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## MINNESOTA STATE HIGH SCHOOL LEAGUE BROOKLYN CENTER, MINNESOTA

## **ANNUAL FINANCIAL REPORT**







# **ANNUAL FINANCIAL REPORT**

## YEAR ENDED JULY 31, 2020

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# ORGANIZATION 2020

#### **Term Expires**

#### **BOARD OF DIRECTORS**

| Bonnie Spohn Schmaltz, President |  |
|----------------------------------|--|
| Blaine Novak, Vice President     |  |
| Thomas Jerome, Treasurer         |  |
| Dustin Bosshart                  |  |
| Joel Boyd*                       |  |
| Rob Carpentier                   |  |
| Kristen DeClerk-Thompson         |  |
| Mike Domin                       |  |
| Kirby Ekstrom                    |  |
| Walt Hautala*                    |  |
| Matt Heier*                      |  |
| Jill Johnson                     |  |
| Amanda Kaus                      |  |
|                                  |  |
| Eric Lehtola                     |  |
| John Ostrowski                   |  |
| Russ Reetz                       |  |
| Troy Stein                       |  |
| John Vraa                        |  |
| Todd Waterbury                   |  |
| Frank White*                     |  |

#### **EXECUTIVE STAFF**

| Erich Martens, Executive Director  | Indefinite |
|------------------------------------|------------|
| Lisa Lissimore, Associate Director | Indefinite |
| Bob Madison, Associate Director    | Indefinite |
| Craig Perry, Associate Director    | Indefinite |
| Jody Redman, Associate Director    |            |

\*Appointed by the Governor

## **FINANCIAL SECTION**



### **STATE OF MINNESOTA** OFFICE OF THE STATE AUDITOR

SUITE 500 525 PARK STREET SAINT PAUL, MN 55103-2139

(651) 296-2551 (Voice) (651) 296-4755 (Fax) state.auditor@state.mn.us (E-mail) 1-800-627-3529 (Relay Service)

#### **INDEPENDENT AUDITOR'S REPORT**

Board of Directors Minnesota State High School League Brooklyn Center, Minnesota

#### **Report on the Financial Statements**

We have audited the accompanying financial statements of the Minnesota State High School League (MSHSL) as of and for the year ended July 31, 2020, and the related notes to the financial statements, which collectively comprise the MSHSL's basic financial statements, as listed in the table of contents.

#### Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

#### Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We did not audit the financial statements of Regions 3A, 6A, 7A, 8A, 7AA, and 8AA, which represent approximately 15 percent, 24 percent, and 16 percent, respectively, of the assets, net position, and revenues of the MSHSL. Those statements were audited by other auditors whose reports have been furnished to us, and our opinion, insofar as it relates to the amounts included for those listed regions of the MSHSL, is based solely on the reports of the other auditors. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the MSHSL's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the MSHSL's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

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We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### **Opinion**

In our opinion, based on our audit and the reports of the other auditors, the financial statements referred to above present fairly, in all material respects, the financial position of the MSHSL as of July 31, 2020, and the changes in its financial position and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

#### **Other Matters**

#### Required Supplementary Information

Accounting principles generally accepted in the United States of America require that the Management's Discussion and Analysis and Required Supplementary Information as listed in the table of contents be presented to supplement the basic financial statements. Such information, although not part of the basic financial statements, is required by the Governmental Accounting Standards Board, who considers it to be an essential part of financial reporting for placing the basic financial statements in an appropriate operational, economic, or historical context. We have applied certain limited procedures to the required supplementary information in accordance with auditing standards generally accepted in the United States of America, which consisted of inquiries of management about the methods of preparing the information and comparing the information for consistency with management's responses to our inquiries, the basic financial statements, and other knowledge we obtained during our audit of the basic financial statements. We do not express an opinion or provide any assurance on the information because the limited procedures do not provide us with sufficient evidence to express an opinion or provide any assurance.

#### Supplemental Information

Our audit was conducted for the purpose of forming an opinion on the financial statements that collectively comprise the MSHSL's basic financial statements. The Supplemental Information as listed in the table of contents is presented for purposes of additional analysis and is not a required part of the basic financial statements. The Supplemental Information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the basic financial statements. Such information has been subjected to the auditing procedures applied in the audit of the basic financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the basic financial statements or to the basic financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the Supplemental Information is fairly stated, in all material respects, in relation to the basic financial statements as a whole.

- Cill Ben

JULIE BLAHA STATE AUDITOR

February 25, 2021

Dianne Syverson

DIANNE SYVERSON, CPA DEPUTY STATE AUDITOR

## MANAGEMENT'S DISCUSSION AND ANALYSIS JULY 31, 2020

#### (Unaudited)

#### Introduction

The discussion and analysis of the Minnesota State High School League's (MSHSL) financial statements provides an overview of the financial position and activities of the League for the year ended July 31, 2020. The discussion has been prepared by management and should be read in conjunction with the financial statements and the accompanying notes.

#### **Financial Statements**

The MSHSL's Management's Discussion and Analysis (MD&A) report serves as an introduction to the basic financial statements. The basic financial statements consist of two parts: the financial statements and notes to the financial statements. The MD&A (this section) is required to accompany the basic financial statements and, therefore, is included as required supplementary information.

The MSHSL presents three financial statements: the Statement of Net Position; the Statement of Revenues, Expenses, and Changes in Net Position; and the Statement of Cash Flows. These financial statements provide information about activities of the MSHSL as a whole and present a longer-term view of the League's finances.

#### **Statement of Net Position**

The Statement of Net Position presents the financial position of the League at the end of the fiscal year, under a classified balance sheet format that reflects current and noncurrent assets and liabilities, and reports net position under the following classifications:

- **Investment in capital assets.** This category includes property and equipment, net of accumulated depreciation.
- Unrestricted. Includes assets that are not subject to limitations or stipulations imposed by external entities and that have not been set aside for capital purposes. These assets are available for any purpose of the League and include resources that may be reserved for specific purposes as determined by management, financial, or Board of Directors policies.

The League's assets, deferred outflows of resources, liabilities, deferred inflows of resources, and net position at July 31, 2020 and 2019, are summarized below.

|                                | <br>2020        | <br>2019        | Percentage Change |
|--------------------------------|-----------------|-----------------|-------------------|
| Current assets                 | \$<br>4,822,008 | \$<br>3,904,382 | 23.5%             |
| Noncurrent assets              | 735,108         | 1,028,006       | (28.5%)           |
| Capital assets                 | 718,371         | 766,575         | (6.3%)            |
| Total assets                   | \$<br>6,275,487 | \$<br>5,698,963 | 10.1%             |
| Deferred outflows of resources | \$<br>11,318    | \$<br>23,725    | (52.3%)           |
| Current liabilities            | \$<br>1,114,009 | \$<br>909,990   | 22.4%             |
| Noncurrent liabilities         | 1,415,813       | 1,423,273       | (0.5%)            |
| Total liabilities              | \$<br>2,529,822 | \$<br>2,333,263 | 8.4%              |
| Deferred inflows of resources  | \$<br>67,305    | \$<br>          | 100.0%            |
| Investment in capital assets   | \$<br>718,371   | \$<br>766,575   | (6.3%)            |
| Unrestricted                   | 2,971,307       | 2,622,850       | 13.3%             |
| Total net position             | \$<br>3,689,678 | \$<br>3,389,425 | 8.9%              |

Current assets on July 31, 2020, totaled \$4,822,008, an increase of 23.5% or \$917,626. Current assets consist primarily of cash and cash equivalents, investments in negotiable and nonnegotiable certificates of deposit and accounts receivable. The cash balance increased in 2020 due to the receipt of a PPP Loan in April for \$793,300 and the Regions holding cash for anticipated expenses in the new year.

Capital assets, net of accumulated depreciation, totaled \$718,371. There were no capital assets purchased in 2020. A \$48,204 decrease in capital assets is due to the depreciation expense recorded in 2020. The noncurrent assets consist of deferred compensation under section 457(b) of the Internal Revenue Code for the executive staff and investments held for retirement benefits payable to employees who have met certain eligibility criteria for payment of sick leave balances.

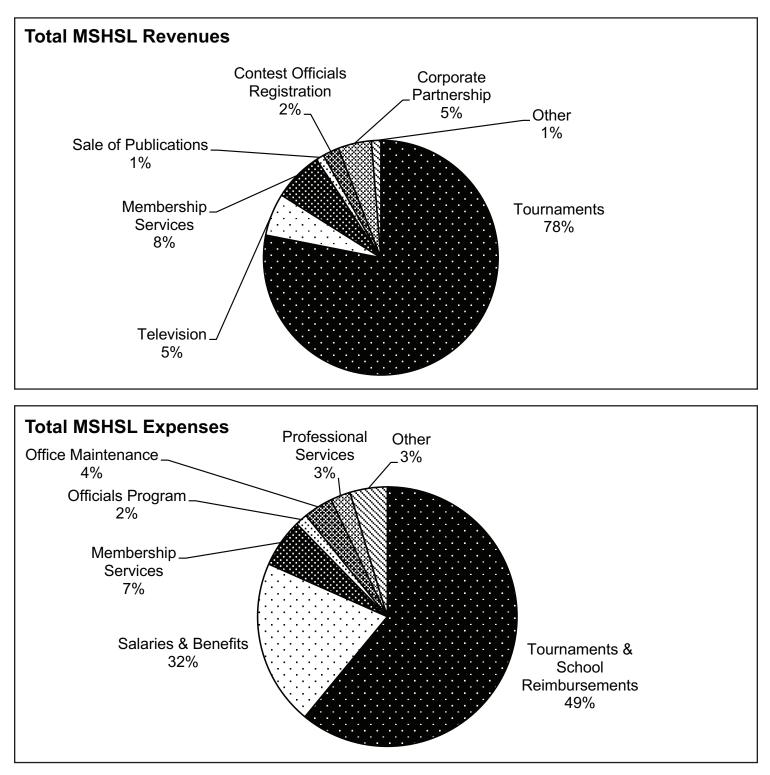
Current liabilities totaled \$1,114,009 on July 31, 2020, a 22.4% increase or \$204,019. Current liabilities primarily consist of PPP Loan debt to the Small Business Administration and other accrued liabilities. The PPP Loan is \$793,300. Based on PPP Loan terms and the 2020 CARES Act it is anticipated the League will receive full forgiveness of this debt. Noncurrent liabilities totaled \$1,415,813 at July 31, 2020, a decrease of 0.5%.or \$7,460. Noncurrent liabilities consist of retirement benefits payable, other post-employment benefits and deferred compensation. The other post-employment benefit liabilities decreased \$52,681 in 2020.

#### Statement of Revenues, Expenses, and Changes in Net Position

The Statement of Revenues, Expenses, and Changes in Net Position presents the League's operating and nonoperating financial activity during the year. This statement displays the net income or loss from operations. Operating revenues are those generated by the League's principal ongoing operations such as tournaments, membership fees, official's registrations, and sale of publications. Corporate partnerships are considered nonoperating revenue because the League does not give equal value in exchange for the resources received.

The League's revenues, expenses, and changes in net position for the years ended July 31, 2020 and 2019, are summarized below.

|   | 2020             | <br>2019         | Percentage Change |
|---|------------------|------------------|-------------------|
| Operating revenues                      |                  |                  |                   |
| Tournaments                             | \$<br>11,237,288 | \$<br>13,567,377 | (17.2%)           |
| Television                              | 682,089          | 852,200          | (20.0%)           |
| Membership services                     | 1,204,120        | 998,011          | 20.7%             |
| Contest officials registration          | 230,540          | 308,967          | (25.4%)           |
| Sale of publications                    | 145,894          | 124,754          | 16.9%             |
| Other                                   | 153,423          | 209,967          | (26.9%)           |
| Total operating revenues                | \$<br>13,653,354 | \$<br>16,061,276 | (15.0%)           |
| Operating expenses                      |                  |                  |                   |
| Tournaments and school reimbursements   | \$<br>6,900,367  | \$<br>9,811,974  | (29.7%)           |
| Membership services                     | 916,793          | 957,254          | (4.2%)            |
| Officials program                       | 217,437          | 268,643          | (19.1%)           |
| Salaries and benefits                   | 4,475,372        | 4,064,876        | 10.1%             |
| Professional services                   | 445,436          | 531,078          | (16.1%)           |
| Office maintenance                      | 574,788          | 672,277          | (14.5%)           |
| Other                                   | 463,146          | <br>671,392      | (31.0%)           |
| Total operating expenses                | \$<br>13,993,339 | \$<br>16,977,494 | (17.6%)           |
| Operating income (loss)                 | \$<br>(339,985)  | \$<br>(916,218)  | 62.9%             |
| Non-operating revenues (expenses)       |                  |                  |                   |
| Corporate partnership                   | \$<br>717,732    | \$<br>936,349    | (23.3%)           |
| Interest                                | (77,494)         | 59,577           | (230.1%)          |
| Total non-operating revenues (expenses) | \$<br>640,238    | \$<br>995,926    | (35.7%)           |
| Change in net position                  | \$<br>300,253    | \$<br>79,708     | 276.7%            |
| Net position, August 1                  | \$<br>3,389,425  | \$<br>3,309,717  | 2.4%              |
| Net position, July 31                   | \$<br>3,689,678  | \$<br>3,389,425  | 8.9%              |



For the year ended July 31, 2020, tournament revenue totaled \$11,237,288, a decrease of \$2,330,089 or 17.2%. The major portion of tournament revenue is the sale of tickets for admission to MSHSL events. Due to the COVID-19 pandemic the League shutdown the final three events of the winter season and all 12 of the events in the spring 2020 season. This shutdown resulted in significantly less people attending the tournaments in 2020 compared to 2019. Other tournament revenue consists of program sales, t-shirt and souvenir sales, and program advertising. Each of these revenue sources were negatively impacted because of the pandemic.

Television revenues were also reduced by 20% in 2020 due to the pandemic since there were no events to televise. The League's Board of Directors originally signed a 10-year, \$9.7 million contract with a local television station in 2005. In 2009, the League signed an agreement with the television station extending the contract to 2021. The current contract remains in effect through September 30, 2026, subject to an option to extend the contract through the 2030-31 season.

Membership services revenue consists of a membership fee and an activity registration fee for each activity the school sponsors at the high school level. For the year ended July 31, 2020, membership service revenue increased by just over \$206,000. This increase in activity fee revenue was anticipated by the League as each activity registration was increased from \$90 to \$110.

Contest officials register annually with the League and attend online rules meetings and must pass a test to officiate League sponsored games. These registrations decreased 25.4% in fiscal year 2020. The decrease in registrations is a direct result of the COVID-19 pandemic. The League continues to train registered officials in League sponsored activities.

Publications are sold to member schools, officials, and the general public. Publications include the Official Handbook and sports rules books. The sale of these publications increased by 16.9% in fiscal year 2020. This increase in revenue was anticipated due to the League implementing every other year rulebook requirement for schools and officials.

Operating expenses consist of tournament expenses, school reimbursements as well as general and administrative expenses. Tournament and school reimbursements decreased by 29.7% in fiscal year 2020. The decrease in tournament expenses and school reimbursements was due in large part to the elimination of the 15 tournament events from the end of March through June 2020. Membership services expense decreased 4.2%. The League continues to support member schools and educational based athletics through this programing. The official's program expenses decreased 19.1% in 2020. For fiscal year ended July 31, 2020, total operating expenses decreased by 17.6%.

#### **Statement of Cash Flows**

The Statement of Cash Flows presents information about changes in the League's cash position using the direct method of reporting sources and uses of cash. The direct method reports all major cash inflows and outflows at gross amounts, differentiating these activities into cash flows arising from operating activities, noncapital and related financing, capital and related financing, and investing activities.

The League's cash flows for the years ended July 31, 2020 and 2019, are summarized below.

|  | <br>2020        |    | 2019      | Percentage Change |
|--|-----------------|----|-----------|-------------------|
|  |                 |    |           |                   |
| Cash provided by (used in)                   |                 |    | (         |                   |
| Operating activities                         | \$<br>(863,540) | \$ | (725,234) | (19.1%)           |
| Non-capital and related financing activities | 1,512,178       |    | 935,835   | 61.6%             |
| Investing activities                         | <br>(35,825)    |    | (144,663) | 75.2%             |
| Net increase (decrease) in cash              | \$<br>612,813   | \$ | 65,938    | 829.3%            |
| Cash and cash equivalents-August 1           | <br>1,878,854   |    | 1,812,916 | 3.6%              |
| Cash and cash equivalents-July 31            | \$<br>2,491,667 | \$ | 1,878,854 | 32.6%             |

#### **Capital Assets**

Investment in capital assets includes land, building and building improvements, furniture and equipment, and computer equipment. Total depreciation expense for the year was \$48,204. There were no capital additions in 2020.

#### Economic Factors That Will Affect the Future

On March 11, 2020, the World Health Organization declared the outbreak of a coronavirus (COVID-19) pandemic. Economic activity decreased in fiscal year 2020, including the cancellation of 15 MSHSL Tournaments. As a result, tournament and television revenues decreased approximately 17 percent in fiscal year 2020. The circumstances surrounding COVID-19 create uncertainty in expectations for future revenue related to tournament ticket sales, sponsorships, and television fees for the 2020-21 fiscal year.

During 2020, the MSHSL received a loan from BankVista in the amount of \$793,300 under the Paycheck Protection Program (PPP) established by the Coronavirus Aid, Relief, and Economic Security (CARES) Act. The loan is subject to a note dated April 15, 2020 and may be forgiven to the extent proceeds of the loan are used for eligible expenditures such as payroll, benefits, rent and utilities. The amount of loan forgiveness will be determined by the lender and Small Business Administration (SBA). Any unforgiven portion of the PPP loan is payable over two years at an interest rate of 1%, with a deferral of payments for the first six months. The MSHSL believes it used loan proceeds for purposes consistent with the PPP Loan program and that its use of the proceeds will meet the conditions for full forgiveness of the loan.

The PPP Loan 2 program was established in December 2020. The MSHSL applied for this loan through BankVista in January 2021.

Looking toward the future, management believes that the League is well positioned to continue its strong level of excellence in service to the students, administrators, schools, and citizens of the state of Minnesota. The League's revenues are largely dependent on hosting section and state tournaments as 88% of total revenue is directly tied to tournaments. The MSHSL school membership fees have helped make up for a lack of tournament revenue in the new year.

#### Contacting the League's Financial Management

This financial report is designed to provide our member schools, administrators, board members, and the citizens of Minnesota a general overview of the League's finances and to demonstrate the League's accountability for the money it receives. If you have questions about this report or need additional financial information, contact Richard Matter, Assistant Director, or Erich Martens, Executive Director, at (763) 560-2262.

# **BASIC FINANCIAL STATEMENTS**

### **STATEMENT OF NET POSITION** JULY 31, 2020

#### Assets

| 1132612   | 2020   |
|---|--|
| Current Assets<br>Cash and cash equivalents (Note 2)<br>Investments (Note 2)<br>Accounts receivable<br>Accrued interest receivable<br>Prepaid items   | \$ 2,491,667<br>1,850,840<br>456,624<br>568<br>22,309        |
| Total current assets  | \$ 4,822,008   |
| Noncurrent Assets<br>Restricted assets<br>Deferred compensation (Note 10)   | \$ 442,689   |
| Capital assets<br>Non-depreciable<br>Depreciable-net of accumulated depreciation  | \$ 318,564<br>399,807  |
| Net capital assets (Note 3)   | \$ 718,371   |
| Other assets<br>Investments held for retirement benefits (Note 7)   | \$ 292,419   |
| Total noncurrent assets   | \$ 1,453,479   |
| Total Assets  | \$ 6,275,487   |
| Deferred Outflows of Resources  |  |
| Deferred outflows of resources (Note 13)  | \$ 11,318  |
| Liabilities and Net Position  |  |
| Current Liabilities<br>Salaries payable<br>Accounts payable<br>School expense reimbursement payable<br>Accrued employee benefits payable (Note 6)<br>PPP loan (Note 14)<br>Unearned income (Note 5) | \$ 79,079<br>42,226<br>23,300<br>173,297<br>793,300<br>2,807 |
| Total current liabilities   | \$ 1,114,009   |
| Noncurrent Liabilities<br>Retirement benefits payable (Note 7)<br>Total other post-employment benefits payable (Note 13)<br>Deferred compensation (Note 10)   | \$ 302,896<br>670,228<br>442,689                             |
| Total noncurrent liabilities  | \$ 1,415,813   |
| Total Liabilities   | \$ 2,529,822   |
| Deferred inflows of resources (Note 13)   | \$ 67,305  |
| Net Position (Note 8)<br>Investment in capital assets<br>Unrestricted   | \$ 718,371<br>2,971,307                                      |
| Total Net Position  | \$ 3,689,678   |
|   |  |

The notes to the financial statements are an integral part of this statement.

## STATEMENT OF REVENUES, EXPENSES, AND CHANGES IN NET POSITION FOR THE YEAR ENDED JULY 31, 2020

|   | <br>2020  |
|---|---|
| Operating Revenues<br>Tournaments<br>Television<br>Membership services<br>Contest officials registration<br>Sales of handbooks, rule books, and supplies<br>Other | \$<br>$11,237,288\\682,089\\1,204,120\\230,540\\145,894\\153,423$ |
| Total Operating Revenues  | \$<br>13,653,354  |
| Operating Expenses<br>Tournaments<br>School expense reimbursement<br>Membership services  | \$<br>6,865,342<br>35,025   |
| Insurance<br>Handbooks, rule books, and supplies<br>Other<br>Fine arts programs   | 780,694<br>91,179<br>44,920<br>19,763                             |
| Officials program<br>Committees<br>Board of directors<br>Salaries   | 217,437<br>63,025<br>54,069<br>2,939,103                          |
| Employee benefits<br>Insurance<br>Legal<br>Other professional services  | 1,536,269<br>22,786<br>83,737<br>361,699                          |
| Maintenance<br>Utilities<br>Postage<br>Supplies   | 34,601<br>37,654<br>41,537<br>66,284                              |
| Data processing and office equipment<br>Computer support services<br>Website design and build<br>Public relations   | 75,276<br>85,294<br>163,152<br>91,420                             |
| Corporate sponsor commission<br>Television consulting<br>Depreciation<br>Other  | <br>31,500<br>14,867<br>48,204<br>188,502                         |
| Total Operating Expenses  | \$<br>13,993,339  |
| Operating Income (Loss)   | \$<br>(339,985)   |
| Nonoperating Revenues (Expenses)<br>Corporate partnership<br>Interest   | \$<br>717,732<br>(77,494)   |
| Total Nonoperating Revenues (Expenses)  | \$<br>640,238   |
| Change in Net Position  | \$<br>300,253   |
| Total Net Position - August 1   | <br>3,389,425   |
| Total Net Position - July 31  | \$<br>3,689,678   |

The notes to the financial statements are an integral part of this statement.

### STATEMENT OF CASH FLOWS FOR THE YEAR ENDED JULY 31, 2020

|   | <br>2020   |
|---|--|
| Cash Flows from Operating Activities<br>Cash received from customers<br>Cash received from schools<br>Payments to suppliers for goods and services<br>Payments to employees for services<br>Payments for fringe benefits<br>Payments to schools   | \$<br>$10,824,587 \\ 1,204,120 \\ (8,132,140) \\ (2,996,929) \\ (1,481,816) \\ (281,362)$  |
| Net Cash Provided by (Used In) Operating Activities   | \$<br>(863,540)  |
| Cash Flows from Non-Capital and Related Financing Activities<br>Corporate partnership<br>PPP loan<br>Operating transfers in<br>Operating transfers out  | \$<br>717,732<br>793,300<br>897,462<br>(896,316)   |
| Net Cash Provided by (Used In) Non-Capital and Related Financing Activities   | \$<br>1,512,178  |
| Cash Flows from Investing Activities<br>Interest on investments<br>Proceeds from sales and maturities of investments<br>Purchases of investments  | \$<br>(71,850)<br>2,072,070<br>(2,036,045)   |
| Net Cash Provided by (Used In) Investing Activities   | \$<br>(35,825)   |
| Net Increase (Decrease) in Cash and Cash Equivalents  | \$<br>612,813  |
| Cash and Cash Equivalents - August 1  | <br>1,878,854  |
| Cash and Cash Equivalents - July 31   | \$<br>2,491,667  |
| Reconciliation of Operating Income (Loss) to Net Cash Provided by (Used In) Operating Activities<br>Operating Income (Loss)<br>Adjustments to Reconcile Net Operating Income (Loss) to Net Cash Provided by (Used In)<br>Operating Activities   | \$<br>(339,985)  |
| Depreciation<br>(Increase) Decrease in accounts receivable<br>(Increase) Decrease in prepaid expenses<br>(Increase) Decrease in deferred outflows of resources<br>Increase (Decrease) in deferred inflows of resources<br>Increase (Decrease) in salaries payable<br>Increase (Decrease) in accounts payable<br>Increase (Decrease) in school expense reimbursement payable<br>Increase (Decrease) in short-term accrued employee benefits payable<br>Increase (Decrease) in unearned income<br>Increase (Decrease) in total other post-employment benefits payable<br>Increase (Decrease) in retirement benefits payable | \$<br>$\begin{array}{r} 48,204\\(146,924)\\(1,146)\\12,407\\67,305\\(43,387)\\(68,410)\\(347,565)\\48,013\\(5,343)\\(52,681)\\(34,028)\end{array}$ |
| Total adjustments   | \$<br>(523,555)  |
| Net Cash Provided By (Used In) Operating Activities   | \$<br>(863,540)  |
|   |  |

Non-cash Operating Activities

The MSHSL has \$1,501,067 of non-monetary exchange revenues and expenses.

*The notes to the financial statements are an integral part of this statement.* 

### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED JULY 31, 2020

#### 1. Summary of Significant Accounting Policies

The Minnesota State High School League's financial statements are prepared in accordance with accounting principles generally accepted in the United States of America (GAAP) for the year ended July 31, 2020. The Governmental Accounting Standards Board (GASB) is responsible for establishing GAAP for state and local governments through its pronouncements (statements and interpretations). The more significant accounting policies established in GAAP and used by the League are discussed below.

<u>Nature of Operations</u> – The Minnesota State High School League (MSHSL) is a nonprofit corporation whose Articles of Incorporation and Constitution were filed with the Secretary of State on May 27, 1960. The MSHSL is a voluntary association of high schools whose governing boards have delegated their control of extracurricular activities to the MSHSL. These activities include statewide athletic programs for both able-bodied athletes and athletes with disabilities, music, drama, speech, and debate.

<u>Reporting Entity</u> – The Board of Directors is responsible for the management of the affairs of the MSHSL. The League's Constitution directs the Board of Directors to divide the state into regions and to have control of all region and section contests. Each Administrative Region Committee is charged with the immediate management of the activities assigned by the Board. The Administrative Region Committees must adhere to the League's Constitution, Articles of Incorporation, and policies developed by the Board of Directors. They do not have the authority to determine or interpret eligibility bylaws, nor may they penalize a school for bylaw infractions. Because the Administrative Regions are not legally separate entities, the July 31, 2020, financial statements of the MSHSL include the financial information of all 16 Administrative Regions.

<u>Measurement Focus and Basis of Accounting</u> – The financial statements are reported using the economic resources measurement focus and the full accrual basis of accounting. Revenues are recognized when they are earned. Expenses are recognized when they are incurred.

When both restricted and unrestricted resources are available for use, it is the League's policy to use restricted resources first, and then unrestricted resources as they are needed.

<u>Cash and Cash Equivalents</u> – For purposes of the statement of cash flows, all highly liquid investments with a maturity of three months or less when purchased, excluding investments held for retirement benefits, are considered to be cash equivalents.

<u>Investments</u> – Investments are stated at fair value. Certain investments have been designated by the Board of Directors for the payment of retirement benefits.

<u>Restricted Assets</u> - The League established a deferred compensation plan under Section 457(b) of the Internal Revenue Code for some of the executive staff. The assets in the plan are held by the MSHSL, subject to the claims of its general creditors, until the employee becomes eligible for withdrawals as provided in the plan agreement.

<u>Capital Assets</u> – Property and equipment are stated at cost. Replacements or improvements are capitalized. The capitalization threshold is \$3,000. Maintenance and repairs which do not improve or extend the lives of the assets are expensed as incurred. Depreciation is recorded using the straight line method over the assets' estimated useful lives:

| Land improvements                   | 40 years   |
|-------------------------------------|------------|
| Buildings and building improvements | 40 years   |
| Furniture and equipment             | 5-10 years |
| Computer equipment                  | 3 years    |

<u>Deferred Outflows and Inflows of Resources</u> – In addition to assets, the statement of net position reports a separate section for deferred outflows of resources. This separate financial statement element, deferred outflows of resources, represents a consumption of net position that applies to a future period(s) and will not be recognized as an outflow of resources (expense) until then. The MSHSL's deferred outflows of resources consist of other postemployment benefit (OPEB) contributions paid subsequent to the measurement date. These outflows arise only under the full accrual basis of accounting and are reported only in the statement of net position.

In addition to liabilities, the statement of net position reports a separate section for deferred inflows of resources. This separate financial statement element, deferred inflows of resources, represents an acquisition of net position that applies to a future period(s) and will not be recognized as an inflow of resources (revenue) until that time. The MSHSL's deferred inflows of resources consist of changes in assumptions and differences between expected and actual liabilities for OPEB. These inflows arise only under the full accrual basis of accounting and are reported only in the statement of net position.

#### 1. Summary of Significant Accounting Policies (Continued)

<u>Revenues</u> – Operating revenues, such as tournament revenue, result from exchange transactions associated with the principal activity of the League. Exchange transactions are those in which each party receives and gives up essentially equal values. Nonoperating revenues, such as investment earnings, result from nonexchange transactions or incidental activities. Corporate partnerships are considered nonoperating revenue because the League does not give equal value in exchange for the resources received.

<u>Use of Estimates</u> – The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

<u>School Expense Reimbursement</u> – A liability is set up to report the proportionate return of excess nonappropriated funds to member schools based on their participation in MSHSL-sponsored tournaments.

<u>Sick Pay Policy</u> – The MSHSL employees are entitled to 15 days of paid sick leave per year. Qualified employees that meet the requirements of the sick leave pay plan may be compensated for unused balances to a maximum of one year salary.

<u>Tax Exempt Status</u> – The MSHSL is a nonprofit organization exempt from income taxes under Section 501(c)(3) of the Internal Revenue Code and applicable state statutes.

#### 2. Deposits and Investments

The MSHSL is governed by the deposit and investment limitations of its own internal policies. The deposits and investments held on July 31, 2020, reported at fair value, are shown below.

|   | Maturities | Fair Value   |
|---|------------|--------------|
| Deposits:                                     |            |              |
| Checking and savings                          | -          | \$ 2,534,499 |
| Cash with broker                              | -          | 2            |
| Total Deposits                                |            | \$ 2,534,501 |
| Investments:                                  |            |              |
| Negotiable certificates of deposit            |            |              |
| Wells Fargo                                   | Various    | \$ 996,379   |
| RBC   | -          | 1,103,842    |
| External Investment Pools                     |            | 442,689      |
| Total Investments                             |            | \$ 2,542,910 |
| Total Deposits and Investments                |            | \$ 5,077,411 |
| Add:  |            |              |
| Petty Cash                                    | -          | 204          |
| Total Cash, Cash Equivalents,                 |            |              |
| and Investments                               |            | \$ 5,077,615 |
| Reconciliation to the Statement of            |            |              |
| Net Position:                                 |            |              |
| Cash and cash equivalents                     |            | \$ 2,491,667 |
| Investments                                   |            | 1,850,840    |
| Deferred compensation                         |            | 442,689      |
| Investments held for retirement benefits      |            | 292,419      |
| Total Cash, Cash Equivalents, and Investments |            | \$ 5,077,615 |

#### 2. Deposits and Investments (Continued)

<u>Custodial Credit Risk</u> – As of July 31, 2020, deposits in financial institutions, reported as components of cash, cash equivalents, and investments, had a carrying value of \$2,534,501. Bank balances were \$2,836,605, of which \$141,750 was not covered by federal depository insurance. The MSHSL's investment policy does not specifically address custodial credit risk. As of July 31, 2020, the League's investments were not exposed to custodial credit risk.

<u>Investment Interest Rate Risk</u> – The MSHSL has a formal investment policy that limits investment maturities as a means of managing its exposure to fair value losses arising from increasing interest rates. The League's policy doesn't specifically address interest rate risk.

<u>Investment Credit Risk</u> – The MSHSL has a formal investment policy that limits its investment choices. Fixed income investments are required to be rated "A" or higher by Standards and Poor's or "A2" by Moody's. Certificates of deposit must stay within FDIC limits.

<u>Concentration of Investment Credit Risk</u> – The MSHSL investment policy limits the amount it may invest in any one issuer. The policy states that no more than 10% of the investment portfolio shall be invested in securities issued by one corporation except for insured depositories and obligations of the United States Government and Government Agencies. At July 31, 2020, the MSHSL had eight individual negotiable certificates of deposits that exceeded 10% of total investments.

#### Fair Value of Investments

The MSHSL measures and records its investments using fair value measurement guidelines established by accounting principles generally accepted in the United States of America. These guidelines recognize a three-tiered fair value hierarchy, as follows:

- Level 1: Quoted prices for identical investments in active markets;
- Level 2: Observable inputs other than quoted market prices; and,
- Level 3: Unobservable inputs

At July 31, 2020, the MSHSL had the following recurring fair value measurements.

|  |               | Fair Value Measurement Using  |   |  |  |  |
|--|---------------|---|---|--|--|--|
|  | July 31, 2020 | Quoted Prices<br>in Active<br>Markets for<br>Identical<br>Assets<br>(Level 1) | Significant<br>Other<br>Observable<br>Inputs<br>(Level 2) | Significant<br>Unobservable<br>Inputs<br>(Level 3) |  |  |
| Investments by fair value level<br>Debt securities<br>Negotiable certificates of deposit<br>Equities | \$ 2,100,221  |   | \$ 2,100,221  | -  |  |  |
| Total Investments included in the Fair Value hierarchy   | \$ 2,100,221  |   | \$ 2,100,221  |  |  |  |

Debt and equity securities classified in Level 1 are valued using a market approach quoted in active markets for those securities. Debt and equity securities classified in Level 2 are valued using the following approach:

• Negotiable Certificates of Deposit: matrix pricing based on the securities relationship to benchmark quoted prices.

The MSHSL holds \$442,689 in an external investment pool as a deferred compensation plan for select employees. The fair value of the investment is the fair value per share of the underlying portfolio. These investments may be redeemed when the employees become eligible under contract provisions.

#### 3. <u>Capital Assets</u>

Capital assets comprise the following at July 31, 2020:

|   | 08/01/2019 Additions |    |             | Deductions/<br>Adjustments | 07/31/2020     |  |
|---|----------------------|----|-------------|----------------------------|----------------|--|
|   | 00/01/2017           |    | 7 Idditions | 1 tajustificiitis          | 0775172020     |  |
| Capital asset, not being depreciated:       |                      |    |             |                            |                |  |
| Land and land improvements                  | \$ 318,564           | \$ | -           | \$ -                       | \$ 318,564     |  |
| Capital assets, being depreciated:          |                      |    |             |                            |                |  |
| Building and building improvements          | \$ 1,606,791         | \$ | -           | \$ -                       | \$ 1,606,791   |  |
| Furniture and equipment                     | 231,734              |    | -           | -                          | 231,734        |  |
| Computer equipment                          | 4,454                |    | -           | -                          | 4,454          |  |
| Total capital assets being depreciated      | \$ 1,842,979         | \$ | -           | \$ -                       | \$ 1,842,979   |  |
| Less: accumulated depreciation              |                      |    |             |                            |                |  |
| Building and building improvements          | \$(1,172,246)        | \$ | (43,875)    | \$ -                       | \$ (1,216,121) |  |
| Furniture and equipment                     | (218,268)            |    | (4,329)     | -                          | (222,597)      |  |
| Computer equipment                          | (4,454)              |    | -           | -                          | (4,454)        |  |
| Total accumulated depreciation              | \$(1,394,968)        | \$ | (48,204)    | \$ -                       | \$ (1,443,172) |  |
|   |                      |    |             |                            |                |  |
| Total capital assets being depreciated, net | \$ 448,011           | \$ | (48,204)    | \$ -                       | \$ 399,807     |  |
| Net Capital Assets                          | \$ 766,575           | \$ | (48,204)    | \$-                        | \$ 718,371     |  |

Depreciation expense totaling \$48,204 was charged for the year ended July 31, 2020.

#### 4. Operating Leases

The MSHSL is obligated under operating leases for mailing equipment and photocopying equipment. Expenses associated with these leases were \$15,052 for the year ended July 31, 2020. Future minimum lease payments at July 31, 2020, are as follows:

| 2021  | \$<br>14,419 |
|-------|--------------|
| 2022  | 7,076        |
| 2023  | 1,786        |
| 2024  | <br>706      |
| Total | \$<br>23,987 |

#### 5. Unearned Income

Unearned income consists of amounts received for membership services and official handbooks, yearbooks, and rules books, which are not yet ready for distribution. This income is recognized in subsequent years.

6. Accrued Employee Benefits Payable

MSHSL employees that meet certain eligibility criteria earn vacation benefits based on years of service. Employees earn between two weeks and five weeks of vacation annually. Unused vacation time cannot exceed 1.5 to 4 times the employee's current rate of accrual. Employees are paid 100% of their accumulated vacation pay when they terminate their employment.

Accrued employee benefits payable at July 31, 2020:

| Current Liabilities | 1 / | - | , |    |         |
|---------------------|-----|---|---|----|---------|
| Vacation Leave      |     |   |   | \$ | 173,297 |

#### 7. <u>Retirement Benefits Payable</u>

The MSHSL has a retirement plan that provides certain unused sick leave compensation benefits for eligible employees.

Following 10 or 15 years of service to the MSHSL and after the employee reaches age 55, the employee may receive a payment for unused sick leave at the time of separation from the MSHSL. Said payment shall be calculated by multiplying the number of unused sick leave days times the daily rate of pay at separation. The maximum unused sick leave payment shall not exceed one year's salary.

Retirement benefits payable on July 31, 2020 is \$302,896. Noncurrent retirement benefits are \$302,896. Costs associated with employees who have earned benefits but whose benefits have not vested because they have not yet met the requirements of the plan have not been accrued because the ultimate cost to the MSHSL cannot be reasonably estimated. The MSHSL has designated certain investments to be used for payment of future retirement benefits. These amounts are less than the accrued liability by \$10,477 for the year ended July 31, 2020.

Retirement benefits activity for the year ended July 31, 2020:

|                                | 08/01/2019 | Additions  | Deductions | 07/31/2020 | Due Within<br>One Year |
|--------------------------------|------------|------------|------------|------------|------------------------|
| Retirement<br>benefits payable | \$ 336,924 | \$ 138,561 | \$ 172,589 | \$ 302,896 | \$                     |

#### 8. Equity Classifications

Equity is classified as net position and displayed in two components:

- A. Investment in capital assets Consists of capital assets, net of accumulated depreciation.
- B. Unrestricted All other net position that does not meet the definition of "investment in capital assets".

#### 9. MSHSL 403(b) Plan

The MSHSL participates with eligible employees, who so elect, in a 403(b) plan. Employees must contribute at least six percent of their gross wages to receive the MSHSL's contribution.

The MSHSL contributed 13 percent of the participating employees' wages. The only obligation of the MSHSL is to make contributions for the term of the participating employees' employment. In accordance with the plan terms, each employees' share of the MSHSL's contribution is fully vested with the employee. The MSHSL's contributions were \$378,816 for the year ended July 31, 2020.

#### 10. Deferred Compensation

The MSHSL established in the year ending July 31, 2008, a deferred compensation plan under Section 457(b) of the Internal Revenue Code for select members of the executive staff. Under the provisions of the plan, the MSHSL contributes four and twelve percent of the executive staff's salary to the plan.

The assets in the plan are held by the MSHSL, subject to the claims of its general creditors, until the employee becomes eligible for withdrawals as provided in the plan agreement. The assets (held in investment options in accordance with the employee's selection) and the related liability are shown on the MSHSL's balance sheet at July 31, 2020.

#### 11. Risk Management

The MSHSL is exposed to various risks of loss related to: torts; theft of, damage to, or destruction of assets; errors or omissions; injuries to employees; natural disasters; and catastrophic injury. To cover its liabilities, the MSHSL purchases commercial insurance. There were no significant reductions in insurance coverage from the prior year. The amount of settlements did not exceed insurance coverage for each of the past three fiscal years.

#### 12. Long Term Contracts

The MSHSL has signed contracts with a television station and certain corporate sponsors. These contracts last from 3 to 11 years. The revenue from these contracts is recognized when earned. In addition, the MSHSL exchanges advertising for other non-monetary assets or services such as tournament equipment, and radio, television or print advertising. The value of the services exchanged is recorded in tournament revenue and expense accounts.

#### 13. Other Post-Employment Benefits

#### Plan Description

Following retirement, if the employee has reached the age of 58 or 60 depending on the employee's classification and has been employed by the MSHSL for 20 years, payment of medical, hospitalization, dental, and term life insurance premiums for the employee will be made by the MSHSL as if the individual were still on staff until the conclusion of the fiscal year the employee reaches age 65, subject to the approval of the insurance carriers. This arrangement qualifies as a single employer defined benefit plan.

For those qualified retirees that meet the criteria for a full medical, dental, and life insurance benefit, the MSHSL contributes 100% of the benefit cost.

The contribution requirements of the plan members and the MSHSL are established and may be amended by the MSHSL Board of Directors. The MSHSL finances the plan on a "pay-as-you-go" basis.

No assets have been accumulated in a trust that meets the criteria in paragraph 4 of GASB 75. The OPEB plan does not issue a stand-alone financial report.

#### Participants

Participants of the plan consisted of the following at August 1, 2018, the date of the latest actuarial valuation.

| Active employees        | 23 |
|-------------------------|----|
| Retired employees       | 1  |
| Dependents of retirees  | 1  |
| Total plan participants | 25 |

#### Total OPEB Liability

The MSHSL's total OPEB liability of \$670,228 was measured as of August 1, 2019 and was determined by an actuarial valuation as of August 1, 2019.

#### Actuarial Assumptions and Other Inputs

The total OPEB liability in the August 1, 2019 actuarial valuation was determined using the following actuarial assumptions and other inputs, applied to all periods included in the measurement unless otherwise specified:

| °S |
|----|
|    |
|    |
|    |
|    |

Mortality rates were based on Pub-2010 Public Retirement Plans Headcount-Weighted Mortality Tables (General, Teachers) with MP-2018 Generational Improvement Scale.

The discount rate was based on the estimated yield of 20-year AA-rated municipal bonds. The overall single discount rate is 3.10 percent.

#### 13. Other Post-Employment Benefits(Continued)

#### Changes in the Total OPEB Liability

| \$722,909 |
|-----------|
| 29,978    |
| 25,198    |
| (23,725)  |
| (7,559)   |
|           |
| (76,573)  |
| (52,681)  |
| \$670,228 |
|           |

#### **OPEB** Liability Sensitivity

The following presents the total OPEB liability of the MSHSL, calculated using the discount rate previously disclosed, as well as what the MSHSL's total OPEB liability would be if it were calculated using a discount rate that is 1.0 percentage-point lower or 1.0 percentage-point higher than the current discount rate:

|                      | 1.00%<br>Increase |         | <br>urrent    | 1.00%<br>Decrease |         |
|----------------------|-------------------|---------|---------------|-------------------|---------|
| Total OPEB Liability | \$                | 628,484 | \$<br>670,228 | \$                | 713,645 |

The following presents the total OPEB liability of the MSHSL, calculated using the health care cost trend previously disclosed, as well as what the MSHSL's total OPEB liability would be if it were calculated using health care cost trend rates that are 1.0 percentage-point lower or 1.0 percentage-point higher than the current health care cost trend rate:

|                      | -  | .00%<br>crease | <br>Current<br>Discount Rate |    | 1.00%<br>Decrease |  |
|----------------------|----|----------------|------------------------------|----|-------------------|--|
| Total OPEB Liability | \$ | 740,190        | \$<br>670,228                | \$ | 609,287           |  |

#### OPEB Expense and Deferred Outflows of Resources Related to OPEB

For the year ended July 31, 2020, the MSHSL recognized OPEB expense of \$27,031. At July 31, 2020, the MSHSL reported deferred outflows of resources and deferred inflows of resources related to OPEB from the following sources:

| -  | Balances at July 31, 2020 |                       |                                  |                 |  |  |  |
|--|---------------------------|-----------------------|----------------------------------|-----------------|--|--|--|
| _  |                           | l Outflows<br>sources | Deferred Inflows<br>of Resources |                 |  |  |  |
| Differences between expected and actual liability<br>Changes in assumptions<br>Employer contributions subsequent | \$                        | -                     | \$                               | 61,258<br>6,047 |  |  |  |
| to the measurement date  |                           | 11,318                |                                  | -               |  |  |  |
| Total  |                           | 11,318                |                                  | 67,305          |  |  |  |

The amount reported as deferred outflows of resources related to OPEB will be recognized in OPEB expense for the year ended July 31, 2021.

The amount reported as deferred inflows of resources related to OPEB will be recognized in OPEB expense as follows:

| Year Ended July 31 | OPEB Expense<br>Amount |
|--------------------|------------------------|
| 2021               | \$ (16,827)            |
| 2022               | (16,826)               |
| 2023               | (16,826)               |
| 2024               | (16,826)               |

#### 13. Other Post-Employment Benefits (Continued)

#### Changes in Actuarial Assumptions

The following changes in actuarial assumptions from the last valuation completed for the MSHSL as of August 1, 2018 are:

- The health care trend rates were changed to better anticipate short term and long term medical increases.
- The mortality tables were updated from the RP-2014 White Collar Mortality Tables with MP-2016 Generational Improvement Scale to the Pub-2010 Public Retirement Plans Headcount-Weighted Mortality Tables (General, Teachers) with MP-2018 Generational Improvement Scale.
- The salary increase rates were changed from a flat 3.00% per year for all employees to rates which vary by service and contract group.
- The discount rate was changed from 3.40% to 3.10%.
- These changes in assumptions decreased the liability \$7,559.

#### 14. COVID-19 Impact and Considerations

On March 11, 2020, the World Health Organization declared the outbreak of a coronavirus (COVID-19) a pandemic. Economic activity decreased in fiscal year 2020, including the cancellation of 15 MSHSL Tournaments. As a result, a decrease of approximately 17 percent of tournament and television revenue was received in fiscal year 2020. The circumstances surrounding COVID-19 create uncertainty in expectations for future revenue related to tournament ticket sales, sponsorships, and television fees for the 2020-21 fiscal year.

The MSHSL received a loan from BankVista in the amount of \$793,300 under the Paycheck Protection Program established by the Coronavirus Aid, Relief, and Economic Security (CARES) Act. The loan is subject to a note dated April 15, 2020 and may be forgiven to the extent proceeds of the loan are used for eligible expenditures such as payroll, benefits, rent and utilities. The amount of loan forgiveness will be determined by the lender and Small Business Administration (SBA). Any unforgiven portion of the PPP loan is payable over two years at an interest rate of 1%, with a deferral of payments for the first six months. The MSHSL believes it used loan proceeds for purposes consistent with the PPP Loan program and that its use of the proceeds will meet the conditions for full forgiveness of the loan.

The PPP Loan 2 program was established in December 2020. The MSHSL applied for this loan through BankVista in January 2021.

#### 15. Subsequent Event

During the 5th Special Session of the 91st Legislative Session, the Minnesota Legislature approved legislation that would allow the MSHSL to make a one-time transfer of up to \$500,000 from sales tax savings from the MSHSL Foundation to the MSHSL to address current budget shortfalls due to Covid-19. The funds could be used by the MSHSL to offset increases in school membership fees and help Regions and the MSHSL pay for section and state tournament expenses.

# REQUIRED SUPPLMENTARY INFORMATION

### SCHEDULE OF CHANGES IN TOTAL OPEB LIABILITY AND RELATED RATIOS -OTHER POSTEMPLOYMENT BENEFITS JULY 31, 2020

|  | <br>2020        | <br>2019        | <br>2018        |
|--|-----------------|-----------------|-----------------|
| Total OPEB Liability   |                 |                 |                 |
| Service cost   | \$<br>29,978    | \$<br>32,812    | \$<br>31,856    |
| Interest   | 25,198          | 24,005          | 22,559          |
| Benefit payments   | (23,725)        | (14,124)        | (11,583)        |
| Assumption changes   | (7,559)         | -               | -               |
| Difference between expected and actual experience                | <br>(76,573)    | <br>            | <br>            |
| Net change in total OPEB liability                               | \$<br>(52,681)  | \$<br>42,693    | \$<br>42,832    |
| Total OPEB liability - beginning                                 | <br>722,909     | <br>680,216     | <br>637,384     |
| Total OPEB liability - ending                                    | \$<br>670,228   | \$<br>722,909   | \$<br>680,216   |
| Covered-employee payroll   | \$<br>2,144,717 | \$<br>2,330,146 | \$<br>2,262,278 |
| Total OPEB liability as a percentage of covered employee payroll | 31%             | 31%             | 30%             |

This schedule is intended to show information for ten years. Additional years will be displayed as they become available.

The assets are not accumulated in a trust that meets the criteria in paragraph 4 of GASB 75.

The following changes in actuarial assumptions occurred for the year ended July 31, 2020:

- The health care trend rates were changed to better anticipate short term and long-term medical increases.
- The mortality tables were updated from the RP-2014 White Collar Mortality Tables with MP-2016 Generational Improvement Scale to the Pub-2010 Public Retirement Plans Headcount-Weighted Mortality Tables (General, Teachers) with MP-2018 Generational Improvement Scale.
- The discount rate was changed from 3.4 percent to 3.1 percent.
- The salary increase rates were changed from a flat 3.00% per year for all employees to rates which vary by service and contract group.

There were no changes to actuarial assumptions or plan provisions for the year ended July 31, 2019.

The following changes in actuarial assumptions occurred for the year ended July 31, 2018.

- The health care trend rates were changed to better anticipate short-term and long-term medical increases.
- The mortality tables were updated from the RP-2000 Combined Healthy Mortality Tables projected to 2014 with Scale BB to the RP-2014 White Collar Mortality Tables with MP-2016 Generational Improvement Scale.
- The discount rate was changed from 4.00 percent to 3.40 percent.
- The actuarial cost method was changed from projected unit credit to entry age as prescribed by GASB 75.
- The withdrawal tables were updated.

# **SUPPLEMENTAL INFORMATION**

## STATEMENT OF NET POSITION BY LOCATION JULY 31, 2020

|  |    | MSHSL         |        |          |         |          |          |         |
|--|----|---------------|--------|----------|---------|----------|----------|---------|
|  |    | OFFICE        | 1A     | 2A       | 3A      | 4A       | 5A       | 6A      |
| Assets<br>Current Assets   |    |               |        |          |         |          |          |         |
| Cash and cash equivalents (Note 2)   | \$ | 569,411       | 68,543 | 114,741  | 150,151 | 50,337   | 133,030  | 228,119 |
| Investments (Notes 2)  |    | 1,850,840     | -      | -        | -       | -        | -        | -       |
| Accounts receivable  |    | 447,288       | -      | -        | -       | -        | -        | -       |
| Accrued interest receivable<br>Prepaid items                                       |    | 490<br>22,309 | -      | -        | -       | -        | 78       | -       |
| i reputa terris  |    | 22,307        |        |          |         |          |          |         |
| Total current assets   | \$ | 2,890,338     | 68,543 | 114,741  | 150,151 | 50,337   | 133,108  | 228,119 |
| Noncurrent assets  |    |               |        |          |         |          |          |         |
| Restricted assets<br>Deferred compensation (Note 10)                               | \$ | 442,689       |        |          |         |          |          |         |
| Deterred compensation (Note 10)  | φ  | 442,009       |        |          |         |          |          |         |
| Capital assets   |    |               |        |          |         |          |          |         |
| Non-depreciable  | \$ | 318,564       | -      | -        | -       | -        | -        | -       |
| Depreciable-net of accumulated depreciation  |    | 399,807       |        |          |         |          |          | -       |
| Net capital assets (Note3)   | \$ | 718,371       |        | <u> </u> |         |          |          |         |
| Other assets   |    |               |        |          |         |          |          |         |
| Investments held for retirement benefits (Note 7)                                  | \$ | 292,419       |        |          |         |          |          | -       |
|  | ¢  | 1 452 470     |        |          |         |          |          |         |
| Total noncurrent assets  | \$ | 1,453,479     |        |          |         |          | <u> </u> |         |
| Total assets   | \$ | 4,343,817     | 68,543 | 114,741  | 150,151 | 50,337   | 133,108  | 228,119 |
| Deferred Outflows of Resources   |    |               |        |          |         |          |          |         |
| Deferred outflows of resources (Note 13)   | \$ | 11,318        |        | <u> </u> |         | <u> </u> |          |         |
| Liabilities and Net Position   |    |               |        |          |         |          |          |         |
| Current Liabilities  |    |               |        |          |         |          |          |         |
| Salaries payable   | \$ | 62,593        | -      | -        | -       | -        | -        | -       |
| Accounts Payable   |    | 28,646        | 131    | 40       | -       | -        | -        | -       |
| School expense reimbursement payable<br>Accrued employee benefits payable (Note 6) |    | -<br>173,297  | -      | -        | -       | -        | -        | -       |
| PPP loan payable (Note 14)   |    | 793,300       | -      | -        | -       | -        | -        | -       |
| Unearned income (Note 5)   |    | 2,807         |        |          |         |          | -        | -       |
| Total current liabilities  | \$ | 1,060,643     | 131    | 40       |         | <u> </u> |          |         |
| Noncurrent Liabilities   |    |               |        |          |         |          |          |         |
| Retirement benefits payable (Note 7)   | \$ | 302,896       | -      | -        | -       | -        | -        | -       |
| Total other post-employment benefits payable (Note 13)                             | Ŧ  | 670,228       | -      | -        | -       | -        | -        | -       |
| Deferred compensation (Note 10)  |    | 442,689       |        |          |         |          |          | -       |
| Total noncurrent liabilities   | \$ | 1,415,813     |        | <u> </u> |         | <u> </u> |          |         |
| Total Liabilities  | \$ | 2,476,456     | 131    | 40       |         | <u> </u> |          |         |
| Deferred Inflows of Resources  |    |               |        |          |         |          |          |         |
| Deferred inflows of resources (Note 13)  | \$ | 67,305        |        | <u> </u> |         | <u> </u> |          |         |
| Net Position (Note 8)  |    |               |        |          |         |          |          |         |
| Investment in capital assets   | \$ | 718,371       | -      | -        | -       | -        | -        | -       |
| Unrestricted   |    | 1,093,003     | 68,412 | 114,701  | 150,151 | 50,337   | 133,108  | 228,119 |
| Total Net Position   | \$ | 1,811,374     | 68,412 | 114,701  | 150,151 | 50,337   | 133,108  | 228,119 |
|  |    |               |        |          |         |          |          |         |

#### **SCHEDULE 1**

| ADMINIS<br>7A                   | TRATIVE RE            | EGIONS<br>1AA          | 2AA                        | <u>3AA</u>                 | 4AA                   | <u>5AA</u>             | 6AA                         |                        | <u>8AA</u>             | TOTAL<br>ADMINISTRATIVE<br>REGIONS      | C         | OMBINED<br>TOTAL  |
|---------------------------------|-----------------------|------------------------|----------------------------|----------------------------|-----------------------|------------------------|-----------------------------|------------------------|------------------------|---|-----------|---|
| 177,557<br>-<br>5,445<br>-<br>- | 97,875<br>-<br>-<br>- | 109,849<br>-<br>-<br>- | 144,683<br>-<br>3,891<br>- | 96,138<br>-<br>-<br>-<br>- | 67,110<br>-<br>-<br>- | 120,654<br>-<br>-<br>- | 106,994<br>-<br>-<br>-<br>- | 135,922<br>-<br>-<br>- | 120,553<br>-<br>-<br>- | \$ 1,922,256<br>-<br>9,336<br>78        | \$        | 2,491,667<br>1,850,840<br>456,624<br>568<br>22,309        |
| 183,002                         | 97,875                | 109,849                | 148,574                    | 96,138                     | 67,110                | 120,654                | 106,994                     | 135,922                | 120,553                | \$ 1,931,670                            | \$        | 4,822,008   |
|                                 |                       | <u> </u>               | <u> </u>                   | <u> </u>                   |                       | <u> </u>               | <u> </u>                    |                        |                        | <u>\$</u>                               | \$        | 442,689   |
| -                               | -                     | -<br>                  | -                          |                            | -                     |                        | -                           | -                      | -                      | \$                                      | \$        | 318,564<br>399,807  |
| <u> </u>                        |                       |                        |                            | ·                          |                       |                        |                             |                        |                        | \$                                      | \$        | 718,371   |
|                                 |                       |                        |                            |                            |                       |                        |                             |                        |                        | \$                                      | \$        | 292,419   |
|                                 |                       |                        |                            |                            |                       |                        |                             |                        |                        | \$                                      | \$        | 1,453,479   |
| 183,002                         | 97,875                | 109,849                | 148,574                    | 96,138                     | 67,110                | 120,654                | 106,994                     | 135,922                | 120,553                | \$ 1,931,670                            | \$        | 6,275,487   |
|                                 |                       |                        |                            | <u> </u>                   |                       |                        |                             |                        |                        | <u>\$</u>                               | <u>\$</u> | 11,318  |
| 16,486<br>23,300<br>-           | -<br>-<br>-           |                        | 1,322                      | -                          | 272                   | 11,815                 |                             |                        |                        | \$ 16,486<br>13,580<br>23,300<br>-<br>- | \$        | 79,079<br>42,226<br>23,300<br>173,297<br>793,300<br>2,807 |
| 39,786                          |                       |                        | 1,322                      | ·                          | 272                   | 11,815                 |                             |                        |                        | \$ 53,366                               | \$        | 1,114,009   |
| -                               | -<br>-                | -<br>-<br>             | -<br>-<br>                 | -<br>-<br>                 | -<br>-<br>-           | -<br>-                 | -<br>-<br>-                 | -<br>-<br>             |                        | \$ -<br>-<br>                           | \$        | 302,896<br>670,228<br>442,689                             |
| <u> </u>                        |                       |                        |                            |                            |                       |                        |                             |                        |                        | \$                                      | \$        | 1,415,813   |
| 39,786                          |                       |                        | 1,322                      | <u> </u>                   | 272                   | 11,815                 |                             |                        |                        | \$ 53,366                               | \$        | 2,529,822   |
|                                 |                       | <u>-</u>               |                            |                            |                       | <u>-</u>               | <u>-</u>                    |                        |                        | <u>\$</u>                               | \$        | 67,305  |
| 143,216                         | 97,875                | 109,849                | 147,252                    | 96,138                     | 66,838                | 108,839                | 106,994                     | 135,922                | 120,553                | \$                                      | \$        | 718,371<br>2,971,307                                      |
| 143,216                         | 97,875                | 109,849                | 147,252                    | 96,138                     | 66,838                | 108,839                | 106,994                     | 135,922                | 120,553                | \$ 1,878,304                            | \$        | 3,689,678   |

## STATEMENT OF REVENUES, EXPENSES, AND CHANGES IN NET POSITION BY LOCATION FOR THE YEAR END OF JULY 31, 2020

|  |    | MSHSL       |          |          |          |          |          |          |
|--|----|-------------|----------|----------|----------|----------|----------|----------|
|  |    | OFFICE      | 1A       | 2A       | 3A       | 4A       | 5A       | 6A       |
| Operating Revenues                           |    |             |          |          |          |          |          |          |
| Tournaments                                  | \$ | 5,957,146   | 425,379  | 330,328  | 359,771  | 183,147  | 376,697  | 501,230  |
| Television                                   |    | 680,489     | -        | -        | -        | -        | -        | -        |
| Membership services                          |    | 1,204,120   | -        | -        | -        | -        | -        | -        |
| Contest officials registration               |    | 230,540     | -        | -        | -        | -        | -        | -        |
| Sales of handbooks, rule books, and supplies |    | 145,894     | -        | -        | -        | -        | -        | -        |
| Other  |    | 128,423     | 237      |          |          | 498      | 1,769    | 8,206    |
| Total Operating Revenues                     | \$ | 8,346,612   | 425,616  | 330,328  | 359,771  | 183,645  | 378,466  | 509,436  |
| Operating Expenses                           |    |             |          |          |          |          |          |          |
| Tournaments                                  | \$ | 3,686,291   | 266,106  | 167,548  | 214,835  | 110,009  | 209,164  | 241,385  |
| School expense reimbursement                 | Ŷ  |             |          | 35,025   | -        |          |          |          |
| Membership services                          |    |             |          | 00,020   |          |          |          |          |
| Insurance                                    |    | 762,204     | 1,927    | 1,151    | 1,085    | 1,541    | 1,308    | 864      |
| Handbooks, rule books, and supplies          |    | 91,179      |          | -        | -        | -        | -        | -        |
| Other  |    | 44,920      | _        | _        | _        | _        | _        | _        |
| Fine arts programs                           |    | 19,763      | _        | _        | _        | _        | _        | _        |
| Officials program                            |    | 217,437     | -        |          | _        | -        | -        |          |
| Committees                                   |    | 10,927      | 2,341    | 3,479    | 9,353    | 681      | 3,192    | 2,769    |
| Board of directors                           |    | 54,069      | 2,341    | 3,479    | 9,555    | - 1001   | 5,192    | 2,709    |
| Salaries                                     |    |             | -        | 27 295   | -        |          | -        | -        |
|  |    | 2,208,892   | 46,247   | 37,385   | 66,984   | 40,520   | 44,654   | 60,603   |
| Employee benefits                            |    | 1,405,789   | 9,550    | 7,720    | -        | 8,363    | 9,221    | 12,443   |
| Insurance                                    |    | 22,786      | -        | -        | -        | -        | -        | -        |
| Legal  |    | 83,737      | -        | -        | -        | -        | -        | -        |
| Other professional services                  |    | 98,635      | 84,865   | 14,647   | 4,100    | 43,967   | 57,576   | 6,758    |
| Maintenance                                  |    | 34,601      | -        | -        | -        | -        | -        | -        |
| Utilities                                    |    | 37,654      | -        | -        | -        | -        | -        | -        |
| Postage                                      |    | 41,537      | -        | -        | -        | -        | -        | -        |
| Supplies                                     |    | 14,916      | 3,962    | 988      | 1,587    | 1,652    | 3,389    | 7,193    |
| Data processing and office equipment         |    | 75,276      | -        | -        | -        | -        | -        | -        |
| Computer support services                    |    | 85,294      | -        | -        | -        | -        | -        | -        |
| Website design and build                     |    | 163,152     | -        | -        | -        | -        | -        | -        |
| Public relations                             |    | 46,482      | 5,483    | 4,997    | -        | -        | 14,884   | -        |
| Corporate sponsor commission                 |    | 31,500      | -        | -        | -        | -        | -        | -        |
| Television consulting                        |    | 14,867      | -        | -        | -        | -        | -        | -        |
| Depreciation                                 |    | 48,204      | -        | -        | -        | -        | -        | -        |
| Other  |    | 172,640     | 54       | 562      |          | 260      | 1,035    | 2,076    |
| Total Operating Expenses                     | \$ | 9,472,752   | 420,535  | 273,502  | 297,944  | 206,993  | 344,423  | 334,091  |
| Operating Income (Loss)                      | \$ | (1,126,140) | 5,081    | 56,826   | 61,827   | (23,348) | 34,043   | 175,345  |
| Nonoperating Revenues (Expenses)             |    |             |          |          |          |          |          |          |
| Corporate partnership                        | \$ | 717,732     | -        | -        | -        | -        | -        | -        |
| Interest                                     | Ψ  | (79,369)    | _        | -        | 110      | _        | 223      | 47       |
| interest                                     |    | (75,505)    |          |          |          |          |          |          |
| Total Nonoperating Revenues (Expenses)       | \$ | 638,363     |          |          | 110      |          | 223      | 47       |
| Income Before Transfers                      | \$ | (487,777)   | 5,081    | 56,826   | 61,937   | (23,348) | 34,266   | 175,392  |
| Operating Transfers In                       |    | -           | 20,459   | 37,521   | 37,921   | 87,815   | 66,166   | 51,111   |
| Operating Transfers Out                      |    | (40,000)    | (11,164) | (48,608) | (38,303) | (44,779) | (61,664) | (84,976) |
| 1  |    | (           | (,+++)   |          |          |          |          |          |
| Change in Net Position                       | \$ | (527,777)   | 14,376   | 45,739   | 61,555   | 19,688   | 38,768   | 141,527  |
| Total Net Position - August 1                |    | 2,339,151   | 54,036   | 68,962   | 88,596   | 30,649   | 94,340   | 86,592   |
| Total Net Position - July 31                 | \$ | 1,811,374   | 68,412   | 114,701  | 150,151  | 50,337   | 133,108  | 228,119  |

| ADMINIS           | ADMINISTRATIVE REGIONS TOTAL ADMINISTRATIVE |                    |                     |                    |                    |                    |                    |                    |                    |                        |           | OMBINED                            |
|-------------------|---|--------------------|---------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|------------------------|-----------|------------------------------------|
| 7A                | 8A  | 1AA                | 2AA                 | 3AA                | 4AA                | 5AA                | 6AA                | 7AA                | 8AA                | REGIONS                | _         | TOTAL                              |
| 402,416           | 253,604                                     | 271,225            | 409,852             | 278,099            | 299,612            | 187,418<br>1,600   | 294,718            | 329,272            | 377,374            | \$ 5,280,142<br>1,600  | \$        | 11,237,288<br>682,089<br>1,204,120 |
| -                 | -   | -                  | -                   | -                  | -                  | -                  | -                  | -                  | -                  | -                      |           | 230,540                            |
| -                 | 4,680                                       |                    | 1,989               | 1,248              | 3,653              | 1,041              | 839                | 840                | -                  | 25,000                 |           | 145,894<br>153,423                 |
| 402,416           | 258,284                                     | 271,225            | 411,841             | 279,347            | 303,265            | 190,059            | 295,557            | 330,112            | 377,374            | \$ 5,306,742           | \$        | 13,653,354                         |
| 210,085           | 169,171                                     | 186,028            | 239,419             | 195,118            | 203,336            | 137,691            | 195,087            | 208,821            | 225,248            | \$ 3,179,051<br>35,025 | \$        | 6,865,342<br>35,025                |
| 1,037             | 1,798                                       | 450                | 1,175               | 1,199              | 1,597              | 1,336              | 461                | 1,111              | 450                | 18,490                 |           | 780,694                            |
| -                 | -   | -                  | -                   | -                  | -                  | -                  | -                  | -                  | -                  | -                      |           | 91,179                             |
| -                 | -   | -                  | -                   | -                  | -                  | -                  | -                  | -                  | -                  | -                      |           | 44,920<br>19,763                   |
| -                 | -   | -                  | -                   | -                  | -                  | -                  | -                  | -                  | -                  | -                      |           | 217,437                            |
| 5,448             | 5,970                                       | 3,495              | 1,967               | 257                | 1,022              | -                  | 72                 | 5,151              | 6,901              | 52,098                 |           | 63,025                             |
| 50,752            | 53,931                                      | 40,786             | 38,942              | 39,461             | 39,520             | -<br>39,227        | - 39,228           | 46,342             | 45,629             | - 730,211              |           | 54,069<br>2,939,103                |
| 10,480            | 10,615                                      | 8,422              | 8,042               | 8,149              | 7,720              | 6,346              | 8,100              | 9,569              | 5,740              | 130,480                |           | 1,536,269                          |
| -                 | -   | -                  | -                   | -                  | -                  | -                  | -                  | -                  | -                  | -                      |           | 22,786                             |
| 8,721             | 3,085                                       | 7,903              | -<br>5,993          | 3,628              | 4,960              | 3,572              | - 4,940            | -<br>5,918         | 2,431              | 263,064                |           | 83,737<br>361,699                  |
|                   | - 5,005                                     |                    |                     | - 5,020            | -                  |                    |                    |                    | 2,431              | - 205,004              |           | 34,601                             |
| -                 | -   | -                  | -                   | -                  | -                  | -                  | -                  | -                  | -                  | -                      |           | 37,654                             |
| -<br>9,097        | 4,404                                       | - 700              | 4,179               | -<br>1,794         | -<br>965           | - 1,827            | - 2,947            | -<br>4,559         | 2,125              | - 51,368               |           | 41,537<br>66,284                   |
| -                 | -   |                    |                     | -                  | -                  | - 1,027            | 2,947              | -                  | - 2,125            |                        |           | 75,276                             |
| -                 | -   | -                  | -                   | -                  | -                  | -                  | -                  | -                  | -                  | -                      |           | 85,294                             |
| -                 | 16,370                                      | -                  | -                   | -                  | -                  | -                  | -                  | -                  | 3,204              | - 44,938               |           | 163,152<br>91,420                  |
| -                 | - 10,570                                    | -                  | -                   | -                  | -                  | -                  | -                  | -                  | - 5,204            |                        |           | 31,500                             |
| -                 | -   | -                  | -                   | -                  | -                  | -                  | -                  | -                  | -                  | -                      |           | 14,867                             |
| 2,010             | 1,832                                       | 109                | 2,543               | - 1,437            | -                  | 3,934              | -                  | - 10               | -                  | - 15,862               |           | 48,204<br>188,502                  |
| 297,630           | 267,176                                     | 247,893            | 302,260             | 251,043            | 259,120            | 193,933            | 250,835            | 281,481            | 291,728            | \$ 4,520,587           | \$        | 13,993,339                         |
| 104,786           | (8,892)                                     |                    |                     |                    |                    |                    |                    |                    |                    |                        |           |                                    |
| 104,780           | (0,092)                                     | 23,332             | 109,581             | 28,304             | 44,145             | (3,874)            | 44,722             | 48,631             | 85,646             | \$ 786,155             | <u>\$</u> | (339,985)                          |
| -                 | -   | -                  | -                   | -                  | -                  | -                  | -                  | -                  |                    |                        | \$        | 717,732                            |
| 20                | 96  | 225                |                     |                    |                    | 853                | 49                 | 31                 | 221                | 1,875                  |           | (77,494)                           |
| 20                | 96  | 225                |                     |                    |                    | 853                | 49                 | 31                 | 221                | \$ 1,875               | \$        | 640,238                            |
| 104,806           | (8,796)                                     | 23,557             | 109,581             | 28,304             | 44,145             | (3,021)            | 44,771             | 48,662             | 85,867             | \$ 788,030             | \$        | 300,253                            |
| 9,266<br>(47,589) | 55,633<br>(15,499)                          | 39,339<br>(25,874) | 76,527<br>(117,595) | 79,901<br>(60,625) | 55,859<br>(69,991) | 86,269<br>(33,898) | 83,408<br>(70,820) | 64,388<br>(45,988) | 44,735<br>(78,945) | 896,318<br>(856,318)   |           | 896,318<br>(896,318)               |
| 66,483            | 31,338                                      | 37,022             | 68,513              | 47,580             | 30,013             | 49,350             | 57,359             | 67,062             | 51,657             | \$ 828,030             | \$        | 300,253                            |
| 76,733            | 66,537                                      | 72,827             | 78,739              | 48,558             | 36,825             | 59,489             | 49,635             | 68,860             | 68,896             | 1,050,274              |           | 3,389,425                          |
| 143,216           | 97,875                                      | 109,849            | 147,252             | 96,138             | 66,838             | 108,839            | 106,994            | 135,922            | 120,553            | \$ 1,878,304           | \$        | 3,689,678                          |

### STATEMENT OF CASH FLOWS BY LOCATION FOR THE YEAR END OF JULY 31, 2020

|  |          | MSHSL                |           | 2.4       | 2.4       |                 |           | <u></u>   |
|--|----------|----------------------|-----------|-----------|-----------|-----------------|-----------|-----------|
| Cash Flows from Operating Activities   |          | DFFICE               | 1A        | 2A        | 3A        | 4A              | 5A        | 6A        |
| Cash received from customers   | \$       | 5,494,680            | 425,616   | 330,692   | 359,771   | 183,645         | 378,766   | 509,436   |
| Cash received from schools   | ψ        | 1,204,120            | -125,010  |           |           |                 |           |           |
| Payments to suppliers for goods and services                                       |          | (4,383,262)          | (364,857) | (193,332) | (207,425) | (158,895)       | (290,548) | (362,976) |
| Payments to employees for services   |          | (2,268,765)          | (46,247)  | (37,385)  | (90,416)  | (40,520)        | (44,654)  | (60,603)  |
| Payments for fringe benefits   |          | (1,364,773)          | (9,550)   | (7,720)   | -         | (8,363)         | (9,221)   | (12,443)  |
| Payments to schools  |          | -                    | -         | (98,886)  | (21,792)  | -               | (18,806)  | -         |
|  |          | (                    |           | (,,,,,)   |           | (2, 1, 2, 2, 2) |           |           |
| Net Cash Provided By (Used In) Operating Activities                                | _        | (1,318,000)          | 4,962     | (6,631)   | 40,138    | (24,133)        | 15,537    | 73,414    |
| Cash Flows from Non-Capital and Related Financing Activities                       |          |                      |           |           |           |                 |           |           |
| Corporate partnership  | \$       | 717,732              | -         | -         | -         | -               | -         | -         |
| PPP loan   |          | 793,300              | -         | -         | -         | -               | -         | -         |
| Operating transfers in   |          | -                    | 20,459    | 37,521    | 38,435    | 87,815          | 66,166    | 51,111    |
| Operating transfers out  |          | (40,000)             | (11,164)  | (48,608)  | (38,303)  | (44,779)        | (61,664)  | (84,976)  |
| Net Cash Provided By (Used In) Non-Capital   |          |                      |           |           |           |                 |           |           |
| and Related Financing Activities   | \$       | 1,471,032            | 9,295     | (11,087)  | 132       | 43,036          | 4,502     | (33,865)  |
|  |          |                      |           |           |           |                 |           |           |
| Cash Flows from Investing Activities   |          |                      |           |           |           |                 |           |           |
| Interest on investments  | \$       | (73,736)             | -         | -         | 110       | -               | 236       | 47        |
| Proceeds from sales and maturities of investments                                  |          | 2,072,070            | -         | -         | -         | -               | -         | -         |
| Purchases of investments   |          | (2,036,045)          |           |           |           |                 |           |           |
| Net Cash Provided By (Used In) Investing Activities                                | \$       | (37,711)             |           |           | 110       |                 | 236       | 47        |
| Net Increase (Decrease) in Cash and Cash Equivalents                               | \$       | 115,321              | 14,257    | (17,718)  | 40,380    | 18,903          | 20,275    | 39,596    |
| -  |          |                      |           |           |           |                 |           |           |
| Cash and Cash Equivalents - August 1   | _        | 454,090              | 54,286    | 132,459   | 109,771   | 31,434          | 112,755   | 188,523   |
| Cash and Cash Equivalents - July 31  | \$       | 569,411              | 68,543    | 114,741   | 150,151   | 50,337          | 133,030   | 228,119   |
|  |          |                      |           |           |           |                 |           |           |
| Reconciliation of Operating Income (Loss) to Net Cash                              |          |                      |           |           |           |                 |           |           |
| Provided By (Used In) Operating Activities   | \$       | (1,126,140)          | 5,081     | 56,826    | 61,827    | (23,348)        | 34,043    | 175,345   |
| Operating Income (Loss)<br>Adjustments to Reconcile Net Operating Income (Loss) to | +        | (-)))                |           |           |           |                 |           |           |
| Net Cash Provided By (Used In) Operating Activities                                |          |                      |           |           |           |                 |           |           |
| Depreciation   | <i>•</i> | 10.001               |           |           |           |                 |           |           |
| (Increase) Decrease in accounts receivable   | \$       | 48,204               | -         | -         | -         | -               | -         | -         |
| (Increase) Decrease in prepaid expenses  |          | (145,149)<br>(1,596) | -         | 364       | -         | -               | 300       | -         |
| (Increase) Decrease in deferred outflows of resources                              |          | (1,390)<br>12,407    | -         | -         | -         | -               | -         | -         |
| Increase (Decrease) in deferred inflows of resources                               |          | 67,305               | _         | _         | _         | -               | _         | _         |
| Increase (Decrease) in salaries payable  |          | (59,873)             | -         | -         | -         | -               | -         | -         |
| Increase (Decrease) in accounts payable  |          | (69,119)             | (119)     | 40        | -         | (785)           | -         | -         |
| Increase (Decrease) in school expense reimbursement payable                        |          | -                    | -         | (63,861)  | (21,689)  | -               | (18,806)  | (101,931) |
| Increase (Decrease) in short-term accrued employee benefits payable                |          | 48,013               | -         | -         |           | -               |           |           |
| Increase (Decrease) in unearned income   |          | (5,343)              | -         | -         | -         | -               | -         | -         |
| Increase (Decrease) in net other post-employment benefits payable                  |          | (52,681)             | -         | -         | -         | -               | -         | -         |
| Increase (Decrease) in retirement benefits payable                                 | _        | (34,028)             |           |           |           |                 |           |           |
| Total adjustments  | \$       | (191,860)            | (119)     | (63,457)  | (21,689)  | (785)           | (18,506)  | (101,931) |
| Not Cash Provided By (Ilead In) Operating Activities                               | <u>.</u> |                      |           |           |           |                 |           |           |
| Net Cash Provided By (Used In) Operating Activities                                | \$       | (1,318,000)          | 4,962     | (6,631)   | 40,138    | (24,133)        | 15,537    | 73,414    |
| Non cash Operating Activities  |          |                      |           |           |           |                 |           |           |

Non-cash Operating Activities

The MSHSL has \$1,501,067 of non-monetary exchange revenues and expenses.

| ADMINISTRATIVE REGIONS TOTAL ADMINISTRATIVE |           |           |           |           |           |              |           |           |           |              |    | OMBINED                 |
|---|-----------|-----------|-----------|-----------|-----------|--------------|-----------|-----------|-----------|--------------|----|-------------------------|
| 7A  | 8A        | 1AA       | 2AA       | 3AA       | 4AA       | 5AA          | 6AA       | 7AA       | 8AA       | REGIONS      |    | TOTAL                   |
| 397,673                                     | 258,734   | 271,225   | 409,989   | 279,347   | 303,524   | 193,959<br>- | 295,557   | 354,599   | 377,374   | \$ 5,329,907 | \$ | 10,824,587<br>1,204,120 |
| (237,946)                                   | (213,245) | (198,685) | (255,531) | (203,433) | (211,703) | (155,755)    | (203,507) | (250,681) | (240,359) | (3,748,878)  |    | (8,132,140)             |
| (37,088)                                    | (53,931)  | (40,786)  | (38,942)  | (39,461)  | (39,520)  | (27,412)     | (39,228)  | (46,342)  | (45,629)  | (728,164)    |    | (2,996,929)             |
| (7,658)                                     | -         | (8,422)   | (8,042)   | (8,149)   | (7,720)   | (6,346)      | (8,100)   | (9,569)   | (5,740)   | (117,043)    |    | (1,481,816)             |
|   | (25,684)  |           | (48,691)  |           |           | (16,423)     |           | (51,080)  |           | (281,362)    |    | (281,362)               |
| 114,981                                     | (34,126)  | 23,332    | 58,783    | 28,304    | 44,581    | (11,977)     | 44,722    | (3,073)   | 85,646    | \$ 454,460   | \$ | (863,540)               |
| -   | -         | -         | -         | -         | -         | -            | -         | -         | -         | \$ -         | \$ | 717,732                 |
| -   | -         | -         | -         | -         | -         | -            | -         | -         | -         | -            |    | 793,300                 |
| 9,266                                       | 55,633    | 39,339    | 76,527    | 79,901    | 55,859    | 86,269       | 83,408    | 64,388    | 45,365    | 897,462      |    | 897,462                 |
| (47,589)                                    | (15,499)  | (25,874)  | (117,595) | (60,625)  | (69,991)  | (33,898)     | (70,818)  | (45,988)  | (78,945)  | (856,316)    |    | (896,316)               |
| (38,323)                                    | 40,134    | 13,465    | (41,068)  | 19,276    | (14,132)  | 52,371       | 12,590    | 18,400    | (33,580)  | \$ 41,146    | \$ | 1,512,178               |
|   |           |           |           |           |           |              |           |           |           |              |    |                         |
| 20  | 96        | 225       | -         | -         | -         | 853          | 47        | 31        | 221       | \$ 1,886     | \$ | (71,850)                |
| -   | -         | -         | -         | -         | -         | -            | -         | -         |           | -            | -  | 2,072,070               |
|   |           |           |           |           |           |              |           |           |           |              |    | (2,036,045)             |
| 20  | 96        | 225       |           |           |           | 853          | 47        | 31        | 221       | \$ 1,886     | \$ | (35,825)                |
| 76,678                                      | 6,104     | 37,022    | 17,715    | 47,580    | 30,449    | 41,247       | 57,359    | 15,358    | 52,287    | \$ 497,492   |    | 612,813                 |
| 100,879                                     | 91,771    | 72,827    | 126,968   | 48,558    | 36,661    | 79,407       | 49,635    | 120,564   | 68,266    | 1,424,764    |    | 1,878,854               |
| 177,557                                     | 97,875    | 109,849   | 144,683   | 96,138    | 67,110    | 120,654      | 106,994   | 135,922   | 120,553   | \$ 1,922,256 | \$ | 2,491,667               |
|   | <u>`</u>  |           | <u>`</u>  |           |           | `            | `         | `         | `         |              |    |                         |
| 104,786                                     | (8,892)   | 23,332    | 109,581   | 28,304    | 44,145    | (3,874)      | 44,722    | 48,631    | 85,646    | \$ 786,155   | \$ | (339,985)               |
|   |           |           |           |           |           |              |           |           |           |              |    |                         |
| -   | -         | -         | -         | -         | -         | -            | -         | -         | -         |              | \$ | 48,204                  |
| (4,746)                                     | -         | -         | (1,852)   | -         | 259       | 3,900        | -         | -         | -         | (1,775)      |    | (146,924)               |
| -   | 450       | -         | -         | -         | -         | -            | -         | -         | -         | 450          |    | (1,146)                 |
| -   | -         | -         | -         | -         | -         | -            | -         | -         | -         | -            |    | 12,407<br>67,305        |
| 16,486                                      | -         | -         | -         | -         | -         | -            | -         | -         | -         | 16,486       |    | (43,387)                |
| (1,545)                                     | -         | -         | (855)     | -         | 177       | 4,420        | -         | (624)     | -         | 709          |    | (68,410)                |
| -   | (25,684)  | -         | (48,091)  | -         | -         | (16,423)     | -         | (51,080)  | -         | (347,565)    |    | (347,565)               |
| -   | -         | -         | -         | -         | -         | -            | -         | -         | -         | -            |    | 48,013                  |
| -   | -         | -         | -         | -         | -         | -            | -         | -         | -         | -            |    | (5,343)                 |
| -   | -         | -         | -         | -         | -         | -            | -         | -         | -         | -            |    | (52,681)                |
|   |           |           |           |           |           |              |           |           |           |              |    | (34,028)                |
| 10,195                                      | (25,234)  |           | (50,798)  |           | 436       | (8,103)      |           | (51,704)  |           | \$ (331,695) | \$ | (523,555)               |
| 114,981                                     | (34,126)  | 23,332    | 58,783    | 28,304    | 44,581    | (11,977)     | 44,722    | (3,073)   | 85,646    | \$ 454,460   | \$ | (863,540)               |

### SCHEDULE OF TOURNAMENT REVENUES AND DIRECT EXPENSES FOR THE YEAR END OF JULY 31, 2020

|                       | N            | ISHSL OFFIC        | E  | ADMINIS      | STRATIVE R         | EGIONS   | COMBINED TOTAL |                    |  |  |
|-----------------------|--------------|--------------------|--|--------------|--------------------|--|----------------|--------------------|--|--|
|                       | Revenues     | Direct<br>Expenses | Excess<br>(Deficiency)<br>of Revenues<br>Over Direct<br>Expenses | Revenues     | Direct<br>Expenses | Excess<br>(Deficiency)<br>of Revenues<br>Over Direct<br>Expenses | Revenues       | Direct<br>Expenses | Excess<br>(Deficiency)<br>of Revenues<br>Over Direct<br>Expenses |  |
| Tournament            |              |                    |  |              |                    |  |                |                    |  |  |
| Baseball              |              | \$ 5,339           |  | \$ - 5       |                    |  |                | \$ 21,650          |  |  |
| Boys' basketball      | 931          | 11,960             | (11,029)   | 985,095      | 364,206            | 620,889  | 986,026        | 376,166            | 609,860  |  |
| Girls' basketball     | 186,422      | 202,791            | (16,369)   | 745,170      | 360,506            | 384,664  | 931,592        | 563,297            | 368,295  |  |
| Cross country running | 17,040       | 39,719             | (22,679)   | 31,212       | 62,578             | (31,366)   | 48,252         | 102,297            | (54,045)   |  |
| Football              | 1,037,135    | 219,739            | 817,396  | 1,026,851    | 499,944            | 526,907  | 2,063,986      | 719,683            | 1,344,303  |  |
| Golf                  | -            | 6,627              | (6,627)  | 6,100        | 12,848             | (6,748)  | 6,100          | 19,475             | (13,375)   |  |
| Girls' gymnastics     | 55,795       | 82,870             | (27,075)   | 29,492       | 57,295             | (27,803)   | 85,287         | 140,165            | (54,878)   |  |
| Boys' hockey          | 1,570,627    | 461,550            | 1,109,077  | 675,106      | 265,690            | 409,416  | 2,245,733      | 727,240            | 1,518,493  |  |
| Nordic ski racing     | 4,925        | 22,449             | (17,524)   | 5,086        | 36,295             | (31,209)   | 10,011         | 58,744             | (48,733)   |  |
| Alpine skiing         | 4,538        | 19,399             | (14,861)   | 789          | 34,630             | (33,841)   | 5,327          | 54,029             | (48,702)   |  |
| Soccer                | 224,675      | 82,525             | 142,150  | 308,059      | 209,293            | 98,766   | 532,734        | 291,818            | 240,916  |  |
| Girls' softball       | -            | 4,729              | (4,729)  | 483          | 12,351             | (11,868)   | 483            | 17,080             | (16,597)   |  |
| Boys' swimming        | 59,039       | 50,315             | 8,724  | 58,412       | 57,067             | 1,345  | 117,451        | 107,382            | 10,069   |  |
| Girls' swimming       | 63,528       | 50,849             | 12,679   | 80,913       | 72,456             | 8,457  | 144,441        | 123,305            | 21,136   |  |
| Boys' tennis          | -            | 1,875              | (1,875)  | 950          | 4,082              | (3,132)  | 950            | 5,957              | (5,007)  |  |
| Girls' tennis         | 6,565        | 37,698             | (31,133)   | 8,390        | 82,119             | (73,729)   | 14,955         | 119,817            | (104, 862)   |  |
| Track and field       | -            | 3,539              | (3,539)  | 1,025        | 31,609             | (30,584)   | 1,025          | 35,148             | (34,123)   |  |
| Girls' volleyball     | 233,260      | 181,016            | 52,244   | 616,143      | 291,386            | 324,757  | 849,403        | 472,402            | 377,001  |  |
| Wrestling             | 511,022      | 258,055            | 252,967  | 286,565      | 238,910            | 47,655   | 797,587        | 496,965            | 300,622  |  |
| Synchronized swimming | g -          | 405                | (405)  | -            | -                  | -  | -              | 405                | (405)  |  |
| Adapted soccer        | 9,053        | 14,123             | (5,070)  | -            | -                  | -  | 9,053          | 14,123             | (5,070)  |  |
| Adapted floor hockey  | -            | 7,634              | (7,634)  | -            | -                  | -  | -              | 7,634              | (7,634)  |  |
| Adapted softball      | -            | 2,413              | (2,413)  | -            | -                  | -  | -              | 2,413              | (2,413)  |  |
| Adapted bowling       | -            | 1,814              | (1,814)  | -            | -                  | -  | -              | 1,814              | (1,814)  |  |
| Debate                | -            | 22,713             | (22,713)   | 1,792        | 26,108             | (24,316)   | 1,792          | 48,821             | (47,029)   |  |
| Speech                | -            | 1,274              | (1,274)  | 2,872        | 13,760             | (10,888)   | 2,872          | 15,034             |  |  |
| One-act play          | 19,562       | 20,436             | (874)  | 42,600       | 78,018             | (35,418)   | 62,162         | 98,454             | (36,292)   |  |
| Girls' hockey         | 244,337      | 260,503            | (16,166)   | 195,678      | 125,091            | 70,587   | 440,015        | 385,594            | 54,421   |  |
| Music                 | -            | -                  | -  | 68,858       | 137,484            | (68,626)   | 68,858         | 137,484            | (68,626)   |  |
| Cheerleading          | -            | 1,188              | (1,188)  | -            | -                  | -  | -              | 1,188              | (1,188)  |  |
| Girls' dance team     | 207,625      | 100,632            | 106,993  | 98,737       | 80,340             | 18,397   | 306,362        | 180,972            | 125,390  |  |
| Lacrosse              |              | 3,105              | (3,105)  | -            | 4,840              | (4,840)  |                | 7,945              | (7,945)  |  |
| Visual arts           | -            | 2,169              | (2,169)  | 3,764        | 3,834              | (70)   | 3,764          | 6,003              | (2,239)  |  |
| Robotics              | -            | 1,879              | (1,879)  |              |                    | (, , ,   |                | 1,879              | (1,879)  |  |
| Clay Target           | -            | 1,892              | (1,892)  | -            | -                  | -  | -              | 1,892              | (1,892)  |  |
| Advertising           | 1,501,067    | 1,501,067          |  | -            | -                  | -  | 1,501,067      | 1,501,067          |  |  |
| C C                   |              |                    |  |              |                    |  |                |                    |  |  |
| Total                 | \$ 5,957,146 | \$3,686,291        | \$2,270,855  | \$ 5,280,142 | \$ 3,179,051       | \$ 2,101,091   | \$11,237,288   | \$6,865,342        | \$ 4,371,946   |  |