



Duluth Entertainment
Convention Center

2023 OPERATING BUDGET

DULUTH ENTERTAINMENT AND CONVENTION CENTER AUTHORITY

2023 OPERATING BUDGET

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DECC Departments

Departmental descriptions for the consolidated departmental budget summary to follow:

Building Services

All building, exhibit rental and special, technical services revenue and expenses for all DECC event, convention, trade show, hockey and special events activity.

Property Maintenance

Expenses of maintenance and repair on all DECC buildings and venues.

Marketing

Expenses of all digital and traditional marketing activities related to building awareness to the DECC for events, entertainment, hockey, venue space and offerings, etc.

Catering

Revenue and expenses for fully catered food and beverage services throughout the Convention Center(s) and AMSOIL arena

Concessions

Revenues and expenses generated from concessions and delis sales in AMSOIL Arena, Symphony Hall and other events that do not have formal catering.

Administrative

Land and building lease revenues, interest income. General/administrative expenses of DECC operations.

Irvin

All revenue and expense activity of the S. S. William A. Irvin museum and Haunted ship tours.

Ticket Office

Revenues and expenses of DECC Ticket office operations

Parking

Revenues and expenses of all daily event parking, monthly parking passes and RV parking.

Bayfront

Bayfront Park parking lot and venue management revenue and expenses.

DULUTH ENTERTAINMENT AND CONVENTION CENTER AUTHORITY
CONSOLIDATED DEPARTMENTAL BUDGET
FISCAL YEAR 2023

	JAN	FEB	MAR	APR	MAY	JUN	JULY	AUG	SEP	OCT	NOV	DEC	2023 ANNUAL BUDGET	2022 PROJECTION	2021 ACTUAL
REVENUES:															
BUILDING SERVICES	226,566	276,221	288,446	372,858	246,313	248,278	289,558	178,328	214,078	345,722	239,612	234,912	3,160,889	3,261,069	2,656,460
MARKETING	0	0	0	0	0	0	0	0	0	0	0	0	0	11,875	31,090
CATERING	159,237	252,437	262,837	280,172	199,637	251,497	138,127	78,777	292,437	402,457	137,487	155,797	2,610,895	2,345,302	463,110
CONCESSIONS	114,670	156,760	165,100	51,800	38,450	12,850	24,850	250	38,500	158,225	137,050	87,120	985,625	1,076,586	254,010
ADMINISTRATIVE	44,082	42,832	73,582	41,582	42,582	41,582	40,582	40,382	40,432	41,432	41,507	41,432	532,009	416,750	390,230
IRVIN	0	0	0	0	53,023	107,983	169,733	173,033	81,783	629,178	0	0	1,214,735	1,162,470	871,480
TICKET OFFICE	32,100	61,400	79,700	54,400	42,700	11,500	62,500	0	47,350	24,000	41,000	52,450	509,100	520,175	139,650
PARKING	140,000	144,000	144,500	150,000	110,500	130,500	141,150	134,000	126,000	147,000	153,000	152,500	1,673,150	1,577,106	988,830
BAYFRONT	0	0	0	12,250	12,250	34,530	68,170	44,750	30,250	0	0	0	202,200	187,936	208,280
TOTAL REVENUES	716,654	933,649	1,014,164	963,061	745,455	838,720	934,670	649,520	870,830	1,748,014	749,655	724,210	10,888,603	10,559,269	6,003,140
OPERATING EXPENSES:															
BUILDING SERVICES	219,854	265,750	227,039	255,797	227,455	217,002	208,738	189,148	210,610	284,393	256,963	256,828	2,819,578	2,727,461	1,034,690
PROPERTY MAINT	247,683	234,483	206,795	179,699	173,563	166,149	195,983	203,623	235,329	238,673	241,899	259,583	2,583,462	2,619,535	1,979,000
MARKETING	36,169	36,686	47,945	38,525	38,345	47,895	47,121	44,041	56,396	43,131	45,937	41,187	523,373	482,723	153,670
CATERING	125,184	158,669	182,497	179,665	135,768	181,850	103,496	75,256	179,468	233,192	103,234	114,290	1,772,567	1,564,635	325,100
CONCESSIONS	105,823	120,344	130,975	53,129	44,085	38,582	44,572	21,707	44,973	124,632	110,458	77,982	917,263	888,421	218,110
ADMINISTRATIVE	149,158	160,678	186,451	155,783	174,213	215,622	151,179	149,101	153,733	151,957	148,667	152,692	1,949,234	1,945,388	1,590,450
IRVIN	325	100	35,186	18,312	44,888	63,156	78,649	84,517	73,550	89,620	1,075	1,000	490,379	468,387	422,290
TICKET OFFICE	21,046	14,551	26,806	19,441	16,441	18,406	14,571	14,221	22,821	15,621	15,271	24,771	223,967	237,701	71,100
PARKING	44,215	39,275	40,475	34,595	31,235	31,505	28,155	27,935	36,425	30,115	36,165	42,695	422,790	447,073	148,850
BAYFRONT	1,710	1,880	1,940	2,060	2,060	7,800	27,415	10,545	6,475	0	0	0	61,885	50,269	91,090
TOTAL EXPENSES	951,167	1,032,416	1,086,109	937,006	888,053	987,966	899,879	820,094	1,019,779	1,211,333	959,668	971,027	11,764,497	11,431,593	6,034,350
DEPARTMENTAL PROFIT/LOSS:															
BUILDING SERVICES	6,712	10,470	61,406	117,061	18,858	31,276	80,819	(10,821)	3,468	61,329	(17,351)	(21,916)	341,311	533,608	1,621,770
PROPERTY MAINT	(247,683)	(234,483)	(206,795)	(179,699)	(173,563)	(166,149)	(195,983)	(203,623)	(235,329)	(238,673)	(241,899)	(259,583)	(2,583,462)	(2,619,535)	(1,979,000)
MARKETING	(36,169)	(36,686)	(47,945)	(38,525)	(38,345)	(47,895)	(47,121)	(44,041)	(56,396)	(43,131)	(45,937)	(41,187)	(523,373)	(470,848)	(122,580)
CATERING	34,052	93,767	80,340	100,506	63,869	69,647	34,631	3,521	112,968	169,265	34,253	41,507	838,328	780,667	138,010
CONCESSIONS	8,847	36,416	34,125	(1,329)	(5,635)	(25,732)	(19,722)	(21,457)	(6,473)	33,593	26,592	9,138	68,362	188,165	35,900
ADMINISTRATIVE	(105,076)	(117,846)	(112,869)	(114,201)	(131,631)	(174,040)	(110,597)	(108,719)	(113,301)	(110,525)	(107,160)	(111,260)	(1,417,225)	(1,528,638)	(1,200,220)
IRVIN	(325)	(100)	(35,186)	(18,312)	8,135	44,827	91,084	88,516	8,234	539,558	(1,075)	(1,000)	724,356	694,083	449,190
TICKET OFFICE	11,054	46,849	52,894	34,959	26,259	(6,906)	47,929	(14,221)	24,529	8,379	25,729	27,679	285,133	282,474	68,550
PARKING	95,785	104,725	104,025	115,405	79,265	98,995	112,995	106,065	89,575	116,885	116,835	109,805	1,250,360	1,130,033	839,980
BAYFRONT	(1,710)	(1,880)	(1,940)	10,190	10,190	26,730	40,755	34,205	23,775	0	0	0	140,315	137,667	117,190
TOTAL INCOME	(234,512)	(98,767)	(71,944)	26,055	(142,598)	(149,246)	34,791	(170,574)	(148,950)	536,680	(210,012)	(246,817)	(875,894)	(872,324)	(31,210)
NON-OPERATING REVENUES/EXPENSES:															
CITY TOURISM TAXES	153,142	153,142	153,142	153,142	153,142	153,142	153,142	153,142	153,142	153,142	153,142	153,142	1,837,700	1,795,800	1,594,430
COVID GRANTS	0	0	0	0	0	0	0	0	0	0	0	0	0	625,000	1,251,745
NAMING RIGHTS	16,667	16,667	16,667	16,667	16,667	16,667	16,667	16,667	16,667	16,667	16,667	16,667	200,000	200,000	200,000
ARENA BONDS	(94,116)	(94,116)	(94,116)	(94,116)	(94,116)	(94,116)	(94,116)	(94,116)	(94,116)	(94,116)	(94,116)	(94,116)	(1,129,397)	(1,109,929)	(1,091,028)
OPERATING PROFIT/LOSS SUBTOTAL	(158,821)	(23,075)	3,747	101,747	(66,906)	(73,554)	110,483	(94,882)	(73,258)	612,372	(134,321)	(171,125)	32,408	638,547	1,923,937
LESS DEPRECIATION	(36,000)	(36,000)	(36,000)	(36,000)	(36,000)	(36,000)	(36,000)	(36,000)	(36,000)	(36,000)	(36,000)	(36,000)	(432,000)	(468,000)	(708,000)
INCOME/LOSS AFTER DEPRECIATION	(194,821)	(59,075)	(32,253)	65,747	(102,906)	(109,554)	74,483	(130,882)	(109,258)	576,372	(170,321)	(207,125)	(399,592)	170,547	1,215,937

DULUTH ENTERTAINMENT AND CONVENTION CENTER AUTHORITY
CONSOLIDATED DEPARTMENTAL BUDGET
FISCAL YEAR 2023

	JAN	FEB	MAR	APR	MAY	JUN	JULY	AUG	SEP	OCT	NOV	DEC	2023 ANNUAL BUDGET	2022 PROJECTED
REVENUES:														
BUILDING SERVICES	226,566	276,221	288,446	372,858	246,313	248,278	289,558	178,328	214,078	345,722	239,612	234,912	3,160,889	3,261,069
MARKETING	0	0	0	0	0	0	0	0	0	0	0	0	0	11,875
CATERING	159,237	252,437	262,837	280,172	199,637	251,497	138,127	78,777	292,437	402,457	137,487	155,797	2,610,895	2,345,302
CONCESSIONS	114,670	156,760	165,100	51,800	38,450	12,850	24,850	250	38,500	158,225	137,050	87,120	985,625	1,076,586
ADMINISTRATIVE	44,082	42,832	73,582	41,582	42,582	41,582	40,582	40,382	40,432	41,432	41,507	41,432	532,009	416,750
IRVIN	0	0	0	0	53,023	107,983	169,733	173,033	81,783	629,178	0	0	1,214,735	1,162,470
TICKET OFFICE	32,100	61,400	79,700	54,400	42,700	11,500	62,500	0	47,350	24,000	41,000	52,450	509,100	520,175
PARKING	140,000	144,000	144,500	150,000	110,500	130,500	141,150	134,000	126,000	147,000	153,000	152,500	1,673,150	1,577,106
BAYFRONT	0	0	0	12,250	12,250	34,530	68,170	44,750	30,250	0	0	0	202,200	187,936
TOTAL REVENUES	716,654	933,649	1,014,164	963,061	745,455	838,720	934,670	649,520	870,830	1,748,014	749,655	724,210	10,888,603	10,559,269
OPERATING EXPENSES:														
BUILDING SERVICES	219,854	265,750	227,039	255,797	227,455	217,002	208,738	189,148	210,610	284,393	256,963	256,828	2,819,578	2,727,461
PROPERTY MAINT	247,683	234,483	206,795	179,699	173,563	166,149	195,983	203,623	235,329	238,673	241,899	259,583	2,583,462	2,619,535
MARKETING	36,169	36,686	47,945	38,525	38,345	47,895	47,121	44,041	56,396	43,131	45,937	41,187	523,373	482,723
CATERING	125,184	158,669	182,497	179,665	135,768	181,850	103,496	75,256	179,468	233,192	103,234	114,290	1,772,567	1,564,635
CONCESSIONS	105,823	120,344	130,975	53,129	44,085	38,582	44,572	21,707	44,973	124,632	110,458	77,982	917,263	888,421
ADMINISTRATIVE	149,158	160,678	186,451	155,783	174,213	215,622	151,179	149,101	153,733	151,957	148,667	152,692	1,949,234	1,945,388
IRVIN	325	100	35,186	18,312	44,888	63,156	78,649	84,517	73,550	89,620	1,075	1,000	490,379	468,387
TICKET OFFICE	21,046	14,551	26,806	19,441	16,441	18,406	14,571	14,221	22,821	15,621	15,271	24,771	223,967	237,701
PARKING	44,215	39,275	40,475	34,595	31,235	31,505	28,155	27,935	36,425	30,115	36,165	42,695	422,790	447,073
BAYFRONT	1,710	1,880	1,940	2,060	2,060	7,800	27,415	10,545	6,475	0	0	0	61,885	50,269
TOTAL EXPENSES	951,167	1,032,416	1,086,109	937,006	888,053	987,966	899,879	820,094	1,019,779	1,211,333	959,668	971,027	11,764,497	11,431,593
DEPARTMENTAL PROFIT/LOSS:														
BUILDING SERVICES	6,712	10,470	61,406	117,061	18,858	31,276	80,819	(10,821)	3,468	61,329	(17,351)	(21,916)	341,311	533,608
PROPERTY MAINT	(247,683)	(234,483)	(206,795)	(179,699)	(173,563)	(166,149)	(195,983)	(203,623)	(235,329)	(238,673)	(241,899)	(259,583)	(2,583,462)	(2,619,535)
MARKETING	(36,169)	(36,686)	(47,945)	(38,525)	(38,345)	(47,895)	(47,121)	(44,041)	(56,396)	(43,131)	(45,937)	(41,187)	(523,373)	(470,848)
CATERING	34,052	93,767	80,340	100,506	63,869	69,647	34,631	3,521	112,968	169,265	34,253	41,507	838,328	780,667
CONCESSIONS	8,847	36,416	34,125	(1,329)	(5,635)	(25,732)	(19,722)	(21,457)	(6,473)	33,593	26,592	9,138	68,362	188,165
ADMINISTRATIVE	(105,076)	(117,846)	(112,869)	(114,201)	(131,631)	(174,040)	(110,597)	(108,719)	(113,301)	(110,525)	(107,160)	(111,260)	(1,417,225)	(1,528,638)
IRVIN	(325)	(100)	(35,186)	(18,312)	8,135	44,827	91,084	88,516	8,234	539,558	(1,075)	(1,000)	724,356	694,083
TICKET OFFICE	11,054	46,849	52,894	34,959	26,259	(6,906)	47,929	(14,221)	24,529	8,379	25,729	27,679	285,133	282,474
PARKING	95,785	104,725	104,025	115,405	79,265	98,995	112,995	106,065	89,575	116,885	116,835	109,805	1,250,360	1,130,033
BAYFRONT	(1,710)	(1,880)	(1,940)	10,190	10,190	26,730	40,755	34,205	23,775	0	0	0	140,315	137,667
TOTAL INCOME	(234,512)	(98,767)	(71,944)	26,055	(142,598)	(149,246)	34,791	(170,574)	(148,950)	536,680	(210,012)	(246,817)	(875,894)	(872,324)
NON-OPERATING REVENUES/EXPENSES:														
CITY TOURISM TAXES	153,142	153,142	153,142	153,142	153,142	153,142	153,142	153,142	153,142	153,142	153,142	153,142	1,837,700	1,795,800
COVID GRANTS	0	0	0	0	0	0	0	0	0	0	0	0	0	625,000
NAMING RIGHTS	16,667	16,667	16,667	16,667	16,667	16,667	16,667	16,667	16,667	16,667	16,667	16,667	200,000	200,000
ARENA BONDS	(94,116)	(94,116)	(94,116)	(94,116)	(94,116)	(94,116)	(94,116)	(94,116)	(94,116)	(94,116)	(94,116)	(94,116)	(1,129,397)	(1,109,929)
	75,692	75,692	75,692	75,692	75,692	75,692	75,692	75,692	75,692	75,692	75,692	75,692	908,303	1,510,871
OPERATING PROFIT/LOSS SUBTOTAL	(158,821)	(23,075)	3,747	101,747	(66,906)	(73,554)	110,483	(94,882)	(73,258)	612,372	(134,321)	(171,125)	32,408	638,547
LESS DEPRECIATION	(36,000)	(36,000)	(36,000)	(36,000)	(36,000)	(36,000)	(36,000)	(36,000)	(36,000)	(36,000)	(36,000)	(36,000)	(432,000)	(468,000)
INCOME/LOSS LESS DEPRECIATION	(194,821)	(59,075)	(32,253)	65,747	(102,906)	(109,554)	74,483	(130,882)	(109,258)	576,372	(170,321)	(207,125)	(399,592)	170,547

BUILDING SERVICES 1571

	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	TOTAL 2023 BUDGET	2022 PROJECTED
REVENUES:														
5910 EXHIBITION RENTAL	31,100	26,500	30,900	54,530	18,485	55,200	123,940	30,500	40,600	130,810	40,500	14,500	597,565	368,500
5911 BUILDING RENT-EVENTS	52,920	107,175	136,500	194,000	104,000	93,500	58,040	38,000	78,150	78,000	47,000	81,000	1,068,285	1,350,244
BUILDING RENT-LEASES	89,046	89,046	89,046	80,828	80,828	80,828	80,828	80,828	80,828	89,412	89,412	89,412	1,020,339	1,023,850
COVID REVENUE	0	0	0	0	0	0	0	0	0	0	0	0	0	0
5912 SPECIAL SERVICES	12,500	13,500	12,500	21,500	19,500	5,000	0	2,700	4,000	6,200	6,500	6,500	103,900	172,000
5935 ELECTRIC	2,500	12,000	8,000	18,000	17,500	7,000	750	1,000	3,800	20,500	3,000	6,000	100,050	85,891
5936 PHONE/INTERNET CHARGES	1,500	2,000	3,000	4,000	6,000	3,000	2,500	2,500	4,000	8,000	3,500	2,500	42,500	46,584
5938 ICE RENTAL	37,000	26,000	8,500	0	0	3,750	23,500	25,500	4,000	15,000	50,000	35,000	228,250	214,000
TOTAL REVENUES	226,566	276,221	288,446	372,858	246,313	248,278	289,558	178,328	214,078	345,722	239,612	234,912	3,160,889	3,261,069
PAYROLL EXPENSES:														
5100 PERM-REGULAR	66,862	62,547	57,211	54,114	54,822	53,058	55,645	55,645	54,787	58,000	65,320	67,505	705,517	650,971
5101 OVERTIME	3,850	3,750	4,825	2,800	2,300	2,850	1,100	1,100	2,650	3,500	3,430	3,180	35,335	57,089
5102 HOLIDAY OVERTIME	3,200	0	0	0	500	0	1,500	0	500	0	2,000	1,800	9,500	11,743
5103 PART TIME-REGULAR	86,250	132,250	102,000	117,600	97,750	90,000	74,750	67,800	88,500	138,000	120,000	120,000	1,234,900	1,267,307
5109 CONTRACT LABOR	2,500	2,500	2,500	0	0	0	0	0	0	2,500	2,500	2,500	15,000	16,850
5121 PERA CONTRIBUTIONS	10,410	12,910	10,660	11,340	10,100	9,480	8,640	8,100	9,520	12,970	12,400	12,510	129,040	123,750
5122 FICA CONTRIBUTIONS	9,930	12,310	10,170	10,820	9,630	9,050	8,250	7,720	9,080	12,370	11,830	11,930	123,090	121,713
5123 FICA-MDCARE	2,320	2,880	2,380	2,530	2,250	2,120	1,930	1,810	2,120	2,890	2,770	2,790	28,790	28,460
5131 HEALTH INSURANCE	14,302	15,213	15,213	15,213	15,213	15,213	15,213	15,213	15,213	15,213	15,213	15,213	181,646	168,072
5132 DENTAL INSURANCE	360	360	360	360	360	390	520	520	520	520	520	520	5,310	4,979
5141 UNEMPLOYMENT INS	0	0	0	0	0	0	0	0	0	0	0	0	0	0
TOTAL P/R EXPENSES	199,984	244,720	205,319	214,777	192,925	182,162	167,548	157,908	182,890	245,963	235,983	237,948	2,468,128	2,450,934
OPERATING EXPENSES:														
5200 OFFICE SUPPLIES	600	600	600	600	600	600	600	600	600	600	600	600	7,200	5,987
5205 BUILDING SERVICES SUPPLIES	750	750	750	750	750	750	750	750	750	750	750	750	9,000	6,275
5206 EXHIBITION SUPPLIES	2,330	1,990	2,320	4,090	1,390	4,140	9,300	2,290	3,050	9,810	3,040	1,090	44,840	39,165
5210 CUSTODIAL PAPER SUPPLIES	2,490	3,040	3,170	4,100	2,710	2,730	3,190	1,960	2,350	3,800	2,640	2,580	34,760	30,950
5211 CLEANING SUPPLIES	4,300	5,250	5,480	7,080	4,680	4,720	5,500	3,390	4,070	6,570	4,550	4,460	60,050	52,756
5218 UNIFORMS	250	250	250	250	250	250	200	100	250	250	250	250	2,800	1,157
5240 SMALL TOOLS/EQUIPMENT	100	100	100	100	100	100	100	100	100	100	100	100	1,200	200
5310 CONTRACT SERVICES	2,500	2,500	2,500	2,500	2,500	0	0	0	2,000	2,500	2,500	2,500	22,000	35,910
5320 TECHNOLOGY REPAIRS/MAINT	100	100	100	100	100	100	100	100	100	100	100	100	1,200	355
5331 TRAVEL/ENT	0	0	0	0	0	0	0	0	0	0	0	0	0	150
5334 TRAINING	0	0	0	0	0	0	0	500	500	0	0	0	1,000	800
5343 EVENT EXPENSES	0	0	0	0	0	0	0	0	0	0	0	0	0	19,446
5400 REPAIR/MAINT	2,200	2,200	2,200	2,200	2,200	2,200	2,200	2,200	2,200	2,200	2,200	2,200	26,400	27,235
5406 ELECTRIC/MECHANIC	2,750	2,750	2,750	2,750	2,750	2,750	2,750	2,750	2,750	2,750	2,750	2,750	33,000	35,580
5429 STAGE MISC	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	12,000	12,821
5450 LAUNDRY	500	500	500	500	500	500	500	500	500	500	500	500	6,000	7,740
5451 AMSOIL - TECH UPGRADES	0	0	0	15,000	15,000	15,000	15,000	15,000	7,500	7,500	0	0	90,000	0
TOTAL OPERATING EXPENSES	19,870	21,030	21,720	41,020	34,530	34,840	41,190	31,240	27,720	38,430	20,980	18,880	351,450	276,527
TOTAL EXPENSES	219,854	265,750	227,039	255,797	227,455	217,002	208,738	189,148	210,610	284,393	256,963	256,828	2,819,578	2,727,461
DEPT GAIN/LOSS	6,712	10,470	61,406	117,061	18,858	31,276	80,819	(10,821)	3,468	61,329	(17,351)	(21,916)	341,311	533,608

PROPERTY MAINTENANCE 1572

	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	TOTAL 2023 BUDGET	2022 PROJECTED
PAYROLL EXPENSES:														
5100 PERM REGULAR	27,108	27,108	39,610	26,244	27,108	26,244	27,108	27,108	26,244	27,108	26,244	27,108	334,342	305,814
5101 OVERTIME	1,100	1,100	1,100	1,100	1,100	1,100	1,100	1,100	1,100	1,100	1,100	1,100	13,200	18,341
5102 HOLIDAY OVERTIME	750	750	0	0	750	0	750	0	750	0	1,500	1,500	6,750	4,990
5103 PART TIME REGULAR	0	0	0	0	0	0	0	0	0	0	0	0	0	4,631
5121 PERA CONTRIBUTIONS	1,880	1,880	2,650	1,780	1,880	1,780	1,880	1,830	1,830	1,830	1,870	1,930	23,020	22,227
5122 FICA CONTRIBUTIONS	1,800	1,800	2,520	1,700	1,800	1,700	1,800	1,750	1,740	1,750	1,790	1,840	21,990	19,145
5123 FICA-MDCARE	420	420	590	400	420	400	420	410	410	410	420	430	5,150	4,187
5131 HEALTH INSURANCE	8,305	8,305	8,305	8,305	8,305	8,305	8,305	8,305	8,305	8,305	8,305	8,305	99,660	90,500
5132 DENTAL INSURANCE	170	170	170	170	170	170	170	170	170	170	170	170	2,040	1,995
TOTAL P/R EXPENSES	41,533	41,533	54,945	39,699	41,533	39,699	41,533	40,673	40,549	40,673	41,399	42,383	506,152	471,830
OPERATING EXPENSES:														
5200 OFFICE SUPPLIES	300	300	300	300	300	300	300	300	300	300	300	300	3,600	4,695
5204 SCOREBOARD/SOUND	500	500	500	0	0	0	0	0	0	1,000	1,000	1,000	4,500	4,279
5209 ICE MAKING	4,000	4,000	4,000	4,000	4,000	4,000	4,000	4,500	4,500	4,500	4,500	4,800	50,800	70,420
5212 VEHICLE FUEL & REPAIRS	1,300	1,300	1,300	1,300	1,300	1,300	1,300	1,300	1,300	1,300	1,300	1,300	15,600	19,540
5217 LIGHT BULBS	1,500	1,500	1,500	1,200	1,200	1,200	1,200	1,200	1,200	1,500	1,500	1,500	16,200	19,653
5218 UNIFORMS	150	150	150	150	150	150	150	150	150	150	150	150	1,800	3,031
5219 SAFETY SUPPLIES	1,000	800	800	600	600	600	600	600	1,850	600	600	600	9,250	12,670
5220 REPAIR/MTC SUPPLIES	5,000	5,000	5,000	5,000	5,000	5,000	5,000	5,000	5,000	5,000	5,000	5,000	60,000	60,000
5225 LANDSCAPE	0	0	0	1,500	1,500	1,500	1,500	1,500	1,500	0	0	0	9,000	9,890
5228 PAINTING SUPPLIES & LABOR	500	500	500	500	500	500	500	500	500	500	500	500	6,000	8,611
5240 TOOLS/EQUIPMENT	500	500	500	500	500	500	500	500	500	500	500	500	6,000	8,650
5250 ELEVATOR MAINTENANCE	2,300	2,300	2,300	2,300	2,600	2,600	2,600	2,600	2,600	2,600	2,600	2,600	30,000	22,200
5255 DOOR & GLASS REPLACEMENT	500	500	500	500	500	500	500	500	500	500	500	500	6,000	10,552
5310 CONTRACT SERVICES	2,700	4,900	600	600	600	600	600	600	8,000	4,000	600	600	24,400	21,189
5331 TRAVEL AND TRAINING	0	0	0	0	0	0	0	0	0	0	0	0	0	3,665
5381 ELECTRICITY	99,000	99,000	85,000	82,000	75,000	65,000	88,000	93,000	100,000	105,750	105,050	108,450	1,105,250	1,106,000
5382 WATER/SEWER	10,000	10,000	10,000	7,500	7,000	11,000	16,000	14,000	14,000	15,000	15,000	15,000	144,500	152,000
5383 HEAT	60,000	45,000	22,000	15,000	15,000	15,000	16,000	21,000	35,000	38,000	45,000	58,000	385,000	389,000
5384 TRASH REMOVAL	1,600	1,600	1,600	1,600	1,480	1,200	1,200	1,200	1,480	1,600	1,600	1,600	17,760	17,895
5385 RECYCLING EXPENSE	1,800	1,800	2,000	1,500	1,500	1,200	1,200	1,200	1,500	1,500	1,500	1,500	18,200	29,350
5400 REPAIR/MAINT	7,500	7,500	7,500	7,500	7,500	7,500	7,500	7,500	7,500	7,500	7,500	7,500	90,000	95,920
5406 ELECTRIC/MECHANIC	3,000	3,000	3,000	3,000	3,000	3,000	3,000	3,000	3,000	3,000	3,000	3,000	36,000	32,190
5407 PLUMBING/HEATING	2,800	2,800	2,800	2,800	2,800	2,800	2,800	2,800	2,800	3,200	2,800	2,800	34,000	43,055
5438 LICENSES	200	0	0	650	0	1,000	0	0	1,600	0	0	0	3,450	3,250
TOTAL OPERATING EXPENSE	206,150	192,950	151,850	140,000	132,030	126,450	154,450	162,950	194,780	198,000	200,500	217,200	2,077,310	2,147,705
TOTAL EXPENSES	247,683	234,483	206,795	179,699	173,563	166,149	195,983	203,623	235,329	238,673	241,899	259,583	2,583,462	2,619,535
DPMT GAIN/LOSS	(247,683)	(234,483)	(206,795)	(179,699)	(173,563)	(166,149)	(195,983)	(203,623)	(235,329)	(238,673)	(241,899)	(259,583)	(2,583,462)	(2,619,535)

MARKETING 1573

	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	TOTAL 2023 BUDGET	2022 PROJECTED
REVENUES:														
5920 ADVERTISING	0	0	0	0	0	0	0	0	0	0	0	0	0	11,875
TOTAL REVENUE	0	0	0	0	0	0	0	0	0	0	0	0	0	11,875
PAYROLL EXPENSES														
5100 SALARIES-PERM	16,918	15,829	16,918	16,368	16,918	16,368	17,424	17,424	17,424	17,424	18,200	18,200	205,415	205,096
SALARIES-PART TIME	2,000	2,000	3,500	2,000	2,000	3,500	1,200	1,200	2,500	2,800	2,500	2,500	27,700	25,000
5121 PERA	1,230	1,160	1,330	1,190	1,230	1,290	1,210	1,210	1,300	1,310	1,350	1,350	15,160	17,725
5122 FICA	1,170	1,110	1,270	1,140	1,170	1,230	1,150	1,150	1,240	1,250	1,280	1,280	14,440	14,600
5123 FICA-MDCARE	270	260	300	270	270	290	270	270	290	290	300	300	3,380	3,420
5131 HEALTH INSURANCE	3,091	4,637	4,637	4,637	4,637	4,637	4,637	4,637	4,637	4,637	4,637	4,637	54,093	52,185
5132 DENTAL INSURANCE	70	70	70	70	70	70	100	100	100	100	100	100	1,020	1,158
TOTAL P/R EXPENSES	24,749	25,066	28,025	25,675	26,295	27,385	25,991	25,991	27,491	27,811	28,367	28,367	321,208	319,184
OPERATING EXPENSES:														
5200 OFFICE SUPPLIES	50	50	50	50	50	50	50	50	50	50	50	50	600	3,488
5334 TRAINING	0	0	0	0	0	0	3,000	0	0	0	0	0	3,000	3,600
5340 ADVERT/PROMO	5,800	5,800	5,800	5,330	5,800	5,750	5,750	5,750	6,000	6,300	6,000	6,000	70,080	19,086
5341 MARKETING EXPENSE	2,600	2,750	5,000	4,500	3,280	10,000	8,000	6,500	8,500	5,800	4,500	3,200	64,630	72,579
5342 SOCIAL MEDIA EXPENSE	1,850	1,900	1,850	1,750	1,750	1,660	1,660	2,100	1,800	1,950	1,850	1,850	21,970	21,750
5343 SPECIAL PROMO	0	0	100	100	50	50	50	50	100	100	100	100	800	100
5346 SALES EXPENSE	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,500	1,500	13,000	13,145
5347 TRADESHOWS/CONVENTIONS	0	0	6,000	0	0	1,500	1,500	2,500	11,335	0	3,450	0	26,285	27,991
5433 DUES/SUBS	120	120	120	120	120	500	120	100	120	120	120	120	1,800	1,800
5443 BOARD MEETING HOSTING	0	0	0	0	0	0	0	0	0	0	0	0	0	0
TOTAL OPERATING EXPENSES	11,420	11,620	19,920	12,850	12,050	20,510	21,130	18,050	28,905	15,320	17,570	12,820	202,165	163,539
TOTAL EXPENSES	36,169	36,686	47,945	38,525	38,345	47,895	47,121	44,041	56,396	43,131	45,937	41,187	523,373	482,723
DPMT GAIN/LOSS	(36,169)	(36,686)	(47,945)	(38,525)	(38,345)	(47,895)	(47,121)	(44,041)	(56,396)	(43,131)	(45,937)	(41,187)	(523,373)	(470,848)

CATERING 1574

	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	TOTAL 2023 BUDGET	2022 PROJECTED
REVENUES:														
5900 FOOD SALES	82,000	111,250	185,200	238,500	156,000	225,500	106,500	65,000	219,125	270,500	34,500	68,500	1,762,575	1,506,472
5901 BAR SALES	73,900	137,400	70,950	34,325	37,900	18,000	27,500	11,000	65,525	122,500	101,200	84,400	784,600	758,483
5910 TAXABLE SPEC SERV	0	0	0	0	0	0	0	0	0	0	0	0	0	2,850
5912 ADMINISTRATIVE FEE	2,670	3,120	6,020	6,680	5,070	7,330	3,460	2,110	7,120	8,790	1,120	2,230	55,720	77,497
SPONSORSHIP	667	667	667	667	667	667	667	667	667	667	667	667	8,000	0
CATERING COMMISSION													0	0
TOTAL REVENUES	159,237	252,437	262,837	280,172	199,637	251,497	138,127	78,777	292,437	402,457	137,487	155,797	2,610,895	2,345,302
PAYROLL EXPENSES:														
5100 SALARIED PERM	20,833	21,459	33,185	21,459	21,459	33,836	21,459	22,102	22,102	22,850	22,658	22,850	286,252	170,365
5101 OVERTIME	550	550	550	550	550	550	0	0	550	550	550	550	5,500	10,150
5102 HOLIDAY OVERTIME	0	0	0	0	0	0	0	0	0	0	1,000	250	1,250	4,200
5103 PART TIME REGULAR	26,500	42,270	43,550	46,380	32,960	41,400	22,780	12,920	48,390	66,810	23,070	25,990	433,020	376,959
CONTRACT LABOR	250	250	250	250	0	0	0	0	0	0	0	0	1,000	3,500
5119 GRATUITIES	12,710	12,240	28,710	29,810	24,180	34,950	16,510	10,080	33,960	41,930	5,350	11,650	262,080	230,414
5121 PERA CONTRIBUTIONS	3,950	4,990	6,910	6,400	5,140	7,200	3,950	2,930	6,830	8,590	3,420	3,980	64,290	59,701
5122 FICA CONTRIBUTIONS	3,770	4,760	6,590	6,100	4,910	6,870	3,770	2,800	6,510	8,190	3,260	3,800	61,330	50,321
5123 FICA-MDCARE	880	1,110	1,540	1,430	1,150	1,610	880	650	1,520	1,920	760	890	14,340	12,350
5131 HEALTH INSURANCE	4,121	5,369	6,526	6,526	6,526	6,526	6,526	6,526	6,526	6,526	6,526	6,526	74,750	76,700
5132 DENTAL INSURANCE	67	67	67	100	100	100	133	133	133	133	133	133	1,299	1,985
5141 UNEMPLOYMENT	0	0	0	0	0	0	0	0	0	0	0	0	0	0
5159 JOB BENEFITS REIMBURSED	(12,710)	(12,240)	(28,710)	(29,810)	(24,180)	(34,950)	(16,510)	(10,080)	(33,960)	(41,930)	(5,350)	(11,650)	(262,080)	(230,414)
TOTAL P/R EXPENSES	60,921	80,825	99,168	89,195	72,795	98,092	59,498	48,061	92,561	115,569	61,377	64,969	943,031	766,231
OPERATING EXPENSES:														
5200 OFFICE SUPPLIES	225	225	225	225	225	225	225	225	225	225	225	225	2,700	4,650
5207 CHINA/FLATWARE/GLASSES	500	500	500	500	1,000	1,000	1,000	250	275	325	250	0	6,100	0
5208 PARTY SUPPLY	150	150	150	150	150	150	0	0	0	0	0	0	900	250
5211 CLEANING SUPPLIES	525	525	525	525	525	525	525	525	525	525	525	525	6,300	8,900
5213 COUNTER TOP EQUIPMENT	250	250	250	250	250	250	250	250	250	250	250	250	3,000	750
5214 SERVING SUPPLIES	820	3,620	6,020	7,160	1,560	2,260	1,070	650	2,190	2,710	350	690	29,100	36,200
5218 UNIFORMS	500	500	500	500	500	500	500	500	500	500	500	500	6,000	6,800
5251 LIQUOR PURCHASES	19,953	37,098	19,157	9,268	10,233	4,860	7,425	2,970	17,692	33,075	27,324	22,788	211,842	188,128
5260 FOOD PURCHASES	23,370	31,706	52,782	67,973	44,460	64,268	30,353	18,525	62,451	77,093	9,833	19,523	502,334	496,531
5310 CONTRACT SERVICE	13,000	0	0	0	0	0	0	0	0	0	0	0	13,000	11,000
5331 TRAVEL	0	0	0	0	0	0	0	0	0	0	0	0	0	0
5334 TRAINING EXP	0	0	0	1,000	1,000	1,000	0	0	250	0	0	0	3,250	285
5355 PRNTG©ING	0	150	0	0	150	0	0	150	0	0	150	1,900	2,500	1,200
5383 NATURAL GAS	220	220	220	220	220	220	150	150	150	220	220	220	2,210	2,625
5400 REPAIR/MAINT SERVICE	1,100	1,100	1,100	1,200	1,200	1,200	1,000	2,000	1,200	1,200	1,250	1,500	15,050	14,100
5431 CASH (OVER)/SHORT	0	0	0	0	0	0	0	0	0	0	0	0	0	385
5433 DUES/SUBSCRIPTIONS	0	0	0	0	0	0	0	0	0	0	0	0	0	0
5438 LICENSES	1,850	0	0	0	0	5,900	0	0	0	0	0	0	7,750	5,600
5450 LAUNDRY	1,800	1,800	1,900	1,500	1,500	1,400	1,500	1,000	1,200	1,500	1,200	1,200	17,500	21,000
TOTAL OPERATING EXPENSES	64,263	77,844	83,329	90,470	62,973	83,758	43,998	27,195	86,907	117,623	41,857	49,321	829,536	798,404
TOTAL EXPENSES	125,184	158,669	182,497	179,665	135,768	181,850	103,496	75,256	179,468	233,192	103,234	114,290	1,772,567	1,564,635
DPMT GAIN/LOSS	34,052	93,767	80,340	100,506	63,869	69,647	34,631	3,521	112,968	169,265	34,253	41,507	838,328	780,667

CONCESSIONS 1575

	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	TOTAL 2023 BUDGET	2022 PROJECTED
REVENUES:														
5902 STAND SALES	111,450	155,575	151,600	50,100	32,450	12,500	24,500	0	38,000	157,500	132,000	86,320	951,995	935,100
5903 MERCHANDISE COMMISSION	2,500	500	13,000	1,200	5,500	0	0	0	0	0	4,250	0	26,950	97,885
5905 ICE CREAM SALES	0	0	0	0	0	0	0	0	0	0	0	0	0	27,041
5912 MINI DONUTS	0	0	0	0	0	0	0	0	0	0	0	0	0	7,450
5921 MISC REVENUE	0	0	0	0	0	0	0	0	0	0	0	0	0	2,110
5941 VENDING MACHINE	720	685	500	500	500	350	350	250	500	725	800	800	6,680	7,000
TOTAL REVENUES	114,670	156,760	165,100	51,800	38,450	12,850	24,850	250	38,500	158,225	137,050	87,120	985,625	1,076,586
PAYROLL EXPENSES:														
5100 SALARIED PERM	14,358	13,800	21,958	14,272	14,743	22,075	15,502	15,502	15,008	15,502	15,008	15,502	193,229	188,000
5101 OVERTIME	0	0	0	0	500	0	500	0	0	0	1,000	0	2,000	12,000
5102 HOLIDAY OVERTIME	0	0	0	0	500	0	800	0	0	0	1,000	0	2,300	4,800
5103 PART TIME REGULAR	27,520	37,620	39,620	12,430	9,230	4,500	8,700	0	3,000	37,970	32,890	20,910	234,390	222,572
5109 CONTRACT LABOR	0	0	0	0	0	0	0	0	0	0	0	0	0	4,500
5121 PERA CONTRIBUTIONS	1,880	2,310	2,770	1,200	1,120	1,700	1,630	1,010	810	2,410	2,250	1,640	20,730	14,950
5122 FICA CONTRIBUTIONS	2,600	3,190	3,820	1,660	1,550	1,650	1,580	960	1,120	3,320	3,090	2,260	26,800	24,500
5123 FICA-MDCARE	610	750	890	390	360	390	370	220	260	780	720	530	6,270	5,950
5131 HEALTH INSURANCE	1,887	1,887	2,640	2,640	2,640	2,640	2,640	2,640	2,640	2,640	2,640	2,640	30,174	23,112
5132 DENTAL INSURANCE	67	67	67	67	67	67	100	100	100	100	100	100	1,005	875
5141 UNEMPLOYMENT	0	0	0	0	0	0	0	0	0	0	0	0	0	0
TOTAL P/R EXPENSES	48,923	59,624	71,765	32,659	30,710	33,022	31,822	20,432	22,938	62,722	58,698	43,582	516,898	501,259
OPERATING EXPENSES:														
5200 OFFICE SUPPLIES	175	175	175	175	175	175	175	175	175	175	175	175	2,100	13,100
5211 CLEANING SUPPLIES	300	300	300	300	75	75	75	750	750	750	300	300	4,275	3,255
5213 COUNTER TOP EQUIPMENT	150	150	150	150	0	0	0	0	150	150	150	150	1,200	1,750
5214 SERVING SUPPLIES	3,340	4,670	4,550	1,500	970	560	1,100	0	1,710	4,730	3,960	2,590	29,680	24,315
5218 UNIFORMS	100	100	100	0	0	0	0	0	100	100	100	100	700	300
5260 FOOD PURCHASES	39,010	54,450	53,060	17,540	11,360	4,380	11,030	0	17,100	55,130	46,200	30,210	339,470	319,336
5310 CONTRACT SERVICES	13,000	50	50	30	20	20	20	0	0	50	50	50	13,340	12,695
5334 TRAINING EXP	0	0	0	0	0	0	0	0	1,300	0	0	0	1,300	850
5340 ADVERTISING & PROMOTION	0	0	0	0	0	0	0	0	0	0	0	0	0	1,571
5383 NATURAL GAS	150	150	150	100	100	75	75	75	75	150	150	150	1,400	1,400
5400 REPAIR/MAINT	500	500	500	500	500	100	100	100	500	500	500	500	4,800	3,862
5431 CASH OVER/SHORT	0	0	0	0	0	0	0	0	0	0	0	0	0	2,178
5450 LAUNDRY	175	175	175	175	175	175	175	175	175	175	175	175	2,100	2,550
TOTAL OPERATING EXPENSE	56,900	60,720	59,210	20,470	13,375	5,560	12,750	1,275	22,035	61,910	51,760	34,400	400,365	387,162
TOTAL EXPENSES	105,823	120,344	130,975	53,129	44,085	38,582	44,572	21,707	44,973	124,632	110,458	77,982	917,263	888,421
DPMT GAIN/LOSS	8,847	36,416	34,125	(1,329)	(5,635)	(25,732)	(19,722)	(21,457)	(6,473)	33,593	26,592	9,138	68,362	188,165

ADMINISTRATIVE 1577

	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	TOTAL 2023 BUDGET	2022 PROJECTED
REVENUES:														
5921 MISC REVENUES	11,300	9,550	39,800	7,800	8,300	7,300	6,800	6,600	6,650	6,650	6,725	6,650	124,125	40,675
5925 LEASE REVENUE	29,782	29,782	29,782	29,782	29,782	29,782	29,782	29,782	29,782	29,782	29,782	29,782	357,384	348,075
5950 INTEREST INCOME	3,000	3,500	4,000	4,000	4,500	4,500	4,000	4,000	4,000	5,000	5,000	5,000	50,500	28,000
TOTAL REVENUES	44,082	42,832	73,582	41,582	42,582	41,582	40,582	40,382	40,432	41,432	41,507	41,432	532,009	416,750
PAYROLL EXPENSES:														
5100 SALARIES PERM	35,690	40,085	61,726	40,085	40,085	61,726	40,085	40,085	40,085	42,039	42,039	42,039	525,769	509,865
5101 OVERTIME	205	285	197	185	175	183	191	198	500	525	205	205	3,054	4,066
5103 PART TIME REGULAR	2,500	2,000	3,500	2,200	2,200	3,500	2,000	2,000	2,000	2,500	2,200	2,200	28,800	29,850
5109 CONTRACT LABOR	0	0	0	0	0	0	0	0	0	0	0	0	0	500
5121 PERA CONTRIBUTIONS	2,500	2,750	4,250	2,760	2,760	4,250	2,750	2,750	2,770	2,930	2,890	2,890	36,250	41,000
5122 FICA CONTRIBUTIONS	2,370	2,610	4,040	2,620	2,620	4,040	2,610	2,610	2,610	2,760	2,740	2,740	34,370	26,800
5123 FICA-MDCARE	550	610	950	610	610	950	610	610	610	650	640	640	8,040	6,400
5131 HEALTH INSURANCE	18,850	19,800	19,800	20,680	20,680	20,680	20,680	20,680	20,680	20,680	20,680	20,680	244,570	214,465
5132 DENTAL INSURANCE	203	203	203	233	233	233	233	233	233	263	263	263	2,796	2,500
5141 UNEMPLOYMENT	0	0	0	0	0	0	0	0	0	0	0	0	0	0
TOTAL P/R EXPENSES	62,868	68,343	94,666	69,373	69,363	95,562	69,159	69,166	69,488	72,347	71,657	71,657	883,649	835,446
OPERATING EXPENSES:														
5200 OFFICE SUPPLIES	2,500	2,500	2,500	2,500	2,500	2,500	2,500	2,500	2,500	2,500	2,500	2,500	30,000	38,000
5201 COMPUTER SUPPLIES	800	800	2,500	1,000	1,000	800	800	800	350	300	300	300	9,750	13,200
5202 COMP ENGINEER SERVICES	10,000	10,000	10,000	10,000	10,000	15,000	15,000	10,000	10,000	8,500	8,500	8,500	125,500	84,000
5203 LICENSES & WARRANTIES	2,500	12,500	5,000	5,000	25,000	30,000	3,000	2,500	6,500	6,500	6,500	5,500	110,500	137,500
5218 UNIFORMS	250	250	250	250	250	250	250	250	250	200	200	200	2,850	6,100
5301 AUDIT SVCS	5,000	5,000	5,000	5,000	5,000	5,000	0	0	0	0	0	5,000	35,000	37,250
5304 LEGAL SVCS	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	12,000	21,850
5305 RECRUITMENT FEE	1,000	1,000	1,000	1,000	745	720	680	755	1,000	1,200	1,000	1,000	11,100	21,000
5310 CONTRACT SERVICES	12,000	12,000	15,000	12,000	12,000	15,000	11,000	10,000	10,000	11,000	10,000	10,000	140,000	151,000
5319 INTERNET SERVICE	2,060	2,060	2,060	2,060	2,060	2,060	2,060	2,060	2,060	2,060	2,060	2,060	24,720	21,800
5321 TELEPHONE	2,200	2,200	2,200	2,200	2,200	2,200	2,200	2,200	2,200	2,200	2,200	2,200	26,400	24,500
5322 POSTAGE/FEDEX	680	100	450	250	50	50	200	1,000	50	250	50	50	3,180	2,650
5331 TRAVEL/ENT	1,850	1,850	1,850	1,850	1,850	1,850	1,850	2,250	3,150	1,700	1,800	1,825	23,675	22,980
5334 TRAINING /EDUCATION	2,200	100	2,000	400	100	1,800	100	2,000	100	100	100	100	9,100	9,565
5335 HEALTH & WELLNESS	1,200	1,200	1,200	1,200	1,200	1,200	1,200	1,200	1,200	1,200	1,200	1,200	14,400	18,500
5336 SAFETY AND SECURITY	500	500	500	500	500	500	500	500	500	500	500	500	6,000	17,850
5339 ARMORED PICKUP	725	725	725	650	645	630	630	645	685	650	650	650	8,010	8,100
5340 ADV & PROMO	0	0	0	0	0	0	0	0	0	0	0	0	0	6,297
5355 PRINTING	1,650	500	500	1,500	700	700	1,500	400	700	1,250	500	500	10,400	8,900
5360 INSURANCE	30,600	30,600	30,600	30,600	30,600	30,600	30,600	30,600	30,600	30,600	30,600	30,600	367,200	360,000
5432 UNCOLLECTIBLE ACCTS	0	0	0	0	0	0	0	0	0	0	0	0	0	0
5433 DUES/SUBS	625	500	500	500	500	1,500	500	325	2,900	250	200	200	8,500	11,250
5436 BANK CHARGES	5,500	5,500	5,500	5,500	5,500	5,250	5,000	4,800	5,900	6,000	5,500	5,000	64,950	65,000
5443 BOARD MEETING EXP	300	300	300	300	300	300	300	3,000	1,450	500	500	1,000	8,550	8,850
5493 COST ALLOCATION	1,150	1,150	1,150	1,150	1,150	1,150	1,150	1,150	1,150	1,150	1,150	1,150	13,800	13,800
COVID GOODWILL	0	0	0	0	0	0	0	0	0	0	0	0	0	0
TOTAL OPERATING EXPENSES	86,290	92,335	91,785	86,410	104,850	120,060	82,020	79,935	84,245	79,610	77,010	81,035	1,065,585	1,109,942
TOTAL EXPENSES	149,158	160,678	186,451	155,783	174,213	215,622	151,179	149,101	153,733	151,957	148,667	152,692	1,949,234	1,945,388
DPMT GAIN/LOSS	(105,076)	(117,846)	(112,869)	(114,201)	(131,631)	(174,040)	(110,597)	(108,719)	(113,301)	(110,525)	(107,160)	(111,260)	(1,417,225)	(1,528,638)

	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	TOTAL 2023 BUDGET	2022 PROJECTED
IRVIN ATTENDANCE	0	0	0	0	3,600	8,000	13,000	15,000	5,000		0	0	44,600	58,184
REVENUES:														
5902 STAND SALES	0	0	0	0	900	2,000	3,000	3,000	1,250	750	0	0	10,900	8,106
5903 GIFT SHOP SALES	0	0	0	0	8,160	16,800	27,300	22,500	6,250	800	0	0	81,810	77,446
5904 CLOTHING SALES	0	0	0	0	8,280	18,400	29,900	22,500	7,500	27,500	0	0	114,080	122,925
5915 TICKET SALES	0	0	0	0	27,900	62,000	100,750	116,250	38,750	0	0	0	345,650	352,493
5916 HAUNTED TOUR	0	0	0	0	0	0	0	0	20,250	592,345	0	0	612,595	558,000
5929 BLUE BRIDGE OPERATIONS	0	0	0	0	7,783	7,783	7,783	7,783	7,783	7,783	0	0	46,700	43,500
5943 GROUP SALES	0	0	0	0	0	1,000	1,000	1,000	0	0	0	0	3,000	0
TOTAL REVENUES	0	0	0	0	53,023	107,983	169,733	173,033	81,783	629,178	0	0	1,214,735	1,162,470
PAYROLL EXPENSES:														
5100 SALARY PERM EMPL	0	0	8,143	7,800	7,800	8,250	7,800	7,800	8,050	8,050	0	0	63,693	52,822
5101 OVERTIME	0	0	0	0	0	0	0	0	0	0	0	0	0	13,750
5102 HOLIDAY OVERTIME	0	0	0	0	1,200	0	1,600	0	800	0	0	0	3,600	0
5103 PART TIME LABOR	0	0	613	2,712	17,793	26,181	30,229	32,387	35,350	29,440	0	0	174,706	175,920
5121 PERA CONTRIBUTIONS	0	0	660	790	870	1,120	1,290	1,310	1,440	1,220	0	0	8,700	7,300
5122 FICA CONTRIBUTIONS	0	0	540	650	1,660	2,130	2,460	2,490	2,740	2,320	0	0	14,990	15,850
5123 FICA-MDCARE	0	0	130	150	390	500	570	580	640	540	0	0	3,500	3,705
5131 HEALTH INSURANCE	0	0	0	0	0	0	0	0	0	0	0	0	0	0
5132 DENTAL INSURANCE	0	0	0	0	0	0	0	0	0	0	0	0	0	0
5141 UNEMPLOYMENT	0	0	0	0	0	0	0	0	0	0	0	0	0	0
TOTAL P/R EXPENSES	0	0	10,086	12,102	29,713	38,181	43,949	44,567	49,020	41,570	0	0	269,189	269,347
OPERATING EXPENSES:														
5200 OFFICE SUPPLIES	0	0	0	250	250	250	250	250	250	250	0	0	1,750	1,450
5211 CLEANING SUPPLIES	0	0	0	500	500	500	500	500	500	0	0	0	3,000	400
5218 UNIFORMS	0	0	0	0	500	0	0	0	0	0	0	0	500	775
5228 PAINTING SUPPLIES & LABOR	0	0	0	2,500	825	725	650	500	500	0	0	0	5,700	4,280
5260 FOOD PURCHASES	0	0	0	0	180	400	600	600	250	150	0	0	2,180	4,195
5270 MERCHANDISE	0	0	0	0	8,220	17,600	28,600	22,500	6,880	14,150	0	0	97,950	75,000
5310 CONTRACT SERVICES	0	0	0	0	0	0	600	0	0	0	0	0	600	0
5331 TRAVEL/ENTERTAINMENT	0	0	0	0	0	0	0	0	0	0	0	0	0	0
5340 ADV/PROMO	0	0	0	0	0	0	0	0	0	0	0	0	0	9,300
5343 HAUNTED SHIP EXP	0	0	25,000	0	0	0	0	11,750	12,300	30,000	0	0	79,050	73,000
5381 ELECTRIC	50	100	100	385	1,700	2,000	2,000	2,500	2,500	3,000	1,000	1,000	16,335	24,890
5382 WATER/SEWER	0	0	0	75	500	500	500	500	500	500	75	0	3,150	3,000
5400 REPAIRS & MAINTENANCE	0	0	0	2,500	2,500	3,000	1,000	850	850	0	0	0	10,700	2,750
5433 DUES/SUBSCRIP	275	0	0	0	0	0	0	0	0	0	0	0	275	0
TOTAL OPERATING EXPENSE	325	100	25,100	6,210	15,175	24,975	34,700	39,950	24,530	48,050	1,075	1,000	221,190	199,040
TOTAL EXPENSES	325	100	35,186	18,312	44,888	63,156	78,649	84,517	73,550	89,620	1,075	1,000	490,379	468,387
DPMT GAIN/LOSS	(325)	(100)	(35,186)	(18,312)	8,135	44,827	91,084	88,516	8,234	539,558	(1,075)	(1,000)	724,356	694,083

TICKET OFFICE 1579

	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	TOTAL 2023 BUDGET	2022 PROJECTED
REVENUES:														
5912 SPECIAL SERVICES	1,100	5,400	3,200	8,200	700	0	0	0	350	0	0	2,950	21,900	20,325
5917 FACILITY FEES	14,000	34,000	43,000	18,000	24,500	10,000	3,000	0	30,000	11,500	35,500	25,000	248,500	193,500
5918 INHOUSE PROMOTION	0	0	0	0	0	0	0	0	0	0	0	0	0	0
5919 SALE CHARGES	17,000	22,000	33,500	23,200	17,500	1,500	1,500	0	17,000	12,500	5,500	24,500	175,700	179,500
5920 ADVERTISING REVENUE	0	0	0	0	0	0	58,000	0	0	0	0	0	58,000	58,000
5921 MISCELLANEOUS REVENUE	0	0	0	5,000	0	0	0	0	0	0	0	0	5,000	68,850
TOTAL REVENUES	32,100	61,400	79,700	54,400	42,700	11,500	62,500	0	47,350	24,000	41,000	52,450	509,100	520,175
PAYROLL EXPENSES:														
5100 SALARIED PERM	4,650	4,650	7,885	4,650	4,650	7,885	4,650	4,650	4,650	4,650	4,650	4,650	62,270	60,258
5101 OVERTIME	0	0	0	0	0	0	0	0	0	0	0	0	0	2,111
5102 HOLIDAY OVERTIME	0	0	0	0	0	0	0	0	0	0	0	0	0	500
5103 PART TIME REGULAR	6,500	7,000	7,500	5,250	5,250	6,800	6,800	6,800	6,800	6,800	6,800	6,800	79,100	85,000
CONTRACT LABOR	0	0	0	0	0	0	0	0	0	0	0	0	0	0
5121 PERA CONTRIBUTIONS	720	760	1,000	640	640	950	740	740	740	740	740	740	9,150	7,850
5122 FICA CONTRIBUTIONS	690	720	950	610	610	910	710	710	710	710	710	710	8,750	8,325
5123 FICA-MDCARE	160	170	220	140	140	210	170	170	170	170	170	170	2,060	1,982
5131 HEALTH INSURANCE	968	968	968	968	968	968	968	968	968	968	968	968	11,616	12,150
5132 DENTAL INSURANCE	33	33	33	33	33	33	33	33	33	33	33	33	396	450
5141 UNEMPLOYMENT	0	0	0	0	0	0	0	0	0	0	0	0	0	0
TOTAL P/R EXPENSES	13,721	14,301	18,556	12,291	12,291	17,756	14,071	14,071	14,071	14,071	14,071	14,071	173,342	178,626
OPERATING EXPENSES:														
5200 OFFICE SUPPLIES	250	250	250	150	150	150	150	150	150	300	200	200	2,350	3,700
5218 UNIFORMS	0	0	0	0	0	0	0	0	100	0	0	0	100	0
5310 CONTRACT SERVICE	175	0	0	0	0	0	0	0	0	0	0	0	175	0
5331 TRAVEL/ENT	5,000	0	0	0	0	0	0	0	0	0	0	0	5,000	0
5334 TRAINING EXPENSE	1,900	0	0	0	0	500	0	0	500	0	0	0	2,900	0
5335 PRINTING & COPYING	0	0	0	0	0	0	0	0	0	0	0	0	0	0
5433 DUES/SUBSCRIP	0	0	0	0	0	0	350	0	0	250	0	0	600	0
5442 ENTERTAINMENT	0	0	8,000	7,000	4,000	0	0	0	8,000	1,000	1,000	10,500	39,500	55,375
TOTAL OPERATING EXPENSES:	7,325	250	8,250	7,150	4,150	650	500	150	8,750	1,550	1,200	10,700	50,625	59,075
TOTAL EXPENSES	21,046	14,551	26,806	19,441	16,441	18,406	14,571	14,221	22,821	15,621	15,271	24,771	223,967	237,701
DPMT GAIN/LOSS	11,054	46,849	52,894	34,959	26,259	(6,906)	47,929	(14,221)	24,529	8,379	25,729	27,679	285,133	282,474

PARKING 1580

	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	TOTAL 2023 BUDGET	2022 PROJECTED
REVENUES:														
5914 PARKING-MAIN	125,000	130,000	130,000	135,000	95,000	106,000	97,650	83,000	107,000	135,000	142,000	140,000	1,425,650	1,333,000
5922 PARKING-RV	0	0	0	0	500	8,500	27,000	35,000	3,000	1,000	0	0	75,000	77,111
5926 PARKING-MONTHLY	15,000	14,000	14,500	15,000	15,000	16,000	16,500	16,000	16,000	11,000	11,000	12,500	172,500	166,995
TOTAL REVENUES	140,000	144,000	144,500	150,000	110,500	130,500	141,150	134,000	126,000	147,000	153,000	152,500	1,673,150	1,577,106
PAYROLL EXPENSES:														
5100 SALARIES-PERM	940	880	940	910	0	0	0	0	0	0	910	940	5,520	4,850
5101 OVERTIME	750	750	750	750	750	750	750	750	750	750	750	750	9,000	8,600
5102 HOLIDAY OVERTIME	0	0	0	0	300	0	600	0	500	0	0	500	1,900	2,250
5103 PART TIME	22,000	21,000	22,000	23,000	23,000	23,500	20,000	19,500	27,500	22,500	23,500	23,500	271,000	278,000
5109 CONTRACT LABOR	0	0	0	0	0	0	0	0	0	0	0	0	0	0
5121 PERA CONTRIBUTIONS	1,540	1,370	1,430	1,500	1,500	1,530	1,300	1,270	1,790	1,460	1,530	1,530	17,750	11,285
5122 FICA CONTRIBUTIONS	1,470	1,300	1,360	1,430	1,430	1,460	1,240	1,210	1,710	1,400	1,460	1,460	16,930	17,250
5123 FICA-MDCARE	340	300	320	330	330	340	290	280	400	330	340	340	3,940	4,190
5131 HEALTH INSURANCE	0	0	0	0	0	0	0	0	0	0	0	0	0	0
5132 DENTAL INSURANCE	0	0	0	0	0	0	0	0	0	0	0	0	0	0
TOTAL P/R EXPENSES	27,040	25,600	26,800	27,920	27,310	27,580	24,180	23,010	32,650	26,440	28,490	29,020	326,040	326,425
OPERATING EXPENSES:														
5200 OFFICE SUPPLIES	300	300	300	300	300	300	300	300	300	300	300	300	3,600	4,998
5218 UNIFORMS	100	100	100	100	100	100	100	100	100	100	100	100	1,200	300
5224 SNOW REMOVAL	15,000	12,000	12,000	5,000	0	0	0	0	0	0	6,000	12,000	62,000	71,450
5226 SHUTTLE SERVICE	0	0	0	0	0	0	0	0	0	0	0	0	0	950
5240 SMALL TOOLS/EQUIPMENT	250	250	250	250	250	250	250	250	250	250	250	250	3,000	13,220
5310 CONTRACT SVC	0	0	0	0	0	0	0	1,250	0	0	0	0	1,250	3,500
5334 TRAINING/EDUCATION	0	0	0	0	0	0	0	0	100	0	0	0	100	0
5340 ADV & PROMO	500	0	0	0	0	0	0	0	0	0	0	0	500	0
5355 PRINTING	0	0	0	0	2,250	2,250	2,300	2,000	2,000	2,000	0	0	12,800	14,850
5382 WATER/SEWER	25	25	25	25	25	25	25	25	25	25	25	25	300	230
5400 REPAIR/MAINT	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	12,000	11,150
5431 CASH (OVER)/SHORT	0	0	0	0	0	0	0	0	0	0	0	0	0	0
TOTAL OPERATING EXPENSES	17,175	13,675	13,675	6,675	3,925	3,925	3,975	4,925	3,775	3,675	7,675	13,675	96,750	120,648
TOTAL EXPENSES	44,215	39,275	40,475	34,595	31,235	31,505	28,155	27,935	36,425	30,115	36,165	42,695	422,790	447,073
DPMT GAIN/LOSS	95,785	104,725	104,025	115,405	79,265	98,995	112,995	106,065	89,575	116,885	116,835	109,805	1,250,360	1,130,033

BAYFRONT 1581

	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	TOTAL 2023 BUDGET	2022 PROJECTED
REVENUES:														
5914 PARKING-MAIN	0	0	0	0	0	22,280	30,920	32,500	18,000	0	0	0	103,700	93,750
5923 MANAGEMENT FEE	0	0	0	12,250	12,250	12,250	12,250	12,250	12,250	0	0	0	73,500	71,292
5918 INHOUSE PROMOTION	0	0	0	0	0	0	0	0	0	0	0	0	0	0
5924 FOURTH FEST SPONSORS	0	0	0	0	0	0	25,000	0	0	0	0	0	25,000	22,894
TOTAL REVENUES	0	0	0	12,250	12,250	34,530	68,170	44,750	30,250	0	0	0	202,200	187,936
PAYROLL EXPENSES:														
5100 SALARIED PERM	1,500	1,650	1,700	1,800	1,800	1,900	2,255	2,350	2,150	0	0	0	17,105	10,539
5101 OVERTIME	0	0	0	0	0	0	0	0	0	0	0	0	0	0
5102 HOLIDAY OVERTIME	0	0	0	0	0	0	1,500	0	0	0	0	0	1,500	0
5103 PART TIME	0	0	0	0	0	250	480	565	235	0	0	0	1,530	1,265
5121 PERA CONTRIBUTIONS	100	110	110	120	120	140	280	190	160	0	0	0	1,330	666
5122 FICA CONTRIBUTIONS	90	100	110	110	110	130	260	180	150	0	0	0	1,240	691
5123 FICA-MDCARE	20	20	20	30	30	30	60	40	30	0	0	0	280	164
5131 HEALTH INSURANCE	0	0	0	0	0	0	0	0	0	0	0	0	0	0
5132 DENTAL INSURANCE	0	0	0	0	0	0	0	0	0	0	0	0	0	0
TOTAL P/R EXPENSES	1,710	1,880	1,940	2,060	2,060	2,450	4,835	3,325	2,725	0	0	0	22,985	13,325
OPERATING EXPENSES:														
5340 ADV & PROMOTION	0	0	0	0	0	1,000	1,000	1,000	1,000	0	0	0	4,000	1,851
5355 PRINTING & COPYING	0	0	0	0	0	0	0	0	0	0	0	0	0	200
5400 REPAIRS/MAINT	0	0	0	0	0	0	2,000	0	0	0	0	0	2,000	4,641
5442 ENTERTAINMENT	0	0	0	0	0	0	0	0	0	0	0	0	0	3,000
5445 FOURTH FEST EXPENSES	0	0	0	0	0	0	15,000	0	0	0	0	0	15,000	9,200
5449 PARKING REBATE	0	0	0	0	0	4,350	4,580	6,220	2,750	0	0	0	17,900	18,052
TOTAL OPERATING EXPEN	0	0	0	0	0	5,350	22,580	7,220	3,750	0	0	0	38,900	36,944
TOTAL EXPENSES	1,710	1,880	1,940	2,060	2,060	7,800	27,415	10,545	6,475	0	0	0	61,885	50,269
DPMT GAIN/LOSS	(1,710)	(1,880)	(1,940)	10,190	10,190	26,730	40,755	34,205	23,775	0	0	0	140,315	137,667