

## ANNUAL REPORT

**Northgate Development, LLC**, pursuant to MS 2021, Minn. Laws, 1<sup>st</sup> Spec Sess, Chap 4, 4 Art, 8 Sec 30

**Narrative Summary.** Northgate was appropriated \$2,500,000. for capital expenditures and programmatic expenditures associated with the Regional Apprenticeship Training Center (RATC) in North Minneapolis.

Northgate executed a Funding Agreement with the Minnesota Department of Employment and Economic Development (DEED) on November 24, 2021. The agreement allowed for reimbursement of expenses made within the previous 60 days of contract execution.

### I. Annual Expenditures

DEED transferred \$125,000 of the funding to its accounts for its five percent (5%) administrative fee.

Northgate submitted four invoices, totaling \$146,643.90 to DEED. None of these funds was received and deposited in Northgate's account as of December 31, 2021.

The funds requested were for expenses as follows:

Administrative overhead (capped at 10% of total appropriation)	\$52,170.48
Direct program expenses	2,676.90
Grants (capital expenditures)	90,223.42
TOTAL:	\$146,643.90

### II. Number of Participants

Despite the late date for execution of the funding agreement, the start of the end-of-year holiday season, and upsurge in Covid cases, program partners held five training cohorts in temporary facilities at the RATC. Courses included four cohorts in certification as a Solar Associate by the North American Board of Certified Energy Practitioners (NABCEP), and one cohort in a beta-test course for electric vehicle infrastructure installation, a course developed by Northgate that is in the process of national certification by Interstate Renewable Energy Council (IREC).

NABCEP Solar participants	40
EV course beta-test	6
TOTAL:	46

Demographics: 84.8% of participants in training programs identified as non-white or BIPOC.

NOTE: As of March 2022, all participants in training programs will be entered into the state Workforce One database, with data entry contracted by Avivo, Inc., one of the RATC training partners.

Number of trainees placed in a post-secondary, industry or registered apprenticeship program: Trainees who completed the training courses (43 of 46) were placed in paid, on-the-job training positions; 11 solar trainees were hired as apprentices by solar developers; 4 solar trainees were hired as fulltime permanent employees.

NOTE: The end-of-the-year holiday period and winter construction season is a difficult time to place trainees in positions that require outdoor construction work. We anticipate that placement rates will increase for past trainees and additional 2022 trainees as the construction season picks up again this spring.

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