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HENNEPIN COUNTY MINNESOTA

January 15, 2020

Hon. Dan D. Hall, Chair Senate Local Government Committee 3111 Minnesota Senate Building St. Paul, MN 55155 Hon. Mike Freiberg, Chair House Government Operations Committee 509 Rev. Dr. Martin Luther King Jr. Blvd. St. Paul, MN 55155

Dear Senate and House Committee Chairs:

Below please find a report (Part A) made pursuant to the reporting requirement of Minnesota Statute Section 383B.1511, subdivision 9, which requires Hennepin County to report biannually on its use of job order contracting. The report covers the 2018-2019 period.

Please note that since Hennepin County's authority to use job order contracting sunsetted on December 31, 2019, this will be the last report the county provides the chairs of the committees in the Senate and House of Representatives that have jurisdiction over local government operations.

Hennepin County chose not to request an extension of job order contracting authority because it found other statutory changes made since the 2016 authorization for job order contracting to be more useful in promoting the county's goal of increasing its contracts with small businesses, particularly for building construction projects.

Part B of the report below lists the small businesses that received contracts in 2018 and 2019 for county building construction projects pursuant to 2018 revisions to the general bidding statute (MN Stat. 471.345, subdivision 20), among other authorities. The significant level of small business participation in county building construction projects detailed in Part B reflects the priority Hennepin County attaches to contracting with small businesses.

Sincerely,

Yvonne Forsythe,

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Director of Purchasing & Contract Services

cc: Hennepin County Board of Commissioners
David J. Hough, Hennepin County Administrator



PART A

REPORT TO LEGISLATURE PURSUANT TO MINN. STAT. SECTION 383B.1511, SUBD.9

Background

Minn. Stat. section 383B.1511 authorizes Hennepin County to utilize an alternative procurement method known as Job Order Contracting. The same legislation also requires Hennepin County to make a report every two years thereafter describing any such uses of that authority. The report must be made to the chairs of the committees in the Senate and House of Representatives that have jurisdiction over local government operations.

Report for 2018 - 2019

Minn. Stat. section 383B.1511 was enacted during the 2016 legislative session. Hennepin County began the implementation process for this statute after the conclusion of the legislative session and began awarding projects under this authority in 2017. Five projects totaling \$838,098 were awarded in 2018. There were no JOC projects awarded in 2019. A list of all contractors qualified, as well as awarded contractors are listed below by name:

JOC Qualified Contractors

Aid Electrical Corporation
Climate Makers, Inc.
CoBeck Construction Co., LLC
Corval Constructors, Inc.
Covenant Electric, Inc.
Cy-Con, Inc.
Elliot Contracting Corporation
Northland Mechanical Contractors, Inc.
OlympiaTech Electrical Contractors,
Inc.
Premier Electric Corporation
Project One Construction, Inc.
Taraff Construction, Inc.
Tri Construction
United States Mechanical, Inc.

2018 Awarded Contractors

Cy-Con, Inc. (3 contracts)
Covenant Electric, Inc.
Northland Mechanical Contractors, Inc.

PART B

SMALL BUSINESS ENTERPRISE (SBE) FIRMS THAT RECEIVED CONTRACTS FOR BUILDING CONSTRUCTION PROJECTS IN 2018-2019

Background

Since 1996, Hennepin County has administered a Small Business Enterprise (SBE) Program to promote the inclusion of local small businesses in county contracts, as both prime and subcontractors. The SBE Program is incorporated into county procurement and contracting methods through contract goals for SBE prime and subcontractors and offering contract opportunities directly to SBE firms.

SBE Prime Contracts 2018-2019	
Total spent: \$14,939,410	
Action Construction Transportation	
Aid Electric Corporation	
American Liberty Construction, Inc.	
Apadana	
CoBeck Construction Co. LLC	
Covenant Electric Inc	
Dell-Comm, Inc.	
Iyawe & Associates	
JB Vang Construction, LLC	
JPMI Construction Co	
Loeffler Construction Consulting LLC	
Marge Magnuson Construction Co., Inc.	
Meisinger Construction Co, Inc.	
Noor Construction LLC	
Preferred Electric, Inc.	
Rainville-Carlson, Inc.	
Shaw-Lundquist Associates, Inc.	
Tarraf Construction, Inc.	
TRI-Construction, Inc.	
Universal Services Telecommunications Technicians Inc.	

SBE Subcontractor Contracts 2018-2019		
Total spent: \$4,830,938		
A & M Construction		
A.E. Conrad Company		
Acme Aqc. Co.		
Advanced Concrete Sawing Inc.		
Always Tile and Stone LLC		
Architectural Sales of Minnesota, Inc.		
Astro Engineering & Manufacturing, Inc.		
B & D Associates, Inc.		
Bald Eagle Erectors Inc		
Bartley Sales Co., Inc.		
Bogar Janitorial Maintenance & Construction Co., LLC		
Boone Container, Inc.		
Brite Lite Electric Co Inc		
Building Restoration Corporation		
C and S Management Company, Inc		
Camacho Contractors, Inc.		
Carciofini Company		
Casillas Glass, LLC		
Cedar Ridge Landscaping		
Color Works Painting & Decorating, Inc.		
Crawford Door Sales CoTwin Cities, Inc.		
Crossroad Construction, Inc.		
David Hardware, Inc.		
Davis Mechanical Systems Inc		
DMJ Asphalt, Inc.		
Dziedzic Caulking Inc		
Emerge Construction, LLC		
Empirehouse Inc		
EnviroBate		
Estro Electric Company		
Everest Cleaning Systems, LLC		
Frida Drywall Systems LLC		
Frontier Fire Protection Inc		
Go Fetsch Mechanical LLC		
Gorman Surveying, Inc.		
Griggs Companies Inc		
Gunnar Electric Inc		
Hansen Thorp Pellinen Olson, Inc.		
Homeco Insulation Inc		
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SBE Subcontractor Contracts 2018-2019, continued	
Innovative Building Concepts, LLC	
Innovative Surfaces	
J & J Holdings LLC	
Kamish Excavating, Inc.	
KE Marsh Construction LLC	
Kirtland Inc.	
KMH Erectors, Inc.	
Kremer & Davis Inc	
Kustom Blinds & Draperies, Inc.	
KW Specialty Services,LLC	
Lacy Mechanical LLC	
Lakes Area Electric Inc.	
Lifesaver Fire Protection LLC	
Lloyd's Construction Services, Inc.	
MAG Mechanical, LLC	
Manor Electric, Inc	
Mavo Systems	
Metro Erectors Inc	
Meyer Companies, Inc.	
Midstate Crane Service, Inc.	
Minneapolis Glass Company	
Minnesota Acoustics, Inc.	
Minnesota Utilities & Excavating, LLC	
Modern Control and Integration LLC	
Modern Electrical Solutions, Inc.	
Nardini Fire Equipment Company, Inc.	
North Country Concrete, Inc.	
Omni Pro	
Orientations Inc.	
Painting by Nakasone Inc	
Patriot Erectors, Inc.	
Performance Foam Insulation ,	
Petersen Commercial Cleaning	
Pete's Water & Sewer, Inc (inactive acct)	
Pinnacle Wall Systems	
Prestige Drywall, Inc.	
Prime Construction Solutions	
Prindle Painting Inc	
Progressive Building Systems, Ltd.	
Quality Cutting & Coring, Inc.	

SBE Subcontractor Contracts 2018-2019, continued		
Quality Drywall Midwest Inc.		
S.A. Jordan Construction Inc.		
Scaffold Service, Inc.		
See Bee Glass		
Semple Excavating, Inc.		
Shield Fire Protection		
Show Me Painting LLC		
Skyline Fire Protection, Inc.		
Spriggs, Inc.		
Standard Contracting Inc		
Steinhagen Enterprises, Inc.		
Stonebrook Construction, Inc.		
Suess Electric LLC		
Sun Mechanical, Inc.		
Sunde Land Surveying, LLC		
Superior Painting & Decorating Inc.		
Superior Steel Erectors, LLC		
Total Construction Solutions, Inc.		
Total Insulation Inc		
TRICOM Communications, Inc.		
Triton Steel LLC		
United Installation Services, LLC		
United States Mechanical, Inc.		
Universal Painting & Drywall, Inc.		
US Insulation, Inc.		
Value Plus Flooring, Inc.		
Vogel Sheetmetal Inc		
Wallace Electrical Construction, Inc.		
Wendt Masonry, Inc		
Wenrich Property & Development, LLC		
Wheeler Hardware Company		
WTG Terrazzo. & Tile, Inc.		

SBE Supplier Contracts 2018-2019		
Total Spent: \$1,159,046		
Aaron Carlson Corp		
Absolute Commercial Flooring		
Advance Shoring Company		
Advance Specialties Company		
B & L Supply, Inc.		
Biffs, Inc.		
Bredemus Hardware Co Inc		
Building Material Supply, Inc.		
Camelot Metals, Inc.		
CR Concrete, Inc		
Mac's Roll-Off Service, Inc.		
Metzger Building Materials		
Midwest Construction Group		
Northland Paving, LLC		
Offisource, Inc.		
On Site Sanitation Inc		
Prevolv, Inc.		
Robinson Woodworks, LLC		
Siewert Cabinet & Fixture Manufacturing Inc		
Simplex Construction Supplies, Inc.		
Tek Steel Fabricators, Inc.		
Torrini Companies		
Valley Construction Supply Inc		

_	& Hauling Contracts 2018-2019 otal Spent: \$54,153
Atomic Recycling, LLC	
M & J Trucking Co LLC	
M.B.E., Inc.	
Rock On Enterprises, Inc.	