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Duluth Entertainment Convention Center 2021-2022 OPERATING BUDGET

DULUTH ENTERTAINMENT AND CONVENTION CENTER AUTHORITY

2021 OPERATING BUDGET

BOARD OF DIRECTORS

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FINANCE DIRECTOR

Caty Kaups

DECC Departments

Departmental descriptions for the consolidated departmental budget summary to follow:

Building Services

Activities relating to building, services and equipment rental for conventions, trade shows, hockey and special events

Property Maintenance

Expenses to maintain and repair the building and equipment

Marketing

Media advertising in the facility and expenses of marketing the DECC facility and services for conventions and trade shows

Catering

Food and beverage service in the Convention Center and AMSOIL arena

Concessions

Revenues and expenses generated from Arena and Auditorium concession stands

Administrative

Interest revenue, land lease revenue and general/administrative expenses of the facility

Irvin

Activities of the S. S. William A. Irvin oreboat museum

Ticket Office

Revenues and expenses of ticket office operations

Parking

Parking lot revenues and operational expenses

Bayfront

Expenses to manage Bayfront Park for the City of Duluth

DULUTH ENTERTAINMENT AND CONVENTION CENTER AUTHORITY (DECC)
 BUDGET AND ACTUAL COMPARISONS
 FOR THE FISCAL YEARS 2019-2022

Financial Information

	2022 BUDGET	2021 BUDGET	2020 PROJECTED	2020 BUDGET	2019 ACTUAL
OPERATING REVENUES					
BUILDING SERVICES	\$1,934,150	\$1,707,450	\$1,648,450	\$2,958,550	\$2,989,214
CATERING	1,065,860	454,780	733,490	3,048,010	2,924,437
CONCESSIONS	319,125	70,850	341,220	810,700	876,836
IRVIN	795,360	746,440	321,230	697,155	630,113
TICKET OFFICE	258,000	147,500	121,430	513,000	476,289
PARKING	704,400	458,500	471,100	1,262,700	1,298,509
ADMINISTRATIVE	398,400	388,850	361,140	378,100	371,047
MARKETING	54,000	46,800	37,930	46,800	46,255
BAYFRONT	<u>192,431</u>	<u>183,292</u>	<u>72,720</u>	<u>193,166</u>	<u>156,024</u>
TOTAL OPERATING REVENUE	5,721,726	4,204,462	4,108,710	9,908,181	9,768,724
NON-OPERATING REVENUES					
HOTEL/MOTEL TAX	\$1,344,465	\$1,344,465	\$1,221,990	\$1,745,700	\$1,683,274
NAMING RIGHTS REVENUE	200,000	200,000	200,000	200,000	200,000
TOTAL REVENUE	\$7,266,191	\$5,748,927	\$5,530,700	\$11,853,881	\$11,651,998
OPERATING EXPENSES					
BUILDING SERVICES & OPERATIONS	\$2,639,699	\$2,038,960	\$2,408,660	\$4,879,340	\$5,184,886
CATERING	841,745	362,510	439,950	1,891,403	1,797,285
CONCESSIONS	276,655	89,772	238,110	694,010	703,243
IRVIN	523,275	511,075	233,000	535,655	432,318
TICKET OFFICE	145,490	28,995	81,990	190,665	207,843
PARKING	224,060	169,870	184,180	441,600	390,611
ADMINISTRATIVE	1,233,485	1,124,280	1,323,750	1,837,310	1,645,862
COVID RELATED EXPENSES	43,000	478,815	674,940	0	0
MARKETING	133,810	121,060	121,960	229,290	176,625
BAYFRONT	<u>115,917</u>	<u>107,625</u>	<u>46,340</u>	<u>123,660</u>	<u>90,139</u>
TOTAL OPERATING EXPENSES	6,177,137	5,032,962	5,752,880	10,822,933	10,628,812
NON-OPERATING EXPENSES					
ARENA BONDS OBLIGATION	1,109,929	1,091,029	1,037,565	1,037,565	1,004,472
BOND OBLIGATION DUE TO COVID	234,536	253,436	184,425	0	0
TOTAL EXPENSES	\$7,521,602	\$6,377,427	\$6,974,870	\$11,860,498	\$11,633,284
OPERATING GAIN/LOSS	(\$255,411)	(\$628,499)	(\$1,444,170)	(\$6,617)	\$18,714
NET DEPRECIATION/AMORTIZATION EXPENSE					
DEPRECIATION AND AMORTIZATION OF CONTRIBUTED CAPITAL CREDIT (NET)	(648,000)	(708,000)	(708,000)	(708,000)	(382,952)
NET INCOME (LOSS)	(\$903,411)	(\$1,336,499)	(\$2,152,170)	(\$714,617)	(\$364,238)

Budget Assumptions

Jan 2021 - Sept 2021	Based on Actual schedule with Covid restrictions
Oct 2021 - March 2022	Hockey attendance 50%
	Convention/Events 50% events
	50% capacity
April 2022 - Sept 2022	Convention/Events 75% events
	50% capacity
Oct 2022 - Dec 2022	Hockey attendance 75%
	Convention/Events 75% events
	75% capacity

DULUTH ENTERTAINMENT AND CONVENTION CENTER AUTHORITY
CONSOLIDATED DEPARTMENTAL BUDGET
FISCAL YEAR 2021

	JAN	FEB	MAR	APR	MAY	JUN	JULY	AUG	SEP	OCT	NOV	DEC	2021 ANNUAL BUDGET	2020 ANNUAL BUDGET	2020 PROJECTED
REVENUES:															
BUILDING SERVICES	177,000	141,000	117,800	142,800	138,500	96,000	149,000	99,500	155,500	164,600	150,500	175,250	1,707,450	2,958,550	1,648,450
MARKETING	3,900	3,900	3,900	3,900	3,900	3,900	3,900	3,900	3,900	3,900	3,900	3,900	46,800	46,800	37,930
CATERING	7,500	3,500	5,500	12,500	19,500	29,000	50,200	46,200	92,250	105,250	44,780	38,600	454,780	3,048,010	733,490
CONCESSIONS	8,675	5,225	2,925	50	50	50	50	1,550	50	23,275	19,375	9,575	70,850	810,700	341,220
ADMINISTRATIVE	29,550	62,650	29,650	29,650	29,650	29,650	29,650	29,650	29,650	29,700	29,750	29,750	368,850	378,100	361,140
IRVIN	0	0	0	0	40,630	92,175	171,155	123,680	41,175	277,625	0	0	746,440	697,155	321,230
TICKET OFFICE	0	55,000	0	5,000	0	0	80,000	0	0	2,500	2,500	2,500	147,500	513,000	121,430
PARKING	46,000	31,000	30,000	36,250	28,750	37,000	43,000	64,000	25,500	39,500	36,500	41,000	458,500	1,262,700	471,100
BAYFRONT	0	0	0	11,882	11,882	19,882	74,882	43,882	20,882	0	0	0	183,292	193,166	72,720
NON-OPERATING REVENUES:															
CITY TOURISM TAXES	112,039	112,039	112,039	112,039	112,039	112,039	112,039	112,039	112,039	112,039	112,039	112,039	1,344,465	1,745,700	1,221,990
NAMING RIGHTS	16,667	16,667	16,667	16,667	16,667	16,667	16,667	16,667	16,667	16,667	16,667	16,667	200,000	200,000	200,000
TOTAL REVENUES	401,330	430,880	318,480	370,737	401,567	436,362	730,542	541,067	497,612	775,055	416,010	429,280	5,748,927	11,853,881	5,530,700
OPERATING EXPENSES:															
BUILDING SERVICES	65,050	62,100	55,850	49,000	50,020	47,730	50,980	49,290	56,380	74,415	80,485	81,875	723,175	2,362,530	857,260
PROPERTY MAINT	155,405	107,225	106,085	103,795	105,490	99,070	100,590	99,740	109,710	110,800	119,780	119,910	1,337,600	2,516,810	1,571,190
MARKETING	9,195	8,995	9,595	8,895	12,495	9,445	9,405	10,855	11,435	10,605	10,785	9,355	121,060	229,290	121,960
CATERING	19,050	2,205	2,645	4,410	8,800	18,200	40,900	38,990	63,130	77,130	44,360	42,690	362,510	1,891,403	439,950
CONCESSIONS	18,645	3,540	1,970	95	95	105	105	1,335	13,273	20,463	18,103	12,043	89,772	694,010	238,110
ADMINISTRATIVE	105,245	318,130	96,070	93,480	305,970	87,580	89,780	99,280	94,730	97,465	100,585	92,965	1,581,280	1,837,310	1,978,900
IRVIN	1,745	2,685	13,995	20,720	59,380	72,865	88,345	70,915	45,675	128,315	6,250	185	511,075	535,655	233,000
TICKET OFFICE	0	0	0	0	0	0	300	35	6,025	7,605	7,425	7,605	28,995	190,665	81,990
PARKING	17,980	17,980	17,980	11,730	16,035	9,175	9,620	10,370	11,120	11,860	15,260	20,760	169,870	441,600	184,180
BAYFRONT	3,246	3,041	3,246	4,498	5,401	8,658	48,564	22,134	8,837	0	0	0	107,625	123,660	46,340
NON-OPERATING EXPENSES:															
ARENA BONDS	90,919	90,919	90,919	90,919	90,919	90,919	90,919	90,919	90,919	90,919	90,919	90,919	1,091,029	1,037,565	1,037,565
TOTAL EXPENSES	486,480	616,820	398,355	387,542	654,605	443,747	529,508	493,863	511,234	629,577	493,952	478,307	6,123,990	11,860,498	6,790,445
DEPARTMENTAL PROFIT/LOSS:															
BUILDING SERVICES	111,950	78,900	61,950	93,800	88,480	48,270	98,020	50,210	99,120	90,185	70,015	93,375	984,275	596,020	791,190
PROPERTY MAINT	(155,405)	(107,225)	(106,085)	(103,795)	(105,490)	(99,070)	(100,590)	(99,740)	(109,710)	(110,800)	(119,780)	(119,910)	(1,337,600)	(2,516,810)	(1,571,190)
MARKETING	(5,295)	(5,095)	(5,695)	(4,995)	(8,595)	(5,545)	(5,505)	(6,955)	(7,535)	(6,705)	(6,885)	(5,455)	(74,260)	(182,490)	(84,030)
CATERING	(11,550)	1,295	2,855	8,090	10,700	10,800	9,300	7,210	29,120	28,120	420	(4,090)	92,270	1,156,607	293,540
CONCESSIONS	(9,970)	1,685	955	(45)	(45)	(55)	(55)	215	(13,223)	2,812	1,272	(2,468)	(18,922)	116,690	103,110
ADMINISTRATIVE	(75,695)	(255,580)	(66,420)	(63,830)	(276,320)	(57,930)	(60,130)	(69,630)	(65,080)	(67,765)	(70,835)	(63,215)	(1,192,430)	(1,459,210)	(1,617,760)
IRVIN	(1,745)	(2,685)	(13,995)	(20,720)	(18,750)	19,310	82,810	52,765	(4,500)	149,310	(6,250)	(185)	235,365	161,500	88,230
TICKET OFFICE	0	55,000	0	5,000	0	0	79,700	(35)	(6,025)	(5,105)	(4,925)	(5,105)	118,505	322,335	39,440
PARKING	28,020	13,020	12,020	24,520	12,715	27,825	33,380	53,630	14,380	27,640	21,240	20,240	288,630	821,100	286,920
BAYFRONT	(3,246)	(3,041)	(3,246)	7,384	6,481	11,224	26,318	21,748	12,045	0	0	0	75,668	69,506	26,380
NET NON-OPERATING	37,786	37,786	37,786	37,786	37,786	37,786	37,786	37,786	37,786	37,786	37,786	37,786	453,436	908,135	384,425
NET INCOME	(85,149)	(185,940)	(79,874)	(16,805)	(253,037)	(7,385)	201,035	47,205	(13,622)	145,478	(77,942)	(49,027)	(375,063)	(6,617)	(1,259,745)
DEPRECIATION (NET)															
	(59,000)	(59,000)	(59,000)	(59,000)	(59,000)	(59,000)	(59,000)	(59,000)	(59,000)	(59,000)	(59,000)	(59,000)	(708,000)	(708,000)	(708,000)
INCOME LESS DEPRECIATION	(144,149)	(244,940)	(138,874)	(75,805)	(312,037)	(66,385)	142,035	(11,795)	(72,622)	86,478	(136,942)	(108,027)	(1,083,063)	(714,617)	(1,967,745)

BUILDING SERVICES 1571

	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	TOTAL 2021 BUDGET	TOTAL 2022 BUDGET	TOTAL 2020 BUDGET	TOTAL 2020 PROJECTED
REVENUES:																
5910 EXHIBITION RENTAL	5,500	6,000	2,800	2,800	18,000	2,000	8,000	1,000	15,000	20,000	4,000	2,500	87,600	165,000	446,000	77,180
5911 BUILDING RENTAL	104,000	84,000	98,000	106,500	98,500	89,500	117,500	91,500	132,500	113,600	100,000	103,000	1,238,600	1,341,500	2,006,000	1,283,720
5912 SPECIAL SERVICES	7,500	11,000	12,000	28,500	22,000	4,500	5,500	2,000	3,000	3,500	5,500	28,000	133,000	133,000	133,000	23,880
5930 INTERNET	0	0	0	0	0	0	0	0	0	2,000	500	250	2,750	19,150	39,500	9,280
5935 ELECTRIC	0	0	0	0	0	0	0	0	0	4,500	500	1,500	6,500	43,500	103,500	23,730
5936 PHONE CHARGES	0	0	0	0	0	0	0	0	0	0	0	0	0	0	1,050	1,350
5938 ICE RENTAL	60,000	40,000	5,000	5,000	0	0	18,000	5,000	5,000	21,000	40,000	40,000	239,000	232,000	229,500	229,310
5939 TURF RENTAL	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
TOTAL REVENUES	177,000	141,000	117,800	142,800	138,500	96,000	149,000	99,500	155,500	164,600	150,500	175,250	1,707,450	1,934,150	2,958,550	1,648,450
PAYROLL EXPENSES:																
5100 PERM-REGULAR	17,970	16,810	11,970	10,390	10,730	10,390	10,930	10,930	15,160	19,890	25,240	26,080	186,490	280,720	620,680	264,760
5101 OVERTIME	200	200	200	200	200	200	200	200	200	200	200	200	2,400	20,000	20,000	6,820
5102 HOLIDAY OVERTIME	600	0	0	0	0	0	0	0	0	0	1,000	900	2,500	5,100	9,500	3,000
5103 PART TIME-REGULAR	30,000	30,000	30,000	25,000	25,000	25,000	25,000	25,000	25,000	35,000	35,000	35,000	345,000	540,000	1,042,500	373,460
5109 CONTRACT LABOR	0	0	0	0	0	0	0	0	0	0	0	0	0	0	38,000	8,230
5121 PERA CONTRIBUTIONS	3,170	3,060	2,740	2,310	2,340	2,310	2,350	2,350	2,620	3,580	3,990	4,040	34,860	54,980	110,020	31,370
5122 FICA CONTRIBUTIONS	2,970	2,870	2,570	2,170	2,190	2,170	2,200	2,200	2,460	3,360	3,750	3,790	32,700	51,590	103,270	39,710
5123 FICA-MDCARE	710	680	610	520	520	520	520	520	590	800	890	900	7,780	12,270	24,550	9,320
5131 HEALTH INSURANCE	2,810	2,810	2,810	2,810	2,810	2,810	3,690	3,690	3,690	3,690	3,690	3,690	39,000	46,494	145,280	55,870
5132 DENTAL INSURANCE	120	120	90	90	90	90	120	120	120	120	150	150	1,380	1,590	5,070	2,330
5141 UNEMPLOYMENT INS	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	1,120
TOTAL P/R EXPENSES	58,550	56,550	50,990	43,490	43,880	43,490	45,010	45,010	49,840	66,640	73,910	74,750	652,110	1,012,744	2,118,870	795,990
OPERATING EXPENSES:																
5200 OFFICE SUPPLIES	0	0	0	0	0	0	0	0	0	0	0	0	0	0	6,000	1,710
5205 BUILDING SERVICES SUPPLIES	390	320	370	400	370	340	440	340	500	430	380	390	4,670	5,050	13,200	4,340
5206 EXHIBITION SUPPLIES	280	300	140	140	900	100	400	50	750	1,000	200	130	4,390	8,270	22,300	6,740
5210 CUSTODIAL PAPER SUPPLIES	1,770	1,410	1,180	1,430	1,390	960	1,490	1,000	1,560	1,650	1,510	1,750	17,100	19,350	29,580	7,280
5211 CLEANING SUPPLIES	2,660	2,120	1,770	2,140	2,060	1,440	2,240	1,490	2,330	2,470	2,260	2,630	25,630	29,010	44,380	13,180
5218 UNIFORMS	0	0	0	0	0	0	0	0	0	0	0	0	0	6,000	6,000	1,000
5240 SMALL TOOLS/EQUIPMENT	0	0	0	0	0	0	0	0	0	75	75	75	225	1,125	1,500	160
5310 CONTRACT SERVICES	0	0	0	0	0	0	0	0	0	500	500	500	1,500	9,750	29,900	10,020
5320 TECHNOLOGY REPAIRS/MAINT	0	0	0	0	0	0	0	0	0	50	50	50	150	1,200	1,800	400
5321 TELEPHONE	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	520
5331 TRAVEL/ENT	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
5334 TRAINING	0	0	0	0	0	0	0	0	0	0	0	0	0	1,400	1,400	60
5360 INSURANCE	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
5400 REPAIR/MAINT	500	500	500	500	500	500	500	500	500	500	500	500	6,000	9,000	24,000	6,200
5406 ELECTRIC/MECHANIC	600	600	600	600	600	600	600	600	600	600	600	600	7,200	10,800	36,000	5,270
5429 STAGE MISC	300	300	300	300	300	300	300	300	300	300	300	300	3,600	5,400	18,000	2,990
5450 LAUNDRY	0	0	0	0	0	0	0	0	0	200	200	200	600	4,800	9,600	1,400
TOTAL OPERATING EXPENSES	6,500	5,550	4,860	5,510	6,140	4,240	5,970	4,280	6,540	7,775	6,575	7,125	71,065	111,155	243,660	61,270
TOTAL EXPENSES	65,050	62,100	55,850	49,000	50,020	47,730	50,980	49,290	56,380	74,415	80,485	81,875	723,175	1,123,899	2,362,530	857,260
DEPT GAIN/LOSS	111,950	78,900	61,950	93,800	88,480	48,270	98,020	50,210	99,120	90,185	70,015	93,375	984,275	810,251	596,020	791,190

PROPERTY MAINTENANCE 1572

	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	TOTAL 2021 BUDGET	TOTAL 2022 BUDGET	TOTAL 2020 BUDGET	TOTAL 2020 PROJECTED
PAYROLL EXPENSES:																
5100 PERM REGULAR	19,800	18,600	19,800	19,200	23,500	22,700	23,500	23,500	22,700	23,500	22,700	22,800	262,300	288,400	329,700	275,080
5101 OVERTIME	500	500	500	500	500	500	500	500	500	500	500	500	6,000	6,000	12,000	6,760
5102 HOLIDAY OVERTIME	1,500	700	0	0	700	0	700	0	700	0	1,500	1,500	7,300	7,300	7,300	7,220
5103 PART TIME REGULAR	0	0	0	0	0	0	0	0	0	3,000	2,900	3,000	8,900	17,700	35,400	10,160
5121 PERA CONTRIBUTIONS	1,420	1,290	1,320	1,280	1,610	1,510	1,610	1,560	1,550	1,760	1,790	1,810	18,510	20,760	24,990	19,680
5122 FICA CONTRIBUTIONS	1,290	1,170	1,200	1,160	1,460	1,370	1,460	1,420	1,410	1,590	1,630	1,640	16,800	18,860	22,660	17,310
5123 FICA-MDCARE	310	280	280	280	350	320	350	340	330	380	390	390	4,000	4,480	5,410	4,060
5131 HEALTH INSURANCE	7,800	7,800	7,800	7,800	8,700	8,700	8,700	8,700	8,700	8,700	8,700	8,700	100,800	108,600	96,390	84,910
5132 DENTAL INSURANCE	135	135	135	135	170	170	170	170	170	170	170	170	1,900	2,160	2,370	1,650
TOTAL P/R EXPENSES	32,755	30,475	31,035	30,355	36,990	35,270	36,990	36,190	36,060	39,600	40,280	40,510	426,510	474,260	536,220	426,830
OPERATING EXPENSES:																
5200 OFFICE SUPPLIES	0	0	0	0	0	0	0	0	0	0	0	0	0	0	3,600	500
5204 SCOREBOARD/SOUND	500	500	500	0	0	0	0	0	0	500	500	500	3,000	6,000	6,000	1,860
5209 ICE MAKING	2,500	2,500	2,500	0	0	1,000	1,000	1,000	1,000	2,500	2,500	2,500	19,000	22,000	36,000	16,260
5211 COVID SUPPLIES	1,000	1,000	1,000	1,000	1,000	1,000	500	500	500	500	500	500	9,000	3,000	0	13,200
5212 VEHICLE FUEL & REPAIRS	750	750	750	750	750	750	1,000	1,000	1,000	1,000	1,000	1,000	10,500	18,000	42,000	9,730
5217 LIGHT BULBS	0	0	0	0	0	0	0	0	750	750	750	750	3,000	10,500	19,200	1,530
5218 UNIFORMS	0	0	0	0	100	0	0	0	0	100	0	0	200	400	1,800	860
5219 SAFETY SUPPLIES	100	100	100	100	100	100	100	100	100	100	100	100	1,200	2,400	6,000	1,140
5220 REPAIR/MTC SUPPLIES	500	500	500	500	500	500	500	500	500	500	500	500	6,000	12,000	72,000	17,320
5225 LANDSCAPE	0	0	0	750	750	750	750	750	0	0	0	0	3,750	8,000	8,000	780
5228 PAINTING SUPPLIES & LABOR	250	250	250	250	250	250	250	250	250	250	250	250	3,000	6,000	14,400	1,470
5240 TOOLS/EQUIPMENT	0	0	0	0	0	0	0	0	0	250	250	250	750	5,250	9,000	1,980
5250 ELEVATOR MAINTENANCE	0	0	0	0	0	0	0	0	8,500	0	0	0	8,500	9,000	54,000	23,210
5255 DOOR & GLASS REPLACEMENT	500	500	500	500	500	500	500	500	500	500	500	500	6,000	6,000	6,000	8,650
5310 CONTRACT SERVICES	300	2,000	300	300	300	300	300	300	300	2,000	300	300	7,000	8,000	20,300	7,240
5331 TRAVEL AND TRAINING	0	0	0	0	0	0	0	0	0	0	0	0	0	3,000	3,000	0
5381 ELECTRICITY	50,000	50,000	50,000	50,000	45,000	40,000	40,000	40,000	40,000	40,000	50,000	50,000	545,000	615,000	892,000	583,430
5382 WATER/SEWER	8,000	8,000	8,000	8,000	8,000	8,000	8,000	8,000	8,000	9,000	9,000	9,000	99,000	120,000	141,000	85,600
5383 HEAT	54,000	6,500	6,500	6,500	6,500	6,500	6,500	6,500	6,500	7,500	7,500	7,500	128,500	105,000	450,000	309,540
5384 TRASH REMOVAL	250	250	250	250	250	250	250	250	250	500	500	500	3,750	6,750	18,000	4,800
5385 RECYCLING EXPENSE	200	200	200	200	200	200	200	200	200	400	400	400	3,000	5,550	12,000	3,580
5400 REPAIR/MAINT	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,500	1,500	1,500	13,500	24,000	48,000	8,140
5406 ELECTRIC/MECHANIC	1,200	1,200	1,200	1,200	1,200	1,200	1,200	1,200	1,200	1,600	1,600	1,600	15,600	21,600	43,200	17,850
5407 PLUMBING/HEATING	1,500	1,500	1,500	1,500	1,500	1,500	1,500	1,500	1,500	1,750	1,750	1,750	18,750	24,000	72,000	21,850
5438 LICENSES	100	0	0	640	600	0	50	0	1,600	0	100	0	3,090	3,090	3,090	3,840
TOTAL OPERATING EXPENSE	122,650	76,750	75,050	73,440	68,500	63,800	63,600	63,550	73,650	71,200	79,500	79,400	911,090	1,044,540	1,980,590	1,144,360
TOTAL EXPENSES	155,405	107,225	106,085	103,795	105,490	99,070	100,590	99,740	109,710	110,800	119,780	119,910	1,337,600	1,518,800	2,516,810	1,571,190
DPMT GAIN/LOSS	(155,405)	(107,225)	(106,085)	(103,795)	(105,490)	(99,070)	(100,590)	(99,740)	(109,710)	(110,800)	(119,780)	(119,910)	(1,337,600)	(1,518,800)	(2,516,810)	(1,571,190)

MARKETING 1573

	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	TOTAL 2021 BUDGET	TOTAL 2022 BUDGET	TOTAL 2020 BUDGET	TOTAL 2020 PROJECTED
REVENUES:																
5920 ADVERTISING	3,900	3,900	3,900	3,900	3,900	3,900	3,900	3,900	3,900	3,900	3,900	3,900	46,800	54,000	46,800	37,930
TOTAL REVENUE	3,900	3,900	3,900	3,900	3,900	3,900	3,900	3,900	3,900	3,900	3,900	3,900	46,800	54,000	46,800	37,930
PAYROLL EXPENSES																
5100 SALARIES-PERM	5,660	5,300	5,660	5,480	5,660	5,480	5,830	5,830	5,650	5,830	5,650	5,830	67,860	71,040	104,980	72,960
5116 CAR ALLOWANCE	0	0	0	0	0	0	0	0	0	0	0	0	0	0	4,230	1,180
5121 PERA	420	400	420	410	420	410	440	440	420	440	420	440	5,080	5,340	7,860	5,420
5122 FICA	350	330	350	340	350	340	360	360	350	360	350	360	4,200	4,380	6,490	4,010
5123 FICA-MDCARE	80	80	80	80	80	80	90	90	80	90	80	90	1,000	1,080	1,530	940
5131 HEALTH INSURANCE	1,925	1,925	1,925	1,925	1,925	1,925	1,925	1,925	1,925	1,925	1,925	1,925	23,100	23,400	46,260	26,030
5132 DENTAL INSURANCE	35	35	35	35	35	35	35	35	35	35	35	35	420	420	840	460
TOTAL P/R EXPENSES	8,470	8,070	8,470	8,270	8,470	8,270	8,680	8,680	8,460	8,680	8,460	8,680	101,660	105,660	172,190	111,000
OPERATING EXPENSES:																
5200 OFFICE SUPPLIES	0	0	0	0	0	0	0	0	0	0	0	0	0	0	600	10
5334 TRAINING	0	0	0	0	0	0	0	0	0	0	0	0	0	1,500	1,500	0
5340 ADVERT/PROMO	125	125	125	125	125	125	125	125	1,125	125	125	125	2,500	2,800	6,050	7,360
5343 SPECIAL PROMO	0	0	0	0	3,000	0	0	0	0	0	0	0	3,000	0	6,000	0
5346 SALES EXPENSE	600	500	1,000	500	600	500	600	500	600	500	600	500	7,000	10,500	14,000	2,860
5347 TRADESHOWS/CONVENTIONS	0	0	0	0	0	0	0	1,250	1,250	1,250	1,250	0	5,000	11,000	24,800	730
5433 DUES/SUBS	0	300	0	0	300	550	0	300	0	0	300	0	1,750	1,750	1,750	0
5443 BOARD MEETING HOSTING	0	0	0	0	0	0	0	0	0	50	50	50	150	600	2,400	0
TOTAL OPERATING EXPENSES	725	925	1,125	625	4,025	1,175	725	2,175	2,975	1,925	2,325	675	19,400	28,150	57,100	10,960
TOTAL EXPENSES	9,195	8,995	9,595	8,895	12,495	9,445	9,405	10,855	11,435	10,605	10,785	9,355	121,060	133,810	229,290	121,960
DPMT GAIN/LOSS	(5,295)	(5,095)	(5,695)	(4,995)	(8,595)	(5,545)	(5,505)	(6,955)	(7,535)	(6,705)	(6,885)	(5,455)	(74,260)	(79,810)	(182,490)	(84,030)

CATERING 1574

	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	TOTAL 2021 BUDGET	TOTAL 2022 BUDGET	TOTAL 2020 BUDGET PROJECTED	
REVENUES:																
5900 FOOD SALES	0	0	0	0	0	0	40,000	40,000	75,000	75,000	26,000	20,000	276,000	738,000	2,160,000	418,850
5901 BAR SALES	6,000	3,500	2,500	0	8,000	9,000	9,000	5,000	15,000	28,000	18,000	18,000	122,000	306,000	818,000	299,070
5910 TAXABLE SPEC SERV	0	0	0	0	0	0	0	0	0	0	0	0	0	0	2,150	650
5912 ADMINISTRATIVE FEE	0	0	0	0	0	0	1,200	1,200	2,250	2,250	780	600	8,280	21,860	67,860	13,500
CATERING COMMISSION	1,500	0	3,000	12,500	11,500	20,000	0	0	0	0	0	0	48,500	0	0	1,420
TOTAL REVENUES	7,500	3,500	5,500	12,500	19,500	29,000	50,200	46,200	92,250	105,250	44,780	38,600	454,780	1,065,860	3,048,010	733,490
PAYROLL EXPENSES:																
5100 SALARIED PERM	0	0	0	0	0	0	10,290	10,290	9,960	13,690	13,250	13,690	71,170	164,120	266,260	62,840
5101 OVERTIME	0	0	0	0	0	0	0	0	0	0	0	0	0	0	5,000	500
5102 HOLIDAY OVERTIME	0	0	0	0	0	0	0	0	0	0	1,000	250	1,250	1,250	1,250	130
5103 PART TIME REGULAR	2,250	1,050	1,650	3,750	5,850	8,700	10,040	9,240	18,450	21,050	8,960	7,720	98,710	208,800	416,780	89,080
CONTRACT LABOR	0	0	0	0	0	0	0	0	0	0	0	0	0	0	29,500	1,250
5119 GRATUITIES	0	0	0	0	0	0	5,600	5,600	10,500	10,500	3,640	3,400	39,240	101,840	317,140	58,990
5121 PERA CONTRIBUTIONS	140	70	110	240	370	560	1,660	1,610	2,490	2,900	1,720	1,600	13,470	30,470	66,300	15,170
5122 FICA CONTRIBUTIONS	140	60	100	230	360	530	1,580	1,530	2,370	2,760	1,640	1,530	12,830	29,040	63,200	13,780
5123 FICA-MDCARE	30	10	20	50	80	120	360	350	540	630	380	350	2,920	6,670	14,520	3,220
5131 HEALTH INSURANCE	0	0	0	0	0	0	1,760	1,760	1,760	3,690	3,690	3,690	16,350	46,494	70,800	17,690
5132 DENTAL INSURANCE	0	0	0	0	0	0	70	70	70	100	100	100	510	1,266	2,223	730
5141 UNEMPLOYMENT	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	70
5159 JOB BENEFITS REIMBURSED	0	0	0	0	0	0	(5,600)	(5,600)	(10,500)	(10,500)	(3,640)	(3,400)	(39,240)	(101,840)	(317,140)	(59,680)
TOTAL P/R EXPENSES	2,580	1,190	1,880	4,270	6,660	9,910	25,760	24,850	35,640	44,820	30,740	28,930	217,210	488,110	935,833	203,750
OPERATING EXPENSES:																
5200 OFFICE SUPPLIES	0	0	0	0	0	0	0	0	0	0	0	0	0	0	2,700	300
5207 CHINA/FLATWARE/GLASSES	0	0	0	0	0	0	0	0	0	0	0	0	0	0	7,000	0
5208 PARTY SUPPLY	0	0	0	0	0	0	0	0	0	0	0	0	0	450	900	0
5211 CLEANING SUPPLIES	75	75	75	75	75	75	75	75	75	125	125	125	1,050	1,800	6,300	1,100
5213 COUNTER TOP EQUIPMENT	0	0	0	0	0	0	0	0	0	0	0	0	0	375	3,000	1,800
5214 SERVING SUPPLIES	0	0	0	0	0	0	400	400	750	750	260	200	2,760	11,260	37,390	11,000
5218 UNIFORMS	0	0	0	0	0	0	100	100	100	100	100	100	600	2,100	6,000	900
5251 LIQUOR PURCHASES	1,500	875	625	0	2,000	2,250	2,250	1,250	3,750	7,000	4,500	4,500	30,500	76,500	204,500	76,900
5260 FOOD PURCHASES	0	0	0	0	0	0	12,000	12,000	22,500	22,500	7,800	6,000	82,800	221,400	615,600	116,600
5310 CONTRACT SERVICE	13,000	0	0	0	0	0	0	0	0	0	0	0	13,000	13,000	13,000	10,200
5321 TELEPHONE	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
5331 TRAVEL	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
5334 TRAINING EXP	0	0	0	0	0	0	0	0	0	1,000	0	0	1,000	250	5,500	0
5355 PRNTG©ING	0	0	0	0	0	0	0	0	0	0	0	2,000	2,000	0	4,500	0
5360 INSURANCE	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
5383 NATURAL GAS	65	65	65	65	65	65	65	65	65	85	85	85	840	1,500	2,430	1,000
5400 REPAIR/MAINT SERVICE	0	0	0	0	0	0	250	250	250	250	250	250	1,500	8,250	15,000	4,900
5431 CASH (OVER)/SHORT	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	700
5433 DUES/SUBSCRIPTIONS	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	200
5438 LICENSES	1,850	0	0	0	0	5,900	0	0	0	0	0	0	7,750	7,750	7,750	6,600
5450 LAUNDRY	0	0	0	0	0	0	0	0	0	500	500	500	1,500	9,000	24,000	4,000
TOTAL OPERATING EXPENSES	16,490	1,015	765	140	2,140	8,290	15,140	14,140	27,490	32,310	13,620	13,760	145,300	353,635	955,570	236,200
TOTAL EXPENSES	19,050	2,205	2,645	4,410	8,800	18,200	40,900	38,990	63,130	77,130	44,360	42,690	362,510	841,745	1,891,403	439,950
DPMT GAIN/LOSS	(11,550)	1,295	2,855	8,090	10,700	10,800	9,300	7,210	29,120	28,120	420	(4,090)	92,270	224,115	1,156,607	293,540

CONCESSIONS 1575

	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	TOTAL 2021 BUDGET	TOTAL 2022 BUDGET	TOTAL 2020 BUDGET	TOTAL 2020 PROJECTED
REVENUES:																
5902 STAND SALES	7,500	4,500	2,500	0	0	0	0	0	0	20,000	17,000	8,500	60,000	236,000	675,500	289,120
5903 MERCHANDISE COMMISSION	0	0	0	0	0	0	0	0	0	0	0	0	0	42,000	26,950	3,420
5905 ICE CREAM SALES	1,125	675	375	0	0	0	0	0	0	3,200	2,300	1,000	8,675	27,800	83,500	40,050
5912 MINI DONUTS	0	0	0	0	0	0	0	0	0	0	0	0	0	8,250	15,000	6,330
5921 MISC REVENUE	0	0	0	0	0	0	0	1,500	0	0	0	0	1,500	3,800	3,500	670
5941 VENDING MACHINE	50	50	50	50	50	50	50	50	50	75	75	75	675	1,275	6,250	1,630
TOTAL REVENUES	8,675	5,225	2,925	50	50	50	50	1,550	50	23,275	19,375	9,575	70,850	319,125	810,700	341,220
PAYROLL EXPENSES:																
5100 SALARIED PERM	0	0	0	0	0	0	0	0	3,300	3,410	3,300	3,410	13,420	40,860	109,740	26,800
5101 OVERTIME	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	270
5102 HOLIDAY OVERTIME	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
5103 PART TIME REGULAR	2,030	1,220	680	10	10	20	20	1,100	6,000	5,430	4,520	2,240	23,280	81,180	198,000	68,900
TEMP REGULAR	0	0	0	0	0	0	0	0	0	0	0	0	0	0	3,000	2,330
5121 PERA CONTRIBUTIONS	90	50	30	0	0	0	0	70	420	400	350	250	1,660	5,810	14,520	5,020
5122 FICA CONTRIBUTIONS	120	70	40	0	0	0	0	70	570	540	480	340	2,230	7,450	18,770	5,790
5123 FICA-MDCARE	30	20	10	0	0	0	0	10	120	110	100	70	470	1,590	4,010	1,350
5131 HEALTH INSURANCE	0	0	0	0	0	0	0	0	1,928	1,928	1,928	1,928	7,712	24,300	39,000	9,750
5132 DENTAL INSURANCE	35	35	35	35	35	35	35	35	35	35	35	35	420	420	1,020	330
5141 UNEMPLOYMENT	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	90
TOTAL P/R EXPENSES	2,305	1,395	795	45	45	55	55	1,285	12,373	11,853	10,713	8,273	49,192	161,610	388,060	120,630
OPERATING EXPENSES:																
5200 OFFICE SUPPLIES	0	0	0	0	0	0	0	0	0	0	0	0	0	0	2,100	680
5211 CLEANING SUPPLIES	100	100	100	0	0	0	0	0	500	175	175	175	1,325	1,950	4,350	1,330
5213 COUNTER TOP EQUIPMENT	150	150	0	0	0	0	0	0	150	0	150	0	600	600	1,200	270
5214 SERVING SUPPLIES	280	170	90	0	0	0	0	0	770	640	310	310	2,260	9,080	25,770	8,790
5218 UNIFORMS	0	0	0	0	0	0	0	0	200	0	0	0	200	400	700	290
5260 FOOD PURCHASES	2,760	1,660	920	0	0	0	0	0	7,420	6,180	3,040	3,040	21,980	87,050	248,590	92,060
5310 CONTRACT SERVICES	13,000	15	15	0	0	0	0	0	20	20	20	20	13,090	13,740	12,890	11,780
5321 TELEPHONE	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
5334 TRAINING EXP	0	0	0	0	0	0	0	0	0	0	0	0	0	0	1,300	0
5340 ADVERTISING & PROMOTION	0	0	0	0	0	0	0	0	0	0	0	0	0	0	750	0
5360 INSURANCE	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
5383 NATURAL GAS	50	50	50	50	50	50	50	50	50	50	50	50	600	675	1,400	940
5400 REPAIR/MAINT	0	0	0	0	0	0	0	0	0	100	100	100	300	900	4,800	230
5431 CASH OVER/SHORT	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	450
5450 LAUNDRY	0	0	0	0	0	0	0	0	0	75	75	75	225	650	2,100	660
TOTAL OPERATING EXPENSE	16,340	2,145	1,175	50	50	50	50	50	900	8,610	7,390	3,770	40,580	115,045	305,950	117,480
TOTAL EXPENSES	18,645	3,540	1,970	95	95	105	105	1,335	13,273	20,463	18,103	12,043	89,772	276,655	694,010	238,110
DPMT GAIN/LOSS	(9,970)	1,685	955	(45)	(45)	(55)	(55)	215	(13,223)	2,812	1,272	(2,468)	(18,922)	42,470	116,690	103,110

ADMINISTRATIVE 1577

	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	TOTAL 2021 BUDGET	TOTAL 2022 BUDGET	TOTAL 2020 BUDGET	TOTAL 2020 PROJECTED
REVENUES:																
5921 MISC REVENUES	0	33,000	0	0	0	0	0	0	0	50	100	100	33,250	33,000	6,700	2,940
5925 LEASE REVENUE	28,900	28,900	28,900	28,900	28,900	28,900	28,900	28,900	28,900	28,900	28,900	28,900	346,800	356,400	335,400	344,400
5950 INTEREST INCOME	650	650	750	750	750	750	750	750	750	750	750	750	8,800	9,000	36,000	13,800
TOTAL REVENUES	29,550	62,550	29,650	29,650	29,650	29,650	29,650	29,650	29,650	29,700	29,750	29,750	388,850	398,400	378,100	361,140
PAYROLL EXPENSES:																
5100 SALARIES PERM	23,950	22,400	23,950	23,170	23,950	23,170	25,100	25,100	24,290	25,100	24,290	25,100	289,570	294,460	423,230	354,580
5101 OVERTIME	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	220
5103 PART TIME REGULAR	1,250	1,200	1,250	1,250	1,250	1,250	1,300	1,300	1,500	1,500	1,500	1,500	16,050	24,000	139,080	43,970
5115 DEFERRED COMP	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
5109 CONTRACT LABOR	0	0	0	0	0	0	0	0	0	0	0	0	0	6,000	6,000	2,190
5121 PERA CONTRIBUTIONS	1,890	1,770	1,890	1,830	1,890	1,830	1,980	1,980	1,930	2,000	1,930	2,000	22,920	23,880	29,890	10,760
5122 FICA CONTRIBUTIONS	1,460	1,370	1,460	1,420	1,460	1,420	1,530	1,530	1,500	1,540	1,500	1,540	17,730	18,450	32,590	22,810
5123 FICA-MDCARE	380	350	380	370	380	370	400	400	390	400	390	400	4,610	4,760	8,450	5,440
5131 HEALTH INSURANCE	16,790	16,790	16,790	16,790	16,790	16,790	18,720	18,720	18,720	18,720	18,720	18,720	213,060	234,000	271,200	248,780
5132 DENTAL INSURANCE	100	100	100	100	100	100	100	100	100	130	130	130	1,290	1,560	2,220	1,590
5141 UNEMPLOYMENT	0	225,000	0	0	200,000	0	0	10,000	0	0	10,000	0	445,000	40,000	0	649,150
TOTAL P/R EXPENSES	45,820	268,980	45,820	44,930	245,820	44,930	49,130	59,130	48,430	49,390	58,460	49,390	1,010,230	647,110	912,660	1,339,490
OPERATING EXPENSES:																
5200 OFFICE SUPPLIES	50	50	50	50	50	50	50	50	50	200	200	200	1,050	3,850	18,000	3,940
5201 COMPUTER SUPPLIES	100	100	100	100	100	100	100	100	100	100	100	100	1,200	2,400	3,600	3,720
5202 COMP ENGINEER SERVICES	1,500	1,500	1,500	1,500	1,500	1,500	1,500	1,500	1,500	2,000	2,000	2,000	19,500	27,000	72,000	26,420
5203 LICENSES & WARRANTIES	2,500	0	3,600	1,900	14,000	0	0	0	3,500	6,000	0	1,000	32,500	35,500	35,425	22,270
5218 UNIFORMS	0	0	0	0	0	0	0	0	0	0	0	0	0	0	1,500	1,220
5301 AUDIT SVCS	6,000	6,000	6,000	6,000	6,000	0	0	0	0	0	0	0	30,000	30,000	30,000	25,920
5304 LEGAL SVCS	750	750	750	750	750	750	750	750	750	750	750	750	9,000	9,000	9,000	16,570
5305 RECRUITMENT FEE	6,000	3,000	0	0	0	0	0	0	0	0	0	0	9,000	0	4,800	4,010
5310 CONTRACT SERVICES	7,300	3,300	3,800	3,800	3,300	3,300	3,300	3,300	3,300	3,500	3,500	3,500	45,200	48,500	144,000	61,700
5319 INTERNET SERVICE	900	900	900	900	900	900	900	900	900	1,500	1,500	1,500	12,600	19,500	24,600	14,200
5321 TELEPHONE	1,800	1,800	1,800	1,800	1,800	1,800	1,800	1,800	1,800	1,800	1,800	1,800	21,600	21,600	48,000	34,060
5322 POSTAGE/FEDEX	500	0	0	0	0	0	500	0	0	0	0	0	1,000	2,000	4,050	2,060
5331 TRAVEL/ENT	0	0	0	0	0	0	0	0	0	0	0	0	0	0	15,750	1,890
5334 TRAINING /EDUCATION	0	0	0	0	0	1,500	0	0	0	0	0	0	1,500	2,250	9,400	4,950
5335 HEALTH & WELLNESS	0	0	0	0	0	0	0	0	0	200	200	200	600	3,750	10,200	3,090
5336 SAFETY & SECURITY	0	0	0	0	0	0	0	0	0	0	0	0	0	3,600	18,000	820
5339 ARMORED PICKUP	0	0	0	0	0	0	0	0	0	225	225	225	675	2,700	5,100	1,720
5340 ADV & PROMO	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	780
5355 PRINTING	750	750	750	750	750	750	750	750	750	750	750	750	9,000	11,000	13,000	6,290
5360 INSURANCE	28,000	28,000	28,000	28,000	28,000	28,000	28,000	28,000	28,000	28,000	28,000	28,000	336,000	360,000	375,000	354,000
5432 UNCOLLECTIBLE ACCTS	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
5433 DUES/SUBS	525	250	250	250	250	1,250	250	250	2,900	50	100	100	6,425	6,425	6,425	6,300
5436 BANK CHARGES	1,600	1,600	1,600	1,600	1,600	1,600	1,600	1,600	1,600	1,800	1,800	1,800	19,800	24,700	60,000	28,780
5441 OTHER CHARGES	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
5443 BOARD MEETING EXP	0	0	0	0	0	0	0	0	0	50	50	500	600	1,800	3,000	900
5493 COST ALLOCATION	1,150	1,150	1,150	1,150	1,150	1,150	1,150	1,150	1,150	1,150	1,150	1,150	13,800	13,800	13,800	13,800
5615 LEASE INT	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
TOTAL OPERATING EXPENSES:	59,425	49,150	50,250	48,550	60,150	42,650	40,650	40,150	46,300	48,075	42,125	43,575	571,050	629,375	924,650	639,410
TOTAL EXPENSES	105,245	318,130	96,070	93,480	305,970	87,580	89,780	99,280	94,730	97,465	100,585	92,965	1,581,280	1,276,485	1,837,310	1,978,900
DPMT GAIN/LOSS	(75,695)	(255,580)	(66,420)	(63,830)	(276,320)	(57,930)	(60,130)	(69,630)	(65,080)	(67,765)	(70,835)	(63,215)	(1,192,430)	(878,085)	(1,459,210)	(1,617,760)

	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	TOTAL 2021 BUDGET	TOTAL 2022 BUDGET	TOTAL 2020 BUDGET	TOTAL 2020 PROJECTED
IRVIN ATTENDANCE	0	0	0	0	3,500	7,000	13,500	10,500	3,000	22,000	0	0	59,500	59,500	57,500	0
REVENUES:																
5902 STAND SALES	0	0	0	0	1,230	2,450	4,730	3,680	1,050	2,000	0	0	15,140	15,460	14,430	1,660
5903 GIFT SHOP SALES	0	0	0	0	6,900	12,600	24,300	15,750	3,750	500	0	0	63,800	70,300	60,050	58,720
5904 CLOTHING SALES	0	0	0	0	7,875	15,750	30,375	15,750	4,500	4,000	0	0	78,250	80,000	73,875	49,340
5915 TICKET SALES	0	0	0	0	17,500	54,250	104,625	81,375	24,750	0	0	0	282,500	292,500	269,250	169,350
5916 HAUNTED TOUR	0	0	0	0	0	0	0	0	0	264,000	0	0	264,000	275,000	220,000	0
5929 BLUE BRIDGE OPERATIONS	0	0	0	0	7,125	7,125	7,125	7,125	7,125	7,125	0	0	42,750	44,100	41,550	42,160
5943 GROUP SALES	0	0	0	0	0	0	0	0	0	0	0	0	0	18,000	18,000	0
TOTAL REVENUES	0	0	0	0	40,630	92,175	171,155	123,680	41,175	277,625	0	0	746,440	795,360	697,155	321,230
PAYROLL EXPENSES:																
5100 SALARY PERM EMPL	0	0	9,650	9,340	9,650	9,340	9,830	9,830	9,510	9,830	3,530	0	80,510	82,925	89,730	40,360
5101 OVERTIME	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	100
5102 HOLIDAY OVERTIME	0	0	0	0	1,000	0	1,750	0	1,000	0	0	0	3,750	3,750	3,750	2,200
5103 PART TIME LABOR	0	0	0	4,200	27,500	31,750	33,500	31,750	22,500	26,000	500	0	177,700	188,500	183,700	77,370
5121 PERA CONTRIBUTIONS	0	0	720	1,020	2,100	2,260	2,480	2,290	1,820	1,970	300	0	14,960	15,650	16,160	6,790
5122 FICA CONTRIBUTIONS	0	0	600	850	2,380	2,570	2,820	2,600	2,060	2,240	250	0	16,370	17,060	17,320	7,370
5123 FICA-MDCARE	0	0	140	200	570	620	680	620	500	540	60	0	3,930	4,090	4,170	1,730
5131 HEALTH INSURANCE	0	0	0	0	0	0	0	0	0	0	0	0	0	0	23,530	1,930
5132 DENTAL INSURANCE	35	35	35	35	35	35	35	35	35	35	35	35	420	420	630	210
5141 UNEMPLOYMENT	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
TOTAL P/R EXPENSES	35	35	11,145	15,645	43,235	46,575	51,095	47,125	37,425	40,615	4,675	35	297,640	310,395	338,990	138,060
OPERATING EXPENSES:																
5200 OFFICE SUPPLIES	0	0	0	0	500	500	500	0	0	0	0	0	1,500	2,900	2,900	2,760
5211 CLEANING SUPPLIES	0	0	0	1,500	2,000	2,000	1,500	1,500	1,000	2,500	0	0	12,000	9,000	5,500	3,580
5218 UNIFORMS	0	0	0	0	500	0	0	0	0	0	0	0	500	500	500	0
5228 PAINTING SUPPLIES & LABOR	0	1,500	1,000	0	500	500	500	500	0	0	0	0	4,500	4,500	4,500	540
5260 FOOD PURCHASES	0	0	0	0	430	860	1,660	1,290	370	700	0	0	5,310	5,420	5,770	940
5270 MERCHANDISE	0	0	0	0	7,390	14,180	27,340	15,750	4,130	2,250	0	0	71,040	75,160	60,270	64,020
5310 CONTRACT SERVICES	300	0	700	0	0	0	0	0	0	0	0	0	1,000	1,000	1,000	2,860
5331 TRAVEL/ENTERTAINMENT	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
5340 ADV/PROMO	1,000	1,000	1,000	1,000	1,500	4,000	1,500	1,000	0	0	0	0	12,000	12,000	14,125	4,590
5343 HAUNTED SHIP EXP	0	0	0	0	0	0	0	0	0	80,000	1,000	0	81,000	77,000	82,000	0
5360 INSURANCE	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
5381 ELECTRIC	150	150	150	500	1,250	1,250	1,250	1,250	1,250	1,250	500	150	9,100	9,100	1,900	10,360
5382 WATER/SEWER	0	0	0	75	75	1,000	1,000	1,000	1,000	500	75	0	4,725	5,525	5,525	800
5400 REPAIRS & MAINTENANCE	0	0	0	2,000	2,000	2,000	2,000	1,500	500	500	0	0	10,500	10,500	12,000	1,710
5431 OVER/SHORT	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	10
5433 DUES/SUBSCRIP	260	0	0	0	0	0	0	0	0	0	0	0	260	275	675	260
TOTAL OPERATING EXPENSE	1,710	2,650	2,850	5,075	16,145	26,290	37,250	23,790	8,250	87,700	1,575	150	213,435	212,880	196,665	94,940
TOTAL EXPENSES	1,745	2,685	13,995	20,720	59,380	72,865	88,345	70,915	45,675	128,315	6,250	185	511,075	523,275	535,655	233,000
DPMT GAIN/LOSS	(1,745)	(2,685)	(13,995)	(20,720)	(18,750)	19,310	82,810	52,765	(4,500)	149,310	(6,250)	(185)	235,365	272,085	161,500	88,230

TICKET OFFICE 1579

	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	TOTAL 2021 BUDGET	TOTAL 2022 BUDGET	TOTAL 2020 BUDGET	TOTAL 2020 PROJECTED
REVENUES:																
5912 SPECIAL SERVICES	0	0	0	0	0	0	0	0	0	0	0	0	0	12,000	27,700	6,540
5917 FACILITY FEES	0	0	0	0	0	0	0	0	0	2,000	2,000	2,000	6,000	64,000	201,800	37,670
5918 INHOUSE PROMOTION	0	0	0	0	0	0	25,000	0	0	0	0	0	25,000	35,000	25,000	0
5919 SALE CHARGES	0	0	0	0	0	0	0	0	0	500	500	500	1,500	84,000	163,500	29,010
5920 ADVERTISING REVENUE	0	55,000	0	0	0	0	55,000	0	0	0	0	0	110,000	55,000	55,000	0
5921 MISCELLANEOUS REVENUE	0	0	0	5,000	0	0	0	0	0	0	0	0	5,000	8,000	40,000	48,210
TOTAL REVENUES	0	55,000	0	5,000	0	0	80,000	0	0	2,500	2,500	2,500	147,500	258,000	513,000	121,430
PAYROLL EXPENSES:																
5100 SALARIED PERM	0	0	0	0	0	0	0	0	4,510	4,660	4,510	4,660	18,340	55,840	55,840	39,940
5101 OVERTIME	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	60
5102 HOLIDAY OVERTIME	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
5103 PART TIME REGULAR	0	0	0	0	0	0	0	0	0	1,250	1,250	1,250	3,750	30,900	62,000	18,390
CONTRACT LABOR	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	100
5121 PERA CONTRIBUTIONS	0	0	0	0	0	0	0	0	250	330	320	330	1,230	4,770	6,470	3,950
5122 FICA CONTRIBUTIONS	0	0	0	0	0	0	0	0	280	360	350	360	1,350	5,310	7,200	3,510
5123 FICA-MDCARE	0	0	0	0	0	0	0	0	70	90	80	90	330	1,250	1,710	820
5131 HEALTH INSURANCE	0	0	0	0	0	0	0	0	880	880	880	880	3,520	11,100	10,560	9,390
5132 DENTAL INSURANCE	0	0	0	0	0	0	0	35	35	35	35	35	175	420	360	300
5141 UNEMPLOYMENT	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
TOTAL P/R EXPENSES	0	0	0	0	0	0	0	35	6,025	7,605	7,425	7,605	28,695	109,590	144,140	76,460
OPERATING EXPENSES:																
5200 OFFICE SUPPLIES	0	0	0	0	0	0	0	0	0	0	0	0	0	0	600	2,340
5218 UNIFORMS	0	0	0	0	0	0	0	0	0	0	0	0	0	100	100	30
5310 CONTRACT SERVICE	0	0	0	0	0	0	0	0	0	0	0	0	0	0	175	0
5321 TELEPHONE	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
5331 TRAVEL/ENT	0	0	0	0	0	0	0	0	0	0	0	0	0	2,200	2,200	2,320
5334 TRAINING EXPENSE	0	0	0	0	0	0	0	0	0	0	0	0	0	750	1,750	800
5335 PRINTING & COPYING	0	0	0	0	0	0	0	0	0	0	0	0	0	500	1,100	0
5360 INSURANCE	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
5400 REPAIR/MAINT	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
5431 CASH (OVER)/SHORT	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
5433 DUES/SUBSCRIP	0	0	0	0	0	0	300	0	0	0	0	0	300	350	600	0
5442 ENTERTAINMENT	0	0	0	0	0	0	0	0	0	0	0	0	0	32,000	40,000	40
TOTAL OPERATING EXPENSES	0	0	0	0	0	0	300	0	0	0	0	0	300	35,900	46,525	5,530
TOTAL EXPENSES	0	0	0	0	0	0	300	35	6,025	7,605	7,425	7,605	28,995	145,490	190,665	81,990
DPMT GAIN/LOSS	0	55,000	0	5,000	0	0	79,700	(35)	(6,025)	(5,105)	(4,925)	(5,105)	118,505	112,510	322,335	39,440

PARKING 1580

	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	TOTAL 2021 BUDGET	TOTAL 2022 BUDGET	TOTAL 2020 BUDGET	TOTAL 2020 PROJECTED
REVENUES:																
5914 PARKING-MAIN	34,000	19,000	18,000	23,000	15,500	17,000	14,000	15,000	10,000	21,000	18,500	23,000	228,000	381,000	850,000	273,800
5922 PARKING-RV	0	0	0	250	250	7,000	15,000	35,000	1,500	500	0	0	59,500	65,400	64,700	8,250
5926 PARKING-MONTHLY	12,000	12,000	12,000	13,000	13,000	13,000	14,000	14,000	14,000	18,000	18,000	18,000	171,000	258,000	348,000	189,050
TOTAL REVENUES	46,000	31,000	30,000	36,250	28,750	37,000	43,000	64,000	25,500	39,500	36,500	41,000	458,500	704,400	1,262,700	471,100
PAYROLL EXPENSES:																
5100 SALARIES-PERM	0	0	0	0	0	0	0	0	0	0	0	0	0	0	48,190	13,640
5101 OVERTIME	0	0	0	0	0	0	0	0	0	0	0	0	0	0	1,500	960
5102 HOLIDAY OVERTIME	0	0	0	0	0	0	500	0	0	0	0	500	1,000	1,000	2,500	970
5103 PART TIME	7,000	7,000	7,000	7,000	7,000	8,000	8,000	8,000	8,000	9,000	9,000	9,000	94,000	123,000	233,500	82,130
5109 CONTRACT LABOR	0	0	0	0	0	0	0	0	0	0	0	0	0	0	17,050	4,720
5121 PERA CONTRIBUTIONS	420	420	420	420	420	480	480	480	480	540	540	540	5,640	7,380	14,310	6,220
5122 FICA CONTRIBUTIONS	430	430	430	430	430	500	500	500	500	560	560	560	5,830	7,620	14,800	5,850
5123 FICA-MDCARE	110	110	110	110	110	120	120	120	120	140	140	140	1,450	1,860	3,600	1,360
5131 HEALTH INSURANCE	0	0	0	0	0	0	0	0	0	0	0	0	0	0	10,560	2,650
5132 DENTAL INSURANCE	0	0	0	0	0	0	0	0	0	0	0	0	0	0	340	100
5141 UNEMPLOYMENT	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	60
TOTAL P/R EXPENSES	7,960	7,960	7,960	7,960	7,960	9,100	9,600	9,100	9,100	10,240	10,240	10,740	107,920	140,860	346,350	118,660
OPERATING EXPENSES:																
5200 OFFICE SUPPLIES	0	0	0	0	0	0	0	0	0	0	0	0	0	0	3,600	110
5218 UNIFORMS	0	0	0	0	0	0	0	0	0	100	0	0	100	100	1,200	50
5224 SNOW REMOVAL	10,000	10,000	10,000	3,000	0	0	0	0	0	0	5,000	10,000	48,000	48,000	48,000	54,670
5226 SHUTTLE SERVICE	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
5310 CONTRACT SVC	0	0	0	0	0	0	0	1,250	0	0	0	0	1,250	1,250	1,250	0
5321 TELEPHONE	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
5334 TRAINING/EDUCATION	0	0	0	0	0	0	0	0	0	0	0	0	0	0	100	0
5340 ADV & PROMO	0	0	0	0	0	0	0	0	0	0	0	0	0	0	1,000	0
5355 PRINTING	0	0	0	750	8,000	0	0	0	2,000	1,500	0	0	12,250	12,000	11,500	4,780
5360 INSURANCE	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
5382 WATER/SEWER	20	20	20	20	75	75	20	20	20	20	20	20	350	350	350	250
5400 REPAIR/MAINT	0	0	0	0	0	0	0	0	0	0	0	0	0	21,500	28,250	5,850
5431 CASH (OVER)/SHORT	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	(190)
TOTAL OPERATING EXPENSES	10,020	10,020	10,020	3,770	8,075	75	20	1,270	2,020	1,620	5,020	10,020	61,950	83,200	95,250	65,520
TOTAL EXPENSES	17,980	17,980	17,980	11,730	16,035	9,175	9,620	10,370	11,120	11,860	15,260	20,760	169,870	224,060	441,600	184,180
DPMT GAIN/LOSS	28,020	13,020	12,020	24,520	12,715	27,825	33,380	53,630	14,380	27,640	21,240	20,240	288,630	480,340	821,100	286,920

	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	TOTAL 2021 BUDGET	TOTAL 2022 BUDGET	TOTAL 2020 BUDGET	TOTAL 2020 PROJECTED
REVENUES:																
5914 PARKING-MAIN	0	0	0	0	0	8,000	38,000	32,000	9,000	0	0	0	87,000	91,000	97,950	3,500
5923 MANAGEMENT FEE	0	0	0	11,882	11,882	11,882	11,882	11,882	11,882	0	0	0	71,292	73,431	69,216	69,220
5924 FOURTH FEST SPONSORS	0	0	0	0	0	0	25,000	0	0	0	0	0	25,000	28,000	26,000	0
TOTAL REVENUES	0	0	0	11,882	11,882	19,882	74,882	43,882	20,882	0	0	0	183,292	192,431	193,166	72,720
PAYROLL EXPENSES:																
5100 SALARIED PERM	2,866	2,681	2,866	3,968	4,101	3,968	4,224	4,224	4,087	0	0	0	32,985	33,484	40,770	39,820
5101 OVERTIME	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
5102 HOLIDAY OVERTIME	0	0	0	0	0	0	1,600	0	0	0	0	0	1,600	1,600	1,500	0
5103 PART TIME	0	0	0	0	0	3,000	7,900	10,000	1,500	0	0	0	22,400	23,000	22,700	730
5121 PERA CONTRIBUTIONS	170	160	170	240	250	430	840	870	340	0	0	0	3,470	3,550	3,970	2,960
5122 FICA CONTRIBUTIONS	170	160	170	230	240	410	810	840	330	0	0	0	3,360	3,430	3,830	2,280
5123 FICA-MDCARE	40	40	40	60	60	100	190	200	80	0	0	0	810	820	890	530
5131 HEALTH INSURANCE	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
5132 DENTAL INSURANCE	0	0	0	0	0	0	0	0	0	0	0	0	0	33	0	0
TOTAL P/R EXPENSES	3,246	3,041	3,246	4,498	4,651	7,908	15,564	16,134	6,337	0	0	0	64,625	65,917	73,660	46,320
OPERATING EXPENSES:																
5340 ADV & PROMOTION	0	0	0	0	750	750	500	0	0	0	0	0	2,000	2,500	2,500	50
5355 PRINTING & COPYING	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
5400 REPAIRS/MAINT	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
5431 CASH (OVER)/SHORT	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	(30)
5442 ENTERTAINMENT	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
5445 FOURTH FEST EXPENSES	0	0	0	0	0	0	25,000	0	0	0	0	0	25,000	28,000	28,000	0
5449 PARKING REBATE	0	0	0	0	0	0	7,500	6,000	2,500	0	0	0	16,000	19,500	19,500	0
TOTAL OPERATING EXPENSE	0	0	0	0	750	750	33,000	6,000	2,500	0	0	0	43,000	50,000	50,000	20
TOTAL EXPENSES	3,246	3,041	3,246	4,498	5,401	8,658	48,564	22,134	8,837	0	0	0	107,625	115,917	123,660	46,340
DPMT GAIN/LOSS	(3,246)	(3,041)	(3,246)	7,384	6,481	11,224	26,318	21,748	12,045	0	0	0	75,668	76,514	69,506	26,380