

Duluth Entertainment Convention Center



2018 OPERATING BUDGET

DULUTH ENTERTAINMENT AND CONVENTION CENTER AUTHORITY

2018 OPERATING BUDGET

BOARD OF DIRECTORS

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DECC Departments

Departmental descriptions for the consolidated departmental budget summary to follow:

Building Services

Activities relating to building, services and equipment rental for conventions, trade shows, hockey and special events

Property Maintenance

Expenses to maintain and repair the building and equipment

Marketing

Media advertising in the facility and expenses of marketing the DECC facility and services for conventions and trade shows

Catering

Food and beverage service in the Convention Center and AMSOIL arena

Concessions

Revenues and expenses generated from Arena and Auditorium concession stands

Administrative

Interest revenue, land lease revenue and general/administrative expenses of the facility

Irvin

Activities of the S. S. William A. Irvin oreboat museum

Ticket Office

Revenues and expenses of ticket office operations

Parking

Parking lot revenues and operational expenses

Bayfront

Expenses to manage Bayfront Park for the City of Duluth

**DULUTH ENTERTAINMENT AND CONVENTION CENTER AUTHORITY (DECC)
BUDGET AND ACTUAL COMPARISONS
FOR THE FISCAL YEARS 2014-2018**

	2018 BUDGET	2017 PROJECTED	2017 BUDGET	2016 ACTUAL	2015 ACTUAL	2014 ACTUAL
OPERATING REVENUES						
BUILDING SERVICES	\$2,850,700	\$3,001,310	\$2,758,150	\$2,984,308	\$2,868,647	\$2,880,096
CATERING	2,858,980	2,862,270	2,579,430	2,889,957	3,126,988	2,553,330
CONCESSIONS	821,250	885,040	806,050	865,566	767,064	818,562
IRVIN	580,850	630,020	615,850	649,848	608,149	557,539
TICKET OFFICE	358,200	469,210	275,450	478,449	313,362	501,440
PARKING	1,206,000	1,202,780	1,188,000	1,308,509	1,270,794	1,196,050
ADMINISTRATIVE	351,700	371,430	341,050	766,226	474,139	337,642
MARKETING	46,620	46,260	46,620	46,368	46,256	45,928
BAYFRONT	163,000	156,540	155,000	200,383	144,326	118,612
TOTAL OPERATING REVENUES	\$9,237,300	\$9,624,860	\$8,765,600	\$10,189,614	\$9,619,725	\$9,009,199
OPERATING EXPENSES						
BUILDING SERVICES & OPERATIONS	\$5,052,985	\$5,111,920	\$4,749,035	\$4,827,186	\$4,484,906	\$4,317,154
CATERING	1,752,420	1,757,350	1,658,920	1,748,085	1,945,038	1,727,202
CONCESSIONS	677,820	698,460	721,280	697,910	637,800	695,497
IRVIN	393,380	425,020	376,770	456,595	375,613	379,267
TICKET OFFICE	159,560	209,710	151,080	177,997	194,464	183,478
PARKING	376,135	377,640	334,630	371,495	309,039	333,425
ADMINISTRATIVE	1,310,490	1,250,390	1,204,035	1,763,306	1,332,487	1,087,038
MARKETING	201,810	176,050	184,435	213,474	197,611	149,768
BAYFRONT	109,965	91,550	83,225	92,914	121,734	87,843
TOTAL OPERATING EXPENSES	\$10,034,565	\$10,098,090	\$9,463,410	\$10,348,962	\$9,598,692	\$8,960,672
OPERATING GAIN/LOSS	(\$797,265)	(\$473,230)	(\$697,810)	(\$159,348)	\$21,033	\$48,527
NON-OPERATING REVENUES AND EXPENSES						
CITY TRANSFER IN	\$1,696,231	\$1,747,980	\$1,747,980	\$1,683,274	\$1,541,975	\$1,353,981
ARENA BONDS OBLIGATION	(1,037,565)	(1,020,772)	(1,020,772)	(1,004,472)	(988,639)	(973,271)
INTEREST EXPENSE ON OMNI BONDS	0	0	0	0	0	0
NAMING RIGHTS REVENUE	200,000	200,000	200,000	200,000	200,000	200,000
REVENUE BEFORE DEPRECIATION	\$61,401	\$453,978	\$229,398	\$719,454	\$774,369	\$629,237
NET DEPRECIATION/AMORTIZATION EXPENSE						
DEPRECIATION AND AMORTIZATION OF CONTRIBUTED CAPITAL CREDIT (NET)	(540,000)	(534,000)	(528,000)	(382,952)	(380,438)	(404,000)
NET INCOME (LOSS)	(\$478,599)	(\$80,022)	(\$298,602)	\$336,502	\$393,931	\$225,237

**DULUTH ENTERTAINMENT AND CONVENTION CENTER AUTHORITY (DECC)
BUDGET AND ACTUAL COMPARISONS
FOR THE FISCAL YEARS 2018-2017**

Financial Information

	2018 BUDGET	2017 PROJECTED	2017 BUDGET
OPERATING REVENUES			
BUILDING SERVICES	\$2,850,700	\$3,001,310	\$2,758,150
CATERING	2,858,980	2,862,270	2,579,430
CONCESSIONS	821,250	885,040	806,050
IRVIN	580,850	630,020	615,850
TICKET OFFICE	358,200	469,210	275,450
PARKING	1,206,000	1,202,780	1,188,000
ADMINISTRATIVE	351,700	371,430	341,050
MARKETING	46,620	46,260	46,620
BAYFRONT	<u>163,000</u>	<u>156,540</u>	<u>155,000</u>
TOTAL OPERATING REVENUES	\$9,237,300	\$9,624,860	\$8,765,600
OPERATING EXPENSES			
BUILDING SERVICES & OPERATIONS	\$5,052,985	\$5,111,920	\$4,749,035
CATERING	1,752,420	1,757,350	1,658,920
CONCESSIONS	677,820	698,460	721,280
IRVIN	393,380	425,020	376,770
TICKET OFFICE	159,560	209,710	151,080
PARKING	376,135	377,640	334,630
ADMINISTRATIVE	1,310,490	1,250,390	1,204,035
MARKETING	201,810	176,050	184,435
BAYFRONT	<u>109,965</u>	<u>91,550</u>	<u>83,225</u>
TOTAL OPERATING EXPENSES	\$10,034,565	\$10,098,090	\$9,463,410
OPERATING GAIN/LOSS	(\$797,265)	(\$473,230)	(\$697,810)
NON-OPERATING REVENUES AND EXPENSES			
CITY TRANSFER IN	\$1,696,231	\$1,747,980	\$1,747,980
ARENA BONDS OBLIGATION	(1,037,565)	(1,020,772)	(1,020,772)
NAMING RIGHTS REVENUE	<u>200,000</u>	<u>200,000</u>	<u>200,000</u>
REV BEFORE DEPRECIATION	\$61,401	\$453,978	\$229,398
NET DEPRECIATION/AMORTIZATION EXPENSE			
DEPRECIATION AND AMORTIZATION OF CONTRIBUTED CAPITAL CREDIT (NET)	<u>(540,000)</u>	<u>(534,000)</u>	<u>(528,000)</u>
NET INCOME (LOSS)	(\$478,599)	(\$80,022)	(\$298,602)

**DULUTH ENTERTAINMENT AND CONVENTION CENTER AUTHORITY
CONSOLIDATED DEPARTMENTAL BUDGET
FISCAL YEAR 2018**

	JAN	FEB	MAR	APR	MAY	JUN	JULY	AUG	SEP	OCT	NOV	DEC	2018 ANNUAL BUDGET	2017 ANNUAL BUDGET	2017 PROJECTED BALANCE
REVENUES:															
BUILDING SERVICES	222,800	275,300	304,300	434,650	236,750	225,000	138,500	109,650	182,450	286,150	214,650	220,500	2,850,700	2,758,150	3,001,310
MARKETING	3,885	3,885	3,885	3,885	3,885	3,885	3,885	3,885	3,885	3,885	3,885	3,885	46,620	46,620	46,260
CATERING	194,960	209,360	325,720	414,260	315,660	178,400	207,430	58,720	253,240	330,130	232,620	138,480	2,858,980	2,579,430	2,862,270
CONCESSIONS	111,350	135,350	179,350	80,500	33,850	24,850	5,350	2,250	350	79,350	85,350	83,350	821,250	806,050	885,040
ADMINISTRATIVE	29,600	29,600	29,600	29,600	30,300	29,000	29,000	29,000	29,000	29,000	29,000	29,000	351,700	341,050	371,430
IRVIN	0	0	0	0	45,325	60,725	123,425	102,975	34,725	213,675	0	0	580,850	615,850	630,020
TICKET OFFICE	11,900	38,000	95,000	113,000	2,800	4,000	55,000	0	2,400	16,300	10,100	9,700	358,200	275,450	469,210
PARKING	110,000	103,000	103,000	108,250	87,250	113,000	116,000	105,000	74,500	118,000	83,000	85,000	1,206,000	1,188,000	1,202,780
BAYFRONT	2,000	2,000	2,000	13,000	13,000	18,000	56,000	36,000	19,000	2,000	0	0	163,000	155,000	156,540
TOTAL REVENUES	686,495	796,495	1,042,855	1,197,145	768,820	656,860	734,590	447,480	599,550	1,078,490	658,605	569,915	9,237,300	8,765,600	9,624,860
OPERATING EXPENSES:															
BUILDING SERVICES	209,325	205,715	207,375	239,135	205,115	205,975	188,165	191,345	211,775	247,180	212,870	207,340	2,531,335	2,447,835	2,618,690
PROPERTY MAINT	339,965	182,115	193,035	185,865	187,985	200,915	193,475	206,435	221,945	217,415	197,255	195,245	2,521,650	2,301,200	2,493,230
MARKETING	18,930	16,720	17,730	16,085	19,030	15,635	15,720	20,970	15,425	15,470	15,125	14,970	201,810	184,435	176,050
CATERING	139,405	132,785	179,105	222,985	179,205	128,865	143,685	60,575	146,565	183,825	140,345	95,075	1,752,420	1,658,920	1,757,350
CONCESSIONS	87,660	88,250	109,510	63,850	34,620	35,245	19,165	15,375	21,745	65,610	68,880	67,910	677,820	721,280	698,460
ADMINISTRATIVE	113,420	109,330	111,880	109,450	125,280	107,900	104,030	105,480	107,730	111,000	100,970	104,020	1,310,490	1,204,035	1,250,390
IRVIN	4,990	4,530	7,370	13,020	40,870	54,950	68,690	58,250	34,840	94,620	6,720	4,530	393,380	376,770	425,020
TICKET OFFICE	16,130	13,180	23,240	20,075	10,420	9,215	9,190	8,840	9,445	13,390	12,085	14,350	159,560	151,080	209,710
PARKING	35,750	39,235	38,100	31,700	26,075	27,330	31,415	25,515	30,910	28,880	26,175	35,050	376,135	334,630	377,640
BAYFRONT	3,350	3,515	3,350	5,065	7,605	7,500	49,795	18,645	10,920	220	0	0	109,965	83,225	91,550
TOTAL EXPENSES	968,925	795,375	890,695	907,230	836,205	793,530	823,350	711,430	811,300	977,610	780,425	738,490	10,034,565	9,463,410	10,098,090
DEPARTMENTAL PROFIT/LOSS:															
BUILDING SERVICES	13,475	69,585	96,925	195,515	31,635	19,025	(49,685)	(81,695)	(29,325)	38,970	1,780	13,160	319,365	310,315	382,620
PROPERTY MAINT	(339,965)	(182,115)	(193,035)	(185,865)	(187,985)	(200,915)	(193,475)	(206,435)	(221,945)	(217,415)	(197,255)	(195,245)	(2,521,650)	(2,301,200)	(2,493,230)
MARKETING	(15,045)	(12,835)	(13,845)	(12,200)	(15,145)	(11,750)	(11,835)	(17,085)	(11,540)	(11,585)	(11,240)	(11,085)	(155,190)	(137,815)	(129,790)
CATERING	55,555	76,575	146,615	191,275	136,455	49,535	63,745	(1,855)	106,675	146,305	92,275	43,405	1,106,560	920,510	1,104,920
CONCESSIONS	23,690	47,100	69,840	16,650	(770)	(10,395)	(13,815)	(13,125)	(21,395)	13,740	16,470	15,440	143,430	84,770	186,580
ADMINISTRATIVE	(83,820)	(79,730)	(82,280)	(79,850)	(94,980)	(78,900)	(75,030)	(76,480)	(78,730)	(82,000)	(71,970)	(75,020)	(958,790)	(862,985)	(878,960)
IRVIN	(4,990)	(4,530)	(7,370)	(13,020)	4,455	5,775	54,735	44,725	(115)	119,055	(6,720)	(4,530)	187,470	239,080	205,000
TICKET OFFICE	(4,230)	24,820	71,760	92,925	(7,620)	(5,215)	45,810	(8,840)	(7,045)	2,910	(1,985)	(4,650)	198,640	124,370	259,500
PARKING	74,250	63,765	64,900	76,550	61,175	85,670	84,585	79,485	43,590	89,120	56,825	49,950	829,865	853,370	825,140
BAYFRONT	(1,350)	(1,515)	(1,350)	7,935	5,395	10,500	6,205	17,355	8,080	1,780	0	0	53,035	71,775	64,990
OPERATING PROFIT	(282,430)	1,120	152,160	289,915	(67,385)	(136,670)	(88,760)	(263,950)	(211,750)	100,880	(121,820)	(168,575)	(797,265)	(697,810)	(473,230)
CITY TOURISM TAXES															
NAMING RIGHTS	141,352	141,352	141,352	141,352	141,352	141,352	141,352	141,352	141,352	141,352	141,352	141,359	1,696,231	1,747,980	1,747,980
ARENA BOND OBLIGATION	16,667	16,667	16,667	16,667	16,667	16,667	16,667	16,667	16,667	16,667	16,667	16,667	200,000	200,000	200,000
	(86,464)	(86,464)	(86,464)	(86,464)	(86,464)	(86,464)	(86,464)	(86,464)	(86,464)	(86,464)	(86,464)	(86,464)	(1,037,565)	(1,020,772)	(1,020,772)
SUBTOTAL	71,555	71,555	71,555	71,555	71,555	71,555	71,555	71,555	71,555	71,555	71,555	71,562	858,666	927,208	927,208
NET INCOME	(210,875)	72,675	223,715	361,470	4,170	(65,115)	(17,205)	(192,395)	(140,195)	172,435	(50,265)	(97,013)	61,401	229,398	453,978

BUILDING SERVICES 1571

	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	TOTAL 2018 BUDGET	TOTAL 2017 BUDGET	PROJECTED
REVENUES:															
5910 EXHIBITION RENTAL	15,000	20,000	35,000	95,000	45,000	30,000	12,000	10,000	36,000	75,000	28,000	10,000	411,000	424,500	447,290
5911 BUILDING RENTAL	150,000	185,000	206,000	270,000	155,000	170,000	123,000	87,000	128,000	162,000	128,000	147,000	1,911,000	1,880,000	2,009,110
5912 SPECIAL SERVICES	2,500	12,000	38,000	36,000	15,000	5,000	500	2,000	2,500	8,000	2,000	5,500	129,000	110,000	160,650
5930 INTERNET	2,000	4,000	4,000	5,000	6,000	10,000	2,000	2,500	6,000	6,000	2,000	2,000	51,500	47,500	42,870
5935 ELECTRIC	6,000	12,000	12,000	25,000	15,000	10,000	1,000	8,000	1,500	15,000	4,000	6,500	116,000	94,000	115,750
5936 PHONE CHARGES	300	300	300	150	750	0	0	150	450	150	150	0	2,700	3,150	4,930
5938 ICE RENTAL	45,000	41,000	9,000	3,500	0	0	0	0	8,000	20,000	45,000	45,000	216,500	185,000	209,700
5939 TURF RENTAL	2,000	1,000	0	0	0	0	0	0	0	0	5,500	4,500	13,000	14,000	11,010
TOTAL REVENUES	222,800	275,300	304,300	434,650	236,750	225,000	138,500	109,650	182,450	286,150	214,650	220,500	2,850,700	2,758,150	3,001,310
PAYROLL EXPENSES:															
5100 PERM-REGULAR	43,400	42,700	47,280	44,550	46,040	44,100	45,570	45,570	44,550	50,840	49,200	50,840	554,640	569,095	582,490
5101 OVERTIME	2,000	2,000	2,000	2,000	2,000	2,000	2,000	2,000	2,000	2,000	2,000	2,000	24,000	18,000	35,840
5102 HOLIDAY OVERTIME	3,200	0	0	0	850	0	1,400	0	500	0	2,000	1,800	9,750	9,750	9,900
5103 PART TIME-REGULAR	105,000	105,000	100,000	115,000	95,000	100,000	85,000	90,000	100,000	120,000	95,000	90,000	1,200,000	1,120,000	1,220,770
CONTRACT LABOR	5,000	5,000	2,000	1,500	500	500	500	500	4,000	5,000	5,000	5,000	34,500	0	0
5121 PERA CONTRIBUTIONS	10,370	10,100	10,080	10,900	9,710	9,860	9,040	9,290	9,930	11,670	10,000	9,760	120,710	115,890	122,680
5122 FICA CONTRIBUTIONS	9,370	9,130	9,110	9,850	8,780	8,910	8,170	8,390	8,970	10,540	9,040	8,820	109,080	104,720	112,360
5123 FICA-MDCARE	2,200	2,140	2,130	2,310	2,060	2,090	1,920	1,970	2,100	2,470	2,120	2,070	25,580	24,560	26,290
5131 HEALTH INSURANCE	1,020	1,020	1,020	10,350	10,350	10,350	10,350	10,350	10,350	10,750	10,750	10,750	97,410	105,600	108,020
5132 DENTAL INSURANCE	345	345	345	335	335	335	365	365	365	390	390	390	4,305	4,650	4,580
5141 UNEMPLOYMENT INS	0	0	0	0	0	0	0	0	0	0	0	0	0	0	500
TOTAL P/R EXPENSES	181,905	177,435	173,965	196,795	175,625	178,145	164,315	168,435	182,765	213,660	185,500	181,430	2,179,975	2,072,265	2,223,430
OPERATING EXPENSES:															
5200 OFFICE SUPPLIES	600	600	600	600	600	600	600	600	600	600	600	600	7,200	7,200	7,280
5205 BUILDING SERVICES SUPPLIES	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	12,000	11,400	12,760
5206 EXHIBITION SUPPLIES	1,350	1,800	3,150	8,550	4,050	2,700	1,080	900	3,240	6,750	2,520	900	36,990	38,210	28,980
5210 CUSTODIAL PAPER SUPPLIES	2,230	2,750	3,040	4,350	2,370	2,250	1,390	1,100	1,820	2,860	2,150	2,210	28,520	27,560	27,810
5211 CLEANING SUPPLIES	3,790	4,680	5,170	7,390	4,020	3,830	2,350	1,860	3,100	4,860	3,650	3,750	48,450	40,000	46,450
5218 UNIFORMS	500	500	500	500	500	500	500	500	500	500	500	500	6,000	4,800	5,910
5240 SMALL TOOLS/EQUIPMENT	150	150	150	150	150	150	150	150	150	150	150	150	1,800	2,400	1,660
5310 CONTRACT SERVICES	2,000	1,000	4,000	4,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	19,000	69,000	79,340
5320 TECHNOLOGY REPAIRS/MAINT	150	150	150	150	150	150	150	150	150	150	150	150	1,800	3,000	1,380
5321 TELEPHONE	500	500	500	500	500	500	500	500	500	500	500	500	6,000	4,800	5,670
5331 TRAVEL/ENT	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
5334 TRAINING	0	0	0	0	0	0	0	0	1,800	0	0	0	1,800	400	2,690
5360 INSURANCE	9,500	9,500	9,500	9,500	9,500	9,500	9,500	9,500	9,500	9,500	9,500	9,500	114,000	120,000	109,500
5400 REPAIR/MAINT	2,000	2,000	2,000	2,000	2,000	2,000	2,000	2,000	2,000	2,000	2,000	2,000	24,000	24,000	22,040
5406 ELECTRIC/MECHANIC	3,000	3,000	3,000	3,000	3,000	3,000	3,000	3,000	3,000	3,000	3,000	3,000	36,000	12,000	34,060
5429 STAGE MISC	350	350	350	350	350	350	350	350	350	350	350	350	4,200	6,000	4,660
5450 LAUNDRY	300	300	300	300	300	300	300	300	300	300	300	300	3,600	4,800	5,070
TOTAL OPERATING EXPENSES	27,420	28,280	33,410	42,340	29,490	27,830	23,870	22,910	29,010	33,520	27,370	25,910	351,360	375,570	395,260
TOTAL EXPENSES	209,325	205,715	207,375	239,135	205,115	205,975	188,185	191,345	211,775	247,180	212,870	207,340	2,531,335	2,447,835	2,618,690
DEPT GAIN/LOSS	13,475	69,585	96,925	195,515	31,635	19,025	(49,685)	(81,695)	(29,325)	38,970	1,780	13,160	319,365	310,315	382,620

PROPERTY MAINTENANCE 1572

	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	TOTAL 2018 BUDGET	TOTAL 2017 BUDGET	TOTAL 2017 PROJECTED
PAYROLL EXPENSES:															
5100 PERM REGULAR	28,800	26,000	28,800	27,900	28,800	27,500	28,400	28,400	27,500	27,200	27,900	28,800	336,000	332,100	329,040
5101 OVERTIME	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	12,000	12,000	11,660
5102 HOLIDAY OVERTIME	1,250	750	0	0	650	0	650	0	650	0	650	1,800	6,400	6,150	6,520
5103 PART TIME REGULAR	2,750	2,750	2,750	2,750	2,750	2,750	2,750	2,750	2,750	2,750	2,750	2,750	33,000	6,100	33,650
5121 PERA CONTRIBUTIONS	2,110	1,910	2,030	1,980	2,080	1,950	2,050	2,010	1,990	1,930	2,020	2,150	24,210	27,710	23,640
5122 FICA CONTRIBUTIONS	2,030	1,830	1,950	1,900	1,990	1,880	1,970	1,930	1,910	1,860	1,940	2,060	23,250	27,710	22,520
5123 FICA-MDCARE	510	460	490	470	500	470	490	480	480	460	480	520	5,810	6,430	5,220
5131 HEALTH INSURANCE	7,700	7,700	7,700	7,700	7,700	7,700	7,700	7,700	7,700	7,700	7,700	7,700	92,400	89,010	82,780
5132 DENTAL INSURANCE	215	215	215	215	215	215	215	215	215	215	215	215	2,580	2,490	2,420
TOTAL P/R EXPENSES	46,365	42,615	44,935	43,915	45,685	43,465	45,225	44,485	44,195	43,115	44,655	46,995	535,650	509,700	517,450
OPERATING EXPENSES:															
5200 OFFICE SUPPLIES	250	250	250	250	250	250	250	250	250	250	250	250	3,000	3,000	3,550
5204 SCOREBOARD/SOUND	750	750	750	750	750	0	0	0	0	750	750	1,000	6,250	6,000	5,140
5209 ICE MAKING	3,500	3,500	3,500	3,500	3,500	3,500	3,500	3,500	3,500	3,500	3,500	3,500	42,000	36,000	56,750
5212 VEHICLE FUEL & REPAIRS	1,500	1,500	1,500	1,500	1,500	1,500	1,500	1,500	1,500	1,500	1,500	1,500	18,000	21,600	18,600
5217 LIGHT BULBS	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	12,000	14,400	12,810
5218 UNIFORMS	150	150	150	150	150	150	150	150	150	150	150	150	1,800	1,200	2,080
5220 REPAIR/MTC SUPPLIES	6,500	6,500	6,500	6,500	6,500	6,500	6,500	6,500	6,500	6,500	6,500	6,500	78,000	72,000	86,850
5225 LANDSCAPE	0	0	0	0	1,000	1,000	1,000	1,000	0	0	0	0	4,000	4,000	5,480
5228 PAINTING SUPPLIES & LABOR	2,500	2,500	2,500	2,500	2,500	2,500	2,500	2,500	2,500	2,500	2,500	2,500	30,000	36,000	39,060
5240 TOOLS/EQUIPMENT	750	750	750	750	750	750	750	750	750	750	750	750	9,000	6,000	9,430
5250 ELEVATOR MAINTENANCE	500	500	13,000	500	500	13,000	500	500	13,000	500	500	13,000	56,000	50,000	50,250
5255 DOOR & GLASS REPLACEMENT	1,500	1,500	1,500	1,500	1,500	1,500	1,500	1,500	1,500	1,500	1,500	1,500	18,000	0	16,130
5310 CONTRACT SERVICES	200	200	1,300	6,500	5,500	200	200	2,400	1,100	3,200	200	200	21,200	21,050	21,080
5321 TELEPHONE	400	400	400	400	400	400	400	400	400	400	400	400	4,800	3,600	4,620
5331 TRAVEL AND TRAINING	0	0	0	1,000	1,000	0	0	0	0	0	0	0	2,000	0	0
5360 INSURANCE	2,300	2,300	2,300	2,300	2,300	2,300	2,300	2,300	2,300	2,300	2,300	2,300	27,600	18,000	26,400
5381 ELECTRICITY	75,000	75,000	70,000	65,000	60,000	70,000	73,000	85,000	85,000	92,000	85,000	75,000	910,000	872,000	856,930
5382 WATER/SEWER	12,500	12,500	12,500	12,500	18,500	18,500	18,500	18,500	18,500	18,500	18,500	12,500	192,000	167,000	183,830
5383 HEAT	170,000	16,000	16,000	20,000	20,000	20,000	20,000	20,000	24,000	24,000	12,000	12,000	374,000	308,000	386,780
5384 TRASH REMOVAL	1,000	1,000	1,000	1,500	1,500	1,200	1,000	1,000	1,000	1,800	1,000	1,000	14,000	12,000	13,930
5385 RECYCLING EXPENSE	700	700	700	700	700	700	700	700	700	700	700	700	8,400	9,000	8,080
5400 REPAIR/MAINT	5,000	5,000	5,000	5,000	5,000	5,000	5,000	5,000	5,000	5,000	5,000	5,000	60,000	48,000	75,230
5406 ELECTRIC/MECHANIC	2,500	2,500	2,500	2,500	2,500	2,500	2,500	2,500	2,500	2,500	2,500	2,500	30,000	30,000	30,870
5407 PLUMBING/HEATING	5,000	5,000	5,000	5,000	5,000	5,000	5,000	5,000	5,000	5,000	5,000	5,000	60,000	48,000	58,220
5438 LICENSES	100	0	0	650	0	0	500	0	1,600	0	1,100	0	3,950	4,650	3,680
TOTAL OPERATING EXPENSE	293,600	139,500	148,100	141,950	142,300	157,450	148,250	161,950	177,750	174,300	152,600	148,250	1,986,000	1,791,500	1,975,780
TOTAL EXPENSES	339,965	182,115	193,035	185,865	187,985	200,915	193,475	206,435	221,945	217,415	197,255	195,245	2,521,650	2,301,200	2,493,230
DPMT GAIN/LOSS	(339,965)	(182,115)	(193,035)	(185,865)	(187,985)	(200,915)	(193,475)	(206,435)	(221,945)	(217,415)	(197,255)	(195,245)	(2,521,650)	(2,301,200)	(2,493,230)

MARKETING 1573

	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	TOTAL 2018 BUDGET	TOTAL 2017 BUDGET	PROJECTED
REVENUES:															
5920 ADVERTISING	3,885	3,885	3,885	3,885	3,885	3,885	3,885	3,885	3,885	3,885	3,885	3,885	46,620	46,620	46,260
TOTAL REVENUE	3,885	3,885	3,885	3,885	3,885	3,885	3,885	3,885	3,885	3,885	3,885	3,885	46,620	46,620	46,260
PAYROLL EXPENSES															
5100 SALARIES-PERM	8,770	7,920	8,770	8,490	8,770	8,490	8,990	8,990	8,700	8,990	8,700	8,990	104,570	98,560	101,650
5116 CAR ALLOWANCE	360	330	360	345	360	345	360	360	345	360	345	360	4,230	4,200	4,210
5121 PERA	660	590	660	640	660	640	670	670	650	670	650	670	7,830	7,420	7,570
5122 FICA	550	500	550	530	550	530	560	560	540	560	540	560	6,530	6,170	6,290
5123 FICA-MDCARE	130	120	130	120	130	120	130	130	130	130	130	130	1,530	1,430	1,460
5131 HEALTH INSURANCE	1,460	1,460	1,460	1,460	1,460	1,460	1,460	1,460	1,460	1,460	1,460	1,460	17,520	15,900	15,900
5132 DENTAL INSURANCE	65	65	65	65	65	65	65	65	65	65	65	65	780	780	750
TOTAL P/R EXPENSES	11,995	10,985	11,995	11,650	11,995	11,650	12,235	12,235	11,890	12,235	11,890	12,235	142,990	134,460	137,830
OPERATING EXPENSES:															
5200 OFFICE SUPPLIES	50	50	50	50	50	50	50	50	50	50	50	50	600	300	720
5321 TELEPHONE	200	200	200	200	200	200	200	200	200	200	200	200	2,400	1,800	2,250
5325 YELLOW PAGE/800 #	35	35	35	35	35	35	35	35	35	35	35	35	420	480	410
5334 TRAINING	0	0	0	0	0	0	0	0	0	0	0	0	0	0	1,890
5340 ADVERT/PROMO	1,150	1,150	1,150	1,150	1,150	1,150	1,150	1,150	1,150	1,150	1,150	1,150	13,800	7,620	8,300
5343 SPECIAL PROMO	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
5346 SALES EXPENSE	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	12,000	13,500	6,530
5347 TRADESHOWS/CONVENTIONS	4,000	3,000	3,000	1,700	4,300	750	750	6,000	500	500	500	0	25,000	21,700	15,430
5360 INSURANCE	100	100	100	100	100	100	100	100	100	100	100	100	1,200	1,175	900
5433 DUES/SUBS	200	0	0	0	0	500	0	0	300	0	0	0	1,000	1,000	1,180
5443 BOARD MEETING HOSTING	200	200	200	200	200	200	200	200	200	200	200	200	2,400	2,400	610
TOTAL OPERATING EXPENSES	6,935	5,735	5,735	4,435	7,035	3,985	3,485	8,735	3,535	3,235	3,235	2,735	58,820	49,975	38,220
TOTAL EXPENSES	18,930	16,720	17,730	16,085	19,030	15,635	15,720	20,970	15,425	15,470	15,125	14,970	201,810	184,435	176,050
DPMT GAIN/LOSS	(15,045)	(12,835)	(13,845)	(12,200)	(15,145)	(11,750)	(11,835)	(17,085)	(11,540)	(11,585)	(11,240)	(11,085)	(155,190)	(137,815)	(129,790)

CATERING 1574

	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	TOTAL 2018 BUDGET	TOTAL 2017 BUDGET	TOTAL 2017 PROJECTED
REVENUES:															
5900 FOOD SALES	135,000	145,000	160,000	320,000	280,000	155,000	185,000	47,000	230,000	285,000	186,000	98,000	2,226,000	1,855,000	2,060,850
5901 LIQUOR SALES	55,000	60,000	160,000	85,000	25,000	18,000	16,000	10,000	15,000	35,000	40,000	37,000	556,000	660,000	729,980
5910 TAXABLE SPEC SERV	300	300	200	300	1,000	50	50	100	300	300	200	100	3,200	3,200	3,310
5912 ADMINISTRATIVE FEE	4,660	4,060	5,520	8,960	9,660	5,350	6,380	1,620	7,940	9,830	6,420	3,380	73,780	61,230	68,130
TOTAL REVENUES	194,960	209,360	325,720	414,260	315,660	178,400	207,430	58,720	253,240	330,130	232,620	138,480	2,858,980	2,579,430	2,862,270
PAYROLL EXPENSES:															
5100 SALARIED PERM	17,880	16,150	17,880	17,300	17,880	17,300	18,320	18,320	17,730	18,320	17,730	18,320	213,130	223,920	210,420
5101 OVERTIME	500	500	500	500	500	500	0	0	500	500	500	500	5,000	2,000	8,230
5102 HOLIDAY OVERTIME	0	0	0	0	0	0	0	0	0	0	1,000	250	1,250	1,250	0
5103 PART TIME REGULAR	30,400	32,800	41,600	52,650	39,650	27,680	42,210	7,410	31,850	41,600	29,380	17,550	394,780	339,100	391,380
CONTRACT LABOR	100	100	4,000	1,000	0	5,800	0	0	0	100	100	100	11,300	0	0
5119 GRATUITIES	18,900	14,500	16,000	41,600	39,200	17,050	25,900	6,580	32,200	39,900	26,040	13,720	291,590	229,750	297,040
5121 PERA CONTRIBUTIONS	4,410	4,160	5,200	7,350	6,320	4,440	5,620	2,100	5,350	6,530	4,860	3,280	59,620	53,720	58,270
5122 FICA CONTRIBUTIONS	4,270	4,040	5,040	7,120	6,130	4,300	5,450	2,040	5,180	6,330	4,710	3,180	57,790	50,160	57,810
5123 FICA-MDCARE	1,020	960	1,200	1,700	1,460	1,020	1,300	480	1,230	1,510	1,120	760	13,760	11,930	13,540
5131 HEALTH INSURANCE	2,550	2,550	2,550	3,280	3,280	3,280	3,280	3,280	3,280	3,280	3,280	3,280	37,170	36,840	38,990
5132 DENTAL INSURANCE	110	110	110	110	110	110	140	140	140	140	140	140	1,500	1,680	1,660
5141 UNEMPLOYMENT	0	2,000	0	0	2,000	0	0	2,000	0	0	2,000	0	8,000	8,000	13,170
5159 JOB BENEFITS REIMBURSED	(18,900)	(14,500)	(16,000)	(41,600)	(39,200)	(17,050)	(25,900)	(6,580)	(32,200)	(39,900)	(26,040)	(13,720)	(291,590)	(229,750)	(298,160)
TOTAL P/R EXPENSES	61,240	63,370	78,080	91,010	77,330	64,430	76,320	35,770	65,260	78,310	64,820	47,360	803,300	728,600	792,350
OPERATING EXPENSES:															
5200 OFFICE SUPPLIES	300	300	300	300	300	300	300	300	300	300	300	300	3,600	2,400	3,100
5207 CHINA/FLATWARE/GLASSES	0	0	0	3,500	3,500	0	0	0	0	0	0	0	7,000	6,000	6,700
5208 PARTY SUPPLY	250	250	250	250	250	250	250	250	250	250	250	250	3,000	3,000	2,800
5211 CLEANING SUPPLIES	400	500	500	500	500	500	500	500	500	500	500	500	5,900	9,000	6,200
5213 COUNTER TOP EQUIPMENT	500	500	500	500	500	500	500	500	500	500	500	500	6,000	6,000	4,300
5214 SERVING SUPPLIES	2,700	2,900	3,200	6,400	2,800	1,550	1,850	470	2,300	5,700	3,720	1,960	35,550	33,120	37,500
5218 UNIFORMS	300	300	300	300	300	300	300	300	300	300	300	300	3,600	3,000	4,500
5251 LIQUOR PURCHASES	13,750	15,000	40,000	21,250	6,250	4,500	4,000	2,500	3,750	8,750	10,000	9,250	139,000	165,000	188,500
5260 FOOD PURCHASES	37,800	40,600	44,800	89,600	78,400	43,400	51,800	13,160	64,400	79,800	52,080	27,440	623,280	575,050	573,300
5310 CONTRACT SERVICE	12,000	0	0	0	0	0	0	0	0	0	0	0	12,000	24,500	30,800
5321 TELEPHONE	300	300	300	300	300	300	300	300	300	300	300	300	3,600	2,700	3,600
5331 TRAVEL	0	0	0	0	0	0	0	0	0	0	0	0	0	2,500	300
5334 TRAINING EXP	0	1,000	3,000	0	0	0	0	0	500	500	0	0	5,000	1,400	4,200
5355 PRNTG©ING	500	500	500	500	500	0	0	0	300	300	0	0	3,100	1,600	4,100
5360 INSURANCE	5,200	5,200	5,200	5,200	5,200	5,200	5,200	5,200	5,200	5,200	5,200	5,200	62,400	60,000	60,000
5383 NATURAL GAS	225	225	225	225	225	225	225	225	225	225	225	225	2,700	3,000	2,600
5400 REPAIR/MAINT SERVICE	750	750	750	750	750	750	750	750	750	750	750	750	9,000	6,000	10,400
5431 CASH (OVER)/SHORT	0	0	0	0	0	0	0	0	0	0	0	0	0	0	(200)
5433 DUES/SUBSCRIPTIONS	180	0	0	0	0	0	0	0	0	0	0	0	180	0	200
5438 LICENSES	2,000	0	0	0	0	5,500	0	0	0	0	0	0	7,500	7,500	7,200
5450 LAUNDRY	1,010	1,090	1,200	2,400	2,100	1,160	1,390	350	1,730	2,140	1,400	740	16,710	18,550	14,900
TOTAL OPERATING EXPENSES	78,165	69,415	101,025	131,975	101,875	64,435	67,365	24,805	81,305	105,515	75,525	47,715	949,120	930,320	965,000
TOTAL EXPENSES	139,405	132,785	179,105	222,985	179,205	128,865	143,685	60,575	146,565	183,825	140,345	95,075	1,752,420	1,658,920	1,757,350
DPMT GAIN/LOSS	55,555	76,575	146,615	191,275	136,455	49,535	63,745	(1,855)	106,675	146,305	92,275	43,405	1,106,560	920,510	1,104,920

CONCESSIONS 1575

	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	TOTAL 2018 BUDGET	TOTAL 2017 BUDGET	TOTAL 2017 PROJECTED
REVENUES:															
5902 STAND SALES	95,000	106,000	148,000	60,000	30,000	23,000	4,000	500	0	68,000	74,000	72,000	680,500	671,000	713,700
5903 MERCHANDISE COMMISSION	0	2,000	14,000	5,000	0	0	0	0	0	0	0	0	21,000	7,000	48,560
5905 ICE CREAM SALES	16,000	19,000	14,000	5,000	500	1,500	1,000	0	0	11,000	11,000	11,000	90,000	91,500	92,160
5912 MINI DONUTS	0	8,000	3,000	9,000	0	0	0	0	0	0	0	0	20,000	24,000	19,010
5921 MISC REVENUE	0	0	0	0	3,000	0	0	1,400	0	0	0	0	4,400	4,750	5,840
5941 VENDING MACHINE	350	350	350	1,500	350	350	350	350	350	350	350	350	5,350	7,800	5,770
TOTAL REVENUES	111,350	135,350	179,350	80,500	33,850	24,850	5,350	2,250	350	79,350	85,350	83,350	821,250	806,050	885,040
PAYROLL EXPENSES:															
5100 SALARIED PERM	8,290	7,490	8,290	8,030	8,290	8,030	8,500	8,500	8,230	8,500	8,230	8,500	98,880	136,650	112,000
5101 OVERTIME	0	0	0	0	0	0	0	0	0	0	0	0	0	0	890
5102 HOLIDAY OVERTIME	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
5103 PART TIME REGULAR	18,930	23,010	30,490	20,130	8,460	11,180	2,410	1,010	6,000	19,840	21,340	20,840	183,640	185,170	190,620
TEMP REGULAR	0	1,000	1,500	500	0	0	0	0	0	0	0	0	3,000	0	0
5121 PERA CONTRIBUTIONS	1,140	1,280	1,630	1,180	700	810	460	400	600	1,190	1,240	1,230	11,860	14,490	12,800
5122 FICA CONTRIBUTIONS	1,630	1,830	2,330	1,690	1,010	1,150	650	570	850	1,700	1,770	1,760	16,940	19,630	18,670
5123 FICA-MDCARE	380	430	540	390	230	270	150	130	200	400	410	410	3,940	4,500	4,350
5131 HEALTH INSURANCE	1,825	1,825	1,825	1,825	1,825	1,825	1,825	1,825	1,825	1,825	1,825	1,825	21,900	24,600	23,070
5132 DENTAL INSURANCE	15	15	15	75	75	75	75	75	75	75	75	75	720	960	880
5141 UNEMPLOYMENT	0	0	0	0	0	0	0	0	0	0	0	0	0	0	1,220
TOTAL P/R EXPENSES	32,210	36,880	46,620	33,820	20,590	23,340	14,070	12,510	17,780	33,530	34,890	34,640	340,880	386,000	364,500
OPERATING EXPENSES:															
5200 OFFICE SUPPLIES	100	100	100	100	100	100	100	100	100	100	100	100	1,200	975	2,970
5211 CLEANING SUPPLIES	400	400	400	400	50	50	50	50	50	400	400	400	3,050	2,425	2,170
5213 COUNTER TOP EQUIPMENT	150	150	150	150	150	150	150	150	150	150	150	150	1,800	1,200	1,680
5214 SERVING SUPPLIES	3,330	3,990	4,950	2,220	920	1,100	230	20	0	2,370	2,550	2,490	24,170	23,940	21,970
5218 UNIFORMS	100	100	100	0	0	0	0	0	100	250	0	0	650	1,000	460
5260 FOOD PURCHASES	36,630	43,890	54,450	24,420	10,070	8,090	2,250	230	0	26,070	28,050	27,390	261,540	260,810	252,120
5310 CONTRACT SERVICES	12,000	0	0	0	0	0	0	0	0	0	0	0	12,000	14,000	20,790
5334 TRAINING EXP	0	0	0	0	0	0	0	0	1,250	0	0	0	1,250	1,250	1,110
5360 INSURANCE	2,200	2,200	2,200	2,200	2,200	2,200	2,200	2,200	2,200	2,200	2,200	2,200	26,400	25,200	25,200
5383 NATURAL GAS	150	150	150	150	150	75	75	75	75	150	150	150	1,500	1,650	1,360
5400 REPAIR/MAINT	250	250	250	250	250	0	0	0	0	250	250	250	2,000	1,600	2,030
5431 CASH OVER/SHORT	0	0	0	0	0	0	0	0	0	0	0	0	0	0	820
5450 LAUNDRY	140	140	140	140	140	140	40	40	40	140	140	140	1,380	1,230	1,280
TOTAL OPERATING EXPENSE	55,450	51,370	62,890	30,030	14,030	11,905	5,095	2,865	3,965	32,080	33,990	33,270	336,940	335,280	333,960
TOTAL EXPENSES	87,660	88,250	109,510	63,850	34,620	35,245	19,165	15,375	21,745	65,610	68,880	67,910	677,820	721,280	698,460
DPMT GAIN/LOSS	23,690	47,100	69,840	16,650	(770)	(10,395)	(13,815)	(13,125)	(21,395)	13,740	16,470	15,440	143,430	84,770	186,580

ADMINISTRATIVE 1577

	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	TOTAL 2018 BUDGET	TOTAL 2017 BUDGET	TOTAL 2017 PROJECTED
REVENUES:															
5921 MISC REVENUES	1,100	1,100	1,100	1,100	1,800	500	500	500	500	500	500	500	9,700	12,250	9,890
5910 EXHIBIT RENTALS	0	0	0	0	0	0	0	0	0	0	0	0	0	0	50
5925 LEASE REVENUE	26,500	26,500	26,500	26,500	26,500	26,500	26,500	26,500	26,500	26,500	26,500	26,500	318,000	306,000	337,460
5950 INTEREST INCOME	2,000	2,000	2,000	2,000	2,000	2,000	2,000	2,000	2,000	2,000	2,000	2,000	24,000	22,800	24,030
TOTAL REVENUES	29,600	29,600	29,600	29,600	30,300	29,000	29,000	29,000	29,000	29,000	29,000	29,000	351,700	341,050	371,430
PAYROLL EXPENSES:															
5100 SALARIES PERM	30,850	27,860	30,850	29,850	30,850	29,850	31,370	31,370	30,600	31,620	30,600	31,620	367,290	311,800	315,020
5101 OVERTIME	0	0	0	0	0	0	0	0	0	0	0	0	0	0	430
5103 PART TIME REGULAR	13,000	11,740	13,000	12,580	13,000	12,580	13,000	13,000	12,900	13,330	12,900	13,330	154,360	128,970	115,630
5115 DEFERRED COMP	0	0	0	0	0	0	0	0	0	0	0	0	0	2,000	0
5116 CAR ALLOWANCE	0	0	0	0	0	0	0	0	0	0	0	0	0	7,200	4,850
5121 PERA CONTRIBUTIONS	(2,860)	2,970	3,290	3,180	3,290	3,180	(2,820)	3,330	3,260	3,370	3,260	3,370	26,820	20,760	21,230
5122 FICA CONTRIBUTIONS	2,630	2,380	2,630	2,550	2,630	2,550	2,660	2,660	2,610	2,700	2,610	2,700	31,310	25,570	26,090
5123 FICA-MDCARE	610	550	610	590	610	590	620	620	610	630	610	630	7,280	6,180	6,310
5131 HEALTH INSURANCE	17,580	17,550	17,550	17,550	17,550	17,200	17,200	17,200	16,850	16,850	16,850	16,850	206,760	210,600	214,870
5132 DENTAL INSURANCE	185	185	155	155	155	155	155	155	155	155	155	155	1,920	1,560	1,530
5141 UNEMPLOYMENT	0	0	0	0	0	0	0	0	0	0	0	0	0	0	790
TOTAL P/R EXPENSES	61,975	63,235	68,085	66,455	68,085	66,105	62,185	68,335	66,985	68,655	66,985	68,655	795,740	714,640	706,750
OPERATING EXPENSES:															
5200 OFFICE SUPPLIES	1,300	1,300	1,300	1,300	1,300	1,300	1,300	1,300	1,300	1,300	1,300	1,300	15,600	18,000	15,590
5201 COMPUTER SUPPLIES	500	500	500	500	500	500	500	500	500	500	500	500	6,000	4,200	5,600
5202 COMP ENGINEER SERVICES	4,500	4,500	4,500	4,500	4,500	4,500	4,500	4,500	4,500	4,500	4,500	4,500	54,000	54,000	56,140
5203 LICENSES & WARRANTIES	0	0	1,750	1,500	16,000	3,500	2,000	0	3,400	7,350	0	700	36,200	31,525	34,330
5218 UNIFORMS	150	150	150	150	150	150	150	150	150	150	150	150	1,800	600	1,590
5301 AUDIT SVCS	10,000	5,000	6,000	5,000	6,000	0	0	0	0	0	0	0	32,000	32,500	19,340
5304 LEGAL SVCS	500	500	500	500	500	500	500	500	500	500	500	500	6,000	4,800	7,440
5305 RECRUITMENT FEE	150	150	150	150	150	150	150	150	150	150	150	150	2,150	6,000	20,720
5310 CONTRACT SERVICES	12,500	18,000	11,000	12,500	11,000	11,000	12,500	11,000	11,000	12,500	11,000	11,000	145,000	125,000	146,540
5319 INTERNET SERVICE	1,300	1,300	1,300	1,300	1,300	1,300	1,300	1,300	1,300	1,300	1,300	1,300	15,600	21,420	18,380
5321 TELEPHONE	2,300	2,300	2,300	2,300	2,300	2,300	2,300	2,300	2,300	2,300	2,300	2,300	27,600	26,400	26,890
5322 POSTAGE/FEDEX	2,000	50	600	50	50	50	2,000	1,200	50	50	50	50	6,200	4,250	3,330
5331 TRAVEL/ENT	1,000	500	2,000	2,000	2,000	3,000	2,000	2,000	1,200	500	500	500	17,200	19,200	26,270
5334 TRAINING /EDUCATION	4,000	500	500	500	500	500	1,900	1,500	500	500	500	1,000	12,400	10,500	7,830
5335 HEALTH & WELLNESS	800	800	800	800	800	800	800	800	800	800	800	800	9,600	9,000	10,250
5339 ARMORED PICKUP	350	350	350	350	350	350	350	350	350	350	350	350	4,200	4,200	4,130
5340 ADV & PROMO	0	0	0	0	0	0	0	0	0	0	0	0	0	0	7,160
5355 PRINTING	1,100	1,100	1,100	1,100	1,100	1,100	1,100	1,100	1,100	1,100	1,100	1,100	13,200	12,000	12,590
5360 INSURANCE	2,400	2,400	2,400	2,400	2,400	2,400	2,400	2,400	2,400	2,400	2,400	2,400	28,800	28,200	27,600
5432 UNCOLLECTIBLE ACCTS	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
5433 DUES/SUBS	500	600	500	0	200	2,300	0	2,800	0	300	0	0	7,200	6,350	7,110
5436 BANK CHARGES	4,750	4,750	4,750	4,750	4,750	4,750	4,750	4,750	4,750	4,750	4,750	4,750	57,000	54,000	57,810
5441 OTHER CHARGES	0	0	0	0	0	0	0	0	0	0	0	0	0	0	9,090
5443 BOARD MEETING EXP	60	60	60	60	60	60	60	60	60	60	250	750	1,600	1,850	2,510
5493 COST ALLOCATION	1,285	1,285	1,285	1,285	1,285	1,285	1,285	1,285	1,285	1,285	1,285	1,285	15,400	15,400	15,400
5615 LEASE INT	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
TOTAL OPERATING EXPENS	51,445	46,095	43,795	42,995	57,195	41,795	41,845	37,145	40,745	42,345	33,985	35,365	514,750	489,395	543,640
TOTAL EXPENSES	113,420	109,330	111,880	109,450	125,280	107,900	104,030	105,480	107,730	111,000	100,970	104,020	1,310,490	1,204,035	1,250,390
DPMT GAIN/LOSS	(83,820)	(79,730)	(82,280)	(79,850)	(94,980)	(78,900)	(75,030)	(76,480)	(78,730)	(82,000)	(71,970)	(75,020)	(958,790)	(862,985)	(878,960)
CITY TOURISM TAX															
	141,352	141,352	141,352	141,352	141,352	141,352	141,352	141,352	141,352	141,352	141,352	141,359	1,696,231	1,747,980	1,747,980
NAMING RIGHTS															
	16,667	16,667	16,667	16,667	16,667	16,667	16,667	16,667	16,667	16,667	16,667	16,667	200,000	200,000	200,000
5620 ARENA BOND OBLIGATION	(86,464)	(86,464)	(86,464)	(86,464)	(86,464)	(86,464)	(86,464)	(86,464)	(86,464)	(86,464)	(86,464)	(86,464)	(1,037,565)	(1,020,772)	(1,020,772)
DEPRECIATION	(335,000)	(335,000)	(335,000)	(335,000)	(335,000)	(335,000)	(335,000)	(335,000)	(335,000)	(335,000)	(335,000)	(335,000)	(4,020,000)	(3,972,000)	(3,972,000)
DEPRECIATION CREDIT	286,000	286,000	286,000	286,000	286,000	286,000	286,000	286,000	286,000	286,000	286,000	286,000	3,432,000	3,432,000	3,432,000
DEPT GAIN/LOSS AFTER TOURISM TAX & DEPRECIATION	8,532	12,622	10,072	12,502	(2,628)	13,452	17,322	15,872	13,622	10,352	20,382	17,339	149,441	4,316,995	4,316,995

	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	TOTAL 2018 BUDGET	TOTAL 2017 BUDGET	PROJECTED
IRVIN ATTENDANCE	0	0	0	0	3,000	5,000	11,000	10,000	3,000	22,000	0	0	54,000	56,000	58,700
REVENUES:															
5902 STAND SALES	0	0	0	0	1,050	1,750	3,850	3,500	1,050	2,000	0	0	13,200	15,600	14,020
5903 GIFT SHOP SALES	0	0	0	0	5,250	8,750	19,250	15,000	3,750	500	0	0	52,500	55,500	62,690
5904 CLOTHING SALES	0	0	0	0	6,600	11,000	24,200	15,000	4,500	4,500	0	0	65,800	65,500	85,660
5915 TICKET SALES	0	0	0	0	18,450	30,750	67,650	61,500	18,450	0	0	0	196,800	204,000	220,690
5916 HAUNTED TOUR	0	0	0	0	0	0	0	0	0	200,000	0	0	200,000	220,000	192,290
5929 BLUE BRIDGE OPERATIONS	0	0	0	0	6,475	6,475	6,475	6,475	6,475	6,475	0	0	38,850	38,250	38,290
5943 GROUP SALES	0	0	0	0	7,500	2,000	2,000	1,500	500	200	0	0	13,700	17,000	16,380
TOTAL REVENUES	0	0	0	0	45,325	60,725	123,425	102,975	34,725	213,675	0	0	580,850	615,850	630,020
PAYROLL EXPENSES:															
5100 SALARY PERM EMPL	2,850	2,580	2,850	2,760	2,850	2,760	3,350	3,350	3,250	4,550	2,850	2,950	36,950	36,900	35,390
5101 OVERTIME	0	0	0	0	100	100	200	200	500	500	0	0	1,800	2,000	2,060
5102 HOLIDAY OVERTIME	0	0	0	0	1,000	0	1,500	0	1,000	0	0	0	3,500	4,200	3,420
5103 PART TIME LABOR	0	0	500	5,000	21,000	26,000	26,000	26,000	18,000	20,000	2,000	0	144,500	144,500	172,390
5121 PERA CONTRIBUTIONS	210	190	250	390	1,120	1,300	1,400	1,330	1,020	1,130	360	220	8,920	6,500	8,600
5122 FICA CONTRIBUTIONS	180	160	210	490	1,560	1,800	1,940	1,850	1,420	1,570	300	180	11,660	11,730	13,200
5123 FICA-MDCARE	40	40	50	120	370	430	470	440	340	380	70	40	2,790	2,810	3,090
5131 HEALTH INSURANCE	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
5132 DENTAL INSURANCE	15	15	15	15	15	15	15	15	15	15	15	15	180	240	190
5141 UNEMPLOYMENT	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
TOTAL P/R EXPENSES	3,295	2,985	3,875	8,775	28,015	32,405	34,875	33,185	25,545	28,145	5,595	3,405	210,100	208,880	238,340
OPERATING EXPENSES:															
5200 OFFICE SUPPLIES	0	0	0	400	400	400	400	400	400	400	0	0	2,800	2,800	5,040
5211 CLEANING SUPPLIES	0	0	0	500	500	500	500	0	0	0	0	0	2,000	1,600	1,860
5218 UNIFORMS	0	0	0	500	0	0	0	0	0	0	0	0	500	500	0
5228 PAINTING SUPPLIES	0	0	500	500	500	1,000	0	0	0	0	0	0	2,500	2,500	1,250
5260 FOOD PURCHASES	0	0	0	0	530	880	1,930	1,750	530	1,000	0	0	6,620	7,800	5,430
5270 MERCHANDISE	0	0	0	0	7,110	11,850	26,070	18,000	4,950	3,000	0	0	70,980	54,460	81,880
5310 CONTRACT SERVICES	0	0	700	0	0	0	0	0	0	0	0	0	700	1,000	2,150
5321 TELEPHONE	90	90	90	90	90	90	90	90	90	90	90	90	1,080	600	990
5331 TRAVEL/ENTERTAINMENT	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
5340 ADV/PROMO	500	500	500	500	2,000	2,000	2,000	2,000	500	0	0	0	10,500	13,500	10,530
5343 HAUNTED SHIP EXP	0	0	0	0	0	3,000	0	0	0	60,000	0	0	63,000	53,000	57,260
5360 INSURANCE	800	800	800	800	800	800	800	800	800	800	800	800	9,600	16,500	9,000
5381 ELECTRIC	155	155	155	155	125	125	125	125	125	185	185	185	1,800	1,945	1,720
5382 WATER/SEWER	0	0	0	50	50	1,150	1,150	1,150	1,150	500	50	50	5,300	585	6,150
5400 REPAIRS/MAINT	0	0	750	750	750	750	750	750	750	500	0	0	5,750	10,500	3,070
5431 OVER/SHORT	0	0	0	0	0	0	0	0	0	0	0	0	0	0	350
5433 DUES/SUBSCRIP	150	0	0	0	0	0	0	0	0	0	0	0	150	600	0
TOTAL OPERATING EXPENSE	1,695	1,545	3,495	4,245	12,855	22,545	33,815	25,065	9,295	66,475	1,125	1,125	183,280	167,890	186,680
TOTAL EXPENSES	4,990	4,530	7,370	13,020	40,870	54,950	68,690	58,250	34,840	94,620	6,720	4,530	393,380	376,770	425,020
DPMT GAIN/LOSS	(4,990)	(4,530)	(7,370)	(13,020)	4,455	5,775	54,735	44,725	(115)	119,055	(6,720)	(4,530)	187,470	239,080	205,000

	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	TOTAL 2018 BUDGET	TOTAL 2017 BUDGET	TOTAL 2017 PROJECTED
REVENUES:															
5912 SPECIAL SERVICES	900	3,500	4,000	9,000	600	500	0	0	400	2,300	600	2,400	24,200	22,400	25,790
5917 FACILITY FEES	6,000	12,500	31,000	25,000	1,000	1,000	0	0	1,500	6,000	7,000	6,000	97,000	90,600	117,650
5918 INHOUSE PROMOTION	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
5919 SALE CHARGES	5,000	22,000	60,000	55,000	1,200	2,500	0	0	500	8,000	2,500	1,300	158,000	95,450	219,700
5920 ADVERTISING REVENUE	0	0	0	0	0	0	55,000	0	0	0	0	0	55,000	55,000	59,250
5921 MISCELLANEOUS REVENUE	0	0	0	24,000	0	0	0	0	0	0	0	0	24,000	12,000	46,820
TOTAL REVENUES	11,900	38,000	95,000	113,000	2,800	4,000	55,000	0	2,400	16,300	10,100	9,700	358,200	275,450	469,210
PAYROLL EXPENSES:															
5100 SALARIED PERM	4,430	4,000	4,430	4,285	4,430	4,285	4,540	4,540	4,395	4,540	4,395	4,540	52,810	51,410	51,430
5101 OVERTIME	0	0	0	0	0	0	0	0	0	0	0	0	0	0	130
5102 HOLIDAY OVERTIME	0	0	0	0	0	0	0	0	0	0	0	0	0	100	100
5103 PART TIME REGULAR CONTRACT LABOR	6,000	6,000	6,500	6,500	3,500	2,500	2,000	2,000	2,500	6,000	5,000	5,000	53,500	50,500	53,930
5121 PERA CONTRIBUTIONS	660	630	690	680	500	430	410	410	430	660	590	600	6,690	6,140	6,570
5122 FICA CONTRIBUTIONS	640	610	670	660	480	410	400	400	420	640	570	580	6,480	6,220	6,470
5123 FICA-MDCARE	150	140	150	150	110	90	90	90	100	150	130	130	1,480	1,420	1,510
5131 HEALTH INSURANCE	730	730	730	730	730	730	730	730	730	730	730	730	8,760	7,920	7,940
5132 DENTAL INSURANCE	30	30	30	30	30	30	30	30	30	30	30	30	360	420	380
5141 UNEMPLOYMENT	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
TOTAL P/R EXPENSES	12,640	12,540	13,600	13,435	9,780	8,475	8,200	8,200	8,605	12,750	11,445	11,610	131,280	124,130	128,460
OPERATING EXPENSES:															
5200 OFFICE SUPPLIES	75	75	75	75	75	75	75	75	75	75	75	75	900	1,800	790
5218 UNIFORMS	0	0	0	0	0	0	0	0	100	0	0	0	100	200	40
5310 CONTRACT SERVICE	150	0	0	0	0	0	0	0	0	0	0	0	150	1,000	1,020
5321 TELEPHONE	100	100	100	100	100	100	100	100	100	100	100	100	1,200	1,200	1,310
5331 TRAVEL/ENT	2,000	0	0	0	0	0	0	0	0	0	0	0	2,000	2,000	2,370
5334 TRAINING EXPENSE	700	0	0	0	0	100	0	0	100	0	0	0	900	900	770
5335 PRINTING & COPYING	0	0	0	0	0	0	0	0	0	0	0	2,000	2,000	2,000	3,270
5360 INSURANCE	465	465	465	465	465	465	465	465	465	465	465	465	5,580	5,400	5,400
5400 REPAIR/MAINT	0	0	0	0	0	0	0	0	0	0	0	0	0	0	230
5431 CASH (OVER)/SHORT	0	0	0	0	0	0	0	0	0	0	0	0	0	0	400
5433 DUES/SUBSCRIP	0	0	0	0	0	0	350	0	0	0	0	100	450	450	1,010
5442 ENTERTAINMENT	0	0	9,000	6,000	0	0	0	0	0	0	0	0	15,000	12,000	64,640
TOTAL OPERATING EXPENSE:	3,490	640	9,640	6,640	640	740	990	640	840	640	640	2,740	28,280	26,950	81,250
TOTAL EXPENSES	16,130	13,180	23,240	20,075	10,420	9,215	9,190	8,840	9,445	13,390	12,085	14,350	159,560	151,080	209,710
DPMT GAIN/LOSS	(4,230)	24,820	71,760	92,925	(7,620)	(5,215)	45,810	(8,840)	(7,045)	2,910	(1,985)	(4,650)	198,640	124,370	259,500

PARKING 1580

	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	TOTAL 2016 BUDGET	TOTAL 2016 BUDGET	TOTAL 2016 PROJECTED
REVENUES:															
5914 PARKING-MAIN	87,000	80,000	80,000	85,000	64,000	83,000	80,000	47,000	50,000	95,000	60,000	62,000	873,000	834,000	877,690
5922 PARKING-RV	0	0	0	250	250	7,000	13,000	35,000	1,500	0	0	0	57,000	54,000	55,530
5926 PARKING-MONTHLY	23,000	23,000	23,000	23,000	23,000	23,000	23,000	23,000	23,000	23,000	23,000	23,000	276,000	300,000	269,560
TOTAL REVENUES	110,000	103,000	103,000	108,250	87,250	113,000	116,000	105,000	74,500	118,000	83,000	85,000	1,206,000	1,188,000	1,202,780
PAYROLL EXPENSES:															
5100 SALARIES-PERM	3,065	2,770	3,065	2,965	3,055	2,225	2,365	2,365	2,260	3,145	3,040	3,145	33,465	34,600	35,620
5101 OVERTIME	0	0	0	0	0	500	500	500	0	0	0	0	1,500	1,500	230
5102 HOLIDAY OVERTIME	0	0	0	0	500	0	1,000	0	500	0	0	500	2,500	2,500	2,410
5103 PART TIME	16,000	16,000	18,000	18,000	16,000	18,000	18,000	15,000	18,000	18,000	15,000	17,000	203,000	175,000	201,260
CONTRACT LABOR	0	0	0	200	200	200	200	200	200	200	0	0	1,400	0	0
5121 PERA CONTRIBUTIONS	1,110	930	1,040	1,040	930	1,040	1,040	870	1,040	1,040	870	990	11,940	10,310	13,600
5122 FICA CONTRIBUTIONS	1,180	990	1,120	1,120	990	1,120	1,120	930	1,120	1,120	930	1,050	12,790	11,040	14,120
5123 FICA-MDCARE	290	240	270	270	240	270	270	230	270	270	230	260	3,110	2,720	3,320
5131 HEALTH INSURANCE	730	730	730	730	730	550	550	550	550	730	730	730	8,040	7,200	7,950
5132 DENTAL INSURANCE	30	30	30	30	30	25	25	25	25	30	30	30	340	360	370
5141 UNEMPLOYMENT	0	0	0	0	0	0	0	0	0	0	0	0	0	0	1,160
TOTAL P/R EXPENSES	22,405	21,690	24,255	24,355	22,675	23,930	25,070	20,670	23,965	24,535	20,830	23,705	278,085	245,230	280,040
OPERATING EXPENSES:															
5200 OFFICE SUPPLIES	175	175	175	175	175	175	175	175	175	175	175	175	2,100	2,100	2,360
5218 UNIFORMS	100	100	100	100	100	100	100	100	100	100	100	100	1,200	1,200	1,190
5224 SNOW REMOVAL	10,000	10,000	10,000	3,000	0	0	0	0	0	0	2,000	5,000	40,000	42,000	29,200
5226 SHUTTLE SERVICE	0	1,200	0	0	0	0	0	0	0	0	0	0	1,200	0	2,720
5310 CONTRACT SVC	0	0	500	0	0	0	0	1,500	0	0	0	0	2,000	1,000	3,060
5321 TELEPHONE	100	100	100	100	100	100	100	100	100	100	100	100	1,200	600	1,310
5334 TRAINING/EDUCATION	0	0	0	0	0	0	0	0	100	0	0	0	100	350	50
5340 ADV & PROMO	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
5355 PRINTING	0	3,000	0	1,000	0	0	3,000	0	3,500	1,000	0	3,000	14,500	11,400	17,820
5360 INSURANCE	2,200	2,200	2,200	2,200	2,200	2,200	2,200	2,200	2,200	2,200	2,200	2,200	26,400	24,000	25,200
5382 WATER/SEWER	20	20	20	20	75	75	20	20	20	20	20	20	350	750	390
5400 REPAIR/MAINT	750	750	750	750	750	750	750	750	750	750	750	750	9,000	6,000	13,330
5431 CASH (OVER)/SHORT	0	0	0	0	0	0	0	0	0	0	0	0	0	0	970
TOTAL OPERATING EXPENSES	13,345	17,545	13,845	7,345	3,400	3,400	6,345	4,845	6,945	4,345	5,345	11,345	98,050	89,400	97,600
TOTAL EXPENSES	35,750	39,235	38,100	31,700	26,075	27,330	31,415	25,515	30,910	28,880	26,175	35,050	376,135	334,630	377,640
DPMT GAIN/LOSS	74,250	63,765	64,900	76,550	61,175	85,670	84,585	79,485	43,590	89,120	56,825	49,950	829,865	853,370	825,140

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	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	TOTAL 2018 BUDGET	TOTAL 2017 BUDGET	TOTAL 2017 PROJECTED
													0	0	0
REVENUES:															
5914 PARKING-MAIN	2,000	2,000	2,000	2,000	2,000	7,000	25,000	25,000	8,000	2,000	0	0	77,000	75,000	78,890
5923 MANAGEMENT FEE	0	0	0	11,000	11,000	11,000	11,000	11,000	11,000	0	0	0	66,000	60,000	60,000
5924 FOURTH FEST SPONSORS	0	0	0	0	0	0	20,000	0	0	0	0	0	20,000	20,000	17,650
TOTAL REVENUES	2,000	2,000	2,000	13,000	13,000	18,000	56,000	36,000	19,000	2,000	0	0	163,000	155,000	156,540
PAYROLL EXPENSES:															
5100 SALARIED PERM	2,725	2,460	2,725	3,770	3,900	5,000	5,985	5,985	5,280	0	0	0	37,830	22,965	22,560
5101 OVERTIME	0	0	0	0	0	0	0	0	0	0	0	0	0	0	100
5102 HOLIDAY OVERTIME	0	0	0	0	0	0	2,000	0	0	0	0	0	2,000	1,500	2,010
5103 PART TIME	200	600	200	300	200	600	4,000	5,000	2,000	200	0	0	13,300	6,750	14,720
5121 PERA CONTRIBUTIONS	190	200	190	260	270	360	780	710	470	10	0	0	3,440	2,190	2,520
5122 FICA CONTRIBUTIONS	180	190	180	250	250	350	740	680	450	10	0	0	3,280	2,040	2,510
5123 FICA-MDCARE	40	50	40	60	60	80	180	160	110	0	0	0	780	470	550
5131 HEALTH INSURANCE	0	0	0	400	400	580	580	580	580	0	0	0	3,120	2,160	2,170
5132 DENTAL INSURANCE	15	15	15	25	25	30	30	30	30	0	0	0	215	150	70
TOTAL P/R EXPENSES	3,350	3,515	3,350	5,065	5,105	7,000	14,295	13,145	8,920	220	0	0	63,965	38,225	47,210
OPERATING EXPENSES:															
5340 ADV & PROMOTION	0	0	0	0	2,500	500	500	0	0	0	0	0	3,500	8,500	2,700
5400 REPAIRS/MAINT	0	0	0	0	0	0	0	0	0	0	0	0	0	0	360
5431 CASH (OVER)/SHORT	0	0	0	0	0	0	0	0	0	0	0	0	0	0	10
5442 ENTERTAINMENT	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
5445 FOURTH FEST EXPENSES	0	0	0	0	0	0	28,000	0	0	0	0	0	28,000	25,000	27,550
5449 PARKING REBATE	0	0	0	0	0	0	7,000	5,500	2,000	0	0	0	14,500	11,500	13,720
TOTAL OPERATING EXPENSE:	0	0	0	0	2,500	500	35,500	5,500	2,000	0	0	0	46,000	45,000	44,340
TOTAL EXPENSES	3,350	3,515	3,350	5,065	7,605	7,500	49,795	18,645	10,920	220	0	0	109,965	83,225	91,550
DPMT GAIN/LOSS	(1,350)	(1,515)	(1,350)	7,935	5,395	10,500	6,205	17,355	8,080	1,780	0	0	53,035	71,775	64,990