

The Report of the
GAIN/LOSS ANALYSIS OF FINANCIAL EXPERIENCE
During calendar 1981
Winona Fire Department
Relief Association
Winona, Minnesota

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GABRIEL, ROEDER, SMITH & COMPANY

ACTUARIES & CONSULTANTS

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Board of Trustees

Winona Fire Department Relief Association

Winona, Minnesota

Submitted in this report are the results of the 1981 gain/loss analysis of the financial experiences of the Winona Fire Department Relief Association.

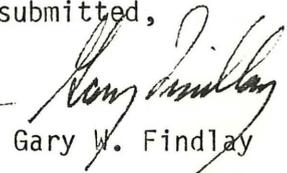
The composite results of this study are reported on Schedule 1, and comments regarding the results are on page 10.

The gain/loss analysis was based upon statistical data furnished by the Association regarding active and retired member changes and related financial transactions.

The actuarial assumptions used for regular valuation purposes and which produce "expected" experience data are shown in the appendix of this report. A brief summary of the Association's benefits is also included in the appendix.

Respectfully submitted,


Robert M. O'Keefe


Gary W. Findlay

PURPOSE OF GAIN/LOSS ANALYSIS

Actual financial experience will not coincide exactly with assumed financial experience--differences are to be expected since the future cannot be predicted with absolute precision. The changes in computed liabilities resulting from differences between actual and assumed experiences are called actuarial gains, if the experience was financially favorable and actuarial losses, if the experience was financially unfavorable. Actuarial gains result in decreases in contribution rates and actuarial losses result in increases.

Regular actuarial valuations provide information about aggregate computed liabilities. However, regular valuations do not develop the information needed to explain the year to year changes in computed liabilities attributable to each activity within the retirement system financial mechanism. The purpose of a gain/loss analysis is to determine the change in computed liabilities and contribution rates attributable to variations between actual and assumed experience.

Once a difference between actual and assumed experience in a risk area has been observed to be sizeable and persistent, the assumed experience should be changed to reflect the observed reality. However, gains and losses over a relatively short period of time may not be indicative of long term trends which provide the basis for selection of actuarial assumptions.

ACTIVITY WHICH RESULTS IN GAINS OR LOSSES

Age & Service Retirement.

If members retire at older ages than assumed, there is a gain. If retirements occur at younger ages than assumed there is a loss.

Disability & Death-in-Service.

If casualty claims are less than assumed, there is a gain. If there are more casualty losses than assumed, there is a loss.

Withdrawal.

If more liabilities are released by withdrawal than assumed, there is a gain.

If there are fewer withdrawals than assumed, there is a loss.

Salary Increases.

If there are smaller salary increases than assumed, there is a gain.

If salary increases are greater than assumed, there is a loss.

Investment Income.

If there is greater investment income than assumed, there is a gain.

If investment income is less than assumed, there is a loss.

Post Retirement Mortality.

If benefit recipients die at younger ages than assumed, there is a gain.

If they live longer than assumed, there is a loss.

Contribution.

Gains or losses arise due to the delay in implementing changes in the recommended contribution.

Miscellaneous.

Miscellaneous gains and losses include changes due to data adjustments, rounding and changes in the average age and service characteristics of the group.

Winona Fire Department Relief Association

Schedule 1.

Gains & Losses in Accrued Liabilities
and Changes in Contribution Requirements
During Calendar 1981

<u>Type of Activity</u>	<u>Accrued Liabilities (Gain) or Loss *</u>		<u>Contribution Requirements (Gain) or Loss *</u>	
	<u>Active Members</u> (\$ in 1,000)	<u>Retirants & Beneficiaries</u> (\$ in 1,000)	<u>Normal Cost % of Payroll</u>	<u>\$ Payment on UAL</u> (\$ in 1,000)
<u>Age & Service Retirements</u>	\$ 18.9	\$ N/A	0.06%	\$ 1.2
<u>Disability & Death-in-Service</u>				
a. <u>Disability</u>	(5.3)	N/A	0.02	(0.3)
b. <u>Death-in Service</u>	177.3	N/A	0.00	11.6
<u>Withdrawal</u>	7.6	N/A	(0.02)	0.5
<u>Salary Increases</u>	181.8	232.9	N/A	27.2
<u>Investment Income</u>	(13.6)	(34.7)	N/A	(3.2)
<u>Post Retirement Mortality</u>	N/A	101.4	N/A	6.6
<u>Contribution</u>	9.7	104.4	N/A	7.5
<u>Miscellaneous</u>	<u>6.8</u>	<u>7.4</u>	<u>0.06</u>	<u>0.9</u>
EXPERIENCE RELATED (GAIN)/LOSS & CORRESPONDING CHANGE IN CONTRIBUTION REQUIREMENTS	\$383.2	\$411.4	0.12%	\$52.0
<u>Changes due to plan amendments</u>	<u>0.0</u>	<u>0.0</u>	<u>0.00</u>	<u>0.0</u>
TOTAL (GAIN)/LOSS DURING YEAR	<u>\$383.2</u>	<u>\$411.4</u>	<u>0.12%</u>	<u>\$52.0</u>

* Accrued liabilities and contribution requirements are affected by gains and losses. Gains result in reductions in both and losses result in increases in both.

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Schedule 2.Gains & Losses in Accrued Liabilities
From January 1, 1979 thru December 31, 1981

Type of Activity	1/1/79 - 12/31/79		1/1/80 - 12/31/80		1/1/81 - 12/31/81	
	Accrued Liabilities (Gain) or Loss		Accrued Liabilities (Gain) or Loss		Accrued Liabilities (Gain) or Loss	
	Active Members	Retirants & Beneficiaries	Active Members	Retirants & Beneficiaries	Active Members	Retirants & Beneficiaries
	(\$ in 1,000)		(\$ in 1,000)		(\$ in 1,000)	
<u>Age & Service Retirements</u>	\$ 97.9	\$ N/A	\$ 53.0	\$ N/A	\$ 18.9	\$ N/A
<u>Disability & Death-in-Service</u>						
a. <u>Disability</u>	(7.9)	N/A	(8.3)	N/A	(5.3)	N/A
b. <u>Death-in Service</u>	79.4	N/A	(19.7)	N/A	177.3	N/A
<u>Withdrawal</u>	42.9	N/A	(6.6)	N/A	7.6	N/A
<u>Salary Increases</u>	220.4	414.1	205.3	224.6	181.8	232.9
<u>Investment Income</u>	(65.4)	(101.3)	(43.8)	(84.7)	(13.6)	(34.7)
<u>Post Retirement Mortality</u>	N/A	70.3	N/A	(24.2)	N/A	101.4
<u>Contribution</u>	24.1	38.0	73.8	133.7	9.7	104.4
<u>Miscellaneous</u>	<u>60.8</u>	<u>65.4</u>	<u>(11.1)</u>	<u>(10.9)</u>	<u>6.8</u>	<u>7.4</u>
EXPERIENCE RELATED (GAIN)/LOSS	\$452.2	\$486.5	\$242.6	\$383.5	\$383.2	\$411.4
Method Change for Casualty Cost			79.2			
<u>Changes Due to Plan Amendments</u>	<u>0.0</u>	<u>0.0</u>	<u>81.8</u>	<u>13.6</u>	<u>0.0</u>	<u>0.0</u>
TOTAL (GAIN)/LOSS DURING 3 YEAR PERIOD	<u>\$452.2</u>	<u>\$486.5</u>	<u>\$403.6</u>	<u>\$252.1</u>	<u>\$383.2</u>	<u>\$411.4</u>

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Schedule 3.

Employees Active at Both Beginning & End of 1981

<u>Age Group Beg. Year</u>	<u>No.</u>	<u>Beginning Salary</u>	<u>Ending Salary</u>	<u>% Increase In Salary</u>
20-24	2	\$ 37,800	\$ 41,184	9.0%
25-29	6	113,400	123,552	9.0
30-34	4	75,600	82,368	9.0
35-39	2	37,800	41,184	9.0
40-44	3	56,700	61,776	9.0
45-49	9	170,100	185,328	9.0
50-54	7	132,300	144,144	9.0
55-59	<u>5</u>	<u>94,500</u>	<u>102,960</u>	9.0
TOTALS	38	\$718,200	\$782,496	9.0%

Employees Active at Either Beginning or End of 1981

<u>Years Service</u>	<u>Beginning of Year</u>	<u>End of Year</u>
0	2	0
1	2	2
2	2	2
3	0	2
4	4	0
5 or more	30	32

Average Age: 43.4 years.

Average Service: 16.1 years.

Winona Fire Department Relief Association

Schedule 4.

Separations From Active Service (Other Than Age & Service Retirement)
During 1981

<u>Age at Termination</u>	<u>Withdrawal</u>		<u>Disability</u>		<u>Death</u>	
	<u>Actual</u>	<u>Expected</u>	<u>Actual</u>	<u>Expected</u>	<u>Actual</u>	<u>Expected</u>
20-24		*		*		*
25-29		0.2		*	1	*
30-34		0.1		*		*
35-39		*		*		0.1
40-44		*		*		0.1
45-49		*		*		0.1
50-54				*		*
TOTALS	0	0.3	0	0.1	1	0.3

* Less than 0.1%

<u>Years Service at Termination</u>	<u>Actual</u>	<u>Expected</u>
0	0	0.0
1	0	0.1
2	0	0.0
3	0	0.0
4	0	0.1
5 or more	<u>0</u>	<u>0.1</u>
TOTALS	0	0.3

Average age at separation: N/A years.

Average service at separation: N/A years.

Winona Fire Department Relief Association

Schedule 5.

Separations From Active Service
For Age & Service Retirement

Age at Termination	1979		1980		1981	
	<u>Actual</u>	<u>Expected</u>	<u>Actual</u>	<u>Expected</u>	<u>Actual</u>	<u>Expected</u>
51	2					
52			1			
55					1	
58			1	1.0		1.0
59						1.0
61		1.0				
62			1	1.0		
64		1.0				
65 & Over	—	—	<u>1</u>	<u>1.0</u>	—	—
TOTALS	2	2.0	4	3.0	1	2.0

Average age at retirement during period examined was 57.0 years.

Average service at retirement during period examined was 29.2 years.

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Schedule 6.

Death After Retirement
(Disability and Service Retirants)

Age at Death	1979		1980		1981	
	<u>Actual</u>	<u>Expected</u>	<u>Actual</u>	<u>Expected</u>	<u>Actual</u>	<u>Expected</u>
45-49		0.0081				
50-54		0.0333		0.0565		0.0475
55-59		0.0660		0.0682		0.1028
60-64		0.0280		0.0778		0.0517
65-69		0.1172		0.1117		0.1058
70-74		0.1757		0.1685		0.1606
75-79		0.1416		0.2211		0.3074
80-84		0.2367	1	0.1439		
85-89	<u>—</u>	<u>0.3090</u>	<u>2</u>	<u>—</u>	<u>—</u>	<u>0.1545</u>
TOTALS	0	1.1156	3	0.8477	0	0.9303

COMMENTS

Economic Assumptions and Financing Method

The economic assumptions of 5% annual investment return and 3 1/2% annual salary increases are established by state law. State law also specifies that the annual minimum obligation of the municipality shall be determined by adding (i) the employer normal cost percent times covered payroll to (ii) the level dollar amount required to amortize the unfunded accrued liability by December 31, 2010.

Over the past few years, both the actual rates of salary increase and investment return have generally exceeded the assumed rates, resulting in increases in the dollar amount of unfunded accrued liabilities. If the financial experiences of recent years persist, and the economic assumptions and financing method are not changed, it is reasonable to expect that unfunded accrued liabilities will increase in actual dollar amount for a number of years. This is true even though a level dollar amortization schedule is being followed. Accordingly, it is reasonable to expect that under the described conditions the actual dollar contributions required to make amortization payments will increase for a number of years. On the other hand, if inflation subsides and actual economic activity approaches assumed experience, it is reasonable to expect the dollar amount of the contribution to amortize the unfunded accrued liability to remain relatively constant. The notion that amortization dollar amounts may be increasing is not necessarily cause for alarm. If adjusted for changes in purchasing power, any future increases in the dollar contributions may or may not reflect increases in terms of real dollars (inflation adjusted dollars).

It is also worth noting that when the same assumptions and methods are applied to plans which differ in nature, the valuation results may not be comparable (for example, it is currently not valid to compare valuation results for a plan having full escalation to valuation results for a plan having a 3 1/2% cap on escalation.) Caution should be exercised when attempting to assess the financial condition of one Association relative to another on the basis of valuation results produced using the assumptions and methods mandated by state law.

APPENDICES

Winona Fire Department Relief Association

Valuation Methods and Assumptions

The Entry Age Normal Cost method was used to determine the normal cost of all benefits.

The rate of investment return (interest) used in making the valuation was 5.0 percent per annum, compounded annually. State law requires use of this assumption.

The mortality table used was the United States Life Table, 1959-61, White Males and White Females.

Sample Ages	Single Life Values: Present Value of \$1 Monthly				Future Life Expectancy (Years)	
	Level For Life		Increasing 3.5% Yearly		Men	Women
	Men	Women	Men	Women		
45	\$169.61	\$186.84	\$263.23	\$304.86	27.33	32.52
50	154.85	174.20	229.51	270.80	23.22	28.08
55	139.29	159.62	197.24	236.11	19.45	23.81
60	122.79	142.73	166.26	200.76	16.01	19.69
65	106.31	124.22	137.82	166.16	12.97	15.88
70	89.86	104.31	111.71	132.82	10.29	12.38
75	73.39	83.92	87.66	101.94	7.92	9.28
80	57.54	64.24	66.29	74.77	5.89	6.67

Age & service retirement was assumed to occur at age 58, or attained age if older.

Sample Rates of Separation From Active Employment Before Retirement, Death or Disability

Sample Ages	% of Active Members Separating Within Next Year
20	3.00%
25	2.50
30	2.00
35	1.50
40	1.00
45	0.50
50+	0.00

Pay Adjustment Factor used to Project Current Pays

<u>Sample Ages</u>	<u>Present Pay Resulting in Pay of \$1,000 at Age 60</u>	<u>Percent Increase in Pay During Next Year</u>
20	\$ 253	3.5%
25	300	3.5
30	356	3.5
35	423	3.5
40	503	3.5
45	597	3.5
50	709	3.5
55	842	3.5
60	1,000	3.5

Use of the pay adjustment factor illustrated above is required by state law.

Disability retirements were assumed to occur as indicated below:

<u>Sample Ages</u>	<u>% of Active Members Becoming Disabled Within Next Year</u>
20	0.08%
25	0.08
30	0.08
35	0.08
40	0.20
45	0.26
50	0.49
55	0.89

Winona Fire Department Relief Association

Brief Summary (12/31/81) of Benefit Provisions Evaluated and/or Considered

Age & Service Retirement

Eligibility. 20 years of service and 50 years of age.

Amount. For first 20 years of service, 32/75 of base pay. For each year in excess of 20 an additional 1/75 is added up to a maximum of 40/75 of base pay for 28 or more years of service. In addition, and not subject to the above maximum, a benefit of 1/2% of base pay is added for each year over 25. (The latter benefit is not subject to post retirement adjustments.)

Pay Used For Plan Purposes. "Base pay" means the salary of a first class fireman.

Disability Retirement

Eligibility. One month of service and disabled to the extent that no longer able to perform the duties of a fireman before being eligible for age & service retirement.

Amount. 32/75 of base pay.

Member's Death While Active, Or In Deferred Status, Or Retired

Eligibility.

Spouse. Legally married to member at least one year before separation from service and residing with member at time of death.

Child. Younger than age 18.

Amount.

Spouse. 18/75 of base pay.

Child. 6/75 of base pay per child. Children's maximum is 18/75 if spouse is receiving or 36/75 if no spouse is receiving.

Vested Deferred. 20 years of service and separated before age 50. Maximum benefit is 38/75 of base pay. Payment beginning is deferred to attainment of age 50.

Post Retirement Adjustments ("Escalator"). Each time base pay is changed, payments to all benefit recipients are simultaneously changed by the same percent that base pay is changed.

Member Contributions. 8% of base pay. 75% of total member contributions is refundable, without interest, if no monthly benefit is payable upon separation from service.