

Duluth Entertainment Convention Center



2019 OPERATING BUDGET

DULUTH ENTERTAINMENT AND CONVENTION CENTER AUTHORITY

2019 OPERATING BUDGET

BOARD OF DIRECTORS

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DECC Departments

Departmental descriptions for the consolidated departmental budget summary to follow:

Building Services

Activities relating to building, services and equipment rental for conventions, trade shows, hockey and special events

Property Maintenance

Expenses to maintain and repair the building and equipment

Marketing

Media advertising in the facility and expenses of marketing the DECC facility and services for conventions and trade shows

Catering

Food and beverage service in the Convention Center and AMSOIL arena

Concessions

Revenues and expenses generated from Arena and Auditorium concession stands

Administrative

Interest revenue, land lease revenue and general/administrative expenses of the facility

Irvin

Activities of the S. S. William A. Irvin oreboat museum

Ticket Office

Revenues and expenses of ticket office operations

Parking

Parking lot revenues and operational expenses

Bayfront

Expenses to manage Bayfront Park for the City of Duluth

**DULUTH ENTERTAINMENT AND CONVENTION CENTER AUTHORITY
CONSOLIDATED DEPARTMENTAL BUDGET
FISCAL YEAR 2019**

	JAN	FEB	MAR	APR	MAY	JUN	JULY	AUG	SEP	OCT	NOV	DEC	2019 ANNUAL BUDGET	2018 ANNUAL BUDGET	2018 PROJECTED BALANCE
REVENUES:															
BUILDING SERVICES	212,150	309,500	297,150	519,650	357,400	206,500	193,750	104,000	176,800	317,000	196,650	209,250	3,099,800	2,850,700	3,102,170
MARKETING	3,885	3,885	3,885	3,885	3,885	3,885	3,885	3,885	3,885	3,885	3,885	3,885	46,620	46,620	46,350
CATERING	214,070	290,880	256,840	464,960	480,660	200,840	204,710	123,770	203,190	374,490	158,110	152,860	3,125,380	2,858,980	2,863,930
CONCESSIONS	94,200	115,800	137,800	116,700	75,300	5,800	5,300	2,300	3,800	69,800	93,000	52,000	771,800	821,250	832,590
ADMINISTRATIVE	30,500	29,600	30,700	31,300	31,300	30,250	31,000	31,500	30,750	30,200	30,000	30,000	367,100	351,700	400,290
IRVIN	0	0	0	0	7,000	7,000	140,300	105,500	35,550	214,000	0	0	509,350	580,850	42,070
TICKET OFFICE	13,700	11,550	67,700	174,000	139,500	12,350	75,000	0	0	9,575	10,975	8,025	522,375	358,200	521,230
PARKING	105,000	105,000	110,000	135,000	96,000	107,500	92,000	105,000	72,000	110,000	90,000	110,000	1,237,500	1,206,000	1,211,240
BAYFRONT	1,500	1,700	2,000	11,500	12,500	18,500	60,000	38,000	20,000	2,000	0	0	167,700	163,000	170,980
TOTAL REVENUES	675,005	867,915	906,075	1,456,995	1,203,545	592,625	805,945	513,955	545,975	1,130,950	582,620	566,020	9,847,625	9,237,300	9,190,850
OPERATING EXPENSES:															
BUILDING SERVICES	226,620	220,140	233,600	244,410	222,390	185,870	174,100	157,310	194,240	240,885	215,655	205,645	2,520,865	2,558,875	2,516,680
PROPERTY MAINT	350,780	196,410	196,220	193,460	192,180	201,360	199,780	219,020	202,130	200,120	209,830	208,970	2,570,260	2,521,650	2,547,850
MARKETING	13,210	17,480	15,510	19,665	17,810	15,915	14,395	19,395	14,040	19,945	13,540	14,895	195,800	201,810	163,450
CATERING	149,200	178,270	151,490	251,195	261,445	146,115	128,715	95,945	135,045	207,295	113,025	109,185	1,926,925	1,752,420	1,761,750
CONCESSIONS	77,820	77,130	89,060	88,605	56,535	17,200	18,100	14,160	24,890	61,165	76,415	48,855	649,935	677,820	690,270
ADMINISTRATIVE	150,275	142,030	146,270	142,580	159,070	139,330	135,855	146,790	143,010	150,660	140,180	149,630	1,745,680	1,310,490	1,336,260
IRVIN	4,560	3,490	11,235	3,505	20,125	68,270	92,250	73,760	34,990	118,425	5,930	3,675	440,215	393,380	200,410
TICKET OFFICE	15,140	12,835	24,755	26,285	36,625	10,885	9,905	9,555	12,315	12,035	11,865	12,135	194,335	159,560	244,310
PARKING	37,050	35,650	38,500	38,770	30,935	30,040	28,795	29,045	27,285	26,110	27,590	30,470	380,240	376,135	396,960
BAYFRONT	3,345	3,435	3,575	5,255	6,385	7,970	50,200	20,420	10,940	280	0	0	111,805	109,965	113,830
TOTAL EXPENSES	1,028,000	886,870	910,215	1,013,730	1,003,500	822,955	852,095	785,400	798,885	1,036,920	814,030	783,460	10,736,060	10,062,105	9,971,770
DEPARTMENTAL PROFIT/LOSS:															
BUILDING SERVICES	(14,470)	89,360	63,550	275,240	135,010	20,630	19,650	(53,310)	(17,440)	76,115	(19,005)	3,605	578,935	291,825	585,490
PROPERTY MAINT	(350,780)	(196,410)	(196,220)	(193,460)	(192,180)	(201,360)	(199,780)	(219,020)	(202,130)	(200,120)	(209,830)	(208,970)	(2,570,260)	(2,521,650)	(2,547,850)
MARKETING	(9,325)	(13,595)	(11,625)	(15,780)	(13,925)	(12,030)	(10,510)	(15,510)	(10,155)	(16,060)	(9,655)	(11,010)	(149,180)	(155,190)	(117,100)
CATERING	64,870	112,610	105,350	213,765	219,215	54,725	75,995	27,825	68,145	167,195	45,085	43,675	1,198,455	1,106,560	1,102,180
CONCESSIONS	16,380	38,670	48,740	28,095	18,765	(11,400)	(12,800)	(11,860)	(21,090)	8,635	16,585	3,145	121,865	143,430	142,320
ADMINISTRATIVE	(119,775)	(112,430)	(115,570)	(111,280)	(127,770)	(109,080)	(104,855)	(115,290)	(112,260)	(120,460)	(110,180)	(119,630)	(1,378,580)	(958,790)	(935,970)
IRVIN	(4,560)	(3,490)	(11,235)	(3,505)	(13,125)	(61,270)	48,050	31,740	560	95,575	(5,930)	(3,675)	69,135	187,470	(158,340)
TICKET OFFICE	(1,440)	(1,285)	42,945	147,715	102,875	1,465	65,095	(9,555)	(12,315)	(2,460)	(890)	(4,110)	328,040	198,640	276,920
PARKING	67,950	69,350	71,500	96,230	65,065	77,460	63,205	75,955	44,715	83,890	62,410	79,530	857,260	829,865	814,280
BAYFRONT	(1,845)	(1,735)	(1,575)	6,245	6,115	10,530	9,800	17,580	9,060	1,720	0	0	55,895	53,035	57,150
OPERATING PROFIT	(352,995)	(18,955)	(4,140)	443,265	200,045	(230,330)	(46,150)	(271,445)	(252,910)	94,030	(231,410)	(217,440)	(888,435)	(824,805)	(780,920)
CITY TOURISM TAXES															
	145,475	145,475	145,475	145,475	145,475	145,475	145,475	145,475	145,475	145,475	145,475	145,475	1,745,700	1,696,231	1,781,230
NAMING RIGHTS															
	16,667	16,667	16,667	16,667	16,667	16,667	16,667	16,667	16,667	16,667	16,667	16,667	200,000	200,000	200,000
ARENA BOND OBLIGATION															
	(87,905)	(87,905)	(87,905)	(87,905)	(87,905)	(87,905)	(87,905)	(87,905)	(87,905)	(87,905)	(87,905)	(87,905)	(1,054,862)	(1,037,565)	(1,037,565)
SUBTOTAL	74,236	74,236	74,236	74,236	74,236	74,236	74,236	74,236	74,236	74,236	74,236	74,236	890,838	858,666	943,665
NET INCOME	(278,759)	55,281	70,096	517,501	274,281	(156,094)	28,086	(197,209)	(178,674)	168,266	(157,174)	(143,204)	2,403	33,861	162,745

BUILDING SERVICES 1571

	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	TOTAL 2019 BUDGET	TOTAL 2018 BUDGET	TOTAL 2018 PROJECTED
REVENUES:															
5910 EXHIBITION RENTAL	22,000	26,000	32,000	88,000	56,000	58,000	31,000	10,000	33,000	88,000	19,000	6,000	469,000	411,000	417,260
5911 BUILDING RENTAL	135,000	215,000	225,000	335,000	210,000	130,000	150,000	90,000	135,000	185,000	125,000	145,000	2,080,000	1,911,000	2,116,100
5912 SPECIAL SERVICES	3,000	10,000	25,000	63,000	68,000	6,000	1,000	1,000	1,000	5,000	1,500	4,500	189,000	129,000	182,070
5930 INTERNET	2,000	2,500	2,500	4,000	3,500	2,200	1,250	1,500	3,000	3,000	500	1,750	27,700	51,500	55,080
5935 ELECTRIC	5,000	11,000	9,000	26,000	14,000	5,000	2,500	1,500	4,500	16,000	2,500	7,000	104,000	116,000	104,430
5936 PHONE CHARGES	150	0	150	150	900	300	0	0	300	0	150	0	2,100	2,700	3,300
5938 ICE RENTAL	45,000	45,000	3,500	3,500	5,000	5,000	8,000	0	0	20,000	48,000	45,000	228,000	216,500	207,890
5939 TURF RENTAL	0	0	0	0	0	0	0	0	0	0	0	0	0	13,000	16,040
TOTAL REVENUES	212,150	309,500	297,150	519,650	357,400	206,500	193,750	104,000	176,800	317,000	196,650	209,250	3,099,800	2,850,700	3,102,170
PAYROLL EXPENSES:															
5100 PERM-REGULAR	49,590	44,790	49,590	46,830	48,390	46,830	49,210	49,210	47,620	53,300	51,580	53,300	590,240	554,640	552,820
5101 OVERTIME	2,000	2,000	2,000	2,000	2,000	2,000	2,000	2,000	2,000	2,000	2,000	2,000	24,000	24,000	32,970
5102 HOLIDAY OVERTIME	3,200	0	0	0	850	0	1,400	0	500	0	2,000	1,800	9,750	9,750	7,720
5103 PART TIME-REGULAR	115,000	115,000	115,000	115,000	100,000	85,000	75,000	65,000	95,000	120,000	105,000	95,000	1,200,000	1,200,000	1,144,770
5109 CONTRACT LABOR	5,000	5,000	10,000	10,000	10,000	3,000	1,000	500	500	5,000	5,000	5,000	60,000	34,500	72,790
5121 PERA CONTRIBUTIONS	11,040	10,520	10,830	10,650	9,830	8,700	8,290	7,550	9,430	11,390	10,440	9,890	118,560	120,710	111,770
5122 FICA CONTRIBUTIONS	10,360	9,870	10,160	9,990	9,230	8,160	7,780	7,090	8,850	10,690	9,800	9,280	111,260	109,080	105,520
5123 FICA-MDCARE	2,460	2,350	2,420	2,380	2,190	1,940	1,850	1,690	2,100	2,540	2,330	2,210	26,460	25,580	24,810
5131 HEALTH INSURANCE	11,820	11,820	11,820	11,380	11,380	11,380	11,380	11,380	11,380	11,820	11,820	11,820	139,200	124,950	122,520
5132 DENTAL INSURANCE	375	375	375	365	365	365	365	365	365	390	390	390	4,485	4,305	4,190
5141 UNEMPLOYMENT INS	0	0	0	0	0	0	0	0	0	0	0	0	0	0	530
TOTAL P/R EXPENSES	210,845	201,725	212,195	208,595	194,235	167,375	158,275	144,785	177,745	217,130	200,360	190,690	2,283,955	2,207,515	2,180,810
OPERATING EXPENSES:															
5200 OFFICE SUPPLIES	750	750	750	750	750	750	750	750	750	750	750	750	9,000	7,200	8,180
5205 BUILDING SERVICES SUPPLIES	1,100	1,100	1,100	1,100	1,100	1,100	1,100	1,100	1,100	1,100	1,100	1,100	13,200	12,000	12,740
5206 EXHIBITION SUPPLIES	1,100	1,300	1,600	4,400	2,800	2,900	1,550	500	1,650	4,400	950	300	23,450	36,990	20,150
5210 CUSTODIAL PAPER SUPPLIES	2,120	3,100	2,970	5,200	3,570	2,070	1,940	1,040	1,770	3,170	1,970	2,090	31,010	28,520	28,280
5211 CLEANING SUPPLIES	3,180	4,640	4,460	7,790	5,360	3,100	2,910	1,560	2,650	4,760	2,950	3,140	46,500	48,450	42,380
5218 UNIFORMS	450	450	450	450	450	450	450	450	450	450	450	450	5,400	6,000	4,900
5240 SMALL TOOLS/EQUIPMENT	175	175	175	175	175	175	175	175	175	175	175	175	2,100	1,800	1,860
5310 CONTRACT SERVICES	1,000	1,000	4,000	10,000	8,000	2,000	1,000	1,000	1,000	3,000	1,000	1,000	34,000	19,000	31,820
5320 TECHNOLOGY REPAIRS/MAINT	350	350	350	350	350	350	350	350	350	350	350	350	4,200	1,800	3,380
5321 TELEPHONE	0	0	0	0	0	0	0	0	0	0	0	0	0	6,000	5,650
5331 TRAVEL/ENT	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
5334 TRAINING	0	0	0	0	0	0	0	0	1,000	0	0	0	1,000	1,800	870
5360 INSURANCE	0	0	0	0	0	0	0	0	0	0	0	0	0	114,000	113,630
5400 REPAIR/MAINT	1,500	1,500	1,500	1,500	1,500	1,500	1,500	1,500	1,500	1,500	1,500	1,500	18,000	24,000	15,830
5406 ELECTRIC/MECHANIC	3,000	3,000	3,000	3,000	3,000	3,000	3,000	3,000	3,000	3,000	3,000	3,000	36,000	36,000	35,310
5429 STAGE MISC	750	750	750	750	750	750	750	750	750	750	750	750	9,000	4,200	7,520
5450 LAUNDRY	300	300	300	350	350	350	350	350	350	350	350	350	4,050	3,600	3,370
TOTAL OPERATING EXPENSES	15,775	18,415	21,405	35,815	28,155	18,495	15,825	12,525	16,495	23,755	15,295	14,955	236,910	351,360	335,870
TOTAL EXPENSES	226,620	220,140	233,600	244,410	222,390	185,870	174,100	157,310	194,240	240,885	215,655	205,645	2,520,865	2,558,875	2,516,680
DEPT GAIN/LOSS	(14,470)	89,360	63,550	275,240	135,010	20,630	19,650	(53,310)	(17,440)	76,115	(19,005)	3,605	578,935	291,825	585,490

PROPERTY MAINTENANCE 1572

	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	TOTAL 2019 BUDGET	TOTAL 2018 BUDGET	TOTAL 2018 PROJECTED
PAYROLL EXPENSES:															
5100 PERM REGULAR	30,080	27,170	30,080	29,110	30,080	29,110	30,080	30,080	29,110	30,080	29,110	30,080	354,170	336,000	338,740
5101 OVERTIME	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	12,000	12,000	16,580
5102 HOLIDAY OVERTIME	1,250	0	0	0	800	0	800	0	800	0	800	1,800	6,250	6,400	6,130
5103 PART TIME REGULAR	2,800	2,800	2,800	2,800	2,800	2,800	2,800	2,800	2,800	2,800	2,800	2,800	33,600	33,000	32,980
5121 PERA CONTRIBUTIONS	2,280	2,010	2,200	2,140	2,250	2,140	2,250	2,200	2,190	2,200	2,190	2,320	26,370	24,210	25,170
5122 FICA CONTRIBUTIONS	2,070	1,830	2,000	1,940	2,050	1,940	2,050	2,000	1,990	2,000	1,990	2,110	23,970	23,250	23,020
5123 FICA-MDCARE	470	420	460	440	470	440	470	460	460	460	460	480	5,490	5,810	5,470
5131 HEALTH INSURANCE	8,465	8,465	8,465	8,465	8,465	8,465	8,465	8,465	8,465	8,465	8,465	8,465	101,580	92,400	92,370
5132 DENTAL INSURANCE	215	215	215	215	215	215	215	215	215	215	215	215	2,580	2,580	2,600
TOTAL P/R EXPENSES	48,630	43,910	47,220	46,110	48,130	46,110	48,130	47,220	47,030	47,220	47,030	49,270	566,010	535,650	543,060
OPERATING EXPENSES:															
5200 OFFICE SUPPLIES	400	400	400	400	400	400	400	400	400	400	400	400	4,800	3,000	4,080
5204 SCOREBOARD/SOUND	1,250	1,250	1,250	0	0	0	0	0	0	1,250	1,250	1,250	7,500	6,250	9,340
5209 ICE MAKING	3,200	3,200	3,200	3,200	3,200	3,200	3,200	3,200	3,200	3,200	3,200	3,200	38,400	42,000	38,080
5212 VEHICLE FUEL & REPAIRS	4,000	4,000	4,000	4,000	4,000	4,000	4,000	4,000	4,000	4,000	4,000	4,000	48,000	18,000	48,400
5217 LIGHT BULBS	1,700	1,700	1,700	1,700	1,700	1,700	1,700	1,700	1,700	1,700	1,700	1,700	20,400	12,000	17,500
5218 UNIFORMS	250	250	250	250	250	250	250	250	250	250	250	250	3,000	1,800	2,550
5219 SAFETY SUPPLIES	750	750	750	750	750	750	750	750	750	750	750	750	9,000	0	6,390
5220 REPAIR/MTC SUPPLIES	6,500	6,500	6,500	6,500	6,500	6,500	6,500	6,500	6,500	6,500	6,500	6,500	78,000	78,000	77,370
5225 LANDSCAPE	0	0	0	1,000	1,000	1,000	1,000	1,000	0	0	0	0	5,000	4,000	4,490
5228 PAINTING SUPPLIES & LABOR	1,500	1,500	1,500	1,500	1,500	1,500	1,500	1,500	1,500	1,500	1,500	1,500	18,000	30,000	32,480
5240 TOOLS/EQUIPMENT	350	350	350	350	350	350	350	350	350	350	350	350	4,200	9,000	5,150
5250 ELEVATOR MAINTENANCE	500	500	12,500	500	500	12,500	500	500	12,500	500	500	12,500	54,000	56,000	53,330
5255 DOOR & GLASS REPLACEMENT	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	12,000	18,000	7,120
5310 CONTRACT SERVICES	1,000	1,000	1,300	6,500	5,500	1,000	1,000	2,400	1,100	3,200	1,000	1,000	26,000	21,200	16,320
5321 TELEPHONE	0	0	0	0	0	0	0	0	0	0	0	0	0	4,800	4,890
5331 TRAVEL AND TRAINING	0	0	0	1,000	1,000	0	0	0	0	0	0	0	2,000	2,000	1,270
5360 INSURANCE	0	0	0	0	0	0	0	0	0	0	0	0	0	27,600	27,500
5381 ELECTRICITY	76,000	82,000	60,500	65,000	62,500	67,500	71,500	95,500	67,500	75,000	91,000	77,000	891,000	910,000	859,570
5382 WATER/SEWER	12,000	12,000	12,000	12,000	12,000	12,000	12,000	12,000	12,000	12,000	12,000	12,000	144,000	192,000	139,480
5383 HEAT	175,000	20,000	25,000	25,000	25,000	25,000	30,000	25,000	25,000	25,000	20,000	20,000	440,000	374,000	455,240
5384 TRASH REMOVAL	1,000	1,100	1,100	1,100	1,900	1,600	750	750	750	1,300	1,300	1,300	13,950	14,000	13,330
5385 RECYCLING EXPENSE	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	12,000	8,400	11,110
5400 REPAIR/MAINT	4,000	4,500	4,500	4,500	4,500	4,500	4,500	4,500	4,500	4,500	4,500	4,500	53,500	60,000	51,830
5406 ELECTRIC/MECHANIC	5,000	5,000	5,000	5,000	5,000	5,000	5,000	5,000	5,000	5,000	5,000	5,000	60,000	30,000	58,440
5407 PLUMBING/HEATING	4,500	4,500	4,500	4,500	4,500	4,500	4,500	4,500	4,500	4,500	4,500	4,500	54,000	60,000	55,210
5438 LICENSES	1,250	0	700	600	0	0	250	0	1,600	0	1,100	0	5,500	3,950	4,320
TOTAL OPERATING EXPENSE	302,150	152,500	149,000	147,350	144,050	155,250	151,650	171,800	155,100	152,900	162,800	159,700	2,004,250	1,986,000	2,004,790
TOTAL EXPENSES	350,780	196,410	196,220	193,460	192,180	201,360	199,780	219,020	202,130	200,120	209,830	208,970	2,570,260	2,521,650	2,547,850
DPMT GAIN/LOSS	(350,780)	(196,410)	(196,220)	(193,460)	(192,180)	(201,360)	(199,780)	(219,020)	(202,130)	(200,120)	(209,830)	(208,970)	(2,570,260)	(2,521,650)	(2,547,850)

MARKETING 1573

	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	TOTAL 2019 BUDGET	TOTAL 2018 BUDGET	TOTAL 2018 PROJECTED
REVENUES:															
5920 ADVERTISING	3,885	3,885	3,885	3,885	3,885	3,885	3,885	3,885	3,885	3,885	3,885	3,885	46,620	46,620	46,350
TOTAL REVENUE	3,885	3,885	3,885	3,885	3,885	3,885	3,885	3,885	3,885	3,885	3,885	3,885	46,620	46,620	46,350
PAYROLL EXPENSES															
5100 SALARIES-PERM	8,910	8,050	8,910	8,620	8,910	8,620	9,220	9,220	8,920	9,220	8,920	9,220	106,740	104,570	90,910
5116 CAR ALLOWANCE	360	330	360	345	360	345	360	360	345	360	345	360	4,230	4,230	4,220
5121 PERA	670	600	670	650	670	650	690	690	670	690	670	690	8,010	7,830	6,840
5122 FICA	560	500	560	540	560	540	580	580	560	580	560	580	6,700	6,530	5,690
5123 FICA-MDCARE	130	120	130	130	130	130	130	130	130	130	130	130	1,550	1,530	1,330
5131 HEALTH INSURANCE	800	800	800	1,600	1,600	1,600	1,600	1,600	1,600	1,600	1,600	1,600	16,800	17,520	14,590
5132 DENTAL INSURANCE	30	30	30	30	30	30	65	65	65	65	65	65	570	780	630
TOTAL P/R EXPENSES	11,460	10,430	11,460	11,915	12,260	11,915	12,645	12,645	12,290	12,645	12,290	12,645	144,600	142,990	124,210
OPERATING EXPENSES:															
5200 OFFICE SUPPLIES	50	50	50	50	50	50	50	50	50	50	50	50	600	600	220
5321 TELEPHONE	0	0	0	0	0	0	0	0	0	0	0	0	0	2,400	2,050
5325 YELLOW PAGE/800 #	0	0	0	0	0	0	0	0	0	0	0	0	0	420	350
5334 TRAINING	0	0	0	0	0	0	0	0	0	0	0	0	0	0	250
5340 ADVERT/PROMO	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	500	500	11,000	13,800	9,270
5343 SPECIAL PROMO	0	0	0	0	0	0	0	0	0	0	0	0	0	0	6,500
5346 SALES EXPENSE	500	500	1,500	500	500	500	500	500	500	500	500	1,500	8,000	12,000	6,540
5347 TRADESHOWS/CONVENTIONS	0	5,000	1,300	6,000	3,500	2,250	0	5,000	0	5,000	0	0	28,050	25,000	10,440
5360 INSURANCE	0	0	0	0	0	0	0	0	0	0	0	0	0	1,200	1,180
5433 DUES/SUBS	0	300	0	0	300	0	0	0	0	550	0	0	1,150	1,000	590
5443 BOARD MEETING HOSTING	200	200	200	200	200	200	200	200	200	200	200	200	2,400	2,400	1,850
TOTAL OPERATING EXPENSES	1,750	7,050	4,050	7,750	5,550	4,000	1,750	6,750	1,750	7,300	1,250	2,250	51,200	58,820	39,240
TOTAL EXPENSES	13,210	17,480	15,510	19,665	17,810	15,915	14,395	19,395	14,040	19,945	13,540	14,895	195,800	201,810	163,450
DPMT GAIN/LOSS	(9,325)	(13,595)	(11,625)	(15,780)	(13,925)	(12,030)	(10,510)	(15,510)	(10,155)	(16,060)	(9,655)	(11,010)	(149,180)	(155,190)	(117,100)

CATERING 1574

	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	TOTAL 2019 BUDGET	TOTAL 2018 BUDGET	TOTAL 2018 PROJECTED
REVENUES:															
5900 FOOD SALES	115,000	210,000	175,000	320,000	280,000	165,000	190,000	105,000	175,000	265,000	80,000	80,000	2,160,000	2,226,000	2,059,810
5901 LIQUOR SALES	95,000	75,000	75,000	135,000	190,000	30,000	8,000	15,000	22,000	100,000	75,000	70,000	890,000	556,000	731,810
5910 TAXABLE SPEC SERV	100	0	800	1,000	1,000	150	150	150	150	350	350	100	4,300	3,200	4,250
5912 ADMINISTRATIVE FEE	3,970	5,880	6,040	8,960	9,660	5,690	6,560	3,620	6,040	9,140	2,760	2,760	71,080	73,780	68,060
TOTAL REVENUES	214,070	290,880	256,840	464,960	480,660	200,840	204,710	123,770	203,190	374,490	158,110	152,860	3,125,380	2,858,980	2,863,930
PAYROLL EXPENSES:															
5100 SALARIED PERM	21,530	19,440	21,530	20,830	21,530	20,830	21,980	21,980	21,270	21,980	21,270	21,980	256,150	213,130	206,620
5101 OVERTIME	500	500	500	500	500	500	0	0	500	500	500	500	5,000	5,000	10,810
5102 HOLIDAY OVERTIME	0	0	0	0	0	0	0	0	0	0	1,000	250	1,250	1,250	1,250
5103 PART TIME REGULAR CONTRACT LABOR	32,300 1,500	45,050 1,500	30,350 3,000	58,030 5,000	60,050 4,500	28,200 6,500	23,730 250	17,600 250	30,490 250	45,880 2,500	23,350 2,500	22,500 2,500	417,530 30,250	394,780 11,300	405,190 23,480
5119 GRATUITIES	17,830	23,100	27,130	40,000	43,400	25,580	29,450	16,280	27,130	41,080	12,400	13,600	316,980	291,590	312,090
5121 PERA CONTRIBUTIONS	4,710	5,730	5,280	7,960	8,320	5,220	4,830	3,590	5,100	7,160	3,910	3,930	65,740	59,620	59,530
5122 FICA CONTRIBUTIONS	4,490	5,460	5,030	7,590	7,930	4,980	4,600	3,420	4,860	6,830	3,720	3,740	62,650	57,790	57,050
5123 FICA-MDCARE	1,030	1,250	1,160	1,740	1,820	1,140	1,060	790	1,110	1,570	850	860	14,380	13,760	13,410
5131 HEALTH INSURANCE	3,605	3,605	3,605	5,360	5,360	5,360	5,360	5,360	5,360	5,360	5,360	5,360	59,055	37,170	40,580
5132 DENTAL INSURANCE	140	140	140	140	140	140	170	170	170	170	170	170	1,860	1,500	1,400
5141 UNEMPLOYMENT	0	2,000	0	0	2,000	0	0	2,000	0	0	2,000	0	8,000	8,000	6,850
5159 JOB BENEFITS REIMBURSED	(17,830)	(23,100)	(27,130)	(40,000)	(43,400)	(25,580)	(29,450)	(16,280)	(27,130)	(41,080)	(12,400)	(13,600)	(316,980)	(291,590)	(305,010)
TOTAL P/R EXPENSES	69,805	84,675	70,595	107,150	112,150	72,870	61,980	55,160	69,110	91,950	64,630	61,790	921,865	803,300	833,250
OPERATING EXPENSES:															
5200 OFFICE SUPPLIES	350	350	350	350	350	350	350	350	350	350	350	350	4,200	3,600	3,900
5207 CHINA/FLATWARE/GLASSES	0	0	0	0	3,500	3,500	0	0	0	0	0	0	7,000	7,000	0
5208 PARTY SUPPLY	150	1,500	150	150	150	150	0	0	0	0	0	250	2,500	3,000	3,000
5211 CLEANING SUPPLIES	525	525	525	525	525	525	525	525	525	525	525	525	6,300	5,900	6,100
5213 COUNTER TOP EQUIPMENT	500	500	500	500	0	0	0	500	500	500	500	500	4,000	6,000	3,200
5214 SERVING SUPPLIES	2,300	6,300	5,250	9,600	5,600	3,300	3,800	2,100	3,500	5,300	1,600	1,600	50,250	35,550	39,800
5218 UNIFORMS	500	500	500	500	500	500	500	500	500	500	500	500	6,000	3,600	5,400
5251 LIQUOR PURCHASES	23,750	18,750	18,750	33,750	47,500	7,500	2,000	3,750	5,500	25,000	18,750	17,500	222,500	139,000	146,900
5260 FOOD PURCHASES	34,500	63,000	52,500	96,000	84,000	49,500	57,000	31,500	52,500	79,500	24,000	24,000	648,000	623,280	605,900
5310 CONTRACT SERVICE	12,500	0	0	0	0	0	0	0	0	0	0	0	12,500	12,000	12,000
5321 TELEPHONE	0	0	0	0	0	0	0	0	0	0	0	0	0	3,600	3,300
5331 TRAVEL	0	200	0	0	0	0	0	0	0	0	0	0	200	0	200
5334 TRAINING EXP	0	0	0	0	5,000	0	0	0	500	1,000	0	0	6,500	5,000	1,000
5355 PRNTG©ING	500	0	0	500	0	0	500	0	0	500	0	0	2,000	3,100	4,900
5360 INSURANCE	0	0	0	0	0	0	0	0	0	0	0	0	0	62,400	62,200
5383 NATURAL GAS	220	220	220	220	220	220	110	110	110	220	220	220	2,310	2,700	2,200
5400 REPAIR/MAINT SERVICE	750	750	750	750	750	750	750	750	750	750	750	750	9,000	9,000	8,800
5431 CASH (OVER)/SHORT	0	0	0	0	0	0	0	0	0	0	0	0	0	0	(600)
5433 DUES/SUBSCRIPTIONS	0	0	400	0	0	0	0	0	0	0	0	0	400	180	400
5438 LICENSES	1,850	0	0	0	0	5,750	0	0	0	0	0	0	7,600	7,500	7,800
5450 LAUNDRY	1,000	1,000	1,000	1,200	1,200	1,200	1,200	1,200	1,200	1,200	1,200	1,200	13,800	16,710	12,100
TOTAL OPERATING EXPENSES	79,395	93,595	80,895	144,045	149,295	73,245	66,735	40,785	65,935	115,345	48,395	47,395	1,005,060	949,120	928,500
TOTAL EXPENSES	149,200	178,270	151,490	251,195	261,445	146,115	128,715	95,945	135,045	207,295	113,025	109,185	1,926,925	1,752,420	1,761,750
DPMT GAIN/LOSS	64,870	112,610	105,350	213,765	219,215	54,725	75,995	27,825	68,145	167,195	45,085	43,675	1,198,455	1,106,560	1,102,180

CONCESSIONS 1575

	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	TOTAL 2019 BUDGET	TOTAL 2018 BUDGET	TOTAL 2018 PROJECTED
REVENUES:															
5902 STAND SALES	80,000	90,000	120,000	85,000	52,000	5,000	5,000	0	3,000	60,000	80,000	45,000	625,000	680,500	686,870
5903 MERCHANDISE COMMISSION	0	0	4,500	10,500	18,500	500	0	0	0	0	0	0	34,000	21,000	33,890
5905 ICE CREAM SALES	14,000	19,000	10,000	11,000	1,500	0	0	0	500	9,500	12,500	6,500	84,500	90,000	84,780
5912 MINI DONUTS	0	6,000	2,500	9,000	0	0	0	0	0	0	0	0	17,500	20,000	15,920
5921 MISC REVENUE	0	0	0	0	2,500	0	0	2,000	0	0	0	0	4,500	4,400	5,170
5941 VENDING MACHINE	200	800	800	1,200	800	300	300	300	300	300	500	500	6,300	5,350	5,960
TOTAL REVENUES	94,200	115,800	137,800	116,700	75,300	5,800	5,300	2,300	3,800	69,800	93,000	52,000	771,800	821,250	832,590
PAYROLL EXPENSES:															
5100 SALARIED PERM	8,610	7,780	8,610	8,330	8,610	8,330	8,830	8,830	8,540	8,830	8,540	8,830	102,670	98,880	96,160
5101 OVERTIME	0	0	0	0	0	0	0	0	0	0	0	0	0	0	580
5102 HOLIDAY OVERTIME	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
5103 PART TIME REGULAR	16,010	19,690	23,430	33,260	21,460	2,610	2,390	1,100	6,000	19,890	26,510	14,820	187,170	183,640	206,390
TEMP REGULAR	0	1,000	1,500	500	0	0	0	0	0	0	0	0	3,000	3,000	6,830
5121 PERA CONTRIBUTIONS	910	1,020	1,190	1,540	1,110	710	730	650	540	1,060	1,300	880	11,640	11,860	11,330
5122 FICA CONTRIBUTIONS	1,500	1,680	1,950	2,540	1,830	670	680	610	890	1,750	2,140	1,440	17,680	16,940	18,310
5123 FICA-MDCARE	340	380	450	580	420	150	160	140	200	400	490	330	4,040	3,940	4,280
5131 HEALTH INSURANCE	2,005	2,005	2,005	2,005	2,005	2,005	2,005	2,005	2,005	2,005	2,005	2,005	24,060	21,900	19,330
5132 DENTAL INSURANCE	75	75	75	75	75	75	75	75	75	75	75	75	900	720	640
5141 UNEMPLOYMENT	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
TOTAL P/R EXPENSES	29,450	33,630	39,210	48,830	35,510	14,550	14,870	13,410	18,250	34,010	41,060	28,380	351,160	340,880	363,850
OPERATING EXPENSES:															
5200 OFFICE SUPPLIES	150	150	150	150	150	150	150	150	150	150	150	150	1,800	1,200	1,720
5211 CLEANING SUPPLIES	500	500	500	500	500	250	250	250	500	500	500	500	5,250	3,050	5,230
5213 COUNTER TOP EQUIPMENT	175	175	175	175	175	175	175	175	175	175	175	175	2,100	1,800	2,050
5214 SERVING SUPPLIES	3,100	3,800	4,370	3,470	1,770	230	230	0	160	2,290	3,050	1,700	24,170	24,170	21,920
5218 UNIFORMS	100	100	100	0	0	0	0	0	1,000	250	100	100	1,750	650	2,210
5260 FOOD PURCHASES	31,020	37,950	43,730	34,650	17,660	1,650	2,250	0	1,580	22,940	30,530	17,000	240,960	261,540	239,350
5310 CONTRACT SERVICES	12,550	50	50	30	20	20	0	0	0	50	50	50	12,870	12,000	12,660
5321 TELEPHONE	0	0	0	0	0	0	0	0	0	0	0	0	0	0	250
5334 TRAINING EXP	0	0	0	0	0	0	0	0	1,400	0	0	0	1,400	1,250	1,340
5340 ADVERTISING & PROMOTION	0	0	0	0	0	0	0	0	1,000	0	0	0	1,000	0	4,160
5360 INSURANCE	0	0	0	0	0	0	0	0	0	0	0	0	0	26,400	26,300
5383 NATURAL GAS	150	150	150	150	150	75	75	75	75	150	150	150	1,500	1,500	1,400
5400 REPAIR/MAINT	500	500	500	500	500	0	0	0	500	500	500	500	4,500	2,000	4,610
5431 CASH OVER/SHORT	0	0	0	0	0	0	0	0	0	0	0	0	0	0	1,900
5450 LAUNDRY	125	125	125	150	100	100	100	100	100	150	150	150	1,475	1,380	1,320
TOTAL OPERATING EXPENSE	48,370	43,500	49,850	39,775	21,025	2,650	3,230	750	6,640	27,155	35,355	20,475	298,775	336,940	326,420
TOTAL EXPENSES	77,820	77,130	89,060	88,605	56,535	17,200	18,100	14,160	24,890	61,165	76,415	48,855	649,935	677,820	690,270
DPMT GAIN/LOSS	16,380	38,670	48,740	28,095	18,765	(11,400)	(12,800)	(11,860)	(21,090)	8,635	16,585	3,145	121,865	143,430	142,320

ADMINISTRATIVE 1577

	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	TOTAL 2019 BUDGET	TOTAL 2018 BUDGET	TOTAL 2018 PROJECTED
REVENUES:															
5921 MISC REVENUES	1,200	600	1,200	1,300	1,300	250	500	1,000	250	500	500	500	9,100	9,700	8,140
5910 EXHIBIT RENTALS	0	0	0	0	0	0	0	0	0	0	0	0	0	0	210
5925 LEASE REVENUE	27,500	27,500	27,500	27,500	27,500	27,500	27,500	27,500	27,500	27,500	27,500	27,500	330,000	318,000	363,720
5950 INTEREST INCOME	1,800	1,500	2,000	2,500	2,500	2,500	3,000	3,000	3,000	2,200	2,000	2,000	28,000	24,000	28,220
TOTAL REVENUES	30,500	29,600	30,700	31,300	31,300	30,250	31,000	31,500	30,750	30,200	30,000	30,000	367,100	351,700	400,290
PAYROLL EXPENSES:															
5100 SALARIES PERM	32,250	31,690	35,080	33,950	35,080	33,950	35,890	35,890	34,730	35,890	34,730	35,890	415,020	367,290	367,210
5101 OVERTIME	0	0	0	0	0	0	0	0	0	0	0	0	0	0	2,420
5103 PART TIME REGULAR	14,570	10,640	11,780	11,400	11,780	11,400	11,780	11,780	11,400	11,780	11,400	11,780	141,490	154,360	163,600
5121 PERA CONTRIBUTIONS	(2,645)	3,170	3,510	3,400	3,510	3,400	(2,575)	3,580	3,460	3,580	3,460	3,580	29,430	26,820	29,560
5122 FICA CONTRIBUTIONS	3,140	2,840	3,140	3,040	3,140	3,040	3,190	3,190	3,090	3,190	3,090	3,190	37,280	31,310	34,740
5123 FICA-MDCARE	750	680	750	730	750	730	760	760	740	760	740	760	8,910	7,280	8,130
5131 HEALTH INSURANCE	23,250	23,250	23,250	23,250	24,050	24,050	24,050	24,050	24,050	24,050	24,050	24,050	285,400	206,760	215,450
5132 DENTAL INSURANCE	155	155	155	155	155	155	155	185	185	185	185	185	2,010	1,920	1,890
5141 UNEMPLOYMENT	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
TOTAL P/R EXPENSES	71,470	72,425	77,665	75,925	78,465	76,725	73,250	79,435	77,655	79,435	77,655	79,435	919,540	795,740	823,000
OPERATING EXPENSES:															
5200 OFFICE SUPPLIES	1,500	1,500	1,500	1,500	1,500	1,500	1,500	1,500	1,500	1,500	1,500	1,500	18,000	15,600	19,730
5201 COMPUTER SUPPLIES	500	500	500	500	500	500	500	500	500	500	500	500	6,000	6,000	5,910
5202 COMP ENGINEER SERVICES	6,000	5,000	5,000	5,000	5,000	5,000	5,000	5,000	5,000	5,000	5,000	5,000	61,000	54,000	56,790
5203 LICENSES & WARRANTIES	0	400	1,500	0	15,000	1,000	1,000	7,500	500	7,200	500	1,900	36,500	36,200	32,760
5218 UNIFORMS	1,600	150	150	150	150	150	150	150	150	150	150	150	3,250	1,800	1,540
5301 AUDIT SVCS	5,000	5,000	5,000	5,000	5,000	0	0	0	0	0	0	10,000	35,000	32,000	36,830
5304 LEGAL SVCS	350	350	350	350	350	350	350	350	350	350	350	350	4,200	6,000	3,190
5305 RECRUITMENT FEE	500	500	500	500	500	500	500	500	500	500	500	500	6,000	2,150	4,210
5310 CONTRACT SERVICES	15,000	12,000	9,000	9,000	9,000	9,000	9,000	9,000	9,000	9,000	9,000	9,000	117,000	145,000	150,180
5319 INTERNET SERVICE	2,200	2,200	2,200	2,200	2,200	2,200	2,200	2,200	2,200	2,200	2,200	2,200	26,400	15,600	19,760
5321 TELEPHONE	4,600	4,600	4,600	4,600	4,600	4,600	4,600	4,600	4,600	4,600	4,600	4,600	55,200	27,600	24,970
5322 POSTAGE/FEDEX	50	300	50	50	300	50	50	300	1,800	1,600	2,300	50	6,900	6,200	8,240
5331 TRAVEL/ENT	1,400	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,600	1,000	1,000	1,000	13,000	17,200	11,390
5334 TRAINING /EDUCATION	3,500	500	2,000	500	500	500	1,400	500	500	500	500	500	11,400	12,400	9,910
5335 HEALTH & WELLNESS	850	850	850	850	850	850	850	850	850	850	850	850	10,200	9,600	9,580
5339 ARMORED PICKUP	415	415	415	415	415	415	415	415	415	435	435	435	5,040	4,200	4,420
5340 ADV & PROMO	0	0	0	0	0	0	0	0	0	0	0	0	0	0	2,880
5355 PRINTING	1,600	500	750	1,600	500	750	1,600	500	750	1,600	500	750	11,400	13,200	10,960
5360 INSURANCE	27,000	27,000	27,000	27,000	27,000	27,000	27,000	27,000	27,000	27,000	27,000	27,000	324,000	28,800	28,700
5432 UNCOLLECTIBLE ACCTS	0	0	0	0	0	0	0	0	0	0	0	0	0	0	90
5433 DUES/SUBS	500	600	0	1,200	1,000	2,000	250	250	2,900	0	250	0	8,950	7,200	7,710
5436 BANK CHARGES	5,000	5,000	5,000	4,000	4,000	4,000	4,000	4,000	4,000	6,000	4,000	2,000	51,000	57,000	47,550
5441 OTHER CHARGES	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
5443 BOARD MEETING EXP	100	100	100	100	100	100	100	100	100	100	250	750	2,000	1,600	2,260
5493 COST ALLOCATION	1,140	1,140	1,140	1,140	1,140	1,140	1,140	1,140	1,140	1,140	1,140	1,160	13,700	15,400	13,700
5615 LEASE INT	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
TOTAL OPERATING EXPENS	78,805	69,605	68,605	66,655	80,605	62,605	62,605	67,355	65,355	71,225	62,525	70,195	826,140	514,750	513,260
TOTAL EXPENSES	150,275	142,030	146,270	142,580	159,070	139,330	135,855	146,790	143,010	150,660	140,180	149,630	1,745,680	1,310,490	1,336,260
DPMT GAIN/LOSS	(119,775)	(112,430)	(115,570)	(111,280)	(127,770)	(109,080)	(104,855)	(115,290)	(112,260)	(120,460)	(110,180)	(119,630)	(1,378,580)	(958,790)	(935,970)
CITY TOURISM TAX	145,475	145,475	145,475	145,475	145,475	145,475	145,475	145,475	145,475	145,475	145,475	145,475	1,745,700	1,696,231	1,781,230
NAMING RIGHTS	16,667	16,667	16,667	16,667	16,667	16,667	16,667	16,667	16,667	16,667	16,667	16,667	200,000	200,000	200,000
5620 ARENA BOND OBLIGATION	(87,905)	(87,905)	(87,905)	(87,905)	(87,905)	(87,905)	(87,905)	(87,905)	(87,905)	(87,905)	(87,905)	(87,905)	(1,054,862)	(1,037,565)	(1,037,565)
DEPRECIATION	(345,000)	(345,000)	(345,000)	(345,000)	(345,000)	(345,000)	(345,000)	(345,000)	(345,000)	(345,000)	(345,000)	(345,000)	(4,140,000)	(4,020,000)	(4,020,000)
DEPRECIATION CREDIT	286,000	286,000	286,000	286,000	286,000	286,000	286,000	286,000	286,000	286,000	286,000	286,000	3,432,000	3,432,000	3,432,000
DEPT GAIN/LOSS AFTER TOURISM TAX & DEPRECIATION	(33,300)	(25,955)	(29,095)	(24,805)	(41,295)	(22,605)	(18,380)	(28,815)	(25,785)	(33,985)	(23,705)	(33,155)	(340,880)	4,169,441	4,277,260

IRVIN 1578

	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	TOTAL 2019 BUDGET	TOTAL 2018 BUDGET	TOTAL 2018 PROJECTED
IRVIN ATTENDANCE	0	0	0	0	0	0	12,000	10,000	3,000	22,000	0	0	47,000	54,000	0
REVENUES:															
5902 STAND SALES	0	0	0	0	0	0	4,200	3,500	1,050	2,000	0	0	10,750	13,200	0
5903 GIFT SHOP SALES	0	0	0	0	0	0	21,600	15,000	3,750	500	0	0	40,850	52,500	0
5904 CLOTHING SALES	0	0	0	0	0	0	30,000	15,000	4,500	4,500	0	0	54,000	65,800	2,710
5915 TICKET SALES	0	0	0	0	0	0	75,000	62,500	18,750	0	0	0	156,250	196,800	0
5916 HAUNTED TOUR	0	0	0	0	0	0	0	0	0	200,000	0	0	200,000	200,000	0
5929 BLUE BRIDGE OPERATIONS	0	0	0	0	7,000	7,000	7,000	7,000	7,000	5,000	0	0	40,000	38,850	39,360
5943 GROUP SALES	0	0	0	0	0	0	2,500	2,500	500	2,000	0	0	7,500	13,700	0
TOTAL REVENUES	0	0	0	0	7,000	7,000	140,300	105,500	35,550	214,000	0	0	509,350	580,850	42,070
PAYROLL EXPENSES:															
5100 SALARY PERM EMPL	2,930	2,640	2,930	2,830	2,930	2,830	3,000	3,000	2,900	3,000	2,900	3,000	34,890	36,950	40,320
5101 OVERTIME	0	0	0	0	0	100	200	200	500	500	0	0	1,500	1,600	2,020
5102 HOLIDAY OVERTIME	0	0	0	0	0	0	1,500	0	1,000	0	0	0	2,500	3,500	460
5103 PART TIME LABOR	0	0	0	0	5,000	35,000	40,000	40,000	20,000	35,000	2,000	0	177,000	144,500	63,180
5121 PERA CONTRIBUTIONS	220	200	220	210	360	1,710	2,010	1,940	1,100	1,730	370	230	10,300	8,920	7,560
5122 FICA CONTRIBUTIONS	180	170	180	180	500	2,370	2,790	2,700	1,530	2,410	310	190	13,510	11,660	6,490
5123 FICA-MDCARE	40	40	40	40	120	570	670	650	370	580	70	50	3,240	2,790	1,520
5131 HEALTH INSURANCE	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
5132 DENTAL INSURANCE	15	15	15	15	15	15	15	15	15	15	15	15	180	180	180
5141 UNEMPLOYMENT	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
TOTAL P/R EXPENSES	3,385	3,065	3,385	3,275	8,925	42,595	50,185	48,505	27,415	43,235	5,665	3,485	243,120	210,100	121,730
OPERATING EXPENSES:															
5200 OFFICE SUPPLIES	0	0	0	0	0	600	600	400	400	400	0	0	2,400	2,800	710
5211 CLEANING SUPPLIES	0	0	0	0	2,000	1,500	500	0	0	0	0	0	4,000	2,000	0
5218 UNIFORMS	0	0	0	0	0	750	0	0	0	0	0	0	750	500	0
5228 PAINTING SUPPLIES & LABOR	0	0	0	0	5,000	15,000	10,000	5,000	0	0	0	0	35,000	2,500	7,850
5260 FOOD PURCHASES	0	0	0	0	0	0	1,890	1,580	470	900	0	0	4,840	6,620	0
5270 MERCHANDISE	0	0	0	0	0	0	25,800	15,000	4,130	2,500	0	0	47,430	70,980	730
5310 CONTRACT SERVICES	0	0	700	0	0	0	0	0	0	0	0	0	700	700	1,720
5321 TELEPHONE	0	0	0	0	0	0	0	0	0	0	0	0	0	1,080	1,100
5331 TRAVEL/ENTERTAINMENT	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
5340 ADV/PROMO	1,000	0	1,000	0	1,500	4,000	1,200	1,200	500	200	0	0	10,600	10,500	5,430
5343 HAUNTED SHIP EXP	0	0	6,000	0	0	0	0	0	0	70,000	0	0	76,000	63,000	5,740
5360 INSURANCE	0	0	0	0	0	0	0	0	0	0	0	0	0	9,600	9,550
5381 ELECTRIC	175	150	150	155	125	125	125	125	125	190	190	190	1,825	1,800	1,470
5382 WATER/SEWER	0	0	0	75	75	1,200	1,200	1,200	1,200	500	75	0	5,525	5,300	600
5400 REPAIRS & MAINTENANCE	0	0	0	0	2,500	2,500	750	750	750	500	0	0	7,750	5,750	5,540
5401 R&M: SEWALL REPAIR	0	0	0	0	0	0	0	0	0	0	0	0	0	0	37,980
5431 OVER/SHORT	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
5433 DUES/SUBSCRIP	0	275	0	0	0	0	0	0	0	0	0	0	275	150	260
TOTAL OPERATING EXPENSE	1,175	425	7,850	230	11,200	25,675	42,065	25,255	7,575	75,190	265	190	197,095	183,280	78,680
TOTAL EXPENSES	4,560	3,490	11,235	3,505	20,125	68,270	92,250	73,760	34,990	118,425	5,930	3,675	440,215	393,380	200,410
DPMT GAIN/LOSS	(4,560)	(3,490)	(11,235)	(3,505)	(13,125)	(61,270)	48,050	31,740	560	95,575	(5,930)	(3,675)	69,135	187,470	(158,340)

TICKET OFFICE 1579

	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	TOTAL 2019 BUDGET	TOTAL 2018 BUDGET	PROJECTED
REVENUES:															
5912 SPECIAL SERVICES	700	4,300	3,700	12,500	2,000	350	0	0	0	1,350	700	2,750	28,350	24,200	30,010
5917 FACILITY FEES	8,500	5,000	21,000	48,000	32,000	3,000	0	0	0	6,000	8,000	4,000	135,500	97,000	131,730
5918 INHOUSE PROMOTION	0	0	0	2,500	2,500	0	20,000	0	0	0	0	0	25,000	0	27,140
5919 SALE CHARGES	4,500	2,250	43,000	87,000	103,000	9,000	0	0	0	2,225	2,275	1,275	254,525	158,000	250,500
5920 ADVERTISING REVENUE	0	0	0	0	0	0	55,000	0	0	0	0	0	55,000	55,000	59,250
5921 MISCELLANEOUS REVENUE	0	0	0	24,000	0	0	0	0	0	0	0	0	24,000	24,000	22,600
TOTAL REVENUES	13,700	11,550	67,700	174,000	139,500	12,350	75,000	0	0	9,575	10,975	8,025	522,375	358,200	521,230
PAYROLL EXPENSES:															
5100 SALARIED PERM	4,540	4,100	4,540	4,390	4,540	4,390	4,650	4,650	4,500	4,650	4,500	4,650	54,100	52,810	52,800
5101 OVERTIME	0	0	0	0	0	0	0	0	0	0	0	0	0	0	130
5102 HOLIDAY OVERTIME	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
5103 PART TIME REGULAR	5,200	6,000	5,500	7,000	4,500	4,000	3,000	3,000	4,000	5,200	5,200	5,200	57,800	53,500	53,680
CONTRACT LABOR	0	500	500	500	500	0	0	0	0	0	0	0	2,000	1,200	2,050
5121 PERA CONTRIBUTIONS	540	560	550	630	500	460	420	420	470	540	530	540	6,160	6,690	5,540
5122 FICA CONTRIBUTIONS	590	620	610	690	550	510	470	470	520	600	590	600	6,820	6,480	6,480
5123 FICA-MDCARE	140	150	150	170	130	120	110	110	120	140	140	140	1,620	1,480	1,510
5131 HEALTH INSURANCE	800	800	800	800	800	800	800	800	800	800	800	800	9,600	8,760	8,750
5132 DENTAL INSURANCE	30	30	30	30	30	30	30	30	30	30	30	30	360	360	370
5141 UNEMPLOYMENT	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
TOTAL P/R EXPENSES	11,840	12,760	12,680	14,210	11,550	10,310	9,480	9,480	10,440	11,960	11,790	11,960	138,460	131,280	131,310
OPERATING EXPENSES:															
5200 OFFICE SUPPLIES	75	75	75	75	75	75	75	75	75	75	75	75	900	900	1,000
5218 UNIFORMS	0	0	0	0	0	0	0	0	100	0	0	0	100	100	0
5310 CONTRACT SERVICE	175	0	0	0	0	0	0	0	0	0	0	0	175	150	160
5321 TELEPHONE	0	0	0	0	0	0	0	0	0	0	0	0	0	1,200	1,130
5331 TRAVEL/ENT	2,300	0	0	0	0	0	0	0	0	0	0	0	2,300	2,000	2,240
5334 TRAINING EXPENSE	750	0	0	0	0	500	0	0	500	0	0	0	1,750	900	2,150
5335 PRINTING & COPYING	0	0	0	0	0	0	0	0	1,200	0	0	0	1,200	2,000	2,000
5360 INSURANCE	0	0	0	0	0	0	0	0	0	0	0	0	0	5,580	5,570
5400 REPAIR/MAINT	0	0	0	0	0	0	0	0	0	0	0	0	0	0	90
5431 CASH (OVER)/SHORT	0	0	0	0	0	0	0	0	0	0	0	0	0	0	(30)
5433 DUES/SUBSCRIP	0	0	0	0	0	0	350	0	0	0	0	100	450	450	130
5442 ENTERTAINMENT	0	0	12,000	12,000	25,000	0	0	0	0	0	0	0	49,000	15,000	98,560
TOTAL OPERATING EXPENSES	3,300	75	12,075	12,075	25,075	575	425	75	1,875	75	75	175	55,875	28,280	113,000
TOTAL EXPENSES	15,140	12,835	24,755	26,285	36,625	10,885	9,905	9,555	12,315	12,035	11,865	12,135	194,335	159,560	244,310
DPMT GAIN/LOSS	(1,440)	(1,285)	42,945	147,715	102,875	1,465	65,095	(9,555)	(12,315)	(2,460)	(890)	(4,110)	328,040	198,640	276,920

PARKING 1580

	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	TOTAL 2019 BUDGET	TOTAL 2018 BUDGET	PROJECTED
REVENUES:															
5914 PARKING-MAIN	80,000	80,000	85,000	110,000	70,000	75,000	50,000	45,000	45,000	85,000	65,000	85,000	875,000	873,000	866,800
5922 PARKING-RV	0	0	0	0	1,000	7,500	17,000	35,000	2,000	0	0	0	62,500	57,000	61,690
5926 PARKING-MONTHLY	25,000	25,000	25,000	25,000	25,000	25,000	25,000	25,000	25,000	25,000	25,000	25,000	300,000	276,000	282,750
TOTAL REVENUES	105,000	105,000	110,000	135,000	96,000	107,500	92,000	105,000	72,000	110,000	90,000	110,000	1,237,500	1,206,000	1,211,240
PAYROLL EXPENSES:															
5100 SALARIES-PERM	3,240	2,920	3,240	3,130	3,240	2,350	2,430	2,430	2,350	3,240	3,130	3,240	34,940	33,465	33,570
5101 OVERTIME	0	0	0	0	0	500	500	500	0	0	0	0	1,500	1,500	1,250
5102 HOLIDAY OVERTIME	0	0	0	0	500	0	1,000	0	500	0	0	500	2,500	2,500	1,390
5103 PART TIME	18,000	17,000	19,000	20,000	20,000	20,000	18,000	18,000	16,000	18,000	15,000	17,000	216,000	203,000	204,930
5109 CONTRACT LABOR	1,000	1,500	1,500	2,000	2,000	2,000	2,500	2,500	500	500	500	500	17,000	1,400	13,510
5121 PERA CONTRIBUTIONS	1,270	1,020	1,140	1,200	1,200	1,200	1,080	1,080	960	1,080	900	1,020	13,150	11,940	13,690
5122 FICA CONTRIBUTIONS	1,320	1,050	1,180	1,240	1,240	1,240	1,120	1,120	990	1,120	930	1,050	13,600	12,790	14,360
5123 FICA-MDCARE	320	260	290	300	300	300	270	270	240	270	230	260	3,310	3,110	3,400
5131 HEALTH INSURANCE	800	800	800	800	800	800	800	800	800	800	800	800	9,600	8,040	8,020
5132 DENTAL INSURANCE	30	30	30	30	30	25	25	25	25	30	30	30	340	340	310
5141 UNEMPLOYMENT	0	0	0	0	0	0	0	0	0	0	0	0	0	0	1,920
TOTAL P/R EXPENSES	25,980	24,580	27,180	28,700	29,310	28,415	27,725	26,725	22,365	25,040	21,520	24,400	311,940	278,085	296,350
OPERATING EXPENSES:															
5200 OFFICE SUPPLIES	250	250	250	250	250	250	250	250	250	250	250	250	3,000	2,100	2,890
5218 UNIFORMS	50	50	50	50	50	50	50	50	50	50	50	50	600	1,200	720
5224 SNOW REMOVAL	10,000	10,000	10,000	3,000	0	0	0	0	0	0	5,000	5,000	43,000	40,000	38,100
5226 SHUTTLE SERVICE	0	0	0	0	0	0	0	0	0	0	0	0	0	1,200	2,450
5310 CONTRACT SVC	0	0	250	0	0	0	0	1,250	250	0	0	0	1,750	2,000	1,680
5321 TELEPHONE	0	0	0	0	0	0	0	0	0	0	0	0	0	1,200	1,290
5334 TRAINING/EDUCATION	0	0	0	0	0	0	0	0	100	0	0	0	100	100	0
5340 ADV & PROMO	0	0	0	0	500	500	0	0	0	0	0	0	1,000	0	0
5355 PRINTING	0	0	0	6,000	0	0	0	0	3,500	0	0	0	9,500	14,500	15,240
5360 INSURANCE	0	0	0	0	0	0	0	0	0	0	0	0	0	26,400	26,300
5382 WATER/SEWER	20	20	20	20	75	75	20	20	20	20	20	20	350	350	370
5400 REPAIR/MAINT	750	750	750	750	750	750	750	750	750	750	750	750	9,000	9,000	8,660
5431 CASH (OVER)/SHORT	0	0	0	0	0	0	0	0	0	0	0	0	0	0	2,910
TOTAL OPERATING EXPENSES	11,070	11,070	11,320	10,070	1,625	1,625	1,070	2,320	4,920	1,070	6,070	6,070	68,300	98,050	100,610
TOTAL EXPENSES	37,050	35,650	38,500	38,770	30,935	30,040	28,795	29,045	27,285	26,110	27,590	30,470	380,240	376,135	396,960
DPMT GAIN/LOSS	67,950	69,350	71,500	96,230	65,065	77,460	63,205	75,955	44,715	83,890	62,410	79,530	857,260	829,865	814,280

BAYFRONT 1581

	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	TOTAL 2019 BUDGET	TOTAL 2018 BUDGET	TOTAL 2018 PROJECTED
REVENUES:															
5914 PARKING-MAIN	1,500	1,700	2,000	1,500	2,500	8,500	35,000	28,000	10,000	2,000	0	0	92,700	77,000	96,490
5923 MANAGEMENT FEE	0	0	0	10,000	10,000	10,000	10,000	10,000	10,000	0	0	0	60,000	66,000	60,000
5924 FOURTH FEST SPONSORS	0	0	0	0	0	0	15,000	0	0	0	0	0	15,000	20,000	14,490
TOTAL REVENUES	1,500	1,700	2,000	11,500	12,500	18,500	60,000	38,000	20,000	2,000	0	0	167,700	163,000	170,980
PAYROLL EXPENSES:															
5100 SALARIED PERM	2,790	2,520	2,790	3,870	3,990	4,650	4,900	4,900	4,740	0	0	0	35,150	37,830	40,220
5101 OVERTIME	0	0	0	0	0	0	0	0	0	0	0	0	0	0	200
5102 HOLIDAY OVERTIME	0	0	0	0	0	0	2,200	0	0	0	0	0	2,200	2,000	0
5103 PART TIME	150	500	350	350	350	1,000	5,800	6,000	2,200	250	0	0	16,950	13,300	15,870
5121 PERA CONTRIBUTIONS	180	180	190	260	260	340	790	660	420	20	0	0	3,300	3,440	3,380
5122 FICA CONTRIBUTIONS	170	180	190	250	260	330	760	640	410	10	0	0	3,200	3,280	3,310
5123 FICA-MDCARE	40	40	40	60	60	80	180	150	100	0	0	0	750	780	770
5131 HEALTH INSURANCE	0	0	0	440	440	540	540	540	540	0	0	0	3,040	3,120	5,510
5132 DENTAL INSURANCE	15	15	15	25	25	30	30	30	30	0	0	0	215	215	250
TOTAL P/R EXPENSES	3,345	3,435	3,575	5,255	5,385	6,970	15,200	12,920	8,440	280	0	0	64,805	63,965	69,510
OPERATING EXPENSES:															
5340 ADV & PROMOTION	0	0	0	0	1,000	1,000	500	0	0	0	0	0	2,500	3,500	1,750
5400 REPAIRS/MAINT	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
5431 CASH (OVER)/SHORT	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
5442 ENTERTAINMENT	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
5445 FOURTH FEST EXPENSES	0	0	0	0	0	0	28,000	0	0	0	0	0	28,000	28,000	26,220
5449 PARKING REBATE	0	0	0	0	0	0	6,500	7,500	2,500	0	0	0	16,500	14,500	16,350
TOTAL OPERATING EXPENSE	0	0	0	0	1,000	1,000	35,000	7,500	2,500	0	0	0	47,000	46,000	44,320
TOTAL EXPENSES	3,345	3,435	3,575	5,255	6,385	7,970	50,200	20,420	10,940	280	0	0	111,805	109,965	113,830
DPMT GAIN/LOSS	(1,845)	(1,735)	(1,575)	6,245	6,115	10,530	9,800	17,580	9,060	1,720	0	0	55,895	53,035	57,150