and voiced an interest in seeing that a change be made in the subject area in order to meet changing fair audience or market demands and to provide for future planning which mandates occasional changes in the exposition format.

Mr. Korff repeated that any past Mexican Village exhibitor would be given the opportunity to apply for concession space at the 1984 Fair as a new space applicant upon requesting application materials and Mr. Sinclair explained the process of new application distribution and review based on Mr. Berman's inquiry.

It was moved by Mr. Ramberg, seconded by Mr. Ojakangas and carried that the administrative decision to discontinue presentation of a Mexican Village at the Minnesota State Fair be supported and that staff continue with the formulation of alternative plans for use of the area at the 1984 State Fair (Aye-3; Nay-0).

Meeting was adjourned at 9:40 a.m.

CASH REPORT

To the Board of Managers, State Agricultural Society:

Herewith find my report of cash balances as controller of the State Agricultural Society for the fiscal year ending October 31, 1983.

Beginning cash balance November 1, 1982:

Imprest Fund — Cash on Hand	\$ 395.00	
Checking Accounts	11,000.02	
Contingent Fund Checking Account	500.00	
U.S. Government Obligations & Bank Certificates of Deposit . . .	<u>1,300,000.00</u>	
Total		\$1,311,895.02
Add Cash Receipts	\$7,321,051.76	
Less Cash Disbursements	<u>7,453,965.87</u>	
Excess of Disbursements Over Receipts		\$ (132,914.11)
Ending Cash Balance October 31, 1983.		<u>\$1,178,980.91</u>

Detail of Year-End Cash Balance:

Imprest Fund — Cash on Hand	\$ 400.00	
Checking Accounts	33,080.91	
Contingent Fund Checking Account	500.00	
U.S. Government Obligations	<u>1,145,000.00</u>	
		<u>\$1,178,980.91</u>

Respectfully submitted,

Jim Roehl, Controller

St. Paul, Minnesota
October 31, 1983

BALANCE SHEET

ASSETS

For the years ended October 31

	1983	1982
Current Assets:		
Cash in Bank and Cash Securities (See Cash Report)	\$ 1,178,980.91	\$ 1,311,895.02
Accounts Receivable (Note 4)	107,350.87	66,138.98
Postage	3,964.71	3,498.61
Accrued Interest Receivable	311.25	853.68
Prepaid Insurance	15,861.26	—
Prepaid Expenses	2,009.00	1,275.38
Total Current Assets	\$ 1,308,478.00	1,383,661.67
Fixed Assets:		
Land, Structures, Utilities & Equipment (Note 5)	\$ 9,636,091.74	\$ 8,614,079.24
Total Assets	<u>\$10,944,569.74</u>	<u>9,997,740.91</u>

LIABILITIES AND MINNESOTA STATE FAIR EQUITY

Current Liabilities:		
Accounts Payable	\$ 131,362.10	\$ 172,980.00
Accrued Expenses —		
Salaries	46,552.94	47,192.62
Interest — Contract for Deed	13,240.48	14,340.50
Compensated Absences (Note 6)	98,633.42	85,341.65
Deferred Income (Note 7)	85,575.50	72,654.29
Current Portion of Contract for Deed Payable (Note 8)	20,761.06	12,714.50
Total Current Liabilities	\$ 396,125.50	\$ 405,223.56
Other Liabilities:		
Contract for Deed Payable (less current portion above)	\$ 219,975.30	\$ 248,021.86
Note Payable — Land Purchase (Note 9)	974,000.00	—
Total Long-term Liabilities	<u>\$ 1,193,975.30</u>	<u>\$ 248,021.86</u>
Total Liabilities	<u>\$ 1,590,100.80</u>	<u>\$ 653,245.42</u>
Minnesota State Fair Retained Earnings	<u>\$ 9,354,468.94</u>	<u>\$ 9,344,495.49</u>
TOTAL LIABILITIES AND MINNESOTA STATE FAIR EQUITY	<u>\$10,944,569.74</u>	<u>\$ 9,997,740.91</u>

CHANGES IN FINANCIAL POSITION

For the years ended October 31

	1983	1982
Working Capital was Provided by:		
Net Income for the Year	\$ 9,973.45	\$ 206,420.03
Add: Expenses not requiring outlay of working capital during the year —		
Depreciation	471,416.62	453,377.33
Decrease in Contract for Deed Receivable	— —	30,986.51
Proceeds of Note Payable	974,000.00	— —
Total Funds Provided	<u>\$1,455,390.07</u>	<u>\$ 690,783.87</u>
Working Capital Applied To:		
Additions to Fixed Assets —		
Land Addition	\$ 966,958.27	\$ — —
Electrical System	36,148.04	11,307.69
Fence & Guard Rail	9,503.67	14,253.48
Land Improvements	39,944.17	28,386.45
Personal Property	23,089.10	48,670.56
Sewer System	46,832.18	1,252.35
Structures	364,860.07	152,629.73
Water Distribution System	6,093.62	18,558.04
Decrease in Contract for Deed Payable	<u>28,046.56</u>	<u>12,714.50</u>
Total Funds Applied	<u>\$1,521,475.68</u>	<u>\$ 287,772.80</u>
Increase (Decrease) in Working Capital	<u>\$ (66,085.61)</u>	<u>\$ 403,011.07</u>
Changes in Working Capital by Component:		
Cash in Bank and Cash Securities	\$ (132,914.11)	\$ 379,242.59
Accounts Receivable Net.	41,211.89	25,609.25
Accrued Interest Receivable	(542.43)	(5,115.71)
Prepaid Postage	466.10	1,858.21
Prepaid Insurance	15,861.26	— —
Other Prepaid Expenses	733.62	1,275.38
Current Portion of Contract for Deed Receivable	— —	(129.04)
Accounts Payable	41,617.90	(7,678.02)
Accrued Expenses:		
Compensated Absences	(13,291.77)	(14,008.88)
Salaries	639.68	(11,608.17)
Interest	1,100.02	(14,340.50)
Deferred Income	(12,921.21)	60,620.46
Current Portion of Contract for Deed Payable	<u>(8,046.56)</u>	<u>(12,714.50)</u>
Increase (Decrease) in Working Capital	<u>\$ (66,085.61)</u>	<u>\$ 403,011.07</u>

INCOME AND EXPENSES
For the years ended October 31

	1983	1982
Income:		
Ticket Sales.	\$4,327,011.60	\$4,246,706.40
Departmental	1,907,489.38	1,716,861.07
Other.	<u>734,870.05</u>	<u>718,009.76</u>
Total Income.	\$6,969,371.03	\$6,681,577.23
Expenses:		
Administrative.	\$ 973,533.00	\$ 939,820.13
Departmental	3,338,453.97	3,280,510.05
Premiums	397,159.04	361,281.84
Other.	516,931.16	360,005.67
Maintenance	1,261,903.79	1,080,162.18
Depreciation	<u>471,416.62</u>	<u>453,377.33</u>
Total Expenses	\$6,959,397.58	\$6,475,157.20
Net Profit	<u>\$ 9,973.45</u>	<u>\$ 206,420.03</u>

RETAINED EARNINGS
For the years ended October 31

	1983	1982
Retained Earnings at Year's Beginning as Previously Reported	\$9,412,779.78	\$9,211,030.21
Less Deferred Storage Income Adjustment (Note 7).	<u>(68,284.29)</u>	<u>(72,954.75)</u>
Restated Retained Earnings at Year's Beginning	9,344,495.49	9,138,075.46
Add Net Income	<u>9,973.45</u>	<u>206,420.03</u>
Retained Earnings at Year's End	<u>\$9,354,468.94</u>	<u>\$9,344,495.49</u>
Retained for Working Capital and Improvements	\$ 933,113.56	\$ 991,152.61
Book Value of Fixed Assets Net of Debt Obligation	<u>8,421,355.38</u>	<u>8,353,342.88</u>
	<u>\$9,354,468.94</u>	<u>\$9,344,495.49</u>

1983 STATE FAIR SUMMARY

The 1983 State Fair attracted 1,347,884 visitors during its 12-day run Aug. 25 through Labor Day, Sept. 5. That total is the sixth-highest attendance figure in the history of the exposition and represents an increase of 26,099 over 1982's attendance.

A single-day admission record was set Friday, Sept. 2, when 116,566 people attended the fair. The previous standard of 115,368 was established in 1982.

The '83 State Fair will be remembered for the unusually warm weather that persisted throughout most of the exposition. The average high temperature was 85°; on four days, temperatures topped 90.

Weather during the fair was also wetter than usual, with rainfall recorded on nine of the fair's 12 days. With the exception of the fair's final weekend, though, most of the rain fell during late night or early morning hours and did not affect attendance or interfere with activities. Total rainfall for the fair was measured at 2.61 inches.

Admission to the fair was \$3.25 for adults 16 and over, \$1.50

for children 5 through 15 and free for children under 5. Discount gate admission tickets were available for \$30 per book of 12 (\$2.50 per ticket). Parking in all official State Fair lots, on and off the grounds, was free.

In June, the State Fair purchased 7.14 acres of land from The Sussel Company, Inc. The land is across Como Avenue from the southwestern corner of the fairgrounds and gives the exposition an additional 1,000 parking spaces, increasing the fair's total parking capacity to 13,184 vehicles.

Senior citizens, children, bicyclists and bus riders were all given special consideration during the exposition. Both Thursdays of the fair were Senior Citizen Days when persons 65 and over were admitted free. Fridays were Children Days and Pepsi Bicycle Days. Kids 15 and under were admitted free and adults who rode a bike to the fair were admitted for \$1.50. Every day of the fair, adults who rode a regularly-scheduled MTC bus to the exposition were given a 50-cent discount on outside gate admission.

DATE	DAY DESIGNATION	TEMP. (HI-LO)	RAIN	ATTENDANCE
Thursday, August 25	Senior Citizens and 50 Year Award Day	88-69	.03 inch	66,148
Friday, August 26	Children and Pepsi Bicycle Day	90-71	1.10 inches	106,102
Saturday, August 27	Natural Resources and FFA Day	90-72	Trace	153,170
Sunday, August 28	Military Veterans and Truck & Tractor Pull Day	88-70	Trace	135,405
Monday, August 29	Education and Arts Day	91-69	.62 inch	64,092
Tuesday, August 30	English Horse and Competitive Exhibits Day	83-69	Trace	85,582
Wednesday, August 31	Health and Disability Awareness and Life – Be In It Day	81-61	None	86,783
Thursday, September 1	Senior Citizen and Farm Implement Day	86-62	None	108,076
Friday, September 2	Children and Pepsi Bicycle Day	92-69	None	116,566*
Saturday, September 3	Western Horse and 4-H Day	81-70	Trace	176,718
Sunday, September 4	Arm Wrestling and Exhibitors & Concessionaires Day	76-68	.65 inch	147,631
Monday, September 5	Stock Car Race and Freedom Flyers Day	76-64	.21 inch	101,611
		TOTALS	2.61 inches	1,347,884

**Daily attendance record*

(Weather information obtained from the National Weather Service)

**LAND INVENTORY
MINNESOTA STATE FAIRGROUNDS**

October 31, 1983

I. Property situated north of Como Avenue and west of Snelling Avenue.

- A. SE $\frac{1}{4}$ — Sec. 21, T. 29N R. 23W; less right-of-way for Como and Snelling Avenues; and less .93 acres which is part of the property lying within SE $\frac{1}{4}$ — Sec. 21 as described in footnote 1. Total acreage is 151.5.
- B. E $\frac{1}{2}$ — E $\frac{1}{2}$ — SW $\frac{1}{4}$ — Sec. 21, T. 29N, R. 23W; less right-of-way for Como Avenue; and less 4.49 acres which is that part of property lying within SW $\frac{1}{4}$ — Sec. 21 as described in footnote 1. Total acreage is 34.96.
- C. E $\frac{1}{2}$ — W $\frac{1}{2}$ — SE $\frac{1}{4}$ — SE $\frac{1}{4}$ — Sec. 21, T. 29N, R. 23W. Total acreage is 9.93.
- D. That part of the NW $\frac{1}{4}$ — Sec. 28, T. 29N, R. 23W lying within the following described line: commencing at a point on the north line of Sec. 28, T. 29N, R. 23W where said line is intersected by the center line of Como Avenue, being 195 feet west from the northeast corner of the NW $\frac{1}{4}$ of said Sec. 28, thence along the center line of Como Avenue in a westerly direction to a point where southerly extension of west line of the E $\frac{1}{2}$ — W $\frac{1}{2}$ — SE $\frac{1}{4}$ — SW $\frac{1}{4}$ — Sec. 21, T. 29N, R. 23W intersects the center line of Como Avenue, thence northerly on the aforesaid extended line to the north line of Sec. 28, thence due east along the north line of Sec. 28 to the point of beginning. Total acreage is 4.11.
- E. SE $\frac{1}{4}$ — NE $\frac{1}{4}$ — Sec. 21, T. 29N, R. 23W; less right-of-way for Snelling Avenue. Total acreage is 38.55.
- F. SE $\frac{1}{4}$ — NE $\frac{1}{4}$ — NE $\frac{1}{4}$ — Sec. 21, T. 29N, R. 23W; less right-of-way for Snelling Avenue; and less the south 33 feet of the east 415 feet thereof. Total acreage is 8.47.
- G. W $\frac{1}{2}$ — NE $\frac{1}{4}$ — NE $\frac{1}{4}$ — Sec. 21, T. 29N, R. 23W; less the north 500 feet of the east 250 feet; and less right-of-way for Larpenteur Avenue. Total acreage is 16.54.

Total acreage of property situated north of Como Avenue and west of Snelling Avenue is 264.06.

II. Property situated south of Como Avenue.

- A. East one-half of lots 2 and 9, and lots 3 through 8, block 1; east one-half of lots 2 and 9, and lots 3 through 8, Block 2; lots 1 through 4, and lots 9 through 23, block 3; lots 1 through 28, block 4. St. Anthony Park, St. Paul. Lots 1 through 11, Mitchell's Addition, St. Anthony Park, St. Paul. Together with streets and alleys and vacated streets and alleys, total acreage is 13.98.
- B. West 30 feet of lots 4 and 27, lots 5 through 13, and lots 16 through 26, block 2, Long's Addition, St. Paul. West 30 feet of lots 4 and 27, and lots 5 through 26 (plus an easement from Winston Street situated approximately over the vacated alley between lots 1 through 3 and the east 10 feet of lot 4, and lots 28 through 30 and the east 10 feet of lot 27), block 2, Wynne's Addition, St. Paul. Together with vacated streets and alleys, total acreage is 6.14.
- C. That part of the S $\frac{1}{2}$ — NW $\frac{1}{4}$ — NE $\frac{1}{4}$ Sec. 28, T. 29N, R. 23W., east of the extended centerline of Packard

Street and west of the joint right-of-way of the Great Northern and Northern Pacific State Fair spur, and south of Wynne Street and north of the main line of the Northern Pacific railway; less that part of the S $\frac{1}{2}$ — NE $\frac{1}{4}$ — Sec. 28, T. 29N, R. 23W, described as follows: beginning at a point in the south line of said subdivision, distant 155 feet westerly, measured along said south line, from the southwest corner of that certain 60 foot wide strip of land conveyed to the St. Paul, Minneapolis & Manitoba Railway Company, be deed dated October 7, 1885, filed for record in the office of the Register of Deeds of Ramsey County, Minnesota, on October 21, 1885, in Book 132 of Deeds, page 474; thence easterly along said south line a distance of 155 feet to said southwest corner of said 60 foot wide strip of land, thence northerly along the west line of said 60 foot wide strip of land a distance of 255 feet to a point; thence to the point of beginning along a line curving southwesterly and having a radius of 453 feet (contains approximately .34 acres). Total acreage is 11.37.

- D. That part of Lots 10, 11, 12, 13, 14, 17, 18, 19, 20, 21, 22, 23, 24, 25, 26, 27, 28, 29, 30, 31 and 32, Block 12; Lot 39, Block 17; Lots 1, 26 and 27, Block 6; Lots 1, 2, 3, 18, 19, 20 and 21, Block 7; Lots 1, 2, 3, 4, 5, 17, 18 and 19, Block 8; and adjacent vacated streets and alleys; St. Anthony Park, Ramsey County, Minnesota described as follows:

Commencing at a point in the southerly line of Como Avenue West distant 96 feet West measured at right angles, from a northerly extension of the east line of Lot 2, Block 6, of said St. Anthony Park; thence on an assumed bearing of South 0 degrees 50 minutes 21 seconds East and parallel with the east line of said Lot 2 a distance of 169.65 feet to the point of beginning; thence South 0 degrees 50 minutes 21 seconds East 957.55 feet, thence South 73 degrees 34 minutes 25 seconds West 79.20 feet; thence North 82 degrees 32 minutes 24 seconds West 237.50 feet; thence North 0 degrees 50 minutes 21 seconds West 393.30 feet; thence South 89 degrees 09 minutes 39 seconds West 272.84 feet; thence North 16 degrees 56 minutes 57 seconds East 199.79 feet; thence South 80 degrees 42 minutes 16 seconds East 241.97 feet; thence North 9 degrees 17 minutes 44 seconds East 325.21 feet; thence North 69 degrees 01 minutes 52 seconds East 242.49 feet to the point of beginning. Total acreage is 7.14 acres.

Total acreage of property situated south of Como Avenue is 38.63.

Footnote 1—That part of the SW $\frac{1}{4}$ and SE $\frac{1}{4}$, Sec. 21, T. 29N, R. 23W lying within the following described line: beginning at the center of said Sec. 21, thence S 89° 17' 09" W, along the north line of the SW $\frac{1}{4}$ of said Sec. 21, a distance of 656.23 feet to the northwest corner of the E $\frac{1}{2}$ of the NE $\frac{1}{4}$ of the SW $\frac{1}{4}$ of said Sec. 21; thence south (assumed bearing), along the west line of the E $\frac{1}{2}$ of said NE $\frac{1}{4}$ of SW $\frac{1}{4}$ a distance of 658.85 feet; thence east 32.74 feet to a point 11.55 feet westerly of the existing curb line; thence northeasterly along a curve to the right, parallel to and 11.55 feet northwesterly of the existing curb line, 853.29 feet (radius of 754.24 feet, delta angle of 64° 49' 14"), the long chord of said curve bears N 46° 59' 22" E; thence N 79° 23' 59" E, parallel to and 11.55 feet northwesterly of the existing curb line, 425.42 feet, thence easterly along a curve to the right, parallel to and 11.55 feet northwesterly of the existing curb line to its intersection with the north line of said SE $\frac{1}{4}$ of Sec. 21, a distance of 483.77 feet (radius of 2833.17 feet, delta angle of 90° 47'), the long chord of said curve bears N 84° 17' 29" E; thence S 89° 17' 09" W. 866.78 feet along the north of said SE $\frac{1}{4}$ of said Sec. 21 to the point of beginning.

REPORT OF LEGISLATIVE AUDITOR
on the
FINANCIAL AFFAIRS
of
STATE AGRICULTURAL SOCIETY

Year Ended October 31, 1983

Operating Under Minnesota Statute Chapter 37.

**OFFICE OF THE LEGISLATIVE AUDITOR
STATE AGRICULTURAL SOCIETY**

Report Summary

August 1984

The Office of the Legislative Auditor has released an audit report on the State Agricultural Society for the year ended October 31, 1983. The major objective of this annual audit was to express an opinion on the Society's financial statements for the fiscal year. As a result of our audit, we have issued an unqualified opinion on those financial statements. Our audit also included a review of the Society's system of internal accounting controls. This review disclosed no material weaknesses or other problems in the internal control system.

We made one recommendation in our report, concerning the Society's mandated financial reporting process. Currently, in order to comply with Minn. Stat. Section 37.06, the Society issues a series of documents and reports each year. Streamlining this reporting process would eliminate the potential for conflicting sets of financial statements included in the various reports, while still achieving adequate information and disclosure to interested parties. We therefore recommended that the Society pursue legislation to clarify and simplify their mandated financial reporting requirements. The Society is currently reviewing the applicable laws to determine if a statute change is appropriate.

Representative Dick Welch, Chairman
Legislative Audit Commission

Mr. Arthur Sprengeler, President
Board of Managers
State Agricultural Society

and

Mr. Michael D. Heffron
Secretary-General Manager
State Agricultural Society

We have conducted a financial audit of the State Agricultural Society (Society) for the year ended October 31, 1983. Our audit was conducted in accordance with generally accepted auditing standards and was completed on May 4, 1984.

We have issued an unqualified audit opinion in the Society's fiscal year 1982 and 1983 financial statements included in this report. In addition, we have included one recommendation in the management letter section of this report. We believe that a change in the Society's mandated financial reporting process would be beneficial and we encourage the Society to actively pursue the necessary legislation needed to allow such changes. All prior audit recommendations have been implemented by the Society.

James R. Nobles
Legislative Auditor

John Asmussen, CPA
Deputy Legislative Auditor

August 7, 1984

AUDIT PARTICIPATION

The following members of the Office of the Legislative Auditor prepared this report:

John Asmussen, CPA, Deputy Legislative Auditor
Jeanine Leifeld, CPA, Audit Manager
Tony Toscano, Auditor-in-Charge
Kathy Quandt, Staff Auditor
Ann Reite, Staff Auditor

EXIT CONFERENCE

The results of this audit were discussed with the following staff of the State Agricultural Society on May 18, 1984:

Michael Heffron, Secretary-General Manager
James Roehl, Controller
Kenneth Wenzel, Assistant Manager of Operations
Betty Piper, Disbursement Management Supervisor
Mary Pittelko, Receipts Management Supervisor

STATE AGRICULTURAL SOCIETY

INTRODUCTION

The State Agricultural Society, established under the authority of Minn. Stat. Chapter 37, is the organization responsible for holding the annual State Fair. The Society is composed of members of agricultural societies which hold annual fairs, delegates from counties where no agricultural society exists, honorary members as the result of eminent service in agriculture, and delegates from various agricultural associations. The management and control of the affairs of the Society is vested in a board of managers consisting of a president and nine other members. The Secretary-General Manager is responsible for administration of the State Fair, and reports to the board of managers. Michael D. Heffron has served as Secretary-General Manager since October 1, 1976. The organization of the State Fair has been divided into three divisions; the Public Affairs Division, the Operations Division, and the Finance Division.

The Society has operated a State Fair since 1859. These fairs have been held at various locations, and in 1885 Ramsey County donated a 200 acre site to the Society. Additional land was purchased at various periods of time, resulting in a total of over 300 acres in 1983. Since 1949, the State Fair has been self-sustaining and has invested over \$9 million in the fairgrounds. The State Fair has grown so that in 1983, receipts totaled \$6,969,371 with an attendance of 1,347,884 persons.

STATE AGRICULTURAL SOCIETY

FINANCIAL SECTION

The financial statements and supporting schedules in this report are presented exactly as they appeared in the Secretary's Report to the Annual Meeting of the Minnesota State Agricultural Society, issued in January 1984, except for the following:

- 1) Footnote ten, pertaining to the Minnesota State Retirement System, has been added. Disclosure of participation in pension plans is required by generally accepted accounting principles.
- 2) Footnote one has been deleted. That footnote no longer applies since it informed readers that, at the time the Secretary's Report was issued, the financial statements were unaudited.

Mr. Arthur Sprengeler, President
Board of Managers
State Agricultural Society

and

Mr. Michael D. Heffron
Secretary-General Manager
State Agricultural Society

We have examined the balance sheets of the State Agricultural Society as of October 31, 1983 and 1982, and the related statements of revenues, expenses, and changes in retained earnings, and changes in financial position for the years then ended. Our examinations were made in accordance with generally accepted auditing standards and, accordingly, included such tests of the accounting records and such other auditing procedures as we considered necessary in the circumstances.

In our opinion, the financial statements referred to above present fairly the financial position of the State Agricultural Society as of October 31, 1983 and 1982, and the results of its operation and the changes in its financial position for the years then ended, in conformity with generally accepted accounting principles applied on a consistent basis.

The Supplemental Schedule of Revenues and Expenses for the fiscal years ended October 31, 1983 and 1982 is presented for supplementary analysis purposes and is not necessary for the fair presentation of the financial statements of the State Agricultural Society in conformity with generally accepted accounting principles. This schedule has been subjected to the tests and other audit procedures applied in the examination of the basic financial statements and, in our opinion, is fairly stated in all material respects in relation to the basic financial statements taken as a whole.

James R. Nobles
Legislative Auditor

John Asmussen, CPA
Deputy Legislative Auditor

May 4, 1984

STATE AGRICULTURAL SOCIETY

EXHIBIT A

BALANCE SHEET

ASSETS

For the years ended October 31

	1983	1982
Current Assets:		
Cash in Bank and Cash Securities (See Cash Report)	\$ 1,178,980.91	\$ 1,311,895.02
Accounts Receivable (Note 4)	107,350.87	66,138.98
Postage	3,964.71	3,498.61
Accrued Interest Receivable	311.25	853.68
Prepaid Insurance	15,861.26	— —
Prepaid Expenses	2,009.00	1,275.38
Total Current Assets	\$ 1,308,478.00	1,383,661.67
Fixed Assets:		
Land, Structures, Utilities & Equipment (Note 5)	\$ 9,636,091.74	\$ 8,614,079.24
Total Assets	<u>\$10,944,569.74</u>	<u>9,997,740.91</u>

LIABILITIES AND MINNESOTA STATE FAIR EQUITY

Current Liabilities:		
Accounts Payable	\$ 131,362.10	\$ 172,980.00
Accrued Expenses -		
Salaries	46,552.94	47,192.62
Interest — Contract for Deed	13,240.48	14,340.50
Compensated Absences (Note 6)	98,633.42	85,341.65
Deferred Income (Note 7)	85,575.50	72,654.29
Current Portion of Contract for Deed Payable (Note 8)	20,761.06	12,714.50
Total Current Liabilities	\$ 396,125.50	\$ 405,223.56
Other Liabilities:		
Contract for Deed Payable (less current portion above)	\$ 219,975.30	\$ 248,021.86
Note Payable — Land Purchase (Note 9)	974,000.00	— —
Total Long-term Liabilities	\$ 1,193,975.30	\$ 248,021.86
Total Liabilities	\$ 1,590,100.80	\$ 653,245.42
Minnesota State Fair Retained Earnings	\$ 9,354,468.94	\$ 9,344,495.49
TOTAL LIABILITIES AND MINNESOTA STATE FAIR EQUITY	<u>\$10,944,569.74</u>	<u>\$ 9,997,740.91</u>

The accompanying notes are an integral part of the financial statements.

STATE AGRICULTURAL SOCIETY

EXHIBIT B

INCOME AND EXPENSES

For the years ended October 31

	1983	1982
Income:		
Ticket Sales.	\$4,327,011.60	\$4,246,706.40
Departmental	1,907,489.38	1,716,861.07
Other.	<u>734,870.05</u>	<u>718,009.76</u>
Total Income.	\$6,969,371.03	\$6,681,577.23
Expenses:		
Administrative.	\$ 973,533.00	\$ 939,820.13
Departmental	3,338,453.97	3,280,510.05
Premiums	397,159.04	361,281.84
Other.	516,931.16	360,005.67
Maintenance	1,261,903.79	1,080,162.18
Depreciation	<u>471,416.62</u>	<u>453,377.33</u>
Total Expenses	\$6,959,397.58	\$6,475,157.20
Net Profit	<u>\$ 9,973.45</u>	<u>\$ 206,420.03</u>

STATE AGRICULTURAL SOCIETY

EXHIBIT C

RETAINED EARNINGS

For the years ended October 31

	1983	1982
Retained Earnings at Year's Beginning as Previously Reported	\$9,412,779.78	\$9,211,030.21
Less Deferred Storage Income Adjustment (Note 7)	<u>(68,284.29)</u>	<u>(72,954.75)</u>
Restated Retained Earnings at Year's Beginning	9,344,495.49	9,138,075.46
Add Net Income	<u>9,973.45</u>	<u>206,420.03</u>
Retained Earnings at Year's End	<u>\$9,354,468.94</u>	<u>\$9,344,495.49</u>

The accompanying notes are an integral part of the financial statements.

STATE AGRICULTURAL SOCIETY
CHANGES IN FINANCIAL POSITION
For the years ended October 31

EXHIBIT D

	1983	1982
Working Capital was Provided by:		
Net Income for the Year	\$ 9,973.45	\$ 206,420.03
Add: Expenses not requiring outlay of working capital during the year —		
Depreciation	471,416.62	453,377.33
Decrease in Contract for Deed Receivable	— —	30,986.51
Proceeds of Note Payable	974,000.00	— —
Total Funds Provided	<u>\$1,455,390.07</u>	<u>\$ 690,783.87</u>
Working Capital Applied To:		
Additions to Fixed Assets —		
Land Addition	\$ 966,958.27	\$ — —
Electrical System	36,148.04	11,307.69
Fence & Guard Rail	9,503.67	14,253.48
Land Improvements	39,944.17	28,386.45
Personal Property	23,089.10	48,670.56
Sewer System	46,832.18	1,252.35
Structures	364,860.07	152,629.73
Water Distribution System	6,093.62	18,558.04
Decrease in Contract for Deed Payable	<u>28,046.56</u>	<u>12,714.50</u>
Total Funds Applied	<u>\$1,521,475.68</u>	<u>\$ 287,772.80</u>
Increase (Decrease) in Working Capital	<u>\$ (66,085.61)</u>	<u>\$ 403,011.07</u>
Changes in Working Capital by Component:		
Cash in Bank and Cash Securities	\$ (132,914.11)	\$ 379,242.59
Accounts Receivable Net	41,211.89	25,609.25
Accrued Interest Receivable	(542.43)	(5,115.71)
Prepaid Postage	466.10	1,858.21
Prepaid Insurance	15,861.26	— —
Other Prepaid Expenses	733.62	1,275.38
Current Portion of Contract for Deed Receivable	— —	(129.04)
Accounts Payable	41,617.90	(7,678.02)
Accrued Expenses:		
Compensated Absences	(13,291.77)	(14,008.88)
Salaries	639.68	(11,608.17)
Interest	1,100.02	(14,340.50)
Deferred Income	(12,921.21)	60,620.46
Current Portion of Contract for Deed Payable	<u>(8,046.56)</u>	<u>(12,714.50)</u>
Increase (Decrease) in Working Capital	<u>\$ (66,085.61)</u>	<u>\$ 403,011.07</u>

The accompanying notes are an integral part of the financial statements.

FOOTNOTES

NOTE 1 – DELETED

NOTE 2 – CHANGE IN FISCAL YEAR

In 1982, legislation was passed changing the fiscal year of the Society from December 1 through November 30 to November 1 through October 31. This change necessitates the one-time reporting of financial activity for an 11-month period; 1982 statements reflect activity of the Society from December 1, 1981 through October 31, 1982.

NOTE 3 – SUMMARY OF ACCOUNTING POLICIES

Assets and liabilities and income and expenses are recognized on the accrual basis of accounting. Fixed assets are stated at cost less accumulated depreciation. Donated materials and services are valued at their estimated fair value at the date they are donated. Expenditures for maintenance and repairs are charged to expense as incurred. Costs of newly acquired items, including renewals and replacements which add to the original value or materially extend the useful lives of the related assets, are capitalized and written off as depreciation charges over their estimated useful lives. Costs of assets and the related accumulated depreciation are eliminated from the accounts in the year of sale or retirement. Depreciation is computed on the straight-line method over the estimated useful lives of the assets. The provision for depreciation is calculated based on the following lives:

Personal Property	Five to 10 years
Structures and improvements.	20 to 50 years
Electrical System.	30 years
Fence and Guard Rails	20 years
Gas Distribution System	30 years
Sewer System	20 years
Sidewalks.	20 years
Land Improvements.	20 to 30 years
Water Distribution System	50 years

NOTE 4 – ACCOUNTS RECEIVABLE

	1983	1982
Accounts Receivable—Gross	\$140,523.03	\$109,424.52
Less Allowance for Doubtful Accounts	33,172.16	43,285.54
Accounts Receivable—Net	<u>\$107,350.87</u>	<u>\$ 66,138.98</u>

In accordance with Minnesota Statutes, accounts receivable of \$1,786.29 are considered uncollectable and have been reported to the executive council of the State of Minnesota for cancellation on December 30, 1983. An amount of \$14,706.47 was similarly reported in fiscal 1982.

NOTE 5 – FIXED ASSETS—LAND, STRUCTURES, UTILITIES, EQUIPMENT

	1983	1982
Land	\$ 2,110,032.18	\$ 1,143,073.91
Land Improvements	787,255.16	747,310.99
Structures and Improvements	13,997,466.75	13,633,116.68
Electric Plant	1,623,819.35	1,587,671.31
Fence and Guard Rails	145,394.55	135,890.88
Gas Distribution System	72,374.98	72,374.98
Sewer System	386,019.34	339,187.16
Water Distribution System	422,038.19	415,944.57
Personal Property	432,794.20	467,998.47
	<u>\$19,977,194.70</u>	<u>\$18,542,568.95</u>
Less Accumulated Depreciation	10,341,102.96	9,928,489.71
Net Book Value	<u>\$ 9,636,091.74</u>	<u>\$ 8,614,079.24</u>

NOTE 6 – COMPENSATED ABSENCES

	1983	1982
Accrued Vacation	\$52,364.61	\$48,129.01
Vested Sick Leave	46,268.81	37,212.64
Total Compensated Absences	<u>\$98,633.42</u>	<u>\$85,341.65</u>

NOTE 7 – DEFERRED INCOME

The accounting method of recognizing off-season storage income was changed beginning fiscal 1983. The current method recognizes income when earned as opposed to the former method of recognizing income when received. The difference between revenue received and unearned is shown as a current liability. The effect of this change is decrease net income for fiscal 1983 by \$12,433.71. The accompanying financial statements for 1982 have been restated to reflect an increase in 1982 net earnings of \$4,670.46 and reduce cumulative retained earnings on December 1, 1981 by \$72,954.75.

	1983	1982
Unearned Winter Storage Income	\$80,718.00	\$68,284.29
Advance Coliseum Ice Rental Payments	<u>\$ 4,857.50</u>	<u>\$ 4,370.00</u>
	<u>\$85,575.50</u>	<u>\$72,654.29</u>

NOTE 8 – CONTRACT FOR DEED PAYABLE

The contract is dated November 30, 1979, and the rate of

interest is six percent. The contract is to be paid in not more than 17 annual installments, each of which shall be equal to or exceed the greater of the following amounts: the interest due on the unpaid balance, or 33-1/3 percent of the gross annual receipts generated by University of Minnesota parking on fairgrounds lots per existing agreements.

NOTE 9 – NOTE PAYABLE

The note is payable to Norwest National Bank of St. Paul and represents interim financing for the purchase of 7.14 acres of land adjacent to the fairgrounds. The rate of interest is 75 percent of the prime rate and is payable monthly. The note is due June 23, 1984, and, at that time, an agreement for long-term financing will be arranged.

NOTE 10 – MINNESOTA STATE RETIREMENT SYSTEM

All Society full-time employees (temporary employees from July 1 through October 15 are specifically excluded by Minn. Stat. Section 352.01, Subd. 2B) must participate in the State Employees Retirement Fund, which is administered by the Minnesota State Retirement System (MSRS). Contributions are made to the fund by employees and the Society based on a percentage of gross salary. The Society matches the employees contribution and also pays an addi-

tional amount to retire prior years unfunded liabilities. Full funding is required by the 2009. Due to legislative action the contribution rates have changed several times in recent years. The date of change and the new rates are shown below.

	Employee	Society	Total
Prior to 1-9-82	4%	6%	10%
Laws 1981, 3rd Special Session, Chapter 2, Article 1, Section 64 Effective 1-9-82	3.46	5.20	8.66
Laws 1982, Chapter 641, Article 1, Section 9 Effective 7-1-82	3.46	5.04	8.50
Laws 1982, 3rd Special Session, Chapter 1, Article 2, Section 2, Subd. 1(v) Effective 12-29-82	5.73	1.60	7.33
Laws 1983, Chapter 301, Section 224, Subd. 1(v) Effective 6-29-83	3.73	5.60	9.33
Total Society contributions to the State Employees Retirement Fund for FY82 were \$40,603.25 and for FY83 were \$36,164.82.			

STATE AGRICULTURAL SOCIETY
INCOME AND EXPENSES – SUPPORTING SCHEDULES

Income	1983	1982
Tickets:		
Outside Gate	\$3,176,736.09	\$3,171,740.16
Grandstand	1,031,417.29	948,476.72
Coliseum	99,602.94	108,935.52
Trackless Train	19,255.28	17,554.00
Total Tickets.	\$4,327,011.60	\$4,246,706.40
Departmental:		
Agriculture - Horticulture	\$ 1,405.80	\$ 1,274.00
Amusement	39,437.25	22,650.00
Cattle	12,965.80	4,914.70
Creative Activities	— —	150.00
Employee Cafeteria	— —	2,303.05
Fine Arts	— —	209.95
Forage	32,651.15	26,642.15
4-H Club	2,801.50	5,960.50
FFA	2,794.75	2,657.50
Gas and Electric	21,315.36	24,026.96
Goats	787.00	578.00
Horse Show	63,189.80	57,672.50
Legislative - Editorial	1,515.00	1,375.00
Parking	— —	6,503.53
Poultry	1,803.00	1,934.75
Public Safety	7,033.50	2,842.00
Sanitation	— —	800.00
Sheep	3,584.00	3,078.00
Space Rental	1,715,466.47	1,550,536.48
Swine	739.00	752.00
Total Departmental.	\$1,907,489.38	\$1,716,861.07
Other:		
Campgrounds	\$ 29,758.25	\$ 30,416.00
Interest	85,092.78	87,119.99
Miscellaneous	13,020.12	11,174.93
Off-Season Rentals	574,918.63	551,688.22
Sale of Bulk Milk	7,348.51	8,780.47
Sale of Market Lambs and Barrows	24,655.71	28,696.45
Sale of Materials	76.05	133.70
Total Other	\$ 734,870.05	\$ 718,009.76
TOTAL INCOME	<u>\$6,969,371.03</u>	<u>\$6,681,577.23</u>

STATE AGRICULTURAL SOCIETY
INCOME AND EXPENSES – SUPPORTING SCHEDULES

Expenses	1983	1982
Administrative:		
Salaries	\$ 337,761.30	\$309,980.97
Employees Benefits:		
Medical Insurance	50,142.67	54,294.83
Retirement Fund.	36,164.82	40,603.25
Social Security	77,586.69	71,225.65
Unemployment Compensation	8,248.65	5,575.05
Workman's Compensation.	59,146.44	92,832.68
Annual Meeting.	5,080.88	7,124.92
Bad Debts	4,593.09	935.83
Bonds, Insurance.	77,602.42	70,453.75
Computer Services.	22,124.70	18,189.60
Dues and Subscriptions.	3,303.91	3,387.00
Expense Accounts.	24,625.46	21,507.17
Legal Services	7,251.78	13,485.19
Legislative Audit	15,696.00	13,392.50
Mailing Services.	19,914.27	11,542.65
Officers Salaries.	58,184.71	52,790.47
Other.	7,200.58	4,527.05
Postage	59,415.49	48,532.14
Printing and Supplies.	44,389.92	47,736.71
Telephone.	55,099.22	51,702.72
Total Administrative.	\$ 973,533.00	\$ 939,820.13
Departmental:		
Admissions	\$ 95,746.19	\$ 98,269.21
Advertising	386,213.75	349,923.00
Agriculture - Horticulture:		
Bee Culture	5,242.19	4,553.47
Christmas Trees.	2,504.45	2,120.67
Farm Crops	6,538.45	9,220.87
Flowers	4,971.74	5,438.31
Flower Show.	19,800.00	18,950.00
Fruits	6,086.36	5,232.42
Vegetables - Potatoes.	3,711.72	3,926.29
Miscellaneous - Custodial.	5,757.60	5,966.78
Amusements - Grandstand.	928,498.85	855,281.76
Amusements - Other	375,549.62	361,710.22
Care and Assistance.	1,898.80	1,725.46
Cattle	23,100.34	26,042.56
Coliseum Custodial	5,913.62	5,801.37
Creative Activities.	27,433.60	29,594.83
Dairy	794.24	1,483.24
Education	17,750.95	16,531.48
Employee Cafeteria.	—	9,830.21
Fair Youth Camp	20,946.05	20,368.76
Fine Arts.	14,920.20	13,432.29
Forage.	29,728.71	26,366.67
4-H Club.	55,841.30	58,001.20
FFA	18,973.61	20,017.98
Gas and Electric	107,411.35	173,426.34
Goats.	3,117.40	3,255.23

STATE AGRICULTURAL SOCIETY
INCOME AND EXPENSES – SUPPORTING SCHEDULES

Expenses (con't)	1983	1982
Horse Show and Rodeo	97,523.62	97,770.17
Legislative - Editorial	4,799.85	4,297.75
Meats	3,133.25	3,376.52
Medical Aid	5,417.87	4,775.52
Natural Resources	1,487.44	1,672.90
Parking	77,862.68	62,866.61
Plants and Flowers	85,006.24	75,627.15
Poultry	8,243.97	8,081.83
Publicity	95,826.65	83,898.07
Public Safety	239,781.31	213,865.90
Sanitation	203,584.13	255,123.58
Senior Citizens	6,232.67	5,293.51
Sheep	4,754.50	4,436.91
Space Rental	152,255.82	143,977.71
Swine	7,264.28	8,248.15
Territorial Pioneers	2,109.13	1,786.48
Ticket	171,165.38	175,542.84
Ticket Audit	3,554.09	3,397.83
Total Departmental	\$3,338,453.97	3,280,510.05
Premiums:		
Agriculture - Horticulture:		
Bee Culture	\$ 1,351.75	\$ 1,532.75
Christmas Trees	1,170.00	1,215.00
Farm Crops	13,230.00	11,726.00
Flowers	1,864.50	1,828.00
Fruits	976.00	742.00
Vegetables - Potatoes	2,512.00	2,982.00
Amusements - Talent Contest	3,700.00	3,700.00
Cattle	64,019.80	53,315.70
Creative Activities	4,114.50	4,146.50
Dairy	450.00	450.00
Education	14,324.50	12,673.50
Fine Arts	4,000.00	4,000.00
4-H Club	52,142.00	56,028.90
FFA	21,553.00	20,835.00
Goats	4,559.00	3,325.50
Horses	54,820.50	52,611.00
Poultry	8,944.25	7,742.50
Race	79,240.00	58,000.00
Sale of Bulk Milk	3,600.49	4,386.30
Sale of Market Lambs and Barrows	24,640.75	28,726.19
Sheep	20,126.00	15,345.00
Swine	15,820.00	15,970.00
Total Premiums	\$ 397,159.04	\$ 361,281.84
Other:		
Fire and Police Services	\$ 68,711.10	\$ 63,621.41
Institutional Tickets	10,292.50	10,050.00
Interest	43,104.68	14,340.50
Laundry Services	1,373.65	842.40
Miscellaneous	10,752.64	4,211.40
Off-Season Rentals	301,989.59	199,975.81

STATE AGRICULTURAL SOCIETY
INCOME AND EXPENSES – SUPPORTING SCHEDULES

Expenses (con't)	1983	1982
Property Damage and Casualty Losses.	819.35	1,822.51
Property Taxes	4,988.78	4,630.26
Signs	12,933.36	11,164.44
Veterinary Services	20,844.05	—
Water and Sewer	41,121.46	49,346.94
Total Other	\$ 516,931.16	\$ 360,005.67
Maintenance:		
Electric Plant.	\$ 41,342.04	\$ 40,453.28
Fuel, Oil and Gas.	24,625.71	35,773.69
Labor:		
Fair Set-up/Take-Down.	386,243.23	344,129.34
General	305,101.43	235,325.25
Watchmen	35,543.08	31,329.35
Land:		
Fence and Guard Rail.	10,284.13	4,821.24
Gas Distribution System	615.85	1,017.54
Grading, Sod, Trees.	13,407.93	14,869.37
Sewer System	11,962.63	9,202.32
Street, Sidewalks, Parking Lots	34,903.98	41,491.35
Water Distribution System	7,129.60	8,831.54
Storm Damage.	45,488.69	5,033.00
Structure Repairs	186,128.46	177,477.62
Supplies.	18,227.29	12,738.99
Vehicles and Personal Property	140,899.74	117,668.30
Total Maintenance.	\$1,261,903.79	\$1,080,162.18
Depreciation:		
Electric Plant.	\$ 47,671.48	\$ 41,752.11
Fence and Guard Rail	5,779.42	5,347.75
Gas Distribution System	136.87	136.87
Personal Property	45,706.88	48,514.97
Sewer System	7,307.29	4,977.47
Streets, Sidewalks, Parking Lots	21,206.07	19,208.79
Structures	336,565.25	324,679.04
Water Distribution System	7,043.36	8,760.33
Total Depreciation	\$ 471,416.62	\$ 453,377.33
TOTAL EXPENSE	\$6,959,397.58	\$6,475,157.20
NET PROFIT	\$ 9,973.45	\$ 206,420.03

**STATE AGRICULTURAL SOCIETY
MANAGEMENT LETTER SECTION**

STATE AGRICULTURAL SOCIETY
CURRENT FINDING AND RECOMMENDATION

Changes are needed in the State Agricultural Society's mandated financial reporting process.

In order to comply with Minn. Stat. Section 37.06, which outlines their mandatory reporting process, the State Agricultural Society issues a series of documents and reports each year. First, Minn. Stat. Section 37.06 requires the Society's secretary to make a report to the Governor, on or before December 31 each year, for the fiscal year ended October 31 of that year. This report, referred to as the "Report to the Governor" shows all the proceedings of the Society for the year and its financial statements. The Legislative Auditor is required by statute to perform an annual audit of the Society. Our report also contains the Society's financial statements along with our opinion on them. This audit has historically been conducted in the early spring. The results of our audit, including the statements are appended to the Report to the Governor along with the proceedings of the Society's annual meeting, and published as the Annual Report of the State Fair ("Annual Report"). Therefore, the Annual Report contains two sets of statements, one set unaudited and one set audited. This Annual Report format is required by Minn. Stat. Section 37.06. Finally, in addition to these reports which are mandated by statute, the Society also publishes a report called the "Secretary's Report to the Annual Meeting," which is held in January of each year. This report is intended to provide information to the members and contains a set of unaudited Society financial statements.

Although the Society is complying with Minn. Stat. Section 37.06 regarding their reporting procedures, the current process is cumbersome and it raises several concerns. First, the existence of these various reports containing financial statements could be very confusing for financial statement users. In the past, both our office and the Society have made slight changes to the original financial statements for inclusion in each subsequent report, creating inconsistency among the reports. Also, our audit opinion has been traditionally included in the Annual Report without our involvement in proofing the included financial statements, which we are professionally required to do.

Ultimately, we believe the Society should issue only one formal published general purpose report which would include the financial statements and our audit opinion. If the report were timely, it would eliminate the potential for conflicting sets of financial statements while still achieving adequate information and disclosure to Society members, the Legislature, and other interested parties. In that case, we would no longer need to include financial statements within our audit report, but rather could include our audit opinion directly in the Society's report when it was published. Hopefully, such a report could be issued between two and six months after the Society fiscal year end, October 31.

A statutory change clarifying the Society's reporting requirements would be required before these various mandated reports could be consolidated or eliminated. Although both we and the Society have long recognized this problem, until new legislation is enacted, the confusion concerning the Society's financial reporting will continue to exist.

RECOMMENDATION:

1. The State Agricultural Society should pursue legislation to clarify and simplify their mandated financial reporting requirements.

STATE AGRICULTURAL SOCIETY
STATUS OF PRIOR AUDIT RECOMMENDATIONS
AND
PROGRESS TOWARD IMPLEMENTATION

Deferred revenue is not recognized for receipts from off-season vehicle storage.

1. Receipts received from vehicle storage should be prorated over the rental period and the appropriate amount recorded as a deferred revenue on the financial statements at year-end.

Recommendation Implemented.

Insurance expense is not properly accounted for in the Society's financial statements.

2. Prepaid insurance expense should be recorded on the balance sheet at year-end for paid premiums covering any future fiscal years.

Recommendation Implemented.

Internal controls over the public safety unit's payroll system need to be strengthened.

3. Time reports for the employees of the public safety unit should be signed by the payroll clerk who prepares them. If possible, someone independent of the payroll and personnel units should, on a sample basis, compare the hours worked per the log sheets to the hours actually paid.

Recommendation Implemented.

RESPONSE TO AUDITOR'S REPORT

August 7, 1984

Ms. Jeanine Leifeld
Audit Manager
Minnesota Legislative Auditor
Veterans Service Building
St. Paul, MN 55155

Dear Ms. Leifeld:

Provided herewith is a response to the recommendations contained in your preliminary audit report of the Minnesota State Agricultural Society for the year ending October 31, 1983.

As requested in your cover letter, we would be happy to provide your agency the opportunity to review printer's proofs of the financial section of our Annual Report before publication. You will be notified by Mr. Roehl when these draft documents are available.

We appreciate the careful analysis contained in your recommendation on the Society's financial reporting process and agree that current statutory requirements in this regard are cumbersome. Our Special Assistant Attorney General (John Galus) is being asked to review the statute and your recommendation and, if appropriate, to aid in the reframing of section 37.06 for legislative consideration. Obviously, these matters must pass before our Board for its approval before any specific action may be undertaken.

Statutory update, regardless of how concise, cannot change one fact: The Society's Annual Meeting must be held in January and, at that meeting, management must present a financial report for consideration and acceptance. We respectfully suggest that your agency consider scheduling the annual audit to allow for inclusion of audited financial statements with the "Society Secretary's Report" published in January. We realize that because of publication deadlines, the timing of audit work would be of the essence. However, with Society Staff assistance, we believe publishing requirements could be met.

Inclusion of audited statements in the Secretary's Report would eliminate the need to publish unaudited financial statements. Thus, all printed reports would contain uniform financial disclosure.

We appreciate your generous cooperation in dealing with Society fiscal matters. If I can be of assistance in the ongoing audit process, please let me know.

Sincerely,

Mike Heffron
General Manager

MH/gk

cc: Roehl

Wenzel

Frost

Galus

**ANNUAL MEETING
MINNESOTA STATE AGRICULTURAL SOCIETY
Radisson Hotel – St. Paul, Minnesota
January 15-17, 1984**

The 125th annual meeting of the Minnesota State Agricultural Society got under way with a day-long registration session on Sunday, January 15 (registration continued Monday, January 16 and Tuesday, January 17). First general business session, chaired by President Sprengeler, was held at 9:15 a.m. Monday for the purpose of appointing credentials and resolutions committees; these committees met to conduct business at 10:15 a.m. Monday.

At 3:00 p.m. Monday, delegates from the first, third and sixth regional districts met in caucus to certify nominees for election to the Society's board of managers on January 17.

At 1:00 p.m. Tuesday, members of the Society again met in general session. President Sprengeler called the meeting to order; reports of Secretary-General Manager Heffron and Controller Roehl were presented and accepted.

Remarks were given by Minnesota 4-H President Merle Buyck, Garvin, and Minnesota FFA President Thomas Pierson, Woodstock.

The following credentials committee report was presented by Donald Kienholz, Bird Island, and accepted by the membership:

"All credential blanks for statewide societies and associations submitted to the State Agricultural Society have been viewed by the committee and approved with the following exception: Minnesota Federation of County Fairs (did not file a report with the Secretary of State).

Resolutions committee report was given by William Binger, Cambridge. The following resolutions were adopted by the membership:

- No. 1 – RESOLVED, that we believe the Minnesota State Fair to be the finest institution of its kind in North America.
- No. 2 – RESOLVED, that the Minnesota State Agricultural Society, as presently structured by state statutes, is eminently qualified to manage and operate the State Fair and State Fairgrounds through its board of managers, general manager, full-time staff, department superintendents and their employees.
- No. 3 – RESOLVED, that in addition to the above persons we owe our thanks to many other individuals and groups for their part in the production and promotion of the annual State Fair. This group includes commercial exhibitors and concessionaires, competitive exhibitors, suppliers and purveyors, media and advertising representatives, public officials, county fair personnel, youth groups, chambers of commerce, implement dealers and manufacturers, entertainers and their agents and managers and agricultural producers and processors.
- No. 4 – RESOLVED, that we appreciate that the most important State Fair group of all is the fair-going general public. It is this group we will endeavor to continue to serve with a high quality, economically priced package of attractions.
- No. 5 – RESOLVED, that we continue our association with the Minnesota Federation of County Fairs and the International Association of Fairs and Expositions, cooperating in mutually beneficial programs; and that we continue to support the University of Minnesota's Fair Management Short Course.
- No. 6 – RESOLVED, that management of the State Fair ought not be competitively hampered by a restrictive law relating to booking of entertainment, and that we support an effort to secure legislative relief of such restriction.
- No. 7 – RESOLVED, that the Society has suffered a deep loss through the deaths of the following individuals: Mrs. Katie Little and Mr. Fred O'Neil, long-time food concessionaires; and Mr. Leo Overland, long-time thrill show and demolition derby producer.

BE IT FURTHER RESOLVED that our sympathy be extended to the families of these good people.

No. 8 – RESOLVED, that horse and dog shows are an important aspect of 4-H competition; therefore, 4-H and State Fair staffs and representatives of 4-H horse and dog interests shall meet to explore the possibilities of including this competition as part of the annual State Fair and a report of such meeting shall be made to the annual meeting of the society in 1985.

The Society proceeded to conduct required elections with results as follows:

Arthur Sprengeler, Plato, president, one year term.

Leonard Ramberg, Minneapolis, vice president, fifth regional district, two year term.

William Korff, Faribault, manager, first regional district, three year term.

Eileen Roehlke, Rogers, manager, third regional district, three year term.

Howard Morris, Cokato, manager, sixth regional district, three year term.

Gerald Franke, St. Paul, honorary (life) member of the Society.

Waino Kortsmaki, Edina, State Fair Hall of Fame.

Mayme Green, St. Paul, State Fair Hall of Fame.

There being no further business, the 125th annual meeting of the Minnesota State Agricultural Society was adjourned.