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MINNESOTA STATE FAIR



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1999 Annual Report



Minnesota State Fair fireworks presentation, early 1900s.

At the meeting of the State Fair board on January 17, 1899, the members voted to light the buildings and grounds of the Minnesota State Fair. In prior years, the fair was forced to close its gates at "sundown." For the first time, the busy people of the Twin Cities, unable to spare time during the day, were able to attend the fair at night. Records show the board also declared there would be evening entertainment in the Grandstand including a fireworks display called "the Burning of Manila." Thus began a tradition that celebrated its 100th anniversary in 1999.



Minnesota State Fair fireworks presentation, 1999.

LOOKING BACK... MOVING FORWARD

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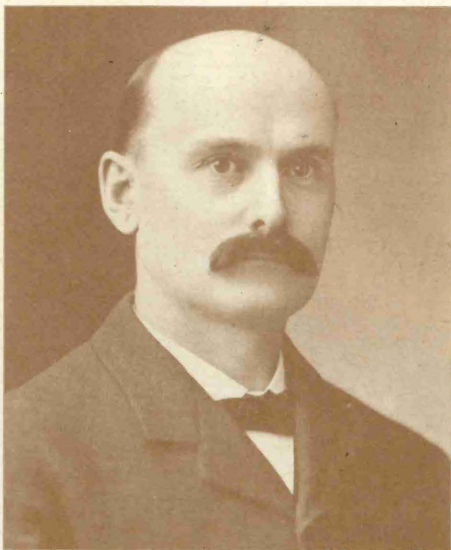
The Report of the Executive Vice President

Dear Friends,

Two very different fair visitors, each of whom was at the '99 State Fair within hours of the other,

beautifully summed up what the Great Minnesota Get-Together is all about.

The first was 97-year-old John Haggenmiller, who grew up near the fair's Como & Snelling gate and still lives in the St. Paul area. Mr. Haggenmiller and his daughter stopped in for a visit on a warm afternoon during the fair. He has attended the fair religiously since 1906, and has witnessed enormous changes during almost a full century of fairgoing. He did all the talking and his daughter and I did the listening. What a remarkable man, and what a remarkable memory! He liked the fair back then, but he likes it all much better today — especially the agriculture. Thank goodness for that. Mr. Haggenmiller would let us know in no-nonsense terms if he didn't.



Eugene Wilson Randall, Secretary of the Society during John Haggenmiller's first fair visit in 1906.

Later that evening, I watched a little girl no more than two who was having a great time dancing by herself at Hal Ketchum's Bandshell Tonight! performance. Her hops and skips were punctuated by little red winky lights in her shoes. Mom and dad decided it was time to go, but the little winky dancer kept pulling away from her folks and running back to the Bandshell to resume the party. This went on for nearly five minutes before she was finally corralled for good, strapped into her stroller and wheeled reluctantly toward home.

For me, these two encounters said it all. On one side of the chronological scale is a grand gentleman for whom the State Fair has provided a rock-solid reference point in a rapidly-changing world. For Mr. Haggenmiller, the fair fulfilled its mission to reflect our society's evolution of agriculture, industry, education and entertainment.

The little girl with the winky shoes could care less about this high-minded stuff. All she knew is that she was having a great time at this big and wonderful place that hopefully is already special in her young memory. The rest can come later.

Together, they provided a graphic definition of what the fair is: Young, old and everyone in between getting together at the great annual end-of-summer ritual that defines our year the same way as the seasons, and defines our identity as a people and as a state.

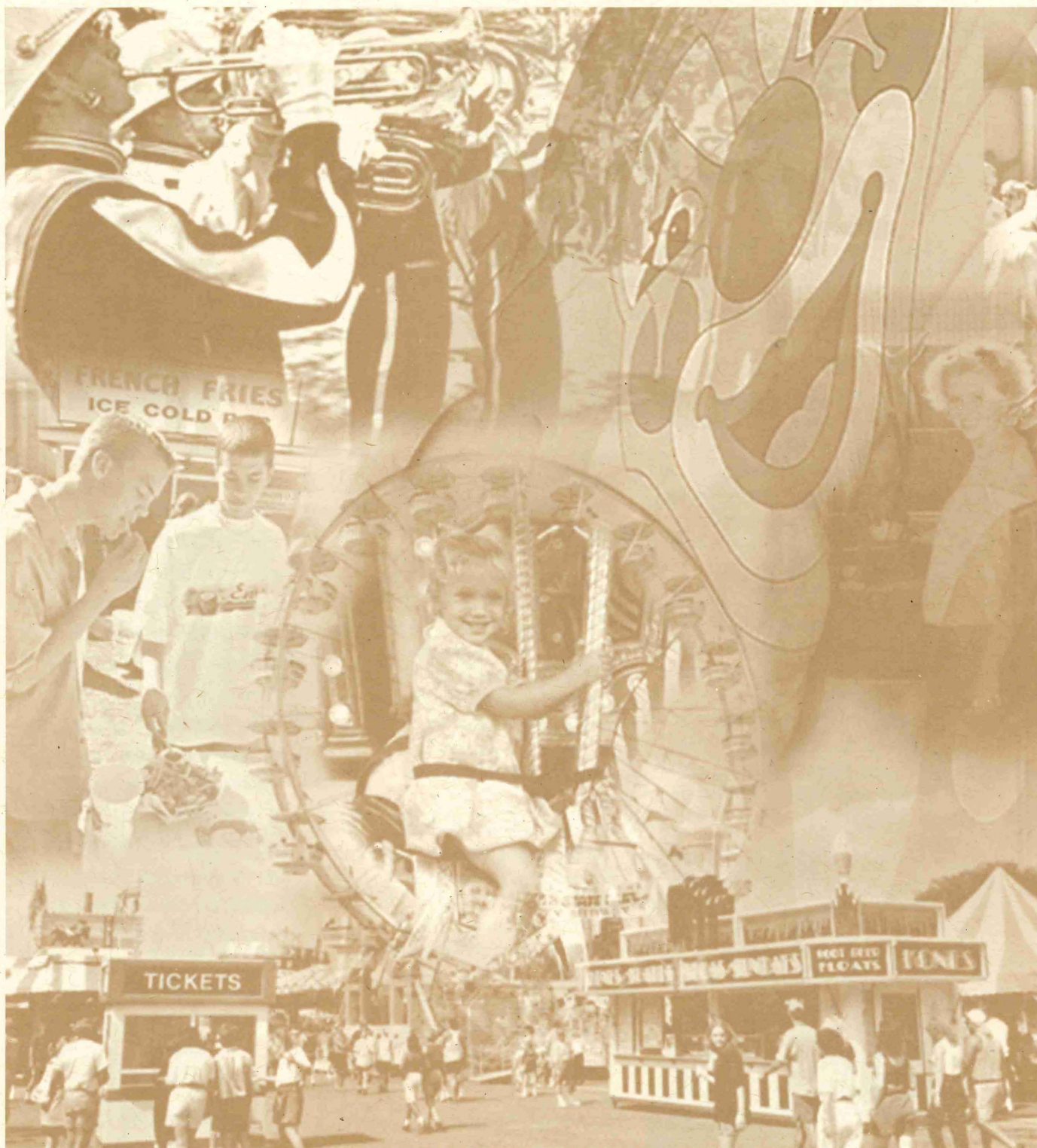
As caretakers of the State Fair, we have the sacred duty to see that this grand institution carries on and moves into the future as a fundamental and vital part of Minnesota's social fabric. This won't be easy. In the coming years, the challenges we face will grow. Our well-kept but aging fairgrounds will demand significant attention. The expense of producing the annual event will continue to outpace revenue. Competition from other entertainment venues, longer school years and a suffocatingly-tight job market show no signs of letting up soon, if ever. The manner in which we deal with these obstacles will define our direction.

But I have every confidence that the State Fair will grow and prosper and continue to be one of the greatest fairs in the world. This is an enormously resilient institution blessed with a remarkable group of people to carry the weight.

It is my most sincere hope that one day, about 100 years from now, the little girl with the winky shoes will stop in for her 100th visit to the State Fair. She'll have several generations of family in tow, and she'll tell them about how wonderful the fair was way back in 2000. She'll also tell them about the tremendous changes she has seen and how, over the years, the fair became much better. God bless you all.

Sincerely,

Jerry Hammer
Executive Vice President
Minnesota State Fair, 1999



OUR MISSION...

To educate and involve our guests by providing a world-class showcase that is innovative, entertaining and fun.

WE STRIVE TO:

Provide outstanding customer service · Offer exceptional value
Showcase Minnesota's finest agriculture, art and industry · Present an unparalleled forum for knowledge and ideas · Provide a safe, clean environment that is accessible to all · Create unique experiences.

Making New Friends.. Keeping the Old

The Minnesota State Fair is famous for its traditions, but along with returning favorites, it always has something new to offer loyal fans.

NEW IN 1999

Coca Cola's Wall of Speed

Race fans got behind the wheel of a real NASCAR Winston Cup automobile at Coca Cola's Wall of Speed. This virtual-reality display, located in the Amphitheater, allowed visitors to race on some of the nation's fastest tracks at simulated speeds up to 195 mph.

Wild West Show

History came to life at the 1999 Minnesota State Fair during the Wild West Show. The show featured trick riding, rope tricks and a salute to Buffalo Bill. The show was presented at all paid English and Western horse shows in the Coliseum.



Dorothy Landis and Archie Phillips were wed in a balloon at the 1928 fair.

Alliance with Youth

The Minnesota Alliance with Youth celebrated "Five Days of Promise" at the '99 State Fair. Activities included the construction of a Habitat for Humanity home by more than 250 youth and special appearances by Minnesota Twins great Kirby Puckett and Basketball Hall of Famer Kareem Abdul-Jabbar. The Minnesota Alliance with Youth is a statewide effort to mobilize Minnesota citizens around the goals of the President's Summit for America's Future, emphasizing education, responsibility, leadership and community involvement.

The Garden

The fair's newest food and entertainment area, The Garden (formerly known as "Beer"), hosted an exciting mix of dining, dancing and music. The area featured four new restaurants, including Tejas, Rajin Cajun, Ball Park Café and Chicago Dogs. A variety of entertainment was also presented daily on the Garden Stage.

Wedding.

Two couples' lives were changed forever when they exchanged wedding vows during the 1999 State Fair. The lucky couples were selected by two radio stations from hundreds of entrants who wrote about why they wanted to get married at the fair. The double wedding took place in Carousel Park on Sept. 3, and after the nuptials the festivities moved to

the Blue Ribbon Picnic Area, where the lights of the Mighty Midway served as a backdrop and the wedding parties and their guests danced the night away.

Public nuptials at the fair remained popular for decades. Both the journal and the small-town press papered the Upper Midwest with a call for photographs of potential brides and grooms. If selected, as the "Prettiest Farm Girl" and "The Lucky Man of Her Choice" the couple was promised a clergyman and a band, flowers, a ride in an automobile and brand-name gifts, donated by corporate well wishers that ranged from a pair of mattresses to a pair of stout shoes for the gentleman.

— Marling, *Blue Ribbon*
(Minnesota Historical Society Press, 1990)

Roving Entertainment

Kids and adults were delighted by two new roving entertainment acts at the '99 State Fair. The crazy antics of the B.C. Characters costumed critters and Hillbilly Bob's unique Model A Ford drew crowds wherever they appeared on the fairgrounds.

Jason Joyner, Jeanine Laursen, Kara Anderson and Steve Hviding were wed in Carousel Park at the 1999 fair.



RETURNING FAVORITES

Adventure Park

Adventure Park beckoned thousands of thrill seekers in 1999. The fair's popular thrill ride area delighted visitors with the newest addition to the area, the SkyScraper. Other extreme rides included the Ejection Seat giant reverse bungee, the Reactor Simulator Theater and the SkyCoaster — which propels riders through the air like Superman.

Barn Tours

Tens of thousands of fair visitors learned about farm animals and agriculture during free, guided tours of the fair's livestock complex. Livestock professionals from throughout the United States served as Barn Tour guides, providing a wealth of knowledge from interesting animal trivia to animal care facts.

Agri-Land

Minnesota agriculture was the highlight of Agri-Land, a free exhibit area located on Machinery Hill. The area featured real growing crops, the On The Farm Game Show and the Old Iron Show. New to the area was Farmer For A Day, which allowed kids to test their farming skills by participating in a variety of activities including digging for potatoes and picking apples.

The North Woods

The North Woods was back and even bigger in '99. The outdoor-oriented exhibit area featured the Ironjack Forest Sports Tour lumberjack show,

Fear No Ice ice sculptors, Ron Schara with guests from his Minnesota Bound television show and an antique fishing display. All attractions were free.

OLD TIME VALUES

Thrifty Thursday

The 1999 edition of the Minnesota State Fair kicked off with tremendous savings for the whole family on Thrifty Thursday, Aug. 26. A record 109,643 visitors attended on this day, which

*The balance in the treasury
was a goodly sum of
\$15,230.57. The Society
closed its career during the
nineteenth century in great
honor and glory.*

— Hall and Holcombe,
*History of the Minnesota State
Agricultural Society* (St. Paul,
McGill-Warner Co., 1910)

featured discounted gate admission of \$3 for adults and seniors and \$2 for kids. Thrifty Thursday also featured all-day deals on everything in the fair's Mighty Midway and Kidway.

Cheapskate's Guide to the Fair

Some of the best bargains, special deals and discounts were highlighted in this popular guide, which was available

ADMISSION PRICES

\$6.00	Adults (13 to 64)
\$5.00	Seniors (65 and over)
\$5.00	Kids (5 to 12)
Free	Kids under 5
\$4.00	Pre-fair sale (all ages)*

* Available at the State Fair and Holiday Stationstores throughout Minnesota and western Wisconsin.

MIDWAY TICKETS

\$20.00	Midway bonus sheet (44 tickets)
\$10.00	Fairtime (sheet of 20)
\$ 8.00	Pre-fair sale (sheet of 20)

Early Bird Special Weekdays, 9 a.m. to noon at the Kidway and 10 a.m. to noon at the Mighty Midway, rides discounted 33 to 50 percent (also discounted all day on Thrifty Thursday, Kids Days and Last Chance Day)

DISCOUNT DAYS

Thrifty Thursday & Kids Day

\$3.00	Adults (13 and over)
\$2.00	Kids (5 to 12)

Seniors and Kids Days

\$2.00	Seniors (65 and over)
\$2.00	Kids (5 to 12)

NEW FOODS

Pizza on a Stick, Caribbean Crab Cakes, Breakfast Potato Skins, Spinach/Parmesan Scones, Desert Pasties, Icee Squeeze Up, Greek Gyros & Shish Ka Bobs, Veggie Fajitas, Grilled, Barbequed & Deep Fried Turkey Sandwiches, Apple Sauce, Chicken Basil Crêpes, Deep Fried Eggplant, Czech Cabbage Rolls, Pizza Style Ice Cream Pies, State Fair Logo Chocolates, Catfish-on a Stick

free at all information booths. Deals included food and beverage bargains, such as reduced prices, combination meals and sample portions. The guide also directed guests to the best non-food deals, hidden bargains, prize drawings and freebies.

Last Chance Day

The 1999 Minnesota State Fair concluded with reduced prices from many State Fair food and merchandise vendors on Last Chance Day, Sept. 6. In addition, visitors saved all day in the Mighty Midway and Kidway.

One-Hundred Years of Grandstand Entertainment



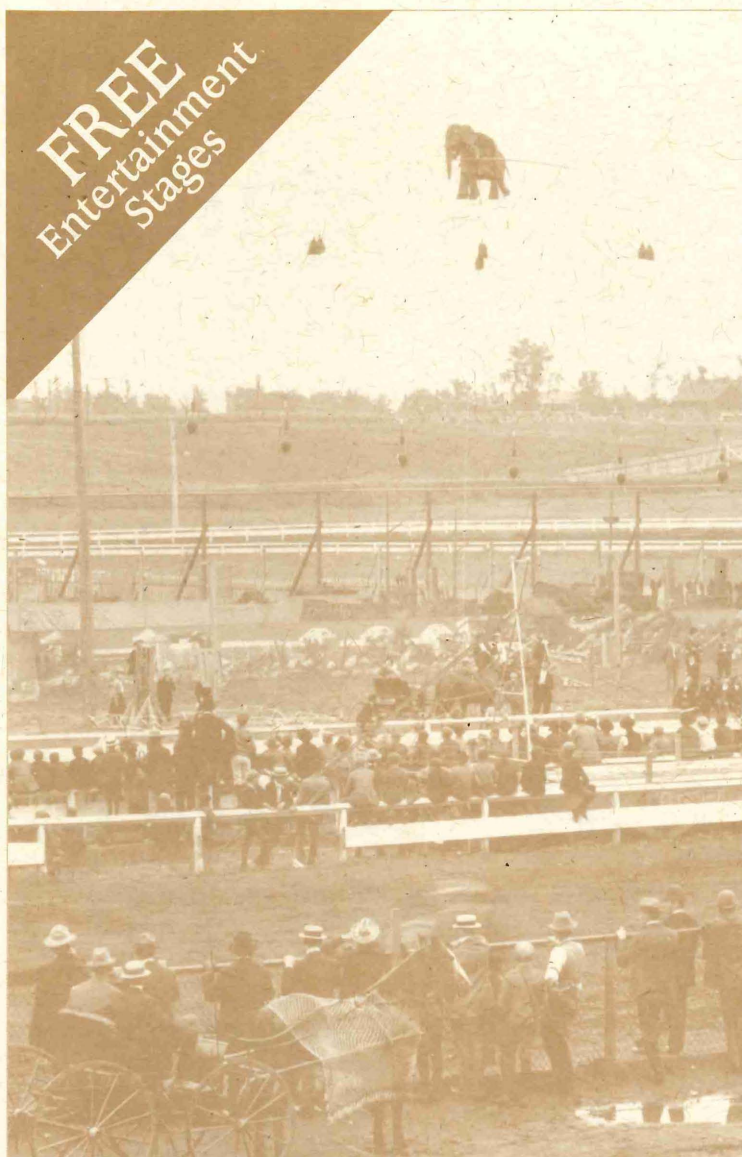
In the 1960s the Grandstand went "show-biz" with a parade of headline acts and celebrities. But the fireworks program with which the big night show began in 1899 remains the only truly satisfying finale to a day at the Minnesota State Fair.

~ Marling, Blue Ribbon
(Minnesota Historical
Society Press, 1990)

1999 GRANDSTAND EVENTS

- Brooks & Dunn and Trace Adkins
Thurs., Aug. 26 – 7:30 p.m., \$21
Attendance: 10,578
- Journey and Double Trouble
Fri., Aug. 27 – 7:30 p.m., \$21
Attendance: 6,448
- Corey Stevens and
G.B. Leighton & Tangletown
Sat., Aug. 28 – 7 p.m., \$16
Attendance: 5,081
- Sammy Kershaw and Lorrie Morgan
Sun., Aug. 29 – 8 p.m., \$18
Attendance: 6,330
- Susan Tedeschi and Keb' Mo'
Mon., Aug. 30 – 8 p.m., \$16
Attendance: 5,732
- Vince Gill and Kathy Mattea
Tues., Aug. 31 – 8 p.m., \$21
Attendance: 7,087
- Reba McEntire and Dick Hardwick
Wed. Sept. 1 – 7:30 p.m., \$24
Attendance: 9,540
- Steve Lawrence & Eydie Gorme
Thurs., Sept. 2 – 7:30 p.m., \$20
Attendance: 3,465
- Bryan White and The Wilkinsons
Fri., Sept. 3 – 8 p.m., \$18
Attendance: 3,772
- Alabama and Shane McAnally
Sat., Sept. 4 – 7:30 p.m., \$21
Attendance: 13,859
- Minnesota State Fair Amateur
Talent Contest Finals
Sun., Sept. 5 – 8:00 p.m., FREE
Attendance: 10,500
- Miller Lite 300
Mon., Sept. 6 – 1:00 p.m., \$13 & \$17
Attendance: 18,069

FREE
Entertainment
Stages



Sharing the daytime program with the feature races, a tightrope-walking team compounded its difficulties by performing in an elephant suit. (Photo taken about 1900.)

BANDSHELL TONIGHT!



■ **Bellamy Brothers**
Thursday, Aug. 26
Friday, Aug. 27



■ **Indigenous**
Saturday, Aug. 28
Sunday, Aug. 29



■ **38 Special**
Monday, Aug. 30
Tuesday, Aug. 31



■ **Amazing Kreskin**
Wednesday, Sept. 1
Thursday, Sept. 2



■ **Hal Ketchum**
Friday, Sept. 3
Saturday, Sept. 4



■ **Take 5**
Sunday, Sept. 5
Monday, Sept. 6

	GRAINBELT PREMIUM BANDSHELL	HERITAGE SQUARE STAGE	CAL SPA'S STAGE IN BALDWIN PARK	LEINENKUEGEL'S LEINIE LODGE IN THE BAZAAR
8-26 to 8-29	Tonic Sol-Fa, Chad Brock, Montgomery Gentry	Keith Perry, Caney Ridge, The 97th Regimental String Band	Midnight Ride, Lip Service, Mick Sterling	The Bone Tones, Roots Rock Society, Sami Dare
8-30 to 9-2	Bowzer's Rock'n'Roll Party, Del McCoury Band, Wylie & The Wild West Show	Pop Wagner Trio, Six Fat Dutchmen, Becky Schlegel & True Blue	Fantastic Convertibles, George Mauer Swing Band, Don Paulson & Little Prairie	Puke & Snot, Blind Man's Bluff, Sami Dare
9-3 to 9-6	Dan Seals, Amazing Rhythm Aces, The Clark Family Experience	Janie Miller, The Hollisters, Dusty Drapes	The Uncolas, Jack Knife & the Sharps, TCC Gospel Choir	Cafe Accordion Orchestra, The Dweebs, Sami Dare

Competition and Recognition

Fairs began as markets where people gathered to buy, sell and trade their wares. From the beginning, the very best of livestock and produce could be

found at these annual events and it was only a matter of time before competition began to determine the best of the best. That competition continues today and has expanded to include 25 departments consisting of over 200 classes of livestock, farm products, creative arts and school projects.

Fine Arts

Painting, sculpture, photography and many other fine arts were on display at Minnesota's largest juried art show. A total of 332 works were selected from 1,482 entries in the annual Fine Arts competition. Jurors awarded over \$9,500 in premium money to winning artists. The winner of the People's Choice Award was titled "Chester the Juggler" and was exhibited by Kimber Fiebiger of St. Paul.



State champion canning team, 1918, sporting the four-leaf-clover emblem, the symbol of the 4-H clubs, on caps as well as jars.

Creative Activities

Award winning handi-crafts, baked goods, canning and more were on display. There were 5,788 entries in 1999, which was near an all-time high. Several companies sponsored canning and baking competitions including Gedney, Land 'O Lakes, Nestle, C & H Sugar, Pillsbury, Hormel and the Minnesota Turkey Growers.

Agriculture Horticulture

Due largely to the mild summer weather, entries in many departments were near record levels. Increased participation was noted in vegetables, flowers and bee culture. Once again Spooky World sponsored the popular Giant Pumpkin Contest and Travis Gienger from Andover, Minnesota took the honors, weighing in his monster at 341 pounds!

Livestock Shows

The 4-H show moved to the first four days of the fair and the FFA to the final four in a major restructuring of the schedules. Animal numbers continued to be strong. The llama show had 158 animals entered which was the highest number on record.

The largest boar of the 1999 Minnesota State Fair was owned by Ralph and Myrna Wermerskirchen and weighed in at a whopping 1,320 pounds!

Education

This year, another \$20,000 was distributed through the Ben C. Hallberg Scholarship. A total of 20 rural students actively involved in the State Fair received scholarships

of \$1,000 each. The scholarships are named for the late Mr. Hallberg, who served at the old State Fair Farm Boys Camp from 1939 to 1964.

Century Farms

The Minnesota State Fair and the Minnesota Farm Bureau recognized 253 Minnesota farms as Century Farms in 1999. Qualifying farms are at least 50 acres in size, and must be in continuous family ownership for at least 100 years. Recipients of the award receive a building sign and certificate. Since the Century Farm program began in 1976, a total of 7,133 farms in Minnesota have been recognized as Century Farms.

50 YEAR AWARDS

The 50 Year Award recognizes people actively involved with the fair for a half-century 1999 recipients:

Melvin Anderson

Ag-Hort Exhibitor, Judge

John & Jan Desmond

Food-Concessionaires

Marland C. Dow

4-H Counselor & Fair-time Employee

Joe Fischler

Full-time Fair Employee

Roy Harder

Fair-time Employee

Ron Hauglie

Livestock Exhibitor

Robert "Doc" Lindell

Fair-time Employee

Clarence Meier

Food Concessionaire

Dave Seaberg

Fair-time Employee



Exhibits and Concessions

The Wonders of Technology

Showing what the country's leading high tech organizations were doing right here in Minnesota. The free exhibit, located in the Progress Center, celebrated its sixth year at the fair this year and offered visitors the opportunity to talk to NASA representatives, surf the Internet and play with the newest technological gadgets. This year, more than 30 organizations participated in the display covering a variety of technology-based industries, including software, manufacturing, health care, education and entertainment.

The University of Minnesota

Highlighted in a new exhibit in the North Auditorium of the Crossroads Building the display featured University Relations, men's and women's athletics, the College of Agriculture, the Raptor Center, the Institute of Technology and the Bell Museum, plus daily demonstrations

by a variety of the University's colleges and departments.

Y2K at the Fair

The Minnesota Bankers Association was on hand in the Education Building to respond to consumer concern over the potential Y2K crisis in the banking industry.

The Minnesota Planning Agency was also in the Education Building with an interactive survey regarding the State of Minnesota going into the year 2000 and information regarding the census 2000 program.

Shopping

New products of interest included; Eldon's Sausage & Jerky Fixings, located in the Merchandise Mart, (a full line of sausage and jerky fixings, equipment, supplies and training on how to make your own); The Golf Simulator, located in the upper Grandstand, (after hitting a golf ball into a video screen a computer analyzes all aspects of your golf swing); the Custom Playhouses, near

the Corn Roast, (displayed custom and very detailed backyard playhouses); the 3M Cleaning Cloth was exhibited and demonstrated and did everything but get up and clean your house for you.

Mark Bischoff was in the lower Grandstand ready to equip your millennium party with all the latest hats, champagne flutes, strobe buttons and other various hi-tech party favors.

Food

The Garden (formerly known as "Beer") hosted four new restaurants in '99. Inside The Garden you had your choice of Rajin Cajin serving up jambalaya, shrimp, oysters, blackened steak, fish and po' boy sandwiches; Chicago Dogs serving

"What I like about the fair," exclaimed a woman admiring the quilts and the fancywork in 1905, "is the ideas it gives you." She was referring to a homemade portiere of varnished acorns but, in fact, any number of new ideas were abroad in the fair's feminine precincts.

*— Marling, Blue Ribbon
(Minnesota Historical
Society Press, 1990)*

traditional "with the works" street vendor style hot dogs and chicken sandwiches; while Tejas served up breakfast burritos and all the traditional Mexican and Tex Mex tacos, burritos and salads.

Outside in the courtyard the Ball Park Cafe was like dining in the infield of an open air ballpark serving up breakfasts, rotisserie chicken, burgers, dogs and all the traditional ball park foods while plywood fans in the stands gazed on.

Step Right Up... Come On Down

Livestock and agricultural competition was the heart and soul of the fair in 1899 and remained so in 1999. However, Minnesotans who have never set foot on a farm have many new ways to compete.

Celebrity Look-A-Like Contest

Sponsored by KOOL 108, Everybody Is A Star Day (August 31) featured a celebrity look-alike contest in Carousel Park. Willie Nelson, Tiny Tim, Anthony Edwards and Elton John were all spotted in the star-studded audience. But the hands down winner was Rob Nelson, a reporter from KMSP TV Channel 9 who could be the identical twin to Niles Crane from the *Frasier* television sitcom.

Dance Contest

The Way We Were Day (September 1) was sponsored by KDWB, K102 and

KLBB and brought back the great oldies with dance lessons and competition in disco, swing and country line dancing.

Special Contests

Fun games and activities drew families and kids of all ages to the State Fair's Special Contest Tent in west Carousel Park. The contests, free to all fair visitors, included "Ode to Food on a Stick," "Pin the Mosquito on the Camper" and the "Spooky World Scream Contest."

Talent Contests

After 10 nights of semi-final competition, individuals from across

the state showcased their extraordinary talents during the 27th annual State Fair Amateur Talent Contest finals on Sunday, Sept. 5. The free event in the Grandstand attracted more than 10,000 enthusiastic fans. Grand prize winners were Erin Callahan (open division: baton twirler from Cambridge), Holly Stiles (teen division: violin soloist from Roseville) and Jillian Marie LaVasseur (preteen division: vocal soloist from Buffalo Lake).

Winners of county fair talent contests from throughout the state participated in the MSF County Fair Amateur Talent Contest, held in Baldwin Park. Grand prize winners were Marcoux Corner (open division: barbershop quartet representing Clay County), Lezley Chase, Josh Pawelk and Josie Jaunich (teen division: dance group representing Wright County) and Angelique Hughes (preteen division: violin soloist representing Washington County).

Marching Bands

High school marching bands from across the state were judged during the 2 p.m. daily mall parade. Winners of the competition were:

- Class A—Champlin Park
- Class B—Winona Cotter
- Class C—Elk Mound

Champlin Park and Winona Cotter each won for the third year in a row in their respective classes. With this honor, the two schools were given the fair's "traveling winners' flag" to keep as a memento of their accomplishments.



A ribbon for fancy footwork at dance competition at the 1999 fair.



A ribbon for dramatic declamation at the 1935 fair.

Milk Run

More than 1,500 runners participated in the State Fair's annual Milk Run, an eight-kilometer footrace, sponsored by the American Dairy Association and WCCO Radio. The overall winners of the race were:

- Men—Steve Plasencia, Shoreview (25:18)
- Women—Janice Ettle, Roseville (30:31)

Twelve classes for both men and women were designated for the run, ranging from 19-years-of-age-and-younger to 70-years-and-older.

Vic Snider, age 75, was the eldest competitor who placed, winning third

place in the 70-and-older division. Joshua Klawitter was the youngest placing contestant; at just 14, he won third place in his division.

Outstanding Seniors

Julia Bohmbach of Rochester and Jim Schnell of Willmar were named Minnesota's Outstanding Senior Citizens during a recognition ceremony Thursday, Sept. 2 at the State Fair Bandshell.

A total of 130 people from throughout the state were recognized for their contributions to their communities. Bohmbach and Schnell were selected to represent Minnesota's seniors based on their activities since age 65.

Bohmbach participates in many organizations, but she is most proud of her efforts in starting the first-of-its-kind Alzheimer's Disease support group in Rochester. She also serves as a member of the National Federation of the Blind and is a charter member of the Olmsted County Medical Auxiliary.

Schnell is involved in a variety of community organizations such as Ridgewater College Ministry, Willmar Area Marriage Encounter and The Barn Theater. He also serves as a mentor to young boys and teaches a 55 Alive driving course.

The Outstanding Senior Citizens program is sponsored by the Minnesota Board on Aging, the Minnesota Federation of County Fairs and the State Fair.

1913 State Fair

The state fair baby contest had all the competitive trappings of a horse race. City babies were pitted against country babies. Minneapolis babies were matched against those from St. Paul.

The Minneapolis Daily News reported that a mosquito bit the local favorite squarely on the forehead; would the judges deduct marks for that minor imperfection? (They did!)

— Marling, *Blue Ribbon* (Minnesota Historical Society Press, 1990)

Board of Managers and Superintendents

The Minnesota State Agricultural Society is the governing body of the Minnesota State Fair and is

charged exclusively with operating the exposition and maintaining the 360-acre fairgrounds. The society is a quasi-state agency, operating with no public subsidy of any kind, and consists of delegates from the state's county fairs and various agri-business groups. Every January, these delegates meet to conduct formal business, including the election of officers to fill alternating terms of the 10-member State Fair board of managers.

Board members set policy for the administration of the fair, serve on committees dealing with specifics of the fair's operation and serve as a liaison between the Agricultural Society membership and State Fair staff. The board is comprised of one representative from each of the society's nine regional districts, plus a president who serves at-large.



The Officers of the Society of 1999

BACK ROW: Dennis Baker, Spicer; seventh district manager • Bob Lake, Aitkin; sixth district manager • Howard Recknor, Hartland; first district manager • Clarice Schmidt, Sabin; ninth district manager • Don Simons, Grand Rapids; eighth district manager • Lyle Steltz, Rush City; third district manager • John Paulmann, Gaylord; second district manager.

FRONT ROW: Joseph Fox, Maplewood; fourth district vice president • Vern Prokosch, Bird Island; president • Richard Keenan, Minneapolis; fifth district vice president.

The Officers of the Society of 1907

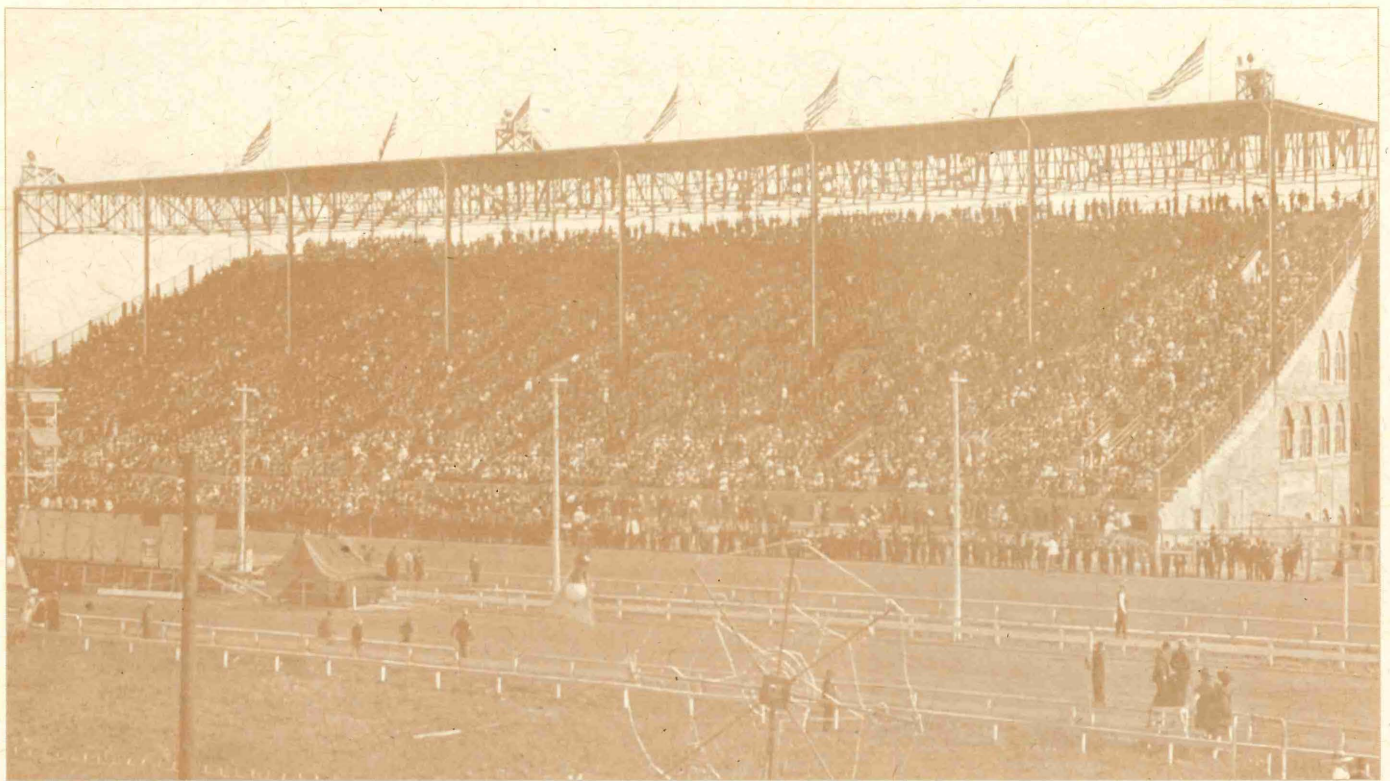
FRONT ROW: Manager Liggett, Manager Lee, President Nelson, Secretary Cosgrove

REAR ROW: First Vice-President Griggs, Manager Baird, Manager Hall, Second Vice President Furlong, Manager Underwood, Manager Patterson.



1999 FAIR-TIME SUPERINTENDENTS

- Admissions • Lyle Anderson, Roseville
- Bee Culture • Winnie Johnson, Elk River
- Beef Cattle • Chuck Schwartau, Goodhue
- Christmas Trees • Greg Ustruck, Vadnais Heights
- Creative Activities • Curt Pederson, Shoreview
- Dairy Cattle • Jim Linn, White Bear Lake
- Dairy Products • Gene Watnaas, Vining
- Dog Trials • JoAnna Yund, Minneapolis
- Education • Jim Brown, Prior Lake
- Farm Crops • Duane Smith, Minneapolis
- FFA • Paul Day, Northfield
- Fine Arts • Bob Crump & Pat Kennedy Crump, Wayzata
- Flowers • Betty Reyer, Maplewood
- 4-H • Brad Rugg, Minneapolis
- Fruits • Louis Quast, Jr., St. Louis Park
- Goats • Kevin LeVojr, Maple Lake
- Grandstand Production • John Mons, Brownton
- Heritage Exhibits • Gale Frost, St. Paul
- Horses • Robert Peterson, St. Paul
- Llamas • Sharon Wessel, Hamel
- Meats • Ed Butler, Rochester
- Midway Ticket Takers • Marty Rossini, Stillwater
- Milking Parlor • Doris Mold, Lauderdale
- Park & Ride • Dan Elmer, Edina
- Parking • Ron Vannelli, St. Paul
- Poultry • John Thomforde, Crookston
- Public Safety • Art Blakey, St. Paul
- Senior Citizens • Marge Krueger, St. Paul
- Sheep • Bill Schulke, Bemidji
- Swine • Jerry Hawton, St. Paul
- Ticket Audit • Dick Reinhardt, Owatonna
- Ticket Sales • Ken Wagner, Jr., St. Paul
- Vegetables • Erven Skaar, Cambridge



THE FAIR OF 1909 — THE NEW GRANDSTAND OF THAT YEAR

Completed September 6, 1909 the first day of the fair. Constructed entirely of steel and concrete; absolutely fireproof and unbreakable; cost \$275,000, of which sum the Society paid \$75,000.

Maintenance and Improvements

In 1899, a total of \$9,725 was spent on permanent improvements to the then 14-year-old

State Fairgrounds and its buildings. In 1999, a like amount was spent to paint the exterior of one restroom. This painting project was a small but important part of the fair's '99 budget of \$3.9 million for upkeep of the 360-acre State Fairgrounds.

Maintaining and improving the State Fairgrounds is perhaps the greatest challenge faced by the State Agricultural Society today. All State Fair facilities are maintained through revenue generated by the fair, without any public funding of any kind.

The total value of the State Fair's buildings and infrastructure is conservatively estimated at \$150 million. Many of the fair's facilities were built as WPA projects in the 1930's. Other's such as the Progress Center ('07), Arts Center ('07) and Grandstand ('09), are truly historic.

The common denominator shared by all State Fair facilities, regardless of age, is that they require constant attention and upkeep.

Much of this upkeep, particularly to the infrastructure, appears to be invisible. For instance, fair visitors

will find little evidence of the State Fair's annual \$300,000 investment in sewer separation, nor will they see any signs of the hundreds of thousands of dollars spent each year on roof replacement and repair. Continual upgrades to the fair's utility services are visible only to those who notice progressively larger, flashier exhibits and displays each year.

Guests, Sponsors and State Fair Attendance



1999 State Fair Sponsors

- Target Guest Card
- Miller Brewing Co.
- Auto Value Parts Stores
- Jani-King International
- Cal Spas
- Grain Belt Premium (MN Brewing)
- Various Producers Associations
- Leinenkugel's (Miller Brewing Co.)
- Minnesota Farm Bureau Federation
- Discover Card
- Kubota Tractors
- Petco
- Spooky World
- M.A. Gedney Co.
- Budweiser
- Hi-lex Corporation
- Frontier Airlines
- Aerial Communications
- American Dairy Association
- Ralston Purina
- Dodge Trucks
- Blue Cross Blue Shield of Minnesota
- Minnesota Propane Gas Association
- Chippewa Water
- Knox Lumber
- Milk Run
- WCCO Radio
- City Pages
- Get Up and Go
- Coca Cola Wall of Speed
- Twin City Bridal Association

1999 MINNESOTA STATE FAIR ATTENDANCE

Date	Attendance
Thurs., Aug. 26	*109,643
Fri., Aug. 27	116,426
Sat., Aug. 28	185,704
Sun., Aug. 29	199,754
Mon., Aug. 30	121,749
Tues., Aug. 31	103,521
Wed., Sept. 1	83,758
Thurs., Sept. 2	91,827
Fri., Sept. 3	114,024
Sat., Sept. 4	187,851
Sun., Sept. 5	*215,761
Mon., Sept. 6	*144,432
TOTAL	1,674,450

**new attendance record*

GUEST PROFILE

■ Age & Gender

- 25% Children (12 and under)
- 75% Adults (52% Female, 48% Male)

■ Place of Residence

- 69% from a City or Suburb
- 17% from a Small Town
- 14% from a Rural Community

■ Home Ownership

- 84% Own • 15% Rent
- 1% Other

■ Employment*

- 59% Employed Full Time
- 28% Not Employed
- 13% Employed Part Time

*Includes homemaker, retired, not employed but looking for work, disabled, student, temporarily laid off and other

■ Household Income

< \$15,000	7%
\$15,000 - \$24,999	8%
\$25,000 - \$34,999	11%
\$35,000 - \$49,999	27%
\$50,000 - \$74,999	32%
\$75,000 - \$99,999	9%
\$100,000 +	6%



1999 Concessionaires and Exhibitors

AGRICULTURAL, LAWN & GARDEN SUPPLIES

Ace Trailer Sales.....	Shakopee, MN
Agromatic - A.F. Klinzing Co. Inc.....	Fond Du Lac, WI
All American Pressure Washers.....	St. Peter, MN
Alum-Line Inc.....	Cresco, IW
American Energy Systems.....	Hutchinson, MN
Amsoil Inc.....	Superior, WI
Apache Mfg.....	Norfolk, NE
Askov Greenhouse and Nursery - Petersen Sales.....	Askov, MN
Aspen Equipment Co.....	Bloomington, MN
Beaverman Wood Products.....	Eagan, MN
Blomquist Designing Inc.....	Eagan, MN
Bloom'n Plant Products.....	Stillwater, MN
BMK Bonsai.....	Ham Lake, MN
Bou-Matic/Dairy Equipment Co.....	Madison, WI
Boyer Ford Trucks Inc.....	Minneapolis, MN
Capital City Welding.....	Fridley, MN
Crysteel Truck Equip.....	Lake Crystal, MN
Cub Cadet Corporation.....	North Branch, MN
Curtis D. Erickson Co.....	St. Paul, MN
Custom Marketing Co. Inc.....	West Fargo, ND
Custom Products & Services.....	Minneapolis, MN
Discount Grain Systems.....	Atwater, MN
Duratech Industries.....	Jamestown, ND
E-Z Implements Inc.....	Jordan, MN
Easy Way Cattle Care.....	Decorah, IW
Edney Distributing Co. Inc.....	Huron, SD
Endres Processing, Inc.....	Rosemount, MN
Enestvedt Bros.....	Sacred Heart, MN
Erickson, M.....	Alexandria, MN
Erskine Mfg. Co.....	Erskine, MN
Ever-Ready Machine.....	Pine City, MN
Farm Fans Inc.....	Indianapolis, IN
Featherlite Mfg. Inc.....	Cresco, IW
For-Most Inc.....	Hawarden, IW
Gerlach Service Inc.....	Cottage Grove, MN
Gullickson Trailer Sales & Services.....	Elk Mound, WI
Harnack Co., The.....	Cedar Falls, IA
Hydra-Mac International.....	Eagan, MN
Hydra-Mac International.....	Thief River Falls, MN
Hydro Engineering Inc.....	Young America, MN
Idso's.....	Eau Claire, WI
Instantop Inc.....	Ramsey, MN
Isanti Engineering Inc.....	Fergus Falls, MN
Itasca Greenhouse Inc.....	Cohasset, MN
J-Craft Inc.....	Kimball, MN
Jack Kovar Sales Co.....	Anoka, MN
John Deere Co.....	Stacy, MN
K & O Manufacturing Co. Inc.....	Hull, IW
Kaye Corp.....	North Mankato, MN
Kretschmar Sales.....	Janesville, MN
Kubota Tractor Corp.....	Hudson, WI
L-Z Company Inc.....	Roseville, MN
Lano Equipment Inc.....	Shakopee, MN
Larsen Industries.....	Goodhue, MN
Lorenz Manufacturing Co.....	Benson, MN
Luverne Truck Equipment Inc.....	Brandon, SD
Manke Service.....	Owatonna, MN
Maple Grove Heating and Supply Inc.....	Hillsdale, WI
Metropolitan Council Environmental Services.....	St. Paul, MN
Meyer Products.....	Cleveland, Oh
Midwest Stihl Inc.....	Hayward, WI
Mills Fleet Farm Inc.....	Appleton, WI
MN Ag. Education Leadership.....	St. Paul, MN

MN Select Sires Coop Inc.....	St. Cloud, MN
MN Bison Association.....	Owatonna, MN
Monkey Business.....	Sandusky, OH
MTI Distributing Co.....	Plymouth, MN
NK Sales Inc.....	Annandale, MN
North Metro Truck Leasing.....	Albertville, MN
Northwest Mfg. Inc.....	Red Lake Falls, MN
Notch Manufacturing.....	Paynesville, MN
Oak Springs Barns.....	Webster, MN
Patz Sales Inc.....	Pound, WI
Pearson's Inc.....	Thedford, NE
Petty Mfg. Co.....	Gladbrook, IA
Pioneer Hi Bred International Inc.....	Tipton, IN
Poly Dome (Div. of Polytank).....	Litchfield, MN
Radco Industries Inc.....	Brainerd, MN
Radintz, H.....	Orono, MN
Reed Metal Works.....	Warroad, MN
Ritchie Industries Inc.....	Conrad, IA
Roberta's Inc.....	Shelbyville, IN
S.I. Feeders Division of Schoessow Inc.....	Portage, WI
Scharber & Sons.....	Rogers, MN
Schweiss Distributing Inc.....	Fairfax, MN
Simplicity Mfg. Inc.....	St. Cloud, MN
Stronghold By Hagie.....	Clarion, IA
Sudenga Industries Inc.....	George, IA
Sullivan Supply Inc.....	Dunlap, IA
Sundowner Trailers of Minnesota.....	Northfield, MN
Tailwind Trailers.....	Elk River, MN
Tri State Bobcat, Inc.....	Burnsville, MN
Truck Equipment Applications Mktg.....	Edina, MN
Truck Utilities and Mfg. Co. Inc.....	St. Paul, MN
Uni-Hydro Inc.....	Cosmos, MN
W-W Livestock Systems.....	Newton, IW
Winpower Sales and Service.....	Luverne, MN

AMUSEMENTS

American Amusement Arcades.....	Bloomington, MN
Anderson, C.....	Tampa, FL
Ann's Concessions.....	Imperial, MO
Antique Auto Club of America - Minnesota Region.....	Maplewood, MN
Archway A.M.S.....	Imperial, MO
Aries Entertainment Systems Ltd.....	St. Albert, AL
Arrow Enterprises Inc. d/b/a Skyride.....	Hopkins, MN
Astro Amusements.....	Buffalo Grove, IL
B & B Sports Entertainment.....	Tumwater, WA
B & H Attractions.....	Galesburg, MI
Bernweg Industries Inc.....	Oakland, MI
Bob Duerr's Snake Zoo.....	New Hope, MN
Capitol Beverage Sales L.P.....	St. Paul, MN
Cassata Concessions.....	Daytona, FL
Conklin Shows Inc.....	Royal Palm Beach, FL
Cristiani Concessions Inc.....	Sarasota, FL
Dinosaurs In Motion.....	San Antonio, TX
Duke's Amusements.....	Ruskin, FL
Falling Star Enterprises.....	Chesapeake City, Md
Farrow Amusement Co. Inc.....	Jackson, Miss.
Fun For All.....	Dallas, TX
Floyd & Baxter Amusement Co.....	Lebanon, TN
Fun Adventures Inc.....	Carrollton, TX
Gary Oren Concessions.....	Parker City, IN
GGW Equipment Co.....	New Braunfels, TX
Giant Ride Inc. d/b/a Giant Slide.....	Pasadena, CA
Giere, J.....	Staples, TX
GMR Marketing (Reynolds Kitchen).....	New Berlin, WI
Gold Star Amusements.....	Minneapolis, MN
Golf Simulator.....	Eagan, MN

Grand Games.....	Stillwater, MN
Great American Wild West Show.....	Drasco, AZ
Infinite Adventures Inc.....	Tampa, FL
Iwerks Entertainment Inc.....	Burbank, CA
JBS Concessions.....	Hartford, SD
JDP Inc.....	Lancaster, OH
K & M Recreation Inc.....	St. Paul, MN
Laser Fair Inc.....	Sterling, CO
Lee, J.....	Palm Beach Gardens, FL
Lee's Concessions Inc.....	Coon Rapids, MN
Midwest Coca Cola Bottling.....	Eagan, MN
Midwest Concessions Inc.....	Hartford, SD
Monty's Traveling Reptile Show Inc.....	Bloomington, MN
Nemeth, D.....	San Antonio, TX
NBA Jam.....	Secaucus, NJ
Paramount Attractions Inc.....	Tampa, FL
Paul's Concessions Inc.....	San Antonio, TX
Pinnacle Management.....	Phoenix, AZ
Potopas Concessions Inc.....	Longwood, FL
Pugh Shows Inc.....	Lancaster, OH
R & R Rides.....	Chandler, AZ
R.E. Ingalls Rides.....	Mason, MI
Renchino Amusements Inc.....	Sarasota, FL
River Raft Ride Inc.....	Mound, MN
Rock Amusement Inc., The.....	Poway, CA
Schlough, J.....	Crystal Lake, IL
State Fair Penny Arcade.....	St. Paul, MN
SYD Concessions Inc.....	Jupiter, FL
T.F. Bors & Co. Inc.....	Mason, MI
Teo Zacchini & Sons.....	Sarasota, FL
Thomas Carnival Inc.....	Austin, TX
Thornberry Concessions.....	Okeechobee, FL
Tinsley's Amusements.....	High Hill, MO
Ventnor Place Inc.....	Minneapolis, MN
Virtual Reality.....	Greenfield, WI
Waymark Co.....	Shoreview, MN
West, R.....	West Bend, IW
Wood, M.....	San Antonio, TX
Wood Entertainment Co.....	San Antonio, TX
Ye Old Mill Amusements Inc.....	Burnsville, MN

ARTS & CRAFTS, JEWELRY, COLLECTIBLES

A & B Specialty Co. Inc.....	Cannon Falls, MN
A Touch of Country Magic.....	Cleveland, GA
A Wreath of Franklin.....	Buffalo, MN
Adelle's Workshop.....	St. Paul Park, MN
Allards Rugs & Crafts.....	Darwin, MN
Aloe Tinnery.....	Sarasota, FL
Anchor Iron Co.....	Savage, MN
Apple Basket, The.....	Sevierville, TN
Becca-Rand Sales & Marketing.....	Golden Valley, MN
Bonnie's Boutique.....	Morristown, MN
Boudin Art Studios.....	Princeton, MN
Brush With Nature.....	Verndale, MN
C & D Sales.....	Mound, MN
Cane Factory, The.....	Attica, NY
Carvings by Torberg.....	Maple Plain, MN
Christy Home Creations.....	Maple Plain, MN
Cloud Nine Factory.....	Lindstrom, MN
Collectors Cabinet.....	St. Paul, MN
Colorado Buckeye.....	Mesa, AZ
Copper Art of TX.....	Bogata, TX
Costigans Minerals.....	Newport, MN
Countryside Art Gallery.....	Mayer, MN
Coverston, P.....	Shoreview, MN
Creations By Sisters.....	New Brighton, MN
Creative Memories.....	Bloomington, MN

Dahl, M. Edina, MN
Days Art Hope, IN
Debra's Glasscraft Minnetonka, MN
Design Quilting St. Charles, MO
Equine Elites Woodbury, MN
Eyes of The Wild Art Gallery Maple Grove, MN
Fair Market Promotions Dauphin Island, AL
Fifth Avenue Collection Inc. Sioux Falls, SD
Fuhrman Leather Co. Duck Key, FL
G.S.T. Co. Lake Elmo, MN
Gem Mountain Studio Seattle, WA
Glassworks Inc. Marine On St. Croix, MN
Global Enterprises Apple Valley, MN
Hagstrom, J. Roseville, MN
Hands Unlimited Ridgecrest, CA
Hang-In Tree Marietta, GA
Hastings, Dennis Copley, OH
Historic Photos Ely, MN
Hixon Glass Blowers Phoenix, AR
Howards Garrison, MN
Hue Inc. Spooner, WI
Images of The Past Stillwater, MN
Intermezzo Minneapolis, MN
J & J Enterprises Tampa, FL
Jerry Simertz Porcelain Elk River, MN
Johnson, K. Coon Rapids, MN
Katie's Korner Cottage Grove, MN
Kinane, M. St. Paul, MN
Koleber, D. Maplewood, MN
Lavigne Leather Star Prairie, WI
Layden Studios Minneapolis, MN
Lionstone Pottery Inc. Milaca, MN
Little Pine Wood Specialties Deerwood, MN
Longaberger Co. Minneapolis, MN
Lott's of Crafts Superior, WI
Mail Call Topical Stamps St. Paul, MN
Marita's Red Wing, MN
Mehus, K. Leonard, ND
Midwest Distributors Mankato, MN
MN Made Gifts Inc. St. Paul, MN
Mixon Family Baskets Decatur, AL
Mountain Flower Pottery & Tin Wayzata, MN
Mrs. Anderson's Christmas Treasures Dana Point, CA
Muriel's Wood Arrangements Richfield, MN
Overbeek, H. Leota, MN
Pane in the Glass Brooklyn Park, MN
Pearl Diver I Inc. Panama City, FL
Pedretti, M. Wisconsin Dells, WI
Pol-O-Craft Nails In Bloom Reading, PA
Powell, Brian Mocksville, MN
Primera Enterprises Phoenix, AR
Professional Products Inc. El Segundo, CA
Rebecca's Brooklyn Park, MN
Ribbon Fair Inc. Mountain Top, PA
Roxie's Clay Creations Cottage Grove, MN
Ruffles and Flourishes Lakeville, MN
Rug Lady, The Bigfork, MN
Rustic Arts White Bear Lake, MN
Saint Croix Jewelers Inc. Forest Lake, MN
Saliture Designs St. Paul, MN
Saugestad, E. Ely, MN
Sculptured Candle Co. Inc. Grand Rapids, MI
Settlemyre, J. Chino Hills, CA
Silver Gallery Tulsa, OK
Silver Strands La Mesa, CA
Simonsons Victoria, MN
Siren Wood Co. Siren, WI
Stampworks of Florida Deland, FL
Star Silver Cape Coral, FL
Sterling Silver Plus Mound, MN
Time Out Crossville, TN

Tole House St. Paul, MN
Tony Sheda Enterprises Wrenshall, MN
Victorian Tintypes Fish Creek, WI
Way Out West Claremore, OK
Windl Southwest Arts Scottsdale, AR
Woodcut Hall Ltd. East Troy, WI
Youngquist Gold Wire Jewelry Walsenburg, CO

AUTOMOTIVE DEALERS & SUPPLIES

Associated Handicapable Vans Burnsville, MN
Burnsville Volkswagon Inc. Burnsville, MN
Chrysler Showcase Minneapolis, MN
Cummings Mobility Conv. & Sply., Inc. Hanover, MN
Dodge Advertising Association Plymouth, MN
Eveland's Inc. Backus, MN
Excell Recreational Vehicles Smith Center, KS
Heartland Chevrolet Dealers St. Paul, MN
Imperial Products Ltd. St. Paul, MN
Iten Chevrolet Co. Borrklyn Center, MN
Jeep/Eagle Advertising Association Plymouth, MN
Jim Lupient GMC Trucks Minneapolis, MN
Jim Lupient's Harold Chevrolet-Geo Bloomington, MN
Leroy's Custom Painting Inc. Coon Rapids, MN
Lincoln-Mercury Dealer Association Minnetonka, MN
Line-X of Minneapolis Golden Valley, MN
Matracks Inc. Karlstad, MN
Morrie's Buffalo Ford Buffalo, MN
Morrie's Mazda Minnetonka, MN
Pontiac Div. of General Motors Corp. Bloomington, MN
Pontica - GMC Minneapolis, MN
Red Carpet Car Service Inc. St. Paul, MN
Redline Specialties, Inc. Woodbury, MN
Stallion Customs Ham Lake, MN
Thane Hawkins -Polar Chevrolet White Bear Lake, MN
Twin Cities Oldsmobile Dealers Brookfield, MN
Twin Cities Saturn Retailers Golden Valley, MN
Waldoch Crafts Inc. Forest Lake, MN

BOOKS & LITERATURE

Camp Natch Inc. Minneapolis, MN
Dorling Kindersley Family Library St. Paul, MN
Northwestern Products Minneapolis, MN
World Book Educational Products Eden Prairie, MN

BUILDING, CONSTRUCTION & HARDWARE

American Steel Fargo, ND
Anchor Fence of Minnesota Inc. Richfield, MN
Backyard Building Systems Construction Co. Hampton, MN
Bergee Industries Golden Valley, MN
Conklin Products Co. Bloomington, MN
Crystal Bay Corp. Wyoming, MN
Curb Creations of MN Buffalo, MN
Four Seasons Realty Inc. Brainerd, MN
Gastineau Log Homes Bloomington, MN
Heartland Industries Inc. Carmel, IN
Lester Building Systems Lester Prairie, MN
Midwest Cover All South Haven, MN
Midwest Fence & Mfg. Co. South St. Paul, MN
Morton Buildings Inc. Morton, IL
Natural Spaces Domes, L.L.C. North Branch, MN
North Star Service and Supply Inc. Minneapolis, MN
Northern Hydraulics Inc. Burnsville, MN
Northland Buildings Inc. Eau Claire, WI
Nyt & Bolt Warehouse Marine On St. Croix, MN
Powers Construction Co. Inc. St. Paul, MN
Preferred Welder Sales Mankato, MN
R.B. Industries Inc. Harrisonville, MO
Rodman & Co. Inc. Burbank, CA
Royal Conservatories, L.L.C. Minneapolis, MN
Shopsmith Woodworking Promotions Dayton, OH
Thomas Tool and Supply Inc. St. Cloud, MN
Underdeck Minneapolis, MN

Wick Building Systems Inc. Pine Island, MN
Wing Enterprises Inc. - Springville, Utah
Woodmaster Foundations Inc. Prescott, WI
Wunder Klein Brick Co. Plymouth, MN

CLOTHING & ACCESSORIES

American Dairy Association of MN St. Paul, MN
Balizoo Clothing LTD Calgary, Canada
Battle Lake Outdoors Burnsville, MN
Bob McNamara Footwear Minneapolis, MN
Bon'nean Inc. Champlin, MN
Brad's Discount Boots Humboldt, IA
Capital Beverage Sales L.P. St. Paul, MN
Circle M Hats Radcliffe, IA
Colorful Cotton Clothing Minnetonka, MN
Continental Leather Fashions Co. Inc. Chula Vista, CA
Dworkin, M. Middletown, NY
Elegant Accents San Diego, CA
Flora's Dress Emporium Minneapolis, MN
Funk's Leathercraft Long Lake, MN
Green Mountain Trading Co. Lebanon, IN
Handbags by Jean Wing AL
J & J Sportswear Hudson, WI
Kim's Fashions Los Angeles, CA
M.A. Gedney Minneapolis, MN
Maternity Closet, The Hugo, MN
Minnetonka Moccasin Co. Inc. Minneapolis, MN
Mystic Moon Norman, OK
Norden Inc. St. Paul, MN
Pen-Reed Co. Capistrano Beach, CA
Puppy Toes San Dimas, CA
Sandak Aloha Sandals Henderson, Nev.
Sharon & James Inver Grove Heights, MN
Shay-French Sunglasses Brooksville, FL
Shoes To Boot Minneapolis, MN
Show String Embroidery Inc. Wichita Falls, TX
Solaratic Elk River, MN
Spectacle Shoppe New Brighton, MN
Street Town & Country Indianola, IA
Tiffany Star Inc. Oakdale, MN
Triple H. Australian Western Wear Oxford, PA
Wee-Dazzle Palm Beach Gardens, FL

FINANCIAL SERVICES

Affinity Plus Federal Credit Union Roseville, MN
Dain Rauscher Edina, MN
Direct by Owner North Oaks, MN
Federal Investment Co. Brooklyn Park, MN
MN Banker Association Edina, MN
North Star Bank Roseville, MN
Offerman & Co. Inc. Minneapolis, MN
Prudential Insurance Co. Shoreview, MN
Waddell & Reed, Inc. Arden Hills, MN

FOOD & BEVERAGES

Abdo, L. St. Paul, MN
Acomb, B. Maitland, FL
Alere's Concessions Pine City, MN
American Dairy Association of MN St. Paul, MN
Andrew, M. Minneapolis, MN
Andrus Concessions Inc. Apple Valley, MN
Arrow Enterprises Inc. d/b/a Skyride Cafe Hopkins, MN
Art Tysk Concessions St. Paul, MN
Australian Foods Balboa, CA
Austrian Oblaten Co. Minneapolis, MN
Bahr, P. Spicer, MN
Bahr, T. St. Cloud, MN
Ball Park Cafe Shoreview, MN
Barona, Stacey & Robert Roseville, MN
Barrett, J. St. Paul, MN
Bayou Bob's LLC Andover, MN
Benson, B. Mahtomedi, MN

Best Around, The	North Ft. Myers, FL	H.M.H. of St. Paul Inc.	Lakeland, MN	North Suburban St. Paul Kiwanis Club	Shoreview, MN
Bianca's Foods	Deephaven, MN	Hamline United Methodist Church	Little Canada, MN	Nuebel, E.	Hudson, WI
Billies Backed Potatoes	Huntington, CT	Hand Maid Sweets	Mankato, MN	Nummies Inc.	Eden Prairie, MN
Blue Bell Ice Cream Inc.	Apple Valley, MN	Hannasch Inc.	Minneapolis, MN	O'Neil, F.	Roseville, MN
Bougie, D.	Maplewood, MN	Hanold, T.	Braham, MN	O'Neil, L.	Roseville, MN
Bridgeman's Restaurants Inc.	Minnetonka, MN	Hansen's Amusement Foods	Fergus Falls, MN	O'Neil, Leah	St. Paul, MN
China Town-MN So. District Lutheran Church Missouri Synod	Waterville, MN	Harrington's Enterprises	Ellsworth, WI	O'Neil, T.	Lauderdale, MN
C.C. International	Eden Prairie, MN	Harrison, S.	Minneapolis, MN	O'Shea Associates	Minneapolis, MN
Caribbean Heat	Minneapolis, MN	Hartley, J.	S. Milwaukee, WI	Orange Treet Sales	Minneapolis, MN
Case, G.	St. Louis Park, MN	Hawaiian Shaved Ice Inc.	Hutchinson, MN	Organic Foods Inc.	Excelsior, MN
Chicago Dogs	Stillwater, MN	Hectorne, D.	Chanhassen, MN	Ozzie's In The Park	Chaska, MN
Charcoal Hut	Staples, MN	Heller, R.	Siren, WI	Pearse, B.	Golden, CO
Chocolate Chip Cookie Co.	St. Paul, MN	Hildebrand Concessions Inc.	Roseville, MN	Peg, The	St. Paul, MN
Church of The Epiphany	Coon Rapids, MN	Hohenwald Enterprises Inc.	Oakdale, MN	Pelican Concessions	Pelican Rapids, MN
Classic Provisions Inc.	Golden Valley, MN	Hohenwald, P.	Oakdale, MN	Pennsylvania Dutch Funnel Cakes	Springfield, MN
Coller Family Inc.	Shakopee, MN	Hoyers Custom Service Inc.	Richfield, MN	Perfect Pickle, The	White Bear Lake, MN
Colonial Nut Roll Company	Lake Park, IA	Hussong Family Inc.	Shakopee, MN	Peters, J.	Mesa, AZ
Confection Designs	Kailua Kona, Hawaii	Huston Inc.	Parker City, IN	Peterson Concessions	Ham Lake, MN
Country Gourmet Inc.	Minneapolis, MN	Ice Cream Factory Inc.	Ormond Beach, FL	Petrovski Concessions	Vista, CA
Country Store Sweet Shoppe	Minneapolis, MN	Ice Kreme Mill Ltd.	Westminster, Md.	Pickle Dog	Rosemount, MN
Crocker Enterprises Inc.	Maple Grove, MN	Icee USA	Brooklyn Center, MN	Pinkus, M.	Minnetrista, MN
Crocker's Spaghetti Village Inc.	Maple Grove, MN	Isaac, M.	Inver Grove Heights, MN	Pizza Palace	Minneapolis, MN
Crutchfield, G.	San Diego, CA	Isaac, T.	Inver Grove Heights, MN	Pizza Wagon	Eagan, MN
D & K Concessions	Winterset, IA	Isabel Burkes Olde Tyme Taffy	Plymouth, IW	Porky's Delight	Eden Prairie, MN
Dairy Bar	Minneapolis, MN	Italian Grinder Sandwich	Stillwater, MN	Pretzel Factory	Aurora, CO
Danielson, W.	St. Paul, MN	J.D.'s Eating Establishment	Crystal, MN	Prom Catering Co.	St. Paul, MN
Darinda Inc.	Ham Lake, MN	Java Jive	Edina, MN	Q.M. Enterprises	St. Paul, MN
Davis, J.	Coon Rapids, MN	Jennisch, S.	Stockholm, WI	Quality Concessions	Lindstrom, MN
Davis, L.	Minneapolis, MN	Jesness Concessions	Morris, MN	Rajin Cajun	Brooklyn Park, MN
Davis, M.	Minneapolis, MN	Jim & Jo's	Minneapolis, MN	R.J. Pretzel Co.	Breckenridge, CO
Davis, W.	Alexandria, MN	Johnson, J.	Fergus Falls, MN	Ribco Enterprises	Mendota Heights, MN
Degnans Popcorn	Minneapolis, MN	Just Say Glace	St. Paul, MN	Robbinsdale O.E.S. Dining Hall	Robbinsdale, MN
Delicatessan Food International Inc.	Golden Valley, MN	Kirch Enterprises Inc.	Shoreview, MN	Root Beer Stand	Falcon Heights, MN
Delicious Potato Skins	New Hope, MN	Kirschner's Beer Stube	Burnsville, MN	Rosenthal, D.	St. Paul, MN
Delrick Enterprises	Golden Valley, MN	Kitchen Kraft Concessions	Columbia Heights, MN	Runyon, D.	St. Paul, MN
DFL Districts 66 and 67	St. Paul, MN	Koney Express	Hibbing, MN	Rush, T.	Minneapolis, MN
Dino's Gyros	Coon Rapids, MN	Kordus, A.	Columbia Heights, MN	Sadie's Frozen Custard	Fridley, MN
Dip Stix - M & S Concessions	St. Paul, MN	Kusick, G.	Cottage Grove, MN	Saint Bernard's Dining Hall	St. Paul, MN
Dippin Dots	Hampton, MN	Lamb Shoppe, The	Hutchinson, MN	Salem Lutheran Church	Minneapolis, MN
Donna's Bar-B-Q Rib Sandwich	South St. Paul, MN	Larson, G.	Minneapolis, MN	Sausage By Cynthia	Maple Grove, MN
E.A. Sween Co.	Eden Prairie, MN	Larson, J.	Minneapolis, MN	Schneider Popcorn	Roseville, MN
Eagle Food Service	Connersville, IN	Larson, K.	Taylor's Falls, MN	Schroder Concessions Inc.	Faribault, MN
El Sol Mexican Food	St. Paul, MN	LaVaque, E.	St. Paul, MN	Schroeder Milk Co.	St. Paul, MN
Erb, W.	St. Paul, MN	Lee Soynuts Co.	Woodbury, MN	Schultz's Concessions	Shoreview, MN
Extreme Sales & Marketing	St. Paul, MN	Leimon Concessions	Harlingen, TX	Schumacher's New Prague Hotel Inc.	New Prague, MN
F & W Concessions Inc.	Rhinebeck, NY	Lemonade Ltd.	St. Louis Park, MN	Seville Co. Inc.	Plymouth, MN
Family Tree Cafe - Arlo's Fun Foods Inc.	St. Cloud, MN	Levin, S.	Maple Grove, MN	Shutes, G.	Bloomington, MN
Famous Dave's of America Inc.	Eden Prairie, MN	Luigi Fries	Lake Elmo, MN	Shutes, R.	Edina, MN
Far Eastern Foods	Woodbury, MN	Lynn's Lefse	Aitkin, MN	Spaghetti Eddie's	Deltona, FL
Ferch, S.	Loretto, MN	M & D Enterprises	Paducah, KY	Steichen, J.	Fridley, MN
Festival Foods Inc.	Cherry Hill, NJ	M.T. French Creperie	Minneapolis, MN	Steichens Food Market	St. Paul, MN
Fisherman's Wharf Seafoods - Wiles Ent. Ltd.	Minneapolis, MN	Mama Lee's Gourmet Hot Chocolate	Nashville, TN	Stinchfield, J.	Hopkins, MN
French Meadow Bakery	Minneapolis, MN	Maple Grove Meats Inc.	Becker, MN	Stone, A.	St. Louis Park, MN
Fresh Fruit	Eagan, MN	Marrone, M.	St. Paul, MN	Straight's Concessions	Crystal, MN
Fresh Hot Homemade Potato Chip Co.	Naples, FL	Meents, B.	River Falls, WI	Strates Fine Foods	Silver Spring, MD
Fudge Folks, The	Mirror Lake, N.H.	Melmar Concessions	Lake Elmo, MN	Strawberries 'n Creme	Waseca, MN
Funk's Coffeeville	Long Lake, MN	Mertes, T.	Minneapolis, MN	Strawberry Patch	St. Paul, MN
Gass Concessions Inc.	Plymouth, MN	Mid-Continent Bottlers Inc.	St. Paul, MN	Sunderland, D.	Andover, MN
Gasthaus Edelweiss	Maplewood, MN	Middle East Bakery	St. Paul, MN	Sunshine Concessions	Spring Hill, FL
Gazella's Diner & Grill	Zephyrhills, FL	Midway Food Co.	Austin, TX	Sutich, J.	Minnetonka, MN
Giant Ride Inc.	Pasadena, CA	Midway Mens Club	Rush City, MN	Sweet Martha's Cookie Jar	St. Paul, MN
Giere, J.	Staples, TX	Minnekabob	Golden Valley, MN	T & A Concessions	Candler, FL
GLK Inc.	Elk River, MN	MN Apples Inc.	White Bear Lake, MN	TLR Family Concessions	Rochester, MN
Golden's Guiltless Bagels	St. Paul, MN	MN Honey Producers Association	Clarkfield, MN	Teeny Weeny Donuts	Cloquet, MN
Gooden's Old-Fashioned Kettle Korn	Byron, MN	MN Turkey Growers Association	St. Paul, MN	Tejas - Cuisine Concepts	Edina, MN
Gopher Dairy Club - University of Minnesota	St. Paul, MN	Mitchell Concessions	St. Paul, MN	Testin, L.	Taylor's Falls, MN
Grandstand Donuts	Lauderdale, MN	Muddy Waters	Minneapolis, MN	Tetraut, G.	Minneapolis, MN
Granny's Caramel Apple Sundaes	Hampton, MN	Muskar Inc.	White Bear Lake, MN	Thames, M.	Minnetonka, MN
Granny's Enterprises	St. Cloud, MN	National Icee Corporation	Brooklyn Center, MN	To Your Health Inc.	Peterstown, W.Va.
		Nat Joseph Catering Inc.	Minneapolis, MN	Tom Thumb Donut Corp.	Minneapolis, MN
		Nelson, J.	South St. Paul, MN	Townsend, M.	Fergus Falls, MN

Tran, V. Golden Valley, MN
 TRES-C Inc. Minnetonka, MN
 Tripple Berry Savage, MN
 Tremblay's Sweet Shop Stillwater, MN
 Tropical Fruit Floss Hastings, MN
 Tysseling, J. St. Paul, MN
 Ulmer Metro Distributing Inc. St. Paul, MN
 Ultimate Confections Wauwatosa, WI
 Ukmär, R. Sarasota, FL
 Vend Africa Inc. Minneapolis, MN
 Venetian Inn St. Paul, MN
 Vescio's Minneapolis, MN
 Vogt, V. New London, MN
 Ward Food Services Maplewood, MN
 Warling Catering Carrollton, TX
 Werner's Frontier Inc. New Brighton, MN
 Willis Enterprises Tulsa, OK
 Wir Nuts Cinnamon Roasted Almonds Shoreview, MN
 Woldorsky, J. Minneapolis, MN
 Wonders Inc. Warner Robins, GA
 Wozniak Concessions Inc. Minneapolis, MN
 Yahr, J. Richfield, MN
 Yahr, K. Richfield, MN

HEALTH & BEAUTY

Apollo Hair Clinic St. Louis Park, MN
 Beauti Control Moundsview, MN
 Caspers House Minneapolis, MN
 Davis Enterprises Hartville, MO
 Dermac Labs Inc. Salem, OR
 Dyna Dental Systems Minnetonka, MN
 Fischer, A. Kasson, MN
 Fragrances Inc. St. Louis Park, MN
 Glamour Shots Des Moines, IA
 Golden Neo-Life Diamite Intl. Kandiyohi, MN
 Golden Pride/Intl. Dist. Fridley, MN
 Hair Club for Men Bloomington, MN
 Heckmann, J. Forest Lake, MN
 Lifeplace, The Bloomington, MN
 Mary Kay Cosmetics Inc. Bloomington, MN
 Mountain Top Promotions Edina, MN
 Nada Concepts Inc. St. Paul, MN
 Naturally Beautiful Nails/Nail Masters Plant City, FL
 North Country Glycerine Soap Maple Plain, MN
 PDL Schwab Inc. Forest Lake, MN
 Professional Dynamics Burnsville, MN
 Raising Cane St. Paul, MN
 Saddlehorn Ranch Traders Bonners Ferry, ID
 TeleSensory Minneapolis, MN
 Timbos Enterprises La Grange, CA
 Wahl, T. Lakeville, MN
 Willow Creek Treasures Vernon Center, MN

HOME IMPROVEMENT & FURNISHINGS

AAA Garage Products Inc. St. Paul, MN
 ABC Seamless Inc. Fargo, ND
 Access One Inc. Wyoming, MN
 Air One Heating & Air Conditioning Brooklyn Park, MN
 American Clocks Inc. Plant City, FL
 American Water Systems Lakeville, MN
 Andersen Corp. - Vadnais Heights, MN
 Aqua-Therm Inc. Broton, MN
 Arrow lift Accessibility Duluth, MN
 Asphalt Specialties Co. Shoreview, MN
 Automatic Garage Door & Fireplace Fridley, MN
 B.C. Kitchens Inc. Hopkins, MN
 Baby & Teen Golden Valley, MN
 Battin Stucco Co. Big Lake, MN

Brinks Home Security Minneapolis, MN
 Budget Mobile Services Circle Pines, MN
 By The Yard Jordan, MN
 C. Greenwood Design Garland, TX
 Cabinetpak Kitchens of Minneapolis Bloomington, MN
 California Closet Co. Bloomington, MN
 Carpet Court St. Paul, MN
 Ceda Comfort Minneapolis, MN
 Classic Wood Furnace Isanti, MN
 Comforest Adjustable Beds Columbia Heights, MN
 Commers Conditioned Water Co. Minneapolis, MN
 Culligan Water Conditioning Minnetonka, MN
 Curley Furniture & Carpet Mendota Heights, MN
 D.A. Distributing Inc. d/b/a Condor Fireplace Spring Lake Park, MN
 Deck Rescue Plus Rockford, MN
 Deluxe Rug & Carpet St. Paul, MN
 Discount Windows And Wares Roseville, MN
 DPS Industries Little Falls, MN
 Ecowater Systems Inc. St. Paul, MN
 Finn/Sisu St. Paul, MN
 Fireside Corner Inc. Roseville, MN
 Floor Heat/Systems Minneapolis, MN
 Galaxy Custom Booths Wyoming, MN
 Gardner Fence Systems Inc. Minneapolis, MN
 Genii USA Lakeville, MN
 Geographic Locations International Minneapolis, MN
 Glenwood Inglewood Minneapolis, MN
 Golden Hammocks Inc. Escondido, CA
 Great Garage Door Co. Blaine, MN
 Hardwood Floor Store Crystal, MN
 Home Depot Fridley, MN
 Hutch and Mantle Minneapolis, MN
 J.J. Vanderson & Co. St. Paul, MN
 Jack Pixley Sweeps Inc. Andover, MN
 JIL Industries Malden, MA
 Jugs Homestead, FL
 K.C. Woodworking Inc. Forest Lake, MN
 Karoke Tonight Store & LTD Maple Grove, MN
 Kitchen Make-Over Minneapolis, MN
 Luxury Bath Liners of MN Bloomington, MN
 Magna Products Inc. Green Bay, WI
 MN Rusco Inc. Minnetonka, MN
 Mon-Ray Inc. Golden Valley, MN
 Need-A-Shed Warren, MN
 Niagara of America Inc. Charlotte, NC
 Northern Crossarm Co. Inc. Chippewa Falls, WI
 Northern Glass Block Co. Edina, MN
 Northern States Power Co. Minneapolis, MN
 Oakstreet Maplewood, MN
 Panelcraft of Minnesota Inc. Minneapolis, MN
 Patio Enclosures Inc. New Brighton, MN
 Patio Town Oakdale, MN
 Pluschke Associates Minnetonka, MN
 Premium Waters Inc. Minneapolis, MN
 Select Comfort Minneapolis, MN
 Sir Laurence Stained Glass Studio Farmington, MN
 Snyder Home Improvements Minnetonka, MN
 Solar Midwest Inc. Plymouth, MN
 Solaratic Inc. Elk River, MN
 Stained Glass Overlay Design Studio Roseville, MN
 Standard Water Control Systems Inc. Crystal, MN
 Stonewall of MN Lake Elmo, MN
 Teak Emporium Inc. San Diego, CA
 Thundering Hurd Exchange New Virginia, IA
 Tiff Lighting Fixture Mfg. Picton, Ontario
 Walden Brothers Lumber Inc. Shakopee, MN
 Weather Lock Windows Systems St. Paul, MN
 Westwood Munford, AL
 Wick Homes Mazomanie, WI
 Wildlife Collection Inc., The Kingsville, TX

Wilkering Manufacturing Co. Inc. Walker, MN
 Woolie, the Plymouth, MN
 Worldwide Chimney Inc. Minneapolis, MN
 Zee Enterprises Scottsdale, AZ

HOUSEHOLD PRODUCTS & SERVICES

Abosch Import Co. Hollywood, CA
 Aspenridge International Anoka, MN
 Associated Consultants Minneapolis, MN
 Associated Sewing and Knitting St. Paul, MN
 Bailey & Associates Hagersville, Ontario
 Berg, M. Fargo, ND
 BJ Products San Diego, CA
 Black Hole Internet St. Paul, MN
 Cenaiko Enterprises Inc. Coon Rapids, MN
 Chester H. Nairne Co. Livonia, MI
 China Palace Enterprise Co. Minneapolis, MN
 Cordon Bleu Co. Richfield, MN
 Country Crocks Northfield, MN
 Countryside Floral Design Anoka, MN
 Creative Sewing Centers Inc. Golden Valley, MN
 Custom Playhouse Forest Lake, MN
 Daub/Ghiorso Entreprises Sonoma, CA
 Diamondcraft Corp. Minneapolis, MN
 Disk & Data Coon Rapids, MN
 Dry Store, The Lanesboro, MN
 Earths Edge Apple Valley, MN
 Eldon's Sausage & Jerky Fixing Grangeville, ID
 Electrolux Plymouth, MN
 Elegance In Numbers Murphy, OR
 Excell Wireless Minneapolis, MN
 Fairlie, Susan Rhinebeck, NY
 Fantastic Products Horse Shoe, NC
 Florian Ratchet Cut Plantsville, Conn
 Fortner's Salt-Free Seasonings Lake Mills, WI
 Golden Hammocks Inc. Escondido, CA
 Home of Elegance Vadnais Heights, MN
 Hudspeth, S. Allen, TX
 International Culinary Consultants Elberon, NJ
 Jansen Distributing Minneapolis, MN
 Kinetic Dealers of Minnesota Burnsville, MN
 Ladder Cady, Inc. Edina, MN
 Mary Lue's Knitting World St. Peter, MN
 Melodies - In - Tin Riverdale, GA
 Niagra Prestige Products Brooklyn Park, MN
 Nancy Thayer & Associates Sparta, NJ
 National Service Co. LLC Fresno, CA
 Nomar Inc. St. Paul, MN
 Nordmark Group, The Apple Valley, MN
 Pampered Chef, The Edina, MN
 Panhandlers Hector, MN
 Patterson Products La Mirada, CA
 Quality Bag Oakdale, MN
 Round Bobbin Sewing Center St. Paul, MN
 Rusty Nut Enterprises Byron, MN
 Safari Afari Enterprises Brooklyn Park, MN
 Sewing Centers Inc. Minneapolis, MN
 Showers Plus Sierra Madre, CA
 Stan & Jo's Country Creations North Mankato, MN
 Surge Water Conditioning Hopkins, MN
 Swivel Spray Minneapolis, MN
 Syndicate Sales Corp. Hopkins, MN
 Table Charm Ltd. Lockport, NY
 Thousand Lakes Realty DeSoto, WI
 Trimble Crafts Hillsboro, OH
 Tupperware-Lakewood Party Sales Inc. Edina, MN
 Unique Designs Woodlands, TX
 US West Wireless St. Paul, MN
 Vita Mix Corp. Cleveland, OH
 Waste Management of Minnesota Blaine, MN
 Watkins Inc. Winona, MN
 World Trade New Orleans, LA

IMPORTS & ETHNIC MERCHANDISE

African Collections.....	Sharon, MA
Aloha Jewelry.....	Pearl City, Hawaii
American Swedish Institute.....	St. Paul, MN
Artesanos Unidos.....	Los Angeles, CA
Baltic Imports.....	White Bear Lake, MN
Bando Imports.....	Northbrook, IL
Bolivian Imports.....	Loveland, CO
Brown, Y.....	Excelsior, MN
Caples, M.....	Little Canada, MN
Chandi Gallery/Coune' Ltd.....	Minneapolis, MN
China Handcraft.....	Bloomington, MN
Doll Orphanage.....	St. Paul, MN
Egypt USA.....	Concord, CA
Fantastic Voyage.....	Stillwater, MN
Folklore Imports.....	Glendale, CA
G.F. Philippines Handicraft.....	Verona, NJ
Gifts Made by Hands.....	St. Paul, MN
Grand Assorted Enterprise Co. Ltd.....	Claremont, CA
Grobal International Inc.....	Minneapolis, MN
Heart of Tibet.....	Stillwater, MN
High Street International.....	Minneapolis, MN
Hollow Tree Enterprises.....	Buffalo, MN
Hollys Hobby Ltd.....	Andover, MN
Holy Land Handicrafts.....	St. Paul, MN
Hmong Folk Art, Inc.....	St. Paul, MN
Ice-Ame.....	Kenmore, WA
Image Imports.....	Minneapolis, MN
Imaginative Imports.....	Stillwater, MN
India Bazaar.....	Fridley, MN
India Imports.....	Apache, OK
Indian Arts & Crafts.....	Terre Haute, IN
Inside Africa.....	St. Paul, MN
International Flag Weaving.....	St. Croix Falls, WI
International Investors.....	San Mateo, CA
Irish On Grand.....	St. Paul, MN
Jennico.....	St. Paul, MN
Kay's Blue Onion Art Gallery.....	New Brighton, MN
Khan, S.....	Hamel, MN
La Fuente.....	Milwaukee, WI
Oriental Craft and Development Co.....	Lake City, MN
Rama Imports.....	Franklin, WI
San Juan, M.....	Azusa, CA
Sullivan, R.....	St. Paul, MN
Taxco Imports.....	West Hills, CA
Treasure Chest.....	Auburndale, FL
Tong, Linda.....	Lawrenceville, GA
Vagabond Imports.....	Corona, CA
Wooden Needle.....	Vadnais Heights, MN
World Trade.....	New Orleans, LA
Zhivago Rugs.....	Minneapolis, MN

INSTITUTIONAL EXHIBITS & GOVERNMENT AGENCIES

AFS Intercultural Programs.....	St. Paul, MN
American Association of Retired Persons.....	Chicago, IL
American Cancer Society.....	Minneapolis, MN
American Diabetes Association of MN Affiliate.....	Minneapolis, MN
American Lung Association of MN.....	St. Paul, MN
American Red Cross.....	St. Paul, MN
Art Instruction School.....	Minneapolis, MN
Arthritis Foundation - MN Chapter.....	St. Paul, MN
Augsburg Weekend College.....	Minneapolis, MN
Blue Cross & Blue Shield of MN.....	St. Paul, MN
Broiler and Egg Assoc. of Minnesota.....	St. Paul, MN
Carleton College.....	Northfield, MN
Comm. Services for the Deaf.....	St. Paul, MN
Concordia Language Villages.....	Moorehead, MN
Concordia University.....	St. Paul, MN
Dunwoody Institute.....	Minneapolis, MN

Epilepsy Foundation of Minnesota.....	St. Paul, MN
Emergency Medical Services.....	
Reg. Board.....	Minneapolis, MN
Emu Association of Minnesota.....	Lake Park, MN
Geological Society of Minnesota.....	Robbinsdale, MN
Great Lakes Indian Fish & Wildlife Commission.....	Odanan, WI
Hazelden Foundation.....	Center City, MN
Highway Construction.....	
Industry Council.....	New Brighton, MN
Hughes Institute.....	Roseville, MN
Indianhead Council - Boy Scouts of America.....	St. Paul, MN
Inventors Network.....	Stillwater, MN
Masonic Grand Lodge of MN.....	St. Paul, MN
Metropolitan Council.....	St. Paul, MN
Metro Transit.....	Minneapolis, MN
Metropolitan Mosquito Control Dist.....	St. Paul, MN
MN Adult Day Services Association.....	Roseville, MN
MN Agriculture In The Classroom.....	Shakopee, MN
MN AIDS Project.....	Minneapolis, MN
MN Army & Air National Guard.....	Roseville, MN
MN Association of Student Councils.....	Roseville, MN
MN Attorney General's Office - Consumer Division.....	St. Paul, MN
MN Audubon Council of The National Audubon Society.....	St. Paul, MN
MN Beef Council.....	Minneapolis, MN
MN Bio Brain Association.....	Minneapolis, MN
MN Bison Association.....	Owatonna, MN
MN Blue Flame Gas Association.....	Minneapolis, MN
MN Career Information System.....	St. Paul, MN
MN Children.....	St. Paul, MN
MN Chiropractic Association.....	St. Paul, MN
MN Citizens Concerned For Life.....	Minneapolis, MN
MN Cultivated Wild Rice Council.....	St. Paul, MN
MN Dental Association.....	St. Paul, MN
MN Dept. of Agriculture.....	St. Paul, MN
MN Dept. of Agriculture - Aquaculture.....	St. Paul, MN
MN Dept. of Corrections.....	St. Paul, MN
MN Dept. of Economic Security.....	St. Paul, MN
MN Dept. of Health.....	St. Paul, MN
MN Dept. of Human Rights.....	St. Paul, MN
MN Dept. of Labor and Industry.....	St. Paul, MN
MN Dept. of Natural Resources.....	St. Paul, MN
MN Dept. of Public Safety.....	St. Paul, MN
MN Dept. of Public Service.....	St. Paul, MN
MN Dept. of Revenue.....	St. Paul, MN
MN Dept. of Transportation.....	St. Paul, MN
MN Dept. of Transportation - Aeronautics Office.....	St. Paul, MN
MN Dept. of Veterans Affairs.....	St. Paul, MN
MN Division of Building Codes & Standards.....	St. Paul, MN
MN Education Association.....	St. Paul, MN
Minn Elk Breeders Association.....	Sauk Centre, MN
MN Farm Bureau Federation.....	St. Paul, MN
MN Farmers Union.....	St. Paul, MN
MN Foodshare.....	Maplewood, MN
MN Forest Industries Inc.....	Duluth, MN
MN Fur Breeders Association.....	North St. Paul, MN
MN Genealogical Society.....	St. Paul, MN
MN High Technology Council.....	Bloomington, MN
MN Higher Education Services Office.....	St. Paul, MN
MN Homeschoolers Alliance.....	Roseville, MN
MN House of Representatives - Pub. Info. Office.....	St. Paul, MN
MN Lamb & Wool Producers Association.....	Hutchinson, MN
MN Lions Eye Bank and Hearing Foundation.....	St. Cloud, MN
MN Mensa.....	Brooklyn Park, MN
MN Newspaper Foundation.....	Minneapolis, MN
MN Nurses Association.....	St. Paul, MN

MN Office of Citizenship and Volunteer Services.....	St. Paul, MN
MN Office of Environmental Assistance.....	St. Paul, MN
MN Ostrich Association.....	Maplewood, MN
MN Planning.....	
MN Pollution Control Agency.....	St. Paul, MN
MN Pork Producers Association.....	North Mankato, MN
MN Propane Gas Association.....	Minneapolis, MN
MN Senior Federation Inc.....	St. Paul, MN
MN Soybean Growers.....	North Mankato, MN
MN State Board of Public Defense.....	Minneapolis, MN
MN State Colleges and Universities.....	St. Paul, MN
MN State Council On Disability.....	St. Paul, MN
MN State Horticultural Society.....	Falcon Heights, MN
MN State Senate.....	St. Paul, MN
MN Office of Tourism.....	St. Paul, MN
MN Turkey Research and Promotion Council.....	St. Paul, MN
Mothers Against Drunk Driving - MN.....	St. Paul, MN
National Multiple Sclerosis Society - MN.....	Minneapolis, MN
Natural Resources Conservation Service.....	St. Paul, MN
NEI College of Technology.....	Columbia Heights, MN
New Life Family Services.....	Richfield, MN
Northern Lights Tourism Alliance.....	Eveleth, MN
Perham Area Chamber of Commerce.....	Perham, MN
Pro Choice Resources.....	Minneapolis, MN
Raptor Center, The.....	St. Paul, MN
Salvation Army.....	Brooklyn Center, MN
South MN Area Assembly of Alcoholics Anonymous.....	Minneapolis, MN
Stagecoach Theatre Arts.....	Minneapolis, MN
Toastmasters International.....	Plymouth, MN
U.S. Food & Drug Association.....	Minneapolis, MN
U.S. Navy.....	Minneapolis, MN
University of Minnesota - University Relations.....	Minneapolis, MN
Veterans Affairs Med Center.....	Minneapolis, MN
Voyageurs National Park.....	International Falls, MN
William Mitchell College of Law.....	St. Paul, MN
Work Force Medex.....	San Anthony, MN

MEDIA

KARE-11 TV.....	Golden Valley, MN
KBEM-FM Radio.....	Minneapolis, MN
KDWB Radio.....	Minneapolis, MN
KEEY/K102 Today's Best Country.....	Bloomington, MN
KFAN-AM Radio.....	Minneapolis, MN
KLBB Radio - Cargill Communications.....	St. Paul, MN
KMSP-TV.....	Eden Prairie, MN
KQQL FM, KOOL108 Radio.....	Minneapolis, MN
KQRS-AM/FM Radio.....	Minneapolis, MN
KSTP-AM Radio.....	St. Paul, MN
KSTP-TV - Hubbard Broadcasting Inc.....	St. Paul, MN
KSTP-FM Radio.....	St. Paul, MN
KTCZ-FM - Cities 97.....	Minneapolis, MN
KXXR 93X Radio.....	Minneapolis, MN
KZMZ FM Radio.....	Golden Valley, MN
MN Public Radio.....	St. Paul, MN
R.K. Radio Network.....	St. Paul, MN
Rock 100.3 Radio.....	Minneapolis, MN
Saint Paul Pioneer Press.....	St. Paul, MN
Star Tribune.....	Minneapolis, MN
The Point 104.1.....	Minneapolis, MN
U.S.A. Today.....	Roseville, MN
WCCO Radio.....	Minneapolis, MN
WCCO Television.....	Minneapolis, MN

MISCELLANEOUS

ACS Mobility	St. Paul, MN
AHT & Associates	Shorview, MN
Alterra	Roseville, MN
Gopher State Ice Company	St. Paul, MN
J/D Enterprises	Watertown, WI
MN Territorial Pioneers Inc.	St. Paul, MN
Motion Products	Plymouth, MN
Nomads Adventure and Education	Grand Marais, MN
Olsten Staffing Services	Roseville, MN
Oko Company	Bloomington, MN
Pro Staff Personnel Services	St. Louis Park, MN
Saint Paul Post Office	St. Paul, MN
Signific	Eagan, MN
Vista Mobility Specialists Inc.	Park Ridge, IL

MUSIC & ENTERTAINMENT

Bodine's Inc.	Richfield, MN
Chanhasen Dinner Theatres	Chanhasen, MN
Minnesota Orchestra, The	Minneapolis, MN
Music Museum Store	Blue Earth, MN
Ordway Music Theatre	St. Paul, MN
Primestar Satellite - Northway Group	St. Paul, MN
Schmitt Music Company	Minneapolis, MN
Stanesslow, S.	St. Paul, MN

NOVELTIES, SOUVENIRS & TOYS

Bischoff, M.	Minnetonka, MN
C.R. Deals	St. Paul, MN
Caricatures By Cindy	Shoreview, MN
Compmark I Corp.	Minneapolis, MN
Crazy Louie's Surplus City	Minneapolis, MN
Desplenter Novelties	Chicago, IL
Discovery Toys	Minneapolis, MN
Entertainment Inc.	Dayton, OH
Exploring with Kids	Whirte Bear Like, MN
Fair-Market Inc.	Minneapolis, MN
Foamation Inc.	Milwaukee, WI
Gimberline, D.	Hopkins, MN
Grand Games Inc.	Stillwater, MN
Kirch, D.	Shoreview, MN
Laser Dynamic	Mission Viego, CA
Matt Milner Sales	Fridley, MN
NLM Inc. d/b/a Imagine This	Mahtomedi, MN
Northland Emblem	Hatley, WI
Perlman, D.	New Hope, MN
PS Sales	Sterling Heights, MN
Put-On Shoppe - Advon Inc.	Minneapolis, MN
Ron Schara Enterprises	Minneapolis, MN
Squirt Works Inc.	St. Louis Park, MN
Standi Toys Inc.	Somerset, WI
Stikees - Marek Merchandising	Roseville, MN
Televac Computer	Versailles, MO
Beverly Hills Beans	Canton, TX
U of MN Williams Fund	Minneapolis, MN
U of MN Women's	
Intercollegiate Athletics	Minneapolis, MN
Wait & C Inc.	Roseville, MN
Wendy's Studio	Carlsbad, CA
Wildman Caricatures	Albert Lea, MN
William Morgan Caricatures	Minneapolis, MN
Wendy's Studio	Carlsbad, CA

PET & ANIMAL SUPPLIES

Ace Tack & Outfitters	Cambridge, MN
Care Free Pets	Canaan, CT
Classy Cat Inc.	St. Paul, MN
Custom Cat Purrrniture	St. Paul, MN
Fancy Publications	Lampkin, VI
Lone Lake Kennels	Woodbury, MN
Midwest Western Shop	South St. Paul, MN
MN Companion Bird Association	Lakeville, MN
MN Humane Society	St. Paul, MN

MN Purebred Dog	
Breeders Association	Bloomington, MN
MN Slim Inc.	Hopkins, MN
Pet ID Tags	Earp, CA
Rockway Inc.	Apple Valley, MN
Rural Pet Supply	Libertyville, IL
Vermont Nature Creations	Wells, VT
Virtual Vet	Bloomington, MN
Woodcrest Ltd.	Maple Grove, MN

RELIGIOUS ORGANIZATIONS

Archdiocese of St. Paul and Mpls.	St. Paul, MN
Christian Educational Service	Thonotosassa, FL
Greater St. Paul Association	
of Evangelicals	St. Paul, MN
Jewish Community Relations Council	Minneapolis, MN
MN Conference of	
Seventh-Day Adventists	Maple Grove, MN
Northwestern Products	Minneapolis, MN

POLITICAL ORGANIZATIONS

David Lillehaug for US Senate	Minneapolis, MN
Grassroots Party of MN	Minneapolis, MN
Green Party of Minnesota	Minneapolis, MN
Jesse Ventura Volunteer Committee	Woodbury, MN
Libertarian Party of MN	Minneapolis, MN
MN AFL-CIO	St. Paul, MN
MN Democratic Farmer Labor Party	St. Paul, MN
Reform Party, The	Minneapolis, MN
Republican Party of Minnesota	St. Paul, MN
U.S. Senator Rod Grams	Anoka, MN

SPORTS & RECREATION

A-One Pools and Spas	Coon Rapids, MN
All American Recreation Inc.	Bloomington, MN
All-Terrainer Company	Wayzata, MN
Alli-Gators	Minnetonka, MN
Arctic Cat Inc.	Thief River Falls, MN
Beamer Enterprises	St. Paul, MN
Bicycle Bills	West St. Paul, MN
Billiard Warehouse Inc., The	South St. Paul, MN
Bombardier Motor Corp.	
of America	Wausau, WI
Custom Cribbage Inc.	Forest Lake, MN
E & M Manufacturing	Plymouth, MN
Frankie's Live Bait & Marine	Chisago City, MN
Gear Tender	Burnsville, MN
Golf Connection, The	Chanhasen, MN
Golf Decor & More	Ham Lake, MN
Great Expectations	Edina, MN
Great Northern Engineering	Minneapolis, MN
Greater Midwest Marketing Inc.	Forest Lake, MN
Hackworth, Adell	Kingsport, TN
Hi Tempo Ski & Sail	White Bear Like, MN
J.D.I. Sports Optics	Clearwater, MN
Jani King International	
King Kraft Inc.	Madison, WI
Link Recreational	Minong, WI
Lost Our Marbles	Manville, NJ
Marine Connection Inc.	Forest Lake, MN
Master Z's Dart & Pool Supply	Waukesha, WI
MHC Inc., Exercise	
Equipment Outlet	Forest Lake, MN
Minnesoftub Inc.	Mound, MN
MN Timberwolves	Minneapolis, MN
MN United Snowmobilers Assn.	Minneapolis, MN
Minnesota Wild NHL Hockey	St. Paul, MN
Outdoor News Inc.	New Hope, MN
Minn Golf Cars	Bloomington, MN
Outdoor Cooking Store	White Bear Lake, MN
Polaris Industries L.P.	Minneapolis, MN
Rainbow Midwest Inc.	Prior Lake, MN
RFG Safe & Knife	Crystal, MN
RGN Enterprises	Oneida, WI

Roll-In Products	Grand Rapids, MN
Rosemount Boating Center	Rosemount, MN
RU Outside	Driggs, SD
St. Paul Saints	St. Paul, MN
Slugmaster Inc.	Lakeville, MN
Southeastern Minnesota	
Historic Bluff Country	Harmony, MN
Spineless Wonders	St. Paul, MN
Swimmin' Hole	Fridley, MN
Trader Publishing Co.	St. Paul, MN
Tread-Aerobic Treadmills	St. Paul, MN
United Stores Inc.	Fridley, MN

STATE FAIR SPONSORS

Advanced Promotional Concepts Inc.	Tampa, FL
American Dairy Association of MN	St. Paul, MN
Auto Value Parts Stores*	St. Cloud, MN
Budweiser/Capitol Beverage	St. Paul, MN
Cal Spas of MN	Plymouth, MN
Capitol Beverage Sales	St. Paul, MN
Discover Platinum Card	
Dodge Trucks	Coon Rapids, MN
East Side Beverage	Arden Hills, MN
Event Management	
& Promotions Inc.	Santa Monica, CA
Fox Pro Marketing	Stacy, MN
Frankie's Live Bait and Marine	Chisago City, MN
Gelderts LLC	Dayton, MN
Hilex Corp.	Eagan, MN
Knox Lumber*	Eagan, MN
Lund Boats	New York Mills, MN
M3 Marketing Group	Birmingham, AL
M.A. Gedney Co.	Chaska, MN
Marketing Werks	Chicago, IL
Medica - Allina	Minnetonka, MN
Midwest Coca-Cola Bottling Co.	Eagan, MN
Miller Brewing Co.*	Milwaukee, WI
Minnesota Brewing	St. Paul, MN
MN Farm Bureau Federation*	St. Paul, MN
MN Propane Gas Association*	Minneapolis, MN
Norwest Banks	Minneapolis, MN
Panelcraft of MN	Minneapolis, MN
Pierce Promotions & Event Management	Portland, ME
Premium Waters Inc.	Minneapolis, MN
Primestar Satellite - Northway Group	St. Paul, MN
Progressive Insurance	Arden Hills, MN
Ralston Purina Co.	Eagan, MN
Royal Lipizzaner Stallions Inc.	Oveido, FL
Rutgers Sugar Lake Lodge	Rutgers, MN
Schroeder Milk Co.	St. Paul, MN
Smithkline Beecham	
% Measured Marketing Inc.	Atlanta, GA
Spartan Trailers	St. Paul, MN
Spooky World*	Shakopee, MN
Take Action	Minneapolis, MN
Target Guest Card	Minneapolis, MN

*Non-license holding sponsors



OFFICE OF THE LEGISLATIVE AUDITOR

STATE OF MINNESOTA • James Nobles, Legislative Auditor

Independent Auditor's Report

Mr. Donald Simons, President
Board of Managers
State Agricultural Society

Members of the State Agricultural Society

Mr. Jerry Hammer, Executive Vice President
State Agricultural Society

We have audited the accompanying balance sheets of the State Agricultural Society as of and for the years ended October 31, 1999 and 1998, and the related statements of income and retained earnings and cash flows for the years then ended as presented on pages 22 to 25. These financial statements are the responsibility of the society's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with generally accepted auditing standards and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and the significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the State Agricultural Society as of October 31, 1999 and 1998, and the results of its operations and its cash flows for the years then ended in conformity with generally accepted accounting principles.

In accordance with *Government Auditing Standards*, we have also issued our report dated March 22, 2000, on our consideration of the State Agricultural Society's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, and grants. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* and should be read in conjunction with this report in considering the results of our audit.

The accompanying financial information included on pages 26 to 30, is presented for purposes of additional analysis and is not a required part of the society's financial statements. Such information has been subjected to the auditing procedures applied in the audit of the basic financial statements and, in our opinion, is fairly stated in all material respects in relation to the basic financial statements taken as a whole.

James R. Nobles
Legislative Auditor

Claudia J. Gudvangen, CPA
Deputy Legislative Auditor

March 22, 2000

BALANCE SHEET

For the years ended October 31

1999

1998

ASSETS

Current assets:

Cash and cash equivalents (note 2)	\$ 5,296,240	\$ 5,323,257
Accounts Receivable	858,207	733,758
Accrued interest receivable	1,360	1,501
Prepaid expenses	70,854	62,988
Total current assets	6,226,661	6,121,504

Non-current assets:

Note Receivable	121,652	134,276
Property, structures and equipment (note 3)	20,572,240	19,772,271
Total assets	\$ 26,920,553	\$ 26,028,051

LIABILITIES & RETAINED EARNINGS

Current liabilities:

Accounts payable	1,602,198	1,296,681
Accrued salaries	68,849	63,563
Compensated absences	357,905	335,628
Deferred income	231,329	205,035
Current portion of long-term liabilities (note 4)	239,923	491,918

Total current liabilities	2,500,204	2,392,825
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Long-term debt (less current portion)	292,606	497,403
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Total liabilities	2,792,810	2,890,228
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Retained earnings:

Reserved for building fund (note 7)	2,035,396	2,565,349
Unreserved	22,092,347	20,572,474

Total retained earnings	24,127,743	23,137,823
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Total liabilities and retained earnings	\$ 26,920,553	\$ 26,028,051
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The accompanying notes are an integral part of the financial statements.

Statement of Revenue, Expenses and Changes in Retained Earnings

For the years ended October 31

1999

1998

OPERATING REVENUES:

Ticket sales	\$15,666,627	\$15,292,368
Departmental	4,587,393	4,516,891
Other	3,090,113	2,809,449
Total operating revenues	23,344,133	22,618,708

OPERATING EXPENSES:

Administrative	2,591,826	2,418,462
Activities and Support	12,527,529	11,713,122
Premiums	658,265	647,809
Other	1,037,282	930,762
Plant Operations	2,592,638	2,415,829
Plant Maintenance	1,541,414	1,193,612
Depreciation	1,497,014	1,389,674
Total operating expenses	22,445,968	20,709,270
Operating income	\$898,165	\$1,909,438

NONOPERATING REVENUES(EXPENSES):

Interest income	146,496	170,007
Interest expense	(54,741)	(91,705)

Net income	989,920	1,987,740
Retained earnings, beginning of year	23,137,823	21,150,083
Retained earnings, end of year	\$24,127,743	\$23,137,823

The accompanying notes are an integral part of the financial statements.

Statement of Cash Flows

For the years ended October 31

1999

1998

Cash flow from operating activities:

Operating Income	\$ 898,165	\$ 1,909,438
Adjustments to reconcile net increases to net cash provided by operating activities:		
Depreciation	1,497,014	1,389,674
Changes in current assets and liabilities:		
Current assets – (increase) decrease:		
Accounts receivable	(124,449)	4,186
Prepays	(7,866)	(27,610)
Current liabilities – increase (decrease):		
Accounts Payable	305,517	397,689
Salaries Payable	5,286	8,895
Compensated absences	22,277	(11,367)
Deferred revenues	26,294	64,585
Net cash provided by operating activities	\$ 2,622,238	\$ 3,735,490

Cash flows from capital and related financing activities:

Purchase of fixed assets	(2,303,219)	(2,676,561)
Disposal of fixed assets	6,236	-
Principal paid on notes and leases	(456,792)	(478,912)
Interest paid on notes and leases	(54,741)	(91,705)
Proceeds from note receivable	12,624	11,689
Net cash provided by capital and related financing activities	(2,795,892)	(3,235,489)

Cash flows from investing activities:

Interest earnings	\$ 146,637	\$ 170,137
Increase (decrease) in cash:	\$ (27,017)	\$ 670,138
Cash and cash equivalents beginning of year	5,323,257	4,653,119
Cash and cash equivalents end of year	\$ 5,296,240	\$ 5,323,257

The accompanying notes are an integral part of the financial statements.

Footnotes

NOTE 1: SUMMARY OF ACCOUNTING POLICIES

The Minnesota State Agricultural Society is charged with the conduct of the annual State Fair and management of the State Fairgrounds, as outlined by Chapter 37 of Minnesota Statutes. The financial activities of the Society are accounted for as an enterprise fund which operates in a manner similar to a private business enterprise. Accordingly, the accompanying financial statements are presented on the accrual basis. The Society's accounting practices conform to generally accepted accounting principles as prescribed by the Governmental Standards Board. In accordance with Governmental Accounting Standard No. 20, the Society does not apply any pronouncements of the Financial Accounting Standards issued after November 30, 1989. Compensated absences consist of employee vacation and sick leave benefits. These benefits are determined based on a formula with a maximum number of hours accumulated and are payable upon death, termination, or retirement. Compensated absences are reported as current liabilities.

NOTE 2: CASH AND CASH EQUIVALENTS

The Society cash balance includes only deposits in the bank.

Minn. Stat. Sec 118.01 requires that deposits by municipalities, including public corporations, be secured by depository insurance or a combination of depository insurance and collateral security. The statute further requires that total collateral computed at its fair market value be at least 10 percent more than the amount on deposit in excess of any insured portion at the close of the business day.

NOTE 3: PROPERTY, STRUCTURES, UTILITIES & EQUIPMENT

Property, structures, utilities and equipment are recorded at cost and depreciated using the straight-line method over the estimated useful lives of the related assets. Costs of improvements and renovations that add to the original value or materially extend the useful life of the related asset, are capitalized and written off as depreciable charges over their estimated useful life.

	1999	1998
Land	2,503,439	2,503,439
Land Improvements	3,039,991	3,021,451
Structures	29,675,027	28,297,151
Electrical System	3,428,223	3,176,331
Fence and Fixtures	846,465	763,149
Gas System	91,182	91,182
Sewer System	1,646,980	1,409,739
Water System	520,806	520,806
Personal Property	1,551,529	1,420,077
Total	43,303,642	41,203,325
Less Accumulated Depreciation	22,731,402	21,431,054
Net Book Value	20,572,240	19,772,271

NOTE 4: CURRENT AND LONG-TERM LIABILITY ALLOCATIONS

	1999		1998	
Notes Payable (note 6)	Current	Long-term	Current	Long-Term
	\$233,431	\$265,351	\$491,918	\$497,403
Lease Payable	\$ 6,492	\$ 27,255	\$ —	\$ —
	<u>\$239,923</u>	<u>\$292,606</u>	<u>\$491,918</u>	<u>\$497,403</u>
Net Increase (decrease)	<u>\$(251,995)</u>	<u>\$(204,797)</u>		

NOTE 5: RETIREMENT PLAN

The following pension disclosures are made to comply with GASB Statement 27, Accounting for Pensions by State and Local Government Employees

Plan Description

All Society full-time employees must participate and are covered by defined benefit pension plans administered by the Minnesota State Retirement System (MSRS). MSRS administers the State Employees Retirement Fund (SERF) which is a cost-sharing, multiple-employer retirement plan. The payroll for employees covered by MSRS plans for the year ended October 31, was \$2,616,113 for 1998 and \$2,795,607 for 1999. Total Society payroll was \$5,130,245 for 1998 and \$5,410,111 for 1999. MSRS issues a publicly available financial report that includes financial statement and required supplementary information. That report may be obtained by writing to the MSRS plan administrator at the Minnesota State Retirement System, 175 West Lafayette Frontage Road, Suite 300, St. Paul, Minnesota 55107.

MSRS provides retirement benefits as well as disability benefits to members, and benefits to survivors upon death of eligible members. Benefits are established by

State Statute and vest after three years of credited service. The defined retirement benefits are based on a member's average salary from the five highest successive years of covered salary, age, and length of service at termination of service. Two methods are used to compute benefits, the Step formula and the Level formula. Under the Step formula the annual accrual is 1 percent of average salary for the first ten years of service and 1.5 percent for each for each remaining year. Under the Level Formula, the annual accrual amount is 1.5 percent for each year of service. For MSRS members whose annuity is calculated with the Step Formula, a full annuity is available when age plus years of service equal 90.

There are two types of annuities available to members upon retirement. The Single-life annuity is a lifetime annuity that ceases on the death of a member. The Optional annuity provides joint and survivor annuity options that reduce monthly annuity payments because the annuity is payable over joint lives. Members may also leave their contributions in the fund upon termination of public service in order to qualify for a deferred annuity at retirement age. Refunds of contributions are available to members who leave public service, but before retirement benefits begin."

Funding Policy

Minnesota Statutes, Chapter 352 sets the rate for employee and employer contributions." Contributions are made to the fund by employees and the Society based on a percentage of gross salary. The Society matches employee contributions and also pays an additional amount to retire prior years unfunded liabilities. The actuarially determined required contribution rates were 7.13% for 1998 and 6.48% for 1999. The current rates are 4.00 percent for employees and 4.00 percent for the Society for a total of 8.00 percent. The total employer contributions for the Society were \$103,092 for 1998 and \$111,816 for 1999."

Related Party Investments

As of October 31, 1999, and for the fiscal year then ended, MSRS held no securities issued by the Society or other related parties.

Deferred Compensation

All Society full-time employees are eligible to participate in the Minnesota Deferred Compensation Plan for public employees. Deferred compensation is a plan that allows employees to place a portion of their earnings into a tax deferred investment program for long-term savings to supplement retirement and other benefits. The deferred compensation plan is administered by Minnesota State Retirement System.

NOTE 6: NOTE PAYABLE

Notes payable consists entirely of promissory notes. The obligations bear interest rates related to the current prime rate in effect from time to time, ranging from .737 of the prime rate to 1% over the prime rate, and are due through 2006.

NOTE 7: RESERVED FUNDS

This represents reserved funds as set forth by Minnesota Statutes, Section 297A.25.

NOTE 8: LEASE PAYABLE

Leases meet the criteria of a capital lease as defined by Statement of Financial Accounting Standards #13, "Accounting for Leases," which defines a capital lease generally as one which transfers benefits and risks of ownership to the lessee. The lease payable represents one lease for financing of one copier. The equipment was capitalized and the lease payable obligations were computed using the present values of the total lease payments.

The following is an analysis of the property under capital leases.

Asset Balances at October 31:

Class of Property:	
Office Equipment	\$ 36,320
Less: Accumulated amortization	7,264
	\$ 29,056

The following is a schedule by years of future minimum lease payments under capital leases together with the present value of the net minimum lease payments as of October 31, 1999:

Year ending October 31:

2000	8,592
2001	8,592
2002	8,592
2003	8,592
2004	5,007

Total minimum lease payments	\$ 39,375
Less: amount representing interest	5,628
	\$ 33,747

(1) Amount necessary to reduce net minimum lease payment to present value calculated at the company's incremental borrowing rate the inception of the leases.

Supporting Schedule – Revenue and Expenses

For the years ended October 31

1999

1998

OPERATING INCOME:

Ticket sales:

Carnival	5,086,963	4,749,343
Coliseum	152,348	190,755
Grandstand	1,465,012	1,554,104
Outside gate	8,364,822	8,187,707
Parking	533,772	562,060
Tram	63,710	48,399
TOTAL TICKET SALES	15,666,627	15,292,368

Activities:

Box office	166,816	148,842
Campgrounds	90,121	91,853
Carnival	63,925	67,009
Competition	146,711	140,275
Entertainment	59,320	65,829
Forage	13,323	26,113
4-H Auction	94,220	80,076
Gift shop	153,891	137,385
Public safety	7,111	10,477
Sales	3,791,955	3,749,032
TOTAL ACTIVITIES	4,587,393	4,516,891

Other:

Licensee Utilities	182,359	
Miscellaneous	60,483	133,208
Non-fair events	1,886,284	1,792,133
Sale of bulk milk	14,580	14,432
Sale of market animals	94,990	98,023
Sponsorships	309,385	257,582
Telephone	184,848	204,560
Utility Assessments	357,184	309,511
TOTAL OTHER	3,090,113	2,809,449

TOTAL OPERATING INCOME

23,344,133

22,618,708

OPERATING EXPENSES

For the years ended October 31

1999

1998

ADMINISTRATIVE:

Administrative Services	411,680	421,492
Annual meeting	8,838	8,508
Bad debt	230	401
Board honorarium	10,400	10,109
Computer	276,633	269,952
Dues and subscriptions	18,613	15,102
Insurance	112,375	112,350
Legal services	28,237	23,646
Legislative audit	28,593	29,266
Medical insurance	268,422	221,613
Paid leave	381,015	332,337
Postage and mailing service	150,979	143,747
Printing and supplies	103,364	92,673
Retirement fund	121,036	106,632
Social security	402,347	381,800
Telephone	116,432	155,727
Travel expense	50,227	53,959
Unemployment compensation	7,656	8,495
Workers compensation	94,749	30,653
Total administrative	2,591,826	2,418,462

ACTIVITIES AND SUPPORT:

Admissions	159,920	148,072
Advertising	626,147	618,820
Agri-Land	16,923	20,931
Bee culture	7,441	7,552
Box office	161,730	162,206
Campground	53,227	40,249
Carnival	3,696,692	3,464,905
Cattle	58,445	60,212
Christmas trees	4,745	4,158
Competition	192,144	139,086
Creative activities	60,623	56,449
Dairy products	1,411	1,636
Dog trials	2,300	2,245
Education	26,043	24,907
Farm crops	15,165	13,916
Finance	301,774	269,473
Fine arts	26,215	21,230
Flower and agriculture shows	38,050	36,750
Flowers	6,493	6,939
Forage	16,417	33,523
4-H Club	216,250	201,061
Free entertainment	941,082	856,941
Fruit	9,148	8,710
FFA	44,992	40,769
Gate tickets	180,977	156,819

Gift shop	115,586	94,882
Goats	4,585	4,584
Grandstand - concerts	1,474,743	1,506,237
Grandstand - race	194,007	170,807
Heritage exhibits	15,299	16,365
Horse and rodeo	245,174	245,717
Llamas	2,631	1,920
Marketing	441,662	449,886
Meats	4,291	4,806
Park & Ride	611,939	424,512
Parking	130,050	148,003
Poultry	13,109	9,828
Public safety	494,590	455,069
Sales	708,463	690,949
Sanitation	784,161	743,495
Senior citizens	12,748	13,923
Sheep	7,671	7,341
Swine	11,050	12,999
Ticket audit	6,912	6,155
Ticket promotion	284,342	253,540
Trams	48,650	48,736
Transportation	45,098	
Vegetables	6,414	5,809
Total activities and support	12,527,529	11,713,122

PREMIUMS:

Bee culture	4,212	3,672
Cattle	93,208	98,937
Christmas trees	1,670	1,910
Creative activities	14,201	11,165
Dairy products	745	775
Dog trials	1,110	830
Education	10,177	10,038
Farm crops	16,053	14,885
Fine arts	9,500	9,000
Flowers	2,498	2,491
4-H Auction	94,220	79,951
4-H Club	60,133	60,353
Fruit	1,565	1,610
FFA	53,675	58,065
Goats	10,376	11,296
Horses	78,877	77,165
Llamas	4,605	4,145
Poultry	11,899	8,885
Rural youth scholarships	20,000	20,000
Sale of bulk milk	14,393	14,298
Sale of market animals	94,986	97,328
Sheep	26,823	23,287
Swine	20,115	24,373
Talent contest	8,890	8,890
Vegetables	4,334	4,460
Total premiums	658,265	647,809

OTHER:

Institutional tickets	119,428	136,732
Miscellaneous	53,441	59,413
Non-fair events	826,265	697,437
Veterinarian service	38,148	37,180
Total other	1,037,282	930,762

PLANT OPERATIONS:

Architectural and engineering	57,674	24,352
Fire and police service	128,850	126,077
Fuel, oil and gasoline	36,424	34,482
Greenhouse	133,615	125,532
Operations	199,892	138,122
Property tax and assessments	9,423	27,078
Salaries and contract services	609,539	534,494
Set-up and take-down	800,191	821,781
Signs	873	2,820
Supplies	62,557	48,682
Utilities	355,350	329,897
Watchmen	87,021	79,494
Water and sewer	111,229	123,018
Total plant operations	2,592,638	2,415,829

PLANT MAINTENANCE:

Electric system	209,691	119,164
Fence and fixtures	27,911	21,703
Gas system	1,791	166
Land	61,126	91,744
Personal property	261,947	177,257
Sewer system	9,000	19,176
Streets and sidewalks	91,691	99,909
Structures	622,438	442,003
Vehicles	182,945	180,727
Water system	72,874	41,763
Total plant maintenance	1,541,414	1,193,612

DEPRECIATION:

Electric system	93,037	86,850
Fence and fixtures	37,602	33,443
Gas system	696	700
Land improvement	124,684	124,058
Personal property	272,804	245,671
Sewer system	65,767	54,270
Structures	890,465	832,715
Water system	11,959	11,967
Total depreciation	1,497,014	1,389,674

TOTAL OPERATING EXPENSE

22,445,968

20,709,270

Net operating income

898,165

1,909,438

NONOPERATING INCOME (EXPENSES)

Interest income	146,496	170,007
Interest expense	(54,741)	(91,705)

NET INCOME

989,920

1,987,740

SUPPORTING SCHEDULE - CASH & CASH EQUIVALENTS

Herewith find the report of cash and cash equivalents of the Minnesota State Agricultural Society for the year ending October 31, 1999.

BEGINNING BALANCE NOVEMBER 1, 1998

Imprest fund - cash on hand	\$4,500
Checking accounts	164,770
Cash equivalents	5,153,987

Total	\$5,323,257
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Increase (Decrease) in Cash for 1999	(27,017)
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ENDING CASH BALANCE OCTOBER 31, 1999	\$5,296,240
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DETAIL OF YEAR-END CASH BALANCE:

Imprest fund - cash on hand	\$4,500
Checking accounts	121,858
Cash equivalents	5,169,882

Total	\$5,296,240
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Respectfully submitted,
Jerry Hammer
Executive Vice President

Saint Paul, Minnesota

October 31, 1999



**Report on Compliance and on Internal Control over Financial Reporting
Based on an Audit of Financial Statements Performed in Accordance with
*Government Auditing Standards***

Mr. Donald Simons, President
Board of Managers
State Agricultural Society

Members of the State Agricultural Society

Mr. Jerry Hammer, Executive Vice President
State Agricultural Society

We have audited the financial statements of the State Agricultural Society as of and for the year ended October 31, 1999, and have issued our report thereon dated March 22, 2000. We conducted our audit in accordance with generally accepted auditing standards and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States:

Compliance

As part of obtaining reasonable assurance about whether the State Agricultural Society's financial statements are free of material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grants, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit and, accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance that are required to be reported under *Government Auditing Standards*.

Internal Control Over Financial Reporting

In planning and performing our audit, we considered the State Agricultural Society's internal control over financial reporting in order to determine our auditing procedures for the purpose of expressing our opinion on the financial statements and not to provide assurance on the internal control over financial reporting. However, we noted certain matters involving the internal control over financial reporting and its operation that we consider to be reportable conditions. Reportable conditions involve matters coming to our attention relating to significant deficiencies in the design or operation of the internal control over financial reporting that, in our judgment, could adversely affect the State

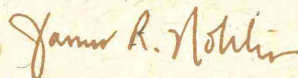
Mr. Donald Simons, President
Board of Managers
Mr. Jerry Hammer, Executive Vice President
Page 2

Agricultural Society's ability to record, process, summarize, and report financial data consistent with the assertions of management in the financial statements. We describe the reportable conditions as Finding 1 in the accompanying section entitled *Current Finding and Recommendations*.

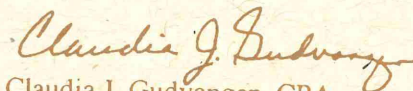
A material weakness is a condition in which the design or operation of one or more of the internal control components does not reduce, to a relatively low level, the risk that misstatements in amounts that would be material in relation to the financial statements being audited may occur and not be detected within a timely period by employees in the normal course of performing their assigned functions. Our consideration of the internal control over financial reporting would not necessarily disclose all matters in the internal control that might be reportable conditions and, accordingly, would not necessarily disclose all reportable conditions that are also considered to be material weaknesses. However, we consider the reportable condition described in Finding 1 to be a material weakness.

We also noted other matters involving the internal control over financial reporting that we have reported orally to the management of the State Agricultural Society at an exit conference held on April 17, 2000.

This report is intended solely for the information and use of the State Agricultural Society's management and the Legislative Audit Commission and is not intended to be and should not be used by anyone other than these specified parties.



James R. Nobles
Legislative Auditor



Claudia J. Gudvangen, CPA
Deputy Legislative Auditor

March 22, 2000

Current Finding and Recommendations

1. The society has not adequately documented its computerized accounting systems.

The society does not have formal, written documentation to show how its computer programs relate to each other and how data flows through and between the various programs. The society also does not adequately document changes made to its computer programs. The society is heavily dependent on one person, its computer consultant, for software maintenance and support.

The society's computer system consists of a customized group of software programs that support general accounting, payroll, ticket sales, space rentals, and other functions of the fair. The society's current computer consultant originally programmed the various components of the computer system several years ago. The computer consultant continues to be under contract with the society to program and maintain the society's computer information system. Under this contract, the consultant's duties include the following:

...program and assist in managing the society's computer information systems . . . complete programming as requested by the society, properly maintain the computer system, including, but not limited to, file and system maintenance and file backups.

The contract does not require the consultant to create or maintain system or program documentation as part of the contractual deliverables. The computer consultant received approximately \$182,000 in fees from the society in fiscal year 1999.

The society does not have detailed documentation to support either the computer programs' original design or the subsequent changes that have been made. The society does not have overall system or program documentation that shows how transactions are processed through the system and how the computer programs are intended to operate. It also does not have diagrams or narrative descriptions of how data is processed through each program and how the output from the various subsystems feed the society's general ledger. After consultation with the society's management, the computer consultant solves software problems and makes enhancements. The consultant also makes emergency programming changes when needed. However, the society and its consultant have not followed industry standards in documenting or establishing controls over changes. The consultant relies on program end users to test the changes and to create any supporting documentation the society's employees believe is necessary.

The lack of computer system documentation makes the society dependent on the consultant to keep its computer programs functioning. Unlike agencies that purchase

State Agricultural Society

ready-made packaged software, the society could have difficulty finding alternate vendors who could service its existing computer programs. Without an overall system architecture and adequate program documentation, a vendor unfamiliar with the customized software would need a substantial amount of time to learn to effectively manage the society's computer system. A computer system failure if the consultant became unavailable could have potentially serious implications for the society.

In addition, as the society continues to develop its overall system architecture, changes should be based on the society's long- and short-range business goals. The computer system and any changes made to it should be well-planned, documented, and support the society's system architecture.

Recommendations

- *The society should create documentation for its computer system and programs, including detailed descriptions of processes and data flows. The society should update this documentation whenever system or program changes are made.*
- *The society should require any computer consultants to provide documentation as one of the consultant contract deliverables.*

State Agricultural Society

Status of Prior Audit Issues As of March 22, 2000

Most Recent Audit

An audit of the State Agricultural Society is performed annually by the Office of the Legislative Auditor. Legislative Audit Report 99-22, dated February 19, 1999, covered the fiscal year ended October 31, 1998. The audit scope included those areas material to the society's financial statements. There were two findings in the report. We consider all prior recommendations to have been implemented.



THE GREAT MINNESOTA GET-TOGETHER
12 DAYS OF **FUN** ENDING LABOR DAY

Jeanine Leifeld, Audit Manager
Office of the Legislative Auditor
Centennial Building, 658 Cedar St.
St. Paul, MN 55155

April 17, 2000

Dear Jeanine,

We interpret the issue as follows: The State Agricultural Society's computer software for accounting systems would have greater stability if detailed operating manuals were created for our custom software programs. We agree. Further, in our discussions with you after the conclusion of field work, the issue appeared to boil down to the benefits of custom software and its inherent dependence on a programming consultant versus the benefits of off-the-shelf programs and their more readily-available manuals and support.

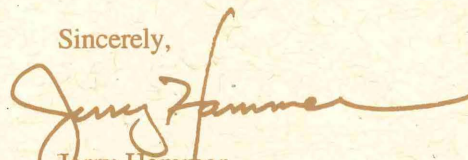
In the mid- and late-'80s, as the Society's operation was gradually computerized, custom software was created because the highly-specialized programs necessary to meet the unique needs of operating a state fair did not exist with off-the-shelf programs. It was determined that custom software was the best and, in fact, the only way for us to go at that time. To a large extent, that remains true today. Regardless, the programs were designed to meet our very specific needs, and they continue to work very well for us.

The issue of creating operating manuals for our custom software has been discussed regularly among staff over the years; the expense, however, has been prohibitive. Current estimates show that it will take anywhere from \$65,000 to \$200,000 to create the manuals. Since we are half-way through fiscal 2000, it is unlikely that we will be able to make much headway this year; however, we will do what we can in 2000 while looking ahead to 2001.

The bigger issue is the direction we are taking with our computer system; part of the process will be to decrease our reliance on custom software where we can, and we are already headed in that direction. For example, one of the largest components of our custom computer operation - ticket sales - is being outsourced to a commercial ticket firm this year and will no longer be maintained in-house. Our custom payroll program - another large part of our computer accounting system - is scheduled for replacement this fall with an off-the-shelf program. These changes are a result, in part, of our annual detailed computer systems analysis.

Thank you for your efforts.

Sincerely,


Jerry Hammer
Executive Vice President



THE GREAT MINNESOTA STATE FAIR

MIDWAY BETWEEN ST. PAUL AND MINNEAPOLIS

SIX BIG DAYS

SEPT. 5TH TO 10TH 1910

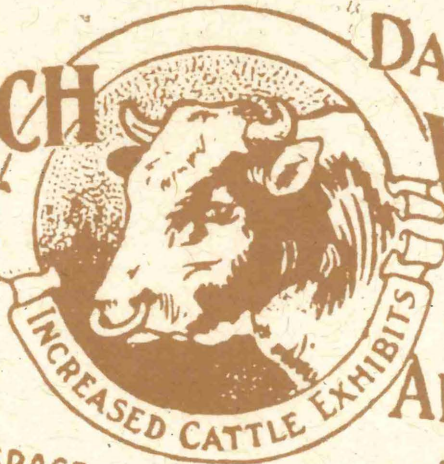
\$60,000 IN PREMIUMS

\$30,000 RACING PROGRAM

LIBERAL ARTS EXHIBIT IN THE NEW
GRANDSTAND AND EXPOSITION BUILDING

MILLER BROS.
101 RANCH
WILD WEST

500 PEOPLE
AND
HORSES



DAILY FLIGHTS
OF
WRIGHT
BROS. &
CURTISS
AEROPLANES

ADDITIONAL SPACE FOR AGRICULTURAL,
HORTICULTURAL, FLORICULTURAL & INDUSTRIAL EXHIBITS

BEAUTIFUL SPECTACLE



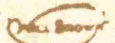
"PAGEANT OF NATIONS"

WITH 1000 PARTICIPANTS

FIRST NORTHWESTERN CORN SHOW

EXCURSION RATES

ON ALL RAILROADS



1999 MINUTES

PLANNING COMMITTEE MEETING

1 p.m. Friday Jan. 15, 1999
Radisson South Hotel, Bloomington

Members present: Fox, chairman; Lake; Recknor; Steltz; Simons; Schmidt; Prokosch, ex officio; Hammer, ex officio; Goiffon, ex officio; Sinclair, ex officio; Wenzel, ex officio.

Also present: Baker; Fischler; Leach; Jacobson; Pooch; Juettner; Birk; Larson; Heffron; and Cerney.

Following discussion on the society's 1999 operating budget, improvements and maintenance budgets totaling \$3.9 million were presented to the committee by staff.

MAINTENANCE & IMPROVEMENT BUDGET SUMMARY

	1999	2000
A. Structure Improvements:	1,466,650	1,184,300
B. Land Improvements:		
BI. Fencing & Fixtures	71,500	158,600
BII. Land	40,000	5,000
BIII. Sewer System	252,000	0
BIV. Streets & Sidewalks	20,800	11,450
BV. Water Distribution System	0	0
BVI. Gas Distribution System	0	0
BVII. Land Purchases	0	0
TOTAL Land Improvements	384,300	175,050
C. Personal Property	278,955	100,300
CII. Personal Property	75,000	0
D. Electric Plant:	234,400	80,200
TOTAL Improvements	2,439,305	1,539,850
E. Structure Maintenance:	612,450	618,400
F. Land Maintenance:		
FI. Fencing & Fixtures	13,400	76,550
FII. Land	36,000	21,500
FIII. Sewer System	11,000	0
FIV. Streets & Sidewalks	96,000	16,000
FV. Water Distribution System	58,500	30,000
FVI. Gas Distribution System	1,000	0
TOTAL Land Maintenance	215,900	144,050
G. Personal Property Maintenance:	242,500	99,350
H. Vehicle Maintenance:	188,000	0
I. Electric Plant Maintenance:	195,700	38,500
TOTAL Maintenance	1,454,550	900,300
TOTAL Maintenance & Improvements	3,893,855	3,340,450

Following discussion, it was moved by Mr. Lake, seconded by Ms. Schmidt and carried that a committee recommendation be made for full board approval. Included in the motion was staff authority to adjust, shift, add or cancel specific line items as appropriate to accommodate changes that may occur during the course of the budget year (Aye-5; Nay-0).

SALES COMMITTEE MEETING

2:30 p.m. Friday Jan. 15, 1999
Radisson South Hotel, Bloomington

Members present: Schmidt, chairman; Fox; Lake; Steltz; Baker; Simons; Recknor; Paulmann; Prokosch, ex officio; Hammer, ex officio; Ritt, ex officio; Sinclair, ex officio; Wenzel, ex officio.

Also present: Jacobson; Birk; Larson; and Heffron. Absent: Keenan.

Staff presented a list of concessionaires and their proposed license fees which are based on a percent-of-revenue formula, along with respective ticket prices and percentage terms of each concessionaire for the 1999 State Fair. Following discussion, it was moved by Mr. Simons, seconded by Mr. Baker and carried that the list be approved as submitted (Aye-7; Nay-0).

CONCESSIONAIRE	ATTRACTION	TICKET PRICE(S)	PERCENTAGE(S)
Antique Automobile Club of America	Antique Auto Museum	\$1.00	30%
Minnesota Region			
Arrow Enterprises, Inc.	Skyride	\$2.50 = Adult-One Way \$3.75 = Adult-Round Trip \$2.00 = Youth-One Way \$2.75 = Youth-Round Trip	25%
B & B Sports Entertainment	Trampoline Thing	\$5.00	20%
Desplenter Novelties	Novelty Concessions	Non-ticketed activity	Guarantee of \$11,780 and 30% of gross sales over \$50,182.00
Farrow Amusements, Inc.	Flume Water Ride*		35%
Farrow Amusements, Inc.	Twister*		35%
Floyd & Baxter, Inc.	Space Roller*		35%
Fun Adventures, Inc.	Skycoaster	\$30.00 one rider \$50.00 two riders \$60.00 three riders \$15.00 re-fly	20% after deduction of verifiable crane costs
Giant Ride, Inc.	Giant Slide	\$1.50	30%
Infinite Adventures, Inc.	Ejection Seat	\$50.00 single \$60.00 double	20%
Iwerks Entertainment, Inc.	Simulation Theater	\$5.00	20%
K & M Recreation, Inc.	Haunted House	\$3.00	27% of gross sales through \$100,000 & 30% of gross sales over \$100,000

Mighty Midway	Rides, Shows and Games of Skill*	Single Coupon = \$.50 Coupon Sheets: Fair-Time = 20 coupons for \$10.00 44 coupons for \$20.00 Advance = 20 coupons for \$8.00	Rides & Shows: 43% of tickets redeemed Games of Skill: 22% of tickets redeemed
Miscellaneous Merchandise Sales	Miscellaneous Merchandise Sales	Non-ticketed activity	10%
Pugh Shows, Inc.	Carousel	\$1.50	40%
River Raft Ride, Inc.	Raft Ride	\$2.50	0% of ticket sales to \$80,000; 10% of ticket sales from \$80,000 to \$150,000 and 25% of ticket sales over \$150,000
	Pirate Tag	\$2.00	
The Rock Amusement, Inc.	Rock Climbing Wall	\$5.00	20%
Ventnor Place, Inc.	Space Tower	Children = \$1.00 Adults = \$2.00	25%
Ye Old Mill Amusements, Inc.	Old Mill Canal Boat Ride	Children = \$1.50 Adults = \$2.00	25%
*Midway/Kidway attractions			

Staff proposed licensing 14 concession operators to serve 3.2 non-intoxicating malt beverages during the 1999 State Fair. After discussion, the following list was approved on a motion by Mr. Fox, seconded by Mr. Baker and carried (Aye-7; Nay-0).

Andrus Concessions, Inc.	Blk. 42	Arcade Building, Spaces 11-15
Ballpark Cafe*	Blk. 35	Crossroads, Space G, outside court
Bruce & Anne Chesin*	Blk. 35	Crossroads, Space L, east
Crocker's Spaghetti Village, Inc.	Blk. 31	Spaghetti Village, Lots 16-18
John A. Giere	Blk. 42	Arcade Building, Spaces 24-32
H.M.H. of St. Paul, Inc.	Blk. 47	Bazaar, Space A
Hildebrand Concessions, Inc.	Blk. 28	Grandstand Seating Area and Infield
Kirschner's Beer Stube	Blk. 45	Ag-Hor Building, Space H
Midway Men's Club	Blk. 30	Lot S
Ragin Cajun*	Blk. 35	Crossroads, Space H, west
Tejays*	Blk. 35	Crossroads, Space K, north
Tres-C, Inc.	Blk. 42	Arcade Building, Spaces 1-10
Ward Food Services	Blk. 50	Coliseum, Spaces 113, 159, 200, 250, 212, 213 & 268
Werner's Frontier, Inc.	Blk. 42	Arcade Building, Spaces 21-26

* New licensee for 1999

The committee reviewed and approved the following list of multiple-site concession and exhibit agreements for the 1999 State Fair on a motion by Mr. Recknor, seconded by Mr. Steltz and carried (Aye-7; Nay-0).

CONCESSION-EXHIBIT NAME	DESCRIPTION	SITES
Larry, Abdo-Gopher State Ice Co.	Pocket Pies-Ice (Ice = wholesale permit only)	2
Mark Andrew	French Fries-S'Mores	2
Arrow Enterprises, Inc.	Skyride-Food and Beverages	2
Ben Benson	Bratwurst	2
Cenaiko Enterprises, Inc.	Chamios, Shami Mops-E-Z Can Openers	2
Compmark I Corporation	Space Pix Computer Portrait Products	2
Gary Crutchfield Concessions	Cheese on a Stick	2
William F. Danielson	Onion Rings-Pizza	2
Fisherman's Wharf Seafood	Shrimp Cocktail and Lemonade	2
George Funk	Leather Crafts-Coffee	2
Giant Ride, Inc.	Giant Slide-Cheese on a Stick	2
John A. Giere	Food, Beverages and 3.2 Beer-Games(contiguous)	2
Hlxon Glass Blowers	Blown and Spun Glass	2
Holly's Hobby	Hand Crafts	2
Shirley Hudspeth	Lamps-Ice Shaver Kits	2
Tina Isaac	Food & Beverages-Tempura Veggies	2
Kirch Enterprises	Bratwurst-Food and Beverages	2
Gasthaus Edelweiss	Cotton Candy	2
Gregory B. Kusick	Popcorn, Caramel Corn and Caramel Apples	2
Gary Larson	Novelties	2
Matt Milner Sales	Kabobs	2
Mini-Kabob Foods	Honey, Honey Ice Cream & Candy	2
Minn. Honey Producers	Fried Cheese Curds	2
Muskar, Inc.	Icee Frozen Beverages	2
National Icee Corp.	Jewelry Cleaner	2
National Service Company	Hokey Sweepers, Dusters, Brooms & Massage Pillows	2
Nomar, Inc.	Hot Dogs on a Stick	2
Louise H. O'Neil		2

Offerman and Company	Investment Information	2
Orange Treet Sales	Orange Treat Drink-Pineapple on a Stick & Dairy Bar	2
Patterson Products	Lint Rollers-Rug & Upholstery Cleaners	2
Schmitt Music Company	Pianos and Organs	2
Robert L. Shutes	Food and Beverages	2
Tom Thumb Donut Corp.	Tom Thumb Donuts	2
Watkins, Inc.	Watkins Products	2
Jerry Woldorsky	Buffalo Burgers-Baked Potatoes	2
World Book Educational Products	World Book educational materials	2
Wozniak Concessions, Inc.	French Fries	2
American Dairy Association	Ice Cream, Milk and Dairy Foods-Souvenirs	3
Robert W. Crocker	Root Beer	3
Darlanda, Inc.	Pie-Dining Hall (contiguous)	3
Lynn Davis	Ice Cream, Sno Cones, Caramel Apples, Beverages	3
Maxine W. Davis	Ice Cream, Sno Cones, Caramel Apples, Beverages and Baked Potatoes	3
Delrick Enterprises	Popcorn, Caramel Corn, Caramel Apples and Beverages	3
Fresh Fruit	Fruit	3
Hohenwald Enterprises, Inc.	Food and Beverages	3
James Johnson	Foot Long Hot Dogs	3
Chester H. Nairne Company	Stove Top Grill-Silverstone Cookware-Magic Pens	3
Edward and Sally Nuebel	Fish & Chips-Nut Products	3
Fred C. O'Neil, Jr.	Hot Dogs on a Stick	3
Leah H. O'Neil	Hot Dogs on a Stick	3
Theodore G. O'Neil	Hot Dogs on a Stick	3
James and Ethel Peters	Hot Dogs-Polish Sausage	3
Schultz's Concessions	Hamburgers and Hot Dogs	3
Gloria Shutes	Food and Beverages	3
Gregory J. Tetrault	Ice Cream, Sno Cones, Caramel Apples and Beverages	3
Melvyn Townsend	Foot Long Hot Dogs	3
John Tysseling	Fried Mushrooms-Turkey Drumsticks-Apple Fritters	3
Kathy Yahr	Cotton Candy	3
Hannasch, Inc.	Sno Cones	4
James Hartley	Cotton Candy	4
Eugene R. LaVaque	Sno Cones	4
Minnetonka Moccasin Company	Moccasin Footwear	4
Schroder Concessions, Inc.	Popcorn, Caramel Corn, Caramel Apples,	4
Cheese Curds, Lemonade &		
Bratwurst Syndicate Sales Corp.	Vegetable Cutters, Knives, Dusters, Snacker Tartmaster, Rotary Food Processors & PVA Mops	4
Ward Food Services	Food, Beverages & 3.2 Beer (Coliseum)	4
Desplenter Novelities	Novelties	13

Comparative reports on the status of multiple-site exhibit and concession licensing from 1985 through 1998, and food and beverage concession licensing from 1975 through 1998, were presented to the committee by staff. Information only; no action required.

FOOD AND BEVERAGE CONCESSION LICENSE COMPARISON

NUMBER OF INDIVIDUAL LOCATIONS	1975 - 1985 - 1997 - 1998 HELD BY THE FOLLOWING NUMBER OF PERSONS			
	1975	1985	1997	1998
1	95	147	195	191
2	20	29	22	22
3	4	14	18	18
4	5	6	5	5
5	3	2		
7	0	2		
9	1	1		
12	1	0		
13	2	0		
14	2	0		
17	1	0		
26	0	1		
32	1			

Total Number of Locations Available 306 333 313 309

Number of Persons Holding Locations 135 203 240 236

Percentage of Persons Holding Four (4) or Fewer Locations 55 % 82 % 100 % 100 %

Percentage of Locations Held in Units Smaller Than Five (5) 55 % 82 % 100 % 100 %

Number of Locations Held by Minnesota Residents 158 292 260 256

Percentage of Locations Held by Minnesota Residents 52 % 88 % 84 % 84 %

The following report comparing productivity and commercial space value for the 1997 and 1998 State Fairs was presented to the committee for review. Information only; no action required.

PERCENTAGE/FOOTAGE PRODUCTIVITY ANALYSIS

The information below has been compiled as a comparative study of the difference between concession productivity/space value under a front footage (@ \$62.00 per front foot, \$70.00 in '98) versus percentage of revenue fee formula.

Food and Beverage Concessions *	1998	1997	Comparative
Total front footage	6,846* feet	6,801 feet	+ 45 feet
Gross revenue reported	\$14,216,914.13	\$13,698,245.50	+ \$518,668.63
Total percentage fees paid	1,334,922.94	1,286,245.50	+ 48,677.44
Productivity per front foot	2,076.67	2,014.15	+ 62.52
Value per front to M.S.F.	194.99	189.13	+ 5.86
Value at \$62.00 per front foot		421,662.00	+ 62.00
Value at \$70.00 per front foot	479,220.00		+ 57,558.00

* Additional 92 feet added for grandstand concessions

Attraction, Amusement, Novelty, Game and Souvenir Concessions **	1998	1997	Comparative
Total front footage	1,964 feet	1,904 feet	+ 60 feet
Gross revenue reported	\$1,823,790.55	\$1,528,709.64	+ 295,080.91
Total percentage fees paid	261,415.29	224,024.25	+ 31,120.93
Productivity per front foot	928.61	802.89	+ 125.72
Value per front foot to M.S.F.	129.91	117.66	+ 12.25
Value at \$62.00 per front foot		118,048.00	- 806.00
Value at \$70.00 per front foot	137,480.00		+ 19,432.00

Formulas used:

Productivity per front foot = gross revenue reported divided by total front footage

Value per front foot to M.S.F. = total percentage fees paid divided by total front footage

* Figures include Midway/Kidway Food and Beverage Concessions

** Figures do not include Midway Games of Skill

A request by food and beverage concessionaire Michael J. Schneider, seeking to form a limited liability company in which his daughter would have 49 percent interest, was presented to the committee. The committee did not find it within their purview to make a determination on how Mr. Schneider organizes his business. No action was taken.

On a motion by Mr. Baker, seconded by Mr. Paulmann and carried, the committee supported a reduction in ticket price from \$4 to \$3 for the Dinosaurs in Motion exhibit, presented at the 1998 State Fair (Aye-8; Nay-0).

Meeting adjourned at 3:20 p.m. on a motion by Mr. Steltz, seconded by Mr. Recknor and carried (Aye-8; Nay-0).

LIFE MEMBER ADVISORY COMMITTEE MEETING

9:45 a.m. Sunday Jan. 17, 1999

Radisson South Hotel, Bloomington

Members present: Howard Morris, chairman; Eileen Roehlke; Bill Korff; Dick Reinhardt; Ray Arthaud; Jim Sinclair, ex officio; Marshall Jacobson, ex officio.

Also present: Society Hall of Famer Mike Heffron; Adam Heffron.

EXHIBIT AND CONCESSION LICENSE COMPARISON

NUMBER OF INDIVIDUAL LOCATIONS	1985 - 1990 - 1997 - 1998 HELD BY THE FOLLOWING NUMBER OF PERSONS			
	1985	1990	1997	1998
1	865	995	1005	1001
2	55	51	39	39
3	24	20	21	21
4	10	15	7	7
5	4	4	0	0
6	4	1	0	0
7	3	0	0	0
9	1	0	0	0
13	0	0	* 1	* 1
17	0	0		
21	0	* 1		
25	0			
26	1			
33	* 1			
Total Number of Locations Available	1,220	1,264	1,189	1,183
Number of Persons Holding Locations	968	1,087	1,068	1,069
Percentage of Persons Holding Four (4) or Fewer Locations	99 %	99 %	99 %	99 %
Percentage of Locations Held in Units Smaller Than Five (5)	91 %	98 %	99 %	99 %
Number of Locations Held by Minnesota Residents	890	894	894	894
Percentage of Locations Held by Minnesota Residents	73 %	79 %	76 %	75 %

* NOVELTY LOCATIONS

Sinclair presented a summary of new and continuing programs, attractions and exhibits being planned for the 1999 State Fair.

A review of the proposed improvements and maintenance projects to be undertaken in 1999, along with the State Fair's operating budget for the coming year, was presented by Jacobson.

Discussion was undertaken regarding honorary life membership, and State Fair Hall of Fame membership, as well as the purpose of each body. A letter of recommendation for a potential Hall of Fame nominee, recently received by staff, was presented to the committee for future consideration.

Entertainment programming tentatively scheduled for the 1999 State Fair was presented by Jacobson.

Reports summarizing the productivity of carnival operations from 1983 through 1994, and Mighty Midway and Kidway operations from 1995 through 1998, were presented by Sinclair.

Adam Heffron presented a comparative analysis of non-fair events revenues from 1989 through 1998, and spoke to the importance of such interim events activities to the continued growth of the State Fair.

Meeting adjourned at 10:45 a.m.

MEETING OF THE GOVERNING BOARD **MINNESOTA STATE AGRICULTURAL SOCIETY** 10:15 a.m. Sunday Jan. 17, 1999

Radisson South Hotel, Bloomington Members present: Vern Prokosch, president; Joe Fox, vice president; Richard Keenan, vice president; Howard Recknor; John Paulmann; Lyle Steltz; Robert Lake; Dennis Baker; Don Simons; Clarice Schmidt; Jerry Hammer, secretary. Also present: Ken Wenzel; Mary Goiffon; Marshall Jacobson; Karen Leach; Steve Pooch; Jim Sinclair; Joe Fischler; Pam Johnson; Mary Pittelko; Steve Grans; Brian Hudalla; Ken Giannini; Mark Birk; Dennis Larson; Adam Heffron; and Chuck Schwartz. Meeting was called to order at 10:15 a.m. by President Prokosch.

Oaths of office were administered to the newly-elected board members. It was moved by Mr. Keenan, seconded by Mr. Fox and carried that Jerry Hammer be appointed secretary of the society for the period of one year at an annual salary of \$92,040, with the working title of executive vice president. (Aye-9; Nay-0). Oath of office was administered. Minutes of the Nov. 10, 1998, board and sales committee meetings were approved on a motion by Mr. Steltz, seconded by Mr. Lake, and carried (Aye-9; Nay-0). Minutes in vacation, covering the period Nov. 10, 1998, through Jan. 14, 1999, along with the administrative action noted, were approved on a motion by Mr. Keenan, seconded by Ms. Schmidt, and carried (Aye-9; Nay-0).

Jacobson presented the financial statement of Dec. 31, 1998, as follows:

GENERAL FUND ACTIVITY:

Balance-Nov. 30, 1998		\$ 4,727
Add: Cash Deposits	\$ 863,479	
Less: Payroll Ending Dec. 4	(139,322)	
Payroll Ending Dec. 18	(107,075)	
Cash Disbursements	(618,379)	(1,297)
Cash Balance-Dec. 31, 1998		\$ 3,430

MARKETABLE SECURITIES ACTIVITY:

Balance-Nov. 30, 1998		\$1,853,019
Add: Interest Earned	\$ 6,154	
Securities Purchased		
Less: Securities Redeemed	(620,000)	(613,846)
Balance-Dec. 31, 1998		\$1,239,173

BUILDING FUND ACTIVITY:

Balance-Nov. 30, 1998		\$2,575,811
Add: Interest Earned	\$ 10,244	10,244
Securities Purchased		
Less: Securities Redeemed		
Balance-Dec. 31, 1998		\$2,586,055

CASH BALANCES FOR MONTH ENDING DECEMBER 31:

	1997	1998
General Fund	\$ 153,064	\$ 3,430
Petty Cash	3,000	3,000
Marketable Securities	1,276,445	1,239,173
Building Fund	2,707,895	2,586,055
Total Cash Balances	\$4,120,404	\$3,831,658

The financial statement was approved as presented on a motion by Mr. Keenan, seconded by Mr. Steltz and carried (Aye-9; Nay-0).

A resume of financial information, covering the years 1983 through 1998, was presented by Mr. Jacobson. On a motion by Mr. Steltz, seconded by Mr. Lake and carried, the report was accepted (Aye-9; Nay-0).

YEAR	REVENUE	EXPENSE	OPERATING GAIN (LOSS)	RETAINED EARNINGS	DEBT
1983	6,969,000	6,959,000	10,000	933,000	1,218,000
1984	7,841,000	7,469,000	372,000	1,227,000	1,163,842
1985	8,088,000	7,443,000	645,000	1,747,000	1,179,000
1986	8,977,000	8,336,000	641,000	1,869,000	1,125,000
1987	9,320,000	9,026,000	294,000	1,602,000	1,016,000
1988	10,222,000	9,759,000	463,000	1,602,000	974,000
1989	11,171,000	10,267,000	904,000	1,307,000	881,000
1990	11,159,000	10,835,000	324,000	1,051,000	748,000
1991	12,827,000	11,754,000	1,073,000	2,112,000	1,770,000
1992	12,295,000	12,216,000	79,000	2,130,000	1,545,000
1993	14,265,000	12,931,000	1,334,000	3,056,000	1,328,000
1994	14,433,000	13,942,000	491,000	2,310,000	1,715,000
1995	19,759,000	18,200,000	1,560,000	2,662,000	2,434,000
1996	20,163,000	19,559,000	604,000	1,455,000	1,932,000
1997	22,689,000	19,651,000	3,038,000	4,133,000	1,468,000
1998	22,788,715	20,800,975	1,987,740	4,354,873	989,000

YEAR	NEW PLANT INVESTMENT	PLANT MAINTENANCE	PRIZE MONEY PAID OUT	SALES TAX TO BUILDING FUND
1983	1,493,000	447,000	397,000	263,000
1984	530,000	436,000	317,000	300,000
1985	663,000	476,000	379,000	298,000
1986	1,017,000	563,000	400,000	319,000
1987	1,024,000	637,000	429,000	356,000
1988	1,062,000	634,000	438,000	379,000
1989	1,804,000	757,000	463,000	353,000
1990	1,222,000	837,000	443,000	375,000
1991	1,857,000	931,000	426,000	445,000
1992	966,000	1,063,000	440,000	415,000
1993	1,045,000	1,144,000	459,000	500,000
1994	2,546,000	869,000	512,000	495,000
1995	2,755,000	950,000	587,000	810,000
1996	2,478,000	1,087,000	604,000	800,000
1997	1,028,000	846,000	632,000	931,000
1998	2,677,000	1,194,000	648,000	890,000

It was moved by Mr. Simons, seconded by Mr. Keenan and carried that the North Star Bank of Roseville be designated as depository for the society's general fund, premium fund, regular payroll fund and fair-period payroll fund accounts (Aye-9; Nay-0).

It was moved by Mr. Simons, seconded by Mr. Keenan and carried that the following signatures be authorized for society accounts (Aye-9; Nay-0):

1. General fund - Marshall Jacobson, Karen Leach, Kenneth Wenzel or Gerald Hammer (any combination of two signatures). "Jacobson/Hammer" signature plate authorized for general fund.
2. Regular and fair-period payroll - Gerald Hammer, Kenneth Wenzel or Mary Goiffon (one signature). "Hammer" signature plate authorized for payroll fund.
3. Premium fund - Gerald Hammer, Kenneth Wenzel or Mary Goiffon (one signature). "Hammer" signature plate authorized for premium fund.
4. Security transfer resolution - Gerald Hammer or Marshall Jacobson.

Note: When signature plates are used, signatures must be applied by a person in the finance division not involved in check preparation.

After discussion, Mr. Baker moved and Mr. Paulmann seconded a motion that the following standing committee assignments be made for 1999. Motion carried (Aye-9; Nay-0).

FINANCE COMMITTEE - Recknor, chair; Simons; Schmidt; Lake; Keenan; Fox; Prokosch, ex officio; Hammer, ex officio; Jacobson, ex officio; Wenzel, ex officio; Pooch, ex officio.

GOVERNMENTAL AFFAIRS COMMITTEE - Simons, chair; Schmidt; Steltz; Lake; Paulmann; Keenan; Prokosch, ex officio; Hammer, ex officio; Jacobson, ex officio; Goiffon, ex officio; Sinclair, ex officio.

LIFE MEMBER ADVISORY COMMITTEE - Morris, chair; Roehlke, vice chair; Keskinen; Maruska; Franke; Ojakangas; Korff; Frost; Reinhardt; Lilliquist; Hagen; Markuson; Prokosch, ex officio; Hammer, ex officio; Leach, ex officio; Ritt, ex officio; Pooch, ex officio.

OPERATIONS COMMITTEE - Steltz, chair; Simons; Recknor; Schmidt; Keenan; Fox; Prokosch, ex officio; Hammer, ex officio; Leach, ex officio; Wenzel, ex officio; Pooch, ex officio.

PLANNING COMMITTEE - Fox, chair; Simons; Recknor; Schmidt; Steltz; Lake; Prokosch, ex officio; Hammer, ex officio; Goiffon, ex officio; Sinclair, ex officio; Wenzel, ex officio.

PUBLIC AFFAIRS COMMITTEE - Keenan, chair; Simons; Steltz; Paulmann; Fox; Baker; Prokosch, ex officio; Hammer, ex officio; Ritt, ex officio; Leach, ex officio; Jacobson, ex officio.

RULES & PREMIUM LIST COMMITTEE - Lake, chair; Simons; Recknor; Paulmann; Keenan; Baker; Prokosch, ex officio; Hammer, ex officio; Pooch, ex officio; Goiffon, ex officio; Sinclair, ex officio.

SALES COMMITTEE - Schmidt, chair; Simons; Recknor; Steltz; Lake; Paulmann; Keenan; Fox; Baker; Prokosch, ex officio; Hammer, ex officio; Sinclair, ex officio; Ritt, ex officio; Wenzel, ex officio.

It was moved by Ms. Schmidt, seconded by Mr. Fox and carried that the following coordinators and fair-time department superintendents be assigned for 1999 (Aye-9; Nay-0):

Administration Division - Schmidt

Senior Citizens - Lake (Marge Krueger, superintendent)

Competition Division - Lake

Bee Culture - Fox (Winnie Johnson, superintendent)
Beef Cattle - Baker (Chuck Schwartz, superintendent)
Christmas Trees - Fox (Greg Ustruck, superintendent)
Creative Activities - Paulmann (Curt Pederson, superintendent)
Dairy Cattle - Recknor (Jim Linn, superintendent)
Dairy Products - Simons (Gene Watnaas, superintendent)
Dog Trials - Keenan (JoAnna Yund, superintendent)
Education - Fox (Jim Brown, superintendent)
Farm Crops - Fox (Duane Smith, superintendent)
Fine Arts - Steltz (Bob Crump & Pat Kennedy Crump, superintendent)
Flowers - Fox (Betty Reyer, superintendent)
4-H - Steltz (Brad Rugg, superintendent)
Fruits - Fox (Louis Quast, superintendent)
FFA - Lake (Paul Day, superintendent)
Goats - Baker (Kevin LeVoor, superintendent)
Horses - Simons (Bob Peterson, superintendent)
Llamas - Baker (Sharon Wessel, superintendent)
Meats - Keenan (Ed Butler, superintendent)
Milking Parlor - Recknor (Doris Mold, superintendent)
Poultry - Paulmann (John Thomforde, superintendent)
Sheep - Schmidt (Bill Schulke, superintendent)
Swine - Steltz (Jerry Hawton, superintendent)
Vegetables - Fox (Irv Skaar, superintendent)

Entertainment Division - Simons

Grandstand Production - Keenan (John Mons, superintendent)
Heritage Exhibits - Lake (Gale Frost, superintendent)
Race Dept. - Schmidt

Finance Division - Recknor

Ticket Audit - Fox (Dick Reinhardt, superintendent)
Ticket Sales - Keenan (Ken Wagner, Jr., superintendent)

Marketing Division - Keenan**Operations Division - Steltz**

Admissions - Baker (Lyle Anderson, superintendent)
Park & Ride - Paulmann (Dan Elmer, superintendent)
Parking - Simons (Ron Vannelli, superintendent)
Public Safety - Recknor (Art Blakey, superintendent)

Sales Division - Schmidt

Attractions Ticket Takers - Paulmann (Marty Rossigi, superintendent)

President Prokosch declared the board meeting in recess for standing committee meetings.

MEETING OF THE OPERATIONS COMMITTEE

Members present: Steltz, chairman; Fox; Keenan; Recknor; Schmidt; Simons; Prokosch, ex officio; Hammer, ex officio; Leach, ex officio; Pooch, ex officio; Wenzel, ex officio.

The meeting was called to order by Chairman Steltz.

It was moved by Mr. Simons, seconded by Mr. Keenan and carried that the State Fair's "all pay" admission policy be reaffirmed and extended through 1999: "Entry into the Minnesota State Fair shall be solely contingent upon the presentation and surrender of a valid ticket of admission." (Aye-5; Nay-0).

On a motion by Mr. Simons, seconded by Mr. Keenan and carried, the following admission fee schedule was approved for 1999 (Aye-5; Nay-0): adult admission (13 through 64) - \$6; child admission (5 through 12) - \$5; senior admission (65 and over) - \$5; vehicle with three or fewer passengers - \$4; vehicle with four or more passengers - free; Kids and Seniors Days promotions - \$2; Thrifty Thursday promotion: adults (13 and over) - \$3; children (5 through 12) - \$2; pre-fair sale ticket for adult, child, senior and parking - \$4; campgrounds - \$15 per night.

It was moved by Mr. Simons, seconded by Mr. Fox and carried that secretary be authorized to implement a flexible Grandstand and Coliseum pricing schedule and seating configuration based on the cost of each show (Aye-5; Nay-0).

Chairman Steltz adjourned the meeting.

MEETING OF THE PUBLIC AFFAIRS COMMITTEE

Members present: Keenan, chairman; Baker; Fox; Paulmann; Simons; Steltz; Prokosch, ex officio; Hammer, ex officio; Jacobson, ex officio; Leach, ex officio.

Chairman Keenan called the meeting to order.

Proposed marketing and advertising budgets were introduced by Giannini:

MARKETING

A. Payroll	Fulltime	140,000	170,000
	Summer staff	21,000	
	Special exhibits labor	5,500	
	Misc. fair labor	5,500	
B. Printing	Two newsletters	50,000	127,500
	Grandstand flyer	18,000	
	Daily schedules	19,000	
	Posters	4,500	
	Maps	4,000	
	Cheapstakes Guide	16,000	
	Guest comment cards	2,000	
C. Photography	Miscellaneous	14,000	16,000
	Stills	10,000	
	Video production	1,000	
D. Picnic Supper/Caterer	Fair-time video shoot	5,000	9,000
	Invitations	2,500	
	Tent & equipment rental	2,000	
E. Promotional tickets		30,000	\$458,000
F. Office supplies & rentals		7,500	
G. Awards		2,500	
H. Newspaper clipping service		5,500	
I. Special days activities		4,000	
J. Buttons		4,000	
K. Vehicle rental		2,500	
L. Brochure distribution		12,000	
M. Blue-Ribbon Gail rentals (tent, etc.)		2,000	
N. Showmobile rental		2,500	
O. Special exhibits		18,500	
P. Sundries		10,000	
Q. Media Reimbursement		8,000	
R. Economic impact survey		7,500	
S. Souvenir pins		5,000	
T. Records and archives		6,000	
U. Web site and internet marketing		8,000	

\$458,000

ADVERTISING**I. Agency: Media -**

Print	180,000
Radio	125,000
Television	115,000
Outdoor	35,000
Transit	21,000
	478,000

Production -

Print	40,000
Radio	12,000
Television	38,000
Outdoor	7,000
Transit	11,000
Misc. projects	15,000
	123,000

II. County Fairs Promotion**III. Institutional Grandstand Ads****IV. Miscellaneous Special Publications****V. Telephone Directories****VI. Employment Ads**

601,000
4,000
6,000
9,000
2,000
4,000
\$625,000

Following discussion, advertising expenses of \$625,000 and a marketing budget of \$458,000 were approved for 1999 on a motion by Mr. Fox, seconded by Mr. Paulmann and carried (Aye-5; Nay-0).

Chairman Keenan adjourned the meeting.

MEETING OF THE RULES & PREMIUM LIST COMMITTEE

Members present: Lake, chairman; Baker; Keenan; Paulmann; Recknor; Simons; Prokosch, ex officio; Hammer, ex officio; Goiffon, ex officio; Pooch, ex officio.

The meeting was called to order by Chairman Lake.

On a motion by Mr. Baker, seconded by Mr. Keenan and carried, authority was granted to the competition director, in coordination with department superintendents, to make adjustments in rules, release dates and premium allocations for respective departments in accordance with guidelines established by the society's 1999 budget (Aye-5; Nay-0).

The following change to State Fair rules was considered:

1.18 Dogs

During the period of the annual State Fair, no dogs or other pets shall be allowed on the State Fairgrounds. There are ~~three~~ two exceptions: 1.) Certified Service animals or service animals in training. 2.) Dogs or other pets may be allowed when part of an exhibition or demonstration authorized by the secretary or delegate. ~~3.) Dogs or other pets may be allowed in the State Fair campgrounds when confined or restrained on a leash of less than six feet in length.~~ No other exceptions will be allowed during the period of the State Fair. During the non-fair period, no dogs or other pets may be allowed on the State Fairgrounds at any time unless confined or restrained on a leash of less than six feet in length. During fair and non-fair periods, society personnel are empowered to order the removal from the State Fair ~~or its campgrounds~~ any dog or pet in violation of the above; or found to be disturbing or endangering the public.

After discussion, the rule change was approved as presented on a motion by Mr. Keenan, seconded by Mr. Baker and carried (Aye-5; Nay-0).

The meeting was adjourned by Chairman Lake.

MEETING OF THE FINANCE COMMITTEE

Members present: Recknor, chairman; Fox; Keenan; Lake; Schmidt; Simons; Prokosch, ex officio; Hammer, ex officio; Jacobson, ex officio; Wenzel, ex officio; Pooch, ex officio.

Chairman Recknor called the meeting to order.

Secretary presented the proposed operating, improvements and maintenance budgets for 1999, stating that the improvements and maintenance figures on the expense side of the operating budget had been approved by the planning committee Jan. 15, 1999. After review, it was moved by Ms. Schmidt, seconded by Mr. Keenan and carried that the 1999 operating, improvements and maintenance budgets be approved as presented (Aye-5; Nay-0).

It was moved by Ms. Schmidt, seconded by Mr. Keenan and carried that secretary be authorized to release and transfer the sum of \$2,439,305 from the building fund for direct application to structure improvement and maintenance projects (Aye-9; Nay-0).

The meeting was adjourned.

President Prokosch reconvened the meeting of the full board.

Reports offered and action taken by the board's sales and planning committees on Jan. 15, and the recently-concluded operations, public affairs, rules & premium lists and finance committees were accepted and approved upon a motion by Mr. Keenan, seconded by Mr. Simons and carried (Aye-9; Nay-0).

Proposed contract renewals covering the services of architects and engineers (Toltz, King, Duvall & Anderson), plumbing (McQuillan Brothers Plumbing), electric (Kehne Electric), carpentry (S & P Construction), and painting (Triemert Wall Covering) were approved upon a motion by Mr. Fox, seconded by Mr. Recknor and carried (Aye-9; Nay-0).

The following resolution was offered by Mr. Simons, seconded by Mr. Keenan and carried (Aye 9; Nay-0): "It is hereby required and specified that society employees Joe Fischler, Rick Wimmer and David Juettner be required to live on the State Fairgrounds for the convenience and to the benefit of the society with gratis rent, utilities and telephone." This resolution will be effective until January 2000, and at that time will be subject to reconsideration.

It was moved by Mr. Steltz, seconded by Ms. Schmidt and carried that secretary be authorized to adjust staff salaries within the salary ranges set by the board in January, 1998 (Aye-9; Nay-0).

It was moved by Mr. Fox, seconded by Mr. Lake and carried that a non-fair event be allowed to be conducted in the Grandstand after July 15; the event is an antique show and sale tentatively set for July 17 and 18 (Aye-9; Nay-0).

Leach reviewed the status of contracts negotiations for 1999 Grandstand events. Report only; no action required.

Sinclair offered a report of the Life Member Advisory Committee meeting, conducted concurrently with the board meeting. His report was accepted on a motion by Mr. Fox, seconded by Mr. Paulmann and carried (Aye-9; Nay-0).

Mr. Simons moved, Mr. Recknor seconded and a motion carried to allow

a non-fair event to be conducted in the livestock facilities after July 15; the event is a horse show tentatively set for July 17 and 18 (Aye-9; Nay-0).

President Prokosch declared the meeting adjourned at 10:55 a.m.

MINNESOTA STATE FAIR BUDGET SUMMARY

■ INCOME	1998 BUDGET	1998 ACTUAL	1999 BUDGET
TICKET & COUPON SALES:			
CARNIVAL	4,700,000	4,749,343	4,700,000
COLISEUM	160,000	190,755	150,000
GRANDSTAND	1,775,000	1,554,104	1,775,000
OUTSIDE GATE	7,625,000	8,187,707	7,900,000
PARKING	575,000	562,060	560,000
TRAM	<u>50,000</u>	<u>48,399</u>	<u>60,000</u>
	14,885,000	15,292,368	15,145,000
ACTIVITIES:			
BOX OFFICE	175,000	148,842	210,000
CAMP GROUNDS	85,000	91,853	87,000
CARNIVAL	50,000	67,009	65,000
COMPETITION	130,000	140,275	135,000
ENTERTAINMENT	45,000	65,829	50,000
FORAGE	18,000	26,113	20,000
4H AUCTION	70,000	80,076	75,000
PUBLIC SAFETY	15,000	10,477	10,000
SALES	3,335,000	3,749,032	3,400,000
STATE FAIR STORE	<u>125,000</u>	<u>137,385</u>	<u>130,000</u>
	4,048,000	4,516,891	4,182,000
OTHER:			
BULK MILK SALES	13,000	14,432	13,000
INTEREST	125,000	170,007	125,000
LISCENSEE UTILITIES			175,000
MARKET ANIMAL SALES	100,000	98,023	100,000
MISCELLANEOUS	80,000	133,208	80,000
NON-FAIR EVENTS	1,450,000	1,792,133	1,650,000
SPONSORSHIPS	225,000	257,582	225,000
TELEPHONE	165,000	204,560	185,000
UTILITY ASSESSMENTS	<u>275,000</u>	<u>309,541</u>	<u>285,000</u>
	2,433,000	2,979,456	2,838,000
TOTAL INCOME	21,366,000	22,788,715	22,165,000
■ EXPENSE	1998 BUDGET	1998 ACTUAL	1999 BUDGET
ADMINISTRATIVE:			
ADMINISTRATIVE SERVICES	\$ 457,000	\$ 421,492	\$ 450,000
ANNUAL MEETING	10,000	8,508	10,000
BAD DEBT	1,000	401	1,000
BOARD HONORARIUM	10,400	10,109	10,400
COMPUTER	268,000	269,952	308,000
DUES & SUBSCRIPTIONS	14,000	15,102	14,000
INSURANCE	115,000	112,350	125,000
LEGAL SERVICES	50,000	23,646	40,000
LEGISLATIVE AUDIT	30,000	29,266	30,000
MEDICAL INSURANCE	212,000	221,613	230,000
PAID LEAVE	375,000	332,337	345,000
POSTAGE & MAILING SERVICE	170,000	143,747	160,000
PRINTING & SUPPLIES	92,000	92,673	92,000
RETIREMENT FUND	105,000	106,632	106,000
SOCIAL SECURITY	365,000	381,800	400,000
TELEPHONE	100,000	155,727	160,000
TRAVEL EXPENSE	50,000	53,959	50,000
UNEMPLOYMENT COMPENSATION	10,000	8,495	10,000
WORKERS COMPENSATION	<u>50,000</u>	<u>30,653</u>	<u>75,000</u>
	2,484,400	2,418,462	2,616,400
ACTIVITIES & SUPPORT:			
ADMISSIONS	140,000	148,072	160,000
ADVERTISING	620,000	618,820	625,000
AGRI - LAND	18,000	20,931	22,000
BEE CULTURE	7,800	7,552	7,800
BOX OFFICE	161,000	162,206	170,000
CAMP GROUNDS	30,000	40,249	40,000
CARNIVAL	3,500,000	3,464,905	3,450,000
CATTLE	60,000	60,212	63,000
CHRISTMAS TREE	4,000	4,158	4,500
COMPETITION	160,000	139,086	180,000
CREATIVE ACTIVITIES	56,000	56,449	58,000
DAIRY PRODUCTS	1,800	1,636	1,800
DOG TRIALS	5,000	2,245	2,500
EDUCATION	24,000	24,907	26,000
FARM CROPS	14,000	13,916	14,500
FINANCE	252,000	269,473	285,000
FINE ARTS	25,000	21,230	24,000
FLOWER & AG SHOWS	38,000	36,750	38,500
FLOWERS	7,000	6,939	7,500
FORAGE	23,000	33,523	30,000
4-H CLUB	190,000	201,060	200,000
FREE ENTERTAINMENT	-895,000	856,941	950,000
FRUIT	8,500	8,710	9,000
FFA	40,000	40,769	42,000
GATE TICKETS	157,000	156,819	162,000
GIFT SHOP	86,500	94,882	120,000
GOATS	4,500	4,584	4,700
GRANDSTAND - CONCERTS	1,600,000	1,506,237	1,600,000
GRANDSTAND - RACE	174,000	170,807	175,000
HERITAGE EXHIBITS	16,000	16,365	16,000
HORSE & RODEO	245,000	245,717	250,000
LLAMA	3,200	1,920	3,000
MARKETING	439,000	449,886	458,000

MEATS	4,700	4,806	5,000
PARK & RIDE	405,000	424,512	450,000
PARKING	159,000	148,003	155,000
POULTRY	10,500	9,828	10,500
PUBLIC SAFETY	440,000	455,069	462,000
SALES	727,000	690,949	750,000
SANITATION	649,000	743,495	725,000
SENIOR CITIZEN	16,000	13,923	15,000
SHEEP	8,500	7,341	8,500
SWINE	11,500	12,999	12,500
TICKET AUDIT	6,500	6,156	6,500
TICKET PROMOTION & COMMISSION	225,000	253,540	260,000
TRAMS	53,000	48,736	50,000
TRANSPORTATION			55,000
VEGETABLES	<u>5,600</u>	<u>5,809</u>	<u>6,000</u>
	11,724,600	11,713,122	12,170,800
PREMIUMS:			
BEE CULTURE	3,000	3,672	4,000
BULK MILK SALES	13,000	14,298	13,000
CATTLE	100,000	98,937	102,000
CHRISTMAS TREE	2,300	1,910	2,200
CREATIVE ACTIVITIES	11,000	11,165	11,000
DAIRY PRODUCTS	800	775	800
DOG TRIALS	1,000	830	1,000
EDUCATION	10,500	10,038	10,500
FARM CROPS	16,000	14,885	17,000
FINE ARTS	9,000	9,000	9,500
FLOWERS	2,500	2,491	2,600
4-H AUCTION	70,000	79,951	75,000
4-H CLUB	68,000	60,353	65,000
FRUIT	1,500	1,610	1,700
FFA	53,000	58,065	55,000
GOAT	11,000	11,296	11,500
HORSE	82,000	77,165	82,000
LLAMA	4,500	4,145	4,500
MARKET ANIMAL SALES	100,000	97,328	100,000
POULTRY	10,000	8,885	11,000
RURAL YOUTH SCHOLARSHIPS	20,000	20,000	20,000
SHEEP	25,000	23,287	25,000
SWINE	23,000	24,373	24,000
TALENT CONTEST	9,000	8,890	9,000
VEGETABLES	4,500	4,460	4,500
	650,600	647,809	661,800
OTHER:			
INSTITUTIONAL TICKETS	150,000	136,732	135,000
INTEREST	140,000	91,705	54,000
MISCELLANEOUS	25,000	59,413	35,000
NON-FAIR EVENTS	640,000	697,437	700,000
VETERINARIAN SERVICE	<u>37,000</u>	<u>37,180</u>	<u>38,000</u>
	972,000	1,022,467	962,000
PLANT OPERATIONS:			
ARCHITECTURAL & ENGINEERING	25,000	24,352	35,000
FIRE & POLICE SERVICES	120,000	126,077	135,000
FUEL OIL GASOLINE	40,000	34,482	40,000
GREENHOUSE	125,000	125,532	132,000
OPERATIONS	145,000	138,122	165,000
PROPERTY TAX & ASSESSMENTS	10,000	27,078	15,000
SALARIES & CONTRACT LABOR	500,000	534,494	500,000
SET-UP & TAKEDOWN	800,000	821,781	800,000
SIGNS	10,000	2,820	10,000
SUPPLIES	40,000	48,682	50,000
UTILITIES	325,000	329,897	330,000
WATCHMEN	80,000	79,494	83,000
WATER & SEWER	<u>120,000</u>	<u>123,018</u>	<u>120,000</u>
	2,340,000	2,415,829	2,415,000
EXPENSE BEFORE			
MAINTENANCE & DEPRECIATION	18,171,600	18,217,689	18,826,000
NET INCOME BEFORE			
MAINTENANCE & DEPRECIATION	3,194,400	4,571,026	5,339,000
PLANT MAINTENANCE:			
ELECTRIC SYSTEM	141,450	119,164	195,700
FENCE & FIXTURES	35,100	21,703	13,400
GAS SYSTEM	1,000	166	1,000
LAND	58,600	91,744	36,000
PERSONAL PROPERTY	223,975	177,257	242,500
SEWER SYSTEM	21,000	19,176	11,000
STREETS & SIDEWALKS	130,075	99,909	96,000
STRUCTURES	476,570	442,003	612,450
VEHICLES	190,600	180,727	188,000
<u>WATER SYSTEM</u>	<u>45,950</u>	<u>41,763</u>	<u>58,500</u>
	1,324,320	1,193,612	1,454,550
DEPRECIATION:			
ELECTRIC SYSTEM	88,000	86,850	88,000
FENCE & FIXTURES	32,000	33,443	35,000
GAS SYSTEM	1,000	700	1,000
LAND IMPROVEMENTS	82,000	82,074	82,000
PERSONAL PROPERTY	238,000	245,671	246,000

SEWER SYSTEM	58,000	54,270	56,000
STREETS & SIDEWALKS	42,000	41,984	42,000
STRUCTURES	847,000	832,115	888,000
WATER SYSTEM	<u>12,000</u>	<u>11,967</u>	<u>12,000</u>
	1,400,000	1,389,674	1,450,000
TOTAL EXPENSE	20,895,920	20,800,975	21,730,550
NET INCOME (LOSS)	\$470,080	\$1,987,740	\$434,450

	1998 BUDGET	1998 ACTUAL	1999 BUDGET
CASH-BEGINNING OF YEAR	\$4,653,119	\$4,653,119	\$5,323,257
ADD:			
NET INCOME	470,080	1,976,740	434,450
WORKING CAPITAL CHANGE		459,796	
DEPRECIATION	1,400,000	1,389,074	1,450,000
1880 COMO LOAN	700,000		
CASH AVAILABLE	7,223,199	8,478,729	7,207,707
DEDUCT:			
ELECTRIC SYSTEM	(259,500)	(226,378)	(234,400)
FENCE & FIXTURES	(124,150)	(153,588)	(71,500)
GAS SYSTEM			
LAND	(68,000)	(72,584)	(40,000)
PERSONAL PROPERTY	(260,200)	(232,623)	(353,955)
SEWER SYSTEM	(277,000)	(219,100)	(252,000)
STREETS & SIDEWALKS	(18,700)	(19,134)	(20,800)
STRUCTURES	(1,352,375)	(1,478,122)	(1,466,650)
WATER SYSTEM	(1,350)	(369)	
LAND PURCHASES	(153,000)	(274,661)	
	(2,514,275)	(2,676,559)	(2,439,305)
CHANGES:			
NOTES-NORTH STAR BANK:			
LAND (Susse)	(73,378)	(73,378)	(73,378)
VISITOR PLAZA	(40,119)	(38,410)	(45,588)
CAROUSEL PARK	(224,856)	(221,751)	(240,886)
PROGRESS CENTER	(130,147)	(128,887)	(116,066)
LAND (GLACIER)	(16,000)	(16,487)	(16,000)
1880 COMO	(142,000)		
	(626,500)	(478,913)	(491,918)
CASH-END OF YEAR	4,082,424	5,323,257	4,276,484
BUILDING FUND BALANCE	2,452,313	2,565,349	1,988,794
CASH AVAILABLE-OPERATIONS	1,630,111	2,757,908	2,287,690
CASH-END OF YEAR	\$4,082,424	\$5,323,257	\$4,276,484

MINUTES IN VACATION

Jan. 18 through June 1, 1999

January

14 - Executive Committee approved the December 31, 1998 cash transaction summary as follows:

GENERAL FUND ACTIVITY:

Cash Balance-Nov. 30, 1998		\$ 9,357
Add: Cash Deposits	\$ 734,420	
Less: Payroll Ending Dec. 11	(123,530)	
Payroll Ending Dec. 24	(94,424)	
Cash Disbursements	(392,759)	123,707
Cash Balance-Dec. 31, 1998		\$ 133,064

MARKETABLE SECURITIES ACTIVITY:

Balance-Nov. 30, 1998		\$1,793,935
Add: Interest Earned	\$ 7,510	
Securities Purchased		
Less: Securities Redeemed	(525,000)	(517,490)
Balance-Dec. 31, 1998		\$1,276,445

BUILDING FUND ACTIVITY:

Balance-Nov. 30, 1998		\$2,694,984
Add: Interest Earned	\$ 12,911	12,911
Securities Purchased		
Less: Securities Redeemed		
Balance-Dec. 31, 1998		\$2,707,895

CASH BALANCES FOR MONTH ENDING DECEMBER 31:

	1997	1998
General Fund	\$ 53,168	\$ 133,064
Petty Cash	3,000	3,000
Marketable Securities	35,049	1,276,445
Building Fund	542,101	2,707,895
Total Cash Balances	\$ 633,318	\$4,120,404

26 - Sinclair met with University of Minnesota representatives to discuss a comprehensive University exhibit at the 1999 State Fair.

27 - Hammer and Harbison met with Christie Eller of the State Attorney General's Office to discuss legal matters.

February

2 - Pooch, Wenzel, Grans and Sinclair met with University of Minnesota officials regarding parking and transitway issues.

3-7 - Sinclair and Birk met with ride, game and concession operators while attending the Florida State Fair and a ride and concession trade show in Tampa, Fla.

4 - Wenzel and Pittelko met with Bruce Dischinger of Ryder Bus Company regarding a property lease agreement.

12-15 - Wenzel attended the Mid-West Fairs Association meeting in Tampa, Fla.

17 - Executive Committee approved the January 31, 1999 cash transaction summary as follows:

GENERAL FUND ACTIVITY:

Cash Balance-Dec. 31, 1998		\$ 3,430
Add: Cash Deposits	\$ 477,859	
Less: Payroll Ending Jan. 6	(126,772)	
Payroll Ending Jan. 20	(111,955)	
Cash Disbursements	(161,302)	77,830
Cash Balance-Jan. 31, 1999		\$ 81,260

MARKETABLE SECURITIES ACTIVITY:

Balance-Dec. 31, 1998		\$1,239,173
Add: Interest Earned	\$ 4,216	
Securities Purchased		
Less: Securities Redeemed	(150,000)	(145,784)
Balance-Jan. 31, 1999		\$1,093,389

BUILDING FUND ACTIVITY:

Balance-Dec. 31, 1998		\$2,586,055
Add: Interest Earned	\$ 9,626	9,626
Securities Purchased		
Less: Securities Redeemed		
Balance-Jan. 31, 1999		\$2,595,681

CASH BALANCES FOR MONTH ENDING JANUARY 31:

	1998	1999
General Fund	\$ 65,736	\$ 81,260
Petty Cash	3,000	3,000
Marketable Securities	971,045	1,093,389
Building Fund	2,719,644	2,595,681
Total Cash Balances	\$3,759,425	\$3,773,330

18 - Hammer, Goffon and Huber met with Ned Rousmaniere of the Minnesota State Employee Assistance Program regarding a series of presentations to be conducted for the State Fair staff. Wenzel and Grans met with Dick Wallrich of Shuttle Concepts regarding shuttle service for employee parking lots. Fischler and Wenzel met with state elevator inspector John Roach regarding the Service Building elevator.

22 - Pooch attended the annual meeting of the Minnesota Purebred Dairy Cattle Association in St. Cloud.

23 - A health education seminar, presented by the State Employee Assistance Program, was conducted for full-time staff.

24 - Goffon, Johnson and Huber attended a multi-cultural forum in Minneapolis sponsored by the University of St. Thomas and the National Black Association.

25 - Huber attended an ergonomic training seminar sponsored by the Minnesota Department of Employee Relations.

25-27 - The Minnesota State High School League's girls state high school hockey championship was held at the Coliseum.

March

2 - Pooch, Wenzel, Grans and Sinclair met with University of Minnesota officials regarding parking and transitway issues.

5 - Pooch, Tahti and McGough met with Donna Gillen and Dale Blyth regarding Minnesota Alliance for Youth participation at the '99 State Fair.

5-7 - The Resort and Campgrounds Show, presented by the Minnesota Resort Association, was held at the Coliseum.

9 - Johnson attended a state Job Service Employer Committee meeting at the Midway Work Force Center. Sinclair and Birk attended a hearing for rider responsibility legislation conducted by the Minnesota House of Representatives commerce committee.

10 - Executive Committee approved the February 28, 1999 cash transaction summary as follows:

GENERAL FUND ACTIVITY:

Cash Balance-Jan. 31, 1999		\$ 81,260
Add: Cash Deposits	\$ 667,188	
Less: Payroll Ending Feb. 3	(132,059)	
Payroll Ending Feb. 17	(112,752)	
Cash Disbursements	(432,813)	(10,436)
Cash Balance-Feb. 28, 1999		\$ 70,824

MARKETABLE SECURITIES ACTIVITY:

Balance-Jan. 31, 1999		\$1,093,389
Add: Interest Earned	\$ 3,865	
Securities Purchased	2,439,305	
Less: Securities Redeemed	(586,000)	(1,857,170)
Balance-Feb. 28, 1999		\$2,950,559

BUILDING FUND ACTIVITY:

Balance-Jan. 31, 1999		\$2,595,681
Add: Interest Earned	\$ 8,020	
Securities Purchased	21,000	
Less: Securities Redeemed	(2,439,305)	(2,410,285)
Balance-Feb. 28, 1999		\$ 185,396

CASH BALANCES FOR MONTH ENDING FEBRUARY 28:

	1998	1999
General Fund	\$ 55,790	\$ 70,824
Petty Cash	3,000	5,000
Marketable Securities	2,039,659	2,950,559
Building Fund	757,907	185,396
Total Cash Balances	\$2,856,356	\$3,211,779

12-14 - The Wildlife Heritage Foundation's annual Minnesota Deer Classic was conducted at the Coliseum.

16 - Giannini addressed a meeting of the St. Paul Kiwanis Club on the history of the State Fair.

17 - Goiffon, Cerney, Johnson and Huber visited the first of several potential sites for staff training sessions.

18 - Goiffon and Huber attended an employment seminar at Century College.

20 - Giannini addressed a meeting of the Vikings Luncheon Club on the history of the State Fair.

20-21 - The Minnesota Weapons Collector Show & Sale, sponsored by the Minnesota Weapons Collectors Association, was presented at the Coliseum.

23-25 - Birk, Huber, Grans and board members Prokosch, Fox, Schmidt, Simons, Steltz, Paulmann and Baker attended the IAFE Zone 4 Spring Meeting in Grand Forks, N.D.; Birk served as the meeting's program chairman.

24 - The Sherwin-Williams Pro Show for paint and supply dealers was held at Coliseum.

25 - Giannini attended the Minnesota Festival and Events Annual Conference and conducted a presentation on photography.

26-28 - The Super Golf Sale, presented by Blue Star Marketing, was conducted at the Coliseum.

30 - Pooch and Heffron met with representatives of Cover-All to discuss a structure for the exercise ring. Goiffon, Cerney and Birk met with representatives of Vista Mobility to discuss stroller and wheelchair rental operations for the '99 State Fair.

April

1 - Hammer and Wenzel attended the City of Falcon Heights' 50th Birthday Party open house at Falcon Heights City Hall. A special exhibit at the open house featured memorabilia from the Museum of State Fair History.

2 - Hammer, Jacobson and Kinnunen attended an exit conference with the staff of the legislative auditor's office. The State Employee Assistance Program conducted a health education seminar for full-time staff.

6 - Huber attended an employee retention seminar at Century College. Sinclair met with representatives of the St. Paul Pioneer Press to discuss their exhibit for the 1999 State Fair.

6-7 - The St. Paul Police Department conducted canine training exercises on Machinery Hill.

7 - Johnson, Huber, Giannini and Heffron participated in the Minnesota Employees Recreation and Services Council trade show in Bloomington. Cerney and Goiffon met with Karl Dunivent of Knox Lumber Company to discuss Knox sponsorship of the Care & Assistance Center.

8-11 - The Osman Temple Shrine Circus was presented at the Coliseum.

9 - Executive Committee approved the March 31, 1999 cash transaction summary as follows:

GENERAL FUND ACTIVITY:

Cash Balance-Feb. 28, 1999		\$ 70,824
Add: Cash Deposits	\$1,117,161	
Less: Payroll Ending Mar. 3	(153,118)	
Payroll Ending Mar. 17	(118,259)	
Payroll Ending Mar. 31	(121,508)	
Cash Disbursements	(792,824)	(68,548)
Cash Balance-Mar. 31, 1999		\$ 2,276

MARKETABLE SECURITIES ACTIVITY:

Balance-Feb. 28, 1999		\$2,950,559
Add: Interest Earned	\$ 10,689	
Securities Purchased		
Less: Securities Redeemed	(875,000)	(864,311)
Balance-Mar. 31, 1999		\$2,086,248

BUILDING FUND ACTIVITY:

Balance-Feb. 28, 1999		\$ 185,396
Add: Interest Earned	\$ 757	757
Securities Purchased		
Less: Securities Redeemed		
Balance-Mar. 31, 1999		\$ 186,153

CASH BALANCES FOR MONTH ENDING MARCH 31:

	1998	1999
General Fund	\$ 17,535	\$ 2,276
Petty Cash	3,000	3,000
Marketable Securities	1,538,066	2,086,248
Building Fund	761,369	186,153
Total Cash Balances	\$2,319,970	\$2,277,677

13 - Pooch, McGough and Summerbell met with Pat Forcica of the University of Minnesota to discuss Coliseum sponsorship opportunities. Huber and Johnson took part in a job fair at Northtown Mall sponsored by the Anoka Work Force Center.

13-14 - The St. Paul Police Department conducted canine training exercises on Machinery Hill.

14 - Pooch, Wenzel, Grans and Sinclair met with University of Minnesota officials to discuss issues relating to the University's conversion to a semester system and the resulting early start.

15 - Hammer and Keenan met with Harbison and Chuck Diessner of Fredrikson & Byron, P.A., to discuss options regarding major capital improvements to State Fair facilities. The State Fair hosted the Suburban Chamber of Commerce's annual board planning session at the Libby Conference Center; Sinclair attended.

15-19 - Now Sports conducted its annual fairgrounds Bike & Fitness Sale at the Education Building and Creative Activities Annex.

16 - Hammer, Huber and board members Prokosch and Fox met with the Minnesota Federation of County Fairs board of directors to discuss mutual issues.

17-18 - The Gopher State Timing Association presented the Rod & Custom Spectacular at the Coliseum. The Antique Spectacular Show & Flea Market, presented by Prime Promotions, was conducted in the Grandstand, East Room, race track and infield.

19 - State Fair staff met with Metro Transit representatives to discuss Park & Ride, Express and regular route bus service for the 1999 State Fair. Huber attended a health promotion conference at Hotel Sofitel.

20 - Wenzel, Blakey, Grans and Hudalla met with St. Paul Police Sergeant Axtell to discuss traffic management plans for the 1999 State Fair.

22 - Sinclair, Pooch, Hudalla, Blakey and Iliff met to review traffic control plans for livestock vehicles during the '99 State Fair.

23 - Pooch, Leach and 4-H superintendent Rugg met with Donna Gillen to discuss the Minnesota Alliance for Youth program at the '99 State Fair.

23-25 - The Minnesota Horse Expo was presented by Minnesota Horse Exposition, Inc. at the Coliseum, Horse Barn, Judging Arena, Swine Barn, Cattle Barn and Sheep & Poultry Barn. The Super Computer Show & Sale, presented by Blue Star Marketing, was conducted at the Education Building and Creative Activities Annex.

26 - The family of Bill Perl, late member of the State Fair staff, presented a tree and a bench to the State Fair to honor Mr. Perl's memory; the tree was planted at a dedication ceremony attended by Mr. Perl's family and his many friends on staff. Hammer met with Malcolm McDonald of the Lee and Rose Warner Foundation to discuss the foundation's possible involvement with the State Fair. The FFA Cattle & Livestock Show was presented at the Coliseum. Cerney and McGough met with representatives of Blue Cross & Blue Shield to discuss sponsorship opportunities.

27 - Pooch attended and addressed the state agriculture instructors convention, conducted at the University of Minnesota. Sinclair met with state health and agriculture department representatives Mike Gionotti and Charles Klammer to discuss their inspections of food and beverage concessions at the '99 State Fair.

27-30 - Goiffon and Huber attended the Employment Management Association annual conference in San Diego, Cal.

28-29 - The Department of Natural Resources conducted a tree distribution program for the public at the Natural Resources Building.

28-May 3 - The Battle on the Midway Used Vehicle Sale, presented by Cuneo and Associates, was held on the Midway Lot.

29 - Leach attended a meeting of the University of Minnesota's Land Use Planning Task Force, conducted at the U's St. Paul campus.

29 - May 2 - United Stores Camping Spectacular Sale was conducted in the Education Building, Creative Activities Annex, Children's Theater and 4-H Building Arcade.

30 - May 3 - Hammer, Pooch and Sinclair attended the IAFE Spring Management Seminar in Baltimore, Md.

May

2 - The Gopher State Buick Car Show and Swap Meet was held at the Race Track and Grandstand Infield. The Northland Antique Toy Show was held in the Progress Center.

3 - McGough, Goiffon and Cerney met with John Kennedy of Get Up And Go! to discuss sponsorship opportunities.

4 - Cerney attended a customer service seminar presented by the St. Paul Convention and Visitors Bureau.

4-6 - The St. Paul Police Department conducted canine training exercises on Machinery Hill.

6 - Sinclair, Juettner, Clasmann and Lindahl met with representatives of Waste Management Inc. to discuss sanitation and recycling plans for the '99 State Fair.

7-9 - The Sahara Sands Spring Classic Arabian Horse Show was presented in the Coliseum, Horse Barn and Judging Arena.

8 - St. Paul Girl Scout Troop 1314 of Roseville, Tree Trust Inc., the University of Minnesota and Foster Wheeler Twin Cities Inc. conducted a ceremony at the Bandshell to highlight their donation of 10 new trees on the State Fairgrounds; Fox, Hammer and Giannini attended. The Twin City Model Railroad & Hobby Sale was presented at the Education Building.

8-9 - The First Fifty Auto Club conducted their 29th Annual Spring Nationals auto show and swap meet at the Grandstand race track and infield.

10 - Huber attended a health promotion coordinator training session in St. Paul.

11 - Hammer met with John DuRand of Minnesota Diversified Industries to discuss mutual issues; MDI recently acquired the old Wards warehouse property south of the fairgrounds. Johnson and Huber attended a Job Service Employer Committee meeting at the Midway Work Force Center.

12 - Executive Committee approved the April 30, 1999 cash transaction summary as follows:

GENERAL FUND ACTIVITY:

Cash Balance-Mar. 31, 1999		\$ 2,276
Add: Cash Deposits	\$ 839,748	
Less: Payroll Ending Apr. 14	(151,415)	
Payroll Ending Apr. 28	(150,817)	
Cash Disbursements	(361,439)	176,077
Cash Balance-Apr. 30, 1999		\$ 178,353

MARKETABLE SECURITIES ACTIVITY:

Balance-Mar. 31, 1999		\$2,086,248
Add: Interest Earned	\$ 7,126	
Securities Purchased		
Less: Securities Redeemed	(455,000)	(447,874)
Balance-Apr. 30, 1999		\$1,638,374

BUILDING FUND ACTIVITY:

Balance-Mar. 31, 1999		\$ 186,153
Add: Interest Earned	\$ 686	686
Securities Purchased		
Less: Securities Redeemed		
Balance-Apr. 30, 1999		\$ 186,839

CASH BALANCES FOR MONTH ENDING APRIL 30:

	1998	1999
General Fund	\$ 175,883	\$ 178,353
Petty Cash	3,000	3,000
Marketable Securities	1,033,504	1,638,374
Building Fund	764,609	186,839
Total Cash Balances	\$1,976,996	\$2,006,566

13-15 - The St. Paul Association of Evangelicals conducted a garage sale at the Crossroads Chapel.

14 - Wenzel met with Phil Simonet regarding the Lampert building on Como Avenue and its potential sale.

14-16 - The Country Folk Art & Craft Show, presented by Country Folk Art Shows, Inc., was held in the Lower Grandstand.

- 17 - A day-long training session for all full-time staff, department superintendents and key fair time personnel was conducted at Century College in White Bear Lake.
- 17-19 - Metro Transit conducted their Bus Driver & Mechanic Rodeo at the south Como parking lot.
- 19 - Cerney attended customer service training presented by the St. Paul Convention & Visitors Bureau.
- 20 - CPR training sessions for staff were conducted at the Libby Conference Center.
- 21 - Sinclair met with representatives of the St. Paul Pioneer Press to discuss their '99 State Fair exhibit.
- 24 - Cerney and McGough met with representatives of KLBB Radio to discuss Seniors Days activities.
- 25 - Senior staff met with Dr. Ghafar Lakanwal, executive director of the Minnesota Cultural Diversity Center. The State Fair's Business/Education Partnership mentors, each assigned to a student from St. Anthony Park elementary school, held a picnic for their students at the fairgrounds. Sinclair and Pooch attended a meeting with representatives of the Minnesota Alliance for Youth to discuss their involvement in the '99 State Fair.
- 26 - Huber attended a record-keeping seminar in St. Paul.
- 27 - Hammer attended a meeting of the University of Minnesota's Land Use Planning Task Force, conducted at the U's St. Paul campus.
- 30 - The Mexican Rodeo, presented by Radio Rey, was held in the Coliseum.

MEETING OF THE SALES COMMITTEE MINNESOTA STATE AGRICULTURAL SOCIETY Libby Conference Center, State Fairgrounds 9 a.m. Wednesday June 2, 1999

Members present: Clarice Schmidt, chair; Rich Keenan; Joe Fox; Dennis Baker; Bob Lake; John Paulmann; Howard Recknor; Don Simons; Lyle Steltz; Vern Prokosch, ex officio; Jerry Hammer, ex officio; Jim Sinclair, ex officio; Ken Wenzel, ex officio.

Also present: Marshall Jacobson; Mark Birk; Carol Doyle; Kent Harbison.

The meeting was called to order by Chairman Schmidt at 9 a.m.

Staff proposed the issuance of two additional licenses for the 1999 State Fair under which the exposition would participate in revenues through a percentage formula. (A similar group of licenses was approved by the board at its January, 1999, business meeting.) It was moved by Mr. Simons, seconded by Mr. Recknor and carried that the following licenses be approved and that staff be given further authority to adjust the ticket prices for these and/or other percentage attractions as deemed appropriate to provide good public value (Aye-8; Nay-0):

CONCESSIONAIRE	ATTRACTION	TICKET PRICE(S)	PERCENTAGE(S)
Fun Adventures, Inc.	Skyscraper	One rider \$25.00	20%, plus one-half of electric generation costs.
Promotional Management Group	Dinosaurs in Motion	\$5.00	20% after deduction of verifiable production costs to a maximum of \$8,800.

Mr. Sinclair presented a status report on bookings for the 1999 State Fair's Mighty Midway and Kidway. Included were summaries of licenses for rides, shows, games of skill, food and merchandise concessions. Report only; no action necessary.

Mr. Sinclair presented a proposal to adjust the monthly lease storage rate. The current rate of 5¢ per square foot would increase 1¢ per square foot annually for the next four years, becoming effective on Labor Day of each year (6¢ in 1999-2000, 7¢ in 2000-2001, 8¢ in 2001-2002 and 9¢ in 2002-2003). On a motion by Mr. Steltz, seconded by Mr. Baker and carried, the rate adjustments were approved (Aye-8; Nay-0).

It was moved by Mr. Simons, seconded by Mr. Keenan and carried that the following adjustments in ice rental rates be made for the 1999-2000 season (Aye-8; Nay-0):

Hourly Ice Rates		
Practice Ice	\$120.00	\$125.00 per hour
Practice Ice with clock	\$150.00	\$135.00 per hour
Non-prime/off-time ice usage	\$100.00 per hour*	
*This rate is available Monday through Friday only for ice time purchased between the hours of 6:00 a.m. and 2:30 p.m.		

Hockey Game Rates

One (1) high school game	\$700.00	\$725.00
Two (2) high school games	\$950.00	\$975.00
Three (3) high school games	\$1,300.00	\$1,225.00
One (1) high school sectional game	\$1,550.00	\$1,575.00
Two (2) high school sectional games	\$1,800.00	\$1,850.00
Three (3) high school sectional games	\$2,200.00	\$2,250.00

The high school game rate includes the following services:

- Zamboni operator to resurface between periods
- one (1) announcer,
- one (1) timer,
- ticket sellers
- ticket takers
- two (2) rink attendants
- one (1) pass gate attendant
- use of two (2) locker rooms

One (1) college or university game	\$600.00	\$625.00
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The college or university game rate includes the following services:

- Zamboni operator to resurface between periods
- two (2) rink attendants
- use of two (2) locker rooms

College game rate does not include ticket sellers, ticket takers, announcer, timer or pass gate attendant.

Minnesota State Fair Police Officer(s) are required to be on duty for all high school, college, sec-

tional or tournament games played in the Coliseum. The rate is \$14.00 \$18.00 per hour and is not included in the game rates listed above.

Miscellaneous Charges

Scoreboard usage = \$10.00/hour
 Announcers = ~~\$15.00/hour~~ \$16.50/hour
 Timers = ~~\$15.00/hour~~ \$16.50/hour
 Police = \$18/hour (two officers required for high school and college games.)
 Telephone line for radio broadcast is \$50 per session and arrangements should be made one week in advance by calling (651) 642-2214.
 Office rental = \$250.00

Skate & Jog

Skate in the Coliseum's ice rink or jog in the 1/5 mile heated concourse. Hours are Monday through Friday 11:30 a.m. to 1:15 p.m.

Admission is \$2.00 for adults (17 and over), \$1.50 for youth (16 and under). Season Pass, good November through end of February is \$50.*

*Skate and Jog will be pre-empted on certain dates in February for Section hockey playoffs and the Girls State Hockey Tournament.

The meeting was adjourned at 9:20 a.m.

MEETING OF THE GOVERNING BOARD MINNESOTA STATE AGRICULTURAL SOCIETY Libby Conference Center, State Fairgrounds 9:50 a.m. Wednesday June 2

Members present: Vern Prokosch, president; Joe Fox, vice president; Rich Keenan, vice president; John Paulmann; Howard Recknor; Don Simons; Lyle Steltz; Bob Lake; Dennis Baker; Clarice Schmidt; Jerry Hammer.

Also present: Jim Sinclair; Ken Wenzel; Karen Leach; Steve Pooch; Marshall Jacobson; Mark Birk; Cheryl Huber; Kent Harbison.

The meeting was called to order by President Prokosch at 9:50 a.m.

The minutes of the January 17 board and sales committee meetings were approved on a motion by Mr. Keenan, seconded by Mr. Steltz and carried (Aye-9; Nay-0).

Society minutes in vacation covering administrative action Jan. 18 through June 1 were approved on a motion by Mr. Fox, seconded by Mr. Paulmann and carried (Aye-9; Nay-0).

Sales committee action conducted earlier in the day was approved on a motion by Ms. Schmidt, seconded by Mr. Simons and carried (Aye-9; Nay-0).

The legislative auditor's report for fiscal 1998 was reviewed. Following discussion, the report was accepted on a motion by Mr. Lake, seconded by Mr. Paulmann and carried (Aye-9; Nay-0).

Mr. Jacobson presented the May 31, 1999, financial statement as follows:

GENERAL FUND ACTIVITY:

Cash Balance-Apr. 30, 1999		\$ 178,353
Add: Cash Deposits	\$ 923,418	
Less: Payroll Ending May 12	(132,898)	
Payroll Ending May 26	(170,058)	
Cash Disbursements	(673,733)	(53,271)
Cash Balance-May 31, 1999		\$ 125,082

MARKETABLE SECURITIES ACTIVITY:

Balance-Apr. 30, 1999		\$1,638,374
Add: Interest Earned	\$ 6,000	6,000
Securities Purchased		
Less: Securities Redeemed		
Balance-May 31, 1999		\$1,644,374

BUILDING FUND ACTIVITY:

Balance-Apr. 30, 1999		\$ 186,839
Add: Interest Earned	3,000	
Securities Purchased		
Less: Securities Redeemed		
Balance-May 31, 1999		\$ 189,839

CASH BALANCES FOR MONTH ENDING MAY 31:

	1998	1999
General Fund	\$ 132,120	\$ 125,082
Petty Cash	3,000	3,000
Marketable Securities	1,338,427	1,644,374
Building Fund	767,747	189,839
Total Cash Balances	\$2,241,294	\$1,962,295

After review, it was moved by Mr. Baker, seconded by Mr. Fox and carried that the financial statement of May 31, 1999, be accepted (Aye-9; Nay-0).

Mr. Jacobson presented a status report on the Society's loan portfolio. Information only; no action required.

LOAN AMORTIZATION SCHEDULE

BALANCE	1999	2000	2001	2002	2003	2004	2005	2006
LAND (SUSSEL)	36,359	0						
PROGRESS	47,280	0						
CENTER								
CAROUSEL								
PARK	291,480	269,475	18,387	0				
LAND (GLACIER)	39,185	31,500	24,000	8,000	0			
VISITOR PLAZA	316,782	282,617	246,073	206,985	165,175	120,454	72,601	21,435
	731,086	583,592	288,460	214,985	165,175	120,454	72,601	21,435

LOAN PORTFOLIO

ORIGIN DATE	PRINCIPAL AMOUNT	PURPOSE	TERM	MATURITY	RATE OR MARGIN	CURRENT RATE	PAYMENT P&I	CURRENT BALANCE
9/01/89	\$733,766	Land	10 YRS	9/1/99	7.3 % of Prime	5.6575 %	\$36,689 Semi Annual Mar/Sept (\$7,450 Monthly)	\$36,359
5/17/91	\$600,000	Visitors Plaza	15 YRS	10/1/06	Prime - 1 %	6.75 %	\$5,599 Monthly	\$316,782
10/30/91	\$160,000	Land	10 YRS	10/31/01	Prime	7.75 %	\$8,000 Semi Annual Apr/Oct (\$1,938 Monthly)	\$39,185
8/22/94	\$600,000	Progress Center	5 YRS	9/1/99	7 %	7.00 %	\$11,930 Monthly	\$47,280
4/7/95	\$1,100,000	Carousel Park	5 YRS	7/30/00	7 %	7.00 %	\$21,838 monthly \$48,755 Monthly	\$269,644 \$709,250
	\$3,193,766							

The 1999 departmental payroll schedule, prepared by department superintendents under budgetary guidelines and confirmed by appropriate senior staff, was presented and approved on a motion by Mr. Keenan, seconded by Mr. Recknor and carried (Aye-9; Nay-0).

Department	1998 Projected	1998 Actual	1999 Projected
ADMISSIONS	135,687.00	135,936.38	142,630.50
AG-HORT CUSTODIAL	9,904.00	9,904.00	9,904.00
AGRI-LAND	1,400.00	194.25	1,092.00
BAZAAR	5,250.00	4,958.20	5,868.00
BEE AND HONEY	5,342.50	5,577.83	5,617.50
BEEF CATTLE	2,603.50	2,473.65	2,436.25
CAMPGROUNDS	.00	.00	28,989.00
CARE AND ASSISTANCE	1,707.50	1,652.69	1,916.25
CHRISTMAS TREES	2,845.00	3,197.00	3,410.00
COLISEUM	6,013.00	5,616.51	9,620.00
COMMERCIAL SPACE CHECKER	3,340.00	2,911.69	3,060.00
COMPETITION	561.00	561.00	594.00
CONCESSIONS AUDITOR	3,795.00	3,133.25	3,292.50
CREATIVE ACTIVITIES	40,175.10	39,872.96	44,627.50
CREATIVE ACTIVITIES ANNEX	3,669.50	4,070.59	4,204.50
CROSSROADS BUILDING	6,261.68	6,525.25	13,634.50
CUP WAREHOUSE	2,946.00	2,002.75	2,225.00
DAIRY CATTLE	3,137.00	3,268.51	3,399.00
DAIRY PRODUCTS	600.00	600.00	600.00
DOG TRAILS	522.50	525.25	539.00
EDUCATION	15,363.05	15,888.81	16,843.25
EMPIRE COMMONS	4,915.25	4,174.08	5,306.90
FFA	11,494.00	11,649.63	13,411.25
FARM CROPS	10,684.50	7,451.35	10,975.00
FINANCE	5,657.50	5,950.07	6,045.00
FINE ARTS	17,751.20	13,529.19	17,082.00
FLOWERS	4,715.00	4,647.95	4,826.23
FORAGE	6,200.00	3,348.75	5,328.00
FREE ENTERTAINMENT	36,229.25	37,673.11	45,885.25
FRUIT AND WINE	5,371.50	5,616.78	5,835.00
GATE TICKET SALES	129,412.50	124,680.52	137,365.00
GOAT	1,740.00	1,691.25	2,010.00
GRANDSTAND ARTIST SALES	3,375.00	2,270.76	2,360.00
GRANDSTAND AUTO RACE	6,806.00	6,732.00	1,371.00
GRANDSTAND PRODUCTION	32,410.00	34,306.38	35,088.00
GRANDSTAND STAGE CREW	70,000.00	56,037.32	60,000.00
GUEST SERVICES	9,344.80	11,086.68	11,258.55
HERITAGE EXHIBITS	6,134.00	6,851.00	7,000.00
HERITAGE SQUARE	5,639.45	5,374.31	5,882.65
HOME IMPROVEMENT	2,129.00	2,229.41	2,261.00
HORSE	27,417.50	26,874.26	28,922.50
INFORMATION SERVICES	18,344.00	18,040.72	18,319.50
LLAMA	1,218.50	499.44	901.75
MACHINERY HILL	2,430.50	2,649.38	2,623.50
MARKETING	7,620.00	11,613.01	7,881.75
MASCOT	5,500.00	5,233.50	5,300.00
MEATS	2,970.00	2,970.00	3,135.00
MERCHANDISE MART	2,705.20	2,909.93	3,144.00
MIDWAY OPERATIONS	32,824.43	32,081.38	42,985.15
MIDWAY TICKET SALES	77,157.50	53,504.03	72,835.00
MILKING PARLOR	20,572.50	20,676.12	20,537.50
MODERN LIVING	2,079.20	2,236.75	2,305.60
NATURAL RESOURCES	936.00	936.00	936.00
OFFICERS COTTAGE	1,695.75	1,628.95	1,721.25
OPERATORS	8,560.75	5,962.98	7,448.50
PARK AND RIDE	88,198.75	103,847.44	71,051.10
PARKING	121,191.00	109,609.26	112,724.00
PERCENT CHECK IN OPERATOR	2,520.63	2,691.57	2,575.00
POULTRY	4,743.50	4,750.81	4,811.30
PUBLIC SAFETY	190,498.75	237,002.25	238,135.00
PUBLIC SAFETY-SUB STATION	96,608.75	92,444.69	96,240.00
SANITATION	158,160.00	151,317.15	161,037.50
SENIOR CITIZENS	5,503.00	5,458.00	5,566.25
SHEEP	2,849.38	2,903.64	2,987.50
STATE FAIR STORE	11,487.50	11,830.57	12,561.25
SWINE	3,950.00	3,950.00	4,000.00
TICKET AUDIT	5,640.00	5,688.00	6,922.50
TICKET OFFICE COLISEUM	3,405.00	2,522.50	4,430.00
TICKET OFFICE GRANDSTAND	11,128.75	10,849.64	11,386.25
TICKET TAKERS	55,530.50	59,433.89	59,837.25
TRANSPORTATION	5,343.00	4,395.50	4,362.50

UTILITIES	6,515.38	8,600.25	9,646.00
VARIED INDUSTRIES	12,278.70	11,863.30	14,014.75
VEGETABLE	3,355.00	3,530.88	3,530.88
4-H REGULAR	48,481.00	44,250.93	44,863.99
4-H UNIVERSITY	70,368.75	73,361.72	74,297.50
FINAL TOTALS	1,740,921.45	1,732,289.55	1,846,771.12

On a motion by Mr. Keenan, seconded by Mr. Baker and carried, fair-period invitations were approved for the following functions: Minnesota Federation of County Fairs luncheon, Friday Aug. 27; State Fair Hall of Fame and Life Member luncheon, Sunday Aug. 29; Minnesota Livestock Breeders Association breakfast, Thursday Sept. 2; and media, mayors and business-leaders picnic, Thursday Sept. 2 (Aye-9; Nay-0).

Staff was authorized to provide appropriate reimbursement for legitimate storage damage claims on a motion by Mr. Simons, seconded by Mr. Keenan and carried (Aye-9; Nay-0). Contracts for Grandstand, free stage, Coliseum and other fair-period entertainment were reviewed and approved on a motion by Mr. Fox, seconded by Mr. Recknor and carried (Aye-9; Nay-0).

CONTRACTOR	DATES	TERMS	VENUE
Audio Visions	8/26-9/6	\$24,000	Grandstand
Grandstand Sound			
Theatrical Media Services	8/26-9/5	\$23,400	Grandstand
Grandstand Lighting			
Free Style Productions	8/26-9/5	\$52,722.90	Grandstand
Warling Catering	8/26-9/6	\$6,500 plus \$6.00-\$6.50/hr. for support personnel	Grandstand
Americana Fireworks	8/26-9/5	\$32,000	Grandstand
Display Company			
Allied Audio Services	8/29	\$300	Grandstand
Milk Run Sound System			
Allied Audio Services	9/5	\$300	Grandstand
Wireless Mics for Talent Contest			
B & D, Inc. f/s/o	8/26	\$84,500 plus 80 % over \$165,000	Grandstand
Brooks & Dunn			
Sarepta, Inc. f/s/o	8/26	\$12,500	Grandstand
Trace Adkins			
Nomota, LLC f/s/o	8/27	\$125,000 plus 80 % over \$170,000	Grandstand
Journey			
Corey Stevens	8/28	\$35,000 plus 80 % over \$87,000	Grandstand
G.B. Leighton	8/28	\$15,000	Grandstand
Tangletown	8/28	\$2,000	Grandstand
Bugsy Kershaw, Inc. f/s/o	8/29	\$35,000 plus 40 % over \$110,000	Grandstand
Sammy Kershaw			
Lorrie Morgan Entertainment, Inc.	8/29	\$35,000 plus 40 % over \$110,000	Grandstand
f/s/o Lorrie Morgan			
Keb Mo Music, Inc.	8/30	\$25,000 plus 42.5 % over \$95,000	Grandstand
f/s/o Keb' Mo'			
Purple Peace Wagon Touring	8/30	\$25,000 plus 42.5 % over \$95,000	Grandstand
f/s/o Susan Tedeschi			
Vince Gill Tours, Inc.	8/31	\$125,000 plus 85 % over \$200,000	Grandstand
f/s/o Vince Gill			
Kathy Mattea, Inc.	8/31	\$30,000	Grandstand
f/s/o Kathy Mattea			
Reba's Business, Inc.	9/1	\$175,000 plus 80 % over \$220,000	Grandstand
f/s/o Reba McEntire			
Just a Pup, Inc.	9/3	\$37,500 plus 80 % over \$100,000	Grandstand
f/s/o Bryan White			
The Wilkinsons, LLC	9/3	\$15,000	Grandstand
f/s/o The Wilkinsons			
The Group Alabama, Inc.	9/4	\$50,000 plus 85 % over \$123,500 plus \$18,500 production	Grandstand
f/s/o Alabama			
Shane McAnally Productions	9/4	\$5,000	Grandstand
f/s/o Shane McAnally			
American Speed Association	9/6	\$120,750	Grandstand
Lip Service	8/26-29	\$4,000	Baldwin Park
Midnight Ride	8/26-29	\$8,000	Baldwin Park
Mick Sterling	8/26-29	\$9,000	Baldwin Park
Premium Entertainment	8/30-9/2	\$4,500	Baldwin Park
f/s/o The Fantastic Convertibles			
Don Paulson	8/30-9/2	\$3,000	Baldwin Park
Pine Curtain Productions	8/30-9/2	\$5,000	Baldwin Park
f/s/o George Mauer Swing Band			
The UnColas	9/3-6	\$4,000	Baldwin Park
Richard Hollister	9/3-6	\$3,200	Baldwin Park
f/s/o Jack Knife & the Sharps			
Twin Cities Community Gospel Choir	9/3-6	\$10,000	Baldwin Park
Minnesota State Fiddlers Association	9/5-6	\$3,175	Baldwin Park
Chad Brock	8/26-29	\$14,000	Bandshell
Tonic Sol-Fa L.C.	8/26-29	\$7,200	Bandshell
Montgomery Gentry	8/26-29	\$16,000	Bandshell
Wylie Gustafson	8/30-9/2	\$12,000	Bandshell

Bowzer, Inc., f/s/o Bowzer's Rock 'n Roll Party	8/30-9/2	\$20,000	Bandshell	Stephen Swenson f/s/o Dusty Drapes	9/3-6	\$4,800	Heritage Square
Del McCoury Band	8/30-9/2	\$20,000	Bandshell	Dick Kimmel & Co.	8/26-27	\$1,100	Ramberg
Tour Data Corp. f/s/o Dan Seals	9/3-6	\$16,000	Bandshell	Ralph Hepola f/s/o Route 3	8/26-27	\$600	Ramberg
The Clarks, Inc., f/s/o The Clark Family Experience	9/3-6	\$20,000	Bandshell	Stomp N' Dixie	8/26-27	\$700	Ramberg
The Amazing Rhythm Aces	9/3-6	\$18,000	Bandshell	Reuben Ristrom	8/28-29	\$1,300	Ramberg
Bellamy Brothers Partners f/s/o Bellamy Brothers	8/26-27	\$20,000	Bandshell	James J. Busta f/s/o Jim Busta Band	8/28-29	\$900	Ramberg
Maz, Inc., f/s/o Indigenous	8/28-29	\$7,000	Bandshell	Karen Radford f/s/o Timbre Junction	8/28-29	\$500	Ramberg
Rocknocker Music Co. Inc., f/s/o 38 Special	8/30-31	\$25,000	Bandshell	John Jordan f/s/o John Jordan & Friends	8/30-31	\$600	Ramberg
Amazing Kreskin	9/1-2	\$21,000	Bandshell	Judy Teeters f/s/o Jolly Nobles	8/30-31	\$1,000	Ramberg
Hal Ketchum Tours, Inc., f/s/o Hal Ketchum	9/3-4	\$20,000	Bandshell	Marv Nissel f/s/o Marv Nissel Band	8/30-31	\$1,100	Ramberg
Transcontinental Records f/s/o Take 5	9/5-6	\$10,000	Bandshell	Tom Chepokas f/s/o T.C. & Company	9/1-2	\$1,250	Ramberg
Sami Dare	8/26-9/6	\$10,000	Bazaar	Susan K. Edwards f/s/o Tina & Lena	9/1-2	\$1,300	Ramberg
The Bone Tones	8/26-29	\$4,500	Bazaar	Thomas J. Retha f/s/o Jolly Huntsmen Band	9/1-2	\$1,480	Ramberg
Starstruck Productions f/s/o Roots Rock Society	8/26-29	\$7,000	Bazaar	CODA Ramberg	9/3-4	\$600	
Blind Man's Bluff	8/30-9/2	\$6,000	Bazaar	Cary Larsen f/s/o The Fairlanes	9/3-4	\$800	Ramberg
Round Table Productions f/s/o Puke & Snot	8/30-9/2	\$8,000	Bazaar	Figs, Ltd., f/s/o The Mouldy Figs	9/3-4	\$1,200	Ramberg
Cafe Accordion Orchestra	9/3-6	\$4,800	Bazaar	Elk River German Band	9/5-6	\$750	Ramberg
Michael Blue Productions f/s/o The Dweebs	9/3-6	\$7,000	Bazaar	Royal Order of Klondike Kates	9/5-6	\$600	Ramberg
Eric Roberts f/s/o Sound of Simon	8/26-27	\$1,250	Beer Garden	Robert Shaw f/s/o Pig's Eye Jass Band	9/5-6	\$1,050	Ramberg
Teresa	8/28-29	\$2,200	Beer Garden	David Mariette	8/26-29	\$600	Blacksmith
Chris Herriges	8/30-31	\$700	Beer Garden	David Olin	8/30-9/2	\$600	Blacksmith
Joel F. Shapira f/s/o Triplicate	9/1-2	\$600	Beer Garden	Tom Latane	9/3-6	\$600	Blacksmith
Trina Hamlin	9/3-4	\$2,000	Beer Garden	Roger Abrahamson	8/26-9/6	\$2,000	Wood Turner
Brenda Weiler	9/5-6	\$800	Beer Garden	Tri-State Judging Assn.	8/26-9/5	\$3,905	Parade
Full Circle f/s/o Fyder & Everhart	8/26-31	\$3,000	Beer Garden	John & Mary Block	8/26-9/6	\$4,000	Log Cabin
James Wedgwood Pratt	8/26-31	\$4,200	Beer Garden	Robert Allen Hill f/s/o Hillbilly Bob	8/26-9/6	\$7,200	Roving Act
Larry Heagle	9/1-6	\$3,750	Beer Garden	CS Talent f/s/o B.C. Characters	8/26-9/6	\$10,200	Roving Act
Tim Gabrielson	9/1-6	\$3,600	Beer Garden	Joel Anderson	8/26-9/6	\$2,000	Northwoods
Paul Manske f/s/o Hillbilly Voodoo Dolls	8/26-27	\$1,200	Beer Garden	Fear No Ice	8/26-9/6	\$23,500	Northwoods
Nate Dungan f/s/o Trailer Trash	8/28-29	\$4,000	Beer Garden	Scheer's Lumberjack Shows, Inc.	8/26-9/6	\$20,000	Northwoods
Del Rio	8/30-31	\$1,500	Beer Garden	Allied Audio Services Off-Season parades	6/1-7/15	\$1,955	Free Ent.
Joel Johnson f/s/o JJ's Zydeco Pay Dirt	9/1-2	\$1,200	Beer Garden	Allied Audio Services Bandshell Sound	8/26-9/6	\$20,150.02	Free Ent.
White Saddle Band	9/3-4	\$2,400	Beer Garden	Allied Audio Services Bandshell Lights	8/26-9/6	\$3,000	Free Ent.
Accident Clearinghouse	9/5-6	\$1,000	Beer Garden	Allied Audio Services Talent Show Auditions	7/22-8/1	\$1,200 plus \$20 per hour labor	Free Ent.
Sean Emery	8/26-9/6	\$8,400	Children's Theater	Allied Audio Services Baldwin Park	8/26-9/6	\$4,925	Free Ent.
LeapFrog Entertainment, Inc., f/s/o Gentlemen Jugglers	8/26-29	\$6,600	Children's Theater	Allied Audio Services Bandshell Spotlight	8/26-9/6	\$900	Free Ent.
Barrett Felker (Gizmo Guys)	8/26-31	\$3,150	Children's Theater	Allied Audio Services Bazaar	8/26-9/6	\$3,975	Free Ent.
Allan Jacobs (Gizmo Guys)	8/26-31	\$3,150	Children's Theater	Allied Audio Services Heritage Square	8/26-9/6	\$4,275	Free Ent.
Tricia Haynes f/s/o Tricia & The Toons	8/26-31	\$5,000	Children's Theater	Allied Audio Services Children's Theater	8/26-9/6	\$1,480	Free Ent.
In Capable Hands	9/1-6	\$3,600	Children's Theater	Allied Audio Services Ramberg	8/26-9/6	\$495	Free Ent.
David Schlatter f/s/o David Zacarte	9/1-6	\$3,000	Children's Theater	Allied Audio Services Northwoods	8/26-9/6	\$3,200	Free Ent.
Merry Bobb Music f/s/o The Splatter Sisters	9/1-6	\$4,050	Children's Theater	Allied Audio Services Parade Announcement P.A.	8/26-9/6	\$900	Free Ent.
Jason Kyle Saetveit f/s/o Caney Ridge	8/26-29	\$8,000	Heritage Square	Allied Audio Services Float System	8/26-9/6	\$1,987.50	Free Ent.
97th Regimental String Band	8/26-29	\$4,000	Heritage Square	Allied Audio Services Communications	8/26-9/6	\$1,062	Free Ent.
Keith Perry	8/26-29	\$10,000	Heritage Square	Allied Audio Services Beer Garden	8/26-9/6	\$4,187.50	Free Ent.
Pop Wagner, Inc., f/s/o Pop Wagner	8/30-9/2	\$4,400	Heritage Square	Tom Chepokas f/s/o T.C. & Company	8/26-9/5	\$6,250	Talent Contest
Becky Schlegel	8/30-9/2	\$6,000	Heritage Square	Richard Ausland f/s/o Ten Foot Five	9/5	\$450	Talent Contest
George F. Maca Inc., f/s/o Six Fat Dutchmen	8/30-9/2	\$4,400	Heritage Square				
Eric Danheim f/s/o The Hollisters	9/3-6	\$6,000	Heritage Square				
Janie Miller Wiklander f/s/o Janie Miller	9/3-6	\$6,000	Heritage Square				

Ms. Leach offered a summary of the '99 State Fair's sponsorship program, indicating that \$227,500 have been tentatively secured from a variety of cash sponsors. A second group of organizations are also making commitments to the fair as promotional partners. Information only; no action required.

1999 State Fair Sponsorship Program

Cash Sponsors

Attraction	Sponsor	Fee
Adventure Park	Target Guest Card	\$15,000
Auto Race (title sponsor)	Miller Brewing Co.	30,000
Auto Race (presenting sponsor)	Auto Value Parts Stores	15,000
Auto Race (presenting sponsor)	Jani-King International	15,000
Baldwin Park	Cal Spas	26,250
Bandshell	Grain Belt Premium (MN Brewing)	30,000
Barn Tours	Various Producers Associations	7,000
Bazaar	Leinenkugel's (Miller Brewing Co.)	17,500
Century Farms	Minnesota Farm Bureau Federation	1,500
Children's Theater	Continuing to seek sponsor	
Coliseum	Continuing to seek sponsor	
Daily Schedule	M.A. Gedney Co.	6,500
Milk Run	American Dairy Association	3,000
Pet Center	Ralston Purina	15,000
Rodeo	Dodge Trucks	2,000
Ramberg Stage	Blue Cross Blue Shield of Minnesota	6,000
Trams	Minnesota Propane Gas Association	5,000
Trams	Chippewa Water	5,000
Herdsmen Awards	Hi-lex	750
North Woods	Continuing to seek sponsor	
Fireworks/Video Screens	Bud Light	25,000
Agriculture & Horticulture Bldg.	Continuing to seek sponsor	
Sampling		
Minute Maid		2,000
Total		\$227,500

Non-Cash Sponsors

- **Care & Assistance**-Knox Lumber provides staff, materials and general assistance.
- **Milk Cartons**-Schroeder Dairy will include State Fair information on 1.2 million milk cartons.
- **Milk Run**-WCCO Radio will provide promotion.

MEDIA

Print	Value
City Pages	3,300
Get Up and Go	19,600
Radio	
Promotions to be determined	TBD
Miscellaneous	
Coca Cola/Wall of Speed Promotion	TBD

Business and staff memberships in the following organizations were approved on a motion by Mr. Keenan, seconded by Mr. Baker and carried (Aye-9; Nay-0).

Alpaca & Llama Show Association	\$ 50.00
American Dairy Goat Association	156.00
American Horse Shows Association - Competition Dues	600.00
American Horse Shows Association - Membership	40.00
American Livestock Show & Rodeo Managers Association	100.00
American Miniature Horse Association	50.00
American Paint Horse Association	25.00
American Payroll Association	25.00
American Quarter Horse Association - Membership	20.00
American Quarter Horse Association - Show Approval	100.00
Better Business Bureau of Minnesota	280.00
Box Office Management International	180.00
Canadian Association of Fairs & Expositions	130.32
Country Music Association	100.00
Executive Women International	247.00
Greater Minneapolis Chamber of Commerce	405.00
Greater Minneapolis Convention & Visitors Association	197.50
International Arabian Horse Association	50.00
International Arabian Horse Association - Membership	75.00
Intl Assn of Amusement Parks & Attractions	259.00
International Association of Fairs & Expositions	900.00
International Conference of Building Officials	75.00
International Entertainment Buyers Association	100.00
Midway Chamber of Commerce	160.00
Mid-West Fairs Associations	250.00
Minnesota Broadcasters Association	200.00
Minnesota Chapter, Natl Institute of Govt Purchasing	100.00
Minnesota Chiefs of Police Association (Dec 1998)	75.00
Minnesota Cultural Diversity Center	125.00
Minnesota Employees Recreation & Services Council	285.00
Minnesota Federation of County Fairs	75.00
Minnesota Festivals & Events Association	150.00
Minnesota Hunter & Jumper Association	100.00
Minnesota Ice Arena Managers Association	150.00
Minnesota Newspaper Association	300.00
Minnesota Paint Horse Association	25.00
Minnesota Quarter Horse Association	40.00
Minnesota Safety Council	185.00
Minnesota Society of Association Executives	165.00
Minnesota Waste Wise	50.00
National Association of Amusement Ride Safety Officials	35.00
National Association of Purchasing Management-Twin Cities	225.00
National Independent Concessionaires Association	100.00
Outdoor Amusement Business Association	50.00
Rocky Mountain Association of Fairs	250.00
Roseville Jaycees	55.00
Roseville Rotary Club	320.00

Rotary Club of St. Paul	265.00
Society for Human Resource Management	235.00
St. Paul Area Chamber of Commerce	650.00
St. Paul Convention & Visitors Bureau	455.00
Suburban Area Chamber of Commerce	480.00
Tri-State Horseman's Association	55.00
Western Fairs Association	790.00
Total	\$10,564.82

On a motion by Mr. Fox, seconded by Mr. Simons and carried, medical and dental insurance coverage was extended to Mr. Wenzel between the time of his retirement in September, 1999, until May 12, 2003, with Society to pay employer's portion of premium costs as are paid for other salaried employees (Aye-9; Nay-0).

Society policy regarding financing of maintenance and improvements projects to State Fairgrounds facilities was discussed. Information only; no action required.

Mr. Hammer presented information regarding the Lee and Rose Warner Foundation's possible participation in the State Fair. Information only; no action required.

Mr. Hammer, Mr. Fox and Mr. Prokosch reported on the status of discussions with the Minnesota Federation of County Fairs regarding mutual issues. Information only; no action required.

Mr. Hammer reported on the availability for purchase of a 16,666-square-foot office building on Como Avenue adjacent to State Fair property. On a motion by Ms. Schmidt, seconded by Mr. Paulmann and carried, staff was authorized to further investigate options and, if practical, proceed with purchase arrangements (Aye-9; Nay-0).

Mr. Hammer and Mr. Harbison offered a report on the status of legal representation provided by the state attorney general's office. Information only; no action required.

The meeting was adjourned at 11:30 a.m.

Minutes in Vacation

June 2 through August 27, 1999

June

4 - Johnson and Cerney attended a meeting on recruiting staff with disabilities, presented by the Minnesota Department of Employee Relations.

4-5 - Auto Dealers Fleet Services used car sale was conducted in and around the Agri-Land complex.

5 - Metro Transit conducted their Bus Driver Rodeo in the south Como lot.

6 - General Motors Car Club of America Car Show & Swap Meet was held at the Grandstand infield and race track.

7 - Johnson met with Donna Johnson of the U. S. Postal Service to discuss a cooperative employee recruitment program.

8 - Pooch and Goodrich met with Jim Sample, editor of Minnesota/Wisconsin Beef Producer Magazine, regarding potential presentation of a Beef Expo in 2000.

9-13 - An Arabian Horse Show, presented by the Minnesota Arabian Horse Association, was held at the Coliseum, Horse Barn and Judging Arena.

10 - Mark Townsend of Ochs Services insurance gave a presentation to staff on deferred compensation. Mr. Jacobson presented the May 31, 1999, financial statement as follows:

GENERAL FUND ACTIVITY:

Cash Balance-Apr. 30, 1999		\$ 178,353
Add: Cash Deposits	\$ 946,520	
Less: Payroll Ending May 12	(170,058)	
Payroll Ending May 26	(132,898)	
Cash Disbursements	(673,733)	
Cash Balance-May 31, 1999		\$ 148,184

MARKETABLE SECURITIES ACTIVITY:

Balance-Apr. 30, 1999		\$1,638,374
Add: Interest Earned	\$ 5,614	5,614
Securities Purchased		
Less: Securities Redeemed		
Balance-May 31, 1999		\$1,643,988

BUILDING FUND ACTIVITY:

Balance-Apr. 30, 1999		\$ 186,839
Add: Interest Earned	\$ 640	640
Securities Purchased		
Less: Securities Redeemed		
Balance-May 31, 1999		\$ 187,479

CASH BALANCES FOR MONTH ENDING MAY 31:

	1998	1999
General Fund	\$ 132,120	\$ 148,184
Petty Cash	3,000	3,000
Marketable Securities	1,338,427	1,643,988
Building Fund	767,747	187,479
Total Cash Balances	\$2,241,294	\$1,982,651

11-13 - International Gem and Jewelry Show, Inc. presented the Gem, Mineral & Fossil Jewelry Show & Sale at the Education Building.

12-13 - The Antique Spectacular Show & Flea Market, presented by Prime Promotions, was held at the Grandstand, East Room, infield and race track.

13 - Johnson attended a meeting of the Job Service Employer Committee at the state Department of Economic Security.

14 - Pooch and Leach met with Minnesota Alliance with Youth relative to their activities at the '99 State Fair.

14-17 - The Minnesota State 4-H Junior Leadership Conference was held at the 4-H Club Building.

15 - Pooch and Marie Franzen Lefebvre met with representatives of the Agri-Land shingle-making exhibit to discuss their presentation at the '99 fair.

17 - Metro Transit representatives met with State Fair staff to plan Park & Ride for the '99 exposition.

18-20 - The Minnesota Street Rod Association presented its annual Back To The Fifties custom vintage auto show; the entire fairgrounds and many exhibit buildings were utilized for the event.

22 - Wenzel and Grans met with a representative of downtown St. Paul's trolley provider to discuss using the trolleys as parking lot shuttles. Sinclair and McGough met with Jake Leinenkugel and Bob Pacyga to discuss Leinenkugel Beer's sponsorship of the Bazaar stage for the 1999 fair.

23-26 - The Tanbark Saddle Club's Cavalcade of Roses horse show was presented at the Coliseum, Horse Barn and Judging Arena.

24 - Hammer attended a meeting of the University of Minnesota's Community Land Use Planning Task Force at the U's St. Paul campus, where he conducted a presentation on the State Agricultural Society and the mission of the State Fair. Sinclair met with representatives of the Minnesota Turkey Growers Association to review their presentation at the 1999 fair. Goffon, McGough and Cerney met with John Kennedy of "Get Up And Go" regarding potential sponsorship of the Ramberg Senior Center stage.

26 - The Heart of the City Church Picnic was held at Baldwin Park.

27 - Johnson and Heffron met with representatives of Minnesota Diversified Industries regarding recruitment of MDI employees for fair-time employment.

July

1-4 - The North Star Morgan Americana Horse Show, presented by the North Central Morgan Association, was held at the Coliseum, Horse Barn and Judging Arena.

3-4 - The Twin Cities Hmong Festival, conducted at St. Paul's McMurray Athletic Fields, utilized the fairgrounds' south Como lots as a park & ride facility.

6 - Cerney met with Jean Zolick of Volunteer Braille Services regarding production of braille informational materials for the '99 fair.

7 - Goffon, McGough and Cerney met with Ann Ruehling of Blue Cross and Blue Shield regarding potential sponsorship of the Ramberg Senior Center stage.

8 - Hammer met with Clint Hewitt of the University of Minnesota's master planning office to discuss mutual issues.

9-10 - The Used Book Fair, conducted by the Midwest Book Hunters, was held at Empire Commons.

9-11 - The Car Craft Nationals Car Show was presented by Petersen Events at the Grandstand, race track, infield and area north of Dan Patch Avenue.

12 - Mr. Jacobson presented the June 30, 1999, financial statement as follows:

GENERAL FUND ACTIVITY:

Cash Balance-May 31, 1999		\$ 148,184
Add: Cash Deposits	\$1,913,572	
Less: Payroll Ending June 9	(147,509)	
Payroll Ending June 23	(181,855)	
Cash Disbursements	(944,405)	639,803
Cash Balance-June 30, 1999		\$ 787,987

MARKETABLE SECURITIES ACTIVITY:

Balance-May 31, 1999		\$1,643,988
Add: Interest Earned	\$ 2,310	
Securities Purchased		
Less: Securities Redeemed	(580,000)	(577,690)
Balance-June 30, 1999		\$1,066,298

BUILDING FUND ACTIVITY:

Balance-May 31, 1999		\$ 187,479
Add: Interest Earned	\$ 275	275
Securities Purchased		
Less: Securities Redeemed		
Balance-June 30, 1999		\$ 187,754

CASH BALANCES FOR MONTH ENDING JUNE 30:

	1998	1999
General Fund	\$ 390,870	\$ 787,987
Petty Cash	3,000	3,200
Marketable Securities	1,344,508	1,066,298
Building Fund	771,236	187,754
Total Cash Balances	\$2,509,614	\$2,045,239

13-15 - The Allied Fireside Conference was held at the Education Building, Theater, Creative Activities Annex, and at the Fireside Building.

15-18 - The Regional Arabian Horse Show, presented by Region X Arabian Horse Association, was conducted at the Coliseum, Horse Barn, Cattle Barn and Judging Arena.

17-18 - Prime Promotions' Antique Spectacular Show & Flea Market was held at the Grandstand, East Room, infield and race track.

21 - Hammer and Heffron addressed a meeting of Minnesota Commercial Real Estate Women, conducted at the Libby Conference Center.

22 - Pooch, Wenzel, Grans, Dan Elmer and Dick Anderson met with representatives of Metro Transit to finalize arrangements for Park & Ride and regular route bus service to the '99 State Fair.

August

3 - Blakey, Hudalla, Wenzel and Pooch met with St. Paul Police sergeants Axtell and Duff to finalize traffic management for the 1999 State Fair.

6 - A pre-fair meeting of all-State Fair full-time staff was conducted at the Libby Conference Center.

10 - Mr. Jacobson presented the July 31, 1999, financial statement as follows:

GENERAL FUND ACTIVITY:

Cash Balance-June 30, 1999		\$ 787,987
Add: Cash Deposits	\$1,507,007	
Less: Payroll Ending July 7	(224,879)	
Payroll Ending July 21	(187,649)	
Cash Disbursements	(1,327,591)	(233,112)
Cash Balance-July 31, 1999		\$ 554,875

MARKETABLE SECURITIES ACTIVITY:

Balance-June 30, 1999		\$1,066,298
Add: Interest Earned	\$ 6,547	
Securities Purchased		
Less: Securities Redeemed	(80,000)	(73,453)
Balance-July 31, 1999		\$ 992,845

BUILDING FUND ACTIVITY:

Balance-June 30, 1999		\$ 187,784
Add: Interest Earned	\$ 1,139	1,139
Securities Purchased		
Less: Securities Redeemed		
Balance-July 31, 1999		\$ 188,923

CASH BALANCES FOR MONTH ENDING JULY 31:

	1998	1999
General Fund	\$ 11,923	\$ 554,875
Petty Cash	9,145	10,525
Marketable Securities	1,174,952	992,845
Building Fund	774,632	188,893
Total Cash Balances	\$1,970,652	\$1,747,138

11 - Cerney conducted an orientation session for Knox Care & Assistance Center employees and volunteers.

16 - Set-up of the Mighty Midway and Kidway began.

18 - The Minnesota 4-H Foundation conducted a donor appreciation dinner at the 4-H Building, attended by board members Schmidt, Steltz, Fox and Paulmann. The State Fair Campgrounds opened. Cerney conducted an orientation session for sign language interpreters.

19 - Hammer attended a meeting of the University of Minnesota's Community Land Use Planning Task Force at the U's St. Paul campus.

20 - Hammer visited the Steele County Free Fair in Owatonna.

21 - An orientation session was conducted for employees serving in information booths, the officers quarters and the guest services department.

24 - A preview of the Minnesota High Technology Association's Wonders of Technology exhibit was presented in the Progress Center, followed by a special artists' preview of the 1999 State Fair Fine Arts Exhibition at the Arts Center.

25 - The Princess Kay of the Milky Way coronation, sponsored by the American Dairy Association of Minnesota, was conducted at the Bandshell. Preliminary horse show events were presented at the Coliseum. Employee parking and shuttle services began, and the Como Avenue camper parking lot opened.

26 - The 1999 Minnesota State Fair opened to the public at 7 a.m. The official opening ceremony, conducted by President Prokosch, was held at 10:45 a.m. at the Bandshell.

MEETING OF THE GOVERNING BOARD

Minnesota State Agricultural Society
Officers Quarters, State Fairgrounds
10 a.m. Friday Aug. 27, 1999

Members present: Vern Prokosch, president; Joe Fox, vice president; Richard Keenan, vice president; Clarice Schmidt; John Paulmann; Lyle Steltz; Dennis Baker; Bob Lake; Don Simons; Howard Recknor; Jerry Hammer, secretary.

Also present: Kent Harbison.

Meeting was called to order at 10 a.m. by Mr. Prokosch.

The minutes of the June 2, 1999, board and sales committee meetings were approved on a motion by Mr. Steltz, seconded by Mr. Simons and carried (Aye-9; Nay-0).

Society minutes in vacation covering the period June 2 through

Aug. 27, and the administrative action taken during that time, were approved on a motion by Ms. Schmidt, seconded by Mr. Recknor, and carried (Aye-9; Nay-0).

Mr. Hammer presented the July 31, 1999, financial statement as follows:

GENERAL FUND ACTIVITY:

Cash Balance-June 30, 1999		\$ 787,987
Add: Cash Deposits	\$1,507,007	
Less: Payroll Ending July 7	(224,879)	
Payroll Ending July 21	(187,649)	
Cash Disbursements	(1,327,591)	(233,112)
Cash Balance-July 31, 1999		\$ 554,875

MARKETABLE SECURITIES ACTIVITY:

Balance-June 30, 1999		\$1,066,298
Add: Interest Earned	\$ 6,547	
Securities Purchased		
Less: Securities Redeemed	(80,000)	(73,453)
Balance-July 31, 1999		\$ 992,845

BUILDING FUND ACTIVITY:

Balance-June 30, 1999		\$ 187,784
Add: Interest Earned	\$ 1,139	1,139
Securities Purchased		
Less: Securities Redeemed		
Balance-July 31, 1999		\$ 188,923

CASH BALANCES FOR MONTH ENDING JULY 31:

	1998	1999
General Fund	\$ 11,923	\$ 554,875
Petty Cash	9,145	10,525
Marketable Securities	1,174,952	992,845
Building Fund	774,632	188,893
Total Cash Balances	\$1,970,652	\$1,747,138

After review, it was moved by Mr. Paulmann, seconded by Mr. Baker and carried that the financial statement of July 31, 1999, be approved (Aye-9; Nay-0).

Secretary was authorized to make miscellaneous ticket refunds and payment of minor claims as he deems appropriate upon a motion by Mr. Fox, seconded by Mr. Keenan and carried (Aye-9; Nay-0).

A list of entertainment contracts, not available for consideration at the June 2 board meeting, was submitted by secretary. The following contracts were approved on a motion by Mr. Baker, seconded by Mr. Recknor and carried (Aye-9; Nay-0).

CONTRACTOR	DATES	TERMS	VENUE
Americana Fireworks Display Company (Sponsor set pieces)	8/26-9/5	\$8,500	Grandstand
ASL Interpreting Services	8/26-9/5	\$750/2-artists \$1,050/3-artists	Grandstand
Double Trouble	8/27	\$5,000	Grandstand
Concord Productions f/s/o Steve & Eydie	9/2	\$65,000 plus 85% over \$135,000	Grandstand
Capitol International Productions, Inc. f/s/o Steve & Eydie	9/2	\$5,000	Grandstand
The Original Knights of Rock 'N Roll	9/6	\$1,000	Grandstand
Scott Hansen Racing f/s/o Scott Hansen	9/6	\$4,000	Grandstand
FASA Racing Limited f/s/o Tony Raines	9/6	\$4,500	Grandstand
Black Diamond Motorsports f/s/o Ted Musgrave	9/6	\$11,000	Grandstand
Jack Albinson	9/6	\$200	Grandstand
OK Corral	8/26-9/6	\$1,500	Parade
John & Mary Blocks	8/26-9/6	\$3,200	Parade
Dave Stalhiem	8/26-9/6	\$1,200	Parade
St. Anthony Park Community Band	8/27	\$100	Parade
Brian Boru Irish Pipe Band	8/28	\$600	Parade
University of Minnesota	8/28	\$350	Parade
Kraemer Kracker Jacks	8/30-9/3	\$2,500	Parade
Sky High Guys	9/2-3	\$700	Parade
Minnesota Pipes & Drums	9/4-6	\$1,800	Parade
Grantsburg Polka Band	9/5	\$200	Parade
Southwest State University Marching Band	9/5	\$400	Parade
Chops, Inc. f/s/o Top Chops & Chop Stix	9/6	\$1,600	Parade
Rick Recker Finish Line Services	8/29	\$200	Milk Run
Harding High School	8/29	\$150	Milk Run
Gopher State Tractor Pullers, Inc.	8/27-28	\$1,400	Lee Avenue
Steve Bauer	8/26-9/6	\$2,400	Old Iron Show
Minnesota Valley Antique Power Association	8/26-29	\$1,500	Old Iron Show
Jim Birk	8/30-9/6	\$600	Old Iron Show
Donald Tutewahl	8/30-9/2	\$400	Old Iron Show
John Krois	8/30-9/2	\$100	Old Iron Show
Peter Nohner	8/30-9/2	\$100	Old Iron Show
Derold McDonough	9/3-9/6	\$400	Old Iron Show
Roger Ballstadt	9/3-4	\$100	Old Iron Show
Sarah Wentworth	9/5	\$50	Talent Show

One contract approved in June has changed. There was an error on the contract that stated fee of \$1,200 instead of \$1,600:

Joel Johnson f/s/o JJ's Zydeco Pay Dirt	9/1-2	\$1,600	Beer Garden
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Hammer offered a report on the State Fair's 1999 sponsorship and promotional partnerships program. Included are cash sponsorships of \$250,000 and another \$1.2 million in in-kind promotions, goods and services with a variety of corporate, retail and media partners. Information only; no action required.

Hammer presented the list of recipients of the 1998 Ben C. Hallberg Rural Youth Scholarships. Award winners are Michelle Abitz, Fairmont; Mary Aggen, Harmony; Bryce Baker, Cyrus; Jason Flohrs, Ormsby; Elizabeth Gormley, Wells; Molly Harms, Norwood - Young America; Mary Kangas, Wadena; Justin Lessman, Tracy; Mary Lonergan, Donnelly; Amanda Mackenthum; Lawrence Marquette, Buffalo; Katie Recknor, Hartland; Michael Redalen, Fountain; Aaron Rudningen, Murdock; Emily Rusch, Hutchinson; Jason Salber, Barnesville; Kelly Sheehan, Rochester; Valerie Swenson, Lancaster; Gregory Ueland, New Folden; and Matthew Wiering, Tyler.

Desplenter Novelties received authorization for an additional concession location to fill the space created by a last-minute concession cancellation on a motion by Mr. Simons, seconded by Mr. Baker and carried (Aye-9; Nay-0).
The meeting was adjourned at 10:31 a.m.

MEETING OF THE LIFE MEMBER ADVISORY COMMITTEE

1:50 p.m. Sunday Aug. 29, 1999
Administration Building, State Fairgrounds

Members present: Howard Morris, chairman; Willis Lilliquist; Harveydale Maruska; Leo Keskinen; Dick Reinhardt; Sulo Ojakangas; Jerry Franke; Eileen Roehke; Evelyn Hagen; Jerry Hammer, ex officio.

Also present: State Fair Hall of Famer Mike Heffron.

After discussion, it was moved by Mr. Maruska, seconded by Mr. Keskinen and carried that current State Agricultural Society President Vern Prokosch be nominated to honorary life membership in the Society (Aye - 8; Nay - 0).

Paul Day, long-time superintendent of FFA activities at the State Fair, was nominated by Mr. Keskinen for induction into the State Fair Hall of Fame. The motion was seconded by Mr. Ojakangas and carried (Aye - 8; Nay - 0).

The committee extended its compliments to the board and staff for the presentation of the 1999 State Fair.

Meeting adjourned.

MEETING OF THE GOVERNING BOARD

Minnesota State Agricultural Society

Officers Quarters, State Fairgrounds
10 a.m. Sunday Sept. 5, 1999

Members present: Vern Prokosch, president; Joe Fox, vice president; Richard Keenan, vice president; Clarice Schmidt; John Paulmann; Lyle Steltz; Dennis Baker; Bob Lake; Don Simons; Howard Recknor; Jerry Hammer, secretary.

Also present: Kent Harbison.

Meeting was called to order at 10 a.m. by Mr. Prokosch.

The minutes of the Aug. 27, 1999, board meeting were approved on a motion by Mr. Fox, seconded by Mr. Paulmann and carried (Aye-9; Nay-0).

The report and recommendations of the Life Member Advisory Committee filed with the secretary on Aug. 29, 1999, were discussed. On a motion by Mr. Lake, seconded by Mr. Keenan and carried, the name of Vern Prokosch will be submitted to the Society's 2000 Annual Meeting as the nominee for honorary life membership in the society (Aye - 9; Nay - 0). On a motion by Mr. Simons, seconded by Mr. Steltz and carried, long-time FFA Superintendent Paul Day will be inducted into the State Fair Hall of Fame at the Society's 2000 Annual Meeting (Aye-9; Nay-0).

The board authorized an annual contribution of \$1,700 to the State Fair employees club to provide partial funding for employee club functions and coffee (or other beverages) used by employees and visitors during normal office hours on a motion by Mr. Steltz, seconded by Mr. Recknor and carried.

Secretary presented for consideration the following maintenance and improvement projects for fall start-up:

Purchase exercise ring Cover-All	\$ 30,000
Service door to east side of Cover-All	5,000
Paint interior Coliseum (various)	3,000
Paint interior Horse Show Office	7,400
Add to FIV-03 (turf restoration)	2,000
Add to FIV-03 (parking lot maintenance)	9,500
Carpet and paint for 1880 Como	16,500
Purchase key-cutting machine	1,000
Replace water main valve (block 36)	5,000
Replace fire hydrant	4,500
	\$83,900

Following discussion, the projects were approved upon a motion by Mr. Simons, seconded by Mr. Keenan and carried (Aye - 9; Nay - 0).

It was moved by Mr. Keenan, seconded by Mr. Baker and carried, that members of the board and certain staff members designated by the secretary be authorized to attend the International Association of Fairs & Expositions international convention Nov. 28 - Dec. 1 in Las Vegas, Nev. (Aye - 9; Nay - 0).

Upon a motion by Mr. Keenan, seconded by Mr. Paulmann and carried, the dates for the 2000 State Fair were set for Thursday Aug. 24 through Labor Day, Monday, Sept. 4 (Aye - 9; Nay - 0).

An agenda date of Monday Nov. 8 was tentatively set for the next meeting of the board.

Secretary offered brief reports on the status of commercial space issues, a re-cap of 1999 Grandstand concerts and a review of operational functions. Information only; no action required.

Ms. Schmidt introduced and Mr. Recknor seconded a motion to commend the State Fair's family of employees for their superlative efforts in presenting the 1999 edition of the Minnesota State Fair (Aye - 9; Nay - 0).

President Prokosch was congratulated and thanked for his efforts and contributions to the presentation of the '99 State Fair on a motion by Mr. Fox, seconded by Ms. Schmidt and carried.

President Prokosch declared the meeting adjourned at 10:45 a.m.

Minutes in Vacation

Aug. 26 through Nov. 8, 1999

August

Visitors to the 1999 Minnesota State Fair included Wayne McCarty of the Eastern States Exposition in West Springfield, Mass.; RaeAnn Comforti of Haas & Wilkerson Insurance; Don Muret of Amusement Business newspaper; Sue Salter of the Sioux Empire Fair in Sioux Falls, S. D.; Jack Swain from Regina Buffalo Days in Regina, Saskatchewan; and a delegation of staff members from the Iowa State Fair in Des Moines.

27 - The Minnesota Federation of County Fairs board conducted a meeting at the Administration Building conference room; following the meeting, the federation board was hosted to a noon luncheon by the society's board of managers at the officers cottage.

29 - State Fair Hall of Famers and Honorary Life Members of the Society attended a luncheon at the Libby Conference Center, followed by a tour of the fairgrounds. After the tour, a meeting of the Life Member Advisory Committee was conducted at the Administration Building.

30 - Long-time participants in the State Fair were recognized at the 50 Year Award ceremony, conducted by board member Lake at Heritage Square; recipients included staff members Joe Fischler, Roy Harder and Dave Seaberg. As part of Academic Excellence Day, a statewide group of more than 5,000 grade school and high school students were honored for scholastic achievement by the Minnesota Academic Excellence Foundation.

September

2 - The Minnesota Livestock Breeders Association board attended a breakfast meeting with the society board and staff to discuss State Fair livestock programs. Later that day, a statewide group of seniors were recognized at a ceremony for Outstanding Senior Citizens, conducted at the Bandshell.

3 - Pooch and Goodrich met with representatives of the beef cattle industry to discuss logistics of presenting the Beef Expo as a future interim event.

5 - Fourteen State Fair employees were recognized for outstanding performance at a special ceremony conducted in the Grandstand. Four members of this group (Ron Battles, Sr., sanitation; Bob Bloom, telecommunications; James Hammar, employment services, marketing and sanitation; and Larry Streif, attractions ticket takers) were presented with One Goal Plus awards for consistently providing excellent customer service.

6 - At 9 p.m., the 1999 edition of the Minnesota State Fair closed with an aerial fireworks show. A total of 1,674,450 people attended the exposition - the third-highest attendance total in State Fair history.

8 - Goiffon and Huber attended an insurance training program sponsored by the state Department of Employee Relations.

10 - Pittelko and Johnson attended a seminar at the University of Minnesota presented by the Midwest Center for Occupational Health & Safety.

14 - Johnson attended a meeting of the state Job Service Employers Committee.

16 - Tahti met with local entertainment promoters regarding the potential of presenting Farm Aid 2000 at next year's State Fair. Jacobson presented the August 31, 1999, financial statement as follows:

GENERAL FUND ACTIVITY:

Cash Balance-July 31, 1999		\$ 554,875
Add: Cash Deposits	\$8,389,362	
Less: Payroll Ending Aug. 4	(203,851)	
Payroll Ending Aug. 18	(209,457)	
Cash Disbursements	(2,877,419)	5,098,635
Cash Balance-Aug. 31, 1999		\$5,653,510

MARKETABLE SECURITIES ACTIVITY:

Balance-July 31, 1999		\$ 992,845
Add: Interest Earned	\$ 3,698	3,698
Securities Purchased		
Less: Securities Redeemed		
Balance-Aug. 31, 1999		\$ 996,543

BUILDING FUND ACTIVITY:

Balance-July 31, 1999		\$ 188,923
Add: Interest Earned	\$ 673	673
Securities Purchased		
Less: Securities Redeemed		
Balance-Aug. 31, 1999		\$ 189,596

CASH BALANCES FOR MONTH ENDING AUGUST 31:

	1998	1999
General Fund	\$4,334,633	\$5,653,510
Petty Cash	9,345	10,525
Marketable Securities	1,155,135	996,543
Building Fund	778,032	189,596
Total Cash Balances	\$6,277,145	\$6,850,174

16-18 - North Country Inc. conducted a ski and snowboard sale at the Progress Center.

17-20 - The Minnesota 4-H Horse Show was held at the Coliseum, Horse Barn, Cattle Barn and Judging Arena.

21 - Goiffon and Huber attended a lodging and meeting exposition sponsored by the Bloomington Chamber of Commerce.

22 - The State Fair's Access Advisory Committee and members of the staff met to review the 1999 fair and related accessibility issues. NAPA Auto Parts presented a show for its local dealers at the Progress Center.

23 - Leach and McGough met with Minnesota Federation of County Fairs board members Warren Sifferath and Ron Erickson to discuss sponsorship possibilities for the federation's and agricultural society's joint convention and annual meeting in January. Huber and Johnson attended an employee incentive program at the Minneapolis Convention Center.

23-27 - The Western Saddle Club Horse Show was held at the Coliseum, Horse Barn, Cattle Barn and Judging Arena.

24 - Leach and Huber met with federation of county fairs secretary Donna Speltz and federation board members Ron Oleheiser and Wally Wichmann to discuss logistics of conducting the annual meeting.

24-25 - The SCCU Used Car Sale, presented by Auto Dealers Fleet Services, was held in and near the Agri-Land complex on Machinery Hill.

24-26 - Country Folk Art Show Inc. presented an arts and crafts show in the Lower Grandstand.

26 - The Minnesota Zoological Garden utilized the north fairgrounds lots for bus parking in conjunction with an event at Como Zoo.

28 - Sinclair and Birk met with representatives of WCCO-AM Radio to discuss the station's plans to build a new broadcast facility on the fairgrounds. Sinclair and Birk met with french fries concessionaires Dan and George Wozniak to discuss concession operations.

30 - Ken Wenzel, long-time key member of the State Fair's administrative staff, retired after a distinguished 39-year career at the exposition. The State Fair's business education partnership committee met to discuss its program with St. Anthony Park Elementary School.

30-Oct. 3 - The Fall Arabian Horse Show was held at the Coliseum, Horse Barn and Judging Arena.

October

1 - Goiffon and Huber met with Dan Rickett of Ochs Street Financial Services to discuss presentation of a financial planning seminar for fair staff.

2 - The Junior League of St. Paul held a garage sale at Empire Commons. The Model Railroad Show, presented by Twin City Model Railroad Club Inc., was conducted at the Education Building.

2-3 - The Minnesota Arts Council presented the Fiber Metal Art Show at the Fine Arts Center. The Capitol City Chapter A.A.C.A. conducted the Swapmeet and Antique Auto Show at the Grandstand Racetrack and Infield.

4 - Pooch, Grans, Hudalla, Elmer and Dick Anderson met with representatives of Metro Transit to review 1999 fair bus operations and begin planning for 2000. Goiffon and Schadeck met with Carl Conney of the state attorney general's office to discuss real estate matters.

5 - Birk met with representatives of the Minnesota Purebred Dog Breeders Association to discuss their Pet Center presentation at the 2000 fair.

5-10 - The Minnesota Harvest Horse Show was held at the Coliseum, Horse Barn and Judging Arena.

6 - The Washington County Department of Public Health and Environment conducted a Children's Water Festival at the Progress Center, Agri-Land and parts of Machinery Hill. Goiffon and Huber met with representatives of the Radisson South Hotel to discuss the 2000 annual meeting.

7 - Clasemann and Johnson attended an employee recruitment seminar sponsored by Access to Employment. Birk met with the four concessionaires operating in the Garden to review 1999 operations and discuss plans for the 2000 fair. Huber attended a United Way Campaign meeting.

8-10 - The Woodworking Show, presented by Devine Marketing Group, was conducted at the Education Building, Annex and Theater.

9-10 - The Antique Spectacular Show and Flea Market, presented by Prime Promotions, was held at the Grandstand, East Room, Racetrack and Infield. The Military Relic Show was presented at Empire Commons by the Minneapolis - St. Paul Military Relic & Collectors Show LLC.

12 - Cerney participated in a customer service training session presented by the state department of employee relations at the Minnesota Quality Conference. Lindahl, Wimmer and Johnson attended a sexual harassment seminar conducted by the Midway Chamber of Commerce. Several staff members participated in the first of seven training sessions in a year-long training program on effective management.

13 - Cerney attended a customer service program presented by the St. Paul Convention and Visitors Bureau. Johnson took part in a hiring seminar presented by the Greater Minneapolis Chamber of Commerce.

13-24 - Wilson's Leather Clothing Sale was held at Empire Commons.

14 - Birk met with Dennis Johnson and Mike Tracy of the University of Minnesota to review their 1999 State Fair presentation and discuss plans for 2000.

14-15 - Johnson attended the state Job Service Employers Committee's Fall Conference in Nisswa.

14-18 - Cuneo and Associates conducted the Battle on the Midway Used Car Sale at the midway lot.

15 - Huber, Goiffon, Leach and Giannini met with representatives of the Minnesota Federation of County Fairs and Midwest Showmen regarding the annual meeting at the Radisson Hotel South.

15-17 - The Super Computer Sale, presented by Blue Star Promotions, was held at the Education Building and Annex.

17 - Twin Cities Roadsters conducted a swap meet on the north parking lots.

18 - Sinclair and Birk met with representatives of the state Department of Natural Resources to review the DNR's 1999 fair operation and discuss their plans for the 2000 exposition. Sinclair and Birk met with Paul Morrissey of local Budweiser distributor Capitol Beverage Company to discuss a new exhibit for the 2000 fair. Gail Anderson, Archer, Bolik, Doyle, Franzen-LeFebvre, Hoffa, Johnson, Miller, Morrison, Roland, Weinhold and Welle met with faculty of St. Anthony Park Elementary School to discuss mentoring during the current school year. Pooch met with Ann Connery of the Minnesota Paint Horse Association to discuss the 2000 State Fair horse show. Jacobson presented the September 30, 1999, financial statement as follows:

GENERAL FUND ACTIVITY:

Cash Balance-Aug. 31, 1999		\$5,635,510
Add: Cash Deposits	\$9,307,476	
Less: Payroll Ending Sept. 1	(328,209)	
Payroll Ending Sept. 15	(385,574)	
Payroll Ending Sept. 29	(159,502)	
Fair period Payroll Sept. 10	(1,744,152)	
Cash Disbursements	(11,757,249)	(5,067,210)
Cash Balance-Sept. 30, 1999		\$ 568,300

MARKETABLE SECURITIES ACTIVITY:

Balance-Aug. 31, 1999		\$ 996,543
Add: Interest Earned	\$ 33,820	
Securities Purchased	5,000,000	
Less: Securities Redeemed		5,033,820
Balance-Sept. 30, 1999		\$6,030,363

BUILDING FUND ACTIVITY:

Balance-Aug. 31, 1999		\$ 189,596
Add: Interest Earned	\$ 705	705
Securities Purchased		
Less: Securities Redeemed		
Balance-Sept. 30, 1999		\$ 190,301

CASH BALANCES FOR MONTH ENDING SEPTEMBER 30:

	1998	1999
General Fund	\$ 24,920	\$ 586,300
Petty Cash	3,200	3,000
Marketable Securities	5,662,127	6,030,363
Building Fund	781,326	190,301
Total Cash Balances	\$6,471,573	\$6,809,964

20 - J.R. Johnson Supply conducted a trade fair at the Progress Center. Goiffon and Cerney met with Ruth Swanson from the Minnesota Board on Aging to review the 1999 outstanding senior citizens program.

21 - Participants in the Education Minnesota Conference utilized parking space in the south Como lot.

23-24 - MediaOne presented a Broadband Expo at the Progress Center.

25 - McGough and Birk met with Betty Kuphal of Coca-Cola Midwest to review the NASCAR Wall of Speed presentation at the 1999 fair. Giannini addressed a meeting of the Y's Men at Southdale YMCA on the history of the State Fair.

26 - Members of the State Fair's full-time staff attended a presentation on financial planning, conducted at Libby Conference Center.

27 - The Coliseum ice skating season opened, continuing through March.

27-28 - The senior executive staff conducted planning sessions at the Libby Conference Center.

29 - Huber, Johnson and Quick met with Ludlow Advertising to discuss employee recruitment.

November

1-3 - Hammer attended a strategic planning meeting of the Western Fairs Association, held in Sacramento, Calif.

3 - Goiffon, Huber and Johnson attended a seminar in employment law, presented by the Fredrikson & Byron law firm.

MEETING OF THE SALES COMMITTEE

Minnesota State Agricultural Society

9:15 a.m. Monday Nov. 8, 1999

Libby Conference Center, State Fairgrounds

Members present: Clarice Schmidt, chairman; Joe Fox; Howard Reckner; Don Simons; Lyle Steltz; Dennis Baker; John Paulmann; Vern Prokosch, ex officio; Hammer, ex officio; Jim Sinclair, ex officio. Also present: Mark Birk; Brian Hudalla; Joe Fischler; Dennis Larson; Kent Harbison.

Absent: Rich Keenan; Bob Lake.

Chairman Schmidt called the meeting to order at 9:15 a.m.

A comprehensive written report of sales division revenue from the 1999 State Fair was presented by Mr. Sinclair. After discussion, it was moved by Mr. Reckner, seconded by Mr. Baker and carried that the report be accepted (Aye-6; Nay-0).

Mr. Sinclair presented a series of written comparative reports pertaining to food and beverage concession revenue and non-food concession revenue for 1998 and 1999; midway revenues from 1983 through 1994; and revenues from various facets of Mighty Midway and Kidway operation from 1995 through 1999. Information only; no action required.

A report on the status of commercial concession space in the Arcade Building, formerly occupied by John Glere, was presented by Mr. Birk. Information only; no action required.

At the request of Charman Schmidt, Mr. Birk provided a brief report on the current status of concessionaire Robert Shutes' earlier expression of interest in transferring ownership of his beverage concession. Information only; no action required.

The meeting was adjourned at 10:05 a.m. on a motion by Mr. Simons, seconded by Mr. Fox and carried (Aye-6; Nay-0).

CONCESSIONS	1999	1998
Indoor & Outdoor Space	\$675,969.51	\$618,330.10
Percentag/Participation attractions		\$57,639.41

Antique Auto Show	\$3,264.51	\$2,583.10	681.41
Carousel	16,332.96	13,836.06	2,496.90
Dinosaurs in Motion	12,746.48	25,709.86	(12,963.38)
Ejection Seat	28,458.21	35,222.54	(6,764.33)
Giant Slide	80,162.11	75,956.20	4,205.91
Haunted House	99,688.73	96,015.21	3,673.52
Iwerks	10,277.93	8,104.23	2,173.70
Old Mill	23,642.61	24,289.08	(646.47)
River Raft Ride	7,348.00	8,438.33	(1,090.33)
The Rock - climbing wall	9,460.09	9,208.45	251.64
Sky Coaster	14,913.62	23,396.62	(8,483.00)
Skyscraper	32,042.25		32,042.25
Skyride	74,723.94	74,303.70	420.24
Space Tower	31,352.82	29,675.35	1,677.47
Trampoline Thing	12,184.04	456,598.30	436,884.21
			2,038.56

MIDWAY/KIDWAY			
Rides and Shows	1,166,866.77	1,148,851.42	19,714.09
Games	461,662.76	416,975.34	18,015.35
Food and Beverage	62,597.65	54,998.69	44,687.42
Commissary	7,502.41	6,682.31	7,598.96
	(46.74)	1,698,582.85	820.10
			(1,914.67)

GRANDSTAND CONCESSIONS

Food	6,876.80	9,227.12	(2,350.32)			69,207.16
3.2 Beer	25,315.94	29,139.36	(3,823.42)			
Artist Merchandise	18,300.00	50,492.74	31,783.24	70,149.72	(13,483.24)	(19,656.98)

NON-FOOD & BEVERAGE CONCESSION PERCENTAGE

229,223.64	229,223.64	249,080.67	249,080.67	(19,857.03)
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FOOD & BEVERAGE CONCESSION PERCENTAGE

1,320,821.13	1,320,821.13	1,212,529.33	1,212,529.33	108,291.80
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3.2 BEER AND FOOD

Andrus Concession Inc.	25,057.37		24,875.65	181.72
Brede Enterprises, Inc.			83,324.25	(83,324.25)
Ball Park Cafe	39,690.82		39,690.82	
Rajin Cajun	24,755.82			24,755.82
Chicago Dogs	19,555.46			19,555.46
Tejas	28,248.80			28,248.80
Tres-C, Inc.				
Club Caribe	65,560.65		48,021.54	17,539.11
Crocker's Spaghetti	12,472.68		10,654.76	1,817.92
John A. Giere	42,019.77		41,336.27	683.50
H.M.H. of St. Paul	37,516.35		34,057.15	3,459.20
Kirschner's Beer Stube	16,225.47		15,536.43	689.04
Midway Men's Club	13,321.57		9,764.43	3,557.14
Ward Food Service	11,931.77		12,958.61	(1,026.84)
Werner's Frontier	34,264.69	370,621.22	33,804.78	314,333.87
				459.91
				56,287.35

SUNDRY

Canceled but Active Licenses	1,008.25		1,653.00	(644.75)
Concession/Exhibit Lists	294.00		484.00	(190.00)
Entertainer Merchandise Sales	17,287.57		12,653.79	4,633.78
Purveyor/Commissary Permits	43,250.00		42,400.00	850.00
Miscellaneous	1,085.62		2,856.21	(1,770.59)
Novelties (Desplenter)	67,880.06		73,050.10	(5,170.04)
Programs - (Auto Race)	1,454.00	132,259.50	985.00	134,082.10
				469.00
				(1,822.60)

EXHIBITS

All sites	207,709.00		226,956.00	(19,227.00)
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INSTITUTIONAL

All Sites	44,090.00		44,340.00	(250.00)
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GRAND TOTALS

\$5,186,367.89		\$4,936,041.69	\$250,326.20
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FOOD BEVERAGE PERCENTAGE REPORT

Sale Date	Food \$	Beverage \$	Tax	Net of Gross	Percentage	Net of Gross	Percentage
8-25	21,012.08	5,535.92	1,620.30	24,927.70	2,492.75	21,159.56	2,115.95
8-26	848,634.31	267,043.43	68,093.03	1,047,584.71	104,758.55	809,633.71	80,963.49
8-27	974,939.94	330,391.33	79,668.03	1,225,665.24	122,566.46	1,147,388.33	114,738.97
8-28	1,355,456.95	392,858.23	106,704.66	1,641,610.52	164,161.10	1,646,400.25	164,640.05
8-29	1,443,161.57	369,378.25	110,624.41	1,701,915.41	170,191.74	1,457,412.53	145,741.38
8-30	997,284.93	214,863.39	73,980.78	1,138,167.54	113,816.88	1,150,762.87	115,076.44
8-31	823,125.05	202,620.31	62,604.17	963,141.19	96,314.20	807,157.19	80,715.85
9-01	633,512.19	170,723.77	48,413.40	744,822.56	74,482.27	746,394.51	74,639.58
9-02	604,204.92	176,505.53	47,648.97	733,061.48	73,306.32	813,954.59	81,395.54
9-03	728,576.25	237,834.29	58,982.79	907,427.75	90,742.88	1,038,612.86	103,861.45
9-04	1,227,840.12	354,324.68	96,564.05	1,487,600.75	148,560.17	1,443,272.85	144,327.45
9-05	1,555,894.30	347,358.25	116,160.90	1,787,091.65	178,709.25	1,555,701.78	115,570.27
9-06	1,017,358.87	287,608.75	79,645.97	1,225,321.65	122,532.37	1,108,889.20	110,889.10
9-07	1,814.00	71.00	115.05	1,769.95	177.00		
Totals	12,221,815.48	3,357,117.13	950,826.51	14,628,106.10	1,462,811.94	13,346,740.23	1,334,675.50
3.2 Beer		2,081,515.52	127,040.86	1,954,474.66	312,227.33	1,826,297.09	291,750.96
Grand Totals	12,221,815.48	5,438,632.65	1,077,867.37	16,582,580.76	1,775,039.27	15,173,037.32	1,626,426.46

All Food, Beverage and 3.2 Beer

1999	17,660,448.13
1998	16,161,920.53
Difference	1,498,527.60

NON FOOD BEVERAGE PERCENTAGE REPORT

Sale Date	Gross Sale	Tax	Net of Gross	Percentage	Net of Gross	Percentage
8-25						
8-26	138,012.49	4,216.06	133,796.43	19,152.89	125,784.65	17,432.57
8-27	158,981.32	4,904.65	154,076.67	21,810.19	160,618.77	23,578.13
8-28	219,176.43	7,033.93	212,142.50	30,367.95	202,389.65	29,774.03
8-29	221,673.76	6,728.19	214,945.57	30,305.59	173,277.22	25,785.23
8-30	149,373.59	4,856.15	144,517.44	20,899.38	144,237.23	21,014.16
8-31	132,591.09	4,389.36	128,201.73	18,595.58	125,099.34	17,926.34
9-01	104,735.19	3,140.24	101,594.95	14,125.32	97,917.00	14,003.76
9-02	90,057.92	2,777.68	87,280.24	12,465.91	102,673.65	14,456.37
9-03	127,231.36	3,969.73	123,261.63	17,609.96	132,399.95	19,004.20
9-04	210,136.94	6,978.98	203,157.96	29,298.41	193,407.43	28,056.78
9-05	230,157.22	7,614.45	222,542.77	32,646.49	150,145.16	22,564.83
9-06	143,187.21	7,126.04	136,061.17	20,471.04	147,688.73	21,748.78
9-07						
Totals	1,925,314.52	63,735.46	1,861,579.06	267,748.71	1,755,638.78	255,145.18

THE ABOVE FIGURES ARE SUBJECT TO AUDIT AND ADJUSTMENT

MINNESOTA STATE FAIR CARNIVAL REVENUE/AMUSEMENT RIDES 1983 - 1994

Year	Rank	Total Gross	Advance	Fairs Percentage	Attendance	Per Cap
1983	12	\$1,143,510		\$370.031	\$1,347,884	\$0.85
1984	11	1,380,367		450.034	1,446,450	0.95
1985	10	1,462,861		481.796	1,496,014	0.98
1986	9	1,680,873	11,058	609.434	1,565,349	1.07
1987	7	1,772,088	18,036	666.824	1,612,178	1.10

1988	6	1,808,701	23,730	677,844	1,621,279	1.12
1989	8	1,700,811	37,344	635,178	1,551,361	1.10
1990	5	1,886,981	51,896	718,026	1,528,688	1.23
1991	2	1,938,969	78,578	738,238	1,488,810	1.30
1992	4	1,902,736	84,672	708,296	1,550,603	1.23
1993	1	2,031,646	105,408	764,530	1,601,325	1.27
1994	3	1,904,490	145,936	698,645	1,561,903	1.22

MIGHTY MIDWAY/KIDWAY REVENUE/RIDES & GAMES

1995	5	4,424,566	206,296	1,399,669	1,673,312	2.64
1996	4	4,441,519	242,816	1,442,941	1,673,976	2.65
1997	2	5,042,133	292,656	1,619,292	1,683,454	3.00
1998	3	4,785,014	302,456	1,565,827	1,689,034	2.83
1999	1	5,086,963	359,384	1,628,528	1,674,450	3.04

1995	3	\$4,424,566	\$206,296	\$1,399,669	1,673,312	\$2.64
1996	2	4,441,519	242,816	1,442,941	1,673,976	2.65
1997	1	5,042,133	292,656	1,619,292	1,683,454	3.00
1998	2	4,785,014	302,456	1,565,827	1,689,034	2.83

MINNESOTA STATE FAIR MIGHTY MIDWAY/KIDWAY FINANCIAL SUMMARY 1995-1997

Attraction	1995 Gross Revenue	1996 Gross Revenue	1997 Gross Revenue	1998 Gross Revenue	1999 Gross Revenue
Rides & Shows	\$2,526,607	\$2,467,265	\$2,742,431	\$2,564,620	\$2,825,095
QTY	1995 = 67	1996 = 68	1997 = 68	1998 = 65	1999 = 67
Skill Games	1,897,959	1,974,254	2,299,702	2,220,394	2,234,868
QTY	1995 = 60	1996 = 61	1997 = 62	1998 = 60	1999 = 50
Arcade	42,909	43,261	45,209	35,132	42,656
QTY	1995 = 1	1996 = 1	1997 = 1	1998 = 1	1999 = 1
Merchandise Concessions	34,833	38,157	32,925	50,597	-
QTY	1995 = 2	1996 = 2	1997 = 2	1998 = 1	-
Food/Beverage Concessions	492,414	502,994	576,462	583,606	666,664
QTY	1995 = 13	1996 = 12	1997 = 12	1998 = 12	1999 = 12
Commissary	11,676	17,105	15,657	21,268	14,626
QTY	1995 = 1	1996 = 1	1997 = 1	1998 = 1	1999 = 0
Totals	\$5,006,398	\$5,043,036	\$5,712,386	\$5,475,617	\$5,810,909
Differences		+36,638	+669,350	-236,769	335,292
Attraction	1995 MSF Revenue	1996 MSF Revenue	1997 MSF Revenue	1998 MSF Revenue	1999 MSF Revenue
Rides & Shows	\$1,078,887	\$1,072,189	\$1,187,423	\$1,148,851	\$1,166,866
QTY	1995 = 67	1996 = 68	1997 = 68	1998 = 65	1999 = 67
Skill Games	320,782	370,752	431,869	416,975	461,662
QTY	1995 = 60	1996 = 61	1997 = 62	1998 = 60	1999 = 50
Arcade	8,024	8,120	8,490	6,582	7,502
QTY	1995 = 1	1996 = 1	1997 = 1	1998 = 1	1999 = 1
Merchandise Concessions	7,975	8,318	6,852	10,352	-
QTY	1995 = 2	1996 = 2	1997 = 2	1998 = 2	1999 = -
Food/Beverage Concessions	46,565	47,780	54,128	54,799	62,579
QTY	1995 = 13	1996 = 12	1997 = 12	1998 = 12	1999 = 12
Commissary	1,159	1,711	1,566	1,868	(47)
QTY	1995 = 1	1996 = 1	1997 = 1	1998 = 1	1999 = 0
Totals	\$1,463,392**	\$1,508,870**	\$1,690,328**	\$1,639,427**	\$1,698,562**
Differences			+45,478	+181,458	-50,901

** Plus, sales tax revenue to building fund: 1995 - \$270,044; 1996 - \$271,079;
1997 - \$307,736; 1998 - \$292,043; 1999 - \$310,473

MEETING OF THE GOVERNING BOARD

Minnesota State Agricultural Society

10:10 a.m. Monday Nov. 8, 1999
Libby Conference Center, State Fairgrounds

Members present: Vern Prokosch, president; Joe Fox, vice president; Clarice Schmidt; Howard Recknor; Don Simons; Lyle Steltz; Dennis Baker; John Paulmann; Jerry Hammer, secretary.

Also present: Karen Leach; Jim Sinclair; Mark Birk; Brian Hudalla; Joe Fischler; Cheryl Huber; Dennis Larson; Kent Harbison.

Absent: Rich Keenan, vice president; Bob Lake.

President Prokosch called the meeting to order at 10:10 a.m.

On a motion by Mr. Fox, seconded by Mr. Steltz and carried, the minutes of the board meeting conducted Sept. 5, 1999, were approved as submitted (Aye-7; Nay-0).

Minutes in vacation covering the period Aug. 26 through Nov. 8, 1999, and the administrative action noted, were approved on a motion by Mr. Steltz, seconded by Mr. Simons and carried (Aye-7; Nay-0).

Action taken by the sales committee earlier this morning was approved on a motion by Ms. Schmidt, seconded by Mr. Simons and carried (Aye-7; Nay-0).

Mr. Hammer presented the Oct. 31, 1999, financial statement as follows:

GENERAL FUND ACTIVITY:

Cash Balance-Sept. 30, 1999		\$ 568,300
Add: Cash Deposits	\$1,957,842	
Less: Payroll Ending Oct. 13	(160,910)	
Payroll Ending Oct. 27	(149,177)	
Cash Disbursements	(2,093,949)	(446,194)
Cash Balance-Oct. 31, 1999		\$ 122,106

MARKETABLE SECURITIES ACTIVITY:

Balance-Sept. 30, 1999		\$6,030,363
Add: Interest Earned	\$ 21,389	
Securities Purchased		
Less: Securities Redeemed	(1,073,266)	
Securities Redeemed (Building Fund)	(1,844,000)	(2,895,877)
Balance-Oct. 31, 1999		\$3,134,486

BUILDING FUND ACTIVITY:

Balance-Sept. 30, 1999	\$ 190,301	
Add: Interest Earned	\$ 1,095	
Securities Purchased	1,844,000	1,845,095
Less: Securities Redeemed		
Balance-Oct. 31, 1999		\$2,035,396

CASH BALANCES FOR MONTH ENDING OCTOBER 31:

	1998	1999
General Fund	\$ 164,845	\$ 122,106
Petty Cash	4,500	4,500
Marketable Securities	2,588,637	3,134,486
Building Fund	2,565,349	2,035,396
Total Cash Balances	\$5,323,331	\$5,296,488

It was moved by Mr. Recknor, seconded by Mr. Fox and carried that the financial statement be approved as submitted (Aye-7; Nay-0).

The following Grandstand, Coliseum, midway and gate tickets were transferred to non-pay status on a motion by Mr. Fox, seconded by Mr. Recknor and carried (Aye-7; Nay-0).

NON-PAY REPORT

DEPARTMENTAL:

Access Services	115	\$4.00	\$ 460.00
Administration	47	4.00	188.00
	7	8.00	56.00
Agriland	119	4.00	476.00
Auto Race	731	4.00	2,924.00
Cattle	568	4.00	2,272.00
Competition	232	4.00	928.00
Creative Activities	336	4.00	1,344.00
Education	200	4.00	800.00
FFA	354	4.00	1,416.00
Fine Arts	34	4.00	136.00
4-H	17,383	4.00	69,532.00
Flowers	10	4.00	40.00
Free Entertainment	11,318	4.00	45,272.00
Fruit	223	4.00	892.00
Grandstand Production	1,871	4.00	7,484.00
Guest Services	49	4.00	196.00
Horse	763	4.00	3,052.00
Marketing	4,598	4.00	18,392
	457	8.00	3,656.00
Meats	12	4.00	48.00
Midway Ticket Sales	954	4.00	3,816.00
Operations	191	4.00	764.00
Park & Ride	630	4.00	2,520.00
Public Safety	4,153	4.00	16,612.00
Sales	526	4.00	2,104.00
	3	8.00	24.00
Sanitation	216	4.00	864.00
Seniors	189	4.00	756.00
Sheep	20	4.00	80.00
Transportation	41	4.00	164.00

INSTITUTIONAL-ORGANIZATIONS: 18,068 4.00 72,272.00

INSTITUTIONAL-PROMOTION: 11,789 4.00 47,156.00

TOTAL 76,207 \$306,696.00

Gate 75,740 4.00 \$302,960.00
Carnival Ride 467 8.00 3,736.00

TOTAL 76,207 \$306,696.00

8-26	Brooks & Dunn	7:30 p.m.	200 @ \$ 19.00 Contract Provision
8-27	Journey	7:30 p.m.	126 @ \$ 19.00 Contract Provision
8-28	Corey Stevens, G.B. Leighton & Tangletown	7:00 p.m.	90 @ \$ 14.00 Contract Provision
8-29	Sammy Kershaw, Lorrie Morgan	8:00 p.m.	88 @ \$ 16.00 Contract Provision
8-30	Susan Tedeschi, Keb'Mo	8:00 p.m.	55 @ \$ 14.00 Contract Provision
8-31	Vince Gill, Kathy Mattea	8:00 p.m.	160 @ \$ 19.00 Contract Provision
9-01	Reba McEntire	7:30 p.m.	188 @ \$ 22.00 Contract Provision
9-02	Steve Lawrence, Eddie Gorme	7:30 p.m.	
9-03	Bryan White, The Wilkinsons	8:00 p.m.	75 @ \$ 16.00 Contract Provision
9-04	Alabama, Shane McAnally	7:30 p.m.	74 @ \$ 19.00 Contract Provision
9-6	Miller 300	1:00 p.m.	271 @ \$ 15.00 Contract Provision

COLISEUM

8-26	English Horse Show	12:30 p.m.	32 @ \$ 7.50 Judges, Trophy Donors, Departmental
8-26	English Horse Show	6:30 p.m.	32 @ \$ 7.50 Judges, Trophy Donors, Departmental
8-27	English Horse Show	1:00 p.m.	32 @ \$ 7.50 Judges, Trophy Donors, Departmental
8-27	English Horse Show	6:30 p.m.	32 @ \$ 7.50 Judges, Trophy Donors, Departmental
8-28	English Horse Show	6:30 p.m.	32 @ \$ 7.50 Judges, Trophy Donors, Departmental
8-29	English Horse Show	12:30 p.m.	27 @ \$ 7.50 Trophy Donors, Departmental
8-29	English Horse Show	6:30 p.m.	27 @ \$ 7.50 Trophy Donors, Departmental
8-30	English Horse Show	12:30 p.m.	27 @ \$ 7.50 Trophy Donors, Departmental
8-30	English Horse Show	6:30 p.m.	27 @ \$ 7.50 Trophy Donors, Departmental
8-31	English Horse Show	6:30 p.m.	27 @ \$ 7.50 Trophy Donors, Departmental
9-01	Rodeo	7:00 p.m.	18 @ \$ 7.50 Announcer, Departmental
9-02	Rodeo	1:00 p.m.	10 @ \$ 7.50 Announcer, Departmental
9-02	Rodeo	7:00 p.m.	18 @ \$ 7.50 Announcer, Departmental
9-03	Rodeo	7:00 p.m.	18 @ \$ 7.50 Announcer, Departmental
9-03	Western Stock Show	12:30 p.m.	27 @ \$ 7.50 Trophy Donors, Departmental
9-04	Western Stock Show	6:30 p.m.	27 @ \$ 7.50 Trophy Donors, Departmental
9-05	Western Horse Show	12:30 p.m.	27 @ \$ 7.50 Trophy Donors, Departmental
9-05	Western Horse Show	6:30 p.m.	27 @ \$ 7.50 Trophy Donors, Departmental
9-06	Western Horse Show	12:30 p.m.	27 @ \$ 7.50 Trophy Donors, Departmental
9-06	Western Horse Show	6:30 p.m.	27 @ \$ 7.50 Trophy Donors, Departmental

Mr. Hammer presented a report of activity in the society's building fund for 1999. Included in the report was a summary of board-authorized expenditures, sales tax and matching deposits for the year. After review, the following report was accepted on a motion by Mr. Simons, seconded by Mr. Baker and carried (Aye-7; Nay-0).

MINNESOTA STATE FAIR BUILDING FUND REPORT YEAR ENDING 10/31/99

OF DATE	SALES TAX AND (10-31) MATCHING FUNDS	REQUIRED DEPOSITS & INTEREST	ACTUAL APPROVED FUND RELEASES	BOARD FUND BALANCE
1988	\$	\$ 199,526*	\$ -0-	\$ 199,526
1989	706,000	722,731	(733,000)	189,527
1990	750,000	765,787	(438,000)	517,044
1991	890,000	919,008	(350,000)	1,086,052
1992	830,000	872,931	(450,000)	1,508,983
1993	1,000,000	1,033,346	(650,000)	1,892,329
1994	1,032,000	1,043,209	(1,570,000)	1,365,538
1995	1,612,000	1,665,636	(1,625,000)	1,406,174
1996	1,600,000	843,519	(898,000)	1,351,693
1997	1,830,000	2,687,358	(2,040,250)	1,998,801
1998	1,780,000	1,880,362	(1,967,265)	1,911,898
1999	1,844,000	1,910,351	(2,439,305)	1,382,944
	\$13,874,000	\$14,543,764	\$(13,160,820)	\$1,382,944

Fund balance required by law \$ 713,180

Differential \$ 669,764

* Deposit to open fund; not required by law

A report listing payrolls totaling \$1,861,688 for 76 fair-time departments were presented by Mr. Hammer. Following discussion, the report was accepted on a motion by Mr. Paulmann, seconded by Mr. Fox and carried (Aye-7; Nay-0).

The following report of entries in agricultural, creative and educational contests at the 1999 State Fair was presented by Mr. Hammer. Information only; no action required.

ENTRIES

Open Livestock	6,795
FFA Livestock	2,927
4-H Livestock	2,465
Agriculture	1,524
Horticulture	3,085
Fine Arts	1,482
Creative Activities	5,788
Education	2,406
4-H (Other than livestock)	4,500
Grand Total	30,972

Number of Entries in each Department

OPEN LIVESTOCK (# of animals)	FFA (# of animals or entries)
Dairy Cattle	825
Beef Cattle	537
Sheep	745
Swine	390
Dairy Goats	600
Llamas	181
Poultry	2,120
Pigeons	292
Rabbits	491
Horses	585
Stock Dogs	29
TOTAL	6,795
4-H (# of animals or entries)	
Dairy Cattle	413
Beef Cattle	581
TOTAL	1,524

Sheep	313		
Swine	302	HORTICULTURE	
Dairy Goats	64	Flowers	611
Poultry	184	Fruits	159
Rabbits	299	Vegetables	1,689
Horticulture	220	Potatoes	80
Crops	88	Christmas Trees	182
TOTAL	2,465	Wine	364
		TOTAL	3,085

GRAND TOTAL 16,796

Mr. Hammer presented the following comparative report of per capita spending at the State Fair for the years 1993 through 1999. Information only; no action required.

MINNESOTA STATE FAIR PER CAPITA SPENDING

	1993	1994	1995	1996	1997	1998	1999
Admission fee average	\$ 3.42	\$ 3.42	\$ 3.90	\$ 3.88	\$ 4.78	\$ 4.87	\$ 4.95
Food & Beverage	7.59	7.60	8.15	8.73	9.30	9.56	10.55
Retail purchases	4.97	5.14	5.40	5.67	5.95	6.29	6.60
Carnival & other attractions	2.14	2.06					
Mighty Midway rides & games			2.65	2.65	3.00	2.83	3.00
Other attractions			.94	1.03	1.06	1.14	1.19
Grandstand & Coliseum tickets	1.32	1.28	1.31	1.07	1.11	.97	.91
	\$19.44	\$19.50	\$22.35	\$23.03	\$25.20	\$25.66	\$27.20

Staff was authorized to enter into contracts with acts and attractions for the 2000 State Fair, motion by Mr. Simons, second by Mr. Baker and carried (Aye-7; Nay-0).

Upon a motion by Mr. Baker, seconded by Mr. Recknor and carried, the following advertising policy was adopted for 2000: "The State Fair's basic advertising outlets shall be selected daily and weekly newspapers in Minnesota, selected radio and television stations in Minnesota and selected newspapers and broadcast outlets in surrounding states." Included in the motion was approval of an agreement with the Bolin Agency for advertising services in 2000 (Aye-7; Nay-0).

The following schedule of rental rates for interim events in 2000 was approved on a motion by Mr. Recknor, seconded by Mr. Fox and carried (Aye-7; Nay-0).

I. Facilities

Arts Center - 18,000 sq. ft.	\$1,225
AgriMart - 5,000 sq. ft.	500
Baldwin Park	500
with stage	750
Bandshell - seats 2,500	775
(benches not included)	
Cattle Barn - 117,450 sq. ft., 900 tie rings	
*Livestock/Equine rate	525
Commercial rate	1,000
Coliseum - seats 5,000, 32,400 sq. ft., arena,	
10,500 sq. ft. of concourse area	
Livestock/Equine rate	1,225
Commercial rate	1,860
Coverall (warm up area south of Coliseum)	
*Livestock/Equine rate	n/c
Commercial rate	500
Education Bldg. - 33,000 sq. ft.	1,030
with Annex - 12,000 sq. ft.	1,395
with theater - 320 seats	1,225
entire complex	1,445
Empire Commons - 22,000 sq. ft.	870
Grandstand	
first floor - 54,000 sq. ft.	2,490
second floor - 39,000 sq. ft.	1,975
first & second floor - 93,000 sq. ft.	4,205
East Room Annex - 13,728 sq. ft.	625
Race Track & Infield	990
Race Track only	395
Home Improvement - 11,200 sq. ft.	580
Horse Barn	
*Livestock/Equine Rate	
entire barn (538 stalls,	380
56 tie stalls, 16 pony)	
south half (300 stalls)	265
Commercial rate	
entire barn	1,005
south half	870
*Horse Barn Annex - (84 tie stalls)	160
*Judging Arena - 8,000 sq. ft., w/168 tie stalls	
Arena only	n/c
Arena w/tie stalls	235
Merchandise Mart - 11,200 sq. ft.	775
Midway Parking Lot - 185' x 1/4 mile.	800
Modern Living - 9,840 sq. ft.	510
Progress Center - 26,600 sq. ft.	945
Sheep & Poultry Barn - 53,900 sq. ft., 230 stalls	
Livestock/Equine rate	
entire building	310
half of building	255
Commercial rate	
entire building	930
half of building	700
Swine Barn - 81,000 sq. ft. w/230 stalls	
*Livestock/Equine rate	310
Commercial rate	1,000
4-H Building	
first floor	855
second & third floors	700
second or third floors	480

first, second & third floors (54.00 sq. ft.)	1,225
Dorms: depreciation per person	1
Ground Lease with third party facility	120
*Outside Restrooms	120

Rates include a 16% assessment for capital improvements.

*Rental rate based on renting facility in conjunction with Coliseum and for stalling purposes only. Facility rental rates are based on basic rent for use of buildings only. All additional services provided to an event, and costs incurred by the fair as a result of an event, are charged to the event.

On a motion by Mr. Simons, seconded by Mr. Steltz and carried, the three staff persons currently required to occupy custodial residences (Fischler, Wimmer and Juettner) will be allowed gratis storage of personal vehicles and other household materials on the fairgrounds (Aye-7 Nay-0).

Ms. Leach offered a report on the current status of negotiations to purchase the Lampert Company's office building on Como Avenue adjacent to State Fair property. Information only; no action required.

Ms. Huber presented an update on planning for the joint annual meetings of the society, Minnesota Federation of County Fairs and Midwest Showmans Association scheduled for January 2000. Information only; no action required.

After a presentation by Ms. Leach, the following change to the society's employee handbook was made on a motion by Mr. Simons, seconded by Mr. Steltz and carried (Aye-7; Nay-0). Bulletin #3Y supersedes and replaces bulletin #3X, issued 7-1-98. The new bulletin goes into effect 1-1-00.

EMPLOYEE BULLETIN #3Y . . . MINNESOTA STATE FAIR

To: State Fair Salaried Personnel & Department Superintendents
From: Jerry Hammer, Executive Vice President
Re: Travel Regulations

The following bulletin, issued at the direction of the board of managers of the Minnesota State Agricultural Society, outlines rules and regulations relative to travel by society officers, board members and employees on society business and expenses incurred thereon. (Said Bulletin #3Y supersedes and replaces MSAS Employee Bulletin #3X, issued 7-1-98). These rules go into effect 1-1-2000.

1. **AUTHORITY** - Authority to travel at society expense, in-state and out-of-state, may be granted by the executive vice-president or such person as he may designate when necessary or beneficial to the conduct of State Fair business. Such authorization shall be granted prior to the incurrence of the actual expense and shall be subject to the availability of funds.

All official employee expense reports must be checked, approved and signed by the person granting authority for said travel.

2. **SEAT BELTS** - When traveling in a State Fair vehicle, a leased or rental vehicle or your personal vehicle on State Fair business, you are expected to use safety belt systems provided in such vehicles. You should also encourage other occupants in the vehicle to use such systems.

3. **TRAVEL BY PRIVATELY-OWNED OR STATE FAIR OWNED VEHICLES - IN STATE** - If possible, State Fair owned vehicles shall be used by employees when traveling within the state on official business. In such cases, the employee shall be reimbursed for the actual expenses incurred in the operation or maintenance of the State Fair vehicle.

The compensation for use of personal automobiles by employees traveling on official State Fair business shall be 32.5 cents per mile. (Changes in this mileage rate shall be made through formal action of the board and are effective on the date of such action.) No additional reimbursement will be made for any expense incident to the operation or maintenance of such personal car excepting only toll charges and parking fees. Mileage shall be paid for the shortest direct route according to highway department records. Mileage for deviations from the shortest direct route, such as vicinity driving or point of departure, shall be shown as a separate item on the expense report along with an explanation for each day before reimbursement will be allowed.

4. **TRAVEL - OUT-OF-STATE** - Payment for expenses for transportation by personal vehicle for out-of-state travel shall be made on the basis of a single coach airfare. A State Fair vehicle may be used, if available, for which the employee will be reimbursed for actual expenses incurred in such use. Reimbursement for meals and lodging shall be limited to such period of time as would be required if travel were by commercial transportation, unless the use of a fair-owned vehicle results in a total cost to the State Fair that is less than the cost by commercial transportation. In such cases, reimbursement may be obtained for additional meals and lodging, and mileage reimbursement will be made in accordance with above Rule No. 3. Reasonable gratuities may be included in commercial travel costs.

When personal vehicles are used in driving to out-of-state locations not serviced by commercial transportation, travel reimbursement shall be made on an actual

mileage basis in accordance with the rules cited above. In these situations, reimbursement for meals and lodging shall be limited to a reasonable period of time.

5. **TRAVEL BY COMMON CARRIER** - Society personnel may travel by common carrier when properly authorized by the executive vice president or his agent. Such personnel may travel first class rail and, whenever possible, advantage should be taken of round-trip fares in connection therewith. First class shall include cost of lower berth or roomette and chair car. Any expense incurred for sleeping accommodations in excess of lower berth or roomette shall be assumed by the employee. Air transportation may be authorized for an employee who is traveling in-state or out-of-state. Personnel must book tourist or coach space, unless not available. Air charter service may be used for either in-state or out-of-state travel when charter service is more practical than commercial transportation. Miles accumulated during business flights, shall be credited to the Minnesota State Fair corporate frequent flyer accounts. When an employee has a reservation for a flight that is not going to be used, such employee shall be accountable for cancellation of such reservation.

Ms. Leach and Mr. Hammer offered updates on the status of entertainment facilities proposed for construction in the Twin Cities area. Also discussed was the potential renovation of the Bazaar and the Grandstand. Information only; no action required. Meeting adjourned at 11:05 a.m. on a motion by Mr. Simons, seconded by Mr. Recknor and carried (Aye-7; Nay-0).

ANNUAL MEETING

MINNESOTA STATE AGRICULTURAL SOCIETY

Radisson South Hotel, Bloomington

January 14 - 15 - 16, 2000

The 141st annual meeting of the Minnesota State Agricultural Society opened Friday Jan. 14 at the Radisson South Hotel in Bloomington.

The resolutions committee met at 9:30 a.m. Saturday Jan. 15. Delegates named to the committee were Joy Meschke, Rice County; Bill Arndt, McLeod County; Don Hyovalti, Anoka County; Sharon Stillings, Ramsey County; Rich Keenan, Hennepin County; Jean Whitson, Crow Wing County; Sandra Redding, Lyon County; Gary Greniger, Itasca County; and Robert Sonnenberg, Becker County.

The credentials committee met at 10:15 a.m. Saturday Jan. 15. Committee members were Joe Hain, Olmstead County; Arlene Washa, LeSueur County; Andy Rozeboom, Hennepin County; Bob Reistad, Ramsey County; Rich Keenan, Hennepin County; Tony Jennissen, Stearns County; Marvin Olson, Kandiyohi County; Jean Jasinsky, St. Louis County; and Lori Thompson, Lake of the Woods County.

At 1:40 p.m. Saturday Jan. 15, delegates from the seventh, eighth and ninth regional districts met in caucus to certify nominees for election to the Society's board of managers during the Society's general business session on Sunday. Selected were: seventh district - Dennis Baker, Spicer; eighth district - Chauncey Wargin, Hermantown; and ninth district - Clarice Schmidt, Sabin.

Members of the Society met for breakfast at 8 a.m. Sunday Jan. 16, and at 8:30 a.m. convened in general session. President Vern Prokosch introduced the head table and called on Secretary Hammer. Following a short video presentation on the '99 State Fair, Hammer offered his report:

We all know how special the fair is to our visitors. That came through loud and clear in the video. The State Fair has been referred to as part of our social fabric. For many families it's a tradition that spans generations. People come from all over North America to see it and we keep hearing from visitors that it's the best fair they've ever seen. It's our obligation to keep working hard and make sure that we remain the best.

But what really convinced me that the fair is a truly beloved event is something that I saw in the St. Paul newspaper on New Years Day. Readers were asked what they would put in a time capsule to tell people about life in the year 2000. There wasn't much space in this time capsule, so they could only include a few things. On a very short list of items, they included food from the State Fair...specifically, Pronto Pups and cheese curds. Now think about this for a minute. People love the fair so much that they would give up precious space in a time capsule for cheese curds because they're from the State Fair. Everybody knows that cheese curds last forever anyway. In the fossil record millions of years from now, cheese curds will be intact.

Every year, the fair takes on its own character. The '99 State Fair was characterized by excellent attendance once again, very good participation in our agriculture and education programs, early school openings which are my personal favorite, perhaps the best midway we've ever had, a top-notch entertainment lineup and, most important, a whole lot of satisfied customers. Attendance was just short of 1.7 million paid, and, by any yardstick, that has to be considered a darn good year. The weather cooperated, for the most part. There were a few very hot and humid days, but that's pretty typical for that time of year. On the second Saturday of the fair, normally our biggest day, the weather people were predicting gloom and doom all day long. Oh, I love weather people at fair-time. I'd really love them if they'd all take a nice long vacation to South America. On that day, it was raining all around us, literally just a few miles away. The radar showed rain to the west, rain to the north and south, breaking up over St. Paul, and reforming again to the east. It was like we were in a bubble. On Sunday, the weather people said there was no explanation for it. Someone suggested to me that it was all the hot air rising from the fairgrounds. Maybe it was the cheese curds. You never know.

During the course of the fair, we all run into lots of people. At the '99 fair, two of them really stood out for me, and I wrote about them in the newsletter that's on your tables. The first was John Haggemiller — a 97-year-old gentleman who grew up in the same neighborhood that I did right near the fairgrounds at Como and Snelling. He wanted to visit a little about the neighborhood, but he really wanted to talk about the fair. It was a completely one-sided conversation. He did all the talking. What a neat old guy, and what a memory, and what a long history at the fair. The Grandstand? He calls it the new Grandstand. He was there when it was built back in 1909. I must have looked surprised because he said "You act like that was a long time ago." I guess it's all relative. Here's a guy who's witnessed incredible changes in society during his lifetime, and what served as the touchstone of his life is the State Fair. It was gratifying and humbling to see what an important part of his life the fair is. The best thing he said, though, was that he liked the fair when he was a kid, but he likes it a lot better now — especially the agriculture.

Just a few hours later, I saw someone literally at the other end of the age spectrum. It was a little girl who couldn't have been more than two, and she had these little tennis shoes on with the winky red lights in the heels. She was dancing up a storm at a show at the Bandshell. Her mom and dad were trying to get her to leave, but she kept pulling away and running back towards the Bandshell to keep dancing. This went on for five minutes before they finally got her into her stroller and headed home.

So on the one hand, we have the 97-year-old gentleman who is a well-versed and intelligent critic of the fair with a love of the fair that goes back nearly a century. On the other hand is a little kid who I'm sure really didn't know or care where she was, but she knew she was having a great time. I hope that for her this was the start of a life-long romance with the fair and that, like Mr. Haggemiller, the fair can play a big part in her life for the next 97 years.

The very special State Fair moments for me almost always involve our unbelievably fabulous staff. Fair-time staff and summer staff and our full-time team of expert professionals. Day after day, I see them going that extra mile to make sure that our guests have a great fair experience.

During the fair, four of our staff members were recognized with a One Goal Plus Award. The One Goal is exceptional customer service, and these four people are among the many who consistently go above and beyond the call of duty. I'm very pleased to report that all four are here this morning, and I would like to introduce them to you and present them each with a little keepsake.

First, I'd like to introduce you to James Hammar, who splits time between three fair departments . . . employment services, marketing and sanitation. His busy fair days usually start at sun-up and don't end until after midnight. Thank you James.

Next, please welcome Ron Battles, Senior, of the sanitation department. Ron has probably the toughest job at the fair. . . keeping the Food Building and surrounding area clean. You know what that means. Cheese curds. Ron has been described as a model employee, and we are fortunate to have him. Thank you Ron.

Next, meet our good friend Bob Bloom, who heads up our telecommunications. The fair's phone and cable network is vast, literally miles and miles of phone lines, computer lines, fiber optics, and Bob and his team make the whole thing go. I can't imagine where we'd be without Bob. Thank you Bob, so very much.

Finally, meet Larry Streif, who is a long-time member of the attractions ticket takers. Larry takes care of 80 people who live and work out of the ticket takers dorm during the fair. He wears many hats and he wears them well. Congratulations, Larry, and thank you for being here this morning.

Now I'd like to ask all of the State Fair staff to stand. Many of you are here today. If you worked at the fair, please stand. Fair-time, seasonal, full-time, please rise. We owe all of these good people a profound debt of gratitude because, without them, there simply is no fair. Let's give them all a nice round of applause.

And now it's time to look ahead. There's an old Arab saying that goes "He who looks in the crystal ball, eats broken glass," and there's a lot of truth to that. Can we accurately predict where the fair is headed? No. Do we know what the world will be like 10 or even five years from now? No. All we know is that the world is changing very fast, and that we'll face extraordinary challenges during the next few years.

We will have unprecedented competition from what's becoming a plague of festivals and events and entertainment venues. At this moment, there are three amphitheaters proposed for the Twin Cities. It appears that two of them could become reality. There's also a brand-spanking new arena under construction in downtown St. Paul that will be open next fall. It's being built for hockey, but they're going to need to book a whole lot of events in addition. Where will the amphitheaters and the arena get the acts they'll need to survive? The same place we do. It's already tough booking acts, and it's going to get a whole lot tougher.

School opened before Labor Day the past two years, forcing our attendance to pile up on the weekends. I sure hope our kids are a whole lot smarter with those two extra school days. I sure hope their test scores improve from two extra days added on to their nine months in school. Because on the days when the kids were in school, the fair hit the wall. . . hard. At 5 p.m. on one of the school days - a time of day that should be high tide for us - I saw a lone concession worker playing solitaire on the counter of her food stand. I thought I'd never see that at our fair. People still came to the fair, but the weekends grew too large for us to provide our guests with the service they deserve. Fulfilling our mission is challenging enough as it is. Early school openings is a trend that serves no one.

Our booming economy means that folks have plenty of money and plenty of jobs, and that's good. What's bad is that it makes it very difficult for us to hire the 3,700 people

we need to present the fair. Our concessionaires face the same problem. For the foreseeable future, that won't change.

Our fairgrounds, which are the nicest in North America, are getting old. Our staff goes to heroic lengths to keep everything ship shape, but we've reached the point where age is catching up with us. Serious updating and renovation needs to begin soon.

That's the bad news, and those are the challenges we face. It doesn't take a crystal ball to see, so I won't be eating any glass, at least not today. Now here's the good news. Our dedicated board and terrific staff are up to the challenges. We're up to the job. With your help and your support, we'll get the job done and we'll get it done right. This fair will continue to be the best there is. I promise you that.

Before I close, I need to thank all of our partners who made the '99 State Fair a success. That includes commercial and competitive exhibitors, concessionaires, entertainers, our contractors, our ad agency, all of our business partners and, most of all, our guests. I also need to thank a man whom I have known for a long time and, during the last two years, has become a very good friend - Vern Prokosch - our president who retires today after 15 years of service to the board. And Helen, Vern's wife, who is a great lady. Thank you for everything. Last night, Helen and I shared a very special moment. We got t-shirts from Mad Dog Vachon.

Finally, I need to thank you for the privilege of serving this great institution. God bless you all.

Hammer's report was accepted by the membership.

Credentials committee chairman Andy Rozeboom of Hennepin County presented the following committee report, which was adopted by the membership:

All credentials have been found to be in order with the following exceptions: Minnesota Duroc Breeders, Minnesota Horse Breeders Association, Minnesota Brown Swiss Association and Minnesota Farm Bureau Federation did not file with the Secretary of State by the statutory deadline of December 20, 1999.

The report of the resolutions committee was presented by committee chairman Sandra Redding of Lyon County. The following resolutions were adopted by the membership.

1. Resolved, that the Society extend its sincere thanks to the nearly 1.7 million people who visited the 1999 Minnesota State Fair. Acknowledging our audience to be the most important part of the fair, we further resolve to reaffirm our mission to educate and involve our guests by providing a world-class showcase that is innovative, entertaining and fun.

2. Resolved, that the Society acknowledge its debt to the many individuals who contributed their time and talents to the 1999 State Fair and extend to these people its sincere gratitude and appreciation. Further resolved that a special thanks be extended to long time fair employee, Ken Wenzel, who retired this past year after thirty-nine years of service.

3. Resolved, that the Society maintain agriculture and its related industries as the cornerstone of the exposition while striving to:

- provide outstanding customer service
- offer exceptional value
- showcase Minnesota's finest agriculture art and industry
- present a forum for knowledge and ideas
- provide a safe, clean environment that is accessible to all
- create unique experiences

4. Resolved, that the Society acknowledge with sadness the loss of all members, friends and associates of the Society who died during the past year including Dorothy Sprengeler, wife of past president, Arthur Sprengeler; Bessie Sincock, wife of past president, Ty Sincock; Elaine Frost, wife of life member, Gale Frost and mother of long-time fair employee, Jim Frost; Candy Candido, goodwill ambassador from 1965-1976;

Dr. Forrest Bear, former education superintendent; Kathy Laudenschlager, a "State Fair President's Award" winner for her work with Metro Transit and the fair's park and ride system; Fred Keller, fair contractor; and Willis Warkentien, former mayor of Falcon Heights and fairtime employee. We further resolve to extend our sympathy to the families and friends of these dedicated people.

5. Resolved, that the Society earns great benefit from its association with other expositions and related businesses and that the Society continue its strong relationships with the Minnesota Federation of County Fairs, the Midwest Showmen's Association, the International Association of Fairs & Expositions and other organizations dedicated to professional improvement.

6. Resolved, that the Society extend its thanks and sincere appreciation to all who contributed to the success of its 141st annual meeting.

The Society then proceeded to conduct elections as follows:

Don Simons of Grand Rapids, president, one-year term; Richard Keenan of Minneapolis, fifth district vice president, two-year term; Dennis Baker of Spicer, seventh regional district, three-year term; Chauncey Wargin of Hermantown, eighth regional district, one-year balance of unexpired three-year term created by Mr. Simons' election as president; Clarice Schmidt of Sabin, ninth regional district, three-year term; Vern Prokosch of Bird Island, honorary life member. Paul Day of Northfield, long-time superintendent of FFA activities at the State Fair, was inducted into the State Fair Hall of Fame.

There being no further business before the body, the 141st annual meeting of the Minnesota State Agricultural Society was adjourned.

