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STATE AGRICULTURAL SOCIETY



(3) 1976

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Minnesota State Fair

1976

ANNUAL REPORT

1976

## INTRODUCTION

Each annual renewal of the Minnesota State Fair is a unique occurrence. Each possesses its own character and personality, and seldom can it be said that one is much like another.

There is, however, a thread of constancy in the changing nature of the exposition, an element of style which clearly identifies each as having the same birthright. While innovation and variety provide its heartbeat, a steadfast tradition of excellence distinguishes its essence.

During 1976, a number of innovative programs and special projects were used to augment traditional concepts as a part of the fair's active participation in the American Revolution Bicentennial. Several of these programs, particularly the Heritage Square exhibit complex and the Century Farm Homestead recognition project, were received with such enthusiasm and support that they will become a part of the recurring fair schedule.

Nowhere in the state was the spirit of Bicentennial more in evidence than at the state fair. Exhibits, department displays, musical themes, all were used to spotlight the flavor and special feeling that only an old-fashioned, flag-waving, American summer afternoon can impart. Heritage Square provided more than flavor—its unique elements, among them a museum of state fair history, a pioneer log cabin and an antique railway complex, will afford a lasting reminder of the Bicentennial and of our Minnesota heritage.

The 12-month calendar of planning and work in preparation for the 1976 state fair was punctuated by several occurrences, some of which were not beneficial to the exposition or its public. The summer months were disastrous for Minnesota farmers and for the agricultural economy of the region. A severe drought laid its debilitating hand upon the state and the national economic index continued a steady decline through July and August, while an eroding spiral of inflation slowed, but persisted.

The increasing ravages of Dutch elm disease in the Twin Cities community impacted upon the fairgrounds, taking its toll of stately shade trees. Although a comprehensive program of control and reforestation is now underway, it will be many years before the problem can be completely corrected. Meanwhile, the costs of defeating Dutch elm are of major consequence.

On Oct. 1, the Society experienced an extreme loss. John E. Libby, secretary-general manager of the exposition since 1963, resigned for reasons of health and to pursue other interests. John's leadership and management skills, acknowledged throughout the industry, will be missed by his associates and by the people of Minnesota.

Nineteen-seventy-six was, for the most part, a year of accomplishment for the Minnesota State Fair. In spite of poor economic conditions and other factors, the state agricultural society presented an outstanding exposition to the benefit of more than a million-and-one-quarter visitors. It increased considerably the off-season use of its facilities and by virtue of upgrading the Coliseum to year-around status, now hosts nearly 50,000 skating and hockey fans each winter. It is interesting to note that the society funded the \$1.2 million Coliseum project from its own resources and used not a single dollar of tax revenue to do so.

The 1976 Minnesota State Fair and Bicentennial celebration will go down in history as yet another unique occurrence. The society's board of managers and staff cannot help but feel proud that they have been able to formulate a comprehensive program, thus stimulating the interest and participation of so many people of the state. The state fair has again demonstrated that it is an integral part of the community life in Minnesota.



MICHAEL D. HEFFRON  
Secretary-General Manager

## 1976 EXPOSITION REVIEW

The color of the Minnesota State Fair's own unique attractions was given a dash of red, white and blue in honor of the nation's Bicentennial, and the result was an exciting 1976 festival in which 1,266,328 persons took part.

What was it about the state fair that so many people found attractive? Special entertainment was one aspect. Offered without charge over regular admission rates (adults, 16 and over, \$2; ages five through 15, 50¢; under five, free; parking, \$2), entertainment was continuous and varied at many locations on the fairgrounds.

Commercial and educational exhibits and typical fair rides and concessions were also part of the appeal. Persons doing exhibit or concession business during the exposition paid over \$1.2 million for the privilege — an amount equal to more than one-fourth of the fair's total operating income.

Another of the basic appeals was the showcasing of the talents of persons skilled in livestock breeding, cultivation; fine art, craft and school work; and amateur stage presentations. More than 11,000 exhibitors took part and the best were awarded approximately \$350,000 in premiums.

Race programs, big-name entertainers, horse shows and rodeos are also traditional fair fare. A total of 240,300 persons enjoyed these events in the Grandstand and Coliseum.

In addition, themed exhibit areas (Mexican Village and Heritage Square), recognition programs and many other special events all brought people together to be a part of what was known as the 1976 Bicentennial "fair of a lifetime."

Day designations for the fair reflected the spirit of the American Revolution Bicentennial year. Each of the 12 days, Aug. 26 through Sept 6, was named in honor of a figure important to the country's history and heritage, and the 200th birthday was celebrated in many other ways at the 113th exposition.

The warm, dry weather that had become all too familiar to Minnesotans throughout the summer continued during fair-week. Although rain is not generally considered an asset to a successful outdoor exposition, fair officials joined with almost everyone else across the Upper Midwest in wishing for enough precipitation to remove the threat of drought and accompanying economic hardship.

There was significant rain on only one day during the fair. Total rainfall for the period was .58 inches.

Attendance pattern in 1976 was one of strong admission counts on weekends, but relatively light turnstile activity during the week. Compared to 1975, weekday traffic (generally considered to include a greater proportion of outstate and out-of-state fairgoers) was down 108,000, while the Saturday and Sunday count was within 11,000 of the previous year.

Day, Date, Designation	4 p.m.		Weather Conditions
	Attendance	Temp.	
Wednesday, Aug. 25—Preparation Day	10,846	89 <sup>0</sup>	Clear
Thursday, Aug. 26—Ben Franklin Day (Senior Citizens, Mayors, Legislators)	62,591	92 <sup>0</sup>	Rain, early a.m.; clear balance
Friday, Aug. 27—Sybil Luddington Day (Children, Mexico)	99,418	77 <sup>0</sup>	Cloudy, windy
Saturday, Aug. 28—Mary Katherine Goddard Day (Media, Twin Cities)	149,318	72 <sup>0</sup>	Clear
Sunday, Aug. 29—Lyman Hall Day (Medicine, Pioneers)	131,551	76 <sup>0</sup>	Clear
Monday, Aug. 30—John Adams Day (Law, So. Dakota, Education)	69,556	87 <sup>0</sup>	Cloudy a.m.; cleared later
Tuesday, Aug. 31—Abigail Adams Day (Women, Homemakers, No. Dakota)	65,800	66 <sup>0</sup>	Cloudy a.m., rain to 5 p.m.; clear, 7 p.m.
Wednesday, Sept. 1—Joseph Hewes Day (Commerce, Wisconsin, Farm Equipment)	76,956	66 <sup>0</sup>	Cloudy
Thursday, Sept. 2—George Washington Day, (Senior Citizens, Veterans, Bands)	92,550	81 <sup>0</sup>	Clear
Friday, Sept. 3—Johnny Tremain Day (Children, Iowa)	86,740	82 <sup>0</sup>	Clear, windy
Saturday, Sept. 4—Thomas Jefferson Day (FFA, 4-H, Rural Minnesota)	159,634	79 <sup>0</sup>	Clear
Sunday, Sept. 5—Phyllis Wheatley Day (Artists, Natural Resources)	152,278	86 <sup>0</sup>	Clear
Monday, Sept. 6—John Witherspoon Day (Labor, Clergy, Canada)	109,990	88 <sup>0</sup>	Clear



## SPECIAL STATE FAIR ENTERTAINMENT

A not very well kept secret about the 1976 Minnesota State Fair was that it was possible to pay a small admission fee, walk through the gate, and enjoy a full fair visit without additional money. A day-long journey of discovery through the fairgrounds turned up an extraordinary range of free entertainment.

After walking through the red, white and blue arches at Snelling and Commonwealth avenues, a right turn led visitors to the Creative Activities Building. Found there were award-winning stamp collections, needlecraft and other creative work. Also available were special demonstrations and entertainment including Jan Biley's eight-piece symphonic ensemble.

Waiting for inspection on Machinery Hill were 80 acres of the newest and best farm, home and garden equipment. Tractors, tillers, combines and plows stood alongside machinery used by city and country dwellers, including snowmobiles, motorcycles and chainsaws. In the midst of the equipment, at Machinery Park, free daily presentations of "Treasure Island" were performed by Earth Theatre. On display in Machinery Hall was a Smithsonian Institution exhibit entitled "American Agriculture: A Continuing Revolution."

A walk south from Machinery Hill to the Grandstand Building revealed an abundance of commercial exhibitors. Whirlpools, organs, reclining chairs, blenders and hundreds of other products were available for inspection in the building, and in many other buildings across the fairgrounds. Free brochures, samples and demonstrations were often available.

A short distance from the Grandstand was the Dog Exhibit Building, one of the most popular stops on the grounds. Outstanding examples of many different breeds were on display and there were daily demonstrations.

Next stop for many visitors was the complex of animal barns where some of Minnesota's finest horses, cattle, sheep, swine and poultry could be seen. Competition and judging for blue ribbons and trophies took place daily.

Farther east was the Future Farmers of America Barnyard. An estimated 300,000 visitors enjoyed seeing farm animals there, plus an array of special events like the annual rooster crowing contest.

The Department of Natural Resources Building was across Nelson Street from the FFA Barnyard. Added to the familiar wildlife displays was a look at the year 2000 in the new "Marketplace of Possibilities."

Across Judson Avenue from Natural Resources was Jonny Rivers' animal show, next to the Dairy Building. Featured were exciting daily shows and a small-animal petting zoo.

The Agriculture-Horticulture Building was the place to see the products of Minnesota's farms and gardens. Fruit, vegetables, honey, flowers, crop art and Christmas trees were all displayed. Family gardeners enjoyed seeing the harvest of some of the world's greenest thumbs.

The Band Shell in Administration Park offered daily musical entertainment as its attraction. Performing Aug. 26-31 were The Tonyans, Harris Nelson, LeGarde Twins, Glenn Dean, Zaras, and Trinidad Tripoli Steel Band; featured Sept. 1-6 were The Roadrunners, The Hart Family, Johnny Tillotson, Jack D' Johns, Auburn Affair, and Wolverines Classic Jazz Orchestra. Each night except Labor Day, Don Cavitt's orchestra performed its Sounds of the 30's and 40's. Also highlighted were the semi-finals of the fair's amateur talent contest.

Additional daily free entertainment included a full schedule of live broadcasts by local radio and television stations; the Mitchell Marionettes and Musical Theatre Wagon in Natural Resources Park; singers at the Territorial Pioneers log cabin; displays and live entertainment in the Education Building and adjacent Baldwin Hall; demonstrations and musicians in the Senior Citizens, 4-H and other buildings; and a full schedule of Bicentennial events.

Among other events were the festivities honoring the state's outstanding senior citizens, Esther K. Gareis, New Ulm, and Ernest S. Carlson, Williams, climaxing a selection process sponsored by the Federation of County Fairs, Governor's Citizens Council on Aging and state fair; weekday parades on the mall; Band Day competition, won by the Chatfield High School band, in front of the Grandstand; and presentation ceremonies for Minnesota's 1,120 registered Century Farms at Heritage Square.

Free Admission to the fair was available to children under five years of age every day; children under 16, Aug. 27 and Sept. 3, through 6 p.m.; and persons 65 and over, Aug. 26 and Sept. 2, through 6 p.m.

## CONCESSIONS, COMMERCIAL, EDUCATIONAL EXHIBITS

Commercial space lessees paid \$1,208,451 for the right to do business on the fairgrounds during the exposition. This sum is equal to 26.8 per cent of the total income generated in fiscal 1976. Compared to total expenses, fair period space rental fees accounted for 29.3 per cent of the agricultural society's expenditures for the year.

The potential to gain revenue from the rental of space obviously was a significant asset for the fair. Had this income not been available (and had all other things been equal), adult and child admission prices would have had to have been raised \$1 (to \$3 and \$1.50) to make up the difference.

There was a total of 1,206 exhibit and concession locations on the grounds during the fair. Of this number, approximately 850 were concessions (individuals or concerns that sold products), 300 were commercial exhibits, and 60 were (gratis contract) service or educational exhibits.

## COMPETITIVE DEPARTMENTS

Agriculture is Minnesota's largest industry, involving thousands of persons directly and nearly everyone in the state in some way or other.

Above all else, the 1976 Minnesota State Fair was an agricultural exposition—a proving ground, showcase and judging arena in which the people involved in the state's number one business displayed their products and compared them with those of their peers.

Spurred on by the chance to gain public recognition for their work, the opportunity to achieve personal satisfaction for a job well done, and the premiums, ribbons and trophies offered by the fair, a total of 11,329 exhibitors made 33,776 separate entries in state fair competitive departments.

In addition to livestock, crops and other farm-related exhibits, fair competitors vied for recognition with creative activities, fine art, garden flowers and their amateur stage talents. Competition was particularly keen in the youth divisions (4-H, FFA and education departments) and these areas are covered in greater detail on the following pages.

Winning entries by open class exhibitors were displayed during the fair in an almost overwhelming variety of classifications. Listed below are some of the basic classes, most of which are divided into lots (based on such factors as age, type, medium, etc.) with premiums awarded in each lot according to an established set of judging criteria.

**Bee Culture:** quality honey and bees, honey products—baking and canning, and creative beeswax art.

**Cattle, Beef:** Charolais, Shorthorn, Polled Shorthorn, Hereford, Polled Hereford, Angus and Red Poll.

**Cattle, Dairy:** Ayrshire, Brown Swiss, Guernsey, Holstein, Jersey and Milking Shorthorn.

**Christmas Trees:** Norway (Red) pine, Scotch pine, White pine, other pine, spruce, Balsam fir, other fir, and decorated trees.

**Creative Activities:** needlecraft—linens, bedspreads, quilts, rugs, crocheted articles and knitted articles; machine knitted articles; garment making—adults, juniors and infants; senior citizens work; baking; canning; handicrafts—wood, metal, models, leather, weaving, home craft decorations, toys and dolls; and special exhibits—stamps, coins, postal cards and taxidermy.

**Dairy:** Cheddar cheese, miscellaneous cheese and butter.

**Farm Crops:** crop art; sheaves of oats and wheat; amateur crops; professional crops; utility certified seed; seed ears—old corn and new corn; commercial ears—old corn, amateur class; commercial ears—old corn, professional class; commercial ears—new corn, amateur class; commercial ears—new corn, professional class; and county booths.

**Fine Arts:** oil, acrylic and mixed media; watercolor, pastels, gouache, casein and tempera; drawings; prints; ceramics; textiles and jewelry; and photography.

**Flowers:** amateur, advanced amateur and open; Minnesota State Horticultural Society plant show; African Violet Society of Minnesota show; Minnesota State Gladiolus Society show; Federated Garden Clubs of Minnesota show; Orchid Society of Minnesota show; and Minnesota Dahlia Society show.

**Fruits:** professional apples and amateur fruits.

**Horses:** saddle, roadster, parade, walking, hunter, jumper, draft, Appaloosa, Arabian, Morgan, Palomino and Quarter horses, and ponies.

**Meats:** quality beef, quality pork and quality lamb shows.

**Potatoes:** Red River Valley, Northeastern, Twin Cities and Central, and Southern sections.

**Poultry:** chickens, ducks, geese, turkeys, pigeons and rabbits.

**Races:** sprint, midget and late-model modified stock cars, motorcycles; and demolition derbies.

**Sheep:** Cheviot, Columbia, Corriedale, Dorset, Hampshire, Shropshire, Southdown, Suffolk and ladies lead class.

**Swine:** Yorkshire, Spotted, Chester White, Poland China, Hampshire, Duroc, Berkshire, Landrace and largest boar contest.

**Vegetables:** crops, artistic displays, largest vegetable and home garden collection.

Department	Exhibitors	Entries	Premiums
Agriculture	82	273	\$ 1,665
Bee Culture	74	370	\$ 1,216
Beef Cattle	112	597	\$13,894
Butter & Cheese	62	65	\$ 1,197
Christmas Trees	22	148	\$ 1,070
County Booths	10	10	\$ 5,135
Creative Activities	1,832	5,086	\$ 4,214
Dairy Cattle	169	1,234	\$30,932
Education	1,045	1,359	\$17,209
Farm Crops	884	1,588	\$ 4,881
FFA	907	2,686	\$17,959
Fine Arts	514	1,079	\$ 2,000
4-H	3,579	5,605	\$44,315
Horses	670	3,418	\$51,289
Horticulture	190	3,135	\$ 7,084
Poultry	135	4,006	\$ 7,380
Quality Beef	51	79	\$ 825
Races	236	396	\$67,800
Sheep	77	742	\$ 9,737
Swine	137	1,657	\$16,789
Talent Contest	546	248	\$ 3,300

## FUTURE FARMERS

Members of the Future Farmers of America (FFA) were active, interested and interesting participants in the 1976 Minnesota State Fair.

The 22nd annual FFA crop show was held in the state fair's Agriculture-Horticulture Building and over 100 individual and chapter entries were made in forage, crop, seed, small grains, flax, soybeans and corn.

Cattle, breeding and market hogs, breeding sheep, and market lambs were shown at the fair in 1976 as part of what is known as the "world's largest state fair FFA livestock show." The show was held from Friday, Sept. 3 through Labor Day, Sept. 6. It was the 29th annual Minnesota State Fair FFA livestock show. Approximately 50,000 head of livestock have been exhibited by more than 7,000 Future Farmers since the first show in 1948.

Finals of the joint 4-H and FFA safe tractor driving contest took place on Machinery Hill, Thursday and Friday, Sept. 2-3.

Young and young at heart enjoyed the FFA Barnyard during the 1976 fair. Along with live calves, sheep, pigs, chicks, and ducklings, many new events were added to the Barnyard schedule. On Aug. 26, visitors to the Barnyard were able to have pre-Christmas photos with Santa Claus taken at an artificially created snow scene. A farm animal drawing and coloring contest for children was Aug. 28, and fairgoers took part in the first annual horse harnessing contest on Aug. 31.

In addition, several traditional Barnyard events returned. Farmyard animal calling on Aug. 27 was given a new twist; an electronic decibel meter from the Minnesota Pollution Control Agency measured the noise produced during the hog and cow calling contest. Other contests and events included a buli-in-a-China-shop, Aug. 28; goat milking, Aug. 29; turkey gobbling, Aug. 30; beef and hog weight guessing, Sept. 1; a turkey trot, Sept. 2; rooster crowing, Sept. 3; four-handed milking contest, Sept. 4; and farm skills, Sept. 5-6.

Daily at the Barnyard there were charts, posters, and animals marked to show meat cuts; market price and cost of production information; a chance to estimate quarts of milk per cow or eggs per chicken; a Food for America Display; a turkey weight guessing contest; and Camp Courage volunteers operating a ham radio.

Executive Secy. W. J. Kortsmaki  
State Future Farmers of America

## EDUCATION DEPT.

An expression of participation in the spirit of the Bicentennial year as well as an avowed interest in the direction in which the present-day United States' educational system is moving provided the basis for selection of the 1976 state fair education department theme.

"Education—A 200-Year Celebration" was the slogan adopted to encourage both reflection and anticipation—reflection on the roots of the system and how they have influenced our society and anticipation of improvement as what has been best in the past is culled from what has not been so good.

Education department activity encompassed nearly every aspect of the state's teaching-learning programs. Included was competition for all grade levels with team demonstrations and booth exhibits for groups, individual exhibits (painting, sculpture, yarn projects, research reports, etc.), industrial arts and agricultural mechanics.

The department also selected 12 bands and 12 vocal groups from Minnesota schools to perform in Baldwin Hall; sponsored a quiz contest for elementary, junior and high school students; and presented daily shows including an accordion band, judo and vocational education demonstrations. A special 1976 division was the Bicentennial poster contest for grades four through 12.

Two recognition programs were also part of the department's comprehensive program. Education Day, Aug. 30, honored elementary teachers from each of the state's counties. More than 80 educators and their spouses took part.

Recognition was also given a single educator, selected to represent and focus attention on the thousands of outstanding teachers in Minnesota's public and private schools. Andrea M. Peterson, Grand Portage, was named 1976 Teacher of the Year on the exposition's first Sunday, Aug. 29, in a program sponsored by the fair, Minnesota Education Association and the Minnesota Congress of Parents, Teachers and Students.

Supt. W. Forrest Bear  
State Fair Education Department

## 4-H PROGRAM

Nearly 6,000 4-H youths from every county of the state added a notch to their personal growth by participating in a wide variety of educational activities at the 1976 Minnesota State Fair.

Highlights of the comprehensive program included:

A new attraction in the 4-H Building this year was a child care center conducted by 4-H'ers exhibiting child care items. 4-H'ers invited small children to play using the toys made by the 4-H'ers, and University of Minnesota specialists helped the 4-H'ers learn more about the care of small children.

Over 1,500 youths, participating in 4-H Arts-In and Share-the-Fun, presented 100 acts as part of 32 shows in the 4-H Building and Machinery Park.

More than 800 youths demonstrated their skill with 4-H demonstrations—always popular with fair visitors.

The 1,700 members displaying exhibits in the 4-H Building personally met with a judge to evaluate their 4-H efforts.

Four 4-H fashion revues involving 250 participants attracted large audiences.

An exciting experience for small children attending the fair was their involvement in the various art forms available to them through 4-H Art-in-the-Park.

Labor Day weekend activities included the showing of nearly 1,400 beef, dairy, swine, sheep, poultry, and rabbit exhibits by 4-H'ers. A new feature, called the lamb lead, was added to the sheep show; exhibitors were dressed in smartly fashioned wool outfits while leading their lamb.

The 4-H Bicentennial Swingers from western Wisconsin attracted large crowds in the 4-H Building during their three musical performances.

Asst. Supt. Stanley Meinen  
State Fair 4-H Department

## TALENT CONTEST

The fourth annual Minnesota State Fair amateur talent contest, conducted with a format changed slightly from previous years, continued to be as successful as ever.

New in 1976 was a junior division with separate competition and prizes for all entrants 12 years of age and under. Winning first prize of \$300 in this division was Jeanne Marie Sweazy, Cedar Falls, Iowa.

Winner of the open class, a state fair check for \$1,000, and the chance to negotiate a contract for a Bandshell appearance at the 1977 exposition were the Brewerelettes, a Minneapolis gospel singing group.

Auditions for 250 hopeful acts were held on the fairgrounds in July and August; the 110 semi-finalists and finalists are listed below.

### Open Class

Above Average Girls Band, Burnsville; Akord, Minneapolis; America Swings, Minneapolis; Debra Anderberg, St. Paul; Nancy and Jan Anderson, Minneapolis; JoAnn and Marie Asuncion, St. Paul; Barbara Austin, St. Paul; Ione Baalson, Willmar; Bloomin' Blenders, Waseca; JoAnn Bolles, Minneapolis; Dena Bowersox, Anoka\*; The Brewerettes, Minneapolis\*; Becky Buller, St. Paul; The Bunch, Minnetonka; Lola Watson-Cain, St. Paul; Cantinos, Minneapolis; Cheryl Capp, Jackson; Carefree Highway, Minneapolis; Diana Carter, Wayzata; Tim Cashman, So. St. Paul; Mark Casoria, Minneapolis; Cheremosh, Minneapolis; Michelle Cocchiarella, St. Paul; Scott Cotey, Minneapolis; Cripple Finger, Kingston; Dick Plus Two, Minneapolis; Richard Dirlam, Minneapolis; Easy Way Out, Hopkins; Eclipse, Rockford; Judy Engstrom and Helen Sathre, Minneapolis; Linda Erickson, St. Paul; Debbie Evers, Rochester; Faith, Hope and Charity, Minneapolis\*.

Carrie Flanigan, Minneapolis; David Florine, Mankato; Four-Get-Me-Nots, W. St. Paul; Don Fuhrman and Don Crane, Jordan; Gallery 5, Minneapolis; Carol Gartner and Debbie Patnode, Cottage Grove; Genesis, St. Paul; Mark Hagen, Kiester; Joan Autrey-Hanson, Minneapolis; Rebecca Hanson, Minneapolis; Harmonettes, Clarissa; Louise Hayden, St. Paul; Shari Hinderks, So. St. Paul; Mary Holien, Austin; Debbie Holmquist, Minneapolis; Dan Kahnke, Janesville\*; David Keller, Minneapolis; Shelby Kingman, Willmar; Kitchen Klatter Band, Fairfax; James Lang, Minneapolis; Sandra Larson, Minneapolis; Pamela Leppa, Minneapolis; Letters of the Spirit, Minneapolis; Steven Lind, Oslo; Dick Lindell and Bill Persert, St. Paul; Magic Man & Company, Green Bay, Wis.; Julie McMillen, LeCenter; Bette Miller, St. Paul; Moonglow, Minneapolis; Moose Wallow Ramblers, Eveleth\*; Griff Morris, Lafayette; Donny Murray, Minneapolis.

Lynda Nelson and Ted Sammis, Prior Lake\*; Bonnie Newman, Stillwater; Nick-y-Mark Combo, Minneapolis; The Olsen Sisters, St. Paul; Jon Pankow and Dick Doran, Burnsville; Barb and Lorie Patrie, Burnsville; George Patrin, Minneapolis; Tom Persson, St. Paul Park; Donna Prusinski, Litchfield; Linda Prusinski, Litchfield; The Quadrasonics, Minneapolis; Reflection-Aires, Spicer; Eric Ruotsi, Virginia; Jim St. Jaques and Judy Schiefelbein, St. Paul; The Sapp Sisters, LeCenter; Gerald Schleicher, Minneapolis; Paul Schultz and Archie Heikkila, Deer River\*; She & I, So. St. Paul; Sherry Spah Dancers, Minneapolis; Debbie Soderlind, St. Paul; Soderville Dancers, Minneapolis; Something Special Singers, Minneapolis\*; Spring Rain, Blaine; John Steiner, St. Paul; Tkach, Minneapolis; Joe Tucci, St. Paul; Betty Vaughan, Minneapolis; Sue Vossen, Arlington; Carolyn Williamson, St. Paul\*.

\*Finalist - Open Class

### Jr. Division

Mark Andert, St. Paul; Lisa Bardeaux, Blaine; Lori Ann Baumgartner, St. Paul; Boogie Woogie Babies, Annandale; Lisa Erickson, Rush City; Thomas French, St. Paul; Vincent and Vonda Hass, White Bear Lake; Bob Krier and Richard Knox, St. Paul\*; David Manges, St. Paul; Tristin McGannon, Minneapolis; Lisa Naylor, Minneapolis; Jean Pekarna, Jordan; Madalyn Pidgeon and Amy Christianson, Bloomington; Patti Praml, Cottage Grove; Diane Schultz, St. Paul; Michael Sistas, Stewartville\*; Lashelle Smith, Minneapolis\*; Connie Stich, Brandon; Jeanne Marie Sweazey, Cedar Falls, Iowa\*; Patricia Trobec, St. Joseph\*; Jill Marie Vujovich, So. St. Paul\*.

\*\*Finalist - Jr. Division

## RACE TRACK

Action on the race track during the 1976 state fair included demolition derbies, a thrill show, and motorcycle, sprint car, midget car and stock car races.

Demolition derbies were contested Friday, Aug. 27 and Wednesday, Sept. 1. Steve Peterson, Little Canada, won Friday's event before 3,902 persons, while Art Kain, Austin, took the top prize Wednesday with 3,093 in attendance.

The 50-lap sprint car feature on Saturday, Aug. 29 was won by Marv Carmen, Union City, Mich., driving a Cogle Chevrolet. Don Mack, East Grand Forks, finished first in the 200-lap sprint car championship race Sunday, Aug. 30. Saturday's attendance was 6,363 and Sunday's was 5,248.

Joie Chitwood's thrill show on Aug. 30 was attended by 1,722 persons, motorcycle races on Aug. 31 drew 1,514 and the midget car program on Sept. 3 attracted 2,301 fans. Tuesday afternoon's motorcycle program was cut short by rain, but all events except the features were completed. Jim McClean, Crest Hill, Ill., driving the Lockard Badger Chevy II, was the winner of the National Alliance of Midget Auto Racing 2 lap feature on Sept. 3.

Saturday, Sunday and Monday, Sept. 4-6, it was National Association for Stock Car Auto Racing (NASCAR) late model sportsman competition at the fair. Harry Gant, Taylorsville, N.C., was the winner of the 75-lap feature race Saturday with Bob Senneker, Dorr, Mich., taking the 25-lap fast car dash. Ed Howe, Beaverton, Mich., and Tom Reffner, Rudolph, Wis., won the two 75-lap features on Sunday. Hard-driving Larry Detjens, Wausau, Wis., cashed in on his driving skill to the tune of \$6,000 on Labor Day, guiding his Camaro to victory in the 200-mile finale to the 1976 fair racing program. More than 27,000 persons enjoyed the three days of NASCAR racing (8,274 fans on Saturday, 10,013 on Sunday, and 8,916 on Monday).

## COLISEUM

Horse shows and rodeos were the principal entertainment offered 1976 fairgoers in the air-conditioned Coliseum.

Eight afternoon and evening English shows were presented Thursday, Aug. 26 through Tuesday, Aug. 31. Featured along with performance class events for saddlebred, walking, parade, hunter, jumper and draft horses and ponies was the 1st Cavalry Association Horse Platoon from Fort Hood, Texas.

Three complete Rodeo Cowboys Association (RCA) championship rodeos were produced by Bob Barnes, Peterson, Iowa, on Wednesday and Thursday, Sept. 1-2.

Five western-style horse shows, with a full schedule of saddle club competition, were offered Friday, Sept. 3 through Labor Day, Sept. 6. Cavalry association members also exhibited their horsemanship at each of these performances.

Attendance at the Coliseum was 48,750; breakdown was 18,521 at the English horse shows, 11,258 at the rodeos, and 18,971 at western shows.

## NIGHT GRANDSTAND SHOWS

Night stage shows at the Grandstand once again were a popular and much-discussed element of the fair's overall entertainment program. Since 1962, nearly every one of the country's major stars has been a part of this program and in 1976 more people than ever before watched the performances.

Red Skelton capped a friendly, week-long visit to the Twin Cities with an appearance before 5,170 fairgoers on Thursday, Aug. 26. He was joined that night by singer Helen O'Connell.



Friday it was the return of The Osmonds, featuring Donny and Marie, for two shows; total attendance for the talented family's second consecutive fair engagement was 24,986. The following evening, Neil Sedaka welcomed 19,365 of his fans to two shows.

On Aug. 29, Charley Pride made his fourth appearance at the Minnesota State Fair; sharing the stage with Pride, as 11,809 persons watched and listened at two shows, were Dave and Sugar and the Pridemen.

Helen Reddy and Jim Stafford, each of whom had previously performed at the state fair in 1974, sang for 8,704 persons at a single show on Monday, Aug. 30. Country and western stars Freddy Fender, Dottie West and Moe Bandy teamed up for one show on Aug. 31, and recorded 4,385 in attendance.

Long-time recording stars Frankie Valli and The 4 Seasons were the attraction Sept. 1 with a total of 10,027 persons enjoying their two performances. America's favorite joker, Bob Hope, along with Dieter Tasso, the Kral Sisters and Patrician Price performed for 8,025 fairgoers at one show on Thursday, Sept. 2.

Contemporary, popular singers with streaks of country were featured Sept. 3 and 4. Friday's star was Linda Ronstadt with 11,190 at two shows, and Saturday it was Mac Davis working for 17,209 at 6:30 p.m. and 9 p.m. performances.

Rounding out the 1976 Grandstand lineup were Johnny Cash, June Carter, Tommy Cash, the Carter Family, Rosey Nix and the Tennessee Three. The troupe played and sang for 19,334 night show patrons at its two Sunday, Sept. 5 shows.

A spectacular Bicentennial fireworks display followed each performance and the Freedom Fliers did their awesome stunt parachuting at many shows.

## MEXICAN VILLAGE AND HERITAGE SQUARE

Two themed complexes were operated during the 1976 fair, offering decor, exhibits, entertainment and food unique to old Mexico or early America.

Mexican Village, one of the exposition's most popular areas since its innovative beginning in 1970, was the center for a special kind of feeling more like that found in a south-of-the-border marketplace than anything else within 2,000 miles of Minnesota.

Village entertainment included a mariachi band and Aztec dancers; craftsmen and vendors made and sold jewelry, blown glass, leather goods and pottery; and tasty tacos, authentic enchiladas and re-fried beans were available for the hungry.

Introduced in 1975, Heritage Square was given a new look for '76 with the addition of 27,000 square feet. Four full acres of early American decor and entertainment in the area included two authentic log cabin buildings (moved to the fairgrounds from Marshall County) with a live-in family, a blacksmith shop featuring a working blacksmith, railroad switch tower, caboose and depot housing the Minnesota State Fair Museum.

New entertainment at Heritage Square, such as Doc McConnell's Traveling Medicine Show, Potpourri Players Vintage Vaudeville Show and Professor Rainbow's Colorful Caravan of Theatricals, joined returnees like television chef Hank Meadows and International Institute Dancers from the area's successful debut the year before.

Concessions at the square included Victorian photography, stoneware, candles, turkey drumsticks, apple fritters, buffalo burgers and antiques.

## 1976 GROUNDS AND BUILDING USE

		Attendance
Jan 10-Mar. 7	Minnesota State Fair Coliseum Ice Rental . . . . .	20,470
Jan. 31-Feb. 1	Winter Carnival Snowmobile Races (Grandstand) . . . . .	3,800
Feb. 20-22	Championmaker Snowmobile Races (Grandstand) . . . . .	18,000
March 28	National Guard Training Exercise (Machinery Hill) . . . . .	100
April 10	National Guard Training Exercise (Machinery Hill) . . . . .	100
April 11	Bicentennial Wagon Train Send-off (Carnival Lot) . . . . .	500
April 24	Thorp Equipment Auction (North Lot) . . . . .	1,500
April 24-25	State Quarter Horse Show (Coliseum and Horse Barn) . . . . .	1,000
April 26	FFA Livestock Judging (Coliseum and Judging Arena) . . . . .	650
April 20-May 2	Shady Acres Arabian Horse Show (Coliseum) . . . . .	500
May 1-2	Lady Lions Flea Market (Home Improvement Center) . . . . .	1,300
May 2	American Lung Assn. Bicycle Races (Race Track) . . . . .	100
May 5-July 28	Minneapolis Bicycle Club Races (Machinery Hill) . . . . .	800
May 8	S.A.E. Economy Race (Mexican Village Parking Lot) . . . . .	35
May 8-16	Falcon Heights Community Leaf Dump (North Lot) . . . . .	325
May 12-13	State Highway Patrol Training (Carnival Lot) . . . . .	25
May 15	Porsche Club Autocross (Race Track) . . . . .	55
May 15-16	Indianhead Boy Scout Show (Coliseum) . . . . .	25,000
May 19	Thermo King Equip. Show (Home Improvement Bldg.) . . . . .	100
May 22	U of M Fire Equipment Display (Coliseum) . . . . .	550
May 22	Hamline Church Rummage Sale (Dining Hall) . . . . .	250
May 22-23	Mpls. Girl Scouts Bicentennial Show (Grandstand) . . . . .	15,000
May 26	Falcon Hgts. Bicentennial Celebration (Mach. Park) . . . . .	600
May 28-31	State Half Arabian Horse Show (Coliseum and Horse Barn) . . . . .	1,800
June 4	Spring Specialty Dog Show (Coliseum) . . . . .	1,100
June 4-6	Cold Country Sidebanders CB Jamboree (4-H Bldg.) . . . . .	2,000
June 5-12	KTCA Action Auction (Dairy-Animal Products Bldg.) . . . . .	3,000
June 6	Land O'Lakes Dog Show (Coliseum & Poultry Barn) . . . . .	3,000
June 11	Edina Senior Class Breakfast (4-H Bldg.) . . . . .	1,100
June 12-13	Midwest Med-Kab Ambulance Training (Race Track) . . . . .	75
June 17-20	State Arabian Horse Show (Coliseum & Horse Barn) . . . . .	1,800
June 18	Minnesota Street Rod Assn. Show (Machinery Hill) . . . . .	400
June 19	Pipestone Wagon Train Housing (Swine Barn Annex) . . . . .	25
June 19	B.M.C. Autocross (Race Track) . . . . .	50
June 21-24	4-H Junior Leader Conference (4 H Bldg.) . . . . .	950
June 23	U.S. Cycling Federation Bicycle Races (Race Track) . . . . .	100
June 25	K-Auto Parts Auction (Merchandise Mart) . . . . .	25
July 3-5	Mpls. Boys' Clubs Fireworks Show (Grandstand) . . . . .	53,000
July 15,18	Upper Mid America Gem & Mineral Show (4-H Bldg.) . . . . .	3,000
July 15-18	North Central Morgan Horse Show (Coliseum & Horse Barn) . . . . .	750
July 27	U of M Automobile Tests (Machinery Hill) . . . . .	25
July 30	Cub Scout Rocket Launch (Carnival Lot) . . . . .	25
<b>Aug. 26-Sept. 6</b>	<b>Minnesota State Fair . . . . .</b>	<b>1,266,328</b>
Sept. 11-12	Midwest Antique Auto Show & Swap (Coliseum) . . . . .	4,500
Sept. 16-Nov. 14	In Town Apple Sale (Dog Exhibit Bldg.) . . . . .	15,000
Sept. 18-19	State Thoroughbred Horse Sale (Judging & Horse Barn) . . . . .	700
Sept. 20-22	4 H Horse and Market Livestock Show (Coliseum) . . . . .	2,000
Sept. 21-Oct. 13	Snowbelles Baton Corps Practice (Machinery Hill) . . . . .	125
Sept. 23-26	Nordic Cross Country Ski Sale (Food Bldg. Auditorium) . . . . .	7,000

(Continued on following page)

## 1976 GROUNDS AND BUILDING USE (con't)

### Attendance

Sept. 26	Kruse Antique Automobile Auction (Coliseum & Beef Barn) . . . . .	5,000
Sept. 27	Young Life Barbeque (4-H Bldg.) . . . . .	900
Sept. 29	St. Paul Police Training (Machinery Hill) . . . . .	25
Oct. 1-2	National Ski Patrol Ski Swap (Merchandise Mart) . . . . .	15,500
Oct. 2-3	Western Saddle Club Horse Clinic (Coliseum) . . . . .	1,500
Oct. 5-10	Aid to Zoo English Horse Show (Coliseum & Horse Barn) . . . . .	14,000
Oct. 7	U of M Intramural Bicycle Races (Race Track) . . . . .	25
Oct. 8	Camp Fire Gr'ts Overnight (4-H Bldg.) . . . . .	325
Oct. 9-10	Mother Earth Boutique Sale (Mother Earth Boutique Bldg.) . . . . .	400
Oct. 15	Peterson Truck/Trailer Auction (Carnival Lot) . . . . .	450
Oct. 16	St. Paul Area Builders Auction (Dairy-Animal Products Bldg.) . . . . .	175
Oct. 16-24	Falcon Heights Community Leaf Dump (North Lot) . . . . .	250
Oct. 22	Thorp Equipment Auction (North Lot) . . . . .	300
Oct. 22-31	Youth for Christ Haunted House (Home Improvement Bldg.) . . . . .	20,000
Nov. 1-Dec. 31	Minnesota State Fair Coliseum Ice Rental . . . . .	19,000
Nov. 5	UofM Fairness Fund Concert/Dance (Merchandise Mart) . . . . .	4,000
Summer Season	Miniature Gold & Driving Range (West Como Lot) . . . . .	60,000
Winter Season	Recreational Equipment Storage (Misc. Buildings) . . . . .	1,000
Yearly	U of M Student Parking (West Lot) . . . . .	114,275

## OFF-SEASON

Highlights of the "other season" at the Minnesota State fairgrounds in 1976 were the completion and opening of the Coliseum ice skating facility, and record attendance at the 67 special events for which the grounds was used.

The Coliseum rink was opened last January and was used by more than 20,000 persons before the end of its inaugural season on March 7. The 1976-77 season started Nov. 1 and will continue through March 18.

Open, long blade and figure skating sessions, as well as hockey practice and games have been and will continue to be on the facility's schedule. An estimated 50,000 persons will have either watched or taken part in this season's activities at the Coliseum by mid-March, 1977.

No portion of the grounds and very few of the fair's buildings stood empty and unused for too long during 1976. Long-term utilization included University of Minnesota student parking, recreational vehicle storage, a miniature golf course and a golf driving range. Total count of people for these activities was 175,275.

Many other groups and businesses found the fairgrounds to be ideally suited for their shows, meets and sales, and the exposition's calendar was filled with them from April through the end of July, and from mid-September through November.

A total of 234,440 persons attended the various special events and the number for all non-fair activities was a record high 449,185.

# OPERATING STATEMENT

## INCOME

For fiscal year ending November 30 . . . . .	1975	1976
<b>Ticket Sales:</b>		
Outside Gates . . . . .	\$2,270,013.55	\$2,119,934.70
Day Grandstand . . . . .	135,645.50	122,670.50
Night Grandstand . . . . .	465,717.00	527,309.00
Horse Show & Rodeo . . . . .	109,436.00	83,577.00
Trackless Train . . . . .	19,896.40	19,552.40
Gross Ticket Sales . . . . .	3,000,708.45	2,873,043.60
Less: Minnesota Sales Tax . . . . .	116,932.74	92,862.97
Net Ticket Sales . . . . .	<u>2,883,775.71</u>	<u>2,780,180.63</u>
<b>Departmental:</b>		
Agricultural-Horticulture . . . . .	1,050.00	1,092.15
Amusement-Talent Contest . . . . .	3,120.00	2,450.00
Amusement-Thrill Show . . . . .	7,000.05	
Cattle . . . . .	4,807.00	4,814.00
Dairy . . . . .	1,300.02	1,037.46
Fine Arts . . . . .	1,977.00	1,542.00
Forage . . . . .	26,058.80	24,331.05
F.F.A. . . . .	2,760.50	3,050.00
Gas & Electric* . . . . .	10,598.15	13,947.03
Gopher Club* . . . . .	3,705.45	3,377.97
Heritage Square . . . . .	34,127.00	34,518.00
Horse & Rodeo . . . . .	50,824.00	50,291.70
Poultry . . . . .	1,820.00	1,995.75
Public Safety . . . . .	784.00	786.00
Publicity . . . . .	400.00	357.50
Race . . . . .	800.00	2,780.00
Sanitation . . . . .	133.50	224.50
Sheep . . . . .	758.00	743.00
Space Rental . . . . .	1,142,306.33	1,208,451.08
Swine . . . . .	1,266.00	1,657.00
Gross Departmental . . . . .	1,295,595.80	1,357,446.19
*Less: Minnesota Sales Tax . . . . .	378.30	455.44
Net Departmental . . . . .	<u>1,295,217.50</u>	<u>1,356,990.75</u>
Off-Season Rentals . . . . .	190,496.22	262,373.31
Sale of Materials . . . . .	413.76	183.25
Sale of Market Lambs & Barrows . . . . .	29,293.73	25,388.66
Sale of Bulk Milk . . . . .	8,030.05	11,131.17
Campgrounds . . . . .	11,877.00	12,204.00
U of Minnesota Budget . . . . .	20,781.95	21,269.36
Interest Income . . . . .	32,795.10	23,776.24
Miscellaneous Receipts . . . . .	12,125.69	13,494.68
<b>TOTAL OPERATING INCOME . . . . .</b>	<u><u>\$4,484,806.71</u></u>	<u><u>\$4,506,992.05</u></u>

## EXPENSE

	1975	1976
Administration:		
Annual Meeting . . . . .	\$ 2,935.86	\$ 3,246.85
Clerical Salaries . . . . .	151,589.72	163,761.60
Expense Accounts . . . . .	11,214.64	10,313.89
Officer's Salaries . . . . .	40,976.76	46,523.22
Postage . . . . .	18,133.91	22,462.56
Telephone/Telegrams . . . . .	15,801.56	20,858.62
Total Administration . . . . .	240,652.45	267,166.74
Departmental:		
Admissions . . . . .	64,664.71	68,153.54
Agriculture-Horticulture		
Bee Culture . . . . .	3,610.08	3,335.38
Christmas Trees . . . . .	2,082.37	1,785.09
Farm Crops . . . . .	5,173.98	7,933.71
Flowers . . . . .	3,521.63	3,175.20
Fruit . . . . .	2,294.73	3,741.45
Vegetables-Potatoes . . . . .	5,172.47	5,801.70
Miscellaneous-Custodial . . . . .	15,423.29	16,867.51
Amusements . . . . .	610,247.35	676,493.64
Cattle . . . . .	18,213.56	19,846.63
Creative Activities . . . . .	18,156.54	19,678.30
Dairy . . . . .	742.21	860.15
Education . . . . .	21,598.11	23,289.76
Fair Youth Camp . . . . .	16,955.06	19,044.37
Fine Arts . . . . .	8,201.63	9,821.01
Forage . . . . .	25,999.90	24,239.69
4-H Club . . . . .	34,075.84	39,230.74
F.F.A. . . . .	11,075.71	11,990.73
Gas & Electric . . . . .	105,882.77	125,204.80
Gopher Club . . . . .	13,146.27	12,758.07
Heritage Square . . . . .	12,932.09	22,386.39
Horse & Rodeo . . . . .	128,439.58	55,362.15
Hospital . . . . .	5,046.46	1,559.11
Legislative-Editorial . . . . .	450.00	3,174.90
Meats . . . . .	2,144.01	2,066.41
Natural Resources . . . . .	1,137.85	731.55
Parking . . . . .	30,642.00	34,374.06
Plants & Flowers . . . . .	38,986.50	36,769.71
Poultry . . . . .	5,092.72	6,233.12
Publicity . . . . .	256,457.27	264,251.90
Public Safety . . . . .	147,039.43	139,341.37
Race . . . . .	41,537.18	24,593.91
Sanitation . . . . .	170,833.43	204,359.56
Sheep . . . . .	2,368.43	2,714.18
Space Rental . . . . .	112,999.80	126,802.95
Swine . . . . .	3,597.72	5,305.21
Ticket Audit . . . . .	2,763.32	2,508.57
Treasurer . . . . .	88,717.66	89,539.71
Total Departmental . . . . .	2,037,423.66	2,115,326.23

## EXPENSE (con't.)

## Premiums:

Agriculture-Horticulture		
Bee Culture	1,133.00	1,215.75
Christmas Trees	970.00	1,070.00
Farm Crops	12,533.00	12,131.00
Flowers	1,719.00	1,730.75
Fruits	1,697.50	1,784.50
Vegetables-Potatoes	3,473.00	3,569.00
Amusement-Talent Contest	2,600.00	3,300.00
Cattle	44,195.25	45,802.00
Creative Activities	3,876.00	4,214.00
Dairy	1,441.06	1,197.46
Education	16,911.50	17,209.00
Fine Arts	2,300.00	2,000.00
4-H Club	43,686.95	44,314.89
F.F.A.	12,933.00	17,959.00
Horse	48,296.00	51,289.20
Market Sales-F.F.A.	30,156.84	25,556.99
Milk Sales-Bulk	5,479.74	8,261.66
Music-Band Day	3,000.00	3,000.00
Poultry	6,594.00	7,379.75
Race	95,100.00	67,800.00
Sheep	7,867.00	9,737.00
Swine	16,673.00	16,789.00
<b>Total Premiums</b>	<b>362,635.84</b>	<b>347,310.95</b>
Printing & Office Supplies	40,705.38	40,844.66
Medical Insurance Contribution	10,296.32	14,033.24
Retirement Fund Contribution	24,707.76	25,176.41
Social Security Contribution	36,047.81	37,754.44
Unemployment Compensation	14,634.21	6,802.88
Water & Sewer	25,589.81	24,172.11
Off-Season Rentals	40,134.31	126,159.78
Bad Debt Expense	6,948.67	901.12
Miscellaneous Expenses	4,596.41	5,037.14
Property Taxes		7,645.78
<b>Sundry Fair:</b>		
Accident, Illness, etc.	5,453.88	3,491.16
Administrative Costs		874.00
Bicentennial Costs	13,739.00	4,847.13
Bonds, Insurance	9,671.00	47,546.77
Child Care Center	1,130.40	1,135.47
Coliseum Custodial	3,501.19	3,333.19
Dues	1,435.00	1,847.00
Exhibit Expense	7,613.24	5,007.04
Fire Protection	21,229.81	24,519.68
Institutional Tickets		2,656.25
Laundry Services	1,503.89	623.02
Legal Services	11,887.56	25,565.94
Legislative Audit	9,787.74	
Legislative Study		6,505.00
Plant Utilization-Planning Study	30,000.00	
Signs	122.30	572.00
Territorial Pioneers	1,666.70	1,122.75
U of Minnesota Budget	20,781.95	21,269.36
<b>Total Sundry Fair</b>	<b>139,593.66</b>	<b>150,915.76</b>

## EXPENSE (con't.)

## Maintenance &amp; Operation:

Labor General:		
General Maintenance	177,082.44	149,915.13
Vacation, Welfare, Pension	8,527.90	7,298.52
Watchmen Service	23,176.56	23,033.39
Fair Labor - Set-up/Tear-down	205,649.11	217,237.63
Vehicle & Personal Prop. Maint.	61,495.69	59,356.11
Electric Paint Maintenance	18,847.38	15,201.81
Fuel, Oil, Gas	29,195.82	22,650.03
Repairs to Structures	121,497.47	62,098.95
Supplies	11,560.46	3,430.09
Land Maintenance:		
Fence & Guard Rail	2,276.59	3,981.61
Gas Distribution System		230.56
Grading, Sod, Trees	24,324.98	18,655.28
Sewer System	1,378.83	9,721.72
Street & Sidewalk	26,433.97	1,847.72
Water Distribution System	14,302.81	2,713.24
Depreciation:*		
Electric Plant	37,761.51	29,092.54
Fence & Guard Rail		3,635.08
Gas Distribution System		2,171.18
Personal Property	34,255.96	36,470.63
Sewer System		14,581.27
Street & Sidewalk		26,080.84
Structure	178,606.29	237,765.11
Water Distribution System		7,538.29
Storm Damage	112.00	
Total Maintenance & Operation	976,485.77	954,706.73
TOTAL OPERATING EXPENSE	<u>\$3,960,452.06</u>	<u>\$4,123,953.97</u>
NET OPERATING GAIN	\$ 524,354.65	\$ 383,038.08

\*NOTE: Consistent with Internal Revenue Service depreciation formulation, 1976 depreciation taken on Electric Plant is 3.5%; Fence & Guard Rail, 5%; Gas Distribution System, 3%; Personal Property, 10%; Sewer System, 5%; Street & Sidewalk, 5%; Structures, 2%; and Water Distribution, 2%. In 1975, Electric Plant depreciation was 5%; Personal Property, 10%; Structures, 1.75%; no other depreciation was taken.

# BALANCE SHEET

November 30, 1976

## RESOURCES

Cash and Securities:		
General Fund . . . . .	\$ (20,605.13)	
Contingent Fund . . . . .	1,000.00	
Imprest Fund . . . . .	200.00	
Bank Securities and Notes . . . . .	800,000.00	\$ 780,594.87
Postage . . . . .		715.83
Accounts Receivable . . . . .	\$ 68,716.86	
Less: Allowance for Uncoll. Accts. . . . .	(-)901.12	67,815.74
Property, Plant & Equipment:		
Electric Plant Inventory . . . . .	\$ 809,717.13	
Fence & Guard Rails . . . . .	77,028.26	
Gas Distribution System . . . . .	70,354.53	
Land . . . . .	797,074.11	
Personal Property Inventory . . . . .	367,656.63	
Sewer System Inventory . . . . .	299,700.52	
Sidewalk Inventory . . . . .	103,385.78	
Streets, Curbs & Gutters . . . . .	397,450.06	
Structures . . . . .	\$12,250,072.76	
Less: Accumulated Depr. . . . .	(-)2,068,352.04	10,181,720.72
Water Distribution System. . . . .	370,746.60	13,474,834.34
		<u>\$14,323,960.78</u>

## LIABILITIES AND CAPITAL

Accounts Payable . . . . .	\$ 53,117.97
Surplus Available . . . . .	796,008.47
Investment in Plant . . . . .	<u>3,474,834.34</u>
	<u>\$14,323,960.78</u>

# APPLICATION OF FUNDS

Year Ended November 30

	1975	1976
Funds Provided By:		
Operations—		
Net Income . . . . .	\$ 524,354.65	\$383,038.08
Depreciation. . . . .	250,623.76	357,334.94
Total Operations . . . . .	774,978.41	740,373.02
Decrease in Working Capital . . . . .	330,290.76	
Total Funds Provided. . . . .	<u>\$1,105,269.17</u>	<u>\$740,373.02</u>



**Funds Applied To:****Additions to Plant--**

Electric Plant	\$ 113,746.85	\$ 7,594.18
Fences & Guard Rails		7,961.82
Gas Distribution System	1,608.84	153.00
Land	10,987.00	535.40
Personal Property	56,402.75	39,420.92
Sewer System	6,373.66	22,656.35
Sidewalks	3,070.00	
Streets, Curbs & Gutters	1,302.00	5,300.00
Structures	836,604.98	361,817.29
Water Distribution System	75,173.09	1,370.23
Total Additions	1,105,269.17	446,809.19
Increase in Working Capital		293,563.83*
Total Funds Applied	<u>\$1,105,269.17</u>	<u>\$740,373.02</u>

**\* Sources of Net Increase in Working Capital:**

General Fund	\$303,470.61
Accounts Receivable	29,129.78
Imprest Fund	100.00
Postage	(1,263.35)
Accounts Payable	(37,873.21)
	<u>\$293,563.83</u>

**REPORT OF THE TREASURER**

To the Governing Board, State Agricultural Society:

Gentlemen:

Herewith find my report as Treasurer of the State Agricultural Society for the fiscal year ending November 30, 1976.

Balance in the General Fund Dec. 1, 1975	(\$324,075.74)	
Balance in the Contingent Fund Dec. 1, 1975	1,000.00	
Balance in Certificate of Deposit Notes, Dec. 1, 1975	800,000.00	
		<u>\$476,924.26</u>
Total Cash Receipts	\$4,604,974.79	
Total Cash Disbursements	<u>4,301,504.18</u>	
Excess of Receipts over Disbursements		303,470.61
Cash Balance, November 30, 1976		
General Fund, 1st National Bank, St. Paul	(\$20,605.13)	
Contingent Fund, North Star State Bank, St. Paul	1,000.00	
Bank Securities and Notes, 1st National Bank, St. Paul	800,000.00	
		<u>\$780,394.87</u>

Respectfully submitted,

GERALD J. FRANKE, Treasurer

St. Paul, Minnesota  
November 30, 1976

## ANNUAL MEETING – 1976

The Minnesota State Agricultural Society, governing body of the state fair, assembled for its 117th annual meeting at the St. Paul Hilton Hotel on Jan. 18, 19 and 20, 1976. Business sessions were held in conjunction with the Minnesota Federation of County Fairs, co-sponsors of the yearly convention.

Monday afternoon, Jan. 19, delegates from the society's seventh and ninth districts met in separate caucuses for the purpose of certifying nominees for election to the society's board of managers with elections to be held the following day as prescribed by state statute.

Tuesday afternoon, Jan. 20, society delegates met to hear reports on the 1975 state fair, including those of the secretary-general manager and treasurer. Presentations were made by Rod Hebrink, Renville, Minnesota, FFA president; John Fisher, Trimont, Minnesota, 4-H president; Dennis Holloway, Minneapolis, Solar Pavilion architect; and Denneth Dvergsten, Falcon Heights, 1975 Minnesota Teacher of the Year. Credentials and Resolutions Committee reports were presented to the delegates and accepted upon vote of the membership. Elections were conducted with the following results: president—Tyrus Sincok, Owatonna (one-year term); vice-president—Leonard Ramberg, Minneapolis (two-year term); seventh district manager—J.G. Tiffany, Redwood Falls (three-year term); and ninth district manager—Harveydale Maruska, Warren (three-year term).

Its business being completed, the 117th annual meeting of the Minnesota State Agricultural Society was declared adjourned.

Tuesday evening, the combined banquet of the society, federation and Midwest Showmen's League was held in the main ballroom of the Hilton Hotel with 775 persons in attendance.

## SUPERINTENDENTS AND STAFF

Organization of the management of the 1976 Minnesota State Fair was accomplished by dividing virtually all operations into 44 departments. Heads of these departments, whether part-time or full-time, with the assistance of the full-time service and administrative staffs, were responsible for the operation of the fair within the policy and budgetary guidelines established by the board of managers.

Superintendents served under the supervision of a member of the board or the secretary-general manager. In all cases they were men and women with the skills necessary to effectively manage one of a wide variety of specialized departments. More than 2,000 employees made up the staffs of the departments. Several superintendents headed organizations of 200 to 300, while other employed fewer than 10.

Part-time fair employees worked under sometimes annoying and often difficult conditions. Their dedication and good spirit in completing their tasks is to be commended.

Department superintendents are listed below. As of Nov. 30, the fair's permanent staff included: James Andert, service mechanic; Robert Armstrong, administrative assistant; Clifford Decker, storekeeper; Joseph Fischler, service superintendent; Harvey Fisher, service assistant; JoAnn Frank, administrative assistant; Gerald Franke, treasurer; James Frost, publicity superintendent; Gordon Grengs, assistant service superintendent; Reuben Head, service assistant; Michael Heffron, secretary-general manager; William Hermes, greenhouse superintendent; Gerald Hladky, bookkeeper; Suzanne House, administrative assistant; William Jents, construction/maintenance superintendent.

Leonard Lutz, service assistant; Charles McGuire, security superintendent; Mary Sue McGuire, space rental assistant; Sally Nelson, administrative assistant; John O'Gara, service assistant; Clifford Olson, service assistant; Mary Pittelko, bookkeeping assistant; Steven Pooch, entry assistant; Hazel Redlack, cashier/administrative assistant; James Sinclair, administrative assistant; David Steinhoff, service assistant; John Steinworth, janitor; Walter Swanson, security assistant; Kenneth Wenzel, space rental superintendent; Richard Wimmer, greenhouse assistant.

## 1976 STATE FAIR DEPARTMENTS

Fair Department	Superintendent	Occupation
<b>Competitive:</b>		
Bee Culture	Percy Johnson	Retired
Cattle	Raymond Arthaud	Extension Animal Husbandman, University of Minnesota
Christmas Tree	Alvin Krueger	Department Foreman, Anderson Corp.
Creative Activities	Evelyn Hagen	Homemaker
Crops	Duane Smith	Department of Agronomy, University of Minnesota
Dairy	Clifford Markuson	Manager, American Dairy Association
Education	Forrest Bear	Professor of Agricultural Engineering, University of Minnesota
Fine Arts	Otto Theuer	Director of Permanent Collection Gallery, Minnesota Museum of Art
Flower	Harold Nelson	Retired
4-H	Leonard Harkness	Program Director of 4-H Development, University of Minnesota
Fruit	Louis Quast, Jr.	Student, University of Minnesota
FFA	Odell Barduson	Adult Vocational Program Supervision, State Department of Education
Horse	Harold Arneman	Professor of Soil Science, University of Minnesota
Meats	David Plath	Supervisor of Meats Processing Lab, University of Minnesota
Poultry	Harold Thomforde	Owner and Manager, Thomforde Garden Center, Crookston
Sheep	Robert Jordan	Professor and Extension Animal Husbandman, University of Minnesota
Swine	Robert Jacobs	Extension Animal Husbandman, University of Minnesota
Vegetables-Potatoes	Henry Hammer	Agri-Business and Natural Resources, Anoka School District
<b>Commercial:</b>		
Farm Machinery	John True	Extension Agricultural Engineer, University of Minnesota
Food Building	George Trussel	Manager, Auto Glass Depot
Natural Resources	Marlene Mielke	Office Manager, Minnesota Department of Natural Resources
Space Rental	Kenneth Wenzel	Year-Around Staff, Minnesota State Fair
Ticket Takers	Martin Rossini	Driver Education Teacher, Stillwater
Varied Industries	Elmer Fisher	Retired

## 1976 STATE FAIR DEPARTMENTS (con't.)

Fair Department	Superintendent	Occupation
<b>Plant Management/Public Service:</b>		
Admissions	Donald Pittelkow	Customer Service Representative, Northern States Power Company
Ag-Hort Bldg. Cust.	Howard Means	Retired
Auto Race	Leonard Dobbs	Supervisor of Claims, Iowa National Mutual Insurance Company
Child Care	Wallace Wolff	Retired
Coliseum Custodial	Kenneth Martin	Retired
Const./Maintenance	William Jents	Year-Around Staff, Minnesota State Fair
Forage	Daniel Elmer	Salesman, Minnesota Trailer Sales
Greenhouse	William Hermes	Year-Around Staff, Minnesota State Fair
Infield Services	Mark Markson	Employee Safety Co. finator, Minnesota Highway Department
Music	John Geister	Director of St. Paul C of C Convention & Visitors Bureau
Parking	Ronald Vannelli	Energy Representative, Northern States Power Company
Publicity	James Frost	Year-Around Staff, Minnesota State Fair
Public Safety	Charles McGuire	Year-Around Staff, Minnesota State Fair
Sanitation	Russell Dornseif	Retired
Senior Citizens	Burnadette Menard	Retired
Service	Joseph Fischler	Year-Around Staff, Minnesota State Fair
Talent & Staging	Robert Potter	Restaurant Operator, Bessemer, Michigan
Ticket Audit	Richard Reinhardt	Supervisor of Premium Audit Department, Federated Insurance Co.
Treasurer	Gerald Franke	Year-Around Staff, Minnesota State Fair
Youth Camp	Larry Hillesland	Assistant Manager, Target Stores, Omaha, Nebraska

## AG SOCIETY BOARD OF MANAGERS

The board of managers of the Minnesota State Agricultural Society is responsible for its management and affairs, the conduct of the annual fair, and maintenance, control and improvement of the state fairgrounds.

The board includes seven managers and two vice presidents, each of whom represents one district in the state, and a president. Managers are elected according to the following provisions of state statute: "at the annual meeting in 1963, and on each third year thereafter, one manager from each of the first, third and sixth regional districts, at the annual meeting in 1964, and on each third year thereafter, one manager from each of the seventh and ninth regional districts, at the annual meeting in 1965, and on each third year thereafter, one manager from each of the second and eighth regional districts. In addition, at the annual meeting in 1964 and every other year thereafter, a vice president shall be elected from the fifth regional district, and in 1965, and in every other year thereafter, a vice president shall be elected from the fourth regional district."

Specific responsibilities of the board include policy and budget decisions, appointment of a secretary-general manager and supervision of the various fair departments.

In 1976, the board included William D. Korff, Faribault, first district manager who supervised the dairy, natural resources, parking and ticket audit departments; Arthur Sprengeler, Plato, second district manager who supervised the youth camp and swine department; Lawrence F. Haeg, Robbinsdale, third district manager who supervised the six agriculture-horticulture departments; Norris K. Carnes, St. Paul, fourth district vice president who supervised the cattle, horse, meats and space rental departments; Leonard F. Ramberg, Minneapolis, fifth district vice president who supervised the creative activities, senior citizens and treasurer departments; Logan O. Scow, Long Prairie, sixth district manager who supervised the admissions department; J. G. Tiffany, Redwood Falls, seventh district manager who supervised the forage, poultry and sheep departments; Sulo Ojakangas, Hibbing, eighth district manager who supervised the education and FFA departments; Harveydale Maruska, Warren, ninth district manager who supervised the farm machinery, fine arts, 4-H, legislative-editorial and sanitation departments; and Tyrus W. Sincock, Owatonna, president.

## LAND INVENTORY – STATE FAIR GROUNDS

November 30, 1976

### FAIR GROUNDS – Inside of fences:

#### ITEMS

1. SE $\frac{1}{4}$  Section 21, Twp. 29N R. 23W—160 Acres, less approximately 1.69 acres (more or less) abutting the west side of Highway 51 (Snelling Ave.) between Commonwealth Ave. and Como Ave. which was acquired by the State Highway Department in 1964 for the improvement of said Highway 51.
2. S $\frac{1}{4}$  - E $\frac{1}{2}$  - SW $\frac{1}{4}$  Section 21, Twp. 29N, R. 23W—(40 Acres less approximately 33,558 sq. ft. abutting the west side of Highway 51 from Randall Ave. to Hoyt Ave. acquired by the State Highway Department in 1948 for widening of Highway 51.
3. E $\frac{1}{2}$  - E $\frac{1}{2}$  - SW $\frac{1}{4}$  Section 21, Twp. 29N, R. 23W—(40 Acres).
4. E $\frac{1}{2}$  - W $\frac{1}{2}$  - E $\frac{1}{2}$  - S $\frac{1}{2}$  - SW $\frac{1}{4}$  Section 21, Twp. 29N, R. 23W—(10 Acres).
5. Also commencing at a point on the North line of Section 28, Twp. 29N, R. 23W, where said line is intersected by the center line of Como Avenue, being 195 feet west from the northwest corner of the NW $\frac{1}{4}$  of said section 28, thence along the center line of Como Avenue in a westerly direction to a point where southerly extension of west line of the east one-half of the west one-half of the east one-half of the south one-half of the southwest quarter of Section 21, Twp. 29N, Range 29W, intersects the center line of Como Avenue, thence northerly on the aforesaid extended line to the north line of Section 28, thence due east along the North line of Section 28, to the point of beginning, containing two and one-half acres, more or less—2 $\frac{1}{2}$  Acres. Total inside fences—252 $\frac{1}{2}$  Acres.  
Of the above property, Items 1 and 3 (200 Acres) were the original gift from the County of Ramsey in 1885.  
Item 2 was acquired by purchase in 1907.  
Items 4 and 5 were acquired by exchange of real estate with the University of Minnesota in 1936.
6. Parcel "A." The easterly 415 feet of the SE $\frac{1}{4}$  of the NE $\frac{1}{4}$  of Section 21, Twp. 29N, R. 23W, of the fourth principal Meridian, Ramsey County, Minnesota, except that portion taken by the State of Minnesota for highway purposes and except that part lying southerly of a line parallel and distant 33.0 feet North of the South Line of the NE $\frac{1}{4}$  of Section 21, Twp. 29N, R. 23W.  
This plot was acquired by purchase from the University in 1959 and contains approximately 4.82 Acres.
7. The East 300 feet of the West one-half (W $\frac{1}{2}$ ) of the Northeast quarter (NE $\frac{1}{4}$ ) of the Northeast quarter (NE $\frac{1}{4}$ ) of Section twenty-one (21), Township twenty-nine (29), Range twenty-three (23), excepting the North 500 feet of the East 250 feet thereof, subject to the right of way of Larpenteur Avenue and—all of the Southeast quarter (SE $\frac{1}{4}$ ) of the Northeast quarter (NE $\frac{1}{4}$ ) of Section twenty-one (21), Township twenty-nine (29), Range twenty-three (23), except the East 415 feet thereof (approximately 7.8 Acres).

## FAIR GROUNDS - Outside of fences:

### ITEMS

1. Property South of Como Ave. consisting of:  
E½ of Lots 2 and 9, and Lots 3 and 8, Block 1.  
E½ of Lots 2 and 9, and Lots 3 and 8, Block 2.  
Lots 1, 2, 3, 4, and 9 to 23 both inclusive, Block 3 (St. Anthony Park, St. Paul) Lots 1 to 11, both inclusive, Mitchell's addition to St. Paul. Lots 1 to 28, both inclusive, Block 4, St. Anthony Park, St. Paul. These lots and parts of lots, were the original terminal property. The Great Northern and Northern Pacific Railway own jointly the West ½ of Lots 2 and 9, Block 1, St. Anthony Park, St. Paul. These lots were acquired at various dates from 1885 through 1918 by purchase and by condemnation from about ten different owners. The plot contains approximately 10.88 Acres.
2. Property South of Como Ave. consisting of: Lots 1 to 13, and 16 to 30 inclusive, Block 2, Long's addition to St. Paul. Lots 4 to 7, Block 1 and Lots 4 to 7, Block 2, St. Anthony Park. Lots 1 to 30, inclusive, Block 2, Wynne's Addition to St. Paul, together with any portion of any vacated street or alley lying adjacent thereto. Bounded on the north by Como Avenue, east by Winston, south by Wynne, west by State Fair Grounds property. This is the parcel of ground know as "The Street Railway Dump." It was acquired by purchase from Transit Supply Company in 1954, and contains approximately 10.8 Acres.
3. Property South of Como Ave. consisting of:  
That part of the South ½ of the NW¼ of the NW¼ of Section 28, Twp. 29N, R. 23W, east of the extended center line of Packard St. and West of the joint right of way of the Great Northern and Northern Pacific Railways State Fair Spur, South of Wynne St. and North of the Main Line of the Great Northern Railway. This property was tax forfeited and was acquired from the City of St. Paul through the forfeited tax land department in 1955. Contains 10.96 Acres.
4. Property South of Como Ave. consisting of:  
That part of the South Half of the North Half of the Northeast Quarter (S½N½NE¼) of Section Twenty-eight (28), Township Twenty-nine (29) North, Range Twenty-three (23) West, Fourth Principal Meridian, according to the United States government survey, more particularly described as follows:  
  
Beginning at a point in the south line of said subdivision, distant two hundred eighty-one (281) feet westerly, measured along said south line, from the southwest corner of that certain sixty (60) foot wide strip of land conveyed to the St. Paul, Minneapolis and Manitoba Railway Company, by deed dated October 7, 1885, filed for record in the office of the Register of Deeds of Ramsey County, Minnesota, on October 21, 1885, in Book 132 of Deeds, page 474; thence easterly along said south line a distance of two hundred eighty-one (281) feet to said southwest corner of sixty (60) foot wide strip of land, thence northerly along the west line of said sixty (60) foot wide strip of land a distance of four hundred sixty-two (462) feet to a point; thence to the point of beginning along a line curving southwesterly and having a radius of five hundred forty-eight and seven-tenths (548.7) feet. Contains approximately .62 Acres.  
  
By Sale, approved by the Board on January 27, 1971 and by the Minnesota Executive Council on June 23, 1961, the following parcel of land (approximately 14,000 sq.ft.) "Outside the Fair Grounds, Proper" was transferred to Burlington Northern, Inc. Sale price, \$100.00.  
  
That part of the South Half of the North Half of the Northeast Quarter (S½N½NE¼) of Section Twenty-eight (28), Township Twenty-nine (29) North, Range Twenty-three (23) West, Fourth Principal Meridian, according to the United States government survey, more particularly described as follows:

Beginning at a point in the south line of said subdivision, distant one hundred fifty-five (155) feet westerly, measured along said south line, from the southwest corner of that certain sixty (60) foot wide strip of land conveyed to the St. Paul, Minneapolis & Manitoba Railway Company, by deed dated October 7, 1885, filed for record in the office of the Register of Deeds of Ramsey County, Minnesota, on October 21, 1885, in Book 132 of Deeds, page 474; thence easterly along said south line a distance of one hundred fifty-five (155) feet to said southwest corner of said sixty (60) foot wide strip of land, thence northerly along the west line of said sixty (60) foot wide strip of land a distance of two hundred fifty-five (255) feet to a point; thence to the point of beginning along a line curving southwesterly and having a radius of four hundred fifty-three (453) feet. Contains approximately .29 Acres.

5. Property East of Snelling Ave.:

Lots 13 and 14 in Block 3, Lake Park Addition, St. Paul. This parcel of land, two city lots on the corner of Snelling Ave. and Canfield St., is a part of the so called "Saunders Property." Originally the whole block was owned by the Society, acquired in 1906 or 1907 because the tenant at that time was said to have run a "blind pig" during the period of the Fair. In 1917 all of the block except these two lots was sold to the Jewish Home Society and a Home for the Aged built. In 1923 by agreement with the Fire Department of the City of St. Paul, the Fair built a Fire Station on this property. Under the agreement the City maintains the station, with extra equipment assigned during Fair Week, and regular equipment the entire year. The Fair furnished the building and the site. Approximately .166 Acres.

Originally, the State Fair Grounds was in Rose Township of Ramsey County, Minnesota, within the corporate limits of neither St. Paul nor Minneapolis. In 1954, when Falcon Heights voted to become a village, that part of the grounds which lies north of Como Avenue was included in the Village of Falcon Heights. All that part of the grounds lying South of Como Ave., the 2½ acres within the fence (Item 5 inside fence); and the two lots numbered thirteen and fourteen in Block 3, Lake Park addition, (Item 5 outside fence) are within the corporate limits of the City of St. Paul.



# 1976 ANNUAL REPORT

Structure No.	Value 11/30/75	Deducted or Added for Improvement	11/30/76 Present Value Approved	Depr. Value
111	Fair Youth Camp . . . \$ 54,216.13	\$ 4,114.06	\$ 58,330.19	\$ 47,824.57
121	Warehouse . . . . . 24,169.34		24,169.34	18,644.02
122	Unloading Pit . . . . . 3,536.24		3,536.24	3,465.52
151	Toilet . . . . . 12,408.14		12,408.14	12,159.98
171	Sec.-G.M. Garage . . . 536.32		536.32	529.59
172	Camp Grds-Shower . . . 16,360.89		16,360.89	12,884.15
173	Sec.-G.M. Residence . . 27,920.35		27,920.35	22,263.32
174	Camp Grds. Kitchen . . . 223.00		223.00	218.54
175	Camp Grds. Toilet . . . 367.72		367.72	360.37
176	Camp Grds. Office . . . 1,493.05		1,493.05	1,463.19
181	Camp Grds. Turnstile . . 136.00		136.00	133.28
183	State Exhibit Bldg. . . 87,113.40		87,113.40	85,371.13
211	Sec.-G.M. Garage . . . 21,086.72		21,086.72	16,929.28
241	Toilet . . . . . 6,952.30		6,952.30	6,813.25
242	Machine Dept. Office . . 478.00		478.00	468.44
251	Chinese Arch . . . . . 1,996.32		1,996.32	1,956.39
261	Machinery Hall . . . . . 74,434.95		74,434.95	72,946.25
262	4-H Building . . . . . 560,167.29	3,466.01	56,363.30	443,684.07
271	Ticket Audit. . . . . 24,788.34		24,788.34	21,188.65
272	Blacksmith Shop . . . . 1,258.76		1,258.76	1,233.58
273	Heritage Square . . . . 133,491.14	17,801.43	151,292.57	132,252.23
273A	Railroad Depot . . . . . 9,144.63	1,862.25	11,006.88	10,823.99
273B	Railroad Caboose . . . . 800.00		800.00	784.00
273C	Switch Tower . . . . . 3,648.27		3,648.27	3,575.30
273D	Log Cabin . . . . . 1,082.57	142.54	1,225.11	1,203.46
279	Race Office . . . . . 1,907.08		1,907.08	1,868.94
281	Race Track . . . . . 229,823.48		229,823.48	225,227.01
282	Grandstand Stage . . . . 117,563.07	670.50	118,233.57	95,811.16
283	Underpass to Race Track . 11,960.00		11,960.00	11,720.80
284	East Bleachers . . . . . 170,109.97	241.08	170,351.05	134,587.93
285	Ticket Booth . . . . . 3,793.89		3,793.89	3,718.01
286	Grandstand . . . . . 1,188,794.72	128.94	1,188,923.66	945,226.76
287	West Bleachers . . . . . 73,489.12		73,489.12	57,077.52
288	Check Room . . . . . 2,497.01		2,497.01	2,447.07
289	Sanitation Bldg. . . . . 13,791.54		13,791.54	10,652.05
289A	Dog Exhibit Bldg. . . . . 19,649.82	225.77	19,875.59	15,984.00
289B	Infield Scoreboard . . . . 15,750.60		15,750.60	15,435.59
301	Toilet . . . . . 15,648.64		15,648.64	12,116.66
311	Home Impr. Bldg. . . . . 116,621.50	1,324.93	117,946.43	111,546.81
312	D.F.L. Bldg. . . . . 2,007.13		2,007.13	1,581.51
321	Education Bldg . . . . . 237,745.91		237,745.91	203,987.43
322	Creative Act. Annex . . . 126,848.98	2,188.66	129,037.64	107,340.33
323	Creative Act. . . . . 323,139.47	283.29	323,422.76	293,812.66
324	East Common-wealth Gate . . . . 99,408.67		99,408.67	90,462.88
331	Service Bldg. . . . . 331,624.27	4,39 .13	336,020.10	268,775.24
332	Admin. Bldg. . . . . 161,688.21	22 .75	161,915.56	132,439.21
341	Gopher Statue . . . . . 5,530.74		5,530.74	5,420.13
342	Merchandise Mart. . . . . 138,395.13	1,844 .00	140,239.93	132,388.53
343	Post Office . . . . . 1,788.56		1,788.56	1,752.79
344	Band Shell . . . . . 168,495.89		168,495.89	152,531.05
351	Food Show Bldg . . . . . 393,839.45	4,868.97	398,708.42	318,049.26
361	Modern Living Bldg. . . . 100,227.16		100,227.16	77,175.40
362	Child Care Center . . . . 23,499.54		23,499.54	18,406.41
365	Toilet . . . . . 15,577.08		15,557.08	11,994.35

Structure No.	Value 11/30/75	Deducted or Added for Improvement	11/30/76 Present Value Approved	Depr. Value
366 Sign Shop	510.00		510.00	499.80
371 Toilet	12,800.01		12,800.01	12,544.01
372 Ramp to Grandstand	84,022.64		84,022.64	64,675.83
401 Toilet	11,951.77		11,951.77	9,196.05
402 Police Station	19,707.05	233.84	19,940.89	17,059.00
411 Horse Barn	701,502.54	439.40	701,941.94	548,175.84
412 Outside Horse Stalls	21,841.17		21,841.17	21,404.35
421 Arcade Bldg.	114,878.69		114,878.69	89,293.04
422 Commissary Bldg.	181,370.92	73.68	181,444.60	141,519.07
423 Sheep-Poultry Bldg.	254,466.83		254,466.83	196,904.96
431 Natural Resources Bldg.	112,153.21	258.34	112,411.55	87,867.48
432 Natural Resources Pool	76,847.74		76,847.74	75,310.78
433 Ticket Booth	11,990.71		11,990.71	11,750.90
441 Sr. Citizens Bldg.	37,695.09		37,695.09	30,044.43
444 Toilet	24,734.84		24,734.84	19,047.52
445 Information Bldg.	1,254.47		1,254.47	1,229.38
446 Territorial Cabin	11,307.51		11,307.51	8,706.80
447 W.C.C.O. Bldg.	4,650.10	148.10	4,798.20	4,705.20
451 Agric.-Hort. Bldg.	602,005.60	815.64	602,821.24	465,738.07
461 Greenhouse Resid.	42,047.17		42,047.17	41,206.23
462 Greenhouse	59,321.57	82.64	59,404.21	55,504.80
463 Como Snelling Gate	11,295.18		11,295.18	9,326.18
464 Toilet	18,338.95		18,338.95	14,330.42
466 Officers Cottage	43,315.18		43,315.18	36,895.16
471 Mexican Village	127,825.45		127,825.45	120,804.13
474 Degree of Honor Bldg.	1,417.26		1,417.26	1,388.91
476 Parking Dept.	2,503.57		2,503.57	2,453.50
481 Dairy-Animal Products Bldg.	199,585.29	177.48	199,762.77	169,251.00
491 Loop Pedestrian Gate	8,972.97		8,972.97	8,793.51
492 Ticket Booth	1,430.34	2,740.53	4,170.87	4,142.26
501 Coliseum	2,007,062.47	305,012.70	2,312,075.17	1,999,997.92
502 Coliseum Gate	1,955.00	21.72	1,976.72	1,937.62
511 Livestock Pavilion	882,200.86	278.32	882,479.18	686,440.47
512 Livestock Arch	154,174.08		154,174.08	119,246.13
513 Cattle Barn	157,550.51		157,550.51	154,399.50
521 Swine Barn	480,637.62	346.24	480,983.86	372,540.47
522 Swine Barn Annex	58,111.74	434.37	58,546.11	48,555.13
531 W. Commonwealth Gate	785.00		785.00	769.30
532 Canfield Gate	1,910.00		1,910.00	1,871.80
533 Judging Arena	61,775.54		61,775.54	49,019.28
534 Toilet	17,398.03		17,398.03	17,050.07
535 Forage Bldg.	31,514.23		31,514.23	27,574.94
541 Como Bridge No. 1	12,975.95		12,975.95	10,502.23
542 Golf Range Pro Shop	427.43		427.43	418.88
551 Como Bridge No. 2	14,759.54		14,759.54	12,188.24
552 Como Entrance	1,026.15		1,026.15	1,005.63
601 Fire Station	12,059.00		12,059.00	11,817.82
602 Transportation Office	909.00		909.00	890.82
603 Freight Terminal	10,253.00		10,253.00	10,047.94
Construction in Process		6,967.88	6,967.88	6,967.88
<b>TOTALS</b>	<b>\$ 11,888,255.47</b>	<b>\$361,817.29</b>	<b>\$12,250,072.76</b>	<b>\$10,181,720.72</b>

**— SUMMARY OF DEPRECIATED INVENTORIES —**

Land .....	\$ 797,074.11
Structures .....	10,181,720.72
Utilities .....	2,128,382.88
Personal Property .....	367,656.63
Postage .....	715.83

**— TOTAL LAND VALUE APPROVED NOVEMBER 30, 1976 —**

	Value Dec. 1, 1975	Added for Imp.	Depre.	Nov. 30, 1976 P.V. Appvd.
Utilities:				
Electric Plant .....	\$ 831,215.49	\$ 7,594.18	\$ 29,092.54	\$ 809,717.13
Fence & Guard Rails .....	72,701.52	7,961.82	3,635.08	77,028.26
Flag Poles .....	961.89		961.89	
Gas Distribution System ..	72,372.71	153.00	2,171.18	70,354.53
Sewer System .....	291,625.44	22,656.35	14,581.27	299,700.52
Sidewalks .....	108,827.14		5,441.36	103,385.78
Stonework .....	39,767.39		39,767.39	
Streets, Curbs & Gutters ..	412,789.54	5,300.00	20,639.48	397,450.06
Water Distribution System.	376,914.66	1,370.23	7,538.29	370,746.60
Inventories:				
Personal Property .....	364,706.34	39,420.92	36,470.63	367,656.63
Postage .....	1,979.18		1,263.35	715.83
<b>TOTALS</b>	<b>\$2,573,861.30</b>	<b>\$84,456.50</b>	<b>\$161,562.46</b>	<b>\$2,496,755.34</b>

TABLE I - SUMMARY OF OUTSIDE GATE ADMISSIONS - 1976

	Wed. Aug. 25	Thurs. Aug. 26	Fri. Aug. 27	Sat. Aug. 28	Sun. Aug. 29	Mon. Aug. 30	Tues. Aug. 31	Wed. Sept. 1
<b>PAID ADMISSIONS</b>								
Adults, 50¢ tickets	6,431							
Adults, \$2.00 tickets		18,675	41,914	101,355	84,624	39,896	37,900	43,397
Adults, \$1.25 discount tickets		22,196	16,199	7,350	9,647	12,504	8,446	11,939
Children, 50¢ tickets		9,672	3,622	34,939	29,279	14,509	15,957	16,887
Total Paid	6,431	50,543	60,835	143,644	123,550	66,909	62,303	72,223
<b>NON-PAID</b>								
Adults	4,057	8,802						
Children	358	3,246	38,583	5,674	7,101	2,647	3,497	4,733
Total Non-paid	4,415	12,048	38,583	5,674	7,101	2,647	3,497	4,733
<b>GRAND TOTALS</b>								
Paid and Non-paid	10,846	62,591	99,418	149,318	130,651	69,556	65,800	76,956
<b>AUTOS</b>								
Autos, \$2.00 tickets		4,111	11,851	17,052	16,117	9,220	10,348	11,559
Autos, \$1.25 discount tickets		4,546	3,318	1,506	1,976	2,561	1,730	2,445
Autos, Free	3,743							
Total Autos	3,743	8,657	15,169	18,558	18,093	11,781	12,078	14,004
<b>PAID ADMISSIONS</b>								
Adults, 50¢ tickets								
Adults, \$2.00 tickets	45,048	44,576	100,722	96,763	61,622	715,592	6,431	
Adults, \$1.25 discount tickets	10,725	13,223	21,447	18,650	23,203	175,529		
Children, 50¢ tickets	17,440	4,322	31,512	31,920	20,254	230,313		
Total Paid	73,213	62,121	153,681	147,333	105,079	1,127,865		
<b>NON-PAID</b>								
Adults	14,342						27,201	
Children	4,595	24,619	5,953	4,945	4,911		111,262	
Total Non-paid	19,337	24,619	5,953	4,945	4,911		138,463	
<b>GRAND TOTALS</b>								
Paid and Non-paid	92,550	86,740	159,634	152,278	109,990			1,266,328
<b>AUTOS</b>								
Autos, \$2.00 tickets	13,582	11,415	15,777	14,331	7,870	143,233		
Autos, \$1.25 discount tickets	3,703	2,708	4,393	6,352	4,749	39,987		
Autos, Free							3,743	
Total Autos	17,285	14,123	20,170	20,683	12,619			186,963

**TABLE II - SUMMARY OF ADMISSIONS TO GRANDSTAND - 1976**

	Thurs. Aug. 26		Friday August 27		Saturday August 28		Sunday August 29		Monday August 30		Tuesday August 31		Wed. Sept. 1	
	Nite	Day	Early Nite	Late Nite	Day	Early Nite	Late Nite	Day	Early Nite	Late Nite	Day	Nite	Day	Nite
<b>PAID ADMISSIONS</b>														
Reserved . . . . .	4,124	1,698	11,400	11,274	2,790	9,211	8,923	3,861	6,968	3,963	995	7,566	495	3,899
Unreserved . . . . .	205	676	1,305	402	1,980	454	283	278	125	281	343	422	134	717
Children . . . . .		1067			968			820		244		329		604
Total Paid . . . . .	<b>4,329</b>	<b>3,441</b>	<b>12,705</b>	<b>11,676</b>	<b>5,738</b>	<b>9,665</b>	<b>9,206</b>	<b>4,681</b>	<b>7,246</b>	<b>4,088</b>	<b>1,520</b>	<b>7,909</b>	<b>1,246</b>	<b>4,033</b>
Total Day & Nite . . . . .	<b>4,329</b>		<b>27,822</b>			<b>24,609</b>			<b>16,015</b>		<b>9,429</b>		<b>5,279</b>	
<b>NON-PAID ADMISSIONS</b>														
Tax Free . . . . .	406	77			42			73		4	28	259	25	53
Plaza Box . . . . .	132	38	149	91	61	89	97	110	43	82	21	163	7	70
Statistical . . . . .	303	346	302	63	522	104	204	384	102	244	153	373	236	229
Total Non-Paid . . . . .	<b>841</b>	<b>461</b>	<b>451</b>	<b>154</b>	<b>625</b>	<b>193</b>	<b>301</b>	<b>567</b>	<b>145</b>	<b>330</b>	<b>202</b>	<b>795</b>	<b>268</b>	<b>352</b>
Total Day & Nite . . . . .	<b>841</b>		<b>1,066</b>			<b>1,119</b>			<b>1,042</b>		<b>997</b>		<b>620</b>	
Grand Total Paid & Non-Paid . . . . .	<b>5,170</b>	<b>3,902</b>	<b>13,156</b>	<b>11,830</b>	<b>6,363</b>	<b>9,858</b>	<b>9,507</b>	<b>5,248</b>	<b>7,391</b>	<b>4,418</b>	<b>1,722</b>	<b>8,704</b>	<b>1,514</b>	<b>4,385</b>
Grand Total Day & Nite . . . . .	<b>5,170</b>		<b>28,888</b>			<b>25,728</b>			<b>17,057</b>		<b>10,426</b>		<b>5,899</b>	

**TABLE II -- SUMMARY OF ADMISSIONS TO GRANDSTAND -- 1976 (Continued)**

	Wednesday Sept. 1		Thurs. Sept. 2		Friday September 3		Saturday September 4		Sunday September 5		Mon. Sept. 6		Totals		
	Early	Nite	LateNite	Nite	Day	Early	Nite	Late	Nite	Day	Early	Nite	LateNite	Day	Nite
PAID ADMISSIONS															
Reserved . . . . .	3,356	5,360	6,955	754	3,219	6,485	3,803	7,871	7,573	5,916	10,375	7,263	5,207	26,919	125,785
Unreserved. . . . .	192	87	242	670	216	340	2,526	497	245	2,586	524	303	2,094	11,952	6,175
Children . . . . .				470			1,265			941			865	7,573	
Total Paid	3,548	5,447	7,197	1,894	3,435	6,825	7,594	8,368	7,818	9,443	10,899	7,566	8,166	46,444	131,960
Total Day & Nite .	11,716		7,197		12,154		23,780			27,908		8,166		178,404	
NON-PAID ADMISSIONS															
Tax Free . . . . .	309		207	45		4	107	3		180	13		193	834	1,258
Plaza Box . . . . .	88	95	196	15	135	147	67	165	134	67	180	106	61	487	2,162
Statistical . . . . .	170	370	425	347	200	444	506	298	423	323	224	346	496	3,581	4,824
Total Non-Paid .	567	465	828	407	335	595	680	466	557	570	417	452	750	4,902	8,244
Total Day & Nite .	1404		828		1,337		1,703			1,419		750		13,146	
Grand Total															
Paid & Non-Paid.	4,115	5,912	8,025	2,301	3,770	7,420	8,274	8,834	8,375	10,013	11,316	8,018	8,916	51,346	140,204
Grand Total															
Day & Nite. . . .	13,120		8,025		13,491		25,483			29,347		8,916		191,550	

**TABLE III - SUMMARY OF ADMISSIONS TO COLISEUM - 1976**

	Thurs. Aug. 26 Nite	Friday August 27 Day	Nite	Saturday August 28 Day	Nite	Sunday August 29 Day	Nite	Mon. Aug. 30 Nite	Tues. Aug. 31 Nite	Wed. Sept. 1 Nite
<b>PAID ADMISSIONS</b>										
Ringside Box Seats . . . . .	181	146	226	226	227	211	226	219	229	223
Upper Box Seats . . . . .	240	245	285	345	428	290	398	306	418	443
Reserved . . . . .	329	239	371	510	1,107	416	722	441	679	2,482
Unreserved. . . . .	400	800	600	1,000	1,200	800	900	600	600	1,100
<b>Total Paid . . . . .</b>	<b>1,150</b>	<b>1,430</b>	<b>1,482</b>	<b>2,081</b>	<b>2,962</b>	<b>1,717</b>	<b>2,246</b>	<b>1,566</b>	<b>1,926</b>	<b>4,248</b>
<b>Total Day &amp; Nite . . . . .</b>	<b>1,150</b>	<b>2,912</b>		<b>5,043</b>		<b>3,963</b>		<b>1,566</b>	<b>1,926</b>	<b>4,248</b>
<b>NON-PAID ADMISSIONS</b>										
Tax Free . . . . .	17	16	54	23	67	23	94	30	49	41
Exhibitor (Complimentary) . . . . .	106	134	197	79	268	166	265	160	213	73
<b>Total Non-Paid . . . . .</b>	<b>123</b>	<b>150</b>	<b>251</b>	<b>102</b>	<b>335</b>	<b>189</b>	<b>359</b>	<b>190</b>	<b>262</b>	<b>114</b>
<b>Total Day &amp; Nite . . . . .</b>	<b>123</b>	<b>401</b>		<b>437</b>		<b>548</b>		<b>190</b>	<b>262</b>	<b>114</b>
<b>Grand Total Paid &amp; Non-Paid . . . . .</b>	<b>1,273</b>	<b>1,580</b>	<b>1,733</b>	<b>2,183</b>	<b>3,297</b>	<b>1,906</b>	<b>2,605</b>	<b>1,756</b>	<b>2,188</b>	<b>4,362</b>
<b>Grand Total Day &amp; Nite . . . . .</b>	<b>1,273</b>	<b>3,313</b>		<b>5,480</b>		<b>4,511</b>		<b>1,756</b>	<b>2,188</b>	<b>4,362</b>

**TABLE III - SUMMARY OF ADMISSIONS TO COLISEUM - 1976 (Continued)**

	Thursday Sept. 2		Friday Sept. 3		Sat. Sept. 4	Sunday Sept. 5		Mon. Sept. 6	Totals		Totals Day & Nite
	Day	Nite	Day	Nite	Nite	Day	Nite	Day	Day	Nite	
PAID ADMISSIONS											
Ringside Box Seats . . . . .	217	226	128	170	229	221	228	146	1,295	2,384	3,679
Upper Box Seats . . . . .	443	438	171	249	435	394	425	188	2,076	4,065	6,141
Reserved . . . . .	1,477	2,326	260	437	1,846	717	986	435	4,054	11,726	15,780
Unreserved . . . . .	800	800	500	800	1,900	1,400	1,400	932	6,232	10,300	16,532
Total Paid . . . . .	2,937	3,790	1,059	1,656	4,410	2,732	3,039	1,701	13,657	28,475	42,132
Total Day & Nite . . . . .	6,727		2,715		4,410	5,771		1,701	42,132		
NON-PAID ADMISSIONS											
Tax Free . . . . .	23	62	18	51	91	24	117	58	185	673	858
Exhibitor (Complimentary) . . . . .	39	45	521	623	782	755	753	581	2,275	3,485	5,760
Total Non-Paid . . . . .	62	107	539	674	873	779	870	639	2,460	4,158	6,618
Total Day & Nite . . . . .	169		1,213		873	1,649		639	6,618		
Grand Total Paid & Non-Paid . . . . .	2,999	3,897	1,598	2,330	5,283	3,511	3,909	2,340	16,117	32,633	48,750
Grand Total Day & Nite . . . . .	6896		3,928		5,283	7,420		2,340	48,750		



## 1976 PERCENTAGE ATTRACTIONS

Carousel .....	\$ 8,243.59
Carnival .....	329,203.74
Giant Slide .....	17,998.40
Antique Cars .....	3,122.52
Sky Ride .....	45,280.49
Space Tower .....	16,606.70
Old Mill .....	14,289.65
Animal Rides .....	843.12
Whale .....	3,469.88
Big Foot .....	2,012.61
Boss Truck .....	4,538.08
Haunted House .....	53,454.76
<b>TOTAL .....</b>	<b>\$499,063.54</b>

## 1976 EXHIBITORS

- A-1 CONCRETE UNIT STEP CO., Rosemount, Mn.—Precast Steps & Wrought Iron Railings
- ABORTION RIGHTS COUNCIL OF MN., Minneapolis, Mn.—Educational Material on Abortion
- ADVENTISTS FOR BETTER LIVING, Minnetonka, Mn.—Info on Health & Visual Presentation
- AGGREGATE READY MIX OF MN., Minneapolis, Mn.—Ready Mix Concrete
- AIR ELECTRIC MACH. Co., Inc., Lohrville, IA.—Aero Mill Lawn Ornaments, Windmills Miniature Pumps, etc.
- ALLIED FARM EQUIP. CORP., Belvidere, IL.—Allied Loaders, Augers Mixers, Saton Tractors
- ALLIS CHALMERS CORP., Bloomington, Mn.—Farm Machinery, Lawn & Garden Equip
- AMER. ASSOC. OF RETIRED PERSONS, St. Paul, Mn.—Info. on Association
- AMERICAN BREEDERS SVC., INC., Forest Lake, Mn.—Info. on Breeding
- AMERICAN PARTY OF MINN., St. Paul, Mn.—Party Info.
- ANDERSON DAIRY SUPPLY OF LONG LAKE, INC., St. Paul, Mn.—Zero Milk Bulk Tank, Pipeline Milker & Fidelity Alternators
- ARBIE MINERAL FEED CO., INC., Marshalltown, Ia.—“Scooter” Feeds
- ARCADIA ENT. & SVC., INC., St. Paul, Mn.—Swimming Pool Service Equip. & Supplies
- ARCTIC MIDWEST DISTR., White Bear Lk., Mn.—Arctic Cat Snowmobiles & related
- ARPS DIV. OF CHROMALLOY, New Holstein, Wisc.—Post Hole Diggers, Arps Loaders, Trenchers Snow Blowers, Blades
- ARTS WAY MFG. CO., Armstrong, Ia.—Grinder Mixer, Silamix, Loader, Scale, Chisel Plow
- ASSOCIATED MILK PRODUCERS, INC., New Ulm, Mn.—A.M.P.I. Information
- AUTOMATIC EQUIP. MFG. Co., Pender, Nebr.—Livestock Trlrs., Roller Mills, Mist Blowers, Calf Stalls, Free Stall Pens, Feeder Panels, Bale Movers
- AVCO NEW IDEA FARM EQUIP. CO., Fort Dodge, Ia.—ARCO Farm Equipment
- B & B SECURITY SYSTEMS, St. Paul, Mn.—Qonaar Security Sys.
- B & L MFG. INC., Winnebago, Mn.—Meterman Fencers, Acreage Counters, Heaters Auto-Truck Radios
- BABSON BROTHERS CO., Oak Brook, IL.—Water Conditioning Equip., Domestic & Comm.

BADGER NORTHLAND, INC., Kaukauna, Wisc.—Silo Unloader, Baler, Forage Equip., Manure Pumps & Tanks

BAHAI METRO INTER-COMMUNITY COMMITTEE, Falcon Hts., Mn.—Pamphlets, Slide Program on Faith

BALZER MFG. COMPANY, Mtn. Lake, Mn.—Balzer Feeder, Forage Boxes, Manure Spreaders, Mixer Boxes, Solar Heating Disposal

THE BARBERS, HAIRSTYLING, Minneapolis, Mn.—Men's Hairstyling Info.

BARRETT GYRO-COPTERS, St. Paul, Mn.—Gyro Copters

BEAR CAT DISTR., INC., Minneapolis, Mn.—Bear Cat Equip., Feed Mills, Uebler Mfg. Mini Manure Spreader

BEHLEN MFG. CO., Columbus, Nebr.—Grain Handling Equip., Storage Sys., Metal Bldg. Grain Dryers

BENDER MACHINE WORKS, INC., Hayward, Wisc.—Pipeline Milking Receiv. Auto. Milk Conveying & Washing, Sys., Tubing, etc.

BERG EQUIP. CORP., Marshfield, Wisc.—Barn Equip., Barn Cleaner Silo Unloader, Pen Paneling

BLENDALIFE, INC., Green Isle, Mn.—Dairy Feed & Cattle Display

BLUE CROSS & BLUE SHIELD, St. Paul, Mn.—Info. on Insurance Coverage & Benefits

BODINES, INC., Minneapolis, Mn.—Hammond, Yamaha, Rogers, Organs, Yamaha, Cable & Chickering Pianos

BODINES, INC., Minneapolis, Mn.—Thomas Organs & Pianos

MILTON BORGES, Wayzata, Mn.—Shaklee Info., & Display of Prods.

BROOKLYN CENTER CHURCH OF CHRIST, Columbia Hts., Mn.—Promote Bible, & Literature

BROWN INST. & MINN. BROADCASTERS ASSN., Minneapolis, Mn.—Career Training Course (radio & tv) Display of Commercial Station

BROWN SEED FARMS, Bay City, Wisc.—Browns Seed Corn

CABINETPAK OF MINN., INC., Bloomington, Mn.—Formica Cabinet Doors, Drawer-fronts, counter tops, replacement parts

CAMPER CITY NORTH, Blaine, Mn.—Pickup Campers, All Star & Country Squire Mini Motor Homes

T. M. CAMPION CO., Minneapolis, Mn.—Schierich Cabinets, GAF Roofing, Alcoa Siding Products

CAPP HOMES, Minneapolis, Mn.—Homes & Home Packages

CARGILL, NUTRENA FEED DIV., Minneapolis, Mn.—Nutrena Feeds, Cargill Animal Health

IVER H. CARLSON & SON, INC., St. Paul, Mn.—Roofing, Siding, Porch Enclosures, Doors, & Windows

CARNATION GENETICS, Canby, Mn.—Breeding Service

CASWELL MFG. CO., Cherokee, Ia.—Scales, Chutes, Farro Crates, Feeders

CEDAR & LOG HOMES OF Mn., Minneapolis, Mn.—Boyne Falls Log Home Scale Model

CHIEF IND., INC., Fort Dodge, Ia.—Grain Bins, Steel Bldgs., Feed Tanks, Fans & Heaters

CHRISTIANSON EVACUATOR SVC., Blomkest, Mn.—Vac U Vator Grain Conveyor

CHROMALLOY FARM SYS., DIV., Madison, Wisc.—Starline Barn & Farm Equip. Cement Stave Silo

CLAY EQUIP. Co., Cedar Falls, Ia.—Forage, Grain, Swine Handling & Dairy Equip.

COCA COLA BOTTLING MIDWEST, St. Paul, Mn.—Advertising on Scoreboard

COLUMBIA BLDG. MAINTENANCE, INC., Minneapolis, Mn.—3M Reflective Window Film

COLUMBUS MFG. CO., Brooklyn Pk., Mn.—Farm Wagons, Cooper Tires, Michelin Tires Bale Rack, Feed Bunk

C.O.M.B. COMPANY, INC., Minneapolis, MN.—Lambert 10-Speed Bike

COMMUNITY PLANNING ORG., INC., St. Paul, Mn.—Info & Referral Svc. for Problems or Needs

CORCHRAN, INC., Waseca, Mn.—Vaughn Hydraulic Farm Loaders

R. L. COTTEN & ASSOCIATES, St. Paul, Mn.—Perma Fence

CREATIVE HOME EXTERIORS, St. Louis Pk., Mn.—U.S. Steel Siding

CRISAFULLI PUMP CO., INC., Glendive, Mt.—Pumps, Water Pumps

**CRYSTEEL MFG., INC.,** Lake Crystal, Mn.—LoBoy Truck Hoists, Jonesis Trlr. Tow, Truck Bodies, Tandem Suspensions, Truck Equip.  
**CUCKLER BUILDING SYSTEMS,** Monticello, Ia.—Steel Buildings  
**CURTIS MATHES SHOWROOMS,** Minneapolis, Mn.—Color TV & Stereos  
**CURTISS BREEDING SVC., INC.,** Brainerd, Mn.—Breeding Svc.  
**CUSTOM PRODUCTS OF LITCHFIELD,** Litchfield, Mn.—Cozy Cabs, Saf T Guard Cabs, Loesch Monitors  
  
**D & E CABINETS & MILLWORK,** Anoka, Mn.—Custom Kitchen Cabinets, Vanity Tops  
**DFL STATE CENTRAL COMM.,** Minneapolis, Mn.—Headquarters  
**DAIRY EQUIPMENT CO.,** Madison, Wisc.—Dari-Kool Coolers, Bov Matic Pipeline Milkers, Stalls  
**DAKON-DAKOTA IRON,** Sioux Falls, S.Dak.—Chisel Plow, Wagon, Trailer, Dryer & Other Equipment  
**DAKOTA MFG. CO., INC.,** Mitchell, S. Dak.—Trail-EEz Trailers  
**DA VAL SALES,** Minnetonka, Mn.—Shaklee Products  
**JOHN DEERE CO.,** Minneapolis, Mn.—Implements & Tractors  
**JOHN DEERE CO.,** Minneapolis, Mn.—Implements  
**JOHN DEERE CO.,** Minneapolis, Mn.—Agric. & Consumer Prods.  
**DELANO GRANITE, INC.,** Delano, MN.—Cemetery Memorials  
**DELAVAL SEPARATOR CO.,** Chicago, Il.—Dairy Equipment  
**DIVERSIFIED DISTR., INC.,** Minneapolis, Mn.—Rupp Snowmobiles, Yardman Lawn & Garden Equip., Ducane Outdoor Grills, & Log Splitter  
**THE DRAPERY PLACE,** Bloomington, Mn.—Window Treatment Service Center  
**DRIALL, INC.,** Attica, Ind.—Grain Drying Equip.  
**DUAL MFG. CO.,** Sioux Falls, S. Dak.—Front End Loaders, Manure Spreaders, Loader Attachments  
  
**E & M SEWING & VACUUM CLEANER,** St. Paul, Mn.—Pfaff Sewing Machines, Electro Hygiene Vacuum Cleaners  
**EFFECTIVE LEARNING SYSTEMS,** Bloomington, Mn.—Self Improvement Courses Memory, Relaxation, etc.  
**ELECTROLUX,** St. Paul, Mn.—Electrolux & Supplies  
**ENESTVEDT BROTHERS,** Sacred Heart, Mn.—Minyybrid Seed Corn, Seed Grains  
**ERICKSON AWNING CO.,** Minneapolis, Mn.—Hastings, Awnings, Coronet Windows  
**ERSKINE MFG. CO., INC.,** Erskine, Mn.—Sno Blowers, Bale Elevators, Life Harrows  
**EVANS PIG EQUIPMENT CO.,** Lake Crystal, Mn.—Pig Brooder, Butler Auto Sow Feeding Equip.  
  
**GERALD FABER,** Alexandria, Mn.—Grain Dryers, York Bucket Elevators, Big Bird Tractor, & Hiniker Prods.  
**FARMHAND, INC.,** Hopkins, Mn.—Tractor Loaders, Rakes, Bale Handling Equip, Feed Mixer, Stackers  
**FARM SYSTEMS, INC.,** Mankato, Mn.—Chicago Storage Bins, Super B Dryers, Speed King Augers, Heinzman Irrigation Equip.  
**FARMWAY COMPANY, INC.,** Manawa, Wisc.—Farmway Bunk Feeder, Barn Equip., Barn Cleaners  
**FEDERAL CROP INS. CORP.,** Franklin, Mn.—Insurance  
**FETERL MFG. COMPANY,** Salem, S. Dak.—Grain Auger, Rotary Screen Grain Cleaner Rufeeder, Trailers  
**FIBERDOME, INC.,** Lake Mills, Wisc.—Fiberdome Roof, Wollin Silos, Fiberglass Feed Bin  
**FIELD ENTERPRISES EDUC. CORP.,** Edina, Mn.—World Book & Childcraft  
**FIELD ENTERPRISES EDUC. CORP.,** Edina, Mn.—World Book & Childcraft  
**FIELD ENTERPRISES EDUC. CORP.,** Edina, Mn.—World Book & Childcraft  
**FIELD ENTERPRISES EDUC. CORP.,** Shakopee, Mn.—World Book & Childcraft  
**FIELD ENTERPRISES EDUC. CORP.,** Shakopee, Mn.—World Book & Childcraft  
**FIELD QUEEN INC./DIV. HESTON,** Rochester, Mn.—Field Queen Forage, Harvester and Heads

FIRESIDE CORNER, St. Paul, Mn.—Heatalator Fireplaces, Yukon Furnace, Eldorado Stone

FORAGE KING INDUSTRIES, Ridgeland, Wisc.—Manure Spreader, Forage Box on Tandem Wagon, Running Gear

FORD MOTOR CO.-NW DISTRICT, Bloomington, Mn.—Farm Machinery, Lawn & Garden Equip.

GST COMPANY, Lake Elmo, Mn.—Fireplace Stereo-Bar

GST COMPANY, Lake Elmo, Mn.—Fireplace Stereo-Bar

GANDY CO.-MFGERS., Owatonna, Mn.—Gandy Applicators, Spreaders

GEHL COMPANY, West Bend, Wisc.—Forage Harvesting Equip. Boxes, Blowers, Mixers

GENERAL DRYER CORP., Clarkfield, Mn.—Dryers, Tox-O-Wik II Dryers

GIDEONS INTERNATIONAL, Excelsior, Mn.—Bibles, Testaments, Tracts, Witnessing Mat.

GOODWIN LIVESTOCK, Osakis, Mn.—Promote Livestock, Swine, Feeder Cattle

GRAVELY TRACTORS, Minneapolis, Mn.—Gravelly Tractors, Mower Shredders, Garden Attach.

GULL LAKE INDUSTRIES, INC., Tenstrike, Mn.—Urea Tripolymer Foam Insulation, Mastic Vinyl & Steel Siding

HANSON SILO CO., Lk. Lillian, Mn.—Silo Unloaders, Bunk Feeders, Stave Silo

HARTBERG MFG., Heron Lake, Mn.—Rock Box, Tailgate Guard, Grill Guard

HAUGHLAND BLDG. SVCS., INC., Minneapolis, Mn.—Rapco Foam, U.S. Fiber Cellulose, Owens-Corning Fiberglass Insulation

HEDLUND MFG. CO., Boyceville, Wisc.—Manure & Feed Handling Equip.

HEIDER MFG. CO., Carroll, Ia.—Wagon & Auger Boxes, Grain Handling Equip.

HESSTON, MPLS. BRANCH, Eden Prairie, Mn.—Manure Spreader, Windrowers, Round Balers

HIGHCROFT FARM SUPPLY, LeSueur, Mn.—Quonset Metal Bldg., Miracle Fiberglass Prds.

HIGH SPOT ACRES, Annandale, Mn.—Saf-T-First Horse Feeders

HINKER COMPANY, INC., Mankato, Mn.—Tractor Cabs, Culter Bars, Field Cultivator, Chisel Plow & Related

HOFFMAN PRODUCTS, INC., Willmar, Mn.—Solar Heating Equip.

HOFFMAN PRODUCTS, INC., Willmar, Mn.—Solar Heating Equip.

HOWE, INC., Minneapolis, Mn.—Best Bet Fertilizers & Chemicals

HUDSON PROFI-MATIC DIV., Chicago, IL—Dairy, Hog & Poultry Equip. & Related

HUTCH AND MANTLE, Minneapolis, Mn.—Ridgewood, Brookwood & Hummelwerk, Czech Hand Cut Crystal, Oneida Gold Electroplate

HYDRA-MAC, INC., Thief River Fls., Mn.—Skid Steer Loaders, & Mitey Mac

HYDRO ENGINEERING, INC., Young America, Mn.—Hydro Sprinkle Winch, Pumps, Valves

IDS, St. Paul, Mn.—Model IDS Center, Financial Info.

IDSO SALES & WINPOWER CORP., Windom, Mn.—Standby Alternators

INTERNATIONAL HARVESTER CO., St. Paul, Mn.—Farm, Lawn & Garden and Industrial Equip.

JACQUES SEED CO., Prescott, Wisc.—Seeds, Liquid Fertilizer

JACUZZI WHIRLPOOL BATH, Minneapolis, Mn.—Portable whirlpool bath (Jacuzzi, Hoti, massage a bath)

JAMESWAY DIV.-BUTLER MFG., Ft. Atkinson, Wisc.—Silo Unloader, Cattle Feeders, Ventilator, Barn Cleaners

JANSEN DISTR., INC., Minneapolis, Mn.—Cleaning Prods. (Basic H) Food Supplements, Cosmetics

JET COMPANY, INC., Humboldt, Ia.—Jet Truck Boxes, Post Driver, Wire Roller, Tractor Wagon

KDWB RADIO, St. Paul, Mn.—Broadcasting & Display

KMSP TV, Minneapolis, Mn.—Personalities & Programs

KALTENBERG SEED FARMS, Waunakee, Wisc.—Seeds (Corn, Grain, Grasses, Soybeans)

KEWANEE MACHINERY DIV., Kewanee, IL—Discs, Augers, Roller Mills, Elevators, Rotary Hoes

A. F. KLINZING CO., INC., Fonddu Lac, Wisc.—Agromatic Silo Unloader, Bunk Feeder, Barn Equip. Cow Mats

KOEHN MFG., INC., Watertown, S. Dak.—Electric Drive Thru Gate, Tractor Cab, Kelly Backhoe

KOEHRING FARM DIV., Appleton, Wisc.—Fox Forage Harvesting Equip. Brady Tillage

JOHN R. KOVAR MFG. CO., INC., Anoka, Mn.—Harrows, Drawbars & Attachments

ERNIE KRETZSCHMAR, Janesville, Mn.—Katolight Standby Alternator

KUEMPEL CHIME CLOCK WORKS, Excelsior, Mn.—Grandfather Clocks & Clock Kits

L & H MFG. COMPANY, Mandan, N. Dak.—Electric Branding Irons, Portable Livestock Scales, Chutes, Pick Up Racks

L-Z COMPANY, INC., Roseville, Mn.—Anthony Dump Equip., Massey Ferg. Tractors, Snowmobiles, Reading Body Tool Box, Hiab Crane, etc.

LAND MERCHANTS, INC., Cannon Falls, Mn.—Real Estate Land & Literature

LARSEN-OLSON COMPANY, Minneapolis, Mn.—Lawn Boy, Sylvania, Cushman, Pioneer, Polaris, GMC

LARSON BERNINA CORP., Minneapolis, Mn.—Sewing Machines

LARSON BERNINA CORP., Minneapolis, Mn.—Sewing Machines

LEGION OF MARY-MPLS.-ST. PAUL, St. Paul, Mn.—Catholic Literature

JOHN LENZ & SONS, INC., Alexandria, Mn.—Super B & Moridge Grain Dryers, Speed King Augers

LESTER, INC., Lester Prairie, Mn.—Agricultural Bldgs.

LIFE TIME FARM PRODUCTS, Dyersville, Ia.—Farrowing Crates, Waterers, Slat Floors, Stalls

LINDSAY BROTHERS CO., Minneapolis, Mn.—Farm Machinery

THE LINDSAY DIVISION, St. Paul, Mn.—Water Softeners & Filters, Mec-O-Matic Pumps

LONG MANUFACTURING CO., INC., Davenport, Ia.—Harrow, Tractors, Tiller, Rotary Cutter

LORENZ MFG. COMPANY, Benson, Mn.—Grinder Mixer, Manure Spreader, Forage Box, Snow Blowers

LUMBER & MILLWORK BARN, INC., St. Paul, Mn.—Kitchen Vanities

LUNDALL MFG. CO., INC., Cherokee, Ia.—Shredders, Plows, Wagons, Baler

LUTHERAN BROTHERHOOD INS., Minneapolis, Mn.—Insurance

BILL McDANIEL, Excelsior, Mn.—P&H Farm Gear, Parker Gravity Beds

MADSEN SERVICE, INC., Minneapolis, Mn.—Oil Burners, Furnace Units, Water Heater

MALLARD SEED CO., INC., Plainview, Mn.—Seed Corn

MARCH OF DIMES, Richfield, Mn.—Literature Dealing With Birth Defects & Prevention, etc.

J. C. MARLOW MILKING MACH., Mankato, Mn.—Conde Dairy Equip., Onan Generators, Humane Barn Equip.

MARY KAY COSMETICS, Eden Prairie, Mn.—Cosmetics, Facials, etc.

MASSEY-FERGUSON, INC., Hopkins, Mn.—Farm & Industrial Equip.

MATHEWS COMPANY, Marshall, Mn.—M-C Dryers, Hay Equip., Lawn Mowers

MELROE DIV., CLARK EQUIP., Gwinner, N. Dak.—Harrows, Windrow, Pick Up, Bobcat Loaders

MENARD AGRI-BUSINESS, Eau Claire, Wisc.—Agri-Buildings

METAL PRODUCTS CO., Cokato, Mn.—Superior All Purpose Cart, Sleigh Buggy, Feed Carts

MIDWEST BREEDERS COOPERATIVE, Shawano, Wisc.—Animal Breeding Svc.

MIDWEST FENCE & MFG. CO., St. Paul, Mn.—Chain Link Fence & Dog Kennels, Gas Burning Grills

MIDWEST SAFETY, St. Paul, Mn.—Falcon Fire Alarms, Burglar Alarms, Pyro Fire Ext.

MIN-DAK EQUIPMENT CO., Alexandria, Mn.—Electro Spray, Re-Verber Ray, Catalytic Heater for Barns, Heating Pads

MINNEAPOLIS POLICE DEPT., Minneapolis, Mn.—Recruiting Display

MINNEAPOLIS STAR & TRIBUNE, Minneapolis, Mn.—Information Booth

MINNESOTA AFL-CIO, St. Paul, Mn.—Union Label Displays

MIN. AUTO & TRUCK SALVAGE DEALERS, Minneapolis, Mn.—Info. on Used Parts, Industry & Literature

**MN. BEEF RESEARCH & PROMO BD.,** Morris, Mn.—Beef Exhibit, Demo of Meat Cookery  
**MINN. BUTLER AGRI-BUILDERS,** Litchfield, Mn.—Bins, Dryers, Bldgs.  
**MINN. CHIROPRACTIC ASSN.,** Red Wing, Mn.—Public Relations  
**MN. COUNCIL ON ALCOHOL PROBL.,** Minneapolis, Mn.—Educ. Display  
**MINNESOTA CULLIGAN DEALERS,** S. St. Paul, Mn.—Water Conditioning Info. & Equipment  
**MINN. EGG PROMOTION BOARD,** Minneapolis, Mn.—Egg Exhibit & Promotion  
**MINN. FARM BUREAU FED.,** St. Paul, Mn.—Info on Farm Bureau Products & Svcs.  
**MINNESOTA FARMERS UNION,** St. Paul, Mn.—Info. on Union  
**MINN. HEART ASSOCIATION,** Edina, Mn.—Heartmobile  
**MINN. LP GAS ASSOCIATION,** Minneapolis, Mn.—LP Gas Equipment  
**MINN. LEAGUE OF CREDIT UNIONS,** St. Paul, Mn.—Credit Union Svcs.  
**MINN. LIONS EYE BANK,** White Bear, Mn.—Eye Bank Info.  
**MINN. MEDICAL ASSOCIATION,** St. Paul, Mn.—Info. on Assn.  
**MN. OPTOMETRIC ASSN.,** St. Paul, Mn.—Educational Display  
**MN. POLLUTION CONTROL AGENCY,** Roseville, Mn.—Consumer Exhibit  
**MN. POLLUTION ENGRG.,** St. Paul, Mn.—Electronic Air Cleaner, Mixall Mixers, Home Barbeque  
**MINN. PORK PRODUCERS ASSN.,** Albert Lea, Mn.—Info. on Pork Industry  
**MINN. RUSCO, INC.,** Minneapolis, Mn.—Rusco Windows, Doors, Siding  
**MINN. SIMMENTAL ASSOC.,** Elk River, Mn.—Cattle Display  
**MINN. STATE BAR ASSN.,** Minneapolis, Mn.—Bar Assn. Exhibit  
**MN. STATE COUNCIL FOR HANDICAPPED,** St. Paul, Mn.—Info. Regarding the Handicapped  
**MINN. TURKEY GROWERS ASSN.,** St. Paul, Mn.—Turkey Display & Information  
**MINN. VALLEY BREEDERS ASSN.,** New Prague, Mn.—Animal Health Prods., Breeding Info.  
**MN./WISC. MAINE-ANJOU ASSN.,** Henning, Mn.—Cattle Display  
**MN. ZOOLOGICAL GARDEN,** W. St. Paul, Mn.—Literature of Mn. Zoological Garden, Slide Film Show  
**MODERN GRAIN SYSTEMS, INC.,** Amboy, Mn.—Farm Fans Dryers  
**MON-RAY WINDOWS, INC.,** Minneapolis, Mn.—Aluminum Windows & Related Products  
**MONTEVIDEO MFG. & METAL,** Montevideo, Mn.—Fiesta City Tandem Axles, Truck Boxes  
**MORTON BUILDINGS,** Morton, Il.—Morton Bldgs.  
**MOULTON IRRIGATION CO.,** Somerset, Wisc.—Moulton Pipe Valves, Fittings, Pumps  
**NPS, INCORPORATED,** Coon Rapids, Mn.—Safety Prods., Fire Burglar Alarms, Fire Ext.  
**NATL. FEDERATION OF THE BLIND OF MPLS.,** St. Paul, Mn.—Public Relations & Information  
**NATL. R. R. PASSENGER CORP.,** Minneapolis, Mn.—Amtrak Info.  
**NATVIK SUPPLY, INC.,** Willmar, Mn.—Ventilation by Pruden Hog Feeders, Feed Bins, Augers, Etc.  
**NATVIK SUPPLY, INC.,** Willmar, Mn.—Acorn Barn Cleaning Equip. Silo Unloaders, Bunk Feeders  
**JERRY NELSON CONSTRUC. CO.,** St. Paul, Mn.—Home Remodeling  
**NIAGARA OF MINNEAPOLIS,** Hopkins, Mn.—Massage Chairs & Portable Massage Equip.  
**NORLING BROTHERS SILOS, INC.,** Svea, Mn.—Silos, Pole Barn, Feeding System  
**NORTHRUP KING & CO.,** Minneapolis, Mn.—Northrup King & Golf Brand Field, Lawn & Garden Seeds  
**N. WESTERN NATL. BANK OF MPLS.,** Minneapolis, Mn.—Master Charge, & Other Facilities Available  
**O'S GOLD SEED CO.,** Parkersburg, Ia.—Seed Corn & Alfalfa  
**OFFERMAN & CO., INC.,** Minneapolis, Mn.—General Investments  
**OFFERMAN & CO., INC.,** Minneapolis, Mn.—General Investments  
**OFFERMAN & CO., INC.,** Minneapolis, Mn.—General Investments  
**OLSON MFG. COMPANY,** Albert Lea, Mn.—Dairy Barn Equip., Farm Implements

O'REILLY MANUFACTURING, Goodhue, Mn.—Orbitt Manure Spreader  
OWATONNA MFG. CO., INC., Owatonna, Mn.—OMC Loaders, Windrowers, Mixer Mills, Stackers  
P & D MANUFACTURING CO., INC., Plainfield, IL—P & D Silo Unloaders, Feed Handling Equip.  
PALCO, INCORPORATED, Belle Plaine, Ia.—Head Gates, Holding Chutes, Hitches, Stalls, Feeders  
PALO ALTO MFG. COMPANY, Emmetsburg, Ia.—Pamline Oilers, Pressuresprayers, Waterers, Mineral Feeders  
PANELCRAFT OF MINN., Minneapolis, Mn.—Hastings, Mastic, Alcan Building Materials  
PATZ COMPANY, Pound, Wisc.—Barn Cleaners, Silo Unloaders, Bunk Feeders  
PAULSON SUPPLY CO., St. Paul, Mn.—Torrent Floating Pump  
PAYCO SEEDS, INC., Dassel, Mn.—Seed Corn, Alfalfa, Sorghum, Grass Seeds  
PEARSON BROTHERS CO., Galva, IL—Better Bilt Liquid Spreaders, Farrow Crates, Pumps  
PEERLESS MINNESOTA, INC., Minneapolis, Mn.—Aluminum Windows & Doors  
PERIODICAL PUBLISHERS. SVC. BUR., Duluth, Mn.—Magazines  
PFIZER GENETICS, INC., Olivia, Mn.—Trojan Seed Corn, Clemens Seeds  
PIONEER SEED CO., Des Moines, Ia.—Alfalfa, Seed Corn, Sorghum  
PIPER, JAFFRAY & HOPWOOD INC., Minneapolis, Mn.—Investment Info. Seeds, Chemicals, etc.  
PLYWOOD MINNESOTA, INC., Minneapolis, Mn.—Cabinets, Appliances, Paneling, Floor Tile, Ceiling Tile  
POLAR FOAM, Minneapolis, Mn.—Foam Insulation  
POWER TOOLS, INC., St. Paul, Mn.—Sunbeam Prods., Simplicity Lawn Equip.  
McCulloch Chain Saws, Hahn Eclipse Garden Equip.  
RAPID STONE, INC., Park Rapids, Mn.—Eldorado Stone, & Decorative Stone for Homes & Businesses  
REPUBLICAN STATE CENTRAL COMM., St. Paul, Mn.—Headquarters  
REPUBLICAN STATE CENTRAL COMM., St. Paul, Mn.—Advertising Sign  
RITCHIE INDUSTRIES, INC., Conrad, Ia.—Ritchie & Trojan Livestock Equip.  
RITE-WAY WATERPROOFING, INC., Lino Lakes, Mn.—Basement Waterproofing  
ROCHESTER SILO, INC., Rochester, Mn.—Silo, Slurry-Vat  
ST. PAUL DISPATCH/PIONEER, St. Paul, Mn.—Newspaper & Civic Displays  
SALVATION ARMY, Minneapolis, Mn.—Display of Services  
SAUNA SUITES, INC., Osseo, Mn.—Steam Baths, Whirlpools, Sauna Heaters, Shower Heads  
SCHMITT MUSIC CENTER, Minneapolis, Mn.—Kimball & Conn Organs  
SCHMITT MUSIC CENTER, Minneapolis, Mn.—Conn & Kimball Organs  
SCHMITT MUSIC CENTER, Minneapolis, Mn.—Kimball, Everett, Sohmer, Steinway Pianos  
SCHWARTZ MFG. CO., Lester Prairie, Mn.—Hoists, Front End Loader, Wagon Box Hoists, Axles, Manure Spreaders, Baler  
SENTI METAL COMPANY, Crystal, Mn.—Baby Shoe Bronzing & Silver Plating Info.  
SHAKLEE PRODUCTS, Minneapolis, Mn.—Shaklee Products  
A. O. SMITH HARVESTORE, New Prague, Mn.—Auto. Farm Feed Systems  
SOKOTA HYBRID PRODUCERS, Brookings, S.D.—Hybrid Seed Corn  
SPERRY NEW HOLLAND, Twin City Airport, Mn.—Indus. Loaders, Bale Wagon, Manure Spreader, Hay Mowers, Combines, Forage Box, Grinders  
STATE EMERGENCY SERVICES, St. Paul, Mn.—Services Display  
STEIGER TRACTOR, INC., Wayzata, Mn.—Tractors  
STERN INSULATION CO., Hamel, Mn.—UFC Foam Insulation, Owens Corning Fiberglass Insul, Shelter Shield Cellulose Insulation  
STORMOR, INC., Fremont, Nebr.—Steel Grain Bins, Dryers, Steel Buildings  
STYLE RITE BUILDERS, Minneapolis, Mn.—U.S. Steel Aluminum Siding  
SUDENGA INDUSTRIES, George, Ia.—Grain Handling Equip.  
SUN RAY GLASS HEAT OF MN., N. St. Paul, Mn.—Zell-Aire Heat Panels (glass heat panels)  
SUNSET EQUIPMENT CO., St. Paul, Mn.—Bulk Milk Coolers

**SUPER GRO PRODUCTS CO.,** Winona, Mn.—Trace Mineral Fertilizer & Products

**TASCO FARM CENTER,** Gaylord, Mn.—Farrowing & Nursery Haven

**TEBBEN MFG. COMPANY,** Clara City, Mn.—Lundeen Tractor Cabs, Dakon Plows, Cultivators, Cultivator Shields

**TECHNICAL SVC. DIV./CONKLIN,** Lake City, Mn.—Impegion, Leaver Wrench, Fuel Mate, Wetting Agents

**TECHNI-FAB, INC.,** Mankato, Mn.—Roller Rooms, Modular Garage

**TOX-O-WIK PRODUCTS,** Herrington, Ks.—Cattle & Hog Oilers, Feed Bunks, Hi Pressure Washers

**TRANSAGRA CORP.,** Le Sueur, Mn.—Ferma Kel Feed Additive

**TRIGGS MFG. COMPANY,** Belmond, Ia.—Tractor Cabs, Hy Gravity Box, Loaders, Tillage Tools

**TUFFYS INCORPORATED,** Perham, Mn.—Pet Food

**T. C. BAPTIST MESSAINIC WITNESS,** Carver, Mn.—Tracts & Bibies

**T. C. STORM SASH, INC.,** Minneapolis, Mn.—Siding, Trim, Windows, Doors, Awnings

**UNIVERSAL MILKING MACH. DIV.,** Albert Lea, Mn.—Milking Equip.

**VALLEY SALES,** Lexington, Nebr.—Big Valley Livestock Equipment

**VAN DALE, INC.,** Long Lake, Mn.—Silo Unloader, Bunk Feeder, Conveyor

**VAN DUSEN & COMPANY, INC.,** Wayzata, Mn.—Silo-matic Silo Unloaders & Feeding Equip.

**VIGORTONE PRODUCTS, INC.,** Cedar Rapids, Ia.—Premixes & Info.

**VINTON SEED COMPANY,** Vinton, Ia.—Seed Corn & Products

**VOYAGER VILLAGE,** Edina, Mn.—Land Development Booth

**WCCO RADIO,** Minneapolis, Mn.—Advertising

**WCCO RADIO,** Minneapolis, Mn.—Radio Personalities & Broadcasting

**WCCO-TV,** Minneapolis, Mn.—Personalities & Info.

**WALL MFG. COMPANY,** Mtn. Lake, Mn.—Auto. Water Equip., Hog & Calf Equip.

**WALSH MFG. COMPANY,** Charles City, Ia.—Washers, Field Sprayers

**CHARLES WALSWORTH,** St. Paul, Mn.—Mini Homes, (Titan, Cobra) Nuway Trlrs., Fifth Wheelers, etc.

**WATER CONTROL SYSTEMS,** St. Paul, Mn.—P.C.P. Mark II Water Naturalizer for Home

**WAUSAU HOMES, INC.,** Wausau, Wisc.—Model Home Display

**WESTGO DISTR. COMPANY,** W. Fargo, N. Dak.—Auger Elevator, Row Crop Cultivator, McKee Snow Blower, Donahue Trlr.

**WESTON HOMES,** Rothschild, Wisc.—Manufactured Housing

**WHITE FARM EQUIP. CO.,** Oak Park, Il.—Ag-Tractors, Tillage Equip. Combines, Lawn & Garden Equip.

**WILDERNESS PARK, INC.,** Minneapolis, Mn.—Recreational Property

**WINPOWER MIDWEST, INC.,** Minneapolis, Mn.—Generator, Waldon Loader

**WONDRA'S PIANO & ORGAN,** St. Paul, Mn.—Farfisa & Gulbranson Pianos & Organs

**WOOD AND CONN, INC.,** Redwood Falls, Mn.—Farm Equipment

**WORLD HOME BIBLE LEAGUE,** Minneapolis, Mn.—Free Home Study Bible Course

**WURLITZER MUSIC STORES, INC.,** Minneapolis, Mn.—Pianos & Organs, Knabe Grand Pianos, Learning Courses

**YALE LIBMAN PIANO & ORGAN CO.,** St. Paul, Mn.—Baldwin Organs & Pianos

**YEAR AROUND CAB CORP.,** Mankato, Mn.—Harvest Box, Drag Bar

**ZIEBART AUTO-TRUCK RUSTPROOFING,** Bloomington, Mn.—Show Car with rust-proofing

**ZIEGLER, INC.,** Bloomington, Mn.—Caterpillar Tractors, Loaders, Lift Trucks, Engines, etc.

## HERITAGE SQUARE

**U. S. NAVY RECRUITING DISTR.,** Minneapolis, Mn.—U. S. Navy Info.



## GRATIS — 1976

- AMERICAN DIABETES ASSN.-T. C. DIABETES, Minneapolis, Mn.—Public Relations & Information  
AUDUBON CHAPTER OF MPLS., Minneapolis, Mn.—Public Relations & Info.  
CAMP FIRE GIRLS, St. Paul, Mn.—Public Relations & Information  
CAMP NATCH, Minneapolis, Mn.—Public Relations & Information  
DEPARTMENT OF CORRECTIONS, St. Paul, Mn.—Info. Exhibit  
DEPARTMENT OF PUBLIC SAFETY, St. Paul, Mn.—Info. & Theatre  
DEPARTMENT OF WELFARE, St. Paul, Mn.—Info. & Public Relations  
DUNWOODY INDUSTRIAL INST., Minneapolis, Mn.—Dunwoody Activities  
ENVIRONMENTAL HEALTH ASSN., Minneapolis, Mn.—Info. & Public Relations  
FAIRVIEW HOSPITAL, Minneapolis, Mn.—Info. Exhibit  
FAMILY DAY CARE CENTER, RAMSEY CO. WELFARE DEPT., St. Paul, Mn.—Info.  
FEDERAL AVIATION ADMINISTRATION, Minneapolis, Mn.—Public Relations & Information  
FEDERAL EXECUTIVE BOARD, St. Paul, Mn.—P. R. & Information  
FOOD AND DRUG ADMINISTRATION, Minneapolis, MN.—P. R. & Information  
GEOLOGICAL SOC. OF MINN., S. St. Paul, Mn.—Information  
HOUSE OF REPRESENTATIVES, St. Paul, Mn.—Info. & P. R.  
INTL. MEDITATION SOCIETY, Minneapolis, Mn.—Info. on Society  
ISAAC WALTON, Minneapolis, Mn.—Info. Exhibit  
IRON RANGE RES. REHABILITATION, Eveleth, Mn.—Info. Display  
LA LEACHE LEAGUE, St. Paul, Mn.—P. R. & Info.  
LIONS HEARING PROJECT, St. Paul, Mn.—Information  
METROPOLITAN COUNCIL, St. Paul, Mn.—Information & P. R.  
MINNEAPOLIS, YWCA, Minneapolis, Mn.—Information  
MINN. COMMUNITY COLLEGE, St. Paul, Mn.—Info. Exhibit  
MINN. DEPARTMENT OF HWYS, St. Paul, Mn.—Maps, Signs, Plans, Slides Display  
MINN. EDUCATION ASSOCIATION, St. Paul, Mn.—MEA Information  
MN. ENVIRONMENTAL CONTROL CITIZENS ASSN., St. Paul, Mn.—P. R. & Info.  
MINN. EPILEPSY LEAGUE, St. Paul, Mn.—Information  
MINN. FOSTER PARENTS ASSN., Cottage Grove, Mn.—Information  
MINN. NATIONAL GUARD, Minneapolis, St. Paul, Mn.—Air & Army Natl. Guard Equip. & Recruiting  
MN. PROGRAM FOR VICTIMS OF SEXUAL ASSAULT, St. Paul, Mn.—Information  
MINN. SAFETY COUNCIL, St. Paul, Mn.—Information  
MINN. STATE PRISON INDUSTRIES, Stillwater, Mn.—Gravity Box, Fence Posts, Rope, Twine, Lawn Carts, etc.  
MINN. VALLEY RESTORATION PROJECT, Shakopee, Mn.—Information  
MINN. VOCATIONAL ASSN., New Brighton, Mn.—M.V.A. Information  
NORTHWESTERN ELEC. INSTL., Minneapolis, Mn.—Information  
OFFICE OF LOCAL & URBAN AFFAIRS, St. Paul, Mn.—Information  
RUNESTONE MUSEUM, St. Paul, Mn.—Info. on Museum  
ST. PAUL AUDUBON SOCIETY, St. Paul, Mn.—Society Info.  
SOCIAL SECURITY ADMIN., St. Paul, Mn.—Pamphlets on S. Sec., Medicare Income Benefits

SPINA BIFIDA ASSN. OF MINN., Hopkins, Mn.—Information  
STATE DEPT. OF EDUCATION, St. Paul, Mn.—Information  
STATE GRANGE OF MINN. Elk River, Mn.—Public Relations

TOYS AND THINGS, St. Paul, Mn.—Info. Exhibit

UNITED NATIONS OF MINN. Minneapolis, Mn.—Information  
U. S. ARMY CORPS OF ENGRS., St. Paul, Mn.—Recreation sites, boating, flood control, environment displays  
UNIVERSITY OF MINNESOTA, Minneapolis, Mn.—Public Relations  
UNIVERSITY OF MINN.-CROOKSTON, Crookston, Mn.—Public Relations  
UNIV. OF MINN.-DENTAL SCHOOL, Minneapolis, Mn.—Information  
UNIV. OF MN.-VETERINARY MEDICINE, St. Paul, Mn.—Chapter Activities

VETERANS OUTREACH, St. Paul, Mn.—Information on Veterans Programs

WEBB PUBLISHING CO., St. Paul, Mn.—The Farmer Magazine

## 1976 CONCESSIONAIRES

A & B SPECIALTY CO., Mpls, Mn.—Seal O Matic Cookware, China, Crystal, Oneida Ware  
ABOSCH IMPORT CO., Hollywood, Calif.—Swifty Spot Remover  
ADELINE'S SCANDINAVIAN KITCHEN, Vista, Calif.—Dining Hall  
AD/LAB COMPANY, St. Paul, Mn.—Book to Subcontract Your House, Remodeling  
MUKHTAR AMD BARBARA AJ, ED, Westminster, Calif.—Pot Holders, Items from Pakistan, Wood Items, Candles  
ALL BLUE CO., Henning, Mn.—Cord Loc Frames, Lawn Furn., Cedar Wood Shavings  
ALTEX INC., Mpls, Mn.—Fuel & Oil Cond., Cleaner, Sealers, Lubricants  
AMARANTH GRAND COURT, St. Paul, Mn.—Breakfast & Meals, Refreshments  
AMERICAN DAIRY ASSOC. OF MINN., St. Paul, Mn.—Milk Bar, All the Milk You Can Drink For 15¢, Ice Cream, Cheese Items  
AMERICAN INDIAN JEWELRY CO., Mpls, Mn.—Indian Jewelry  
ANDERSONS SALT WATER TAFFY, Greendale, Wis.—Salt Water Taffy  
ANDY'S SNAK SHOP, St. Paul, Mn.—Stewart Sandwiches, Soft Drinks, Coffee, Candy, etc.  
ARCHERY CHAMPIONS, INC., Grayling, Mich.—Archery Range, Sale of Bows & Arrows  
A.R.E., INC., St. Paul, Mn.—Fire & Burglar Alarms  
ARNDS FRAME SERVICE, St. Cloud, Mn.—Picture Frames, Wall Plaques, Craft Supplies  
S.P. ASIJA, St. Paul, Mn.—Bicentennial Magic in Field of Origami  
ASSOCIATED ARTS, St. Paul, Mn.—Pottery from India, Germany & Japan, Wood, Metal, Glassware  
ASSOCIATION OF EVANGELICALS, St. Paul, Mn.—Religious Films & Literature, Recordings  
A.N.S.R., Mpls, Mn.—Info. & Related Materials  
ASTREX CO., Bloomington, Mn.—Nickel Shoot 5¢ a Toss  
AVIATION ART, St. Paul, Mn.—Aviation Art Prints, History of Airfare  
BABY RENTS OF AMERICA, Kansas City, Mo.—Stroller Rental \$1 Per Hour  
NEIL BAKER, St. Paul, Mn.—Fingerprint Drawing, T-Shirt, Button, Mugs  
BARBERIO SALES, Minnetonka, Mn.—Fudge  
BARBERIO SALES, Minnetonka, Mn.—Hickory Smoked Sausage and Cheese  
BARBERIO SALES, Minnetonka, Mn.—Simulated Diamond Rings  
BARBERIO SALES, Minnetonka, Mn.—Hickory Smoked Sausage  
BARBERIO SALES, Minnetonka, Mn.—Hickory Smoked Sausage and Cheese  
BENJAMIN BENSON, Lino Lakes, Mn.—Bratwurst, Soft Drinks  
BENJAMIN BENSON, Lino Lakes, Mn.—Bratwurst

**KENNETH BENTZ**, Oklahoma City, Okla.—Floating Candles, Closet Balls, Float Rings  
**BERMAN BUCKSKIN CO.**, Mpls., Mn.—Billfolds, Purses, Plastic Horses, Leather Hats, Jackets, Rugs  
**BETHANY FELLOWSHIP INC.**, Mpls., Mn.—Camping Trailers, Elec. Grill, Trailer Access.  
**SOPHIE BEUGEN**, Mpls., Mn.—Chicken Marianne  
**BEVER BROS. LANDSCAPE DESIGN**, White Bear Lake, Mn.—Chocolate Bananas & Fruit Punch  
**THE BIG PEPPER**, St. Paul, Mn.—Meatballs, Ravioli, Stuffed Peppers, Soft Drinks  
**BIRCH FARM FOODS INC.**, Lamberton, Mn.—Seasonings for Cottage Cheese, Potato Salad Seasonings Salts  
**BART FLINSTRUP**, Waconia, Mn.—Lunch and Refreshments, 3.2 Beer  
**BLOMQUIST DESIGNING**, Stillwater, Mn.—Landscape Designing  
**BLOW-UP PHOTO STUDIOS**, Edina, Mn.—Poster Photos, Mounting, Framing  
**BONNIE WOOD CRAFT**, St. Louis Park, Mn.—Handicrafted Plaques  
**WILLIAM S. BREDE**, Mpls., Mn.—Pronto Pups (13 Locations)  
**WILLIAM S. BREDE**, Mpls., Mn.—Dining Hall, 3.2 Beer  
**WILLIAM S. BREDE**, Mpls., Mn.—Giant Carousel  
**BRIGHTER CO.**, Hutchinson, Mn.—Lunch & Refreshments, "LUNCH BOX"  
**BRIGHTER CO.**, Hutchinson, Mn.—Lunch & Refreshments, Mexican Novelties  
**BROADWAY SEWING CENTER**, Mpls., Mn.—Viking Sewing Machines  
**BRONSON SHOE CO.**, Mpls., Mn.—Shoes and Boots  
**BROWN PHOTO CO.**, St. Louis Park, Mn.—Films & Photo Finish, and Related  
**BOBBY BRYANT SHIRT SHOP**, St. Paul, Mn.—Shirts  
**BURKE'S SALT WATER TAFFY**, Springfield, Mo.—Salt Water Taffy  
**LOUIS H. BURON, JR., ARNIE SCHOLL**, St. Paul, Mn.—Astro Chef Micro Wave Oven  
**BUSINESS ENTERPRISES**, St. Paul, Mn.—Foods and Beverages  
  
**C & M INDUSTRIES**, Detroit Lakes, Mn.—Tri Tector Gas Detector, Power Outage Unit  
**CADS SALES CO.**, St. Paul, Mn.—Orange Treet  
**CAMP NATCH, INC.**, Mpls., Mn.—Field Guides on Nature, Nature Books, Notes, Stationary, Crafts  
**CAMPUS JEWELERS**, Mpls., Mn.—Polish Imports, Dolls, Crystal, Wall Hangings, X-mas Ornaments  
**CAPTAIN KEN'S FIREHOUSE BEANS**, St. Paul, Mn.—Lunch and Refreshments  
**CARICATURES BY MICHAEL**, Colorado Springs, Co.—Caricatures, Polaroid Buttons  
**A. C. CARLSON**, Mpls., Mn.—Earl Nightingale Communications  
**CENAIKO ENTERPRISES**, Mpls., Mn.—Floating Candles  
**CENAIKO ENTERPRISES**, Mpls., Mn.—Corn on the Cob  
**CENTRAL ART SALES**, Perris, Calif.—Sewing Machine Attachments  
**CERAMICS BY SHARON**, St. Paul, Mn.—Ceramic Terrarium Animals, X-mas Ornaments  
**RUSSELL Z. CHARLES**, St. Cloud, Mn.—Sea Shells, Corals, Etc.  
**RUSSELL Z. CHARLES**, St. Cloud, Mn.—Sea Shells, Corals, Etc.  
**PETER CHENG IMPORTS**, Portland, Oregon—Imports from Taiwan, China, etc.  
**PETER CHENG IMPORTS**, Portland, Oregon—Jewelry, Wooden Carvings, Brassware, China Wares, etc.  
**CHINA PALACE ENTERPRISES CO.**, Mpls., Mn.—Oriental Products: Woodcarvings, Brass Wares, Porcelain, Bamboo Crafts  
**JUNE CHRISTENSEN**, St. Paul, Mn.—Lunch and Refreshments, Spaghetti Village  
**JUNE CHRISTENSEN**, St. Paul, Mn.—Lunch and Refreshments  
**JUNE CHRISTENSEN**, St. Paul, Mn.—Lunch and Refreshments  
**JUNE CHRISTENSEN**, St. Paul, Mn.—Lunch and Refreshments, Hot Dagos  
**JUNE CHRISTENSEN**, St. Paul, Mn.—Lunch and Refreshments  
**JUNE CHRISTENSEN**, St. Paul, Mn.—Lunch and Refreshments  
**JUNE CHRISTENSEN**, St. Paul, Mn.—Lunch and Refreshments  
**JUNE CHRISTENSEN**, St. Paul, Mn.—Lunch and Refreshments  
**JUNE CHRISTENSEN**, St. Paul, Mn.—Warehouse  
**JUNE CHRISTENSEN**, St. Paul, Mn.—Lunch and Refreshments  
**CHRISTIAN EDUCATIONAL SERVICE**, Toonotosassa, Fla.—Cassettes and Records, Books (Bible Stories)

CHURCH OF THE EPIPHANY, Coon Rapids, Mn.—Fish and Chips  
 CHURCH OF THE EPIPHANY, Coon Rapids, Mn.—Dining Hall  
 CITY OF HOPE, Mpls., Mn.—Small Gifts, Costume Jewelry, etc.  
 CLARA'S DINER, St. Paul, Mn.—Dining Hall, Lunch and Refreshments  
 CLERSITE COMPANY, St. Paul, Mn.—Clersite Eye Glass Cleaner  
 KENNETH E. CLEWORTH, Mpls., Mn.—Lunch and Refreshments, 3.2 Beer  
 COIL ENTERPRISES, St. Paul, Mn.—Comic T-Shirts with Designs on Front  
 FRANK COMITA, Mpls., Mn.—Lunch and Refreshments, Grandstand Diner  
 CAMPBARK I CO., Mpls., Mn.—Computerized Portraits  
 MAURICE M. CONVEY, St. Paul, Mn.—Lunch and Refreshments  
 MAURICE M. CONVEY, St. Paul, Mn.—Popcorn and Refreshments  
 MAURICE M. CONVEY, St. Paul, Mn.—Popcorn and Root Beer  
 JOHN COOLIDGE CO., Marine on St. Croix, Mn.—Shells, Shell Jewelry, Art Reproductions, Swans, Flowers  
 JOHN COOLIDGE CO., Marine on St. Croix, Mn.—Glass Items  
 JOHN COOLIDGE CO., Marine on St. Croix, Mn.—Glass Swans and Other Glass Articles  
 CORD-A-WAY, Mpls., Mn.—Storage Reel for Electric Cords  
 CORDON BLEU, Minneapolis, Mn.—China, Stoneware, Crystal, Silverware, Cedar Chests  
 CORONADO STONE PRODUCTS, Marshall, Mn.—Coronado Decorative Stone  
 COUNTRYSIDE MAGAZINE, Mpls., Mn.—Countryside Magazine, Country Records, Albums, Tapes  
 JAMES W. CROCKER, Mpls., Mn.—Root Beer  
 JAMES W. CROCKER, Mpls., Mn.—Root Beer  
 JAMES W. CROCKER, Mpls., Mn.—Root Beer  
 RICHARD CROWTHER, Universal City, Calif.—T-Fal Pans  
 RAY CRUMPS ATHLETIC SUPPLIES, Bloomington, Mn.—Athletic Jerseys, T-Shirts, Sweatshirts, etc.  
 CRYSTAL CLEAR CO., Webb City, Mo.—Crystal Clear Eye Glass Cleaner  
 CRYSTAL CLEAR CO., Webb City, Mo.—Crystal Clear Eye Glass Cleaner  
 CURRAN & HALLIGAN, Mpls., Mn.—Bow Maker  
 DADSON'S, St. Paul, Mn.—Surplus Steel Pro. and Misc.  
 DAIRY BAR, St. Louis Park, Mn.—Milk Shakes, Cones, Sundaes, Milk, Pop, Sandwiches, etc.  
 DAIRYLAND MFG. & DISTRIBUTING, Eau Claire, Wisc.—Liquid Glass, Sidewinder Saws, Coatings and Sealers.  
 WILLIAM F. DANIELSON, St. Paul, Mn.—French Fried Onions  
 WILLIAM F. DANIELSON, St. Paul, Mn.—Pizza  
 WILLIAM F. DANIELSON, St. Paul, Mn.—Spin-O-Paint  
 JAMES A. DAVIS, Mpls., Mn.—Sno Cones and/or Candy Apples  
 JAMES A. DAVIS, Mpls., Mn.—Lunch and Refreshments  
 JAMES A. DAVIS, Mpls., Mn.—Ice Cream and Sno Cones  
 JAMES A. DAVIS, Mpls., Mn.—Headquarters  
 JAMES A. DAVIS, Mpls., Mn.—Sno Cones  
 JAMES A. DAVIS, Mpls., Mn.—Cheerios  
 JAMES A. DAVIS, Mpls., Mn.—Refreshments  
 JAMES A. DAVIS, Mpls., Mn.—3.2 Beer  
 JAMES A. DAVIS, Mpls., Mn.—Ice Cream and Coke  
 JAMES A. DAVIS, Mpls., Mn.—Ice Cream Novelties  
 JOHN DEERE CO., Mpls., Mn.—John Deere Toys and Hats  
 LOPRAINE A. DEGNAN, Mpls., Mn.—Soft Drinks, Popcorn, Ice Cream  
 DELRICK ENTERPRISES, Mpls., Mn.—Popcorn, Carmel Corn, Carmel Apples, Cold Drinks, Hot Chocolate & Cider  
 DESIGN DECORATORS, Moorhead, Mn.—Liquid Wallpaper  
 DESPLENTER CONCESSIONS, Chicago, IL—Storeroom  
 DESPLENTER CONCESSIONS, Chicago, IL—Novelties-Per Agreement  
 DIVERSIFIED PRODUCTS, INC., Wyoming, Mn.—Bennelli Motorcycles, Frontier Chain Saws, Eric Loaders, etc.  
 NELLIE E. DOLL, Mpls., Mn.—Fur Toys and 3D Pictures  
 NELLIE E. DOLL, Mpls., Mn.—Fur Toys and 3D Pictures, Needle Threaders, Pine Incense

DONNA'S CRAFTS, St. Paul, Mn.—Hand Pulled Glass Swans, Vases, Crafts, Boxes, Houses, 3D Pictures

DOODLE ART OF ST. PAUL, Lake Elmo, Mn.—Doodle Art Posters & Travel Kits, Pens For Art and Coloring

DRIFTWOOD DESIGNS, Osakis, Mn.—Driftwood Lamps, Clocks, Barometer, Redwood Clocks

BOB DUERR'S SNAKE ZOO, Stacy, Mn.—"I Love Snake Buttons", Display Snakes

DUIS ENTERPRISES, Mpls., Mn.—Fake Fur & Colored Feather Novelties & Toys

DUIS ENTERPRISES, Mpls., Mn.—Fake Fur & Lamb Skin Novelties

WILLIAM A. DUNA, Mpls., Mn.—Gypsy Crepes, Soft Drinks

WILLIAM A. DUNA, Mpls., Mn.—Gypsy Crepes, Soft Drinks

DYN-A-VAC OF NEW HOPE, New Hope, Mn.—Magnetic & Display Signs, Comic Plaques, Decorative Plaques

EKLUH DISTRIBUTING CO., Mpls., Mn.—Bathroom Display, Super Clear Mirror & Plastic Defogger

EKLUH DISTRIBUTING CO., Mpls., Mn.—Bathroom Display, Super Clear Mirror & Plastic Defogger

RICHARD ELM, St. Paul, Mn.—Popcorn, Carmel Apples, Corn, Root Beer & Orange Pop

EL SOL MEXICAN FOOD, St. Paul, Mn.—Tacos, Burritos, Tostadas, Chile, Pastry, Drinks

EMMAUS LUTHERAN CHURCH, St. Paul, Mn.—Hamburgers, Wieners, Pop, Ice Cream, Milk, Related

ENCYCLOPEDIA BRITANNICA, INC., Chicago, Ill.—Encyclopedia Britannica

ENCYCLOPEDIA BRITANNICA, INC., Chicago, Ill.—Encyclopedia Britannica

BILL ERB, St. Paul, Mn.—Candy, Carmelcorn, Cold Drinks, Slush

R. C. ERICKSON CO., Minnetonka, Mn.—Puppets, Specialty Food and Candy, Hand Cut Crystal, Dolls

R. C. ERICKSON CO., Minnetonka, Mn.—Gifts & X-Mas Decorations, Specialty Soap, Hand Cut Crystal

ESKIMO SHOP, Anchorage, Alaska—Eskimo Carvings, Jewelry, Fur Parkas, Etc.

ESKIMO SHOP, Anchorage, Alaska—Eskimo Fur Parkas, Mukluka, Jewelry, Carvings

FAIR ENTERPRISES, INC., Mpls., Mn.—Program, Buttons, Pennants, Binoculars, Etc.

FAIR ENTERPRISES, INC., Mpls., Mn.—Classic and Antique Car Show

FAIR ENTERPRISES, INC., Mpls., Mn.—Horse Show Programs

FAIRGROUNDS GOLF RANGE CENTER, St. Paul, Mn.

FALCON HEIGHTS UNITED CHURCH OF CHRIST, St. Paul, Mn.—Lunch and Refreshments

FAMILY ALTAR BROADCAST, INC., Waterloo, Iowa—Promotional Literature on Radio/Broadcast Program

RICHARD AND LILLIAM FARAGHER, St. Paul, Mn.—Popcorn, Carmel Corn, Carmel Apples, Coke, Candy, Gum

FARM FEED CO., Sioux City, Iowa—Farm Feed Brand Feeds, Small Hardware Tools

FARMFEST "76", Lake Crystal, Mn.—Hats, Jacket, T-Shirts, Belt Buckles, Tankard, Sun Visor, Related

FEDERAL AIR SYSTEMS, Mpls., Mn.—Portable Air Compressors

FINS AND FEATHERS, INC., No. St. Paul, Mn.—Subscriptions to Fins and Feathers Magazine

FISH & CHIPS, St. Paul, Mn.—Fish and Chips

FLAVORITE CO., Mpls., Mn.—Mida Stereo/Radio, Stoneware Dishes & China Cookware

FOLEY MANUFACTURING CO., Mpls., Mn.—Foley Kitchen Utensils

FOREMAN & CLARK, St. Paul, Mn.—Mens Suits, Sport Coats, Trousers, Top Coats, Leisure Suits, Etc.

FOURTH DISTRICT DFL, St. Paul, Mn.—DFL Display and Frosty Freeze

FRESH FRUIT, St. Paul, Mn.—Fresh Fruit

FRESH FRUIT, St. Paul, Mn.—Fresh Fruit

FRIVOLITIES, St. Paul, Mn.—Antiques, Collectables, Lapidary Jewelry

FURCH-GOEDERT, St. Paul, Mn.—Hamburgers, Hot Dogs, Chili, Fries, Onion Rings, Related Items

**G & K BUILDERS, Mpls., Mn.**—Mirrors and Planters  
**GAME UNLIMITED HUNTING CLUB INC., Hudson, Wisc.**—Information on Sale of Hunting Dogs, Game Bird, C.C. Skiing  
**GARIBALDI'S BOUTIQUE, Mpls, Mn.**—African Print Dashikis, African Jewelry, Halters  
**GASTHAUS EDELWEISS, St. Paul, Mn.**—Bratwurst, German Potato Salad, Beer Sticks, Pretzels, Refreshments  
**FRED PETROFF, Pasadena, Calif.**—Giant Slide  
**GIANT SUBMARINE SANDWICH, St. Paul, Mn.**—Submarine Sandwiches  
**GIFTS PACIFIC INC., Shawnee, Okla.**—Servers, Coconut Ashtrays, Banks, Wall Decor., Jewelry, Bowls, Trays, Etc.  
**GINNY'S, Van Nuys, Calif.**—Pumi Brush Pad, Scissors, Spaghetti Server  
**THE GLADD CO., Mpls, Mn.**—Ice Box Cookie Maker, Tart Tins  
**GLASS BLOWERS GALLERY, St. Paul, Mn.**—Glass Novelties  
**GLORIA DEI LUTHERAN CHURCH, St. Paul, Mn.**—Lunch and Refreshments  
**GOLD MEDAL BEVERAGE CO., St. Paul, Mn.**—Diet Rite Cola & Royal Crown Cola  
**GOLDEN SHARK CUES, Altamonte Springs, Fla.**—Custom Made Pool Cues, Cues Cases  
**GOPHER SERVICES, St. Paul, Mn.**—Auto Clean & Polish, VX-6 Battery Additive & Miracle Cloth  
**GRANDA EVIE'S CANDY STORE, Mpls, Mn.**—Fancy Candy Cake Decorating Tubes  
**GREEN HOME PRODUCTS, Versailles, Mo.**—Drill Press, Decoupage Transfers  
**GROUP AMUSEMENT OWNERSHIP PLAN, Mpls, Mn.**—Lunch and Refreshments  
**GROUP AMUSEMENT OWNERSHIP PLAN, Mpls, Mn.**—Lunch and Refreshments  
**GROUP AMUSEMENT OWNERSHIP PLAN, Mpls, Mn.**—Skyride-Special Contract on File  
**GROUP SPECIALTIES, C/O SUBURBAN AUCTION SERVICE, Elk Grove, Ill.**—Children's Books  
**THE GUNNARD CO., Mpls, Mn.**—Gunnard Canning Set, Jar Openers, X-Mas Tree Stand, Roasting Rack  
  
**HALUX, Osseo, Mn.**—Heatilator Fireplace, Cultured Stone Veneer  
**RAY O. HAMER, Mpls, Mn.**—Hi Striker  
**RAY O. HAMER, Mpls, Mn.**—Hi Striker  
**HAMLIN UNITED METHODIST CHURCH, St. Paul, Mn.**—Dining Hall  
**HAMMOND QUALITY SALES, GEORGE T. HAMMOND, St. Paul, Mn.**—Novelties-Trophies, Awards  
**CONNIE HANIAN, Scottsdale, Arizona**—Lemonade Shake Up  
**CONNIE HANIAN, Scottsdale, Arizona**—Lemonade Shake Up, Tacos, Polish Sausage  
**HANNASCH & LAVAQUE, Mpls, Mn.**—Sno Cones  
**HANNASCH & LAVAQUE, Mpls, Mn.**—12 Sno Cones  
**HARDING HOME COMFORT, INC., Chisago City, Mn.**—Arctic Foam, Owens Corning Fiberglass  
**HAWAII IMPORTS, Golden Valley, Mn.**—Puka Shells & Hawaiian Jewelry  
**HAWAII IMPORTS, Golden Valley, Mn.**—Puka Jewelry, Plants from Hawaii & Hawaiian Jewelry  
**HEL MAC DISTRIBUTING CO., Riverview, Mich.**—Portable Massage Units, Zyliss Vise  
**HENRY'S BAR B QUE, St. Paul, Mn.**—Bar B Que Ribs, Sandwiches, Soft Drinks  
**HESKIN & ASSOCIATES INC., Mpls, Mn.**—Plastic Vac-U-Formed Sign, Magnetic OSHA Stock  
**HIXON GLASS BLOWERS, Phoenix, Arizona**—Glass Blowing Demo and Sale of Articles  
**HIXON GLASS BLOWERS, Phoenix, Arizona**—Glass Blowing and Sale of Articles  
**HIXON GLASS BLOWERS, Phoenix, Arizona**—Glass Blowing and Sale of Articles  
**AL HOHENWOLD ENTERPRISES, St. Paul, Mn.**—Lunch and Refreshments, "Beef Hut"  
**AL HOHENWOLD ENTERPRISES, St. Paul, Mn.**—Lunch and Refreshments  
**HOKY AMERICA-NOMAR, INC., Richfield, Mn.**—Floor and Carpet Sweeper  
**HOKY AMERICA-NOMAR, INC., Richfield, Mn.**—Carpet Sweeper  
**HOLMES ENTERPRISES, Tampa, Fla.**—Leather Goods  
**HOLMES ENTERPRISES, Tampa, Fla.**—Texas Longhorns, Horse Plaques  
**HOLMES ENTERPRISES, Tampa, Fla.**—Leather Goods  
**HOLYLAND HANDICRAFTS, St. Paul, Mn.**—Olive Wood Carvings, Mother of Pearl Jewelry, etc.

HOME OF ELEGANCE, St. Paul, Mn.—Celebrity China, Stoneware, Miida Stereo, Rogers Stainless

HOOD'S COLORAMA, Bloomington, Mn.—Tri Chem (Liquid Embroidery)

HOOD'S COLORAMA, Bloomington, Mn.—Tri Chem (Liquid Embroidery)

HOOIE TOY CO., St. Paul Park, Mn.—Hooie Spinstick (Plastic Novelty Toy)

HOSANNAH LUTHERAN CHURCH, St. Paul, Mn.—Lunch and Refreshments

HOT DOG HOUSE, New Richland, Mn.—Hot Dogs and Refreshments

HOUSE OF CLOCKS, St. Paul, Mn.—Howard Miller, Colonial Grandfather Clocks

HOUSE OF LACHOY, DALE JOHNSON, Mpls, Mn.—Chun King Chow Mein, & Related

HOUSE OF LEATHER, Mpls., Mn.—Sheepskin Coats, Leather Coats, Slacks, Skirts, Velveteen Dresses

ORVILLE & ELAINE HOWE, Mpls., Mn.—Air Freshener, Health & Skin Care Prod., Tools, Food Seasoners

HOWE FIGURETTE SALES, Mpls., Mn.—Under Fashions, Swimwear, Panty Hose, Etc.

HUMANE SOCIETY OF THE U. S., Mpls., Mn.—Books, Dog Tags, Balls for Dogs, Buttons

HYCRAFT ENTERPRISES, INC., Mpls., Mn.—Horseshoe Nail Necklace, Earrings, Rings & Pins, Jewelry, Etc.

F. A. HYSON, Mpls., Mn.—English Foil Pictures

F. A. HYSON, Mpls., Mn.—English Foil Pictures

ICEE OF MN, INC., Mpls., Mn.—Frozen Carbonated Beverages

ICEE OF MN, INC., Mpls., Mn.—Frozen Carbonated Beverages

ILLIANA PRODUCTS, Indianapolis, Ind.—Floating Candles, Star Flowers, Party Favors, Pendants

INDIA BAZAAR, Mpls., Mn.—Handcrafted Merc. of India, Tapestries, Clothing, Etc.

INDIA IMPORTS, JAG SODHL, No. St. Paul, Mn.—Wearing Apparel, Jewelry, Etc.

INDUSTRIAL ENGRAVED NAMEPLATE CO., St. Paul, Mn.—Badges, Plaques, Signs, Nameplates, Panels, Trophies, Etc.

INSURANCE LIQUIDATORS, Rockford, Ill.—Shirts, Pants, Luggage, Bells, Stereo, Equipment

INTERNATIONAL HARVESTER CO., St. Paul, Mn.—Toy Farm Equip., Lawn & Garden Equip., Etc.

INTERNATIONAL HOUSE, Mpls., Mn.—Shee Goo Bulb, Canned & Dried Foods from Far & Middle East

ISABELS DOLL & CRAFT SHOP, Anoka, Mn.—Dolls, Doll Clothes, Houses, Furniture, Etc.

TINA ISAAC, St. Paul, Mn.—Pop, Popcorn, Hot Dogs, Hamburgers, Cake Treat

TINA S. ISAAC, St. Paul, Mn.—Pop, Popcorn, Carmel Corn, Hot Dogs, Hamburgers, Cake Treats

TINA S. ISAAC, St. Paul, Mn.—Pop, Popcorn, Carmel Corn, Hot Dogs, Hamburgers, Cake Treats

ISAKSEN'S NORD HUS, St. Paul, Mn.—Swedish Clogs, Gifts, Packaged Foods

JAGOE-MERRIMAN, St. Paul, Mn.—Twins Souvenirs, Vikings, No. Stars, Saints

JAGOE-MERRIMAN, St. Paul, Mn.—Twins, Vikings, No. Stars, Saints

JAMAR PRODUCTS, INC., Inglewood, Calif.—Rhinstone Setter, Abstrian Rhinstone, Etc.

JEHOVAH LUTHERN CHURCH, St. Paul, Mn.—Lunch and Refreshments

JENCO, Chicago, Ill.—Pantsboy Hangers, Auto, Needle Threaders, Purse Holder

JERRY'S EAST SIDE ANTIQUES, St. Paul, Mn.—Collectors Plates, Pictures, Frames, Prints, Etc.

JESNESS CONCESSIONS, Morris, Mn.—Gold Wire Jewelry

JEWS FOR JESUS, Edina, Mn.—Tracts, Records, Literature

BURTON JOHNSON, Minnetonka, Mn.—12 Buildings

JUNKIN CONCESSION CO., Minnetonka, Mn.—Food and Refreshments

JUNKIN CONCESSION CO., Minnetonka, Mn.—3.2 Beer

K & W ENTERPRISES, Spring Park, Mn.—Bratwurst and Pop

TIMOTHY D. KEHR, Edina, Mn.—Popcorn and Carmel Corn

TIMOTHY D. KEHR, Edina, Mn. - Soft Drinks & Popcorn  
 TIMOTHY D. KEHR, Edina, Mn. - Soft Drinks & Popcorn  
 TIMOTHY D. KEHR, Edina, Mn. - Popcorn  
 KING GEORGE II SHIRT FACTORY, Lawrence, Kansas - Air Brush Painting on Shirts  
 KING GEORGE II SHIRT FACTORY, Lawrence, Kansas - T-Shirts  
 JAMES B. KINGEN, Mpls., Mn. - Lunch & Refreshments  
 JAMES B. KINGEN, Mpls., Mn. - Lunch & Refreshments  
 KING'S ROW FIREPLACE SHOP, Maplewood, Mn. - Gas Log Kits, Fireplace Glass Enclosures, Etc.  
 KIRBY CO. OF SO. MPLS., Mpls., Mn. - Kirby Vacuum Systems  
 KIRBY CO. OF ST. CLOUD, INC., St. Cloud, Mn. - Kirby Vacuum, Carpet Shampooer, Tools, Etc.  
 KITCHEN KRAFT, St. Paul, Mn. - Popcorn, Carmelcorn, Root Beer, Carmel Apples  
 LYLE KLEVEN, Wyoming, Mn. - Weight Watchers Soft Drinks, Ice Cream  
 KLOSS AND KLOSS, Tucson, AZ. - Metal Jewelry, Wood Jewelry & Boxes, Etc.  
 KREDIT-MEM O RIZE, St. Paul, Mn. - Educational Game for Memorizing  
  
 L & M DIST. CO., New Richmond, Wisc. - Key Fobs, Rings, Knicks Knacks, Etc.  
 LADY ISABELS CANDY KITCHEN, Kerrick, Mn. - Fudge, Almond Bark & Hard Candy  
 LAND O'LAKES, INC., Mpls., Mn. - Ice Cream Cones  
 LAND O'LAKES, INC., Mpls., Mn. - Ice Cream Cones  
 LARRY'S TRAILER SALES, St. Paul, Mn. - Horse & Stock Trlrs.  
 LARRY'S TRAILER SALES, St. Paul, Mn. - Trailer Sales  
 GARY LARSON, St. Paul, Mn. - Popcorn, Root Beer  
 GARY LARSON, St. Paul, Mn. - Carmelcorn & Carmel Apples  
 JODEEN M. LARSON, St. Paul, Mn. - Popcorn, Carmelcorn  
 JODEEN M. LARSON, St. Paul, Mn. - Cheese Corn, Carmel Apples  
 THE LIBERTARIAN PARTY OF MN., Mpls., Mn. - Literature & Sales  
 LIBIN & ASSOCIATES, Los Angeles, Calif. - Orthopedic & Therapeutic Products  
 LIQUIDATIONS UNLIMITED, St. Paul, Mn. - Clothing, Misc.  
 MRS. KATIE R. LITTLE, Dallas, Tex. - Hoople  
 MRS. KATIE R. LITTLE, Dallas, Tex. - Cork Gallery  
 MRS. KATIE R. LITTLE, Dallas, Tex. - Dining Hall  
 MRS. KATIE R. LITTLE, Dallas, Tex. - Games of Skill  
 MRS. KATIE R. LITTLE, Dallas, Tex. - Storage & Warehouse  
 MRS. KATIE R. LITTLE, Dallas, Tex. - Stereo Tapes  
 MRS. KATIE R. LITTLE, Dallas, Tex. - Candy Floss, Lunch & Refreshments, 3.2 Beer  
 LITTLE GIANT INDUSTRIES, INC., Salt Lake City, Utah - Ladder & Accessories  
 LITTLE GIANT INDUSTRIES, INC., Salt Lake City, Utah - Ladder & Accessories  
 LIVESTOCK MARKET INSTITUTE, S. St. Paul, Mn. - Marketing Info. & Belt Buckle  
 LOG CABIN ROOT BEER STAND, Rogers, Mn. - Popcorn, Hot Choc., Orange, Carmelcorn  
 LOGOS BOOKSTORE, Mpls., Mn. - Christian Books, Posters, Plaques, Etc.  
 LUCKY H RIDING APPAREL, LaCrosse, Wisc. - Horse Care Prods., Leather Goods, Hats, Scarves, Etc.  
 LUND SALES, Wayzata, Mn. - Hobby Items, Lund Lures, Shee Goo  
 LUTHERAN COLPORTAGE SVC., Mpls., Mn. - Bibles, Books, Records, Tapes, Calendars, Etc.  
 LYNNS MADE RITE, Mpls., Mn. - Lunch & Refreshments  
  
 MCLAWS MFG. CO., Pacoima, Calif. - Massage Equip., Vibrating Hand Units  
 M & D ENTERPRISES, Carpentersville, Il. - Candies  
 M & D ENTERPRISES, Carpentersville, Il. - Fudge  
 M & D ENTERPRISES, Carpentersville, Il. - Fudge  
 M & D ENTERPRISES, Carpentersville, Il. - Candies  
 M & J BOOKFAIR SVC., INC., Bloomington, Mn. - Books & Educ. Materials  
 M & S SALES, St. Paul, Mn. - French Fried Cheese Curds, Pepi Pol Sandwich  
 M & T SALES, Anoka, Mn. - Vac U Flo Cleaning System for Home  
 MAGNUSON AGENCY, INC., Minnetonka, Mn. - ITT Life Ins. for Cancer  
 JERRY MALONE PRODS., INC., Visalia, Calif. - Boss Truck Show



**JERRY MALONE PRODS., INC., Visalia, Calif.** -Whale Show  
**JERRY MALONE PRODS., INC., Visalia, Calif.** -Planet of Apes Show  
**MAMA'S PIZZA, St. Paul, Mn.** -Pizza & Soft Drinks  
**MANN'S WOOD WORLD, Wayzata, Mn.** -Vermont Wooden Toys, Memorabilia  
**THE MAP COMPANY, W. St. Paul, Mn.** -Topographic Maps  
**THE MAP COMPANY, W. St. Paul, Mn.** -Real Estate Sales Maps  
**MARBLE IMPORTS, Edina, Mn.** -Keychains, Hangers, Bookends, Bowls, Vases, Etc.  
**MARRIC PUBLISHING CO., St. Paul, Mn.** -Cartoon History of MN.  
**MARTY'S CHAR-BROILED CHICKEN, St. Paul, Mn.** -Fries, Chicken, Etc.  
**MASTER DISPLAYS, Mpls., Mn.** -Drag Race Game  
**MAXSON ENTERPRISES, Roseville, Mn.** -Sea Shell Jewelry, Plaques, Trivets, Etc.  
**MEDITATION CENTER, Mpls., Mn.** -Demo Yoga Postures, Sale of Books, Tapes  
**MEXICAN VILLAGES, INC., Los Angeles, Calif.** -Clothing, Crafts, Food & Refreshments, 3.2 Beer  
**MIDDLE STATES DISTR. CO., Mpls., Mn.** -Toys, Dolls, Stuffed Animals  
**MIDDLE STATES DISTR. CO., Mpls., Mn.** -Spin Painting & Boutique  
**MIDDLE STATES DISTR. CO., Mpls., Mn.** -Stuffed Toys  
**MIDDLE STATES DISTR. CO., Mpls., Mn.** -Toys, Dolls, Animals  
**MIDDLE STATES DISTR. CO., Mpls., Mn.** -Spin Painting & Boutique  
**MIDDLE STATES DISTR. CO., Mpls., Mn.** -Boutique & Plush  
**MIDDLE STATES DISTR. CO., Mpls., Mn.** -Boutique Shop  
**MIDDLE STATES DISTR. CO., Mpls., Mn.** -Dolls, Stuffed Animals  
**MIDLAND PRODUCTS CO., Mpls., Mn.** -Wholesale Popcorn, Supplies & Equip.  
**MIDWAY MEN'S CLUB, St. Paul, Mn.** -Lunch & Refreshments, 3.2 Beer  
**MIDWAY SIGN CO., INC., St. Paul, Mn.** -Sign & Card Painting  
**MIDWEST WIRE & STEEL PRODS. CO., S. St. Paul, Mn.** -Boots, Hats, Horse Care Prods., Bridles, Etc.  
**MILNER & JOHNSON, Mpls., Mn.** -Novelties  
**MINNESOTA APPLES, INC., Stillwater, Mn.** -Sale of MN. Apples  
**MINNESOTA BAPTIST ASSN., Mpls., Mn.** -Books & Literature  
**MINNESOTA BEEKEEPERS ASSN., Mpls., Mn.** -Honey & Honey Prods.  
**MN. CITIZENS CONCERN FOR LIFE, Mpls., Mn.** -Pro Life Buttons, Etc., Brochures, Books, Etc.  
**MN. CONFERENCE OF 7TH DAY ADVENTISTS, Minnetonka, Mn.** -Vegetarian Cookbooks, Meatless Foods, Etc.  
**MINNESOTA NORTH STARS, Bloomington, Mn.** -North Star Souvenirs, Gift Items, Schedules, Slide Show, Autographs  
**MN. SOCIETY OF ARCHITECTS, St. Paul, Mn.** -Sale of Magazine & Info.  
**MN. TURKEY GROWERS ASSN., St. Paul, Mn.** -Lunch & Refreshments  
**MN. TURKEY GROWERS ASSN., St. Paul, Mn.** -Turkey Sandwiches  
**MN & WESTERN R. R. MUSEUM, Annandale, Mn.** -Model R. R. Display  
**MINNETONKA MOCCASIN CO., Mpls., Mn.** -Moccasins, Belts  
**MINNETONKA MOCCASIN CO., Mpls., Mn.** -Leather Goods, Etc.  
**MINNETONKA MOCCASIN CO., Mpls., Mn.** -Moccasins, & Related  
**MIRACLE MAID-DV. OF WEST BEND, Apple Valley, Mn.** -Cookware - West Bend  
**MIRACLE MAID-DV. OF WEST BEND, Apple Valley, Mn.** -Miracle Maid, Etc.  
**MR. GROOM PRODUCTS, Richfield, Mn.** -Horse, Dog & Cat Products  
**MISTER SOFTEE, Janesville, Wisc.** -Mister Softee Cones  
**MOHAVE CANDLES, Riviera, AZ.** -Candles, Planters, Planter Vases, Etc.  
**LEE MOSS CONCESSIONS, Hot Springs, Ark.** -Diggers  
**LEE MOSS CONCESSIONS, Hot Springs, Ark.** -Diggers  
**MULTIPLE SCLEROSIS SOG., Mpls., Mn.** -Educ. Game for Lwr. Ages, Patient Svcs.  
**MURATA PEARL CO., Gardena, Calif.** -Pearl Bearing Oysters & Jewelry  
**MY IMPORTS, Culver City, Calif.** -Panam Dutroni Footwear  
  
**CHESTER H. NAIRNE CO., Livonia, Mich.** -Juicer Signature Blender-Osterizer  
**CHESTER H. NAIRNE CO., Livonia, Mich.** -Marvelle Cookware  
**CHESTER H. NAIRNE CO., Livonia, Mich.** -Marvelle Cookware  
**NATIONAL SERVICE CO., Bloomington, Calif.** -Jewelry Joy-Cleaner  
**NATIONAL SERVICE CO., Bloomington, Calif.** -Jewel Joy-Cleaner

ROBERT NELLER, Appleton, Wisc.—Crazytune Whistles  
 NANCY NICHOLS, Ontario, Calif.—Wood Roses  
 NO. HEIGHTS LUTHERAN CHURCH, St. Paul, Mn.—Records & Books  
 NORTH STATE AMUSEMENTS, INC., Mpls., Mn.—Space Tower  
 NORTH SUBURBAN FLORIST & GIFTS, Forest Lake, Mn.—Flower Pictures, Raggedy Ann Gifts, Etc.  
 NORTH SUBURBAN KIWANIS CLUB, St. Paul, Mn.—Malted Milks & Cones  
 NORTHERN STATES SALES CO., Mpls., Mn.—Hitachi TV Set, C. B., Radio, Stereo, Tape Recorders, Etc.  
 NORTHLAND EMBLEM, INC., Saukville, Wisc.—Emblem, License Plates, Reflective Auto Decals  
 NORTHWEST GALLERIES, White Bear, Mn.—Long Range Shooting Gallery  
 NORTHWEST ORGAN, INC., Bloomington, Mn.—Lowry Organs, Pianos, Story & Clark Pianos, Cable Pianos, Mason Hamlin  
 NORTHWEST SADDLE CLUB, Centerville, Mn.—Buttons for Benefit of Crippled Children & Camp Courage  
 NORTHWESTERN PRODUCTS, INC., Mpls., Mn.—Religious Plaques, Greeting Cards, Etc.  
 NORTHWESTERN PRODUCTS, INC., Mpls., Mn.—Bibles, Cards, Etc.  
  
 O'FLANNAGANS, Minnetonka Mills, Mn.—Le Petite Franques, Beer Sticks & Coke  
 OLD MILL COMPANY, Apple Valley, Mn.—Canal Boat Ride  
 FRED C. O'NEIL, St. Paul, Mn.—Sale of Plush  
 FRED C. O'NEIL, St. Paul, Mn.—T-Shirts  
 FRED C. O'NEIL, St. Paul, Mn.—Lunch & Refreshments  
 FRED C. O'NEIL, St. Paul, Mn.—Warehouse  
 FRED C. O'NEIL, St. Paul, Mn.—Hot Dog on a Stick  
 ORANGE TREET SALES CO., Castro Valley, Calif.—Orange Treet  
 ORANGE TREET SALES CO., Castro Valley, Calif.—Slice Pineapple  
 O.U.R.S., Mpls., Mn.—Pre & Post Adoption Info., Books, Imports  
 ORIENTAL CHICKEN WINGS, Edina, Mn.—Deep Fried Chicken, Packaged Seasoning  
 EDDIE OXFORD, Versailles, Mo.—Handwriting Analysis  
  
 PACKAGED FURN & CARPET CO., St. Paul, Mn.—Carpeting & Linoleum  
 PADCO, INC., Mpls., Mn.—Shake Painter Tools, Speed Brush  
 PAKA DISTRIBUTING, Columbus, Ohio—Magna Klean Window Cleaner & Perma Balance  
 PATIO VILLAGES, INC., Mpls., Mn.—Awnings, Canopies, Patios, Window, Doors, Roofing, Etc.  
 JAMES P. PATTEN, Davenport, Ia.—Tiny Tim Donuts  
 PATTERSON RESIN PRODUCTS, La Mirada, Calif.—Decorative Resin Products for Home  
 PATTERSON RESIN PRODUCTS, La Mirada, Calif.—Resin Products  
 PATZNER NOVELTY CO., Dubuque, Ia.—Fake Fur Novelties  
 PATZNER NOVELTY CO., Dubuque, Ia.—Fake Fur Novelties  
 PAYO LABS/HOME BAKED BREAD, Pismo Beach, Calif.—Bread Mixes, Rolls, Baked Bread, Jo Bread  
 PEGGI'S POTS, Wyoming, Mn.—Stained Glass, Ceramics  
 DAVID M. PEBLMAN, New Hope, Mn.—Spin O Painting  
 PERMA BRITE NORTH, Menomonie, Wisc.—Bathroom Fixture Refinishing  
 JAMES PETERS, Green Bay, Wisc.—Coke & Wieners  
 JAMES PETERS, Green Bay, Wisc.—Coke & Wieners  
 THE PHOTO MILL, Bloomington, Mn.—Selling Film & Photo Finishing & Small Cameras  
 FRED PITTROFF, Pasadena, Calif.—Toasted Cheese on a Stick  
 PIZZA PALACE, Falcon Heights, Mn.—Pizza, Spaghetti, Coke & Coffee  
 BERT G. PLETAN, Mesa, AZ.—Paintings W/Frames  
 PLUM CREEK CORPORATION, Walnut Grove, Mn.—Plum Creek Cheese  
 POJAR'S PANTRY, St. Paul, Mn.—Lunch & Refreshments  
 PORTRAITS BY ILLIAC, Guilderland, N.Y.—Computer Portraits  
 POULSON'S HOME STYLE FUDGE, Hammond, Ind.—Fudge

PRIMA CORPORATION, Mpls., Mn.—Hitches for Trlrs., Stainless for Kitchen, Safety Hunting Devices

PRIME STEAK HOUSE, Maplewood, Mn.—Steak House

PUT ON SHOPPE, INC., Mpls., Mn.—Sportswear, Jerseys, T-Shirts, Patches, Etc.

QUALITY BEDDING & LITTER INC., Pine River, Mn.—Soft & Fresh Cat Litter & Pet Bedding

QUALITY WOOD PRODUCTS, Crystal, Mn.—Dough Art Wall Plaques, Straw Flower, Etc.

R & R CONCESSIONS, St. Paul, Mn.—Novelty Posters

KAY RELANDER, Coon Rapids, Mn.—Leather Belts, Hats, Turquoise Jewelry

REPUBLICAN STATE CENTRAL COMM., St. Paul, Mn.—Misc. G.O.P. Jewelry, & Related to Party

JONNY RIVERS FOLDEN HORSE RANCH, Camdenton, Missouri—Animal Rides

ROBBINSDALE O.E.S. DINING HALL, Mpls., Mn.—Lunch & Refreshments

JACK ROBINSON, Roseville, Mn.—Lunch & Refreshments

JACK ROBINSON, Roseville, Mn.—Dining Hall

JACK ROBINSON, Roseville, Mn.—Pancake House

JACK ROBINSON, Roseville, Mn.—Waffle Shop

ROBINSON WOOD PRODUCTS, Kimball, Mn.—Lawn Ornaments, Planters, Modge Podge

ROCK AND STONE SHOP, St. Paul, Mn.—Lapidary Jewelry & Stones

ROGERS & O'CONNOR, St. Paul, Mn.—Hot Dogs, Lunches, Suckers

JAMES C. ROGERS, St. Paul, Mn.—Salted Peanuts

JAMES C. ROGERS, St. Paul, Mn.—Salted Peanuts

JAMES C. ROGERS, St. Paul, Mn.—Warehouse

JAMES C. ROGERS, St. Paul, Mn.—Salted Peanuts

JAMES C. ROGERS, St. Paul, Mn.—Salted Peanuts

ROLLA CHAPTER NO. 254 O.E.S., Mpls., Mn.—Meal & Refreshments

ROOB STUDIOS, INC., Milwaukee, Wisc.—Photo Gallery/Buttons

ROOB STUDIOS, INC., Milwaukee, Wisc.—Photos

ROOB STUDIOS, INC., Milwaukee, Wisc.—Photos

ROUND BOBBIN SEWING CENTER, St. Paul, Mn.—Elna Sewing Machines, Related Items

ROYAL AMERICAN SHOWS, INC., Tampa, Fla.—Carnival

RUSTMAGEL, INC., Fridley, Mn.—Roof Deicer

SADIE'S EXOTIC FLOWERS, Mpls., Mn.—Ti Logs

SADIE'S EXOTIC FLOWERS, Mpls., Mn.—Ti Logs

ST. ANTHONY PK. UNITED METHODIST CHURCH, St. Paul, Mn.—Lunch & Refreshments

SAINT BERNARDS CHURCH, St. Paul, Mn.—Dining Hall & Fancy Work

ST. JOHN'S CHURCH OF LITTLE CANADA, St. Paul, Mn.—Lunch Counter

ST. JOHN'S CHURCH OF LITTLE CANADA, St. Paul, Mn.—Dining Hall

SAINT PAUL HUMANE SOCIETY, St. Paul, Mn.—P. R. & Pamphlets, Cookbooks

SAINT WILLIAMS DINETTE, Mpls., Mn.—Meals & Refreshments

SALEM LUTHERAN CHURCH, Mpls., Mn.—Breakfasts & Lunches

SANDAK OF CALIFORNIA, Anaheim, Calif.—Sandak Shoes

SAVE OUR UNWANTED LIFE, INC., Mpls., Mn.—Circle of Life Bracelets, Buttons, Books, T-Shirts, Etc.

SCANDINAVIAN DESIGN INC. OF MAPLEWOOD MALL, Maplewood, Mn.—Scandinavian Furniture, Reclining Chairs, Desks

SCHAMBER'S OLD TIME PHOTOS, Moorhead, Mn.—Old Time Photos

JERRY SCHLINK ENTERPRISES, Hopkins, Mn.—Permanent Cookware, Oneida China, Stoneware, Cutlery, Flatware, Etc.

WESLEY E. SCHLOUGH, Blaine, Mn.—Lunch & Refreshments

SCHNEIDER POPCORN, Roseville, Mn.—Popcorn, Carmelcorn, Pop

SCHOOL FOR SOCIAL DEV., Mpls., Mn.—Handicraft Articles

SCHOOL FOR SOCIAL DEV., Mpls., Mn.—Handicraft Articles

SCHRODER CONCESSIONS, Faribault, Mn.—Carmelcorn, Carmel Apples, Popcorn, Peanuts

SCHRODER CONCESSIONS, Faribault, Mn.—Popcorn

SCHRODER CONCESSIONS, Faribault, Mn.—Bratwurst

SCHRODER CONCESSIONS, Faribault, Mn.—Carmelcorn, Popcorn, Etc.

SCHUMACHER'S NEW PRAGUE HOTEL, New Prague, Mn.—Kolacky (Czech Rolls)

SCHUMACHER'S NEW PRAGUE HOTEL, New Prague, Mn.—Knedlicky (Dumplings)

SCHWARZWALD HAUS, Elyria, Ohio—Wooden, Handmade Clocks, Music Boxes, Dolls, German Imports

SEGAL, JAMES, St. Paul, Mn.—Tobacco Products, Candy & Gum

SHOGREN, ERICKSON & SAMPSON, Mpls., Mn.—Game

SHOGREN, ERICKSON & SAMPSON, Mpls., Mn.—Pig Race

SHOGREN, ERICKSON & SAMPSON, Mpls., Mn.—Metro Derby Race

SHOGREN, ERICKSON & SAMPSON, Mpls., Mn.—Rabbit Race

A. V. SHOGREN & TODD ERICKSON, Mpls., Mn.—Penny Arcade & Games

SHOPPE OF FRAGRANCE, Marine on St. Croix, Mn.—Perfume, Cologne, Etc.

SHOPPE OF FRAGRANCE, Marine on St. Croix, Mn.—Perfume, Cologne, Etc.

SHOPPER'S PRODUCTS CO., Garland, Tex.—Jewelry, Leather Goods

SHOPPER'S PRODUCTS CO., Garland, Tex.—Jewelry, Leather Goods, Patches, Posters, etc.

SINGER COMPANY, Burnsville, Mn.—Singer Sewing Machines & Accessories

SINGER COMPANY, Burnsville, Mn.—Singer Sewing Machs.

SIR WINSTON HAIR PRODUCTS, Mpls., Mn.—Men's Hairpiece

SISSY'S DOLL HOUSE, St. Cloud, Mn.—Recycled & New Dolls, Clothes, Shadow Boxes, Doll Collections, Etc.

SMALL ENGINE CITY INC., Mpls., Mn.—Castrol, Snapper, Briggs, Stratton, Lawnboy, Jari, Lawnmowers, McCulloch, Garden Tractors, Etc.

MARK ANDREW-S'MORES, St. Paul, Mn.—S'Mores

SOCIALIST LABOR PARTY OF MN., Mpls., Mn.—Literature, Books, & Pamphlets

AHMED A. SONBOL, Mpls., Mn.—Middle East Sandwiches, & Pastry, Ethnic Crafts

S. P. COMPANY, Mpls., Mn.—Records, Tapes, Etc.

SPECIALTY PRODUCTS, Wildwood, N.J.—Household Rubber Mop

WM. F. SPIESS & SONS, St. Paul, Mn.—Carved Redwood Nameplates

WM. F. SPIESS & SONS, St. Paul, Mn.—Carved Nameplates

STANTONS STALL, W. St. Paul, Mn.—Lunch & Refreshments

STA TITE CORPORATION, St. Bonifacious, Mn.—FE-2 Fence Energizer & Electric Fence, Etc.

STEICHEN FOOD MARKET, St. Paul, Mn.—Food Market

STERLING ENTERPRISES, Mpls., Mn.—Hurley Water Purifier, Whirlpool Bath

STEWART INFRA-RED COMMS., Eden Prairie, Mn.—Lunch & Refreshments

ALAN B. STONE, Mpls., Mn.—Kosher Lunches, Pickle, Pops, Corned Beef, Etc.

STRAWBERRY PATCH, St. Paul, Mn.—Short Cake

MRS. JANICE SULLIVAN, Lakeville, Mn.—Kitchen Supplies & Utensils

LEE SULLIVAN, Anoka, Mn.—Wall Plaques, Badge A Minit, Uncle Sam Banks

SURVIVE ALL, St. Paul, Mn.—Dehydrator for Food, Magic Mill, Mixer, Etc.

L & S SVENGALI, Minnetonka, Mn.—Magic Tricks & Playing Cards

SWEDISH GIFT SHOP, Mpls., Mn.—Imports from Sweden, Norway & Denmark

SYNDICATE SALES, Mpls., Mn.—T-Fal Cookware

SYNDICATE SALES, Mpls., Mn.—Bowmaker

SYNDICATE SALES, Mpls., Mn.—Glass Cutter

SYNDICATE SALES, Mpls., Mn.—T-Fal Cookware

SYNDICATE SALES, Mpls., Mn.—T-Fal Cookware

SYNDICATE SALES, Mpls., Mn.—Salad Maker

SYNDICATE SALES, Mpls., Mn.—Rainbo Art Colors

SYNDICATE SALES, Mpls., Mn.—Bowmaker

SYNDICATE SALES, Mpls., Mn.—Salad Maker-Knife

TEACHERS PET, Golden Valley, Mn.—Pet Supplies, Halters, Grooming Supplies for Cats & Dogs

TECHNIQUE II, INC., Crystal, Mn.—Scotchpak Food Pkg.

TECHNIQUE II, INC., Crystal, Mn.—Scotchpak Food Pkg.

TECHNIQUE II, INC., Crystal, Mn.—Scotchpak Food Pkg.  
 TEENY WEENY DONUTS, Cloquet, Mn.—Miniature Donuts  
 TELEVAC COMPUTER CO., Versailles, Mo.—Personality Computer & Horoscope  
 TENTH WARD & RURAL RAMSEY DFL, St. Paul, Mn.—Tom Thumb Donuts  
 THERMO TEMP CORPORATION, Eden Prairie, Mn.—Mugs, W/Pictures  
 TOLCH PRODUCTS, Mpls., Mn.—I.D. Tags, Watches, Radios, Beads  
 TOM THUMB DONUT CORP., Mpls., Mn.—Donuts, Fried Goods, Coffee  
 TOM THUMB DONUT CORP., Mpls., Mn.—Donuts, Fried Goods, Etc.  
 TOWNSEND & JOHNSON, Fergus Falls, Mn.—Foot Long Hot Dogs  
 TOWNSEND & SPRANGER, Fergus Falls, Mn.—Lunch & Refreshments  
 TRAIN HOUSE, Harrisburg, Ark.—Antique Trains & Toys  
 THE TRIKE SHOP, INC., Mpls., Mn.—3-Wheel Volks Wagon, Motorcycles  
 TRIPLE "T" PRODUCTS, Wilson, Wisc.—Fishing Rig for Bikes  
 TURNCRAFT CLOCKS, Golden Valley, Mn.—Grandfather & Mother Mantle Clock  
 Plans, Etc.  
 20TH CENTURY MICROWAVE, Mankato, Mn.—Litton Microwave Oven, Micro  
 Browner, Racks, Etc.  
 T. C. HOME ECONOMISTS, St. Paul, Mn.—Cookbooks "Cooking in Minnesota"  
 TWIN CITY NOVELTY CO., Bloomington, Mn.—Games  
 TWIN CITY NOVELTY CO., Bloomington, Mn.—Playland Arcade  
 TYSK CONCESSION, St. Paul, Mn.—Candy & Misc.  
 TYSK CONCESSION, St. Paul, Mn.—Advertising Novelties  
 TYSK CONCESSIONS, St. Paul, Mn.—Popcorn, Soft Drinks, Candy, Gum, Cigars  
  
 U.S. BENCH CORPORATION, Mpls., Mn.—Courtesy Bench Adv.  
 UNITED STORES, St. Paul, Mn.—Tents, Down Prods., Snowsuits, Etc.  
 UNIVERSAL DISCOUNT INC., St. Paul, Mn.—Discount Merchandise  
 UNIVERSAL DISCOUNT INC., St. Paul, Mn.—Discount Merchandise  
 UNIVERSAL DISCOUNT INC., St. Paul, Mn.—T-Shirts  
 UNIVERSAL DISCOUNT INC., St. Paul, Mn.—Discount Merchandise  
  
 VARELA COMPANY, INC., Columbus, Ohio—Elna & White Sewing Machines  
 VESCIO'S, INC., Mpls., Mn.—Pasta, Pizza, & Related  
 VI'S HANDICRAFTS, Mpls., Mn.—Magnetic Refrig. Ornaments, Doll Clothes  
 ARDIS M. VIRNIG, Mpls., Mn.—Portraits in Pastel  
 VITALE'S ITALIAN FOODS, INC., St. Paul, Mn.—Lasagna, Ravioli, Spaghetti, Etc.  
 VITA MIX CORPORATION, Cleveland, OH—Blenders, Juicer, Grinder, Kitchen Center  
 VOGT APPLIANCE CO., Champlin, Mn.—Polorator Massager  
 MRS. CHARLES J. VOLIN, Newport, Mn.—Cigarettes, Cigars, Snuff, Etc.  
 ADELLE VOLNER, St. Paul, Mn.—Marble Animals, Wood Plaques, Etc.  
  
 WAGNER CAKE DEC. INSTITUTE, St. Paul, Mn.—Cake Dec. School & Supplies  
 WALT'S HAMBURGER SHOPS, Alexandria, Mn.—Lunch & Refreshments  
 PAUL S. WARD, Costa Mesa, Calif.—Lunch & Refreshments  
 PAUL S. WARD, Costa Mesa, Calif.—Lunch & Refreshments  
 PAUL S. WARD, Costa Mesa, Calif.—Lunch & Refreshments  
 PAUL S. WARD, Costa Mesa, Calif.—General Food Stand  
 PAUL S. WARD, Costa Mesa, Calif.—Lunch & Refreshments  
 WATKINS PRODUCTS, Buffalo, Mn.—Watkins Products  
 WHEEL SERVICE CO. INC., St. Paul, Mn.—Bostrom Seats, Air Bag Overload Springs,  
 Lights & Safety Equip.  
 MRS. LUCILLE D. WILDUNG, Mpls., Mn.—Doll Items, Doll Purses, Refrigerators, Items,  
 Etc.  
 WILLIAM H. WILES, Golden Valley, Mn.—Shrimp & Crabmeat Cocktails, Soft Drinks  
 JOHN J. WINKELMAN, St. Paul, Mn.—Cards & Small Paintings, Wildlife Plaques, Etc.  
 JERRY WOLDORSKY, Mpls., Mn.—T-Shirts  
 WOLFE'S, St. Paul, Mn.—Nameplates, Door Plates, Name Tags, Pins, Bear Toy (Smokey)  
 WONDER GIFTS, Mpls., Mn.—Leather Hats, Shirts, Blouses, Jewelry  
 C. A. WOODIN, Joplin, Mo.—Roman Target Game  
 C. A. WOODIN, Joplin, Mo.—Roman Target Game

C. A. WOODIN, Joplin, Mo.—Roman Target Game  
GEORGE WOZNIAK, St. Paul, Mn.—French Fries  
GEORGE WOZNIAK, St. Paul, Mn.—Fresh French Fries

YA-TA-HAI & BIG AL'S, Phoenix, AZ—Indian Fry Bread, Turquoise Jewelry  
JOSEPH H. YAHR, Mpls., Mn.—Jewelry & Engraving

Z & M COIN COMPANY, West Allis, Wisc.—Collectors Coins, Indian Cent, Pennys, Nickels, Etc.

## HERITAGE SQUARE AREA

ACCENT SHOP, St. Croix Fls., Wisc.—Knife Racks, Wood Plant Tables, Cases, Sconces, Etc.

BOBBY'S CERAMICS, Big Fork, Mn.—Mugs, Steins, Plates, Fern Stands, Clocks, Etc.

CERAMICS BY SHARON, St. Paul, Mn.—China Tea Sets, Plaques, Ornaments, Etc.  
CHAPETTO'S SCULPTURED CANDLES, St. Paul, Mn.—Hand Carved Candles of Various Sizes

CLAYBOURNE POTTS, Albert Lea, Mn.—Lamps, Pots, Pottery, Sculptures, Etc.

CRAFT VILLAGE, St. Paul, Mn.—Supplies for Macrame, Yarn, Stitchery, Etc.

CREATIONS BY NORM, Aberdeen, S. Dak.—Wood in Wall Hangings

CREATIVE INNOVATIONS, St. Paul, Mn.—Early Amer. Canopy Beds

CRAIG DALE, Huntsville, Ala.—Oak Tables, Barnwood Pictures Frames, Benches, Barrel Tables, Etc.

DEPT. OF INDIAN WORK, St. Paul, Mn.—Quilts, Jewelry, Birch Bark, Pipestone, Baskets  
DOC MCCONNELL'S OLD TIME MEDICINE SHOW, Jonesboro, Tenn.—Remedy Bags, & Booklets

DOLLS BY MARMI, Roseville, Mn.—Dolls, Pincushions, Doll Quilts, Etc.

EARTH CLOCKS, INC., Redwood Falls, Mn.—Earth Clocks, View Planters, Jewelry Boxes, Wood Coffee Tables, Etc.

ECKSTROM & SIMERTZ, Golden Valley, Mn.—Hand Painted China

ENGLISH PROMOTIONS, Faribault, Mn.—Memorabilia, R.R. Items, C. Cans, Engine Bells, R.R. China, Menus, Etc.

THE FLOWER PRESERVE, St. Paul, Mn.—Flower Dri & Botany Presses, Pictures, Etc.

FUNK & ROSE CO., Mpls., Mn.—Purses, Belts, Hats, Etc.

THE GLASSCUTTER, Mpls., Mn.—Candy Dishes, Candle Holders, Vases, Etc.

GRANDMOTHER'S HOUSE ANTIQUES, White Bear Lk., Mn.—Furniture, Clothing, Glassware, Jewelry, China, Etc.

GULLICKSON'S FISHER STOVE WORKS, Milltown, Wisc.—Wood Burning Wood Stoves

GYPSY, DANCER, Ely, Mn.—Feather Jewelry, Headbands, Jewelry, Etc.

HAN-CRAFT WOOD PRODUCTS, LaCrosse, Wisc.—Porridge Boxes, Corner Cupboards, Knitting Barrels, Cheese Boxes, Etc.

HANNASCH & LAVAQUE, St. Paul, Mn.—Candy, Hard Candy, Etc.

S. R. HARRIS, INDUSTRIES, Mpls., Mn.—Yard Good, Cordings, & Trims

HOLLY'S HOBBY, Blaine, Mn.—Wood Rocking Horses, Cradles, Chairs, X-Mas Trees, Macrame Items, Etc.

THE HOMESTEAD, Excelsior, Mn.—Framed Prints, Egg Arrangements, Tin & Wooden Wares, Etc.

JEWELRY BY DEB, St. Paul, Mn.—Wood Bead Jewelry

H. A. JUSTER CO., Mpls., Mn.—Chambray Shirts, Western Shirts, Overalls, Mens Jeans, Etc.

**KLAY KLOTHES**, New Brighton, Mn.—Clay Planters  
**KOMAREK ENTERPRISES**, St. Paul, Mn.—Fresh Fruits

**JOE DE LARONDE & LAUREL DUNN**, Alpena, S. Dak.—Ornamental Iron Work & Forge Work  
**LEE WARDS CREATIVE CRAFT CTR.**, Mpls., Mn.—Crafting Supplies, Kits, Patterns, Etc.  
**LEMONADE LTD.**, St. Paul, Mn.—Lemonade & Chocolate

**MADE ON EARTH**, Wayzata, Mn.—Furniture, Wood Planters, Planters, Mirrored Planters  
**WILLIAM MORGAN CARICATURES**, Mpls., Mn.—Caricatures

**EDWARD F. NEUBEL**, St. Paul, Mn.—Antique Reprods., Toys, Banks, Etc.  
**EDWARD F. NEUBEL**, St. Paul, Mn.—Peanuts, Ginger Beer

**OZARK CRAFTS**, Branson, Mo.—Patterns for Dolls, Chickens, Bonnets, Pot Holders, Etc.

**PALO IMPORTS**, St. Paul, Mn.—Wooden Toys, Antique Dolls, O'd Fashioned Games, Etc.

**PATTI PATE SILHOUETTES**, St. Paul, Mn.—Charcoal Portraits, Frames, Silhouettes  
**JAMES PETERS**, Green Bay, Wisc.—Polish Sausage, Bratwurst, Coke  
**POTTERY BY STILSON**, Racine, Wisc.—Stoneware Pottery, Wall Hangings, Etc.  
**LLOYD POTVIN**, N. Branch, Mn.—Miniature Furniture  
**PRECISION GLASS BLOWERS**, Rockford, IL—Glassware Items

**QUILTS BY JEANNIE MAY**, St. Paul, Mn.—Patchwork Quilts, Mob Hats, Leather Thimbles, Fabric Flowers

**RAINBOW ENTERPRISES**, St. Paul, Mn.—Sterling Silver, Coral Shell, Heishe, Ivory Serpentine, Jewelry, Etc.  
**REGER ROCKS**, Cascade, Colo.—Gems & Minerals Jewelry, Indian Arts & Crafts  
**ROBERTA'S**, Shelbyville, Ind.—Plants, Cuttings, Bulbs, Etc.  
**JOHN H. ROBINSON**, Falcon Hts., Mn.—Turkey Drumsticks, Hush Puppies, Coke, Coffee, Etc.  
**RUSH COMPANY**, Mpls., Mn.—Real Ice Cream, Bread, Blueberry Muffins, Etc.

**SCATTERED SEEDS MAGAZINE**, St. Paul, Mn.—Magazine, Minn. Homefires Calendar  
**SCRIMSHAW ANTLER JEWELRY**, Bloomington, Mn.—Antler Jewelry  
**SIERRA CLUB-NORTHSTAR CHPTR.**, St. Paul, Mn.—Calendars, Books, Stationary, Etc.  
**SIMONSON'S JEWELRY**, Mpls., Mn.—Spoon Rings, Necklaces, Earrings, Etc.  
**SINCO**, Marshfield, Wisc.—Sand Candles, Leather Wallets & Pouches

**T.N.T. SPECIALTIES**, Mpls., Mn.—Soft Pretzels, Milk, Apple Crisp, Ice Cream, Sasaparilla, Cream Puffs, Etc.  
**THE TOBAK SHOP**, St. Paul, Mn.—Imported Cigarettes, Pipes, Tobacco, Etc.  
**JOHN TYSELING**, St. Paul, Mn.—French Fried Mushrooms, Cauliflower, Etc.

**THE VICTORIAN PHOTOGRAPHER**, Mpls., Mn.—Victorian Costumes Set Up for Photos

**WATKINS PRODUCT, INC.**, Winona, Mn.—Extracts, Household Items, Medicines, Etc.  
**WINDJAMMER**, Mpls., Mn.—Leather Goods  
**JERRY WOLDORSKY**, Mpls., Mn.—Buffalo Burgers, Corn On Cob, Pickles, Etc., Apple & Cherry Cider, Arcade Games  
**THE WOODCUT WAGON**, New Holstein, Wisc.—Carved Wood Signs, Wood Carved Pieces  
**WOODLAND FURNITURE**, Mapleton, Mn.—Furniture Hand Made

**THE WOOD SHOPPE**, Ironwood, Mich. - Spice Cabinets, Corner Clothes, Plants, Shelves, Candle Box Holders, Etc.

**THE YARNERY**, St. Paul, Mn. - Yarn, Needlework Kits, Weaving Equip., Macrame, Yarn & Equip., Etc.



**REPORT OF LEGISLATIVE AUDITOR**  
on the  
**FINANCIAL AFFAIRS**  
of  
**STATE AGRICULTURAL SOCIETY**  
Year Ended November 30, 1976

**AUDITOR'S REPORT**

**DISPOSITION OF PRIOR FINDINGS AND RECOMMENDATIONS**

<b>Finding or Recommendation</b>	<b>Disposition</b>
1.Procedures to minimize handling of cash and provide better control over cash receipts should be established.	Recommendations were not implemented. Cash receipt procedures are being reviewed.
2.A contract compliance review of invoices submitted by vendors under contract should be made.	Recommendation implemented.
3.Contracts should be in writing and specify the services to be rendered and the amounts to be charged.	Recommendation implemented.
4.Cost plus contracts should provide for the Legislative Auditor to have access to the vendor's financial records relating to the amounts charged SAS.	Recommendation implemented.
5.Competitive Bids should be obtained for materials and services.	New procedures require competitive bids, but exempt technical, professional, artistic, or specialized services and/or products.
6.Board approval should be obtained prior to SAS payment for memberships in civic organizations.	Recommendation implemented.
7.The Contingent Fund balance should be reduced.	Recommendation implemented.
8.The Gopher Club operation should be discontinued.	Recommendation not implemented.
9.All accounts receivable invoices should be accounted for.	Recommendation implemented.
10.An explanation of depreciation changes and methods should be included in SAS financial statements.	Recommendation implemented.
11.We recommended certain procedures to provide control over use of the Coliseum ice rink and collection of receipts.	Recommendation implemented.

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|---|---|
| 12. A written policy for disposition of personal property inventory items should be adopted.  | Recommendation implemented.   |
| 13. SAS should consider delaying payment of fairtime payroll to allow time for verification of computations before checks are issued.   | SAS employees verified payroll computations for small departments before checks were issued and for large departments after checks were issued. |
| 14. Only authorized personnel should sign treasurer's account checks.   | Recommendation implemented.   |
| 15. SAS provided nonpay tickets to a concessionaire in violation of contract provisions.  | Contract provisions were rewritten.   |
| 16. Certified ticket invoices should be obtained for all ticket purchases.  | Recommendation implemented.   |
| 17. Ticket refunds, nonpay meals, and nonpay admission tickets should be charged to appropriate accounts.   | Recommendation implemented.   |
| 18. Control over food and beer sales by concessionaires who pay rent based on a percentage of sales was not satisfactory. We recommended that: <ul style="list-style-type: none"> <li>- concessionaires use cash registers with cumulative totals to record sales,</li> <li>- SAS personnel read the cash registers at the start and completion of the fair period,</li> <li>- SAS employ spotters to assure cash received is recorded on the cash registers,</li> <li>- signs be placed by each cash register requesting persons observing sales not recorded on the cash register to report such violations to space rental personnel, and</li> <li>- the contracts include a provision for the Legislative Auditor to have access to the concessionaire's financial records relating to operations at the State Fair.</li> </ul> | Food concessionaires' space rent was changed to a flat rate. Recommendations were not implemented for beer sales.                               |
| 19. We recommend certain criteria as a basis for establishing space rental fees.  | Recommendation not implemented, but is being reviewed by SAS staff.   |
| 20. Space diagrams should be redrawn or enlarged to show spaces leased and their measurements.  | Recommendation is in process of being implemented.  |
| 21. A review committee for selecting new concessionaires and exhibitors should be established.  | Recommendation implemented.   |

## Finding or Recommendation

22. The board should establish a procedure for the Space Rental Committee to receive any complaints or comments regarding space rental operations.
23. A written statement of all space rental policies and procedures not included in SAS's rules and regulations should be prepared.
24. A concessionaire stored vehicles in the Food Building without authorization.

## Disposition

Recommendation implemented.

Recommendation is in process of being implemented.

SAS billed the concessionaire for storage of the vehicles, and sent a memorandum to appropriate exhibitors and concessionaires. Physical inspection of buildings is being made.

## INTRODUCTION

The State Agricultural Society (SAS) is a public corporation with the right of perpetual succession. Its membership is composed of the following:

1. Three delegates from each agricultural society or association in the state which maintains an active existence, holds annual fairs, and is entitled to state aid under Minn. Stat. Section 38.02.
2. One delegate to be appointed by the county board of each county in the state in which no county or district agricultural society exists.
3. Individuals, who by reason of eminent service to agriculture, horticulture, or in the arts and sciences connected therewith, or by long and faithful service to the society, have been elected as honorary members.
4. Delegates from qualified state societies and associations as listed in Minn. Stat. Section 37.03 (4).
5. Members of the Board of Managers of SAS.

The management of the affairs of SAS is vested in a Board of Managers. The president is elected for a one-year term, the two vice-presidents for two-year terms alternately. The other managers are elected from each of seven regional districts not represented by a vice-president for terms of three years.

The year-around business is conducted under the stewardship of a secretary-general manager, elected by the board.

All employees serve at the pleasure of the board and the secretary-general manager who is authorized by the board to make adjustments in the assignments and compensation of employees as he deems advisable.

Activities of the society are financed by receipts from the annual fair and from rental of buildings and grounds.

## Admissions

Total outside gate admissions including vehicles, and grandstand admissions at the last four annual fairs were as follows:

	1973	1974	1975	1976
Outside gate admissions . . . .	1,440,330	1,596,214	1,590,176	1,453,291
Grandstand admissions . . . . .	141,470	171,450	169,427	178,404

## Operations

Income and expense for the year ended November 30, 1976 are shown in Exhibit B. A comparative summary of income and expense for the years ended November 30, 1976 and 1975 follows:

	Year Ended November 30	
	1976	1975
Income . . . . .	\$4,532,921	\$4,489,748
Expense . . . . .	4,167,339	3,968,341
Net Income . . . . .	<u>\$ 365,582</u>	<u>\$ 521,407</u>

## Statement of Changes in Financial Position

A statement of sources and applications of funds is shown in Exhibit C. Funds provided from net income and depreciation for the year were applied to increases in working capital and plant.

## SUMMARY OF CURRENT FINDINGS AND RECOMMENDATIONS

### EXPENSES CHARGED TO THE PERSONAL PROPERTY ACCOUNT

### Finding

Purchases of some consumable items were charged to the personal property account rather than an expense account.

### Recommendation

1. SAS should expense supplies and other consumable items at the time of purchase rather than capitalize them in the personal property account.

## **EMPLOYEE TIME REPORTS**

### **Finding**

Fairtime employees of the SAS Public Safety Department did not sign their time reports.

### **Recommendation**

2. The time reports should be made available to supervisors in the Public Safety Department so that the employees can sign their time reports even if the payroll clerk is not present.

## **SEVERANCE PAYMENTS TO FORMER EMPLOYEES**

### **Finding**

One employee's severance payment was incorrectly computed and another employee's payment was inadequately documented.

## **SALES TAX ON TICKET RECEIPTS**

### **Finding**

The state sales tax on ticket sales for the 1976 fair was underpaid \$20,095.

## **CURRENT FINDINGS AND RECOMMENDATIONS**

### **EXPENSES CHARGED TO THE PERSONAL PROPERTY ACCOUNT**

### **Finding**

Purchases of some consumable items were charged to the personal property account rather than an expense account.

### **Analysis**

Items such as plastic drinking cups, paint supplies, oil, and grease were charged to the personal property account and thus were expensed by depreciation over approximately 10 years, although such items would normally be used soon after purchase. Charging consumable items to this account results in assets and net income being overstated.

### **Recommendation**

1. SAS should expense supplies and other consumable items at the time of purchase rather than capitalize them in the personal property account.

## **EMPLOYEE TIME REPORTS**

### **Finding**

Fairtime employees of the SAS Public Safety Department did not sign their time reports.

### **Analysis**

Time reports are prepared by payroll clerks in each department for each person employed during the fair period showing the hours worked on a daily basis. To provide assurance that the hours are properly recorded, each person should sign his time report at the end of the fair period. We were told by SAS staff that it was not possible to have all persons in the Public Safety Department sign their time reports because some persons are working only when the payroll clerk is not present.

### **Recommendation**

2. The time reports should be made available to supervisors in the Public Safety Department so that the employees can sign their time reports even if the payroll clerk is not present.

## **SEVERANCE PAYMENTS TO FORMER EMPLOYEES**

### **Finding**

One employee's severance payment was incorrectly computed and another employee's payment was inadequately documented.

### **Analysis**

An employee in the Service Department was overpaid \$125 due to an error in computing his severance pay. Michael Heffron, Secretary-General Manager, told auditors that a letter had been sent to the former employee requesting repayment of the amount overpaid.

SAS employee bulletin number 2E states that terminated employees are to receive payment for their accumulated vacation leave and 40 percent of their accumulated sick leave as severance pay. No leave records were maintained to substantiate the vacation and sick leave balances for John E. Libby, former Secretary-General Manager. The Board of Managers determined, for purposes of making the severance payment, that a reasonable value to be assigned to Libby's accrued leave accounts would be 25 days of vacation and 105 days of sick leave. Libby was paid \$8,500 for 25 days annual leave and 42 days sick leave.

Unless records are kept of sick and annual leave balances, and severance pay is based on actual documented hours, the payment might be considered a gratuity which the board has no authority to make.

## **SALES TAX ON TICKET RECEIPTS**

### **Finding**

The state sales tax on ticket sales for the 1976 fair was underpaid \$20,095.

### **Analysis**

SAS's percentage of receipts from special attractions, grandstand concessions, and the midway operation were incorrectly subtracted from taxable ticket receipts when computing the amount of sales tax to be paid to the state. We discussed the underpayment with Gerald Franke, SAS treasurer, and payment was subsequently made to the state.

# ORGANIZATION

- November 30, 1976 -

	District Number		Elected	Term Expires
<b>Managers:</b>				
Tyrus Sincock		President	Jan. 20, 1976	1977
William Korff	1		Jan. 22, 1975	1978
Arthur Sprengeler	2		Jan. 23, 1974	1977
Lawrence F. Haeg	3		Jan. 22, 1975	1978
Norris K. Carnes	4	Vice President	Jan. 22, 1975	1977
Leonard F. Ramberg	5	Vice President	Jan. 20, 1976	1978
Logan O. Scow	6		Jan. 22, 1975	1978
J. G. Tiffany	7		Jan. 20, 1976	1979
Sulo Ojakangas	8		Jan. 23, 1974	1977
Harveydale Maruska	9		Jan. 20, 1976	1979
<b>Secretary-General Manager:</b>				
Michael D. Heffron - Note 1				1977
<b>Treasurer:</b>				
Gerald J. Franke			Jan. 20, 1976	1977

Note 1 - John E. Libby resigned as secretary-general manager effective October 1, 1976. Michael D. Heffron was appointed by the board to complete Libby's term of office.

We have examined the balance sheet of the state Agricultural Society as of November 30, 1976, and the related statements of income and changes in financial position for the year then ended. Our examination was made in accordance with generally accepted auditing standards, and accordingly included such tests of the accounting records and such other auditing procedures as we considered necessary in the circumstances.

In our opinion, the aforementioned financial statements present fairly the financial position of the State Agricultural Society at November 30, 1976 and the results of its operations and changes in its financial position for the year then ended, in conformity with generally accepted accounting principles which, except for the change, with which we concur, in the method of computing depreciation as described in Note 1 to the financial statements, have been applied on a basis consistent with that of the preceding year.

## BALANCE SHEET

- November 30, 1976 and 1975 -

	November 30	
	1976	1975
<b>ASSETS</b>		
Cash and Investments:		
General Fund . . . . .	\$ 18,149*	\$ 324,253*
Contingent Fund . . . . .	1,000	1,000
Imprest Fund . . . . .	200	100
Bank notes and securities . . . . .	800,000	800,000
Total Cash and Investments . . . . .	\$ 783,051	\$ 476,847
Postage . . . . .	\$ 716	\$ 1,979
Accounts Receivable - Note 1 . . . . .	\$ 75,666	\$ 45,585
Less allowance for uncollectible accounts . . . . .	7,850	6,949
Total Accounts Receivable . . . . .	\$ 67,816	\$ 38,636
Property, Plant, and Equipment - Note 1:		
Structures . . . . .	\$12,250,072	\$11,887,820
Less allowance for depreciation . . . . .	2,068,352	1,830,587
Total Structures . . . . .	\$10,181,720	\$10,057,233
Electric plant . . . . .	809,717	831,216
Fences . . . . .	77,029	72,702
Flagpoles . . . . .		962
Gas distribution system . . . . .	70,354	72,373
Land . . . . .	797,074	755,809
Personal property . . . . .	367,656	364,810
Sewer system . . . . .	299,700	291,625
Sidewalks . . . . .	103,386	108,827
Stonework . . . . .		39,767
Streets, curbs, and gutters . . . . .	397,450	412,790
Water distribution system . . . . .	370,747	377,291
Total Property, Plant, and Equipment . . . . .	\$13,474,833	\$13,385,405
Total Assets . . . . .	\$14,326,416	\$13,902,867

## LIABILITIES AND RETAINED EARNINGS

<b>Liabilities:</b>		
Accounts payable . . . . .	\$ 73,212	\$ 15,245
<b>Retained Earnings:</b>		
Balance December 1 . . . . .	\$13,887,622	\$13,366,215
Net income - Exhibit B . . . . .	365,582	521,407
Balance November 30 . . . . .	\$14,253,204	\$13,887,622
Total Liabilities and Retained Earnings . . . . .	\$14,326,416	\$13,902,867

\*Negative figure



## INCOME STATEMENT

— Years Ended November 30, 1976 and 1975 —

	Year Ended November 30	
	1976	1975
Income:		
Ticket sales —		
Outside gate . . . . .	\$2,039,557	\$2,182,308
Grandstand . . . . .	623,980	577,308
Horse show . . . . .	80,234	105,059
Trackless train . . . . .	18,771	19,101
Total ticket sales . . . . .	<u>\$2,762,542</u>	<u>\$2,883,776</u>
Departmental —		
Agriculture . . . . .	\$ 1,092	\$ 1,168
Amusement . . . . .	2,450	10,120
Cattle . . . . .	4,814	4,807
Dairy . . . . .	1,037	1,300
Fine Arts . . . . .	1,542	1,977
Forage . . . . .	24,331	26,059
FFA . . . . .	3,050	2,761
Gas and electric . . . . .	13,579	10,955
Gopher Club . . . . .	3,290	3,705
Heritage Square . . . . .	34,518	34,127
Horse . . . . .	50,292	50,894
Plants and flowers . . . . .	6,490	4,669
Poultry . . . . .	1,996	1,820
Public safety . . . . .	786	784
Publicity . . . . .	358	400
Race . . . . .	2,780	2,512
Sanitation . . . . .	225	134
Sheep . . . . .	743	758
Space rental . . . . .	1,245,479	1,140,324
Swine . . . . .	1,657	1,266
Total departmental . . . . .	<u>\$1,400,509</u>	<u>\$1,300,540</u>
Sales, rentals, and other income —		
Interest income . . . . .	\$ 23,776	\$ 32,795
Non-fair rental . . . . .	213,301	190,390
Sale of milk . . . . .	11,131	8,030
Sale of lambs and barrows . . . . .	25,389	29,294
Sale of material . . . . .	183	414
University of Minnesota—4-H reimbursement . . . . .	21,269	20,782
Campgrounds . . . . .	12,204	11,877
Coliseum rentals — Note 2 . . . . .	49,072	
Other income . . . . .	13,545	11,850
Total sales, rentals, and other income . . . . .	<u>\$ 369,870</u>	<u>\$ 305,432</u>
Total Income . . . . .	<u>\$4,532,921</u>	<u>\$4,489,748</u>

# STATE AGRICULTURAL SOCIETY

Year Ended November 30

1976 1975

## Expense:

### Administrative -

Annual meeting . . . . .	\$ 3,247	\$ 2,936
Clerical salaries . . . . .	163,762	151,590
Expense accounts . . . . .	10,314	11,214
Officers' salaries . . . . .	46,523	40,977
Postage . . . . .	22,462	18,134
Telephone and telegrams . . . . .	20,859	15,802
Total administrative . . . . .	\$ 267,167	\$ 240,653

### Maintenance and operation -

#### Depreciation -

Electric plant . . . . .	\$ 29,093	\$ 37,762
Personal property . . . . .	36,471	34,256
Structures . . . . .	237,765	178,606
Streets, curbs, and gutters . . . . .	20,640	
Sewer system . . . . .	14,581	
Water distribution system . . . . .	7,538	
Sidewalks . . . . .	5,441	
Fence and guard rails . . . . .	3,635	
Gas distribution system . . . . .	2,171	
Coliseum - Note 2 . . . . .	74,632	
Electric plant . . . . .	15,202	18,847
Fences . . . . .	3,982	2,277
Fuel, oil, and gasoline . . . . .	22,650	29,196
Gas distribution system . . . . .	231	
General labor . . . . .	397,458	414,462
Land . . . . .	18,655	24,325
Structures . . . . .	62,066	121,530
Sewer system . . . . .	9,722	1,379
Sidewalks . . . . .	908	1,698
Storm damage . . . . .		112
Streets, curbs, and gutters . . . . .	940	24,736
Supplies . . . . .	3,430	11,560
Vehicle and personal property . . . . .	59,307	61,544
Water distribution system . . . . .	2,713	14,303

Total maintenance and operation . . . . . \$1,029,231 \$ 976,593

### Departmental -

Admissions . . . . .	\$ 68,154	\$ 64,665
Agriculture . . . . .	39,305	33,787
Amusement . . . . .	676,494	610,247
Bee . . . . .	3,335	3,610
Boys' and girls' club work . . . . .	39,231	34,076
Cattle . . . . .	19,847	18,214
Creative activities . . . . .	19,678	18,157
Dairy . . . . .	860	742
Education . . . . .	23,290	21,598
Farm youth camp . . . . .	19,044	16,955

Year Ended November 30

1976

1975

Expense:

Departmental -- (Continued)

Fine Arts . . . . .	9,821	8,202
Forage . . . . .	24,240	26,000
FFA . . . . .	11,991	11,076
Gas and electric . . . . .	125,205	106,149
Gopher Club . . . . .	12,758	13,258
Heritage Square . . . . .	22,386	12,932
Horse . . . . .	55,362	128,510
Hospital . . . . .	1,559	5,046
Legislative . . . . .	3,175	450
Meats . . . . .	2,066	2,144
Natural resources . . . . .	731	1,138
Parking . . . . .	34,374	30,642
Plants and flowers . . . . .	43,260	43,655
Poultry . . . . .	6,233	5,093
Public safety . . . . .	139,341	147,039
Publicity . . . . .	264,252	256,457
Race . . . . .	24,594	43,249
Sanitation . . . . .	204,209	170,984
Sheep . . . . .	2,714	2,368
Space rental . . . . .	163,831	111,717
Swine . . . . .	5,305	3,598
Ticket Audit . . . . .	2,508	2,763
Treasurer . . . . .	89,540	88,718
Total departmental . . . . .	\$2,158,693	\$2,043,239
Premiums . . . . .	\$ 347,311	\$ 362,636

Other --

Bad debt expense . . . . .	\$ 901	\$ 6,949
FICA contribution . . . . .	37,754	36,048
Insurance contribution . . . . .	14,033	10,296
Miscellaneous . . . . .	5,011	4,734
Printing and office supplies . . . . .	40,997	40,553
Property taxes . . . . .	7,646	
Retirement fund contribution . . . . .	25,176	24,708
Sundry fair -- Note 3 . . . . .	150,916	139,593
Unemployment compensation . . . . .	6,803	14,634
Water and sewer . . . . .	24,172	25,590
Non-fair rental . . . . .	51,528	42,115

Total other . . . . . \$ 364,937 \$ 345,220

Total Expense . . . . . \$4,167,339 \$3,968,341

Net Income to Exhibit A . . . . . \$ 365,582 \$ 521,407

## STATEMENT OF CHANGES IN FINANCIAL POSITION

- Years Ended November 30, 1976 and 1975 -

## Year Ended November 30

1976

1975

## SOURCE OF FUNDS

## Operations:

Net income -- Exhibit B . . . . .	\$ 365,582	\$ 521,407
Depreciation . . . . .	357,334	250,624
Decrease in working capital . . . . .		333,283
Total . . . . .	<u>\$ 722,916</u>	<u>\$ 1,105,314</u>

## APPLICATION OF FUNDS

## Additions to Plant:

Electric plant . . . . .	\$ 7,594	\$ 113,748
Fences . . . . .	7,692	
Gas distribution system . . . . .	153	1,609
Land . . . . .	535	10,987
Personal property . . . . .	39,317	56,506
Sewer system . . . . .	22,656	6,373
Sidewalks . . . . .		3,070
Streets, curbs, and gutters . . . . .	5,300	1,302
Structures . . . . .	362,253	836,170
Water distribution system . . . . .	994	75,549
Increase in working capital . . . . .	276,152	
Total . . . . .	<u>\$ 722,916</u>	<u>\$ 1,105,314</u>

## Sources of Net Increase - Decrease\* in Working Capital:

General Fund . . . . .	\$ 306,103	\$ 364,387*
Imprest Fund . . . . .	100	
Investments . . . . .		40,000
Postage . . . . .	1,263*	1,862
Accounts receivable--Net . . . . .	29,180	15,726*
Accounts payable . . . . .	57,968*	4,968
Total . . . . .	<u>\$ 276,152</u>	<u>\$ 333,283*</u>

## NOTES TO FINANCIAL STATEMENTS

**Note 1: Summary of significant accounting policies —**

**Uncollectibles** — The allowance for uncollectible accounts includes accounts receivable that are six years old or older and eligible for cancellation by the Executive Council in accordance with Minn. Stat. Sections 10.12 to 10.15.

**Depreciation** — In the year ended November 30, 1975 depreciation was provided for the electric plant using a five percent direct write-off method, for personal property using a ten percent composite direct write-off method, and for structures using 1.75 percent on individual buildings accumulated in an allowance account. In the year ended November 30, 1976 depreciation was provided using the direct write-off method for the electric plant at 3.5 percent, fence and guard rail at five percent, gas distribution system at three percent, sewer system at five percent, sidewalks at five percent, and the water distribution system at two percent, for personal property using a ten percent composite direct write-off method, and for structures using two percent on individual buildings accumulated in an allowance account. Flagpoles and stonework account balances were transferred to the land account and are not subject to depreciation.

**Note 2:** Coliseum rental income and maintenance expense are due primarily to the operations of the ice rink opened on January 10, 1976.

**Note 3:** Sundry fair expense consists of the following:

	Year Ended November 30	
	1976	1975
Workers' compensation . . . . .	\$ 3,491	\$ 5,454
Administrative costs . . . . .	874	
Bicentennial expense . . . . .	4,847	13,739
Bonds and insurance . . . . .	47,547	9,671
Child care center . . . . .	1,135	1,130
Coliseum custodial . . . . .	3,333	3,501
Dues . . . . .	1,847	1,435
Exhibit expense . . . . .	5,007	7,613
Fire protection . . . . .	24,520	21,300
Institutional tickets . . . . .	2,656	
Laundry services . . . . .	623	1,504
Legal services . . . . .	25,566	11,887
Legislative audit . . . . .		9,788
Legislative study . . . . .	6,505	
Plant utilization planning study . . . . .		30,000
Signs . . . . .	572	122
Territorial pioneers . . . . .	1,123	1,667
University of Minnesota budget . . . . .	21,269	20,782
<b>Total . . . . .</b>	<b>\$ 150,915</b>	<b>\$ 139,593</b>

## **RESPONSE TO AUDIT REPORT**

### **CONSUMABLES CHARGED TO PERSONAL PROPERTY ACCOUNT**

Procedures now being followed by SAS Finance Division, through a formal purchase and inventory systems, are designed to effectively negate inappropriate personal property charges as outlined in your analysis.

### **TIME REPORT SIGNATURES**

The requirement that fair-period time cards be signed by employees in not of long standing. Through its initial stages, the process was cumbersome and slow in implementation; however, a recent check indicates the system is now fully operational. Only a minimal number of time cards went unsigned in 1977. For 1978, the process is mandated.

### **SEVERANCE PAYMENTS TO FORMER EMPLOYEES**

SAS Finance Division is continuing to follow-up on collection of severance overpayment. If reimbursement is not forthcoming, the matter will be referred to Attorney General for legal process.

As was explained to Auditors earlier, action undertaken by the Society in provided severance for John E. Libby was carefully measured in terms of its appropriateness and with due consideration to the scope of Board authority. Upon advise of counsel (Special Assistant Attorney General), severance was determined to be a specific form of compensation. Minnesota Statutes Section 37.05 clearly authorizes the board to set compensation for its Secretary-General Manager.

To characterize the Libby severance award as a "gratuity" is entirely inappropriate. Mr. Libby served the Society as a career employee for 25 years. To deny him a reasonable severance payment would be unfair and inconsistent with the treatment afforded all other full-time employees of the Society. Administrative failure to document leave records on Mr. Libby represents an unfortunate error, but is hardly of such consequence as to deny reasonable benefits.

The Board has ordered that in the future complete leave records be maintained on all full-time employees of SAS including its Secretary-General Manager.

### **SALES TAX ON TICKET RECEIPTS**

The underpayment of sales tax on certain state fair ticket receipts was a computation error experienced in the settlement of percentage attractions. The error has been reconciled and payment made to the State. The reoccurrence of such an error is remote.

# ANNUAL MEETING

## MINNESOTA STATE AGRICULTURAL SOCIETY LEAMINGTON HOTEL - MINNEAPOLIS, MINNESOTA

JANUARY 23, 24 and 25, 1977

The 118th Annual Meeting of the Minnesota State Agricultural Society opened with an all-day registration period Sunday, January 23. A general session, chaired by President Tyrus Sincok was held at 9:30 a.m., Monday, January 24 for the purpose of appointing credentials and resolutions committees; these committees met to conduct their business at 10:15 a.m., Monday.

At 3 p.m., Monday, delegates from the second, eighth and ninth districts met in caucus for the purpose of certifying nominees for election to the Society's Board of Managers on Tuesday, January 25.

At 1:30 p.m. on Tuesday, members of the Society met in general session. The meeting was called to order by President Sincok and reports of Secretary-General Manager Michael Heffron and Treasurer Gerald Franke were presented and accepted.

Remarks were given by Kim Beck, Willmar, Minnesota FFA president, and Rebecca Syltie, Porter, Minnesota 4-H president.

Credentials and resolutions committee reports were submitted by Henry Hammer, Anoka (credentials) and Sulo Ojakangas, Hibbing (resolutions). Said reports were accepted by the membership.

Election of Society president for a term of one year was conducted. Harveydale Maruska was elected and took over the chair from Mr. Sincok.

The Society proceeded to conduct additional required elections with results as follows:

Norris K. Carnes, St. Paul - Vice President, fourth district, two-year term.  
Arthur Sprengeler, Plato - Manager, second district, three-year term.  
Sulo Ojakangas, Hibbing - Manager, eighth district, three-year term.  
Willis Lilliquist, Kennedy - Manager, ninth district, two-year term (to fill the unexpired portion of term to which Mr. Maruska was elected in 1976).  
Tyrus Sincok, Owatonna - Honorary (life) member of the Society.  
Norris Carnes; John Libby, Clearwater, Florida; and Alfred Stedman, St. Paul - State Fair Hall of Fame.

Its business being completed, the 118th annual meeting of the Minnesota State Agricultural Society was declared adjourned.

**SPACE RENTAL COMMITTEE MEETING  
LEAMINGTON HOTEL - MINNEAPOLIS  
MONDAY, JANUARY 24, 1977 - 10:00 a.m.**

Members present: Carnes, chairman; Ramberg; Scow; Maruska; Sincok; Heffron.  
Also present: McGuire; Korff; Wenzel; Keenan.

The Space Rental Committee took into consideration the issues that Andrew Brooks, a State Fair concessionaire, raised at the November 13, 1976 Board meeting, relative beverages being dispensed to the public in cans, product or name-brand advertising on the outside of concession stands and allegations of unfair treatment.

After lengthy discussion, it was moved by Mr. Scow, seconded by Mr. Maruska and carried that present rules prohibiting sale of beverages in cans, as well as those prohibiting the placement of name-brand advertising on the outside of concession stands be maintained and that exceptions thereto not be allowed. The committee reaffirmed its position that these rules be applied in an even-handed manner to all concessionaires.

In the course of reviewing the above rules, it was noted by several members of the committee that, in both instances, language of the rules could be improved for purposes of clarity. It was therefore, moved by Mr. Ramberg, seconded by Mr. Sincok and carried that the following revised language be implemented:

"RULE 6.06. No concession or exhibit operator may dispense, nor may any person carry from the specific area of any concession, exhibit or other place of sale on the grounds of the Fair, any liquid beverage in a glass or metal container, nor may any person who is in motion about the grounds, carry any such liquid beverage in a glass or metal container. This rule shall not apply to non-alcoholic liquids brought into the Fairgrounds by the public as a part of picnic meals or the like when used and consumed in a stationary locale. This regulation is promulgated for the general welfare and protection of visitors to the State Fair and violators hereof shall be subject to penalties and punishment provided in Rule 6.01 above."

"RULE 11.14. It shall not be permissible for concessionaires to have signs advertising any food or beverage product by brand, trademark or trade name on the outside of any concession stand or building, unless said advertised product is the primary product to be sold at that stand pursuant to the terms of the applicable concession contract. Menus will be permitted providing they do not list any item by the manufacturer's name or trademark. Soft drink distributors, bakeries, meat dealers, dairies, and any other suppliers may furnish suitable signs for the inside of stands if requested by the concessionaire. No "A" boards or freestanding boards will be permitted."

The Space Rental Committee agreed to recommend to the Board that concessionaire Mrs. June Christensen be sent a renewal for the 1977 Fair along with instructions that she continue an active search for buyers of her stands.

Space Superintendent Wenzel informed the committee of the death of concessionaire William Brede and suggested that the committee should consider policy decisions in the near future as to rights of survivorship and rights to pass on to an assignee, holdings at the Fair.



The Space Rental Committee took into consideration several recommendations from the Legislative Advisory Bill No. 72 previously under study by the Board's Governmental Affairs Committee. One recommendation of the Governmental Affairs Committee was to initiate a review committee and an appeals committee. The review committee would be comprised of the Superintendent of Space Rental; the General Manager and the Director of Operations. This committee would review before the letting of contracts, all renewals and new applicants for space. The appeals committee, comprised of members of the Space Rental committee of the Board, would meet twice during the year to consider any appeals or complaints arising from space application denial or assignment and if the appeal were deemed valid, instruct the Space Rental Department to give further consideration to the applicant.

After discussion, the committee agreed to recommend the above procedure to the Board.

The committee was also advised that all renewals and new application forms submitted to the Fair, must contain complete disclosure of any and all interests on the Fairgrounds.

Relative to the recommendations of the Legislative Auditor, the Space Rental Committee recommended to the Board that beer sales continue to be handled on a percentage basis, but that food sales revert to a flat-rate premise for the 1977 Fair.

Meeting adjourned.

**PLANNING COMMITTEE MEETING  
LEAMINGTON HOTEL - MINNEAPOLIS  
MONDAY, JANUARY 24, 1977 - 2:00 p.m.**

Members present: Carnes, chairman; Ramberg; Maruska; Haeg; Sincock; Heffron.  
Also present: Wenzel; Frost.

A proposed 1977 improvement and maintenance budget, totaling \$543,000, was presented by Secretary and reviewed by the committee. Also discussed was a deferred project list totaling \$389,300. Secretary explained that a shift in emphasis from improvement work to maintenance would likely cause an operating deficit, but that lower capital expenditures would offset these considerations in determining the Society's final cash balance which should be up over 1976. Following review and discussion by the committee and staff, it was moved by Mr. Haeg, seconded by Mr. Maruska and carried that the budget be accepted as presented (Aye-5; Nay-0).

**MEETING OF THE GOVERNING BOARD  
MINNESOTA STATE AGRICULTURAL SOCIETY  
LEAMINGTON HOTEL - MINNEAPOLIS, MINNESOTA  
TUESDAY, JANUARY 25 - 3:30 P.M.**

Members present: Harveydale Maruska, president; Norris Carnes and Leonard Ramberg, vice presidents; William Korff; Arthur Sprengeler; Lawrence Haeg; Logan Scow; J. G. Tiffany; Sulo Ojakangas; Willis Lilliquist; and Michael Heffron, secretary.

Also present: Gerald Franke; James Frost and Kenneth Wenzel.

Oaths of office were administered to the newly elected officers and board members.

Mr. Carnes was called upon to give a report of the special search committee appointed in August, 1976 to screen applicants for the position of secretary-general manager and

to make recommendations to the full board (the committee included Mr. Carnes, chairman, Messrs. Haeg and Sincok). Mr. Carnes discussed the committee's evaluative process after which he recommended on behalf of the committee that Michael Heffron be appointed to a one-year term as secretary-general manager.

After discussion, it was moved by Mr. Carnes, seconded by Mr. Haeg and carried that Michael D. Heffron, be appointed Secretary-General Manager of the Society for a period of one year, fixing his annual salary at \$29,000 plus \$1,500 designated as additional salary to cover unreimbursable expense. In addition thereto, it was specified that he be required to live upon the State Fairgrounds for the convenience and to the benefit of the Society with gratis rent, utilities and telephone (Aye-9; Nay-0). Oath of office administered to Mr. Heffron.

A discussion followed regarding the search committee's work and Mr. Haeg moved that the file assembled by the committee, including information submitted by persons making formal application for the position of secretary-general manager and interviews pertaining thereto, be retained in the files of the Society. Motion was seconded by Mr. Ramberg and carried (Aye-9; Nay-0).

Minutes of the November 13 Board meeting and December 10 Executive Committee meeting (previously mailed to the members) were approved upon a motion by Mr. Haeg, seconded by Mr. Sprengeler and carried (Aye-9; Nay-0).

A motion for approval of the minutes in vacation for the period November 18, 1976 through January 15, 1977, and the executive action noted therein, was moved by Mr. Scow, seconded by Mr. Tiffany and carried (Aye-9; Nay-0).

The Society's financial statement of December 31, 1976, was presented as follows:

Cash Balance - November 30, 1976	\$ (20,605.13)
Bank Securities cashed	70,000.00
Interest Income	5,974.51
December Receipts	31,348.94
	<hr/>
	\$ 86,718.32

#### Disbursements during December

Accrued Salaries Payable, Dec. 1-3	\$ 7,753.00	
Bi-weekly Payroll, Dec. 4-17	20,470.59	
Miscellaneous Bills paid	53,578.74	\$ 81,802.33
	<hr/>	
		\$ 4,915.99

#### Cash Balance - December 31, 1976

General Fund	\$ 4,915.99
Contingent Fund	1,000.00
Bank Securities - mature 1/10/77	400,000.00
mature 6/21/2004	200,000.00
mature 7/08/2004	130,000.00
	<hr/>
	\$735,915.99

#### Cash Balance - December 31, 1975

General Fund	\$ 21,521.99
Contingent Fund	1,000.00
Bank Securities - mature 1/02/76	100,000.00
mature 1/08/76	50,000.00
mature 2/03/76	300,000.00
	<hr/>
	\$472,521.99

Upon a motion by Mr. Sprengeler, seconded by Mr. Ojakangas and carried, the financial statement as presented was approved (Aye-9; Nay-0).

Secretary presented an organizational flow chart under which State Fair functions would be channeled through three basic divisions - public affairs, including competitive exhibits, communications, and amusement groups; operations, including plant management, space rental and special events, administrative, and special service groups; and finance, including records management, and budget management and receipts groups. Upon a motion by Mr. Haeg, seconded by Mr. Korff and carried, the organizational structure was approved as presented with Mr. Frost as Director of Public Affairs, Mr. Wenzel as Director of Operations and Mr. Franke as Director of Finance.

As a part of this motion, approval was granted for the establishment of a salary range for the three divisional directorships of between \$20,000 and \$28,000 with Secretary to set said salaries within the range provided.

It was moved by Mr. Ramberg, seconded by Mr. Carnes and carried that secretary be authorized to adjust staff salaries and/or compensation under personal service contracts (Aye-9; Nay-0).

Secretary updated the Board on present policy with respect to bonding certain officials of the Society, including (for 1976) secretary, assistant secretary, treasurer and (2) deputy treasurers at \$200,000 each. This procedure has been followed over the last several years despite the fact that bonding for other state officials has been terminated. Secretary opened the discussion as to whether there was merit in such a bonding schedule as it related to risk and to premium expense (\$2,948 in 1976). After lengthy discussion, it was moved by Mr. Haeg, seconded by Mr. Carnes and carried that Secretary be authorized to hold in abeyance the purchase of said bonds pending a check of legal circumstances and other relative factors. Secretary was further authorized, with concurrence from the Executive Committee, to terminate said bonding schedule or to proceed with implementation of same on secretary, director(s) of operations, public affairs, finance and (2) deputy treasurers, plus a position bond for certain Society employees (Aye-9; Nay-0).

It was moved by Mr. Korff, seconded by Mr. Ojakangas and carried that the First National Bank of St. Paul be designated as depository for the Society's General Fund Account, Payroll Fund Account, Premium Fund Account and Treasurer's Account; and that the North Star State Bank of Roseville be designated as depository for the Society's Contingent Fund Account (Aye-9; Nay-0).

It was moved by Mr. Haeg, seconded by Mr. Scow and passed that the following signatures be authorized for Society accounts (Aye-9; Nay-0):

General Fund - Michael D. Heffron, Kenneth R. Wenzel or James G. Frost; and Harveydale Maruska, Norris K. Carnes or Leonard F. Ramberg; and Gerald J. Franke, Floyd W. Brown or Donald R. Lindeman.

Payroll Fund - Michael D. Heffron, Kenneth R. Wenzel or James G. Frost.

Premium Fund - Michael D. Heffron (or Michael D. Heffron signature plate for IBM-processed checks), Kenneth R. Wenzel or James G. Frost.

Treasurer's Account - Gerald J. Franke, Floyd W. Brown or Donald R. Lindeman.

Contingent Fund - Michael D. Heffron, Kenneth R. Wenzel or James G. Frost.

General Fund requires three authorized signatures as follows: Secretary, Director of Operations or Director of Public Affairs; President or one of the two Vice Presidents; and Director of Finance or one of his two deputies. Payroll Fund, Premium Fund, Contingent Fund and Treasurers Account require one of the authorized signatures.

Secretary outlined standing committee assignment recommendations, explaining that several of the traditional committees might best be re-aligned to better function as they relate to the newly-approved organization of staff; secretary also recommended that several staff persons be added to standing committees as ex officio members. Upon a motion by Mr. Ramberg, seconded by Mr. Tiffany and carried, the following standing committees and their members were approved for 1977 (Aye-9; Nay-0):

**FINANCE** - Haeg, chairman; Ramberg; Carnes, Sprengeler, Tiffany, Scow, Maruska, ex officio; Heffron, ex officio; Franke, ex officio.

**GOVERNMENTAL AFFAIRS** - Ramberg, chairman; Carnes; Haeg; Scow; Korff; Ojakangas; Maruska, ex officio; Heffron, ex officio.

**HALL OF FAME** - Stanley Muckle, chairman; Leo Keskinen, vice-chairman; Carnes; Scow; D. T. Grussendorf; Tyrus Sincok; Maruska, ex officio; Heffron, ex officio; Franke (committee secretary), ex officio.

**HONORARY (LIFE) MEMBER ADVISORY** - Sincok; Keskinen; Edwin Gruber, Grussendorf; Ted Arens; Fred Lammers; James Libby; Robert Lund; Muckle; Roy Sorenson; Birney Wilkins; Maruska, ex officio; Heffron, ex officio. (At a separate meeting held concurrently with the meeting of the governing board, members of the Advisory Committee named Ty Sincok as their chairman).

**OPERATIONS** - Scow, chairman; Haeg; Ojakangas; Korff; Ramberg; Sprengeler; Lilliquist; Maruska, ex officio; Heffron, ex officio; Wenzel, ex officio.

**PLANNING AND UTILIZATION** - Carnes, chairman; Ramberg; Haeg; Tiffany; Sprengeler; Ojakangas; Maruska, ex officio; Heffron, ex officio.

**PUBLIC AFFAIRS** - Ramberg, chairman; Carnes; Haeg; Scow; Tiffany; Maruska, ex officio; Heffron, ex officio; Frost, ex officio.

**RULES AND PREMIUM LIST** - Ojakangas, chairman; Carnes; Haeg; Scow; Sprengeler; Tiffany; Lilliquist; Maruska, ex officio; Heffron, ex officio; Frost, ex officio; Steve Pooch, ex officio.

**SPACE RENTAL** - Korff, chairman; Carnes; Ramberg; Scow; Haeg; Lilliquist; Maruska, ex officio; Heffron, ex officio; Wenzel, ex officio.

It was moved by Mr. Scow, seconded by Mr. Sprengeler and carried that the following be appointed department supervisors and superintendents for 1977 (Aye-9; Nay-0).

**ADMISSIONS** - Scow, supervisor; Don Pittelkow, superintendent.

**AGRICULTURE-HORTICULTURE** - Haeg, supervisor; Duane Smith, superintendent, Crops; Percy Johnson, superintendent, Bee Culture; Alvin Krueger, superintendent, Christmas Trees; Harold Nelson, superintendent, Flowers; Henry Hammer, superintendent, Vegetable-Potatoes; Louis Quast Jr., superintendent, Fruits.

**AMUSEMENT** - Haeg, supervisor; Bob Potter, superintendent, Grandstand Production; Mark Markson, superintendent, Infield Services; Leonard Dobbs, superintendent, Auto Race; John Geisler, superintendent, Music.

**CATTLE** - Carnes, supervisor; Ray Arthaud, superintendent.

**CREATIVE ACTIVITIES** - Ramberg, supervisor; Evelyn Hagen, superintendent.

**DAIRY** - Carnes, supervisor; Cliff Markuson, superintendent.

EDUCATION - Ojakangas, supervisor; Forrest Bear, superintendent.

FINE ARTS - Lilliquist, supervisor; Otto Theuer, superintendent.

4-H - Lilliquist, supervisor; Leonard Harkness, superintendent.

FFA - Ojakangas, supervisor; Odell Barduson, superintendent.

FORAGE - Tiffany, supervisor; Dan Elmer, superintendent.

HORSE - Carnes, supervisor; Harold Arneman, superintendent.

LEGISLATIVE-EDITORIAL - Scow, supervisor.

MEATS - Carnes, supervisor; Edward Butler, superintendent.

NATURAL RESOURCES - Sprengeler, supervisor; Marlene Mielke, superintendent. (On February 9, Mrs. Mielke informed the Fair staff that she will be unable to act as superintendent as she will be moving outstate and will no longer be employed by the State Department of Natural Resources).

PARKING - Korff, supervisor; Ron Vannelli, superintendent.

PLANT MANAGEMENT - Scow, supervisor; Bill Jents, superintendent, construction and maintenance; Bill Hermes, superintendent, Greenhouse; Ed LaPointe, superintendent, Mechanical Services; Joe Fischler, superintendent, service.

POULTRY - Tiffany, supervisor; Harold Thomforde, superintendent.

PUBLICITY - Ramberg, supervisor; Julie Nathanson, superintendent.

PUBLIC SAFETY - Korff, supervisor; Chuck McGuire, superintendent.

SANITATION - Ojakangas, supervisor; James Libby, superintendent.

SENIOR CITIZENS - Ramberg, supervisor; Burnadette Menard, superintendent.

SHEEP - Tiffany, supervisor; Robert Jordan, superintendent.

SPACE RENTAL - Korff, supervisor; Mary Sue McGuire, superintendent; John True, Farm Machinery, superintendent.

STATE FAIR YOUTH CAMP - Sprengeler, supervisor; Larry Hillesland, superintendent.

SWINE - Sprengeler, supervisor; Robert Jacobs, superintendent.

TICKET - Haeg, supervisor; Franke, superintendent.

TICKET AUDIT - Lilliquist, supervisor; Richard Reinhardt, superintendent.

President Maruska recessed the meeting until 9:30 a.m., Wednesday, January 26, 1977.

**RECONVENED MEETING OF THE GOVERNING BOARD  
MINNESOTA STATE AGRICULTURAL SOCIETY  
LEAMINGTON HOTEL - MINNEAPOLIS, MINNESOTA  
WEDNESDAY, JANUARY 26, 1977 - 9:30 A.M.**

Members present: Harveydale, Maruska, president; Norris Carnes and Leonard Ramberg, vice presidents; William Korff, Arthur Sprengeler; Lawrence Haeg; Logan Scow; J. G. Tiffany; Sulo Ojakangas; Willis Lilliquist; and Michael Heffron, secretary

Also present: Kenneth Wenzel; James Frost; Mary Sue McGuire; Richard Keenan and Kent Harbison.

President Maruska called the meeting to order and informed the Board that the first order of business was standing committee meetings. In keeping with the Board's usual procedure, all members were invited to sit with and take part in deliberations of each committee; however, voting on committee matters and recommendations were to be limited to committee members.

### **OPERATIONS COMMITTEE MEETING**

Members present: Chairman Scow; Haeg; Ojakangas; Korff; Ramberg; Sprengeler; Lilliquist; and ex officio members Maruska, Heffron and Wenzel.

Upon a motion by Mr. Haeg, seconded by Mr. Sprengeler and carried, the "Everyone Pays" outside gate policy of the Minnesota State Fair was re-affirmed through 1977 (Aye-9; Nay-0).

Secretary explained his recommendation that the South West Como parking lot be made a free parking area; included were a necessity to have an additional parking area for camper-type vehicles (which are not allowed on the fairgrounds proper, but have been given free parking space in the east portion of the South Como lot) and a desire to have an area that was free parking for all vehicles. Following discussion, it was moved by Mr. Ojakangas, seconded by Mr. Korff and carried that the South West Como parking lot be made a free parking area.

The provision results in the following change to Society Rule No. 4.05: "The following schedule of outside gate admission prices shall be in effect during the period of the Fair or as indicated:

Adult, 16 years of age and over . . . . .	\$2.00
Child, 5 thru 15 years of age. . . . .	.50
Child, under 5 years of age. . . . .	Free
Vehicle, on grounds. . . . .	2.00
Vehicle, in South Como Parking Lots . . . . .	Free

(Remainder of Rule No. 4.05 remains unchanged) (Aye-9; Nay-0).

Upon a motion by Mr. Sprengeler, seconded by Mr. Lilliquist and carried, Secretary was authorized to make adjustments in Grandstand and Coliseum ticket prices and seating configurations as necessary while generally maintaining ticket scales as set for 1976 (Aye-9; Nay-0).

There being no further business on the table, Operations Committee meeting was adjourned.

### **PUBLIC AFFAIRS COMMITTEE MEETING**

Members present: Chariman Ramberg; Carnes; Haeg; Scow; Tiffany, ex officio members Maruska, Heffron, Frost.

Chairman Ramberg and Public Affairs Director Frost presented a proposed advertising and publicity budget for 1977. Following explanation and discussion, budgeted expenditures of \$300,000 were approved for 1977 on a motion by Mr. Scow, seconded by Mr. Tiffany and carried (Aye-7; Nay-0).

It was moved by Mr. Carnes, seconded by Mr. Tiffany and carried that a one-year written agreement be negotiated by the staff with M.R. Bolin Advertising Inc., outlining the terms under which Bolin will handle advertising of the 1977 State Fair (Aye-7; Nay-0).

Upon a motion by Mr. Scow, seconded by Mr. Tiffany and carried, the following general advertising policy was approved for 1977: Make use of all daily and weekly newspapers, as well as selected radio and television stations in surrounding states as the fair's basic advertising area; also to continue issuance of the state fair newsletter and roto brochure (Aye-7; Nay-0).

There being no further business on the table, meeting of the Public Affairs Committee was adjourned.

#### **RULES & PREMIUM LIST COMMITTEE MEETING**

Members present: Chairman Ojakangas; Carnes; Haeg; Scow; Sprengeler; Tiffany; Lilliquist; ex officio members Maruska, Heffron, Frost.

It was moved by Mr. Carnes, seconded by Mr. Scow and carried that the following rule as recommended by Competitive Exhibits Coordinator Pooch be approved:

"Rule No. 25.08 - An exhibitor (firm, partnership, breeding establishment) entering for competition must be in existence at the closing date of entries. Affidavits confirming the agreements must be available for inspection by the superintendent in charge of the department" (Aye-9; Nay-0). (Language of Rule No. 25.08 formerly was "firms or co-partnerships entering for competition must be in existence at the time of making entry and in all cases must be bona fide and affidavits of the age of the firm may be required by the management").

It was moved by Mr. Carnes, seconded by Mr. Sprengeler and carried that department supervisors and superintendents, in consultation with Competitive Exhibits Coordinator Pooch, be authorized to make necessary minor adjustments in exhibit release dates, rules and premiums for their departments in accordance with guidelines established by the Society's 1977 operating budget (Aye-9; Nay-0).

There being no additional business on the table, the Rules and Premium List Committee meeting was adjourned.

#### **SPACE RENTAL COMMITTEE MEETING**

Members present: Chairman Korff; Carnes; Ramberg; Scow; Haeg; Lilliquist; ex officio members Maruska, Heffron, Wenzel.

Director of Operations Wenzel reported on meeting of the Space Rental Committee of January 24, 1977 (as recorded in these minutes on page 2 and 3). Upon a motion by Mr. Lilliquist, seconded by Mr. Scow and carried, actions of that meeting were approved by the current Space Rental Committee (Aye-8; Nay-0).

There being no further business on the table, the Space Rental Committee meeting was adjourned.

#### **FINANCE COMMITTEE MEETING**

Members present: Chairman Haeg; Ramberg; Carnes; Sprengeler; Tiffany; Scow; ex officio members Maruska, Heffron, Franke.

Chairman Haeg presented proposed operating, maintenance and improvement budget for 1977 stating that maintenance and improvement portion of proposed expenses had been approved by the Planning Committee which met Monday, January 23, 1977. Secretary explained that budgeted figures were conservative estimates and that by necessity, emphasis was being given to maintenance expenditures. Chairman and secretary informed the board that all expenses involved in Coliseum ice rink operation was currently filling a well-defined community need.

Upon a motion by Mr. Tiffany, seconded by Mr. Carnes, and carried the 1977 operating, improvement and maintenance budgets as presented were approved (Aye-8; Nay-0).

There being no further business on the table of the Finance Committee, meeting was adjourned.

### RECONVENED MEETING OF THE BOARD

Reports and action undertaken by Operations, Public Affairs, Rules & Premium List, Space Rental and Finance Committees were approved on a motion by Mr. Haeg, seconded by Mr. Scow and carried (Aye-9; Nay-0).

Director of Operations Wenzel informed the Board that the Leamington Hotel was available for the Society's annual meeting on January 21, 22, 23, 1979; also that these dates would allow staff time to make necessary preparations and that the Federation of County Fairs was in agreement with these dates. After discussion, it was moved by Mr. Korff, seconded by Mr. Ojakangas and carried that the Leamington Hotel, Minneapolis, be approved as site for the 1979 annual meeting of the Society on January 21, 22 and 23 (Aye-9; Nay-0). (At the January 21, 1976 meeting of the Board of Managers, the Radisson - formerly Hilton Hotel in St. Paul was approved as the site for the 1978 annual meeting on January 15, 16 and 17).

Secretary and Special Counsel Keenan reviewed for the Board the current status of negotiations with the Children's Museum of Minnesota Industry and the status of the proposed "Agreement to Agree" which would be entered into with the Museum prior to execution of a long-term lease, the terms of which would allow the year-around operation of a museum in the Society's State Exhibits Building. Included in the Agreement are provisions insuring a showing of adequate financial responsibility for the project by the museum prior to June 1, 1977. Included in the lease are the following:

- 1) effective date on or about October 1, 1977.
- 2) construction schedule insuring completion of work and readiness to operate prior to opening day of the 1978 Minnesota State Fair.
- 3) admission fees will be charged to the museum but the admission charged during the period of the annual fair is to be no more than 25 percent of the amount charged the remainder of the year.

Considerable discussion followed regarding the merits of the "Agreement to Agree", what constituted a showing of adequate financial responsibility and the advisability of charging admission to the building during the Fair. Following said discussion, it was moved by Mr. Ramberg, seconded by Mr. Ojakangas and carried that the Society enter into the proposed "Agreement to Agree" which would be effective through June 1, 1977. By said date the Children's Museum must have complied with all terms so that the Board might consider the actual lease at its June meeting (Aye-9; Nay-0).



Director of Public Affairs Frost reviewed for the Board the status of contract negotiations with acts and attractions for night Grandstand, Bandshell, Coliseum and other entertainment areas.

Secretary initiated an extensive discussion and review of Minnesota House of Representatives Advisory Bill No. 72 by informing the Board that staff and counsel would present Legislative recommendations item by item, indicating those upon which action, as requested by the Board, has been completed, no action was required, response was to be given at present, or response was not yet completed.

Action on items numbered No. 1 (mandatory retirement); No. 4 (food/travel expenses); and No. 10 (competitive bids) had been completed.

No action was required on items numbered No. 2 (State Retirement System); No. 11 (State building code); and No. 19 (make up of the Board).

Items numbered No. 12 thru No. 18 (space rental matters) had been dealt with during the Space Rental Committee meetings of January 24 and this date.

Response to item number No. 3 has not been completely formulated although a necessary first step, staff reorganization, was being undertaken as approved by the Board on January 25.

Special Assistant Attorney General Harbison outlined for the Board some of the problems and steps involved with bringing State Fair rules in line with the Administrative Procedures Act (item number No. 5). Included were notice, hearing and publication requirements plus the need to separate State Fair procedural rules from formal regulations that affect the public so that the latter may be officially promulgated per requirements of the Administrative Procedures Act. Special Counsel Keenan reiterated that total revision of the Society's rule structure would be necessary if this recommendation was to be accepted and met and that further the formal promulgation of rules was a lengthy and complicated process. It was also brought out during discussion that compliance with some aspects of the Administrative Procedures Act, notably the portions dealing with contested cases, would make it very difficult if not impossible for the Society to effectively provide for its primary function, the conduct of the annual State Fair.

Secretary Heffron presented a breakdown and documentation of costs involved in improvement, maintenance and operation of the residences occupied by Society employees on the Fairgrounds (item number No. 6).

Special Assistant Attorney General Harbison presented, in draft form, several alternative policy statements with respect to Society employment of immediate family members (item No. 7). Following lengthy discussion of the draft material, which discussion brought forward a number of suggested modifications, it was moved by Mr. Haeg, seconded by Mr. Scow and carried that the Executive Committee be authorized to approve a final draft of the Society's policy on employment of relatives after consultation with staff and counsel (Aye-9; Nay-0).

Secretary Heffron reported on current discussions with the Minnesota Employment Service (item No. 8) regarding expanded use of said agency in the process of hiring and placing employees with the Society. It was indicated that both Society and Employment staff were in agreement that such expansion was possible and could be helpful in the Society's recruitment procedure.

Special Assistant Attorney General Harbison presented a revised rule defining and/or regulating conflict of interest on the part of members of the board of managers, officers or employees of the Society (item No. 9). Upon a motion by Mr. Scow, seconded by Mr. Korff and carried, Society Rule No. 5.01 dealing with conflict of interest, was revised to read as follows:

**Rule 5.01.**—It is in the best interest of the public and the Minnesota State Agricultural Society that officers and employees of the State Fair and members of the Board of Managers avoid any activity or conduct which, in appearance or in fact, conflicts with the impartial performance of their duties for the State Fair. Accordingly, the following policy shall be in effect immediately:

No member of the Board of Managers, officer or employee of the State Agricultural Society shall:

1) enter into any contract between himself and the Society other than his contract of employment with the Society;

2) have or acquire any direct or indirect financial interest in any contract between the Society and any concessionaire, exhibitor, performer, vendor or contractor of the State Fair;

3) engage or participate in personal business operations or financial transactions that conflict with his obligations and interests as a member of the Board of Managers, officer or employee of the Society, or the interests of the Society; or

4) be entitled to any special concessions involving the storage of vehicles and materials on the State Fairgrounds or the use of State Fair buildings, machinery, vehicles or equipment, except as may be specifically provided by his contract of employment as approved by the Board of Managers. (1-26-77)

Secretary Heffron reported on a meeting with Minnesota Revenue Department personnel relative to the subject of withholding State income tax on premium monies or contractual fees paid out-of-state exhibitors and performers pending filing of Minnesota tax returns by said non-resident exhibitors or performers. It was noted that revenue personnel had cited a rule whereby the minimum amount on which tax must be withheld by the Fair could be raised from \$50 to \$700; also, exhibitors and performers shall be allowed to file expense declarations prior to time of payment, the percentage withheld to be determined from information therein (if no declaration is filed, amount withheld is to be seven percent of amount due).

Secretary read into the record, as follows, recommendations of the Minnesota Legislative Auditor, as contained in its examination of Society books and accounts for the year ending November 30, 1975, along with responses thereto dated November 26, 1976. (For the sake of clarity and continuity, a second set of Society responses, formulated subsequent to this meeting and directed to the Legislative Auditor on January 28, 1977, has been inserted into the record where appropriate.):

#### **Cash Receipts**

One person opens all mail addressed to SAS unless it is addressed to a specific department. The mail opener gives cash and checks received in the mail she opens to the cashier, or if the receipts are for space rental, to the Space Rental Department, but does not make a list or other record of the amounts received. Some payments are made in person to the Space Rental Department. Personnel of the Space Rental and other departments receiving payments give the payments to the cashier.

In order to minimize the handling of cash and provide better control over receipts, we recommended that:

- persons without access to receipt records open all mail addressed to SAS and its departments,
- the mail openers list all money enclosed and submit it with supporting documents to the cashier,

- the cashier transfer the supporting documents and a list of the payers and amounts paid to the appropriate department, and
- payments made in person be received directly by the cashier, who would issue a receipt to the person making the payment. The cashier should transfer supporting documents for, or descriptions of, the payments to the appropriate department.

Response (11-26-76) The State Agricultural Society's (SAS) present cashier and mail opening procedures were implemented in the late 1960's and were based, in substantial part, on the recommendations and advice of your Department. SAS staff agrees completely with the objectives of minimizing the handling of receipts and strengthening controls.

The recommendation of the Auditor involves changing and substantially complicating the present mail opening and processing system. This could cause serious problems during May through August, when the volume of mail is very heavy and of a diverse nature. Whether or not this recommendation can be realistically implemented depends upon the extent to which these inherent problems in the proposal can be resolved.

SAS staff is analyzing the present system, in the light of your recommendation. As the Auditors should know, all Space Rental payments made "in person" at the Fair are made directly to the cashier.

Response (11-28-77) Our Board has been appraised of your recommendations on cash receipts and of the difficulties our staff believes "might" accompany their application. We are prepared, however, (and the Board concurs) to begin a test application now, holding firm until and unless the pressure of mail volume precipitates an adjustment. I would propose to evaluate, and hopefully, clearly document our experience in actual circumstances, so that if changes become necessary during peak periods, we might all understand the rationale.

### **Contracted Services**

Payments made to two SAS contractors were not in accordance with the provisions of their contracts, and payments made to certain other contractors were not sufficiently documented.

SAS entered into an open-end contract in December 1969 with an individual to perform maintenance and minor construction planning work for SAS. The contract states that the individual is to be compensated at the hourly rate of \$10 for this work. The individual was paid \$10 an hour for work performed in December 1969. However, beginning in January 1970, this person was paid \$15 per hour for this work. The contract was not amended to show this change in the hourly rate. After we discussed this with SAS personnel, a new contract was executed on December 30, 1975, stating that the individual would be compensated at \$15 an hour.

The other contractor has an open-end contract with SAS to perform certain plumbing construction work, maintenance, and other services. The contract provides for a charge of 13 percent of direct labor costs for payroll assessments. During fiscal year 1975, the contractor charged 16.1 percent of direct labor costs for payroll assessments, and four cents an hour for a contractors association charge which is not provided for in the contract. Michael Heffron, assistant secretary-general manager, told auditors that open-end agreements are a problem as the agreements are not periodically reviewed. At a meeting of the Board of Managers in April 1976, the board approved amendment of the contract to provide for a charge of 16.1 percent for payroll assessments and the hourly charge for the contractors association.

We recommend that invoices submitted by contractors be reviewed to ensure compliance with the provisions of the contracts.

Verbal arrangements or informal written agreements are made by SAS personnel with contractors to provide services such as advertising, asphaltting, street sweeping and maintenance services. Billings submitted by these contractors do not always state the basis for the amount charged.

We recommend that written contracts be prepared with these contractors specifying the services to be rendered and the amounts to be charged. We also recommend that contracts written on a cost-plus basis provide for the Legislative Auditor to have access to the financial records of the contractor necessary to substantiate the amounts charged SAS.

Response (11-26-76) SAS staff has taken steps to see that all service contracts be for a stated period of time. At the end of the term of each contract, its provisions will be reviewed by staff and, when appropriate, by counsel. Steps are being taken to assure that invoices for payment on service contracts will be closely reviewed to make sure they reflect complete and accurate contract compliance. At the time existing "cost-plus" contracts are revised or relet, they will be amended to add language providing for access by the Auditor or SAS staff to those financial records of contractor necessary to verify and substantiate the accuracy of the amounts charged.

### **Competitive Bids For Materials & Services**

The provisions of Minnesota Statute Section 37.19 allow SAS to enter into contracts, without soliciting bids, for electrical and plumbing work, street repair, grounds and building maintenance during the fair period, advertising, rental of equipment, and purchase of materials. Electrical and plumbing work is performed by independent contractors that have open-end contracts with SAS. Other work is performed by independent contractors selected by SAS personnel based on previous experience with them or as a result of informal bidding procedures. Materials are purchased by some of the independent contractors for SAS and other materials are purchased directly by SAS without following formal bidding procedures.

Competitive bidding is a good business practice that provides an objective basis for selecting contractors to furnish services and materials. Therefore, we recommend that SAS solicit competitive bids for services and materials used in the operation of SAS and the maintenance of the fairgrounds in the same circumstances and manner as prescribed for the Commissioner of Administration and other state agencies by Minnesota Statutes Sections 16.07 and 16.08.

Response (11-26-76) As the Auditors have been advised, over the past several months SAS staff, at the direction of the Board of Managers, has developed a comprehensive purchasing plan. The purchasing plan was approved by the Board at its November 13, 1976 meeting and is effective December 1, 1976. It is based on the policies and procedures stated in Minnesota Statutes Sections 16.07 and 16.08 and the Department of Administration's purchasing manual.

### **Civic Organization Memberships**

SAS pays membership fees in civic organizations for some employees. The Board of Managers does not review or approve the memberships to ensure that they are beneficial to SAS. We recommend that SAS pay for such memberships in the future only after review and approval by the Board of Managers.

Response (11-26-76) The policy of the Board of Managers has always been that SAS will only pay for membership fees in civic organizations if it is of benefit to the Society. Staff will recommend to the Board that it periodically review and specifically approve any such membership fees.

Action (1-26-77) Secretary presented a list of organizations to which the Society, or designated employees of the Society, belonged and for which the Society paid dues or fees in 1976. It was pointed out that the Society maintained membership in several of said organizations because of show or auto race certification or sanction requirements. Upon a motion by Mr. Haeg, seconded by Mr. Lilliquist and carried, membership in the following organizations was approved for 1977:

International Association of Fairs and Expositions; Metro Area Managers Assoc.; Midway Civic Assoc.; St. Paul Chamber of Commerce; Western Fair Assoc.; American Horse Shows; Mid-West Fair Assoc.; International Motor Contest Assn.; Minnesota Federation of Co. Fairs; Tri-State Horseman; Midwest Showmens League; United States Auto Club; Minnesota Newspaper Assoc.; Minneapolis Chamber of Commerce; Minnesota Safety Council; Better Business Bureau; North Suburban Chamber of Commerce; International Country Music Buyers Assoc.; Country Music Assoc.; Metro Ice Managers Assoc.; Outdoor Amusement Business Assoc.; North Suburban Lions; Minnesota Society of Assn. Executives.

Response (1-28-77) A list of those civic organizations in which MSAS maintained membership during 1976, as well as those recommended by staff for 1977, was submitted to and approved by our Board at their last meeting. The list and formal action thereon will be made a part of the Society's record.

### Contingent Fund Balance

SAS has a \$1,000 imprest fund used for disbursements requiring immediate payment. Based on an analysis of the activity in this account for the last three fiscal years, we believe a balance of \$500 would be sufficient for the purposes of the fund.

SAS personnel concurred that the balance should be reduced.

Response (11-26-76) SAS Board of Managers took action at its November 13, 1976 meeting to reduce the Contingent Fund balance from \$1,000 to \$500. This will be done at the close of the fiscal year, November 30, 1976.

### Restaurant Operated by SAS

SAS operates a restaurant, called the Gopher Club, during the State Fair for the Board of Managers, certain employees and their spouses, and special guests. At the 1975 State Fair, the special guests included the board of the Minnesota Federation of County Fairs, life members of SAS and their wives, farm implement dealers and their wives, and Royal American Shows personnel. Membership cards were issued to 132 persons authorizing them to eat at the Gopher Club during the 1975 State Fair.

Board members and special guests do not pay for their meals. Employees and their spouses pay \$1 for breakfast, \$2 for lunch, and \$3 for dinner. SAS records show the following number of meals served during the 1975 State Fair:

	Breakfast	Lunch	Dinner
Pay	356	581	425
Non-pay	26	186	141
Total	382	767	566

Cash receipts totaled \$2,884, including \$2,793 from meals and \$91 from the sale of cigars and food remaining at the end of the fair period. Total cash disbursements of \$13,258 included \$4,993 for food, \$7,305 for payroll, and \$960 for miscellaneous items. This resulted in a cash operating loss of \$10,374.

At its January 1976 meeting, the Board of Managers increased the prices to \$2.00 for breakfast, \$3.00 for lunch, and \$4.50 for dinner. They also directed that a "... concerted effort be made to cut back operational costs for 1976."

Because of the cost of operating the Gopher Club, and because its operation provides an advantage to only certain individuals, we recommend that the Gopher Club operation be discontinued.

**Response (11-26-76)** The Gopher Club is effectively an employee cafeteria, which is also used by the Fair for purposes of public relations. The Board has expressed concern over the rising costs of this facility and has also attempted to analyze its value and significance to the Fair. In the report adopted by the Board during the 1976 Fair, the following comments were made relative to the employee cafeteria.

"The Gopher Club dining facility should be continued in operation, but should be closely monitored from the standpoint of its relative cost and value to the Fair, as well as the accounting procedures that are being used to report its operations.

The committee feels that the Board should recommend that the Gopher Club's operations be continued. The State Fair is in the public relations business and the Gopher Club dining facility is used to entertain visiting dignitaries and guests of the Fair and is also available for use by the Board of Managers and their wives, State Fair office administrative personnel, and the superintendents of the various permanent and temporary departments of the Fair."

SAS staff will submit the Auditor's recommendations to the Board for further analysis and discussion at its next regular meeting.

**Action (1-26-77)** Director of Public Affairs Frost reviewed for the Board the current method of operation of the Gopher Club and outlined a possible alternative involving commercially catered meal service. President Maruska referred the matter to staff for the purposes of obtaining additional information relative to catering services with instructions to report back to the Executive Committee.

**Response (1-28-77)** Your comments and specific recommendation on the Gopher Club dining facility were presented to the Board and discussed at considerable length. Among those areas considered were the cost factors and limited clientele, both aspects highly influenced and controlled by the small size of the dining area and limited kitchen capacity. Possible alternatives, designed to substantially reduce the operating deficit were explored, as were means of opening its availability to greater number of individuals. On the surface, the latter possibility seems remote without physically moving the complex. Staff was instructed to continue and, in fact, to accelerate its efforts to resolve these problems short of closing the facility, to account to its Executive committee any and all findings and to report back to the Board recommendations for action.

### **Accounts Receivable**

Accounts receivable invoices are printed in triplicate and pre-numbered by the printer. When an invoice is voided only the file copy is retained. To account for all receivables, all copies of voided invoices should be retained and marked void. SAS personnel agreed to retain all copies of voided invoices in the future.

No response necessary.

### **Depreciation Expense**

Depreciation was not taken on certain depreciable fixed assets including some structures, the gas, sewer, and water systems, and other improvements such as fences, sidewalks, streets, curbs, and gutters.

In response to the recommendation in our prior audit report, SAS personnel have stated that depreciation will be taken on the above assets for fiscal year 1976 with the exception of the stonework improvements and not be subject to depreciation.

SAS should include an explanation of depreciation changes and methods with their fiscal year 1976 financial statements.

No response necessary.

#### **Coliseum Renovation**

Construction began during fiscal year 1975 on a project to renovate the Coliseum (formerly the Hippodrome). The project included the addition of a heating and air conditioning system and an ice rink.

SAS retained a firm of engineers and architects to review the existing facility, prepare plans, specifications, and estimates for the project, and oversee the construction. The firm assisted in taking bids for the construction. Five contracts totaling \$844,724 were awarded to the low bidders. Payments on these contracts as of November 30, 1975, totaled \$579,434. Payments were made on the basis of construction completed, as certified by the firm of engineers and architects. Total payments for coliseum construction during the year ended November 30, 1975 were \$680,013.

The renovation plans did not include a change in the Coliseum lighting. However, as work progressed, SAS personnel said it was apparent that the lighting would be insufficient for ice rink use and new lighting would be needed. Accordingly, ceiling lights were installed in December 1975 at a cost of \$15,467, plus \$1,757 for lamps. No bids were requested for this work, which was done by the firm that does other electrical work for SAS.

No response necessary.

#### **Coliseum Operations**

The Coliseum ice arena opened in January 1976. Contracts are written for scheduled ice time and prenumbered tickets are used for open skating.

One employee is responsible for maintaining all records of the use of the arena. He schedules ice time and enters into contracts with the users. He also receives most payments made on those contracts. Contracts for ice time are not prenumbered and checks received at the Coliseum are not endorsed "for deposit only" when received.

To provide adequate management control over the use of the ice rink and the collection of receipts we recommend that:

- .. scheduling of ice time and the preparation of contracts be separated from the collection of receipts,
- .. contracts be prenumbered, and
- .. checks be endorsed "for deposit only" when received.

Response (11-26-76) SAS staff agrees with the objective of separating the functions of scheduling time and preparation of contracts from collection of receipts. We are reviewing the staffing requirements and rental procedures to determine if this can be accomplished in a practical manner. All ice time contracts have been prenumbered and staff has been instructed to stamp all checks "for deposit only" immediately upon receipt.

Action (1-26-77) Secretary reported that with regard to Coliseum operations, functions of bookkeeping and contracting for time has been separated from the receipt of revenue.

Director of Operations Wenzel asked for approval of Coliseum game rate percentage as follows: flat rate of \$350 guaranteed against 50 percent of the gate receipts to a maximum rental fee of \$1,150. Wenzel explained that rates previously charged were in error and had not applied the \$350 "against" total gate receipts before computing amount due. Consequently six teams had been inadvertently charged a total of \$1,034.55 more than usual rental fees for St. Paul area arenas. Upon a motion by Mr. Koritt, which was seconded by Mr. Tiffany and carried, games rates as outlined were approved and refunds of \$1,034.55 was authorized to the six affected schools (Aye-9; Nay-0).

Response (1-28-77) With respect to Coliseum operations, we have instituted an arrangement whereby the functions of booking and contracting ice time are separated from the collection of receipts. Said arrangement was approved by the Board at its last meeting.

### **Coliseum Concessions**

Two concessionaires operated in the Coliseum during the 1976 ice season (January 10 through March 7). One operated three food and beverage stands, a soft drink machine, and a candy vending machine. The other installed six coin-operated amusement devices. Contracts for these concessions had not been executed at the time of our audit, but were being prepared and were to include the entire year except the fair period.

SAS personnel told auditors that they contacted concessionaires active in the food and beverage area and requested them to submit proposals if interested in the Coliseum concessions. Two proposals were received: one offering to pay 20 percent of total sales; the other offering 25 percent of gross income. The Board of Managers awarded the contract to the concessionaire offering 20 percent of total sales, based on his experience as a concessionaire. SAS received \$1,203 from him for the 1976 ice season.

A concessionaire, who operates a penny arcade concession during the State Fair, contacted SAS personnel and offered to install coin-operated amusement devices in the Coliseum, and pay SAS 25 percent of gross receipts. SAS accepted the offer and received \$270 for the 1976 ice season.

Response (11-26-76) The contracts with the two coliseum concessionaires were executed in May, 1976. The Board accepted the 20% proposal over the 25% proposal because of quality factors and adherence to the policy against expansion of the operations of existing multiple concessionaires.

### **Personal Property Inventory**

Some personal property items were not properly marked as being SAS property. Some items were not removed from inventory lists when disposed of. All personal property costing \$50 or more, plus sensitive items under \$50, should be marked. When property is disposed of, written notification should be given to the employee in charge of inventory records so that the property may be removed from the inventory listing.

SAS does not have a written policy on the disposition of personal property inventory items. To provide adequate management control over these items, we recommend that SAS personnel prepare a written policy.

Response (11-26-76) SAS adopted a plan for disposal of personal property inventory items as a part of the purchasing program referred to above.



## Fairtime Payroll

SAS's Public Safety Department underpaid nonsupervisory employees by \$2,956 for overtime worked and overpaid supervisory employees by \$374. This was due to the department superintendent not being aware of the applicability of the Minnesota Fair Labor Standards Act's overtime provisions. Michael Heffron told auditors that the under and over payments would be discussed at a meeting of the Board of Managers.

Some department fairtime payrolls had computational errors, and not all timecards were signed by employees and approved by the department superintendents.

Hourly pay schedules have been prepared in writing for fairtime positions and have been approved by the board member responsible for each department. A new timecard format noting both regular and overtime hourly rates has been prepared. The SAS accountant also plans to hold a training session for payroll clerks and department superintendents on the preparation of payroll sheets and timecards. Copies of the pay schedules and Minnesota Fair Labor Standards Act will be provided to these individuals.

We believe these changes will aid in providing more accurate records. However, for greater reliability, fairtime payroll records should be verified before checks are issued. Therefore, we recommend that SAS consider delaying payment of the fairtime payroll beyond the fair period to allow sufficient time to verify payroll computations.

Response (11-26-76) The Board of Managers, on July 8, 1976, authorized the staff to issue checks to correct the payroll errors resulting from the application of the Minnesota Fair Labor Standards Act's overtime provisions. SAS staff is continuing to analyze the Fairtime payroll procedures to determine what steps can be taken to reduce the error factor without delaying payroll distribution.

### Unauthorized Signature on Treasurer's Account Checks

The Board of Managers authorizes the treasurer and the two deputy treasurers to sign checks drawn on the treasurer's bank account. During the fair period, at least 14 checks were signed by a person not authorized to sign checks. To maintain adequate management control over cash disbursements, we recommend that only authorized personnel sign checks.

Response (11-26-76) SAS staff has corrected the procedural error which resulted in several checks being signed by the wrong person.

### Nonpay Tickets

SAS provides nonpay gate admission tickets to nonprofit organizations and to volunteer workers, band members, and others who donate time or services. The Board of Managers approves the nonpay list. Fiscal year 1975 nonpay tickets totaled \$11,026, and were included as paid gate admissions due to a reimbursement made from the General Fund to the treasurer's account for that amount.

Included in this amount was the cost of 125 tickets for employees of a concessionaire. The concessionaire's contract states "... that no passes or complimentary tickets of any nature shall be provided by the State Fair to the outside gates."

SAS personnel told auditors that this practice began several years ago when the concessionaire had difficulty obtaining employees to work in the grandstand. To solve this problem, SAS personnel and the concessionaire agreed that the SAS and the concessionaire would each pay one-half the cost of admission. We believe this arrangement should be specifically stated in the concessionaire's contract or discontinued.

Response (11-26-76) Prior to the 1976 Fair, the contract in question was updated to accurately state the present policy.

## Certified Ticket Invoices

Some purchase invoices for tickets used at the State Fair were not certified by the company that prints the tickets. Ticket quantities and serial numbers provide the basis for control over receipts for admissions and percentage attractions. The invoices listing quantities and serial numbers of tickets received by SAS should be certified by the printer to provide documentation of tickets received.

We recommend, and the treasurer concurred, that he obtain certified invoices for all future ticket purchases.

No response necessary.

## Proper Recording of Expenses

Transactions were not recorded in the appropriate income or expense accounts in some cases. Ticket refunds of \$299 made from the Contingent Fund were charged to miscellaneous expense; Gopher Club nonpay meals in the amount of \$735 were charged to printing and office supplies; nonpay tickets for state hospitals and other nonprofit organizations in the amount of \$1,982 were charged to exhibit expense, a subsidiary account of sundry fair expense; and nonpay tickets for Girl Scouts in the amount of \$1,735 were charged to printing and office supplies.

These transactions should be recorded in the proper accounts to show their nature and origin. For example, ticket refunds should be charged to the ticket sales account so that actual net sales are reported.

We recommend that appropriate accounts be charged for these expenses in the future.

Response (11-26-76) SAS accounting staff has been directed to take steps to make sure that operating expenses are charged against appropriate accounts. If necessary, new accounts will be established to more accurately reflect the transactions.

## Verification of Food and Beer Sales

Certain concessionaires pay a percentage of their food and beer sales to SAS as rent for the right to operate their concessions on the fairgrounds. These sales are not adequately verified by Space Rental Department (SRD) personnel. Food sales as reported by the concessionaires are accepted by SRD personnel without documentation or independent verification. Beer sales are determined by SRD personnel from invoices submitted by the beer distributors that deliver beer to the concessionaires. Kenneth Wenzel, space rental superintendent, told auditors that he calls the distributors after the fair to verify that all invoices have been submitted to him. These procedures are not adequate to assure that SAS received its proper proportion of the sales.

To improve SAS control over these sales, we recommend that:

- .. concessionaires use cash registers with cumulative totals to record food and beer sales,
- .. SAS personnel read the cash registers at the start and at the completion of the fair period,
- .. SAS employ spotters to assure cash received is recorded on the cash registers,
- .. signs be placed by each cash register requesting persons observing sales not recorded on the cash registers to report such violations to SRD personnel, and
- .. the contracts include a provision for the Legislative Auditor to have access to the concessionaire's financial records relating to operations at the State Fair.

Response (11-26-76) SAS completely agrees with the objectives of the Auditor's recommendations, i.e., to improve controls over percentage food and beer contracts. Any practical steps that can realistically improve the verification of these sales will be implemented.

SAS has substantially increased its revenues from food and beer concessionaires in recent years by changing from flat rate to percentage contracts. SAS staff fully realizes that percentage contracts inherently involve a potential for abuse and, in addition, there is no foolproof system of verification or audit. SAS is confident that its current method of verifying beer sales is effective, but also recognizes that in the area of food sales the Fair is dependent upon the integrity of the people with whom it is doing business.

It is important to keep in mind that the Fair is a 12 day operation and, as a result, some methods of sales verification might be ineffective or too expensive to implement. SAS staff is conducting a study to determine the cost factors involved in compelling concessionaires to install cumulative cash registers and the cost of hiring and training "spotters". Staff is also checking with other major Fairs to determine if the system recommended by the Auditors has been successfully utilized under comparable conditions.

Amendments will be made to percentage contracts adding a provision authorizing the Legislative Auditor or other representatives of the Fair to have access to those records of the concessionaires necessary to verify contract compliance.

Response (1-28-77) In order to avoid the obvious gaps in verification of food sale, these products have been removed from percentage consideration and returned to a "flat-rate" status. Additional, supportive measures to aid in verification of beer sales are being looked into. I might note in this regard that while checking on cumulative cash registers, we found (1) National Cash Register Company will not rent such equipment and (2) each such register sells for \$995 . . . a rather prohibitive investment for a 12-day operation.

### **Space Rental Fees**

Exhibitors and certain concessionaires are charged a fee for space rental based on the front footage, as defined by Wenzel, of the space leased. Wenzel told auditors that the rates for the 1975 Fair were \$20 per front foot for exhibitors and \$25 per front foot for concessionaires. Wenzel said he included in front foot measurements the space that is accessible to pedestrian traffic.

At the 1975 Minnesota State Fair, a firm in the business of selling building lots was initially classified as a concessionaire and a space contract was written for \$750. Wenzel told auditors that he reclassified it as an exhibitor after personnel from the firm told him that they would not be making any sales on the fairgrounds. Because of the reclassification, the firm paid \$600 instead of \$750 for the space rented. However, the contract was not amended to show the reduction in price.

The rates charged for certain exhibit and concession spaces were different from the rates stated by Wenzel. In some cases, the rate was not determinable because the measurements of the structure or the space on which it was located were not available. SAS personnel later told auditors that they also consider the desirability of location, volume of sales, and type of product in determining space rental charge.

Space rental personnel at other fairs told auditors that they also charge for space on a rate per front foot. Some of the fairs determine the rates by dividing the fairgrounds into sections based on pedestrian traffic counts. The highest rate is charged in what they consider the high volume pedestrian traffic areas.

We believe that dividing the fairgrounds into sections, based on pedestrian traffic counts, provides an equitable basis for establishing rates to be charged, and assures equitable treatment of concessionaires and exhibitors in the same area of the fairgrounds. Therefore, we recommend that the space rental superintendent divide the fairgrounds into sections based on pedestrian traffic and establish rates for each section. This schedule of rates should be submitted to the space rental committee for review and to the Board of Managers for formal approval.

**Response (11-26-76)** There are significant advantages and disadvantages in this recommendation by the Auditors. It would result in the same rate being charged to all concessionaire's and exhibitor's in the various "sections" of the fairgrounds. These rates would be set strictly according to the number of square feet involved and would not take into consideration the probable volume of sales, probable profit, nature of product or other factors, perhaps the most important of which, is the benefit to the public.

This would result in more standardized prices being charged to concessionaires and exhibitors. The contracts and rate structures would then be much more convenient for the Auditors to verify.

SAS staff is concerned that this recommendation would eliminate the present ability of the Space Rental Department to accomplish the most desirable mix of products throughout the fairgrounds as a whole. It could also very substantially reduce the Fair's income from Space Rentals. It also has an element of inequity in that it would require the Fair to charge the same amount of rent to concessionaires with comparable space, even though one of them had a known high volume and profit operation and the other had a known low volume and profit operation.

This proposal of the Auditors would make the records of the Space Rental Department easier to audit and could benefit some concessionaires. However, it could be of significant adverse impact on the operations of the Fair and most importantly the fair-going public.

SAS staff will submit this recommendation of the Auditors to the Board of Managers at its next regular meeting.

**Response (1-28-77)** Your comments and suggestions on space rental fees were discussed at great length, most particularly in the philosophical context relating to . . . . "Should space fees be determined by present traffic pattern or should the Board and staff be allowed to change or readjust traffic patterns by shifting space? And finally, will the public be well served by placing high volume, high net sale items in the high traffic areas, while the low income, low net sale items and public service facilities go in the low traffic areas?"

These are but a few of the questions that have been placed on the table and are yet to be answered. The real question which must be resolved is whether or not the Fair, through its space rental department, continues to provide balance and product variety on the north end as well as on the south end of the grounds, in low traffic as well as high traffic areas. These matters require a great deal more staff investigation and committee consideration before any action is recommended or taken.

### **Space Diagrams**

Diagrams showing space available in buildings and outdoors by block are used by SRD personnel in assigning space to exhibitors and concessionaires. The diagrams used for the 1975 fair were not complete. Spaces assigned to multiple concessionaires and permanent structures owned by some exhibitors and concessionaires were not all shown. The measurements of the permanent structures or the measurements of the lots on which the structures are located were not shown on the space rental contracts. No diagram was prepared for Heritage Square. As a result, it is not possible to accurately determine that all spaces occupied have been accounted for and that space rental charges

are uniformly applied. We recommend that the space diagrams of blocks and boulevard areas be redrawn or enlarged so that all space leased and measurements of each space can be recorded on the diagram, and a diagram be prepared for Heritage Square showing the measurements of each space available for leasing.

Response (11-26-76) The sole purpose of this recommendation appears to be that of making the records of the Space Rental Department easier to audit. It would require that scale diagrams be prepared of the complete fairgrounds on an annual basis showing the size and location of each rental unit. It is possible that the expense and inconvenience of doing this could substantially outweigh whatever value is obtained from the greater ease of audit.

This recommendation of the Auditors will be further analyzed by staff and submitted to the Board of Managers at their next meeting.

Response (1-28-77) No one is particularly uncomfortable with the idea of providing large, scale diagrams of space allocation, except to consider carefully the correlation between their utility and their expense in terms of staff time and cost. The Board has for now left this to staff determination.

### **Selection of New Concessionaires and Exhibitors**

Beginning in January, individuals and business enterprises that contact the SRD and express an interest in having a concession or exhibit at the Fair are sent an application for requesting space at the next fair. Wenzel told auditors that he reviews these applications after he has assigned space to all returning concessionaires and exhibitors that had been at the previous fair. In determining which applications will be accepted, Wenzel considers the space available and the type of products offered by the applicants in relation to other products to be sold at the fair. According to Wenzel, all applicants are notified that their application has been accepted or rejected.

Under the present system, Wenzel decides which applicants will be accepted. We believe the decision as to which applicants will be accepted should not be made solely by one person. Therefore, we recommend that the Board of Managers consider establishing a selection process whereby the space rental superintendent would submit a list of new applicants for concession and exhibit space, grouped by type, to a review committee together with his recommendations and reasons for them. The review committee could be made up of the Space Rental Committee of the Board, or its designees. The review committee would have authority to make the final selection of applicants to be accepted. We also recommend the Board establish a procedure whereby the Space Rental committee would receive copies of any complaints or comments concerning space rental operations.

Response (11-26-76) By action taken during the 1976 Fair, the Board took the following steps:

"The (Board) endorses the proposal that all exhibitors, concessionaires and other persons doing business with the Fair be treated in a fair and equitable manner and that none of such persons should be accorded special treatment. To assist in accomplishing these objectives, the Board should do the following:

1. Direct the space rental committee of the Board and the staff to formulate a grievance or appeal procedure for space rental questions and problems.
2. Direct the space rental committee of the Board and the staff to prepare and implement steps and procedures to accomplish greater standardization in the Space Rental department."

SAS staff is in the process of preparing proposed revisions to the Space Rental procedures and rules. It is probable that these changes will incorporate the objectives of Auditors.

Response (1-28-77) The Space Rental committee, based on recommendations received earlier from the special committee on Advisory Bill No. 72, put into motion a specific procedure whereby all renewals and new applications for space will be reviewed and approved by an administrative group or committee in advance of contracts being let. In addition, three members or more of the Space Rental committee will accept and act upon formal complaints or grievances at specific times during each year. This process has been approved by the Board, as has been a process of assembling a complete, documented record of all space rental policies and procedures.

#### **Written Space Rental Policies and Procedures**

Certain policies and procedures relating to the operation of the SRD are in writing and included as Division B, Sections 11 and 12, in SAS's rules and regulations. Space rental policies and procedures not in writing include the rates charged concessionaires and exhibitors, the method used in computing the space rental fee for those paying on a flat rate basis, and the criteria and methods used for selecting new concessionaires and exhibitors.

Written policies and procedures are a basic element of good management control and would help to assure uniform treatment for all concessionaires and exhibitors. Therefore, we recommend that the space rental superintendent prepare a complete written statement of SAS's space rental policies and procedures not already covered in the rules and regulations. This statement should be reviewed and approved by the space rental committee and formally approved by the Board of Managers. The policies and procedures should be reviewed annually and changes, if any, should be formally approved.

Response (11-26-76) See previous item.

#### **Unauthorized Storage of Vehicles**

SAS leases space in certain buildings for storage of vehicles by individuals and business enterprises during the off-season. We found two vehicles that did not have storage tags attached, stored in the section of the Food Building known as the Beer Garden. Wenzel told auditors that he was not aware of these vehicles. Subsequently, Wenzel had other SAS personnel inspect the Beer Garden and they reported that an additional sixteen vehicles were stored there. This is a violation of SAS Rule 11.04 which states in part that "State Fair owned buildings and/or facilities, used on a fair-to-fair or semipermanent basis by a single exhibitor, may not be used for any public or private purpose during any period of the year without the written approval of the Space Rental Superintendent." Wenzel billed the concessionaire \$930 for storage of these vehicles based on the rates charged individuals for storage. He told auditors that a memorandum would be sent to concessionaires stating that storage of property not directly related to concession operations must have the written approval of the Space Rental Office.

Response (11-26-76) SAS staff has taken steps to eliminate any unauthorized storage. A bulletin was sent to all appropriate exhibitors and concessionaires and periodic inspections of the buildings are conducted. We have considered lock changes, but would like to avoid this step because of the very substantial expense involved.

#### **Purchases Made by John E. Libby from Persons Having Contracts With The State Agricultural Society**

Automobile Purchase - John E. Libby, Secretary-General Manager, purchased a 1973 Toyota in June 1975. Title transfer records show that the automobile was previously owned by an individual in Blue Earth, Minnesota. Libby told auditors that he purchased the automobile from L and M Motors, Inc., of Blue Earth, Minnesota. This company is partially owned by Neil J. Larson, who, as president of Pace, Inc., contracts with SAS to manage, supervise, and conduct three programs of professional automobile racing at the fairgrounds. The purchase price of the automobile was \$3,500 less \$2,000 for trade-in of a 1970 Mercury, resulting in a net cash price of \$1,576.25 including sales tax, fees, and license.

In December 1975, Libby purchased a 1968 Cadillac from Lorraine Anderson, the wife of Norbert Anderson, who has a contract with SAS to lease block 54 for the purpose of operating a golf driving range, miniature golf course, and sales facility. The contract is an open-end agreement and was signed by Libby on December 27, 1972 on behalf of SAS.

Libby told auditors that Norbert Anderson had told him that he would be willing to sell the automobile for \$1,000. Libby told Anderson he did not think that was a fair price due to the good condition of the car, and he would just as soon pay the full market value. The purchase was made through an automobile dealership in the Twin Cities area. Libby wrote a personal check to the automobile dealership for \$1,560 including sales tax. The automobile dealership records show that a check was issued to Anderson for \$978.97. A second check was issued for \$521.03 payable to the automobile dealership to be applied to Anderson's account as payment for automobile repairs. Libby stated that the purchase was made through the automobile dealership because it was more convenient for Anderson.

Libby told auditors that he had been advised by Richard Keenan, special assistant attorney general for SAS, that if Libby paid the fair market value for the automobiles, there was no conflict of interest.

**Boat Purchase** - Libby purchased a 1973 14 foot aluminum Richline boat in May 1974 for \$300. The boat was purchased from Oxford's Peaceful Valley Resort located near Versailles, Missouri. This resort is co-owned by Edward Oxford, who is a concessionaire at the Minnesota State Fair. Libby told auditors that he has known Oxford for 25 years. According to Libby, Oxford called him in the spring of 1974 and told him that he had an opportunity to buy six boats that were seconds, and were being offered at a reduced rate. Oxford asked Libby if he was interested in buying one, and Libby replied that he was interested.

Libby stated that in May 1974, while vacationing in Missouri, he went to Oxford's resort to look at the boat, and decided the boat was a fair buy at \$300.

Libby also stated that he has nothing to do with Oxford's contract as that is the responsibility of the space rental superintendent. Libby added that Oxford received no special favor as a result of the boat transaction.

SAS is authorized by Minnesota Statutes Section 37.16 to make rules that it determines to be necessary or proper to govern the operations of SAS. SAS Rule 5.01, promulgated under this section, states in part that "no manager, officer or employee of the State Agricultural Society . . . shall engage or participate in business operations or dealings that might involve a conflict between his obligations and interests as a manager, officer or employee of the Society, or the interests of the Society, and his own personal interests or the interests of his immediate family."

**Response (11-26-76)** The comment by the Auditors points out certain purchases made by Mr. Libby. We feel it is significant that there is no allegation that these transactions were not done at arms length and at fair market value.

The Auditors comment cites the SAS Regulation involving conflict of interest by employees. This Regulation is much broader than the conflict provisions applicable to other State employees.

The Regulation places SAS employees in a very difficult position in that they have no firm interpretation of what constitutes "business operations or dealings" and, more importantly, what "might involve" a conflict of interest. For example, should the Regulation be interpreted to mean that no SAS employee can purchase any item, even though at arm's length and fair market value, from any exhibitor or concessionaire?

SAS has asked to Attorney General's office for assistance in drafting meaningful and understandable guidelines for the employees. In order to make this Regulation enforceable and fair, it may be necessary to revise it.

Secretary and Director of Operations presented terms of a lease prepared by the City of St. Paul for a portion of Society property south of Como Avenue on which the city proposes to construct a fire station. Ramifications of the lease, including its effect on amounts charged the Society by the city for fire protection were discussed; after which it was moved by M. Scow, seconded by Mr. Tiffany and carried that the Executive Committee be empowered to review and approve terms of the lease negotiated by staff and counsel (Aye-9; Nay-0).

Special Assistant Attorney General Harbison discussed with the Board those certain portions of State Statutes dealing with the duties and powers of the Legislative Auditor to examine the records and accounts of the Society. Following a lengthy discussion, it was moved by Mr. Ramberg, seconded by Mr. Ojakangas and carried that further legal analysis be given the law governing legislative audit, particularly, the Society's responsibility for payment of audit costs. This analysis is to be given to the Executive Committee for referral back to the full Board and subsequent action on payment of the Auditor's bill for 1975 (Aye-9; Nay-0).

There being no further business before the Board, the meeting was declared adjourned.

#### NOTE

A record book containing the complete minutes for the year is on file at the Administration Office, State Fairgrounds, St. Paul, MN 55108.