Southwest Regional

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Development Commission

Annual Report

Fiscal Year 1987

WHAT'S

INSIDE

Administration and Budget "Effective Administration Makes for Commission Stability"

Economic & Community Development "Partnerships Mean Progress"

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SRDC's "Aging Program In Action"

Tourism "An Untapped Resource"

HMO's In Southwest Minnesota

~~~ Legislation "SRDC's Legislative Recommendations Produces Results"

Transportation "Impacting Regional Highway Issues"

Parks & Recreation "Impacting Recreation Needs"

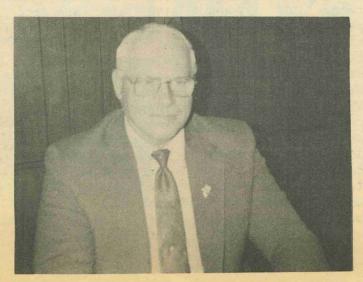
Environmental / Land Use "Continued Involvement and Coordination"

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Prairieland Economic Development Corporation "Providing Subordinated Financing to Healthy and Expanding Businesses in SW MN"

PARTNERSHIPS IN PROGRESS



SRDC Chairman Carl Hauschild

CHAIRMAN'S MESSAGE

A word which is heard often in both the public and private sectors is that of competitiveness. I am of the opinion this word expresses the entire meaning of the world in which we live. Basically it has the meaning of striving or vying with others for prize, position or the necessities of life. In Southwest Minnesota we are all now aware that we are in constant competition to improve our position in the world.

In response to this situation of increasing emphasis on competitiveness, the Southwest Regional Development Commission (SRDC) is working to insure the nine (9) counties of Southwest Minnesota maintain competitive edge. This is being done by insuring that the SRDC remains a forum for the discussion and resolution of issues which effect our competitive situation in Southwest Minnesota.

Another way this situation of competitiveness is being resolved is the creation of partnerships for progress both within and out of the region. During Fiscal Year 1987, the SRDC worked hard at this task and directed its resources toward accomplishing this goal.

The purpose of this Annual Report is to highlight for you the SRDC activities over a year's span of time and to increase your understanding of the role and function of the Southwest Regional Development Commission.

In closing, I wish to state that the sole purpose of the Southwest Regional Development Commission is to serve the citizens of Southwest Minnesota. I think upon your review of this report you will agree the SRDC is enhancing the competitiveness of the region, by being a partner in progress.

Carl Hauschild, Chairman Southwest Regional Development Commission

SRDC EXECUTIVE COMMITTEE

| Carl Hauschild | airman |
|-------------------------|---|
| Milford Gentz Vice-Ch | |
| Paul Mettling Tre | CONTRACTOR OF THE PARTY OF THE |
| W.F. "Woody" Kramer Sec | retary |
| W.F. "Woody" Kramer Sec | retary |



SRDC BOARD OF DIRECTORS

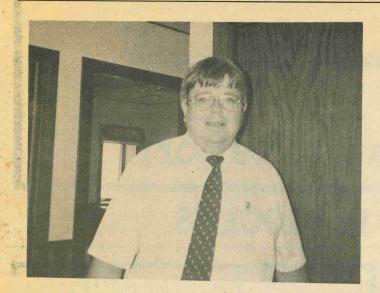
Pictured above are the SRDC Board of Directors. From left to right are Paul Mettling, Dennis Roning, Ron Lawrence, Norman Madsen, John Wreath, Milford Gentz, Carl Hauschild, Loren Carlson, Clayton Ihlen, F.A. "Jim" Miller, Woody Kramer, and Darold Neperman. Missing are Robert Schlagel and Robert Demuth.

SRDC COMMISSION MEMBERS

| | Ed Quiring, Mayor of Mountain Lake Cottonwood County Municipalities |
|---|---|
| | James Derickson Cottonwood County Town Boards |
| * | F.A. "Jim" Miller Cottonwood County Commissioners |
| | Roland Wray, Mayor of Heron Lake Jackson County Municipalities |
| | Abner Brandt Jackson County Town Boards |
| * | Milford Gentz Jackson County Commissioners |
| | Norman Madsen, Mayor of Arco Lincoln County Municipalities |
| | Eloise Hauschild Lincoln County Town Boards |
| * | Carl Hauschild Lincoln County Commissioners |
| | Susan Kaye Bakke Lyon County Municipalities |
| | Ed Paradis Lyon County Town Boards |
| * | John Wreath Lyon County Commissioners |
| | Mary Magnus, Mayor of Fulda Murray County Municipalities |
| | Leland Priebe Murray County Town Boards |
| * | Paul Mettling Murray County Commissioners |
| | Ronald Lawrence, Mayor of Adrian Nobles County Municipalities |
| | Robert L. Feeken |
| | Mary Baumgard Nobles County Commissioners |
| | Marlo Skurdal Pipestone County Municipalities |
| | Joseph Stepanek |
| | Clayton Ihlen |
| | W.F."Woody" Kramer, Mayor of Vesta Redwood Co. Municipalities |
| | |
| - | Roy Syverson, Jr., Redwood County Town Boards |
| * | Darold Neperman Redwood County Commissioners |
| | Berdell "Bud" Bush, Mayor of Hills Rock County Municipalities |
| | Merten Peterson Rock County Town Boards |
| | Dennis Roning Rock County Commissioners |
| | Robert Schlagel City of Marshall |
| | Robert Demuth, Mayor of Worthington City of Worthington |
| * | Loren Carlson Region 8 School Boards |
| | Alvin Gruis Region 8 School Boards |
| | Rollin Haynes Region 8 Ministerial Association |
| | Jim Veenhuis, Sr Soil & Water Conservation District V |
| | Jackie Zerr Countryside Council |
| | David Larsen Lower Sioux Community |
| | Jane Eberwein Mainstay, Inc. |
| | |
| | |

ADMINISTRATION AND BUDGET

"Effective Administration Makes For Commission Stability"



EXECUTIVE DIRECTOR GARY GRAHAM

EXECUTIVE DIRECTOR'S STATEMENT

The Southwest Regional Development Commission is working hard to increase the competitiveness of the nine (9) southwest counties of Minnesota. Your staff of the commission has responded to this challenge by striving to be innovative and resourceful in our efforts on behalf of Southwest Minnesota.

Through planning management and technical assistance provided by your staff, accomplishments have been made in the areas of economic and community development, aging, solid waste management, legislative matters, transportation, parks and recreation, and environmental issues. These accomplishments have had a measurable positive effect upon the competitiveness of Southwest Minnesota.

On behalf of the SRDC staff, I wish to express the appreciation for the cooperation, participation, and support of local officials and interested citizens in the operations of the commission. Through the efforts of these persons and the SRDC staff, I am convinced that Southwest Minnesota will continue to increase its competitiveness.

SRDC POLICY SCREENING COMMITTEE

| Carl Hauschild, Chairman | Lincoln | County |
|--------------------------|--------------|--------|
| Jim Miller | . Cottonwood | County |
| Mary Magnus | Murray | County |
| Berdell Bush | Rock | County |
| Robert Demuth | Nobles | County |
| Abner Brandt | Jackson | County |

SRDC BUDGET & PERSONNEL COMMITTEE

| Dennis Roning, Chairman Rock | County |
|------------------------------|--------|
| Jim Miller Cottonwood | County |
| Milford Gentz Jackson | County |
| Paul Méttling Murray | County |
| Carl Hauschild Lincolr | County |
| Clayton Ihlen Pipestone | County |
| Loren Carlson Jackson | County |
| Alvin Gruis Nobles | County |
| Woody Kramer | County |
| Robert Demuth Nobles | County |
| Eloise Hauschild Lincoln | County |
| John Wreath Lyon | County |
| Roy Syverson, Jr Redwood | County |

ADMINISTRATIVE SUMMARY

No agency will be successful unless proper and effective administration are present. During Fiscal Year 1987 the Southwest Regional Development Commission continued to demonstrate its ability to manage public resources and administer a wide range of human, physical and economic development programs through sound administration and budget-

The SRDC through consistent budget administration,

ary practices.

limited budget amendments; maintained proper reporting requirements, incorporated previous suggestions audit into its operations and continued to use computer software and hardware as management tools to monitor fiscal affairs. As a results of these efforts, the commission finished Fiscal Year 1987 at budget with no increase necessary in local funding support.

FISCAL YEAR 1986 AUDIT SUMMARY

The State Auditor's opinion stated that the SRDC's Fiscal Year 1986 general financial purpose fairly statement disclosed the financial position and results of operations of the Commission for the year which ended June 30, 1986. The Report of the State Auditor on Federal Financial Assistance showed no material weaknesses in Commission internal accounting procedures and administration of the federal financial assistance programs of the Commission. One legal compliance issue in regards to fringe benefits was presented with a reclassification made and future payments found to be in compliance. The Commission had no

items to resolve from the Fiscal Year 1985 audit.

WORK PLAN AND BUDGET REPORT

During Fiscal Year 1987, the SRDC followed the objectives and work elements of its adopted Work Program. In this program, nineteen objectives and/or work elements were present. The SRDC is proud to report that all of these work elements were either met or exceeded. The accomplishments were achieved with no increase in staff and through good financial management, the Commission expects to end the fiscal year at the projected budget.

The Work Program and Budget for Fiscal Year 1988 was prepared by using the various standing committees of the commission. Each of these committees integrated its work various elements with budgetary considerations. The Budget and Personnel Committee of the commission then coordinated these work elements into a budget for Fiscal Year 1988. In presenting the Fiscal Year 1988 Budget to the commission, Budget and Personnel Committee Chairman Dennis Roning stated that the budget will require no increase in the local mill levy which was authorized in Fiscal Years 1986 and 1987, furthermore no use of reserve funds is anticipated.

On May 26, 1987, the Southwest Regional Development Commission approved the Work Program and Budget for Fiscal Year 1988. Copies are available from the SRDC Offices in Slayton.

SRDC REVENUES AND EXPENDITURES

REPORTING PERIOD BUDGET (Fiscal Year 1987) Revenues by Fund

| Tax Levy | \$108,231 |
|--|-----------|
| State Appropriation | 41,795 |
| Minnesota Board on Aging | 59,823 |
| Economic Development Adm | 58,597 |
| MN Developmental Disabilities | 16,435 |
| MN Department of Transportation | 15,000 |
| Mn/DOT Jurisdiction Study | 10,119 |
| Contracts | 33,239 |
| Interest Earned & Miscellaneous | 11,492 |
| Reserve for Unemployment | 1,556 |
| Unobligated Reserves | |
| (Commission Fringe) | 2,093 |
| Distriction of the Control of the Co | 0 |
| | |

REPORTING PERIOD BUDGET (Fiscal Year 1987) Actual Expenditures

| Salaries and Fringe | \$208,227 |
|-------------------------------|-----------|
| Staff Travel | 18,693 |
| Committee Expenses | 44,049 |
| Rent | 15,000 |
| Postage | 7,801 |
| Telephone | 8,997 |
| Printing/Publication | 12,640 |
| Supplies | 4,383 |
| Insurance | 2,050 |
| Depreciation | 5,501 |
| Audits | 6,620 |
| Computer/Displaywriter | 3,135 |
| Aging Workshops | 1,892 |
| Equipment | 3,774 |
| Other | 3,277 |
| Unemployment | 3,596 |
| Previous FY Commission Fringe | 2,093 |
| | |

TOTAL \$351,728

TOTAL \$358,380



Pictured above are FY'87 SRDC Staff Members: Front row L-R are Rhonda Wynia, Ann Schaffer, Gary Graham, Gloria Vande Brake & Florence March. Back row L-R are Dianne Crowley, Annette Wayne-Bair, Maddy Forsberg, Barb Kirchner, Brenda Pommier & Janet Schaeffer

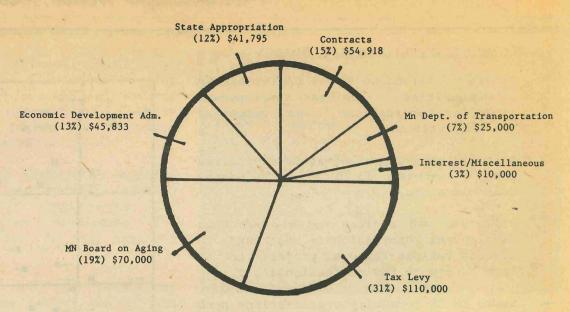
SRDC STAFF MEMBERS

Gary Graham Executive Director
Maddy Forsberg Aging Program Manager
Ann Schaffer Economic Development Planner
Annette Wayne Bair Physical Development Planner
Susan Pirsig Community Development Planner
Rhonda Wynia Office Manager
Dianne Crowley Financial Officer
Barb Kirchner Administrative Technician
Janet Schaeffer Secretary
Brenda Pommier Secretary
Florence March Clerk/Typist

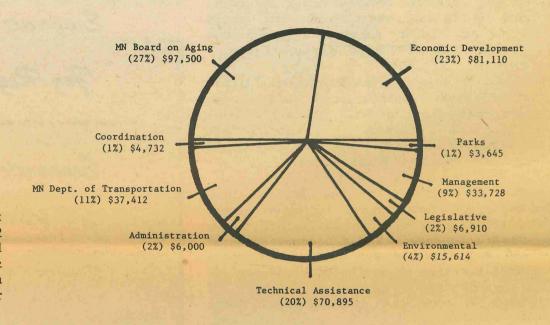
PROJECT REVIEWS

During Fiscal Year 1987 the Southwest Regional Development Commission reviewed 92 projects from within the Region to avoid duplication and insure wise use of public funds. If you are interested in receiving a complete listing of the project reviews for FY'87 please contact the SRDC office.

FISCAL YEAR 1988 REVENUES



FISCAL YEAR 1988 EXPENDITURES



DOCUMENTS, STUDIES, AND RECOMMENDATIONS ADOPTED DURING FISCAL YEAR 1987

- -- 1987-1990 Area Plan
 "Strategic Planning toward
 the 1990's"
- -- "The Golden Pages" a
 Directory of Services for
 Older Perons, revised
 July, 1986
- -- Foundation Packet January, 1986
- -- Directory of Medicare -- Participating Physicians for Southwestern Region VIII
- -- Title IIIB Grantee Manual revised June, 1986
- -- Fiscal Year 1986 Audit Report
- -- Fiscal Year 1987 Indirect Cost Plan
- -- SRDC 1987 Legislative Recommendations
- -- Fiscal Year 1988 Work Program and Budget
- -- Regional Highway Jurisdiction Study Report

OLDER AMERICANS ACT FUNDS FOR THE REGION'S ELDERLY

Older Americans Act funds are awarded to local units of government and non-profit agencies to help develop needed services and fill the gaps in existing services. A total of \$525,381 was awarded in FY87, in federal and state funds.

Funding priorities are established by the Aging Advisory Council and the SRDC, based on needs assessments conducted throughout the Region. If you are interested in seeking Older Americans Act funds to expand or develop a service, contact Maddy Forsberg, Aging Program Manager at the SRDC office.

DIRECT SERVICE GRANTS AWARDED DURING FISCAL YEAR 1987

FUNDED JULY 1, 1986

| Legal and Paralegal Services \$ | 20,000 |
|-------------------------------------|--------|
| WESCAP Transportation | 49,000 |
| Murray County Transportation | 1,998 |
| Pipestone County Transportation | 6,626 |
| Senior Citizens Program Developer . | 13,492 |
| Region 8 North Homemaker | 17,890 |
| Murray Co. Coordinator on Aging | 5,818 |
| | |

FUNDED JANUARY 1, 1987

| WESCAP (Congregate) Federal | .: \$230,273 |
|-----------------------------------|--------------|
| WESCAP (Congregate) State | 98,085 |
| WESCAP (Home Delivered) Federal . | 58,049 |
| Peer Counseling Services | 24.150 |

ECONOMIC AND COMMUNITY DEVELOPMENT

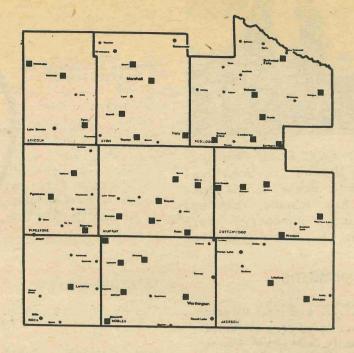
"Partnerships Mean Progress"

ECONOMIC DEVELOPMENT SUMMARY

- Provided assistance to 93 businesses in 38 communities on business development, financial projections, and potential funding options.
- Assisted several out-of-state businesses with an interest in locating in southwest Minnesota.
- Organized and staffed monthly economic development professionals meetings to discuss various regional projects and to form a network for professionals.
- Spoke to 48 community organizations such as: Development Corporation, Chamber of Commerce, and Kiwanis on economic development issues.
- Provided assistance to the cities of Tyler, Jackson, Redwood Falls, Slayton, and Fulda on short and long range planning, labor surveys and business retention for the Star Cities Program.
- Wrote three Southwest Minnesota Initiative Fund applications which were approved for funds: Schmetterlings, Ltd. from Jeffers; Toka Distributing, Inc. from Jackson; and Station Industries, Inc. from Edgerton.
- Two applications to the Small Cities Economic Development Program were written and approved: City of Lakefield, Hussong Expansion; and City of Currie, K & M Mushrooms. The SRDC is administering these projects and continuing to administer for the City of Edgerton Industrial Development Project.
- The SRDC formed a partnership with the Private Industry Council. The goal for the contract is to work together to create new jobs and to retain jobs in Southwest Minnesota.
- Two regional forums on tourism were held to discuss the tourism potential for Southwestern Minnesota. A Regional Tourism Committee was established to identify specific tourism projects. The committee has representation from each of the nine counties in the southwest Region.
- During Fiscal Year 1987, the Prairieland Economic Development Corporation approved SBA consideration for four businesses in the region in the counties of Pipestone, Lyon, and Nobles, approximately 145 jobs well be created.

COMMUNITY/ECONOMIC DEVELOPMENT COMMITTEE

| Milford Gentz, Chairman Jackson | County |
|---------------------------------|--------|
| Berdell Bush Rock | County |
| Woody Kramer Redwood | County |
| Ed Quiring Cottonwood | County |
| Norman Madsen Lincoln | County |
| Paul Mettling Murray | County |
| Susan Bakke Lyon | County |
| Ronald Lawrence Nobles | County |
| Robert Schlagel Lyon | County |
| Marlo Skurdal Pipestone | County |
| Jane Eberwein Lyon | County |
| Mary Magnus Murray | County |
| | |



Economic Impact For Region 8

CENSUS

The SRDC houses a Information Census Library. The library has various data available on population, population projections, housing, employment, unemployment, demographic information, etc.

counties, Cities. non-profit organizations, or anyone interested in Census data may utilize the library by contacting our office at 507/ 836-8549.

Economic Development Partnerships

ECONOMIC DEVELOPMENT LINKAGES

SOUTHWEST MINNESOTA

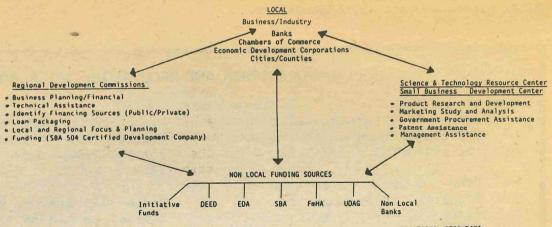


CHART OF ECONOMIC DEVELOPMENT LINKAGES

DEVELOPED DURING FY'87

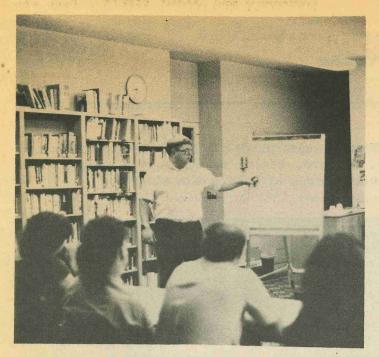
ADDITIONAL RESOURCES

Higher Education (SSU, Wgtn.
Community College & SVII): Training
and Small Business Hanagement
Private Industry Council &
Job Training:Employee
Subsidies
Job Service:Employee
Referral
MN Extension Service:
Workshops & Tourism

Workshops & Tourism Countryside Council:Research MN Inventors Congress: Assistance to Inventors

During FY 1987, the Southwest Regional Development Commission became active in securing linkages in its economic development activities as well as those of other participants in the economic development scheme.

One statement which as constantly being in Minnesota as well as other states was the lack of coordination of various participants in the economic development scheme. The Southwest Regional Development Commission in FY1987 recognized that such a situation was beginning to occur in Southwest Minnesota. In order to prevent any deterioration in the region's competitiveness and to possibly improve the situation, the commission began to develop a series of partnerships or linkages between these various participants. The result is the chart of linkages in which the economic development scheme can be traced. The ultimate consequence of such efforts will be a clear-cut scheme of economic development on a regional basis, with role of each of the participants in the scheme clearly defined. The end-product will be a region which maintains or improves its competitiveness.



SRDC Executive Director Gary Graham explains financing options in Balaton

BUSINESS DEVELOPMENT

A large part of the SRDC's role in Economic Development is providing technical assistance to those individuals who want work on business development within their community. Whether the development is done by a private business owner, a Commercial Club, or a City's Economic Development Corporation; the SRDC can offer assistance in business planning/financial, identifying sources of public and private funding and loan packaging. Over the past year the SRDC has worked with over 90 businesses and has spoken to many community groups interested in economic development. The rural situation has challenged Southwest Minnesota to rise to its potential. For every business assisted a job is created or retained and that means one more person staying in Southwest Minnesota.

ECONOMIC DEVELOPMENT WORKING WITH JOB TRAINING

One of the most fundamental tasks the SRDC accomplishes in economic development is that of providing technical assistance to business or industry. An essential element to business development in the State of Minnesota is "Job Creation". One of the resources the SRDC utilizes frequently for technical assistance is that of the Private Industry Council and the Job Training Offices for the region in Marshall and Worthington.

These agencies were organized using the Job Training Partnership Act which became law October 13, 1982. The purpose of the Act was to form a "partnership" between businesses and local elected officials to provide job training for low-income, unemployed and unskilled youth and adults. The funds used to operate the various employment programs come from both the State and Federal level.

Steve Erbes, Director of the Worthington Area Job Training Office describes their role as "giving qualified individuals a chance to meet their job market potential. The second part is providing the employers the trained personnel and the incentives to hire these individuals."

In October 1986, the SRDC and the Private Industry Council formed its own partnership. The PIC contracted with the SRDC to create economic development activities and jobs in Southwestern Minnesota. Erbes feels "The lines of communication between the SRDC and Job Training Offices have been fostered by this contract. The SRDC has referred numerous businesses for our assistance."

Technical Assistance Services

The SRDC offers many services free of charge to counties, cities, and non-profit organizations. Services include information on potential public and private funding, data and census information, comparison on other city water and sewer rates, plus other general information.

The SRDC also assists communities in developing a Community Needs Assessment, which helps identify and prioritize projects to be implemented or areas of needed improvement over a 5 year period.

The SRDC works intensively for individual grant-writing services, such as Small Cities Development Program, FmHA pre-applications, UDAG, and Economic Development Small Project. Because of the intensitivity of the work required, the SRDC now charges for these various services. For Small Cities Development Program and UDAG applications, the SRDC charges \$750 to pay for secretarial, copying, postage, and other related costs. Communities interested in applying for Small Cities Development Program funds next year and utilizing SRDC resources should begin working on their application this summer and fall, 1987. To allow maximum time possible for quality grantwriting, cities should contract for engineering services, schedule the public hearing and conduct the low-to-moderate income survey by November 15th.

The Commission will continue to write Farmers Home Administration pre-applications for cities at no charge but will require a contract with the city for Stages II, III, and IV.

JACKSON AND ARCO RECEIVE SMALL GRANT

In May, 1987, the Cities of Jackson and Arco received grant funds under the DEED Small Cities Development Program.

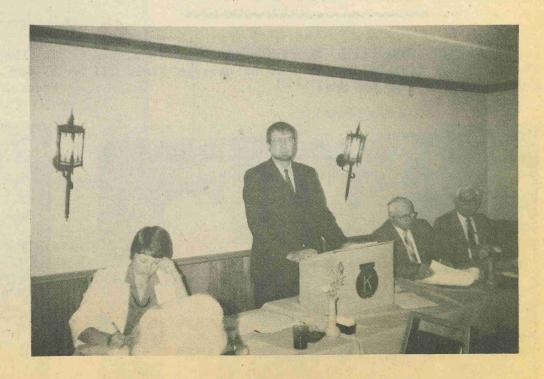
The City of Jackson received \$276,080 to construct a new well and to close their contaminated wells at a total project cost of \$373,400.

The SRDC Office worked closely with the City of Jackson in the preparation of the application. Jackson's project ranked first of all the public facilities projects submitted to DEED.

Dr. David Fell, Mayor of Jackson stated, "The City of Jackson really needed these grant funds to provide an additional well for our residents and to attract new businesses into the area."

The City of Arco received \$348,210 for their comprehensive application. The total project costs are \$930,480 for sanitary sewer system, acquisition and demolition of blighted buildings, and housing rehabilitation.

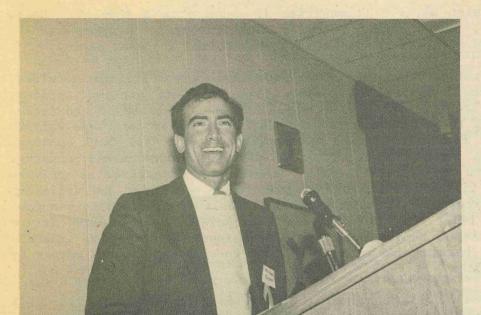
"We're very pleased that our small town of 115 residents could receive these grant funds to make our community a better place to live," stated Norm Madsen, Mayor of Arco.



Dave Thompson, Executive Director of the Southwest Private Industry Council addresses the Full Commission on the efforts of Job Training within the Region

"Aging Programs In Action"

Regional Conference on Aging, October, 1986, Tracy High School. Over 250 persons attended to hear Dr. Michael Breen and attend workshops with the theme "Have Your Health and Have Everything"



Dr. Michael Breen

The Volunteer Transportation Program in 1986 made 58,668 one way trips and transported 1,409 different individuals at an average Federal cost per trip of 84¢



Elmer LaMaack, volunteer driver, Windom, escorting Glen Peterson to Mealsite

In 1986, the Congregate Nutrition Program furnished 230,880 meals to 8,096 persons at an average Title III Federal cost of 83¢ per meal



Ruthton Mealsite

The Aging Program sponsored quarterly Network Meetings on Medicare, Welfare, Health Maintenance Organizations, and Legislative Issues affecting the elderly



Robert Spranger, Social Security Office talking on Medicare

The Ombudsman Program in 1986 served 558 clients and visited all 35 Nursing Homes in the Region



Tom Kohmetscher, Ombudsman, with Mary Bjerk, Mary Jane Brown Home, Luverne

In 1986, the Home Delivered Meals Program furnished 55,668 meals to 684 persons at an average Title III Federal cost of 64¢ per meal



Lake Benton Home Delivered Meals

"SRDC's Aging Program ...

In Touch With The Region's Elderly"

AGING PROGRAM SUMMARY

December of 1986 saw the end of the Aging Program's three-year planning cycle, and January of 1987 the beginning of a new four-year plan.

The Area Plan for Programs on Aging, or the "work plan" for the aging program had nine objectives which were completed in 1986. These objectives were to establish a formal legislative advocacy program; identify problems, barriers and issues in the development of a Long Term Care System; support the Long Term Care Ombudsman program; expand in-home services; give technical assistance, information and training to Home Delivered Meal Programs not funded with federal dollars; improve programs and activities in Multipurpose Senior Centers; expand mental health services for older persons; convene quarterly aging service providers networking meetings; analyze the continuum of care in our region; examine aging funding policies for changes.

The Minnesota Board on Aging conducted the Annual Program Assessment in April of 1987 and found the Aging Program to have accomplished all objectives for 1986.

The Aging Program met other challenges besides work plan objectives these included:

- * Developing a Foundation Booklet
- * Working with Housing Developers in the Region
- * Speaking at public hearings, meetings, and gatherings
- * Helping senior groups and providers with other grant and foundation applications
- * Sponsored or co-sponsored informational meetings on HMO's, Rural Health Care issues and Medicare
- * Coordinating existing programs to improve development and provision of service to the elderly
- * Establishing a Medicare Volunteer Program
- * Targeting the minority and handicapped elderly for programs and services where special access problems occur.
- * Sponsored a Regional Conference on Aging

The Aging Program Direct Service awards spent \$405,625 in Federal funds for services to Older Americans during the calendar year 1986. These Federal funds generated an additional \$377,558 in participant contributions, \$172,634 in local match and \$164,794 from other sources, and served a total of 14,132 persons or 48% of the older persons in region eight.

Resource Materials Free from the SRDC Aging Program

List of Physicians and Suppliers who Accept Medicare Assignments

The Golden Pages A directory of resources and services for older persons

Consumers Guide to Nursing Homes of Southwest Minnesota

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Variety of films, slide / tape programs, and videotapes related to Aging

Library of resource materials and publications on Aging

Demographic Profiles of the elderly by county and the Region

## AGING ADVISORY COMMITTEE

Chairperson	Vacant
William Brakke	Luverne
Everett Collins	Windom
Mary G. Heery	Redwood Falls
Mildred Jensen	Lucan
Ethel Krukemeyer	Brewster
Clayton Ihlen	Pipestone
Victor Miller	Fulda
Ray Nelson	Hills
Mary Sprau	Lake Wilson
Robert Staeffler	Ellsworth
Frank Swedzinski	Porter
lone Tracy	Mountain Lake
Morris Vander Kolk	Edgerton
George Veenhuis	Jackson
Karen Magyar	
Dorothy Reker (ex-officio)	
Art Weflen (ex-officio) MBA Staff	
Helen Western (ex-officio)	Marshall
Larry Clauson (ex-officio) MBA Rep	Marshall



Gail Johnson, Hendricks Mealsite receives 10 year plaque from Frank Swedzinski, Lincoln County Commissioner and Aging Advisory Council Representative

IN FISCAL YEAR 1987

SIX MEALSITES

CELEBRATED

10 YEARS OF SERVICE



## "An Untapped Resource?"

## COULD TOURISM BE SOMETHING NEW TO REVITALIZE SOUTHWESTERN MINNESOTA?

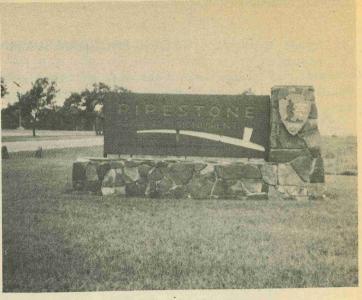
Our region has had the economic blues for sometime now. The attitudes and economy has been gloomy. The search was on for a new way to perk up the whole region, "Economic Development" was discovered and part of that development can be focused on tourism. The tourist dollar seems to be one of the most promising untapped resources. Furthermore, many communities currently rely somewhat on drawing in the added revenue from visitors; however, more now than ever before, communities are banning together to bring in tourists.

The SRDC sponsored two forums on tourism for Southwestern Minnesota. At the first forum, on March 16th, the discussion focused on three areas; a sharing of current and future tourism projects, an identification of tourism resources; and third, prioritizing events and ideas for networking. On April 21st the group met a second time. The primary focus at this meeting was to establish a "Plan of Action". After a considerable amount of discussion the group came to a consensus and passed a motion to create a Regional Tourism Committee.

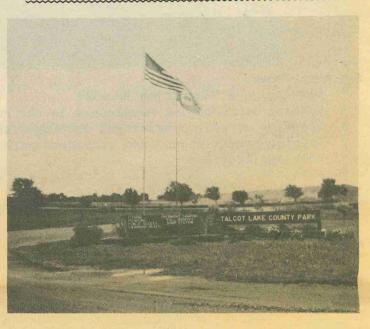
The Regional Tourism Committee is being formed. The Committee will have representation from all facets of the tourist industry in both the private and public sector. The County Boards from the 9 counties in Southwestern Minnesota were asked to appoint three individuals from their counties to ensure geographic distribution. The Regional Tourism Committee will focus on three primary areas; developing intra-regional networking and communication, external marketing and promotion, and financial and long-range planning. The SRDC will staff and organize the Committee.

An old expression states: "Sometimes you can't see the forest for the trees". Could this be the case in terms of tourism for Southwestern Minnesota? Many marketable activities exist in the area, which includes anything from parades to festivals to the area lakes; or maybe the diversity of ethnic backgrounds. One of the best selling points could be the clean living, fresh air and wholesome way of life in Greater Minnesota.

Resources are available to assist small businesses and communities with tourism projects. These are: the Minnesota Department of Tourism, Southern Minnesota Tourism Association and the Southwest Regional Development Commission.



Pipestone Monument
Pipestone National Park



Talcot Park - Cottonwood County

## **HMO'S**

## "In Southwest Minnesota"

Health Maintenance Organizations or HMO's have been in Minnesota since 1944. They have been mostly located in the metropolitan area and quite small until the past several years when 25% of the total state population had enrolled.

Health Maintenance Organizations were not licensed to sell in the southwest corner of the state until the last year. Two metropolitan based HMO's have since been licensed and have been organizing in our area. They are Health Partners and Med Centers Health Plan.

Health Maintenance Organizations in Minnesota are a Not for Profit Corporation which provides or arranges for hospital, physician, preventive and emergency services for enrolled individuals and groups. They receive a fixed, pre-paid sum for a defined period of time. Each operates with a different set of doctors and hospitals available, but some doctors and hospitals participate with several HMO's.

The SRDC's Aging Staff with information from the Department of Health and the American Association of Retired Persons (AARP) slide show "Is there an HMO in Your Future?" visited many senior groups and other organizations. The presentation was designed to inform persons understand what a Health Maintenance Organization is, identify the major advantages and disadvantages of an HMO and help decide if an HMO was right for them. Discussions were held on the comparisons of HMO's to other insurance type plans, how well do HMO's work in a rural area, and how HMO's work with Medicare. Pamphlets and questionnaires on HMO's were given to all participants to aid in the decision to choose an HMO or remain with medicare supplements. Choosing an HMO is an individual decision. Personal preferences and differences for services and individual priorities are all factors to be considered when making a choice.



Kent Petersen, MN Dept. of Health HMO Workshop



## "SRDC Legislative Recommendations Produces Results"

#### **LEGISLATIVE SUMMARY**

The 1987 Legislative Effort of the Southwest Regional Development Commission was prepared by the Legislative Committee of the Commission and approved by the SRDC Board of Directors in January, 1987. The twenty-one (21) legislative recommendations were considered to be the top priorities of the region and represent region-wide non-partisan concerns of the Commission.

During the course of the Minnesota legislative session as well as Congress, Commissioners of the Southwest Regional Development Commission met and continue to meet with legislators and congressional delegations to discuss legislative priorities. The result is laws which are generally supportive of the area of Southwest Minnesota.

The following chart indicated the results of the twenty-one legislative recommendations. Of the twenty-one issues, 13 or 65% were partially success or fully successful. This success rate is good but it could not have been accomplished without the hard work of the Legislative Committee and Commission members and full cooperation of the area legislators. The legislators were courteous, interested, and helpful during the legislative contacts. The SRDC greatly appreciates this cooperation and hopes to build on this legislative partnership during the upcoming years.

partners	ship during the upcoming years.	the Total Color State Apple
	LEGISLATIVE BOX SCORE	
Issue	Topic	Action
#1	-Support Motor Vehicle Excise Tax to Assure Availability of Public Transit for the Elderly	Partially Successful
#2	-Support Adoption of the Adult Health Care Rights Act (Living Will)	Unsuccessful
#3	-Require Licensure of Home Care Agencies	Successful
#4	-Authorize the Utilization of Local Tax Funds for Revolving Loan Fund Program	Partially Successful
#5	-Transfer of Surplus Economic Devel- opment Funds within and between various Departments in Government	Unsuccessful
#6	-Lower Workman's Compensation and Unemployment Costs	Partially Successful
#7	-Economic Development Assistance for Rural Counties and Communities	Successful
#8	-Tourism Development in the SRDC	Unsuccessful
#9	-Support Market Development for Alternative Crops and Livestock	Successful
#10	-Consolidate Categorial Grant Pro- grams into a Rural Revitalization Act	Partially Successful
#11	-State Support to Replace Federal Revenue Sharing Funds	Partially Successful
#12	-Support a Review of Water Quality Standards	Unsuccessful
#13	-Phased Transfer of Motor Vehicle Excise Tax from the General Fund to Highway Fund on the Current Schedule	Partially Successful
#14	-Adjust Fuel Tax to Meet Highway Construction and Reconstruction Needs	Partially Successful
#15	-Prior Review of Rail Line Aban- donments to Determine Economic Impact	Unsuccessful
#16	-Reauthorization of the Bridge Bonding Program	Partially Successful
#17	-Establish Programs and Procedures to Provide a Greater Role for Counties and/or Other Units of Local Government in the Rule Making Process for Local Units of Government	Unsuccessful
#18	-Provide Solid Waste Management Assistance	Successful
#19	-Revise Waste Tires Fund Criteria	Unsuccessful
#20	-Support Local Water Management Planning Technical and Financial Assistance	Unsuccessful
#21	-Consolidate Water Bonds and Agencies	Partially Successful

#### SRDC LEGISLATIVE COMMITTEE

Jim Miller, Chairman	Cottonwood	County
Carl Hauschild		
Berdell Bush		
Milford Gentz	Jackson	County
Woody Kramer	Redwood	County
Al Gruis	Nobles	County
John Wreath	Lyon	County
Jackie Zerr	Lyon	County
Dorothy Reker Aging	Advisory (	Council



Commission Chairman Carl Hauschild, Commissioner Ron Lawrence, and Executive Director Gary Graham discuss the 1987 SRDC Legislative effort with Senator Dave Durenberger at his office in Washington, D.C.

# State Legislators Representing Region 8

### SENATORS

Senator David J. Frederickson, Murdock	District 20	
Senator Dennis R. Frederickson, Morgan	District 23	
Senator Gary DeCramer, Ghent	District 27	
Senator Jim Vickerman, Tracy	District 28	

### REPRESENTATIVES

Representative	Howard Miller, Redwood Falls	Dist.	20B
Representative	Terry Dempsey, New Ulm	District	23A
Representative	Norm DeBlieck, Milroy	District	27A
Representative	Andy Stensma, Luverne	District	27B
Representative	Ted Winter, Fulda	District	28A
Representative	Katy Olson Sherburn	District	28B

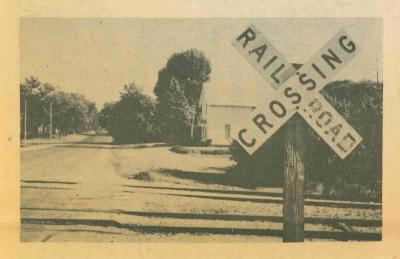
## **TRANSPORTATION**

SOUTHWELD THE MANNED BEFORE , PENSONE

## "Impacting Regional Highway Issues"

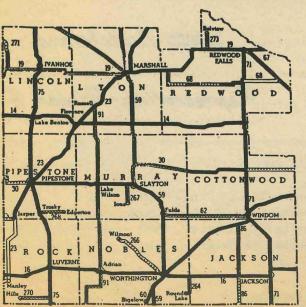
#### SRDC TRANSPORTATION COMMITTEE

Loren Carlson, Chairman Jackson	County
Jim Miller Cottonwood	County
Darold Neperman Redwood	County
Robert Feeken Nobles	County
Woody Kramer Redwood	County
Paul Mettling Murray	County
Merten Petersen Rock	County
Ed Paradis Lyon	County
Joseph Stepanek Pipestone	County
Carl Hauschild Lincoln	
Ed Quiring Cottonwood	
Rollin Haynes Murray	
Ronald Lawrence Nobles	
Eloise Hauschild Lincoln	
-Robert Schlagel Lyon	
Marlo Skurdal Pipestone	



Abandonment proceedings have begun on the C & NW Railroad from Org to South Dakota. The SRDC has been involved in shippers meetings to find a way to keep the section of track open. Pictured is a rail crossing at Adrian

## REGION 8 1987 TRUNK HIGHWAY SEASONAL WEIGHT LIMITATIONS



10 TON 7 TON 5 TON

The 10 ton mileage in the region has increased 15% from last years mileage

#### TRANSPORTATION SUMMARY

The Southwest Regional Development Commission continued its coordination with the Minnesota Department of Transportation in the planning and development of a comprehensive transportation system. The SRDC Transportation Committee was part of the Regional Highway Jurisdiction Task Force which coordinated the individual county studies into a consistent Regional Study. Committee members also met with the new Willmar District Engineer to present the road improvement candidates for the region and to discuss in depth specific roads and the process of roads getting onto the Mn/DOT work program. The committee identified transit as an important issue in the region and will begin a Regional Transit Provider Study.

## TRANSIT GRANTS

Three grant applications were submitted this year for Section federal 16(b)(2) transit funding (Murray County DAC, Crippled Childrens/ Lakeview School, and Redwood Falls Hospital). Notification of grant funding will be later this year. Last years grant (Rock applicants County DAC, Swan Lake Pipestone American Legion, and Crippled Children's School) were notified in August, 1986 that their grants were approved.



Murray Twp. road 41, pictured turning left off Hwy. 91 at Lake Wilson, was identified in the Hwy. Jurisdiction Study as a candidate for State Jurisdiction

# SRDC Road Jurisdiction Study Completed

The 1985 Minnesota Legislature mandated Mn/DOT to prepare a state-wide Jurisdiction Plan by March, 1988. The SRDC conducted a regional study under contract from the Minnesota Department of Transportation (Mn/DOT) by appointing a Regional Task Force consisting of the SRDC Transportation Committee and the County Engineers for each County. At the local level, each County had a Task Force whose members included: the County Highway Engineer, County Commissioners, and Representatives from other units of local government. These task forces examined their county road system to determine any potential change in jurisdiction.

The study included a review of the present system, measurable criteria to determine road jurisdiction divisions, and estimated change in financing. On a regional basis, the net mileage of those roads identified for potential jurisdictional change are as follows: +1 mile to State, -194.71 miles from County, +6.51 miles to City, and +187.20 miles to Townships.

A regional Public Hearing on the Draft Report was held on May 18, 1987 and a record of the hearing is included in the report. On June 11, 1987, the SRDC Board of Directors approved the report; and it is anticipated that the Full Commission will approve the report at the July 21, 1987 Annual Meeting. The report must be submitted to Mn/DOT prior to July 31, 1987.

## **PARKS AND RECREATION**

## "Impacting Recreation Needs"

#### PARKS AND RECREATION SUMMARY

The SRDC Parks and Recreation Committee continued involvement with the Minnesota Park and Recreation. Monitoring legislation, keeping contact with state agencies, assisting local units of government with grant applications, and coordination of park grant applicant site tour were activities conducted under the Parks and Recreation Work Program during Fiscal Year 1986.

### SRDC PARKS & RECREATION COMMITTEE

ı	Loren Carlson, Chairman Jackson	County
ı	Susan Bakke Lyon	County
ı	Leland Priebe Murray	County
ı	Merten Petersen Rock	County
ı	Roland Wray Jackson	County
l	James Derickson Cottonwood	County
ı	Eloise Hauschild Lincoln	County
١	Roy Syverson, Jr Redwood	County
	Robert Feeken Nobles	The second secon
ı		



Cabin on the Mountain-Mountain Park



Lake Hendricks



Alexander Ramsey

Park



Mountain Park

## **OUTDOOR RECREATION GRANTS**

The 1988 Preliminary Applications for funding from Land & Water Conservation (LAWCON) and the Legislative Commission on Minnesota Resources were submitted in May by ten units of government in the region. Those submitting were: Cottonwood County, Jackson County; and the Cities of Chandler, Dovray, Dundee, Hendricks, Lamberton, Redwood Falls, Tracy, and Windom. Technical assistance was provided by the SRDC with the preparation of the applications when requested. Seventeen park sites were toured on June 10, 11, and 12 by the SRDC Parks and Recreation Committee and staff, local citizens, and a Mn DEED representative. Notification of grant funding will be later this summer. None of last years eight grant applicants were funded. Pictured are several park sites visited during the tour.



Carlson & Gunderson discuss the Dovray Site

## ENVIRONMENTAL/LAND USE

"Continued Involvement & Coordination"

## ENVIRONMENTAL/LAND USE SUMMARY

During the 1987 Fiscal Year, the SRDC continued its Land Use and Environmental Program. The Committee made two internal changes: Altering the committee title from "Land Use/Solid Waste" to "Environmental/Land Use"; and integrated the Solid Waste Management Work Program into the Environmental/Land Use Work Program. The Committee held quarterly meetings at which solid waste, beverage container bill, household hazardous waste, low level hazardous waste, waste tires, lake aeration, water management planning, local water plans, and RIM were discussed. The Luverne Land Use Plan was completed and a Lake Aeration/Parks Survey was conducted. The SRDC shall continue its involvement with communities in the Region to assure environmentally sound development.

### PARK MANAGERS MEET

The SRDC has provided technical assistance to interested park managers in the region. Meetings titled Area Public Leisure Facilities Forum provide the opportunity for area Park Managers to meet and exchange ideas discuss common problems. Speakers at previous meetings have included Jim Whittington (Worthington Job Service), Steve Erbes (Worthington Job Training Office), and Senator Jim Vickerman.

## ENVIRONMENTAL & LAND USE COMMITTEE

Carl Hauschild, Chairman Lincoln	County
Jim Veenhuis Murray	County
Paul Mettling Murray	County
Norman Madsen Lincoln	County
Clayton Ihlen Pipestone	County
James Derickson Cottonwood	County
Abner Brandt Jackson	County
Robert Feeken Nobles	County
Joe Stepanek Pipestone	County
Dennis Roning Rock	County
Darold Neperman Redwood	County
Marv Baumgard Nobles	County
John Wreath Lyon	County
Ed Paradis Lyon	County
Ed Quiring Cottonwood	County
Roland Wray Jackson	County

## SOUTHWEST SOLID WASTE MANAGEMENT TASK FORCE

The Counties of Jackson, Lincoln, Lyon, Murray, Nobles, Pipestone, and Rock entered into a joint powers agreement in 1986 in order to develop mandated county solid waste management plans. The Task Force hired Hickok and Associates to conduct a study of each county and develop the county plans, which upon completion shall be submitted to the Waste Management Board for approval. The counties have been encouraged to include programs that decrease the volume of waste flow entering landfills. Such programs may include recycling, composting, and incineration. At present, the counties are reviewing their respective draft plans for revision.

## PRAIRIELAND ECONOMIC DEVELOPMENT CORPORATION

# 'Providing Subordinated Financing To Healthy And Expanding Businesses In Southwest Minnesota'

#### WHAT IS PEDC?

Prairieland Economic Development Corporation is a not-for-profit Minnesota Corporation which is a cooperative effort between the public and private sectors to provide SBA 503/504/505 program financing to Southwest Minnesota. The Corporation was organized in 1983 with the assistance of the Southwest Regional Development Commission.

The SBA 503/504/505 Certified Development Company Loan Program was created by Congress by amending Title V of the Small Business Act of 1958. The financing is passed to business through a conduit known as a Certified Development Company. PEDC was certified as such in 1985 and has been providing this financing with the assistance of the Southwest Regional Development Commission.

#### The Program

The program offers subordinated mortgage financing to healthy and expanding eligible small commercial and industrial business concerns. Incentives in the program include long term fixed rate financing (10 and 20 years); low down payment; and reasonably priced financing (generally 2% below local prime).

#### Amount Borrowed

Up to \$500,000 of the eligible project can be borrowed. However, the Prairieland portion of the project cannot exceed 40 percent of the project cost. The minimum Prairieland debenture is \$50,000 and loans will be denominated in \$1,000 increments.

#### The Financing Package

The financing package is a combination of two loans involving Prairieland and a participating lending institution. The typical structure of a loan, while somewhat flexible is:

- 50% Participating lending institution (of applicant's choice) at a negotiated term and rate
- 40% Prairieland Debenture, guaranteed by SBA, generally at a rate of  $1\frac{1}{2}$ -2% below local prime at a fixed rate for 10 and 20 year term
- 10% Business equity injection (NOTE: Business start-ups require 20-30% equity injection)

## Loan Proceeds May Be Applied To:

Loan proceeds may be applied to the following general categories of expenses:

- -- Purchase of land and/or buildings
- -- Purchase machinery and equipment
- -- Construction and/or site preparation costs
- -- Renovation/leasehold improvements
- -- Related Costs (legal, architectural, etc).

### Eligible Small Businesses

The borrower must be a for profit owner/user, located in Prairieland area boundaries, have a net worth of \$6.0 million and a net profit after taxes of less than \$2.0 million.

### Ineligible Small Businesses

Small businesses who are financial institutions, media forms (e.g. newspapers, radio and television stations) private restrictive clubs or real estate investment companies are not eligible for Prairieland funding according to SBA Regulations.



Calumet Hotel provides jobs for Pipestone County

#### General Credit Requirements

In order to receive Prairieland funding the loan applicant must:

- -- Be of good character
- -- Have an adequate financial structure to justify the loan (other than sufficient primary collateral)
- -- Have a reasonably promising market for its products and/or services
- -- Show that the past earnings record and future prospects of the business indicate ability to repay the loan other fixed debt

#### Processing Period

Processing generally requires 60 days to obtain the approval of the participating lending institution, Prairieland and SBA. This approv- al time is based on the receipt of a fully documented financing request at the beginning of that period.

#### **USE WITH OTHER LOAN PROGRAMS**

The following are other programs with which Prairieland Loans may be used:

- -- SBA Regular Guaranteed Loan Program
- -- Minnesota Economic Development Recovery Program
- -- FmHA Business and Industrial Loan
  Programs
- -- Commercial/Industrial Revenue Bonds
- -- Southwest Minnesota Initiative Fund
- -- Tax Increment Financing

## FY'87 PRAIRIELAND LOAN ACTIVITY

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During Fiscal Year 1987, Prairieland Economic Development Corporation approved the following debenture for SBA consideration:

| County | Type of Business | Number of Potential Jobs Created |
|-----------|--------------------------|-----------------------------------|
| Nobles | Veterinary
Laboratory | 35-50 |
| Pipestone | Hotel/
Restaurant | 50-75 |
| Lyon | Supermarke | 50-75 |
| Pinestone | Restaurant | 10-12 |

During FY1987 Prairieland Economic Development Corporation with the assistance of the Southwest Regional Development Commission authorized \$810,000 of debentures, which leveraged \$2,975.00 of public and private funds for economic and commercial development in Southwest Minnesota for a total investment of \$3,785,000. This investment created over 200 potential jobs for the region.

P.E.D.C. BOARD OF DIRECTORS

| Marnie Will, Chairman Nobles | County |
|------------------------------|--------|
| Dennis Roning Rock | County |
| Ralph Bonnell Jackson | County |
| Vacant Pipestone | County |
| Brad Oeltjenbruns Murray | County |
| Glen Jensen Cottonwood | County |
| Al Schultes Redwood | County |
| Bob Reiter Lyon | County |
| Harlen Gilbertson Lincoln | County |