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# MINNESOTA STATE HIGH SCHOOL LEAGUE BROOKLYN CENTER, MINNESOTA

# **ANNUAL FINANCIAL REPORT**

# YEAR ENDED JULY 31, 2019

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# ORGANIZATION 2019

Term Expires

#### **BOARD OF DIRECTORS**

	nt 2020
Craig Anderson, Vice President	
Bill Adams	
Kristen Amundson*	
Dustin Bosshart	
Joel Boyd*	
Mike Domin	
Brian Hegseth	
Jill Johnson	
Eric Lehtola	
Blaine Novak	
Russ Reetz	
Frank White*	

## **EXECUTIVE STAFF**

Erich Martens, Executive Director	Indefinite
Lisa Lissimore, Associate Director	Indefinite
Bob Madison, Associate Director	Indefinite
Craig Perry, Associate Director	Indefinite
Jody Redman, Associate Director	

\* Appointed by the Governor

# **FINANCIAL SECTION**



# STATE OF MINNESOTA OFFICE OF THE STATE AUDITOR

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(651) 296-2551 (Voice) (651) 296-4755 (Fax) state.auditor@state.mn.us (E-mail) 1-800-627-3529 (Relay Service)

#### **INDEPENDENT AUDITOR'S REPORT**

Board of Directors Minnesota State High School League Brooklyn Center, Minnesota

#### **Report on the Financial Statements**

We have audited the accompanying financial statements of the Minnesota State High School League (MSHSL) as of and for the year ended July 31, 2019, and the related notes to the financial statements, which collectively comprise the MSHSL's basic financial statements, as listed in the table of contents.

#### Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

#### Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We did not audit the financial statements of Regions 3A, 6A, 7A, 8A, 7AA, and 8AA, which represent approximately 12 percent, 14 percent, and 15 percent, respectively, of the assets, net position, and revenues of the MSHSL. Those statements were audited by other auditors whose reports thereon have been furnished to us, and our opinion, insofar as it relates to the amounts included for those listed regions of the MSHSL, is based solely on the reports of the other auditors. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the MSHSL's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the MSHSL's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

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We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### **Opinion**

In our opinion, based on our audit and the reports of the other auditors, the financial statements referred to above present fairly, in all material respects, the financial position of the MSHSL as of July 31, 2019, and the changes in its financial position and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

#### **Other Matters**

#### Required Supplementary Information

Accounting principles generally accepted in the United States of America require that the Management's Discussion and Analysis and Required Supplementary Information as listed in the table of contents be presented to supplement the basic financial statements. Such information, although not part of the basic financial statements, is required by the Governmental Accounting Standards Board, who considers it to be an essential part of financial reporting for placing the basic financial statements in an appropriate operational, economic, or historical context. We have applied certain limited procedures to the required supplementary information in accordance with auditing standards generally accepted in the United States of America, which consisted of inquiries of management about the methods of preparing the information and comparing the information for consistency with management's responses to our inquiries, the basic financial statements, and other knowledge we obtained during our audit of the basic financial statements. We do not express an opinion or provide any assurance on the information because the limited procedures do not provide us with sufficient evidence to express an opinion or provide any assurance.

#### Supplemental Information

Our audit was conducted for the purpose of forming an opinion on the financial statements that collectively comprise the MSHSL's basic financial statements. The Supplemental Information as listed in the table of contents is presented for purposes of additional analysis and is not a required part of the basic financial statements. The Supplemental Information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the basic financial statements. Such information has been subjected to the auditing procedures applied in the audit of the basic financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the basic financial statements or to the basic financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the Supplemental Information is fairly stated, in all material respects, in relation to the basic financial statements as a whole.

M2/A.Ba

JULIE BLAHA STATE AUDITOR

GREG HIERLINGER, CPA DEPUTY STATE AUDITOR

March 17, 2020

# MANAGEMENT'S DISCUSSION AND ANALYSIS JULY 31, 2019

# (Unaudited)

# Introduction

The discussion and analysis of the Minnesota State High School League's (MSHSL) financial statements provides an overview of the financial position and activities of the League for the year ended July 31, 2019. The discussion has been prepared by management and should be read in conjunction with the financial statements and the accompanying notes.

# **Financial Statements**

The MSHSL's Management's Discussion and Analysis (MD&A) report serves as an introduction to the basic financial statements. The basic financial statements consist of two parts: the financial statements and notes to the financial statements. The MD&A (this section) is required to accompany the basic financial statements and, therefore, is included as required supplementary information.

The MSHSL presents three financial statements: the Statement of Net Position; the Statement of Revenues, Expenses, and Changes in Net Position; and the Statement of Cash Flows. These financial statements provide information about activities of the MSHSL as a whole and present a longer-term view of the League's finances.

## **Statement of Net Position**

The Statement of Net Position presents the financial position of the League at the end of the fiscal year, under a classified balance sheet format that reflects current and noncurrent assets and liabilities, and reports net position under the following classifications:

- **Investment in capital assets.** This category includes property and equipment, net of accumulated depreciation.
- **Unrestricted.** Includes assets that are not subject to limitations or stipulations imposed by external entities and that have not been set aside for capital purposes. These assets are available for any purpose of the League and include resources that may be reserved for specific purposes as determined by management, financial, or Board of Directors policies.

The League's assets, deferred outflows of resources, liabilities, and net position at July 31, 2019 and 2018, are summarized below.

	 2019	 2018	Percentage Change
Current assets	\$ 3,904,382	\$ 3,694,537	5.7%
Noncurrent assets	1,028,006	1,063,417	(3.3%)
Capital assets	766,575	814,779	(5.9%)
Total assets	\$ 5,698,963	\$ 5,572,733	2.3%
Deferred outflows of resources	\$ 23,725	\$ 14,124	6.8%
Current liabilities	\$ 909,990	\$ 809,635	12.4%
Noncurrent liabilities	1,423,273	1,480,709	(3.9%)
Total liabilities	\$ 2,333,263	\$ 2,290,344	1.9%
Investment in capital assets	\$ 766,575	\$ 814,779	(5.9%)
Unrestricted	2,622,850	2,481,734	5.7%
Total net position	\$ 3,389,425	\$ 3,296,513	2.8%

Current assets at July 31, 2019, totaled \$3,904,382, an increase of 5.7% or \$209,845. Current assets consist primarily of cash and cash equivalents, investments in negotiable and nonnegotiable certificates of deposit, equity securities and accounts receivable. Accounts receivable consists primarily of television fees owed to the League for tournaments held in 2019.

Capital assets, net of accumulated depreciation, totaled \$766,575. There were no capital assets purchased in 2019. A \$48,204 decrease in capital assets is due to the depreciation expense recorded in 2019. The noncurrent assets consist of deferred compensation under section 457(b) of the Internal Revenue Code for the executive staff and investments held for retirement benefits payable to employees who have met certain eligibility criteria for payment of sick leave balances.

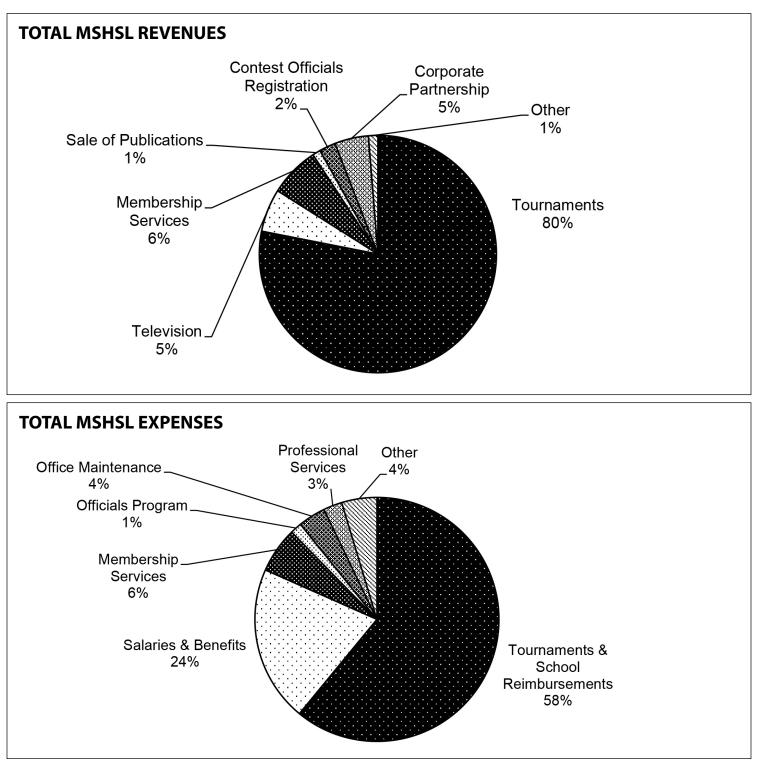
Current liabilities totaled \$909,990 at July 31, 2019, a 12.4% increase or \$100,355. Current liabilities primarily consist of school expense reimbursement, retirement benefits, salary and other accrued liabilities. The school expense reimbursement liability increased \$203,475. The retirement benefits payable in current liabilities is \$172,589 in 2019. Noncurrent liabilities totaled \$1,423,273 at July 31, 2019, a decrease of 3.9% or \$57,436. Noncurrent liabilities consist of retirement benefits payable, other post-employment benefits and deferred compensation. The other post-employment benefit liabilities increased \$42,693 in 2019.

# Statement of Revenues, Expenses, and Changes in Net Position

The Statement of Revenues, Expenses, and Changes in Net Position presents the League's operating and nonoperating financial activity during the year. This statement displays the net income or loss from operations. Operating revenues are those generated by the League's principal ongoing operations such as tournaments, membership fees, official's registrations, and sale of publications. Corporate partnerships are considered nonoperating revenue because the League does not give equal value in exchange for the resources received.

The League's revenues, expenses and changes in net position for the years ended July 31, 2019 and 2018, are summarized below.

	2019	2018	Percentage Change
Operating revenues			
Tournaments	13,567,377	12,688,851	6.9%
Television	852,200	851,200	0.1%
Membership services	998,011	1,009,557	(1.1%)
Contest officials registration	308,967	347,184	(11.0%)
Sale of publications	124,754	186,605	(33.1%)
Other	209,967	172,086	22.0%
Total operating revenues	\$ 16,061,276	\$ 15,255,483	5.3%
Operating expenses Tournaments and school reimbursements	\$ 9,811,974	9,555,192	2.7%
Membership services	$ $	\$ 5,555,152 991,393	(3.4%)
Officials program	268,643	276,700	(2.9%)
Salaries and benefits	4,064,876	4,143,714	(1.9%)
Professional services	531,078	392,754	35.2%
Office maintenance	672,277	426,562	57.6%
Other	671,392	666,644	(0.7%)
Total operating expenses	\$ 16,977,494	\$ 16,452,959	3.2%
	<u> </u>	<u> </u>	0.2/0
Operating income (loss)	\$ (916,218)	\$ (1,197,476)	23.5%
Non-operating revenues (expenses)			
Corporate partnership	\$ 936,349	\$ 939,340	(0.3%)
Interest	$ $	\$ 555,540 89,974	(33.8%)
Total non-operating revenues (expenses)	\$ 995,926	\$ 1,029,314	(3.2%)
Total non-operating revenues (expenses)	φ 550,520	φ 1,025,014	(0.270)
Change in net position	\$ 79,708	\$ (168,162)	147.4%
Net position, August 1, as previously reported	\$ 3,296,513	\$ 3,819,693	(13.7%)
Prior period adjustment	13,204	(355,018)	
Net position, August 1, as restated (Note 14)	\$ 3,309,717	\$ 3,464,675	(4.5%)
Net position, July 31	\$ 3,389,425	\$ 3,296,513	2.8%



For the year ended July 31, 2019, tournament revenue totaled \$13,567,377, an increase of \$878,526 or 6.9%. The major portion of this tournament revenue was the sale of tickets for admission to the events. Significantly less people attended the tournaments in 2019 than in 2018. The decrease in attendance was offset by a ticket price increase. Other tournament revenue consists of program sales, t-shirt and souvenir sales, and program advertising.

Television revenues remained steady in 2019. Television revenues will increase by \$15,000 or 1.75% in 2020. The League's Board of Directors originally signed a 10-year, \$9.7 million contract with a local television station in 2005. In 2009, the League signed an agreement with the television station extending the contract to 2021. The current contract remains in effect through September 30, 2026, subject to an option to extend the contract through the 2030-31 season.

Membership services revenue consists of a membership fee and an activity registration fee for each activity the school sponsors at the high school level. For the year ended July 31, 2019, membership service revenue decreased by \$11,546.

Contest officials register annually with the League and attend online rules meetings and must pass a test to officiate League sponsored games. These registrations decreased 11.0% in fiscal year 2019. The League continues to train registered officials in League sponsored activities.

Publications are sold to member schools, officials, and the general public. Publications include the Official Handbook and sports rules books. The sale of these publications decreased by 33.1% in fiscal year 2019. This decrease in revenue was anticipated due to the League implementing an every other year rulebook requirement for schools and officials.

Operating expenses consist of tournament expenses, school reimbursements as well as general and administrative expenses. Tournament and school reimbursements increased by 2.7% in fiscal year 2019. The increase in school reimbursements was due in large part to several administrative regions returning revenues to member schools. Membership services expense decreased 3.4%. The League continues to support member schools and educational based athletics through this programing. The official's program expenses decreased 2.9% in 2019. For fiscal year ended July 31, 2019, total operating expenses increased by 3.2%.

# **Statement of Cash Flows**

The Statement of Cash Flows presents information about changes in the League's cash position using the direct method of reporting sources and uses of cash. The direct method reports all major cash inflows and outflows at gross amounts, differentiating these activities into cash flows arising from operating activities, noncapital and related financing, capital and related financing, and investing activities.

The League's cash flows for the years ended July 31, 2019 and 2018, are summarized below.

	2019	2018	Percentage Change
Cash provided by (used in)			
Operating activities	\$ (725, 234)	\$ (2, 334, 071)	68.9%
Non-capital and related financing activities	935,835	939,340	(0.4%)
Capital and related financing activities	-	(7,904)	0.0%
Investing activities	(144, 663)	1,157,063	(112.5%)
Net increase (decrease) in cash	\$ 65,938	\$ (245, 572)	126.9%
Cash and cash equivalents - August 1	1,812,916	 2,058,488	(11.9%)
Cash and cash equivalents - July 31	\$ 1,878,854	\$ 1,812,916	3.6%

# **Capital Assets**

Investment in capital assets includes land, building and building improvements, furniture and equipment, and computer equipment. Total depreciation expense for the year was \$48,204. There were no capital additions in 2019.

# **Economic Factors That Will Affect the Future**

Looking toward the future, management believes that the League is well positioned to continue its strong financial position and level of excellence in service to the students, administrators, schools, and citizens of the state of Minnesota. The League's revenues are largely dependent on the weather and school match-ups at the various state tournaments. Corporate sponsorships and the television rights fee help to alleviate the up and down swings in tournament revenues.

# Contacting the League's Financial Management

This financial report is designed to provide our member schools, administrators, board members, and the citizens of Minnesota a general overview of the League's finances and to demonstrate the League's accountability for the money it receives. If you have questions about this report or need additional financial information, contact Richard Matter, Assistant Director, or Erich Martens, Executive Director, at (763) 560-2262.

# **BASIC FINANCIAL STATEMENTS**

# STATEMENT OF NET POSITION JULY 31, 2019

# ASSETS

ASEIS	2019
Current Assets Cash and cash equivalents (Note 2) Investments (Note 2) Accounts receivable Accrued interest receivable Prepaid items	$\begin{array}{c c} & & 1,878,854 \\ & & 1,687,307 \\ & & 310,844 \\ & & 6,214 \\ \hline & & 21,163 \end{array}$
Total current assets	\$ 3,904,382
Noncurrent Assets Restricted assets Deferred compensation (Note 10)	\$ 536,029
Capital assets Non-depreciable Depreciable-net of accumulated depreciation	
Net capital assets (Note 3)	\$ 766,575
Other assets Investments held for retirement benefits (Note 7)	\$ 491,977
Total noncurrent assets	\$ 1,794,581
Total Assets	\$ 5,698,963
Deferred Outflows of Resources	
Deferred outflows of resources (Note 13)	\$ 23,725
Liabilities and Net Position	
Current Liabilities Salaries payable Accounts payable School expense reimbursement payable Accrued employee benefits payable (Note 6) Retirement benefits payable (Note 7) Unearned income (Note 5)	$\begin{array}{cccccccccccccccccccccccccccccccccccc$
Total current liabilities	\$ 909,990
Noncurrent Liabilities Retirement benefits payable (Note 7) Total other post-employment benefits payable (Note 13) Deferred compensation (Note 10)	
Total noncurrent liabilities	\$ 1,423,273
Total Liabilities	\$ 2,333,263
Net Position (Note 8) Investment in capital assets Unrestricted	
Total Net Position	\$ 3,389,425
The notes to the financial statements are an integral part of this statement	

 $The \ notes \ to \ the \ financial \ statements \ are \ an \ integral \ part \ of \ this \ statement.$ 

# STATEMENT OF REVENUES, EXPENSES, AND CHANGES IN NET POSITION FOR THE YEAR ENDED JULY 31, 2019

	2019
Operating Revenues Tournaments	13,567,377
Television	\$ 13,307,377 852,200
Membership services	998,011
Contest officials registration	308,967
Sales of handbooks, rule books, and supplies	124,754
Other	209,967
Total Operating Revenues	\$ 16,061,276
Operating Expenses	
Tournaments	9,450,307
School expense reimbursement	361,667
Membership services	
Insurance	768,474
Handbooks, rule books, and supplies	98,897
Other	89,883
Fine arts programs	17,664
Officials program	268,643
Committees Described of diverting	111,740
Board of directors Salaries	88,650
Employee benefits	2,740,412 1,324,464
Insurance	1,524,464 24,056
Legal	24,050 203,112
Other professional services	327,966
Maintenance	59,479
Utilities	42,833
Postage	60,861
Supplies	87,046
Data processing and office equipment	77,359
Computer support services	272,439
Public relations	84,452
Corporate sponsor commission	61,500
Television consulting	14,867
Depreciation	48,204
Other	292,519
Total Operating Expenses	\$ 16,977,494
Operating Income (Loss)	\$ (916,218)
Nonoperating Revenues (Expenses)	
Corporate partnership	\$ 936,349
Interest	59,577
Total Nonoperating Revenues (Expenses)	\$ 995,926
Change in Net Position	\$ 79,708
Total Net Position - August 1, as restated (Note 14)	3,309,717
Total Net Position - July 31	\$ 3,389,425

 $The \ notes \ to \ the \ financial \ statements \ are \ an \ integral \ part \ of \ this \ statement.$ 

# STATEMENT OF CASH FLOWS FOR THE YEAR ENDED JULY 31, 2019

		2019
Cash Flows from Operating Activities Cash received from customers	\$	13,743,689
Cash received from schools	ψ	998,011
Payments to suppliers for goods and services		(11,058,223)
Payments to employees for services		(2,805,935)
Payments for fringe benefits		(1,519,788)
Payments to schools		(82,988)
Net Cash Provided by (Used In) Operating Activities	\$	(725, 234)
Cash Flows from Non-Capital and Related Financing Activities		
Corporate partnership	\$	936,349
Operating transfers in		898,050
Operating transfers out		(898, 564)
Net Cash Provided by (Used In) Non-Capital and Related Financing Activities	\$_	935,835
Cash Flows from Investing Activities		
Interest on investments	\$	56,650
Proceeds from sales and maturities of investments		1,582,237
Purchases of investments		(1,783,550)
Net Cash Provided by (Used In) Investing Activities	\$_	(144,663)
Net Increase (Decrease) in Cash and Cash Equivalents	\$	65,938
Cash and Cash Equivalents - August 1		1,812,916
Cash and Cash Equivalents - July 31	\$_	1,878,854
Reconciliation of Operating Income (Loss) to Net Cash Provided by (Used In) Operating Activities		
Operating Income (Loss)	\$	(916, 218)
Adjustments to Reconcile Net Operating Income (Loss) to Net Cash Provided by (Used In)		
Operating Activities	ф	10.001
Depreciation (Increase) Decrease in accounts receivable	\$	$48,204 \\ 151,956$
(Increase) Decrease in prepaid expenses		1,296
(Increase) Decrease in deferred outflows of resources		(9,601)
Increase (Decrease) in salaries payable		(38,334)
Increase (Decrease) in accounts payable		22,846
Increase (Decrease) in school expense reimbursement payable		$216,\!679$
Increase (Decrease) in short-term accrued employee benefits payable		(3,086)
Increase (Decrease) in unearned income		(16,339)
Increase (Decrease) net other post-employment benefits payable Increase (Decrease) in retirement benefits payable		42,693 (225,330)
increase (Decrease) in remember benefits payable		(220,000)
Total adjustments	\$	190,984
Net Cash Provided By (Used In) Operating Activities	\$	(725,234)
Non-cash Operating Activities		

Non-cash Operating Activities The MSHSL has \$1,501,603 of non-monetary exchange revenues and expenses.

The notes to the financial statements are an integral part of this statement.

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED JULY 31, 2019

## 1. <u>Summary of Significant Accounting Policies</u>

The Minnesota State High School League's financial statements are prepared in accordance with accounting principles generally accepted in the United States of America (GAAP) for the year ended July 31, 2019. The Governmental Accounting Standards Board (GASB) is responsible for establishing GAAP for state and local governments through its pronouncements (statements and interpretations). The more significant accounting policies established in GAAP and used by the League are discussed below.

<u>Nature of Operations</u> - The Minnesota State High School League (MSHSL) is a nonprofit corporation whose Articles of Incorporation and Constitution were filed with the Secretary of State on May 27, 1960. The MSHSL is a voluntary association of high schools whose governing boards have delegated their control of extracurricular activities to the MSHSL. These activities include statewide athletic programs for both ablebodied athletes and athletes with disabilities, music, drama, speech, and debate.

<u>Reporting Entity</u> - The Board of Directors is responsible for the management of the affairs of the MSHSL. The League's Constitution directs the Board of Directors to divide the state into regions and to have control of all region and section contests. Each Administrative Region Committee is charged with the immediate management of the activities assigned by the Board. The Administrative Region Committees must adhere to the League's Constitution, Articles of Incorporation, and policies developed by the Board of Directors. They do not have the authority to determine or interpret eligibility bylaws, nor may they penalize a school for bylaw infractions. Because the Administrative Regions are not legally separate entities, the July 31, 2019, financial statements of the MSHSL include the financial information of all 16 Administrative Regions.

<u>Measurement Focus and Basis of Accounting</u> - The financial statements are reported using the economic resources measurement focus and the full accrual basis of accounting. Revenues are recognized when they are earned. Expenses are recognized when they are incurred.

When both restricted and unrestricted resources are available for use, it is the League's policy to use restricted resources first, and then unrestricted resources as they are needed.

<u>Cash and Cash Equivalents</u> - For purposes of the statement of cash flows, all highly liquid investments with a maturity of three months or less when purchased, excluding investments held for retirement benefits, are considered to be cash equivalents.

<u>Investments</u> - Investments are stated at fair value. Certain investments have been designated by the Board of Directors for the payment of retirement benefits.

<u>Restricted Assets</u> - The League established a deferred compensation plan under Section 457(b) of the Internal Revenue Code for some of the executive staff. The assets in the plan are held by the MSHSL, subject to the claims of its general creditors, until the employee becomes eligible for withdrawals as provided in the plan agreement.

<u>Capital Assets</u> - Property and equipment are stated at cost. Replacements or improvements are capitalized. The capitalization threshold is \$3,000. Maintenance and repairs which do not improve or extend the lives of the assets are expensed as incurred. Depreciation is recorded using the straight line method over the assets' estimated useful lives:

Land improvements	40 years
Buildings and building improvements	40 years
Furniture and equipment	5-10 years
Computer equipment	3 years

<u>Deferred Outflows of Resources</u> - In addition to assets, the statement of net position reports a separate section for deferred outflows of resources. This separate financial statement element, deferred outflows of resources, represents a consumption of net position that applies to a future period(s) and will not be recognized as an outflow of resources (expense) until then. The MSHSL has one item, deferred OPEB outflows that qualifies for reporting in this category. These outflows arise only under the full accrual basis of accounting and consist of employer contributions paid subsequent to the measurement date and, accordingly, are reported only in the statement of net position.

#### 1. <u>Summary of Significant Accounting Policies</u> (Continued)

<u>Revenues</u> - Operating revenues, such as tournament revenue, result from exchange transactions associated with the principal activity of the League. Exchange transactions are those in which each party receives and gives up essentially equal values. Nonoperating revenues, such as investment earnings, result from nonexchange transactions or incidental activities. Corporate partnerships are considered nonoperating revenue because the League does not give equal value in exchange for the resources received.

<u>Use of Estimates</u> - The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

<u>School Expense Reimbursement</u> - A liability is set up to report the proportionate return of excess nonappropriated funds to member schools based on their participation in MSHSL-sponsored tournaments.

<u>Sick Pay Policy</u> - The MSHSL employees are entitled to 15 days of paid sick leave per year. Employees are not compensated for unused sick leave upon termination of employment; however, qualified employees that meet the requirements of the sick leave pay plan may be compensated for unused balances to a maximum of one year salary.

<u>Tax Exempt Status</u> - The MSHSL is a nonprofit organization exempt from income taxes under Section 501(c)(3) of the Internal Revenue Code and applicable state statutes.

#### 2. Deposits and Investments

The MSHSL is governed by the deposit and investment limitations of its own internal policies. The deposits and investments held on July 31, 2019, reported at fair value, are shown below.

	Maturities	Fair Value
Deposits:		
Checking and savings	-	\$ 1,913,466
Cash with broker	-	3
Total Deposits		\$ 1,913,469
Investments:		
Negotiable certificates of deposit		
Wells Fargo	Various	\$ 957,158
Equities	-	1,187,307
External Investment Pools		536,029
Total Investments		\$ 2,680,494
Total Deposits and Investments		\$ 4,593,963
Add:		
Petty Cash	-	204
Total Cash, Cash Equivalents, and Investments		\$ 4,594,167
Reconciliation to the Statement of Net Position:		
Cash and cash equivalents		1,878,854
Investments		$1,\!687,\!307$
Deferred compensation		536,029
Investments held for retirement benefits		491,977
Total Cash, Cash Equivalents, and Investments		\$ 4,594,167

#### 2. Deposits and Investments (Continued)

<u>Custodial Credit Risk</u> - As of July 31, 2019, deposits in financial institutions, reported as components of cash, cash equivalents, and investments, had a carrying value of \$1,913,469. Bank balances were \$2,076,580, of which \$284,382 was not covered by federal depository insurance. The MSHSL's investment policy does not specifically address custodial credit risk. As of July 31, 2019, the League's investments were not exposed to custodial credit risk.

<u>Investment Interest Rate Risk</u> - The MSHSL has a formal investment policy that limits investment maturities as a means of managing its exposure to fair value losses arising from increasing interest rates. The League's policy doesn't specifically address interest rate risk.

<u>Investment Credit Risk</u> - The MSHSL has a formal investment policy that limits its investment choices. Fixed income investments are required to be rated "A" or higher by Standards and Poor's or "A2" by Moody's. Certificates of deposit must stay within FDIC limits.

<u>Concentration of Investment Credit Risk</u> - The MSHSL investment policy limits the amount it may invest in any one issuer. The policy states that no more than 10% of the investment portfolio shall be invested in securities issued by one corporation except for insured depositories and obligations of the United States Government and Government Agencies. At July 31, 2019, the MSHSL had four individual negotiable certificates of deposits that exceeded 10% of total investments.

<u>Fair Value of Investments</u> - The MSHSL measures and records its investments using fair value measurement guidelines established by accounting principles generally accepted in the United States of America. These guidelines recognize a three-tiered fair value hierarchy, as follows:

- Level 1: Quoted prices for identical investments in active markets;
- Level 2: Observable inputs other than quoted market prices; and,
- Level 3: Unobservable inputs

At July 31, 2019, the MSHSL had the following recurring fair value measurements.

			Fair Value Measurement Using				
	T		Quoted Prices in Active Markets for Identical Assets	Ob	gnificant Other oservable Inputs	Significant Unobservable Inputs	
	Ju	y 31, 2019	(Level 1)	(]	Level 2)	(Level 3)	
Investments by fair value level							
Debt securities		-	-		-	· -	
Negotiable certificates of deposit	\$	$957,\!158$	-	\$	957,158		
Equities		1,187,307	\$ 1,187,307		-	<u> </u>	
Total Investments included in the							
Fair Value hierarchy	\$	2,144,465	\$ 1,187,307	\$	957,158	-	

Debt and equity securities classified in Level 1 are valued using a market approach quoted in active markets for those securities. Debt and equity securities classified in Level 2 are valued using the following approach:

• Negotiable Certificates of Deposit: matrix pricing based on the securities relationship to benchmark quoted prices.

The MSHSL holds \$536,029 in an external investment pool as a deferred compensation plan for select employees. The fair value of the investment is the fair value per share of the underlying portfolio. These investments may be redeemed when the employees become eligible under contract provisions.

#### 3. <u>Capital Assets</u>

Capital assets comprise the following at July 31, 2019:

					Deductions/				
	(	08/01/2018		Additions Adjustments			07/31/2019		
Capital asset, not being depreciated:									
Land and land improvements	\$	$318,\!564$	\$	-	\$	-	\$	318,564	
Capital assets, being depreciated:									
Building and building improvements	\$	1,606,791	\$	-	\$	-	\$	1,606,791	
Furniture and equipment		231,734		-		-		231,734	
Computer equipment		4,454		-		-		4,454	
Total capital assets being depreciated	\$	1,842,979	\$	-	\$	-	\$	1,842,979	
Less: accumulated depreciation									
Building and building improvements	\$ (	1,128,371)	\$	(43, 875)	\$	-	\$	(1, 172, 246)	
Furniture and equipment		(213,939)		(4, 329)		-		(218, 268)	
Computer equipment		(4, 454)		-		-		(4, 454)	
Total accumulated depreciation	\$ (	1,346,764)	\$	(48,204)	\$	-	\$	(1,394,968)	
Total capital assets being depreciated, net	\$	496,215	\$	(48,204)	\$	-	\$	448,011	
Net Capital Assets	\$	814,779	\$	(48,204)	\$	-	\$	766,575	

Depreciation expense totaling \$48,204 was charged for the year ended July 31, 2019.

#### 4. <u>Operating Leases</u>

The MSHSL is obligated under operating leases for mailing equipment and photocopying equipment. Expenses associated with these leases were \$15,008 for the year ended July 31, 2019. Future minimum lease payments at July 31, 2019, are as follows:

2020	15,052
2021	14,419
2022	7,076
2023	1,786
2024	706
Total	<u>\$ 39,039</u>

5. <u>Unearned Income</u>

Unearned income consists of amounts received for membership services and official handbooks, yearbooks, and rules books, which are not yet ready for distribution. This income is recognized in subsequent years.

6. <u>Accrued Employee Benefits Payable</u>

MSHSL employees that meet certain eligibility criteria earn vacation benefits based on years of service. Employees earn between two weeks and five weeks of vacation annually. Unused vacation time cannot exceed 1.5 times the employee's current rate of accrual. Employees are paid 100% of their accumulated vacation pay when they terminate their employment.

Accrued employee benefits payable at July 31, 2019:

Current Liabilities Vacation leave <u>\$ 125,284</u>

#### 7. <u>Retirement Benefits Payable</u>

The MSHSL has a retirement plan that provides certain unused sick leave compensation benefits for eligible employees.

Following 15 years of service to the MSHSL and after the employee reaches age 55, the employee may receive a payment for unused sick leave at the time of separation from the MSHSL. Said payment shall be calculated by multiplying the number of unused sick leave days times the daily rate of pay at separation. The maximum unused sick leave payment shall not exceed one year's salary.

Retirement benefits payable at July 31, 2019, is \$336,924. Benefits due within one year are \$172,589 and noncurrent retirement benefits is \$164,335. Costs associated with employees who have earned benefits but whose benefits have not vested because they have not yet met the requirements of the plan have not been accrued because the ultimate cost to the MSHSL cannot be reasonably estimated. The MSHSL has designated certain investments to be used for payment of future retirement benefits. These amounts exceeded the accrued liability by \$155,053 for the year ended July 31, 2019.

Retirement benefits activity for the year ended July 31, 2019:

	08/01/2018	Additions	Deductions	07/31/2019	Due Within One Year		
Retirement benefits payable	\$ 562,254	\$ 11,558	\$ 236,888	\$ 336,924	\$ 172,589		

## 8. Equity Classifications

Equity is classified as net position and displayed in two components:

- A. Investment in capital assets Consists of capital assets, net of accumulated depreciation.
- B. Unrestricted All other net position that does not meet the definition of "investment in capital assets".

## 9. MSHSL 403(b) Plan

The MSHSL participates with eligible employees, who so elect, in a 403(b) plan. Employees must contribute at least six percent of their gross wages to receive the MSHSL's contribution.

The MSHSL contributed 13 percent of the participating employees' wages. The only obligation of the MSHSL is to make contributions for the term of the participating employees' employment. In accordance with the plan terms, each employee's share of the MSHSL's contribution is fully vested with the employee. The MSHSL's contributions were \$369,745 for the year ended July 31, 2019.

## 10. Deferred Compensation

The MSHSL established in the year ending July 31, 2008, a deferred compensation plan under Section 457(b) of the Internal Revenue Code for select members of the executive staff. Under the provisions of the plan, the MSHSL contributes four, seven or twelve percent of the executive staff's salary to the plan. Based on the Executive Director's contract an additional contribution may be made on an annual basis.

The assets in the plan are held by the MSHSL, subject to the claims of its general creditors, until the employee becomes eligible for withdrawals as provided in the plan agreement. The assets (held in investment options in accordance with the employee's selection) and the related liability are shown on the MSHSL's balance sheet at July 31, 2019.

## 11. Risk Management

The MSHSL is exposed to various risks of loss related to: torts; theft of, damage to, or destruction of assets; errors or omissions; injuries to employees; natural disasters; and catastrophic injury. To cover its liabilities, the MSHSL purchases commercial insurance. There were no significant reductions in insurance coverage from the prior year. The amount of settlements did not exceed insurance coverage for each of the past three fiscal years.

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#### 12. Long Term Contracts

The MSHSL has signed contracts with a television station and certain corporate sponsors. These contracts last from 3 to 11 years. The revenue from these contracts is recognized when earned. In addition, the MSHSL exchanges advertising for other non-monetary assets or services such as tournament equipment, and radio, television or print advertising. The value of the services exchanged is recorded in tournament revenue and expense accounts.

#### 13. Other Post-Employment Benefits

#### Plan Description

Following retirement, if the employee has reached the age of 58 or 60 depending on the employee's classification and has been employed by the MSHSL for 20 years, payment of medical, hospitalization, dental, and term life insurance premiums for the employee will be made by the MSHSL as if the individual were still on staff until the conclusion of the fiscal year the employee reaches age 65, subject to the approval of the insurance carriers. This arrangement qualifies as a single employer defined benefit plan.

For those qualified retirees that meet the criteria for a full medical, dental, and life insurance benefit, the MSHSL contributes 100% of the benefit cost.

The contribution requirements of the plan members and the MSHSL are established and may be amended by the MSHSL Board of Directors. The MSHSL finances the plan on a "pay-as-you-go" basis.

No assets have been accumulated in a trust that meets the criteria in paragraph 4 of GASB 75. The OPEB plan does not issue a stand-alone financial report.

#### Participants

Participants of the plan consisted of the following at August 1, 2017, the date of the latest actuarial valuation:

Active employees	25
Retired employees	1

Total plan participants <u>26</u>

## Total OPEB Liability

The MSHSL's total OPEB liability of \$722,909 was determined by an actuarial valuation as of August 1, 2017, and was rolled forward to a measurement date of August 1, 2018.

#### Actuarial Assumptions and Other Inputs

The total OPEB liability in the August 1, 2017 actuarial valuation was determined using the following actuarial assumptions and other inputs, applied to all periods included in the measurement unless otherwise specified:

Inflation	2.50 percent
Salary increases	3.00 percent
Discount rate	3.40 percent
20-year municipal bond yield	3.40 percent
Medical trend rate	6.50 percent as of August 1, 2018 grading to 5.00 percent over 6 years.
Dental trend rate	4.00 percent

Mortality rates were based on R-2014 White Collar Mortality Tables with MP-2016 Generational Improvement Scale.

The discount rate was based on the estimated yield of 20-year AA-rated municipal bonds. The overall single discount rate is 3.40 percent.

#### 13. Other Post-Employment Benefits (Continued)

#### Changes in the Total OPEB Liability

Balance at July 31, 2018	\$680,216
Service cost	32,812
Interest cost	24,005
Contributions during the year	(14, 124)
Net changes	42,693
Balance at July 31, 2019	\$722,909

#### **OPEB** Liability Sensitivity

The following presents the total OPEB liability of the MSHSL, calculated using the discount rate previously disclosed, as well as what the MSHSL's total OPEB liability would be if it were calculated using a discount rate that is 1.0 percentage-point lower or 1.0 percentage-point higher than the current discount rate:

	1.00% Increase		 urrent unt Rate	1.00% Decrease	
Total OPEB Liability	\$	674,686	\$ 722,909	\$	773,634

The following presents the total OPEB liability of the MSHSL, calculated using the health care cost trend previously disclosed, as well as what the MSHSL's total OPEB liability would be if it were calculated using health care cost trend rates that are 1.0 percentage-point lower or 1.0 percentage-point higher than the current health care cost trend rate:

	-			urrent unt Rate	_	.00% crease
Total OPEB Liability	\$	806,643	\$	722,909	\$	650,643

OPEB Expense and Deferred Outflows of Resources Related to OPEB

For the year ended July 31, 2019, the MSHSL recognized OPEB expense of \$56,817. At July 31, 2019, the MSHSL reported deferred outflows of resources related to OPEB from the following sources:

	]	Balances at a	July 31, 2019	
		d Outflow sources	Deferred In Resour	
Employer contributions subsequent to the measurement date	\$	23,725	\$	

#### Changes in Actuarial Assumptions and Plan Provisions

There were no changes to actuarial assumptions or plan provisions for the year ended July 31, 2019.

#### 14. Restatement of Net Position

#### Prior Period Adjustment

The prior period financial statements have been restated to reflect approval by the Board of Directors to keep excess funds rather than distribute them to member schools. The effect of this restatement was a reduction in liabilities and an increase in net position.

	Activities			
Beginning Net Position, as previously reported	\$	3,296,513		
Prior period adjustment		13,204		
Beginning Net Position, as restated	\$	3,309,717		

# REQUIRED SUPPLMENTARY INFORMATION

# SCHEDULE OF CHANGES IN TOTAL OPEB LIABILITY AND RELATED RATIOS -OTHER POSTEMPLOYMENT BENEFITS JULY 31, 2019

	 2019	 2018
Total OPEB Liability		
Service cost	\$ 32,812	\$ 31,856
Interest	24,005	22,559
Benefit payments	 (14,124)	 (11,583)
Net change in total OPEB liability	\$ 42,693	\$ 42,832
Total OPEB liability - beginning	 680,216	 637,384
Total OPEB liability - ending	\$ 722,909	\$ 680,216
Covered-employee payroll	\$ 2,330,146	\$ 2,262,278
Total OPEB liability as a percentage of covered employee payroll	31%	30%

This schedule is intended to show information for ten years. Additional years will be displayed as they become available.

The assets are not accumulated in a trust that meets the criteria in paragraph 4 of GASB 75.

The following changes in actuarial assumptions ocurred for the year ended July 31, 2018:

- The health care trend rates were changed to better anticipate short term and long-term medical increases.
- The mortality tables were updated from the RP-2000 Combined Healthy Mortality Tables projected to 2014 with Scale BB to the RP-2014 White Collar Mortality Tables with MP-2016 Generational Improvement Scale.
- The discount rate was changed from 4.00 percent to 3.40 percent.
- The actuarial cost method was changed from projected unit credit to entry age as prescribed by GASB 75.
- The withdrawal tables were updated.

There were no changes to acturial assumptions or plan provisions for the year ended July 31, 2019.

# **SUPPLEMENTAL INFORMATION**

# STATEMENT OF NET POSITION BY LOCATION JULY 31, 2019

	MSHSL						
Assets	 OFFICE	<u>1A</u>	2A	3A	4A	5A	6A
Current Assets							
Carrent Assets Cash and cash equivalents (Note 2) Investments (Note 2)	\$ 454,090 1,687,307	54,286	132,459 -	109,771	31,434	112,755	188,523
Accounts receivable Accrued interest receivable Prepaid items	302,139 6,123 20,713	- -	364 - -	514 - -	-	300 91 -	- -
Total current assets	\$ 2,470,372	54,286	132,823	110,285	31,434	113,146	188,523
Noncurrent Assets Restricted assets Deferred compensation (Note 10)	\$ 536,029		<u> </u>	<u>-</u>			<u> </u>
Capital assets Non-depreciable Depreciable-net of accumulated depreciation	\$ 318,564 448,011		-				-
Net capital assets (Note 3)	\$ 766,575						
Other assets Investments held for retirement benefits (Note 7)	\$ 491,977		<u> </u>	<u>-</u>	<u>-</u>		
Total noncurrent assets	\$ 1,794,581						
Total Assets	\$ 4,264,953	54,286	132,823	110,285	31,434	113,146	188,523
Deferred Outflows of Resources							
Deferred outflows of resources (Note 13)	 23,725		<u> </u>				
Liabilities and Net Position							
Current Liabilities Salaries payable Accounts payable School expense reimbursement payable Accrued employee benefits payable (Note 6) Retirement benefits payable (Note 7) Unearned income (Note 5)	\$ $122,466 \\97,765 \\125,284 \\172,589 \\8,150$	250 - - -	63,861 - -	21,689	785	- 18,806 - -	- 101,931 - -
Total current liabilities	\$ 526,254	250	63,861	21,689	785	18,806	101,931
Noncurrent Liabilities Retirement benefits payable (Note 7) Net other post-employment benefits payable (Note 13) Deferred compensation (Note 10)	\$ 164,335 722,909 536,029		-				-
Total noncurrent liabilities	\$ 1,423,273					·	
Total Liabilities	\$ 1,949,527	250	63,861	21,689	785	18,806	101,931
Net Position (Note 8) Investment in capital assets Unrestricted	\$  766,575 1,572,576	54,036	68,962	88,596	30,649	94,340	86,592
Total Net Position	\$ 2,339,151	54,036	68,962	88,596	30,649	94,340	86,592

Minnesota State High School League Annual Financial Report — Year Ended July 31, 2019

# **SCHEDULE 1**

	FRATIVE RE		94.4		44.4	E A A	<u> </u>			TOTAL ADMINISTRATIVE	COMBINED
7A	8A	1AA	2AA	3AA	4AA	5AA	6AA	7AA	8AA	REGIONS	TOTAL
100,879	91,771	72,827	126,968	48,558	36,661	79,407	49,635	120,564	68,266		$     1,878,854 \\     1,687,307 $
- 699	-	-	2,039	-	$\frac{1}{259}$	- 3,900	-	-	- 630	- 8,705	1,087,507 310,844
-	-	-	-	-	-	-	-	-	-	91	6,214
-	450			<u> </u>						450	21,163
101,578	92,221	72,827	129,007	48,558	36,920	83,307	49,635	120,564	68,896	\$1,434,010	\$3,904,382
-	-	-	-	-	-	-	-	-	-	\$ - :	\$ 536,029
										Ψ	¢
-	-	-	-	-	-	-	-	-	-	\$ - 1	\$ 318,564
				·							448,011
	<u> </u>			<u> </u>				<u> </u>		\$	\$ <u>766,575</u>
				<u> </u>				<u> </u>		\$ <u> </u>	\$ 491,977
-				<u> </u>						\$ <u> </u>	\$ <u>1,794,581</u>
101,578	92,221	72,827	129,007	48,558	36,920	83,307	49,635	120,564	68,896	\$ 1,434,010	\$ 5,698,963
		<u>.</u>			<u>.</u>		<u>.</u>		<u>.</u>	<u>.</u>	
									-	\$ - :	\$ 23,725
				·						φ	ə <u> </u>
										¢	¢ 199.466
- 1,545	-	-	- 2,177	-	- 95	- 7,395	-	624	-	\$ - 1 12,871	\$ 122,466 110,636
23,300	25,684	-	48,091	-	-	16,423	-	51,080	-	370,865	370,865
-	-	-	-	-	-	-	-	-	-	-	125,284
-	-	-	-	-	-	-	-	-	-	-	172,589
-				<u> </u>							8,150
24,845	25,684	-	50,268	-	95	23,818	-	51,704	-	\$ 383,736	\$ 909,990
-	-	-	-	-	-	-	-	-	-	\$ -	
-	-	-	-	-	-	-	-	-	-	-	722,909 526 020
											536,029
-			<u> </u>	<u> </u>				<u> </u>		\$	\$ <u>1,423,273</u>
24,845	25,684		50,268	·	95	23,818		51,704	<u> </u>	\$ <u>383,736</u>	\$ <u>2,333,263</u>
	- 66 597	- 79 097	- 70 790	- 10 keo	- 26 095	- 50 400	- 40 695	60 0EN -	- 68 806		
76,733	66,537	72,827	78,739	48,558	36,825	59,489	49,635	68,860	68,896	1,050,274	2,622,850
76,733	66,537	72,827	78,739	48,558	36,825	59,489	49,635	68,860	68,896	\$1,050,274	\$3,389,425

Minnesota State High School League Annual Financial Report — Year Ended July 31, 2019

# STATEMENT OF REVENUES, EXPENSES, AND CHANGES IN NET POSITION BY LOCATION FOR THE YEAR ENDED JULY 31, 2019

		MSHSL						
	_	OFFICE	1A	2A	3A	4A	5A	6A
Operating Revenues								
Tournaments	\$	7,223,794	506,163	470,698	467,044	221,872	475,194	562,579
Television Marchanchin anni an		850,000	-	-	-	-	-	-
Membership services Contest officials registration		998,011 308,967	-	-	-	-	-	-
Sales of handbooks, rule books, and supplies		508,907 124,754	-	-	-	-	-	-
Other		124,794 166,398	- 12,619	-	-	-	2,158	- 11,072
outer	_	100,000	12,015					11,072
Total Operating Revenues	\$_	9,671,924	518,782	470,698	467,044	221,872	477,352	573,651
Operating Expenses								
Tournaments	\$	4,816,422	391,999	269,574	360,086	146,090	346,199	338,897
School expense reimbursement		-	-	63,861	12,311	-	18,806	101,931
Membership services		<b>540 100</b>	1 000	000	250	1 010	1 220	1.010
Insurance		749,186	1,922	990	270	1,612	1,329	1,018
Handbooks, rule books, and supplies Other		98,897 89,883	-	-	-	-	-	-
Fine arts programs		17,664	-	-	-	-	-	-
Officials program		268,643	-		_			-
Committees		200,045	4,348	4,512	11,170	1,726	5,536	5,760
Board of directors		88,650	-	-	-	-		-
Salaries		2,047,938	43,720	34,000	65,309	38,000	40,000	57,834
Employee benefits		1,196,713	9,028	7,021	-	7,847	8,260	12,177
Insurance		24,056	-	-	-	-	-	-
Legal		203,112	-	-	-	-	-	-
Other professional services		92,329	66,171	21,326	4,200	40,535	51,907	4,275
Maintenance		59,479	-	-	-	-	-	-
Utilities		42,833	-	-	-	-	-	-
Postage		60,861	-	-	-	-	- 9 550	-
Supplies		29,802 77,359	4,088	1,771	1,940	2,066	3,778	7,822
Data processing and office equipment Computer support services		272,439	-	-	-	-	-	-
Public relations		40,207	4,504	5,182	-	-	- 14,246	2,120
Corporate sponsor commission		61,500	4,004		-	-	-	2,120
Television consulting		14,867	-	-	-	-	-	-
Depreciation		48,204	-	-	-	-	-	-
Other	_	268,548	26	436	<u> </u>	23	445	3,056
Total Operating Expenses	\$	10,694,293	525,806	408,673	455,286	237,899	490,506	534,890
Operating Income (Loss)	\$_	(1,022,369)	(7,024)	62,025	11,758	(16,027)	(13,154)	38,761
Nonoperating Revenues (Expenses)								
Corporate partnership	\$	925,108	2,521	3,920	-	-	-	-
Interest		58,014			125		261	70
Total Nonoperating Revenues (Expenses)	\$_	983,122	2,521	3,920	125		261	70
Income Before Transfers	\$	(39,247)	(4,503)	65,945	11,883	(16,027)	(12,893)	38,831
Operating Theorem In			94 107	96 056	10 000	01 010	01 600	
Operating Transfers In Operating Transfers Out		- (40,000)	24,197 (8,935)	36,876 (63,877)	46,822 (53,003)	81,610 (44,766)	81,628 (58,583)	48,675 (88,376)
• 0	- ¢							
Change in Net Position	\$	(79,247)	10,759	38,944	5,702	20,817	10,152	(870)
Total Net Position - August 1, as Restated (Note 14)	_	2,418,398	43,277	30,018	82,894	9,832	84,188	87,462
Total Net Position - July 31	\$_	2,339,151	54,036	68,962	88,596	30,649	94,340	86,592

	STRATIVE RI									TOTAL ADMINISTRATIVE	(	COMBINED
7A	8A	1AA	2AA	3AA	4AA	5AA	6AA	7AA	8AA	REGIONS	_	TOTAL
440,149 -	289,497	369,826 -	518,286 -	317,102 -	337,705 -	$301,769 \\ 2,200$	263,224	379,729 -	422,746	\$ 6,343,583 2,200	\$	$13,567,377\\852,200\\002,011$
-	-	-	-	-	-	-	-	-	-	-		998,011 308,967
-	-	-	-	-	-	-	-	-	-	-		124,754
688	5,279	3,680		2,086	2,969	1,430	95	1,493		43,569	_	209,967
440,837	294,776	373,506	518,286	319,188	340,674	305,399	263,319	381,222	422,746	\$6,389,352	\$	16,061,276
286,893 23,300	231,357 25,684	306,726 -	353,282 48,091	264,759	288,084	239,812 16,423	223,061	$273,556 \\51,260$	313,510 -	\$ 4,633,885 361,667	\$	9,450,307 361,667
1,050	1,006	450	1,177	1,346	2,826	1,547	1,200	1,095	450	19,288		768,474
-	-	-	-	-	-	-	-	-	-	-		98,897
-	-	-	-	-	-	-	-	-	-	-		89,883 17,664
-	-	-	-	-	-	-	-	-	-	-		268,643
10,805	11,387 -	3,746	4,136	1,365	2,878	-	87	9,798	9,785	87,039		$\frac{111,740}{88,650}$
50,401	49,620	39,275	37,500	37,500	36,000	37,795	37,775	43,750	43,995	692,474		2,740,412
10,408	9,948	8,110	7,744	7,744	7,434	6,111	7,800	9,034	9,085	127,751		$1,324,464 \\ 24,056$
-	-	-	-	-	-	-	-	-	-	-		203,112
5,014	3,025	7,657	7,938	3,346	4,136	3,252	4,857	5,648	2,350	235,637		$327,966 \\59,479$
-	-	-	-	-	-	-	-	-	-	-		42,833
- 6,288	- 6,139	- 1,039	- 2,204	- 1,500	- 1,935	- 4,342	- 2,642	- 6,004	- 3,686	57,244		60,861 87,046
	0,155	1,005	2,204	1,500 -	1,335 -	4,042	- 2,042	- 0,004	5,000 -			77,359
-	- 15,876	-	-	-	-	-	-	-	- 2,317	44,245		$272,439 \\ 84,452$
-	15,670	-	-	-	-	-	-	-	2,917			61,500
-	-	-	-	-	-	-	-	-	-	-		14,867 48,204
4,545	2,080	5,636	1,484	1,358	- -	4,584	298			23,971		48,204 292,519
398,704	356,122	372,639	463,556	318,918	343,293	313,866	277,720	400,145	385,178	\$ <u>6,283,201</u>	\$	16,977,494
42,133	(61,346)	867	54,730	270	(2,619)	(8,467)	(14,401)	(18,923)	37,568	\$ <u>106,151</u>	\$	(916,218)
- 31	3,000 96	1,800 177	-	-	-	- 559	- 28	- 52	- 164	\$ 11,241 1,563	\$	936,349 59,577
31	3,096	1,977				559	28	52	164			995,926
42,164	(58,250)	2,844	54,730	270	(2,619)	(7,908)	(14,373)	(18,871)	37,732		\$	79,708
16,676 (41,913)	60,690 (14,481)	36,593 _(24,284)	64,138 (110,233)	76,583 (57,278)	54,561 (58,420)	76,695 (54,866)	98,288 (68,239)	$\begin{array}{r} 62,212 \\ (42,119) \end{array}$	32,320 _(69,191)	898,564 (858,564)	_	898,564 (898,564)
16,927	(12,041)	15,153	8,635	19,575	(6,478)	13,921	15,676	1,222	861	\$ 158,955	\$	79,708
59,806	78,578	57,674	70,104	28,983	43,303	45,568	33,959	67,638	68,035	891,319	_	3,309,717
76,733	66,537	72,827	78,739	48,558	36,825	<u> </u>	49,635	68,860	68,896	\$1,050,274	\$	3,389,425

Minnesota State High School League Annual Financial Report — Year Ended July 31, 2019

# STATEMENT OF CASH FLOWS BY LOCATION FOR THE YEAR ENDED JULY 31, 2019

		MSHSL OFFICE	1A	2A	3A	4A		6A
	-	OFFICE	IA	<u>2</u> A	JA	4A	JA	<u> </u>
Cash Flows from Operating Activities Cash received from customers	\$	7,328,993	518,782	470,334	467,044	221,872	477,052	573,651
Cash received from schools Payments to suppliers for goods and services		998,011 (5,885,972)	- (473,582)	- (303,791)	- (350,477)	- (191,267)	- (423,569)	- (424,948)
Payments to employees for services		(3,883,572) (2,072,707)	(473,382) (43,720)	(303,751) (34,000)	(330,477) (92,498)	(131,207) (38,000)	(423,303) (40,000)	(424, 340) (57, 834)
Payments for fringe benefits		(1,392,037)	(9,028)	(7,021)	(02,100)	(7,847)	(8,260)	(12,177)
Payments to schools		- (1,002,001)	(0,0=0)	(23,000)	-	-	- (0,200)	-
v	-							
Net Cash Provided By (Used In) Operating Activities	\$_	(1,023,712)	(7,548)	102,522	24,069	(15,242)	5,223	78,692
Cash Flows from Non-Capital and Related Financing Activities								
Corporate partnership	\$	925,108	2,521	3,920	-	-	-	-
Operating transfers in		-	24,197	36,876	46,308	81,610	81,628	48,675
Operating transfers out	_	(40,000)	(8,935)	(63, 877)	(53,003)	(44,766)	(58, 583)	(88,376)
Net Cash Provided By (Used In) Non-Capital and Related Financing Activities	\$_	885,108	17,783	(23,081)	(6,695)	36,844	23,045	(39,701)
Cash Flows from Investing Activities								
Interest on investments	\$	55,146	-	-	125	-	202	70
Proceeds from sales and maturities of investments	Ψ	1,582,237	-	-	- 120	-		-
Purchases of investments		(1,783,550)	-	-	-	-	-	-
	-							
Net Cash Provided By (Used In) Investing Activities	\$_	(146,167)			125		202	70
Net Increase (Decrease) in Cash and Cash Equivalents	\$	(284,771)	10,235	79,441	17,499	21,602	28,470	39,061
Cash and Cash Equivalents - August 1	_	738,861	44,051	53,018	92,272	9,832	84,285	149,462
Cash and Cash Equivalents - July 31	\$_	454,090	54,286	132,459	109,771	31,434	112,755	188,523
Decouver it of the section of the second distance is the Net Court								
Reconciliation of Operating Income (Loss) to Net Cash Provided By (Used In) Operating Activities								
Operating Income (Loss)	\$	(1,022,369)	(7,024)	62,025	11,758	(16,027)	(13,154)	38,761
Adjustments to Reconcile Net Operating Income (Loss)	Ψ_	(1,022,000)	(1,024)	02,020		(10,027)	(10,104)	
to Net Cash Provided By (Used In) Operating Activities								
Depreciation	\$	48,204	-	-	-	-	-	-
(Increase) Decrease in accounts receivable		155,387	-	(364)	-	-	(300)	-
(Increase) Decrease in prepaid expenses		1,296	-	-	-	-	-	-
(Increase) Decrease in deferred outflows of resources		(9,601)	-	-	-	-	-	-
Increase (Decrease) in salaries payable		(24,769)	-	-	-	-	-	-
Increase (Decrease) in accounts payable		30,202	(524)	-	-	785	(129)	-
Increase (Decrease) in school expense reimbursement payable Increase (Decrease) in short-term accrued employee benefits payable		- (3,086)	-	40,861	12,311	-	18,806	39,931
Increase (Decrease) in short-term accrued employee benefits payable Increase (Decrease) in unearned income		(3,000) (16,339)	-	-	-	-	-	-
Increase (Decrease) in uncarned income Increase (Decrease) in net other post-employment benefits payable		(10,353) 42,693	-	-	-	-	-	-
Increase (Decrease) in retirement benefits payable		(225,330)	-	-	-	-	-	-
· · · · · · · · · · · · · · · · · · ·	-	/						
Total adjustments	\$_	(1,343)	(524)	40,497	12,311	785	18,377	39,931
Net Cash Provided By (Used In) Operating Activities	\$_	(1,023,712)	(7,548)	102,522	24,069	(15,242)	5,223	78,692

Non-cash Operating Activities

The MSHSL has \$1,501,603 of non-monetary exchange revenues and expenses.

	STRATIVE R									TOTAL ADMINISTRATIVE	(	COMBINED
7A	8A	1AA	2AA	3AA	4AA	5AA	<u>6</u> AA	7AA	8AA	REGIONS	_	TOTAL
440,708	294,776	373,506 -	517,211	319,664 -	340,733 -	302,649	264,460	410,138	422,116	\$ 6,414,696	\$	13,743,689 998,011
(318,296) (63,966) (10,408)	(270,870) (49,620) (9,948)	(325,254) (39,275) (8,110)	(369,766) (37,500) (7,744)	(284,115) (37,500) (7,744)	(301,499) (36,000) (7,434)	(246,142) (37,795) (6,111)	(232,145) (37,775) (7,800)	(324,432) (43,750) (9,034)	(332,098) (43,995) (9,085)	(5,172,251) (733,228) (127,751)		(11,058,223) (2,805,935) (1,519,788)
(36,000)								(23,988)		(82,988)	_	(82,988)
12,038	(35,662)	867	102,201	(9,695)	(4,200)	12,601	(13,260)	8,934	36,938	\$298,478	\$	(725,234)
- 16,676 (41,913)	3,000 60,690 (14,481)	$1,800 \\ 36,593 \\ (24,284)$	64,138 _(110,233)	76,583 (57,278)	54,561 (58,420)	- 76,695 (54,866)	98,288 (68,239)	62,212 (42,119)	- 32,320 _(69,191)	\$ 11,241 898,050 (858,564)	\$	936,349 898,050 (898,564)
(25,237)	49,209	14,109	(46,095)	19,305	(3,859)	21,829	30,049	20,093	(36,871)	\$50,727	<u></u>	935,835
31 - -	96 - -	177	-	-	-	559 - -	28	52	164	\$ 1,504 - -	\$	56,650 1,582,237 (1,783,550)
												<u>.</u>
31	96	177				559	28	52	164	\$ <u>1,504</u>	\$_	(144,663)
(13,168)	13,643	15,153	56,106	9,610	(8,059)	34,989	16,817	29,079	231	\$ 350,709	\$	65,938
114,047	78,128	57,674	70,862	38,948	44,720	44,418	32,818	91,485	68,035	1,074,055	_	1,812,916
100,879	91,771	72,827	126,968	48,558	36,661	79,407	49,635	120,564	68,266	\$1,424,764	\$_	1,878,854
42,133	(61,346)	867	54,730	270	(2,619)	(8,467)	(14,401)	(18,923)	37,568	\$ <u>106,151</u>	\$	(916,218)
(129)	-	-	- (1,075)	476	- 59	(2,750)	- 1,141	- 141	- (630)	\$ - (3,431)	\$	48,204 151,956
-	-	-	-	-	-	-	-	-	-	-		1,296 (9,601)
(13, 565)	-	-	-	-	-	-	-	-	-	(13,565)		(38, 334)
(3,701)	- 25,684	-	455 48,091	(10,441)	(1,640)	7,395 16,423	-	444 27,272	-	(7,356) 216,679		22,846 216,679
(12,700)	29,004	-	40,091	-	-	10,425	-	- 21,212	-	- 210,079		(3,086)
-	-	-	-	-	-	-	-	-	-	-		(16, 339)
-	-	-	-	-	-	-	-	-	-	-		42,693 (225,330)
(30,095)	25,684		47,471	(9,965)	(1,581)	21,068	1,141	27,857	(630)	\$ 192,327		190,984
<u> </u>												
12,038	(35,662)	867	102,201	(9,695)	(4,200)	12,601	(13,260)	8,934	36,938	\$298,478	\$_	(725,234)

# SCHEDULE OF TOURNAMENT REVENUES AND DIRECT EXPENSES FOR THE YEAR ENDED JULY 31, 2019

		MSHSL OFFI	CE	ADMIN	ISTRATIVE I	REGIONS	COMBINED TOTAL			
	Revenues	Direct Expenses	Excess (Deficiency) of Revenues Over Direct Expenses	Revenues	Direct Expenses	Excess (Deficiency) of Revenues Over Direct Expenses	Revenues	Direct Expenses	Excess (Deficiency) of Revenues Over Direct Expenses	
Tournament										
Baseball	\$ 143,138	\$ 108,099	\$ 35,039	\$ 414,037	\$ 340,757	\$ 73,280	\$ 557,175	\$ 448,856	\$ 108,319	
Boys' basketball	562,571	332,421	230,150	1,065,922	385,984	679,938	1,628,493	718,405	910,088	
Girls' basketball	302,396	305,878	(3, 482)	667,723	364,743	302,980	970,119	670,621	299,498	
Cross country running	17,059	46,798	(29,739)	24,598	59,663	(35,065)	41,657	106,461	(64, 804)	
Football	1,148,461	258,516	889,945	1,046,467	499,117	547,350	2,194,928	757,633	1,437,295	
Golf	11,614	49,893	(38, 279)	31,970	132,836	(100, 866)	43,584	182,729	(139, 145)	
Girls' gymnastics	49,018	83,613	(34,595)	27,442	55,665	(28,223)	76,460	139,278	(62,818)	
Boys' hockey	1,589,493	455,710	1,133,783	625,213	268,451	356,762	2,214,706	724,161	1,490,545	
Nordic ski racing	4,318	26,858	(22,540)	2,887	32,032	(29, 145)	7,205	58,890	(51,685)	
Alpine skiing	4,038	24,141	(20,103)	1,464	41,802	(40,338)	5,502	65,943	(60,441)	
Soccer	203,993	86,967	117,026	288,465	204,169	84,296	492,458	291,136	201,322	
Girls' softball	100,646	67,213	33,433	227,874	245,691	(17,817)	328,520	312,904	15,616	
Boys' swimming	57,475	59,717	(2,242)	50,579	54,518	(3,939)	108,054	114,235	(6,181)	
Girls' swimming	60,667	56,763	3,904	79,731	69,158	10,573	140,398	125,921	14,477	
Boys' tennis	3,497	35,674	(32,177)	6,765	53,451	(46,686)	10,262	89,125	(78,863)	
Girls' tennis	6,244	40,578	(34,334)	8,435	80,315	(71,880)	14,679	120,893	(106,214)	
Track and field	173,705	175,663	(1,958)	219,931	227,949	(8,018)	393,636	403,612	(9,976)	
Girls' volleyball	258,684	182,474	76,210	606,893	293,044	313,849	865,577	475,518	390,059	
Wrestling	495,205	250,666	244,539	237,614	239,666	(2,052)	732,819	490,332	242,487	
Synchronized swimming	100,200	<b>-</b> 00,000 615	(615)	201,011	200,000	(_,00_)	.02,010	615	(615)	
Adapted soccer	7,596	12,420	(4,824)	-	-	-	7,596	12,420	(4,824)	
Adapted floor hockey	10,451	17,434	(6,983)	_	_	_	10,451	17,434	(6,983)	
Adapted softball	7,554	17,140	(9,586)		_		7,554	17,140	(0,585) (9,586)	
Adapted bowling	1,371	15,107	(13,736)		_		1,371	15,107	(13,736)	
Debate	1,971	26,985	(15,750) (26,985)	2,780	25,575	(22,795)	2,780	13,107 52,560	(13,730) (49,780)	
Speech	9,705	20,505 57,808	(20, 303) (48, 103)	2,180 63,098	25,375 225,263	(22, 155) (162, 165)	72,803	283,071	(43,780) (210,268)	
One-act play	12,815	27,519	(43,103) (14,704)	43,603	79,692	(102,109) (36,089)	72,805 56,418	107,211	(50,793)	
Girls' hockey	200,436	260,206	(14,704) (59,770)	43,003 168,081	123,153	(30,085) 44,928	368,517	383,359	(30,733) (14,842)	
Music	200,430	200,200	(33,770)	157,966	125,155 326,902	(168,936)	157,966	326,902	(14, 042) (168, 936)	
	-	- 1 104	(1,104)	137,300	520,502	(100,350)	137,300	,	(103,330) (1,104)	
Cheerleading	216,620	1,104 107 667	(1,104) 108,953	- 91,536	- 69,814	- 91 799	308,156	1,104 177 481	· · · ·	
Dance team		107,667		,		21,722		177,481	130,675	
Lacrosse Vigual arta	54,983	$46,\!290$ 235	8,693 (995)	160,854	98,820 25.655	62,034	215,837	145,110	70,727	
Visual arts Debation	- 9 EOE		(235)	21,655	35,655	(14,000)	21,655	35,890 56 010	(14,235)	
Robotics Class tanget	3,595	56,010 20,627	(52,415)	-	-	-	3,595	56,010 20,627	(52,415)	
Clay target	4,843	20,637	(15,794)	-	-	-	4,843	20,637	(15,794)	
Advertising	1,501,603	1,501,603		-		·	1,501,603	1,501,603		
	<u>\$ 7,223,794</u>	\$_4,816,422	\$_2,407,372	\$_6,343,583	\$ <u>4,633,885</u>	\$_1,709,698	\$ <u>13,567,377</u>	<u>\$ 9,450,307</u>	\$_4,117,070	