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# Annual Report of Department Programs and Services

Report to the Legislature

As required by Minnesota Statutes, 2015

Chapter 116J, Section 0125

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# Annual Report of Department Programs and Services January 2016

#### Overview

Per Minnesota Statute §116J.0125, the Commissioner of the Department of Employment and Economic Development (DEED) is required to report on department programs and services annually. To fulfill that requirement, DEED staff prepared updated SFY2015 reports for each of the agency's 74 programs featuring brief descriptions of DEED programs and their outcomes. Each summary contains current information on the program's purpose, customers and services, performance measures, funding sources and allocations, relevant statutory authority, and staff contact information.

Annual Program Summaries are available online at: <a href="http://mn.gov/deed/about/what-we-do/agency-results/program-summaries/">http://mn.gov/deed/about/what-we-do/agency-results/program-summaries/</a>

#### **Reporting Periods**

The default reporting period for Annual Program Summaries is the State Fiscal Year (SFY), which runs from July 1-June 30. SFY 2015 began on July 1, 2014 and concluded on June 30, 2015.

Some summaries use the Calendar Year (CY) reporting period, which runs from January 1-December 31, either to match federal reporting standards or tax requirements.

The Disability Determination Services report uses the Federal Fiscal Year (FFY) reporting period, which runs October 1- September 30.

#### **Programs Included**

74 programs that DEED staff direct are included in this report. Four programs, created since July 1, 2014, are new to this report:

- Job Training Grant Program
- Minnesota Pathways to Prosperity
- Rural Career Counseling Coordinator Program
- Workforce Housing Development Program

Due to new federal legislation, two programs have been renamed: the Workforce Innovation and Opportunity Act Title 1B Adult Program and Workforce Innovation and Opportunity Act Youth Formula Grant Program. These were formerly known as the Workforce Investment Act Title 1B Adult Program and the Workforce Investment Act Youth Formula Grant Program, respectively.

One program, the Job Opportunities Buildings Zones, concluded on December 31, 2015. A summary for this program is included, although no additional businesses will be enrolled in this program.

#### Office of Policy

A summary for the Demolition Loan Program is now included.

Two programs – Transit Improvement Program and the SEED Capital Investment Credit Program – have never received funding, so there are no program performance data to report. No summaries of these programs are included.

# Changes to Program Summaries

Two new features were added to annual program summaries in 2015:

- A link to the program page on DEED's website (<a href="http://mn.gov/deed">http://mn.gov/deed</a>); and
- A link (or links) to program performance outcomes, annual reports, or other public mandatory reporting, which often include evaluations and recommendations for changes or improvements to the programs or services.

# Border Cities Enterprise Zone Program

# Purpose

This program provides business tax credits to qualifying businesses that are the source of investment, development, and job creation or retention in the Border Cities Enterprise Zone cities of Breckenridge, Dilworth, East Grand Forks, Moorhead, and Ortonville.

#### **Customers and Services**

Tax credits (property tax credits, debt financing credit on new construction, sales tax credit on construction equipment and materials, and new or existing employee credits) are allocated by the State of Minnesota to Border Zone Enterprise Zone cities to grant to businesses existing in or locating to their city.

Cities participating in this program may elect to use some of their available tax credits as an incentive for investing in innovative businesses under the SEED Capital Investment Credit Program; there has been no activity to date in that program.

#### Measures

Reporting period is calendar year (CY), January 1 - December 31\*

	CY 2012	CY 2013	CY 2014
Number of jobs created	99	191	239
Number of jobs retained	2,641	2,686	3,016
Number of businesses assisted	136	129	149

<sup>\*</sup>Local Enterprise Zone coordinators report to DEED annually in April for the preceding calendar year.

# **Funding Source and Allocation**

	CY 2012	CY 2013	CY 2014
Tax Credits Appropriated	\$0	\$1.5M	\$0
Tax Credits Awarded	\$102,559	\$355,087	\$438,759

#### Statutory Authority

-- Minn. Stat., Chap. 469.166 (https://www.revisor.mn.gov/statutes/?id=469.166)

### **Program Website**

http://mn.gov/deed/business/financing-business/tax-credits/border-cities/

# **Program Performance Outcomes**

http://mn.gov/deed/business/financing-business/tax-credits/jobz/documents-reports.jsp

# **Contact Information**

<u>Bob Isaacson</u> (bob.isaacson@state.mn.us), Director, Business Finance Phone: 651.259.7458 or toll-free: 800.657.3858; TTY: 651.296.3900

# Border-to-Border Broadband Development Grant Program

# Purpose

This program helps promote the expansion of access to broadband service, scalable to 100 Megabits per second (Mbps), to underserved and unserved areas of the state.

# **Customers and Services**

Grants are awarded to fund the acquisition and installation of middle-mile and last-mile infrastructure that support broadband speeds of 100 Mbps download and upload. Grants awarded to single projects may not be for more than 50 percent of the eligible project costs and may not exceed \$5M.

Eligible applicants include incorporated businesses and partnerships, political subdivisions, Indian tribes, Minnesota nonprofits organized under Minn. Stat., Chap. 317A, cooperative associations organized under Minn. Stat., Chap. 308A or 308B, and limited liability corporations organized under Minn. Stat., Chap 322B for the purpose of expanding broadband access.

### Measures

Reporting period is state fiscal year (SFY), July 1 - June 30

	SFY 2014	SFY 2015
Number of Grant Recipients	16	15
Total Amount of Grants Awarded	\$18,700,337	\$11,008,366
Total Matched Dollar Amount	\$23,337,033	\$18,234,399
Number of households, businesses and community organizations served (proposed)	6,022	4,098

The program was created as of July 1, 2014.

# **Funding Source and Allocation**

	SFY 2014	SFY 2015
General Fund	\$20M	\$10.588M

# Statutory Authority

-- Minn. Stat., <a href="Chap.116J.395">Chap. 116J.395</a> (https://www.revisor.leg.state.mn.us/statutes/?id=116J.395)

# **Program Website**

http://mn.gov/deed/broadband

### **Program Performance Outcomes**

http://mn.gov/deed/programs-services/broadband/grant-program/index.jsp (list of grant recipients)

### **Contact Information**

<u>Danna MacKenzie</u> (danna.mackenzie@state.mn.us), Director, Office of Broadband Development Phone: 651.259.7611 or toll-free: 800.657.3858; Fax: 651.296.5287; TTY: 651.296.3900

# **Business Development Competitive Grant Program**

# Purpose

The program provides business development assistance and services through grant recipients that are awarded funds through a competitive process.

### **Customers and Services**

Funding is available only to non-profit organizations. The types of business development include, but are not limited to: biosciences, minorities, women, rural areas, entrepreneurs, and inventors.

#### Measures

Reporting period is state fiscal year (SFY), July 1 – June 30

	SFY 2013	SFY 2014	SFY 2015
Number of entrepreneurs/businesses assisted	5,326	4,061	5,844
Number of jobs created	1,850	2,377	4,593
Amount of business development capital	\$34.01M	\$59.18M	\$100,320,433

Note: The first program funds were awarded as of July 1, 2012.

# Funding Source and Allocation

	SFY 2013	SFY 2014	SFY 2015
State General Fund	\$757,000	\$1.4M	\$1.4M
Workforce Development Fund	\$339,000	\$0	\$0

# **Statutory Authority**

-- <u>2014 Session Laws, Ch. 85</u> (https://www.revisor.mn.gov/laws/?id=4&doctype=Chapter&year=2011&type=1), Art. 1, Sec. 3, Subd. 2(e)

# **Program Website**

There is no program website available. For more information, please contact the program manager listed below.

# **Program Performance Outcomes**

There are no program performance outcomes available.

### **Contact Information**

Meredith Udoibok (meredith.udoibok@state.mn.us), Director, Community Finance

Phone: 651.259.7454 or toll-free: 800.657.3858; TTY: 651.296.3900

# Business Enterprises Program for the Blind

# Purpose

This program provides appropriate training and support to assist Minnesotans who are legally blind to become self-employed in their own vending businesses.

#### **Customers and Services**

The program provides profitable vending machine business opportunities to qualified, licensed legally blind Minnesotans to broaden their economic opportunities. These self-employed vending business owners receive training, certification, technical support, and management services.

Qualified individuals must work with a State Services for the Blind (SSB) counselor, meet the requirements of a comprehensive evaluation process, and complete extensive training to be certified to operate a Business Enterprises Program (BEP) vending business. This program has exclusive authority to establish vending businesses on State of Minnesota property.

#### Measures

Reporting period is state fiscal year (SFY), July 1 - June 30

	SFY 2012	SFY 2013	SFY 2014	SFY 2015
Businesses	42	42	40	38
New vendors trained	1	0	2	1
Sales volume	\$7.1M	\$6.9M	\$6.5M	\$6.4M
Vendors average net profit	\$38,776	\$37,348	\$37,549	\$36,716
Net profit increase	3%	-3%	1%	-2%

# Funding Source and Allocation

J	SFY 2012	SFY 2013	SFY 2014	SFY 2015
Federal Funds	\$580,000	\$394,000	\$662,000	\$398,000
State General Fund	\$157,000	\$107,000	\$179,000	\$108,000
Special Revenue Fund	\$405,000	\$494,000	\$611,000	\$511,000

### **Statutory Authority**

-- Minn. Stat., <u>Chap. 248.07</u> (https://www.revisor.mn.gov/statutes/?id=248); Minn. Rules, <u>Chap. 3321.0200</u> (https://www.revisor.mn.gov/rules/?id=3321); U.S. Code, <u>Title 20, Chap. 6A, Sec.107</u> (https://www.law.cornell.edu/uscode/text/20/107) et. seq.; U.S. Code, <u>Title 29, Chap. 16, Sec. 701</u> (https://www.law.cornell.edu/uscode/text/29/701) et. seq.

# **Program Website**

http://mn.gov/deed/job-seekers/blind-visual-impaired/

# **Program Performance Outcomes**

https://rsa.ed.gov/about-your-state.cfm?state=Minnesota#

### **Contact Information**

<u>John Hulet</u> (john.hulet@state.mn.us), Director, Business Enterprises Program

Phone: 651.539-2284 or toll-free: 800.383.8155; Fax: 651.642-0788; TTY: 888.665.3276

# **Business Services Representatives**

# Purpose

Business Services Representatives (BSRs) populate state and federal labor exchange databases with job opportunities to make them accessible to the general public, and help employers recruit qualified job seekers through hiring, recruitment, and retention services.

#### **Customers and Services**

BSRs are available statewide at no cost to employers. They connect employers to hiring resources such as online job banks and talent communities, career fairs, skills assessments, tax credits, and labor market information. BSRs can offer customized recruitment and retention strategies and help make connections to training providers. In coordination with the Dislocated Worker Rapid Response team, BSRs also provide business retention and layoff aversion services. They also provide referrals to local, regional, and national resources to address additional business needs.

#### Measures

Reporting period is state fiscal year (SFY), July 1 - June 30

	SFY 2012*	SFY 2013	SFY 2014	SFY 2015
Number of employer consultations	5,634	6,529	9,825	9,824

<sup>\*</sup>The July 2011 state shutdown and subsequent retirements resulted in fewer business services visits.

# Funding Source and Allocation

This program does not receive a direct allocation. It is funded by federal Wagner-Peyser Act, which is already reported on the Job Service summary.

# **Statutory Authority**

-- Wagner-Peyser Act of 1933, as amended by the Workforce Innovation and Opportunity Act; <u>U.S. Code, Title 29, Chap. 4B, Section 49</u>

### **Program Website**

http://mn.gov/deed/business/help/workforce-assistance/business-services-reps.jsp

### **Program Performance Outcomes**

There are no program performance outcomes available.

### **Contact Information**

<u>Jacqueline Buck</u> (jacqueline.buck@state.mn.us), Director, Employer Services

Phone: 651.259.7598; Fax: 651.296.3488; TTY: 651.296.3900

# Capital Access Program

# Purpose

This program is part of the State Small Business Credit Initiative (SSBCI). It encourages banks, credit unions, and community development finance institutions operating in Minnesota to make loans that fall just outside the lenders' normal underwriting standards.

### **Customers and Services**

Eligible applicants are for-profit Minnesota businesses that have up to 500 employees company-wide. A loan amount of up to \$5 million may be used for start-up costs; working capital; business acquisitions and expansions; franchise financing; equipment loans; inventory financing; construction; and commercial, non-passive, real estate acquisitions.

Lender and borrower contribute, in equal parts, a combined 3- to 7-percent of the loan amount to the reserve fund. DEED matches the combined contribution amount. Each qualified program lender has authority to determine interest rates, terms, and collateral requirements. Participating lenders accept applications on a rolling basis and use their own underwriting standards and loan processes. DEED provides its contribution when a lender submits a loan enrollment form and notifies the state that it has approved a loan and deposited funds into its reserve account.

### Measures

Reporting period is calendar year (CY), January 1 – December 31

	CY 2012	CY 2013	CY 2014	CY 2015
Number of businesses assisted	18	24	23	12
SSBCI funds contributed	\$205,880	\$82,701	\$42,693	\$32,631
Amount of leverage dollars achieved	\$16.9M	\$2.7M	\$3.0M	\$.5M

<sup>\*</sup>CY data is presented to match reporting to the federal government.

#### **Funding Source and Allocation**

The State Small Business Credit Initiative (SSBCI) allocates up to \$15.4 million into four state programs: the Capital Access Program, Emerging Entrepreneurs Fund, Small Business Loan Guarantees and the Angel Loan Fund. Funding amounts for the individual programs shift, depending on demand.

### **Statutory Authority**

-- Small Business Jobs Act of 2010; U.S. Code, Title 12, Chap.

54 (https://www.law.cornell.edu/uscode/text/12/chapter-54)

#### **Program Website**

http://mn.gov/deed/business/financing-business/deed-programs/ssbci.jsp

#### Program Performance Outcomes

http://www.mn.gov/deed/business/financing-business/deed-programs/awards-map.jsp (funded awards)

### **Contact Information**

<u>Bob Isaacson</u> (bob.isaacson@state.mn.us), Director, Business Finance Phone: 651.259.7458 or toll-free: 800.657.3858; TTY: 651.296.3900

# CareerOneStop

# Purpose

This program operates the national career information website, CareerOneStop.org, which is supported by a grant from the U.S. Department of Labor Employment and Training Administration (DOLETA). It provides electronic career, employment, and education data and tools for career-seekers and businesses across the nation.

#### **Customers and Services**

The program offers information, job listings, and interactive tools for job seekers, students, career planners as well as services for businesses and economic developers. Site users can learn about job openings; available careers, including alternative careers they may be qualified for; the fastest growing or highest paying occupations; education and training opportunities; local and national wage/salary comparisons; and job preparation and job search tools, such as writing resumes and finding job openings. The program also produces, at DOLETA request, specialty websites such as mySkills myFuture, Disaster Recovery Services, ReEmployment, Veterans ReEmployment (for returning veterans), Job Search Help for Ex-Offenders, and the Business Center, which provides tools and information to help businesses with hiring decisions and other employment questions.

# Measures

Reporting period is state fiscal year (SFY), July 1 - June 30

	SFY 2012	SFY 2013	SFY 2014	SFY 2015
Number of website page views	268.2M	240.4M	232.3M	219.2M
Number of website visits	18.2M	22.1M	24.7M	25.8M

# **Funding Source and Allocation**

	SFY 2012	SFY 2013	SFY 2014	SFY 2015
Federal Funds	\$7.0M	\$6.7M	\$6.1M	\$6.3M

# **Statutory Authority**

Wagner-Peyser Act as amended by Public Law 97-300; U.S. Code, <u>Title 29, Chap. 4B</u> (https://www.law.cornell.edu/uscode/text/29/chapter-4B); Minn. Stat., <u>Chap. 116J.401</u> (https://www.revisor.mn.gov/statutes/?id=116j.401)

#### **Program Website**

www.careeronestop.org (http://www.careeronestop.org)

### **Program Performance Outcomes**

There are no program performance outcomes available.

#### **Contact Information**

 $\underline{\textbf{Michael Ellsworth}} \ (\textbf{michael.ellsworth@state.mn.us}), \ \textbf{Director, CareerOneStop}$ 

Phone: 651.259.7562; Fax: 651296.3488; TTY: 651.296.3900

# Communication Center for the Blind

# Purpose

The Communication Center provides books, newspapers, magazines, and other printed materials in alternate formats for people who are blind, visually impaired, DeafBlind, or who have other disabilities that make it difficult for them to read print.

#### **Customers and Services**

The Communication Center transcribes standard print materials into braille, audio, e-text, and large print for Minnesotans who cannot read standard print. It is part of the National Library Service, repairing and distributing audio book players and accessories to Minnesota library patrons. The Center broadcasts a 24-hour radio reading service, which can be heard on closed-circuit radios, the Internet, cable television, and the iBlink Radio application; and provides access to newspapers and magazines via phone and computer through telephone newspaper services - Dial-In News and the National Federation of the Blind-Newsline for the Blind®.

#### Measures

Reporting period is state fiscal year (SFY), July 1 - June 30

	SFY 2012	SFY 2013	SFY 2014	SFY 2015
Braille pages provided	756,000	941,180	825,000	1,019,870
Print pages transcribed into audio*	NA	NA	345,000	1,255,668
Number of separate times people accessed news services	208,812	452,083	411,095	366,348
Number of audio equipment maintained and circulated	24,925	24,000	23,300	22,709

<sup>\*</sup>SFY 2012 and SFY 2013 data not included due to a change in performance measures.

# **Funding Source and Allocation**

	SFY 2012	SFY 2013	SFY 2014	SFY 2015
Federal Funds	\$490,000	\$520,000	\$500,000	\$700,000
State General Fund	\$2.191M	\$2.32M	\$2.4M	\$2.0M
Special Revenue Fund	\$216,000	\$249,000	\$100,000	\$90,000
Gift Fund	\$322,000	\$267,000	\$400,000	\$700,000

#### Statutory Authority

-- Minn. Stat., <u>Chap. 248</u> (https://www.revisor.mn.gov/statutes/?id=248); Minn. Rules, <u>Chap. 3325</u> (https://www.revisor.mn.gov/rules/?id=3325); U.S. Code, <u>Title 2, Chap. 5</u> (https://www.law.cornell.edu/uscode/text/2/chapter-5)

#### **Program Website**

http://mn.gov/deed/job-seekers/blind-visual-impaired/

#### **Program Performance Outcomes**

There are no program performance outcomes available.

#### **Contact Information**

<u>Brianna Holman</u> (brianna.holman@state.mn.us), Deputy Director, Communication Center Phone: 651.539.2292 or toll-free: 800.652.9000; Fax: 651.649.5927; TTY: 888.665.3276

# Contamination Cleanup and Investigation Grant Program

# Purpose

This program assists development authorities with contamination investigations and development of Response Action Plans (RAPs, which identify how development authorities intend to cleanup sites) or with contamination cleanup prescribed in a Minnesota Pollution Control Agency (MPCA)-approved RAP on a site that will be redeveloped.

# **Customers and Services**

Cities, port authorities, housing and redevelopment authorities, economic development authorities, or counties are eligible. Both publicly and privately owned sites with known or suspected soil or groundwater contamination qualify for this program. Grants are awarded to sites where there is a planned redevelopment project. Cleanup grant applicants must have an MPCA-approved RAP. Both grant applications require a 25 percent local match, participation in the Metropolitan Council's Local Housing Incentives Programs for Twin Cities metro-area applicants, and the serious expectation that the site will be redeveloped.

#### Measures

Reporting period is state fiscal year (SFY), July 1 – June 30

	SFY 2012	SFY 2013	SFY 2014	SFY 2015
Dollars awarded	\$9.1M	\$7.78M	\$7.03M	\$10M
Number of acres redeveloped	53.5	84	86.77	141.65
Number of jobs created	560	1,208	2,437	811
Number of jobs retained	272	383	8,471	944

# Funding Source and Allocation

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	SFY 2012	SFY 2013	SFY 2014	SFY 2015
Petroleum Tank Release Cleanup Fund, the Contamination Tax Fund, the General Fund,	\$7.6M	\$7.4M	\$7.03M	\$7.2M
Remediation Fund				

#### Statutory Authority

-- Minn. Stat., <a href="Chap.116J.553">Chap. 116J.553</a> (https://www.revisor.mn.gov/statutes/?id=116j.553)

# **Program Website**

http://mn.gov/deed/government/financial-assistance/cleanup/contamination.jsp

# **Program Performance Outcomes**

http://mn.gov/deed/government/financial-assistance/cleanup/contamination.jsp (funded projects)

#### **Contact Information**

Meredith Udoibok (meredith.udoibok@state.mn.us), Director, Community Finance

Phone: 651.259.7454 or toll-free: 800.657.3858; TTY: 651.296.3900

# **Demolition Loan Program**

# Purpose

This program helps development authorities with the costs of demolishing blighted buildings on sites that have future development potential but where there are no current development plans.

### **Customers and Services**

Development authorities, including cities, counties, port authorities, housing and redevelopment authorities, and economic development authorities. Demolition activities, including interior remediation such as asbestos abatement. Loans would pay up to 100 percent of demolition costs for a qualifying site. The loans may also assist with site acquisition costs.

#### Measures

Reporting period is state fiscal year (SFY), July 1 – June 30

	SFY 2012	SFY 2013	SFY 2014	SFY 2015
Number of projects	0	0	2	2
Dollars funded	0	0	\$457,927	\$425,000

# **Funding Source and Allocation**

This program is currently unfunded.

# **Statutory Authority**

-- Minn. Stat., <a href="Chap.116J.5762">Chap. 116J.5762</a> (https://www.revisor.leg.state.mn.us/statutes?id=116J.5762)

### **Program Website**

http://mn.gov/deed/government/financial-assistance/cleanup/demolition.jsp

# **Program Performance Outcomes**

There are no program performance outcomes available.

#### **Contact Information**

Meredith Udoibok (meredith.udoibok@state.mn.us), Director, Community Finance

Phone: 651.259.7454 or toll-free: 800.657.3858; TTY: 651.296.3900

# **Disability Determination Services Program**

# Purpose

This program, in accordance with federal law and regulations, determines if Minnesota applicants meet federal criteria for disability cash benefits under the Social Security Administration's (SSA) Social Security Disability Insurance (SSDI) or Supplemental Security Income programs.

#### **Customers and Services**

Primary customers are the approximately 60,000 Minnesota residents, on a yearly basis, who file applications for disability benefits or are reviewed for continuing eligibility for payments. Applicants with disabilities who may benefit from rehabilitation services are also referred to the Department of Health's Minnesota Children with Special Health Needs Program.

#### Measures

Reporting period is federal fiscal year (FFY), October 1 – September 30\*

	FFY 2012	FFY 2013	FFY 2014	FFY 2015
New determinations reviewed	59,938	55,834	50,134	59,846
Days in decision-making	78.6	87.3	96.3	80.5
Accuracy of decisions	95.5%	98.3%	96.7%	97.5%
Continuing disability workload completion	109%	101%	99.5%	100.4%

<sup>\*</sup>Measures are reported through SSA's management information system, which operates on FFYs.

# **Funding Source and Allocation**

_	FFY 2012	FFY 2013	FFY 2014	FFY 2015
Federal Funds	\$24.337M	\$22.65M	\$22.87M	\$24.9M

# **Statutory Authority**

-- Social Security Act; U.S. Code, Title 42, Chap. 421 (https://www.law.cornell.edu/uscode/text/42/421)

# **Program Website**

https://ssa.gov/disabilityssi/apply.html

# **Program Performance Outcomes**

https://www.ssa.gov/agency/performance

# **Contact Information**

Tanya Heitzinger (tanya.heitzinger@ssa.gov), Public Relations Officer

Phone: 651.259.7835; Fax: 651.259.7884; TTY: 651.297.4045

# Dislocated Worker Program

# Purpose

This program mitigates the negative impact to businesses, communities, and employees who are facing a layoff. It assists laid-off workers in returning to work with comparable wages and benefits and connects employers with skilled staff.

#### **Customers and Services**

This program serves laid-off workers and employers. The Rapid Response team is the first responder when a business has closed down or is planning to lay off workers. The team is trained to assess the situation and inform the affected workers of available services. Participants enrolled in the program can access career planning and counseling; job search and placement services; short-term training upon counselor approval; and support services for expenses such as family care and transportation upon counselor approval. Veterans and their spouses receive priority in the scope of the services for which they qualify.

#### Measures

Reporting period is state fiscal year (SFY), July 1 – June 30

	SFY 2012	SFY 2013	SFY 2014	SFY 2015
Total workers served during the year	19,741	17,329	14,974	13,610
Workers exiting the program during the year	8,979	7,828	7,718	6,490
Percentage entering employment after exit	83.7%	84.5%	87%	84.7%
Percentage retaining employment six months after exit	92.6%	92.5%	92.8%	92.4%
Percentage of employed earning a credential (diploma or certificate)	67.4%	68.5%	70.3%	64.7%
Average earnings (expressed as a 2-quarter wage)	\$20,890	\$20,338	\$21,173	\$22,983

# **Funding Source and Allocation**

	SFY 2012	SFY 2013	SFY 2014	SFY 2015
Federal Funds	\$12.869M	\$12.016M	\$9.57M	\$8.33M
Workforce Development Fund	\$26.919M	\$26.011M	\$27.55M	\$23.23M
National Emergency Grants	\$1.133M	\$3.303M	\$0.92M	\$5.75M

#### **Statutory Authority**

-- The Workforce Innovation and Opportunity Act (Public Law 113-128); <u>U.S. Code, Title 29, Chapter 32</u> (https://www.law.cornell.edu/uscode/text/29/3101); Minn. Stat., <u>Chap.</u> 116L.17 (https://www.revisor.mn.gov/statutes/?id=116l.17)

#### **Program Website**

http://mn.gov/deed/job-seekers/recently-unemployed/layoff/dwp-overview.jsp

Program Performance Outcomes <a href="http://mn.gov/deed/about/what-we-do/program-results/">http://mn.gov/deed/about/what-we-do/program-results/</a>

### **Contact Information**

Annie Welch (annie.welch@state.mn.us), Acting Director, Dislocated Worker Program Phone: 651.259.7525 or toll-free: 866.213.1422; TTY: 800.657.3973

# Displaced Homemaker Program

# Purpose

This program provides pre-employment services that empower participants to enter or re-enter the labor market after having been homemakers.

#### **Customers and Services**

Customers are women and men who have worked in the home for a minimum of two years caring for home and family but, due to separation, divorce, death, or disability of spouse or partner, or other loss of financial support, must support themselves and their families. Eligibility is based on income guidelines.

Six vendors provide program services to 51+ counties. Workshops, support groups and networking, one-to-one personal or vocational counseling, job-seeking and job-keeping methods, leadership development, decision-making skills development, and assistance with developing an action plan are among the resources used to help participants build confidence, identify skills, and seek training or employment. Other services may include referral for remedial education, child care, legal assistance, transportation, work-tool expenses, and other support services. Funding for these services is from fees on marriage license applications and divorce filings.

#### Measures

Reporting period is state fiscal year (SFY), July 1 - June 30

	SFY 2012	SFY 2013	SFY 2014	SFY 2015
Number of individuals who received services	1,051	1,063	1,112	1,000
Percentage of customers who gain pre- employment positive goals, including higher education	93%	92.5%	92%	93.1
Percentage of customers who gain employment	35%	34%	35%	36%
Average hourly wage of newly employed customer	\$10.94	\$11.62	\$11.23	\$12.21

### **Funding Source and Allocation**

	SFY 2012	SFY 2013	SFY 2014	SFY 2015
Special Revenue Fund	\$1.133M	\$1.24M	\$1.1M	\$1.06M

# Statutory Authority

-- Minn. Stat., <a href="Chap.116L.96">Chap. 116L.96</a> (https://www.revisor.mn.gov/statutes/?id=116l.96)

### **Program Website**

http://mn.gov/deed/job-seekers/find-a-job/targeted-services/homemakers.jsp

# Program Performance Outcomes

This program is subject to <u>Uniform Outcome Report Card</u> (http://mn.gov/deed/performance) as specified under <u>Minnesota Statutes 116L.98</u> (https://www.revisor.leg.state.mn.us/statutes/?id=116L.98).

# **Contact Information**

Nola Speiser (nola.speiser@state.mn.us), Director, Adult Career Pathways

Phone: 651.259.7595; Fax: 651296.3488; TTY: 651.296.3900

# **Emerging Entrepreneurs Fund**

# Purpose

This program is part of the State Small Business Credit Initiative (SSBCI). It supports micro-enterprises and small businesses with fewer than 50 employees, targeting minority- and women-owned businesses and those located in economically distressed areas.

# **Customers and Services**

Eligible applicants are businesses that have up to 500 employees company-wide. However, the funding is focused on micro-enterprises and businesses with fewer than 50 employees. The majority of the businesses receiving financial support through this program are owned and operated by a woman or a person of color or will be located in areas identified by DEED as distressed. Distressed areas are measured by population loss, a higher than statewide average unemployment rate, and a lower than statewide average median household income.

Funds may be used for start-up costs, working capital, business procurement; franchise fees; equipment; and inventory; as well as the purchase, construction renovation, or tenant improvements of an eligible place of business that is not for passive real estate investment. Program funds may total up to \$150,000 per loan and must be matched on at least a one-to-one basis.

#### Measures

Reporting period is calendar year (CY), January 1 – December 31

	CY 2012	CY 2013	CY 2014	CY 2015
Number of businesses assisted	28	35	31	41
SSBCI funds contributed	\$1.1M	\$2.1M	\$1.4M	\$1.4M
Amount of leverage dollars achieved	\$13.1M	\$19.2M	\$18.9M	\$12.1M

<sup>\*</sup>CY data is presented to match reporting to the federal government.

# **Funding Source and Allocation**

The State Small Business Credit Initiative (SSBCI) allocates up to \$15.4 million into four state programs: the Capital Access Program, Emerging Entrepreneurs Fund, Small Business Loan Guarantees and the Angel Loan Fund. Funding amounts for the individual programs shift, depending on demand.

### **Statutory Authority**

-- Small Business Jobs Act of 2010; U.S. Code, Title 12, Chap.

54 (https://www.law.cornell.edu/uscode/text/12/chapter-54)

# **Program Website**

http://mn.gov/deed/business/financing-business/deed-programs/ssbci.jsp

# Program Performance Outcomes

http://www.mn.gov/deed/business/financing-business/deed-programs/awards-map.jsp (funded awards)

## **Contact Information**

<u>Bob Isaacson</u> (bob.isaacson@state.mn.us), Director, Business Finance Phone: 651.259.7458 or toll-free: 800.657.3858; TTY: 651.296.3900

# Extended Employment and Individual Placement and Supports Programs

# Purpose

The programs provide ongoing employment support services to Minnesotans with significant disabilities to maintain and advance in their employment.

#### **Customers and Services**

The programs contract with 31 community rehabilitation programs (CRPs) that provide the ongoing supports to meet the needs of people with disabilities who want to work and employers who need qualified employees.

#### Measures

Reporting period is state fiscal year (SFY), July 1 – June 30

	SFY 2012	SFY 2013	SFY 2014	SFY 2015
Extended Employment (EE) Program				
Number of customers employed (100% are employed)	4,969	4,984	4,943	4,699
Total number of hours worked	3,998,808	3,981,640	3,939,191	3,805,830
Total wages earned	\$26.3M	\$26.9M	\$27.9M	\$29.5M
Individual Placement and Supports (IPS) Program				
Number of customers employed	577	614	639	592
Number of customers served	1,128	1,136	1,043	983
Total number of hours worked*	260,494	275,248	N/A	264,732
Average hours worked per week*	N/A	N/A	16	8.6
Average wage	N/A	N/A	\$10.27/hour	\$10.34/hour
Total wages earned	\$2.6M	\$2.7M	\$1.5M	\$2.7M

<sup>\*</sup>Starting in SFY 2014, IPS supports customers in job search and job retention activities, instead of supporting them in maintaining employment as it did in previous years. IPS now reports "average hours worked per week" instead of "total number of hours worked"; and "average wage."

# Funding Source and Allocation

	SFY 2012	SFY 2013	SFY 2014	SFY 2015
Extended Employment (EE) Program				
State General Fund	\$5.2M	\$5.7M	\$5.7M	\$5.2M
Workforce Development Fund	\$6.8M	\$6.8M	\$7.08M	\$7.08M
Individual Placement and Supports (IPS) Program				
State General Fund	\$1.6M	\$2.1M	\$1.33M	\$1.8M

#### **Statutory Authority**

-- Minn. Stat., <a href="Chap.268A.13">Chap. 268A.13</a> (https://www.revisor.mn.gov/statutes/?id=268a.13) et. seq.

# **Program Website**

http://mn.gov/deed/job-seekers/disabilities/

# **Program Performance Outcomes**

http://mn.gov/deed/job-seekers/disabilities/research/index.jsp

# **Contact Information**

Kim Peck (kim.peck@state.mn.us), Director, Vocational Rehabilitation Services

Phone: 651.259.7345 or toll-free: 800.328.9095; TTY: 651.296.3900

# Foreign Labor Certification Program

# Purpose

This program permits U.S. employers to hire foreign workers on a temporary or permanent basis to fill jobs essential to the U.S. economy. It is designed to ensure that the admission of foreign workers into the U.S. will not adversely affect the job opportunities, wages, and working conditions of U.S. workers.

#### **Customers and Services**

Primary customers are Minnesota agricultural employers interested in hiring temporary foreign workers under the H-2A agricultural occupation visa program. The program permits the U.S. Department of Labor (DOL) to issue temporary labor certifications when there are insufficient qualified U.S. workers available and willing to perform the agricultural work at wages that meet or exceed the prevailing wage paid for that occupation in the area of intended employment. DEED, acting as a DOL agent, conducts inspections of employer-provided, no-cost worker housing; enters employer job orders to recruit workers and refers qualified applicants; and conducts prevailing wage and prevailing practice surveys for various agricultural occupations.

#### Measures

Reporting period is state fiscal year (SFY), July 1 - June 30

	SFY 2012	SFY 2013	SFY 2014	SFY 2015
Prevailing wage determinations issued	6	0	0	0
H-2B applications received	2	2	4	3
H-2A housing inspections completed	50	55	46	67
H-2A job orders entered	65	73	98	113

# **Funding Source and Allocation**

	SFY 2012	SFY 2013	SFY 2014	SFY 2015
Federal Funds	\$102,164	\$106,670	\$106,670	\$126,652

# Statutory Authority

-- U.S. Immigration and Nationality Act; U.S. Code, <u>Title 8, Chap.</u> 12 (https://www.law.cornell.edu/uscode/text/8/1184)

Program Website <a href="http://mn.gov/deed/flc">http://mn.gov/deed/flc</a>

# **Program Performance Outcomes**

https://www.foreignlaborcert.doleta.gov/pdf/OFLC-2013 Annual Report.pdf

### **Contact Information**

Jacqueline Buck, Director, Employer Services

Phone: 651.259.7598; Fax: 651296.3488; TTY: 651.296.3900

# Foreign-Trained Health Care Professionals Program

# Purpose

This program provides funds to help foreign-trained health care professionals earn state licensure.

#### **Customers and Services**

Health care professionals include physicians, nurses, dentists, pharmacists, mental health professionals, and other allied health care professionals. Eligible recipients must be in a medical specialty that is in high demand in one or more communities, commit to practicing in a designated rural area or an underserved urban community, and have language skills that provide an opportunity for needed health care access for underserved Minnesotans.

#### Measures

Reporting period is state fiscal year (SFY), July 1 - June 30

	SFY 2014	SFY 2015	
	(Q1-Q3 of program) (Q4-Q7		
Enrolled in program	98	159	
Enrolled in training	81	61	
Completed training	15	44	
Achieved licensure	26	22	

Figures are not cumulative. Due to the length of the process to achieve licensure most of those enrolled in the program in SFY 2014 would likely continue to be so in SFY 2015, and many of the participants who enrolled in the program in SFY 2014 may not have enrolled in or completed training until SFY 2015 or even SFY 2016 or beyond.

This program launched in December 2013 and has been extended from its original conclusion date of June 30, 2015, to December 31, 2015. Final performance outcomes for total individuals served, percentage completing training, percentage sitting for license exam, and percentage passing license exam will be available thereafter. Please note that this program covers a variety of medical occupations with different licensure requirements. Necessary training programs for some occupations, such as physicians, are significantly longer than others, and/or have additional requirements such as securing a residency prior to licensure.

### **Funding Source and Allocation**

	SFY 2013	SFY 2014	SFY 2015	SFY 2016
Workforce Development Fund	\$0.45M	-	-	\$0.2M

### **Statutory Authority**

- -- Laws of Minnesota 2015 (special session), Chapter 1, Article 1, Section 2, Subdivision
- 3 (https://www.revisor.mn.gov/laws/?year=2015&type=1&doctype=Chapter&id=1)

### **Program Website**

There is no program website available. For more information, please contact the program manager listed below.

# **Program Performance Outcomes**

There are no program performance outcomes available.

### **Contact Information**

Annie Welch (annie.welch@state.mn.us), Acting Director, Dislocated Worker Program

Phone: 651.259.7525 or toll-free: 866.213.1422; TTY: 800.657.3973

# Greater Minnesota Business Development Public Infrastructure Grant

# Purpose

This program stimulates new economic development or creates or retains jobs in Greater Minnesota through public infrastructure investments for industrial park development or business expansion that would not occur without public financial assistance.

#### **Customers and Services**

Cities receive grants of up to 50 percent of the capital costs of industrial park development or other projects that will keep or enhance jobs, increase a city's tax base, and expand or create new economic development. Eligible applicants are statutory or home rule cities outside the seven-county Twin Cities metropolitan area. Eligible projects are publicly owned infrastructures that may include wastewater collection and treatment, drinking water, storm sewers, utility extensions, and streets that support economic development projects. Projects include manufacturing, technology, warehousing and distribution, research and development, and agricultural processing.

#### Measures

Reporting period is state fiscal year (SFY), July 1 – June 30

	SFY 2012	SFY 2013	SFY 2014	SFY 2015
Number of projects	18	8	8	13
Number of jobs created & retained	721	335	274	1026
Dollars funded	\$4.8M	\$5.6M	\$1.6M	\$2.7M

# **Funding Source and Allocation**

	SFY 2012	SFY 2013*	SFY 2014	SFY 2015
General Obligation Bond Proceeds	\$6.0M		\$6.2M	\$1M
General Fund Cash Proceeds				\$2.2M

<sup>\*</sup>This program received no SFY 2013 funding.

### **Statutory Authority**

-- Minn. Stat., Chap. 116J.431 (https://www.revisor.mn.gov/statutes/?id=116j.431)

# **Program Website**

http://mn.gov/deed/government/financial-assistance/business-funding/infrastructure-grants.jsp

# **Program Performance Outcomes**

There are no program performance outcomes available.

#### **Contact Information**

Meredith Udoibok (meredith.udoibok@state.mn.us), Director, Community Finance

Phone: 651.259.7454 or toll-free: 800.657.3858; TTY: 651.296.3900

# Greater Minnesota Job Expansion Program

# Purpose

The program's purpose is to encourage job growth in Greater Minnesota in key targeted industries.

### **Customers and Services**

The program provides tax benefits to businesses located in Greater Minnesota that increase employment by two employees or 10 percent, whichever is greater. Approved businesses that meet job growth and compensation goals receive a refund for any sales tax paid for purchases made during a seven-year period. The program is for "traded sector" businesses with sales and customers primarily outside Minnesota.

#### Measures

Reporting period is state fiscal year (SFY), July 1 – June 30

	SFY 2015
Number of Businesses Assisted	5
Value of 7-year Sales Tax Refund Awards	\$533,007
Projected Job Creation	18

The program was launched in August 2014.

# Funding Source and Allocation

The program may award up to \$7M in sales tax refunds annually. Program administration is partially funded through application fees.

# **Statutory Authority**

-- Minn. Stat., Chap. <u>116J.8738</u> (https://www.revisor.mn.gov/statutes/?id=116J.8738)

### **Program Website**

http://mn.gov/deed/business/financing-business/tax-credits/greater-mn-job-expansion/

# **Program Performance Outcomes**

There are no program performance outcomes available.

#### **Contact Information**

<u>Bob Isaacson</u> (bob.isaacson@state.mn.us), Director, Business Finance Phone: 651.259.7458 or toll-free: 800.657.3858; TTY: 651.296.3900

# **Independent Living Program**

# Purpose

This program assists Minnesotans with disabilities to live with greater independence, contribute their talents and creativity, expand their options, and secure their basic rights in areas such as housing, transportation, education, and employment.

#### **Customers and Services**

Customers are persons with disabilities who request services to help them live independently in their communities. Services are funded through State and Federal grants to the eight community-based, nonresidential, nonprofit Centers for Independent Living (CILs). The mandated core Independent Living (IL) services include: advocacy, independent living skills training, peer counseling, information and referral, nursing home transition and relocation, nursing home prevention, and youth transition. CILs also provide services that include, but not limited to: transportation assistance, support groups, home and work modification, counseling, assistive technology.

#### Measures

Reporting period is state fiscal year (SFY), July 1 – June 30

	SFY 2012	SFY 2013	SFY 2014	SFY 2015
Total number of persons served	6,640	6,962	6,229	5,924
Total instances of service	67,050	71,480	67,287	60,909

# **Funding Source and Allocation**

O TOTAL OF THE PROPERTY OF THE	SFY 2012	SFY 2013	SFY 2014	SFY 2015
Federal Funds (Title VII Federal Part C)	\$1.108M	\$1.04M	\$1.04M	\$1.08M
State General Fund	\$2.261M	\$2.26M	\$2.26M	\$2.71M

# **Statutory Authority**

-- Minn. Stat., <u>Chap. 268A.11</u> (https://www.revisor.mn.gov/statutes/?id=268a.11); U.S. Code, <u>Title 29, Chap. 16, Sect. 796</u> (https://www.law.cornell.edu/uscode/text/29/796) et seq.

# **Program Website**

http://mn.gov/deed/job-seekers/disabilities/independent/index.jsp

#### **Program Performance Outcomes**

http://mn.gov/deed/job-seekers/disabilities/research/index.jsp

#### **Contact Information**

Kim Peck (kim.peck@state.mn.us), Director, Vocational Rehabilitation Services

Phone: 651.259.7345 or toll-free: 800.328.9095; TTY: 651.296.3900

# Innovative Business Development Public Infrastructure Grant

# Purpose

This program helps keep and enhance jobs in an area, increase the tax base, and expand or create new economic development through the growth of new innovative businesses and organizations.

#### **Customers and Services**

Grants are provided to local units of government, on an open competitive application basis, of up to 50 percent of the capital costs directly related to an innovative business. Eligible projects are innovative business development capital improvement projects that may include manufacturing; technology; warehousing and distribution; research and development; innovative business incubator; agricultural bio-processing; and capital costs for industrial, office, or research park development that is bioscience-related.

# Measures

Reporting period is state fiscal year (SFY), July 1 – June 30

	,			
	SFY 2012	SFY 2013	SFY 2014	SFY 2015
Number of projects	5	5	2	2
Dollars funded	\$3M	\$3.6M	\$0.6M	\$0.8M
Number of jobs created & retained	330	1,234	278	680

# **Funding Source and Allocation**

	SFY 2012*	SFY 2013*	SFY 2014	SFY 2015
General Obligation Bonds			\$0.5M	

<sup>\*</sup>This program received \$4M in SFY 2011 and \$0.5M in SFY 2014. No funding was provided in SFY 2012 or SFY 2013.

### Statutory Authority

-- Minn. Stat., Chap. 116J.435 (https://www.revisor.mn.gov/statutes/?id=116j.435)

# **Program Website**

http://mn.gov/deed/government/financial-assistance/business-funding/innovative.jsp

### **Program Performance Outcomes**

There are no program performance outcomes available.

#### **Contact Information**

Meredith Udoibok (meredith.udoibok@state.mn.us), Director, Community Finance

Phone: 651.259.7454 or toll-free: 800.657.3858; TTY: 651.296.3900

# Innovation Voucher Pilot Program

# Purpose

This program provides vouchers, of up to \$25,000, for businesses to purchase technical assistance and services from Minnesota-based public higher education institutions and nonprofit entities to help in the development or commercialization of innovative new products and services.

#### **Customers and Services**

Eligible applicants are businesses with 40 or fewer employees, at least 50% of whom reside in Minnesota. Awards require a 50 percent cash match by recipients.

Vouchers can be used by a small business to access technical assistance and other services including, but not limited to: research, technical development, product development, commercialization, market development, technology exploration, and improved business practices including strategies to grow business and create operational efficiencies.

#### Measures

Reporting period is state fiscal year (SFY), July 1 – June 30

	SFY 2015*
Number of Applications	10
Number of Awards	4
Funds Awarded	\$92,440
Matching Funds	\$46,220
Completed Projects	0

<sup>\*</sup>The program was created as of July 1, 2014.

# **Funding Source and Allocation**

	SFY 2015
General Fund	\$400,000

<sup>\*</sup>This program did not receive an allocation for SFY 2014.

# **Statutory Authority**

-- Minn. Stat., <a href="Chapter-Wigner-1014">Chap. 312</a> (https://www.revisor.mn.gov/laws/?year=2014&type=0&doctype=Chapter&id=312)

#### **Program Website**

http://mn.gov/deed/business/financing-business/deed-programs/innovation-voucher.jsp

### **Program Performance Outcomes**

http://mn.gov/deed/about/what-we-do/agency-results/mandated/

### **Contact Information**

<u>Jeff Rossate</u> (jeff.rossate@state.mn.us), Director, Business Development Phone: 651.259.7458 or toll-free: 800.657.3858; TTY: 651.296.3900

# Job Opportunities Building Zones

# Purpose

The goal of this program is to stimulate economic development activity in rural areas of Minnesota by providing local and state tax exemptions to business expansions, start-ups, or relocations from other states. Ten Job Opportunity Building Zones (JOBZs) have been created throughout Greater Minnesota. This program sunsets on December 31, 2015 and no additional businesses will be enrolled in the program.

#### **Customers and Services**

Businesses who wish to expand in, or relocate into, Minnesota may be eligible for tax exemptions. Qualified businesses include business start-ups in the zone, business relocations from other states, and business relocations from Minnesota that meet program requirements. Businesses become qualified through the execution of business subsidy agreements, which specify performance requirements such as number of jobs to be created, wages and benefits paid, and capital investment. Businesses and local governments jointly apply to DEED for JOBZ designation.

#### Measures

Reporting period is calendar year (CY), January 1 – December 31\*

	CY 2012	CY 2013	CY 2014	CY 2015
JOBZ deals completed	2	2	0	0
New jobs committed	16	100	0	0
Retained jobs	15	0	0	0

<sup>\*</sup>As a tax credit program, it operates on a calendar-year basis.

# Funding Source and Allocation

CY 2013 is the most recent funding information available. In that year, firms received \$59.4M in tax benefits (\$15.1M in property tax exemptions and \$44.3M in other tax benefits). Note: Annual tax benefit totals include local sales tax and apply to all JOBZ businesses that participate in the program since 2004.

### **Statutory Authority**

-- Minn. Stat., Chap. 469.310 (https://www.revisor.mn.gov/statutes/?id=469.310)

#### **Program Website**

http://mn.gov/deed/business/financing-business/tax-credits/jobz/

### **Program Performance Outcomes**

http://mn.gov/deed/business/financing-business/tax-credits/jobz/documents-reports.jsp

#### **Contact Information**

<u>Bob Isaacson</u> (bob.isaacson@state.mn.us), Director, Business Finance Phone: 651.259.7458 or toll-free: 800.657.3858; TTY: 651.296.3900

# Job Service Program

# Purpose

This program functions as a labor exchange in offering employment opportunities on a no-fee basis to all Minnesotans and in providing services to businesses.

# **Customers and Services**

Customers include businesses and job seekers. Assistance includes building relationships with business decision-makers, assessing the needs of businesses, and facilitating a coordinated response with DEED staff and partners. The program also provides job preparation and placement assistance (including workshops on job-seeking skills, resume writing, interviewing, and Internet job-search) to job seekers at WorkForce Centers throughout Minnesota, with special efforts made to serve unemployment insurance applicants, veterans, migrant and seasonal farm workers, and new entrants in the labor market.

Offered under the auspices of this program, MinnesotaWorks.net is an Internet-based labor exchange system linking job seekers and employers with the largest employment database in the state.

### Measures

Reporting period is state fiscal year (SFY), July 1 - June 30

	SFY 2012	SFY 2013	SFY 2014	SFY 2015
Number of job seekers registered and receiving a reportable service	240,535	229,474	243,486	183,070
Number of employer job openings listed	509,895	549,624	677,166	841,737

# **Funding Source and Allocation**

	SFY 2012	SFY 2013	SFY 2014	SFY 2015
Federal Funds	\$11.998M	\$11.867M	\$11.084M	\$10.92M

### **Statutory Authority**

-- Wagner-Peyser Act as amended by the Workforce Innovation and Opportunity Act of 2014; U.S. Code, <u>U.S. Code</u>, <u>Title 29, Chap. 4B, Section 49</u> (https://www.law.cornell.edu/uscode/text/29/chapter-4B); Minn. Stat., <u>Chap. 116J.401</u> (https://www.revisor.mn.gov/statutes/?id=116j.401)

Program Website http://mn.gov/deed/job-seekers/

Program Performance Outcomes http://mn.gov/deed/images/job-service-annual.pdf

### **Contact Information**

<u>David Niermann</u> (david.niermann@state.mn.us), Director, Employment Programs Phone: 651.259.7583; Fax: 651.296.3488; TTY: 651.296.3900

# **Job Training Grant Program**

# Purpose

The Job Training Grant Program provides grants of up to \$100,000 to new or expanding businesses for the purpose of training of new workers as quickly and efficiently as possible.

### **Customers and Services**

This program is open to new or expanding businesses located in Greater Minnesota (i.e. not Anoka, Carver, Dakota, Hennepin, Ramsey or Scott counties, with the exception of the cities of Northfield, Hanover, New Prague and Rockford). The business must commit to hiring permanent employees in new jobs that provide at least 32 hours of work per week for a minimum of nine months per year. The new jobs must pay wages at least equal to the median hourly wage for the county in which the jobs are located, plus benefits, by the earlier of the end of the training period or 18 months of employment under the project. The business must add at least three new jobs at the project location.

#### Measures

This program was created in 2015.

# **Funding Source and Allocation**

	SFY 2016	SFY 2017
Workforce Development Fund	\$900,000	\$900,000

# Statutory Authority

-- Minn. Stat., Chap. 116L.42 (https://www.revisor.leg.state.mn.us/statutes/?id=116L.42)

#### **Program Website**

http://mn.gov/deed/business/financing-business/mjsp/training-grants/

# **Program Performance Outcomes**

A legislative report is required and will be available online at <a href="http://mn.gov/deed/about/what-we-do/agency-results/mandated/">http://mn.gov/deed/about/what-we-do/agency-results/mandated/</a>.

#### **Contact Information**

Paul D. Moe (paul.moe@state.mn.us), Director, Minnesota Job Skills Partnership Program

Phone: 651.259.7522 or toll-free: 800.657.3858; TTY: 651.296.3900

# Job Training Incentive Pilot Program

# Purpose

This program provides grants to help new or expanding businesses train new workers as quickly and effectively as possible.

#### **Customers and Services**

Businesses that have 150 or less employees and are increasing their Minnesota workforce by at least 10 percent with a minimum of five new jobs are eligible. The new jobs must be permanent, full-time positions that pay wages at least 110 percent of federal poverty guidelines. Businesses must be engaged in manufacturing, warehouse, distributions, information technology, finance, insurance, or professional or technical service activities. Funds may only be used toward custom training for new jobs, including direct training costs; testing and certification costs; curriculum development; training delivery, materials, supplies, equipment, and facilities; and trainer travel and lodging costs. Training may be provided by an accredited Minnesota educational institution or, with justification, provided in-house; by federal, state, or local agencies; by consultants; or by equipment vendors.

#### Measures

Reporting period is state fiscal year (SFY), July 1 – June 30

	SFY 2015
Grants/Dollars Awarded	6/\$262,353
New Workers Trained	135

This pilot program was created March 2014 as a special project using Workforce Development funds transferred to the MN Job Skills Partnership Board and accepted applications until December 31, 2014.

# **Funding Source and Allocation**

	SFY 2014	SFY 2015
Workforce Development Fund	\$600,000	\$0

# **Statutory Authority**

-- Minn. Stat., Chap. 116L.05, Subd. 3 (https://www.revisor.mn.gov/statutes/?id=116L.05)

#### **Program Website**

http://mn.gov/deed/business/financing-business/mjsp/

# **Program Performance Outcomes**

http://mn.gov/deed/business/financing-business/mjsp/funded/index.jsp (funded projects)

#### **Contact Information**

Paul D. Moe (paul.moe@state.mn.us), Director, Minnesota Job Skills Partnership Program

Phone: 651.259.7522 or toll-free: 800.657.3858; TTY: 651.296.3900

# **Labor Market Information Office**

# Purpose

This program collects, analyzes, and disseminates key labor market indicators, information, and analysis on the economy, workforce, industry base, and job market in Minnesota to support informed decision-making.

#### **Customers and Services**

Customers include businesses, job seekers, students, economic developers, education and training planners, workforce development professionals, policymakers, government entities, media, and the general public.

Data products include monthly employment and unemployment estimates; quarterly statistics on employment and wages by area and industry; occupational employment and wage estimates; job vacancy estimates; demographics of unemployment insurance claimants; employment projections by occupation and industry; business employment dynamics; occupations in demand and graduate employment outcomes. <a href="Career Profile">Career Profile</a> (http://mn.deed/careers) is our new, comprehensive job seeker tool. All publicly releasable data are available on the DEED website for query and download, along with data tools and publications. Services include consultation, training seminars, public education, presentations and briefings.

#### Measures

Reporting period is state fiscal year (SFY), July 1 - June 30

	SFY 2012	SFY 2013	SFY 2014	SFY 2015
Number of times LMI webpages viewed by users	585,800	500,821	291,178	475,788
Survey response rates meet BLS requirements	100%	100%	100%	100%
Timeliness and data quality meets BLS requirements	100%	100%	100%	100%
Requests handled by analysts and HelpLine	1,612	2,200	2,300	2,300
Customers served through presentations, trainings and briefings	6,710	6,300	7,300	11,290

### **Funding Source and Allocation**

	SFY 2012	SFY 2013	SFY 2014	SFY 2015
Federal Funds	\$2.69M	\$2.45M	\$2.22M	\$2.01M
State Funds	\$0	\$0	\$500,000	\$750,000

# **Statutory Authority**

-- U.S. Code, <u>Title 29</u>, <u>Sec. 2</u> (https://www.law.cornell.edu/uscode/text/29/2)

#### **Program Website**

http://mn.gov/deed/lmi (http://mn.gov/deed/lmi)

# **Program Performance Outcomes**

<u>How Did You Like Us in 2014?</u>, Published in *Minnesota Economic Trends*, March 2015, (http://mn.gov/deed/newscenter/publications/review/february-2015/LMI-customer-satisfaction-2014.jsp)

### **Contact Information**

Steve Hine (steve.hine@state.mn.us), Director, Labor Market Information Office Phone: 651.259.7396; Fax: 651.282.5429; TTY: 651.296.3900

# Migrant and Seasonal Farmworkers Program

# Purpose

This program provides Migrant Seasonal Farm Workers with a full range of employment services and referrals to other community services.

# **Customers and Services**

Migrant and other seasonal employees engaged in farm work that are legally eligible to work in the United States and of legal age to perform services for wages are eligible for services. The program is administered by labor representatives who are proficient in both English and Spanish, to better serve the predominantly Spanish speaking clientele. Services include quality employment services and referrals and are administered at four main Workforce Centers: in Faribault, Mankato, Rochester, and Willmar.

The full range of services provided to Migrant Seasonal Farm Workers includes: job search assistance and placement, job counseling, training opportunities, and referrals to supportive services.

#### Measures

Reporting period is state fiscal year (SFY), July 1 - June 30

	SFY 2014	SFY 2015
Total applicants	625	2,435
Number referred to jobs	20	510
Number received staff assisted services	290	1,178
Number referred to support services	139	0
Number received career guidance	2	542

This program was reported on the Job Service Program summary for SFYs 2012 and 2013, so measures are not listed here.

# **Funding Source and Allocation**

This program does not receive a direct allocation. It is funded by federal Wagner-Peyser Act, which is reported on the Job Service summary.

### **Statutory Authority**

-- Migrant and Seasonal Farmworker Protection Act; U.S. Code, Title 29, Chap.

20 (https://www.law.cornell.edu/uscode/text/29/chapter-20); The Workforce Innovation and Opportunity Act of 2014; U.S. Code, Title 29, Chap. 30, Section 2912 (https://www.law.cornell.edu/uscode/text/29/2912)

### **Program Website**

http://mn.gov/deed/job-seekers/find-a-job/targeted-services/migrant-farm.jsp

# **Program Performance Outcomes**

https://www.doleta.gov/Farmworker/html/PerfData.cfm

### **Contact Information**

Jacqueline Buck, Director, Employer Services

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# Minnesota Adult Workforce Development Grant Program

# Purpose

This program provides employment and training assistance to adults to increase their employment retention, earnings, and occupational skill attainment.

### **Customers and Services**

This competitively awarded grant program serves individuals living with disabilities, individuals who are deaf and hard of hearing, and individuals returning to work after receiving public assistance. Additionally, DEED provides suitable considerations for veterans, older workers, and individuals who identify with minority groups. Participating individuals obtain, retain, and advance in unsubsidized employment or complete training along an educational path, as demonstrated by annual wage increases, placement and retention in a job or education or training program, and completion of training leading to an industry-recognized credential.

#### Measures

Reporting period is state fiscal year (SFY), July 1 – June 30

	SFY 2014	SFY 2015*
Number of participants	1,543	2,369
Number of participants enrolled in training	1,304	1,965
Number exiting program	881	2,331
Total exited attaining a credential	536	1,222
Number consistently employed after program participation	558	NA
Median 9-month earnings after program participation	\$16,209	NA

<sup>\*</sup>Employment outcomes for participants served in SFY 2015 are not yet available. Please visit the <u>Uniform</u> <u>Outcomes Report Card</u> (http://mn.gov/deed/performance) for updated outcomes data.

# **Funding Source and Allocation**

	SFY 2014	SFY 2015
Workforce Development Fund	\$2.244M	\$3.104M
General Fund	\$1.039M	\$1.039M

# Statutory Authority

-- <u>2011 Session Laws, Ch. 4</u> (https://www.revisor.mn.gov/laws/?id=4&doctype=Chapter&year=2011&type=1), Art. 1, Sec. 3, Subd. 3(m)

# **Program Website**

There is no program website available. For more information, please contact the program manager listed below.

#### **Program Performance Outcomes**

This program is subject to the <u>Uniform Outcome Report Card</u> (http://mn.gov/deed/performance) as specified under <u>Minnesota Statutes 116L.98</u> (https://www.revisor.leg.state.mn.us/statutes/?id=116L.98).

#### **Contact Information**

Nola Speiser (nola.speiser@state.mn.us), Director, Adult Career Pathways

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# Minnesota Angel Loan Fund

# Purpose

This program is part of the State Small Business Credit Initiative (SSBCI). It provides a new funding option for businesses certified to participate in Minnesota's Angel Tax Credit Program. Program funds provide a direct loan for 10 percent of the total amount of equity investment received in the business' approved funding round.

#### **Customers and Services**

Eligible applicants are businesses certified to participate in the Angel Tax Credit Program during any of the program years with fewer than 500 employees. Funds may be used for start-up costs, working capital, business acquisitions and expansions, franchise financing, equipment loans, inventory financing, and commercial, non-passive real estate acquisitions.

#### Measures

Reporting period is calendar year (CY), January 1 - December 31

	CY 2013*	CY 2014	CY 2015
Number of businesses assisted	0	9	12
SSBCI funds contributed	\$0	\$1.3M	\$1.6M
Amount of leverage dollars achieved	\$0	\$13.81M	\$22.0M

<sup>\*</sup>The program began during CY 2013 and no funds were expended during that period. CY data is presented to match reporting to the federal government.

# **Funding Source and Allocation**

The State Small Business Credit Initiative (SSBCI) allocates up to \$15.4 million into four state programs: the Capital Access Program, Emerging Entrepreneurs Fund, Small Business Loan Guarantees and the Angel Loan Fund. Funding amounts for the individual programs shift, depending on demand.

### **Statutory Authority**

-- Small Business Jobs Act of 2010; U.S. Code, Title 12, Chap.

54 (https://www.law.cornell.edu/uscode/text/12/chapter-54)

### **Program Website**

http://mn.gov/deed/business/financing-business/deed-programs/ssbci.jsp

# **Program Performance Outcomes**

http://www.mn.gov/deed/business/financing-business/deed-programs/awards-map.jsp (funded projects)

#### **Contact Information**

<u>Bob Isaacson</u> (bob.isaacson@state.mn.us), Director, Business Finance Phone: 651.259.7458 or toll-free: 800.657.3858; TTY: 651.296.3900

# Minnesota Angel Tax Credit Program

# Purpose

This program provides a 25 percent credit to investors or equity funds that make equity investments in startup businesses focused primarily on high technology or new proprietary technology.

#### **Customers and Services**

Investors eligible for tax credits include accredited investors and non-accredited investors (who are investing in exempt filings per Minn. Stat., 80A.46(13) or (14), or Minn. Stat., 80A.50(b)) who are not an officer, principal, owner, or family member of the business in which they are investing, and certified by DEED before making the investment. Minimum qualifying investments are \$10,000. Eligible businesses are engaged in, or committed to be engaged in, technological innovation in Minnesota. They are also not more than 10 years old (20 if related to medical devices of pharmaceuticals requiring FDA approval), and have fewer than 25 employees who are all paid at least 175 percent of the federal poverty level - at least 51 percent of whom are located in Minnesota.

Beginning in 2015, \$7.5M of the available credits will be reserved until October 1 for businesses that are located in Greater Minnesota or are minority- or women-owned.

#### Measures

Reporting period is calendar year (CY), January 1 – December 31\*

	CY 2012	CY 2013	CY 2014	CY 2015
Number of businesses receiving investments	117	128	109	114
Number of Greater MN/minority/women businesses receiving investment**	n/a	n/a	n/a	33
Number of investors making investments	465	452	487	542
Number of funds making investments	17	20	25	23
Investment generated	\$46.2M	\$50.7M	\$59.7M	\$71.2M
Investment generated for Greater MN/minority/women businesses**	n/a	n/a	n/a	\$19.3M
Dollars funded	\$11.4M	\$12.4M	\$13.9M	\$14.8M
Dollars funded for Greater MN/minority/women businesses**	n/a	n/a	n/a	\$4.4M

<sup>\*</sup>As a tax credit program, it operates on a calendar-year basis.

### **Funding Source and Allocation**

	CY 2012	CY 2013	CY 2014	CY 2015
Tax credits	\$12.0M	\$12.0M	\$12.0M	\$15.0M

<sup>\*</sup>Unused tax credits rollover to the subsequent year.

# Statutory Authority

-- Minn. Stat., <a href="Chap.116J.8737">Chap. 116J.8737</a> (https://www.revisor.mn.gov/statutes/?id=116J.8737)

### **Program Website**

http://mn.gov/deed/business/financing-business/tax-credits/angel-tax-credit/

### **Program Performance Outcomes**

http://mn.gov/deed/business/financing-business/tax-credits/angel-tax-credit/forms.jsp

#### **Contact Information**

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<sup>\*\*</sup>Data on businesses located in Greater Minnesota and minority- and women-owned businesses were not collected until 2015.

# Minnesota Cleanup Revolving Loan Program

# Purpose

This program was capitalized with funds granted by the U.S. Environmental Protection Agency (EPA) in 2003 to provide low-interest loan funds to clean contaminated sites and to provide greater opportunities to convert contaminated property into a marketable asset.

### **Customers and Services**

Cities, counties, developers, sub-units of local governments—including economic development, housing redevelopment, and port authorities—and for-profit and non-profit organizations are eligible. Loans are targeted to economic development projects showing the greatest need, exhibiting long-term project viability, and demonstrating the capacity for repayment. Loan funds may be used to pay for any portion of costs for a project with an approved Response Action Plan (RAP) for the cleanup of soil and groundwater affected by the release of hazardous substances, pollutants, or contaminants; and may pay for demolition of buildings if necessary to implement a RAP and cleanup-related site sampling and monitoring, and costs associated with meeting requirements for public participation in project review.

#### Measures

Reporting period is state fiscal year (SFY), July 1 – June 30

	SFY 2012	SFY 2013	SFY 2014	SFY 2015
Number of loans	1	0	1	0
Number of jobs created	0	0	21	0
Number of jobs retained	0	0	36	0
Tax base increase	0	0	0	0
Dollars leveraged	0	0	\$10M	0

# **Funding Source and Allocation**

	SFY 2012	SFY 2013*	SFY 2014*	SFY 2015*
EPA Supplemental Funds	\$500,000			
Special Revenue Fund	\$117,000			

<sup>\*</sup>There was no appropriation in SFY 2013, SFY 2014, or SFY 2015. This program is operating on revolving funds.

# Statutory Authority

-- Minn. Stat., <u>Chap. 116J.551</u> (https://www.revisor.mn.gov/statutes/?id=116j.551); Federal Small Business Liability Relief and Brownfields Revitalization Act, U.S. Code, <u>Title 42</u>, <u>Chap. 9601 et. seq</u> (https://www.law.cornell.edu/uscode/text/42/chapter-103/subchapter-I)

# **Program Website**

http://mn.gov/deed/government/financial-assistance/cleanup/cleanuprevolvingloanprogram.jsp

# **Program Performance Outcomes**

http://mn.gov/deed/government/financial-assistance/cleanup/cleanuprevolvingloanprogram.jsp

#### **Contact Information**

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# Minnesota FastTRAC Program

# Purpose

This program seeks to make Minnesota more competitive by meeting the common skills needs of businesses and individuals.

### **Customers and Services**

FastTRAC – which stands for training, resources, and credentialing – provides educationally underprepared adults with basic skills education and career-specific training in fields where new skills are in high demand by businesses. Classroom training allows students to learn foundational skills in the context of their career interests; and earn postsecondary credentials. Individuals are prepared to gain living-wage jobs with room for advancement. Local employers are provided with the skilled employees they need to grow their businesses.

The program is based on an Adult Career Pathways model, which is a systems-change initiative with collaboration between a number of state, local, and national partners. Those partners align resources to creating meaningful long-term outcomes for adults and lasting efficiencies across state systems.

#### Measures

Reporting period is state fiscal year (SFY), July 1 – June 30

	SFY 2014	SFY 2015*
Number of participants	1,181	1,145
Number of participants enrolled in training	1,098	1,069
Number exiting program	586	648
Total exited attaining a credential	240	381
Number consistently employed after program participation	361	NA
Median 9-month earnings after program participation	\$13,079	NA

<sup>\*</sup>Employment outcomes for participants served in SFY 2015 are not yet available. Please visit the <u>Uniform</u> Outcomes Report Card (http://mn.gov/deed/performance) for updated outcomes data.

# Funding Source and Allocation

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	SFY 2014	SFY 2015
Workforce Development Fund	\$1.5M	\$1.5M
Department of Human Services TANF Innovation Fund	\$125,000	\$500,000

### **Statutory Authority**

-- <u>2013 Session Laws, Ch. 85</u> (https://www.revisor.leg.state.mn.us/laws/?id=85&year=2013&type=0), Art. 1, Subd. 3

# **Program Website**

http://mn.gov/deed/programs-services/minnesota-fast-trac/index.jsp

### **Program Performance Outcomes**

This program is subject to the <u>Uniform Outcome Report Card</u> (http://mn.gov/deed/performance) as specified under <u>Minnesota Statutes 116L.98</u> (https://www.revisor.leg.state.mn.us/statutes/?id=116L.98).

#### **Contact Information**

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# Minnesota Indian Business Loan Program

# Purpose

This program supports the development of Indian-owned and -operated businesses and promotes economic opportunities for Native American people throughout Minnesota.

#### **Customers and Services**

Eligible applicants must be enrolled members of a federally recognized Minnesota-based band or tribe. Each band or tribe is allocated funds from the Indian Business Loan Fund, based on the number of enrolled members. DEED administers the program and services the loans, while the appropriate tribal council approves loan applications.

Businesses may be located anywhere in the state, although most of the loans are made to businesses on a reservation. Eligible projects include start-up and expansion costs, including normal expenses such as machinery and equipment, inventory and receivables, working capital, new construction, renovation, and site acquisition.

### Measures

Reporting period is state fiscal year (SFY), July 1 – June 30

	SFY 2012	SFY 2013	SFY 2014	SFY 2015
Number of projects	2	2	1	4
Loan amounts	\$38,200	\$424,000	\$201,301	\$425,332

## **Funding Source and Allocation**

This program did not receive a general fund appropriation during SFY 2014. All loans are funded from a revolving loan fund which also receives 20 percent of the state's annual mineral severance tax collection.

# **Statutory Authority**

-- Minn. Stat., <a href="Chap. 116J.64">Chap. 116J.64</a> (https://www.revisor.mn.gov/statutes/?id=116j.64)

### **Program Website**

http://mn.gov/deed/business/financing-business/deed-programs/indian-business-loan.jsp

## **Program Performance Outcomes**

There are no program performance outcomes available.

### **Contact Information**

<u>Bob Isaacson</u> (bob.isaacson@state.mn.us), Director, Business Finance Phone: 651.259.7458 or toll-free: 800.657.3858; TTY: 651.296.3900

# Minnesota Investment Fund

# Purpose

This program provides financing that creates and retains high-quality jobs, with a focus on industrial, manufacturing, and technology-related industries, to increase the local and state tax base and improve the economic vitality for all Minnesota citizens.

### **Customers and Services**

Grants are awarded to local units of government who provide loans to assist new and expanding businesses. Cities, counties, townships, and recognized Indian tribal governments are eligible. Loans for land, buildings, infrastructure improvement, equipment, and renovation to support businesses located or intending to locate in Minnesota are eligible. The program focuses on industrial and technology-based firms. All projects must meet minimum criteria for private investment, number of jobs created or retained, and wages paid.

The program has two separate activities funded by different sources. General fund appropriations and ongoing loan repayments returned to DEED fund state-funded business loans. Federally funded loans are from the Community Development Block Grant (CDBG) Program. Because of more restrictive federal fund use, not all projects or areas are eligible and program measures are viewed differently than for state-funded projects.

#### Measures

Reporting period is state fiscal year (SFY), July 1 – June 30

	SFY 2012	SFY 2013	SFY 2014	SFY 2015
State dollars awarded	\$3.8M	\$4.4M	\$11.0M	\$7.9M
Number of jobs created/retained with state dollars*	927	826	1,478	1,106
Federal dollars awarded	\$1.2M	\$0.6M	\$0.4M	\$0
Number of jobs created/retained with federal dollars*	59	28	37	0

<sup>\*</sup>May include jobs contractually agreed-upon by loan recipients.

# **Funding Source and Allocation**

	SFY 2012	SFY 2013	SFY 2014	SFY 2015*
State Funds	\$3.8M	\$4.4M	\$15M	\$15M
Federal Funds	\$1.2M	\$0.5M	\$0.4M	\$2.4M

<sup>\*</sup>SFY 2015 dollars have been committed to business expansions with additional job creation but the awards have not been formally completed.

# **Statutory Authority**

-- Minn. Stat., Chap. 116J.8731 (https://www.revisor.mn.gov/statutes/?id=116j.8731)

### **Program Website**

http://mn.gov/deed/business/financing-business/deed-programs/mn-investment-fund.jsp

### **Program Performance Outcomes**

http://www.mn.gov/deed/business/financing-business/deed-programs/awards-map.jsp (funded awards)

### **Contact Information**

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# Minnesota Job Creation Fund

## Purpose

The program encourages capital investment and high-wage job creation in key Minnesota industries throughout the state.

#### **Customers and Services**

The program provides financial benefits to expanding businesses that are in eligible industries and meet program requirements. Among the eligibility requirements are spending at least \$500,000 in real property improvements within one year, creating at least 10 new full-time positions that meet compensation requirements within two years and possessing expansion options outside the state. All financing is performance-based and provided as the business meets capital investment and job creation thresholds.

#### Measures

Reporting period is state fiscal year (SFY), July 1 – June 30

	SFY 2014	SFY 2015
State Dollars Awarded*	\$10.5M	\$11.65M
Project Job Creation	1,085	1,620
Projected Project Costs	\$209.5M	\$252.0
Projected Eligible Costs	\$84.2M	\$100.8M

<sup>\*</sup>No dollars are disbursed until a business submits evidence of qualifying capital investment and job creation.

## Funding Source and Allocation

	SFY 2014	SFY 2015
General Fund	\$12.0M	\$12.0M

# **Statutory Authority**

-- Minn. Stat. Chap. 116J.8748 (https://www.revisor.mn.gov/statutes/?id=116J.8748)

### **Program Website**

http://mn.gov/deed/business/financing-business/deed-programs/job-creation-fund.jsp

### **Program Performance Outcomes**

http://www.mn.gov/deed/business/financing-business/deed-programs/awards-map.jsp (funded awards)

## **Contact Information**

<u>Bob Isaacson</u> (bob.isaacson@state.mn.us), Director, Business Finance Phone: 651.259.7458 or toll-free: 800.657.3858; TTY: 651.296.3900

# Minnesota Job Skills Partnership Program

# Purpose

This program helps business and education develop cooperative training projects. The Minnesota Job Skills Partnership (MJSP) Board awards grants to educational institutions that partner with businesses to develop new-job training or retraining for existing employees. Targeted MJSP funds are directed to the Low-Income Worker Training Program, which helps low-income individuals receive training to acquire higher-paying jobs and economic self-sufficiency.

### **Customers and Services**

Accredited Minnesota public and private educational institutions are eligible, with preference given to nonprofit institutions serving economically disadvantaged people, minorities, or victims of economic dislocation; and to businesses located in rural areas. Funds may be used for training-related costs or educational infrastructure improvements necessary to support businesses located or intending to locate in Minnesota. Low-Income Worker Training Program customers are individuals with incomes at or below 200 percent of the federal poverty line; and Minnesota public, private, or nonprofit entities that provide employment services to low-income individuals.

### Measures

Reporting period is state fiscal year (SFY), July 1 – June 30

	SFY 2012	SFY 2013	SFY 2014	SFY 2015
Low-Income Worker Training grants/dollars awarded	0/0	25/\$2.6M	0/0	12/\$1.7M
Low-Income Worker Training workers trained	0	1,485	0	694
All other MJSP grants/dollars awarded	45/\$5.7M	30/\$5.1M	49/\$8.7M	44/\$5.8
All other MJSP workers trained	6,643	6,652	10,394	6,586
Private dollars leveraged	\$14.1M	\$13.8M	\$20.7M	\$13.3M

# **Funding Source and Allocation**

	SFY 2012	SFY 2013	SFY 2014	SFY 2015
Workforce Development Fund		\$1.2M	\$5.8M	\$13.2M
State General Fund	\$4.2M	\$4.2M	\$4.2M	\$4.7M

## **Statutory Authority**

-- Minn. Stat., Chap. 116L.02-.05, .146, .18 (https://www.revisor.mn.gov/statutes/?id=116l.02)

### **Program Website**

http://mn.gov/deed/business/financing-business/mjsp/

### **Program Performance Outcomes**

http://mn.gov/deed/business/financing-business/mjsp/funded/index.jsp (funded projects)

This program is subject to the <u>Uniform Outcome Report Card</u> (http://mn.gov/deed/performance) as specified under <u>Minnesota Statutes 116L.98</u> (https://www.revisor.leg.state.mn.us/statutes/?id=116L.98).

### **Contact Information**

Paul D. Moe (paul.moe@state.mn.us), Director, Minnesota Job Skills Partnership Program

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# Minnesota Minerals 21st Century Fund Program

## Purpose

This program makes loans or equity investments (either directly or through grants funds provided to the Iron Range Resources and Rehabilitation Board - IRRRB) in mineral processing facilities including, but not limited to, taconite processing, direct reduction processing, and steel production.

### **Customers and Services**

Customers are businesses located in—or to be located in—Minnesota that assist in making Minnesota's mineral industry globally competitive.

### Measures

Reporting period is state fiscal year (SFY), July 1 – June 30

	SFY 2012	SFY 2013	SFY 2014	SFY 2015
Dollars awarded	\$0	\$0	\$0	\$6.5M
Number of projects	0	0	0	1

# **Funding Source and Allocation**

All awards are funded from the 21st Century Revolving Fund.

# **Statutory Authority**

-- Minn. Stat., Chap. 116J.423 (https://www.revisor.mn.gov/statutes/?id=116J&year=2007#stat.116J.423.0)

# **Program Website**

http://mn.gov/deed/business/financing-business/deed-programs/minnesota-minerals.jsp

# **Program Performance Outcomes**

There are no program performance outcomes available.

### **Contact Information**

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# Minnesota Pathways to Prosperity

# Purpose

Minnesota Pathways to Prosperity (P2P) is an innovative strategy that integrates basic skills education, career-specific training, support services, and employment placement and retention to meet the needs of adults.

#### **Customers and Services**

Minnesota Pathways to Prosperity projects are designed for adults who traditionally face multiple barriers to employment, and who are in need of enhanced educational and supportive services to be successful in securing long-term family sustaining wages. This competitively awarded grant program targets populations of color; individuals experiencing housing insecurity; individuals with a criminal record; those lacking a high school diploma or equivalent; individuals with disabilities; and those unemployed for 26 or more consecutive weeks. In addition, special consideration should be provided to veterans, those returning to work after receiving public assistance, low-income, and older workers. Participating individuals obtain, retain, and advance in unsubsidized employment or complete training along an educational path, as demonstrated by annual wage increases, placement and retention in a job or education or training program, and completion of training leading to an industry-recognized credential.

### Measures

This program was created in 2015. This program is subject to the <u>Uniform Outcome Report Card</u> (http://mn.gov/deed/performance) as specified under <u>Minnesota Statutes 116L.98</u> (https://www.revisor.leg.state.mn.us/statutes/?id=116L.98). Measures will become available in 2016.

# **Funding Source and Allocation**

	SFY 2016
Workforce Development Fund	\$3.104M
General Fund	\$1.039M

### **Statutory Authority**

-- 2015 Session Laws, Ch. 1 (https://www.revisor.mn.gov/laws/?id=1&year=2015&type=1), Art. 1, Sec. 32, Subd. 3)

### **Program Website**

There is no program website available. For more information, please contact the program manager listed below.

### **Program Performance Outcomes**

This program is subject to the <u>Uniform Outcome Report Card</u> (http://mn.gov/deed/performance) as specified under <u>Minnesota Statutes 116L.98</u> (https://www.revisor.leg.state.mn.us/statutes/?id=116L.98).

### **Contact Information**

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# Minnesota Reservist and Veteran Business Loan Program

# Purpose

This program provides loans to small businesses that suffer substantial economic injury because an essential employee has been called to service in the military reserves for 180 days or longer; and to recently separated veterans to start veteran-owned small businesses.

### **Customers and Services**

For business economic injury loans, an eligible business must be a for-profit business that is not an affiliate or subsidiary of a business dominant in its field of operations and have either 20 or fewer full-time employees or have had less than \$1 million in annual gross revenue the preceding fiscal year or, if the business is a technical or professional service, less than \$2.5 million in annual gross revenue the preceding fiscal year. The business must be operating in Minnesota on the date that one or more essential employees received orders for active service of 180 days or more and be sustaining or likely to sustain suffering substantial economic injury.

For veteran start-up business loans, an eligible veteran must have been on active duty on or after 9/11/2001, have been honorably discharged after serving at least 181 consecutive days of service, and be starting a veteran-owned small business.

#### Measures

Reporting period is state fiscal year (SFY), July 1 – June 30

	SFY 2012	SFY 2013	SFY 2014	SFY 2015
Number of business economic injury loans	1	0	0	0
Number of veteran start-up business loans	2	0	3	7
Dollar amount of loans made	\$60,000	\$0	\$60,000	\$140,000

### **Funding Source and Allocation**

This program received a \$400,000 appropriation in 2008. All loans are now funded through a revolving loan fund seeded by loan repayments.

# **Statutory Authority**

-- Minn. Stat., Chap. 116J.996 (https://www.revisor.mn.gov/statutes/?id=116J.996)

### **Program Website**

http://mn.gov/deed/business/financing-business/deed-programs/mn-reservists.jsp

### **Program Performance Outcomes**

There are no program performance outcomes available.

#### **Contact Information**

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# Minnesota Trade Office

## Purpose

This program assists Minnesota companies in successfully competing in international markets and in attracting foreign direct investment to the state. The office also acts as the protocol office for the state.

### **Customers and Services**

Primary customers are small and medium-sized manufacturers and service providers requiring export assistance. Services include counseling and technical assistance from international trade representatives who can guide companies through the challenges of conducting international business; promotional programs (trade missions and trade shows) to help companies explore market opportunities firsthand and meet potential buyers, distributors, and partners; education and training programs (seminars, workshops, and roundtables) designed to provide companies the knowledge and skills necessary to be successful exporters; online market information and reference materials; promoting Minnesota as a business location at selected events and trade shows; and working with local partners to support visits to Minnesota by foreign corporate executives. The office administers the State Trade and Export Promotion (STEP) grant program which provides financial assistance for export-related activities to qualifying small Minnesota businesses.

Four foreign trade offices – in China, Germany, South Korea, and Brazil – exist to increase exports and foreign direct investment. The program also works closely with the DEED library to maintain an extensive collection of market intelligence available to companies for market research. Minnesota companies can easily access services by calling the Trade Assistance Helpline at 651-259-7498.

### Measures

Reporting period is state fiscal year (SFY), July 1 - June 30

	SFY 2012	SFY 2013	SFY 2014	SFY 2015
Increase in export growth from previous year	2.5%	-0.6%	3.4%	0.1%
Number of organizations receiving export assistance	1,045	1,020	1,090	1,074
Number of companies contacted regarding	-	-	-	391
investment in Minnesota				

# Funding Source and Allocation

	SFY 2012	SFY 2013	SFY 2014	SFY 2015
General Fund	\$1.492M	\$1.527M	\$2.462M	\$2.242M
Special Revenue Fund	\$0.288M	\$0.351M	\$0.038M	\$0.117M

## **Statutory Authority**

-- Minn. Stat., Chap. 116J.966 (https://www.revisor.mn.gov/statutes/?id=116j.966)

### **Program Website**

http://mn.gov/deed/business/exporting/

### **Program Performance Outcomes**

There are no program performance outcomes available. <u>Annual and quarterly trade statistics for Minnesota</u> (http://mn.gov/deed/data/export-stats/index.jsp) are available online.

# **Contact Information**

<u>Kathleen Motzenbecker</u> (kathleen.motzenbecker@state.mn.us), Director, Minnesota Trade Office Phone: 651.259.7489 or toll-free: 800.657.3858; Fax: 651.296.3555; TTY: 651.296.3900

# Minnesota Youth Program

## Purpose

This program provides comprehensive summer and year-round employment and training services to economically disadvantaged and at-risk youth.

#### **Customers and Services**

Comprehensive services prepare at-risk youth, ages 14 to 24, for the world of work, including: career exploration and planning, labor market information on in-demand occupations, work readiness skills, financial literacy training and quality work experience opportunities. Youth learn to apply skills learned in the classroom to real-work settings; their work accomplishments benefit local communities. Hands-on learning improves students' grades, attendance and graduation rates. MYP is available in all 87 counties; strong local partnerships are in place with oversight from local Workforce Development Boards/Youth Committees. The Outreach to Schools/Career Advisor component of MYP provides cost-effective strategies for delivering career and labor market information to inschool youth. MYP serves a high percentage of at-risk youth who are under-represented in the workforce: 48 percent with disabilities, 40 percent receive public assistance, 22 percent are system-involved youth (homeless, runaway, foster youth, youth offenders), and 40 percent are youth from communities of color.

### Measures

Reporting period is state fiscal year (SFY), July 1 - June 30

	SFY 2012	SFY 2013	SFY 2014	SFY 2015
Total youth served	2,890	3,388	3,076	2,858
Attained work readiness or education goals	91%	90%	94%	85%
Obtained HS Diploma, GED, Remained in School,				
Obtained Certificate or Degree, Dropout Returned to	91%	85%	81%	81%
School				
Received academic or service learning credit	75%	46%	33%	51%
Entered employment, post-secondary	28%	17%	21%	25%
education, apprenticeship, or military	20/0	17/0	21/0	23/0
Customer satisfaction: youth rate experience	91%	92%	88%	89%
as excellent or very good	91/0	92/0	00/0	03/0
Return on investment (ROI) for each state	\$4.72	\$4.80	\$4.94	\$5.63
dollar invested in program	<b>34.72</b>	Ş4.6U	Ş <del>4</del> .94	Ş3.05
Youth Served by Outreach to Schools/Career Advisors	N/A	N/A	11,511	12,753

# Funding Source and Allocation

	SFY 2012	SFY 2013	SFY 2014	SFY 2015
Workforce Development Fund	\$3.5M	\$3.5M	\$3.5M	\$3.5M

### **Statutory Authority**

-- Minn. Stat., Chap. 116L.561 (https://www.revisor.mn.gov/statutes/?id=116l.561)

### **Program Website**

http://www.mn.gov/deed/programs-services/office-youth-development/youth-programs/youth-program.jsp

### **Program Performance Outcomes**

http://www.mn.gov/deed/programs-services/office-youth-development/youth-programs/youth-program.jsp

### **Contact Information**

<u>Kay Tracy</u> (kay.tracy@state.mn.us), Director, Youth Services Phone: 651.259.7555; Fax: 651.215.3842; TTY: 651.296.3900

This information current as of January 2016.

# Redevelopment Grant Program

# Purpose

This program offers grants to assist development authorities with costs for redeveloping blighted industrial, residential, or commercial sites where the need to recycle the land for a more productive use exists.

### **Customers and Services**

Eligible applicants are development authorities, including cities, counties, port authorities, housing and redevelopment authorities, and economic development authorities. Grants can pay for land acquisition, demolition, infrastructure improvements, soil stabilization when infill is required, ponding or other environmental infrastructure, and adaptive reuse of buildings, including remedial activities at sites where a subsequent redevelopment will occur.

Since 2007, priority funding has been given to eligible applications statewide at a 50/50 split between Greater Minnesota and the Minneapolis/St. Paul metropolitan area. There are additional criteria for determining further priority.

#### Measures

Reporting period is state fiscal year (SFY), July 1 – June 30

	SFY 2012	SFY 2013	SFY 2014	SFY 2015
Dollars awarded	\$2.4M	\$3.97M	\$3.73M	\$2.73M
Number of acres redeveloped	30	60	60	67
Number of jobs created	191	1,054	323	567
Number of jobs retained	186	105	805	5834
Dollars leveraged	\$172M	\$170M	\$196.9M	\$506M

### **Funding Source and Allocation**

	SFY 2012	SFY 2013	SFY 2014*	SFY 2015*
General Obligation Bond Proceeds	\$3M			
General Fund Proceeds		\$6M		

<sup>\*</sup>There was no appropriation in SFY 2014 or SFY2015.

# **Statutory Authority**

-- Minn. Stat., <a href="Chap.116J.571">Chap. 116J.571</a> (https://www.revisor.mn.gov/statutes/?id=116j.571)

### **Program Website**

http://mn.gov/deed/government/financial-assistance/cleanup/redevelopmentgrantprogram.jsp

### **Program Performance Outcomes**

http://mn.gov/deed/government/financial-assistance/cleanup/redevelopmentgrantprogram.jsp

## **Contact Information**

Meredith Udoibok (meredith.udoibok@state.mn.us), Director, Community Finance

Phone: 651.259.7454 or toll-free: 800.657.3858; TTY: 651.296.3900

# Rural Career Counseling Coordinator Program

# Purpose

The purpose of this program is to ensure that each workforce development region has a career counseling coordinator who is responsible for improving coordination and communication of workforce development programs and services within the workforce service area, with other workforce service areas and career counseling coordinators, and with administering agencies.

### **Customers and Services**

The five workforce development regions in Minnesota outside of the Twin Cities Metro area will each host one full-time rural career counseling coordinator. The coordinator is responsible for understanding the needs of existing, new, and prospective service area businesses in regard to workforce development programs, resources, and other services; connecting job seekers, secondary and higher education institutions, employers, and other stakeholders and partners; providing services to job seekers including career counseling, training, and work experience opportunities; assessing and compiling information about all workforce development programs and services offered in the assigned workforce service area, including adult basic education programs and programs and services at higher education institutions and kindergarten through grade 12 schools; making recommendations to the commissioner regarding ways to improve career counseling coordination, possible program changes, and new workforce programs or initiatives; sharing best practices and collaborating with other career counseling coordinators to promote and enable state-level coordination among workforce development programs and administering agencies including, but not limited to, the Departments of Employment and Economic Development, Education, and Labor and Industry, and the Office of Higher Education; and promoting available workforce development and career counseling programs and resources in the workforce development regions.

### Measures

This program launched in December of 2015. Performance measures will be available in January of 2017 and will include the number of businesses, job seekers, and other stakeholders served by the coordinator, an accounting of workforce development and career counseling programs and services offered, and any recommendations for changes to workforce development efforts.

# Funding Source and Allocation

	SFY 2016	SFY 2017
Workforce Development Fund	\$500,000	\$500,000

# Statutory Authority

-- Minn. Stat., 116L.667 Rural Career Counseling Coordinators (https://www.revisor.mn.gov/statutes/?id=116L.667)

### **Program Performance Outcomes**

The workforce council in each of the workforce service areas having a career counseling coordinator shall submit an annual report to the commissioner that includes, but is not limited to, a narrative of and the number of businesses, job seekers, and other stakeholders served by the coordinator, an accounting of workforce development and career counseling programs and services offered in the assigned workforce service area, and any recommendations for changes to workforce development efforts. Beginning January 15, 2016, and each year thereafter, the commissioner shall consolidate the reports and submit the report to the legislative committees with jurisdiction over economic development and workforce policy and finance.

### **Contact Information**

Annie Welch (annie.welch@state.mn.us), Acting Director, Dislocated Worker Program

Phone: 651.259.7525 or toll-free: 866.213.1422; TTY: 800.657.3973

# Senior Community Service Employment Program

# Purpose

This program fosters economic self-sufficiency through community service activities for unemployed, low-income persons who are 55 years of age and older and have poor employment prospects.

### **Customers and Services**

Customers are Minnesotans 55+ years-old, with an income of less than 125 percent of the federal poverty levels, who want or need additional income. Services include work in part-time jobs at senior citizen and day care centers, schools, and hospitals; fire-prevention programs; beautification, conservation, and restoration projects; and programs for people with disabilities. Annual physical examinations, personal and job-related counseling, job training (if necessary), and - in some cases - placement into regular unsubsidized jobs are included. Service providers include five Workforce Service Areas, five community action agencies, three counties, two national sponsors, and one Native American tribe. Program operations are sub-granted to 15 local agencies that serve workers in 60 counties throughout the state; remaining counties are served by national sponsors.

### Measures

Reporting period is state fiscal year (SFY), July 1 - June 30

	SFY 2012	SFY 2013	SFY 2014	SFY 2015
Number served	420	358	380	320
Percentage of older adult customers who enter unsubsidized employment (federal target = 52.6%)	53.1%	43.0%	49.4%	55.8%

# Funding Source and Allocation

	SFY 2012	SFY 2013	SFY 2014	SFY 2015
Federal Funds	\$2.121M	\$2.107M	\$2.015M	\$2.050M

# Statutory Authority

-- Title V of the Federal Older Americans Act of 1965 as amended by the Older Americans Act of 2000; U.S. Code, <u>Title. 42, Chap. 35, Sec. 3001</u> (https://www.law.cornell.edu/uscode/text/42/3001)

### **Program Website**

http://mn.gov/deed/job-seekers/find-a-job/targeted-services/older-workers.jsp

### **Program Performance Outcomes**

http://www.doleta.gov/Seniors/html docs/GranteePerf.cfm

### **Contact Information**

Nola Speiser (nola.speiser@state.mn.us), Director, Adult Career Pathways

Phone: 651.259.7595; Fax: 651296.3488; TTY: 651.296.3900

# Senior Services for the Blind

# Purpose

This program assists older Minnesotans who are blind, visually impaired, or DeafBlind regain or maintain their personal independence, which refers to being self-sufficient in activities of daily living: independence in one's home, family, community, and world. These include functions such as personal care, meal preparation, leisure and recreation, money and household management, travel, literacy, and communication.

## **Customers and Services**

Primary customers are persons age 55 and older who are blind, visually impaired, or DeafBlind and are not seeking employment but want to maintain their personal independence. Services are provided by State Services for the Blind (SSB) staff who have skills in low vision assessment and services.

Services, provided according to customer needs, include: informational services consisting of information provided through the SSB website, telephone contacts, informational packets available at most community sites where seniors gather, and at community sessions conducted by SSB staff; staff-delivered services, consisting of assessment, recommendations, and training provided directly by SSB staff, and may include training in alternative techniques and the use of low-vision aids; and intensive services, consisting of more-extensive products and services provided by SSB staff in collaboration with external vendors.

### Measures

Reporting period is state fiscal year (SFY), July 1 - June 30

	SFY 2012	SFY 2013	SFY 2014	SFY 2015
Customers served	3,038	2,958	3,223	4,036

# **Funding Source and Allocation**

	SFY 2012	SFY 2013	SFY 2014	SFY 2015
Federal Funds	\$647,000	\$714,000	\$700,000	\$800,000
State General Fund	\$1.467M	\$1.49M	\$1.5M	\$1.4M
Gift				\$100,000

### **Statutory Authority**

-- Minn. Stat., <u>Chap. 248</u> (https://www.revisor.mn.gov/statutes/?id=248); Minn. Rules, <u>Chap. 3325</u> (https://www.revisor.mn.gov/rules/?id=3325); Rehabilitation Act of 1973 as amended; U.S. Code, <u>Title 29, Chap. 16</u> (https://www.law.cornell.edu/uscode/text/29/chapter-16)

## **Program Website**

http://mn.gov/deed/job-seekers/blind-visual-impaired/

### **Program Performance Outcomes**

https://rsa.ed.gov/about-your-state.cfm?state=Minnesota#

### **Contact Information**

Ed Lecher (edward.lecher@state.mn.us), Director, Senior Services Unit

Phone: 651.539.2324 or toll-free: 800.652.9000; Fax: 651.649.5927; TTY: 888.665.3276

# **Small Business Assistance**

# Purpose

This program, through the Small Business Assistance Office (SBAO), serves as a point of first and continuing contact for individuals and firms with questions about the start-up, operation or expansion of a business in Minnesota.

### **Customers and Services**

The program provides publications, in collaboration with local law firms, on topics such as starting a business, the employer-employee relationship, Internet commerce, securities offerings, franchising, debt financing, and intellectual property protection to individuals and firms. Program staff provide counsel and direction in business structure, competitiveness, regulation, and taxation. Services are available free of cost to Minnesota businesses.

### Measures

	SFY 2012	SFY 2013	SFY 2014	SFY 2015
Number of customers contacting SBAO (total transactions)	38,900	32,404	32,068	31,460
Number of SBAO publications distributed in all formats*	174,015	118,190	134,272	122,481
Percentage rating <i>The Guide to Starting a Small Business in Minnesota</i> as "useful" in decision-making**	NA	NA	100%	100%
Percentage using <i>The Guide to Starting a Small Business in Minnesota</i> in preparation for business start-up within one year**	NA	NA	90%	94%

<sup>\*</sup>Note: Prior to SFY 2014, distribution of publications in different formats was reported separately for hard copy, CD Rom, and digital downloads. The 2012 and 2013 numbers have been adjusted to reflect distribution in all formats, which will be the basis of reporting from 2014 on.

# **Funding Source and Allocation**

	SFY 2012	SFY 2013	SFY 2014	SFY 2015
State General Fund	\$483,000	\$483,000	\$483,000	\$483,000

### **Statutory Authority**

-- Minn. Stat., Chap. 116J.68 (https://www.revisor.mn.gov/statutes/?id=116j.68)

# **Program Website**

http://mn.gov/deed/business/help/sbao/

### **Program Performance Outcomes**

There are no program performance outcomes available.

### **Contact Information**

Jeff Rossate (jeff.rossate@state.mn.us), Director, Business Development

Phone: 651.259.7493 toll-free: 800.657.3858; TTY: 651.296.3900

<sup>\*\*</sup>Based on survey.

# Small Business Development Center Network

# Purpose

This program facilitates the start-up, operation, and growth of businesses by serving as a first-point and continuing contact through one-on-one business counseling, group training, and assistance in securing capital to those that are interested in starting or expanding a small business in Minnesota.

### **Customers and Services**

Services are available to Minnesota businesses and aspiring entrepreneurs. Counseling and training is provided on a wide variety of business issues such as business planning, marketing, financing, and general business operations. Services are provided through a network of nine Small Business Development Centers (SBDCs) located on various college and university campuses and 25 additional outreach locations throughout the state. Counseling services are available at no cost to for-profit businesses that meet the U.S. Small Business Administration's definition of a small business. Per program regulations, SBDCs exist to assist for-profit businesses, but they do assist nonprofits and communities with economic development projects on a case-by-case basis.

#### Measures

	SFY 2012	SFY 2013	SFY 2014	SFY 2015
Number of aspiring and existing businesses served	3,164	3,121	3,136	3,474
Number of professional consulting hours delivered	31,787	32,127	32,506	38,438
Percentage of customers who would recommend SBDCs to others	93%	94%	93%	94%

# Funding Source and Allocation

	SFY 2012	SFY 2013	SFY 2014	SFY 2015
Federal Funds	\$1.753M	\$1.708M	\$1.77M	\$1.9M
State General Fund	509,000	\$513,000	\$679,000	\$609,000

# **Statutory Authority**

-- Minn. Stat., <u>Chap. 116J.68</u> (https://www.revisor.mn.gov/statutes/?id=116j.68); U.S. Code, <u>Title 15, Chap. 14A, Sec. 648</u> (https://www.law.cornell.edu/uscode/text/15/648)

# **Program Website**

http://mn.gov/deed/business/help/sbdc/

# **Program Performance Outcomes**

http://mn.gov/deed/business/help/sbdc/index.jsp

## **Contact Information**

<u>Jeff Rossate</u> (jeff.rossate@state.mn.us), Director, Business Development

Phone: 651.259.7493 toll-free: 800.657.3858; TTY: 651.296.3900

# Small Business Development Loan Program

# Purpose

This program provides loans that create jobs and expand businesses. The Minnesota Agricultural and Economic Development Board (MAEDB) makes small business direct loans funded from a revolving loan fund or through the issuance of tax-exempt industrial development bonds backed by a state-funded reserve of 25 percent.

### **Customers and Services**

Eligible applicants are generally manufacturing and industrial small businesses (less than 500 employees). New capital investment must result in a significant number of new jobs and other beneficial economic impacts. Eligible costs include acquisition of land, building, machinery and equipment; building construction and renovations; and certain development costs. Loans up to a maximum of \$5 million may be made for any one business. Generally, 20 percent of the project costs must be privately financed through equity or other sources.

MAEDB also issues conduit revenue bonds for "501(c)(3)" nonprofit corporations. Eligible applicants should have more than one Minnesota location receiving bond proceeds to ensure MAEDB offers a cost-effective mechanism as issuer. These bonds are separate from the loan program and are not included in the table below because they do not involve state spending.

### Measures

Reporting period is state fiscal year (SFY), July 1 - June 30\*

	SFY 2012	SFY 2013	SFY 2014	SFY 2015
Number of projects	1	1	1	0
Loan amounts	\$1M	\$1M	\$500,000	\$0
Number of jobs created or retained	0	0	28	0

### **Funding Source and Allocation**

This program did not receive a general fund appropriation during the period SFY 2012-SFY 2015. All loans are funded from a revolving loan fund.

### Statutory Authority

-- Minn. Stat., <a href="Chap. 41A.036">Chap. 41A.036</a> (https://www.revisor.mn.gov/statutes/?id=41a.036)

### **Program Website**

http://mn.gov/deed/business/financing-business/deed-programs/small-biz-loans.jsp

# **Program Performance Outcomes**

There are no program performance outcomes available.

# **Contact Information**

<u>Bob Isaacson</u> (bob.isaacson@state.mn.us), Director, Business Finance Phone: 651.259.7458 or toll-free: 800.657.3858; TTY: 651.296.3900

# Small Business Loan Guarantee Program

# Purpose

This program is part of the State Small Business Credit Initiative (SSBCI), which uses federal funding to stimulate private sector lending and improve access to capital for small businesses and manufacturers that are credit worthy but not getting loans they need to expand and create jobs.

### **Customers and Services**

Eligible loan applicants are businesses with no more than 500 employees company-wide. Funds may be used for construction; remodeling or renovation; leasehold improvements; purchase of land, buildings, machinery, and equipment; maintenance or repair; expenses related to moving into or within Minnesota; and working capital (if secured by fixed assets). The program guarantees up to 70 percent of a loan made by non-traditional lenders like community development financial institutions (CDFI), certified development companies (CDC), and other nonprofit lenders to help increase small business access to credit.

### Measures

Reporting period is calendar year (CY), January 1 – December 31

	CY 2012	CY 2013	CY 2014	CY 2015
Number of businesses assisted	2	6	1	0
SSBCI funds contributed	\$434,000	\$648,115	\$315,000	0
Amount of leverage dollars achieved	\$2.84M	\$20.37M	\$15.13M	0

<sup>\*</sup>CY data is presented to match reporting to the federal government.

# **Funding Source and Allocation**

The State Small Business Credit Initiative (SSBCI) allocates up to \$15.4 million into four state programs: the Capital Access Program, Emerging Entrepreneurs Fund, Small Business Loan Guarantees and the Angel Loan Fund. Funding amounts for the individual programs shift, depending on demand.

# **Statutory Authority**

-- Small Business Jobs Act of 2010; U.S. Code, Title 12, Chap.

54 (https://www.law.cornell.edu/uscode/text/12/chapter-54)

### **Program Website**

http://mn.gov/deed/business/financing-business/deed-programs/ssbci.jsp

### **Program Performance Outcomes**

There are no program performance outcomes available.

#### **Contact Information**

<u>Bob Isaacson</u> (bob.isaacson@state.mn.us), Director, Business Finance Phone: 651.259.7458 or toll-free: 800.657.3858; TTY: 651.296.3900

# Small Cities Development Program

# Purpose

This program helps develop viable communities by providing financial assistance for safe and affordable housing, economic development, and public facility needs. These expanded economic opportunities that result principally benefit low- to moderate-income households.

### **Customers and Services**

The program provides federal grants from the U.S. Department of Housing and Urban Development to local units of government on a competitive basis for a variety of community development projects. Eligible applicants include cities with a population of less than 50,000 and counties and townships with an unincorporated population of less than 200,000.

Funded projects must, at a minimum, meet one of three federal objectives: benefit low- and moderate-income persons; prevent or eliminate slum and blight conditions; or alleviate urgent community development needs caused by existing conditions that pose a serious and immediate threat to the health or welfare of the community.

### Measures

Reporting period is state fiscal year (SFY), July 1 – June 30

	SFY 2012	SFY 2013	SFY 2014	SFY 2015
Number of projects	31	32	35	37
Dollars awarded	\$16.9M	\$18M	\$17.2M	\$17.7M
Communities served	53	34	37	37

# **Funding Source and Allocation**

	SFY 2012	SFY 2013	SFY 2014	SFY 2015
Federal Funds	\$13.856M	\$14.3M	\$14.3M	\$13.949M
State General Fund	\$323,000	\$348,386	\$371,451	\$436,957

### **Statutory Authority**

-- Minn. Stat., <a href="Chap.116J.980">Chap. 116J.980</a> (https://www.revisor.mn.gov/statutes/?id=116j.980)

# **Program Website**

http://mn.gov/deed/government/financial-assistance/community-funding/small-cities.jsp

## **Program Performance Outcomes**

http://mn.gov/deed/government/financial-assistance/community-funding/small-cities.jsp (funded projects)

### **Contact Information**

Meredith Udoibok (meredith.udoibok@state.mn.us), Director, Community Finance

Phone: 651.259.7454 or toll-free: 800.657.3858; TTY: 651.296.3900

# Tourism Business Septic Tank Replacement Program

## Purpose

This program provides low-interest financing to existing tourism-related businesses that provide overnight lodging necessary to replace a failed septic system.

### **Customers and Services**

Corporations, sole proprietorships, or partnerships engaged in an existing tourism-related business providing overnight lodging are eligible, including resorts, bed and breakfast inns, hotels, motels, ski lodges, campgrounds, and recreational vehicle trailer parks. Eligible projects are existing septic systems that have failed and need to be replaced. Participation loans in cooperation with financial institutions can be made for up to 50 percent of the total cost of a project.

### Measures

Reporting period is state fiscal year (SFY), July 1 – June 30

	SFY 2012	SFY 2013	SFY 2014	SFY 2015
Number of loans	1	1	2	2
Dollars awarded	\$65,000	\$65,000	\$130,000	\$100,000

# Funding Source and Allocation

This program did not receive a general fund appropriation during SFY 2012-SFY 2015. All loans are funded from the Clean Water Revolving Fund.

## **Statutory Authority**

-- Minn. Stat., Chap. 116J.617 (https://www.revisor.mn.gov/statutes/?id=116j.617)

## **Program Website**

http://mn.gov/deed/business/financing-business/deed-programs/septic-tank-replacements.jsp

# **Program Performance Outcomes**

There are no program performance outcomes available.

### **Contact Information**

<u>Bob Isaacson</u> (bob.isaacson@state.mn.us), Director, Business Finance Phone: 651.259.7458 or toll-free: 800.657.3858; TTY: 651.296.3900

# Trade Adjustment Assistance Program

# Purpose

This program assists laid-off workers in returning to the workforce as quickly as possible by offering them help with work searches, relocation, job training, and weekly cash benefits. There are two major components, separately funded by the U.S. Department of Labor: Trade Readjustment Allowances (TRA), which are special extensions to unemployment insurance; and Trade Adjustment Assistance (TAA) which includes reimbursement of training costs, job search allowances, relocation allowances, and similar costs.

### **Customers and Services**

The program is available to workers who lose their jobs, hours, or income as a result of increased foreign trade activity. The U.S. Department of Labor must certify a petition for a given layoff site. Participants from certified sites are able to access TAA and TRA services. Related benefits include certification for the Health Coverage Tax Credit, which provides financial assistance for health insurance premium costs. Additionally, Reemployment Trade Adjustment is a wage supplement benefit available to eligible workers over 50 years old.

#### Measures

Reporting period is state fiscal year (SFY), July 1 – June 30

	SFY 2012	SFY 2013	SFY 2014	SFY 2015
Number of requests for TRA benefits	15,194	39,529	24,085	NA*
Number of TRA benefit recipients	730	1,168	861	NA*
Number of workers enrolled in TAA training	1,481	1,353	1,155	1,100

<sup>\*</sup>Data were not available at the time of publication.

# **Funding Source and Allocation**

	SFY 2012	SFY 2013	SFY 2014	SFY 2015
Federal Funds	\$16.882M	\$14.268M	\$14.268M	\$6.442M

### Statutory Authority

-- Federal Trade Act of 1974, as amended; U.S. Code, <u>Title 19, Chap.</u>

12 (https://www.law.cornell.edu/uscode/text/19/chapter-12)

### **Program Website**

http://mn.gov/deed/job-seekers/recently-unemployed/layoff/taa.jsp

# **Program Performance Outcomes**

http://mn.gov/deed/about/what-we-do/program-results/

### **Contact Information**

Annie Welch (annie.welch@state.mn.us), Acting Director, Dislocated Worker Program

Phone: 651.259.7525 or toll-free: 866.213.1422; TTY: 800.657.3973

# Transportation Economic Development Program

## Purpose

This program assists communities with highway improvements and public infrastructure necessary for new and existing businesses to create jobs and increase the tax base. The program is a collaboration between the departments of transportation and employment and economic development. Both agencies award separate funding on local projects.

### **Customers and Services**

Cities, counties, and other local governmental units receive grants for up to 70 percent of project costs for highway improvements and other public infrastructure projects supporting the creation of new or expanding manufacturing, technology, warehousing and distribution, research and development, agricultural processing, bioscience, and other innovative businesses.

### Measures

Reporting period is state fiscal year (SFY), July 1 – June 30

	SFY 2012	SFY 2013	SFY 2014*	SFY 2015**
Number of projects	14	5	0	0
MnDOT Dollars awarded	\$20M	\$15.7M	0	0
DEED Dollars awarded	\$5.5M	0	0	0

# Funding Source and Allocation

## **Statutory Authority**

-- Minn. Stat., <u>Chap. 116J.436</u> (https://www.revisor.mn.gov/statutes/?id=116J.436); Minn. Stat., <u>Chap. 174.12</u> (https://www.revisor.mn.gov/statutes/?id=174.12)

### **Program Website**

http://mn.gov/deed/government/financial-assistance/business-funding/ted.jsp

### **Program Performance Outcomes**

http://mn.gov/deed/government/financial-assistance/business-funding/ted.jsp (list of awards)

### **Contact Information**

Meredith Udoibok (meredith.udoibok@state.mn.us), Director, Community Finance

Phone: 651.259.7454 or toll-free: 800.657.3858; TTY: 651.296.3900

<sup>\*</sup>There was no SFY 2014 funding.

<sup>\*\*\$2</sup>M in funds were allocated in the 2015 session will be awarded to projects in SFY 2016.

# **Unemployment Insurance Program**

# Purpose

This program provides a temporary, partial wage replacement to workers who become unemployed through no fault of their own. It is a stabilizer during economic downturns and helps maintain an available, skilled workforce. Workers may be paid up to 50 percent of their average weekly wage, subject to a state maximum (currently \$658) for up to 26 weeks.

In 2015, \$778 million in unemployment benefits were paid to 166,361 Minnesotans.

### **Customers and Services**

Primary customers are the applicants who apply for benefits and employers who are subject to the unemployment insurance (UI) law. The program determines applicant eligibility for benefits, makes weekly benefit payments to eligible applicants, and—for applicants not attached to previous employment—referrals to WorkForce Centers for job-seeking assistance, job training, or other help. The program determines if employers are subject to the law, collects revenues, audits employer and applicant accounts to ensure proper payments are made, and provides impartial due process hearings for applicants and employers who appeal initial decisions. The UI system is based on an insurance model, with employers' *premiums* (tax rates) based on their *experience* with the system; those with more layoffs have a higher tax rate.

### Measures

Reporting period is state fiscal year (SFY), July 1-June 30

	SFY 2012	SFY 2013	SFY 2014	SFY 2015
Timely first payments of benefits	92.2%	91.7%	92.5%	93.4%
Appeal decisions made (from hearing to decision) within 30 days	87.3%	90.1%	91.6%	90.3%

# **Funding Source and Allocation**

	SFY 2012	SFY 2013	SFY 2014	SFY 2015
Federal Funds*	\$56.723M	\$54.743M	\$53.8M	\$46.8M

<sup>\*</sup>Benefit payments are excluded.

# **Statutory Authority**

-- Public Health Service Act as amended, U.S. Code, <u>Title 42</u>, <u>Chap.</u>

7 (https://www.law.cornell.edu/uscode/text/42/chapter-7); Federal Unemployment Tax Act, U.S. Code, Title 26, Chap. 23; (https://www.law.cornell.edu/uscode/text/26/subtitle-C/chapter-23) Minn. Stat., Chap. 268 (https://www.revisor.mn.gov/statutes/?id=268)

Program Website http://www.uimn.org

**Program Performance Outcomes** 

http://workforcesecurity.doleta.gov/unemploy/performance1.asp

#### **Contact Information**

Rick Caligiuri (rick.caligiuri@state.mn.us), Director, Unemployment Insurance Program

Phone: 651.259.7533; TTY: 651.296.3900

# **Urban Initiative Loan Program**

## Purpose

This program primarily assists minority-owned and -operated businesses and others that will create jobs in low-income areas of the Twin Cities.

### **Customers and Services**

Eligible applicants are minority-owned and other businesses creating jobs for low-income people in Minneapolis, St. Paul, Bloomington, Brooklyn Center, Brooklyn Park, Burnsville, Columbia Heights, Coates, Coon Rapids, Fridley, Lauderdale, Lexington, Mendota, Miesville, New Germany, New Brighton, New Hope, Newport, Richfield, Spring Lake Park, South St. Paul, and West St. Paul.

DEED has entered into partnerships with several local nonprofit organizations, which then provide loans (with final authorization by DEED's commissioner) and technical assistance to start-up and expanding businesses. Projects must demonstrate potential to create jobs for low-income people; be unable to obtain sufficient capital from traditional private lenders; and demonstrate the potential to succeed. Start-up and expansion costs, including normal expenses such as machinery and equipment, inventory and receivables, working capital, new construction, renovation, and site acquisition are eligible projects.

#### Measures

Reporting period is state fiscal year (SFY), July 1 - June 30\*

	SFY 2012	SFY 2013	SFY 2014	SFY 2015
Number of projects	23	20	20	34
Loan amounts	\$460,070	\$579,770	\$832,900	\$1,132,367

### **Funding Source and Allocation**

This program received a general fund appropriation in SFY15 of \$650,000; \$260,000 was provided as grants for capacity building and \$390,000 will be used for loans. Loans are funded from this appropriation as well as a revolving loan fund.

### **Statutory Authority**

-- Minn. Stat., Chap. 116M.15 (https://www.revisor.mn.gov/statutes/?id=116M.15)

### **Program Website**

http://mn.gov/deed/business/financing-business/deed-programs/urban-loan.jsp

### **Program Performance Outcomes**

http://www.mn.gov/deed/business/financing-business/deed-programs/awards-map.jsp (funded projects)
http://mn.gov/deed/about/what-we-do/agency-results/mandated/ (annual report)

### **Contact Information**

<u>Bob Isaacson</u> (bob.isaacson@state.mn.us), Director, Business Finance Phone: 651.259.7458 or toll-free: 800.657.3858; TTY: 651.296.3900

# **Veterans Program**

## Purpose

The program provides employment and training services from specially trained staff to US military veterans.

### **Customers and Services**

Primary customers are Minnesota veterans—including the MN National Guard and Reserves—who meet the state statute definition of an "eligible veteran". Disabled Veteran Outreach Program (DVOP) staff and Local Veterans Employment Representatives (LVER) located at WorkForce Centers throughout the state provide job-readiness assessment, preparation, and placement assistance. Services are also provided to transitioning service members (released from active duty in the last 36 months). In addition, LVER staff reach out to businesses to develop job opportunities for veterans; and continue to play an instrumental role in Minnesota's "Beyond the Yellow Ribbon" National Guard Reintegration Program, providing one-to-one counseling and support to soldiers returning from overseas deployment so they have the tools and resources to successfully return to family, work, and community.

### Measures

Reporting period is state fiscal year (SFY), July 1 - June 30

	SFY 2012	SFY 2013	SFY 2014	SFY 2015
Number receiving a reportable service from DVOP and LVER staff*	3,332	6,674	5,564	4,746
Percentage who gain employment after receiving services	55.6%	55.0%	55.4%	52.2%

<sup>\*</sup>The SFY 2012 measure reflects veterans receiving intensive services only, while SFY 2013, SFY 2014 and SFY 2015 reflects ALL reportable services.

# **Funding Source and Allocation**

	SFY 2012	SFY 2013	SFY 2014	SFY 2015
Federal Funds	\$2.738M	\$2.737M	\$2.9M	\$3.08M

## **Statutory Authority**

-- The Workforce Innovation and Opportunities Act of 2014; the Jobs for Veterans Act; U.S. Code, <u>Title</u> 38 (http://www.dol.gov/vets/regs/main.htm); Minn. Stat., <u>Chap.</u> 116J.401 (https://www.revisor.mn.gov/statutes/?id=116j.401)

Program Website http://mn.gov/deed/veterans

Program Performance Outcomes http://mn.gov/deed/about/what-we-do/program-results/

### **Contact Information**

<u>Jim Finley</u> (jim.finley@state.mn.us), Director, Veterans Employment Service Phone: 651.259.7557; TTY: 651.296.3900

# Vocational Rehabilitation Program

## Purpose

This program assists Minnesotans with significant disabilities to secure and maintain employment.

### **Customers and Services**

Customers are people whose disabilities cause serious functional limitations in life, specifically in achieving an employment goal. More than 300 vocational rehabilitation (VR) counselors, placement counselors, and VR techs work within the Minnesota WorkForce Center System to deliver services that include: assessment, vocational evaluation, training, rehabilitation counseling, assistive technology, and job placement. Some customers may also receive post-employment assistance. Many of these services are delivered through collaborative partnerships between public and private providers.

### Measures

Reporting period is state fiscal year (SFY), July 1 – June 30

	SFY 2012	SFY 2013	SFY 2014	SFY 2015
New consumers accepted for service	6,901	7,076	5,898	6,651
New employment plans	4,821	5,044	4,508	5,336
Consumers completing an employment plan and attaining employment	2,536	2,752	2,875	2,944
Participating employers	1,780	1,895	1,991	2,027
Year-end active caseload	10,601	10,898	10,242	10,123

# Funding Source and Allocation

	SFY 2012	SFY 2013	SFY 2014	SFY 2015
Federal Funds	\$39.8M	\$38.7M	\$38.8M	\$39.1M
State General Fund	\$10.8M	\$10.8M	\$10.8M	\$10.8M

### Statutory Authority

-- Minn. Stat., Chap. 268A; Federal Rehabilitation Act of 1973 as Amended; U.S. Code, Title 29, Chap. 16

### **Program Website**

http://mn.gov/deed/job-seekers/disabilities/

### Program Performance Outcomes

http://mn.gov/deed/job-seekers/disabilities/research/index.jsp

### **Contact Information**

Kim Peck (kim.peck@state.mn.us), Director, Vocational Rehabilitation Services

Phone: 651.259.7345 or toll-free: 800.328.9095; TTY: 651.296.3900

# Women in High-Wage, High Demand Nontraditional Jobs Grant Program

## Purpose

This program seeks to increase the number of women in high-wage, high-demand, nontraditional occupations including but not limited to those in the skilled trades, science, technology, engineering, and math (STEM) occupations.

### **Customers and Services**

Grant funds serve women, especially low-income women and women over 50 years of age. Services include the recruitment, preparation, placement, and retention of women in registered apprenticeships, secondary or postsecondary education programs, on-the-job training, and permanent employment in high-wage, high-demand, nontraditional occupations; best practices that stimulate interest and awareness about high-wage, high-demand, nontraditional occupations and related education and training opportunities; training and other staff development for job counselors; incentives for employers and sponsors of registered apprenticeship programs to retain women in high-wage, high-demand, nontraditional occupations.

Grant funds also serve girls to increase interest in and awareness about opportunities in high-wage, high-demand, nontraditional occupations and to increase access to secondary programming that may lead to those occupations, including: mentoring, internships, or apprenticeships.

### Measures

Reporting period is state fiscal year (SFY), July 1 - June 30

	SFY 2015
Number of participants	272
Number of participants enrolled in training	184

This program launched in December 2014 and will conclude by June 30, 2016.

### **Funding Source and Allocation**

	SFY 2015
Workforce Development Fund	\$500,000

### Statutory Authority

-- Minn. 2014 Session Laws, Chap. 239 (https://www.revisor.mn.gov/laws/?id=239&year=2014&type=0)

# **Program Website**

There is no program website available. For more information, please contact the program manager listed below.

## **Program Performance Outcomes**

This program is subject to the <u>Uniform Outcome Report Card</u> (http://mn.gov/deed/performance) as specified under <u>Minnesota Statutes 116L.98</u> (https://www.revisor.leg.state.mn.us/statutes/?id=116L.98).

### **Contact Information**

Nola Speiser (nola.speiser@state.mn.us), Director, Adult Career Pathways

Phone: 651.259.7595; Fax: 651296.3488; TTY: 651.296.3900

# **WorkForce Centers**

# Purpose

This program provides a vast array of employment-related services via 48 locations throughout the state and/or online at DEED's website. WorkForce Centers (WFCs) are Minnesota's federally mandated "Career One-Stops."

#### **Customers and Services**

Customers are individuals looking for employment or exploring and planning their careers, and businesses seeking workers. WFC staff assist job seekers in Resource Areas with online job searches, including career exploration, resume and interview advice/tools, job networking, and job bank use. Most locations offer workshops and assistance with training. Some services give priority to individuals with specific barriers to employment. Staff also work with businesses to find, and if needed, train workers.

WFCs are a collaboration of state, local, and non-profit service providers coming together to offer talent development services in Minnesota.

### Measures

Reporting period is state fiscal year (SFY), July 1 - June 30

	SFY 2012	SFY 2013	SFY 2014	SFY 2015
Total logins to use resource area	578,540	583,591	473,148	381,915
Workshop attendances	63,076	79,048	63,484	52,214

# Funding Source and Allocation

No direct appropriation/allocation. WFC costs are paid for by a variety of resources and partners. Program dollars that support WFCs are reflected in other program summaries.

### **Statutory Authority**

-- The Workforce Innovation and Opportunity Act of 2014; U.S. Code, <u>Title 29, Chap.</u> 30 (https://www.law.cornell.edu/uscode/text/29/chapter-30)

### **Program Website**

http://mn.gov/deed/job-seekers/workforce-centers/index.jsp

### **Program Performance Outcomes**

There are no program performance outcomes available.

# **Contact Information**

<u>David Niermann</u> (david.niermann@state.mn.us), Director, Employment Programs

Phone: 651.259.7583; Fax: 651.296.3488; TTY: 651.296.3900

# Workforce Development Services for the Blind

# Purpose

This program ensures that persons who are blind, visually impaired, or DeafBlind (including those who have additional physical or mental impairments) have the rehabilitation services they need to prepare for, seek, gain, or retain employment.

### **Customers and Services**

Customers are seeking employment or want to maintain employment. State Services for the Blind (SSB), which administers this program, provides vocational rehabilitation services through 16 rehabilitation counselors in 11 field offices, 10 of which are in WorkForce Centers. Services may include vocational assessment and counseling; training in adjustment to blindness, use of assistive technology, job-seeking skills, and vocational skills preparation; job placement assistance; and job accommodation assistance. Services are based on customer choice and are mutually agreed-upon between customer and counselor and written into a service plan, which must be tied to the customer's obtainment of a vocational goal.

## Measures

Reporting period is state fiscal year (SFY), July 1 - June 30

	SFY 2012	SFY 2013	SFY 2014	SFY 2015
Number served	991	1,056	1,018	1,094
Number who achieved employment outcome	81	101	116	143
Average weekly salary of all closed as employed	\$440	\$458	\$484	\$564

# **Funding Source and Allocation**

	SFY 2012	SFY 2013	SFY 2014	SFY 2015
Federal Funds	\$8.806M	\$10.31M	\$10.3M	\$10.9M
State General Fund	\$2.114M	\$2.07M	\$1.8M	\$2.6M

# **Statutory Authority**

-- Minn. Stat., <u>Chap. 248</u> (https://www.revisor.mn.gov/statutes/?id=248); Minn. Rules, <u>Chap. 3325</u> (https://www.revisor.mn.gov/rules/?id=3325); Rehabilitation Act of 1973 as amended; U.S. Code, <u>Title 29, Chap. 16</u> (https://www.law.cornell.edu/uscode/text/29/chapter-16)

### **Program Website**

http://mn.gov/deed/job-seekers/blind-visual-impaired/

# **Program Performance Outcomes**

https://rsa.ed.gov/about-your-state.cfm?state=Minnesota#

### **Contact Information**

Jon Benson (jon.benson@state.mn.us), Deputy Director, Program Services

Phone: 651.539.2332 or toll-free: 800.652.9000; Fax: 651.649.5927; TTY: 888.665.3276

# **Workforce Housing Development Program**

# Purpose

This program targets communities in Greater Minnesota where a shortage of housing makes it difficult for businesses to attract the workers they need.

#### **Customers and Services**

This competitive grant program offers financial assistance to build market-rate residential rental properties for workers. Units of local government, nonprofits or the benefiting businesses must contribute \$1 for every \$2 provided by the program. Program grants provide up to 25 percent of the total project costs of a rental housing development. Cities located outside of the metro area with a population exceeding 500 residents or communities with a combined population of 1,500 residents located within 15 miles of a city or an area served by a joint county-city economic development authority (defined as Laws 1988, Chapter 516, section 1) are eligible to apply.

### Measures

This program was created in 2015. Measures will be available at the conclusion of SFY 2016.

# **Funding Source and Allocation**

	SFY 2015
General Fund	\$4.0M

## **Statutory Authority**

-- Minn. Stat., <a href="Chap.116J.549">Chap. 116J.549</a> (https://www.revisor.leg.state.mn.us/statutes/?id=116J.549)

#### **Program Website**

http://mn.gov/deed/government/financial-assistance/community-funding/workforce-housing.jsp

### **Program Performance Outcomes**

A legislative report is required and will be available online at <a href="http://mn.gov/deed/about/what-we-do/agency-results/mandated/">http://mn.gov/deed/about/what-we-do/agency-results/mandated/</a>.

### **Contact Information**

Meredith Udoibok (meredith.udoibok@state.mn.us), Director, Community Finance

Phone: 651.259.7454 or toll-free: 800.657.3858; TTY: 651.296.3900

# Workforce Innovation and Opportunity Act Title 1B Adult Program

## Purpose

This program provides employment and training assistance to adults to increase their employment retention, earnings, and occupational skill attainment.

#### **Customers and Services**

The program serves adults who are seeking greater participation in the labor force and prioritizes individuals who receive public assistance, individuals living with low incomes, and veterans. Services include a preliminary assessment of skill levels, support services, occupational or on-the-job training, job search and placement assistance, and career counseling. It also provides resource libraries providing access to employment-related services such as current job vacancies via MinnesotaWorks.net, local education and training service providers, and labor market information.

### Measures

Reporting period is state fiscal year (SFY), July 1 – June 30

	SFY 2012	SFY 2013	SFY 2014	SFY 2015
Entered employment rate	79.3%	84.0%	86.3%	83.9%
Employment retention rate	84.3%	88.4%	88.3%	86.8%
Average two quarter earnings	\$12,780	\$12,912	\$13,550	\$13,144
Employment and credential rate	70.9%	75.4%	78.8%	76.9%

# **Funding Source and Allocation**

	SFY 2012	SFY 2013	SFY 2014	SFY 2015
Federal Funds	\$10.048M	\$9.135M	\$8.456M	\$8.124M

# **Statutory Authority**

-- The Workforce Innovation and Opportunity Act (Public Law 113-128); <u>U.S. Code, Title 29, Chapter</u> 32 (https://www.law.cornell.edu/uscode/text/29/3101)

## **Program Website**

There is no program website available. For more information, please contact the program manager listed below.

## **Program Performance Outcomes**

http://mn.gov/deed/about/what-we-do/program-results/

### **Contact Information**

Nola Speiser (nola.speiser@state.mn.us), Director, Adult Career Pathways

Phone: 651.259.7595; Fax: 651296.3488; TTY: 651.296.3900

# Workforce Innovation and Opportunity Act Youth Formula Grant Program

# Purpose

This program provides comprehensive employment and training services to opportunity youth, including work-based learning, an introduction to career pathways, attainment of recognized credentials and support services.

### **Customers and Services**

Participants are at-risk youth ages 16-24 who are not attending any school, and in-school youth ages 14-21 who are low-income and at-risk. Youth served include those who are basic skills deficient (70 percent of participants); those with a disability (39 percent); public assistance recipients (31 percent); system-involved youth – foster youth or juvenile offenders (14 percent); pregnant or parenting youth (10 percent); homeless or runaway youth (10 percent); recovering chemically dependent youth (4 percent) and youth of color (49 percent). Services are provided through local Workforce Development Boards and Youth Committees and include: tutoring, study skills training, and dropout recovery and prevention; alternative secondary school services; paid and unpaid work experiences; occupational skill training; education offered with workforce preparation activities and training; leadership development activities; supportive services; adult mentoring; follow-up services; comprehensive guidance and counseling; financial literacy education; entrepreneurial skills training; labor market and employment information about in-demand industry sectors/occupations; and activities helping youth prepare for and transition to post-secondary education and training.

### Measures

Reporting period is state fiscal year (SFY), July 1 - June 30

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	SFY	2012	SFY	2013	SFY	2014	SFY	2015
	Plan	Actual	Plan	Actual	Plan	Actual	Plan	Actual
Number served	4,5	593	3,8	342	3,5	583	3,6	501
Younger youth skill attainment	90%	94%	92%	93.7%	94%	95.4%	94%	97.3%
Younger youth diploma/equivalent attainment	75%	89%	85%	85.9%	88%	88.4%	88%	87.4%
Younger youth placement/retention	70%	80%	78%	84.0%	82%	91.7%	84%	81.7%
Older youth entered employment	75%	70%	71%	81.8%	75%	83.0%	78%	88.1%
Older youth employment retention	78%	87%	78%	92.1%	87%	91.2%	88%	89.9%
Older youth wage gain	\$3,800	\$4,424	\$3,800	\$6,560	\$4,800	\$5,786	\$5,500	\$5,310
Older youth credential (degree or certificate)	55%	54%	55%	60.2%	58%	58.3%	58%	68.5%

### **Funding Source and Allocation**

	SFY 2012	SFY 2013	SFY 2014	SFY 2015
Federal Funds	\$10.9M	\$9.8M	\$9.9M	\$9.1M

## **Statutory Authority**

-- The Workforce Innovation and Opportunity Act of 2014; P.L. 113-128 (https://www.gpo.gov/fdsys/pkg/PLAW-113publ128/html/PLAW-113publ128.htm)

## **Program Website**

http://www.mn.gov/deed/programs-services/office-youth-development/youth-programs/wioa-youth.jsp

### **Program Performance Outcomes**

http://www.mn.gov/deed/programs-services/office-youth-development/youth-programs/wioa-youth.jsp

### **Contact Information**

Kay Tracy (kay.tracy@state.mn.us), Director, Office of Youth Development

Phone: 651.259.7555; Fax: 651.215.3842; TTY: 651.296.3900

# Work Opportunities Tax Credit Program

# Purpose

This program provides a federal tax credit to private-sector employers and 501(c) nonprofit organizations, as an incentive for hiring members of targeted groups who traditionally have difficulty finding jobs.

### **Customers and Services**

Primary customers are Minnesota employers interested in hiring targeted job seekers, and the targeted job seekers themselves. Targeted groups include recipients of the Minnesota Family Investment Program; Supplemental Nutrition Assistance Program (SNAP) recipients between ages 18 and not-yet-40; veterans receiving SNAP; disabled veterans; unemployed veterans; ex-felons; people between ages 18 and not-yet-40 living in an Empowerment Zone or Rural Renewal County; 16-17 year-old youth living in an Empowerment Zone; Vocational Rehabilitation recipients; and Supplemental Security Income recipients.

DEED provides program information to job seekers, employers, and agencies that serve these targeted job seekers; and certifies employer applications.

### Measures

Reporting period is state fiscal year (SFY), July 1 - June 30

	SFY 2012	SFY 2013	SFY 2014	SFY 2015
Number of tax credit applications processed	48,125	49,360	56,411	50,656

# Funding Source and Allocation

	SFY 2012	SFY 2013	SFY 2014	SFY 2015
Federal Funds	\$248,770	\$236,332	\$254,184	\$247,272

### **Statutory Authority**

-- Small Business Job Protection Act of 1996, U.S. Code, <u>Title 26</u>, <u>Chap. 1A</u>, <u>Section 51</u>; Taxpayer Relief Act of 1997, <u>U.S. Code</u>, <u>Title 26</u>, <u>Chap. 1A</u>, <u>Section 51</u>; Ticket to Work and Work Incentives Improvement Act of 1999, <u>U.S. Code</u>, <u>Title 26</u>, <u>Chap. 1A</u>, <u>Section 51</u>; Job Creation and Worker Assistance Act of 2002, <u>U.S. Code</u>, <u>Title 26</u>, <u>Chap. 1A</u>, <u>Section 51</u>; Working Families Tax-Relief Act of 2004, <u>U.S. Code</u>, <u>Title 26</u>, <u>Chap. 1A</u>, <u>Section 51</u>; Tax Relief and Health Care Act of 2006, <u>U.S. Code</u>, <u>Title 26</u>, <u>Chap. 1A</u>, <u>Section 51</u>; Small Business and Work Opportunity Tax Act of 200, <u>U.S. Code</u>, <u>Title 26</u>, <u>Chap. 1A</u>, <u>Section 51</u>; American Recovery and Reinvestment Act of 2009, <u>U.S. Code</u>, <u>Title 26</u>, <u>Chap. 1A</u>, <u>Section 51</u>; Tax Relief, Unemployment Insurance Reauthorization and Job Creation Act of 2010, <u>U.S. Code</u>, <u>Title 26</u>, <u>Chap. 1A</u>, <u>Section 51</u>; Vow to Hire Heroes Act of 2011, <u>U.S. Code</u>, <u>Title 26</u>, <u>Chap. 1A</u>, <u>Section 51</u>; American Taxpayer Relief Act of 2012, <u>U.S. Code</u>, <u>Title 26</u>, <u>Chap. 1A</u>, <u>Section 51</u>; Tax Increase Prevention Act of 2014, <u>U.S. Code</u>, <u>Title 26</u>, <u>Chap. 1A</u>, <u>Section 51</u>

Program Website <a href="http://mn.gov/deed/wotc">http://mn.gov/deed/wotc</a>

## **Program Performance Outcomes**

There are no program performance outcomes available.

### **Contact Information**

Jacqueline Buck, Director, Employer Services

Phone: 651.259.7598; Fax: 651296.3488; TTY: 651.296.3900

# Youthbuild

## Purpose

This program offers a construction career pathway for at-risk youth and young adults who have dropped out of school or experienced repeated failure in school. It provides industry-recognized credentials and preapprenticeship training in residential housing construction; contextual basic skills and work readiness soft skills; career exploration and counseling; mentoring and leadership development; and support services. Communities benefit from highly visible renovation and construction projects that primarily expand affordable housing for low-income families.

### **Customers and Services**

Participants, ages 16 to 24, are high school dropouts or potential dropouts and are basic skills deficient, public-assistance recipients, involved in the juvenile or criminal justice system, teen parents, youth with disabilities, have limited English ability, and/or substance abuse issues, and are homeless and/or foster youth. In SFY 2015, approximately 65 percent of participants were from communities of color. Ten organizations provide services: City Academy and Guadalupe Alternative Programs (both in St. Paul); Tree Trust (Minneapolis); Arrowhead Economic Opportunity Agency, Inc. (Virginia); Bi-County Community Action Programs, Inc. (Bemidji); Southwest Metro Educational Cooperative (Chaska); Central Minnesota Jobs and Training Services (Willmar and Pine City); Rural Minnesota Concentrated Employment Program (Moorhead); Stearns-Benton Employment and Training Council (St. Cloud); and Southeast Workforce Development, Inc. (Wabasha).

### Measures

Reporting period is state fiscal year (SFY), July 1 - June 30

	SFY 2012	SFY 2013	SFY 2014	SFY 2015
Total served	403	409	472	412
Obtained high school diploma or GED	92%	93%	93%	94%
Entered employment, apprenticeship, post-secondary	90%	85%	95%	91%
Earned an industry-recognized credential	58%	93%	86%	85%
Earned academic or service-learning credit	92%	82%	86%	77%
Units constructed or renovated of affordable housing, garages, community gardens or structures benefitting low-income community	55	60	58	62

# **Funding Source and Allocation**

	SFY 2012	SFY 2013	SFY 2014	SFY 2015
Workforce Development Fund	\$1M	\$1M	\$1M	\$1M

### **Statutory Authority**

-- Minn. Stat., Chap. 116L.361 -.366 (https://www.revisor.mn.gov/statutes/?id=116l.361)

## **Program Website**

http://mn.gov/deed/job-seekers/find-a-job/targeted-services/youth-employment/youthbuild.jsp

# **Program Performance Outcomes**

http://mn.gov/deed/job-seekers/find-a-job/targeted-services/youth-employment/youthbuild.jsp

### **Contact Information**

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This information current as of January 2016.

# Youth at Work Competitive Grants

## Purpose

The program provides workforce development and training opportunities to economically disadvantaged or at-risk youth with special consideration to youth from communities of color and youth with disabilities.

### **Customers and Services**

Experiential learning opportunities for economically disadvantaged or at-risk youth, ages 14 through 24; promotes mastery of work readiness competencies and 21<sup>st</sup> Century skills; promotes skill acquisition (academic and work readiness) through project-based instruction; increases exposure to in-demand jobs important to regional economies; and provides high-quality worksites and overall participant and employer satisfaction. Over 75 percent of youth served are youth of color and 28 percent are youth with disabilities. Services include: youth applying and connecting classroom skills to work-based settings; exposing youth to work settings that offer direct employer or supervisor feedback; and youth engagement while exploring interests and abilities. The program's experiential learning is offered through internships, project-based learning, career planning, service learning, and work experience.

For State Fiscal Year 2015, a total of 10 organizations provided summer employment opportunities and another six provided services year-round. Eight of the 16 projects served youth in Greater Minnesota.

### Measures

Reporting period is state fiscal year (SFY), July 1 - June 30

	SFY 2013	SFY 2014	SFY 2015
Total youth served in experiential learning	9,435	4,089	4,535
Received individualized case-management services, work experience, experiential learning, career planning	4,414	1,925	2,353
Received group career planning, job search, college or post- secondary guidance on jobs important to regional economies	5,021	2,164	2,182
Youth who completed program objectives	85.5%	86.3%	90.0%
Customer satisfaction: youth rate experience as excellent or very good	82.0%	86.8%	90.2%

# **Funding Source and Allocation**

	SFY 2013	SFY 2014	SFY 2015
Workforce Development Fund	\$2.848M	\$2.848M	\$2.848M

### **Statutory Authority**

-- Laws of MN, 2011, <u>Chap. 4</u> (https://www.revisor.mn.gov/laws/?id=4&doctype=Chapter&year=2011&type=1), Art. 1, Sec. 3, Subd. 3(u); Laws of MN, 2013, <u>Chap. 85</u>

(https://www.revisor.mn.gov/laws/?year=2013&type=0&doctype=Chapter&id=85), Art. 1, Sec. 3, Subd. 3(u)

### **Program Website**

http://www.mn.gov/deed/programs-services/office-youth-development/index/grants/index.jsp

### **Program Performance Outcomes**

http://www.mn.gov/deed/programs-services/office-youth-development/index/grants/index.jsp

### **Contact Information**

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# PFA - Clean Water Revolving Fund

# Purpose

This program enables borrowers to finance wastewater and stormwater construction projects at affordable rates to meet effluent limits and other requirements under the U.S. Clean Water Act and state laws.

#### **Customers and Services**

Any city, county, township, sanitary district, or other governmental subdivision having primary responsibility for wastewater treatment is eligible. The Public Facilities Authority (PFA) provides low interest loans to borrowers to rehabilitate, upgrade, and expand wastewater and stormwater facilities.

Allowable costs include: site preparation, land acquisition, construction, engineering, equipment and machinery, and certain fees and contingency costs. Projects must be ranked on the Minnesota Pollution Control Agency's (MPCA) Project Priority List and the PFA's Intended Use Plan (IUP); and must be certified by MPCA before the PFA may approve a loan.

### Measures

Reporting period is state fiscal year (SFY), July 1 – June 30

	SFY 2012	SFY 2013	SFY 2014	SFY 2015
Number of projects	33	16	15	18
Dollars awarded	\$139.2M	\$80.6M	\$100.2M	\$94.3M

# **Funding Source and Allocation**

Project funding comes from Clean Water Revolving Fund assets, which include federal and state funds, PFA revenue bond proceeds, and loan repayments. In 2014, \$6.6 million was appropriated as state match to 2016-2017 federal funds.

### **Statutory Authority**

-- Minn. Stat., Chap. 446A.07 (https://www.revisor.mn.gov/statutes/?id=446A.07)

Program Website <a href="http://mn.gov/deed/pfa">http://mn.gov/deed/pfa</a>

### **Program Performance Outcomes**

http://mn.gov/deed/government/public-facilities/about/index.jsp

### **Contact Information**

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NOTE: The Public Facilities Authority (PFA) is an independent funding agency, with the commissioner of DEED serving as the chair of the PFA Board.

# PFA - Credit Enhancement Program

# Purpose

This program reduces city and county borrowing costs on general obligation bonds issued for certain purposes by providing a limited state guarantee of the bond payments, thereby allowing issuers to receive higher bond ratings and lower interest rates.

### **Customers and Services**

Eligible county debt obligations must be general obligation bonds issued for the construction of jails, correctional facilities, law enforcement facilities, social and human services facilities, or solid waste facilities. Eligible city debt obligations must be general obligation bonds issued for the construction, improvement, or rehabilitation of wastewater, drinking water, or stormwater facilities.

A city or county must apply to the Public Facilities Authority (PFA) for a specific bond issue and enter into an agreement to comply with the requirements of Minn. Stat. 446A.086. If a city or county is unable to make a payment on bonds participating in the program, the state will make the payment in its place, provided that funds are available in the state general fund. If the state does pay part or all of a bond payment, the city's or county's full faith and credit pledge on the bonds automatically becomes a full faith and credit pledge to repay the state, with interest.

#### Measures

Reporting period is state fiscal year (SFY), July 1 – June 30

	SFY 2012	SFY 2013	SFY 2014	SFY 2015
Number of bond issues covered	25	18	22	24
Original par amount*	\$36.8M	\$54.6M	\$54.3M	\$21.8M

<sup>\*</sup>The dollar amount of bonds issued each year that are covered under the program.

### **Funding Source and Allocation**

The Credit Enhancement Program does not provide direct project financing. Administrative funding is from an application fee of \$500 paid by a governmental unit for each bond issue submitted. A total of \$12,000 was received from FY 2015 applicants.

# **Statutory Authority**

-- Minn. Stat., Chap. 446A.086 (https://www.revisor.mn.gov/statutes/?id=446A.086)

Program Website <a href="http://mn.gov/deed/pfa">http://mn.gov/deed/pfa</a>

## **Program Performance Outcomes**

http://mn.gov/deed/government/public-facilities/about/index.jsp

#### Contact Information

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NOTE: The Public Facilities Authority (PFA) is an independent funding agency, with the commissioner of DEED serving as the chair of the PFA Board.

# PFA - Drinking Water Revolving Fund

# Purpose

This program enables borrowers to finance construction projects at below-market interest rates to maintain and improve public drinking water systems to meet U.S. Safe Drinking Water Act standards and state laws.

#### **Customers and Services**

Any county, city, township, regional entity, other governmental entity, or other entities having primary responsibility for providing public drinking water are eligible. The Public Facilities Authority (PFA) provides low interest loans to rehabilitate and upgrade public drinking water systems.

Allowable costs include site preparation, land acquisition, construction, engineering, equipment and machinery, and certain fees and contingency costs. Projects that are primarily to serve growth are not eligible. Projects must be ranked on the Minnesota Department of Health's (MDH) Project Priority List and on the PFA's Intended Use Plan (IUP), and projects must be certified by MDH before the PFA may approve a loan.

### Measures

Reporting period is state fiscal year (SFY), July 1 – June 30

	SFY 2012	SFY 2013	SFY 2014	SFY 2015
Number of projects	21	12	20	19
Dollars awarded	\$51.8M	\$9.2M	\$31.1M	\$67.5M

# Funding Source and Allocation

Project funding comes from the Drinking Water Revolving Fund assets, which include federal and state funds, PFA revenue bond proceeds, and loan repayments. In 2014, \$5.4 million was appropriated as state match to 2016-2017 federal funds.

# **Statutory Authority**

-- Minn. Stat., Chap. 446A.081 (https://www.revisor.mn.gov/statutes/?id=446A.081)

Program Website http://mn.gov/deed/pfa

### **Program Performance Outcomes**

http://mn.gov/deed/government/public-facilities/about/index.jsp

# **Contact Information**

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NOTE: The Public Facilities Authority (PFA) is an independent funding agency, with the commissioner of DEED serving as the chair of the PFA Board.

# PFA – Point Source Implementation Grant Program

## Purpose

This program provides grants to help municipalities implement wastewater treatment and stormwater projects to comply with Total Maximum Daily Load (TMDL) wasteload requirements, phosphorous reduction requirements, water quality based effluent limits, or nitrogen limits for soil-based wastewater treatment systems.

### **Customers and Services**

Any municipality required to construct a wastewater treatment or stormwater project to comply with more stringent effluent limits and other permit requirements under the program criteria is eligible. Projects must be ranked on the Minnesota Pollution Control Agency's (MPCA) Project Priority List. The MPCA calculates the essential project component percentage to determine the eligible project cost, and certifies to the Public Facilities Authority (PFA) the eligible as-bid cost for the project. The PFA awards grants for up to 50 percent of the eligible project costs, to a maximum of \$3M.

### Measures

Reporting period is state fiscal year (SFY), July 1 – June 30

	SFY 2012	SFY 2013	SFY 2014	SFY 2015
Number of projects	9	4	10	12
Dollars awarded	\$7.8M	\$4.9M	\$7.8M	\$8.1M

# **Funding Source and Allocation**

Project funding is from the constitutionally dedicated Clean Water Legacy Fund. A total of \$18 million was appropriated in 2013 and is available until June 30, 2018.

# **Statutory Authority**

-- Minn. Stat., Chap. 446A.073 (https://www.revisor.mn.gov/statutes/?id=446A.073)

Program Website <a href="http://mn.gov/deed/pfa">http://mn.gov/deed/pfa</a>

# **Program Performance Outcomes**

http://mn.gov/deed/government/public-facilities/about/index.jsp

### **Contact Information**

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NOTE: The Public Facilities Authority (PFA) is an independent funding agency, with the commissioner of DEED serving as the chair of the PFA Board.

# PFA – Small Community Wastewater Treatment Program

# Purpose

This program provides loans and grants to help small communities replace non-complying septic systems with community Subsurface Sewage Treatment Systems (SSTS).

### **Customers and Services**

Any governmental unit--including cities, counties, and townships--with a project to address non-complying septic systems is eligible. Projects must be ranked on the Minnesota Pollution Control Agency's Project Priority List. Technical assistance grants are available to contract with consultants and licensed SSTS professionals for feasibility studies and technical assistance. Construction financing is available through one percent loans and grants based on affordability criteria.

### Measures

Reporting period is state fiscal year (SFY), July 1 – June 30

	SFY 2012	SFY 2013	SFY 2014	SFY 2015
Number of technical assistance grants	3	2	2	2
Technical assistance grant dollars awarded	\$81,000	\$50,500	\$53,070	\$76,300
Number of construction grants/loans	0	1	1	2
Construction grant/loan dollars awarded	\$0	\$411,630	\$310,608	\$2.1M

## Funding Source and Allocation

Project funding is from the constitutionally dedicated Clean Water Legacy Fund. A total of \$4 million was appropriated in 2013 and is available until June 30, 2018.

### **Statutory Authority**

-- Minn. Stat., Chap. 446A.075 (https://www.revisor.mn.gov/statutes/?id=446A.075)

Program Website <a href="http://mn.gov/deed/pfa">http://mn.gov/deed/pfa</a>

### **Program Performance Outcomes**

http://mn.gov/deed/government/public-facilities/about/index.jsp

#### **Contact Information**

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NOTE: The Public Facilities Authority (PFA) is an independent funding agency, with the commissioner of DEED serving as the chair of the PFA Board.

# PFA - Transportation Revolving Loan Fund

# Purpose

This program attracts new funding into transportation, encourages innovative approaches to financing transportation projects, and helps build needed transportation infrastructure by providing low-cost financing to eligible borrowers for transportation projects.

### **Customers and Services**

The state, counties, cities, townships, and other governmental entities are eligible. The Public Facilities Authority (PFA) provides below-market rate loans to borrowers for transportation projects approved by the Minnesota Department of Transportation. When loans are repaid, the funds are returned to the Transportation Revolving Loan Fund, recycled, and used to finance additional projects.

Eligible projects include, but are not limited to, pre-design studies; acquisition of right-of-way; road and bridge maintenance, repair, improvement, or construction; enhancement items; rail and air safety projects; and transit capital projects.

### Measures

Reporting period is state fiscal year (SFY), July 1 – June 30

	SFY 2012	SFY 2013	SFY 2014	SFY 2015
Number of projects	3	0	1	1
Dollars awarded	\$7.2M	\$0	\$1.2M	\$18M

# Funding Source and Allocation

Project funding comes from existing Transportation Revolving Loan Fund assets which include federal and state funds, PFA revenue bond proceeds, and loan repayments.

# Statutory Authority

-- Minn. Stat., Chap. 446A.085 (https://www.revisor.mn.gov/statutes/?id=446A.085)

Program Website http://mn.gov/deed/pfa

### **Program Performance Outcomes**

http://mn.gov/deed/government/public-facilities/about/index.jsp

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NOTE: The Public Facilities Authority (PFA) is an independent funding agency, with the commissioner of DEED serving as the chair of the PFA Board.

# PFA - Wastewater Infrastructure Fund

# Purpose

This program provides supplemental grants to assist municipalities with high-cost, high-priority wastewater needs to build cost-effective projects that address existing environmental and public health problems.

#### **Customers and Services**

Any city, county, township, sanitary district, or other governmental subdivision whose project costs exceed established affordability criteria is eligible. Eligible project costs are those necessary to meet a municipality's existing wastewater treatment needs. Costs related to future growth are not eligible.

Municipalities that receive wastewater financing from the U.S. Department of Agriculture's (USDA) Rural Development program may receive a Wastewater Infrastructure Fund (WIF) matching grant for up to 65 percent of the total eligible grant need determined by Rural Development. Municipalities that do not receive financing from USDA Rural Development may receive a WIF grant to supplement a PFA loan from the Clean Water Revolving Fund if the average system cost per household exceeds 1.4 percent of median household income.

### Measures

Reporting period is state fiscal year (SFY), July 1 – June 30

	SFY 2012	SFY 2013	SFY 2014	SFY 2015
Number of projects	16	4	7	8
Dollars awarded	\$33.4M	\$3.9M	\$7.3M	\$13.9M

# Funding Source and Allocation

Project funding is from state general obligation bond proceeds. A total of \$28.3 million was appropriated in the 2014 and 2015 bonding bills.

# Statutory Authority

-- Minn. Stat., Chap. 446A.072 (https://www.revisor.mn.gov/statutes/?id=446A.072)

Program Website http://mn.gov/deed/pfa

## **Program Performance Outcomes**

http://mn.gov/deed/government/public-facilities/about/index.jsp

### **Contact Information**

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