

Southwest Regional

Development Commission

Fiscal Year 1988

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# **Annual Report**

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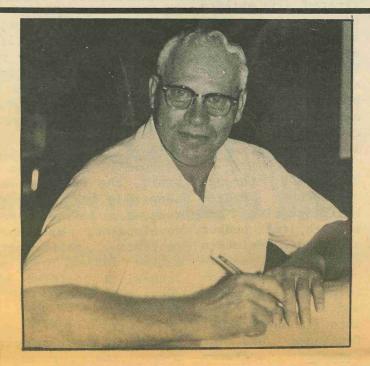
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### MEETING REGIONAL CHALLENGES



CARL HAUSCHILD, SRDC CHAIRMAN

#### CHAIRMAN'S MESSAGE

The Southwest Regional Development Commission is meeting the challenges which this region of the state offers. This is accomplished by being a dynamic organization which was created by the people of Southwest Minnesota to serve as a forum for the discussion and resolution of challenges which are common to our area. As Commissioners, we are continuing to follow this purpose.

During 1987, the SRDC continued to meet challenges in the areas of economic development, solid waste management, aging program development, transportation issues, community development and environmental issues. In each instance good progress has been achieved and results satisfactory to local units of governments accomplished.

The purpose of our annual report is to inform the local residents of our activities over the previous year in order to increase their understanding of the SRDC's role and functions. The following pages highlight the most significant accomplishments realized by the SRDC during the past year. As Chairman of the SRDC, I am proud to present our annual report and look forward to continued progress in the future.

The SRDC exists to serve Southwest Minnesota, and I feel that upon your review of this report you will agree that the Southwest Regional Development commission is meeting regional challenges.

Carl Hauschild, Chairman
Southwest Regional Development Commission

#### SRDC OFFICERS FOR 1987-1988

Carl Hauschild	. Chairman
Milford Gentz Vic	e-Chairman
Paul Mettling	Treasurer
W.F. "Woody" Kramer	Secretary



SRDC BOARD OF DIRECTORS

Pictured above are the SRDC Board of Directors: From left to right John Wreath, Clayton Ihlen, Darold Neperman, Milford Gentz, Paul Mettling, Woody Kramer, Norman Madsen, Loren Carlson, Ron Lawrence, Jim Miller, Carl Hauschild and Dennis Roning. Missing are Robert Schlagel and Robert Demuth.

### SRDC COMMISSION MEMBERS AS OF YEAR END FY'88

Ed Quiring	, Mayor of Mountain Lake Cottonwood County Municipalities
James Deri	ckson Cottonwood County Town Boards
* F.A. "Jim"	Miller Cottonwood County Commissioners
Roland Wra	y, Mayor of Heron Lake Jackson County Municipalities
	dt Jackson County Town Boards
	ntz Jackson County Commissioners
	sen, Mayor of Arco Lincoln County Municipalities
	schild Lincoln County Town Boards
	hild Lincoln County Commissioners
	Bakke Lyon County Municipalities
	Lyon County Town Boards
	h Lyon County Commissioners
	s, Mayor of FuldaMurray County Municipalities
	ebe Murray County Town Boards
	ing
	rence, Mayor of Adrian Nobles County Municipalities
	Feeken Nobles County Town Boards
	ard Nobles County Commissioners
	s Pipestone County Municipalities
	panek Pipestone County Town Boards
	len Pipestone County Commissioners
	" Kramer, Mayor of Vesta Redwood Co. Municipalities
The second second second	on, Jr., Redwood County Town Boards
A CONTRACTOR OF THE PARTY OF TH	erman Redwood County Commissioners
	ud" Bush, Mayor of Hills Rock County Municipalities
	erson Rock County Town Boards
	ing Rock County Commissioners
	lagel City of Marshall
	uth, Mayor of Worthington City of Worthington
	son Region 8 School Boards
	s Region 8 School Boards
	Region 8 Ministerial Association
	is, Sr Soil & Water Conservation District V
Jackie Zer	r Countryside Council
David Lars	en Lower Sioux Community
Karen Tomm	eraasen Mainstay, Inc.

\* Indicates SRDC Board Members

### **ADMINISTRATION AND BUDGET**

### "Solid Basis For Public Accountability"

#### **PROJECT REVIEWS**

During Fiscal Year 1988 the Southwest Regional Development Commission reviewed 99 projects from within the Region to avoid duplication and insure wise use of public funds. If you are interested in receiving a complete listing of the project reviews for FY'88 please contact the SRDC Office.

#### SRDC POLICY SCREENING COMMITTEE

Carl Hauschild,	Chairman Lincoln	County
Jim Miller	Cottonwood	County
Mary Magnus	Murray	County
Berdell Bush	Rock	County
Robert Demuth .	Nobles	County
Abner Brandt	Jackson	County

#### SRDC BUDGET AND PERSONNEL COMMITTEE

Dennis Roning, Chairman Rock	County
Jim Miller Cottonwood	County
Milford Gentz Jackson	County
Paul Mettling Murray	County
Carl Hauschild Lincoln	County
Clayton Ihlen Pipestone	County
Loren Carlson Jackson	County
Alvin Gruis Nobles	County
Woody Kramer Redwood	County
Robert Demuth Nobles	County
Eloise Hauschild Lincoln	County
John Wreath Lyon	County
Roy Syverson, Jr Redwood	County

#### SRDC REVENUES AND EXPENDITURES

REPORTING PERIOD BUDGET (Fiscal Year 1988) Revenues by Fund

make a contract to the second of the second	the second second second
Tax Levy	\$119,661
State Appropriation	41,782
Minnesota Board on Aging	73,926
Economic Development Adm	51,536
MN Department of Transportation .	25,000
Contracts	40,095
Interest Earned & Miscellaneous .	13,605
Reserves for Capital Equipment	10,217

TOTAL \$375,822

REPORTING PERIOD BUDGET (Fiscal Year 1988) Actual Expenditures

Salaries and Fringe	\$218,134
Staff Travel	19,559
Committee Expenses	34,338
Rent	15,000
Postage	9,000
Telephone	9,900
Printing/Publication	12,302
Supplies	4,218
Insurance	3,373
Depreciation (Non-Car)	5,629
Audits	5,800
Computer/Displaywriter	3,776
Aging Workshops	1,590
Equipment	12,836
Other	4,788

TOTAL \$360,243

NOTE: Estimates are included for payable and receivable amounts on revenues and expenditures.

### ADMINISTRATIVE SUMMARY

Just as a business in the private sector must be stable in the areas of administration and budget management in order to function properly; the Southwest Regional Development Commission must be likewise. In Fiscal Year 1988 the SRDC again demonstrated its ability to manage public resources and administer a wide range of human, physical and economic development programs through accepted public accounting and budgeting processes.

The SRDC through consistent budget administration was able to limit budget amendments, maintain proper reporting requirements and incorporate previous audit suggestions into its operations. Continued use of computer software and hardware as management tools, enabled the Commission to effectively moniitor fiscal affairs.

### FISCAL YEAR 1987 AUDIT SUMMARY

The State Auditor's opinion stated that the SRDC's Fiscal Year 1987 general purpose financial fairly statement disclosed the financial position and results of operations of the Commission for the year which ended June 30, 1987. The Report of the State Auditor on Federal Financial Assistance shows no material weaknesses in Commission internal accounting procedures and administration of the federal financial assistance programs of the Commission. The SRDC complied with all laws and regulations tested and was determined to be in compliance on legal matters.

The Commission resolved one item from the Fiscal Year 1986 audit in regards to fringe benefits.



**EXECUTIVE DIRECTOR GARY GRAHAM** 

#### **EXECUTIVE DIRECTOR'S STATEMENT**

The Southwest Regional Development Commission is working diligently to meet the challenges of this region of Minnesota. Your staff of the Commission has responded to these challenges by striving to be innovative and resourceful in our efforts on behalf of Southwest Minnesota.

Through the planning, management and technical assistance provided by your staff, the SRDC is meeting regional challenges in the area of aging issues, environmental issues, economic and community development, transportation, parks and recreation, solid waste issues and legislative issues. By meeting these challenges, a positive effect has been made upon the quality of life in Southwest Minnesota.

I wish to express my appreciation for the cooperation, participation and support of local officials and interested citizens as well as the SRDC staff in the operations of the Commission. Through the efforts of these persons, the Southwest Regional Development Commission will continue to meet the challenges of the region.

Gary Graham
Executive Director

#### WORK PLAN AND BUDGET REPORT

During Fiscal Year 1988, the SRDC revised its work program form. The nineteen (19) previous program and/or work program elements were reduced to ten (10) in number. The result is a work program which is easier to both understand and determine work element linkages. The SRDC is proud to report that all of these work elements were either met or exceeded. The accomplishments were made with no increase in professional staff. Through good financial management, the Commission expects to end the fiscal year at the projected budget.

The Work Program and Budget for Fiscal Year 1989 was prepared using the various standing committees of the Commission; each of which integrated its work elements with various budgetary considerations. The Budget and Personnel Committee of the Commission then coordinated these elements into a budget for Fiscal Year 1989. In presenting the Commission budget for Fiscal Year 1989 to the Commission, Budget and Personnel Committee Chairman Dennis Roning stated that the budget will require no increase in the local funding level.

On May 31, 1988, the Southwest Regional Development Commission approved the Work Program and Budget for Fiscal Year 1989. Copies are available from the SRDC offices, 2524 Broadway Avenue, Slayton, MN 56172.



Pictured above are FY'88 SRDC Staff Members: Front row left to right are Helen Brinks, Janet Schaeffer, Florence State Appropriation March, Barb Kirchner and Dianne Crowley. Back row from left to right are: Annette Wayne Bair, Brenda Pommier, Ann Schaffer, Gary Graham, Susan Pirsig, Maddy Forsberg and Rhonda Wynia.

#### SRDC STAFF MEMBERS

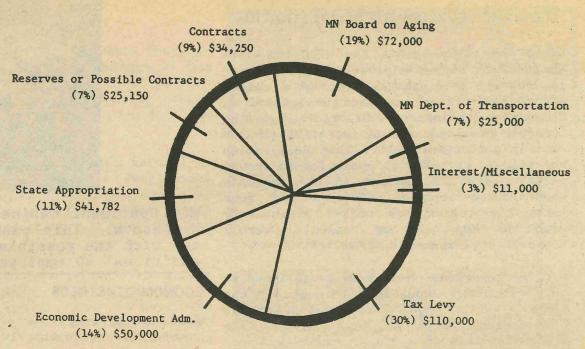
Gary Graham Executive Director
Maddy Forsberg Aging Program Manager
Ann Schaffer Economic Development Planner
Annette Wayne Bair Physical Development Planner
Susan Pirsig Community Development Planner
Rhonda Wynia Office Manager
Dianne Crowley Financial Officer
Barb Kirchner Administrative Technician
Helen Brinks Administrative Technician
Janet Schaeffer Secretary
Brenda Pommier Secretary
Florence March Clerk/Typist

### DOCUMENTS, STUDIES, AND RECOMMENDATIONS **ADOPTED**

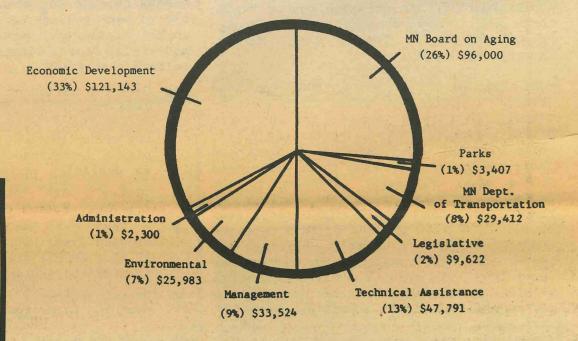
### **DURING FISCAL YEAR 1988**

- Audit Fiscal Year 1987 Report
- Fiscal Year 1988 Indirect Cost Plan
- Financial Record Retention \*\*
- 1987 Transportation Provider Survey
- \*\* June 1988, Township Fire Protection and Ambulance Survey Results and Analysis
- 1987 1990 Area Plan, "Strategic Planning toward the 1990's", updated 1-1-88
- \*\* "The Golden Pages" a Directory of Services for Older Persons, revised May, 1988
- "Grantee Manual" Southwest Regional Development Commission's Aging Program -July, 1987
- "Consumer's Guide to the Nursing Homes of Southwest Minnesota" December, 1987.

#### **FISCAL YEAR 1989 REVENUES**



#### **FISCAL YEAR 1989 EXPENDITURES**



#### **OLDER AMERICANS ACT FUNDS** FOR THE REGION'S **ELDERLY**

Older Americans Act funds are awarded to local units of government and nonprofit agencies to help develop needed services and fill the gaps in existing services. A total of \$783,140 was awarded in FY88, in federal and state funds.

Funding priorities are established by the Aging Advisory Council and the SRDC, based on needs assessments conducted throughout the Region. If you are interested in seeking Older Americans Act funds to expand or develop a service, contact Maddy Forsberg, Aging Program Manager at the SRDC office.

### **DIRECT SERVICE GRANTS AWARDED DURING FISCAL YEAR 1988**

FUNDED JULY 1, 1988

Legal and Paralegal Service \$	20,000
WESCAP Transportation	39,500
Murray County Transportation	3,864
Pipestone County Transportation	5,365
Murray Co. Coordinator on Aging	6,589
	0,505
Mountain Lake Multipurpose	0.000
Senior Center	25,000
Marshall Area Senior Center	25,000
Wabasso Community Center	25,000
Murray County Hospice	20,455
Nobles Co. Coordinator on Aging	24,390
Lincoln, Lyon, Murray and Pipe-	
stone Community Health Services .	22,988
Redwood Area Organizational	22,200
Advocacy Services	21,004
Arts and Aging	10,217
Tracy Multipurpose Senior Center .	15,000
FUNDED JANUARY 1, 1988	

WESCAP	(Congregate) Federal \$	294,469
WESCAP	(Congregate) State	98,085
WESCAP	(Home Delivered) Federal	78,351
WESCAP	Ombudsman	31,140
Peer Co	ounseling Services	16,723

### **ECONOMIC AND COMMUNITY DEVELOPMENT**

"Improvements For Progress"

#### **ECONOMIC DEVELOPMENT ADMINISTRATION**

Since the early 1980's the SRDC has seen the need to become a proactive participant in economic development. Through a united effort the region has been designated an Economic Development District by the Economic Development Administration (EDA) a federal government unit. This designation has allowed the SRDC to apply for an annual planning grant to assist in the region's economic development efforts. For four years the region has worked intensively with the EDA and our region's Overall Economic Development Program.

Federal guidelines have been established to help identify counties throughout the country which could be classified as "distressed" counties. As the EDA make their determination those counties, once classified distressed, become eligible to apply for a variety of grant and loan programs through the Economic Development Administration. In our nine county region there are five distressed counties designated, they are: Lincoln, Lyon, Murray, Jackson and Cottonwood.

Over the past year the SRDC has been involved in three EDA Public Works applications. The City of Jackson was the first in the region to apply under the EDA Public Works Program. When Cuddy Farms announced their expansion to Jackson there was a need for a sewer and water extension to the project. An application was submitted to EDA in the amount of \$187,200 - total cost would be \$312,000 and the difference to be funded locally. Although denied the project has been completed and Cuddy Farms operating. The City is still looking to receive compensation for the project from the program through an appeal process.

Another project which may hinge on EDA Public Works funding is in the City of Worthington where the Swift Independent Packing Company announced their expansion and the creation of 444 new jobs. A multimillion dollar expansion with the need for additional sewage lagoon capacity and water system improvements. The public facilities total project cost was \$2,995,000. The application to EDA was in the amount of \$700,000 (which was the most allowed). The City will also use tax increment financing, a state grant, and funds from the City Water and Light Commission. The City is waiting for EDA approval for the project.

A third EDA Public Works Application was submitted by the City of Cottonwood. The City needs to make water storage improvements to increase capacity primarily for fire protection purposes. This project was initiated when Mid Continent Cabinetry announced possible plans for expanding their Cottonwood operations. An application package was put together including \$180,000 from EDA and the remaining from state and local resources. If approved, the expansion will create an additional 40 new jobs for the City of Cottonwood and the surrounding area.

Although being designated distressed indicates a state of trouble for our southwestern counties, it's encouraging to know that there are projects developing and the opportunities for obtaining assistance through program like the EDA.



Mid Continent Cabinetry Plant located in Cottonwood, Minnesota. This plant currently employees 87 people and with the possible expansion program will create an additional 40 employees

#### **ECONOMIC DISTRESS**

Economic distress is a topic we as economic development and community development staff have dealt with a great deal in recent months. Although the effects of the agriculture crisis seem very obvious to those of us who live and work in southwest Minnesota, we are having to prove the level of our regional distress to others outside the area. In order to do this, a number of indicators were considered including various agricultural data, labor market statistics, population comparisons (1980 Dicennial Census and 1987 State Demographer's estimates), bank closings, and welfare statistics.

- Over the period of 1981 through 1986, a sharp decline in farm land values is seen. As land values declined a number of affects were felt. Among them were a decline in the farmer's borrowing capability (due to the loss of collateral capacity); a decrease in the assessed value of farmland resulting in declining property tax revenues collectible by county, city and state governments; and fewer dollars circulating in the local economy.
- Between 1980 and 1986, the number of Minnesota farms decreased from 104,000 to 93,000, a loss of 11,000 farms or 10.6%. At the same time, the average farm size has decreased from 295 to 323 acres or about 9.5%.
- In the southwest region cash receipts of farmers declined by \$298,364 from 1983 to 1984.
- Although production of soybeans in Minnesota has increased between 1982 and 1986 the farm value of production has decreased by \$206,681,000.
- Between 1982 and 1986 production of corn has decreased by 3.7% while the farm value of production has decreased by 48.7%.
- The declining economies of farming and small business has lead to the loss of jobs and therefore people in the region. A recent Department of Jobs and Training states "...farming was at the root of this, like toppling dominos, other industries fell with it. As poor farm prices and high debts forced many independents out of farming, farms were consolidated and much cropland was idled, lessening the demand for farm hired hands, seed, fertilizer, pesticides, and related services. Decreased farm income meant fewer dollars spent at the region's retailers which crippled small business."
- Southwest Minnesota has lost a total of 5,821 people between 1980 and 1987 (4.24%). Changes ranged from a loss of 9.16% in Cottonwood County to a gain of 1.37% in Lyon County (the only one experiencing a gain). The average loss was 5.66% for the eight counties losing population.
- Unemployment rates continue to run below the state and national rates in southwest Minnesota. This is due primarily to the decline in population and the increasingly elderly population.
- 27.6% of banks closed by regulators in Minnesota have been located in southwest Minnesota (2 each in Rock, Nobles and Redwood Counties and 1 each in Jackson and Murray Counties). It is evident that 8 of the 10 closed banks were closed as a direct result of the agriculture crisis.
- The number of welfare recipients continue to increase in each county, an average increase of 35% is seen since 1980.

The facts, among many more have assisted us in developing a report about economic distress in southwest Minnesota.



Drilling Rig at Jackson Well Site

Progress to Date:

#### JACKSON

- -- 400 linear feet of water main installed, well dug, pump installed, tested Dike partially complete.
- -- 10 Requests for Funds made
- -- 90% complete \*



Excavation of Round Lake Pond Site

#### ROUND LAKE

- -- 228,714 cubic yards of earth excavated at pond site.
- -- Lift station complete
- -- 2,238 linear feet of force-
- -- 7,500' of piping installed
- -- 18 Requests for Funds made to SCDP
- -- 4 Requests for Funds made to MPCA
- -- 65% complete \*

\* Estimated

# SRDC ECONOMIC / COMMUNITY DEVELOPMENT COMMITTEE

Milford Gentz, Chairman Jackson	County
Berdell Bush Rock	County
Woody Kramer Redwood	County
Ed Quiring Cottonwood	County
Norman Madsen Lincoln	County
Paul Mettling Murray	County
Susan Bakke Lyon	County
Ronald Lawrence Nobles	County
Robert Schlagel Lyon	County
Marlo Skurdal Pipestone	County
Jane Eberwein Lyon	County
Mary Magnus Murray	County

# Jackson And Round Lake Projects Advance

Work began in FY 1988 on two major infrastructure improvement projects within the Region. The City of Jackson dug a new well to replace a contaminated water supply and was assisted through funding from the Minnesota Department of Trade and Economic Development's Small Cities Development Program. At approximately the same time, the City of Round Lake began work on a wastewater treatment facility in order to meet State Clean Water Standards. Supplemental funding is being provided by the Minnesota Pollution Control Agency, Small Cities Development Program and the Farmers Home Administration. Both projects have been major endeavors for each City and entail large expenditures of local funds, time and effort. The SRDC prepared applications for supplemental funding for both projects. Staff at the SRDC is also involved in the administration of the funds for each City.

### Minnesota Community Improvements Program

The SRDC has been actively involved in assisting regional communities prepare for the participate in the Minnesota Community Improvements Program (MCIP) in FY 1988. The MCIP was established in 1983 to provide a forum and a process through which citizens can become more involved in community development both within and across political boundaries. While cities usually serve as the focal point, the true spirit of community recognizes that people living in cities and those living in the rural areas outside of cities are interdependent. They rely on each other for their social and economic well-being.

Patterned after successful programs in other Midwestern states, MCIP stresses the cooperative involvement of people and government in improving their communities. Backbone of the MCIP process is the creativity and initiative of citizens, and the full use of local and outside resources in conducting community analysis, setting community goals, and in planning and carrying out programs to achieve those goals. Through involvement in MCIP, citizens have an opportunity to contribute ideas, develop and use leadership capabilities, and support community improvement effort.

In October of 1987 the Annual MCIP Recognition Conference was held in New Ulm. Among the communities given awards for their successful participation in MCIP were Lakefield (1st place) and Fulda (Honorable Mention). The SRDC is proud to have provided assistance to these communities in their efforts and look forward to even more regionwide involvement in the future.

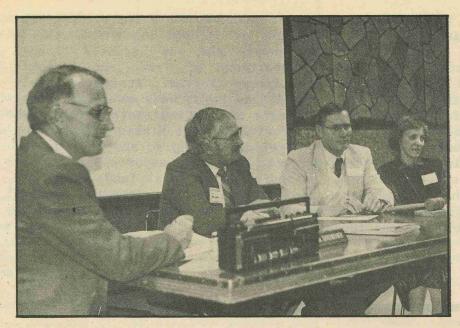


Fulda's Charlie Hopkins Accepting award from Governor Perpich

### SRDC'S AGING PROGRAM

### "Aging Programs In Action"

Legislative Long Term Care Forum



Panel of Senator Durenberger, Senator Vickerman, Representative Steensma and Marcy Harris at a forum on Long Term Care

In 1987, the Home Delivered Meals Program furnished 59,629 meals to 908 people at an average Title III federal cost of \$1.02 per



Marshall Home Delivered Meals. Pictured above is Barb Hill, WESCAP Nutrition Program's Nutritionist Assistant with Minnie Schultz HDM Participant

Arts and Aging a Title III grant presented over 50 programs in nursing homes and senior centers in Region 8



Paula Brandes and Shirley Mauch, The Eclectic Company

The Ombudsman Program in 1987 visited and served nursing home clients in Region 8



Annabel Greseth, Long Term Care Ombudsman, with Shirley J. Severson, Weiner Memorial Home in Marshall

In 1987, the Congregate Nutrition Program furnished 225,816 meals to 8,888 people at an average Title III federal cost of \$1.07 per meal



Luverne Mealsite

Three Senior Center Grant Applications for Title IIIB funds were approved in 1987



Marshall Senior Center in progress

### "Working With And For The Elderly"

#### **AGING PROGRAM SUMMARY**

The Southwest Regional Development Commission's Aging Program saw a year of many varied activities involving senior citizens and the communities they live in.

One of the "fun" projects the Aging Program was involved in was the grant awarded to the Southwest Minnesota Arts and Humanities Council for the "Arts and Aging" Program. Performances and workshops were held in senior centers and nursing homes throughout the area, by a variety of artists from singing and oral histories to workshops in poetry writing. There was a great interest shown by the local senior organizations in these cultural programs and events.

As an agency, we try to be a helpful and visible organization to both senior groups and provider organizations. We sponsored a bus for Day on the Hill activity, a regional conference on aging, involved both seniors and providers in legislative activities, sponsored network meetings, held trainings on medicare problems, met with all county boards and many service providers. We continue to visit the federally funded senior centers and nutrition sites to strengthen program activities.

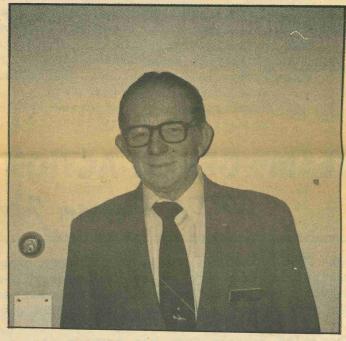
The Aging Program was successful in obtaining grants from the Southwest Minnesota Initiative Fund. One grant, for \$15,000 helped small senior centers not eligible for federal funds in renovating, repairs, or purchasing needed equipment. The second grant was for a senior needs and resources survey to document the characteristics, living conditions and needs of southwest Minnesota's older population. We will be sharing this information with all agencies that provide services to the elderly and organizations that represent the elderly.

The Aging Program Direct Service awards spent \$479,934 in federal funds for services to Older Americans during the calendar year 1987. These federal funds generated an additional \$385,499 in participant contributions, \$177,115 in local match and \$269,936 from other sources and served a total of 27,548 persons under the various programs. This is not an unduplicated count as one person may have utilized more than one service.



### AGING ADVISORY COMMITTEE

Mae Ambrose Jackson County Rep	٠.,
Alda Mae Brewster Lyon Co. Rep., AAF	RP
Everett Collin Cottonwood Co. Rep., Chairma	an
Pat Doherty Nobles Co. Rep	
Martha Graham	).
Mildred Jensen Redwood Co. Rep	٥.
Clayton Ihlen SRDC Rep	٠.
Karen Magyar Nobles Co. Rep	
John Maurer Redwood Co. Rep	
Victor Miller Murray Co. Rep	).
Ray Nelson Rock Co, Rep	
Harvey Scholten Rock Co. Rep	
Mary Sprau Murray Co. Rep	
Frank Swedzinski Lincoln Co. Rep	
lone Tracy Cottonwood Co. Rep	
Morris Vander Kolk Pipestone Co. Rep	
Larry Clauson (ex-officio) MBA Rep	
Dorothy Reker (ex-officio) Director, RSV	
Helen Western (ex-officio) Nutrition Proj. Dir	•



Ev Collin, Cottonwood County. SRDC's Aging Program Advisory Council Chairman

#### SRDC AGING FILM LIBRARY

The SRDC's Aging Program has a list of Videos/Slides/Films available for use by agencies or organizations that work for or with the elderly. These films are available at no cost. Call or write as far in advance to reserve a film.

#### FILMS

The Best Kept Secret
Active People Over 60
A Visit With Harry Jefferson
Health In The Later Years

#### VIDEOS

Promising Aging Special
People in Need of People: Fact or Fiction
The Elderly: "Pills and Problems"
Elderly Abuse

SLIDES (with script)

Basic Exercises for People Over Sixty Open Your Eyes to Driving Safely



#### SLIDES/TAPE

Accidental Hypothermia
Over the Counter Drugs
Hiring Experience... It's Good Sense, Good
Business
You and Your Medications
It There an HMO in Your Future?
At Home With Energy
In Good Health With Energy
Eating For Your Health
The Heart of a Healthy Life
Treating Yourself With Care
Making Wise Decisions: Long Term Care and You



### PRAIRIELAND ECONOMIC DEVELOPMENT CORPORATION

"Subordinated Financing For Business And Industry"

#### PRAIRIELAND ECONOMIC DEVELOPMENT CORPORATION

"Providing Subordinated Financing to healthy and expanding businesses in Southwest Minnesota"

#### What is PEDC?

Prairieland Economic Development Corporation is a not-for-profit Minnesota Corporation which is a cooperative effort between the public and private sectors to provide SBA 504 program financing to Southwest Minnesota. The Corporation was organized in 1983 with the assistance of the Southwest Regional Development Commission.

#### The Program

The program offers subordinated mortgage financing to healthy and expanding eligible small commercial and industrial business concerns. Incentives in the program include long term fixed rate financing (10 and 20 years); low down payment; and reasonably priced financing (generally 2% below local prime).

#### Amount Borrowed

Up to \$500,000 of the eligible project can be borrowed. However, the Prairieland portion of the project cannot exceed 40 percent of the project cost. The minimum Prairieland debenture is \$50,000 and loans will be denominated in \$1,000 increments.

#### The Financing Package

The financing package is a combination of two loans involving Prairieland and a participating lending institution. The typical structure of a loan, while somewhat flexible is:

- 50% Participating lending institution (of applicant's choice) at a negotiated term and rate
- 40% Prairieland Debenture, guaranteed by SBA, at a fixed rate for 10 and 20 year term
- 10% Business equity injection (NOTE: Business start-ups require 20-30% equity injection)



County Market in Marshall, MN was financed in part by SBA 504 financing using Prairieland Economic Development Corporation

#### PEDC BOARD OF DIRECTORS

Marnie Will, Chairman	Nobles	County
Dennis Roning	Rock	County
Ralph Bonnell	Jackson	County
Vacant	. Pipestone	County
Brad Oeltjenbruns	Murray	County
Glen Jensen	Cottonwood	County
Al Schultes	Redwood	County
Bob Reiter	Lyon	County
Harlen Gilbertson	Lincoln	County
THE RESERVE OF THE PARTY OF THE		

### **TEAMWORK IN ACTION**

SRDC Program Interaction

The SRDC continues to work in many program areas to provide assistance and work as an intermediary between both the local private and public sector, and the state and federal government. The following are synopses of major SRDC program areas.

The Aging Program does not provide direct services, rather, the role of the program is to plan, coordinate and advocate for the development of a system of services that will meet the needs of older persons. Through Title III Older Americans Act funds grants are given to non-profits and local units of government to fill in gaps. The Area Agency is available to communities and agencies to explore and assess the needs of the agency and to assist in expanding or developing programs.

Community Development addresses the issues facing communities such as health, safety and well-being of the general public. Primarily those areas which deal directly with public facilities and infrastructure.

The Economic Development Program focuses primarily on working one-to-one with businesses, both new and existing, and communities to attract new development and retain the current employment and population.

Physical Development encompasses three program areas: Environmental - which provides technical assistance on issues such as solid waste, land use, and natural resources; Parks and Recreation - provides technical assistance and works as an intermediary between the park grant funding source and the applicant; and Transportation - acts as an advocate for southwest Minnesota and communicates the needs of the area to the State Department of Transportation.

The SRDC programs cooperate internally and with local, state and federal government and private non-profit organizations to maintain and enhance the quality of life in southwest Minnesota. Cooperation is very important, because although each program operates independently, there is a constant exchange of ideas and information among each of them.

Over the past year, examples of program cooperation include:

- \* Community/Economic/Transportation/
  Aging. Coordinate groups with the Minnesota Community Improvements Program to act in cooperation to improve and preserve their surroundings.
- \* Community/Economic/Environmental provided information cooperatively to complete the Economic Development Administrations's public works applications for the Cities of Jackson, Worthington, and Cottonwood.
- \* Aging/Community/Economic began discussing the potential need for working together to address issues facing the increasing aging population and the effects of economic development in our communities.
- \* Transportation/Aging. Transportation
  Provider Survey The survey identifies public and private transportation
  providers in the Region.
- \* Transportation/Economic. Market
  Artery Survey The survey identified
  several locations in the region where
  economic growth has occurred since the
  1980 Census.
- \* Transportation/Community. Township
  Fire Protection and Ambulance Costs
  Survey indicates costs to townships
  for services.
- \* Transportation/Community/Economic
  Spring Weight Restrictions Restrictions affect commodity travel.

### "Legislative Initiatives To Meet Regional Challenges"

#### LEGISLATIVE SUMMARY

The 1988 Legislative Initiative of the Southwest Regional Development Commission was prepared by the Legislative Committee of the Commission and approved in January of 1988. The twenty-seven (27) legislative recommendations were considered to be the top priorities of the region and represent region-wide, non-partisan concerns of the Commission.

During the course of the Minnesota legislative session as well as Congress, Commissioners of the Southwest Regional Development Commission met and continue to meet with legislators and congressional delegations to discuss legislative priorities. The result is legislation which is generally supportive of the area of Southwest Minnesota.

Of the twenty-seven (27) legislative recommendations, fourteen (14) or 51 Percent were either partially successful or fully successful. This success rate is good, but it could not have been accomplished without the hard work of the SRDC Legislative Committee and Commission members and the full cooperation of the area legislators. The courtesy and interest extended to the Southwest Regional Development Commission by area legislators was very helpful in the implementation of the legislative effort. The SRDC greatly appreciates this cooperation and hopes to continue to build on this partnership in the future.

The following chart indicates the successful results of the twenty-seven (27) legislative recommendations.

#### LEGISLATIVE BOX SCORE

ELGIOLATIVE BOX GOOTLE		
Topic	Action	
Decrease worker's compensation	Partially Successful	
Economic Development assistance for rural communities	Partially Successful	
Development of the tourism potential	Partially Successful	
Revise the Greater Minnesota Corporation Act of 1987	Partially Successful	
Phased transfer of motor vehicle excise tax from the general fund to road user fund for more public transit for the elderly	Partially Successful	
Repeal of nursing home beds in areas of demonstrated need	Partially Successful	
Expansion of service to assist family members and other informal caregivers	Successful	
Re-establish the full funding of the homeowners/renters tax credit	Successful	
Consolidate existing and proposed catagorical grant programs for rural revitalization	Successful	
Small park project acquisition and construction programs	Partially Successful	
Local water management planning	Partially Successful	
Local units of government to use funds from the sale of general obligation bonds for road and bridge construction	Partially Successful	
Adjust fuel tax	Partially Successful	
Reauthorization of the bridge bonding program	Partially Successful	

#### SRDC LEGISLATIVE COMMITTEE

Jim Miller, Chairman	Cottonwood County
Carl Hauschild	Lincoln County
Berdell Bush	Rock County
Milford Gentz	Jackson County
Woody Kramer	Redwood County
Al Gruis	Nobles County
John Wreath	Lyon County
Jackie Zerr	Lyon County
Clayton Ihlen Agin	g Advisory Council
Eloise Hauschild	Lincoln County
Mary Magnus	Murray County
Ron Lawrence	Nobles County



Gary Graham and Loren Carlson discuss the legislative program with Governor Perpich



State Senator Gary DeCramer and State Representative Ted Winter discuss legislative priorities with SRDC Commissioners in Luverne

# STATE LEGISLATORS REPRESENTING REGION 8

#### SENATORS

Senator	David J. Frederickson, Murdock	District	20
Senator	Dennis R. Frederickson, Morgan	District	23
Senator	Gary DeCramer, Ghent	District	27
Senator	Jim Vickerman, Tracy	District	28

#### REPRESENTATIVES

Representative Howard Miller, Redwood Falls - Dist. 20B
Representative Terry Dempsey, New Ulm --- District 23A
Representative Norm DeBlieck, Milroy ---- District 27A
Representative Andy Stensma, Luverne ---- District 27B
Representative Ted Winter, Fulda ------ District 28A
Representative Katy Olson, Sherburn ----- District 28B

### "Voices Heard"

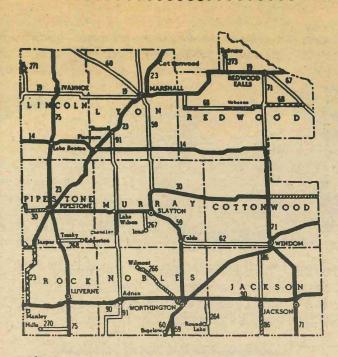
#### SRDC TRANSPORTATION

#### COMMITTEE

Loren Carlson, Chairman Jackson	County
Jim Miller Cottonwood	County
Darold Neperman Redwood	County
Robert Feeken Nobles	County
Woody Kramer	County
Paul Mettling Murray	County
Merten Petersen Rock	County
Ed Paradis Lyon	County
Joseph Stepanek Pipestone	County
Carl Hauschild Lincoln	County
Ed Quiring Cottonwood	County
Rollin Haynes Murray	County
Ronald Lawrence Nobles	County
Eloise Hauschild Lincoln	County
Robert Schlagel Lyon	County
Marlo Skurdal Pipestone	County

#### **ELDERLY HANDICAP TRANSIT GRANTS**

One grant application was submitted this year for Section 16(b)(2) federal transit funding (Crippled Childrens/Lakeview School). Notification of grant funding will be later this year. Two of the three 1987 grant applicants (Murray County DAC and CCSI/ Lakeview) were notified their grants were approved and are anticipating arrival of their vehicles.



KEY:			
-	10 Ton	1988	
	9 Ton	Spring Weigh	
7/////////	7 Ton	Restriction	
XXXXX	5 Ton	in Region 8	3
Maximum Lo	ad/Axle		

Both the Region and Counties contacted the Mn/DOT concerning proposed 1988 spring weight restrictions. Major changes from the proposed restrictions to the final restrictions are as follows: 9 ton to 10 ton - Hwy. 59/30 from Slayton to Pete's Corner; 7 ton to 9 ton - Hwy. 19 from Ivanhoe to SD border; 7 ton to 9 ton - Hwy. 271 from Hwy. 19 to North of Hendricks; 7 ton to 9 ton - Hwy. 68 from Marshall to Canby; 7 ton to 9 ton Hwy. 71 from Hwy. 14 to Redwood Falls; 7 ton to 9 ton Hwy. 67 from Hwy. 68 to Redwood Falls.

#### TRANSPORTATION SUMMARY

The Southwest Regional Development Commission continued its coordination with the Minnesota Department of Transportation in planning and development of a comprehensive transportation system. The SRDC Transportation Committee met on eight occasions during the year. Major topics of discussion included the Market Artery Study, the Chicago & Northwestern Railroad abandonment process, Burlington Northern's Certificate of Transportation Program, the Highway Funding Bill, Candidate projects for Mn/DOT Districts 7 & 8 - 1990 resurfacing and 1991 reconditioning, Transit Provider Survey, and Spring Weight Restrictions. The Committee also met with Mn/DOT Districts 7 & 8 Engineers to discuss future road improvements in the Region. The Region will continue analysis and updating data in the Transit Provider Survey.

#### HIGHWAY MARKET ARTERIES STUDY

In 1986, new market artery legislation was passed. The new legislation is designed to eliminate seasonal axle weight restrictions on state highways that serve as primary commercial truck routes. The legislation states that a market artery is a trunk highway or segment thereof that: 1) connects significant centers; 2) connects highways described in; 3) provides access to a transportation terminal; or 4) provides temporary service to a shipping or receiving point on a market artery.

The Minnesota Department of Transportation (Mn/DOT) has been in the process of determining significant centers and generators of major truck traffic (truck terminals). Mn/DOT was using 1980 Census data to determine significant centers and requested the Regional Development Commissions for updated data.

In January 1988, the SRDC conducted a Market Artery Survey. The mayors of the 81 cities in the Region were requested to provide data concerning retail sales, wholesale sales, and number of employees and truck traffic generated of employers in or near their city. There was a 25% return on the surveys. Due to the confidential nature of the data, only city totals were provided to Mn/DOT. Mn/DOT used the data to determine if they had omitted any significant centers and truck traffic generators. The truck volume data assisted Mn/DOT in determining commercial access routes which will connect to the market artery system.

During FY1989, the SRDC will provide further comment on the determination of Market Artery Routes (10 ton year round), Commercial Access Routes (high risk 10 ton year round), and Local and Regional Routes (seasonal tonage determined by road testing data).

#### 1987 TRANSPORTATION PROVIDER SURVEY

The SRDC completed a Regional Transportation Provider Survey. The survey was conducted in order to inventory present transportation providers and identify areas where transit service may be lacking. One goal of the SRDC is to enhance the coordination of transit services to the transit dependent.

A survey questionnaire was sent to all paratransit providers identified in a 1981 SRDC/Area Agency on Aging survey; nursing homes in the region; county veteran service officers; county agencies; and private transit providers. The survey return was 50%. In an effort to obtain more complete data the remainder of the transit providers or potential providers were contacted by SRDC staff by telephone or by the Mn/DOT Office of Transit through personal interviews.

The survey identified transit providers in the region from both the public and private sectors. The data was separated into three general areas: Transit Providers (public and private for general public and/or special populations); Emergency Transportation Service (EMS and First Responder); and School District Transportation.

The SRDC will analyze the data to assist in determining transit needs for the Region's residents.

### PARKS AND RECREATION

### "Groundwork In Progress"

#### PARKS AND RECREATION SUMMARY

The SRDC Parks and Recreation Committee continued involvement with enhancement of Parks and Recreation in Region 8. The Committee has been working on encouraging legislation for small park grants. Monitoring legislation and speaking with legislators, keeping contact with state agencies, assisting local units of government with grant applications, and coordination of park grant applicant site tours were activities conducted under the Parks and Recreation Work Program during Fiscal Year 1988.

### SRDC PARKS AND RECREATION

#### COMMITTEE

Loren Carlson, Chairman Jackson	County
Susan Bakke Lyon	County
Leland-Priebe Murray	County
Merten Petersen Rock	County
Roland Wray Jackson	County
James Derickson Cottonwood	County
Eloise Hauschild Lincoln	County
Roy Syverson, Jr Redwood	County
Robert Feeken Nobles	County

#### **OUTDOOR RECREATION GRANTS**

Two of the ten units of governments, the Cities of Chandler and Tracy, were notified that their 1988 Preliminary Grant Applications for funding from Land and Water Conservation (LAWCON) and the Legislative Commission on Minnesota Resources (LCMR) were approved. Both Chandler and Tracy applied for Athletic Facilities grant monies. The 1989 grant cycle began late this year and grant pre-applications will not be due until the SRDC FY 1989.

#### **ENVIRONMENTAL / LAND USE SUMMARY**

# ENVIRONMENTAL / LAND USE

"Assisting Local Units Of Government"

#### **ROCK COUNTY ZONING UPDATE**

Rock County contracted with the SRDC complete an update to the Rock County Zoning Ordinance. The update included updating definitions, incorporating floodplain management language according to specifications of the Federal Emergency Management Agency and the Minnesota Department of Natural Resources, adding language to provide orderly installation of Essential Public Utilities, adding language to provide for orderly annexation, and amending sections pertaining to signing. The update awaits public hearing and County Board approval during SRDC FY1989.

#### SOUTHWEST SOLID WASTE MANAGEMENT TASK FORCE

The counties of Jackson, Lincoln, Lyon, Murray, Nobles, Pipestone, and Rock entered into a joint powers agreement in 1986 in order to develop mandated county solid waste plans. Progress of the county plans is nearing completion. The plans have been submitted to the Waste Management Board for comment and later will be sent for approval. The plans include options that would reduce the volume of waste flow entering landfills. Such options include recycling, composting, yard waste composting, incineration, and public education waste reduction.

At present, the task force is examining the possibility of interested counties in southwest Minnesota hiring a Solid Waste Coordinator. The proposed coordinator would work to enhance existing recycling efforts and assist in the implementation of additional programs.

#### TOWNSHIP FIRE PROTECTION

#### AND AMBULANCE COSTS SURVEY

In response to several townships, the Southwest Regional Development Commission conducted a survey of the Region's 163 townships to determine fire protection and ambulance service providers and costs. The Region has conducted this survey every four years since 1976. The township's response to the survey was exceptional; 123 (75%) townships responded and 108 (66%) indicated they wanted a copy of the analysis and results.

During the 1988 Fiscal Year, the SRDC continued its Environmental and Land Use Program. The Committee met three times at which major topics of discussion included Solid Waste Management Issues, County Water Plans, Comprehensive Waste Reduction Bill, Proposed Zoning and Planning Bill changes, and a Regional Recycling Workshop. Rock County contracted the SRDC to prepare a zoning update and contract negotiations began for segments of the County Water Plans. The SRDC shall continue its involvement with local units of government in the Region to assure environmentally sound development.

#### **ENVIRONMENTAL / LAND USE**

#### COMMITTEE

	•
Lincoln	County
Murray	County
Murray	County
Lincoln	County
Jackson	
Nobles	County
Pipestone	County
Nobles	
Lyon	County
Lyon	
. Cottonwood	County
Jackson	
	Murray Lincoln . Pipestone . Cottonwood Jackson Nobles . Pipestone Rock Redwood Nobles Lyon Lyon Cottonwood

#### AREA PARK MANAGERS MEET

The SRDC has given technical assistance to interested park managers in the region by providing the opportunity to meet and exchange ideas and discuss common problems. The Area Park Managers Organization met several times. Activities they have been involved with include a tour of several regional parks, meetings with persons knowledgeable in playground safety and pesticide use, the joint purchasing of supplies, arranging for general grounds and Turf and Ornamental tests, and a Lawn Mower Display Day.

### TRAVEL SOUTHWEST MINNESOTA

### "A Great Time Without A Big Bill"

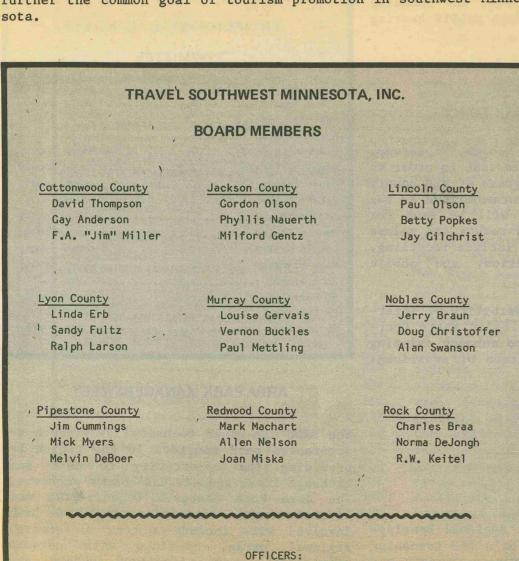
#### TRAVEL SOUTHWEST MINNESOTA

For more than a year now a group of people from the southwest corner of the state have been working intensively on promoting tourism in the area. The group has come to be known as "Travel Southwest Minnesota, Inc.," a non-profit corporation made up of representatives from each of the nine counties involved. A great deal of enthusiasm and hard work has gone into their first endeavor, a map/brochure depicting locations of the many attractions, sites and events in southwest Minnesota.

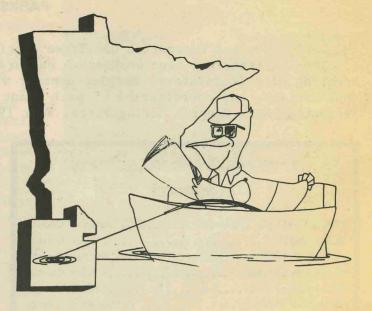
With the assistance of MN Office on Tourism Joint Venture Funds, the map/brochure is set to be printed yet this summer. Distribution of the Travel Southwest Minnesota map/brochure is likely to begin in August in a number of locations throughout the region. Racks are currently being assembled to place at strategic regional locations which will not only display the Travel Southwest Minnesota publication but also maps and brochures from throughout the nine counties. A network of the Retired Senior Volunteer Program will make sure the racks are kept will stocked and maintained.

The Travel Southwest Minnesota, Inc. board meets on the first Thursday of each month with various committees meeting in the interim to complete tasks that arise. Excellent participation by each county has added to the groups success and continuing support.

The Southwest Regional Development Commission is proud to have been a catalyst in the organizational phases of Travel Southwest Minnesota, Inc. The group has demonstrated the ability to work cooperatively and independently in a positive manner. Both organizations have similar goals in the area of tourism promotion in the region but the separation of Travel Southwest Minnesota, Inc. from the SRDC is inevitable and even desirable in order for both to proceed and grow in their capacities. It is the hope of the SRDC to maintain a close relationship with Travel Southwest Minnesota, Inc. in the area of technical assistance in order to further the common goal of tourism promotion in southwest Minnesota.



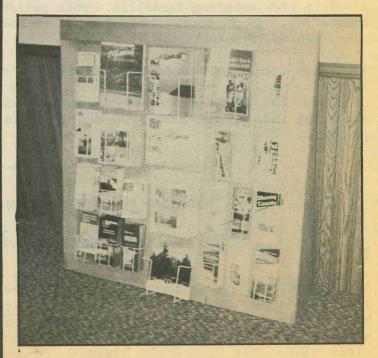
Chairperson: Linda Erb
Vice-Chairperson: David Thompson
Secretary-Treasurer: Gordon Olson



Travel Southwest Minnesota, Inc.'s Pelican, created by Robert Gervais of Currie, MN

## TRAVEL SOUTHWEST MINNESOTA, INC. ACTIVITIES OF PY 1988

- -- Selection of officers
- -- Adoption of by-laws
- -- Became a non-profit corporation
- -- Received Joint Venture Grant Funds
- -- Accumulated information on each county's attractions
- -- Prepared a draft of map/brochure to be used by artist
- -- Collected brochures from throughout the region
- -- Worked to establish a regionwide distribution network for all brochures
- -- Obtained distribution racks to be placed throughout the region
- -- Met on a monthly basis



Travel Southwest Minnesota, Inc. Distribution Rack