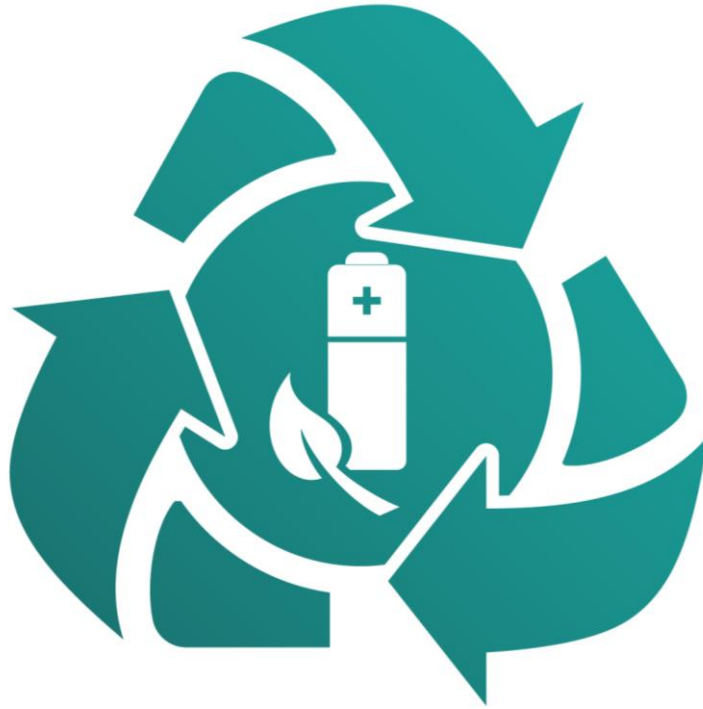


2019 & 2020 | Minnesota BATTERY RECYCLING REPORT



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Executive Summary

Call2Recycle, Inc., which administers the Call2Recycle® program, is a non-profit, public service organization. Since 1996, on behalf of obligated battery and product manufacturers, Call2Recycle has been managing a nationwide consumer battery collection and recycling program.

Pursuant to Minnesota Statute 115A.9155, Disposal of Certain Dry Cell Batteries and Minnesota Statute 115A.9157, Rechargeable Batteries and Products, Call2Recycle is pleased to provide the 2019 & 2020 battery recycling report on behalf of its 200+ Stewards. With the participation of municipalities, retailers, businesses, manufacturers, and Minnesota residents, more than 280,000 pounds of rechargeable batteries were diverted from the state's waste stream during these two years.

Call2Recycle saw a slight decrease in rechargeable battery collections from 2019 to 2020 by 2%. This reduction is directly attributed to the effects of COVID-19 which saw many retailers reduce hours or temporarily close, as well as many businesses shift to "work from home".

The dominant rechargeable battery chemistry collected in both 2019 and 2020 was Nickel Cadmium (Ni-Cd), 60,622 pounds in 2019 and 52,180 pounds in 2020. Over the two-year period, both Nickel Metal Hydride (Ni-MH) and Small Sealed Lead Acid (SSLA) batteries, saw an increase in growth of 2% and 22%, respectfully. These collections are consistent with market trends as consumers upgrade to devices powered by lithium-ion (Li-Ion) batteries and recycle their old ones powered by other battery chemistries, such as Ni-Cd, Ni-MH and SSLA.

Remainder of Report

The remainder of this report provides specifics associated with battery collections, including types of materials collected and the volumes received by participating collection channels. Additionally, Call2Recycle's 2020 Annual Report, including audited financial reports, will be available in June 2021 on its website at www.call2recycle.org/annualreport/.

Battery Recycling Collections

During the two-year period of 2019 and 2020, Call2Recycle collected a total of 280,506 lbs. of rechargeable batteries. Below please find the specific recycling collection data by battery chemistry and industry sector for both 2019 & 2020 (Figure 1).

FIGURE 1

Material Type	Material Name	2019	2020	% Chg
Rechargeable	Small Sealed Lead Acid (SSLA/Pb)	35,613	43,469	22%
Rechargeable	Lithium Ion (Li-Ion)	37,363	34,324	-8%
Rechargeable	Nickel Cadmium (Ni-Cd)	60,622	52,180	-14%
Rechargeable	Nickel Metal Hydride (Ni-MH)	8,397	8,538	2%
Primary	Alkaline/Carbon Zinc	52,320	61,622	18%
Primary	Lithium	4,362	3,423	-22%
Cellphone	Cellphone	1,002	1,422	42%
Other	Other	978	263	-73%
Total		200,657	205,241	2%
Total Rechargeable Battery		141,995	138,511	-2%

Batteries Collected by Industry (Lbs.)	2019	2020	% Chg
Retail/Wholesale	47,543	42,556	-10%
Public Agency / Municipality	131,810	142,830	8%
Business Services	5,468	2,659	-51%
Manufacturing	13,763	15,341	11%

Below please find the *estimated* pounds of rechargeable batteries sold into the state of Minnesota during the previous two years. Please note this data is a rough estimate which is based on a compilation of total market research and state population (Figure 2).

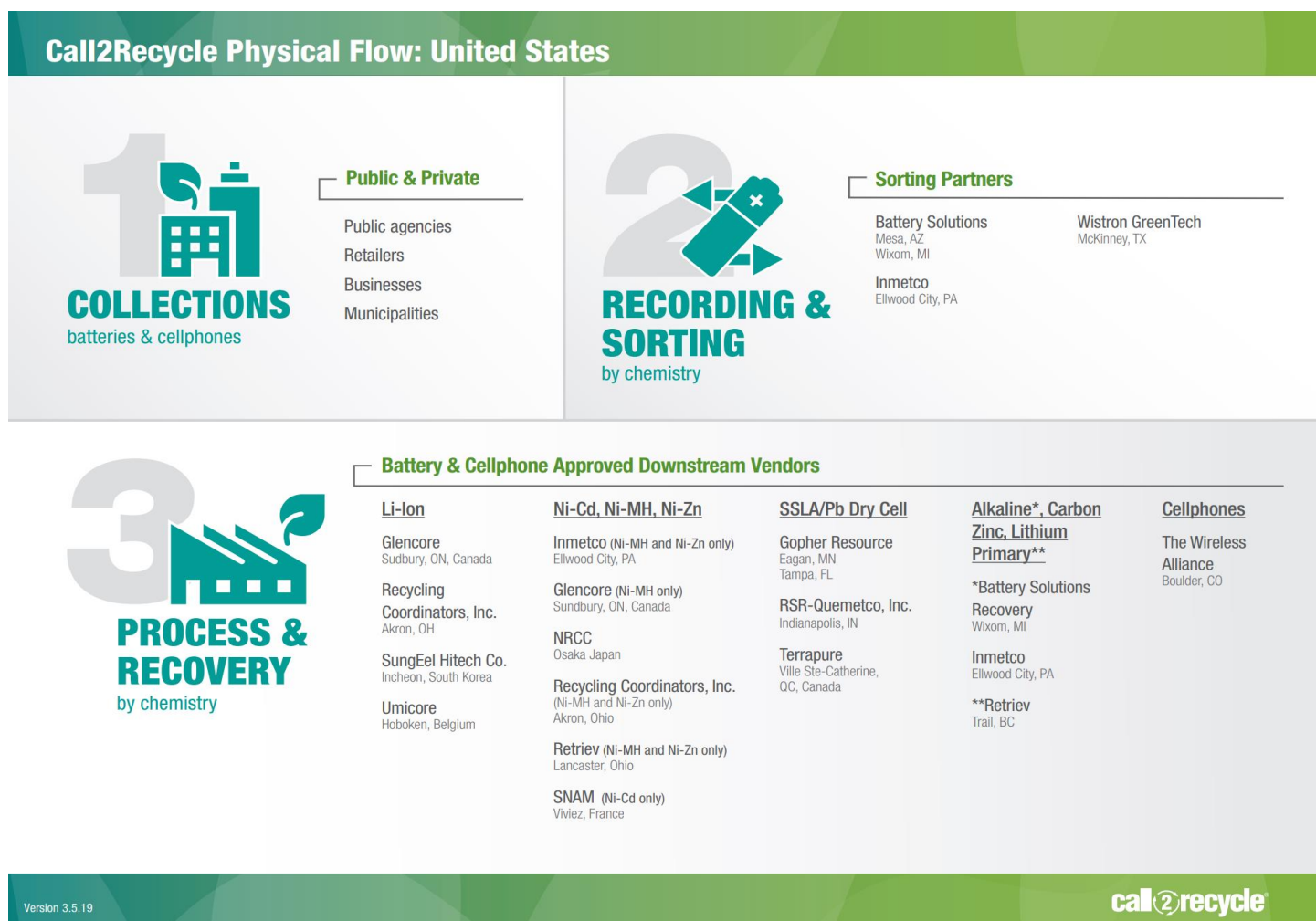
FIGURE 2

Estimated Rechargeable Batteries Sold	2019	2020
Estimated Pounds of ALL Rechargeable Batteries Sold into the State	3,445,098	3,533,910

Proper Battery Management

Batteries collected from Minnesota residents are transported to sorting facilities where they are separated by battery chemistry and then sent to appropriate specialty processors. These processors extract material to be used in the manufacturing of new products. Below please find the “physical flow” (Figure 3) of where batteries go after they are dropped off at a Call2Recycle participating collection site.

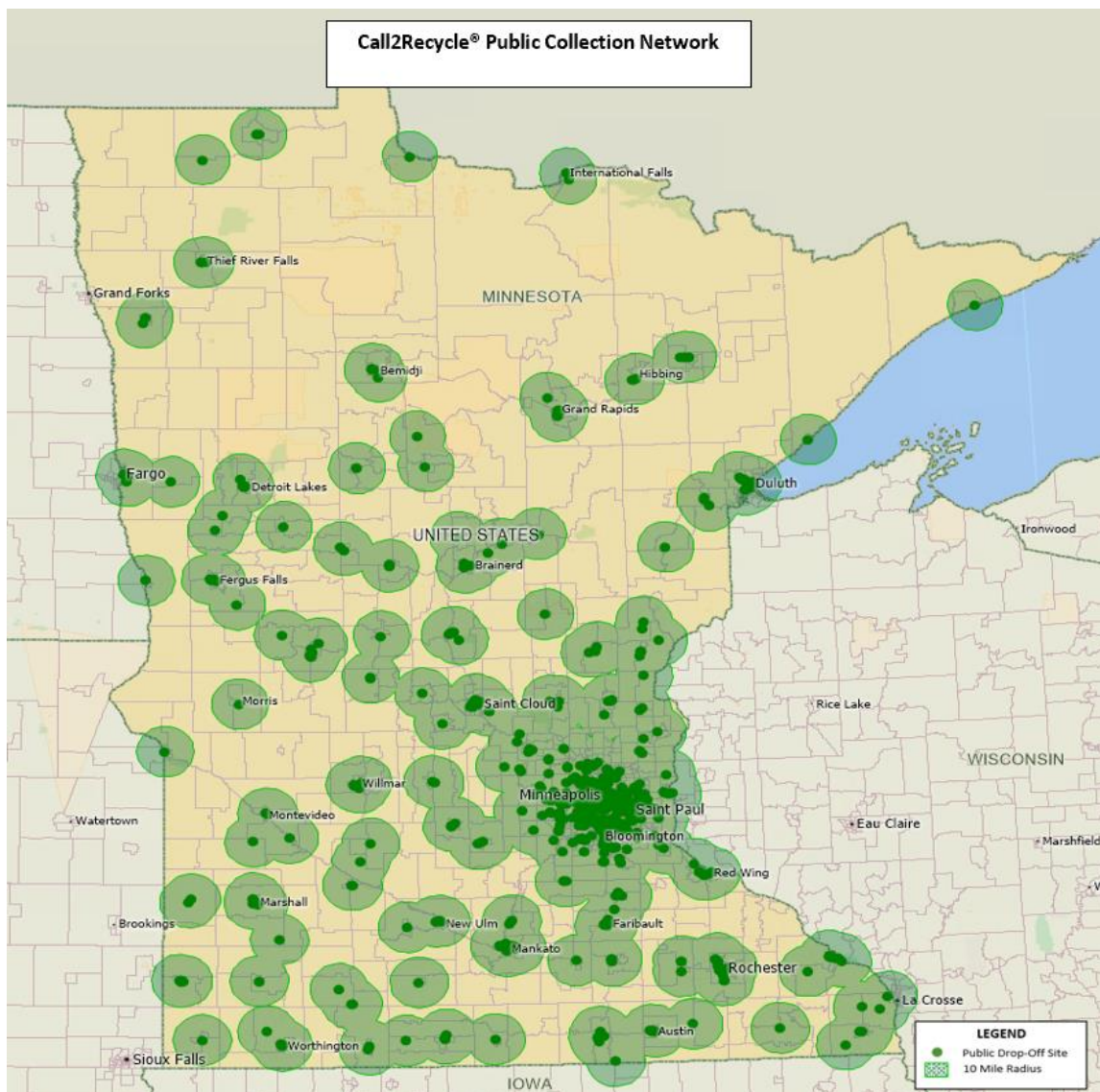
FIGURE 3



Public Recycling Site Accessibility

To optimize the percentage of the U.S. population that has access to battery and cellphone recycling through the Call2Recycle collection site network, Call2Recycle has developed a standard for measuring public recycling accessibility, specifically for batteries and cellphones. This accessibility rate measures the percent of a state's population that lives within a 10-mile radius of an available Call2Recycle drop off location. By year's end 2020, Call2Recycle achieved an 84% accessibility rate in Minnesota. Please see the below map (Figure 4) for specific details.

FIGURE 4



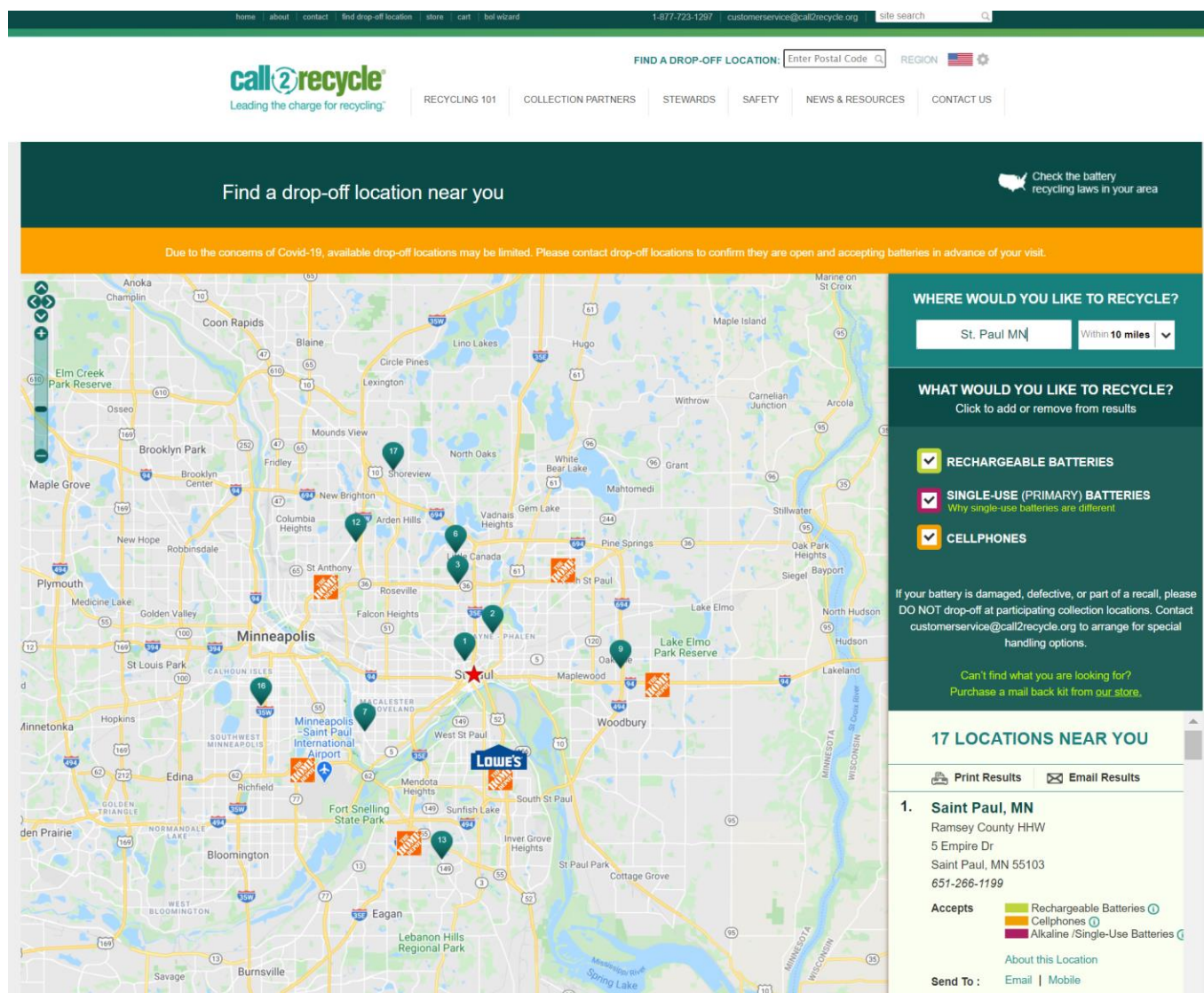
Collection Network		
Site Type	2019 # of Sites	2020 # of Sites
# of Active Public Sites	211	185
# of Active Private Sites	299	273
Public Accessibility Rate	86%	84%

Website Statistics

Call2Recycle's outreach efforts focus on driving consumers to our interactive web site, which provides educational resources and a zip code locator to identify convenient battery recycling drop-off sites.

One of the most viewed sections of the website is the public drop-off site locator tool (Figure 5). This tool allows Minnesota residents to enter their City/Town or zip code to find the nearest Call2Recycle participating site to recycle their used rechargeable batteries. The locator tool was used 32,922 (2019) and 29,395 (2020) times by Minnesota residents to find a Call2Recycle drop-off location.

FIGURE 5



www.call2recycle.org

Outreach & Customer-Related Activity

Call2Recycle's Customer Success Team fields hundreds of daily inquiries from collection sites and consumers across the country. Some of these inquiries are from the 450+ private and public battery collection sites in Minnesota.

Call2Recycle's Customer Success Team fielded the following inquiries from Minnesota:

- Customer Requests Originating from MN Collection Sites/Consumers – 491 in 2019 and 371 in 2020.
- New Collection Site Enrollments – 50 in 2019 and 40 in 2020.
- Boxes Sent Out / Boxes Received – 3,323 /3,433 in 2019 and 3,083 / 2,973 in 2020.

Damaged, Defective or Recalled Lithium-Ion Batteries

The safe handling, transport and disposal of used batteries, specifically lithium-based batteries, continues to be a core tenet of the Call2Recycle program. A difficult to manage subset of lithium-ion batteries are ones that are Damaged, Defective or Recalled (DDR) (Figure 6). These DDR batteries require special handling per U.S. Department of Transportation regulations and cannot be placed in a typical Call2Recycle collection box. In 2019, Call2Recycle began offering MN collection sites free, compliant and easy to use specialty storage and shipping kits. Call2Recycle has provided over 300 DDR kits (Figure 7) to MN collection sites to safely recycle these batteries.

FIGURE 6



FIGURE 7



CALL2RECYCLE® RECHARGEABLE BATTERY STEWARDS

The following companies support Call2Recycle and are committed to responsible battery recycling.

3M Automotive Aftermarket Division	Cisco Systems Inc.	Hilti Canada Corporation
3M Constrctn & Home Imprv	Cleva North America, Inc.	Hilti, Inc.
3M Electrical Markets Division (EMD)	Computer Technology Link Corp (DBA CTL)	HoMedics USA, LLC
3M Food Safety Division (FSD)	Conair Corporation	Honeywell International Inc.
3M Medical Solutions Division (MSD)	Daye North America	Hong Kong Highpower Technology Ltd.
3M Oral Care Solutions Division (OCSD)	Deere & Company (John Deere)	HP Inc.
3M Personal Safety Division	Dell Canada Inc.	HTC Corporation
A2Z Development Center Inc.	Dell Inc	Huawei Device USA. Inc
Acer America Corporation	Deltran USA LLC	Husqvarna AB
Ademco	DLG (Shanghai) Electronic	HYTORC Industrial Bolting Systems
Aero Design, Inc	Dongguan Golden Cel Battery Co	IDX System Technology Inc
Allied Intl/Allied Tools	Dorcy International	IMA Test Steward
Alta Cycling Group, LLC.	Duracell Canada Inc	Inspired Energy, LLC
Amazon.com, Inc.	Duracell US Operations	Intermetro Industries Corp
American Honda Motor Co., Inc.	Dynabook Americas, Inc	Invacare Corporation
American Toppower	Dynabook Canada Inc	Invox Hardware Limited
APC America Inc. Schneider Electri	Eaton Corporation	iRobot Corporation
Arlo Technologies, Inc.	Echo Incorporated	JC Technology Inc dba Ace Computers
Arris Group, Inc	Enerco Group Inc.	Jiawei Technologies (USA) Ltd.
Asus Computer International, Inc.	Energizer Holdings, Inc.	JIN CO Ltd
Away	Energizer Holdings, LLC.	JLG Industries Inc
Baccus Global LLC	EnerSys Delaware Inc.	JVCKENWOOD USA Corp
Balmuda Inc.	Epson America, Inc.	KAN Battery Co., Ltd
barnesandnoble.com, LLC	Fdk America, Inc.	Karcher North America
Bayco Products, Inc.	Fedco Electronics, Inc.	Keyence Corporation of America
Best Buy Co., Inc.	Finish Thompson, Inc.	Koki Holdings America Ltd
Bissell Homecare, Inc	Fuji Electronics (Shenzhen) Co, Ltd.	Koki Holdings Canada Co., Ltd
Bose Corporation	FujiFilm Holdings America Corp	Konica Minolta
Boxine US, Inc.	Fujitsu America	Kwonnie Electrical Products Ltd
Brother International Corporation	Garmin International, Inc	L3Harris Technologies Inc
Bruce MacRae	GE Healthcare Canada, Inc.	Ledvance, LLC.
Canadian Tire Corporation, Ltd	GiiNii Tech Corporation	LEGO Brand Retail, Inc.
Canon Canada Inc	Global Technology Systems, Inc	Lenovo (United States) Inc.
Canon U.S.A., Inc.	Google, Inc.	LG Electronics Canada, Inc.
Car Mate USA Inc.	GS Yuasa Energy Solutions, Inc.	LG Electronics USA, Inc.
Century Optron Inc.	Guangdong Fenghua New Energy Co. Ltd.	L'Image Home Products Inc.
Chervon HK Limited	Guangzhou Great Power Energy Tech Co LTD	Logic Technology Development
Chervon HK Limited/The Home Depot	Hewlett Packard Inc	Logitech Inc.

2019 & 2020 MINNESOTA PROGRAM SUMMARY

Mag Instrument, Inc	RRC POWER SOLUTIONS	TWS Technology(Guangzhou) Limited
Maha Energy	Sager Electronics	Ultralife Corporation
Makita Canada, Inc.	Samsung Electronics America Inc.	Uniden America Corporation
Makita U.S.A. Inc.	Sato America Inc	VARTA Microbattery Inc.
Mattel, Inc.	Scosche Industries, Inc.	Venom Power
Metabo Corporation	SDI Technologies Inc	Veritas Technologies LLC
Microsoft Corporation	Senco Products, Inc.	Vernier Software & Technology LLC
Midland Radio Corporation	Sensidyne LP	Vibratex, Inc.
Miller Manufacturing Company	SHIMANO	Vornado Air, LLC
Mi-T-M	Sigma Corporation	VTech Telecommunications Ltd
Motorola Mobility, LLC	Snap-on Incorporated	Wacom Technology Corporation
Motorola Solutions, Inc.	Sony Corporation of America	Whill, Inc
MTRLC LLC	SOUTHWICK TECHNOLOGIES INC	Zebra Technologies Corporation
National Power Corp	Southwire Company, LLC	Zhongshan Tianmao Battery Co., Ltd.
Neptune Technology Group Inc.	Spectrum Brands Holdings, Inc.	Zippo Manufacturing Company
Netgear, Inc.	Stanley Black & Decker, Inc.	
Nikkiso America, Inc.	Stihl Incorporated	
Nikon Canada Inc	Stihl Limited	
Normark Innovations Inc.	StorTronics	
Novel Direct	Streamlight, Inc.	
O2COOL, LLC	Summer Infant, Inc.	
Olympus Corp of the Americas	SUNBEAM PRODUCTS	
Omron Healthcare, Inc	Surefire, LLC	
Oracle America, Inc.	TCT Mobile Canada Limited (CA10)	
Panasonic Corporation	TCT MOBILE INC-ALCATEL BlackBerry	
PawaBox Sales Group, LLC.	Techtronic Cordless GP	
Pelican Products, Inc.	Techtronic Industries GmbH	
Philip Morris USA Inc.	Techtronic Trading Ltd	
Philips	TENNANT COMPANY	
Pioneer Home Entertainment	Test Rite Products Corp	
Pitney Bowes, Inc.	Texas Instruments Inc	
Plantronics Inc. (Poly)	The Coleman Company	
Police Security	The Gillette Co/Braun Div	
Positec Tool Corporation	The Gillette Co/Oral-B Div	
Power Products	The Source (Bell) Electronics Inc.	
Privoro, LLC	The Toro Company	
ProTeam, Inc.	Tianjin Lishen Battery Joint-stock Co.,Ltd	
PSA Parts, Inc.	Tokyo Seimitsu Co., LTD	
Razor USA LLC	TomTom Inc.	
Ricoh Imaging Americas Corporation	Transcosmos America Inc.	
Ridge Tool Company (RIDGID)	Transource Services Corp	
Riese Und Muller GmbH	Traxxas L.P.	
Robert Bosch Tool Corporation	Trek Bicycle Corporation	
Royal Consumer Information Products, Inc.	TTEK Assemblies Inc.	