

STATE AGRICULTURAL SOCIETY,



Minnesota State Fair

1975

ANNUAL REPORT :

INTRODUCTION



The year 1975 was an extremely satisfying and productive one for the Minnesota State Agricultural Society and the State Fair. Although Fair-week weather was not perfect, the 112th exposition was one of the most successful in history with the second highest level of admissions ever recorded. Enthusiasm marked all levels of participation including entertainers and their audiences, vendors and their customers, judges and competitors, management and employees. To all these persons go my sincere thanks!

At the end of 1974, it was predicted that the rising expense of producing the annual Fair would make it necessary for the State Agricultural Society to devise means to increase yearly revenue. After careful consideration, the Society's board of managers decided that the only effective way to offset record-high costs, as well as continue to make improvements to the Fairgrounds, was to raise admission prices. Consequently, although children's tickets were not affected, for the first time in five years adult ticket prices and parking fees were raised. However, a host of free events again were offered visitors once inside the gates and there is evidence that an overwhelming number of them were not concerned about the price of admission and that at a \$2 admission fee, the Minnesota State Fair continued to be the best entertainment buy in the Upper Midwest. As it turned out, the cash balance at the close of fiscal 1975 indicates that the Society would have had to contend with serious financial problems had not these increases been enacted last winter.

The Fair's policy of offering an ever-increasing number of free attractions on the grounds continued unabated and it was again possible for Fairgoers to spend hours watching and listening to a huge variety of entertainment without the expenditure of an additional dime. From the new Heritage Square, Mexican Village, Holter's Wild Animal Show or Judging Arena, to Administration Park's Bandshell, the competitive exhibit halls, FFA Barnyard or Dog Exhibit Building, the variety of attractions virtually guaranteed a day of enjoyment and value for all who attended.

Use of the Fairgrounds on a year-around basis continued to increase in 1975 with the most striking example the completion of the Coliseum renovation project and the acceptance of reservations for use of its new ice skating rink. In addition, proposals for further improvements and construction are now under consideration.

The 1976 Minnesota State Fair has been designated as an official Bicentennial celebration and planning is all but finalized to make the 113th exposition "The Fair of a Lifetime," combining the Fair's traditional excitement with a fitting observance of the American Revolution Bicentennial year.

JOHN E. LIBBY

Secretary-General Manager

1975 State Fair:

ANOTHER GREAT MINNESOTA GET-TOGETHER

In 1975, 1,385,242 people got together at the Fairgrounds to take part in the education and entertainment offered by the 112th edition* of the Upper Midwest's best attended and most enthusiastically received annual event — the Minnesota State Fair.

Weather that was less than ideal did little to dim the enthusiasm of 1975 Fair-goers nor did it significantly affect total attendance. Evidence of people's overwhelming interest, support and desire to participate was everywhere. Quantifiable measures of the Fair's significance to the citizens of the state include: more competitive entries were made than ever before (10,322 persons entered 30,406 animals, articles, acts or demonstrations); a record number of children under 16 years of age attended the Fair (400,595); overall admission total (1,590,176, including vehicles) was only four-tenths of one percent less than 1974's perfect weather record of 1,596,214; night Grandstand show attendance (125,775) was an all-time high.

Dates of the 12-day 1975 State Fair were Aug. 21 through Sept. 1, and it was planned with an eye toward furtherance of its traditional role as a comprehensive showcase for the state's products and the talents of her people. As it has been from the beginning, this year's Fair was oriented toward agriculture — Minnesota's number one industry. Entertainment features, such as stage shows, auto races, carnival attractions, marching band and animal shows, were important and attractive parts of the Fair's overall appeal, but strong emphasis continued to be placed on Machinery Hill, livestock competition, crop displays, and 4-H and Future Farmers of America activities. Important as attractions in themselves, another aspect of the Fair's many entertainment packages was that they generated the income which supported the non-commercial exhibits, competition and educational programs.

Competitive exhibits were found in a total of 10 Fairgrounds buildings and barns in addition to automobile and motorcycle competition in front of the Grandstand and an amateur talent contest at the Bandshell. Commercial exhibits and concessions were situated throughout the grounds, which offers 300,000 square feet of indoor space and over 4,000,000 square feet outside. Fees collected for the rental of space totaled over \$1 million and represented approximately 30% of the amount it cost to operate the 1975 State Fair.

Outside gate admission fee was \$2 for adults. This was an increase of 50¢ over 1974 and was the first gate fee hike since 1970. Children (five through 15) paid 50¢, as they have since 1970; parking charge was \$2.

There were two Children Days on which anyone under 16 years of age was admitted without charge through 6 p.m., and two Senior Citizens Days on which the same rate and hours applied for persons 65 years and over. A total of 74,175 children were admitted free on their two days, and 27,776 senior citizens took advantage of the admission break on their days.

Other attendance highlights include record daily admission totals for Wednesday, Aug. 20 (Preparation Day), Thursday, Aug. 21, and Wednesday, Aug. 27. A discernible leveling pattern developed this year as weekend attendance was somewhat lighter than past Fairs while weekday admissions totals were relatively high throughout the exposition.

On Labor Day, Sept. 1, the Fair's board of managers set Aug. 26 through Sept. 6 as dates for the 1976 Fair, designating it "the Fair of a Lifetime" in honor of the 200th birthday of the United States of America.

*The first State Fair was in 1859, the year after Minnesota became a state; other years Fairs were not held include 1861 and 1862 (Civil War), 1893 (Chicago World's Columbian Exposition), 1945 (World War II) and 1946 (poliomyelitic epidemic).

Day, Date, Designation	Admissions	4 P.M.		Weather Conditions
		Temp.		
Wednesday, Aug. 20—Preparation Day	17,515	86°		Cloudy, rainy
Thursday, Aug. 21—Senior Citizens, Canada and Heritage Day	62,387	78°		Cloudy, rainy
Friday, Aug. 22—Children and Mexico Day	124,485	71°		Cloudy, humid, rainy
Saturday, Aug. 23—Media and Twin Cities Day	164,621	88°		Humid, rain late p.m.
Sunday, Aug. 24—Veterans and Duluth Day	149,349	88°		Cloudy, windy, rain, tornado watch
Monday, Aug. 25—Education and South Dakota Day	105,965	75°		Partly cloudy, cool
Tuesday, Aug. 26—Women, North Dakota and Mayors Day	113,562	70°		Partly cloudy a.m., clear p.m.
Wednesday, Aug. 27—Farm Equipment and Wisconsin Day	136,816	78°		Clear
Thursday, Aug. 28—Senior Citizens, St. Cloud and Band Day	114,455	72°		Cloudy, rain through 6:30 p.m.
Friday, Aug. 29—Children, Iowa, and Bicycle Day	124,110	74°		Cloudy a.m., clear p.m.
Saturday, Aug. 30—4-H, FFA, Rural Minn. & Legislators Day	184,203	70°		Overcast
Sunday, Aug. 31—Natural Resources and Rochester Day	182,857	78°		Clear
Monday, Sept. 1—Bicentennial Day	109,851	83°		Partly cloudy

Competition

PREMIUMS, RIBBONS, TROPHIES AWARDED

Competition for ribbons, trophies and over \$360,000 in premiums was conducted within 19 departments at the 1975 Minnesota State Fair.

In the Agriculture-Horticulture Building, Christmas trees, bee culture, crops, flowers, fruit, potatoes and vegetables were judged and displayed. Six flower clubs also held shows: the Minnesota State Horticultural Society, the African Violet Society of Minnesota, the Minnesota State Gladiolus Society, the Federated Garden Clubs of Minnesota, the Orchid Society of Minnesota and the Minnesota Dahlia Society. Additional examples of the great variety of activity found in the popular Ag-Hort Building include crop art competition, largest vegetable contest, decorated Christmas tree class, and exhibits of queen and worker bees.

Livestock competition was staged in both open and junior divisions. Swine, cattle, horses, sheep and poultry (including chickens, rabbits, pigeons, waterfowl and turkeys) were all part of the open shows, generally held the first half of Fair-week. A special display of exotic cattle — featuring Marchigianas, Pinzgauers, South Devons and Blond d' Aquitaines — was presented Preparation and opening days, Aug. 20 and 21, and the Dairy and Animal Products Building was the site for meats department exhibits as well as butter and cheese displays.

Art works assessed as best among thousands entered in regional shows of the Minnesota Art Exhibition were shown as part of the fine arts department exhibit in the Fair's Grandstand art gallery. Winners in nine categories — painting, sculpture, prints, drawings, photographs, textiles, ceramics, jewelry and metalwork — which were rated during the summer at Duluth, Rochester, Morris and the Fairgrounds were judged to determine overall prize winners.

The Creative Activities Building was the scene for the display and competition of many traditional State Fair entries, including baked goods, knitted articles, collections, canned goods, woodwork, quilts and garments. There also were University of Minnesota lace embroidery and weaving demonstrations, presentations by the Weaver's Guild of Minnesota, kitchen and cooking hints, and a display of carved wood circus wagon paraphernalia and advertising posters from the Circus World Museum of Baraboo, Wis.

Activities sponsored by the Fair's 4-H, Future Farmers of America and education departments were designed to encourage learning and promote self-discovery among participating youth. Judges in the Education Building scored students in areas such as essay and quiz contests, art, agricultural mechanics and team demonstrations. 4-H'ers displayed projects in 22 non-livestock classes including home economics and plant science, as well as nine livestock classes. Livestock judging was also a big part of FFA involvement at the Fair, with sheep, dairy cattle, breeding swine, beef cattle and market swine judged the latter part of the week.

The 10,322 exhibitors who participated in the 1975 State Fair's competitive departments were awarded a grand total of \$362,636, up 19.3 percent from 1974.

Department	Exhibitors	Entries	Premiums
Agriculture	71	264	\$ 1,190
Bee Culture	67	283	\$ 1,133
Beef Cattle	109	631	\$14,310
Butter and Cheese	71	73	\$ 1,441
Christmas Trees	22	128	\$ 970
County Booths	11	11	\$ 6 705
Creative Activities	1,513	4,633	\$ 3,876
Dairy Cattle	186	1,073	\$28,920
Education	1,350	1,521	\$16,912
Farm Crops	745	1,372	\$ 4,638
FFA Beef Cattle	92	188	\$ 2,024
FFA Crops	158	304	\$ 602
FFA Dairy Cattle	140	346	\$ 3,752
FFA Sheep	88	539	\$ 3,093
FFA Swine	225	895	\$ 3,462
Fine Arts	519	1,270	\$ 2,300
4-H	3,558	5,411	\$43,687
Horses	729	1,611	\$48,296
Horticulture	142	2,661	\$ 6,889
Poultry	133	3,647	\$ 6,594
Quality Beef	46	80	\$ 825
Races	305	348	\$95,100
Sheep	95	787	\$ 7,867
Swine	155	1,718	\$16,673
Talent Contest	312	312	\$ 2,600

Commercial Space

CONCESSIONS, EXHIBITS PLAY VITAL ROLE

Income derived from the sale of commercial space at the 1975 State Fair represented approximately 30% of the total cost of operating the Fair for the year. Fees charged exhibitors and concessionaires for the privilege of doing business on the Fairgrounds enable the Fair to keep its outside gate, Grandstand and Coliseum ticket prices at low levels while at the same time providing first rate free attractions as well as many other non-revenue producing programs.

There was a total of 902 space rental department contract holders at the 1975 Fair. Of the total, there were 369 exhibitors, 471 concessionaires, and 62 gratis space contracts.

Fourteen percent of the exhibitors and 27 percent of the concessionaires were at the Fair for the first time in 1975. A further breakdown indicates that 109 exhibitors have been at the Fair more than 10 years and 260 have been at the Fair 10 years or less. Seventy-nine concessionaires have operated at the Fair for more than 20 years, 106 have from five to 20 years experience and 286 have less than five years at the Fair. The Fair was able to fill the requests of 38 percent of the new applicants for space in 1975.

Commercial exhibitors were scattered throughout the Fairgrounds, with many of the businesses concentrated in 14 buildings. The buildings were the Grandstand, with the first and second floors as well as adjacent East Room occupied by many different industries; Coliseum (formerly Hippodrome) concourse; Food Building, which housed a wide selection of home-grown and foreign taste treats; Education Building; Dairy and Animal Products Building; Home Improvement Building; Machinery Hall; Merchandise Mart; Modern Living Building; Creative Activities Annex; Agriculture-Horticulture Building; and the Natural Resources complex and State Exhibits Building, housing departments of the State of Minnesota.

Concessions offering a tremendous variety of tempting items and diversions lined the streets and sidewalks of the Fairgrounds, and other special points of interest for many visitors were the Royal American Shows Midway and Kiddieland, Heritage Square, Giant Carrousel, Old Mill, Sky Ride, Space Needle, and Mexican Village.

Equipment for the homes and streets of the city and country as well as the farmer's fields were displayed on 80-acre Machinery Hill and in Machinery Hall. Snowmobiles, bicycles and chainsaws stood side by side with tractors, tillers and combines.

Several Twin Cities radio and television stations gave the public an inside look at their operations during the State Fair. Broadcasts from studios on the Fairgrounds unveiled in detail the working methods of some of Minnesota's most popular media personalities. Most Minneapolis and St. Paul and many outstate radio stations transmitted live and taped programs before and during the exposition. Housed on the grounds were WCCO, KSTP, KDWB, WYOO, KSJN, KUOM, and WAYL. In addition, the State University Radio Network conducted programming for many additional stations. The four Twin Cities commercial stations, along with educational KTCA, also originated shows from the Fair. KMSP, KSTP and WCCO, with studios in Plaza Park, and WTCN, at the Dairy and Animal Products Building, presented many hours of programming during the week, while KTCA is situated at the Fairgrounds on a year-around basis.

The Minneapolis Star and Tribune, St. Paul Dispatch and Pioneer Press, and Farmer Magazine were at the Fair as exhibitors as well as reporters. Coverage by press, radio and television throughout the Upper Midwest was excellent.

AUTO RACES

Automobile races under the sanction of two of the country's most prestigious race governing bodies, were run on six afternoons during the 1975 State Fair.

The sportsman stock cars of the National Association for Stock Car Auto Racing (NASCAR) took the starter's flag Aug. 22-24, and United States Auto Club (USAC) sprint, front engine championship (dirt) and stock car drivers raced Aug. 30 through Sept. 1.

NASCAR victors included Buck Simmons, Baldwin, Ga. (20 laps) and Larry Smith, Shakopee (50 laps), on Aug. 22; Simmons (75 laps) and Harry Gant, Taylorsville, N.C. (75 laps) on Aug. 23; and Simmons and L. D. Ottinger, Newport, Tenn., who split the driving chores in one car to win the 400-lap Minnesota Classic on Aug. 24.

In USAC competition, winners were Tom Bigelow, Whitewater, Wis. (40 laps) and Joe Saldana, Lincoln, Neb. (40 laps) in Aug. 30's sprint car races; Bigelow in a 200-lap championship dirt car race on Aug. 31; and Jeff Bloom in the 150-lap stock car feature, Sept. 1.

NASCAR purses totaled \$39,050, while USAC chauffeurs were awarded a total of \$62,300. Official combined attendance at the six programs was 46,031, up from 1974's race total of 37,484.

BALDWIN HALL

Baldwin Hall, situated between the Education and Creative Activities Buildings, was an important free entertainment center during the 1975 exposition.

High school bands and chorals entertained daily except on Women Day, Aug. 26. Included were groups from St. James, Red Wing, Peterson, Minnesota, Franklin, Blooming Prairie, Hayfield, Worthington, Humboldt (St. Paul), Irondale (New Brighton), Hoffman, Centennial (Circle Pines), Sauk Rapids and Amboy-Good Thunder. On Aug. 26, special shows commemorating International Women's Year were presented at Baldwin Hall as well as several other locations on the grounds.

Also contributing to a highly interesting schedule at Baldwin Hall were the Rex Accordion Band, International Institute dancers, Aloha Studios Polynesian dancers, Reedy Family, The Young Accents, Hastings Community Recreation Program tumblers and gymnasts, and Jhoon Rhee Karate demonstrations.

BANDS AND PARADES

The 1975 exposition was a festival of music as bands from all over the Upper Midwest brought their stirring renditions of many favorite songs to the Fairgrounds. Parades on the mall were an almost daily attraction and featured a wide variety of marching musicians. Included were the T. R. Fin-

ettes Drum and Bugle Corps, Thief River Falls; Bloomington Jefferson High School Band; Castlewood, S.D., High School Band; Mayville, N.D., High School Band; Greene, Iowa, High School Band; and Mounties Drum and Bugle Corps, St. Paul.

Concerts were played by the St. Paul Police Band; Minnesota State Employees Band; Medalist Concert Band, Bloomington; and Minnesota Over-60 Band, Gaylord.

Thursday, Aug. 28 was a special day for bands with the principal attraction the fifth annual State Fair high school band competition. A record number of schools participated in the event which was conducted in front of the Grandstand on the race track despite the afternoon's scattered showers. When it was over, Anoka High School was the winner with Chatfield and Minneapolis Edison High Schools second and third respectively. Trophies and plaques were awarded along with cash prizes totaling \$3,000.

BANDSHELL

The Fair's Administration Park Bandshell has acquired fame since its construction in 1971 as the site where some of the finest entertainers in the country perform for Fair-goers without charge. Over the years literally millions of Minnesotans have enjoyed acts such as Jack D'Johns, the original Trinidad Tripoli Steel Band, Billy Thunderkloud and the Chieftones, and Don Cavitt's Sounds of the 30's and 40's.

In 1975, more groups than ever before were presented, with half performing the first six days, and half performing the final six days of the Fair. Scheduled Thursday, Aug. 21 through Tuesday, Aug. 26, were Brian Collins, Mom's Apple Pie Inc., Betty Rydell, Life and Trilly Cole. Featured Wednesday, Aug. 27 through Labor Day, Sept. 1, were Jubilee, Jimmy Nelson, Brush Arbor, Serendipity Singers (28th-1st, only) and Karen Stanton.

Don Cavitt's Sounds of the 30's and 40's band played every day except Labor Day at the Bandshell, the Kids from Wisconsin made a special appearance on the Fair's Wisconsin Day (Aug. 27), and the Minnesota Over-60 Band entertained during ceremonies on Senior Citizens Day (Aug. 28).

BARNYARD

The twentieth anniversary of the Future Farmers of America Barnyard was observed at the 1975 Minnesota State Fair with a schedule that included the display of farm animals, contests, exhibits and celebrities.

Live farm animals highlighted the trip to the Barnyard for more than 300,000 visitors. Available for a close look were calves, sheep, pigs and ducklings, as well as chicks hatched at the Barnyard in portable chick-hatching units.

Farm animals were not the only residents of the FFA exhibit. On the Fair's opening day, Minnesota celebrities participated in the creation of an artificial storm, used to dramatize the FFA organization's recording and reporting of precipitation. Other special attractions during the week included a hog-calling contest, bull-in-a-china-shop demonstration, celebrity goat-milking contest, turkey gobbling competition, beef weight-guessing contest, turkey trot, rooster crowing contest, FFA farm skills competition, and a celebrity cow-milking contest.

Two other attractions were conducted the entire 12 days of the Fair; visitors joined FFA'ers in sending messages throughout the world via a shortwave radio display conducted by persons from Camp Courage, and they participated in a turkey weight-guessing contest.

DOG EXHIBIT

As it has since 1972, the Dog Exhibit Building at this year's State Fair ranked as one of the most popular places on the grounds.

Each day of the Fair, outstanding examples of 20 different dog breeds were on display. Their owners, members of the sponsoring Minnesota Purebred Dog Breeders Association, were also on hand to answer questions.

Another special attraction was the daily spotlighting of different dog clubs, with demonstrations of care, grooming, breed conformation and obedience. In addition, the Police Canine Corps presented daily exhibitions. There was no admission charge to the Dog Exhibit Building.

HERITAGE SQUARE

The idea of an 18th and early 19th century-themed exhibit area became a reality at the State Fair in 1975 with the opening of Heritage Square. Immediately proving to be a popular concept, the area hosted more than 300,000 interested patrons during the Fair period.

Arts and crafts, food, decor, costumes, entertainment, and exhibits, all with an early American flavor, were combined in the area to produce a unique new/old (and free) attraction.

Entertainment included demonstrations by many artists and craftsmen, along with Hank Meadows cooking demonstrations, ethnic musicians and dancers, barber shop quartets, folk music and a musical dance review.

Concessions encompassed an intriguing variety of products including antiques, books, old-style studio photographs, scrimshaw, sarsaparilla, pottery, hand woven baskets, custom made kites, hot roasted peanuts, spices and herbs, railroad engineer caps, turkey drumsticks, and apple fritters.

Heritage Square is situated in a complex formerly known as the Young America Center; it will be expanded for 1976 as part of the Fair's official observance of the nation's Bicentennial celebration.

HORSE SHOWS

Expert horseback riders of the Royal Canadian Mounted Police performed their brilliant "musical ride" at all paid English and western horse shows in the Coliseum (formerly Hippodrome) during the 1975 Minnesota State Fair.

Along with the Mounties' presentation, English shows, held from Aug. 21 through 26, featured saddle horses, roadsters, parade horses, Tennessee Walking horses, hunters, jumpers, ponies and draft horses. Western shows, beginning Aug. 29 and continuing through Labor Day, spotlighted six famous breeds—Appaloosa, Arabian, Morgan, Paint, Palomino and Quarter Horse. Western competition also included saddle club riders who competed in barrel and rescue races, pole weaving and other events.

MEXICAN VILLAGE

The Mexican Village, with its south-of-the-border entertainment, and education for the entire family, once again was a top attraction at the State Fair. Native Mexicans recreated their heritage with stage shows, craft sales and special demonstrations during the entire 12-day exposition.

Free stage entertainment was presented daily, with hourly shows beginning at noon. A variety of acts were presented including comedian Jose Gonzalez Gonzalez, the Fiesta Mexicana Ballet and the marimba-playing Melgar Brothers.

Dozens of shops within the area sold authentic Mexican ceramics, clothes, leather goods, shoes and jewelry. Craft demonstrations, including glass-blowing and weaving, were also featured and, in addition, a restaurant offered zesty tacos, enchiladas and tostadas.

MUSICAL THEATRE

Elements of live circus, Saturday morning cartoons and vaudeville came together on stage at the '75 Fair with the three daily performances of the Musical Theater Wagon's "Emperor's New Clothes and Other Stories."

The young troupe of professional entertainers presented their free show as family entertainment in the contemporary mold of "Sesame Street." Like all good children's theater, the production of these timeless fairy tales had meaning for Fair-goers of all ages because their imaginations—the keys to enjoying fairy tales—had a way of completely disregarding age.

MOTORCYCLES, DEMO DERBIES, THRILL SHOW

Variety was the key word in describing action on the State Fair race track in 1975. In addition to NASCAR and USAC car racing, there was a Joie Chitwood Thrill Show on Monday, Aug. 25: a pair of demolition derbies, Tuesday and Friday, Aug. 26 and 29; and a day of motorcycle racing, Wednesday, Aug. 27.

Chitwood's daring drivers performed their spectacular t-bone crash, two-wheel precision driving and a 65-foot mid-air jump by a stock automobile, called the "rocket leap." There was no charge for the Chitwood Show with tickets available through Twin Cities Chevrolet dealers.

Winner of both of the demolition derbies was Betty Palmer. Competing against fields of 100 each day, the Anoka school bus driver earned \$1,350 during the two afternoons of destruction.

Motorcycle racing returned after a one-year absence. Rod Anderson, Council Bluffs, Iowa, was first in the 750 cubic centimeter (cc.) category followed by Cory Ruppelt, Eau Claire, Wis., and John Kulenda, Grand Rapids, Mich. Other winners were Mike Matheus, Peoria, Ill., in the 360cc. class; Ty Cawley, Altoona, Iowa, 250cc; and Peter Hook, Burnsville, 125cc.

NATURAL RESOURCES

The Minnesota Department of Natural Resources and the State Fair cooperated in giving Fair-goers a glimpse of the State's many natural resources as well as a look at the department's efforts to preserve them. Activity in and

around the large log building housing the exhibits fell into several main categories: a "walk" through a life-size facsimile of Minnesota's terrain; a "touch and see" room, where youngsters saw, touched and smelled some of nature's wonders; a fish area; outdoor pools, with ducks, fish and other wildlife; a film show presented hourly; and a forest ranger tower.

Department representatives were on hand daily to answer visitors' questions regarding environmental programs and activities. The building opened at 9 a.m. and closed at 9 p.m., as did most other Fair exhibit areas.

NIGHT GRANDSTAND

Eleven nights, 20 performances, 11 different shows, and more than two dozen major stars were the components of the night Grandstand entertainment extravaganza offered by the 1975 Minnesota State Fair. Admitting that it would be difficult to top 1974's fine program, Fair officials put together a '75 lineup that proved even more successful as it drew a record total of 125,775 to the Grandstand.

Running from Aug. 21 through Aug. 31, and including two performances each night except Aug. 24 and 26, the schedule admirably fulfilled the old State Fair motto, "something for everybody," with rock bands, comedians, old favorites, country singers, pop and "bubblegum" acts.

Shows and attendance for the night were: Aug. 21, Roy Rogers, Dale Evans, Dusty Rogers, Sons of the Pioneers, Chase and Park and Goetschi Brothers (4,433); Aug. 22, The Osmonds and Munch! (16,639); Aug. 23, Paul Anka (11,268); Aug. 24, Ray Stevens and Lynn Anderson (3,597—second show rained out); Aug. 25, Anne Murray and B. J. Thomas (10,057); Aug. 26, Dolly Parton, Johnny Rodriguez, Bobby Bare, Pee Wee King, Redd Stewart, Collins Sisters and Ralph Emery (6,020); Aug. 27, Olivia Newton-John and George Kirby (27,729); Aug. 28, Lawrence Welk Show (15,367); Aug. 29, America and John Sebastian (13,372); Aug. 30, Jack Albertson, Freddie Prinze, Scatman Crothers and the Fabulous Lambert, Jr. (6,794); Aug. 31, Bobby Vinton and Marilyn Sellars (10,499).

RECOGNITION PROGRAMS

The State Fair is known for the recognition programs it brings to the community. In addition to recognizing thousands of individuals through its competitive programs, and many groups through its day designations (listed on page three) and related events, the Fair is active in the sponsorship of the Teacher of the Year search and the outstanding senior citizens selection.

Teacher of the Year in 1975 was Denneth Dvergsten, Falcon Heights, named during a luncheon on Aug. 24, first Sunday of the Fair, as an expression of appreciation to all outstanding educators in the state. The program is sponsored by the Fair, Minnesota Education Association and the Minnesota Congress of Parents, Teachers and Students.

As a way to spotlight the many societal contributions of older citizens, the State Fair, Federation of County Fairs and the Governor's Citizens Council on Aging select a man and woman each year to represent all persons 65 years of age and over. Mrs. Anna Schaumburg, a 72-year-old woman from Hector, and Clifford Fredrickson, a 76-year-old Bemidji man, were honored in 1975, and were presented to audiences on the Fairgrounds at several events during the Fair's second Senior Citizens Day, Aug. 28.

RODEOS

Professional cowboys from across the nation competed in championship rodeo action during the 1975 State Fair. The Rodeo Cowboys Association (RCA) and producer Bob Barnes sponsored three shows in the Coliseum on Wednesday, Aug. 27, and Thursday, Aug. 28.

The Fair has included rodeos since 1967 and thousands of visitors have been introduced to their thrills since that year.

Most of the best cowboys and cowgirls on the RCA circuit were at the Fair. Included were tough competitors in each of the six events contested at the three sessions—saddle bronc riding, bareback bronc riding, calf roping, steer wrestling, bull riding and ladies' barrel races.

SPECIAL ENTERTAINMENT

It is impossible to list all the individuals who used their skills as entertainers to beguile Fairgoers in 1975. However, sampling the roster provides an insight into the diversity of the amusements they offered.

Candy Candido, goodwill ambassador, was back, as were Fairchild, the mascot, and State Fair Statesman Randy Merriman.

On the Coliseum concourse it was the Ted Johnson Trio, in the Creative Activities Building it was the Jan Biley Symphonic Ensemble, and at the Education Building it was Norwegian wood-carver Halvare Landsverk.

The late balladier Neil Christian, sang his folk songs at the Senior Citizens Center and Heritage Square; Hank Meadows gave demonstrations on food preparation at Heritage Square; Fighting Saints hockey players appeared at a Children Day show; and Princess Kay Wanda Prado, Mora, and Honey Queen Julie Thomas, Little Falls, made numerous appearances around the grounds.

SPECIAL EVENTS

Although on one hand the Fair was a place for large and spectacular events involving tens of thousands of persons, it was also a place where the attention of the visitor could be focused on events of a more limited scale.

For example:

In Machinery Park, 4-H program participants rolled out paper, provided paint and brushes, and invited youngsters to take part in their "art-in-the-park" project.

On Women Day, Aug. 27, noted sculptor Katherine Nash, took part in ceremonies during which she presented her six foot impressionistic sculpture to the Fair.

At the Territorial Pioneers Log Cabin, there was a community sing to the old-time music of an 1854 pump organ, and the Home Interiors Happy House Sing Group entertained.

An amateur radio exhibit, featuring communications from an orbiting satellite, was found in the Minnesota Department of Public Safety's Division of Emergency Services exhibit.

Yodelers Marie and Walter Kroepfl performed at the Senior Citizens Building, as did folk-singer Gigi Nauer, accordionist David Bradshaw, and singer Bob Larson.

Three public church services were conducted each Sunday during the Fair at the Crossroads Chapel.

These and scores of other special events contributed to giving the 1975 exposition a special uniqueness found nowhere else.

TALENT CONTEST

More than 300 acts auditioned for the Fair's 1975 amateur talent contest. The 110 listed below went on to semi-finals which led one to a \$1,000 grand prize plus a '76 Fair contract.

Akord, Minneapolis; Roy Albrecht, New Hope; Debra Anderberg, Roseville; Lori Lynn Anderson, Osakis; Paul Anderson, Duluth; Lisa Bardeaux, Blaine; Tammy Jo Barrett, St. Paul; Heike Beauchaine, Minneapolis; Nona Behrends, Albert Lea; Vicki Benson, Minneapolis; Greg Boyd, Cottage Grove; Charlie Brown, Red Wing; Brustad Sisters, Minneapolis; Cedar Lake Junction, Minneapolis; Michelle Christofilis, Hopkins; Classy Cousins, Minneapolis; Country Sunshine, Spring Grove; Cripple Finger, Kingston; Deb & Desiree Dance Team, N. St. Paul; Paul DeBernardi, St. Paul; Terry Drassal, St. Paul; Aileen Dye, Wayzata; Elizabeth Eaton, New Hope; Eclipse, Rockford; Andrea Einberger, Lakeville; Feelings, Bloomington; David Florine, Madison Lake; The 4 by 5's, St. Paul; Paul Fried, St. Paul; Robert Furth, Lakeville; Sandra Gause, Minneapolis; Jane Giltman, St. Louis Park; Greased, Gross and Groovy, Bloomington; Phil Gronseth, St. Louis Park; Marc Grossfield, St. Louis Park; Ground Rush, St. Paul.

The Harmonaires, Norwood; Barb Harvego, Breckenridge; Louise Hayden, LeSueur; David Henschel, Minneapolis; Hughes Family Musicians, Waite Park; John Hughes, St. Paul; Images, White Bear Lake; The Inspirations, Austin; Michael Jeremiah, St. Paul; Bridget Johnson, Alexandria; Suzanne Johnson, St. Paul; Richard Jorgensen, Fridley; Joy, Minneapolis; Philip Kadillo, Hudson, Wis.; Anne Kadlec, Brooklyn Center; Kent Family, Mondovi, Wis.; Kimberly Kay Kollmann, St. Peter; Jill Krochock, St. Paul; Ellyn Lee, Lakeland; Yvonne Lee, St. Paul; Pamela Leppla, Minneapolis; Letters of the Spirit, Fridley; Frank Levar, Ely; Lisa & Lou, Mankato; Lizzie's Line-Up, Brooklyn Center; Tom Lucas, So. St. Paul; Therese MacDonald, Minneapolis; Su & Len MacEachron, Arden Hills; Ann Marie Mamer, Owatonna; Mary Kay's Trio, Belle Plaine; Marvin Mechelke, Apple Valley; The Miller Kids, Ridgeland, Wis.; Donny Murray, Bloomington; The Music Men, St. Paul; Craig Newman, Wayzata; New Style Singers, Minneapolis; Karl Olsen, Lake Crystal; The Pacers, White Bear Lake; Curtis Petzel, St. Croix Falls, Wis.; Plus 4, St. Paul; Preferred Stock, River Falls, Wis.; The O'adrasronics, Minneapolis; The Reflections, Circle Pines; The Roadrunners, Fridley; Dave Roberts, White Bear Lake; Jeff Robinson, St. Paul; Ron & Bob, Minneapolis.

Dwight Sandell, Minneapolis; The Sapp Sisters, LeCenter; Joe & Bill Schoenecker, Cottage Grove; Diane Schultz, Eagan; Sensations, Eden Prairie; Serenade, So. St. Paul; Vivian Sichak & Larry Morris, Anoka; Mary Siewelo, River Falls, Wis.; Richard Smith, Minneapolis; Spring Rain, Blaine; Cynthia Soucheray, Minneapolis; Carolann Stark and Deb Mattson, St. Paul; John Steiner, St. Paul; Jim Swanson, Wayzata; Lynn Swanson, Wayzata; Dan Tharaldson, Cottage Grove; Peter Thesenvitz, Oakdale; Tiare Tahiti Dancers, Hopkins; Tkach, Columbia Heights; The Tonettes, Norwood; The Tonka Dancers, Minnetonka Beach; Travelers Quartet, St. Cloud; Triple Braided Cord, Rush City; Carolyn Tutt, Minneapolis; Vincent Vogt, St. Paul; Paul White, St. Paul; Darrel Yngsdahl & Joyce Trebisovsky, Minneapolis.

*Finalist

**Grand prize winner

WILD ANIMALS

There are not many places that afford spectators the opportunity to wrestle a Bengal tiger, or race while aboard a camel or an ostrich. But Holter's Movie-land Wild Animal Show at the 1975 State Fair was such a place.

The free attraction has been returning to Minnesota annually since its first appearance in 1967, and the enthusiasm with which it is greeted has never abated.

In addition to a four-times daily show featuring tigers, hippos, Asian and African elephants and other animals, there was a petting zoo with llamas, goats, chimps, a "zeony" (half zebra, half pony) and a "zonky" (half zebra, half donkey).

Off-Season Usage

PLANS CALL FOR EXPANSION

Proceeding in a manner consistent with the findings of an extensive study conducted by Booz, Allen and Hamilton Management Consultants, Washington, D.C., the State Agricultural Society took several steps this past year in its continuing program to expand year-around use of the Fairgrounds.

The Booz Allen survey, completed in February, 1975, included the following: 1. An analysis of the Fair's contributions to the Minnesota economy with findings indicating the Fair is a healthy, self-sustaining entity, generating over \$10 million in annual business. 2. The Fair provides marketing opportunities for hundreds of commercial and institutional exhibitors. 3. The State Fair provides an educational and competitive forum for thousands of youth and adults each year. 4. The State Fairgrounds have significant potential for expanded "off-season" use. 5. Identification of four alternative approaches to expanded utilization ranging from relatively minor alterations which would not radically alter the present character of the Fair to the construction of a major new sports facility on the Fairgrounds. 6. Groundwork for a detailed plan of development.

In analyzing the study, the Society's board of managers concluded that although the Fairgrounds are now used by 1.6 million persons yearly, expanded year-around utilization is desirable and possible — provided consideration is given to the compatibility of such utilization with the conduct of the annual State Fair. The board also concluded that construction of a major facility such as a domed stadium would be impossible without drastically altering the Fairgrounds and bringing an end to the Fair as it now exists.

Prior to completion of the study, plans were formulated for adding a heating/air conditioning plant and ice skating rink to the State Fair Coliseum (formerly the Hippodrome). This construction fits the Society's evolving concept of off-season usage, has benefits for Fair-period activities, and fills a definable community need. The project was completed in December, 1975 and the official opening of the remodeled facility was Jan. 17, 1976.

The Coliseum renovation is part of a dual-faceted approach to improvement which calls for continual, if gradual, upgrading of existing facilities as well as careful evaluation of proposed construction in order that full utilization may be realized. The board of managers currently is looking into two additional projects, one of which involves remodeling an existing structure and one which involves new construction.

In spite of climatic limitations, 64 special, non-Fair events were staged on the Fairgrounds in fiscal 1975. Total attendance was 330,695 people, nearly a 10 percent increase over 1974. The wide variety of events and the diversity of uses to which State Fair facilities lend themselves is readily apparent upon examination of the chart on page 15. Complete rental information is available any business day at the Fair's Administration Building on the grounds.

1975 Events Summary

		Attendance
Dec. 16	Honeywell Radio Tests (Grandstand)	25
Jan. 1-Aug. 10	School District 915 Truck Training (East Como Lot)	1,000
Jan. 24-March 1	Falcon Heights Broomball (North Lot)	25
Feb. 1-2	Winter Carnival Snowmobile Races (Grandstand)	7,600
April 5	State Half Arabian Horse Sale (Judging Arena)	300
April 11-May 18	Falcon Heights Community Leaf Dump (North Lot)	475
April 14-July 31	Mounties Drum & Bugle Practice (Carnival Lot)	625
April 26-27	State Quarter Horse Show (Coliseum & Horse Barn)	5,000
April 27	Girl Scout Camping Show (Home Improvement Bldg.)	1,000
April 28	FFA Livestock Judging (Coliseum & Judging Arena)	850
April 28	Boy Scout Bicycle Rodeo (Carnival Lot)	25
May 2-4	Shady Acres Arabian Horse Show (Coliseum & Horse Barn)	1,200
May 3	Purebred Dog Breeders Rummage Sale (Dog Bldg.)	200
May 3-4	Lady Lions Flea Market (Food Bldg. Auditorium)	2,000
May 3-4	National Guard Training Exercises (Machinery Hill)	200
May 4	Volkswagen Club Swap Meet (Race Track Lot)	200
May 7-June 25	Local 535 Slo-Pitch Softball (North Lot)	500
May 9	NFO Meat & Cheese Sale (Mexican Village Lot)	2,000
May 10	Greenbelt Display Contest (Carnival Lot)	100
May 14-Oct. 26	Minneapolis Bicycle Club Races (Machinery Hill)	800
May 14-15	U of M Rodeo Parking (Race Track Lot)	800
May 17-18	Indianhead Boy Scout Show (Coliseum)	32,000
May 18-20	United Hardware Trade Show (Education Bldg.)	3,100
May 21-July 30	Neighborhood Slo-Pitch Softball (Farm Boys Lot)	250
May 22-July 31	Boise Cascade Slo-Pitch Practice (Farm Boys Lot)	250
May 30-31	Sheldahl Balloon Tests (Coliseum)	25
May 31	Hamline Church Rummage Sale (Dining Hall)	200
June 1-7	KTCA Television Auction (Dairy Bldg.)	7,500
June 6	Shetland Sheepdog Show (Home Improvement Bldg.)	200
June 6	Spring Specialty Dog Show (Coliseum)	800
June 8	Land O'Lakes Dog Show (Coliseum & Poultry Barn)	4,000
June 12-15	State Arabian Horse Show (Coliseum & Horse Barn)	5,000
June 16-19	4-H Junior Leader Conference (4-H Building)	900
June 25	American Bicycle League Races (Race Track)	100
June 29-July 6	Avion Travelcade Rendezvous (Machinery Hill)	1,250
July 4	YMCA Bicentennial Fireworks Show (Grandstand)	22,500
July 4-Oct. 5	Como Park Satellite Shuttle Parking (East Como Lot)	100
July 11-13	State Half Arabian Horse Show (Coliseum & Horse Barn)	3,000
July 12	NFO Meat & Cheese Sale (Mexican Village Lot)	1,500
July 17-20	North Central Morgan Horse Show (Coliseum & Horse Barn)	750
July 21-23	National Hampshire Show (Swine Barn)	2,000
Aug. 21-Sept. 1	Minnesota State Fair	1,590,176*
Sept. 13	Porsche Club Autocross (Race Track)	200
Sept. 13-14	Midwest Antique Car Show & Swap (Coliseum)	4,000
Sept. 15-17	4-H Horse & Market Livestock Show (Coliseum & Swine Barn)	5,500
Sept. 18-Nov. 16	In-Town Apple Sale (Dog Building)	15,000
Sept. 19	Camp Fire Girls Overnight (4-H Building)	350
Sept. 20	Kruse Antique Car Auction (Coliseum)	3,500
Sept. 20-21	State Thoroughbred Horse Sale (Judging Arena)	900
Sept. 23	Young Life Barbeque (4-H Building)	1,000
Sept. 23	All-State Boxing Match (Coliseum)	500
Sept. 25-28	Nordic Cross Country Ski Sale (Food Bldg. Aud.)	6,000
Oct. 3-4	National Ski Patrol Ski Swap (Merchandise Mart)	11,500
Oct. 4-5	Western Saddle Clubs Horse Clinic (Coliseum)	1,200
Oct. 8-12	Aid-to-Zoo English Horse Show (Coliseum & Horse Barn)	8,000
Oct. 9	U of M Intramural Bike Races (Race Track)	100
Oct. 12	Metro Transit Bus Rodeo (Grandstand)	250
Oct. 18	Siberian Husky Dog Show (West Lot)	50
Oct. 18	NFO Meat & Cheese Sale (Mexican Village Lot)	1,500
Oct. 23-Nov. 1	Youth for Christ Haunted House (Food Bldg. Aud.)	17,000
Oct. 25	Thorp Equipment Auction (North Lot)	400
Oct. 25-Nov. 2	Falcon Heights Community Leaf Dump (North Lot)	250
Summer Season	Miniature Golf & Driving Range (West Como Lot)	56,000
Winter Season	Recreational Equipment Storage (Misc. Buildings)	1,000
Yearly	U of M Student Parking (West Lot)	86,145

*Includes 204,934 vehicles

OPERATING STATEMENT

INCOME

For fiscal year ending November 30	1974	1975
Ticket Sales:		
Outside Gates	\$1,744,679.00	\$2,270,013.55
Day Grandstand	105,004.00	135,645.50
Night Grandstand	452,121.00	465,717.00
Horse Show and Rodeo	79,208.00	109,436.00
Trackless Train	15,631.00	19,896.40
Gross Ticket Sales	2,396,643.00	3,000,708.45
Less: Minnesota Sales Tax	93,765.55	116,932.74
Net Ticket Sales	2,302,877.45	2,883,775.71
Departmental:		
Agriculture-Horticulture	1,100.00	1,050.00
Amusement—Talent Contest	2,920.00	3,120.00
Amusement—Thrill Show		7,000.05
Cattle	4,092.00	4,807.00
Dairy	1,014.72	1,300.02
Fine Arts	2,520.42	1,977.00
Forage	21,809.05	26,058.80
F.F.A.	2,489.00	2,760.50
Gas and Electric*	12,822.72	10,598.15
Gopher Club*	3,635.42	3,705.45
Heritage Square		34,127.00
Horse and Rodeo	50,414.00	50,824.00
Meats	45.16	
Poultry	1,793.00	1,820.00
Public Safety	1,924.75	784.00
Publicity		400.00
Race	1,118.00	800.00
Sanitation	139.00	133.50
Sheep	825.00	758.00
Space Rental	967,473.62	1,142,306.33
Swine	1,759.00	1,266.00
Young America*	68,677.57	
Gross Departmental	1,146,572.43	1,295,595.80
*Less Minnesota Sales Tax	2,577.62	378.30
Net Departmental	1,143,994.81	1,295,217.50
Off-Season Rentals	163,087.83	190,496.22
Sale of Materials	2,434.67	413.76
Sale of Market Lambs & Barrows	18,748.58	29,293.73
Sale of Bulk Milk	6,732.32	8,030.05
Campgrounds	10,416.00	11,877.00
U of Minnesota Budget	17,022.70	20,781.95
Interest Income	59,067.32	32,795.10
Miscellaneous Receipts	9,078.59	12,125.69
TOTAL OPERATING INCOME	\$3,733,460.27	\$4,484,806.71

EXPENSE

	1974	1975
Administration:		
Annual Meeting	\$ 3,711.93	\$ 2,935.86
Clerical Salaries	127,944.72	151,589.72
Expense Accounts	11,337.45	11,214.64
Officers' Salaries	39,919.20	40,976.76
Postage	17,900.78	18,133.91
Telephone/Telegrams	11,859.27	15,801.56
Total Administration	212,673.35	240,652.45
Departmental:		
Admissions	53,369.62	64,664.71
Agriculture-Horticulture		
Bee Culture	2,909.32	3,610.08
Christmas Trees	2,480.34	2,082.37
Farm Crops	4,844.58	5,173.98
Flowers	3,472.20	3,521.63
Fruit	3,624.83	2,294.73
Vegetables-Potatoes	4,227.98	5,172.47
Miscellaneous—Custodial	16,426.79	15,423.29
Amusements	532,679.36	610,247.35
Cattle	15,837.47	18,213.56
Creative Activities	15,318.51	18,156.54
Dairy	730.95	742.21
Education	19,610.64	21,598.11
Farm Boys' Camp	17,329.64	16,955.06
Fine Arts	8,080.25	8,201.63
Forage	23,509.48	25,999.90
4-H Club	29,468.40	34,075.84
F.F.A.	9,289.63	11,075.71
Gas and Electric	79,076.31	105,882.77
Gopher Club	11,930.94	13,146.27
Heritage Square		12,932.09
Horse and Rodeo	53,632.00	128,439.58
Hospital	2,947.10	5,046.46
Legislative-Editorial	4,521.95	450.00
Meats	2,556.13	2,144.01
Natural Resources	995.80	1,137.85
Parking	24,963.59	30,642.00
Plants and Flowers	37,738.19	38,986.50
Poultry	3,106.37	5,092.72
Publicity	204,845.57	256,457.27
Public Safety	118,565.66	147,039.43
Race	18,386.19	41,537.18
Sanitation	158,198.26	170,833.43
Sheep	2,342.36	2,368.43
Space Rental	110,101.75	112,999.80
Swine	3,487.89	3,597.72
Ticket Audit	2,609.37	2,763.32
Treasurer	78,108.89	86,717.66
Young America	49,821.08	
Total Departmental	1,731,150.39	2,037,423.66

EXPENSE (continued)

Premiums:

Agriculture-Horticulture		
Bee Culture	701.50	1,133.00
Christmas Trees	785.00	970.00
Farm Crops	12,653.00	12,533.00
Flowers	1,808.67	1,719.00
Fruit	1,566.50	1,697.50
Vegetables-Potatoes	3,006.00	3,473.00
Amusement—Talent Contest	2,500.00	2,600.00
Cattle	37,487.75	44,195.25
Creative Activities	3,793.00	3,876.00
Dairy	1,172.74	1,441.06
Education	16,940.00	16,911.50
Fine Arts	2,425.00	2,300.00
4-H Club	42,039.31	43,686.95
F.F.A.	13,520.00	12,933.00
Horse	47,398.50	48,296.00
Market Sales—F.F.A.	19,621.47	30,156.84
Milk Sales—Bulk	5,210.69	5,479.74
Music—Band Day	2,250.00	3,000.00
Poultry	6,631.75	6,594.00
Race	56,100.00	95,100.00
Sheep	9,222.00	7,867.00
Swine	16,943.00	16,673.00
Total Premiums	303,775.88	362,635.84

Printing and Office Supplies	41,897.19	40,705.38
Medical Insurance Contribution	7,974.62	10,296.32
Social Security Contribution	29,263.81	36,047.81
Retirement Fund Contribution	20,003.21	24,707.76
Unemployment Compensation	9,663.59	14,634.21
Water and Sewer	18,125.28	25,589.81
Off-Season Rentals	34,362.37	40,134.31
Bad Debt Expense		6,948.67
Miscellaneous Expenses	4,336.47	4,596.41

Sundry Fair:		
Accident, Illness, etc.	2,222.03	5,453.88
Bicentennial Expense		13,739.00
Bonds, Insurance	8,754.00	9,671.00
Child Care Center	896.00	1,130.40
Coliseum Custodial	2,948.90	3,501.19
Dues	1,292.00	1,435.00
Exhibit Expense	7,869.42	7,613.24
Fire Protection	18,207.63	21,299.81
Laundry Services	1,603.60	1,503.89
Legal Services	8,354.31	11,887.56
Legislative Audit	6,054.78	9,787.74
Plant Utilization—Planning Study		30,000.00
Signs	2,340.93	122.30
Territorial Pioneers	1,238.20	1,666.70
U of Minnesota Budget	17,022.70	20,781.95
Total Sundry Fair	78,804.50	139,593.66

EXPENSE (continued)

Maintenance and Operation:

Labor General:		
General Maintenance	156,382.80	177,082.44
Vacation, Welfare, Pension	6,840.22	8,527.90
Watchmen Service	20,404.85	23,176.56
Fair Labor - Set-up/Tear-down	175,839.85	205,649.11
Vehicle and Personal Property Maintenance	47,771.05	61,495.69
Electric Plant Maintenance	17,289.58	18,847.38
Fuel, Oil, Gas	21,830.08	29,195.82
Repairs to Structures	238,907.64	121,497.47
Supplies	6,813.76	11,560.46
Land Maintenance:		
Fence and Guard Rail	3,613.63	2,276.59
Gas Distribution System		
Grading, Sod, Trees	20,739.15	24,324.98
Sewer System	3,655.18	1,378.83
Street and Sidewalk	49,354.59	26,433.97
Water Distribution System	9,540.81	14,302.81
Electric Plant Depreciation	28,457.80	37,761.51
Personal Property Depreciation	32,944.03	34,255.96
Structure Depreciation	177,570.76	178,606.29
Storm Damage	917.67	112.00
Total Maintenance and Operation	1,018,923.45	976,485.77
TOTAL OPERATING EXPENSE	\$3,510,954.11	\$3,960,452.06
NET OPERATING GAIN	\$ 222,506.16	\$ 524,354.65

BALANCE SHEET

November 30, 1975

RESOURCES

Cash and Securities:

General Fund	\$ (324,075.74)	
Contingent Fund	1,000.00	
Imprest Fund	100.00	
Certificate of Deposit Notes	800,000.00	\$ 477,024.26

Postage Inventory 1,979.18

Accounts Receivable	\$ 45,634.63	
Less: Allowance for Uncollectible Accounts	6,948.67	38,685.96

Property, Plant and Equipment:

Structures	\$11,888,255.47	
Less:		
Accumulated Depreciation	1,830,586.93	\$10,057,668.54

Electric Plant Inventory	831,215.49	
Fence and Guard Rails	72,701.52	
Flag Poles	961.89	
Gas Distribution System	72,372.71	
Land	755,809.43	
Personal Property Inventory	364,706.34	
Sewer System Inventory	291,625.44	
Sidewalk Inventory	108,827.14	
Stonework Inventory	39,767.38	
Streets, Curbs and Gutters	412,789.54	
Water Distribution System	376,914.36	13,385,360.09
		<u>\$13,903,049.49</u>

LIABILITIES AND CAPITAL

Accounts Payable	\$ 15,244.76
Surplus Available	502,444.64
Investment in Plant	13,385,360.09
	<u>\$13,903,049.49</u>

APPLICATION OF FUNDS

Year Ended November 30

	1974	1975
Funds Provided By:		
Operations:		
Net Income	\$222,506.16	\$ 524,354.65
Depreciation	239,022.59	250,623.76
Total Operations	461,528.75	774,978.41
Decrease in Working Capital	.00	330,290.76*
Total Funds Provided	\$461,528.75	\$1,105,269.17
Funds Applied To:		
Additions to Plant—		
Electric Plant	\$214,531.99	\$ 113,746.85
Fences and Guard Rails	1,033.09	.00
Gas Distribution System	.00	1,608.84
Land	.00	10,987.00
Personal Property	45,613.28	76,402.75
Sewer System	538.23	6,373.66
Sidewalks	6,435.66	3,070.00
Streets, Curbs and Gutters	6,006.03	1,302.00
Structures	65,559.35	830,604.98
Water Distribution System	2,814.61	75,173.09
Total Additions	342,532.24	1,105,269.17
Increase in Working Capital	118,996.51	.00
Total Funds Applied	\$461,528.75	\$1,105,269.17

*Sources of Net Decrease in Working Capital (1975):

General Fund	\$ (364,528.65)
Notes and Securities	40,000.00
Postage	1,862.40
Accounts Receivable	(16,293.67)
Accounts Payable	5,093.16
Surplus Available	3,576.00
Total	\$ (330,290.76)

TREASURER'S REPORT

To the Governing Board, State Agricultural Society:

Gentlemen:

Herewith find my report as Treasurer of the State Agricultural Society for the fiscal year ending November 30, 1975.

Balance in the General Fund Dec. 1, 1974 \$ 40,452.91

Balance in the Contingent Fund Dec. 1, 1974	1,006.00	
Balance in Farmer's Home Admin. Bills, December 1, 1974	760,000.00	
		<hr/>
		\$801,452.91
Total Cash Receipts	\$4,607,871.99	
Total Cash Disbursements	4,932,400.64	
		<hr/>
Excess of Disbursements over Receipts		(\$324,528.65)
Cash Balance, November 3, 1975		
General Fund, 1st National Bank, St. Paul	(\$324,075.74)	
Contingent Fund, North Star State Bank, St. Paul	1,000.00	
Certificate of Deposit Notes, 1st National Bank, St. Paul	800,000.00	
		<hr/>
		\$476,924.26

Respectfully submitted,

GERALD J. FRANKE, Treasurer

St. Paul, Minnesota
November 30, 1975

ANNUAL MEETING — 1975

The Minnesota State Agricultural Society, governing body of the State Fair, assembled for its 116th annual meeting at the Leamington Hotel, Minneapolis on Monday, Jan. 20, 1975. Business sessions were conducted in conjunction with the Minnesota Federation of County Fairs, co-sponsors of the yearly convention.

Tuesday afternoon, Jan. 21, Society delegates met to hear reports on the 1974 State Fair, including those of the president, secretary and treasurer. Credentials and resolutions committee reports were presented and accepted, as well as a report of nomination by the Hall of Fame committee. A long-time employee of the Society, Harry J. Frost, was duly elected to membership in the Hall of Fame. Short presentations were made by representatives of the 4-H and Future Farmers of America. The afternoon's featured speaker was Minnesota "Teacher of the Year," Robert Heyer from Lake Johanna Junior High School, Mounds View.

Immediately following this meeting, delegates from the first, third and sixth districts met in separate caucuses for the purpose of certifying nominees for election to the Society's board of managers with elections to be held the following morning as prescribed by law.

Tuesday evening, the annual combined banquet and ball of the Federation and Society was held in the main ballroom of the Leamington Hotel with close to 700 persons in attendance.

Wednesday morning, Jan. 22, the Society conducted its final business session with the following elections taking place: president—Tyrus Sincok, Owatonna (one-year term); vice-president—Norris Carnes, St. Paul (two-year term); first district board member—William Korff, Faribault (three-year term); third district board member—Lawrence Haeg, Robbinsdale (three-year term); sixth district board member—Logan Scow, Long Prairie (three-year term).

After adjournment of the annual meeting, the board of managers, including its newly elected members, met and reelected John E. Libby to the position of secretary-general manager for a one-year term.

STATE FAIR HISTORY SHOWS EVOLUTION OF A TRADITION OF EXCELLENCE

The State Agricultural Society has operated a State Fair in Minnesota since 1859. In the Fair's pioneering days, seeds were sown which have germinated into an institution regarded as one of the world's foremost expositions. During the past 117 years, 112 State Fairs have been held and over that time a tradition of excellence has developed, the continuance of which is apparent today.

The 1859 State Fair was held near the location now identified as 5th and Marquette in downtown Minneapolis. For the following 25 years, the Fair wandered between Rochester, St. Paul, Red Wing, Winona, Owatonna and Minneapolis. In 1885, the Fair first occupied its present home, when after much discussion among civic leaders, the 200-acre Ramsey County poor farm, situated in Falcon Heights at a point practically equi-distant from the downtown areas of the Twin Cities, was donated by the county as a site for the conduct of the State Agricultural Society's Fair.

Improvement of the new Fairgrounds became, and has remained, a paramount concern. All of what is taken for granted today, including fences, sewers, paved streets, sidewalks, water and electric distribution systems, and permanent structures have been added over the years by the Agricultural Society. Construction of spacious barns and exhibit buildings began almost immediately at the poor farm and continues to this day. Presently used structures completed prior to 1940 include Machinery Hall and State Exhibits Building (1907), Grandstand (1909), Cattle Barn (1920), Service Building (1930), Natural Resources Building (1934), Swine Barn (1936), Horse Barn (1937), Poultry and Sheep Barn (1938) and 4-H Building (1939). Recently added have been the Creative Activities Building (1971), Administration Park Bandshell (1971), Home Improvement Building (1973) and Merchandise Mart (1973). Currently the Society is looking into the feasibility of constructing a fine arts exhibit hall having all systems, including heat, operated with solar energy.

Another historically significant factor is the important policy established in 1933. After putting up with the financial losses and other problems inherent in an outside gate pass system, the State Agricultural Society established an "everyone pays" rule. The introduction of this policy solved the Fair's primary public relations problem — resentment on the part of many Fairgoers because preferential treatment was being given to some. Its implementation also put the Fair on the road which led to financial self-sustenance.

Since 1949, the Minnesota State Agricultural Society has been financially self-sustaining. In this time period, while receiving no State appropriations, the Society has reinvested almost \$9 million in the Fairgrounds. Over the years the Fair has asked for support only from that portion of the public choosing to attend the exposition. This support has come in the form of the purchase of a reasonably-priced admission ticket, the cost of which is dictated solely by the expenses of operating the Fair and maintaining and improving the Fairgrounds.

Although a look at the past gives some insight into understanding the Fair, an examination of its present structure should be made if it is to be fully understood. The foundation of the structure within which the State Agricultural Society operates the Fair is found in the statutes of the State of Minnesota, Chapter 37. Therein are outlined the purposes, organization and conduct of the Society. Basically enacted in 1903, these statutes prescribe a formula for the management of the Fair which is still viable today. They are reason-

able, specific and adequately protective of public interest while at the same time allowing for growth and innovation.

In addition to State statutes, the rules and regulations as promulgated by the Society's board of managers give definition to the structure and character of the organization. These rules cover such items as traffic, advertising, and admission and employee regulations, and have divisions dealing with space rental (commercial exhibit and concession regulations) and competitive exhibits. These rules are reviewed, updated and published annually and are available through the Fair's administrative offices on the Fairgrounds.

PERMANENT STAFF, DEPARTMENT HEADS, EMPLOYEES

Operation of the Minnesota State Fair is systemized into 44 departments or divisions (listed on page 25), the activities of which are coordinated by a full-time administrative staff. Seven of the departments entail an amount of work requiring that they be headed by full-time superintendents, the remainder are directed by persons who work Fair-time and as necessary year-around to achieve the objectives of their departments.

Superintendents serve under the direct supervision of a member of the Fair's board of managers or the secretary-general manager. They are persons possessed of the expertise necessary for the conduct of the Fair. With the exception of those who also serve as members of the full-time staff, they are paid an annual salary based on the amount of time and work entailed and the skills required, and are responsible for hiring additional department personnel as necessary. Through the member of the board of managers assigned to supervise his department, and the administrative staff, the superintendent coordinates his activity with other departments of the Fair as they serve commercial and competitive exhibitors, media, concessionaires, entertainers or the general public.

More than 2,000 men and women comprise the staffs of the 44 departments and divisions during Fair week. Many are dedicated veterans who have returned each Fair for many years—often as much to be a part of the event as to collect a paycheck. Most new employees are placed through the Minnesota State Employment Service, which operates on the Fairgrounds and has secured Agricultural Society positions for an average of 200 persons over the last two years.*

As of Nov. 30, the Fair's permanent, year-around staff of 30 individuals included: James Andert, service mechanic; Clifford Decker, storekeeper; John Doth, service assistant; Joseph Fischler, service superintendent; Harvey Fisher, service assistant; Gerald Franke, treasurer; James Frost, publicity superintendent; Gordon Grengs, assistant service superintendent; Reuben Head, service assistant; Michael Heffron, assistant secretary-general manager; William Hermes, greenhouse superintendent; Gerald Hladky, bookkeeper; William Jents, construction/maintenance superintendent; JoAnn Knutson, administrative assistant; John Libby, secretary-general manager; Leonard Lutz, service assistant.

Charles McGuire, security superintendent; Mary Sue McGuire, space rental assistant; Sally Nelson, administrative assistant; John O'Gara, service assistant; Clifford Olson, service assistant; Mary Pittelko, bookkeeping assistant; Steven Pooch, entry assistant; Hazel Redlack, cashier/administrative assistant; Suzanne House, administrative assistant; David Steinhoff, service assistant; John Steinworth, janitor; Walter Swanson, security assistant; Kenneth Wenzel, space rental superintendent; Richard Wimmer, greenhouse assistant.

*This figure is for State Agricultural Society employment only; in all, the service places some 800 persons annually—including Fair employees and independent concession and exhibit workers.

1975 State Fair Departments

DEPARTMENT	SUPERINTENDENT	OCCUPATION
Competitive:		
Bee Culture	Percy Johnson	Retired
Cattle	Raymond Arthaud	Extension Animal Husbandman, Univ. of Minn.
Christmas Tree	Alvin Krueger	Department Foreman, Anderson Corporation
Creative Activities	Evelyn Hagen	Homemaker
Crops	Duane Smith	Department of Agronomy, Univ. of Minnesota
Dairy	Clifford Markuson	Manager, American Dairy Association
Education	Forrest Bear	Professor of Agricultural Engineering, University of Minnesota
Fine Arts	Otto Theuer	Chairman of Corporate Service, Staff Designer, Minnesota Museum of Art
Flower	Harold Nelson	Retired
4-H	Leonard Harkness	Program Director of 4-H Development, University of Minnesota
Fruit	Eldred Hunt	Retired
FFA	Odeil Barduson	Adult Vocational Program Supervision, State Department of Education
Horse	Harold Arneinan	Professor of Soil Science, Univ. of Minnesota
Meats	David Plath	Supervisor of Meats Processing Lab, U. of Minn.
Poultry	Harold Thomforde	Owner and Manager, Thomforde Garden Center, Crookston
Sheep	Robert Jordan	Professor and Extension Animal Husbandman, University of Minnesota
Swine	Robert Jacobs	Extension Animal Husbandman, Univ. of Minn.
Vegetables-Potatoes	Henry Hammer	Agri-Business and Natural Resources, Anoka School District
Commercial:		
Farm Machinery	John True	Extension Agricultural Engineer, Univ. of Minn.
Food Building	George Trussell	Manager, Auto Glass Depot
Natural Resources	Marlene Mielke	Office Manager, Minnesota Department of Natural Resources
Space Rental	Kenneth Wenzel	Year-Around Staff, Minnesota State Fair
Ticket Takers	Martin Rossini	Driver Education Teacher, Stillwater
Varied Industries	Elmer Fisher	Retired
Plant Management Public Service:		
Admissions	Donald Pittelkow	Customer Service Representative, Northern States Power Company
Ag-Hort Bldg. Custodial	Howard Means	Retired
Auto Race	Leonard Dobbs	Supervisor of Claims, Iowa National Mutual Insurance Company
Child Care	Wallace Wolff	Retired
Coliseum Custodial	Kenneth Martin	Retired
Const./Maintenance	William Jents	Year-Around Staff, Minnesota State Fair
Farm Boys' Camp	Larry Hillesland	Assistant Manager, Target Stores, Omaha, Neb.
Forage	Daniel Elmer	Salesman, Minnesota Trailer Sales
Greenhouse	William Hermes	Year-Around Staff, Minnesota State Fair
Grounds	Joseph Fischler	Year-Around Staff, Minnesota State Fair
Infield Services	Mark Markson	Employee Safety Coordinator, Minnesota Highway Department
Music	John Geisler	Director of Legislative Affairs, St. Paul Chamber of Commerce
Parking	Ronald Vanelli	Administrator, Municipal Accounts, Northern States Power Company
Publicity	James Frost	Year-Around Staff, Minnesota State Fair
Public Safety	Charles McGuire	Year-Around Staff, Minnesota State Fair
Sanitation	James Libby	Retired
Senior Citizens	Burnadette Menard	Retired
Talent and Staging	Robert Potter	Restaurant Operator, Bessemer, Michigan
Ticket Audit	Richard Reinhardt	Supervisor of Premium Audit Department, Federated Insurance Company
Treasurer	Gerald Franke	Year-Around Staff, Minnesota State Fair

BOARD OF MANAGERS

The management and control of the affairs of the Minnesota State Agricultural Society are vested in a board of managers consisting of a president and nine other members. The nine managers represent Society membership which is organized into nine districts identical to the Minnesota congressional districts as established in 1933. The president serves a one-year term, vice presidents (from the fourth and fifth districts) serve two-year terms, and the balance of the board is elected (on a staggered basis) for three-year terms of office. State Agricultural Society membership consists of representatives of each county or county fair association in the State (a total of 261 authorized delegates), representatives of various associations with agriculture and horticulture interests (93), persons elected to honorary membership (12) and the board of managers (10).



Seated (l to r): John E. Libby (Secretary-General Manager), Leonard F. Ramberg, Tyrus W. Sincock (President), Norris K. Carnes, Lawrence F. Haeg. Standing: Harveydale Maruska, Logan O. Scow, Sulo Ojakangas, J. G. "Gib" Tiffany, Arthur Sprengeler, William D. Korff.

LAND INVENTORY — STATE FAIR GROUNDS

November 30, 1975

FAIR GROUNDS—Inside of fences:

ITEMS

1. SE $\frac{1}{4}$ Section 21, Twp. 29N R. 23W—160 Acres, less approximately 1.69 acres (more or less) abutting the west side of Highway 51 (Snelling Ave.) between Commonwealth Ave. and Como Ave. which was acquired by the State Highway Department in 1964 for the improvement of said Highway 51.
2. S $\frac{1}{2}$ - E $\frac{1}{2}$ - SW $\frac{1}{4}$ Section 21, Twp. 29N, R. 23W—(40 Acres less approximately 33,558 sq. ft. abutting the west side of Highway 51 from Randall Ave. to Hoyt Ave. acquired by the State Highway Department in 1948 for widening of Highway 51.
3. E $\frac{1}{2}$ - E $\frac{1}{2}$ - SW $\frac{1}{4}$ Section 21, Twp. 29N, R. 23W—(40 Acres).
4. E $\frac{1}{2}$ - W $\frac{1}{2}$ - E $\frac{1}{2}$ - S $\frac{1}{2}$ - SW $\frac{1}{4}$ Section 21, Twp. 29N, R. 23W—(10 Acres).
5. Also commencing at a point on the North line of Section 28, Twp. 29N, R. 23W, where said line is intersected by the center line of Como Avenue, being 195 feet west from the northwest corner of the NW $\frac{1}{4}$ of said section 28, thence along the center line of Como Avenue in a westerly direction to a point where southerly extension of west line of the east one-half of the west one-half of the east one-half of the south one-half of the southwest quarter of Section 21, Twp. 29N, Range 29W, intersects the center line of Como Avenue, thence northerly on the aforesaid extended line to the north line of Section 28, thence due east along the North line of Section 28, to the point of beginning, containing two and one-half acres, more or less—2 $\frac{1}{2}$ Acres.
Total inside fences—252 $\frac{1}{2}$ Acres.
Of the above property, Items 1 and 3 (200 Acres) were the original gift from the County of Ramsey in 1885.
Item 2 was acquired by purchase in 1907
Items 4 and 5 were acquired by exchange of real estate with the University of Minnesota in 1936.
6. Parcel "A." The easterly 415 feet of the SE $\frac{1}{4}$ of the NE $\frac{1}{4}$ of Section 21, Twp. 29N, R. 23W, of the fourth principal Meridian, Ramsey County, Minnesota, except that portion taken by the State of Minnesota for highway purposes and except that part lying southerly of a line parallel and distant 33.0 feet North of the South Line of the NE $\frac{1}{4}$ of Section 21, Twp. 29N, R. 23W.
This plot was acquired by purchase from the University in 1959 and contains approximately 4.82 Acres.
7. The East 300 feet of the West one-half (W $\frac{1}{2}$) of the Northeast quarter (NE $\frac{1}{4}$) of the Northeast quarter (NE $\frac{1}{4}$) of Section twenty-one (21), Township twenty-nine (29), Range twenty-three (23), excepting the North 500 feet of the East 250 feet thereof, subject to the right of way of Larpenteur Avenue and—all of the Southeast quarter (SE $\frac{1}{4}$) of the Northeast quarter (NE $\frac{1}{4}$) of Section twenty-one (21), Township twenty-nine (29), Range twenty-three (23), except the East 415 feet thereof (approximately 7.8 acres).

ITEMS

1. Property South of Como Ave. consisting of:
E $\frac{1}{2}$ of Lots 2 and 9, and Lots 3 and 8, Block 1.
E $\frac{1}{2}$ of Lots 2 and 9, and Lots 3 and 8, Block 2.
Lots 1, 2, 3, 4, and 9 to 23 both inclusive, Block 3 (St. Anthony Park, St. Paul) Lots 1 to 11, both inclusive, Mitchell's addition to St. Paul, Lots 1 to 28, both inclusive, Block 4, St. Anthony Park, St. Paul. These lots and parts of lots, were the original terminal property. The Great Northern and Northern Pacific Railway own jointly the West $\frac{1}{2}$ of Lots 2 and 9, Block 1, St. Anthony Park, St. Paul. These lots were acquired at various dates from 1885 through 1918 by purchase and by condemnation from about ten different owners. The plot contains approximately 10.88 Acres.
2. Property South of Como Ave. consisting of: Lots 1 to 13, and 16 to 30 inclusive, Block 2, Long's addition to St. Paul. Lots 4 to 7, Block 1 and Lots 4 to 7, Block 2, St. Anthony Park. Lots 1 to 30, inclusive, Block 2, Wynne's Addition to St. Paul, together with any portion of any vacated street or alley lying adjacent thereto. Bounded on the north by Como Avenue, east by Winston, south by Wynne, west by State Fair Grounds property. This is the parcel of ground known as "The Street Railway Dump." It was acquired by purchase from Transit Supply Company in 1954, and contains approximately 10.8 Acres.
3. Property South of Como Ave. consisting of:
That part of the South $\frac{1}{2}$ of the NW $\frac{1}{4}$ of the NW $\frac{1}{4}$ of Section 28, Twp. 29N, R. 23W, east of the extended center line of Packard St. and West of the joint right of way of the Great Northern and Northern Pacific Railways State Fair Spur. South of Wynne St. and North of the Main Line of the Great Northern Railway. This property was tax forfeited and was acquired from the City of St. Paul through the forfeited tax land department in 1955. Contains 10.96 Acres.
4. Property South of Como Ave. consisting of:
That part of the South Half of the North Half of the Northeast Quarter (S $\frac{1}{2}$ N $\frac{1}{2}$ NE $\frac{1}{4}$) of Section Twenty-eight (28), Township Twenty-nine (29) North, Range Twenty-three (23) West, Fourth Principal Meridian, according to the United States government survey, more particularly described as follows:
Beginning at a point in the south line of said subdivision, distant two hundred eighty-one (281) feet westerly, measured along said south line, from the southwest corner of that certain sixty (60) foot wide strip of land conveyed to the St. Paul, Minneapolis and Manitoba Railway Company, by deed dated October 7, 1885, filed for record in the office of the Register of Deeds of Ramsey County, Minnesota, on October 21, 1885, in Book 132 of Deeds, page 474; thence easterly along said south line a distance of two hundred eighty-one (281) feet to said southwest corner of sixty (60) foot wide strip of land, thence northerly along the west line of said sixty (60) foot wide strip of land a distance of four hundred sixty-two (462) feet to a point; thence to the point of beginning along a line curving southwesterly and having a radius of five hundred forty-eight and seven-tenths (548.7) feet. Contains approximately .62 Acre.

By Sale, approved by the Board on January 27, 1971 and by the Minnesota Executive Council on June 23, 1961, the following parcel of land (approximately 14,000 sq. ft.) "Outside the Fair Grounds, Proper" was transferred to Burlington Northern, Inc. Sale price, \$100.00.

That part of the South Half of the North Half of the Northeast Quarter ($S\frac{1}{2}N\frac{1}{2}NE\frac{1}{4}$) of Section Twenty-eight (28), Township Twenty-nine (29) North, Range Twenty-three (23) West, Fourth Principal Meridian, according to the United States government survey, more particularly described as follows:

Beginning at a point in the south line of said subdivision, distant one hundred fifty-five (155) feet westerly, measured along said south line, from the southwest corner of that certain sixty (60) foot wide strip of land conveyed to the St. Paul, Minneapolis & Manitoba Railway Company, by deed dated October 7, 1885, filed for record in the office of the Register of Deeds of Ramsey County, Minnesota, on October 21, 1885, in Book 132 of Deeds, page 474; thence easterly along said south line a distance of one hundred fifty-five (155) feet to said southwest corner of said sixty (60) foot wide strip of land, thence northerly along the west line of said sixty (60) foot wide strip of land a distance of two hundred fifty-five (255) feet to a point; thence to the point of beginning along a line curving southwesterly and having a radius of four hundred fifty-three (453) feet. Contains approximately .29 Acres.

5. Property East of Snelling Ave.:

Lots 13 and 14 in Block 3, Lake Park Addition, St. Paul. This parcel of land, two city lots on the corner of Snelling Ave. and Canfield St., is a part of the so called "Saunders Property." Originally the whole block was owned by the Society, acquired in 1906 or 1907 because the tenant at that time was said to have run a "blind pig" during the period of the Fair. In 1917 all of the block except these two lots was sold to the Jewish Home Society and a Home for the Aged built. In 1923 by agreement with the Fire Department of the City of St. Paul, the Fair built a Fire Station on this property. Under the agreement the City maintains the station, with extra equipment assigned during Fair Week, and regular equipment the entire year. The Fair furnished the building and the site. Approximately .166 Acres.

Originally, the State Fair Grounds was in Rose Township of Ramsey County, Minnesota, within the corporate limits of neither St. Paul nor Minneapolis. In 1954, when Falcon Heights voted to become a village, that part of the grounds which lies north of Como Avenue was included in the Village of Falcon Heights. All that part of the grounds lying South of Como Ave., the $2\frac{1}{2}$ acres within the fence (Item 5 inside fence); and the two lots numbered thirteen and fourteen in Block 3, Lake Park addition, (Item 5 outside fence) are within the corporate limits of the City of St. Paul.

1975 ANNUAL REPORT

Structure No.	Value 11/30/74	Deducted or Added for Improvement	11/30/75 Present Value Approved	Depre. Value
111 Fair Youth Camp \$	54,183.29	\$ 32.84	\$ 54,216.13	\$ 44,794.83
121 Warehouse	24,169.34		24,169.34	19,127.41
122 Unloading Pit	3,536.24		3,536.24	3,536.24
151 Toilet	12,408.14		12,408.14	12,408.14
171 Asst. Sec. Garage	536.32		536.32	536.32
172 Camp Grds. Shower	16,360.89		16,360.89	13,211.37
173 Asst. Sec. Residence	27,775.25	145.10	27,920.35	22,821.73
174 Camp Grds. Kitchen	223.00		223.00	223.00
175 Camp Grds. Toilet	.00	367.72	367.72	367.72
176 Camp Grds. Office	1,493.05		1,493.05	1,493.05
181 Camp Grds. Turnstile	136.00		136.00	136.00
183 State Exhibit Bldg.	87,113.40		87,113.40	87,133.40
211 Supt. Residence	21,086.72		21,086.72	17,351.01
241 Toilet	6,952.30		6,952.30	6,952.30
242 Machine Dept. Office	478.00		478.00	478.00
251 Chinese Arch	1,996.32		1,996.32	1,996.32
261 Machinery Hall	74,434.95		74,434.95	74,434.95
262 4-H Building	552,314.84	7,852.45	560,167.29	451,421.41
271 Ticket Audit	24,788.34		24,788.34	21,684.42
272 Blacksmith Shop	953.00	305.76	1,258.76	1,258.76
273 Heritage Square	105,047.65	28,443.49	133,491.14	117,120.62
273A Railroad Depot	.00	9,144.63	9,144.63	9,144.63
273B Railroad Caboose	.00	800.00	800.00	800.00
273C RR Switch Tower	.00	3,648.27	3,648.27	3,648.27
273D Log Cabin	.00	1,082.57	1,082.57	1,082.57
279 Race Office	1,640.25	266.83	1,907.08	1,907.08
281 Race Track	229,790.64	32.84	229,823.48	229,823.48
282 Grandstand Stage	109,640.95	7,922.12	117,563.07	97,491.92
283 Underpass to Race Track	11,960.00		11,960.00	11,960.00
284 East Bleachers	169,702.29	407.68	170,109.97	137,749.05
285 Ticket Booth	3,793.89		3,793.89	3,793.89
286 Grandstand	1,179,351.16	9,443.56	1,188,794.72	968,873.71
287 West Bleachers	73,489.12		73,489.12	58,547.30
288 Check Room	2,497.01		2,497.01	2,497.01
289 Sanitation Bldg.	13,791.54		13,791.54	10,927.88
289A Dog Exhibit Bldg.	19,086.73	563.09	19,649.82	16,151.23
289B Infield Scoreboard	15,750.60		15,750.60	15,750.60
301 Toilet	15,614.52	34.12	15,648.64	12,429.63
311 Home Impr. Bldg.	116,575.42	46.08	116,621.50	112,554.31
312 D.F.L. Bldg.	2,007.13		2,007.13	1,621.65
321 Education Bldg.	237,411.54	334.37	237,745.91	208,742.35
322 Creative Act. Annex	126,848.98		126,848.98	107,688.65
323 Creative Act.	320,793.08	2,346.39	323,139.47	299,992.16
324 East Commonwealth Gate	99,408.67		99,408.67	92,451.05
331 Service Bldg.	325,881.02	5,743.25	331,624.27	271,011.90
332 Admin. Bldg.	161,496.24	191.97	161,688.21	135,445.62
341 Gopher Statue	5,530.74		5,530.74	5,530.74
342 Merchandise Mart	138,349.05	46.08	138,395.13	133,311.63
343 Post Office	1,788.56		1,788.56	1,788.56
344 Band Shell	168,495.89		168,495.89	155,900.97
351 Food Show Bldg.	355,862.74	37,976.71	393,839.45	321,057.08
361 Modern Living Bldg.	100,227.16		100,227.16	79,179.94

Structure No.		Value 11/30/74	Deducted or Added for Improvement	11/30/75 Present Value Approved	Depre. Value
362	Child Care Center	23,499.54		23,499.54	18,876.40
365	Toilet	15,577.08		15,577.08	12,305.89
366	Sign Shop	510.00		510.00	510.00
371	Toilet	12,800.01		12,800.01	12,800.01
372	Ramp to Grandstand	84,022.64		84,022.64	66,356.28
401	Toilet	11,951.77		11,951.77	9,435.09
402	Police Station	16,278.44	3,428.61	19,707.05	17,219.30
411	Horse Barn	701,222.64	279.90	701,502.54	561,766.49
412	Outside Horse Stalls	21,841.17		21,841.17	21,841.17
421	Arcade Bldg	114,878.69		114,878.69	91,590.61
422	Commissary Bldg	181,370.92		181,370.92	145,072.81
423	Sheep-Poultry Bldg.	254,402.52	64.31	254,466.83	201,994.30
431	Natural Resources Bldg	112,049.97	103.24	112,153.21	89,852.21
432	Natural Resources Pool	76,847.74		76,847.74	76,847.74
433	Ticket Booth	11,990.71		11,990.71	11,990.71
441	Sr. Citizens Bldg	37,183.47	511.62	37,695.09	30,798.33
444	Toilet	24,734.84		24,734.84	19,542.22
445	Information Bldg.	1,254.47		1,254.47	1,254.47
446	Territorial Cabin	11,307.51		11,307.51	8,932.95
447	W.C.C.O. Bldg.	4,650.10		4,650.10	4,650.10
451	Agric.-Hort. Bldg.	600,791.86	1,213.74	602,005.60	476,962.54
461	Greenhouse Resid.	41,971.91	75.26	42,047.17	42,047.17
462	Greenhouse	56,005.59	3,315.98	59,321.57	56,608.59
463	Como-Snelling Gate	11,295.18		11,295.18	9,552.08
464	Toilet	17,598.95	740.00	18,338.95	14,697.20
466	Officers' Cottage	42,905.11	410.07	43,315.18	37,761.46
471	Mexican Village	127,581.12	244.33	127,825.45	123,360.64
474	Degree of Honor Bldg.	1,417.26		1,417.26	1,417.26
476	Parking Dept. Office	2,503.57		2,503.57	2,503.57
481	Dairy-Animal Products Bldg.	199,585.29		199,585.29	173,065.23
491	Loop Pedestrian Gate	8,972.97		8,972.97	8,972.97
492	Ticket Booth	1,430.34		1,430.34	1,430.34
501	Coliseum	1,327,048.98	680,013.49	2,007,062.47	1,735,126.47
502	Coliseum Gate	1,955.00		1,955.00	1,955.00
511	Livestock Pavilion	878,691.17	3,509.69	882,200.86	703,806.17
512	Livestock Arch	154,174.08		154,174.08	122,329.61
513	Cattle Barn	157,550.51		157,550.51	157,550.51
521	Swine Barn	479,602.45	1,035.17	480,637.62	381,806.98
522	Swine Barn Annex	42,050.72	16,061.02	58,111.74	49,283.00
531	West Commonwealth Gate	785.00		785.00	785.00
532	Canfield Gate	1,910.00		1,910.00	1,910.00
533	Judging Arena	61,604.98	170.56	61,775.54	50,254.79
534	Toilet	9,500.86	7,897.17	17,398.03	17,398.03
535	Forage Bldg.	31,514.23		31,514.23	28,205.23
541	Como Bridge #1	12,799.50	176.45	12,975.95	10,761.75
542	Golf Range Pro Shop	427.43		427.43	427.43
551	Como Bridge #2	14,583.09	176.45	14,759.54	12,483.43
552	Como Entrance	1,026.15		1,026.15	1,026.15
601	Fire Station	12,059.00		12,059.00	12,059.00

602	Transportation				
	Office	909.00	909.00	909.00	909.00
603	Freight Terminal	10,253.00	10,253.00	10,253.00	10,253.00
		<hr/>	<hr/>	<hr/>	<hr/>
		\$11,051,650.49	\$836,604.98	\$11,888,255.47	\$10,057,668.54

— SUMMARY OF DEPRECIATED INVENTORIES —

Land	\$ 755,809.43
Structures	10,057,668.54
Utilities	2,207,175.78
Personal Property	364,706.34
Postage	1,979.18

— TOTAL LAND VALUE APPROVED NOVEMBER 30, 1975 —

	Value Dec. 1, 1974	Added for Improvement	Dec. in Value of Depre.	Nov. 30, 1975 P.V. Approved
Utilities:				
Electric Plant	\$ 755,230.15	\$113,746.85	\$37,761.51	\$ 831,215.49
Fence and Guard Rails	72,701.52			72,701.52
Flag Poles	961.89			961.89
Gas Distribution System	70,763.87	1,608.84		72,372.71
Sewer System	285,251.78	6,373.66		291,625.44
Sidewalks	105,757.14	3,070.00		108,827.14
Stonework	39,767.39			39,767.39
Streets, Curbs and Gutters	411,487.54	1,302.00		412,789.54
Water Distribution System	301,741.57	75,173.09		376,914.66
Inventories:				
Personal Property	342,559.55	56,402.75	34,255.96	364,706.34
Postage	116.78	1,862.40		1,979.18
	<u>\$2,386,339.18</u>	<u>\$259,539.59</u>	<u>\$72,017.47</u>	<u>\$2,573,861.30</u>

TABLE I — SUMMARY OF OUTSIDE GATE ADMISSIONS — 1975

	Wed Aug 20	Thurs. Aug 21	Fri. Aug 22	Sat Aug 23	Sun. Aug 24	Mon. Aug 25	Tues. Aug 26	Wed Aug 27
PAID ADMISSIONS								
Adults, 50¢ tickets	8,994							
Adult and Auto, \$2.00 tickets		23,194	59,097	114,421	102,017	59,814	75,717	72,371
Adult and Auto, \$1.25 discount tickets		16,865	19,119	7,717	10,511	15,639	5,096	32,423
Round-up, Adult and Auto, \$2.00		167	808	1,209	1,371	368	596	594
Children, 50¢ tickets		11,551	3,204	36,191	29,512	24,266	28,515	24,606
Adults, \$1.50 tickets								
Total Paid	8,994	51,777	82,228	159,538	143,411	100,087	109,924	129,994
NON-PAID								
Adults	7,940	*8,217						
Children	581	2,393	42,257	5,083	5,938	5,878	3,638	6,822
Total Non-paid	8,521	10,610	42,257	5,083	5,938	5,878	3,638	6,822
GRAND TOTALS								
Paid and Non-paid	17,515	62,387	124,485	164,621	149,349	105,965	113,562	136,816
PAID ADMISSIONS								
Adults, 50¢ tickets								
Adult and Auto, \$2.00 tickets	61,826	53,095	114,610	118,820	64,852	8,994		
Adult and Auto, \$1.25 discount tickets	8,586	33,000	27,490	18,178	19,304	213,928		
Round-up, Adult and Auto, \$2.00	646	734	1,464	2,089	976	11,022		
Children, 50¢ tickets	19,184	4,744	34,001	36,439	20,748	272,961		
Adults, \$1.50 tickets		87				87		
Total Paid	90,242	91,660	177,565	175,526	105,880	1,426,826		
NON-PAID								
Adults	*19,559							
Children	4,654	32,450	6,638	7,331	3,971		35,716	
Total Non-paid	24,213	32,450	6,638	7,331	3,971		127,634	
GRAND TOTALS								
Paid and Non-paid	114,455	124,110	184,203	182,857	109,851		163,350	
*Senior Citizens' Day								†1,590,176

†Total includes both people and autos

TABLE II — SUMMARY OF ADMISSIONS TO GRANDSTAND — MINNESOTA STATE FAIR, 1975

	Thursday August 21			Friday August 22			Saturday August 23			Sunday August 24			Monday August 25			Tuesday August 26			Wednesday August 27		
	Early	Nite	Late	Early	Nite	Late	Early	Nite	Late	Early	Nite	Late	Early	Nite	Late	Early	Nite	Late	Early	Nite	Late
PAID ADMISSIONS																					
Reserved	2,289	1,353	1,743	8,808	6,497	4,185	4,774	5,061	6,636	3,150			3,935	4,905	1,630	5,282	1,083	11,156			
Unreserved	216	146	1,002	340	142	2,121	346	209		182			180	157	838	234	702	2,194			
Children			1,310			969			971						841		523				
Total Paid	2,505	1,499	4,055	9,148	6,639	7,275	5,120	5,270	7,607	3,332		R	4,115	5,062	3,309	5,516	2,308	13,350			
Total Day and Nite	4,004			19,842			17,665			10,939			9,177			8,825			28,722		
NON-PAID ADMISSIONS																					
Tax Free	10	4	32	1		32	2		65	35		N				78	62	37	6		
Plaza Box	45	46	20	87	101	68	99	118	46	74		E	83	136	63	146	34	202			
Statistical	153	171	358	270	393	336	285	374	400	156		D	279	382	390	296	379	415			
Total	208	221	410	358	494	436	386	492	511	265		O	362	518	531	504	450	623			
Non-Paid Total Day and Nite	429			1,262			1,314			776			880			1,035			1,765		
Grand Total																					
Paid and Non-Paid	2,713	1,720	4,465	9,506	7,133	7,711	5,506	5,762	8,118	3,597		U	4,477	5,580	3,840	6,020	2,758	13,973			
Grand Total Day & Nite	4,433			21,104			18,979			11,715			10,057			9,860			30,487		

TABLE II — SUMMARY OF ADMISSIONS TO GRANDSTAND — MINNESOTA STATE FAIR (Continued)

	Wednesday August 27			Thursday August 28			Friday August 29			Saturday August 30			Sunday August 31			Monday Sept. 1			Totals Day & Nite
	Aft.	Early	Nite	Aft.	Early	Nite	Aft.	Early	Nite	Aft.	Early	Nite	Aft.	Early	Nite	Aft.	Early	Nite	
PAID ADMISSIONS																			
Reserved	11,314			9,520	5,121	1,532	3,675	7,478	3,917	3,005	2,233	7,332	5,275	3,796	4,308	32,366	108,627	140,993	
Unreserved	1,750					800	271	675	2,432	478	132		344	225	2,086	9,981	8,221	18,202	
Children						900			1,155			1,468			764	8,901		8,901	
Total Paid	13,064			9,520	5,121	3,232	3,946	8,153	7,504	3,483	2,365	8,800	5,619	4,021	7,158	51,248	116,848		
Total Day and Nite				14,641			15,331			13,352			18,440		7,158			168,096	
NON-PAID ADMISSIONS																			
Tax Free	8	F		2		80	4	7	138	121	79	157	9	2	145	764	352	1,116	
Plaza Box	176	R		134	160	103	172	167	92	120	117	97	142	119	66	589	2,444	3,033	
Statistical	508	E		184	246	327	381	542	481	243	266	606	253	334	493	3,770	6,131	9,901	
Total		E																	
Non-paid	692			320	406	510	557	716	711	484	462	860	404	455	704	5,123	8,927		
Total Day and Nite				726			1,783			1,657			1,719		704			14,050	
Grand Total Paid and Non-Paid	13,756			9,840	5,527	3,742	4,503	8,869	8,215	3,967	2,827	9,660	6,023	4,476	7,862	56,371	125,775		
Grand Total Day & Nite				15,367			17,114			15,009			20,159		7,862			182,146	

TABLE III — SUMMARY OF ADMISSIONS TO COLISEUM — MINNESOTA STATE FAIR — 1975

	Thursday Aug. 21 Nite	Friday Aug. 22 Afternoon	Friday Aug. 22 Nite	Saturday Aug. 23 Afternoon	Saturday Aug. 23 Nite	Sunday Aug. 24 Afternoon	Sunday Aug. 24 Nite	Monday Aug. 25 Nite	Tuesday Aug. 26 Nite	Wednesday Aug. 27 Nite
PAID ADMISSIONS										
Ringside Box Seats	133	168	224	223	219	223	220	223	231	228
Upper Box Seats	223	282	353	441	451	385	385	457	465	472
Reserved	454	305	598	807	1,423	638	691	1,159	1,741	2,495
Unreserved	500	800	900	1,200	2,000	1,300	1,100	1,000	1,200	2,000
Total Paid	1,310	1,555	2,075	2,671	4,093	2,546	2,396	2,839	3,637	5,195
Total Day and Nite	1,310	3,630		6,764		4,942		2,839	3,637	5,195
NON-PAID ADMISSIONS										
Tax Free	19	20	79	28	76	65	79	42	69	58
Exhibitor (Complimentary)	119	219	264	289	345	250	312	228	204	83
Total Non-paid	138	239	343	317	421	315	391	270	273	141
Total Day and Nite	138	582		738		706		270	273	141
Grand Total Paid and Non-paid	1,448	1,794	2,418	2,988	4,514	2,861	2,787	3,109	3,910	5,336
Grand Total Day and Nite	1,448	4,212		7,502		5,648		3,109	3,910	5,336

TABLE III — SUMMARY OF ADMISSIONS TO COLISEUM — MINNESOTA STATE FAIR, 1975 (Continued)

	Thursday Aug. 28		Friday Aug. 29		Saturday Aug. 30		Sunday Aug. 31		Monday Sept. 1		Totals	
	Afternoon	Nite	Afternoon	Nite	Afternoon	Nite	Afternoon	Nite	Afternoon	Nite	Day	Nite
PAID ADMISSIONS												
Ringside Box Seats	227	232	183	215	223	223	223	223	218	218	1,465	2,371
Upper Box Seats	465	441	244	460	465	465	462	461	311	311	2,590	4,633
Reserved	1,673	1,946	530	1,024	2,529	2,529	1,311	1,900	605	605	5,869	14,960
Unreserved	1,300	1,300	900	1,000	2,400	2,400	1,700	1,900	1,043	1,043	8,243	15,300
Total Paid	3,665	3,919	1,857	2,699	5,617	5,617	3,696	4,184	2,177	2,177	18,167	38,264
Total Day and Nite	7,584		4,556		5,617		8,180				56,431	
NON-PAID ADMISSIONS												
Tax Free	28	32	19	65	86	86	49	96	33	33	242	701
Exhibitor (Complimentary)	24	36	401	496	601	601	532	655	595	595	2,310	3,343
Total Non-paid	52	68	420	561	687	687	581	751	628	628	2,552	4,044
Total Day and Nite	120		981		687		1,332				6,596	
Grand Total Paid and Non-paid	3,717	3,987	2,277	3,260	6,304	6,304	4,277	5,235	2,805	2,805	20,719	42,308
Grand Total Day and Nite	7,704		5,537		6,304		9,512				63,027	

1975 PERCENTAGE ATTRACTIONS

Carousel	\$ 9,187.72
Giant Slide	15,320.00
Antique Cars	3,635.80
Skyride	48,022.06
Space Tower	16,275.28
Old Mill	14,180.21
Animal Rides	2,208.84
Boss Truck	4,848.83
Whale	4,462.91
Planet of Apes	1,567.43
Proud American	786.52
Living Wonders	2,457.65
Royal American Carnival	295,195.37
Royal American Shows	97,351.67
TOTAL	\$515,500.29

1975 EXHIBITORS

- A-1 CONCRETE UNIT STEP CO., Rosemount, Mn.—Steps and Wrought Iron Railings
- ABORTION RIGHTS COUNCIL OF MN., Minneapolis, Mn.—Educ. Material on Abortion (physical and mental)
- A.D.A. ENTERPRISES, INC., STENSURD AGRI-SYS., INC., Freeborn, Mn.—Cablevey Feed Conveyor, ADA Electric Feed Mill, Acme Fans
- ADVENTIST FOR BETTER LIVING, Minnetonka, Mn.—Info. on Health and Visual Presentation
- AGGREGATE READY MIX OF MN., Minneapolis, Mn.—Ready Mix Concrete
- AIR ELECTRIC MACH. CO., INC., Lohrville, Ia.—Aero-Mil Lawn Ornament Windmills
- ALLIED FARM EQUIP. CORP., Belvidere, Il.—Loaders, Augers, Mixers
- ALLIS CHALMERS CORP., Minneapolis, Mn.—Farm Machinery
- AMER. ASSN. OF RETIRED PERSONS, Minneapolis, Mn.—Info. on Assn.
- AMERICAN BREEDERS SVC., INC., Almelund, Mn.—Info. on Breeding Svc.
- AMERICAN HEARING AID CENTER OF MN., Minneapolis, Mn.—Qualitone Hearing Instruments and Testing
- ANDERSON DAIRY SUPPLY OF LONG LAKE, INC., St. Paul, Mn.—Zero Milk House Equip., Bulk Coolers
- ARCADIA ENT. & SVC., INC., St. Paul, Mn.—Swimming Pools, Service
- ARCTIC MIDWEST DISTR., White Bear, Mn.—Arctic Cat Snowmobiles
- ARPS DIV. OF CHROMOLLOY, New Holstein, Wisc.—Loaders
- ARTS-WAY MFG. CO., Armstrong, Ia.—Loader, Silamix, Grinder Mixer, Scale
- ASSOCIATED MILK PRODUCERS, INC., New Ulm, Mn.—Ampi Information
- ASSN. OF NON-SMOKERS RIGHTS, Minneapolis, Mn.—Information
- AUTOMATIC EQUIP. MFG. CO., Pender, Nebr.—Cattle Oilers, Roller Mills, Scales, Feed Mixers, Farrow Equipment
- AVCO NEW IDEA FARM EQUIP., Fort Dodge, Ia.—Farm Machinery
- BABSON BROTHERS CO., Oak Brook, Il.—Water Conditioning Equip., Domestic and Commercial
- BADGER NORTHLAND, INC., Kaukauna, Wisc.—Silo Unloader, Manure Disposal, Forage Handling Equip.

BALZER MFG. CO., Mountain Lake, Mn.—Feeder Forage Boxes, Manure Spreaders, Mixers

BART'S AGRI-SALES, INC., Emmons, Mn.—Agstar (Bldg. for Livestock) Packages

BEAR CAT DISTR., INC., Minneapolis, Mn.—Equipment

BEHLEN MFG. CO., Columbus, Nebr.—Grain Handling Equip., Storage Sys., Metal Bldgs., Grain Dryers

BENDER MACHINE WORKS, INC., Hayward, Wisc.—Dairy Farm Equipment

BERG EQUIPMENT CORP., Marshfield, Wisc.—Barn Equip., Barn Cleaner, Silo Unloader

THE BIG OUTDOORS PEOPLE, INC., Minneapolis, Mn.—Geodesic Dome

BLANEY FARMS, INC., Madison, Wisc.—Seed Corn

BLEND A LIFE, INC., Green Isle, Mn.—Display Panels and Cattle D

B & L MANUFACTURING, INC., Winnebago, Mn.—Meterman Fences, Acreage Counters, Pig Drinkers

BLUE CROSS & BLUE SHIELD OF MN., St. Paul, Mn.—Info. on Insurance

BODINES, INC., Minneapolis, Mn.—Hammond, Yamaha, Thomas Organs, Yamaha, Cable, Chickering Pianos

BODINES, INC., Minneapolis, Mn.—Thomas Organs and Pianos

MILTON BORGEN, Wayzata, Mn.—Shaklee Info. and Display

BROOKLYN CENTER CHURCH OF CHRIST, Brooklyn Center, Mn.—Promote Bible, Literature

KEN BROOSTIN, St. Paul, Mn.—Krug Fireplace

BROWN SEED FARMS, Bay City, Wisc.—Seed Corn

CANTON MILLS, INC., Minnesota City, Mn.—ShurGro Fertilizer, Calphos Phosphate Fertilizer

CAPP HOMES, Minneapolis, Mn.—Home Packages

CARGILL, NUTRENA FEED DIV., Minneapolis, Mn.—Liquid Supplement, Nutrena Feed

IVER H. CARLSON & SON, INC., St. Paul, Mn.—Roofing, Siding, Porch Enclosures, Doors, Windows

CARNATION GENETICS, Canby, Mn.—Breeding Svc.

CASWELL MFG. CO., Cherokee, Ia.—Scales, Chutes, Farrow Crates

CEDAR & LOG HOMES OF MN., Minneapolis, Mn.—Scale Model Home

CENTURY CAMPER CENTER, INC., St. Paul, Mn.—Coleman Campers

CHIEF IND., INC., Ft. Dodge, Ia.—Grain Bins and Steel Bldgs.

CHRISTENSEN SALES, St. Paul, Mn.—El Dorado Stone

CHRISTIAN BUS. MEN'S COMM., Minneapolis, Mn.—Literature

CHRISTIANSON EVACUATOR SVCC., Blomkest, Mn.—Evacuator Svc.

CHROMALLOY FARM SYSTEMS DIV., Madison, Wisc.—Barn and Farm Equip., Cement Stave Silo

CITY OF SAINT PAUL DEPT. OF HUMAN RIGHTS, St. Paul, Mn.—Info.

CLAY EQUIPMENT CO., Cedar Falls, Ia.—Farm Equipment

COCA COLA BOTTLING MIDWEST, St. Paul, Mn.—Advertising on Scoreboard

COLUMBIA BLDG. MAINTENANCE, INC., Minneapolis, Mn.—Reflective Window Film

COLUMBUS MFG. CO., Brooklyn Park, Mn.—Farm Wagons, Cooper Tires, Stewart Paint

COMB COMPANIES, Minneapolis, Mn.—Tyran Motorcycle

CORCHRAN, INC., Waseca, Mn.—Vaughn Farm Loaders

R. L. COTTEN & ASSOCIATES, St. Paul, Mn.—Perma Fence

CRISAFULLI PUMP CO., INC., Glendive, Mt.—Pumps, Water Pumps, Sewage, Liquid Manure, Sprinklers, etc.

CRYSTEEL MFG., INC., Lake Crystal, Mn.—Lo-Boy Truck Hoists, Jones Trailer Tow, Farm Bodies

CUCKLER BLDG. SYSTEMS, Monticello, Ia.—Steel Bldgs.

CURTISS BREEDING SVC., INC., Brainerd, Mn.—Breeding Svc.

CUSTOM PRODS. OF LITCHFIELD, Litchfield, Mn.—Cozy Cabs, Johnson Waterer, Metro Hitch

DAIRY EQUIPMENT CO., Madison, Wisc.—Dari-Kool Coolers, Milkers, Truck Tanks

DAIRYLAND SEED CO., INC., Kewaskum, Wisc.—Dairyland Seeds

DAKON-DAKOTA IRON, Sioux Falls, S. Dak.—Farm Implements

DAKOTA MFG. CO., INC., Mitchell, S. Dak.—Trail-ez Trailers

D & E CABINETS & MILLWORK, Anoka, Mn.—Custom Kitchen Cabinets

JOHN DEERE COMPANY, Minneapolis, Mn.—Implements and Tractors

JOHN DEERE COMPANY, Minneapolis, Mn.—Implements

JOHN DEERE COMPANY, Minneapolis, Mn.—Agric. and Consumer Prods.

DEKALB AG-RESEARCH, INC., DeKalb, Il.—Corn and Sorghums

DELAVAL SEPARATOR CO., Chicago, Il.—Dairy Equipment

DFL STATE CENTRAL COMM., Minneapolis, Mn.—Headquarters

DIVERSIFIED DISTR., INC., Minneapolis, Mn.—Recreational Vehicles, Rupp Snowmobiles, Cycles

DRIALL, INC., Attica, Ind.—Grain Drying Equip.

DUAL MFG. CO., Sioux Falls, S. Dak.—Front End Loaders, Manure Spreaders

DYNAMIC HOMES, INC., Detroit Lakes, Mn.—Factory Built Houses

EFFECTIVE LEARNING SYSTEMS, Bloomington, Mn.—Self Improvement Courses, Memory, Relaxation, etc.

ELECTROLUX, St. Paul, Mn.—Electrolux and Supplies

E & M SEWING & VACUUM, CLEANER, St. Paul, Mn.—Pfaff Sewing Machs.

ENSTVEDT BROTHERS, Sacred Heart, Mn.—MinHybrid Seed Corn, Seed Grains

ERICKSON, AWNING CO., Minneapolis, Mn.—Hastings Awnings

ERICKSON MFG. CO., INC., Eagle Grove, Ia.—Farrowing Crates, Slat Floors, Finishing House

ERSKINE MFG. CO., INC., Erskine, Mn.—Snow Blowers, Bale Elevators, Glass Tite Campers, Lift Harrows

GERALD A. FABER, Alexandria, Mn.—Grain Dryers, York Bucket Elevators

FAIRVIEW HOSPITAL VOLUNTEERS, Minneapolis, Mn.—Detection Booth for Scoliosis (Curvature of the Spine)

FARMERS GRAIN & LIVESTOCK HEDGING CORP., W. Des Moines, Ia.—Farmers Advisory Svc.

FARMHAND, INC., N. Western Bank Bldg., Hopkins, Mn.—Tractor Loaders, Rakes, Bale Handling Equip., Feed Mixer

FARM SYSTEMS, INC., Mankato, Mn.—NECA Equip., Super B Dryers, Chicago Storage Bins, Speed King Augers

FARMWAY COMPANY, INC., Manawa, Wisc.—Bunk Feeder, Barn Equip., Barn Cleaners

FEDERAL CROP INS. CORP., Franklin, Mn.—Insurance

FERMA GRO DISTRIBUTION CO., LeSueur, Mn.—Ferma Kel Feed Additive

FETERL MFG. CO., Salem, So. Dak.—Grain Auger, Rotary Screen Grain Cleaner, Rufeeder

FIBERDOME, INC., Lake Mills, Wisc.—Fiberdome Roof, Wollin Silos, Fiberglass Feed Bin

FIELD ENTERPRISES EDUC. CORP., Mpls., Mn.—World Book, Childcraft

FIELD ENTERPRISES EDUC. CORP., Mpls., Mn.—World Book, Childcraft

FIELD ENTERPRISES EDUC. CORP., Mpls., Mn.—World Book, Childcraft

FIELD ENTERPRISES EDUC. CORP., Shakopee, Mn.—World Book, Childcraft

FIELD ENTERPRISES EDUC. CORP., Shakopee, Mn.—World Book, Childcraft

FIELD QUEEN, INC./DIV. HESSTON, Rochester, Mn.—Forage Harvester and Heads

- FIRESIDE CORNER-FIREPLACE SYS., St. Paul, Mn.—Heatalator Fireplaces,
Toivo Saunas, Footing, Free Fireplaces
- FORAGE KING INDUSTRIES, Ridgeland, Wisc.—Manure Spreader, Forage
Box on Tandem Wagon, Rear Mount Utility Scoop
- FORD MOTOR CO. - NW DISTR., Minneapolis, Mn.—Farm Machinery, Lawn
and Garden Equipment
- GANDY CO. MANUFACTURERS, Owatonna, Mn.—Gandy Applicators
- GEHL COMPANY, West Bend, Wisc.—Forage Harvesting Equip., Boxes,
Blowers, Mixers
- GENERAL DRYER CORP., Clarkfield, Mn.—Dryers, Tox-O-Wik II Dryers
- G & K BUILDERS, Minneapolis, Mn.—Scheirich Kitchen Cabinets
- G & K SALES, Inver Grove Heights, Mn.—Dixon Riding Mowers, Roofing,
Pole Bldgs., etc.
- THOMAS GOULDING, St. Paul, Mn.—Soccer Coaching and Clinic
- GRAVELY TRACTORS, Minneapolis, Mn.—Tractors, Mowers, Mighty Mac
Shredder
- G.S.T. HOME ENT. CENTER, Lake Elmo, Mn.—Fireplace Stereo-Bar, Grand-
father Clock Stereo
- G.S.T. HOME ENT. CENTER, Lake Elmo, Mn.—Fireplace Stereo-Bar, Grand-
father Clock Stereo
- HANS TOURS, Burnsville, Mn.—Travel Club Membership Literature
- HANSON SILO CO., Lake Lillian, Mn.—Hauser Silo Unloaders, Bunk Feeders
- HAUGLAND BLDG. SVCS., INC., Bloomington, Mn.—Urea Formaldehyde
Foam (Insulation)
- HEDLUND MFG. COMPANY, Boyceville, Wisc.—Manure and Feed Hand-
ling Equipment
- HEDSTROM CONCRET PRODS., Biron, Ia.—Concrete Waterers
- HEIDER MFG. CO., Carroll, Ia.—Wagon and Auger Boxes, Grain Handling
Equipment
- HENKE MACHINE, INC., Columbus, Nebr.—Roller Mill, Livestock Ration
Auger, Mixer Wagons
- HESSTON, MPL. BRANCH, Minneapolis, Mn.—Forage, Manure Spreader,
Windrowers, Hay Handling, Sugar Beet Equip.
- HINIKER CO., INC., Mankato, Mn.—Tractor Cab, Planter Attach., Combine
Tanktopper
- HOME STILL, Bismarck, N. Dak.—Water Distiller Appliance
- HOUSING & REDEVELOPMENT AUTHORITY OF ST. PAUL, St. Paul, Mn.—
Promote and Inform about Activities of Housing Authority
- HOWE, INC., Minneapolis, Mn.—Best Bet Fertilizers, and Chemicals
- HULSON PROFI-MATIC DIV., Chicago, Il.—Dairy, Hog and Poultry Equip.
and Related
- HUTCH AND MANTLE, Minneapolis, Mn.—Reynolds and Amer. Manor China,
Crystal, Oneida Gold Plated Tableware
- HYDRA MAC, INC., Thief River Falls, Mn.—Mitey Mac and Big Mag Front
End Loaders
- HYDRO ENGINEERING, INC., Young America, Mn.—Hydro Sprinkle Winch
- I L S, 110 Midwest Arcade, St. Paul, Mn.—Model IDS Center & Financial Info.
- IDSO SALES & WINPOWER CORP., Tracy, Mn.—Standby Alternators
- INSIDER MAGAZINE, Minneapolis, Mn.—Magazine
- INSULATION CONTRACTORS ASSN., N.W., INC., Minneapolis, Mn.—Infor-
mation on Assn.
- INTERNATIONAL HARVESTER CO., St. Paul, Mn.—Farm Equipment
- JACQUES SEED CO., Prescott, Wisc.—Seed, Liquid Fertilizer
- JACUZZI WHIRLPOOL BATH, Minneapolis, Mn.—Portable Whirlpool Bath
Jacuzzi, Daisy, Massage A Bath

JAMESWAY DIV-BUTLER MFG., Ft. Atkinson, Wisc.—Silo Unloader, Cattle Feeders, Ventilator, Barn Cleaner
JANSEN DISTR., INC., Minneapolis, Mn.—Basic H Cleaning Prods., Food Supplements, Cosmetics
JET COMPANY, INC., Humboldt, Ia.—Jet Truck Boxes, Post Driver, Wire Roller, Tractor Wagon
J. S. SALES/TCI, INC., LaCrescent, Mn.—Herculift Fork Trucks, Challenger Loaders

KDWB-RADIO, St. Paul, Mn.—Display Pem-Tom Model Home with Broadcasting
KMSP-TV, Minneapolis, Mn.—Personalities and Programs
KSTP-HUBBARD BROADCASTING, St. Paul, Mn.—Radio & TV Broadcasting
KEWANEE MACHINERY DIV., Kewanee, Il.—Discs, Augers, Elevators, Roller Mills, Rotary Hoes
KIDNEY FOUNDATION UPPER MIDWEST, St. Paul, Mn.—Preservation Machines, Information
JAY KLINE CHEVROLET, Minneapolis, Mn.—Trucks (Farm, Camper and Sport Type Vehicles)
JAY KLINE CHEVROLET, Minneapolis, Mn.—Pick Up Truck
A. F. KLINZING CO., INC., Fond Du Lac, Wisc.—Agromatic Silo Unloader, Bunk Feeder, Barn Equip.
KOEHN MFG., INC., Watertown, S. Dak.—Electric Drive thru Gate, Tractor Cab, Sauna Hu
KOEHRING FAR 4 DIV., Appleton, Wisc.—Fox Forage Harvesting Equip., Brady Tillage Equip.
JOHN R. KOVAR MFG. CO., INC., Anoka, Mn.—Harrows and Attachments
ERNIE KRETZSCHMAR, Janesville, Mn.—Katolight Standby Alternator
KUEMPEL CHIME CLOCK WORKS, Excelsior, Mn.—Grandfather Clocks and Clock Kits

LZ COMPANY, INC., St. Paul, Mn.—Thomas Skid-Steer Loader, Truck Equip., Etc.
LAND MERCHANTS, INC., Cannon Falls, Mn.—Real Estate
LARSON BERNINA CORP., Minneapolis, Mn.—Sewing Machines
LARSON BERNINA CORP., Minneapolis, Mn.—Sewing Machines
LARSEN-OLSON CO., Minneapolis, Mn.—Lawn Boy, Sylvania, Cushman, Pioneer, Polaris, GMC
H. D. LEE CO., INC., Minneapolis, Mn.—Jumbo Riders
LEGION OF MARY, ST. PAUL, MPLS., St. Paul, Mn.—Catholic Literature
JOHN LENZ & SONS, INC., Alexandria, Mn.—Super B & Moridge Grain Dryers, Speed King Augers
LESTERS, INC., Lester Prairie, Mn.—Agricultural Bldgs.
L & H MFG. CO., Mandan, No. Dak.—Electric Branding Irons, Portable Livestock Scales, Chutes, Pick Up Racks
LIFE TIME FARM PRODUCTS, Kewanee, Il.—Farrowing Crates, Waterers, Slat Floors, Stalls
LINDSAY BROTHERS CO., Minneapolis, Mn.—Farm Machinery
THE LINDSAY DIVISION, St. Paul, Mn.—Water Softeners, Filters
LIVESTOCK MARKET INSTITUTE, S. St. Paul, Mn.—Marketing Info.
LOND CADILLAC, St. Paul, Mn.—Cadillac Autos
LONG MFG. CO., INC., Davenport, Ia.—Harrows, Tractors, Grain Equipment
LORENZ MFG. CO., Benson, Mn.—Farm Equipment
LUNDELL MFG. CO., INC., Cherokee, Ia.—Shredders, Plows, Wagons
LUTHERAN BROTHERHOOD INSURANCE, Minneapolis, Mn.—Insurance

BILL McDANIEL, Excelsior, Mn.—Loan King, Dickey John Equipment
MADSEN SVC., INC., Minneapolis, Mn.—Oil Burners, Furnace Units
MALLARD SEED CO., INC., Plainview, Mn.—Seed Corn

J. C. MARLOW MILKING MACH. CO., Mankato, Mn.—Conde Dairy Equip.,
 Onan Stand-by Alternators, Humane Dairy Equip.
 MASSEY FERGUSON, INC., Hopkins, Mn.—Farm and Industrial Equip.
 MATHEWS CO., Marshall, Mn.—Dryers, Hay Equip.
 MELROE DIV., CLARK EQUIP., Gwinner, N. Dak.—Harrows, Windrow,
 Pick Up, Loaders
 MENARD AGRI-BUILDINGS, Eau Claire, Wisc., Pole Bldgs.
 METAL PRODUCTS CO., Cokato, Mn.—Superior All Purpose Cart Sleigh
 Buggy E-Z Step, Feed Carts
 METRO GUN CLUBS, INC., Minneapolis, Mn.—Winchester Prods., Pacific
 Reloading Equip.
 MIDWEST BREEDERS COOPERATIVE, Shawano, Wisc.—Animal Breeding
 Service
 MIDWEST FENCE & MFG. CO., S. St. Paul, Mn.—Chain Link Fence and Dog
 Kennels
 MILLER & SCHROEDER MUNICIPAL BONDS, Minneapolis, Mn.—Promo-
 tion and Info. on Municipal Bonds
 MILLER SUPPLY CO., St. Nazianz, Wisc.—Layland Tractors, Rex Forage
 Boxes and Related
 MIN-DAK EQUIPMENT CO., Alexandria, Mn.—Electro Spray, Re-Verter Ray,
 Catalytic Heater for Barns
 MINNEAPOLIS POLICE DEPT., Minneapolis, Mn.—Recruiting Display
 MINNEAPOLIS STAR & TRIBUNE, Minneapolis, Mn.—Information Booth
 MINNESOTA AFL-CIO, St. Paul, Mn.—Union Label Displays
 MINNESOTA BEEF RESEARCH & PROMOTION BOARD, Morris, Mn.—Beef
 Exhibit, Demo. of Meat Cookery
 MINN./BUTLER AGRI-BUILDERS, Litchfield, Mn.—Bins, Dryers, Bldgs.
 MINNESOTA CATHOLIC CONFERENCE, St. Paul, Mn.—Public Relations
 MINNESOTA CHIROPRACTIC ASSN., Red Wing, Mn.—Public Relations
 MINNESOTA COMMS. FOR THE HANDICAPPED, St. Paul, Mn.—Information
 MINNESOTA COUNCIL ON ALCOHOL PROBLEMS, Minneapolis, Mn.—
 Public Relations
 MINNESOTA CRIME WATCH, St. Paul, Mn.—Crime Prevention Material and
 Related
 MINNESOTA CULLIGAN DEALERS, S. St. Paul, Mn.—Water Conditioning
 Info. and Equipment
 MINNESOTA DIV. OF EMERGENCY SVC., St. Paul, Mn.—Fallout Shelter
 MINNESOTA EGG PROMOTION BOARD, Minneapolis, Mn.—Egg Exhibit
 MINNESOTA FARM BUREAU FEDERATION, St. Paul, Mn.—Info. on Farm
 Bureau Products and Service
 MINNESOTA FARMERS UNION, St. Paul, Mn.—Public Relations
 MINNESOTA HEART ASSOCIATION, Minneapolis, Mn.—Heartmobile
 MINNESOTA LEAGUE OF CREDIT UNIONS, St. Paul, Mn.—Credit Union
 Services
 MINNESOTA LIONS EYE BANK, White Bear, Mn.—Eye Bank Information
 MINNESOTA LP GAS ASSOCIATION, Minneapolis, Mn.—LP Gas Equipment
 MINNESOTA MEDICAL ASSN., St. Paul, Mn.—Information on Association
 MINNESOTA OPTOMETRIC ASSN., St. Paul, Mn.—Public Relations
 MINNESOTA POLLUTION CONTROL AGENCY, Roseville, Mn.—Consumer
 Conservation
 MINNESOTA PORK PRODUCERS ASSN., Albert Lea, Mn.—Info. on Pork
 Industry
 MINNESOTA RUSCO, INC., Minneapolis, Mn.—Windows, Doors, Siding
 MINNESOTA SIMENTAL ASSN., Lake Benton, Mn.—Simmental Cattle
 MINNESOTA STATE BAR ASSN., Minneapolis, Mn.—Bar Assn. Exhibit
 MINNESOTA TURKEY GROWERS ASSN., St. Paul, Mn.—Turkey Display
 and Information
 MINNESOTA VALLEY BREEDERS ASSN., New Prague, Mn.—Breeding Info.
 MINNESOTA/WISCONSIN MAINEANJOU ASSN., Henning, Mn.—Maine-
 anjou Cattle

MON-RAY WINDOWS/DEVAC, INC., Minneapolis, Mn.—Aluminum Windows and Related Products
 MONTEVIDEO MFG. & METAL CO., Montevideo, Mn.—Fiesta City Tandem Axles, Ski-Moe Snowmobile Trailers, Truck Boxes
 MORTON BUILDINGS, INC., Janesville, Mn.—Buildings
 MOULTON IRRIGATION CO., Somerset, Wisc.—Pipe Valves, Fittings, Pumps
 PAUL MUELLER CORP., Springfield, Mo.—Coolers and Washers

 NATIONAL FEDERATION OF THE BLIND OF MINNESOTA, St. Paul, Mn.—Public Relations and Information
 NATIONAL FOUNDATION - MARCH OF DIMES, Richfield, Mn.—Public Relations and Information
 NATIONAL R.R. PASSENGER CORP., St. Paul, Mn.—Amtrak Information
 NATIONWIDE DISTRIBUTORS, Minneapolis, Mn.—Riccar and Necchi Sewing Machines, Pfaff
 NATURE'S WAY, Buffalo, Mn.—Animal Health Prods., Teat Spray, Udder Wash, Livestock Feed, etc.
 NATVIK SUPPLY, INC., Willmar, Mn.—Acorn Barn Cleaners, Silo Unloaders, Bunk Feeders, Equipment
 NATVIK SUPPLY, INC., Willmar, Mn.—Ventilation by Pruden, Hog Feeders, Feed Bins
 JERRY NELSON CONSTR. CO., St. Paul, Mn.—Home Remodeling
 NIAGARA OF MINNEAPOLIS, Hopkins, Mn.—Massage Chairs and Portable Massage Equipment
 NORLING BROS. SILOS, INC., Svea, Mn.—Silos, Pole Barn
 NORTHRUP KING & CO., Minneapolis, Mn.—Lawn and Garden Seeds, Northrup King and Golf Brand Field, etc.
 NPS, INCORPORATED, Coon Rapids, Mn.—Safety Products, Alarms
 NPS, INCORPORATED, Coon Rapids, Mn.—Burglar Alarms, Fire Ext.
 NPS, INCORPORATED, Coon Rapids, Mn.—Fire Alarms, etc.

 OFFERMAN & COMPANY, INC., Minneapolis, Mn.—Bonds, Stocks
 OFFERMAN & COMPANY, INC., Minneapolis, Mn.—Tax Sheltered Invest.
 OFFERMAN & COMPANY, INC., Minneapolis, Mn.—Various Investments
 OLSON MFG. CO., Albert Lea, Mn.—Dairy Barn Equipment, Farm Implements
 O'REILLY MFG., Goodhue, Mn.—Orbilt Manure Spreader
 O'S GOLD SEED CO., Parkersburg, Ia.—Seed Corn and Alfalfa
 OWATONNA MFG. CO., INC., Owatonna, Mn.—Loaders, Windrowers, Mixer Mills, Elevators

 P & D MFG. CO., Plainfield, Il.—Silo Unloaders, Feed Handling Equipment
 PALCO, INC., Belle Plaine, Ia.—Head Gates, Holding Chutes, Hitches, Stalls, Feeders
 PALO ALTO MFG. CO., Emmetsburg, Ia.—Pamline Oilers, Pressure Sprayers, Waterers, Mineral Feeders
 PANELCRAFT OF MINNESOTA, Minneapolis, Mn.—Building Materials
 PATZ COMPANY, Pound, Wisc.—Barn Cleaners, Silo Unloaders, Bunk Feeders
 PAULSON SUPPLY CO., St. Paul, Mn.—Torrent Floating Pump
 PAYCO SEED CO., Dassel, Mn.—Seed Corn
 PEARSON BROTHERS CO., INC., Galva, Il.—Better Bilt Liquid Spreaders, Farrow Crates
 PEERLESS PRODUCTS, Minneapolis, Mn.—Aluminum Windows and Doors, Replacement
 PERIODICAL PUBLISHERS SERVICE BUREAU, Duluth, Mn.—Good House-keeping Magazine and Cookbook
 PIONEER SEED CO., Des Moines, Ia.—Alfalfa, Seed Corn, Sorghum
 PLYMOUTH BAPTIST CHURCH, Plymouth, Mn.—School Applications and Information

PLYWOOD MINN., INC., Minneapolis, Mn.—Cabinets, Appliances, Paneling,
Floor Tiles, Ceiling Tiles
PORCELITE OF MINN., Brooklyn Park, Mn.—Repair and Resurfacing of
Bathtubs and Sinks
POWER TOOLS, INC., St. Paul, Mn.—Simplicity Lawn Equip., McCulloch
Chain Saws, Hahn Eclipse Garden Equip., Sunbeam Products
PRIDE SEED CO., Glen Haven, Wisc., Seed Corn

RAMY SEED CO., Mankato, Mn.—Embryo and Ramy Seed Corn, Ramy Lawn
and Garden Products
RAPID STONE, INC., Park Rapids, Mn.—Eldorado Stone and Decorative
Stone for Homes
REALTY III, INC., Bloomington, Mn.—Real Estate within State
REPUBLICAN STATE CENTRAL COMM., St. Paul, Mn.—Headquarters
REPUBLICAN STATE CENTRAL COMM., St. Paul, Mn.—Advertising Sign
RICHCOAST ENTERPRISES, St. Paul, Mn.—Mark II Water Purifier, Econo-
Pac Water Purifier, Portables
RITCHIE INDUSTRIES, Conrad, Ia.—Livestock Equip., Ritchie and Trojan
RITE-WAY WATERPROOFING, INC., Minneapolis, Mn.—Basement Water-
proofing
ROSEMOUNT DODGE, Rosemount, Mn.—Winnebago Motor Homes

ST. PAUL DISPATCH, St. Paul, Mn.—Newspaper and Civic Display
SALVATION ARMY, Minneapolis, Mn.—Display of Services
SAUNA SUITES, INC., Osseo, Mn.—Sauna Information
SAWYER SCHOOL OF BUSINESS, Minneapolis, Mn.—Literature
KENNETH L. SCHAFER, LeSueur, Mn.—Driall Grain Drying Equipment
SCHAPER MFG. CO., Minneapolis, Mn.—Super Toe Game Set
SCHMITT MUSIC CENTERS, Minneapolis, Mn.—Kimball Pianos and Organs
SCHMITT MUSIC CENTERS, Minneapolis, Mn.—Conn Organs
SCHMITT MUSIC CENTERS, Minneapolis, Mn.—Kimball, Everett, Sohmer,
Steinway Pianos
SCHWARTZ MFG. CO., Lester Prairie, Mn.—Hoist, Front End Loaders,
Wagon Box Hoists, Axles, Manure Spreaders, Baler
SECURE-ALL SYSTEMS, INC., St. Paul, Mn.—Ronaar Sys. for Fire and In-
trusion Systems
A. O. SMITH HARVESTORE, New Prague, Mn.—Harvestore
SOKOTA HYBRID PRODUCERS, Brookings, S. Dak.—Seed Corn
SO GROVE CHRISTIAN REFORMED CHURCH, Cottage Grove, Mn.—Free
Home Study Bible (World Home Bible League)
SPERRY NEW HOLLAND, Twin City Airport, Mn.—Farm Machinery
STA RITE INDUSTRIES, INC., Delavan, Wisc.—Dairy Equipment
STATE OF NEVADA, Las Vegas, Nev.—Promotion of State
STEIGER TRACTOR, INC., Wayzata, Mn.—Tractors
STERLING ENTERPRISES, Minneapolis, Mn.—Custom Craft Whirlpool Bath
STORMOR, INC., Fremont, Nebr.—Steel Grain Bins, Dryer, Steel Bldgs.
STYLE RITE BUILDERS, Minneapolis, Mn.—Aluminum Siding, Windows
SUDENGA INDUSTRIES, INC., George, Ia.—Grain Handling Equip.
SUN CONTROL PRODUCTS OF ROCHESTER, Rochester, Mn.—Solar Control
Shades
SUNSET EQUIPMENT CO., St. Paul, Mn.—Bulk Milk Coolers
SUPER GRO PRODUCTS CO., Winona, Mn.—Trace Mineral Fertilizer

TASCO, INC., Shell Rock, Ia.—Pig and Calf Brooders
TATGE CHEMICAL CO., Herington, Ks.—Tox-O-Wik Cattle and Hog Oilers,
Feed Bunks, Hi-Pressure Washers
TEBBEN MFG. CO., Clara City, Mn.—Tractor Cabs
TECHNICAL SERVICE DIV. - CONKLIN, Lake City, Mn.—Impreglon, Fuel
Mate, Leaver Wrench, Rust Off

TECHNI-FAB, INC., Mankato, Mn.—Roller Rooms, Modular Garage
TRANSMATIC GRAIN DRYERS, Alexandria, Mn.—Transmatic Dryers
TRIGGS MFG. CO., Belmond, Ia.—Tractor Cabs, Gravity Box, Loaders,
Tillage Tools
TROJAN SEED CO., Olivia, Mn.—Seed Corn
TUFFY'S, INC., Perham, Mn.—Tuffy's Pet Food
T. C. BAPTIST MESSIANIC WITNESS, Carver, Mn.—Display of Tracts and
Bibles

UNIVERSAL MILKING MACH. DIV., Albert Lea, Mn.—Milking Equipment

VALLEY SALES, Lexington, Nebr.—Big Valley Livestock Equipment
VAN ALLE, INC., Long Lake, Mn.—Silo Unloader, Bunk Feeder, Conveyor
VAN DUSEN & CO., INC., Wayzata, Mn.—Silo-Matic Silo Unloaders and
Feeding Equipment
VIGORTONE PRODUCTS, INC., Cedar Rapids, Ia.—Premixes and Info.
VINTON HYBRID CORN CO., Vinton, Ia.—Seed Corn

WAYL RADIO, St. Paul, Mn.—Eastern Airlines/Bill Boyer Ford and Radio
Broadcasting

WCCO RADIO, Minneapolis, Mn.—Personalities and Broadcastings

WCCO RADIO, Minneapolis, Mn.—Advertising

WCCO-TV, Minneapolis, Mn.—Personalities and Information

WTCN-TV, Minneapolis, Mn.—Broadcasting and Personalities

WYOO RADIO, St. Paul, Mn.—Broadcasting

WALL MFG. CO., Mountain Lake, Mn.—Automatic Water Equip., Hogs and
Calf Equipment

WALSH MFG. CO., Charles City, Ia.—Washers, Field Sprayers

WAUSAU HOMES, INC., Wausau, Wisc.—Model Home Display

JACK WEBB, Minneapolis, Mn.—Shaklee Products

WESTGO INDUSTRIES, INC., W. Fargo, N. Dak.—Augers, McKee Hay Mach.

WESTON HOMES, Rothschild, Wisc.—Manufactured Housing

WHITE FARM EQUIP. CO., Oak Park, Il.—Tractors, Tillage Equip., Combines,
Lawn and Garden Equipment

WILDERNESS PARK, INC., Bloomington, Mn.—Recreational Property

WINPOWER MIDWEST, INC., Minneapolis, Mn.—Generator, Waldon Loader

WONDRA'S PIANO & ORGAN, St. Paul, Mn.—Organs and Pianos

WONDRA'S PIANO & ORGAN, St. Paul, Mn.—Player Pianos and Farfisa
Organs

WOOD & CONN, INC., Redwood Falls, Mn.—Farm Equipment

WURLITZER MUSIC STORES, INC., Minneapolis, Mn.—Pianos and Organs

YALE LIBMAN PIANO & ORGAN CO., St. Paul, Mn.—Baldwin Pianos and
Organs

YEAR AROUND CAB CORP., Mankato, Mn.—Cabs and Accessories

BIG BROS. OF GREATER ST. PAUL, St. Paul, Mn.—Public Relations

CAMP NATCH, INC., Minneapolis, Mn.—Public Relations

C.B. UNITED, INC., Minneapolis, Mn.—Replica of Emergency Headquarters
for Communication Literature

CYSTIC FIBROSIS, Minneapolis, Mn.—Information on Organization

DEPT. OF CORRECTIONS, St. Paul, Mn.—Sample of Industry, Dept. Rela-
tions, Audio Visual of Sandstone

DEPT. OF WELFARE, St. Paul, Mn.—Information on Programs

DUNWOODY INDUSTRIAL INSTITUTE, Minneapolis, Mn.—Activities

EPILEPSY LEAGUE OF GREATER, Minneapolis, Mn.—Educ. Items, Sale of
Handicraft Items

FED. EXECUTIVE BD. of T.C., St. Paul, Mn.—Public Relations and Info.

FOOD & DRUG ADMINISTRATION, Minneapolis, Mn.—Information

GEOLOGICAL SOC. OF MINNESOTA, S. St. Paul, Mn.—Information
 THE GROVES SCHOOL, Hopkins, Mn.—Public Relations
 IRON RANGE RESOURCES REHAB., St. Paul, Mn.—Information
 LALECHE LEAGUE OF MINN., St. Paul, Mn.—Public Relations
 LIONS HEARING PROJECT, St. Paul, Mn.—Public Relations and Information
 MECCA, St. Paul, Mn.—Environmental Photos, Exhibit, Info.
 MINNEAPOLIS BIRD CLUB, Plymouth, Mn.—Public Relations
 MINN. COMMUNITY COLLEGES, St. Paul, Mn.—Information
 MINN. DEPT. OF PUBLIC SAFETY, St. Paul, Mn.—Info. and Theatre
 MINN. EDUCATION ASSN., St. Paul, Mn.—MEA Information
 MINN. ENERGY AGENCY, St. Paul, Mn.—Info. on Energy, Conservation
 MINN. EPILEPSY LEAGUE, INC., St. Paul, Mn.—Info. on Epilepsy, Pamph-
 lets and Display
 MINN. FOSTER PARENTS ASSN., Cottage Grove, Mn.—Info. on Foster Care
 MINN. HIGHWAY DEPT., St. Paul, Mn.—Maps, Signs, Plans, Slides
 MINN. HOUSE OF REPRESENTATIVES, St. Paul, Mn.—Information
 MINN. NATIONAL GUARD, St. Paul, Mn.—Air and Army National Guard
 Equipment and Recruiting
 MINN. NATIONAL GUARD, St. Paul, Mn.—Public Relations and Information
 MINN. PUBLIC INT. RESEARCH GROUP, Minneapolis, Mn.—Publications
 MINN. SAFETY COUNCIL—Public Relations
 MINN. STATE PRISON INDUSTRIES, Stillwater, Mn.—Spreaders, Wagons,
 Utility Trailers, etc.
 MINN. UNIVERSITY REL. DEPT., Minneapolis, Mn.—Public Relations
 MINN. VOCATIONAL ASSN., Red Lake Falls, Mn.—M.V.A. Information
 MRS. JC'S OF MINNESOTA, Owatonna, Mn.—Information
 RUNESTONE MUSEUM, St. Paul, Mn.—Information
 ST. PAUL AUDUBON SOCIETY, St. Paul, Mn.—Information
 ST. PAUL CAMP FIRE GIRLS, St. Paul, Mn.—Public Relations
 SCOTT CO. HISTORICAL SOCIETY, Shakopee, Mn.—Historical Exhibit
 SECRETARY OF STATE, St. Paul, Mn.—Brochures, Information
 SOCIAL SECURITY ADMIN., St. Paul, Mn.—Information
 STATE COLLEGE BOARD, St. Paul, Mn.—SCBO Information
 STATE DEPT. OF EDUCATION, St. Paul, Mn.—Information
 STATE GRANGE OF MINN., Elk River, Mn.—Public Relations
 STUDENTS INTL. MEDITATION SOCIETY, Minneapolis, Mn.—Information
 T.C. DIABETES ASSN., Minneapolis, Mn.—Public Relations
 UNITED NATIONS, Minneapolis, Mn.—Public Relations
 U. S. AIR FORCE, Minneapolis, Mn.—Information
 U. S. ARMY CORPS OF ENGINEERS, St. Paul, Mn.—Display of Corps Activi-
 ties
 U. S. ARMY RECRUITING SERVICE, St. Paul, Mn.—Literatures
 U. S. CONSUMER PROD. SAFETY COMM., Ft. Snelling, Mn.—Product Safety
 U. S. ARMY RESERVE RECRUITING OFFICE, Ft. Snelling, Mn.—Enlistment
 Information
 U. S. COAST GUARD RECRUITING, Minneapolis, Mn.—Enlistment and Info.
 U. S. MARINE CORPS, Minneapolis, Mn.—Recruiting Display
 UNITED STATES NAVY, Minneapolis, Mn.—Recruiting Display
 UNIV. OF MINN. - CROOKSTON, Waseca, Mn.—Public Relations
 UNIV. OF MINN. DENTAL SCHOOL, Minneapolis, Mn.—Information
 UNIV. OF MINN. - MORRIS, Morris, Mn.—Morris and Duluth Universities
 UNIV. OF MN. - VETERINARY MED., St. Paul, Mn.—Chapter Activities
 UPPER MISSISSIPPI RIVER BASIN, St. Paul, Mn.—Info. on Environmental
 and Recreational Aspects of River
 VETERANS OUTREACH, St. Paul, Mn.—Info. on Veterans Programs
 WEBB PUBLISHING CO., St. Paul, Mn.—The Farmer Magazine

1975 CONCESSIONAIRES

- ABDALLAH, INC., Burnsville, Mn.—Sale of Fudge
- ABOSCH IMPORT CO., Hollywood, Calif.—“Swifty” Spot Remover
- A & B SPECIALTY CO., INC., Minneapolis, Mn.—Seal-O-Matic Cookware, Reynolds, China, Tableware, Cutlery
- ADELINE'S SCANDINAVIAN KITCHEN, Vista, Calif.—Dining Hall
- ADVENTISTS FOR BETTER LIVING, Minnetonka, Mn.—Meatless Foods
- AFRO CULTURE CENTER, Milwaukee, Wisc.—African Imports
- AMARANTH GRAND COURT, St. Paul, Mn.—Lunch and Refreshments
- AMERICAN DAIRY ASSN. OF MN., St. Paul, Mn.—Milk Bar, “All the Milk You Can Drink for 15¢”
- AMERICAN DAIRY ASSN. OF MN., St. Paul, Mn.—Ice Cream, Milk, etc.
- AMERICAN INDIAN JEWELRY CO., Minneapolis, Mn.—Indian Jewelry
- AMERICAN PARTY OF MINN., St. Paul, Mn.—Information
- ANARICA, INC., Minneapolis, Mn.—Leather Handicraft from South America (Belts, Purses, etc.)
- ANDERSON'S SALT WATER TAFFY, Greendale, Wisc.—Salt Water Taffy
- MARK ANDREW, St. Paul, Mn.—S-Mores
- ANDY'S SNAK SHOP, St. Paul, Mn.—Stewart Sandwiches, Soft Drinks, Candy, etc.
- ARCHERY CHAMPIONS, INC., Grayling, Mich.—Archery Range, Selling of Arrows and Bows
- ARCTIC FOAM, INC., Chisago City, Mn.—Arctic Foam, Owens Corning Fiberglass and Related
- A.R.E., INCORPORATED, St. Paul, Mn.—Motorcycle Camper and Accessories
- ARNOLD'S FRAME SERVICE, St. Cloud, Mn.—Rustic Picture Frames, Crafts, etc.
- ASSOCIATED ARTS, St. Paul, Mn.—Art Pottery from India, Germany, Japan
- ASSN. OF EVANGELICALS OF ST. PAUL, St. Paul, Mn.—Religious Films and Literature, etc.
- ATMOSPHERE SEATING & MFG., Minneapolis, Mn.—Breakfast Nooks, Custom Made Seating
- AUSTIN, R. G., Minneapolis, Mn.—Paint Roller
- BABY RENTS OF AMERICA, Kansas City, Mo.—Stroller Rental
- BACHE & COMPANY, INC., Minneapolis, Mn.—Commodity Management, Estate Planning, etc.
- BACHMAN DISTRIBUTING, Ortonville, Mn.—Apollo Meat Saw, Meat Chopper, Grinder, etc.
- BAKER, JEFF, St. Paul, Mn.—Pizza
- BALDWIN MUSIC CENTERS, Minneapolis, Mn.—Baldwin Pianos, Organs, Kohler, Campbell Pianos and Thomas Organs
- BALZART/RUHLAND, Forest Lake, Mn.—Hand Sewn Clothes for Recycled Dolls, etc.
- BARBERIO CHEESE HOUSES, INC., Minnetonka, Mn.—Fudge
- BARBERIO CHEESE HOUSES, INC., Minnetonka, Mn.—Hickory Smoked Sausage
- BARBERIO CHEESE HOUSES, INC., Minnetonka, Mn.—Paper Flowers
- BARBERIO CHEESE HOUSES, INC., Minnetonka, Mn.—Hickory Smoked Sausage and Cheese
- BARBERIO CHEESE HOUSES, INC., Minnetonka, Mn.—Hickory Smoked Sausage and Cheese
- BARBERIO CHEESE HOUSES, INC., Minnetonka, Mn.—Beer Sticks
- BENSON, BENJAMIN, Lino Lakes, Mn.—Bratwurst, Soft Drinks
- BENSON, BENJAMIN, Lino Lakes, Mn.—Bratwurst
- BENTZ, KENNETH, Oklahoma City, Ok.—Floating Candles, Closet Balls
- BERMAN BUCKSKIN CO., Minneapolis, Mn.—Jackets, Gloves, etc.

BETHANY FELLOWSHIP, INC., Minneapolis, Mn.—Camping Trailers, Books, Equipment and Accessories

BEVER BROS LANDSCAPE DESIGN, White Bear Lake, Mn.—Chocolate Bananas and Fruit Shishkabob

BIG PEPPER, THE, St. Paul, Mn.—Meatballs, Fried Ravioli, Stuffed Peppers

BIKON CORPORATION, Minneapolis, Mn.—Pump Lock for Bikes

BART BLINSTRUP, Waconia, Mn.—Lunch and Refreshments, 3.2 Beer

BONNIE WOOD CRAFTS, St. Louis Park, Mn.—Handicrafted Plaques (Wood, Stone, etc.)

BREDE, WILLIAM S., Minneapolis, Mn.—Pronto Pups

BREDE, WILLIAM S., Minneapolis, Mn.—Giant Carrousel

BREDE, WILLIAM S., Minneapolis, Mn.—Dining Hall, 3.2 Beer

BREEN, LAWRENCE W., St. Paul, Mn.—Restaurant

BRIGHTER CORPORATION, Hutchinson, Mn.—Lunch and Refreshments

BRIGHTER CORPORATION, Hutchinson, Mn.—Lunch and Refreshments

BROADWAY SEWING CENTER, Minneapolis, Mn.—Viking Sewing Machines

BROADWAY SEWING CENTER, Minneapolis, Mn.—Viking Sewing Machines

BRONSON SHOE CO., Minneapolis, Mn.—Shoes and Boots

BROWN PHOTO CO., St. Louis Park, Mn.—Films and Photo Finishing, Clown Photos

BURKE, ARTHUR C., Springfield, Mo.—Salt Water Taffy

CADS SALES COMPANY, St. Paul, Mn.—Orange Treet

CAMP NATCH, INC., Minneapolis, Mn.—Nature Books, Flash Cards, Games, Charts, Educational Material

CAPT. KEN'S FIREHOUSE BEANS, St. Paul, Mn.—Lunch and Refreshments

CARLSON, A. C., Crystal, Mn.—Earl Nightingale Comm.

CARLSON, ERICA, and OWEN GOOD, Minneapolis, Mn.—Paper Jewelry, Movie Pictures, etc.

CAYOL NATURAL FOODS, Minneapolis, Mn.—Papaya Fruit Drink, Dried Fruits, Snacks, etc.

CENAIKO ENTERPRISES, Minneapolis, Mn.—Corn on the Cob

CENAIKO ENTERPRISES, Minneapolis, Mn.—Floating Candles

CENAIKO ENTERPRISES, Minneapolis, Mn.—Floating Candles

CENTRAL ART SALES, Perris, Calif.—Sewing Machine Attachments

CHARLES, RUSSEL Z., St. Cloud, Mn.—Sea Shells, Corals

CHARLES, RUSSEL Z., St. Cloud, Mn.—Sea Shells, Corals, etc.

CHENG, PETER, IMPORTS, Portland, Ore.—Imports from Taiwan

CHENG, PETER, IMPORTS, Portland, Ore.—Jewelry, Carvings, etc.

CHINA PALACE ENTERPRISES CO., Minneapolis, Mn.—Chinese Pottery, Small Furniture, etc.

CHRISTENSEN SALES, St. Paul, Mn.—Lunch and Refreshments

CHRISTENSEN SALES, St. Paul, Mn.—Lunch and Refreshments

CHRISTENSEN SALES, St. Paul, Mn.—Lunch and Refreshments

CHRISTENSEN SALES, St. Paul, Mn.—Soft Drinks

CHRISTENSEN SALES, St. Paul, Mn.—Hot Dagos, Lunches

CHRISTENSEN SALES, St. Paul, Mn.—Lunch and Refreshments

CHRISTENSEN SALES, St. Paul, Mn.—Lunch and Refreshments

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CHRISTENSEN SALES, St. Paul, Mn.—Lunch and Refreshments

CHRISTENSEN SALES, St. Paul, Mn.—Lunch and Refreshments

CHRISTENSEN SALES, St. Paul, Mn.—Warehouse

CHRISTENSEN SALES, St. Paul, Mn.—Lunch and Refreshments

CHRISTIAN EDUCATIONAL SVC., Thonotosassa, Fla.—Cassettes & Records

CHRISTIAN RESEARCH, INC., Minneapolis, Mn.—Anti-subversion Literature

CHRISTUS OMEGA, INC., Campbellsport, Wisc.—Paper Mache Crafts, Lamps, Wood Carvings, Wrought Iron Items

CHURCH OF THE EPIPHANY, Coon Rapids, Mn.—Fish and Chips
 CHURCH OF THE EPIPHANY, Coon Rapids, Mn.—Dining Hall
 CITY OF HOPE, Minneapolis, Mn.—Small Gifts, Jewelry
 CLARA'S DINER, Stillwater, Mn.—Dining Hall
 CLERSITE CO., St. Paul, Mn.—Eye Glass Cleaner
 CLEWORTH, KENNETH E., Minneapolis, Mn.—Lunches and 3.2 Beer
 COIL ENTERPRISES, St. Paul, Mn.—T-shirts and Patches, Custom Made Emblems
 COMITA, FRANK, Minneapolis, Mn.—Fancy Candy and Cake Decor. Tubes
 CONKLIN PRODUCTS, St. Louis Park, Mn.—Fuel and Oil Conditioner, Cleaners, Wetting Agents
 CONVEY, MAURICE M., St. Paul, Mn.—Lunch and Refreshments
 CONVEY, MAURICE M., St. Paul, Mn.—Popcorn and Refreshments
 CONVEY, MAURICE M., St. Paul, Mn.—Popcorn and Root Beer
 COOLIDGE, JOHN, CO., Marine on St. Croix, Mn.—Shell Jewelry, etc.
 COOLIDGE, JOHN, CO., Marine on St. Croix, Mn.—Glass Items
 COOLIDGE, JOHN, CO., Marine on St. Croix, Mn.—Glass Swans, etc.
 CORDON BLEU, Minneapolis, Mn.—Cookware, China, Crystal, Silverware, Cedar Chests
 COUNTRY COTTAGE, Minneapolis, Mn.—Accent Tables, Pump Kits and Needle Pointers
 COUNTRYSIDE MAGAZINE, Minneapolis, Mn.—Magazine, Records, etc.
 CROCKER, JAMES W., Minneapolis, Mn.—Root Beer
 CROCKER, JAMES W., Minneapolis, Mn.—Root Beer
 CROCKER, JAMES W., Minneapolis, Mn.—Root Beer
 CROWTHER, RICHARD A., Universal City, Calif.—T-Fal Pans
 CRUMP'S, RAY, ATHLETIC SUPPLIES, Minneapolis, Mn.—Jerseys w/ Imprints, Super Grip, Tennis Hat
 CRYSTAL CLEAR CO., Webb City, Mo.—Eye Glass Cleaner
 CRYSTAL CLEAR CO., Webb City, Mo.—Eye Glass Cleaner
 CURRAN & HALLIGAN, Minneapolis, Mn.—Pine Air Freshner
 CURRAN & HALLIGAN, Minneapolis, Mn.—Bowmaker
 CURTIS MATHES SHOWROOM, Minneapolis, Mn.—Color TV and Stereos

 DADSON'S, St. Paul, Mn.—Surplus Steel Products and Miscellaneous
 DAIRY BAR, St. Louis Park, Mn.—Malts, Sundaes, etc.
 DANIELSON, WILLIAM F., St. Paul, Mn.—French Fried Onions
 DANIELSON, WILLIAM F., St. Paul, Mn.—Pizza
 DANIELSON, WILLIAM W., St. Paul, Mn.—Spin-O-Paint
 DASE COMPANY, Hopkins, Mn.—Yarn Winder and Cosmetics
 DAVIS, JAMES A., Minneapolis, Mn.—SnoCones or Candy Apples
 DAVIS, JAMES A., Minneapolis, Mn.—Lunch and Refreshments
 DAVIS, JAMES A., Minneapolis, Mn.—Ice Cream and Sno Cones
 DAVIS, JAMES A., Minneapolis, Mn.—Headquarters
 DAVIS, JAMES A., Minneapolis, Mn.—Sno Cones
 DAVIS, JAMES A., Minneapolis, Mn.—Cheerios
 DAVIS, JAMES A., Minneapolis, Mn.—Refreshments
 DAVIS, JAMES A., Minneapolis, Mn.—Refreshments
 DAVIS, JAMES A., Minneapolis, Mn.—Refreshments
 DAVIS, JAMES A., Minneapolis, Mn.—Refreshments
 DAVIS, JAMES A., Minneapolis, Mn.—Ice Cream and Coke
 DAVIS, JAMES A., Minneapolis, Mn.—Ice Cream Novelties
 DAVIS, JAMES A., Minneapolis, Mn.—3.2 Beer
 DAVIS, JAMES A., Minneapolis, Mn.—Belgian Waffles
 DAWSON & YOUNG, St. Paul Park, Mn.—Heritage Boxes, Marble Items, Gifts
 DEERE, JOHN, CO., Minneapolis, Mn.—Toys and Hats
 DEGNAN, LORRAINE R., Minneapolis, Mn.—Soft Drinks, Popcorn and Ice Cream
 DELRICK ENTERPRISES, Minneapolis, Mn.—Popcorn and Refreshments

DESPLINTER CONCESSIONS, Chicago, Il.—Novelties
 DESPLINTER CONCESSIONS, Chicago, Il.—Storeroom
 DIVERSIFIED PRODUCTS, INC., Wyoming, Mn.—Benelli Cycles, Explorer,
 Gator Tires, Chain Saws, Michelin Tires, etc.
 DOUGLAS DOCTOR, Britton, S. Dak.—Quali Kraft Tools, Adjustable Wrench,
 etc.
 DOLAN, MARLENE - CAROL SWANSON, S. St. Paul, Mn.—Hot Barbecued
 Ham and Pop
 DOLL, NELLIE E., Minneapolis, Mn.—Fur Toys and 3D Pictures
 DOLL, NELLIE E., Minneapolis, Mn.—Fur Toys and 3D Pictures
 DONALDSON'S, Minneapolis, Mn.—Earrings, Jewelry and Piercing of Ears
 DOODLE ART OF ST. PAUL, Lake Elmo, Mn.—Posters and Travel Kits, Pens
 for Art Coloring
 DRIFTWOOD DESIGNS, Osakis, Mn.—Driftwood Decorator Lamps
 DUERR'S, BOB, SNAKE ZOO, Stacy, Mn.—Display Snakes, Buttons
 DUIS ENTERPRISES, Minneapolis, Mn.—Fake Fur and Colored Feather Nov-
 elties and Toys
 DUNA, WILLIAM, Minneapolis, Mn., Gypsy Crepes
 DUNA, WILLIAM, Minneapolis, Mn., Gypsy Crepes
 DYNA-A VAC OF NEW HOPE, New Hope, Mn.—Magnetic and Display Card
 Signs, Comic Plaques

ELKIN MFG. CO., Santa Barbara, Calif.—Demo. and Sale of Defogging Pro-
 duct (Stick Form)
 ELM, RICHARD, St. Paul, Mn.—Popcorn and Soft Drinks
 EL SOL MEXICAN FOOD, St. Paul, Mn.—Tacos, Burritos, Tostados, etc.
 EMMAUS LUTHERAN CHURCH, St. Paul, Mn.—Lunch and Refreshments
 ENCYCLOPEDIA BRITANICA, INC., Chicago, Il.—Britannica
 ENCYCLOPEDIA BRITANICA, INC., Chicago, Il.—Britannica
 ENGELHARDT, ROBERT R., REAL ESTATE, W. St. Paul, Mn.—Topographic
 Maps, Real Estate Sales, Service
 ERB, BILL, St. Paul, Mn.—Candy, Carmel Corn, etc.
 ERICKSON, R. C., CO., Minnetonka, Mn.—Puppets, Bend Me Dolls, Specialty
 Food and Candy
 ERICKSON, R. C., CO., Minnetonka, Mn.—Specialty Soap, Gifts
 ESKIMO SHOP, Anchorage, Alaska—Eskimo Carvings, Alaskan Jewelry, Fur
 Parkas and Mukluks

FAIR ENTERPRISES, INC., Minneapolis, Mn.—Programs, Buttons, Binoculars,
 etc.
 FAIR ENTERPRISES, INC., Minneapolis, Mn.—Classic and Antique Cars
 FAIR ENTERPRISES, INC., Minneapolis, Mn.—Horse Show Program
 FAIRGROUNDS GOLF RANGE CENTER, St. Paul, Mn.—Miniature Golf Range
 FALCON HTS. CONGREGATIONAL CHURCH, St. Paul, Mn.—Lunch and
 Refreshments
 FARAGHER, RICHARD AND LILLIAN, St. Paul, Mn.—Popcorn, Carmel Corn,
 Carmel Apples, Coke, etc.
 FAWN SALES CO., INC., St. Paul, Mn.—Vending Machines and Sales
 FINS & FEATHERS, INC., White Bear Lake, Mn.—Subscriptions to Magazine
 FISH & CHIPS, St. Paul, Mn.—Fish and Chips
 FOLEY MFG. CO., Minneapolis, Mn.—Kitchen Utensils
 FOREMAN & CLARK, St. Paul, Mn.—Clothing
 FOURTH DISTRICT DFL, St. Paul, Mn.—Display and Frosty Freeze
 FREEWAY OUTPOST, Lakeville, Mn.—Western Wear, Boots, Hats, Pants, etc.
 FRESH FRUIT, St. Paul, Mn.—Grapes, Oranges, Plums, etc.
 FRESH FRUIT, St. Paul, Mn.—Grapes, Oranges, Plums, etc.
 FURCH-GOEDERT, St. Paul, Mn.—Lunch Stand, "Pit Stop"

GAMBLE ALDEN LIFE INS. CO., Minneapolis, Mn.—Major Medical Ins., etc.
 GASPAR INTERNATIONAL, Columbia, Mo.—Social Security Nameplates
 GASTHAUS EDELWEISS, St. Paul, Mn.—Bratwurst, Beer Sticks, Pretzels, Refreshments
 GEORGE, DANIEL, II, Lawrence, Ks.—Air Brush Painting, T-Shirts
 GEORGE, DANIEL, II, Lawrence, Ks.—Printed T-shirts
 GERRING INDUSTRIES, INC., Blue Earth, Mn.—Holly Park Mobile Home
 GIANT SUBMARINE SANDWICH, St. Paul, Mn.—Sandwiches
 GIFT O RAMA SHOPS, Minneapolis, Mn.—Gifts and Novelties
 G & K BUILDERS, Minneapolis, Mn.—Bathroom Display & Plastic De-Fogger
 GLADD COMPANY, THE, Minneapolis, Mn.—Houseware Specialties (Molds, Sandbakkelas)
 GLASS BLOWERS GALLERY, St. Paul, Mn.—Glass Novelties
 GLORIA DEI LUTHERAN CHURCH, St. Paul, Mn.—Lunch and Refreshments
 GOEDERT OSCAR, St. Paul, Mn.—Capone Car Show
 GOLD MEDAL BEVERAGE CO., St. Paul, Mn.—Diet Rite Cola and RC
 GOMEZ ENTERPRISES, St. Louis Park, Mn.—Gift Items, Candles, Posters, etc.
 GREEN, BUD, Versailles, Mo.—Drill Press, Decoupage, Transfers
 GROUP AMUSEMENT OWNERSHIP PLAN, Minneapolis, Mn.—Lunch and Refreshments
 GROUP AMUSEMENT OWNERSHIP PLAN, Minneapolis, Mn.—Lunch and Refreshments
 GROUP AMUSEMENT OWNERSHIP PLAN, Minneapolis, Mn.—Skyride
 GROUP SPECIALTIES, Berkeley, Il.—Children's Books
 GUNNARD CO., THE, Minneapolis, Mn.—Canning Sets, Christmas Tree Stand, Turkey Lifters, etc.

HALUX, Osseo, Mn.—Heatilator Zero Clearance, Fireplaces, Stone Veneers, Fireplace Accessories
 HAMER, RAY O., Minneapolis, Mn.—HiStriker
 HAMER, RAY O., Minneapolis, Mn.—HiStriker
 HAMLINE METHODIST CHURCH, St. Paul, Mn.—Dining Hall
 HAMMONDS QUALITY SALES, St. Paul, Mn.—Trophies, Plaques, Engraving and Nameplates
 HANIAN, CONNIE, Scottsdale, Az. Lemonade Shakeup, Bratwurst Sandwich, Tacos, French Fries
 HANNASCH & LAVAQUE, Minneapolis, Mn.—Sno Cones & Frozen Beverage
 HANNASCH & LAVAQUE, Minneapolis, Mn.—Sno Cones
 HAUGEN, DARLENE, Wayzata, Mn.—Ceramics
 HAWAII IMPORTS, Minneapolis, Mn.—Shell, Coral, Turquoise, Puka Jewelry, Plants from Hawaii
 HEL MAC DISTRIBUTING CO., Riverview, Mich.—Portable Massage Units, Bench Vise
 HENRY'S BAR B QUE, St. Paul, Mn.—Barbeque Ribs, Sandwiches, Soft Drinks
 HESKINS & ASSOCIATES, Minneapolis, Mn.—DynAVac Signs (no comics)
 HIGHLAND SEWING CENTER, St. Paul, Mn.—Singer Sewing Machines and Cabinets
 HIXON GLASS BLOWERS, Phoenix, Az.—Demo and Sale of Articles
 HIXON GLASS BLOWERS, Phoenix, Az.—Glass Blowing and Sales
 HIXON GLASS BLOWERS, Phoenix, Az.—Glass Blowing and Sales
 HOHENWOLD, AL, ENTERPRISES, St. Paul, Mn.—Lunches, "Beef Hut"
 HOHENWOLD, AL, ENTERPRISES, St. Paul, Mn.—Lunches & Refreshments
 HOLMES ENTERPRISES, Tampa, Fla.—Leather Goods
 HOLMES ENTERPRISES, Tampa, Fla.—Leather Goods
 HOLMES ENTERPRISES, Tampa, Fla.—Texas Longhorns, Plaques
 HOLTE, A. W., S. St. Paul, Mn.—Dairy Vac - All Around Cleaner, Pails
 HOLTER ANIMAL SHOW, Bloomington, Calif.—Animal Rides
 HOLYLAND HANDICRAFTS, St. Paul, Mn.—Olive Wood Carvings, Mother of Pearl Jewelry

- HOOD'S COLORAMA, Minneapolis, Mn.—TriChem (Liquid Embroidery)
 HOOD'S COLORAMA, Minneapolis, Mn.—TriChem (Liquid Embroidery)
 HORSEFEATHERS CO., Minneapolis, Mn.—Resin Jewelry
 HOSANNAH LUTHERAN CHURCH, St. Paul, Mn.—Lunch and Refreshments
 HOT DOG HOUSE, New Richland, Mn.—Hot Dogs, Refreshments
 HOUSE OF LACHOY, Minneapolis, Mn.—Chun King Chow Mein
 HOUSE OF LEATHER, Minneapolis, Mn.—Sheepskin Coats, Leather Coats, Slacks, Skirts, etc.
 HOWE FIGURETTE SALES, Minneapolis, Mn.—Under Fashions, Swimwear, Pantyhose, etc.
 HUMAN SOCIETY OF THE U.S., Minneapolis, Mn.—Literature, I.D. Tags for Dogs
 HYCRAFT ENTERPRISES, INC., Minneapolis, Mn.—Handmade Jewelry
 HYSON, F. A., Minneapolis, Mn.—English Foil Pictures
 HYSON, F. A., Minneapolis, Mn.—English Foil Pictures
- ICEE OF MINN., INC., Minneapolis, Mn.—Frozen Carbonated Beverages
 ICEE OF MINN., INC., Minneapolis, Mn.—Frozen Carbonated Beverages
 ILIANA PRODUCTS, Indianapolis, Ind.—Floating Candles, Party Favors and Star Flowers
 IMPORTS FROM POLAND, Minneapolis, Mn.—Polish Items
 INDIA BAZAAR, Minneapolis, Mn.—Merchandise of India, Tapestries, Pipes, Accessories
 INDUSTRIAL ENGRAVED NAMEPLATE, St. Paul, Mn.—Badges, Plaques, Nameplates, Trophies
 INDUSTRIAL SPRAYING, No. Mankato, Mn.—Plastic Roofing and Insulation
 INS. LIQUIDATORS OF ROCKFORD, Rockford, Il.—Clothing, Stereo Equip., Luggage
 INTERNATIONAL HARVESTER CO., St. Paul, Mn.—Toy Farm Equip., Lawn and Garden Trucks, etc.
 INTERNATIONAL TRAVEL ARRANGER, St. Paul, Mn.—Promote Charter Travel
 ISAAC, MRS. PETER, St. Paul, Mn.—Lunch and Refreshments
 ISAAC, MRS. PETER, St. Paul, Mn.—Lunch and Refreshments, Popcorn, etc.
 ISAAC, MRS. PETER, St. Paul, Mn.—Cold Drinks, Sandwiches
 ISAKSEN'S NORD HUS, St. Paul, Mn.—Swedish Clogs, Gifts, Packaged Foods
- JAGOE-MERRIMAN, St. Paul, Mn.—Twins Souvenirs, Vikings, North Stars, Saints
 JAGOE-MERRIMAN, St. Paul, Mn.—Twins Souvenirs, Vikings, North Stars, Saints
 JAMAR PRODUCTS, INC., Inglewood, Calif.—Geodes, Gem Stones, Pen Sets, Bookends, etc.
 JEHOVAH LUTHERAN CHURCH, St. Paul, Mn.—Lunch and Refreshments
 JENCO, Chicago, Il.—"Pantsboy" Pant Hanger, Shirt Hanger, Needle Threader
 JERRY'S EAST SIDE ANTIQUES, St. Paul, Mn.—Christmas Plates, Mother and Father Plates, Antiques
 JESNESS CONCESSIONS, Morris, Mn.—Gold Wire Jewelry
 J & M NOVELTY, Minneapolis, Mn.—Coin Sorter
 JOHNSON, BURTON, Minnetonka, Mn.—Gum, Charms, Rings, Bugs, Capsule Machines
 JOVANOVIH, JERROLD, Forest Lake, Mn.—Flower Pictures, Garden Under Glass, etc., Shaklee Products
 JUNKIN CONCESSION CO., Minnetonka, Mn.—Food and Refreshments
 JUNKIN CONCESSION CO., Minnetonka, Mn.—3.2 Beer
- KALSO EARTH SHOE, Minneapolis, Mn.—Earth Shoe T-Shirts, Earth Shoe Posters
 K & W ENTERPRISES, Spring Park, Mn.—Bratwurst and Pop

KAT-TALE, INC., DeGraff, Mn.—"Friends" Poster and Decoupage Plaques
 KEHR, TIMOTHY D., Edina, Mn.—Popcorn and Carmel Corn
 KEHR, TIMOTHY D., Edina, Mn.—Soft Drinks and Popcorn
 KEHR, TIMOTHY D., Edina, Mn.—Soft Drinks and Popcorn
 KEHR, TIMOTHY D., Edina, Mn.—Popcorn
 KERMCO PRODUCTS, Monroe, Ia.—R-1-Tite (Wire Tightener for Fences)
 KINGEN, JAMES B., Minneapolis, Mn.—Lunch and Refreshments
 KINGEN, JAMES B., Minneapolis, Mn.—Lunch and Refreshments
 KIRBY CO. OF ST. CLOUD, INC., St. Cloud, Mn.—Kirby Products
 KIRBY CO. OF SO. MPLS., Minneapolis, Mn.—Kirby Vacuum - Home Maintenance System
 KLEVEN, LYLE, Wyoming, Mn.—Weight Watchers Foods
 KLOSS & KLOSS, Tucson, Ariz.—Wood and Jewelry Souvenirs
 KOHMANN, E. F., Seattle, Wash.—"Quick Sketch" Portraits
 KRANZ LEASING, INC., Olivia, Mn.—Airport

 LADY ISABEL'S KANDY KITCHEN, Sandstone, Mn.—Fudge and Bark
 LAND O'LAKES, INC., Minneapolis, Mn.—Ice Cream Cones
 LAND O'LAKES, INC., Minneapolis, Mn.—Ice Cream Cones
 LARRY'S TRAILER SALES, St. Paul, Mn.—Horse and Stock Trailers, Handy Horse, Saddles, etc.
 LARRY'S TRAILER SALES, St. Paul, Mn.—Horse Trailers
 LARSON, GARY, St. Paul, Mn.—Popcorn and Root Beer
 LARSON, GARY, St. Paul, Mn.—Popcorn and Root Beer
 LARSON, JODEEN, St. Paul, Mn.—Popcorn, Carmelcorn, Cheese Corn
 LARSON, JODEEN, St. Paul, Mn.—Popcorn and Soft Drinks
 LEATHER UNLIMITED, INC., Minneapolis, Mn.—Hand Embroidered Leather Jackets, Coats
 LIBERTARIAN PARTY OF MINN., THE, Minneapolis, Mn.—Books, Booklets, etc.
 LIQUIDATIONS UNLIMITED, New Richmond, Wisc.—Cotton Suede Coats, Comforters
 LITCO, INC., Fargo, N. Dak.—Jaws T-Shirts, Belts, Necklaces
 LITTLE, MRS. KATIE R., Dallas, Tex.—Hoople
 LITTLE, MRS. KATIE R., Dallas, Tex.—Cork Gallery
 LITTLE, MRS. KATIE R., Dallas, Tex.—Dining Hall
 LITTLE, MRS. KATIE R., Dallas, Tex.—Games of Skill
 LITTLE, MRS. KATIE R., Dallas, Tex.—Storage and Warehouse
 LITTLE, MRS. KATIE R., Dallas, Tex.—Stereo Tapes
 LITTLE, MRS. KATIE R., Dallas, Tex.—Candy Floss
 LITTLE, MRS. KATIE R., Dallas, Tex.—3.2 Beer and Food
 LITTLE BIT, INC., Minneapolis, Mn.—Magazine Subscription for High Schools
 LITTLE EUROPE, THE, Minneapolis, Mn.—African Wood Carvings, Art Objects
 LITTLE EUROPE, THE, Minneapolis, Mn.—African Wood Carvings
 LOGOS BOOKSTORE, Minneapolis, Mn.—Books, Posters, Plaques, etc.
 LUCKY "H" RIDING, La Crosse, Wisc.—Buckskin Jackets, Gloves, Western Wear
 LUND SALES, Wayzata, Mn.—Tim (Toy), Lund Lures, German Porcelain Beer Steins
 LUND SALES, Wayzata, Mn.—Lund Lures, Dolls
 LUTHERAN COLPORTAGE SVC., Minneapolis, Mn.—Bibles, Books, etc.
 LYNN'S MADE RITE, Minneapolis, Mn.—Lunch and Refreshments

 MAHARAJA ENTERPRISES, St. Paul, Mn.—Handicrafts, Sandelwood, Ivory, Brass, etc.
 MALONE, JERRY, PRODUCTIONS, Visalia, Calif.—Boss Truck Show
 MALONE, JERRY, PRODUCTIONS, Visalia, Calif.—Whale Show
 MALONE, JERRY, PRODUCTIONS, Visalia, Calif.—Planet of Apes Show

MANNING ICE CO., Anoka, Mn.—Ice
 MANNING CO., Anoka, Mn.—Rural Mail Box Stand, Mail Box Call Signal
 MANN'S WOOD WORLD, Wayzata, Mn.—Vermont Wooden Toys, Carved
 Coconuts, Memorabilia
 MARBLE IMPORTS, Wayzata, Mn.—Bookends, Ashtrays, Bowls, Vases,
 Boxes, Jewelry
 MARTY'S CHAR-BROIL CHICKEN, St. Paul, Mn.—Barbeque Chicken, Sand-
 wich, Beverages
 MARY KAY COSMETICS, Eden Prairie, Mn.—Cosmetics, Facials, etc.
 MASTER DISPLAYS, Minneapolis, Mn.—Drag Race Amusement
 MAXSON ENTERPRISES, Roseville, Mn.—Shell Jewelry, Plaques and Trivets
 McLAWS MFG. CO., Pacoima, Calif.—Massage Equipment
 M & D ENTERPRISES, Carpentersville, Il.—Candies
 M & D ENTERPRISES, Carpentersville, Il.—Fudge
 M & D ENTERPRISES, Carpentersville, Il.—Candies
 M & D ENTERPRISES, Carpentersville, Il.—Fudge
 METCALFE, RUTH, Minneapolis, Mn.—Ti Logs
 METCALFE, RUTH, Minneapolis, Mn.—Ti Logs
 MEXICAN VILLAGES, INC., Los Angeles, Calif.—Clothing, Handicrafts, 3.2
 Beer, etc.
 MIDDLE STATES DISTR. CO., Minneapolis, Mn.—Toys, Dolls, Stuffed Toys
 MIDDLE STATES DISTR. CO., Minneapolis, Mn.—Spin Painting, Boutique
 MIDDLE STATES DISTR. CO., Minneapolis, Mn.—Stuffed Toys
 MIDDLE STATES DISTR. CO., Minneapolis, Mn.—Toys, Dolls, Stuffed Toys
 MIDDLE STATES DISTR. CO., Minneapolis, Mn.—Spin Painting, Boutique
 MIDDLE STATES DISTR. CO., Minneapolis, Mn.—Boutique, Spin Paints
 MIDDLE STATES DISTR. CO., Minneapolis, Mn.—Boutique Shop
 MIDDLE STATES DISTR. CO., Minneapolis, Mn.—Dolls, Stuffed Animals
 MIDLAND PRODUCTS CO., Minneapolis, Mn.—Wholesale Popcorn - Supplies
 and Equipment
 MIDWAY MEN'S CLUB, St. Paul, Mn.—3.2 Beer and Food
 MIDWAY SIGN CO., INC., St. Paul, Mn.—Sign and Card Painting
 MIDWEST SKI AREAS ASSN., St. Paul, Mn.—Ski Promotion, Posters
 MIDWEST WIRE & STEEL PRODUCTS, S. St. Paul, Mn.—Steel Siding, Roof-
 ing, Fence, Posts, etc.
 MILNER & JOHNSON, Minneapolis, Mn.—Novelties
 MINN. AMERICAN REVOLUTION BICENTENNIAL COMMISSION, St. Paul,
 Mn.—Buttons, Flags, Trays, etc.
 MINNESOTA APPLES, INC., Stillwater, Mn.—Sale of Minnesota Apples
 MINNESOTA BAPTIST ASSN., Minneapolis, Mn.—Books and Literature
 MINNESOTA BEEKEEPERS ASSN., Crystal, Mn.—Honey & Honey Products
 MINNESOTA BLUE FLAME GAS ASSN., Rochester, Mn.—All Gas Home,
 Gypsy Crepes
 MINNESOTA CITIZENS CONCERN FOR LIFE, Minneapolis, Mn.—Info. on
 Abortion Issue and Books
 MINNESOTA FIGHTING SAINTS, St. Paul, Mn.—Promotion and Tickets
 MINNESOTA JAYCEES, Minneapolis, Mn.—Info. Booth, Photos, Slides, etc.
 MINNESOTA SHEEP BREEDERS, Rochester, Mn.—Public Relations, Sale of
 Sheep Items
 MINNESOTA SOCIETY OF ARCHITECTS, St. Paul, Mn.—Sale of Magazine
 and Information
 MINNESOTA TURKEY GROWERS ASSN., St. Paul, Mn.—Turkey Sand-
 wiches
 MINNESOTA TURKEY GROWERS ASSN., St. Paul, Mn.—Turkey Sand-
 wiches
 MINNESOTA & WESTERN RAILROAD MUSEUM, Annandale, Mn.—Model
 R.R. Display
 MINNESOTA ZOOLOGICAL GARDEN, St. Paul, Mn.—Promote and Publicize
 Zoo in Apple Valley
 MINNETONKA MOCCASIN CO., Minneapolis, Mn.—Moccasins and Related

MINNETONKA MOCCASIN CO., Minneapolis, Mn.—Moccasins and Related
 MINNETONKA MOCCASIN CO., Minneapolis, Mn.—Moccasins and Souvenirs
 MIRACLE MAID - DIV. OF WEST BEND, Rosemount, Mn.—Cookware - West
 Bend
 MIRACLE MAID - DIV. OF WEST BEND, Rosemount, Mn.—West Bend Prods.
 MISTER SOFTIE, Janesville, Wisc.—Cones, Malts, Shakes
 MOHAVE CANDLES, Bullhead, Az.—Candles, Imitation Fruit, Hanging
 Planters, Gifts
 MOSS SKILL GAME, Hot Springs, Ark.—Diggers
 MOSS SKILL GAME, Hot Springs, Ark.—Diggers
 MR. BOB'S ENTERPRISES, Chicago, Il.—Airpot (Vacuum Bottle)
 MR. M. Spring Park, Mn.—Leather Goods and Turquoise
 M & S SALES, St. Paul, Mn.—French Fried Cheese Curds, Pepi Pol Sandwiches
 M & T SALES, Anoka, Mn.—H.P. Vacu Flo, Central Vacuum
 MULTIPLE SCLEROSIS SOCIETY, Minneapolis, Mn.—Patient Services, Edu-
 cational Game for Lower Ages
 MURATA PEARL CO. OF CALIF., Gardena, Calif.—Pearl Bearing Oysters,
 Settings for Pearls
 MY IMPORTS, Culver City, Calif.—Sandals and Burl Tables

 NAIRNE CO., CHESTER H., Livonia, Mich.—Juicer Signature Blender
 NAIRNE CO., CHESTER H., Livonia, Mich.—Rug Cleaner
 NAIRNE CO., CHESTER H., Livonia, Mich.—Juicer Blender
 NATIONAL SERVICE CO (JEWEL JOY), Bloomington, Calif.—Jewelry
 Cleaner
 NATIONAL SERVICE CO (JEWEL JOY), Bloomington, Calif.—Jewelry
 Cleaner
 NATIONWIDE DISTR. & A. C. WEBER, Mpls., Mn.—Pfaff Sewing Machines
 NELLER, ROBERT, Appleton, Wisc.—Crazytune Whistles
 NORTHLAND EMBLEM, INC., Saukville, Wisc.—Emblems
 NORTHSTAR COMPONENTS, Minneapolis, Mn.—Chem-Lite (Chemical Light)
 NORTH STATE AMUSEMENTS, INC., Minneapolis, Mn.—Space Tower
 NO. SUBURBAN - ST. PAUL KIWANIS, Roseville, Mn.—Malts and Cones
 NORTHWEST GALLERIES, White Bear Lake, Mn.—Long Range Shooting
 Gallery
 NORTHWEST ORGAN CO., Minneapolis, Mn.—Electronic Organs, Guitar
 Music and Accessories
 NORTHWESTERN PRODUCTS, INC., Minneapolis, Mn.—Religious Plaques,
 Greeting Cards, Records, etc.
 NORTHWESTERN PRODUCTS, INC., Minneapolis, Mn.—Religious Items, etc.

 OLSON, MRS. LOREN, Minneapolis, Mn.—Dolls, Doll Clothes, Art Foam, etc.
 O'NEIL, FRED C., St. Paul, Mn.—Hot Dog on a Stick
 O'NEIL, FRED C., St. Paul, Mn.—Sale of Plush
 O'NEIL, FRED C., St. Paul, Mn.—T-Shirts
 O'NEIL, FRED C., St. Paul, Mn.—Lunch and Refreshments
 O'NEIL, FRED C., St. Paul, Mn.—Warehouse
 ORANGE TREET, Castro Valley, Calif.—Soft Drink - Orange
 ORANGE TREET, Castro Valley, Calif.—Sliced Pineapple
 ORIENTAL CHICKEN WINGS, Edina, Mn.—Deep Fried Chicken, Packaged
 Seasoning
 OXFORD, EDDIE, Versailles, Mo.—Handwriting Analysis

 PACKAGED FURN. & CARPET CO., St. Paul, Mn.—Carpeting: Lees, Bigelow,
 Hollytex
 PATIO VILLAGES, INC., Minneapolis, Mn.—Victor Awnings, Canopies, Lawn
 and Garden Shrubbery, Awnings, Canopies, etc.
 PATTEN, JAMES P., Davenport, Ia.—Tiny Tim Donuts

PATTERSON RESIN PRODUCTS, LaMirada, Calif.—Decorative Resin Products for Home, Flowers, etc.

PATTERSON RESIN PRODUCTS, LaMirada, Calif.—Decorative Resin Products for Home, Flowers, etc.

PATZNER NOVELTY CO., Dubuque, Ia.—Fake Fur Novelties

PATZNER NOVELTY CO., Dubuque, Ia.—Fake Fur Novelties

PEGGI'S CERAMICS & STAINED GLASS, Wyoming, Mn.—Hanging Pots, Polish Mug, Pitchers, Bowls, etc.

PELLOWSKI, DAVE, St. Paul, Mn.—Morse/Electrographic Cereos, Vita Craft Cookware, Cutlery, China, etc.

PETERS, JAMES, Green Bay, Wisc.—Coke, Wieners

PETERS, JAMES, Green Bay, Wisc.—Coke, Wieners

PERLMAN, DAVID M., New Hope, Mn.—Spin-O-Painting

PITTROFF, FRED, Pasadena, Calif.—Hot Fudge Sundae

PLAYHOUSE TOY CO., Minneapolis, Mn.—Toy Party Plan

PLETAN, BURTON G., Mesa, Ariz.—Artist

PLUM CREEK CORP. Walnut Grove Mn.—Cheese Spread

POJARS PANTRY St. Paul, Mn.—Lunch and Refreshments

POULSON'S HOME STYLE FUDGE, Hammond, Ind.—Fudge

PRIMA CORPORATION, Minneapolis, Mn.—Hitches for Trailers, Stainless Products for Kitchen and Safety Hunting Devices

PRIME ENT. PRODUCTIONS, INC., Richfield, Mn.—Bonus Books

PRIME ENT. PRODUCTIONS, INC., Richfield, Mn.—Bonus Books

PRIME ENT. PRODUCTIONS, INC., Richfield, Mn.—Bonus Books

PRIME STEAK HOUSE, N. St. Paul, Mn.—Steak House

PROD. DEVELOPMENT & MFG. INC., Mendota, Mn.—Shake Painter Tools, Speed Brush

PROTEIN-ETTE CO., New Hope, Mn.—Textured Vegetables, Meat Replacement

PUT-ON SHOPPE, INC., Minneapolis, Mn.—Apollo Jackets, Fabric Prints, Specialties

RANI-SONIA INDIA IMPORTS, N. St. Paul, Mn.—Handcrafts from India

RED HORSE SADDLE SHOP, St. Paul, Mn.—Western Hats, Boots, Riding Clothes, Tack

REINHARDT, E. L. CO., INC., N. St. Paul, Mn.—Key Chains, Padlocks, Alarm Systems, etc.

RIDE FOR COURAGES, White Bear Lake, Mn.—Pony Express Letter Route (\$1.00 per)

ROBBINSDALE CHAPTER NO. 2380 E.S., Minneapolis, Mn.—Lunch and Refreshments

ROBINSON, JACK, Roseville, Mn.—Lunch and Refreshments (Demolay Lincoln Chapter)

ROBINSON, JACK, Roseville, Mn.—Smorgasbord

ROBINSON, JACK, Roseville, Mn.—Pancake House

ROBINSON, JACK, Roseville, Mn.—Waffle Shop

ROBINSON, JOHN, St. Paul, Mn.—Pizza Palace

ROBINSON ENTERPRISES, Mt. Prospect, Il.—Guess Your Weight

ROBINSON ENTERPRISES, Mt. Prospect, Il.—Warehouse & Headquarters

ROBINSON ENTERPRISES, Mt. Prospect, Il.—3.2 Beer and Food

ROBINSON WOOD PRODUCTS, Annandale, Mn.—Wood Home and Garden Planter and Ornaments

ROCK & STONE SHOP, St. Paul, Mn.—Lapidary Jewelry and Stones, Rough and Polished

ROGERS O'CONNOR, St. Paul, Mn.—Hot Dogs, Refreshments

ROGERS, JAMES C., St. Paul, Mn.—Salted Shell Peanuts

ROGERS, JAMES C., St. Paul, Mn.—Salted Shell Peanuts

ROGERS, JAMES C., St. Paul, Mn.—Warehouse

ROGERS, JAMES C., St. Paul, Mn.—Salted Shell Peanuts

ROGERS, JAMES C., St. Paul, Mn.—Lunch and Refreshments

ROGERS, JAMES C., St. Paul, Mn.—Salted Shell Peanuts
 ROLLA CHAPTER NO. 254 O.E.S., Minneapolis, Mn.—Dining Hall
 ROOB STUDIOS, INC., Milwaukee, Wisc.—Photo Gallery/Buttons
 ROOB STUDIOS, INC., Milwaukee, Wisc.—Photos
 ROOB STUDIOS, INC., Milwaukee, Wisc.—Photos
 ROUND BOBBIN SEWING CENTER, St. Paul, Mn.—Elna Sewing Machines,
 Related Items
 ROYAL AMERICAN SHOWS, INC., Tampa, Fla.—Giant Slide, Carnival

ST. ANTHONY PARK UNITED METHODIST, St. Paul, Mn.—Dining Hall
 ST. BERNARD'S CHURCH, St. Paul, Mn.—Dining Hall, Fancy Work
 ST. JOHN'S CAFETERIA, Mound, Mn.—Dining Hall, Lunch Counter
 ST. PAUL AMZOIL CENTER, St. Paul, Mn.—Amzoil and Information
 ST. WILLIAM'S DINETTE, Minneapolis, Mn.—Meals and Refreshments
 SALEM LUTHERAN CHURCH, Minneapolis, Mn.—Meals and Lunches
 SAMPON COMPANY, San Francisco, Calif.—Chinese 7 Block Puzzle
 SANDAK OF CALIFORNIA, Anaheim, Calif.—Sandak Shoes
 SANTA FE SNACK BAR & GIFT, San Diego, Calif.—R.R. Engineer Caps,
 Pandana®, Plaques, etc.
 SAVE OUR UNWANTED LIFE, INC., Minneapolis, Mn.—Circle of Life, But-
 tons, Bracelets and Medallions
 SCHLOUGH, WESLEY E., Minneapolis, Mn.—Lunch and Refreshments
 SCHNEIDER, KATHLEEN, St. Paul, Mn.—Popcorn and Carmel Corn
 SCHNEIDER POPCORN, St. Paul, Mn.—Popcorn, Carmel Corn, Pop
 SCHOOL FOR SOCIAL DEV., Minneapolis, Mn.—Handicraft Articles, Public
 Relations
 SCHOOL FOR SOCIAL DEV., Minneapolis, Mn.—Handicrafted Articles
 SCHRODER CONCESSIONS, Faribault, Mn.—Carmel Corn, Popcorn
 SCHRODER CONCESSIONS, Faribault, Mn.—Carmel Corn and Peanuts
 SCHRODER CONCESSIONS, Faribault, Mn.—Bratwurst
 SCHRODER CONCESSIONS, Faribault, Mn.—Carmel Corn, Popcorn
 SHUMACHER'S NEW PRAGUE HOTEL, New Prague, Mn.—Kolacky and
 Kneidluck, Czech Sweet Roll and Dumplings w/Gravy
 SECURITY SEED CO., Williamsburg, Ia.—Corn Sorghum, Soybeans, Alfalfa
 SEGAL, JAMES, St. Paul, Mn.—Tobacco Products, Candy and Gum
 SERVICES FOR THE BLIND, St. Paul, Mn.—Food and Beverages
 SHAKLEE DISTRIBUTORS, Bloomington, Mn.—Cosmetics, Food Supplements,
 Household Cleaning Products
 SHOGREN, A. V.-ERICKSON, Minneapolis, Mn.—Game
 SHOGREN, A. V.-ERICKSON, Minneapolis, Mn.—Pig Race
 SHOGREN, A. V.-ERICKSON, Minneapolis, Mn.—Metro Derby Race
 SHOGREN, A. V.-ERICKSON, Minneapolis, Mn.—Rabbit Race
 SHOGREN, A. V.-ERICKSON, Minneapolis, Mn.—Penny Arcade and Games
 SHOPPE OF FRAGRANCE, Marine on St. Croix, Mn.—Perfume, Cologne, etc.
 SHOPPE OF FRAGRANCE, Marine on St. Croix, Mn.—Invisible Dog, Per-
 fume, Hair Curlers, etc.
 SHOPPER'S PRODUCTS CO., Garland, Tex.—Jewelry and Leather Goods
 SHOPPER'S PRODUCTS CO., Garland, Tex.—Jewelry and Leather Goods
 SIDNAM LAPIDARY, Norwood, Mn.—Sea Shell Jewelry and Gems
 SINGER COMPANY, Burnsville, Mn.—Singer Machines and Accessories
 SINGER COMPANY, Burnsville, Mn.—Singer Machines and Accessories
 SOCIALIST LABOR PARTY OF MINN., Minneapolis, Mn.—Literature & Books
 SONBOL, AHMED A., Minneapolis, Mn.—Handmade Crafts and Ethnic Foods,
 etc.
 S. P. COMPANY, Edina, Mn.—Tapes, Albums and Accessories
 S. P. COMPANY, Edina, Mn.—Tapes, Albums and Accessories
 SPECIALTY PRODUCTS, N. Wildwood, N.J.—Household Rubber Mop
 SPEEDY GIANT POSTER PHOTOS, Edina, Mn.—Poster Photos

SPIESS, WM. F., & SONS, St. Paul, Mn.—Carved Redwood Nameplates
 SPIESS, WM. F., & SONS, St. Paul, Mn.—Carved Redwood Nameplates
 SPIESS, WM. F., & SONS, St. Paul, Mn.—Grandstand Diner
 STANTON'S STALL, w/ St. Paul, Mn.—Lunch and Refreshments
 STAR OF THE NORTH JEWELRY CO., St. Paul, Mn.—Handcrafted Jewelry and Sales
 STA-TITE CORPORATION, Plymouth, Mn.—FE-2 Energizer for Fence, Electric Fence Insulators and Related
 STEICHEN FOOD MARKET, St. Paul, Mn.—Food Market
 STERLING ENTERPRISES, Minneapolis, Mn.—Hurley Water Purifier
 STEWART INFRA-RED COMMS., Eden Prairie, Mn.—Lunch and Refresh.
 STONE, ALAN B., Minneapolis, Mn.—Kosher Lunch and Refreshments
 STRAWBERRY PATCH, St. Paul, Mn.—Strawberry Shortcake
 SULLIVAN, MRS. JANICE, Lakeville, Mn.—Kitchen Supplies
 SULLIVAN, LEE, Anoka, Mn.—Wall Plaques
 SUNDERLAND, DAVID K., Rogers, Mn.—Popcorn and Refreshments
 SURVIVE ALL COMPANY, Roseville, Mn.—Dehydrator for Food
 SVENGALI, I. & S. Minnetonka, Mn.—Trick Playing Cards
 SWEDISH GIFT SHOP, Minneapolis, Mn.—Scandinavian Imports
 SYNDICATE SALES, Minneapolis, Mn.—T-Fal Cookware
 SYNDICATE SALES, Minneapolis, Mn.—Bowmaker
 SYNDICATE SALES, Minneapolis, Mn.—Patty Shell Molds
 SYNDICATE SALES, Minneapolis, Mn.—10 in 1 Beater
 SYNDICATE SALES, Minneapolis, Mn.—Glass Cutter
 SYNDICATE SALES, Minneapolis, Mn.—T-Fal Cookware
 SYNDICATE SALES, Minneapolis, Mn.—T-Fal Cookware
 SYNDICATE SALES, Minneapolis, Mn.—Salad Maker
 SYNDICATE SALES, Minneapolis, Mn.—Rainbo Art Colors
 SYNDICATE SALES, Minneapolis, Mn.—Bowmaker
 SYNDICATE SALES, Minneapolis, Mn.—Salad Maker - German Knife

 TECHNIQUE II, INC., Minneapolis, Mn.—Scotchpak Food Packaging Set
 TECHNIQUE II, INC., Minneapolis, Mn.—Scotchpak Food Packaging Set
 TEDSON COMPANY, Minneapolis, Mn.—Malgard (Smoke Detector)
 TEDSON COMPANY, Minneapolis, Mn.—Malgard (Smoke Detector), Amzoil (Motor Oil)
 TELEVAC COMPUTER CO., Versailles, Mo.—Personality Computer and Horoscope
 TENTH WARD & RURAL RAMSEY DFL, St. Paul, Mn.—Tom Thumb Donuts
 THERMO TEMP CORPORATION, Eden Prairie, Mn.—Thermo Temp Cups Personalized w/Pictures
 THOMPSON, DONALD F., Levittown, Pa.—Indian Flute, Irish Flute, Instruction Books, etc.
 THUMB THINGS, Mendota Heights, Mn.—Fingerprint Drawings, Frames and Wooden Easels, etc.
 TOLCHINOR, NORM, Minneapolis, Mn.—Billfolds, I.D. Tags, Jewelry, Misc.
 TOM THUMB DONUT CORP., Minneapolis, Mn.—Donuts, Fried Goods, etc.
 TOM THUMB DONUT CORP., Minneapolis, Mn.—Donuts, Fried Goods, etc.
 TOWNSEND & JOHNSON, Fergus Falls, Mn.—Foot Long Hotdogs
 TOWNSEND & SPRANGER, Fergus Falls, Mn.—Lunch and Refreshments
 TRAIN HOUSE, Harrisburg, Ark., Antique Trains and Toys
 TREAT CENTER CO., St. Paul, Mn.—Bomb Pop
 THE TRIKE SHOP, INC., Minneapolis, Mn.—Three Wheel Volkswagen Motorcycles
 TURNCRAFT CLOCKS, Minneapolis, Mn.—Grandmother Clocks, Shelf Clocks, Kits
 20TH CENTURY MICROWAVE, INC., Mankato, Mn.—Litton Microwave, Micro Browner, Roasting Rack
 T. C. NOVELTY CO., Minneapolis, Mn.—Games, Playland Amusement Arcade

TYSK CONCESSIONS, Boxed Candy

TYSK CONCESSIONS, St. Paul, Mn.—Popcorn, Soft Drinks, etc.

TYSK CONCESSIONS, St. Paul, Mn.—Candy and Miscellaneous

U. S. BENCH CORPORATION, Minneapolis, Mn.—Courtesy Benches

UNITED STORES, St. Paul, Mn.—Tents, Down Products, Snowsuits, Helmets, etc.

UNITED STORES, St. Paul, Mn.—Tents, Down Products, etc.

UNIVERSAL DISCOUNT, INC., St. Paul, Mn.—Discount Merchandise

UNIVERSAL DISCOUNT, INC., St. Paul, Mn.—T-Shirts, Merchandise

UNIVERSAL DISCOUNT, INC., St. Paul, Mn.—Discount Merchandise

UNIVERSAL DISCOUNT, INC., St. Paul, Mn.—Discount Merchandise

VAALA, PAUL, Minneapolis, Mn.—Puka Shells, etc.

VARELA CO., INC., Columbus, Oh.—Sewing Machines (White, Elna and Dayton Brand)

VESCIO'S, INC., Minneapolis, Mn.—Lunch and Refreshments

VIRNIG, ARDIS, Minneapolis, Mn.—Sketch Artist

VITALE'S ITALIAN FOODS, INC., St. Paul, Mn.—Lasagna, Ravioli, Pizza, Meat Balls, etc.

VITA MIX CORPORATION, Cleveland, Oh.—Vita Mix Blender

VOGT APPLIANCE CO., Champlin, Mn.—Polorator Massager

VOKATY, MRS. ISABEL, Anoka, Mn.—Hand Made Dolls, Clothes, Stuffed Toys, Toaster Covers

VOLIN, CHARLES J., Newport, Mn.—Cigarettes, Cigars, etc.

VOLIN, CHARLES J., Newport, Mn.—Cigarettes, Cigars, Tobacco

VOLIN, CHARLES J., Newport, Mn.—Cigarettes, Cigars, Tobacco

VOLIN, CHARLES J., Newport, Mn.—Cigarettes, Cigars, Tobacco

VOTEL, SHARON, CERAMICS, St. Paul, Mn.—Terrariums, Animals, etc.

VOYAGER VILLAGE, Edina, Mn.—Land Dev. Booth

WAGNER CAKE DEC. INSTITUTE, St. Paul, Mn.—Cake Decorating School

WALT'S HAMBURGER SHOP, Alexandria, Mn.—Lunch and Refreshments

WARD, PAUL S., Costa Mesa, Calif.—Lunch and Refreshments

WARD, PAUL S., Costa Mesa, Calif.—Lunch and Refreshments

WARD, PAUL S., Costa Mesa, Calif.—Lunch and Refreshments

WARD, PAUL S., Costa Mesa, Calif.—General Food Stand

WARD, PAUL S., Costa Mesa, Calif.—Lunch and Refreshments

WATKINS PRODUCTS, Buffalo, Mn.—Watkins Products

WAYNE'S SADDLERY WHOLESALE, Princeton, Mn.—American and Red Ranger Western Saddles, etc.

WCCO RADIO, Minneapolis, Mn.—"Good Neighbor to Northwest"

WEEZIE'S, Bloomington, Mn.—Ceramic Flower Pots, Ceramic Jewelry

WHEEL SVS. COMPANY, INC., St. Paul, Mn.—Bostrom Seats, Firestone Ride Rite, Air Bags, etc.

WHITE FARM EQUIP CO., Oak Park, Il.—T-Shirts, Caps and Belts

WOLDORSKY, JERRY, Minneapolis, Mn.—T-Shirts

WOLFE'S, St. Paul, Mn.—Social Security Plates, Door Plates, Nameplates

WOODIN, C. A., Joplin, Mo.—Roman Target

WOODIN, C. A., Joplin, Mo.—Roman Target

WOODIN, C. A., Joplin, Mo.—Roman Target

WOZNIAK, GEORGE, St. Paul, Mn.—French Fries

WOZ'IAK, GEORGE, St. Paul, Mn.—Kosher Dill Pickles

WYOMING STUDIO, St. Paul, Mn.—Specialized Belt Buckles, Planter Hangers, Leather Antique Car Buckles

YAHR, JOSEPH H., Minneapolis, Mn.—Jewelry and Engraving

YE OLD MILL CO., Apple Valley, Mn.—Canal Boat Ride

ZELLER, JAMES Lakeville, Mn.—Egg Rolls

HERITAGE SQUARE

- BOBBY'S CERAMICS, Big Fork, Mn.—Pitchers, Bowls, Vases, etc.
- BROWN, YVONNE, AND LIL NOLBY, Excelsior, Mn.—Tole Paintings on Antique Tin and Wood Ware, Prints, Dried Arrangements, etc.
- CREATIONS BY NORM, Aberdeen, S.D.—Related Wood Hangings, Wood Knots
- D & D ENTERPRISES, Smithville, Ind.—Baskets, Rugs, Pottery, Paintings, Blankets
- DILLON, HERBERT L., New Ulm, Mn.—Scrimshaw Art - Craft Antler Jewelry
- DONALDSON'S, Minneapolis, Mn.—Fabrics, Needlepoint Products, Rug Hooking Kits
- ECKSTROM, KATHERINE, Golden Valley, Mn.—China Painting Demo.
- ERNT, STEVE, Minneapolis, Mn.—Batik and Tie Dye Craft
- FILIOVICH DRIFTWOOD DESIGNS, St. Paul, Mn.—Designs, Pieces, Dry Flowers, Wildlife Pieces, Driftwood Designs
- FUNK & ROSE CO., Minneapolis, Mn.—Hand Made Leather Goods
- GREIF BROTHERS CORP., St. Paul, Mn.—Wood Barrels, Wine Kegs, Planters, Chairs, Water Kits, etc.
- GYPSY DANCER, Ely, Mn.—Liquid Silver, Nature Silk Screenings, Silver Heishe Jewelry
- HANNASCH & LAVAGUE, St. Paul, Mn.—Cotton Candy and Hard Candy
- HARRIS, S. R., INDUSTRIES, Minneapolis, Mn.—Threads for Sewing, Binding, Patterns, Pattern Tracing
- HELLO MINNESOTA, Minneapolis, Mn.—Minnesota Gifts
- HOME WOODS POTTERY, St. Paul, Mn.—Stoneware Pottery, Hand Built Clay
- JUSTER, H. A., CO., Minneapolis, Mn.—Denim Bib Overall, Jackets, Work Shirts, Cotton Flannel
- KITE LINE, THE, St. Paul, Mn.—Custom Made Kites, etc.
- KNIT-KITS, INC., Minneapolis, Mn.—Quilt Kits, Quilters, Books, Frames and Supplies
- KOMAREK, EVIE, St. Paul, Mn.—Fresh Fruit, Vegetables, Coffee Beans, Candles
- LAPLANDER, THE, St. Paul, Mn.—Reindeer Skins, Jackets, Boots, Hats
- LEE WARDS CREATIVE CENTER, Fridley, Mn.—Macrame, Quilling, Sand Crafting, Supplies, etc.
- LEMONADE LTD., St. Paul, Mn.—Lemonade, Popcorn, Hot Chocolate, etc.
- MADE ON EARTH, Minnetonka, Mn.—Wood Planters, Custom Made Wood Furniture
- MAD! WITH OUR HANDS, Satellite Beach, Fla.—Sea Shell Jewelry, Necklaces, Bracelets, etc.
- MASTER ART REPRODUCTIONS CO., Coon Rapids, Mn.—Reproductions of Picture Cases, Copper Plates
- MINNETONKA ANTIQUARIAN BOOK SHOP, Wayzata, Mn.—Old and Rare Books
- MORGAN, WILLIAM, Minneapolis, Mn.—Caricatures
- MOTHER NATURE PLANTS, Minneapolis, Mn.—Potted Plants, Dry Flower Arrangements, etc.
- 1975 SESQUICENTENNIAL ASSN., Minneapolis, Mn.—Button, Pin and Booklet

NUEBEL, ED, St. Paul, Mn.—Roasted Peanuts and Nuts
NUEBEL, ED, St. Paul, Mn.—Antique Reproductions of Toys, Wall Hangings, etc.

PETERS, JAMES, Green Bay, Wisc.—Sausage and Coke
PINE HOUSE WOODCRAFTERS, Minneapolis, Mn.—Wooden Toys
PRECISION GLASS BLOWER, Rockford, Il.—Blown Glass and Spun Glass
PROCHNOW-KING ANTIQUES, White Bear Lake, Mn.—Antiques

QUILTS BY JEANNIE MAY, St. Paul, Mn.—Stuffed Toys, Quilts, Patchwork, Shawls, etc.

REGER ROCKS, Cascade, Colo.—Gems, Minerals, Jewelry, Indian Arts and Crafts

RUSH CO., Minneapolis, Mn.—Milk Shakes, Blueberry Muffins, Cones, etc.

SANTA FE AMTRAK GIFTS, San Diego, Calif.—R.R. Engineer Caps, Bandanas, Postcards, etc.

SCHENDZIELOS, DIANNE, So. Haven, Mn.—Decoupage, Heritage Boxes, Afghans and Quilts

SIERRA CLUB, NORTHSTAR, Minneapolis, Mn.—Club, Books, Nature Posters

SIMONSON FAMILY, THE, Wayzata, Mn.—Handcrafted Jewelry, Spoon Rings, etc.

SINCO, Stevens Point, Wisc.—Candles, Hanging Pots, Rings, Bracelets, etc.

SMITH'S LEATHER SHOP, Minneapolis, Mn.—Leather Goods

SQUIRE JOHN'S DRUMSTICKS, Falcon Heights, Mn.—Turkey Drumsticks

STONEFLOWER, CONTEMPORARY CRAFTS, INC., St. Paul, Mn.—Wooden Designs, Stoneware, Handwoven Items, Toys, Hangings, Mats, etc.

STUDIO PRODUCTIONS OF AMERICA, Newport Beach, Calif.—Three Dimensional Wall Sculptures

T.N.T. SPECIALTIES, Minneapolis, Mn.—Apple Crisp, Fritters, Milk and Sarsaparilla, etc.

THE TOBAK SHOP, St. Paul, Mn.—Tobacconist, Pipes, Imported Cigars, etc.

T.C. INST. FOR TALENTED YOUTH, St. Paul, Mn.—Scattered Seeds Magazine, Minn. Homefires Calendar

TYSSELING, JOHN, St. Paul, Mn.—French Fried Mushrooms, Root Beer and 7-Up

UPPER MIDWEST AMERICAN INDIAN CENTER, Minneapolis, Mn.—Indian Arts and Crafts, Packaged Goods, Photos

VICTORIAN PHOTOGRAPHER, THE, Minneapolis, Mn.—Victorian Style Photos

WESTERN PRODUCTIONS, INC., Minneapolis, Mn.—Jewelry, Leather and Ceramics

WOLDORSKY, JERRY, Minneapolis, Mn.—Arcade Games

WOODCUT WAGON, THE, New Holstein, Wisc.—Carved Wood Signs, Wood Carved Pieces

WOODLAND FURNITURE, Good Thunder, Mn.—Hand Made Early American Furniture

YARNERY, THE, St. Paul, Mn.—Weaving, Spinning, Crocheting, Dyeing, etc.

YE OLDE COPPER SHOPPE, St. Paul, Mn.—Antique Brass and Copper, Primitive Furniture, Old Iron Pieces

UNITED PARCEL SERVICE, Minneapolis, Mn.—Promoting Service

U. S. NAVY RECRUITING, Minneapolis, Mn.—Public Relations

REPORT OF LEGISLATIVE AUDITOR

on the

FINANCIAL AFFAIRS

of

STATE AGRICULTURAL SOCIETY

Year Ended November 30, 1975

AUDITOR'S REPORT

This report on an audit of the State Agricultural Society covers the year ended November 30, 1975.

The objectives of this audit were to determine that financial transactions were properly recorded, expenditures were proper and made for the purposes set out in Minn. Stat. Chapter 37, receipts were accounted for and deposited in the accounts of the society, and that procedures and internal control systems are sufficient to safeguard the cash and other property of the society in an economical, efficient, and businesslike manner.

The audit was made in accordance with generally accepted auditing standards, and according, included such tests of the accounting records and such other auditing procedures as we considered necessary in the circumstances.

Depreciation has been taken on certain structures, the electric plant, and personal property. Depreciation is not taken on some structures, the gas, sewer, and water systems, and other improvements such as fences, sidewalks, streets, curbs, and gutters.

In our opinion, except for depreciation not being taken on some fixed assets as stated above, the balance sheet and statements of income and changes in financial position in this report present fairly the financial position of the State Agricultural Society at November 30, 1975, and the results of its operation and changes in its financial position for the year then ended, in conformity with generally accepted accounting principles applied on a basis consistent with that of the preceding year.

COMMENTS

The State Agricultural Society (SAS) is a public corporation with the right of perpetual succession. Its membership is composed of the following:

1. Three delegates from each agricultural society or association in the state which maintains an active existence, holds annual fairs, and is entitled to state aid under Minn. Stat. Section 38.02.
2. One delegate to be appointed by the county board of each county in the state in which no county or district agricultural society exists.
3. Individuals, who by reason of eminent service to agriculture, horticulture, or in the arts and sciences connected therewith, or by long and faithful service to the society, have been elected as honorary members.
4. Delegates from qualified state societies and associations as listed in Minn. Stat. Section 37.03 (4).
5. Members of the Board of Managers of SAS.

The management of the affairs of SAS is vested in a Board of Managers. The president is elected for a one-year term, the two vice-presidents for two-year terms alternately. The other managers are elected from each of seven regional districts not represented by a vice-president for terms of three years.

The year-around business is conducted under the stewardship of a secretary-general manager, elected by the board.

All employees serve at the pleasure of the board and the secretary-general manager who is authorized by the board to make adjustments in the assignments and compensation of employees as he deems advisable.

Activities of the society are financed by receipts from the annual fair and from rental of buildings and grounds.

Admissions

Total outside gate admissions including vehicles, and grandstand admissions at the last four annual fairs were as follows:

	1972	1973	1974	1975
Outside gate admissions	1,448,777	1,440,330	1,596,214	1,590,176
Grandstand admissions	166,694	141,470	171,450	169,427

The admission charge for adults and vehicles was increased from \$1.50 to \$2.00 in 1975.

Operations

Income and expense for the year ended November 30, 1975 are shown in Exhibit B. A comparative summary of income and expense for the years ended November 30, 1975 and 1974 follows:

	Year Ended November 30	
	1975	1974
Income	\$4,489,748	\$3,735,371
Expense	3,968,341	3,512,387
Net Income	\$ 521,407	\$ 222,984

Statement of Changes in Financial Position

A statement of sources and applications of funds appears in Exhibit C. Funds provided from net income and depreciation for the year, and a decrease in working capital, were applied to increases in plant.

Cash Receipts

One person opens all mail addressed to SAS unless it is addressed to a specific department. The mail opener gives cash and checks received in the mail she opens to the cashier, or if the receipts are for space rental, to the Space Rental Department, but does not make a list or other record of the amounts received. Some payments are made in person to the Space Rental Department. Personnel of the Space Rental and other departments receiving payments give the payments to the cashier.

In order to minimize the handling of cash and provide better control over receipts, we recommend that:

- persons without access to receipt records open all mail addressed to SAS and its departments,
- the mail openers list all money enclosed and submit it with supporting documents to the cashier,
- the cashier transfer the supporting documents and a list of the payers and amounts paid to the appropriate departments, and
- payments made in person be received directly by the cashier, who would issue a receipt to the person making the payment. The cashier should transfer supporting documents for, or descriptions of, the payments to the appropriate department.

Contracted Services

Payments made to two SAS contractors were not in accordance with the provisions of their contracts, and payments made to certain other contractors were not sufficiently documented.

SAS entered into an open-end contract in December 1969 with an individual

to perform maintenance and minor construction planning work for SAS. The contract states that the individual is to be compensated at the hourly rate of \$10 for this work. The individual was paid \$10 an hour for work performed in December 1969. However, beginning in January 1970, this person was paid \$15 per hour for this work. The contract was not amended to show this change in the hourly rate. After we discussed this with SAS personnel, a new contract was executed on December 30, 1975, stating that the individual would be compensated at \$15 an hour.

The other contractor has an open-end contract with SAS to perform certain plumbing construction work, maintenance, and other services. The contract provides for a charge of 13 percent of direct labor costs for payroll assessments. During fiscal year 1975, the contractor charged 16.1 percent of direct labor costs for payroll assessments, and four cents an hour for a contractors association charge which is not provided for in the contract. Michael Heffron, assistant secretary-general manager, told auditors that open-end agreements are a problem as the agreements are not periodically reviewed. At a meeting of the Board of Managers in April 1976, the board approved amendment of the contract to provide for a charge of 16.1 percent for payroll assessments and the hourly charge for the contractors association.

We recommend that invoices submitted by contractors be reviewed to ensure compliance with the provisions of the contracts.

Verbal arrangements or informal written agreements are made by SAS personnel with contractors to provide services such as advertising, asphaltting, street sweeping and maintenance services. Billings submitted by these contractors do not always state the basis for the amount charged.

We recommend that written contracts be prepared with these contractors specifying the services to be rendered and the amounts to be charged. We also recommend that contracts written on a cost-plus basis provide for the Legislative Auditor to have access to the financial records of the contractor necessary to substantiate the amounts charged SAS.

Competitive Bids for Materials and Services

The provisions of Minn. Stat. Section 37.19 allow SAS to enter into contracts, without soliciting bids, for electrical and plumbing work, street repair, grounds and building maintenance during the fair period, advertising, rental of equipment, and purchases of materials. Electrical and plumbing work is performed by independent contractors that have open-end contracts with SAS. Other work is performed by independent contractors selected by SAS personnel based on previous experience with them or as a result of informal bidding procedures. Materials are purchased by some of the independent contractors for SAS and other materials are purchased directly by SAS without following formal bidding procedures.

Competitive bidding is a good business practice that provides an objective basis for selecting contractors to furnish services and materials. Therefore, we recommend that SAS solicit competitive bids for services and materials used in the operations of SAS and the maintenance of the fairgrounds in the same circumstances and manner as prescribed for the Commissioner of Administration and other state agencies by Minn. Stat. Sections 16.07 and 16.08.

Civic Organization Memberships

SAS pays membership fees in civic organizations for some employees. The Board of Managers does not review or approve the memberships to ensure that they are beneficial to SAS. We recommend that SAS pay for such memberships in the future only after review and approval by the Board of Managers.

Contingent Fund Balance

SAS has a \$1,000 imprest fund used for disbursements requiring immediate payment. Based on an analysis of the activity in this account for the last three

fiscal years, we believe a balance of \$500 would be sufficient for the purposes of the fund.

SAS personnel concurred that the balance should be reduced.

Restaurant Operated by SAS

SAS operates a restaurant, called the Gopher Club, during the State Fair for the Board of Managers, certain employees and their spouses, and special guests. At the 1975 State Fair, the special guests included the board of the Minnesota Federation of County Fairs, life members of SAS and their wives, farm implement dealers and their wives, and Royal American Shows personnel. Membership cards were issued to 132 persons authorizing them to eat at the Gopher Club during the 1975 State Fair.

Board members and special guests do not pay for their meals. Employees and their spouses pay \$1 for breakfast, \$2 for lunch, and \$3 for dinner. SAS records show the following number of meals served during the 1975 State Fair:

	Breakfast	Lunch	Dinner
Pay	356	581	425
Nonpay	26	186	141
Total	382	767	566

Cash receipts totaled \$2,884, including \$2,793 from meals and \$91 from the sale of cigars and food remaining at the end of the fair period. Total cash disbursements of \$13,258 included \$4,993 for food, \$7,305 for payroll, and \$960 for miscellaneous items. This resulted in a cash operating loss of \$10,374.

At its January 1976 meeting, the Board of Managers increased the prices to \$2.00 for breakfast, \$3.00 for lunch, and \$4.50 for dinner. They also directed that a " . . . concerted effort be made to cut back operational costs for 1976."

Because of the cost of operating the Gopher Club, and because its operation provides an advantage to only certain individuals, we recommend that the Gopher Club operation be discontinued.

Accounts Receivable

Accounts receivable invoices are printed in triplicate and prenumbered by the printer. When an invoice is voided only the file copy is retained. To account for all receivables, all copies of voided invoices should be retained and marked void. SAS personnel agreed to retain all copies of voided invoices in the future.

Depreciation Expense

Depreciation was not taken on certain depreciable fixed assets including some structures, the gas, sewer, and water systems, and other improvements such as fences, sidewalks, streets, curbs, and gutters.

In response to the recommendation in our prior audit report, SAS personnel have stated that depreciation will be taken on the above assets for fiscal year 1976 with the exception of the stonework and flagpoles. Stonework and flagpoles will be classified as land improvements and not be subject to depreciation.

SAS should include an explanation of depreciation changes and methods with their fiscal year 1976 financial statements.

Coliseum Renovation

Construction began during fiscal year 1975 on a project to renovate the Coliseum (formerly the Hippodrome). The project included the addition of a heating and air conditioning system and an ice rink.

SAS retained a firm of engineers and architects to review the existing facility, prepare plans, specifications, and estimates for the project, and over-

see the construction. The firm assisted in taking bids for the construction. Five contracts totaling \$844,724 were awarded to the low bidders. Payments on these contracts as of November 30, 1975, totaled \$579,434. Payments were made on the basis of construction completed, as certified to by the firm of engineers and architects. Total payments for Coliseum construction during the year ended November 30, 1975 were \$680,013.

The renovation plans did not include a change in the Coliseum lighting. However, as work progressed, SAS personnel said it was apparent that the lighting would be insufficient for ice rink use and new lighting would be needed. Accordingly, ceiling lights were installed in December 1975 at a cost of \$15,467, plus \$1,757 for lamps. No bids were requested for this work, which was done by the firm that does other electrical work for SAS.

Coliseum Operations

The Coliseum ice arena opened in January 1976. Contracts are written for scheduled ice time and prenumbered tickets are used for open skating.

One employee is responsible for maintaining all records of the use of the arena. He schedules ice time and enters into contracts with the users. He also receives most payments made on those contracts. Contracts for ice time are not prenumbered and checks received at the Coliseum are not endorsed "for deposit only" when received.

To provide adequate management control over the use of the ice rink and the collection of receipts we recommend that:

- scheduling of ice time and the preparation of contracts be separated from the collection of receipts,
- contracts be prenumbered, and
- checks be endorsed "for deposit only" when received.

Coliseum Concessions

Two concessionaires operated in the Coliseum during the 1976 ice season (January 10 through March 7). One operated three food and beverage stands, a soft drink machine, and a candy vending machine. The other installed six coin-operated amusement devices. Contracts for these concessions had not been executed at the time of our audit, but were being prepared and were to include the entire year except the fair period.

SAS personnel told auditors that they contacted concessionaires active in the food and beverage area and requested them to submit proposals if interested in the Coliseum concessions. Two proposals were received: one offering to pay 20 percent of total sales; the other offering 25 percent of gross income. The Board of Managers awarded the contract to the concessionaire offering 20 percent of total sales, based on his experience as a concessionaire. SAS received \$1,203 from him for the 1976 ice season.

A concessionaire, who operates a penny arcade concession during the State Fair, contacted SAS personnel and offered to install coin-operated amusement devices in the Coliseum, and pay SAS 25 percent of gross receipts. SAS accepted the offer and received \$270 for the 1976 ice season.

Personal Property Inventory

Some personal property taxes were not properly marked as being SAS property. Some items were not removed from inventory lists when disposed of. All personal property costing \$50 or more, plus sensitive items under \$50, should be marked. When property is disposed of, written notification should be given to the employee in charge of inventory records so that the property may be removed from the inventory listing.

SAS does not have a written policy on the disposition of personal property inventory items. To provide adequate management control over these items, we recommend that SAS personnel prepare a written policy.

Fairtime Payroll

SAS's Public Safety Department underpaid nonsupervisory employees by \$2,956 for overtime worked and overpaid supervisory employees by \$374. This was due to the department superintendent not being aware of the applicability of the Minnesota Fair Labor Standards Act's overtime provisions. Michael Heffron told auditors that the under and over payments would be discussed at a meeting of the Board of Managers.

Some department fairtime payrolls had computational errors, and not all timecards were signed by employees and approved by the department superintendents.

Hourly pay schedules have been prepared in writing for fairtime positions and have been approved by the board member responsible for each department. A new timecard format noting both regular and overtime hourly rates has been prepared. The SAS accountant also plans to hold a training session for payroll clerks and department superintendents on the preparation of payroll sheets and timecards. Copies of the pay schedules and Minnesota Fair Labor Standards Act will be provided to these individuals.

We believe these changes will aid in providing more accurate records. However, for greater reliability, fairtime payroll records should be verified before checks are issued. Therefore, we recommend that SAS consider delaying payment of the fairtime payroll beyond the fair period to allow sufficient time to verify payroll computations.

Unauthorized Signature on Treasurer's Account Checks

The Board of Managers authorizes the treasurer and the two deputy treasurers to sign checks drawn on the treasurer's bank account. During the fair period, at least 14 checks were signed by a person not authorized to sign checks. To maintain adequate management control over cash disbursements, we recommend that only authorized personnel sign checks.

Nonpay Tickets

SAS provides nonpay gate admission tickets to nonprofit organizations and to volunteer workers, band members, and others who donate time or services. The Board of Managers approves the nonpay list. Fiscal year 1975 nonpay tickets totaled \$11,026, and were included as paid gate admissions due to a reimbursement made from the General Fund to the treasurer's account for that amount.

Included in this amount was the cost of 125 tickets for employees of a concessionaire. The concessionaire's contract states "... that no passes or complimentary tickets of any nature shall be provided by the State Fair to the outside gates."

SAS personnel told auditors that this practice began several years ago when the concessionaire had difficulty obtaining employees to work in the grandstand. To solve this problem, SAS personnel and the concessionaire agreed that the SAS and the concessionaire would each pay one-half the cost of admission. We believe this arrangement should be specifically stated in the concessionaire's contract or discontinued.

Certified Ticket Invoices

Some purchase invoices for tickets used at the State Fair were not certified by the company that prints the tickets. Ticket quantities and serial numbers provide the basis for control over receipts for admissions and percentage attractions. The invoices listing quantities and serial numbers of tickets received by SAS should be certified by the printer to provide documentation of tickets received.

We recommended, and the treasurer concurred, that he obtain certified invoices for all future ticket purchases.

Proper Recording of Expenses

Transactions were not recorded in the appropriate income or expense accounts in some cases. Ticket refunds of \$299 made from the Contingent Fund were charged to miscellaneous expense; Gopher Club nonpay meals in the amount of \$735 were charged to printing and office supplies; nonpay tickets for state hospitals and other nonprofit organizations in the amount of \$1,982 were charged to exhibit expense, a subsidiary account of sundry fair expense; and nonpay tickets for Girl Scouts and Camp Fire Girls in the amount of \$1,735 were charged to printing and office supplies.

These transactions should be recorded in the proper accounts to show their nature and origin. For example, ticket refunds should be charged to the ticket sales account so that actual net sales are reported.

We recommend that appropriate accounts be charged for these expenses in the future.

Verification of Food and Beer Sales

Certain concessionaires pay a percentage of their food and beer sales to SAS as rent for the right to operate their concessions on the fairgrounds. These sales are not adequately verified by Space Rental Department (SRD) personnel. Food sales as reported by the concessionaires are accepted by SRD personnel without documentation or independent verification. Beer sales are determined by SRD personnel from invoices submitted by the beer distributors that deliver beer to the concessionaires. Kenneth Wenzel, space rental superintendent, told auditors that he calls the distributors after the fair to verify that all invoices have been submitted to him. These procedures are not adequate to assure that SAS receives its proper proportion of the sales.

To improve SAS control over these sales, we recommend that:

- concessionaires use cash registers with cumulative totals to record food and beer sales,
- SAS personnel read the cash registers at the start and at the completion of the fair period,
- SAS employ spotters to assure cash received is recorded on the cash registers,
- signs be placed by each cash register requesting persons observing sales not recorded on the cash registers to report such violations to SRD personnel, and
- the contracts include a provision for the Legislative Auditor to have access to the concessionaire's financial records relating to operations at the State Fair.

Space Rental Fees

Exhibitors and certain concessionaires are charged a fee for space rental based on the front footage, as defined by Wenzel, of the space leased. Wenzel told auditors that the rates for the 1975 fair were \$20 per front foot for exhibitors and \$25 per front foot for concessionaires. Wenzel said he included in front foot measurements the space that is accessible to pedestrian traffic.

At the 1975 Minnesota State Fair, a firm in the business of selling building lots was initially classified as a concessionaire and a space contract was written for \$750. Wenzel told auditors that he reclassified it as an exhibitor after personnel from the firm told him that they would not be making any sales on the fairgrounds. Because of the reclassification, the firm paid \$600 instead of \$750 for the space rented. However, the contract was not amended to show the reduction in price.

The rates charged for certain exhibit and concession spaces were different from the rates stated by Wenzel. In some cases, the rate was not determinable because the measurements of the structure or the space on which it was located were not available. SAS personnel later told auditors that they also

consider the desirability of location, volume of sales, and type of product in determining space rental charges.

Space rental personnel at other fairs told auditors that they also charge for space on a rate per front foot. Some of the fairs determine the rates by dividing the fairgrounds into sections based on pedestrian traffic counts. The highest rate is charged in what they consider the high volume pedestrian traffic areas.

We believe that dividing the fairgrounds into sections, based on pedestrian traffic counts, provides an equitable basis for establishing rates to be charged, and assures equitable treatment of concessionaires and exhibitors in the same area of the fairgrounds. Therefore, we recommend that the space rental superintendent divide the fairgrounds into sections based on pedestrian traffic and establish rates for each section. This schedule of rates should be submitted to the space rental committee for review and to the Board of Managers for formal approval.

Space Diagrams

Diagrams showing space available in buildings and outdoors by block are used by SRD personnel in assigning space to exhibitors and concessionaires. The diagrams used for the 1975 fair were not complete. Spaces assigned to multiple concessionaires and permanent structures owned by some exhibitors and concessionaires were not all shown. The measurements of the permanent structures or the measurements of the lots on which the structures are located were not shown on the space rental contracts. No diagram was prepared for Heritage Square. As a result, it is not possible to accurately determine that all spaces occupied have been accounted for and that space rental charges are uniformly applied. We recommend that the space diagrams of blocks and boulevard areas be redrawn or enlarged so that all space leased and measurements of each space can be recorded on the diagrams, and a diagram be prepared for Heritage Square showing the measurements of each space available for leasing.

Selection of New Concessionaires and Exhibitors

Beginning in January, individuals and business enterprises that contact the SRD and express an interest in having a concession or exhibit at the fair are sent an application for requesting space at the next fair. Wenzel told auditors that he reviews these applications after he has assigned space to all returning concessionaires and exhibitors that had been at the previous fair. In determining which applications will be accepted, Wenzel considers the space available and the type of products offered by the applicants in relation to other products to be sold at the fair. According to Wenzel, all applicants are notified that their application has been accepted or rejected.

Under the present system, Wenzel decides which applicants will be accepted. We believe the decision as to which applicants will be accepted should not be made solely by one person. Therefore, we recommend that the Board of Managers consider establishing a selection process whereby the space rental superintendent would submit a list of new applicants for concession and exhibit space, grouped by type, to a review committee together with his recommendations and reasons for them. The review committee could be made up of the Space Rental Committee of the board, or its designees. The review committee would have authority to make the final selection of applicants to be accepted. We also recommend the board establish a procedure whereby the Space Rental Committee would receive copies of any complaints or comments concerning space rental operations.

Written Space Rental Policies and Procedures

Certain policies and procedures relating to the operations of the SRD are in writing and included as Division B, Sections 11 and 12, in SAS's rules and regulations. Space rental policies and procedures not in writing include the

rates charged concessionaires and exhibitors, the method used in computing the space rental fee for those paying on a flat rate basis, and the criteria and methods used for selecting new concessionaires and exhibitors.

Written policies and procedures are a basic element of good management control and would help to assure uniform treatment for all concessionaires and exhibitors. Therefore, we recommend that the space rental superintendent prepare a complete written statement of SAS's space rental policies and procedures not already covered in the rules and regulations. This statement should be reviewed and approved by the space rental committee and formally approved by the Board of Managers. The policies and procedures should be reviewed annually and changes, if any, should be formally approved.

Unauthorized Storage of Vehicles

SAS leases space in certain buildings for storage of vehicles by individuals and business enterprises during the off-season. We found two vehicles that did not have storage tags attached stored in the section of the Food Building known as the Beer Garden. Wenzel told auditors that he was not aware of these vehicles. Subsequently, Wenzel had other SAS personnel inspect the Beer Garden and they reported that an additional sixteen vehicles were stored there. This is a violation of SAS rule 1.04 which states in part that "State Fair owned buildings and/or facilities, used on a fair-to-fair or semi-permanent basis by a single exhibitor, may not be used for any public or private purpose during any period of the year without the written approval of the Space Rental Superintendent." Wenzel billed the concessionaire \$930 for storage of these vehicles based on the rates charged individuals for storage. He told auditors that a memorandum would be sent to concessionaires stating that storage of property not directly related to concession operations must have the written approval of the Space Rental Office.

Purchases Made by John E. Libby from Persons Having Contracts with the State Agricultural Society

Automobile Purchases

John E. Libby, Secretary-General Manager, purchased a 1973 Toyota in June 1975. Title transfer records show that the automobile was previously owned by an individual in Blue Earth, Minnesota. Libby told auditors that he purchased the automobile from L and M Motors, Inc., of Blue Earth, Minnesota. This company is partially owned by Neil J. Larson, who, as president of Pace, Inc., contracts with SAS to manage, supervise, and conduct three programs of professional automobile racing at the fairgrounds. The purchase price of the automobile was \$3,500 less \$2,000 for trade-in of a 1970 Mercury, resulting in a net cash price of \$1,576.25 including sales tax, fees, and license.

In December 1975, Libby purchased a 1968 Cadillac from Lorraine Anderson, the wife of Norbert Anderson, who has a contract with SAS to lease block 54 for the purpose of operating a golf driving range, miniature golf course, and sales facility. The contract is an open-end agreement and was signed by Libby on December 27, 1972 on behalf of SAS.

Libby told auditors that Norbert Anderson had told him that he would be willing to sell the automobile for \$1,000. Libby told Anderson he did not think that was a fair price due to the good condition of the car, and he would just as soon pay the full market value. The purchase was made through an automobile dealership in the Twin Cities area. Libby wrote a personal check to the automobile dealership for \$1,560 including sales tax. The automobile dealership records show that a check was issued to Anderson for \$978.97. A second check was issued for \$521.03 payable to the automobile dealership to be applied to Anderson's account as payment for automobile repairs. Libby stated that the purchase was made through the automobile dealership because it was more convenient for Anderson.

Libby told auditors that he had been advised by Richard Keenan, special assistant attorney general for SAS, that if Libby paid the fair market value for the automobiles, there was no conflict of interest.

Boat Purchase

Libby purchased a 1973 14 foot aluminum Richline boat in May 1974 for \$300. The boat was purchased from Oxford's Peaceful Valley Resort located near Versailles, Missouri. This resort is co-owned by Edward Oxford, who is a concessionaire at the Minnesota State Fair. Libby told auditors that he has known Oxford for 25 years. According to Libby, Oxford called him in the spring of 1974 and told him that he had an opportunity to buy six boats that were seconds, and were being offered at a reduced rate. Oxford asked Libby if he was interested in buying one, and Libby replied that he was interested.

Libby stated that in May 1974, while vacationing in Missouri, he went to Oxford's resort to look at the boat, and decided the boat was a fair buy at \$300.

Libby also stated that he has nothing to do with Oxford's contract as that is the responsibility of the space rental superintendent. Libby added that Oxford received no special favor as a result of the boat transaction.

SAS is authorized by Minn. Stat. Section 37.16 to make rules that it determines to be necessary or proper to govern the operations of SAS. SAS rule 5.01, promulgated under this section, states in part that 'no manager, officer or employee of the State Agricultural Society . . . shall engage or participate in business operations or dealings that might involve a conflict between his obligations and interests as a manager, officer or employee of the Society, or the interests of the Society, and his own personal interests or the interests of his immediate family.'

ROBERT A. WHITAKER
Legislative Auditor

Date field work completed: August 19, 1976

Date audit report signed: December 1, 1976

ORGANIZATION

— November 30, 1975 —

	District Number		Elected	Term Expires
Managers:				
Tyrus Sincok		President	Jan. 22, 1975	1976
William Korff	1		Jan. 22, 1975	1978
Arthur Sprengeler	2		Jan. 23, 1974	1977
Lawrence F. Haeg	3		Jan. 22, 1975	1978
Norris K. Carnes	4	Vice-President	Jan. 22, 1975	1977
Leonard F. Ramberg	5	Vice-President	Jan. 23, 1974	1975
Logan O. Scow	6		Jan. 22, 1975	1978
J. G. Tiffany	7		Jan. 17, 1973	1976
Sulo Ojakangas	8		Jan. 23, 1974	1977
Harveydale Maruska	9		Jan. 17, 1973	1976
Secretary-General Manager:				
John E. Libby			Jan. 22, 1975	1976
Treasurer:				
Gerald J. Franke			Jan. 22, 1975	1976

BALANCE SHEET

— November 30, 1975 and 1974 —

November 30

1975 1974

ASSETS

Cash and Investments:

General Fund	\$ 324,253*	\$ 40,134
Contingent Fund	1,000	1,000
Imprest Fund	100	100
Treasury Bills		760,000
Certificates of Deposit	800,000	

Total Cash and Investments	\$ 476,847	\$ 801,234
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Postage	\$ 1,979	\$ 117
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Accounts receivable	\$ 45,585	\$ 54,362
Less allowance for uncollectible accounts — Note 1	6,949	

Total accounts receivable	\$ 38,636	\$ 54,362
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Property, Plant, and Equipment — Note 1:

Structures — Note 2	\$11,887,820	\$11,051,650
Less allowance for depreciation	1,830,587	1,651,981

Total structures	\$10,057,233	\$ 9,399,669
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Electric plant	831,216	755,230
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Fences	72,702	72,702
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Flagpoles	962	962
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Gas distribution system	72,373	70,764
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Land	755,809	744,822
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Personal property	364,810	342,560
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Sewer system	291,625	285,252
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Sidewalks	108,827	105,757
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Stonework	39,767	39,767
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Streets, curbs, and gutters	412,790	411,488
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Water distribution system	377,291	301,742
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Total Property, Plant, and Equipment	\$13,385,405	\$12,530,715
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Total Assets	\$13,902,867	\$13,386,428
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LIABILITIES AND RETAINED EARNINGS

Liabilities:

Accounts payable	\$ 15,245	\$ 20,213
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Retained Earnings:

Balance December 1	\$13,336,215	\$13,143,231
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Net income — Exhibit B	521,407	222,984
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Balance November 30	\$13,887,622	\$13,366,215
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Total Liabilities and Retained Earnings	\$13,902,867	\$13,386,428
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*Negative figure

INCOME STATEMENT

— Years Ended November 30, 1975 and 1974 —

Year Ended Nov. 30	
1975	1974

Income:

Ticket sales —

Outside gate — Note 3	\$2,182,308	\$1,674,223
Grandstand	577,308	534,840
Horse show	105,059	80,830
Trackless train	19,101	15,006
Total ticket sales	<u>\$2,883,776</u>	<u>\$2,304,899</u>

Departmental —

Agriculture	\$ 1,168	\$ 1,100
Amusement	10,120	2,920
Cattle	4,807	4,092
Dairy	1,300	1,015
Fine arts	1,977	2,520
Forage	26,059	21,809
F.F.A.	2,761	2,489
Gas and electric	10,955	12,478
Gopher club	3,705	3,530
Heritage square (Young America in 1974)	34,127	64,506
Horse	50,894	50,414
Meats		45
Plants and flowers	4,669	
Poultry	1,820	1,793
Public safety	784	1,925
Publicity	400	1,175
Race	2,512	1,118
Sanitation	134	139
Sheep	758	825
Space rental	1,140,324	967,497
Swine	1,266	1,759
Total departmental	<u>\$1,300,540</u>	<u>\$1,143,149</u>

Sales, rentals, and other income —

Interest income	\$ 32,795	\$ 59,067
Non-fair rental	190,390	163,088
Sale of milk	8,030	6,732
Sale of lambs and barrows	29,294	18,748
Sale of material	414	2,435
University of Minnesota — 4-H reimbursement	20,782	17,023
Campgrounds	11,877	10,416
Other income	11,850	9,814

Total sales, rentals, and other income	<u>\$ 305,432</u>	<u>\$ 287,323</u>
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Total Income	<u>\$4,489,748</u>	<u>\$3,735,371</u>
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STATE AGRICULTURAL SOCIETY

Year Ended Nov. 30

1975 1974

Expense:

Administrative —

Annual meeting	\$ 2,936	\$ 3,712
Clerical salaries	151,590	127,945
Expense accounts	11,214	11,337
Officers' salaries	40,977	39,919
Postage	18,134	17,901
Telephone and telegrams	15,802	11,859

Total administrative	\$ 240,653	\$ 212,673
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Maintenance and operation —

Depreciation —		
Electric plant	\$ 37,762	\$ 28,458
Personal property	34,256	32,994
Structures	178,606	177,571
Electric plant	18,847	17,289
Fences	2,277	3,614
Fuel, oil, and gasoline	29,196	21,830
General labor	414,462	359,468
Land	24,325	20,739
Structures	121,530	238,908
Sewer system	1,379	3,655
Sidewalks	1,698	819
Storm damage	112	918
Streets, curbs, and gutters	24,736	48,535
Supplies	11,560	6,814
Vehicle and personal property	61,544	47,771
Water distribution system	14,303	9,541

Total maintenance and operation	\$ 976,593	\$1,018,924
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Departmental —

Admissions	\$ 64,665	\$ 53,370
Agriculture	33,787	35,077
Amusement	610,247	532,679
Bee culture	3,610	2,909
4-H club	34,076	29,468
Cattle	18,214	15,838
Creative Activities	18,157	15,323
Dairy	742	731
Education	21,598	19,611
Farm boys' camp	16,955	17,330
Fine arts	8,202	8,080
Forage	26,000	23,509
F.F.A.	11,076	9,290
Gas and electric	106,149	79,076
Gopher club	13,258	11,931
Heritage square (Young America in 1974)	12,932	49,821
Horse	128,510	53,632
Hospital	5,046	2,947
Legislative - editorial	450	4,522

Meats	2,144	2,556
Natural resources	1,138	996
Parking	30,642	24,969
Plants and flowers	43,655	37,738
Poultry	5,093	3,106
Public safety	147,039	118,566
Publicity	256,457	206,021
Race	43,249	18,386
Sanitation	170,984	158,198
Sheep	2,368	2,342
Space rental	111,717	110,102
Swine	3,598	3,488
Ticket audit	2,763	2,609
Treasurer	88,718	78,109
Total departmental	\$2,043,239	\$1,732,330
Premiums	\$ 362,636	\$ 303,776
Other —		
Bad debt expense	\$ 6,949	
FICA contribution	36,048	\$ 29,264
Insurance contributions	10,296	7,975
Miscellaneous	4,734	4,590
Non-fair rental	42,115	34,362
Printing and office supplies	40,553	41,897
Retirement fund contributions	24,708	20,003
Sundry fair — Note 4	139,593	78,804
Unemployment compensation	14,634	9,664
Water and sewer	25,590	18,125
Total other	\$ 345,220	\$ 244,684
Total Expense	\$3,968,341	\$3,512,387
Net Income	\$ 521,407	\$ 222,984

STATEMENT OF CHANGES IN FINANCIAL POSITION

— Years Ended November 30, 1975 and 1974 —

	Year Ended Nov. 30	
	1975	1974
SOURCE OF FUNDS		
Operations:		
Net income	\$ 521,407	\$ 222,984
Depreciation	250,624	239,022
Decrease in working capital	333,283	
Total	\$1,105,314	\$ 462,006
APPLICATION OF FUNDS		
Additions to Plant:		
Electric plant	\$ 113,748	\$ 214,532
Fences		1,033
Gas distribution system	1,609	

Land	10,987	
Personal property	56,506	45,613
Sewer system	6,373	538
Sidewalks	3,070	6,436
Streets, curbs, and gutters	1,302	6,006
Structures	836,170	65,559
Water distribution system	75,549	2,815
Increase in working capital		119,474

Total	\$ 1,105,314	\$ 462,006
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Sources of Net Increase - Decrease* in Working Capital:

General fund	\$ 364,387*	\$ 7,728
Investments	40,000	25,000
Postage	1,862	278*
Accounts receivable — net	15,726*	28,079
Accounts payable	4,968	58,945
Total	\$ 333,283*	\$ 119,474

NOTES TO FINANCIAL STATEMENTS

Note 1: Summary of significant accounting policies —

Uncollectibles — An allowance for uncollectible accounts was established on November 30, 1975 to separate the accounts receivable that are 6 years old or older and eligible for cancellation by the Executive Council in accordance with Minn. Stat. Sections 10.12 to 10.15.

Depreciation — Depreciation is provided for the electric plant using a 5 percent direct write-off method, for personal property using a 10 percent composite direct write-off method, and for structures using 1.75 percent on individual buildings accumulated in an allowance account.

Note 2: The increase in the structures account (\$836,170) is due primarily to expenditures for renovation of the Coliseum which totaled \$680,013 for 1975.

Note 3: The increase in income for outside gate admissions in 1975 was due primarily to an increase in adult admissions and parking from \$1.50 to \$2.00. Outside gate admissions include nonpay tickets reimbursed from other accounts of \$11,026 for 1975 and \$5,217 for 1974.

Note 4: Sundry fair expense consists of the following —

Year Ended Nov. 30

	1975	1974
Workers' compensation	\$ 5,454	\$ 2,222
Bicentennial expense	13,739	
Bonds and insurance	9,671	8,754
Child care center	1,130	896
Coliseum custodial	3,501	2,949
Dues	1,435	1,292
Exhibit expense	7,613	7,869
Fire protection	21,300	18,208
Laundry services	1,504	1,603
Legal services	11,887	8,354
Legislative audit	9,788	6,055
Plant utilization planning study	30,000	
Signs	122	2,341
Territorial pioneers	1,667	1,238
University of Minnesota budget	20,782	17,023
Total	\$ 139,593	\$ 78,804

RESPONSE TO AUDIT REPORT

COMMENTS AND RECOMMENDATIONS

BY

STATE AGRICULTURAL SOCIETY

CASH RECEIPTS

The State Agricultural Society's (SAS) present cashier and mail opening procedures were implemented in the late 1960's and were based, in substantial part, on the recommendations and advice of your Department. SAS staff agrees completely with the objectives of minimizing the handling of receipts and strengthening controls.

The recommendation of the Auditor involves changing and substantially complicating the present mail opening and processing system. This could cause serious problems during May through August, when the volume of mail is very heavy and of a diverse nature. Whether or not this recommendation can be realistically implemented depends upon the extent to which these inherent problems in the proposal can be resolved.

SAS staff is analyzing the present system, in the light of your recommendation. As the Auditors should know, all Space Rental payments made "in person" at the Fair are made directly to the cashier.

CONTRACTED SERVICES

SAS staff has taken steps to see that all service contracts be for a stated period of time. At the end of the term of each contract, its provisions will be reviewed by staff and, when appropriate, by counsel. Steps are being taken to assure that invoices for payment on service contracts will be closely reviewed to make sure they reflect complete and accurate contract compliance. At the time existing "cost-plus" contracts are revised or relet, they will be amended to add language providing for access by the Auditor or SAS staff to those financial records of contractor necessary to verify and substantiate the accuracy of the amounts charged.

COMPETITIVE BIDS FOR MATERIALS AND SERVICES

As the Auditors have been advised, over the past several months SAS staff, at the direction of the Board of Managers, has developed a comprehensive purchasing plan. The purchasing plan was approved by the Board at its November 13, 1976 meeting and is effective December 1, 1976. It is based on the policies and procedures stated in Minnesota Statutes Sections 16.07 and 16.08 and the Department of Administration's purchasing manual.

CIVIC ORGANIZATION MEMBERSHIPS

The policy of the Board of Managers has always been that SAS will only pay for membership fees in civic organizations if it is of benefit to the Society. Staff will recommend to the Board that it periodically review and specifically approve any such membership fees.

CONTINGENT FUND BALANCE

SAS Board of Managers took action at its November 13, 1976, meeting to reduce the Contingent Fund balance from \$1,000 to \$500. This will be done at the close of the fiscal year, November 30, 1976.

RESTAURANT OPERATED BY SAS

The Gopher Club is effectively an employee cafeteria, which is also used by the Fair for purposes of public relations. The Board has expressed concern

over the rising costs of this facility and has also attempted to analyze its value and significance to the Fair. In the report adopted by the Board during the 1976 Fair, the following comments were made relative to the employee cafeteria:

"The Gopher Club dining facility should be continued in operation, but should be closely monitored from the standpoint of its relative cost and value to the Fair, as well as the accounting procedures that are being used to report its operations.

The committee feels that the Board should recommend that the Gopher Club's operations be continued. The State Fair is in the public relations business and the Gopher Club is an integral part of its public relations program. The Gopher Club dining facility is used to entertain visiting dignitaries and guests of the Fair and is also available for use by the Board of Managers and their wives, State Fair office administrative personnel, and the superintendents of the various permanent and temporary departments of the Fair."

SAS staff will submit the Auditor's recommendations to the Board for further analysis and discussion at its next regular meeting.

ACCOUNTS RECEIVABLE

No comment needed.

DEPRECIATION EXPENSE

No comment needed.

COLISEUM RENOVATION

No comment needed.

COLISEUM OPERATIONS

SAS staff agrees with the objective of separating the functions of scheduling time and preparation of contracts from collection of receipts. We are reviewing the staffing requirements and rental procedures to determine if this can be accomplished in a practical manner. All ice time contracts have been pre-numbered and staff has been instructed to stamp all checks "for deposit only" immediately upon receipt.

COLISEUM CONCESSIONS

The contracts with the two coliseum concessionaires were executed in May, 1976. The Board accepted the 20% proposal over the 25% proposal because of quality factors and adherence to the policy against expansion of the operations of existing multiple concessionaires.

PERSONAL PROPERTY INVENTORY

SAS adopted a plan for disposal of personal property inventory items as a part of the purchasing program referred to above.

FAIRTIME PAYROLL

The Board of Managers, on July 8, 1976, authorized the staff to issue checks to correct the payroll errors resulting from the application of the Minnesota Fair Labor Standards Act's overtime provisions. SAS staff is continuing to analyze the Fairtime payroll procedures to determine what steps can be taken to reduce the error factor without delaying payroll distribution.

UNAUTHORIZED SIGNATURE ON TREASURER'S ACCOUNT CHECKS

SAS staff has corrected the procedural error which resulted in several checks being signed by the wrong person.

NONPAY TICKETS

Prior to the 1976 Fair, the contract in question was updated to accurately state the present policy.

CERTIFIED TICKET INVOICES

No comment needed.

PROPER RECORDING OF EXPENSES

SAS accounting staff has been directed to take steps to make sure that operating expenses are charged against appropriate accounts. If necessary, new accounts will be established to more accurately reflect the transactions.

VERIFICATION OF FOOD AND BEER SALES

SAS completely agrees with the objectives of the Auditor's recommendations, i.e., to improve controls over percentage food and beer contracts. Any practical steps that can realistically improve the verification of these sales will be implemented.

SAS has substantially increased its revenues from food and beer concessionaires in recent years by changing from flat rate to percentage contracts. SAS staff fully realizes that percentage contracts inherently involve a potential for abuse and, in addition, there is no fool proof system of verification or audit. SAS is confident that its current method of verifying beer sales is effective, but also recognizes that in the area of food sales the Fair is dependent upon the integrity of the people with whom it is doing business.

It is important to keep in mind that the Fair is a 12 day operation and, as a result, some methods of sales verification might be ineffective or too expensive to implement. SAS staff is conducting a study to determine the cost factors involved in compelling concessionaires to install cumulative cash registers and the cost of hiring and training spotters." Staff is also checking with other major Fairs to determine if the system recommended by the Auditors has been successfully utilized under comparable conditions.

Amendments will be made to percentage contracts adding a provision authorizing the Legislative Auditor or other representatives of the Fair to have access to those records of the concessionaires necessary to verify contract compliance.

SPACE RENTAL FEES

There are significant advantages and disadvantages in this recommendation by the Auditors. It would result in the same rate being charged to all concessionaires and exhibitors in the various "sections" of the fairgrounds. These rates would be set strictly according to the number of square feet involved and would not take into consideration the probable volume of sales, probable profit, nature of product or other factors, perhaps the most important of which, is the benefit to the public.

This would result in more standardized prices being charged to concessionaires and exhibitors. The contracts and rate structures would then be much more convenient for the Auditors to verify.

SAS staff is concerned that this recommendation would eliminate the present ability of the Space Rental Department to accomplish the most desirable mix of products throughout the fairgrounds as a whole. It could also very substantially reduce the Fair's income from Space Rentals. It also has an element of inequity in that it would require the Fair to charge the same amount of rent to concessionaires with comparable space, even though one of them had a known high volume and profit operation and the other had a known low volume and profit operation.

This proposal of the Auditors would make the records of the Space Rental Department easier to audit and could benefit some concessionaires. However,

it could be of significant adverse impact on the operations of the Fair and most importantly the fairgoing public.

SAS staff will submit this recommendation of the Auditors to the Board of Managers at its next regular meeting.

SPACE DIAGRAMS

The sole purpose of this recommendation appears to be that of making the records of the Space Rental Department easier to audit. It would require that scale diagrams be prepared of the complete fairgrounds on an annual basis showing the size and location of each rental unit. It is possible that the expense and inconvenience of doing this could substantially outweigh whatever value is obtained from the greater ease of audit.

This recommendation of the Auditors will be further analyzed by staff and submitted to the Board of Managers at their next meeting.

SELECTIONS OF NEW CONCESSIONAIRES AND EXHIBITORS

By action taken during the 1976 Fair, the Board took the following steps:

"The (Board) endorses the proposal that all exhibitors, concessionaires and other persons doing business with the Fair be treated in a fair and equitable manner and that none of such persons should be accorded special treatment. To assist in accomplishing these objectives, the Board should do the following:

1. Direct the space rental committee of the Board and the staff to formulate a grievance or appeal procedure for space rental questions and problems.
2. Direct the space rental committee of the Board and the staff to prepare and implement steps and procedures to accomplish greater standardization in the Space Rental department."

SAS staff is in the process of preparing proposed revisions to the Space Rental procedures and rules. It is probable that these changes will incorporate the objectives of Auditors.

WRITTEN SPACE RENTAL POLICIES AND PROCEDURES

See comment above.

UNAUTHORIZED STORAGE OF VEHICLES

SAS staff has taken steps to eliminate any unauthorized storage. A bulletin was sent to all appropriate exhibitors and concessionaires and periodic inspections of the buildings are conducted. We have considered lock changes, but would like to avoid this step because of the very substantial expense involved.

PURCHASES MADE BY JOHN LIBBY

The comment by the Auditors points out certain purchases made by Mr. Libby. We feel it is significant that there is no allegation that these transactions were not done at arm's length and at fair market value.

The Auditors' comment cites the SAS Regulation involving conflict of interest by employees. This Regulation is much broader than the conflict provisions applicable to other State employees.

The Regulation places SAS employees in a very difficult position in that they have no firm interpretation of what constitutes "business operations or dealings" and, more importantly, what "might involve" a conflict of interest. For example, should the Regulation be interpreted to mean that no SAS employee can purchase any item, even though at arm's length and fair market value, from any exhibitor or concessionaire?

SAS has asked the Attorney General's office for assistance in drafting meaningful and understandable guidelines for the employees. In order to make this Regulation enforceable and fair, it may be necessary to revise it.

ANNUAL MEETING

MINNESOTA STATE AGRICULTURAL SOCIETY

HILTON HOTEL — ST. PAUL, MINNESOTA

JANUARY 18-19-20, 1976

The 117th Annual Meeting of the Minnesota State Agricultural Society opened with an all-day registration period on Sunday, January 18. President Sincok called the delegates to order on Monday morning, January 19 at 9:30 a.m. for a short business session to appoint resolutions and credential committees. Said committees met to conduct their business on Monday morning at 10:15 a.m.

Planning Committee representatives (Carnes, chairman; Ramberg; Haeg; Maruska; Sincok; Libby) along with other members of the Society Board, convened at 2:00 p.m., Monday to entertain a comprehensive proposal by Minneapolis architect Dennis Holloway, relative construction of a unique solar-supported art gallery on the Fairgrounds. Because of the nature of Mr. Dennis Holloway's presentation, the president asked that the Board be present for this meeting (Holloway was commissioned by the Board in August to undertake a feasibility study on this project and to report back to the Planning Committee in January). Also on hand were representatives of the Sheldahl Company who discussed the technical aspects of the solar generating plant, as well as the procedures necessary in applying for federal assistance in the implementation of such an experimental project.

After a lengthy discussion period, Chairman Carnes suggested that the Committee recess and reconvene on Wednesday morning to finalize its recommendations on the solar art gallery. Copies of the proposed 1976 improvement/maintenance budget were distributed and the chairman instructed committee members to thoroughly study same so that recommendations and/or changes might be made at the Wednesday morning session.

At 3:00 p.m., Monday, delegates from the seventh and ninth districts met in caucus for the purpose of certifying nominees for election to the Society's Board of Managers on Tuesday afternoon.

At the Tuesday afternoon session (January 20), the Society presented a program of reports and speakers as follows:

Report of the Secretary — John E. Libby

Report of the Treasurer — Gerald J. Franke

Architect Dennis Holloway gave a slide-presentation on the proposed solar art gallery.

The afternoon's featured speaker was "Minnesota Teacher of the Year," Denneth Dvergsten from Kellogg Senior High School in Roseville. Short addresses were also presented by Rod Hebrink, Renville, President, Minnesota FFA and by John Fisher, Trimont, President, Minnesota 4-H.

Credentials and Resolutions Committee reports were submitted to the delegates by Henry Hammer of Anoka (Credentials) and Gene VanDenover of Austin (Resolutions). Said reports were accepted upon vote of the membership.

The Society then proceeded to conduct the election of officers and board members as follows:

Tyrus Sincok, Owatonna — President, one-year term;

Leonard Ramberg, Minneapolis — Vice President, two-year term;

J. G. Tiffany, Redwood Falls — Manager, 7th Regional District, three-year term;

Harveydale Maruska, Warren — Manager, 9th Regional District, three-year term.

Its business being completed, the 117th Annual Meeting of the Minnesota State Agricultural Society was declared adjourned.

On Tuesday evening, the annual combined banquet and ball of the County Fair Federation, the Midwest Showmen's Association and the State Agricultural Society was held in the main ballroom of the Hilton Hotel. Over 775 individuals attended this function.

**MEETING OF THE GOVERNING BOARD
MINNESOTA STATE AGRICULTURAL SOCIETY
HILTON HOTEL — ST. PAUL, MINNESOTA
WEDNESDAY, JANUARY 21, 1976, 9:30 a.m.**

Members present: Ty Sincok, president; Norris Carnes and Leonard Ramberg, vice president(s); Lawrence Haeg; Harveydale Maruska; Sulo Ojakan-gas; Logan Scow; Arthur Sprengeler; J. G. Tiffany; John Libby, Secretary.

Also present: James Frost; Gerald Franke; Michael Heffron; Richard Keenan; Kenneth Wenzel.

Oaths of office were administered to the newly elected officers and board members.

A motion for approval of the minutes in vacation for the period November 12, 1975 through January 17, 1976, and the executive action noted therein, was moved by Mr. Carnes, seconded by Mr. Tiffany and carried. (Aye—8; Nay—0)

Discussion was undertaken relative appointment of the Society's Secretary-General Manager for 1976. President Sincok noted that the Board had taken no action with respect to adjusting the Secretary's salary for the past three years (January, 1973). It was further offered by members of the Board that (1) the Secretary had been given an increasing amount of responsibility during the past three years while during the same period, his "real" income had actually been reduced by inflation; (2) that the exposition industry, both nationally and within the state, had bestowed upon the Secretary a number of commendations for his astute application of innovative management techniques at the Minnesota State Fair and; (3) that a survey of American and Canadian fairs, conducted in the spring of 1975 by IAFE, indicated that in six out of eight instances, fairs with an attendance over one million were paying their managers in excess of \$32,000 per year. It was also suggested that the Board might give consideration to a procedure of applying "merit or performance award" salary supplements as is currently the practice within other state agencies.

It was moved by Mr. Ramberg, seconded by Mr. Scow and carried that John E. Libby be re-appointed Secretary-General Manager of the Society for a period of one year, fixing his annual salary at \$33,000 plus \$1,500 designated as additional salary to cover unreimbursable expense (increase retroactive to January 1, 1976). In addition thereto, it was specified that he be required to live upon the State Fairgrounds for the convenience and to the benefit of the

Society with gratis rent, utilities and telephone. Further, that he furnish a bond in the sum of \$200,000, the premium for said bond to be paid by the Society. As a part of the motion, Secretary was instructed to investigate and formulate, in concert with Special Consul R. J. Keenan, a set of criteria for the application of merit performance salary awards for himself, as well as for other specific staff members, and to report the findings of said investigation at a subsequent Board meeting. (Ave—8; Nay—0)

It was moved by Mr. Carnes, seconded by Mr. Maruska and carried that Secretary be authorized to make adjustments in staff salaries and/or compensation under personal service contracts as he deems advisable (Aye—3, Nay—0)

Gerald J. Franke was re-appointed to the position of Treasurer of the Society upon a motion by Mr. Haeg, seconded by Mr. Carnes and carried. It was specified in the motion that said appointment relates to staff function only and does not entitle Mr. Franke to the status of an officer of the Society. It was further specified that he be required to furnish a bond in the sum of \$200,000, the premium of said bond to be paid by the Society. Finally, that Mr. Franke's salary is to be set by the Secretary. (Aye—8; Nay—0)

Minutes of the November 12th Board meeting and December 9th Executive Committee meeting (previously mailed to the members) were approved upon a motion by Mr. Ojakangas, seconded by Mr. Sprengeler and carried. (Aye—8; Nay—0)

Secretary presented the financial statement of December 31, 1975 as follows:

Cash Balance — November 30, 1975	\$ (324,075.74)
Certificate of Deposit Notes cashed	500,000.00
Interest Income	8,500.00
December Receipts	42,012.91
	<u>\$ 226,437.17</u>

Disbursements during December

Accrued Salaries Payable, Dec. 1-5	\$ 10,000.79	
Bi-weekly Payroll, Dec. 6-19	16,942.05	
Certificate of Deposit Notes purchased	150,000.00	
Miscellaneous Bills paid	27,972.34	\$ 204,915.18
		<u>\$ 21,521.99</u>

Cash Balance — December 31, 1975

Cash Balance — December 31, 1975		\$ 21,521.99
General Fund		1,000.00
Contingent Fund		100,000.00
Certificate of Deposit Notes —	mature 1/02/76	50,000.00
	mature 1/08/76	300,000.00
	mature 2/03/76	
		<u>\$ 472,521.99</u>

Cash Balance — December 31, 1974

Cash Balance — December 31, 1974	\$ 5,747.93
General Fund	1,000.00
Contingent Fund	660,000.00
Farmer's Home Admin. Bills — mature 2/11/75	
	<u>\$ 666,747.93</u>

Upon a motion by Mr. Sprengeler, seconded by Mr. Ojakangas and carried, the financial statement as presented was approved. (Aye—8; Nay—0)

It was moved by Mr. Ramberg, seconded by Mr. Carnes and carried that the First National Bank of St. Paul be designated as depository for the Society's General Fund Account; Payroll Fund Account; Premium Fund Account

and Treasurer's Account and that the North Star State Bank of Roseville be designated as the depository for the Society's Contingent Fund Account. (Aye—8; Nay—0)

Upon a motion by Mr. Scow, seconded by Mr. Tiffany and carried, check signatures for the various Society accounts were approved as follows: (Aye—8; Nay—0)

General Fund — John E. Libby or Michael D. Heffron; Tyrus Sincok, Norris K. Carnes or Leonard F. Ramberg and; Gerald J. Franke, Floyd W. Brown or Donald R. Lindeman.

Payroll Fund — John E. Libby or Michael D. Heffron or Kenneth R. Wenzel.

Premium Fund — John E. Libby (including machine signature plate for IBM processed checks) or Michael D. Heffron.

Treasurer's Account — Gerald J. Franke or Floyd W. Brown or Donald R. Lindeman.

Contingent Fund — John E. Libby.

The Payroll Fund, Premium Fund, Contingent Fund and Treasurer's Account require only one of the specified signatures; whereas, the General Fund requires a combination of three specified signatures as follows: Secretary or Assistant Secretary; a member of the Executive Committee (other than Secretary) and; Treasurer or one of his two deputies.

It was moved by Mr. Haeg, seconded by Mr. Ojakangas and carried to approve a bonding schedule (at \$200,000 each) for John E. Libby; Gerald J. Franke; Michael D. Heffron; Floyd W. Brown and; Donald R. Lindeman. (Aye—8; Nay—0)

Upon a motion by Mr. Maruska, seconded by Mr. Sprengeler and carried, the following Standing Committee assignments were made for 1976 (Aye—8; Nay—0):

ADMISSIONS — Scow, Chairman; Carnes; Maruska; Ojakangas; Korff; Sincok, ex officio; Libby, ex officio.

ADVERTISING — Ramberg, Chairman; Carnes; Maruska; Haeg; Scow; Sincok, ex officio; Libby, ex officio.

AMUSEMENT — Libby, Chairman; Ojakangas; Scow; Maruska; Haeg; Sincok, ex officio.

BUDGET — Sincok, Chairman; Ramberg; Carnes; Haeg; Maruska; Scow; Korff, Libby, ex officio.

GOVERNMENTAL AFFAIRS — Maruska; Chairman; Carnes; Ramberg; Haeg; Scow; Sincok, ex officio; Libby, ex officio.

HALL OF FAME — Carnes, Chairman; Muckle, Vice Chairman; Maruska; Keskinen; Gruessendorf; Sincok, ex officio; Libby, ex officio.

PLANNING — Carnes, Chairman; Ramberg; Haeg; Maruska; Sincok, ex officio; Libby, ex officio.

RULES & PREMIUM LIST — Carnes, Chairman; Ojakangas; Haeg; Maruska; Scow, Sprengeler; Tiffany; Sincok, ex officio; Libby, ex officio.

SPACE RENTAL — Carnes, Chairman; Ramberg; Scow; Haeg; Maruska; Sincok, ex officio; Libby, ex officio.

UTILIZATION — Ramberg, Chairman; Carnes; Haeg; Maruska; Sincok, ex officio; Libby, ex officio.

Upon a motion by Mr. Ojakangas, seconded by Mr. Tiffany and carried, the following Supervisor/Superintendents were appointed for 1976 (Aye—8, Nay—0):

ADMISSIONS — Scow, Supervisor; Don Pittelkow, Superintendent.

AGRICULTURE-HORTICULTURE — Haeg, Supervisor; Duane Smith, Superintendent, Division of Crops; Percy Johnson, Superintendent, Division of Bee Culture; Alvin Krueger, Superintendent, Division of Christmas Trees; Harold Nelson, Superintendent, Division of Flowers; Henry Hammer, Superintendent, Division of Vegetable-Potatoes; Division of Fruits, Superintendent not named.

AMUSEMENT — Libby, Supervisor; Bob Potter, Superintendent of Stage and Production Coordinator; Mark Markson, Superintendent of Infield Services; Leonard Dobbs, Superintendent of Race; John Geisler, Superintendent of Music.

CATTLE — Carnes, Supervisor; Raymond Arthaud, Superintendent.

CREATIVE ACTIVITIES — Ramberg, Supervisor; Evelyn Hagen, Superintendent.

DAIRY — Korff, Supervisor; Cliff Markuson, Superintendent.

EDUCATION — Ojakangas, Supervisor; Forrest Bear, Superintendent.

FARM MACHINERY — Maruska, Supervisor; John True, Superintendent.

FINE ARTS — Maruska, Supervisor; Otto Theuer, Superintendent.

4-H CLUB — Maruska, Supervisor; Len Harkness, Superintendent.

FFA — Ojakangas, Supervisor; Odell Barduson, Superintendent.

FORAGE — Tiffany, Supervisor; Dan Elmer, Superintendent.

HORSE — Carnes, Supervisor; Harold Arneman, Superintendent.

LEGISLATIVE-EDITORIAL — Maruska, Supervisor.

MEATS — Carnes, Supervisor; David Plath, Superintendent.

NATURAL RESOURCES — Korff, Supervisor; Marlene Mielke, Superintendent.

PARKING — Korff, Supervisor; Ron Vanelli, Superintendent.

PLANT MANAGEMENT — Libby, Supervisor; Joe Fischler, Superintendent of Service Department; William Jents, Superintendent of Construction and Maintenance; William Hermes, Superintendent of Greenhouse; Ed LaPointe, Superintendent of Mechanical Services.

POULTRY — Tiffany, Supervisor; Harold Thomforde, Superintendent.

PUBLICITY — Heffron, Supervisor; Jim Frost, Superintendent.

PUBLIC SAFETY — Libby, Supervisor; Chuck McGuire, Superintendent.

SANITATION — Maruska, Supervisor; James Libby, Superintendent.

SENIOR CITIZENS — Ramberg, Supervisor; Burnadette Menard, Superintendent.

SHEEP — Tiffany, Supervisor; Robert Jordan, Superintendent.

SPACE RENTALS — Carnes, Supervisor; Kenneth Wenzel, Superintendent; Elmer Fisher, Superintendent of Varied Industries; George Trussell, Superintendent of Food, Dairy Bldg., and Merchandise Mart.

STATE FAIR YOUTH CAMP — Sprengeler, Supervisor; Larry Hillesland, Superintendent.

SWINE — Sprengeler, Supervisor; Robert Jacobs, Superintendent.

TICKET AUDIT — Korff, Supervisor; Dick Reinhardt, Superintendent.

TREASURER — Ramberg, Supervisor; Gerald Franke, Treasurer; Floyd Brown, Deputy; Donald R. Lindeman, Deputy.

President Sincock recessed the regular Board session so that meetings of Standing Committees might be conducted. Secretary announced that in keeping with usual procedure, all members of the Board were invited to sit in on the deliberations of the various committees so that they might have full knowledge of the matters taken up at these meetings. While voting on committee business is limited to the membership of the particular committee, participation by all Board members is acceptable and desirable during deliberations.

ADMISSION COMMITTEE MEETING

Members present: Scow, chairman; Carnes; Maruska; Ojakangas; Sincock; Libby.

A lengthy discussion was undertaken relative to the changes made in outside gate fees prior to the 1975 Fair. It was generally agreed that (1) in view of the entertainment and educational features provided by the Fair at no additional charge, the current fee schedule was reasonable and just; (2) comparisons with other major expositions in the United States and Canada continue to indicate that Minnesota State Fair gate charges are the same, or, in many instances, less than those being charged around the country and (3) a view of the Society's profit and loss statement and present cash balance would indicate that if said increases had not been undertaken in 1975, the Fair would be in an extremely precarious financial condition.

It was moved by Mr. Ojakangas, seconded by Mr. Maruska and carried that no changes be made in the outside gate admission schedule for 1976; that the Committee reaffirm its "all-pay" gate policy and that those other rules in Section 4 of Society Regulations dealing with admissions, hours, pass-out, special gratis days for children and seniors, discount rates and campgrounds fees remain the same for 1976. (Aye—5; Nay—0)

It was moved by Mr. Carnes, seconded by Mr. Ojakangas and carried that on a general basis all Grandstand and Coliseum ticket prices should remain unchanged, but as a means of anticipating variance in show production costs and other problems relating to scheduling and/or contract negotiations, Secretary be authorized, in concert with the Executive Committee, to implement admissions policies and/or ticket scales for the Grandstand and Coliseum as he might deem advisable. (Aye—5; Nay—0)

A discussion was undertaken on the current policy of sending an Admissions crew out on the grounds at 5:00 a.m. to collect fees for the next day. It was generally felt that this "early round-up" procedure produced little income, but a great deal of bad public relations. It was further offered that if a procedure could be implemented which would encourage the parking of campers and motor homes on the lots south of Como Avenue, this would eliminate any need for early round-up. Upon a motion by Mr. Carnes, seconded by Mr. Ojakangas and carried, Secretary was instructed to make appropriate changes in Society Rule 4.03 so as to eliminate the early round-up

procedure and institute overnight charge service at certain, specified gates of entry. Included in the motion was authority to add language, where appropriate in Section 4, so as to allow for the free entry and parking of camper/motor home units in Block 55. (Aye—5; Nay—0)

There being no further business on the table, Admission Committee meeting was declared adjourned.

ADVERTISING COMMITTEE MEETING

Members present: Ramberg, chairman; Carnes; Maruska; Haeg; Scow; Sincok; Libby.

The Committee discussed at length a staff prepared advertising budget for 1976. Upon a motion by Mr. Scow, seconded by Mr. Maruska and carried said preliminary budget was approved and it was decided to implement the following general advertising policy: Make use of all daily and weekly newspapers, as well as selected radio and television outlets in the State of Minnesota, and selected newspapers and radio and television outlets in surrounding states as the Fair's basic advertising area; also to continue issuance of the State Fair newsletter and roto brochure. Above motion also specifies that the firm of M. R. Bolin Advertising, Inc. be retained to handle the Fair's 1976 and 1977 advertising campaign. (Aye—6; Nay—0)

There being no further business on the table, Advertising Committee meeting was declared adjourned.

RULES AND PREMIUM LIST COMMITTEE MEETING

Members present: Carnes, chairman; Haeg; Ojakangas; Maruska; Scow; Sorengeler; Tiffany; Sincok; Libby.

It was moved by Mr. Tiffany, seconded by Mr. Haeg and carried that department supervisors and superintendents, in consultation with the Entry Department, be authorized to make adjustments in the rules, release dates and/or premiums of their respective departments in accordance with the general provisions of the 1976 Society budget. (Aye—8 Nay—0)

There being no further business on the table, Rules and Premium List Committee meeting was declared adjourned.

RECONVENED MEETING OF THE PLANNING COMMITTEE

This is a continuation of the Planning Committee meeting recessed from Monday afternoon.

Members present: Carnes, chairman; Ramberg; Haeg; Maruska; Sincok; Libby.

The (proposed) 1976 maintenance/improvement budget, summaries of which were distributed to Committee members on Monday (January 19), was discussed, after which it was moved by Mr. Haeg, seconded by Mr. Maruska and carried that said budget, totaling \$576,475, be accepted and that a Committee recommendation be made for full Board approval. (Aye—5; Nay—0)

Also discussed was a list of deferred maintenance and improvement work totaling \$360,450. The Committee expressed hope that certain portions of this much needed work might be undertaken next fall if the 1976 Fair proves financially successful.

A continuing discussion on the proposed Solar Arts Pavilion was undertaken. Upon a motion by Mr. Haeg, seconded by Mr. Ramberg and carried,

approval was given to the continuation of the planning and design stages of this project with a ceiling of \$40,000 put on said work, the understanding being that the results of such design work, together with the response received from federal energy agencies with respect to funding, would enable the committee and/or the Board to make a final rational decision on whether or not to proceed with the solar aspects of the project. The Committee clearly indicated its commitment to building a new art facility on the grounds and, at this point in time, it was reserving only judgement on the solar plant feasibility and financing. (Aye—5; Nay—0)

There being no further business on the table, Planning Committee was declared adjourned.

BUDGET COMMITTEE MEETING

Members present: Sincok, chairman; Ramberg; Carnes; Haeg; Scow; Maruska; Libby.

Secretary presented the complete budget for 1976 stating that same had been set in as realistic a manner as possible with allowance for bad weather and other contingencies.

Upon a motion by Mr. Haeg, seconded by Mr. Carnes and carried, the 1976 budget as presented and discussed (including the Planning Committee's maintenance/improvement program) was approved with the addition of a \$40,000 expenditure for continuation of the Solar Arts Pavilion planning and design project. (Aye—6; Nay—0)

There being no further business on the table, Budget Committee meeting was declared adjourned.

RECONVENED MEETING OF THE BOARD

Special Consul Richard Keenan updated the Board on the current position of the Fair with respect to public liability, stating that the doctrine of sovereign immunity for state agencies would, for all practical purposes, be negated as of August 1, 1976. It was moved by Mr. Haeg, seconded by Mr. Scow and carried that the administrative staff be instructed to make an analysis of liability insurance alternatives and in consultation with Mr. Keenan and the Executive Committee to proceed with the purchase of liability coverage if such purchase would prove legally and financially proper. (Aye—8; Nay—0)

Action(s) undertaken by the Admission, Advertising, Rules and Premium List, Planning and Budget Committee(s), which met previously, were approved upon a motion by Mr. Carnes, seconded by Mr. Scow and carried. (Aye—8; Nay—0)

It was moved by Mr. Carnes, seconded by Mr. Tiffany and carried that Secretary be authorized to negotiate and execute a rodeo performance contract with Barnes Championship Rodeo Company. The motion provided for an anticipated increase in contract rates of approximately 6%. (Aye—8; Nay—0)

Upon a motion by Mr. Scow, seconded by Mr. Ojakangas and carried, Secretary was instructed to negotiate an exhibit/concession contract for 1976 with Mexican Village, Inc. terms to be generally the same as they were in 1975. (Aye—8; Nay—0)

Secretary indicated that a number of problems had arisen with respect to the Society's 1977 annual meeting, most specifically a date conflict with the Minnesota School Board Association. After discussion of the alternatives, it was moved by Mr. Scow, seconded by Mr. Haeg and carried that the dates be

changed and that the 1977 annual meeting be scheduled at the Leamington Hotel in Minneapolis on January 26, 27 and 28. (Aye—8; Nay—0)

It was moved by Mr. Maruska, seconded by Mr. Ramberg and carried that the Society's 1978 annual meeting be held at the Hilton Hotel in St. Paul on January 15, 16 and 17. (Aye—8; Nay—0)

Upon a motion by Mr. Sprengeler, seconded by Mr. Maruska and carried, Secretary was authorized to negotiate a 1976 fireworks contract with the Zambelli Fireworks Company of New Castle, Pa. (Aye—8; Nay—0)

The Board undertook a lengthy discussion of the procedures and problems connected with the Gopher Club restaurant, most particularly the deficits that were being incurred with respect to said operation. During 1975, the Gopher Club, which caters to not only administrative staff, Board and departmental employees, but to judges and guests of the Fair, sustained a loss of \$9,400. It was moved by Mr. Scow, seconded by Mr. Carnes and carried that the Gopher Club price schedule be increased to \$2.00 (breakfast); \$3.00 (lunch) and; \$4.50 (dinner) and that a concentrated effort be made to cut back operational costs for 1976. (Aye—8; Nay—0)

A report of the special committee, appointed at the November 12th Board meeting to study proposals for location of a Children's Museum on the Fairgrounds, was made by Mr. Haeg. Mr. Haeg indicated that a meeting had been held in December with a delegation representing the Museum to discuss terms of a lease agreement. It was the consensus of the committee that the Museum group be required to provide firm substantiation of its funding before any final decision is made on the project. It was moved by Mr. Haeg, seconded by Mr. Scow and carried that the Secretary be authorized to proceed with negotiations on the Children's Museum lease and to report back to the Board at its next regular meeting. (Aye—8; Nay—0)

A discussion was undertaken relative to the Board's position on Fairgrounds sale of Minnesota versus out-of-state beer. Since the Board last took formal action to protect local brands, all three Twin City brewery operations have been sold to large national out-of-state companies and, as a result, there are no longer any substantive, large-volume, Minnesota-owned breweries. Upon a motion by Mr. Carnes, seconded by Mr. Sprengeler and carried, Secretary was instructed to implement the Board action taken on June 16, 1973, which allows State Fair beer purveyors to handle any brand (or brands) of 3.2 beer that they wish. (Aye—8; Nay—0)

An agenda report on the progress of certain 1976 Bicentennial projects was made by the Secretary, including the proposed sale of a cookbook featuring prize-winning recipes from Creative Activities.

Special Consul Richard Keenan provided an updated report on state mandatory retirement regulations as they apply to employees of the Society. He indicated that his office and the state legislative auditor were in agreement that current law did not mandate retirement of the Society employees at any specific age. Mr. Keenan did, however, suggest that the Board begin to formulate a policy with respect to retirement so that the question might be resolved on an administrative level. It was moved by Mr. Ramberg, seconded by Mr. Carnes and carried that the Board rescind its action of June 11, 1975, with respect to classification of employees over 65 years until such time as a specific policy might be formulated. (Aye—8; Nay—0)

It was moved by Mr. Haeg, seconded by Mr. Scow and carried that the name of the State Fair Farm Boys Camp be changed to State Fair Youth Camp. (Aye—8; Nay—0)

A request from the City of Falcon Heights for a reduced rate in ice rental

time was tabled upon a motion by Mr. Scow, seconded by Mr. Tiffany and carried. (Aye—8; Nay—0)

An on-sale beer license application on behalf of Coliseum food concessionaire Charles Johnson was approved upon a motion by Mr. Carnes, seconded by Mr. Maruska and carried. (Aye—8; Nay—0)

Secretary presented a tentative outline of the Grandstand talent currently under consideration, as well as a breakdown of the auto race, thrill show and demolition derby schedule(s) for 1976.

Adjournment was moved by Mr. Sprengeler, seconded by Mr. Maruska and carried.

Meeting adjourned.

A record book containing the complete minutes for the year is on file at the Administration Office, State Fairgrounds, St. Paul, MN 55108.