



Minneapolis-St. Paul, Minnesota

Metropolitan Airports Commission

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# Winning Artwork 2016 Budget Book Cover Contest

# **2016 Budget Book Cover Process**

Children or relatives of employees are invited to participate in the Metropolitan Airports Commission annual Budget Book Cover Contest.

All entries are reviewed and voted on by employees of the Finance & Administration Division.

The winner for the 2016 Budget Book:

Mateo Ralston – Age 11 Son of Neil Ralston – Airport Development



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\*\*Clicking the bold headers below will bring you to those sections.



## **Mission**

To provide and promote safe, convenient, environmentally sound and cost-competitive aviation services for our customers

## **Vision**

To give our customers the best airport experience in North America!

# **Values**

- Integrity
- Fiscal Responsibility
- •Innovation and Excellence
- •Commitment to the Community and the Environment
- Teamwork
- Our Employees



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## **Executive Summary**

December 21, 2015

To The Public:

We are pleased to present the 2016 Metropolitan Airports Commission (Commission) Budget which was adopted by the Commission on December 21, 2015. Total Operating Revenue for 2016 is projected to be \$330,353,000 and Operating Expense is \$173,728,000 (excluding depreciation and noise amortization). Non-operating expenses (including non-operating revenue) are budgeted to be \$97,396,000. The approved 2016 budget results in \$59,229,000 of Net Revenues Available for Designation.

In May, 2015 the budget process commenced. Some of the key short term issues that the Commission was faced with in developing the overall targets for the 2016 Operating Budget were:

- Timing and changes in passenger forecasts throughout 2015 and 2016.
- Changes in the state of the economy and the airline industry in 2015.
- Taking over control and maintenance of Concourse G from Delta.
- Investment in Information Technology.

Details on how each of these critical issues were addressed in our development of the budget are noted later in the Fund Overview.

Imbedded in this discussion is our Mission Statement and Vision Statement.

**Mission Statement:** To provide and promote safe, convenient, environmentally sound and cost-competitive aviation services for our customers.

Vision Statement: To give our customers the best airport experience in North America!

### **Budget Targets**

As a result of the key issues, the Commission identified four targets that were to be used in developing the 2016 Operating Budget. These targets and their respective budget results are indicated below.

Target 1: Maintain a Coverage Ratio of 2.4x on Senior Airport Revenue Bonds and an overall Coverage of

1.4x (with transfer).

**Result:** 3.64x Senior and 1.89x Total Coverage (With Transfer).

**Target 2:** Maintain a Six Month Reserve in the Operating Fund.

**Result:** A transfer of \$5.0 million will be made to the fund on 1/4/16.

Target 3: Airline Cost/Enplaned Passenger will be in the lower 1/3 of Large Hub Airports.

Result: The Commission ranked 8th lowest out of 28 Large Hub Airports surveyed.

Target 4: The Budget shall have the Financial Resources to Operate MAC's System of Airports, meet its

Debt Service Obligations, Fund its Reserves and Capital Requirements of the Commission.

**Result:** The budget forecasts \$59.2 million in Net Revenues available for designation.

The remainder of this message will discuss:

- Fund Overview (Overall, Operating, Construction and Debt)
- Budget Development
- Organizational Strategic Plan
- Key Initiatives by Strategy
- GFOA Budget Award
- Acknowledgement
- Other Awards

## **Fund Overview**

The Commission is accounted for as an Enterprise Fund. For internal purposes, three funds are maintained relating to three specific functions: Operating Fund (Budget - operations of the airport), Construction Fund (Budget - Capital Improvement Program) and Debt Service Fund (Debt). The Operating Fund reserve is set by the Commission. Based on current policy, that reserve amount needs to be equivalent to six months of operating expenses (excluding depreciation and noise amortization). Transfers from this Fund to the Debt Fund are made in June and December of each year to make debt service payments and ensure that the respective debt service reserve accounts are fully funded. At the end of the year, after all operating expenses and debt service have been funded, any balance not designated is, in most cases, transferred to the Construction Fund.

The table below shows a consolidated schedule of revenue and expenses for all funds. Descriptions and key issues for each of the three funds follow the summary table.

## **Summary Fund Table**

| Consolidated Enterprise Fund                   |     | 2014          |          | 2015      | 2015            | 2016            |          | 2017              |          | 2018             |
|--|-----|---------------|----------|-----------|-----------------|-----------------|----------|-------------------|----------|------------------|
| (\$ = 000)                                     |     | <u>Actual</u> | <u>E</u> | stimated  | <u>Budget</u>   | <u>Budget</u>   | <u> </u> | <u>Projection</u> | <u>P</u> | <u>rojection</u> |
| Sources All Funds                              |     |               |          |           |                 |                 |          |                   |          |                  |
| Total Beginning All Fund Balances <sub>1</sub> | \$  | 674,069       | \$       | 686,799   | \$<br>685,488   | \$<br>687,669   | \$       | 984,697           | \$       | 688,890          |
| Operating Fund Revenues                        |     |               |          |           |                 |                 |          |                   |          |                  |
| Airline Rates & Charges                        |     | 111,005       |          | 108,775   | 109,329         | 113,691         |          | 116,500           |          | 119,500          |
| Concessions                                    |     | 136,445       |          | 146,066   | 144,963         | 155,362         |          | 159,500           |          | 175,000          |
| Other Operating Revenues                       |     | 50,885        |          | 51,040    | 49,118          | 61,300          |          | 62,000            |          | 65,000           |
| Interest Earnings                              |     | 4,801         |          | 6,250     | 6,000           | 5,538           |          | 6,500             |          | 6,700            |
| Other & Self-Liquating Revenue                 |     | 6,502         |          | 6,893     | 6,616           | 4,904           |          | 4,654             |          | 4,902            |
| Transfers in Construction Fund                 |     | -             |          | -         | -               |                 |          | -                 |          | -                |
| Transfers in Equipment Financing               |     | 3,966         |          | 4,185     | 4,185           | 3,194           |          | 4,000             |          | 4,000            |
| Construction Fund Revenues                     |     |               |          |           |                 |                 |          |                   |          |                  |
| PFC Funding                                    |     | 66,905        |          | 69,360    | 68,113          | 70,400          |          | 71,808            |          | 73,244           |
| Federal Grants                                 |     | 28,001        |          | 10,109    | 14,225          | 8,401           |          | 4,900             |          | 6,350            |
| State Grants                                   |     | 893           |          | 2,049     | 2,400           | 2,400           |          | 2,450             |          | 691              |
| Interest Earnings                              |     | 1,761         |          | 3,140     | 2,200           | 3,000           |          | 3,500             |          | 3,500            |
| Bond/Notes Proceeds                            |     | 23,296        |          | 11,737    | -               | 365,975         |          | -                 |          | -                |
| Short-Term Funding Program                     |     | -             |          | 27,000    | -               | 7,500           |          | 5,000             |          | -                |
| Other Receipts                                 |     | 22,188        |          | -         | -               | -               |          | -                 |          | -                |
| Transfers In                                   |     | 46,783        |          | 46,935    | 46,614          | 49,530          |          | 59,229            |          | 68,700           |
| Debt Fund Revenues                             |     | -             |          | -         | -               | -               |          | -                 |          | -                |
| Interest Earnings                              |     | 1,870         |          | 1,651     | 557             | 1,649           |          | 1,687             |          | 1,701            |
| Bond Proceeds                                  |     | 303,781       |          | 0         | -               | 70,044          |          | -                 |          | -                |
| Self-Liquidating Payments                      |     | 0             |          | 0         | 0               | 0               |          | -                 |          | -                |
| Transfers In (PFCs and Garb Require.)          |     | 122,260       |          | 121,283   | 121,356         | 120,798         |          | 120,044           |          | 139,324          |
| Total All Receipts                             | \$  | 1,605,411     | \$       | 1,303,272 | \$<br>1,261,164 | \$<br>1,731,355 | \$       | 1,606,469         | \$       | 1,357,502        |
| Uses All Funds                                 |     |               |          |           |                 |                 |          |                   |          |                  |
| Operating Fund Expenses                        |     |               |          |           |                 |                 |          |                   |          |                  |
| Personnel                                      |     | 72,358        |          | 75,000    | 76,400          | 80,419          |          | 82,560            |          | 84,757           |
| Administration                                 |     | 1,610         |          | 1,650     | 1,665           | 1,935           |          | 1,974             |          | 2,013            |
| Professional Services                          |     | 4,972         |          | 5,400     | 5,439           | 6,175           |          | 6,299             |          | 6,424            |
| Utilities                                      |     | 20,873        |          | 18,900    | 19,147          | 19,224          |          | 19,926            |          | 20,655           |
| Operating Services                             |     | 19,583        |          | 22,500    | 23,966          | 24,495          |          | 25,000            |          | 25,551           |
| Maintenance                                    |     | 31,377        |          | 33,900    | 33,656          | 37,333          |          | 38,847            |          | 39,785           |
| Other/Insurance                                |     | 3,325         |          | 3,600     | 3,304           | 4,147           |          | 4,323             |          | 4,500            |
| Equipment & Other Capital Expenditures         |     | 9,384         |          | 10,802    | 13,483          | 10,910          |          | 11,000            |          | 11,500           |
| Transfers Out - Debt                           |     | 97,252        |          | 92,645    | 93,061          | 90,684          |          | 87,382            |          | 106,349          |
| Transfers Out - Equipment Financing            |     | 2,638         |          | 2,300     | 2,978           | 4,408           |          | 4,500             |          | 4,600            |
| Transfers Out - Construction                   |     | 46,783        |          | 46,935    | 46,614          | 49,530          |          | 59,229            |          | 68,700           |
| Working Capital/Other                          |     | -             |          | -         | -               | -               |          | -                 |          | -                |
| Construction Fund Expenses                     |     |               |          |           |                 |                 |          |                   |          |                  |
| Capital Project Costs                          |     | 126,702       |          | 165,492   | 175,418         | 268,000         |          | 405,737           |          | 169,694          |
| Debt Service Reserve                           |     | 25,767        |          | 30,468    | 30,468          | 31,604          |          | 31,604            |          | 30,872           |
| Debt Fund Expenses                             |     |               |          |           |                 |                 |          |                   |          |                  |
| Bond Refundings                                |     | 330,020       |          | -         | -               | -               |          | -                 |          | -                |
| Bond Principal & Interest Payments             |     | 125,968       |          | 106,011   | 106,010         | 117,794         |          | 139,198           |          | 138,735          |
| Total All Costs                                |     | 918,612       | \$       | 615,603   | \$<br>631,609   | \$<br>746,658   | \$       | 917,579           | \$       | 714,135          |
| Total Ending All Net Fund Balances             | \$  | 686,799       | \$       | 687,669   | \$<br>629,555   | \$<br>984,697   | \$       | 688,890           | \$       | 643,367          |
| 1 Includes Operating Fund, Construction Fund   | and | Debt Servi    | ce F     | und.      |                 |                 |          |                   |          |                  |

### **Budget Development**

As previously indicated, the Commission, in developing targets/guidelines for the 2016 budget, discussed a number of critical issues that needed to be addressed in the short term. Key to this discussion was maintaining a firm grip on expenses and a competitive cost per enplaned passenger especially in light of mandated additional costs, contract increases, utility increases and the takeover of maintenance and operation of the G Concourse. At the start of the budget process in May, passenger activity was showing a year-to-date increase of 2.0 % which was higher than the 1.5% passenger increase budgeted for 2015. Still, the budget was prepared very conservatively from both a revenue and expense view. As the process moved forward, both the economy and passenger projections continued to show improvement. This was especially true for passenger activity as by October passenger traffic had grown year to date to 3.6%.

Controlling expenses was a difficult challenge for staff. The Commission will add 9 new positions in 2016, six of which are related to Information Technology (IT). The Commission conducted an IT study in 2014-2015 and determined that IT staffing was lacking in certain areas and in order to meet the ever changing and increasing demand for technology, the Commission would need to commit more resources to its IT functions. Large increases were also incurred in most areas of operating expenses due to the takeover of the G Concourse from Delta. Contracts were reviewed and, if possible, re-bid. Increases in utilities for the G Concourse and utility rate increases were almost fully offset by the first years' savings from a solar project constructed on top of 2 parking structures at Terminal 1. Field maintenance was decreased to account for average winters over a five year history. For details regarding changes in revenues and expenses year over year, see the Operating Budget Revenue section and Operating Budget Expense section of the budget.

The projections for 2017 and 2018 as identified in the previous table, are prepared using passenger growth estimates and inflation forecasts.

#### **Operating Budget**

The following table is a summary of 2014 Actual, 2015 Budget, 2015 Estimate and 2016 Budget Revenue and Expenses. This table includes both operating and non-operating items.

| (\$ = 000)                            | 2014            |    | 2015          |    | 2015      | 2016            | 20 <sup>-</sup> | 15 Estimate vs<br>Compar | •          |
|---------------------------------------|-----------------|----|---------------|----|-----------|-----------------|-----------------|--------------------------|------------|
|                                       | Actual          |    | Budget        |    | Estimate  | Budget          |                 | Dollars                  | Percentage |
| OPERATING REVENUE                     | <u>/ totaar</u> |    | <u>Buugot</u> | =  | <u> </u>  | <u> Daugot</u>  |                 | <u>Donaro</u>            | rorounago  |
| Airline Rates and Charges             | \$<br>111,005   | \$ | 109,329       | \$ | 108,775   | \$<br>113,691   | \$              | 4,916                    | 4.5%       |
| Concessions                           | 136,445         |    | 144,963       |    | 146,066   | 155,362         |                 | 9,296                    | 6.49       |
| Rentals/Fees                          | 34,117          |    | 34,298        |    | 35,525    | 46,275          |                 | 10,750                   | 30.39      |
| Utilities & Other Revenues            | 16,768          |    | 14,820        |    | 15,515    | 15,025          |                 | (490)                    | -3.29      |
| Total Operating Revenue               | \$<br>298,335   | \$ | 303,410       | \$ | 305,881   | \$<br>330,353   | \$              | 24,472                   | 8.09       |
| OPERATING EXPENSE                     |                 |    |               |    |           |                 |                 |                          |            |
| Personnel                             | \$<br>(72,358)  | \$ | (76,400)      | \$ | (75,000)  | \$<br>(80,419)  | \$              | (5,419)                  | 7.29       |
| Administrative Expenses               | (1,610)         | ·  | (1,665)       |    | (1,650)   | (1,935)         |                 | (285)                    | 17.39      |
| Professional Services                 | (4,972)         |    | (5,439)       |    | (5,400)   | (6,175)         |                 | (775)                    | 14.49      |
| Utilities                             | (20,873)        |    | (19,147)      |    | (18,900)  | (19,224)        |                 | (324)                    | 1.79       |
| Operating Services                    | (19,583)        |    | (23,966)      |    | (22,500)  | (24,495)        |                 | (1,995)                  | 8.99       |
| Maintenance                           | (31,377)        |    | (33,656)      |    | (33,900)  | (37,333)        |                 | (3,433)                  | 10.19      |
| Other                                 | (3,325)         |    | (3,304)       |    | (3,600)   | (4,147)         |                 | (547)                    | 15.29      |
| Total Operating Expenses              | \$<br>(154,098) | \$ | (163,577)     | \$ | (160,950) | \$<br>(173,728) | \$              | (12,778)                 | 7.99       |
| (Excludes Depreciation)               |                 |    |               |    |           |                 |                 |                          |            |
| Net Operating Revenues                | \$<br>144,237   | \$ | 139,833       | \$ | 144,931   | \$<br>156,625   | \$              | 11,694                   | 8.19       |
| Non-Operating Revenues & Expenses     |                 |    |               |    |           |                 |                 |                          |            |
| Add: Other Non-operating Revenue      | \$<br>14,219    | \$ | 16,801        | \$ | 17,328    | \$<br>13,636    |                 | (3,692)                  | -21.39     |
| Less: Debt Service/Equipment/Other    | <br>(111,521)   |    | (113,843)     |    | (112,729) | (111,032)       |                 | 1,697                    | -1.5°      |
| Total Non-Operating Revenues/Expenses | \$<br>(97,302)  | \$ | (97,042)      | \$ | (95,401)  | \$<br>(97,396)  | \$              | (1,995)                  | 2.19       |
| Net Revenues                          | \$<br>46,935    | \$ | 42,791        | \$ | 49,530    | \$<br>59,229    | \$              | 9,699                    | 19.69      |

#### **Capital Improvement Process**

Each year the Commission approves a seven-year Capital Improvement Program which is divided into three areas. The first area is approval of projects that will be initiated in year one of the program. The second area identifies projects which may be reviewed in detail to determine cost and feasibility. The third area of the program is the identification of potential projects in years three through seven. At the same time the final Capital Improvement Program is presented for approval, a plan for funding the first three years of the program is provided. The following table summarizes the most recent past program year (2015), the current three-year program (2016 – 2018) and funding summary.

| CAPITAL IMPROVEMENT PLAN (CIP) SUMMARY       |             |             |             |             |
|--|-------------|-------------|-------------|-------------|
| (\$=000)                                     |             |             |             |             |
|  |             |             |             |             |
|  | <u>2015</u> | <u>2016</u> | <u>2017</u> | <u>2018</u> |
| <u>CIP</u>                                   |             |             |             |             |
| Minneapolis/St. Paul International Airport   |             |             |             |             |
| Field & Runway                               | \$ 12,200   | \$ 3,550    | \$ 11,800   | \$ 8,400    |
| Information Technology                       | -           | 17,250      | 14,950      | 11,000      |
| Environmental                                | 1,000       | 2,000       | 3,650       | 8,300       |
| Terminal/Landside                            | 124,025     | 278,325     | 402,575     | 48,300      |
| Total Minneapolis/St. Paul International     | 137,225     | 301,125     | 432,975     | 76,000      |
| Reliever Airports                            | 5,200       | 7,900       | 5,000       | 4,250       |
| Total All Airports                           | \$ 142,425  | \$ 309,025  | \$437,975   | \$ 80,250   |
| <u>Funding</u>                               |             |             |             |             |
| Passenger Facility Charges (PFC's)           | \$ 39,150   | \$ 103,060  | \$ 70,750   | \$ 30,550   |
| Federal and State Grants                     | 16,625      | 10,801      | 7,350       | 7,041       |
| General Airport Revenue Bonds-Line of Credit | 39,800      | 80,475      | 298,000     | -           |
| Internal/Airline Funds                       | 46,850      | 92,689      | 61,875      | 42,659      |
| Unfunded                                     | -           | -           | -           | -           |
| Other  |             | 22,000      |             |             |
| Total Funding                                | \$ 142,425  | \$ 309,025  | \$437,975   | \$ 80,250   |

#### **Debt Service**

Going into the future, the Commission's plan is to issue new debt to fund the capital program in 2016. The purpose is to address the Commission's parking/auto rental capacity issues as well as a 3-gate expansion at Terminal 2.

#### Refundings

Throughout the past seven years, the Commission has aggressively pursued the refunding options of its outstanding debt. The following table illustrates the results of this action.

| DEBT SERVICE SUMMARY                            |              |    |                |                |               |
|---|--------------|----|----------------|----------------|---------------|
| (\$=000)  |              |    |                |                |               |
|   | Refunding    |    | Total          | Annual         | Present Value |
| Series Refunded                                 | <u>Year</u>  | 5  | <u>Savings</u> | <u>Savings</u> | % Savings     |
| Refund 1998A, 1999A,                            | 2007         | \$ | 33,050         | \$<br>2,330    | 5.19%         |
| 2001A, & 2001C (1)                              |              |    |                |                |               |
| Refund 1998B (1)                                | 2008         |    | 2,440          | 365            | 3.32%         |
| Refund 1999B & 2000B (1)                        | 2009         |    | 8,140          | 990            | 4.95%         |
| Refund 2001B & 2001D (1)                        | 2010         |    | 9,640          | 1,150          | 8.94%         |
| Refund GO 13 (2)                                | 2010         |    | 633            | 214            | 4.50%         |
| Refund 2003A (1)                                | 2011         |    | 3,318          | 369            | 6.10%         |
| Refund 2003A (1)                                | 2012         |    | 5,272          | 293            | 12.50%        |
| Refund 2005 A,B & C (1)                         | 2014         |    | 60,235         | 3,011          | 14.69%        |
|   |              | \$ | 122,728        | \$<br>8,722    |               |
| Average Present Value Savings                   |              |    |                |                | 7.52%         |
| Total Average Interest Rate Prior to Refundings | 3            |    |                | 5.25%          |               |
| Total Average Interest Rate After Refundings    |              |    |                | 4.79%          |               |
| (1) General Airport Revenue Bond (Garb) Refur   | nding        |    |                |                |               |
| (2) General Obligation Revenue Bond (GO/Gor     | b) Refunding |    |                |                |               |

#### Recent Debt

The Commission issued \$135 million in debt in 2010 and \$40 million in 2012. The 2010 financing focused on needed terminal building projects that were prioritized to take advantage of the low interest rates and the Federal Stimulus package. (Under the Stimulus Package, terminal building projects which normally carry a higher AMT (Alternative Minimum Tax) rate could be funded at the lower non-AMT rate.) The 2012 issue was a taxable issue related to the Auto Rental Industry request for expanded facilities at Terminal 2-Humphrey.

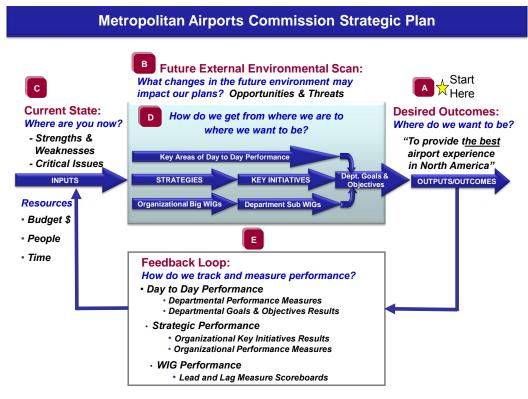
#### Short Term Debt

In 2011, the Commission entered into a Short-Term Borrowing Program which replaced a Commercial Paper Program that was terminated in 2010. The Commission looked at many financing alternatives and selected a \$75 million revolving line of credit. In 2012, the Commission accessed \$11.3 million of this line of credit for various capital improvement projects at MSP. In 2013, the Commission issued \$6 million from this line of credit for certain improvements on the G concourse and miscellaneous Field and Runway projects. In 2015, the Commission issued \$27.0 million to fund the 3 gate expansion at Terminal 2. This Short-Term Borrowing Program also allows the Commission some flexibility in financing unanticipated or unforeseen capital improvements.



Flying Cloud Airport Taxiway Reconstruction

## Organizational Strategic Plan



Our strategic planning process asks a series of questions:

- A "Where do we want to be?" (Desired Outcomes)
  - o Our Vision is "To provide the best airport experience in North America"
- B "What changes in the future external environment may impact our plans? (Future External Environmental Scan)
- C "Where are we now?" (Current State)
  - o What are our internal strengths and weaknesses?
  - o What are our critical issues?
  - O What resources do we have?
- D "How do we get from where we are to where we want to be?"
  - Key Areas of Day-to-Day Performance
    - Departmental Goals and Objectives
  - Organizational Strategic Goals
    - Organizational Key Initiatives
  - Organizational WIGs
    - Departmental Sub-WIGs

## E - "How do we track and measure results?"

- Key Areas of Day-to-Day Performance
  - Departmental Performance Measures
  - Departmental Goals and Objectives Results
- Strategic Performance
  - Organizational Key Initiatives Results
  - Organizational Performance Measures
- WIG Performance
  - Lead and Lag Measure Scoreboards

## 2016-2018 Organizational Strategic Goals

- Provide a Safe and Secure Environment
- Assure Financial Viability
- Provide a Great Customer Experience
- Develop Employee Talent
- Enhance Air Service at MSP
- Leverage Resources and Technology
- Strengthen Partnerships and Alliances
- Integrate Sustainability into our Culture

## **Our Key Areas of Performance**

The Metropolitan Airports Commission has identified the following eight areas of day-to-day performance that are key to fulfilling its mission "To provide and promote safe, convenient, environmentally sound and cost-competitive aviation services for our customers". Each Key Area of Performance is measured using the performance measures on the following pages.

Departmental objectives impact these key areas of day-to-day performance and may or may not be linked to Organizational Key Initiatives.



|  | Perfo                      | rmance M                   | easures                     |                            |                             |                             |
|--|----------------------------|----------------------------|-----------------------------|----------------------------|-----------------------------|-----------------------------|
| Safety and Security  | 2010                       | 2011                       | 2012                        | 2013                       | 2014                        | 2015                        |
| Reportable Crimes*   | 452                        | 555                        | 704                         | 777                        | 800                         | 887                         |
| Security Breaches Impacting Passenger<br>Traffic and/or Airport Operations       | 0                          | 2                          | 6                           | 0                          | 1                           | 0                           |
| OSHA Recordable Injuries   | 20                         | 30                         | 35                          | 19                         | 27                          | 20                          |
| MSP Runway Incursions  | 2                          | 1                          | 0                           | 3                          | 0                           | 0                           |
| Reliever Runway Incursions   | 6 vehicles<br>1 pedestrian | 1 vehicle<br>0 pedestrians | 0 vehicles<br>0 pedestrians | 5 vehicles<br>1 pedestrian | 5 vehicles<br>0 pedestrians | 12 vehicles<br>1 pedestrian |
| Financial  | 2010                       | 2011                       | 2012                        | 2013                       | 2014                        | 2015                        |
| Debt Service Coverage Ratio  | 2.22X                      | 2.38X                      | 3.26X                       | 3.21X                      | 3.45x                       | 3.38x Est                   |
| Airline Cost per Enplaned Passenger  | \$6.03                     | \$6.32                     | \$6.42                      | \$6.76                     | \$6.81                      | \$6.58 Est                  |
| Non-Airline Operating Revenue per<br>Enplaned Passenger                          | \$7.16                     | \$7.44                     | \$7.89                      | \$8.02                     | \$8.03                      | \$8.32                      |
| Reliever Airports Net Operating Revenue (\$ = 000)**                             | \$292                      | (\$274)                    | \$135                       | N/A                        | N/A                         | N/A                         |
| General Aviation Management Model<br>Amount(\$=000)**                            | N/A                        | N/A                        | N/A                         | \$823                      | \$1,810                     | \$1,711                     |
| Environment  | 2010                       | 2011                       | 2012                        | 2013                       | 2014                        | 2015                        |
| Environmental Stewardship Index  | 41.50                      | 44.10                      | 52.95                       | 52.65                      | 53.43                       | TBD                         |
| Employee Engagement  | 2010                       | 2011                       | 2012                        | 2013                       | 2014                        | 2015                        |
| Employee Engagement Index  | NA                         | 3.79                       | 3.74                        | 3.78                       | 3.8                         | NA                          |
| Employee Turnover  | 3.38%                      | 5.11%                      | 5.27%                       | 5.44%                      | 6.25%                       | 3.38%                       |
| Customer Experience  | 2010                       | 2011                       | 2012                        | 2013                       | 2014                        | 2015                        |
| Airport Service Performance Rating<br>(Airport Service Quality Survey Scale 1-5) | 4.19                       | 4.21                       | 4.24                        | 4.28                       | 4.29                        | 4.27                        |
| Compliments to Complaints Ratio  | 0.52                       | 0.62                       | 0.37                        | 0.52                       | 0.44                        | 0.45                        |
| Development  | 2010                       | 2011                       | 2012                        | 2013                       | 2014                        | 2015                        |
| CIP*** Implementation  | 97.8%                      | 95.9%                      | 96.3%                       | 98.3%                      | 100.0%                      | 98.0%                       |
| Pay-As-You-Go PFC**** Availability   | 4.4 Years                  | 4.4 Years                  | 4.4 Years                   | 3 Years                    | 0 Years                     | 0 Years                     |

The following Performance Measures are common benchmark measures; however, the MAC has limited ability to directly impact these numbers.

| Performance Measures                |            |            |            |            |            |            |  |  |  |
|-------------------------------------|------------|------------|------------|------------|------------|------------|--|--|--|
| Operations                          | 2010       | 2011       | 2012       | 2013       | 2014       | 2015       |  |  |  |
| Annual MSP Operations               | 437,075    | 436,506    | 425,332    | 431,418    | 412,695    | 404,762    |  |  |  |
| Enplaned Passengers                 | 15,714,000 | 15,972,000 | 16,020,000 | 16,932,461 | 17,022,809 | 18,291,427 |  |  |  |
| Non-stop Domestic Destinations      | 114        | 118        | 114        | 118        | 112        | 110        |  |  |  |
| Non-stop International Destinations | 21         | 20         | 20         | 20         | 21         | 22         |  |  |  |
| Competitive Destinations            | 33         | 35         | 42         | 40         | 42         | 43         |  |  |  |
| Annual Reliever Operations          | 382,088    | 386,383    | 358,956    | 338,024    | 300,965    | 348,702    |  |  |  |
| Reliever Airport Tenants            | 814        | ,          | 832        | ·          | 815        | ,          |  |  |  |
| Reliever Based Aircraft             | 1,531      | 1,452      | 1,525      | 1,370      | 1,375      | 1,365      |  |  |  |

<sup>\*</sup>Reflects all Part I & Part II crimes (Uniform Crime Reporting (UCR) divides offenses into these 2 groups based on severity).

## **Key Initiatives by Strategy**

We have identified in prior sections the current or near-term issues facing the MAC in this budget year. Looking to the future, the following will be the areas where we will focus our resources. These include:

- Provide a Safe and Secure Environment
- Assure Financial Viability
- Provide a Great Customer Experience
- Develop Employee Talent
- Enhance Air Service at MSP
- Leverage Resources and Technology
- Strengthen Partnerships and Alliances
- Integrate Sustainability into Our Culture

#### Provide a Safe and Secure Environment

Ensure that all our employees and customers experience a safe and secure environment. Items that we will be focusing on during 2016 include the following:

- Increase in-terminal law enforcement presence at Terminal 2-Humphrey from 80 hours a week to 112 hours a week by the end of 2016.
- Improve iVISN system camera monitoring to improve security of our most vulnerable areas from no dedicated staff actively monitoring to two dedicated staff by the end of 2016.
- Conduct a benchmarking study of a minimum of four US and two non-US airports worldwide to review their use of technology, procedures, facilities, and personnel to improve safety and security by the end of 2016.

#### **Assure Financial Viability**

Ensure the MAC has the financial resources necessary to operate our airport system and meet all debt service requirements in any scenario as well as maintain our existing bond ratings. Items that we will be focusing on during 2016 include the following:

 Increase commercial real estate development at the reliever airports a minimum of \$2 million by December 2016.

<sup>\*\*</sup>This measure is no longer relevant due to changing from a reliever airport model to a general aviation model and will not be used in 2013 and beyond. The measure will be changed to General Aviation Management Model Amount going forward. Figures shown at time of publication may be estimations.

<sup>\*\*\*</sup>Capital Improvement Program

<sup>\*\*\*\*</sup>Passenger Facilities Charges

**Executive Summary** 

- Increase on-airport tenant investments at the reliever airports a minimum of \$300,000 by December 2016
- Develop and submit to the FAA PFC application 15 by December 2016 to enhance our cash flow position.
- Evaluate the possibility of refinancing the \$638,345,000 General Airport Revenue Bonds Series 2007 A & B by December 2016.

#### **Provide a Great Customer Experience**

Ensure that all our customers – the traveling public, regional businesses, airport tenants and concessionaires, the airline industry, general aviation and the citizens of the region – have the best airport experience in North America. Items we are working on include:

- Improve passenger security screening throughput capacity by consolidating checkpoints and expanding Checkpoint 1 at Terminal 1-Lindbergh by February 2016.
- Improve operational efficiency in the baggage claim area by launching the Bag Claim Expansion program by July 2016.
- Complete the first of two restroom remodels in the Terminal 1-Lindbergh mall by December 2016.
- Implement a solution to manage Transportation Network Companies (TNCs) to ensure they are complying with MAC requirements by the end of 2016.

#### **Develop Employee Talent**

Make sure the right people with the right skills and experience are in the right place to fulfill our mission and achieve our vision. For 2016, the key initiatives are:

- Develop and implement a MAC-specific management training program by December 2016.
- Complete Phase II of the workforce planning process reviews by December 2016.
- Update the employee performance review process by December 2016.
- Evaluate all current training and mentoring programs and design new programs based on best practices by December 2016.

#### **Enhance Air Service at MSP**

Provide airlines and the traveling public with expanded alternatives by enhancing domestic, regional and international service at MSP. In 2016, we plan to do the following:

 Provide capacity for increased air service by completing a multi gate expansion of Terminal 2-Humphrey by December 2016.

## Leverage Resources and Technology

Take full advantage of resources and technology to improve performance, increase productivity and deliver cost-effective services. Some specific items include:

- Build a robust data integration and messaging platform that will allow the MAC to share information
  with our stakeholders across multiple mediums such as mobile, web, email, SMS/text and social
  media by December 2016.
- Complete the construction of a new maintenance facility at Flying Cloud Airport by the end of 2017.
- Develop and adopt an "MSP Common Infrastructure" program to improve the flexibility and utilization of our terminal facilities.
- Develop an organizational reporting platform that can provide at-a-glance dashboards and key performance indicators to assist in performance measurement and decision making.
- Significantly increase IT staffing and resources to meet organizational priorities.

#### Strengthen Partnerships and Alliances

Expand effectiveness through internal teamwork and by strengthening external relationships and partnerships with our customers, tenants, concessionaires, airlines, neighboring communities, regional businesses and governmental agencies. The key focus areas for 2016 will be the following:

- Develop and implement a strategic communication plan for ongoing dialogs with the local community, citizens of Minnesota, business leaders, stakeholders, passengers and employees by December 2016.
- Conduct at minimum one progressive readiness training and drill built on the previous training and associated drills to ready all airport employees for emergencies by December 2016.

#### Integrate Sustainability into Our Culture

Formally incorporate sustainability into the way we do business. The key focus areas for 2016 will be the following:

- Implement Phase 1 of our sustainability management plan by December 2016.
- Launch the sustainability framework implementation plan internally by June 2016.
- Publish the MAC's first annual sustainability report by December 2016.
- Develop and implement a comprehensive informational campaign to raise awareness of the MAC's new sustainability plan internally and externally by December 2016.

## **GFOA Budget Award**

The Government Finance Officers Association of the United States and Canada (GFOA) presented a Distinguished Budget Presentation Award to the Minneapolis-St. Paul Metropolitan Airports Commission for its annual budget for the fiscal year beginning January 1, 2015. In order to receive this award, a government unit must publish a budget document that meets program criteria as a policy document, as an operations guide, as a financial plan and as a communications device.

This award is valid for a period of one year only. We believe our current budget continues to conform to program requirements, and we are submitting it to GFOA to determine its eligibility for the 2016 award.

## <u>Acknowledgement</u>

The budget is the result of countless hours of work by the staff of the Finance Department and by Commissioners who served on the Finance and Administration Committee. A very special thanks goes out to all MAC staff who worked especially hard to develop the final 2016 Budget. Through this hard work and effort, we hope that the MAC will continue to be one of the most safe, efficient and cost effective airport operators in the nation. It is significant to note that the Distinguished Budget Presentation Award has been presented to the Commission annually by GFOA since 1985.

Respectfully submitted,

Spessemil

tep 21 Sunch

Jeffrey W. Hamiel Executive Director/CEO

Stephen L. Busch Vice President –

Finance & Administration

Pelett. Solane

Robert Schauer Director – Finance (P)

GOVERNMENT FINANCE OFFICERS ASSOCIATION

Distinguished
Budget Presentation
Award

PRESENTED TO

Minneapolis/St. Paul Metro Airport Commission

Minnesota

For the Fiscal Year Beginning

January 1, 2015

Jeffry P. Enow

Executive Director

2015 Budget Award

# **Other Awards**

|  | Metro   | politan Airports Commission<br>Awards  |  |
|--|---|--|--|
| Year                                     | Source of Award   | AWARD  | Group Judged/Rated   |
| 2015                                     | Airports Going Green  | Sustainable Infrastructure – T1<br>3MW Solar Array and Parking<br>Ramp Maintenance<br>Improvements | U.S. and worldwide airports  |
| 2015                                     | Mn/DOT Office of Environmental Stewardship                                | Technology and Innovation Award  | Organizations involved in environmental stewardship  |
| 2015                                     | Minneapolis Advisory Committee on People with Disabilities                | Certificate of Honorary<br>Recognition   | Businesses serving people with disabilities  |
| 2015                                     | Nat'l Academy of Television Arts<br>& Sciences – Upper Midwest<br>Chapter |  | Eligible participants in Upper Midwest<br>Board of Governors Emmy Awards                       |
| 2015                                     | Meritorious Achievement Award   | Minnesota Safety Council   | Minnesota organizations  |
| 2015                                     | Hennepin County   | Wellness by Design – Platinum<br>Award + Green Award   | Companies and governmental agencies with wellness activities/promotions available to employees |
| 2014                                     | Companies of MN   | Honor Award – North Side Storm<br>Sewer – MSP Airport  | Category F – Waste and Storm Water   |
| 2014                                     | Int'l Parking Institute   | Merit Award – Parking Ramp<br>Rehabilitation   | Innovative Parking Programs  |
| 2014                                     | USA Today Readers' Choice   | Best Airport for a Layover   | Large Hub Airports   |
| 2014                                     | American Council of Engineering<br>Companies of MN                        | Grand Award: I-494/34gth Ave.<br>Interchange Diverging Diamond –<br>MSP Airport                    | Various projects designed by<br>Minnesota Engineering Companies                                |
| 2014                                     | American Public Works<br>Association                                      | Project of the Year Award: I-<br>494/34gth Ave. Interchange<br>Diverging Diamond                   | Transportation projects  |
| 2014                                     | Women in Transportation<br>Society  | Innovative Transportation Solutions Award: I-494/34gth Ave. Interchange Diverging Diamond          | Innovative Transportation  |
| 2014                                     | American Council of Engineering Companies of MN                           |  | Engineering disciplines throughout Minnesota   |
| 2014                                     | National Terrazzo and Mosaic<br>Association                               | Honor Award: Job of the Year for Fine Terrazzo – MSP Airport                                       | Job of the Year – national competition   |
| 2014                                     | USA Today Readers' Choice   | Best Airport Food –<br>French Meadow   | Large Hub Airports   |
| 2014                                     | Airport Revenue News  | Best Overall Concessions<br>Program  | Large Hub Airports   |
| 2014                                     | Airport Revenue News  | Best Retail Concept-Small Division – Uptown Minnesota  | Large Hub Airports   |
| 2014                                     | Airport Revenue News  | Best Retail Concept-Large<br>Division – Aveda  | Large Hub Airports   |
| 2014                                     | Foodie Awards   | Food to Go Offer of the Year –<br>Cibo Express Gourmet Markets                                     | Large Hub Airports   |
| 2014                                     | Foodie Awards   | Wine of the Year –<br>Surdyk's Flights Wine Market   | Large Hub Airports   |
| 2014                                     | Environmental Initiative Awards   | Sustainable Star Solar PV and LED Lighting Project   | Large Hub Airports   |
| 2014, 2013,<br>2012, 2011,<br>2010, 2009 | Hennepin County   | Wellness by Design – Silver<br>Award<br>Gold Award   | Companies and governmental agencies with wellness activities/promotions available to employees |
| 2013                                     | State of MN Dept. of<br>Transportation and Concrete<br>Paving Assn. of MN | Merit Award – Pavement<br>Construction Terminal 2-<br>Humphrey Apron Expansion –<br>MSP Airport    | Category 8 – Commercial Service and Military Airports  |

|                         | Metro  | politan Airports Commission<br>Awards   |  |
|-------------------------|--|---|--|
| Year                    | Source of Award  | AWARD   | Group Judged/Rated   |
| 2013                    | Airport Revenue News   | First Place – Best Airport Award<br>for Large Airport Division – Airport<br>with the Best Concessions<br>Program Design     | Large Hub Airports   |
| 2013                    | Airports Council Int'l – North<br>America  | First Place – Best Airport Award<br>for Large Airport Division – Airport<br>with the Best Food & Beverage<br>Program Design | Large Hub Airports   |
| 2012                    | Airports Council Int'l –<br>North America  | 1 <sup>st</sup> Place – Green Practice –<br>Organics Recycling Program  | Airport Concessions  |
| 2012                    | State of MN Dept. of<br>Transportation and Concrete<br>Paving Assn. of Minnesota<br>(CPAM) | Merit Award – Pavement<br>Reconstruction Concourse C at<br>MSP International Airport  | Commercial Service and Military<br>Airports  |
| 2012                    | YWCA   | Commitment to Lead Discussion on Racism   | Various Organizations  |
| 1985<br>through<br>2015 | Government Finance Officers<br>Association   | Distinguished Budget<br>Presentation Award  | Various Government Organizations   |
| 1984<br>through<br>2014 | Government Finance Officers<br>Association   | Certificate of Achievement for<br>Excellence in Financial Reporting   | Various Government Organizations   |
| 2011                    | Airports Council Int'l – North<br>America  | Excellence in Airport Concessions – 2nd Place – Concourse C Cart Program  | Large Airports – Best Specialty Retail<br>Program  |
| 2011                    | Airports Council Int'l – North<br>America  | Excellence in Airport Concessions  – 1st Place – Surdyk's Flights   | Large Airports – Best New Food & Beverage Specialty Retail Program                             |
| 2011, 2010,<br>2009     | American Heart Association   | Fit-Friendly Company Award  | Companies and governmental agencies with wellness activities/promotions available to employees |
| 2011                    | Federal Aviation Administration  | Airport Partnership for Excellence in Wildlife Management   | FAA-Certified Airports   |
| 2011                    | American Concrete Paving Association   | MSP Taxiway C Extension   | Commercial Service and Military<br>Airports  |
| 2011                    | American Council of Engineering  – MN Chapter  | Merit Award – MSP Airport<br>Taxiway C-D Complex  | ACEC – State of Minnesota Level Competition  |
| 2011                    | American Council of Engineering Companies – MN Chapter                                     | Merit Award: MSP Airport<br>Taxiway C-D Complex   | State of Minnesota Level Competition   |
| 2010                    | International Parking Institute  | Award of Merit-Design of the Orange "Value Ramp" Terminal 2   | Commercial parking facilities  |
| 2010                    | Minnesota Society of<br>Professional Engineers   | Seven Wonders of Engineering<br>Award for the Orange "Value<br>Ramp" at Terminal 2  | Engineering projects in Minnesota  |
| 2010                    | Minnesota Society of<br>Professional Engineers   | Seven Wonders of Engineering<br>Merit Award for the St. Paul<br>Downtown Airport Flood<br>Protection Improvements           | Engineering projects in Minnesota  |
| 2010                    | Transportation Security<br>Administration (TSA)  | Seven Wonders of Engineering<br>Award for the Orange "Value<br>Ramp" at Terminal 2  | Engineering projects in Minnesota  |
| 2010                    | American Council of Engineering Companies  | Honor Award for the St. Paul<br>Downtown Airport Floodwall<br>Protection System   | Civil engineering projects   |
| 2010                    | Minnesota Department of<br>Transportation  | Partnership Award – Outstanding Contributions   | TSA Employee and Stakeholders  |
| 2010                    | Minnesota Council of Airports  | Project of the Year Award for the Flying Cloud Airport expansion  | Improvement projects at Minnesota airports   |

|  | Metropolitan Airports Commission<br>Awards   |   |   |  |  |  |  |  |  |
|--|--|---|---|--|--|--|--|--|--|
| Year   | Source of Award  | AWARD   | Group Judged/Rated  |  |  |  |  |  |  |
| 2010   | Public Relations Society of America, Minnesota Chapter                                 | Classics Award for the top video<br>in the public service<br>announcements category, for<br>promotion of MSP Value Parking    | Public service announcements in Minnesota                 |  |  |  |  |  |  |
| 2010   | J.D. Power and Associates  | 2 <sup>nd</sup> Best Large Airport in America (tie with Denver)   | U.S. Airports with 30 million or more passengers per year |  |  |  |  |  |  |
| 2010   | Conde Nast digital travel publication Jaunted  | Top 5 Airport for Traveling with Children   | U.S. Airports   |  |  |  |  |  |  |
| 2010   | U.S. Dept. of Homeland<br>Security, TSA  | Partnership Award – Outstanding<br>Support of TSA Mission in MN   | TSA Stakeholders  |  |  |  |  |  |  |
| 2010   | Zagat  | Sixth highest airport quality rating among U.S. airports  | 30 U.S. Airports  |  |  |  |  |  |  |
| 2010   | Travel + Leisure   | 3 <sup>rd</sup> Best Airport in America Overall<br>#1 in U.S. for Food and Shopping<br>3 <sup>rd</sup> Best for Entertainment | U.S. Airports   |  |  |  |  |  |  |
| 2000-2001<br>1996-1997<br>1991-1992<br>1990-1991<br>1985-1986<br>1981-1982 | International Aviation Snow<br>Symposium-American<br>Association of Airport Executives | Balchen-Post Award  | Large hub U.S. Airports                                   |  |  |  |  |  |  |



Enjoying the Mosaic at Terminal 2-Humphrey

## The Organization



Overlooking Downtown St Paul

## **The Commission**

The Minneapolis-St. Paul Metropolitan Airports Commission was created by an act of the Minnesota State Legislature in 1943 as a public corporation of the State. The purpose of the Commission is to:

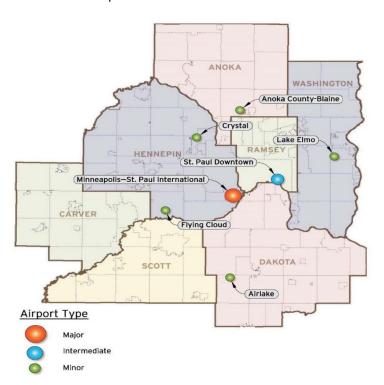


Overlooking Downtown Minneapolis

- Promote air navigation and transportation (international, national and local) in and through the State of Minnesota.
- Promote the efficient, safe and economic handling of air commerce and to assure the inclusion of the State in national and international programs of air transportation. To those ends, develop the full potentialities of the metropolitan area as an aviation center.
- Assure minimum environmental impact from air navigation and transportation for residents of the metropolitan area, promote the overall goals of the State's environmental policies and minimize the public's exposure to noise and safety hazards around airports.

#### Commission Jurisdiction 35 Mile Radius

The area over which the Commission exercises its jurisdiction is the Minneapolis-St. Paul Metropolitan Area which includes Anoka, Carver, Dakota, Hennepin, Ramsey, Scott and Washington Counties, and extends approximately 35 miles out in all directions from the Minneapolis and St. Paul City Halls. The Commission owns and seven airports within operates Metropolitan Area, including the Minneapolis-St. Paul International Airport which serves the scheduled air carriers, and six Reliever Airports serving business and general aviation.



The Chair and fourteen Commissioners govern the Metropolitan Airports Commission. The Governor of the State of Minnesota appoints the Chair and twelve Commissioners. Of these twelve Commissioners, eight are from designated districts within the Metropolitan Area and four are from outside of the Metropolitan Area. The Mayors of St. Paul and Minneapolis also have seats on the Commission with the option to appoint a surrogate to serve in their place. While the Commissioners' terms are four years, the Chair serves at the pleasure of the Governor.



Dan Boivin Commission Chairman



Jeff Hamiel Executive Director/CEO



Dennis Probst Executive Vice President



Carl Crimmins District A



Rick King District B



Lisa Peilen District C



Steve Cramer District D



James Deal District E



Michael Madigan District F



James Hamilton District G



Ibrahim Mohamed District H



Erica Prosser City of Minneapolis



Pat Harris City of St Paul

### Representing the Greater Minnesota Area



**Timothy Geisler** 



Patti Gartland



**Donald Monaco** 



Dixie Hoard

The Commission established three committees. Each of the committees (Planning, Development & Environment Committee, Finance & Administration Committee and Management & Operations Committee) meets on a monthly basis. The committees are responsible for all aspects of business which fall under their respective jurisdiction. Recommendations on all action items are made by the committees to the Full Commission. The Full Commission also meets monthly. All of the committee meetings, as well as the Full Commission meeting, take place in Terminal 1-Lindbergh. Occasionally, the Full Commission meets outside the terminal to provide easier access for the general public.

| Committee                       | Time of Meeting  | Meeting Place        |
|---------------------------------|--|----------------------|
| Finance & Administration (F&A)  | Meetings are held on the first Monday of each month at 9:30 a.m. | Terminal 1-Lindbergh |
| Planning, Development &         | Meetings are held on the first Monday                            |                      |
| Environment (PD&E)              | of each month at 10:30 a.m.                                      | Terminal 1-Lindbergh |
| Management & Operations (M&O)   | Meetings are held on the first Monday                            |                      |
| ivianagement & Operations (wao) | of each month at 1:00 p.m.                                       | Terminal 1-Lindbergh |
| Full Commission                 | Meetings are held on the third                                   |                      |
| Full Commission                 | Monday of each month at 1:00 p.m.                                | Terminal 1-Lindbergh |

All financial information is reported to and acted upon at the Finance & Administration Committee (F&A) and reported to the Full Commission. The following information summarizes the general financial areas that the F&A Committee dealt with in 2015:

- Audits
  - Annual Internal Audit Plan
  - Financial Audits
  - Internal Policy/Procedure Audits
  - Financial Auditor Selection
- Operating Budget
  - Monthly Reports
  - Ratification of 2014 Expenditures
  - Distribution of 2014 Net Revenues/Unrestricted Cash
  - 2016 Budget Targets
  - 2016 Preliminary and Final Budgets

- Bonds/Debt/Capital Funding
  - Passenger Facility Charge Application(s) and Amendments
  - Underwriter, Financial Advisers and Bond Counsel Selection
- Human Resources and Affirmative Action
  - Human Resource and Affirmative Action Policies and Procedures
  - Employee Benefits

#### **Divisions**

Under the direction of the Commission, MAC's organizational structure is made up of four divisions within the Operating Fund. The four divisions are: Executive; Finance & Administration; Planning, Development & Environment; and Management & Operations. The Executive Division oversees all Metropolitan Airports Commission business and is directly responsible to the MAC's Board of Commissioners. The chart on the following page identifies the organizational structure by division. In 2012, the Metropolitan Airports Commission reorganized the divisions and the seven divisions become four.

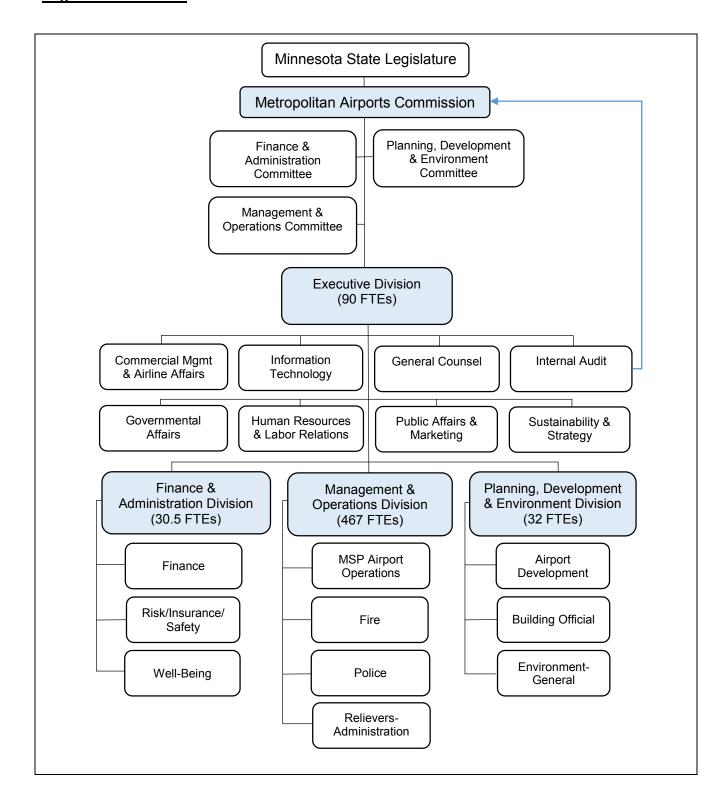
The following are the changes made in the organization in recent years to better reflect the service center responsibilities and reporting structure:

- In 2015, the Information Services service center was renamed Information Technology and merged into the Executive Division.
- In 2016, the Airport Lost and Found personnel merged into Landside-Administration.
- In 2016, Sustainability and Strategy became a new service center formed out of Environment-General
  and is included in the Executive Division.

#### **Service Centers**

Service centers are the lowest budget levels in the organization. A combination of service centers is sometimes referred to as a department. These service centers are responsible for specific functions that relate to one another. The department format provides department heads with an opportunity to review functions they manage as one (example: Finance includes Purchasing). The following page shows a listing of service centers and the divisions in which they reside.

## **Organizational Chart**



### Organizational Structure by Division and Service Center

| Division                             |        | Service Center                          |
|--------------------------------------|--------|---|
|                                      | Number | Name                                    |
| Executive                            | 75000  | Executive-General                       |
|                                      | 75100  | Executive-Commissioner                  |
|                                      | 75700  | Human Resources & Labor Relations       |
|                                      | 76600  | Employee Engagement & Development       |
|                                      | 80600  | Diversity                               |
|                                      | 81500  | Employee Relations                      |
|                                      | 76000  | Public Affairs & Marketing              |
|                                      | 76200  | Sustainability & Strategy               |
|                                      | 78300  | Internal Audit                          |
|                                      | 79000  | Information Technology                  |
|                                      | 79500  | Governmental Affairs                    |
|                                      | 80000  | Commercial Management & Airline Affairs |
|                                      | 76100  | Air Service Business Development        |
|                                      | 80100  | Concessions & Business Development      |
|                                      | 82050  | MSP Airport Conference Center           |
|                                      | 81000  | General Counsel                         |
| Finance & Administration             | 75600  | Finance & Administration                |
|                                      | 76700  | Well-Being                              |
|                                      | 76800  | Risk/Insurance/Safety                   |
|                                      | 78000  | Finance                                 |
|                                      | 78100  | MAC General                             |
|                                      | 78200  | Purchasing                              |
| Planning, Development, & Environment | 75500  | Planning, Development, & Environment    |
|                                      | 77000  | Airport Development                     |
|                                      | 77100  | Building Official                       |
|                                      | 85000  | Environment-General                     |
|                                      | 85100  | Environmental Affairs                   |
|                                      | 85300  | Aviation Noise Program                  |
| Management & Operations              | 75800  | Operations                              |
| ı i                                  | 82000  | MSP Airport Operations                  |
|                                      | 83400  | Landside-Administration                 |
|                                      | 85500  | Facilities-Terminal 2                   |
|                                      | 86100  | Facilities-Terminal 1                   |
|                                      | 86300  | Facilities-Energy Management Center     |
|                                      | 88400  | Trades-Administration                   |
|                                      | 88000  | Trades-Electricians                     |
|                                      | 88100  | Trades-Painters                         |
|                                      | 88200  | Trades-Carpenters                       |
|                                      | 88300  | Trades-Plumbers                         |
|                                      | 89000  | Field Maintenance                       |
|                                      | 82600  | Airside Operations                      |
|                                      | 83600  | Fire                                    |
|                                      | 84200  | Police                                  |
|                                      | 90000  | Relievers-Administration                |
|                                      | 90200  | Relievers-St. Paul                      |
|                                      | 90300  | Relievers-Lake Elmo                     |
|                                      | 90400  | Relievers-Airlake                       |
|                                      | 90500  | Relievers-Flying Cloud                  |
|                                      | 90600  | Relievers-Crystal                       |
|                                      | 90700  | Relievers-Anoka                         |

## **Full-Time Equivalent Positions (FTEs)**

The total overall 2016 budgeted FTEs are 619.5 which is an increase of 9 FTEs and are allocated between the service centers based on needs of the organization. The additional FTE count in 2016 is necessary to meet legal mandates and regulatory requirements to ensure a safe and secure airport system and to stay current with information technology and systems.

In the 2012 budget, three new FTE positions were included. In addition, two trainees to replace upcoming retirements were added to increase the position count to 583.

In 2013, the airline industry began to stabilize and the economy was slowly recovering. Two new positions were added for a total count of 585 budgeted FTEs.

In 2014, six temporary operations staff at Terminal 2-Humphrey were made into regular status positions resulting in 591 budgeted FTEs.

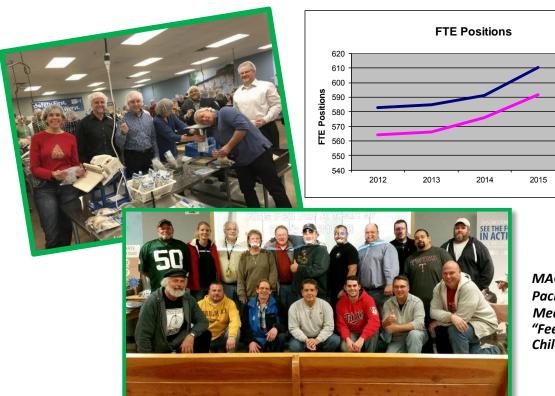
2015 brought about 10 new positions to fill in departments that require extra support such as Trades staffing needed to assume the operational control of the G Concourse from Delta. Also, 9.5 part time and provisional PSA staff became full time to reflect the actual hours worked by these employees.

As shown in the chart below, the Commission authorized an additional 9 FTEs in 2016. A previous Information Technology study concluded that MAC needs more resources to meet the ever changing and increasing demand for technology. Six of these positions will be Information Technology related. In addition, the actual salary amount for budgeted positions is adjusted to reflect a limited vacancy factor to account for time to fill open positions.

The following table and graph compares budgeted and actual FTEs. Although budgeted FTEs are authorized to meet legal mandates and regulatory requirements, the actual position counts are lower than budget each year because MAC re-evaluates each vacated position to determine if it is needed, if it should be changed or if the duties can be merged into another position. This process is necessary to keep costs down. Also, a number of retirements occur each year as many staff members are reaching retirement age.

The graph shows an overall increase in positions across the years as the airlines stabilize, the economy recovers and MAC adds positions to cover areas in need of additional staffing.

| FTE Positions | 2012 | 2013 | 2014 | 2015  | 2016  |
|---------------|------|------|------|-------|-------|
| Budgeted      | 583  | 585  | 591  | 610.5 | 619.5 |
| Actual        | 564  | 566  | 576  | 591   | TBD   |



MAC Volunteers Packed 64,580 Meals for Kids at "Feed My Starving Children"

Budaeted

## Regular Status Full-Time Equivalent Position Count by Service Center within each Division

|   | 2012           | 2013           | 2014           | 2015           | 2015   | 2016            |
|---|----------------|----------------|----------------|----------------|--------|-----------------|
| Service Center                            | Actual         | Actual         | Actual         | Actual         | Budget | Budget          |
| Executive                                 | As of 12/20/12 | As of 12/27/13 | As of 12/15/14 | As of 12/28/15 |        |                 |
| 75000 Executive-General                   | 3              | 3              | 3              | 3              | 3      | 3               |
| 75100 Executive-Commissioner              | 0.5            | 0.5            | 0.5            | 0.5            | 0.5    | 0.5             |
| 75700 Human Resources & Labor Relations   | 2              | 3              | 3              | 5              | 3      | 5 <sup>1</sup>  |
| 76000 Public Affairs & Marketing          | 5              | 7              | 7              | 8              | 9      | 9               |
| 76100 Air Service-Business Development    | 0              | 0              | 0              | 0              | 0      | 0               |
| 76200 Sustainability & Strategy           | 0              | 0              | 0              | 0              | 0      | 3 2             |
| 76600 Employee Engagement & Development   | 3              | 3              | 3              | 2              | 3      | 3               |
| 78300 Internal Audit                      | 4              | 4              | 4              | 4              | 4      | 4               |
| 79000 Information Technology              | 23             | 23             | 26             | 28             | 26     | 35 <sup>3</sup> |
| 79500 Governmental Affairs                | 1              | 1              | 1.5            | 1.5            | 1.5    | 1.5             |
| 80000 Commercial Mgmt & Airline Affairs   | 5              | 5              | 5              | 5              | 5      | 5               |
| 80100 Concessions & Business Development  | 4              | 4              | 4              | 5              | 4      | 4               |
| 80600 Diversity                           | 2              | 2              | 2              | 2              | 2      | 2               |
| 81000 General Counsel                     | 9              | 8.5            | 8.5            | 8.5            | 9      | 9               |
| 81500 Employee Relations                  | 6              | 6              | 5              | 3              | 5      | 3 1             |
| 82050 MSP Airport Conference Center       | 3              | 2              | 3              | 3              | 3      | 3               |
| Total Executive                           | 70.5           | 72             | 75.5           | 78.5           | 78     | 90              |
| BUDGET                                    | 72             | 75.5           | 76.5           | 78             | 78     | 90              |
| Finance & Administration                  |                |                |                |                |        |                 |
| 75600 Finance & Administration            | 2              | 2              | 2              | 2              | 2      | 2               |
| 76800 Risk/Insurance/Safety               | 5              | 5              | 6              | 6              | 6      | 6               |
| 78000 Finance                             | 15             | 15             | 15             | 15             | 15     | 15              |
| 78100 MAC General                         | 0              | 0              | 0              | 0              | 4.5    | 1.5 4           |
| 78200 Purchasing                          | 7.5            | 7.5            | 7.5            | 7.5            | 7.5    | 6 5             |
| <b>Total Finance &amp; Administration</b> | 29.5           | 29.5           | 30.5           | 30.5           | 35     | 30.5            |
| BUDGET                                    | 37             | 34.5           | 30             | 35             | 35     | 30.5            |
| Planning, Development & Environment       |                |                |                |                |        |                 |
| 75500 Planning, Development & Environment | 1              | 2              | 2              | 2              | 2      | 2               |
| 77000 Airport Development                 | 15             | 12             | 13             | 14             | 16     | 16              |
| 77100 Building Official                   | 2              | 2              | 2              | 2              | 2      | 2               |
| 85000 Environment-General                 | 1              | 2              | 5              | 5              | 5      | 4 2             |
| 85100 Environmental Affairs               | 3              | 3              | 3              | 3              | 3      | 3               |
| 85300 Aviation Noise Program              | 6              | 7              | 5              | 5              | 5      | 5               |
| Total P, D, & E                           | 28             | 28             | 30             | 31             | 33     | 32              |
| BUDGET                                    | 31             | 31.5           | 32             | 33             | 33     | 32              |



Each Year, MAC Staff Participate in the Relay for Life Cancer Walk

#### Regular Status Full-Time Equivalent Position Count by Service Center within each Division

|   | 2012           | 2013           | 2014          | 2015   | 2015   | 2016   |   |
|---|----------------|----------------|---------------|--------|--------|--------|---|
| Service Center                            | Actual         | Actual         | Actual        | Actual | Budget | Budget |   |
| Management & Operations                   | As of 12/20/12 | As of 12/27/13 | s of 12/28/15 |        |        |        |   |
| 75800 Operations                          | 4              | 4              | 3.5           | 3.5    | 3.5    | 3.5    |   |
| 82000 MSP Airport Operations              | 5              | 3              | 3             | 3      | 3      | 3      |   |
| 82600 Airside Operations                  | 15             | 15             | 15            | 16     | 16     | 16     |   |
| 82700 Emergency Communications            | 13             | 17             | 0             | 0      | 0      | 0      |   |
| 83400 Landside-Administration             | 23             | 24.5           | 24.5          | 31.5   | 34     | 35.5   | 5 |
| 83600 Fire                                | 49             | 48             | 49            | 46     | 49     | 49     |   |
| 84200 Police                              | 113            | 113            | 125           | 128    | 133    | 134    | 6 |
| 85500 Facilities-Terminal 2               | 3              | 3              | 9             | 9      | 9      | 9      |   |
| 86100 Facilities-Terminal 1               | 10             | 8              | 10            | 9      | 10     | 9      | 7 |
| 86300 Facilities-Energy Management Center | 20             | 21             | 21            | 21     | 22     | 22     |   |
| 88000 Trades-Electricians                 | 18             | 18             | 18            | 19     | 19     | 19     |   |
| 88100 Trades-Painters                     | 8              | 8              | 8             | 8      | 9      | 9      |   |
| 88200 Trades-Carpenters                   | 9              | 9              | 9             | 10     | 10     | 10     |   |
| 88300 Trades-Plumbers                     | 8              | 7              | 9             | 10     | 9      | 9      |   |
| 88400 Trades-Administration               | 2              | 2              | 2             | 2      | 2      | 2      |   |
| 89000 Field Maintenance                   | 110            | 111            | 107           | 108    | 110    | 110    |   |
| 90000 Relievers-Administration            | 8              | 7              | 8             | 8      | 8      | 8      |   |
| 90200 Relievers-St. Paul                  | 7              | 7              | 7             | 7      | 7      | 7      |   |
| 90300 Relievers-Lake Elmo                 | 1              | 1              | 1             | 1      | 1      | 1      |   |
| 90400 Relievers-Airlake                   | 1              | 1              | 1             | 1      | 1      | 1      |   |
| 90500 Relievers-Flying Cloud              | 3              | 3              | 3             | 3      | 3      | 4      | 7 |
| 90600 Relievers-Crystal                   | 3              | 3              | 3             | 3      | 3      | 3      |   |
| 90700 Relievers-Anoka                     | 3              | 3              | 4             | 4      | 3      | 3      |   |
| <b>Total Management &amp; Operations</b>  | 436            | 436.5          | 440           | 451    | 464.5  | 467    |   |
| BUDGET                                    | 443            | 443.5          | 452.5         | 464.5  | 464.5  | 467    |   |
| TOTAL ACTUAL FTES                         | 564            | 566            | 576           | 591    | NA     | NA     |   |
| TOTAL BUDGET FTES                         | 583            | 585            | 591           | 610.5  | 610.5  | 619.5  |   |

## FTEs differ between the 2015 and 2016 budgets for the following reasons:

- (1) One full-time FTE and two half FTEs moved from Employee Relations to Human Resources & Labor Relations.
- (2) The Sustainability & Strategy service center was created with two new FTEs and one FTE from Environment-General.
- (3) Six new positions and three positions moved from MAC General as additional positions are needed to keep up with the growing technology needs at the airport.
- (4) As employees leave, positions are re-evaluated and open FTEs are maintained in MAC General. In 2016, MAC General gained one new unallocated FTE but moved three FTEs to Information Technology and 1 FTE to Sustainability & Strategy.
- (5) To better administer the Lost and Found program, 1.5 FTEs moved from Purchasing to Landside.
- (6) Police gained one new FTE for a Video Surveillance position.
- (7) To place FTEs where needed, one FTE moved from Facilities-Terminal 1 to Relievers-Flying Cloud.

| Regular Status Full Time Equivalent Position Count by Job Classification |               |               |               |               |  |  |  |
|--|---------------|---------------|---------------|---------------|--|--|--|
|  | 2013          | 2014          | 2015          | 2016          |  |  |  |
| Organized  | <u>Actual</u> | <u>Actual</u> | <u>Actual</u> | <u>Budget</u> |  |  |  |
| Local 70 Operating Engineers   | 17            | 17            | 21            | 22            |  |  |  |
| 49er's Equipment Maintenance   | 22            | 22            | 21            | 21            |  |  |  |
| 320's - MSP Int'l - Field  | 75            | 73            | 73            | 75            |  |  |  |
| 320's - MSP Int'l - Facilities   | 2             | 2             | 1             | 1             |  |  |  |
| 320's - Reliever Airports  | 18            | 18            | 19            | 19            |  |  |  |
| Painters -386  | 8             | 8             | 8             | 9             |  |  |  |
| Carpenters - CAR   | 9             | 9             | 10            | 10            |  |  |  |
| Plumbers -034  | 7             | 8             | 10            | 9             |  |  |  |
| Electricians - 292   | 18            | 18            | 19            | 19            |  |  |  |
| Emergency Communications Specialists                                     | 15            | 14            | 12            | 13            |  |  |  |
| Police Lieutenants/Sergeants - 307                                       | 18            | 19            | 19            | 19            |  |  |  |
| Police Officers - 302  | 56            | 55            | 60            | 61            |  |  |  |
| Firefighters - S6  | 36            | 36            | 33            | 36            |  |  |  |
| Fire Captains - S6   | 8             | 9             | 9             | 9             |  |  |  |
| Total Organized  | 309           | 308           | 315           | 323           |  |  |  |
| Non-Organized  |               |               |               |               |  |  |  |
| Chairperson/Executive Director-CEO                                       | 1.5           | 1.5           | 1.5           | 1.5           |  |  |  |
| Vice Presidents/Directors/Assistant Directors                            | 23.5          | 24            | 25.5          | 27            |  |  |  |
| Managers/Assistant Managers/Supervisors                                  | 86            | 86.5          | 88            | 92            |  |  |  |
| Police Chief/Fire Chief  | 1             | 2             | 2             | 2             |  |  |  |
| Community Service Officers   | 13            | 11            | 5             | 9             |  |  |  |
| Passenger Service Assistants   | 12.5          | 12.5          | 20.5          | 22            |  |  |  |
| Fire Marshall/Training Coordinator                                       | 2             | 2             | 2             | 2             |  |  |  |
| Police Commander/Deputy Chief/Training Coordinator                       | 4             | 4             | 3             | 3             |  |  |  |
| Administrative/Professional/Technical Support                            | 113.5         | 123.5         | 128           | 135.5         |  |  |  |
| Unassigned   | 0             | 1             | 0.5           | 2.5           |  |  |  |
| Total Non-Organized  | 257           | 268           | 276           | 296.5         |  |  |  |
| Total MAC  | 566           | 576           | 591           | 619.5         |  |  |  |

The above chart shows staff by job classification. Organized refers to those work areas or employees which are represented by a labor union contract. All unions represented have specific contracts which dictate wages, benefits and work rules. Currently, the MAC has fourteen represented labor groups. Non-Organized refers to



Airport Police Jump into Frigid Waters to Raise Funds for Special Olympics Minnesota

all other employees outside the labor unions. The following graph shows Organized FTE positions are greater than Non-Organized.

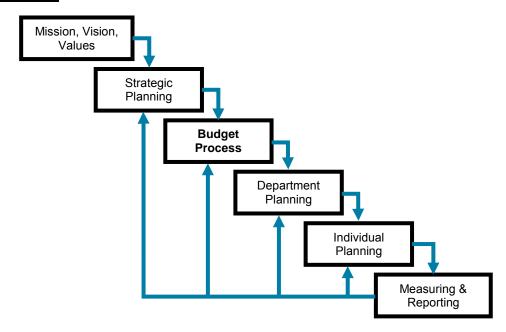


The Organization

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# Budget Process & Financial Policies

## **Budget Process**



The MAC's Mission, Vision and Values drive the Strategic Plan process which is updated annually to establish organizational priorities. The budget process is the third step in the MAC's annual planning process.

Input is received from the Commissioners, Senior Staff, and various levels of management through planning sessions that identify critical issues, strategic goals and organizational key initiatives.

The draft Strategic Plan is presented to the Commission in conjunction with the proposed annual budget targets. The targets for the 2016 budget are presented in the Executive Summary section.

Following Commission approval, the Strategic Plan is communicated to the service centers along with guidelines and the budget targets. The service centers link their objectives to the Organizational Key Initiatives, where applicable.

The next step is to develop the budget requests for resources based on organizational priorities. Position requests are evaluated using the following criteria:

### Full Time Equivalent (FTE) Requests

First priority Necessity to meet legal mandates and regulatory requirements

Second priority Ability to maintain a safe and secure airport system

Third priority General business need

**Other Costs** 

First priority Additional costs required to meet security requirements

Second priority Embedded cost increases (i.e., scheduled increases in contracts, salary

adjustments for organized labor, utility rate increases, etc.)

Third priority Costs to maintain additional facilities completed in the past five years

Preparation for the next year begins in January (the MAC's fiscal year is January through December) with the budget process beginning in March. Each department assigns a Budget Specialist to coordinate budget information for their service center and input the budget into the database. The database includes a 3-year history and the prior year actual data.

## **Controllable Expenses**

The MAC prepares a line item budget for each service center. Controllable expenses allow a service center to budget for those line items for which they have direct responsibility and control. In addition to the account number, expenses are also budgeted using the appropriate subledger (which is part of the account code). Rates and charges revenue collected from the airlines are governed by the Airline Use Agreement and corresponding amendments. Other revenue collections are dictated by either lease or ordinance. Expenses of the organization are key factors in revenue calculations. Expenses are budgeted to the appropriate subledger through either allocation or direct cost. The summarized costs from the subledgers determine the calculation of various rates and charges. The subledger report is in the Operating Budget Expense section.

## **Budget Schedule**

In April, the Finance & Administration Committee provides direction to staff with regard to growth and allocation of funds or budget targets. The direction provided by the Finance & Administration Committee is communicated to staff at various informational meetings and is included in the budget documents. The Commission approves the targets in June after a 30-day public comment period.

The budget database is available for service centers in late May to input their data. Service centers have four weeks to complete their budget. Finance reviews all packages and summarizes information.

The staffing matrix is the first item reviewed by Senior Staff. The Executive Director/CEO requests preliminary approval for additional positions, if any, from the Finance & Administration Committee. The interim approval permits the organization to plan accurate projections.

August is spent compiling summary reports and completing the revenue budget, with the exception of airline rates and charges. The expense budget must be complete in order to determine airline rates and charges. Once these rates are calculated and final revenue figures are available, total revenue and expense is completed. Non-operating revenue and expenses are also taken into consideration and become part of the budget documents.

Staff revisions are made as required to ensure the targets as established are met.

During September, presentations and supporting documents are prepared for the Finance & Administration Committee, Senior Staff and airlines. In addition, a draft budget is sent to the Minnesota State Legislature. The airlines receive a formal budget presentation in October. The month of October is reserved for presentations to the Finance & Administration Committee and revisions prior to requesting final approval.

The Finance & Administration Committee will receive updates from staff during October and November. The recommendation from the Finance & Administration Committee for final approval is requested at the December Commission meeting. Final approval of the 2016 Operating Budget was given at the December Commission meeting. Notifications of rate changes are sent at the beginning of December based upon assumed approval from the Full Commission. (Changes, if necessary, are communicated upon final approval.)

#### Capital Improvement Plan - Schedule

Initial discussions of the Capital Improvement Plan (CIP) begin in January. All requests for projects, along with data related to the proposed projects, are submitted. Airport Development analyzes the project scope, costs and priorities with a preliminary draft developed in June and July.

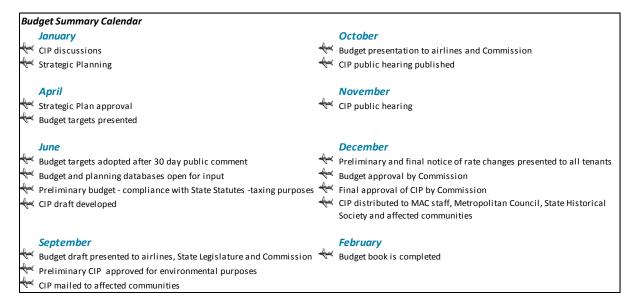
In September, approval of the preliminary CIP plan is requested from the Planning, Development & Environment Committee for environmental review with mailings sent to the affected communities and municipalities. In October, a 30-day notice of public hearing is published. A public hearing is held in November.

Recommendation for approval of the CIP from the Planning, Development & Environment Committee is requested at the December Commission meeting.

Distribution of the approved CIP is made to MAC Departments, Metropolitan Council, State Historical Society and affected communities in December.

### Calendar

A summary of the budget calendar is presented below:



The following schedule provides additional details for the budget cycle which begins in January. The Metropolitan Airports Commission fiscal year also begins in January.

| <b>JANUA</b> | RY   |                     |
|--------------|--|---------------------|
| Task:        |  | Responsibility:     |
| 4            | Discusses Initial CIP  | Airport Development |
| 4~           | Discusses Initial Strategic Planning   | Full Commission     |
| APRIL        |  |                     |
| Task:        |  | Responsibility:     |
| 4            | Provides direction to staff regarding growth and allocation of funds         |                     |
|              | or budget targets  | F&A Committee       |
| <del></del>  | Prepares Service Center historical information and updates data-             |                     |
|              | bases with programming changes as necessary                                  | Finance             |
| *            | Approves Strategic Plan  | Full Commission     |
| MAY          |  |                     |
| Task:        |  | Responsibility:     |
| 4            | Opens budget databases and strategic planning databases for                  | •                   |
|              | input (late May and/or early June); provides direction to budget specialists | Finance             |
| 4            | Provides information regarding inflation factors, wage and contract          |                     |
|              | adjustments to the Departments   | Finance             |
| JUNE         |  |                     |
| Task:        |  | Responsibility:     |
| 4            | Presents preliminary budget to F&A Committee (required in                    |                     |
|              | compliance with State Statutes – Taxing Purposes)                            | Finance             |
| <del>*</del> | Develops draft Preliminary CIP   | Airport Development |
| 4            | Adopts budget targets after 30-day public comment period                     | Finance             |
| JULY         |  |                     |
| Task:        |  | Responsibility:     |
| 4            | Compiles positions and headcount requests summary                            | Finance /Human      |
|              | ·  | Resources           |
| <b>←</b> <   | Compiles summary of capital assets requests                                  | Finance/MAC Staff   |
| 4            | Presents budget requests to Executive Director/CEO                           | Finance             |

Airport Development

Finance

#### **AUGUST**

Task: Responsibility:

Approves preliminary position and headcount requests Senior Staff

Approves preliminary summary of capital assets requests Executive Director/CEO Prepares summary of controllable expense requests and

supporting schedules and initiates budget revisions as needed Finance Compiles revenue analysis and projections Finance

Completes revenue forecast

#### **SEPTEMBER**

Task: Responsibility: Compiles budget presentation information Finance

← Distributes budget packages to airlines, State Legislature and the MAC Staff/Finance/ Senior Staff

← Presents draft budget to MAC Staff, F&A Committee and the airlines Finance

Implements budget revisions, as needed, to projected expenses Finance

← Presents preliminary CIP to PD&E Committee Airport Development ← Approves preliminary CIP for environmental purposes PD&E Committee

Mails CIP to affected communities

#### **OCTOBER**

Task: Responsibility:

← Presents budget update to the F&A Committee Finance/Senior Staff Finance

Revises budget as required ← Presents budget to airlines Finance

Publishes notice of CIP public hearing Airport Development

#### **NOVEMBER**

Task: Responsibility:

Presents budget update to F&A Committee Finance Revises budget as required Finance

Holds public hearing regarding CIP Airport Development

### **DECEMBER**

Task: Responsibility:

Presents preliminary notice of rate changes to all tenants Finance Approves budget for recommendation to full Commission F&A Committee Approves budget Full Commission

Notifies of any changes in rates from preliminary information to all Finance

Presents final CIP to PD&E Airport Development

Approves final CIP PD&E Committee

Distributes CIP to MAC Departments, Metropolitan Council, State Historical Society and affected communities Airport Development

## **FEBRUARY**

Responsibility: Task:

Completes Budget Book Finance

#### **Amendment Process**

The process to amend the budget is set forth in the MAC Bylaws, Article IV, Section 8(a) and presented below:

"8(a) Establishment of the annual budget setting out anticipated expenditures by type of expenditure and/or upward or downward revision of that budget in the course of the corporation's fiscal year shall constitute prior approval of each type of expenditure. Authorization by vote of the Commission is required for transfer of budgeted amounts between or among line items or to appropriate additional funds for each line item. The Executive Director/Chief Executive Officer is directed to provide for the daily operation and management of the Commission within the expenditure quidelines of the annual budget. Commission approval of a contract shall constitute prior approval of the disbursements made pursuant to terms of the contract within the constraints of the budget for all contract payments, except final construction contract payments which shall require Commission approval.

The Executive Director/Chief Executive Officer shall have the responsibility of securing adequate quantities of

office, janitorial, maintenance and repair materials and supplies, and the rent of sufficient equipment necessary for the smooth, continuous operation of the Commission's system of airports and all facilities associated with the system of airports. The Executive Director/Chief Executive Officer's authority to secure these items shall be subject to the Commission's purchasing procedures and be subject to the line-item budget constraints of the annual budget.

At any time during the fiscal year, the Executive Director/Chief Executive Officer may recommend to the full Commission that all or any unencumbered appropriation balances of individual line-items be transferred to those line-items that require additional budgeted funds. In addition, the Executive Director/Chief Executive Officer may recommend to the full Commission the appropriation of additional funds above and beyond those approved at the time of budget adoption."

The individual line-items will include the following:

#### **Personnel**

Salaries & Wages Benefits Total Personnel

#### **Administrative Expenses**

#### **Professional Services**

Utilities

#### **Operating Services**

Parking Management Shuttle Bus Services Service Agreements Storm Water Monitoring Other Total Operating Services

#### Maintenance

Trades
Building
Field
Equipment
Cleaning
Total Maintenance

#### Other

General Insurance Other Minor Equipment Total Other

#### **Non-Operating Expenses**

Debt Service Equipment Purchases Other Total Non-Operating Expenses



Terminal 1-Lindbergh Retail Mall Area

## Approved Summary of Operating and Non-Operating Revenue and Expense

The Commission approved the 2016 budget in December 2015. The following tables summarize revenue and expense, including non-operating revenue and expense, and compare the 2016 budget to the 2015 year-end estimate.

| Metropolitan Airports Commi                   |            |                        |    |                        |          |                        |    |                        |    |                         |                    |
|---|------------|------------------------|----|------------------------|----------|------------------------|----|------------------------|----|-------------------------|--------------------|
| Operating & Non-Operating \$ 2016 Budget      | Summary    | /                      |    |                        |          |                        |    |                        |    |                         |                    |
|   |            |                        |    |                        |          |                        |    |                        |    | 2015 Estim              | ate                |
|   |            |                        |    |                        |          |                        |    |                        |    | vs<br>2016 Bud          | get                |
|   |            | 2014<br><u>Actual</u>  |    | 2015<br>Budget         |          | 2015<br>Estimate       |    | 2016<br><u>Budget</u>  |    | Dollar<br><u>Change</u> | %<br><u>Change</u> |
| OPERATING REVENUE                             |            |                        |    |                        |          |                        |    |                        |    |                         |                    |
| Airline Rates & Charges                       |            |                        |    |                        |          |                        |    |                        |    |                         |                    |
| Airline Agreement                             |            |                        |    |                        |          |                        |    |                        |    |                         |                    |
| Landing Fees                                  | \$         | 56,790,518             | \$ | 59,237,642             | \$       | 58,500,000             | \$ | 61,406,972             | \$ | 2,906,972               | 5.0%               |
| Ramp Fees                                     |            | 7,213,185              |    | 7,263,598              |          | 7,000,000              |    | 7,592,470              |    | 592,470                 | 8.5%               |
| Airline R&R                                   |            | 3,610,295              |    | 3,720,273              |          | 3,720,000              |    | 4,495,172              |    | 775,172                 | 20.8%              |
| Lindbergh Terminal - Rentals                  |            | 37,456,370             |    | 36,455,784             |          | 36,400,000             |    | 38,310,374             |    | 1,910,374               | 5.2%               |
| Lindbergh Terminal - Other Concessions Rebate |            | 4,534,592              |    | 5,717,085              |          | 5,525,000              |    | 5,779,783              |    | 254,783                 | 4.6%<br>5.3%       |
|   | _          | (10,293,866)           | _  | (13,060,677)           | _        | (13,220,000)           | _  | (13,919,950)           | _  | (699,950)               | 5.3%               |
| Total Airline Agreement HHH Lobby Fees        |            | 99,311,094             |    | 99,333,705             |          | 97,925,000             |    | 103,664,821            |    | 5,739,821               | 5.9%               |
| HHH Other / Passenger Fees                    |            | 9,553,114<br>2,141,023 |    | 8,133,359<br>1,862,335 |          | 8,200,000<br>2,650,000 |    | 7,637,349<br>2,388,362 |    | (562,651)<br>(261,638)  | -6.9%<br>-9.9%     |
| Total Airline Rates & Charges                 | 2          | 111,005,231            | 2  | 109,329,399            | <u> </u> | 108,775,000            | \$ | 113.690.532            | \$ | 4,915,532               | 4.5%               |
| Total All line Rates & Gharges                | Ψ          | 111,000,201            | Ψ  | 109,029,099            | Ψ        | 100,113,000            | Ψ  | 110,000,002            | Ψ  | 7,910,002               | 4.5 /0             |
| Concessions                                   |            |                        |    |                        |          |                        |    |                        |    |                         |                    |
| Terminal                                      | •          | 10.100.101             | •  | 10.000.051             | •        | 40 500 000             | •  | 00.400.000             | •  |                         | 00.00/             |
| Food & Beverage                               | \$         | 16,128,104             | \$ | 16,006,851             | \$       | 16,500,000             | \$ | 20,130,029             | \$ | 3,630,029               | 22.0%              |
| News<br>Retail Stores                         |            | 3,645,355<br>4,600,025 |    | 3,631,019<br>4,935,722 |          | 3,550,000<br>4,800,000 |    | 4,044,695<br>5,348,961 |    | 494,695<br>548,961      | 13.9%<br>11.4%     |
| Passenger Services                            |            | 4,000,023              |    | 4,782,487              |          | 4,600,000              |    | 6,028,908              |    | 1,428,908               | 31.1%              |
| Total Terminal/Other                          | _          | 28,377,386             | -  | 29,356,079             | _        | 29,450,000             | -  | 35,552,593             | _  | 6,102,593               | 20.7%              |
| Parking/Ground Transport                      |            | 20,377,300             |    | 29,330,079             |          | 29,450,000             |    | 35,552,593             |    | 0,102,593               | 20.7 %             |
| Parking                                       |            | 80,657,939             |    | 87,776,061             |          | 88,000,000             |    | 90,730,867             |    | 2,730,867               | 3.1%               |
| Ground Transportation                         |            | 5,811,792              |    | 5,169,046              |          | 5,850,000              |    | 5,960,532              |    | 110,532                 | 1.9%               |
| MSP Employee Parking                          |            | 2,917,197              |    | 3,152,168              |          | 3,325,000              |    | 3,408,806              |    | 83,806                  | 2.5%               |
| Auto Rental - On Airport                      |            | 17,939,195             |    | 17,601,000             |          | 17,601,000             |    | 17,601,000             |    | -                       | 0.0%               |
| Total Parking/Ground Transport                | · <u> </u> | 107,326,123            |    | 113,698,275            |          | 114,776,000            |    | 117,701,205            |    | 2,925,205               | 2.5%               |
| Other Concessions                             |            | 741,421                |    | 1,908,240              |          | 1,840,000              |    | 2,108,471              |    | 268,471                 | 14.6%              |
| Total All Concessions                         | \$         | 136,444,930            | \$ | 144,962,594            | \$       | 146,066,000            | \$ | 155,362,269            | \$ | 9,296,269               | 6.4%               |
| Rentals & Fees                                |            |                        |    |                        |          |                        |    |                        |    |                         |                    |
| Buildings & Facilities                        | \$         | 7,263,964              | \$ | 7,723,132              | \$       | 8,725,000              | \$ | 9,227,506              | \$ | 502,506                 | 5.8%               |
| Auto Rental CFC                               |            | 11,377,312             |    | 11,100,000             |          | 11,800,000             |    | 21,000,000             |    | 9,200,000               | 78.0%              |
| Ground Rentals                                |            | 8,409,467              |    | 9,009,827              |          | 8,500,000              |    | 9,133,148              |    | 633,148                 | 7.4%               |
| Reliever Airports                             | _          | 7,066,519              |    | 6,465,317              |          | 6,500,000              |    | 6,914,402              | _  | 414,402                 | 6.4%               |
| Total Rentals & Fees                          | \$         | 34,117,262             | \$ | 34,298,276             | \$       | 35,525,000             | \$ | 46,275,056             | \$ | 10,750,056              | 30.3%              |
| Utilities & Other Revenues                    |            |                        |    |                        |          |                        |    |                        |    |                         |                    |
| Utilities                                     | \$         | 4,915,438              | \$ | 4,612,816              | \$       | 4,590,000              | \$ | 4,671,634              | \$ | 81,634                  | 1.8%               |
| General Aviation/Airside Fees                 | Ψ          | 3,243,970              | -  | 2,593,801              | *        | 3,200,000              | _  | 3,369,018              | *  | 169,018                 | 5.3%               |
| Consortium Fees                               |            | 3,203,760              |    | 3,250,000              |          | 3,225,000              |    | 3,348,816              |    | 123,816                 | 3.8%               |
| Other Revenues                                |            | 1,726,389              |    | 1,484,418              |          | 1,500,000              |    | 1,685,316              |    | 185,316                 | 12.4%              |
| Reimbursed Expense                            | _          | 3,677,994              | _  | 2,878,935              |          | 3,000,000              | _  | 1,950,000              | _  | (1,050,000)             | -35.0%             |
| Total Utilities & Other Revenue               | \$         | 16,767,551             | \$ | 14,819,970             | \$       | 15,515,000             | \$ | 15,024,784             | \$ | (490,216)               | -3.2%              |
| Total Operating Revenue                       | ¢          | 298,334,974            | ¢  | 303,410,239            | \$       | 305,881,000            | ¢  | 330,352,641            | \$ | 24,471,641              | 8.0%               |
| I own operating Nevertue                      | φ          | 200,004,914            | Ψ  | JJJ, T1U, ZJJ          | Ψ        | 555,551,000            | Ψ  | 550,552,041            | Ψ  | ~~,~r i,U~i             | 0.070              |

| Metropolitan Airports Commission              | 1        |                       |    |                       |    |                  |    |                       |    |                         |                 |
|---|----------|-----------------------|----|-----------------------|----|------------------|----|-----------------------|----|-------------------------|-----------------|
| Operating & Non-Operating Sumn                | nary     | y                     |    |                       |    |                  |    |                       |    |                         |                 |
| 2016 Budget                                   |          |                       |    |                       |    |                  |    |                       |    |                         |                 |
|   |          |                       |    |                       |    |                  |    |                       |    | 2015 Estim              | ate             |
|   |          |                       |    |                       |    |                  |    |                       |    | vs<br>2016 Budg         | not             |
|   |          |                       |    |                       |    |                  |    |                       |    | 2010 Buuç               | ger             |
|   |          | 2014<br><u>Actual</u> |    | 2015<br><u>Budget</u> |    | 2015<br>Estimate |    | 2016<br><u>Budget</u> |    | Dollar<br><u>Change</u> | %<br>Change     |
| Total Operating Revenue                       | \$       | 298,334,974           | \$ | 303,410,239           | \$ | 305,881,000      | \$ | 330,352,641           | \$ | 24,471,641              | 8.0%            |
| OPERATING EXPENSE                             |          |                       |    |                       |    |                  |    |                       |    |                         |                 |
| Personnel                                     | \$       | 72,357,951            | \$ | 76,400,073            | \$ | 75,000,000       | \$ | 80,418,673            | \$ | 5,418,673               | 7.2%            |
| Administrative Expenses                       |          | 1,609,670             |    | 1,664,642             |    | 1,650,000        |    | 1,935,373             |    | 285,373                 | 17.3%           |
| Professional Services                         |          | 4,972,121             |    | 5,438,934             |    | 5,400,000        |    | 6,175,111             |    | 775,111                 | 14.4%           |
| Utilities                                     |          | 20,872,692            |    | 19,147,055            |    | 18,900,000       |    | 19,223,725            |    | 323,725                 | 1.7%            |
| Operating Services/Expenses                   |          | 19,582,580            |    | 23,966,352            |    | 22,500,000       |    | 24,494,712            |    | 1,994,712               | 8.9%            |
| Maintenance                                   |          | 31,377,323            |    | 33,655,949            |    | 33,900,000       |    | 37,333,444            |    | 3,433,444               | 10.1%           |
| Other   | _        | 3,325,131             | _  | 3,303,626             | _  | 3,600,000        | _  | 4,147,281             | _  | 547,281                 | 15.2%           |
| Total Operating Expense                       | _        | 154,097,468           | \$ | 163,576,631           | \$ | 160,950,000      | \$ | 173,728,319           | \$ | 12,778,319              | 7.9%            |
| (Excludes Depreciation and Noise Amortization | ')       |                       |    |                       |    |                  |    |                       |    |                         |                 |
| Net Operating Revenue                         | \$       | 144,237,506           | \$ | 139,833,608           | \$ | 144,931,000      | \$ | 156,624,322           | \$ | 11,693,322              | 8.1%            |
|   |          |                       |    |                       |    |                  |    |                       |    | 2015 Estim              | ate             |
|   |          |                       |    |                       |    |                  |    |                       |    | vs<br>2016 Budg         | get             |
|   |          | 2014<br><u>Actual</u> |    | 2015<br>Budget        |    | 2015<br>Estimate |    | 2016<br><u>Budget</u> |    | Dollar<br><u>Change</u> | %<br>Change     |
| NON-OPERATING REVENUE (EXPENSE)               |          | riotaar               |    | <u>Duago:</u>         |    | Louinato         |    | <u> Buugut</u>        |    | <u>onango</u>           | <u>Jiiuiigo</u> |
| Other Nen Operating Personne                  |          |                       |    |                       |    |                  |    |                       |    |                         |                 |
| Other Non-Operating Revenue Interest Income   | \$       | 4,801,000             | \$ | 6,000,000             | \$ | 6,250,000        | \$ | 5,538,000             | \$ | (712,000)               | -11.4%          |
| Self-Liquidating Income                       | Ф        | 5,452,000             | Ф  | 5,796,000             | Φ  | 6,075,000        | Ф  | 4,444,000             | Ф  | (1,631,000)             | -26.8%          |
| Sen-Elquidating income                        | \$       | 10,253,000            | \$ | 11,796,000            | \$ | 12,325,000       | \$ | 9,982,000             | \$ | (2,343,000)             | -19.0%          |
|   | •        | ,,                    | Ť  | , ,                   | •  | ,,               | Ť  | -,,                   | •  | (=,= :=,===)            |                 |
| Debt Service                                  |          |                       |    |                       |    |                  |    |                       |    |                         |                 |
| Short Term Financing                          | \$       | (758,000)             | \$ | (1,861,000)           | \$ | (1,800,000)      | \$ | (2,161,000)           | \$ | (361,000)               | 20.1%           |
| Bond Principal/Int-Operating Fund Transfer    |          | (96,494,000)          |    | (91,200,000)          |    | (90,845,000)     |    | (88,523,000)          |    | 2,322,000               | -2.6%           |
| Equip Financing Principal/Int Pymts           | _        | (2,638,000)           | _  | (2,978,000)           | _  | (2,300,000)      | _  | (4,408,000)           | _  | (2,108,000)             | 91.7%           |
|   | \$       | (99,890,000)          | \$ | (96,039,000)          | \$ | (94,945,000)     | \$ | (95,092,000)          | \$ | (147,000)               | 0.2%            |
| Equipment                                     |          |                       |    |                       |    |                  |    |                       |    |                         |                 |
| Capital Expenditures                          | \$       | (813,000)             | \$ | (935,000)             | \$ | (915,000)        | \$ | (978,000)             | \$ | (63,000)                | 6.9%            |
| Equipment Purchases                           |          | (8,571,000)           |    | (9,887,216)           |    | (9,887,000)      |    | (9,932,406)           |    | (45,406)                | 0.5%            |
| Baggage Handling System                       |          | -                     |    | (8,050,000)           |    | -                |    | -                     |    | -                       |                 |
| Passenger Facility Charge Revenue             |          | -                     |    | 8,050,000             |    | -                |    | -                     |    | -                       |                 |
| Equipment Financing                           | _        | 3,966,000             | _  | 4,185,000             | _  | 4,185,000        | _  | 3,194,000             | _  | (991,000)               | -23.7%          |
|   | \$       | (5,418,000)           | \$ | (6,637,216)           | \$ | (6,617,000)      | \$ | (7,716,406)           | \$ | (1,099,406)             | 16.6%           |
| Other   |          |                       |    |                       |    |                  |    |                       |    |                         |                 |
| 2013-2015 Six Month Reserve Transfer          | \$       | (3,298,000)           | \$ | (6,982,000)           | \$ | (6,982,000)      | \$ | (5,029,000)           |    | 1,953,000               | -28.0%          |
| Interstate Settlement/Medicare D              |          | -                     |    | 820,000               |    | 825,000          |    | 460,000               |    | (365,000)               |                 |
| Interstate Payments                           |          | 720,000               |    | -                     |    | -                |    | -                     |    | -                       |                 |
| Grant Reimbursements                          |          | 35,000                |    | -                     |    | -                |    | -                     |    | -                       |                 |
| Easement Receipt                              |          | 183,000               |    | -                     |    | -                |    | -                     |    | -                       |                 |
| Gain (Loss) on Equipment & Other              | _        | 112,000               |    | -                     | _  | (7,000)          | _  |                       | _  | 7,000                   | -100.0%         |
|   | \$       | (2,248,000)           | \$ | (6,162,000)           | \$ | (6,164,000)      | \$ | (4,569,000)           | \$ | 1,595,000               | -25.9%          |
|   | •        | (07 303 000)          | \$ | (07.042.246)          | ¢  | (0E 401 000)     | •  | (07 20E 40C)          | ¢  | (4.004.406)             | 2.1%            |
| Total Non-Operating Revenue (Expense)         | <u> </u> | (91,303,000)          | Ψ  | (97,042,210)          | Ψ  | (93,401,000)     | Ð  | <u>(97,395,406)</u>   | Ð  | (1,994,406)             | 2.1/            |
| Net Revenue Available for Designation         |          | 46.934.506            |    | 42,791,392            |    | 49.530.000       | _  | 59,228,916            |    | 9.698.916               | 19.6%           |

## **Summary of Operating Revenue and Expense (GAAP)**

The following table is shown below for GAAP (General Accepted Accounting Principles of the United States of America) purposes. The financial statements are issued in conformance with GAAP. The "Basis of Budgeting" in this section explains the differences in the approved budget and the GAAP statement.

| Metropolitan Airports Commission         |    |                |    |                       |    |                  |    |                       |    |                             |             |
|--|----|----------------|----|-----------------------|----|------------------|----|-----------------------|----|-----------------------------|-------------|
| Operating & Non-Operating Summary        | /  |                |    |                       |    |                  |    |                       |    |                             |             |
| GAAP Presentation Summary<br>2016 Budget |    |                |    |                       |    |                  |    |                       |    |                             |             |
| (\$ in 000)                              |    |                |    |                       |    |                  |    |                       |    |                             |             |
| (\$ III 000)                             |    |                |    |                       |    |                  |    |                       |    | 2015 Esti<br>vs<br>2016 Bud |             |
| OPERATING REVENUE                        |    | 2014<br>Actual |    | 2015<br><u>Budget</u> |    | 2015<br>Estimate |    | 2016<br><u>Budget</u> |    | Dollar<br><u>Change</u>     | %<br>Change |
| Airline Rates & Charges                  | \$ | 111,005        | \$ | 109,329               | \$ | 108,775          | \$ | 113,691               | \$ | 4,916                       | 4.5%        |
| Concessions                              |    | 136,445        |    | 144,963               |    | 146,066          |    | 155,362               |    | 9,296                       | 6.4%        |
| Rentals/Fees                             |    | 34,117         |    | 34,298                |    | 35,525           |    | 46,275                |    | 10,750                      | 30.3%       |
| Utilities & Other Revenues               |    | 16,768         | _  | 14,820                | _  | 15,515           | _  | 15,025                | _  | (490)                       | -3.2%       |
| Total Operating Revenue                  | \$ | 298,335        | \$ | 303,410               | \$ | 305,881          | \$ | 330,353               | \$ | 24,472                      | 8.0%        |
| OPERATING EXPENSE                        |    |                |    |                       |    |                  |    |                       |    |                             |             |
| Personnel                                | \$ | 72,358         | \$ | 76,400                | \$ | 75,000           | \$ | 80,419                | \$ | 5,419                       | 7.2%        |
| Administrative Expenses                  |    | 1,610          |    | 1,665                 |    | 1,650            |    | 1,935                 |    | 285                         | 17.3%       |
| Professional Services                    |    | 4,972          |    | 5,439                 |    | 5,400            |    | 6,175                 |    | 775                         | 14.4%       |
| Utilities                                |    | 20,873         |    | 19,147                |    | 18,900           |    | 19,224                |    | 324                         | 1.79        |
| Operating Services/Expenses              |    | 19,583         |    | 23,966                |    | 22,500           |    | 24,495                |    | 1,995                       | 8.9%        |
| Maintenance                              |    | 31,377         |    | 33,656                |    | 33,900           |    | 37,333                |    | 3,433                       | 10.19       |
| Other                                    |    | 3,323          |    | 3,304                 |    | 3,600            |    | 4,147                 |    | 547                         | 15.29       |
| Depreciation                             | _  | 131,069        | _  | 134,500               | _  | 136,500          | _  | 139,200               | _  | 2,700                       | 2.0%        |
| Total Operating Expense                  | \$ | 285,165        | \$ | 298,077               | \$ | 297,450          | \$ | 312,928               | \$ | 15,478                      | 5.2%        |
| Operating Gain (Loss)                    | \$ | 13,170         | \$ | 5,333                 | \$ | 8,431            | \$ | 17,425                | \$ | 8,994                       | -106.7%     |
| NON-OPERATING REVENUE (EXPENSE) & (      | 00 | NTRIBUTIO      | NS |                       |    |                  |    |                       |    |                             |             |
| Interest Income and Other                | \$ | 8,746          | \$ | 8,500                 | \$ | 9,500            | \$ | 8,500                 | \$ | (1,000)                     | -10.5%      |
| Passenger Facility Charges (PFC's)       | \$ | 67,106         | \$ | 68,113                | \$ | 69,360           | \$ | 70,400                | \$ | 1,040                       | 1.5%        |
| Interest Expense                         | \$ | (67,734)       | \$ | (70,000)              | \$ | (62,900)         | \$ | (65,000)              | \$ | (2,100)                     | 3.39        |
| Capital Contributions & Grants           | \$ | 4,111          | \$ | 12,000                | \$ | 8,000            | \$ | 8,000                 | \$ |                             | 0.0         |
| Total Non-Operating Revenue (Expense)    | \$ | 12,229         | \$ | 18,613                | \$ | 23,960           | \$ | 21,900                | \$ | (2,060)                     | -8.6        |
| Net Increase in Net Assets               | \$ | 25,399         | \$ | 23,946                | \$ | 32,391           | \$ | 39,325                | \$ | 6,934                       | 21.4%       |
| Net illerease ill net Assets             | ¥  | 20,000         | ¥  | 20,0.10               | ¥  | 02,00.           | ¥  | 00,020                | Y  | 0,00                        |             |

### **Financial Policies**

The following Metropolitan Airports Commission Financial Policies are addressed:

- Operating Budget
- Cash Management/Investment
- Capital Projects
- Purchasing
- Debt Service and Reserve Policies

The Commission utilizes these policies to provide structure and to ensure the development of the budget meets the mission statement: To provide and promote safe, convenient, environmentally sound and cost-competitive aviation services for our customers.

### Financial Policies – Operating Budget

The Metropolitan Airports Commission uses the budget process to help plan for the future, ensure customer service and satisfaction and maintain effective cost management and overall performance. The following represent the basic Operating Budget Policies under which the operating budget was prepared:

### A. Operating Budget Policies

- 1. The Commission will pay all current expenditures from current revenues.
- 2. The Budget shall be prepared under the accrual basis of accounting.
- The Operating Budget will be submitted with operating and non-operating revenue to exceed operating and non-operating expenses with a sufficient margin to provide for replacement of property, plant and equipment.
- 4. The budget will provide for adequate funding of all retirement systems.
- 5. The Finance Department will assist Service Centers in reviewing monthly variance reports comparing actual versus budget revenue and expense on the financial software system.
- 6. The budget will provide summary information using the Operating Fund, Construction Fund and Debt Service Fund projected for the next three years.
- 7. Where possible, the Commission will integrate performance measurement and/or efficiency indicators in the budget.
- 8. Department heads will review monthly reports comparing actual revenues and expenses to budgeted amounts. Any variance in expense (spending category or capital expenditures for their department as a whole projected to exceed \$100,000 by year-end) will be reported in writing to the Director of Finance and the Executive Director/Chief Executive Officer.

#### **B.** Budget Targets

The Commission will adopt budget targets to provide direction to staff in the preparation of the annual Operating Budget for the upcoming year. Budget targets may be established in the areas of non-airline revenue, operating expense (less depreciation), total airline charges and debt service coverage ratios. Targets will be developed taking into account items such as the Capital Improvement Program, the rate of inflation, the state of the airline industry and existing labor and vendor contracts. To allow for public input into the Operating Budget, the following will occur:

- 1. Targets will be presented one month and final adoption will not occur until the following month, at the earliest. Targets will be presented no later than May of the preceding budget year.
- 2. A draft of the Operating Budget must be presented to the Commission and mailed to the appropriate legislative committees ninety days prior to anticipated budget approval.

### C. Operating Reserve

The Operating Reserve was established by the Finance and Administration Committee at six months of operating expenses less depreciation. The 2016 operating budget expenses are \$173.7 million with the reserve account reflecting a balance of \$86.9 million or six months of expenses. If the Commission deems it appropriate to reduce the operating reserve for the portion above the formula amount, such reductions shall not exceed 50% of the excess in any one year. In the event of a revenue shortfall in a current budget year, the Executive Director/Chief Executive Officer could freeze new hires, reduce temporary work force, defer cost of living wage increases, reduce discretionary spending, decrease capital and project expenditures and may recommend a transfer from the Commission's operating reserve.

### D. Revenue

The Commission monitors revenues on a monthly basis to ensure revenue from each source is at the maximum with deviations from budget identified.

1. One-Time Revenues include, but are not limited to, grants and rebates. Grants are accounted for as contributions while rebates are accounted for as Miscellaneous operating revenue. This revenue

- generated will become available to the Construction Fund, Capital Equipment purchases or other onetime expenditures as approved by the Commission.
- 2. Revenue Diversification The Commission maintains a diversified revenue system which is consistently monitored to help protect from possible short-term fluctuations.
- 3. Although the Commission has the ability to levy ad valorem property taxes upon properties at the airport and, under certain circumstances, upon all taxable property within the Metropolitan Area, the Commission is not currently levying taxes for these purposes. Rentals, rates and charges and other fees will be sufficient to meet all operational and maintenance expenses.

### **Basis of Budgeting**

The annual Operating Budget is prepared based on targets established by the Commission. MAC uses the accrual basis of accounting for budgeting. The accrual basis of budgeting in the operating budget contains elements that are not expensed under GAAP such as debt service and reserve requirements. In addition, the budget excludes depreciation and noise amortization while these expenses are included on the financial statements.

The Commission operates as an Enterprise Fund with three segregated areas: Operating Fund (used for day to day operations), Debt Service Fund (used to pay required debt principal and interest payments) and Construction Fund (used to pay capital costs associated with the Capital Improvement Program).

An Enterprise Fund may be used to "report any activity for which a fee is charged to external users for goods or services." GASB-34 states that an Enterprise Fund *must* be used to account for an activity if any one of the following criteria is satisfied (GASB-34, par. 67):

- The activity is financed with debt that is secured *solely* by a pledge of the net revenues from fees and charges of the activity.
- Laws or regulations require that the activity's costs of providing services, including capital costs (such
  as depreciation or capital debt service) be recovered with fees and charges, rather than with taxes
  or similar revenues.
- The pricing policies of the activity establish fees and charges designed to recover its costs, including capital costs (such as depreciation or debt service).

Each year the Finance Department, with the assistance of Airport Development, Landside-Administration, Reliever Airports, Concessions and Commercial Management Departments, projects revenue for the upcoming budget year.

### **Accrual Basis of Accounting**

The budgets for all three Segregated Funds identified above are prepared using the accrual basis of accounting in accordance with GAAP (Generally Accepted Accounting Principles) as this is the same method used for MAC accounting. The accrual basis of accounting attempts to record financial transactions in the period they occur rather than recording them in the period they are paid. In addition, the audited fund financial statements are also produced using the same accrual method of accounting. Strictly speaking, the accrual basis of accounting is described as follows:

Accrual accounting attempts to record the financial effects on an enterprise of transactions and other events and circumstances which have cash consequences for an enterprise in the periods in which those transactions, events and circumstances occur, rather than only in the periods in which cash is received or paid by the enterprise. Accrual accounting is concerned with the process by which cash expended on resources and activities is returned as more (or perhaps less) cash to the enterprise, not just with the beginning and end of that process.

### **Balanced Budget**

Minnesota Statute 473.661, subd. 1 refers to the general law regarding expenditure of public funds for public purposes. The appropriate Minnesota Legislative committee and the public provide input prior to the budget approval. The Commission will annually (by the end of December each year) adopt a balanced budget defined as all revenues and non-operating revenues exceeding expenses and non-operating expenditures in

all funds. Year-end operating surpluses will be used in maintaining reserves and may be available to the Construction Fund for capital projects as approved by the Commission.

#### Use of Estimates

The use of 2015 estimates in the reporting of the 2016 budget financial statements is based upon assumptions and estimates at the time of completion of the final budget draft. Actual results could differ from those estimates.

### **Budget Monitoring**

Throughout the year the budget is monitored and compared to actual expenses. Various service centers utilize controls. For example, Purchasing verifies requisitions and budget amounts and Human Resources compares wages and hiring with the budgets along with managers responsible for their service center budgets. Reports are distributed monthly to the Commissioners.

## Financial Policies - Cash Management/Investment

The Cash Management/Investment Policies are as follows:

### **Investment/Cash Management Policies**

- 1. Cash Management
  - All securities are safekept at one institution.
  - All deposits must be insured or collateralized.

#### 2. Investments

- All investment purchases require bids to be taken from several different dealers.
- Investments purchased will be diversified under legal requirements trying to maximize the Rate of Return.
- The average Rate of Return will exceed the six-month Treasury bill.
- All repurchase agreements are required to be collateralized. The maturity of any investment shall not exceed four years (ten years for post-retirement medical funds).
- To the extent possible, the MAC will attempt to match its investments with anticipated cash flow requirements.
- The addition of new accounts shall require the written authorization of the Director Finance and Executive Director/Chief Executive Officer.

#### Collateral

- Collateral must always be held by an independent third party with whom the MAC has a custodial agreement.
- A clear marked evidence of ownership (safekeeping) must be supplied to the entity and retained.
- To the extent that funds deposited are in excess of the available Federal Deposit Insurance, the MAC shall require the financial institutions to furnish collateral, security or corporate surety bond executed by a company authorized to do business in the State.

### Financial Policies - Capital Projects

Each year, the Commission reviews, revises and approves capital projects that will start within the next twelve months and adopts a Capital Improvement Program ("CIP") which covers all projects to be started during the second calendar year. Commission approval authorizes staff to proceed with plans and specifications and to obtain bids for contract award by the Commission. In addition, a CIP that covers an additional five years is adopted. These serve as a basis for determining funding requirements and other operational planning decisions. The Commission's policy is to include in the CIP those projects which enable the Commission to maximize federal aid and enhance safety and those that are customer service oriented. Certain projects, which have a metropolitan significance, are also submitted to the Metropolitan Council for review and approval. The Metropolitan Council is a regional planning agency responsible for coordinating and planning certain governmental services for the metropolitan area.

#### **Projects**

Commission policies for Capital Projects are:

- 1. Safety and customer service oriented.
- 2. Maximize all federal aid.
- 3. Metropolitan Council approval required on Reliever Airport projects in excess of \$2 million and MSP International projects in excess of \$5 million if they are viewed as having a metropolitan significance.
- 4. Project priority categories in order of importance include:
  - Projects which the Commission has made a commitment to complete
  - Projects that enhance or ensure continued safety at each of the airports in the airport system
  - Projects that cannot be accomplished by Commission maintenance crews, but are essential for reasons of economics or continued operation
  - Projects that are necessitated by regulatory requirements, such as FAA regulations and local, state or federal laws
  - Projects which address various environmental issues ranging from asbestos abatement to wetland mitigation
  - Projects constituting preventative maintenance
  - Projects which improve customer service and/or convenience
  - Projects which have been identified as improving various operational aspects of the airport system, whether applicable to aircraft, tenants, Commission staff or off-airport service providers
  - Estimated useful life of a capital improvement project typically range from 5 to 40 years

#### **Capital Equipment**

All equipment purchases for 2016 will be accounted for based on MAC's capital equipment guidelines:

- 1. The total cost of each piece of equipment is amortized over its useful life through depreciation charges.
- 2. Snow plowing equipment qualifies for state and federal aid. Total eligible aid is limited.
- 3. Aid for equipment purchases must compete with eligible construction projects.
- 4. All equipment purchases must follow MAC's purchasing policies.
- 5. All equipment or project costs must be greater than or equal to \$10,000.
- 6. Estimated useful life for capital equipment ranges from 3 to 15 years.

### Financial Policies - Purchasing

The Purchasing Department is responsible for the purchase, rental, sale and disposal of equipment, supplies, minor construction, repair, or maintenance of real and/or personal property for MAC. Its primary responsibility is to provide purchases that ensure the following: 1) Availability; 2) Quality; and 3) Price consistency with the needs of MAC. The Purchasing objective is to provide a foundation for effective, consistent and complete consideration of all aspects of purchasing including:

- Ensuring fair and equitable treatment of all suppliers and persons who deal with the procurement system of MAC
- 2. Fostering public confidence in the procurement procedures followed by MAC
- 3. Ensuring compliance with applicable state and federal laws
- Securing the advantages and economies derived from a centralized and standardized purchasing system

5. Promoting the use of modern, professional and ethical business methods when using public funds to secure supplies, materials, equipment (or the rental thereof), or the minor construction, alteration, repair or maintenance of real or personal property.

#### Financial Policies - Debt Service and Reserve Policies

The Debt Service and Reserve Policies are as follows:

#### A. Debt

- 1. Currently the Commission is able to issue General Obligation Revenue Bonds and General Airport Revenue Bonds, both fixed and variable rate.
- 2. Funds will be managed to avoid any property tax levy.
- 3. MAC will maintain the highest rating available from Fitch, Moodys and/or Standard and Poor's Rating Agencies.
- 4. Procedures/mechanisms will be developed and maintained to obtain the highest possible rating on the General Airport Revenue Bonds.
- All refundings of General Obligation Revenue Bonds or Airport Revenue bonds must show a minimum 3% Net Present Value (NPV) savings as specified in Minnesota Statute Section 475.67, Subd. 12.
- 6. The current remaining authorized level of issuance for General Obligation Revenue Bonds is \$55 million.
- 7. The MAC will endeavor to keep the total maturity length of General Obligation Bonds below 20 years and retire at least 50% of the principle within 10 years. In all cases, the maturity shall be shorter than the life of the related assets.
- 8. Regarding Special Facility Bonds, staff will adhere to Administrative Policy 2701 dealing with Special Facility Financing.
- 9. In December 2003, the Commission approved a policy to deal with derivative financing products. In July 2004, the Commission, along with its Financial Advisor and Bond Counsel, refined this policy further. The refinements include establishing separate savings criteria and efficiency criteria in dealing with derivative financing products.
- B. Reserve The Commission is required to have a restricted investment balance on October 10th each year for General Obligation Revenue Bonds in an amount sufficient to cover debt service to the end of the second following year. For General Airport Revenue Bonds, a one-year maximum annual debt service reserve is required.
- C. Debt Limits Currently the Commission has three forms of indebtedness: Revolving Line of Credit, General Airport Revenue Bonds (GARBs) and General Obligation Revenue Bonds (GORBs). The GORB instrument has the most straightforward legal limit. That is, the Commission must receive Legislative approval to authorize and issue this type of debt. Currently the Commission is authorized to issue up to \$55 million of additional GORB debt. With regard to Revolving Line of Credit, the total authorized limit is currently \$75 million. The legal limit for GARBs is based on the Commission's ability to generate sufficient revenues to pass the Additional Bonds test required under the Master Bond Indenture. As long as there are adequate revenues to pass the test, additional debt can be issued.

## **Compliance Statement**

The Metropolitan Airports Commission is in compliance with all of the above stated policies.

2016 Budget Budget Process & Financial Policies

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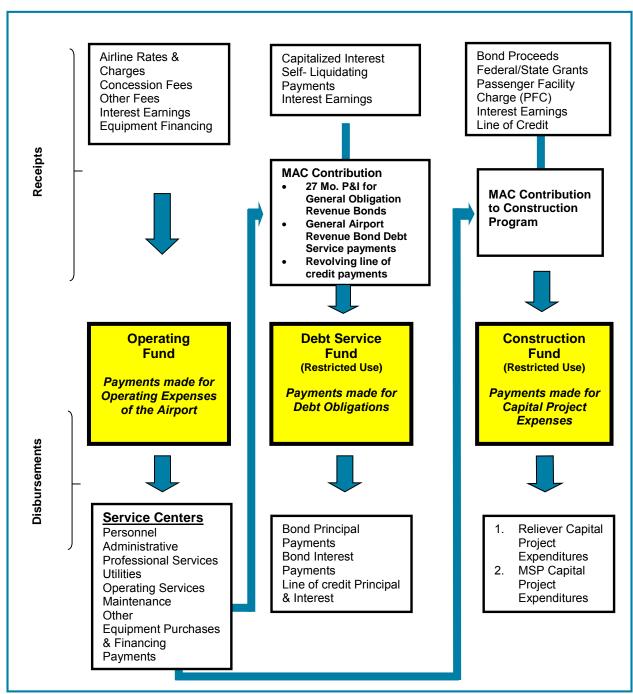
### **Fund Structure**

The MAC is accounted for as an Enterprise Fund. An Enterprise Fund reports any activity for which a fee is charged to external users for goods or services. Amounts are restricted (internally or externally) for construction and debt redemption. For internal purposes, MAC maintains three funds corresponding to three major functions: Operating Fund, Construction Fund and Debt Service Fund. The budgets for all three Segregated Funds identified here are prepared using the accrual basis of accounting in accordance with GAAP (Generally Accepted Accounting Principles) and is the same method used for MAC accounting.

The service center expenses are within the Operating Fund as shown in the below chart.

### **Fund Relationship**

The Flow of Funds chart below identifies the sources and uses of dollars within each fund and between funds.



### **Fund Balance Summary**

The table below is presented to show the general overview of the flow of funds and the amount of dollars moving through each fund on an annual basis. The details for each fund are shown in their respective sections of the budget.

| (\$ = 000)             |               |                  |               |               |                   |                  |
|------------------------|---------------|------------------|---------------|---------------|-------------------|------------------|
|                        | 2014          | 2015             | 2015          | 2016          | 2017              | 2018             |
|                        | <u>Actual</u> | <u>Estimated</u> | <u>Budget</u> | <u>Budget</u> | <u>Projection</u> | <u>Projectio</u> |
| OPERATING FUND         |               |                  |               |               |                   |                  |
| 1/1 Balance            | \$ 118,291    | \$ 121,740       | \$ 121,011    | \$ 131,317    | \$ 146,046        | \$ 158,16        |
| Total Sources of Funds | 309,638       | 319,024          | 320,211       | 340,795       | 349,154           | 371,10           |
| Total Uses of Funds    | (306, 189)    | (309,447)        | (319,713)     | (326,066)     | (337,040)         | (370,83          |
| Transfers              |               | -                | -             | -             | -                 | -                |
| Ending Balance         | \$ 121,740    | \$ 131,317       | \$ 121,509    | \$ 146,046    | \$ 158,160        | \$ 158,42        |
| CONSTRUCTION FUND      |               |                  |               |               |                   |                  |
| 1/1 Balance            | \$ 317,185    | \$ 354,543       | \$ 353,940    | \$ 328,913    | \$ 536,515        | \$ 246,06        |
| Total Sources of Funds | 189,827       | 170,330          | 133,552       | 507,206       | 146,887           | 152,48           |
| Total Uses of Funds    | (152,469)     |                  | (205,886)     | (299,604)     | •                 | (200,56          |
| Ending Balance         | \$ 354,543    | \$ 328,913       | \$ 281,606    | \$ 536,515    | \$ 246,061        | \$ 197,98        |
| DEBT SERVICE FUNDS     |               |                  |               |               |                   |                  |
| 1/1 Balance            | \$ 238,593    | \$ 210,516       | \$ 210,537    | \$ 227,439    | \$ 302,136        | \$ 284,66        |
| Total Sources of Funds | 427,911       | 122.934          | 121,913       | 192,491       | 121,731           | 141,02           |
| Total Uses of Funds    | (455,988)     | ,                | ,             | (117,794)     | •                 | (138,73          |
| Ending Balance         | \$ 210,516    | \$ 227,439       |               | \$ 302,136    | \$ 284,669        |                  |
| TOTAL ALL FUNDS        |               |                  |               |               |                   |                  |
| 1/1 Balance            | \$ 674.069    | \$ 686,799       | \$ 685,488    | \$ 687,669    | \$ 984,697        | \$ 688,89        |
| Total Sources of Funds | 927,376       | 612,288          | 575,676       | 1,040,492     | 617,772           | 664,61           |
| Total Uses of Funds    | (914,646)     |                  | ,             | (743,464)     | ,                 | (710,13          |
| Transfers              | (914,040)     | (011,410)        | (031,009)     | (743,404)     | (913,379)         | (710,13          |
|                        | e eee 700     | т 607 660        |               |               | \$ 688,890        | ¢ 642.26         |
| Ending Balance         | \$ 686,799    | \$ 687,669       | \$ 629,555    | \$ 984,697    | φ 000,090         | \$ 643,36        |

The overall change in the total of all funds balance from estimated 2015 (\$688 million) to projected 2018 (\$643 million) is due to the growth in expenditures in the construction fund offset partially by the increase in debt service fund as well as overall increases to the Commission's 6-month operating reserve.

### **Taxing Authority**

The Commission has the ability to levy ad valorem property taxes upon properties at the Airport and, under certain circumstances, upon all taxable property within the Metropolitan Area. Such taxing authority includes:

- 1. The power to levy property taxes on land leased at the Airport for police and fire protection, operation, and maintenance of roadway systems.
- 2. The power to levy property taxes not in excess of .00806 percent in each year upon the net tax capacity of all taxable property in the Metropolitan Area for Airport operation and maintenance costs of Airport facilities, provided revenues are not otherwise available.

Although the Commission may levy property taxes for operation and maintenance expenses, the Commission is not currently levying taxes for these purposes. The Commission has entered into agreements, in accordance with the Airport Law and the Resolution, whereby rental received by the Commission, together with other charges, rates, and fees imposed by the Commission, are sufficient to meet all expense of operation and maintenance of the Commission's property.

If the Commission were to have levied a tax based on recent values, the maximum amount available for maintenance and operations of the Commission would have been approximately \$25.0 million.

## Sources and Uses of Funds

In this section, revenues and expenses from operating the facilities are combined with non-operating revenues and expenses. The summary below illustrates how dollars are received and disbursed.

| OPERATING FUND (\$ = 000)                          |             | 2014                  | _          | 2015      |    | 2015          |    | 2016          |           | 2017             |    | 2018             |
|--|-------------|-----------------------|------------|-----------|----|---------------|----|---------------|-----------|------------------|----|------------------|
| _  |             | <u>Actual</u>         | <u>E</u> s | stimated  |    | <u>Budget</u> |    | <u>Budget</u> | <u>Pı</u> | <u>rojection</u> | Pı | <u>rojection</u> |
| Sources  | _           |                       | _          |           | _  |               | _  |               | _         |                  | _  |                  |
| 1/1 Balance  | \$          | 118,291               | \$         | 121,740   | \$ | 121,011       | \$ | 131,317       | \$        | 146,046          | \$ | 158,160          |
| Operating Revenues                                 |             |                       |            |           |    |               |    |               |           |                  |    |                  |
| Airline Rates & Charges                            |             | 111,005               |            | 108,775   |    | 109,329       |    | 113,691       |           | 116,500          |    | 119,500          |
| Concessions  |             | 136,445               |            | 146,066   |    | 144,963       |    | 155,362       |           | 159,500          |    | 175,000          |
| Other Operating Revenues                           |             | 50,885                |            | 51,040    |    | 49,118        |    | 61,300        |           | 62,000           |    | 65,000           |
| Subtotal Operating Revenues                        | \$          | 298,335               | \$         | 305,881   | \$ | 303,410       | \$ | 330,353       | \$        | 338,000          | \$ | 359,500          |
| Other/Non Operating Revenues                       |             |                       |            |           |    |               |    |               |           |                  |    |                  |
| Interest Earnings <sup>1</sup>                     |             | 4,801                 |            | 6,250     |    | 6,000         |    | 5,538         |           | 6,500            |    | 6,700            |
| Self-Liquating Revenue                             |             | 5,452                 |            | 6,075     |    | 6,616         |    | 4,444         |           | 4,654            |    | 4,902            |
| Transfer from Construction Fund                    |             | -                     |            | -         |    | -             |    | -             |           | -                |    | -                |
| Gain (Loss) on Assets and Other                    |             | 1,050                 |            | 818       |    | -             |    | 460           |           | -                |    | -                |
| Subtotal Other/Non Operating Revenue               |             | 11,303                |            | 13,143    |    | 12,616        |    | 10,442        |           | 11,154           |    | 11,602           |
| Total Sources                                      | \$          | 309,638               | \$         | 319,024   | \$ | 316,026       | \$ | 340,795       | \$        | 349,154          | \$ | 371,102          |
|  |             |                       |            |           |    |               |    |               |           |                  |    |                  |
| <u>Uses</u>  |             |                       |            |           |    |               |    |               |           |                  |    |                  |
| Operating Expenses                                 |             |                       |            |           |    |               |    |               |           |                  |    |                  |
| Personnel  | \$          | 72,358                | \$         | 75,000    | \$ | 76,400        | \$ | 80,419        | \$        | 82,560           | \$ | 84,757           |
| Administration                                     |             | 1,610                 |            | 1,650     |    | 1,665         |    | 1,935         |           | 1,974            |    | 2,013            |
| Professional Services                              |             | 4,972                 |            | 5,400     |    | 5,439         |    | 6,175         |           | 6,299            |    | 6,424            |
| Utilities  |             | 20,873                |            | 18,900    |    | 19,147        |    | 19,224        |           | 19,926           |    | 20,655           |
| Operating Services                                 |             | 19,583                |            | 22,500    |    | 23,966        |    | 24,495        |           | 25,000           |    | 25,551           |
| Maintenance  |             | 31,377                |            | 33,900    |    | 33,656        |    | 37,433        |           | 38,847           |    | 39,785           |
| Other/Insurance                                    |             | 3,325                 |            | 3,600     |    | 3,304         |    | 4,047         |           | 4,323            |    | 4,500            |
| Subtotal Operating Expenses                        |             | 154,098               |            | 160,950   |    | 163,577       |    | 173,728       |           | 178,929          |    | 183,685          |
| Non Operating Expenses                             |             |                       |            |           |    |               |    |               |           |                  |    |                  |
| Equipment  |             |                       |            |           |    |               |    |               |           |                  |    |                  |
| Equipment Purchases/Capital Expend                 |             | (9,384)               |            | (10,802)  |    | (13,483)      |    | (10,910)      |           | (11,000)         |    | (11,500)         |
| Equipment Financing                                |             | 3,966                 |            | 4,185     |    | 4,185         |    | 3,194         |           | 4,000            |    | 4,000            |
| Principal/Interest-Equip. Financing                |             | (2,638)               |            | (2,300)   |    | (2,978)       |    | (4,408)       |           | (4,500)          |    | (4,600)          |
| Subtotal Equipment                                 |             | (8,056)               |            | (8,917)   |    | (12,276)      |    | (12,124)      |           | (11,500)         |    | (12,100)         |
| Debt Service                                       |             | (0,000)               |            | (0,517)   |    | (12,210)      |    | (12,124)      |           | (11,500)         |    | (12,100)         |
| Transfer Out - Debt Service                        |             | (97,252)              |            | (92,645)  |    | (93,061)      |    | (90,684)      |           | (87,382)         |    | (106,349)        |
| Subtotal Debt Service                              |             | (97,252)              |            | (92,645)  |    | (93,061)      |    | (90,684)      |           | (87,382)         |    | (106,349)        |
| Total Uses   | •           | (97,232)<br>(259,406) | Ф          |           | Φ. |               | Ф  | (276,536)     | \$        | (277,811)        | æ  | (302,134)        |
| Tutal USES   | Φ           | (209,400)             | φ          | (202,512) | φ  | (200,914)     | φ  | (210,000)     | Φ         | (211,011)        | φ  | (302, 134)       |
| Unrestricted Net Transfer Out-Constr.              |             | (46,783)              |            | (46,935)  |    | (46,614)      |    | (49,530)      |           | (59,229)         |    | (68,700)         |
| Operating Fund Balance                             | \$          | 121,740               | \$         | 131,317   | \$ | 121,509       | \$ | 146,046       | \$        | 158,160          | \$ | 158,428          |
|  |             |                       |            |           |    |               |    |               |           |                  |    |                  |
| <sup>1</sup> Interest Rate Assumed 1.0% for 2016 - | <u> 201</u> | 8                     |            |           |    |               |    |               |           |                  |    |                  |

### Sources of Funds

Generally, there are three sources of revenues within the Operating Fund.

- 1. The 1/1 Balance reflects the Operating Reserve established by the Commission plus the amount to be transferred to the Construction fund in the following year. In 2006 the Commission established a six month reserve of operating expenses. The operating reserve figure for 2016 is \$86.9 million.
- 2. Operating Revenues consist of Airline Rates and Charges, Concessions, Rentals/Fees and Utilities and Other Revenues. The changes in each of these areas are explained in detail in the Operating Budget Revenue Section. In general, Airline Rates and Charges will increase beginning in 2016 as a result of the Commission taking over operational control of Concourse G from Delta. Airline Rates and Charges are calculated based on actual expenses. Concessions rose in almost all areas as a result of increased activity, concessions from the G Concourse or new lease agreements. Rentals/Fees, Utilities and Other Revenues increases can be attributed to rent changes and a higher auto rental customer facility charges paid by the

auto rental firms in connection with a new auto rental facility expected to open during 2018. Operating Revenues total \$330.4 million for 2016.

2. Other Non-Operating Revenues consist of Interest Earnings, Self-Liquidating Revenue and Gain/Loss on Disposal of Assets and Other. Interest Earning is assumed to be 1.0% for the period 2016-2018. Interest is earned on the balance in the Operating Fund which includes self-liquidating leases. Interest earnings are increasing slightly due to a small increase in interest rates and larger cash balances. Self-liquidating leases are those facilities built by MAC and then leased to tenants.

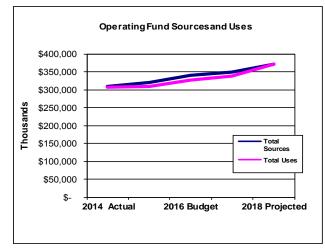
Terminal 1-Lindbergh Retail Shops

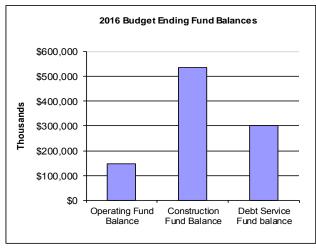
#### **Uses of Funds**

In general, there are three uses of operating revenues.

- Operating expenses consist of Personnel, Administration, Professional Services, Utilities, Operating Services, Maintenance and Other/Insurance. Details of changes for each of these areas are identified in the Operating Budget Expense section. The total expense for 2016 is \$173.7 million.
- 3. Non-Operating Expenses is comprised of an Equipment section (A) and Debt Service section (B).
  - A. Equipment category includes capital equipment (cost greater than \$10,000) to be purchased based on Commission approval. The anticipated amount for 2016 is \$10.9 million and includes other capital expenditures. A portion of this equipment will be leased. The offset to the equipment is shown as Equipment Financing (\$3.2 million). Finally, the actual lease financing cost and miscellaneous other capital expenditures are shown.
  - B. Debt Service This is the required transfers that are made to cover all debt service. In June and December, the Commission must transfer the required amount for the GARB (General Airport Revenue Bond) reserve. The debt service portion also includes payments on the Commission revolving line of credit. The total payments for on the GARB's and the revolving line of credit are expected to be approximately \$90.7 million.
- 4. Unrestricted Net Transfer Out Construction represents the amount of internally generated funds that are transferred to the Construction Fund after payment of all operating expenses have been made, all debt service requirements accounted for and the Operating Reserve is funded at six months of Operating Expenses. \$49.5 million is anticipated for 2016 based on 2015 estimates and \$59.2 million anticipated for 2017 based on 2016 budgeted amounts.

The graphs below illustrate the sources and uses of revenue and the three 2016 budgeted fund balances.



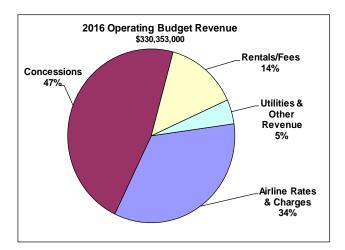


## **Operating Budget Revenue**

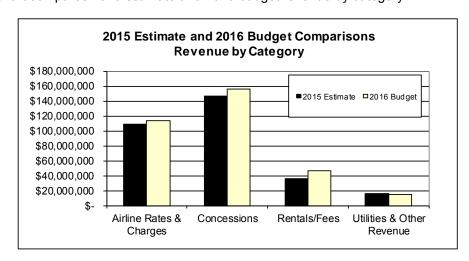
Total Operating Budget Revenue for 2016 is \$330.4 million, which is a \$24.5 million or 8.0% increase compared to 2015 estimates. The detailed explanations for Airline Rates & Charges, along with other major changes in revenue, are included in this section.

| 2016 Revenue Summary<br>(\$=000)  |   |  |  |  | 2015 Esti<br>vs<br>2016 Bu                |                                |
|---|---|--|--|--|---|--------------------------------|
|   | 2014<br>Actual  | 2015<br>Budget                                 | 2015<br>Estimate                               | 2016<br>Budget                                 | Dollar<br>Change                          | %<br>Change                    |
| REVENUE   |   |  |  |  |   |                                |
| Airline Rates & Charges<br>Concessions<br>Rentals/Fees<br>Utilities & Other Revenue | \$111,005<br>\$136,445<br>\$34,117<br><u>\$16,768</u> | \$109,329<br>\$144,963<br>\$34,298<br>\$14,820 | \$108,775<br>\$146,066<br>\$35,525<br>\$15,515 | \$113,691<br>\$155,362<br>\$46,275<br>\$15,025 | \$4,916<br>\$9,296<br>\$10,750<br>(\$490) | 4.5%<br>6.4%<br>30.3%<br>-3.2% |
| Total Operating Revenue   | \$298,335   | \$303,410                                      | \$305,881                                      | \$330,353                                      | \$24,472                                  | 8.0%                           |

Operating budget revenue is divided into four categories: Airline Rates & Charges, Concessions, Rentals/Fees and Utilities & Other Revenue.



The following chart compares 2015 estimate and 2016 budget revenue by category:



Operating Budget Revenue

## 2016 Operating Revenue

## 2016 Budget vs 2015 Estimate

| . •                             | 2014<br>Actual | 2015<br>Budget | 2015<br>Estimate | 2016<br>Budget | Dollar<br>Change | %<br>Change |
|---------------------------------|----------------|----------------|------------------|----------------|------------------|-------------|
| Airline Rates & Charges         |                |                |                  |                |                  |             |
| Airline Agreement               |                |                |                  |                |                  |             |
| Landing Fees                    | 56,790,518     | 59,237,642     | 58,500,000       | 61,406,972     | 2,906,972        | 5.0%        |
| Ramp Fees                       | 7,213,185      | 7,263,598      | 7,000,000        | 7,592,470      | 592,470          | 8.5%        |
| Airline R&R                     | 3,610,295      | 3,720,273      | 3,720,000        | 4,495,172      | 775,172          | 20.8%       |
| T1 Rentals                      | 37,456,370     | 36,455,784     | 36,400,000       | 38,310,374     | 1,910,374        | 5.2%        |
| T1 Other                        | 4,534,592      | 5,717,085      | 5,525,000        | 5,779,783      | 254,783          | 4.6%        |
| Concessions Rebate              | (10,293,866)   | (13,060,677)   | (13,220,000)     | (13,919,950)   | (699,950)        | 0.0%        |
| Total Airline Agreement         | 99,311,094     | 99,333,705     | 97,925,000       | 103,664,821    | 5,739,821        | 5.9%        |
| Terminal 2 Fees                 |                |                |                  |                |                  |             |
| T2 Lobby                        | 9,553,114      | 8,133,359      | 8,200,000        | 7,637,349      | (562,651)        | -6.9%       |
| T2 Other/Passenger              | 2,141,023      | 1,862,335      | 2,650,000        | 2,388,362      | (261,638)        | -9.9%       |
| Total Airline Rates & Charges   | 111,005,231    | 109,329,399    | 108,775,000      | 113,690,532    | 4,915,532        | 4.5%        |
| Concessions                     |                |                |                  |                |                  |             |
| Terminal                        |                |                |                  |                |                  |             |
| Food & Beverage                 | 16,128,104     | 16,006,851     | 16,500,000       | 20,130,029     | 3,630,029        | 22.0%       |
| News                            | 3,645,355      | 3,631,019      | 3,550,000        | 4,044,695      | 494,695          | 13.9%       |
| Retail Stores                   | 4,600,025      | 4,935,722      | 4,800,000        | 5,348,961      | 548,961          | 11.4%       |
| Passenger Services              | 4,003,902      | 4,782,487      | 4,600,000        | 6,028,908      | 1,428,908        | 31.1%       |
| Total Terminal                  | 28,377,387     | 29,356,079     | 29,450,000       | 35,552,593     | 6,102,593        | 20.7%       |
| Parking/Grnd Transport          |                |                |                  |                |                  |             |
| Parking                         | 80,657,939     | 87,776,061     | 88,000,000       | 90,730,867     | 2,730,867        | 3.1%        |
| Ground Transportation           | 5,811,792      | 5,169,046      | 5,850,000        | 5,960,532      | 110,532          | 1.9%        |
| MSP Employee Parking            | 2,917,197      | 3,152,168      | 3,325,000        | 3,408,806      | 83,806           | 2.5%        |
| Auto Rental - On Airport        | 17,939,195     | 17,601,000     | 17,601,000       | 17,601,000     | 0                | 0.0%        |
| Total Parking/Grnd Transport    | 107,326,122    | 113,698,275    | 114,776,000      | 117,701,205    | 2,925,205        | 2.5%        |
| Other                           |                |                |                  |                |                  |             |
| Other Concessions               | 741,421        | 1,908,240      | 1,840,000        | 2,108,471      | 268,471          | 14.6%       |
| Total Concessions               | 136,444,930    | 144,962,594    | 146,066,000      | 155,362,269    | 9,296,269        | 6.4%        |
| Rentals/Fees                    |                |                |                  |                |                  |             |
| Buildings & Facilties           | 7,263,964      | 7,723,132      | 8,725,000        | 9,227,506      | 502,506          | 5.8%        |
| Auto Rental CFC                 | 11,377,312     | 11,100,000     | 11,800,000       | 21,000,000     | 9,200,000        | 78.0%       |
| Ground Rentals                  | 8,409,467      | 9,009,827      | 8,500,000        | 9,133,148      | 633,148          | 7.4%        |
| Reliever Airports               |                | 6,465,317      | 6,500,000        | 6,914,402      | 414,402          | 6.4%        |
| -                               | 7,066,519      |                |                  |                |                  |             |
| Total Rentals/Fees              | 34,117,262     | 34,298,276     | 35,525,000       | 46,275,056     | 10,750,056       | 30.3%       |
| Utilities & Other Revenue       | 4 045 400      | 4 640 946      | 4 500 000        | 4 674 624      | 04 624           | 4.00/       |
| Utilities                       | 4,915,438      | 4,612,816      | 4,590,000        | 4,671,634      | 81,634           | 1.8%        |
| GA/Airside Fees                 | 3,243,970      | 2,593,801      | 3,200,000        | 3,369,018      | 169,018          | 5.3%        |
| Consortium Fees                 | 3,203,760      | 3,250,000      | 3,225,000        | 3,348,816      | 123,816          | 3.8%        |
| Other Revenues                  | 1,726,389      | 1,484,418      | 1,500,000        | 1,685,316      | 185,316          | 12.4%       |
| Reimbursed Expense              | 3,677,994      | 2,878,935      | 3,000,000        | 1,950,000      | (1,050,000)      | -35.0%      |
| Total Utilities & Other Revenue | 16,767,551     | 14,819,970     | 15,515,000       | 15,024,784     | (490,216)        | -3.2%       |
| Total Operating Revenue         | 298,334,973    | 303,410,239    | 305,881,000      | 330,352,641    | 24,471,641       | 8.0%        |

## **Revenue Assumptions and Guidelines**

The revenue projections for 2016 are based on the following assumptions and guidelines:

- Revenue will be prepared on an accrual basis. This basis of accounting attempts to record financial transactions in the period they occur rather than recording them in the period they are received. The Commission uses this method for both accounting and budgeting.
- The revenue projections are based on estimates compiled from the following sources:
  - Lease agreements
  - Contracts
  - Projected enplaned passengers and operations activity provided by the airlines and other users of MAC facilities
  - Expense projections which determine rates and charges per the Airline Agreement
  - Historical trends
  - MAC Ordinances
- Airline Rates and Charges are based on the Airline Lease Agreement.

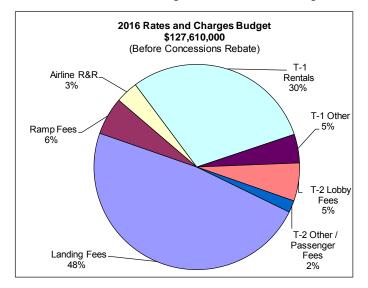
The explanations for revenue assumptions are based on a comparison of 2015 estimates versus 2016 budget figures.

### **Airline Rates and Charges**

The Airline Rates and Charges category, which is approximately \$113.7 million or 34% of MAC's \$330.4 million in revenues, is generated from rates charged to the airlines. This category is projected to increase \$4.9 million or 4.5% from 2015 estimated levels. The formulas for the rates (landing fee, ramp fee, airline Terminal 1-Lindbergh rental rates and the Terminal 1 IAF-International Arrivals Facility Use Fees) are established in the Airline Use Agreement. This agreement incorporates debt service in the calculation of rates and charges instead of depreciation and interest for the recovery of capital improvements. In accordance with this Agreement, expenses from Police, Fire, Maintenance Labor, Maintenance Equipment and Administration service centers are allocated to the Field & Runway, Ramp, Terminal Building and International Arrival Facility service centers (as detailed in the Operating Budget Expense section). Total costs, plus allocations, are then used to determine Airline Rates and Charges. Fluctuations in allocated costs can cause a change in the airline rates. For 2016, rates for landing fees, ramp fees and airline Terminal 1 rental rates are calculated as per the Airline Use Agreement. Rates for Terminal 2 are set by ordinance, which is primarily based on the recovery of budgeted operating and maintenance costs. The Concessions Rebate of \$13.9 million represents the revenue sharing found in the Airline Use Agreement.

| 2016 Airline Rates and Charges (\$=000) |                |                |                  |                | 2015 Es<br>vs<br>2016 Bi | ;           |
|---|----------------|----------------|------------------|----------------|--------------------------|-------------|
|   | 2014<br>Actual | 2015<br>Budget | 2015<br>Estimate | 2016<br>Budget | Dollar<br>Change (       | %<br>Change |
| Airline Rates & Charges                 |                |                |                  |                |                          |             |
| Landing Fees                            | \$56,791       | 59,238         | 58,500           | 61,407         | 2,907                    | 5.0%        |
| Ramp Fees                               | 7,213          | 7,264          | 7,000            | 7,592          | 592                      | 8.5%        |
| Airline R&R                             | 3,610          | 3,720          | 3,720            | 4,495          | 775                      | 20.8%       |
| T1 Rentals                              | 37,456         | 36,456         | 36,400           | 38,310         | 1,910                    | 5.2%        |
| T1 Other                                | 4,535          | 5,717          | 5,525            | 5,780          | 255                      | 4.6%        |
| Concessions Rebate                      | (10,294)       | (13,061)       | (13,220)         | (13,920)       | (700)                    | 5.3%        |
| T2 Lobby                                | 9,553          | 8,133          | 8,200            | 7,637          | (563)                    | -6.9%       |
| T2 Other/Passenger                      | 2,141          | 1,862          | 2,650            | 2,388          | (262)                    | -9.9%       |
| Total Airline Rates &                   | \$111,005      | 109,329        | 108,775          | 113,691        | 4,916                    | 4.5%        |
| Charges                                 |                |                |                  |                |                          |             |

The following pie chart indicates the percentage of each revenue source in Airline Rates & Charges and compares it to the total Airline Rates & Charges revenue, excluding the Concessions Rebate.



### **Landing Fees**

The landing fee is based upon total estimated expense in the Field & Runway service center. By dividing total field and runway expenses by the estimated landed weight (provided by the airlines and historical data), a budgeted landing fee is established for use during the year. This is a residual (breakeven) calculation. At yearend an adjustment will be made for any overage or shortage.

The landing fee is expected to increase \$0.06 in 2016 from 2015 estimates. The first half of the winter of 2015 was relatively mild as compared to previous winters which resulted in a lower than budget field and runway costs. The 2016 snow removal operating budget was prepared on a 3 year average. In addition, higher labor, benefits and snow removal material costs and a lease amendment for higher airline contributions for field and runway repair and replacement contributed to the higher landing fee.

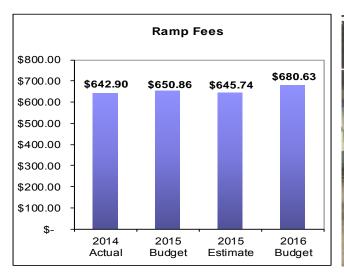
| Landing Fee         | 2014          | 2015          | 2015            | 2016          |
|---------------------|---------------|---------------|-----------------|---------------|
|                     | <u>Actual</u> | <u>Budget</u> | <b>Estimate</b> | <u>Budget</u> |
| Landing Fee         | \$2.68        | \$2.73        | \$2.72          | \$2.78        |
| Landed Weight (000) | 21,190        | 21,699        | 21,507          | 22,089        |
| Revenue (000)       | \$56,791      | \$59,238      | \$58,500        | \$61,407      |

### Ramp Fees

Aircraft parking ramp fees are calculated in the same manner as landing fees. Ramp fees are determined by dividing the total Terminal 1 ramp expenses by total lineal feet of ramp available. The ramp fee rate calculation is also residual (breakeven). At year-end an adjustment will be made for any overage or shortage.

The major increase in ramp fees from 2015 estimated (\$645.74) to 2016 budget (\$680.63) per lineal foot can be attributed to an increase in wage and benefit increases as well as increases in material costs used for snow removal operations.

| Ramp Fee                  | 2014          | 2015          | 2015            | 2016          |  |
|---------------------------|---------------|---------------|-----------------|---------------|--|
|                           | <u>Actual</u> | <u>Budget</u> | <u>Estimate</u> | <u>Budget</u> |  |
| Ramp Fee (Per Lineal Ft.) | \$642.90      | \$650.86      | \$645.74        | \$680.63      |  |
| Ramp Footage              | 11,176        | 11,179        | 11,179          | 11,179        |  |
| Revenue (000)             | \$7,213       | \$7,264       | \$7,000         | \$7,592       |  |





E Concourse at Terminal 1-Lindbergh

### Airline Repair and Replacement Surcharge

As per the Airline Lease Amendment, there is an additional surcharge for the airlines leasing space at Terminal 1. This surcharge increases annually at a rate of 3%. The rate for 2016 is \$6.93 per square foot. In 2016, the amount of revenue increased by \$775,000, a majority of the increase is due to the additional space obtained in taking control of Concourse G from Delta.

#### **Terminal 1 Rentals**

Airline Terminal 1 rates are calculated by allocating Terminal 1 building expense over the total rentable square footage in Terminal 1. Airlines are charged for the space they occupy. Unlike landing fees and ramp fees, which are residual calculations, airline Terminal 1 building rates are a compensatory calculation. Under this calculation method, costs are recovered from the airlines in proportion to the rentable space they occupy in the terminal building. This building rate does **not** include a separate per square foot charge for the Airline Repair & Replacement (R&R) surcharge mentioned above. Effective January 1, 2016, the Commission took over management and operational control of the G Concourse from Delta airlines which has an impact on both rental rates and revenues.

The Terminal 1 rate is decreasing from \$64.60 to \$58.83 per square foot, however total Terminal 1 rental revenue is increasing \$1.9 million from 2015 estimates. The primary reasons for the decrease in the Exclusive rates (\$5.77) between 2015 estimate and 2016 budget is due to the additional rentable square footage obtained in taking over control of the G Concourse. Higher Terminal 1 maintenance and utilities costs were offset by the additional rentable square feet in the terminal building calculation and a higher utility contribution made by concessionaires. The increase is overall revenue is due to additional rentable square footage leased for the G Concourse.

| Terminal 1-Lindbergh Rates        |               |               |                 |               |
|-----------------------------------|---------------|---------------|-----------------|---------------|
|                                   | 2014          | 2015          | 2015            | 2016          |
|                                   | <u>Actual</u> | <u>Budget</u> | <b>Estimate</b> | <u>Budget</u> |
| Exclusive (Per Sq. Ft.)           | \$66.20       | \$64.71       | \$64.60         | \$58.83       |
| Exclusive Janitored (Per Sq. Ft.) | \$73.67       | \$72.50       | \$72.00         | \$68.22       |
| Total Revenue (000)               | \$37,456      | \$36,456      | \$36,400        | \$38,310      |

### Terminal 1 Other

Revenue from Terminal 1 Other is expected to increase \$255,000 or 4.6%. The revenue sources in this area are revenues generated from the International Arrivals Facility (IAF), porter service fees, baggage claim maintenance fees, queue line management fees, and conveyors and carrousels.

The agreement for the IAF facility includes a fee calculation <u>similar</u> to the ramp and landing fees (residual). Users of the facility will be charged a passenger use fee based upon projected expenses. At year-end an adjustment will be made for any overage or shortage.

The table below shows the IAF fees for actual 2014, budgeted 2015, estimated 2015 and budgeted 2016.

| International Arriva | l Fee         |               |                 |               |
|----------------------|---------------|---------------|-----------------|---------------|
| (\$=000)             | 2014          | 2015          | 2015            | 2016          |
|                      | <u>Actual</u> | <u>Budget</u> | <b>Estimate</b> | <u>Budget</u> |
| Total Cost           | \$3,085       | \$3,497       | \$3,350         | \$3,631       |
| Passengers           | 594,412       | 624,464       | 638,095         | 699,615       |
| Fee Per Passenger    | \$5.19        | \$5.60        | \$5.25          | \$5.19        |

The \$0.06 decrease in the IAF fee is due to a minor increase in costs offset by an increase in passengers.

In late 2014, the Commission completed construction and installation of a Checked Baggage Inspection System which replaces each airline's outbound baggage systems. The Commission will be responsible for the maintenance of the baggage system and will charge the airlines (based on the number of bags processed) the full cost of maintaining the baggage system which is estimated at \$850,000.

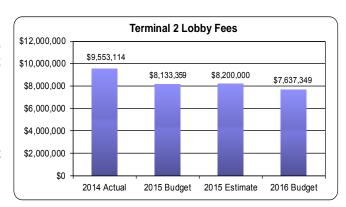
The remaining revenues consisted of conveyors, carrousels, porter service and queue line management fees. These revenues are expected to decrease slightly. With a late-2016 implementation of improved consolidated security checkpoints at Terminal 1, which will display checkpoint wait times, the need to charge a queue line management fee will no longer be needed.

#### **Concessions Rebate**

As part of the Airline Use Agreement, the airlines share a portion of concessions revenue for Food & Beverage, News, Retail and Auto Rental—On Airport revenue (Selected Concession Revenues). The amount of concession revenue shared is based upon the Commission meeting certain concession revenue levels and the airlines meeting certain passenger levels. For the 2016 budget, this rebate is projected to be \$13.9 million. The increase of \$700,000 is due to an increase in food, beverage, news and retail revenues due to additional revenues from the G Concourse. For 2016, the air carrers will share in approximately 31% of the Commission's Selected Concessions Revenue.

#### **Terminal-2 Lobby Fees**

Terminal 2 Lobby Fees are expected to decrease \$563,000 or 6.9%. Lobby fees are set by MAC Ordinance in which rates are set on a budgetary basis with no true-up based on actual expenses or year-end operational activity. Each gate at Terminal 2 has a revenue cap (for 2016 the gate cap is \$718,128) by airline associated with it based upon the number of aircraft operations. MAC assumes that of the 10 gates at Terminal 2, eight of those gates will reach the revenue cap and two gates would not. The



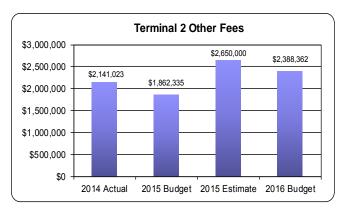
Commission is expected to open 3 additional gates late in the 4<sup>th</sup> quarter of 2016 for a total of 13 gates. The 2016 revenue impact from the 3 additional gates will be minimal.

In order to keep both Terminal 1 and Terminal 2 rates competitive for the respective airlines, the Terminal 2 rate calculation limits the increase/decrease in certain elements of the rates charged in Terminal 2 to the percentage increase or decrease in rates in Terminal 1. In 2016, the rates in Terminal 1 went down \$5.77 as a result of additional rentable space on the G Concourse which lower the Terminal 1 rental rates (see Terminal 1 Rentals) and correspondingly, lobby fee revenues are lower.

The MAC estimates the revenue derived in the non-capped gates based upon operational data obtained from historical data and from the airlines.

### Terminal-2 Other/Passenger Fees

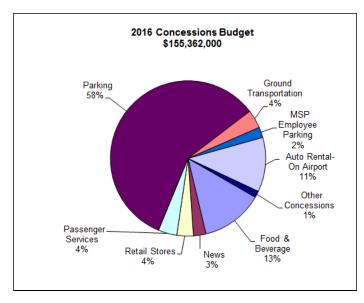
Terminal 2 Other/Passenger fee revenue is budgeted to decrease \$262,000 or 9.9%. This category includes Federal Inspection Service charges for international passengers, Terminal 2 building rentals and non-signatory landing fees. As with Lobby Fees mentioned above, the rates are based on budgetary data with no year-end true up of actual expenses. For 2016 there are lower rates for FIS charges (see Lobby fees explanation above) partially offset by increases in non-signatory landing fees collected.



### Concessions

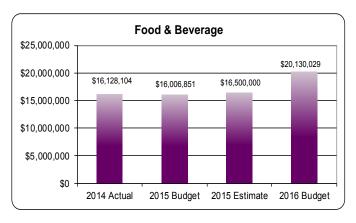
The Concessions category is \$155.4 million or 47% of total operating revenue for 2016. The rates charged for parking are approved by the Commission while ground transportation fees are authorized according to MAC Ordinances. The revenues from auto rental, food & beverage, news, retail and passenger services are based on various lease agreements, which allow the concessionaires to operate in MAC facilities. Concessions are projected to increase \$9.3 million or 6.4% from estimated 2015 levels and are based upon the following: 1) Passenger increase; 2) Increase in average spending per passenger; and 3) MAC taking operational and management control of Concourse G.

| 2016 Concessions<br>(\$=000) |                       |                       |                         |                       |                         | /S          |
|------------------------------|-----------------------|-----------------------|-------------------------|-----------------------|-------------------------|-------------|
|                              |                       |                       |                         |                       |                         | Budget      |
|                              | 2014<br><u>Actual</u> | 2015<br><u>Budget</u> | 2015<br><u>Estimate</u> | 2016<br><u>Budget</u> | Dollar<br><u>Change</u> | %<br>Change |
| Concessions                  |                       |                       |                         |                       |                         |             |
| Food & Beverage              | \$16,128              | 16,007                | 16,500                  | 20,130                | 3,630                   | 22.0%       |
| News                         | 3,645                 | 3,631                 | 3,550                   | 4,045                 | 495                     | 13.9%       |
| Retail Stores                | 4,600                 | 4,936                 | 4,800                   | 5,349                 | 549                     | 11.4%       |
| Passenger Services           | 4,004                 | 4,782                 | 4,600                   | 6,029                 | 1,429                   | 31.1%       |
| Parking                      | 80,658                | 87,776                | 88,000                  | 90,731                | 2,731                   | 3.1%        |
| Ground Transportation        | 5,812                 | 5,169                 | 5,850                   | 5,961                 | 111                     | 1.9%        |
| MSP Employee Parking         | 2,917                 | 3,152                 | 3,325                   | 3,409                 | 84                      | 2.5%        |
| Auto Rental - On Airport     | 17,939                | 17,601                | 17,601                  | 17,601                | 0.0%                    |             |
| Other Concessions            | 741                   | 1,908                 | 1,840                   | 2,108                 | 268                     | 14.6%       |
| Total All Concessions        | \$136,445             | 144,963               | 146,066                 | 155,362               | 9,296                   | 6.4%        |



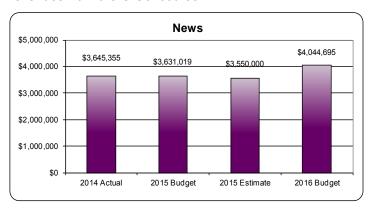
### Food & Beverage

Food & Beverage is projected to increase by \$3,630,000 or 22.0% from the 2015 estimates due to an increase in passengers, increase in average dollars spent per passenger and concession revenues from the G Concourse that the MAC took over from Delta in 2016.



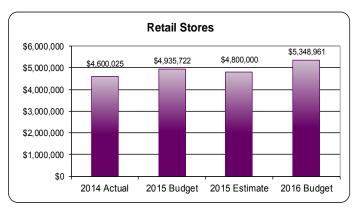
#### News

News is projected to increase \$495,000 or 13.9% from the 2015 estimates primarily from the first years' revenues from the G Concourse.



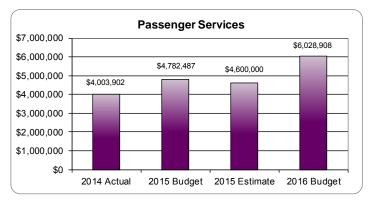
### **Retail Stores**

Retail is projected to increase by \$549,000 or 11.4% from the 2015 estimate primarily from the first years revenues from the G Concourse.



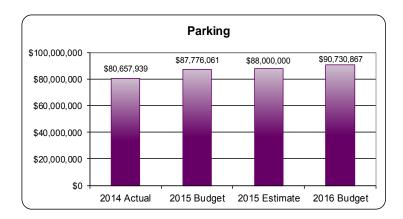
### **Passenger Services**

Passenger Services are budgeted to increase \$1,429,000 or 31.1% from the 2015 estimate. An increase in sponsorship/promotional revenues relating to a new solar power agreement, a new indoor advertising contract and G Concourse revenues accounted for the majority of the increase.



### **Parking**

Parking is expected to increase from 2015 estimates by \$2.7 million or 3.1%. The increase in revenue is due to passenger growth, longer length of stay and the opening of parking spaces that were closed during 2015 due to the construction of solar panels on top of the parking deck.

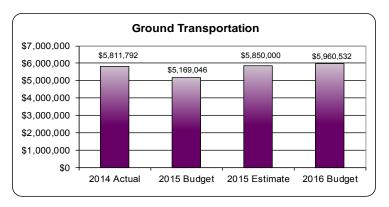




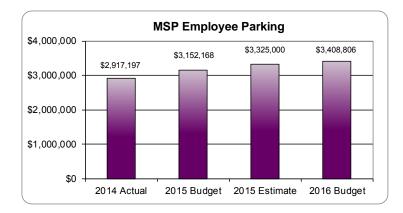
Parking Facility at Terminal 2-Humphrey

#### **Ground Transportation Fees**

Ground Transportation fees are projected to increase \$110,000 or 1.9%. This is primarily a result of higher costs associated with maintaining and operating the ground transportation system and a new off-airport car rental operator which started service in 2015.

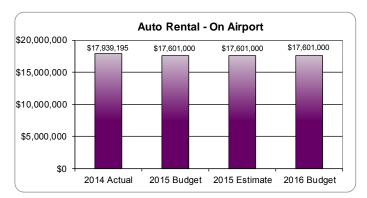


### **MSP Employee Parking**



MSP Employee Parking is budgeted to increase \$84,000 or 2.5% based upon an increase in the employee parking rate.

Operating Budget Revenue

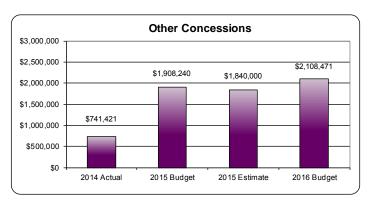


### **Auto Rental-On Airport**

Auto rental fees are projected to remain flat from the 2015 estimates. Based on the current Auto Rental Concession Agreement, auto rental firms pay a minimum rental fee (which is a guarantee that the firm bids) plus a percentage of gross revenue above the minimum fee. The Commission conservatively estimates that the auto rental firms will pay only the minimum guarantee rent in 2016 with no percentage rent.

#### Other Concessions

The majority of revenue in the Other Concessions category consists of Outdoor Advertising, In-Flite Catering, auto services, a pet boarding facility and miscellaneous concessions. Other Concessions are budgeted to increase \$268,000 from 2015 estimated levels. This is primarily due to increases in Outdoor Advertising revenues. Due to permitting issues, 2015 revenues from outdoor advertising were below budget; a full years' revenue was budgeted in 2016. Other revenue items in this category are expected to show minor changes from estimates.

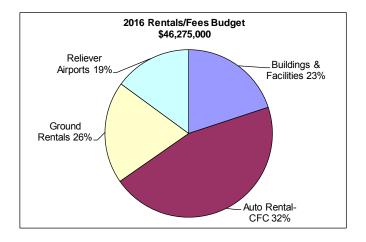


### Rentals/Fees

Rentals/Fees are \$46.3 million or 14% of total operating revenue for 2016 and are projected to increase \$10.8 million or 30.3% from 2015 estimated levels. This revenue section consists of Auto Rental-Customer Facility Charge (CFC), building rentals (non-airline), ground rental space and reliever airport fees. Ground rental space revenues and a portion of reliever airport revenue are based on MAC Ordinances, while the remaining revenue items are based on leases and agreements. The following chart shows the revenue sources.

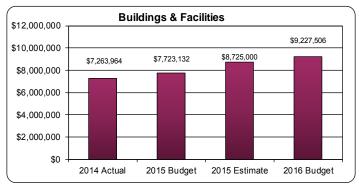
| (\$=000)                          |                       |                |                  |                | 2016 B                  | _                  |
|-----------------------------------|-----------------------|----------------|------------------|----------------|-------------------------|--------------------|
|                                   | 2014<br><u>Actual</u> | 2015<br>Budget | 2015<br>Estimate | 2016<br>Budget | Dollar<br><u>Change</u> | %<br><u>Change</u> |
| Rentals/Fees                      |                       |                |                  |                |                         |                    |
| <b>Buildings &amp; Facilities</b> | \$7,264               | 7,723          | 8,725            | 9,228          | 503                     | 5.8%               |
| Auto Rental CF                    | 11,377                | 11,100         | 11,800           | 21,000         | 9,200                   | 78.0%              |
| <b>Ground Rentals</b>             | 8,409                 | 9,010          | 8,500            | 9,133          | 633                     | 7.4%               |
| Reliever Airports                 | 7,067                 | 6,465          | 6,500            | 6,914          | 414                     | 6.4%               |
| Total Rentals/Fees                | \$34,117              | 34,298         | 35,525           | 46,275         | 10,750                  | 30.3%              |

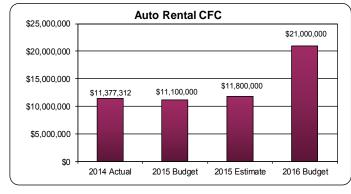
Operating Budget Revenue



### **Building & Facilities**

Building and facility rentals are projected to increase \$503,000 or 5.8% over 2015 estimates as a result of new building leases for non-terminal airline tenants.



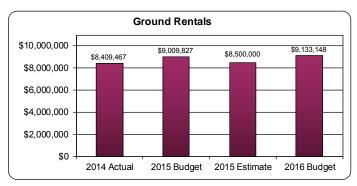


### **Auto Rental-Customer Facility Charge (CFC)**

Auto Rental CFCs are budgeted to increase 78.0% from 2015 estimates. In 2016, the Commission will be collecting an additional CFC for the purpose of constructing a new auto parking/rental car parking facility. The additional CFC will be used to pay debt service on the auto rental portion of the parking deck. The current CFC charge is at \$3.25 per rental car transaction per day and is expected to be \$5.90 in 2016.

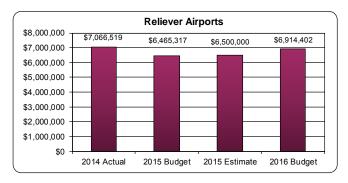
### **Ground Rentals**

Ground Rentals are budgeted to increase by \$633,000 or 7.4% from 2015 estimated levels. The Commission is in the process of updating it's ground rental rates ordinance. The new ground rental rates are expected to be effective in July 2016.



### **Reliever Airports**

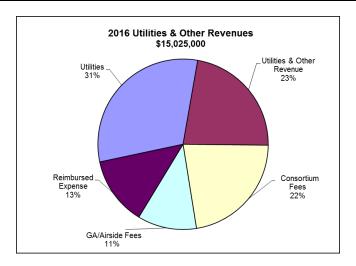
Reliever Airports are expected to increase \$414,000 from 2015 estimated levels based upon activity and trends at the time of the budget completion.



### **Utilities & Other Revenue**

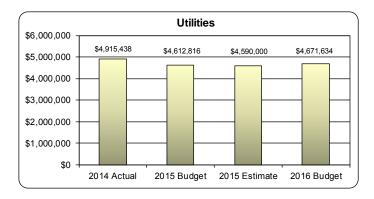
Utilities & Other Revenues are \$15.0 million or 5% of total operating revenue for 2016 and are projected to decrease \$490,000 or 3.2% from 2015 estimated levels. Included in this category are Utilities, General Aviation/Airside Fees, Consortium Fees, Other Revenues and Reimbursed Expense.

| 2016 Utilities & Other Revenue<br>(\$=000) |                       |                       |                         |                       | 2015 Estimate<br>vs<br>2016 Budget   |
|--|-----------------------|-----------------------|-------------------------|-----------------------|--------------------------------------|
|  | 2014<br><u>Actual</u> | 2015<br><u>Budget</u> | 2015<br><u>Estimate</u> | 2016<br><u>Budget</u> | Dollar % <u>Change</u> <u>Change</u> |
| Utilities & Other Revenue                  |                       |                       |                         |                       |                                      |
| Utilities                                  | \$4,915               | 4,613                 | 4,590                   | 4,672                 | 82 1.8%                              |
| GA/Airside Fees                            | 3,244                 | 2,594                 | 3,200                   | 3,369                 | 169 5.3%                             |
| Consortium Fees                            | 3,204                 | 3,250                 | 3,225                   | 3,349                 | 124 3.8%                             |
| Other Revenues                             | 1,726                 | 1,484                 | 1,500                   | 1,685                 | 185 12.4%                            |
| Reimbursed Expense                         | 3,678                 | 2,879                 | 3,000                   | 1,950                 | (1,050) -35.0%                       |
| Total Utilities & Other Rev.               | \$1 <del>6</del> ,768 | 14,820                | 15,515                  | 15,025                | (490) -3.2%                          |



### **Utilities**

Included in this area is water, sewer, electricity, heating and ground power. The increase in this category of \$82,000 is due to an increase in utilities to be paid by concessionaires and higher ground power rates paid by the airlines.



Operating Budget Revenue

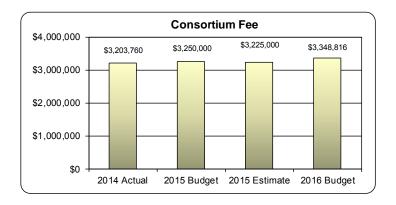


#### **General Aviation/Airside Fees**

This category includes general aviation landing fees, ramp fees and apron services. This category is expected to increase \$169,000 or 5.3% as a result of trends based upon the time the budget was completed.

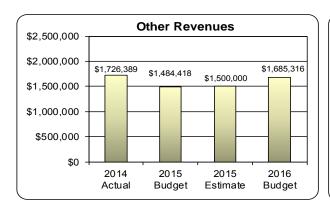
#### **Consortium Fees**

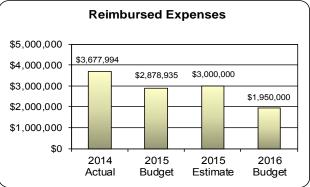
Consortium fees are expected to increase \$124,000 or 3.8%. Increases in cleaning of common concession areas and loading dock fees account for the majority of the increase.



#### Other Revenues and Reimbursed Expenses

Included in this category are parking fines, auction revenue, building permits, security badges, fuel flowage fees and miscellaneous revenues and expenses reimbursed by others. These categories combined are expected to decrease \$865,000 primarily a result of a reduction in payments made by Delta for Police, Fire and Administration costs for the G Concourse offset partially by increases in badging and permit revenues. The MAC will be taking over control of the G Concourse from Delta on January 1, 2016.





Operating Budget Revenue

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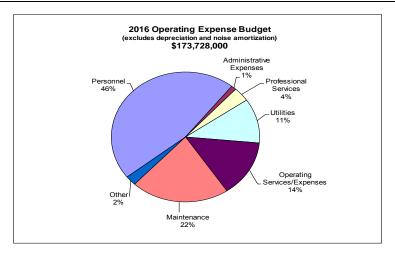
# **Operating Budget Expense**

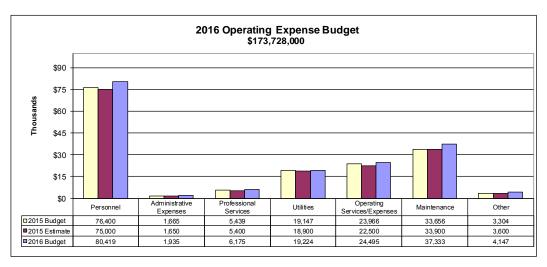
Rates and Charges revenue collected from the airlines are governed by the Airline Use Agreement. Other revenue collections are dictated by the lease or ordinance. Expenses are key factors in determining revenue.

Total Operating Expense for 2016 is \$173.7 million (excluding depreciation and amortization) which is an increase of \$12.8 million or 7.9% over the 2015 estimate.

The explanations prepared below compare the 2015 estimate with the 2016 budget.

| 2016 Expense Summary        |                |                |                  |                |                        |             |                |                |
|-----------------------------|----------------|----------------|------------------|----------------|------------------------|-------------|----------------|----------------|
| (\$=000)                    |                |                |                  |                | 2015 Es<br>v<br>2016 E | s           |                |                |
|                             | 2014<br>Actual | 2015<br>Budget | 2015<br>Estimate | 2016<br>Budget | Dollar<br>Change       | %<br>Change | 2017<br>Budget | 2018<br>Budget |
| EXPENSE                     |                |                |                  |                |                        |             |                |                |
| Personnel                   | 72,358         | 76,400         | 75,000           | 80,419         | 5,419                  | 7.2%        | 82,560         | 84,757         |
| Administrative Expenses     | 1,610          | 1,665          | 1,650            | 1,935          | 285                    | 17.3%       | 1,974          | 2,013          |
| Professional Services       | 4,972          | 5,439          | 5,400            | 6,175          | 775                    | 14.4%       | 6,299          | 6,424          |
| Utilities                   | 20,873         | 19,147         | 18,900           | 19,224         | 324                    | 1.7%        | 19,926         | 20,655         |
| Operating Services/Expenses | 19,583         | 23,966         | 22,500           | 24,495         | 1,995                  | 8.9%        | 25,000         | 25,551         |
| Maintenance                 | 31,377         | 33,656         | 33,900           | 37,333         | 3,433                  | 10.1%       | 38,847         | 39,785         |
| Other                       | 3,325          | 3,304          | 3,600            | 4,147          | 547                    | 15.2%       | 4,323          | 4,500          |
| Total Operating Expenses    | 154.097        | 163.577        | 160.950          | 173.728        | 12.778                 | 7.9%        | 178.930        | 183.686        |





## Operating Budget Expense

## 2016 Budget Operating Expense

## 2016 Budget vs 2015 Estimate

|                                      | 2014<br>Actual | 2015<br>Budget | 2015<br>Estimate | 2016<br>Budget | Dollar<br>Change | %<br>Change |
|--------------------------------------|----------------|----------------|------------------|----------------|------------------|-------------|
| Personnel                            |                |                |                  |                |                  |             |
| Salaries & Wages                     | 49,614,773     | 51,659,467     | 50,178,000       | 54,421,659     | 4,243,659        | 8.5%        |
| Benefits                             | 22,743,178     | 24,740,605     | 24,822,000       | 25,997,016     | 1,175,016        | 4.7%        |
| Total Personnel                      | 72,357,951     | 76,400,073     | 75,000,000       | 80,418,675     | 5,418,675        | 7.2%        |
| Administrative Expenses              | 1,609,670      | 1,664,642      | 1,650,000        | 1,935,373      | 285,373          | 17.3%       |
| Professional Services                | 4,972,121      | 5,438,934      | 5,400,000        | 6,175,111      | 775,111          | 14.4%       |
| Utilities                            |                |                |                  |                |                  |             |
| Electricity                          | 13,898,723     | 13,614,828     | 13,316,000       | 13,653,029     | 337,029          | 2.5%        |
| Heating Fuel                         | 4,544,200      | 3,145,003      | 3,050,000        | 2,704,905      | (345,095)        | -11.3%      |
| Water & Sewer                        | 1,940,410      | 1,831,396      | 2,000,000        | 2,262,824      | 262,824          | 13.1%       |
| Telephones                           | 489,360        | 555,828        | 534,000          | 602,967        | 68,967           | 12.9%       |
| Total Utilities                      | 20,872,692     | 19,147,055     | 18,900,000       | 19,223,725     | 323,725          | 1.7%        |
| Operating Services/Expenses          |                |                |                  |                |                  |             |
| Parking Management                   | 5,998,811      | 6,783,415      | 6,500,000        | 6,566,055      | 66,055           | 1.0%        |
| Shuttle Bus Services                 | 833,245        | 2,929,314      | 1,950,000        | 1,948,764      | (1,236)          | -0.1%       |
| Service Agreements                   | 7,835,026      | 8,908,716      | 8,788,700        | 9,977,949      | 1,189,249        | 13.5%       |
| Storm Water Monitoring               | 1,644,554      | 1,447,434      | 1,200,000        | 1,490,857      | 290,857          | 24.2%       |
| Other                                | 3,270,944      | 3,897,473      | 4,061,300        | 4,511,087      | 449,787          | 11.1%       |
| Total Operating<br>Services/Expenses | 19,582,580     | 23,966,352     | 22,500,000       | 24,494,712     | 1,994,712        | 8.9%        |
| Maintenance                          |                |                |                  |                |                  |             |
| Trades                               | 2,181,854      | 2,351,848      | 2,100,000        | 2,388,529      | 288,529          | 13.7%       |
| Field                                | 3,236,697      | 4,015,144      | 4,000,000        | 4,020,379      | 20,379           | 0.5%        |
| Building                             | 11,213,771     | 12,320,167     | 12,628,500       | 13,084,509     | 456,009          | 3.6%        |
| Equipment                            | 3,247,985      | 2,730,474      | 2,582,000        | 2,808,824      | 226,824          | 8.8%        |
| Cleaning                             | 11,497,016     | 12,238,316     | 12,589,500       | 15,031,203     | 2,441,703        | 19.4%       |
| Total Maintenance                    | 31,377,323     | 33,655,949     | 33,900,000       | 37,333,444     | 3,433,444        | 10.1%       |
| Other                                |                |                |                  |                |                  |             |
| General Insurance                    | 1,724,278      | 1,969,500      | 1,905,000        | 2,075,001      | 170,001          | 8.9%        |
| Minor Equipment                      | 953,072        | 826,641        | 994,900          | 1,376,104      | 381,204          | 38.3%       |
| Other                                | 647,781        | 507,485        | 700,100          | 696,176        | (3,924)          | -0.6%       |
| Total Other                          | 3,325,131      | 3,303,626      | 3,600,000        | 4,147,281      | 547,281          | 15.2%       |
| Total Operating Expense              | 154,097,466    | 163,576,630    | 160,950,000      | 173,728,321    | 12,778,321       | 7.9%        |

### **Expense Assumptions and Guidelines**

The operating expense budget is based on information provided by MAC departments, utility companies, vendors and historical analysis. The expense budget projections for 2016 are based on the following assumptions and guidelines:

- MAC will continue to maintain all facilities at the standards established with our tenants and traveling public.
- MAC will provide a safe and secure airport.
- As positions in the organization become available due to retirement or separation, each vacant
  position will be reviewed for business need and prioritized based upon organization needs.
- The 2015 budget included an additional 10 new FTE positions identified as follows. The full year's impact is included in the 2016 budget.
  - 1 Carpenter<sup>1</sup>
  - 1 Electrician¹
  - o 1 Painter<sup>1</sup>
  - o 1 Plumber<sup>1</sup>
  - 1 Energy Management Center (EMC) Operating Engineer<sup>1</sup>
  - o 2 Public Affairs Videographer & Public Affairs and Marketing Specialist
  - o 2 Police Officers Primarily for coverage at Terminal 2
  - 1 Information Technology MACpoint Administrator

<sup>1</sup>The Commission took over the management and operational control of the G Concourse in Terminal 1-Lindbergh from Delta on January 1, 2016. These positions were hired in mid-late 2015 in anticipation of the additional areas on the G Concourse to be maintained by the Commission.

- The 2016 budget includes 9 additional FTE positions to meet workload demands and the increasing complexity of issues facing MAC. The positions include 6 related to Information Technology, one video surveillance specialist for Police, one sustainability specialist and a position to be determined.
- The total FTE position count in the 2016 budget is temporarily at 619.5 until two retirements occur in the EMC, reducing the total FTE position count to 617.5.
- Cost increases, such as scheduled contract increases, salary adjustments for existing organized and non-organized workforce, utility rate changes, insurance rate adjustments, etc., have been included.
- Additional costs necessary to maintain existing and new facilities including additional expenses related to the operational control of the G Concourse (from Delta) effective 1/1/2016.
- Discretionary cost increases were considered only if offset by corresponding annual reduction in expenses, an annual increase in revenue, or was necessary for the ongoing efficient operation of the airport.
- Expenses are prepared on an accrual basis. This basis of accounting attempts to record financial transactions in the period they occur rather than recording them in the period they are paid. The Commission uses this method for both accounting and budgeting.

### **Personnel**

Personnel costs will increase \$5.4 million or 7.2% over the 2015 estimates.

| 116 Personnel Expense |                |                |                  |                | 2015 Esti          | mate       |                |                |
|-----------------------|----------------|----------------|------------------|----------------|--------------------|------------|----------------|----------------|
| (\$=000)              |                |                |                  |                | vs<br>2016 Bu      | dget       |                |                |
|                       | 2014<br>Actual | 2015<br>Budget | 2015<br>Estimate | 2016<br>Budget | Dollar<br>Change C | %<br>hange | 2017<br>Budget | 2018<br>Budget |
| Personnel             |                |                |                  |                |                    |            |                |                |
| Salaries & Wages      | 49,615         | 51,659         | 50,178           | 54,422         | 4,244              | 8.5%       | 55,783         | 57,177         |
| Benefits              | 22,743         | 24,741         | 24,822           | 25,997         | 1,175              | 4.7%       | 26,777         | 27,580         |
| Total Personnel       | 72,358         | 76,400         | 75,000           | 80,419         | 5,419              | 7.2%       | 82,560         | 84,757         |

Major differences between the 2015 estimates and 2016 budgets are as follows:

Salaries & Wages – Increase of \$4.2 million or 8.5% due to the following:

- Wages Regular Effective January 2016, a 2.5% wage structure increase was included in the budget for non-organized and organized employees which includes cost of living and step increases of \$1.5 million. The 2016 budget also includes:
  - Two operating engineer trainee positions, in anticipation of retirements, continue to be included in the budget due to hiring difficulties in this specialized licensed work area.
  - Other labor contract obligations, such as shift differentials, equipment premium pay and Labor Union 320 longevity pay, are included in the budget.
  - Wages were adjusted to reflect a vacancy factor to account for the time necessary to fill open positions.
  - Nine new positions, identified above, added \$366,000 to the budget.
  - Open positions in 2015 resulted in a lower 2015 estimate. Although a vacancy factor has been included, many of the open positions occurred in Police that requires a longer hiring process. A majority of these positions are expected to be filled by the end of 2015.

|               |               | Full Time     | e Equivalent  | s               |               |
|---------------|---------------|---------------|---|-----------------|---------------|
| 2012          | 2013          | 2014          | 2015  | 2015            | 2016          |
| <u>Actual</u> | <u>Actual</u> | <u>Actual</u> | <u>Budget</u>                                       | Actual Est.     | <u>Budget</u> |
| 564           | 566*          | 576*          | 610.5* **   | 591             | 619.5***      |
|               |               | ** includes 1 | trainee position<br>10 new and 9.<br>9 additional p | 5 status change | positions     |

- Overtime Regular and Double-time are increasing \$637,000 in the 2016 budget from the 2015 estimate due to the mild winter conditions in the first quarter of 2015 that resulted in costs under budget for 2015. In preparing the 2016 budget, MAC used a historical average in budgeting for snow removal costs. Also included are wage increases, work call-backs and additional overtime necessary to ensure coverage for vacations, holidays and peak time periods.
- Temporary employees Increase of \$424,000 or 15.0% due to budgeting for additional hours for temporary positions to achieve customer service and safety directives (including Community Service

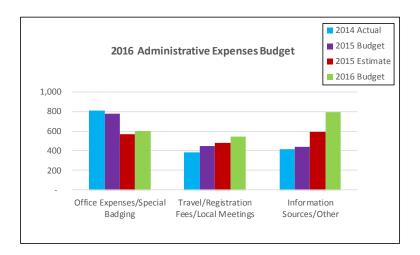
Officers to provide traffic control in front of both terminals) and for additional heavy equipment operators to facilitate snow removal. The budget also includes wage adjustments and is based on a historical average. The first quarter of 2015 resulted in mild winter conditions decreasing the actual costs in 2015 associated with snow removal.

**Benefits** – Included in benefits are employee insurance/post-retirement healthcare, retirement plans, severance, workers compensation and other miscellaneous items. This category is increasing \$1.2 million or 4.7% with the majority related to healthcare costs. Employee insurance increases are based upon healthcare trends, new hires and allowing for the potential retirement of several employees.

### **Administrative Expenses**

Administrative Expenses are increasing \$285,000 or 17.3% with the major expenses identified in the table below.

| 2016 Administrative Expenses (\$=000)   |        |        |          |        | 2016 Es<br>vs 2015 |        |        |        |
|---|--------|--------|----------|--------|--------------------|--------|--------|--------|
|   | 2014   | 2015   | 2015     | 2016   | Dollar             | %      | 2017   | 2018   |
|   | Actual | Budget | Estimate | Budget | Change             | Change | Budget | Budget |
| Office Expenses/Special Badging         | 811    | 774    | 572      | 602    | 30                 | 5.2%   | 614    | 626    |
| Travel/Registration Fees/Local Meetings | 380    | 450    | 482      | 543    | 61                 | 12.7%  | 554    | 565    |
| Information Sources/Other               | 419    | 441    | 596      | 790    | 194                | 32.6%  | 806    | 822    |
| Total Administrative Expenses           | 1,610  | 1,665  | 1,650    | 1,935  | 285                | 17.3%  | 1,974  | 2,013  |



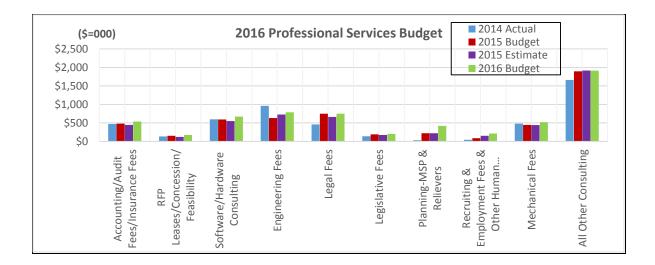
**Travel/Registration Fees/Local Meetings –** The increase in the 2016 budget is due to higher airfares, lodging costs, mileage, etc. for attending conferences and meetings. In addition, a number of staff serve on national committees that typically require out of state travel.

**Information Sources** - The leading driver behind the increase is the need for a sustainability management and reporting solution to track and showcase the organization's sustainability achievements and progress. The increase also allows for a subscription to a more robust social media management, tracking and analytics tool and the first full year's use of a subscription-based solution for real-time text communications with our customers at MSP. In addition, existing digital subscriptions have been consolidated into a single line item for consistency, so a significant portion of the increase is actually a shift from other budget lines where some of the tools were accounted for in past years.

### **Professional Services**

Professional Services have increased \$775,000 or 14.4% from 2015 estimates.

| 2016 Professional Services                           |        |        |          |        |        | imate vs<br>Judget |        |        |
|--|--------|--------|----------|--------|--------|--------------------|--------|--------|
| (\$=000)   | 2014   | 2015   | 2015     | 2016   | Dollar | %                  | 2017   | 2018   |
|  | Actual | Budget | Estimate | Budget | Change | Change             | Budget | Budget |
| Accounting/Audit Fees/Insurance Fees                 | 469    | 481    | 447      | 535    | 88     | 19.7%              | 515    | 530    |
| RFP Leases/Concession/ Feasibility                   | 133    | 150    | 120      | 170    | 50     | 41.7%              | 200    | 150    |
| Software/Hardware Consulting                         | 595    | 591    | 550      | 672    | 122    | 22.2%              | 700    | 775    |
| Engineering Fees                                     | 960    | 632    | 725      | 787    | 62     | 8.6%               | 800    | 825    |
| Legal Fees   | 458    | 749    | 660      | 749    | 89     | 13.5%              | 760    | 775    |
| Legislative Fees                                     | 139    | 189    | 171      | 203    | 32     | 18.7%              | 203    | 203    |
| Planning-MSP & Relievers                             | 31     | 220    | 220      | 420    | 200    | 90.9%              | 220    | 220    |
| Recruiting & Employment Fees & Other Human Resources | 43     | 87     | 149      | 210    | 61     | 40.9%              | 200    | 200    |
| Mechanical Fees                                      | 480    | 445    | 440      | 518    | 78     | 17.7%              | 575    | 600    |
| All Other Consulting                                 | 1,664  | 1,895  | 1,918    | 1,911  | (7)    | -0.4%              | 2,126  | 2,146  |
| Total Professional Services                          | 4,972  | 5,439  | 5,400    | 6,175  | 775    | 14.4%              | 6,299  | 6,424  |



The following combination of changes in Professional Services explains the increase:

**Accounting/Audit/Employee Insurance Fees** – Increase of \$88,000 is primarily related to a prescription drug claims audit that will take place in 2016.

**RFP Leases/Concessions/Feasibility Studies** – Increase of \$50,000 is primarily related to the project consultant for Phase 2 of the concession rebid planning.

**Software/Hardware Consulting** – Increase in this account of \$122,000 is due to a transfer of funds from other consulting fees to better reflect the proper classification of these expenses related to specialized security consulting for the biometric readers.

**Engineering Fees –** Projected to increase \$62,000 related to continuing and new regulatory compliance requirements including added work required by the MPCA (Minnesota Pollution Control Agency). In addition, fees are included for a consultant to continue to improve the Environmental Compliance Program (ECP) for MSP and the Relievers.

**Legal Fees** – Projected to increase \$89,000 or 13.5% from the 2015 estimate based upon 3-year averages. Legal expenses for 2015 are projected to be below 3-year averages.

**Planning – MSP & Relievers** – Increase of \$200,000 or 90.9% due to expenses associated with the MSP Long Term Comprehensive Plan (LTCP). The Commission approved deferring the plan from 2015 to 2016 to allow for upcoming revised FAA runway procedures. In addition, Reliever Airport zoning efforts and LTCP updates for Anoka, Crystal, Flying Cloud and Lake Elmo are included in the budget.

**Recruiting & Employment Fees and Other Human Resources** – Recruiting fees increased \$61,000 or 40.9% for the anticipated turnover of high-level executive positions.

**Mechanical Fees –** Increase of \$78,000 due to additional mechanical services relating to MAC taking over operational control of the G Concourse from Delta.

**Other** – Decrease of \$7,000 due to a reduction for external public relations services as additional inhouse capabilities are now available. However, this decrease has been partially offset by expenses associated with the developing of a waste reduction plan at the Reliever Airports as well as increases related to the MAC Sustainability Program.

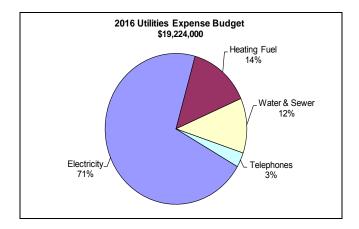


### **Utilities**

Total Utilities are budgeted to increase \$324,000 or 1.7% over 2015 estimates and are explained as follows.

| 016 Utilities Expense |                |                |                  |                | 2015 Est           | imate       |                |                |
|-----------------------|----------------|----------------|------------------|----------------|--------------------|-------------|----------------|----------------|
| (\$=000)              |                |                |                  |                | vs<br>2016 Bu      | dget        |                |                |
|                       | 2014<br>Actual | 2015<br>Budget | 2015<br>Estimate | 2016<br>Budget | Dollar<br>Change C | %<br>Change | 2017<br>Budget | 2018<br>Budget |
| Utilities             |                |                |                  |                |                    |             |                |                |
| Electricity           | 13,899         | 13,615         | 13,316           | 13,653         | 337                | 2.5%        | 14,199         | 14,767         |
| Heating Fuel          | 4,544          | 3,145          | 3,050            | 2,705          | (345)              | -11.3%      | 2,759          | 2,814          |
| Water & Sewer         | 1,940          | 1,831          | 2,000            | 2,263          | 263                | 13.1%       | 2,353          | 2,447          |
| Telephones            | 489            | 556            | 534              | 603            | 69                 | 12.9%       | 615            | 627            |
| Total Utilities       | 20,873         | 19,147         | 18,900           | 19,224         | 324                | 1.7%        | 19,926         | 20,655         |

Operating Budget Expense



**Electricity** – The increase in electricity of \$337,000 or 2.5% is based upon the forecast provided by the utility company and an outside consultant. The increase in utility rates and electricity from the G Concourse are partially offset by the savings from construction of a solar facility located at the Terminal 1 parking facilities and the energy savings realized from the re-lighting of the parking ramps.

Natural Gas-Heating Fuel – A decrease in heating fuel of \$345,000 is due to lower natural gas prices.

Water & Sewer – The increase of \$263,000 for Water & Sewer is primarily related to the expenses associated with the operational control of the G Concourse (from Delta) effective 1/1/2016.

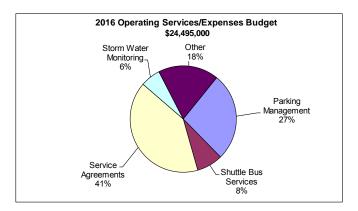
**Telephones –** The increase in telephones of \$69,000 or 12.9% is due to increasing the number of staff with data plans to improve communications and the ability to research information quickly from their phone.

## **Operating Services/Expenses**

Operating Service expenses are increasing \$2.0 million or 8.9%. The following chart lists the major components in this category.

| 16 Operating Services/Expens<br>(\$=000) | <b></b>        | S 2015 Estimate<br>vs<br>2016 Budget |                  |                |                    |             |                |                |
|--|----------------|--------------------------------------|------------------|----------------|--------------------|-------------|----------------|----------------|
|  | 2014<br>Actual | 2015<br>Budget                       | 2015<br>Estimate | 2016<br>Budget | Dollar<br>Change C | %<br>Change | 2017<br>Budget | 2018<br>Budget |
| Operating Services/Expenses              |                |                                      |                  |                |                    |             |                |                |
| Parking Management                       | 5,999          | 6,783                                | 6,500            | 6,566          | 66                 | 1.0%        | 6,697          | 6,865          |
| Shuttle Bus Services                     | 833            | 2,929                                | 1,950            | 1,949          | (1)                | -0.1%       | 1,988          | 2,028          |
| Service Agreements                       | 7,835          | 8,909                                | 8,789            | 9,978          | 1,189              | 13.5%       | 10,178         | 10,381         |
| Storm Water Monitoring                   | 1,645          | 1,447                                | 1,200            | 1,491          | 291                | 24.2%       | 1,536          | 1,584          |
| Other                                    | 3,271          | 3,897                                | 4,061            | 4,511          | 450                | 11.1%       | 4,601          | 4,693          |
| Total Operating                          | 19,583         | 23,966                               | 22,500           | 24,495         | 1,995              | 8.9%        | 25,000         | 25,551         |
| Services/Expenses                        |                |                                      |                  |                |                    |             |                |                |

Operating Budget Expense



**Service Agreements** – Service agreements are increasing 13.5% or \$1.2 million due to the following increases:

- \$500,000 Level 1 Support for the Help Desk as part of the Support and Maintenance agreements to accommodate better enterprise support. First level support consists of a team with broader understanding of MAC and airport technologies. They handle inbound customer issues as well as proactively monitor our primary technical systems 24/7 and take preliminary steps to resolve problems.
- \$288,000 New Terminal 2 baggage handling system.
- \$177,000 Maintenance support of the international passenger processing kiosks in Terminal 1 and Terminal 2.
- \$100,000 PSIM (Physical Security Information Management) software which is part of the suite of software for CCTV/iVISN (Close Circuit Television – Integrated Video Systems Network). The PSIM integrated real time information from other systems to the CCTV/iVISN Analysts. This data and video is used by MAC's Emergency Communications Center, the MAC Emergency Operations Center and other airport partners.

**Storm Water Monitoring –** Increased \$291,000 or 24.2% and is based upon historical amounts and additional new regulatory compliance requirements. The estimate for 2015 is lower than budget due to mild winter conditions during the first quarter of 2015.

Other – Other expenses are increasing \$450,000 or 11.1% related to the following increases:

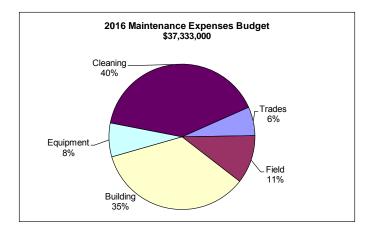
- \$475,000 New agreement with the Airport Foundation in which MAC provides direct funding
  to support passenger services including the Travelers Assistance Program and providing
  critical passenger needs. The leases that provided the Foundation with the sources of income
  are expiring.
- \$200,000 Marketing incentive program to promote new air service. Icelandair and Delta are anticipated to meet the criteria in 2016 for generating new air service destinations.
- Decrease for queue line expense of \$100,000 as a result of implementing the new consolidated security checkpoints at Terminal 1 which will display wait times.
- Decrease in various other areas to reflect one time spending.

#### **Maintenance**

This category has five components: Trades (Painters, Carpenters, Electricians and Plumbers); Field (Snow Removal, Summer Maintenance and Landscaping); Building (Carrousel/Conveyors, Elevators/Escalators, Moving Walks and Automated People Mover); Equipment (Parts, Shop Supplies and Gas); and Cleaning

(Janitorial, Windows, Cleaning Supplies and Rubbish Removal). Total maintenance will increase 10.1% or \$3.4 million over 2015 estimates.

| 116 Maintenance Expenses |                |                |                  |                | 2015 Es          |             |                |                |
|--------------------------|----------------|----------------|------------------|----------------|------------------|-------------|----------------|----------------|
| (\$=000)                 |                |                |                  |                | 2016 B           |             |                |                |
|                          | 2014<br>Actual | 2015<br>Budget | 2015<br>Estimate | 2016<br>Budget | Dollar<br>Change | %<br>Change | 2017<br>Budget | 2018<br>Budget |
| Maintenance              |                |                |                  |                |                  |             |                |                |
| Trades                   | 2,182          | 2,352          | 2,100            | 2,389          | 289              | 13.7%       | 2,585          | 2,540          |
| Field                    | 3,237          | 4,015          | 4,000            | 4,020          | 20               | 0.5%        | 4,373          | 4,538          |
| Building                 | 11,214         | 12,320         | 12,629           | 13,085         | 456              | 3.6%        | 13,567         | 13,644         |
| Equipment                | 3,248          | 2,730          | 2,582            | 2,809          | 227              | 8.8%        | 2,680          | 2,788          |
| Cleaning                 | 11,497         | 12,238         | 12,590           | 15,031         | 2,442            | 19.4%       | 15,642         | 16,276         |
| Total Maintenance        | 31,377         | 33,656         | 33,900           | 37,333         | 3,433            | 10.1%       | 38,847         | 39,785         |



**Trades –** Trades increased \$289,000 or 13.7% for various upgrades related to security locks and doors, carpet replacement, flooring repairs and ceiling tiles along with various hardware, and plumbing and electrical supplies throughout the MAC including additional expenses for the G Concourse.

**Field** – Field costs include snow removal, summer maintenance and landscaping. Snow removal costs make up a majority of this \$4.0 million budget. Field maintenance expenses are budgeted for snow removal costs associated with an average winter.

**Building** – Building expenses are budgeted to increase \$456,000 or 3.6% and is due to the following increases:

- \$306,000 Contractual increases in Mechanical areas (people movers, escalators, elevators etc.) and other maintenance areas including costs for the G Concourse.
- \$146,000 Other additional building expenses for replacement of old paper towel units, new baby changing stations, jet bridge repairs and maintenance expenses associated with MAC owned buildings.

**Equipment** – Equipment has increased 8.8% or \$227,000 as the 2016 budget was prepared on a 5-year winter average basis.



MAC High Speed Plows in Action



**Cleaning** – Cleaning expenses are budgeted to increase \$2.4 million or 19.4%. This is a result of an annual contractual increase, more frequencies of restroom cleanings due to greater passenger traffic, cleaning of new additional restrooms, an additional cycle of glass cleaning and the cleaning of the G Concourse.

#### **Other**

The Other expense category is projected to increase \$547,000 or 15.2%. This category includes General Insurance, Minor Assets (less than \$10,000) and miscellaneous items.

The following table identifies the changes in the three major components.

| 16 Other Expenses<br>(\$=000) |                |                |                  |                | 2015 Esti<br>vs<br>2016 Bu |            |                |                |
|-------------------------------|----------------|----------------|------------------|----------------|----------------------------|------------|----------------|----------------|
|                               | 2014<br>Actual | 2015<br>Budget | 2015<br>Estimate | 2016<br>Budget | Dollar<br>Change C         | %<br>hange | 2017<br>Budget | 2018<br>Budget |
| Other                         |                |                |                  |                |                            |            |                |                |
| General Insurance             | 1,724          | 1,970          | 1,905            | 2,075          | 170                        | 8.9%       | 2,220          | 2,365          |
| Minor Equipment               | 953            | 827            | 995              | 1,376          | 381                        | 38.3%      | 1,397          | 1,418          |
| Other                         | 648            | 507            | 700              | 696            | (4)                        | -0.6%      | 706            | 717            |
| Total Other                   | 3,325          | 3,304          | 3,600            | 4,147          | 547                        | 15.2%      | 4,323          | 4,500          |

**General Insurance –** General Insurance has increased \$170,000 or 8.9%. The insurance market is based upon factors worldwide (losses under the deductible, litigation costs, history of cost and inflationary factors). The cost increase in 2016 is primarily for airport liability coverage of the G Concourse.

**Minor Equipment –** Minor equipment is increasing by \$381,000 or 38.3%. Handheld and vehicle radios are to be replaced as they are at the end of their operational life. The lifespan of these radios is typically 5 to 7 years. Radios are required for all Public Safety employees and all vehicles which travel on the airfield.



Metropolitan Airports Commission General Office

| 2010 Budget Expenses       | -           | _          | Terminal 1 | Energy<br>Management | Ramp | Field &   | Control | Terminal<br>Roads/ | Parking    |
|----------------------------|-------------|------------|------------|----------------------|------|-----------|---------|--------------------|------------|
|                            | Total       | Terminal 1 | Facility   | Center               | Fees | Runways   | Tower   | Landside           | Facilities |
| Personnel                  |             |            |            |                      |      |           |         |                    |            |
| Wages                      | 4= 0 40 0== | =00.400    |            | == .==               |      |           |         |                    |            |
| Regular                    | 47,848,855  | 732,426    | -          | 1,457,450            | -    | -         | -       | 1,959,984          |            |
| Overtime/Doubletime        | 4 500 745   | 0.500      |            | 00.040               |      |           |         |                    |            |
| Doubletime - Regular       | 1,586,745   | 2,560      |            | 89,846               | -    | -         | -       | 40.000             |            |
| Overtime - Regular         | 2,359,426   | 3,249      | -          | 39,732               |      |           |         | 46,996             |            |
| Total Overtime/Doubletime  | 3,946,171   | 5,809      |            | 129,578              | -    | -         | -       | 46,996             |            |
| Commissioner PerDiem       | 14,500      |            | -          | -                    | -    |           | -       | -                  | -          |
| Temps                      | 2,612,133   | 31,200     | -          | : <del></del>        |      | 890,835   |         | <del></del>        |            |
| Total Wages                | 54,421,659  | 769,435    | -          | 1,587,028            | -    | 890,835   | -       | 2,006,980          | -          |
| Benefits                   |             |            |            |                      |      |           |         |                    |            |
| Employee Insurance         |             |            |            |                      |      |           |         |                    |            |
| Employee Insurance Dental  | 560,827     | 12,739     |            | 17,524               | -    | -         | -       | 22,310             |            |
| Emply Insurance Disability | 209,527     | 3,591      | -          | 7,563                | -    | -         | -       | 8,232              |            |
| Employee Insurance Life    | 115,051     | 1,817      | •          | - 3,670              | -    | -         | -       | 4,083              |            |
| Employee Insurance Medical | 7,553,001   | 170,655    | -          | 234,768              | -    | 39,749    | -       | 298,883            | -          |
| Employee Insurance Retiree | 2,786,125   | 64,600     |            | 95,000               |      |           |         | 112,700            |            |
| Total Employee Insurance   | 11,224,531  | 253,402    | -          | 358,525              | -    | 39,749    | -       | 446,208            |            |
| Pension                    |             |            |            |                      |      |           |         |                    |            |
| Fica (Social Security)Base | 2,522,464   | 45,919     | -          | 93,795               | -    | 55,232    | -       | 120,729            | -          |
| Fica(Social Security)Medic | 769,086     | 10,736     | -          | 21,912               | -    | 12,917    | -       | 28,251             | -          |
| Mpls Emply Retirement Fund | 40,700      | -          | -          |                      | -    | -         | -       | -                  |            |
| Public Emply - Coordinated | 3,134,236   | 57,385     |            | 119,027              | -    | -         | _       | 150,006            |            |
| Public Emply - Police/Fire | 1,945,530   | -          | -          | · -                  | -    | -         | -       | -                  | -          |
| Merf Unfunded Liability    | 1,785,599   | 81,164     | -          | 34,785               | -    | -         | -       | 11,595             | -          |
| Total Pension              | 10,197,616  | 195,205    | -          | 269,519              |      | 68,149    |         | 310,581            |            |
| Training                   |             |            |            |                      |      |           |         |                    |            |
| Continuing Ed (College)    | 68,799      | _          |            | _                    | _    | _         | _       | _                  |            |
| Executive Leadership Train | 2,500       | _          | -          |                      | _    | _         | _       | -                  | -          |
| Management Requirement     | 7,500       | _          |            | _                    | _    | _         | _       | _                  |            |
| Organizational Requirement | 46,200      | _          |            |                      | _    | _         | _       | _                  |            |
| Regulatory Requirements    | 76,824      | _          |            |                      | _    | _         | _       | _                  |            |
| Local Seminars             | 188,163     | _          |            |                      | _    | _         | _       | 4,250              |            |
| Total Training             | 389,986     |            |            | ·                    |      |           |         | 4,250              |            |
| Post Retirement Benefits   | 1,900,000   | 43,510     |            | 94,240               | _    | _         | _       | 32,680             |            |
| Workers Compensation       | 647,475     | 15,475     |            | 18,844               | _    | _         | _       | 32,115             |            |
| Post Employ Health Plan    | 381,635     | 4,957      | _          | - 6,586              | _    | _         | _       | 15,312             |            |
| Flex Spending              | 55,000      | -,557      | _          | . 0,000              | _    | 28,000    | _       | 10,012             |            |
| Unemployment Tax           | 70,000      | _          | _          | _                    | _    | 20,000    | _       | _                  |            |
| Uniforms                   | 70,000      |            |            |                      |      |           |         |                    |            |
| Uniforms-Police/Fire Allow | 181,091     |            |            |                      |      |           |         |                    |            |
| Uniforms-Rental            | 55,954      | 1,000      |            | 2,040                | _    | _         | _       | 4,889              |            |
| Uniforms - Safety          | 42,050      | 300        |            | 4,725                | _    | _         | _       | 4,009              |            |
| Total Uniforms             |             |            |            |                      |      |           |         | 4 990              |            |
| Severance                  | 279,095     | 1,300      |            | 6,765                | -    | -         | -       | 4,889              |            |
|                            | 0.500       |            |            |                      |      |           |         |                    |            |
| Contract Allowance         | 2,500       | - 2.057    |            |                      | -    | -         | -       | 0.507              | •          |
| Regular Severance          | 124,258     | 2,257      |            | 3,077                |      |           |         | 3,527              |            |
| Total Severance            | 126,758     | 2,257      | •          | 3,077                | -    | -         | -       | 3,527              |            |
| Trade Union Benefits       | 724,920     |            |            |                      |      | - 405.000 |         |                    |            |
| Total Benefits             | 25,997,016  | 516,107    |            | 757,555              |      | 135,898   |         | 849,562            |            |
| Total Personnel            | 80,418,675  | 1,285,542  | -          | 2,344,583            | -    | 1,026,733 | -       | 2,856,542          |            |

| 2010 Budget Expenses by                            | y Gubicu  | gcı        | Terminal 1        | Energy               |              |                    |                  | Terminal           |                       |
|--|-----------|------------|-------------------|----------------------|--------------|--------------------|------------------|--------------------|-----------------------|
|  | Total     | Terminal 1 | Int'l<br>Facility | Management<br>Center | Ramp<br>Fees | Field &<br>Runways | Control<br>Tower | Roads/<br>Landside | Parking<br>Facilities |
| Administrative Expenses                            |           |            | ,                 |                      |              |                    |                  |                    |                       |
| Supplies   |           |            |                   |                      |              |                    |                  |                    |                       |
| Office Supplies Materials                          | 160,827   | 3,300      | _                 | 1,893                | _            | 6,000              | _                | 14,750             | _                     |
| Computer Supplies                                  | 100,021   | 0,000      |                   | 1,000                |              | 0,000              |                  | 1 1,7 00           |                       |
| Computer Supplies-General                          | 80,000    | _          | 35,000            | _                    | _            | _                  | _                | _                  | _                     |
| Computer Supplies-Software                         | 162,152   | _          | -                 | _                    | _            | _                  | _                | _                  | _                     |
| Computer - Tools                                   | 3,040     | _          | _                 | _                    | _            | _                  | _                | _                  | _                     |
| Total Computer Supplies                            | 245,192   |            | 35,000            |                      |              |                    |                  |                    |                       |
| Special Supplies                                   | 210,102   |            | 00,000            |                      |              |                    |                  |                    |                       |
| Special Supplies-Badging                           | 106,981   | _          | _                 | _                    | _            | _                  | _                | _                  | _                     |
| Special Supply-Film/Photo                          | 25,625    | _          | _                 | _                    | _            | _                  | _                | _                  | _                     |
| Special Supplies-Other                             | 63,596    | _          | _                 | 1,495                | _            | 5,155              | _                | _                  | _                     |
| Total Special Supplies                             | 196,202   |            |                   | 1,495                |              | 5,155              |                  |                    |                       |
| Total Supplies                                     | 602,221   | 3,300      | 35,000            |                      |              | 11,155             |                  | 14,750             |                       |
| Travel   | 002,221   | 0,000      | 33,000            | 0,000                |              | 11,100             |                  | 14,700             |                       |
| Travel - Lodging                                   | 147,646   | 1,500      | _                 | _                    | _            | 6,907              | _                | 6,300              | _                     |
| Travel - Loughing  Travel - Meals                  | 30,571    | 1,000      | _                 |                      | _            | 600                |                  | 960                |                       |
| Travel - Miscellaneous                             | 2,281     | 1,000      | _                 | _                    | _            | 000                | _                | 300                | _                     |
| Travel - Transportation                            | 2,201     | -          | -                 | -                    | _            | -                  | _                | _                  | _                     |
| Travel - Transportation Travel - Transport/Airfare | 134,413   | 2,500      |                   |                      |              | 7,187              |                  | 4,400              |                       |
| Travel - Shuttle/Taxi/Auto                         | 11,776    | 2,300      | -                 | -                    | _            | 7,107              | _                | 720                | _                     |
| Total Travel - Transportation                      | 146,189   | 2,500      | <del></del>       | · <del></del>        | <u>-</u>     | 7,187              |                  | 5,120              | <del></del>           |
| •  | ,         | ,          | -                 | -                    | -            | ,                  | -                | ,                  | -                     |
| Registration Fees                                  | 131,750   | 500        | -                 | -                    | -            | 5,650              | -                | 4,200              | -                     |
| Mileage  | 48,919    | 200        |                   | · — -                |              |                    |                  | 40.500             |                       |
| Total Travel                                       | 507,356   | 5,700      | -                 | -                    | -            | 20,344             | -                | 16,580             | -                     |
| Other Administrative Expense                       |           |            |                   |                      |              |                    |                  |                    |                       |
| Local Meetings                                     | 40.000    |            |                   |                      |              |                    |                  |                    |                       |
| Local Mtgs - Off Airport                           | 12,230    | -          | -                 | -                    | -            | -                  | -                | -                  | -                     |
| Local Mtgs - On Airport/GO                         | 23,554    |            |                   | <u> </u>             |              | 650                |                  | 250                |                       |
| Total Local Meetings                               | 35,784    | -          | -                 | -                    | -            | 650                | -                | 250                | -                     |
| Information Sources                                |           |            |                   |                      |              |                    |                  |                    |                       |
| Memberships/Dues/Pro Assoc                         | 280,887   | 1,000      | -                 | -                    | -            | 275                | -                | 2,100              | -                     |
| Other Information Sources                          | 262,961   | -          | -                 | 996                  | -            | -                  | -                | -                  | -                     |
| Publications/Subscriptions                         | 60,068    |            |                   |                      |              | 500                |                  |                    |                       |
| Total Information Sources                          | 603,916   | 1,000      | -                 | 996                  | -            | 775                | -                | 2,100              | -                     |
| Printing Costs                                     |           |            |                   |                      |              |                    |                  |                    |                       |
| Printing-Publications                              | 39,100    | -          | -                 | -                    | -            | -                  | -                | -                  | -                     |
| Printing - Color Charts                            | 10,200    | -          | -                 | -                    | -            | -                  | -                | -                  | -                     |
| Printing - Forms                                   | 34,892    | -          | -                 | -                    | -            | -                  | -                | 31,400             | -                     |
| Printing-Stationary/Envel                          | 20,262    |            |                   | . <u></u>            |              |                    |                  |                    |                       |
| Total Printing Costs                               | 104,454   | -          | -                 | -                    | -            | =                  | -                | 31,400             | -                     |
| Delivery Services                                  | 9,284     | -          | -                 | 166                  | -            | -                  | -                | -                  | -                     |
| Freight Charges                                    | 1,200     | -          | -                 | -                    | -            | -                  | -                | -                  | -                     |
| Postage  | 43,098    | -          | -                 | -                    | -            | -                  | -                | 6,000              | -                     |
| Strategic Planning-Admin                           | 28,060    |            |                   |                      |              |                    |                  |                    |                       |
| Total Other Administrative Expense                 | 825,796   | 1,000      |                   | 1,162                |              | 1,425              |                  | 39,750             |                       |
| Total Administrative Expenses                      | 1,935,373 | 10,000     | 35,000            | 4,550                | -            | 32,924             | -                | 71,080             | -                     |

| 2016 Budget Expenses           | by Subled  | ger        |                                 |                                |              |                    |                  |                                |                       |
|--------------------------------|------------|------------|---------------------------------|--------------------------------|--------------|--------------------|------------------|--------------------------------|-----------------------|
|                                | Total      | Terminal 1 | Terminal 1<br>Int'l<br>Facility | Energy<br>Management<br>Center | Ramp<br>Fees | Field &<br>Runways | Control<br>Tower | Terminal<br>Roads/<br>Landside | Parking<br>Facilities |
| Professional Services          |            |            | ,                               |                                |              |                    |                  |                                |                       |
| Accounting/Audit Fees          | 214,500    |            |                                 |                                |              |                    |                  |                                |                       |
| Appraisals                     | 50,000     | -          | _                               | -                              | _            | -                  | -                | _                              | _                     |
|                                |            | -          | -                               | -                              | -            | -                  | -                | -                              | -                     |
| RFP/Leases                     | 100,000    | -          | -                               | -                              | -            | -                  | -                | -                              | -                     |
| Concept Develop/Feasible       | 20,000     | -          | -                               | -                              | -            | -                  | -                | -                              | -                     |
| Computer Services              |            |            |                                 |                                |              |                    |                  |                                |                       |
| General                        |            |            |                                 |                                |              |                    |                  |                                |                       |
| ANOMS Consulting               | 63,055     | -          | -                               | -                              | -            | -                  | -                | -                              | -                     |
| Software Consulting            | 609,000    | -          | _                               | -                              | _            | -                  | -                | -                              | -                     |
| Total General                  | 672,055    |            | -                               | -                              | -            |                    | -                |                                |                       |
| Total Computer Services        | 672,055    |            |                                 |                                |              |                    |                  |                                |                       |
| Engineering Fees               | 787,380    | 78,750     |                                 | 45,630                         |              | 483,750            |                  |                                |                       |
| 5 5                            |            | 70,730     | _                               | 45,030                         | _            | 403,730            | _                | -                              | -                     |
| Insurance Consultants          | 320,000    | -          | -                               | -                              | -            | -                  | -                | -                              | -                     |
| Legal Fees                     |            |            |                                 |                                |              |                    |                  |                                |                       |
| Legal - Environmental          | 92,000     | -          | -                               | -                              | -            | -                  | -                | -                              | -                     |
| Legal - General                | 642,000    | -          | -                               | -                              | -            | -                  | -                | -                              | -                     |
| Legal - Relievers              | 15,000     | -          | -                               | -                              | -            | -                  | -                | -                              | -                     |
| Total Legal Fees               | 749,000    |            | -                               | -                              | -            | -                  | -                | -                              | -                     |
| Legislative                    | *          |            |                                 |                                |              |                    |                  |                                |                       |
| Legislative - Local            | 91,350     | _          | _                               | _                              | _            |                    | _                | _                              | _                     |
| Legislative - National         | 112,000    |            |                                 |                                |              |                    |                  |                                |                       |
| 9                              |            |            |                                 | · ——-                          |              | : —— <u> </u>      |                  |                                |                       |
| Total Legislative              | 203,350    | -          | -                               | -                              | -            | -                  | -                | -                              | -                     |
| Medical Fees                   | 47,290     | -          | -                               | -                              | -            | -                  | -                | -                              | -                     |
| Planning                       | 420,000    | -          | -                               | -                              | -            | 40,000             | -                | -                              | -                     |
| Pollution/Environmental Fees   | 4,775      | -          | -                               | -                              | -            | -                  | -                | -                              | -                     |
| Public Information             |            |            |                                 |                                |              |                    |                  |                                |                       |
| Public Infor Serv Photo        | 12,600     | -          | _                               | -                              | _            | -                  | -                | -                              | -                     |
| Public Infor Serv Other        | 140,000    | _          | _                               | _                              | _            |                    | _                | _                              | _                     |
| Total Public Information       | 152,600    |            |                                 | - <u>-</u>                     |              |                    |                  |                                |                       |
| Recruiting Expenses            | 102,000    |            |                                 |                                |              |                    |                  |                                |                       |
| <u> </u>                       | 00.000     |            |                                 |                                |              |                    |                  |                                |                       |
| Recruiting Employment Fees     | 60,000     | -          | -                               | -                              | -            | -                  | -                | -                              | -                     |
| Executive Recruiting           | 150,000    |            |                                 | ·                              |              | <u> </u>           |                  |                                |                       |
| Total Recruiting Expenses      | 210,000    | -          | -                               | -                              | -            | -                  | -                | -                              | -                     |
| Safety Consultants             |            |            |                                 |                                |              |                    |                  |                                |                       |
| Safety - Training              | 32,783     | -          | -                               | -                              | -            | -                  | -                | -                              | -                     |
| Safety - General               | 8,000      | -          | _                               | -                              | _            | -                  | -                | -                              | -                     |
| Total Safety Consultants       | 40,783     |            |                                 |                                | _            |                    |                  |                                |                       |
| Miscellaneous Expenses         | .0,.00     |            |                                 |                                |              |                    |                  |                                |                       |
| Survey Expense                 | 16,920     |            |                                 |                                |              |                    |                  |                                |                       |
|                                | 10,920     | -          | _                               | · -                            | _            | -                  | _                | -                              | -                     |
| Wildlife/Meteorology           |            |            |                                 |                                |              |                    |                  |                                |                       |
| Meteorology                    | 26,800     | -          | -                               | -                              | -            | -                  | -                | -                              | -                     |
| Wildlife                       | 182,920    |            |                                 | <u> </u>                       |              | <u> </u>           |                  |                                |                       |
| Total Wildlife/Meteorology     | 209,720    | -          | -                               | -                              | -            | -                  | -                | -                              | -                     |
| Business Development           | 120,000    | -          | -                               | -                              | -            | -                  | -                | -                              | -                     |
| Environmental                  | 66,000     | -          | _                               | -                              | _            | -                  | -                | -                              | -                     |
| Mechanical                     | ,          |            |                                 |                                |              |                    |                  |                                |                       |
| Mechanical Terminal            | 298,762    | 244,410    | _                               | _                              | _            |                    | _                | _                              | _                     |
| Mechanical Trades              | 218,931    | 217,710    |                                 |                                |              |                    | _                | _                              | _                     |
|                                |            | - 044 440  |                                 | · ——-                          |              | · ——-              |                  |                                |                       |
| Total Mechanical               | 517,693    | 244,410    | -                               | -                              | -            | -                  | -                | -                              | -                     |
| Miscellaneous                  | 1,198,045  | -          | -                               | -                              | -            | 34,850             | -                | 20,000                         | -                     |
| Strategic Planning-Professiona | 55,000     |            |                                 | <u> </u>                       |              | <u> </u>           |                  |                                |                       |
| Total Miscellaneous Expenses   | 2,183,378  | 244,410    |                                 | <u> </u>                       |              | 34,850             |                  | 20,000                         |                       |
| Total Professional Services    | 6,175,111  | 323,160    | -                               | 45,630                         | -            | 558,600            | -                | 20,000                         | -                     |
| Utilities                      |            |            |                                 |                                |              |                    |                  |                                |                       |
| Electricity                    | 13,653,029 | 8,649,684  | _                               | _                              | _            | 911,457            | _                | 195,575                        | 922,522               |
| Heating Fuel                   | 10,000,020 | 0,010,001  |                                 |                                |              | 011,101            |                  | 100,070                        | 022,022               |
|                                | 2.654.005  | 450.074    |                                 | 1 6 40 406                     |              | 40 446             | 24.072           | 22.402                         | E 222                 |
| Heating - Natural Gas          | 2,654,905  | 159,871    | -                               | 1,643,426                      | -            | 48,416             | 34,073           | 23,103                         | 5,323                 |
| Heating - Fuel Oil             | 50,000     |            |                                 | 50,000                         |              | ·                  |                  |                                |                       |
| Total Heating Fuel             | 2,704,905  | 159,871    | -                               | 1,693,426                      | -            | 48,416             | 34,073           | 23,103                         | 5,323                 |
| Sewer                          | 1,196,609  | 385,000    | -                               | 61,500                         | -            | 28,000             | 9                | 20                             | 12,500                |
| Water                          | 1,066,215  | 443,000    | -                               | 85,000                         | -            | 6,100              | 10               | 6,925                          | 15,400                |
| Telephone                      | , ,, -     | ,,         |                                 | ,                              |              | ,                  |                  | ,                              | ,                     |
| Telephone - Regular            | 183,410    | _          | _                               |                                | _            |                    | _                | _                              | -                     |
| Telephone - Internet Service   | 71,176     | _          |                                 |                                |              |                    | _                | _                              | _                     |
|                                |            | 7 504      | -                               | 40.545                         | -            | -<br>- 675         | -                | 7 007                          | -                     |
| Telephone - Cellular           | 348,381    | 7,584      |                                 | 10,545                         |              | 5,675              |                  | 7,027                          |                       |
| Total Telephone                | 602,967    | 7,584      |                                 | 10,545                         |              | 5,675              |                  | 7,027                          |                       |
| Total Utilities                | 19,223,725 | 9,645,139  |                                 | 1,850,471                      |              | 999,648            | 34,092           | 232,650                        | 955,745               |

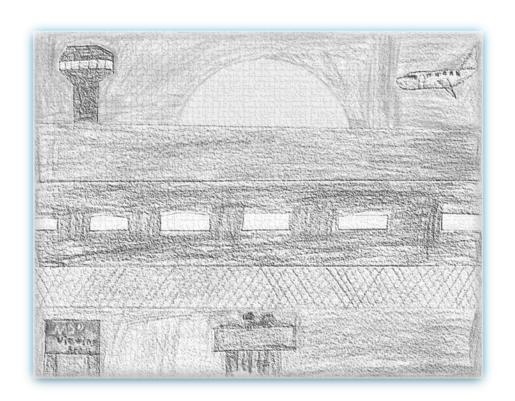
|  | 2016 Budget Expenses I                  | by Subled  | ger        |          |             |       |           | , p 0 . c. c g |               | ,,,,,,,,   |
|--|---|------------|------------|----------|-------------|-------|-----------|----------------|---------------|------------|
| Operating Services/Exponent  |   | Total      | Terminal 1 | Int'l    | Management  |       |           |                | Roads/        |            |
| Advertising  | Operating Services/Expenses             | 10141      | Terminar 1 | 1 donney | Germen      | 1 000 | Ruillayo  | 101101         | Landside      | i dominios |
| Advertising - Employment 1,500   |   |            |            |          |             |       |           |                |               |            |
| Advertising - Services Advertising - Perforing Apperating - Relievens Advertising - Relievens Advertising - Relievens Advertising - Relievens Advertising - Relievens Apperature - Advertising - Relievens Advertising - Relievens Apperature - Advertising - Perforing Apperature - Advertising - Adver |   | 13,500     | _          | -        | -           | -     | _         | -              | _             | -          |
| Adversing - Relievens 10,000   | - · · · · · · · · · · · · · · · · · · · |            | -          | -        |             | _     | -         | -              | _             | -          |
| Total Aubertaing   | Advertising - Parking                   | 397,000    | -          | -        | -           | -     | -         | -              | -             | 397,000    |
| Hazardous Waste   Hazardous    | Advertising - Relievers                 |            |            |          | <u> </u>    |       |           |                | <u> </u>      |            |
| Hazardous Waster - Flouresc  |   | 686,912    | -          | -        | -           | -     | -         | -              | -             | 397,000    |
| Hazardous Waste - General 1,250  |   |            |            |          |             |       |           |                |               |            |
| Marandous Waste - General   1,250  |   | 4= 000     |            |          |             |       |           |                |               |            |
| Total Paradous Waste   10,250  |   |            | -          | -        | -           | -     | -         | -              | -             | -          |
| Pollution Cite Hosons  |   |            |            |          | <u> </u>    |       |           |                | <u> </u>      |            |
| Pollution Crit-Grom Colses   |   | 16,250     | -          | -        | · -         | -     | -         | -              | -             | -          |
| Foliation Carlo Corbo  |   | 17 500     |            |          |             |       |           |                |               |            |
| Total Pollution Control   1,650   1,850   1,   |   |            | _          | _        | ·           | _     | _         | _              | _             | -          |
| Industrial Waste Mgmt  |   |            |            |          | <del></del> |       |           |                | · <del></del> |            |
| Laboratory Services   12,500   |   |            | _          |          |             | _     | 1 650     | _              | _             | _          |
| Solvent Reclamation Service   12,150   | <u> </u>                                |            | _          | _        |             | _     | 1,000     | _              | _             | _          |
| Title Disposal 1,250   | •                                       |            | _          | -        |             | _     | _         | _              | _             | _          |
| Chief  |   |            | _          | _        |             | _     | _         | -              | _             | _          |
| Total Enginement   | •                                       |            | _          | -        |             | _     | _         | -              | _             | _          |
| Tag Operating Supplies         16,800         - 16,800           Shutte Services         1,948,744         798,993         780,018           Parking Lots         6,566,055         - 200,000         6,566,055           Met Council Fees         200,000         - 200,000         - 6,566,055           Methority         Secondary         - 200,000         - 200,000           Recognition         37,500         - 200,000         - 200,000           Reliment         2,500         - 200,000         - 200,000           Wellness-Fitness Program         126,500         - 200,000         - 200,000           Wellness-Health/Wellness         5,000         - 200,000         - 200,000           Wellness-Health/Wellness         15,000         - 200,000         - 200,000           Total Wellness         130,000         - 200,000         - 200,000           Total Employee Programs         176,500         - 200,000         - 200,000           Conference Center         30,000         - 200,000         - 200,000         - 200,000           Conference Center         30,000         - 7,500         - 200,000         - 200,000         - 200,000         - 200,000         - 200,000         - 200,000         - 200,000         - 200,000 <td< td=""><td>Total Environmental Control</td><td></td><td></td><td></td><td>-</td><td></td><td>1,650</td><td>-</td><td>-</td><td></td></td<>   | Total Environmental Control             |            |            |          | -           |       | 1,650     | -              | -             |            |
| Shuttle Services   | GISW Management                         | 1,490,857  | 3,193      | -        |             | -     | 1,406,088 | -              | _             | -          |
| Shuttle Services   | Tag Operating Supplies                  | 16,900     | -          | -        | -           | -     | -         | -              | 16,900        | -          |
| Parking Lots   | Grd Transportation Services             | 16,900     | -          | -        | -           | -     | -         | -              | 16,900        | -          |
| Met Council Fees   | Shuttle Services                        | 1,948,764  | 798,993    | -        | -           | -     | -         | -              | 760,018       | -          |
| Recognition   37,500   | Parking Lots                            | 6,566,055  | -          | -        | -           | -     | -         | -              | -             | 6,566,055  |
| Retirement 2,500 Wellness - Fitness Program 126,500 Wellness - Fitness Program 126,500 Wellness - Fitness Program 126,500 Wellness - Hourish Wellness 5,000 Wellness - Hourish Wellness 5,000 Wellness - Hourish Wellness 136,500 Total Wellness 136,500   | Met Council Fees                        | 200,000    | -          | -        | -           | -     | 200,000   | -              | -             | -          |
| Retirement   |   |            |            |          |             |       |           |                |               |            |
| Wellness - Finess Program         126,500  | <u> </u>                                |            | -          | -        | -           | -     | -         | -              | -             | -          |
| Wellness - Fitness Program   126,500   .   |   | 2,500      | -          | -        | -           | -     | -         | -              | -             | -          |
| Wellness-Health/Wellness   |   |            |            |          |             |       |           |                |               |            |
| Wellness-Nutrition/Stress  | •                                       |            | -          | -        | -           | -     | -         | -              | -             | -          |
| Total Wellness   |   |            | -          | -        | · -         | -     | -         | -              | -             | -          |
| Total Employee Programs  |   |            |            |          | ·           |       |           |                | <u> </u>      |            |
| Conference Center  |   |            |            |          | ·           |       |           |                | ·             |            |
| Events Exercises   Emergency Response Exercise   22,300   30,000   |   |            | -          | _        | -           | -     | -         | -              | -             | -          |
| Evertis Exercises  |   |            | _          | _        | ·           | _     | _         | _              | _             | -          |
| Emergency Response Exercise   22,300   |   | 30,000     | _          |          | _           | _     | _         | _              | _             | _          |
| Chief Programs/Events  |   | 22 300     | _          | _        |             | _     | 300       | _              | _             | _          |
| Call Back Service  |   |            | _          | _        |             | _     | -         | _              | _             | _          |
| Major Events-Conventions   28,000   -   -   -   -   -   -   -   -   -  | •                                       |            | _          | -        |             | _     | 7.500     | _              | _             | _          |
| Total Events Exercises   75,814  |   |            | _          | _        |             | -     |           | -              | _             | -          |
| Other Charges/Fees   | •                                       |            | -          | -        |             |       | 7,800     | -              |               |            |
| AITA Contract Expense  |   |            |            |          |             |       |           |                |               |            |
| AITA Contract Expense  | <u> </u>                                | 456,500    | -          | -        |             | _     | 1,500     | -              | _             | 260,000    |
| Security Services Check Pt   31,025   -     31,025   -   | IATA Contract Expense                   | 66,000     | -          | -        | -           | -     | -         | -              | -             | -          |
| Concessions Marketing   397,000   -   -   -   -   -   -   -   -   -  | Security Services Regular               | 563,856    | -          | -        | -           | -     | -         | -              | -             | -          |
| Recycling - Sand   200   | Security Services Check Pt              | 31,025     | -          | -        | · -         | -     | 31,025    | -              | -             | -          |
| Copy Agreement         165,000         -   | Concessions Marketing                   | 397,000    | -          | -        | -           | -     | -         | -              | -             | -          |
| Mediation Fees         5,000         -   | Recycling - Sand                        | 200        | -          | -        | -           | -     | 200       | -              | -             | -          |
| Miscellaneous Charges/Fees         253,739         -         -         1,000         -   | ., .                                    |            | -          | -        | -           | -     | -         | -              | -             | -          |
| Misc chrges-ziptop bags         100,000         100,000         -  |   |            | -          | -        | -           | -     | -         | -              | -             | -          |
| Porter Service   303,000   303,000   -   -   -   -   -   -   -   -   -   | <del>_</del>                            |            |            | -        | -           | -     | 1,000     | -              | -             | -          |
| Queue Line         276,841         276,841         -   |   |            | ,          | -        | -           | -     | -         | -              | -             | -          |
| Jail Fees  |   | ,          |            | -        | -           | -     | -         | -              | -             | -          |
| Airport Foundation-Concession         475,000         -  |   |            | 276,841    | -        | -           | -     | -         | -              | -             | -          |
| Total Other Charges/Fees         3,113,161         679,841         -         -         33,725         -         -         260,000           Service Agreements           Service-Computers         3,669,458         87,400         -         102,000         -         27,645         -         -         13,500           Service-Electrical Gear Contr         250,000         162,500         -  |   |            | -          | -        | · -         | -     | -         | -              | -             | -          |
| Service Agreements           Service-Computers         3,669,458         87,400         - 102,000         - 27,645         13,500           Service-Electrical Gear Contr         250,000         162,500  | •                                       |            | 670.044    | -        | ·           |       | 22.725    |                | · — -         | 260,000    |
| Service-Computers         3,669,458         87,400         - 102,000         - 27,645         13,500           Service-Electrical Gear Contr         250,000         162,500   |   | 3,113,101  | 079,041    | -        | · -         | -     | 33,723    | -              | -             | 260,000    |
| Service-Electrical Gear Contr         250,000         162,500         -  | =                                       | 3 660 458  | 87 400     | _        | 102 000     | _     | 27 645    | _              | _             | 13 500     |
| Service-Fitness Equipment         11,000         - <th< td=""><td>·</td><td></td><td></td><td></td><td>102,000</td><td>_</td><td>27,043</td><td>_</td><td>_</td><td>13,300</td></th<>  | ·                                       |            |            |          | 102,000     | _     | 27,043    | _              | _             | 13,300     |
| Service-Grd Trans Equip         324,000         -         -         -         -         -         324,000         -           Service-Loading Dock         2,167,336         1,950,602         -         <   |   |            | .02,000    | -        | . <u>-</u>  | -     | _         | -              |               | -          |
| Service-Loading Dock         2,167,336         1,950,602         -   |   |            | _          | _        |             | _     | _         | _              | 324.000       | _          |
| Service-Office Equipment         38,087         -         -         -         -         200         - <t< td=""><td></td><td></td><td>1,950.602</td><td>_</td><td></td><td>-</td><td>-</td><td>-</td><td></td><td>-</td></t<>  |   |            | 1,950.602  | _        |             | -     | -         | -              |               | -          |
| Service-Other Equipment         1,787,587         655,067         477,224         -         -         7,900         -  |   |            | -,300,002  | -        |             | -     | 200       | -              | _             | -          |
| Service-Parking Equipment         696,000         -         -         -         -         -         -         696,000           Service-Telephone Systems         63,750         -   |   |            | 655.067    | 477.224  |             | -     |           | -              | _             | -          |
| Service-Telephone Systems         63,750         - <th< td=""><td></td><td></td><td></td><td>,</td><td></td><td>-</td><td>-</td><td>-</td><td>_</td><td>696,000</td></th<>   |   |            |            | ,        |             | -     | -         | -              | _             | 696,000    |
| Service-CCTV/iVISN         615,900         215,565         -         -         -         92,385         -         110,862         110,862           Service-Radios         354,831         -         -         -         -         48,000         -         1,000         -           Total Service Agreements         9,977,949         3,071,134         477,224         102,000         -         176,130         -         435,862         820,362   | - · · · · · · · · · · · · · · · · · · · |            | -          | -        | <u>-</u>    | -     | -         | -              | _             | -          |
| Service-Radios         354,831         -         -         -         -         48,000         -         1,000         -           Total Service Agreements         9,977,949         3,071,134         477,224         102,000         -         176,130         -         435,862         820,362   | • •                                     |            | 215,565    | -        | -           | -     | 92,385    | -              | 110,862       | 110,862    |
|  | Service-Radios                          | 354,831    |            | -        | <u> </u>    |       |           |                |               |            |
| <u>Total Operating Services/Expenses</u> 24,494,712 4,553,161 477,224 102,000 - 1,825,393 - 1,212,780 8,043,417  | <u>-</u>                                |            |            |          |             |       |           |                |               |            |
|  | Total Operating Services/Expenses       | 24,494,712 | 4,553,161  | 477,224  | 102,000     | -     | 1,825,393 | -              | 1,212,780     | 8,043,417  |

| 2010 Budget Expenses by Subled |         | gei        | Terminal 1        | Energy               |              |                    |                  | Terminal           |                       |
|--------------------------------|---------|------------|-------------------|----------------------|--------------|--------------------|------------------|--------------------|-----------------------|
|                                | Total   | Terminal 1 | Int'I<br>Facility | Management<br>Center | Ramp<br>Fees | Field &<br>Runways | Control<br>Tower | Roads/<br>Landside | Parking<br>Facilities |
| Maintenance                    | Total   | reminar i  | 1 active          | Center               | 1 003        | Runways            | Tower            | Landside           | lacilities            |
| Trades - Painters              |         |            |                   |                      |              |                    |                  |                    |                       |
| Paint                          |         |            |                   |                      |              |                    |                  |                    |                       |
| Equipment - Paint              | 5,215   | _          | _                 |                      | _            | _                  | _                | _                  | _                     |
| Exterior - Paint               | 14,083  | 4,025      | _                 | _                    | _            | _                  | _                | _                  | 4,180                 |
| Interior - Paint               | 24,222  | 17,250     | _                 | 1,513                | _            | _                  | _                | _                  | 1,100                 |
| Paint - Other                  | 1,888   | 800        | _                 |                      | _            | _                  | _                | _                  | _                     |
| Traffic Paint - Parking        | 5,000   | -          | -                 | _                    | _            | _                  | _                | _                  | 5,000                 |
| Reliever Airport - Paint       | 4,500   | _          | _                 | _                    | _            | _                  | _                | _                  |                       |
| Traffic Paint - Runways        | 171,905 | _          | -                 | _                    | _            | 168,576            | _                | _                  | _                     |
| Total Paint                    | 226,813 | 22,075     |                   | 1,513                |              | 168,576            |                  |                    | 9,180                 |
| Signs                          | 220,010 | 22,070     |                   | 1,010                |              | 100,070            |                  |                    | 0,100                 |
| Exterior Sign Materials        | 15,738  | 3,024      | _                 | _                    | _            | _                  | _                | _                  | _                     |
| Interior Sign Materials        | 9,557   | 4,603      | -                 | _                    | _            | _                  | _                | _                  | _                     |
| Reliever Airport Signs         | 500     | .,000      | -                 | _                    | _            | _                  | _                | _                  | _                     |
| Total Signs                    | 25,795  | 7,627      | -                 | - <del></del>        |              |                    |                  |                    |                       |
| Supplies                       | 20,.00  | .,02.      |                   |                      |              |                    |                  |                    |                       |
| Paint Supplies - Other         | 5,000   | _          | _                 | _                    | _            | _                  | _                | _                  | _                     |
| Solvents                       | 1,500   | _          | -                 | _                    | _            | _                  | _                | _                  | _                     |
| Equipment Spray                | 11,540  | _          | -                 | _                    | _            | _                  | _                | _                  | _                     |
| Paint Tools                    | 10,351  | 533        | -                 | _                    | _            | _                  | _                | _                  | _                     |
| Total Supplies                 | 28,391  | 533        | -                 | ·                    |              |                    |                  |                    |                       |
| Total Trades - Painters        | 280,999 | 30,235     | -                 | 1,513                |              | 168,576            |                  |                    | 9,180                 |
| Trades - Carpenters            |         | ,          |                   | 1,010                |              | ,                  |                  |                    | -,                    |
| Locks                          |         |            |                   |                      |              |                    |                  |                    |                       |
| Locks - Doors                  | 80,635  | 51,278     | -                 |                      | _            | -                  | _                | _                  | -                     |
| Locks - Door Tags/ID           | 780     | 780        | -                 | _                    | -            | -                  | _                | _                  | _                     |
| Total Locks                    | 81,415  | 52,058     | -                 | - <u>-</u>           |              |                    |                  |                    |                       |
| Flags                          | 334     | -          | -                 | _                    | -            | -                  | _                | _                  | _                     |
| Lumber                         |         |            |                   |                      |              |                    |                  |                    |                       |
| Lumber-Cabinets                | 6,956   | 2,828      | -                 |                      | -            | -                  | -                | _                  | -                     |
| Lumber-Furniture               | 11,069  | 7,524      | -                 | _                    | _            | _                  | -                | _                  | _                     |
| Lumber-Other                   | 650     | -          | -                 |                      | -            | -                  | -                | -                  | -                     |
| Lumber-Remodeling              | 725     | -          | -                 | _                    | _            | _                  | -                | _                  | _                     |
| Total Lumber                   | 19,400  | 10,352     | -                 | -                    |              |                    |                  |                    |                       |
| Other                          |         |            |                   |                      |              |                    |                  |                    |                       |
| Other - Ceilings               | 16,208  | 7,224      | -                 |                      | -            | -                  | -                | _                  | _                     |
| Other - Ceramics               | 6,410   | 3,325      | -                 |                      | -            | -                  | -                | -                  | -                     |
| Other - Doors                  | 12,480  | 7,025      | -                 |                      | -            | -                  | -                | -                  | -                     |
| Other - Floor Coverings        | 95,787  | 87,600     | -                 |                      | -            | -                  | -                | -                  | -                     |
| Other - Hardware               | 34,111  | 11,793     | -                 |                      | -            | -                  | -                | -                  | -                     |
| Other - Miscellaneous          | 4,000   | -          | -                 |                      | -            | -                  | -                | -                  | -                     |
| Other - Auto Door Supplis RPL  | 25,120  | 19,770     | -                 |                      | -            | -                  | -                | -                  | -                     |
| Other - Saw Blades             | 375     | 375        | -                 |                      | -            | -                  | -                | -                  | -                     |
| Other - Screws/Bolts           | 14,500  | -          | -                 |                      | -            | -                  | -                | -                  | -                     |
| Other - Seating Replacement    | 10,500  | 7,500      | -                 |                      | -            | -                  | -                | -                  | -                     |
| Other - Tools                  | 4,304   | 2,110      | -                 | . <u>-</u>           | -            | -                  | -                | -                  | -                     |
| Other - Tug Door Repairs       | 25,636  | 23,881     | -                 |                      | -            | -                  | -                | -                  | -                     |
| Other - Wall Protection        | 3,442   |            |                   | <u> </u>             |              | <u>-</u> _         |                  |                    |                       |
| Total Other                    | 252,873 | 170,603    |                   | <u> </u>             |              |                    |                  |                    |                       |
| Total Trades - Carpenters      | 354,022 | 233,013    | -                 |                      | -            | -                  | -                | -                  | -                     |
|                                |         |            |                   |                      |              |                    |                  |                    |                       |

| 2010 Budget Expense         | s by Subleu | gei        | Terminal 1 | Energy<br>Management | Ramp | Field & | Control | Terminal<br>Roads/ | Parking    |
|-----------------------------|-------------|------------|------------|----------------------|------|---------|---------|--------------------|------------|
|                             | Total       | Terminal 1 | Facility   | Center               | Fees | Runways | Tower   | Landside           | Facilities |
| Trades - Plumbers           |             |            |            |                      |      |         |         |                    |            |
| Contractor Requirements     | 3,000       | -          | -          | -                    | -    | -       | -       | -                  | -          |
| Fire Protection System      | 84,599      | 36,685     | -          | 489                  | -    | 9,788   | -       | -                  | -          |
| General Plumbing Supplies   | 103,382     | 53,875     | -          | 700                  | -    | -       | -       | -                  | -          |
| Irrigation Supplies         | 7,821       | -          | -          | -                    | -    | -       | -       | 1,975              | -          |
| Pumps                       | 27,050      | 8,050      | -          | 2,000                | -    | 10,000  | -       | -                  | -          |
| Underground Utilities       | 1,000       | 1,000      | -          | -                    | -    | -       | -       | -                  | -          |
| Water Distribution Systems  | 14,500      | 6,000      | -          | -                    | -    | -       | -       | -                  | -          |
| Water Meters                | 17,000      | -          | -          | -                    | -    | _       | -       | -                  | -          |
| Total Trades - Plumbers     | 258,352     | 105,610    | -          | 3,189                | _    | 19,788  |         | 1,975              |            |
| Trades - Electricians       |             |            |            |                      |      |         |         |                    |            |
| Repairs                     |             |            |            |                      |      |         |         |                    |            |
| Generator Maint. Contract   | 60,306      | 13,870     | -          | -                    | -    | 16,283  | -       | -                  | -          |
| Electrical - Interior       | 2,000       | -          | -          | -                    | -    | _       | -       | -                  | -          |
| Unit Maint. Contract        | 365,000     | 153,300    | -          | . <u>-</u>           | -    | 47,450  | -       | -                  | 54,750     |
| Unit Maint Supplies         | 22,000      | 12,000     | -          | -                    | -    | 4,000   | -       | -                  | -          |
| Total Repairs               | 449,306     | 179,170    | -          |                      | _    | 67,733  |         |                    | 54,750     |
| Other                       |             |            |            |                      |      |         |         |                    |            |
| Other - Batteries           | 4,500       | -          | -          | -                    | -    | _       | -       | -                  | -          |
| Other-Field Lights/Sensors  | 268,000     | -          | -          | -                    | -    | 216,000 | -       | -                  | -          |
| Other - Gate Supplies       | 74,550      | -          | -          | -                    | -    | 20,000  | _       | -                  | -          |
| Other - General Supplies    | 634,800     | 209,300    | -          | 6,300                | -    | 5,000   | _       | 5,000              | 240,000    |
| Other - Miscellaneous       | 30,000      |            | -          |                      | -    | · -     | _       | -                  | -          |
| Other - Motor               | 3,500       | -          | -          | . <u>-</u>           | -    | _       | -       | -                  | -          |
| Other - Secured Access Sys  | 30,500      | 11,500     | -          | -                    | -    | 4,000   | _       | -                  | -          |
| Total Other                 | 1,045,850   | 220,800    |            | 6,300                | -    | 245,000 |         | 5,000              | 240,000    |
| Total Trades - Electricians | 1,495,156   | 399,970    | -          | 6,300                | -    | 312,733 |         | 5,000              | 294,750    |

| 2016 Budget Expenses b                                  | y Sublea            | ger            | Terminal 1        | Energy               |                        |                           |                  | Terminal           |                       |
|---|---------------------|----------------|-------------------|----------------------|------------------------|---------------------------|------------------|--------------------|-----------------------|
|   | Total               | Terminal 1     | Int'l<br>Facility | Management<br>Center | Ramp<br>Fees           | Field &<br>Runways        | Control<br>Tower | Roads/<br>Landside | Parking<br>Facilities |
| Maintenance - Field                                     | Total               | Terminar i     | racility          | Center               | 1 663                  | Rullways                  | TOWE             | Lanuside           | racilities            |
| Snow Removal - Materials                                |                     |                |                   |                      |                        |                           |                  |                    |                       |
| Materials - Sodium Acetate                              | 80,000              | -              | -                 | -                    | -                      | 80,000                    | -                | -                  | -                     |
| Materials-Liquid Anti Icer                              | 680,000             | -              | -                 | -                    | 20,000                 | 660,000                   | -                | -                  | -                     |
| Materials-Other Ice Ctrl                                | 5,500               | -              | -                 | -                    | -                      | -                         | -                | -                  | 1,000                 |
| Materials - Salt  | 90,200              | -              | -                 | -                    | -                      | -                         | -                | 45,000             | -                     |
| Materials - Sand  | 95,400              | -              | -                 | -                    | -                      | 80,000                    | -                | -                  | -                     |
| Materials - Urea Total Snow Removal - Materials         | 14,600              |                |                   | ·                    | 20,000                 |                           |                  | 45.000             | 1 000                 |
| Snow Removal - Equipment                                | 965,700             | -              | •                 | · -                  | 20,000                 | 820,000                   | -                | 45,000             | 1,000                 |
| Equipment - Contract                                    | 664,000             | -              | -                 | -                    | -                      | -                         | -                | -                  | 618,000               |
| Equipment-Rent-No Operator                              | 816,100             | -              | -                 | -                    | -                      | 418,800                   | -                | -                  | -                     |
| Equip Rent-No Operator-5.5 Equip Rent-Sweepers          | 68,500<br>90,000    | -              | -                 | -                    | -                      | 65,000<br>45,000          | -                | -                  | -                     |
| Total Snow Removal - Equipment                          | 1,638,600           |                | · -               | <del></del>          |                        | 528,800                   |                  |                    | 618,000               |
| Snow Removal - Miscellan                                | 1,000,000           |                |                   |                      |                        | 020,000                   |                  |                    | 010,000               |
| Snow Removal - Meals                                    | 41,300              | -              | -                 | -                    | -                      | 40,000                    | -                | -                  | -                     |
| Snow Removal - Plow Blades                              | 22,000              | -              | -                 | -                    | 1,000                  | 18,000                    | -                | -                  | -                     |
| Snow Removal - Runway Brm                               | 80,000              | -              | -                 | -                    | -                      | 80,000                    | -                | -                  | -                     |
| Snow Melters  | 55,000              |                |                   | <u> </u>             |                        | 25,000                    |                  |                    | 15,000                |
| Total Snow Removal - Miscellan                          | 198,300             | -              | -                 | -                    | 1,000                  | 163,000                   | -                | -                  | 15,000                |
| Summer Maintenance-Surface Surface Repair-Aggregate     | 8,470               |                |                   |                      |                        |                           |                  |                    |                       |
| Surface Repair-Aggregate Surface Repair-Asphalt         | 40,161              | _              | _                 | _                    | 1,000                  | 20,000                    | _                | _                  | _                     |
| Surface Repair-Cement                                   | 5,500               | _              |                   |                      | 1,000                  | 3,000                     | _                | _                  | 2,000                 |
| Surface Repair-Other                                    | 2,500               | -              | -                 | -                    | -                      | 2,500                     | -                | -                  | _,000                 |
| Surface Rubber Removal                                  | 46,800              | -              | -                 | -                    | -                      | 40,000                    | -                | -                  | -                     |
| Surface Repair-Saw Blades                               | 2,000               | -              | -                 | -                    | -                      | 2,000                     | -                | -                  | -                     |
| Surface Repair-Hot Sealant                              | 30,000              |                |                   | <u> </u>             |                        | 30,000                    |                  |                    |                       |
| Total Summer Maintenance-Surfac                         | 135,431             | -              | -                 | -                    | 1,000                  | 97,500                    | -                | -                  | 2,000                 |
| Summer Maint-Landscape                                  |                     |                |                   |                      |                        |                           |                  |                    |                       |
| Summer Maintenance-Fencing                              | 13,050              | -              | -                 | -                    | -                      | 5,000                     | -                | -                  | -                     |
| Landscape/Turf-Materials Summer Maint-Equip Rent No Op  | 75,125<br>838,700   | -              | -                 | -                    | -                      | 2,000<br>412,300          | -                | 50,000             | -                     |
| Summer Maint-Equip Rent LT                              | 6,500               |                |                   | -<br>-               | _                      | 6,500                     | -                | _                  | -                     |
| Equip Rent-Sweepers                                     | 90,000              | -              | -                 | _                    | -                      | 45,000                    | -                | _                  | _                     |
| Total Summer Maint-Landscape                            | 1,023,375           | -              | -                 |                      |                        | 470,800                   |                  | 50,000             |                       |
| Maintenance Field-Other                                 | ,,                  |                |                   |                      |                        | -,                        |                  | ,                  |                       |
| Non Runway Brooms                                       | 26,500              | -              | -                 | -                    | 5,000                  | -                         | -                | 4,000              | 17,500                |
| Field Maint-Other-Material                              | 7,000               | -              | -                 | -                    | -                      | 2,000                     | -                | -                  | 2,000                 |
| Field Maint-Other-Supplies                              | 18,973              | 6,374          | -                 | -                    | -                      |                           | -                | -                  | -                     |
| Field Maint-Other-Tools                                 | 6,500               |                | · <del></del>     | <u> </u>             |                        | 1,500                     |                  | 1,500              | - 40.500              |
| Total Maintenance Field-Other Total Maintenance - Field | 58,973<br>4,020,379 | 6,374<br>6,374 | · <del></del>     | ·                    | <u>5,000</u><br>27,000 | <u>3,500</u><br>2,083,600 |                  | 5,500<br>100,500   | 19,500<br>655,500     |
| Maintenance Building                                    | 4,020,379           | 0,374          |                   | · -                  | 27,000                 | 2,003,000                 | -                | 100,300            | 033,300               |
| Building-Temp Control                                   |                     |                |                   |                      |                        |                           |                  |                    |                       |
| Temp Control-Contracts                                  | 928,740             | 573,489        | -                 | 158,286              | -                      | _                         | -                | -                  | 42,223                |
| Temp Control-Filters                                    | 162,965             | 112,943        | -                 |                      | -                      | -                         | -                | -                  | -                     |
| Fire Control Contract                                   | 385,318             | 324,000        | . <u> </u>        | <u> </u>             |                        |                           |                  |                    |                       |
| Total Building-Temp Control                             | 1,477,023           | 1,010,432      | -                 | 179,693              | -                      | -                         | -                | -                  | 42,223                |
| Building-Mechanical Areas                               |                     |                |                   |                      |                        |                           |                  | ===                |                       |
| Mechanical Areas-APM                                    | 5,935,080           | 4,154,556      | 40.000            | -                    | -                      | -                         | -                | 1,483,770          | 296,754               |
| Mechanical Areas-Conveyors<br>Mechanical Areas-Doors    | 466,824<br>12,083   | 303,436        | 46,682            | -                    | -                      | -                         | -                | -                  | -                     |
| Mechanical Areas-Doors/Pub                              | 12,500              | 10,000         |                   | -<br>-               | _                      | _                         | -                | _                  | -                     |
| Mechanical Areas-Doors/Tug                              | 115,000             | 115,000        | -                 | _                    | _                      | _                         | _                | _                  | _                     |
| Mechanical Areas-Elevators                              | 783,002             | 701,249        | -                 | -                    | -                      | _                         | -                | -                  | -                     |
| Mechanical Areas-Escalator                              | 1,090,831           | 981,748        | -                 | _                    | -                      | -                         | -                | -                  | -                     |
| Mechanical-Moving Walks                                 | 1,246,664           | 1,121,998      | -                 | -                    | -                      | -                         | -                | -                  | -                     |
| Mechanical Areas-Other                                  | 22,400              | 18,300         |                   | <u> </u>             |                        |                           |                  |                    |                       |
| Total Building-Mechanical Areas                         | 9,684,384           | 7,406,287      | 46,682            | -                    | -                      | =                         | -                | 1,483,770          | 296,754               |
| Building-Other  | 950 000             |                |                   |                      |                        |                           |                  |                    |                       |
| Other-Bag Handling Other-Building Systems               | 850,000<br>187,000  | -              | _                 | ·                    | _                      | _                         | -                | -                  | -                     |
| Other-Boiler Chemicals                                  | 80,783              | 5,901          |                   | 63,675               | _                      | _                         | -                | _                  | _                     |
| Other-Floors/Repairs                                    | 1,484               | - 0,001        | -                 |                      | -                      | _                         | -                | _                  | _                     |
| Other-Jetbridge Repairs                                 | 257,250             | -              | -                 | -                    | -                      | -                         | -                | -                  | -                     |
| Other-Outside Plumb/Sewer                               | 19,800              | -              | -                 | -                    | -                      | -                         | -                | -                  | -                     |
| Other-Paging System Contract                            | 60,000              | 60,000         | -                 | -                    | -                      | -                         | -                | -                  | -                     |
| Other-Pest Control                                      | 115,000             | 115,000        | -                 | -                    | -                      | -                         | -                | -                  | -                     |
| Other-Roofing   | 31,600              | 10,000         | -                 | -                    | -                      | -                         | -                | -                  | -                     |
| Sump/Septic Pumping                                     | 112,450             | 4 0 - 1        | -                 | -                    | -                      | -                         | -                | -                  | -                     |
| Other-Supplies Other-Tools                              | 43,424              | 1,254          | -                 | 9,449                | -                      | -                         | -                | -                  | -                     |
| Other-Tools  Total Building-Other                       | 5,441<br>1,764,232  | 192,155        |                   | 3,521<br>76,645      |                        |                           |                  |                    |                       |
| Minor Projects Expense                                  | 120,500             | 120,000        | -                 |                      | -                      | -                         | -                | -                  | -                     |
|   | ,000                | 5,550          | _                 |                      |                        |                           |                  |                    |                       |

|                                | Total      | Terminal 1 | Terminal 1<br>Int'l<br>Facility | Energy<br>Management<br>Center | Ramp<br>Fees | Field &<br>Runways | Control<br>Tower | Terminal<br>Roads/<br>Landside | Parking<br>Facilities |
|--------------------------------|------------|------------|---------------------------------|--------------------------------|--------------|--------------------|------------------|--------------------------------|-----------------------|
| Strategic Planning-Maintenance | 38,370     | 20,285     |                                 |                                |              |                    |                  | <u> </u>                       |                       |
| Total Maintenance Building     | 13,084,509 | 8,749,159  | 46,682                          | 256,338                        | -            | -                  | -                | 1,483,770                      | 338,977               |





| 2016 Budget Expenses                                  | Total      | Terminal 1        | Terminal 1<br>Int'l<br>Facility | Energy<br>Management<br>Center | Ramp<br>Fees | Field &<br>Runways | Control<br>Tower | Terminal<br>Roads/<br>Landside | Parking<br>Facilities |
|---|------------|-------------------|---------------------------------|--------------------------------|--------------|--------------------|------------------|--------------------------------|-----------------------|
| Maintenance-Cleaning                                  | lotai      | Terminar 1        | 1 acinty                        | Genter                         | 1003         | Runways            | TOWE             | Lanasiae                       | i aciiities           |
| Cleaning Services                                     |            |                   |                                 |                                |              |                    |                  |                                |                       |
| Cleaning Services  Cleaning Services-Janitor          | 11,516,080 | 8,060,373         | 171,139                         |                                |              |                    |                  | 38,241                         | 276,924               |
| Cleaning Services-Windows                             | 1,743,980  | 1,078,036         | 27,883                          | -                              | _            | _                  | _                | 33,270                         | 201,072               |
| Total Cleaning Services                               | 13,260,060 | 9,138,409         | 199,022                         |                                | <del></del>  |                    |                  | 71,511                         | 477,996               |
| Cleaning Supplies                                     | 13,200,000 | 9,130,409         | 199,022                         | -                              | _            | _                  | _                | 71,511                         | 477,990               |
| Cleaning Supplies  Cleaning Supplies-Bathroom         | 897,073    | 782,000           |                                 |                                |              |                    |                  |                                |                       |
| Cleaning Supplies-Battiloom Cleaning Supplies-General | 74,604     | 70,000            | -                               | -                              | -            | -                  | -                | -                              | •                     |
| Total Cleaning Supplies                               | 971,677    |                   |                                 |                                |              |                    |                  |                                |                       |
| Rubbish Disposal                                      | 971,077    | 852,000           | -                               | -                              | -            | -                  | -                | -                              | •                     |
| •   | 50,000     | E0 000            |                                 |                                |              |                    |                  |                                |                       |
| Rubbish Disposal-Recycle<br>Rubbish Disposal-Regular  | ,          | 50,000<br>600,000 | -                               | -                              | -            | -<br>-             | -                | -                              | •                     |
|   | 741,100    |                   |                                 |                                |              | 50,000             |                  |                                |                       |
| Total Rubbish Disposal                                | 791,100    | 650,000           | -                               | -                              | -            | 50,000             | -                | -                              |                       |
| Towel Laundry Services                                | 7,266      | -                 | -                               | -                              | -            | -                  | -                | -                              |                       |
| Other Cleaning Expenses                               | 1,100      | -                 |                                 |                                |              |                    |                  |                                |                       |
| Total Maintenance-Cleaning                            | 15,031,203 | 10,640,409        | 199,022                         | -                              | -            | 50,000             | -                | 71,511                         | 477,996               |
| Maintenance-Equipment                                 |            |                   |                                 |                                |              |                    |                  |                                |                       |
| Equipment-Parts                                       | ====       |                   |                                 |                                |              |                    |                  |                                |                       |
| Parts-Automobiles                                     | 112,500    |                   | -                               |                                | -            | -                  | -                | -                              |                       |
| Parts-Boilers Energy Mgmt                             | 157,364    | 58,783            | -                               | 87,795                         | -            | -                  | -                | -                              | 205                   |
| Parts-Chiller Energy Mgmt                             | 171,939    | 41,901            | -                               | 115,766                        | -            | -                  | -                | -                              | 279                   |
| Parts-Other Equipment                                 | 49,708     | 49,708            | -                               | -                              | -            | -                  | -                | -                              | -                     |
| Parts-Equipment                                       | 744,230    | -                 | -                               | -                              | -            | -                  | -                | -                              | 195,000               |
| Parts-Other Equipment                                 | 46,033     | 2,927             | 2,500                           | 34,164                         |              |                    |                  |                                |                       |
| Total Equipment-Parts                                 | 1,281,774  | 153,319           | 2,500                           | 237,725                        | -            | -                  | -                | -                              | 195,484               |
| Equipment-Shop  |            |                   |                                 |                                |              |                    |                  |                                |                       |
| Shop-Batteries  | 21,850     | -                 | -                               | -                              | -            | -                  | -                | -                              | -                     |
| Shop-Cleaners/Degreasers                              | 16,850     | -                 | -                               | -                              | -            | -                  | -                | -                              | 2,000                 |
| Shop-Oil Filters                                      | 101,381    | -                 | -                               | -                              | -            | -                  | -                | -                              | -                     |
| Shop-Other Supplies                                   | 21,057     | 103               | -                               | 4,964                          | -            | -                  | -                | -                              | -                     |
| Shop-Tires  | 98,850     | -                 | -                               | -                              | -            | -                  | -                | -                              | -                     |
| Shop - Tool Crib                                      | 40,000     | -                 | -                               | -                              | -            | -                  | -                | -                              | -                     |
| Shop-Tools  | 39,207     | -                 | -                               | 542                            | -            | -                  | -                | -                              | -                     |
| Shop - Weld Shop                                      | 25,000     |                   |                                 |                                |              |                    |                  |                                |                       |
| Total Equipment-Shop                                  | 364,195    | 103               | -                               | 5,506                          | -            | -                  | -                | -                              | 2,000                 |
| Equipment-Gas   |            |                   |                                 |                                |              |                    |                  |                                |                       |
| Gas-Diesel  | 612,600    | -                 | -                               | -                              | -            | -                  | -                | -                              | -                     |
| Gas-Ethanol   | 186,375    | -                 | -                               | 6,000                          | -            | -                  | -                | -                              | 24,775                |
| Gas-Propane   | 5,200      | -                 | -                               | -                              | -            | -                  | -                | -                              | -                     |
| Gas-Unleaded  | 275,850    | 250               |                                 | 2,175                          |              |                    |                  | 75                             | 325                   |
| Total Equipment-Gas                                   | 1,080,025  | 250               | -                               | 8,175                          | -            | -                  | -                | 75                             | 25,100                |
| Equipment-Extinguishers                               |            |                   |                                 |                                |              |                    |                  |                                |                       |
| Extinguishers-Purchase                                | 25,500     | -                 | -                               | -                              | -            | -                  | -                | -                              | -                     |
| Extinguishers-Repair                                  | 500        | -                 | -                               | -                              | -            | -                  | -                | -                              | -                     |
| Exinguishers-Reservice                                | 1,000      | -                 | -                               | -                              | -            | -                  | -                | -                              | -                     |
| Total Equipment-Extinguishers                         | 27,000     | -                 |                                 | -                              | -            | -                  | -                | -                              | -                     |
| Equipment-Miscellaneous Exp                           | 55,830     | -                 | -                               | -                              | -            | _                  | -                | 9,000                          |                       |
| Total Maintenance-Equipment                           | 2,808,824  | 153,672           | 2,500                           | 251,406                        | _            |                    |                  | 9,075                          | 222,584               |
| Total Maintenance                                     | 37,333.444 | 20,318,442        | 248,204                         | 518,746                        | 27,000       | 2,634,697          |                  | 1,671,831                      | 1,998,987             |

| 2010 Budget Expenses             | Total       | Terminal 1 | Terminal 1<br>Int'l<br>Facility | Energy<br>Management<br>Center | Ramp<br>Fees | Field &<br>Runways | Control<br>Tower | Terminal<br>Roads/<br>Landside | Parking<br>Facilities |
|----------------------------------|-------------|------------|---------------------------------|--------------------------------|--------------|--------------------|------------------|--------------------------------|-----------------------|
| Other                            |             |            |                                 |                                |              | -                  |                  |                                |                       |
| General Insurance                |             |            |                                 |                                |              |                    |                  |                                |                       |
| Gen Ins-Airport Liability        | 680.000     | 233,825    | _                               | 28,357                         | 18,239       | 30.728             | _                | 10.610                         | 36.966                |
| Gen Ins-Property                 | 1,044,000   | 267,717    | _                               | 49,339                         | 31,732       | 53,459             | -                | 18,461                         | 64,316                |
| Gen Ins-Crime                    | 21,000      | 4,786      | _                               | 927                            | 668          | 1,123              | _                | 388                            | 1,353                 |
| Gen Ins-Auto/Equipment           | 330,001     | 74.809     | _                               | 16,219                         | 10,431       | 17.574             | _                | 6,069                          | 21,144                |
| Total General Insurance          | 2,075,001   | 581,137    |                                 | 94,842                         | 61,070       | 102,884            |                  | 35,528                         | 123,779               |
| Safety                           | ,,          | , -        |                                 | - ,-                           | - ,          | ,                  |                  | ,-                             | -,                    |
| Safety-Supplies                  | 132,901     | 1,200      | _                               | 5,274                          | _            | 1,500              | _                | _                              | _                     |
| Safety-Equipment                 | 7,500       | -,===      | _                               | -,                             | -            | 500                | -                | -                              | -                     |
| Total Safety                     | 140,401     | 1,200      | _                               | 5,274                          |              | 2,000              |                  | _                              |                       |
| Medical Information/Supply       | -, -        | ,          |                                 | -,                             |              | ,                  |                  |                                |                       |
| Medical-Routine Supplies         | 16,166      | 2,750      | _                               | 624                            | _            | 3,000              | -                | _                              | -                     |
| Medical-Emergency Response       | 2,500       | ,          | _                               | -                              | _            | -                  | -                | _                              | -                     |
| Total Medical Information/Supply | 18,666      | 2,750      |                                 | 624                            |              | 3,000              |                  |                                |                       |
| Rentals                          | -,          | ,          |                                 |                                |              | -,                 |                  |                                |                       |
| Rental-Copier                    | 2,700       | -          | _                               | -                              | -            | -                  | -                | _                              | -                     |
| Rental-Other Equipment           | 43,700      | -          | _                               | -                              | _            | _                  | -                | 1,300                          | -                     |
| Total Rentals                    | 46,400      |            | _                               |                                |              |                    |                  | 1,300                          |                       |
| Licenses/Permits                 |             |            |                                 |                                |              |                    |                  |                                |                       |
| Licenses-Autos/Equipment         | 4,300       | _          | _                               | -                              | -            | _                  | -                | -                              | -                     |
| Licenses-Environmental           | 11,150      | _          | _                               | -                              | -            | 4,000              | -                | -                              | -                     |
| Licenses-Other                   | 3,377       | -          | _                               | 1,827                          | -            | , -                | -                | _                              | -                     |
| Total Licenses/Permits           | 18,827      |            | _                               | 1,827                          |              | 4,000              |                  |                                |                       |
| Miscellaneous Expenses           |             |            |                                 |                                |              |                    |                  |                                |                       |
| Misc-Firearm/Equip/Supplies      | 176,473     | -          | -                               | -                              | -            | -                  | -                | -                              | -                     |
| Misc-Emergency Response          | 38,350      | 600        | -                               | -                              | -            | -                  | -                | -                              | -                     |
| Misc-Other                       | 202,014     | -          | 1,500                           | -                              | -            | 10,000             | -                | _                              | -                     |
| Misc-Taxes(Petroleum/Use)        | 55,045      | -          | · -                             | -                              | -            | , -                | -                | -                              | -                     |
| Total Miscellaneous Expenses     | 471,882     | 600        | 1,500                           |                                |              | 10,000             |                  |                                |                       |
| Capital Assets                   |             |            |                                 |                                |              |                    |                  |                                |                       |
| Minor Equipment/Assets           |             |            |                                 |                                |              |                    |                  |                                |                       |
| Minor Assets-Tools               | 142,557     | 1,550      | -                               | -                              | -            | -                  | -                | -                              | -                     |
| Minor Assets-Office Furn         | 57,818      | 2,500      | -                               | -                              | -            | -                  | -                | -                              | -                     |
| Minor Assets-Computers           | 500,000     | -          | -                               | -                              | -            | -                  | -                | -                              | -                     |
| Minor Assets-Radios              | 582,646     | -          | -                               | -                              | -            | -                  | -                | -                              | -                     |
| Minor Assets-Other               | 93,083      | -          | -                               | -                              | -            | -                  | -                | -                              | -                     |
| Total Minor Equipment/Assets     | 1,376,104   | 4,050      |                                 |                                |              |                    |                  |                                |                       |
| Total Capital Assets             | 1,376,104   | 4,050      |                                 |                                |              |                    |                  |                                |                       |
| Total Other                      | 4,147,281   | 589,737    | 1,500                           | 102,567                        | 61,070       | 121,884            |                  | 36,828                         | 123,779               |
| Grand Total                      | 173,728,321 | 36,725,181 | 761,928                         | 4,968,547                      | 88,070       | 7,199,879          | 34,092           | 6,101,711                      | 11,121,928            |

|                            | Cargo Area | Terminal 2 | Public Area/<br>Roads | West<br>Terminal | Hangars<br>& Other<br>Bldgs | Maintenance<br>Employees | Equipment<br>Maintenance | Inventory/<br>Trades |
|----------------------------|------------|------------|-----------------------|------------------|-----------------------------|--------------------------|--------------------------|----------------------|
| Personnel                  |            |            |                       |                  |                             |                          |                          |                      |
| Wages                      |            |            |                       |                  |                             |                          |                          |                      |
| Regular                    | _          | 598,249    | -                     | _                | _                           | 11,648,215               | -                        | -                    |
| Overtime/Doubletime        |            | ,          |                       |                  |                             | ,, -                     |                          |                      |
| Doubletime - Regular       | _          | _          | _                     | _                | _                           | 1,224,886                | _                        | -                    |
| Overtime - Regular         | _          | 19,469     | _                     | _                | _                           | 551,607                  | _                        | -                    |
| Total Overtime/Doubletime  |            | 19,469     |                       |                  |                             | 1,776,493                |                          |                      |
| Commissioner PerDiem       | _          | 10,100     | _                     | _                | _                           | 1,770,100                | _                        | _                    |
| Temps                      | _          | _          | _                     | _                | _                           | 682,720                  | _                        | _                    |
| Total Wages                |            | 617,718    |                       |                  |                             | 14,107,428               |                          |                      |
| Benefits                   | -          | 017,710    | -                     | -                | _                           | 14,107,420               | _                        | -                    |
| Employee Insurance         |            |            |                       |                  |                             |                          |                          |                      |
|                            |            | 1.012      |                       |                  |                             | 151 057                  |                          |                      |
| Employee Insurance Dental  | -          | 1,913      | -                     | -                | -                           | 151,257                  | -                        | -                    |
| Emply Insurance Disability | -          | 1,690      | -                     | -                | -                           | 39,079                   | -                        | -                    |
| Employee Insurance Life    | -          | 870        | -                     | -                | -                           | 26,129                   | -                        | -                    |
| Employee Insurance Medical | -          | 25,628     | -                     | -                | -                           | 2,026,356                | -                        | -                    |
| Employee Insurance Retiree |            | 9,200      |                       |                  |                             | 735,850                  |                          |                      |
| Total Employee Insurance   | -          | 39,301     | -                     | -                | -                           | 2,978,671                | -                        | -                    |
| Pension                    |            |            |                       |                  |                             |                          |                          |                      |
| Fica (Social Security)Base | -          | 36,386     | -                     | -                | -                           | 841,442                  | -                        | -                    |
| Fica(Social Security)Medic | -          | 8,657      | -                     | -                | -                           | 196,939                  | -                        | -                    |
| Mpls Emply Retirement Fund | -          | -          | -                     | -                | -                           | 7,028                    | -                        | -                    |
| Public Emply - Coordinated | -          | 46,051     | -                     | -                | -                           | 1,050,648                | -                        | -                    |
| Public Emply - Police/Fire | -          | -          | -                     | -                | -                           | -                        | -                        | -                    |
| Merf Unfunded Liability    | <u>-</u>   |            | <u>-</u> _            |                  |                             | 336,248                  | <u>-</u> _               | <u>-</u> _           |
| Total Pension              | -          | 91,094     | -                     | -                | -                           | 2,432,305                | -                        | -                    |
| Training                   |            |            |                       |                  |                             |                          |                          |                      |
| Continuing Ed (College)    | -          | -          | -                     | -                | _                           | _                        | -                        | 299                  |
| Executive Leadership Train | -          | -          | -                     | -                | _                           | _                        | -                        | -                    |
| Management Requirement     | _          | -          | _                     | _                | _                           | _                        | _                        | -                    |
| Organizational Requirement | _          | _          | _                     | _                | _                           | _                        | _                        | -                    |
| Regulatory Requirements    | _          | _          | _                     | _                | _                           | 21,000                   | _                        | _                    |
| Local Seminars             | _          | _          | _                     | _                | _                           | 3,590                    | _                        | 750                  |
| Total Training             |            |            |                       |                  | _                           | 24,590                   |                          | 1,049                |
| Post Retirement Benefits   | _          | 3,610      | _                     | _                | _                           | 402,610                  | _                        | 1,043                |
| Workers Compensation       | -          | 3,301      | -                     | _                | _                           | 184,853                  | _                        | -                    |
| •                          | -          |            | -                     | -                | -                           |                          | -                        | -                    |
| Post Employ Health Plan    | -          | 3,367      | -                     | -                | -                           | 145,877                  | -                        | -                    |
| Flex Spending              | -          | -          | -                     | -                | -                           | 70.000                   | -                        | -                    |
| Unemployment Tax           | -          | -          | -                     | -                | -                           | 70,000                   | -                        | -                    |
| Uniforms                   |            |            |                       |                  |                             |                          |                          |                      |
| Uniforms-Police/Fire Allow | -          | -          | -                     | -                | -                           | -                        | -                        | -                    |
| Uniforms-Rental            | -          | -          | -                     | -                | -                           | 40,300                   | -                        | -                    |
| Uniforms - Safety          |            |            |                       |                  |                             | 25,750                   |                          | 7,225                |
| Total Uniforms             | -          | -          | -                     | -                | -                           | 66,050                   | -                        | 7,225                |
| Severance                  |            |            |                       |                  |                             |                          |                          |                      |
| Contract Allowance         | -          | -          | -                     | -                | -                           | 2,500                    | -                        | -                    |
| Regular Severance          | =          | 1,126      |                       |                  |                             | 20,290                   |                          |                      |
| Total Severance            | -          | 1,126      |                       |                  | -                           | 22,790                   | -                        |                      |
| Trade Union Benefits       | -          | -          | -                     | -                | -                           | 724,920                  | -                        | -                    |
| Total Benefits             |            | 141,798    |                       |                  |                             |                          |                          | 8,274                |
| otal Personnel             |            | 759,516    |                       |                  | _                           |                          |                          | 8,274                |

|  | •          |            | Public Area/ | West     | Hangars<br>& Other | Maintanana               |                          | lm.comtom.d          |
|--|------------|------------|--------------|----------|--------------------|--------------------------|--------------------------|----------------------|
|  | Cargo Area | Terminal 2 | Roads        | Terminal | & Other<br>Bldgs   | Maintenance<br>Employees | Equipment<br>Maintenance | Inventory/<br>Trades |
| Administrative Expenses                  | -          |            |              |          |                    |                          |                          |                      |
| Supplies                                 |            |            |              |          |                    |                          |                          |                      |
| Office Supplies Materials                | -          | 1,800      | -            | -        |                    |                          | 500                      | 7,200                |
| Computer Supplies                        |            |            |              |          |                    |                          |                          |                      |
| Computer Supplies-General                | -          | -          | -            | -        |                    |                          | -                        | -                    |
| Computer Supplies-Software               | -          | -          | -            | -        |                    |                          | -                        | -                    |
| Computer - Tools                         | -          | -          | -            | -        |                    |                          | -                        | -                    |
| Total Computer Supplies                  | -          | _          |              | -        |                    |                          |                          | -                    |
| Special Supplies                         |            |            |              |          |                    |                          |                          |                      |
| Special Supplies-Badging                 | -          | -          | -            | -        |                    |                          | -                        | -                    |
| Special Supply-Film/Photo                | -          | 600        | _            | -        |                    |                          | -                        | 2,600                |
| Special Supplies-Other                   | -          | 675        | _            | -        |                    | - 100                    | -                        | -                    |
| Total Special Supplies                   | -          | 1,275      |              |          | · -                | - 100                    | -                        | 2,600                |
| Total Supplies                           | -          | 3,075      |              | -        |                    | - 100                    | 500                      | 9,800                |
| Travel                                   |            | , -        |              |          |                    |                          |                          | ,                    |
| Travel - Lodging                         | -          | 3,500      | _            | -        |                    |                          | _                        | 1,750                |
| Travel - Meals                           | -          | 500        | -            | -        |                    | - 500                    | -                        | 684                  |
| Travel - Miscellaneous                   | _          | _          | _            | -        |                    |                          | _                        | -                    |
| Travel - Transportation                  |            |            |              |          |                    |                          |                          |                      |
| Travel - Transport/Airfare               | -          | 3,500      | _            | -        |                    |                          | _                        | -                    |
| Travel - Shuttle/Taxi/Auto               | -          | 350        | _            | _        |                    | - 250                    | _                        | 125                  |
| Total Travel - Transportation            | -          | 3,850      |              | _        |                    | - 250                    |                          | 125                  |
| Registration Fees                        | -          | 1,125      | _            | -        |                    |                          | _                        | 100                  |
| Mileage                                  | -          | 1,300      | _            | -        |                    |                          | _                        | -                    |
| Total Travel                             |            | 10,275     |              | _        | · · · ·            | - 750                    | <u> </u>                 | 2,659                |
| Other Administrative Expense             |            | .0,2.0     |              |          |                    |                          |                          | 2,000                |
| Local Meetings                           |            |            |              |          |                    |                          |                          |                      |
| Local Mtgs - Off Airport                 | _          | _          | _            | _        |                    |                          | 500                      | _                    |
| Local Mtgs - On Airport/GO               | _          | _          | _            | _        |                    |                          | -                        | _                    |
| Total Local Meetings                     |            |            |              |          | · <del></del>      |                          | 500                      |                      |
| Information Sources                      |            |            |              |          |                    |                          | 300                      |                      |
| Memberships/Dues/Pro Assoc               | _          | _          | _            | _        |                    |                          | _                        | 2,200                |
| Other Information Sources                | _          | _          | _            | _        |                    |                          | _                        | 2,200                |
| Publications/Subscriptions               | _          | _          | _            | _        |                    |                          | _                        | 602                  |
| Total Information Sources                |            |            |              |          | · -                |                          | · <del></del>            | 2,802                |
| Printing Costs                           |            |            |              |          |                    |                          |                          | 2,002                |
| Printing Costs  Printing-Publications    |            |            |              |          |                    | _                        |                          |                      |
| Printing - Color Charts                  | -          | -          | -<br>-       | -        |                    | -                        | -                        | -                    |
| Printing - Color Charts Printing - Forms | _          | _          | -            | -        |                    |                          | _                        | _                    |
| Printing-Tomis Printing-Stationary/Envel | -          | -          | _            | -        |                    | _                        | -                        | _                    |
| Total Printing Costs                     |            |            | <u>-</u>     |          |                    | <u> </u>                 | <del>-</del>             |                      |
| Delivery Services                        | -          | -          | -            | -        |                    | - 1,000                  | -                        | 400                  |
| •  | -          | 1 200      | -            | -        |                    | - 1,000                  | -                        | 400                  |
| Freight Charges                          | -          | 1,200      | -            | -        |                    |                          | -                        | -                    |
| Postage                                  | -          | -          | -            | -        |                    |                          | -                        | -                    |
| Strategic Planning-Admin                 |            | 1 200      |              |          | -                  | - 1,000                  | -<br>F00                 | 2 202                |
| Total Other Administrative Expense       |            | 1,200      |              |          |                    |                          |                          | 3,202                |
| Total Administrative Expenses            | -          | 14,550     | -            | -        |                    | - 1,850                  | 1,000                    | 15,661               |

| 2010 budget Expenses           | by Subleu  | gei        |                       |                  |                             |                          |                          |                      |
|--------------------------------|------------|------------|-----------------------|------------------|-----------------------------|--------------------------|--------------------------|----------------------|
|                                | Cargo Area | Terminal 2 | Public Area/<br>Roads | West<br>Terminal | Hangars<br>& Other<br>Bldgs | Maintenance<br>Employees | Equipment<br>Maintenance | Inventory/<br>Trades |
| Professional Services          |            |            |                       |                  |                             |                          |                          |                      |
| Accounting/Audit Fees          | -          | -          | -                     | -                | -                           | -                        | -                        | -                    |
| Appraisals                     | -          | -          | -                     | -                | -                           | -                        | _                        | _                    |
| RFP/Leases                     | -          | -          | -                     | -                | -                           | -                        | -                        | -                    |
| Concept Develop/Feasible       | -          | -          | -                     | -                | -                           | -                        | _                        | _                    |
| Computer Services              |            |            |                       |                  |                             |                          |                          |                      |
| General                        |            |            |                       |                  |                             |                          |                          |                      |
| ANOMS Consulting               | _          | _          | _                     | _                | _                           | _                        | _                        | <u>-</u>             |
| Software Consulting            | _          | _          | _                     | _                | _                           | _                        | _                        | _                    |
| Total General                  |            |            |                       |                  |                             | -                        |                          |                      |
| Total Computer Services        |            |            |                       |                  |                             | -                        |                          |                      |
| Engineering Fees               | -          | 15,750     | _                     | _                | _                           | -                        | _                        | <u>-</u>             |
| Insurance Consultants          | -          | 13,730     | _                     | _                | _                           | -                        | _                        | <u>-</u>             |
| Legal Fees                     | -          | -          | -                     | -                | -                           | -                        | -                        | -                    |
| <u> </u>                       |            |            |                       |                  |                             |                          |                          |                      |
| Legal - Environmental          | -          | -          | -                     | -                | -                           | -                        | -                        | -                    |
| Legal - General                | -          | -          | -                     | -                | -                           | -                        | -                        | -                    |
| Legal - Relievers              |            |            |                       |                  |                             | · <del></del>            |                          |                      |
| Total Legal Fees               | -          | -          | -                     | -                | -                           | -                        | -                        | -                    |
| Legislative                    |            |            |                       |                  |                             |                          |                          |                      |
| Legislative - Local            | -          | -          | -                     | -                | -                           | -                        | -                        | -                    |
| Legislative - National         |            |            |                       |                  |                             | <del>-</del>             |                          | <u>-</u>             |
| Total Legislative              | -          | -          | -                     | -                | -                           | -                        | -                        | -                    |
| Medical Fees                   | -          | -          | -                     | -                | -                           | -                        | -                        | -                    |
| Planning                       | -          | -          | -                     | -                | -                           | -                        | -                        | -                    |
| Pollution/Environmental Fees   | -          | -          | -                     | -                | -                           | -                        | -                        | -                    |
| Public Information             |            |            |                       |                  |                             |                          |                          |                      |
| Public Infor Serv Photo        | -          | -          | -                     | -                | -                           | -                        | -                        | -                    |
| Public Infor Serv Other        |            |            |                       |                  |                             |                          |                          | <u>-</u> _           |
| Total Public Information       | -          | -          | -                     | -                | -                           | -                        | -                        | -                    |
| Recruiting Expenses            |            |            |                       |                  |                             |                          |                          |                      |
| Recruiting Employment Fees     | -          | -          | -                     | -                | -                           | -                        | -                        | -                    |
| Executive Recruiting           | -          | -          | -                     | -                | -                           | -                        | -                        | -                    |
| Total Recruiting Expenses      |            |            |                       |                  | -                           | -                        |                          | -                    |
| Safety Consultants             |            |            |                       |                  |                             |                          |                          |                      |
| Safety - Training              | _          | -          | _                     | _                | _                           | _                        | _                        | -                    |
| Safety - General               | -          | -          | -                     | -                | -                           | -                        | _                        | _                    |
| Total Safety Consultants       |            |            |                       |                  |                             | -                        |                          |                      |
| Miscellaneous Expenses         |            |            |                       |                  |                             |                          |                          |                      |
| Survey Expense                 | _          | _          | _                     | _                | _                           | _                        | _                        | <u>-</u>             |
| Wildlife/Meteorology           |            |            |                       |                  |                             |                          |                          |                      |
| Meteorology                    | _          | _          | _                     | _                | _                           | _                        | _                        | _                    |
| Wildlife                       |            | _          | _                     |                  |                             | _                        | _                        | _                    |
| Total Wildlife/Meteorology     |            |            |                       |                  | <u>-</u>                    | ·                        |                          | <del></del>          |
| Business Development           | -          | _          | _                     | _                | _                           | -                        | _                        | <u>-</u>             |
| •                              | -          | -          | -                     | -                | -                           | -                        | -                        | -                    |
| Environmental  Mechanical      | -          | -          | -                     | -                | -                           | -                        | -                        | -                    |
|                                |            | 20.000     |                       |                  |                             |                          |                          |                      |
| Mechanical Terminal            | -          | 32,889     | -                     | -                | -                           | -                        | -                        | -                    |
| Mechanical Trades              |            |            |                       |                  |                             | ·                        |                          | 218,931              |
| Total Mechanical               | -          | 32,889     | -                     | -                | -                           | -                        | -                        | 218,931              |
| Miscellaneous                  | -          | -          | -                     | -                | -                           | -                        | -                        | 86,000               |
| Strategic Planning-Professiona |            |            |                       |                  |                             | ·                        |                          |                      |
| Total Miscellaneous Expenses   |            | 32,889     |                       |                  |                             | <del>-</del>             |                          | 304,931              |
| Total Professional Services    | -          | 48,639     | -                     | -                |                             | -                        | -                        | 304,931              |
| <u>Utilities</u>               |            |            |                       |                  |                             |                          |                          |                      |
| Electricity                    | 163,762    | 1,137,480  | 289,208               | -                | 332,410                     | -                        | -                        | 317,122              |
| Heating Fuel                   |            |            |                       |                  |                             |                          |                          |                      |
| Heating - Natural Gas          | 88,703     | 316,725    | 24,687                | -                | 62,165                      | -                        | -                        | 152,418              |
| Heating - Fuel Oil             | =          |            |                       |                  |                             |                          |                          | <u> </u>             |
| Total Heating Fuel             | 88,703     | 316,725    | 24,687                |                  | 62,165                      | -                        |                          | 152,418              |
| Sewer                          | 2,800      | -          | 670,000               | -                | 500                         |                          | -                        | 7,800                |
| Water                          | -          | 91,500     | 388,000               | -                | 8,800                       |                          | -                        | 10,400               |
| Telephone                      |            | ,          | ,                     |                  | ,                           |                          |                          | •                    |
| Telephone - Regular            | -          | -          | -                     | -                | -                           | -                        | -                        | -                    |
| Telephone - Internet Service   | -          | -          | -                     | -                | -                           | -                        | -                        | _                    |
| Telephone - Cellular           | -          | 2,886      | -                     | -                | -                           | 17,140                   | -                        | 41,573               |
| Total Telephone                | -          | 2,886      |                       |                  | -                           |                          |                          | 41,573               |
| Total Utilities                | 255,265    | 1,548,591  | 1,371,895             |                  | 403,875                     |                          |                          | 529,313              |
|                                | _00,_00    | .,,        | .,,                   |                  | . 50,010                    | ,                        |                          | ,                    |

| 2016 Budget Expenses   | by Subleu   | y <del>c</del> ı |                       |                  | Hangare                     |                          |                          |                            |
|--|-------------|------------------|-----------------------|------------------|-----------------------------|--------------------------|--------------------------|----------------------------|
|  | Cargo Area  | Terminal 2       | Public Area/<br>Roads | West<br>Terminal | Hangars<br>& Other<br>Bldgs | Maintenance<br>Employees | Equipment<br>Maintenance | Inventory/<br>Trades       |
| Operating Services/Expenses  |             |                  |                       |                  |                             |                          |                          |                            |
| Advertising  |             |                  |                       |                  |                             |                          |                          |                            |
| Advertising - Employment   | -           | -                | -                     | -                | -                           | -                        | -                        | -                          |
| Advertising - General  | -           | -                | -                     | -                | -                           | -                        | -                        | -                          |
| Advertising - Parking  | -           | -                | -                     | -                | -                           | -                        | -                        | -                          |
| Advertising - Relievers  |             |                  | · <u> </u>            |                  |                             | · <u> </u>               | · — -                    |                            |
| Total Advertising  | -           | -                | -                     | -                | -                           | -                        | -                        | -                          |
| Environmental Control  |             |                  |                       |                  |                             |                          |                          |                            |
| Hazardous Waste  |             |                  |                       |                  |                             |                          |                          | 4= 000                     |
| Hazardous Waste - FLouresc   | -           | -                | -                     | -                | -                           | -                        | -                        | 15,000                     |
| Hazardous Waste - General  |             |                  | <u> </u>              |                  |                             | · ——-                    | ·                        | 1,250                      |
| Total Hazardous Waste  | -           | -                | -                     | -                | -                           | -                        | -                        | 16,250                     |
| Pollution Control  |             |                  | 4====                 |                  |                             |                          |                          |                            |
| Pollution Ctrl-Booms   | -           | -                | 17,500                | -                | -                           | -                        | -                        | -                          |
| Pollution Ctrl-Corn Cobs   |             |                  |                       |                  |                             | ·                        | . <del></del>            |                            |
| Total Pollution Control  | -           | -                | 17,500                | -                | -                           | -                        | -                        | -                          |
| Industrial Waste Mgmt  | -           | -                | -                     | -                | -                           | -                        | -                        | -                          |
| Laboratory Services  | -           | -                | -                     | -                | -                           | -                        | -                        | -                          |
| Solvent Reclamation Service  | -           | -                | -                     | -                | -                           | -                        | 9,000                    | 750                        |
| Tire Disposal  | -           | -                | -                     | -                | -                           | -                        | 1,250                    | -                          |
| Other  |             |                  | ·                     |                  |                             | <u> </u>                 | 500                      |                            |
| Total Environmental Control  | -           | -                | 17,500                | -                | -                           | -                        | 10,750                   | 17,000                     |
| GISW Management  | -           | -                | -                     | -                | -                           | -                        | -                        | -                          |
| Tag Operating Supplies   | -           | -                | -                     | -                | -                           | -                        | -                        | -                          |
| Grd Transportation Services  | -           |                  | -                     | -                | -                           | -                        | -                        | -                          |
| Shuttle Services   | -           | 389,753          | =                     | -                | -                           | -                        | -                        | -                          |
| Parking Lots   | -           | -                | -                     | =                | -                           | -                        | =                        | -                          |
| Met Council Fees   | -           | -                | -                     | -                | -                           | -                        | -                        | -                          |
| Employee Programs  |             |                  |                       |                  |                             |                          |                          |                            |
| Recognition  | -           | -                | -                     | -                | -                           | -                        | -                        | -                          |
| Retirement   | -           | -                | -                     | -                | -                           | -                        | -                        | -                          |
| Wellness   |             |                  |                       |                  |                             |                          |                          |                            |
| Wellness - Fitness Program   | -           | -                | -                     | -                | -                           | -                        | -                        | -                          |
| Wellness-Health/Wellness   | -           | -                | -                     | -                | -                           | -                        | -                        | -                          |
| Wellness-Nutrition/Stress  |             |                  | ·                     |                  |                             | ·                        | . <del></del>            |                            |
| Total Wellness   |             |                  |                       |                  |                             |                          |                          |                            |
| Total Employee Programs  | -           | -                | -                     | -                | -                           | -                        | -                        | -                          |
| Conference Center  | -           | -                | -                     | -                | -                           | -                        | -                        | -                          |
| Conference Center  | -           | -                | -                     | -                | -                           | -                        | -                        | -                          |
| Events Exercises   |             |                  |                       |                  |                             |                          |                          |                            |
| Emergency Response Exercise  | -           | -                | -                     | -                | -                           | -                        | -                        | -                          |
| Other Programs/Events  | -           | -                | -                     | -                | -                           | -                        | -                        | -                          |
| Call Back Service  | -           | -                | -                     | -                | -                           |                          | -                        | -                          |
| Major Events-Conventions   |             |                  | ·                     | <u> </u>         |                             | 10,000                   |                          |                            |
| Total Events Exercises   | -           | -                | -                     | -                | -                           | 10,000                   | -                        | -                          |
| Other Charges/Fees   |             |                  |                       |                  |                             |                          |                          |                            |
| Bank Charges   | -           | -                | -                     | -                | -                           | -                        | -                        | -                          |
| IATA Contract Expense  | -           | -                | -                     | -                | -                           | -                        | -                        | -                          |
| Security Services Regular  | -           | -                | -                     | -                | -                           | -                        | -                        | -                          |
| Security Services Check Pt   | -           | -                | -                     | -                | -                           | -                        | -                        | -                          |
| Concessions Marketing  | -           | -                | -                     | -                | -                           | -                        | -                        | -                          |
| Recycling - Sand   | -           | -                | -                     | -                | -                           | -                        | -                        | -                          |
| Copy Agreement   | -           | -                | -                     | -                | -                           | -                        | -                        | -                          |
| Mediation Fees   | -           | -                | -                     | -                | -                           | -                        | -                        | -                          |
| Miscellaneous Charges/Fees   | -           | 1,850            | -                     | -                | -                           | -                        | -                        | -                          |
| Misc chrges-ziptop bags  | -           | -                | -                     | -                | -                           | -                        | -                        | -                          |
| Porter Service   | -           | -                | -                     | -                | -                           | -                        | -                        | -                          |
| Queue Line   | -           | -                | -                     | -                | -                           | -                        | -                        | -                          |
| Jail Fees  | -           | -                | -                     | -                | -                           | -                        | -                        | -                          |
| Airport Foundation-Concession  |             |                  | <u>-</u>              |                  |                             | <u> </u>                 |                          |                            |
| Total Other Charges/Fees   | -           | 1,850            | -                     | -                | -                           | -                        | -                        | -                          |
| Service Agreements   |             |                  |                       |                  |                             |                          |                          |                            |
| Service-Computers  | -           |                  | -                     | -                | -                           | -                        |                          | -                          |
| Service-Electrical Gear Contr  | -           | 52,500           | -                     | -                | -                           | -                        | 35,000                   | -                          |
| Service-Fitness Equipment  | -           | -                | -                     | -                | -                           | -                        | -                        | -                          |
| Service-Grd Trans Equip  | -           | -                | -                     | -                | -                           | -                        | -                        | -                          |
| Service-Loading Dock   | -           | 216,734          |                       | -                | -                           | -                        | -                        | -                          |
| Service-Office Equipment   | -           | 250              | -                     | -                | -                           | -                        | -                        | -                          |
|  |             | 504,089          | -                     | -                | -                           | -                        | 20,067                   | 44,508                     |
| Service-Other Equipment  | -           | 304,009          |                       |                  |                             |                          |                          |                            |
| Service-Parking Equipment  | -           | -                | -                     | -                | -                           | -                        | -                        | -                          |
| Service-Parking Equipment Service-Telephone Systems  | -<br>-<br>- | 1,600            | -                     | -                | -                           | -                        | -                        | -                          |
| Service-Parking Equipment<br>Service-Telephone Systems<br>Service-CCTV/iVISN                   | -<br>-<br>- | -                | -<br>-<br>-           | -<br>-<br>-      | -<br>-<br>-                 | -<br>-<br>-              | -<br>-<br>-              | -<br>-<br>-                |
| Service-Parking Equipment<br>Service-Telephone Systems<br>Service-CCTV/iVISN<br>Service-Radios |             | 1,600<br>80,067  | <u>-</u>              | -<br>-<br>-      | -<br>-                      | -<br>-<br>-              | -<br>-<br>-              | -<br>-<br>-<br>12,000      |
| Service-Parking Equipment<br>Service-Telephone Systems<br>Service-CCTV/iVISN                   |             | 1,600            | -<br>-<br>-           | -<br>-<br>-<br>- | -<br>-<br>-<br>-            | 10,000                   |                          | 12,000<br>56,508<br>73,508 |

|                               | Cargo Area | Terminal 2    | Public Area/<br>Roads | West<br>Terminal | Hangars<br>& Other<br>Bldgs | Maintenance<br>Employees                       | Equipment<br>Maintenance | Inventory/<br>Trades                  |
|-------------------------------|------------|---------------|-----------------------|------------------|-----------------------------|--|--------------------------|---------------------------------------|
| <u>Maintenance</u>            |            |               |                       |                  |                             |  |                          |                                       |
| Trades - Painters             |            |               |                       |                  |                             |  |                          |                                       |
| Paint                         |            |               |                       |                  |                             |  |                          |                                       |
| Equipment - Paint             | -          | -             | -                     | -                |                             |  | -                        | 5,215                                 |
| Exterior - Paint              | -          | 300           | -                     | -                |                             |  | -                        | 3,987                                 |
| Interior - Paint              | -          | 2,733         | -                     | -                |                             |  | -                        | 1,726                                 |
| Paint - Other                 | -          | · -           | -                     | -                |                             |  | -                        | 1,088                                 |
| Traffic Paint - Parking       | -          | -             | -                     | -                |                             |  | -                        | , , , , , , , , , , , , , , , , , , , |
| Reliever Airport - Paint      | -          | -             | _                     | _                |                             |  | _                        |                                       |
| Traffic Paint - Runways       | -          | -             | -                     | -                |                             |  | -                        |                                       |
| Total Paint                   | -          | 3,033         |                       | _                |                             |  |                          | 12,016                                |
| Signs                         |            | -,            |                       |                  |                             |  |                          | 1_,-1-                                |
| Exterior Sign Materials       | _          | _             | _                     | _                |                             |  | _                        | 12,714                                |
| Interior Sign Materials       | _          | _             | _                     | _                |                             |  | _                        | 4,954                                 |
| Reliever Airport Signs        | _          | _             | _                     | _                |                             |  | _                        | 1,00                                  |
| Total Signs                   |            |               |                       |                  | <del></del>                 |  |                          | 17,668                                |
| Supplies                      |            |               |                       |                  |                             |  |                          | 17,000                                |
| Paint Supplies - Other        |            |               |                       |                  |                             |  |                          | 5,000                                 |
| Solvents                      | -          | -             | -                     | -                |                             |  | -                        | 1,500                                 |
| Equipment Spray               | -          | -             | -                     | -                |                             |  | -                        | 11,540                                |
| Paint Tools                   | -          | -             | -                     | -                |                             |  |                          |                                       |
|                               |            | · <del></del> | · ——-                 |                  |                             | <u> </u>                                       | <del>-</del>             | 9,818                                 |
| Total Supplies                |            |               |                       |                  |                             | <u> </u>                                       |                          | 27,858                                |
| Total Trades - Painters       | -          | 3,033         | -                     | -                |                             |  | -                        | 57,542                                |
| Trades - Carpenters           |            |               |                       |                  |                             |  |                          |                                       |
| Locks                         |            |               |                       |                  |                             |  |                          |                                       |
| Locks - Doors                 | -          | 6,143         | -                     | -                |                             |  | -                        | 19,314                                |
| Locks - Door Tags/ID          |            | · <del></del> |                       |                  | <u> </u>                    |  | ·                        |                                       |
| Total Locks                   | -          | 6,143         | -                     | -                |                             |  | -                        | 19,314                                |
| Flags                         | -          | -             | -                     | -                |                             |  | -                        | 134                                   |
| Lumber                        |            |               |                       |                  |                             |  |                          |                                       |
| Lumber-Cabinets               | -          | 2,650         | -                     | -                |                             |  | -                        |                                       |
| Lumber-Furniture              | -          | 2,245         | -                     | -                |                             |  | -                        | 1,300                                 |
| Lumber-Other                  | -          | -             | -                     | -                |                             |  | -                        | •                                     |
| Lumber-Remodeling             |            | . <u> </u>    |                       |                  |                             | <u>-                                      </u> |                          |                                       |
| Total Lumber                  | -          | 4,895         | -                     | -                |                             |  | -                        | 1,300                                 |
| Other                         |            |               |                       |                  |                             |  |                          |                                       |
| Other - Ceilings              | -          | -             | -                     | -                |                             |  | -                        | 7,875                                 |
| Other - Ceramics              | -          | 1,085         | -                     | -                |                             |  | -                        | 1,000                                 |
| Other - Doors                 | -          | 1,550         | -                     | -                |                             |  | -                        | 1,550                                 |
| Other - Floor Coverings       | -          | 5,009         | -                     | -                |                             |  | -                        | 1,589                                 |
| Other - Hardware              | -          | -             | -                     | -                |                             |  | -                        | 21,618                                |
| Other - Miscellaneous         | -          | -             | -                     | -                |                             |  | -                        |                                       |
| Other - Auto Door Supplis RPL | -          | -             | -                     | -                |                             |  | -                        | 5,350                                 |
| Other - Saw Blades            | -          | -             | -                     | -                |                             |  | -                        | ,                                     |
| Other - Screws/Bolts          | -          | -             | -                     | -                |                             |  | -                        | 14,500                                |
| Other - Seating Replacement   | -          | 3,000         | -                     | -                |                             |  | -                        | ,                                     |
| Other - Tools                 | -          | 300           | -                     | -                |                             |  | -                        | 1,894                                 |
| Other - Tug Door Repairs      | -          | 1,755         | _                     | _                |                             |  | _                        | .,50                                  |
| Other - Wall Protection       | =          | - 1,735       | =                     | =                |                             | <u> </u>                                       | =                        | 3,442                                 |
| Total Other                   |            | 12,699        | ·                     |                  |                             |  |                          | 58,818                                |
| Total Trades - Carpenters     |            | 23,737        | · <del></del>         |                  |                             | - <del></del>                                  | · ———                    | 79,566                                |

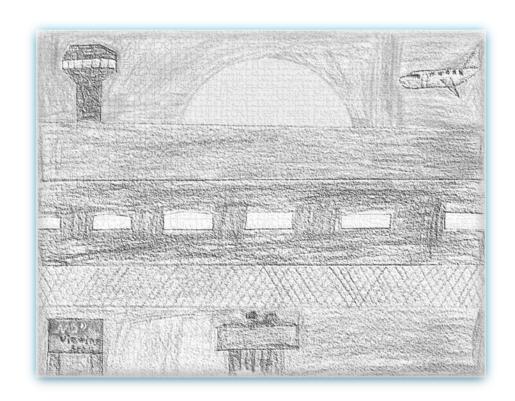
|                             |            |            | Public Area/ | West     | Hangars<br>& Other | Maintenance | Equipment   | Inventory/ |
|-----------------------------|------------|------------|--------------|----------|--------------------|-------------|-------------|------------|
| Trades - Plumbers           | Cargo Area | Terminal 2 | Roads        | Terminal | Bldgs              | Employees   | Maintenance | Trades     |
|                             |            |            |              |          |                    |             |             | 0.000      |
| Contractor Requirements     | -          | 40.074     | -            | 4.004    | -                  | -           | -           | 3,000      |
| Fire Protection System      | -          | 12,871     | -            | 4,684    | -                  | -           | 45.400      | 5,000      |
| General Plumbing Supplies   | -          | 10,000     | -            | 1,544    | -                  | -           | 15,493      | 12,370     |
| Irrigation Supplies         | -          | 1,346      | 2,000        | 2,000    | -                  | -           | -           | -          |
| Pumps                       | -          | -          | -            | 7,000    | -                  | -           | -           | -          |
| Underground Utilities       | -          |            | -            | -        | -                  | -           | -           |            |
| Water Distribution Systems  | -          | 2,000      | -            | -        | -                  | -           | -           | 6,500      |
| Water Meters                |            |            |              |          |                    | . <u> </u>  |             | 17,000     |
| Total Trades - Plumbers     | -          | 26,217     | 2,000        | 15,228   | -                  | -           | 15,493      | 43,870     |
| Trades - Electricians       |            |            |              |          |                    |             |             |            |
| Repairs                     |            |            |              |          |                    |             |             |            |
| Generator Maint. Contract   | -          | 4,221      | -            | 10,855   | -                  | -           | -           | 2,413      |
| Electrical - Interior       | -          | 2,000      | -            | -        | -                  | -           | -           | -          |
| Unit Maint. Contract        | -          | 51,100     | -            | -        | -                  | -           | -           | -          |
| Unit Maint Supplies         |            |            |              |          |                    | . <u> </u>  |             | 5,000      |
| Total Repairs               | -          | 57,321     | -            | 10,855   | -                  | -           | -           | 7,413      |
| Other                       |            |            |              |          |                    |             |             |            |
| Other - Batteries           | -          | -          | -            | -        | -                  | -           | -           | 4,500      |
| Other-Field Lights/Sensors  | -          | -          | -            | -        | -                  | -           | -           | -          |
| Other - Gate Supplies       | -          | -          | -            | -        | -                  | -           | -           | -          |
| Other - General Supplies    | -          | 25,000     | 50,000       | 10,000   | 30,000             | -           | -           | 30,000     |
| Other - Miscellaneous       | -          | -          | -            | -        | -                  | -           | -           | 30,000     |
| Other - Motor               | -          | -          | -            | -        | -                  | -           | -           | -          |
| Other - Secured Access Sys  |            | 4,000      | 1,000        | 1,000    | 1,000              |             |             | 5,000      |
| Total Other                 |            | 29,000     | 51,000       | 11,000   | 31,000             |             |             | 69,500     |
| Total Trades - Electricians | -          | 86,321     | 51,000       | 21,855   | 31,000             | -           | -           | 76,913     |

| 2016 Budget Expenses b                                     | y Subleu   | gei          |              |             | Hangars  |               |               |            |
|--|------------|--------------|--------------|-------------|----------|---------------|---------------|------------|
|  |            |              | Public Area/ | West        | & Other  | Maintenance   | Equipment     | Inventory/ |
|  | Cargo Area | Terminal 2   | Roads        | Terminal    | Bldgs    | Employees     | Maintenance   | Trades     |
| Maintenance - Field  |            |              |              |             |          |               |               |            |
| Snow Removal - Materials                                   |            |              |              |             |          |               |               |            |
| Materials - Sodium Acetate                                 | -          | -            | -            | -           | -        | -             | -             | -          |
| Materials-Liquid Anti Icer                                 | -          | -            |              | -           | -        | -             | -             | -          |
| Materials-Other Ice Ctrl                                   | -          | -            | 4,500        | -           | -        | -             | -             | -          |
| Materials - Salt   | -          | -            | 45,000       | -           | -        | -             | -             | -          |
| Materials - Sand   | -          | -            | · -          | -           | -        | -             | -             | -          |
| Materials - Urea   |            |              |              |             | -        |               | · <u> </u>    |            |
| Total Snow Removal - Materials                             | -          | -            | 49,500       | -           | -        | -             | -             | -          |
| Snow Removal - Equipment                                   | 40.000     |              |              |             |          |               |               |            |
| Equipment - Contract                                       | 46,000     | -            | · -          | -           | -        | -             | -             | -          |
| Equipment-Rent-No Operator                                 | -          | -            | -            | -           | -        | -             | 395,300       | -          |
| Equip Rent-No Operator-5.5                                 | -          | -            | -            | -           | -        | -             | 45.000        | -          |
| Equip Rent-Sweepers  | 46,000     |              | ·            |             |          | ·             | 45,000        |            |
| Total Snow Removal - Equipment<br>Snow Removal - Miscellan | 46,000     | •            | · -          | -           | -        | -             | 440,300       | -          |
| Snow Removal - Meals                                       |            |              |              |             |          |               |               |            |
| Snow Removal - Plow Blades                                 | -          | _            | 3,000        | _           | _        | _             | _             | _          |
| Snow Removal - Runway Brm                                  | -          | •            | 3,000        | -           | -        | -             | -             | -          |
| Snow Melters   | 15,000     |              |              |             | _        | _             | _             | _          |
| Total Snow Removal - Miscellan                             | 15,000     | <del>-</del> | 3,000        | <del></del> | <u>-</u> | · <del></del> | · <del></del> |            |
| Summer Maintenance-Surface                                 | 13,000     | _            | 3,000        | _           | _        | _             | _             | -          |
| Surface Repair-Aggregate                                   | _          | _            | 2,000        | _           | _        | _             | _             | _          |
| Surface Repair-Aggregate Surface Repair-Asphalt            | _          |              | 10,000       |             | _        | _             | _             | _          |
| Surface Repair-Aspiralit Surface Repair-Cement             | _          |              | 10,000       |             | _        | _             | _             | _          |
| Surface Repair-Other                                       | _          |              |              |             |          |               | _             | _          |
| Surface Rubber Removal                                     | _          |              | _            | _           | _        | _             | _             | _          |
| Surface Repair-Saw Blades                                  | _          | _            |              | _           | _        | _             | _             | _          |
| Surface Repair-Hot Sealant                                 | _          | _            |              | _           | _        | _             | _             | _          |
| Total Summer Maintenance-Surfac                            |            |              | 12,000       |             |          |               |               |            |
| Summer Maint-Landscape                                     |            |              | 12,000       |             |          |               |               |            |
| Summer Maintenance-Fencing                                 | _          | _            |              | _           | _        | _             | 1,000         | _          |
| Landscape/Turf-Materials                                   | _          | _            | 500          | _           | _        | _             |               | _          |
| Summer Maint-Equip Rent No Op                              | _          | _            | 10,000       | _           | _        | _             | 415,300       | _          |
| Summer Maint-Equip Rent LT                                 | _          | _            |              | _           | _        | _             | -             | _          |
| Equip Rent-Sweepers  | _          | _            |              | _           | _        | _             | 45,000        | _          |
| Total Summer Maint-Landscape                               |            | -            | 10,500       |             |          | -             | 461,300       |            |
| Maintenance Field-Other                                    |            |              | 10,000       |             |          |               | 101,000       |            |
| Non Runway Brooms  | -          | -            |              | -           | -        | -             | _             | _          |
| Field Maint-Other-Material                                 | -          | -            | . <u>-</u>   | -           | -        | -             | 3,000         | _          |
| Field Maint-Other-Supplies                                 | -          | -            | . <u>-</u>   | -           | -        | -             | -             | _          |
| Field Maint-Other-Tools                                    | -          | -            | 500          | -           | -        | -             | 3,000         | _          |
| Total Maintenance Field-Other                              |            | -            | 500          |             | -        | -             | 6,000         | _          |
| Total Maintenance - Field                                  | 61,000     | -            | 75,500       | -           | -        | -             | 907,600       |            |
| Maintenance Building                                       | ,,,,,,     |              | -,           |             |          |               | ,             |            |
| Building-Temp Control                                      |            |              |              |             |          |               |               |            |
| Temp Control-Contracts                                     | _          | 68,928       | -            | 8,381       | 16,541   | -             | 4,949         | 24,086     |
| Temp Control-Filters                                       | -          | 24,816       |              | · -         | 838      | -             | · -           | 434        |
| Fire Control Contract                                      | -          | 21,000       |              | -           | 9,975    | -             | _             | 14,900     |
| Total Building-Temp Control                                |            | 114,744      |              | 8,381       | 27,354   |               | 4,949         | 39,420     |
| Building-Mechanical Areas                                  |            |              |              |             |          |               |               |            |
| Mechanical Areas-APM                                       | -          | -            | -            | -           | -        | -             | _             | _          |
| Mechanical Areas-Conveyors                                 | -          | 116,706      | -            | -           | -        | -             | _             | _          |
| Mechanical Areas-Doors                                     | -          |              |              | -           | -        | -             | _             | -          |
| Mechanical Areas-Doors/Pub                                 | -          | 2,500        | -            | -           | -        | -             | _             | -          |
| Mechanical Areas-Doors/Tug                                 | -          | -            |              | -           | -        | -             | _             | _          |
| Mechanical Areas-Elevators                                 | -          | 77,917       | · -          | -           | 2,436    | -             | _             | _          |
| Mechanical Areas-Escalator                                 | -          | 109,083      | -            | -           | -        | -             | -             | -          |
| Mechanical-Moving Walks                                    | -          | 124,666      | -            | -           | -        | -             | _             | -          |
| Mechanical Areas-Other                                     |            | 4,100        | <u> </u>     |             |          |               | <u> </u>      |            |
| Total Building-Mechanical Areas                            | -          | 434,972      | -            | -           | 2,436    | -             | -             | -          |
| Building-Other   |            |              |              |             |          |               |               |            |
| Other-Bag Handling   | -          | -            | -            | -           | -        | -             | -             | -          |
| Other-Building Systems                                     | 158,000    | -            | -            | -           | 29,000   | -             | -             | -          |
| Other-Boiler Chemicals                                     | -          | 9,953        | -            | 1,254       | -        | -             | -             | -          |
| Other-Floors/Repairs                                       | -          | -            | -            | -           | -        | -             | -             | 1,484      |
| Other-Jetbridge Repairs                                    | -          | 257,250      | -            | -           | -        | -             | -             | -          |
| Other-Outside Plumb/Sewer                                  | -          | -            | -            | -           | -        | -             | -             | 14,200     |
| Other-Paging System Contract                               | -          | -            | -            | -           | -        | -             | -             | -          |
| Other-Pest Control   | -          | -            |              | -           | -        | -             | -             | -          |
| Other-Roofing  | -          | -            | -            | -           | -        | -             | -             | -          |
| Sump/Septic Pumping  | -          | -            | -            | -           | -        | -             | -             | 75,000     |
| Other-Supplies   | -          | 1,141        | -            | -           | -        | -             | -             | 5,000      |
| Other-Tools  |            |              | <u> </u>     |             |          |               | <u> </u>      | 1,920      |
| Total Building-Other                                       | 158,000    | 268,344      | -            | 1,254       | 29,000   | -             | -             | 97,604     |
| Minor Projects Expense                                     | -          | -            | -            | -           | -        | -             | -             | -          |

## Operating Budget Expense

|                                | Cargo Area | Terminal 2 | Public Area/<br>Roads | West<br>Terminal | & Other<br>Bldas | Maintenance<br>Employees | Equipment<br>Maintenance | Inventory/<br>Trades |
|--------------------------------|------------|------------|-----------------------|------------------|------------------|--------------------------|--------------------------|----------------------|
| Strategic Planning-Maintenance | -          | 18,085     | -                     | -                | 90               | -                        | -                        | -                    |
| Total Maintenance Building     | 158,000    | 836,145    | -                     | 9,635            | 58,790           | -                        | 4,949                    | 137,024              |

Hangars





| Hangars                       |            |            |                       |                  |                  |                          |                          |                      |  |  |  |
|-------------------------------|------------|------------|-----------------------|------------------|------------------|--------------------------|--------------------------|----------------------|--|--|--|
|                               | Cargo Area | Terminal 2 | Public Area/<br>Roads | West<br>Terminal | & Other<br>Bldgs | Maintenance<br>Employees | Equipment<br>Maintenance | Inventory/<br>Trades |  |  |  |
| Maintenance-Cleaning          | _          |            |                       |                  | _                |                          |                          |                      |  |  |  |
| Cleaning Services             |            |            |                       |                  |                  |                          |                          |                      |  |  |  |
| Cleaning Services-Janitor     | 25,912     | 1,566,941  | _                     | _                | 108,377          | _                        | _                        | 160,341              |  |  |  |
| Cleaning Services-Windows     | 800        | 369,513    | _                     | _                | 1,058            | _                        | _                        | 5,319                |  |  |  |
| Total Cleaning Services       | 26,712     | 1,936,454  | · ——                  |                  | 109,435          |                          |                          | 165,660              |  |  |  |
| Cleaning Supplies             | 20,712     | 1,000,101  |                       |                  | 100, 100         |                          |                          | 100,000              |  |  |  |
| Cleaning Supplies-Bathroom    | -          | 115,073    | -                     | -                | -                | -                        | -                        | -                    |  |  |  |
| Cleaning Supplies-General     | -          | -          | -                     | -                | -                | -                        | -                        | -                    |  |  |  |
| Total Cleaning Supplies       | -          | 115,073    |                       |                  |                  | -                        |                          |                      |  |  |  |
| Rubbish Disposal              |            |            |                       |                  |                  |                          |                          |                      |  |  |  |
| Rubbish Disposal-Recycle      | _          | _          | -                     | _                | -                | -                        | -                        | -                    |  |  |  |
| Rubbish Disposal-Regular      | _          | 50,000     | _                     | _                | _                | _                        | _                        | -                    |  |  |  |
| Total Rubbish Disposal        |            | 50,000     |                       |                  |                  |                          |                          |                      |  |  |  |
| Towel Laundry Services        | _          | -          | _                     | _                | _                | _                        | _                        | -                    |  |  |  |
| Other Cleaning Expenses       | -          | -          | -                     | -                | -                | -                        | -                        | -                    |  |  |  |
| Total Maintenance-Cleaning    | 26,712     | 2,101,527  |                       |                  | 109,435          |                          |                          | 165,660              |  |  |  |
| Maintenance-Equipment         |            |            |                       |                  |                  |                          |                          |                      |  |  |  |
| Equipment-Parts               |            |            |                       |                  |                  |                          |                          |                      |  |  |  |
| Parts-Automobiles             | -          | -          | -                     | _                | -                | -                        | 45,000                   | -                    |  |  |  |
| Parts-Boilers Energy Mgmt     | -          | 4,947      | -                     | _                | 621              | -                        | · -                      | 424                  |  |  |  |
| Parts-Chiller Energy Mgmt     | _          | 10,522     | -                     | _                | 617              | -                        | -                        | -                    |  |  |  |
| Parts-Other Equipment         | _          | -          | _                     | _                | -                | _                        | _                        | -                    |  |  |  |
| Parts-Equipment               | _          | _          | _                     | _                | _                | _                        | 350,000                  | -                    |  |  |  |
| Parts-Other Equipment         | _          | 3,331      | _                     | 111              | _                | _                        | -                        | 3,000                |  |  |  |
| Total Equipment-Parts         |            | 18,800     |                       | 111              | 1,238            |                          | 395,000                  | 3,424                |  |  |  |
| Equipment-Shop                |            | 10,000     |                       |                  | 1,200            |                          | 000,000                  | 0, 12 1              |  |  |  |
| Shop-Batteries                | _          | _          | _                     | _                | _                | _                        | 20,000                   | -                    |  |  |  |
| Shop-Cleaners/Degreasers      | _          | _          | _                     | _                | _                | _                        | 12,000                   | _                    |  |  |  |
| Shop-Oil Filters              | _          | _          | _                     | _                | _                | _                        | 90,000                   | -                    |  |  |  |
| Shop-Other Supplies           | _          | _          | _                     | _                | _                | _                        | 10,000                   | 1,500                |  |  |  |
| Shop-Tires                    | _          | _          | _                     | _                | _                | _                        | 75,000                   | -                    |  |  |  |
| Shop - Tool Crib              | _          | _          |                       | _                |                  |                          | 40,000                   |                      |  |  |  |
| Shop-Tools                    | -          | -          | _                     | _                | _                | _                        | 15,000                   | 20,165               |  |  |  |
| Shop - Weld Shop              | -          | -          | _                     | _                | _                | _                        | 25,000                   | 20,103               |  |  |  |
| Total Equipment-Shop          |            |            | · ——-                 |                  |                  |                          | 287,000                  | 21,665               |  |  |  |
| Equipment-Gas                 | -          | -          | _                     | _                | _                | _                        | 207,000                  | 21,005               |  |  |  |
| Gas-Diesel                    |            |            |                       |                  |                  |                          | 463.000                  | 7.650                |  |  |  |
| Gas-biesei<br>Gas-Ethanol     | -          | -          | -                     | -                | -                | -                        | ,                        | 7,650                |  |  |  |
|                               | -          | -          | -                     | -                | -                | -                        | 51,100                   | 4,100                |  |  |  |
| Gas-Propane<br>Gas-Unleaded   | -          | -          | -                     | -                | -                | -                        | 4,000                    | 1,200                |  |  |  |
|                               |            |            |                       |                  |                  |                          | 105,050                  | 55,250               |  |  |  |
| Total Equipment-Gas           | -          | -          | -                     | -                | -                | -                        | 623,150                  | 68,200               |  |  |  |
| Equipment-Extinguishers       |            |            |                       |                  |                  |                          |                          |                      |  |  |  |
| Extinguishers-Purchase        | -          | -          | -                     | -                | -                | -                        | -                        | =                    |  |  |  |
| Extinguishers-Repair          | -          | -          | -                     | -                | -                | -                        | -                        | -                    |  |  |  |
| Exinguishers-Reservice        |            |            |                       |                  |                  |                          |                          | <del></del>          |  |  |  |
| Total Equipment-Extinguishers | -          | -          | -                     | -                | -                | -                        | -                        | -                    |  |  |  |
| Equipment-Miscellaneous Exp   |            | 1,200      | <u>-</u>              |                  |                  |                          |                          | <del>_</del>         |  |  |  |
| Total Maintenance-Equipment   |            | 20,000     | . <u> </u>            | 111              | 1,238            |                          | 1,305,150                | 93,289               |  |  |  |
| Total Maintenance             | 245,712    | 3,096,980  | 128,500               | 46,829           | 200,463          | -                        | 2,233,192                | 653,864              |  |  |  |

|                                  |            |            | Public Area/ | West     | Hangars<br>& Other | Maintenance | Equipment   | Inventory/ |
|----------------------------------|------------|------------|--------------|----------|--------------------|-------------|-------------|------------|
|                                  | Cargo Area | Terminal 2 | Roads        | Terminal | Bldgs              | Employees   | Maintenance | Trades     |
| Other                            |            |            |              |          |                    |             |             |            |
| General Insurance                |            |            |              |          |                    |             |             |            |
| Gen Ins-Airport Liability        | -          | 18,716     | 10,470       | -        | 9,547              | -           | 58,981      | 3,131      |
| Gen Ins-Property                 | -          | 32,564     | 18,217       | -        | 16,612             | -           | 102,620     | 5,446      |
| Gen Ins-Crime                    | -          | 685        | 383          | -        | 350                | -           | 2,158       | 114        |
| Gen Ins-Auto/Equipment           | -          | 10,706     | 5,988        | -        | 5,461              | -           | 33,734      | 1,790      |
| Total General Insurance          | -          | 62,671     | 35,058       |          | 31,970             | -           | 197,493     | 10,481     |
| Safety                           |            |            |              |          |                    |             |             |            |
| Safety-Supplies                  | -          | -          | 3,000        | -        | -                  | 10,000      | _           | 35,603     |
| Safety-Equipment                 | -          | -          | · -          | -        | -                  | · -         | -           |            |
| Total Safety                     | -          |            | 3,000        |          | _                  | 10,000      |             | 35,603     |
| Medical Information/Supply       |            |            |              |          |                    |             |             |            |
| Medical-Routine Supplies         | -          | _          | -            | _        | _                  | -           | _           |            |
| Medical-Emergency Response       | -          | _          | -            | _        | _                  | -           | _           |            |
| Total Medical Information/Supply | -          |            |              |          | _                  | -           |             |            |
| Rentals                          |            |            |              |          |                    |             |             |            |
| Rental-Copier                    | -          | _          | -            | _        | _                  | -           | _           |            |
| Rental-Other Equipment           | -          | _          | -            | _        | _                  | -           | _           | 25,500     |
| Total Rentals                    | -          |            |              |          | _                  | -           |             | 25,500     |
| Licenses/Permits                 |            |            |              |          |                    |             |             | •          |
| Licenses-Autos/Equipment         | -          | _          | _            | _        | _                  | -           | 4,300       |            |
| Licenses-Environmental           | _          | _          | _            | _        | _                  | -           | 350         |            |
| Licenses-Other                   | _          | _          | _            | _        | _                  | -           | -           |            |
| Total Licenses/Permits           |            |            |              |          | _                  | -           | 4,650       |            |
| Miscellaneous Expenses           |            |            |              |          |                    |             | ,,,,,       |            |
| Misc-Firearm/Equip/Supplies      | -          | _          | -            | _        | _                  | -           | _           |            |
| Misc-Emergency Response          | -          | _          | -            | _        | _                  | -           | _           |            |
| Misc-Other                       | _          | 2,500      | _            | _        | _                  | -           | _           |            |
| Misc-Taxes(Petroleum/Use)        | -          | _,,,,,     | -            | _        | _                  | -           | 44,254      |            |
| Total Miscellaneous Expenses     |            | 2,500      |              |          | _                  | _           | 44,254      |            |
| Capital Assets                   |            | ,          |              |          |                    |             | , -         |            |
| Minor Equipment/Assets           |            |            |              |          |                    |             |             |            |
| Minor Assets-Tools               | -          | _          | -            | _        | _                  | -           | 15,560      | 31,283     |
| Minor Assets-Office Furn         | -          | 1,300      | -            | _        | _                  | -           | 6,000       | 6,000      |
| Minor Assets-Computers           | -          | -          | -            | _        | _                  | -           | -           |            |
| Minor Assets-Radios              | -          | _          | -            | _        | _                  | -           | -           | 337,648    |
| Minor Assets-Other               | -          | _          | _            | _        | _                  | -           | -           | 3,600      |
| Total Minor Equipment/Assets     |            | 1,300      |              |          |                    |             | 21,560      | 378,531    |
| Total Capital Assets             |            | 1,300      |              |          |                    |             | 21,560      | 378,531    |
| Total Other                      | -          | 66,471     | 38,058       |          | 31,970             | 10,000      | 267,957     | 450,115    |
| <b>_</b>                         |            | ,          | ,            |          | ,                  | ,           | ,           |            |

|                            | Concourses<br>A-D | Police     | Fire      | Admin-<br>istration | Building<br>Official | Comm-<br>unication/<br>Operations | Noise &<br>Environment | Total<br>Reliever<br>Airports |
|----------------------------|-------------------|------------|-----------|---------------------|----------------------|-----------------------------------|------------------------|-------------------------------|
| Personnel                  |                   |            |           |                     |                      |                                   |                        |                               |
| Wages                      |                   |            |           |                     |                      |                                   |                        |                               |
| Regular                    | _                 | 8,847,954  | 4,115,351 | 11,622,274          | 764,786              | 2,769,219                         | 1,282,978              | 2,049,969                     |
| Overtime/Doubletime        |                   | 0,047,554  | 4,110,001 | 11,022,214          | 704,700              | 2,700,210                         | 1,202,570              | 2,040,000                     |
| Doubletime - Regular       | _                 | _          | _         | _                   | _                    | _                                 | _                      | 269,453                       |
| Overtime - Regular         | _                 | 601,550    | 641,060   | 46,425              | 7,306                | 248,558                           | _                      | 153,474                       |
| Total Overtime/Doubletime  |                   | 601,550    | 641,060   | 46,425              | 7,306                | 248,558                           |                        | 422,927                       |
| Commissioner PerDiem       |                   | 001,000    | 041,000   | 14,500              | 7,500                | 240,330                           |                        | 422,321                       |
| Temps                      | -                 | 733,211    | 13,440    | 241,788             | _                    | _                                 | _                      | 18,939                        |
| Total Wages                |                   | 10,182,715 | 4,769,851 | 11,924,987          | 772,092              | 3,017,777                         | 1,282,978              | 2,491,835                     |
| Benefits                   | -                 | 10,162,713 | 4,769,651 | 11,924,907          | 112,092              | 3,017,777                         | 1,202,970              | 2,491,033                     |
|                            |                   |            |           |                     |                      |                                   |                        |                               |
| Employee Insurance         |                   | 400.000    | 45.000    | 400 404             | 7 474                | 00.077                            | 44.400                 | 00.075                        |
| Employee Insurance Dental  | -                 | 109,209    | 45,336    | 129,191             | 7,474                | 26,077                            | 11,122                 | 26,675                        |
| Emply Insurance Disability | -                 | 36,186     | 20,738    | 60,786              | 3,989                | 12,701                            | 5,111                  | 9,861                         |
| Employee Insurance Life    | -                 | 22,504     | 10,297    | 29,791              | 1,894                | 6,303                             | 2,582                  | 5,111                         |
| Employee Insurance Medical | -                 | 1,463,046  | 607,358   | 1,730,742           | 100,128              | 349,343                           | 148,999                | 357,346                       |
| Employee Insurance Retiree | -                 | 535,750    | 230,350   | 637,100             | 39,500               | 131,625                           | 59,225                 | 135,225                       |
| Total Employee Insurance   | -                 | 2,166,695  | 914,079   | 2,587,610           | 152,985              | 526,049                           | 227,039                | 534,218                       |
| Pension                    |                   |            |           |                     |                      |                                   | _                      |                               |
| Fica (Social Security)Base | -                 | 135,514    | 4,864     | 745,615             | 45,845               | 179,503                           | 75,257                 | 142,364                       |
| Fica(Social Security)Medic | -                 | 138,224    | 64,984    | 182,131             | 10,695               | 41,958                            | 17,853                 | 33,829                        |
| Mpls Emply Retirement Fund | -                 | -          | -         | 25,067              | -                    | -                                 | -                      | 8,605                         |
| Public Emply - Coordinated | -                 | 182,630    | 3,942     | 965,776             | 57,813               | 225,702                           | 95,751                 | 179,503                       |
| Public Emply - Police/Fire | -                 | 1,206,681  | 738,849   | -                   | -                    | -                                 | -                      | -                             |
| Merf Unfunded Liability    |                   | 405,818    | 231,895   | 405,817             | 34,785               | 11,595                            |                        | 231,897                       |
| Total Pension              | -                 | 2,068,868  | 1,044,535 | 2,324,406           | 149,138              | 458,758                           | 188,861                | 596,198                       |
| Training                   |                   |            |           |                     |                      |                                   |                        |                               |
| Continuing Ed (College)    | -                 | -          | -         | 68,500              | -                    | -                                 | -                      | -                             |
| Executive Leadership Train | -                 | -          | -         | 2,500               | -                    | -                                 | -                      | -                             |
| Management Requirement     | -                 | -          | -         | 7,500               | -                    | -                                 | -                      | -                             |
| Organizational Requirement | -                 | -          | -         | 20,200              | -                    | -                                 | 26,000                 | -                             |
| Regulatory Requirements    | -                 | -          | 36,000    | 11,000              | -                    | 8,824                             | -                      | -                             |
| Local Seminars             |                   | 34,204     |           | 134,669             | 1,500                | 7,500                             | 1,300                  | 400                           |
| Total Training             | -                 | 34,204     | 36,000    | 244,369             | 1,500                | 16,324                            | 27,300                 | 400                           |
| Post Retirement Benefits   | -                 | 391,590    | 246,620   | 453,150             | 7,220                | 36,290                            | -                      | 188,480                       |
| Workers Compensation       | -                 | 107,350    | 50,892    | 149,437             | -                    | 33,216                            | 17,675                 | 34,317                        |
| Post Employ Health Plan    | -                 | 51,191     | 22,955    | 85,683              | 4,517                | 15,959                            | 8,790                  | 16,441                        |
| Flex Spending              | -                 | -          | -         | 27,000              | -                    | -                                 | -                      | -                             |
| Unemployment Tax           | -                 | =          | -         | -                   | -                    | -                                 | -                      | -                             |
| Uniforms                   |                   |            |           |                     |                      |                                   |                        |                               |
| Uniforms-Police/Fire Allow | -                 | 128,786    | 46,305    | -                   | -                    | 6,000                             | -                      | -                             |
| Uniforms-Rental            | -                 | -          | -         | -                   | -                    | -                                 | -                      | 7,725                         |
| Uniforms - Safety          |                   |            |           |                     |                      |                                   |                        | 4,050                         |
| Total Uniforms             | -                 | 128,786    | 46,305    |                     |                      | 6,000                             |                        | 11,775                        |
| Severance                  |                   |            |           |                     |                      |                                   |                        |                               |
| Contract Allowance         | -                 | -          | _         | -                   | -                    | -                                 | -                      | -                             |
| Regular Severance          | -                 | 11,015     | 22,487    | 43,681              | 1,536                | 6,298                             | 1,945                  | 7,019                         |
| Total Severance            |                   | 11,015     | 22,487    | 43,681              | 1,536                | 6,298                             | 1,945                  | 7,019                         |
| Trade Union Benefits       | _                 | -,         | _,        | -,                  | -,                   | -,_30                             | -,                     | - ,                           |
| Total Benefits             |                   | 4,959,699  | 2,383,872 | 5,915,337           | 316,896              | 1,098,893                         | 471,610                | 1,388,848                     |
| otal Personnel             |                   | 15,142,414 | 7,153,724 | 17,840,324          | 1,088,988            | 4,116,670                         | 1,754,588              | 3,880,683                     |

| 3 .                                       | 0                 | •                 |        | A doorles           | Decitation of        | Comm-                    | 11,200 5,650 |             |  |
|---|-------------------|-------------------|--------|---------------------|----------------------|--------------------------|--------------|-------------|--|
|   | Concourses<br>A-D | Police            | Fire   | Admin-<br>istration | Building<br>Official | unication/<br>Operations |              |             |  |
| Administrative Expenses                   |                   |                   |        |                     |                      |                          |              |             |  |
| Supplies                                  |                   |                   |        |                     |                      |                          |              |             |  |
| Office Supplies Materials                 | _                 | 25,334            | 4,100  | 62,050              | 2,050                | 15,000                   | 11 200       | 5 650       |  |
| Computer Supplies                         |                   | 20,004            | 4,100  | 02,000              | 2,000                | 10,000                   | 11,200       | 0,000       |  |
| Computer Supplies-General                 | _                 | _                 | _      | 45.000              | _                    | _                        | _            | _           |  |
| Computer Supplies-Software                |                   | _                 | _      | 162,152             | _                    | _                        | _            |             |  |
| Computer - Tools                          |                   | _                 | _      | 3,040               | _                    | _                        | _            |             |  |
| Total Computer Supplies                   |                   |                   |        | 210,192             |                      |                          | · <u></u>    |             |  |
| Special Supplies                          | _                 | _                 | _      | 210,132             | _                    | _                        | _            | _           |  |
| Special Supplies Special Supplies-Badging |                   | 106,981           |        |                     |                      |                          |              |             |  |
| Special Supply-Film/Photo                 | -                 | 700               | _      | 17,225              | _                    | 4,500                    | _            | -           |  |
| Special Supplies-Other                    | -                 |                   | -      |                     | 2 000                | ,                        |              | -           |  |
| Total Special Supplies                    | <del>-</del>      | 34,471<br>142,152 |        | 12,050<br>29,275    | 2,900<br>2,900       | 5,000<br>9,500           |              | <del></del> |  |
|   | <u> </u>          |                   |        |                     |                      |                          |              |             |  |
| Total Supplies                            | -                 | 167,486           | 4,100  | 301,517             | 4,950                | 24,500                   | 12,950       | 5,050       |  |
| Travel                                    |                   | 44.000            | 4.000  | 77.655              | 0.000                | 0.005                    | 0.000        | 7 700       |  |
| Travel - Lodging                          | -                 | 11,200            | 4,200  | 77,655              | 8,000                | 9,035                    | ,            | ,           |  |
| Travel - Meals                            | -                 | 4,749             | 756    | 14,840              | 1,559                | 2,488                    | ,            | 550         |  |
| Travel - Miscellaneous                    | -                 | 104               | -      | 1,595               | -                    | 432                      | 150          | -           |  |
| Travel - Transportation                   |                   | 4.400             | 0.700  | 04.075              | F 700                | 7.047                    | 40.470       | 4.700       |  |
| Travel - Transport/Airfare                | -                 | 4,466             | 2,700  | 81,375              | 5,760                | 7,347                    |              | ,           |  |
| Travel - Shuttle/Taxi/Auto                |                   | 1,000             | 400    | 6,475               | 440                  | 516                      |              |             |  |
| Total Travel - Transportation             | -                 | 5,466             | 3,100  | 87,850              | 6,200                | 7,863                    | ,            | ,           |  |
| Registration Fees                         | -                 | 5,425             | 3,275  | 82,540              | 4,300                | 9,385                    |              |             |  |
| Mileage                                   |                   | 3,500             | 200    | 41,960              |                      | 824                      |              |             |  |
| Total Travel                              | -                 | 30,444            | 11,531 | 306,440             | 20,059               | 30,027                   | 33,512       | 19,035      |  |
| Other Administrative Expense              |                   |                   |        |                     |                      |                          |              |             |  |
| Local Meetings                            |                   |                   |        |                     |                      |                          |              |             |  |
| Local Mtgs - Off Airport                  | -                 | 1,000             | -      | 9,621               | -                    | 154                      |              | 300         |  |
| Local Mtgs - On Airport/GO                |                   | 1,046             | -      | 15,350              |                      | 4,458                    |              | 800         |  |
| Total Local Meetings                      | -                 | 2,046             | -      | 24,971              | -                    | 4,612                    | 1,655        | 1,100       |  |
| Information Sources                       |                   |                   |        |                     |                      |                          |              |             |  |
| Memberships/Dues/Pro Assoc                | -                 | 9,819             | 1,500  | 244,531             | 515                  | 5,342                    |              | 5,305       |  |
| Other Information Sources                 | -                 | 300               | 1,500  | 220,040             | 16,800               | 14,825                   |              | -           |  |
| Publications/Subscriptions                |                   | 2,436             | 1,500  | 47,838              | 687                  | 4,840                    |              | 800         |  |
| Total Information Sources                 | -                 | 12,555            | 4,500  | 512,409             | 18,002               | 25,007                   | 17,665       | 6,105       |  |
| Printing Costs                            |                   |                   |        |                     |                      |                          |              |             |  |
| Printing-Publications                     | -                 | 2,100             | -      | 12,800              | 200                  | 22,000                   | 2,000        | -           |  |
| Printing - Color Charts                   | -                 | -                 | -      | 10,200              | -                    | -                        | -            | -           |  |
| Printing - Forms                          | -                 | 1,092             | 500    | 1,900               | -                    | -                        | -            | -           |  |
| Printing-Stationary/Envel                 |                   | 2,062             |        | 17,000              | 1,200                |                          |              | <u> </u>    |  |
| Total Printing Costs                      |                   | 5,254             | 500    | 41,900              | 1,400                | 22,000                   | 2,000        |             |  |
| Delivery Services                         | -                 | 516               | -      | 5,481               | -                    | 542                      | 1,104        | 75          |  |
| Freight Charges                           | -                 | -                 | -      | · -                 | -                    | -                        | · -          | -           |  |
| Postage                                   | -                 | 60                | -      | 37,038              | -                    | -                        | -            | -           |  |
| Strategic Planning-Admin                  | -                 | 10,060            | 8,000  | 10,000              | -                    | -                        | -            | -           |  |
| Total Other Administrative Expense        | -                 | 30,491            | 13,000 | 631,799             | 19,402               | 52,161                   | 22,424       | 7,280       |  |
| Total Administrative Expenses             | -                 | 228,421           | 28,631 | 1,239,756           | 44,411               | 106,688                  | 68,886       | 31,965      |  |

| 2010 Budget Expenses                         | Concourses  | ,                |                  | Admin-            | Building       | Comm-<br>unication/ | Noise &      | Total<br>Reliever       |
|--|-------------|------------------|------------------|-------------------|----------------|---------------------|--------------|-------------------------|
|  | A-D         | Police           | Fire             | istration         | Official       | Operations          | Environment  | Airports                |
| Professional Services                        |             |                  |                  | 04 1 = 05         |                |                     |              |                         |
| Accounting/Audit Fees                        | -           | -                | -                | 214,500           | -              | -                   | -            | -                       |
| Appraisals                                   | -           | -                | -                | 50,000            | -              | -                   | -            | -                       |
| RFP/Leases                                   | -           | -                | -                | 50,000            | 50,000         | -                   | <del>-</del> | -                       |
| Concept Develop/Feasible                     | -           | -                | -                | 20,000            | -              | -                   | -            | -                       |
| Computer Services General                    |             |                  |                  |                   |                |                     |              |                         |
| ANOMS Consulting                             | _           | _                | _                | _                 | _              | _                   | 63,055       | _                       |
| Software Consulting                          | _           | 150,000          | _                | 459,000           | _              | _                   | -            | _                       |
| Total General                                |             | 150,000          |                  | 459,000           |                |                     | 63,055       |                         |
| Total Computer Services                      |             | 150,000          |                  | 459,000           |                |                     | 63,055       |                         |
| Engineering Fees                             | _           | -                | _                | 13,000            | _              | _                   | 50,000       | 100,500                 |
| Insurance Consultants                        | _           | _                | _                | 320,000           | _              | _                   | -            | -                       |
| Legal Fees                                   |             |                  |                  | ,                 |                |                     |              |                         |
| Legal - Environmental                        | -           | -                | -                | -                 | _              | _                   | 92,000       | -                       |
| Legal - General                              | -           | -                | -                | 642,000           | -              | -                   | · -          | -                       |
| Legal - Relievers                            | -           | -                | -                | -                 | -              | -                   | _            | 15,000                  |
| Total Legal Fees                             | -           |                  | -                | 642,000           |                | -                   | 92,000       | 15,000                  |
| Legislative                                  |             |                  |                  |                   |                |                     |              |                         |
| Legislative - Local                          | -           | -                | -                | 91,350            | -              | -                   | -            | =                       |
| Legislative - National                       |             |                  | <u>-</u>         | 112,000           |                |                     | <u> </u>     | <u> </u>                |
| Total Legislative                            | -           | -                | -                | 203,350           | -              | -                   | -            | -                       |
| Medical Fees                                 | -           | -                | -                | 47,290            | -              | -                   | -            | -                       |
| Planning                                     | -           | -                | -                | 180,000           | -              | -                   | -            | 200,000                 |
| Pollution/Environmental Fees                 | -           | -                | -                | -                 | -              | -                   | 1,575        | 3,200                   |
| Public Information                           |             |                  |                  |                   |                |                     |              |                         |
| Public Infor Serv Photo                      | -           | -                | -                | 12,600            | -              | -                   | -            | <del>-</del>            |
| Public Infor Serv Other                      |             |                  |                  | 125,000           |                |                     | <u> </u>     | 15,000                  |
| Total Public Information                     | -           | -                | -                | 137,600           | -              | -                   | -            | 15,000                  |
| Recruiting Expenses                          |             |                  |                  | 00.000            |                |                     |              |                         |
| Recruiting Employment Fees                   | -           | -                | -                | 60,000            | -              | -                   | <del>-</del> | -                       |
| Executive Recruiting                         | <del></del> |                  |                  | 150,000           | <del></del>    |                     | ·            | <del></del>             |
| Total Recruiting Expenses Safety Consultants | -           | -                | -                | 210,000           | -              | -                   | -            | -                       |
| Safety - Training                            |             | 2,783            |                  | 30,000            |                |                     |              |                         |
| Safety - General                             | _           | 2,703            | _                | 8,000             | _              | _                   | _            | _                       |
| Total Safety Consultants                     |             | 2,783            |                  | 38,000            |                |                     |              |                         |
| Miscellaneous Expenses                       |             | 2,700            |                  | 30,000            |                |                     |              |                         |
| Survey Expense                               | _           | _                | _                | 16,920            | _              | _                   | _            | _                       |
| Wildlife/Meteorology                         |             |                  |                  | ,                 |                |                     |              |                         |
| Meteorology                                  | _           | _                | _                | _                 | _              | 26,800              | -            | _                       |
| Wildlife                                     | -           | -                | -                | -                 | _              | 106,000             |              | 76,920                  |
| Total Wildlife/Meteorology                   | -           |                  | -                |                   |                | 132,800             |              | 76,920                  |
| Business Development                         | -           | -                | -                | 120,000           | -              | -                   | _            | -                       |
| Environmental                                | -           | -                | -                | -                 | -              | -                   | 50,000       | 16,000                  |
| Mechanical                                   |             |                  |                  |                   |                |                     |              |                         |
| Mechanical Terminal                          | -           | -                | -                | 10,963            | -              | -                   | -            | 10,500                  |
| Mechanical Trades                            |             |                  | <u> </u>         |                   |                |                     | <u> </u>     |                         |
| Total Mechanical                             | -           | -                | -                | 10,963            | -              | -                   | -            | 10,500                  |
| Miscellaneous                                | -           | 103,495          | 7,200            | 307,500           | 280,000        | 5,000               | 310,000      | 44,000                  |
| Strategic Planning-Professiona               |             | <del></del>      |                  | 55,000            |                |                     | <u> </u>     | <del>-</del>            |
| Total Miscellaneous Expenses                 |             | 103,495          | 7,200            | 510,383           | 280,000        | 137,800             |              | 147,420                 |
| Total Professional Services                  | -           | 256,278          | 7,200            | 3,095,123         | 330,000        | 137,800             | 566,630      | 481,120                 |
| <u>Utilities</u>                             |             |                  | 100 5            | 000 :             |                |                     |              | 007.710                 |
| Electricity                                  | -           | -                | 139,223          | 283,127           | -              | -                   | 3,916        | 307,543                 |
| Heating Fuel                                 |             |                  | 07.550           | 20.400            |                |                     |              | 2F 200                  |
| Heating - Natural Gas                        | -           | -                | 27,559           | 33,136            | -              | -                   | -            | 35,300                  |
| Heating - Fuel Oil                           |             |                  | 27 550           | 22 126            |                |                     | <u> </u>     | 35 300                  |
| Total Heating Fuel                           | -           | -                | 27,559           | 33,136            | -              | -                   | -            | 35,300<br>37,530        |
| Sewer<br>Water                               | -           | -                | 850<br>4,600     | 100<br>3.850      | -              | -                   | -            | 27,530                  |
| Telephone                                    | -           | -                | 4,000            | 3,850             | -              | -                   | -            | 2,630                   |
| Telephone - Regular                          |             | 110              | _                | 159,000           |                |                     |              | 24,300                  |
| Telephone - Internet Service                 | -           | -                | -                | 51,876            | -              | -                   | 300          | 19,000                  |
|  | -           | -                |                  |                   | <del>-</del> - |                     |              |                         |
| · · · · · · · · · · · · · · · · · · ·        | _           | 63 292           | 13 468           | 69 771            | 6 324          | 29 131              | 60 445       | 13.520                  |
| Telephone - Cellular  Total Telephone        |             | 63,292<br>63,402 | 13,468<br>13,468 | 69,771<br>280,647 | 6,324          | 29,131<br>29,131    |              | <u>13,520</u><br>56,820 |

|   | by Subleac        |          |          |                     |                      | Comm-                    |                        | Total                |
|---|-------------------|----------|----------|---------------------|----------------------|--------------------------|------------------------|----------------------|
|   | Concourses<br>A-D | Police   | Fire     | Admin-<br>istration | Building<br>Official | unication/<br>Operations | Noise &<br>Environment | Reliever<br>Airports |
| perating Services/Expenses                      |                   |          |          |                     |                      |                          |                        |                      |
| Advertising                                     |                   |          |          |                     |                      |                          |                        |                      |
| Advertising - Employment                        | -                 | -        | -        | 13,500              | -                    | -                        | -                      | -                    |
| Advertising - General                           | -                 | -        | -        | 65,092              | 201,300              | -                        | -                      | -                    |
| Advertising - Parking                           | -                 | -        | -        | -                   | -                    | -                        | -                      | -                    |
| Advertising - Relievers                         |                   |          | <u> </u> | 70.500              |                      |                          | · — -                  | 10,020               |
| Total Advertising                               | -                 | -        | -        | 78,592              | 201,300              | -                        | -                      | 10,020               |
| Environmental Control<br>Hazardous Waste        |                   |          |          |                     |                      |                          |                        |                      |
| Hazardous Waste - FLouresc                      |                   |          |          |                     |                      |                          |                        |                      |
|   | -                 | -        | -        | -                   | -                    | -                        | -                      | -                    |
| Hazardous Waste - General Total Hazardous Waste |                   |          |          | <del></del>         |                      |                          | · <del></del>          |                      |
| Pollution Control                               | -                 | -        | -        | -                   | -                    | -                        | -                      | -                    |
| Pollution Ctrl-Booms                            | _                 | _        | _        | _                   | _                    | _                        | _                      | _                    |
| Pollution Ctrl-Corn Cobs                        | _                 | _        | 7,000    | _                   | _                    | _                        | _                      | _                    |
| Total Pollution Control                         |                   |          | 7,000    |                     |                      |                          | <u> </u>               |                      |
| Industrial Waste Mgmt                           | _                 | _        | 7,000    | _                   | _                    | _                        | _                      | _                    |
| Laboratory Services                             | _                 | _        | _        | 8,000               | _                    | _                        | 4,500                  | _                    |
| Solvent Reclamation Service                     | _                 | _        | _        | 0,000               | _                    | _                        | -,500                  | 2,400                |
| Tire Disposal                                   | -                 | _        | _        | -                   | -                    | -                        | -                      | _,-00                |
| Other   | -                 | _        | _        | _                   | _                    | _                        | _                      | 143,000              |
| otal Environmental Control                      |                   |          | 7,000    | 8,000               |                      |                          | 4,500                  | 145,400              |
| GISW Management                                 | -                 | -        | - ,500   | 81,576              | _                    | -                        | -,000                  | 5, .50               |
| Tag Operating Supplies                          | -                 | -        | _        | ,0.0                | _                    | -                        | -                      | -                    |
| Grd Transportation Services                     | -                 | -        | _        | -                   | _                    | -                        | -                      | -                    |
| Shuttle Services                                | -                 | -        | _        | -                   | -                    | -                        | -                      | -                    |
| Parking Lots                                    | -                 | -        | -        | -                   | -                    | -                        | -                      | -                    |
| Met Council Fees                                | -                 | -        | -        | -                   | -                    | -                        | -                      | -                    |
| mployee Programs                                |                   |          |          |                     |                      |                          |                        |                      |
| Recognition                                     | -                 | -        | -        | 37,500              | -                    | -                        | -                      | -                    |
| Retirement                                      | -                 | -        | -        | 2,500               | -                    | -                        | -                      | -                    |
| Wellness  |                   |          |          |                     |                      |                          |                        |                      |
| Wellness - Fitness Program                      | -                 | -        | -        | 126,500             | -                    | -                        | -                      | -                    |
| Wellness-Health/Wellness                        | -                 | -        | -        | 5,000               | -                    | -                        | -                      | -                    |
| Wellness-Nutrition/Stress                       |                   | <u>-</u> |          | 5,000               |                      |                          | <u> </u>               |                      |
| Total Wellness                                  |                   |          | _        | 136,500             |                      |                          |                        |                      |
| otal Employee Programs                          | -                 | -        | -        | 176,500             | -                    | -                        | -                      | -                    |
| Conference Center                               | -                 | -        | -        | -                   | 30,000               | -                        | -                      | -                    |
| onference Center                                | -                 | -        | -        | -                   | 30,000               | -                        | -                      | -                    |
| vents Exercises                                 |                   |          |          |                     |                      |                          |                        |                      |
| Emergency Response Exercise                     | -                 | -        | -        | 17,000              | -                    | 5,000                    | -                      | -                    |
| Other Programs/Events                           | -                 | -        | -        | 16,514              | -                    | -                        | -                      | 1,500                |
| Call Back Service                               | -                 | -        | -        | -                   | -                    | -                        | -                      | -                    |
| Major Events-Conventions                        |                   |          |          |                     |                      | 11,000                   | <u> </u>               | 7,000                |
| otal Events Exercises                           | -                 | -        | -        | 33,514              | -                    | 16,000                   | -                      | 8,500                |
| ther Charges/Fees                               |                   |          |          |                     |                      |                          |                        |                      |
| Bank Charges                                    | -                 | -        | -        | 195,000             | -                    | -                        | -                      | -                    |
| IATA Contract Expense                           | -                 |          | -        | 66,000              | -                    | -                        | -                      | -                    |
| Security Services Regular                       | =                 | 563,856  | -        | -                   | -                    | -                        | -                      | -                    |
| Security Services Check Pt                      | -                 | -        | -        | -                   | <u>-</u>             | -                        | -                      | -                    |
| Concessions Marketing                           | -                 | -        | -        | 1,000               | 396,000              | -                        | -                      | -                    |
| Recycling - Sand                                | -                 | -        | -        |                     | -                    | -                        | -                      | -                    |
| Copy Agreement                                  | -                 | -        | -        | 165,000             | -                    | -                        | -                      | -                    |
| Mediation Fees                                  | -                 | -        | -        | 5,000               | -                    |                          |                        |                      |
| Miscellaneous Charges/Fees                      | -                 | 41,192   | -        | 122,723             | -                    | 72,974                   | 5,000                  | 9,000                |
| Misc chrges-ziptop bags                         | -                 | -        | -        | -                   | -                    | -                        | -                      | -                    |
| Porter Service                                  | -                 | -        | -        | -                   | -                    | -                        | -                      | -                    |
| Queue Line                                      | -                 | <u>-</u> | -        | -                   | -                    | -                        | -                      | -                    |
| Jail Fees                                       | -                 | 20,000   | -        | -                   | -                    | -                        | -                      | -                    |
| Airport Foundation-Concession                   |                   |          | <u> </u> |                     | 475,000              |                          | . <del></del>          |                      |
| otal Other Charges/Fees                         | -                 | 625,048  | -        | 554,723             | 871,000              | 72,974                   | 5,000                  | 9,000                |
| ervice Agreements                               |                   | 0015:-   |          | 0.000               |                      |                          | <b>~=</b> == .         |                      |
| Service-Computers                               | -                 | 361,949  | -        | 2,892,995           | -                    | 116,205                  | 67,764                 | -                    |
| Service-Electrical Gear Contr                   | -                 | -        | -        | -                   | -                    | -                        | -                      | -                    |
| Service-Fitness Equipment                       | =                 | -        | 2,000    | 9,000               | -                    | -                        | -                      | -                    |
| Service-Grd Trans Equip                         | =                 | -        | -        | -                   | -                    | -                        | -                      | -                    |
| Service-Loading Dock                            | =                 | -        | -        | -                   | -                    |                          | -                      | -                    |
| Service-Office Equipment                        | -                 | 5,946    | -        | 30,185              | 800                  | 706                      | -<br>                  |                      |
| Service-Other Equipment                         | -                 | 500      | 27,000   | 2,032               | 3,000                | -                        | 45,000                 | 1,200                |
| Service-Parking Equipment                       | =                 | -        | -        | 40 =00              | -                    | 40.0==                   | -                      | -                    |
| Service-Telephone Systems                       | =                 | -        | -        | 18,500              | -                    | 43,650                   | -                      | -                    |
| Service-CCTV/iVISN                              | -                 | -        | 40 440   | 6,159               | -                    | 05.001                   | -                      | 04.500               |
|   | _                 | 38,000   | 12,440   | 126,800             | -                    | 95,091                   |                        | 21,500               |
| Service-Radios  Total Service Agreements        |                   | 406,395  | 41,440   | 3,085,671           | 3,800                | 255,652                  | 112,764                | 22,700               |

|                               | Concourses<br>A-D | Police | Fire  | Admin-<br>istration | Building<br>Official | Comm-<br>unication/<br>Operations | Noise &<br>Environment | Total<br>Reliever<br>Airports |
|-------------------------------|-------------------|--------|-------|---------------------|----------------------|-----------------------------------|------------------------|-------------------------------|
| Maintenance                   |                   |        |       |                     |                      |                                   |                        |                               |
| Trades - Painters Paint       |                   |        |       |                     |                      |                                   |                        |                               |
| Equipment - Paint             | _                 | -      | _     | -                   | -                    | -                                 |                        | _                             |
| Exterior - Paint              | _                 | -      | _     | -                   | -                    | -                                 |                        | 1,591                         |
| Interior - Paint              | _                 | -      | 1,000 | -                   | -                    | -                                 |                        | , <u>-</u>                    |
| Paint - Other                 | _                 | -      | · -   | -                   | -                    | -                                 |                        | _                             |
| Traffic Paint - Parking       | _                 | -      | _     | -                   | -                    | -                                 |                        | _                             |
| Reliever Airport - Paint      | -                 | -      | _     | _                   | -                    | -                                 |                        | 4,500                         |
| Traffic Paint - Runways       | _                 | -      | _     | -                   | -                    | -                                 |                        | 3,329                         |
| Total Paint                   |                   |        | 1,000 |                     | -                    |                                   |                        | 9,420                         |
| Signs                         |                   |        | .,    |                     |                      |                                   |                        | ٠, :=٠                        |
| Exterior Sign Materials       | -                 | -      | _     | _                   | -                    | -                                 |                        | _                             |
| Interior Sign Materials       | -                 | -      | _     | _                   | _                    | -                                 |                        | _                             |
| Reliever Airport Signs        | -                 | -      | _     | _                   | _                    | -                                 |                        | 500                           |
| Total Signs                   |                   |        |       |                     | _                    | -                                 | - <del></del>          | 500                           |
| Supplies                      |                   |        |       |                     |                      |                                   |                        | -                             |
| Paint Supplies - Other        | _                 | _      | _     | _                   | _                    | -                                 |                        | _                             |
| Solvents                      | -                 | -      | _     | _                   | _                    | -                                 |                        | _                             |
| Equipment Spray               | _                 | _      | _     | _                   | _                    | -                                 |                        | _                             |
| Paint Tools                   | _                 | _      | _     | _                   | _                    | _                                 |                        | _                             |
| Total Supplies                |                   |        |       |                     |                      | -                                 | - <del></del>          |                               |
| Total Trades - Painters       |                   |        | 1,000 |                     |                      |                                   | · ———                  | 9,920                         |
| Trades - Carpenters           |                   |        | 1,000 |                     |                      |                                   |                        | 0,020                         |
| Locks                         |                   |        |       |                     |                      |                                   |                        |                               |
| Locks - Doors                 | _                 | _      | _     | _                   | _                    | _                                 |                        | 3,900                         |
| Locks - Door Tags/ID          | _                 | _      | _     | _                   | _                    | _                                 |                        |                               |
| Total Locks                   |                   |        |       |                     |                      | -                                 | - <del> </del>         | 3,900                         |
| Flags                         | _                 | _      | _     | _                   | _                    | -                                 |                        | 200                           |
| Lumber                        |                   |        |       |                     |                      |                                   |                        | 200                           |
| Lumber-Cabinets               | _                 | _      | _     | _                   | _                    | _                                 |                        | 1,478                         |
| Lumber-Furniture              | _                 | _      | _     | _                   | _                    | _                                 |                        | -,                            |
| Lumber-Other                  | _                 | _      | _     | _                   | _                    | _                                 |                        | 650                           |
| Lumber-Remodeling             | _                 | _      | _     | _                   | _                    | _                                 |                        | 725                           |
| Total Lumber                  |                   |        |       |                     |                      | -                                 | - <del> </del>         | 2,853                         |
| Other                         |                   |        |       |                     |                      |                                   |                        | 2,000                         |
| Other - Ceilings              | _                 | _      | _     | _                   | _                    | _                                 |                        | 1,109                         |
| Other - Ceramics              | -                 | _      | _     | 1,000               | _                    | -                                 |                        |                               |
| Other - Doors                 | -                 | -      | _     | -                   | _                    | -                                 |                        | 2,355                         |
| Other - Floor Coverings       | _                 | _      | _     | _                   | _                    | -                                 |                        | 1,589                         |
| Other - Hardware              | -                 | -      | _     | _                   | _                    | -                                 |                        | 700                           |
| Other - Miscellaneous         | -                 | -      | _     | _                   | _                    | -                                 |                        | 4,000                         |
| Other - Auto Door Supplis RPL | -                 | -      | _     | _                   | _                    | -                                 |                        | -                             |
| Other - Saw Blades            | -                 | -      | _     | _                   | _                    | -                                 |                        | _                             |
| Other - Screws/Bolts          | -                 | -      | _     | _                   | _                    | -                                 |                        | _                             |
| Other - Seating Replacement   | -                 | -      | _     | _                   | _                    | -                                 |                        | _                             |
| Other - Tools                 | _                 | _      | _     | _                   | _                    | -                                 |                        | _                             |
| Other - Tug Door Repairs      | -                 | _      | _     | _                   | _                    | -                                 |                        | _                             |
| Other - Wall Protection       | _                 | _      | _     | _                   | -                    |                                   |                        | _                             |
| Total Other                   |                   |        |       | 1,000               | _                    | -                                 |                        | 9,753                         |
| Total Trades - Carpenters     |                   |        |       | 1,000               | _                    | -                                 |                        | 16,706                        |
|                               |                   |        |       | 1,000               |                      |                                   |                        | .0,700                        |

|                             | ,                 |        |        | Comm-               |                      | Total                    |                        |                      |
|-----------------------------|-------------------|--------|--------|---------------------|----------------------|--------------------------|------------------------|----------------------|
|                             | Concourses<br>A-D | Police | Fire   | Admin-<br>istration | Building<br>Official | unication/<br>Operations | Noise &<br>Environment | Reliever<br>Airports |
| Trades - Plumbers           |                   |        |        |                     |                      |                          |                        |                      |
| Contractor Requirements     | -                 | -      | -      | -                   | -                    | -                        |                        | -                    |
| Fire Protection System      | -                 | -      | 7,000  | 1,324               | -                    | -                        | -                      | 6,758                |
| General Plumbing Supplies   | -                 | -      | 2,000  | 2,500               | -                    | -                        | -                      | 4,900                |
| Irrigation Supplies         | -                 | -      | -      | 500                 | -                    | -                        | -                      | -                    |
| Pumps                       | -                 | -      | -      | -                   | -                    | -                        | -                      | -                    |
| Underground Utilities       | -                 | -      | -      | -                   | -                    | -                        | -                      | -                    |
| Water Distribution Systems  | -                 | -      | -      | -                   | -                    | -                        | -                      | -                    |
| Water Meters                | <u>-</u> _        |        | -      | <u>-</u> _          |                      |                          | <u> </u>               |                      |
| Total Trades - Plumbers     | -                 | -      | 9,000  | 4,324               | -                    | -                        | -                      | 11,658               |
| Trades - Electricians       |                   |        |        |                     |                      |                          |                        |                      |
| Repairs                     |                   |        |        |                     |                      |                          |                        |                      |
| Generator Maint. Contract   | -                 | -      | 4,221  | -                   | -                    | -                        | -                      | 8,443                |
| Electrical - Interior       | -                 | -      | -      | -                   | -                    | -                        | -                      | -                    |
| Unit Maint. Contract        | -                 | 14,600 | 18,250 | 21,900              | -                    | -                        | -                      | 3,650                |
| Unit Maint Supplies         | <u>-</u> _        |        | -      | <u>-</u> _          |                      |                          | <u> </u>               | 1,000                |
| Total Repairs               | -                 | 14,600 | 22,471 | 21,900              | -                    | -                        | -                      | 13,093               |
| Other                       |                   |        |        |                     |                      |                          |                        |                      |
| Other - Batteries           | -                 | -      | -      | -                   | -                    | -                        | -                      | -                    |
| Other-Field Lights/Sensors  | -                 | -      | -      | -                   | -                    | -                        | -                      | 52,000               |
| Other - Gate Supplies       | -                 | -      | -      | -                   | -                    | -                        | -                      | 54,550               |
| Other - General Supplies    | -                 | 1,000  | 3,100  | 5,000               | -                    | -                        | -                      | 15,100               |
| Other - Miscellaneous       | -                 | -      | -      | -                   | -                    | -                        | -                      | -                    |
| Other - Motor               | -                 | -      | -      | -                   | -                    | -                        | -                      | 3,500                |
| Other - Secured Access Sys  | <u>-</u> _        | 1,000  | 1,000  | 1,000               |                      |                          | <u> </u>               |                      |
| Total Other                 |                   | 2,000  | 4,100  | 6,000               |                      |                          | <u> </u>               | 125,150              |
| Total Trades - Electricians | -                 | 16,600 | 26,571 | 27,900              | -                    | -                        | -                      | 138,243              |

| 2010 Budget Expenses t                                   | by Subleut        | Jei         |        |                     |                      | Comm-                    |                        | Total                   |
|--|-------------------|-------------|--------|---------------------|----------------------|--------------------------|------------------------|-------------------------|
|  | Concourses<br>A-D | Police      | Fire   | Admin-<br>istration | Building<br>Official | unication/<br>Operations | Noise &<br>Environment | Reliever<br>Airports    |
| Maintenance - Field                                      | A-D               | 1 Olice     | 1110   | istration           | Omeran               | Operations               | Liviloillient          | All ports               |
| Snow Removal - Materials                                 |                   |             |        |                     |                      |                          |                        |                         |
| Materials - Sodium Acetate                               | -                 | -           | -      | -                   | -                    | -                        | -                      | -                       |
| Materials-Liquid Anti Icer                               | -                 | -           | -      | -                   | -                    | -                        | -                      | -                       |
| Materials-Other Ice Ctrl                                 | -                 | -           | -      | -                   | -                    | -                        | -                      | -                       |
| Materials - Salt   | -                 | -           | -      | -                   | -                    | -                        | -                      | 200                     |
| Materials - Sand   | -                 | -           | -      | -                   | -                    | -                        | -                      | 15,400                  |
| Materials - Urea Total Snow Removal - Materials          |                   | <del></del> |        |                     |                      |                          | :                      | <u>14,600</u><br>30,200 |
| Snow Removal - Equipment                                 | -                 | -           | -      | -                   | -                    | -                        | · -                    | 30,200                  |
| Equipment - Contract                                     | _                 | _           | _      | _                   | _                    | _                        |                        | _                       |
| Equipment-Rent-No Operator                               | _                 | -           | _      | -                   | _                    | _                        | _                      | 2,000                   |
| Equip Rent-No Operator-5.5                               | -                 | -           | -      | -                   | -                    | -                        | <u> </u>               | 3,500                   |
| Equip Rent-Sweepers                                      | <u>=</u> _        |             |        |                     |                      | <u> </u>                 | <u> </u>               | <u> </u>                |
| Total Snow Removal - Equipment                           | -                 | -           | -      | -                   | -                    | -                        | -                      | 5,500                   |
| Snow Removal - Miscellan                                 |                   |             |        |                     |                      |                          |                        |                         |
| Snow Removal - Meals                                     | -                 | -           | -      | -                   | -                    | -                        | -                      | 1,300                   |
| Snow Removal - Plow Blades                               | -                 | -           | -      | -                   | -                    | -                        | -                      | -                       |
| Snow Removal - Runway Brm<br>Snow Melters                | -                 | -           | -      | -                   | -                    | -                        | -                      | -                       |
| Total Snow Removal - Miscellan                           |                   |             |        |                     |                      |                          | ·                      | 1,300                   |
| Summer Maintenance-Surface                               | _                 | _           | _      | _                   | _                    |                          | _                      | 1,500                   |
| Surface Repair-Aggregate                                 | _                 | -           | _      | _                   | _                    | _                        | <u> </u>               | 6,470                   |
| Surface Repair-Asphalt                                   | -                 | -           | -      | -                   | -                    | _                        |                        | 9,161                   |
| Surface Repair-Cement                                    | -                 | -           | -      | -                   | -                    | -                        | -                      | 500                     |
| Surface Repair-Other                                     | -                 | -           | -      | -                   | -                    | -                        | -                      | -                       |
| Surface Rubber Removal                                   | -                 | -           | -      | -                   | -                    | -                        | -                      | 6,800                   |
| Surface Repair-Saw Blades                                | -                 | -           | -      | -                   | -                    | -                        | -                      | -                       |
| Surface Repair-Hot Sealant                               |                   |             |        |                     |                      |                          | <u> </u>               |                         |
| Total Summer Maintenance-Surfac                          | -                 | -           | -      | -                   | -                    | -                        | -                      | 22,931                  |
| Summer Maint-Landscape                                   |                   |             |        |                     |                      |                          |                        | 7,050                   |
| Summer Maintenance-Fencing<br>Landscape/Turf-Materials   | -                 | -           | -      | 500                 | -                    | -                        | -                      | 22,125                  |
| Summer Maint-Equip Rent No Op                            | -                 | -           | -      | 500                 | _                    |                          | -<br>-                 | 1,100                   |
| Summer Maint-Equip Rent LT                               | _                 | -           | _      | _                   | _                    | _                        | <u> </u>               |                         |
| Equip Rent-Sweepers                                      | -                 | -           | -      | -                   | -                    | _                        |                        | -                       |
| Total Summer Maint-Landscape                             | -                 |             |        | 500                 | -                    | -                        | -                      | 30,275                  |
| Maintenance Field-Other                                  |                   |             |        |                     |                      |                          |                        |                         |
| Non Runway Brooms  | -                 | -           | -      | -                   | -                    | -                        | -                      | -                       |
| Field Maint-Other-Material                               | -                 | -           | -      | -                   | -                    | -                        | -                      | -                       |
| Field Maint-Other-Supplies                               | -                 | -           | -      | -                   | -                    | -                        | -                      | 12,599                  |
| Field Maint-Other-Tools                                  |                   |             |        |                     |                      |                          | <u> </u>               | - 40.500                |
| Total Maintenance Field-Other                            |                   |             |        | 500                 |                      |                          | ·                      | 12,599                  |
| Total Maintenance - Field Maintenance Building           | -                 | -           | -      | 500                 | -                    | -                        | · -                    | 102,805                 |
| Building-Temp Control                                    |                   |             |        |                     |                      |                          |                        |                         |
| Temp Control-Contracts                                   | _                 | -           | 6,998  | 9,827               | _                    | _                        | <u> </u>               | 15,032                  |
| Temp Control-Filters                                     | -                 | 2,017       | 510    |                     | -                    | -                        | <u> </u>               | -                       |
| Fire Control Contract                                    | <u>-</u> _        |             | 5,095  | 10,321              |                      |                          | 27                     |                         |
| Total Building-Temp Control                              | =                 | 2,017       | 12,603 | 20,148              | -                    | =                        | 27                     | 15,032                  |
| Building-Mechanical Areas                                |                   |             |        |                     |                      |                          |                        |                         |
| Mechanical Areas-APM                                     | -                 | -           | -      | -                   | -                    | -                        | -                      | -                       |
| Mechanical Areas-Conveyors                               | -                 | -           | -      | -                   | -                    | -                        | -                      | -                       |
| Mechanical Areas-Doors                                   | -                 | -           | -      | -                   | -                    | -                        | -                      | 12,083                  |
| Mechanical Areas Doors/Pub                               | -                 | -           | -      | -                   | -                    | -                        | -                      | -                       |
| Mechanical Areas-Doors/Tug<br>Mechanical Areas-Elevators | -                 | -           | _      | -                   | -                    | _                        | · -                    | 1,400                   |
| Mechanical Areas-Escalator                               | _                 | -           | _      | _                   | _                    | _                        | -<br>-                 | 1,400                   |
| Mechanical-Moving Walks                                  | _                 | _           | _      | _                   | _                    | _                        |                        | _                       |
| Mechanical Areas-Other                                   | _                 | -           | _      | -                   | _                    | _                        | _                      | -                       |
| Total Building-Mechanical Areas                          |                   |             |        |                     | -                    | -                        |                        | 13,483                  |
| Building-Other   |                   |             |        |                     |                      |                          |                        |                         |
| Other-Bag Handling                                       | -                 | -           | -      | -                   | 850,000              | -                        | -                      | -                       |
| Other-Building Systems                                   | -                 | -           | -      | -                   | -                    | -                        | -                      | -                       |
| Other-Boiler Chemicals                                   | -                 | -           | -      | -                   | -                    | -                        | -                      | -                       |
| Other-Floors/Repairs                                     | -                 | -           | -      | -                   | -                    | -                        | -                      | -                       |
| Other-Jetbridge Repairs                                  | -                 | -           | -      | -                   | -                    | -                        | -                      | -<br>F 600              |
| Other Paging System Contract                             | -                 | -           | -      | -                   | -                    | -                        | -                      | 5,600                   |
| Other-Paging System Contract Other-Pest Control          | -                 | -           | -      | -                   | -                    | -                        | <del>-</del>           | -                       |
| Other-Roofing  | -                 | -           | -      | -                   | -                    | _                        |                        | 21,600                  |
| Sump/Septic Pumping                                      | -                 | -           | -      | -                   | -                    | _                        |                        | 37,450                  |
| Other-Supplies   | _                 | -           | 2,000  | -                   | -                    | 18,000                   | -                      | 6,580                   |
| Other-Tools  |                   |             |        |                     |                      |                          | <u> </u>               |                         |
| Total Building-Other                                     |                   | -           | 2,000  | -                   | 850,000              | 18,000                   | -                      | 71,230                  |
| Minor Projects Expense                                   | -                 | -           | -      | 500                 | -                    | -                        | -                      | -                       |

|                                | Concourses<br>A-D | Police | Fire   | Admin-<br>istration | Building<br>Official | Comm-<br>unication/<br>Operations | Noise &<br>Environment | Total<br>Reliever<br>Airports |
|--------------------------------|-------------------|--------|--------|---------------------|----------------------|-----------------------------------|------------------------|-------------------------------|
| Strategic Planning-Maintenance | -                 | -      | -      | -                   | -                    | -                                 | -                      | -                             |
| Total Maintenance Building     | -                 | 2,017  | 14,603 | 20,648              | 850,000              | 18,000                            | 27                     | 99,745                        |





|                                | Concourses<br>A-D | Police      | Fire    | Admin-<br>istration | Building<br>Official | Comm-<br>unication/<br>Operations | Noise & Environment | Total<br>Reliever<br>Airports |
|--------------------------------|-------------------|-------------|---------|---------------------|----------------------|-----------------------------------|---------------------|-------------------------------|
| Maintenance-Cleaning           |                   |             |         |                     |                      |                                   |                     |                               |
| Cleaning Services              |                   |             |         |                     |                      |                                   |                     |                               |
| Cleaning Services-Janitor      | -                 | _           | 30,254  | 59,956              | 970,609              | 14,613                            | _                   | 32,400                        |
| Cleaning Services-Windows      | -                 | _           | -       | 23,529              | -                    | ,                                 | _                   | 3,500                         |
| Total Cleaning Services        |                   |             | 30,254  | 83,485              | 970,609              | 14,613                            |                     | 35,900                        |
| Cleaning Supplies              |                   |             | 00,20   | 00, .00             | 0.0,000              | ,                                 |                     | 00,000                        |
| Cleaning Supplies-Bathroom     | -                 | _           | _       | _                   | _                    | _                                 | _                   | _                             |
| Cleaning Supplies-General      | -                 | _           | _       | _                   | _                    | _                                 | _                   | 4,604                         |
| Total Cleaning Supplies        |                   |             |         |                     |                      | -                                 |                     | 4,604                         |
| Rubbish Disposal               |                   |             |         |                     |                      |                                   |                     | 1,001                         |
| Rubbish Disposal-Recycle       | _                 | _           | _       | _                   | _                    | _                                 | _                   | _                             |
| Rubbish Disposal-Regular       | _                 | _           | _       | _                   | _                    | _                                 | _                   | 41,100                        |
| Total Rubbish Disposal         |                   |             |         |                     |                      |                                   |                     | 41,100                        |
| Towel Laundry Services         | -                 | -           | -       | _                   | -                    | -                                 | -                   | 7,266                         |
| Other Cleaning Expenses        | -                 | -           | 1,100   | _                   | -                    | -                                 | -                   | - ,200                        |
| Total Maintenance-Cleaning     |                   | <del></del> | 31,354  | 83,485              | 970,609              | 14,613                            |                     | 88,870                        |
| Maintenance-Cleaning           | _                 | _           | 51,554  | 00,400              | 370,009              | 17,010                            | _                   | 00,070                        |
| Equipment-Parts                |                   |             |         |                     |                      |                                   |                     |                               |
| Parts-Automobiles              | _                 | 46,500      | 3,000   | _                   | _                    | 18,000                            | _                   | _                             |
| Parts-Boilers Energy Mgmt      | _                 | -0,000      | 1,390   | _                   | _                    | 10,000                            | _                   | 3,199                         |
| Parts-Chiller Energy Mgmt      | _                 | _           | 2,341   | 513                 | _                    | _                                 | _                   | 0,100                         |
| Parts-Other Equipment          |                   |             | 2,541   | 515                 | _                    | _                                 | _                   | _                             |
| Parts-Equipment                | -                 | 25,950      | 25,000  | _                   | _                    | -                                 | _                   | 148,280                       |
| Parts-Other Equipment          | -                 | 25,950      | 23,000  | _                   | _                    | -                                 | _                   | 140,200                       |
| Total Equipment-Parts          |                   | 72,450      | 31,731  | 513                 |                      | 18,000                            |                     | 151 /70                       |
| Equipment-Shop                 | -                 | 12,400      | 31,131  | 313                 | -                    | 10,000                            | -                   | 151,479                       |
| Shop-Batteries                 |                   |             |         |                     |                      |                                   |                     | 1,850                         |
| Shop-Cleaners/Degreasers       | -                 | -           | -       | -                   | -                    | -                                 | -                   |                               |
| Shop-Oil Filters               | -                 | -           | -       | -                   | -                    | -                                 | -                   | 2,850                         |
| Shop-Other Supplies            | -                 | -           | -       | -                   | -                    | -                                 | -                   | 11,381                        |
| Shop-Other Supplies Shop-Tires | -                 | -           | -       | -                   | -                    | -                                 | -                   | 4,490                         |
| •                              | -                 | -           | 5,000   | -                   | -                    | -                                 | -                   | 18,850                        |
| Shop - Tool Crib               | -                 | -           | -       | -                   | -                    | -                                 | -                   | 2 500                         |
| Shop-Tools                     | -                 | -           | -       | -                   | -                    | -                                 | -                   | 3,500                         |
| Shop - Weld Shop               |                   |             | F 000   | <del></del>         |                      |                                   |                     | 40.004                        |
| Total Equipment-Shop           | -                 | -           | 5,000   | -                   | -                    | -                                 | -                   | 42,921                        |
| Equipment-Gas                  |                   | 0.000       | 05.700  |                     |                      |                                   |                     | 440.050                       |
| Gas-Diesel                     | -                 | 2,300       | 25,700  | 4 475               | -                    | 7.005                             | 4 400               | 113,950                       |
| Gas-Ethanol                    | -                 | 84,000      | 2,900   | 4,475               | -                    | 7,925                             | 1,100               | -                             |
| Gas-Propane                    | -                 | -           | -       | -                   | -                    |                                   |                     |                               |
| Gas-Unleaded                   | <del>-</del>      | 54,200      | 5,500   | 4,800               |                      | 9,975                             | 2,975               | 35,275                        |
| Total Equipment-Gas            | -                 | 140,500     | 34,100  | 9,275               | -                    | 17,900                            | 4,075               | 149,225                       |
| Equipment-Extinguishers        |                   |             |         |                     |                      |                                   |                     |                               |
| Extinguishers-Purchase         | -                 | -           | 25,500  | -                   | -                    | -                                 | -                   | -                             |
| Extinguishers-Repair           | -                 | -           | 500     | -                   | -                    | -                                 | -                   | -                             |
| Exinguishers-Reservice         |                   |             | 1,000   |                     |                      |                                   |                     |                               |
| Total Equipment-Extinguishers  | -                 | -           | 27,000  |                     | -                    | -                                 | -                   |                               |
| Equipment-Miscellaneous Exp    |                   |             |         | 37,700              |                      |                                   | 2,000               | 5,930                         |
| Total Maintenance-Equipment    |                   | 212,950     | 97,831  | 47,488              |                      | 35,900                            | 6,075               | 349,555                       |
| otal Maintenance               | -                 | 231,567     | 180,359 | 185,345             | 1,820,609            | 68,513                            | 6,102               | 817,502                       |

| •   | Concourses |                          |           | Admin-     | Building  | Comm-<br>unication/ | Noise &     | Total<br>Reliever |
|---|------------|--------------------------|-----------|------------|-----------|---------------------|-------------|-------------------|
|   | A-D        | Police                   | Fire      | istration  | Official  | Operations          | Environment | Airports          |
| <u>Other</u>                                |            |                          |           |            |           |                     |             |                   |
| General Insurance                           |            |                          |           |            |           |                     |             |                   |
| Gen Ins-Airport Liability                   | -          | 64,333                   | 47,820    | 30,800     | -         | 2,792               | 1,996       | 72,689            |
| Gen Ins-Property                            | -          | 111,932                  | 83,200    | 53,589     | -         | 4,858               | 3,471       | 126,467           |
| Gen Ins-Crime                               | -          | 2,354                    | 1,750     | 1,126      | -         | 102                 | 72          | 2,661             |
| Gen Ins-Auto/Equipment                      |            | 36,797                   | 27,350    | 17,615     |           | 1,598               | 1,141       | 41,575            |
| Total General Insurance                     | -          | 215,416                  | 160,120   | 103,130    | -         | 9,350               | 6,680       | 243,392           |
| Safety                                      |            |                          |           |            |           |                     |             |                   |
| Safety-Supplies                             | -          | 6,700                    | -         | 67,024     | -         | -                   | -           | 2,600             |
| Safety-Equipment                            |            |                          |           | 7,000      |           |                     |             |                   |
| Total Safety                                | -          | 6,700                    | -         | 74,024     | -         | -                   | -           | 2,600             |
| Medical Information/Supply                  |            |                          |           |            |           |                     |             |                   |
| Medical-Routine Supplies                    | -          | 9,292                    | -         | 200        | -         | -                   | -           | 300               |
| Medical-Emergency Response                  | -          | -                        | 2,500     | -          | -         | -                   | -           | -                 |
| Total Medical Information/Supply            | -          | 9,292                    | 2,500     | 200        |           | -                   | -           | 300               |
| Rentals                                     |            |                          |           |            |           |                     |             |                   |
| Rental-Copier                               | -          | -                        | -         | 2,700      | -         | -                   | -           | -                 |
| Rental-Other Equipment                      | -          | _                        | _         | 16,600     | -         | _                   | 300         | -                 |
| Total Rentals                               |            |                          |           | 19,300     |           | -                   | 300         |                   |
| Licenses/Permits                            |            |                          |           |            |           |                     |             |                   |
| Licenses-Autos/Equipment                    | -          | _                        | _         | -          | _         | -                   | -           | -                 |
| Licenses-Environmental                      | _          | _                        | _         | _          | _         | -                   | 2,000       | 4,800             |
| Licenses-Other                              | _          | _                        | _         | _          | 600       | -                   | -           | 950               |
| Total Licenses/Permits                      |            |                          |           |            | 600       | -                   | 2,000       | 5,750             |
| Miscellaneous Expenses                      |            |                          |           |            |           |                     | _,,,,,      | 2,1.22            |
| Misc-Firearm/Equip/Supplies                 | _          | 121,473                  | 25,000    | _          | _         | 30,000              | _           | _                 |
| Misc-Emergency Response                     | _          | 20,750                   | 17,000    | _          | _         | -                   | _           | _                 |
| Misc-Other                                  | -          | 162,985                  | 12,000    | 13,029     | _         | _                   | _           | _                 |
| Misc-Taxes(Petroleum/Use)                   | -          | -                        |           | -          | _         | _                   | _           | 10,791            |
| Total Miscellaneous Expenses                |            | 305,208                  | 54,000    | 13,029     |           | 30,000              |             | 10,791            |
| Capital Assets                              |            | 555,250                  | 34,000    | 10,023     |           | 30,000              |             | 10,751            |
| Minor Equipment/Assets                      |            |                          |           |            |           |                     |             |                   |
| Minor Assets-Tools                          | _          | _                        | 93,000    | _          | _         | 1,164               | _           | _                 |
| Minor Assets-1003 Minor Assets-Office Furn  | _          | 2,893                    | 15,400    | 15,650     | _         | 5,075               | 3,000       | _                 |
| Minor Assets-Computers                      | -          | 2,093                    | 15,400    | 500,000    | _         | 5,075               | 3,000       | -                 |
| Minor Assets-Computers  Minor Assets-Radios | -          | 113,026                  | 51,172    | 30,800     | _         | 50,000              | -           | -                 |
| Minor Assets-Radios Minor Assets-Other      | -          | 48,982                   | 33,000    | 7,500      | 1         | 30,000              | -           | -                 |
| Total Minor Equipment/Assets                |            | <u>48,982</u><br>164,901 | 192,572   | 553,950    | 1         | 56,239              | 3,000       | <del></del>       |
|   |            |                          | 192,572   | 553,950    |           | 56,239              | 3,000       | <del></del>       |
| Total Capital Assets                        |            | 164,901                  |           |            |           |                     |             |                   |
| Total Other                                 | -          | 701,517                  | 409,192   | 763,633    | 601       | 95,589              | 11,980      | 262,833           |
| Grand Total                                 | -          | 17,655,042               | 8,013,246 | 27,743,617 | 4,397,033 | 4,899,017           | 2,595,111   | 6,099,546         |

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#### **Construction Fund**

All capital asset expenditures are within the Construction Fund and are broken down into two categories which are:

- Equipment and Technology Related Expenditures
- Capital Improvement Program Expenditures

Capital asset expenditures relate to the acquisition of assets in which the benefits extend over one or more accounting periods beyond the current period. It is the Commission's policy to amortize the carrying amount of the assets over their estimated useful lives on a straight-line basis by annual depreciation charges to income. Estimated useful lives on depreciable assets are as follows:

Airport improvements and buildings 10 - 40 years Moveable equipment 3 - 15 years

Costs incurred for major improvements are carried in construction in progress until disposition or completion of the related projects. Costs relating to projects not pursued are expensed, while costs relating to completed projects are capitalized. The capitalization threshold for capital assets is \$10,000.

For Capital Improvement Program expenditures, a monthly report of all final payments, including any change orders, are reviewed and approved by the Commission.

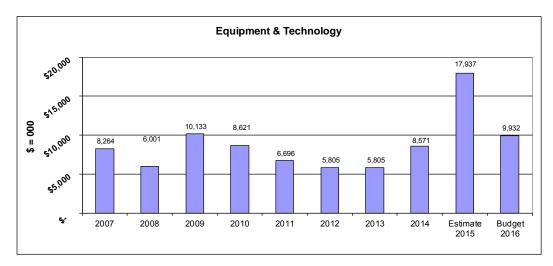
#### **Equipment and Technology Related Expenditures**

Annually MAC completes its capital equipment requests for new and replacement equipment. All technology related capital equipment was also reviewed by the Information Technology (IT) Department. The capital equipment requests in the 2016 budget decreased by approximately \$8.0 million. The primary reasons for the decrease was a 2015 agreement with Delta to purchase its outbound baggage handling system for approximately \$8.0 million (Delta will continue to be responsible for the maintenance of the baggage system).

In 2008, the Commission fully incorporated the changes in the Amendment to the Airline Use and Lease Agreement. This change resulted in a significant modification to the way the Commission acquires capital equipment. In the past, internally generated funds were used to purchase all capital equipment and the resulting depreciation associated with that equipment was charged to the tenants, in particular, the airlines. In the Amendment, this process changed due to elimination of using depreciation and now incorporating the use of various types of debt as a chargeback to the tenants and airlines. Currently, the \$10 million capital equipment budget listed below is funded in two ways. First, those pieces of equipment which are chargeable to the tenants and airlines are now acquired through equipment financing (Notes Payable). The amount of equipment financed for 2016 is approximately \$3.2 million. The terms of these financings is ten years. The principal and interest associated with these equipment financings will be charged back based on the appropriate percentage found in the Airline Use and Lease Agreement resulting in recovery of all or a portion of the total dollars. Lastly, the remaining value of capital equipment (approximately \$6.7 million) will be funded with internally generated funds.

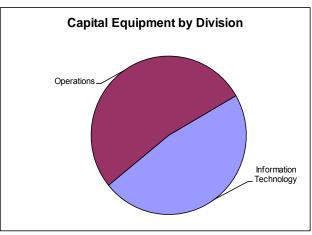
| 2016 Equipment & Technology Budget |    |             |    |           |    |             |            |  |  |  |  |
|------------------------------------|----|-------------|----|-----------|----|-------------|------------|--|--|--|--|
|                                    | 20 | 15 Estimate | 20 | 16 Budget | \$ | Variance    | % Variance |  |  |  |  |
| Equipment & Technology             | \$ | 17,937,216  | \$ | 9,932,406 | \$ | (8,004,810) | -44.6%     |  |  |  |  |

The chart on the next page compares equipment and technology purchases for the past 10 years:



This chart displays the 2016 capital equipment requests by Information Technology (IT) and Operations. In 2016, the Commission allocated more capital dollars to IT than in prior years in order to keep up on technological changes that are occurring in the industry.

The chart below represents the capital equipment requests for 2016 through 2018. As MAC held down expenditures in the past few years, the upcoming years show a larger dollar amount for capital equipment requests as more equipment and technology require updating.



| Capital Equipment Summary           |             |              |              |  |  |  |  |  |  |  |  |
|-------------------------------------|-------------|--------------|--------------|--|--|--|--|--|--|--|--|
| Service Center                      | 2016        | 2017         | 2018         |  |  |  |  |  |  |  |  |
| Executive                           | \$0         | \$0          | \$0          |  |  |  |  |  |  |  |  |
| Information Technology              | 4,713,000   | 210,000      | 500,000      |  |  |  |  |  |  |  |  |
| MSP Airport Operations              | 0           | 0            | 0            |  |  |  |  |  |  |  |  |
| Airside Operations                  | 45,000      | 45,000       | 55,000       |  |  |  |  |  |  |  |  |
| Landside Administration             | 24,000      | 0            | 0            |  |  |  |  |  |  |  |  |
| Fire                                | 737,900     | 557,300      | 303,240      |  |  |  |  |  |  |  |  |
| Police                              | 142,000     | 215,650      | 90,000       |  |  |  |  |  |  |  |  |
| Environment-General                 | 0           | 30,000       | 40,000       |  |  |  |  |  |  |  |  |
| Facilities-Terminal 1               | 212,606     | 0            | 0            |  |  |  |  |  |  |  |  |
| Facilities-Energy Management Center | 40,000      | 0            | 0            |  |  |  |  |  |  |  |  |
| Trades-Electricians                 | 0           | 195,000      | 32,000       |  |  |  |  |  |  |  |  |
| Trades-Painters                     | 325,000     | 0            | 0            |  |  |  |  |  |  |  |  |
| Trades-Carpenters                   | 0           | 0            | 0            |  |  |  |  |  |  |  |  |
| Trades-Plumbers                     | 0           | 0            | 0            |  |  |  |  |  |  |  |  |
| Field Maintenance                   | 2,927,900   | 6,717,050    | 7,349,760    |  |  |  |  |  |  |  |  |
| Reliever-Administration             | 0           | 0            | 35,000       |  |  |  |  |  |  |  |  |
| Relievers-St Paul                   | 500,000     | 1,000,000    | 350,000      |  |  |  |  |  |  |  |  |
| Relievers-Crystal                   | 111,500     | 250,000      | 810,000      |  |  |  |  |  |  |  |  |
| Relievers-Airlake                   | 0           | 250,000      | 35,000       |  |  |  |  |  |  |  |  |
| Relievers-Flying Cloud              | 84,500      | 250,000      | 75,000       |  |  |  |  |  |  |  |  |
| Relievers-Anoka/Blaine              | 36,000      | 250,000      | 75,000       |  |  |  |  |  |  |  |  |
| Relievers-Lake Elmo                 | 33,000      | 30,000       | 750,000      |  |  |  |  |  |  |  |  |
| Total                               | \$9,932,406 | \$10,000,000 | \$10,500,000 |  |  |  |  |  |  |  |  |

The following pages contain details of the Capital Equipment summary for 2016.

Construction Fund

## **Capital Equipment and Technology Projects**

## 79000 Information Technology

| Equipment/Project Name  | Est<br>Life                           | New                                | Rpl                          | Qty            | Individual<br>Price | Trade-in<br>Value | Total     |
|---|---------------------------------------|------------------------------------|------------------------------|----------------|---------------------|-------------------|-----------|
| Enterprise GIS  | 5                                     | х                                  |                              | 1              | \$325,000           | \$0               | \$325,000 |
| Geographic Information Systems (GIS departments at the MAC. This project one single state of the art solution tha function with the entire MAC IT eco-syfacilitate the presentation of spatial dadevices. | will focu<br>t will not<br>stem, bu   | s the GI<br>only inte<br>ut contin | S strate grate ue to         | egy on<br>this |                     |                   |           |
| Enterprise Program Management Solution  | 5                                     | Х                                  |                              | 1              | \$250,000           | \$0               | \$250,000 |
| Design and implement a comprehensimanagement software program with a with the migration of current spreadsh to an online tool. This tool is primarily improvement plan but can be used accompany as well. | phased<br>eets and<br>focused         | approad<br>tracking<br>on the c    | ch begi<br>g docui<br>apital | nning          |                     |                   |           |
| Access Control System (SAACS)<br>Enhancements   | 5                                     | X                                  |                              | 1              | \$255,000           | \$0               | \$255,000 |
| The MSP secure area access control platform for the safe and secure opera current system is over 8 years old and enhancements and upgrades. This indback-end management software as w field hardware.     | ation of o<br>d is in ne<br>cludes ef | our airpo<br>ed of so<br>forts foc | rt. The<br>me<br>used o      | n the          |                     |                   |           |
| Enterprise Collaboration (MACPoint Phase 2)   | 5                                     | x                                  |                              | 1              | \$275,000           | \$0               | \$275,000 |
| Design, document and define a phase systems and technologies that will enformat across various mediums (text, will be aimed at addressing business sharing of ideas, information and reso                 | able staf<br>video, et<br>inefficien  | f to work<br>c.). The              | in an o<br>se solu           | tions          |                     |                   |           |
| Enterprise Integration Platform   | 5                                     | Х                                  |                              | 1              | \$300,000           | \$0               | \$300,000 |
| Data needs to flow through the MAC i manner for access and use by the busintegration / message broker platform MAC's data, ensuring we are leveragi key information.                                      | siness ar<br>allows fo                | reas. A r<br>or real ti            | obust<br>me acc              | ess to         |                     |                   |           |
| Enterprise Reporting and<br>Business Intelligence   | 5                                     | x                                  |                              | 1              | \$250,000           | \$0               | \$250,000 |
| This inititiative supports the need to in   | crease c                              | corporate                          | erepor                       | tina           |                     |                   |           |

Construction Fund

## 79000 Information Technology (Continued)

| Equipment/Project Name  | Est<br>Life   | New  | Rpl   | Qty                            | Individual<br>Price | Trade-in<br>Value | Total     |
|---|---|--|---|--------------------------------|---------------------|-------------------|-----------|
| Enterprise Business Automation and Workflow   | 5   | Х  |   | 1                              | \$300,000           | \$0               | \$300,000 |
| MAC staff spend a great deal of time and based efforts to get approval for travel, a reimbursement for expenses. These task examples could be automated, saving a providing a more quality based process. the necessary tools to begin to implement cases for demonstrating the value of this   | ccess to<br>s as we<br>great do<br>This pro<br>it some  | o syster<br>ell as se<br>eal of st<br>oject wil<br>strateg   | ns,<br>veral o<br>aff time<br>I implei  | ther<br>and                    |                     |                   |           |
| Talent Management/Applicant<br>Tracking   | 5   |  | x   | 1                              | \$100,000           | \$0               | \$100,000 |
| This project is to replace the existing "Ap Application" for Human Resources. This to not only track applicants but add other enhance the entire sourcing, recruitment, process management for the MAC.   | new so<br>functio   | lution w<br>nality th  | ill be ai<br>at will  |                                |                     |                   |           |
| Taxi/Limo Reveue Management System<br>Enhancements (TNC / UBER)   | 5   | Х  |   | 1                              | \$335,000           | \$0               | \$335,000 |
| System to manage and track transportati (TNC) such as Uber or Lyft. Enhance Ma access control for transportation network TNC operations with geo-spatial technology.  | vis to p<br>compa   | rovide ı   | revenue   | e and                          |                     |                   |           |
| Taxi Virtual Dispatching  | 5   | Х  |   | 1                              | \$428,000           | \$0               | \$428,000 |
| To communicate with taxi drivers via mol can be notified to report to the airport.  | bile de   | vices so   | that ca   | ıbs                            |                     |                   |           |
| Call Processing Protocal Software   | 5   | х  |   | 1                              | \$80,000            | \$0               | \$80,000  |
| An emergency dispatch software packagenforcement calltaking offers automated the best public service and patient care. emergency call, the software guides the through the process of collecting vital infobtaining victim status, choosing an apprinstructing the caller with industry standadispatched units arrive at the scene. This more than it support for the software, but personnel, and new implementation of st procedure in the ECC. The products are ACD vendors, and a typical software packagety dispatch center. | tools n<br>During<br>calltake<br>ormatic<br>ropriate<br>ard prote<br>s proje<br>t trainin<br>andard<br>approv | eeded to the country disparent from the disparent cools ure to the coperation of the | o proving section of a section | de<br>an<br>er,<br>, and<br>ch |                     |                   |           |
| Intra Terminal Transportation   | 5   | X  |   | 1                              | \$10,000            | \$0               | \$10,000  |
| Intra terminal transportation for IT is need diverse areas of T1. Currently today our to per week walking the terminal to support applications. They are also required to call equipment (50 lbs+) over long distances, improve efficiency and safety for the team  | eam sp<br>various<br>arry by<br>Transp  | pends 2<br>s system<br>hand he   | 0+ houns and eavy   |                                |                     |                   |           |

\$4,713,000

Construction Fund

# 79000 Information Technology (Continued)

| Est<br>Life                                      | New  | Rpl  | Qty  | Individual<br>Price   | Trade-in<br>Value  | Total   |
|--|--|--|--|---|--|---|
| 5  | Х  |  | 1  | \$750,000   | \$0  | \$750,000   |
| es inclu<br>intenar                              | ide repo   | rting  |  |   |  |   |
| 5  |  | x  | 1  | \$325,000   | \$0  | \$325,000   |
| nsure<br>nclude                                  | end-of-l<br>s compi  |  |  |   |  |   |
| 5  |  | x  | 1  | \$380,000   | \$0  | \$380,000   |
| ated a<br>eb pres<br>lude a<br>essive            | difficult<br>sence. T<br>tier 1 co<br>technol  | to mar<br>his effo<br>ontent<br>ogies t  | ort will<br>o  |   |  |   |
| 5  | х  |  | 1  | \$50,000  | \$0  | \$50,000  |
| aterials<br>aterials<br>ve com<br>e com<br>dware | s - replac<br>s. This to<br>nmunica<br>missione  | cing the<br>col will<br>tion an<br>ers. Thi  | e need<br>d<br>is  |   | <b>V</b> V   |   |
| 5  | х  |  | 1  | \$200,000   | \$0  | \$200,000   |
| mers to<br>create<br>ts and<br>us to<br>en a cu  | o modify<br>is that H<br>a paym<br>takes al<br>overlay<br>ustomer  | their of<br>leartlar<br>ent por<br>I the Po<br>our Ma  | credit<br>nd<br>rtal on<br>CI<br>vis                                 |   |  |   |
| 5  | x  |  | 1  | \$100,000   | \$0  | \$100,000   |
|  |  |  |  |   |  |   |
|  | s mod as included a common state of a common sta | s modules in a sinclude repointenance man 5  use by our airling and common use 5  across multiple atted a difficult atted a difficult atted a difficult atterials - replace atterials. This to a communicate communicate communicate atterials. This to a communicate atterials and takes also us to overlay and takes also us to overlay and acustomer the Mavis. | se modules in JD Edwards include reporting intenance managements.  5 | 5 x 1  separate a difficult to manage eleb presence. This effort will elude a tier 1 content essive technologies to le, social media tie ins, and  5 x 1  separate a difficult to manage eleb presence. This effort will elude a tier 1 content essive technologies to le, social media tie ins, and  5 x 1  station of an online portal for elerials - replacing the need aterials. This tool will eve communication and ecommissioners. This dware costs for tablet lers.  5 x 1  station of an online portal for elerials - replacing the need aterials. This tool will eve communication and ecommissioners. This dware costs for tablet lers.  5 x 1  station of an online portal for elerials - replacing the need aterials. This tool will eve communication and ecommissioners. This dware costs for tablet lers. | Elife New Rpl Qty 9750,000  S modules in JD Edwards include reporting intenance management / 5 | Life New Rpl Qty Price Value  5 x 1 \$750,000 \$0  ss modules in JD Edwards so include reporting intenance management /  5 x 1 \$325,000 \$0  size by our airline partners end-of-life includes computers, discommon use devices.  5 x 1 \$380,000 \$0  across multiple lated a difficult to manage eb presence. This effort will lude a tier 1 content essive technologies to le, social media tie ins, and  5 x 1 \$50,000 \$0  attion of an online portal for atterials - replacing the need atterials. This tool will ve communication and e commissioners. This diverace costs for tablet lers.  5 x 1 \$200,000 \$0  addit card payments over the mers to modify their credit luttion is that Heartland create a payment portal on ts and takes all the PCI rus to overlay our Mavis en a customer accesses it, h Mavis.  5 x 1 \$100,000 \$0  MAC wide AV distribution |

79000 Information Technology Total:

## 82600 Airside Operations

| Equipment/Project Name                                | Est<br>Life | New | Rpl | Qty | Individual<br>Price | I rade-in<br>Value | Total    |
|---|-------------|-----|-----|-----|---------------------|--------------------|----------|
| MSP Drivers' Training Center<br>Furniture/Furnishings | 10          |     | Х   | 1   | \$45,000            | \$0                | \$45,000 |

With the remodeling and expansion of the Drivers Training Center in 2016, additional and replacement furniture/ furnishings are needed. Much of the existing furniture was originally purchased for office use and has not held up to the rigorous wear and tear by the thousands of users who utilize the facility each year. The plan is to add on to the existing classroom and replace the entire testing center, admin area and Firearms Training Center furniture and furnishings. The combined Airside Operations/ECC Back-up Center was completed in 2015. This is the second and final phase of a two-year replacement project.

82600 Airside Operations Total:

\$45,000

#### 83400 Landside-Administration

| Equipment/Project Name                        | Est<br>Life | New | Rpl | Qty | Individual<br>Price | Trade-in<br>Value | Total    |
|---|-------------|-----|-----|-----|---------------------|-------------------|----------|
| 2016 F-150 Pick-up Truck - Parking Management | 5           |     | X   | 1   | \$28,000            | \$4,000           | \$24,000 |

Scheduled replacement of existing parking management contractor minivan (2006 Dodge Caravan) used in critical 24/7/365 facility and revenue control system monitoring, inspection, testing, vehicle inventory/count management and transporting of equipment (cones, signs etc.) used to facilitate parking diversion operations. Vehicle also responds to frequent parking customer requests for assistance.

83400 Landside-Administration Total:

\$24,000

#### 83600 Fire

|                          | Est  | Est |     |     |           | Trade-in |           |
|--------------------------|------|-----|-----|-----|-----------|----------|-----------|
| Equipment/Project Name   | Life | New | Rpl | Qty | Price     | Value    | Total     |
| Structural Pumper/Engine | 20   |     | х   | 1   | \$695,000 | \$2,000  | \$693,000 |

Replacement of 1989 Structural Pumper/Engine (616-1155). New pumper would become a primary response pumper moving the current 2006 primary pumper (616-961) to spare service status allowing routine maintenance and unscheduled repairs to be made to either of the primary pumpers without loss of response capabilities. These Structural Pumper/Engines respond to all structural type incidents, medical emergencies, rescue calls, and aircraft emergencies.

**Staff Vehicle** 7 x 1 \$45,000 \$100 \$44,900

Replacement of 1997 GMC Suburban (616-625) used by Fire Inspector. New vehicle would be assigned to Fire Marshal and current 2007 Ford F-150 (616-975) would be reassigned to Fire Inspector. Both vehicles are used daily for emergency response, travel to and from meetings on site and off airport. Both vehicles can be used for initial command functions on incidents and carry a variety of fire and medical equipment.

83600 Fire Total:

\$737,900

| -  |    | • | _                  |      |
|----|----|---|--------------------|------|
| X/ | 20 | " | $\boldsymbol{\nu}$ | lice |
|    |    |   |                    |      |

| Equipment/Project Name   | Est<br>Life  | New   | Rpl   | Qty                                       | Individual<br>Price | Trade-in<br>Value | Total     |
|--|--|---|---|---|---------------------|-------------------|-----------|
| Mobile Command Center Video Mast Replacement   | 10   |   | Х   | 1   | \$15,000            | \$0               | \$15,000  |
| Replace broken mast and prep for new incident command center vehicle.  | v camer  | as on the   | e mobi  | le  |                     |                   |           |
| Police Vehicle Replacement   | 4  |   | х   | 2   | \$45,000            | \$3,000           | \$87,000  |
| Replacement and outfitting of three (3 patrol and investigative purposes. NC requested for two (2) of these vehicles with DWI forfeiture funds. These vehic 100,000 miles and are recommended and MAC's equipment superintendent   | TE: But<br>b. The the<br>cles have<br>for repla  | dget fun<br>ird will b<br>e in exce                                       | ding is<br>be purc<br>ess of                                  | chased                                    |                     |                   |           |
| Livescan Replacement   | 7  |   | Х   | 1   | \$28,000            | \$0               | \$28,000  |
| The Police Operations Center at T1 has where persons under arrest are booked photographed and fingerprinted to confect the charges against them. The digital reading station which immediate Bureau of Criminal Apprehension (BC will no longer be supported for mainter have contracted with a vendor for new supported by a maintenance agreeme unknown at this time. The estimated conference is a cabinet and safety and the safety are the provided by the safety and the safety are the provided by the safety and the safety are the provided by the safety are the safety | ed and he firm their fingerpool fingerpool fingerpool find the firm the fir | eld. The ir identity inting is mits the arch 20 the BC in device exact co | ey are y and to done of prints 16, this A. Tho es that ost is | on a<br>to the<br>s unit<br>ey<br>will be |                     |                   |           |
| T-3 Replacement Unit   | 6  |   | х   | 1   | \$12,000            | \$0               | \$12,000  |
| Two T-3 electric vehicles have been in These vehicles serve in T1. They are fast officer response. The vehicles ha maintenance costs as they have aged difficult to obtain. One of the existing use at T2. The new unit would be place   | highly v<br>ve incur<br>and par<br>units wo  | isible an<br>red incre<br>ts are be<br>uld be re                          | d allow<br>easing<br>ecomin                                   | v for<br>ng                               |                     |                   |           |
|  |  |   |   |   | 84200 P             | olice Total:      | \$142,000 |

#### 86100 Facilities-Terminal 1

| 86100 Facilities-Terminal 1  |             |          |     |        |                     |                   |           |
|--|-------------|----------|-----|--------|---------------------|-------------------|-----------|
| Equipment/Project Name   | Est<br>Life | New      | Rpl | Qty    | Individual<br>Price | Trade-in<br>Value | Total     |
| Terminal Trash Receptacle and Recycling Containers   | 10          | Х        |     | 1      | \$110,000           |                   | \$110,000 |
| Additional trash and recycling containe<br>Concourse to match the existing throug<br>Terminal 1 - Lindbergh on the non-sec | ghout th    | e remaiı |     |        |                     |                   |           |
| Escalator Step Cleaner   | 12          |          | х   | 1      | \$75,000            | \$0               | \$75,000  |
| Juma Step 100 Escalator Cleaner to re<br>for any trade-in value). For the cleaning<br>extended life of all MSP escalators. |             |          |     | oo old |                     |                   |           |
| Marathon 2yd. Heavy-Duty Compactor RJ225-HD  | 10          |          | Х   | 1      | \$27,606            | \$0               | \$27,606  |
| Replacement Compactor for C-26 area  | ì.          |          |     |        |                     |                   |           |
|  |             |          |     | 86100  | Facilities-Termi    | nal 1 Total:      | \$212,606 |

| 86300 Facilities-Energy | Management Center |
|-------------------------|-------------------|
| occoor admired Energy   | management center |

| Equipment/Project Name  | Est<br>Life | New | Rpl | Qty    | Individual<br>Price | Trade-in<br>Value | Total    |
|---|-------------|-----|-----|--------|---------------------|-------------------|----------|
| Chiller Starter Panel   | 20          |     | Х   | 1      | \$40,000            | \$0               | \$40,000 |
| Chiller starters in the EMC, new parts therefore used and refurbished parts r to maintain chillers. |             |     |     | talled |                     |                   |          |

86300 Facilities-Energy Management Center Total:

\$40,000

## 88100 Trades - Painters

| Equipment/Project Name                 | Est<br>Life | New | Rpl | Qty | Individual<br>Price | Trade-in<br>Value | Total     |
|--|-------------|-----|-----|-----|---------------------|-------------------|-----------|
| MB 260RS Runway Paint Striper Truck    | 20          |     | Х   | 1   | \$325,000           | \$0               | \$325,000 |
| MB 260RS runway paint striper is a rep |             |     |     |     |                     |                   |           |

MB 260RS runway paint striper is a replacement for a 25 year old large capacity paint striper truck.MAC will need to retain old truck to salvage parts for a second old paint truck, so no trade in will be made at this time. A second runway paint truck will be requested in 2017 budget, after which time both trucks will be traded in.

88100 Trades - Painters Total:

\$325,000

#### 89000 Field Maintenance

| Equipment/Project Name   | Est<br>Life | New       | Rpl       | Qty    | Individual<br>Price | Trade-in<br>Value | Total     |
|--|-------------|-----------|-----------|--------|---------------------|-------------------|-----------|
| Pressure washer  | 7           |           | Х         | 1      | \$16,000            | \$0               | \$16,000  |
| Pressure washer equipment to replace equipment that has no value.  | inopera     | ative wa  | sh bay    |        |                     |                   |           |
| 4,000-gallon runway deice truck  | 10          |           | Х         | 1      | \$350,000           | \$5,000           | \$345,000 |
| Replacement runway deice truck.  |             |           |           |        |                     |                   |           |
| Landside plow and sander   | 10          |           | х         | 1      | \$110,000           | \$2,000           | \$108,000 |
| Replacement equipment (F-350 type w roadway/security gate snow removal a                                 |             |           | s) for la | ndside |                     |                   |           |
| Utility dump truck   | 7           |           | х         | 2      | \$40,000            | \$4,000           | \$76,000  |
| Replacement equipment used for routin maintenance operations.  | ne sumn     | ner and   | winter    |        |                     |                   |           |
| Crew-cab pick-up   | 7           |           | х         | 3      | \$36,000            | \$3,000           | \$105,000 |
| Replacement equipment used for routin maintenance operations.  | e summ      | ner and v | winter    |        |                     |                   |           |
| Runway broom   | 10          |           | х         | 1      | \$775,000           | \$20,000          | \$755,000 |
| Replacement runway broom (front-mou winter maintenance operations; existing reliever airport assignment. |             |           |           |        |                     |                   |           |
| Runway sanders   | 10          |           | Х         | 2      | \$200,000           | \$20,000          | \$380,000 |
| Replacement runway sanders used for operations.  | winter n    | naintena  | ance      |        |                     |                   |           |

## 89000 Field Maintenance (Continued)

| Equipment/Project Name   | Est<br>Life           | New                  | Rpl                               | Qty       | Individual<br>Price | Trade-in<br>Value | Total       |
|--|-----------------------|----------------------|-----------------------------------|-----------|---------------------|-------------------|-------------|
| Large field tractor w/plow   | 10                    |                      | Х                                 | 3         | \$240,000           | \$24,000          | \$696,000   |
| Replacement field tractor (JD 7000 se summer and winter maintenance oper   |                       | e) equipr            | ment us                           | sed for   |                     |                   |             |
| Grounds mower  | 5                     |                      | х                                 | 2         | \$45,000            | \$1,600           | \$88,400    |
| Replacement grounds mower used for operations.   | r landsid             | e turf m             | aintena                           | ince      |                     |                   |             |
| Street sweeper   | 5                     |                      | х                                 | 2         | \$105,000           | \$4,000           | \$206,000   |
| Low-clearance street sweeper vehicle maintenance.  | used for              | r parkino            | g ramp                            |           |                     |                   |             |
| High-lift wheel dolly  | 10                    | х                    |                                   | 1         | \$12,000            | \$0               | \$12,000    |
| New equipment to facilitate more effici operations.  | ent Equi              | pment F              | Repair S                          | Shop      |                     |                   |             |
| Riding liquid/solid materials spreader   | 7                     | х                    |                                   | 1         | \$22,500            | \$0               | \$22,500    |
| New equipment to facilitate more effici management operations.   | ent land              | scape a              | nd turf                           |           |                     |                   |             |
| 14-passenger mini-bus  | 10                    | Х                    |                                   | 1         | \$83,000            | \$0               | \$83,000    |
| ADA compliant,14-passenger bus for transportation.   | employe               | ee and M             | IAC gu                            | est       |                     |                   |             |
| Programmable message signs   | 10                    | Х                    |                                   | 2         | \$17,500            | \$0               | \$35,000    |
| Programmable message signs for traf communicate public safety messages   |                       | ol and fo            | or use t                          | 0         |                     |                   |             |
|  |                       |                      |                                   | 890       | 00 Field Mainten    | nance Total:      | \$2,927,900 |
|  |                       |                      |                                   |           |                     |                   |             |
| 90200 Relievers - St. Paul   |                       |                      |                                   |           |                     |                   |             |
| Equipment/Project Name   | Est<br>Life           | New                  | Rpl                               | Qty       | Individual<br>Price | Trade-in<br>Value | Total       |
| Surface Cleaning Vehicle   | 15                    |                      | X                                 | 1         | \$250,000           | \$5,000           | \$245,000   |
| Surface sweeper to remove debris and taxiway, apron and public roadway sureplace a 1991 and 2005 models. New sand from surfaces to minimize wear and components. | rfaces. N<br>v sweep  | New mader would      | chine w<br>d remov                | ould<br>e |                     |                   |             |
| 4x4 Tractor w/Flail Mower  | 15                    |                      | х                                 | 1         | \$184,000           | \$3,000           | \$181,000   |
| Replace a 1990 tractor with 4200 hour new tractor would groom and manicure areas and minimize expense of mainta 4x4 capabilities would allow a tractor to        | e and ma<br>aining an | aintain h<br>aging r | of servi<br>nilly terr<br>machine | ain       | · ,                 | . ,               | . ,         |

Χ

1

\$45,000

\$1,000

\$44,000

4x4 capabilities would allow a tractor to be used year round.

Replacement equipment for high-mileage, high-repair assigned to a

8

Manager Vehicle

reliever airport manager.

## 90200 Relievers - St. Paul (Continued)

| Equipment/Project Name           | Est<br>Life | New | Rpl | Qty | Individual<br>Price | Trade in<br>Value | Total    |
|----------------------------------|-------------|-----|-----|-----|---------------------|-------------------|----------|
| Hydraulic and Fluid Hose Reels - | 25          | Х   |     | 1   | \$30,000            | \$0               | \$30,000 |

Install a hydraulic and fluid reels to manage and maintain equipment. This will improve the efficiency of staff time and management of the fluids. Cleaner process than using funnels and pumps to transport from a 55-gallon barrel to vehicle. More precise distribution of fluids - reduce waste.

90200 Relievers - St. Paul Total:

\$500,000

## 90300 Relievers - Lake Elmo

maintenance repairs.

|                               | Est             |          |     |     | Individual | Trade-in |          |
|-------------------------------|-----------------|----------|-----|-----|------------|----------|----------|
| Equipment/Project Name        | Life            | New      | Rpl | Qty | Price      | Value    | Total    |
| 72-Inch Mower w/o Cab         | 10              |          | Х   | 1   | \$34,000   | \$1,000  | \$33,000 |
| Replace 1994 machine with hig | h hours of oper | ation ar | nd  |     |            |          |          |

90300 Relievers - Lake Elmo Total:

\$33,000

## 90500 Relievers - Flying Cloud

|                        | Est  |     |     |     | Individual | Trade-in |          |
|------------------------|------|-----|-----|-----|------------|----------|----------|
| Equipment/Project Name | Life | New | Rpl | Qty | Price      | Value    | Total    |
| Mower                  | 8    |     |     | 1   | \$85,000   | \$500    | \$84 500 |

This mower will replace a 1994 Toro mower that has outlived its useful life. The new mower will be a wide area mower design with three decks. These mower should be capable of operating one, two or all decks at one time. This equipment replacement will reduce the hours necessary for mowing and decrease the maintenance costs associated with the old Toro mower.

90500 Relievers - Flying Cloud Total:

\$84.500

## 90600 Relievers - Crystal

| Equipment/Drainet Name  | Est<br>Life        | Now                 | Del               | Otre   | Individual        | Trade-in<br>Value | Total     |
|---|--------------------|---------------------|-------------------|--------|-------------------|-------------------|-----------|
| Equipment/Project Name  | Lile               | New                 | Rpl               | Qty    | Price             | value             | Total     |
| Hydraulic and Fluid Hose Reels-<br>Mechanic Shop  | 25                 | Х                   |                   | 1      | \$30,000          | \$0               | \$30,000  |
| Install hydraulic and fluid reels to man. This will improve the efficiency of staff fluids. It's a cleaner process than usin transport from a 55-gallon barrel to a vis more precise and reduces waste. | time and time time | d manaզ<br>s and pւ | gement<br>umps to | of the |                   |                   |           |
| 1-ton Truck with Dump Body This 1-ton dump truck is 23 years old a places. The reliability of this truck is s need of repairs.  |                    |                     |                   |        | \$45,000          | \$3,000           | \$42,000  |
| 72" riding mower (no cab)   | 8                  |                     | Х                 | 1      | \$40,000          | \$500             | \$39,500  |
| This 1994 mower is often in need of rebecoming harder to find.  | epairs. F          | Parts are           | now               |        |                   |                   |           |
|   |                    |                     |                   | 906    | 00 Relievers - Cr | ystal Total:      | \$111,500 |

## 90700 Relievers - Anoka

| Equipment/Project Name           | Est<br>Life | New | Rpl | Qty | Individual<br>Price | Trade-in<br>Value | Total    |
|----------------------------------|-------------|-----|-----|-----|---------------------|-------------------|----------|
| Pull behind 18 foot mower        | 8           |     | Х   | 2   | \$18,500            | \$1,000           | \$36,000 |
| Davida sinar 4005 and 4000 manus | Th          |     | 11  |     |                     |                   |          |

Replacing 1995 and 1998 mowers. These mowers are well used and the maintenance costs are escalating.

90700 Relievers - Anoka Total: \$36,000

Grand Total: \$9,932,406

## **Capital Improvement Program Expenditures**

On December 21, 2015, the Commission adopted the 2016-2022 Capital Improvement Program (CIP). The 7-year CIP relating to construction projects on the Commission's airport system consists of the following elements:

- 1. **2016 Capital Improvement Projects** These are projects that have been reasonably defined for implementation in the upcoming calendar year in this case 2016.
- 2. **2017 Capital Improvement Program** These are projects that have been identified in the second year of the program which have a need or potential need but require further study in order to properly determine the scope, feasibility and cost of the project.
- 3. **2018-2022 Capital Improvement Plan** This encompasses the last five years of the total program and consists of projects that appear to be needed during the period. This portion of the program assists in financial planning and meets the requirements of the Metropolitan Council's Investment Framework.



The projects identified for the Capital Improvement Programs are summarized by year and totaled as follows:

| Capital Improvement Projects                                      |      |          |    |        |          |                |    |                |
|---|------|----------|----|--------|----------|----------------|----|----------------|
| Projects  | 2016 |          |    | 2017   | 20       | 018-2022       |    | Total          |
|   | (\$  | § = 000) |    |        |          |                |    |                |
| MSP End of Life/Replacement Projects                              |      |          |    |        |          |                |    |                |
| Terminal 1 - Lindbergh  |      |          |    |        |          |                |    |                |
| Food Court Elevator Replacement                                   | \$   | 2,000    |    |        |          |                | \$ | 2,000          |
| Passenger Boarding Bridge Replacements                            | \$   | 8,000    | \$ | 8,000  | \$       | 8,000          | \$ | 24,000         |
| Tram Systems Retrofit & Equipment                                 | \$   | 2,000    | \$ | 2,700  | \$       | 3,000          | \$ | 7,700          |
| Recarpeting Program   | \$   | 100      |    | ,      | \$       | 14,000         | \$ | 14,100         |
| Mezzanine HVAC/Air Handling Unit Replacements & Penthouses        | \$   | 16,700   |    |        |          | ,              | \$ | 16,700         |
| Replace Terminal 1 Tug Doors                                      |      |          |    |        | \$       | 600            | \$ | 600            |
| Concourse A/B PCAir Upgrades                                      | \$   | 2,500    |    |        |          |                | \$ | 2,500          |
| Field & Runway  |      | •        |    |        |          |                |    | ,              |
| Runway Planing/Regrooving   | \$   | 1,700    |    |        |          |                | \$ | 1,700          |
| Taxiway S Reconstruction  |      | .,. 00   |    |        | \$       | 7,500          | \$ | 7,500          |
| Taxiway D Reconstruction  |      |          |    |        | \$       | 9,500          | \$ | 9,500          |
| Sanitary Sewer Replacement - 34th Avenue                          |      |          |    |        | \$       | 1,700          | \$ | 1,700          |
| Snow Melter Upgrades/Modifications                                |      |          |    |        | \$       | 1,000          | \$ | 1,000          |
| Sanitary Sewer Replacement - Taxiway R                            |      |          |    |        | \$       | 2,500          | \$ | 2,500          |
| Terminal Roads/Landside   |      |          |    |        | 1        | _,-,           | _  | _,             |
| Lower Level Roadway Rehabilitation                                |      |          | \$ | 200    | \$       | 300            | \$ | 500            |
| Upper Level Roadway Rehabilitation                                |      |          | Ψ  | 200    | \$       | 2,000          | \$ | 2,000          |
| Upper Level Roadway Electrical System Rehabilitation              |      |          |    |        | \$       | 650            | \$ | 650            |
| Parking   |      |          |    |        | Ψ.       | 000            | Ψ  | 000            |
| Parking Ramp Intercom System Replacement                          |      |          |    |        | \$       | 1,000          | \$ | 1,000          |
| Terminal 2 - Humphrey   |      |          |    |        | Ψ        | 1,000          | Ψ  | 1,000          |
| Public Walk Aisle Terrazzo Floor Installation                     |      |          |    |        | r.       | 1 700          | •  | 1 700          |
|   |      |          |    |        | \$       | 1,700<br>2,000 | \$ | 1,700<br>2,000 |
| Recarpeting Program   |      |          |    |        | Φ        | 2,000          | φ  | 2,000          |
| Fire  |      | 050      | _  | 4.000  | _        | 4.500          | _  | 0.050          |
| MSP Campus Fire Alarm System Upgrade/Transition                   | \$   | 850      | \$ | 1,000  | \$       | 4,500          | \$ | 6,350          |
| Airport Rescue/Fire Fighting Station #2                           |      |          |    |        | \$       | 10,750         | \$ | 10,750         |
| MSP End of Life/Replacement Projects-Subtotal                     | \$   | 33,850   | \$ | 11,900 | \$       | 70,700         | \$ | 116,450        |
| MSP Information Technology Projects                               |      |          |    |        |          |                |    |                |
|   |      |          |    |        |          |                |    |                |
| Terminal 1 - Lindbergh  |      |          |    |        | <u>.</u> |                |    |                |
| MAC Public Adress System  | \$   | 1,200    | \$ | 1,100  | \$       | 1,950          | \$ | 4,250          |
| Telecom Relocation & Decommissioning                              | \$   | 1,500    | \$ | 1,500  | \$       | 1,500          | \$ | 4,500          |
| Commission Chambers Telecoil Installation & Audio Visual Upgrades | \$   | 350      |    |        |          |                | \$ | 350            |
| Intelligent Monitoring and Control Systems                        | \$   | 1,500    | \$ | 1,500  | \$       | 6,600          | \$ | 9,600          |
| Fiber Optic Cable Infrastructure Upgrade/Expansion                | \$   | 1,700    | \$ | 1,000  | \$       | 1,800          | \$ | 4,500          |
| Wireless Network Connectivity or Communication                    | \$   | 1,000    | \$ | 1,000  |          |                | \$ | 2,000          |
| MACNet Program  | \$   | 1,000    | \$ | 2,000  | \$       | 5,000          | \$ | 8,000          |
| Distributed Antenna System  | \$   | 5,000    |    |        |          |                | \$ | 5,000          |
| Parking   |      |          |    |        | <u>.</u> |                |    |                |
| T1-Lindbergh Intelligent Parking Guidance System                  |      |          |    |        | \$       | 500            | \$ | 500            |
| Police  |      |          |    |        |          |                |    |                |
| iVISN Program   | \$   | 4,000    | \$ | 4,500  | \$       | 13,200         | \$ | 21,700         |
| Card Access Modifications   |      |          | \$ | 850    |          |                | \$ | 850            |
| Passenger Boarding Bridge Card Access Additions                   |      |          | \$ | 1,500  | \$       | 5,500          | \$ | 7,000          |
| MSP Information Technology Projects-Subtotal                      | \$   | 17,250   | \$ | 14,950 | •        | 36,050         | \$ | 68,250         |

| MSP Long Term Comprehensive Plan Projects  Terminal 1 - Lindbergh D-Pod Outbound Baggage System FIS Recheck Operational Improvements MSP Long Term Comprehensive Plan Concourse E Remodeling/Expansion Baggage Claim Expansion | (\$ | 2016<br>S = 000) |     | 2017    | 20  | 18-2022 |          | Total          |
|--|-----|------------------|-----|---------|-----|---------|----------|----------------|
| Terminal 1 - Lindbergh D-Pod Outbound Baggage System FIS Recheck Operational Improvements MSP Long Term Comprehensive Plan Concourse E Remodeling/Expansion  | (\$ | 5 = 000)         |     |         |     |         |          |                |
| Terminal 1 - Lindbergh D-Pod Outbound Baggage System FIS Recheck Operational Improvements MSP Long Term Comprehensive Plan Concourse E Remodeling/Expansion  |     |                  |     |         |     |         |          |                |
| D-Pod Outbound Baggage System FIS Recheck Operational Improvements MSP Long Term Comprehensive Plan Concourse E Remodeling/Expansion   |     |                  |     |         |     |         |          |                |
| FIS Recheck Operational Improvements MSP Long Term Comprehensive Plan Concourse E Remodeling/Expansion   |     |                  |     |         |     |         |          |                |
| MSP Long Term Comprehensive Plan<br>Concourse E Remodeling/Expansion   |     |                  | \$  | 5,000   |     |         | \$       | 5,000          |
| Concourse E Remodeling/Expansion   |     |                  |     |         | \$  | 8,400   | \$       | 8,400          |
|  |     |                  |     |         | \$  | 1,500   | \$       | 1,500          |
| Baggage Claim Expansion  |     |                  |     |         | \$  | 41,500  | \$       | 41,500         |
|  |     |                  | \$  | 33,400  | \$  | 65,100  | \$       | 98,500         |
| Vertical Circulation Improvements  | \$  | 34,200           |     |         | \$  | 25,200  | \$       | 59,400         |
| South Security Exit  |     |                  |     |         | \$  | 4,300   | \$       | 4,300          |
| Ticket Lobby Operational Improvements  |     |                  | \$  | 15,700  | \$  | 55,900  | \$       | 71,600         |
| Checkpoint Expansion   |     |                  |     |         | \$  | 10,500  | \$       | 10,500         |
| Concourse A/G Connector Bridge Phase 1   | \$  | 20,000           |     |         |     |         | \$       | 20,000         |
| East Curbside Upper Level Check in   |     |                  |     |         | \$  | 14,800  | \$       | 14,800         |
| Lower Level Curbside Expansion   |     |                  |     |         | \$  | 12,200  | \$       | 12,200         |
| Armed Forces Service Center Relocation   |     |                  |     |         | \$  | 1,100   | \$       | 1,100          |
| Field & Runway   |     |                  |     |         |     |         |          |                |
| Taxiway C1 Construction  |     |                  |     |         | \$  | 5,500   | \$       | 5,500          |
| Parking  |     |                  |     |         |     | 2,000   |          | 3,000          |
| T1 Parking Ramp - Northwest Drive Grade Separation   | \$  | 15,500           |     |         |     |         | \$       | 15,500         |
| T1 Parking Ramp - Cargo & Stores Building  | \$  | 10,500           |     |         |     |         | \$       | 10,500         |
| T1 Parking Ramp - Roadway & Plaza Relocation   | \$  | 100,000          |     |         |     |         | \$       | 100,000        |
| T1 Parking Ramp - Parking Mgmt Bldg & Revenue Control Systems  | \$  | 24,000           |     |         |     |         | \$       | 24,000         |
|  | Ψ   | 24,000           | \$  | 293,000 |     |         | \$       | 293,000        |
| T1 Parking Ramp - Parking Structure and Auto Rental Facility Orange Ramp Additional Elevators  |     |                  | φ   | 293,000 | \$  | 2,000   | \$       | 2,000          |
|  |     |                  |     |         | Φ   | 2,000   | Φ        | 2,000          |
| Terminal 2 - Humphrey  |     |                  |     |         | _   | 4.000   |          | 4.000          |
| FIS Baggage Claim Improvements   |     |                  |     |         | \$  | 1,000   | \$       | 1,000          |
| North Gate Expansion Design Fees   |     |                  |     |         | \$  | 5,000   | \$       | 5,000          |
| MSP Long Term Comprehensive Plan Projects-Subtotal   | \$2 | 204,200          | \$3 | 347,100 | \$2 | 254,000 | \$       | 805,300        |
| MSP Maintenance/Facility Upgrade Projects  |     |                  |     |         |     |         |          |                |
| mo. mamonanos, asim, opgrado : rejecto   |     |                  |     |         |     |         |          |                |
| Terminal 1 - Lindbergh   |     |                  |     |         |     |         |          |                |
| Restroom Upgrade Program   | \$  | 4,300            | \$  | 4,000   | \$  | 10,000  | \$       | 18,300         |
| Way-Finding Sign Backlighting Replacement  |     |                  | \$  | 1,600   | \$  | 3,200   | \$       | 4,800          |
| Folded Plate Ceiling Repairs   | \$  | 1,100            |     |         | \$  | 26,700  | \$       | 27,800         |
| C-G Connector Improvements   | \$  | 4,500            |     |         |     |         | \$       | 4,500          |
| G Concourse Moving Walks   |     |                  |     |         | \$  | 10,000  | \$       | 10,000         |
| Lighting Infrastructure Technology and Equipment   |     |                  |     |         | \$  | 6,750   | \$       | 6,750          |
| Public Walk Aisle Terrazzo Floor Installation Art Display Areas  | •   | 250              | \$  | 250     | \$  | 8,800   | \$       | 8,800<br>1,750 |
| Terminal Seating Improvements  | \$  | 800              | Φ   | ∠50     | Φ   | 1,250   | \$<br>\$ | 1,750          |
| Ticket Counter Upgrades to ADA   | \$  | 800              |     |         |     |         | \$       | 800            |
| Concourse Service Center Upgrades  | \$  | 500              |     |         |     |         | \$       | 500            |
| Observation Deck Improvements  |     |                  |     |         | \$  | 1,600   | \$       | 1,600          |
| EVIDs/MUFIDs Digital Signs   |     |                  | \$  | 750     |     |         | \$       | 750            |
| Landside Operations Office Reconfiguration   |     |                  | \$  | 150     |     |         | \$       | 150            |
| Airside Operations Center  |     |                  |     |         |     | 1,250   | \$       | 1,250          |
| Energy Management Center   |     |                  |     |         |     |         |          |                |
| Alternative Energy Projects  | \$  | 450              |     |         |     |         | \$       | 450            |
| Energy Savings Program   | \$  | 2,000            |     |         | \$  | 6,000   | \$       | 8,000          |
|  |     |                  |     |         |     |         |          |                |
|  |     |                  |     |         |     |         |          |                |

| Capital Improvement Projects   |     |          |    |        |     |         |    |              |
|--|-----|----------|----|--------|-----|---------|----|--------------|
| Projects   |     | 2016     |    | 2017   | 20  | 18-2022 |    | Total        |
|  | (\$ | S = 000) |    |        |     |         |    |              |
| MSP Maintenance/Facility Upgrade Projects-continued  |     |          |    |        |     |         |    |              |
| Field & Runway   |     |          |    |        |     |         |    |              |
| Runway 12R-30L Tunnel Drainage Improvements - Phase 2  |     |          | \$ | 400    |     |         | \$ | 400          |
| Baggage Quarantine Building  |     |          |    |        | \$  | 1,300   | \$ | 1,300        |
| Airport Operations Area Gate Improvements  |     |          |    |        | \$  | 3,000   | \$ | 3,000        |
| Perimeter Gate Security Improvements - Gates 222 & 269   | \$  | 1,200    |    |        |     |         | \$ | 1,200        |
| Establish Taxiway J  |     |          |    |        | \$  | 150     | \$ | 150          |
| Runway LED Lighting Upgrade  |     |          |    |        | \$  | 8,400   | \$ | 8,400        |
| Runway 4-22 In-Pavement Guard Lights   |     |          |    |        | \$  | 500     | \$ | 500          |
| Taxiway Bravo & Quebec Centerline Lights   |     |          | \$ | 6,800  |     |         | \$ | 6,800        |
| Runway 4 Glide Scope Installation  |     |          | \$ | 1,000  |     |         | \$ | 1,000        |
| Parking  |     |          |    |        |     |         |    |              |
| Parking Ramp Railing Refinishing   |     |          | \$ | 1,000  | \$  | 2,000   | \$ | 3,000        |
| Short Term Parking Redesignation   | \$  | 350      |    |        |     |         | \$ | 350          |
| Terminal 2 - Humphrey  |     |          |    |        |     |         |    |              |
| Skyway to LRT Flooring Installation  |     |          |    |        | \$  | 800     | \$ | 800          |
| Lobby Restrooms  | \$  | 1,800    |    |        |     |         | \$ | 1,800        |
| Curbside Check-in Expansion  | \$  | 300      |    |        |     |         | \$ | 300          |
| Hangars and Other Buildings  |     |          |    |        |     |         |    |              |
| Drivers Training Facility Rehabilitation   | \$  | 550      |    |        |     |         | \$ | 550          |
| Trades/Maintenance Buildings   | •   |          |    |        |     |         |    |              |
| South Field Maintenance Building Wash Bay  |     |          |    |        | \$  | 1,300   | \$ | 1,300        |
| Trades Building Pneumatic Controls Retrofit  | \$  | 400      |    |        | _   | .,000   | \$ | 400          |
| Police   |     |          |    |        |     |         |    |              |
| Safety and Operations Center   |     |          |    |        | \$  | 35,250  | \$ | 35,250       |
| Perimeter Fence Intrusion Detection System   |     |          |    |        | \$  | 3,000   | \$ | 3,000        |
| Fire   |     |          |    |        | Ψ   | 0,000   | Ψ  | 0,000        |
| Campus Fire Protection   |     |          | \$ | 500    | \$  | 1,500   | \$ | 2,000        |
| General Office/Administration  |     |          | Ψ  | 300    | Ψ   | 1,500   | Ψ  | 2,000        |
| Security Enhancements  | \$  | 500      |    |        |     |         | \$ | 500          |
| Building Improvements  | \$  | 500      | \$ | 500    | \$  | 500     | \$ | 1,500        |
| Environment  | Ψ   | 300      | Ψ  | 300    | Ψ   | 300     | Ψ  | 1,500        |
|  | \$  | 200      |    |        |     |         | •  | 200          |
| Mother Lake Stormwater Improvements Runway 12R-30L Glycol Forcemain Environmental Improvements | a a | 300      |    |        | \$  | 1,100   | \$ | 300<br>1,100 |
|  |     |          | \$ | 450    | Ф   | 1,100   | \$ |              |
| Concourses C and G Compactor Canopies Runway 30R Deicing Pad Improvements                      |     |          | Φ  | 450    | \$  | 900     | Ψ  | 450<br>800   |
| T2 Remote Ramp Lot Drainage improvements   |     |          |    |        | \$  | 2,000   | \$ | 2,000        |
| Ground Service Equipment Electrical Charging Stations  | •   | 1,000    |    |        | \$  |         |    | 6,400        |
|  | \$  | 700      |    |        | Ф   | 5,400   | \$ | 700          |
| E85 Tank and Dispenser Modifications Lift Stations at Ponds 1 and 2                            | Ф   | 700      |    |        | \$  | 900     | \$ | 800          |
| LIII SIAUUTS ALFUTUS T ATIU Z  |     |          |    |        | Ф   | 800     | Φ  | 600          |
| MSP Maintenance/Facility Upgrade Projects-Subtotal   | \$  | 22,300   | \$ | 17,400 | \$1 | 143,350 | \$ | 183,050      |

| ### MSP Ongoing Maintenance Programs    Terminal 1 - Lindbergh   | 016<br>= 000)<br>1,500<br>1,500<br>2,400<br>1,500<br>1,000<br>500<br>2,500<br>2,000 | \$ \$ \$ \$ \$ \$ \$ \$ \$ \$                            | 1,000<br>1,500<br>2,400<br>1,000<br>2,000<br>3,000<br>500<br>2,500<br>6,500<br>2,150<br>650<br>800 | \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ | 8,000<br>9,500<br>12,100<br>10,000<br>5,000<br>2,700<br>12,800<br>25,000<br>6,300  | \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ | 10,500<br>12,500<br>16,900<br>12,500<br>1,000<br>13,000<br>8,000<br>3,700<br>17,800<br>33,500 |
|--|---|--|--|--|--|--|---|
| Terminal 1 - Lindbergh Telecom Room Equipment Continuity Selectrical Infrastructure Program Semergency Power Upgrades Lower Level Rdwy/Ground Transportation Center Water Infiltration Mitigation Air Handling Unit Replacement Conveyance System Upgrades Plumbing Infrastructure Upgrade Program Semengency Power Upgrades Plumbing Infrastructure Upgrade Program Serminal Building Remediation Program Semengency Each Seling/Repair Semengency System Upgrade Program Serminal Building Remediation Program Semengy Management Center EMC Plant Upgrades Terminals 1 & 2 Field & Runway Airside Bituminous Rehabilitation/Electrical Construction Pavement Joint Sealing/Repair Sement Joint Sealing/Repair Miscellaneous Airfield Construction Terminal Roads/Landside Tunnel/Bridge Rehabilitation Sparking Terminals 1 & 2 Parking Structure Rehabilitation Sparking Terminals 1 & 2 Parking Structure Rehabilitation Senadway Fixture Refurbishment Hangars and Other Buildings MSP Campus Building Roof Replacements Campus Building Rehabilitation Program Campus Parking Lots Reconstruction  MSP Ongoing Maintenance Programs-Subtotal  MSP Noise Mitigation Projects Noise Mitigation Consent Decree Amendment   | 1,500<br>1,500<br>2,400<br>1,500<br>1,000<br>500<br>2,500<br>2,000                  | \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$             | 1,500<br>2,400<br>1,000<br>2,000<br>3,000<br>500<br>2,500<br>6,500<br>500                          | \$<br>\$<br>\$<br>\$<br>\$<br>\$<br>\$                   | 9,500<br>12,100<br>10,000<br>11,000<br>5,000<br>2,700<br>12,800<br>25,000<br>6,300 | \$ \$ \$ \$ \$ \$ \$                         | 12,500<br>16,900<br>12,500<br>1,000<br>13,000<br>8,000<br>3,700<br>17,800<br>33,500           |
| Terminal 1 - Lindbergh  Telecom Room Equipment Continuity  \$ Electrical Infrastructure Program  \$ Terminal Miscellaneous Modifications  Emergency Power Upgrades  Lower Level Rdwy/Ground Transportation Center Water Infiltration Mitigation  Air Handling Unit Replacement  Conveyance System Upgrades  Plumbing Infrastructure Upgrade Program  \$ Terminal Building Remediation Program  \$ Concourse G Rehabilitation  Emergy Management Center  EMC Plant Upgrades Terminals 1 & 2  Field & Runway  Airside Bituminous Rehabilitation/Electrical Construction  Pavement Joint Sealing/Repair  Miscellaneous Airfield Construction  Terminal Roads/Landside  Tunnel/Bridge Rehabilitation  \$ Parking  Terminals 1 & 2 Parking Structure Rehabilitation  \$ Public Areas/Roads  Landside Pavement Rehabilitation  \$ Roadway Fixture Refurbishment  Hangars and Other Buildings  MSP Campus Building Roof Replacements  \$ Campus Building Renabilitation Program  \$ Campus Parking Lots Reconstruction  MSP Ongoing Maintenance Programs-Subtotal  MSP Noise Mitigation Projects  Noise Mitigation Consent Decree Amendment   | 1,500<br>2,400<br>1,500<br>1,000<br>500<br>2,500<br>2,000                           | \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$             | 1,500<br>2,400<br>1,000<br>2,000<br>3,000<br>500<br>2,500<br>6,500<br>500                          | \$<br>\$<br>\$<br>\$<br>\$<br>\$<br>\$                   | 9,500<br>12,100<br>10,000<br>11,000<br>5,000<br>2,700<br>12,800<br>25,000<br>6,300 | \$ \$ \$ \$ \$ \$ \$                         | 12,500<br>16,900<br>12,500<br>1,000<br>13,000<br>8,000<br>3,700<br>17,800<br>33,500           |
| Telecom Room Equipment Continuity  Electrical Infrastructure Program  \$ Terminal Miscellaneous Modifications  Emergency Power Upgrades  Lower Level Rdwy/Ground Transportation Center Water Infiltration Mitigation  Air Handling Unit Replacement  Conveyance System Upgrades  Plumbing Infrastructure Upgrade Program  \$ Terminal Building Remediation Program  \$ Concourse G Rehabilitation  Energy Management Center  EMC Plant Upgrades Terminals 1 & 2  Field & Runway  Airside Bituminous Rehabilitation/Electrical Construction  Pavement Joint Sealing/Repair  \$ Miscellaneous Airfield Construction  Terminal Roads/Landside  Tunnel/Bridge Rehabilitation  \$ Parking  Terminals 1 & 2 Parking Structure Rehabilitation  \$ Public Areas/Roads  Landside Pavement Rehabilitation  \$ Roadway Fixture Refurbishment  Hangars and Other Buildings  MSP Campus Building Roof Replacements  \$ Campus Building Rehabilitation Program  \$ Campus Parking Lots Reconstruction  MSP Ongoing Maintenance Programs-Subtotal  **MSP Noise Mitigation Projects  Noise Mitigation Consent Decree Amendment   | 1,500<br>2,400<br>1,500<br>1,000<br>500<br>2,500<br>2,000                           | \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$             | 1,500<br>2,400<br>1,000<br>2,000<br>3,000<br>500<br>2,500<br>6,500<br>500                          | \$<br>\$<br>\$<br>\$<br>\$<br>\$<br>\$                   | 9,500<br>12,100<br>10,000<br>11,000<br>5,000<br>2,700<br>12,800<br>25,000<br>6,300 | \$ \$ \$ \$ \$ \$ \$                         | 12,500<br>16,900<br>12,500<br>1,000<br>13,000<br>8,000<br>3,700<br>17,800<br>33,500           |
| Telecom Room Equipment Continuity  Electrical Infrastructure Program  \$ Terminal Miscellaneous Modifications  Emergency Power Upgrades  Lower Level Rdwy/Ground Transportation Center Water Infiltration Mitigation  Air Handling Unit Replacement  Conveyance System Upgrades  Plumbing Infrastructure Upgrade Program  \$ Terminal Building Remediation Program  \$ Concourse G Rehabilitation  Energy Management Center  EMC Plant Upgrades Terminals 1 & 2  Field & Runway  Airside Bituminous Rehabilitation/Electrical Construction  Pavement Joint Sealing/Repair  \$ Miscellaneous Airfield Construction  Terminal Roads/Landside  Tunnel/Bridge Rehabilitation  \$ Parking  Terminals 1 & 2 Parking Structure Rehabilitation  \$ Public Areas/Roads  Landside Pavement Rehabilitation  \$ Roadway Fixture Refurbishment  Hangars and Other Buildings  MSP Campus Building Roof Replacements  \$ Campus Building Rehabilitation Program  \$ Campus Parking Lots Reconstruction  MSP Ongoing Maintenance Programs-Subtotal  **MSP Noise Mitigation Projects  Noise Mitigation Consent Decree Amendment   | 1,500<br>2,400<br>1,500<br>1,000<br>500<br>2,500<br>2,000                           | \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$             | 1,500<br>2,400<br>1,000<br>2,000<br>3,000<br>500<br>2,500<br>6,500<br>500                          | \$<br>\$<br>\$<br>\$<br>\$<br>\$<br>\$                   | 9,500<br>12,100<br>10,000<br>11,000<br>5,000<br>2,700<br>12,800<br>25,000<br>6,300 | \$ \$ \$ \$ \$ \$ \$                         | 12,500<br>16,900<br>12,500<br>1,000<br>13,000<br>8,000<br>3,700<br>17,800<br>33,500           |
| Electrical Infrastructure Program Terminal Miscellaneous Modifications Emergency Power Upgrades Lower Level Rdwy/Ground Transportation Center Water Infiltration Mitigation Air Handling Unit Replacement Conveyance System Upgrades Plumbing Infrastructure Upgrade Program \$ Terminal Building Remediation Program \$ Concourse G Rehabilitation Energy Management Center EMC Plant Upgrades Terminals 1 & 2 Field & Runway Airside Bituminous Rehabilitation/Electrical Construction Pavement Joint Sealing/Repair Miscellaneous Airfield Construction Terminal Roads/Landside Tunnel/Bridge Rehabilitation \$ Parking Terminals 1 & 2 Parking Structure Rehabilitation \$ Public Areas/Roads Landside Pavement Rehabilitation \$ Roadway Fixture Refurbishment Hangars and Other Buildings MSP Campus Building Roof Replacements Campus Building Rehabilitation Program \$ Campus Parking Lots Reconstruction  MSP Ongoing Maintenance Programs-Subtotal  MSP Noise Mitigation Consent Decree Amendment   | 1,500<br>2,400<br>1,500<br>1,000<br>500<br>2,500<br>2,000                           | \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$             | 1,500<br>2,400<br>1,000<br>2,000<br>3,000<br>500<br>2,500<br>6,500<br>500                          | \$<br>\$<br>\$<br>\$<br>\$<br>\$<br>\$                   | 9,500<br>12,100<br>10,000<br>11,000<br>5,000<br>2,700<br>12,800<br>25,000<br>6,300 | \$ \$ \$ \$ \$ \$ \$                         | 12,500<br>16,900<br>12,500<br>1,000<br>13,000<br>8,000<br>3,700<br>17,800<br>33,500           |
| Terminal Miscellaneous Modifications  Emergency Power Upgrades  Lower Level Rdwy/Ground Transportation Center Water Infiltration Mitigation Air Handling Unit Replacement  Conveyance System Upgrades  Plumbing Infrastructure Upgrade Program  Terminal Building Remediation Program  \$ Concourse G Rehabilitation  Energy Management Center  EMC Plant Upgrades Terminals 1 & 2  Field & Runway  Airside Bituminous Rehabilitation/Electrical Construction  Pavement Joint Sealing/Repair  Miscellaneous Airfield Construction  Terminal Roads/Landside  Tunnel/Bridge Rehabilitation  \$ Parking  Terminals 1 & 2 Parking Structure Rehabilitation  \$ Public Areas/Roads  Landside Pavement Rehabilitation  \$ Roadway Fixture Refurbishment  Hangars and Other Buildings  MSP Campus Building Roof Replacements  Campus Building Rehabilitation Program  \$ Campus Parking Lots Reconstruction  MSP Ongoing Maintenance Programs-Subtotal  **MSP Noise Mitigation Projects  Noise Mitigation Consent Decree Amendment  | 2,400<br>1,500<br>1,000<br>500<br>2,500<br>2,000                                    | \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ | 2,400<br>1,000<br>2,000<br>3,000<br>500<br>2,500<br>6,500<br>500                                   | \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ | 12,100<br>10,000<br>11,000<br>5,000<br>2,700<br>12,800<br>25,000<br>6,300          | \$ \$ \$ \$ \$ \$                            | 16,900<br>12,500<br>1,000<br>13,000<br>8,000<br>3,700<br>17,800<br>33,500                     |
| Emergency Power Upgrades  Lower Level Rdwy/Ground Transportation Center Water Infiltration Mitigation Air Handling Unit Replacement Conveyance System Upgrades Plumbing Infrastructure Upgrade Program \$ Terminal Building Remediation Program \$ Concourse G Rehabilitation \$ Energy Management Center EMC Plant Upgrades Terminals 1 & 2 Field & Runway Airside Bituminous Rehabilitation/Electrical Construction Pavement Joint Sealing/Repair Miscellaneous Airfield Construction Terminal Roads/Landside Tunnel/Bridge Rehabilitation \$ Parking Terminals 1 & 2 Parking Structure Rehabilitation \$ Public Areas/Roads Landside Pavement Rehabilitation \$ Roadway Fixture Refurbishment \$ Hangars and Other Buildings MSP Campus Building Roof Replacements \$ Campus Building Rehabilitation Program \$ Campus Parking Lots Reconstruction  \$ MSP Ongoing Maintenance Programs-Subtotal  \$ MSP Noise Mitigation Projects Noise Mitigation Consent Decree Amendment  | 1,500<br>1,000<br>500<br>2,500<br>2,000   | \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ | 2,000<br>3,000<br>500<br>2,500<br>6,500<br>500<br>2,150<br>650                                     | \$<br>\$<br>\$<br>\$<br>\$                               | 10,000<br>11,000<br>5,000<br>2,700<br>12,800<br>25,000<br>6,300<br>2,100           | \$ \$ \$ \$                                  | 12,500<br>1,000<br>13,000<br>8,000<br>3,700<br>17,800<br>33,500                               |
| Lower Level Rdwy/Ground Transportation Center Water Infiltration Mitigation Air Handling Unit Replacement Conveyance System Upgrades Plumbing Infrastructure Upgrade Program \$ Terminal Building Remediation Program \$ Concourse G Rehabilitation \$ Energy Management Center EMC Plant Upgrades Terminals 1 & 2 Field & Runway Airside Bituminous Rehabilitation/Electrical Construction Pavement Joint Sealing/Repair Miscellaneous Airfield Construction Terminal Roads/Landside Tunnel/Bridge Rehabilitation \$ Parking Terminals 1 & 2 Parking Structure Rehabilitation \$ Public Areas/Roads Landside Pavement Rehabilitation \$ Roadway Fixture Refurbishment \$ Hangars and Other Buildings MSP Campus Building Roof Replacements Campus Building Rehabilitation Program \$ Campus Parking Lots Reconstruction \$ MSP Ongoing Maintenance Programs-Subtotal \$ MSP Noise Mitigation Projects Noise Mitigation Consent Decree Amendment   | 1,000<br>500<br>2,500<br>2,000  | \$<br>\$<br>\$<br>\$<br>\$                               | 2,000<br>3,000<br>500<br>2,500<br>6,500<br>500<br>2,150<br>650                                     | \$<br>\$<br>\$<br>\$<br>\$                               | 11,000<br>5,000<br>2,700<br>12,800<br>25,000<br>6,300                              | \$ \$ \$                                     | 1,000<br>13,000<br>8,000<br>3,700<br>17,800<br>33,500   |
| Air Handling Unit Replacement Conveyance System Upgrades Plumbing Infrastructure Upgrade Program \$ Terminal Building Remediation Program \$ Concourse G Rehabilitation \$ Energy Management Center EMC Plant Upgrades Terminals 1 & 2 Field & Runway Airside Bituminous Rehabilitation/Electrical Construction Pavement Joint Sealing/Repair \$ Miscellaneous Airfield Construction Terminal Roads/Landside Tunnel/Bridge Rehabilitation \$ Parking Terminals 1 & 2 Parking Structure Rehabilitation \$ Public Areas/Roads Landside Pavement Rehabilitation \$ Roadway Fixture Refurbishment \$ Hangars and Other Buildings MSP Campus Building Roof Replacements Campus Building Rehabilitation Program \$ Campus Parking Lots Reconstruction \$ MSP Ongoing Maintenance Programs-Subtotal \$ MSP Noise Mitigation Projects Noise Mitigation Consent Decree Amendment  | 500<br>2,500<br>2,000   | \$<br>\$<br>\$<br>\$                                     | 3,000<br>500<br>2,500<br>6,500<br>500<br>2,150<br>650  | \$<br>\$<br>\$<br>\$                                     | 5,000<br>2,700<br>12,800<br>25,000<br>6,300  | \$ \$ \$                                     | 13,000<br>8,000<br>3,700<br>17,800<br>33,500  |
| Conveyance System Upgrades Plumbing Infrastructure Upgrade Program \$ Terminal Building Remediation Program \$ Concourse G Rehabilitation \$ Energy Management Center  EMC Plant Upgrades Terminals 1 & 2 Field & Runway Airside Bituminous Rehabilitation/Electrical Construction Pavement Joint Sealing/Repair Miscellaneous Airfield Construction  Terminal Roads/Landside Tunnel/Bridge Rehabilitation \$ Parking Terminals 1 & 2 Parking Structure Rehabilitation \$ Public Areas/Roads Landside Pavement Rehabilitation \$ Roadway Fixture Refurbishment \$ Hangars and Other Buildings  MSP Campus Building Roof Replacements \$ Campus Building Rehabilitation Program \$ Campus Parking Lots Reconstruction  \$ MSP Ongoing Maintenance Programs-Subtotal \$ \$ MSP Noise Mitigation Projects Noise Mitigation Consent Decree Amendment   | 2,500<br>2,000  | \$<br>\$<br>\$<br>\$                                     | 3,000<br>500<br>2,500<br>6,500<br>500<br>2,150<br>650  | \$<br>\$<br>\$<br>\$                                     | 5,000<br>2,700<br>12,800<br>25,000<br>6,300  | \$ \$  | 8,000<br>3,700<br>17,800<br>33,500  |
| Plumbing Infrastructure Upgrade Program  Terminal Building Remediation Program  \$ Concourse G Rehabilitation  Energy Management Center  EMC Plant Upgrades Terminals 1 & 2  Field & Runway  Arside Bituminous Rehabilitation/Electrical Construction  Pavement Joint Sealing/Repair  Miscellaneous Airfield Construction  Terminal Roads/Landside  Tunnel/Bridge Rehabilitation  \$ Parking  Terminals 1 & 2 Parking Structure Rehabilitation  \$ Public Areas/Roads  Landside Pavement Rehabilitation  \$ Roadway Fixture Refurbishment  ### Hangars and Other Buildings  MSP Campus Building Roof Replacements  \$ Campus Building Rehabilitation Program  \$ Campus Parking Lots Reconstruction  *  MSP Ongoing Maintenance Programs-Subtotal  *  MSP Noise Mitigation Projects  Noise Mitigation Consent Decree Amendment   | 2,500<br>2,000  | \$<br>\$<br>\$<br>\$                                     | 500<br>2,500<br>6,500<br>500<br>2,150<br>650   | \$<br>\$<br>\$<br>\$                                     | 2,700<br>12,800<br>25,000<br>6,300<br>2,100  | \$ \$  | 3,700<br>17,800<br>33,500   |
| Terminal Building Remediation Program  Concourse G Rehabilitation  Energy Management Center  EMC Plant Upgrades Terminals 1 & 2  Field & Runway  Airside Bituminous Rehabilitation/Electrical Construction  Pavement Joint Sealing/Repair  Miscellaneous Airfield Construction  Terminal Roads/Landside  Tunnel/Bridge Rehabilitation  Farking  Terminals 1 & 2 Parking Structure Rehabilitation  \$ Public Areas/Roads  Landside Pavement Rehabilitation  \$ Roadway Fixture Refurbishment  ### Hangars and Other Buildings  MSP Campus Building Renabilitation Program  \$ Campus Parking Lots Reconstruction  #### MSP Ongoing Maintenance Programs-Subtotal  #### MSP Noise Mitigation Projects  Noise Mitigation Consent Decree Amendment   | 2,500<br>2,000  | \$<br>\$<br>\$<br>\$                                     | 2,500<br>6,500<br>500<br>2,150<br>650  | \$ \$  | 12,800<br>25,000<br>6,300<br>2,100   | \$ \$  | 17,800<br>33,500  |
| Concourse G Rehabilitation  Energy Management Center  EMC Plant Upgrades Terminals 1 & 2  Field & Runway  Airside Bituminous Rehabilitation/Electrical Construction  Pavement Joint Sealing/Repair  Miscellaneous Airfield Construction  Terminal Roads/Landside  Tunnel/Bridge Rehabilitation  Parking  Terminals 1 & 2 Parking Structure Rehabilitation  \$ Paublic Areas/Roads  Landside Pavement Rehabilitation  \$ Roadway Fixture Refurbishment  Hangars and Other Buildings  MSP Campus Building Rehabilitation Program  \$ Campus Building Rehabilitation Program  \$ \$ Campus Parking Lots Reconstruction  \$ \$ MSP Ongoing Maintenance Programs-Subtotal  \$ \$ \$ MSP Noise Mitigation Projects  Noise Mitigation Consent Decree Amendment  | 2,000   | \$<br>\$<br>\$<br>\$                                     | 500<br>2,150<br>650  | \$ \$  | 25,000<br>6,300<br>2,100   | \$   | 33,500  |
| Emergy Management Center  EMC Plant Upgrades Terminals 1 & 2  Field & Runway  Airside Bituminous Rehabilitation/Electrical Construction  Pavement Joint Sealing/Repair  Miscellaneous Airfield Construction  Terminal Roads/Landside  Tunnel/Bridge Rehabilitation  Parking  Terminals 1 & 2 Parking Structure Rehabilitation  \$ Public Areas/Roads  Landside Pavement Rehabilitation  \$ Roadway Fixture Refurbishment  ### Hangars and Other Buildings  MSP Campus Building Roof Replacements  Campus Building Rehabilitation Program  \$ Campus Parking Lots Reconstruction  #### MSP Ongoing Maintenance Programs-Subtotal  #### MSP Noise Mitigation Projects  Noise Mitigation Consent Decree Amendment   | 650   | \$ \$  | 500<br>2,150<br>650  | \$   | 6,300<br>2,100   | \$   |   |
| EMC Plant Upgrades Terminals 1 & 2  Field & Runway  Airside Bituminous Rehabilitation/Electrical Construction  Pavement Joint Sealing/Repair  Miscellaneous Airfield Construction  Terminal Roads/Landside  Tunnel/Bridge Rehabilitation  Parking  Terminals 1 & 2 Parking Structure Rehabilitation  \$ Public Areas/Roads  Landside Pavement Rehabilitation  \$ Roadway Fixture Refurbishment  ### Hangars and Other Buildings  MSP Campus Building Roof Replacements  Campus Building Rehabilitation Program  \$ Campus Parking Lots Reconstruction  #### MSP Ongoing Maintenance Programs-Subtotal  ###################################   |   | \$   | 2,150<br>650   | \$   | 2,100  |  | 6,800   |
| Airside Bituminous Rehabilitation/Electrical Construction Pavement Joint Sealing/Repair  Miscellaneous Airfield Construction  Terminal Roads/Landside  Tunnel/Bridge Rehabilitation  Parking  Terminals 1 & 2 Parking Structure Rehabilitation  Public Areas/Roads  Landside Pavement Rehabilitation  \$ Roadway Fixture Refurbishment  Hangars and Other Buildings  MSP Campus Building Roof Replacements  Campus Building Rehabilitation Program  \$ Campus Parking Lots Reconstruction  MSP Ongoing Maintenance Programs-Subtotal  MSP Noise Mitigation Projects  Noise Mitigation Consent Decree Amendment   |   | \$   | 2,150<br>650   | \$   | 2,100  |  | 0,800   |
| Airside Bituminous Rehabilitation/Electrical Construction Pavement Joint Sealing/Repair  Miscellaneous Airfield Construction  Terminal Roads/Landside  Tunnel/Bridge Rehabilitation  Parking  Terminals 1 & 2 Parking Structure Rehabilitation  Public Areas/Roads  Landside Pavement Rehabilitation  \$ Roadway Fixture Refurbishment  Hangars and Other Buildings  MSP Campus Building Roof Replacements  Campus Building Rehabilitation Program  \$ Campus Parking Lots Reconstruction  \$ MSP Ongoing Maintenance Programs-Subtotal  MSP Noise Mitigation Projects  Noise Mitigation Consent Decree Amendment  |   | \$   | 650  | <u> </u>   |  | Φ.   |   |
| Pavement Joint Sealing/Repair  Miscellaneous Airfield Construction  Terminal Roads/Landside  Tunnel/Bridge Rehabilitation  Parking  Terminals 1 & 2 Parking Structure Rehabilitation  Public Areas/Roads  Landside Pavement Rehabilitation  \$ Roadway Fixture Refurbishment  Hangars and Other Buildings  MSP Campus Building Roof Replacements  Campus Building Rehabilitation Program  \$ Campus Parking Lots Reconstruction  \$ MSP Ongoing Maintenance Programs-Subtotal  MSP Noise Mitigation Projects  Noise Mitigation Consent Decree Amendment  |   | \$   | 650  | <u> </u>   |  |  |   |
| Miscellaneous Airfield Construction  Terminal Roads/Landside  Tunnel/Bridge Rehabilitation  Parking  Terminals 1 & 2 Parking Structure Rehabilitation  Public Areas/Roads  Landside Pavement Rehabilitation  Roadway Fixture Refurbishment  Hangars and Other Buildings  MSP Campus Building Roof Replacements  Campus Building Rehabilitation Program  \$ Campus Parking Lots Reconstruction  \$ MSP Ongoing Maintenance Programs-Subtotal  MSP Noise Mitigation Projects  Noise Mitigation Consent Decree Amendment  |   |  |  | \$   |  | \$   | 4,250   |
| Terminal Roads/Landside  Tunnel/Bridge Rehabilitation  Parking  Terminals 1 & 2 Parking Structure Rehabilitation  Public Areas/Roads  Landside Pavement Rehabilitation  Roadway Fixture Refurbishment  Hangars and Other Buildings  MSP Campus Building Roof Replacements  Campus Building Rehabilitation Program  \$ Campus Parking Lots Reconstruction  MSP Ongoing Maintenance Programs-Subtotal  MSP Noise Mitigation Projects  Noise Mitigation Consent Decree Amendment  | 100   | \$   | 800  | _  | 3,250  | \$   | 4,550   |
| Tunnel/Bridge Rehabilitation  Parking  Terminals 1 & 2 Parking Structure Rehabilitation  Public Areas/Roads  Landside Pavement Rehabilitation  Roadway Fixture Refurbishment  Hangars and Other Buildings  MSP Campus Building Roof Replacements  Campus Building Rehabilitation Program  \$ Campus Parking Lots Reconstruction  \$ MSP Ongoing Maintenance Programs-Subtotal  MSP Noise Mitigation Projects  Noise Mitigation Consent Decree Amendment  | 100   |  |  | \$   | 1,700  | \$   | 2,500   |
| Parking Terminals 1 & 2 Parking Structure Rehabilitation  Public Areas/Roads  Landside Pavement Rehabilitation  Roadway Fixture Refurbishment  ### Hangars and Other Buildings  MSP Campus Building Roof Replacements  Campus Building Rehabilitation Program  \$ Campus Parking Lots Reconstruction  #### MSP Ongoing Maintenance Programs-Subtotal  #### MSP Noise Mitigation Projects  Noise Mitigation Consent Decree Amendment  | 100   |  |  |  |  |  |   |
| Terminals 1 & 2 Parking Structure Rehabilitation  **Public Areas/Roads**  Landside Pavement Rehabilitation  **Roadway Fixture Refurbishment  **Hangars and Other Buildings**  MSP Campus Building Roof Replacements  Campus Building Rehabilitation Program  \$ Campus Parking Lots Reconstruction  **MSP Ongoing Maintenance Programs-Subtotal**  **MSP Noise Mitigation Projects*  Noise Mitigation Consent Decree Amendment   |   | \$   | 100  | \$   | 500  | \$   | 700   |
| Public Areas/Roads  Landside Pavement Rehabilitation  Roadway Fixture Refurbishment  ### Hangars and Other Buildings  MSP Campus Building Roof Replacements  Campus Building Rehabilitation Program  \$ Campus Parking Lots Reconstruction  #### MSP Ongoing Maintenance Programs-Subtotal  #### MSP Noise Mitigation Projects  Noise Mitigation Consent Decree Amendment  |   |  |  |  |  |  |   |
| Landside Pavement Rehabilitation  Roadway Fixture Refurbishment  ### Hangars and Other Buildings  MSP Campus Building Roof Replacements  Campus Building Rehabilitation Program  \$ Campus Parking Lots Reconstruction  #### MSP Ongoing Maintenance Programs-Subtotal  #### MSP Noise Mitigation Projects  Noise Mitigation Consent Decree Amendment  | 2,500   | \$   | 2,500  | \$   | 13,500   | \$   | 18,500  |
| Roadway Fixture Refurbishment  ### Hangars and Other Buildings  MSP Campus Building Roof Replacements  Campus Building Rehabilitation Program  \$ Campus Parking Lots Reconstruction  #### MSP Ongoing Maintenance Programs-Subtotal  #### MSP Noise Mitigation Projects  Noise Mitigation Consent Decree Amendment  |   |  |  |  |  |  |   |
| Hangars and Other Buildings  MSP Campus Building Roof Replacements  Campus Building Rehabilitation Program  \$ Campus Parking Lots Reconstruction  \$ MSP Ongoing Maintenance Programs-Subtotal  \$ MSP Noise Mitigation Projects  Noise Mitigation Consent Decree Amendment   | 400   | \$   | 400  | \$   | 2,100  | \$   | 2,900   |
| MSP Campus Building Roof Replacements  Campus Building Rehabilitation Program  Campus Parking Lots Reconstruction  ### MSP Ongoing Maintenance Programs-Subtotal  ### MSP Noise Mitigation Projects  Noise Mitigation Consent Decree Amendment   | 125   | \$   | 125  | \$   | 600  | \$   | 850   |
| MSP Campus Building Roof Replacements  Campus Building Rehabilitation Program  \$ Campus Parking Lots Reconstruction  \$ MSP Ongoing Maintenance Programs-Subtotal  \$ MSP Noise Mitigation Projects  Noise Mitigation Consent Decree Amendment  |   |  |  |  |  |  |   |
| Campus Building Rehabilitation Program  \$ Campus Parking Lots Reconstruction  \$ MSP Ongoing Maintenance Programs-Subtotal  MSP Noise Mitigation Projects  Noise Mitigation Consent Decree Amendment  | 1,000   | \$   | 1,000  | \$   | 2,000  | \$   | 4,000   |
| Campus Parking Lots Reconstruction  ### MSP Ongoing Maintenance Programs-Subtotal  ### MSP Noise Mitigation Projects  Noise Mitigation Consent Decree Amendment  | 2,000   | \$   | 1,500  | \$   | 7,500  | \$   | 11,000  |
| MSP Noise Mitigation Projects  Noise Mitigation Consent Decree Amendment   | 650   | \$   | 1,600  | \$   | 3,050  | \$   | 5,300   |
| MSP Noise Mitigation Projects  Noise Mitigation Consent Decree Amendment   | 20,325  | \$   | 31,725   | \$1  | 138,700  | \$   | 190,750   |
| Noise Mitigation Consent Decree Amendment  | 0,020   | _  | 0.,0   | Ψ.   | .00,.00  |  | 100,100   |
|  |   |  |  |  |  |  |   |
| MSP Noise Mitigation Projects-Subtotal \$  |   | \$   | 3,200  | \$   | 19,300   | \$   | 22,500  |
| The free control of the first tendence of tendence o | _   | \$   | 3,200  | \$   | 19,300   | \$   | 22,500  |
|  |   | ~  | -,   |  | ,  |  | ,   |
| MSP Tenant Projects  |   |  |  |  |  |  |   |
| Terminal 1 - Lindbergh   |   |  |  |  |  |  |   |
| Concession Rebids \$   |   | \$   | 1,500  | \$   | 1,500  | \$   | 6,000   |
| Concession Upgrades/Revenue Development \$   | 3,000   | \$   | 200  | \$   | 1,000  | \$   | 1,400   |
| Hangars and Other Buildings  | 3,000<br>200  |  |  |  |  |  |   |
| Freight Building Remodel for DHL   | -   |  | = 000  |  |  | \$   | 5,000   |
| MSP Tenant Projects-Subtotal \$  | -   | \$   | 5,000  |  |  | \$   | 12,400  |

| Capital Improvement Projects   |       |        |    | ear |          |                |     |                              |
|--|-------|--------|----|-----|----------|----------------|-----|------------------------------|
| Projects   |       | 2016   | 2  | 017 | 20       | 18-2022        |     | Total                        |
|  | (\$   | = 000) |    |     |          |                |     |                              |
| Reliever Airports Long Term Comprehensive Plan Projects  | È     |        |    |     |          |                |     |                              |
| St. Paul   |       |        |    |     |          |                |     |                              |
| Long Term Comprehensive Plan   |       |        |    |     | \$       | 100            | \$  | 10                           |
| Lake Elmo  |       |        |    |     |          |                |     |                              |
| Long Term Comprehensive Plan   |       |        |    |     | \$       | 100            | \$  | 10                           |
| Runway 14-32 Replacement   |       |        | \$ | 500 | \$       | 7,000          | \$  | 7,50                         |
| Airfield Modifications   |       |        | ·  |     | \$       | 3,000          | \$  | 3,00                         |
| Airlake  |       |        |    |     |          | ,              |     | ,                            |
| Long Term Comprehensive Plan   |       |        |    |     | \$       | 100            | \$  | 10                           |
| South Building Area Development - Phase 1  |       |        |    |     | \$       | 3,200          | \$  | 3,20                         |
| Flying Cloud   |       |        |    |     |          | -,             |     |                              |
| Long Term Comprehensive Plan   |       |        |    |     | \$       | 100            | \$  | 10                           |
| South Building Area Development  |       |        |    |     | \$       | 600            | \$  | 60                           |
| Electrical Vault Modifications   |       |        |    |     | \$       | 500            | \$  | 50                           |
| Crystal  |       |        |    |     | _        |                | · · |                              |
| Long Term Comprehensive Plan   |       |        |    |     | \$       | 100            | \$  | 10                           |
| Runway 14R-32L & Taxiway E Modifications   |       |        |    |     | \$       | 2,000          | \$  | 2,00                         |
| Anoka County/Blaine  |       |        |    |     | _        | _,000          |     | _,,00                        |
| Long Term Comprehensive Plan   |       |        |    |     | \$       | 100            | \$  | 10                           |
| Building Area Development - Xylite Street Relocation   |       |        |    |     | \$       | 1,000          | \$  | 1,00                         |
| Building Alea Development - Aynte offeet Nelocation  |       |        |    |     | Ψ        | 1,000          | Ψ   | 1,00                         |
| Reliever Airports L-T Comprehensive Plan Projects-Subtot   | al \$ | _      | \$ | 500 | \$       | 17,900         | \$  | 18,400                       |
| Transfer Timporto E i Comprenenci e i idiri i oggoto Cubici  | α, ψ  |        | Ψ  |     | Ψ        | 11,000         | ۳   | 10, 10                       |
| Reliever Airports Maintenance/Facility Upgrade Projects  |       |        |    |     |          |                |     |                              |
| Nellevel All ports maintenance/r aclinty opgrade r rojects   |       |        |    |     |          |                |     |                              |
| St. Paul   |       |        |    |     |          |                |     |                              |
| Joint and Crack Repairs  | \$    | 100    |    |     | \$       | 300            | \$  | 40                           |
| MAC Building Modifications   | \$    | 200    |    |     | \$       | 2,600          | \$  | 2,80                         |
| Runway 14-32 Pavement Rehabilitation   | \$    | 4,000  |    |     |          |                | \$  | 4,00                         |
| Runway 13-31 Pavement Reconstruction   |       |        |    |     | \$       | 4,500          | \$  | 4,50                         |
| Parking Lot/Bayfield Pavement Rehabilitation   |       |        |    |     | \$       | 500            | \$  | 50                           |
| Administration Building Apron Pavement Rehabilitation  |       |        |    |     | \$       | 1,400          | \$  | 1,40                         |
| Airfield Signage/Wind Cone Upgrade   | \$    | 400    |    |     |          |                | \$  | 40                           |
| Roof Repairs/Replacement   |       |        | \$ | 200 |          |                | \$  | 20                           |
| Storm Sewers Improvements - Phase 2  |       |        |    |     | \$       | 1,500          | \$  | 1,50                         |
| Maintenance Building Improvements  |       |        |    |     | \$       | 200            | \$  | 20                           |
| Security Gate Upgrades   | \$    | 250    |    |     |          |                | \$  | 25                           |
| Terminal Sub Drain   |       |        |    |     | \$       | 600            | \$  | 60                           |
| Cold Equipment Storage Building  |       |        |    |     | \$       | 750            | \$  | 75                           |
|  |       |        | 1  |     | \$       | 2,500          | \$  | 2,50                         |
| LED Edge Lighting Upgrades   |       |        |    |     | Ψ        | 2,300          | Ψ   | ,                            |
| LED Edge Lighting Upgrades  Lake Elmo  |       |        |    |     | <u> </u> | 2,300          | Ψ   | ,                            |
| LED Edge Lighting Upgrades  Lake Elmo  Parallel Taxiway Reconstruction   | \$    | 600    |    |     | \$       | 1,200          | \$  |                              |
| LED Edge Lighting Upgrades  Lake Elmo  Parallel Taxiway Reconstruction  Runway 4-22 Pavement Rehabilitation  | \$    | 600    |    |     |          | 1,200<br>4,000 |     | 1,80                         |
| LED Edge Lighting Upgrades  Lake Elmo  Parallel Taxiway Reconstruction  Runway 4-22 Pavement Rehabilitation  Alleyways - South Building Area Pavement Rehabilitation  Materials Storage Building | \$    | 600    |    |     | \$       | 1,200          | \$  | 1,800<br>4,000<br>900<br>200 |

| Capital Improvement Projects                                    |     |        | `   | /ear   |     |         |      |          |
|---|-----|--------|-----|--------|-----|---------|------|----------|
| Projects  |     | 2016   |     | 2017   | 20  | 18-2022 |      | Total    |
| Reliever Airports Maint./Facility Upgrade Projects - Cont.      |     |        |     |        |     |         |      |          |
| Airlake   |     |        |     |        |     |         |      |          |
| Pavement Rehabilitation - Taxiway A Mill/Overlay                | \$  | 400    |     |        |     |         | \$   | 400      |
| Runway 12-30 Extension  |     |        |     |        | \$  | 8,000   | \$   | 8,000    |
| Runway 12-30 Reconstruction                                     |     |        |     |        | \$  | 3,500   | \$   | 3,500    |
| Public Restroom Facility  |     |        |     |        | \$  | 300     | \$   | 300      |
| Plane Wash Pad  |     |        |     |        | \$  | 150     | \$   | 150      |
| Materials Storage Building                                      |     |        |     |        | \$  | 200     | \$   | 200      |
| LED Edge Lighting   |     |        |     |        | \$  | 700     | \$   | 700      |
| Flying Cloud  |     |        |     |        |     |         |      |          |
| Taxiway A - Phase 2 Pavement Rehabilitation                     | \$  | 1,000  |     |        |     |         | \$   | 1,000    |
| Taxiway D Pavement Rehabilitation                               |     |        |     |        | \$  | 600     | \$   | 600      |
| Taxiway E Pavement Rehabilitation                               |     |        |     |        | \$  | 600     | \$   | 600      |
| Alleyways - SE, SW & NE Building Area Pavement Rehabilitation   |     |        | \$  | 700    |     |         | \$   | 700      |
| Equipment Storage Building                                      |     |        | \$  | 2,500  |     |         | \$   | 2,500    |
| Roof Repairs/Replacement  |     |        |     |        | \$  | 100     | \$   | 100      |
| Crystal   |     |        |     |        |     |         |      |          |
| Hangar Demolition   | \$  | 200    |     |        |     |         | \$   | 200      |
| Obstruction Removal   | \$  | 300    |     |        |     |         | \$   | 300      |
| Alleyway Pavement Rehabilitation                                |     |        |     |        | \$  | 1,100   | \$   | 1,100    |
| Taxiway Pavement Rehabilitation                                 |     |        |     |        | \$  | 700     | \$   | 700      |
| Materials Storage Building                                      |     |        | \$  | 200    |     |         | \$   | 200      |
| LED Edge Lighting   |     |        |     |        | \$  | 800     | \$   | 800      |
| Anoka County/Blaine   |     |        |     |        |     |         |      |          |
| Roof Repairs/Replacement  | \$  | 250    |     |        |     |         | \$   | 250      |
| Maintenance Building Improvements                               | \$  | 200    |     |        |     |         | \$   | 200      |
| Taxiway Pavement Reconstruction                                 |     |        | \$  | 500    | \$  | 600     | \$   | 1,100    |
| Alleyway Pavement Reconstruction                                |     |        |     |        | \$  | 2,250   | \$   | 2,250    |
| South Service Road & East Landside Road Pavement Reconstruction |     |        |     |        | \$  | 1,000   | \$   | 1,000    |
| Runway 9-27 and 18-36 Joint and Crack Repairs                   |     |        | \$  | 200    |     |         | \$   | 200      |
| Obstruction Removal   |     |        |     |        | \$  | 100     | \$   | 100      |
| Air Traffic Control Tower Equipment Upgrades                    |     |        |     |        | \$  | 100     | \$   | 100      |
| Materials Storage Building                                      |     |        | \$  | 200    |     |         | \$   | 200      |
| LED Edge Lighting   |     |        |     |        | \$  | 2,500   | \$   | 2,500    |
| Reliever Airports Maint./Facility Upgrade Projects - Subtotal   | \$  | 7,900  | \$  | 4,500  | \$  | 44,450  | \$   | 56,850   |
| MSP Subtotal  | \$3 | 01,125 | \$4 | 32,975 | \$6 | 64,600  | \$1. | ,398,700 |
| Reliever Airports Subtotal                                      | \$  | 7,900  | \$  | 5,000  |     | 62,350  | \$   | 75,250   |
| Total   | \$3 | 09,025 | \$4 | 37,975 | \$7 | 26,950  | \$1  | ,473,950 |

## **2016 Capital Improvement Projects**

As stated above, these are projects that have been reasonably defined for implementation in the upcoming calendar year - in this case 2016. The vast majority of capital projects in the CIP are considered routine projects for a major airport and do not affect the annual operating budget. Any project with a 2016 operating budget impact will be disclosed in the 2016 CIP Funding Table. A description of 2016 capital improvement projects, along with a table with their funding sources, is as shown in the following pages:

# 2016 Capital Improvement Program Narratives Metropolitan Airports Commission

## MSP End of Life/Replacement Projects

#### 10 - Terminal 1- Lindbergh

## Food Court Service Elevator Replacement

\$2,000,000

This project replaces and upgrades the two side-by-side service elevators located in the central food court at Terminal 1-Lindbergh. These elevators are critical to keeping the vendors throughout the airport supplied and are nearing the end of their standard service life. The elevators will be removed, one at a time, in their entirety including cabs, hoist systems, and associated equipment and replaced with all new equipment and cabs that are designed to freight standards.

#### Passenger Boarding Bridge Replacements

\$8,000,000

Project provides for the replacement of jet bridges at Terminal 1. Bridges to be replaced will be determined based on a condition assessment and input from the airlines. Aircraft parking positions will be optimized at the impacted gates and fuel pits adjusted as necessary. Podiums and door openings may also be adjusted to optimize gate hold area. It is assumed fixed walkways may need to be replaced or added to meet ADA slope requirements and all gate hold areas will be upgraded with security doors, card readers, and cameras.

## **T1 Tram Systems Retrofit and Equipment**

\$2,000,000

The MAC Hub and Concourse Tram systems were originally placed into public service in 2001 and 2004, respectively. As part of the installation, the automatic train control system utilized multiple components provided by GE Intelligent Platforms. In late 2011, GE indicated they would discontinue support of selected components prior to the year 2020. This project will replace and upgrade the GE components to Tram Control Systems on both the Hub and Concourse Trams over the course of a three-year program from 2015 to 2017.

Recarpeting Program \$100,000

Starting in the future, a three-year program will replace the end-of-life carpeting in gate hold areas of Terminal 1-Lindbergh. The 2016 work will only replace carpet in select areas of heaviest use and damage.

#### Mezzanine HVAC/AHU Replacement & Penthouses

\$16,700,000

The existing air handling equipment in the East and Center Mezzanine mechanical rooms have reached end of life and are overdue for replacement. In order to provide new equipment, increase energy efficiency, and meet the goals of the Operational Improvements program, this project will replace the equipment in relocated penthouses to be constructed on the north and south ends of the Terminal 1-Lindbergh center mezzanine.

## Concourse A/B PC Air Upgrades

\$2,500,000

The existing PC Air units on the Concourse A and B gates are nearing their end of life and are undersized for the larger aircraft planned for the area. These units provide heating and cooling for an aircraft while parked at the gate in lieu of using power from the aircraft itself. This project will provide new and upsized PC Air units for the 19 gates that will remain in use for the Delta CRJ-900 aircraft.

#### 21 - Field and Runway

## Runway Planing and Regrooving

\$1,700,000

This project provides for planing and re-grooving runway pavement at the Runway 12L-30R / Runway 4-22 intersection to improve surface drainage. In addition, rubber removal will be completed on segments of Runways 12L-30R and 12R-30L.

#### 66 - Fire

## MSP Campus Fire Alarm System Upgrade/Transition

\$850,000

In an effort to improve monitoring reliability and eliminate the existing single point of failure configuration, this multi-year program will include database redundant systems, device controller upgrades and the decentralization of the fire alarm master control equipment.

## **MSP IT Projects**

# 10 - Terminal 1- Lindbergh MAC Public Address System

\$1,200,000

The MAC Public Address System (MACpas) project involves a multi-year overhaul to the system to eliminate discontinued components and replace them to maintain the operation and reliability of this critical system. The current public address system was installed in 1999, provides travelers with over 12,000 messages daily and has exceeded its expected life cycle.

## **Telecom Relocation & Decommissioning**

\$1,500,000

This program involves vacating the current major MAC telecommunications area, constructing a new space and consolidating, relocating and/or replacing equipment (e.g. critical fiber and copper connections) as needed to the new, larger telecommunications room.

#### **Commission Chambers Telecoil Installation & A/V Upgrades**

\$350,000

This project will provide for equal access to amplified audio during Committee and Commission meetings, without identification/request for physical aids, for users of Telecoil-equipped hearing aids. In addition, MAC IT will be upgrading the audio and video equipment in the Commission Chambers. The existing equipment, monitors, and cabling will be replaced with new high definition video switches, display monitors, transmitters, distribution amplifiers and receiver/room controllers. These upgrades will allow the Commission Chambers to integrate with newer models of laptops, mobile devices, and microphones in addition, provide better & more stable picture and sound throughout the chambers.

## **Intelligent Monitoring and Control Systems (IMACS)**

\$1,500,000

This is a continuation of a multi-year program to upgrade all MAC building automation systems to an open architecture protocol so that MAC can bid maintenance and construction contracts more competitively. This project will replace sole-source controllers such as Siemens and Legacy Honeywell with controllers from Honeywell, Circon, Distech, and TAC systems that are LonMark certified products.

#### Fiber Optic Cable Infrastructure Upgrade/Expansion

\$1,700,000

This project provides for the upgrade/installation of air blown fiber optic cable at various airport locations and installation of manhole/duct bank with tube and fiber optic cable. The project also includes fiber modifications, repairs and upgrades as necessary to maintain and improve the fiber infrastructure at MSP. This multi-year program provides for the expansion of cabling infrastructure including replacing materials that don't meet current MAC standards and adding capacity between locations where existing capacity has been consumed.

#### **Wireless Network Connectivity or Communication**

\$1,000,000

This program provides campus-wide wireless network to be implemented in phases. This system will allow remote wireless access to the MAC systems such as Facilities Intelligent Monitoring and Control System (IMACS). The platform will also allow access to data and drawings from the MAC network as well as from remote vehicles on the airfield.

MACNet Program \$1,000,000

The MACNet provides the critical and required infrastructure to support all of the current and future MAC voice, data, and video systems. This includes systems supporting mission-critical applications and systems that are used by airside and landside operations, public safety, airport planning and development, environment and noise, finance and accounting, human resources, and overall MAC administration. This system has been modified over time to support the current systems in place as well as new systems, business, and operational requirements as they have been identified. The current version of MACNet, however, has reached its operational capacity and is not capable of supporting future growth. The upgraded MACNet will be implemented over a number of years to provide the necessary infrastructure to support all next generation systems and applications to be implemented in upcoming years.

## <u>Distributed Antenna System (DAS)</u>

\$5,000,000

The project will focus on the consolidation and implementation of a single cellular Distributed Antenna System (DAS) to be used by all cellular carriers for the MSP campus. This initiative will provide increased cellular signal coverage for airport users and better control of MAC communication facilities by establishing a single communication platform. MSP will not only see a higher level of service for travelers and airport employees but we will realize an improved business model including increased revenue for the MAC.

#### 63 - Police

<u>iViSN Program</u> \$4,000,000

This project is the continuation of the program to systematically replace and integrate the approximately 1800 existing cameras into the new iViSN system and to expand the camera coverage within the terminals. A grant application has been approved by the TSA for 100% of the 2016 project costs.

#### MSP Long Term Comprehensive Plan Projects

## 10 - Terminal 1- Lindbergh

## **Vertical Circulation Improvements**

\$34,200,000

As the first project in the overall T1 Operational Improvements program, this project will remove existing scissors escalators (12 in total) and the original elevators in the north side of the terminal lobby/baggage claim areas and add new high-speed, smart elevators. Escalators that have reached their end of life will be replaced with new escalators in new locations to enhance passenger flows. This year's project will complete the work at the North end of the Ticket Lobby, while the South end is scheduled for 2018/2019.

#### Concourse A/G Connector Bridge Phase 1

\$20,000,000

This project provides for the first phase of a passenger connector bridge between Concourse A and a future extension of Concourse G. This first segment will extend to the new hotel, proposed to be under construction in 2016. It will be designed for an ultimate connection to an extended Concourse G, with space for moving walks to be installed at a later date. The concourse connection will allow the hotel to be connected to the terminal complex over existing roadway systems and expedite the travelers' journey to and from the terminal and hotel. The project also includes vertical circulation, wayfinding, and mechanical and electrical systems in the existing A Rotunda area to provide access to the skyway.

#### 31 - Parking

## T1 Parking Ramp - Northwest Drive Grade Separation

\$15,500,000

The proposed relocation of Outbound Roadway to the east side of the Post Office to accommodate parking ramp expansion will require a Northwest Drive/Outbound Roadway grade separation. Work in this project includes bridge, retaining wall, storm water lift station, utilities, lighting, roadways, and landscape construction. This project also includes widening Northwest Drive adjacent to Building B to allow for two-way traffic along Northwest Drive.

## T1 Parking Ramp - Cargo and Stores Building

\$10,500,000

The existing Delta Cargo and Stores Building, located on the east end of the G Concourse, will be demolished to provide space to relocate the Outbound Roadway and expand the parking ramp. This project will construct a new 25,000 square foot Cargo & Stores Building on the west side of Building B. Delta's cargo and stores operations will be relocated from the existing building to the new facility. The scope of this project will include construction of the new building, utilities, loading dock, and other building appurtenances.

#### T1 Parking Ramp - Roadway and Plaza Relocation

\$100,000,000

This project includes relocating a portion of the Outbound Roadway and associated utilities, modifying the existing public parking entrance, and constructing a new exit plaza to accommodate the parking expansion at Terminal 1. The scope of this project will include existing roadways and facilities demolition, and storm sewer, sanitary piping, electrical, lighting, roadways, retaining walls, new bridge, tunnel, security fencing, blast walls, and landscape construction. This will likely be bid as two separate construction packages.

#### T1 Parking Ramp – Parking Management Building and Revenue Control Systems \$24,000,000

The parking expansion program will provide a new exit plaza just west of Delta Building B. The new exit plaza will include a Parking Management Building, revenue control system, exits booths with associated canopy, electrical and mechanical systems, fiber optic cabling, and landscaping.

## MSP Maintenance/Facility Upgrade Projects

## 10 - Terminal 1- Lindbergh **Restroom Upgrade Program**

\$4,300,000

A study of all restrooms in Terminal 1-Lindbergh was completed in 2010 and a program developed to upgrade/modernize the restrooms at Terminal 1-Lindbergh. From this study, each restroom was prioritized based on its condition. This program will provide for the phased modernization of the T1-Lindbergh restrooms to include upgraded finishes, lighting, air quality, energy saving upgrades, and ADA compliance. This year's project will construct a new restroom in the north end of the main mall area.

## T1 Folded Plate Repairs

\$1,100,000

This program to rehabilitate the existing structure is the next step now that the previously constructed drainage improvements are complete. This year's project will apply the finish/film on the underside of the east and west cantilevers to provide a moisture barrier for the system, allowing vapor to escape from the concrete system. Future projects will remove the existing roof layers, including asbestos material and wood structural pieces, and construct a new roof.

## **C-G Connector Improvements**

\$4.500.000

This project will correct two potential safety issues. In the past, high winds have caused the soffit panels to fall from the underside of the C-G Connector. The panels were temporarily secured and a study was undertaken to review the situation. The study revealed that the soffit panel system is in need of structural enhancements and, in some locations, full replacement. In addition, there is a high pressure steam pipe located 30 feet underground which follows the alignment of this connector. The high pressure steam pipe is leaking and needs to be replaced. As a part of the previously discussed study, a route that will allow better access for inspection and long-term maintenance was found through the C-G connector structure for the replacement of the high pressure steam pipe.

**Art Display Areas** \$250,000

This program is a continuation of the existing program, in partnership with the MSP Foundation, to provide opportunities and space build out for the display of permanent and temporary/rotating art exhibits. This year's project supports vitrines and concourse art displays at Terminal 2-Humphrey and may include digital gallery monitors at both terminals.

## **Terminal Seating Improvements**

\$800,000

This project represents the final phase of seating replacement in T1-Lindbergh to change out public seating to the new standards selected in 2013, including power. This year's work includes: finishing public areas including the Terminal 1-Lindbergh main mall, procuring seating for the remainder of Concourse C, and completing work at rental cars, GTC, east curbside, and the towers.

#### Ticket Counter Upgrades to ADA

\$800.000

This project replaces select ticket lobby and ground transportation center atrium counters. Ticket counters throughout the airport are being or have been upgraded to meet Minnesota's building code and the federal ADA standard.

## **Concourse Service Center Upgrades**

\$500,000

This project will create new prototypical service centers, enhancing the Concourse C (adjacent Gate C3) installation, and looking at additional and innovative ways to provide business users and others work environments to accomplish work outside of crowded gate hold areas. Power, privacy, work surfaces, seating, and conversational arrangement varieties will provide for multi-generational work environments, enhancing the business traveler's experience.

# 13 - Energy Management Center

## **Alternative Energy Projects**

\$450,000

As a part of the proposed Terminal 2-Humphrey solar installation, MAC's team will review design drawings and calculations, and monitor construction as a part of this program.

## **Energy Savings Projects**

\$2,000,000

This ongoing program provides for the implementation of projects that would save the MAC energy costs in its operating budget. Discussions with both Xcel and Centerpoint have identified additional projects that are eligible

for energy saving rebates and will save the MAC additional energy costs. In order to qualify, projects must provide at least a ten-year pay back. This year's project will include lighting at Terminal 1-Lindbergh, Terminal 2-Humphrey, Material Storage Building, GTC, and tram building. It will also include further improvements to the envelope of the Field Maintenance Building and will provide analysis for future energy conservation projects.

#### 21 - Field and Runway

## Perimeter Gate Security Improvements - Gates 222 & 269

\$1,200,000

Gate 222 is located near T2 Humphrey at the end of 34<sup>th</sup> Avenue. In 2007, a new type of security gate was installed to test the effectiveness of this system. The hardened security gate has not been reliable and creates a significant amount of effort from MAC Trades to keep it in working order. This project will install the standard security gate for entrance into the AOA, albeit upgraded with redundant protection. This gate services one of the primary access and highest-used points into and out of the airfield. Gate 269, located in the SW corner of MSP, also requires some minor upgrades to the equipment and alignment of the keypad, which is also included in this project.

## 31 - Parking

#### **T1-Lindbergh Short Term Parking Redesignation**

\$350,000

This project will enhance customer wayfinding and reduce confusion related to short-term parking vs. long-term general parking by renaming and providing new signs for the short term parking areas.

## 36 - Terminal 2-Humphrey

#### **T2 Lobby Restrooms**

\$1,800,000

This project will add restrooms in accordance with MAC's design standards on the first floor of Terminal 2-Humphrey, near Door 1. This will provide appropriate facilities at this end of the terminal and support future build-out of this area.

## **Curbside Check-in Expansion**

\$300,000

This project will increase the curbside check-in facilities at Terminal 2-Humphrey to accommodate a second airline and connect to existing baggage conveyance systems.

#### 46 - Hangars and Other Buildings

#### **Drivers Training Facility Rehabilitation**

\$550.000

The MAC Drivers Training Center (DTC) is located in Building H. This facility is currently planned to remain in Building H for the foreseeable future, and the building requires upgrades to improve the current level of customer service and security. This project will add card access security to exterior doors as well as add a security system to exterior windows and doors. The driver's administration/check-in/licensing area would be remodeled, including repair of roof top equipment, replacement of exterior doors and windows, enlargement of classroom and offices within existing warehouse space, remodel of existing restrooms to be code compliant and ADA accessible, and construction of a new computer room.

#### 56 - Trades/Maintenance Buildings

## **Trades Building Pneumatic Controls Retrofit**

\$400,000

This project upgrades the outdated pneumatic temperature controls at the Trades Building to the IMACS system (Intelligent Monitoring and Control Systems). In the process, it integrates the existing IMACS controls at Trades (including the domestic water meters, the solar heating system and the new cooling equipment) with this new building-wide IMACS system. This project will improve the Trades Building's performance as the MAC's Energy Conservation Development Center, integrate the building with the rest of IMACS for better performance and reliability, and reduce the building's energy consumption to achieve a simple payback in less than 10 years.

#### 70 - General Office/Administration

## **GO Security Enhancements**

\$500,000

As a follow up project to the new lobby security upgrades, this project will provide for cameras at GO building entries along with additional security technologies. The list of potential projects will be compiled and prioritized in early 2016.

#### **G.O. Building Improvements**

\$500,000

Continual maintenance of MAC buildings is necessary for comfort and safety as well as sustainability of the MAC asset. Age and weather contribute to building deterioration, mold and other health issues. The General Office Building, built in the 1960's, has recently experienced a number of window and building issues that need

to be corrected including: window sealing and replacements, curtain wall sealing, roof repairs, and valve replacements. This program will also address replacement of end-of-life finishes as required.

#### 76 - Environment

## **Mother Lake Stormwater Improvements**

\$300,000

This project provides for construction of a settling basin to treat the stormwater before it reaches Mother Lake.

#### **Ground Service Equipment (GSE) Electrical Charging Stations**

\$1,000,000

This project will purchase and install charging stations for electric ground support equipment (GSE). These fast, energy-efficient charging stations allow for simultaneous charging, adjustable charging rates, and automatic shut-off when the GSE are fully charged. The charging stations are to be installed at Terminal 1-Lindbergh for use by Delta GSE. This project fits into the proposed long-term goal of converting all Delta GSE to electric power thereby reducing overall air emissions and noise pollution at MSP from fossil fuel-burning GSE. Delta will pay for electric usage of the charging units.

## **E85 Tank and Dispenser Modifications**

\$700,000

This project provides for the installation of a 6,000 gallon above-ground E85 fuel storage tank and dispenser at the North Fuel Island. Sensors will be integrated into the existing monitoring system. The project also provides for the relocation of the existing E85 dispenser at the South Fuel Island to comply with the fire code. The project assumes the existing above-ground storage tank and dispenser will be reused in the new system layout.

## **MSP Ongoing Maintenance Projects**

## 10 - Terminal 1- Lindbergh

## **Telecommunications Room Equipment Continuity (TREC)**

\$1,500,000

The MAC network (MACNet) carries, along with other information, credit card data collected from the landside parking revenue control system. Merchants like the MAC are required to meet credit card security standards created to protect card holder data. Among these requirements are security standards for the physical locations where MACNet equipment is located. Additionally, the network equipment itself must have added security features to prevent unauthorized network access. This multi-year program addresses these standards by providing security equipment and relevant network hardware for the 150 telecommunications rooms on the MAC campus.

## **Electrical Infrastructure Program**

\$1,500,000

There are 53 electrical substations that serve the Terminal 1-Lindbergh complex. It is imperative that these substations be inspected, cleaned, and upgraded in order to ensure their continued performance. This is a continuation of a multi-year program that began in 2009.

## **Terminal Miscellaneous Modifications**

\$2,400,000

Each year, there is a list of maintenance projects that are beyond the resources of MAC's maintenance and trades staff to accomplish. These projects are prioritized and completed either as a series of contracts or as purchase orders. Typical work includes door replacements, emergency upgrades to mechanical, electrical, plumbing or HVAC systems, loading dock work, etc. The list of potential projects will be compiled and prioritized in early 2016.

## **Emergency Power Upgrades**

\$1,500,000

A study and survey of Terminal 1-Lindbergh transfer switches and emergency lighting was completed in 2008. This year's project is part of a multi-year program that will continue the design and implementation of emergency power and lighting corrective work identified in this study.

#### **Lower Level Roadway/GTC Water Infiltration Mitigation**

\$1,000,000

Water infiltration through the structural concrete slab above the Ground Transportation Center and lower level of Terminal 1-Lindbergh has required the use of buckets and other containers to collect the water. Long-term water infiltration of structural members will result in deterioration of the structural concrete and will shorten the life of the structure. This project will continue the efforts to address infiltration and complete repairs.

#### **Plumbing Infrastructure Upgrades**

\$500.000

In 2010, MAC staff prepared a preliminary study of the reliability and maintainability of the existing plumbing infrastructure. Portions of the existing plumbing infrastructure serving Terminal 1-Lindbergh are over 40 years

old, have systems that are undersized for today's demands, contain isolation valves that are either inaccessible or no longer functional, and utilize aging water meter systems. There are also deteriorated sections of the existing sanitary and storm water systems. This ongoing program was implemented in 2012 to upgrade the plumbing infrastructure system to meet current code requirements and MAC standards. The focus of the 2016 project is to continue the replacement of aging plumbing systems.

## **Terminal Building Remediation**

\$2,500,000

Continual maintenance of the terminal buildings is imperative to passenger comfort and safety as well as sustainability of the MAC asset. Age and weather contribute to building deterioration, mold and other health issues. Building and concourse envelope issues include: curtain wall systems, glazing, sealant repair/replacement, louver repair/replacement, metal panel repair/replacement, and soffit repair/replacement and insulation systems.

## **Concourse G Rehabilitation**

\$2,000,000

This multi-year program will provide operational improvements to the existing concourse over time, including replacing elevators, modifying and replacing structural, electrical and mechanical systems, and making other changes that will be identified through specific master planning efforts beginning in 2016.

## 21 - Field and Runway

## Pavement Joint Sealing/Repair

\$650,000

This is an ongoing program to provide for the resealing of joints, sealing of cracks, and limited surface repairs on existing concrete pavements. The areas scheduled for sealing will be as defined in the overall joint sealing program or as identified by staff inspection in the early spring of each year.

# 26 - Terminal Roads/Landside Tunnel/Bridge Rehabilitation

\$100,000

The MSP Campus has MAC-owned bridges and tunnels. Bridge and tunnel inspections are conducted each year to identify maintenance and repairs which are then implemented in a timely fashion.

#### 31 - Parking

#### T1/T2 Parking Structure Rehabilitation

\$2,500,000

This is an annual program to maintain the integrity of the airport's multi-level parking structures. Projects typically include concrete repair, joint sealant replacement, expansion joint repairs, concrete sealing and lighting improvements.

#### 39 - Public Areas/Roads

#### **Landside Pavement Rehabilitation**

\$400,000

This is an ongoing program to construct or reconstruct bituminous pavements outside of the Air Operations Area (AOA). Inspection of pavements and appurtenances determines what areas are to be prioritized for rehabilitation under each year's project. In 2016, the project will include a mill and overlay of 22<sup>nd</sup> Avenue and E 75<sup>th</sup> Street adjacent to Buildings H and I as well as mill and overlay of Airport Lane and westbound E 72<sup>nd</sup> Street, just south of the Purple Ramp.

#### **Roadway Fixture Refurbishment**

\$125,000

Many of the light poles, clearance restriction boards, sign units, fence sections, and canopies on the airport roadways are in need of repainting and maintenance. This project provides for refurbishment of these fixtures.

#### 46 - Hangars and Other Buildings

## **MSP Campus Building Roof Replacements**

\$1,000,000

A report has been developed within the MAC that evaluates one-half of the roofs every other year. This ongoing program allows these roofs that have been evaluated to be prioritized and programmed for repair. Emergency repairs may also be needed on some roofs; this program will provide dollars for such instances.

## Campus Building Rehabilitation Program

\$2,000,000

Continual maintenance of MAC non-terminal buildings is imperative in providing a stable infrastructure and meeting the MAC's sustainability goals. Age and weather contribute to building deterioration, mold and other health issues. Building envelope issues include curtain wall systems, glazing, sealant repair/replacement, louver repair/replacement, metal panel replacement and/or painting/tuck-pointing, structural repair and insulation systems. This program will also include repair/replacement related to interior issues. This will be the

first year of an annual program to maintain MAC buildings as assets.

## **Campus Parking Lot Reconstructions**

\$650,000

This ongoing program will replace, rehabilitate, and/or reconstruct bituminous and concrete parking lots that belong to MAC. There are over 85.3 acres of parking lots on the MSP campus that need to be replaced or reconstructed over the next several years. This program will systematically make improvements to the parking lots on the campus. In 2016, the project will include pavement patching, utility structure repairs, partial mill and overlay, and a full sealcoat at the Building H and I parking lots.

#### **MSP Tenant Projects**

## 10 - Terminal 1- Lindbergh

**Concessions Rebids** 

\$3,000,000

This four-year program, beginning in 2015, will provide support for required infrastructure to be brought to lease-lines, shell-space for new build-outs, and for other major changes required to implement the concessions rebid programs at Terminal 1-Lindbergh.

## Concessions Upgrades/Revenue Development

\$200,000

This is an annual program to fund miscellaneous upgrades such as finishes, furniture, signage, and/or modified connections to utilities for the concession programs or other revenue generating programs at the airport.

## Reliever Airports Maintenance/Facility Upgrade Projects

#### 81 - St. Paul

## **Joint and Crack Repairs**

\$100.000

Given the extremely poor sub grade materials at this airport, the need for crack repair and joint sealing is critical to maintain pavement strength and pavement life. An inspection of the pavement will be completed to determine the areas most in need of repair.

## **MAC Building Improvements**

\$200,000

This is an ongoing program to provide for facility modifications to ensure continued efficient operation of MAC buildings or modifications necessary to meet the requirements of the tenants. In addition to repairing roof leaks, this year's project will include work to construct an aircraft viewing area for the public.

#### Runway 14-32 Pavement Rehabilitation

\$4.000.000

This year's project will include reconstruction of the north end overlapping portions of Runway 14 and Runway 13. The runway lighting systems will be upgraded and repaired as required. This project will also include safety-related geometric modifications to Taxiway Foxtrot and Taxiway November. The result will be the removal of Taxiway November and re-alignment of Taxiway Foxtrot to reduce risk associated with potential runway incursions and improve overall safety of taxiing aircraft from Runway 13 and Runway 14.

#### Airfield Signage/Wind Cone Upgrade

\$400,000

Portions of the existing airfield signage system are in need of replacement to eliminate old equipment, increase reliability, safety (RSAT), and to stay current with FAA standards. This project will focus on replacing aging signs along Taxiway Delta as well as signs associated with the new designations of the Taxiway Alpha stub connectors. The existing wind cone circuit is in poor condition and will be replaced. This project will also address the replacement of the end of life Runway 14/32 Precision Approach Path Indicator (PAPI) system.

#### **MAC Security Gate Upgrades**

\$250,000

Several of the existing airport security gates are aging and in need of upgrades – total gate system replacement in some cases, specific component replacement in other cases. The gates currently identified for total replacement include the Eaton Street and MAC Equipment Maintenance Building locations. The identification of specific component replacements will be based on system inspection and maintenance records current at the time of the project design, as well as taking into account the age and anticipated service life of the existing gate components.

#### 82 - Lake Elmo

## **Parallel Taxiways Reconstruction**

\$600,000

This project is part of an ongoing effort to rehabilitate aircraft operational areas (runways, taxiways, aprons) through bituminous overlays, seal coats, or, in some instances, reconstruction, to restore the surfaces to a smooth, even condition and improve overall operating conditions. The Lake Elmo Airport suffers from poor subgrade materials, which contribute to the overall deterioration of pavements. This project includes the full-depth reconstruction of the oldest portions of Taxiway Alpha parallel to Runway 14-32.

#### 83 - Airlake

#### Pavement Rehabilitation - Taxiway A Mill/Overlay

\$400,000

This project is part of an ongoing effort to rehabilitate aircraft operational areas (runways, taxiways, aprons) through bituminous overlays, seal coats, or in some instances, reconstruction, to restore the surfaces to a smooth, even condition and improve overall operating conditions. This project includes rehabilitation of portions of Taxiway Alpha.

## 84 - Flying Cloud

## Pavement Rehabilitation (Taxiway A -Phase 2)

\$1,000,000

This is an ongoing program to rehabilitate aircraft operational areas (runways, taxiways, aprons) through bituminous overlays, seal coats, or in some instances, reconstruction, to restore the surfaces to a smooth, even condition and improve overall operating conditions. This project includes the full-depth reconstruction of the portion of Taxiway Alpha which lies west of Runway 18-36, and will include taxiway lighting systems installation.

#### 85 - Crystal

#### **Hangar Demolition (HFI)**

\$200,000

The HFI hangars were inherited by MAC when the tenant failed to pay the lease. A portion of the facility was not maintained for many years and now has structural and mold issues. The cost to rehabilitate and repair this portion of the facility is not justified. This project will demolish that portion of the facility, while maintaining the other two useable hangars.

Obstruction Removals \$300,000

This project will address identification and removal of obstructions to the runway approaches located off of airport property. Typically, the obstructions consist of privately owned trees which must be acquired via individual negotiations with compensation to homeowners.

# 86 - Anoka County - Blaine Roof Repairs/Replacement

\$250,000

This project provides for repair, and in some cases replacement, the roof structures on MAC-owned buildings. This project accounts for identification of the exact type of roof deficiencies as well as completion of the most cost-effective repairs or replacements.

#### **Maintenance Building Improvements**

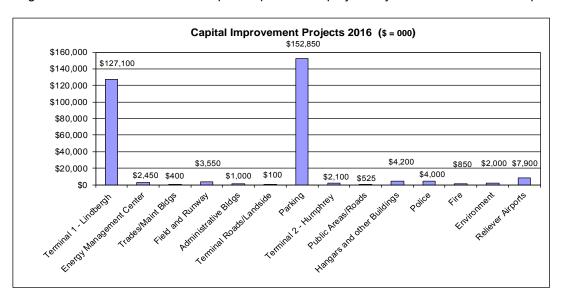
\$200,000

This project provides for facility maintenance to ensure continued efficient operation of MAC buildings, specifically the exterior façade of the MAC Maintenance Building.

Newly Designed Art Space in Terminal 1-Lindbergh

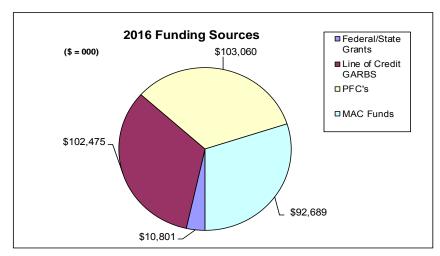


The following chart summarizes the 2016 capital improvement projects by various areas of the airport:



# **2016 Capital Improvement Project Funding Sources**

The following pie chart indicates the funding sources for 2016:



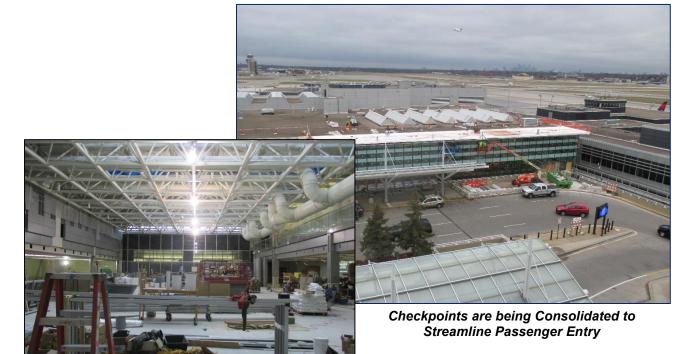


Lake Elmo Airport Reconstruction Project

The tables on the following pages show the funding sources for the 2016 capital improvement projects. A cash flow summary of the CIP will appear later in this section.

| 2016 Capital Improvement Program                          |     |           |       | Funding Source |      |          |    |        |    |         |        | 2016 |  |  |
|---|-----|-----------|-------|----------------|------|----------|----|--------|----|---------|--------|------|--|--|
| (\$ in 000)   |     |           | Feder | al/State       | Dir  | ect Line |    |        |    |         | Budget |      |  |  |
| Projects  | Pro | ject Cost | Grant | s              | or ( | GARBS    | PF | C's    | MA | C Funds | lm     | pact |  |  |
| MSP End of Life/Replacement Projects                      |     |           |       |                |      |          |    |        |    |         |        |      |  |  |
| Terminal 1 - Lindbergh                                    |     |           |       |                |      |          |    |        |    |         |        |      |  |  |
| Food Court Elevator Replacement                           | \$  | 2,000     |       |                |      |          |    |        | \$ | 2,000   |        |      |  |  |
| Passenger Boarding Bridge Replacements                    | \$  | 8,000     | \$    | 1,250          |      |          | \$ | 6,750  | -  | _,      |        |      |  |  |
| Tram Systems Retrofit & Equipment                         | \$  | 2.000     |       | .,             |      |          |    | -,     | \$ | 2.000   |        |      |  |  |
| Recarpeting Program                                       | \$  | 100       |       |                |      |          |    |        | \$ | 100     |        |      |  |  |
| Mezzanine HVAC/Air Handling Unit Replacements             | \$  | 16,700    |       |                |      |          |    |        | \$ | 16,700  |        |      |  |  |
| Concourse A/B PC Air Upgrades                             | \$  | 2,500     |       |                | \$   | 2,500    |    |        | Ψ  | 10,700  | \$     | 50   |  |  |
| Field & Runway  | Ψ   | 2,000     |       |                | T .  | 2,000    |    |        |    |         | Ψ      |      |  |  |
| Runway Planing/Regrooving                                 | \$  | 1.700     |       |                |      |          |    |        | \$ | 1,700   |        |      |  |  |
| Fire  | Ψ   | 1,700     |       |                |      |          |    |        | Ψ  | 1,700   |        |      |  |  |
| MSP Campus Fire Alarm System Upgrade/Transition           | \$  | 850       |       |                |      |          | \$ | 850    |    |         |        |      |  |  |
| γ   |     |           |       |                |      |          | Ċ  |        |    |         |        |      |  |  |
| MSP End of Life/Replacement Projects-Subtotal             | \$  | 33,850    | \$    | 1,250          | \$   | 2,500    | \$ | 7,600  | \$ | 22,500  | \$     | 50   |  |  |
| MSP Information Technology Projects                       |     |           |       |                |      |          |    |        |    |         |        |      |  |  |
| Terminal 1 - Lindbergh                                    |     |           |       |                |      |          |    |        |    |         |        |      |  |  |
| MAC Public Address System                                 | \$  | 1,200     |       |                |      |          |    |        | \$ | 1,200   | \$     | 50   |  |  |
| Telecom Relocation & Decommissioning                      | \$  | 1,500     |       |                |      |          |    |        | \$ | 1,500   |        |      |  |  |
| Commission Chambers Telecoil Install & A-V Upgrades       | \$  | 350       |       |                |      |          |    |        | \$ | 350     |        |      |  |  |
| Intelligent Monitoring and Control Systems                | \$  | 1,500     |       |                |      |          |    |        | \$ | 1,500   | \$     | 25   |  |  |
| Fiber Optic Cable Infrastructure Upgrade/Expansion        | \$  | 1,700     |       |                |      |          |    |        | \$ | 1,700   |        |      |  |  |
| Wireless Network Connectivity or Communication            | \$  | 1,000     |       |                |      |          |    |        | \$ | 1,000   |        |      |  |  |
| MACNet Program  | \$  | 1,000     |       |                |      |          |    |        | \$ | 1,000   |        |      |  |  |
| Distributed Antenna System                                | \$  | 5,000     |       |                | \$   | 5,000    |    |        |    |         | \$     | 106  |  |  |
| Police  |     |           |       |                |      |          |    |        |    |         |        |      |  |  |
| iViSN Program   | \$  | 4,000     | \$    | 4,000          |      |          |    |        |    |         | \$     | 100  |  |  |
| MSP Information Technology Projects-Subtotal              | \$  | 17,250    | \$    | 4,000          | \$   | 5,000    | \$ | -      | \$ | 8,250   | \$     | 281  |  |  |
| MSP Long Term Comprehensive Plan Projects                 |     |           |       |                |      |          |    |        |    |         |        |      |  |  |
| Terminal 1 - Lindbergh                                    |     |           |       |                |      |          |    |        |    |         |        |      |  |  |
| Vertical Circulation Improvements                         | \$  | 34,200    |       |                |      |          | \$ | 34,200 |    |         |        |      |  |  |
| Concourse A/G Connector Bridge Phase 1                    | \$  | 20,000    |       |                |      |          | \$ | 10,000 | \$ | 10,000  |        |      |  |  |
| Parking   |     |           |       |                |      |          |    |        |    |         |        |      |  |  |
| T1 Parking Ramp-Northwest Drive Grade Separation          | \$  | 15,500    |       |                | \$   | 6,975    | \$ | 4,260  | \$ | 4,265   |        |      |  |  |
| T1 Parking Ramp-Cargo & Stores Building                   | \$  | 10,500    |       |                |      |          | \$ | 8,400  | \$ | 2,100   |        |      |  |  |
| T1 Parking Ramp-Roadway & Plaza Relocation                | \$  | 100,000   |       |                | \$   | 64,000   | \$ | 30,000 | \$ | 6,000   |        |      |  |  |
| T1 Parking Ramp-Parking Mgmt. Bldg. & Revenue Control Sys | \$  | 24,000    |       |                | \$   | 24,000   |    |        |    |         |        |      |  |  |
| MSP L-T Comprehensive Plan Projects-Subtotal              | \$  | 204,200   | \$    | -              | \$   | 94,975   | \$ | 86,860 | \$ | 22,365  | \$     |      |  |  |

| 2016 Capital Improvement Program                       |              |        | Funding Source |       |      |       |    |         | 2016 |      |  |  |  |
|--|--------------|--------|----------------|-------|------|-------|----|---------|------|------|--|--|--|
| (\$ in 000) Projects                                   |              |        | Federal/Stat   | е     |      |       |    |         | Вι   | udge |  |  |  |
|  | Project Cost |        | Grants         | GARBS | PFC  | C's   | MA | C Funds | In   | npac |  |  |  |
| MSP Maintenance/Facility Upgrade Program               |              |        |                |       |      |       |    |         |      |      |  |  |  |
| Terminal 1 - Lindbergh                                 |              |        |                |       |      |       |    |         |      |      |  |  |  |
| Restroom Upgrade Program                               | \$           | 4,300  |                |       | \$   | 4,300 |    |         | \$   | 75   |  |  |  |
| Folded Plate Ceiling Repairs                           | \$           | 1,100  |                |       |      |       | \$ | 1,100   |      |      |  |  |  |
| C-G Connector Improvements                             | \$           | 4,500  |                |       |      |       | \$ | 4,500   |      |      |  |  |  |
| Art Display Areas                                      | \$           | 250    |                |       |      |       | \$ | 250     |      |      |  |  |  |
| Terminal Seating Improvements                          | \$           | 800    |                |       |      |       | \$ | 800     |      |      |  |  |  |
| Ticket Counter Upgrades to ADA                         | \$           | 800    |                |       |      |       | \$ | 800     |      |      |  |  |  |
| Concourse Service Center Upgrades                      | \$           | 500    |                |       |      |       | \$ | 500     |      |      |  |  |  |
| Energy Management Center                               |              |        |                |       |      |       |    |         |      |      |  |  |  |
| Alternative Energy Projects                            | \$           | 450    |                |       |      |       | \$ | 450     |      |      |  |  |  |
| Energy Savings Program                                 | \$           | 2,000  |                |       |      |       | \$ | 2,000   |      |      |  |  |  |
| Field and Runway                                       |              |        |                |       |      |       |    |         |      |      |  |  |  |
| Perimeter Gate Security Improvements - Gates 222 & 269 | \$           | 1,200  | \$ 70          | 0     | \$   | 500   |    |         |      |      |  |  |  |
| Parking  |              |        |                |       |      |       |    |         |      |      |  |  |  |
| Short Term Parking Redesignation                       | \$           | 350    |                |       |      |       | \$ | 350     |      |      |  |  |  |
| Terminal 2 - Humphrey                                  |              |        |                |       |      |       |    |         |      |      |  |  |  |
| Lobby Restrooms  | \$           | 1,800  |                |       | \$   | 1,800 |    |         |      |      |  |  |  |
| Curbside Check-in Expansion                            | \$           | 300    |                |       |      |       | \$ | 300     |      |      |  |  |  |
| Hangars and Other Buildings                            |              |        |                |       |      |       |    |         |      |      |  |  |  |
| Drivers Training Facility Rehabilitation               | \$           | 550    |                |       |      |       | \$ | 550     |      |      |  |  |  |
| Trades/Maintenance Buildings                           |              |        |                |       |      |       |    |         |      |      |  |  |  |
| Trades Building Pneumatic Controls Retrofit            | \$           | 400    |                |       |      |       | \$ | 400     |      |      |  |  |  |
| General Office/Administration                          |              |        |                |       |      |       |    |         |      |      |  |  |  |
| Security Enhancements                                  | \$           | 500    |                |       |      |       | \$ | 500     |      |      |  |  |  |
| Building Improvements                                  | \$           | 500    |                |       |      |       | \$ | 500     |      |      |  |  |  |
| Environment  |              |        |                |       |      |       |    |         |      |      |  |  |  |
| Mother Lake Stormwater Improvements                    | \$           | 300    |                |       | \$   | 300   |    |         |      |      |  |  |  |
| Ground Service Equipment Electrical Charging Stations  | \$           | 1,000  |                |       | \$   | 1,000 |    |         |      |      |  |  |  |
| E85 Tank and Dispenser Modifications                   | \$           | 700    |                |       | \$   | 700   |    |         |      |      |  |  |  |
| MSP Maint./Facility Upgrade Program-Subtotal           | \$           | 22,300 | \$ 70          | 0 \$  | - \$ | 8,600 | \$ | 13,000  | \$   | 75   |  |  |  |



| 2016 Capital Improvement Program                                 |      |              |      |           | Fund   | ing | Sour  | се    |    |              |    | 2016  |
|--|------|--------------|------|-----------|--------|-----|-------|-------|----|--------------|----|-------|
| (\$ in 000)  |      | - ! ! O !    | _    | ral/State | 04000  |     | DEOL  |       |    | 0 F I-       |    | ıdget |
| Projects   | Pr   | oject Cost   | Gran | is .      | GARBS  | •   | PFC's | i     | MA | C Funds      | Im | npact |
| MSP Ongoing Maintenance Program                                  |      |              |      |           |        |     |       |       |    |              |    |       |
| Terminal 1 - Lindbergh   |      |              |      |           |        |     |       |       |    |              |    |       |
| Telecom Room Equipment Continuity                                | \$   | 1,500        |      |           |        |     |       |       | \$ | 1,500        |    |       |
| Electrical Infrastructure Program                                | \$   | 1,500        |      |           |        |     |       |       | \$ | 1,500        |    |       |
| Terminal Miscellaneous Modifications                             | \$   | 2,400        |      |           |        |     |       |       | \$ | 2,400        |    |       |
| Emergency Power Upgrades   | \$   | 1,500        |      |           |        |     |       |       | \$ | 1,500        |    |       |
| Lower Level Rdwy/Grd Transp Center Water Infiltration Mitigation | า \$ | 1,000        |      |           |        |     |       |       | \$ | 1,000        |    |       |
| Plumbing Infrastructure Upgrade Program                          | \$   | 500          |      |           |        |     |       |       | \$ | 500          |    |       |
| Terminal Building Remediation Program                            | \$   | 2,500        |      |           |        |     |       |       | \$ | 2,500        |    |       |
| Concourse G Rehabilitation                                       | \$   | 2,000        |      |           |        |     |       |       | \$ | 2,000        |    |       |
| Field and Runway   |      |              |      |           |        |     |       |       |    |              |    |       |
| Pavement Joint Sealing/Repair                                    | \$   | 650          |      |           |        |     |       |       | \$ | 650          |    |       |
| Terminal Roads/Landside  |      |              |      |           |        |     |       |       |    |              |    |       |
| Tunnel/Bridge Rehabilitation                                     | \$   | 100          |      |           |        |     |       |       | \$ | 100          | \$ | 100   |
| Parking  |      |              |      |           |        |     |       |       | _  |              |    |       |
| Terminals 1 & 2 Parking Structure Rehabilitation                 | \$   | 2,500        |      |           |        |     |       |       | \$ | 2,500        |    |       |
| Public Area/Roads  | -    | 400          |      |           |        |     |       |       | _  | 400          |    |       |
| Landside Pavement Rehabilitation                                 | \$   | 400          |      |           |        |     |       |       | \$ | 400          |    |       |
| Roadway Fixture Refurbishment                                    | \$   | 125          |      |           |        |     |       |       | \$ | 125          |    |       |
| Hangars and Other Buildings                                      |      | 4.000        |      |           |        |     |       |       | •  | 4.000        |    |       |
| MSP Campus Building Roof Replacements                            | \$   | 1,000        |      |           |        |     |       |       | \$ | 1,000        |    |       |
| Campus Building Rehabilitation Program                           | \$   | 2,000<br>650 |      |           |        |     |       |       | \$ | 2,000<br>650 |    |       |
| Campus Parking Lots Reconstruction                               | \$   | 650          |      |           |        |     |       |       | Ф  | 650          |    |       |
| MSP Ongoing Maintenance Program-Subtotal                         | \$   | 20,325       | \$   | -         | \$     | -   | \$    | -     | \$ | 20,325       | \$ | 100   |
| MSP Tenant Projects  |      |              |      |           |        |     |       |       |    |              |    |       |
| Townstood A. Die House   | -    |              |      |           |        |     |       |       |    |              |    |       |
| Terminal 1 - Lindbergh   | •    | 2.000        |      |           |        |     |       |       | •  | 2.000        |    |       |
| Concession Rebids  | \$   | 3,000        |      |           |        |     |       |       | \$ | 3,000        |    |       |
| Concession Upgrades/Revenue Development                          | \$   | 200          |      |           |        |     |       |       | \$ | 200          |    |       |
| MSP Tenant Projects-Subtotal                                     | \$   | 3,200        | \$   | -         | \$     | -   | \$    | -     | \$ | 3,200        | \$ | -     |
| Reliever Airports Maint. Facility Upgrade Projects               | 3    |              |      |           |        |     |       |       |    |              |    |       |
| St. Paul   |      |              |      |           |        |     |       |       |    |              |    |       |
| Joint and Crack Repairs  | \$   | 100          |      |           |        |     |       |       | \$ | 100          |    |       |
| MAC Building Modifications                                       | \$   | 200          |      |           |        |     |       |       | \$ | 200          |    |       |
| Runway 14-32 Pavement Rehabilitation                             | \$   | 4,000        | \$   | 2,850     |        |     |       |       | \$ | 1,150        |    |       |
| Airfield Signage/Wind Cone Upgrade                               | \$   | 400          | \$   | 275       |        |     |       |       | \$ | 125          |    |       |
| Security Gate Upgrades   | \$   | 250          | \$   | 175       |        |     |       |       | \$ | 75           |    |       |
| Lake Elmo  |      |              |      |           |        |     |       |       |    |              |    |       |
| Parallel Taxiway Reconstruction                                  | \$   | 600          | \$   | 426       |        |     |       |       | \$ | 174          |    |       |
| Airlake  | •    | 400          | •    | 075       |        |     |       |       | 6  | 405          |    |       |
| Pavement Rehabilitation - Taxiway A Mill/Overlay                 | \$   | 400          | \$   | 275       |        |     |       |       | \$ | 125          |    |       |
| Flying Cloud Taylugu A. Phaga 2 Payament Rehabilitation          | •    | 1 000        | 6    | 700       |        |     |       |       | o  | 200          |    |       |
| Taxiway A - Phase 2 Pavement Rehabilitation  Crystal             | \$   | 1,000        | \$   | 700       |        |     |       |       | \$ | 300          |    |       |
| Hangar Demolition  | \$   | 200          |      |           |        |     |       |       | \$ | 200          | \$ | 200   |
| Obstruction Removal  | \$   | 300          | \$   | 150       |        |     |       |       | \$ | 150          | Ψ  | 200   |
| Anoka County/Blaine  | Ψ    | 300          | Ψ    | 150       |        |     |       |       | Ψ  | 100          |    |       |
| Roof Repairs/Replacement   | \$   | 250          |      |           |        |     |       |       | \$ | 250          |    |       |
| Maintenance Building Improvements                                | \$   | 200          |      |           |        |     |       |       | \$ | 200          |    |       |
| Reliever Airports Maint. Facility Upgrade-Subtotal               | \$   | 7,900        | \$   | 4,851     | \$     | -   | \$    | -     | \$ | 3,049        | \$ | 200   |
|  |      |              |      |           |        |     |       |       |    |              |    |       |
| MSP Subtotal   | \$   | 301,125      | \$   | 5,950     | \$102, | 475 | _     | 3,060 | \$ | 89,640       | \$ | 506   |
| Reliever Airports Subtotal                                       | \$   | 7,900        | \$   | 4,851     | \$     | -   | \$    |       | \$ | 3,049        | \$ | 200   |
| Total 2016 Funding   | \$   | 309,025      | \$   | 10,801    | \$102, | 4   |       | 3,060 | \$ | 92,689       | \$ | 706   |

# 2017 Capital Improvement Program Narratives Metropolitan Airports Commission

## MSP End of Life/Replacement Projects

#### 10 - Terminal 1- Lindbergh

## Passenger Boarding Bridge Replacements

\$8,000,000

Project provides for the replacement of jet bridges at Terminal 1. Bridges to be replaced will be determined based on a condition assessment and input from the airlines. Aircraft parking positions will be optimized at the impacted gates and fuel pits adjusted as necessary. Podiums and door openings may also be adjusted to optimize gate hold area. It is assumed fixed walkways may need to be replaced or added to meet ADA slope requirements and all gate hold areas will be upgraded with security doors, card readers, and cameras.

#### **T1 Tram Systems Retrofit and Equipment**

\$2,700,000

The MAC Hub and Concourse Tram systems were originally placed into public service in 2001 and 2004, respectively. As part of the installation, the automatic train control system utilized multiple components provided by GE Intelligent Platforms. In late 2011, GE indicated they would discontinue support of selected components prior to the year 2020. This project will replace and upgrade the GE components to Tram Control Systems on both the Hub and Concourse Trams over the course of a three-year program from 2015 to 2017.

#### 26 - Terminal Roads/Landside

## **Lower Level Roadway Rehabilitation**

\$200.000

Project provides for reconditioning of the steel bridge members for the Elevated Roadway Bridge, adjacent to the T1-Lindbergh.

#### 66 - Fire

#### MSP Campus Fire Alarm System Upgrade/Transition

\$1,000,000

In an effort to improve monitoring reliability and eliminate the existing single point of failure configuration, this multi-year project will include database redundant systems, device controller upgrades and the decentralization of the fire alarm master control equipment.

## **MSP IT Projects**

# 10 - Terminal 1- Lindbergh MAC Public Address System

\$1,100,000

The MAC Public Address System (MACpas) project involves a multi-year overhaul to the system to eliminate discontinued components and replace them to maintain the operation and reliability of this critical system. The current public address system was installed in 1999, provides travelers with over 12,000 messages daily and has exceeded its expected life cycle.

#### **Telecom Relocation & Decommissioning**

\$1,500,000

This program involves vacating the current major MAC telecommunications area, constructing a new space and consolidating, relocating and/or replacing equipment (e.g. critical fiber and copper connections) as needed to the new, larger telecommunications room.

#### **Intelligent Monitoring and Control Systems (IMACS)**

\$1,500,000

This is a continuation of a multi-year program to upgrade all MAC building automation systems to an open architecture protocol so that MAC can bid maintenance and construction contracts more competitively. This project will replace sole-source controllers such as Siemens and Legacy Honeywell with controllers from Honeywell, Circon, Distech, and TAC systems that are LonMark certified products.

## Fiber Optic Cable Infrastructure Upgrade/Expansion

\$1,000,000

This project provides for the upgrade/installation of air blown fiber optic cable at various airport locations and installation of manhole/duct bank with tube and fiber optic cable. The project also includes fiber modifications, repairs and upgrades as necessary to maintain and improve the fiber infrastructure at MSP. This multi-year program provides for the expansion of cabling infrastructure including replacing materials that don't meet current MAC standards and adding capacity between locations where existing capacity has been consumed.

#### **Wireless Network Connectivity or Communication**

\$1,000,000

This program provides campus-wide wireless network to be implemented in phases. This system will allow remote wireless access to the MAC systems such as Facilities Intelligent Monitoring and Control System (IMACS). The platform will also allow access to data and drawings from the MAC network as well as from remote vehicles on the airfield.

MACNet Program \$2,000,000

The MACNet provides the critical and required infrastructure to support all of the current and future MAC voice, data, and video systems. This includes systems supporting mission-critical applications and systems that are used by airside and landside operations, public safety, airport planning and development, environment and noise, finance and accounting, human resources, and overall MAC administration. This system has been modified over time to support the current systems in place as well as new systems, business, and operational requirements as they have been identified. The current version of MACNet, however, has reached its operational capacity and is not capable of supporting future growth. The upgraded MACNet will be implemented over a number of years to provide the necessary infrastructure to support all next generation systems and applications to be implemented in upcoming years.

## 63 - Police

<u>iViSN Program</u> \$4,500,000

This project is the continuation of the program to systematically replace and integrate the approximately 1800 existing cameras into the new iViSN system and to expand the camera coverage within the terminals.

#### **Card Access Modifications**

\$850,000

This project will revise hardware to provide card access to doors leading to the lower level of Concourse E and F to prevent public access except in the case of emergency.

## Passenger Boarding Bridge Card Access Additions

\$1,500,000

This program will add card access controls at passenger boarding bridge doors for improved security at a pace faster than only adding the controls as bridges are replaced.

## **MSP Long Term Comprehensive Plan Projects**

#### 10 - Terminal 1- Lindbergh

## **D-Pod Outbound Baggage System**

\$5,000,000

This project will provide an expansion of the existing outbound baggage handling system in the lower level of the Concourse D-Pod area.

## **Baggage Claim Expansion**

\$33,400,000

This program will provide new baggage claim devices (carousels) to meet the level of service requirements for short- and medium-term growth of the O&D passengers, including walkways that meet required codes, public seating areas, centralized meet and greet space, unclaimed baggage storage, baggage service offices, concessions (food & beverage and retail), improved lighting, fire protection throughout the space, structural enhancements, improved sight lines, curbside lighting and access, and other operational improvements. This year's project addresses about half of the north end and center of the Baggage Claim level in coordination with the Ticket Lobby Operational Improvements.

#### **Ticket Lobby Operational Improvements**

\$15,700,000

This program addresses, with the Vertical Circulation Improvements Program, issues of congestion and functionality in the Terminal 1-Lindbergh Ticket Lobby. It will provide walkways that meet required codes, ticket counter consolidations, airline ticket offices, centralized meet and greet areas, improved vestibules and access, east mezzanine removal/reduction, structural enhancements, curtain wall replacement, and other operational improvements. This year's project will complete modifications north of the Lobby center.

#### 31 - Parking

## T1 Parking Ramp - Parking Structure and RAC Facility

\$293,000,000

This project will construct a new, 11-level, parking ramp east of the existing Blue and Red Parking Ramps. The ramp will provide public parking and rental car parking facilities. Work includes relocating the rental car ready/return areas from the Red and Blue ramps and then converting this area to public parking. This project includes constructing a new transit center, rental car customer service building, vertical circulation building,

entrance ramp, exit ramp, and all associated utilities, lighting, landscaping, signage, roadways, and security features. This project also includes extending an underground walkway to serve the future expansion of the ramp.

## MSP Maintenance/Facility Updgrade Projects

## 10 - Terminal 1- Lindbergh Restroom Upgrade Program

\$4.000.000

A study of all restrooms in Terminal 1-Lindbergh was completed in 2010 and a program developed to upgrade/modernize the restrooms at Terminal 1-Lindbergh. From this study, each restroom was prioritized based on its condition. This program will provide for the phased modernization of the T1-Lindbergh restrooms to include upgraded finishes, lighting, air quality, energy saving upgrades, and ADA compliance. This year's project will construct the second of two new restrooms on Concourse F that was delayed to better coincide with the 2017 Concessions Rebid program.

## Way-Finding Sign Backlighting Replacement

\$1,600,000

LED lighting will replace the existing cold-cathode lamps in the lighted sign boxes at both terminals. Many lamps from the 2008 retrofit have failed and the long-term energy costs recovery from the LEDs matches MAC's energy reduction model.

Art Display Areas \$250,000

This program is a continuation of the existing program, in partnership with the MSP Foundation, to provide opportunities and space build out for the display of permanent and temporary/rotating art exhibits. This year's project will be the first of two phases to support the Art Park adjacent to the Hotel for permanent and rotating exhibits with public access for the general public, traveling public as well as hotel guests.

## **EVIDSs/MUFIDs Digital Signs**

\$750.000

This project will include new and replacement digital toppers, digital food courts signs, digital directories and brochure holders.

## Landside Offices Reconfiguration

\$150,000

This project will reorganize offices and meeting space to improve efficiencies in the Landside department.

## 21 - Field and Runway

## Runway 12R-30L Tunnel Drainage Improvements - Phase 2

\$400.000

Project provides for storm sewer and subsurface drainage improvements at the Runway 12R-30L vehicular tunnel, including: cleaning and repair of storm sewers, rehabilitation of subdrains, and sealing of tunnel roof joints.

#### **Taxiways Bravo & Quebec Centerline Lights**

\$6,800,000

This project provides for the construction of taxiway centerline lighting systems for Taxiways Bravo and Quebec, located adjacent to the Terminal 1-Lindbergh aprons through the intersections with Taxiway Delta. Work includes removal of existing taxiway centerline reflectors, installation of taxiway centerline lights and conductors, and modifications at the ALEC North Building.

## Runway 4 Glide Slope Installation

\$1,000,000

This project will install new glide slope systems at the end of Runway 4. With glide slope equipment installed on the runway, pilots can execute precision approaches, which reduces the size of some approach surfaces.

#### 31 - Parking

#### Parking Ramp Railing Refinishing Project

\$1,000,000

This multi-year project will address the parking ramp metal railings that have weathered and degraded over time. The paint has chipped and peeled away, which caused the exposed metal rail to rust and corrode. If not repaired, the degraded metal railings could become at risk for detachment. The rust has stained the concrete walls and concrete slabs creating an unsightly appearance for airport customers and resulting in necessary concrete repair work in the surrounding areas.

#### 66 - Fire

## Campus Fire Protection \$500,000

This project is part of a new multi-year program to upgrade fire protection systems in various MAC-owned buildings on the MSP campus.

#### 70 - General Office/Administration

## **G.O. Building Improvements**

\$500,000

Continual maintenance of MAC buildings is necessary for comfort and safety as well as sustainability of the MAC asset. Age and weather contribute to building deterioration, mold and other health issues. The General Office Building, built in the 1960's, has recently experienced a number of window and building issues that need to be corrected, including window sealing and replacements, curtain wall sealing and roof repairs.

#### 76 - Environment

## Concourses C and G Compactor Canopies

\$450,000

This project will construct canopies over the compactors on the C and G Concourse to improve functionality and longevity of the equipment.

## **MSP Ongoing Maintenance Projects**

#### 10 - Terminal 1- Lindbergh

#### **Telecommunications Room Equipment Continuity (TREC)**

\$1,000,000

The MAC network (MACNet) carries, along with other information, credit card data collected from the landside parking revenue control system. Merchants like the MAC are required to meet credit card security standards created to protect cardholder data. Among these requirements are security standards for the physical locations where MACNet equipment is located. Additionally, the network equipment itself must have added security features to prevent unauthorized network access. This multi-year program addresses these standards by providing security equipment and relevant network hardware for the 150 telecommunications rooms on the MAC campus.

#### **Electrical Infrastructure Program**

\$1,500,000

There are 53 electrical substations that serve the Terminal 1-Lindbergh complex. It is imperative that these substations be inspected, cleaned, and upgraded in order to ensure their continued performance. This is a continuation of a multi-year program that began in 2009.

#### **Terminal Miscellaneous Modifications**

\$2,400,000

Each year, there is a list of maintenance projects that are beyond the resources of MAC's maintenance and trades staff to accomplish. These projects are prioritized and completed either as a series of contracts or as purchase orders. Typical work includes door replacements, emergency upgrades to mechanical, electrical, plumbing or HVAC systems, loading dock work, etc. The list of potential projects will be compiled and prioritized in early 2017.

## **Emergency Power Upgrades**

\$1,000,000

A study and survey of Terminal 1-Lindbergh transfer switches and emergency lighting was completed in 2008. This year's project is part of a multi-year program that will continue the design and implementation of emergency power and lighting corrective work identified in this study.

#### **Air Handling Unit Replacement**

\$2,000,000

There are existing air handling units serving Terminal 1-Lindbergh that were installed with the original terminal construction in 1958-60 and are over 50 years old. A study of these units has been completed that evaluated each unit's age, condition, and its ability to adequately heat or cool the spaces it serves. A multi-year program has been implemented to provide for the replacement of the units that have been identified as needing replacement. The project costs include modifications to building walls to facilitate the removal of existing equipment and installation of the new units, upgraded electrical and temperature controls, and asbestos abatement.

## **Conveyance System Upgrades**

\$3,000,000

A study of the MSP campus conveyance systems including elevators, escalators, moving walks, dumbwaiters, and material lifts was completed by the Facilities Department's conveyance consultant. The study evaluated the useful life of each system including the availability of replacement parts and technical support of the

equipment. Many of the systems are being operated by outdated technology that is generally less efficient than modern control equipment. Some of the systems do not include safety devices or features that are commonly installed on modern equipment. This multi-year program modernizes and replaces elements of the conveyance systems and installs new conveyance systems if needed.

#### **Plumbing Infrastructure Upgrades**

\$500,000

In 2010, MAC staff prepared a preliminary study of the reliability and maintainability of the existing plumbing infrastructure. Portions of the existing plumbing infrastructure serving Terminal 1-Lindbergh are over 40 years old, have systems that are undersized for today's demands, contain isolation valves that are either inaccessible or no longer functional, and utilize aging water meter systems. There are also deteriorated sections of the existing sanitary and storm water systems. This ongoing program was implemented in 2012 to upgrade the plumbing infrastructure system to meet current code requirements and MAC standards. The focus of the 2016 project is to continue the replacement of aging plumbing systems.

## **Terminal Building Remediation**

\$2.500.000

Continual maintenance of the terminal buildings is imperative to passenger comfort and safety as well as sustainability of the MAC asset. Age and weather contribute to building deterioration, mold and other health issues. Building and concourse envelope issues include: curtain wall systems, glazing, sealant repair/replacement, louver repair/replacement, metal panel repair/replacement, and soffit repair/replacement and insulation systems.

## **Concourse G Rehabilitation**

\$6,500,000

This multi-year program will provide operational improvements to the existing concourse over time, including replacing elevators, modifying and replacing structural, electrical and mechanical systems.

# 13 – Energy Management Center EMC Plant Upgrades (T1 & T2)

\$500,000

This six-year program provides upgrades to the MAC's Energy Management Center (EMC) Boiler and Chiller Plants at both Terminal 1-Lindbergh and Terminal 2-Humphrey. The work includes upgrades to the aging Chilled Water and Heating Water systems throughout both terminals. The pumping and piping systems on both the heating and cooling systems are aging and in need of repair work beyond regular maintenance.

#### 21 - Field and Runway

#### Airside Bituminous Rehabilitation/Electrical Construction

\$2,150,000

This project provides for the removal and replacement of elevated and in-pavement runway guard lights along Runway 12R-30L. Work also includes general cable maintenance and upgrades to airside electrical components.

## Pavement Joint Sealing/Repair

\$650,000

This is an ongoing program to provide for the resealing of joints, sealing of cracks, and limited surface repairs on existing concrete pavements. The areas scheduled for sealing will be as defined in the overall joint sealing program or as identified by staff inspection in the early spring of each year.

#### **Miscellaneous Airfield Construction**

\$800,000

This is an ongoing program to consolidate various items beyond the capabilities of the maintenance personnel, projects too small to be accomplished independently, or to handle airside problems requiring repair which come up unexpectedly.

## 26 - Terminal Roads/Landside

## **Tunnel/Bridge Rehabilitation**

\$100,000

The MSP Campus has MAC-owned bridges and tunnels. Bridge and tunnel inspections are conducted each year to identify maintenance and repairs which are then implemented in a timely fashion.

## 31 - Parking

#### T1/T2 Parking Structure Rehabilitation

\$2,500,000

This is an annual program to maintain the integrity of the airport's multi-level parking structures. Projects typically include concrete repair, joint sealant replacement, expansion joint repairs, concrete sealing and lighting improvements.

#### 39 - Public Areas/Roads

## **Landside Pavement Rehabilitation**

\$400,000

This is an ongoing program to construct or reconstruct bituminous pavements outside of the Air Operations Area (AOA). Inspection of pavements and appurtenances determines what areas are to be prioritized for rehabilitation under each year's project.

## Roadway Fixture Refurbishment

\$125,000

Many of the light poles, clearance restriction boards, sign units, fence sections, and canopies on the airport roadways are in need of repainting and maintenance. This project provides for refurbishment of these fixtures.

#### 46 - Hangars and Other Buildings

#### **MSP Campus Building Roof Replacements**

\$1.000.000

A report has been developed within the MAC that evaluates one-half of the roofs every other year. This ongoing program allows these roofs that have been evaluated to be prioritized and programmed for repair. Emergency repairs may also be needed on some roofs; this program will provide dollars for such instances.

#### **Campus Building Rehabilitation Program**

\$1,500,000

Continual maintenance of MAC non-terminal buildings is imperative in providing a stable infrastructure and meeting the MAC's sustainability goals. Age and weather contribute to building deterioration, mold and other health issues. Building envelope issues include curtain wall systems, glazing, sealant repair/replacement, louver repair/replacement, metal panel replacement and/or painting/tuck-pointing, structural repair and insulation systems. This program will also include repair/replacement related to interior issues. This will be the second year of an annual program to maintain MAC buildings as assets.

#### **Campus Parking Lot Reconstructions**

\$1,600,000

This ongoing program will replace, rehabilitate, and/or reconstruct bituminous and concrete parking lots that belong to MAC. There are over 85.3 acres of parking lots on the MSP campus that need to be replaced or reconstructed over the next several years. This program will systematically make improvements to the parking lots on the campus. This year's project will include reconstruction of the FAA building parking lot, along with any associated sidewalk and lighting/electrical systems improvements.

#### **MSP Noise Mitigation Projects**

#### **Noise Mitigation Consent Decree Amendment**

\$3,200,000

The Consent Decree First Amendment Program is a residential noise mitigation program that began in March 2014 under the terms of an amended legal agreement (Consent Decree) between the Metropolitan Airports Commission (MAC) and the cities of Richfield, Minneapolis, and Eagan, and approved by the Hennepin County District Court (effective until December 31, 2024). Under this program, eligibility of single-family and multi-family homes will be determined annually, based upon actual noise contours that are developed for the preceding calendar year, beginning in March 2014. This project will provide noise mitigation for those single family and multifamily homes meeting the eligibility requirements of the program beginning in 2016.

#### **MSP Tenant Projects**

#### 10 - Terminal 1- Lindbergh

## Concessions Rebids

\$1,500,000

This four-year program, which started in 2015, will provide support for required infrastructure to be brought to lease-lines, shell-space for new build-outs, and for other major changes required to implement the concessions rebid programs at Terminal 1-Lindbergh.

#### **Concessions Upgrades/Revenue Development**

\$200.000

This is an annual program to fund miscellaneous upgrades such as finishes, furniture, signage, and/or modified connections to utilities for the concession programs or other revenue generating programs at the airport.

## 46 - Hangars and Other Buildings

## Freight Building Remodel for DHL

\$5,000,000

This project includes remodel and expansion of the DHL air freight facility located on Cargo Road to accommodate a package processing facility. The air freight facility sits adjacent to the West Cargo Ramp where DHL currently has airside access for their daily aircraft arrivals. The cost of remodel and expansion will be paid through a lease agreement with DHL.

## Reliever Airports Long Term Comprehensive Plan Projects

#### 82 - Lake Elmo

## Runway 14-32 Replacement

\$500.000

It is anticipated that in 2015 the updated Long Term Comprehensive Plan for this airport will propose relocating and extending the primary runway northeast of its current alignment. This year's scope includes the engineering/environmental effort involved prior to starting construction, which is currently envisioned for 2019.

## Reliever Airports Maintenance/Facility Upgrade Projects

#### 81 - St. Paul

## Roof Repairs/Replacement

\$200.000

This project provides for a response to deficiencies in some of the roof structures on MAC buildings. This project accounts for identification of the exact type of roof deficiencies as well as completion of the most cost-effective repairs or replacements.

#### 84 - Flying Cloud

## Alleyways Pavement Rehabilitation

\$700.000

This is an ongoing program to rehabilitate aircraft operational areas (runways, taxiways, aprons) through bituminous overlays, seal coats, or in some instances, reconstruction, to restore the surfaces to a smooth, even condition and improve overall operating conditions. This project includes the full-depth rehabilitation of alleyways in the Southeast Building Area.

## **Equipment Storage Building**

\$2,500,000

This project includes the construction of a MAC storage building for the airfield maintenance equipment along with an office space and restrooms for the Airport Manager and airfield staff. The existing storage facilities do not provide adequate space to store all of the existing equipment and some pieces of equipment are too large to fit inside the existing buildings. The previously utilized office and restroom space was lost years ago when the FAA took back control of the space within their Air Traffic Control Tower structure. An appropriately-sized storage facility will provide added security and protection from the elements for the airport maintenance equipment.

#### 85 - Crystal

## Materials Storage Building

\$200,000

This project includes the construction of a MAC storage building for the containment of airfield maintenance products such as salt, sand, and topsoil to comply with MPCA requirements.

#### 86 - Anoka County - Blaine

## **Taxiway Pavement Reconstruction**

\$500,000

This is an ongoing program to reconstruct aircraft operational areas (runways, taxiways, aprons) through bituminous overlays, seal coats, or in some instances, reconstruction, to restore the surfaces to a smooth, even condition and improve overall operating conditions. This project includes the full-depth reconstruction of the portion of Taxiway A1 between Runway 36 and Taxiway C.

#### Runways 09-27 and 18-36 Joint and Crack Repairs

\$200,000

The need for crack repair and joint sealing is critical to maintain pavement strength and pavement life. This year's project is anticipated to include joint and crack repairs on Runways 09-27 and 18-36.

#### **Materials Storage Building**

\$200.000

This project includes the construction of a MAC storage building for the containment of airfield maintenance products such as salt, sand, and topsoil to comply with MPCA requirements.

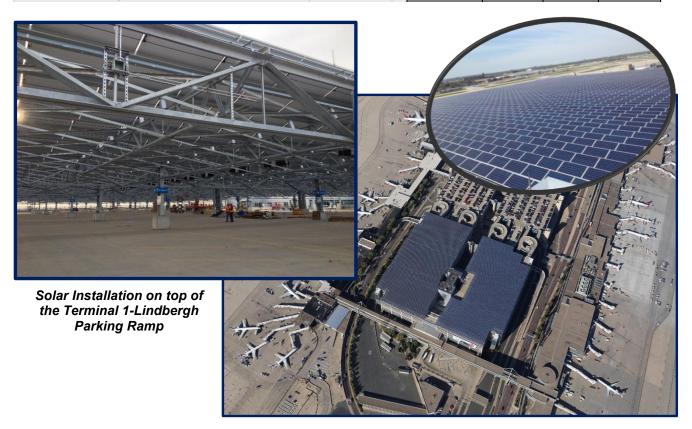
## **2017 Capital Improvement Program Funding Sources**

The following table shows the funding sources for the 2017 Capital Improvement Program projects. A cash flow summary appears later in the section.

| 2017 Capital Improvement Program                           |    |              |               |     | Funding Source |    |        |          |       |  |  |
|--|----|--------------|---------------|-----|----------------|----|--------|----------|-------|--|--|
| (\$ in 000)  |    |              | Federal/State |     | Direct Line    |    |        |          |       |  |  |
| Projects   |    | Project Cost |               | 5   | GARBS          | PF | C's    | MAC Fund |       |  |  |
| MSP End of Life/Replacement Projects                       |    |              |               |     |                |    |        |          |       |  |  |
| Tanasinal 4 Lindhaunh                                      |    |              |               |     |                |    |        | -        |       |  |  |
| Terminal 1 - Lindbergh                                     |    | 0.000        |               |     |                | 1  | 7.050  | -        |       |  |  |
| Passenger Boarding Bridge Replacements                     | \$ | 8,000        | \$            | 750 |                | \$ | 7,250  | _        | 0.700 |  |  |
| Tram Systems Retrofit & Equipment                          | \$ | 2,700        |               |     |                |    |        | \$       | 2,700 |  |  |
| Terminal Roads/Landside                                    |    | 000          |               |     |                |    |        | _        | 000   |  |  |
| Lower Level Roadway Rehabilitation                         | \$ | 200          |               |     |                |    |        | \$       | 200   |  |  |
| Fire   |    | 4.000        |               |     |                |    |        | _        | 4.000 |  |  |
| MSP Campus Firm Alarm System Upgrade/Transition            | \$ | 1,000        |               |     |                |    |        | \$       | 1,000 |  |  |
| MSP End of Life/Replacement Projects-Subtotal              | \$ | 11,900       | \$            | 750 | \$ -           | \$ | 7,250  | \$       | 3,900 |  |  |
| MSP Information Technology Projects                        |    |              |               |     |                |    |        |          |       |  |  |
| Tamain at 4. Limite and                                    |    |              |               |     |                |    |        |          |       |  |  |
| Terminal 1 - Lindbergh                                     | •  | 4 100        |               |     |                |    |        | _        | 4 100 |  |  |
| MAC Public Address System                                  | \$ | 1,100        |               |     |                |    |        | \$       | 1,100 |  |  |
| Telecom Relocation & Decommissioning                       | \$ | 1,500        |               |     |                |    |        | \$       | 1,500 |  |  |
| Intelligent Monitoring and Control Systems                 | \$ | 1,500        |               |     |                |    |        | \$       | 1,500 |  |  |
| Fiber Optic Cable Infrastructure Upgrade/Expansion         | \$ | 1,000        |               |     |                |    |        | \$       | 1,000 |  |  |
| Wireless Network Connectivity or Communication             | \$ | 1,000        |               |     |                |    |        | \$       | 1,000 |  |  |
| MACNet Program   | \$ | 2,000        |               |     |                |    |        | \$       | 2,000 |  |  |
| Police   |    | 4.500        |               |     |                | _  | 4.500  | -        |       |  |  |
| iViSN Program  | \$ | 4,500        |               |     |                | \$ | 4,500  |          |       |  |  |
| Card Access Modifications                                  | \$ | 850          |               |     |                | _  | 4.500  | \$       | 850   |  |  |
| Passenger Boarding Bridge Card Access Additions            | \$ | 1,500        |               |     |                | \$ | 1,500  |          |       |  |  |
| MSP Information Technology Projects-Subtotal               | \$ | 14,950       | \$            | -   | \$ -           | \$ | 6,000  | \$       | 8,950 |  |  |
| MSP Long Term Comprehensive Plan Projects                  |    |              |               |     |                |    |        |          |       |  |  |
| Terminal 1 - Lindbergh                                     |    |              |               |     |                |    |        |          |       |  |  |
| D-Pod Outbound Baggage System                              | \$ | 5,000        |               |     |                | \$ | 4,000  | \$       | 1,000 |  |  |
| Baggage Claim Expansion                                    | \$ | 33,400       |               |     |                | \$ | 33,400 | <u> </u> | ,     |  |  |
| Ticket Lobby Operational Improvements                      | \$ | 15,700       |               |     |                | _  | 13,300 | \$       | 2,400 |  |  |
| Parking  |    |              |               |     |                |    |        |          |       |  |  |
| T1 Parking Ramp - Parking Structure & Auto Rental Facility | \$ | 293,000      |               |     | \$ 293,000     |    |        |          |       |  |  |
| MSP L-T Comprehensive Plan Projects-Subtotal               | \$ | 347,100      | \$            | -   | \$ 293,000     | \$ | 50,700 | \$       | 3,400 |  |  |
| MSP Tenant Projects  |    |              |               |     |                |    |        |          |       |  |  |
| Terminal 1 - Lindbergh                                     |    |              |               |     |                |    |        |          |       |  |  |
| Concession Rebids  | \$ | 1,500        |               |     |                |    |        | \$       | 1,500 |  |  |
| Concession Upgrades/Revenue Development                    | \$ | 200          |               |     |                |    |        | \$       | 200   |  |  |
| Hangars and Other Buildings                                | Ψ  | 200          |               |     |                |    |        | 1        |       |  |  |
|  | -  | = 000        |               |     | \$ 5,000       |    |        | 1        |       |  |  |
| Freight Building Remodel for DHL                           | \$ | 5,000        |               |     | \$ 5,000       |    |        |          |       |  |  |

| 2017 Capital Improvement Program                          |          |           |      | Funding Source |             |      |       |         |              |  |  |
|---|----------|-----------|------|----------------|-------------|------|-------|---------|--------------|--|--|
| (\$ in 000)   |          |           | Fede | ral/State      | Direct Line |      |       |         |              |  |  |
| Projects  | Pro      | ject Cost | Gran | ts             | GARBS       | PF   | C's   | MAC Fun |              |  |  |
| MSP Maintenance/Facility Upgrade Program                  |          |           |      |                |             |      |       |         |              |  |  |
| Terminal 1 - Lindbergh                                    |          |           |      |                |             |      |       |         |              |  |  |
| Restroom Upgrade Program                                  | \$       | 4,000     |      |                |             | \$   | 4,000 |         |              |  |  |
| Way-Finding Sign Backlighting Replacement                 | \$       | 1,600     |      |                |             | Ψ    | 4,000 | \$      | 1,600        |  |  |
| Art Display Areas   | \$       | 250       |      |                |             |      |       | \$      | 250          |  |  |
| EVIDs/MUFIDs Digital Signs                                | \$       | 750       |      |                |             |      |       | \$      | 750          |  |  |
| Landside Operations Office Reconfiguration                | \$       | 150       |      |                |             |      |       | \$      | 150          |  |  |
| Field and Runway  | Ψ        | 100       |      |                |             |      |       | Ψ.      | 100          |  |  |
| Runway 12R-30L Tunnel Drainage Improvements - Ph. 2       | \$       | 400       | \$   | 250            |             |      |       | \$      | 150          |  |  |
| Taxiway Bravo & Quebec Centerline Lights                  | \$       | 6,800     | \$   | 4,000          |             | \$   | 2,800 | 1       | 100          |  |  |
| Runway 4 Glide Scope Installation                         | \$       | 1,000     | Ψ    | 4,000          |             | Ψ    | 2,000 | \$      | 1,000        |  |  |
| Parking   | Ψ        | 1,000     |      |                |             |      |       | 1       | 1,000        |  |  |
| Parking Ramp Railing Refinishing                          | \$       | 1,000     |      |                |             |      |       | \$      | 1,000        |  |  |
| Fire  |          | .,000     |      |                |             |      |       | Ť       | .,           |  |  |
| Campus Fire Protection                                    | \$       | 500       |      |                |             |      |       | \$      | 500          |  |  |
| General Office/Administration                             | Ψ        | 000       |      |                |             |      |       | Ť       | 000          |  |  |
| Building Improvements                                     | \$       | 500       |      |                |             |      |       | \$      | 500          |  |  |
| Environment   |          |           |      |                |             |      |       | Ť       |              |  |  |
| Concourses C and G Compactor Canopies                     | \$       | 450       |      |                |             |      |       | \$      | 450          |  |  |
| Consolitors of and of compassion camepies                 | Ψ        | 100       |      |                |             |      |       | •       | 100          |  |  |
| MSP Maint./Facility Upgrade Program-Subtotal              | \$       | 17,400    | \$   | 4,250          | \$          | - \$ | 6,800 | \$      | 6,350        |  |  |
| MSP Ongoing Maintenance Program                           |          |           |      |                |             |      |       |         |              |  |  |
|   |          |           |      |                |             |      |       |         |              |  |  |
| Terminal 1 - Lindbergh                                    |          |           |      |                |             |      |       | ļ.,     |              |  |  |
| Telecom Room Equipment Continuity                         | \$       | 1,000     |      |                |             |      |       | \$      | 1,000        |  |  |
| Electrical Infrastructure Program                         | \$       | 1,500     |      |                |             |      |       | \$      | 1,500        |  |  |
| Terminal Miscellaneous Modifications                      | \$       | 2,400     |      |                |             |      |       | \$      | 2,400        |  |  |
| Emergency Power Upgrades                                  | \$       | 1,000     |      |                |             |      |       | \$      | 1,000        |  |  |
| Air Handling Unit Replacement                             | \$       | 2,000     |      |                |             |      |       | \$      | 2,000        |  |  |
| Conveyance System Upgrades                                | \$       | 3,000     |      |                |             |      |       | \$      | 3,000        |  |  |
| Plumbing Infrastructure Upgrade Program                   | \$       | 500       |      |                |             |      |       | \$      | 500          |  |  |
| Terminal Building Remediation Program                     | \$       | 2,500     |      |                |             |      |       | \$      | 2,500        |  |  |
| Concourse G Rehabilitation                                | \$       | 6,500     |      |                |             |      |       | \$      | 6,500        |  |  |
| Energy Management Center                                  | •        | 500       |      |                |             |      |       | -       | <b>500</b>   |  |  |
| Plant Upgrades Terminals 1 & 2 Field and Runway           | \$       | 500       |      |                |             |      |       | \$      | 500          |  |  |
| Airside Bituminous Rehabilitation/Electrical Construction | ¢        | 2,150     |      |                |             |      |       | •       | 2 150        |  |  |
| Pavement Joint Sealing/Repair                             | \$<br>\$ | 650       |      |                |             |      |       | \$      | 2,150<br>650 |  |  |
| Miscellaneous Airfield Construction                       | \$       | 800       |      |                |             |      |       | \$      | 800          |  |  |
| Terminal Roads/Landside                                   | Ψ        | 800       |      |                |             |      |       | Ψ       | 000          |  |  |
| Tunnel/Bridge Rehabilitation                              | \$       | 100       |      |                |             |      |       | \$      | 100          |  |  |
| Parking   | Ψ        | 100       |      |                |             |      |       | Ψ       | 100          |  |  |
| Terminals 1 & 2 Parking Structure Rehabilitation          | \$       | 2,500     |      |                |             |      |       | \$      | 2,500        |  |  |
| Public Areas/Roadways                                     | Ψ        | 2,000     |      |                |             |      |       | Ψ.      | 2,000        |  |  |
| Landside Pavement Rehabilitation                          | \$       | 400       |      |                |             |      |       | \$      | 400          |  |  |
| Roadway Fixture Refurbishment                             | \$       | 125       |      |                |             |      |       | \$      | 125          |  |  |
| Hangars and Other Buildings                               | Ψ        | 120       |      |                |             |      |       | "       | 120          |  |  |
| MSP Campus Building Roof Replacements                     | \$       | 1,000     |      |                |             |      |       | \$      | 1,000        |  |  |
| Campus Building Rehabilitation Program                    | \$       | 1,500     |      |                |             |      |       | \$      | 1,500        |  |  |
|   |          |           |      |                |             |      |       | \$      | 1,600        |  |  |
| Campus Parking Lots Reconstruction                        | \$       | 1,600     |      |                |             |      |       | Ψ       | 1,000        |  |  |

| 2017 Capital Improvement Program                              |    |            |      |           | Funding     | Source   |    |         |
|---|----|------------|------|-----------|-------------|----------|----|---------|
| (\$ in 000)   |    |            | Fede | ral/State | Direct Line | )        |    |         |
| Projects  | Pr | oject Cost | Gran | its       | GARBS       | PFC's    | MA | C Funds |
| MSP Noise Mitigation Projects                                 |    |            |      |           |             |          | T  |         |
| Noise Mitigation Consent Decree Amendment                     | \$ | 3,200      |      |           |             |          | \$ | 3,200   |
| MSP Noise Mitigation Projects Subtotal                        | \$ | 3,200      | \$   | -         | \$ -        | \$ -     | \$ | 3,200   |
| Reliever Airports L-T Comprehensive Plan Projects             |    |            |      |           |             |          |    |         |
| Lake Elmo   |    |            |      |           |             |          |    |         |
| Runway 14-32 Replacement                                      | \$ | 500        |      |           |             |          | \$ | 500     |
| Reliever Airport L-T Comp. Plan Projects Subtotal             | \$ | 500        | \$   | -         | \$          | - \$ -   | \$ | 500     |
| Reliever Airports Maint. Facility Upgrade Projects            |    |            |      |           |             |          |    |         |
| St. Paul  |    |            |      |           |             |          |    |         |
| Roof Repairs and Replacement                                  | \$ | 200        |      |           |             |          | \$ | 200     |
| Flying Cloud  |    |            |      |           |             |          |    |         |
| Alleyways - SE, SW & NE Building Area Pavement Rehabilitation | \$ | 700        | \$   | 300       |             |          | \$ | 400     |
| Equipment Storage Building                                    | \$ | 2,500      | \$   | 1,700     |             |          | \$ | 800     |
| Crystal   |    |            |      |           |             |          |    |         |
| Materials Storage Building                                    | \$ | 200        |      |           |             |          | \$ | 200     |
| Anoka County/Blaine   |    |            |      |           |             |          |    |         |
| Taxiway Pavement Reconstruction                               | \$ | 500        | \$   | 350       |             |          | \$ | 150     |
| Runway 9-27 and 18-36 Joint and Crack Repairs                 | \$ | 200        |      |           |             |          | \$ | 200     |
| Materials Storage Building                                    | \$ | 200        |      |           |             |          | \$ | 200     |
| Reliever Airport Maint. Facility Upgrades Subtotal            | \$ | 4,500      | \$   | 2,350     | \$ -        | \$ -     | \$ | 2,150   |
| MSP Subtotal  | \$ | 432,975    | \$   | 5,000     | \$298,000   | \$70,750 | \$ | 59,225  |
| Reliever Airports Subtotal                                    | \$ | 5,000      | \$   | 2,350     | \$ -        | \$ -     | \$ | 2,650   |
| Total 2017 Funding  | \$ | 437,975    | \$   | 7,350     | \$298,000   | \$70,750 | \$ | 61,875  |



# 2018-2022 Capital Improvement Plan

This encompasses the last five years of the total program and consists of projects that appear likely to be needed during the period. The Commission only funds the CIP out to 2017. A large number of unfunded projects exist in the following table. These projects are labeled as "Demand Driven" projects. These types of projects will only be undertaken if demand exists for such projects.

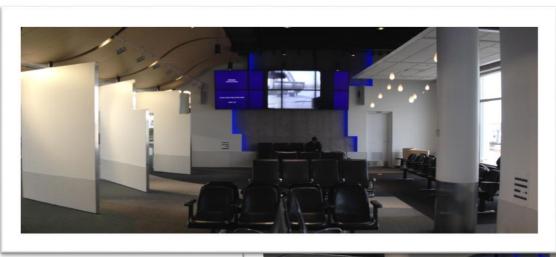
| 2018-2022 Capital Improvement Plan                   |     |           |               | Funding Source |   |         |    |   |  |  |  |  |
|--|-----|-----------|---------------|----------------|---|---------|----|---|--|--|--|--|
| (\$ in 000)  |     |           | Federal/State | Direct Line    |   |         |    |   |  |  |  |  |
| Projects   | Pro | ject Cost | Grants        | GARBS          | PFC's                                   | MAC Fun | ds | Unfunded                                |  |  |  |  |
| MSP End of Life/Replacement Projects                 |     |           |               |                |   |         |    |   |  |  |  |  |
| Terminal 1 - Lindbergh                               |     |           |               |                |   |         |    |   |  |  |  |  |
| Passenger Boarding Bridge Replacements               | \$  | 8,000     |               |                |   |         |    | \$ 8,000                                |  |  |  |  |
| Tram Systems Retrofit and Equipment                  | \$  | 3,000     |               |                |   | \$ 1,5  | 00 | \$ 1,500                                |  |  |  |  |
| Recarpeting Program                                  | \$  | 14,000    |               |                |   |         |    | \$ 14,000                               |  |  |  |  |
| Replace Terminal 1 Tug Doors                         | \$  | 600       |               |                |   |         |    | \$ 600                                  |  |  |  |  |
| Field and Runway                                     |     |           |               |                |   |         |    |   |  |  |  |  |
| Taxiway S Reconstruction                             | \$  | 7,500     | \$ 4,500      |                | \$ 3,000                                |         |    |   |  |  |  |  |
| Taxiway D Reconstruction                             | \$  | 9,500     |               |                |   |         |    | \$ 9,500                                |  |  |  |  |
| Sanitary Sewer Replacement - 34th Avenue             | \$  | 1,700     |               |                |   |         |    | \$ 1,700                                |  |  |  |  |
| Snow Melter Upgrades/Modifications                   | \$  | 1,000     |               |                |   | \$ 2    | 50 | \$ 750                                  |  |  |  |  |
| Sanitary Sewer Replacement - Taxiway R               | \$  | 2,500     |               |                |   |         |    | \$ 2,500                                |  |  |  |  |
| Terminal Roads/Landside                              |     |           |               |                |   |         |    |   |  |  |  |  |
| Lower Level Roadway Rehabilitation                   | \$  | 300       |               |                |   |         |    | \$ 300                                  |  |  |  |  |
| Upper Level Roadway Rehabilitation                   | \$  | 2,000     |               |                |   |         |    | \$ 2,000                                |  |  |  |  |
| Upper Level Roadway Electrical System Rehabilitation | \$  | 650       |               |                |   |         |    | \$ 650                                  |  |  |  |  |
| Parking  |     |           |               |                |   |         |    |   |  |  |  |  |
| Parking Ramp Intercom System Replacement             | \$  | 1,000     |               |                |   |         |    | \$ 1,000                                |  |  |  |  |
| Terminal 2 - Humphrey                                | -   | 1,000     |               |                |   |         |    | , ,,,,,,,,                              |  |  |  |  |
| Public Walk Aisle Terrazzo Floor Installation        | \$  | 1,700     |               |                |   |         |    | \$ 1,700                                |  |  |  |  |
| Recarpeting Program                                  | \$  | 2,000     |               |                |   |         |    | \$ 2,000                                |  |  |  |  |
| Fire   |     | ,         |               |                |   |         |    | , |  |  |  |  |
| MSP Campus Firm Alarm System Upgrade/Transition      | \$  | 4,500     |               |                | \$ 1,000                                |         |    | \$ 3,500                                |  |  |  |  |
| Airport Rescue/Fire Fighting Station #2              | \$  | 10,750    |               |                | ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, | \$ 2    |    | \$ 10,500                               |  |  |  |  |
| MSP End of Life/Replacement Projects-Subtotal        | \$  | 70,700    | \$ 4,500      | \$ -           | \$ 4,000                                | \$ 2,0  | 00 | \$ 60,200                               |  |  |  |  |
|  |     |           |               |                |   |         |    |   |  |  |  |  |
| MSP Information Technology Projects                  |     |           |               |                |   |         |    |   |  |  |  |  |
| Terminal 1 - Lindbergh                               |     |           |               |                |   |         |    |   |  |  |  |  |
| MAC Public Address System                            | \$  | 1,950     |               |                |   | \$ 1,1  | 00 | \$ 850                                  |  |  |  |  |
| Telecom Relocation & Decommissioning                 | \$  | 1,500     |               |                |   | \$ 1,5  | 00 |   |  |  |  |  |
| Intelligent Monitoring and Control Systems           | \$  | 6,600     |               |                |   | \$ 1,8  | 00 | \$ 4,800                                |  |  |  |  |
| Fiber Optic Cable Infrastructure Upgrade/Expansion   | \$  | 1,800     |               |                |   | \$ 9    | 00 | \$ 900                                  |  |  |  |  |
| MACNet Program                                       | \$  | 5,000     |               |                |   | \$ 2,0  | 00 | \$ 3,000                                |  |  |  |  |
| Parking  |     |           |               |                |   |         |    |   |  |  |  |  |
| T-1 Lindbergh Intelligent Parking Guidance System    | \$  | 500       |               |                |   |         |    | \$ 500                                  |  |  |  |  |
| Police   |     |           |               |                |   |         | T  |   |  |  |  |  |
| iViSN Program  | \$  | 13,200    |               |                | \$ 3,700                                |         |    | \$ 9,500                                |  |  |  |  |
| Passenger Boarding Bridge Card Access Additions      | \$  | 5,500     |               |                | ,                                       |         |    | \$ 5,500                                |  |  |  |  |
| MSP Information Technology Projects-Subtotal         | \$  | 36,050    | \$ -          | \$ -           | \$ 3,700                                | \$ 7,3  | 00 | \$ 25,050                               |  |  |  |  |

| 2018-2022 Capital Improvement Plan   |                      |                              |               | Fun         | rce                  |   |                      |                              |
|--|----------------------|------------------------------|---------------|-------------|----------------------|---|----------------------|------------------------------|
| (\$ in 000)  |                      |                              | Federal/State | Direct Line |                      |   |                      |                              |
| Projects   | Pro                  | ject Cost                    | Grants        | GARBS       | PFC's                | MAC Funds                               | Un                   | funded                       |
| MSP Long Term Comprehensive Plan Projects  |                      |                              |               |             |                      |   |                      |                              |
| Torminal 4 Lindhaugh   |                      |                              |               |             |                      |   |                      |                              |
| Terminal 1 - Lindbergh   | -                    | 0.400                        |               |             |                      |   | \$                   | 0.400                        |
| FIS Recheck Operational Improvements   | \$                   | 8,400                        |               |             |                      |   |                      | 8,400                        |
| MSP Long Term Comprehensive Plan   | \$                   | 1,500                        |               |             |                      |   | \$                   | 1,500                        |
| Concourse E Remodeling/Expansion   | \$                   | 41,500                       |               |             |                      |   | \$                   | 41,500                       |
| Baggage Claim Expansion  | \$<br>\$             | 65,100<br>25,200             |               |             | \$ 1,200             |   | \$                   | 65,100                       |
| Vertical Circulation Improvements South Security Exit  | \$                   |                              |               |             | \$ 1,200<br>\$ 4,300 |   | Э                    | 24,000                       |
| Ticket Lobby Improvements  | \$                   | 4,300<br>55,900              |               |             | \$ 10,000            |   | \$                   | 45,900                       |
| Checkpoint Expansion   | \$                   | 10,500                       |               |             | \$ 10,000            |   | \$                   | 10,500                       |
| • •  | \$                   | 14,800                       |               |             |                      |   | \$                   | 14,800                       |
| East Curbside Upper Level Check in   | \$                   |                              |               |             |                      | \$ 200                                  | \$                   | 12,000                       |
| Lower Level Curbside Expansion  Armed Forces Service Center Relocation   | \$                   | 12,200<br>1,100              |               |             |                      | φ 200                                   | \$                   |                              |
| Field and Runway   | Ф                    | 1,100                        |               |             |                      |   | Ф                    | 1,100                        |
| Taxiway C1 Construction  | \$                   | 5,500                        |               |             |                      |   | \$                   | 5,500                        |
| Parking  | Ф                    | 5,500                        |               |             |                      |   | Ф                    | 5,500                        |
| Orange Ramp Additional Elevators   | \$                   | 2,000                        |               |             |                      |   | \$                   | 2,000                        |
| Terminal 2 - Humphrey  | Ф                    | 2,000                        |               |             |                      |   | Ф                    | 2,000                        |
| FIS Baggage Claim Improvements   | \$                   | 1,000                        |               |             |                      |   | \$                   | 1,000                        |
|  | \$                   | 5,000                        |               |             |                      |   | \$                   |                              |
| North Gate Expansion Design Fees   | - Þ                  | 5,000                        |               |             |                      |   | Ф                    | 5,000                        |
| MSP L-T Comprehensive Plan Projects-Subtotal   | \$                   | 254,000                      | \$ -          | \$ -        | \$ 15,500            | \$ 200                                  | \$                   | 238,300                      |
|  |                      |                              |               |             |                      |   |                      |                              |
| MSP Maintenance/Facility Upgrade Program   |                      |                              |               |             |                      |   |                      |                              |
| Terminal 1 - Lindbergh   |                      |                              |               |             |                      |   |                      |                              |
| Restroom Upgrade Program   | \$                   | 10,000                       |               |             | \$ 2,000             |   | \$                   | 8,000                        |
| Way-Finding Sign Backlighting Replacement  | \$                   | 3,200                        |               |             | Ψ 2,000              |   | \$                   | 3,200                        |
| Folded Plate Ceiling Repairs   | \$                   | 26,700                       |               |             |                      |   | \$                   | 26,700                       |
| G Concourse Moving Walks   | \$                   | 10,000                       |               |             | \$ 5,000             |   | \$                   | 5,000                        |
| Lighting Infrastructure Technology and Equipment   | \$                   | 6,750                        |               |             | φ 3,000              |   | \$                   | 6,750                        |
| Public Walk Aisle Terrazzo Floor Installation  | \$                   | 8,800                        |               |             |                      |   | \$                   | 8,800                        |
| Art Display Areas  | \$                   | 1,250                        |               |             |                      | \$ 250                                  | \$                   | 1,000                        |
| Observation Deck Improvements  | \$                   | 1,600                        |               |             |                      | Ψ 200                                   | \$                   | 1,600                        |
| Airside Operations Center  | \$                   | 1,250                        |               |             |                      |   | \$                   | 1,250                        |
| Energy Management Center   |                      | .,200                        |               |             |                      |   | Ť                    | .,200                        |
| Energy Savings Program   | \$                   | 6,000                        |               |             |                      | \$ 1,000                                | \$                   | 5,000                        |
| Field and Runway   | Ť                    | 2,222                        |               |             |                      | ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, | _                    | -,,,,,                       |
| Baggage Quarantine Building  | \$                   | 1,300                        |               |             |                      |   | \$                   | 1,300                        |
|  |                      | ,                            |               |             |                      |   |                      | 3,000                        |
|  | \$                   | 3.000                        |               |             |                      |   | S .                  |                              |
| Airport Operations Area Gate Improvements  | \$<br>\$             | 3,000<br>150                 |               |             |                      |   | \$                   |                              |
| Airport Operations Area Gate Improvements<br>Establish Taxiway J   | \$<br>\$<br>\$       | 3,000<br>150<br>8,400        |               |             |                      |   | \$<br>\$<br>\$       | 150<br>8,400                 |
| Airport Operations Area Gate Improvements<br>Establish Taxiway J<br>Runway LED Lighting Upgrades   | \$                   | 150<br>8,400                 |               |             |                      |   | \$<br>\$             | 150<br>8,400                 |
| Airport Operations Area Gate Improvements<br>Establish Taxiway J   | \$                   | 150                          |               |             |                      |   | \$                   | 150                          |
| Airport Operations Area Gate Improvements Establish Taxiway J Runway LED Lighting Upgrades Runway 4-22 In-Pavement Guard Lights Parking  | \$                   | 150<br>8,400                 |               |             |                      |   | \$<br>\$             | 150<br>8,400                 |
| Airport Operations Area Gate Improvements<br>Establish Taxiway J<br>Runway LED Lighting Upgrades<br>Runway 4-22 In-Pavement Guard Lights   | \$<br>\$<br>\$       | 150<br>8,400<br>500          |               |             |                      |   | \$<br>\$<br>\$       | 150<br>8,400<br>500          |
| Airport Operations Area Gate Improvements Establish Taxiway J Runway LED Lighting Upgrades Runway 4-22 In-Pavement Guard Lights Parking Parking Ramp Railing Refinishing Terminal 2 - Humphrey   | \$<br>\$<br>\$       | 150<br>8,400<br>500          |               |             |                      |   | \$<br>\$<br>\$       | 150<br>8,400<br>500          |
| Airport Operations Area Gate Improvements Establish Taxiway J Runway LED Lighting Upgrades Runway 4-22 In-Pavement Guard Lights Parking Parking Ramp Railing Refinishing   | \$<br>\$<br>\$       | 150<br>8,400<br>500<br>2,000 |               |             |                      |   | \$<br>\$<br>\$       | 150<br>8,400<br>500<br>2,000 |
| Airport Operations Area Gate Improvements Establish Taxiway J Runway LED Lighting Upgrades Runway 4-22 In-Pavement Guard Lights Parking Parking Ramp Railing Refinishing Terminal 2 - Humphrey Skyway to Light Rail Transit Flooring Installation  | \$<br>\$<br>\$<br>\$ | 150<br>8,400<br>500<br>2,000 |               |             |                      |   | \$<br>\$<br>\$       | 150<br>8,400<br>500<br>2,000 |
| Airport Operations Area Gate Improvements Establish Taxiway J Runway LED Lighting Upgrades Runway 4-22 In-Pavement Guard Lights Parking Parking Ramp Railing Refinishing Terminal 2 - Humphrey Skyway to Light Rail Transit Flooring Installation Trades/Maintenance Buildings   | \$<br>\$<br>\$       | 150<br>8,400<br>500<br>2,000 |               |             |                      |   | \$<br>\$<br>\$<br>\$ | 150<br>8,400<br>500<br>2,000 |
| Airport Operations Area Gate Improvements Establish Taxiway J Runway LED Lighting Upgrades Runway 4-22 In-Pavement Guard Lights Parking Parking Ramp Railing Refinishing Terminal 2 - Humphrey Skyway to Light Rail Transit Flooring Installation Trades/Maintenance Buildings South Field Maintenance Building Wash Bay | \$<br>\$<br>\$<br>\$ | 150<br>8,400<br>500<br>2,000 |               |             |                      | \$ 250                                  | \$<br>\$<br>\$<br>\$ | 150<br>8,400<br>500<br>2,000 |

| 2018-2022 Capital Improvement Plan                         |          |          | Funding Source |       |             |     |       |     |        |    |         |
|--|----------|----------|----------------|-------|-------------|-----|-------|-----|--------|----|---------|
| (\$ in 000)  |          |          | Federal/       | State | Direct Line |     |       |     |        |    |         |
| Projects   | Proje    | ect Cost | Grants         |       | GARBS       | PFC | C's   | MAC | Funds  | Un | funded  |
| MSP Maintenance/Facility Upgrade Program-Cont.             |          |          |                |       |             |     |       |     |        |    |         |
|  |          |          |                |       |             |     |       |     |        |    |         |
| Fire   |          |          |                |       |             |     |       |     |        |    |         |
| Campus Fire Protection                                     | \$       | 1,500    |                |       |             |     |       | \$  | 500    | \$ | 1,000   |
| General Office/Administration                              |          |          |                |       |             |     |       |     |        |    |         |
| Building Improvements                                      | \$       | 500      |                |       |             |     |       | \$  | 500    |    |         |
| Environment  |          |          |                |       |             |     |       |     |        |    |         |
| Runway 12R-30L Glycol Forcemain Environmental Improvements | \$       | 1,100    |                |       |             |     |       |     |        | \$ | 1,100   |
| Runway 30R Deicing Pad Improvements                        | \$       | 800      | \$             | 450   |             | \$  | 350   |     |        |    |         |
| Terminal 2 Remote Ramp Lot Drainage Improvements           | \$       | 2,000    |                |       |             |     |       |     |        | \$ | 2,000   |
| Ground Service Equipment Electrical Charging Stations      | \$       | 5,400    |                |       |             |     |       |     |        | \$ | 5,400   |
| Lift Stations at Ponds 1 and 2                             | \$       | 800      |                |       |             |     |       |     |        | \$ | 800     |
| MSP Maint./Facility Upgrade Program-Subtotal               | \$       | 143,350  | \$             | 450   | \$ -        | \$  | 7,350 | \$  | 2,500  | \$ | 133,050 |
| mor manna, raomey opgrado i rogram odbiotar                | <b>—</b> | 140,000  | 1              | -100  |             | Ť   | 1,000 | _   | 2,000  | _  | 100,000 |
| MSP Ongoing Maintenance Program                            |          |          |                |       |             |     |       |     |        |    |         |
| Terminal 1 - Lindbergh                                     |          |          |                |       |             |     |       |     |        |    |         |
| Telecom Room Equipment Continuity                          | \$       | 8,000    |                |       |             |     |       | \$  | 1,000  | \$ | 7,000   |
| Electrical Infrastructure Program                          | \$       | 9,500    |                |       |             |     |       | \$  | 1,500  | \$ | 8,000   |
| Terminal Miscellaneous Modifications                       | \$       | 12,100   |                |       |             |     |       | \$  | 2,400  | \$ | 9,700   |
| Emergency Power Upgrades                                   | \$       | 10,000   |                |       |             |     |       | \$  | 1,000  | \$ | 9,000   |
| Air Handling Unit Replacement                              | \$       | 11,000   |                |       |             |     |       | Ψ   | 1,000  | \$ | 11,000  |
| Conveyance System Upgrade                                  | \$       | 5,000    |                |       |             |     |       |     |        | \$ | 5,000   |
| Plumbing Infrastructure Upgrade Program                    | \$       | 2,700    |                |       |             |     |       | \$  | 500    | \$ | 2,200   |
| Terminal Building Remediation Program                      | \$       | 12,800   |                |       |             |     |       | \$  | 2,000  | \$ | 10,800  |
| Concourse G Rehabilitation                                 | \$       | 25,000   |                |       |             |     |       | \$  | 4,000  | \$ | 21,000  |
| Energy Management Center                                   | <b>-</b> | 20,000   |                |       |             |     |       | Ψ   | 1,000  | Ψ. | 21,000  |
| EMC Plant Upgrades Terminals 1 & 2                         | \$       | 6,300    |                |       |             |     |       | \$  | 500    | \$ | 5,800   |
| Field and Runway   | <b>-</b> | 0,000    |                |       |             |     |       | Ψ   |        | Ψ. | 0,000   |
| Airside Bituminous Rehabilitation/Electrical Construction  | \$       | 2,100    |                |       |             |     |       |     |        | \$ | 2,100   |
| Pavement Joint Sealing /Repair                             | \$       | 3,250    |                |       |             |     |       | \$  | 650    | \$ | 2,600   |
| Miscellaneous Airfield Construction                        | \$       | 1,700    |                |       |             |     |       |     |        | \$ | 1,700   |
| Terminal Roads/Landside                                    | · ·      | ,        |                |       |             |     |       |     |        | Ė  | ,       |
| Tunnel/Bridge Rehabilitation                               | \$       | 500      |                |       |             |     |       | \$  | 100    | \$ | 400     |
| Parking  | 1        |          |                |       |             |     |       | Ė   |        | Ť  |         |
| Terminal 1 and 2 Parking Structure Rehabilitation          | \$       | 13,500   |                |       |             |     |       | \$  | 2,500  | \$ | 11,000  |
| Public Areas/Roads   | 1        | ,        |                |       |             |     |       | Ė   | ,      | Ť  | ,       |
| Landside Pavement Rehabilitation                           | \$       | 2,100    |                |       |             | İ   |       | \$  | 400    | \$ | 1,700   |
| Roadway Fixture Refurbishment                              | \$       | 600      |                |       |             |     |       | \$  | 150    | \$ | 450     |
| Hangars and Other Buildings                                |          |          |                |       |             |     |       |     |        |    |         |
| MSP Campus Building Roof Replacements                      | \$       | 2,000    |                |       |             |     |       |     |        | \$ | 2,000   |
| Campus Building Rehabilitation Program                     | \$       | 7,500    |                |       |             |     |       | \$  | 1,500  | \$ | 6,000   |
| Campus Parking Lot Reconstruction                          | \$       | 3,050    |                |       |             |     |       | \$  | 1,100  | \$ | 1,950   |
| MSP Ongoing Maintenance Program-Subtotal                   | \$       | 138,700  | \$             | -     | \$ -        | \$  | -     | \$  | 19,300 | \$ | 119,400 |
| MSP Noise Mitigation Projects                              |          |          |                |       |             |     |       |     |        |    |         |
| Noise Mitigation Consent Decree Amendment                  | \$       | 19,300   |                |       |             |     |       | \$  | 7,500  | \$ | 11,800  |
| MCD Noise Mitigation Projects Subtatal                     | e        | 10 200   | ¢              |       | s -         | \$  |       | •   | 7 500  | \$ | 44 000  |
| MSP Noise Mitigation Projects Subtotal                     | \$       | 19,300   | \$             | -     | \$ -        | Þ   | -     | \$  | 7,500  | 4  | 11,800  |

| 2018-2022 Capital Improvement Plan                   |     |           | Funding Source |             |       |       |      |       |     |        |  |  |
|--|-----|-----------|----------------|-------------|-------|-------|------|-------|-----|--------|--|--|
| (\$ in 000)  |     |           | Fe             | deral/State |       |       |      |       |     |        |  |  |
| Projects   | Pro | ject Cost | Gr             | ants        | GARBS | PFC's | MAC  | Funds | Unf | unded  |  |  |
| MSP Tenant Projects                                  |     |           |                |             |       |       |      |       |     |        |  |  |
|  |     |           |                |             |       |       |      |       |     |        |  |  |
| Terminal 1 - Lindbergh                               |     |           |                |             |       |       |      |       |     |        |  |  |
| Concession Rebids                                    | \$  | 1,500     |                |             |       |       | \$   | 1,500 |     |        |  |  |
| Concession Upgrades/Revenue Development              | \$  | 1,000     |                |             |       |       | \$   | 200   | \$  | 800    |  |  |
| MSP Tenant Projects Subtotal                         | \$  | 2,500     | \$             | -           | \$ -  | \$    | - \$ | 1,700 | \$  | 800    |  |  |
| Reliever Airports L-T Comprehensive Plan Projects    |     |           |                |             |       |       |      |       |     |        |  |  |
| St. Paul   |     |           |                |             |       |       |      |       |     |        |  |  |
| Long Term Comprehensive Plan                         | \$  | 100       |                |             |       |       |      |       | \$  | 100    |  |  |
| Lake Elmo  | Ė   |           |                |             |       |       |      |       |     |        |  |  |
| Long Term Comprehensive Plan                         | \$  | 100       |                |             |       |       |      |       | \$  | 100    |  |  |
| Runway 14-32 Replacement                             | \$  | 7,000     |                |             |       |       |      |       | \$  | 7,000  |  |  |
| Airfield Modifications                               | \$  | 3,000     |                |             |       |       |      |       | \$  | 3,000  |  |  |
| Airlake  |     |           |                |             |       |       |      |       |     |        |  |  |
| Long Term Comprehensive Plan                         | \$  | 100       |                |             |       |       | \$   | 100   |     |        |  |  |
| South Building Area Development - Phase 1            | \$  | 3,200     |                |             |       |       |      |       | \$  | 3,200  |  |  |
| Flying Cloud   |     |           |                |             |       |       |      |       |     |        |  |  |
| Long Term Comprehensive Plan                         | \$  | 100       |                |             |       |       |      |       | \$  | 100    |  |  |
| South Building Area Development                      | \$  | 600       |                |             |       |       |      |       | \$  | 600    |  |  |
| Electrical Vault Modifications                       | \$  | 500       |                |             |       |       |      |       | \$  | 500    |  |  |
| Crystal  |     |           |                |             |       |       |      |       |     |        |  |  |
| Long Term Comprehensive Plan                         | \$  | 100       |                |             |       |       |      |       | \$  | 100    |  |  |
| Runway 14R-32L & Taxiway E Modifications             | \$  | 2,000     | \$             | 1,400       |       |       | \$   | 600   |     |        |  |  |
| Anoka County/Blaine                                  |     |           |                |             |       |       |      |       |     |        |  |  |
| Long Term Comprehensive Plan                         | \$  | 100       |                |             |       |       |      |       | \$  | 100    |  |  |
| Building Area Development - Xylite Street Relocation | \$  | 1,000     |                |             |       |       |      |       | \$  | 1,000  |  |  |
| Reliever Airport L-T Comp. Plan Projects Subtotal    | \$  | 17,900    | \$             | 1,400       | \$ -  | \$ -  | \$   | 700   | \$  | 15,800 |  |  |
| Reliever Airports Maint. Facility Upgrade Projects   |     |           |                |             |       |       |      |       |     |        |  |  |
| St. Paul   |     |           |                |             |       |       |      |       |     |        |  |  |
| Joint and Crack Repairs                              | \$  | 300       |                |             |       |       | \$   | 100   | \$  | 200    |  |  |
| MAC Building Modifications                           | \$  | 2,600     |                |             |       |       | \$   | 200   | \$  | 2,400  |  |  |
| Runway 13-31 Pavement Reconstruction                 | \$  | 4,500     |                |             |       |       | Ψ    | 200   | \$  | 4,500  |  |  |
| Parking Lot/Bayfield Pavement Rehabilitation         | \$  | 500       |                |             |       |       |      |       | \$  | 500    |  |  |
| Administration Building Apron Paving Rehabilitation  | \$  | 1,400     |                |             |       |       |      |       | \$  | 1,400  |  |  |
| Storm Sewers Improvements - Phase 2                  | \$  | 1,500     |                |             |       |       |      |       | \$  | 1,500  |  |  |
| Maintenance Buildings Improvements                   | \$  | 200       |                |             |       |       | \$   | 200   | Ψ   | 1,000  |  |  |
| Terminal Sub Drain                                   | \$  | 600       |                |             |       |       | Ψ    | 200   | \$  | 600    |  |  |
| Cold Equipment Storage Building                      | \$  | 750       |                |             |       |       |      |       | \$  | 750    |  |  |
| LED Edge Lighting Upgrades                           | \$  | 2,500     |                |             |       |       |      |       | \$  | 2,500  |  |  |

| 2018-2022 Capital Improvement Plan                          |     |            | Funding Source |               |    |           |      |       |    |         |     |        |
|---|-----|------------|----------------|---------------|----|-----------|------|-------|----|---------|-----|--------|
| (\$ in 000)   |     |            | I              | Federal/State | Di | rect Line |      |       |    |         |     |        |
| Projects  | Pre | oject Cost | -              | Grants        | G  | ARBS      | PFC  | 's    | MA | C Funds | Unf | unded  |
| Reliever Airports Maint. Facility Upgrade Proj-Cont.        |     |            |                |               |    |           |      |       |    |         |     |        |
|   |     |            |                |               |    |           |      |       |    |         |     |        |
| Lake Elmo   |     |            |                |               |    |           |      |       |    |         |     |        |
| Parallel Taxiway Reconstruction                             | \$  | 1,200      |                |               |    |           |      |       |    |         | \$  | 1,200  |
| Runway 4-22 Pavement Rehabilitation                         | \$  | 4,000      |                |               |    |           |      |       |    |         | \$  | 4,000  |
| Alleyways - South Building Area Pavement Rehabilitation     | \$  | 900        |                |               |    |           |      |       |    |         | \$  | 900    |
| Materials Storage Building                                  | \$  | 200        |                |               |    |           |      |       | \$ | 200     |     |        |
| Airlake   |     |            |                |               |    |           |      |       |    |         |     |        |
| Runway 12-30 Extension                                      | \$  | 8,000      |                |               |    |           |      |       |    |         | \$  | 8,000  |
| Runway 12-30 Reconstruction                                 | \$  | 3,500      |                |               |    |           |      |       |    |         | \$  | 3,500  |
| Public Restrom Facility                                     | \$  | 300        |                |               |    |           |      |       |    |         | \$  | 300    |
| Plane Wash Pad  | \$  | 150        |                |               |    |           |      |       |    |         | \$  | 150    |
| Materials Storage Building                                  | \$  | 200        |                |               |    |           |      |       | \$ | 200     |     |        |
| LED Edge Lighting   | \$  | 700        |                |               |    |           |      |       |    |         | \$  | 700    |
| Flying Cloud  |     |            |                |               |    |           |      |       |    |         |     |        |
| Taxiway D Pavement Rehabilitation                           | \$  | 600        |                |               |    |           |      |       |    |         | \$  | 600    |
| Taxiway E Pavement Rehabilitation                           | \$  | 600        |                |               |    |           |      |       |    |         | \$  | 600    |
| Roof Repairs/Replacement                                    | \$  | 100        |                |               |    |           |      |       | \$ | 100     |     |        |
| Crystal   |     |            |                |               |    |           |      |       |    |         |     |        |
| Alleyway Pavement Rehabilitation                            | \$  | 1,100      |                | \$ 300        | )  |           |      |       | \$ | 250     | \$  | 550    |
| Taxiway Pavement Rehabilitation                             | \$  | 700        |                |               |    |           |      |       |    |         | \$  | 700    |
| LED Edge Lighting   | \$  | 800        |                |               |    |           |      |       |    |         | \$  | 800    |
| Anoka County/Blaine   |     |            |                |               |    |           |      |       |    |         |     |        |
| Taxiway Pavement Rehabilitation                             | \$  | 600        |                | \$ 391        |    |           |      |       | \$ | 209     |     |        |
| Alleyway Pavement Rehabilitation                            | \$  | 2,250      |                |               |    |           |      |       |    |         | \$  | 2,250  |
| South Service Rd & East Landside Rd Pavement Reconstruction | \$  | 1,000      |                |               |    |           |      |       |    |         | \$  | 1,000  |
| Obstruction Removal   | \$  | 100        |                |               |    |           |      |       |    |         | \$  | 100    |
| Air Traffic Control Tower Equipment                         | \$  | 100        |                |               |    |           |      |       |    |         | \$  | 100    |
| LED Edge Lighting   | \$  | 2,500      |                |               |    |           |      |       |    |         | \$  | 2,500  |
|   |     |            |                |               |    |           |      |       |    |         |     |        |
| Reliever Airport Maint. Facility Upgrades Subtotal          | \$  | 44,450     | _              | \$ 691        | \$ | -         | \$   | -     | \$ | 1,459   | \$  | 42,300 |
| MSP Subtotal  | \$  | 664,600    |                | \$ 4,950      | \$ | -         | \$30 | ),550 | \$ | 40,500  | \$5 | 88,600 |
| Reliever Airports Subtotal                                  | \$  | 62,350     |                | \$ 2,091      | \$ | -         | \$   | -     | \$ | 2,159   | \$  | 58,100 |
| Total 2018-2022 Funding                                     | \$  | 726,950    | Ť              | \$ 7,041      | \$ | -         | \$30 | ),550 | \$ | 42,659  | \$6 | 46,700 |



Remodeled Public Seating in Terminal 1-Lindbergh

## **Sources and Uses of Funds**

From December 31, 2013 through 2018, MAC has identified eight funding sources totaling \$1,475,559,000 including a beginning balance of \$317,185,000. During this period, MAC will expend \$1,285,940,000 leaving a net balance of \$197,980,000 at the end of 2018. This balance represents a portion of the 2017 and 2018 CIP projects that were started but not completed by December 31, 2018 and PFCs to pay future debt service.

The Construction Fund Budget below represents anticipated sources and uses of funds during the years 2014-2018. The information for 2015 indicates expected transactions during the fourth quarter.

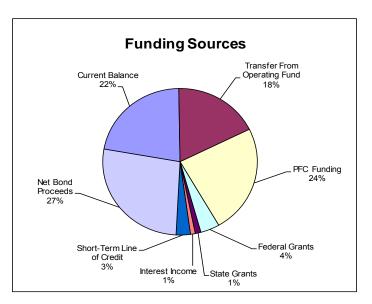
| CONSTRUCTION FUND BUDGET 2016   |    |               |    |           |                 |                 |          |                 |          |           |          |                  |
|---------------------------------|----|---------------|----|-----------|-----------------|-----------------|----------|-----------------|----------|-----------|----------|------------------|
| (\$ = 000)                      |    |               |    |           |                 |                 |          |                 |          |           |          |                  |
|                                 |    | 2014          |    | 2015      | 2015            | 2016            | 2017     |                 |          | 2018      |          | Total            |
|                                 |    | <u>Actual</u> | E  | stimated  | <u>Budget</u>   | <u>Budget</u>   | <u>P</u> | <u>rojected</u> | <u>P</u> | rojected  | <u> </u> | <u>Projected</u> |
| Sources of Funds                |    |               |    |           |                 |                 |          |                 |          |           |          |                  |
| Balance 12/31/13                | \$ | 317,185       |    |           |                 |                 |          |                 |          |           | \$       | 317,185          |
| Balance Carried Forward         |    |               | \$ | 354,543   | \$<br>353,940   | \$<br>328,913   | \$       | 536,515         | \$       | 246,061   |          |                  |
| Transfer From Operating Fund    |    | 46,783        |    | 46,935    | 46,614          | 49,530          |          | 59,229          |          | 68,700    |          | 271,177          |
| PFC Funding                     |    | 66,905        |    | 69,360    | 68,113          | 70,400          |          | 71,808          |          | 73,244    |          | 351,717          |
| Federal Grants                  |    | 28,001        |    | 10,109    | 14,225          | 8,401           |          | 4,900           |          | 6,350     |          | 57,761           |
| State Grants                    |    | 893           |    | 2,049     | 2,400           | 2,400           |          | 2,450           |          | 691       |          | 8,483            |
| Interest Income (1)             |    | 1,761         |    | 3,140     | 2,200           | 3,000           |          | 3,500           |          | 3,500     |          | 14,901           |
| Short-term line of credit       |    | -             |    | 27,000    | -               | 7,500           |          | 5,000           |          | -         |          | 39,500           |
| Principal Amount of Bonds/Notes |    | 23,296        |    | 11,737    | -               | 365,975         |          | -               |          | -         |          | 401,008          |
| Other Receipts                  |    | 22,188        |    | -         | -               | <br>            |          |                 |          |           |          | 22,188           |
| Total Sources of Funds          | \$ | 189,827       | \$ | 170,330   | \$<br>133,552   | \$<br>507,206   | \$       | 146,887         | \$       | 152,485   | \$       | 1,166,735        |
| Uses of Funds                   |    |               |    |           |                 |                 |          |                 |          |           |          |                  |
| CIP Project Costs               | \$ | (126,702)     | \$ | (165,492) | (175,418)       | (268,000)       |          | (405,737)       |          | (169,694) | \$       | (1,135,625       |
| Debt Service Reserve Transfer   | _  | (25,767)      | _  | (30,468)  | <br>(30,468)    | <br>(31,604)    |          | (31,604)        |          | (30,872)  |          | (150,315         |
| Total Use of Funds              | \$ | (152,469)     | \$ | (195,960) | \$<br>(205,886) | \$<br>(299,604) | \$       | (437,341)       | \$       | (200,566) | \$       | (1,285,940       |
| Balance Carried Forward         | \$ | 354,543       | \$ | 328,913   | \$<br>281,607   | \$<br>536,515   | \$       | 246,061         | \$       | 197,980   | \$       | 197,980          |

Excluding the current balance, the chart shows that transfers from the Operating Fund, bond proceeds and funds from PFCs are the main funding sources for construction projects.

### Sources of Funds

Each source of funding is discussed below.

The <u>Transfer from the Operating Fund</u> is made at the end of each year after the debt service requirement and working capital balance have been funded. For 2016, a transfer of \$49.5 million is anticipated based on 2015 estimated net revenues. The transfers for the period 2017 through 2018 are increasing slightly due to higher concession revenues over the forecast period. The balance to be transferred for the period is estimated at \$271.2 million or 18%.



<u>PFC funding or Passenger Facility Charge funding</u> is one of the largest funding source at \$351.7 million or 24% of the total. Passenger Facility Charges (PFCs) were authorized by Congress to allow proprietors of commercial service airports, such as MAC, to impose a charge on enplaning passengers at those airports. The charge was originally set at \$1, \$2 or \$3. The maximum allowed was changed from \$3.00 to \$4.50 in 2001. Essential Air Service Flights and Frequent Flyers are exempted from this charge. The basis for the PFC is to provide needed

supplemental revenues to expedite the improvement of airport facilities used by passengers to mitigate noise impacts and to expand airport system capacity. The Commission's first application began collecting PFCs on June 1, 1992.

Including this first application, the Commission has received approval from the Federal Aviation Administration for eleven separate applications. The Commission expects to file two new PFC applications in the 2016-2017 timeframe. The table below shows the status of all applications.

| PFC Summa     | ry Table        |                  |
|---------------|-----------------|------------------|
|               | Amended         | Collections as   |
| Application   | Approval        | Of 12/31/15 est  |
| <u>Number</u> | Amount (\$=000) | (\$=000) Status  |
| 1             | \$ 92,714       | \$ 92,714 Closed |
| 2             | 140,717         | 140,717 Closed   |
| 3             | 36,377          | 36,377 Closed    |
| 4             | 47,801          | 47,801 Closed    |
| 5             | 112,533         | 112,533 Closed   |
| 6             | 759,735         | 438,205 Open     |
| 7             | 14,479          | 14,479 Open      |
| 8             | 147,986         | 88,268 Open      |
| 9             | 8,659           | 8,659 Open       |
| 10            | 128,448         | 70,809 Open      |
| 11            | 52,827          | 52,056 Open      |
| 12            | 40,796          | 40,796 Open      |

In conjunction with filing these applications/amendments, the Commission was required to file a Competition Plan. Before any approval/consideration could be given to these applications/amendments, the FAA needed to approve this Plan. Approval from the FAA regarding the original Competition Plan was received on November 21, 2000. In addition, Congress earlier in 2000 authorized proprietors of commercial service airports to increase the level of PFC up to a maximum of \$4.50. This level of collection required the completion and approval of a Competition Plan for the airport. The Commission received approval to increase the PFC level to \$4.50 in January, 2001. An updated Competition Plan was submitted in December 2008. Approval of the updated Plan was granted in 2009.

<u>Federal Grants</u> are funds which are used for FAA approved projects including Field and Runway and certain terminal building security projects at the various Commission airports. These funds are estimated at \$57.8 million or 4% of the sources listed on the previous page. Certain criteria must be met when an application for a project is submitted to the FAA. If the criteria are met, the grant money may be issued. Federal grants also include money received from the TSA for iViSN capital improvements.

<u>State Grants</u> are similar to Federal grants. The dollars are on a much smaller scale, but each application must meet the required criteria in order to receive the grant. This source is estimated at \$8.5 million or 1% of the total funding through 2018.

<u>Interest Income</u> is based on the balance in the fund. As noted above, a 1.0% rate is assumed for 2016 through 2018. This figure can vary significantly depending upon approval of projects and their starting dates. Interest Income of \$14.9 million or 1% of sources is projected.

### Short-Term Line of Credit

In 2011, the Commission entered into a \$75 million revolving line of credit. This program replaces the Commercial Paper Program the Commission previously participated in. Short-term funding allows the Commission to interim fund certain projects until either the receipt of grants or funds to be taken out with a future long-term debt issue. The Commission issued \$27.0 million in 2015 for the Terminal 2 Gate Expansion and expects to issue an additional \$12.5 million over the forecast period.

### Long-Term Debt

In 2014 and 2015, the Commission issued approximately \$35.0 million worth of Municipal Receivable Trust Certificates in connection with the construction of solar panels on top of the Commission's parking decks at Terminals 1 and 2 parking structures as well as parking lighting improvements at both Terminals. In 2016, the Commission expects to issue General Airport Revenue Bonds which will net approximately \$366 million in construction proceeds. The bond proceeds are expected to be used in the expansion of three gates at Terminal 2 and construction of additional parking/rental car facilities at Terminal 1.

### **Uses of Funds**

There are two general categories of uses listed. The first, CIP project costs (\$1,136.0 million), represent 88% of the total. The Debt Service Transfer of \$150.3 million, or 12% of this total, represents the transfer of PFC funding to pay a portion of PFC projects funded by long-term debt.

CIP project costs include both actual construction costs and any fees (i.e. architectural/engineering) which may be associated with the project. Also included in this figure are projects in process. Significant project costs include those associated with parking facilities, Reliever Airports and other field and terminal projects.

The balance carried forward can be attributed to a number of projects scheduled to begin the next year. It is quite possible that this balance could be significantly different as the timing of projects historically has been delayed for any number of reasons.

The table below indicates the amount of projects currently in process. The vast majority of capital projects in the Commission's Capital Improvement Program are considered routine projects for a major airport and do not affect the annual operating budget.

| Projects in Process (As of November 30, 2015) (\$ = 000) |              |           |            |
|--|--------------|-----------|------------|
| (4 333)  | Estimated    | Payments  | <u>%</u>   |
| Project Description                                      | Project Cost | To Date   | Completion |
| 2015 Pavement Rehabilitation-Aprons                      | \$7,600      | \$5,279   | 69.5%      |
| T1 - FIS (CBP) Expansion Program                         | \$14,500     | \$12,635  | 87.1%      |
| T1 - Restroom Upgrades Program                           | \$21,500     | \$7,510   | 34.9%      |
| iVISN Projects (CCTV) Improvements                       | \$6,300      | \$4,633   | 73.5%      |
| Telecom Room Equipment Continuity (TREC)                 | \$4,800      | \$1,883   | 39.2%      |
| Electrical Infrastructure Phase 6, 7, & 8                | \$5,500      | \$2,704   | 49.2%      |
| T1 - Lindbergh Miscellaneous Modifications               | \$3,100      | \$1,915   | 61.8%      |
| 2014 Airline Accommodation                               | \$4,500      | \$3,703   | 82.3%      |
| T1 - Checkpoint Consolidation                            | \$18,000     | \$9,685   | 53.8%      |
| T1 - Concourse G Roof Replacement                        | \$8,400      | \$1,577   | 18.8%      |
| T1 - Modular Cooling Tower Installation                  | \$3,000      | \$2,394   | 79.8%      |
| T2 - Humphrey 3 Gate Expansion                           | \$46,250     | \$12,994  | 28.1%      |
| 2015 Parking Structure Rehabilitation                    | \$2,500      | \$2,039   | 81.6%      |
| T1 - Parking Ramp Projects                               | \$351,000    | \$4,584   | 1.3%       |
| T2 - Humphrey:CBIS Program                               | \$47,000     | \$39,352  | 83.7%      |
| Solar Panels Project on T1 - Parking Ramp                | \$25,400     | \$21,518  | 84.7%      |
| All Other Projects in Process                            | \$217,191    | \$30,351  | 14.0%      |
| Totals:  | \$786,541    | \$164,756 |            |

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# **Debt Service Fund**

The Debt Service Fund discussion covers four areas: Debt Service Requirement, Long Term Debt, Bond Ratings and Sources and Uses of Funds.

# **Debt Service Requirement**

The Metropolitan Airports Commission, in the recent past, has issued two forms of long-term indebtedness: General Airport Revenue Bonds (GARBs) and General Obligation Revenue Bonds (GORBs). Since 1976, GORBs have been issued which are backed by Commission revenues and the authority to levy any required taxes on the assessed valuation of the seven-county metropolitan area. In 1998, the Commission began to issue GARBs which are not backed by the Commission's ad volerum taxing power. Additionally, the Commission has agreed (pursuant to the terms of the Master Trust Indenture entered into by the Commission in connection with its issuance of GARBs) to collect rates, tolls, fees, rentals and charges so that during each fiscal year the Net Revenues, together with any permitted transfer, will be equal to at least 125% of aggregate annual debt service on the outstanding Senior Lien GARBs and 110% for outstanding Subordinate Lien GARBs. (See Long Term Debt Section below.)

With regard to GORBs, MAC is required by law to maintain Debt Service funds sufficient to bring the balance on hand in the Debt Service Account on October 10th of each year to an amount equal to all principal and interest to become due and payable from there to the end of the second following year. The Commission currently has no outstanding GORBs debt.

The annual actual debt service requirement for the next five years for the GARB issues (does not include future bond issues):

| January 1, 2016 | \$ 117,794 |
|-----------------|------------|
| January 1, 2017 | \$ 119,347 |
| January 1, 2018 | \$ 118,884 |
| January 1, 2019 | \$ 115,182 |
| January 1, 2020 | \$ 115,078 |



# **Long Term Debt**

## General Obligation Revenue Bonds and General Airport Revenue Bonds

The acquisition and construction of facilities at the airports operated by the Commission have been substantially financed by the issuance of Airport Improvement Bonds and GORBs (all of which have been defeased), Notes Payable, a revolving line of credit and GARBs.

GORBs are general obligations of the Commission, payments of which are secured by the pledge of all operating revenues of the Commission. The Commission has the power to levy property taxes upon all taxable property in the seven county Metropolitan Area in order to pay debt service outstanding on GORBs. (These taxes, if levied, must be re-paid.)

The Commission has not levied taxes for the payment of debt service since 1969. Since then, Commission revenues have been sufficient to pay principal and interest due to Airport Improvement Bonds and GORBs. The Commission currently has available for issuance under the existing legislative authorization approximately \$55 million of GORBs.

The 1996 Minnesota State Legislature authorized the Commission to issue GARBs. These bonds may be secured by the pledge of all operating revenues of the Commission. The Commission's authority to issue additional GARBs is subject to an additional bonds test for future issuance of either its Senior Lien or Subordinate Lien GARBs (the additional bonds test is designed to demonstrate that the Commission will have the current and future ability to repay its debt). For Senior Lien GARBs, the additional bonds test requires the Commission to either show that historical revenues are at least equal to 1.1 times total expected Senior Lien debt service or that projected net revenues are expected to exceed 1.25 times total expected Senior Lien debt service. For Subordinate Lien GARBs, the additional bonds test requires the Commission to either show that historical revenues are at least equal to 1.1 times total expected debt service or that projected net revenues are expected to exceed 1.1 times total expected debt service. These coverage ratios include debt service on the GORBs.

The projected coverage ratio for 2016 on Senior Debt Obligations is 3.39x. With the optional coverage transfer, this figure is 3.64x. The overall projected coverage ratio is expected to be 1.76x and 1.89x with the optional coverage transfer.

### **Notes Payable**

The Commission from time to time has financed certain pieces of equipment and certain capital improvement projects through the issuance of notes payable. The Commission utilizes this type of financing in order to recover a portion of the debt service via airline rates and charges. As of December 31, 2015, the Commission has \$48,397,000 notes payable outstanding.

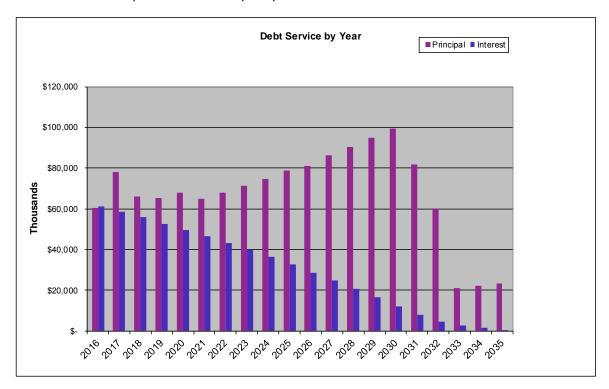
# Revolving Line of Credit

The Commission previously utilized a Commercial Paper program to interim fund certain capital improvement projects. In May 2010, the direct pay letters of credit expired and the renewal cost was very expensive. In 2011, the Commission entered into a \$75 million Revolving Line of Credit to interim fund certain capital improvement projects. As of December 31, 2015, the Commission has utilized \$42,460,000 of the line of credit.

The table below shows future debt requirements for <u>existing</u> debt on an annual calendar year basis after December 31, 2015 for the next five years, as well as a cumulative total for the period 2021-2035. The chart below does not take into consideration any future bond issues or notes payable issued after 2015. The dollars shown are in thousands.

|            |           |             | Ge  | neral       | Ge | neral Airpo | rt       |                  |    |         |              |              |  |       |    |            |   |          |   |          |
|------------|-----------|-------------|-----|-------------|----|-------------|----------|------------------|----|---------|--------------|--------------|--|-------|----|------------|---|----------|---|----------|
| (\$ = 000) | Note      | es/Line of  | Obl | igation     |    | Revenue     |          | Total            |    |         |              | Total        |  |       |    |            |   |          |   |          |
|            |           | Credit      | В   | Bonds       |    | Bonds       |          | Bonds            |    | Bonds   |              | <b>Bonds</b> |  | Bonds | Oı | utstanding | Т | otal All | P | rincipal |
| Year(s)    | <u>(P</u> | (Principal) |     | (Principal) |    | Principal)  | <u> </u> | <u>Principal</u> | 1  | nterest | <u>&amp;</u> | Interest     |  |       |    |            |   |          |   |          |
| 2016       | \$        | 44,075      | \$  | -           | \$ | 57,010      | \$       | 101,085          | \$ | 61,338  | \$           | 162,423      |  |       |    |            |   |          |   |          |
| 2017       |           | 15,690      |     | -           |    | 61,125      |          | 76,815           |    | 58,746  |              | 135,561      |  |       |    |            |   |          |   |          |
| 2018       |           | 2,710       |     | -           |    | 63,530      |          | 66,240           |    | 55,815  |              | 122,055      |  |       |    |            |   |          |   |          |
| 2019       |           | 2,719       |     | -           |    | 62,795      |          | 65,514           |    | 52,795  |              | 118,309      |  |       |    |            |   |          |   |          |
| 2020       |           | 2,534       |     | -           |    | 65,745      |          | 68,279           |    | 115,435 |              | 183,714      |  |       |    |            |   |          |   |          |
| 2021-2035  |           | 33,155      |     | -           |    | 993,975     |          | 1,027,130        |    | 318,622 | 1            | ,345,752     |  |       |    |            |   |          |   |          |
|            | \$        | 100,883     | \$  | -           | \$ | 1,304,180   | \$       | 1,405,063        | \$ | 662,751 | \$ 2         | 2,067,814    |  |       |    |            |   |          |   |          |
|            |           |             |     |             |    |             |          | -                |    |         |              |              |  |       |    |            |   |          |   |          |

The below chart shows expected future debt principal and interest:



The table below provides summary information for all current long-term debt.

|                                     |  |               |              | ling as of   |              |  |  |  |
|-------------------------------------|--|---------------|--------------|--------------|--------------|--|--|--|
| Bonds Payable, due serially         | Issue                                    | Original      | Final        |              | End          |  |  |  |
| (\$ = 000):                         | <u>Date</u>                              | <u>Amount</u> | Payment In   | <u>2016</u>  | <u>2015</u>  |  |  |  |
| General Airport Revenue Bonds:      |  |               |              |              |              |  |  |  |
| 2007 Series A - 4.50 to 5.00%       | 01/09/07                                 | 440,985       | 2032         | 440,985      | 440,985      |  |  |  |
| 2007 Series B - 4.50 to 5.00%       | 01/09/07                                 | 197,360       | 2032         | 191,775      | 197,360      |  |  |  |
| 2008 Series A - 5.00%               | 01/10/08                                 | 72,035        | 2016         | -            | 10,490       |  |  |  |
| 2009 Series A - 2.0-5.0%            | 11/10/09                                 | 23,075        | 2022         | 11,795       | 13,850       |  |  |  |
| 2009 Series B - 4.0-5.0%            | 11/10/09                                 | 128,835       | 2022         | 69,365       | 80,670       |  |  |  |
| 2010 Series A - 4.00-5.00%          | 08/10/10                                 | 62,210        | 2035         | 62,210       | 62,210       |  |  |  |
| 2010 Series B - 3.00-5.00%          | 08/10/10                                 | 73,475        | 2028         | 59,895       | 63,790       |  |  |  |
| 2010 Series C - 3.00-5.00%          | 11/10/10                                 | 21,600        | 2024         | 5,085        | 6,725        |  |  |  |
| 2010 Series D - 4.00-5.00%          | 11/10/10                                 | 68,790        | 2024         | 35,605       | 40,815       |  |  |  |
| 2011 Series A - 3.50-5.00%          | 11/02/11                                 | 52,015        | 2025         | 47,870       | 52,015       |  |  |  |
| 2012 Series A - 0.46-2.755%         | 11/20/12                                 | 39,770        | 2020         | 23,310       | 28,875       |  |  |  |
| 2012 Series B - 5.00%               | 11/20/12                                 | 42,015        | 2031         | 42,015       | 42,015       |  |  |  |
| 2014 Series A - 2.00-5.00%          | 10/08/14                                 | 217,790       | 2035         | 214,520      | 217,790      |  |  |  |
| 2014 Series B - 2.00-5.00%          | 10/08/14                                 | 46,590        | 2026         | 42,740       | 46,590       |  |  |  |
| Total General Airport Revenue Bonds |  |               |              | \$ 1,247,170 | \$ 1,304,180 |  |  |  |
| TOTAL BONDS OUTSTANDING             |  |               |              | \$ 1,247,170 | \$ 1,304,180 |  |  |  |
| NOTES PAYABLE & REVOLVING LINE OF   | NOTES PAYABLE & REVOLVING LINE OF CREDIT |               |              |              |              |  |  |  |
| TOTAL LONG TERM BONDS AND NOTES I   |  | \$ 1,303,978  | \$ 1,405,063 |              |              |  |  |  |

### **Bond Refundings**

On September 10, 2014, the Commission issued \$264,380,000 of General Airport Revenue Bonds Series 2014A and 2014B to advance refund the General Airport Revenue Bonds Series 2005A, 2005B and 2005C and were called on January 1, 2015.

As a result of the September 10, 2014 refunding, the Commission reduced its total debt service requirements by \$60,235,376, which resulted in an economic gain (the difference between the present values of the debt service payments on the old and new debt) in the amount of \$38,844,105.

The Commission, along with its financial advisors, regularly reviews the Commission debt structure to look for refunding candidates provided that they meet the 3% net present value savings.

The Commission has no Derivative/Swap debt nor has there ever been any instrument of this type in the Debt Portfolio.

### **New Issues**

The most recent new money bond issue the Commission issued was on November 20, 2012. The MAC issued \$39,770,000 General Airport Revenue Bonds Series 2012A to finance certain improvements at the airport for the Auto Rental industry operating at Terminal 2.

The Capital Improvement Program approved by the Commission in December 2016 for the period 2016-2022 does include funding of projects with a new long-term debt issue. Only "Demand Driven" (those tied to passenger and activity growth) projects will be earmarked by a new Long Term debt issue. The Commission anticipates a new long term debt issue in the \$420 million range for parking/auto rental facilities and additional gates at Terminal 2- Humphrey.

# **Bond Ratings**

The Commission has maintained excellent ratings for many years. The Commission is one of the few airports with an AA- rating. Most airports are in the A rating category. The Commission's bond ratings as of December 31, 2015 are as follows:

|                               | <u>Moody's</u> | Standard & Poors | <u>Fitch Ratings</u> |
|-------------------------------|----------------|------------------|----------------------|
| General Obligation Bonds      | Aaa            | AAA              | AAA                  |
| General Airport Revenue Bonds | N/A            | AA-              | AA-                  |

Standard & Poors bond ratings range from AAA (highest quality) to C (lowest quality) for long term obligations. Ratings from 'AA' to 'CCC' may be modified by the addition of a plus (+) or minus (-) sign to show relative standing within the major rating categories. The ratings for the Commission's long term debt are defined below:

- 'AAA' Extremely strong capacity to meet financial commitments. Highest Rating.
- 'AA' Very strong capacity to meet financial commitments.

Fitch Ratings also uses a rating system similar to that of Standard & Poors. Ratings from 'AA' to 'CCC' may be modified by the addition of a plus (+) or minus (-) sign to show relative standing within the major rating categories.

Moody's bond ratings range from Aaa (highest quality) to C (lowest quality) for long term obligations. Moody's applies numerical modifiers 1-high, 2-mid, and 3-low in each generic rating classification from Aaa to C.The bond rating process is a comprehensive analysis of the Commission's financial practices and performance. Forecasts of future performance and projected long-term planning practices are also reviewed. The following data is typically requested and analyzed by the rating agencies:

- Trends of demographic/economic information
- Capital Improvement Program
- Budget documents/Performance to Budget
- Financial audits/Performance
- Airline industry
- Major employers in the area
- Diversity of local economy
- Financial policies and practices



New Solar Panels above the Parking Ramp

The Statistics & Informative Facts section shows statistics commonly analyzed by the rating agencies.

# Sources and Uses of Funds

The Debt Service Budget is shown below.

| 2016 DEBT SERVICE BUDGET (\$=000)          |                   |                   |                   |                   |                   |                   |
|--|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|
|  | 2014              | 2015              | 2015              | 2016              | 2017              | 2018              |
|  | <u>Actual</u>     | <b>Estimated</b>  | <u>Budget</u>     | <u>Budget</u>     | <u>Projected</u>  | <u>Projected</u>  |
| January 1 Balance                          | \$ 238,593        | \$ 210,516        | \$ 210,537        | \$ 227,439        | \$ 302,136        | \$ 284,669        |
| Source Of Funds:                           |                   |                   |                   |                   |                   |                   |
| Transfer from Operating Fund               | 95,729            | 90,815            | 90,888            | 89,194            | 87,382            | 106,349           |
| Transfer from PFCs <sup>3</sup>            | 26,531            | 30,468            | 30,468            | 31,604            | 32,662            | 32,975            |
| Interest earnings 1                        | 1,870             | 1,651             | 557               | 1,649             | 1,687             | 1,701             |
| Bond Proceeds <sup>2</sup>                 | 303,781           | -                 | -                 | 70,044            | -                 | -                 |
| Total Sources Of Funds                     | \$ 427,911        | \$ 122,934        | \$ 121,913        | \$ 192,491        | \$ 121,731        | \$ 141,025        |
| Uses Of Funds                              |                   |                   |                   |                   |                   |                   |
| Bond Refundings                            | \$ (330,020)      | \$ -              | \$ -              | \$ -              | \$ -              | \$ -              |
| Rebate Payment                             | -                 | -                 | -                 | -                 | -                 | -                 |
| Total Principal/Interest Paid <sup>2</sup> | (125,968)         | (106,011)         | (106,010)         | (117,794)         | (139,198)         | (138,735)         |
| Ending Balance                             | <u>\$ 210,516</u> | <u>\$ 227,439</u> | <u>\$ 226,440</u> | <u>\$ 302,136</u> | <u>\$ 284,669</u> | <u>\$ 286,959</u> |

<sup>1</sup> Interest Rate Assumed 0.50% for the entire period.

### Sources of Funds

Each source of funding is discussed below.

The transfer from the operating fund occurs each October 10<sup>th</sup> for General Obligation Revenue Bonds. The Commission currently has no GORB's outstanding, therefore there is no funding requirement during 2014-2018. For General Airport Revenue Bonds the transfer occurs in late June and December each year. This transfer will fluctuate due to interest earnings, refundings and new issues.

The PFC transfer represents the use of PFCs to pay a portion of existing debt beginning in 2003 for various general airport revenue bonds instead of operating funds. This transfer will fluctuate due to interest earnings, scheduled increases in annual debt service amounts, refundings and new issues.

Interest earnings are assumed at 0.50-0.75% for 2016-18. In projecting interest income, the Commission typically takes a conservative approach.

Bond proceeds are made up of reserves, issuance costs and capitalized interest. The proceeds in 2014 represent the refunding of General Airport Revenue Bonds Series 2005. The bond issue in 2016 represents a new money issue. The amount shown in the table above represents the required debt service reserve and capitalized interest.

### **Uses of Funds**

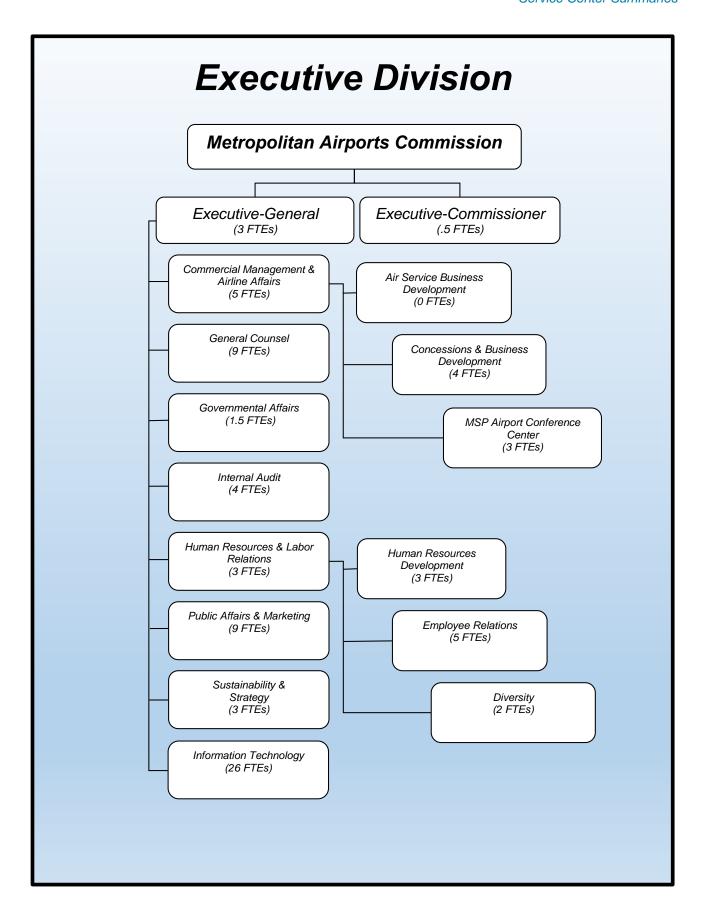
Disbursements represent principal and interest payments made during the year by bond series as well as rebate payments due on excess investment interest earnings on bond issues. In 2014, the Commission refunded General Airport Revenue Bonds Series 2005. These refundings accounted for the increase in uses in 2014. In 2016, the Commission will experience an increase in its debt service payment due to scheduled debt increases in its debt portfolio and in 2017 due to the new issue 2016 General Airport Revenue Bond Series.

<sup>2</sup> Includes Debt Reserve and Capitalized Interest.

<sup>3</sup> Used to pay in existing debt which was formerly paid for with operating funds.

Debt Service Fund

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## **Notations to Service Center Summaries:**

- Variance (dollars and %) is computed between 2015 Budget and 2016 Budget amounts
- The explanations for the variances are based upon the 2015 Budget and 2016 Budget amounts
- Negative variances, in most cases, are the result of reductions in one-time expenses or budget reductions
- FTE count is stated as of January 1, 2016 and may not reflect the 2016 Personnel budget calculated in mid 2015.

# **EXECUTIVE - GENERAL**

The Executive Department is responsible for the overall administration of the Metropolitan Airports Commission and for the implementation of all Commission policies. The Office of the Executive Director/CEO is directly accountable to the Board of Commissioners for the safe and efficient operation of the seven airports under its jurisdiction. Responsibilities include the coordination, direction, and implementation of programs and services of the Commission, as well as external relations with those regulatory agencies and governmental bodies concerned with the operation and administration of the Commission.

### **BUDGET SUMMARY**

|                             | 2014<br>Actual | 2015<br>Budget | 2016<br>Budget | \$<br>Variance | %<br>Variance |
|-----------------------------|----------------|----------------|----------------|----------------|---------------|
| Personnel                   | 439,851        | 459,296        | 454,933        | (4,363)        | -0.9%         |
| Administrative Expenses     | 191,270        | 215,361        | 218,700        | 3,339          | 1.6%          |
| Professional Services       | 1,100          | 40,622         | 20,000         | (20,622)       | -50.8%        |
| Utilities                   | 1,717          | 840            | 1,800          | 960            | 114.3%        |
| Operating Services/Expenses | 1,054          | 600            | 870            | 270            | 45.0%         |
| Maintenance                 |                |                |                | 0              | 0.0%          |
| Other                       | 1,619          | 2,500          |                | (2,500)        | -100.0%       |
| Total Budget                | 636,611        | 719,219        | 696,303        | (22,916)       | -3.2%         |

Full-time Equivalent (FTE) Total 3 3

### HIGHLIGHTS OF BUDGET

 Personnel Personnel is lower in 2016 as a one-time salary adjustment occurred in 2015.

Professional Services
 Funds are included in the 2016 budget to cover unexpected consulting

services that occur on occasion based on requests from the Chairman or Commissioners and reflect historic spending.

Commissioners and remote metallic sportaing.

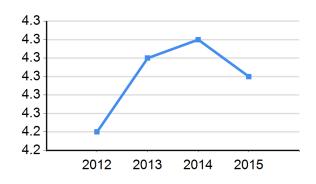
• Utilities The increase in the Other category stems from rising cell phone costs.

### **SERVICE CENTER PERFORMANCE**

Measure: Airport service performance rating (Airport Service Quality survey)

| Description  | Organizational<br>Initiative | Unit of<br>Measure | Target |
|--|------------------------------|--------------------|--------|
| Airport service performance rating (Airport Service Quality survey) for overall satisfaction with the airport. | Customer<br>Experience       | Number             | 4.54   |

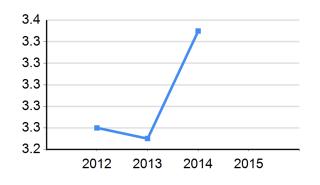
| Results |             |  |  |  |  |
|---------|-------------|--|--|--|--|
| Year    | Year<br>End | Comments   |  |  |  |
| 2012    | 4.24        |  |  |  |  |
| 2013    | 4.28        |  |  |  |  |
| 2014    | 4.29        |  |  |  |  |
| 2015    | 4.27        | A number of projects are implemented to raise the score. |  |  |  |



Measure: Debt service coverage ratio

| Description   | Organizational<br>Initiative | Unit of<br>Measure | Target |
|---|------------------------------|--------------------|--------|
| Our goal is to maintain a debt service coverage ratio of 3 or better. | Finance                      | Number             | >3     |

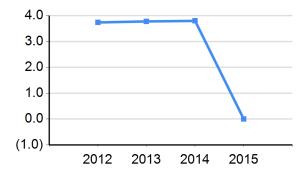
| Result | s           |   |
|--------|-------------|---|
| Year   | Year<br>End | Comments  |
| 2012   | 3.26        |   |
| 2013   | 3.25        |   |
| 2014   | 3.35        |   |
| 2015   |             | Data not available until March 2016; estimate is 3.38 |



# Measure: Employee Engagement Index

| Description   | Organizational<br>Initiative | Unit of<br>Measure | Target |
|---|------------------------------|--------------------|--------|
| Summary score on annual employee engagement survey. Target is annual improvement. | Employee<br>Engagement       | Number             | >3.81  |

| Results |             |                                    |  |  |  |
|---------|-------------|------------------------------------|--|--|--|
| Year    | Year<br>End | Comments                           |  |  |  |
| 2012    | 3.74        |                                    |  |  |  |
| 2013    | 3.78        |                                    |  |  |  |
| 2014    | 3.8         |                                    |  |  |  |
| 2015    | 0           | Engagement survey not administered |  |  |  |



# **EXECUTIVE - COMMISSIONER**

The responsibilities of the Board of Commissioners are: 1) promoting public welfare; 2) promoting national, international, state, and local air transportation; 3) promoting the safe, efficient, and economical handling of air commerce both nationally and internationally, and to develop fully the potential of the metropolitan area as an aviation center, providing for the most economical and effective use of aeronautical facilities and services; and 4) assuring metropolitan area residents that the environmental impact from air transportation will be minimized by promoting the overall goals of the State's environmental policies, minimizing the public's exposure to noise and pursuit of the highest level of safety at all Commission airports.

## **BUDGET SUMMARY**

|                             | 2014<br>Actual | 2015<br>Budget | 2016<br>Budget | \$<br>Variance | %<br>Variance |
|-----------------------------|----------------|----------------|----------------|----------------|---------------|
| Personnel                   | 37,114         | 35,888         | 45,250         | 9,362          | 26.1%         |
| Administrative Expenses     | 29,343         | 17,268         | 24,870         | 7,602          | 44.0%         |
| Professional Services       |                |                |                | 0              | 0.0%          |
| Utilities                   |                |                |                | 0              | 0.0%          |
| Operating Services/Expenses |                |                |                | 0              | 0.0%          |
| Maintenance                 |                |                |                | 0              | 0.0%          |
| Other                       |                |                |                | 0              | 0.0%          |
| Total Budget                | 66,457         | 53,156         | 70,120         | 16,964         | 31.9%         |

Full-time Equivalent (FTE) Total 0.5 0.5

## **HIGHLIGHTS OF BUDGET**

Personnel
 At the governor's discretion, the salary for the chair position was increased and not anticipated in the 2015 budget.

Administrative Expenses Travel was increased for new Commissioners to develop a better understanding of airport operations and programs.

# **HUMAN RESOURCES & LABOR RELATIONS**

The Human Resources and Labor Relations Division is responsible for two main areas. Human Resources facilitates the continuation of MAC as a high-performing organization where employees experience excellence in leadership, challenging work, opportunities for growth and development while being rewarded competitively. This area is responsible for the oversight and management of human resources, products and services delivered by Employee Relations, Employee Engagement and Development and the Office of Diversity. The Labor Relations area negotiates and administers 12 labor contracts at the Commission. Labor Relations also interacts with and mediates disputes between outside unions and contractors that could jeopardize Commission operations. Each of these areas has a separate budget.

### **BUDGET SUMMARY**

|                             | 2014<br>Actual | 2015<br>Budget | 2016<br>Budget | \$<br>Variance | %<br>Variance |
|-----------------------------|----------------|----------------|----------------|----------------|---------------|
| Personnel                   | 315,244        | 326,246        | 349,572        | 23,326         | 7.1%          |
| Administrative Expenses     | 21,495         | 14,877         | 14,115         | (762)          | -5.1%         |
| Professional Services       | 28,239         | 99,495         | 185,000        | 85,505         | 85.9%         |
| Utilities                   | 940            | 840            | 840            | 0              | 0.0%          |
| Operating Services/Expenses | 3,511          | 9,400          | 33,500         | 24,100         | 256.4%        |
| Maintenance                 |                |                |                | 0              | 0.0%          |
| Other                       |                |                |                | 0              | 0.0%          |
| Total Budget                | 369,429        | 450,858        | 583,027        | 132,169        | 29.3%         |

Full-time Equivalent (FTE) Total 3 5

#### HIGHLIGHTS OF BUDGET

Personnel
 The increase in Personnel is attributable to wage structure adjustments and

step increases.

Professional Services
 The increase to Professional Services is being driven by the costs

associated with the expected replacement of MAC's Executive Director/CEO

in 2016.

• Operating Services/Expenses The increase is mainly driven by a new program for employee recognition.

# 2015 SERVICE CENTER OBJECTIVE RESULTS

Objective: Conduct supervisory training on labor contract administration, disciplinary procedures and

management rights in a unionized environment.

**Results:** Training was completed with Police and Fire supervisory personnel in December 2015. During 1st Quarter 2016, training will be conducted for supervisors in Field Maintenance and the

Trades.

Objective: Review the MAC's current employee recognition program, as well as potential practices, and use

that information to formulate a MAC recognition program that fits our unique governmental structure

and workplace culture.

**Results:** The Workforce Planning meetings have been completed and department responses on recognition have been gathered to assist in the formulation of a MAC recognition program. Additionally, through the Empowering our Team pillar of the sustainability program, an objective to develop an employee recognition program has been identified. Early stages brainstorming has begun to determine possible recognition methods.

Objective: Plan and execute a MAC-wide employee event

**Results:** The MAC employee event occurred on September 23, 2015. All MAC employees were invited and over 300 attended. A business meeting included presentations by the Commission Chair and the Executive Director/CEO, and a video on the MAC's Guiding Principles.

# **2016 SERVICE CENTER OBJECTIVES**

Objective: Explore whether MAC should implement a plan whereby Sick Leave Severance for certain non-

organized employees is placed in a Post-Employment Health Plan (HCSP)-type account.

Organizational Strategic Goal: Assure financial viability

Organizational Key initiative: NA

Objective: Start negotiations with the MAC's unionized employees.

Organizational Strategic Goal: Assure financial viability

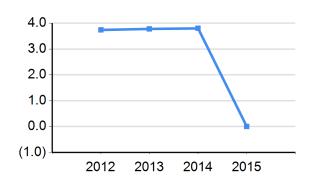
Organizational Key initiative: NA

## SERVICE CENTER PERFORMANCE

## Measure: Employee Engagement Index survey results (overall average)

| Description               | Organizational<br>Initiative | Unit of<br>Measure | Target |
|---------------------------|------------------------------|--------------------|--------|
| Employee Engagement Index | Employee<br>Engagement       | Number             | 4.5    |

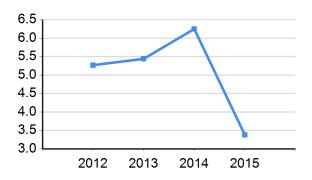
| Result | Results     |  |  |  |  |
|--------|-------------|--|--|--|--|
| Year   | Year<br>End | Comments                                   |  |  |  |
| 2012   | 3.74        |  |  |  |  |
| 2013   | 3.78        |  |  |  |  |
| 2014   | 3.8         |  |  |  |  |
| 2015   | 0           | Engagement survey not administered in 2015 |  |  |  |



## Measure: Employee turnover rate

| Description            | Organizational<br>Initiative | Unit of<br>Measure | Target |
|------------------------|------------------------------|--------------------|--------|
| Employee Turnover Rate | Employee<br>Engagement       | %                  | <10    |

| Results |             |  |  |  |
|---------|-------------|--|--|--|
| Year    | Year<br>End | Comments                                   |  |  |
| 2012    | 5.27        |  |  |  |
| 2013    | 5.44        |  |  |  |
| 2014    | 6.25        |  |  |  |
| 2015    | 3.38        | Emplyee turnover has decreased since 2012. |  |  |



# **PUBLIC AFFAIRS & MARKETING**

The Public Affairs and Marketing (PAM) Department builds public support for the MAC and its Reliever Airports through media relations, public information, outreach programs, marketing, and advertising. The department enhances the airport experience by providing information to travelers and increases MAC revenues through marketing of MAC facilities, parking, and food and retail concessions. In addition, PAM identifies, monitors, and helps address issues that may impact the MAC, communicates airport benefits and issues to surrounding communities, and enhances customer service and the MSP brand by communicating with travelers and tenants. PAM provides information to MAC staff and Commissioners for their use in working to achieve organizational goals, conducts advertising and marketing campaigns aimed at increasing MAC revenues, and continually promotes airport services. In addition, the department operates the Information and Paging Office, providing informational services to our customers 14 hours a day, 365 days a year.

### **BUDGET SUMMARY**

|                             | 2014<br>Actual | 2015<br>Budget | 2016<br>Budget | \$<br>Variance | %<br>Variance |
|-----------------------------|----------------|----------------|----------------|----------------|---------------|
| Personnel                   | 614,994        | 766,576        | 839,348        | 72,772         | 9.5%          |
| Administrative Expenses     | 133,388        | 105,051        | 252,042        | 146,991        | 139.9%        |
| Professional Services       | 298,086        | 469,037        | 192,600        | (276,437)      | -58.9%        |
| Utilities                   | 3,911          | 5,286          | 6,036          | 750            | 14.2%         |
| Operating Services/Expenses | 499,560        | 623,750        | 481,060        | (142,690)      | -22.9%        |
| Maintenance                 | 7,409          | 15,000         | 17,700         | 2,700          | 18.0%         |
| Other                       | 12,137         | 21,598         | 17,750         | (3,848)        | -17.8%        |
| Total Budget                | 1,569,485      | 2,006,298      | 1,806,536      | (199,762)      | -10.0%        |

Full-time Equivalent (FTE) Total 7 9 9

### **HIGHLIGHTS OF BUDGET**

| Personnel                   | Personnel costs are up due to the first full-year budget for the Public Affairs and Marketing Specialist and Audio-Visual Specialist. The increase also takes into account salary adjustments and step increases.   |
|-----------------------------|---|
| Administrative Expenses     | Administrative Expenses increased for consolidation of non-publication subscription services, addition of eight DirecTV subscriptions for the General Offices, monitor arrays in the Emergency Operations Center and Joint Information Center, purchase of a new social media monitoring solution, subscription to a public sustainability data tracking and reporting solution, increased demand for camera and video supplies due to the presence of an in-house videographer, and an increase in travel dollars to allow for MAC's marketing strategist to participate in the Airport Benchmarking Tour. |
| Professional Services       | Professional Services dollars are down significantly due to all Web and digital directory design and programming services being shifted to the IT budget and to a significant reduction in need for external public relations services now that we have additional in-house capabilities.   |
| Operating Services/Expenses | Operating Services/Expenses are down significantly largely due to a decrease in the concessions marketing budget. That reduction was possible due to replacing the Eat, Shop, Relax coupon book and brochure with the less costly digital "MSP Fly" magazine and increased in-house performance capabilities.   |
| Maintenance                 | Maintenance is up due to the need to revise static terminal directory films more frequently attributable to terminal improvements, construction and development of new concessions.   |
| • Other                     | Other Expenses decreased as office furniture was a one-time purchase in 2015 for offices for two new employees.   |

### 2015 SERVICE CENTER OBJECTIVE RESULTS

**Objective:** Develop and launch a comprehensive marketing campaign for MSP's new Quick Ride Ramp.

**Results:** In 2015, we developed a 60" Quick Ride Ramp video, which played for more than 200,000 people at the Minneapolis Movies and Music in the Parks series, and a related Twins "stolen bases" promotion was viewed by approximately 730,000 fans. In approximately three months, search engine marketing resulted in an average click-through rate of 9.04% and an average position (ranking in terms of whether it's the first, second, third, etc., item to display) of 1.5. Creative ads achieved 5,233 click-through conversions and 23,136 views. Ads featuring a 30" version of the video have achieved a 64% completion rate, and 15" video ads achieved a 73% completion rate. We also posted Tweets for the Quick Ride Ramp on days when other Terminal 1-Lindbergh ramps filled.

**Objective:** Develop a digital concessions "magazine" and corresponding advertising strategy.

**Results:** Since Public Affairs & Marketing launched on-line travel and lifestyle magazine "Fly" in May 2015, the publication has garnered more than 317,000 views. More than 21,000 unique visitors have accessed the site. Digital ads for "Fly" have generated more than 8.6 million impressions, increasing awareness of the new MSP concessions marketing publication.

**Objective:** Enhance the MAC's internal communication and collaboration through enhanced content development and interaction via MACpoint.

**Results:** All enhancements and fixes have been completed and are ready to be migrated to staging. Communication Captains have been trained on new features including team/project sites, new calendars, department pages, and workflows. Resources have been put in place for future training and learning opportunities for Captains. The production environment will be finalized and turned on by 7 January 2016, completing the initial scope of the SharePoint 2015 project.

### **2016 SERVICE CENTER OBJECTIVES**

Objective: Improve messaging platforms to more effectively communicate with stakeholders across multiple

mediums, including mobile, Web, email, SMS/text and social media.

Organizational Strategic Goal: Leverage Resources and Technology

Organizational Key initiative: NA

Objective: Fully integrate social/digital media into the Information and Paging Office communication program.

Organizational Strategic Goal: Leverage Resources and Technology

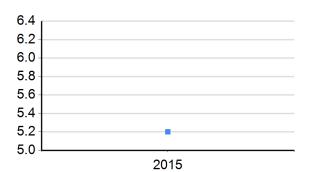
Organizational Key initiative: NA

### SERVICE CENTER PERFORMANCE

Measure: Facebook Engagement

| Description   | Organizational<br>Initiative | Unit of<br>Measure | Target |
|---|------------------------------|--------------------|--------|
| Number of Facebook "fans" who "like," "share" or "comment on" a MAC post. | Customer<br>Experience       | Number             | 4.9    |

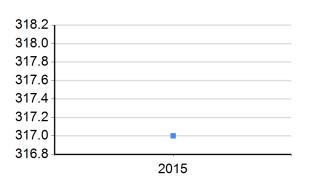
| Results |             |   |  |  |
|---------|-------------|---|--|--|
| Year    | Year<br>End | Comments                                  |  |  |
| 2015    |             | New measure for 2015. Number in millions. |  |  |



# Measure: "Fly" magazine impressions

| Description   | Organizational<br>Initiative | Unit of<br>Measure | Target |
|---|------------------------------|--------------------|--------|
| The number of impressions garnered by Fly magazine. | Finance                      | Number             | 100    |

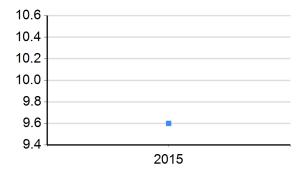
| Results |             |  |  |  |
|---------|-------------|--|--|--|
| Year    | Year<br>End | Comments                                   |  |  |
| 2015    | 317         | New measure for 2015. Number in thousands. |  |  |



# Measure: Number of news and notification subscribers

| Description  | Organizational<br>Initiative | Unit of<br>Measure | Target |
|--|------------------------------|--------------------|--------|
| Number of people subscribing for notices and information through the MAC's subscription news and notification service. | Customer<br>Experience       | Number             | 3      |

| Results |             |  |  |  |  |
|---------|-------------|--|--|--|--|
| Year    | Year<br>End | Comments                                     |  |  |  |
| 2015    | 9.6         | New measure for 2015; number is in thousands |  |  |  |



# AIR SERVICE BUSINESS DEVELOPMENT

The Air Service Business Development Department is responsible for three primary areas: 1) Developing air service - marketing MSP for new international passenger and cargo flights and for new low fare domestic passenger flights; 2) Promoting the facilities and services of MSP and MAC's system of airports both domestically and internationally; 3) Building community relations - establishing partnerships with public and private sectors to increase their awareness of the importance of air service in the region and solicit their support for such services.

### **BUDGET SUMMARY**

|                             | 2014<br>Actual | 2015<br>Budget | 2016<br>Budget | \$<br>Variance | %<br>Variance |
|-----------------------------|----------------|----------------|----------------|----------------|---------------|
| Personnel                   |                |                |                | 0              | 0.0%          |
| Administrative Expenses     | 19,059         | 25,782         | 23,820         | (1,962)        | -7.6%         |
| Professional Services       | 92,301         | 137,000        | 120,000        | (17,000)       | -12.4%        |
| Utilities                   |                |                |                | 0              | 0.0%          |
| Operating Services/Expenses |                |                | 200,000        | 200,000        | 100.0%        |
| Maintenance                 |                |                |                | 0              | 0.0%          |
| Other                       |                |                |                | 0              | 0.0%          |
| Total Budget                | 111,359        | 162,782        | 343,820        | 181,038        | 111.2%        |

Full-time Equivalent (FTE) Total 0 0

### **HIGHLIGHTS OF BUDGET**

Administrative Expenses

The reduction in Administrative Expenses is due to the transfer of costs for

ACLINIAL interrectional air complete groups and MACIs accessisting with the

ACI-NA's international air service program and MAC's association with the

Foreign Trade Zone.

Professional Services
 The reduction is the result of no longer purchasing corporate travel data from

a travel agency.

Operating Services/Expenses Two large air service marketing incentive payments will be due in 2016.

Icelandair's incentive is the result of Icelandair operating MSP-Reykjavik service for nine consecutive months, for the May 2015 - January 2016 period. Delta's incentive is the result of Delta operating MSP- Honolulu

service from November 2015 to March 2016.

### 2015 SERVICE CENTER OBJECTIVE RESULTS

**Objective:** Update the MAC's air service business development Strategic Marketing Plan, for the purpose of outlining a 3-year plan for increasing air service options at MSP.

Results: The Strategic Marketing Plan has been updated and will be presented to the MAC Full

Commission in January 2016.

Objective: Coordinate and host corporate community MSP airfield/terminal tours and corporate community luncheons in 2015. Three MSP airfield/terminal tours are planned in April and May, and three or four luncheons will be planned for the September/October timeframe. The goal is to further build and maintain the MAC's relationship with the corporate community.

**Results:** Fall luncheons were held on October 29 and November 4. A total of 39 attendees from across 31 companies attended the luncheons. In 2015, a total of 70 individuals from across 49 companies attended airfield tours and/or luncheons.

# **2016 SERVICE CENTER OBJECTIVES**

Obiective:

Market MSP to both incumbent and potential new entrant airlines at industry air service business development conferences in 2016. The goal is to increase awareness of the Minneapolis-St. Paul air travel market.

Organizational Strategic Goal: Enhance Air Service at MSP

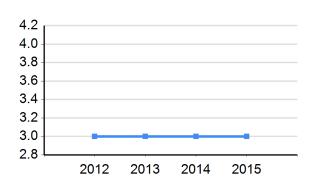
Organizational Key initiative: NA

## **SERVICE CENTER PERFORMANCE**

Measure: Number of Airline Meetings - Conferences attended

| Description                    | Organizational<br>Initiative | Unit of<br>Measure | Target |
|--------------------------------|------------------------------|--------------------|--------|
| Airline Meetings - Conferences | Operations                   | Number             | 3      |

| Result | Results     |   |  |  |  |  |  |
|--------|-------------|---|--|--|--|--|--|
| Year   | Year<br>End | Comments  |  |  |  |  |  |
| 2012   | 3           |   |  |  |  |  |  |
| 2013   | 3           |   |  |  |  |  |  |
| 2014   | 3           |   |  |  |  |  |  |
| 2015   | 3           | Plan to meet with 7-10 airlines at each conference. |  |  |  |  |  |

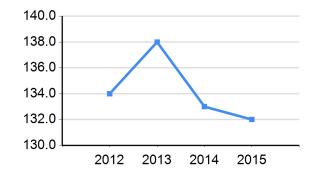


Organizational Unit of

# Measure: Number of Nonstop Destinations

| Description   | Initiative             | Measure | Target |
|---|------------------------|---------|--------|
| The number of destinations served by airlines to/from MSP on a nonstop basis. | Customer<br>Experience | Number  | >130   |

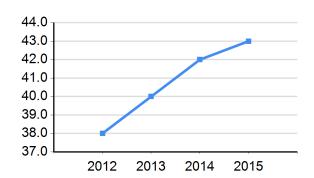
| Results |             |          |  |  |  |
|---------|-------------|----------|--|--|--|
| Year    | Year<br>End | Comments |  |  |  |
| 2012    | 134         |          |  |  |  |
| 2013    | 138         |          |  |  |  |
| 2014    | 133         |          |  |  |  |
| 2015    | 132         |          |  |  |  |



# Measure: Number of Competitive Destinations

| Description   | Organizational<br>Initiative | Unit of<br>Measure | Target |
|---|------------------------------|--------------------|--------|
| The number of nonstop destinations that have more than one airline providing air service. | Customer<br>Experience       | Number             | >35    |

| Results |             |          |  |  |  |
|---------|-------------|----------|--|--|--|
| Year    | Year<br>End | Comments |  |  |  |
| 2012    | 38          |          |  |  |  |
| 2013    | 40          |          |  |  |  |
| 2014    | 42          |          |  |  |  |
| 2015    | 43          |          |  |  |  |



# SUSTAINABILITY & STRATEGY

Sustainability & Strategy is responsible for the Commission's sustainability and strategy plans, processes, and outcomes. The sustainability effort provides a plan, process, and measurement of outcomes for the organization's vision to infuse sustainability into its way of doing business. The strategic plan sets the key goals to achieve the MAC's vision to provide your best airport experience.

### **BUDGET SUMMARY**

|                             | 2014<br>Actual | 2015<br>Budget | 2016<br>Budget | \$<br>Variance | %<br>Variance |
|-----------------------------|----------------|----------------|----------------|----------------|---------------|
| Personnel                   |                |                | 189,200        | 189,200        | 100.0%        |
| Administrative Expenses     |                |                | 16,650         | 16,650         | 100.0%        |
| Professional Services       |                |                | 105,000        | 105,000        | 100.0%        |
| Utilities                   |                |                | 1,680          | 1,680          | 100.0%        |
| Operating Services/Expenses |                |                |                | 0              | 0.0%          |
| Other                       |                |                | 1,500          | 1,500          | 100.0%        |
| Total Budget                |                |                | 314,030        | 314,030        | 100.0%        |

Full-time Equivalent (FTE) Total

3

### HIGHLIGHTS OF BUDGET

Personnel

Sustainability & Strategy is a new service center in 2016. Staff moved from Environment-General.

### 2015 SERVICE CENTER OBJECTIVE RESULTS

Objective: Develop a formal Sustainability Management Plan (SMP) for the MAC-MSP by December 2015.

**Results:** The Sustainability Management Plan (SMP) is on track for completion and launch in 2016. Expert review panels, idea collection and analysis, and benchmarking are some of the major tasks accomplished in 2015 to aid in setting the strategy parameters.

### **2016 SERVICE CENTER OBJECTIVES**

**Objective:** Complete MAC sustainability implementation plan.

Organizational Strategic Goal: Integrate Sustainability into Our Culture

**Organizational Key initiative:** Implement Phase 1 of MAC's Sustainability Management Plan (SMP) by December, 2016, Develop a communications strategy with the Public Affairs and Marketing team for both internal and external communications and Provide formal direct communications to each department from senior staff discussing the organizations on-going commitment to our sustainability program

# **EMPLOYEE ENGAGEMENT & DEVELOPMENT**

The Employee Engagement and Development Department is responsible for the facilitation of employee development throughout the organization which includes live and on-line training programs, coaching, mentorship, and individual development plans. The department also works with Human Resources and Employee Relations on performance improvement plans and workforce planning.

#### **BUDGET SUMMARY**

|                             | 2014<br>Actual | 2015<br>Budget | 2016<br>Budget | \$<br>Variance | %<br>Variance |
|-----------------------------|----------------|----------------|----------------|----------------|---------------|
| Personnel                   | 395,324        | 423,646        | 422,390        | (1,256)        | -0.3%         |
| Administrative Expenses     | 14,881         | 13,623         | 12,907         | (716)          | -5.3%         |
| Professional Services       |                | 20,000         | 20,000         | 0              | 0.0%          |
| Utilities                   |                |                |                | 0              | 0.0%          |
| Operating Services/Expenses | 3,812          | 8,450          | 8,700          | 250            | 3.0%          |
| Maintenance                 |                |                |                | 0              | 0.0%          |
| Other                       |                |                |                | 0              | 0.0%          |
| Total Budget                | 414,017        | 465,719        | 463,997        | (1,722)        | -0.4%         |

3

Full-time Equivalent (FTE) Total

3

3

#### HIGHLIGHTS OF BUDGET

Personnel

Although Personnel increased for wage structure adjustments and step increases, it decreased overall as a retiree's responsibilities were shifted to the Sustainability & Strategy service center.

## **2015 SERVICE CENTER OBJECTIVE RESULTS**

Transfer responsibility for the Tuition Reimbursement program within the HR Division.

Results: The transfer of responsibilities for the administration of the Tuition Reimbursement program was completed in 1st Quarter 2015.

Conduct employee engagement survey and transition responsibility for the survey within the HR Objective:

Division.

Results: The employee engagement survey was completed in January, 2015 and published in February, 2015. The responsibility for the survey has been transferred, along with the software required to conduct the survey. Training on the use of the software was also provided.

# **2016 SERVICE CENTER OBJECTIVES**

Objective: Produce updated employee orientation video.

Organizational Strategic Goal: Provide a Great Customer Experience

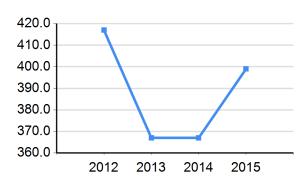
Organizational Key initiative: NA

# **SERVICE CENTER PERFORMANCE**

# Measure: Organization-wide annual performance reviews completed

| Description                   | Organizational<br>Initiative | Unit of<br>Measure | Target |
|-------------------------------|------------------------------|--------------------|--------|
| Performance Reviews Completed | Employee<br>Engagement       | Number             | 400    |

| Results | Results     |   |  |  |  |  |
|---------|-------------|---|--|--|--|--|
| Year    | Year<br>End | Comments                                  |  |  |  |  |
| 2012    | 417         |   |  |  |  |  |
| 2013    | 367         |   |  |  |  |  |
| 2014    | 367         |   |  |  |  |  |
| 2015    | 399         | Improvement in 2015 and reached our goal. |  |  |  |  |



# **INTERNAL AUDIT**

The Internal Audit Department provides an independent and objective assurance and consulting service that is guided by a philosophy of adding value by improving the operations of the Metropolitan Airports Commission. The department assists the MAC in accomplishing its objectives by bringing a systematic and disciplined approach to evaluate and improve the effectiveness of the organization's risk management, internal control, and governance processes.

### **BUDGET SUMMARY**

|                             | 2014<br>Actual | 2015<br>Budget | 2016<br>Budget | \$<br>Variance | %<br>Variance |
|-----------------------------|----------------|----------------|----------------|----------------|---------------|
| Personnel                   | 386,861        | 422,058        | 439,158        | 17,100         | 4.1%          |
| Administrative Expenses     | 11,554         | 14,200         | 9,850          | (4,350)        | -30.6%        |
| Professional Services       |                |                |                | 0              | 0.0%          |
| Utilities                   | 540            | 540            | 540            | 0              | 0.0%          |
| Operating Services/Expenses | 6,866          | 5,760          | 7,300          | 1,540          | 26.7%         |
| Maintenance                 |                |                |                | 0              | 0.0%          |
| Other                       |                |                |                | 0              | 0.0%          |
| Total Budget                | 405,821        | 442,558        | 456,848        | 14,290         | 3.2%          |

Full-time Equivalent (FTE) Total 4 4

### HIGHLIGHTS OF BUDGET

Personnel
 The increase in Personnel is attributable to wage structure adjustments and

step increases.

Administrative Expenses
 The software budget was transferred to the IT cost center.

• Operating Services/Expenses The cost of audit software support agreements increased in 2016.

## 2015 SERVICE CENTER OBJECTIVE RESULTS

Objective:

Implement the Commission-approved Internal Audit Plan for 2015. Issue quarterly reports to the Commission that detail testing processes and results. Report audit findings and recommend process improvements for Commission approval as needed.

**Results:** The 2015 Audit Plan was implemented. Reporting for 3rd Quarter 2015 Audit Results has been completed. Audit Results for 4th Quarter 2015 will be reported during 1st Quarter 2016.

Objective:

Perform unscheduled audit procedures based on audit requests and audit issues identified through the continuous audit process. Complete audit testing and report audit results to the Commission as appropriate. Report audit findings and recommend process improvements for Commission approval as needed.

Results: Additional Audit projects are in process. Audit results will be reported in 1st Quarter 2016.

### 2016 SERVICE CENTER OBJECTIVES

Objective:

Implement the Commission approved Internal Audit Plan for 2016. Issue quarterly reports to the Commission that detail testing processes and results. Report audit findings and recommend process improvements for Commission approval.

Organizational Strategic Goal: Assure financial viability

Organizational Key initiative: NA

Objective:

Perform unscheduled audit procedures based on audit requests and audit issues identified through the continuous audit process. Complete audit testing and report audit results to the Commission as appropriate. Report audit findings and recommend process improvements for Commission approval as needed.

Organizational Strategic Goal: Assure financial viability

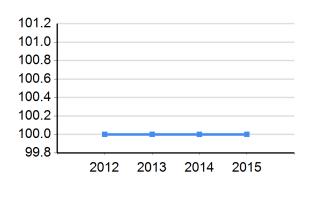
Organizational Key initiative: NA

# **SERVICE CENTER PERFORMANCE**

# Measure: Percentage of required staff training to maintain certifications

| Description   | Organizational<br>Initiative | Unit of<br>Measure | Target |
|---|------------------------------|--------------------|--------|
| Complete required staff training to maintain certifications | Employee<br>Engagement       | %                  | 100%   |

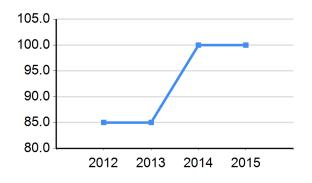
| Results          |     |   |  |
|------------------|-----|---|--|
| Year Year<br>End |     | Comments  |  |
| 2012             | 100 |   |  |
| 2013             | 100 |   |  |
| 2014             | 100 |   |  |
| 2015             | 100 | Staff training is critical both to maintain professional certifications and to enhance employee knowledge related to audit testing and determination of risk areas. |  |



## Measure: Percentage of audit projects completed that were scheduled in the Annual Audit Plan

| Description  | Organizational<br>Initiative | Unit of<br>Measure | Target |
|--|------------------------------|--------------------|--------|
| Percentage of audit projects completed that were scheduled in the Annual Audit Plan. | Finance                      | %                  | 100%   |

| Results | Results     |   |  |
|---------|-------------|---|--|
| Year    | Year<br>End | Comments  |  |
| 2012    | 85          |   |  |
| 2013    | 85          | Audit testing for 2013 will be completed in the first quarter of 2014 due to delays in acquiring required data. |  |
| 2014    | 100         |   |  |
| 2015    | 100         | Audit testing for the fourth quarter of each year is completed in the first quarter of the following year.      |  |



# INFORMATION TECHNOLOGY

The Information Technology (IT) Department provides leadership and direction to the MAC in the areas of information systems and technology. The responsibilities include reviewing and approving systems, technology plans, budgets and purchases. IT works with all MAC service centers, airport partners and airport customers in analyzing needs and implementing business solutions. The work includes analysis, design, selection, acquisition, installation, documentation and support of hardware, applications, infrastructure systems and technologies.

### **BUDGET SUMMARY**

|                             | 2014<br>Actual | 2015<br>Budget | 2016<br>Budget | \$<br>Variance | %<br>Variance |
|-----------------------------|----------------|----------------|----------------|----------------|---------------|
| Personnel                   | 2,613,350      | 2,782,462      | 3,495,844      | 713,382        | 25.6%         |
| Administrative Expenses     | 265,359        | 210,421        | 291,563        | 81,142         | 38.6%         |
| Professional Services       | 732,121        | 720,000        | 809,000        | 89,000         | 12.4%         |
| Utilities                   | 274,178        | 281,531        | 286,835        | 5,304          | 1.9%          |
| Operating Services/Expenses | 3,553,409      | 4,482,313      | 5,281,402      | 799,089        | 17.8%         |
| Maintenance                 | 21,190         | 8,000          | 20,000         | 12,000         | 150.0%        |
| Other                       | 652,489        | 39,000         | 1,082,646      | 1,043,646      | 2676.0%       |
| Total Budget                | 8,112,096      | 8,523,727      | 11,267,290     | 2,743,563      | 32.2%         |

Full-time Equivalent (FTE) Total 26 26 35

## HIGHLIGHTS OF BUDGET

| HIC | HIGHLIGHTS OF BUDGET        |  |  |  |  |  |
|-----|-----------------------------|--|--|--|--|--|
| •   | Personnel                   | The Information Technology (IT) service center has six additional positions for 2016. This additional headcount will assist in broadening the scope for enterprise systems, increase customer service and support. The increase also includes three positions moved from MAC General in 2015 as well as wage structure adjustments and step increases.   |  |  |  |  |
| •   | Administrative Expenses     | The IT service center has incorporated costs that used to be accounted for in other service centers. Computer Software and general supplies account for a majority of these increased costs. In addition, IT is dedicated to maintaining a high level of professional quality of staff, therefore budgets for traveling to conferences and training have increased to accommodate the growing staff. |  |  |  |  |
| •   | Professional Services       | The IT service center is committed to successful project delivery and customer support. To that end, the increases in professional services reflect increased use of consultants to support project efforts and staff augmentation.  |  |  |  |  |
| •   | Utilities                   | The IT service center is looking to continually gain cost efficiencies while making current systems more redundant, which explains the slight increase in overall cost.  |  |  |  |  |
| •   | Operating Services/Expenses | IT incorporated Support & Maintenance costs that used to be accounted for in other service centers to gain greater enterprise efficiencies. In addition, the MAC IT help desk is expanding the operational support resources for 24x7x365 coverage.  |  |  |  |  |
| •   | Maintenance                 | MAC IT is now budgeting for Secured Area Access Control System parts and repairs. Previously, these costs were covered by the Airport Police service center.   |  |  |  |  |
| •   | Other                       | In the new IT model, IT operations will be providing all end-user computing equipment. Previously, departments were budgeting for theses costs. In addition, there will be a major effort to replace radios at MAC which are no longer serviceable.  |  |  |  |  |

## 2015 SERVICE CENTER OBJECTIVE RESULTS

Develop an enterprise technology strategic plan to support the MAC's strategic plan and help individual departments leverage technology to improve overall efficiency by December 2015.

Results: This item is complete. The MAC IT Strategic Plan is in place and is working well to provide

guidance and direction for the technology group and the organization.

Objective: Ensure there is a highly-functional collaboration platform in place to support the MAC's commitment to improving communication and collaboration. This includes ensuring the necessary resources are available to support the design and development of the new processes, features and tools.

> Results: The MACPoint platform has been enhanced and additional tools and functionality are ready for use. Key user training has occurred to ensure there is knowledge and support for using the functions and features. The new features that are prepared to be used are "Project Sites", "Team Sites", "My Sites" as well as work flow functionality. The MACPoint project team is also preparing for the next phase to ensure we continue to make progress and deliver value in this area.

### **2016 SERVICE CENTER OBJECTIVES**

Build a robust data integration and messaging platform that will allow MAC to share information with Obiective:

our stakeholders across multiple mediums such as mobile, web, email, SMS/text and social media.

To be completed by December 2016.

Organizational Strategic Goal: Leverage Resources and Technology

Organizational Key initiative: NA

Objective: Develop an organizational reporting platform that can provide at-a-glance dashboards and key

performance indicators to assist in performance measurement and decision making.

Organizational Strategic Goal: Leverage Resources and Technology

Organizational Key initiative: NA

Objective: Implement the first phase of the IT strategic plan including evaluation of staffing and service levels

by the end of 2016

Organizational Strategic Goal: Leverage Resources and Technology

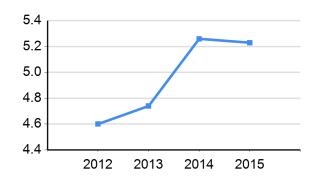
Organizational Key initiative: NA

#### SERVICE CENTER PERFORMANCE

Measure: IT budget as percent of total expense

| Description                        | Organizational<br>Initiative | Unit of<br>Measure | Target |
|------------------------------------|------------------------------|--------------------|--------|
| IT budget as percent total expense | Finance                      | %                  | 4%     |

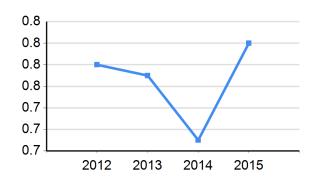
| Results | Results     |          |  |
|---------|-------------|----------|--|
| Year    | Year<br>End | Comments |  |
| 2012    | 4.6         |          |  |
| 2013    | 4.74        |          |  |
| 2014    | 5.26        |          |  |
| 2015    | 5.23        |          |  |



Measure: IT staff per million passengers

| Description  | Organizational<br>Initiative | Unit of<br>Measure | Target  |
|--|------------------------------|--------------------|---------|
| Ratio of 1 IT staff person to 1 million passengers | Employee<br>Engagement       | Number             | 1.5 mil |

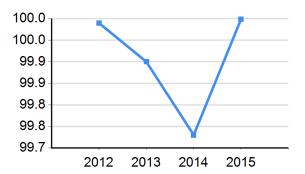
| Results |             |          |  |
|---------|-------------|----------|--|
| Year    | Year<br>End | Comments |  |
| 2012    | 0.78        |          |  |
| 2013    | 0.77        |          |  |
| 2014    | 0.71        |          |  |
| 2015    | 0.8         |          |  |



# Measure: System availability

| Description         | Initiative | Measure | Target |
|---------------------|------------|---------|--------|
| System Availability | Operations | %       | 99.99% |

| Results | Results     |  |  |  |  |
|---------|-------------|--|--|--|--|
| Year    | Year<br>End | Comments   |  |  |  |
| 2012    | 99.99       |  |  |  |  |
| 2013    | 99.9        |  |  |  |  |
| 2014    | 99.73       |  |  |  |  |
| 2015    | 99.999      | System availability -99.99% uptime translates to 4 minutes of downtime per year. 99.9% equals 44 minutes of downtime per year. 99% equals 7 hours of downtime per year |  |  |  |



# **GOVERNMENTAL AFFAIRS**

Governmental Affairs provides oversight and management of all MAC state and federal legislative issues. The service center monitors and assists in the development of legislative policies that may have an impact on the MAC's goals and objectives. Governmental Affairs staff serve as a first point of contact for federal, state, and local elected officials when they are working on MAC-related issues.

#### **BUDGET SUMMARY**

|                             | 2014<br>Actual | 2015<br>Budget | 2016<br>Budget | \$<br>Variance | %<br>Variance |
|-----------------------------|----------------|----------------|----------------|----------------|---------------|
| Personnel                   | 142,291        | 176,591        | 180,634        | 4,043          | 2.3%          |
| Administrative Expenses     | 41,721         | 41,830         | 57,748         | 15,918         | 38.1%         |
| Professional Services       | 138,694        | 189,350        | 203,350        | 14,000         | 7.4%          |
| Utilities                   | 840            | 840            | 840            | 0              | 0.0%          |
| Operating Services/Expenses | 1,109          | 1,200          |                | (1,200)        | -100.0%       |
| Maintenance                 |                |                |                | 0              | 0.0%          |
| Other                       | 1,387          | 1,300          | 4,300          | 3,000          | 230.8%        |
| Total Budget                | 326,041        | 411,111        | 446,872        | 35,761         | 8.7%          |

Full-time Equivalent (FTE) Total 1.5 1.5

#### HIGHLIGHTS OF BUDGET

Personnel
 The increase in Personnel is attributable to wage structure adjustments and

step increases.

Administrative Expenses
 The Governmental Affairs service center now pays AAAE Airport Legislative

Alliance full annual membership dues.

Professional Services
 The FAA re-authorization debate is likely to continue into 2016.

Operating Services/Expenses Governmental Affairs is no longer co-leasing a photocopier.

Other
 MAC increased the bus rental frequency for MSP site visits.

#### 2015 SERVICE CENTER OBJECTIVE RESULTS

#### Objective:

Educate appropriate political bodies and government units on airports (MSP and Relievers) and present the MAC's views on issues.

**Results:** Prepared and presented MAC overview presentations before MN Senate and House Local Government and Transportation Committees. Met with new members of Committees that have jurisdiction over the MAC. Provided the MN House Transportation Committee a MAC update and MSP site visit during the interim. Had key Legislators and staff out to MSP for tours and policy issue updates thoughout the year. Worked with the Governor's office on many key MAC policy issues throughout the year. Explained the MAC's Long Term Comprehensive Planning process to Local, State and Federal elected officials and their staff. Provided details regarding MSP and Lake Elmo Airport draft Long Term Comprehensive Plans.

#### Objective:

Advocate for Federal Aviation Administration (FAA) re-authorization bill that supports the MAC and our Trade Association policy positions. Monitor legislation and present MAC positions on issues to state political bodies and/or persons in an effort to modify and/or initiate legislation that supports the MAC's goals.

**Results:** In coordination with other MAC departments, developed the MAC's guiding principles and key policy positions for FAA Reauthorization. Presented staff's recommendations regarding FAA Reauthorization to the Full Commission for adoption. Coordinated and developed MN's Local Air Service Action Committees policy position paper for FAA Reauthorization. Worked with American Association of Airport Executives (AAAE) and Airports Council International (ACI) to assure that MAC priorities were included in their FAA Reauthorization policy positions. Presented MAC, Local Airline Service Action Council, AAAE and ACI priorities for FAA Reauthorization to the MN delegation and their staff through written correspondence and various meetings throughout the year. Also worked with other key stakeholders including the MN Chambers and city officials to include some of the MAC's positions in their legislative agendas. Worked with Minneapolis and others on pension fund issue at the MN State Legislature.

#### Objective:

Respond to Legislators' questions regarding Minnesota's small community air service, surface transportation regulations, MSP's and Relievers Environmental Assessment, Area Navigation (RNAV), ground transportation regulations, contractor and subcontractor policies, security policies and other airport-related issues.

**Results:** Met with St. Cloud local and state elected officials regarding small community air service. Updated members of congress on MSP RNAV departure procedures. Responded to questions regarding MSP solar project. Worked with Thief River Falls and Brainerd on air service reliability issues. Answered questions regarding MAC Concessions Request for Proposals program. Worked with MAC Landside and Noise Program Office to respond to several surface transportation and aircraft noise-related constituent concerns. Discussed the MAC's surface transportation regulations with key elected officials. Answered questions regarding new MAC and MSP labor issue policies. Discussed and explained the MAC's CEO salary cap waiver process and its possible impact on our search for a new CEO.

### **2016 SERVICE CENTER OBJECTIVES**

#### Objective:

Advocate for FAA re-authorization bill that supports MAC and our Trade Association policy positions. Monitor legislation and present MAC positions on issues to state political bodies and/or persons in an effort to modify and/or initiate legislation that supports MAC's goals.

Organizational Strategic Goal: Strengthen Partnerships and Relationships

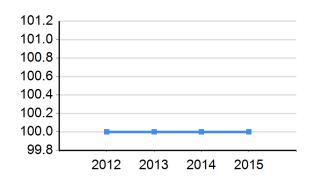
Organizational Key initiative: NA

#### SERVICE CENTER PERFORMANCE

#### Measure: Completion of employee performance evaluations

| Description                                     | Organizational<br>Initiative | Unit of<br>Measure | Target |
|---|------------------------------|--------------------|--------|
| Completion of employee performance evaluations. | Employee<br>Engagement       | %                  | 100%   |

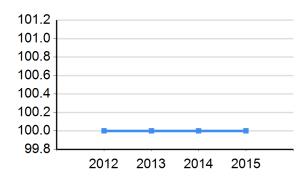
| Results |             |          |  |  |
|---------|-------------|----------|--|--|
| Year    | Year<br>End | Comments |  |  |
| 2012    | 100         |          |  |  |
| 2013    | 100         |          |  |  |
| 2014    | 100         |          |  |  |
| 2015    | 100         |          |  |  |



# Measure: Completion of evaluations for continuing consultants for legislative services

| Description  | Organizational<br>Initiative | Unit of<br>Measure | Target |
|--|------------------------------|--------------------|--------|
| Completion of evaluations for continuing consultants for legislative services. | Employee<br>Engagement       | %                  | 100%   |

| Results |             |          |  |  |
|---------|-------------|----------|--|--|
| Year    | Year<br>End | Comments |  |  |
| 2012    | 100         |          |  |  |
| 2013    | 100         |          |  |  |
| 2014    | 100         |          |  |  |
| 2015    | 100         |          |  |  |



# **COMMERCIAL MANAGEMENT & AIRLINE AFFAIRS**

The Commercial Management and Airline Affairs Department oversees revenue generation from airline and airport concession agreements, Minneapolis-St. Paul International (MSP) leases, and system-wide non-aeronautical leases. The department manages MAC property and real estate. It also works to maintain and enhance air service at MSP including development and management of incentive programs and efforts to spur additional domestic and international route development.

#### **BUDGET SUMMARY**

|                             | 2014<br>Actual | 2015<br>Budget | 2016<br>Budget | \$<br>Variance | %<br>Variance |
|-----------------------------|----------------|----------------|----------------|----------------|---------------|
| Personnel                   | 466,713        | 497,562        | 518,246        | 20,683         | 4.2%          |
| Administrative Expenses     | 17,909         | 18,571         | 33,697         | 15,126         | 81.4%         |
| Professional Services       | 133,480        | 120,000        | 120,000        | 0              | 0.0%          |
| Utilities                   | 4,255          | 5,960          | 5,713          | (247)          | -4.1%         |
| Operating Services/Expenses | 635            | 2,000          | 2,500          | 500            | 25.0%         |
| Maintenance                 | 276,557        | 282,736        | 323,351        | 40,615         | 14.4%         |
| Other                       |                |                |                | 0              | 0.0%          |
| Total Budget                | 899,548        | 926,829        | 1,003,507      | 76,677         | 8.3%          |

Full-time Equivalent (FTE) Total 5 5

#### HIGHLIGHTS OF BUDGET

| <ul> <li>Personnel</li> </ul> | The increase in Personnel is attributable to wage structure adjustments and |
|-------------------------------|---|
|                               | step increases.   |

Administrative Expenses
 The increase in Administrative Expenses is due to travel expenses for

several conferences in the same year, as well as the Concession

Benchmarking trip.

• Operating Services/Expenses CMAA is anticipating a need to place additional advertising in 2016 in

preparation for the 2017 Concessions re-bid, as well as for additional

solicitations that will be done in 2016.

Maintenance
 MAC owned building maintenance needs are increasing due to leases

reverting back to MAC and will include routine maintenance, inspections,

alarm monitoring, mowing, etc.

#### 2015 SERVICE CENTER OBJECTIVE RESULTS

Objective:

Enter into two commercial real estate land leases on the Reliever Airports. The goal is to generate \$1M of commercial investment at the Reliever Airports.

**Results:** Staff reported to the MAC Management & Operations (M&O) Committee in December 2015 that staff has received a Letter of Intent for a long-term ground lease for one of the MAC's land parcels at Flying Cloud Airport. Once the terms of that agreement have been negotiated staff will return to the M&O Committee with a request for a ground lease. Staff also held a closed session during the December 2015 M&O meeting to discuss a potential land sale at the Anoka County-Blaine Airport. Staff will report back once more information has been collected.

Objective:

Complete a new ground rent appraisal process for the MSP real estate leases.

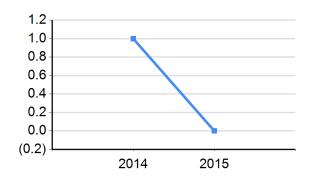
**Results:** A public hearing process was conducted in November 2015; due to a challenge on the proposed rate for Signature Flight Support, it was determined that, per the terms of their lease, they are allowed the ability to conduct their own independent appraisal. Staff is working through these issues and will likely return to the MAC Management & Operations Committee in February 2016 with the final Findings and Conclusions to the MSP Ground Rent Ordinance.

# **SERVICE CENTER PERFORMANCE**

# Measure: Commercial Real Estate Leases

| Description  | Organizational<br>Initiative | Unit of<br>Measure | Target |
|--|------------------------------|--------------------|--------|
| Enter into two commercial real estate leases at Reliever Airports. | Finance                      | Number             | 2      |

| Result | Results     |   |  |  |
|--------|-------------|---|--|--|
| Year   | Year<br>End | Comments  |  |  |
| 2014   | 1           | New measure in 2014. One has completed Eden Prairie city approval process for zoning change; awaiting FAA approval on the land release                                |  |  |
| 2015   | 0           | Completed zoning in Eden Prairie and Blaine. Two proposals in Blaine and a letter of intent to lease in Eden Prairie will be brought to the Commission in early 2016. |  |  |



# **CONCESSIONS & BUSINESS DEVELOPMENT**

The Concessions and Business Development Department oversees revenue generation from airport concession agreements and implements new concepts to improve the customer experience and revenue generation at the Minneapolis/St Paul International Airport. The department manages MAC property and real estate within the terminals.

#### **BUDGET SUMMARY**

|                             | 2014<br>Actual | 2015<br>Budget | 2016<br>Budget | \$<br>Variance | %<br>Variance |
|-----------------------------|----------------|----------------|----------------|----------------|---------------|
| Personnel                   | 371,078        | 417,814        | 404,296        | (13,518)       | -3.2%         |
| Administrative Expenses     | 14,259         | 15,405         | 23,476         | 8,071          | 52.4%         |
| Professional Services       |                | 30,000         | 330,000        | 300,000        | 1000.0%       |
| Utilities                   | 3,080          | 5,640          | 4,620          | (1,020)        | -18.1%        |
| Operating Services/Expenses | 716            | 3,400          | 2,300          | (1,100)        | -32.4%        |
| Maintenance                 |                |                |                | 0              | 0.0%          |
| Other                       |                | 2,900          | 1,800          | (1,100)        | -37.9%        |
| Total Budget                | 389,133        | 475,159        | 766,492        | 291,333        | 61.3%         |

Full-time Equivalent (FTE) Total 4 4

#### HIGHLIGHTS OF BUDGET

| • | Personnel                   | Although, wage structure adjustments increase Personnel, it is lower in 2016 due to staff turnover.  |
|---|-----------------------------|--|
| • | Administrative Expenses     | The increase in travel expenses is due to multiple conferences falling in the same year, as well as a Concessions Benchmarking trip in preparation of the 2017 Concessions re-bid. |
| • | Professional Services       | Professional Services increased for solar energy project sponsorship payments as part of the marketing agreements.   |
| • | Utilities                   | Mobile device cellular data needs are estimated to be lower in 2016.   |
| • | Operating Services/Expenses | Advertising needs are estimated to be lower in 2016.   |
| • | Other                       | One-time purchases were included in the 2015 budget and will not be repeated in 2016.  |

#### 2015 SERVICE CENTER OBJECTIVE RESULTS

Objective:

Identify, plan and prepare for the inclusion of the G concourse concessions responsibilities and oversight starting on 1/1/2016.

**Results:** Staff finalized the lease lines and responsibilities for the G Concourse between OTG, Delta Air Lines and MAC Facilities. Concessions participated in tours conducted by MAC Facilities to further define current space concerns and punch lists for the transition. Michaud Cooley established new utility rates for OTG and were accepted by OTG. Concessions met with OTG senior leadership to share initial thoughts and expectations of lease terms and conditions that change starting 1/1/16. Staff identified all space currently occupied by OTG for storage purposes. Staff met with OTG on a monthly basis to discuss operational opportunities.

Objective:

Research, analyze and define per institutional policy, Commission defined and departmental preference, the approach and execution of the RFP process.

**Results:** All leases were distributed and negotiations started in preparation of leases to be signed in Q1 2016.

# **2016 SERVICE CENTER OBJECTIVES**

Objective:

Diversify current Food and Beverage portfolio to meet the needs of passengers and strategically position MSP as a leading industry innovator through key relationship building and outreach.

Organizational Strategic Goal: Provide a Great Customer Experience

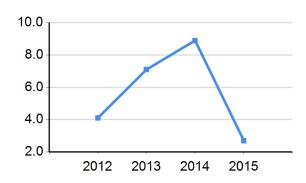
Organizational Key initiative: NA

### **SERVICE CENTER PERFORMANCE**

### Measure: Food & Beverage & Retail Revenue year over year

| Description   | Organizational<br>Initiative | Unit of<br>Measure | Target |
|---|------------------------------|--------------------|--------|
| Increase or decrease in Food & Beverage, News & Convenience, and Retail Gross Sales | Finance                      | %                  | 4%     |

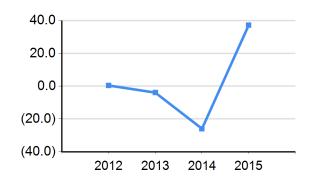
| Results |             |          |  |  |
|---------|-------------|----------|--|--|
| Year    | Year<br>End | Comments |  |  |
| 2012    | 4.1         |          |  |  |
| 2013    | 7.1         |          |  |  |
| 2014    | 8.9         |          |  |  |
| 2015    | 2.7         |          |  |  |



# Measure: Year over Year Passenger Services Revenue

| Description                                      | Organizational<br>Initiative | Unit of<br>Measure | Target |
|--|------------------------------|--------------------|--------|
| Percent Change in Passenger Services Gross Sales | Finance                      | %                  | 4%     |

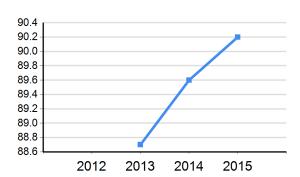
| Results | Results     |   |  |  |  |
|---------|-------------|---|--|--|--|
| Year    | Year<br>End | Comments  |  |  |  |
| 2012    | 0.46        |   |  |  |  |
| 2013    | -3.88       |   |  |  |  |
| 2014    | -25.94      | Mn/DOT delayed the approval process of the awarded outdoor advertising contract and delayed the permit for construction to Clear Channel resulting in a loss of one year of revenue or \$1m. January 2015 permit granted. |  |  |  |
| 2015    | 37.3        |   |  |  |  |



# Measure: Mystery Shopper Scores

| Description                                     | Organizational<br>Initiative | Unit of<br>Measure | Target |
|---|------------------------------|--------------------|--------|
| Customer experience rating of mystery shoppers. | Customer<br>Experience       | Number             | 92     |

| Results |             |                     |  |  |
|---------|-------------|---------------------|--|--|
| Year    | Year<br>End | Comments            |  |  |
| 2012    |             | Data not available. |  |  |
| 2013    | 88.7        | 9 months of data    |  |  |
| 2014    | 89.6        |                     |  |  |
| 2015    | 90.2        |                     |  |  |



# **DIVERSITY**

Diversity is responsible for contract compliance with the Targeted Group Business (TGB) and the Disadvantaged Business Enterprise (DBE) Programs including contract compliance administration, state and federal reporting, DBE certifications and community relations. These two programs provide business opportunities for firms owned by women, minorities, and persons with disabilities. The Manager of Diversity and Equal Employment Opportunity, who also serves as the MAC's Affirmative Action Officer, is responsible for monitoring Affirmative Action policies and equal employment opportunities.

#### **BUDGET SUMMARY**

|                             | 2014<br>Actual | 2015<br>Budget | 2016<br>Budget | \$<br>Variance | %<br>Variance |
|-----------------------------|----------------|----------------|----------------|----------------|---------------|
| Personnel                   | 184,875        | 190,729        | 195,419        | 4,690          | 2.5%          |
| Administrative Expenses     | 18,482         | 21,125         | 24,775         | 3,650          | 17.3%         |
| Professional Services       | 4,140          |                |                | 0              | 0.0%          |
| Utilities                   | 840            | 840            | 840            | 0              | 0.0%          |
| Operating Services/Expenses | 4,746          | 1,060          | 5,000          | 3,940          | 371.7%        |
| Maintenance                 |                |                |                | 0              | 0.0%          |
| Other                       |                |                |                | 0              | 0.0%          |
| Total Budget                | 213,083        | 213,754        | 226,034        | 12,280         | 5.7%          |

Full-time Equivalent (FTE) Total 2 2 2

#### **HIGHLIGHTS OF BUDGET**

The increase in Personnel is attributable to wage structure adjustments and Personnel step increases.

The additional expenses are related to a specific MSP Fire recruitment plan Administrative Expenses

for women and minority applicants.

Increases are related to the MSP Fire Recruitment Plan. Additional money Operating Services/Expenses

will be used for assistance from community groups in Minneapolis and St. Paul. The assistance will be vetting applicants through the training program.

#### 2015 SERVICE CENTER OBJECTIVE RESULTS

Objective: Develop a plan to create diversity in the MAC's public safety departments.

Results: A budget for this initiative was approved and the Executive Vice President was identified

as the project's sponsor.

Targeted Group Business Program: Partner with the Purchasing Department to increase Objective:

participation in the area of office supplies and advertising. Develop a list of preferred vendors and

present information to senior staff and to employees.

Results: Meetings were held with MAC departments to promote purchasing from Targeted Group Businesses (TGB) when total purchase costs, in the area of supplies, do not exceed \$5,000. Departments were directed to utilize the TGB Directory via the State of Minnesota's Materials Management Division's website. Going forward, the MAC Purchasing Department will meet with MAC departments as needed to continue support for utilizing TGBs.

Objective:

Disadvantaged Business Enterprise (DBE) Program: Collaborate with other agencies to review and implement changes to the Minnesota Uniform Certified Program (MnUCP) document.

**Results:** MAC, MNDOT, Metropolitan Council, and City of Minneapolis staff representatives were tasked with editing and revising the MnUCP's DBE program document. Revisions included incorporating all new regulation changes, as well as editing for readability. All MnUCP members were sent a copy of the document to make recommendations; all recommendations were taken into consideration. The final edited version of the document was sent to the MnUCP Chair, who will finalize it and have it sent on for formatting and publishing. When the document is ready, it will be published on the MnUCP website.

#### **2016 SERVICE CENTER OBJECTIVES**

**Objective:** Evaluate all training and mentoring programs, design a program based on best and past practices.

Organizational Strategic Goal: Develop Employee Talent

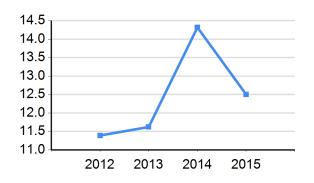
Organizational Key initiative: NA

#### SERVICE CENTER PERFORMANCE

Measure: Disadvantaged Business Enterprise

| Description   | Organizational<br>Initiative | Unit of<br>Measure | Target |
|---|------------------------------|--------------------|--------|
| Percentage of Concession Dollars generated by DBEs. | Customer<br>Experience       | %                  | 11%    |

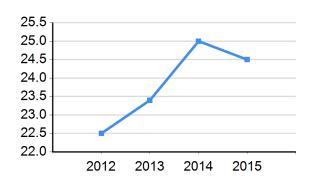
| Results | Results     |                |  |  |  |
|---------|-------------|----------------|--|--|--|
| Year    | Year<br>End | Comments       |  |  |  |
| 2012    | 11.39       | Target is met. |  |  |  |
| 2013    | 11.62       | Target is met. |  |  |  |
| 2014    | 14.32       | Target is met. |  |  |  |
| 2015    | 12.5        | Target is met. |  |  |  |



#### Measure: Female population in the workforce

| Description                     | Organizational<br>Initiative | Unit of<br>Measure | Target |
|---------------------------------|------------------------------|--------------------|--------|
| Female Percentage of Workforce. | Employee<br>Engagement       | %                  | 51%    |

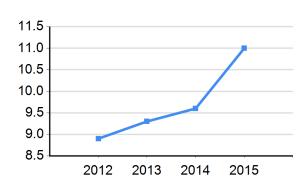
| Result | Results     |          |  |
|--------|-------------|----------|--|
| Year   | Year<br>End | Comments |  |
| 2012   | 22.5        |          |  |
| 2013   | 23.4        |          |  |
| 2014   | 25          |          |  |
| 2015   | 24.5        |          |  |



# Measure: Minority population in the workforce

| Description                         | Organizational<br>Initiative | Unit of<br>Measure | Target |
|-------------------------------------|------------------------------|--------------------|--------|
| Minorities Percentage of Workforce. | Employee<br>Engagement       | %                  | 15%    |

| Results | Results     |          |  |
|---------|-------------|----------|--|
| Year    | Year<br>End | Comments |  |
| 2012    | 8.9         |          |  |
| 2013    | 9.3         |          |  |
| 2014    | 9.6         |          |  |
| 2015    | 11          |          |  |



# **GENERAL COUNSEL**

The General Counsel Department is responsible for providing legal advice and representation to the Commission on legal matters, preparing legal documents, and monitoring/coordinating outside legal counsel.

#### **BUDGET SUMMARY**

|                             | 2014<br>Actual | 2015<br>Budget | 2016<br>Budget | \$<br>Variance | %<br>Variance |
|-----------------------------|----------------|----------------|----------------|----------------|---------------|
| Personnel                   | 889,109        | 984,292        | 1,025,538      | 41,246         | 4.2%          |
| Administrative Expenses     | 48,567         | 43,124         | 53,072         | 9,948          | 23.1%         |
| Professional Services       | 458,245        | 749,000        | 764,000        | 15,000         | 2.0%          |
| Utilities                   | 4,530          | 4,680          | 4,680          | 0              | 0.0%          |
| Operating Services/Expenses | 2,690          | 887            | 887            | 0              | 0.0%          |
| Maintenance                 |                |                |                | 0              | 0.0%          |
| Other                       |                |                |                | 0              | 0.0%          |
| Total Budget                | 1,403,141      | 1,781,983      | 1,848,177      | 66,194         | 3.7%          |

Full-time Equivalent (FTE) Total 8.5 9

#### **HIGHLIGHTS OF BUDGET**

| <ul> <li>Personnel</li> </ul> | The increase in Personnel is attributable to wage structure adjustments and |
|-------------------------------|---|
|                               | oton increases  |

most areas.

Professional Services Professional Services increased due to consulting services for full text

retrieval of Commission and Committee meeting agendas and minutes.

#### 2015 SERVICE CENTER OBJECTIVE RESULTS

### Objective:

Provide legal advice to all MAC management employees (supervisors, managers, directors, and senior staff) and MAC Commissioners.

**Results:** Researched legal issues as requested by MAC Departments and MAC Commissioners. Provided advice on issues such as ordinance and policy interpretation and enforcement, taxicab regulation, legislative changes, administrative and HR policies, police practices, compliance with Federal regulations, shared ride services, reliever lease and development matters, MNDOT's legislative proposal for airport zoning, procurement and process issues, employee benefits, numerous employment matters, Delta Air Lines, concessions proposal process and labor/wage issues for certain license/permit holders and trademark application.

#### Objective:

Draft, negotiate and/or review documents (e.g., leases, ordinances) for all MAC management employees, especially Commercial Management & Airline Affairs, Relievers, Airport Development, Police, Fire, Purchasing, Landside, MAC Commissioners, ACI.

Results: Drafted and negotiated various leases and agreements, including Airport Foundation Funding Agreement. Drafted and assisted with negotiation of various non-aeronautical leases, including City of Blaine agreements, agreements related to Bee & Butterfly Project, and Comcast utility access agreement. Continued work on parking management Request For Proposal (RFP), hotel RFP, shoe shine RFP, advertising RFP, ATM RFP, community solar garden RFP, retail concessions RFP, other miscellaneous concessions proposal process memos, Common Use Lounge RFP, Solar Energy Facility project, and Rental Auto rebid. Completed Request For Qualifications processes for bond counsel legal services, general legal services and bankruptcy law legal services. Continued work on MSP appraisal and ground rent ordinance process.

### **2016 SERVICE CENTER OBJECTIVES**

Objective: Provide legal advice to all MAC management employees (supervisors, managers, directors, and

senior staff) and MAC Commissioners.

Organizational Strategic Goal: Assure financial viability

Organizational Key initiative: NA

Objective: Draft, negotiate and/or review documents (e.g., leases, ordinances) for all MAC management

employees, especially CMAA, Relievers, Airport Development, Police, Fire, Purchasing, Landside,

MAC Commissioners, ACI.

Organizational Strategic Goal: Assure financial viability

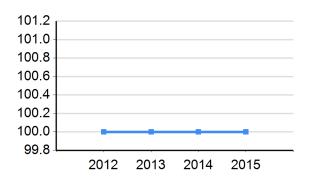
Organizational Key initiative: NA

#### **SERVICE CENTER PERFORMANCE**

#### Measure: Percent of continuing consultant evaluations completed

| Description  | Organizational<br>Initiative | Unit of<br>Measure | Target |
|--|------------------------------|--------------------|--------|
| Completion of 100% of continuing consultant evaluations. | Finance                      | %                  | 100%   |

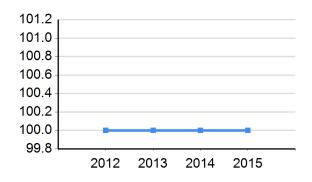
| Results | Results     |          |  |
|---------|-------------|----------|--|
| Year    | Year<br>End | Comments |  |
| 2012    | 100         |          |  |
| 2013    | 100         |          |  |
| 2014    | 100         |          |  |
| 2015    | 100         |          |  |



# Measure: Completion of an average of 15 Continuing Legal Education (CLE) hours per attorney

| Description   | Organizational<br>Initiative | Unit of<br>Measure | Target |
|---|------------------------------|--------------------|--------|
| Completion of an average of 15 Continuing Legal Education (CLE) hours per attorney. | Employee<br>Engagement       | %                  | 100%   |

| Results |             |  |
|---------|-------------|--|
| Year    | Year<br>End | Comments   |
| 2012    | 100         |  |
| 2013    | 100         |  |
| 2014    | 100         |  |
| 2015    | 100         | Our goal is for each attorney to complete a minimum of 15 CLEs per year. |



# **EMPLOYEE RELATIONS**

Employee Relations staff are responsible for: 1) administering compensation programs for all employees; 2) maintaining all personnel data, files and the Human Resource Information System (HRIS); 3) developing, maintaining and distributing personnel policies and management reports; 4) counseling management and nonmanagement employees with regard to Human Resource policies and practices; 5) working with supervisors and leaders to strengthen skills related to employee relations issues; and 6) administering all policies related to recruitment and staffing for all open positions.

#### **BUDGET SUMMARY**

|                             | 2014<br>Actual | 2015<br>Budget | 2016<br>Budget | \$<br>Variance | %<br>Variance |
|-----------------------------|----------------|----------------|----------------|----------------|---------------|
| Personnel                   | 490,010        | 427,264        | 436,585        | 9,321          | 2.2%          |
| Administrative Expenses     | 15,678         | 13,871         | 16,835         | 2,964          | 21.4%         |
| Professional Services       | 60,785         | 40,100         | 60,290         | 20,190         | 50.3%         |
| Utilities                   |                |                |                | 0              | 0.0%          |
| Operating Services/Expenses | 4,541          | 178            | 5,884          | 5,706          | 3205.6%       |
| Maintenance                 |                |                |                | 0              | 0.0%          |
| Other                       | 768            |                |                | 0              | 0.0%          |
| Total Budget                | 571,782        | 481,413        | 519,594        | 38,181         | 7.9%          |

Full-time Equivalent (FTE) Total 5 3 5

#### **HIGHLIGHTS OF BUDGET**

| • | Personnel               | The increase in Personnel is attributable to wage structure adjustments and step increases.  |
|---|-------------------------|--|
| • | Administrative Expenses | Administrative Expenses increased for professional conferences/seminars, memberships, surveys and publications and delivery services. Delivery services are projected to increase based upon the increased staffing activity due to retirements and new positions. |
|   | Professional Services   | The projected turnover of employees (particularly at the executive level)  |

The increase in Personnel is attributable to wage structure adjustments and

The projected turnover of employees (particularly at the executive level), Professional Services along with new positions, warrant high levels of funding for pre-employment medical fees, general recruitment and employment expense funding.

· Operating Services/Expenses A significant increase in employment advertising expense is predicted for 2016 due to expected turnover/retirement activity (particularly at the executive level) combined with a significant increase in the number of new positions to be filled in 2016 as well as continuous replacement activity.

### 2015 SERVICE CENTER OBJECTIVE RESULTS

Objective: Update language with selected HR policies in the Hours of Work, Leave of Absence With Pay, Leaves of Absence, Classification, and Miscellaneous sections.

> Results: Seven policy statements have final modifications and are being prepared for Commission review/approval. Eight policies continue to be reviewed for possible change.

Objective: Deliver "Resolving Workplace Conflict" management training via the MAC's e-learning system.

Results: All e-learning presentations were published in 2015.

Objective: Complete Phase I of MAC departmental talent reviews with Employee Relations staff.

Results: Talent reviews were completed on schedule in 2015.

### **2016 SERVICE CENTER OBJECTIVES**

Objective: Complete Phase II of MAC department talent reviews along with Employee Relations staff.

Organizational Strategic Goal: Develop Employee Talent

Organizational Key initiative: Complete phase II of departmental talent reviews by December,

2016

Objective: Develop and implement changes to performance review process with Human Resources staff.

Organizational Strategic Goal: Develop Employee Talent

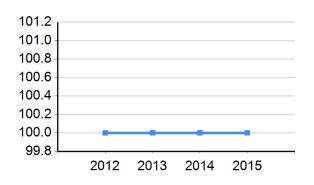
Organizational Key initiative: NA

#### SERVICE CENTER PERFORMANCE

# Measure: Annual employee performance reviews completed

| Description                                    | Organizational<br>Initiative | Unit of<br>Measure | Target |
|--|------------------------------|--------------------|--------|
| Annual employee performance reviews completed. | Employee<br>Engagement       | %                  | 100%   |

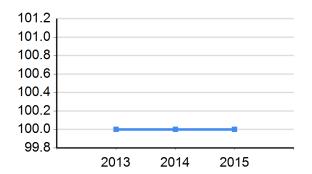
| Results |             |          |
|---------|-------------|----------|
| Year    | Year<br>End | Comments |
| 2012    | 100         |          |
| 2013    | 100         |          |
| 2014    | 100         |          |
| 2015    | 100         |          |



# Measure: Employee separation administration - number administered

| Description  | Initiative             | Measure | Target |
|--|------------------------|---------|--------|
| Employee separation administration - number administered | Employee<br>Engagement | %       | 100%   |

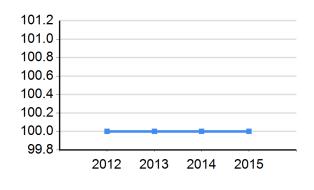
| Results |             |                      |
|---------|-------------|----------------------|
| Year    | Year<br>End | Comments             |
| 2013    | 100         | New measure in 2013. |
| 2014    | 100         |                      |
| 2015    | 100         |                      |



# Measure: Employee separation completions according to policies, procedures and law

| Description   | Organizational<br>Initiative | Unit of<br>Measure | Target |
|---|------------------------------|--------------------|--------|
| Employee separation completions according to policies, procedures and law | Employee<br>Engagement       | %                  | 100%   |

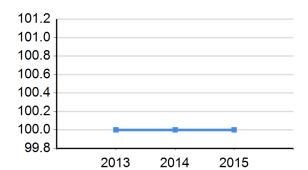
| Results | S           |   |
|---------|-------------|---|
| Year    | Year<br>End | Comments  |
| 2012    | 100         |   |
| 2013    | 100         |   |
| 2014    | 100         |   |
| 2015    | 100         | Employee separation administration process completed in timely manner |



# Measure: Leaves of absence administration - return employees to active employment status upon receipt of employee medical clearance

| Description   | Organizational<br>Initiative | Unit of<br>Measure | Target |
|---|------------------------------|--------------------|--------|
| Leaves of absence administration - return employees to active employment status upon receipt of employee medical clearance. | Employee<br>Engagement       | %                  | 100%   |

| Results |             |                     |
|---------|-------------|---------------------|
| Year    | Year<br>End | Comments            |
| 2013    | 100         | New measure in 2013 |
| 2014    | 100         |                     |
| 2015    | 100         |                     |



# MSP AIRPORT CONFERENCE CENTER

The MSP Airport Conference Center (ACC) provides first class customer service to the external and internal customer. This department is responsible for the management and promotion of the MSP Airport Conference Center. Exceptional food and beverage service is provided as requested by clients. The Center is responsible for providing catering services, maintaining audio-visual equipment, and invoicing internal/external clients.

#### **BUDGET SUMMARY**

|                             | 2014<br>Actual | 2015<br>Budget | 2016<br>Budget | \$<br>Variance | %<br>Variance |
|-----------------------------|----------------|----------------|----------------|----------------|---------------|
| Personnel                   | 153,208        | 172,908        | 181,291        | 8,383          | 4.8%          |
| Administrative Expenses     | 3,621          | 8,000          | 8,000          | 0              | 0.0%          |
| Professional Services       |                |                |                | 0              | 0.0%          |
| Utilities                   | 840            | 864            | 864            | 0              | 0.0%          |
| Operating Services/Expenses | 20,256         | 33,700         | 33,700         | 0              | 0.0%          |
| Maintenance                 |                |                |                | 0              | 0.0%          |
| Other                       | 4,240          | 97,600         | 4,601          | (92,999)       | -95.3%        |
| Total Budget                | 182,165        | 313,072        | 228,456        | (84,616)       | -27.0%        |

Full-time Equivalent (FTE) Total 3 3

#### HIGHLIGHTS OF BUDGET

Personnel
 The increase in Personnel is attributable to wage structure adjustments and step increases as well as additional anticipated overtime.

Other The 2015 budget was higher as funds were needed to replace equipment in the Airport Conference Center. With the replacement in the prior year, the

the Airport Conference Center. With the replacement in the prior year, the 2016 budget is lower.

### 2015 SERVICE CENTER OBJECTIVE RESULTS

Objective:

Work with the MAC IT Department and external solutions companies to create a plan to replace the 17 year-old technology in the MAC Commission Chambers media rack.

**Results:** The first meeting has been scheduled for the first week of January 2016 with a couple members of the research/replacement team to start coordination of what technology needs to be updated. The technology should be replaced sometime in 2016.

#### **2016 SERVICE CENTER OBJECTIVES**

Objective:

To receive quotes on the Commission Chambers media rack replacement. Revise the plan according to additional needs or changes to 2015 replacement plan. MAC IT has determined they will budget for the technology replacement and as of 3rd quarter 2015, it is scheduled for 2016.

Organizational Strategic Goal: Leverage Resources and Technology

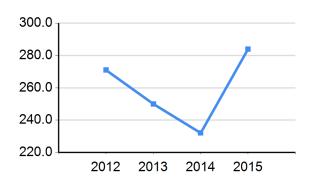
Organizational Key initiative: NA

# **SERVICE CENTER PERFORMANCE**

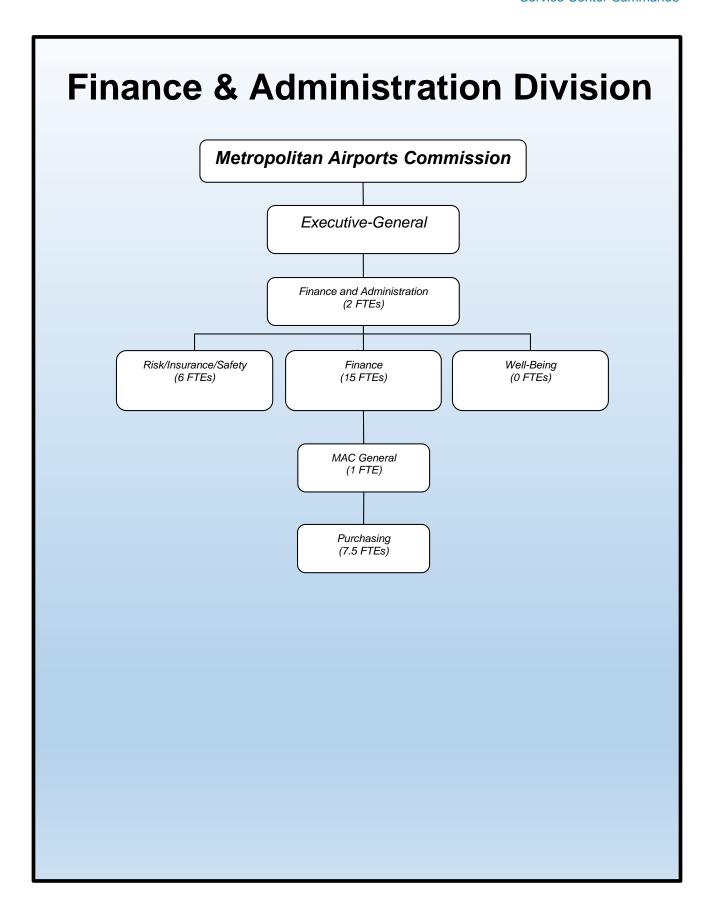
# Measure: Airport Conference Center Gross Revenue

| Description                                 | Organizational<br>Initiative | Unit of<br>Measure | Target |
|---|------------------------------|--------------------|--------|
| MSP Airport Conference Center Gross Revenue | Finance                      | \$                 | 250    |

| Results | Results     |  |  |  |  |
|---------|-------------|--|--|--|--|
| Year    | Year<br>End | Comments   |  |  |  |
| 2012    | 271         |  |  |  |  |
| 2013    | 250         |  |  |  |  |
| 2014    | 232         |  |  |  |  |
| 2015    | 284         | Revenue increased over 22% from 2014. \$ in thousands. |  |  |  |



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|-------------------------------------|
|                                     |



#### **Notations to Service Center Summaries:**

- Variance (dollars and %) is computed between 2015 Budget and 2016 Budget amounts
- The explanations for the variances are based upon the 2015 Budget and 2016 Budget amounts
- Negative variances, in most cases, are the result of reductions in one-time expenses or budget reductions
- FTE count is stated as of January 1, 2016 and may not reflect the 2016 Personnel budget calculated in mid 2015.

# **FINANCE & ADMINISTRATION**

The Finance and Administration Division is responsible for overseeing the implementation of the Commission's financial policies, strategic financial planning and analysis, and the establishment of good fiscal and budgetary practices. The Commission's conservative fiscal policies provide funding as required for operating and capital expenditures for the system of airports. It also allows for the establishment of good business practices to optimize the generation of revenues. This division also oversees and guides the strategic implementation of and management of the organization's Well-Being Program and Risk/Insurance/Safety Department/Programs.

#### **BUDGET SUMMARY**

|                             | 2014<br>Actual | 2015<br>Budget | 2016<br>Budget | \$<br>Variance | %<br>Variance |
|-----------------------------|----------------|----------------|----------------|----------------|---------------|
| Personnel                   | 222,829        | 227,522        | 227,623        | 101            | 0.0%          |
| Administrative Expenses     | 5,639          | 6,375          | 6,275          | (100)          | -1.6%         |
| Professional Services       | 13,000         | 1,500          | 1,500          | 0              | 0.0%          |
| Utilities                   | 540            | 540            | 540            | 0              | 0.0%          |
| Operating Services/Expenses |                |                |                | 0              | 0.0%          |
| Maintenance                 |                |                |                | 0              | 0.0%          |
| Other                       | 700            | 1,000          | 1,100          | 100            | 10.0%         |
| Total Budget                | 242,708        | 236,937        | 237,038        | 101            | 0.0%          |

Full-time Equivalent (FTE) Total 2 2

#### HIGHLIGHTS OF BUDGET

 Personnel The increase in Personnel is attributable to wage structure adjustments and step increases.

#### 2015 SERVICE CENTER OBJECTIVE RESULTS

Objective:

Complete Passenger Facility Charge (PFC) Applications 12, 13 and 14 to the Federal Aviation Administration.

**Results:** Staff received approval from the Federal Aviation Administration (FAA) on PFC application 12 on September 8, 2015. PFC application 13 is currently in process and, at the FAA's suggestion, is a combination of what had been anticipated to be PFC applications 13 and 14. Based on the detailed analysis required by staff and detailed review by the FAA, this application will not be submitted and approved by the FAA until 2016.

Objective:

Complete Capital Improvement Program (CIP) and parking funding analysis. This will include financial model update and review of the proposed new parking facility at Terminal 1-Lindbergh, as well as associated "what if" analysis. Also, fund the 2016-2018 CIP for the Commission and fund the 2019-2022 period for a potential bond issue.

**Results:** The 2016-2022 CIP funding was completed in December 2015. The 3-year period 2016-2018 was funded with one bond issue associated with the parking/auto rental facility.

**Objective:** Complete

Complete selection process for new underwriting team.

**Results:** The underwriter selection process was completed in 2015. Staff moved forward the Bond Counsel and Financial Adviser consulting agreements, originally scheduled to be completed in 2016, to 2015. Bond Counsel was completed in 3rd Quarter 2015. The Financial Adviser consultant was approved by the MAC Full Commission in December 2015. Staff moved from two to three consultants for the following areas: General Obligation Revenue Bonds, General Airport Revenue Bonds, and Modeling and Airline Negotiations.

### **2016 SERVICE CENTER OBJECTIVES**

*Objective:* Complete the selection process for new airport financial consultants.

Organizational Strategic Goal: Assure financial viability

Organizational Key initiative: NA

Objective: Update and complete funding analysis for the 2017 - 2023 CIP.

Organizational Strategic Goal: Assure financial viability

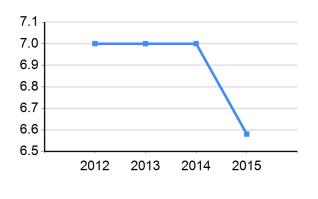
Organizational Key initiative: NA

### SERVICE CENTER PERFORMANCE

# Measure: Rank of Airline Cost Per Enplaned Passenger for large hub airports

| Description  | Organizational<br>Initiative | Unit of<br>Measure | Target |
|--|------------------------------|--------------------|--------|
| Airline Cost Per Enplaned Passenger as compared to other large hub airports. | Finance                      | Text               | >=8    |

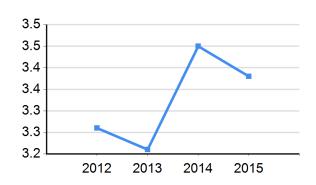
| Results |                   |   |
|---------|-------------------|---|
| Year    | ear Year Comments |   |
| 2012    | 7                 |   |
| 2013    | 7                 |   |
| 2014    | 7                 | Our goal is to maintain airline cost per enplaned passenger in the lower third of large hub airports. |
| 2015    | 6.58              | Estimate-Final number will be available in March 2016.  |



### Measure: Sr. Debt Service Coverage

| Description                                   | Organizational<br>Initiative | Unit of<br>Measure | Target |
|---|------------------------------|--------------------|--------|
| Maintain Sr. Debt Service Coverage Above 3.0. | Finance                      | Number             | >3     |

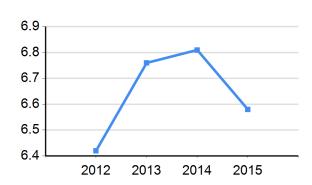
| Results |             |  |  |
|---------|-------------|--|--|
| Year    | Year<br>End | Comments   |  |
| 2012    | 3.26        |  |  |
| 2013    | 3.21        |  |  |
| 2014    | 3.45        | Our coverage goal is to be higher than 3.              |  |
| 2015    | 3.38        | Estimate-Final number will be available in March 2016. |  |



# Measure: Cost per enplaned passenger

| Description   | Organizational<br>Initiative | Unit of<br>Measure | Target |
|---|------------------------------|--------------------|--------|
| Maintain cost per enplaned passenger metric in the lower 1/3 of large hub airports. Target is to be below \$7 per enplaned passenger. | Finance                      | Text               | >\$7   |

| Results |             |  |  |
|---------|-------------|--|--|
| Year    | Year<br>End | Comments   |  |
| 2012    | 6.42        |  |  |
| 2013    | 6.76        |  |  |
| 2014    | 6.81        | The target is to be below \$7 per enplaned passenger.  |  |
| 2015    | 6.58        | Estimate-Final number will be available in March 2016. |  |



# **WELL-BEING**

The Well-Being Program works to encourage, educate, and support employees in making healthier lifestyle choices and strives to create a positive impact on employee morale and productivity. By achieving these goals, the program is also instrumental in reducing healthcare costs.

#### **BUDGET SUMMARY**

|                             | 2014<br>Actual | 2015<br>Budget | 2016<br>Budget | \$<br>Variance | %<br>Variance |
|-----------------------------|----------------|----------------|----------------|----------------|---------------|
| Personnel                   | 400            |                | 1,000          | 1,000          | 100.0%        |
| Administrative Expenses     | 2,433          | 1,000          | 500            | (500)          | -50.0%        |
| Professional Services       |                |                | 6,000          | 6,000          | 100.0%        |
| Utilities                   |                |                | 504            | 504            | 100.0%        |
| Operating Services/Expenses | 105,921        | 139,600        | 145,500        | 5,900          | 4.2%          |
| Maintenance                 |                |                |                | 0              | 0.0%          |
| Other                       | 6,891          | 7,000          | 7,000          | 0              | 0.0%          |
| Total Budget                | 115,646        | 147,600        | 160,504        | 12,904         | 8.7%          |

Full-time Equivalent (FTE) Total 0 0

#### HIGHLIGHTS OF BUDGET

Professional Services
 The Well-Being committee's goal is to conduct an assessment to evaluate

the Well-Being Program. Well-Being's Program consists of all volunteers and this assessment will benefit the Program by providing some direction.

Operating Services/Expenses An increase in utilization and maintenance of fitness equipment is

anticipated, as well as higher employee participation resulting in increased

incentives.

#### 2015 SERVICE CENTER OBJECTIVE RESULTS

Objective: Engage 60% of MAC employees in Well-Being programs, including the new Well-being points and

the Move to Improve programs, by December 31, 2015.

**Results:** In 4th Quarter 2015, there were 287 participants (or 49%) in the Move to Improve program, and there were 256 participants (44%) in the second half of the Well-being scorecard.

**Objective:** Create and establish two new programs at the MAC, a bike-sharing program and a walking path.

Results: The bike-sharing program is in place and the walking path is 40% completed.

#### 2016 SERVICE CENTER OBJECTIVES

Objective: Engage 60% of MAC employees in Well-being programs, including the Well-being Points and the

Move to Improve programs, by December 31, 2016.

Organizational Strategic Goal:

Organizational Key initiative:

Objective: Provide an opportunity for nutrition counseling and seminars to MAC employees plus spouses and

provide MAC funded personal training sessions once a year.

Organizational Strategic Goal: Develop Employee Talent

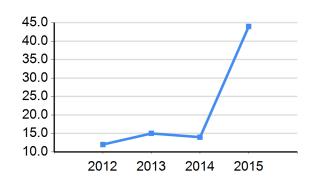
Organizational Key initiative: NA

# **SERVICE CENTER PERFORMANCE**

# Measure: Number of employees receiving nutrition counseling

| Description  | Organizational<br>Initiative | Unit of<br>Measure | Target |
|--|------------------------------|--------------------|--------|
| Number of employees receiving nutrition counseling | Employee<br>Engagement       | Number             | >30    |

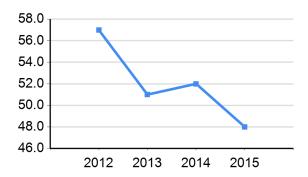
| Results |             |  |  |
|---------|-------------|--|--|
| Year    | Year<br>End | Comments   |  |
| 2012    | 12          |  |  |
| 2013    | 15          |  |  |
| 2014    | 14          | 100 percent goal reached                             |  |
| 2015    | 44          | Goal reached due to Move to<br>Improve (MTI) Program |  |



# Measure: Percent of employees participating in Well-being programs

| Description   | Organizational<br>Initiative | Unit of<br>Measure | Target |
|---|------------------------------|--------------------|--------|
| Percent of employees participating in Well-being programs | Employee<br>Engagement       | %                  | >60%   |

| Result | Results     |   |  |
|--------|-------------|---|--|
| Year   | Year<br>End | Comments  |  |
| 2012   | 57          |   |  |
| 2013   | 51          |   |  |
| 2014   | 52          |   |  |
| 2015   | 48          | Moving MTI to E1 contributed to drop in numbers |  |



# RISK/INSURANCE/SAFETY

Risk/Insurance/Safety is responsible for the planning, organizing, and administering of risk and insurance programs to safeguard the MAC's assets from the risk of accidental loss, through the use of recognized risk management techniques. Department responsibilities include risk identification, evaluation, and measurement; preventative strategies; claims administration; purchase of coverage; and evaluation of financing alternatives. Areas of responsibility also include employee benefit programs and administration, workers' compensation, the MAC's health engagement program, liability and property insurance coverage, employee and fleet safety, and maintaining a safe airport system.

### **BUDGET SUMMARY**

|                             | 2014<br>Actual | 2015<br>Budget | 2016<br>Budget | \$<br>Variance | %<br>Variance |
|-----------------------------|----------------|----------------|----------------|----------------|---------------|
| Personnel                   | 9,693,794      | 11,719,399     | 12,533,857     | 814,458        | 6.9%          |
| Administrative Expenses     | 23,082         | 31,300         | 26,250         | (5,050)        | -16.1%        |
| Professional Services       | 319,031        | 316,000        | 371,000        | 55,000         | 17.4%         |
| Utilities                   | 114            |                | 504            | 504            | 100.0%        |
| Operating Services/Expenses | 4,768          | 9,500          | 16,000         | 6,500          | 68.4%         |
| Maintenance                 | 110            | 2,000          | 2,000          | 0              | 0.0%          |
| Other                       | 1,736,656      | 1,997,300      | 2,149,225      | 151,925        | 7.6%          |
| Total Budget                | 11,777,554     | 14,075,499     | 15,098,836     | 1,023,337      | 7.3%          |

Full-time Equivalent (FTE) Total 6 6

#### **HIGHLIGHTS OF BUDGET**

| <ul> <li>Personnel</li> </ul> | The increase in Personnel is attributable to wage structure adjustments and step increases as well as an increase in employee benefits based on current headcount. |
|-------------------------------|--|
| Administrative Expenses       | Administrative Expenses decreased to better estimate closer to actual dollars spent.   |
| Professional Services         | Professional Services increased for consultant fees and expanded programs with a return on investment factor.  |
| Operating Services/Expenses   | Recognition for risk mitigation and laboratory fees for industrial hygiene testing at MAC operations will increase Operating Services/Expenses in 2016.            |
| • Other                       | Insurance premiums and claims expense increases are expected in 2016.  |

#### **2015 SERVICE CENTER OBJECTIVE RESULTS**

Objective:

Update Business Continuity Plan for the MAC General Office and expand the plan to all MAC operations. The update will also include information from Airport Cooperative Research Program Reports 93 and 106.

**Results:** Staff continues to meet with individual departments to assess their business continuity needs using ACRP Report 93. The accumulation of the information collected will determine the greatest risks to the organization that need to be addressed first for the comprehensive business continuity program in 2016. The MAC Enterprise Risk Management (ERM) program, using ACRP Report 74, will be incorporated into this process.

Objective:

Conduct an audit of the medical claims process performed by BlueLink TPA.

**Results:** Quarterly meetings with BlueLink and Aon to develop and implement countermeasures based upon input from the parties involved have been established; meetings will continue in 2016 with an eye toward testing changes and making enhancements.

Objective: Evaluate contaminates at MSP and take steps to mitigate hazardous conditions.

**Results:** The MAC Environment and Insurance Risk Management departments continue a collaborative effort to best mitigate the risk identified. This will continue into 2016.

### **2016 SERVICE CENTER OBJECTIVES**

Objective: Conduct an audit of MAC's pharmacy employee benefits to assess risks in the process and take

action to mitigate the risks.

Organizational Strategic Goal: Assure financial viability

Organizational Key initiative: NA

Objective: Implement the Business Continuity Plan throughout the organization which was developed by an

assessment in 2015 using ACRP Report 93.

Organizational Strategic Goal: Assure financial viability

Organizational Key initiative: NA

Objective: Conduct a Cyber Risk assessment of MAC to determine the potential frequency and severity of

exposures identified.

Organizational Strategic Goal: Leverage Resources and Technology

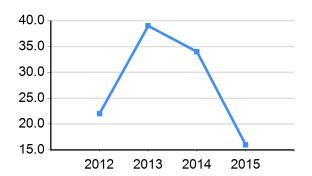
Organizational Key initiative: NA

#### SERVICE CENTER PERFORMANCE

Measure: Fleet Accidents

| Description     | Organizational<br>Initiative | Unit of<br>Measure | Target |
|-----------------|------------------------------|--------------------|--------|
| Fleet Accidents | Finance                      | Number             | <30    |

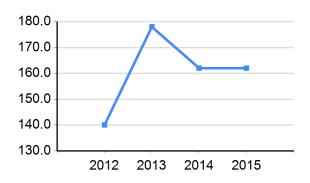
| Results |             |          |  |
|---------|-------------|----------|--|
| Year    | Year<br>End | Comments |  |
| 2012    | 22          |          |  |
| 2013    | 39          |          |  |
| 2014    | 34          |          |  |
| 2015    | 16          |          |  |



# Measure: Total Passenger Injuries

| Description              | Organizational<br>Initiative | Unit of<br>Measure | Target |
|--------------------------|------------------------------|--------------------|--------|
| Total Passenger Injuries | Safety &<br>Security         | Number             | <150   |

| Results | S           |   |
|---------|-------------|---|
| Year    | Year<br>End | Comments  |
| 2012    | 140         |   |
| 2013    | 178         | Identify problem areas and take action to control the loss potential. |
| 2014    | 162         |   |
| 2015    | 162         |   |



# **FINANCE**

Finance is responsible for the Commission's accounting and cash management functions and the preparation of the annual operating budget as well as the Comprehensive Annual Financial Report. The department oversees financial planning which includes, but not limited to, issuance of all debt, development of tenant rates and charges, cost-benefit analysis, financial analysis and request for proposal assistance.

#### **BUDGET SUMMARY**

|                             | 2014<br>Actual | 2015<br>Budget | 2016<br>Budget | \$<br>Variance | %<br>Variance |
|-----------------------------|----------------|----------------|----------------|----------------|---------------|
| Personnel                   | 1,359,478      | 1,399,065      | 1,441,026      | 41,961         | 3.0%          |
| Administrative Expenses     | 17,252         | 19,825         | 22,595         | 2,770          | 14.0%         |
| Professional Services       | 206,083        | 217,000        | 216,500        | (500)          | -0.2%         |
| Utilities                   | 1,620          | 1,620          | 1,620          | 0              | 0.0%          |
| Operating Services/Expenses | 207,535        | 223,850        | 215,700        | (8,150)        | -3.6%         |
| Maintenance                 |                |                |                | 0              | 0.0%          |
| Other                       | 2,610          |                | 1,500          | 1,500          | 100.0%        |
| Total Budget                | 1,794,578      | 1,861,360      | 1,898,941      | 37,581         | 2.0%          |

Full-time Equivalent (FTE) Total 15 15

#### HIGHLIGHTS OF BUDGET

Personnel
 The increase in Personnel is attributable to wage structure adjustments and

step increases.

Administrative Expenses
 Administrative Expenses increased in 2016 due to a planned concessions

benchmarking trip for Phase 2 of the concessions rebid and ACI Finance-

related conferences.

Operating Services/Expenses
 Operating Services/Expenses decreased in 2016 as one-time software was

budgeted in 2015.

Other Replacement office chairs are needed for the service center.

#### **2015 SERVICE CENTER OBJECTIVE RESULTS**

Objective: Update Financial Model to get an understanding of the full financial impact of proposed bond issue

in 2016.

Results: Completed

**Objective:** Update and Review MAC Finance Disaster Plan.

**Results:** This objective is substantially complete. There are a few minor adjustments to make in 2016, such as reviewing the plan with MAC IT as well as comparing the plan to the requirements of the Enterprise Risk Management plan currently being updated. Estimated completion date is June

30, 2016.

**Objective:** Create performance measures and management tools to monitor the performance of the Quick Ride Ramp in addition to the six parking ramps at Terminal 1-Lindbergh and Terminal 2-Humphrey.

**Results:** Performance measures and management tools for monitoring the performance of the Quick Ride Ramp and the six parking ramps at Terminal 1-Lindbergh and Terminal 2-Humphrey

were created in 2015 and are being implemented.

Objective: Develop a prioritized list of Finance-related IT projects and/or needs to optimize the limited

resources of the MAC Information Technology Department.

**Results:** A prioritized list of Finance-related IT projects/software fixes was developed in 2nd Quarter 2015 and shared with the MAC IT Department. Work has begun or has been completed on some of the higher priority items. We anticipate that the Finance-IT list will be updated and reprioritized and shared with MAC IT on an annual basis.

### **2016 SERVICE CENTER OBJECTIVES**

**Objective:** Develop financial aspects of the 2017 Phase II concession RFP.

Organizational Strategic Goal: Assure financial viability

Organizational Key initiative: NA

Objective: Manage the construction of new concession lease management files as new store units open, and

the deconstruction of existing leases as old store units close.

Organizational Strategic Goal: Assure financial viability

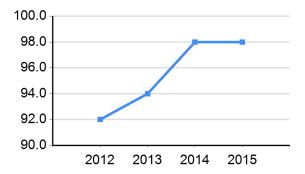
Organizational Key initiative: NA

#### SERVICE CENTER PERFORMANCE

Measure: Accounts Payable Closed by the Friday before the General Ledger close

| Description  | Organizational<br>Initiative | Unit of<br>Measure | Target |
|--|------------------------------|--------------------|--------|
| Close Accounts Payable by the Friday before the General Ledger close | Finance                      | %                  | 100%   |

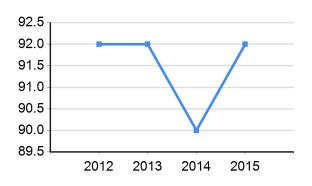
| Result | S           |                                 |
|--------|-------------|---------------------------------|
| Year   | Year<br>End | Comments                        |
| 2012   | 92          |                                 |
| 2013   | 94          |                                 |
| 2014   | 98          |                                 |
| 2015   | 98          | December takes longer to close. |



# Measure: Accounts Receivable closed within 2 business days

| Description                                      | Organizational<br>Initiative | Unit of<br>Measure | Target |
|--|------------------------------|--------------------|--------|
| Accounts Receivable Close within 2 business days | Finance                      | %                  | 100%   |

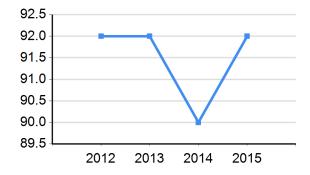
| Result | S           |   |
|--------|-------------|---|
| Year   | Year<br>End | Comments  |
| 2012   | 92          |   |
| 2013   | 92          | December takes longer to close.                   |
| 2014   | 90          | Badging office conversion impact delayed closing. |
| 2015   | 92          | December takes longer to close.                   |



# Measure: Monthly general ledger close by the second Monday of the month

| Description   | Organizational<br>Initiative | Unit of<br>Measure | Target |
|---|------------------------------|--------------------|--------|
| Monthly general ledger close by the second Monday of the month. | Finance                      | Text               | 100%   |

| Results |                   |   |  |
|---------|-------------------|---|--|
| Year    | Year End Comments |   |  |
| 2012    | 92                |   |  |
| 2013    | 92                | December is the end of the fiscal year and it takes longer to close.      |  |
| 2014    | 90                | Problems with Accounts Receivable due to the new Badging system software. |  |
| 2015    | 92                | December is end of the fiscal year and takes longer to close.             |  |



# **MAC GENERAL**

The MAC General Service Center contains expenses that are not specific to any one service center such as FICA/Medicare taxes, retirement plans, utilities and gas and diesel for MAC vehicles. The FTE count is for all open positions that have not been allocated to a specific service center. The Finance Department is responsible for the budgeting of the MAC General service center.

#### **BUDGET SUMMARY**

|                             | 2014<br>Actual | 2015<br>Budget | 2016<br>Budget | \$<br>Variance | %<br>Variance |
|-----------------------------|----------------|----------------|----------------|----------------|---------------|
| Personnel                   | 12,307,752     | 11,837,848     | 12,018,156     | 180,307        | 1.5%          |
| Administrative Expenses     | 19,607         |                |                | 0              | 0.0%          |
| Professional Services       | 657,663        |                |                | 0              | 0.0%          |
| Utilities                   | 20,383,332     | 18,591,227     | 18,620,758     | 29,531         | 0.2%          |
| Operating Services/Expenses | 45,739         | 37,800         | 512,944        | 475,144        | 1257.0%       |
| Maintenance                 | 1,408,376      | 1,733,043      | 1,924,825      | 191,782        | 11.1%         |
| Other                       | 225,539        | 40,960         | 55,045         | 14,085         | 34.4%         |
| Total Budget                | 35,048,007     | 32,240,878     | 33,131,728     | 890,849        | 2.8%          |

Full-time Equivalent (FTE) Total 0 4.5 1.5

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|-------|-------|------|----|-----|
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MAC General holds open positions until filled. The increase is also due to Personnel pensions, wage structure adjustments, step increases and post employment

health costs.

Overall, utilities are expected to increase in 2016. Utilities

The increase in Operating Services/Expenses is for an Airport Foundation Operating Services/Expenses

contribution to support the passenger services and Travelers Assistance

Programs.

Maintenance increased for an in-line baggage system payment to Delta Maintenance

reflecting actual costs.

Fuel taxes are based on a 3-year average. Other

# **PURCHASING**

Purchasing oversees the acquisition of materials, equipment, and supplies; coordinating minor construction; and repairing or performing minor maintenance to meet the needs of end users by using the method that results in the most efficient use of MAC resources. Purchasing administers the Commercial Card Program for the MAC and maintains blanket orders, including insurance certificates, for contracts generated by Purchasing. Purchasing's responsibilities also include disposing of surplus property by distribution of surplus items between MAC departments, selling items on the open market, and donating items to various charities.

#### **BUDGET SUMMARY**

|                             | 2014<br>Actual | 2015<br>Budget | 2016<br>Budget | \$<br>Variance | %<br>Variance |
|-----------------------------|----------------|----------------|----------------|----------------|---------------|
| Personnel                   | 503,865        | 509,616        | 529,703        | 20,087         | 3.9%          |
| Administrative Expenses     | 49,006         | 48,800         | 49,800         | 1,000          | 2.0%          |
| Professional Services       |                |                |                | 0              | 0.0%          |
| Operating Services/Expenses | 165,796        | 163,928        | 168,500        | 4,572          | 2.8%          |
| Maintenance                 |                |                |                | 0              | 0.0%          |
| Other                       | 5,455          | 3,450          | 7,300          | 3,850          | 111.6%        |
| Total Budget                | 724,122        | 725,794        | 755,303        | 29,509         | 4.1%          |

Full-time Equivalent (FTE) Total 7.5 7.5 6

#### HIGHLIGHTS OF BUDGET

Personnel
 The increase in Personnel is attributed to wage structure adjustments and

step increases.

Administrative Expenses
 The increase in Administrative Expenses is for the postage meter in the

General Office service center.

Operating Services/Expenses
 The increase in Operating Services/Expenses is related to the Copier

Agreement allowing for additional machines (by eliminating stand-alone fax

and printer devices) and updating machines to color copying.

renewals that happen biennially.

### **2015 SERVICE CENTER OBJECTIVE RESULTS**

Objective: Finish revising the Surplus Policy.

**Results:** The Surplus Policy and Ordinance 45 have been revised and are being reviewed by the MAC Legal Department. The Lost & Found Office is being transferred to the Landside Department and Ordinance 45 directs the Lost & Found operations.

Objective: Continue efforts to go paperless by accepting responses to sealed, formal solicitations on jump or

flash drives instead of hard copies.

Results: A paperless RFP process will be piloted during calendar year 2016.

### **2016 SERVICE CENTER OBJECTIVES**

**Objective:** Create an online Purchasing Policy review course.

Organizational Strategic Goal: Assure financial viability

Organizational Key initiative: NA

**Objective:** Revised the Commercial Card Policy.

Organizational Strategic Goal: Assure financial viability

Organizational Key initiative: NA

Objective:

Continue efforts to go paperless by accepting responses to sealed, formal solicitations on jump or flash drives, instead of hard copies.

Organizational Strategic Goal: Integrate Sustainability into Our Culture

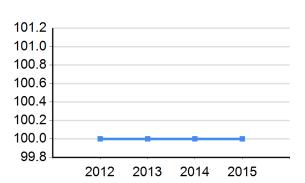
Organizational Key initiative: NA

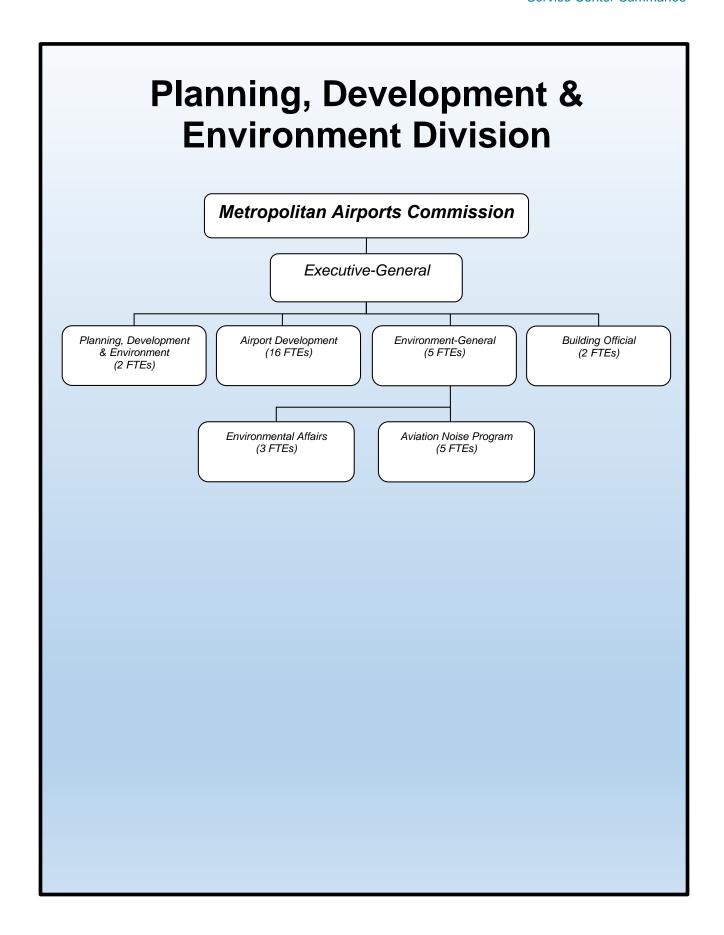
### **SERVICE CENTER PERFORMANCE**

# Measure: Completed performance reviews

| Description                   | Organizational<br>Initiative | Unit of<br>Measure | Target |
|-------------------------------|------------------------------|--------------------|--------|
| Completed performance reviews | Employee<br>Engagement       | %                  | 100%   |

| Results |             |          |  |
|---------|-------------|----------|--|
| Year    | Year<br>End | Comments |  |
| 2012    | 100         |          |  |
| 2013    | 100         |          |  |
| 2014    | 100         |          |  |
| 2015    | 100         |          |  |





#### **Notations to Service Center Summaries:**

- Variance (dollars and %) is computed between 2015 Budget and 2016 Budget amounts
- The explanations for the variances are based upon the 2015 Budget and 2016 Budget amounts
- Negative variances, in most cases, are the result of reductions in one-time expenses or budget reductions
- FTE count is stated as of January 1, 2016 and may not reflect the 2016 Personnel budget calculated in mid 2015.

# PLANNING, DEVELOPMENT & ENVIRONMENT

Planning, Development & Environment supervises property acquisition, planning, design, engineering, architecture, construction of all Commission facilities, and grants management. This division also manages environmental programs aimed at providing a sustainable airport system and addressing noise, air quality, and water quality issues. In addition, the Planning, Development & Environment division is responsible for maintaining good relationships with local, state, and federal government partners and airport stakeholders.

#### **BUDGET SUMMARY**

|                             | 2014<br>Actual | 2015<br>Budget | 2016<br>Budget | \$<br>Variance | %<br>Variance |
|-----------------------------|----------------|----------------|----------------|----------------|---------------|
| Personnel                   | 215,147        | 223,386        | 226,873        | 3,487          | 1.6%          |
| Administrative Expenses     | 5,872          | 17,375         | 13,600         | (3,775)        | -21.7%        |
| Professional Services       | 30,642         | 220,000        | 420,000        | 200,000        | 90.9%         |
| Utilities                   | 840            | 840            | 840            | 0              | 0.0%          |
| Operating Services/Expenses | 222,810        | 232,500        | 222,500        | (10,000)       | -4.3%         |
| Maintenance                 |                |                |                | 0              | 0.0%          |
| Other                       |                |                |                | 0              | 0.0%          |
| Total Budget                | 475,311        | 694,101        | 883,813        | 189,712        | 27.3%         |

Full-time Equivalent (FTE) Total 2

#### HIGHLIGHTS OF BUDGET

Personnel
 The increase in Personnel is attributable to wage structure adjustments and

step increases.

Professional Services
 In anticipation of Reliever Airport zoning efforts and Long Term

Comprehensive Plan updates for Crystal, Airlake and Lake Elmo airports,

2

the Professional Services budget was increased.

Operating Services/Expenses Advertising is expected to be less in 2016.

### 2015 SERVICE CENTER OBJECTIVE RESULTS

Obiective:

Guide implementation of key capital projects such as MSP Hotel, Terminal 1-Lindbergh Ticket Lobby and Bag Claim enhancements, Terminal 2-Humphrey Gate Expansion, and Terminal 1-Lindbergh Parking Capacity Expansion.

**Results:** The Terminal 2-Humphrey Gate Expansion project is under construction, with an anticipated November 2016 opening. The FAA Land Release approval for the MSP Hotel project is anticipated in January 2016. The hotel development agreement is being finalized; construction is scheduled to start June 2016. Bidding for the Terminal 1-Lindbergh Parking Capacity Expansion has commenced. Seven projects are scheduled to be bid in 2016. The Terminal 1-Lindbergh Checkpoint 1 Consolidation project is progressing for a February 2016 opening.

Objective:

Oversee development of the 2016-2022 Capital Improvement Program with input from all stakeholders and within financial constraints.

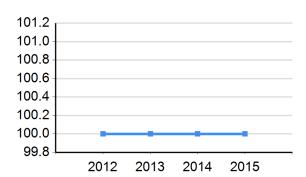
**Results:** The preliminary 2016-2022 CIP was presented to the MAC Planning, Development & Environment Committee in September 2015. The final CIP was approved by the MAC Full Commission in December with funding plan. The 2016-2022 CIP is now being forwarded to Metropolitan Council for determination of consistency with regional plans.

### **SERVICE CENTER PERFORMANCE**

### Measure: Compliance with Consent Decree Deadlines

| Description                              | Organizational<br>Initiative | Unit of<br>Measure | Target |
|--|------------------------------|--------------------|--------|
| Compliance with Consent Decree Deadlines | Environment                  | %                  | 100%   |

| Results | Results     |          |  |  |  |  |
|---------|-------------|----------|--|--|--|--|
| Year    | Year<br>End | Comments |  |  |  |  |
| 2012    | 100         |          |  |  |  |  |
| 2013    | 100         |          |  |  |  |  |
| 2014    | 100         |          |  |  |  |  |
| 2015    | 100         |          |  |  |  |  |



### AIRPORT DEVELOPMENT

Airport Development manages the Commission's Capital Improvement Program (CIP). Within the CIP, the service center supervises the planning, design, engineering, architecture, and construction of all Commission facilities at MSP and the Commission's six Reliever Airports.

#### **BUDGET SUMMARY**

|                             | 2014<br>Actual | 2015<br>Budget | 2016<br>Budget | \$<br>Variance | %<br>Variance |
|-----------------------------|----------------|----------------|----------------|----------------|---------------|
| Personnel                   | 455,066        | 648,138        | 739,157        | 91,020         | 14.0%         |
| Administrative Expenses     | 25,151         | 37,000         | 68,262         | 31,262         | 84.5%         |
| Professional Services       | 293,928        | 324,500        | 353,750        | 29,250         | 9.0%          |
| Utilities                   | 5,460          | 5,880          | 6,750          | 870            | 14.8%         |
| Operating Services/Expenses |                | 1,000          | 2,500          | 1,500          | 150.0%        |
| Maintenance                 |                | 500            | 500            | 0              | 0.0%          |
| Other                       | 5,536          | 4,500          | 5,000          | 500            | 11.1%         |
| Total Budget                | 785,141        | 1,021,518      | 1,175,919      | 154,402        | 15.1%         |

Full-time Equivalent (FTE) Total 13 16 16

#### **HIGHLIGHTS OF BUDGET**

| • | Personnel | The increase in Personnel is attributable to wage structure adjustments and |
|---|-----------|---|
|   |           | expected filling of open positions.   |

 Administrative Expenses
 An increase in travel for conference and speaking engagements is anticipated as well as an increase in document scanning services.

Professional Services
 Additional Capital Improvement Program efforts and coordination with other

MAC departments increased Professional Services.

#### 2015 SERVICE CENTER OBJECTIVE RESULTS

**Objective:** Design and construct a new public outdoor aircraft viewing area at MSP by December 2015.

Results: The outdoor aircraft viewing area was completed and opened in October 2015.

Objective: Improve international passenger processing times at Terminal 2-Humphrey by installing Automated

Passport Control (APC) kiosks by December 2015.

Results: Automated Passport Control (APC) kiosks were installed and operational at Terminal 2-

Humphrey in October 2015.

### **2016 SERVICE CENTER OBJECTIVES**

Objective: Improve passenger security screening throughput capacity by consolidating checkpoints and

expanding Checkpoint 1 at Terminal 1-Lindbergh by February 2016.

Organizational Strategic Goal: Provide a Great Customer Experience

**Organizational Key initiative:** Improve passenger security screening throughput capacity by consolidating checkpoints and expanding checkpoint 1 at Terminal 1 by February, 2016

Objective: Improve operational efficiency in the baggage claim area by launching the Bag Claim expansion

program by July 2016.

Organizational Strategic Goal: Provide a Great Customer Experience

Organizational Key initiative: Improve operational efficiency in the baggage claim area by

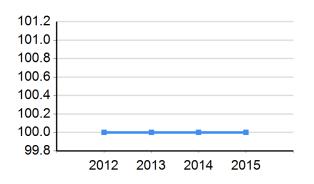
launching the Bag Claim Expansion program by July, 2016

### **SERVICE CENTER PERFORMANCE**

### Measure: Performance reviews completed on continuing consultants by 12/31 of each year

| Description   | Organizational<br>Initiative | Unit of<br>Measure | Target |
|---|------------------------------|--------------------|--------|
| Annual performance reviews on all continuing consultants. | Development                  | %                  | 100%   |

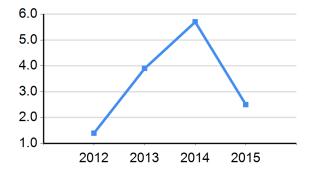
| Results |             |          |  |  |
|---------|-------------|----------|--|--|
| Year    | Year<br>End | Comments |  |  |
| 2012    | 100         |          |  |  |
| 2013    | 100         |          |  |  |
| 2014    | 100         |          |  |  |
| 2015    | 100         |          |  |  |



### Measure: Percent of CIP construction projects within historic change order parameters

| Description   | Organizational<br>Initiative | Unit of<br>Measure | Target |
|---|------------------------------|--------------------|--------|
| Manage CIP construction projects within historic change order parameters. | Development                  | %                  | <5%    |

| Results |             |              |  |  |  |
|---------|-------------|--------------|--|--|--|
| Year    | Year<br>End | Comments     |  |  |  |
| 2012    | 1.4         | Less than 5% |  |  |  |
| 2013    | 3.9         | Less than 5% |  |  |  |
| 2014    | 5.7         | Less than 5% |  |  |  |
| 2015    | 2.5         | Less than 5% |  |  |  |



### **BUILDING OFFICIAL**

The Building Official is responsible for the overall administration of the Metropolitan Airports Commission Building Code Ordinance. Service center responsibilities include the application, administration, implementation and enforcement of the State of Minnesota Building Code and the Metropolitan Airports Commission Construction Standards and Procedures, Design Standards and Guidelines. Duties include plan review, issuance of permits, inspections, and retention of inspection history and building construction plans. In addition, the service center provides construction coordination for retail and food and beverage construction build-outs and remodeling of existing tenant spaces within Terminal 1-Lindbergh and Terminal 2-Humphrey.

#### **BUDGET SUMMARY**

|                             | 2014<br>Actual | 2015<br>Budget | 2016<br>Budget | \$<br>Variance | %<br>Variance |
|-----------------------------|----------------|----------------|----------------|----------------|---------------|
| Personnel                   | 177,736        | 180,537        | 188,005        | 7,468          | 4.1%          |
| Administrative Expenses     | 19,416         | 19,110         | 19,785         | 675            | 3.5%          |
| Professional Services       |                |                |                | 0              | 0.0%          |
| Utilities                   | 840            |                | 840            | 840            | 100.0%        |
| Operating Services/Expenses | 65             | 100            | 100            | 0              | 0.0%          |
| Maintenance                 |                |                |                | 0              | 0.0%          |
| Other                       |                |                |                | 0              | 0.0%          |
| Total Budget                | 198,056        | 199,747        | 208,730        | 8,983          | 4.5%          |

Full-time Equivalent (FTE) Total

2 2 2

#### **HIGHLIGHTS OF BUDGET**

Personnel

The increase in Personnel is attributable to wage structure adjustments and step increases.

#### 2015 SERVICE CENTER OBJECTIVE RESULTS

Objective: Provide tenant construction coordination for new tenants located in Terminal 1-Lindbergh and

Terminal 2-Humphrey.

**Results:** Tenant construction coordination was provided for PGA Village and the Common Use

Escape Lounge in Terminal 1-Lindbergh, which were completed in 2015.

Objective: Work collaboratively with members of the Commercial Management & Airline Affairs, Airport

Development, Legal and Finance departments toward developing the Request For Proposal (RFP)

for new retail and food & beverage tenants located in Terminal 1-Lindbergh.

**Results:** The Concession RFP was completed and new tenant concessionaires were chosen. Construction work is currently underway to provide the required utilities to the spaces located in Terminal 1-Lindbergh.

### **2016 SERVICE CENTER OBJECTIVES**

Objective: Issue all permits within 10-14 days after application is received

Organizational Strategic Goal: Strengthen Partnerships and Relationships

Organizational Key initiative: NA

Objective: Conduct field inspections within 24 hours from the time the inspection was requested.

Organizational Strategic Goal: Strengthen Partnerships and Relationships

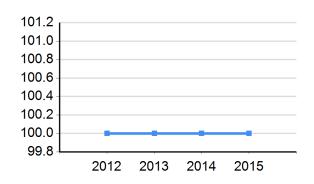
Organizational Key initiative: NA

### **SERVICE CENTER PERFORMANCE**

### Measure: Inspections conducted within 24 hours of request

| Description   | Organizational<br>Initiative | Unit of<br>Measure | Target |
|---|------------------------------|--------------------|--------|
| Conduct inspections within 24 hours of the request. | Safety &<br>Security         | %                  | 100%   |

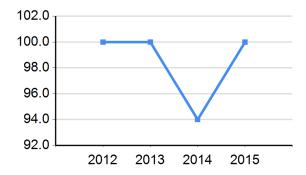
| Results |             |                       |  |  |
|---------|-------------|-----------------------|--|--|
| Year    | Year<br>End | Comments              |  |  |
| 2012    | 100         |                       |  |  |
| 2013    | 100         |                       |  |  |
| 2014    | 100         |                       |  |  |
| 2015    | 100         | 100% within 24 hours. |  |  |



# Measure: Percent of Plan Reviews on construction plans conducted within 14 days of submittals

| Description  | Organizational<br>Initiative | Unit of<br>Measure | Target |
|--|------------------------------|--------------------|--------|
| Conduct Plan Reviews on construction plans within 14 days of submittals. | Development                  | %                  | 100%   |

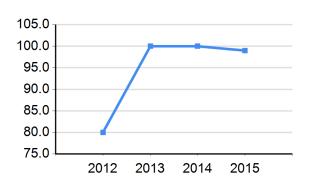
| Results |             |                       |  |
|---------|-------------|-----------------------|--|
| Year    | Year<br>End | Comments              |  |
| 2012    | 100         |                       |  |
| 2013    | 100         |                       |  |
| 2014    | 94          |                       |  |
| 2015    | 100         | Timeliness percentage |  |



### Measure: Construction Management/Tenant Buildouts

| Description                               | Organizational<br>Initiative | Unit of<br>Measure | Target |
|---|------------------------------|--------------------|--------|
| Construction Management/Tenant Buildouts. | Development                  | %                  | 100%   |

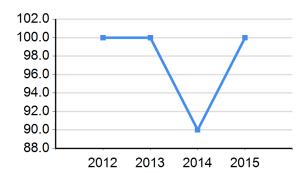
| Results |             |  |  |
|---------|-------------|--|--|
| Year    | Year<br>End | Comments   |  |
| 2012    | 80          | Some tenant build outs carried over from previous year |  |
| 2013    | 100         |  |  |
| 2014    | 100         |  |  |
| 2015    | 99          |  |  |



### Measure: Design and Construction Standards updated

| Description   | Organizational<br>Initiative | Unit of<br>Measure | Target |
|---|------------------------------|--------------------|--------|
| Update Design and Construction Standards annually or as needed. | Development                  | %                  | 100%   |

| Results |             |                        |  |
|---------|-------------|------------------------|--|
| Year    | Year<br>End | Comments               |  |
| 2012    | 100         |                        |  |
| 2013    | 100         |                        |  |
| 2014    | 90          |                        |  |
| 2015    | 100         | Completion percentage. |  |



### **ENVIRONMENT-GENERAL**

The Environment Department is responsible for maintaining environmental compliance with state and federal environmental regulations at MAC-owned facilities. The Environmental Affairs Office ensures compliance with policies that include: documenting environmental impact for construction projects; complying with storm water and soil management programs; underground and aboveground storage tank administration; air quality monitoring; hazardous waste management; pollution prevention programs; and environmental investigations and audits. The Noise Program Office ensures compliance related to assessing noise impacts and corrective measures. This department understands and is experienced with federal, state and local environmental regulations, rules, and ordinances. The Environment Department maintains an effective working relationship with state and local government and supports activities to establish sound strategies to reduce environmental impact.

#### **BUDGET SUMMARY**

|                             | 2014<br>Actual | 2015<br>Budget | 2016<br>Budget | \$<br>Variance | %<br>Variance |
|-----------------------------|----------------|----------------|----------------|----------------|---------------|
| Personnel                   | 424,732        | 507,236        | 346,562        | (160,674)      | -31.7%        |
| Administrative Expenses     | 27,505         | 61,896         | 17,575         | (44,321)       | -71.6%        |
| Professional Services       | 82,051         | 135,000        | 160,000        | 25,000         | 18.5%         |
| Utilities                   | 2,175          | 2,045          | 6,444          | 4,399          | 215.1%        |
| Operating Services/Expenses | 60,593         | 66,673         | 67,764         | 1,091          | 1.6%          |
| Maintenance                 |                |                |                | 0              | 0.0%          |
| Other                       | 343            | 19,824         | 500            | (19,324)       | -97.5%        |
| Total Budget                | 597,400        | 792,674        | 598,845        | (193,829)      | -24.5%        |

Full-time Equivalent (FTE) Total 5 4

#### HIGHLIGHTS OF BUDGET

| • Personnel             | Although Personnel increased for wage structure adjustments and step increases, the overall decrease arises from two staff members moving to the new Sustainability & Strategy service center. |
|-------------------------|--|
| Administrative Expenses | A number of items in Administrative Expenses are technology related and were moved to the IT service center.   |
| Professional Services   | The increase in Professional Services is for a fleet efficiency study to develop plans for sustainable fleets at MSP and to develop waste reduction plans for Relievers.                       |
| • Utilities             | The increase for Utilities is required to provide additional staff cellular data service stipends.   |
| • Other                 | The decrease is the result of the transfer of computer expenses to the IT service center.  |

### **2015 SERVICE CENTER OBJECTIVE RESULTS**

#### Objective:

Develop and implement a MAC Environmental Management Information System (EMIS) leverage and alignment plan providing enhanced enterprise-wide management and collaboration around the MAC's environmental programs and regulatory requirements.

**Results:** The 2015 development plan was completed, providing the following enhancements to the MAC EMIS: data input for air quality (Option D Air Permit and EPA e-GGRT reporting) and pavement deicing (with data entry directly from MAC Field Maintenance); dashboards for air quality, pavement deicing, Underground and Aboveground Storage Tank (UST/AST) inspections at MSP and the Reliever Airports, and the Enviance End User Portal; automated reporting for air quality, UST/AST inspections, spills, and enhanced data sharing with the MAC's environmental consultant; and online UST/AST inspections apps. Carryover items for 2016 include developing an inspection app for use by MN Petroleum for storage tank inspections at MSP.

**Objective:** Integration of the MAC's sustainability strategy into organizational framework.

**Results:** Through development of the organization's first Sustainability and Strategy Department, which reports to the Executive Vice President, the structure and resources necessary are in place to ensure sustainability is integrated into the MAC's organizational framework, including mission, values and strategic planning process.

#### **2016 SERVICE CENTER OBJECTIVES**

Objective:

Leverage MAC's EMIS technology to establish a process for project and operational change management to enhance environmental risk reduction.

Organizational Strategic Goal: Leverage Resources and Technology

Organizational Key initiative: NA

Objective:

Develop and execute a department-level strategy for the implementation, management and measurement of the environmental initiatives included in the MAC's sustainability strategy.

Organizational Strategic Goal: Integrate Sustainability into Our Culture

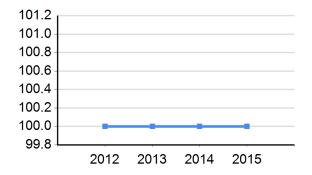
**Organizational Key initiative:** Implement Phase 1 of MAC's Sustainability Management Plan (SMP) by December, 2016, Develop a communications strategy with the Public Affairs and Marketing team for both internal and external communications and Provide formal direct communications to each department from senior staff discussing the organizations on-going commitment to our sustainability program

#### SERVICE CENTER PERFORMANCE

### Measure: Airport and Community Advisory Commissions

| Description  | Organizational<br>Initiative | Unit of<br>Measure | Target |
|--|------------------------------|--------------------|--------|
| Complete airport and community advisory commission work plans. | Environment                  | %                  | 100%   |

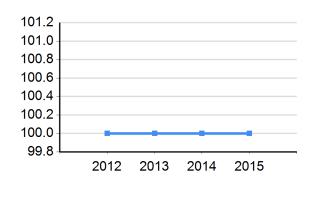
| Results |             |   |  |
|---------|-------------|---|--|
| Year    | Year<br>End | Comments  |  |
| 2012    | 100         |   |  |
| 2013    | 100         | All airport and community advisory commissions were supported successfully. |  |
| 2014    | 100         | All airport and community advisory commissions were supported successfully. |  |
| 2015    | 100         | All airport and community advisory commissions were supported successfully. |  |



### Measure: Develop Environmental Documents

| Description   | Organizational<br>Initiative | Unit of<br>Measure | Target |
|---|------------------------------|--------------------|--------|
| Environmental documents to support MAC activities including planning, Capital Improvement Program, Air Traffic Control operational noise activities, and the administration of environmental rules. | Environment                  | %                  | 100%   |

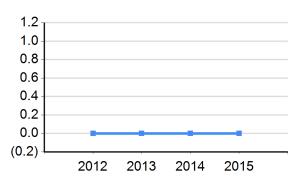
| Results | Results     |   |  |  |
|---------|-------------|---|--|--|
| Year    | Year<br>End | Comments  |  |  |
| 2012    | 100         |   |  |  |
| 2013    | 100         |   |  |  |
| 2014    | 100         | All required environmental documents were prepared.   |  |  |
| 2015    | 100         | All required MEPA and NEPA environmental documents were completed sucsessfuly including the Hotel and Skyway Project EAW. |  |  |



### Measure: Number of Environmental Violations

| Description   | Organizational<br>Initiative | Unit of<br>Measure | Target |
|---|------------------------------|--------------------|--------|
| Number of violations identified by a regulatory agency. | Environment                  | Number             | 0      |

| Result | Results     |                                      |  |
|--------|-------------|--------------------------------------|--|
| Year   | Year<br>End | Comments                             |  |
| 2012   | 0           |                                      |  |
| 2013   | 0           |                                      |  |
| 2014   | 0           | No environmental violations occured. |  |
| 2015   | 0           | No environmental violations occured. |  |



### **ENVIRONMENTAL AFFAIRS**

The Environmental Affairs Office is responsible for ensuring and maintaining compliance with environmental regulations at MSP International Airport and the six Reliever Airports. Several of the compliance activities include Stormwater Management, Soil Investigation and Remediation, Underground/Aboveground Storage Tank Administration, Environmental Audits, Solid Waste Management and Recycling, Hazardous Waste Management, Pollution Prevention, Hydrogeological Investigations and outdoor ambient Air Quality. These responsibilities require an ongoing understanding of and experience with federal, state and local environmental regulations, rules and ordinances. It is also essential that this service center maintain an effective working relationship with state and local units of government. This Office aids in establishing sound environmental strategies and helps reduce impacts on surrounding communities.

#### **BUDGET SUMMARY**

|                             | 2014<br>Actual | 2015<br>Budget | 2016<br>Budget | \$<br>Variance | %<br>Variance |
|-----------------------------|----------------|----------------|----------------|----------------|---------------|
| Personnel                   | 287,928        | 298,256        | 307,902        | 9,646          | 3.2%          |
| Administrative Expenses     | 4,646          | 5,366          | 6,895          | 1,529          | 28.5%         |
| Professional Services       | 235,811        | 267,626        | 405,775        | 138,149        | 51.6%         |
| Utilities                   | 2,499          | 4,080          | 5,521          | 1,441          | 35.3%         |
| Operating Services/Expenses | 1,666,946      | 1,477,851      | 1,530,407      | 52,556         | 3.6%          |
| Maintenance                 |                |                |                | 0              | 0.0%          |
| Other                       | 6,412          | 21,150         | 21,150         | 0              | 0.0%          |
| Total Budget                | 2,204,243      | 2,074,329      | 2,277,650      | 203,321        | 9.8%          |

Full-time Equivalent (FTE) Total 3 3

#### HIGHLIGHTS OF BUDGET

| Personnel                   | The increase in Personnel is attributable to wage structure adjustments and step increases.  |
|-----------------------------|--|
| Administrative Expenses     | The increase in Administrative Expenses is for travel to assist staff in updating their knowledge base, skill set and improve overall job satisfaction.                              |
| Professional Services       | The increase in Professional Services will address continuing and new regulatory compliance requirements related to water quality, air quality, soil management and hazardous waste. |
| Operating Services/Expense: | The increase will help address changes in NPDES permit requirements,   |

### **2015 SERVICE CENTER OBJECTIVE RESULTS**

#### Objective:

Assist in the continuing development of a comprehensive Sustainability Management Plan (SMP) for the MAC-MSP. Support and participate on the Sustainability Steering Committee. Facilitate the integration of the SMP into the MAC's culture.

regulator miscellaneous requests and stormwater collection/sampling efforts.

**Results:** The Environmental Affairs Office continued to support development of the Sustainability Management Plan (SMP), and participated in discussions on Climate Vulnerability, Airport Carbon Accreditation and data management.

#### Objective:

Continue MSP National Pollutant Discharge Elimination System (NPDES) permit implementation, including co-permittee coordination, adherence to reporting requirements and compliance schedules and the integration of permit requirements in various MAC departments' Standard Operating Procedures.

**Results:** Maintained compliance with regulatory requirements of the MSP NPDES permit. Continued to work with MAC environmental consultant, regulators and co-permittees on a number of complex permit requirements related to aircraft deicing fluid and the possible use of different types of pavement deicers at MSP.

### **2016 SERVICE CENTER OBJECTIVES**

Objective: Continue to maintain and improve the data management platforms/processes into the MAC's

compliance-focused EMIS program.

Organizational Strategic Goal: Leverage Resources and Technology

Organizational Key initiative: NA

Objective: Formalize the MAC's Greenhouse Gas (GHG) reporting process through Airport Carbon

Accreditation (ACA).

Organizational Strategic Goal: Integrate Sustainability into Our Culture

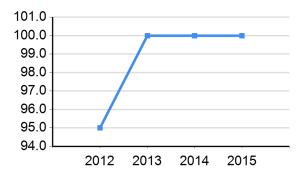
Organizational Key initiative: NA

### **SERVICE CENTER PERFORMANCE**

Measure: MAC Tenant Compliance Assistance

| Description  | Organizational<br>Initiative | Unit of<br>Measure | Target |
|--|------------------------------|--------------------|--------|
| Conduct inspections to assist MAC tenants with environmental compliance. | Environment                  | %                  | 100%   |

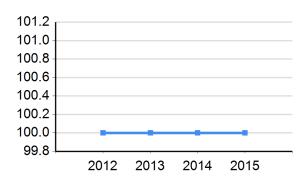
| Results | Results     |  |  |
|---------|-------------|--|--|
| Year    | Year<br>End | Comments   |  |
| 2012    | 95          | In 2012 inspections involved commercial tenants at the Relievers. These inspections take longer.   |  |
| 2013    | 100         | Reliever inspections are performed on an as-needed basis (e.g. lease transfers) or at regularly scheduled times for commercial and/or storage tenants. |  |
| 2014    | 100         |  |  |
| 2015    | 100         | Reliever Airport required inspections were completed, as needed, with commercial and storage tenants.  |  |



# Measure: Environmental Permits Compliance Reports

| Description   | Organizational<br>Initiative | Unit of<br>Measure | Target |
|---|------------------------------|--------------------|--------|
| Submit regularly-scheduled compliance reports to regulating agencies. | Environment                  | %                  | 100%   |

| Results | Results     |  |  |  |
|---------|-------------|--|--|--|
| Year    | Year<br>End | Comments   |  |  |
| 2012    | 100         |  |  |  |
| 2013    | 100         | 42 reports must be submitted either monthly, quarterly or annually to regulatory entities.   |  |  |
| 2014    | 100         | All required reports (i.e., Discarge Monitoring Report (DMR), Comprehensive Well Network (CWN) and Soil Management Plan (SMP)) submitted to regulatory entity on time. |  |  |
| 2015    | 100         | All required reports were submitted on time and in compliance with various regulatory permits.   |  |  |



### **AVIATION NOISE PROGRAM**

The Aviation Noise Program Office's mission is to facilitate the noise-sensitive operation of MSP and the Reliever Airports, through coordinated efforts with communities and airport users to develop effective aircraft noise reduction solutions, and to provide information related to aircraft noise. The Aviation Noise Program Office works closely with the FAA and with the MSP Noise Oversight Committee (NOC), which is comprised of equal numbers of airport user representatives and community representatives.

#### **BUDGET SUMMARY**

|                             | 2014<br>Actual | 2015<br>Budget | 2016<br>Budget | \$<br>Variance | %<br>Variance |
|-----------------------------|----------------|----------------|----------------|----------------|---------------|
| Personnel                   | 436,691        | 478,596        | 466,614        | (11,982)       | -2.5%         |
| Administrative Expenses     | 18,981         | 26,995         | 28,391         | 1,396          | 5.2%          |
| Professional Services       | 107,964        | 261,855        | 158,055        | (103,800)      | -39.6%        |
| Utilities                   | 16,611         | 19,080         | 46,800         | 27,720         | 145.3%        |
| Operating Services/Expenses | 37,715         | 41,092         | 45,000         | 3,908          | 9.5%          |
| Maintenance                 |                |                |                | 0              | 0.0%          |
| Other                       | 893            | 3,300          | 1,300          | (2,000)        | -60.6%        |
| Total Budget                | 618,856        | 830,918        | 746,160        | (84,758)       | -10.2%        |

Full-time Equivalent (FTE) Total 5 5

#### HIGHLIGHTS OF BUDGET

| <ul> <li>Personr</li> </ul>   | nel                  | Although, wage structure adjustments increase Personnel, it is lower in 2016 due to staff turnover.  |
|-------------------------------|----------------------|--|
| <ul> <li>Profess</li> </ul>   | ional Services       | Professional Services decreased as MSP and three Reliever Airport noise contours were completed in 2015 for the Long Term Comprehensive Plans.   |
| <ul> <li>Utilities</li> </ul> |                      | The increase is for Remote Monitoring Towers (RMT) modem replacement. This results in reduced monthly communication fees and communications for data downloads will be more reliable.  |
| Operation                     | ng Services/Expenses | The slight increase is due to a 3% increase in calibration and certification services. Additionally, portable noise meter calibration and RMT maintenance are anticipated to increase. |

#### 2015 SERVICE CENTER OBJECTIVE RESULTS

Objective: Complete the 2015 Noise Oversight Committee work plan tasks.

**Results:** The MSP Noise Oversight Committee (NOC) met once during 4th Quarter 2015, completing the 2015 Work Plan items. In total, the NOC met six times in 2015 and accomplished 14 Work Plan items.

The reduction in funds is due to the 2015 provisions for 4 new office chairs.

Objective:

Other

Implementation of the required elements of the First Amendment to the Noise Mitigation Program Consent Decree, including the completion of the 2014 annual actual noise contour which establishes potential noise mitigation eligibility for residential land uses and coordination of Annual Noise Contour Report with the parties to the Consent Decree.

**Results:** The 2014 Annual Noise Contour Report was published by March 1, 2015, per the terms of the Consent Decree. The macnoise.com website was updated with the new mitigation eligibility based on the 2014 annual actual noise contour and the First Amendment to the Noise Mitigation Program Consent Decree.

### **2016 SERVICE CENTER OBJECTIVES**

Objective:

Assess the use of Optimized Profile Descent (OPD) arrivals to MSP as well as quantify resultant fuel and emission reduction benefits through partnering with the airlines and the FAA.

Organizational Strategic Goal: Leverage Resources and Technology

Organizational Key initiative: NA

Objective:

Continue to enhance community relations and information-sharing initiatives to include ongoing Noise Program Office website developments, enhanced responsive website design and proactive, simplified communication to members of the public.

Organizational Strategic Goal: Strengthen Partnerships and Relationships

Organizational Key initiative: NA

Objective:

Implementation of the required elements of the First Amendment to the Noise Mitigation Program Consent Decree, including the completion of the 2015 annual actual noise contour which establishes potential noise mitigation eligibility for residential land uses and coordination of Annual Noise Contour Report with the parties to the Consent Decree.

Organizational Strategic Goal: Strengthen Partnerships and Relationships

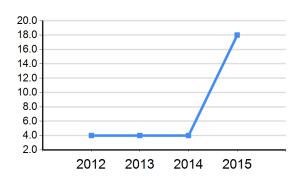
Organizational Key initiative: NA

#### **SERVICE CENTER PERFORMANCE**

Measure: Number of website news articles

| Description                            | Organizational<br>Initiative | Unit of<br>Measure | Target         |
|--|------------------------------|--------------------|----------------|
| Publish regular website news articles. | Environment                  | Number             | 12 per<br>year |

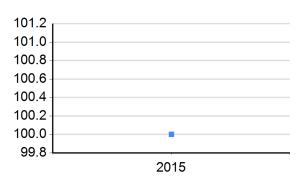
| Result | Results     |   |  |
|--------|-------------|---|--|
| Year   | Year<br>End | Comments  |  |
| 2012   | 4           |   |  |
| 2013   | 4           |   |  |
| 2014   | 4           |   |  |
| 2015   | 18          | News articles transitioned to electronic delivery, resulting in increased publications. |  |

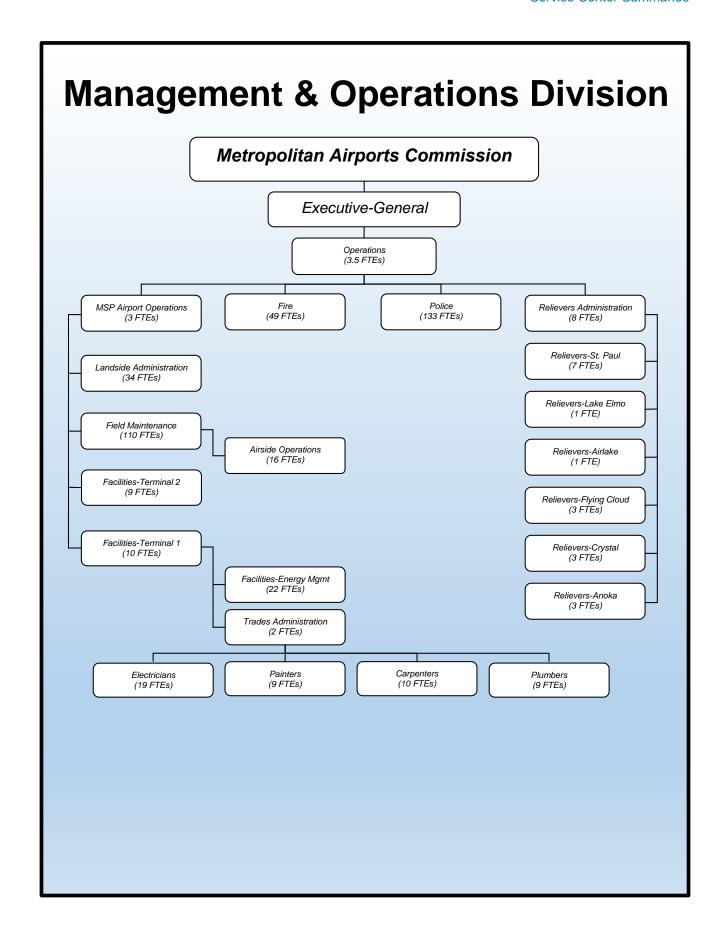


# Measure: NOC Work Plan Completion

| Description                              | Organizational<br>Initiative | Unit of<br>Measure | Target |
|--|------------------------------|--------------------|--------|
| Complete the items on the NOC Work Plan. | Environment                  | %                  | 100%   |

| Results | S           |  |
|---------|-------------|--|
| Year    | Year<br>End | Comments   |
| 2015    | 100         | The NOC 2015 Work Plan was successfully completed. |





### **Notations to Service Center Summaries:**

- Variance (dollars and %) is computed between 2015 Budget and 2016 Budget amounts
- The explanations for the variances are based upon the 2015 Budget and 2016 Budget amounts
- Negative variances, in most cases, are the result of reductions in one-time expenses or budget reductions
- FTE count is stated as of January 1, 2016 and may not reflect the 2016 Personnel budget calculated in mid 2015.

### **OPERATIONS**

Operations is responsible for oversight and administration of the departments that manage the day-to-day operations of the MAC's system of airports. These departments include Police, Fire, MSP Operations, and Reliever Airports. A primary role of this division is that of staff liaison to the Management and Operations Committee. Working with the Chair of the Committee, the responsibility is to ensure the effective conduct of business through the committee process of all operations' issues. Finally, this leadership involves substantial participation at the senior staff level in policy development, strategic planning, and interdepartmental coordination.

#### **BUDGET SUMMARY**

|                             | 2014<br>Actual | 2015<br>Budget | 2016<br>Budget | \$<br>Variance | %<br>Variance |
|-----------------------------|----------------|----------------|----------------|----------------|---------------|
| Personnel                   | 353,683        | 380,655        | 334,894        | (45,761)       | -12.0%        |
| Administrative Expenses     | 12,183         | 8,500          | 8,500          | 0              | 0.0%          |
| Professional Services       | 20,000         | 20,000         | 22,000         | 2,000          | 10.0%         |
| Utilities                   | 1,680          | 840            | 840            | 0              | 0.0%          |
| Operating Services/Expenses | 999            | 850            |                | (850)          | -100.0%       |
| Maintenance                 |                |                |                | 0              | 0.0%          |
| Other                       | 897            |                |                | 0              | 0.0%          |
| Total Budget                | 389,442        | 410,845        | 366,234        | (44,611)       | -10.9%        |

Full-time Equivalent (FTE) Total 3.5 3.5

#### HIGHLIGHTS OF BUDGET

Personnel Although Personnel increased for wage structure adjustments and step

increases, it decreased overall as the service center transitioned a

replacement for a retirement.

Professional Services
 Professional Services increased for Aviation Innovation due to increased

services and coordination efforts.

### **2015 SERVICE CENTER OBJECTIVE RESULTS**

Objective: Coordinate and facilitate a regional Irregular Operations Summit.

**Results:** A Regional Irregular Operations Summit was held September 17, 2015 with over 40 persons in attendance. This event brought together airport operations staff, airlines, fixed base operators, the Federal Aviation Administration, Transportation Security Administration, Customs and Border Protection and other stakeholders from a seven-state region to discuss collaboration, communication and service plans to address aircraft diversions and other irregular operations that may occur throughout the year.

Objective: Conduct an operational assessment for a MSP Safety and Operations Center.

**Results:** Operations Staff conducted preliminary space needs assessments and discussed the results with our Airport Development staff. As part of the 2016 Capital Improvement Plan, architects will work with operational staff to develop building needs and draft designs for an MSP Safety and Operations Center in 2016.

#### **2016 SERVICE CENTER OBJECTIVES**

Objective: Coordinate and facilitate a regional Irregular Operations Summit.

Organizational Strategic Goal: Strengthen Partnerships and Relationships

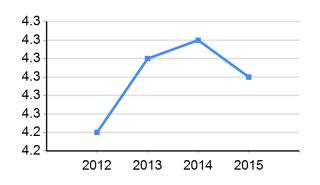
Organizational Key initiative: NA

### **SERVICE CENTER PERFORMANCE**

### Measure: Overall satisfaction with the airport

| Description   | Organizational<br>Initiative | Unit of<br>Measure | Target |
|---|------------------------------|--------------------|--------|
| ASQ performance rating of all travelers (1 to 5 scale). | Customer<br>Experience       | Number             | 5      |

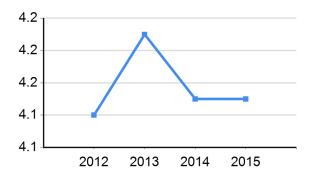
| Results |             |          |  |
|---------|-------------|----------|--|
| Year    | Year<br>End | Comments |  |
| 2012    | 4.24        |          |  |
| 2013    | 4.28        |          |  |
| 2014    | 4.29        |          |  |
| 2015    | 4.27        |          |  |



### Measure: Overall satisfaction with the airport - business travelers

| Description                                      | Organizational<br>Initiative | Unit of<br>Measure | Target |
|--|------------------------------|--------------------|--------|
| ASQ rating of business travelers (1 to 5 scale). | Customer<br>Experience       | Number             | 5      |

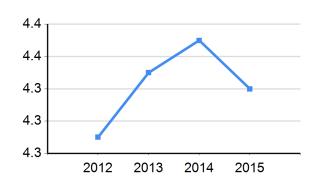
| Results |             |          |  |  |
|---------|-------------|----------|--|--|
| Year    | Year<br>End | Comments |  |  |
| 2012    | 4.14        |          |  |  |
| 2013    | 4.19        |          |  |  |
| 2014    | 4.15        |          |  |  |
| 2015    | 4.15        |          |  |  |



# Measure: Overall satisfaction with the airport - leisure travelers

| Description                                     | Organizational<br>Initiative | Unit of<br>Measure | Target |
|---|------------------------------|--------------------|--------|
| ASQ rating of leisure travelers (1 to 5 scale). | Customer<br>Experience       | Number             | 5      |

| Results |             |          |  |  |
|---------|-------------|----------|--|--|
| Year    | Year<br>End | Comments |  |  |
| 2012    | 4.31        |          |  |  |
| 2013    | 4.35        |          |  |  |
| 2014    | 4.37        |          |  |  |
| 2015    | 4.34        |          |  |  |



### **MSP AIRPORT OPERATIONS**

MSP Airport Operations responds to the operational, maintenance, and emergency preparedness needs of the traveling public, outside agencies, airlines, and tenants. Considered the "landlord" of MSP, customer service is a key element of this department. Furthermore, special events and terminal complex activities are coordinated through this department.

#### **BUDGET SUMMARY**

|                             | 2014<br>Actual | 2015<br>Budget | 2016<br>Budget | \$<br>Variance | %<br>Variance |
|-----------------------------|----------------|----------------|----------------|----------------|---------------|
| Personnel                   | 316,088        | 339,437        | 330,604        | (8,832)        | -2.6%         |
| Administrative Expenses     | 29,172         | 33,918         | 36,230         | 2,312          | 6.8%          |
| Professional Services       | 22,914         | 38,920         | 38,920         | 0              | 0.0%          |
| Utilities                   | 4,780          | 5,860          | 4,635          | (1,225)        | -20.9%        |
| Operating Services/Expenses | 102,306        | 96,415         | 106,665        | 10,250         | 10.6%         |
| Maintenance                 |                |                |                | 0              | 0.0%          |
| Other                       | 18,778         | 24,999         | 10,029         | (14,970)       | -59.9%        |
| Total Budget                | 494,038        | 539,549        | 527,083        | (12,465)       | -2.3%         |

Full-time Equivalent (FTE) Total 3 3

#### HIGHLIGHTS OF BUDGET

| • Personnel                   | Although Personnel increased for wage structure adjustments and step increases, the primary decrease in this category is due to interns now being budgeted in MAC General. |
|-------------------------------|--|
| Administrative Expenses       | The primary increase in this category is the raise in postage rates and an increase in travel for benchmarking of other airports.  |
| <ul> <li>Utilities</li> </ul> | The primary decrease in Utilities is due to a reduction in cellular usage.   |
| Operating Services/Expense    | The primary increase in Operating Services/Expenses is for the Navigating Autism and Emergency Preparedness programs.  |
| • Other                       | The primary decrease in Other Expenses is due to not needing computers   |

#### **2015 SERVICE CENTER OBJECTIVE RESULTS**

Objective:

Help facilitate improved Airport Service Quality (ASQ) scores related to waiting time at the security checkpoints from the previous two-year average.

**Results:** The 4th Quarter 2015 ASQ score was 4.18, compared to the two-year (2013-2014) average of 4.05, an improvement of 0.13.

Objective:

Coordinate and facilitate at least eight Travelers Advisory Committee and Travelers with Disabilities Advisory Committee meetings. Respond to their input to help make MSP the best airport in North America related to customer service.

**Results:** In 2015, the Travelers Advisory Committee and the Travelers with Disabilities Advisory Committee each met four times, for a total of eight meetings.

#### **2016 SERVICE CENTER OBJECTIVES**

Objective:

Help facilitate improved ASQ scores related to waiting time at the security checkpoints from the previous two year average.

Organizational Strategic Goal: Provide a Great Customer Experience

**Organizational Key initiative:** Improve passenger security screening throughput capacity by consolidating checkpoints and expanding checkpoint 1 at Terminal 1 by February, 2016

Objective:

The goal of the Travelers with Disabilities Advisory Committee is to promote equitable access for all travelers. To that end, add accessibility chapter to MAC design & construction standards document.

Organizational Strategic Goal: Provide a Great Customer Experience

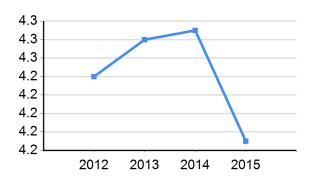
Organizational Key initiative: NA

### SERVICE CENTER PERFORMANCE

Measure: Overall satisfaction with airport

| Description                          | Organizational<br>Initiative | Unit of<br>Measure | Target |
|--------------------------------------|------------------------------|--------------------|--------|
| Airport service quality (ASQ) score. | Customer<br>Experience       | Number             | >4.54  |

| Results | Results     |   |  |  |
|---------|-------------|---|--|--|
| Year    | Year<br>End | Comments                                |  |  |
| 2012    | 4.24        |   |  |  |
| 2013    | 4.28        |   |  |  |
| 2014    | 4.29        |   |  |  |
| 2015    | 4.17        | Major remodeling will impact the score. |  |  |



### **AIRSIDE OPERATIONS**

The Airside Operations Department is responsible for ensuring that Minneapolis-Saint Paul International Airport is in compliance with federal and state regulations, particularly FAR Part 139-Airport Certification. The department conducts airfield safety inspections and determines the operating status of the airport. Airside Operations coordinates airfield activities with FAA Air Traffic Control facilities and air carrier tenants. The department is responsible for managing the snow and ice control plan, the wildlife control program, construction safety, and the airfield driver's training/testing program. Airside Operations is the 24/7 non-emergency point-of-contact for airport tenants.

### **BUDGET SUMMARY**

|                             | 2014<br>Actual | 2015<br>Budget | 2016<br>Budget | \$<br>Variance | %<br>Variance |
|-----------------------------|----------------|----------------|----------------|----------------|---------------|
| Personnel                   | 1,436,661      | 1,466,983      | 1,526,654      | 59,671         | 4.1%          |
| Administrative Expenses     | 68,611         | 96,511         | 86,315         | (10,196)       | -10.6%        |
| Professional Services       | 114,954        | 111,000        | 132,800        | 21,800         | 19.6%         |
| Utilities                   | 15,867         | 18,040         | 20,202         | 2,162          | 12.0%         |
| Operating Services/Expenses | 200,947        | 237,000        | 161,274        | (75,726)       | -32.0%        |
| Maintenance                 | 31,064         | 31,000         | 31,000         | 0              | 0.0%          |
| Other                       | 31,342         | 65,600         | 30,000         | (35,600)       | -54.3%        |
| Total Budget                | 1,899,447      | 2,026,134      | 1,988,245      | (37,889)       | -1.9%         |

Full-time Equivalent (FTE) Total 15 16

#### **HIGHLIGHTS OF BUDGET**

| • | Personnel                   | The increase in Personnel is due to the reconciliation of actual overtime needed as compared to actual dollars spent in past years as well as wage structure adjustments and step increases.   |
|---|-----------------------------|--|
| • | Administrative Expenses     | The decrease in Administrative Expenses is due to the transfer of computers and software to the IT budget.   |
| • | Professional Services       | The increase in dollars is in part due to a reallocation of weather services to Professional Services and the additional increase is for USDA Wildlife Services to conduct a Wildlife Hazard Assessment at the Minneapolis-St. Paul International Airport. |
| • | Utilities                   | The increase in Utilities is due to the need for additional data devices.  |
| • | Operating Services/Expenses | The majority of this decrease is due to the reduction of IT maintenance services and transfer of some of those services currently being managed by Airside Operations to the IT department.  |
| • | Other                       | The decrease is due to the transfer of computers and software to the IT service center.  |

#### **2015 SERVICE CENTER OBJECTIVE RESULTS**

### Objective:

Issue an updated MSP Airport Operations Area Driver's Ordinance that includes enhanced safety features to further protect airport personnel and to protect the aircraft movement area environment. The objective is to have no vehicle/pedestrian runway incursions at MSP during the 2015 calendar year.

**Results:** The MSP AOA driving ordinance revision has been delayed until 2016. There were no vehicle/pedestrian runway incursions at MSP in calendar year 2015.

#### Objective:

Coordinate and collaborate with departments reporting to the Director of MSP Operations, and other appropriate departments, to review existing organizational chart structures. Identify opportunities for improved efficiencies, improved customer service, and employee advancement opportunities. The goal is to, determine, within three years, if there is a business case for the formation of a security and operations control center facility at MSP.

**Results:** A placeholder in the Capital Improvement Program has been established for a security and operations control facility at MSP.

#### **2016 SERVICE CENTER OBJECTIVES**

#### Objective:

Issue an updated AOA Driver's Ordinance that includes enhanced safety features to further protect airport personnel and to protect the aircraft movement area environment. The objective is to have no vehicle/pedestrian runway incursions during the 2016 calendar year.

Organizational Strategic Goal: Strengthen Partnerships and Relationships

Organizational Key initiative: NA

#### Objective:

Establish baseline AOA driving statistics in two categories: 1) the number of AOA motor vehicle accidents, 2) the number of written AOA citations. The goal is to identify the need for additional AOA driver's training requirements or for the implementation of an airport-wide driver's training and licensing program.

Organizational Strategic Goal: Strengthen Partnerships and Relationships

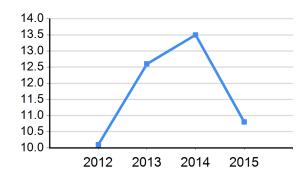
Organizational Key initiative: NA

#### SERVICE CENTER PERFORMANCE

#### Measure: Overtime as a percentage of total wages

| Description  | Organizational<br>Initiative | Unit of<br>Measure | Target |
|--|------------------------------|--------------------|--------|
| Airside overtime as a % of total department wages. | Employee<br>Engagement       | %                  | < 11%  |

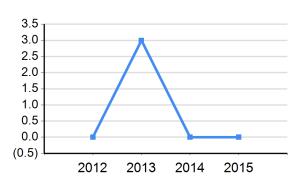
| Results |             |  |  |  |
|---------|-------------|--|--|--|
| Year    | Year<br>End | Comments   |  |  |
| 2012    | 10.1        |  |  |  |
| 2013    | 12.6        | Higher winter operations expenses                      |  |  |
| 2014    | 13.5        | Shift coverage due to a resignation increased OT usage |  |  |
| 2015    | 10.8        | Met targeted goal                                      |  |  |



# Measure: Number of MSP vehicle/pedestrian runway incursions

| Description   | Organizational<br>Initiative | Unit of<br>Measure | Target |
|---|------------------------------|--------------------|--------|
| Vehicle/pedestrian runway incursions that we have control over. | Safety &<br>Security         | Number             | 0      |

| Results | s           |   |
|---------|-------------|---|
| Year    | Year<br>End | Comments  |
| 2012    | 0           | All vehicle operations; MAC and tenant drivers. |
| 2013    | 3           | All vehicle operations; MAC and tenant drivers. |
| 2014    | 0           | All vehicle operations; MAC and tenant drivers. |
| 2015    | 0           | Met targeted goal                               |



### LANDSIDE-ADMINISTRATION

Landside is responsible for the administration of public parking, employee parking, commercial vehicle operations, and Lost & Found program. This includes the parking facilities, commercial vehicle roadways, and related automated access and revenue control systems. Landside also manages the ground transportation regulations at MSP, including taxis, limousines, shared ride shuttles, charter buses, courtesy shuttles, etc. Additionally, the department oversees the inter-terminal transportation services provided by light rail and/or shuttle bus service, and acts as a liaison between the MAC and the Metropolitan Council for such services.

#### **BUDGET SUMMARY**

|                             | 2014<br>Actual | 2015<br>Budget | 2016<br>Budget | \$<br>Variance | %<br>Variance |
|-----------------------------|----------------|----------------|----------------|----------------|---------------|
| Personnel                   | 1,849,212      | 1,949,723      | 2,016,119      | 66,396         | 3.4%          |
| Administrative Expenses     | 79,521         | 105,597        | 73,705         | (31,892)       | -30.2%        |
| Professional Services       | 16,327         |                |                | 0              | 0.0%          |
| Utilities                   | 6,446          | 6,740          | 7,027          | 287            | 4.3%          |
| Operating Services/Expenses | 8,269,092      | 11,428,383     | 10,208,719     | (1,219,664)    | -10.7%        |
| Maintenance                 | 227,236        | 242,983        | 204,000        | (38,983)       | -16.0%        |
| Other                       | 3,275          | 87,600         | 1,300          | (86,300)       | -98.5%        |
| Total Budget                | 10,451,109     | 13,821,026     | 12,510,870     | (1,310,156)    | -9.5%         |

Full-time Equivalent (FTE) Total 24.5 34 35.5

2016.

#### **HIGHLIGHTS OF BUDGET**

| • | Personnel                   | The increase in Personnel is attributable to wage structure adjustments and step increases.  |
|---|-----------------------------|--|
| • | Administrative Expenses     | One time computer purchases were budgeted in 2015 and did not reoccur in 2016.   |
| • | Operating Services/Expenses | Hours of operation for the Quick Ride Shuttle and cost per hour for the Light Rail Train are both decreasing. Parking management services decreased as the result of a new contract. |
| • | Maintenance                 | Maintenance decreased as the Super America taxi break room was completed resulted in the elimination of eight portable toilets.  |
| • | Other                       | One time computer hardware items budgeted in 2015 did not reoccur in   |

#### 2015 SERVICE CENTER OBJECTIVE RESULTS

Objective: Evaluate and recommend changes to taxicab and commercial vehicle operations at MSP.

**Results:** Landside is in the process of evaluating possible changes to taxicabs/commercial vehicle operations; including gathering information for a new Transportation Network Company (TNC) ordinance and taxicab virtual holding.

**Objective:** Evaluate and recommend changes in parking products and increase public parking revenue by 4%.

**Results:** Through December 31, 2015 public parking gross revenue increased year over year by 8.62%. Landside is currently operating a pilot program (ZipPass) that provides controlled access for the general public to public parking facilities using automatic vehicle identification tags.

Objective: Provide demand information and design input for additional Terminal1-Lindbergh parking.

**Results:** In 2015, Landside met weekly with MAC Airport Development and consultants to flush out design details and revenue control requirements for the new parking ramp currently under development.

### **2016 SERVICE CENTER OBJECTIVES**

**Objective:** Evaluate and recommend changes in parking services and products.

Organizational Strategic Goal: Provide a Great Customer Experience

Organizational Key initiative: Complete the first of two restroom remodels in the Main Mall area at

Terminal 1 by December, 2016

Objective: Work actively with Airport Development on the design and development of the new parking ramp.

Organizational Strategic Goal: Provide a Great Customer Experience

Organizational Key initiative: NA

Objective: Minimize the number of parkers diverted from Terminal 1-Lindbergh due to parking full conditions.

Organizational Strategic Goal: Provide a Great Customer Experience

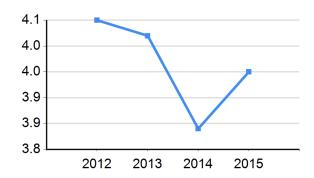
Organizational Key initiative: NA

### **SERVICE CENTER PERFORMANCE**

Measure: ASQ survey score for "Quarterly Parking Facilities"

| Description   | Organizational<br>Initiative | Unit of<br>Measure | Target |
|---|------------------------------|--------------------|--------|
| ASQ survey score for Quarterly Parking Availability survey results. | Customer<br>Experience       | Number             | >4.0   |

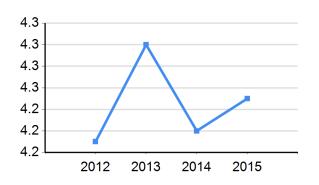
| Results |             |                       |
|---------|-------------|-----------------------|
| Year    | Year<br>End | Comments              |
| 2012    | 4.05        | Goal achieved.        |
| 2013    | 4.02        | Goal achieved.        |
| 2014    | 3.84        | Goal nearly achieved. |
| 2015    | 3.95        | Goal nearly achieved  |



# Measure: Ground Transportation to/from the airport

| Description                                 | Organizational<br>Initiative | Unit of<br>Measure | Target |
|---|------------------------------|--------------------|--------|
| ASQ survey score for Ground Transportation. | Customer<br>Experience       | Number             | >4.2   |

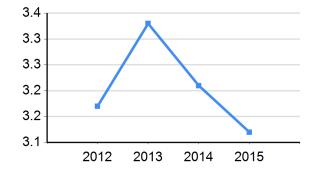
| Result | s           |                |
|--------|-------------|----------------|
| Year   | Year<br>End | Comments       |
| 2012   | 4.21        | Goal achieved. |
| 2013   | 4.3         | Goal achieved. |
| 2014   | 4.22        | Goal achieved. |
| 2015   | 4.25        | Goal achieved  |



# Measure: Parking facilities value for money

| Description   | Organizational<br>Initiative | Unit of<br>Measure | Target |
|---|------------------------------|--------------------|--------|
| ASQ Score on a 1 to 5 scale of value for the money of parking facilities. | Customer<br>Experience       | Number             | >3.2   |

| Result | s           |                       |
|--------|-------------|-----------------------|
| Year   | Year<br>End | Comments              |
| 2012   | 3.17        | Goal nearly achieved. |
| 2013   | 3.33        | Goal achieved.        |
| 2014   | 3.21        | Goal achieved.        |
| 2015   | 3.12        | Goal nearly achieved  |



### **FIRE**

The MSP Airport Fire Department is responsible for providing aircraft rescue and firefighting (ARFF), structural firefighting and first response emergency medical services to the MSP campus and some adjacent areas under agreement. The department is also responsible for fire code enforcement, investigation of all fires that occur within the service area, maintaining Federal Aviation Administration ARFF training and response requirements, and ensuring proper documentation for state and federal reporting requirements are met.

#### **BUDGET SUMMARY**

|                             | 2014<br>Actual | 2015<br>Budget | 2016<br>Budget | \$<br>Variance | %<br>Variance |
|-----------------------------|----------------|----------------|----------------|----------------|---------------|
| Personnel                   | 4,501,953      | 4,594,827      | 4,838,716      | 243,889        | 5.3%          |
| Administrative Expenses     | 12,485         | 15,295         | 28,631         | 13,336         | 87.2%         |
| Professional Services       | 9,936          | 7,030          | 7,200          | 170            | 2.4%          |
| Utilities                   | 9,905          | 12,460         | 13,468         | 1,008          | 8.1%          |
| Operating Services/Expenses | 26,231         | 39,748         | 36,000         | (3,748)        | -9.4%         |
| Maintenance                 | 3,852          | 5,600          | 5,100          | (500)          | -8.9%         |
| Other                       | 150,440        | 155,620        | 197,900        | 42,280         | 27.2%         |
| Total Budget                | 4,714,802      | 4,830,580      | 5,127,015      | 296,435        | 6.1%          |

Full-time Equivalent (FTE) Total 49 49 49

#### HIGHLIGHTS OF BUDGET

| Personnel                | Increases due to contracted wage adjustments, step increases and the uniform allowance. Overtime increased to reflect actuals from previous years. Training increased to cover higher costs of required training. |
|--------------------------|---|
| Administrative Expenses  | Travel increased to allow more than 1 or 2 personnel to attend out of town conferences and training. The increase also includes Strategic Planning costs for the bench marking study.                             |
| • Utilities              | Cellular service for on duty supervisors, administration, and vehicle mobile data terminals have increased.   |
| Operating Services/Expen | Ses Operating Services/Expenses decreased as service agreement costs moved to the IT cost center.   |
| • Other                  | A large purchase of firefighting foam is needed to complete a fuel farm fire suppression system project.  |

### **2015 SERVICE CENTER OBJECTIVE RESULTS**

Perform Fire & Life Safety Inspections of all MAC and tenant out buildings on the MSP campus.

Results: Approximately 55% of MAC and tenant out buildings were inspected in 2015.

Objective: Conduct detailed staffing study to determine minimum staffing levels and what organizational

structure would work best at MSP. This study will also look at current fire inspection/ safety

programs and what changes may be needed to be more effective.

Results: Funds for travel have been programmed into the 2016 budget and will be used to

complete a benchmarking study.

#### **2016 SERVICE CENTER OBJECTIVES**

Objective: Review and revise policies and procedures related to plan review, inspections, prevention and

investigations.

Organizational Strategic Goal: Strengthen Partnerships and Relationships

Organizational Key initiative: NA

Objective: Review and revise Fire department apparatus replacement plan.

Organizational Strategic Goal: Integrate Sustainability into Our Culture

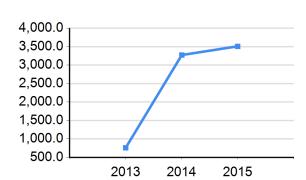
Organizational Key initiative: NA

### **SERVICE CENTER PERFORMANCE**

### Measure: Positive Public Interactions

| Description   | Initiative             | Unit of<br>Measure | Target |
|---|------------------------|--------------------|--------|
| The number of positive interactions between fire department staff and the traveling public as part of WIG #2. | Customer<br>Experience | Number             | 3000   |

| Results |             |                                  |  |
|---------|-------------|----------------------------------|--|
| Year    | Year<br>End | Comments                         |  |
| 2013    | 760         | New measure began in August 2013 |  |
| 2014    | 3274        |                                  |  |
| 2015    | 3511        |                                  |  |



# **POLICE**

With public service as our foundation, every member of the Airport Police Department is committed to the preservation of peace, order, and safety. We are dedicated to the protection of life and property, the prevention of crime, and the deterrence of terrorism. Our Emergency Communications Center (ECC) is the 911 center for the MSP airport community. ECC staff make critical decisions to ensure the safety of both the traveling public and public safety personnel. The department's vision is to be the standard of excellence in aviation policing throughout North America.

### **BUDGET SUMMARY**

|                             | 2014<br>Actual | 2015<br>Budget | 2016<br>Budget | \$<br>Variance | %<br>Variance |
|-----------------------------|----------------|----------------|----------------|----------------|---------------|
| Personnel                   | 11,106,947     | 11,793,329     | 12,600,387     | 807,058        | 6.8%          |
| Administrative Expenses     | 257,529        | 254,776        | 265,843        | 11,067         | 4.3%          |
| Professional Services       | 85,718         | 156,109        | 111,278        | (44,831)       | -28.7%        |
| Utilities                   | 60,071         | 72,780         | 72,221         | (559)          | -0.8%         |
| Operating Services/Expenses | 744,091        | 776,058        | 738,864        | (37,194)       | -4.8%         |
| Maintenance                 | 45,434         | 42,450         | 32,450         | (10,000)       | -23.6%        |
| Other                       | 188,427        | 444,922        | 379,314        | (65,608)       | -14.7%        |
| Total Budget                | 12,488,216     | 13,540,424     | 14,200,357     | 659,933        | 4.9%          |

Full-time Equivalent (FTE) Total 125 133 134

### **HIGHLIGHTS OF BUDGET**

| Personnel                   | The increase in Personnel is attributable to wage structure adjustments and step increases along with the addition of one new FTE for a video surveillance specialist. Training will increase as a result of the need to keep abreast of changes in technology and operational issues.                           |
|-----------------------------|--|
| Administrative Expenses     | The increase is due to the higher cost of badging supplies, a new expense in 2016 for Learn Center supplies and a benchmarking study that will be undertaken by the Public Safety Divisions as part of the Strategic Planning process.   |
| Professional Services       | The decrease is due to a reduction in Learn Center costs related to course design and the update of SIDA videos completed in 2015, fewer background checks required for the more fully-staffed Emergency Communications Center and software consulting fees being moved to the IT service center budget in 2016. |
| Operating Services/Expenses | The decrease is due to computer service expenses moving to the IT budget.  |
| Maintenance                 | The decrease is due to SAACS replacement parts being moved to the IT service center budget.  |
| • Other                     | The decrease is due to technology-related expenses being moved to the IT service center budget in 2016 and a reduction in required safety supplies.  |

### **2015 SERVICE CENTER OBJECTIVE RESULTS**

#### Objective:

The Airport Police Department will work on security threat awareness 'See Something Say Something' campaign/training/bulletins for MAC employees, airport tenants and travelers. One main area of focus this year will be the Insider Threat.

**Results:** In 2015, 'Insider Threat' presentations were conducted and we continued to spread the 'See Something Say Something' message and show the videos at the quarterly MSP Security Consortiums meetings. Tip Submit cards were handed out at SIDA training sessions and at the Badging Office. High-visibility patrols were conducted at key time periods and funded through grant dollars. The insider threat initiative has been moving forward with outreach to airline and tenant workgroups through our intelligence detective position. Threat Awareness training continues to be a focus for new badge holders during SIDA training. Additionally, we are working with the TSA to get information out on a new airport employee awareness program called "This is My Airport."

#### Objective:

Develop and implement progressive readiness training including tabletops, mock drills and at least one scalable active shooter exercise with Airport Police Department officers, MAC employees, MAC Fire Department, EMS and our neighboring law enforcement partners by the end of 2015.

**Results:** The MAC conducted a large scale Emergency Response Exercise that exceeds FAA Part 139 tri-annual requirements, with airport tenants, mutual aid partners and first responder agencies. The exercise was a two-day event with numerous volunteers/role players and emergency responders. The event provided a great opportunity to identify areas of improvement and areas to sustain proficiency. Additionally, an active shooter exercise was conducted in Terminal 2-Humphrey with volunteers and airport stakeholders. Again, this event provided valuable, realistic training and identified areas for improvement.

#### 2016 SERVICE CENTER OBJECTIVES

Objective:

Using data provided by the new tracking system, begin directing patrol activity based upon predictable call locations.

Organizational Strategic Goal: Leverage Resources and Technology

Organizational Key initiative: NA

Objective:

Evaluate the current threat and continue to work on security threat awareness 'See Something Say Something' campaign/training bulletins for MAC employees, airport tenants and travelers.

Organizational Strategic Goal: Leverage Resources and Technology

Organizational Key initiative: NA

Objective:

Conduct, at a minimum, one progressive readiness training and exercise that is built on the previous year's training and associated drills geared toward the readiness of all airport employees by the end of 2016

Organizational Strategic Goal: Strengthen Partnerships and Relationships

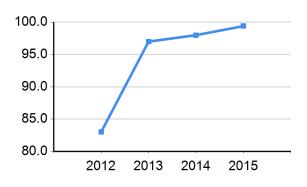
**Organizational Key initiative:** Develop and implement a strategic communication plan for ongoing dialogs with the local community, citizens of Minnesota, business leaders, stakeholders, passengers and employees by December, 2016.

### **SERVICE CENTER PERFORMANCE**

### Measure: Percent of 911 calls answered in 10 seconds or less

| Description   | Organizational<br>Initiative | Unit of<br>Measure | Target |
|---|------------------------------|--------------------|--------|
| 911 calls answered in accordance with NENA Standard 56-005. | Safety &<br>Security         | %                  | 90%    |

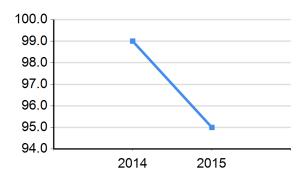
| Results |             |  |  |  |
|---------|-------------|--|--|--|
| Year    | Year<br>End | Comments   |  |  |
| 2012    | 83          |  |  |  |
| 2013    | 97          |  |  |  |
| 2014    | 98          |  |  |  |
| 2015    | 99.4        | Percent of calls answered in 10 seconds or less. |  |  |



### Measure: Percent of emergency call processed and dispatched within 60 seconds

| Description  | Organizational<br>Initiative | Unit of<br>Measure | Target |
|--|------------------------------|--------------------|--------|
| Emergency call processing and dispatching in accordance with NFPA Standard 1221. | Safety &<br>Security         | %                  | 90%    |

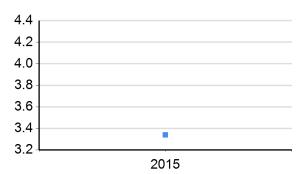
| Results |             |                     |
|---------|-------------|---------------------|
| Year    | Year<br>End | Comments            |
| 2014    | 99          | New measure in 2014 |
| 2015    | 95          |                     |



## Measure: Police response times from dispatch to arrival within 5 minutes

| Description  | Organizational<br>Initiative | Unit of<br>Measure | Target |
|--|------------------------------|--------------------|--------|
| Average police response time in minutes for Priority 1 and Priority 2 calls. | Safety &<br>Security         | Number             | 5      |

| Results | 5           |                      |
|---------|-------------|----------------------|
| Year    | Year<br>End | Comments             |
| 2015    | 3.34        | New measure in 2015. |



## **FACILITIES-TERMINAL 2**

Facilities-Terminal 2 is in charge of daily operations management, maintenance and planning of all MSP Airport common-use facilities and related equipment including; Terminal 2-Humphrey and U.S. Customs inspections facilities in both Terminal 1-Lindbergh and Terminal 2-Humphrey. The service center shares responsibility with MAC Information Technology for planning, implementation, operation, and support of MAC common/shared-use computer systems and equipment including: Common Use Passenger Processing Systems (CUPPS), Common Use Self Service (CUSS Kiosks), Electronic Visual Information Display System (EVIDS), Multiple Users Flight Information Displays (MUFIDS), Resource Management System (RMS), Integrated Video Systems Network (iVISN) and Automated Passport Control kiosks (APC).

#### **BUDGET SUMMARY**

|                             | 2014<br>Actual | 2015<br>Budget | 2016<br>Budget | \$<br>Variance | %<br>Variance |
|-----------------------------|----------------|----------------|----------------|----------------|---------------|
| Personnel                   | 599,426        | 615,141        | 617,718        | 2,577          | 0.4%          |
| Administrative Expenses     | 8,309          | 12,500         | 14,550         | 2,050          | 16.4%         |
| Professional Services       |                |                |                | 0              | 0.0%          |
| Utilities                   | 2,629          | 2,706          | 2,886          | 180            | 6.7%          |
| Operating Services/Expenses | 347            | 10,250         | 223,700        | 213,450        | 2082.4%       |
| Maintenance                 | 232,746        | 249,900        | 266,950        | 17,050         | 6.8%          |
| Other                       | 51,575         | 9,600          | 5,300          | (4,300)        | -44.8%        |
| Total Budget                | 895,031        | 900,097        | 1,131,104      | 231,007        | 25.7%         |

Full-time Equivalent (FTE) Total 9 9

#### HIGHLIGHTS OF BUDGET

 Personnel The increase in Personnel is attributable to wage structure adjustments and step increases.

Administrative Expenses An increased is needed for office supplies and staff participation on the ACI-

NA Facilitation Committee.

Operating Services/Expenses
 An increase is required for contracted operations and technical support of

the new T2 baggage handling system (BHS)/checked baggage inspection system (CBIS) that comes on-line in early 2016. Costs will be recovered

through T2 Gate Use fees.

Maintenance
 The budget increase is for contracted jetbridge maintenance services and

parts. Several T2 bridges are now 15 years old requiring more frequent

service and replacement parts.

Other One time office furniture was purchased in 2015 and did not reoccur in 2016.

#### **2015 SERVICE CENTER OBJECTIVE RESULTS**

Objective:

Implement Mobile Passport Control (MPC) at Terminal 2-Humphrey and Terminal 1-Lindbergh Federal Inspection Service facilities.

**Results:** Customs & Border Patrol (CBP) approval to expand Mobile Passport Control (MPC) beyond the pilot project was delayed by three months; deployment was just recently approved by CBP. Staff is procuring the required equipment and will coordinate MPC implementation with local CBP personnel and CBP Headquarters. Note: CBP will schedule its MPC implementation team to come to MSP; although no date has been set, hoping to start MPC at MSP by June 2016.

Objective: Install Automated Passport Control (APC) Kiosks in Terminal 2-Humphrey Federal Inspection

Service (FIS) Facility to reduce passenger wait times in Customs Primary processing.

Results: Installation of 10 APC kiosks at Terminal 2-Humphrey FIS is complete.

### **2016 SERVICE CENTER OBJECTIVES**

Objective: Expand Terminal 2-Humphrey curbside check-in facilities to support increased use by Terminal 2

airlines.

Organizational Strategic Goal: Provide a Great Customer Experience

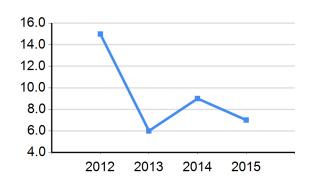
Organizational Key initiative: NA

### SERVICE CENTER PERFORMANCE

### Measure: Terminal 2-Humphrey passenger complaints

| Description  | Organizational<br>Initiative | Unit of<br>Measure | Target |
|--|------------------------------|--------------------|--------|
| Annual number of Terminal 2-Humphrey facility-related complaints | Customer<br>Experience       | Number             | <10    |
|  |                              |                    |        |

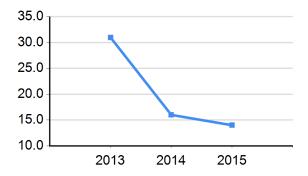
| F  | Results |             |                                      |  |  |  |  |
|----|---------|-------------|--------------------------------------|--|--|--|--|
| [\ | Year    | Year<br>End | Comments                             |  |  |  |  |
|    | 2012    | 15          |                                      |  |  |  |  |
|    | 2013    | 6           | Reduced target to 15 for 2013 & 2014 |  |  |  |  |
| 2  | 2014    | 9           |                                      |  |  |  |  |
| 2  | 2015    | 7           | Reduced target to 10 for 2015        |  |  |  |  |



### Measure: Average wait time at checkpoints - peak time of day

| Description  | Organizational<br>Initiative | Unit of<br>Measure | Target         |
|--|------------------------------|--------------------|----------------|
| Average time (minutes) waiting in security checkpoint queue during busy time of day at Terminal 2-Humphrey | Customer<br>Experience       | Number             | <20<br>minutes |

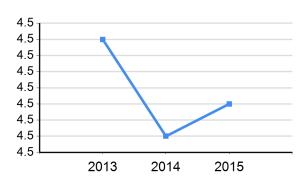
| Results | 5           |   |
|---------|-------------|---|
| Year    | Year<br>End | Comments                                |
| 2013    | 31          | T2 checkpoint project                   |
| 2014    | 16          | TSA Pre-Check added to ckpt #1 in 2014  |
| 2015    | 14          | Testing TSA Pre-Check at chkpt #2 in Q1 |



## Measure: ASQ Score - Terminal Cleanliness

| Description  | Organizational<br>Initiative | Unit of<br>Measure | Target |
|--|------------------------------|--------------------|--------|
| Maintain an Airport Service Quality survey score of 4.51 or higher for overall terminal cleanliness at Terminal 2-Humphrey | Customer<br>Experience       | Number             | 4.51   |

| Results |             |   |  |  |  |
|---------|-------------|---|--|--|--|
| Year    | Year<br>End | Comments  |  |  |  |
| 2013    | 4.53        | Spirit Airlines started   |  |  |  |
| 2014    | 4.5         | Adding ABM janitorial staff<br>January 1st, 2015.   |  |  |  |
| 2015    | 4.51        | Added ABM janitorial staff<br>1/1/15. Spirit Airlines relocated<br>to Terminal 1-Lindbergh. |  |  |  |



## **FACILITIES-TERMINAL 1**

Facilities Management is responsible for the operation, maintenance and cleaning of the terminal facilities and all of MAC campus buildings, with oversight responsibility for the Energy Management Center as well as the Trades work groups. Facilities Management also provides management oversight for various service, operation and management contracts as well as responding to both immediate and long term tenant and public concerns. The department works with MAC Airport Development staff to ensure that Capital Improvement Projects are completed with the least amount of disruption to the traveling public and the terminal building operations. The department goal is to maintain MSP at a level consistent with the expectations of its internal and external customers and partners.

### **BUDGET SUMMARY**

|                             | 2014<br>Actual | 2015<br>Budget | 2016<br>Budget | \$<br>Variance | %<br>Variance |
|-----------------------------|----------------|----------------|----------------|----------------|---------------|
| Personnel                   | 660,726        | 725,652        | 766,255        | 40,603         | 5.6%          |
| Administrative Expenses     | 6,486          | 9,423          | 10,000         | 577            | 6.1%          |
| Professional Services       | 242,252        | 271,947        | 298,762        | 26,815         | 9.9%          |
| Utilities                   | 6,084          | 6,450          | 7,584          | 1,134          | 17.6%         |
| Operating Services/Expenses | 3,047,676      | 3,269,113      | 3,325,602      | 56,489         | 1.7%          |
| Maintenance                 | 20,481,474     | 21,728,993     | 24,895,710     | 3,166,717      | 14.6%         |
| Other                       | 25,264         | 10,020         | 6,850          | (3,170)        | -31.6%        |
| Total Budget                | 24,469,962     | 26,021,598     | 29,310,763     | 3,289,165      | 12.6%         |

Full-time Equivalent (FTE) Total 10 10 9

#### HIGHLIGHTS OF BUDGET

| • | Personnel                   | The increase in Personnel is attributable to wage structure adjustments and step increases and includes a summer intern.   |
|---|-----------------------------|--|
| • | Administrative Expenses     | The primary increase in Administrative Expenses is for three trips to benchmark airports but is offset by reductions in this category to more accurately reflect historical cost averages. |
| • | Professional Services       | The increase in Professional Services is for elevator/escalator/moving walk/trams consulting for increased scope of work and testing.  |
| • | Utilities                   | The increase in Utilities is needed for additional staff cell phones and data needs.   |
| • | Operating Services/Expenses | Primary increases in this category are the increased use of luggage carts in both F.I.S. facilities and the increased usage of Porter Services at T-1 Baggage Claim.                       |
| • | Maintenance                 | Maintenance increased due to contractual increases and the addition of the G Concourse for cleaning and maintenance as well as additions to our elevator/moving walks contract.            |
| • | Other                       | A reduction in Other Expenses is due to the elimination of rental equipment and no current need for computers.   |

### **2015 SERVICE CENTER OBJECTIVE RESULTS**

Objective:

Maintain average Hub (Blue and Red parking ramps, car rental facility, Light Rail Transit, Checkpoint 10 and Buses/Oversize Vehicle area tram) and Concourse (passenger service tram on Concourse C) availability at 99% annually.

**Results:** Hub availability was maintained at 99.98% and Concourse availability was maintained at 99.63%.

**Objective:** Reduce material delivery visibility within terminals by 5% by the end of 2015.

**Results:** Total high-visibility material deliveries within the passenger areas of MSP Terminal 1-Lindbergh continued to decline in 4th Quarter 2015 compared to 2014. As measured by the Airport Material Intelligence System, total cu/ft. volumes within the terminal decreased by 3.5% while total airport volumes decreased by 10%

### **2016 SERVICE CENTER OBJECTIVES**

Objective: Ensure 100 % of WIG work orders are completed.

Organizational Strategic Goal: Provide a Great Customer Experience

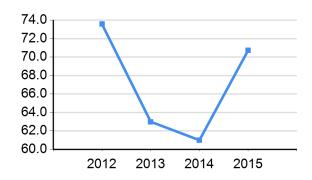
*Organizational Key initiative:* Complete the first of two restroom remodels in the Main Mall area at Terminal 1 by December, 2016

#### SERVICE CENTER PERFORMANCE

### Measure: Elevator/escalator/moving walk callbacks

| Description                               | Organizational<br>Initiative | Unit of<br>Measure | Target |
|---|------------------------------|--------------------|--------|
| Elevator/escalator/moving walk callbacks. | Operations                   | Number             | <70.   |

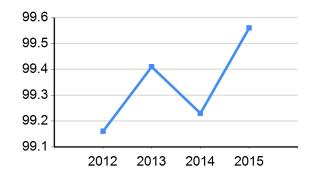
| Results |             |          |
|---------|-------------|----------|
| Year    | Year<br>End | Comments |
| 2012    | 73.58       |          |
| 2013    | 63          |          |
| 2014    | 61          |          |
| 2015    | 70.75       |          |



## Measure: C tram availability

| Description   | Initiative | Measure | Target |
|---|------------|---------|--------|
| The percent of time the tram on the C concourse is in service during normal business hours. | Operations | %       | 99%    |

| Results | Results     |          |  |
|---------|-------------|----------|--|
| Year    | Year<br>End | Comments |  |
| 2012    | 99.16       |          |  |
| 2013    | 99.41       |          |  |
| 2014    | 99.23       |          |  |
| 2015    | 99.56       |          |  |



## **FACILITIES-ENERGY MANAGEMENT CENTER**

The Energy Management Center (EMC) is responsible for the heating, ventilation and air conditioning (HVAC) of all MAC facilities utilizing a staff of 19 operating engineers who provide 24/7 hour service. Staff operate and maintain boilers with jet fuel backup, chillers and cooling towers and numerous miscellaneous components to provide a comfortable environment for all customers, tenants and staff at MSP. EMC utilizes an Open Architectural Building Automation System (OABA/IMAC) to operate and maintain the growing airport complex HVAC systems. EMC monitors 200 carbon monoxide sensors spread around the MSP Campus. EMC responds to all incoming HVAC-related calls and keeps detailed records of gas, oil, water and steam usage as well as all repair work and preventative maintenance.

#### **BUDGET SUMMARY**

|                             | 2014<br>Actual | 2015<br>Budget | 2016<br>Budget | \$<br>Variance | %<br>Variance |
|-----------------------------|----------------|----------------|----------------|----------------|---------------|
| Personnel                   | 1,561,450      | 1,571,829      | 1,598,273      | 26,444         | 1.7%          |
| Administrative Expenses     | 4,103          | 4,545          | 4,550          | 5              | 0.1%          |
| Professional Services       | 43,860         | 44,735         | 45,630         | 895            | 2.0%          |
| Utilities                   | 4,986          | 9,544          | 10,545         | 1,001          | 10.5%         |
| Operating Services/Expenses | 171,600        | 100,000        | 102,000        | 2,000          | 2.0%          |
| Maintenance                 | 1,874,837      | 1,856,275      | 1,610,079      | (246,196)      | -13.3%        |
| Other                       | 5,953          | 7,725          | 7,725          | 0              | 0.0%          |
| Total Budget                | 3,666,789      | 3,594,653      | 3,378,802      | (215,851)      | -6.0%         |

Full-time Equivalent (FTE) Total 22 22

#### HIGHLIGHTS OF BUDGET

Personnel
 The increase in Personnel is attributable to wage structure adjustments and

step increases.

Utilities
 The increase is for a cellular phone for an additional FTE for the G

Concourse.

Operating Services/Expenses Operating Services/Expenses increased for a contractual adjustment.

Maintenance The primary decrease is due to moving fire alarm contract to the Trades

budget which is offset by increased maintenance expense in the G

Concourse.

### **2015 SERVICE CENTER OBJECTIVE RESULTS**

Objective: Complete Energy Management Center (EMC) cooling tower by the end of December 2015.

Results: The new EMC cooling tower, which adds capacity and redundancy to the Terminal 1-

Lindbergh cooling system, was installed and is fully functional.

Objective: Open Architecture Building Automation (OABA)/Information Monitoring and Control (IMAC) Phase 7

to be complete by December 2015.

**Results:** 100% of Phase 7 of the OABA/IMAC system, which focused on upgrades to plumbing water meter monitoring and additional building environmental controls across the campus, was completed.

### **2016 SERVICE CENTER OBJECTIVES**

Objective: Implement annual testing of G concourse steam release valves to insure safety and reliability.

Organizational Strategic Goal: Integrate Sustainability into Our Culture

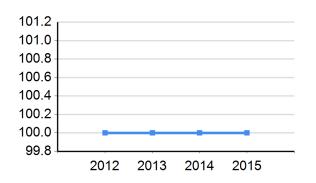
Organizational Key initiative: NA

## **SERVICE CENTER PERFORMANCE**

## Measure: Complete OABA 3, reliable HVAC controls

| Description                             | Organizational<br>Initiative | Unit of<br>Measure | Target |
|---|------------------------------|--------------------|--------|
| Complete OABA 3, reliable HVAC controls | Finance                      | %                  | 100%   |

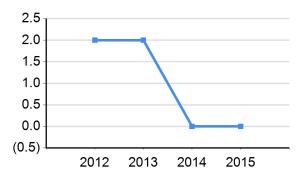
| Results |             |          |
|---------|-------------|----------|
| Year    | Year<br>End | Comments |
| 2012    | 100         |          |
| 2013    | 100         |          |
| 2014    | 100         |          |
| 2015    | 100         |          |



# Measure: OSHA reportable employee accidents

| Description        | Organizational<br>Initiative | Unit of<br>Measure | Target |
|--------------------|------------------------------|--------------------|--------|
| Employee accidents | Safety &<br>Security         | Number             | 0      |

| Result | Results     |   |  |
|--------|-------------|---|--|
| Year   | Year<br>End | Comments  |  |
| 2012   | 2           |   |  |
| 2013   | 2           |   |  |
| 2014   | 0           |   |  |
| 2015   | 0           | Our goal is to remain accident free every year. |  |



## **TRADES - ELECTRICIANS**

The Electrical Department provides maintenance and repairs of most electrical equipment and lighting fixtures throughout the MSP campus and Reliever Airports system. Electricians are responsible for the maintenance and repair of all directional signage and runway/taxiway lighting to comply with specific Federal Aviation Administration regulations throughout all MAC airports. The department also maintains and tests all airfield lighting regulators, all emergency generator buildings, and all associated lighting and electrical work within MAC parking facilities. Responsibilities include all security gates and electronic card readers throughout the MAC's airport system, fire alarms, and oversight and repair responsibility for the Light Rail Transit Platform.

### **BUDGET SUMMARY**

|                             | 2014<br>Actual | 2015<br>Budget | 2016<br>Budget | \$<br>Variance | %<br>Variance |
|-----------------------------|----------------|----------------|----------------|----------------|---------------|
| Personnel                   | 1,856,515      | 1,985,280      | 2,065,977      | 80,697         | 4.1%          |
| Administrative Expenses     | 760            |                |                | 0              | 0.0%          |
| Professional Services       |                |                |                | 0              | 0.0%          |
| Utilities                   | 11,633         | 20,642         | 20,642         | 0              | 0.0%          |
| Operating Services/Expenses | 211,021        | 212,000        | 321,667        | 109,667        | 51.7%         |
| Maintenance                 | 1,451,600      | 1,527,300      | 1,492,006      | (35,294)       | -2.3%         |
| Other                       | 29,732         | 39,000         | 31,600         | (7,400)        | -19.0%        |
| Total Budget                | 3,561,262      | 3,784,222      | 3,931,892      | 147,670        | 3.9%          |

Full-time Equivalent (FTE) Total 18 19

### **HIGHLIGHTS OF BUDGET**

| • | Personnel                   | The increase in Personnel is attributable to wage structure adjustments and step increases. Also, additional staff and overtime is needed for taking over the operational control of the G Concourse. In addition, uniform costs have increased. |
|---|-----------------------------|--|
| • | Operating Services/Expenses | The increase reflects the costs associated with maintenance contracts and the addition of the G Concourse to the MAC maintained areas.   |
| • | Maintenance                 | Although Maintenance increased for the additional maintenance of the G Concourse, it is offset as a result of transferring the electrical motor budget to the EMC service center.  |
| • | Other                       | This budget decrease reflects the transfer of computer purchases to the IT service center.   |

### **2015 SERVICE CENTER OBJECTIVE RESULTS**

Objective: Test 100% of all Uninterruptable Power Supplies (UPS) by December 2015.

Results: In 2015 100% of the UPS units that are maintained by a contractor were tested.

**Objective:** Identify department needs by June 2015 for G Concourse takeover.

**Results:** The departmental needs for Concourse G have, for the most part, been identified. An additional electrician was hired to help manage the increased workload, and the 2016 budget request for Terminal 1-Lindbergh reflected the department's new responsibilities with regard to Concourse G.

### 2016 SERVICE CENTER OBJECTIVES

Objective: Have 100% of employees complete confined space entry training by December 31, 2016.

Organizational Strategic Goal: Develop Employee Talent

Organizational Key initiative: NA

Objective: Test 100% of UPS by December 31, 2016.

Organizational Strategic Goal: Leverage Resources and Technology

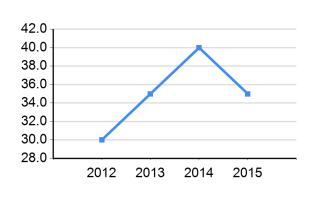
Organizational Key initiative: NA

### **SERVICE CENTER PERFORMANCE**

Measure: Cross Training

| Description                                       | Organizational<br>Initiative | Unit of<br>Measure | Target |
|---|------------------------------|--------------------|--------|
| Cross training necessary to improve efficiencies. | Development                  | %                  | 35     |

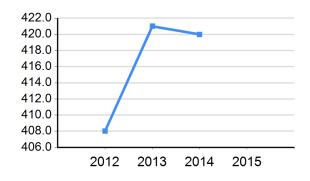
| Result | Results     |  |  |  |
|--------|-------------|--|--|--|
| Year   | Year<br>End | Comments   |  |  |
| 2012   | 30          |  |  |  |
| 2013   | 35          |  |  |  |
| 2014   | 40          |  |  |  |
| 2015   | 35          | Percent completed. Cross training is improving efficiencies. |  |  |



## Measure: Uninterrupted Power Supply cost maintenance

| Description                                  | Organizational<br>Initiative | Unit of<br>Measure | Target          |
|--|------------------------------|--------------------|-----------------|
| Uninterrupted Power Supply cost maintenance. | Finance                      | \$                 | <5%<br>increase |

| Results |             |   |
|---------|-------------|---|
| Year    | Year<br>End | Comments                                  |
| 2012    | 408         | Flat                                      |
| 2013    | 421         | Unforeseen repairs were needed.           |
| 2014    | 420         |   |
| 2015    |             | Data not available at time of publication |



# **TRADES - PAINTERS**

The primary role of the MAC Painters is to protect a multitude of surfaces from corrosion and deterioration to ensure a full service life to the surface. Additionally, MAC Painters maintain a clean, comfortable, visually pleasing and safe environment for the traveling public and meet all Federal Aviation Administration (FAA)-mandated Airport Operations Area (AOA) markings at MSP and the Reliever Airports. The Painters are responsible for all paint maintenance on buildings and for the correct markings used on public roadways and parking ramps and for the maintenance of runways/taxiways in accordance with FAA regulations. The Painters insure that the most appropriate and safest materials are utilized and disposed of while being environmentally responsible. The sign shop is responsible for regulatory roadway, interior and exterior signage, vehicle graphics, and security and directional signage at MSP and the Reliever Airports.

#### **BUDGET SUMMARY**

|                             | 2014<br>Actual | 2015<br>Budget | 2016<br>Budget | \$<br>Variance | %<br>Variance |
|-----------------------------|----------------|----------------|----------------|----------------|---------------|
| Personnel                   | 789,845        | 909,211        | 953,847        | 44,636         | 4.9%          |
| Administrative Expenses     |                |                |                | 0              | 0.0%          |
| Professional Services       |                |                |                | 0              | 0.0%          |
| Utilities                   | 841            | 1,040          | 1,190          | 150            | 14.4%         |
| Operating Services/Expenses |                |                |                | 0              | 0.0%          |
| Maintenance                 | 235,594        | 242,805        | 280,499        | 37,694         | 15.5%         |
| Other                       | 18,014         | 25,749         | 17,403         | (8,346)        | -32.4%        |
| Total Budget                | 1,044,293      | 1,178,805      | 1,252,939      | 74,134         | 6.3%          |

Full-time Equivalent (FTE) Total 8 9

### HIGHLIGHTS OF BUDGET

| • Personnel | The increase in Personnel is attributable to wage structure adjustments and step increases. Also, additional staff and overtime is needed for taking over the operational control of the G Concourse along with an increase in uniform costs. |
|-------------|---|
| Maintenance | The increase is related to the more expensive paint required by the FAA for the runways.  |
| • Other     | The 2015 budget consisted of a one-time purchase of tools that are not included in the 2016 budget.   |

#### 2015 SERVICE CENTER OBJECTIVE RESULTS

Objective: Ensure 100% completion of weekly Wildly Important Goal-related work orders.

Results: 100% of weekly WIGs work orders were completed in 2015.

Objective: Reduce hazardous and non-hazardous waste by 25%.

**Results:** In 2015, the following totals for the MAC Paint Shop were reported to Hennepin County Hazardous Waste License: Latex Paint Waste (non-hazardous) = 2,000.0 pounds. Waste paint material (hazardous, oil paint/solvents) = 150.0 pounds. Paint sludge/solvent recycler still bottoms = 10.0 pounds. End of year numbers show a 40-pound decrease in total numbers reported in 2014.

### **2016 SERVICE CENTER OBJECTIVES**

**Objective:** Reduce hazardous and non-hazardous waste by 10%.

Organizational Strategic Goal: Provide a Great Customer Experience

Organizational Key initiative: NA

Objective: Complete customer feedback phone survey from 50 % of departments/customers.

Organizational Strategic Goal: Provide a Great Customer Experience

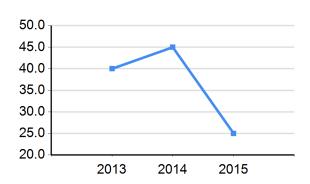
Organizational Key initiative: NA

## **SERVICE CENTER PERFORMANCE**

## Measure: Equipment cross-training

| Description                                     | Organizational<br>Initiative | Unit of<br>Measure | Target |
|---|------------------------------|--------------------|--------|
| Cross-training on painting equipment completed. | Operations                   | %                  | 35%    |

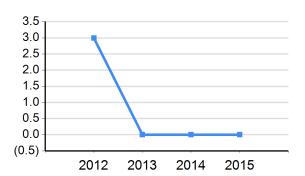
| Results |             |                     |
|---------|-------------|---------------------|
| Year    | Year<br>End | Comments            |
| 2013    | 40          | New measure in 2013 |
| 2014    | 45          |                     |
| 2015    | 25          |                     |



# Measure: Number of lost time work accidents

| Description                  | Organizational<br>Initiative | Unit of<br>Measure | Target |
|------------------------------|------------------------------|--------------------|--------|
| Lost days to work accidents. | Safety &<br>Security         | Number             | 0      |

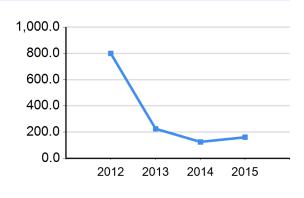
| Results |             |          |
|---------|-------------|----------|
| Year    | Year<br>End | Comments |
| 2012    | 3           |          |
| 2013    | 0           |          |
| 2014    | 0           |          |
| 2015    | 0           |          |



# Measure: Pounds of hazardous waste disposal

| Description  | Initiative  | Measure | Target          |
|--|-------------|---------|-----------------|
| The number of pounds of hazardous waste disposed of. | Environment | Number  | < prior<br>year |

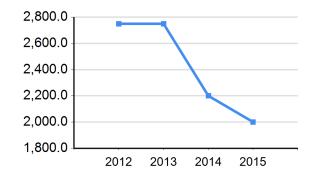
| Result | Results     |  |  |  |
|--------|-------------|--|--|--|
| Year   | Year<br>End | Comments   |  |  |
| 2012   | 800         |  |  |  |
| 2013   | 225         |  |  |  |
| 2014   | 125         | Results show hazardous oil-<br>based paint disposal. As shown<br>by these results, the new solvent<br>recycler greatly reduced the<br>disposal amount. |  |  |
| 2015   | 160         | An increase in hazardous waste in 2015 but still low numbers in comparative years.   |  |  |



# Measure: Pounds of non-hazardous waste disposal

| Description  | Organizational<br>Initiative | Unit of<br>Measure | Target          |
|--|------------------------------|--------------------|-----------------|
| The number of pounds of non-hazardous waste disposed of. | Environment                  | Number             | < prior<br>year |

| Result | Results     |  |  |
|--------|-------------|--|--|
| Year   | Year<br>End | Comments   |  |
| 2012   | 2750        |  |  |
| 2013   | 2750        |  |  |
| 2014   | 2200        |  |  |
| 2015   | 2000        | Small decrease in non-<br>hazardous paint waste. |  |



## **TRADES - CARPENTERS**

The Carpenter Shop ensures that all of the MAC's terminals and other owned facilities are safe, secure, and aesthetically pleasing for MAC, its tenants and the traveling public. This area provides high quality service to all MAC departments and airport tenants in a timely manner and at a cost savings, and is responsible for: repair and maintenance of a wide variety of facility finishes; securing and separating "non-secured" areas from "secured" areas; and specialty projects such as upholstery, cabinet making, office remodeling, and naming/numbering doors and concession spaces with identification tags.

#### **BUDGET SUMMARY**

|                             | 2014<br>Actual | 2015<br>Budget | 2016<br>Budget | \$<br>Variance | %<br>Variance |
|-----------------------------|----------------|----------------|----------------|----------------|---------------|
| Personnel                   | 838,667        | 936,138        | 1,001,792      | 65,654         | 7.0%          |
| Administrative Expenses     | 3,350          | 4,377          | 3,861          | (516)          | -11.8%        |
| Professional Services       |                |                |                | 0              | 0.0%          |
| Utilities                   | 6,478          | 11,040         | 11,341         | 301            | 2.7%          |
| Operating Services/Expenses |                | 420            |                | (420)          | -100.0%       |
| Maintenance                 | 256,743        | 328,641        | 363,739        | 35,098         | 10.7%         |
| Other                       | 33,190         | 29,815         | 6,933          | (22,882)       | -76.7%        |
| Total Budget                | 1,138,428      | 1,310,431      | 1,387,666      | 77,235         | 5.9%          |

Full-time Equivalent (FTE) Total 9 10 10

#### **HIGHLIGHTS OF BUDGET**

Personnel
 The increase in Personnel is attributable to wage structure adjustments and stop increases. Also, additional staff and evertime is precisely every exercise and every

step increases. Also, additional staff and overtime is needed for taking over the operational control of the G Concourse.

Maintenance
 The increase is due to the additional maintenance of the G Concourse along

with higher repair/maintenance levels required at the Reliever Airports.

Other The decrease in 2016 is due to a one time purchase in 2015.

#### 2015 SERVICE CENTER OBJECTIVE RESULTS

Objective: General Foreman to complete 100% of customer service calls related to projects beyond the normal

scope of work.

Results: 100% of customer service calls were completed in Q4 2015.

Objective: Begin using the E1 Computerized Maintenance Management System (CMMS) by December 2015.

**Results:** Two tablets were purchased and piloted in the field to retrieve new work orders through the E1 CMMS system, document what was accomplished and place them on a review status. Continued project efforts have been scaled back due to multiple problems and until a clear direction and the project.

is set for the project.

### 2016 SERVICE CENTER OBJECTIVES

Objective: Complete 100% of work orders by December 31, 2016.

Organizational Strategic Goal: Provide a Great Customer Experience

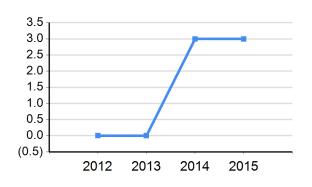
Organizational Key initiative: NA

## **SERVICE CENTER PERFORMANCE**

### Measure: Lost time work accidents

| Description               | Organizational<br>Initiative | Unit of<br>Measure | Target |
|---------------------------|------------------------------|--------------------|--------|
| Lost time work accidents. | Safety &<br>Security         | Number             | 0      |

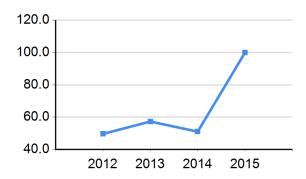
| Results |             |  |  |  |
|---------|-------------|--|--|--|
| Year    | Year<br>End | Comments   |  |  |
| 2012    | 0           |  |  |  |
| 2013    | 0           |  |  |  |
| 2014    | 3           |  |  |  |
| 2015    | 3           | Our goal is to have no lost time work accidents. |  |  |



### Measure: Preventative maintence workorders

| Description                        | Organizational<br>Initiative | Unit of<br>Measure | Target          |
|------------------------------------|------------------------------|--------------------|-----------------|
| Preventative maintence workorders. | Finance                      | %                  | > prior<br>year |

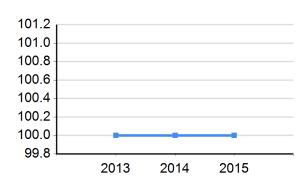
| Results |             |  |  |
|---------|-------------|--|--|
| Year    | Year<br>End | Comments   |  |
| 2012    | 49.6        |  |  |
| 2013    | 57.25       |  |  |
| 2014    | 51          |  |  |
| 2015    | 100         | By increasing the number/percentage of preventative maintenance work orders, we will move from reactive to planned proactive work orders, thereby increasing time and financial effectiveness. |  |



## Measure: WIG-Restroom Work Orders

| Description                                       | Organizational<br>Initiative | Unit of<br>Measure | Target |
|---|------------------------------|--------------------|--------|
| Facilities WIG for 2014-Work orders on Restrooms. | Operations                   | %                  | 100%   |

| Results |             |                     |
|---------|-------------|---------------------|
| Year    | Year<br>End | Comments            |
| 2013    | 100         | New measure in 2013 |
| 2014    | 100         |                     |
| 2015    | 100         |                     |



## **TRADES - PLUMBERS**

The Plumbers are responsible for the water supply available to MSP users, tenants and MAC personnel. This is accomplished through the maintenance, repair, and ongoing preventive measures of the potable water systems, sanitary and storm sewer systems, building plumbing systems, irrigation systems, and fire sprinkler systems. The Plumbers are also responsible for completing plumbing inspections, locating appropriate utility lines, reviewing plumbing schematics for new projects. Staff stays current with new plumbing technologies, processes, and efficiencies by attending training seminars on new equipment and tooling demonstrations throughout the year.

### **BUDGET SUMMARY**

|                             | 2014<br>Actual | 2015<br>Budget | 2016<br>Budget | \$<br>Variance | %<br>Variance |
|-----------------------------|----------------|----------------|----------------|----------------|---------------|
| Personnel                   | 1,223,191      | 1,388,360      | 1,489,968      | 101,609        | 7.3%          |
| Administrative Expenses     | 1,257          | 350            | 4,100          | 3,750          | 1071.4%       |
| Professional Services       | 19,995         | 30,000         | 30,000         | 0              | 0.0%          |
| Utilities                   | 7,220          | 12,301         | 8,400          | (3,901)        | -31.7%        |
| Operating Services/Expenses | 8,883          | 20,000         | 20,000         | 0              | 0.0%          |
| Maintenance                 | 361,506        | 366,538        | 405,722        | 39,184         | 10.7%         |
| Other                       | 4,323          | 42,500         | 18,300         | (24,200)       | -56.9%        |
| Total Budget                | 1,626,374      | 1,860,049      | 1,976,490      | 116,442        | 6.3%          |

Full-time Equivalent (FTE) Total 9 9

### **HIGHLIGHTS OF BUDGET**

| • Personnel             | The increase in Personnel is attributable to wage structure adjustments and step increases as well as increased uniform costs. A temporary plumber will assist staff in achieving customer service goals and safety directives as put forth by MAC. |
|-------------------------|---|
| Administrative Expenses | The increase will allow for the purchase of updated field record drawings and aerial photos to be used for utility location of maintenance and construction projects.   |
| • Utilities             | Utilities are reduced to bring the budget closer to actual costs for data plans for the E1 Content Management System (CMS) devices and monthly service plans for cellular devices.  |
| Maintenance             | The increase in Maintenance is due to the MAC acquisition of the G Concourse and Reliever Airport utility maintenance.  |
| • Other                 | The reduction in Other Expenses is the result of purchases made in 2015 but not needed in 2016.   |

### **2015 SERVICE CENTER OBJECTIVE RESULTS**

**Objective:** 100% code compliance with sanitary sewer industry standards.

**Results:** Sanitary sewers maintenance was 100% complete in 2015; sewers and lift stations were cleaned per industry standard.

### **2016 SERVICE CENTER OBJECTIVES**

Objective: Survey the G Concourse to gather data on all plumbing fixtures for deficiencies.

Organizational Strategic Goal: Provide a Great Customer Experience

Organizational Key initiative: NA

**Objective:** Maintain the sanitary sewer collection system to industry standards.

Organizational Strategic Goal: Leverage Resources and Technology

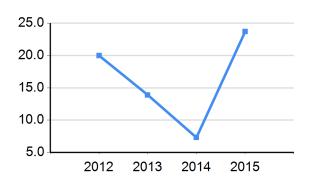
Organizational Key initiative: NA

## **SERVICE CENTER PERFORMANCE**

Measure: MSP campus irrigation water consumption

| Description                                     | Organizational<br>Initiative | Unit of<br>Measure | Target       |
|---|------------------------------|--------------------|--------------|
| Total irrigation water usage in gallons at MSP. | Finance                      | Number             | < prior year |

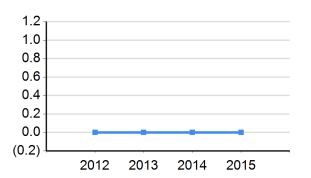
| Result | Results     |   |  |  |
|--------|-------------|---|--|--|
| Year   | Year<br>End | Comments  |  |  |
| 2012   | 20          | This performance measure began in 2012. Number is in millions.  |  |  |
| 2013   | 13.9        | Number is in millions.  |  |  |
| 2014   | 7.3         | MSP campus irrigation water consumption down from 2013 due largely from a significant spring rainfall and construction projects that shut off a large area of irrigation at T2. Number is in millions.        |  |  |
| 2015   | 23.7        | Irrigation water usage higher than expected. Contributors to this increase were construction related damage to irrigation systems and lack of rain during certain times of the season. Number is in millions. |  |  |



Measure: Lost time work accidents

| Description               | Organizational<br>Initiative | Unit of<br>Measure | Target |
|---------------------------|------------------------------|--------------------|--------|
| Lost time work accidents. | Safety &<br>Security         | Number             | 0      |
|                           |                              |                    |        |

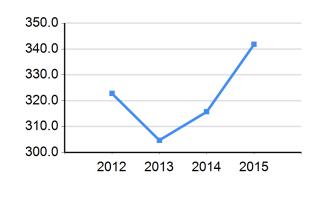
| Results |             |          |
|---------|-------------|----------|
| Year    | Year<br>End | Comments |
| 2012    | 0           |          |
| 2013    | 0           |          |
| 2014    | 0           |          |
| 2015    | 0           |          |



## Measure: Overall MSP water consumption

| Description                         | Organizational<br>Initiative | Unit of<br>Measure | Target       |
|-------------------------------------|------------------------------|--------------------|--------------|
| Total water consumption in gallons. | Finance                      | Number             | < prior year |

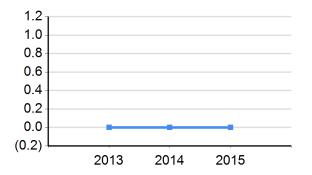
| Result           | Results |  |  |  |  |
|------------------|---------|--|--|--|--|
| Year Year<br>End |         | Comments   |  |  |  |
| 2012             | 322.8   | Number is in millions.   |  |  |  |
| 2013             | 304.7   | Number is in millions.   |  |  |  |
| 2014             | 315.7   | Total year end water usage at MSP higher than the target. Number is in millions. |  |  |  |
| 2015             | 341.8   | Water main break on 3/22/2015 large water loss. Number is in millions.           |  |  |  |



## Measure: Sanitary sewer overflows

| Description  | Organizational<br>Initiative | Unit of<br>Measure | Target |
|--|------------------------------|--------------------|--------|
| Amount of sanitary sewer overflows within the collection system. | Operations                   | Number             | 0      |

| Results |             |  |  |  |
|---------|-------------|--|--|--|
| Year    | Year<br>End | Comments   |  |  |
| 2013    | 0           |  |  |  |
| 2014    | 0           | New measure in 2013. Sanitary sewer cleaning and lift station cleaning completed in November 2014 with no overflows to report. |  |  |
| 2015    | 0           |  |  |  |



## **TRADES - ADMINISTRATION**

Trades-Administration is responsible for the administration and coordination of the carpenters, electricians, painters and plumbing divisions. Trades-Administration works on construction projects, enforces the construction standards, conducts construction inspections and oversees the computerized maintenance management system. Trades-Administration represents the Trades in the Capital Improvement Plan process and interfaces with consultants and vendors on behalf of the Trades group. This department is also responsible for the oversight of the Terminal 1-Lindbergh and Terminal 2-Humphrey emergency generators and Uninterruptible Power Supply (UPS) contracts.

### **BUDGET SUMMARY**

|                             | 2014<br>Actual | 2015<br>Budget | 2016<br>Budget | \$<br>Variance | %<br>Variance |
|-----------------------------|----------------|----------------|----------------|----------------|---------------|
| Personnel                   | 170,296        | 217,360        | 223,002        | 5,642          | 2.6%          |
| Administrative Expenses     | 3,832          | 7,748          | 7,700          | (48)           | -0.6%         |
| Professional Services       | 328,307        | 228,931        | 274,931        | 46,000         | 20.1%         |
| Utilities                   | 840            | 4,140          | 4,140          | 0              | 0.0%          |
| Operating Services/Expenses | 40,713         | 29,828         | 31,908         | 2,080          | 7.0%          |
| Maintenance                 |                |                | 385,318        | 385,318        | 100.0%        |
| Other                       | 11,654         | 29,330         | 29,500         | 170            | 0.6%          |
| Total Budget                | 555,642        | 517,337        | 956,499        | 439,162        | 84.9%         |

Full-time Equivalent (FTE) Total 2 2

### **HIGHLIGHTS OF BUDGET**

Personnel
 The increase in Personnel is attributable to wage structure adjustments and

step increases.

Professional Services The increase is due to contract pricing along with historical actuals

adjustments.

Operating Services/Expenses Increase for maintenance agreements.

Maintenance Maintenance increased due to the transfer of the fire alarm contract budget

from Energy Management Center into Trades - Administration.

#### 2015 SERVICE CENTER OBJECTIVE RESULTS

Objective: Weekly inspections and completion of work orders in timely manner with Facilities WIG of increasing

restroom cleanliness and asset down time.

Results: In 2015, we had 100% completion on weekly inspections and generated repair work

orders.

**Objective:** Create a safety training matrix by the end of 2015.

Results: The training matrix, which includes monthly updating, was completed in 2nd Quarter 2015.

All information has been entered and is up-to-date.

### **2016 SERVICE CENTER OBJECTIVES**

**Objective:** Ensure all Trades performance reviews are completed by December 31, 2016.

Organizational Strategic Goal: Develop Employee Talent

Organizational Key initiative: NA

**Objective:** Update employee training matrix quarterly.

Organizational Strategic Goal: Develop Employee Talent

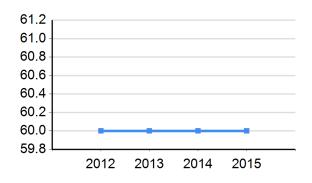
Organizational Key Initiative: NA

## **SERVICE CENTER PERFORMANCE**

## Measure: Foreman minutes spent entering data into the Work Order System

| Description                                      | Organizational<br>Initiative | Unit of<br>Measure | Target        |
|--|------------------------------|--------------------|---------------|
| Foreman Time in Work Order System to 30 min/Day. | Operations                   | Number             | 30<br>minutes |

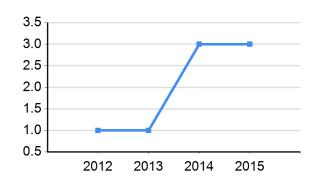
| Result | Results     |  |  |  |  |
|--------|-------------|--|--|--|--|
| Year   | Year<br>End | Comments   |  |  |  |
| 2012   | 60          | New measure in 2012                              |  |  |  |
| 2013   | 60          |  |  |  |  |
| 2014   | 60          |  |  |  |  |
| 2015   | 60          | On average, staff enters data 30 -60 mn per day. |  |  |  |



## Measure: Number of lost time work injuries all Trades Departments

| Description                                     | Organizational<br>Initiative | Unit of<br>Measure | Target |
|---|------------------------------|--------------------|--------|
| On the job Injuries for all Trades Departments. | Safety & Security            | Number             | 2      |

| Results |             |          |
|---------|-------------|----------|
| Year    | Year<br>End | Comments |
| 2012    | 1           |          |
| 2013    | 1           |          |
| 2014    | 3           |          |
| 2015    | 3           |          |



## FIELD MAINTENANCE

The MAC Field Maintenance Department is responsible for pavement maintenance, pollution control, landscape/grounds maintenance, security fence and access gate maintenance, traffic control installation, signage installation, parking ramp maintenance and refuse removal. Winter responsibilities include the removal of snow from runways, taxiways, ramps, aircraft parking areas, airside roadways, public roadways, terminal sidewalks and MAC buildings. Maintenance personnel supervise contracted snow removal operators who remove snow from parking ramps and landside parking areas. The department maintains and repairs a fleet of more than 500 vehicles, and partners with other MAC departments to procure vehicles and related equipment.

### **BUDGET SUMMARY**

|                             | 2014<br>Actual | 2015<br>Budget | 2016<br>Budget | \$<br>Variance | %<br>Variance |
|-----------------------------|----------------|----------------|----------------|----------------|---------------|
| Personnel                   | 9,156,418      | 9,059,235      | 9,346,276      | 287,041        | 3.2%          |
| Administrative Expenses     | 34,556         | 27,370         | 17,375         | (9,995)        | -36.5%        |
| Professional Services       | 35,977         | 34,500         | 54,850         | 20,350         | 59.0%         |
| Utilities                   | 16,284         | 20,600         | 18,675         | (1,925)        | -9.3%         |
| Operating Services/Expenses | 28,693         | 23,100         | 66,595         | 43,495         | 188.3%        |
| Maintenance                 | 4,035,522      | 4,573,350      | 4,631,200      | 57,850         | 1.3%          |
| Other                       | 82,517         | 63,480         | 39,560         | (23,920)       | -37.7%        |
| Total Budget                | 13,389,966     | 13,801,635     | 14,174,531     | 372,896        | 2.7%          |

Full-time Equivalent (FTE) Total 107 110 110

### **HIGHLIGHTS OF BUDGET**

Personnel

|   |                             | step increases.  |
|---|-----------------------------|--|
| • | Administrative Expenses     | Administrative Expenses decreased as computer software expenses transferred to the IT cost center.   |
| • | Professional Services       | Increases are needed for FAA-required annual maintenance of the Vehicle Movement Area Transponder (VMAT) equipment procured in 2015.   |
| • | Operating Services/Expenses | Pollution control costs and hazardous waste disposal costs increased in 2016. Also, The MAC is hosting a major international airport operations conference in September, with funds budgeted to account for host airport responsibilities. |
| • | Maintenance                 | Equipment repair shop costs were adjusted based on average costs.  |

The increase in Personnel is attributable to wage structure adjustments and

## **2015 SERVICE CENTER OBJECTIVE RESULTS**

### Objective:

Other

Institute an internal vehicle accident review process and consider vehicle operator accountability factors as a means to reduce preventable motor vehicle accidents. The objective is to have no preventable motor vehicle accidents during calendar year 2015.

**Results:** There were six preventable motor vehicle accidents involving MAC Field Maintenance personnel in 4th Quarter 2015, for a total of 12 preventable motor vehicle accidents in calendar year 2015.

Computer hardware expenses transferred to the IT cost center.

#### 2016 SERVICE CENTER OBJECTIVES

#### Objective:

In conjunction with the Safety/Risk Management department, create and conduct safety presentations to educate staff on safe operating practices. The goal is to reduce on-the-job injuries by 10% over the previous year.

Organizational Strategic Goal: Develop Employee Talent

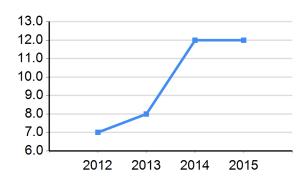
Organizational Key Initiative: NA

## SERVICE CENTER PERFORMANCE

# Measure: Field Maintenance preventable vehicle accidents

| Description                          | Organizational<br>Initiative | Unit of<br>Measure | Target |
|--------------------------------------|------------------------------|--------------------|--------|
| Field Maintenance vehicle accidents. | Safety &<br>Security         | Number             | <7     |

| Results           |    |   |  |  |  |
|-------------------|----|---|--|--|--|
| Year   Year   End |    | Comments  |  |  |  |
| 2012              | 7  |   |  |  |  |
| 2013              | 8  | Figures represent 'preventable' accidents only as rated by MAC Risk/Safety. |  |  |  |
| 2014              | 12 |   |  |  |  |
| 2015              | 12 | Did not meet goal due to winter-<br>related accidents                       |  |  |  |



## **RELIEVERS - ADMINISTRATION**

The Reliever Airports department is responsible for the operation, management and maintenance of six reliever airports. Staff is also responsible for the administration of over 800 tenant leases and contracts on the aiport properties.

#### **BUDGET SUMMARY**

|                             | 2014<br>Actual | 2015<br>Budget | 2016<br>Budget | \$<br>Variance | %<br>Variance |
|-----------------------------|----------------|----------------|----------------|----------------|---------------|
| Personnel                   | 729,279        | 785,313        | 789,187        | 3,874          | 0.5%          |
| Administrative Expenses     | 13,020         | 22,705         | 22,810         | 105            | 0.5%          |
| Professional Services       | 10,013         | 44,000         | 44,000         | 0              | 0.0%          |
| Utilities                   | 4,429          | 3,565          | 8,043          | 4,478          | 125.6%        |
| Operating Services/Expenses | 5,060          | 1,500          | 1,500          | 0              | 0.0%          |
| Maintenance                 |                |                |                | 0              | 0.0%          |
| Other                       |                | 1,000          |                | (1,000)        | -100.0%       |
| Total Budget                | 761,801        | 858,083        | 865,540        | 7,457          | 0.9%          |

Full-time Equivalent (FTE) Total 8 8

#### HIGHLIGHTS OF BUDGET

Personnel
 The increase in Personnel is attributable to wage structure adjustments and

step increases.

Utilities The increase is based upon higher costs for cellular device plans for

maintenance staff 24/7/365 on-call capabilities.

#### 2015 SERVICE CENTER OBJECTIVE RESULTS

Objective: Encourage the development of \$333,000 of on-airport tenant investment in new facilities by the end

of 2015 in support of a 2015-2017 cumulative goal of \$1M.

**Results:** Two of the three buildings under construction at Flying Cloud Airport are complete, with the third anticipated to be complete in February 2016. The level of investment exceeds \$333,000.

Objective: Identify potential sites for public viewing stands at the Reliever Airports by the end of 2015.

**Results:** Viewing stands exists at the Anoka County-Blaine, Lake Elmo, and St. Paul Downtown Airports. Sites have been identified for stands at the Flying Cloud, Airlake, and Crystal Airports.

Objective: Continue to support the development of a GIS system for the Reliever Airports, including the

development of leasehold exhibits.

**Results:** The GIS system is 98% complete and the Reliever Airport managers have access to utilize the system.

### **2016 SERVICE CENTER OBJECTIVES**

Objective: Encourage the development of \$333,000 of on-airport tenant investment in new facilities by the end

of 2016 in support of a 2015-2017 cumulative goal of \$1M.

Organizational Strategic Goal: Assure financial viability

Organizational Key initiative: Increase on airport tenant investments at the reliever airports a

minimum of \$300,000 by the December, 2016

**Objective:** Construct the public viewing stands on the relevant airports that are identified in the 2015 planning

process.

Organizational Strategic Goal: Provide a Great Customer Experience

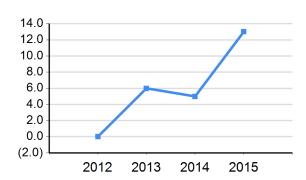
Organizational Key initiative: NA

## **SERVICE CENTER PERFORMANCE**

## Measure: Total Reliever Runway Incursions

| Description                    | Organizational<br>Initiative | Unit of<br>Measure | Target |
|--------------------------------|------------------------------|--------------------|--------|
| Vehicle-Pedestrian Incursions. | Safety &<br>Security         | Number             | 0      |

| Results |             |                          |  |  |
|---------|-------------|--------------------------|--|--|
| Year    | Year<br>End | Comments                 |  |  |
| 2012    | 0           |                          |  |  |
| 2013    | 6           | 5 vehicle, 1 pedestrian  |  |  |
| 2014    | 5           | 5 vehicle, 0 pedestrian  |  |  |
| 2015    | 13          | 12 vehicle, 1 pedestrian |  |  |



# **RELIEVERS - ST. PAUL**

The Reliever Airport staff is responsible for the operation, maintenance, and administration of the Reliever Airport. The department staff manages the properties, including the administration of leases. The staff also responds to tenant, airport user and community issues and concerns.

### **BUDGET SUMMARY**

|                             | 2014<br>Actual | 2015<br>Budget | 2016<br>Budget | \$<br>Variance | %<br>Variance |
|-----------------------------|----------------|----------------|----------------|----------------|---------------|
| Personnel                   | 636,968        | 597,979        | 638,009        | 40,030         | 6.7%          |
| Administrative Expenses     | 2,780          | 2,444          | 4,050          | 1,606          | 65.7%         |
| Professional Services       | 11,818         | 15,000         | 15,000         | 0              | 0.0%          |
| Utilities                   | 893            | 1,196          | 1,360          | 164            | 13.7%         |
| Operating Services/Expenses | 7,735          | 7,095          | 8,200          | 1,105          | 15.6%         |
| Maintenance                 | 165,250        | 142,560        | 155,700        | 13,140         | 9.2%          |
| Other                       | 3,232          | 982            | 1,200          | 218            | 22.2%         |
| Total Budget                | 828,675        | 767,256        | 823,519        | 56,263         | 7.3%          |

Full-time Equivalent (FTE) Total 7 7

### **HIGHLIGHTS OF BUDGET**

| • | Personnel                   | The increase in Personnel is attributable to wage structure adjustments and step increases. Also, based on the historical average for the past 3 years, additional staff is needed for annual airport events and to cover expanded hours of airport operations with around the clock business jet aircraft. |
|---|-----------------------------|---|
| • | Administrative Expenses     | Additional monies are added to the budget for manager professional development as well as adjustments to reflect the historical average for administrative support in maintaining five independent work locations.  |
| • | Operating Services/Expenses | Additional funds are needed for the increased attendance at the annual Airport Open House event.  |
| • | Maintenance                 | The increase is based upon historical spending, inflation and increased service demands on equipment, parts and supplies.   |
| • | Other                       | Other expenses increased for the City of St. Paul certificate of occupancy permits for the administrative building.   |

1

# **RELIEVERS - LAKE ELMO**

The Reliever Airport staff is responsible for the operation, maintenance, and administration of the Reliever Airport. The department staff manages the properties, including the administration of leases. The staff also responds to tenant, airport user and community issues and concerns.

### **BUDGET SUMMARY**

|                             | 2014<br>Actual | 2015<br>Budget | 2016<br>Budget | \$<br>Variance | %<br>Variance |
|-----------------------------|----------------|----------------|----------------|----------------|---------------|
| Personnel                   | 104,748        | 101,984        | 107,628        | 5,644          | 5.5%          |
| Administrative Expenses     | 500            | 290            | 290            | 0              | 0.0%          |
| Professional Services       | 12,911         | 12,000         | 12,000         | 0              | 0.0%          |
| Utilities                   | 323            | 435            | 453            | 18             | 4.1%          |
| Operating Services/Expenses |                |                |                | 0              | 0.0%          |
| Maintenance                 | 33,167         | 46,500         | 44,100         | (2,400)        | -5.2%         |
| Other                       | 981            | 500            | 500            | 0              | 0.0%          |
| Total Budget                | 152,630        | 161,709        | 164,971        | 3,262          | 2.0%          |

Full-time Equivalent (FTE) Total 1

### **HIGHLIGHTS OF BUDGET**

Personnel
 The increase in Personnel is attributable to wage structure adjustments and step increases as well as additional costs for temporary employees and

# **RELIEVERS - AIRLAKE**

The Reliever Airport staff is responsible for the operation, maintenance, and administration of the Reliever Airport. The department staff manages the properties, including the administration of leases. The staff also responds to tenant, airport user and community issues and concerns.

### **BUDGET SUMMARY**

|                             | 2014<br>Actual | 2015<br>Budget | 2016<br>Budget | \$<br>Variance | %<br>Variance |
|-----------------------------|----------------|----------------|----------------|----------------|---------------|
| Personnel                   | 97,237         | 92,411         | 95,041         | 2,630          | 2.8%          |
| Administrative Expenses     | 557            | 342            | 355            | 13             | 3.8%          |
| Professional Services       | 11,818         | 12,177         | 12,420         | 243            | 2.0%          |
| Utilities                   | 340            | 415            | 453            | 38             | 9.2%          |
| Operating Services/Expenses |                |                |                | 0              | 0.0%          |
| Maintenance                 | 30,882         | 23,375         | 24,945         | 1,570          | 6.7%          |
| Other                       |                | 452            | 450            | (2)            | -0.4%         |
| Total Budget                | 140,834        | 129,172        | 133,664        | 4,492          | 3.5%          |

Full-time Equivalent (FTE) Total 1 1 1

### **HIGHLIGHTS OF BUDGET**

 Personnel The increase in Personnel is attributable to wage structure adjustments and step increases.

The Maintenance budget increased to reflect historical spending for Maintenance

maintaining airport equipment as well as an increase for a required change

in airfield deicers.

# **RELIEVERS - FLYING CLOUD**

The Reliever Airport staff is responsible for the operation, maintenance, and administration of the Reliever Airport. The department staff manages the properties, including the administration of leases. The staff also responds to tenant, airport user and community issues and concerns.

### **BUDGET SUMMARY**

|                             | 2014<br>Actual | 2015<br>Budget | 2016<br>Budget | \$<br>Variance | %<br>Variance |
|-----------------------------|----------------|----------------|----------------|----------------|---------------|
| Personnel                   | 223,072        | 259,266        | 256,136        | (3,131)        | -1.2%         |
| Administrative Expenses     | 1,457          | 950            | 1,010          | 60             | 6.3%          |
| Professional Services       | 13,919         | 13,500         | 13,500         | 0              | 0.0%          |
| Utilities                   | 314            | 1,168          | 1,170          | 2              | 0.2%          |
| Operating Services/Expenses |                |                |                | 0              | 0.0%          |
| Maintenance                 | 62,880         | 71,000         | 77,650         | 6,650          | 9.4%          |
| Other                       | 167            | 500            | 500            | 0              | 0.0%          |
| Total Budget                | 301,810        | 346,384        | 349,966        | 3,581          | 1.0%          |

Full-time Equivalent (FTE) Total 3 4

### **HIGHLIGHTS OF BUDGET**

Personnel
 Although Personnel increased for wage structure adjustments and step increases, it decreased overall because no temporary employees are

needed in 2016.

 Maintenance
 The Maintenance budget increased to reflect historical spending for maintaining airport equipment as well as an increase for a required change

in airfield deicers.

# **RELIEVERS - CRYSTAL**

The Reliever Airport staff is responsible for the operation, maintenance, and administration of the Reliever Airport. The department staff manages the properties, including the administration of leases. The staff also responds to tenant, airport user and community issues and concerns.

### **BUDGET SUMMARY**

|                             | 2014<br>Actual | 2015<br>Budget | 2016<br>Budget | \$<br>Variance | %<br>Variance |
|-----------------------------|----------------|----------------|----------------|----------------|---------------|
| Personnel                   | 288,131        | 253,283        | 281,249        | 27,966         | 11.0%         |
| Administrative Expenses     | 2,118          | 2,075          | 2,125          | 50             | 2.4%          |
| Professional Services       | 11,845         | 13,000         | 12,000         | (1,000)        | -7.7%         |
| Utilities                   | 623            | 660            | 741            | 81             | 12.3%         |
| Operating Services/Expenses |                |                |                | 0              | 0.0%          |
| Maintenance                 | 54,199         | 60,000         | 61,900         | 1,900          | 3.2%          |
| Other                       | 834            | 500            | 500            | 0              | 0.0%          |
| Total Budget                | 357,750        | 329,518        | 358,515        | 28,997         | 8.8%          |

Full-time Equivalent (FTE) Total 3 3

# HIGHLIGHTS OF BUDGET

| HI | GHLIGHTS OF BUDGET |  |
|----|--------------------|--|
| •  | Personnel          | The increase in Personnel is attributable to wage structure adjustments and step increases. Also, based on a 3-year average, additional staff hours are needed to maintain safe operating conditions and operational efficiencies. |
| •  | Utilities          | The increase is based upon higher costs for cellular device plans for maintenance staff 24/7/365 on-call capabilities.   |
| •  | Maintenance        | The increase includes the expected inflation of materials and parts to maintain the airfield and equipment.  |

# **RELIEVERS - ANOKA**

The Reliever Airport staff is responsible for the operation, maintenance, and administration of the Reliever Airport. The department staff manages the properties, including the administration of leases. The staff also responds to tenant, airport user and community issues and concerns.

### **BUDGET SUMMARY**

|                             | 2014<br>Actual | 2015<br>Budget | 2016<br>Budget | \$<br>Variance | %<br>Variance |
|-----------------------------|----------------|----------------|----------------|----------------|---------------|
| Personnel                   | 271,997        | 263,744        | 336,760        | 73,016         | 27.7%         |
| Administrative Expenses     | 1,911          | 1,375          | 1,325          | (50)           | -3.6%         |
| Professional Services       | 66,193         | 28,000         | 28,000         | 0              | 0.0%          |
| Utilities                   | 323            | 1,260          | 1,300          | 40             | 3.2%          |
| Operating Services/Expenses | 96,394         | 148,000        | 152,000        | 4,000          | 2.7%          |
| Maintenance                 | 79,695         | 75,400         | 77,000         | 1,600          | 2.1%          |
| Other                       | 861            | 350            | 700            | 350            | 100.0%        |
| Total Budget                | 517,375        | 518,129        | 597,085        | 78,956         | 15.2%         |

| Full-time Equivalent (FTE) Total | 4 | 3 | 3 |
|----------------------------------|---|---|---|
|----------------------------------|---|---|---|

### HIGHLIGHTS OF BUDGET

|   | SILIGITIS OF BODGET         |   |
|---|-----------------------------|---|
| • | Personnel                   | The increase in Personnel is attributable to wage structure adjustments and step increases. Also, based on the historical average for the past 3 years, additional staff is needed for annual airport events and to cover expanded hours of airport operations due to air traffic with piston and jet aircraft. |
| • | Operating Services/Expenses | Professional contract service agreements for the maintenance of the equipment in the air traffic control tower, transmitters and receivers increased in 2016.   |
| • | Maintenance                 | The Maintenance budget increased to reflect historical average spending as well as higher costs for materials and parts.  |

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## Statistics & Informative Facts

The Statistics and Informative Facts sections are:

- Historical Operating Revenue/Operating Expense and Facility Comparisons
- 2. Activity / Operations Statistics
- 3. National Comparisons
- 4. Informative Facts about Minnesota

### Historical Operating Revenue/Operating Expense and Facility Comparisons

The table below compares the years 2005 versus 2014 and emphasizes the changes that occurred when comparing the percentage in each category to the total. The average annual percentage increase in revenue from 2005 to 2014 (3.0%) is slightly less than the annual percentage increase in expenses from 2005 to 2014 (3.5%).

|  | 2005 |                        |        | 2014 |           | 2005-2014 | 05-2014 | Annual   |         |
|--|------|------------------------|--------|------|-----------|-----------|---------|----------|---------|
|  |      |                        | % of   |      |           | % of      | С       | hange    | %       |
|  |      | \$                     | Total  |      | \$        | Total     |         | \$       | Change  |
| Operating Revenue  |      |                        |        |      |           |           |         |          |         |
| Airline Rates & Charges                                  | \$   | 81,946                 | 35.9%  | \$   | 111,005 * | 37.2%     | \$      | 29,059   | 3.4%    |
| Concessions  |      | 99,278                 | 43.5%  |      | 136,445   | 45.7%     |         | 37,167   | 3.6%    |
| Rentals/Fees   |      | 0                      | 0.0%   |      | 34,117    | 11.4%     |         | 34,117   |         |
| Utilities & Other Revenue                                |      | 0                      | 0.0%   |      | 16,768    | 5.6%      |         | 16,768   |         |
| Other  |      | 46,948                 | 20.6%  | _    |           | 0.0%      |         | (46,948) | -100.0% |
| Total Operating Revenue                                  | \$   | 228,172                | 100.0% | \$   | 298,335   | 100.0%    | \$      | 117,111  | 3.0%    |
| Operating Expenses                                       |      |                        |        |      |           |           |         |          |         |
| Personnel  | \$   | 59,049                 | 52.2%  | \$   | 72,358    | 47.0%     | \$      | 13,309   | 2.3%    |
| Administrative Expenses                                  |      | 1,179                  | 1.0%   |      | 1,610     | 1.0%      |         | 430      | 3.5%    |
| Professional Services                                    |      | 3,359                  | 3.0%   |      | 4,972     | 3.2%      |         | 1,613    | 4.5%    |
| Utilities  |      | 14,444                 | 12.8%  |      | 20,873    | 13.5%     |         | 6,429    | 4.2%    |
| Operating Services                                       |      | 12,492                 | 11.0%  |      | 19,583    | 12.7%     |         | 7,090    | 5.1%    |
| Maintenance  |      | 18,943                 | 16.7%  |      | 31,377    | 20.4%     |         | 12,434   | 5.8%    |
| Other  |      | 3,758                  | 3.3%   | _    | 3,325     | 2.2%      |         | (433)    | -1.4%   |
| Total Operating Expenses (excludes depreciation and nois |      | 113,225<br>ortization) | 100.0% | \$   | 154,097   | 100.0%    |         | 40,872   | 3.5%    |
| Operating Income (Loss)                                  | •    | 114.947                |        | ¢    | 144.238   |           | ¢       | 29,291   | 2.6%    |

### **Operating Revenue**

In 2008, a major upgrade in the financial software program provided an opportunity to improve revenue reporting. This affected the various individual lines of revenue being reclassified into new categories and the reclassifications are not reflected in the data for 2005 (although the total is accurate). The following explanations for the changes in revenue are general in the categories represented. Changes in revenue are as follows:

- The average annual percentage increase for Airline Rates and Charges is 3.4% between the years of 2005 and 2014. This is due in part to landing fees and expanded terminal facilities necessary to accommodate the growth in passenger activity between 2005 and 2014. Landing fees are calculated on a breakeven basis with revenue and expense being equal. The increase between 2005 and 2014 also results from changes in the 2007 Amendment to the Airline Use Agreement and new facilities that have become operational. In the past, this category had maintained the largest growth.
  - However, due to airline lease and use renegotiations, growth has become less than Concessions. In addition, since 2008 Terminal 2 common use rates and other fees associated with non-signatory airline landing and ramp fees are included in Airline Rates and Charges. (See Operating Budget Revenue.)
- ♦ The largest growth occurred in the Concessions category (3.6%). This is a result of increasing auto parking fees, facilities and changes/renewals to the Auto Rental contracts and separate concession/contract agreements with various firms to operate concessions in the terminal building.

The annual average percentage increase of 0.9% is in the Other Revenue category (combines Rentals/Fees and Utilities & Other Revenue). In 2008 the Other Category was separated into two new components, Rentals/Fees and Utilities and Other Revenue. Due to the conversion of data in the new financial software system, the breakout of this revenue for the years prior to 2008 would be difficult to determine. Therefore, for purposes of this explanation, these numbers have been combined. The increase is attributable to building rentals including the Federal Express and UPS building/facilities, Terminal 2 common use rates and other fees associated with non-signatory airline landing and ramp fees that were included in this category in 2005 through 2007. However, 2008 reporting revenue is included in Airline Rates and Charges. (See Operating Budget Revenue.)

### **Operating Expenses**

Expense changes are as follows:

- Personnel expenses increased from 2005 to 2014 by \$13.3 million. This equates to an average annual increase of 2.3%. Full Time Equivalents (FTEs) in 2005 were at 557 while FTE positions in 2014 were at 576. This is a direct result of the 2010 Expansion which included a new runway, new Terminal 2-Humphrey, expanded Terminal 1-Lindbergh as well as a number of other facilities.
- ♦ Administrative Expenses had an annual increase of 3.5% as a result of the higher costs related to travel expenses and computer software.
- Professional Services increased 4.5% when comparing 2005 actual expenses to the total expenses for 2014. The majority of the increase was related to computer consulting.
- Utilities increased 4.2% between 2005 and 2014 and reflect the higher costs of natural gas and electricity along with an increase in facilities.
- Operating Services increased 5.1% between the years 2005 and 2014 due to additional contracts such as the 2013 implementation of the porter service in baggage claim and increases in service agreements.
- Maintenance increased 5.8% between 2005 and 2014 as a result of additional facilities including Runway 17/35. Contracted maintenance also increased for building mechanical areas, including automated people mover, elevator, escalator and moving walks.

♦ Other expenses decreased 1.4% primarily as a result of less liability insurance costs when annualized between the years 2005 and 2014.



Minneapolis-St. Paul International Airport Terminal 1- Lindbergh in 1963

Statistics & Informative Facts

| Facility Expansion<br>Lindbergh and HHH      |            |           |          |            |  |  |  |  |
|--|------------|-----------|----------|------------|--|--|--|--|
|  | 2005       | 2015      | Increase | % Increase |  |  |  |  |
| Lindbergh & Regional Terminal Square Footage | 2,766,774  | 2,841,143 | 74,369   | 2.7%       |  |  |  |  |
| Number of Gates<br>(Aircraft Loading Positio | 117<br>ns) | 114       | -3       | -2.6%      |  |  |  |  |
| Ramp Lineal Footage                          | 11,302     | 11,302    | 0        | 0.0%       |  |  |  |  |
| Humphrey Terminal<br>Square Footage          | 398,134    | 595,699   | 197,565  | 49.6%      |  |  |  |  |
| Number of Gates                              | 10         | 10        | 0        | 0.0%       |  |  |  |  |
| Parking (All Facilities)                     | 19,928     | 23,281    | 3,353    | 16.8%      |  |  |  |  |

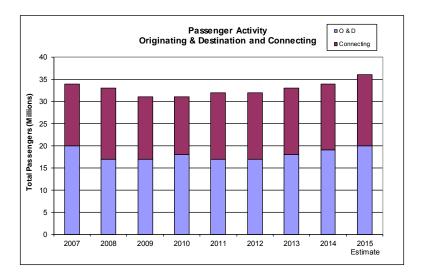
The chart above compares the development and expansion of the major facilities at MSP International Airport between 2005 and 2015. The significance of this growth impacts both revenue and expenses. New facilities occupied by tenants will continue to generate additional income. Expenses include maintenance (both labor and materials), repairs, utilities, security and administrative costs. All sections of MAC are impacted by changes in facilities.

The following table identifies major new facilities that have been completed since 2006.

| Major New Facilities Completed 2006 through 2015    |              |   |              |  |  |  |
|---|--------------|---|--------------|--|--|--|
| New Facilities                                      | Closing Date | New Facilities  | Closing Date |  |  |  |
| North Terminal Expansion                            | 2006         | FAA Building Upgrades                                       | 2011         |  |  |  |
| Runway 4/22 Tunnel                                  | 2006         | 2008/2012 Part 150 Noise Sound Insulation Prog              | 2012         |  |  |  |
| Trinity School Acquisition                          | 2006         | Terminal 2 Phase A Security Check Pt                        | 2012         |  |  |  |
| HHH Terminal Projects                               | 2006         | Terminal 2 Fuel Facility Relocation                         | 2012         |  |  |  |
| Lindbergh Terminal EDS Bldg. Shell                  | 2006         | Terminal 1 Folded Plate Drain Roof Repair                   | 2012         |  |  |  |
| Taxiway CD Phase 3                                  | 2007         | Perimeter Fence Security Improvement                        | 2012         |  |  |  |
| In-line Baggage Screening System                    | 2007         | Terminal 1 Jet Bridge Replacements                          | 2012         |  |  |  |
| Runway 12R/30L Reconstruction Segment 2             | 2007         | Lindbergh South Baggage Screening - Phase 2                 | 2013         |  |  |  |
| St. Paul Airport Runway Improvements                | 2008         | IT Date Center Facility – Phase 1 & 2                       | 2013         |  |  |  |
| HHH Terminal Parking Expansion                      | 2008         | Terminal 2 – Apron Expansion                                | 2013         |  |  |  |
| St. Paul Airport Runway Safety Area                 | 2008         | I-494/34 <sup>th</sup> Ave. Interchange (Diverging Diamond) | 2013         |  |  |  |
| Perimeter Fence/Gate Barrier System                 | 2008         | Concourse G Roof Replacements                               | 2013         |  |  |  |
| St. Paul Airport-Dike Excavation                    | 2008         | North Side Storm Sewer (Ponds 3 & 4)                        | 2013         |  |  |  |
| Runway 12L/30R Reconstruction - Segment 2           | 2009         | Post Road Fuel Farm Fire Protection Improvement             | 2013         |  |  |  |
| North/South Runway-Bloomington Land Acquisition     | 2009         | Conveyance System Upgrades                                  | 2013         |  |  |  |
| HHH Terminal Parking Facility Expansion             | 2009         | 2014 Pavement Rehabilitation-Aprons                         | 2014         |  |  |  |
| St. Paul Airport - Flood Protection: Perimeter Dike | 2009         | Terminal 1-Checked Baggage Inspection system                | 2014         |  |  |  |
| Lindbergh Sprinkle System - Phase 3                 | 2009         | Terminal 1-Bag Claim Fire Protection System                 | 2014         |  |  |  |
| MUFIDS Phase 2                                      | 2010         | Terminal 2-Auto Rental Facility                             | 2014         |  |  |  |
| Lindbergh Terminal Carpet                           | 2010         | 2012iVISN Projects (CCTV) Phase 1&2, Camera                 | 2014         |  |  |  |
| HHH Skyway Expansion                                | 2010         | Replacements  |              |  |  |  |
| Flying Cloud Airport -Runway 10R/289L Extension     | 2010         | Solar Panels on Blue/Red Parking Ramp                       | 2015         |  |  |  |
| 2008/2009 Part 150 Noise Sound Insulation Prog      | 2010         | Terminal 1 FIS Expansion Gate 8 Holding Room                | 2015         |  |  |  |
| Concourse G Expansion Site Preparation              | 2011         | 2014 Airline Accomodations                                  | 2015         |  |  |  |
| Taxiway C Extension to HHH Remote                   | 2011         | 2014 iViSN-CCTV Improvements                                | 2015         |  |  |  |
| Lindbergh Sprinkle System - Phase 4                 | 2011         | 2015 Terminal 1 Modular Cooling Tower Installment           | 2015         |  |  |  |
| Note: Li  | ndbergh=Term | inal 1 HHH=Terminal 2                                       |              |  |  |  |

## **Activity/Operations Statistics**

This section contains the historical and forecasted levels of activity for the period 2008 through 2016 in the MAC's system of airports.



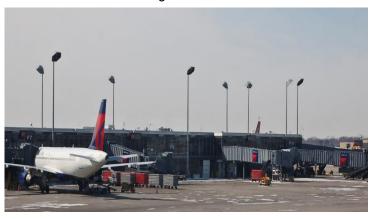
The above chart illustrates passenger activity that occurred at MSP International Airport during the time period 2007 to 2015. The following highlights recent activity affecting passenger activity.

- 2007 Reduction in flights by MAC's major carrier due to bankruptcy in 2006. (Record high of 36.7 million passengers was in 2005)
- 2008 1.1 million decline in passengers as Northwest, the major carrier, merged with Delta
- 2009 Worst recession since the Great Depression yielded 1.6 million less passenger
- 2014 Increase in passengers due to a stronger economy
- 2016 Budget projecting an increase in passenger activity of 2% over 2015 estimates based upon airline projections and a stronger economy

| Passenger Type Comparisons 2012 to 2016 |               |               |               |                 |               |  |  |  |
|---|---------------|---------------|---------------|-----------------|---------------|--|--|--|
|   | 2012          | 2013          | 2014          | 2015            | 2016          |  |  |  |
|   | <u>Actual</u> | <u>Actual</u> | <u>Actual</u> | <b>Estimate</b> | <u>Budget</u> |  |  |  |
| Passenger Type                          |               |               |               |                 |               |  |  |  |
| Enplaned                                | 8,667,889     | 8,929,724     | 9,290,977     | 9,791,389       | 9,938,260     |  |  |  |
| Deplaned                                | 8,698,441     | 8,957,947     | 9,380,281     | 9,825,002       | 9,972,377     |  |  |  |
| Connecting                              | 14,704,298    | 14,880,428    | 15,418,190    | 15,878,034      | 16,116,205    |  |  |  |
| Total Passengers                        | 32,070,628    | 32,768,099    | 34,089,448    | 35,494,425      | 36,204,314    |  |  |  |

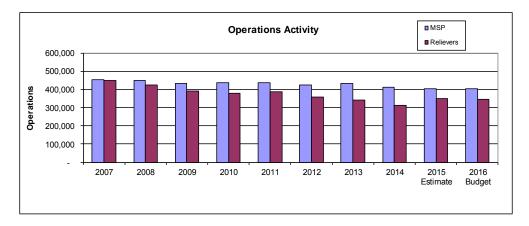
Estimates of passenger activity form an important element in forecasting revenue each year. The above chart represents actual passenger statistics for 2012, 2013 and 2014 with estimates for 2015 and budget 2016. The following categories are each used in a specific manner when calculating revenue:

- Enplaned (originating) passengers plus connecting passengers are used in forecasting most concession revenue.
- Deplaned (final destination)
   passengers are used in the process of
   estimating auto rental revenue.
- Enplaned (originating) passengers, excluding connecting, are used in estimating common use and carrousel and conveyor percentages for billing the airlines.

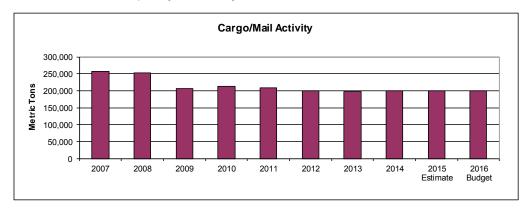


Delta Air Lines Operations at Terminal 1-Lindbergh

The following Operations Activity chart depicts the total Operations Activity for both the Reliever Airports and MSP International. An operation represents one takeoff or landing. MSP operations have steadily declined as shown below as a result of airline bankruptcies, acquisitions, the recession and aircraft size. The 2016 budget is based upon prior year operations as airlines are flying larger aircraft with greater seating capacity.



The Cargo/Mail Activity Chart points to a steady decrease in activity from 2007 through 2009 as a result of shipments made via truck or rail due to costs and security, bankruptcy issues and the economy. The budget for 2016 remains consistent with prior year activity.





Parking Rules Were Enforced at Wold-Chamberlain Field in 1951

### **National Comparisons**

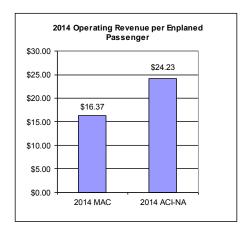
The information presented in this section was obtained from the national airport survey prepared by Airports Council International-North American (ACI-NA) dated September 2015. This survey grouped hub airports into three categories: large, medium, and small. MSP is considered a large hub airport.

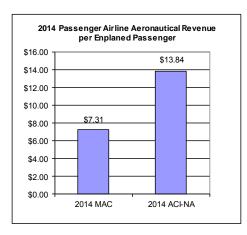
The following two subjects are addressed:

Industry Revenue Comparisons Industry Comparisons – Other

## **Industry Revenue Comparisons**

Revenue per Enplaned Passenger and Concessions Revenue are reviewed in this segment. The following charts compare MAC's Revenue with ACI-NA survey results for 2014:



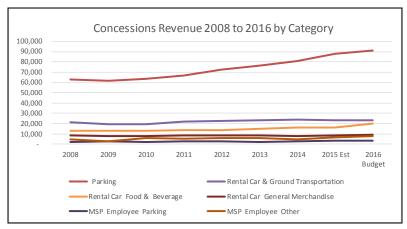


Operating Revenue per Enplaned Passenger compares MAC's revenue of \$16.37 per enplaned passenger to other large hub airports of \$24.23. The difference is primarily attributable to MAC's lower operating costs as these costs are used to calculate airline rates and charges.

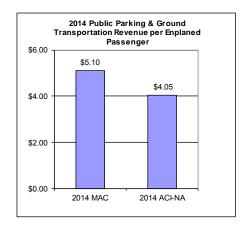
Passenger Airline Aeronautical Revenue per Enplanement Passenger in the above chart measures how much airlines pay the airport on a per enplaned passenger basis. Cargo revenue is not included. MAC's ratio is below the median by \$6.53/enplanement. The primary reason for this difference is MAC's lower operating costs. In addition, the Third Amendment for the airlines established a concessions credit which also lowers the airline cost. The amended Airline Use Agreement (due to airline bankruptcies) allows for a change in rate methodology, lease adjustments, etc. (See Budget Process and Budget Message sections for details.)

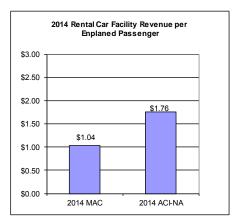
The table and chart below presents historical concession revenues from 2008 to 2014, estimate for 2015 and the 2016 budget. (Please see Operating Budget Revenue for additional details.)

| 2016 Budget   |         |                |          |             |          |       |         |
|---------------|---------|----------------|----------|-------------|----------|-------|---------|
| Concession Re | venues  |                |          |             |          |       |         |
| (\$ = 000)    |         |                |          |             |          |       |         |
|               |         | Rental Car     |          |             | MSP      |       |         |
|               |         | & Ground       | Food &   | General     | Employee |       |         |
| Year          | Parking | Transportation | Beverage | Merchandise | Parking  | Other | Total   |
| 2008          | 62,748  | 21,409         | 12,807   | 8,553       | 2,424    | 4,942 | 112,883 |
| 2009          | 61,546  | 19,429         | 13,052   | 8,082       | 2,586    | 2,685 | 107,380 |
| 2010          | 63,682  | 19,616         | 12,957   | 8,028       | 2,469    | 5,752 | 112,504 |
| 2011          | 66,612  | 22,246         | 13,398   | 8,373       | 2,578    | 5,585 | 118,792 |
| 2012          | 72,621  | 22,574         | 13,808   | 8,607       | 2,929    | 5,860 | 126,399 |
| 2013          | 76,569  | 23,133         | 14,743   | 8,489       | 2,414    | 5,973 | 131,321 |
| 2014          | 80,658  | 23,751         | 16,128   | 8,245       | 2,917    | 4,745 | 136,444 |
| 2015 Est      | 88,000  | 23,451         | 16,500   | 8,350       | 3,325    | 6,440 | 146,066 |
| 2016 Budget   | 90,731  | 23,562         | 20,130   | 9,394       | 3,409    | 8,137 | 155,363 |



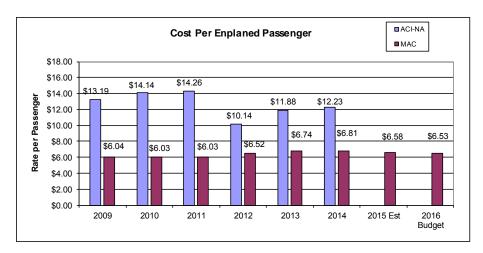
The following two charts represent MAC's comparison with other large hub airports for Parking and Ground Transportation and Rental Car Facility. MAC, in 2014, is higher than the national average for parking and ground transportation by \$1.05. However, MAC is lower in generating revenue from rental car facilities by \$0.72.





### Industry Comparisons - Other

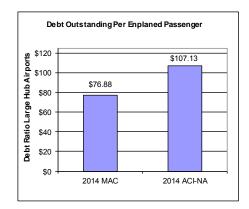
The following section compares MAC to industry performance ratios. These ratios are based on 2014 financial and operating data (the most recent available) and have been used for purposes of comparison. All MAC data is based upon actual 2014 information.

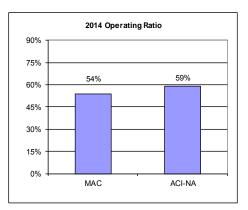


The above chart, Cost per Enplaned Passenger Comparison, historically compares MSP's operating expenses for airlines in the airfield, ramp, terminal buildings and international facilities per enplaned passenger to the average cost per enplaned passenger as indicated in the ACI-NA report. In 2014, MAC's expense of \$6.81 per passenger (which is in the lower third of large hub airports) is less than the 2014 national average of \$12.23 and is attributable to MAC's lower operating costs.

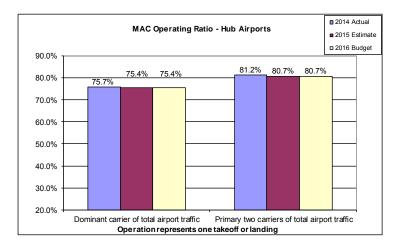
Debt outstanding per enplaned passenger is calculated by dividing total outstanding General Airport Revenue Bond (GARB) debt by the number of enplaned passengers. The chart on the next page uses the average for Debt per Enplaned Passenger as published by the ACI-NA for large hub airports. MAC's ratio of debt/enplaned passenger is below the industry average due to bond refundings.

The 2014 Operating Ratio is calculated by dividing total operating expenses, excluding depreciation, by total operating revenues. As shown on the next page, MAC's operating ratio indicates that operating expenses are a higher percentage of the total operating revenue than the average. This difference is partly attributable to the manner in which other airports account for long-term leases with the airport tenants. Ratios derived from the income statement provide measures of profitability.





The dominant carrier at MSP is Delta Air Lines. As shown below, the 2016 budget is projecting no change in the Delta percentages from the 2015 estimate. The second largest carrier in 2015 was United Airlines with 5.3% of total airport traffic.



#### **Informative Facts about Minnesota**

Minnesota is a dynamic and flourishing state for a variety of reasons. A number of Fortune 500 companies are located within the state as Minnesota's culture promotes financial prosperity. The Minnesota education rates exceed the national average which, in turn, reduces the state unemployment rate, increases per capita income and provides the opportunity to choose from many large employers for employment. In addition, the Minneapolis-St. Paul International Airport is ranked among the top airports in a number of areas. Minneapolis-St. Paul International Airport is the only large hub airport in the Metropolitan Statistical Area (MSA) serving scheduled air commerce.

To gain a better understanding of the state of Minnesota, the following information is presented in this section.

- Population
- Employers
- Employment
- Income and Education
- Tourism and Attractions
- Interesting Facts about Minneapolis-St Paul International Airport

### **Population**

Despite the sometimes frigid weather, Minnesota's population continues to grow each year. The prior table presents the population for the U. S., the state of Minnesota and the MSA. The MSA is composed of 11 counties located in the east-central region of the state and 2 counties in the western portion of Wisconsin. According to the U. S. Census Bureau, Minnesota is the 21<sup>st</sup> most populous state in the nation with a 3.5% increase since 2010 and 66.6 persons per square mile. Much of the recent population growth is attributed to immigration, births and new residents. The state population is made up of 85.7% Caucasian, 5.9% African American, 4.7% Asian and the remaining 3.5% is a mixture of other nationalities. Approximately 63% of Minnesota's population lives in the Minneapolis-St Paul metropolitan area as shown in the table above.

| POPULATION<br>As of December 31<br>(In thousands) |                    |                |                   |                |           |  |
|---|--------------------|----------------|-------------------|----------------|-----------|--|
|   |                    |                |                   |                | (         |  |
| Minneapolis MSA** MSA                             |                    |                |                   |                |           |  |
| Calendar  | United             |                | St. Paul          | as % of        | as % of   |  |
| Year  | States             | Minnesota      | MSA               | US             | Minnesota |  |
| 2003  | 290,211            | 5,048          | 3,082             | 1.1%           | 61.1%     |  |
| 2004  | 293,046            | 5,079          | 3,112             | 1.1%           | 61.3%     |  |
| 2005  | 295,753            | 5,127          | 3,141             | 1.1%           | 61.3%     |  |
| 2006  | 298,593            | 5,167          | 3,172             | 1.1%           | 61.4%     |  |
| 2007  | 301,580            | 5,198          | 3,208             | 1.1%           | 61.7%     |  |
| 2008  | 304,375            | 5,231          | 3,238             | 1.1%           | 61.9%     |  |
| 2009  | 307,007            | 5,266          | 3,270             | 1.1%           | 62.1%     |  |
| 2010  | 309,326            | 5,303          | 3,349             | 1.1%           | 63.2%     |  |
| 2011  | 311,583            | 5,347          | 3,389             | 1.1%           | 63.4%     |  |
| 2012  | 313,874            | 5,380          | 3,422             | 1.1%           | 63.6%     |  |
| 2013  | 316,129            | 5,420          | 3,459             | 1.1%           | 63.8%     |  |
| 2014  | 318,857            | 5,457          | 3,428             | 1.1%           | 62.8%     |  |
| 2015  | 322,871            | 5,490          | TBD               | TBD            | TBD       |  |
|   |                    |                |                   |                |           |  |
| Source: US D                                      | epartment of Co    | mmerce. Bureau | of the Census acc | essed 1/22/201 | 16        |  |
|   | oolitan Statistica |                |                   |                | -         |  |

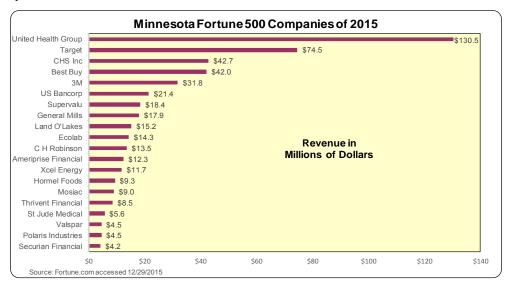
### **Employers**

Many large, prominent companies are based in Minnesota and reap the benefits of the state's talent, innovation and trade. In 2015, Mayo Clinic was at the top of the Largest Minnesota Employer listing with almost 40,000 employees when ranked by number of in-state employees as shown in the following table. State and Federal Governments are close behind in the ranking with over 30,000 employees each. Target is still holding strong as one of the top employers and Delta Air lines is a big player with 10,000 in-state employees.

| Minnesota Top 20 largest Employers Ranked by instate employees |                                     |                       |  |  |
|--|-------------------------------------|-----------------------|--|--|
| Employer   | Number of<br>Minnesota<br>Employees | Industry              |  |  |
| Mayo Clinic  | 39.518                              | Health Services       |  |  |
| State of Minnesota   | 37,180                              |                       |  |  |
| US Federal Government  | 31,434                              | Governmental Services |  |  |
| Target Corporation   | 29,896                              | Retail                |  |  |
| Allina Health  | 26,022                              | Health Services       |  |  |
| University of Minnesota  | 25,836                              | Education             |  |  |
| HealthPartners   | 22,500                              | Health Services       |  |  |
| Wal-Mart Stores  | 21,564                              | Retail                |  |  |
| Fairview Health Services                                       | 21,000                              | Health Services       |  |  |
| Wells Fargo Minnesota  | 20,000                              | Financial Services    |  |  |
| Minnesota State Colleges & Universities                        | 16,920                              | Education             |  |  |
| 3M Company   | 16,685                              | Manufacturing         |  |  |
| UnitedHealth Group   | 15,000                              | Health Services       |  |  |
| United States Postal Service                                   | 12,430                              | Postal Services       |  |  |
| US Bancorp   | 11,881                              | Financial Services    |  |  |
| Essentia Health  | 11,398                              | Health Services       |  |  |
| Delta Air Lines  | 10,000                              | Passenger Services    |  |  |
| Medtronic  | 9,300                               | Medical Technology    |  |  |
| CentraCare Health  | 8,990                               | Health Services       |  |  |

The 1,000 Fortune 500 companies total \$12.5 trillion and 26.8 million employees. Minnesota is home to 20 Fortune 500 companies representing a wide variety of industries including health services, financial services, retail sales, manufacturing and food processing bringing in \$506 billion. The following chart recognizes the Minnesota Fortune 500 Companies of 2015 ranked by revenue. United Health Group tops the chart with \$130.5 million in revenue followed by Target Corporation with \$74.5 million. CHs Inc. and Best Buy are next in line

with \$42.7 and \$42 million, respectively. Minnesota is also home to thousands of small businesses and equally as many family farms.



# **Employment**

The civilian unemployment table reveals that Minnesota and the Minneapolis-St. Paul metropolitan statistical area has historically low unemployment rates. The Minnesota rate has been below the national rate for all years shown except for 2007 and 2008 when Minnesota hit the highest unemployment rate in 22 years due to a recession from housing, credit and financial markets plagued with turmoil. According to the Bureau of Labor Statistics, Minnesota's 3.5% unemployment rate was the 7<sup>th</sup> lowest in the nation in November of 2015. Also, the unemployment rate for the MSA was lower than the national unemployment rate in every year shown. In 2010, the unemployment rate began to decline in Minnesota and the MSA but did not decline for the United States until 2011. Through the current year, unemployment continues to drop for the United States, Minnesota and the MSA.

According to the Department of Employment and Economic Development (DEED), Minnesota is projected to add about

| Civilian Unemployment Rate                                   |                  |           |                                  |  |
|--|------------------|-----------|----------------------------------|--|
| Calendar<br>Year   | United<br>States | Minnesota | Minneapolis-<br>St Paul<br>MSA** |  |
| 2002   | 5.8%             | 4.5%      | 4.4%                             |  |
| 2003   | 6.0%             | 4.9%      | 4.7%                             |  |
| 2004   | 5.5%             | 4.4%      | 4.4%                             |  |
| 2005   | 5.1%             | 4.2%      | 3.9%                             |  |
| 2006   | 4.6%             | 4.4%      | 3.8%                             |  |
| *2007  | 4.6%             | 4.8%      | 4.0%                             |  |
| *2008  | 5.8%             | 6.5%      | 5.1%                             |  |
| 2009   | 9.3%             | 7.7%      | 7.9%                             |  |
| 2010   | 9.6%             | 7.0%      | 7.3%                             |  |
| 2011   | 8.9%             | 5.8%      | 6.3%                             |  |
| 2012   | 8.1%             | 5.4%      | 5.5%                             |  |
| 2013   | 7.4%             | 4.7%      | 4.8%                             |  |
| 2014   | 6.2%             | 3.6%      | 3.0%                             |  |
| 2015   | 5.0%             | 3.5%      | 2.7%                             |  |
| *Indicates national recession during all or part of the year |                  |           |                                  |  |
| **The MSA consists of 13 surrounding counties.               |                  |           |                                  |  |
| Sources: US Department of Labor, Bureau of Labor Statistics  |                  |           |                                  |  |
| Minnesota Department of Employment and Economic Development  |                  |           |                                  |  |

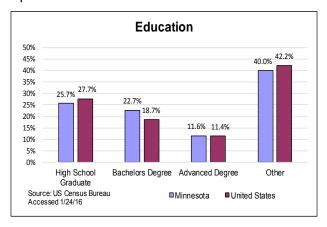
20,500 jobs annually and will reach 3.1 million jobs by 2022. With the Fortune 500 companies, the large number of employers in the state and new jobs added annually, Minnesota is gaining a larger share of the nation's economic pie.

### **Income and Education**

In 2014, Minnesota ranked 13<sup>th</sup> in the U.S. for per capita personal income. The Minnesota rate increased 3.3 percent over 2013 compared to the national average of 3.6 percent but was still 106% of the national average of \$46,049 per the Bureau of Economic Analysis. For every year within the personal income chart above, the MSA's per capita personal income has been higher than the per capita personal income amount for the nation and the state. This higher per capital personal income leads to higher discretionary disposable income, on average, than others throughout Minnesota and the nation and relates positively to the demand for air travel.

The following two charts depict comparisons of per capita personal income and education level.

| Per Capita Personal Income                                     |    |                  |           |        |
|--|----|------------------|-----------|--------|
| Year   |    | United<br>States | Minnesota | MSA    |
| 2006   | \$ | 37,728 \$        | 40,015 \$ | 45,002 |
| 2007   |    | 39,430           | 41,764    | 46,853 |
| 2008   |    | 40,208           | 43,037    | 48,207 |
| 2009   |    | 38,846           | 41,223    | 44,977 |
| 2010   |    | 39,945           | 42,847    | 46,498 |
| 2011   |    | 41,560           | 44,560    | 48,657 |
| 2012   |    | 43,735           | 46,925    | 50,260 |
| 2013   |    | 44,765           | 47,500    | 51,183 |
| 2014   |    | 46,049           | 48,998    | 53,166 |
| Source: Bureau of Economic Analysis, US Department of Commerce |    |                  |           |        |



Education is important to Minnesotans. As depicted in the education chart above, the state has a well-educated workforce. For adults 25 years of age and over, Minnesotans have over four percent more bachelor and advanced degrees than the United States as a whole. Including high school graduates, Minnesota still exceeds the nation by over two percent. Post-secondary education opportunities in the MSA include a variety of institutions including a number of public universities, private colleges and universities, community colleges, technical colleges and post-graduate schools. In addition, several proprietary schools offer trade and technical training in the MSA. Minnesota is in a good position to be competitive.

#### **Tourism and Attractions**

The Minneapolis-St Paul area has numerous tourist attractions and local activities such as:

- Home to the nation's largest shopping center and entertainment complex, the Mall of America (MOA), receives over 40 million visitors per year and brings to the state of Minnesota nearly \$2 billion annually.
- Nationally renowned cultural organizations including the Guthrie Theater, Children's Theater Company, Minnesota Orchestra, St. Paul Chamber Orchestra, Minnesota Opera, Walker Art Center, Minneapolis Institute of Arts and Minnesota Museum of Art.
- The State Theater, Orpheum Theatre and Ordway Music Theatre are host to Broadway shows as well as other cultural events.
- Six major professional sports teams include: Minnesota Twins baseball team, Minnesota Vikings football team, Timberwolves basketball team, Minnesota Lynx women's basketball team, Minnesota Thunder soccer team and Minnesota Wild hockey team.
- University of Minnesota Gophers participate in the Big Ten Conference in a number of sports including basketball, hockey, football and soccer.
- Minnesota, with its more than 10,000 lakes and 136,000 acres of parks, trails and wildlife management areas, is known for its wide variety of outdoor activities such as sailing, fishing, skiing and hunting.
- Popular local activities in Minnesota include the following annual events: Minnesota State Fair, Minneapolis Aquatennial and St. Paul Winter Carnival.

# Interesting Facts about Minneapolis-St. Paul International Airport

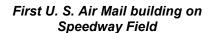
#### **Historical Facts**

In 1914, Snelling Speedway, an auto racing venue, was an unsuccessful venture. The Minneapolis
Aero Club acquired the property which became what is known today as the Minneapolis-St. Paul
International Airport.



Arial view of Snelling Speedway

• In 1920, the first hangar, a wooden structure, was constructed to accommodate airmail service. The 160-acre property became known as Speedway Field.





• In 1923, Speedway Field was re-named Wold-Chamberlain Field in honor of two local pilots, Ernest Wold and Cyrus Chamberlain, who lost their lives in combat during World War I.



Dedication of Wold-Chamberlain Field on July 10, 1923

• In 1926, Northwest Airways won the government's airmail contract and acquired the airport's only hangar.



St. Paul Downtown Airport Terminal Building - Year 1939

• In 1970, the movie "Airport" was filmed partially at MSP airport. Burt Lancaster, Dean Martin, Jean Seberg and Jacqueline Bisset starred in the movie.

#### **Current MSP Information**

- The MSP Airport Surveillance radar sweeps the sky once every 4.8 seconds.
- Runway 17/35 and its taxiways contain enough concrete to build a sidewalk from Minneapolis to New Orleans.
- Runway 12R-30L is 10,000 feet long by 200 feet wide, which equates to two million square feet of concrete. The MAC runway snow removal team can clear the runway of snow in less than ten minutes.
- MSP operates one of the nation's most extensive airport noise mitigation programs. Between 1992 and the present, the Commission has spent approximately \$480 million on noise mitigation programs, including insulating 17,969 single-family homes and multi-family units and 19 schools.
- The 53,000 kilometers of fiber cable installed on the property of the Commission could circle the world just over two times.
- Minneapolis-St. Paul International Airport encompasses approximately 3,300 acres. Turf areas, which
  account for more than one-third of that total, require extensive maintenance by the Field Maintenance
  crew.

### **Airport Activity**

The passenger traffic at MSP is affected by the region's economic profile. For example, the amount and type of commerce in the region may affect the level of business travel to and from MSP or the average regional personal income may affect the level of discretionary travel from MSP.

| (For the 12 Months ended December 31, 2014) |   |            |   |                |       |  |
|---|---|------------|---|----------------|-------|--|
|   | Total Passeng                             |            |   | Total Cargo    |       |  |
|   | (in thousands                             | <b>,</b>   | (Freight and mail, in thousands of metric tons) |                |       |  |
| Rank  | Airport                                   | Passengers | Rank  | Airport        | Cargo |  |
| 1 A   | Atlanta                                   | 96,179     | 1 N   | /lemphis       | 4,259 |  |
| 2 L   | os Angeles                                | 70,663     | 2 A   | Anchorage      | 2,493 |  |
| 3 C   | Chicago                                   | 69,666     | 3 L   | ouisville      | 2,293 |  |
| 4 C   | Dallas/Fort Worth                         | 63,554     | 4 N   | Miami          | 2,000 |  |
| 5 D   | Denver                                    | 53,473     | 5 L   | os Angeles     | 1,916 |  |
| 6 N   | lew York JFK                              | 53,255     | 6 0   | Chicago        | 1,378 |  |
| 15 C  | Orlando                                   | 35,714     | 26 F  | Portland       | 208   |  |
| 16 N  | lewark                                    | 35,611     | 27 🛭  | Detroit        | 202   |  |
| 17 N  | Minneapolis                               | 35,147     | 28 <i>l</i> l                                   | Minneapolis    | 199   |  |
| 18 C  | Detroit                                   | 32,514     | 29 (  | Orlando        | 173   |  |
| 19 B  | Boston                                    | 31,658     | 30 8  | Salt Lake City | 162   |  |
| 20 F  | Philadelphia                              | 30,740     | 31 S  | San Diego      | 156   |  |
|   | enplaned and deplar<br>ACI 2014 North Ame |            | t   |                |       |  |

MSP is one of the highest-activity airports in the United States. Approximately 50% of the passengers are connecting while the other 50% are origin-destination. Over the past years, MSP has slid from 9<sup>th</sup> place in 2002 to 17<sup>th</sup> place in 2014 as a result of airline bankruptcies, mergers and a decline in air travel creating a reduced passenger level.

When ranked with total cargo, MSP placed 28th in the U.S. for 2014. The cargo volume is expected to remain the same for 2015 estimated and 2016 budget, a trend similar at other airports. Cargo revenues help to support the viability of scheduled passenger flight operations at MSP as a portion is carried in the belly compartments of passenger flights.

The following table indicates the air carriers providing service at the MSP airport. As of January 1, 2016, the airport was served by 30 air carriers, including 19 U. S.-flag carriers providing scheduled service, seven all-cargo service carriers and four foreign-flag carriers.

| Minneapolis St Paul International Airport |  |                    |  |  |  |
|---|--|--------------------|--|--|--|
| Air C                                     | arriers Serving the<br>As of January 31, 2 | -                  |  |  |  |
|   | U.S. Flag Carrier                          | s                  |  |  |  |
| Air Wisconsin*                            | ExpressJet*                                | Republic Airlines* |  |  |  |
| Alaska*                                   | Frontier*                                  | Shuttle America*   |  |  |  |
| American*2                                | Go Jet*                                    | Sky West*          |  |  |  |
| Compass*                                  | Great Lakes*                               | Southwest*         |  |  |  |
| Delta*                                    | Mesa                                       | Spirit*            |  |  |  |
| Endeavor*                                 | Sun Country*                               | United*            |  |  |  |
| Envoy*                                    |  |                    |  |  |  |
|   | Foreign Flag Carri                         | ers                |  |  |  |
| Air Canada                                | Condor                                     | Icelandair         |  |  |  |
| Air France                                |  |                    |  |  |  |
|   | All Cargo Servic                           | e                  |  |  |  |
| ABXAir                                    | Bemidji                                    | Mountain Air Cargo |  |  |  |
| Air Transport International               | FedEx                                      | UPS                |  |  |  |
| Atlas Air Cargo                           |  |                    |  |  |  |

<sup>\*</sup>Denotes those air carriers that are signatory airlines to the Airline Lease Agreement.

<sup>&</sup>lt;sup>1</sup> Excludes carriers reporting fewer than 1,000 enplaned passengers per annum.

<sup>&</sup>lt;sup>2</sup> American Airlines and US Airways announced plans to merge in February 2013. The plans to merge were approved by the U. S. Department of Justice on December 9, 2013. Source: Metropolitan Airports Commission

In addition to the air carriers on the prior page, the Air Force Reserve 934thTactical Airlift Group, the Marine Air Reserve Training Detachment and the Naval Air Reserve-Twin Cities Center are three branches of the U. S. Armed Forces represented at the Airport. Also, the Minnesota Air National Guard 133<sup>rd</sup> Tactical Airlift Group is located at the Minneapolis-St Paul International Airport.



Alaska Airlines has a new face on its tails

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# **Glossary**

**4DX –** Four Disciplines of Execution. A practical management process which helps the team to define their most important goals that help to achieve the organization's strategic plans.

AA – Affirmative Action

**AAAE** – American Association of Airport Executives

**Accrual Basis** – This basis of accounting attempts to record financial transactions in the period they occur rather than recording them in the period they are paid.

ACI-NA - Airports Council International - North America

ACRP 74 – Airport Cooperative Research Program Report 74

**Administrative Expenses –** One of the main expense categories which includes the following: office supplies, computer supplies, postage, printing, memberships, and travel.

ADA – American with Disabilities Act

ADO - Airport Director's Office

AED - Automated External Defibrillator

**AETRA** – An airport customer satisfaction benchmarking program. (Not an acronym – derived from the Latin word for clear sky, upper sky.)

AFD - Airport Fire Department

**Agreement (The)** – The Airline Agreement which expires on 12/31/15 for most airlines (Northwest/Delta, Mesaba and Air Canada expires 2020.) This Agreement is the basis for airline rates and charges primarily the landing fee, ramp fee, carrousels and conveyors, terminal building rates and the noise surcharge.

**Agreement (The) Third Amendment** – This was an amendment to the Airline Agreement approved in 2007 by all carriers. Major components of this amendment include converting the rate methodology from Depreciation and Interest to Debt Service and also incorporating a portion of the concessions (25% of Food & Beverage, Retail, News and On Airport Auto Rental revenues to MAC up to a maximum of \$32.3 million escalated annually) as a rebate to Lindbergh and Humphrey Terminal tenants.

**AIP Entitlements –** Funding available under the FAA's Airport Improvement Program (AIP). Entitlement grants are based on the number of enplaning passengers and landed cargo weight.

**AIP Grants – Noise –** Funding available under the FAA's Airport Improvement Program (AIP). Environmental Mitigation Projects are discretionary grants that are approved on a project by project basis.

**Airline Rates and Charges –** One of the three main revenue categories. Includes all charges set by the Airline Agreement (landing fees, ramp fees, terminal rents, carrousels and conveyors) plus other airline terminal rents.

**ALEAN** - Airport Law Enforcement Agency Network

AFB - American Federation of the Blind

**Amortization** - The systematic allocation of a balance sheet item to expense (or revenue) on the income statement.

**AMSS** – Airport Message Sending System

ANE - Anoka County-Blaine Airport

**ANOMS** – Airport Noise and Operations Monitoring System

AOA - Airport Operations Area

**AOEE** - Assessment of Environmental Effects

APD - Airport Police Department

**APM** - Automated People Mover

**Apron –** The extensive paved area immediately adjacent to the Terminal Building area and hangar area. Also referred to as Ramp.

ARFF - Aircraft Rescue Fire Fighting

**ASIG** – Aircraft Service International Group

ASQ - Airport Service Quality Program

**AST** - Above Ground Storage Tank is a tank that stores liquid substances (i.e. jet fuel, glycol, diesel fuel) above ground.

ATCT - Air Traffic Control Tower

**AVI** – Automated Vehicle Identification is a system which uses radio frequency identification to identify a vehicle by reading a small tag mounted on a vehicle windshield.

**Balanced Budget –** Refers to Budgeted Operating Revenue equal to Budgeted Operating Expense plus depreciation.

**BDO** - Behavioral Detection Officer

**BIDS** – Baggage Information Display System

BMI - Body Mass Index

**Bonds –** A formal promise to pay a specified principal at a certain date in the future along with periodic interest on that principal at a specified rate per period.

**Budget** - An itemized summary of expected income and expenditure of the Metropolitan Airports Commission over a specified period.

CAD - Computer Aided Design is a software program which designs three-dimensional objects.

**CAFR** – Comprehensive Audited Financial Report

Capital Equipment – Represents equipment with a cost of at least \$10,000 which will be depreciated.

**Capital Expenditure –** Refers to a project or piece of equipment that will be depreciated over its useful life (\$10,000 minimum cost).

**Capital Improvement Program (CIP) –** This program covers projects which will be started during the next two years. Also, a Capital Improvement Plan is used to project an additional five years' worth of projects. These serve as a basis for determining funding requirements and other operational planning decisions.

**Capitalized Interest** – Interest costs incurred from date of capital project commencement through date of beneficial occupancy (substantial completion).

**CCTV** - Close Circuit Television

**CDC** - Center for Disease Control

**CFC** – Customer Facility Charge is an on-airport rental car assessment to recover the rental car portion of capital costs associated with construction of the auto rental/public parking garage located adjacent to Terminal 1 as well as to recover certain maintenance costs relating to the auto rental facilities.

**CFR** – Code of Federal Regulations

**CMAA** – Commercial Management and Airline Affairs

**CMMS** – Computerized Maintenance Management System - A software system used to manage assets and to track asset maintenance. A database of information relative to an organization's maintenance operations including work orders, repair history and life-cycle costs.

**CMS** – Content Management System is a computer program which allows publishing, editing and modifying content as well as maintenance from a central interface. The core function of content management systems is to present information on web sites.

CNN – Cable News Network

Commission - Metropolitan Airports Commission

Commercial Paper - Short-term debt obligation sold with maturity dates of 270 days or less.

**Concessions** – One of the three main revenue categories. This category includes: food and beverage, news & gifts, parking, auto rental, vending, ground transportation, telephones and numerous other small lessees.

Concourse - The long hallway-like structure where loading and unloading of passengers takes place.

**Connecting Passengers –** Passengers who transfer to another flight - Mpls.-St. Paul International not being their final destination.

**Construction Fund –** A special account whose monies are used for capital project expenditures, including consulting fees, at all Commission facilities. (See Construction Budget.)

**CSAC** – Customer Service Action Council was created in 1999 in response to the State of Minnesota "Quality" initiative. MAC charged CSAC with leadership of its strategic effort to provide world-class, customer oriented air transportation services at MSP.

**CSOs –** Community Service Officers

**CSPI -** Customer Service Partnership Initiative is an inter-organizational approach to managing customer service throughout Minneapolis—St. Paul International Airport.

**CUPPS** – Common Use Passenger Processing System

**CUSE** - Common Use System Equipment - used for ticketing and gate use.

**CUTE** - Common Use Terminal Equipment - used for ticketing and gate use.

**CUSS** – Common Use Self-Service (kiosk)

**CWN** - Comprehensive Well Network is a network of wells (on the down-gradient perimeter of MSP) where groundwater quality and elevation data are collected.

DAS - Distributed Antenna System

**DBE** - Disadvantaged Business Enterprise

**DCS** – Departure Control Systems is an automated passenger and baggage check-in system used by airports.

**Debt Service** – Represents issuer's obligation to repay the principal and interest.

**Debt Service Account –** An account which MAC is required by law to maintain whereby the balance on hand on October 10<sup>th</sup> of each year is equal to all principal and interest due on all Airport Improvement Bonds and General Obligation Revenue Bonds payable to the end of the second following year.

**Debt Redemption Fund (Sinking Fund) –** A special account whose monies are set aside to retire debt. (See Debt Service Budget.)

**Defeased** – Refers to Bond Refundings where the old debt is replaced by a new debt schedule - in most cases at a lower interest rate.

**Deficit** – Represents the negative difference between operating revenues less operating expenses (including depreciation).

**Department –** Usually a combination of service centers but is sometimes used interchangeably with the term service center.

**Depreciation –** The accounting process of allocating against periodic revenue the cost expiration of tangible plant, property and equipment over their useful lives.

**Derivative Financing Products –** A transaction or contact whose value depends on or, as the name implies, derives from the value of underlying assets such as stock, bonds, or mortgages. One party with exposure to unwanted risk can pass some or all of the risk to a second party. The first party can assume a different risk from a second party, pay the second party to assume the risk, or as is often the case, create a combination. Derivatives are normally used to control exposure or risk.

**DHS** - Department of Homeland Security

**DMR** – Discharge Monitoring Report

**DNL** - Day Night Noise Level

**DOG** – Department Operating Guidelines

**DOT** – Department of Transportation – FY05 Omnibus DOT Appropriation

**DPPA** – Drivers Privacy Protection Act

**DTC** – Drivers Training Center

**DTN** – Data Transmission Network Corporation

**E-1 – (E1)** Enterprise One is a software product used by the MAC to handle administrative and financial functions ranging from accounting general ledger to personnel to purchasing to lease management.

**EA** – Environmental Assessment

**EAW** – Environmental Assessment Worksheet

**ECC** – Emergency Communications Center

**ECP** – Environmental Compliance Program

**EDC** – Explosive Detection Canine

**EDS –** Explosive Detection Systems - Machine which scans baggage for explosives.

**EMC** – Energy Management Center

**EMS** - Emergency Medical Services

**Encumbered** – Refers to the fact that funds have been committed for payment for goods or services.

**Enplaned Passengers –** The number of passengers boarding an aircraft, including originating and stopover or on-line transfer passengers.

**Enterprise Fund –** The cost (expenses including depreciation) of providing goods or services to the general public on a continuing basis is to be financed or recovered primarily through user charges. That is, operating and capital expenses are paid from revenues generated by users.

**EOC** - Emergency Operations Center

**EOD** - Explosive Ordinance Disposal

**eparkElite** –Voluntary program offering public parkers at MSP Airport a guaranteed parking space no matter the availability status of airport parking facilities.

**EPA** – Environmental Protection Agency

**ESRI** – Environmental Systems Research Institute

**EVIDS** – Electrical Visual Information Display System includes various kinds of electronic displays operated by the Commission which include MUFIDS displays, digital directories, LED signs over the ticket counters and the variable message displays which are programmed to show a message.

**Exclusive Use –** Space rented to a specific airline.

Exclusive Use-Janitored - With this space the Commission furnishes janitorial cleaning.

FAA - Federal Aviation Administration

**FAA Regulation Part 36 –** This regulation deals with noise standards, aircraft type, worthiness and certification.

**FAA Regulation Part 150 –** This regulation: a) establishes a uniform nationwide system of describing aircraft noise and noise exposure on different communities; b) describes land-use compatibility for the guidance of local communities; and c) provides technical assistance to airport operators and other governmental agencies to prepare and execute noise compatibility planning.

**F&A Committee** – Finance and Administration Committee composed of Commissioners meeting on a monthly basis (This Committee is one of the three standing Committees).

F&A - Finance & Administration

FCM - Flying Cloud Airport

FCMS - FlexiPark Central Management System

FIDS – Flight Information Display System

FIS - Federal Inspection Services

FOD - Foreign Objects/Debris

FONSI/ROD – Finding of No Significant Impact/Record of Decision

FTE - Full Time Equivalent - term referring to employee headcount

Fuel Storage Facility – Operated by Airline Consortium and used to provide fuel to the airlines.

**Funds –** Refers to the Commission's three funds segregated for accounting purposes – Operating, Debt and Construction.

**Fund Balance** – A fund balance is assets minus liabilities in a fund at a given point in time. A positive fund balance means assets exceed liabilities; a negative fund balance means just the opposite. Fund balance can be complicated by the fact that part of the fund balance is reserved and part unreserved. The difference between reserved and unreserved is that the unreserved can potentially be authorized for future expenditures while the reserved cannot. Additionally, the fund balance is a residual and not necessarily a cash amount.

**Fund Equity –** Fund equity is a generic term referring to what is left after all the liabilities have been taken care of or paid with all the assets. In government, the term fund balance is more often used. Fund equity, while conceptually the same as fund balance, is usually reserved for funds in government that are operated on a business or accrual basis.

**GA -** General Aviation

**GAAP (Generally Accepted Accounting Principles) –** Conventions, rules and procedures necessary to describe accepted accounting practices at a particular time.

GASB 34 – Basis of Account – Effective January 1, 2002, the Commission adopted GASB Statement No. 34, Basic Financial Statements and Management's Discussion and Analysis for State and Local Governments; Statement No. 37, Basic Financial Statements – Management's Discussion and Analysis for State and Local Governments: Omnibus; and Statement No. 38, Certain Financial Statement Note Disclosures (GASB Statement No. 34). These statements establish comprehensive, new financial reporting requirements for governmental units. Under GASB Statement No. 34, the Commission is considered to be a special purpose government unit engaged primarily in business type activities (BTA). As a BTA, the Commission prepares its financial statements using the accrual basis of accounting and the economic resources measurement focus.

**General Airport Revenue Bonds (GARBs) –** These bonds are secured by the pledge of all operating revenues of the Commission subject to the prior pledges of such revenues for payment of General Obligation Revenue Bonds.

**General Insurance –** Part of the "Other" expense category. This includes insurance covering property, casualty, liability, crime, auto and equipment.

**General Obligation Bonds (GORBs)** – General obligations of the Commission. Payments of these bonds are secured by the pledge of all operating revenues of the Commission. The Commission has the power to levy property taxes upon all taxable property in the seven-county Metropolitan Area in order to pay debt service on outstanding General Obligation Revenue Bonds.

**GHG** – Green House Gas

**GIS –** Geographic Information System

**GISW** – Glycol Impacted Storm Water management

**GPS** – Global Positioning System

**GPU** – Ground Power Unit

HFI - Helicopter Flight, Inc.

**HHH Terminal** – Hubert H. Humphrey Terminal – The Commission's Common Use Terminal housing international, domestic scheduled and charter flight activity. Now called Terminal 2-Humphrey.

**HMMH** – Harris, Miller, Miller & Hanson, a consulting firm specializing in capacity planning including noise and vibration control, air quality analysis, airport and airspace planning.

**HQ** – Headquarters

HRD - Human Resource Development

HRIS - Human Resources Information Systems

**HT** – Humphrey Terminal

**HVAC** – Heating, Ventilating and Cooling System

IAF - International Arrivals Facility

IATA - International Air Transport Association

ICAO – International Civil Aviation Organization

IMAC – Intelligent Monitoring and Control Systems

IMLA - International Municipal Lawyers Association

**Imputed Interest –** This rate is essentially a weighted average of all outstanding bond issue interest rates. It is used in the determination of various rates.

**Infield Area** – An area constructed for parking or maintenance by cargo companies. Currently occupied by Federal Express and UPS.

IS - Information Services

**Issuance Costs –** Represents costs associated with issuing debt. These include, but are not limited to, underwriter fees, consultant fees and bond insurance.

IT - Information Technology

**iVISN** – integrated Video Systems Network (enhanced situational awareness for the airport community). In general, this is a major upgrade of all CCTV (closed circuit TeleVision) network, cameras and systems across MSP.

JAZB - Joint Airport Zoning Board

**JDE** – J. D. Edwards is the company which originally developed and sold EnterpriseOne before that company was purchased first by PeopleSoft and then by Oracle. (See E-1)

JOI - Joint Information Center

**K-9** – Unit of the Airport Police Department which uses trained dogs as part of its Narcotics Program.

Landed Weight – Actual gross weight of a particular plane. The weights for all aircraft are published by the FAA.

**Landing Fees –** This fee is charged to all airplanes that land at MSP. The fees are calculated by dividing total field and runway costs by total landed weight. (See Revenue Assumptions section.)

LASAC - Local Air Service Action Council

**Lindbergh Terminal –** The main terminal where most of the scheduled flights arrive and depart. Also referred to as "T-1". (This facility was named after Charles Lindbergh.)

**Line Items** – Refers to specific accounts (line items) within the Commission's accounting system.

**LMS** – Learning Management System which is a software application for the administration, documentation, tracking, reporting and delivery of education courses or training programs.

Lobby Fees – These fees are a per passenger fee charged to airlines when they use Terminal 2.

LOI - Letter of Intent - Grant program by the FAA. Used for major projects and requires a separate application.

**LRT** – Light Rail Transit is a transportation service provided by the Metropolitan Council (Metro Transit) which moves persons between Terminal 1 and Terminal 2.

**LTCP** – Long Term Comprehensive Plan – Global look at the expansion requirements for Minneapolis-St. Paul International Airport.

**M&O Committee** - Management and Operations Committee composed of Commissioners meeting on a monthly basis (This Committee is one of the three standing Committees).

MAC - Metropolitan Airports Commission

**MAC Funds** – Amounts generated from operations that the Commission intends to apply toward the cost of the Capital Plan after payment of all operating expenses, debt service and other payment obligations.

MACANOMS – Metropolitan Airports Commission Airport Noise and Operations Monitoring System

MACNet - MAC's Network which is the system of transmission of information across the MAC community.

MACpas - Metropolitan Airports Commission public address system

**MACpoint** - The Metropolitan Airports Commission's intranet, which is the information, collaboration, and resource hub for its employees.

**Maintenance Expense –** One of the main expense categories and includes five subdivisions: Trades building, field, equipment and cleaning.

Major Carriers - Those airlines which participate in the Airline Agreement.

MALSR – Medium Approach Lighting System with a RAIL (Runway Alignment Indicator Lights)

**MAVIS** - MAC Automatic Vehicle Information System - This system controls access in and out of MSP Airport parking facilities, taxi and commercial vehicle lanes through the issuance of a valid AVI tag and records entrance and exit times for fee calculation.

MCDDH – Minnesota Commission on the Deaf, Deaf-Blind and Hard-of-Hearing

MCOA - Minnesota Council of Airports

MERF - Minneapolis Employees Retirement Fund

MIC - Crystal Airport

Metropolitan Council – (Met Council) – Metropolitan regional planning agency

**Minor Equipment** – Includes items whose cost is less than \$5,000. These items are minor equipment, computers & accessories and office furniture.

**MnDOT – Minnesota Department of Transportation** 

**MOU** – Memorandum of Understanding

MPCA - Minnesota Pollution Control Agency

MSA - Metropolitan Statistical Area

MSGP - Multi-Sector General Permit

MSP or MSP International - Minneapolis/St. Paul International Airport. Refers to the total airport facility.

**MUFIDS** – Multiple Users Flight Information Display

NIGP - National Institute of Governmental Purchasing

NIMS - National Incident Management System

NOC - Noise Oversight Committee

**NOTAMS** – Notice to Airmen System - A notice containing information (not known sufficiently in advance to publicize by other means) concerning the establishment, condition, or change in any component (facility, service, or procedure of, or hazard in the National Airspace System) the timely knowledge of which is essential to personnel concerned with flight operations.

NPDES - National Pollutant Discharge Elimination System

NTSB – National Transportation Safety Board

**NWA –** Northwest Airlines. Northwest Airlines merged into Delta in 2008.

**O & D Passengers –** Originating and final destination passengers – originating passengers initiate their travel from Mpls./St. Paul International. Destination (final) passengers arrive at Mpls./St. Paul International and are not transferring to another flight.

**O&M** – Operating & Maintenance

OAG – Official Airline Guide

**OABA** - Open Architecture Building Automation

**Operating Fund –** A special fund used to pay all operating expenses such as personnel, maintenance, utilities, supplies, insurance, miscellaneous and equipment purchases. (See discussion on Operating Budget.)

**Operating Services –** One of the main expense categories and includes the parking management and contract, shuttle bus, advertising costs, copy agreement, bank charges, pollution control, service contracts, loading dock fees, computer service contracts, storm water monitoring and other charges.

**Operation** – The aircraft operation which represents a takeoff or landing.

**OSHA** – Occupational Safety and Health Administration

OTG - On the Go concession

**Other Expenses –** One of the main expense categories and includes general insurance, minor equipment, safety materials and miscellaneous items.

Other Revenue – One of the three revenue categories and includes other building rents, ground rents, utilities and miscellaneous items.

**OWS** – Oil Water Separator

PAM - Public Affairs and Marketing

**PAV** – Public Access Videophone

PC Air - Pre-Conditioned Air

**PCI** - Payment Card Industry - Visa, MasterCard, Discover, American Express and smaller card issuing institutions which have created a security standard for safeguarding data that is transmitted to and from their networks.

**PD&E Committee –** Planning, Development and Environment Committee composed of Commissioners meeting on a monthly basis (This Committee is one of the three standing Committees).

**PERA** – Public Employees Retirement Association

Personnel - One of the main expense categories which includes all wages, salaries and benefits.

**PFC - Passenger Facility Charge –** An authorization by Congress which allows proprietors of commercial service airports, such as MAC, to impose a passenger facility charge upon revenue passengers enplaning at those airports. The charge can be set at \$1.00, \$2.00, or \$3.00, \$4.00, or \$4.50. There are exemptions for passengers flying on Essential Air Service flights. The basis for the PFC is to provide needed supplemental revenues to expedite the improvement of airport facilities used by passengers to mitigate noise impacts and to expand airport system capacity. MAC's initial application was approved with charges starting June 1, 1992.

PIDS - Public Information Display Screens

PLM - Pinnacle Learning Manager

**Professional Services –** This expense category refers to various types of professionals, such as architects, engineers, auditors, lawyers and other specialists hired during the year to perform studies or required work and make recommendations based upon their findings.

PSA - Passenger Service Assistant

**PSS** – Public Safety and Security

RAAC - Reliever Airports Advisory Council

**Ramp Fees –** A fee charged to a particular airline for exclusive use of a specific area of ramp, calculated by dividing the total estimated costs in the appropriate cost center by the number of lineal feet of ramp space. Also referred to as Apron Area.

**RCS** - Revenue Control System is a system which controls access in and out of MSP Airport public parking facilities. This system also records entrance and exit times, calculates the fee due based on the applicable rate and then processes and records payment information.

**RDC** – Regional Distribution Center

**Reimbursed Expense –** Costs paid by the Commission initially and then billed back to tenants or paid to MAC from other outside sources. (This is recorded in "Other Revenue".)

**Reliever Airports –** Refers to St. Paul Downtown, Flying Cloud, Crystal, Anoka, Lake Elmo and Airlake Airports. These airports provide facilities for general aviation activity and reduce traffic and congestion at MSP International.

**RMT -** Remote Monitoring Towers-modem for the Noise Program.

**Revenue Bonds –** Represent bonds which are paid with an entity's operating revenue generated from rents, fees and charges. (See GARBs.)

**RFB** – Request for Bids

RFP - Request for Proposals

RFQ - Request for Qualifications

RMS - Resource Management System

RNAV - Runway Area Navigation

**RNP** – Required Navigation Performance

ROI - Return on Investment

RON - Remain Over Night (aircraft parking)

**RPZ** – Runway Protection Zone enhances the protection of people and property on the ground through airport owner control over areas of incompatible objects and activities. Control is preferably exercised through the acquisition of sufficient property interest in the RPZ.

**RSS - Requisition Self Service** 

SAAC – Secured Area Access Control System

**SCAN** – Spot, Challenge and Notify – An airport employee watch guard program

SCSU - St. Cloud State University

**Scope –** Non-traditional or derivative financial products are those products other than traditional long-term fixed rate debt obligations and traditional short-term variable rate products (including variable rate demand obligations, commercial paper and auction rate notes). Such non-traditional financial products include, but are not limited to, "swaps", "swaptions", "municipal warrants" and "interest rate caps".

**Self–Liquidating Rents –** Fees received for the rental of facilities constructed for a specific airline or tenant; leases or lease amendments are negotiated for each facility to assure that the payment of all associated costs of constructing, financing and maintaining it are reimbursed to the Commission.

Service Center – The Commission's terminology for a specific department in order to keep track of costs.

**Seven County Metropolitan Area –** The counties surrounding and including the cities of Minneapolis, St. Paul and MSP International. The counties include Anoka, Carver, Dakota, Hennepin, Ramsey, Scott and Washington.

**SIDA** – Security Identification Display Area is the portion of the airport, specified in the airport security program, in which security measures specified in 49 CFR Part 1542 are carried out. At MSP this includes the Secured Area and the Air Operations Area.

**Signatory Carriers/Airlines** – Refers to those carriers/airlines who have signed the Airline Agreement. This includes carriers/airlines from the major, commuter, charter and cargo/freight carrier categories.

Sinking Fund - A special account whose monies are set aside to retire debt.

SMP - Soil Management Plan

**SMP** – Sustainability Management Plan

**Snow Removal –** An expense account under the Maintenance Expense category. All costs associated with removal of snow, with the exception of labor, flow into this account. These costs include materials such as salt, urea, sand and equipment rental used for both hauling and plowing snow.

**SOC** – System Operations Control

**Southwest Cargo Area –** An area constructed for parking or maintenance by cargo and airline companies. Currently occupied by Sun Country and various cargo companies.

**STAR Program - Steward of Tomorrow's Airport Resources Program** 

**STC** – St. Cloud Airport

STP - St. Paul Downtown Airport

**Subledger** - Commission terminology for grouping expenses from various service centers to determine rates and charges for tenants and users of the MAC facilities.

Subordinated Debt - Debt that is paid after Senior Debt obligations have been met.

**Surplus** – Represents the positive difference between operating revenues less operating expenses (including depreciation).

**SWOT** – An analysis that provides information that is helpful in matching the firm's resources and capabilities to the competition.

**SWPP** – Stormwater Pollution Prevention

TBD - To be determined

**Terminal 1-Lindbergh (T1)** – Charles Lindbergh Terminal Building has been designated Terminal 1 to provide further direction/information. Also known as Terminal 1.

**Terminal 2-Humphrey (T2) –** Hubert H. Humphrey Terminal Building has been designated Terminal 2-Humphrey to provide further direction/information. Also known as Terminal 2.

TGB - Targeted Group Business

**TSA –** Transportation Security Administration

**Taxiway –** Paved areas on the airfield to be primarily used for ground movements of aircraft to, from and between runways, ramp and apron space and storage areas.

**Unencumbered** – Funds not yet committed for purchase of goods or services.

**UPS** – Uninterruptible Power Supply

**UST/AST –** Underground Storage Tank/Above Ground Storage Tank

Glossary

**Utilities/Expense** – One of the major expense categories. Included in this section are electricity, telephone, water, sewer and fuel. (Fuel includes both natural gas and fuel oil.)

VALE - Voluntary Airports Low Emission

**VFD** – Variable Frequency Drive – Equipment for facilities monitoring

**VIPR** – Visual Intermodal Prevention and Response team in which deployments augment existing capabilities to detect and deter potential terrorist activity. TSA uses periodic random deployments that are unpredictable in their timing, location, and types of activities. VIPR teams serve as a visible deterrent in all transportation sectors, including general aviation, buses and mass-transit.

VMAT - Vehicle Movement Area Transponder

WCA - Wetland Conservation Act

**WIGs** – Wildly Important Goals. As part of 4DX, each team member is clear about and committed to the few absolute top priorities that define success. The Wildly Important Goal is the one that must be achieved.

**WMD** – Weapons of Mass Destruction

**Wold–Chamberlain Field (WCF) –** The airfield itself excluding the Terminal Building. (Named after two local pilots, Ernest Wold and Cyrus Chamberlain, who lost their lives in combat during World War I.

Working Capital - Changes in current assets minus changes in current liabilities.

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