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## Gambling Control Board

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<https://mn.gov/gcb/>

**AT A GLANCE**

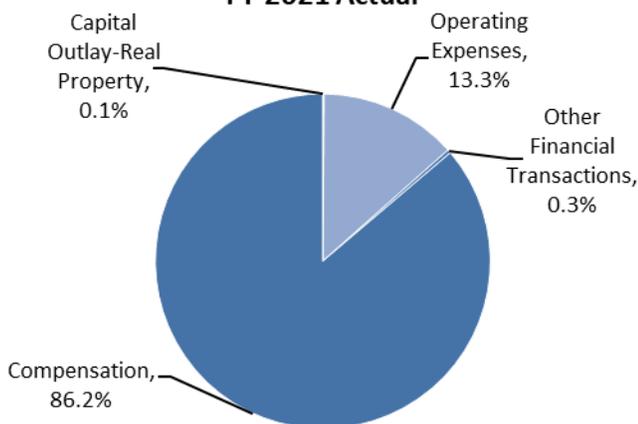
- The Gambling Control Board is the primary resource and regulator for Minnesota's lawful (charitable) gambling industry—the largest in the nation.
- The Gambling Control Board exists to ensure integrity of operations, and to provide for the use of net profits for only lawful purposes by issuing licenses and permits to nonprofit organizations such as youth, fraternal and veteran organizations. These organizations conduct gambling at sites that they own and at sites they lease, such as bars and restaurants. Organizations may only spend their gambling profits on allowable expenses (costs of running the gambling operation) and lawful purposes (charitable and other program expenditures, taxes, and regulatory fees), as allowed by statute.
- For every dollar wagered on charitable gambling in Minnesota less than two-tenths of a cent goes to fund the Gambling Control Board’s regulation of lawful gambling.

**PURPOSE**

The Gambling Control Board regulates Minnesota's lawful (charitable) gambling industry to ensure the integrity of operations and provide for the lawful use of net profits. Lawful gambling in the state includes bingo, raffles, pull-tabs, tipboards, and paddlewheels. Proceeds are used to address a wide range of important charitable needs such as support for Minnesota veterans and their families, reducing costs for local youth activities, supporting community projects and local units of government, and providing communities with fire and safety equipment.

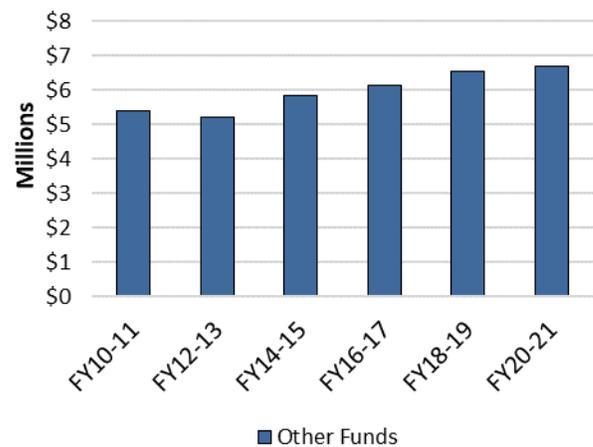
**BUDGET**

**Spending by Category  
FY 2021 Actual**



Source: Budget Planning & Analysis System (BPAS)

**Historical Spending**



Source: Consolidated Fund Statement

The Gambling Control Board is funded entirely by the industry it regulates. License fees are collected from manufacturers, distributors, distributor salespersons, and linked bingo providers. Manufacturers also pay for game approval and testing. Nonprofit organizations conducting gambling pay license and permit fees along with a regulatory fee based on gross sales, and all fees collected go into a dedicated lawful gambling regulatory account. In FY2021 a total of \$4,715,000 was collected by the Gambling Control Board.

## STRATEGIES

The Gambling Control Board consists of a seven-member citizen board and 43 full-time equivalent staff. Regulation, education, and guidance are provided to Minnesota's lawful gambling industry through:

- The licensing and permitting of nonprofit organizations, distributors, manufacturers, and linked bingo providers
- Compliance reviews and audits of nonprofit organizations' gambling activities and financials
- Inspecting permitted premises to identify site non-compliance
- Analyzing expenditures and charitable donations reported monthly by licensed organizations
- An individualized mentoring program for nonprofit organizations to ensure compliance with statute
- Investigating for theft and fraud by inspecting gambling products and sites
- Investigating irregularities found during compliance reviews and responding to allegations made by players
- Sanctions or fines on licensees that are out of compliance with law and rules
- Monthly gambling manager seminars, continuing education classes, and presentations at state-level conventions
- Monthly board meetings to consider games and licenses and to approve special use of gambling funds such as the purchase or improvement of real property
- The publication of the *Lawful Gambling Manual*, a quarterly industry newsletter, and other materials
- A comprehensive website that includes all the required forms, records, and reports

## RESULTS

<b>Type of Measure</b>	<b>Name of Measure</b>	<b>Previous Value</b>	<b>Date</b>	<b>Current Value</b>	<b>Date</b>
Quantity	Lawful Gambling Gross Receipts-Taxed	\$2,081,685,106	FY2020	\$3,076,447,000	FY2021
Quantity	Number of sites where gambling is conducted by 1,146 licensed nonprofit organizations	2,783	FY2020	2,891	FY2021
Quantity	Number of sites where electronic games are played	1,472	FY2020	1,827	FY2021
Quantity	Tax exempt permits issued to nonprofit organizations that conduct fewer than 5 events with less than \$50,000 in prizes during the year (gross receipts)	2,720 (\$38,205,627)	FY2020	2,006 (\$31,359,378)	FY2021
Quantity	Percentage of net receipts (amount wagered less prizes paid) available for lawful purpose expenditures	46.8% (\$147,499,000)	FY2020	53.5% (\$243,272,000)	FY2021

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Minnesota Statutes, Chapter 349 (<https://www.revisor.mn.gov/statutes/?id=349>) provides legal authority for the Gambling Control Board.

# Gambling Control Board

# Agency Expenditure Overview

(Dollars in Thousands)

	Actual FY20	Actual FY21	Actual FY22	Estimate FY23	Forecast Base FY24 FY25		Governor's Recommendation FY24 FY25	
<b><u>Expenditures by Fund</u></b>								
2000 - Restrict Misc Special Revenue	3,368	3,331	4,243	6,608	5,096	4,926	6,365	6,334
<b>Total</b>	<b>3,368</b>	<b>3,331</b>	<b>4,243</b>	<b>6,608</b>	<b>5,096</b>	<b>4,926</b>	<b>6,365</b>	<b>6,334</b>
Biennial Change				4,152		(829)		1,848
Biennial % Change				62		(8)		17
Governor's Change from Base								2,677
Governor's % Change from Base								27

## **Expenditures by Program**

Lawful Gambling Control	3,368	3,331	4,243	6,608	5,096	4,926	6,365	6,334
<b>Total</b>	<b>3,368</b>	<b>3,331</b>	<b>4,243</b>	<b>6,608</b>	<b>5,096</b>	<b>4,926</b>	<b>6,365</b>	<b>6,334</b>

## **Expenditures by Category**

Compensation	2,885	2,872	3,264	4,185	4,185	4,185	5,129	5,268
Operating Expenses	462	443	563	2,370	858	688	1,183	1,013
Capital Outlay-Real Property	1	4	15	6	6	6	6	6
Other Financial Transaction	20	12	401	47	47	47	47	47
<b>Total</b>	<b>3,368</b>	<b>3,331</b>	<b>4,243</b>	<b>6,608</b>	<b>5,096</b>	<b>4,926</b>	<b>6,365</b>	<b>6,334</b>

## **Full-Time Equivalent**

	<b>30.62</b>	<b>30.86</b>	<b>34.83</b>	<b>44.00</b>	<b>44.00</b>	<b>44.00</b>	<b>51.00</b>	<b>51.00</b>
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(Dollars in Thousands)

	Actual FY20	Actual FY21	Actual FY22	Estimate FY23	Forecast Base FY24 FY25		Governor's Recommendation FY24 FY25	
<b>2000 - Restrict Misc Special Revenue</b>								
Balance Forward In		104		1,485				
Direct Appropriation	3,472	3,472	5,728	5,123	5,096	4,926	6,365	6,334
Cancellations		245						
Balance Forward Out	104		1,485					
<b>Expenditures</b>	<b>3,368</b>	<b>3,331</b>	<b>4,243</b>	<b>6,608</b>	<b>5,096</b>	<b>4,926</b>	<b>6,365</b>	<b>6,334</b>
Biennial Change in Expenditures				4,152		(829)		1,848
Biennial % Change in Expenditures				62		(8)		17
Governor's Change from Base								2,677
Governor's % Change from Base								27
Full-Time Equivalents	30.62	30.86	34.83	44.00	44.00	44.00	51.00	51.00

(Dollars in Thousands)

	FY23	FY24	FY25	Biennium 2024-25
<b>Direct</b>				
<b>Fund: 2000 - Restrict Misc Special Revenue</b>				
FY2023 Appropriations	5,123	5,123	5,123	10,246
<b>Base Adjustments</b>				
Current Law Base Change		(27)	(197)	(224)
<b>Forecast Base</b>	<b>5,123</b>	<b>5,096</b>	<b>4,926</b>	<b>10,022</b>
<b>Change Items</b>				
Maintain Current Service Levels		1,269	1,408	2,677
<b>Total Governor's Recommendations</b>	<b>5,123</b>	<b>6,365</b>	<b>6,334</b>	<b>12,699</b>
 <b>Revenue Change Summary</b>				
<b>Non-Dedicated</b>				
<b>Fund: 1000 - General</b>				
Forecast Revenues	30	30	30	60
<b>Total Governor's Recommendations</b>	<b>30</b>	<b>30</b>	<b>30</b>	<b>60</b>
 <b>Fund: 2000 - Restrict Misc Special Revenue</b>				
Forecast Revenues	1,825	1,825	1,825	3,650
<b>Total Governor's Recommendations</b>	<b>1,825</b>	<b>1,825</b>	<b>1,825</b>	<b>3,650</b>

# Gambling Control Board

## FY 2024-25 Biennial Budget Change Item

### Change Item Title: Maintain Current Service Levels

Fiscal Impact (\$000s)	FY 2024	FY 2025	FY 2026	FY 2027
General Fund				
Expenditures	0	0	0	0
Revenues	0	0	0	0
Other Funds				
Expenditures	1,269	1,408	1,408	1,408
Revenues	0	0	0	0
Net Fiscal Impact = (Expenditures – Revenues)	1,269	1,408	1,408	1,408
<b>FTEs</b>	<b>7</b>	<b>7</b>	<b>7</b>	<b>7</b>

### Recommendation:

The Governor recommends additional funding of \$1,269,000 in FY 2024 and \$1,408,000 in each subsequent year in other funds to maintain the current level of service delivery at the Gambling Control Board.

### Rationale/Background:

Each year, the cost of doing business rises—employer-paid health care contributions, FICA and Medicare, along with other salary and compensation-related costs increase. Other operating costs, like rent and lease, fuel and utilities, and IT and legal services also grow. This cost growth puts pressure on agency operating budgets that remain flat from year to year.

Agencies face challenging decisions to manage these costs within existing budgets, while maintaining the services Minnesotans expect. From year to year, agencies find ways to become more efficient with existing resources. For the Gambling Control Board, the following efficiency has been implemented to help offset rising operating costs:

- Managing the significant growth of Minnesota’s charitable gambling industry with existing staff and existing technology and communication infrastructures

However, cost growth typically outstrips efficiencies, and without additional resources added to agency budgets, service delivery erodes.

For the Gambling Control Board, operating cost pressures exist in multiple categories—increases in compensation and insurance costs at the agency, increasing legal fees, increasing travel costs to monitor charitable gambling locations, increasing costs to maintain our current staff compliment in a challenging labor market, and increasing IT costs. If an operational increase is not provided, the services Gambling Control Board delivers to Minnesotans will be impacted.

### Proposal:

The Governor recommends increasing agency operating budgets to support maintaining the delivery of current services. For the Gambling Control Board, this funding will cover staff, investments in new equipment, and legal fees to expand the board’s management and oversight of Minnesota’s growing charitable gambling industry.

### Results:

This proposal is intended to allow the Gambling Control Board to continue to provide current levels of service and information to the public.