

# State of Minnesota



**Office of the State Auditor**

**Julie Blaha  
State Auditor**

---

## **Analysis of Municipal Liquor Store Operations**

**For the Year Ended December 31, 2019**

## Description of the Office of the State Auditor

The mission of the Office of the State Auditor is to oversee local government finances for Minnesota taxpayers by helping to ensure financial integrity and accountability in local governmental financial activities.

Through financial, compliance, and special audits, the State Auditor oversees and ensures that local government funds are used for the purposes intended by law and that local governments hold themselves to the highest standards of financial accountability.

The State Auditor performs approximately 100 financial and compliance audits per year and has oversight responsibilities for over 3,300 local units of government throughout the state. The office currently maintains five divisions:

**Audit Practice** – conducts financial and legal compliance audits of local governments;

**Government Information** – collects and analyzes financial information for cities, towns, counties, and special districts;

**Legal/Special Investigations** – provides legal analysis and counsel to the Office and responds to outside inquiries about Minnesota local government law; as well as investigates allegations of misfeasance, malfeasance, and nonfeasance in local government;

**Pension** – monitors investment, financial, and actuarial reporting for Minnesota's local public pension funds; and

**Tax Increment Financing** – promotes compliance and accountability in local governments' use of tax increment financing through financial and compliance audits.

The State Auditor serves on the State Executive Council, State Board of Investment, Land Exchange Board, Public Employees Retirement Association Board, Minnesota Housing Finance Agency, and the Rural Finance Authority Board.

Office of the State Auditor  
525 Park Street, Suite 500  
Saint Paul, Minnesota 55103  
(651) 296-2551  
state.auditor@osa.state.mn.us  
www.auditor.state.mn.us

This document can be made available in alternative formats upon request. Call 651-296-2551 [voice] or 1-800-627-3529 [relay service] for assistance; or visit the Office of the State Auditor's web site: [www.auditor.state.mn.us](http://www.auditor.state.mn.us).

# **Analysis of Municipal Liquor Store Operations**

For the Year Ended December 31, 2019



**December 18, 2020**

Government Information Division  
Office of the State Auditor  
State of Minnesota

**Deputy State Auditor**

Dianne Syverson

**Staff**

Kathy Docter, *Director of Government Information Division*

John Jernberg, *Research Analysis Specialist*

Christy John, *Research Analyst Intermediate*

Mark Albarado, *Management Analyst 2*

Tiffany O'Neil, *Accounting Officer*

Erin St. Cyr, *Accounting Officer*

Marie Henning, *Local Government Auditor - Senior*

This page left blank intentionally

---

## Table of Contents

---

<b>Background and Purpose.....</b>	<b>1</b>
<b>Executive Summary.....</b>	<b>3</b>
<b>Recommendations .....</b>	<b>4</b>
<b>Map of 2019 Municipal Liquor Operations in Greater Minnesota.....</b>	<b>5</b>
<b>Map of 2019 Municipal Liquor Operations in the Seven-County Metro Area .....</b>	<b>6</b>
<b>Analysis of Minnesota Municipal Liquor Store Operations .....</b>	<b>7</b>
Total Net Profits by Operation Type for the Years 2015 to 2019 (Figure 1) .....	7
Municipal Liquor Store Operations with Net Losses in 2019 (Table 1) .....	8
Total Sales by Operation Type for the Years 2015 to 2019 (Figure 2).....	9
Total Operating Expenses by Operation Type for the Years 2015 to 2019 (Figure 3) .....	10
Comparison of Average Sales Per Store for Greater Minnesota and Metro Area Municipal Liquor Operations by Type - 2019 (Figure 4) .....	11
Comparison of Average Operating Expenses as a Percent of Sales for Greater Minnesota and Metro Area Municipal Liquor Operations by Type - 2019 (Figure 5) ....	12
Off-Sale Liquor Store Total Sales and Total Operating Expenses - 2019 (Table 2) .....	13
Comparison of Average Net Transfers for Greater Minnesota and Metro Area Municipal Liquor Operations by Type - 2019 (Figure 6) .....	14
Cities Required to Hold Hearings in 2019 (Table 3).....	14
Number of Municipal Liquor Operations - 2010 to 2019 (Figure 7) .....	15
Comparison of 2018 and 2019 Liquor Store Operations (Table 4) .....	16
 <b>Appendix 1 (2019 Liquor Store Tables)</b>	
Comparison of City Liquor Store Operations - 2019 (Table 5) .....	19
Comparison of City Liquor Store Operations - 2019 - Ranked by Gross Sales (Table 6) .....	26
Comparison of City Liquor Store Operations - 2019 - Ranked by Net Profit/(Loss) as a Percent of Sales (Table 7) .....	33
Comparison of Metro Area City Liquor Store Operations - 2019 (Table 8).....	40
Comparison of Greater Minnesota City Liquor Store Operations - 2019 (Table 9).....	41

## **Appendix 2 (2019 Liquor Store Tables and Maps by Economic Development Region)**

Comparison of Off-Sale City Liquor Store Operations - 2019 - Average Per Store by Economic Development Region (Table 10).....	<b>49</b>
Comparison of On-Sale City Liquor Store Operations - 2019 - Average Per Store by Economic Development Region (Table 11).....	<b>49</b>
Comparison of City Liquor Store Operations - 2019 - Listed by Economic Development Region and City (Table 12).....	<b>50</b>
Comparison of City Liquor Store Operations - 2019 - Listed by Economic Development Region and City - Ranked by Net Profit/(Loss) as a Percent of Sales by Type of Establishment (Table 13) .....	<b>60</b>
2019 Average Sales Per Off-Sale Municipal Liquor Establishment by Economic Development Region (Figure 8).....	<b>71</b>
2019 Average Sales Per On-Sale Municipal Liquor Establishment by Economic Development Region (Figure 9).....	<b>72</b>
2019 Average Net Profit and Net Profit as a Percent of Sales Per Off-Sale Municipal Liquor Establishment by Economic Development Region (Figure 10).....	<b>73</b>
2019 Average Net Profit and Net Profit as a Percent of Sales Per On-Sale Municipal Liquor Establishment by Economic Development Region (Figure 11).....	<b>74</b>

---

## Background and Purpose

---

This report provides comparative data on municipal liquor operations owned and operated by Minnesota cities.<sup>1</sup> In 2019, 182 Minnesota cities operated 215 municipal liquor stores, with 89 cities operating both on-sale and off-sale liquor establishments and 93 cities restricting their municipally-owned establishments to off-sale liquor stores.<sup>2,3</sup> While the majority of municipally-owned liquor stores are located in Greater Minnesota, 18 cities within the Seven-County Metro Area (Metro Area) own and operate liquor establishments (see maps on pages 5 and 6 for locations of establishments).

Minnesota municipalities were originally authorized to own and operate liquor establishments as a means of controlling the sale of alcohol. For many communities in Greater Minnesota, municipal liquor operations provide access and convenience in areas that might be unable to attract a privately-run establishment. In addition to these functions, profitable municipal liquor operations have provided another source of revenue to supplement traditional tax and fee revenues.

The underlying financial data provided in this report is compiled from audited and unaudited financial statements that are required to be filed annually with the Office of the State Auditor. The tables and analysis derived from this data provide a basis of comparison for municipal liquor operations to highlight the current trends and financial condition of these operations. This report provides comparative data to city officials to assist them in the management of their municipal liquor store operations. In addition, it provides information to the public and policymakers, enabling them to evaluate the financial condition of these operations.

---

<sup>1</sup>Minnesota Statutes § 340A.601 authorizes cities with not more than 10,000 people to own and operate on-sale and off-sale liquor establishments. Once a city has established a municipal liquor store, it may continue to operate the store regardless of a subsequent change in population.

<sup>2</sup>“On- and off-sale” operations are referred to as “on-sale” operations in this report.

<sup>3</sup>All cities with municipal liquor stores reported in 2019. Eight cities that operated liquor stores in 2018 fully discontinued operations and are no longer included in this report. The eight cities are Clontarf, Conger, Erhard, Flensburg, Parkers Prairie, Rush City, Sleepy Eye, and Spring Lake Park.

This page left blank intentionally



---

## Executive Summary

---

- The combined net profit of all municipal liquor operations totaled \$27.9 million in 2019. This represents a decrease of \$1.1 million, or 3.9 percent, from the amount generated in 2018. Among on-sale operations, net profits totaled \$3.5 million in 2019, which was an increase of \$4,247, or 0.1 percent, over 2018. Total net profits for off-sale operations totaled \$24.4 million in 2019, which represents a decrease of \$1.1 million, or 4.4 percent, from 2018 (pg. 7).
- Over the past five years, net profits increased 11.9 percent. Among off-sale operations, there was a 14.2 percent increase in net profits, while on-sale establishments showed a decrease of 1.8 percent (pg. 7).
- Thirty-three Minnesota cities reported net losses for 2019 (five fewer than 2018). All 33 cities with losses were located in Greater Minnesota (pg. 8).
- During 2019, Minnesota's municipal liquor operations reported a 24th consecutive year of record sales, totaling \$372.1 million. Total sales generated in 2019 increased by \$11.9 million, or 3.3 percent, over 2018. Among individual liquor operations that were in business for all of 2019, total sales ranged from \$122,042 in Elmore to \$16.3 million in Lakeville<sup>4</sup> (pg. 9).
- During 2019, Minnesota's municipal liquor operations reported operating expenses totaling \$82.1 million. This represents an increase of \$3.4 million, or 4.3 percent, over the amount reported in 2018 (pg. 9).
- Municipal liquor operations located within the Metro Area are considerably larger and more profitable than their Greater Minnesota counterparts. Although only 18 of the 182 Minnesota cities (9.9 percent) that own and operate municipal liquor stores are located in the Metro Area, they represent 35.0 percent of the total sales and 32.9 percent of the net profits of municipal liquor operations. Sales by all Metro Area municipal liquor operations averaged \$3.4 million in 2019, compared to average sales of \$1.4 million for all Greater Minnesota operations<sup>5</sup> (pg. 10).
- During 2019, Minnesota's municipal liquor stores had net transfers (transfers out minus transfers in) of \$20.8 million. This represents a decrease of 4.3 percent from the total net transfers made in 2018. Net transfers totaled \$6.5 million among Metro Area establishments, compared to \$14.2 million for Greater Minnesota establishments (pg. 13).

---

<sup>4</sup>The City of Fairfax had lower sales but was excluded from this analysis because its liquor store was not open the whole year.

<sup>5</sup>The average was calculated by dividing the total sales for the Metro Area by the number of liquor stores in the Metro area, and likewise for Greater Minnesota.

---

## Recommendations

---

An important role of this report is to provide data to city officials that will enable them to evaluate the efficiency of their liquor operations through comparisons to similarly-situated liquor operations. The tables included in this report may be downloaded as a spreadsheet so those who manage municipal liquor operations can compare their operation to similar operations. Municipal officials can compare location, population, and financial indicators, such as total sales, to make the review of operations more meaningful.

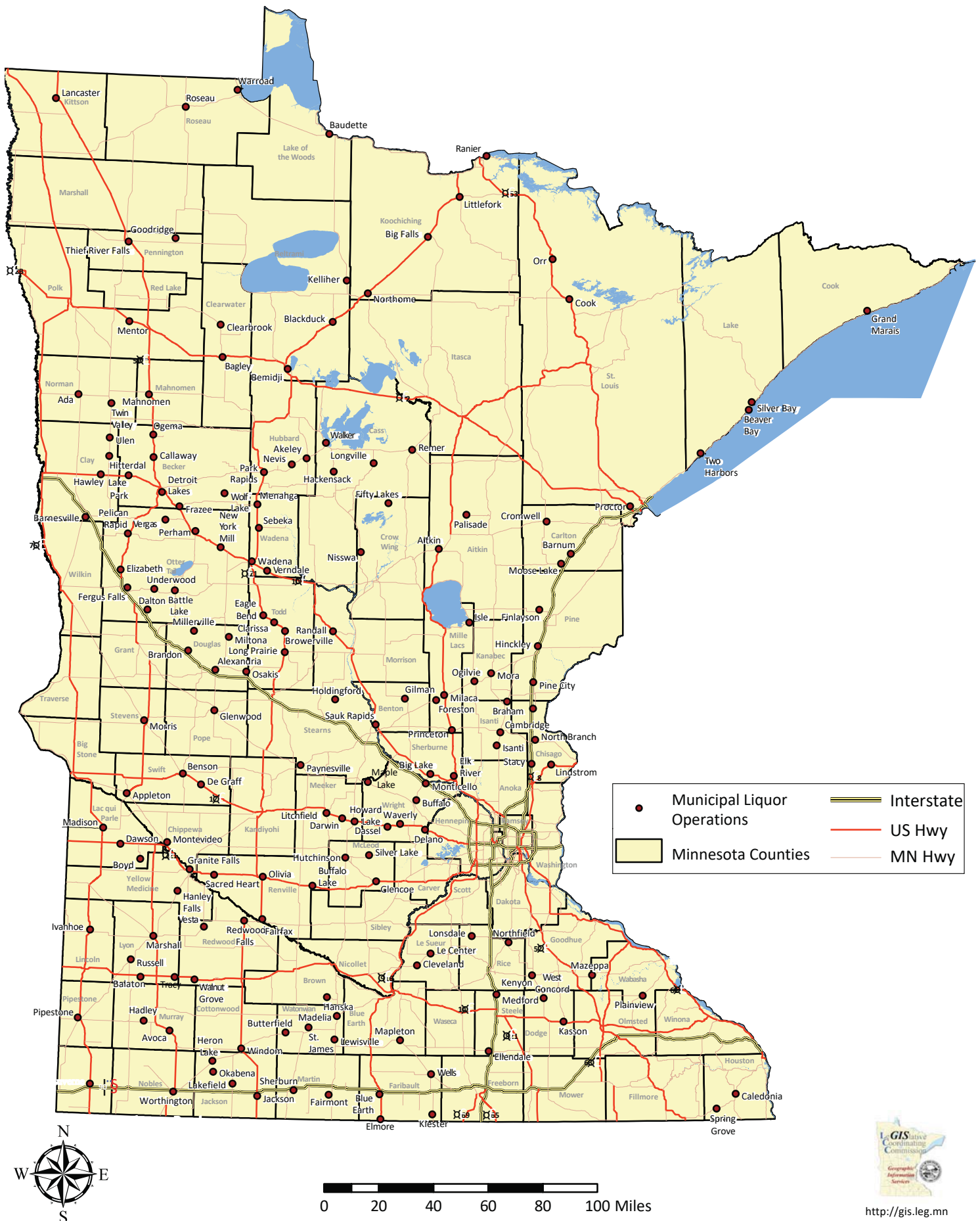
City officials should compare their operations to cities with the same type of operations. Off-sale operations should not be compared to on-sale operations because operating expenses are generally much higher for on-sale operations, due to factors such as the added costs of bartenders, wait staff, and entertainment. Useful comparisons include:

- **Gross Profits.** Cities with relatively low gross profits (total sales minus cost of sales) should consider whether the gross profits reflect their intended markup policies. If gross profits are well below the intended markup of inventory, a number of factors could exist, such as lack of compliance with markup policies; pricing discounts, such as special reduced pricing; theft; poor inventory control; or damage of inventory.<sup>6</sup>
- **Gross Profits as a Percent of Total Sales.** This measure may help a city determine if its intended markup is below other nearby municipal liquor stores, therefore, resulting in a lower gross profit. Conversely, if the markup is higher than nearby cities, it may hurt sales. It is important to use the proper comparison. Gross profits as a percent of total sales are higher for on-sale operations than off-sale operations. On-sale operations require a greater gross profit margin to cover the higher operating costs associated with these types of operations.
- **Operating Expenses.** If operating expenses are relatively high compared to similarly-sized stores, city officials should look at stores with low operating expenses for ideas on how they might operate more efficiently.
- **Operating Expenses as a Percent of Sales.** A comparison of operating expenses as a percent of sales can help determine the efficiency of the operation. In operations with similar levels of sales, this percentage should be comparable. If the percentage is much higher, city officials should examine why their costs are higher.

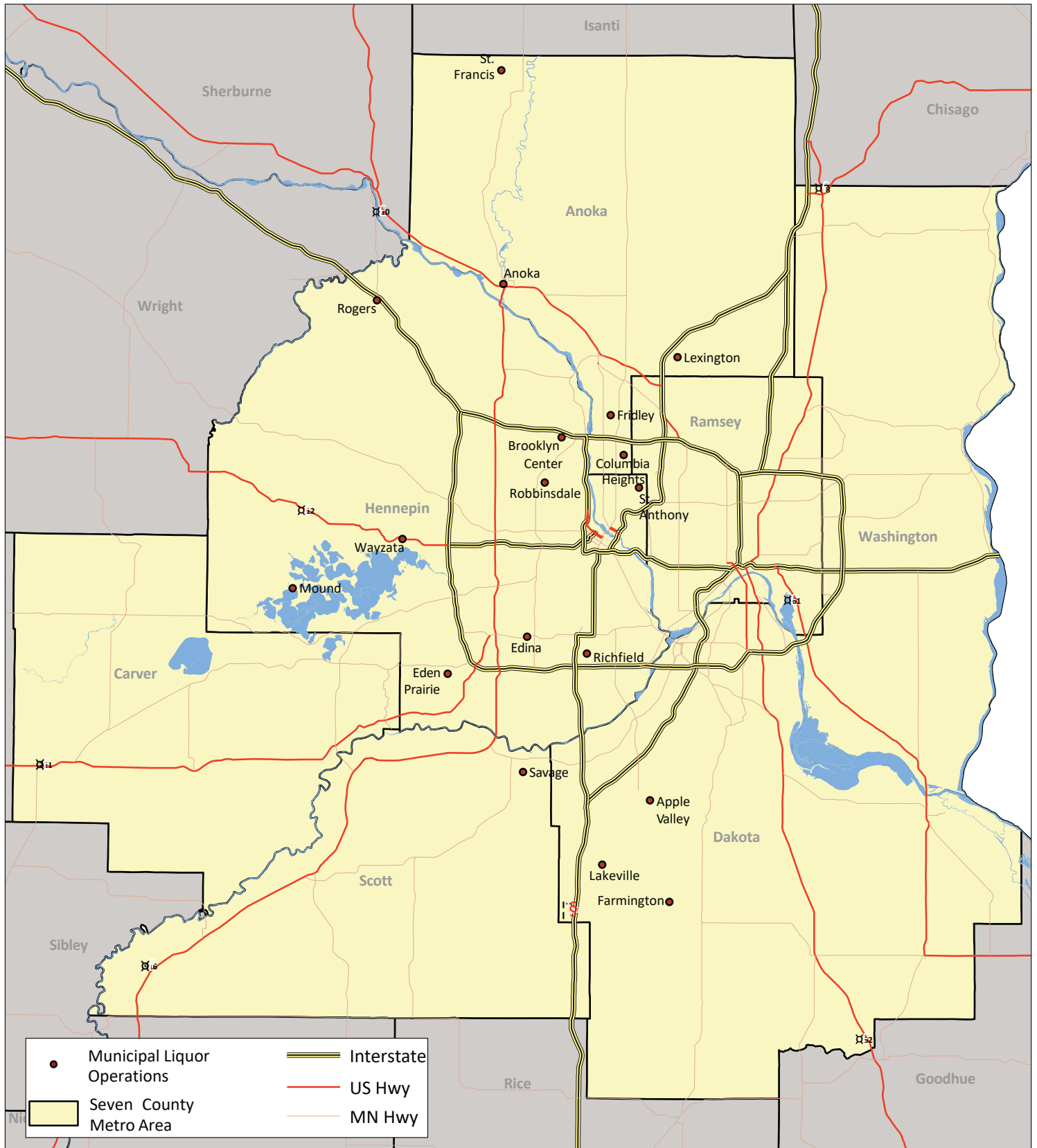
---

<sup>6</sup>It is important to conduct a physical inventory on a regular basis and compare it to perpetual inventory amounts and investigate discrepancies. For additional information on detecting and preventing fraud, see the Office of the State Auditor's Statement of Position, "[Internal Controls for Municipal Liquor Stores.](#)"

# 2019 Municipal Liquor Operations in Greater Minnesota



# 2019 Municipal Liquor Operations in the Seven-County Metro Area



0 5 10 15 20 Miles



<http://gis.leg.mn>

---

## Analysis of Minnesota Municipal Liquor Store Operations

---

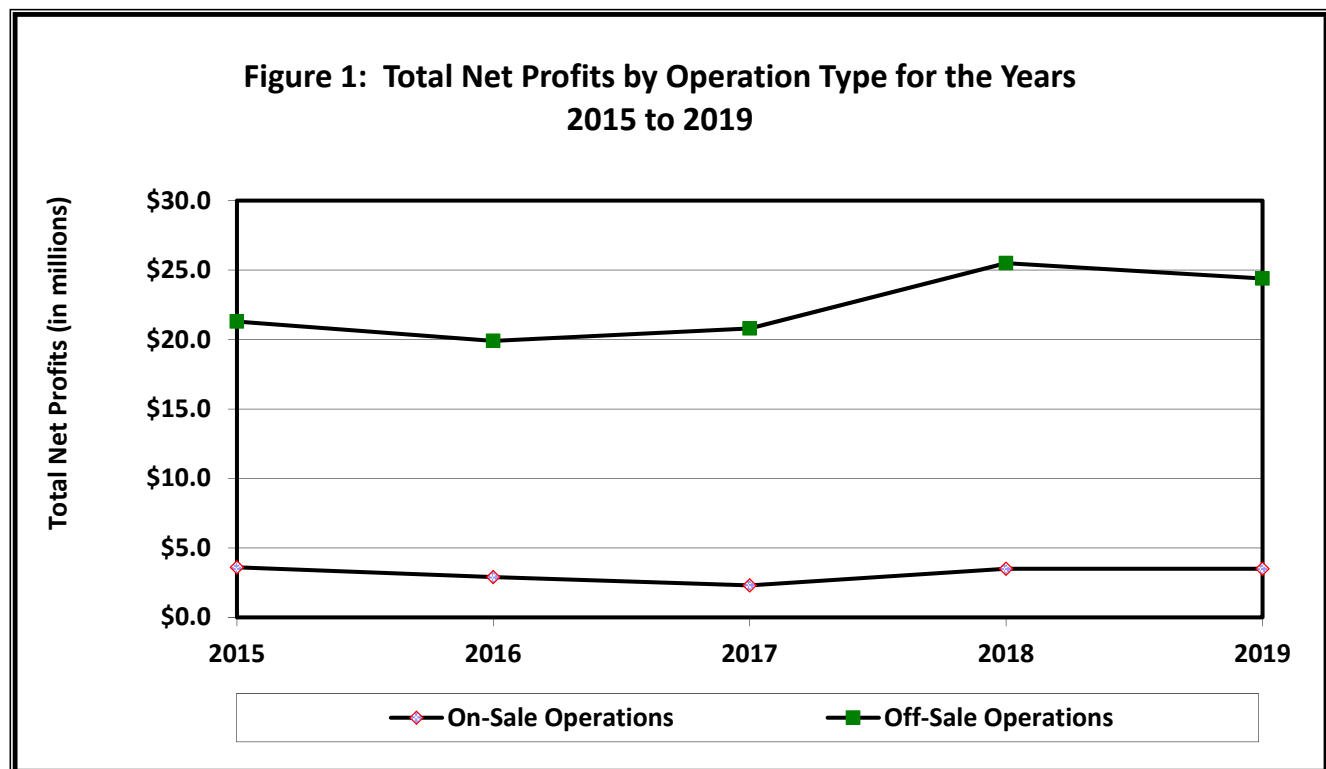
### Net Profits of Municipal Liquor Store Operations

#### Overall

The combined net profit of all municipal liquor operations totaled \$27.9 million in 2019. This represents a decrease of \$1.1 million, or 3.9 percent, from the amount generated in 2018. Among on-sale operations, net profits totaled \$3.5 million in 2019, which was an increase of \$4,247, or 0.1 percent, over 2018. Total net profits for off-sale operations totaled \$24.4million in 2019, which represents a decrease of \$1.1 million, or 4.4 percent, from 2018.

Over the past five years, net profits increased 11.9 percent. Among off-sale operations, there was a 14.2 percent increase in net profits, while on-sale establishments showed a decrease of 1.8 percent.

Figure 1 below shows the five-year trend of net profits.



#### Variances Among Individual Operations

Net profits and losses for municipal liquor stores operating as of December 31, 2019, ranged from a loss of \$100,140 in Ellendale to a profit of \$1.3 million in Apple Valley. Overall, of the municipal liquor operations that reported in both 2018 and 2019, 92 cities showed year-to-year increases in their net profits, while 89 showed decreases.<sup>7</sup> Of the 89 cities with declines in net profits between 2018 and 2019, 83 were in Greater Minnesota, and six were in the Metro Area.

---

<sup>7</sup>The City of Vesta was excluded from this analysis because its liquor store was closed prior to 2019 and had no operational activity in 2019.

## Operations Losing Money

In addition to municipal liquor operations that posted a decline in net profits between 2018 and 2019, 33 Minnesota cities reported net losses for 2019 (five fewer than 2018). All 33 cities with losses were located in Greater Minnesota. Additionally, losses were much more common among on-sale liquor operations. Of the 33 cities whose liquor operations had net losses in 2019, 26 were on-sale operations. Table 1 below lists the cities whose liquor operations posted net losses in 2019.

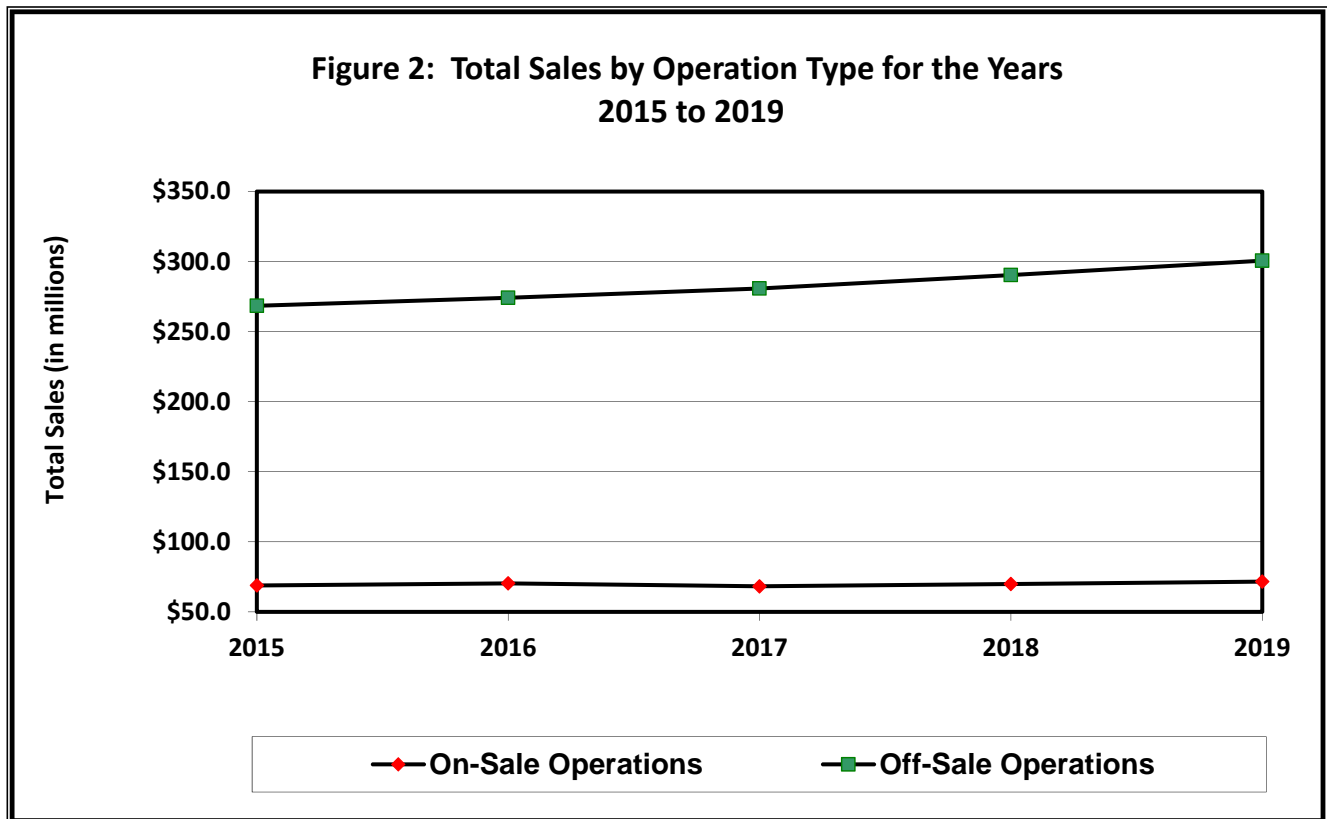
<b>Table 1</b> <b>Municipal Liquor Store Operations with Net Losses in 2019</b>			
<b>Name of City</b>	<b>Net Loss</b>	<b>Name of City</b>	<b>Net Loss</b>
Ellendale*	\$ (100,140)	Ivanhoe	\$ (14,532)
Fairfax*	(70,240)	Walnut Grove	(14,350)
Mahnomen	(62,718)	Frazee	(14,316)
Isle	(57,407)	Boyd	(13,183)
Menahga	(46,513)	Kiester	(10,490)
Ada	(45,846)	Big Falls	(10,163)
Clarissa	(44,568)	Hanley Falls	(9,671)
Wells	(35,428)	Palisade	(9,376)
Littlefork	(31,935)	Goodridge	(5,143)
Sacred Heart	(28,436)	Okabena	(4,067)
Sherburn	(24,682)	Dawson	(3,849)
Butterfield	(23,707)	Hanska	(2,277)
West Concord	(19,481)	Callaway	(2,071)
Elmore	(17,410)	Elizabeth	(1,261)
Russell	(16,941)	Remer	(533)
Howard Lake	(15,160)	Plainview	(61)
Ogilvie	(15,096)		

\*Discontinued or sold liquor operations prior to or during the year.

## Total Sales at Municipal Liquor Operations

During 2019, Minnesota's municipal liquor operations reported a 24th consecutive year of record sales, totaling \$372.1 million. Total sales generated in 2019 increased by \$11.9 million, or 3.3 percent, over 2018. Among individual liquor operations that were in business for all of 2019, total sales ranged from \$122,042 in Elmore to \$16.3 million in Lakeville.<sup>8</sup>

Figure 2 below shows total sales by operation type for the years 2015 to 2019.



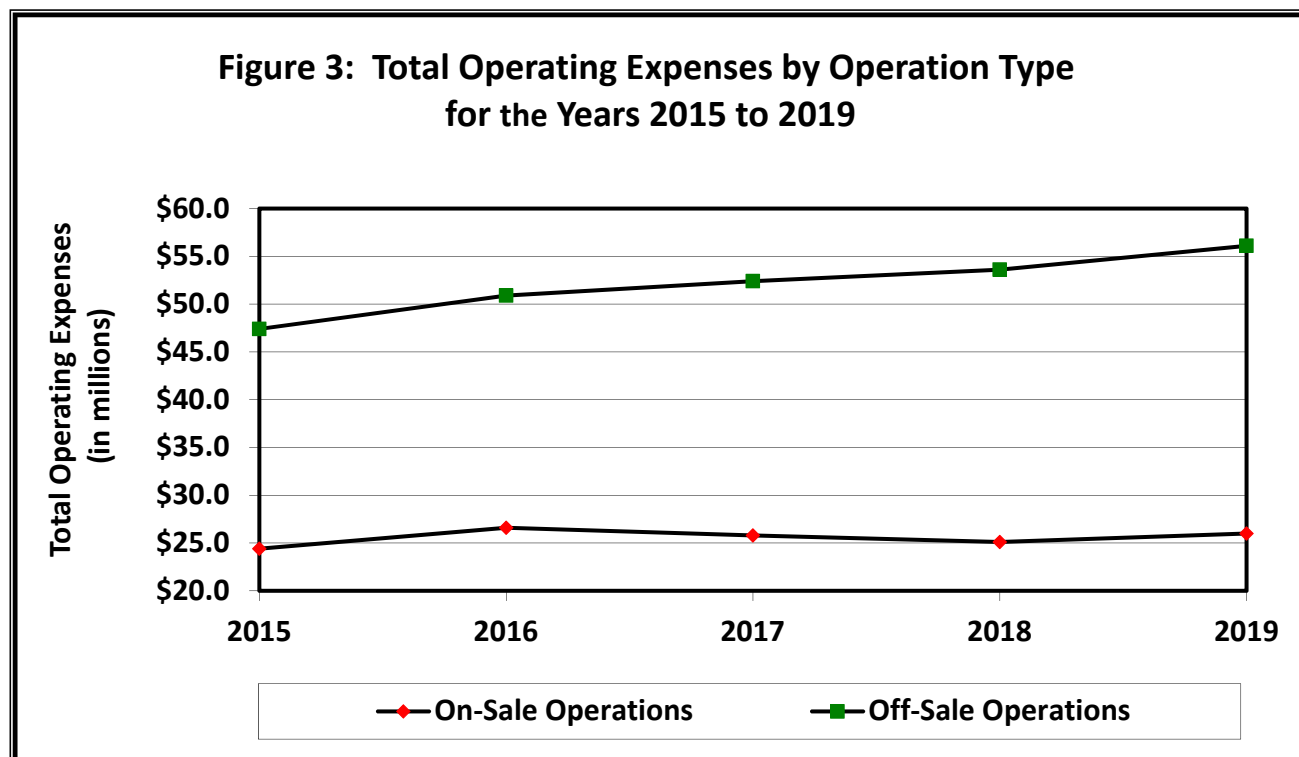
## Operating Expenses of Municipal Liquor Operations

During 2019, Minnesota's municipal liquor operations reported operating expenses totaling \$82.1 million. This represents an increase of \$3.4 million, or 4.3 percent, over the amount reported in 2018. Off-sale liquor operations had operating expenses totaling \$56.1 million in 2019. This represents an increase of \$2.4 million, or 4.6 percent, over 2018. Operating expenses for on-sale liquor operations totaled \$26.0 million in 2019. This represents an increase of \$968,606, or 3.9 percent, over 2018.

Among individual liquor operations that were in business for all of 2019, expenses ranged from a high of \$3.1 million in Lakeville to a low of \$47,880 in Elmore. In general, the level of sales has an effect on the level of expenses (the greater the level of sales, the higher the operating expenses). However, even among operations with similar levels of sales, there is a wide range of operating expenses.

<sup>8</sup>The City of Fairfax had lower sales but was excluded from this analysis because its liquor store was not open the whole year.

Figure 3 below shows operating expenses from 2015 to 2019 by operation type.



## Comparison Between Municipal Liquor Operations in Greater Minnesota and the Metro Area

### Sales

Municipal liquor operations located within the Metro Area are considerably larger and more profitable than their Greater Minnesota counterparts. Although only 18 of the 182 Minnesota cities (9.9 percent) that own and operate municipal liquor stores are located in the Metro Area, they represent 35.0 percent of the total sales and 32.9 percent of the net profits of municipal liquor operations. Sales by all Metro Area municipal liquor operations averaged \$3.4 million in 2019, compared to average sales of \$1.4 million for all Greater Minnesota operations.<sup>9</sup>

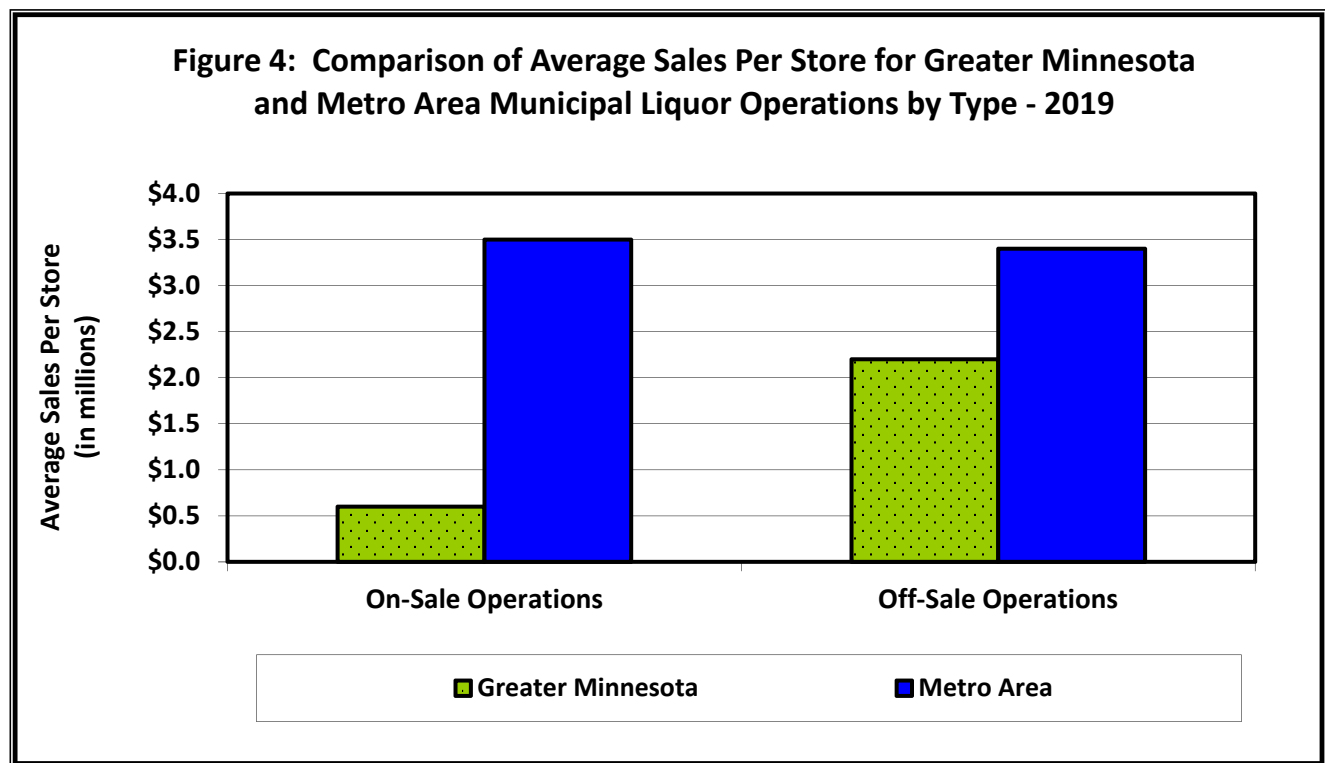
### On-Sale and Off-Sale Sales Comparison

When broken down by type of operation, the contrasts between Greater Minnesota and Metro Area operations are clear. Off-sale operations in the Metro Area average sales of \$3.4 million, compared to \$2.2 million in Greater Minnesota. Metro Area operations are almost exclusively off-sale operations. Among Metro Area municipal liquor operations, off-sale operations outnumbered on-sale operations 35 to three. Conversely, among Greater Minnesota cities with municipal liquor operations, on-sale operations outnumbered off-sale operations 95 to 82. As with off-sale operations, on-sale operations are much larger in the Metro Area than in Greater Minnesota. Sales per on-sale establishment were more than five times greater in the Metro Area than in Greater Minnesota, \$3.5 million to \$643,526, respectively.

<sup>9</sup>The average was calculated by dividing the total sales for the Metro Area by the number of liquor stores in the Metro Area, and likewise for Greater Minnesota.



Figure 4 below shows the contrast in the level of average sales per store between liquor operations in Greater Minnesota and the Metro Area by establishment type.



## Net Profit

In 2019, the average net profit of Metro Area municipal liquor operations was \$241,137, compared to \$105,781 for municipal liquor operations in Greater Minnesota. Net profits and losses among Metro Area liquor operations ranged from a net profit of \$114,524 in Robbinsdale to a net profit of \$1.3 million in Apple Valley. Net profit and losses among Greater Minnesota municipal liquor operations ranged from a net loss of \$62,718 in Mahanomen to a net profit of \$1.1 million in Elk River.<sup>10</sup>

## On-Sale and Off-Sale Net Profit Comparison

The average net profit of off-sale operations in the Metro Area was \$244,029, compared to \$193,006 for off-sale operations in Greater Minnesota.<sup>11</sup>

Among on-sale operations, there was a stark contrast between the Metro Area operations and those in Greater Minnesota. The average net profit per store in the Metro Area was \$207,393, compared to \$30,492 in Greater Minnesota.<sup>12</sup> The wide variance in net profit was primarily the result of two factors: higher sales volume at Metro Area operations and the accompanying efficiencies in regards to purchasing power, staffing, and fixed asset costs in larger operations.

<sup>10</sup>The Cities of Fairfax and Ellendale had lower net profits but were excluded from this analysis because their liquor stores were not open the whole year.

<sup>11</sup>The average was calculated by dividing the total net profit for each area by the number of liquor stores in each area.

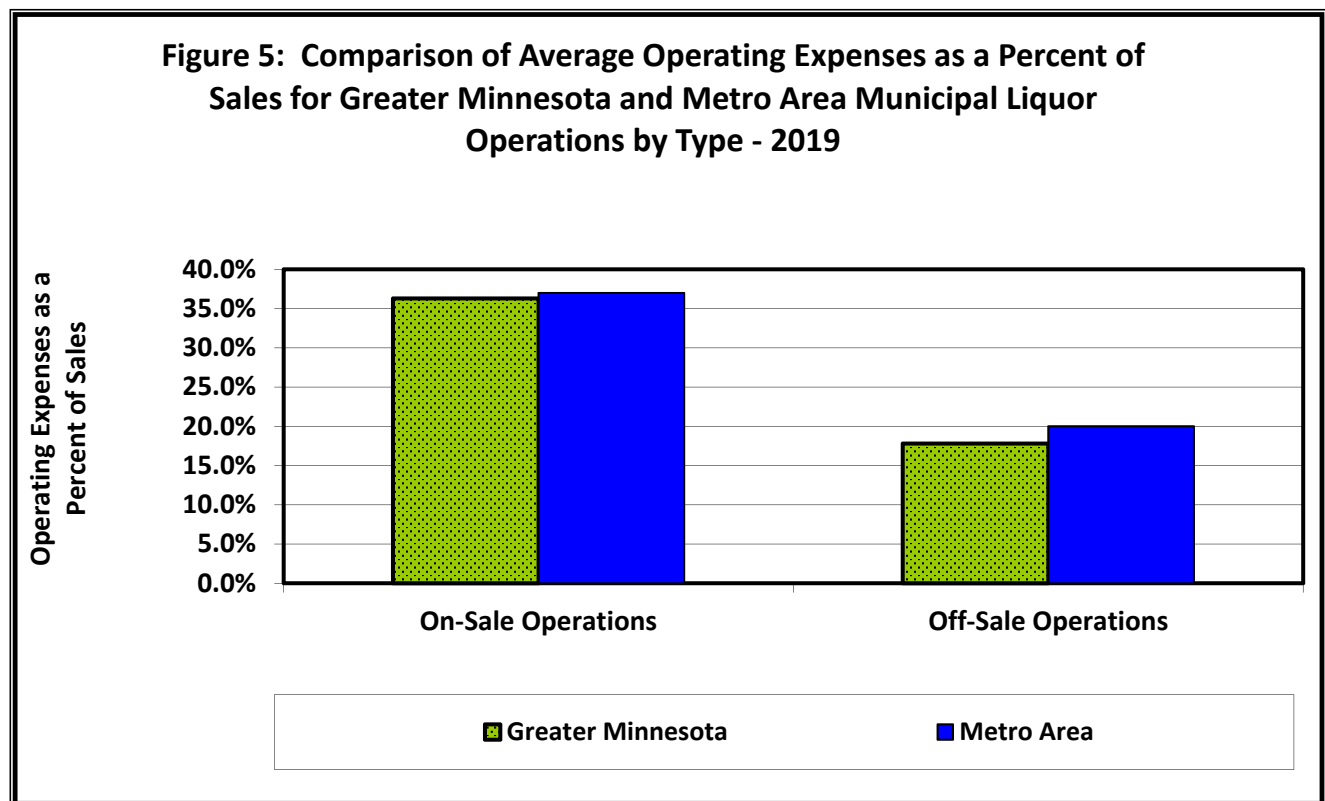
<sup>12</sup>The Metro Area on-sale average is based on three stores, compared to 95 stores in Greater Minnesota.

## Operating Expenses as a Percent of Sales

An examination of sales and operating expenses of off-sale and on-sale operations shows a wide variation in operating expenses as a percent of sales. Among off-sale operations, operating expenses as a percent of sales ranged from a high of 39.9 percent in Butterfield to a low of 12.8 percent in Detroit Lakes. The average operating expenses as a percent of sales for off-sale operations was 18.7 percent.<sup>13</sup>

Among on-sale operations that were in business for all of 2019, operating expenses as a percent of sales ranged from a high of 65.4 percent in De Graff to a low of 20.8 percent in Moose Lake. The average among on-sale operations was 36.4 percent. Off-sale operations should not be compared to on-sale operations because operating expenses are generally much higher for on-sale operations due to factors such as the added costs of bartenders, wait staff, and entertainment.

Figure 5 below compares the average operating expenses as a percent of sales for the Metro Area and Greater Minnesota by type of municipal liquor operation.



<sup>13</sup>The average operating expenses as a percent of sales was calculated by dividing the sum of operating expenses by the sum of sales.

Table 2 below shows the range of operating expenses for stores with similar levels of total sales.<sup>14</sup>

<b>Table 2</b> <b>Off-Sale Liquor Store Total Sales and Total Operating Expenses - 2019</b>		
<b>Off-Sale Municipal Liquor Stores with Total Sales Between</b>	<b>Number of Cities</b>	<b>Range in Total Operating Expenses</b>
\$1 to \$300,000	4	\$47,880 to \$79,204
\$300,001 to \$500,000	3	\$91,698 to \$141,744
\$500,001 to \$1,000,000	15	\$102,116 to \$227,618
\$1,000,001 to \$2,000,000	21	\$209,116 to \$360,417
\$2,000,001 to \$3,000,000	14	\$335,692 to \$642,436
\$3,000,001 to \$5,000,000	15	\$512,727 to \$1,038,615
Greater than \$5,000,000	21	\$821,280 to \$3,052,447

## Net Transfers of Municipal Liquor Store Operations

### Transfers

Profits generated by municipal liquor operations generally serve two purposes. First, municipal liquor operations use profits to ensure that they have an adequate level of reserves to purchase inventory and maintain their facilities. Second, profits in excess of what is needed to fulfill the first purpose may be transferred to other city funds to supplement existing revenue sources. During 2019, Minnesota's municipal liquor stores had net transfers (transfers out minus transfers in) of \$20.8 million. This represents a decrease of 4.3 percent from the total net transfers made in 2018. Net transfers totaled \$6.5 million among Metro Area establishments, compared to \$14.2 million for Greater Minnesota establishments.

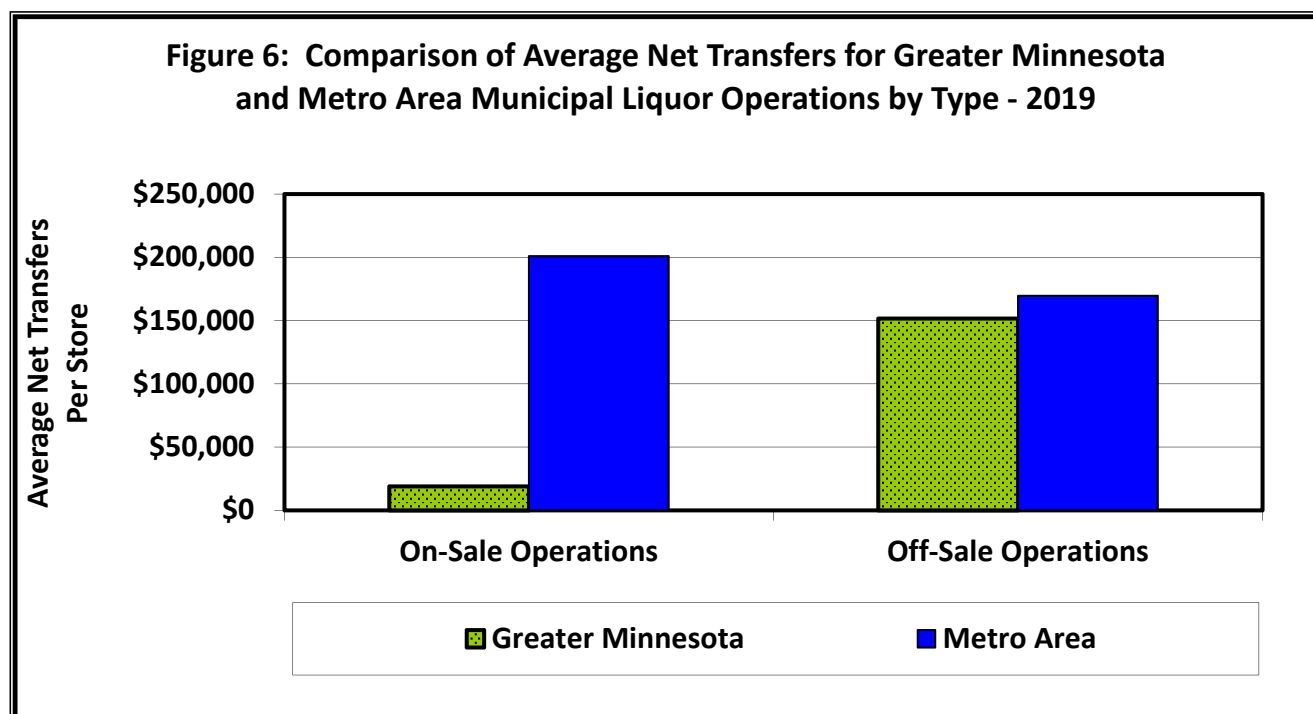
### On-Sale and Off-Sale Transfers Comparison

The overall level of net transfers was larger in Greater Minnesota than the Metro Area. When transfers are examined on a per-establishment basis, the average net transfer for off-sale stores in the Metro Area was more than those in Greater Minnesota (\$169,553 to \$151,546, respectively). The average net transfer per on-sale establishment was over ten times greater among operations in the Metro Area than in Greater Minnesota (\$200,960 to \$18,913, respectively).<sup>15</sup>

<sup>14</sup>A similar analysis for cities that operate both on-sale and off-sale liquor establishments is not useful because of the differences among these operations. The operating expenses of on-sale establishments are generally considerably higher than the operating expenses of off-sale establishments. It would be inappropriate to draw comparisons between the total operating expenses of on-sale and off-sale establishments in different cities. Such comparisons could be flawed due to the potential for contrasting the operating expenses of a city with a small on-sale operation and a large off-sale operation with the operating expenses of a city with a large on-sale operation and a small off-sale operation.

<sup>15</sup>The Metro Area on-sale average is based on three stores, compared to 95 stores in Greater Minnesota.

Figure 6 below shows the difference in average net transfers between operations in the Metro Area and Greater Minnesota by type of store.



## Oversight Responsibilities

City officials who are responsible for the operation of municipal liquor establishments should make certain that the operations are managed appropriately and do not have a negative financial impact on the city. Minnesota law requires cities to hold a public hearing on the future of their liquor store(s) if the liquor operation shows a net loss in at least two of the past three years. While this report is based on 2019 data, an examination of losses for the years 2017, 2018, and 2019 shows that the 27 cities in Table 3 below should hold public hearings on or after November 17, 2020.<sup>16,17</sup> Of the 27 cities required to hold a hearing in 2020, 21 were also required to hold a public hearing in 2019.

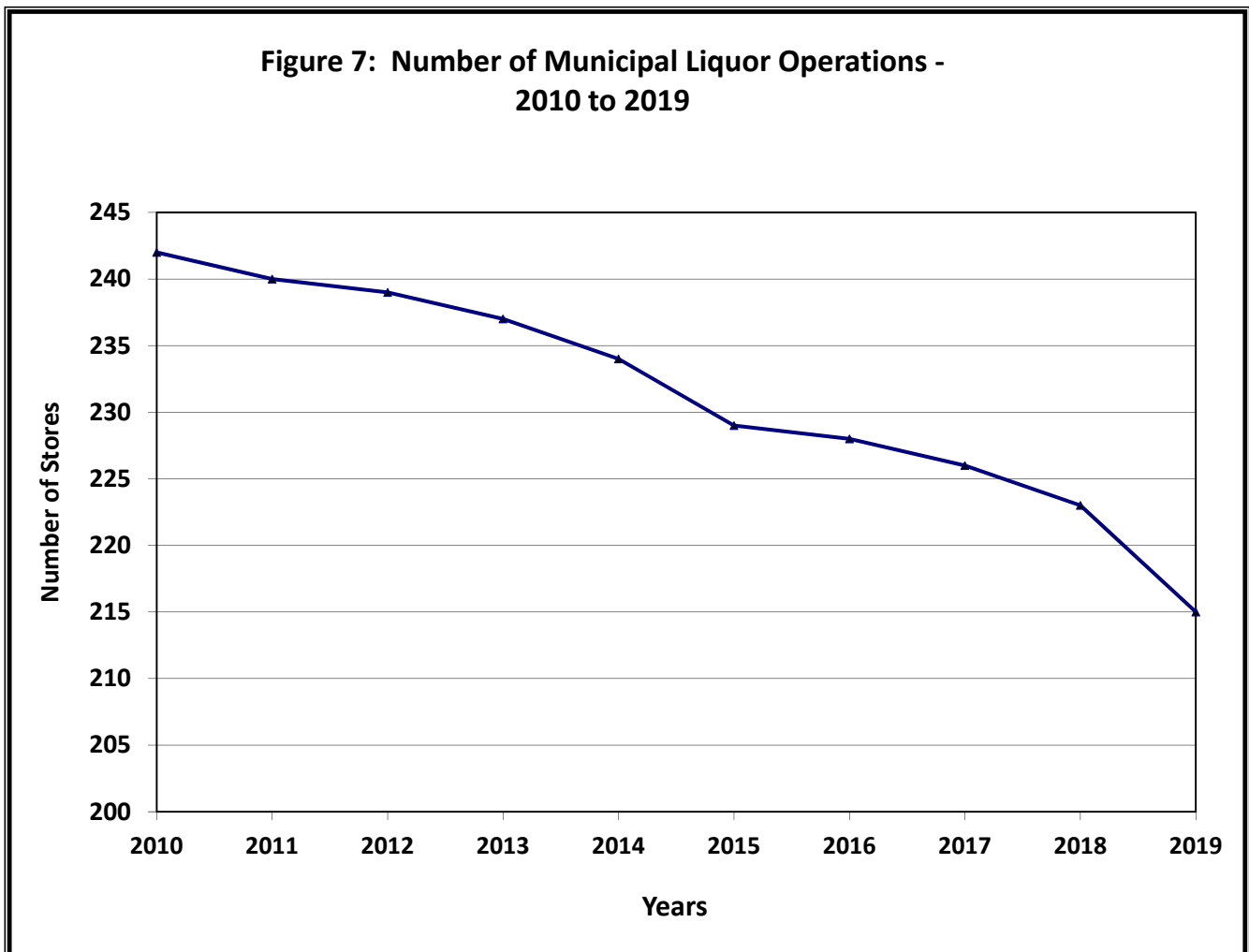
Table 3					
Cities Required to Hold Hearings in 2020					
Ada	Boyd	Buffalo Lake	Butterfield	Elmore	Frazee
Goodridge	Hanley Falls	Hanska	Howard Lake	Isle	Ivanhoe
Kiester	Mahnomen	Millerville	Ogilvie	Okabena	Palisade
Russell	Sacred Heart	Sebeka	Sherburn	Walnut Grove	Waverly
Wells	West Concord	Wolf Lake			

<sup>16</sup>Minnesota Statutes § 340A.602 was amended in 2020 to remove pension costs associated with Governmental Accounting Standards Board (GASB) Statement 68 as part of the calculation of net income. Also, see the Office of the State Auditor's Statement of Position, "[Municipal Liquor Store Hearings](#)."

<sup>17</sup>Although the liquor operations of the Cities of Ellendale, Fairfax, and Vesta, show a net loss in at least two of the past three years, the cities discontinued or sold liquor store operations prior to, or in, 2019 and do not need to hold a hearing.

## Declining Number of Liquor Operations

Due, in part, to the lack of profitability, insurance costs, competition, and other concerns, the number of municipal liquor stores has steadily declined. Figure 7 below shows the decline in the number of municipal liquor stores over the last ten years.<sup>18</sup>



<sup>18</sup>Figure 7 shows the number of liquor establishments operating in the given year. The number of cities operating liquor establishments decreased by eight between 2018 and 2019 (Clontarf, Conger, Erhard, Flensburg, Parkers Prairie, Rush City, Sleepy Eye, and Spring Lake Park). In addition, the liquor establishments operated by the Cities of Ellendale, Fairfax, and Vesta discontinued or sold operations in, or prior to, 2019 which will be reflected in future reports.

**Table 4**  
**Comparison of 2018 and 2019 Liquor Store Operations**

**On-Sale and Off-Sale Stores**

	2018*	2019*	Percent of Sales			
Number of Cities	93	89				
	Amount	Amount	2018*	2019*	Variance	Percent Change
Sales	\$69,834,939	\$71,573,234	100.0%	100.0%	\$1,738,295	2.5%
Cost of Sales	41,751,127	42,845,313	59.8%	59.9%	1,094,186	2.6%
Gross Profit	28,083,812	28,727,921	40.2%	40.1%	644,109	2.3%
Operating Expenses	25,061,732	26,030,338	35.9%	36.4%	968,606	3.9%
Income from Operations	3,022,080	2,697,583	4.3%	3.8%	(324,497)	-10.7%
Nonoperating Revenues	1,027,532	1,140,039	1.5%	1.6%	112,507	10.9%
Nonoperating Expenses	534,924	318,687	0.8%	0.4%	(216,237)	-40.4%
Net Income Before Transfers	3,514,688	3,518,935	5.0%	4.9%	4,247	0.1%
Net Transfers (Transfers Out - Transfers In)	2,683,949	2,399,612	---	---	(284,337)	-10.6%

**Off-Sale Only Stores**

	2018*	2019*	Percent of Sales			
Number of Cities	97	93				
	Amount	Amount	2018*	2019*	Variance	Percent Change
Sales	\$290,355,179	\$300,564,124	100.0%	100.0%	\$10,208,945	3.5%
Cost of Sales	213,812,158	221,269,959	73.6%	73.6%	7,457,801	3.5%
Gross Profit	76,543,021	79,294,165	26.4%	26.4%	2,751,144	3.6%
Operating Expenses	53,612,247	56,056,143	18.5%	18.7%	2,443,896	4.6%
Income from Operations	22,930,774	23,238,022	7.9%	7.7%	307,248	1.3%
Nonoperating Revenues	3,945,306	2,107,597	1.4%	0.7%	(1,837,709)	-46.6%
Nonoperating Expenses	1,376,093	978,070	0.5%	0.3%	(398,023)	-28.9%
Net Income Before Transfers	25,499,987	24,367,549	8.8%	8.1%	(1,132,438)	-4.4%
Net Transfers (Transfers Out - Transfers In)	19,019,020	18,361,156	---	---	(657,864)	-3.5%

**Total City Liquor Stores**

	2018*	2019*	Percent of Sales			
Number of Cities	190	182				
	Amount	Amount	2018*	2019*	Variance	Percent Change
Sales	\$360,190,118	\$372,137,358	100.0%	100.0%	\$11,947,240	3.3%
Cost of Sales	255,563,285	264,115,272	71.0%	71.0%	8,551,987	3.3%
Gross Profit	104,626,833	108,022,086	29.0%	29.0%	3,395,253	3.2%
Operating Expenses	78,673,979	82,086,481	21.8%	22.1%	3,412,502	4.3%
Income from Operations	25,952,854	25,935,605	7.2%	7.0%	(17,249)	-0.1%
Nonoperating Revenues	4,972,838	3,247,636	1.4%	0.9%	(1,725,202)	-34.7%
Nonoperating Expenses	1,911,017	1,296,757	0.5%	0.3%	(614,260)	-32.1%
Net Income Before Transfers	29,014,675	27,886,484	8.1%	7.5%	(1,128,191)	-3.9%
Net Transfers (Transfers Out - Transfers In)	21,702,969	20,760,768	---	---	(942,201)	-4.3%

\*Eight cities that operated liquor stores in 2018 fully discontinued operations and are no longer included in this report. The eight cities are Clontarf, Conger, Erhard, Flensburg, Parkers Prairie, Rush City, Sleepy Eye, and Spring Lake Park.

**Appendix 1**  
**2019 Liquor Store Tables**

This page left blank intentionally



**Table 5**  
**Comparison of City Liquor Store Operations - 2019**

Name of City	Type of Store	Footnotes	Population	Sales (\$)	Cost of Sales (\$)	Gross Profit		Operating		Nonoperating		Net Profit/(Loss)		Net Transfers* (\$)
						Amount (\$)	Percent of Sales	Expenses (\$)	Income/(Loss) (\$)	Revenues (\$)	Expenses (\$)	Amount (\$)	Percent of Sales	
Ada	Off-Sale Only	---	1,651	501,179	368,393	132,786	26.5%	178,632	(45,846)	---	---	(45,846)	-9.1%	---
Aitkin	Off-Sale Only	---	2,102	1,251,985	921,929	330,056	26.4%	227,339	102,717	24,815	---	127,532	10.2%	75,000
Akeley	On- & Off-Sale	---	457	501,416	257,588	243,828	48.6%	221,314	22,514	618	---	23,132	4.6%	5,000
Alexandria	Off-Sale Only	---	14,156	6,257,906	4,817,566	1,440,340	23.0%	989,311	451,029	1,825	8,252	444,602	7.1%	225,000
Anoka	Off-Sale Only	---	18,728	4,263,089	3,261,660	1,001,429	23.5%	840,774	160,655	33,519	---	194,174	4.6%	303,500
Apple Valley	Off-Sale Only	---	54,400	9,886,580	6,935,517	2,951,063	29.8%	1,691,424	1,259,639	75,261	---	1,334,900	13.5%	660,000
Appleton	Off-Sale Only	---	1,355	574,705	408,841	165,864	28.9%	146,751	19,113	---	68	19,045	3.3%	---
Avoca	On- & Off-Sale	---	136	224,007	98,438	125,569	56.1%	120,180	5,389	12,485	3,351	14,523	6.5%	23,889
Bagley	Off-Sale Only	---	1,422	1,517,829	1,128,074	389,755	25.7%	310,228	79,527	924	28,323	52,128	3.4%	---
Balaton	On- & Off-Sale	---	633	350,130	207,744	142,386	40.7%	139,765	2,621	2,609	---	5,230	1.5%	1
Barnesville	Off-Sale Only	---	2,670	677,782	521,426	156,356	23.1%	107,969	48,387	2,183	---	50,570	7.5%	---
Barnum	On- & Off-Sale	---	601	591,272	292,393	298,879	50.5%	299,769	(890)	33,664	---	32,774	5.5%	---
Battle Lake	Off-Sale Only	---	935	1,651,567	1,204,043	447,524	27.1%	350,944	96,580	7,204	---	103,784	6.3%	95,000
Baudette	On- & Off-Sale	---	1,100	1,782,273	1,220,615	561,658	31.5%	434,931	126,727	12,750	---	139,477	7.8%	150,000
Beaver Bay	On- & Off-Sale	---	182	499,539	302,106	197,433	39.5%	163,458	33,975	6,801	---	40,776	8.2%	---
Bemidji	Off-Sale Only	---	16,318	6,509,736	4,503,372	2,006,364	30.8%	1,470,942	535,422	32,357	186,215	381,564	5.9%	460,758
Benson	On- & Off-Sale	---	3,158	1,152,113	771,564	380,549	33.0%	350,408	30,141	33,405	---	63,546	5.5%	80,000
Big Falls	On- & Off-Sale	---	205	328,478	150,302	178,176	54.2%	190,543	(12,367)	2,204	---	(10,163)	-3.1%	10,000
Big Lake	Off-Sale Only	---	11,551	4,446,011	3,251,322	1,194,689	26.9%	731,682	463,007	25,148	11,822	476,333	10.7%	600,000
Blackduck	On- & Off-Sale	---	837	1,243,244	740,168	503,076	40.5%	392,063	111,013	14,545	---	125,558	10.1%	75,000
Blue Earth	Off-Sale Only	---	3,180	1,655,345	1,237,855	417,490	25.2%	349,592	67,898	22,599	---	90,497	5.5%	100,000
Boyd	On- & Off-Sale	---	154	539,748	300,002	239,746	44.4%	264,331	(24,585)	21,899	10,497	(13,183)	-2.4%	---
Braham	Off-Sale Only	---	1,827	1,571,171	1,179,874	391,297	24.9%	315,560	75,737	116,899	111,498	81,138	5.2%	35,000
Brandon	On- & Off-Sale	---	492	522,815	291,759	231,056	44.2%	214,280	16,776	11,311	---	28,087	5.4%	11,776
Brooklyn Center	Off-Sale Only	---	32,722	6,855,696	5,008,694	1,847,002	26.9%	1,647,164	199,838	59,259	105,072	154,025	2.2%	325,487
Browerville	On- & Off-Sale	---	784	543,506	313,786	229,720	42.3%	225,685	4,035	14,355	---	18,390	3.4%	9,000
Buffalo	Off-Sale Only	---	16,558	5,632,510	4,105,425	1,527,085	27.1%	884,935	642,150	75,138	1,657	715,631	12.7%	475,000

Footnotes:

[0] Information is taken from a cash receipts and disbursements statement.

[16] The enterprise operation was sold.

[32] The enterprise fund was not in operation.

[35] Unaudited numbers used; audited numbers used in previous year.

\* Net transfers are calculated by subtracting transfers in from transfers out. A positive amount indicates a greater level of transfers out than in.

**Table 5**  
**Comparison of City Liquor Store Operations - 2019**

Name of City	Type of Store	Footnotes	Population	Sales (\$)	Cost of Sales (\$)	Gross Profit		Operating		Nonoperating		Net Profit/(Loss)		Net Transfers* (\$)
						Amount (\$)	Percent of Sales	Expenses (\$)	Income/(Loss) (\$)	Revenues (\$)	Expenses (\$)	Amount (\$)	Percent of Sales	
Buffalo Lake	On- & Off-Sale	---	671	429,445	225,364	204,081	47.5%	199,661	4,420	11,077	---	15,497	3.6%	---
Butterfield	Off-Sale Only	---	566	198,739	146,088	52,651	26.5%	79,204	(26,553)	2,846	---	(23,707)	-11.9%	---
Caledonia	Off-Sale Only	---	2,837	758,554	568,307	190,247	25.1%	179,339	10,908	784	---	11,692	1.5%	---
Callaway	On- & Off-Sale	---	229	439,154	207,938	231,216	52.7%	233,701	(2,485)	414	---	(2,071)	-0.5%	19,980
Cambridge	Off-Sale Only	---	9,249	5,909,037	4,441,132	1,467,905	24.8%	936,787	531,118	17,979	---	549,097	9.3%	549,000
Clarissa	On- & Off-Sale	---	661	386,519	229,914	156,605	40.5%	210,615	(54,010)	9,442	---	(44,568)	-11.5%	---
Clearbrook	On- & Off-Sale	[35]	518	543,865	311,535	232,330	42.7%	186,760	45,570	---	---	45,570	8.4%	---
Cleveland	On- & Off-Sale	---	748	217,427	117,706	99,721	45.9%	131,423	(31,702)	34,168	---	2,466	1.1%	---
Columbia Heights	Off-Sale Only	---	21,124	8,914,878	6,686,021	2,228,857	25.0%	1,725,057	503,800	34,830	59,260	479,370	5.4%	145,400
Cook	Off-Sale Only	---	545	1,277,254	952,378	324,876	25.4%	313,359	11,517	13,168	---	24,685	1.9%	---
Cromwell	On- & Off-Sale	---	238	392,422	179,579	212,843	54.2%	193,177	19,666	519	---	20,185	5.1%	28,000
Dalton	Off-Sale Only	---	249	256,578	189,277	67,301	26.2%	63,757	3,544	832	---	4,376	1.7%	---
Darwin	Off-Sale Only	---	353	644,099	518,290	125,809	19.5%	102,116	23,693	1,316	---	25,009	3.9%	---
Dassel	Off-Sale Only	---	1,498	1,250,914	957,615	293,299	23.4%	257,397	35,902	---	9,293	26,609	2.1%	---
Dawson	Off-Sale Only	---	1,448	459,399	323,120	136,279	29.7%	141,744	(5,465)	1,616	---	(3,849)	-0.8%	---
De Graff	On- & Off-Sale	---	119	346,425	149,049	197,376	57.0%	226,455	(29,079)	36,263	543	6,641	1.9%	---
Delano	Off-Sale Only	---	6,282	2,984,486	2,153,810	830,676	27.8%	575,335	255,341	6,881	---	262,222	8.8%	100,000
Detroit Lakes	Off-Sale Only	---	9,744	7,438,518	5,475,713	1,962,805	26.4%	950,608	1,012,197	109,648	120,651	1,001,194	13.5%	560,000
Eagle Bend	On- & Off-Sale	---	515	282,614	147,506	135,108	47.8%	131,934	3,174	20,139	---	23,313	8.2%	678
Eden Prairie	Off-Sale Only	---	64,567	10,977,643	7,843,984	3,133,659	28.5%	2,379,148	754,511	67,542	---	822,053	7.5%	800,000
Edina	Off-Sale Only	---	53,268	13,094,407	9,124,351	3,970,056	30.3%	2,825,506	1,144,550	67,304	21,129	1,190,725	9.1%	847,710
Elizabeth	Off-Sale Only	---	167	415,344	313,005	102,339	24.6%	103,600	(1,261)	---	---	(1,261)	-0.3%	---
Elk River	Off-Sale Only	---	25,243	7,617,790	5,399,897	2,217,893	29.1%	1,372,517	845,376	221,617	---	1,066,993	14.0%	714,855
Ellendale	On- & Off-Sale	[16]	669	439,612	255,515	184,097	41.9%	236,362	(52,265)	29	47,904	(100,140)	-22.8%	10,933
Elmore	Off-Sale Only	---	580	122,042	91,405	30,637	25.1%	47,880	(17,243)	---	167	(17,410)	-14.3%	---
Fairfax	On- & Off-Sale	[16]	1,147	120,248	52,885	67,363	56.0%	70,780	(3,417)	2,664	69,487	(70,240)	-58.4%	98,238
Fairmont	Off-Sale Only	---	10,299	3,858,216	2,685,515	1,172,701	30.4%	595,170	577,531	57,861	---	635,392	16.5%	513,000

Footnotes:

[0] Information is taken from a cash receipts and disbursements statement.

[16] The enterprise operation was sold.

[32] The enterprise fund was not in operation.

[35] Unaudited numbers used; audited numbers used in previous year.

\* Net transfers are calculated by subtracting transfers in from transfers out. A positive amount indicates a greater level of transfers out than in.

**Table 5**  
**Comparison of City Liquor Store Operations - 2019**

Name of City	Type of Store	Footnotes	Population	Sales (\$)	Cost of Sales (\$)	Gross Profit		Operating		Nonoperating		Net Profit/(Loss)		Net Transfers* (\$)
						Amount (\$)	Percent of Sales	Expenses (\$)	Income/(Loss) (\$)	Revenues (\$)	Expenses (\$)	Amount (\$)	Percent of Sales	
Farmington	Off-Sale Only	---	23,123	5,608,012	4,183,615	1,424,397	25.4%	1,073,621	350,776	50,838	---	401,614	7.2%	134,088
Fergus Falls	Off-Sale Only	---	13,766	6,305,715	4,421,945	1,883,770	29.9%	1,138,843	744,927	37,845	---	782,772	12.4%	589,788
Fifty Lakes	On- & Off-Sale	---	407	622,602	309,200	313,402	50.3%	276,923	36,479	---	6,091	30,388	4.9%	10,036
Finlayson	On- & Off-Sale	---	305	823,407	385,080	438,327	53.2%	366,773	71,554	115	8,246	63,423	7.7%	40,000
Foreston	On- & Off-Sale	[35]	536	440,376	196,982	243,394	55.3%	230,064	13,330	15,456	---	28,786	6.5%	7,174
Frazee	On- & Off-Sale	---	1,404	609,345	411,683	197,662	32.4%	212,110	(14,448)	132	---	(14,316)	-2.3%	---
Fridley	Off-Sale Only	---	29,374	6,195,797	4,539,028	1,656,769	26.7%	1,159,334	497,435	10,123	---	507,558	8.2%	338,500
Gilman	On- & Off-Sale	---	235	373,500	164,563	208,937	55.9%	203,074	5,863	21,261	2,589	24,535	6.6%	---
Glencoe	Off-Sale Only	---	5,607	2,042,822	1,486,659	556,163	27.2%	335,692	220,471	278	15,467	205,282	10.0%	170,000
Glenwood	Off-Sale Only	---	2,579	1,509,587	1,129,969	379,618	25.1%	221,939	157,679	3,619	---	161,298	10.7%	60,000
Goodridge	On- & Off-Sale	---	139	343,659	177,351	166,308	48.4%	171,451	(5,143)	---	---	(5,143)	-1.5%	---
Grand Marais	Off-Sale Only	---	1,428	2,295,000	1,611,242	683,758	29.8%	382,804	300,954	7,725	---	308,679	13.5%	200,000
Granite Falls	Off-Sale Only	---	2,747	1,179,688	874,374	305,314	25.9%	228,954	76,360	15,059	4,291	87,128	7.4%	68,275
Hackensack	On- & Off-Sale	---	322	1,302,852	938,633	364,219	28.0%	341,141	23,078	11,079	5,610	28,547	2.2%	(20,000)
Hadley	On- & Off-Sale	---	58	272,347	118,834	153,513	56.4%	145,346	8,167	17,319	---	25,486	9.4%	---
Hanley Falls	On- & Off-Sale	---	273	216,769	116,033	100,736	46.5%	117,522	(16,786)	7,775	660	(9,671)	-4.5%	(4,987)
Hanska	On- & Off-Sale	---	363	248,606	144,709	103,897	41.8%	115,419	(11,522)	9,574	329	(2,277)	-0.9%	---
Hawley	Off-Sale Only	---	2,240	1,234,653	899,136	335,517	27.2%	291,710	43,807	---	9,204	34,603	2.8%	8,000
Heron Lake	On- & Off-Sale	---	667	379,984	180,086	199,898	52.6%	143,628	56,270	1,182	---	57,452	15.1%	---
Hinckley	On- & Off-Sale	---	1,909	2,956,822	2,008,437	948,385	32.1%	705,906	242,479	3,375	11,875	233,979	7.9%	123,204
Hitterdal	On- & Off-Sale	---	201	415,223	208,846	206,377	49.7%	188,846	17,531	---	---	17,531	4.2%	---
Holdingford	On- & Off-Sale	---	720	371,070	206,071	164,999	44.5%	174,684	(9,685)	29,755	---	20,070	5.4%	---
Howard Lake	On- & Off-Sale	---	2,139	796,000	594,110	201,890	25.4%	217,586	(15,696)	536	---	(15,160)	-1.9%	---
Hutchinson	Off-Sale Only	---	14,282	6,369,978	4,919,604	1,450,374	22.8%	893,155	557,219	3,128	9,825	550,522	8.6%	500,000
Isanti	Off-Sale Only	---	6,233	3,106,770	2,270,724	836,046	26.9%	553,910	282,136	13,233	---	295,369	9.5%	350,000
Isle	On- & Off-Sale	[35]	779	870,981	580,410	290,571	33.4%	382,433	(91,862)	34,455	---	(57,407)	-6.6%	---
Ivanhoe	On- & Off-Sale	---	550	608,856	390,880	217,976	35.8%	232,563	(14,587)	135	80	(14,532)	-2.4%	106,500

Footnotes:

[0] Information is taken from a cash receipts and disbursements statement.

[16] The enterprise operation was sold.

[32] The enterprise fund was not in operation.

[35] Unaudited numbers used; audited numbers used in previous year.

\* Net transfers are calculated by subtracting transfers in from transfers out. A positive amount indicates a greater level of transfers out than in.

**Table 5**  
**Comparison of City Liquor Store Operations - 2019**

Name of City	Type of Store	Footnotes	Population	Sales (\$)	Cost of Sales (\$)	Gross Profit		Operating		Nonoperating		Net Profit/(Loss)		Net Transfers* (\$)
						Amount (\$)	Percent of Sales	Expenses (\$)	Income/(Loss) (\$)	Revenues (\$)	Expenses (\$)	Amount (\$)	Percent of Sales	
Jackson	Off-Sale Only	---	3,386	1,246,525	902,944	343,581	27.6%	265,565	78,016	3,039	20,879	60,176	4.8%	41,000
Kasson	Off-Sale Only	---	6,549	1,553,101	1,190,355	362,746	23.4%	286,123	76,623	34,314	---	110,937	7.1%	16,000
Kelliher	On- & Off-Sale	---	263	660,946	397,364	263,582	39.9%	234,253	29,329	1,572	---	30,901	4.7%	20,000
Kenyon	On- & Off-Sale	---	1,836	844,711	556,222	288,489	34.2%	269,840	18,649	31,113	323	49,439	5.9%	20,000
Kiester	Off-Sale Only	---	469	175,921	128,939	46,982	26.7%	60,359	(13,377)	3,387	500	(10,490)	-6.0%	(5,650)
Lake Park	On- & Off-Sale	---	802	856,420	490,381	366,039	42.7%	309,547	56,492	3,580	---	60,072	7.0%	---
Lakefield	Off-Sale Only	---	1,697	549,469	402,846	146,623	26.7%	135,555	11,068	11,696	---	22,764	4.1%	6,000
Lakeville	Off-Sale Only	---	65,831	16,288,986	12,229,562	4,059,424	24.9%	3,052,447	1,006,977	115,053	---	1,122,030	6.9%	1,065,062
Lancaster	On- & Off-Sale	---	338	326,308	158,202	168,106	51.5%	131,204	36,902	2,634	---	39,536	12.1%	25,000
Le Center	On- & Off-Sale	---	2,567	854,942	594,647	260,295	30.4%	296,287	(35,992)	111,928	3,834	72,102	8.4%	45,000
Lewisville	On- & Off-Sale	---	240	167,339	89,820	77,519	46.3%	92,816	(15,297)	28,150	---	12,853	7.7%	---
Lexington	Off-Sale Only	---	2,356	3,202,202	2,425,556	776,646	24.3%	617,095	159,551	17,972	6,367	171,156	5.3%	120,000
Lindstrom	On- & Off-Sale	---	4,704	2,700,586	1,797,570	903,016	33.4%	753,997	149,019	60,744	---	209,763	7.8%	188,330
Litchfield	Off-Sale Only	---	6,786	2,646,060	2,017,146	628,914	23.8%	427,229	201,685	3,645	---	205,330	7.8%	246,635
Littlefork	On- & Off-Sale	---	606	264,273	142,309	121,964	46.2%	155,426	(33,462)	1,527	---	(31,935)	-12.1%	---
Long Prairie	Off-Sale Only	---	3,367	1,741,049	1,363,666	377,383	21.7%	262,073	115,310	5,414	---	120,724	6.9%	114,833
Longville	On- & Off-Sale	---	161	1,759,132	1,064,842	694,290	39.5%	440,445	253,845	457	---	254,302	14.5%	60,000
Lonsdale	Off-Sale Only	---	4,270	1,641,479	1,267,923	373,556	22.8%	311,056	62,500	2,130	---	64,630	3.9%	2,500
Luverne	Off-Sale Only	---	4,746	1,435,676	1,055,863	379,813	26.5%	301,815	77,998	18,213	---	96,211	6.7%	45,000
Madelia	Off-Sale Only	---	2,296	609,322	452,802	156,520	25.7%	144,800	11,720	3,067	---	14,787	2.4%	---
Madison	Off-Sale Only	---	1,447	419,133	305,661	113,472	27.1%	91,698	21,774	1,421	---	23,195	5.5%	20,000
Mahnomen	On- & Off-Sale	---	1,225	934,511	578,435	356,076	38.1%	425,837	(69,761)	7,043	---	(62,718)	-6.7%	---
Maple Lake	Off-Sale Only	---	2,161	1,712,448	1,302,956	409,492	23.9%	360,417	49,075	8,716	---	57,791	3.4%	25,000
Mapleton	On- & Off-Sale	---	1,734	598,359	337,575	260,784	43.6%	245,715	15,069	52,069	---	67,138	11.2%	30,000
Marshall	Off-Sale Only	---	13,835	5,548,364	4,104,584	1,443,780	26.0%	821,280	622,500	36,221	70,494	588,227	10.6%	225,000
Mazeppa	On- & Off-Sale	---	873	575,565	330,648	244,917	42.6%	215,658	29,259	28,217	3,532	53,944	9.4%	---
Medford	On- & Off-Sale	---	1,281	376,409	188,646	187,763	49.9%	175,954	11,809	10,991	---	22,800	6.1%	---

Footnotes:

[0] Information is taken from a cash receipts and disbursements statement.

[16] The enterprise operation was sold.

[32] The enterprise fund was not in operation.

[35] Unaudited numbers used; audited numbers used in previous year.

\* Net transfers are calculated by subtracting transfers in from transfers out. A positive amount indicates a greater level of transfers out than in.

**Table 5**  
**Comparison of City Liquor Store Operations - 2019**

Name of City	Type of Store	Footnotes	Population	Sales (\$)	Cost of Sales (\$)	Gross Profit		Operating		Nonoperating		Net Profit/(Loss)		Net Transfers* (\$)
						Amount (\$)	Percent of Sales	Expenses (\$)	Income/(Loss) (\$)	Revenues (\$)	Expenses (\$)	Amount (\$)	Percent of Sales	
Menahga	On- & Off-Sale	---	1,329	851,978	588,040	263,938	31.0%	315,158	(51,220)	4,707	---	(46,513)	-5.5%	---
Mentor	On- & Off-Sale	---	145	525,336	242,520	282,816	53.8%	220,245	62,571	1,023	---	63,594	12.1%	63,783
Milaca	Off-Sale Only	---	2,904	2,343,421	1,762,381	581,040	24.8%	437,252	143,788	16,341	---	160,129	6.8%	65,000
Millerville	On- & Off-Sale	---	106	324,766	172,455	152,311	46.9%	143,402	8,909	2,254	---	11,163	3.4%	---
Miltona	On- & Off-Sale	---	426	655,126	366,576	288,550	44.0%	286,028	2,522	3	---	2,525	0.4%	---
Montevideo	Off-Sale Only	---	5,246	2,236,332	1,657,279	579,053	25.9%	391,397	187,656	4,464	---	192,120	8.6%	100,000
Monticello	Off-Sale Only	---	13,886	6,377,457	4,717,441	1,660,016	26.0%	866,171	793,845	52,585	---	846,430	13.3%	2,100,000
Moose Lake	On- & Off-Sale	---	2,775	1,585,200	1,060,627	524,573	33.1%	329,995	194,578	---	---	194,578	12.3%	---
Mora	Off-Sale Only	---	3,615	3,402,053	2,503,878	898,175	26.4%	512,727	385,448	6,247	35,750	355,945	10.5%	299,345
Morris	Off-Sale Only	---	5,498	2,142,523	1,655,473	487,050	22.7%	335,897	151,153	18,573	---	169,726	7.9%	132,300
Mound	Off-Sale Only	---	9,447	3,093,819	2,262,396	831,423	26.9%	570,552	260,871	9,120	---	269,991	8.7%	175,695
Nevis	On- & Off-Sale	---	417	800,590	438,905	361,685	45.2%	297,661	64,024	16,493	---	80,517	10.1%	35,000
New York Mills	On- & Off-Sale	---	1,228	644,026	403,888	240,138	37.3%	217,230	22,908	4,607	---	27,515	4.3%	24,000
Nisswa	On- & Off-Sale	---	2,096	4,189,477	2,739,654	1,449,823	34.6%	1,116,263	333,560	3,348	---	336,908	8.0%	235,000
North Branch	Off-Sale Only	---	10,918	3,461,972	2,531,689	930,283	26.9%	928,611	1,672	344	1,217	799	0.0%	799
Northfield	Off-Sale Only	---	20,494	2,911,168	2,161,857	749,311	25.7%	642,436	106,875	36,721	---	143,596	4.9%	50,000
Northome	On- & Off-Sale	---	172	340,384	185,115	155,269	45.6%	152,552	2,717	75	---	2,792	0.8%	20,000
Ogema	On- & Off-Sale	[0]	175	380,641	171,228	209,413	55.0%	141,502	67,911	6,107	---	74,018	19.4%	5,000
Ogilvie	On- & Off-Sale	---	359	632,309	343,221	289,088	45.7%	305,013	(15,925)	829	---	(15,096)	-2.4%	---
Okabena	On- & Off-Sale	---	200	260,135	126,181	133,954	51.5%	138,021	(4,067)	---	---	(4,067)	-1.6%	---
Olivia	Off-Sale Only	---	2,428	961,570	714,852	246,718	25.7%	227,618	19,100	7,907	---	27,007	2.8%	---
Orr	On- & Off-Sale	---	287	626,997	354,248	272,749	43.5%	218,245	54,504	5,314	---	59,818	9.5%	52,800
Osakis	On- & Off-Sale	[0]	1,773	784,905	498,066	286,839	36.5%	268,768	18,071	22,995	---	41,066	5.2%	---
Palisade	On- & Off-Sale	---	154	322,245	202,261	119,984	37.2%	164,217	(44,233)	34,857	---	(9,376)	-2.9%	---
Park Rapids	Off-Sale Only	---	4,145	3,030,358	2,263,799	766,559	25.3%	536,745	229,814	1,433	---	231,247	7.6%	---
Paynesville	Off-Sale Only	---	2,530	1,523,697	1,192,882	330,815	21.7%	302,111	28,704	19,703	---	48,407	3.2%	37,500
Pelican Rapids	Off-Sale Only	---	2,561	1,412,092	997,038	415,054	29.4%	209,116	205,938	2,043	14,649	193,332	13.7%	32,829

Footnotes:

[0] Information is taken from a cash receipts and disbursements statement.

[16] The enterprise operation was sold.

[32] The enterprise fund was not in operation.

[35] Unaudited numbers used; audited numbers used in previous year.

\* Net transfers are calculated by subtracting transfers in from transfers out. A positive amount indicates a greater level of transfers out than in.

**Table 5**  
**Comparison of City Liquor Store Operations - 2019**

Name of City	Type of Store	Footnotes	Population	Sales (\$)	Cost of Sales (\$)	Gross Profit		Operating		Nonoperating		Net Profit/(Loss)		Net Transfers* (\$)
						Amount (\$)	Percent of Sales	Expenses (\$)	Income/(Loss) (\$)	Revenues (\$)	Expenses (\$)	Amount (\$)	Percent of Sales	
Perham	Off-Sale Only	---	3,392	3,501,832	2,512,596	989,236	28.2%	534,237	454,999	29,442	1,270	483,171	13.8%	199,250
Pine City	Off-Sale Only	---	3,281	2,021,200	1,463,300	557,900	27.6%	337,465	220,435	4,977	---	225,412	11.2%	160,000
Pipestone	Off-Sale Only	---	4,162	1,638,152	1,179,850	458,302	28.0%	252,554	205,748	13,323	---	219,071	13.4%	122,039
Plainview	On- & Off-Sale	---	3,392	1,095,565	706,432	389,133	35.5%	424,540	(35,407)	35,346	---	(61)	0.0%	(972)
Princeton	Off-Sale Only	---	4,772	4,365,392	3,318,572	1,046,820	24.0%	616,524	430,296	77,577	---	507,873	11.6%	162,270
Proctor	Off-Sale Only	---	3,066	957,654	718,287	239,367	25.0%	207,549	31,818	128	4,650	27,296	2.9%	5,286
Randall	On- & Off-Sale	---	629	690,430	454,664	235,766	34.1%	210,285	25,481	13,315	---	38,796	5.6%	29,000
Ranier	On- & Off-Sale	---	581	394,900	160,146	234,754	59.4%	196,655	38,099	10,769	---	48,868	12.4%	20,000
Redwood Falls	Off-Sale Only	---	5,236	2,209,310	1,652,339	556,971	25.2%	486,508	70,463	16,827	8,187	79,103	3.6%	120,000
Remer	On- & Off-Sale	---	408	756,637	566,546	190,091	25.1%	197,997	(7,906)	7,373	---	(533)	-0.1%	2,500
Richfield	Off-Sale Only	---	36,993	12,678,003	9,439,556	3,238,447	25.5%	2,445,292	793,155	44,147	---	837,302	6.6%	308,930
Robbinsdale	Off-Sale Only	---	14,741	4,146,188	3,013,430	1,132,758	27.3%	1,038,615	94,143	20,381	---	114,524	2.8%	175,000
Rogers	On- & Off-Sale	---	13,232	3,886,457	2,691,774	1,194,683	30.7%	903,362	291,321	30,814	---	322,135	8.3%	239,090
Roseau	Off-Sale Only	---	2,782	1,869,376	1,370,118	499,258	26.7%	268,776	230,482	1,260	---	231,742	12.4%	200,000
Russell	On- & Off-Sale	---	324	247,408	124,253	123,155	49.8%	140,913	(17,758)	817	---	(16,941)	-6.8%	---
Sacred Heart	On- & Off-Sale	---	501	543,137	298,009	245,128	45.1%	291,421	(46,293)	17,857	---	(28,436)	-5.2%	---
Saint Anthony	Off-Sale Only	---	9,020	6,160,868	4,614,845	1,546,023	25.1%	1,272,302	273,721	20,757	172	294,306	4.8%	250,000
Saint Francis	Off-Sale Only	---	8,049	2,428,620	1,825,275	603,345	24.8%	519,262	84,083	54,280	---	138,363	5.7%	285,000
Saint James	Off-Sale Only	---	4,551	928,340	623,338	305,002	32.9%	213,157	91,845	14,081	---	105,926	11.4%	115,424
Sauk Rapids	Off-Sale Only	---	14,244	3,056,723	2,378,132	678,591	22.2%	548,761	129,830	33,714	---	163,544	5.4%	90,000
Savage	Off-Sale Only	---	32,245	5,871,098	4,330,240	1,540,858	26.2%	1,032,954	507,904	1,843	807	508,940	8.7%	---
Sebeka	On- & Off-Sale	---	684	538,495	306,050	232,445	43.2%	213,930	18,515	---	128	18,387	3.4%	---
Sherburn	On- & Off-Sale	---	1,050	875,406	518,776	356,630	40.7%	381,312	(24,682)	---	---	(24,682)	-2.8%	---
Silver Bay	On- & Off-Sale	---	1,826	1,109,233	645,434	463,799	41.8%	367,892	95,907	3,372	1,337	97,942	8.8%	---
Silver Lake	On- & Off-Sale	---	798	543,366	289,041	254,325	46.8%	253,454	871	21,157	2,359	19,669	3.6%	10,702
Spring Grove	On- & Off-Sale	---	1,293	426,842	282,969	143,873	33.7%	143,532	341	5,438	---	5,779	1.4%	---
Stacy	On- & Off-Sale	---	1,527	3,388,950	2,250,418	1,138,532	33.6%	847,552	290,980	35,435	25,895	300,520	8.9%	114,223

Footnotes:

[0] Information is taken from a cash receipts and disbursements statement.

[16] The enterprise operation was sold.

[32] The enterprise fund was not in operation.

[35] Unaudited numbers used; audited numbers used in previous year.

\* Net transfers are calculated by subtracting transfers in from transfers out. A positive amount indicates a greater level of transfers out than in.

**Table 5**  
**Comparison of City Liquor Store Operations - 2019**

Name of City	Type of Store	Footnotes	Population	Sales (\$)	Cost of Sales (\$)	Gross Profit		Operating		Nonoperating		Net Profit/(Loss)		Net Transfers* (\$)
						Amount (\$)	Percent of Sales	Expenses (\$)	Income/(Loss) (\$)	Revenues (\$)	Expenses (\$)	Amount (\$)	Percent of Sales	
Thief River Falls	Off-Sale Only	---	9,071	4,941,914	3,775,644	1,166,270	23.6%	823,175	343,095	49,448	---	392,543	7.9%	431,307
Tracy	Off-Sale Only	---	2,116	676,111	458,739	217,372	32.2%	185,142	32,230	153	---	32,383	4.8%	---
Twin Valley	On- & Off-Sale	---	751	544,216	299,713	244,503	44.9%	222,889	21,614	2,714	---	24,328	4.5%	24,674
Two Harbors	Off-Sale Only	---	3,618	2,655,824	1,922,791	733,033	27.6%	478,994	254,039	14,824	---	268,863	10.1%	1,500
Ulen	On- & Off-Sale	---	551	384,314	180,515	203,799	53.0%	191,968	11,831	442	---	12,273	3.2%	---
Underwood	Off-Sale Only	---	359	618,843	452,053	166,790	27.0%	130,367	36,423	571	1,205	35,789	5.8%	25,000
Vergas	Off-Sale Only	---	364	598,425	447,799	150,626	25.2%	107,288	43,338	3,042	---	46,380	7.8%	40,000
Verndale	On- & Off-Sale	---	577	317,155	164,973	152,182	48.0%	128,010	24,172	299	190	24,281	7.7%	---
Vesta	On- & Off-Sale	[32]	295	---	---	---	---	---	---	---	---	---	---	(10,673)
Wadena	Off-Sale Only	---	4,200	2,195,834	1,658,551	537,283	24.5%	396,984	140,299	10,316	---	150,615	6.9%	217,700
Walker	Off-Sale Only	---	913	972,085	712,912	259,173	26.7%	207,065	52,108	1,400	---	53,508	5.5%	74,241
Walnut Grove	On- & Off-Sale	---	816	419,089	194,557	224,532	53.6%	240,559	(16,027)	2,605	928	(14,350)	-3.4%	---
Warroad	Off-Sale Only	---	1,838	1,843,528	1,353,964	489,564	26.6%	300,039	189,525	3,997	---	193,522	10.5%	85,000
Waverly	On- & Off-Sale	---	1,609	894,337	571,364	322,973	36.1%	288,855	34,118	334	---	34,452	3.9%	---
Wayzata	On- & Off-Sale	---	4,672	6,551,840	3,241,073	3,310,767	50.5%	2,954,045	356,722	56,220	112,899	300,043	4.6%	363,791
Wells	Off-Sale Only	---	2,228	825,435	629,178	196,257	23.8%	217,089	(20,832)	11,471	26,067	(35,428)	-4.3%	---
West Concord	On- & Off-Sale	---	774	228,698	140,540	88,158	38.5%	114,840	(26,682)	7,201	---	(19,481)	-8.5%	---
Windom	Off-Sale Only	---	4,514	2,054,756	1,508,025	546,731	26.6%	420,039	126,692	6,716	---	133,408	6.5%	100,000
Wolf Lake	On- & Off-Sale	---	60	364,472	183,056	181,416	49.8%	191,984	(10,568)	12,384	---	1,816	0.5%	(1,058)
Worthington	Off-Sale Only	---	13,522	4,403,405	3,278,462	1,124,943	25.5%	746,127	378,816	9,950	83,662	305,104	6.9%	275,000
<b>Off-Sale Only</b>			<b>881,118</b>	<b>\$300,564,124</b>	<b>\$221,269,959</b>	<b>\$79,294,165</b>	<b>26.4%</b>	<b>\$56,056,143</b>	<b>\$23,238,022</b>	<b>\$2,107,597</b>	<b>\$978,070</b>	<b>\$24,367,549</b>	<b>8.1%</b>	<b>\$18,361,156</b>
<b>On- &amp; Off-Sale</b>			<b>89,883</b>	<b>\$71,573,234</b>	<b>\$42,845,313</b>	<b>\$28,727,921</b>	<b>40.1%</b>	<b>\$26,030,338</b>	<b>\$2,697,583</b>	<b>\$1,140,039</b>	<b>\$318,687</b>	<b>\$3,518,935</b>	<b>4.9%</b>	<b>\$2,399,612</b>
<b>All Stores</b>			<b>971,001</b>	<b>\$372,137,358</b>	<b>\$264,115,272</b>	<b>\$108,022,086</b>	<b>29.0%</b>	<b>\$82,086,481</b>	<b>\$25,935,605</b>	<b>\$3,247,636</b>	<b>\$1,296,757</b>	<b>\$27,886,484</b>	<b>7.5%</b>	<b>\$20,760,768</b>

Footnotes:

[0] Information is taken from a cash receipts and disbursements statement.

[16] The enterprise operation was sold.

[32] The enterprise fund was not in operation.

[35] Unaudited numbers used; audited numbers used in previous year.

\* Net transfers are calculated by subtracting transfers in from transfers out. A positive amount indicates a greater level of transfers out than in.

**Table 6**  
**Comparison of City Liquor Store Operations - 2019**  
**Ranked by Gross Sales**

Ranking	Name of City	Type of Store	Foot- notes	Population	Sales (\$)	Cost of Sales (\$)	Gross Profit		Operating		Nonoperating		Net Profit/(Loss)		Net Transfers*
							Amount (\$)	Percent of Sales	Expenses (\$)	Income/(Loss) (\$)	Revenues (\$)	Expenses (\$)	Amount (\$)	Percent of Sales	
1	Lakeville	Off-Sale Only	---	65,831	16,288,986	12,229,562	4,059,424	24.9%	3,052,447	1,006,977	115,053	---	1,122,030	6.9%	1,065,062
2	Edina	Off-Sale Only	---	53,268	13,094,407	9,124,351	3,970,056	30.3%	2,825,506	1,144,550	67,304	21,129	1,190,725	9.1%	847,710
3	Richfield	Off-Sale Only	---	36,993	12,678,003	9,439,556	3,238,447	25.5%	2,445,292	793,155	44,147	---	837,302	6.6%	308,930
4	Eden Prairie	Off-Sale Only	---	64,567	10,977,643	7,843,984	3,133,659	28.5%	2,379,148	754,511	67,542	---	822,053	7.5%	800,000
5	Apple Valley	Off-Sale Only	---	54,400	9,886,580	6,935,517	2,951,063	29.8%	1,691,424	1,259,639	75,261	---	1,334,900	13.5%	660,000
6	Columbia Heights	Off-Sale Only	---	21,124	8,914,878	6,686,021	2,228,857	25.0%	1,725,057	503,800	34,830	59,260	479,370	5.4%	145,400
7	Elk River	Off-Sale Only	---	25,243	7,617,790	5,399,897	2,217,893	29.1%	1,372,517	845,376	221,617	---	1,066,993	14.0%	714,855
8	Detroit Lakes	Off-Sale Only	---	9,744	7,438,518	5,475,713	1,962,805	26.4%	950,608	1,012,197	109,648	120,651	1,001,194	13.5%	560,000
9	Brooklyn Center	Off-Sale Only	---	32,722	6,855,696	5,008,694	1,847,002	26.9%	1,647,164	199,838	59,259	105,072	154,025	2.2%	325,487
10	Wayzata	On- & Off-Sale	---	4,672	6,551,840	3,241,073	3,310,767	50.5%	2,954,045	356,722	56,220	112,899	300,043	4.6%	363,791
11	Bemidji	Off-Sale Only	---	16,318	6,509,736	4,503,372	2,006,364	30.8%	1,470,942	535,422	32,357	186,215	381,564	5.9%	460,758
12	Monticello	Off-Sale Only	---	13,886	6,377,457	4,717,441	1,660,016	26.0%	866,171	793,845	52,585	---	846,430	13.3%	2,100,000
13	Hutchinson	Off-Sale Only	---	14,282	6,369,978	4,919,604	1,450,374	22.8%	893,155	557,219	3,128	9,825	550,522	8.6%	500,000
14	Fergus Falls	Off-Sale Only	---	13,766	6,305,715	4,421,945	1,883,770	29.9%	1,138,843	744,927	37,845	---	782,772	12.4%	589,788
15	Alexandria	Off-Sale Only	---	14,156	6,257,906	4,817,566	1,440,340	23.0%	989,311	451,029	1,825	8,252	444,602	7.1%	225,000
16	Fridley	Off-Sale Only	---	29,374	6,195,797	4,539,028	1,656,769	26.7%	1,159,334	497,435	10,123	---	507,558	8.2%	338,500
17	Saint Anthony	Off-Sale Only	---	9,020	6,160,868	4,614,845	1,546,023	25.1%	1,272,302	273,721	20,757	172	294,306	4.8%	250,000
18	Cambridge	Off-Sale Only	---	9,249	5,909,037	4,441,132	1,467,905	24.8%	936,787	531,118	17,979	---	549,097	9.3%	549,000
19	Savage	Off-Sale Only	---	32,245	5,871,098	4,330,240	1,540,858	26.2%	1,032,954	507,904	1,843	807	508,940	8.7%	---
20	Buffalo	Off-Sale Only	---	16,558	5,632,510	4,105,425	1,527,085	27.1%	884,935	642,150	75,138	1,657	715,631	12.7%	475,000
21	Farmington	Off-Sale Only	---	23,123	5,608,012	4,183,615	1,424,397	25.4%	1,073,621	350,776	50,838	---	401,614	7.2%	134,088
22	Marshall	Off-Sale Only	---	13,835	5,548,364	4,104,584	1,443,780	26.0%	821,280	622,500	36,221	70,494	588,227	10.6%	225,000
23	Thief River Falls	Off-Sale Only	---	9,071	4,941,914	3,775,644	1,166,270	23.6%	823,175	343,095	49,448	---	392,543	7.9%	431,307
24	Big Lake	Off-Sale Only	---	11,551	4,446,011	3,251,322	1,194,689	26.9%	731,682	463,007	25,148	11,822	476,333	10.7%	600,000
25	Worthington	Off-Sale Only	---	13,522	4,403,405	3,278,462	1,124,943	25.5%	746,127	378,816	9,950	83,662	305,104	6.9%	275,000
26	Princeton	Off-Sale Only	---	4,772	4,365,392	3,318,572	1,046,820	24.0%	616,524	430,296	77,577	---	507,873	11.6%	162,270
27	Anoka	Off-Sale Only	---	18,728	4,263,089	3,261,660	1,001,429	23.5%	840,774	160,655	33,519	---	194,174	4.6%	303,500

Footnotes:

[0] Information is taken from a cash receipts and disbursements statement.

[16] The enterprise operation was sold.

[32] The enterprise fund was not in operation.

[35] Unaudited numbers used; audited numbers used in previous year.

\* Net transfers are calculated by subtracting transfers in from transfers out. A positive amount indicates a greater level of transfers out than in.



**Table 6**  
**Comparison of City Liquor Store Operations - 2019**  
**Ranked by Gross Sales**

Ranking	Name of City	Type of Store	Foot- notes	Population	Sales (\$)	Cost of Sales (\$)	Gross Profit		Operating		Nonoperating		Net Profit/(Loss)		Net Transfers*
							Amount (\$)	Percent of Sales	Expenses (\$)	Income/(Loss) (\$)	Revenues (\$)	Expenses (\$)	Amount (\$)	Percent of Sales	
28	Nisswa	On- & Off-Sale	---	2,096	4,189,477	2,739,654	1,449,823	34.6%	1,116,263	333,560	3,348	---	336,908	8.0%	235,000
29	Robbinsdale	Off-Sale Only	---	14,741	4,146,188	3,013,430	1,132,758	27.3%	1,038,615	94,143	20,381	---	114,524	2.8%	175,000
30	Rogers	On- & Off-Sale	---	13,232	3,886,457	2,691,774	1,194,683	30.7%	903,362	291,321	30,814	---	322,135	8.3%	239,090
31	Fairmont	Off-Sale Only	---	10,299	3,858,216	2,685,515	1,172,701	30.4%	595,170	577,531	57,861	---	635,392	16.5%	513,000
32	Perham	Off-Sale Only	---	3,392	3,501,832	2,512,596	989,236	28.2%	534,237	454,999	29,442	1,270	483,171	13.8%	199,250
33	North Branch	Off-Sale Only	---	10,918	3,461,972	2,531,689	930,283	26.9%	928,611	1,672	344	1,217	799	-	799
34	Mora	Off-Sale Only	---	3,615	3,402,053	2,503,878	898,175	26.4%	512,727	385,448	6,247	35,750	355,945	10.5%	299,345
35	Stacy	On- & Off-Sale	---	1,527	3,388,950	2,250,418	1,138,532	33.6%	847,552	290,980	35,435	25,895	300,520	8.9%	114,223
36	Lexington	Off-Sale Only	---	2,356	3,202,202	2,425,556	776,646	24.3%	617,095	159,551	17,972	6,367	171,156	5.3%	120,000
37	Isanti	Off-Sale Only	---	6,233	3,106,770	2,270,724	836,046	26.9%	553,910	282,136	13,233	---	295,369	9.5%	350,000
38	Mound	Off-Sale Only	---	9,447	3,093,819	2,262,396	831,423	26.9%	570,552	260,871	9,120	---	269,991	8.7%	175,695
39	Sauk Rapids	Off-Sale Only	---	14,244	3,056,723	2,378,132	678,591	22.2%	548,761	129,830	33,714	---	163,544	5.4%	90,000
40	Park Rapids	Off-Sale Only	---	4,145	3,030,358	2,263,799	766,559	25.3%	536,745	229,814	1,433	---	231,247	7.6%	---
41	Delano	Off-Sale Only	---	6,282	2,984,486	2,153,810	830,676	27.8%	575,335	255,341	6,881	---	262,222	8.8%	100,000
42	Hinckley	On- & Off-Sale	---	1,909	2,956,822	2,008,437	948,385	32.1%	705,906	242,479	3,375	11,875	233,979	7.9%	123,204
43	Northfield	Off-Sale Only	---	20,494	2,911,168	2,161,857	749,311	25.7%	642,436	106,875	36,721	---	143,596	4.9%	50,000
44	Lindstrom	On- & Off-Sale	---	4,704	2,700,586	1,797,570	903,016	33.4%	753,997	149,019	60,744	---	209,763	7.8%	188,330
45	Two Harbors	Off-Sale Only	---	3,618	2,655,824	1,922,791	733,033	27.6%	478,994	254,039	14,824	---	268,863	10.1%	1,500
46	Litchfield	Off-Sale Only	---	6,786	2,646,060	2,017,146	628,914	23.8%	427,229	201,685	3,645	---	205,330	7.8%	246,635
47	Saint Francis	Off-Sale Only	---	8,049	2,428,620	1,825,275	603,345	24.8%	519,262	84,083	54,280	---	138,363	5.7%	285,000
48	Milaca	Off-Sale Only	---	2,904	2,343,421	1,762,381	581,040	24.8%	437,252	143,788	16,341	---	160,129	6.8%	65,000
49	Grand Marais	Off-Sale Only	---	1,428	2,295,000	1,611,242	683,758	29.8%	382,804	300,954	7,725	---	308,679	13.5%	200,000
50	Montevideo	Off-Sale Only	---	5,246	2,236,332	1,657,279	579,053	25.9%	391,397	187,656	4,464	---	192,120	8.6%	100,000
51	Redwood Falls	Off-Sale Only	---	5,236	2,209,310	1,652,339	556,971	25.2%	486,508	70,463	16,827	8,187	79,103	3.6%	120,000
52	Wadena	Off-Sale Only	---	4,200	2,195,834	1,658,551	537,283	24.5%	396,984	140,299	10,316	---	150,615	6.9%	217,700
53	Morris	Off-Sale Only	---	5,498	2,142,523	1,655,473	487,050	22.7%	335,897	151,153	18,573	---	169,726	7.9%	132,300
54	Windom	Off-Sale Only	---	4,514	2,054,756	1,508,025	546,731	26.6%	420,039	126,692	6,716	---	133,408	6.5%	100,000

Footnotes:

[0] Information is taken from a cash receipts and disbursements statement.

[16] The enterprise operation was sold.

[32] The enterprise fund was not in operation.

[35] Unaudited numbers used; audited numbers used in previous year.

\* Net transfers are calculated by subtracting transfers in from transfers out. A positive amount indicates a greater level of transfers out than in.

**Table 6**  
**Comparison of City Liquor Store Operations - 2019**  
**Ranked by Gross Sales**

Ranking	Name of City	Type of Store	Foot- notes	Population	Sales (\$)	Cost of Sales (\$)	Gross Profit		Operating		Nonoperating		Net Profit/(Loss)		Net Transfers* (\$)
							Amount (\$)	Percent of Sales	Expenses (\$)	Income/(Loss) (\$)	Revenues (\$)	Expenses (\$)	Amount (\$)	Percent of Sales	
55	Glencoe	Off-Sale Only	---	5,607	2,042,822	1,486,659	556,163	27.2%	335,692	220,471	278	15,467	205,282	10.0%	170,000
56	Pine City	Off-Sale Only	---	3,281	2,021,200	1,463,300	557,900	27.6%	337,465	220,435	4,977	---	225,412	11.2%	160,000
57	Roseau	Off-Sale Only	---	2,782	1,869,376	1,370,118	499,258	26.7%	268,776	230,482	1,260	---	231,742	12.4%	200,000
58	Warroad	Off-Sale Only	---	1,838	1,843,528	1,353,964	489,564	26.6%	300,039	189,525	3,997	---	193,522	10.5%	85,000
59	Baudette	On- & Off-Sale	---	1,100	1,782,273	1,220,615	561,658	31.5%	434,931	126,727	12,750	---	139,477	7.8%	150,000
60	Longville	On- & Off-Sale	---	161	1,759,132	1,064,842	694,290	39.5%	440,445	253,845	457	---	254,302	14.5%	60,000
61	Long Prairie	Off-Sale Only	---	3,367	1,741,049	1,363,666	377,383	21.7%	262,073	115,310	5,414	---	120,724	6.9%	114,833
62	Maple Lake	Off-Sale Only	---	2,161	1,712,448	1,302,956	409,492	23.9%	360,417	49,075	8,716	---	57,791	3.4%	25,000
63	Blue Earth	Off-Sale Only	---	3,180	1,655,345	1,237,855	417,490	25.2%	349,592	67,898	22,599	---	90,497	5.5%	100,000
64	Battle Lake	Off-Sale Only	---	935	1,651,567	1,204,043	447,524	27.1%	350,944	96,580	7,204	---	103,784	6.3%	95,000
65	Lonsdale	Off-Sale Only	---	4,270	1,641,479	1,267,923	373,556	22.8%	311,056	62,500	2,130	---	64,630	3.9%	2,500
66	Pipestone	Off-Sale Only	---	4,162	1,638,152	1,179,850	458,302	28.0%	252,554	205,748	13,323	---	219,071	13.4%	122,039
67	Moose Lake	On- & Off-Sale	---	2,775	1,585,200	1,060,627	524,573	33.1%	329,995	194,578	---	---	194,578	12.3%	---
68	Braham	Off-Sale Only	---	1,827	1,571,171	1,179,874	391,297	24.9%	315,560	75,737	116,899	111,498	81,138	5.2%	35,000
69	Kasson	Off-Sale Only	---	6,549	1,553,101	1,190,355	362,746	23.4%	286,123	76,623	34,314	---	110,937	7.1%	16,000
70	Paynesville	Off-Sale Only	---	2,530	1,523,697	1,192,882	330,815	21.7%	302,111	28,704	19,703	---	48,407	3.2%	37,500
71	Bagley	Off-Sale Only	---	1,422	1,517,829	1,128,074	389,755	25.7%	310,228	79,527	924	28,323	52,128	3.4%	---
72	Glenwood	Off-Sale Only	---	2,579	1,509,587	1,129,969	379,618	25.1%	221,939	157,679	3,619	---	161,298	10.7%	60,000
73	Luverne	Off-Sale Only	---	4,746	1,435,676	1,055,863	379,813	26.5%	301,815	77,998	18,213	---	96,211	6.7%	45,000
74	Pelican Rapids	Off-Sale Only	---	2,561	1,412,092	997,038	415,054	29.4%	209,116	205,938	2,043	14,649	193,332	13.7%	32,829
75	Hackensack	On- & Off-Sale	---	322	1,302,852	938,633	364,219	28.0%	341,141	23,078	11,079	5,610	28,547	2.2%	(20,000)
76	Cook	Off-Sale Only	---	545	1,277,254	952,378	324,876	25.4%	313,359	11,517	13,168	---	24,685	1.9%	---
77	Aitkin	Off-Sale Only	---	2,102	1,251,985	921,929	330,056	26.4%	227,339	102,717	24,815	---	127,532	10.2%	75,000
78	Dassel	Off-Sale Only	---	1,498	1,250,914	957,615	293,299	23.4%	257,397	35,902	---	9,293	26,609	2.1%	---
79	Jackson	Off-Sale Only	---	3,386	1,246,525	902,944	343,581	27.6%	265,565	78,016	3,039	20,879	60,176	4.8%	41,000
80	Blackduck	On- & Off-Sale	---	837	1,243,244	740,168	503,076	40.5%	392,063	111,013	14,545	---	125,558	10.1%	75,000
81	Hawley	Off-Sale Only	---	2,240	1,234,653	899,136	335,517	27.2%	291,710	43,807	---	9,204	34,603	2.8%	8,000

Footnotes:

[0] Information is taken from a cash receipts and disbursements statement.

[16] The enterprise operation was sold.

[32] The enterprise fund was not in operation.

[35] Unaudited numbers used; audited numbers used in previous year.

\* Net transfers are calculated by subtracting transfers in from transfers out. A positive amount indicates a greater level of transfers out than in.

**Table 6**  
**Comparison of City Liquor Store Operations - 2019**  
**Ranked by Gross Sales**

Ranking	Name of City	Type of Store	Foot- notes	Population	Sales (\$)	Cost of Sales (\$)	Gross Profit		Operating		Nonoperating		Net Profit/(Loss)		Net Transfers*
							Amount (\$)	Percent of Sales	Expenses (\$)	Income/(Loss) (\$)	Revenues (\$)	Expenses (\$)	Amount (\$)	Percent of Sales	
82	Granite Falls	Off-Sale Only	---	2,747	1,179,688	874,374	305,314	25.9%	228,954	76,360	15,059	4,291	87,128	7.4%	68,275
83	Benson	On- & Off-Sale	---	3,158	1,152,113	771,564	380,549	33.0%	350,408	30,141	33,405	---	63,546	5.5%	80,000
84	Silver Bay	On- & Off-Sale	---	1,826	1,109,233	645,434	463,799	41.8%	367,892	95,907	3,372	1,337	97,942	8.8%	---
85	Plainview	On- & Off-Sale	---	3,392	1,095,565	706,432	389,133	35.5%	424,540	(35,407)	35,346	---	(61)	-	(972)
86	Walker	Off-Sale Only	---	913	972,085	712,912	259,173	26.7%	207,065	52,108	1,400	---	53,508	5.5%	74,241
87	Olivia	Off-Sale Only	---	2,428	961,570	714,852	246,718	25.7%	227,618	19,100	7,907	---	27,007	2.8%	---
88	Proctor	Off-Sale Only	---	3,066	957,654	718,287	239,367	25.0%	207,549	31,818	128	4,650	27,296	2.9%	5,286
89	Mahnomen	On- & Off-Sale	---	1,225	934,511	578,435	356,076	38.1%	425,837	(69,761)	7,043	---	(62,718)	-6.7%	---
90	Saint James	Off-Sale Only	---	4,551	928,340	623,338	305,002	32.9%	213,157	91,845	14,081	---	105,926	11.4%	115,424
91	Waverly	On- & Off-Sale	---	1,609	894,337	571,364	322,973	36.1%	288,855	34,118	334	---	34,452	3.9%	---
92	Sherburn	On- & Off-Sale	---	1,050	875,406	518,776	356,630	40.7%	381,312	(24,682)	---	---	(24,682)	-2.8%	---
93	Isle	On- & Off-Sale	[35]	779	870,981	580,410	290,571	33.4%	382,433	(91,862)	34,455	---	(57,407)	-6.6%	---
94	Lake Park	On- & Off-Sale	---	802	856,420	490,381	366,039	42.7%	309,547	56,492	3,580	---	60,072	7.0%	---
95	Le Center	On- & Off-Sale	---	2,567	854,942	594,647	260,295	30.4%	296,287	(35,992)	111,928	3,834	72,102	8.4%	45,000
96	Menahga	On- & Off-Sale	---	1,329	851,978	588,040	263,938	31.0%	315,158	(51,220)	4,707	---	(46,513)	-5.5%	---
97	Kenyon	On- & Off-Sale	---	1,836	844,711	556,222	288,489	34.2%	269,840	18,649	31,113	323	49,439	5.9%	20,000
98	Wells	Off-Sale Only	---	2,228	825,435	629,178	196,257	23.8%	217,089	(20,832)	11,471	26,067	(35,428)	-4.3%	---
99	Finlayson	On- & Off-Sale	---	305	823,407	385,080	438,327	53.2%	366,773	71,554	115	8,246	63,423	7.7%	40,000
100	Nevis	On- & Off-Sale	---	417	800,590	438,905	361,685	45.2%	297,661	64,024	16,493	---	80,517	10.1%	35,000
101	Howard Lake	On- & Off-Sale	---	2,139	796,000	594,110	201,890	25.4%	217,586	(15,696)	536	---	(15,160)	-1.9%	---
102	Osakis	On- & Off-Sale	[0]	1,773	784,905	498,066	286,839	36.5%	268,768	18,071	22,995	---	41,066	5.2%	---
103	Caledonia	Off-Sale Only	---	2,837	758,554	568,307	190,247	25.1%	179,339	10,908	784	---	11,692	1.5%	---
104	Remer	On- & Off-Sale	---	408	756,637	566,546	190,091	25.1%	197,997	(7,906)	7,373	---	(533)	-0.1%	2,500
105	Randall	On- & Off-Sale	---	629	690,430	454,664	235,766	34.1%	210,285	25,481	13,315	---	38,796	5.6%	29,000
106	Barnesville	Off-Sale Only	---	2,670	677,782	521,426	156,356	23.1%	107,969	48,387	2,183	---	50,570	7.5%	---
107	Tracy	Off-Sale Only	---	2,116	676,111	458,739	217,372	32.2%	185,142	32,230	153	---	32,383	4.8%	---
108	Kelliher	On- & Off-Sale	---	263	660,946	397,364	263,582	39.9%	234,253	29,329	1,572	---	30,901	4.7%	20,000

Footnotes:

[0] Information is taken from a cash receipts and disbursements statement.

[16] The enterprise operation was sold.

[32] The enterprise fund was not in operation.

[35] Unaudited numbers used; audited numbers used in previous year.

\* Net transfers are calculated by subtracting transfers in from transfers out. A positive amount indicates a greater level of transfers out than in.

**Table 6**  
**Comparison of City Liquor Store Operations - 2019**  
**Ranked by Gross Sales**

Ranking	Name of City	Type of Store	Foot- notes	Population	Sales (\$)	Cost of Sales (\$)	Gross Profit		Operating		Nonoperating		Net Profit/(Loss)		Net Transfers*
							Amount (\$)	Percent of Sales	Expenses (\$)	Income/(Loss) (\$)	Revenues (\$)	Expenses (\$)	Amount (\$)	Percent of Sales	
109	Miltona	On- & Off-Sale	---	426	655,126	366,576	288,550	44.0%	286,028	2,522	3	---	2,525	0.4%	---
110	Darwin	Off-Sale Only	---	353	644,099	518,290	125,809	19.5%	102,116	23,693	1,316	---	25,009	3.9%	---
111	New York Mills	On- & Off-Sale	---	1,228	644,026	403,888	240,138	37.3%	217,230	22,908	4,607	---	27,515	4.3%	24,000
112	Ogilvie	On- & Off-Sale	---	359	632,309	343,221	289,088	45.7%	305,013	(15,925)	829	---	(15,096)	-2.4%	---
113	Orr	On- & Off-Sale	---	287	626,997	354,248	272,749	43.5%	218,245	54,504	5,314	---	59,818	9.5%	52,800
114	Fifty Lakes	On- & Off-Sale	---	407	622,602	309,200	313,402	50.3%	276,923	36,479	---	6,091	30,388	4.9%	10,036
115	Underwood	Off-Sale Only	---	359	618,843	452,053	166,790	27.0%	130,367	36,423	571	1,205	35,789	5.8%	25,000
116	Frazee	On- & Off-Sale	---	1,404	609,345	411,683	197,662	32.4%	212,110	(14,448)	132	---	(14,316)	-2.3%	---
117	Madelia	Off-Sale Only	---	2,296	609,322	452,802	156,520	25.7%	144,800	11,720	3,067	---	14,787	2.4%	---
118	Ivanhoe	On- & Off-Sale	---	550	608,856	390,880	217,976	35.8%	232,563	(14,587)	135	80	(14,532)	-2.4%	106,500
119	Vergas	Off-Sale Only	---	364	598,425	447,799	150,626	25.2%	107,288	43,338	3,042	---	46,380	7.8%	40,000
120	Mapleton	On- & Off-Sale	---	1,734	598,359	337,575	260,784	43.6%	245,715	15,069	52,069	---	67,138	11.2%	30,000
121	Barnum	On- & Off-Sale	---	601	591,272	292,393	298,879	50.5%	299,769	(890)	33,664	---	32,774	5.5%	---
122	Mazeppa	On- & Off-Sale	---	873	575,565	330,648	244,917	42.6%	215,658	29,259	28,217	3,532	53,944	9.4%	---
123	Appleton	Off-Sale Only	---	1,355	574,705	408,841	165,864	28.9%	146,751	19,113	---	68	19,045	3.3%	---
124	Lakefield	Off-Sale Only	---	1,697	549,469	402,846	146,623	26.7%	135,555	11,068	11,696	---	22,764	4.1%	6,000
125	Twin Valley	On- & Off-Sale	---	751	544,216	299,713	244,503	44.9%	222,889	21,614	2,714	---	24,328	4.5%	24,674
126	Clearbrook	On- & Off-Sale	[35]	518	543,865	311,535	232,330	42.7%	186,760	45,570	---	---	45,570	8.4%	---
127	Browerville	On- & Off-Sale	---	784	543,506	313,786	229,720	42.3%	225,685	4,035	14,355	---	18,390	3.4%	9,000
128	Silver Lake	On- & Off-Sale	---	798	543,366	289,041	254,325	46.8%	253,454	871	21,157	2,359	19,669	3.6%	10,702
129	Sacred Heart	On- & Off-Sale	---	501	543,137	298,009	245,128	45.1%	291,421	(46,293)	17,857	---	(28,436)	-5.2%	---
130	Boyd	On- & Off-Sale	---	154	539,748	300,002	239,746	44.4%	264,331	(24,585)	21,899	10,497	(13,183)	-2.4%	---
131	Sebekka	On- & Off-Sale	---	684	538,495	306,050	232,445	43.2%	213,930	18,515	---	128	18,387	3.4%	---
132	Mentor	On- & Off-Sale	---	145	525,336	242,520	282,816	53.8%	220,245	62,571	1,023	---	63,594	12.1%	63,783
133	Brandon	On- & Off-Sale	---	492	522,815	291,759	231,056	44.2%	214,280	16,776	11,311	---	28,087	5.4%	11,776
134	Akeley	On- & Off-Sale	---	457	501,416	257,588	243,828	48.6%	221,314	22,514	618	---	23,132	4.6%	5,000
135	Ada	Off-Sale Only	---	1,651	501,179	368,393	132,786	26.5%	178,632	(45,846)	---	---	(45,846)	-9.1%	---

Footnotes:

[0] Information is taken from a cash receipts and disbursements statement.

[16] The enterprise operation was sold.

[32] The enterprise fund was not in operation.

[35] Unaudited numbers used; audited numbers used in previous year.

\* Net transfers are calculated by subtracting transfers in from transfers out. A positive amount indicates a greater level of transfers out than in.

**Table 6**  
**Comparison of City Liquor Store Operations - 2019**  
**Ranked by Gross Sales**

Ranking	Name of City	Type of Store	Foot- notes	Population	Sales (\$)	Cost of Sales (\$)	Gross Profit		Operating		Nonoperating		Net Profit/(Loss)		Net Transfers*
							Amount (\$)	Percent of Sales	Expenses (\$)	Income/(Loss) (\$)	Revenues (\$)	Expenses (\$)	Amount (\$)	Percent of Sales	
136	Beaver Bay	On- & Off-Sale	---	182	499,539	302,106	197,433	39.5%	163,458	33,975	6,801	---	40,776	8.2%	---
137	Dawson	Off-Sale Only	---	1,448	459,399	323,120	136,279	29.7%	141,744	(5,465)	1,616	---	(3,849)	-0.8%	---
138	Foreston	On- & Off-Sale	[35]	536	440,376	196,982	243,394	55.3%	230,064	13,330	15,456	---	28,786	6.5%	7,174
139	Ellendale	On- & Off-Sale	[16]	669	439,612	255,515	184,097	41.9%	236,362	(52,265)	29	47,904	(100,140)	-22.8%	10,933
140	Callaway	On- & Off-Sale	---	229	439,154	207,938	231,216	52.7%	233,701	(2,485)	414	---	(2,071)	-0.5%	19,980
141	Buffalo Lake	On- & Off-Sale	---	671	429,445	225,364	204,081	47.5%	199,661	4,420	11,077	---	15,497	3.6%	---
142	Spring Grove	On- & Off-Sale	---	1,293	426,842	282,969	143,873	33.7%	143,532	341	5,438	---	5,779	1.4%	---
143	Madison	Off-Sale Only	---	1,447	419,133	305,661	113,472	27.1%	91,698	21,774	1,421	---	23,195	5.5%	20,000
144	Walnut Grove	On- & Off-Sale	---	816	419,089	194,557	224,532	53.6%	240,559	(16,027)	2,605	928	(14,350)	-3.4%	---
145	Elizabeth	Off-Sale Only	---	167	415,344	313,005	102,339	24.6%	103,600	(1,261)	---	---	(1,261)	-0.3%	---
146	Hitterdal	On- & Off-Sale	---	201	415,223	208,846	206,377	49.7%	188,846	17,531	---	---	17,531	4.2%	---
147	Ranier	On- & Off-Sale	---	581	394,900	160,146	234,754	59.4%	196,655	38,099	10,769	---	48,868	12.4%	20,000
148	Cromwell	On- & Off-Sale	---	238	392,422	179,579	212,843	54.2%	193,177	19,666	519	---	20,185	5.1%	28,000
149	Clarissa	On- & Off-Sale	---	661	386,519	229,914	156,605	40.5%	210,615	(54,010)	9,442	---	(44,568)	-11.5%	---
150	Ulen	On- & Off-Sale	---	551	384,314	180,515	203,799	53.0%	191,968	11,831	442	---	12,273	3.2%	---
151	Ogema	On- & Off-Sale	[0]	175	380,641	171,228	209,413	55.0%	141,502	67,911	6,107	---	74,018	19.4%	5,000
152	Heron Lake	On- & Off-Sale	---	667	379,984	180,086	199,898	52.6%	143,628	56,270	1,182	---	57,452	15.1%	---
153	Medford	On- & Off-Sale	---	1,281	376,409	188,646	187,763	49.9%	175,954	11,809	10,991	---	22,800	6.1%	---
154	Gilman	On- & Off-Sale	---	235	373,500	164,563	208,937	55.9%	203,074	5,863	21,261	2,589	24,535	6.6%	---
155	Holdingford	On- & Off-Sale	---	720	371,070	206,071	164,999	44.5%	174,684	(9,685)	29,755	---	20,070	5.4%	---
156	Wolf Lake	On- & Off-Sale	---	60	364,472	183,056	181,416	49.8%	191,984	(10,568)	12,384	---	1,816	0.5%	(1,058)
157	Balaton	On- & Off-Sale	---	633	350,130	207,744	142,386	40.7%	139,765	2,621	2,609	---	5,230	1.5%	1
158	De Graff	On- & Off-Sale	---	119	346,425	149,049	197,376	57.0%	226,455	(29,079)	36,263	543	6,641	1.9%	---
159	Goodridge	On- & Off-Sale	---	139	343,659	177,351	166,308	48.4%	171,451	(5,143)	---	---	(5,143)	-1.5%	---
160	Northome	On- & Off-Sale	---	172	340,384	185,115	155,269	45.6%	152,552	2,717	75	---	2,792	0.8%	20,000
161	Big Falls	On- & Off-Sale	---	205	328,478	150,302	178,176	54.2%	190,543	(12,367)	2,204	---	(10,163)	-3.1%	10,000
162	Lancaster	On- & Off-Sale	---	338	326,308	158,202	168,106	51.5%	131,204	36,902	2,634	---	39,536	12.1%	25,000

Footnotes:

[0] Information is taken from a cash receipts and disbursements statement.

[16] The enterprise operation was sold.

[32] The enterprise fund was not in operation.

[35] Unaudited numbers used; audited numbers used in previous year.

\* Net transfers are calculated by subtracting transfers in from transfers out. A positive amount indicates a greater level of transfers out than in.

**Table 6**  
**Comparison of City Liquor Store Operations - 2019**  
**Ranked by Gross Sales**

Ranking	Name of City	Type of Store	Foot- notes	Population	Sales (\$)	Cost of Sales (\$)	Gross Profit		Operating		Nonoperating		Net Profit/(Loss)		Net Transfers*
							Amount (\$)	Percent of Sales	Expenses (\$)	Income/(Loss) (\$)	Revenues (\$)	Expenses (\$)	Amount (\$)	Percent of Sales	
163	Millerville	On- & Off-Sale	---	106	324,766	172,455	152,311	46.9%	143,402	8,909	2,254	---	11,163	3.4%	---
164	Palisade	On- & Off-Sale	---	154	322,245	202,261	119,984	37.2%	164,217	(44,233)	34,857	---	(9,376)	-2.9%	---
165	Verndale	On- & Off-Sale	---	577	317,155	164,973	152,182	48.0%	128,010	24,172	299	190	24,281	7.7%	---
166	Eagle Bend	On- & Off-Sale	---	515	282,614	147,506	135,108	47.8%	131,934	3,174	20,139	---	23,313	8.2%	678
167	Hadley	On- & Off-Sale	---	58	272,347	118,834	153,513	56.4%	145,346	8,167	17,319	---	25,486	9.4%	---
168	Littlefork	On- & Off-Sale	---	606	264,273	142,309	121,964	46.2%	155,426	(33,462)	1,527	---	(31,935)	-12.1%	---
169	Okabena	On- & Off-Sale	---	200	260,135	126,181	133,954	51.5%	138,021	(4,067)	---	---	(4,067)	-1.6%	---
170	Dalton	Off-Sale Only	---	249	256,578	189,277	67,301	26.2%	63,757	3,544	832	---	4,376	1.7%	---
171	Hanska	On- & Off-Sale	---	363	248,606	144,709	103,897	41.8%	115,419	(11,522)	9,574	329	(2,277)	-0.9%	---
172	Russell	On- & Off-Sale	---	324	247,408	124,253	123,155	49.8%	140,913	(17,758)	817	---	(16,941)	-6.8%	---
173	West Concord	On- & Off-Sale	---	774	228,698	140,540	88,158	38.5%	114,840	(26,682)	7,201	---	(19,481)	-8.5%	---
174	Avoca	On- & Off-Sale	---	136	224,007	98,438	125,569	56.1%	120,180	5,389	12,485	3,351	14,523	6.5%	23,889
175	Cleveland	On- & Off-Sale	---	748	217,427	117,706	99,721	45.9%	131,423	(31,702)	34,168	---	2,466	1.1%	---
176	Hanley Falls	On- & Off-Sale	---	273	216,769	116,033	100,736	46.5%	117,522	(16,786)	7,775	660	(9,671)	-4.5%	(4,987)
177	Butterfield	Off-Sale Only	---	566	198,739	146,088	52,651	26.5%	79,204	(26,553)	2,846	---	(23,707)	-11.9%	---
178	Kiester	Off-Sale Only	---	469	175,921	128,939	46,982	26.7%	60,359	(13,377)	3,387	500	(10,490)	-6.0%	(5,650)
179	Lewisville	On- & Off-Sale	---	240	167,339	89,820	77,519	46.3%	92,816	(15,297)	28,150	---	12,853	7.7%	---
180	Elmore	Off-Sale Only	---	580	122,042	91,405	30,637	25.1%	47,880	(17,243)	---	167	(17,410)	-14.3%	---
181	Fairfax	On- & Off-Sale	[16]	1,147	120,248	52,885	67,363	56.0%	70,780	(3,417)	2,664	69,487	(70,240)	-58.4%	98,238
182	Vesta	On- & Off-Sale	[32]	295	---	---	---	---	---	---	---	---	---	---	(10,673)
Off-Sale Only				881,118	\$300,564,124	\$221,269,959	\$79,294,165	26.4%	\$56,056,143	\$23,238,022	\$2,107,597	\$978,070	\$24,367,549	8.1%	\$18,361,156
On- & Off-Sale				89,883	\$71,573,234	\$42,845,313	\$28,727,921	40.1%	\$26,030,338	\$2,697,583	\$1,140,039	\$318,687	\$3,518,935	4.9%	\$2,399,612
All Stores				971,001	\$372,137,358	\$264,115,272	\$108,022,086	29.0%	\$82,086,481	\$25,935,605	\$3,247,636	\$1,296,757	\$27,886,484	7.5%	\$20,760,768

Footnotes:

[0] Information is taken from a cash receipts and disbursements statement.

[16] The enterprise operation was sold.

[32] The enterprise fund was not in operation.

[35] Unaudited numbers used; audited numbers used in previous year.

\* Net transfers are calculated by subtracting transfers in from transfers out. A positive amount indicates a greater level of transfers out than in.

**Table 7**  
**Comparison of City Liquor Store Operations - 2019**  
**Ranked by Net Profit/(Loss) as a Percent of Sales**

Ranking	Name of City	Type of Store	Foot- notes	Population	Sales (\$)	Cost of Sales (\$)	Gross Profit		Operating		Nonoperating		Net Profit/(Loss)		Net Transfers* (\$)
							Amount (\$)	Percent of Sales	Expenses (\$)	Income/(Loss) (\$)	Revenues (\$)	Expenses (\$)	Amount (\$)	Percent of Sales	
1	Ogema	On- & Off-Sale	[0]	175	380,641	171,228	209,413	55.0%	141,502	67,911	6,107	---	74,018	19.4%	5,000
2	Fairmont	Off-Sale Only	---	10,299	3,858,216	2,685,515	1,172,701	30.4%	595,170	577,531	57,861	---	635,392	16.5%	513,000
3	Heron Lake	On- & Off-Sale	---	667	379,984	180,086	199,898	52.6%	143,628	56,270	1,182	---	57,452	15.1%	---
4	Longville	On- & Off-Sale	---	161	1,759,132	1,064,842	694,290	39.5%	440,445	253,845	457	---	254,302	14.5%	60,000
5	Elk River	Off-Sale Only	---	25,243	7,617,790	5,399,897	2,217,893	29.1%	1,372,517	845,376	221,617	---	1,066,993	14.0%	714,855
6	Perham	Off-Sale Only	---	3,392	3,501,832	2,512,596	989,236	28.2%	534,237	454,999	29,442	1,270	483,171	13.8%	199,250
7	Pelican Rapids	Off-Sale Only	---	2,561	1,412,092	997,038	415,054	29.4%	209,116	205,938	2,043	14,649	193,332	13.7%	32,829
8	Apple Valley	Off-Sale Only	---	54,400	9,886,580	6,935,517	2,951,063	29.8%	1,691,424	1,259,639	75,261	---	1,334,900	13.5%	660,000
9	Detroit Lakes	Off-Sale Only	---	9,744	7,438,518	5,475,713	1,962,805	26.4%	950,608	1,012,197	109,648	120,651	1,001,194	13.5%	560,000
10	Grand Marais	Off-Sale Only	---	1,428	2,295,000	1,611,242	683,758	29.8%	382,804	300,954	7,725	---	308,679	13.5%	200,000
11	Pipestone	Off-Sale Only	---	4,162	1,638,152	1,179,850	458,302	28.0%	252,554	205,748	13,323	---	219,071	13.4%	122,039
12	Monticello	Off-Sale Only	---	13,886	6,377,457	4,717,441	1,660,016	26.0%	866,171	793,845	52,585	---	846,430	13.3%	2,100,000
13	Buffalo	Off-Sale Only	---	16,558	5,632,510	4,105,425	1,527,085	27.1%	884,935	642,150	75,138	1,657	715,631	12.7%	475,000
14	Fergus Falls	Off-Sale Only	---	13,766	6,305,715	4,421,945	1,883,770	29.9%	1,138,843	744,927	37,845	---	782,772	12.4%	589,788
15	Roseau	Off-Sale Only	---	2,782	1,869,376	1,370,118	499,258	26.7%	268,776	230,482	1,260	---	231,742	12.4%	200,000
16	Ranier	On- & Off-Sale	---	581	394,900	160,146	234,754	59.4%	196,655	38,099	10,769	---	48,868	12.4%	20,000
17	Moose Lake	On- & Off-Sale	---	2,775	1,585,200	1,060,627	524,573	33.1%	329,995	194,578	---	---	194,578	12.3%	---
18	Lancaster	On- & Off-Sale	---	338	326,308	158,202	168,106	51.5%	131,204	36,902	2,634	---	39,536	12.1%	25,000
19	Mentor	On- & Off-Sale	---	145	525,336	242,520	282,816	53.8%	220,245	62,571	1,023	---	63,594	12.1%	63,783
20	Princeton	Off-Sale Only	---	4,772	4,365,392	3,318,572	1,046,820	24.0%	616,524	430,296	77,577	---	507,873	11.6%	162,270
21	Saint James	Off-Sale Only	---	4,551	928,340	623,338	305,002	32.9%	213,157	91,845	14,081	---	105,926	11.4%	115,424
22	Mapleton	On- & Off-Sale	---	1,734	598,359	337,575	260,784	43.6%	245,715	15,069	52,069	---	67,138	11.2%	30,000
23	Pine City	Off-Sale Only	---	3,281	2,021,200	1,463,300	557,900	27.6%	337,465	220,435	4,977	---	225,412	11.2%	160,000
24	Big Lake	Off-Sale Only	---	11,551	4,446,011	3,251,322	1,194,689	26.9%	731,682	463,007	25,148	11,822	476,333	10.7%	600,000
25	Glenwood	Off-Sale Only	---	2,579	1,509,587	1,129,969	379,618	25.1%	221,939	157,679	3,619	---	161,298	10.7%	60,000
26	Marshall	Off-Sale Only	---	13,835	5,548,364	4,104,584	1,443,780	26.0%	821,280	622,500	36,221	70,494	588,227	10.6%	225,000
27	Warroad	Off-Sale Only	---	1,838	1,843,528	1,353,964	489,564	26.6%	300,039	189,525	3,997	---	193,522	10.5%	85,000
28	Mora	Off-Sale Only	---	3,615	3,402,053	2,503,878	898,175	26.4%	512,727	385,448	6,247	35,750	355,945	10.5%	299,345

Footnotes:

[0] Information is taken from a cash receipts and disbursements statement.

[16] The enterprise operation was sold.

[32] The enterprise fund was not in operation.

[35] Unaudited numbers used; audited numbers used in previous year.

\* Net transfers are calculated by subtracting transfers in from transfers out. A positive amount indicates a greater level of transfers out than in.

**Table 7**  
**Comparison of City Liquor Store Operations - 2019**  
**Ranked by Net Profit/(Loss) as a Percent of Sales**

Ranking	Name of City	Type of Store	Foot- notes	Population	Sales (\$)	Cost of Sales (\$)	Gross Profit		Operating		Nonoperating		Net Profit/(Loss)		Net Transfers* (\$)
							Amount (\$)	Percent of Sales	Expenses (\$)	Income/(Loss) (\$)	Revenues (\$)	Expenses (\$)	Amount (\$)	Percent of Sales	
29	Aitkin	Off-Sale Only	---	2,102	1,251,985	921,929	330,056	26.4%	227,339	102,717	24,815	---	127,532	10.2%	75,000
30	Two Harbors	Off-Sale Only	---	3,618	2,655,824	1,922,791	733,033	27.6%	478,994	254,039	14,824	---	268,863	10.1%	1,500
31	Blackduck	On- & Off-Sale	---	837	1,243,244	740,168	503,076	40.5%	392,063	111,013	14,545	---	125,558	10.1%	75,000
32	Nevis	On- & Off-Sale	---	417	800,590	438,905	361,685	45.2%	297,661	64,024	16,493	---	80,517	10.1%	35,000
33	Glencoe	Off-Sale Only	---	5,607	2,042,822	1,486,659	556,163	27.2%	335,692	220,471	278	15,467	205,282	10.0%	170,000
34	Orr	On- & Off-Sale	---	287	626,997	354,248	272,749	43.5%	218,245	54,504	5,314	---	59,818	9.5%	52,800
35	Isanti	Off-Sale Only	---	6,233	3,106,770	2,270,724	836,046	26.9%	553,910	282,136	13,233	---	295,369	9.5%	350,000
36	Mazeppa	On- & Off-Sale	---	873	575,565	330,648	244,917	42.6%	215,658	29,259	28,217	3,532	53,944	9.4%	---
37	Hadley	On- & Off-Sale	---	58	272,347	118,834	153,513	56.4%	145,346	8,167	17,319	---	25,486	9.4%	---
38	Cambridge	Off-Sale Only	---	9,249	5,909,037	4,441,132	1,467,905	24.8%	936,787	531,118	17,979	---	549,097	9.3%	549,000
39	Edina	Off-Sale Only	---	53,268	13,094,407	9,124,351	3,970,056	30.3%	2,825,506	1,144,550	67,304	21,129	1,190,725	9.1%	847,710
40	Stacy	On- & Off-Sale	---	1,527	3,388,950	2,250,418	1,138,532	33.6%	847,552	290,980	35,435	25,895	300,520	8.9%	114,223
41	Silver Bay	On- & Off-Sale	---	1,826	1,109,233	645,434	463,799	41.8%	367,892	95,907	3,372	1,337	97,942	8.8%	---
42	Delano	Off-Sale Only	---	6,282	2,984,486	2,153,810	830,676	27.8%	575,335	255,341	6,881	---	262,222	8.8%	100,000
43	Mound	Off-Sale Only	---	9,447	3,093,819	2,262,396	831,423	26.9%	570,552	260,871	9,120	---	269,991	8.7%	175,695
44	Savage	Off-Sale Only	---	32,245	5,871,098	4,330,240	1,540,858	26.2%	1,032,954	507,904	1,843	807	508,940	8.7%	---
45	Hutchinson	Off-Sale Only	---	14,282	6,369,978	4,919,604	1,450,374	22.8%	893,155	557,219	3,128	9,825	550,522	8.6%	500,000
46	Montevideo	Off-Sale Only	---	5,246	2,236,332	1,657,279	579,053	25.9%	391,397	187,656	4,464	---	192,120	8.6%	100,000
47	Le Center	On- & Off-Sale	---	2,567	854,942	594,647	260,295	30.4%	296,287	(35,992)	111,928	3,834	72,102	8.4%	45,000
48	Clearbrook	On- & Off-Sale	[35]	518	543,865	311,535	232,330	42.7%	186,760	45,570	---	---	45,570	8.4%	---
49	Rogers	On- & Off-Sale	---	13,232	3,886,457	2,691,774	1,194,683	30.7%	903,362	291,321	30,814	---	322,135	8.3%	239,090
50	Eagle Bend	On- & Off-Sale	---	515	282,614	147,506	135,108	47.8%	131,934	3,174	20,139	---	23,313	8.2%	678
51	Fridley	Off-Sale Only	---	29,374	6,195,797	4,539,028	1,656,769	26.7%	1,159,334	497,435	10,123	---	507,558	8.2%	338,500
52	Beaver Bay	On- & Off-Sale	---	182	499,539	302,106	197,433	39.5%	163,458	33,975	6,801	---	40,776	8.2%	---
53	Nisswa	On- & Off-Sale	---	2,096	4,189,477	2,739,654	1,449,823	34.6%	1,116,263	333,560	3,348	---	336,908	8.0%	235,000
54	Thief River Falls	Off-Sale Only	---	9,071	4,941,914	3,775,644	1,166,270	23.6%	823,175	343,095	49,448	---	392,543	7.9%	431,307
55	Morris	Off-Sale Only	---	5,498	2,142,523	1,655,473	487,050	22.7%	335,897	151,153	18,573	---	169,726	7.9%	132,300
56	Hinckley	On- & Off-Sale	---	1,909	2,956,822	2,008,437	948,385	32.1%	705,906	242,479	3,375	11,875	233,979	7.9%	123,204

Footnotes:

[0] Information is taken from a cash receipts and disbursements statement.

[16] The enterprise operation was sold.

[32] The enterprise fund was not in operation.

[35] Unaudited numbers used; audited numbers used in previous year.

\* Net transfers are calculated by subtracting transfers in from transfers out. A positive amount indicates a greater level of transfers out than in.



**Table 7**  
**Comparison of City Liquor Store Operations - 2019**  
**Ranked by Net Profit/(Loss) as a Percent of Sales**

Ranking	Name of City	Type of Store	Foot- notes	Population	Sales (\$)	Cost of Sales (\$)	Gross Profit		Operating		Nonoperating		Net Profit/(Loss)		Net Transfers* (\$)
							Amount (\$)	Percent of Sales	Expenses (\$)	Income/(Loss) (\$)	Revenues (\$)	Expenses (\$)	Amount (\$)	Percent of Sales	
57	Baudette	On- & Off-Sale	---	1,100	1,782,273	1,220,615	561,658	31.5%	434,931	126,727	12,750	---	139,477	7.8%	150,000
58	Lindstrom	On- & Off-Sale	---	4,704	2,700,586	1,797,570	903,016	33.4%	753,997	149,019	60,744	---	209,763	7.8%	188,330
59	Litchfield	Off-Sale Only	---	6,786	2,646,060	2,017,146	628,914	23.8%	427,229	201,685	3,645	---	205,330	7.8%	246,635
60	Vergas	Off-Sale Only	---	364	598,425	447,799	150,626	25.2%	107,288	43,338	3,042	---	46,380	7.8%	40,000
61	Finlayson	On- & Off-Sale	---	305	823,407	385,080	438,327	53.2%	366,773	71,554	115	8,246	63,423	7.7%	40,000
62	Lewisville	On- & Off-Sale	---	240	167,339	89,820	77,519	46.3%	92,816	(15,297)	28,150	---	12,853	7.7%	---
63	Verndale	On- & Off-Sale	---	577	317,155	164,973	152,182	48.0%	128,010	24,172	299	190	24,281	7.7%	---
64	Park Rapids	Off-Sale Only	---	4,145	3,030,358	2,263,799	766,559	25.3%	536,745	229,814	1,433	---	231,247	7.6%	---
65	Eden Prairie	Off-Sale Only	---	64,567	10,977,643	7,843,984	3,133,659	28.5%	2,379,148	754,511	67,542	---	822,053	7.5%	800,000
66	Barnesville	Off-Sale Only	---	2,670	677,782	521,426	156,356	23.1%	107,969	48,387	2,183	---	50,570	7.5%	---
67	Granite Falls	Off-Sale Only	---	2,747	1,179,688	874,374	305,314	25.9%	228,954	76,360	15,059	4,291	87,128	7.4%	68,275
68	Farmington	Off-Sale Only	---	23,123	5,608,012	4,183,615	1,424,397	25.4%	1,073,621	350,776	50,838	---	401,614	7.2%	134,088
69	Kasson	Off-Sale Only	---	6,549	1,553,101	1,190,355	362,746	23.4%	286,123	76,623	34,314	---	110,937	7.1%	16,000
70	Alexandria	Off-Sale Only	---	14,156	6,257,906	4,817,566	1,440,340	23.0%	989,311	451,029	1,825	8,252	444,602	7.1%	225,000
71	Lake Park	On- & Off-Sale	---	802	856,420	490,381	366,039	42.7%	309,547	56,492	3,580	---	60,072	7.0%	---
72	Long Prairie	Off-Sale Only	---	3,367	1,741,049	1,363,666	377,383	21.7%	262,073	115,310	5,414	---	120,724	6.9%	114,833
73	Worthington	Off-Sale Only	---	13,522	4,403,405	3,278,462	1,124,943	25.5%	746,127	378,816	9,950	83,662	305,104	6.9%	275,000
74	Lakeville	Off-Sale Only	---	65,831	16,288,986	12,229,562	4,059,424	24.9%	3,052,447	1,006,977	115,053	---	1,122,030	6.9%	1,065,062
75	Wadena	Off-Sale Only	---	4,200	2,195,834	1,658,551	537,283	24.5%	396,984	140,299	10,316	---	150,615	6.9%	217,700
76	Milaca	Off-Sale Only	---	2,904	2,343,421	1,762,381	581,040	24.8%	437,252	143,788	16,341	---	160,129	6.8%	65,000
77	Luverne	Off-Sale Only	---	4,746	1,435,676	1,055,863	379,813	26.5%	301,815	77,998	18,213	---	96,211	6.7%	45,000
78	Richfield	Off-Sale Only	---	36,993	12,678,003	9,439,556	3,238,447	25.5%	2,445,292	793,155	44,147	---	837,302	6.6%	308,930
79	Gilman	On- & Off-Sale	---	235	373,500	164,563	208,937	55.9%	203,074	5,863	21,261	2,589	24,535	6.6%	---
80	Foreston	On- & Off-Sale	[35]	536	440,376	196,982	243,394	55.3%	230,064	13,330	15,456	---	28,786	6.5%	7,174
81	Windom	Off-Sale Only	---	4,514	2,054,756	1,508,025	546,731	26.6%	420,039	126,692	6,716	---	133,408	6.5%	100,000
82	Avoca	On- & Off-Sale	---	136	224,007	98,438	125,569	56.1%	120,180	5,389	12,485	3,351	14,523	6.5%	23,889
83	Battle Lake	Off-Sale Only	---	935	1,651,567	1,204,043	447,524	27.1%	350,944	96,580	7,204	---	103,784	6.3%	95,000
84	Medford	On- & Off-Sale	---	1,281	376,409	188,646	187,763	49.9%	175,954	11,809	10,991	---	22,800	6.1%	---

Footnotes:

[0] Information is taken from a cash receipts and disbursements statement.

[16] The enterprise operation was sold.

[32] The enterprise fund was not in operation.

[35] Unaudited numbers used; audited numbers used in previous year.

\* Net transfers are calculated by subtracting transfers in from transfers out. A positive amount indicates a greater level of transfers out than in.

**Table 7**  
**Comparison of City Liquor Store Operations - 2019**  
**Ranked by Net Profit/(Loss) as a Percent of Sales**

Ranking	Name of City	Type of Store	Foot- notes	Population	Sales (\$)	Cost of Sales (\$)	Gross Profit		Operating		Nonoperating		Net Profit/(Loss)		Net Transfers*
							Amount (\$)	Percent of Sales	Expenses (\$)	Income/(Loss) (\$)	Revenues (\$)	Expenses (\$)	Amount (\$)	Percent of Sales	
85	Bemidji	Off-Sale Only	---	16,318	6,509,736	4,503,372	2,006,364	30.8%	1,470,942	535,422	32,357	186,215	381,564	5.9%	460,758
86	Kenyon	On- & Off-Sale	---	1,836	844,711	556,222	288,489	34.2%	269,840	18,649	31,113	323	49,439	5.9%	20,000
87	Underwood	Off-Sale Only	---	359	618,843	452,053	166,790	27.0%	130,367	36,423	571	1,205	35,789	5.8%	25,000
88	Saint Francis	Off-Sale Only	---	8,049	2,428,620	1,825,275	603,345	24.8%	519,262	84,083	54,280	---	138,363	5.7%	285,000
89	Randall	On- & Off-Sale	---	629	690,430	454,664	235,766	34.1%	210,285	25,481	13,315	---	38,796	5.6%	29,000
90	Barnum	On- & Off-Sale	---	601	591,272	292,393	298,879	50.5%	299,769	(890)	33,664	---	32,774	5.5%	---
91	Madison	Off-Sale Only	---	1,447	419,133	305,661	113,472	27.1%	91,698	21,774	1,421	---	23,195	5.5%	20,000
92	Benson	On- & Off-Sale	---	3,158	1,152,113	771,564	380,549	33.0%	350,408	30,141	33,405	---	63,546	5.5%	80,000
93	Walker	Off-Sale Only	---	913	972,085	712,912	259,173	26.7%	207,065	52,108	1,400	---	53,508	5.5%	74,241
94	Blue Earth	Off-Sale Only	---	3,180	1,655,345	1,237,855	417,490	25.2%	349,592	67,898	22,599	---	90,497	5.5%	100,000
95	Holdingford	On- & Off-Sale	---	720	371,070	206,071	164,999	44.5%	174,684	(9,685)	29,755	---	20,070	5.4%	---
96	Columbia Heights	Off-Sale Only	---	21,124	8,914,878	6,686,021	2,228,857	25.0%	1,725,057	503,800	34,830	59,260	479,370	5.4%	145,400
97	Brandon	On- & Off-Sale	---	492	522,815	291,759	231,056	44.2%	214,280	16,776	11,311	---	28,087	5.4%	11,776
98	Sauk Rapids	Off-Sale Only	---	14,244	3,056,723	2,378,132	678,591	22.2%	548,761	129,830	33,714	---	163,544	5.4%	90,000
99	Lexington	Off-Sale Only	---	2,356	3,202,202	2,425,556	776,646	24.3%	617,095	159,551	17,972	6,367	171,156	5.3%	120,000
100	Osakis	On- & Off-Sale	[0]	1,773	784,905	498,066	286,839	36.5%	268,768	18,071	22,995	---	41,066	5.2%	---
101	Braham	Off-Sale Only	---	1,827	1,571,171	1,179,874	391,297	24.9%	315,560	75,737	116,899	111,498	81,138	5.2%	35,000
102	Cromwell	On- & Off-Sale	---	238	392,422	179,579	212,843	54.2%	193,177	19,666	519	---	20,185	5.1%	28,000
103	Northfield	Off-Sale Only	---	20,494	2,911,168	2,161,857	749,311	25.7%	642,436	106,875	36,721	---	143,596	4.9%	50,000
104	Fifty Lakes	On- & Off-Sale	---	407	622,602	309,200	313,402	50.3%	276,923	36,479	---	6,091	30,388	4.9%	10,036
105	Jackson	Off-Sale Only	---	3,386	1,246,525	902,944	343,581	27.6%	265,565	78,016	3,039	20,879	60,176	4.8%	41,000
106	Tracy	Off-Sale Only	---	2,116	676,111	458,739	217,372	32.2%	185,142	32,230	153	---	32,383	4.8%	---
107	Saint Anthony	Off-Sale Only	---	9,020	6,160,868	4,614,845	1,546,023	25.1%	1,272,302	273,721	20,757	172	294,306	4.8%	250,000
108	Kelliher	On- & Off-Sale	---	263	660,946	397,364	263,582	39.9%	234,253	29,329	1,572	---	30,901	4.7%	20,000
109	Akeley	On- & Off-Sale	---	457	501,416	257,588	243,828	48.6%	221,314	22,514	618	---	23,132	4.6%	5,000
110	Wayzata	On- & Off-Sale	---	4,672	6,551,840	3,241,073	3,310,767	50.5%	2,954,045	356,722	56,220	112,899	300,043	4.6%	363,791
111	Anoka	Off-Sale Only	---	18,728	4,263,089	3,261,660	1,001,429	23.5%	840,774	160,655	33,519	---	194,174	4.6%	303,500
112	Twin Valley	On- & Off-Sale	---	751	544,216	299,713	244,503	44.9%	222,889	21,614	2,714	---	24,328	4.5%	24,674

Footnotes:

[0] Information is taken from a cash receipts and disbursements statement.

[16] The enterprise operation was sold.

[32] The enterprise fund was not in operation.

[35] Unaudited numbers used; audited numbers used in previous year.

\* Net transfers are calculated by subtracting transfers in from transfers out. A positive amount indicates a greater level of transfers out than in.

**Table 7**  
**Comparison of City Liquor Store Operations - 2019**  
**Ranked by Net Profit/(Loss) as a Percent of Sales**

Ranking	Name of City	Type of Store	Foot- notes	Population	Sales (\$)	Cost of Sales (\$)	Gross Profit		Operating		Nonoperating		Net Profit/(Loss)		Net Transfers*
							Amount (\$)	Percent of Sales	Expenses (\$)	Income/(Loss) (\$)	Revenues (\$)	Expenses (\$)	Amount (\$)	Percent of Sales	
113	New York Mills	On- & Off-Sale	---	1,228	644,026	403,888	240,138	37.3%	217,230	22,908	4,607	---	27,515	4.3%	24,000
114	Hitterdal	On- & Off-Sale	---	201	415,223	208,846	206,377	49.7%	188,846	17,531	---	---	17,531	4.2%	---
115	Lakefield	Off-Sale Only	---	1,697	549,469	402,846	146,623	26.7%	135,555	11,068	11,696	---	22,764	4.1%	6,000
116	Lonsdale	Off-Sale Only	---	4,270	1,641,479	1,267,923	373,556	22.8%	311,056	62,500	2,130	---	64,630	3.9%	2,500
117	Darwin	Off-Sale Only	---	353	644,099	518,290	125,809	19.5%	102,116	23,693	1,316	---	25,009	3.9%	---
118	Waverly	On- & Off-Sale	---	1,609	894,337	571,364	322,973	36.1%	288,855	34,118	334	---	34,452	3.9%	---
119	Silver Lake	On- & Off-Sale	---	798	543,366	289,041	254,325	46.8%	253,454	871	21,157	2,359	19,669	3.6%	10,702
120	Buffalo Lake	On- & Off-Sale	---	671	429,445	225,364	204,081	47.5%	199,661	4,420	11,077	---	15,497	3.6%	---
121	Redwood Falls	Off-Sale Only	---	5,236	2,209,310	1,652,339	556,971	25.2%	486,508	70,463	16,827	8,187	79,103	3.6%	120,000
122	Millerville	On- & Off-Sale	---	106	324,766	172,455	152,311	46.9%	143,402	8,909	2,254	---	11,163	3.4%	---
123	Bagley	Off-Sale Only	---	1,422	1,517,829	1,128,074	389,755	25.7%	310,228	79,527	924	28,323	52,128	3.4%	---
124	Sebeka	On- & Off-Sale	---	684	538,495	306,050	232,445	43.2%	213,930	18,515	---	128	18,387	3.4%	---
125	Browerville	On- & Off-Sale	---	784	543,506	313,786	229,720	42.3%	225,685	4,035	14,355	---	18,390	3.4%	9,000
126	Maple Lake	Off-Sale Only	---	2,161	1,712,448	1,302,956	409,492	23.9%	360,417	49,075	8,716	---	57,791	3.4%	25,000
127	Appleton	Off-Sale Only	---	1,355	574,705	408,841	165,864	28.9%	146,751	19,113	---	68	19,045	3.3%	---
128	Ulen	On- & Off-Sale	---	551	384,314	180,515	203,799	53.0%	191,968	11,831	442	---	12,273	3.2%	---
129	Paynesville	Off-Sale Only	---	2,530	1,523,697	1,192,882	330,815	21.7%	302,111	28,704	19,703	---	48,407	3.2%	37,500
130	Proctor	Off-Sale Only	---	3,066	957,654	718,287	239,367	25.0%	207,549	31,818	128	4,650	27,296	2.9%	5,286
131	Olivia	Off-Sale Only	---	2,428	961,570	714,852	246,718	25.7%	227,618	19,100	7,907	---	27,007	2.8%	---
132	Hawley	Off-Sale Only	---	2,240	1,234,653	899,136	335,517	27.2%	291,710	43,807	---	9,204	34,603	2.8%	8,000
133	Robbinsdale	Off-Sale Only	---	14,741	4,146,188	3,013,430	1,132,758	27.3%	1,038,615	94,143	20,381	---	114,524	2.8%	175,000
134	Madelia	Off-Sale Only	---	2,296	609,322	452,802	156,520	25.7%	144,800	11,720	3,067	---	14,787	2.4%	---
135	Brooklyn Center	Off-Sale Only	---	32,722	6,855,696	5,008,694	1,847,002	26.9%	1,647,164	199,838	59,259	105,072	154,025	2.2%	325,487
136	Hackensack	On- & Off-Sale	---	322	1,302,852	938,633	364,219	28.0%	341,141	23,078	11,079	5,610	28,547	2.2%	(20,000)
137	Dassel	Off-Sale Only	---	1,498	1,250,914	957,615	293,299	23.4%	257,397	35,902	---	9,293	26,609	2.1%	---
138	Cook	Off-Sale Only	---	545	1,277,254	952,378	324,876	25.4%	313,359	11,517	13,168	---	24,685	1.9%	---
139	De Graff	On- & Off-Sale	---	119	346,425	149,049	197,376	57.0%	226,455	(29,079)	36,263	543	6,641	1.9%	---
140	Dalton	Off-Sale Only	---	249	256,578	189,277	67,301	26.2%	63,757	3,544	832	---	4,376	1.7%	---

Footnotes:

[0] Information is taken from a cash receipts and disbursements statement.

[16] The enterprise operation was sold.

[32] The enterprise fund was not in operation.

[35] Unaudited numbers used; audited numbers used in previous year.

\* Net transfers are calculated by subtracting transfers in from transfers out. A positive amount indicates a greater level of transfers out than in.

**Table 7**  
**Comparison of City Liquor Store Operations - 2019**  
**Ranked by Net Profit/(Loss) as a Percent of Sales**

Ranking	Name of City	Type of Store	Foot- notes	Population	Sales (\$)	Cost of Sales (\$)	Gross Profit		Operating		Nonoperating		Net Profit/(Loss)		Net Transfers* (\$)
							Amount (\$)	Percent of Sales	Expenses (\$)	Income/(Loss) (\$)	Revenues (\$)	Expenses (\$)	Amount (\$)	Percent of Sales	
141	Caledonia	Off-Sale Only	---	2,837	758,554	568,307	190,247	25.1%	179,339	10,908	784	---	11,692	1.5%	---
142	Balaton	On- & Off-Sale	---	633	350,130	207,744	142,386	40.7%	139,765	2,621	2,609	---	5,230	1.5%	1
143	Spring Grove	On- & Off-Sale	---	1,293	426,842	282,969	143,873	33.7%	143,532	341	5,438	---	5,779	1.4%	---
144	Cleveland	On- & Off-Sale	---	748	217,427	117,706	99,721	45.9%	131,423	(31,702)	34,168	---	2,466	1.1%	---
145	Northome	On- & Off-Sale	---	172	340,384	185,115	155,269	45.6%	152,552	2,717	75	---	2,792	0.8%	20,000
146	Wolf Lake	On- & Off-Sale	---	60	364,472	183,056	181,416	49.8%	191,984	(10,568)	12,384	---	1,816	0.5%	(1,058)
147	Miltona	On- & Off-Sale	---	426	655,126	366,576	288,550	44.0%	286,028	2,522	3	---	2,525	0.4%	---
148	North Branch	Off-Sale Only	---	10,918	3,461,972	2,531,689	930,283	26.9%	928,611	1,672	344	1,217	799	0.0%	799
149	Vesta	On- & Off-Sale	[32]	295	---	---	---	---	---	---	---	---	---	---	(10,673)
150	Plainview	On- & Off-Sale	---	3,392	1,095,565	706,432	389,133	35.5%	424,540	(35,407)	35,346	---	(61)	0.0%	(972)
151	Remer	On- & Off-Sale	---	408	756,637	566,546	190,091	25.1%	197,997	(7,906)	7,373	---	(533)	-0.1%	2,500
152	Elizabeth	Off-Sale Only	---	167	415,344	313,005	102,339	24.6%	103,600	(1,261)	---	---	(1,261)	-0.3%	---
153	Callaway	On- & Off-Sale	---	229	439,154	207,938	231,216	52.7%	233,701	(2,485)	414	---	(2,071)	-0.5%	19,980
154	Dawson	Off-Sale Only	---	1,448	459,399	323,120	136,279	29.7%	141,744	(5,465)	1,616	---	(3,849)	-0.8%	---
155	Hanska	On- & Off-Sale	---	363	248,606	144,709	103,897	41.8%	115,419	(11,522)	9,574	329	(2,277)	-0.9%	---
156	Goodridge	On- & Off-Sale	---	139	343,659	177,351	166,308	48.4%	171,451	(5,143)	---	---	(5,143)	-1.5%	---
157	Okabena	On- & Off-Sale	---	200	260,135	126,181	133,954	51.5%	138,021	(4,067)	---	---	(4,067)	-1.6%	---
158	Howard Lake	On- & Off-Sale	---	2,139	796,000	594,110	201,890	25.4%	217,586	(15,696)	536	---	(15,160)	-1.9%	---
159	Frazee	On- & Off-Sale	---	1,404	609,345	411,683	197,662	32.4%	212,110	(14,448)	132	---	(14,316)	-2.3%	---
160	Ivanhoe	On- & Off-Sale	---	550	608,856	390,880	217,976	35.8%	232,563	(14,587)	135	80	(14,532)	-2.4%	106,500
161	Ogilvie	On- & Off-Sale	---	359	632,309	343,221	289,088	45.7%	305,013	(15,925)	829	---	(15,096)	-2.4%	---
162	Boyd	On- & Off-Sale	---	154	539,748	300,002	239,746	44.4%	264,331	(24,585)	21,899	10,497	(13,183)	-2.4%	---
163	Sherburn	On- & Off-Sale	---	1,050	875,406	518,776	356,630	40.7%	381,312	(24,682)	---	---	(24,682)	-2.8%	---
164	Palisade	On- & Off-Sale	---	154	322,245	202,261	119,984	37.2%	164,217	(44,233)	34,857	---	(9,376)	-2.9%	---
165	Big Falls	On- & Off-Sale	---	205	328,478	150,302	178,176	54.2%	190,543	(12,367)	2,204	---	(10,163)	-3.1%	10,000
166	Walnut Grove	On- & Off-Sale	---	816	419,089	194,557	224,532	53.6%	240,559	(16,027)	2,605	928	(14,350)	-3.4%	---
167	Wells	Off-Sale Only	---	2,228	825,435	629,178	196,257	23.8%	217,089	(20,832)	11,471	26,067	(35,428)	-4.3%	---
168	Hanley Falls	On- & Off-Sale	---	273	216,769	116,033	100,736	46.5%	117,522	(16,786)	7,775	660	(9,671)	-4.5%	(4,987)

Footnotes:

[0] Information is taken from a cash receipts and disbursements statement.

[16] The enterprise operation was sold.

[32] The enterprise fund was not in operation.

[35] Unaudited numbers used; audited numbers used in previous year.

\* Net transfers are calculated by subtracting transfers in from transfers out. A positive amount indicates a greater level of transfers out than in.

**Table 7**  
**Comparison of City Liquor Store Operations - 2019**  
**Ranked by Net Profit/(Loss) as a Percent of Sales**

Ranking	Name of City	Type of Store	Foot- notes	Population	Sales (\$)	Cost of Sales (\$)	Gross Profit		Operating		Nonoperating		Net Profit/(Loss)		Net Transfers*
							Amount (\$)	Percent of Sales	Expenses (\$)	Income/(Loss) (\$)	Revenues (\$)	Expenses (\$)	Amount (\$)	Percent of Sales	
169	Sacred Heart	On- & Off-Sale	---	501	543,137	298,009	245,128	45.1%	291,421	(46,293)	17,857	---	(28,436)	-5.2%	---
170	Menahga	On- & Off-Sale	---	1,329	851,978	588,040	263,938	31.0%	315,158	(51,220)	4,707	---	(46,513)	-5.5%	---
171	Kiester	Off-Sale Only	---	469	175,921	128,939	46,982	26.7%	60,359	(13,377)	3,387	500	(10,490)	-6.0%	(5,650)
172	Isle	On- & Off-Sale	[35]	779	870,981	580,410	290,571	33.4%	382,433	(91,862)	34,455	---	(57,407)	-6.6%	---
173	Mahnomen	On- & Off-Sale	---	1,225	934,511	578,435	356,076	38.1%	425,837	(69,761)	7,043	---	(62,718)	-6.7%	---
174	Russell	On- & Off-Sale	---	324	247,408	124,253	123,155	49.8%	140,913	(17,758)	817	---	(16,941)	-6.8%	---
175	West Concord	On- & Off-Sale	---	774	228,698	140,540	88,158	38.5%	114,840	(26,682)	7,201	---	(19,481)	-8.5%	---
176	Ada	Off-Sale Only	---	1,651	501,179	368,393	132,786	26.5%	178,632	(45,846)	---	---	(45,846)	-9.1%	---
177	Clarissa	On- & Off-Sale	---	661	386,519	229,914	156,605	40.5%	210,615	(54,010)	9,442	---	(44,568)	-11.5%	---
178	Butterfield	Off-Sale Only	---	566	198,739	146,088	52,651	26.5%	79,204	(26,553)	2,846	---	(23,707)	-11.9%	---
179	Littlefork	On- & Off-Sale	---	606	264,273	142,309	121,964	46.2%	155,426	(33,462)	1,527	---	(31,935)	-12.1%	---
180	Elmore	Off-Sale Only	---	580	122,042	91,405	30,637	25.1%	47,880	(17,243)	---	167	(17,410)	-14.3%	---
181	Ellendale	On- & Off-Sale	[16]	669	439,612	255,515	184,097	41.9%	236,362	(52,265)	29	47,904	(100,140)	-22.8%	10,933
182	Fairfax	On- & Off-Sale	[16]	1,147	120,248	52,885	67,363	56.0%	70,780	(3,417)	2,664	69,487	(70,240)	-58.4%	98,238
<b>Off-Sale Only</b>				<b>881,118</b>	<b>\$300,564,124</b>	<b>\$221,269,959</b>	<b>\$79,294,165</b>	<b>26.4%</b>	<b>\$56,056,143</b>	<b>\$23,238,022</b>	<b>\$2,107,597</b>	<b>\$978,070</b>	<b>\$24,367,549</b>	<b>8.1%</b>	<b>\$18,361,156</b>
<b>On- &amp; Off-Sale</b>				<b>89,883</b>	<b>\$71,573,234</b>	<b>\$42,845,313</b>	<b>\$28,727,921</b>	<b>40.1%</b>	<b>\$26,030,338</b>	<b>\$2,697,583</b>	<b>\$1,140,039</b>	<b>\$318,687</b>	<b>\$3,518,935</b>	<b>4.9%</b>	<b>\$2,399,612</b>
<b>All Stores</b>				<b>971,001</b>	<b>\$372,137,358</b>	<b>\$264,115,272</b>	<b>\$108,022,086</b>	<b>29.0%</b>	<b>\$82,086,481</b>	<b>\$25,935,605</b>	<b>\$3,247,636</b>	<b>\$1,296,757</b>	<b>\$27,886,484</b>	<b>7.5%</b>	<b>\$20,760,768</b>

Footnotes:

[0] Information is taken from a cash receipts and disbursements statement.

[16] The enterprise operation was sold.

[32] The enterprise fund was not in operation.

[35] Unaudited numbers used; audited numbers used in previous year.

\* Net transfers are calculated by subtracting transfers in from transfers out. A positive amount indicates a greater level of transfers out than in.

# Table 8 Comparison of Metro Area City Liquor Store Operations - 2019

Name of City	Type of Store	Footnotes	Population	Sales (\$)	Cost of Sales (\$)	Gross Profit		Operating		Nonoperating		Net Profit/(Loss)		Net Transfers* (\$)
						Amount (\$)	Percent of Sales	Expenses (\$)	Income/(Loss) (\$)	Revenues (\$)	Expenses (\$)	Amount (\$)	Percent of Sales	
Anoka	Off-Sale Only	---	18,728	4,263,089	3,261,660	1,001,429	23.5%	840,774	160,655	33,519	---	194,174	4.6%	303,500
Apple Valley	Off-Sale Only	---	54,400	9,886,580	6,935,517	2,951,063	29.8%	1,691,424	1,259,639	75,261	---	1,334,900	13.5%	660,000
Brooklyn Center	Off-Sale Only	---	32,722	6,855,696	5,008,694	1,847,002	26.9%	1,647,164	199,838	59,259	105,072	154,025	2.2%	325,487
Columbia Heights	Off-Sale Only	---	21,124	8,914,878	6,686,021	2,228,857	25.0%	1,725,057	503,800	34,830	59,260	479,370	5.4%	145,400
Eden Prairie	Off-Sale Only	---	64,567	10,977,643	7,843,984	3,133,659	28.5%	2,379,148	754,511	67,542	---	822,053	7.5%	800,000
Edina	Off-Sale Only	---	53,268	13,094,407	9,124,351	3,970,056	30.3%	2,825,506	1,144,550	67,304	21,129	1,190,725	9.1%	847,710
Farmington	Off-Sale Only	---	23,123	5,608,012	4,183,615	1,424,397	25.4%	1,073,621	350,776	50,838	---	401,614	7.2%	134,088
Fridley	Off-Sale Only	---	29,374	6,195,797	4,539,028	1,656,769	26.7%	1,159,334	497,435	10,123	---	507,558	8.2%	338,500
Lakeville	Off-Sale Only	---	65,831	16,288,986	12,229,562	4,059,424	24.9%	3,052,447	1,006,977	115,053	---	1,122,030	6.9%	1,065,062
Lexington	Off-Sale Only	---	2,356	3,202,202	2,425,556	776,646	24.3%	617,095	159,551	17,972	6,367	171,156	5.3%	120,000
Mound	Off-Sale Only	---	9,447	3,093,819	2,262,396	831,423	26.9%	570,552	260,871	9,120	---	269,991	8.7%	175,695
Richfield	Off-Sale Only	---	36,993	12,678,003	9,439,556	3,238,447	25.5%	2,445,292	793,155	44,147	---	837,302	6.6%	308,930
Robbinsdale	Off-Sale Only	---	14,741	4,146,188	3,013,430	1,132,758	27.3%	1,038,615	94,143	20,381	---	114,524	2.8%	175,000
Rogers	On- & Off-Sale	---	13,232	3,886,457	2,691,774	1,194,683	30.7%	903,362	291,321	30,814	---	322,135	8.3%	239,090
Saint Anthony	Off-Sale Only	---	9,020	6,160,868	4,614,845	1,546,023	25.1%	1,272,302	273,721	20,757	172	294,306	4.8%	250,000
Saint Francis	Off-Sale Only	---	8,049	2,428,620	1,825,275	603,345	24.8%	519,262	84,083	54,280	---	138,363	5.7%	285,000
Savage	Off-Sale Only	---	32,245	5,871,098	4,330,240	1,540,858	26.2%	1,032,954	507,904	1,843	807	508,940	8.7%	---
Wayzata	On- & Off-Sale	---	4,672	6,551,840	3,241,073	3,310,767	50.5%	2,954,045	356,722	56,220	112,899	300,043	4.6%	363,791
Off-Sale Only			475,988	\$119,665,886	\$87,723,730	\$31,942,156	26.7%	\$23,890,547	\$8,051,609	\$682,229	\$192,807	\$8,541,031	7.1%	\$5,934,372
On- & Off-Sale			17,904	\$10,438,297	\$5,932,847	\$4,505,450	43.2%	\$3,857,407	\$648,043	\$87,034	\$112,899	\$622,178	6.0%	\$602,881
All Stores			493,892	\$130,104,183	\$93,656,577	\$36,447,606	28.0%	\$27,747,954	\$8,699,652	\$769,263	\$305,706	\$9,163,209	7.0%	\$6,537,253

Footnote:

\* Net transfers are calculated by subtracting transfers in from transfers out. A positive amount indicates a greater level of transfers out than in.

**Table 9**  
**Comparison of Greater Minnesota City Liquor Store Operations - 2019**

Name of City	Type of Store	Footnotes	Population	Sales (\$)	Cost of Sales (\$)	Gross Profit		Operating		Nonoperating		Net Profit/(Loss)		Net Transfers* (\$)
						Amount (\$)	Percent of Sales	Expenses (\$)	Income/(Loss) (\$)	Revenues (\$)	Expenses (\$)	Amount (\$)	Percent of Sales	
Ada	Off-Sale Only	---	1,651	501,179	368,393	132,786	26.5%	178,632	(45,846)	---	---	(45,846)	-9.1%	---
Aitkin	Off-Sale Only	---	2,102	1,251,985	921,929	330,056	26.4%	227,339	102,717	24,815	---	127,532	10.2%	75,000
Akeley	On- & Off-Sale	---	457	501,416	257,588	243,828	48.6%	221,314	22,514	618	---	23,132	4.6%	5,000
Alexandria	Off-Sale Only	---	14,156	6,257,906	4,817,566	1,440,340	23.0%	989,311	451,029	1,825	8,252	444,602	7.1%	225,000
Appleton	Off-Sale Only	---	1,355	574,705	408,841	165,864	28.9%	146,751	19,113	---	68	19,045	3.3%	---
Avoca	On- & Off-Sale	---	136	224,007	98,438	125,569	56.1%	120,180	5,389	12,485	3,351	14,523	6.5%	23,889
Bagley	Off-Sale Only	---	1,422	1,517,829	1,128,074	389,755	25.7%	310,228	79,527	924	28,323	52,128	3.4%	---
Balaton	On- & Off-Sale	---	633	350,130	207,744	142,386	40.7%	139,765	2,621	2,609	---	5,230	1.5%	1
Barnesville	Off-Sale Only	---	2,670	677,782	521,426	156,356	23.1%	107,969	48,387	2,183	---	50,570	7.5%	---
Barnum	On- & Off-Sale	---	601	591,272	292,393	298,879	50.5%	299,769	(890)	33,664	---	32,774	5.5%	---
Battle Lake	Off-Sale Only	---	935	1,651,567	1,204,043	447,524	27.1%	350,944	96,580	7,204	---	103,784	6.3%	95,000
Baudette	On- & Off-Sale	---	1,100	1,782,273	1,220,615	561,658	31.5%	434,931	126,727	12,750	---	139,477	7.8%	150,000
Beaver Bay	On- & Off-Sale	---	182	499,539	302,106	197,433	39.5%	163,458	33,975	6,801	---	40,776	8.2%	---
Bemidji	Off-Sale Only	---	16,318	6,509,736	4,503,372	2,006,364	30.8%	1,470,942	535,422	32,357	186,215	381,564	5.9%	460,758
Benson	On- & Off-Sale	---	3,158	1,152,113	771,564	380,549	33.0%	350,408	30,141	33,405	---	63,546	5.5%	80,000
Big Falls	On- & Off-Sale	---	205	328,478	150,302	178,176	54.2%	190,543	(12,367)	2,204	---	(10,163)	-3.1%	10,000
Big Lake	Off-Sale Only	---	11,551	4,446,011	3,251,322	1,194,689	26.9%	731,682	463,007	25,148	11,822	476,333	10.7%	600,000
Blackduck	On- & Off-Sale	---	837	1,243,244	740,168	503,076	40.5%	392,063	111,013	14,545	---	125,558	10.1%	75,000
Blue Earth	Off-Sale Only	---	3,180	1,655,345	1,237,855	417,490	25.2%	349,592	67,898	22,599	---	90,497	5.5%	100,000
Boyd	On- & Off-Sale	---	154	539,748	300,002	239,746	44.4%	264,331	(24,585)	21,899	10,497	(13,183)	-2.4%	---
Braham	Off-Sale Only	---	1,827	1,571,171	1,179,874	391,297	24.9%	315,560	75,737	116,899	111,498	81,138	5.2%	35,000
Brandon	On- & Off-Sale	---	492	522,815	291,759	231,056	44.2%	214,280	16,776	11,311	---	28,087	5.4%	11,776
Browerville	On- & Off-Sale	---	784	543,506	313,786	229,720	42.3%	225,685	4,035	14,355	---	18,390	3.4%	9,000
Buffalo	Off-Sale Only	---	16,558	5,632,510	4,105,425	1,527,085	27.1%	884,935	642,150	75,138	1,657	715,631	12.7%	475,000
Buffalo Lake	On- & Off-Sale	---	671	429,445	225,364	204,081	47.5%	199,661	4,420	11,077	---	15,497	3.6%	---
Butterfield	Off-Sale Only	---	566	198,739	146,088	52,651	26.5%	79,204	(26,553)	2,846	---	(23,707)	-11.9%	---
Caledonia	Off-Sale Only	---	2,837	758,554	568,307	190,247	25.1%	179,339	10,908	784	---	11,692	1.5%	---
Callaway	On- & Off-Sale	---	229	439,154	207,938	231,216	52.7%	233,701	(2,485)	414	---	(2,071)	-0.5%	19,980
Cambridge	Off-Sale Only	---	9,249	5,909,037	4,441,132	1,467,905	24.8%	936,787	531,118	17,979	---	549,097	9.3%	549,000

Footnotes:

[0] Information is taken from a cash receipts and disbursements statement.

[16] The enterprise operation was sold.

[32] The enterprise fund was not in operation.

[35] Unaudited numbers used; audited numbers used in previous year.

\* Net transfers are calculated by subtracting transfers in from transfers out. A positive amount indicates a greater level of transfers out than in.

**Table 9**  
**Comparison of Greater Minnesota City Liquor Store Operations - 2019**

Name of City	Type of Store	Footnotes	Population	Sales (\$)	Cost of Sales (\$)	Gross Profit		Operating		Nonoperating		Net Profit/(Loss)		Net Transfers* (\$)
						Amount (\$)	Percent of Sales	Expenses (\$)	Income/(Loss) (\$)	Revenues (\$)	Expenses (\$)	Amount (\$)	Percent of Sales	
Clarissa	On- & Off-Sale	---	661	386,519	229,914	156,605	40.5%	210,615	(54,010)	9,442	---	(44,568)	-11.5%	---
Clearbrook	On- & Off-Sale	[35]	518	543,865	311,535	232,330	42.7%	186,760	45,570	---	---	45,570	8.4%	---
Cleveland	On- & Off-Sale	---	748	217,427	117,706	99,721	45.9%	131,423	(31,702)	34,168	---	2,466	1.1%	---
Cook	Off-Sale Only	---	545	1,277,254	952,378	324,876	25.4%	313,359	11,517	13,168	---	24,685	1.9%	---
Cromwell	On- & Off-Sale	---	238	392,422	179,579	212,843	54.2%	193,177	19,666	519	---	20,185	5.1%	28,000
Dalton	Off-Sale Only	---	249	256,578	189,277	67,301	26.2%	63,757	3,544	832	---	4,376	1.7%	---
Darwin	Off-Sale Only	---	353	644,099	518,290	125,809	19.5%	102,116	23,693	1,316	---	25,009	3.9%	---
Dassel	Off-Sale Only	---	1,498	1,250,914	957,615	293,299	23.4%	257,397	35,902	---	9,293	26,609	2.1%	---
Dawson	Off-Sale Only	---	1,448	459,399	323,120	136,279	29.7%	141,744	(5,465)	1,616	---	(3,849)	-0.8%	---
De Graff	On- & Off-Sale	---	119	346,425	149,049	197,376	57.0%	226,455	(29,079)	36,263	543	6,641	1.9%	---
Delano	Off-Sale Only	---	6,282	2,984,486	2,153,810	830,676	27.8%	575,335	255,341	6,881	---	262,222	8.8%	100,000
Detroit Lakes	Off-Sale Only	---	9,744	7,438,518	5,475,713	1,962,805	26.4%	950,608	1,012,197	109,648	120,651	1,001,194	13.5%	560,000
Eagle Bend	On- & Off-Sale	---	515	282,614	147,506	135,108	47.8%	131,934	3,174	20,139	---	23,313	8.2%	678
Elizabeth	Off-Sale Only	---	167	415,344	313,005	102,339	24.6%	103,600	(1,261)	---	---	(1,261)	-0.3%	---
Elk River	Off-Sale Only	---	25,243	7,617,790	5,399,897	2,217,893	29.1%	1,372,517	845,376	221,617	---	1,066,993	14.0%	714,855
Ellendale	On- & Off-Sale	[16]	669	439,612	255,515	184,097	41.9%	236,362	(52,265)	29	47,904	(100,140)	-22.8%	10,933
Elmore	Off-Sale Only	---	580	122,042	91,405	30,637	25.1%	47,880	(17,243)	---	167	(17,410)	-14.3%	---
Fairfax	On- & Off-Sale	[16]	1,147	120,248	52,885	67,363	56.0%	70,780	(3,417)	2,664	69,487	(70,240)	-58.4%	98,238
Fairmont	Off-Sale Only	---	10,299	3,858,216	2,685,515	1,172,701	30.4%	595,170	577,531	57,861	---	635,392	16.5%	513,000
Fergus Falls	Off-Sale Only	---	13,766	6,305,715	4,421,945	1,883,770	29.9%	1,138,843	744,927	37,845	---	782,772	12.4%	589,788
Fifty Lakes	On- & Off-Sale	---	407	622,602	309,200	313,402	50.3%	276,923	36,479	---	6,091	30,388	4.9%	10,036
Finlayson	On- & Off-Sale	---	305	823,407	385,080	438,327	53.2%	366,773	71,554	115	8,246	63,423	7.7%	40,000
Foreston	On- & Off-Sale	[35]	536	440,376	196,982	243,394	55.3%	230,064	13,330	15,456	---	28,786	6.5%	7,174
Frazee	On- & Off-Sale	---	1,404	609,345	411,683	197,662	32.4%	212,110	(14,448)	132	---	(14,316)	-2.3%	---
Gilman	On- & Off-Sale	---	235	373,500	164,563	208,937	55.9%	203,074	5,863	21,261	2,589	24,535	6.6%	---
Glencoe	Off-Sale Only	---	5,607	2,042,822	1,486,659	556,163	27.2%	335,692	220,471	278	15,467	205,282	10.0%	170,000
Glenwood	Off-Sale Only	---	2,579	1,509,587	1,129,969	379,618	25.1%	221,939	157,679	3,619	---	161,298	10.7%	60,000
Goodridge	On- & Off-Sale	---	139	343,659	177,351	166,308	48.4%	171,451	(5,143)	---	---	(5,143)	-1.5%	---
Grand Marais	Off-Sale Only	---	1,428	2,295,000	1,611,242	683,758	29.8%	382,804	300,954	7,725	---	308,679	13.5%	200,000

Footnotes:

[0] Information is taken from a cash receipts and disbursements statement.

[16] The enterprise operation was sold.

[32] The enterprise fund was not in operation.

[35] Unaudited numbers used; audited numbers used in previous year.

\* Net transfers are calculated by subtracting transfers in from transfers out. A positive amount indicates a greater level of transfers out than in.



**Table 9**  
**Comparison of Greater Minnesota City Liquor Store Operations - 2019**

Name of City	Type of Store	Footnotes	Population	Sales (\$)	Cost of Sales (\$)	Gross Profit		Operating		Nonoperating		Net Profit/(Loss)		Net Transfers* (\$)
						Amount (\$)	Percent of Sales	Expenses (\$)	Income/(Loss) (\$)	Revenues (\$)	Expenses (\$)	Amount (\$)	Percent of Sales	
Granite Falls	Off-Sale Only	---	2,747	1,179,688	874,374	305,314	25.9%	228,954	76,360	15,059	4,291	87,128	7.4%	68,275
Hackensack	On- & Off-Sale	---	322	1,302,852	938,633	364,219	28.0%	341,141	23,078	11,079	5,610	28,547	2.2%	(20,000)
Hadley	On- & Off-Sale	---	58	272,347	118,834	153,513	56.4%	145,346	8,167	17,319	---	25,486	9.4%	---
Hanley Falls	On- & Off-Sale	---	273	216,769	116,033	100,736	46.5%	117,522	(16,786)	7,775	660	(9,671)	-4.5%	(4,987)
Hanska	On- & Off-Sale	---	363	248,606	144,709	103,897	41.8%	115,419	(11,522)	9,574	329	(2,277)	-0.9%	---
Hawley	Off-Sale Only	---	2,240	1,234,653	899,136	335,517	27.2%	291,710	43,807	---	9,204	34,603	2.8%	8,000
Heron Lake	On- & Off-Sale	---	667	379,984	180,086	199,898	52.6%	143,628	56,270	1,182	---	57,452	15.1%	---
Hinckley	On- & Off-Sale	---	1,909	2,956,822	2,008,437	948,385	32.1%	705,906	242,479	3,375	11,875	233,979	7.9%	123,204
Hitterdal	On- & Off-Sale	---	201	415,223	208,846	206,377	49.7%	188,846	17,531	---	---	17,531	4.2%	---
Holdingford	On- & Off-Sale	---	720	371,070	206,071	164,999	44.5%	174,684	(9,685)	29,755	---	20,070	5.4%	---
Howard Lake	On- & Off-Sale	---	2,139	796,000	594,110	201,890	25.4%	217,586	(15,696)	536	---	(15,160)	-1.9%	---
Hutchinson	Off-Sale Only	---	14,282	6,369,978	4,919,604	1,450,374	22.8%	893,155	557,219	3,128	9,825	550,522	8.6%	500,000
Isanti	Off-Sale Only	---	6,233	3,106,770	2,270,724	836,046	26.9%	553,910	282,136	13,233	---	295,369	9.5%	350,000
Isle	On- & Off-Sale	[35]	779	870,981	580,410	290,571	33.4%	382,433	(91,862)	34,455	---	(57,407)	-6.6%	---
Ivanhoe	On- & Off-Sale	---	550	608,856	390,880	217,976	35.8%	232,563	(14,587)	135	80	(14,532)	-2.4%	106,500
Jackson	Off-Sale Only	---	3,386	1,246,525	902,944	343,581	27.6%	265,565	78,016	3,039	20,879	60,176	4.8%	41,000
Kasson	Off-Sale Only	---	6,549	1,553,101	1,190,355	362,746	23.4%	286,123	76,623	34,314	---	110,937	7.1%	16,000
Kelliher	On- & Off-Sale	---	263	660,946	397,364	263,582	39.9%	234,253	29,329	1,572	---	30,901	4.7%	20,000
Kenyon	On- & Off-Sale	---	1,836	844,711	556,222	288,489	34.2%	269,840	18,649	31,113	323	49,439	5.9%	20,000
Kiester	Off-Sale Only	---	469	175,921	128,939	46,982	26.7%	60,359	(13,377)	3,387	500	(10,490)	-6.0%	(5,650)
Lake Park	On- & Off-Sale	---	802	856,420	490,381	366,039	42.7%	309,547	56,492	3,580	---	60,072	7.0%	---
Lakefield	Off-Sale Only	---	1,697	549,469	402,846	146,623	26.7%	135,555	11,068	11,696	---	22,764	4.1%	6,000
Lancaster	On- & Off-Sale	---	338	326,308	158,202	168,106	51.5%	131,204	36,902	2,634	---	39,536	12.1%	25,000
Le Center	On- & Off-Sale	---	2,567	854,942	594,647	260,295	30.4%	296,287	(35,992)	111,928	3,834	72,102	8.4%	45,000
Lewisville	On- & Off-Sale	---	240	167,339	89,820	77,519	46.3%	92,816	(15,297)	28,150	---	12,853	7.7%	---
Lindstrom	On- & Off-Sale	---	4,704	2,700,586	1,797,570	903,016	33.4%	753,997	149,019	60,744	---	209,763	7.8%	188,330
Litchfield	Off-Sale Only	---	6,786	2,646,060	2,017,146	628,914	23.8%	427,229	201,685	3,645	---	205,330	7.8%	246,635
Littlefork	On- & Off-Sale	---	606	264,273	142,309	121,964	46.2%	155,426	(33,462)	1,527	---	(31,935)	-12.1%	---
Long Prairie	Off-Sale Only	---	3,367	1,741,049	1,363,666	377,383	21.7%	262,073	115,310	5,414	---	120,724	6.9%	114,833

Footnotes:

[0] Information is taken from a cash receipts and disbursements statement.

[16] The enterprise operation was sold.

[32] The enterprise fund was not in operation.

[35] Unaudited numbers used; audited numbers used in previous year.

\* Net transfers are calculated by subtracting transfers in from transfers out. A positive amount indicates a greater level of transfers out than in.

**Table 9**  
**Comparison of Greater Minnesota City Liquor Store Operations - 2019**

Name of City	Type of Store	Footnotes	Population	Sales (\$)	Cost of Sales (\$)	Gross Profit		Operating		Nonoperating		Net Profit/(Loss)		Net Transfers* (\$)
						Amount (\$)	Percent of Sales	Expenses (\$)	Income/(Loss) (\$)	Revenues (\$)	Expenses (\$)	Amount (\$)	Percent of Sales	
Longville	On- & Off-Sale	---	161	1,759,132	1,064,842	694,290	39.5%	440,445	253,845	457	---	254,302	14.5%	60,000
Lonsdale	Off-Sale Only	---	4,270	1,641,479	1,267,923	373,556	22.8%	311,056	62,500	2,130	---	64,630	3.9%	2,500
Luverne	Off-Sale Only	---	4,746	1,435,676	1,055,863	379,813	26.5%	301,815	77,998	18,213	---	96,211	6.7%	45,000
Madelia	Off-Sale Only	---	2,296	609,322	452,802	156,520	25.7%	144,800	11,720	3,067	---	14,787	2.4%	---
Madison	Off-Sale Only	---	1,447	419,133	305,661	113,472	27.1%	91,698	21,774	1,421	---	23,195	5.5%	20,000
Mahnomen	On- & Off-Sale	---	1,225	934,511	578,435	356,076	38.1%	425,837	(69,761)	7,043	---	(62,718)	-6.7%	---
Maple Lake	Off-Sale Only	---	2,161	1,712,448	1,302,956	409,492	23.9%	360,417	49,075	8,716	---	57,791	3.4%	25,000
Mapleton	On- & Off-Sale	---	1,734	598,359	337,575	260,784	43.6%	245,715	15,069	52,069	---	67,138	11.2%	30,000
Marshall	Off-Sale Only	---	13,835	5,548,364	4,104,584	1,443,780	26.0%	821,280	622,500	36,221	70,494	588,227	10.6%	225,000
Mazeppa	On- & Off-Sale	---	873	575,565	330,648	244,917	42.6%	215,658	29,259	28,217	3,532	53,944	9.4%	---
Medford	On- & Off-Sale	---	1,281	376,409	188,646	187,763	49.9%	175,954	11,809	10,991	---	22,800	6.1%	---
Menahga	On- & Off-Sale	---	1,329	851,978	588,040	263,938	31.0%	315,158	(51,220)	4,707	---	(46,513)	-5.5%	---
Mentor	On- & Off-Sale	---	145	525,336	242,520	282,816	53.8%	220,245	62,571	1,023	---	63,594	12.1%	63,783
Milaca	Off-Sale Only	---	2,904	2,343,421	1,762,381	581,040	24.8%	437,252	143,788	16,341	---	160,129	6.8%	65,000
Millerville	On- & Off-Sale	---	106	324,766	172,455	152,311	46.9%	143,402	8,909	2,254	---	11,163	3.4%	---
Miltona	On- & Off-Sale	---	426	655,126	366,576	288,550	44.0%	286,028	2,522	3	---	2,525	0.4%	---
Montevideo	Off-Sale Only	---	5,246	2,236,332	1,657,279	579,053	25.9%	391,397	187,656	4,464	---	192,120	8.6%	100,000
Monticello	Off-Sale Only	---	13,886	6,377,457	4,717,441	1,660,016	26.0%	866,171	793,845	52,585	---	846,430	13.3%	2,100,000
Moose Lake	On- & Off-Sale	---	2,775	1,585,200	1,060,627	524,573	33.1%	329,995	194,578	---	---	194,578	12.3%	---
Mora	Off-Sale Only	---	3,615	3,402,053	2,503,878	898,175	26.4%	512,727	385,448	6,247	35,750	355,945	10.5%	299,345
Morris	Off-Sale Only	---	5,498	2,142,523	1,655,473	487,050	22.7%	335,897	151,153	18,573	---	169,726	7.9%	132,300
Nevis	On- & Off-Sale	---	417	800,590	438,905	361,685	45.2%	297,661	64,024	16,493	---	80,517	10.1%	35,000
New York Mills	On- & Off-Sale	---	1,228	644,026	403,888	240,138	37.3%	217,230	22,908	4,607	---	27,515	4.3%	24,000
Nisswa	On- & Off-Sale	---	2,096	4,189,477	2,739,654	1,449,823	34.6%	1,116,263	333,560	3,348	---	336,908	8.0%	235,000
North Branch	Off-Sale Only	---	10,918	3,461,972	2,531,689	930,283	26.9%	928,611	1,672	344	1,217	799	0.0%	799
Northfield	Off-Sale Only	---	20,494	2,911,168	2,161,857	749,311	25.7%	642,436	106,875	36,721	---	143,596	4.9%	50,000
Northome	On- & Off-Sale	---	172	340,384	185,115	155,269	45.6%	152,552	2,717	75	---	2,792	0.8%	20,000
Ogema	On- & Off-Sale	[0]	175	380,641	171,228	209,413	55.0%	141,502	67,911	6,107	---	74,018	19.4%	5,000
Ogilvie	On- & Off-Sale	---	359	632,309	343,221	289,088	45.7%	305,013	(15,925)	829	---	(15,096)	-2.4%	---

Footnotes:

[0] Information is taken from a cash receipts and disbursements statement.

[16] The enterprise operation was sold.

[32] The enterprise fund was not in operation.

[35] Unaudited numbers used; audited numbers used in previous year.

\* Net transfers are calculated by subtracting transfers in from transfers out. A positive amount indicates a greater level of transfers out than in.

**Table 9**  
**Comparison of Greater Minnesota City Liquor Store Operations - 2019**

Name of City	Type of Store	Footnotes	Population	Sales (\$)	Cost of Sales (\$)	Gross Profit		Operating		Nonoperating		Net Profit/(Loss)		Net Transfers* (\$)
						Amount (\$)	Percent of Sales	Expenses (\$)	Income/(Loss) (\$)	Revenues (\$)	Expenses (\$)	Amount (\$)	Percent of Sales	
Okabena	On- & Off-Sale	---	200	260,135	126,181	133,954	51.5%	138,021	(4,067)	---	---	(4,067)	-1.6%	---
Olivia	Off-Sale Only	---	2,428	961,570	714,852	246,718	25.7%	227,618	19,100	7,907	---	27,007	2.8%	---
Orr	On- & Off-Sale	---	287	626,997	354,248	272,749	43.5%	218,245	54,504	5,314	---	59,818	9.5%	52,800
Osakis	On- & Off-Sale	[0]	1,773	784,905	498,066	286,839	36.5%	268,768	18,071	22,995	---	41,066	5.2%	---
Palisade	On- & Off-Sale	---	154	322,245	202,261	119,984	37.2%	164,217	(44,233)	34,857	---	(9,376)	-2.9%	---
Park Rapids	Off-Sale Only	---	4,145	3,030,358	2,263,799	766,559	25.3%	536,745	229,814	1,433	---	231,247	7.6%	---
Paynesville	Off-Sale Only	---	2,530	1,523,697	1,192,882	330,815	21.7%	302,111	28,704	19,703	---	48,407	3.2%	37,500
Pelican Rapids	Off-Sale Only	---	2,561	1,412,092	997,038	415,054	29.4%	209,116	205,938	2,043	14,649	193,332	13.7%	32,829
Perham	Off-Sale Only	---	3,392	3,501,832	2,512,596	989,236	28.2%	534,237	454,999	29,442	1,270	483,171	13.8%	199,250
Pine City	Off-Sale Only	---	3,281	2,021,200	1,463,300	557,900	27.6%	337,465	220,435	4,977	---	225,412	11.2%	160,000
Pipestone	Off-Sale Only	---	4,162	1,638,152	1,179,850	458,302	28.0%	252,554	205,748	13,323	---	219,071	13.4%	122,039
Plainview	On- & Off-Sale	---	3,392	1,095,565	706,432	389,133	35.5%	424,540	(35,407)	35,346	---	(61)	0.0%	(972)
Princeton	Off-Sale Only	---	4,772	4,365,392	3,318,572	1,046,820	24.0%	616,524	430,296	77,577	---	507,873	11.6%	162,270
Proctor	Off-Sale Only	---	3,066	957,654	718,287	239,367	25.0%	207,549	31,818	128	4,650	27,296	2.9%	5,286
Randall	On- & Off-Sale	---	629	690,430	454,664	235,766	34.1%	210,285	25,481	13,315	---	38,796	5.6%	29,000
Ranier	On- & Off-Sale	---	581	394,900	160,146	234,754	59.4%	196,655	38,099	10,769	---	48,868	12.4%	20,000
Redwood Falls	Off-Sale Only	---	5,236	2,209,310	1,652,339	556,971	25.2%	486,508	70,463	16,827	8,187	79,103	3.6%	120,000
Remer	On- & Off-Sale	---	408	756,637	566,546	190,091	25.1%	197,997	(7,906)	7,373	---	(533)	-0.1%	2,500
Roseau	Off-Sale Only	---	2,782	1,869,376	1,370,118	499,258	26.7%	268,776	230,482	1,260	---	231,742	12.4%	200,000
Russell	On- & Off-Sale	---	324	247,408	124,253	123,155	49.8%	140,913	(17,758)	817	---	(16,941)	-6.8%	---
Sacred Heart	On- & Off-Sale	---	501	543,137	298,009	245,128	45.1%	291,421	(46,293)	17,857	---	(28,436)	-5.2%	---
Saint James	Off-Sale Only	---	4,551	928,340	623,338	305,002	32.9%	213,157	91,845	14,081	---	105,926	11.4%	115,424
Sauk Rapids	Off-Sale Only	---	14,244	3,056,723	2,378,132	678,591	22.2%	548,761	129,830	33,714	---	163,544	5.4%	90,000
Sebeka	On- & Off-Sale	---	684	538,495	306,050	232,445	43.2%	213,930	18,515	---	128	18,387	3.4%	---
Sherburn	On- & Off-Sale	---	1,050	875,406	518,776	356,630	40.7%	381,312	(24,682)	---	---	(24,682)	-2.8%	---
Silver Bay	On- & Off-Sale	---	1,826	1,109,233	645,434	463,799	41.8%	367,892	95,907	3,372	1,337	97,942	8.8%	---
Silver Lake	On- & Off-Sale	---	798	543,366	289,041	254,325	46.8%	253,454	871	21,157	2,359	19,669	3.6%	10,702
Spring Grove	On- & Off-Sale	---	1,293	426,842	282,969	143,873	33.7%	143,532	341	5,438	---	5,779	1.4%	---
Stacy	On- & Off-Sale	---	1,527	3,388,950	2,250,418	1,138,532	33.6%	847,552	290,980	35,435	25,895	300,520	8.9%	114,223

Footnotes:

[0] Information is taken from a cash receipts and disbursements statement.

[16] The enterprise operation was sold.

[32] The enterprise fund was not in operation.

[35] Unaudited numbers used; audited numbers used in previous year.

\* Net transfers are calculated by subtracting transfers in from transfers out. A positive amount indicates a greater level of transfers out than in.

**Table 9**  
**Comparison of Greater Minnesota City Liquor Store Operations - 2019**

Name of City	Type of Store	Footnotes	Population	Sales (\$)	Cost of Sales (\$)	Gross Profit		Operating		Nonoperating		Net Profit/(Loss)		Net Transfers* (\$)
						Amount (\$)	Percent of Sales	Expenses (\$)	Income/(Loss) (\$)	Revenues (\$)	Expenses (\$)	Amount (\$)	Percent of Sales	
Thief River Falls	Off-Sale Only	---	9,071	4,941,914	3,775,644	1,166,270	23.6%	823,175	343,095	49,448	---	392,543	7.9%	431,307
Tracy	Off-Sale Only	---	2,116	676,111	458,739	217,372	32.2%	185,142	32,230	153	---	32,383	4.8%	---
Twin Valley	On- & Off-Sale	---	751	544,216	299,713	244,503	44.9%	222,889	21,614	2,714	---	24,328	4.5%	24,674
Two Harbors	Off-Sale Only	---	3,618	2,655,824	1,922,791	733,033	27.6%	478,994	254,039	14,824	---	268,863	10.1%	1,500
Ulen	On- & Off-Sale	---	551	384,314	180,515	203,799	53.0%	191,968	11,831	442	---	12,273	3.2%	---
Underwood	Off-Sale Only	---	359	618,843	452,053	166,790	27.0%	130,367	36,423	571	1,205	35,789	5.8%	25,000
Vergas	Off-Sale Only	---	364	598,425	447,799	150,626	25.2%	107,288	43,338	3,042	---	46,380	7.8%	40,000
Verndale	On- & Off-Sale	---	577	317,155	164,973	152,182	48.0%	128,010	24,172	299	190	24,281	7.7%	---
Vesta	On- & Off-Sale	[32]	295	---	---	---	---	---	---	---	---	---	---	(10,673)
Wadena	Off-Sale Only	---	4,200	2,195,834	1,658,551	537,283	24.5%	396,984	140,299	10,316	---	150,615	6.9%	217,700
Walker	Off-Sale Only	---	913	972,085	712,912	259,173	26.7%	207,065	52,108	1,400	---	53,508	5.5%	74,241
Walnut Grove	On- & Off-Sale	---	816	419,089	194,557	224,532	53.6%	240,559	(16,027)	2,605	928	(14,350)	-3.4%	---
Warroad	Off-Sale Only	---	1,838	1,843,528	1,353,964	489,564	26.6%	300,039	189,525	3,997	---	193,522	10.5%	85,000
Waverly	On- & Off-Sale	---	1,609	894,337	571,364	322,973	36.1%	288,855	34,118	334	---	34,452	3.9%	---
Wells	Off-Sale Only	---	2,228	825,435	629,178	196,257	23.8%	217,089	(20,832)	11,471	26,067	(35,428)	-4.3%	---
West Concord	On- & Off-Sale	---	774	228,698	140,540	88,158	38.5%	114,840	(26,682)	7,201	---	(19,481)	-8.5%	---
Windom	Off-Sale Only	---	4,514	2,054,756	1,508,025	546,731	26.6%	420,039	126,692	6,716	---	133,408	6.5%	100,000
Wolf Lake	On- & Off-Sale	---	60	364,472	183,056	181,416	49.8%	191,984	(10,568)	12,384	---	1,816	0.5%	(1,058)
Worthington	Off-Sale Only	---	13,522	4,403,405	3,278,462	1,124,943	25.5%	746,127	378,816	9,950	83,662	305,104	6.9%	275,000
<b>Off-Sale Only</b>			<b>405,130</b>	<b>\$180,898,238</b>	<b>\$133,546,229</b>	<b>\$47,352,009</b>	<b>26.2%</b>	<b>\$32,165,596</b>	<b>\$15,186,413</b>	<b>\$1,425,368</b>	<b>\$785,263</b>	<b>\$15,826,518</b>	<b>8.7%</b>	<b>\$12,426,784</b>
<b>On- &amp; Off-Sale</b>			<b>71,979</b>	<b>\$61,134,937</b>	<b>\$36,912,466</b>	<b>\$24,222,471</b>	<b>39.6%</b>	<b>\$22,172,931</b>	<b>\$2,049,540</b>	<b>\$1,053,005</b>	<b>\$205,788</b>	<b>\$2,896,757</b>	<b>4.7%</b>	<b>\$1,796,731</b>
<b>All Stores</b>			<b>477,109</b>	<b>\$242,033,175</b>	<b>\$170,458,695</b>	<b>\$71,574,480</b>	<b>29.6%</b>	<b>\$54,338,527</b>	<b>\$17,235,953</b>	<b>\$2,478,373</b>	<b>\$991,051</b>	<b>\$18,723,275</b>	<b>7.7%</b>	<b>\$14,223,515</b>

Footnotes:

[0] Information is taken from a cash receipts and disbursements statement.

[16] The enterprise operation was sold.

[32] The enterprise fund was not in operation.

[35] Unaudited numbers used; audited numbers used in previous year.

\* Net transfers are calculated by subtracting transfers in from transfers out. A positive amount indicates a greater level of transfers out than in.

## **Appendix 2**

### **2019 Liquor Store Tables and Maps by Economic Development Region**

This page left blank intentionally

Table 10

## Comparison of Off-Sale City Liquor Store Operations - 2019

## Average Per Store by Economic Development Region

Region	Population	Number of Stores	Sales (\$)	Cost of Sales (\$)	Gross Profit		Operating		Nonoperating		Net Income/(Loss) (\$)	Net Transfers* (\$)
					Amount (\$)	Percent of Sales	Expenses (\$)	Income/(Loss) (\$)	Revenues (\$)	Expenses (\$)		
1 - Northwest	15,342	4	2,288,999	1,717,030	571,970	25.0%	392,656	179,314	13,676	---	192,990	179,077
2 - Headwaters	21,885	4	2,764,481	1,973,811	790,670	28.6%	579,479	211,191	8,679	53,635	166,235	115,190
3 - Arrowhead	10,759	5	1,687,543	1,225,325	462,218	27.4%	322,009	140,209	12,132	930	151,411	56,357
4 - West Central	58,680	16	2,126,335	1,564,815	561,520	26.4%	345,974	215,546	13,552	9,702	219,396	122,948
5 - North Central	8,480	3	1,636,323	1,245,043	391,280	23.9%	288,707	102,572	5,710	---	108,282	135,591
6E - Southwest Central	30,954	6	2,319,241	1,769,028	550,213	23.7%	373,868	176,345	2,712	5,764	173,293	152,773
6W - Upper Southwest	12,243	5	973,851	713,855	259,996	26.7%	200,109	59,888	4,512	872	63,528	37,655
7E - East Central	42,799	8	3,272,627	2,433,944	838,683	25.6%	579,855	258,829	31,700	18,558	271,970	202,677
7W - Central	92,455	10	3,335,112	2,450,187	884,926	26.5%	564,193	320,733	44,350	1,348	363,735	414,236
8 - Southwest	53,214	9	2,195,752	1,615,961	579,791	26.4%	401,621	178,170	12,904	20,358	170,716	103,782
9 - South Central	24,169	8	1,046,670	749,390	297,280	28.4%	213,406	83,874	14,414	3,342	94,946	90,347
10 - Southeast	34,150	4	1,716,076	1,297,111	418,965	24.4%	354,739	64,227	18,487	---	82,714	17,125
11 - 7-County Twin Cities	475,988	35	3,419,025	2,506,392	912,633	26.7%	682,587	230,046	19,492	5,509	244,029	169,553
<b>Average for Off-Sale</b>	<b>881,118</b>	<b>117</b>	<b>\$2,568,924</b>	<b>\$1,891,196</b>	<b>\$677,728</b>	<b>26.4%</b>	<b>\$479,112</b>	<b>\$198,616</b>	<b>\$18,014</b>	<b>\$8,360</b>	<b>\$208,270</b>	<b>\$156,933</b>

\*Net transfers are calculated by subtracting transfers in from transfers out. A negative amount generally indicates that the enterprise is not self-supporting and requires transfers from other funds to maintain operations.

Table 11

## Comparison of On-Sale City Liquor Store Operations - 2019

## Average Per Store by Economic Development Region

Region	Population	Number of Stores	Sales (\$)	Cost of Sales (\$)	Gross Profit		Operating		Nonoperating		Net Income/(Loss) (\$)	Net Transfers* (\$)
					Amount (\$)	Percent of Sales	Expenses (\$)	Income/(Loss) (\$)	Revenues (\$)	Expenses (\$)		
1 - Northwest	1,373	4	434,880	219,447	215,433	49.5%	186,447	28,986	1,593	---	30,579	28,364
2 - Headwaters	4,817	9	718,538	438,290	280,248	39.0%	243,647	36,602	5,891	---	42,493	31,667
3 - Arrowhead	7,627	11	586,813	334,047	252,766	43.1%	221,084	31,681	9,009	122	40,569	11,891
4 - West Central	7,447	12	531,767	298,866	232,901	43.8%	216,614	16,288	5,352	---	21,640	4,975
5 - North Central	8,573	15	816,093	521,587	294,506	36.1%	253,892	40,614	5,634	801	45,447	21,748
6E - Southwest Central	3,117	4	409,049	216,325	192,724	47.1%	203,829	(11,105)	13,189	17,962	(15,878)	27,235
6W - Upper Southwest	3,704	5	451,011	267,330	183,681	40.7%	191,743	(8,062)	19,868	2,340	9,467	15,003
7E - East Central	10,119	9	1,312,603	840,235	472,368	36.0%	399,082	73,286	16,712	5,113	84,885	52,548
7W - Central	4,703	4	608,727	384,027	224,700	36.9%	221,050	3,650	12,972	647	15,974	---
8 - Southwest	3,679	9	306,884	160,108	146,776	47.8%	144,553	2,223	4,128	484	5,867	13,302
9 - South Central	6,702	6	493,680	300,539	193,141	39.1%	210,495	(17,354)	39,315	694	21,267	12,500
10 - Southeast	10,118	7	569,629	351,567	218,061	38.3%	225,818	(7,757)	16,905	7,394	1,754	4,280
11 - 7-County Twin Cities	17,904	3	3,479,432	1,977,616	1,501,817	43.2%	1,285,802	216,014	29,011	37,633	207,393	200,960
<b>Average for On-Sale</b>	<b>89,883</b>	<b>98</b>	<b>\$730,339</b>	<b>\$437,197</b>	<b>\$293,142</b>	<b>40.1%</b>	<b>\$265,616</b>	<b>\$27,526</b>	<b>\$11,633</b>	<b>\$3,252</b>	<b>\$35,908</b>	<b>\$24,486</b>

\*Net transfers are calculated by subtracting transfers in from transfers out. A negative amount generally indicates that the enterprise is not self-supporting and requires transfers from other funds to maintain operations.

**Table 12**  
**Comparison of City Liquor Store Operations - 2019**  
**Listed by Economic Development Region and City**

Region and City	Type of Store	Footnotes	Population	Sales (\$)	Cost of Sales (\$)	Gross Profit (\$)	Operating			Nonoperating		Net Profit/(Loss)		
							Expenses (\$)	Expenses as a Percent of Sales	Income/(Loss) (\$)	Revenues (\$)	Expenses (\$)	Amount (\$)	Percent of Sales	Net Transfers* (\$)
1 - Northwest														
Ada	Off-Sale Only	---	1,651	501,179	368,393	132,786	178,632	35.6%	(45,846)	---	---	(45,846)	-9.1%	---
Goodridge	On- & Off-Sale	---	139	343,659	177,351	166,308	171,451	49.9%	(5,143)	---	---	(5,143)	-1.5%	---
Lancaster	On- & Off-Sale	---	338	326,308	158,202	168,106	131,204	40.2%	36,902	2,634	---	39,536	12.1%	25,000
Mentor	On- & Off-Sale	---	145	525,336	242,520	282,816	220,245	41.9%	62,571	1,023	---	63,594	12.1%	63,783
Roseau	Off-Sale Only	---	2,782	1,869,376	1,370,118	499,258	268,776	14.4%	230,482	1,260	---	231,742	12.4%	200,000
Thief River Falls	Off-Sale Only	---	9,071	4,941,914	3,775,644	1,166,270	823,175	16.7%	343,095	49,448	---	392,543	7.9%	431,307
Twin Valley	On- & Off-Sale	---	751	544,216	299,713	244,503	222,889	41.0%	21,614	2,714	---	24,328	4.5%	24,674
Warroad	Off-Sale Only	---	1,838	1,843,528	1,353,964	489,564	300,039	16.3%	189,525	3,997	---	193,522	10.5%	85,000
Total for Region			16,715	\$10,895,516	\$7,745,905	\$3,149,611	\$2,316,411	21.3%	\$833,200	\$61,076	\$---	\$894,276	8.2%	\$829,764
Percent of Total MLS Operations			1.7%	2.9%	2.9%	2.9%	2.8%		3.2%	1.9%	---	3.2%		4.0%
2 - Headwaters														
Akeley	On- & Off-Sale	---	457	501,416	257,588	243,828	221,314	44.1%	22,514	618	---	23,132	4.6%	5,000
Bagley	Off-Sale Only	---	1,422	1,517,829	1,128,074	389,755	310,228	20.4%	79,527	924	28,323	52,128	3.4%	---
Baudette	On- & Off-Sale	---	1,100	1,782,273	1,220,615	561,658	434,931	24.4%	126,727	12,750	---	139,477	7.8%	150,000
Bemidji	Off-Sale Only	---	16,318	6,509,736	4,503,372	2,006,364	1,470,942	22.6%	535,422	32,357	186,215	381,564	5.9%	460,758
Blackduck	On- & Off-Sale	---	837	1,243,244	740,168	503,076	392,063	31.5%	111,013	14,545	---	125,558	10.1%	75,000
Clearbrook	On- & Off-Sale	[35]	518	543,865	311,535	232,330	186,760	34.3%	45,570	---	---	45,570	8.4%	---
Kelliher	On- & Off-Sale	---	263	660,946	397,364	263,582	234,253	35.4%	29,329	1,572	---	30,901	4.7%	20,000
Mahnomen	On- & Off-Sale	---	1,225	934,511	578,435	356,076	425,837	45.6%	(69,761)	7,043	---	(62,718)	-6.7%	---
Nevis	On- & Off-Sale	---	417	800,590	438,905	361,685	297,661	37.2%	64,024	16,493	---	80,517	10.1%	35,000
Park Rapids	Off-Sale Only	---	4,145	3,030,358	2,263,799	766,559	536,745	17.7%	229,814	1,433	---	231,247	7.6%	---
Total for Region			26,702	\$17,524,768	\$11,839,855	\$5,684,913	\$4,510,734	25.7%	\$1,174,179	\$87,735	\$214,538	\$1,047,376	6.0%	\$745,758
Percent of Total MLS Operations			2.7%	4.7%	4.5%	5.3%	5.5%		4.5%	2.7%	16.5%	3.8%		3.6%

Footnotes:

[0] Information is taken from a cash receipts and disbursements statement.

[16] The enterprise operation was sold.

[32] The enterprise fund was not in operation.

[35] Unaudited numbers used; audited numbers used in previous year.

\* Net transfers are calculated by subtracting transfers in from transfers out. A positive amount indicates a greater level of transfers out than in.



**Table 12**  
**Comparison of City Liquor Store Operations - 2019**  
**Listed by Economic Development Region and City**

Region and City	Type of Store	Footnotes	Population	Sales (\$)	Cost of Sales (\$)	Gross Profit (\$)	Operating			Nonoperating		Net Profit/(Loss)		
							Expenses (\$)	Percent of Sales	Income/(Loss) (\$)	Revenues (\$)	Expenses (\$)	Amount (\$)	Percent of Sales	Net Transfers* (\$)
3 - Arrowhead														
Aitkin	Off-Sale Only	---	2,102	1,251,985	921,929	330,056	227,339	18.2%	102,717	24,815	---	127,532	10.2%	75,000
Barnum	On- & Off-Sale	---	601	591,272	292,393	298,879	299,769	50.7%	(890)	33,664	---	32,774	5.5%	---
Beaver Bay	On- & Off-Sale	---	182	499,539	302,106	197,433	163,458	32.7%	33,975	6,801	---	40,776	8.2%	---
Big Falls	On- & Off-Sale	---	205	328,478	150,302	178,176	190,543	58.0%	(12,367)	2,204	---	(10,163)	-3.1%	10,000
Cook	Off-Sale Only	---	545	1,277,254	952,378	324,876	313,359	24.5%	11,517	13,168	---	24,685	1.9%	---
Cromwell	On- & Off-Sale	---	238	392,422	179,579	212,843	193,177	49.2%	19,666	519	---	20,185	5.1%	28,000
Grand Marais	Off-Sale Only	---	1,428	2,295,000	1,611,242	683,758	382,804	16.7%	300,954	7,725	---	308,679	13.5%	200,000
Littlefork	On- & Off-Sale	---	606	264,273	142,309	121,964	155,426	58.8%	(33,462)	1,527	---	(31,935)	-12.1%	---
Moose Lake	On- & Off-Sale	---	2,775	1,585,200	1,060,627	524,573	329,995	20.8%	194,578	---	---	194,578	12.3%	---
Northome	On- & Off-Sale	---	172	340,384	185,115	155,269	152,552	44.8%	2,717	75	---	2,792	0.8%	20,000
Orr	On- & Off-Sale	---	287	626,997	354,248	272,749	218,245	34.8%	54,504	5,314	---	59,818	9.5%	52,800
Palisade	On- & Off-Sale	---	154	322,245	202,261	119,984	164,217	51.0%	(44,233)	34,857	---	(9,376)	-2.9%	---
Proctor	Off-Sale Only	---	3,066	957,654	718,287	239,367	207,549	21.7%	31,818	128	4,650	27,296	2.9%	5,286
Ranier	On- & Off-Sale	---	581	394,900	160,146	234,754	196,655	49.8%	38,099	10,769	---	48,868	12.4%	20,000
Silver Bay	On- & Off-Sale	---	1,826	1,109,233	645,434	463,799	367,892	33.2%	95,907	3,372	1,337	97,942	8.8%	---
Two Harbors	Off-Sale Only	---	3,618	2,655,824	1,922,791	733,033	478,994	18.0%	254,039	14,824	---	268,863	10.1%	1,500
Total for Region			18,386	\$14,892,660	\$9,801,147	\$5,091,513	\$4,041,974	27.1%	\$1,049,539	\$159,762	\$5,987	\$1,203,314	8.1%	\$412,586
Percent of Total MLS Operations			1.9%	4.0%	3.7%	4.7%	4.9%		4.0%	4.9%	0.5%	4.3%		2.0%
4 - West Central														
Alexandria	Off-Sale Only	---	14,156	6,257,906	4,817,566	1,440,340	989,311	15.8%	451,029	1,825	8,252	444,602	7.1%	225,000
Barnesville	Off-Sale Only	---	2,670	677,782	521,426	156,356	107,969	15.9%	48,387	2,183	---	50,570	7.5%	---
Battle Lake	Off-Sale Only	---	935	1,651,567	1,204,043	447,524	350,944	21.2%	96,580	7,204	---	103,784	6.3%	95,000
Brandon	On- & Off-Sale	---	492	522,815	291,759	231,056	214,280	41.0%	16,776	11,311	---	28,087	5.4%	11,776

Footnotes:

[0] Information is taken from a cash receipts and disbursements statement.

[16] The enterprise operation was sold.

[32] The enterprise fund was not in operation.

[35] Unaudited numbers used; audited numbers used in previous year.

\* Net transfers are calculated by subtracting transfers in from transfers out. A positive amount indicates a greater level of transfers out than in.

**Table 12**  
**Comparison of City Liquor Store Operations - 2019**  
**Listed by Economic Development Region and City**

Region and City	Type of Store	Footnotes	Population	Sales (\$)	Cost of Sales (\$)	Gross Profit (\$)	Operating			Nonoperating		Net Profit/(Loss)		
							Expenses (\$)	Expenses as a Percent of Sales	Income/(Loss) (\$)	Revenues (\$)	Expenses (\$)	Amount (\$)	Percent of Sales	Net Transfers* (\$)
Callaway	On- & Off-Sale	---	229	439,154	207,938	231,216	233,701	53.2%	(2,485)	414	---	(2,071)	-0.5%	19,980
Dalton	Off-Sale Only	---	249	256,578	189,277	67,301	63,757	24.8%	3,544	832	---	4,376	1.7%	---
Detroit Lakes	Off-Sale Only	---	9,744	7,438,518	5,475,713	1,962,805	950,608	12.8%	1,012,197	109,648	120,651	1,001,194	13.5%	560,000
Elizabeth	Off-Sale Only	---	167	415,344	313,005	102,339	103,600	24.9%	(1,261)	---	---	(1,261)	-0.3%	---
Fergus Falls	Off-Sale Only	---	13,766	6,305,715	4,421,945	1,883,770	1,138,843	18.1%	744,927	37,845	---	782,772	12.4%	589,788
Frazee	On- & Off-Sale	---	1,404	609,345	411,683	197,662	212,110	34.8%	(14,448)	132	---	(14,316)	-2.3%	---
Glenwood	Off-Sale Only	---	2,579	1,509,587	1,129,969	379,618	221,939	14.7%	157,679	3,619	---	161,298	10.7%	60,000
Hawley	Off-Sale Only	---	2,240	1,234,653	899,136	335,517	291,710	23.6%	43,807	---	9,204	34,603	2.8%	8,000
Hitterdal	On- & Off-Sale	---	201	415,223	208,846	206,377	188,846	45.5%	17,531	---	---	17,531	4.2%	---
Lake Park	On- & Off-Sale	---	802	856,420	490,381	366,039	309,547	36.1%	56,492	3,580	---	60,072	7.0%	---
Millerville	On- & Off-Sale	---	106	324,766	172,455	152,311	143,402	44.2%	8,909	2,254	---	11,163	3.4%	---
Miltona	On- & Off-Sale	---	426	655,126	366,576	288,550	286,028	43.7%	2,522	3	---	2,525	0.4%	---
Morris	Off-Sale Only	---	5,498	2,142,523	1,655,473	487,050	335,897	15.7%	151,153	18,573	---	169,726	7.9%	132,300
New York Mills	On- & Off-Sale	---	1,228	644,026	403,888	240,138	217,230	33.7%	22,908	4,607	---	27,515	4.3%	24,000
Ogema	On- & Off-Sale	[0]	175	380,641	171,228	209,413	141,502	37.2%	67,911	6,107	---	74,018	19.4%	5,000
Osakis	On- & Off-Sale	[0]	1,773	784,905	498,066	286,839	268,768	34.2%	18,071	22,995	---	41,066	5.2%	---
Pelican Rapids	Off-Sale Only	---	2,561	1,412,092	997,038	415,054	209,116	14.8%	205,938	2,043	14,649	193,332	13.7%	32,829
Perham	Off-Sale Only	---	3,392	3,501,832	2,512,596	989,236	534,237	15.3%	454,999	29,442	1,270	483,171	13.8%	199,250
Ulen	On- & Off-Sale	---	551	384,314	180,515	203,799	191,968	50.0%	11,831	442	---	12,273	3.2%	---
Underwood	Off-Sale Only	---	359	618,843	452,053	166,790	130,367	21.1%	36,423	571	1,205	35,789	5.8%	25,000
Vergas	Off-Sale Only	---	364	598,425	447,799	150,626	107,288	17.9%	43,338	3,042	---	46,380	7.8%	40,000
Wolf Lake	On- & Off-Sale	---	60	364,472	183,056	181,416	191,984	52.7%	(10,568)	12,384	---	1,816	0.5%	(1,058)
<b>Total for Region</b>			<b>66,127</b>	<b>\$40,402,572</b>	<b>\$28,623,430</b>	<b>\$11,779,142</b>	<b>\$8,134,952</b>	<b>20.1%</b>	<b>\$3,644,190</b>	<b>\$281,056</b>	<b>\$155,231</b>	<b>\$3,770,015</b>	<b>9.3%</b>	<b>\$2,026,865</b>
<b>Percent of Total MLS Operations</b>			<b>6.8%</b>	<b>10.9%</b>	<b>10.8%</b>	<b>10.9%</b>	<b>9.9%</b>		<b>14.1%</b>	<b>8.7%</b>	<b>12.0%</b>	<b>13.5%</b>		<b>9.8%</b>

Footnotes:

[0] Information is taken from a cash receipts and disbursements statement.

[16] The enterprise operation was sold.

[32] The enterprise fund was not in operation.

[35] Unaudited numbers used; audited numbers used in previous year.

\* Net transfers are calculated by subtracting transfers in from transfers out. A positive amount indicates a greater level of transfers out than in.

**Table 12**  
**Comparison of City Liquor Store Operations - 2019**  
**Listed by Economic Development Region and City**

Region and City	Type of Store	Footnotes	Population	Sales (\$)	Cost of Sales (\$)	Gross Profit (\$)	Operating			Nonoperating		Net Profit/(Loss)		
							Expenses (\$)	Percent of Sales	Income/(Loss) (\$)	Revenues (\$)	Expenses (\$)	Amount (\$)	Percent of Sales	Net Transfers* (\$)
5 - North Central														
Browerville	On- & Off-Sale	---	784	543,506	313,786	229,720	225,685	41.5%	4,035	14,355	---	18,390	3.4%	9,000
Clarissa	On- & Off-Sale	---	661	386,519	229,914	156,605	210,615	54.5%	(54,010)	9,442	---	(44,568)	-11.5%	---
Eagle Bend	On- & Off-Sale	---	515	282,614	147,506	135,108	131,934	46.7%	3,174	20,139	---	23,313	8.2%	678
Fifty Lakes	On- & Off-Sale	---	407	622,602	309,200	313,402	276,923	44.5%	36,479	---	6,091	30,388	4.9%	10,036
Hackensack	On- & Off-Sale	---	322	1,302,852	938,633	364,219	341,141	26.2%	23,078	11,079	5,610	28,547	2.2%	(20,000)
Long Prairie	Off-Sale Only	---	3,367	1,741,049	1,363,666	377,383	262,073	15.1%	115,310	5,414	---	120,724	6.9%	114,833
Longville	On- & Off-Sale	---	161	1,759,132	1,064,842	694,290	440,445	25.0%	253,845	457	---	254,302	14.5%	60,000
Menahga	On- & Off-Sale	---	1,329	851,978	588,040	263,938	315,158	37.0%	(51,220)	4,707	---	(46,513)	-5.5%	---
Nisswa	On- & Off-Sale	---	2,096	4,189,477	2,739,654	1,449,823	1,116,263	26.6%	333,560	3,348	---	336,908	8.0%	235,000
Randall	On- & Off-Sale	---	629	690,430	454,664	235,766	210,285	30.5%	25,481	13,315	---	38,796	5.6%	29,000
Remer	On- & Off-Sale	---	408	756,637	566,546	190,091	197,997	26.2%	(7,906)	7,373	---	(533)	-0.1%	2,500
Sebeka	On- & Off-Sale	---	684	538,495	306,050	232,445	213,930	39.7%	18,515	---	128	18,387	3.4%	---
Verndale	On- & Off-Sale	---	577	317,155	164,973	152,182	128,010	40.4%	24,172	299	190	24,281	7.7%	---
Wadena	Off-Sale Only	---	4,200	2,195,834	1,658,551	537,283	396,984	18.1%	140,299	10,316	---	150,615	6.9%	217,700
Walker	Off-Sale Only	---	913	972,085	712,912	259,173	207,065	21.3%	52,108	1,400	---	53,508	5.5%	74,241
Total for Region			17,053	\$17,150,365	\$11,558,937	\$5,591,428	\$4,674,508	27.3%	\$916,920	\$101,644	\$12,019	\$1,006,545	5.9%	\$732,988
Percent of Total MLS Operations			1.8%	4.6%	4.4%	5.2%	5.7%		3.5%	3.1%	0.9%	3.6%		3.5%
6E - Southwest Central														
Buffalo Lake	On- & Off-Sale	---	671	429,445	225,364	204,081	199,661	46.5%	4,420	11,077	---	15,497	3.6%	---
Darwin	Off-Sale Only	---	353	644,099	518,290	125,809	102,116	15.9%	23,693	1,316	---	25,009	3.9%	---
Dassel	Off-Sale Only	---	1,498	1,250,914	957,615	293,299	257,397	20.6%	35,902	---	9,293	26,609	2.1%	---
Fairfax	On- & Off-Sale	[16]	1,147	120,248	52,885	67,363	70,780	58.9%	(3,417)	2,664	69,487	(70,240)	-58.4%	98,238
Glencoe	Off-Sale Only	---	5,607	2,042,822	1,486,659	556,163	335,692	16.4%	220,471	278	15,467	205,282	10.0%	170,000

Footnotes:

[0] Information is taken from a cash receipts and disbursements statement.

[16] The enterprise operation was sold.

[32] The enterprise fund was not in operation.

[35] Unaudited numbers used; audited numbers used in previous year.

\* Net transfers are calculated by subtracting transfers in from transfers out. A positive amount indicates a greater level of transfers out than in.

**Table 12**  
**Comparison of City Liquor Store Operations - 2019**  
**Listed by Economic Development Region and City**

Region and City	Type of Store	Footnotes	Population	Sales (\$)	Cost of Sales (\$)	Gross Profit (\$)	Operating		Income/(Loss) (\$)	Nonoperating		Net Profit/(Loss)		Net Transfers* (\$)
							Expenses (\$)	Expenses as a Percent of Sales		Revenues (\$)	Expenses (\$)	Amount (\$)	Percent of Sales	
Hutchinson	Off-Sale Only	---	14,282	6,369,978	4,919,604	1,450,374	893,155	14.0%	557,219	3,128	9,825	550,522	8.6%	500,000
Litchfield	Off-Sale Only	---	6,786	2,646,060	2,017,146	628,914	427,229	16.1%	201,685	3,645	---	205,330	7.8%	246,635
Olivia	Off-Sale Only	---	2,428	961,570	714,852	246,718	227,618	23.7%	19,100	7,907	---	27,007	2.8%	---
Sacred Heart	On- & Off-Sale	---	501	543,137	298,009	245,128	291,421	53.7%	(46,293)	17,857	---	(28,436)	-5.2%	---
Silver Lake	On- & Off-Sale	---	798	543,366	289,041	254,325	253,454	46.6%	871	21,157	2,359	19,669	3.6%	10,702
<b>Total for Region</b>			<b>34,071</b>	<b>\$15,551,639</b>	<b>\$11,479,465</b>	<b>\$4,072,174</b>	<b>\$3,058,523</b>	<b>19.7%</b>	<b>\$1,013,651</b>	<b>\$69,029</b>	<b>\$106,431</b>	<b>\$976,249</b>	<b>6.3%</b>	<b>\$1,025,575</b>
<b>Percent of Total MLS Operations</b>			<b>3.5%</b>	<b>4.2%</b>	<b>4.3%</b>	<b>3.8%</b>	<b>3.7%</b>		<b>3.9%</b>	<b>2.1%</b>	<b>8.2%</b>	<b>3.5%</b>		<b>4.9%</b>
<b>6W - Upper Southwest</b>														
Appleton	Off-Sale Only	---	1,355	574,705	408,841	165,864	146,751	25.5%	19,113	---	68	19,045	3.3%	---
Benson	On- & Off-Sale	---	3,158	1,152,113	771,564	380,549	350,408	30.4%	30,141	33,405	---	63,546	5.5%	80,000
Boyd	On- & Off-Sale	---	154	539,748	300,002	239,746	264,331	49.0%	(24,585)	21,899	10,497	(13,183)	-2.4%	---
Dawson	Off-Sale Only	---	1,448	459,399	323,120	136,279	141,744	30.9%	(5,465)	1,616	---	(3,849)	-0.8%	---
De Graff	On- & Off-Sale	---	119	346,425	149,049	197,376	226,455	65.4%	(29,079)	36,263	543	6,641	1.9%	---
Granite Falls	Off-Sale Only	---	2,747	1,179,688	874,374	305,314	228,954	19.4%	76,360	15,059	4,291	87,128	7.4%	68,275
Hanley Falls	On- & Off-Sale	---	273	216,769	116,033	100,736	117,522	54.2%	(16,786)	7,775	660	(9,671)	-4.5%	(4,987)
Madison	Off-Sale Only	---	1,447	419,133	305,661	113,472	91,698	21.9%	21,774	1,421	---	23,195	5.5%	20,000
Montevideo	Off-Sale Only	---	5,246	2,236,332	1,657,279	579,053	391,397	17.5%	187,656	4,464	---	192,120	8.6%	100,000
<b>Total for Region</b>			<b>15,947</b>	<b>\$7,124,312</b>	<b>\$4,905,923</b>	<b>\$2,218,389</b>	<b>\$1,959,260</b>	<b>27.5%</b>	<b>\$259,129</b>	<b>\$121,902</b>	<b>\$16,059</b>	<b>\$364,972</b>	<b>5.1%</b>	<b>\$263,288</b>
<b>Percent of Total MLS Operations</b>			<b>1.6%</b>	<b>1.9%</b>	<b>1.9%</b>	<b>2.1%</b>	<b>2.4%</b>		<b>1.0%</b>	<b>3.8%</b>	<b>1.2%</b>	<b>1.3%</b>		<b>1.3%</b>
<b>7E - East Central</b>														
Braham	Off-Sale Only	---	1,827	1,571,171	1,179,874	391,297	315,560	20.1%	75,737	116,899	111,498	81,138	5.2%	35,000
Cambridge	Off-Sale Only	---	9,249	5,909,037	4,441,132	1,467,905	936,787	15.9%	531,118	17,979	---	549,097	9.3%	549,000
Finlayson	On- & Off-Sale	---	305	823,407	385,080	438,327	366,773	44.5%	71,554	115	8,246	63,423	7.7%	40,000
Foreston	On- & Off-Sale	[35]	536	440,376	196,982	243,394	230,064	52.2%	13,330	15,456	---	28,786	6.5%	7,174

Footnotes:

[0] Information is taken from a cash receipts and disbursements statement.

[16] The enterprise operation was sold.

[32] The enterprise fund was not in operation.

[35] Unaudited numbers used; audited numbers used in previous year.

\* Net transfers are calculated by subtracting transfers in from transfers out. A positive amount indicates a greater level of transfers out than in.

**Table 12**  
**Comparison of City Liquor Store Operations - 2019**  
**Listed by Economic Development Region and City**

Region and City	Type of Store	Footnotes	Population	Sales (\$)	Cost of Sales (\$)	Gross Profit (\$)	Operating			Nonoperating		Net Profit/(Loss)		
							Expenses (\$)	Expenses as a Percent of Sales	Income/(Loss) (\$)	Revenues (\$)	Expenses (\$)	Amount (\$)	Percent of Sales	Net Transfers* (\$)
Hinckley	On- & Off-Sale	---	1,909	2,956,822	2,008,437	948,385	705,906	23.9%	242,479	3,375	11,875	233,979	7.9%	123,204
Isanti	Off-Sale Only	---	6,233	3,106,770	2,270,724	836,046	553,910	17.8%	282,136	13,233	---	295,369	9.5%	350,000
Isle	On- & Off-Sale	[35]	779	870,981	580,410	290,571	382,433	43.9%	(91,862)	34,455	---	(57,407)	-6.6%	---
Lindstrom	On- & Off-Sale	---	4,704	2,700,586	1,797,570	903,016	753,997	27.9%	149,019	60,744	---	209,763	7.8%	188,330
Milaca	Off-Sale Only	---	2,904	2,343,421	1,762,381	581,040	437,252	18.7%	143,788	16,341	---	160,129	6.8%	65,000
Mora	Off-Sale Only	---	3,615	3,402,053	2,503,878	898,175	512,727	15.1%	385,448	6,247	35,750	355,945	10.5%	299,345
North Branch	Off-Sale Only	---	10,918	3,461,972	2,531,689	930,283	928,611	26.8%	1,672	344	1,217	799	0.0%	799
Ogilvie	On- & Off-Sale	---	359	632,309	343,221	289,088	305,013	48.2%	(15,925)	829	---	(15,096)	-2.4%	---
Pine City	Off-Sale Only	---	3,281	2,021,200	1,463,300	557,900	337,465	16.7%	220,435	4,977	---	225,412	11.2%	160,000
Princeton	Off-Sale Only	---	4,772	4,365,392	3,318,572	1,046,820	616,524	14.1%	430,296	77,577	---	507,873	11.6%	162,270
Stacy	On- & Off-Sale	---	1,527	3,388,950	2,250,418	1,138,532	847,552	25.0%	290,980	35,435	25,895	300,520	8.9%	114,223
<b>Total for Region</b>			<b>52,918</b>	<b>\$37,994,447</b>	<b>\$27,033,668</b>	<b>\$10,960,779</b>	<b>\$8,230,574</b>	<b>21.7%</b>	<b>\$2,730,205</b>	<b>\$404,006</b>	<b>\$194,481</b>	<b>\$2,939,730</b>	<b>7.7%</b>	<b>\$2,094,345</b>
<b>Percent of Total MLS Operations</b>			<b>5.4%</b>	<b>10.2%</b>	<b>10.2%</b>	<b>10.1%</b>	<b>10.0%</b>		<b>10.5%</b>	<b>12.4%</b>	<b>15.0%</b>	<b>10.5%</b>		<b>10.1%</b>
<b>7W - Central</b>														
Big Lake	Off-Sale Only	---	11,551	4,446,011	3,251,322	1,194,689	731,682	16.5%	463,007	25,148	11,822	476,333	10.7%	600,000
Buffalo	Off-Sale Only	---	16,558	5,632,510	4,105,425	1,527,085	884,935	15.7%	642,150	75,138	1,657	715,631	12.7%	475,000
Delano	Off-Sale Only	---	6,282	2,984,486	2,153,810	830,676	575,335	19.3%	255,341	6,881	---	262,222	8.8%	100,000
Elk River	Off-Sale Only	---	25,243	7,617,790	5,399,897	2,217,893	1,372,517	18.0%	845,376	221,617	---	1,066,993	14.0%	714,855
Gilman	On- & Off-Sale	---	235	373,500	164,563	208,937	203,074	54.4%	5,863	21,261	2,589	24,535	6.6%	---
Holdingford	On- & Off-Sale	---	720	371,070	206,071	164,999	174,684	47.1%	(9,685)	29,755	---	20,070	5.4%	---
Howard Lake	On- & Off-Sale	---	2,139	796,000	594,110	201,890	217,586	27.3%	(15,696)	536	---	(15,160)	-1.9%	---
Maple Lake	Off-Sale Only	---	2,161	1,712,448	1,302,956	409,492	360,417	21.0%	49,075	8,716	---	57,791	3.4%	25,000
Monticello	Off-Sale Only	---	13,886	6,377,457	4,717,441	1,660,016	866,171	13.6%	793,845	52,585	---	846,430	13.3%	2,100,000
Paynesville	Off-Sale Only	---	2,530	1,523,697	1,192,882	330,815	302,111	19.8%	28,704	19,703	---	48,407	3.2%	37,500
Sauk Rapids	Off-Sale Only	---	14,244	3,056,723	2,378,132	678,591	548,761	18.0%	129,830	33,714	---	163,544	5.4%	90,000

Footnotes:

[0] Information is taken from a cash receipts and disbursements statement.

[16] The enterprise operation was sold.

[32] The enterprise fund was not in operation.

[35] Unaudited numbers used; audited numbers used in previous year.

\* Net transfers are calculated by subtracting transfers in from transfers out. A positive amount indicates a greater level of transfers out than in.

**Table 12**  
**Comparison of City Liquor Store Operations - 2019**  
**Listed by Economic Development Region and City**

Region and City	Type of Store	Footnotes	Population	Sales (\$)	Cost of Sales (\$)	Gross Profit (\$)	Operating		Income/(Loss) (\$)	Nonoperating		Net Profit/(Loss)		Net Transfers* (\$)
							Expenses (\$)	Expenses as a Percent of Sales		Revenues (\$)	Expenses (\$)	Amount (\$)	Percent of Sales	
Waverly	On- & Off-Sale	---	1,609	894,337	571,364	322,973	288,855	32.3%	34,118	334	---	34,452	3.9%	---
<b>Total for Region</b>			<b>97,158</b>	<b>\$35,786,029</b>	<b>\$26,037,973</b>	<b>\$9,748,056</b>	<b>\$6,526,128</b>	<b>18.2%</b>	<b>\$3,221,928</b>	<b>\$495,388</b>	<b>\$16,068</b>	<b>\$3,701,248</b>	<b>10.3%</b>	<b>\$4,142,355</b>
<b>Percent of Total MLS Operations</b>			<b>10.0%</b>	<b>9.6%</b>	<b>9.9%</b>	<b>9.0%</b>	<b>8.0%</b>		<b>12.4%</b>	<b>15.3%</b>	<b>1.2%</b>	<b>13.3%</b>		<b>20.0%</b>
<b>8 - Southwest</b>														
Avoca	On- & Off-Sale	---	136	224,007	98,438	125,569	120,180	53.7%	5,389	12,485	3,351	14,523	6.5%	23,889
Balaton	On- & Off-Sale	---	633	350,130	207,744	142,386	139,765	39.9%	2,621	2,609	---	5,230	1.5%	1
Hadley	On- & Off-Sale	---	58	272,347	118,834	153,513	145,346	53.4%	8,167	17,319	---	25,486	9.4%	---
Heron Lake	On- & Off-Sale	---	667	379,984	180,086	199,898	143,628	37.8%	56,270	1,182	---	57,452	15.1%	---
Ivanhoe	On- & Off-Sale	---	550	608,856	390,880	217,976	232,563	38.2%	(14,587)	135	80	(14,532)	-2.4%	106,500
Jackson	Off-Sale Only	---	3,386	1,246,525	902,944	343,581	265,565	21.3%	78,016	3,039	20,879	60,176	4.8%	41,000
Lakefield	Off-Sale Only	---	1,697	549,469	402,846	146,623	135,555	24.7%	11,068	11,696	---	22,764	4.1%	6,000
Luverne	Off-Sale Only	---	4,746	1,435,676	1,055,863	379,813	301,815	21.0%	77,998	18,213	---	96,211	6.7%	45,000
Marshall	Off-Sale Only	---	13,835	5,548,364	4,104,584	1,443,780	821,280	14.8%	622,500	36,221	70,494	588,227	10.6%	225,000
Okabena	On- & Off-Sale	---	200	260,135	126,181	133,954	138,021	53.1%	(4,067)	---	---	(4,067)	-1.6%	---
Pipestone	Off-Sale Only	---	4,162	1,638,152	1,179,850	458,302	252,554	15.4%	205,748	13,323	---	219,071	13.4%	122,039
Redwood Falls	Off-Sale Only	---	5,236	2,209,310	1,652,339	556,971	486,508	22.0%	70,463	16,827	8,187	79,103	3.6%	120,000
Russell	On- & Off-Sale	---	324	247,408	124,253	123,155	140,913	57.0%	(17,758)	817	---	(16,941)	-6.8%	---
Tracy	Off-Sale Only	---	2,116	676,111	458,739	217,372	185,142	27.4%	32,230	153	---	32,383	4.8%	---
Vesta	On- & Off-Sale	[32]	295	---	---	---	---	---	---	---	---	---	---	(10,673)
Walnut Grove	On- & Off-Sale	---	816	419,089	194,557	224,532	240,559	57.4%	(16,027)	2,605	928	(14,350)	-3.4%	---
Windom	Off-Sale Only	---	4,514	2,054,756	1,508,025	546,731	420,039	20.4%	126,692	6,716	---	133,408	6.5%	100,000
Worthington	Off-Sale Only	---	13,522	4,403,405	3,278,462	1,124,943	746,127	16.9%	378,816	9,950	83,662	305,104	6.9%	275,000

Footnotes:

[0] Information is taken from a cash receipts and disbursements statement.

[16] The enterprise operation was sold.

[32] The enterprise fund was not in operation.

[35] Unaudited numbers used; audited numbers used in previous year.

\* Net transfers are calculated by subtracting transfers in from transfers out. A positive amount indicates a greater level of transfers out than in.

**Table 12**  
**Comparison of City Liquor Store Operations - 2019**  
**Listed by Economic Development Region and City**

Region and City	Type of Store	Footnotes	Population	Sales (\$)	Cost of Sales (\$)	Gross Profit (\$)	Operating			Nonoperating		Net Profit/(Loss)		
							Expenses (\$)	Percent of Sales	Income/(Loss) (\$)	Revenues (\$)	Expenses (\$)	Amount (\$)	Percent of Sales	Net Transfers* (\$)
Total for Region			56,893	\$22,523,724	\$15,984,625	\$6,539,099	\$4,915,560	21.8%	\$1,623,539	\$153,290	\$187,581	\$1,589,248	7.1%	\$1,053,756
Percent of Total MLS Operations			5.9%	6.1%	6.1%	6.1%	6.0%		6.3%	4.7%	14.5%	5.7%		5.1%
9 - South Central														
Blue Earth	Off-Sale Only	---	3,180	1,655,345	1,237,855	417,490	349,592	21.1%	67,898	22,599	---	90,497	5.5%	100,000
Butterfield	Off-Sale Only	---	566	198,739	146,088	52,651	79,204	39.9%	(26,553)	2,846	---	(23,707)	-11.9%	---
Cleveland	On- & Off-Sale	---	748	217,427	117,706	99,721	131,423	60.4%	(31,702)	34,168	---	2,466	1.1%	---
Elmore	Off-Sale Only	---	580	122,042	91,405	30,637	47,880	39.2%	(17,243)	---	167	(17,410)	-14.3%	---
Fairmont	Off-Sale Only	---	10,299	3,858,216	2,685,515	1,172,701	595,170	15.4%	577,531	57,861	---	635,392	16.5%	513,000
Hanska	On- & Off-Sale	---	363	248,606	144,709	103,897	115,419	46.4%	(11,522)	9,574	329	(2,277)	-0.9%	---
Kiester	Off-Sale Only	---	469	175,921	128,939	46,982	60,359	34.3%	(13,377)	3,387	500	(10,490)	-6.0%	(5,650)
Le Center	On- & Off-Sale	---	2,567	854,942	594,647	260,295	296,287	34.7%	(35,992)	111,928	3,834	72,102	8.4%	45,000
Lewisville	On- & Off-Sale	---	240	167,339	89,820	77,519	92,816	55.5%	(15,297)	28,150	---	12,853	7.7%	---
Madelia	Off-Sale Only	---	2,296	609,322	452,802	156,520	144,800	23.8%	11,720	3,067	---	14,787	2.4%	---
Mapleton	On- & Off-Sale	---	1,734	598,359	337,575	260,784	245,715	41.1%	15,069	52,069	---	67,138	11.2%	30,000
Saint James	Off-Sale Only	---	4,551	928,340	623,338	305,002	213,157	23.0%	91,845	14,081	---	105,926	11.4%	115,424
Sherburn	On- & Off-Sale	---	1,050	875,406	518,776	356,630	381,312	43.6%	(24,682)	---	---	(24,682)	-2.8%	---
Wells	Off-Sale Only	---	2,228	825,435	629,178	196,257	217,089	26.3%	(20,832)	11,471	26,067	(35,428)	-4.3%	---
Total for Region			30,871	\$11,335,439	\$7,798,353	\$3,537,086	\$2,970,223	26.2%	\$566,863	\$351,201	\$30,897	\$887,167	7.8%	\$797,774
Percent of Total MLS Operations			3.2%	3.0%	3.0%	3.3%	3.6%		2.2%	10.8%	2.4%	3.2%		3.8%
10 - Southeast														
Caledonia	Off-Sale Only	---	2,837	758,554	568,307	190,247	179,339	23.6%	10,908	784	---	11,692	1.5%	---
Ellendale	On- & Off-Sale	[16]	669	439,612	255,515	184,097	236,362	53.8%	(52,265)	29	47,904	(100,140)	-22.8%	10,933
Kasson	Off-Sale Only	---	6,549	1,553,101	1,190,355	362,746	286,123	18.4%	76,623	34,314	---	110,937	7.1%	16,000
Kenyon	On- & Off-Sale	---	1,836	844,711	556,222	288,489	269,840	31.9%	18,649	31,113	323	49,439	5.9%	20,000

Footnotes:

[0] Information is taken from a cash receipts and disbursements statement.

[16] The enterprise operation was sold.

[32] The enterprise fund was not in operation.

[35] Unaudited numbers used; audited numbers used in previous year.

\* Net transfers are calculated by subtracting transfers in from transfers out. A positive amount indicates a greater level of transfers out than in.

**Table 12**  
**Comparison of City Liquor Store Operations - 2019**  
**Listed by Economic Development Region and City**

Region and City	Type of Store	Footnotes	Population	Sales (\$)	Cost of Sales (\$)	Gross Profit (\$)	Operating			Nonoperating		Net Profit/(Loss)		
							Expenses (\$)	Expenses as a Percent of Sales	Income/(Loss) (\$)	Revenues (\$)	Expenses (\$)	Amount (\$)	Percent of Sales	Net Transfers* (\$)
Lonsdale	Off-Sale Only	---	4,270	1,641,479	1,267,923	373,556	311,056	18.9%	62,500	2,130	---	64,630	3.9%	2,500
Mazeppa	On- & Off-Sale	---	873	575,565	330,648	244,917	215,658	37.5%	29,259	28,217	3,532	53,944	9.4%	---
Medford	On- & Off-Sale	---	1,281	376,409	188,646	187,763	175,954	46.7%	11,809	10,991	---	22,800	6.1%	---
Northfield	Off-Sale Only	---	20,494	2,911,168	2,161,857	749,311	642,436	22.1%	106,875	36,721	---	143,596	4.9%	50,000
Plainview	On- & Off-Sale	---	3,392	1,095,565	706,432	389,133	424,540	38.8%	(35,407)	35,346	---	(61)	0.0%	(972)
Spring Grove	On- & Off-Sale	---	1,293	426,842	282,969	143,873	143,532	33.6%	341	5,438	---	5,779	1.4%	---
West Concord	On- & Off-Sale	---	774	228,698	140,540	88,158	114,840	50.2%	(26,682)	7,201	---	(19,481)	-8.5%	---
<b>Total for Region</b>			<b>44,268</b>	<b>\$10,851,704</b>	<b>\$7,649,414</b>	<b>\$3,202,290</b>	<b>\$2,999,680</b>	<b>27.6%</b>	<b>\$202,610</b>	<b>\$192,284</b>	<b>\$51,759</b>	<b>\$343,135</b>	<b>3.2%</b>	<b>\$98,461</b>
<b>Percent of Total MLS Operations</b>			<b>4.6%</b>	<b>2.9%</b>	<b>2.9%</b>	<b>3.0%</b>	<b>3.7%</b>		<b>0.8%</b>	<b>5.9%</b>	<b>4.0%</b>	<b>1.2%</b>		<b>0.5%</b>
<b>11 - 7-County Twin Cities</b>														
Anoka	Off-Sale Only	---	18,728	4,263,089	3,261,660	1,001,429	840,774	19.7%	160,655	33,519	---	194,174	4.6%	303,500
Apple Valley	Off-Sale Only	---	54,400	9,886,580	6,935,517	2,951,063	1,691,424	17.1%	1,259,639	75,261	---	1,334,900	13.5%	660,000
Brooklyn Center	Off-Sale Only	---	32,722	6,855,696	5,008,694	1,847,002	1,647,164	24.0%	199,838	59,259	105,072	154,025	2.2%	325,487
Columbia Heights	Off-Sale Only	---	21,124	8,914,878	6,686,021	2,228,857	1,725,057	19.4%	503,800	34,830	59,260	479,370	5.4%	145,400
Eden Prairie	Off-Sale Only	---	64,567	10,977,643	7,843,984	3,133,659	2,379,148	21.7%	754,511	67,542	---	822,053	7.5%	800,000
Edina	Off-Sale Only	---	53,268	13,094,407	9,124,351	3,970,056	2,825,506	21.6%	1,144,550	67,304	21,129	1,190,725	9.1%	847,710
Farmington	Off-Sale Only	---	23,123	5,608,012	4,183,615	1,424,397	1,073,621	19.1%	350,776	50,838	---	401,614	7.2%	134,088
Fridley	Off-Sale Only	---	29,374	6,195,797	4,539,028	1,656,769	1,159,334	18.7%	497,435	10,123	---	507,558	8.2%	338,500
Lakeville	Off-Sale Only	---	65,831	16,288,986	12,229,562	4,059,424	3,052,447	18.7%	1,006,977	115,053	---	1,122,030	6.9%	1,065,062
Lexington	Off-Sale Only	---	2,356	3,202,202	2,425,556	776,646	617,095	19.3%	159,551	17,972	6,367	171,156	5.3%	120,000
Mound	Off-Sale Only	---	9,447	3,093,819	2,262,396	831,423	570,552	18.4%	260,871	9,120	---	269,991	8.7%	175,695
Richfield	Off-Sale Only	---	36,993	12,678,003	9,439,556	3,238,447	2,445,292	19.3%	793,155	44,147	---	837,302	6.6%	308,930
Robbinsdale	Off-Sale Only	---	14,741	4,146,188	3,013,430	1,132,758	1,038,615	25.0%	94,143	20,381	---	114,524	2.8%	175,000
Rogers	On- & Off-Sale	---	13,232	3,886,457	2,691,774	1,194,683	903,362	23.2%	291,321	30,814	---	322,135	8.3%	239,090
Saint Anthony	Off-Sale Only	---	9,020	6,160,868	4,614,845	1,546,023	1,272,302	20.7%	273,721	20,757	172	294,306	4.8%	250,000

Footnotes:

[0] Information is taken from a cash receipts and disbursements statement.

[16] The enterprise operation was sold.

[32] The enterprise fund was not in operation.

[35] Unaudited numbers used; audited numbers used in previous year.

\* Net transfers are calculated by subtracting transfers in from transfers out. A positive amount indicates a greater level of transfers out than in.



**Table 12**  
**Comparison of City Liquor Store Operations - 2019**  
**Listed by Economic Development Region and City**

Region and City	Type of Store	Footnotes	Population	Sales (\$)	Cost of Sales (\$)	Gross Profit (\$)	Operating			Nonoperating		Net Profit/(Loss)		
							Expenses (\$)	Expenses as a Percent of Sales	Income/(Loss) (\$)	Revenues (\$)	Expenses (\$)	Amount (\$)	Percent of Sales	Net Transfers* (\$)
Saint Francis	Off-Sale Only	---	8,049	2,428,620	1,825,275	603,345	519,262	21.4%	84,083	54,280	---	138,363	5.7%	285,000
Savage	Off-Sale Only	---	32,245	5,871,098	4,330,240	1,540,858	1,032,954	17.6%	507,904	1,843	807	508,940	8.7%	---
Wayzata	On- & Off-Sale	---	4,672	6,551,840	3,241,073	3,310,767	2,954,045	45.1%	356,722	56,220	112,899	300,043	4.6%	363,791
<b>Total for Region</b>			<b>493,892</b>	<b>\$130,104,183</b>	<b>\$93,656,577</b>	<b>\$36,447,606</b>	<b>\$27,747,954</b>	<b>21.3%</b>	<b>\$8,699,652</b>	<b>\$769,263</b>	<b>\$305,706</b>	<b>\$9,163,209</b>	<b>7.0%</b>	<b>\$6,537,253</b>
<b>Percent of Total MLS Operations</b>			<b>50.9%</b>	<b>35.0%</b>	<b>35.5%</b>	<b>33.7%</b>	<b>33.8%</b>		<b>33.5%</b>	<b>23.7%</b>	<b>23.6%</b>	<b>32.9%</b>		<b>31.5%</b>
<b>Off-Sale Only</b>			<b>881,118</b>	<b>\$300,564,124</b>	<b>\$221,269,959</b>	<b>\$79,294,165</b>	<b>\$56,056,143</b>	<b>18.7%</b>	<b>\$23,238,022</b>	<b>\$2,107,597</b>	<b>\$978,070</b>	<b>\$24,367,549</b>	<b>8.1%</b>	<b>\$18,361,156</b>
<b>On- &amp; Off-Sale</b>			<b>89,883</b>	<b>\$71,573,234</b>	<b>\$42,845,313</b>	<b>\$28,727,921</b>	<b>\$26,030,338</b>	<b>36.4%</b>	<b>\$2,697,583</b>	<b>\$1,140,039</b>	<b>\$318,687</b>	<b>\$3,518,935</b>	<b>4.9%</b>	<b>\$2,399,612</b>
<b>All Stores</b>			<b>971,001</b>	<b>\$372,137,358</b>	<b>\$264,115,272</b>	<b>\$108,022,086</b>	<b>\$82,086,481</b>	<b>22.1%</b>	<b>\$25,935,605</b>	<b>\$3,247,636</b>	<b>\$1,296,757</b>	<b>\$27,886,484</b>	<b>7.5%</b>	<b>\$20,760,768</b>

Footnotes:

[0] Information is taken from a cash receipts and disbursements statement.

[16] The enterprise operation was sold.

[32] The enterprise fund was not in operation.

[35] Unaudited numbers used; audited numbers used in previous year.

\* Net transfers are calculated by subtracting transfers in from transfers out. A positive amount indicates a greater level of transfers out than in.

**Table 13**  
**Comparison of City Liquor Store Operations - 2019**  
**Listed by Economic Development Region and City**  
**Ranked by Net Profit/(Loss) as a Percent of Sales by Type of Establishment**

Rank	Region and City	Type of Store	Footnotes	Population	Sales (\$)	Cost of Sales (\$)	Gross Profit (\$)	Operating			Nonoperating		Net Profit/(Loss)		Net Transfers*(\$)
								Expenses (\$)	Expenses as a Percent of Sales	Income/ (Loss) (\$)	Revenues (\$)	Expenses (\$)	Amount (\$)	Percent of Sales	
1 - Northwest															
1	Roseau	Off-Sale Only	---	2,782	1,869,376	1,370,118	499,258	268,776	14.4%	230,482	1,260	---	231,742	12.4%	200,000
2	Warroad	Off-Sale Only	---	1,838	1,843,528	1,353,964	489,564	300,039	16.3%	189,525	3,997	---	193,522	10.5%	85,000
3	Thief River Falls	Off-Sale Only	---	9,071	4,941,914	3,775,644	1,166,270	823,175	16.7%	343,095	49,448	---	392,543	7.9%	431,307
4	Ada	Off-Sale Only	---	1,651	501,179	368,393	132,786	178,632	35.6%	(45,846)	---	---	(45,846)	-9.1%	---
1	Lancaster	On- & Off-Sale	---	338	326,308	158,202	168,106	131,204	40.2%	36,902	2,634	---	39,536	12.1%	25,000
2	Mentor	On- & Off-Sale	---	145	525,336	242,520	282,816	220,245	41.9%	62,571	1,023	---	63,594	12.1%	63,783
3	Twin Valley	On- & Off-Sale	---	751	544,216	299,713	244,503	222,889	41.0%	21,614	2,714	---	24,328	4.5%	24,674
4	Goodridge	On- & Off-Sale	---	139	343,659	177,351	166,308	171,451	49.9%	(5,143)	---	---	(5,143)	-1.5%	---
Total for Region				16,715	\$10,895,516	\$7,745,905	\$3,149,611	\$2,316,411	21.3%	\$833,200	\$61,076	\$---	\$894,276	8.2%	\$829,764
Percent of Total MLS Operations				1.7%	2.9%	2.9%	2.9%	2.8%		3.2%	1.9%	---	3.2%		4.0%
2 - Headwaters															
1	Park Rapids	Off-Sale Only	---	4,145	3,030,358	2,263,799	766,559	536,745	17.7%	229,814	1,433	---	231,247	7.6%	---
2	Bemidji	Off-Sale Only	---	16,318	6,509,736	4,503,372	2,006,364	1,470,942	22.6%	535,422	32,357	186,215	381,564	5.9%	460,758
3	Bagley	Off-Sale Only	---	1,422	1,517,829	1,128,074	389,755	310,228	20.4%	79,527	924	28,323	52,128	3.4%	---
1	Blackduck	On- & Off-Sale	---	837	1,243,244	740,168	503,076	392,063	31.5%	111,013	14,545	---	125,558	10.1%	75,000
2	Nevis	On- & Off-Sale	---	417	800,590	438,905	361,685	297,661	37.2%	64,024	16,493	---	80,517	10.1%	35,000
3	Clearbrook	On- & Off-Sale	[35]	518	543,865	311,535	232,330	186,760	34.3%	45,570	---	---	45,570	8.4%	---
4	Baudette	On- & Off-Sale	---	1,100	1,782,273	1,220,615	561,658	434,931	24.4%	126,727	12,750	---	139,477	7.8%	150,000
5	Kelliher	On- & Off-Sale	---	263	660,946	397,364	263,582	234,253	35.4%	29,329	1,572	---	30,901	4.7%	20,000
6	Akeley	On- & Off-Sale	---	457	501,416	257,588	243,828	221,314	44.1%	22,514	618	---	23,132	4.6%	5,000

Footnotes:

[0] Information is taken from a cash receipts and disbursements statement.

[16] The enterprise operation was sold.

[32] The enterprise fund was not in operation.

[35] Unaudited numbers used; audited numbers used in previous year.

\* Net transfers are calculated by subtracting transfers in from transfers out. A positive amount indicates a greater level of transfers out than in.

**Table 13**  
**Comparison of City Liquor Store Operations - 2019**  
**Listed by Economic Development Region and City**  
**Ranked by Net Profit/(Loss) as a Percent of Sales by Type of Establishment**

Rank	Region and City	Type of Store	Footnotes	Population	Sales (\$)	Cost of Sales (\$)	Gross Profit (\$)	Operating		Income/ (Loss) (\$)	Nonoperating		Net Profit/(Loss)		Net Transfers* (\$)
								Expenses (\$)	Expenses as a Percent of Sales		Revenues (\$)	Expenses (\$)	Amount (\$)	Percent of Sales	
7	Mahnomen	On- & Off-Sale	---	1,225	934,511	578,435	356,076	425,837	45.6%	(69,761)	7,043	---	(62,718)	-6.7%	---
<b>Total for Region</b>				<b>26,702</b>	<b>\$17,524,768</b>	<b>\$11,839,855</b>	<b>\$5,684,913</b>	<b>\$4,510,734</b>	<b>25.7%</b>	<b>\$1,174,179</b>	<b>\$87,735</b>	<b>\$214,538</b>	<b>\$1,047,376</b>	<b>6.0%</b>	<b>\$745,758</b>
<b>Percent of Total MLS Operations</b>				<b>2.7%</b>	<b>4.7%</b>	<b>4.5%</b>	<b>5.3%</b>	<b>5.5%</b>		<b>4.5%</b>	<b>2.7%</b>	<b>16.5%</b>	<b>3.8%</b>		<b>3.6%</b>
<b>3 - Arrowhead</b>															
1	Grand Marais	Off-Sale Only	---	1,428	2,295,000	1,611,242	683,758	382,804	16.7%	300,954	7,725	---	308,679	13.5%	200,000
2	Aitkin	Off-Sale Only	---	2,102	1,251,985	921,929	330,056	227,339	18.2%	102,717	24,815	---	127,532	10.2%	75,000
3	Two Harbors	Off-Sale Only	---	3,618	2,655,824	1,922,791	733,033	478,994	18.0%	254,039	14,824	---	268,863	10.1%	1,500
4	Proctor	Off-Sale Only	---	3,066	957,654	718,287	239,367	207,549	21.7%	31,818	128	4,650	27,296	2.9%	5,286
5	Cook	Off-Sale Only	---	545	1,277,254	952,378	324,876	313,359	24.5%	11,517	13,168	---	24,685	1.9%	---
1	Ranier	On- & Off-Sale	---	581	394,900	160,146	234,754	196,655	49.8%	38,099	10,769	---	48,868	12.4%	20,000
2	Moose Lake	On- & Off-Sale	---	2,775	1,585,200	1,060,627	524,573	329,995	20.8%	194,578	---	---	194,578	12.3%	---
3	Orr	On- & Off-Sale	---	287	626,997	354,248	272,749	218,245	34.8%	54,504	5,314	---	59,818	9.5%	52,800
4	Silver Bay	On- & Off-Sale	---	1,826	1,109,233	645,434	463,799	367,892	33.2%	95,907	3,372	1,337	97,942	8.8%	---
5	Beaver Bay	On- & Off-Sale	---	182	499,539	302,106	197,433	163,458	32.7%	33,975	6,801	---	40,776	8.2%	---
6	Barnum	On- & Off-Sale	---	601	591,272	292,393	298,879	299,769	50.7%	(890)	33,664	---	32,774	5.5%	---
7	Cromwell	On- & Off-Sale	---	238	392,422	179,579	212,843	193,177	49.2%	19,666	519	---	20,185	5.1%	28,000
8	Northome	On- & Off-Sale	---	172	340,384	185,115	155,269	152,552	44.8%	2,717	75	---	2,792	0.8%	20,000
9	Palisade	On- & Off-Sale	---	154	322,245	202,261	119,984	164,217	51.0%	(44,233)	34,857	---	(9,376)	-2.9%	---
10	Big Falls	On- & Off-Sale	---	205	328,478	150,302	178,176	190,543	58.0%	(12,367)	2,204	---	(10,163)	-3.1%	10,000
11	Littlefork	On- & Off-Sale	---	606	264,273	142,309	121,964	155,426	58.8%	(33,462)	1,527	---	(31,935)	-12.1%	---
<b>Total for Region</b>				<b>18,386</b>	<b>\$14,892,660</b>	<b>\$9,801,147</b>	<b>\$5,091,513</b>	<b>\$4,041,974</b>	<b>27.1%</b>	<b>\$1,049,539</b>	<b>\$159,762</b>	<b>\$5,987</b>	<b>\$1,203,314</b>	<b>8.1%</b>	<b>\$412,586</b>

Footnotes:

[0] Information is taken from a cash receipts and disbursements statement.

[16] The enterprise operation was sold.

[32] The enterprise fund was not in operation.

[35] Unaudited numbers used; audited numbers used in previous year.

\* Net transfers are calculated by subtracting transfers in from transfers out. A positive amount indicates a greater level of transfers out than in.

**Table 13**  
**Comparison of City Liquor Store Operations - 2019**  
**Listed by Economic Development Region and City**  
**Ranked by Net Profit/(Loss) as a Percent of Sales by Type of Establishment**

Rank	Region and City	Type of Store	Footnotes	Population	Sales (\$)	Cost of Sales (\$)	Gross Profit (\$)	Operating			Nonoperating		Net Profit/(Loss)		Net Transfers*(\$)
								Expenses (\$)	Expenses as a Percent of Sales	Income/(Loss) (\$)	Revenues (\$)	Expenses (\$)	Amount (\$)	Percent of Sales	
Percent of Total MLS Operations					1.9%	4.0%	3.7%	4.7%	4.9%	4.0%	4.9%	0.5%	4.3%		2.0%
4 - West Central															
1	Perham	Off-Sale Only	---	3,392	3,501,832	2,512,596	989,236	534,237	15.3%	454,999	29,442	1,270	483,171	13.8%	199,250
2	Pelican Rapids	Off-Sale Only	---	2,561	1,412,092	997,038	415,054	209,116	14.8%	205,938	2,043	14,649	193,332	13.7%	32,829
3	Detroit Lakes	Off-Sale Only	---	9,744	7,438,518	5,475,713	1,962,805	950,608	12.8%	1,012,197	109,648	120,651	1,001,194	13.5%	560,000
4	Fergus Falls	Off-Sale Only	---	13,766	6,305,715	4,421,945	1,883,770	1,138,843	18.1%	744,927	37,845	---	782,772	12.4%	589,788
5	Glenwood	Off-Sale Only	---	2,579	1,509,587	1,129,969	379,618	221,939	14.7%	157,679	3,619	---	161,298	10.7%	60,000
6	Morris	Off-Sale Only	---	5,498	2,142,523	1,655,473	487,050	335,897	15.7%	151,153	18,573	---	169,726	7.9%	132,300
7	Vergas	Off-Sale Only	---	364	598,425	447,799	150,626	107,288	17.9%	43,338	3,042	---	46,380	7.8%	40,000
8	Barnesville	Off-Sale Only	---	2,670	677,782	521,426	156,356	107,969	15.9%	48,387	2,183	---	50,570	7.5%	---
9	Alexandria	Off-Sale Only	---	14,156	6,257,906	4,817,566	1,440,340	989,311	15.8%	451,029	1,825	8,252	444,602	7.1%	225,000
10	Battle Lake	Off-Sale Only	---	935	1,651,567	1,204,043	447,524	350,944	21.2%	96,580	7,204	---	103,784	6.3%	95,000
11	Underwood	Off-Sale Only	---	359	618,843	452,053	166,790	130,367	21.1%	36,423	571	1,205	35,789	5.8%	25,000
12	Hawley	Off-Sale Only	---	2,240	1,234,653	899,136	335,517	291,710	23.6%	43,807	---	9,204	34,603	2.8%	8,000
13	Dalton	Off-Sale Only	---	249	256,578	189,277	67,301	63,757	24.8%	3,544	832	---	4,376	1.7%	---
14	Elizabeth	Off-Sale Only	---	167	415,344	313,005	102,339	103,600	24.9%	(1,261)	---	---	(1,261)	-0.3%	---
1	Ogema	On- & Off-Sale	[0]	175	380,641	171,228	209,413	141,502	37.2%	67,911	6,107	---	74,018	19.4%	5,000
2	Lake Park	On- & Off-Sale	---	802	856,420	490,381	366,039	309,547	36.1%	56,492	3,580	---	60,072	7.0%	---
3	Brandon	On- & Off-Sale	---	492	522,815	291,759	231,056	214,280	41.0%	16,776	11,311	---	28,087	5.4%	11,776
4	Osakis	On- & Off-Sale	[0]	1,773	784,905	498,066	286,839	268,768	34.2%	18,071	22,995	---	41,066	5.2%	---
5	New York Mills	On- & Off-Sale	---	1,228	644,026	403,888	240,138	217,230	33.7%	22,908	4,607	---	27,515	4.3%	24,000
6	Hitterdal	On- & Off-Sale	---	201	415,223	208,846	206,377	188,846	45.5%	17,531	---	---	17,531	4.2%	---
7	Millerville	On- & Off-Sale	---	106	324,766	172,455	152,311	143,402	44.2%	8,909	2,254	---	11,163	3.4%	---
8	Ulen	On- & Off-Sale	---	551	384,314	180,515	203,799	191,968	50.0%	11,831	442	---	12,273	3.2%	---

Footnotes:

[0] Information is taken from a cash receipts and disbursements statement.

[16] The enterprise operation was sold.

[32] The enterprise fund was not in operation.

[35] Unaudited numbers used; audited numbers used in previous year.

\* Net transfers are calculated by subtracting transfers in from transfers out. A positive amount indicates a greater level of transfers out than in.

**Table 13**  
**Comparison of City Liquor Store Operations - 2019**  
**Listed by Economic Development Region and City**  
**Ranked by Net Profit/(Loss) as a Percent of Sales by Type of Establishment**

Rank	Region and City	Type of Store	Footnotes	Population	Sales (\$)	Cost of Sales (\$)	Gross Profit (\$)	Operating			Nonoperating		Net Profit/(Loss)		Net Transfers* (\$)
								Expenses (\$)	Percent of Sales	Income/ (Loss) (\$)	Revenues (\$)	Expenses (\$)	Amount (\$)	Percent of Sales	
9	Wolf Lake	On- & Off-Sale	---	60	364,472	183,056	181,416	191,984	52.7%	(10,568)	12,384	---	1,816	0.5%	(1,058)
10	Miltona	On- & Off-Sale	---	426	655,126	366,576	288,550	286,028	43.7%	2,522	3	---	2,525	0.4%	---
11	Callaway	On- & Off-Sale	---	229	439,154	207,938	231,216	233,701	53.2%	(2,485)	414	---	(2,071)	-0.5%	19,980
12	Frazee	On- & Off-Sale	---	1,404	609,345	411,683	197,662	212,110	34.8%	(14,448)	132	---	(14,316)	-2.3%	---
<b>Total for Region</b>				<b>66,127</b>	<b>\$40,402,572</b>	<b>\$28,623,430</b>	<b>\$11,779,142</b>	<b>\$8,134,952</b>	<b>20.1%</b>	<b>\$3,644,190</b>	<b>\$281,056</b>	<b>\$155,231</b>	<b>\$3,770,015</b>	<b>9.3%</b>	<b>\$2,026,865</b>
<b>Percent of Total MLS Operations</b>				<b>6.8%</b>	<b>10.9%</b>	<b>10.8%</b>	<b>10.9%</b>	<b>9.9%</b>		<b>14.1%</b>	<b>8.7%</b>	<b>12.0%</b>	<b>13.5%</b>		<b>9.8%</b>
<b>5 - North Central</b>															
1	Long Prairie	Off-Sale Only	---	3,367	1,741,049	1,363,666	377,383	262,073	15.1%	115,310	5,414	---	120,724	6.9%	114,833
2	Wadena	Off-Sale Only	---	4,200	2,195,834	1,658,551	537,283	396,984	18.1%	140,299	10,316	---	150,615	6.9%	217,700
3	Walker	Off-Sale Only	---	913	972,085	712,912	259,173	207,065	21.3%	52,108	1,400	---	53,508	5.5%	74,241
1	Longville	On- & Off-Sale	---	161	1,759,132	1,064,842	694,290	440,445	25.0%	253,845	457	---	254,302	14.5%	60,000
2	Eagle Bend	On- & Off-Sale	---	515	282,614	147,506	135,108	131,934	46.7%	3,174	20,139	---	23,313	8.2%	678
3	Nisswa	On- & Off-Sale	---	2,096	4,189,477	2,739,654	1,449,823	1,116,263	26.6%	333,560	3,348	---	336,908	8.0%	235,000
4	Verndale	On- & Off-Sale	---	577	317,155	164,973	152,182	128,010	40.4%	24,172	299	190	24,281	7.7%	---
5	Randall	On- & Off-Sale	---	629	690,430	454,664	235,766	210,285	30.5%	25,481	13,315	---	38,796	5.6%	29,000
6	Fifty Lakes	On- & Off-Sale	---	407	622,602	309,200	313,402	276,923	44.5%	36,479	---	6,091	30,388	4.9%	10,036
7	Sebeka	On- & Off-Sale	---	684	538,495	306,050	232,445	213,930	39.7%	18,515	---	128	18,387	3.4%	---
8	Browerville	On- & Off-Sale	---	784	543,506	313,786	229,720	225,685	41.5%	4,035	14,355	---	18,390	3.4%	9,000
9	Hackensack	On- & Off-Sale	---	322	1,302,852	938,633	364,219	341,141	26.2%	23,078	11,079	5,610	28,547	2.2%	(20,000)
10	Remer	On- & Off-Sale	---	408	756,637	566,546	190,091	197,997	26.2%	(7,906)	7,373	---	(533)	-0.1%	2,500
11	Menahga	On- & Off-Sale	---	1,329	851,978	588,040	263,938	315,158	37.0%	(51,220)	4,707	---	(46,513)	-5.5%	---
12	Clarissa	On- & Off-Sale	---	661	386,519	229,914	156,605	210,615	54.5%	(54,010)	9,442	---	(44,568)	-11.5%	---

Footnotes:

[0] Information is taken from a cash receipts and disbursements statement.

[16] The enterprise operation was sold.

[32] The enterprise fund was not in operation.

[35] Unaudited numbers used; audited numbers used in previous year.

\* Net transfers are calculated by subtracting transfers in from transfers out. A positive amount indicates a greater level of transfers out than in.

**Table 13**  
**Comparison of City Liquor Store Operations - 2019**  
**Listed by Economic Development Region and City**  
**Ranked by Net Profit/(Loss) as a Percent of Sales by Type of Establishment**

Rank	Region and City	Type of Store	Footnotes	Population	Sales (\$)	Cost of Sales (\$)	Gross Profit (\$)	Operating			Nonoperating		Net Profit/(Loss)		Net Transfers*(\$)	
								Expenses (\$)	Expenses as a Percent of Sales	Income/(Loss) (\$)	Revenues (\$)	Expenses (\$)	Amount (\$)	Percent of Sales		
	Total for Region				17,053	\$17,150,365	\$11,558,937	\$5,591,428	\$4,674,508	27.3%	\$916,920	\$101,644	\$12,019	\$1,006,545	5.9%	\$732,988
	Percent of Total MLS Operations				1.8%	4.6%	4.4%	5.2%	5.7%		3.5%	3.1%	0.9%	3.6%		3.5%
6E - Southwest Central																
1	Glencoe	Off-Sale Only	---	5,607	2,042,822	1,486,659	556,163	335,692	16.4%	220,471	278	15,467	205,282	10.0%	170,000	
2	Hutchinson	Off-Sale Only	---	14,282	6,369,978	4,919,604	1,450,374	893,155	14.0%	557,219	3,128	9,825	550,522	8.6%	500,000	
3	Litchfield	Off-Sale Only	---	6,786	2,646,060	2,017,146	628,914	427,229	16.1%	201,685	3,645	---	205,330	7.8%	246,635	
4	Darwin	Off-Sale Only	---	353	644,099	518,290	125,809	102,116	15.9%	23,693	1,316	---	25,009	3.9%	---	
5	Olivia	Off-Sale Only	---	2,428	961,570	714,852	246,718	227,618	23.7%	19,100	7,907	---	27,007	2.8%	---	
6	Dassel	Off-Sale Only	---	1,498	1,250,914	957,615	293,299	257,397	20.6%	35,902	---	9,293	26,609	2.1%	---	
1	Silver Lake	On- & Off-Sale	---	798	543,366	289,041	254,325	253,454	46.6%	871	21,157	2,359	19,669	3.6%	10,702	
2	Buffalo Lake	On- & Off-Sale	---	671	429,445	225,364	204,081	199,661	46.5%	4,420	11,077	---	15,497	3.6%	---	
3	Sacred Heart	On- & Off-Sale	---	501	543,137	298,009	245,128	291,421	53.7%	(46,293)	17,857	---	(28,436)	-5.2%	---	
4	Fairfax	On- & Off-Sale	[16]	1,147	120,248	52,885	67,363	70,780	58.9%	(3,417)	2,664	69,487	(70,240)	-58.4%	98,238	
	Total for Region				34,071	\$15,551,639	\$11,479,465	\$4,072,174	\$3,058,523	19.7%	\$1,013,651	\$69,029	\$106,431	\$976,249	6.3%	\$1,025,575
	Percent of Total MLS Operations				3.5%	4.2%	4.3%	3.8%	3.7%		3.9%	2.1%	8.2%	3.5%		4.9%
6W - Upper Southwest																
1	Montevideo	Off-Sale Only	---	5,246	2,236,332	1,657,279	579,053	391,397	17.5%	187,656	4,464	---	192,120	8.6%	100,000	
2	Granite Falls	Off-Sale Only	---	2,747	1,179,688	874,374	305,314	228,954	19.4%	76,360	15,059	4,291	87,128	7.4%	68,275	
3	Madison	Off-Sale Only	---	1,447	419,133	305,661	113,472	91,698	21.9%	21,774	1,421	---	23,195	5.5%	20,000	
4	Appleton	Off-Sale Only	---	1,355	574,705	408,841	165,864	146,751	25.5%	19,113	---	68	19,045	3.3%	---	
5	Dawson	Off-Sale Only	---	1,448	459,399	323,120	136,279	141,744	30.9%	(5,465)	1,616	---	(3,849)	-0.8%	---	

Footnotes:

[0] Information is taken from a cash receipts and disbursements statement.

[16] The enterprise operation was sold.

[32] The enterprise fund was not in operation.

[35] Unaudited numbers used; audited numbers used in previous year.

\* Net transfers are calculated by subtracting transfers in from transfers out. A positive amount indicates a greater level of transfers out than in.

**Table 13**  
**Comparison of City Liquor Store Operations - 2019**  
**Listed by Economic Development Region and City**  
**Ranked by Net Profit/(Loss) as a Percent of Sales by Type of Establishment**

Rank	Region and City	Type of Store	Footnotes	Population	Sales (\$)	Cost of Sales (\$)	Gross Profit (\$)	Operating			Nonoperating		Net Profit/(Loss)		Net Transfers* (\$)
								Expenses (\$)	Expenses as a Percent of Sales	Income/ (Loss) (\$)	Revenues (\$)	Expenses (\$)	Amount (\$)	Percent of Sales	
1	Benson	On- & Off-Sale	---	3,158	1,152,113	771,564	380,549	350,408	30.4%	30,141	33,405	---	63,546	5.5%	80,000
2	De Graff	On- & Off-Sale	---	119	346,425	149,049	197,376	226,455	65.4%	(29,079)	36,263	543	6,641	1.9%	---
3	Boyd	On- & Off-Sale	---	154	539,748	300,002	239,746	264,331	49.0%	(24,585)	21,899	10,497	(13,183)	-2.4%	---
4	Hanley Falls	On- & Off-Sale	---	273	216,769	116,033	100,736	117,522	54.2%	(16,786)	7,775	660	(9,671)	-4.5%	(4,987)
<b>Total for Region</b>				<b>15,947</b>	<b>\$7,124,312</b>	<b>\$4,905,923</b>	<b>\$2,218,389</b>	<b>\$1,959,260</b>	<b>27.5%</b>	<b>\$259,129</b>	<b>\$121,902</b>	<b>\$16,059</b>	<b>\$364,972</b>	<b>5.1%</b>	<b>\$263,288</b>
<b>Percent of Total MLS Operations</b>				<b>1.6%</b>	<b>1.9%</b>	<b>1.9%</b>	<b>2.1%</b>	<b>2.4%</b>		<b>1.0%</b>	<b>3.8%</b>	<b>1.2%</b>	<b>1.3%</b>		<b>1.3%</b>
<b>7E - East Central</b>															
1	Princeton	Off-Sale Only	---	4,772	4,365,392	3,318,572	1,046,820	616,524	14.1%	430,296	77,577	---	507,873	11.6%	162,270
2	Pine City	Off-Sale Only	---	3,281	2,021,200	1,463,300	557,900	337,465	16.7%	220,435	4,977	---	225,412	11.2%	160,000
3	Mora	Off-Sale Only	---	3,615	3,402,053	2,503,878	898,175	512,727	15.1%	385,448	6,247	35,750	355,945	10.5%	299,345
4	Isanti	Off-Sale Only	---	6,233	3,106,770	2,270,724	836,046	553,910	17.8%	282,136	13,233	---	295,369	9.5%	350,000
5	Cambridge	Off-Sale Only	---	9,249	5,909,037	4,441,132	1,467,905	936,787	15.9%	531,118	17,979	---	549,097	9.3%	549,000
6	Milaca	Off-Sale Only	---	2,904	2,343,421	1,762,381	581,040	437,252	18.7%	143,788	16,341	---	160,129	6.8%	65,000
7	Braham	Off-Sale Only	---	1,827	1,571,171	1,179,874	391,297	315,560	20.1%	75,737	116,899	111,498	81,138	5.2%	35,000
8	North Branch	Off-Sale Only	---	10,918	3,461,972	2,531,689	930,283	928,611	26.8%	1,672	344	1,217	799	-	799
1	Stacy	On- & Off-Sale	---	1,527	3,388,950	2,250,418	1,138,532	847,552	25.0%	290,980	35,435	25,895	300,520	8.9%	114,223
2	Hinckley	On- & Off-Sale	---	1,909	2,956,822	2,008,437	948,385	705,906	23.9%	242,479	3,375	11,875	233,979	7.9%	123,204
3	Lindstrom	On- & Off-Sale	---	4,704	2,700,586	1,797,570	903,016	753,997	27.9%	149,019	60,744	---	209,763	7.8%	188,330
4	Finlayson	On- & Off-Sale	---	305	823,407	385,080	438,327	366,773	44.5%	71,554	115	8,246	63,423	7.7%	40,000
5	Foreston	On- & Off-Sale	[35]	536	440,376	196,982	243,394	230,064	52.2%	13,330	15,456	---	28,786	6.5%	7,174
6	Ogilvie	On- & Off-Sale	---	359	632,309	343,221	289,088	305,013	48.2%	(15,925)	829	---	(15,096)	-2.4%	---
7	Isle	On- & Off-Sale	[35]	779	870,981	580,410	290,571	382,433	43.9%	(91,862)	34,455	---	(57,407)	-6.6%	---

Footnotes:

[0] Information is taken from a cash receipts and disbursements statement.

[16] The enterprise operation was sold.

[32] The enterprise fund was not in operation.

[35] Unaudited numbers used; audited numbers used in previous year.

\* Net transfers are calculated by subtracting transfers in from transfers out. A positive amount indicates a greater level of transfers out than in.

**Table 13**  
**Comparison of City Liquor Store Operations - 2019**  
**Listed by Economic Development Region and City**  
**Ranked by Net Profit/(Loss) as a Percent of Sales by Type of Establishment**

Rank	Region and City	Type of Store	Footnotes	Population	Sales (\$)	Cost of Sales (\$)	Gross Profit (\$)	Operating			Nonoperating		Net Profit/(Loss)		Net Transfers*(\$)	
								Expenses (\$)	Expenses as a Percent of Sales	Income/(Loss) (\$)	Revenues (\$)	Expenses (\$)	Amount (\$)	Percent of Sales		
	Total for Region				52,918	\$37,994,447	\$27,033,668	\$10,960,779	\$8,230,574	21.7%	\$2,730,205	\$404,006	\$194,481	\$2,939,730	7.7%	\$2,094,345
	Percent of Total MLS Operations				5.4%	10.2%	10.2%	10.1%	10.0%		10.5%	12.4%	15.0%	10.5%		10.1%
7W - Central																
1	Elk River	Off-Sale Only	---	25,243	7,617,790	5,399,897	2,217,893	1,372,517	18.0%	845,376	221,617	---	1,066,993	14.0%	714,855	
2	Monticello	Off-Sale Only	---	13,886	6,377,457	4,717,441	1,660,016	866,171	13.6%	793,845	52,585	---	846,430	13.3%	2,100,000	
3	Buffalo	Off-Sale Only	---	16,558	5,632,510	4,105,425	1,527,085	884,935	15.7%	642,150	75,138	1,657	715,631	12.7%	475,000	
4	Big Lake	Off-Sale Only	---	11,551	4,446,011	3,251,322	1,194,689	731,682	16.5%	463,007	25,148	11,822	476,333	10.7%	600,000	
5	Delano	Off-Sale Only	---	6,282	2,984,486	2,153,810	830,676	575,335	19.3%	255,341	6,881	---	262,222	8.8%	100,000	
6	Sauk Rapids	Off-Sale Only	---	14,244	3,056,723	2,378,132	678,591	548,761	18.0%	129,830	33,714	---	163,544	5.4%	90,000	
7	Maple Lake	Off-Sale Only	---	2,161	1,712,448	1,302,956	409,492	360,417	21.0%	49,075	8,716	---	57,791	3.4%	25,000	
8	Paynesville	Off-Sale Only	---	2,530	1,523,697	1,192,882	330,815	302,111	19.8%	28,704	19,703	---	48,407	3.2%	37,500	
1	Gilman	On- & Off-Sale	---	235	373,500	164,563	208,937	203,074	54.4%	5,863	21,261	2,589	24,535	6.6%	---	
2	Holdingford	On- & Off-Sale	---	720	371,070	206,071	164,999	174,684	47.1%	(9,685)	29,755	---	20,070	5.4%	---	
3	Waverly	On- & Off-Sale	---	1,609	894,337	571,364	322,973	288,855	32.3%	34,118	334	---	34,452	3.9%	---	
4	Howard Lake	On- & Off-Sale	---	2,139	796,000	594,110	201,890	217,586	27.3%	(15,696)	536	---	(15,160)	-1.9%	---	
	Total for Region				97,158	\$35,786,029	\$26,037,973	\$9,748,056	\$6,526,128	18.2%	\$3,221,928	\$495,388	\$16,068	\$3,701,248	10.3%	\$4,142,355
	Percent of Total MLS Operations				10.0%	9.6%	9.9%	9.0%	8.0%		12.4%	15.3%	1.2%	13.3%		20.0%
8 - Southwest																
1	Pipestone	Off-Sale Only	---	4,162	1,638,152	1,179,850	458,302	252,554	15.4%	205,748	13,323	---	219,071	13.4%	122,039	
2	Marshall	Off-Sale Only	---	13,835	5,548,364	4,104,584	1,443,780	821,280	14.8%	622,500	36,221	70,494	588,227	10.6%	225,000	
3	Worthington	Off-Sale Only	---	13,522	4,403,405	3,278,462	1,124,943	746,127	16.9%	378,816	9,950	83,662	305,104	6.9%	275,000	
4	Luverne	Off-Sale Only	---	4,746	1,435,676	1,055,863	379,813	301,815	21.0%	77,998	18,213	---	96,211	6.7%	45,000	

Footnotes:

[0] Information is taken from a cash receipts and disbursements statement.

[16] The enterprise operation was sold.

[32] The enterprise fund was not in operation.

[35] Unaudited numbers used; audited numbers used in previous year.

\* Net transfers are calculated by subtracting transfers in from transfers out. A positive amount indicates a greater level of transfers out than in.



**Table 13**  
**Comparison of City Liquor Store Operations - 2019**  
**Listed by Economic Development Region and City**  
**Ranked by Net Profit/(Loss) as a Percent of Sales by Type of Establishment**

Rank	Region and City	Type of Store	Footnotes	Population	Sales (\$)	Cost of Sales (\$)	Gross Profit (\$)	Operating			Nonoperating		Net Profit/(Loss)		Net Transfers* (\$)
								Expenses (\$)	Percent of Sales	Income/ (Loss) (\$)	Revenues (\$)	Expenses (\$)	Amount (\$)	Percent of Sales	
5	Windom	Off-Sale Only	---	4,514	2,054,756	1,508,025	546,731	420,039	20.4%	126,692	6,716	---	133,408	6.5%	100,000
6	Jackson	Off-Sale Only	---	3,386	1,246,525	902,944	343,581	265,565	21.3%	78,016	3,039	20,879	60,176	4.8%	41,000
7	Tracy	Off-Sale Only	---	2,116	676,111	458,739	217,372	185,142	27.4%	32,230	153	---	32,383	4.8%	---
8	Lakefield	Off-Sale Only	---	1,697	549,469	402,846	146,623	135,555	24.7%	11,068	11,696	---	22,764	4.1%	6,000
9	Redwood Falls	Off-Sale Only	---	5,236	2,209,310	1,652,339	556,971	486,508	22.0%	70,463	16,827	8,187	79,103	3.6%	120,000
1	Heron Lake	On- & Off-Sale	---	667	379,984	180,086	199,898	143,628	37.8%	56,270	1,182	---	57,452	15.1%	---
2	Hadley	On- & Off-Sale	---	58	272,347	118,834	153,513	145,346	53.4%	8,167	17,319	---	25,486	9.4%	---
3	Avoca	On- & Off-Sale	---	136	224,007	98,438	125,569	120,180	53.7%	5,389	12,485	3,351	14,523	6.5%	23,889
4	Balaton	On- & Off-Sale	---	633	350,130	207,744	142,386	139,765	39.9%	2,621	2,609	---	5,230	1.5%	1
5	Vesta	On- & Off-Sale	[32]	295	---	---	---	---	---	---	---	---	---	---	(10,673)
6	Okabena	On- & Off-Sale	---	200	260,135	126,181	133,954	138,021	53.1%	(4,067)	---	---	(4,067)	-1.6%	---
7	Ivanhoe	On- & Off-Sale	---	550	608,856	390,880	217,976	232,563	38.2%	(14,587)	135	80	(14,532)	-2.4%	106,500
8	Walnut Grove	On- & Off-Sale	---	816	419,089	194,557	224,532	240,559	57.4%	(16,027)	2,605	928	(14,350)	-3.4%	---
9	Russell	On- & Off-Sale	---	324	247,408	124,253	123,155	140,913	57.0%	(17,758)	817	---	(16,941)	-6.8%	---
<b>Total for Region</b>				<b>56,893</b>	<b>\$22,523,724</b>	<b>\$15,984,625</b>	<b>\$6,539,099</b>	<b>\$4,915,560</b>	<b>21.8%</b>	<b>\$1,623,539</b>	<b>\$153,290</b>	<b>\$187,581</b>	<b>\$1,589,248</b>	<b>7.1%</b>	<b>\$1,053,756</b>
<b>Percent of Total MLS Operations</b>				<b>5.9%</b>	<b>6.1%</b>	<b>6.1%</b>	<b>6.1%</b>	<b>6.0%</b>		<b>6.3%</b>	<b>4.7%</b>	<b>14.5%</b>	<b>5.7%</b>		<b>5.1%</b>
<b>9 - South Central</b>															
1	Fairmont	Off-Sale Only	---	10,299	3,858,216	2,685,515	1,172,701	595,170	15.4%	577,531	57,861	---	635,392	16.5%	513,000
2	Saint James	Off-Sale Only	---	4,551	928,340	623,338	305,002	213,157	23.0%	91,845	14,081	---	105,926	11.4%	115,424
3	Blue Earth	Off-Sale Only	---	3,180	1,655,345	1,237,855	417,490	349,592	21.1%	67,898	22,599	---	90,497	5.5%	100,000
4	Madelia	Off-Sale Only	---	2,296	609,322	452,802	156,520	144,800	23.8%	11,720	3,067	---	14,787	2.4%	---
5	Wells	Off-Sale Only	---	2,228	825,435	629,178	196,257	217,089	26.3%	(20,832)	11,471	26,067	(35,428)	-4.3%	---
6	Kiester	Off-Sale Only	---	469	175,921	128,939	46,982	60,359	34.3%	(13,377)	3,387	500	(10,490)	-6.0%	(5,650)

Footnotes:

[0] Information is taken from a cash receipts and disbursements statement.

[16] The enterprise operation was sold.

[32] The enterprise fund was not in operation.

[35] Unaudited numbers used; audited numbers used in previous year.

\* Net transfers are calculated by subtracting transfers in from transfers out. A positive amount indicates a greater level of transfers out than in.

**Table 13**  
**Comparison of City Liquor Store Operations - 2019**  
**Listed by Economic Development Region and City**  
**Ranked by Net Profit/(Loss) as a Percent of Sales by Type of Establishment**

Rank	Region and City	Type of Store	Footnotes	Population	Sales (\$)	Cost of Sales (\$)	Gross Profit (\$)	Operating			Nonoperating		Net Profit/(Loss)		Net Transfers*(\$)
								Expenses (\$)	Expenses as a Percent of Sales	Income/(Loss) (\$)	Revenues (\$)	Expenses (\$)	Amount (\$)	Percent of Sales	
7	Butterfield	Off-Sale Only	---	566	198,739	146,088	52,651	79,204	39.9%	(26,553)	2,846	---	(23,707)	-11.9%	---
8	Elmore	Off-Sale Only	---	580	122,042	91,405	30,637	47,880	39.2%	(17,243)	---	167	(17,410)	-14.3%	---
1	Mapleton	On- & Off-Sale	---	1,734	598,359	337,575	260,784	245,715	41.1%	15,069	52,069	---	67,138	11.2%	30,000
2	Le Center	On- & Off-Sale	---	2,567	854,942	594,647	260,295	296,287	34.7%	(35,992)	111,928	3,834	72,102	8.4%	45,000
3	Lewisville	On- & Off-Sale	---	240	167,339	89,820	77,519	92,816	55.5%	(15,297)	28,150	---	12,853	7.7%	---
4	Cleveland	On- & Off-Sale	---	748	217,427	117,706	99,721	131,423	60.4%	(31,702)	34,168	---	2,466	1.1%	---
5	Hanska	On- & Off-Sale	---	363	248,606	144,709	103,897	115,419	46.4%	(11,522)	9,574	329	(2,277)	-0.9%	---
6	Sherburn	On- & Off-Sale	---	1,050	875,406	518,776	356,630	381,312	43.6%	(24,682)	---	---	(24,682)	-2.8%	---
<b>Total for Region</b>				<b>30,871</b>	<b>\$11,335,439</b>	<b>\$7,798,353</b>	<b>\$3,537,086</b>	<b>\$2,970,223</b>	<b>26.2%</b>	<b>\$566,863</b>	<b>\$351,201</b>	<b>\$30,897</b>	<b>\$887,167</b>	<b>7.8%</b>	<b>\$797,774</b>
<b>Percent of Total MLS Operations</b>				<b>3.2%</b>	<b>3.0%</b>	<b>3.0%</b>	<b>3.3%</b>	<b>3.6%</b>		<b>2.2%</b>	<b>10.8%</b>	<b>2.4%</b>	<b>3.2%</b>		<b>3.8%</b>
<b>10 - Southeast</b>															
1	Kasson	Off-Sale Only	---	6,549	1,553,101	1,190,355	362,746	286,123	18.4%	76,623	34,314	---	110,937	7.1%	16,000
2	Northfield	Off-Sale Only	---	20,494	2,911,168	2,161,857	749,311	642,436	22.1%	106,875	36,721	---	143,596	4.9%	50,000
3	Lonsdale	Off-Sale Only	---	4,270	1,641,479	1,267,923	373,556	311,056	18.9%	62,500	2,130	---	64,630	3.9%	2,500
4	Caledonia	Off-Sale Only	---	2,837	758,554	568,307	190,247	179,339	23.6%	10,908	784	---	11,692	1.5%	---
1	Mazeppa	On- & Off-Sale	---	873	575,565	330,648	244,917	215,658	37.5%	29,259	28,217	3,532	53,944	9.4%	---
2	Medford	On- & Off-Sale	---	1,281	376,409	188,646	187,763	175,954	46.7%	11,809	10,991	---	22,800	6.1%	---
3	Kenyon	On- & Off-Sale	---	1,836	844,711	556,222	288,489	269,840	31.9%	18,649	31,113	323	49,439	5.9%	20,000
4	Spring Grove	On- & Off-Sale	---	1,293	426,842	282,969	143,873	143,532	33.6%	341	5,438	---	5,779	1.4%	---
5	Plainview	On- & Off-Sale	---	3,392	1,095,565	706,432	389,133	424,540	38.8%	(35,407)	35,346	---	(61)	-	(972)
6	West Concord	On- & Off-Sale	---	774	228,698	140,540	88,158	114,840	50.2%	(26,682)	7,201	---	(19,481)	-8.5%	---

Footnotes:

[0] Information is taken from a cash receipts and disbursements statement.

[16] The enterprise operation was sold.

[32] The enterprise fund was not in operation.

[35] Unaudited numbers used; audited numbers used in previous year.

\* Net transfers are calculated by subtracting transfers in from transfers out. A positive amount indicates a greater level of transfers out than in.

**Table 13**  
**Comparison of City Liquor Store Operations - 2019**  
**Listed by Economic Development Region and City**  
**Ranked by Net Profit/(Loss) as a Percent of Sales by Type of Establishment**

Rank	Region and City	Type of Store	Footnotes	Population	Sales (\$)	Cost of Sales (\$)	Gross Profit (\$)	Operating			Nonoperating		Net Profit/(Loss)		Net Transfers* (\$)
								Expenses (\$)	Expenses as a Percent of Sales	Income/ (Loss) (\$)	Revenues (\$)	Expenses (\$)	Amount (\$)	Percent of Sales	
7	Ellendale	On- & Off-Sale	[16]	669	439,612	255,515	184,097	236,362	53.8%	(52,265)	29	47,904	(100,140)	-22.8%	10,933
<b>Total for Region</b>				<b>44,268</b>	<b>\$10,851,704</b>	<b>\$7,649,414</b>	<b>\$3,202,290</b>	<b>\$2,999,680</b>	<b>27.6%</b>	<b>\$202,610</b>	<b>\$192,284</b>	<b>\$51,759</b>	<b>\$343,135</b>	<b>3.2%</b>	<b>\$98,461</b>
<b>Percent of Total MLS Operations</b>				<b>4.6%</b>	<b>2.9%</b>	<b>2.9%</b>	<b>3.0%</b>	<b>3.7%</b>		<b>0.8%</b>	<b>5.9%</b>	<b>4.0%</b>	<b>1.2%</b>		<b>0.5%</b>
<b>11 - 7-County Twin Cities</b>															
1	Apple Valley	Off-Sale Only	---	54,400	9,886,580	6,935,517	2,951,063	1,691,424	17.1%	1,259,639	75,261	---	1,334,900	13.5%	660,000
2	Edina	Off-Sale Only	---	53,268	13,094,407	9,124,351	3,970,056	2,825,506	21.6%	1,144,550	67,304	21,129	1,190,725	9.1%	847,710
3	Mound	Off-Sale Only	---	9,447	3,093,819	2,262,396	831,423	570,552	18.4%	260,871	9,120	---	269,991	8.7%	175,695
4	Savage	Off-Sale Only	---	32,245	5,871,098	4,330,240	1,540,858	1,032,954	17.6%	507,904	1,843	807	508,940	8.7%	---
5	Fridley	Off-Sale Only	---	29,374	6,195,797	4,539,028	1,656,769	1,159,334	18.7%	497,435	10,123	---	507,558	8.2%	338,500
6	Eden Prairie	Off-Sale Only	---	64,567	10,977,643	7,843,984	3,133,659	2,379,148	21.7%	754,511	67,542	---	822,053	7.5%	800,000
7	Farmington	Off-Sale Only	---	23,123	5,608,012	4,183,615	1,424,397	1,073,621	19.1%	350,776	50,838	---	401,614	7.2%	134,088
8	Lakeville	Off-Sale Only	---	65,831	16,288,986	12,229,562	4,059,424	3,052,447	18.7%	1,006,977	115,053	---	1,122,030	6.9%	1,065,062
9	Richfield	Off-Sale Only	---	36,993	12,678,003	9,439,556	3,238,447	2,445,292	19.3%	793,155	44,147	---	837,302	6.6%	308,930
10	Saint Francis	Off-Sale Only	---	8,049	2,428,620	1,825,275	603,345	519,262	21.4%	84,083	54,280	---	138,363	5.7%	285,000
11	Columbia Heights	Off-Sale Only	---	21,124	8,914,878	6,686,021	2,228,857	1,725,057	19.4%	503,800	34,830	59,260	479,370	5.4%	145,400
12	Lexington	Off-Sale Only	---	2,356	3,202,202	2,425,556	776,646	617,095	19.3%	159,551	17,972	6,367	171,156	5.3%	120,000
13	Saint Anthony	Off-Sale Only	---	9,020	6,160,868	4,614,845	1,546,023	1,272,302	20.7%	273,721	20,757	172	294,306	4.8%	250,000
14	Anoka	Off-Sale Only	---	18,728	4,263,089	3,261,660	1,001,429	840,774	19.7%	160,655	33,519	---	194,174	4.6%	303,500
15	Robbinsdale	Off-Sale Only	---	14,741	4,146,188	3,013,430	1,132,758	1,038,615	25.0%	94,143	20,381	---	114,524	2.8%	175,000
16	Brooklyn Center	Off-Sale Only	---	32,722	6,855,696	5,008,694	1,847,002	1,647,164	24.0%	199,838	59,259	105,072	154,025	2.2%	325,487
1	Rogers	On- & Off-Sale	---	13,232	3,886,457	2,691,774	1,194,683	903,362	23.2%	291,321	30,814	---	322,135	8.3%	239,090

Footnotes:

[0] Information is taken from a cash receipts and disbursements statement.

[16] The enterprise operation was sold.

[32] The enterprise fund was not in operation.

[35] Unaudited numbers used; audited numbers used in previous year.

\* Net transfers are calculated by subtracting transfers in from transfers out. A positive amount indicates a greater level of transfers out than in.

**Table 13**  
**Comparison of City Liquor Store Operations - 2019**  
**Listed by Economic Development Region and City**  
**Ranked by Net Profit/(Loss) as a Percent of Sales by Type of Establishment**

Rank	Region and City	Type of Store	Footnotes	Population	Sales (\$)	Cost of Sales (\$)	Gross Profit (\$)	Operating		Income/ (Loss) (\$)	Nonoperating		Net Profit/(Loss)		Net Transfers*(\$)
								Expenses (\$)	Expenses as a Percent of Sales		Revenues (\$)	Expenses (\$)	Amount (\$)	Percent of Sales	
2	Wayzata	On- & Off-Sale	---	4,672	6,551,840	3,241,073	3,310,767	2,954,045	45.1%	356,722	56,220	112,899	300,043	4.6%	363,791
<b>Total for Region</b>				493,892	\$130,104,183	\$93,656,577	\$36,447,606	\$27,747,954	21.3%	\$8,699,652	\$769,263	\$305,706	\$9,163,209	7.0%	\$6,537,253
<b>Percent of Total MLS Operations</b>				50.9%	35.0%	35.5%	33.7%	33.8%		33.5%	23.7%	23.6%	32.9%		31.5%
<b>Off-Sale Only</b>				881,118	\$300,564,124	\$221,269,959	\$79,294,165	\$56,056,143	18.7%	\$23,238,022	\$2,107,597	\$978,070	\$24,367,549	8.1%	\$18,361,156
<b>On- &amp; Off-Sale</b>				89,883	\$71,573,234	\$42,845,313	\$28,727,921	\$26,030,338	36.4%	\$2,697,583	\$1,140,039	\$318,687	\$3,518,935	4.9%	\$2,399,612
<b>All Stores</b>				971,001	\$372,137,358	\$264,115,272	\$108,022,086	\$82,086,481	22.1%	\$25,935,605	\$3,247,636	\$1,296,757	\$27,886,484	7.5%	\$20,760,768

Footnotes:

[0] Information is taken from a cash receipts and disbursements statement.

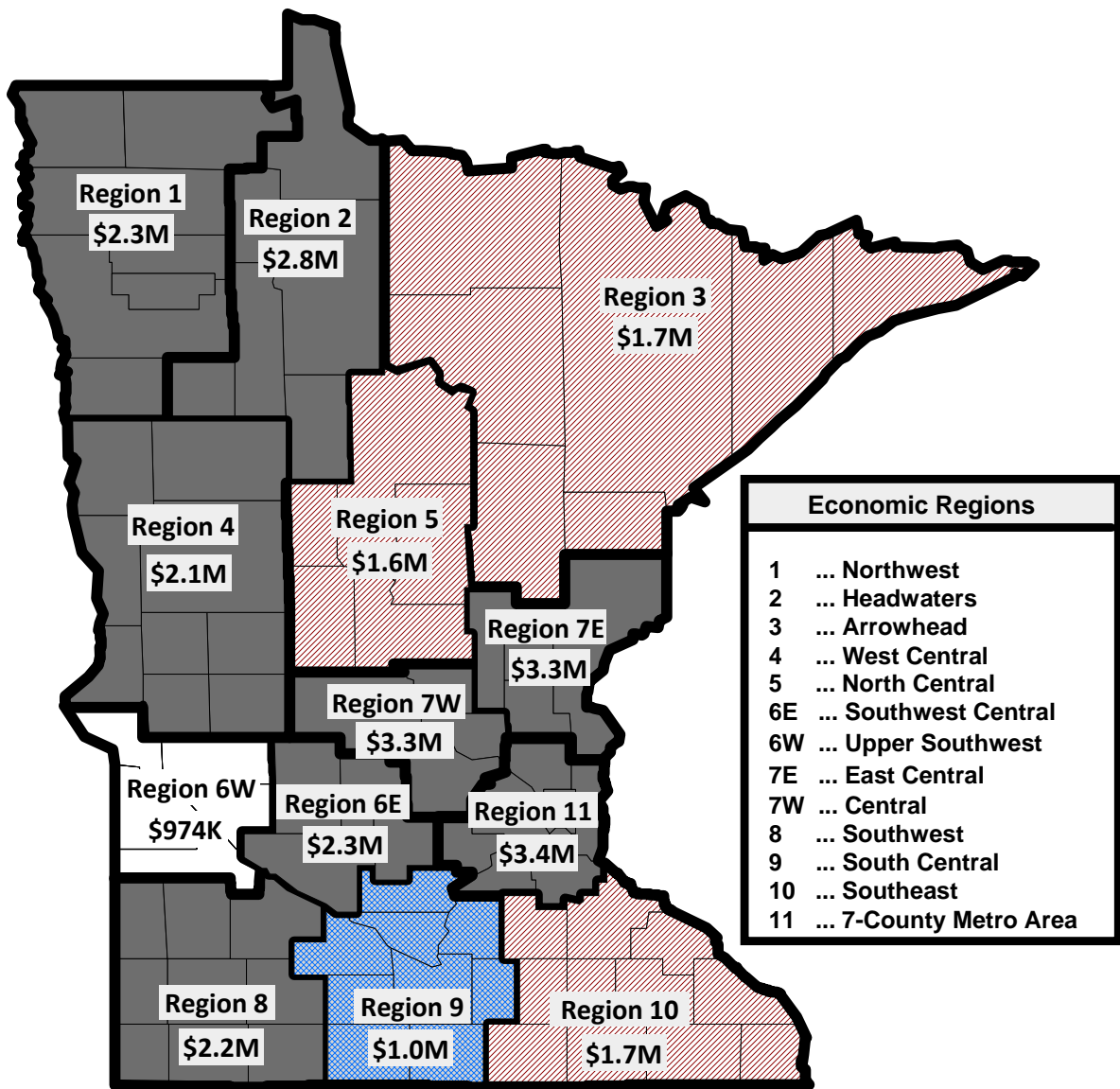
[16] The enterprise operation was sold.

[32] The enterprise fund was not in operation.

[35] Unaudited numbers used; audited numbers used in previous year.

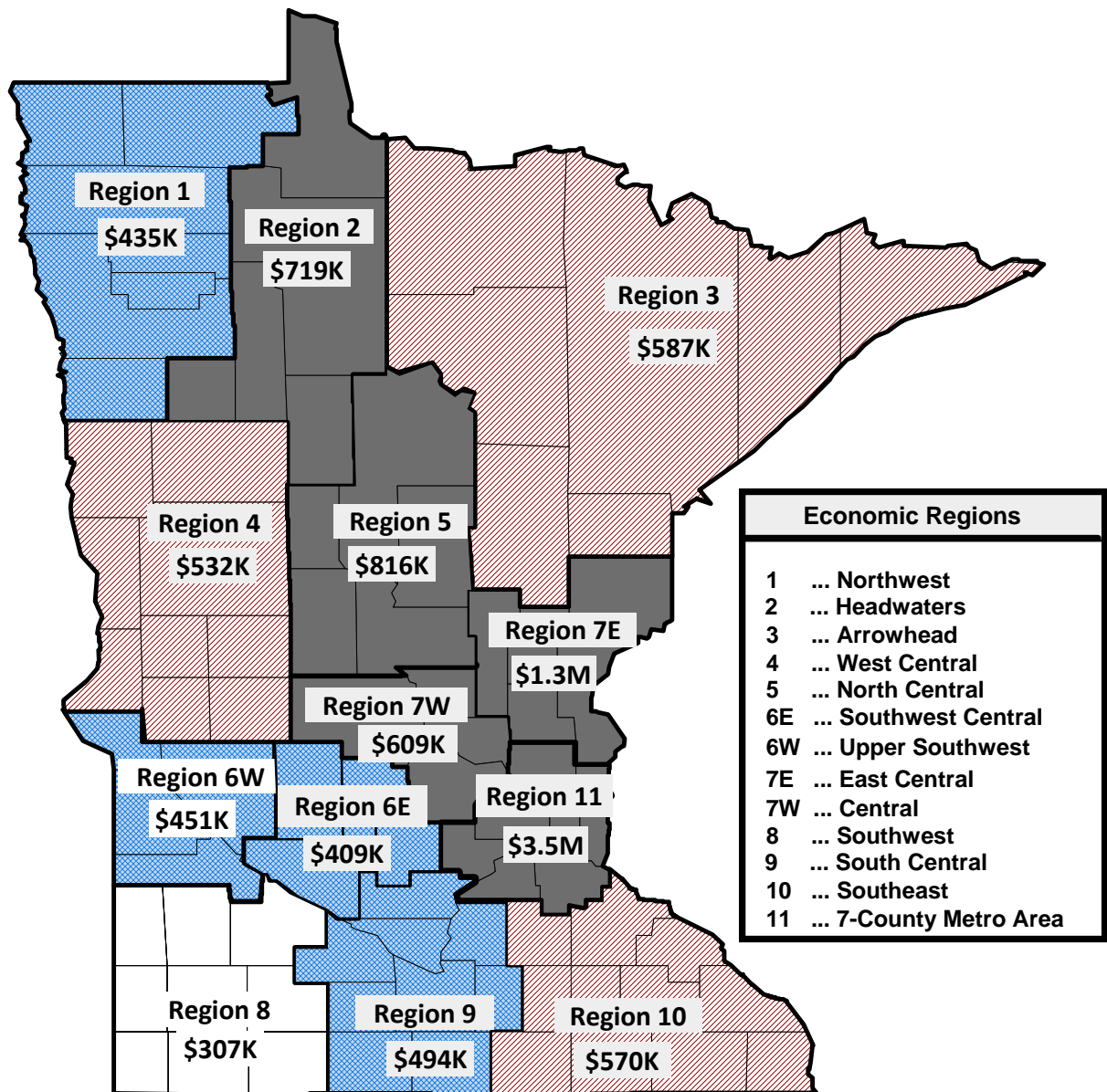
\* Net transfers are calculated by subtracting transfers in from transfers out. A positive amount indicates a greater level of transfers out than in.

**Figure 8**  
**2019 Average Sales Per Off-Sale Municipal Liquor**  
**Establishment by Economic Development Region**

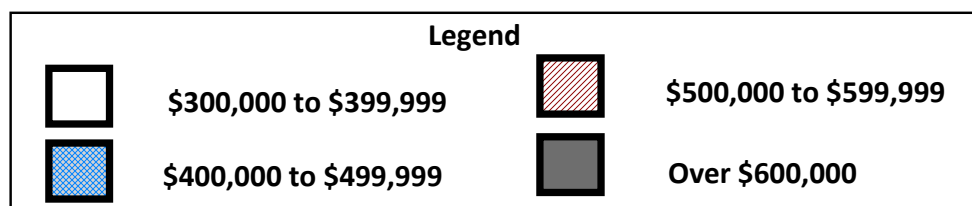


*\*All numbers are rounded.*

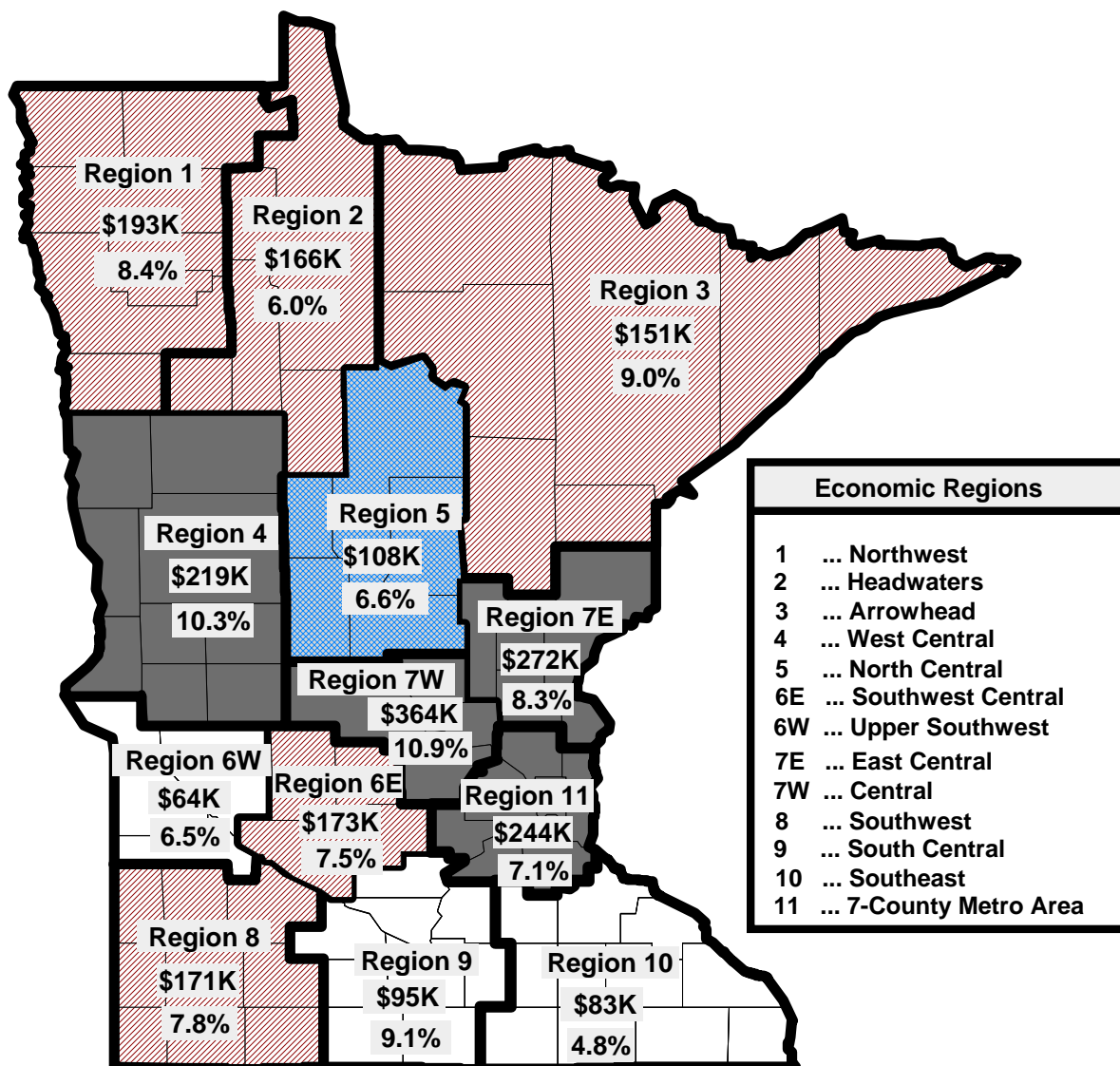
**Figure 9**  
**2019 Average Sales Per On-Sale Municipal Liquor**  
**Establishment by Economic Development Region**



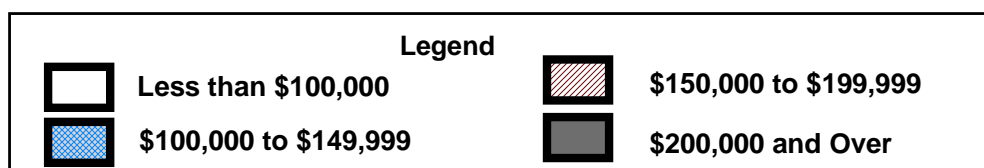
*\*All numbers are rounded.*



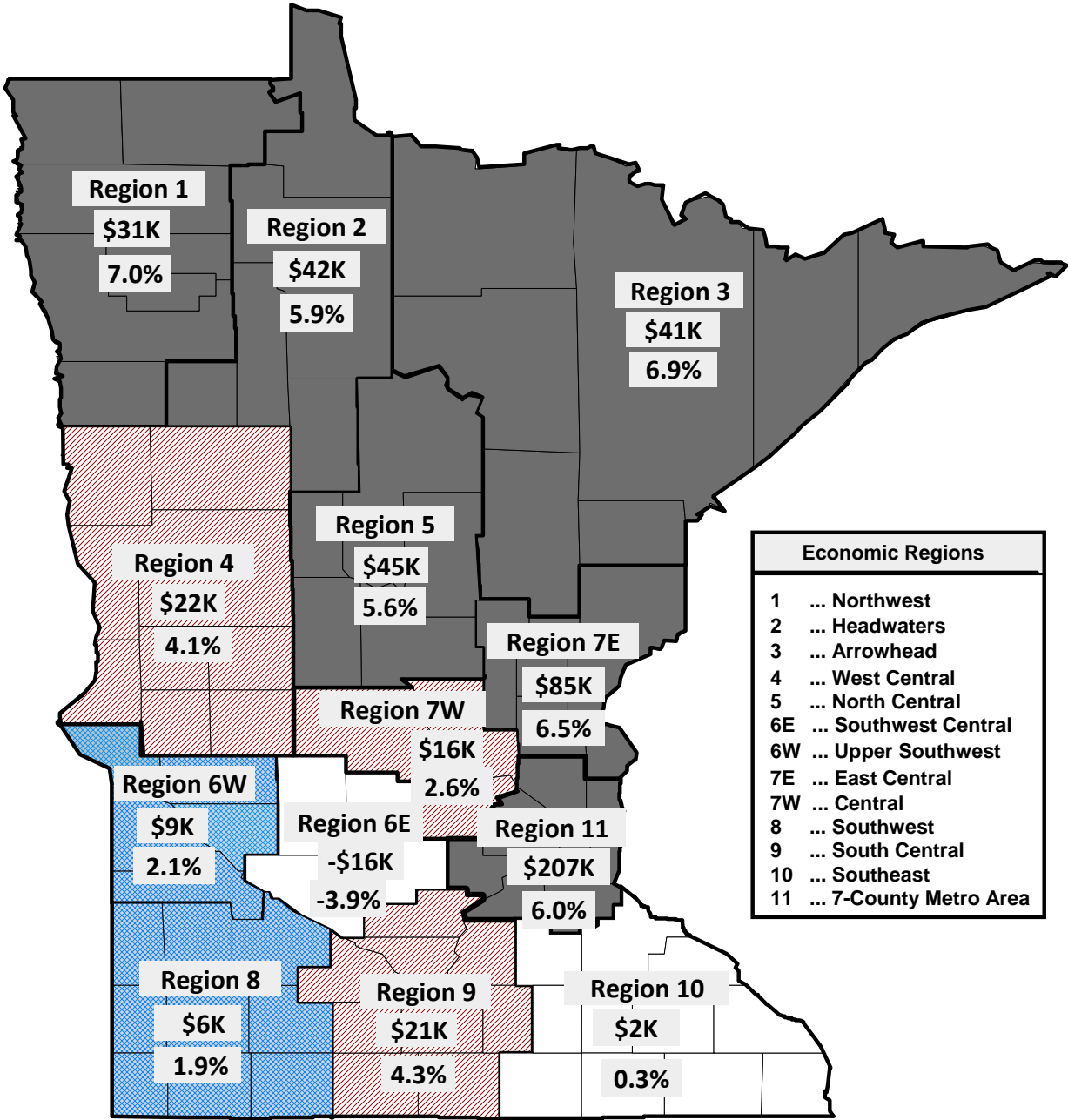
**Figure 10**  
**2019 Average Net Profit and Net Profit as a Percent of Sales**  
**Per Off-Sale Municipal Liquor Establishment**  
**by Economic Development Region**



*\*All numbers are rounded.*



**Figure 11**  
**2019 Average Net Profit and Net Profit as a Percent of Sales**  
**Per On-Sale Municipal Liquor Establishment**  
**by Economic Development Region**



*\*All Numbers are rounded.*

