STATE OF MINNESOTA Office of the State Auditor



Rebecca Otto State Auditor

Analysis of Municipal Liquor Store Operations

For the Year Ended December 31, 2014

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The mission of the Office of the State Auditor is to oversee local government finances for Minnesota taxpayers by helping to ensure financial integrity and accountability in local governmental financial activities.

Through financial, compliance, and special audits, the State Auditor oversees and ensures that local government funds are used for the purposes intended by law and that local governments hold themselves to the highest standards of financial accountability.

The State Auditor performs approximately 150 financial and compliance audits per year and has oversight responsibilities for over 3,300 local units of government throughout the state. The office currently maintains five divisions:

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Analysis of Municipal Liquor Store Operations

For the Year Ended December 31, 2014



October 21, 2015

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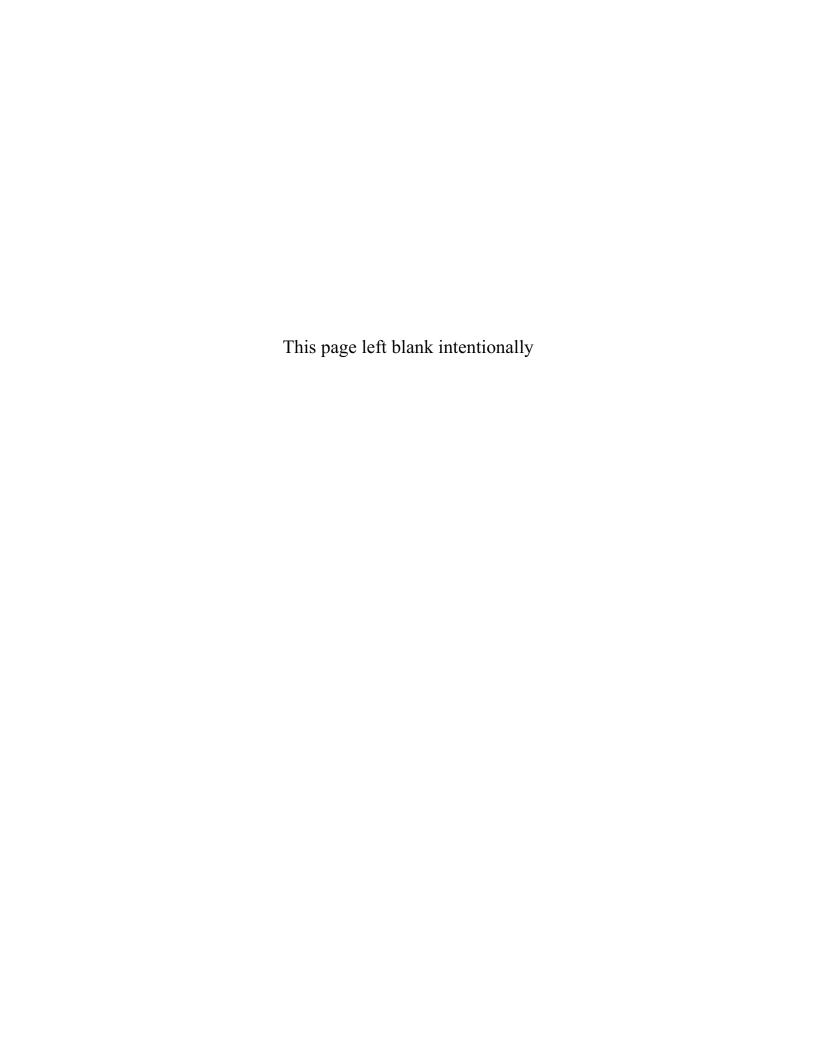


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Background and Purpose

This report provides comparative data on municipal liquor operations owned and operated by Minnesota cities. In 2014, 200 Minnesota cities operated 233 municipal liquor stores, with 105 cities operating both on-sale and off-sale liquor establishments and 95 cities restricting their municipally-owned establishments to off-sale liquor stores. While the majority of municipally-owned liquor stores are located in Greater Minnesota, 19 cities within the Seven-County Metro Area (Metro Area) own and operate liquor establishments (see maps on pages 5 and 6 for locations of establishments).

Minnesota municipalities were originally authorized to own and operate liquor establishments as a means of controlling the sale of alcohol. For many communities in Greater Minnesota, municipal liquor operations provide access and convenience in areas that might be unable to attract a privately-run establishment. In addition to these functions, profitable municipal liquor operations have provided another source of revenue to supplement traditional tax and fee revenues.

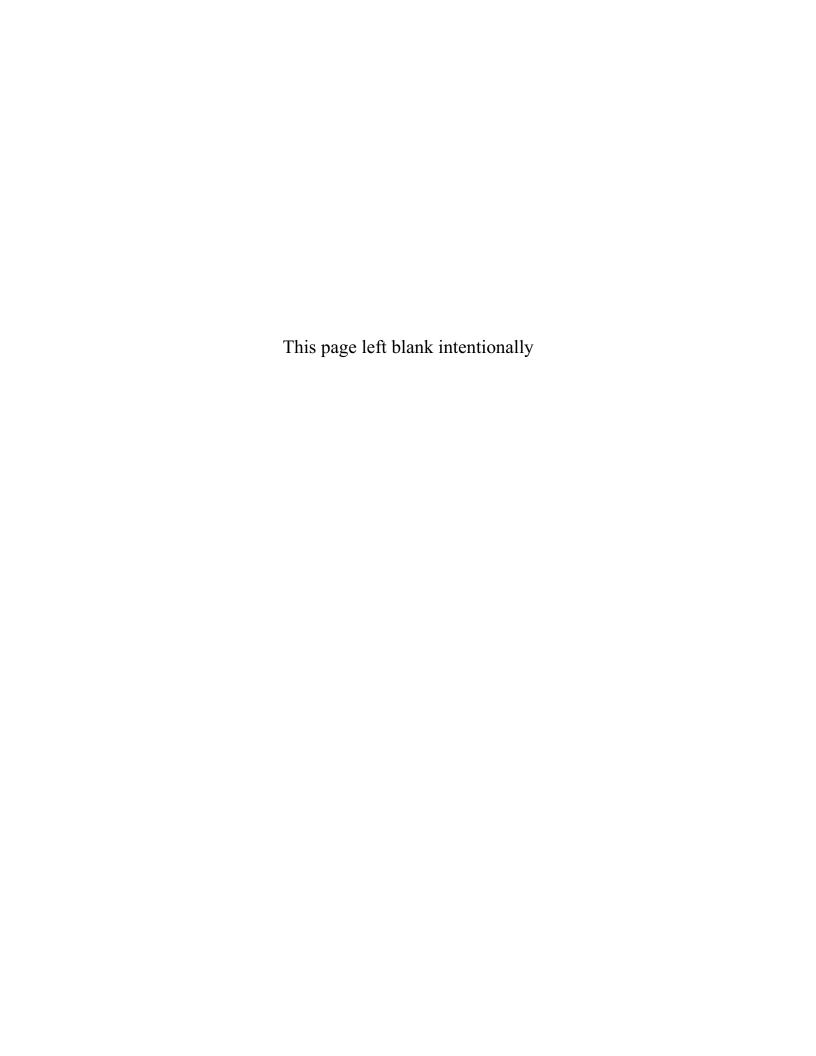
The underlying financial data provided in this report is compiled from audited and unaudited financial statements that are required to be filed annually with the Office of the State Auditor. The tables and analysis derived from this data provide a basis of comparison for municipal liquor operations to highlight the current trends and financial condition of these operations. This report provides comparative data to city officials to assist them in the management of their municipal liquor store operations. In addition, it provides information to the public and policymakers, enabling them to evaluate the financial condition of these operations.

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¹Minn. Stat. § 340A.601 authorizes cities with not more than 10,000 people to own and operate on-sale and off-sale liquor establishments. Once a city has established a municipal liquor store, it may continue to operate the store regardless of a subsequent change in population.

²"On- and off-sale" operations are referred to as "on-sale" operations in this report.

³Two cities, Browerville and Ellendale, did not file timely financial information with the Office of the State Auditor and are not included in the analysis. The Cities of Biscay, Canton, and Rushford closed and liquidated the assets of their liquor operations in 2013. Six cities discontinued liquor operations in 2012, 2013, and 2014, but are included in this report because there was still financial activity reported in 2014. The Cities of Lake Benton, Kellogg, Wilmont, and Winton ceased liquor operations in 2012 and 2013. The Cities of Browns Valley and Waldorf ceased liquor operations in 2014.



Executive Summary

- The combined net profit of all municipal liquor operations totaled \$27.3 million in 2014. This represents an increase of \$476,728, or 1.8 percent, from the amount generated in 2013. Among on-sale operations, net profits totaled \$3.4 million in 2014, which was a decrease of \$160,071, or 4.6 percent, from 2013. Total net profits for off-sale operations totaled \$23.9 million in 2014, which was an increase of \$636,799, or 2.7 percent, from 2013 (pg. 7).
- Over the past five years, net profits have increased 25.9 percent. Among off-sale stores, there was a 21.5 percent increase in net profits, while on-sale stores showed an increase of 69.6 percent (pg. 7).
- In addition to municipal liquor operations that posted declining net profits between 2013 and 2014, 34 Minnesota cities reported net losses for 2014, compared to 33 cities in 2013. All 34 cities with losses are located in Greater Minnesota (pg. 8).
- During 2014, Minnesota's municipal liquor operations reported a 19th consecutive year of record sales, totaling \$335.6 million. Total sales generated in 2014 increased by \$2.8 million, or 0.8 percent, over 2013. Among individual liquor operations that were in business for all of 2014, total sales ranged from \$121,410 in Round Lake to \$14.9 million in Lakeville⁴ (pg. 8).
- Municipal liquor operations located within the Metro Area are considerably larger and more profitable than their Greater Minnesota counterparts. Although only 19 of the 200 Minnesota cities (9.5 percent) that own and operate municipal liquor stores are located in the Metro Area, they represent 36.3 percent of the total sales and 32.6 percent of the net profits of municipal liquor operations. Sales by all Metro Area operations averaged \$3.1 million in 2014, compared to average sales of \$1.1 million for all Greater Minnesota municipal liquor operations⁵ (pg. 10).
- During 2014, Minnesota's municipal liquor stores had net transfers (transfers out minus transfers in) of \$19.1 million. This represents an increase of 2.8 percent from the total net transfers made in 2013. Net transfers totaled \$7.1 million among Metro Area establishments, compared to \$12.0 million for Greater Minnesota establishments (pg. 13).

⁴The Cities of Browns Valley, Kellogg, Lake Benton, Wilmont, and Winton had lower sales than Round Lake but were excluded from this analysis because they closed their liquor stores in 2012, 2013, or 2014, and either had zero sales or sales were very limited in 2014.

⁵The average was calculated by dividing the total sales for each area by the number of liquor stores in each area.

Recommendations

One purpose of this report is to provide data to city officials that will enable them to evaluate the efficiency of their liquor operations through comparisons to similarly-situated liquor operations. The tables included in this report may be downloaded as a spreadsheet so those who manage municipal liquor operations can compare their operation to similar operations. Municipal officials can compare location, population, and financial indicators, such as total sales, to make a review of operations more meaningful.

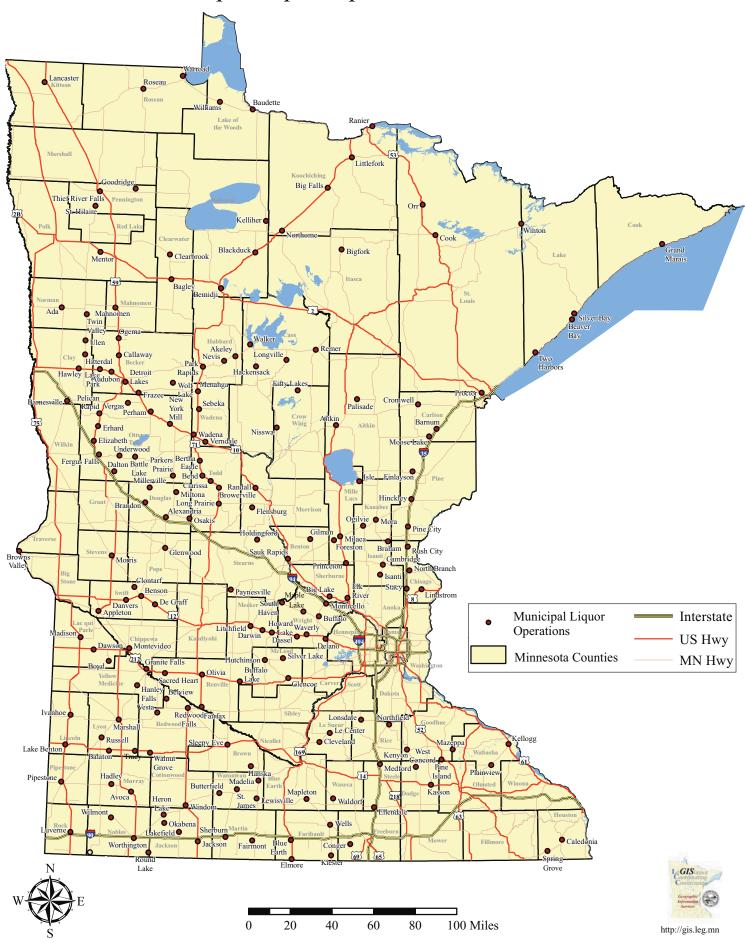
City officials should compare their operations to cities with the same type of operations. Off-sale operations should not be compared to on-sale operations because operating expenses are generally much higher for on-sale operations, due to factors such as the added costs of bartenders, wait staff, and entertainment. Useful comparisons include:

- **Gross Profits.** Cities with relatively low gross profits (total sales minus cost of sales) should consider whether the gross profits reflect their intended markup policies. If gross profits are well below the intended markup of inventory, a number of factors could exist such as lack of compliance with markup policies, pricing discounts such as special reduced pricing, theft, poor inventory control, or damage of inventory.⁶
- Gross Profits as a Percent of Total Sales. This measure may help a city determine if its intended markup is below other nearby municipal liquor stores, therefore resulting in a lower gross profit. Conversely, if the markup is higher than nearby cities, it may hurt sales. It is important to use the proper comparison. Gross profits as a percent of total sales are higher for on-sale operations than off-sale operations. On-sale operations require a greater gross profit margin to cover the higher operating costs associated with these types of operations.
- Operating Expenses. If operating expenses are relatively high compared to similarly-sized stores, city officials should look at stores with low operating expenses for ideas on how they might operate more efficiently.
- Operating Expenses as a Percent of Sales. A comparison of operating expenses as a percent of sales can help determine the efficiency of the operation. In operations with similar levels of sales, this percentage should be comparable. If the percentage is much higher, city officials should examine why their costs are higher.

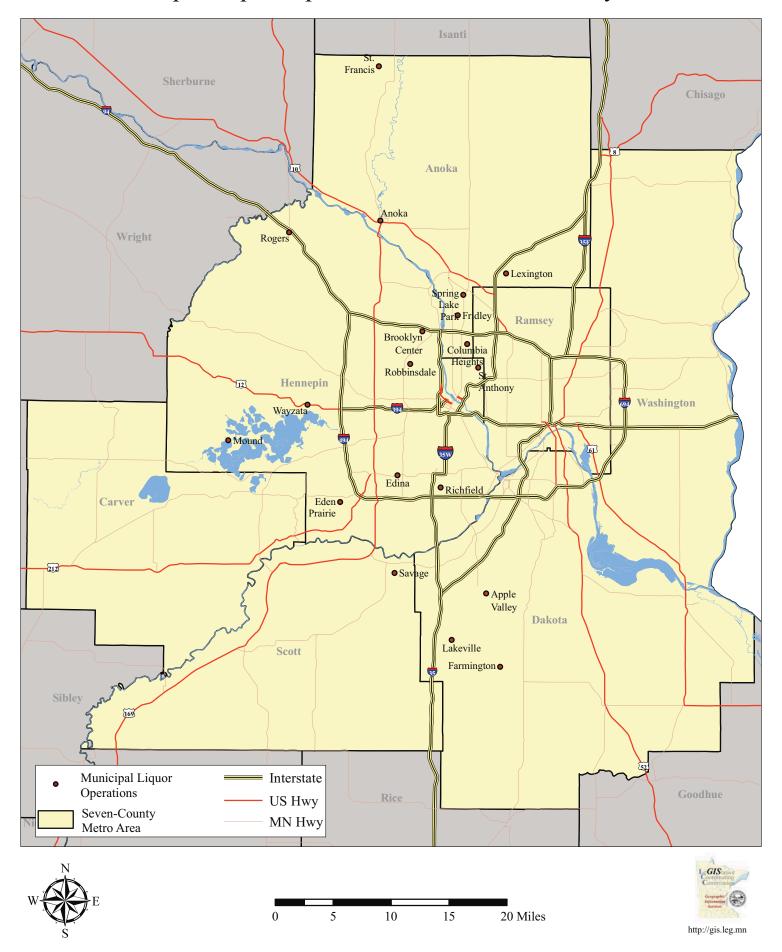
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⁶It is important to conduct a physical inventory on a regular basis and compare it to perpetual inventory amounts and investigate discrepancies. For additional information on detecting and preventing fraud, see the Office of the State Auditor's Statement of Position, "Internal Controls for Municipal Liquor Stores."

2014 Municipal Liquor Operations in Greater Minnesota



2014 Municipal Liquor Operations in the Seven-County Metro Area



Analysis of Minnesota Municipal Liquor Store Operations

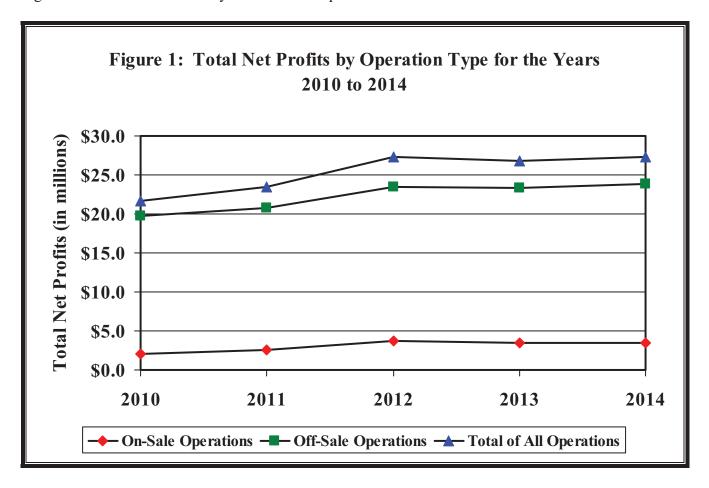
Net Profits of Municipal Liquor Store Operations

Overall

The combined net profit of all municipal liquor operations totaled \$27.3 million in 2014. This represents an increase of \$476,728, or 1.8 percent, from the amount generated in 2013. Among on-sale operations, net profits totaled \$3.4 million in 2014, which was a decrease of \$160,071, or 4.6 percent, from 2013. Total net profits for off-sale operations totaled \$23.9 million in 2014, which was an increase of \$636,799, or 2.7 percent, from 2013.

Over the past five years, net profits have increased 25.9 percent. Among off-sale stores, there was a 21.5 percent increase in net profits, while on-sale stores showed an increase of 69.6 percent.

Figure 1 below shows the five-year trend of net profits.



Variances Among Individual Operations

Net profits and losses for municipal liquor stores operating as of December 31, 2014, ranged from a loss of \$56,362 in Winton to a profit of \$1.4 million in Lakeville. Overall, of the municipal liquor operations that reported in both 2013 and 2014, 106 cities showed year-to-year increases in their net profits, while 94 showed decreases. Of the 94 cities with declines in net profits between 2013 and 2014, 83 were in Greater Minnesota, and 11 were in the Metro Area.

Operations Losing Money

In addition to municipal liquor operations that posted declining net profits between 2013 and 2014, 34 Minnesota cities reported net losses for 2014, compared to 33 cities in 2013. All 34 cities with losses are located in Greater Minnesota. Table 1 below lists the cities whose liquor operations posted net losses in 2014.

Table 1 Municipal Liquor Store Operations with Net Losses in 2014											
Name of City	Net Loss	Name of City	Net Loss								
Winton*	(\$56,362)	Clarissa	(10,098)								
Wells	(52,562)	Parkers Prairie	(9,889)								
Howard Lake	(30,514)	Cromwell	(9,841)								
Okabena	(30,128)	Spring Grove	(9,638)								
Flensburg	(25,981)	West Concord	(8,113)								
Vergas	(25,062)	Mazeppa	(7,973)								
Frazee	(24,877)	Buffalo Lake	(6,534)								
Littlefork	(18,410)	Dalton	(4,697)								
Beaver Bay	(17,192)	Randall	(4,476)								
Holdingford	(17,078)	Barnesville	(3,884)								
Conger	(15,610)	Saint Hilaire	(3,842)								
Hadley	(14,585)	Elmore	(2,683)								
Audubon	(14,300)	Sherburn	(2,532)								
Williams	(13,295)	Balaton	(2,281)								
Hanley Falls	(11,854)	Round Lake	(1,877)								
Remer	(10,624)	Dawson	(1,803)								
Ivanhoe	(10,186)	Wilmont*	(1,139)								

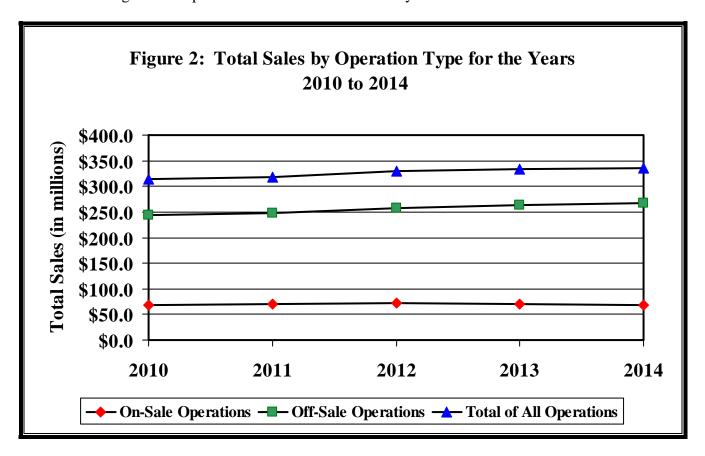
^{*}The Cities of Winton and Wilmont discontinued operations in 2013 but reported activities in 2014 showing a net loss.

Total Sales at Municipal Liquor Operations

During 2014, Minnesota's municipal liquor operations reported a 19th consecutive year of record sales, totaling \$335.6 million. Total sales generated in 2014 increased by \$2.8 million, or 0.8 percent, over 2013. Among individual liquor operations that were in business for all of 2014, total sales ranged from \$121,410 in Round Lake to \$14.9 million in Lakeville.⁷

⁷The Cities of Browns Valley, Kellogg, Lake Benton, Wilmont, and Winton had lower sales than Round Lake but were excluded from this analysis because they closed their liquor stores in 2012, 2013, or 2014, and either had zero sales or very limited sales in 2014.

Figure 2 below shows that, while off-sale operations total sales have had a slight increase every year, total sales among on-sale operations have remained relatively flat.



Operating Expenses of Municipal Liquor Operations

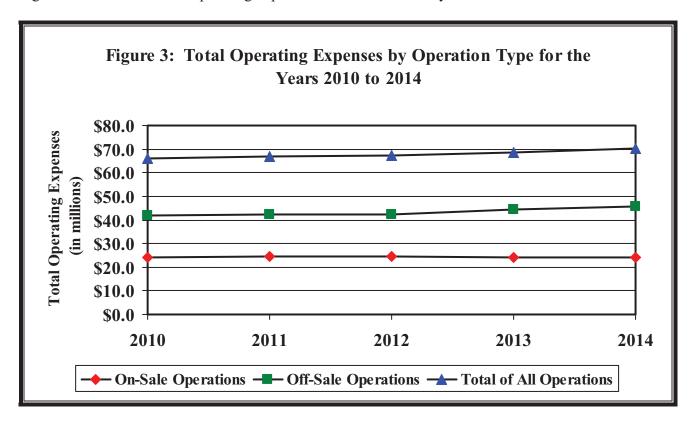
During 2014, Minnesota's municipal liquor operations reported operating expenses totaling \$70.2 million. This represents an increase of \$1.6 million, or 2.4 percent, over the amount reported in 2013. Off-sale liquor operations had operating expenses totaling \$45.9 million in 2014. This represents an increase of \$1.6 million, or 3.5 percent, over 2013. Operating expenses for on-sale liquor operations totaled \$24.3 million in 2014. This represents an increase of \$58,744, or 0.2 percent, over 2013.

Among individual liquor operations that were in business for all of 2014, expenses ranged from a high of \$2.5 million in Edina to a low of \$32,270 in Elmore.⁸ In general, the level of sales has an effect on the level of expenses. However, even among operations of similar size, there is a wide range of operating expenses.

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⁸The Cities of Kellogg, Lake Benton, and Wilmont had lower operating expenses than Elmore but were excluded from this analysis because they closed their liquor stores in 2012 or 2013, and either had zero operating expenses or very limited operating expenses in 2014.

Figure 3 below shows that operating expenses have been relatively stable between 2010 and 2014.



Comparison Between Municipal Liquor Operations in Greater Minnesota and the Metro Area

Sales

Municipal liquor operations located within the Metro Area are considerably larger and more profitable than their Greater Minnesota counterparts. Although only 19 of the 200 Minnesota cities (9.5 percent) that own and operate municipal liquor stores are located in the Metro Area, they represent 36.3 percent of the total sales and 32.6 percent of the net profits of municipal liquor operations. Sales by all Metro Area operations averaged \$3.1 million in 2014, compared to average sales of \$1.1 million for all Greater Minnesota municipal liquor operations.⁹

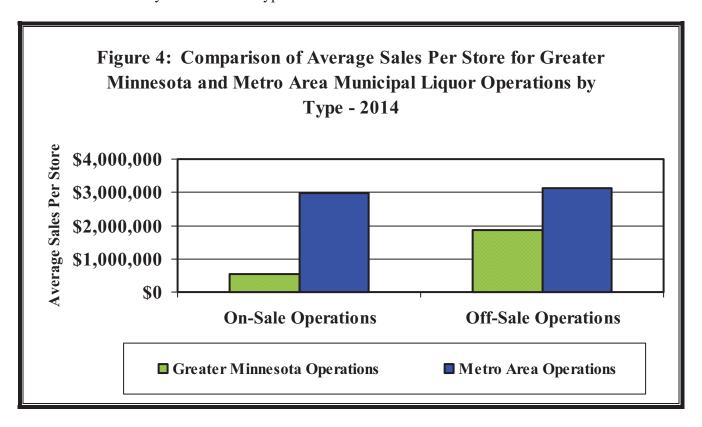
On-Sale and Off-Sale Sales Comparison

When broken down by type of operation, the contrasts between Greater Minnesota and Metro Area operations remain clear. Off-sale operations in the Metro Area average sales of \$3.1 million, compared to \$1.9 million in Greater Minnesota. Metro Area operations are almost exclusively off-sale operations. Among Metro Area municipal liquor operations, off-sale operations outnumbered on-sale operations 36 to 3. Conversely, among Greater Minnesota cities with municipal liquor operations, on-sale operations outnumbered off-sale operations 111 to 83. As with the off-sale operations, on-sale operations are much larger in the Metro Area than in Greater Minnesota. Sales per on-sale establishment were more than five times greater in the Metro Area than in Greater Minnesota, \$3.0 million to \$538,123, respectively.

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⁹The average was calculated by dividing the total sales for each area by the number of liquor stores in each area.

Figure 4 below shows the contrast in the level of sales between liquor operations in Greater Minnesota and the Metro Area by establishment type.



Net Profit

In 2014, the average net profit of Metro Area municipal liquor operations was \$228,115, compared to \$94,678 for municipal liquor operations in Greater Minnesota. All Metro Area liquor operations reported a net profit in 2014, ranging from \$80,350 in Lexington to \$1.4 million in Lakeville. Net profit and losses among Greater Minnesota municipal liquor operations ranged from a loss of \$52,562 in Wells¹⁰ to a profit of \$1.2 million in Elk River.

On-Sale and Off-Sale Net Profit Comparison

The average net profit of off-sale operations in the Metro Area was \$225,557, compared to \$190,231 for those in Greater Minnesota.¹¹ The large difference in net profit appears to primarily be the result of the higher sales volume at Metro Area stores compared to those in Greater Minnesota because operating expenses as a percent of sales is actually higher among Metro Area stores (18.6 percent) than Greater Minnesota (16.2 percent).

Among on-sale operations, there was a stark contrast between the Metro Area operations and those in Greater Minnesota. The average net profit per store in the Metro Area was \$258,806, compared to \$23,229 in Greater Minnesota. The wide variance in net profit was primarily the result of two factors: higher sales volume at Metro Area operations and the accompanying efficiencies in regards to purchasing power, staffing, and fixed asset costs in larger operations.

¹⁰ The City of Winton was excluded from this analysis because it ceased its liquor operations in 2013 but reported activities in 2014 showing a net loss of \$56,362.

¹¹The average was calculated by dividing the total net profit for each area by the number of liquor stores in each area.

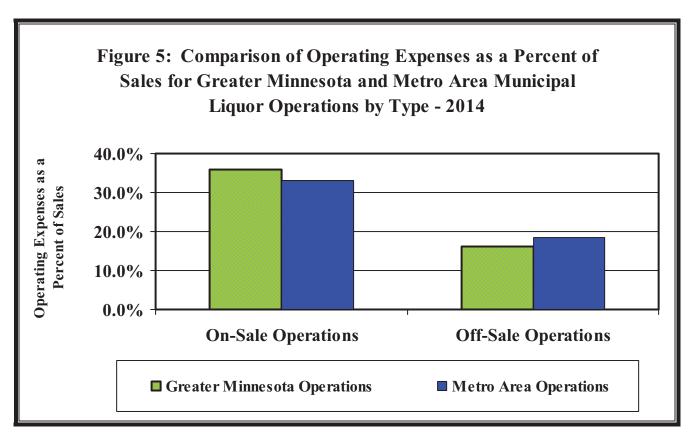
¹²The Metro Area on-sale average is based on only 3 stores compared to 111 stores in Greater Minnesota.

Operating Expenses as a Percent of Sales

An examination of sales and operating expenses of off-sale and on-sale operations shows a wide variation in operating expenses as a percent of sales. Among off-sale operations, operating expenses as a percent of sales ranged from a high of 31.9 percent in Round Lake to a low of 11.3 percent in Detroit Lakes. The average operating expenses as a percent of sales for off-sale operations in 2014 was 17.2 percent, compared to 16.8 percent in 2013.¹³

Among on-sale operations that were in business for all of 2014, operating expenses as a percent of sales ranged from a high of 63.6 percent in Hadley to a low of 21.6 percent in Rogers.¹⁴ The average among on-sale operations was 35.5 percent. Off-sale operations should not be compared to on-sale operations because operating expenses are generally much higher for on-sale operations due to factors such as the added costs of bartenders, wait staff, and entertainment.

Figure 5 below compares operating expenses as a percent of sales for the Metro Area and Greater Minnesota by type of municipal liquor operation.



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¹³The average operating expenses as a percent of sales was calculated by dividing the sum of operating expenses by the sum of sales.

¹⁴The Cities of Kellogg, Lake Benton, Wilmont, and Winton were excluded from this analysis because they closed their liquor stores in 2012 or 2013, and either had zero operating revenues/sales or very limited operating expenses/sales in 2014.

Table 2 below shows the range of operating expenses for stores with similar levels of total sales. 15

Table 2 Off-Sale Liquor Store Total Sales and Total Operating Expenses - 2014													
Off-Sale Municipal Liquor Stores with Total Sales Between	Number of Cities	Range in Total Operating Expenses											
\$1 to \$300,000	5	\$32,270 to \$69,511											
\$300,001 to \$500,000	11	\$55,110 to \$136,409											
\$500,001 to \$1,000,000	5	\$126,200 to \$200,196											
\$1,000,001 to \$2,000,000	29	\$172,096 to \$325,037											
\$2,000,001 to \$3,000,000	14	\$335,672 to \$540,991											
\$3,000,001 to \$5,000,000	17	\$376,024 to \$1,070,644											
Greater than \$5,000,000	14	\$657,966 to \$2,450,384											

Net Transfers of Municipal Liquor Store Operations

Transfers

Profits generated by municipal liquor operations generally serve two purposes. First, municipal liquor operations use profits to ensure that they have an adequate level of reserves to purchase inventory and maintain their facilities. Second, profits in excess of what is needed to fulfill the first purpose may be transferred to other city funds to supplement existing revenue sources. During 2014, Minnesota's municipal liquor stores had net transfers (transfers out minus transfers in) of \$19.1 million. This represents an increase of 2.8 percent from the total net transfers made in 2013. Net transfers totaled \$7.1 million among Metro Area establishments, compared to \$12.0 million for Greater Minnesota establishments. The difference in the overall dollar value of net transfers is a result of there being more municipal liquor operations in Greater Minnesota than in the Metro Area.

On-Sale and Off-Sale Transfers Comparison

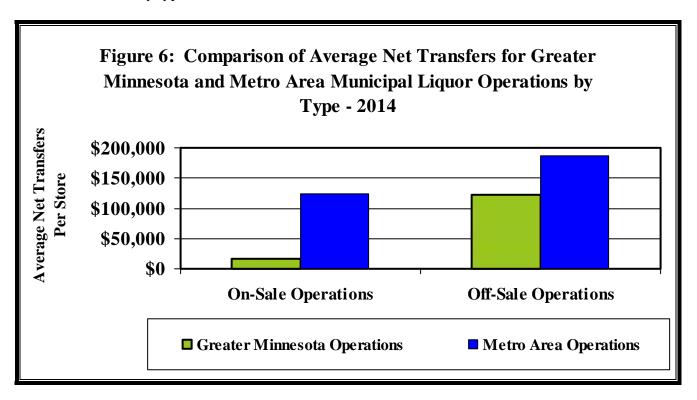
The overall level of net transfers was larger in Greater Minnesota than the Metro Area. When transfers are examined on a per-establishment basis, however, the average net transfer for off-sale stores in the Metro Area was more than in Greater Minnesota (\$186,827 to \$121,870, respectively). The average net transfer per on-sale establishment was over seven times greater among operations in the Metro Area than in Greater Minnesota (\$123,996 to \$17,009, respectively). ¹⁶

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¹⁵A similar analysis for cities that operate both on-sale and off-sale liquor establishments is not as useful because of the differences among these operations. The operating expenses of on-sale establishments are generally considerably higher than the operating expenses of off-sale establishments. It would be inappropriate to draw comparisons between the total operating expenses of on-sale and off-sale establishments in different cities. Such comparisons could be flawed due to the potential for contrasting the operating expenses of a city with a small on-sale operation and a large off-sale operation with the operating expenses of a city with a large on-sale operation and a small off-sale operation.

¹⁶The Metro Area on-sale average is based on only 3 stores compared to 111 stores in Greater Minnesota.

Figure 6 below shows the difference in average net transfers between operations in the Metro Area and Greater Minnesota by type of store.



Oversight Responsibilities

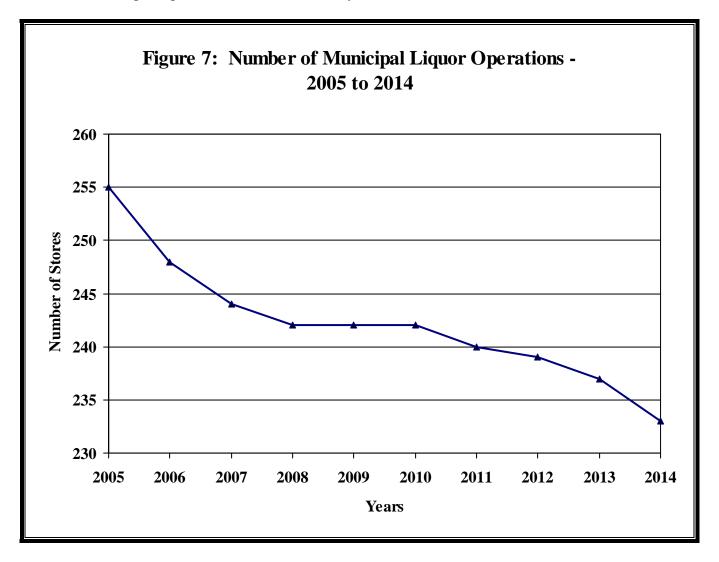
City officials who are responsible for the operation of municipal liquor establishments should make certain that the operations are managed appropriately and do not have a negative financial impact on the city. Minnesota law requires cities to hold a public hearing on the future of their liquor store(s) if the liquor operation shows a net loss in at least two of the past three years. While this report is based on 2014 data, an examination of losses for the years 2012, 2013, and 2014 shows that the 17 cities in Table 3 below should hold public hearings on or before November 17, 2015. To f the 17 cities required to hold a hearing in 2015, 13 were on the previous year's list. The cities of Kellogg, Lake Benton, Waldorf, Wilmont, and Winton would have been required to hold a hearing, but discontinued operations prior to the required hearing date.

Table 3													
Cities Required to Hold Hearings in 2015													
Audubon	Beaver Bay	Clarissa	Clontarf	Elmore	Hadley								
Hanley Falls	Howard Lake	Littlefork	Okabena	Parkers Prairie	Round Lake								
Saint Hilaire	Waverly	Wells	West Concord	Williams									

¹⁷Minn. Stat. § 340A.602. See the Office of the State Auditor's Statement of Position, "Municipal Liquor Store Hearings."

Declining Number of Liquor Operations

Due, in part, to the lack of profitability, insurance costs, and other concerns, the number of cities operating municipal liquor stores has steadily declined. Figure 7 below shows the decline in the number of municipal liquor stores over the last ten years.¹⁸



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¹⁸Two cities, Browerville and Ellendale, did not file timely financial information with the Office of the State Auditor and are not included in the analysis. The Cities of Biscay, Canton, and Rushford closed and liquidated the assets of their liquor operations in 2013. Six cities discontinued liquor operations in 2012, 2013, and 2014, but are included in this report because there was still financial activity reported in 2014. The City of Lake Benton ceased liquor operations in 2012; the Cities of Kellogg, Wilmont, and Winton ceased liquor operations in 2013; and the Cities of Browns Valley and Waldorf ceased liquor operations in 2014.

Table 4
Comparison of 2013 and 2014 Liquor Store Operations

On-Sale and Off-Sale Stores

	2013*	2014*				
Number of Cities	111	105				
			Percent	of Sales		Percent
	Amount	Amount	2013*	2014*	Variance	Change
Sales	\$69,774,342	\$68,668,552	100.0%	100.0%	(\$1,105,790)	-1.6%
Cost of Sales	42,091,579	41,263,431	60.3%	60.1%	(828,148)	-2.0%
Gross Profit	27,682,763	27,405,121	39.7%	39.9%	(277,642)	-1.0%
Operating Expenses	24,285,632	24,344,376	34.8%	35.5%	58,744	0.2%
Income from Operations	3,397,131	3,060,745	4.9%	4.5%	(336,386)	-9.9%
Nonoperating Revenues	637,701	765,465	0.9%	1.1%	127,764	20.0%
Nonoperating Expenses	519,943	471,392	0.7%	0.7%	(48,551)	-9.3%
Net Income Before Transfers	3,514,889	3,354,818	5.0%	4.9%	(160,071)	-4.6%
Net Transfers (Transfers Out - Transfers In)	2,194,941	2,259,943			65,002	3.0%

Off-Sale Only Stores

Number of Cities	94	95				
			Percent	of Sales		Percent
	Amount	Amount	2013*	2014*	Variance	Change
Sales	\$263,056,532	\$266,944,621	100.0%	100.0%	\$3,888,089	1.5%
Cost of Sales	194,677,849	197,174,395	74.0%	73.9%	2,496,546	1.3%
Gross Profit	68,378,683	69,770,226	26.0%	26.1%	1,391,543	2.0%
Operating Expenses	44,312,330	45,869,378	16.8%	17.2%	1,557,048	3.5%
Income from Operations	24,066,353	23,900,848	9.1%	9.0%	(165,505)	-0.7%
Nonoperating Revenues	569,428	1,355,869	0.2%	0.5%	786,441	138.1%
Nonoperating Expenses	1,363,311	1,347,448	0.5%	0.5%	(15,863)	-1.2%
Net Income Before Transfers	23,272,470	23,909,269	8.8%	9.0%	636,799	2.7%
Net Transfers (Transfers Out - Transfers In)	16,381,225	16,841,014			459,789	2.8%

2014*

2014*

2013*

Total City Liquor Stores

Number of Cities	205	200				
			Percent of Sales			Percent
	Amount	Amount	2013*	2014*	Variance	Change
Sales	\$332,830,874	\$335,613,173	100.0%	100.0%	\$2,782,299	0.8%
Cost of Sales	236,769,428	238,437,826	71.1%	71.0%	1,668,398	0.7%
Gross Profit	96,061,446	97,175,347	28.9%	29.0%	1,113,901	1.2%
Operating Expenses	68,597,962	70,213,754	20.6%	20.9%	1,615,792	2.4%
Income from Operations	27,463,484	26,961,593	8.3%	8.0%	(501,891)	-1.8%
Nonoperating Revenues	1,207,129	2,121,334	0.4%	0.6%	914,205	75.7%
Nonoperating Expenses	1,883,254	1,818,840	0.6%	0.5%	(64,414)	-3.4%
Net Income Before Transfers	26,787,359	27,264,087	8.0%	8.1%	476,728	1.8%
Net Transfers (Transfers Out - Transfers In)	18,576,166	19,100,957			524,791	2.8%

2013*

^{*}There were five fewer cities reporting in 2014 than 2013. The Cities of Biscay, Canton, and Rushford closed and liquidated the assets of their on-sale and off-sale liquor operations in 2013, resulting in three fewer cities reporting in 2014. The Cities of Browerville and Ellendale failed to report timely in 2014, resulting in an additional two cities not included in this report. The City of Walker moved from an on-sale and off-sale operation to an off-sale only operation in 2014.

Appendix 1 2014 Liquor Store Tables

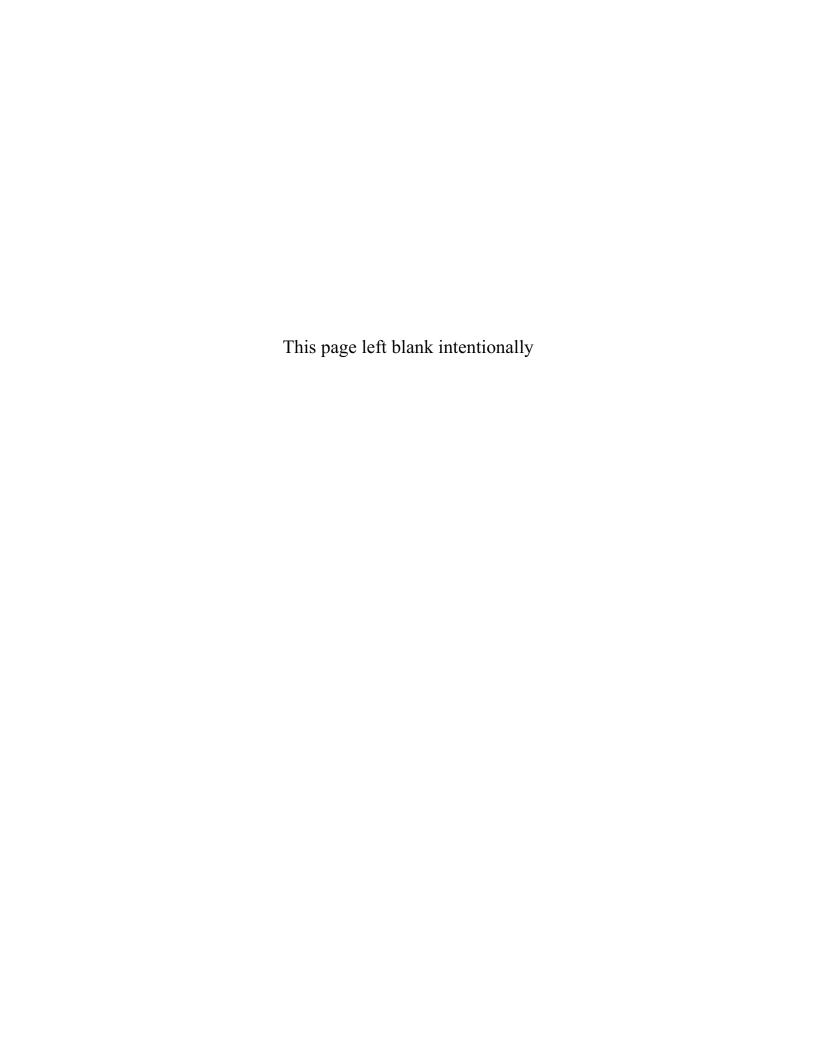


Table 5
Comparison of City Liquor Store Operations - 2014

						Gross P	rofit					Net Profit	t/(Loss)	
		Foot-			Cost		Percent	Оре	erating	Nonop	erating		Percent	Net
Name of City	Type of Store	notes	Population	Sales	of Sales	Amount	of Sales	Expenses	Income/(Loss)	Revenues	Expenses	Amount	of Sales	Transfers*
Ada	On- & Off-Sale		1,673	\$517,394	\$317,046	\$200,348	38.7%	\$187,039	\$13,309	\$	\$	\$13,309	2.6%	(\$11,053)
Aitkin			2,151		759,700	247,795	24.6%	172,096	75,699	23,247	ъ	98,946	9.8%	59,500
	Off-Sale Only			1,007,495										
Akeley	On- & Off-Sale		439	374,086	216,592	157,494	42.1%	143,600	13,894	23		13,917	3.7%	1,750
Alexandria	Off-Sale Only		13,182	4,714,369	3,604,032	1,110,337	23.6%	807,839	302,498	403	9,496	293,405	6.2%	200,000
Anoka	Off-Sale Only		17,586	4,179,462	3,253,385	926,077	22.2%	763,387	162,690	37,816		200,506	4.8%	300,000
Apple Valley	Off-Sale Only		50,330	9,292,224	6,600,147	2,692,077	29.0%	1,612,171	1,079,906	94,885	112,141	1,062,650	11.4%	600,000
Appleton	Off-Sale Only		1,374	493,350	355,407	137,943	28.0%	112,111	25,832	4,529		30,361	6.2%	
Audubon	On- & Off-Sale		532	520,286	327,554	192,732	37.0%	202,945	(10,213)	2,360	6,447	(14,300)	-2.7%	500
Avoca	On- & Off-Sale		141	231,197	114,695	116,502	50.4%	112,856	3,646	3,057	3,884	2,819	1.2%	18,600
Bagley	Off-Sale Only		1,413	1,166,331	878,553	287,778	24.7%	245,339	42,439	43,590	38,033	47,996	4.1%	20,000
Balaton	On- & Off-Sale		631	399,391	248,771	150,620	37.7%	154,258	(3,638)	1,357		(2,281)	-0.6%	1
Barnesville	Off-Sale Only		2,621	366,935	284,507	82,428	22.5%	88,581	(6,153)	2,269		(3,884)	-1.1%	6,000
Barnum	On- & Off-Sale		611	479,066	241,586	237,480	49.6%	230,642	6,838	26,770		33,608	7.0%	
Battle Lake	Off-Sale Only		888	1,194,408	853,164	341,244	28.6%	256,982	84,262	3,188		87,450	7.3%	81,000
Baudette	On- & Off-Sale		1,079	1,501,019	983,718	517,301	34.5%	403,632	113,669	879		114,548	7.6%	70,000
Beaver Bay	On- & Off-Sale		182	440,554	252,725	187,829	42.6%	208,559	(20,730)	3,538		(17,192)	-3.9%	
Bemidji	Off-Sale Only		14,376	5,556,520	3,905,273	1,651,247	29.7%	837,815	813,432	13,950	21,976	805,406	14.5%	395,810
Benson	On- & Off-Sale		3,163	1,111,551	718,889	392,662	35.3%	306,871	85,791	18,085		103,876	9.3%	80,000
Big Falls	On- & Off-Sale		232	351,344	179,128	172,216	49.0%	167,654	4,562	534		5,096	1.5%	7,852
Big Lake	Off-Sale Only		10,587	3,725,408	2,649,008	1,076,400	28.9%	546,389	530,011	4,415	86,644	447,782	12.0%	312,245
Blackduck	On- & Off-Sale		797	955,873	587,334	368,539	38.6%	302,943	65,596	27,039		92,635	9.7%	60,000
Blue Earth	Off-Sale Only		3,309	1,506,518	1,118,914	387,604	25.7%	292,549	95,055	520		95,575	6.3%	10,132
Boyd	On- & Off-Sale		163	461,755	237,565	224,190	48.6%	200,609	23,581	28,650		52,231	11.3%	(17,000)
Braham	Off-Sale Only		1,812	1,278,801	979,681	299,120	23.4%	279,150	19,970	94,259	91,023	23,206	1.8%	20,000
Brandon	On- & Off-Sale	[0]	497	487,795	283,020	204,775	42.0%	169,632	35,143	468		35,611	7.3%	105,000
Brooklyn Center	Off-Sale Only		29,889	5,852,465	4,293,383	1,559,082	26.6%	1,354,123	204,959	21,810	37,560	189,209	3.2%	362,190
Browns Valley	On- & Off-Sale	[21]	583	67,045	28,623	38,422	57.3%	35,381	3,041	6,701		9,742	14.5%	123,322
Buffalo	Off-Sale Only		15,911	4,632,524	3,319,129	1,313,395	28.4%	787,108	526,287	188,937	31,302	683,922	14.8%	550,000
Buffalo Lake	On- & Off-Sale		695	433,466	232,847	200,619	46.3%	215,955	(15,336)	8,802		(6,534)	-1.5%	
Butterfield	Off-Sale Only		584	230,420	167,508	62,912	27.3%	55,345	7,567	28,037	24,703	10,901	4.7%	
Caledonia	Off-Sale Only		2,824	631,724	478,859	152,865	24.2%	139,954	12,911	765	24,703	13,676	2.2%	
Callaway	On- & Off-Sale		233	485,337	243,441	241,896	49.8%	217,239	24,657	1,512		26,169	5.4%	19,980
Cambridge	Off-Sale Only		8,338	4,975,797	3,753,437	1,222,360	24.6%	783,569	438,791	7,287		446,078	9.0%	429,315
Clarissa	On- & Off-Sale		668	355,868	226,422	129,446	36.4%	143,810	(14,364)	4,266		(10,098)	-2.8%	429,313
			522											
Clearbrook Cleveland	On- & Off-Sale		721	496,332 200,670	274,692 112,016	221,640 88,654	44.7%	183,127 105,666	38,513	21.925	255	38,513 4,568	7.8% 2.3%	10,000
	On- & Off-Sale		153	,	211,909		44.2%		(17,012)	21,835	255	1,779	0.5%	2.090
Clontarf	On- & Off-Sale			374,383		162,474	43.4%	193,195	(30,721)	32,500		,		3,089
Columbia Heights	Off-Sale Only		19,709	8,415,371	6,343,663	2,071,708	24.6%	1,536,982	534,726	3,230	223,926	314,030	3.7%	199,386
Conger	On- & Off-Sale		139	245,245	151,789	93,456	38.1%	116,119	(22,663)	7,053		(15,610)	-6.4%	3,600
Cook	Off-Sale Only		570	1,487,066	1,112,880	374,186	25.2%	237,453	136,733	6,728		143,461	9.6%	165,789
Cromwell	On- & Off-Sale		241	380,526	202,749	177,777	46.7%	189,763	(11,986)	2,145		(9,841)	-2.6%	50,000
Dalton	Off-Sale Only		249	321,199	246,507	74,692	23.3%	80,426	(5,734)	1,037		(4,697)	-1.5%	
Danvers	On- & Off-Sale		94	345,676	186,391	159,285	46.1%	159,917	(632)	804		172	0.0%	
Darwin	Off-Sale Only		353	499,757	394,718	105,039	21.0%	94,404	10,635	2,221		12,856	2.6%	
Dassel	Off-Sale Only		1,460	1,026,472	793,118	233,354	22.7%	204,813	28,541	13,956	31,793	10,704	1.0%	
Dawson	Off-Sale Only		1,492	438,827	304,750	134,077	30.6%	136,409	(2,332)	529		(1,803)	-0.4%	
De Graff	On- & Off-Sale		124	429,959	241,666	188,293	43.8%	201,596	(13,303)	32,265	8,450	10,512	2.4%	600
Delano	Off-Sale Only		5,757	2,457,665	1,757,007	700,658	28.5%	453,625	247,033	2,070		249,103	10.1%	150,000
Detroit Lakes	Off-Sale Only		9,053	5,798,826	4,215,032	1,583,794	27.3%	657,966	925,828	16,132	151,801	790,159	13.6%	544,960

Table 5
Comparison of City Liquor Store Operations - 2014

Figure Page Pag							Gross P	rofit					Net Profit	t/(Loss)	
Eggle Bard On- & Off-Sale S17 271,571 150,570 121,051 44.69 113,310 7,741 16,106 23,847 8.89 8.000			Foot-			Cost		Percent	Оре	erating	Nonope	erating		Percent	Net
Edina	Name of City	Type of Store	notes	Population	Sales	of Sales	Amount	of Sales	Expenses	Income/(Loss)	Revenues	Expenses	Amount	of Sales	Transfers*
Edina	Fagle Rend	On & Off Sala		517	271 571	150 520	121.051	11 6%	113 310	7 741	16 106		23 847	Q Q0/.	8 000
Edma															
Bizbabish Off-Sale Cuby		•													
Ellinore Off-Sale Culty 23,730 6,825,842 47,90,195 20,75,147 50,495 10,26,678 10,26,678 10,26,678 10,26,678 11,54,108 16,978 15,4108 16,978 15,4108															
Elmore Off-Sale Only													,		
Endard Orf-Sale Only 142 26,251 193,572 69,679 26,574 26,574 26,546 4,754 7,266 2,273 0.9% Fairmont Orf-Sale Only 11,97 52,266 28,154 26,160 4,754 7,266 2,512 0.5% Fairmont Off-Sale Only 11,0464 3,446,047 2,469,101 7,976,946 28,357 482,530 394,366 10,120 504,786 14,6% 187,500 Fergus Earlis Orf-Sale Only 13,280 5,567,240 307,6930 28,6% 943,274 31,924 26,667 652,362 11,7% 571,539 Firity Linkes Onl-& Orf-Sale 400 425,011 201,440 223,731 28,6% 21,938 44,77 44,77 1.0% 571,539 Firity Linkes Onl-& Orf-Sale 400 425,011 201,440 223,731 28,6% 13,934 41,77 41,77 1.0% Firity Linkes Onl-& Orf-Sale 13,96 34,830 31,1938 43,77 41,77						, ,									
Farrificat		•													
Farmington Off-Sale Conly															
Farmington Off-Sale Conly															
Forgus Falle															
Firth Jacks On- & Off-Sale 400 425,010 201,440 223,761 \$2.6% 219,584 4,177 4,177 1.0% Finlayson On- & Off-Sale 310 555,6315 315,157 241,188 43.3% 243,187 1.1,188 43.3% 243,187 1.1,188 1.3,183 243,187 1.1,188 1.3,183 243,187 1.1,188 1.3,188 243,187 1.1,188 1.3,188 243,187 1.1,188 1.3,188 243,188 1.1,188 1.3,188		•											,		
Finlayson On. & Off-Sale Ol. 24 315 556,15 315,157 241,158 43.3% 185,523 55,615 5,016 60,651 10.9% 13.33															
Fleensburg	-								,				,		
Foreston On- & Off-Sale \$27 343,757 157,749 186,008 54,156 174,922 11,176 7,860 630 18,946 5.5% 10,000															
France					,		,					,	(, ,		
Friedley Off-Sale Corby Crissle Corby															
Gilman On- & Off-Sale O 239 341,551 155,423 186,128 54.5% 185,602 526 11,894 12,420 3.0%				,											
Glenvod Off-Sale Only 5,552															
Glemood Off:Sale Only															
Goodrige On- & Off-Sale 136 350,213 179,175 171,038 48,8% 164,240 6,798 5,798 1,99% 37,238															
Grante Falle Onf: Sale Conly 1,367 1,913,648 1,279,192 634,456 33.2% 317,278 317,178 3,567 320,745 16.8% 200,000 Grantie Falle Off: Sale Conly 2,824 1,164,256 862,425 301,831 25.9% 205,576 66,255 17,511 13,261 100,505 8,8% 69,475											,				
Granie Falls Off-Sale Only															
Hackersack On- & Off-Sale 315 1,049,481 716,444 333,037 31.7% 257,041 75,996 71 15,110 60,957 5.8% Hall Hadley On- & Off-Sale 54 243,054 110,178 132,876 54.7% 154,495 (21,619) 7,034 (14,585) 5.60% (12,242) 1410		•											,		
Hanley On-& Off-Sale 54															
Hanley Falls On- & Off-Sale 289 215,682 121,354 94,328 43.7% 110,222 (15,894) 4,040 (11,854) 5.5% 14 Hanka On- & Off-Sale 380 280,726 155,057 125,669 44.8% 110,548 15,121 5,742 126 20,737 7.4% 10,000 14 11 11 11 11 11 11 11 11 11 11 11 11					, ,		,		,			,	,		
Hanska On- & Off-Sale Only															
Hawley Off-Sale Only 2,137 1,039,967 777,092 262,875 25.3% 215,500 47,375 53 26,189 21,239 2.0% 5,000 Heron Lake On- & Off-Sale 600 366,214 201,059 165,155 45.1% 143,208 21,947 139 2,515 19,571 5.3% Hinckley On- & Off-Sale 1,794 2,555,119 1,745,829 809,290 31.7% 562,917 246,373 1,137 48,833 198,677 7.8% 107,704 Hitterdal On- & Off-Sale 205 377,455 177,703 199,752 52.9% 195,272 4,480 56 4,536 1.2% Holdingford On- & Off-Sale 713 369,304 209,270 160,034 43.3% 187,202 (27,168) 11,453 1,363 (17,078) 4.6% Hutchinson Off-Sale Only 14,124 5,612,423 4,311,031 1,301,392 23.2% 754,706 546,686 3,118 32,045 517,759 9,2% 450,000 Isanti Off-Sale Only 5,409 2,414,876 1,751,938 662,938 27.5% 358,507 304,431 14,587 319,018 13.2% 200,000 Ivanhoe On- & Off-Sale Only 5,409 2,414,876 1,751,938 649,987 27.5% 183,403 (9,973) 15 228 (10,186) -2.2% IJackson Off-Sale Only 3,369 1,192,484 864,987 304,745 198,061 129,436 2,329 131,765 11.0% 41,000 Kelliher On- & Off-Sale Only 6,124 1,324,533 1,017,775 306,788 23.2% 228,180 785,78 3,943 82,521 6,2% 14,000 Kelliher On- & Off-Sale Only 6,124 1,324,533 1,017,775 306,788 23.2% 228,180 785,78 3,943 82,521 6,2% 14,000 Kelliher On- & Off-Sale Only 6,124 1,324,533 1,017,775 306,788 23.2% 228,180 785,78 3,943 82,521 6,2% 14,000 Kelliher On- & Off-Sale Only 6,124 1,324,533 1,017,775 306,788 23.2% 228,180 785,78 3,943 82,521 6,2% 14,000 Kelliher On- & Off-Sale Only 4,476 323,344 243,422 193,312 44.3% 178,472 14,840 1,329 16,169 3,7% 20,000 Kelliher On- & Off-Sale Only 4,476 323,344 1230,39 34,1% 219,104 11,288 11,844 2,603 20,529 3.0% Kiester Off-Sale Only 4,476 323,346 124,417 27.8% 88,299 36,118 2,918 18,359 2.7% 10,207 14,600 Off-Sale Only 5,361 14,883,858 11,078,916 38,049 22,56% 234,079 14,57863 52,851 152,980 1,357,734 9,1% 1,369,063 14,000 Off-Sale Only 5,361 14,883,858 11,078,916 38,049 22,56% 234,079 1,457,863 52,851 152,980 1,357,734 9,1% 1,369,063 14,000 Off-Sa	-														
Heron Lake On- & Off-Sale 690 366,214 201,059 165,155 45,1% 143,208 21,947 139 2,515 19,571 5,3% Hinckley On- & Off-Sale 1,794 2,555,119 1,745,829 809,290 31.7% 562,917 246,373 1,137 48,833 198,677 7.8% 107,704 17,704 17,704 17,705 199,752 52.9% 195,272 4,480 56															
Hinckley On- & Off-Sale 1,794 2,555,119 1,745,829 809,290 31.7% 562,917 246,373 1,137 48,833 198,677 7.8% 107,704 Hitterdal On- & Off-Sale 205 377,455 177,703 199,752 52.9% 195,272 4,480 56 4,536 1.2% Holdingford On- & Off-Sale 713 369,304 299,270 160,034 43.3% 187,202 (27,168) 11,453 1,363 (17,078) 4.6% Howard Lake On- & Off-Sale 2,046 799,648 591,140 208,508 26.1% 240,640 (32,132) 12,992 11,374 (30,514) -3.8% Hutchinson Off-Sale Only 14,124 5,612,423 4,311,031 1,301,392 23.2% 754,706 546,686 3,118 32,045 517,759 9.2% 450,000 18				,		,									5,000
Hitterdal On- & Off-Sale 205 377,455 177,703 199,752 52.9% 195,272 4,480 56 4,536 1.2% Holdingford On- & Off-Sale 713 369,304 209,270 160,034 43.3% 187,202 (27,168) 11,453 1,363 (17,078) -4.6% Howard Lake On- & Off-Sale 2,046 799,648 591,140 208,508 26.1% 240,640 (32,132) 12,992 11,374 (30,514) -3.8% Hutchinson Off-Sale Only 14,124 5,612,423 4,311,031 1,301,392 23.2% 754,706 546,686 3,118 32,045 517,759 9.2% 450,000 1santi Off-Sale Only 5,409 2,414,876 1,751,938 662,938 27.5% 358,507 304,431 14,587 319,018 13.2% 200,000 1sle On- & Off-Sale 773 983,037 576,079 406,958 41.4% 348,578 58,380 15,059 73,439 7.5% 75,000 1vanhoe On- & Off-Sale Only 553 458,549 285,119 173,430 37.8% 183,403 (9,973) 15 228 (10,186) -2.2% Jackson Off-Sale Only 3,369 1,192,484 864,987 327,497 27.5% 198,061 129,436 2,329 131,765 11.0% 41,000 Kasson Off-Sale Only 6,124 1,324,533 1,017,775 306,758 23.2% 228,180 78,578 3,943 82,521 6.2% 14,000 Kalliber On- & Off-Sale Only 266 436,734 243,422 193,312 44.3% 178,472 14,840 1,329 16,169 3.7% 20,000 Kellogg On- & Off-Sale Only 487 202,656 146,705 55,951 27.6% 52,781 3,170 44,920 39,230 8,860 4.4% 20,000 Lake Benton On- & Off-Sale Only 487 202,656 146,705 55,951 27.6% 52,781 3,170 44,920 39,230 8,860 4.4% 20,000 Lake Benton On- & Off-Sale Only 487 202,656 146,705 55,951 27.6% 52,781 3,170 44,920 39,230 8,860 4.4% 20,000 Lake Benton On- & Off-Sale Only 1,712 447,763 323,346 124,417 27.8% 88,299 36,118 2,918 18,359 2.7% 10,207 Lake Park On- & Off-Sale Only 59,361 14,883,888 11,078,916 38,04,942 25.6% 237,470 14,578,63 52,851 152,980 1,357,734 9,19 1,369,063 Lancaster On- & Off-Sale Only 342 28,946 153,556 136,390 47.0% 123,785 126,055 3,794 16,399 5.7% 29,000															
Holdingford On- & Off-Sale On- & Off-Sale On- & Off-Sale Only On- & Off-Sale Only Only Only Only Only Only Only Only	•											48,833			107,704
Howard Lake On- & Off-Sale 2,046 799,648 591,140 208,508 26.1% 240,640 (32,132) 12,992 11,374 (30,514) -3.8% Hutchinson Off-Sale Only 14,124 5,612,423 4,311,031 1,301,392 23.2% 754,706 546,686 3,118 32,045 517,759 9.2% 450,000 Isanti Off-Sale Only 5,409 2,414,876 1,751,938 662,938 27.5% 358,507 304,431 14,587 319,018 13.2% 200,000 Isle On- & Off-Sale 773 983,037 576,079 406,958 41.4% 348,578 58,380 15,059 73,439 7.5% 75,000 Ivanhoe On- & Off-Sale Only 3,369 1,192,484 864,987 327,497 27.5% 198,061 129,436 2,329 131,765 11.0% 41,000 Kasson Off-Sale Only 6,124 1,324,533 1,017,775 306,758 23.2% 228,180 78,578 3,943 82,521 62.% 14,000 Kelliher On- & Off-Sale 266 436,734 243,422 193,312 44.3% 178,472 14,840 1,329 16,169 3.7% 20,000 Kellogg On- & Off-Sale Colly 1,828 674,823 444,431 230,392 34.1% 219,104 11,288 11,844 2,603 20,529 3.0% Kiester Off-Sale Only 487 202,656 146,075 55,951 27.6% 52,781 3,170 44,920 39,230 8,860 4.4% 20,000 Lake Benton On- & Off-Sale 800 689,239 395,401 293,838 42.6% 275,479 18,359 18,359 2.7% 10,207 Lake Park On- & Off-Sale Only 59361 14,883,858 11,078,916 3,804,942 25,6% 2,347,079 1,457,863 52,851 152,980 1,357,734 9.1% 1,369,063 Lancaster On- & Off-Sale 342 289,946 153,556 136,390 47.0% 123,785 12,605 3,794 16,399 5.7% 29,000		On- & Off-Sale													
Hutchinson Off-Sale Only 14,124 5,612,423 4,311,031 1,301,392 23.2% 754,706 546,686 3,118 32,045 517,759 9.2% 450,000 Isanti Off-Sale Only 5,409 2,414,876 1,751,938 662,938 27.5% 358,507 304,431 14,587 319,018 13.2% 200,000 Isle On-& Off-Sale 773 983,037 576,079 406,958 41.4% 348,578 58,380 15,059 73,439 7.5% 75,000 Ivanhoe On-& Off-Sale 553 458,549 285,119 173,430 37.8% 183,403 (9,973) 15 228 (10,186 1.10% 1.10% 1.10% 1.10% 1.10% Jackson Off-Sale Only 3,369 1,192,484 864,987 327,497 27.5% 198,061 129,436 2,329 131,765 11.0% 41,000 Kasson Off-Sale Only 6,124 1,324,533 1,017,775 306,758 23.2% 228,180 78,578 3,943 82,521 6.2% 14,000 Kelliber On-& Off-Sale 266 436,734 243,422 193,312 44.3% 178,472 14,840 1,329 16,169 3.7% 20,000 Kellogg On-& Off-Sale [21] 441 1,312 (1,312) 2,047 755 16,169 3.7% 20,000 Kelster Off-Sale Only 1,828 674,823 444,431 230,392 34.1% 219,104 11,288 11,844 2,603 20,529 3.0% 10,207 Kiester Off-Sale Only 487 202,656 146,705 55,951 27.6% 52,781 3,170 44,920 39,230 8,860 4,4% 20,000 Lake Benton On-& Off-Sale [32] 674 18,359 2.7% 10,207 Lake Park On-& Off-Sale 800 689,239 395,401 293,838 42.6% 275,479 18,359 18,359 2.7% 10,207 Lake Field Off-Sale Only 59,361 14,883,888 11,078,916 3,804,942 25.6% 2,347,079 1,457,863 52,81 152,980 1,357,734 9,1% 1,369,063 Lancaster On-& Off-Sale 342 289,946 153,556 136,390 47.0% 123,785 12,605 3,794 16,399 5.7% 29,000 Lake Off-Sale 342 289,946	Holdingford	On- & Off-Sale				209,270		43.3%		(27,168)			(17,078)		
Isanti Off-Sale Only 5,409 2,414,876 1,751,938 662,938 27.5% 358,507 304,431 14,587 319,018 13.2% 200,000 Isle	Howard Lake	On- & Off-Sale		2,046			208,508								
Isle On- & Off-Sale 773 983,037 576,079 406,958 41.4% 348,578 58,380 15,059 73,439 7.5% 75,000 Ivanhoe On- & Off-Sale 553 458,549 285,119 173,430 37.8% 183,403 (9,973) 15 228 (10,186) -2.2% Jackson Off-Sale Only 3,369 1,192,484 864,987 327,497 27.5% 198,061 129,436 2,329 131,765 11.0% 41,000 Kasson Off-Sale Only 6,124 1,324,533 1,017,775 306,758 23.2% 228,180 78,578 3,943 82,521 6.2% 14,000 Kelliher On- & Off-Sale 266 436,734 243,422 193,312 44.3% 178,472 14,840 1,329 16,169 3.7% 20,000 Kellog On- & Off-Sale [21] 441	Hutchinson	Off-Sale Only		14,124	5,612,423	4,311,031	1,301,392	23.2%	754,706	546,686	3,118	32,045	517,759	9.2%	450,000
Ivanhoe On- & Off-Sale 553 458,549 285,119 173,430 37.8% 183,403 (9,973) 15 228 (10,186) -2.2% Jackson Off-Sale Only 3,369 1,192,484 864,987 327,497 27.5% 198,061 129,436 2,329 131,765 11.0% 41,000 Kasson Off-Sale Only 6,124 1,324,533 1,017,775 306,758 23.2% 228,180 78,578 3,943 82,521 6.2% 14,000 Kelliher On- & Off-Sale 266 436,734 243,422 193,312 44.3% 178,472 14,840 1,329 16,169 3.7% 20,000 Kelling On- & Off-Sale [21] 441 1,312 (1,312) 2,047 735 Kenyon No Off-Sale Only 44,431 230,392 34.1% 219,104	Isanti	Off-Sale Only		5,409	2,414,876	1,751,938	662,938	27.5%	358,507	304,431	14,587		319,018	13.2%	200,000
Jackson Off-Sale Only 3,369 1,192,484 864,987 327,497 27.5% 198,061 129,436 2,329 131,765 11.0% 41,000 Kasson Off-Sale Only 6,124 1,324,533 1,017,775 306,758 23.2% 228,180 78,578 3,943 82,521 6.2% 14,000 Kelliher On- & Off-Sale 266 436,734 243,422 193,312 44.3% 178,472 14,840 1,329 16,169 3.7% 20,000 Kellogg On- & Off-Sale [21] 441 1,312 (1,312) 2,047 735 Kellog 735 Kellog On- & Off-Sale 1,828 674,823 444,431 230,392 34.1% 219,104 11,288 11,844 2,603 20,529 3.0% Kiester Off-Sale Only 487 <	Isle	On- & Off-Sale		773	983,037	576,079	406,958	41.4%	348,578	58,380	15,059		73,439	7.5%	75,000
Kasson Off-Sale Only 6,124 1,324,533 1,017,775 306,758 23.2% 228,180 78,578 3,943 82,521 6.2% 14,000 Kelliher On- & Off-Sale 266 436,734 243,422 193,312 44.3% 178,472 14,840 1,329 16,169 3.7% 20,000 Kellogg On- & Off-Sale [21] 441 1,312 (1,312) 2,047 735 Renyon On- & Off-Sale 1,828 674,823 444,431 230,392 34.1% 219,104 11,288 11,844 2,603 20,529 3.0% Kiester Off-Sale Only 487 202,656 146,705 55,951 27.6% 52,781 3,170 44,920 39,230 8,860 4.4% 20,000 Lake Benton On- & Off-Sale [32] 674 <t< td=""><td>Ivanhoe</td><td>On- & Off-Sale</td><td></td><td>553</td><td>458,549</td><td>285,119</td><td>173,430</td><td>37.8%</td><td>183,403</td><td>(9,973)</td><td>15</td><td>228</td><td>(10,186)</td><td>-2.2%</td><td></td></t<>	Ivanhoe	On- & Off-Sale		553	458,549	285,119	173,430	37.8%	183,403	(9,973)	15	228	(10,186)	-2.2%	
Kelliher On- & Off-Sale 266 436,734 243,422 193,312 44.3% 178,472 14,840 1,329 16,169 3.7% 20,000 Kellogg On- & Off-Sale [21] 441 1,312 (1,312) 2,047 735 Kenyon On- & Off-Sale 1,828 674,823 444,431 230,392 34.1% 219,104 11,288 11,844 2,603 20,529 3.0% Kiester Off-Sale Only 487 202,656 146,705 55,951 27.6% 52,781 3,170 44,920 39,230 8,860 4.4% 20,000 Lake Benton On- & Off-Sale [32] 674 10,000 Lake Park On- & Off-Sale [32] 674	Jackson	Off-Sale Only		3,369	1,192,484	864,987	327,497	27.5%	198,061	129,436	2,329		131,765	11.0%	41,000
Kellogg On- & Off-Sale [21] 441 1,312 (1,312) 2,047 735 Kenyon On- & Off-Sale 1,828 674,823 444,431 230,392 34.1% 219,104 11,288 11,844 2,603 20,529 3.0% Kiester Off-Sale Only 487 202,656 146,705 55,951 27.6% 52,781 3,170 44,920 39,230 8,860 4.4% 20,000 Lake Benton On- & Off-Sale [32] 674 10,000	Kasson	Off-Sale Only		6,124	1,324,533	1,017,775	306,758	23.2%	228,180	78,578	3,943		82,521	6.2%	14,000
Kenyon On- & Off-Sale 1,828 674,823 444,431 230,392 34.1% 219,104 11,288 11,844 2,603 20,529 3,0% Kiester Off-Sale Only 487 202,656 146,705 55,951 27.6% 52,781 3,170 44,920 39,230 8,860 4.4% 20,000 Lake Benton On- & Off-Sale [32] 674 10,207 Lake Park On- & Off-Sale 800 689,239 395,401 293,838 42.6% 275,479 18,359 18,359 2.7% Lakefield Off-Sale Only 1,712 447,763 323,346 124,417 27.8% 88,299 36,118 2,918 39,036 8.7% 3,000 Lakeville Off-Sale Only 59,361 14,883,858 11,078,916 3,804,942 25.6% 2,347,079 </td <td>Kelliher</td> <td>On- & Off-Sale</td> <td></td> <td>266</td> <td>436,734</td> <td>243,422</td> <td>193,312</td> <td>44.3%</td> <td>178,472</td> <td>14,840</td> <td>1,329</td> <td></td> <td>16,169</td> <td>3.7%</td> <td>20,000</td>	Kelliher	On- & Off-Sale		266	436,734	243,422	193,312	44.3%	178,472	14,840	1,329		16,169	3.7%	20,000
Kenyon On- & Off-Sale 1,828 674,823 444,431 230,392 34.1% 219,104 11,288 11,844 2,603 20,529 3,0% Kiester Off-Sale Only 487 202,656 146,705 55,951 27.6% 52,781 3,170 44,920 39,230 8,860 4.4% 20,000 Lake Benton On- & Off-Sale [32] 674 10,207 Lake Park On- & Off-Sale Only 80 689,239 395,401 293,838 42.6% 275,479 18,359 18,359 2.7% 18,359 39,036 8.7% 3,000	Kellogg	On- & Off-Sale	[21]	441					1,312	(1,312)	2,047		735		
Lake Benton On- & Off-Sale [32] 674 10,207 Lake Park On- & Off-Sale 800 689,239 395,401 293,838 42.6% 275,479 18,359 18,359 2.7% Lakefield Off-Sale Only 1,712 447,763 323,346 124,417 27.8% 88,299 36,118 2,918 39,036 8.7% 3,000 Lakeville Off-Sale Only 59,361 14,883,858 11,078,916 3,804,942 25.6% 2,347,079 1,457,863 52,851 152,980 1,357,734 9.1% 1,369,063 Lancaster On- & Off-Sale 342 289,946 153,556 136,390 47.0% 123,785 12,605 3,794 16,399 5.7% 29,000	Kenyon	On- & Off-Sale		1,828	674,823	444,431	230,392	34.1%	219,104	11,288	11,844	2,603	20,529	3.0%	
Lake Benton On- & Off-Sale [32] 674 10,207 Lake Park On- & Off-Sale 800 689,239 395,401 293,838 42.6% 275,479 18,359 18,359 2.7% Lakefield Off-Sale Only 1,712 447,763 323,346 124,417 27.8% 88,299 36,118 2,918 39,036 8.7% 3,000 Lakeville Off-Sale Only 59,361 14,883,858 11,078,916 3,804,942 25.6% 2,347,079 1,457,863 52,851 152,980 1,357,734 9.1% 1,369,063 Lancaster On- & Off-Sale 342 289,946 153,556 136,390 47.0% 123,785 12,605 3,794 16,399 5.7% 29,000	Kiester	Off-Sale Only		487	202,656	146,705	55,951	27.6%	52,781	3,170	44,920	39,230	8,860	4.4%	20,000
Lake Park On- & Off-Sale 800 689,239 395,401 293,838 42.6% 275,479 18,359 18,359 2.7% Lakefield Off-Sale Only 1,712 447,763 323,346 124,417 27.8% 88,299 36,118 2,918 39,036 8.7% 3,000 Lakeville Off-Sale Only 59,361 14,883,858 11,078,916 3,804,942 25.6% 2,347,079 1,457,863 52,851 152,980 1,357,734 9.1% 1,369,063 Lancaster On- & Off-Sale 342 289,946 153,556 136,390 47.0% 123,785 12,605 3,794 16,399 5.7% 29,000	Lake Benton	On- & Off-Sale	[32]	674											10,207
Lakefield Off-Sale Only 1,712 447,763 323,346 124,417 27.8% 88,299 36,118 2,918 39,036 8.7% 3,000 Lakeville Off-Sale Only 59,361 14,883,858 11,078,916 3,804,942 25.6% 2,347,079 1,457,863 52,851 152,980 1,357,734 9.1% 1,369,063 Lancaster On- & Off-Sale 342 289,946 153,556 136,390 47.0% 123,785 12,605 3,794 16,399 5.7% 29,000															,
Lakeville Off-Sale Only 59,361 14,883,858 11,078,916 3,804,942 25.6% 2,347,079 1,457,863 52,851 152,980 1,357,734 9.1% 1,369,063 Lancaster On- & Off-Sale 342 289,946 153,556 136,390 47.0% 123,785 12,605 3,794 16,399 5.7% 29,000											2,918				3,000
Lancaster On- & Off-Sale 342 289,946 153,556 136,390 47.0% 123,785 12,605 3,794 16,399 5.7% 29,000		•			,	,	,				,	152,980	,		
				2,506					,		57	5,606	,		

Table 5
Comparison of City Liquor Store Operations - 2014

						Gross P	rofit					Net Profit	t/(Loss)	
		Foot-			Cost		Percent	Ope	rating	Nonop	erating		Percent	Net
Name of City	Type of Store	notes	Population	Sales	of Sales	Amount	of Sales	Expenses	Income/(Loss)	Revenues	Expenses	Amount	of Sales	Transfers*
Lewisville	On- & Off-Sale		240	178,005	98,283	79,722	44.8%	87,475	(7,753)	11,718		3,965	2.2%	
Lexington	Off-Sale Only		2,068	2,942,500	2,342,046	600,454	20.4%	514,330	86,124	13,229	19,003	80,350	2.7%	75,000
Lindstrom	On- & Off-Sale		4,458	2,322,727	1,600,445	722,282	31.1%	584,464	137,818	35,748		173,566	7.5%	331,030
Litchfield	Off-Sale Only		6,741	2,194,875	1,645,486	549,389	25.0%	366,621	182,768	2,829		185,597	8.5%	59,000
Littlefork	On- & Off-Sale		624	390,815	227,262	163,553	41.8%	185,180	(21,627)	3,217		(18,410)	-4.7%	
Long Prairie	Off-Sale Only		3,421	1,381,852	1,022,477	359,375	26.0%	194,657	164,718	8,816		173,534	12.6%	90,000
Longville	On- & Off-Sale		157	1,464,774	902,453	562,321	38.4%	390,281	172,040	263	4,785	167,518	11.4%	263,361
Lonsdale	Off-Sale Only		3,821	1,335,947	1,015,102	320,845	24.0%	288,409	32,436	9	808	31,637	2.4%	
Luverne	Off-Sale Only		4,704	1,249,159	932,697	316,462	25.3%	252,074	64,388	5,348		69,736	5.6%	45,000
Madelia	Off-Sale Only		2,320	473,486	358,874	114,612	24.2%	55,110	59,502	67		59,569	12.6%	30,000
Madison	Off-Sale Only		1,500	424,616	321,181	103,435	24.4%	88,188	15,247	1,099		16,346	3.8%	20,000
Mahnomen	On- & Off-Sale		1,208	1,175,425	721,397	454,028	38.6%	417,238	36,790	6,151	21,564	21,377	1.8%	
Maple Lake	Off-Sale Only		2,109	1,353,535	1,009,547	343,988	25.4%	257,835	86,153	6,757	9,560	83,350	6.2%	
Mapleton	On- & Off-Sale		1,760	602,252	337,257	264,995	44.0%	220,260	44,735	28,085		72,820	12.1%	
Marshall	Off-Sale Only		13,719	3,934,677	2,919,504	1,015,173	25.8%	448,948	566,225	1,805		568,030	14.4%	375,000
Mazeppa	On- & Off-Sale		846	336,904	200,632	136,272	40.4%	151,995	(15,723)	7,750		(7,973)	-2.4%	
Medford	On- & Off-Sale		1,242	381,318	205,820	175,498	46.0%	182,209	(6,711)	8,914		2,203	0.6%	
Menahga	On- & Off-Sale		1,342	774,890	472,674	302,216	39.0%	255,872	46,344	5,023		51,367	6.6%	60,000
Mentor	On- & Off-Sale		153	477,429	252,284	225,145	47.2%	180,738	44,407	4,860		49,267	10.3%	34,233
Milaca	Off-Sale Only		2,911	2,113,101	1,582,732	530,369	25.1%	335,672	194,697	4,084	19,961	178,820	8.5%	95,316
Millerville	On- & Off-Sale		107	353,629	196,679	156,950	44.4%	142,026	14,924	3,370	1,262	17,032	4.8%	
Miltona	On- & Off-Sale		432	632,760	358,153	274,607	43.4%	252,758	21,849	913		22,762	3.6%	
Montevideo	Off-Sale Only		5,327	2,206,458	1,623,133	583,325	26.4%	472,412	110,913	2,110		113,023	5.1%	100,000
Monticello	Off-Sale Only		13,125	5,166,066	3,876,697	1,289,369	25.0%	694,567	594,802	13,381		608,183	11.8%	600,000
Moose Lake	On- & Off-Sale		2,796	1,143,152	745,729	397,423	34.8%	334,915	62,508		41,735	20,773	1.8%	
Mora	Off-Sale Only		3,523	2,883,872	2,098,114	785,758	27.2%	505,178	280,580	3,301		283,881	9.8%	270,000
Morris	Off-Sale Only		5,436	1,999,957	1,526,059	473,898	23.7%	302,664	171,234	4,463		175,697	8.8%	110,000
Mound	Off-Sale Only		9,318	2,919,731	2,158,289	761,442	26.1%	540,991	220,451	27		220,478	7.6%	61,529
Nevis	On- & Off-Sale		404	623,861	349,777	274,084	43.9%	226,146	47,938	3,469		51,407	8.2%	35,000
New York Mills	On- & Off-Sale		1,227	682,751	432,635	250,116	36.6%	201,458	48,658	4,695		53,353	7.8%	54,000
Nisswa	On- & Off-Sale		2,015	3,167,950	2,194,710	973,240	30.7%	729,202	244,038		10,420	233,618	7.4%	280,000
North Branch	Off-Sale Only		10,286	2,264,471	1,644,771	619,700	27.4%	398,520	221,180	139	20,545	200,774	8.9%	140,000
Northfield	Off-Sale Only		20,313	3,158,135	2,328,235	829,900	26.3%	601,926	227,974	26,084		254,058	8.0%	136,607
Northome	On- & Off-Sale		186	357,852	206,896	150,956	42.2%	128,079	22,877	6		22,883	6.4%	20,000
Ogema	On- & Off-Sale	[0]	187	369,738	188,651	181,087	49.0%	125,449	55,638	267	503	55,402	15.0%	
Ogilvie	On- & Off-Sale		356	408,884	226,993	181,891	44.5%	172,908	8,983	204		9,187	2.2%	2,500
Okabena	On- & Off-Sale		187	270,816	163,654	107,162	39.6%	137,290	(30,128)			(30,128)	-11.1%	
Olivia	Off-Sale Only		2,445	924,066	691,720	232,346	25.1%	196,138	36,208	3,485		39,693	4.3%	
Orr	On- & Off-Sale		301	543,350	318,429	224,921	41.4%	163,761	61,160	6,216		67,376	12.4%	35,500
Osakis	On- & Off-Sale		1,753	760,328	435,159	325,169	42.8%	288,112	37,057	18,398		55,455	7.3%	
Palisade	On- & Off-Sale		166	343,781	196,901	146,880	42.7%	123,898	22,982	15,552		38,534	11.2%	19,500
Park Rapids	Off-Sale Only		3,901	3,356,957	2,536,797	820,160	24.4%	497,954	322,206	1,670		323,876	9.6%	161,380
Parkers Prairie	On- & Off-Sale		1,016	636,554	423,725	212,829	33.4%	221,113	(8,284)	22,297	23,902	(9,889)	-1.6%	
Paynesville	Off-Sale Only		2,443	1,281,957	1,001,791	280,166	21.9%	231,995	48,171	8,266	23,702	56,437	4.4%	43,000
Pelican Rapids	Off-Sale Only		2,498	1,204,722	886,187	318,535	26.4%	185,104	133,431	420	18,621	115,230	9.6%	33,300
Perham	Off-Sale Only		3,204	3,068,699	2,268,417	800,282	26.1%	376,024	424,258	7,928	28,772	403,414	13.1%	139,250
Pine City	Off-Sale Only		3,203	1,687,303	1,207,603	479,700	28.4%	325,037	154,663	3,714		158,377	9.4%	125,000
Pipestone	Off-Sale Only		4,239	1,502,213	1,086,098	416,115	27.7%	213,543	202,572	3,108		205,680	13.7%	88,000
Plainview	On- & Off-Sale		3,331	658,972	430,904	228.068	34.6%	226.575	1,493	13,088		14.581	2.2%	

Table 5
Comparison of City Liquor Store Operations - 2014

						Gross P	rofit					Net Profit	t/(Loss)	
		Foot-			Cost		Percent	Оре	erating	Nonope	erating		Percent	Net
Name of City	Type of Store	notes	Population	Sales	of Sales	Amount	of Sales	Expenses	Income/(Loss)	Revenues	Expenses	Amount	of Sales	Transfers*
Princeton	Off-Sale Only		4,732	3,279,223	2,439,790	839,433	25.6%	540,804	298,629	27,064		325,693	9.9%	55,239
Proctor	Off-Sale Only		3,100	891,882	643,160	248,722	27.9%	200,196	48,526	120		48,646	5.5%	3,300
Randall	On- & Off-Sale		638	505,691	329,688	176,003	34.8%	188,267	(12,264)	7,788		(4,476)	-0.9%	
Ranier	On- & Off-Sale		583	451,019	187,702	263,317	58.4%	199,374	63,943	3,605		67,548	15.0%	40,000
Redwood Falls	Off-Sale Only		5,207	2,206,194	1,616,133	590,061	26.7%	389,890	200,171	8,312	12,739	195,744	8.9%	100,000
Remer	On- & Off-Sale	[0]	375	590,942	389,453	201,489	34.1%	212,113	(10,624)			(10,624)	-1.8%	32,000
Richfield	Off-Sale Only		36,157	11,500,417	8,601,930	2,898,487	25.2%	2,017,819	880,668	15,679		896,347	7.8%	716,460
Robbinsdale	Off-Sale Only		14,512	3,171,109	2,343,440	827,669	26.1%	659,839	167,830	16,237		184,067	5.8%	150,000
Rogers	On- & Off-Sale		12,230	3,354,995	2,294,289	1,060,706	31.6%	724,581	336,125	(1,231)	16,418	318,476	9.5%	212,987
Roseau	Off-Sale Only		2,663	1,901,367	1,351,832	549,535	28.9%	228,500	321,035	879		321,914	16.9%	200,000
Round Lake	Off-Sale Only		377	121,410	86,867	34,543	28.5%	38,753	(4,210)	2,333		(1,877)	-1.5%	
Rush City	Off-Sale Only		3,076	1,112,755	849,340	263,415	23.7%	221,941	41,474	2,590		44,064	4.0%	20,000
Russell	On- & Off-Sale		325	293,024	154,097	138,927	47.4%	120,581	18,346	1,115		19,461	6.6%	20,000
Sacred Heart	On- & Off-Sale		524	607,355	368,717	238,638	39.3%	217,207	21,431	18,764	1,069	39,126	6.4%	
Saint Anthony	Off-Sale Only		8,965	6,078,039	4,704,566	1,373,473	22.6%	1,174,674	198,799	64,143	1,009	262,942	4.3%	395,444
Saint Francis	Off-Sale Only		7.296	2,109,482	1,551,662	557,820	26.4%	396,770	161,050	10,693		171,743	8.1%	66,685
Saint Flancis Saint Hilaire	On- & Off-Sale		279	385,703	225,890	159,813		164,206	(4,393)	551		(3,842)	-1.0%	00,083
Saint James	Off-Sale Only		4,604	1,050,931	696,313	354,618	41.4%			3,668			16.6%	223,690
							33.7%	184,315	170,303			173,971		
Sauk Rapids	Off-Sale Only		13,307	2,493,531	1,920,291	573,240	23.0%	434,385	138,855	7,910	45.262	146,765	5.9%	75,000
Savage	Off-Sale Only		29,047	4,245,608	3,079,994	1,165,614	27.5%	921,026	244,588		45,362	199,226	4.7%	(200,000)
Sebeka	On- & Off-Sale		707	548,802	313,295	235,507	42.9%	208,086	27,421	33		27,454	5.0%	(200,000)
Sherburn	On- & Off-Sale		1,101	788,522	507,276	281,246	35.7%	283,490	(2,244)	,	295	(2,532)	-0.3%	10,000
Silver Bay	On- & Off-Sale		1,860	904,189	547,567	356,622	39.4%	322,936	33,686	1,504	8,435	26,755	3.0%	
Silver Lake	On- & Off-Sale		813	553,511	290,682	262,829	47.5%	219,215	43,614	445		44,059	8.0%	
Sleepy Eye	Off-Sale Only		3,541	626,996	479,380	147,616	23.5%	143,235	4,381	5,571		9,952	1.6%	5,000
South Haven	On- & Off-Sale		190	280,081	134,351	145,730	52.0%	139,989	5,741	2,272		8,013	2.9%	
Spring Grove	On- & Off-Sale		1,305	373,415	251,774	121,641	32.6%	134,514	(12,873)	3,235		(9,638)	-2.6%	
Spring Lake Park	Off-Sale Only		6,513	2,100,732	1,547,692	553,040	26.3%	513,846	39,194	64,602		103,796	4.9%	75,000
Stacy	On- & Off-Sale		1,501	2,796,166	1,804,081	992,085	35.5%	741,779	250,306	32,121	72,931	209,496	7.5%	10,000
Thief River Falls	Off-Sale Only		8,722	4,567,026	3,492,530	1,074,496	23.5%	620,554	453,942	8,428		462,370	10.1%	373,677
Tracy	On- & Off-Sale		2,135	867,299	516,735	350,564	40.4%	335,770	14,794	9,838	53	24,579	2.8%	10,000
Twin Valley	On- & Off-Sale		809	532,467	299,723	232,744	43.7%	216,065	16,679	287		16,966	3.2%	15,000
Two Harbors	Off-Sale Only		3,711	2,021,432	1,528,925	492,507	24.4%	368,012	124,495	1,366		125,861	6.2%	614
Ulen	On- & Off-Sale		558	396,756	186,216	210,540	53.1%	189,889	20,651	350		21,001	5.3%	
Underwood	Off-Sale Only		341	492,419	366,031	126,388	25.7%	78,170	48,218	162		48,380	9.8%	20,000
Vergas	Off-Sale Only		347	485,749	389,980	95,769	19.7%	123,791	(28,022)	5,960	3,000	(25,062)	-5.2%	25,000
Verndale	On- & Off-Sale		594	256,297	137,806	118,491	46.2%	109,537	8,954	25		8,979	3.5%	
Vesta	On- & Off-Sale		304	287,235	157,431	129,804	45.2%	109,278	20,526			20,526	7.1%	(10,000)
Wadena	Off-Sale Only		4,092	1,925,724	1,447,963	477,761	24.8%	276,973	200,788	7,205		207,993	10.8%	169,151
Waldorf	On- & Off-Sale	[0][21]	224	132,003	99,184	32,819	24.9%	69,044	(36,225)	84,305		48,080	36.4%	53,082
Walker	Off-Sale Only		937	932,263	689,165	243,098	26.1%	126,200	116,898	461		117,359	12.6%	95,600
Walnut Grove	On- & Off-Sale		846	497,365	249,923	247,442	49.8%	246,389	1,053	1,090	1,432	711	0.1%	3,000
Warroad	Off-Sale Only		1,781	1,483,385	1,086,536	396,849	26.8%	207,960	188,889			188,889	12.7%	85,000
Waverly	On- & Off-Sale		1,390	840,889	573,010	267,879	31.9%	262,296	5,583	215	1,907	3,891	0.5%	
Wayzata	On- & Off-Sale		4,476	5,581,912	2,784,167	2,797,745	50.1%	2,222,430	575,315	25,027	142,400	457,942	8.2%	159,000
Wells	On- & Off-Sale		2,297	760,770	544,462	216,308	28.4%	275,206	(58,898)	6,336		(52,562)	-6.9%	(100,000)
West Concord	On- & Off-Sale		787	345,596	192,107	153,489	44.4%	165,854	(12,365)	4,252		(8,113)	-2.3%	
Williams	On- & Off-Sale		185	311,935	177,901	134,034	43.0%	147,329	(13,295)			(13,295)	-4.3%	
Wilmont	On- & Off-Sale	[32]	340					1,212	(1,212)	73		(1,139)		72,531
	CC 011 Duit	[52]	2 10					1,212	(1,212)	7.5		(1,157)		, 2,551

Table 5
Comparison of City Liquor Store Operations - 2014

						Gross P	rofit					Net Profit	/(Loss)	
Foot-					Cost		Percent	Ope	rating	Nonop	erating		Percent	Net
Name of City	Type of Store	notes	Population	Sales	of Sales	Amount	of Sales	Expenses	Income/(Loss)	Revenues	Expenses	Amount	of Sales	Transfers*
Windom	Off-Sale Only		4,636	1,686,879	1,177,103	509,776	30.2%	285,502	224,274	2,616		226,890	13.5%	70,000
Winton	On- & Off-Sale	[32]	170	779		779	100.0%	49,928	(49,149)	2,183	9,396	(56,362)	-7235.2%	(56,362)
Wolf Lake	On- & Off-Sale		60	339,594	176,366	163,228	48.1%	140,683	22,545	1,263	1,787	22,021	6.5%	14,000
Worthington	Off-Sale Only		12,986	3,449,343	2,570,234	879,109	25.5%	435,914	443,195	6,699		449,894	13.0%	225,000
Off-Sale Only			845,633	\$266,944,621	\$197,174,395	\$69,770,226	26.1%	\$45,869,378	\$23,900,848	\$1,355,869	\$1,347,448	\$23,909,269	9.0%	\$16,841,014
On- & Off-Sale			98,028	\$68,668,552	\$41,263,431	\$27,405,121	39.9%	\$24,344,376	\$3,060,745	\$765,465	\$471,392	\$3,354,818	4.9%	\$2,259,943
All Stores			943,661	\$335,613,173	\$238,437,826	\$97,175,347	29.0%	\$70,213,754	\$26,961,593	\$2,121,334	\$1,818,840	\$27,264,087	8.1%	\$19,100,957

Footnotes:

- [0] Information is taken from a cash receipts and disbursements statement.
- [21] Discontinued liquor operations in previous year.
- [32] The enterprise fund was not in operation.
 - * Net transfers is calculated by subtracting transfers in from transfers out. A positive number indicates a greater level of transfers out than in.

Table 6
Comparison of City Liquor Store Operations - 2014
Ranked by Gross Sales

								Gross P	rofit					Net Profit	t/(Loss)	
				Foot-			Cost		Percent	Ope	rating	Nonope	erating		Percent	Net
Rank	ing	Name of City	Type of Store	notes	Population	Sales	of Sales	Amount	of Sales	Expenses	Income/(Loss)	Revenues	Expenses	Amount	of Sales	Transfers*
	1	Lakeville	Off-Sale Only		59,361	\$14,883,858	\$11,078,916	\$3,804,942	25.6%	\$2,347,079	\$1,457,863	\$52,851	\$152,980	\$1,357,734	9.1%	\$1,369,063
	2	Edina	Off-Sale Only		50,261	13,515,168	9,936,468	3,578,700	26.5%	2,450,384	1,128,316	23,656	6,366	1,145,606	8.5%	1,035,000
	3	Eden Prairie	Off-Sale Only		62,593	12,198,670	8,805,885	3,392,785	27.8%	2,209,455	1,183,330	22,164		1,205,494	9.9%	1,000,000
	4	Richfield	Off-Sale Only		36,157	11,500,417	8,601,930	2,898,487	25.2%	2,017,819	880,668	15,679		896,347	7.8%	716,460
	5	Apple Valley	Off-Sale Only		50,330	9,292,224	6,600,147	2,692,077	29.0%	1,612,171	1,079,906	94,885	112,141	1,062,650	11.4%	600,000
	6	Columbia Heights	Off-Sale Only		19,709	8,415,371	6,343,663	2,071,708	24.6%	1,536,982	534,726	3,230	223,926	314,030	3.7%	199,386
	7	Elk River	Off-Sale Only		23,730	6,825,342	4,750,195	2,075,147	30.4%	1,026,678	1,048,469	105,639		1,154,108	16.9%	685,060
	8	Saint Anthony	Off-Sale Only		8,965	6,078,039	4,704,566	1,373,473	22.6%	1,174,674	198,799	64,143		262,942	4.3%	395,444
	9	Brooklyn Center	Off-Sale Only		29,889	5,852,465	4,293,383	1,559,082	26.6%	1,354,123	204,959	21,810	37,560	189,209	3.2%	362,190
	10	Detroit Lakes	Off-Sale Only		9,053	5,798,826	4,215,032	1,583,794	27.3%	657,966	925,828	16,132	151,801	790,159	13.6%	544,960
	11	Hutchinson	Off-Sale Only		14,124	5,612,423	4,311,031	1,301,392	23.2%	754,706	546,686	3,118	32,045	517,759	9.2%	450,000
	12	Wayzata	On- & Off-Sale		4,476	5,581,912	2,784,167	2,797,745	50.1%	2,222,430	575,315	25,027	142,400	457,942	8.2%	159,000
	13	Fergus Falls	Off-Sale Only		13,280	5,567,249	3,976,930	1,590,319	28.6%	943,274	647,045	31,924	26,607	652,362	11.7%	571,539
	14	Bemidji	Off-Sale Only		14,376	5,556,520	3,905,273	1,651,247	29.7%	837,815	813,432	13,950	21,976	805,406	14.5%	395,810
	15	Monticello	Off-Sale Only		13,125	5,166,066	3,876,697	1,289,369	25.0%	694,567	594,802	13,381	21,970	608,183	11.8%	600,000
	16		Off-Sale Only		8,338	4,975,797	3,753,437	1,222,360	24.6%	783,569	438,791	7,287		446,078	9.0%	429,315
		Cambridge														
	17	Fridley	Off-Sale Only		27,952	4,786,987	3,525,672	1,261,315	26.3%	1,070,644	190,671	11,855 403	0.406	202,526 293,405	4.2% 6.2%	250,000
	18	Alexandria	Off-Sale Only		13,182	4,714,369	3,604,032	1,110,337	23.6%	807,839	302,498		9,496			200,000
	19	Farmington	Off-Sale Only		22,386	4,639,194	3,467,797	1,171,397	25.3%	848,037	323,360	100.027	21 202	323,360	7.0%	70,016
	20	Buffalo	Off-Sale Only		15,911	4,632,524	3,319,129	1,313,395	28.4%	787,108	526,287	188,937	31,302	683,922	14.8%	550,000
	21	Thief River Falls	Off-Sale Only		8,722	4,567,026	3,492,530	1,074,496	23.5%	620,554	453,942	8,428	45.262	462,370	10.1%	373,677
	22	Savage	Off-Sale Only		29,047	4,245,608	3,079,994	1,165,614	27.5%	921,026	244,588		45,362	199,226	4.7%	
	23	Anoka	Off-Sale Only		17,586	4,179,462	3,253,385	926,077	22.2%	763,387	162,690	37,816		200,506	4.8%	300,000
	24	Marshall	Off-Sale Only		13,719	3,934,677	2,919,504	1,015,173	25.8%	448,948	566,225	1,805		568,030	14.4%	375,000
	25	Big Lake	Off-Sale Only		10,587	3,725,408	2,649,008	1,076,400	28.9%	546,389	530,011	4,415	86,644	447,782	12.0%	312,245
	26	Worthington	Off-Sale Only		12,986	3,449,343	2,570,234	879,109	25.5%	435,914	443,195	6,699		449,894	13.0%	225,000
	27	Fairmont	Off-Sale Only		10,464	3,446,047	2,469,101	976,946	28.3%	482,580	494,366	10,420		504,786	14.6%	187,500
	28	Park Rapids	Off-Sale Only		3,901	3,356,957	2,536,797	820,160	24.4%	497,954	322,206	1,670		323,876	9.6%	161,380
	29	Rogers	On- & Off-Sale		12,230	3,354,995	2,294,289	1,060,706	31.6%	724,581	336,125	(1,231)	16,418	318,476	9.5%	212,987
	30	Princeton	Off-Sale Only		4,732	3,279,223	2,439,790	839,433	25.6%	540,804	298,629	27,064		325,693	9.9%	55,239
	31	Robbinsdale	Off-Sale Only		14,512	3,171,109	2,343,440	827,669	26.1%	659,839	167,830	16,237		184,067	5.8%	150,000
	32	Nisswa	On- & Off-Sale		2,015	3,167,950	2,194,710	973,240	30.7%	729,202	244,038		10,420	233,618	7.4%	280,000
	33	Northfield	Off-Sale Only		20,313	3,158,135	2,328,235	829,900	26.3%	601,926	227,974	26,084		254,058	8.0%	136,607
	34	Perham	Off-Sale Only		3,204	3,068,699	2,268,417	800,282	26.1%	376,024	424,258	7,928	28,772	403,414	13.1%	139,250
	35	Lexington	Off-Sale Only		2,068	2,942,500	2,342,046	600,454	20.4%	514,330	86,124	13,229	19,003	80,350	2.7%	75,000
	36	Mound	Off-Sale Only		9,318	2,919,731	2,158,289	761,442	26.1%	540,991	220,451	27		220,478	7.6%	61,529
		Mora	Off-Sale Only		3,523	2,883,872	2,098,114	785,758	27.2%	505,178	280,580	3,301		283,881	9.8%	270,000
	38	Stacy	On- & Off-Sale		1,501	2,796,166	1,804,081	992,085	35.5%	741,779	250,306	32,121	72,931	209,496	7.5%	10,000
	39	Hinckley	On- & Off-Sale		1,794	2,555,119	1,745,829	809,290	31.7%	562,917	246,373	1,137	48,833	198,677	7.8%	107,704
	40	Sauk Rapids	Off-Sale Only		13,307	2,493,531	1,920,291	573,240	23.0%	434,385	138,855	7,910		146,765	5.9%	75,000
	41	Delano	Off-Sale Only		5,757	2,457,665	1,757,007	700,658	28.5%	453,625	247,033	2,070		249,103	10.1%	150,000
	42	Isanti	Off-Sale Only		5,409	2,414,876	1,751,938	662,938	27.5%	358,507	304,431	14,587		319,018	13.2%	200,000
	43	Lindstrom	On- & Off-Sale		4,458	2,322,727	1,600,445	722,282	31.1%	584,464	137,818	35,748		173,566	7.5%	331,030
	44	North Branch	Off-Sale Only		10,286	2,264,471	1,644,771	619,700	27.4%	398,520	221,180	139	20,545	200,774	8.9%	140,000
	45	Montevideo	Off-Sale Only		5,327	2,206,458	1,623,133	583,325	26.4%	472,412	110,913	2,110		113,023	5.1%	100,000
	46	Redwood Falls	Off-Sale Only		5,207	2,206,194	1,616,133	590,061	26.7%	389,890	200,171	8,312	12,739	195,744	8.9%	100,000
	47	Litchfield	Off-Sale Only		6,741	2,194,875	1,645,486	549,389	25.0%	366,621	182,768	2,829		185,597	8.5%	59,000
	48	Milaca	Off-Sale Only		2,911	2,113,101	1,582,732	530,369	25.1%	335,672	194,697	4,084	19,961	178,820	8.5%	95,316
	49	Saint Francis	Off-Sale Only		7,296	2,109,482	1,551,662	557,820	26.4%	396,770	161,050	10,693		171,743	8.1%	66,685

Table 6
Comparison of City Liquor Store Operations - 2014
Ranked by Gross Sales

							Gross P	rofit				_	Net Profit		
			Foot-			Cost		Percent		erating	Nonope	erating		Percent	Net
Ranking	Name of City	Type of Store	notes	Population	Sales	of Sales	Amount	of Sales	Expenses	Income/(Loss)	Revenues	Expenses	Amount	of Sales	Transfers*
50	Spring Lake Park	Off-Sale Only		6,513	2,100,732	1,547,692	553,040	26.3%	513,846	39,194	64,602		103,796	4.9%	75,000
51	Two Harbors	Off-Sale Only		3,711	2,021,432	1,528,925	492,507	24.4%	368,012	124,495	1,366		125,861	6.2%	614
52	Morris	Off-Sale Only		5,436	1,999,957	1,526,059	473,898	23.7%	302,664	171,234	4,463		175,697	8.8%	110,000
53	Wadena	Off-Sale Only		4,092	1,925,724	1,447,963	477,761	24.8%	276,973	200,788	7,205		207,993	10.8%	169,151
54	Grand Marais	Off-Sale Only		1,367	1,913,648	1,279,192	634,456	33.2%	317,278	317,178	3,567		320,745	16.8%	200,000
55	Roseau	Off-Sale Only		2,663	1,901,367	1,351,832	549,535	28.9%	228,500	321,035	879		321,914	16.9%	200,000
56	Pine City	Off-Sale Only		3,203	1,687,303	1,207,603	479,700	28.4%	325,037	154,663	3,714		158,377	9.4%	125,000
57	Windom	Off-Sale Only		4,636	1,686,879	1,177,103	509,776	30.2%	285,502	224,274	2,616		226,890	13.5%	70,000
58	Blue Earth	Off-Sale Only		3,309	1,506,518	1,118,914	387,604	25.7%	292,549	95,055	520		95,575	6.3%	10,132
59	Pipestone	Off-Sale Only		4,239	1,502,213	1,086,098	416,115	27.7%	213,543	202,572	3,108		205,680	13.7%	88,000
60	Baudette	On- & Off-Sale		1,079	1,501,019	983,718	517,301	34.5%	403,632	113,669	879		114,548	7.6%	70,000
61	Cook	Off-Sale Only		570	1,487,066	1,112,880	374,186	25.2%	237,453	136,733	6,728		143,461	9.6%	165,789
62	Warroad	Off-Sale Only		1,781	1,483,385	1,086,536	396,849	26.8%	207,960	188,889			188,889	12.7%	85,000
63	Glencoe	Off-Sale Only		5,552	1,470,175	1,090,383	379,792	25.8%	236,881	142,911	118	12,001	131,028	8.9%	(124,876)
64	Longville	On- & Off-Sale		157	1,464,774	902,453	562,321	38.4%	390,281	172,040	263	4,785	167,518	11.4%	263,361
65	Long Prairie	Off-Sale Only		3,421	1,381,852	1,022,477	359,375	26.0%	194,657	164,718	8,816		173,534	12.6%	90,000
66	Maple Lake	Off-Sale Only		2,109	1,353,535	1,009,547	343,988	25.4%	257,835	86,153	6,757	9,560	83,350	6.2%	
67	Lonsdale	Off-Sale Only		3,821	1,335,947	1,015,102	320,845	24.0%	288,409	32,436	9	808	31,637	2.4%	
68	Glenwood	Off-Sale Only		2,560	1,328,449	1,002,327	326,122	24.5%	196,696	129,426	1,472		130,898	9.9%	441,668
69	Kasson	Off-Sale Only		6,124	1,324,533	1,017,775	306,758	23.2%	228,180	78,578	3,943		82,521	6.2%	14,000
70	Paynesville	Off-Sale Only		2,443	1,281,957	1,001,791	280,166	21.9%	231,995	48,171	8,266		56,437	4.4%	43,000
71	Braham	Off-Sale Only		1,812	1,278,801	979,681	299,120	23.4%	279,150	19,970	94,259	91,023	23,206	1.8%	20,000
72	Luverne	Off-Sale Only		4,704	1,249,159	932,697	316,462	25.3%	252,074	64,388	5,348		69,736	5.6%	45,000
73	Pelican Rapids	Off-Sale Only		2,498	1,204,722	886,187	318,535	26.4%	185,104	133,431	420	18,621	115,230	9.6%	33,300
74	Battle Lake	Off-Sale Only		888	1,194,408	853,164	341,244	28.6%	256,982	84,262	3,188		87,450	7.3%	81,000
75	Jackson	Off-Sale Only		3,369	1,192,484	864,987	327,497	27.5%	198,061	129,436	2,329		131,765	11.0%	41,000
76	Mahnomen	On- & Off-Sale		1,208	1,175,425	721,397	454,028	38.6%	417,238	36,790	6,151	21,564	21,377	1.8%	
77	Bagley	Off-Sale Only		1,413	1,166,331	878,553	287,778	24.7%	245,339	42,439	43,590	38,033	47,996	4.1%	20,000
78	Granite Falls	Off-Sale Only		2,824	1,164,256	862,425	301,831	25.9%	205,576	96,255	17,511	13,261	100,505	8.6%	69,475
79	Moose Lake	On- & Off-Sale		2,796	1,143,152	745,729	397,423	34.8%	334,915	62,508		41,735	20,773	1.8%	
80	Rush City	Off-Sale Only		3,076	1,112,755	849,340	263,415	23.7%	221,941	41,474	2,590		44,064	4.0%	20,000
81	Benson	On- & Off-Sale		3,163	1,111,551	718,889	392,662	35.3%	306,871	85,791	18,085		103,876	9.3%	80,000
82	Saint James	Off-Sale Only		4,604	1,050,931	696,313	354,618	33.7%	184,315	170,303	3,668		173,971	16.6%	223,690
83	Hackensack	On- & Off-Sale		315	1,049,481	716,444	333,037	31.7%	257,041	75,996	71	15,110	60,957	5.8%	
84	Hawley	Off-Sale Only		2,137	1,039,967	777,092	262,875	25.3%	215,500	47,375	53	26,189	21,239	2.0%	5,000
85	Dassel	Off-Sale Only		1,460	1,026,472	793,118	233,354	22.7%	204,813	28,541	13,956	31,793	10,704	1.0%	
86	Aitkin	Off-Sale Only		2,151	1,007,495	759,700	247,795	24.6%	172,096	75,699	23,247		98,946	9.8%	59,500
87	Isle	On- & Off-Sale		773	983,037	576,079	406,958	41.4%	348,578	58,380	15,059		73,439	7.5%	75,000
88	Blackduck	On- & Off-Sale		797	955,873	587,334	368,539	38.6%	302,943	65,596	27,039		92,635	9.7%	60,000
89	Walker	Off-Sale Only		937	932,263	689,165	243,098	26.1%	126,200	116,898	461		117,359	12.6%	95,600
90	Olivia	Off-Sale Only		2,445	924,066	691,720	232,346	25.1%	196,138	36,208	3,485		39,693	4.3%	
91	Silver Bay	On- & Off-Sale		1,860	904,189	547,567	356,622	39.4%	322,936	33,686	1,504	8,435	26,755	3.0%	
92	Proctor	Off-Sale Only		3,100	891,882	643,160	248,722	27.9%	200,196	48,526	120		48,646	5.5%	3,300
93	Tracy	On- & Off-Sale		2,135	867,299	516,735	350,564	40.4%	335,770	14,794	9,838	53	24,579	2.8%	10,000
94	Waverly	On- & Off-Sale		1,390	840,889	573,010	267,879	31.9%	262,296	5,583	215	1,907	3,891	0.5%	
95	Le Center	On- & Off-Sale		2,506	827,787	515,642	312,145	37.7%	239,958	72,187	57	5,606	66,638	8.1%	25,000
96	Howard Lake	On- & Off-Sale		2,046	799,648	591,140	208,508	26.1%	240,640	(32,132)	12,992	11,374	(30,514)	-3.8%	
97	Sherburn	On- & Off-Sale		1,101	788,522	507,276	281,246	35.7%	283,490	(2,244)	7	295	(2,532)	-0.3%	10,000
98	Menahga	On- & Off-Sale		1,342	774,890	472,674	302,216	39.0%	255,872	46,344	5,023		51,367	6.6%	60,000

Table 6
Comparison of City Liquor Store Operations - 2014
Ranked by Gross Sales

						Gross Profit							Net Profit/(Loss)		
			Foot-			Cost		Percent		erating	Nonope	erating		Percent	Net
Ranking	Name of City	Type of Store	notes	Population	Sales	of Sales	Amount	of Sales	Expenses	Income/(Loss)	Revenues	Expenses	Amount	of Sales	Transfers*
99	Wells	On- & Off-Sale		2,297	760,770	544,462	216,308	28.4%	275,206	(58,898)	6,336		(52,562)	-6.9%	(100,000)
100	Osakis	On- & Off-Sale		1,753	760,328	435,159	325,169	42.8%	288,112	37,057	18,398		55,455	7.3%	(100,000)
100	Lake Park	On- & Off-Sale		800	689,239	395,401	293,838	42.6%	275,479	18,359	10,390		18,359	2.7%	
101	New York Mills	On- & Off-Sale		1,227	682,751	432,635	250,116	36.6%	201,458	48,658	4,695		53,353	7.8%	54,000
102	Kenyon	On- & Off-Sale		1,828	674,823	444,431	230,392	34.1%	219,104	11,288	11,844	2,603	20,529	3.0%	54,000
103	Plainview	On- & Off-Sale		3,331	658,972	430,904	228,068	34.1%	226,575	1,493	13,088	2,003	14,581	2.2%	
104	Parkers Prairie					423,725	212,829		221,113			23,902			
	Miltona	On- & Off-Sale		1,016	636,554			33.4%		(8,284)	22,297		(9,889)	-1.6%	
106		On- & Off-Sale		432	632,760	358,153	274,607	43.4%	252,758	21,849	913		22,762	3.6%	
107	Caledonia	Off-Sale Only		2,824	631,724	478,859	152,865	24.2%	139,954	12,911	765		13,676	2.2%	
108	Sleepy Eye	Off-Sale Only		3,541	626,996	479,380	147,616	23.5%	143,235	4,381	5,571		9,952	1.6%	5,000
109	Nevis	On- & Off-Sale		404	623,861	349,777	274,084	43.9%	226,146	47,938	3,469	1.060	51,407	8.2%	35,000
110	Sacred Heart	On- & Off-Sale		524	607,355	368,717	238,638	39.3%	217,207	21,431	18,764	1,069	39,126	6.4%	
111	Mapleton	On- & Off-Sale		1,760	602,252	337,257	264,995	44.0%	220,260	44,735	28,085		72,820	12.1%	
112	Frazee	On- & Off-Sale		1,396	595,603	399,081	196,522	33.0%	221,510	(24,988)	111		(24,877)	-4.2%	
113	Remer	On- & Off-Sale	[0]	375	590,942	389,453	201,489	34.1%	212,113	(10,624)			(10,624)	-1.8%	32,000
114	Finlayson	On- & Off-Sale		310	556,315	315,157	241,158	43.3%	185,523	55,635	5,016		60,651	10.9%	13,433
115	Silver Lake	On- & Off-Sale		813	553,511	290,682	262,829	47.5%	219,215	43,614	445		44,059	8.0%	
116	Sebeka	On- & Off-Sale		707	548,802	313,295	235,507	42.9%	208,086	27,421	33		27,454	5.0%	(200,000)
117	Orr	On- & Off-Sale		301	543,350	318,429	224,921	41.4%	163,761	61,160	6,216		67,376	12.4%	35,500
118	Fairfax	On- & Off-Sale		1,197	542,546	281,354	261,192	48.1%	265,946	(4,754)	7,266		2,512	0.5%	
119	Twin Valley	On- & Off-Sale		809	532,467	299,723	232,744	43.7%	216,065	16,679	287		16,966	3.2%	15,000
120	Audubon	On- & Off-Sale		532	520,286	327,554	192,732	37.0%	202,945	(10,213)	2,360	6,447	(14,300)	-2.7%	500
121	Ada	On- & Off-Sale		1,673	517,394	317,046	200,348	38.7%	187,039	13,309			13,309	2.6%	(11,053)
122	Randall	On- & Off-Sale		638	505,691	329,688	176,003	34.8%	188,267	(12,264)	7,788		(4,476)	-0.9%	
123	Darwin	Off-Sale Only		353	499,757	394,718	105,039	21.0%	94,404	10,635	2,221		12,856	2.6%	
124	Walnut Grove	On- & Off-Sale		846	497,365	249,923	247,442	49.8%	246,389	1,053	1,090	1,432	711	0.1%	3,000
125	Clearbrook	On- & Off-Sale		522	496,332	274,692	221,640	44.7%	183,127	38,513			38,513	7.8%	10,000
126	Appleton	Off-Sale Only		1,374	493,350	355,407	137,943	28.0%	112,111	25,832	4,529		30,361	6.2%	
127	Underwood	Off-Sale Only		341	492,419	366,031	126,388	25.7%	78,170	48,218	162		48,380	9.8%	20,000
128	Brandon	On- & Off-Sale	[0]	497	487,795	283,020	204,775	42.0%	169,632	35,143	468		35,611	7.3%	105,000
129	Vergas	Off-Sale Only		347	485,749	389,980	95,769	19.7%	123,791	(28,022)	5,960	3,000	(25,062)	-5.2%	25,000
130	Callaway	On- & Off-Sale		233	485,337	243,441	241,896	49.8%	217,239	24,657	1,512		26,169	5.4%	19,980
131	Barnum	On- & Off-Sale		611	479,066	241,586	237,480	49.6%	230,642	6,838	26,770		33,608	7.0%	
132	Mentor	On- & Off-Sale		153	477,429	252,284	225,145	47.2%	180,738	44,407	4,860		49,267	10.3%	34,233
133	Madelia	Off-Sale Only		2,320	473,486	358,874	114,612	24.2%	55,110	59,502	67		59,569	12.6%	30,000
134	Boyd	On- & Off-Sale		163	461,755	237,565	224,190	48.6%	200,609	23,581	28,650		52,231	11.3%	(17,000)
135	Ivanhoe	On- & Off-Sale		553	458,549	285,119	173,430	37.8%	183,403	(9,973)	15	228	(10,186)	-2.2%	(17,000)
136	Ranier	On- & Off-Sale		583	451,019	187,702	263,317	58.4%	199,374	63,943	3,605		67,548	15.0%	40,000
137	Lakefield	Off-Sale Only		1,712	447,763	323,346	124,417	27.8%	88,299	36,118	2,918		39,036	8.7%	3,000
137	Beaver Bay	On- & Off-Sale		182	440,554	252,725	187,829	42.6%	208,559	(20,730)	3,538		(17,192)	-3.9%	3,000
139	Dawson	Off-Sale Only		1,492	438,827	304,750		30.6%	136,409		529		(1,803)	-0.4%	
140	Kelliher	-					134,077			(2,332)			(, ,		
140	Buffalo Lake	On- & Off-Sale		266	436,734	243,422	193,312	44.3% 46.3%	178,472	14,840	1,329		16,169	3.7%	20,000
		On- & Off-Sale		695	433,466	232,847	200,619		215,955	(15,336)	8,802		(6,534)	-1.5%	
142	De Graff	On- & Off-Sale		124	429,959	241,666	188,293	43.8%	201,596	(13,303)	32,265	8,450	10,512	2.4%	600
143	Fifty Lakes	On- & Off-Sale		400	425,201	201,440	223,761	52.6%	219,584	4,177	1.000		4,177	1.0%	20,000
144	Madison	Off-Sale Only		1,500	424,616	321,181	103,435	24.4%	88,188	15,247	1,099		16,346	3.8%	20,000
145	Ogilvie	On- & Off-Sale		356	408,884	226,993	181,891	44.5%	172,908	8,983	204		9,187	2.2%	2,500
146	Balaton	On- & Off-Sale		631	399,391	248,771	150,620	37.7%	154,258	(3,638)	1,357		(2,281)	-0.6%	1
147	Ulen	On- & Off-Sale		558	396,756	186,216	210,540	53.1%	189,889	20,651	350		21,001	5.3%	

Table 6
Comparison of City Liquor Store Operations - 2014
Ranked by Gross Sales

Part								Gross P	rofit					Net Profit	/(Loss)	
Hat Little feet				Foot-			Cost		Percent	Ope	rating	Nonope	erating		Percent	Net
49 Saint Hilaire On-& Off-Saile 279 385,703 225,899 159,813 414% 1642.06 (6393) 551 (3342) 1.0%	Ranking	Name of City	Type of Store	notes	Population	Sales	of Sales	Amount	of Sales	Expenses	Income/(Loss)	Revenues	Expenses	Amount	of Sales	Transfers*
149 Saint Hilaire On-& Off-Saide .	148	Littlefork	On- & Off-Sale		624	390.815	227 262	163 553	41.8%	185 180	(21 627)	3 217		(18 410)	-4 7%	
150 Medford On- & Off-Sale 1,242 381,318 205,820 173,498 182,090 (6,711) 8,914 2,203 0.0%																
151 Comwell On- & Off-Sale 241 380,256 20,779 177,777 467% 193,753 11,986 21,48 (9,841) 2,26% 50,000 152 Hintenla On- & Off-Sale 215 377,485 211,996 162,474 43,48 141,960 13,944 23 137,970 377,975 3,989 153 Alcelove Activate 439 374,883 211,999 162,474 43,48 141,960 13,944 23 13,91 3,75 3,989 154 Alcelove 439 374,883 211,999 162,474 43,48 141,960 13,944 23 13,91 3,75 3,989 154 Alcelove 439 34,486 21,579 141,960 13,944 23 13,91 3,75 3,989 155 Hinchelt Off-Sale Only 170 371,295 23,8472 39,421 240% 67,449 21,974 21,974 59% 157 Ogena On- & Off-Sale 171 371,295 23,8472 39,421 240% 67,449 55,638 267 503 55,462 15,976 158 Holdingford On- & Off-Sale 171 366,935 248,978 248,497 248,449 55,638 267 503 55,462 15,976 159 Henrylle On- & Off-Sale 171 366,935 248,978 248,497 248,484 22,585 248,978 248,494 34,784 3																
152 Hitterdal On- & Olf-Sale 205 377,455 177,703 199.752 52.9% 195.272 4.480 56 4,536 1.2%																50,000
153 Clontarf																
154 Aceley																
155 Spring Grove On. & Off-Sale 1,305 373,415 251,774 121,644 32.6% 134,514 (1,2873) 3,215 0,968) -2.6% 156 Flizobeth Off-Sale Only 173 373,295 283,372 283,372 84,232 24.0% 5.58 26.7 5.03 5.54,02 15.0% 157 Ogenma On. & Off-Sale [0] 187 360,9718 188,651 181,087 40.0% 125,440 55.68 26.7 5.03 5.54,02 15.0% 158 Bolimpford On. & Off-Sale 173 30,334 209,270 100,034 43.3% 147,202 27.18 11,433 1,265 17.0% 1																
Figure F																
157 Ogerma																
158 Holdingford One & Off-Sale																
159 Barnewille Off-Sale Only																
16 Heron Lake																
161 Northome												,				
162 Clarissa																20.000
164 Milerville On- & Off-Sale 107 353,629 196,679 156,950 44,4% 142,026 14,924 3,370 1,262 17,032 4.8% 164 Big Falls On- & Off-Sale 232 351,344 179,128 172,108 48,8% 164,006 167,654 4.562 534 5,096 15% 7,852 165 Goodridge On- & Off-Sale 94 345,676 186,391 159,287 171,038 48,8% 164,240 6,798 6,798 1.9% 37,238 166 Danvers On- & Off-Sale 94 345,676 186,391 159,287 157,499 14,48% 165,854 (12,365) 42,522 (8,113) 2.3% 167 West Cencerd On- & Off-Sale 166 343,781 196,901 146,869 44,4% 165,854 (12,365) 42,522 (8,113) 2.3% 168 Palisade On- & Off-Sale 166 343,781 196,901 146,869 44,4% 165,854 (12,365) 42,522 (8,113) 2.3% 170 Gilman On- & Off-Sale 527 343,757 157,749 186,008 54,1% 174,292 11,716 7,860 630 18,946 5.5% 10,000 170 Gilman On- & Off-Sale 60 339,594 176,366 163,228 48,1% 140,683 22,545 1,263 1,787 22,021 6.5% 14,000 171 Wolf Lake On- & Off-Sale 846 336,944 20,622 346,228 48,1% 140,683 22,545 1,263 1,787 22,021 6.5% 14,000 173 Flensburg On- & Off-Sale 846 336,944 20,632 346,228 48,1% 140,683 22,545 1,263 1,787 22,021 6.5% 14,000 173 Flensburg On- & Off-Sale 846 336,944 20,652 346,656 346,656 383,075 (26,410) 4,103 3,674 (25,2981) 7,77% 174 Dallon Off-Sale Only 249 333,950 179,285 156,665 46,656 183,075 (26,410) 4,103 3,674 (25,2981) 7,77% 175 Russell On- & Off-Sale 342 289,946 135,856 136,300 47,0% 147,239 (13,295) (13,295) (13,295) (13,295) (13,295) (13,295) (13,295) (13,295) (13,295) (13,295) (13,295) (13,295) (13,																
164 Big Falls On-& Off-Sale 222 351,344 179,128 172,216 49,0% 167,654 4,562 534 5,096 1.5% 7,852 165 Donoris On-& Off-Sale 94 345,676 186,391 159,285 46,1% 159,917 (632) 804 172 0.0% 167 West Concord On-& Off-Sale 94 345,676 186,391 159,285 46,1% 159,917 (632) 804 172 0.0% 168 Palisade On-& Off-Sale 166 345,781 196,901 146,880 42.7% 123,898 22,982 15,552 38,534 11,2% 195,500 169 Foreston On-& Off-Sale 527 343,787 157,749 186,008 54,1% 174,292 11,716 7,860 630 18,946 5.5% 10,000 170 Gilman On-& Off-Sale 60 339,594 176,366 163,228 48,1% 186,022 526 11,894 124,20 3.6% 171 Wolf Lake On-& Off-Sale 60 339,594 176,366 163,228 48,1% 160,683 22,485 1,263 1,787 22,01 6.5% 14,000 172 Mazeppa On-& Off-Sale 846 336,904 200,632 136,622 40,4% 151,995 (15,723) 7,750 (7,773) 2.4% 173 Flensburg On-& Off-Sale 249 321,199 246,507 74,602 23,3% 80,426 (5,734) 1,037 (4,607) 1.5% 174 Dalton Off-Sale Only 249 321,199 246,507 136,024 47,4% 120,811 18,466 1,115 19,461 6.6% 175 Williams On-& Off-Sale 325 293,024 154,097 134,024 43,0% 147,329 (13,295) (13,295) 4.3% 176 Russell On-& Off-Sale 304 287,235 157,431 129,804 42.9% 192,785 12,605 (13,295) 4.3% 177 Lancaster On-& Off-Sale 304 287,235 157,431 129,804 42.9% 192,785 134,040 1,115 19,461 6.6% 181 Eagle Bend On-& Off-Sale 190 280,081 134,351 145,750 25.0% 139,989 5,741 2,272 8,013 2.9% 181 Eagle Bend On-& Off-Sale 191 280,061 136,567 136,667 26.9% 36,579 26																
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$\frac{1}{1}$	196	Browns Valley	On- & Off-Sale	[21]	583	67,045	28,623	38,422	57.3%	35,381	3,041	6,701		9,742	14.5%	123,322

Table 6 **Comparison of City Liquor Store Operations - 2014** Ranked by Gross Sales

							Gross P	rofit					Net Profit	/(Loss)	
			Foot-			Cost		Percent	Ope	rating	Nonop	erating		Percent	Net
Ranking	Name of City	Type of Store	notes	Population	Sales	of Sales	Amount	of Sales	Expenses	Income/(Loss)	Revenues	Expenses	Amount	of Sales	Transfers*
197	Winton	On- & Off-Sale	[32]	170	779		779	100.0%	49,928	(49,149)	2,183	9,396	(56,362)	-7235.2%	(56,362)
198	Kellogg	On- & Off-Sale	[21]	441					1,312	(1,312)	2,047		735		
199	Lake Benton	On- & Off-Sale	[32]	674											10,207
200	Wilmont	On- & Off-Sale	[32]	340					1,212	(1,212)	73		(1,139)		72,531
	Off-Sale Only			845,633	\$266,944,621	\$197,174,395	\$69,770,226	26.1%	\$45,869,378	\$23,900,848	\$1,355,869	\$1,347,448	\$23,909,269	9.0%	\$16,841,014
	On- & Off-Sale			98,028	\$68,668,552	\$41,263,431	\$27,405,121	39.9%	\$24,344,376	\$3,060,745	\$765,465	\$471,392	\$3,354,818	4.9%	\$2,259,943
	All Stores			943,661	\$335,613,173	\$238,437,826	\$97,175,347	29.0%	\$70,213,754	\$26,961,593	\$2,121,334	\$1,818,840	\$27,264,087	8.1%	\$19,100,957

Footnotes:

- [0] Information is taken from a cash receipts and disbursements statement.[21] Discontinued liquor operations in previous year.
- [32] The enterprise fund was not in operation.
 - * Net transfers is calculated by subtracting transfers in from transfers out. A positive number indicates a greater level of transfers out than in.

Table 7
Comparison of City Liquor Store Operations - 2014
Ranked by Net Profit/(Loss) as a Percent of Sales

							Gross P	rofit					Net Profit	/(Loss)	
			Foot-			Cost		Percent	Оре	erating	Nonope	erating		Percent	Net
Ranking	Name of City	Type of Store	notes	Population	Sales	of Sales	Amount	of Sales	Expenses	Income/(Loss)	Revenues	Expenses	Amount	of Sales	Transfers*
1	Waldorf	On- & Off-Sale	[0][21]	224	\$132,003	\$99,184	\$32,819	24.9%	\$69,044	(\$36,225)	\$84,305	\$	\$48,080	36.4%	\$53,082
2	Roseau	Off-Sale Only	[0][21]	2,663	1,901,367	1,351,832	549,535	28.9%	228,500		879	φ	321,914	16.9%	200,000
3	Elk River	Off-Sale Only		23,730	6,825,342	4,750,195	2,075,147	30.4%	1,026,678		105,639		1,154,108	16.9%	685,060
4	Grand Marais	Off-Sale Only		1,367	1,913,648	1,279,192	634,456	33.2%	317,278		3,567		320,745	16.8%	200,000
5	Saint James	Off-Sale Only		4,604	1,050,931	696,313	354,618	33.7%	184,315		3,668		173,971	16.6%	223,690
6	Ogema	On- & Off-Sale	[0]	187	369,738	188,651	181,087	49.0%	125,449		267	503	55,402	15.0%	
7	Ranier	On- & Off-Sale		583	451,019	187,702	263,317	58.4%	199,374		3,605		67,548	15.0%	40,000
8	Buffalo	Off-Sale Only		15,911	4,632,524	3,319,129	1,313,395	28.4%	787,108	,	188,937	31,302	683,922	14.8%	550,000
9	Fairmont	Off-Sale Only		10,464	3,446,047	2,469,101	976,946	28.3%	482,580		10,420		504,786	14.6%	187,500
10	Browns Valley	On- & Off-Sale	[21]	583	67,045	28,623	38,422	57.3%	35,381	3,041	6,701		9,742	14.5%	123,322
11	Bemidji	Off-Sale Only		14,376	5,556,520	3,905,273	1,651,247	29.7%	837,815		13,950	21,976	805,406	14.5%	395,810
12	Marshall	Off-Sale Only		13,719	3,934,677	2,919,504	1,015,173	25.8%	448,948		1,805		568,030	14.4%	375,000
13	Pipestone	Off-Sale Only		4,239	1,502,213	1,086,098	416,115	27.7%	213,543		3,108		205,680	13.7%	88,000
14	Detroit Lakes	Off-Sale Only		9,053	5,798,826	4,215,032	1,583,794	27.3%	657,966		16,132	151,801	790,159	13.6%	544,960
15	Windom	Off-Sale Only		4,636	1,686,879	1,177,103	509,776	30.2%	285,502		2,616		226,890	13.5%	70,000
16	Isanti	Off-Sale Only		5,409	2,414,876	1,751,938	662,938	27.5%	358,507	,	14,587		319,018	13.2%	200,000
17	Perham	Off-Sale Only		3,204	3,068,699	2,268,417	800,282	26.1%	376,024		7,928	28,772	403,414	13.1%	139,250
18	Worthington	Off-Sale Only		12,986	3,449,343	2,570,234	879,109	25.5%	435,914		6,699	20,772	449,894	13.0%	225,000
19	Warroad	Off-Sale Only		1,781	1,483,385	1,086,536	396,849	26.8%	207,960				188,889	12.7%	85,000
20	Walker	Off-Sale Only		937	932,263	689,165	243,098	26.1%	126,200	,	461		117,359	12.6%	95,600
21	Madelia	Off-Sale Only		2,320	473,486	358,874	114,612	24.2%	55,110		67		59,569	12.6%	30,000
22	Long Prairie	Off-Sale Only		3,421	1,381,852	1,022,477	359,375	26.0%	194,657		8,816		173,534	12.6%	90,000
23	Orr	On- & Off-Sale		301	543,350	318,429	224,921	41.4%	163,761	61,160	6,216		67,376	12.4%	35,500
24	Mapleton	On- & Off-Sale		1,760	602,252	337,257	264,995	44.0%	220,260		28,085		72,820	12.1%	
25	Big Lake	Off-Sale Only		10,587	3,725,408	2,649,008	1,076,400	28.9%	546,389		4,415	86,644	447,782	12.0%	312,245
26	Monticello	Off-Sale Only		13,125	5,166,066	3,876,697	1,289,369	25.0%	694,567		13,381		608,183	11.8%	600,000
27	Fergus Falls	Off-Sale Only		13,280	5,567,249	3,976,930	1,590,319	28.6%	943,274		31,924	26,607	652,362	11.7%	571,539
28	Longville	On- & Off-Sale		15,280	1,464,774	902,453	562,321	38.4%	390,281	172,040	263	4,785	167,518	11.4%	263,361
29	Apple Valley	Off-Sale Only		50,330	9,292,224	6,600,147	2,692,077	29.0%	1,612,171	1,079,906	94,885	112,141	1,062,650	11.4%	600,000
30	Boyd	On- & Off-Sale		163	461,755	237,565	224,190	48.6%	200,609		28,650	112,171	52,231	11.3%	(17,000)
31	Palisade	On- & Off-Sale		166	343,781	196,901	146,880	42.7%	123,898		15,552		38,534	11.2%	19,500
32	Jackson	Off-Sale Only		3,369	1,192,484	864,987	327,497	27.5%	198,061	129,436	2,329		131,765	11.0%	41,000
33	Finlayson	On- & Off-Sale		310	556,315	315,157	241,158	43.3%	185,523		5,016		60,651	10.9%	13,433
34	Wadena	Off-Sale Only		4,092	1,925,724	1,447,963	477,761	24.8%	276,973		7,205		207,993	10.8%	169,151
35	Mentor	On- & Off-Sale		153	477,429	252,284	225,145	47.2%	180,738		4,860		49,267	10.3%	34,233
36	Delano	Off-Sale Only		5,757	2,457,665	1,757,007	700,658	28.5%	453,625		2,070		249,103	10.1%	150,000
37	Thief River Falls	Off-Sale Only		8,722	4,567,026	3,492,530	1,074,496	23.5%	620,554		8,428		462,370	10.1%	373,677
38	Princeton	Off-Sale Only		4,732	3,279,223	2,439,790	839,433	25.6%	540,804		27,064		325,693	9.9%	55,239
39	Eden Prairie	Off-Sale Only		62,593	12,198,670	8,805,885	3,392,785	27.8%	2,209,455		22,164		1,205,494	9.9%	1,000,000
40	Glenwood	Off-Sale Only		2,560	1,328,449	1,002,327	326,122	24.5%	196,696		1,472		130,898	9.9%	441,668
41	Mora	Off-Sale Only		3,523	2,883,872	2,098,114	785,758	27.2%	505,178		3,301		283,881	9.8%	270,000
42	Underwood	Off-Sale Only		3,323	492,419	366,031	126,388	25.7%	78,170		162		48,380	9.8%	20,000
43	Aitkin	Off-Sale Only		2,151	1,007,495	759,700	247,795	24.6%	172,096		23,247		98,946	9.8%	59,500
44	Blackduck	On- & Off-Sale		797	955,873	587,334	368,539	38.6%	302,943		27.039		92,635	9.7%	60,000
45	Park Rapids	Off-Sale Only		3,901	3,356,957	2,536,797	820,160	24.4%	497,954	,	1,670		323,876	9.7%	161,380
45	Cook	Off-Sale Only		570	1,487,066	1,112,880	374,186	25.2%	237,453		6,728		143,461	9.6%	165,789
47	Pelican Rapids	Off-Sale Only		2,498	1,204,722	886,187	318,535	26.4%	185,104		420	18,621	115,230	9.6%	33,300
48	Rogers	On- & Off-Sale		12,230	3,354,995	2,294,289	1,060,706	31.6%	724,581	336,125	(1,231)	16,418	318,476	9.5%	212,987
49	Pine City	Off-Sale Only		3,203	1,687,303	1,207,603	479,700	28.4%	325,037		3,714	10,418	158,377	9.5%	125,000
47	i ilic City	Oli-Sale Olliy		3,203	1,007,303	1,207,003	7/2,/00	20.470	343,037	154,005	3,/14		130,377	J. ↑ /0	123,000

Table 7
Comparison of City Liquor Store Operations - 2014
Ranked by Net Profit/(Loss) as a Percent of Sales

							Gross P	rofit					Net Profit	/(Loss)	
			Foot-			Cost		Percent	Ope	rating	Nonope	erating		Percent	Net
Ranking	Name of City	Type of Store	notes	Population	Sales	of Sales	Amount	of Sales	Expenses	Income/(Loss)	Revenues	Expenses	Amount	of Sales	Transfers*
50	D	0.00001		2.162	1 111 551	710.000	202 ((2	25.20/	206.071	05.701	10.005		102.076	0.20/	00.000
50	Benson	On- & Off-Sale		3,163	1,111,551	718,889	392,662	35.3%	306,871	85,791	18,085	22.045	103,876	9.3%	80,000
51	Hutchinson	Off-Sale Only		14,124	5,612,423	4,311,031	1,301,392	23.2%	754,706	546,686	3,118	32,045	517,759	9.2%	450,000
52	Lakeville	Off-Sale Only		59,361	14,883,858	11,078,916	3,804,942	25.6%	2,347,079	1,457,863	52,851	152,980	1,357,734	9.1%	1,369,063
53	Cambridge	Off-Sale Only		8,338	4,975,797	3,753,437	1,222,360	24.6%	783,569	438,791	7,287		446,078	9.0%	429,315
54	Glencoe	Off-Sale Only		5,552	1,470,175	1,090,383	379,792	25.8%	236,881	142,911	118	12,001	131,028	8.9%	(124,876)
55	Redwood Falls	Off-Sale Only		5,207	2,206,194	1,616,133	590,061	26.7%	389,890	200,171	8,312	12,739	195,744	8.9%	100,000
56	North Branch	Off-Sale Only		10,286	2,264,471	1,644,771	619,700	27.4%	398,520	221,180	139	20,545	200,774	8.9%	140,000
57	Morris	Off-Sale Only		5,436	1,999,957	1,526,059	473,898	23.7%	302,664	171,234	4,463		175,697	8.8%	110,000
58	Eagle Bend	On- & Off-Sale		517	271,571	150,520	121,051	44.6%	113,310	7,741	16,106		23,847	8.8%	8,000
59	Lakefield	Off-Sale Only		1,712	447,763	323,346	124,417	27.8%	88,299	36,118	2,918		39,036	8.7%	3,000
60	Granite Falls	Off-Sale Only		2,824	1,164,256	862,425	301,831	25.9%	205,576	96,255	17,511	13,261	100,505	8.6%	69,475
61	Edina	Off-Sale Only		50,261	13,515,168	9,936,468	3,578,700	26.5%	2,450,384	1,128,316	23,656	6,366	1,145,606	8.5%	1,035,000
62	Milaca	Off-Sale Only		2,911	2,113,101	1,582,732	530,369	25.1%	335,672	194,697	4,084	19,961	178,820	8.5%	95,316
63	Litchfield	Off-Sale Only		6,741	2,194,875	1,645,486	549,389	25.0%	366,621	182,768	2,829		185,597	8.5%	59,000
64	Nevis	On- & Off-Sale		404	623,861	349,777	274,084	43.9%	226,146	47,938	3,469		51,407	8.2%	35,000
65	Wayzata	On- & Off-Sale		4,476	5,581,912	2,784,167	2,797,745	50.1%	2,222,430	575,315	25,027	142,400	457,942	8.2%	159,000
66	Saint Francis	Off-Sale Only		7,296	2,109,482	1,551,662	557,820	26.4%	396,770	161,050	10,693		171,743	8.1%	66,685
67	Le Center	On- & Off-Sale		2,506	827,787	515,642	312,145	37.7%	239,958	72,187	57	5,606	66,638	8.1%	25,000
68	Northfield	Off-Sale Only		20,313	3,158,135	2,328,235	829,900	26.3%	601,926	227,974	26,084		254,058	8.0%	136,607
69	Silver Lake	On- & Off-Sale		813	553,511	290,682	262,829	47.5%	219,215	43,614	445		44,059	8.0%	
70	New York Mills	On- & Off-Sale		1,227	682,751	432,635	250,116	36.6%	201,458	48,658	4,695		53,353	7.8%	54,000
71	Richfield	Off-Sale Only		36,157	11,500,417	8,601,930	2,898,487	25.2%	2,017,819	880,668	15,679		896,347	7.8%	716,460
72	Hinckley	On- & Off-Sale		1,794	2,555,119	1,745,829	809,290	31.7%	562,917	246,373	1,137	48,833	198,677	7.8%	107,704
73	Clearbrook	On- & Off-Sale		522	496,332	274,692	221,640	44.7%	183,127	38,513			38,513	7.8%	10,000
74	Baudette	On- & Off-Sale		1,079	1,501,019	983,718	517,301	34.5%	403,632	113,669	879		114,548	7.6%	70,000
75	Mound	Off-Sale Only		9,318	2,919,731	2,158,289	761,442	26.1%	540,991	220,451	27		220,478	7.6%	61,529
76	Stacy	On- & Off-Sale		1,501	2,796,166	1,804,081	992,085	35.5%	741,779	250,306	32,121	72,931	209,496	7.5%	10,000
77	Lindstrom	On- & Off-Sale		4,458	2,322,727	1,600,445	722,282	31.1%	584,464	137,818	35,748		173,566	7.5%	331,030
78	Isle	On- & Off-Sale		773	983,037	576,079	406,958	41.4%	348,578	58,380	15,059	126	73,439	7.5%	75,000
79	Hanska	On- & Off-Sale		380	280,726	155,057	125,669	44.8%	110,548	15,121	5,742	126	20,737	7.4%	10,000
80	Nisswa	On- & Off-Sale		2,015	3,167,950	2,194,710	973,240	30.7%	729,202	244,038	2.100	10,420	233,618	7.4%	280,000
81	Battle Lake	Off-Sale Only		888	1,194,408	853,164	341,244	28.6%	256,982	84,262	3,188		87,450	7.3%	81,000
82	Brandon	On- & Off-Sale	[0]	497	487,795	283,020	204,775	42.0%	169,632	35,143	468		35,611	7.3%	105,000
83	Osakis	On- & Off-Sale		1,753	760,328	435,159	325,169	42.8%	288,112	37,057	18,398		55,455	7.3%	
84	Vesta	On- & Off-Sale		304	287,235	157,431	129,804	45.2%	109,278	20,526			20,526	7.1%	(10,000)
85	Barnum	On- & Off-Sale		611	479,066	241,586	237,480	49.6%	230,642	6,838	26,770		33,608	7.0%	
86	Farmington	Off-Sale Only		22,386	4,639,194	3,467,797	1,171,397	25.3%	848,037	323,360			323,360	7.0%	70,016
87	Russell	On- & Off-Sale		325	293,024	154,097	138,927	47.4%	120,581	18,346	1,115		19,461	6.6%	
88	Menahga	On- & Off-Sale		1,342	774,890	472,674	302,216	39.0%	255,872	46,344	5,023		51,367	6.6%	60,000
89	Wolf Lake	On- & Off-Sale		60	339,594	176,366	163,228	48.1%	140,683	22,545	1,263	1,787	22,021	6.5%	14,000
90	Sacred Heart	On- & Off-Sale		524	607,355	368,717	238,638	39.3%	217,207	21,431	18,764	1,069	39,126	6.4%	
91	Northome	On- & Off-Sale		186	357,852	206,896	150,956	42.2%	128,079	22,877	6		22,883	6.4%	20,000
92	Blue Earth	Off-Sale Only		3,309	1,506,518	1,118,914	387,604	25.7%	292,549	95,055	520		95,575	6.3%	10,132
93	Kasson	Off-Sale Only		6,124	1,324,533	1,017,775	306,758	23.2%	228,180	78,578	3,943		82,521	6.2%	14,000
94	Two Harbors	Off-Sale Only		3,711	2,021,432	1,528,925	492,507	24.4%	368,012	124,495	1,366		125,861	6.2%	614
95	Alexandria	Off-Sale Only		13,182	4,714,369	3,604,032	1,110,337	23.6%	807,839	302,498	403	9,496	293,405	6.2%	200,000
96	Maple Lake	Off-Sale Only		2,109	1,353,535	1,009,547	343,988	25.4%	257,835	86,153	6,757	9,560	83,350	6.2%	
97	Appleton	Off-Sale Only		1,374	493,350	355,407	137,943	28.0%	112,111	25,832	4,529		30,361	6.2%	
98	Elizabeth	Off-Sale Only		170	373,295	283,872	89,423	24.0%	67,449	21,974			21,974	5.9%	

Table 7
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Ranked by Net Profit/(Loss) as a Percent of Sales

							Gross P	rofit					Net Profit	t/(Loss)	
			Foot-			Cost		Percent	Ope	rating	Nonope	erating		Percent	Net
Ranking	Name of City	Type of Store	notes	Population	Sales	of Sales	Amount	of Sales	Expenses	Income/(Loss)	Revenues	Expenses	Amount	of Sales	Transfers*
99	Sauk Rapids	Off-Sale Only		13,307	2,493,531	1,920,291	573,240	23.0%	434,385	138,855	7,910		146,765	5.9%	75,000
100	Hackensack	On- & Off-Sale		315	1,049,481	716,444	333,037	31.7%	257,041	75,996	71	15,110	60,957	5.8%	
101	Robbinsdale	Off-Sale Only		14,512	3,171,109	2,343,440	827,669	26.1%	659,839	167,830	16,237		184,067	5.8%	150,000
102	Lancaster	On- & Off-Sale		342	289,946	153,556	136,390	47.0%	123,785	12,605	3,794		16,399	5.7%	29,000
103	Luverne	Off-Sale Only		4,704	1,249,159	932,697	316,462	25.3%	252,074	64,388	5,348		69,736	5.6%	45,000
104	Foreston	On- & Off-Sale		527	343,757	157,749	186,008	54.1%	174,292	11,716	7,860	630	18,946	5.5%	10,000
105	Proctor	Off-Sale Only		3,100	891,882	643,160	248,722	27.9%	200,196	48,526	120		48,646	5.5%	3,300
106	Callaway	On- & Off-Sale		233	485,337	243,441	241,896	49.8%	217,239	24,657	1,512		26,169	5.4%	19,980
107	Heron Lake	On- & Off-Sale		690	366,214	201,059	165,155	45.1%	143,208	21,947	139	2,515	19,571	5.3%	
108	Ulen	On- & Off-Sale		558	396,756	186,216	210,540	53.1%	189,889	20,651	350	2,515	21,001	5.3%	
109	Montevideo	Off-Sale Only		5,327	2,206,458	1,623,133	583,325	26.4%	472,412	110,913	2,110		113,023	5.1%	100,000
110	Sebeka	On- & Off-Sale		707	548,802	313,295	235,507	42.9%	208,086	27,421	33		27,454	5.0%	(200,000)
111	Spring Lake Park	Off-Sale Only		6,513	2,100,732	1,547,692	553,040	26.3%	513,846	39,194	64,602		103,796	4.9%	75,000
111	Millerville	On- & Off-Sale		107	353,629	196,679	156,950	44.4%	142,026	14,924	3,370	1,262	17,032	4.8%	75,000
113	Anoka	Off-Sale Only		17,586	4,179,462	3,253,385	926,077	22.2%	763,387	162,690	37,816	1,202	200,506	4.8%	300,000
113	Butterfield	Off-Sale Only		584	230,420	167,508	62,912	27.3%	55,345	7,567	28,037	24,703	10,901	4.6%	300,000
											28,037				
115	Savage	Off-Sale Only		29,047	4,245,608	3,079,994	1,165,614	27.5%	921,026	244,588		45,362	199,226	4.7%	43,000
116	Paynesville	Off-Sale Only		2,443	1,281,957	1,001,791	280,166	21.9%	231,995	48,171	8,266	20.220	56,437	4.4%	
117	Kiester	Off-Sale Only		487	202,656	146,705	55,951	27.6%	52,781	3,170	44,920	39,230	8,860	4.4%	20,000
118	Saint Anthony	Off-Sale Only		8,965	6,078,039	4,704,566	1,373,473	22.6%	1,174,674	198,799	64,143		262,942	4.3%	395,444
119	Olivia	Off-Sale Only		2,445	924,066	691,720	232,346	25.1%	196,138	36,208	3,485		39,693	4.3%	
120	Fridley	Off-Sale Only		27,952	4,786,987	3,525,672	1,261,315	26.3%	1,070,644	190,671	11,855		202,526	4.2%	250,000
121	Bagley	Off-Sale Only		1,413	1,166,331	878,553	287,778	24.7%	245,339	42,439	43,590	38,033	47,996	4.1%	20,000
122	Rush City	Off-Sale Only		3,076	1,112,755	849,340	263,415	23.7%	221,941	41,474	2,590		44,064	4.0%	20,000
123	Madison	Off-Sale Only		1,500	424,616	321,181	103,435	24.4%	88,188	15,247	1,099		16,346	3.8%	20,000
124	Columbia Heights	Off-Sale Only		19,709	8,415,371	6,343,663	2,071,708	24.6%	1,536,982	534,726	3,230	223,926	314,030	3.7%	199,386
125	Akeley	On- & Off-Sale		439	374,086	216,592	157,494	42.1%	143,600	13,894	23		13,917	3.7%	1,750
126	Kelliher	On- & Off-Sale		266	436,734	243,422	193,312	44.3%	178,472	14,840	1,329		16,169	3.7%	20,000
127	Gilman	On- & Off-Sale	[0]	239	341,551	155,423	186,128	54.5%	185,602	526	11,894		12,420	3.6%	
128	Miltona	On- & Off-Sale		432	632,760	358,153	274,607	43.4%	252,758	21,849	913		22,762	3.6%	
129	Verndale	On- & Off-Sale		594	256,297	137,806	118,491	46.2%	109,537	8,954	25		8,979	3.5%	
130	Brooklyn Center	Off-Sale Only		29,889	5,852,465	4,293,383	1,559,082	26.6%	1,354,123	204,959	21,810	37,560	189,209	3.2%	362,190
131	Twin Valley	On- & Off-Sale		809	532,467	299,723	232,744	43.7%	216,065	16,679	287		16,966	3.2%	15,000
132	Kenyon	On- & Off-Sale		1,828	674,823	444,431	230,392	34.1%	219,104	11,288	11,844	2,603	20,529	3.0%	
133	Silver Bay	On- & Off-Sale		1,860	904,189	547,567	356,622	39.4%	322,936	33,686	1,504	8,435	26,755	3.0%	
134	South Haven	On- & Off-Sale		190	280,081	134,351	145,730	52.0%	139,989	5,741	2,272		8,013	2.9%	
135	Tracy	On- & Off-Sale		2,135	867,299	516,735	350,564	40.4%	335,770	14,794	9,838	53	24,579	2.8%	10,000
136	Lexington	Off-Sale Only		2,068	2,942,500	2,342,046	600,454	20.4%	514,330	86,124	13,229	19,003	80,350	2.7%	75,000
137	Lake Park	On- & Off-Sale		800	689,239	395,401	293,838	42.6%	275,479	18,359			18,359	2.7%	
138	Darwin	Off-Sale Only		353	499,757	394,718	105,039	21.0%	94,404	10,635	2,221		12,856	2.6%	
139	Ada	On- & Off-Sale		1,673	517,394	317,046	200,348	38.7%	187,039	13,309			13,309	2.6%	(11,053)
140	De Graff	On- & Off-Sale		124	429,959	241,666	188,293	43.8%	201,596	(13,303)	32,265	8,450	10,512	2.4%	600
141	Lonsdale	Off-Sale Only		3,821	1,335,947	1,015,102	320,845	24.0%	288,409	32,436	9	808	31,637	2.4%	
142	Cleveland	On- & Off-Sale		721	200,670	112,016	88,654	44.2%	105,666	(17,012)	21,835	255	4,568	2.3%	
143	Ogilvie	On- & Off-Sale		356	408,884	226,993	181,891	44.5%	172,908	8,983	204		9,187	2.2%	2,500
144	Lewisville	On- & Off-Sale		240	178,005	98,283	79,722	44.8%	87,475	(7,753)	11,718		3,965	2.2%	
145	Plainview	On- & Off-Sale		3,331	658,972	430,904	228,068	34.6%	226,575	1,493	13,088		14,581	2.2%	
146	Caledonia	Off-Sale Only		2,824	631,724	478,859	152,865	24.2%	139,954	12,911	765		13,676	2.2%	
147	Hawley	Off-Sale Only		2,137	1,039,967	777,092	262,875	25.3%	215,500	47,375	53	26,189	21,239	2.0%	5,000
		•													

Table 7
Comparison of City Liquor Store Operations - 2014
Ranked by Net Profit/(Loss) as a Percent of Sales

							Gross P	rofit					Net Profit	/(Loss)	
			Foot-			Cost		Percent	Ope	erating	Nonope	erating		Percent	Net
Ranking	Name of City	Type of Store	notes	Population	Sales	of Sales	Amount	of Sales	Expenses	Income/(Loss)	Revenues	Expenses	Amount	of Sales	Transfers*
148	Goodridge	On- & Off-Sale		136	350,213	179,175	171,038	48.8%	164,240	6,798			6,798	1.9%	37,238
149	Mahnomen	On- & Off-Sale		1,208	1,175,425	721,397	454,028	38.6%	417,238		6,151	21,564	21,377	1.8%	
150	Moose Lake	On- & Off-Sale		2,796	1,143,152	745,729	397,423	34.8%	334,915			41,735	20,773	1.8%	
151	Braham	Off-Sale Only		1,812	1,278,801	979,681	299,120	23.4%	279,150		94,259	91,023	23,206	1.8%	20,000
152	Sleepy Eye	Off-Sale Only		3,541	626,996	479,380	147,616	23.5%	143,235		5,571	71,025	9,952	1.6%	5,000
153	Big Falls	On- & Off-Sale		232	351,344	179,128	172,216	49.0%	167,654		534		5,096	1.5%	7,852
154	Avoca	On- & Off-Sale		141	231,197	114,695	116,502	50.4%	112,856		3,057	3,884	2,819	1.2%	18,600
155	Hitterdal	On- & Off-Sale		205	377,455	177,703	199,752	52.9%	195,272		56	3,864	4,536	1.2%	
156	Dassel	Off-Sale Only		1,460	1,026,472	793,118	233,354	22.7%	204,813		13,956	31,793	10,704	1.0%	
157	Fifty Lakes	On- & Off-Sale		400	425,201		223,761	52.6%	219,584		15,950		4,177	1.0%	
157	Erhard	Off-Sale Only		142	263,251	201,440 193,572	69,679	26.5%	69,511		2,125		2,293	0.9%	
				1,242									2,293		
159	Medford Clontarf	On- & Off-Sale			381,318	205,820	175,498	46.0% 43.4%	182,209		8,914		1,779	0.6% 0.5%	2.000
160		On- & Off-Sale		153	374,383	211,909	162,474		193,195		32,500				3,089
161	Fairfax	On- & Off-Sale		1,197	542,546	281,354	261,192	48.1%	265,946		7,266	1.907	2,512	0.5%	
162	Waverly	On- & Off-Sale		1,390	840,889	573,010	267,879	31.9%	262,296		215	,	3,891	0.5%	2.000
163	Walnut Grove	On- & Off-Sale		846	497,365	249,923	247,442	49.8%	246,389		1,090	1,432	711	0.1%	3,000
164	Danvers	On- & Off-Sale		94	345,676	186,391	159,285	46.1%	159,917		804		172	0.0%	
165	Sherburn	On- & Off-Sale		1,101	788,522	507,276	281,246	35.7%	283,490	(/ /	7	295	(2,532)	-0.3%	10,000
166	Dawson	Off-Sale Only		1,492	438,827	304,750	134,077	30.6%	136,409		529		(1,803)	-0.4%	
167	Balaton	On- & Off-Sale		631	399,391	248,771	150,620	37.7%	154,258	,	1,357		(2,281)	-0.6%	1
168	Randall	On- & Off-Sale		638	505,691	329,688	176,003	34.8%	188,267		7,788		(4,476)	-0.9%	
169	Saint Hilaire	On- & Off-Sale		279	385,703	225,890	159,813	41.4%	164,206	(/ /	551		(3,842)	-1.0%	
170	Barnesville	Off-Sale Only		2,621	366,935	284,507	82,428	22.5%	88,581	(6,153)	2,269		(3,884)	-1.1%	6,000
171	Dalton	Off-Sale Only		249	321,199	246,507	74,692	23.3%	80,426		1,037		(4,697)	-1.5%	
172	Buffalo Lake	On- & Off-Sale		695	433,466	232,847	200,619	46.3%	215,955	(, ,	8,802		(6,534)	-1.5%	
173	Round Lake	Off-Sale Only		377	121,410	86,867	34,543	28.5%	38,753		2,333		(1,877)	-1.5%	
174	Parkers Prairie	On- & Off-Sale		1,016	636,554	423,725	212,829	33.4%	221,113		22,297	23,902	(9,889)	-1.6%	
175	Remer	On- & Off-Sale	[0]	375	590,942	389,453	201,489	34.1%	212,113				(10,624)	-1.8%	32,000
176	Elmore	Off-Sale Only		586	122,145	92,610	29,535	24.2%	32,270	(2,735)	52		(2,683)	-2.2%	
177	Ivanhoe	On- & Off-Sale		553	458,549	285,119	173,430	37.8%	183,403	(9,973)	15	228	(10,186)	-2.2%	
178	West Concord	On- & Off-Sale		787	345,596	192,107	153,489	44.4%	165,854	(12,365)	4,252		(8,113)	-2.3%	
179	Mazeppa	On- & Off-Sale		846	336,904	200,632	136,272	40.4%	151,995	(15,723)	7,750		(7,973)	-2.4%	
180	Spring Grove	On- & Off-Sale		1,305	373,415	251,774	121,641	32.6%	134,514	(12,873)	3,235		(9,638)	-2.6%	
181	Cromwell	On- & Off-Sale		241	380,526	202,749	177,777	46.7%	189,763	(11,986)	2,145		(9,841)	-2.6%	50,000
182	Audubon	On- & Off-Sale		532	520,286	327,554	192,732	37.0%	202,945	(10,213)	2,360	6,447	(14,300)	-2.7%	500
183	Clarissa	On- & Off-Sale		668	355,868	226,422	129,446	36.4%	143,810	(14,364)	4,266		(10,098)	-2.8%	
184	Howard Lake	On- & Off-Sale		2,046	799,648	591,140	208,508	26.1%	240,640	(32,132)	12,992	11,374	(30,514)	-3.8%	
185	Beaver Bay	On- & Off-Sale		182	440,554	252,725	187,829	42.6%	208,559	(20,730)	3,538		(17,192)	-3.9%	
186	Frazee	On- & Off-Sale		1,396	595,603	399,081	196,522	33.0%	221,510	(24,988)	111		(24,877)	-4.2%	
187	Williams	On- & Off-Sale		185	311,935	177,901	134,034	43.0%	147,329	(13,295)			(13,295)	-4.3%	
188	Holdingford	On- & Off-Sale		713	369,304	209,270	160,034	43.3%	187,202	(27,168)	11,453	1,363	(17,078)	-4.6%	
189	Littlefork	On- & Off-Sale		624	390,815	227,262	163,553	41.8%	185,180	(21,627)	3,217		(18,410)	-4.7%	
190	Vergas	Off-Sale Only		347	485,749	389,980	95,769	19.7%	123,791	(28,022)	5,960	3,000	(25,062)	-5.2%	25,000
191	Hanley Falls	On- & Off-Sale		289	215,682	121,354	94,328	43.7%	110,222		4,040		(11,854)	-5.5%	
192	Hadley	On- & Off-Sale		54	243,054	110,178	132,876	54.7%	154,495	(, ,	7,034		(14,585)	-6.0%	(12,242)
193	Conger	On- & Off-Sale		139	245,245	151,789	93,456	38.1%	116,119		7,053		(15,610)	-6.4%	3,600
194	Wells	On- & Off-Sale		2,297	760,770	544,462	216,308	28.4%	275,206	(, ,	6,336		(52,562)	-6.9%	(100,000)
195	Flensburg	On- & Off-Sale	[0]	224	335,950	179,285	156,665	46.6%	183,075		4,103	3,674	(25,981)	-7.7%	
196	Okabena	On- & Off-Sale		187	270,816	163,654	107,162	39.6%	137,290	(, ,			(30,128)	-11.1%	
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Table 7
Comparison of City Liquor Store Operations - 2014
Ranked by Net Profit/(Loss) as a Percent of Sales

							Gross Pi	rofit					Net Profit	(Loss)	
			Foot-			Cost		Percent	Oper	ating	Nonop	erating		Percent	Net
Ranking	Name of City	Type of Store	notes	Population	Sales	of Sales	Amount	of Sales	Expenses	Income/(Loss)	Revenues	Expenses	Amount	of Sales	Transfers*
197	Winton	On- & Off-Sale	[32]	170	779		779	100.0%	49,928	(49,149)	2,183	9,396	(56,362)	-7235.2%	(56,362)
	Kellogg	On- & Off-Sale	[21]	441					1,312	(1,312)	2,047		735		
	Lake Benton	On- & Off-Sale	[32]	674											10,207
	Wilmont	On- & Off-Sale	[32]	340					1,212	(1,212)	73		(1,139)		72,531
	Off-Sale Only			845,633	\$266,944,621	\$197,174,395	\$69,770,226	26.1%	\$45,869,378	\$23,900,848	\$1,355,869	\$1,347,448	\$23,909,269	9.0%	\$16,841,014
	On- & Off-Sale			98,028	\$68,668,552	\$41,263,431	\$27,405,121	39.9%	\$24,344,376	\$3,060,745	\$765,465	\$471,392	\$3,354,818	4.9%	\$2,259,943
	All Stores			943,661	\$335,613,173	\$238,437,826	\$97,175,347	29.0%	\$70,213,754	\$26,961,593	\$2,121,334	\$1,818,840	\$27,264,087	8.1%	\$19,100,957

- [0] Information is taken from a cash receipts and disbursements statement.
- [21] Discontinued liquor operations in previous year.
- [32] The enterprise fund was not in operation.

^{*} Net transfers is calculated by subtracting transfers in from transfers out. A positive number indicates a greater level of transfers out than in.

Table 8
Comparison of Metro Area City Liquor Store Operations - 2014

						Gross Pi	rofit					Net Prof	it/(Loss)	
		Foot-			Cost		Percent	Ope	erating	Nonoper	rating		Percent	Net
Name of City	Type of Store	notes	Population	Sales	of Sales	Amount	of Sales	Expenses	Income/(Loss)	Revenues	Expenses	Amount	of Sales	Transfers*
Anoka	Off-Sale Only		17,586	\$4,179,462	\$3,253,385	\$926,077	22.2%	\$763,387	\$162,690	\$37,816	\$	\$200,506	4.8%	\$300,000
Apple Valley	Off-Sale Only		50,330	9,292,224	6,600,147	2,692,077	29.0%	1,612,171	1,079,906	94,885	112,141	1,062,650	11.4%	600,000
Brooklyn Center	Off-Sale Only		29,889	5,852,465	4,293,383	1,559,082	26.6%	1,354,123	204,959	21,810	37,560	189,209	3.2%	362,190
Columbia Heights	Off-Sale Only		19,709	8,415,371	6,343,663	2,071,708	24.6%	1,536,982	534,726	3,230	223,926	314,030	3.7%	199,386
Eden Prairie	Off-Sale Only		62,593	12,198,670	8,805,885	3,392,785	27.8%	2,209,455	1,183,330	22,164		1,205,494	9.9%	1,000,000
Edina	Off-Sale Only		50,261	13,515,168	9,936,468	3,578,700	26.5%	2,450,384	1,128,316	23,656	6,366	1,145,606	8.5%	1,035,000
Farmington	Off-Sale Only		22,386	4,639,194	3,467,797	1,171,397	25.3%	848,037	323,360			323,360	7.0%	70,016
Fridley	Off-Sale Only		27,952	4,786,987	3,525,672	1,261,315	26.3%	1,070,644	190,671	11,855		202,526	4.2%	250,000
Lakeville	Off-Sale Only		59,361	14,883,858	11,078,916	3,804,942	25.6%	2,347,079	1,457,863	52,851	152,980	1,357,734	9.1%	1,369,063
Lexington	Off-Sale Only		2,068	2,942,500	2,342,046	600,454	20.4%	514,330	86,124	13,229	19,003	80,350	2.7%	75,000
Mound	Off-Sale Only		9,318	2,919,731	2,158,289	761,442	26.1%	540,991	220,451	27		220,478	7.6%	61,529
Richfield	Off-Sale Only		36,157	11,500,417	8,601,930	2,898,487	25.2%	2,017,819	880,668	15,679		896,347	7.8%	716,460
Robbinsdale	Off-Sale Only		14,512	3,171,109	2,343,440	827,669	26.1%	659,839	167,830	16,237		184,067	5.8%	150,000
Rogers	On- & Off-Sale		12,230	3,354,995	2,294,289	1,060,706	31.6%	724,581	336,125	(1,231)	16,418	318,476	9.5%	212,987
Saint Anthony	Off-Sale Only		8,965	6,078,039	4,704,566	1,373,473	22.6%	1,174,674	198,799	64,143		262,942	4.3%	395,444
Saint Francis	Off-Sale Only		7,296	2,109,482	1,551,662	557,820	26.4%	396,770	161,050	10,693		171,743	8.1%	66,685
Savage	Off-Sale Only		29,047	4,245,608	3,079,994	1,165,614	27.5%	921,026	244,588		45,362	199,226	4.7%	
Spring Lake Park	Off-Sale Only		6,513	2,100,732	1,547,692	553,040	26.3%	513,846	39,194	64,602		103,796	4.9%	75,000
Wayzata	On- & Off-Sale		4,476	5,581,912	2,784,167	2,797,745	50.1%	2,222,430	575,315	25,027	142,400	457,942	8.2%	159,000
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Off-Sale Only			453,943	\$112,831,017	\$83,634,935	\$29,196,082	25.9%	\$20,931,557	\$8,264,525	\$452,877	\$597,338	\$8,120,064	7.2%	\$6,725,773
v			,	, ,	, ,	, ,		, ,	. , ,	,				. , ,
On- & Off-Sale			16,706	\$8,936,907	\$5,078,456	\$3,858,451	43.2%	\$2,947,011	\$911,440	\$23,796	\$158,818	\$776,418	8.7%	\$371,987
All Stores			470,649	\$121,767,924	\$88,713,391	\$33,054,533	27.1%	\$23,878,568	\$9,175,965	\$476,673	\$756,156	\$8,896,482	7.3%	\$7,097,760
in beares			4,0,042	Ψ121,707,724	400,713,371	Ψυυ, συστ, υυσ	27.170	\$25,070,500	φ,,175,,705	Ψ-170,073	\$750,150	\$0,070,402	7.5 /0	\$1,001,100

^{*} Net transfers is calculated by subtracting transfers in from transfers out. A positive number indicates a greater level of transfers out than in.

Table 9
Comparison of Greater Minnesota City Liquor Store Operations - 2014

						Gross Pr	ofit					Net Profit/	(Loss)	
		Foot-			Cost		Percent	Op	erating	Nonope	erating		Percent	Net
Name of City	Type of Store	notes	Population	Sales	of Sales	Amount	of Sales	Expenses	Income/(Loss)	Revenues	Expenses	Amount	of Sales	Transfers*
Ada	On- & Off-Sale		1,673	\$517,394	\$317,046	\$200,348	38.7%	\$187,039	\$13,309	\$	\$	\$13,309	2.6%	(\$11,053)
Aitkin	Off-Sale Only		2,151	1,007,495	759,700	247,795	24.6%	172,096	75,699	23,247	φ	98,946	9.8%	59,500
Akeley	On- & Off-Sale		439	374,086	216,592	157,494	42.1%	143,600	13,894	23,247		13,917	3.7%	1,750
Alexandria	Off-Sale Only		13,182	4,714,369	3,604,032	1,110,337	23.6%	807,839	302,498	403	9,496	293,405	6.2%	200,000
Appleton	Off-Sale Only		1,374	493,350	355,407	137,943	28.0%	112,111	25,832	4,529		30,361	6.2%	200,000
Audubon	On- & Off-Sale		532	520,286	327,554	192,732	37.0%	202,945	(10,213)	2,360	6,447	(14,300)	-2.7%	500
Avoca	On- & Off-Sale		141	231,197	114,695	116,502	50.4%	112,856	3,646	3,057	3,884	2,819	1.2%	18,600
Bagley	Off-Sale Only		1,413	1,166,331	878,553	287,778	24.7%	245,339	42,439	43,590	38,033	47,996	4.1%	20,000
Balaton	On- & Off-Sale		631	399,391	248,771	150,620	37.7%	154,258	(3,638)	1,357		(2,281)	-0.6%	1
Barnesville	Off-Sale Only		2,621	366,935	284,507	82,428	22.5%	88,581	(6,153)	2,269		(3,884)	-1.1%	6,000
Barnum	On- & Off-Sale		611	479,066	241,586	237,480	49.6%	230,642	6,838	26,770		33,608	7.0%	
Battle Lake	Off-Sale Only		888	1,194,408	853,164	341,244	28.6%	256,982	84,262	3,188		87,450	7.3%	81,000
Baudette	On- & Off-Sale		1,079	1,501,019	983,718	517,301	34.5%	403,632	113,669	879		114,548	7.6%	70,000
Beaver Bay	On- & Off-Sale		182	440,554	252,725	187,829	42.6%	208,559	(20,730)	3,538		(17,192)	-3.9%	
Bemidji	Off-Sale Only		14,376	5,556,520	3,905,273	1,651,247	29.7%	837,815	813,432	13,950	21,976	805,406	14.5%	395,810
Benson	On- & Off-Sale		3,163	1,111,551	718,889	392,662	35.3%	306,871	85,791	18,085		103,876	9.3%	80,000
Big Falls	On- & Off-Sale		232	351,344	179,128	172,216	49.0%	167,654	4,562	534		5,096	1.5%	7,852
Big Lake	Off-Sale Only		10,587	3,725,408	2,649,008	1,076,400	28.9%	546,389	530,011	4,415	86,644	447,782	12.0%	312,245
Blackduck	On- & Off-Sale		797	955,873	587,334	368,539	38.6%	302,943	65,596	27,039		92,635	9.7%	60,000
Blue Earth	Off-Sale Only		3,309	1,506,518	1,118,914	387,604	25.7%	292,549	95,055	520		95,575	6.3%	10,132
Boyd	On- & Off-Sale		163	461,755	237,565	224,190	48.6%	200,609	23,581	28,650		52,231	11.3%	(17,000)
Braham	Off-Sale Only		1,812	1,278,801	979,681	299,120	23.4%	279,150	19,970	94,259	91,023	23,206	1.8%	20,000
Brandon	On- & Off-Sale	[0]	497	487,795	283,020	204,775	42.0%	169,632	35,143	468		35,611	7.3%	105,000
Browns Valley	On- & Off-Sale	[21]	583	67,045	28,623	38,422	57.3%	35,381	3,041	6,701		9,742	14.5%	123,322
Buffalo	Off-Sale Only		15,911	4,632,524	3,319,129	1,313,395	28.4%	787,108	526,287	188,937	31,302	683,922	14.8%	550,000
Buffalo Lake	On- & Off-Sale		695	433,466	232,847	200,619	46.3%	215,955	(15,336)	8,802	24.702	(6,534)	-1.5%	
Butterfield	Off-Sale Only		584	230,420	167,508	62,912	27.3%	55,345	7,567	28,037	24,703	10,901	4.7%	
Caledonia	Off-Sale Only		2,824	631,724	478,859	152,865	24.2%	139,954	12,911	765		13,676	2.2%	
Callaway	On- & Off-Sale		233	485,337	243,441	241,896	49.8%	217,239	24,657	1,512		26,169	5.4%	19,980
Clariage	Off-Sale Only		8,338	4,975,797	3,753,437	1,222,360 129,446	24.6%	783,569	438,791	7,287 4,266		446,078	9.0%	429,315
Clarissa Clearbrook	On- & Off-Sale On- & Off-Sale		668 522	355,868 496,332	226,422 274,692	221,640	36.4% 44.7%	143,810 183,127	(14,364) 38,513	4,200		(10,098) 38,513	-2.8% 7.8%	10,000
Cleveland	On- & Off-Sale		721	200,670	112,016	88,654	44.7%	105,666	(17,012)	21,835	255	4,568	2.3%	10,000
Clontarf	On- & Off-Sale		153	374,383	211,909	162,474	43.4%	193,195	(30,721)	32,500	233	1,779	0.5%	3,089
Conger	On- & Off-Sale		139	245,245	151,789	93,456	38.1%	116,119	(22,663)	7,053		(15,610)	-6.4%	3,600
Cook	Off-Sale Only		570	1,487,066	1,112,880	374,186	25.2%	237,453	136,733	6,728		143,461	9.6%	165,789
Cromwell	On- & Off-Sale		241	380,526	202,749	177,777	46.7%	189,763	(11,986)	2,145		(9,841)	-2.6%	50,000
Dalton	Off-Sale Only		249	321,199	246,507	74,692	23.3%	80,426	(5,734)	1,037		(4,697)	-1.5%	
Danvers	On- & Off-Sale		94	345,676	186,391	159,285	46.1%	159,917	(632)	804		172	0.0%	
Darwin	Off-Sale Only		353	499,757	394,718	105,039	21.0%	94,404	10,635	2,221		12,856	2.6%	
Dassel	Off-Sale Only		1,460	1,026,472	793,118	233,354	22.7%	204,813	28,541	13,956	31,793	10,704	1.0%	
Dawson	Off-Sale Only		1,492	438,827	304,750	134,077	30.6%	136,409	(2,332)	529		(1,803)	-0.4%	
De Graff	On- & Off-Sale		124	429,959	241,666	188,293	43.8%	201,596	(13,303)	32,265	8,450	10,512	2.4%	600
Delano	Off-Sale Only		5,757	2,457,665	1,757,007	700,658	28.5%	453,625	247,033	2,070		249,103	10.1%	150,000
Detroit Lakes	Off-Sale Only		9,053	5,798,826	4,215,032	1,583,794	27.3%	657,966	925,828	16,132	151,801	790,159	13.6%	544,960
Eagle Bend	On- & Off-Sale		517	271,571	150,520	121,051	44.6%	113,310	7,741	16,106		23,847	8.8%	8,000
Elizabeth	Off-Sale Only		170	373,295	283,872	89,423	24.0%	67,449	21,974			21,974	5.9%	
Elk River	Off-Sale Only		23,730	6,825,342	4,750,195	2,075,147	30.4%	1,026,678	1,048,469	105,639		1,154,108	16.9%	685,060
Elmore	Off-Sale Only		586	122,145	92,610	29,535	24.2%	32,270	(2,735)	52		(2,683)	-2.2%	
Erhard	Off-Sale Only		142	263,251	193,572	69,679	26.5%	69,511	168	2,125		2,293	0.9%	
Fairfax	On- & Off-Sale		1,197	542,546	281,354	261,192	48.1%	265,946	(4,754)	7,266		2,512	0.5%	
Fairmont	Off-Sale Only		10,464	3,446,047	2,469,101	976,946	28.3%	482,580	494,366	10,420		504,786	14.6%	187,500
Fergus Falls	Off-Sale Only		13,280	5,567,249	3,976,930	1,590,319	28.6%	943,274	647,045	31,924	26,607	652,362	11.7%	571,539
Fifty Lakes	On- & Off-Sale		400	425,201	201,440	223,761	52.6%	219,584	4,177			4,177	1.0%	
Finlayson	On- & Off-Sale		310	556,315	315,157	241,158	43.3%	185,523	55,635	5,016		60,651	10.9%	13,433
Flensburg	On- & Off-Sale	[0]	224	335,950	179,285	156,665	46.6%	183,075	(26,410)	4,103	3,674	(25,981)	-7.7%	
Foreston	On- & Off-Sale		527	343,757	157,749	186,008	54.1%	174,292	11,716	7,860	630	18,946	5.5%	10,000
Frazee	On- & Off-Sale		1,396	595,603	399,081	196,522	33.0%	221,510	(24,988)	111		(24,877)	-4.2%	

Table 9
Comparison of Greater Minnesota City Liquor Store Operations - 2014

						Gross P	rofit					Net Profit/	(Loss)	
		Foot-			Cost		Percent		erating		erating		Percent	Net
Name of City	Type of Store	notes	Population	Sales	of Sales	Amount	of Sales	Expenses	Income/(Loss)	Revenues	Expenses	Amount	of Sales	Transfers*
Gilman	On- & Off-Sale	[0]	239	341,551	155,423	186,128	54.5%	185,602	526	11,894		12,420	3.6%	
Glencoe	Off-Sale Only		5,552	1,470,175	1,090,383	379,792	25.8%	236,881	142,911	11,894	12,001	131,028	8.9%	(124,876)
Glenwood	Off-Sale Only		2,560	1,328,449	1,002,327	326,122	24.5%	196,696	129,426	1,472	12,001	130,898	9.9%	441,668
Goodridge	On- & Off-Sale		136	350,213	179,175	171,038	48.8%	164,240	6,798	1,472		6,798	1.9%	37,238
Grand Marais	Off-Sale Only		1,367	1,913,648	1,279,192	634,456	33.2%	317,278	317,178	3,567		320,745	16.8%	200,000
Granite Falls	Off-Sale Only		2,824	1,164,256	862,425	301,831	25.9%	205,576	96,255	17,511	13,261	100,505	8.6%	69,475
Hackensack	On- & Off-Sale		315	1,049,481	716,444	333,037	31.7%	257,041	75,996	71	15,110	60,957	5.8%	
Hadley	On- & Off-Sale		54	243,054	110,178	132,876	54.7%	154,495	(21,619)	7,034		(14,585)	-6.0%	(12,242)
Hanley Falls	On- & Off-Sale		289	215,682	121,354	94,328	43.7%	110,222	(15,894)	4,040		(11,854)	-5.5%	(12,212)
Hanska	On- & Off-Sale		380	280,726	155,057	125,669	44.8%	110,548	15,121	5,742	126	20,737	7.4%	10,000
Hawley	Off-Sale Only		2,137	1,039,967	777,092	262,875	25.3%	215,500	47,375	53	26,189	21,239	2.0%	5,000
Heron Lake	On- & Off-Sale		690	366,214	201,059	165,155	45.1%	143,208	21,947	139	2,515	19,571	5.3%	
Hinckley	On- & Off-Sale		1,794	2,555,119	1,745,829	809,290	31.7%	562,917	246,373	1,137	48,833	198,677	7.8%	107,704
Hitterdal	On- & Off-Sale		205	377,455	177,703	199,752	52.9%	195,272	4,480	56		4,536	1.2%	
Holdingford	On- & Off-Sale		713	369,304	209,270	160,034	43.3%	187,202	(27,168)	11,453	1,363	(17,078)	-4.6%	
Howard Lake	On- & Off-Sale		2,046	799,648	591,140	208,508	26.1%	240,640	(32,132)	12,992	11,374	(30,514)	-3.8%	
Hutchinson	Off-Sale Only		14,124	5,612,423	4,311,031	1,301,392	23.2%	754,706	546,686	3,118	32,045	517,759	9.2%	450,000
Isanti	Off-Sale Only		5,409	2,414,876	1,751,938	662,938	27.5%	358,507	304,431	14,587		319,018	13.2%	200,000
Isle	On- & Off-Sale		773	983,037	576,079	406,958	41.4%	348,578	58,380	15,059		73,439	7.5%	75,000
Ivanhoe	On- & Off-Sale		553	458,549	285,119	173,430	37.8%	183,403	(9,973)	15	228	(10,186)	-2.2%	
Jackson	Off-Sale Only		3,369	1,192,484	864,987	327,497	27.5%	198,061	129,436	2,329		131,765	11.0%	41,000
Kasson	Off-Sale Only		6,124	1,324,533	1,017,775	306,758	23.2%	228,180	78,578	3,943		82,521	6.2%	14,000
Kelliher	On- & Off-Sale		266	436,734	243,422	193,312	44.3%	178,472	14,840	1,329		16,169	3.7%	20,000
Kellogg	On- & Off-Sale	[21]	441		210,122			1,312	(1,312)	2,047		735		
Kenyon	On- & Off-Sale		1,828	674,823	444,431	230,392	34.1%	219,104	11,288	11,844	2,603	20,529	3.0%	
Kiester	Off-Sale Only		487	202,656	146,705	55,951	27.6%	52,781	3,170	44,920	39,230	8,860	4.4%	20,000
Lake Benton	On- & Off-Sale	[32]	674	202,000			27.070							10,207
Lake Park	On- & Off-Sale		800	689,239	395,401	293,838	42.6%	275,479	18,359			18,359	2.7%	
Lakefield	Off-Sale Only		1,712	447,763	323,346	124,417	27.8%	88,299	36,118	2,918		39,036	8.7%	3,000
Lancaster	On- & Off-Sale		342	289,946	153,556	136,390	47.0%	123,785	12,605	3,794		16,399	5.7%	29,000
Le Center	On- & Off-Sale		2,506	827,787	515,642	312,145	37.7%	239,958	72,187	57	5,606	66,638	8.1%	25,000
Lewisville	On- & Off-Sale		240	178,005	98,283	79,722	44.8%	87,475	(7,753)	11,718		3,965	2.2%	
Lindstrom	On- & Off-Sale		4,458	2,322,727	1,600,445	722,282	31.1%	584,464	137,818	35,748		173,566	7.5%	331,030
Litchfield	Off-Sale Only		6,741	2,194,875	1,645,486	549,389	25.0%	366,621	182,768	2,829		185,597	8.5%	59,000
Littlefork	On- & Off-Sale		624	390,815	227,262	163,553	41.8%	185,180	(21,627)	3,217		(18,410)	-4.7%	
Long Prairie	Off-Sale Only		3,421	1,381,852	1,022,477	359,375	26.0%	194,657	164,718	8,816		173,534	12.6%	90,000
Longville	On- & Off-Sale		157	1,464,774	902,453	562,321	38.4%	390,281	172,040	263	4,785	167,518	11.4%	263,361
Lonsdale	Off-Sale Only		3,821	1,335,947	1,015,102	320,845	24.0%	288,409	32,436	9	808	31,637	2.4%	203,301
Luverne	Off-Sale Only		4,704	1,249,159	932,697	316,462	25.3%	252,074	64,388	5,348		69,736	5.6%	45,000
Madelia	Off-Sale Only		2,320	473,486	358,874	114,612	24.2%	55,110	59,502	67		59,569	12.6%	30,000
Madison	Off-Sale Only		1,500	424,616	321,181	103,435	24.4%	88,188	15,247	1,099		16,346	3.8%	20,000
Mahnomen	On- & Off-Sale		1,208	1,175,425	721,397	454,028	38.6%	417,238	36,790	6,151	21,564	21,377	1.8%	
Maple Lake	Off-Sale Only		2,109	1,353,535	1,009,547	343,988	25.4%	257,835	86,153	6,757	9,560	83,350	6.2%	
Mapleton	On- & Off-Sale		1,760	602,252	337,257	264,995	44.0%	220,260	44,735	28,085		72,820	12.1%	
Marshall	Off-Sale Only		13,719	3,934,677	2,919,504	1,015,173	25.8%	448,948	566,225	1,805		568,030	14.4%	375,000
Mazeppa	On- & Off-Sale		846	336,904	200,632	136,272	40.4%	151,995	(15,723)	7,750		(7,973)	-2.4%	
Medford	On- & Off-Sale		1,242	381,318	205,820	175,498	46.0%	182,209	(6,711)	8,914		2,203	0.6%	
Menahga	On- & Off-Sale		1,342	774,890	472,674	302,216	39.0%	255,872	46,344	5,023		51,367	6.6%	60,000
Mentor	On- & Off-Sale		153	477,429	252,284	225,145	47.2%	180,738	44,407	4,860		49,267	10.3%	34,233
Milaca	Off-Sale Only		2,911	2,113,101	1,582,732	530,369	25.1%	335,672	194,697	4,084	19,961	178,820	8.5%	95,316
Millerville	On- & Off-Sale		107	353,629	196,679	156,950	44.4%	142,026	14,924	3,370	1,262	17,032	4.8%	
Miltona	On- & Off-Sale		432	632,760	358,153	274,607	43.4%	252,758	21,849	913		22,762	3.6%	
Montevideo	Off-Sale Only		5,327	2,206,458	1,623,133	583,325	26.4%	472,412	110,913	2,110		113,023	5.1%	100,000
Monticello	Off-Sale Only		13,125	5,166,066	3,876,697	1,289,369	25.0%	694,567	594,802	13,381		608,183	11.8%	600,000
Moose Lake	On- & Off-Sale		2,796	1,143,152	745,729	397,423	34.8%	334,915	62,508	15,501	41,735	20,773	1.8%	
Mora	Off-Sale Only		3,523	2,883,872	2,098,114	785,758	27.2%	505,178	280,580	3,301		283,881	9.8%	270,000
Morris	Off-Sale Only		5,436	1,999,957	1,526,059	473,898	23.7%	302,664	171,234	4,463		175,697	8.8%	110,000
Nevis	On- & Off-Sale		404	623,861	349,777	274,084	43.9%	226,146	47,938	3,469		51,407	8.2%	35,000
1.0115	on to on one		101	025,001	517,111	271,004	15.770	220,170	17,730	5,107	-	51,707	0.270	55,000

Table 9
Comparison of Greater Minnesota City Liquor Store Operations - 2014

						Gross Pr	rofit					Net Profit	(Loss)	
		Foot-			Cost		Percent	Op	erating	Nonope	erating		Percent	Net
Name of City	Type of Store	notes	Population	Sales	of Sales	Amount	of Sales	Expenses	Income/(Loss)	Revenues	Expenses	Amount	of Sales	Transfers*
N. W. 1 M.	0 00001		1 227	600 751	422.625	250 116	26.60/	201 450	40.650	4.605		52.252	7.00/	54.000
New York Mills	On- & Off-Sale		1,227 2,015	682,751	432,635 2,194,710	250,116	36.6% 30.7%	201,458 729,202	48,658 244,038	4,695	10,420	53,353	7.8% 7.4%	54,000 280,000
Nisswa	On- & Off-Sale			3,167,950		973,240				120		233,618		
North Branch	Off-Sale Only		10,286	2,264,471	1,644,771	619,700	27.4%	398,520	221,180	139	20,545	200,774	8.9%	140,000
Northfield	Off-Sale Only On- & Off-Sale		20,313	3,158,135	2,328,235	829,900 150,956	26.3% 42.2%	601,926 128,079	227,974	26,084		254,058 22,883	8.0%	136,607
Northome			186 187	357,852 369,738	206,896 188,651	181,087	49.0%	125,449	22,877	6	503	55,402	6.4%	20,000
Ogema	On- & Off-Sale	[0]							55,638	267 204			15.0%	
Ogilvie	On- & Off-Sale		356	408,884	226,993	181,891	44.5%	172,908	8,983			9,187	2.2%	2,500
Okabena	On- & Off-Sale		187	270,816	163,654	107,162	39.6%	137,290	(30,128)	2.405		(30,128)	-11.1%	
Olivia	Off-Sale Only		2,445	924,066	691,720	232,346	25.1%	196,138	36,208	3,485		39,693	4.3%	25.500
Orr	On- & Off-Sale		301	543,350	318,429	224,921	41.4%	163,761	61,160	6,216		67,376	12.4%	35,500
Osakis	On- & Off-Sale		1,753	760,328	435,159	325,169	42.8%	288,112	37,057	18,398		55,455	7.3%	40.500
Palisade	On- & Off-Sale		166	343,781	196,901	146,880	42.7%	123,898	22,982	15,552		38,534	11.2%	19,500
Park Rapids	Off-Sale Only		3,901	3,356,957	2,536,797	820,160	24.4%	497,954	322,206	1,670		323,876	9.6%	161,380
Parkers Prairie	On- & Off-Sale		1,016	636,554	423,725	212,829	33.4%	221,113	(8,284)	22,297	23,902	(9,889)	-1.6%	
Paynesville	Off-Sale Only		2,443	1,281,957	1,001,791	280,166	21.9%	231,995	48,171	8,266		56,437	4.4%	43,000
Pelican Rapids	Off-Sale Only		2,498	1,204,722	886,187	318,535	26.4%	185,104	133,431	420	18,621	115,230	9.6%	33,300
Perham	Off-Sale Only		3,204	3,068,699	2,268,417	800,282	26.1%	376,024	424,258	7,928	28,772	403,414	13.1%	139,250
Pine City	Off-Sale Only		3,203	1,687,303	1,207,603	479,700	28.4%	325,037	154,663	3,714		158,377	9.4%	125,000
Pipestone	Off-Sale Only		4,239	1,502,213	1,086,098	416,115	27.7%	213,543	202,572	3,108		205,680	13.7%	88,000
Plainview	On- & Off-Sale		3,331	658,972	430,904	228,068	34.6%	226,575	1,493	13,088		14,581	2.2%	
Princeton	Off-Sale Only		4,732	3,279,223	2,439,790	839,433	25.6%	540,804	298,629	27,064		325,693	9.9%	55,239
Proctor	Off-Sale Only		3,100	891,882	643,160	248,722	27.9%	200,196	48,526	120		48,646	5.5%	3,300
Randall	On- & Off-Sale		638	505,691	329,688	176,003	34.8%	188,267	(12,264)	7,788		(4,476)	-0.9%	
Ranier	On- & Off-Sale		583	451,019	187,702	263,317	58.4%	199,374	63,943	3,605		67,548	15.0%	40,000
Redwood Falls	Off-Sale Only		5,207	2,206,194	1,616,133	590,061	26.7%	389,890	200,171	8,312	12,739	195,744	8.9%	100,000
Remer	On- & Off-Sale	[0]	375	590,942	389,453	201,489	34.1%	212,113	(10,624)			(10,624)	-1.8%	32,000
Roseau	Off-Sale Only		2,663	1,901,367	1,351,832	549,535	28.9%	228,500	321,035	879		321,914	16.9%	200,000
Round Lake	Off-Sale Only		377	121,410	86,867	34,543	28.5%	38,753	(4,210)	2,333		(1,877)	-1.5%	
Rush City	Off-Sale Only		3,076	1,112,755	849,340	263,415	23.7%	221,941	41,474	2,590		44,064	4.0%	20,000
Russell	On- & Off-Sale		325	293,024	154,097	138,927	47.4%	120,581	18,346	1,115		19,461	6.6%	
Sacred Heart	On- & Off-Sale		524	607,355	368,717	238,638	39.3%	217,207	21,431	18,764	1,069	39,126	6.4%	
Saint Hilaire	On- & Off-Sale		279	385,703	225,890	159,813	41.4%	164,206	(4,393)	551		(3,842)	-1.0%	
Saint James	Off-Sale Only		4,604	1,050,931	696,313	354,618	33.7%	184,315	170,303	3,668		173,971	16.6%	223,690
Sauk Rapids	Off-Sale Only		13,307	2,493,531	1,920,291	573,240	23.0%	434,385	138,855	7,910		146,765	5.9%	75,000
Sebeka	On- & Off-Sale		707	548,802	313,295	235,507	42.9%	208,086	27,421	33		27,454	5.0%	(200,000)
Sherburn	On- & Off-Sale		1,101	788,522	507,276	281,246	35.7%	283,490	(2,244)	7	295	(2,532)	-0.3%	10,000
Silver Bay	On- & Off-Sale		1,860	904,189	547,567	356,622	39.4%	322,936	33,686	1,504	8,435	26,755	3.0%	
Silver Lake	On- & Off-Sale		813	553,511	290,682	262,829	47.5%	219,215	43,614	445		44,059	8.0%	
Sleepy Eye	Off-Sale Only		3,541	626,996	479,380	147,616	23.5%	143,235	4,381	5,571		9,952	1.6%	5,000
South Haven	On- & Off-Sale		190	280,081	134,351	145,730	52.0%	139,989	5,741	2,272		8,013	2.9%	
Spring Grove	On- & Off-Sale		1,305	373,415	251,774	121,641	32.6%	134,514	(12,873)	3,235		(9,638)	-2.6%	
Stacy	On- & Off-Sale		1,501	2,796,166	1,804,081	992,085	35.5%	741,779	250,306	32,121	72,931	209,496	7.5%	10,000
Thief River Falls	Off-Sale Only		8,722	4,567,026	3,492,530	1,074,496	23.5%	620,554	453,942	8,428		462,370	10.1%	373,677
Tracy	On- & Off-Sale		2,135	867,299	516,735	350,564	40.4%	335,770	14,794	9,838	53	24,579	2.8%	10,000
Twin Valley	On- & Off-Sale		809	532,467	299,723	232,744	43.7%	216,065	16,679	287		16,966	3.2%	15,000
Two Harbors	Off-Sale Only		3,711	2,021,432	1,528,925	492,507	24.4%	368,012	124,495	1,366		125,861	6.2%	614
Ulen	On- & Off-Sale		558	396,756	186,216	210,540	53.1%	189,889	20,651	350		21,001	5.3%	
Underwood	Off-Sale Only		341	492,419	366,031	126,388	25.7%	78,170	48,218	162		48,380	9.8%	20,000
Vergas	Off-Sale Only		347	485,749	389,980	95,769	19.7%	123,791	(28,022)	5,960	3,000	(25,062)	-5.2%	25,000
Verndale	On- & Off-Sale		594	256,297	137,806	118,491	46.2%	109,537	8,954	25		8,979	3.5%	
Vesta	On- & Off-Sale		304	287,235	157,431	129,804	45.2%	109,278	20,526			20,526	7.1%	(10,000)
Wadena	Off-Sale Only		4,092	1,925,724	1,447,963	477,761	24.8%	276,973	200,788	7,205		207,993	10.8%	169,151
Waldorf	On- & Off-Sale	[0][21]	224	132,003	99,184	32,819	24.9%	69,044	(36,225)	84,305		48,080	36.4%	53,082
Walker	Off-Sale Only	[0][21]	937	932,263	689,165	243,098	26.1%	126,200	116,898	461		117,359	12.6%	95,600
Walnut Grove	On- & Off-Sale		846	497,365	249,923	247,442	49.8%	246,389	1,053	1,090	1,432	711	0.1%	3,000
Warroad	Off-Sale Only		1,781	1,483,385	1,086,536	396,849	26.8%	207,960	188,889	1,090	1,432	188,889	12.7%	85,000
Waverly	On- & Off-Sale		1,390	840,889	573,010	267,879	31.9%	262,296	5,583	215	1,907	3,891	0.5%	65,000
Wells	On- & Off-Sale		2,297	760,770	544,462	216,308	28.4%	275,206	(58,898)	6,336	1,907	(52,562)	-6.9%	(100,000)
0115	on a on-bar		2,271	700,770	577,702	210,500	20.770	273,200	(30,070)	0,550		(32,302)	0.770	(100,000)

Table 9 Comparison of Greater Minnesota City Liquor Store Operations - 2014

						Gross Pi	ofit					Net Profit/	(Loss)	
		Foot-			Cost		Percent	Оре	erating	Nonope	erating		Percent	Net
Name of City	Type of Store	notes	Population	Sales	of Sales	Amount	of Sales	Expenses	Income/(Loss)	Revenues	Expenses	Amount	of Sales	Transfers*
West Concord	On- & Off-Sale		787	345,596	192,107	153,489	44.4%	165,854	(12,365)	4,252		(8,113)	-2.3%	
Williams	On- & Off-Sale		185	311,935	177,901	134,034	43.0%	147,329	(13,295)			(13,295)	-4.3%	
Wilmont	On- & Off-Sale	[32]	340					1,212	(1,212)	73		(1,139)		72,531
Windom	Off-Sale Only		4,636	1,686,879	1,177,103	509,776	30.2%	285,502	224,274	2,616		226,890	13.5%	70,000
Winton	On- & Off-Sale	[32]	170	779		779	100.0%	49,928	(49,149)	2,183	9,396	(56,362)	-7235.2%	(56,362)
Wolf Lake	On- & Off-Sale		60	339,594	176,366	163,228	48.1%	140,683	22,545	1,263	1,787	22,021	6.5%	14,000
Worthington	Off-Sale Only		12,986	3,449,343	2,570,234	879,109	25.5%	435,914	443,195	6,699		449,894	13.0%	225,000
Off-Sale Only			391,690	\$154,113,604	\$113,539,460	\$40,574,144	26.3%	\$24,937,821	\$15,636,323	\$902,992	\$750,110	\$15,789,205	10.2%	\$10,115,241
-														
On- & Off-Sale			81,322	\$59,731,645	\$36,184,975	\$23,546,670	39.4%	\$21,397,365	\$2,149,305	\$741,669	\$312,574	\$2,578,400	4.3%	\$1,887,956
All Stores			473,012	\$213,845,249	\$149,724,435	\$64,120,814	30.0%	\$46,335,186	\$17,785,628	\$1,644,661	\$1,062,684	\$18,367,605	8.6%	\$12,003,197
			,	. ,	. ,			. ,	, ,	. ,		. ,		

^[0] Information is taken from a cash receipts and disbursements statement.

^[21] Discontinued liquor operations in previous year.
[32] The enterprise fund was not in operation.

Net transfers is calculated by subtracting transfers in from transfers out. A positive number indicates a greater level of transfers out than in.

Appendix 2

2014 Liquor Store Tables and Maps by Economic Development Region

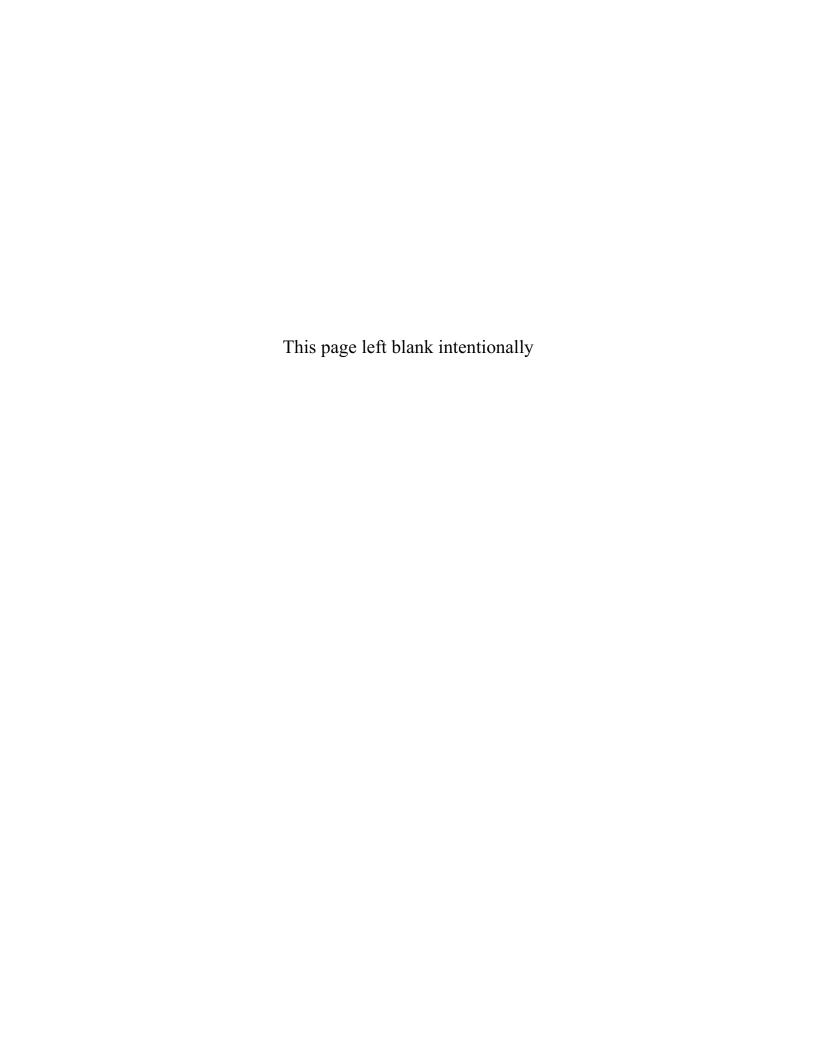


Table 10
Comparison of Off-Sale City Liquor Store Operations - 2014
Average Per Store by Economic Development Region

					Gross P	rofit						
		Number		Cost		Percent	Operat	ting	Nonope	erating	Net Income/	Net
Region	Population	of Stores	Sales	of Sales	Amount	of Sales	Expenses	Income	Revenues	Expenses	(Loss)	Transfers*
1 - Northwest	13,166	3	\$2,650,593	\$1,976,966	\$673,627	25.4%	\$352,338	\$321,289	\$3,102	\$	\$324,391	\$219,559
2 - Headwaters	19,690	4	2,519,952	1,830,156	689,796	27.4%	395,277	294,519	14,803	15,002	294,320	144,298
3 - Arrowhead	10,899	5	1,464,305	1,064,771	399,533	27.3%	259,007	140,526	7,006		147,532	85,841
4 - West Central	56,108	17	1,659,970	1,227,865	432,105	26.0%	261,763	170,342	4,561	15,558	159,345	128,101
5 - North Central	8,450	3	1,413,280	1,053,202	360,078	25.5%	199,277	160,801	5,494		166,295	118,250
6E - Southwest Central	30,675	6	1,954,628	1,487,743	466,885	23.9%	308,927	157,958	4,288	12,640	149,606	64,021
6W - Upper Southwest	12,517	5	945,501	693,379	252,122	26.7%	202,939	49,183	5,156	2,652	51,686	37,895
7E - East Central	43,290	9	2,445,578	1,811,934	633,644	25.9%	416,486	217,157	17,447	14,614	219,990	150,541
7W - Central	86,969	10	2,793,603	2,028,367	765,236	27.4%	443,258	321,978	33,738	12,751	342,965	241,531
8 - Southwest	50,949	9	1,754,458	1,286,330	468,128	26.7%	261,220	206,908	3,941	1,415	209,433	105,222
9 - South Central	25,895	8	957,400	691,176	266,224	27.8%	162,273	103,951	11,657	7,992	107,616	59,540
10 - Southeast	33,082	4	1,612,585	1,209,993	402,592	25.0%	314,617	87,975	7,700	202	95,473	37,652
11 - 7-County Metro Area	453,943	36	3,134,195	2,323,193	811,002	25.9%	581,432	229,570	12,580	16,593	225,557	186,827
Average for Off-Sale	845,633	119	\$2,243,232	\$1,656,928	\$586,304	26.1%	\$385,457	\$200,847	\$11,394	\$11,323	\$200,918	\$141,521

^{*} Net transfers is calculated by subtracting transfers in from transfers out. A positive number indicates a greater level of transfers out than in.

Table 11
Comparison of On-Sale City Liquor Store Operations - 2014
Average Per Store by Economic Development Region

					Gross P	Profit						
		Number		Cost		Percent	Opera	ting	Nonop	erating	Net Income/	Net
Region	Population	of Stores	Sales	of Sales	Amount	of Sales	Expenses	Income	Revenues	Expenses	(Loss)	Transfers*
							.= :=*	*****		_		**= ***
1 - Northwest	3,392	6	\$425,525	\$237,946	\$187,580	44.1%	\$172,679	\$14,901	\$1,582	\$	\$16,483	\$17,403
2 - Headwaters	4,900	10	587,527	355,483	232,043	39.5%	200,249	31,795	3,889	2,156	33,527	19,675
3 - Arrowhead	7,952	12	482,202	275,556	206,646	42.9%	192,057	14,589	5,439	4,964	15,064	9,708
4 - West Central	9,586	15	492,991	283,494	209,498	42.5%	191,930	17,568	4,184	2,260	19,492	21,120
5 - North Central	7,952	15	649,828	414,279	235,548	36.2%	200,679	34,870	2,512	2,266	35,116	29,557
6E - Southwest Central	3,229	4	534,220	293,400	240,820	45.1%	229,581	11,239	8,819	267	19,791	
6W - Upper Southwest	3,986	7	419,858	245,396	174,462	41.6%	167,487	6,975	16,621	1,207	22,388	9,527
7E - East Central	9,719	9	1,107,334	714,037	393,297	35.5%	307,829	85,468	10,794	13,599	82,662	61,074
7W - Central	4,578	5	526,295	332,639	193,656	36.8%	203,146	(9,490)	7,765	2,929	(4,654)	
8 - Southwest	6,880	12	326,179	183,472	142,707	43.8%	141,562	1,145	1,977	676	2,446	7,675
9 - South Central	9,229	8	471,342	296,147	175,195	37.2%	173,956	1,239	19,761	785	20,214	(240)
10 - Southeast	9,919	8	377,034	234,682	142,352	37.8%	149,710	(7,358)	7,273	325	(411)	450
11 - 7-County Metro Area	16,706	3	2,978,969	1,692,819	1,286,150	43.2%	982,337	303,813	7,932	52,939	258,806	123,996
Average for On-Sale	98,028	114	\$602,356	\$361,960	\$240,396	39.9%	\$213,547	\$26,849	\$6,715	\$4,135	\$29,428	\$19,824

^{*} Net transfers is calculated by subtracting transfers in from transfers out. A positive number indicates a greater level of transfers out than in.

Table 12 Comparison of City Liquor Store Operations - 2014 Listed by Economic Development Region and City

								Operating						
								Expenses				Net Profit	/(Loss)	
		Foot-			Cost	Gross		as a Percent	Income/	Nonop	erating		Percent	Net
Region and City	Type of Store	notes	Population	Sales	of Sales	Profit	Expenses	of Sales	(Loss)	Revenues	Expenses	Amount	of Sales	Transfers*
4 37 0														
1 - Northwest	On- & Off-Sale		1,673	\$517,394	\$317,046	\$200,348	\$187,039	36.2%	\$13,309	\$	S	\$13,309	2.6%	(\$11,053)
Ada	On- & Off-Sale		136	350,213	179,175	171,038	164,240	46.9%	6,798	ŷ	5	6,798	1.9%	37,238
Goodridge Lancaster	On- & Off-Sale		342	289,946	153,556	171,038	123,785	42.7%	12,605	3,794		16,399	5.7%	29,000
Mentor	On- & Off-Sale		153	477,429	252,284	225,145	180,738	37.9%	44,407	4,860		49,267	10.3%	34,233
Roseau	Off-Sale Only		2,663	1,901,367	1,351,832	549,535	228,500	12.0%	321,035	879		321,914	16.9%	200,000
Saint Hilaire	On- & Off-Sale		2,003	385,703	225,890	159,813	164,206	42.6%	(4,393)	551		(3,842)	-1.0%	200,000
Thief River Falls	Off-Sale Only		8,722	4,567,026	3,492,530	1,074,496	620,554	13.6%	453,942	8,428		462,370	10.1%	373,677
Twin Valley	On- & Off-Sale		809	532,467	299,723	232,744	216,065	40.6%	16,679	287		16,966	3.2%	15,000
Warroad	Off-Sale Only		1,781	1,483,385	1,086,536	396,849	207,960	14.0%	188,889	207		188,889	12.7%	85,000
Walload	on sale omy		1,701	1,100,500	1,000,000	3,0,0.,	207,500	11.070	100,000			100,000	12.770	02,000
Total for Region			16,558	\$10,504,930	\$7,358,572	\$3,146,358	\$2,093,087	19.9%	\$1,053,271	\$18,799	\$	\$1,072,070	10.2%	\$763,095
Percent of Total N	MLS Operations		1.8%	3.1%	3.1%	3.2%	3.0%		3.9%	0.9%		3.9%		4.0%
2 - Headwaters														
Akeley	On- & Off-Sale		439	\$374,086	\$216,592	\$157,494	\$143,600	38.4%	\$13,894	\$23	\$	\$13,917	3.7%	\$1,750
Bagley	Off-Sale Only		1,413	1,166,331	878,553	287,778	245,339	21.0%	42,439	43,590	38,033	47,996	4.1%	20,000
Baudette	On- & Off-Sale		1,079	1,501,019	983,718	517,301	403,632	26.9%	113,669	879		114,548	7.6%	70,000
Bemidji	Off-Sale Only		14,376	5,556,520	3,905,273	1,651,247	837,815	15.1%	813,432	13,950	21,976	805,406	14.5%	395,810
Blackduck	On- & Off-Sale		797	955,873	587,334	368,539	302,943	31.7%	65,596	27,039		92,635	9.7%	60,000
Clearbrook	On- & Off-Sale		522	496,332	274,692	221,640	183,127	36.9%	38,513			38,513	7.8%	10,000
Kelliher	On- & Off-Sale		266	436,734	243,422	193,312	178,472	40.9%	14,840	1,329		16,169	3.7%	20,000
Mahnomen	On- & Off-Sale		1,208	1,175,425	721,397	454,028	417,238	35.5%	36,790	6,151	21,564	21,377	1.8%	
Nevis	On- & Off-Sale		404	623,861	349,777	274,084	226,146	36.2%	47,938	3,469	´	51,407	8.2%	35,000
Park Rapids	Off-Sale Only		3,901	3,356,957	2,536,797	820,160	497,954	14.8%	322,206	1,670		323,876	9.6%	161,380
Williams	On- & Off-Sale		185	311,935	177,901	134,034	147,329	47.2%	(13,295)			(13,295)	-4.3%	
													. =	
Total for Region	MI C O		24,590 2.6%	\$15,955,073 4.8%	\$10,875,456	\$5,079,617 5.2%	\$3,583,595	22.5%	\$1,496,022	\$98,100 4.6%	\$81,573 4.5%	\$1,512,549 5.5%	9.5%	\$773,940
Percent of Total M	VILS Operations		2.0%	4.8%	4.6%	5.2%	5.1%		5.5%	4.0%	4.5%	5.5%		4.1%
3 - Arrowhead														
Aitkin	Off-Sale Only		2,151	\$1,007,495	\$759,700	\$247,795	\$172,096	17.1%	\$75,699	\$23,247	\$	\$98,946	9.8%	\$59,500
Barnum	On- & Off-Sale		611	479,066	241,586	237,480	230,642	48.1%	6,838	26,770		33,608	7.0%	
Beaver Bay	On- & Off-Sale		182	440,554	252,725	187,829	208,559	47.3%	(20,730)	3,538		(17,192)	-3.9%	
Big Falls	On- & Off-Sale		232	351,344	179,128	172,216	167,654	47.7%	4,562	534		5,096	1.5%	7,852
Cook	Off-Sale Only		570	1,487,066	1,112,880	374,186	237,453	16.0%	136,733	6,728		143,461	9.6%	165,789
Cromwell	On- & Off-Sale		241	380,526	202,749	177,777	189,763	49.9%	(11,986)	2,145		(9,841)	-2.6%	50,000
Grand Marais	Off-Sale Only		1,367	1,913,648	1,279,192	634,456	317,278	16.6%	317,178	3,567		320,745	16.8%	200,000
Littlefork	On- & Off-Sale		624	390,815	227,262	163,553	185,180	47.4%	(21,627)	3,217		(18,410)	-4.7%	
Moose Lake	On- & Off-Sale		2,796	1,143,152	745,729	397,423	334,915	29.3%	62,508		41,735	20,773	1.8%	
Northome	On- & Off-Sale		186	357,852	206,896	150,956	128,079	35.8%	22,877	6		22,883	6.4%	20,000
Orr	On- & Off-Sale		301	543,350	318,429	224,921	163,761	30.1%	61,160	6,216		67,376	12.4%	35,500
Palisade	On- & Off-Sale		166	343,781	196,901	146,880	123,898	36.0%	22,982	15,552		38,534	11.2%	19,500
Proctor	Off-Sale Only		3,100	891,882	643,160	248,722	200,196	22.4%	48,526	120		48,646	5.5%	3,300
Ranier	On- & Off-Sale		583	451,019	187,702	263,317	199,374	44.2%	63,943	3,605		67,548	15.0%	40,000
Silver Bay	On- & Off-Sale		1,860	904,189	547,567	356,622	322,936	35.7%	33,686	1,504	8,435	26,755	3.0%	
Two Harbors	Off-Sale Only		3,711	2,021,432	1,528,925	492,507	368,012	18.2%	124,495	1,366		125,861	6.2%	614
Winton	On- & Off-Sale	[32]	170	779		779	49,928	6409.2%	(49,149)	2,183	9,396	(56,362)	-7235.2%	(56,362)
Total for Region			18,851	\$13,107,950	\$8,630,531	\$4,477,419	\$3,599,724	27.5%	\$877,695	\$100,298	\$59,566	\$918,427	7.0%	\$545,693
Percent of Total N	MLS Operations		2.0%	3.9%	3.6%	4.6%	5.1%	27.570	3.3%	4.7%	3.3%	3.4%	7.0 70	2.9%
Terecit of Total i	and operations		4.0 /0	3.7 /0	3.0 /0	7.0 /0	J.1 /0		J.J /0	7.7 /0	J.J /0	J•T /0		2.7/0

Table 12 Comparison of City Liquor Store Operations - 2014 Listed by Economic Development Region and City

								Operating						
						_		Expenses				Net Profit		
		Foot-			Cost	Gross		as a Percent	Income/		erating		Percent	Net
Region and City	Type of Store	notes	Population	Sales	of Sales	Profit	Expenses	of Sales	(Loss)	Revenues	Expenses	Amount	of Sales	Transfers*
4 - West Central														
Alexandria	Off-Sale Only		13,182	\$4,714,369	\$3,604,032	\$1,110,337	\$807,839	17.1%	\$302,498	\$403	\$9,496	\$293,405	6.2%	\$200,000
Audubon	On- & Off-Sale		532	520,286	327,554	192,732	202,945	39.0%	(10,213)	2,360	6,447	(14,300)	-2.7%	500
Barnesville	Off-Sale Only		2,621	366,935	284,507	82,428	88,581	24.1%	(6,153)	2,269		(3,884)	-1.1%	6,000
Battle Lake	Off-Sale Only		888	1,194,408	853,164	341,244	256,982	21.5%	84,262	3,188		87,450	7.3%	81,000
Brandon	On- & Off-Sale	[0]	497	487,795	283,020	204,775	169,632	34.8%	35,143	468		35,611	7.3%	105,000
Browns Valley	On- & Off-Sale	[21]	583	67,045	28,623	38,422	35,381	52.8%	3,041	6,701		9,742	14.5%	123,322
Callaway	On- & Off-Sale		233	485,337	243,441	241,896	217,239	44.8%	24,657	1,512		26,169	5.4%	19,980
Dalton	Off-Sale Only		249	321,199	246,507	74,692	80,426	25.0%	(5,734)	1,037		(4,697)	-1.5%	19,980
Detroit Lakes	Off-Sale Only		9,053	5,798,826	4,215,032	1,583,794	657,966	11.3%	925,828	16,132	151,801	790,159	13.6%	544,960
Elizabeth	Off-Sale Only		170	373,295	283,872	89,423	67,449	18.1%	21,974	10,132	131,601	21,974	5.9%	544,900
Erhard	Off-Sale Only		142	263,251	193,572	69,679	69,511	26.4%	168	2,125		2,293	0.9%	
								16.9%						
Fergus Falls	Off-Sale Only		13,280	5,567,249	3,976,930	1,590,319	943,274		647,045	31,924	26,607	652,362	11.7%	571,539
Frazee	On- & Off-Sale		1,396	595,603	399,081	196,522	221,510	37.2%	(24,988)	111		(24,877)	-4.2%	441.660
Glenwood	Off-Sale Only		2,560	1,328,449	1,002,327	326,122	196,696	14.8%	129,426	1,472	26.100	130,898	9.9%	441,668
Hawley	Off-Sale Only		2,137	1,039,967	777,092	262,875	215,500	20.7%	47,375	53	26,189	21,239	2.0%	5,000
Hitterdal	On- & Off-Sale		205	377,455	177,703	199,752	195,272	51.7%	4,480	56		4,536	1.2%	
Lake Park	On- & Off-Sale		800	689,239	395,401	293,838	275,479	40.0%	18,359			18,359	2.7%	
Millerville	On- & Off-Sale		107	353,629	196,679	156,950	142,026	40.2%	14,924	3,370	1,262	17,032	4.8%	
Miltona	On- & Off-Sale		432	632,760	358,153	274,607	252,758	39.9%	21,849	913		22,762	3.6%	
Morris	Off-Sale Only		5,436	1,999,957	1,526,059	473,898	302,664	15.1%	171,234	4,463		175,697	8.8%	110,000
New York Mills	On- & Off-Sale		1,227	682,751	432,635	250,116	201,458	29.5%	48,658	4,695		53,353	7.8%	54,000
Ogema	On- & Off-Sale	[0]	187	369,738	188,651	181,087	125,449	33.9%	55,638	267	503	55,402	15.0%	
Osakis	On- & Off-Sale		1,753	760,328	435,159	325,169	288,112	37.9%	37,057	18,398		55,455	7.3%	
Parkers Prairie	On- & Off-Sale		1,016	636,554	423,725	212,829	221,113	34.7%	(8,284)	22,297	23,902	(9,889)	-1.6%	
Pelican Rapids	Off-Sale Only		2,498	1,204,722	886,187	318,535	185,104	15.4%	133,431	420	18,621	115,230	9.6%	33,300
Perham	Off-Sale Only		3,204	3,068,699	2,268,417	800,282	376,024	12.3%	424,258	7,928	28,772	403,414	13.1%	139,250
Ulen	On- & Off-Sale		558	396,756	186,216	210,540	189,889	47.9%	20,651	350		21,001	5.3%	
Underwood	Off-Sale Only		341	492,419	366,031	126,388	78,170	15.9%	48,218	162		48,380	9.8%	20,000
Vergas	Off-Sale Only		347	485,749	389,980	95,769	123,791	25.5%	(28,022)	5,960	3,000	(25,062)	-5.2%	25,000
Wolf Lake	On- & Off-Sale		60	339,594	176,366	163,228	140,683	41.4%	22,545	1,263	1,787	22,021	6.5%	14,000

Total for Region			65,694	\$35,614,364	\$25,126,116	\$10,488,248	\$7,328,923	20.6%	\$3,159,325	\$140,297	\$298,387	\$3,001,235	8.4%	\$2,494,519
Percent of Total I	MLS Operations		7.0%	10.6%	10.5%	10.8%	10.4%		11.7%	6.6%	16.4%	11.0%		13.1%
5 - North Central														
Clarissa	On- & Off-Sale		668	\$355,868	\$226,422	\$129,446	\$143,810	40.4%	(\$14,364)	\$4,266	\$	(\$10,098)	-2.8%	\$
Eagle Bend	On- & Off-Sale		517	271,571	150,520	121,051	113,310	41.7%	7,741	16,106		23,847	8.8%	8,000
Fifty Lakes	On- & Off-Sale		400	425,201		223,761	219,584	51.6%	4,177	10,100		4,177	1.0%	
Flensburg			224	335,950	201,440 179,285	156,665	183,075	54.5%		4,103			-7.7%	
	On- & Off-Sale	[0]							(26,410)		3,674	(25,981)		
Hackensack	On- & Off-Sale		315	1,049,481	716,444	333,037	257,041	24.5%	75,996	71	15,110	60,957	5.8%	
Long Prairie	Off-Sale Only		3,421	1,381,852	1,022,477	359,375	194,657	14.1%	164,718	8,816		173,534	12.6%	90,000
Longville	On- & Off-Sale		157	1,464,774	902,453	562,321	390,281	26.6%	172,040	263	4,785	167,518	11.4%	263,361
Menahga	On- & Off-Sale		1,342	774,890	472,674	302,216	255,872	33.0%	46,344	5,023		51,367	6.6%	60,000
Nisswa	On- & Off-Sale		2,015	3,167,950	2,194,710	973,240	729,202	23.0%	244,038		10,420	233,618	7.4%	280,000
Randall	On- & Off-Sale		638	505,691	329,688	176,003	188,267	37.2%	(12,264)	7,788		(4,476)	-0.9%	
Remer	On- & Off-Sale	[0]	375	590,942	389,453	201,489	212,113	35.9%	(10,624)			(10,624)	-1.8%	32,000
Sebeka	On- & Off-Sale		707	548,802	313,295	235,507	208,086	37.9%	27,421	33		27,454	5.0%	(200,000)
Verndale	On- & Off-Sale		594	256,297	137,806	118,491	109,537	42.7%	8,954	25		8,979	3.5%	
Wadena	Off-Sale Only		4,092	1,925,724	1,447,963	477,761	276,973	14.4%	200,788	7,205		207,993	10.8%	169,151
Walker	Off-Sale Only		937	932,263	689,165	243,098	126,200	13.5%	116,898	461		117,359	12.6%	95,600

Table 12 Comparison of City Liquor Store Operations - 2014 Listed by Economic Development Region and City

								Operating Expenses				Net Profit	/(Loss)	
		Foot-			Cost	Gross		as a Percent	Income/	Nonon	erating		Percent	Net
Region and City	Type of Store	notes	Population	Sales	of Sales	Profit	Expenses	of Sales	(Loss)	Revenues	Expenses	Amount	of Sales	Transfers*
Total for Region Percent of Total N	MLS Operations		16,402 1.7%	\$13,987,256 4.2%	\$9,373,795 3.9%	\$4,613,461 4.7%	\$3,608,008 5.1%	25.8%	\$1,005,453 3.7%	\$54,160 2.6%	\$33,989 1.9%	\$1,025,624 3.8%	7.3%	\$798,112 4.2%
6E - Southwest Centra	al													
Buffalo Lake	On- & Off-Sale		695	\$433,466	\$232,847	\$200,619	\$215,955	49.8%	(\$15,336)	\$8,802	\$	(\$6,534)	-1.5%	\$
Darwin	Off-Sale Only		353	499,757	394,718	105,039	94,404	18.9%	10,635	2,221		12,856	2.6%	
Dassel	Off-Sale Only		1,460	1,026,472	793,118	233,354	204,813	20.0%	28,541	13,956	31,793	10,704	1.0%	
Fairfax	On- & Off-Sale		1,197	542,546	281,354	261,192	265,946	49.0%	(4,754)	7,266		2,512	0.5%	
Glencoe	Off-Sale Only		5,552	1,470,175	1,090,383	379,792	236,881	16.1%	142,911	118	12,001	131,028	8.9%	(124,876)
Hutchinson	Off-Sale Only		14,124	5,612,423	4,311,031	1,301,392	754,706	13.4%	546,686	3,118	32,045	517,759	9.2%	450,000
Litchfield	Off-Sale Only		6,741	2,194,875	1,645,486	549,389	366,621	16.7%	182,768	2,829		185,597	8.5%	59,000
Olivia	Off-Sale Only		2,445	924,066	691,720	232,346	196,138	21.2%	36,208	3,485		39,693	4.3%	
Sacred Heart	On- & Off-Sale		524	607,355	368,717	238,638	217,207	35.8%	21,431	18,764	1,069	39,126	6.4%	
Silver Lake	On- & Off-Sale		813	553,511	290,682	262,829	219,215	39.6%	43,614	445		44,059	8.0%	
Total for Region			33,904	\$13,864,646	\$10,100,056	\$3,764,590	\$2,771,886	20.0%	\$992,704	\$61,004	\$76,908	\$976,800	7.0%	\$384,124
Percent of Total I	MLS Operations		3.6%	4.1%	4.2%	3.9%	3.9%		3.7%	2.9%	4.2%	3.6%		2.0%
6W - Upper Southwes														
Appleton	Off-Sale Only		1,374	\$493,350	\$355,407	\$137,943	\$112,111	22.7%	\$25,832	\$4,529	\$	\$30,361	6.2%	\$
Benson	On- & Off-Sale		3,163	1,111,551	718,889	392,662	306,871	27.6%	85,791	18,085		103,876	9.3%	80,000
Boyd	On- & Off-Sale		163	461,755	237,565	224,190	200,609	43.4%	23,581	28,650		52,231	11.3%	(17,000)
Clontarf	On- & Off-Sale		153	374,383	211,909	162,474	193,195	51.6%	(30,721)	32,500		1,779	0.5%	3,089
Danvers			94	345,676	186,391	159,285	159,917	46.3%	(632)	804		1,779		3,089
Danvers	On- & Off-Sale Off-Sale Only		1,492	438,827	304,750	134,077	139,917	31.1%	(2,332)	529		(1,803)	-0.4%	
De Graff	On- & Off-Sale		1,492	429,959	241,666	188,293	201,596	46.9%		32,265	8,450	10,512	2.4%	600
Granite Falls	Off-Sale Only		2,824	1,164,256	862,425	301,831	205,576	17.7%	(13,303) 96,255	17,511	13,261	100,505	8.6%	69,475
Hanley Falls	On- & Off-Sale		2,824	215,682	121,354	94,328	110,222	51.1%	(15,894)	4,040	15,201			09,473
Madison	Off-Sale Only		1,500	424,616	321,181	103,435	88,188	20.8%	15,247	1,099		(11,854) 16,346	-5.5% 3.8%	20,000
Montevideo	Off-Sale Only		5,327	2,206,458	1,623,133	583,325	472,412	21.4%	110,913	2,110		113,023	5.1%	100,000
	,													
Total for Region Percent of Total I	MI C Operations		16,503 1.7%	\$7,666,513 2.3%	\$5,184,670 2.2%	\$2,481,843 2.6%	\$2,187,106 3.1%	28.5%	\$294,737 1.1%	\$142,122 6.7%	\$21,711 1.2%	\$415,148 1.5%	5.4%	\$256,164 1.3%
refeelt of Total I	VILS Operations		1.//0	2.3 /0	2.2 /0	2.0 /0	3.1 /0		1.1 /0	0.7 /0	1,2/0	1.5 /0		1.3 /0
7E - East Central														
Braham	Off-Sale Only		1,812	\$1,278,801	\$979,681	\$299,120	\$279,150	21.8%	\$19,970	\$94,259	\$91,023	\$23,206	1.8%	\$20,000
Cambridge	Off-Sale Only		8,338	4,975,797	3,753,437	1,222,360	783,569	15.7%	438,791	7,287		446,078	9.0%	429,315
Finlayson	On- & Off-Sale		310	556,315	315,157	241,158	185,523	33.3%	55,635	5,016		60,651	10.9%	13,433
Foreston	On- & Off-Sale		527	343,757	157,749	186,008	174,292	50.7%	11,716	7,860	630	18,946	5.5%	10,000
Hinckley	On- & Off-Sale		1,794	2,555,119	1,745,829	809,290	562,917	22.0%	246,373	1,137	48,833	198,677	7.8%	107,704
Isanti	Off-Sale Only		5,409	2,414,876	1,751,938	662,938	358,507	14.8%	304,431	14,587		319,018	13.2%	200,000
Isle	On- & Off-Sale		773	983,037	576,079	406,958	348,578	35.5%	58,380	15,059		73,439	7.5%	75,000
Lindstrom	On- & Off-Sale		4,458	2,322,727	1,600,445	722,282	584,464	25.2%	137,818	35,748		173,566	7.5%	331,030
Milaca	Off-Sale Only		2,911	2,113,101	1,582,732	530,369	335,672	15.9%	194,697	4,084	19,961	178,820	8.5%	95,316
Mora	Off-Sale Only		3,523	2,883,872	2,098,114	785,758	505,178	17.5%	280,580	3,301		283,881	9.8%	270,000
North Branch	Off-Sale Only		10,286	2,264,471	1,644,771	619,700	398,520	17.6%	221,180	139	20,545	200,774	8.9%	140,000
Ogilvie	On- & Off-Sale		356	408,884	226,993	181,891	172,908	42.3%	8,983	204		9,187	2.2%	2,500
Pine City	Off-Sale Only		3,203	1,687,303	1,207,603	479,700	325,037	19.3%	154,663	3,714		158,377	9.4%	125,000
Princeton	Off-Sale Only		4,732	3,279,223	2,439,790	839,433	540,804	16.5%	298,629	27,064		325,693	9.9%	55,239
Rush City	Off-Sale Only		3,076	1,112,755	849,340	263,415	221,941	19.9%	41,474	2,590		44,064	4.0%	20,000

Table 12 Comparison of City Liquor Store Operations - 2014 Listed by Economic Development Region and City

								Operating Expenses				Net Profit		
Region and City	Type of Store	Foot- notes	Population	Sales	Cost of Sales	Gross Profit	Expenses	as a Percent of Sales	Income/ (Loss)	Nonop Revenues	Expenses	Amount	Percent of Sales	Net Transfers*
Stacy	On- & Off-Sale		1,501	2,796,166	1,804,081	992,085	741,779	26.5%	250,306	32,121	72,931	209,496	7.5%	10,000
Total for Region Percent of Total N	MLS Operations		53,009 5.6%	\$31,976,204 9.5%	\$22,733,739 9.5%	\$9,242,465 9.5%	\$6,518,839 9.3%	20.4%	\$2,723,626 10.1%	\$254,170 12.0%	\$253,923 14.0%	\$2,723,873 10.0%	8.5%	\$1,904,537 10.0%
7W - Central														
Big Lake	Off-Sale Only		10,587	\$3,725,408	\$2,649,008	\$1,076,400	\$546,389	14.7%	\$530,011	\$4,415	\$86,644	\$447,782	12.0%	\$312,245
Buffalo	Off-Sale Only		15,911	4,632,524	3,319,129	1,313,395	787,108	17.0%	526,287	188,937	31,302	683,922	14.8%	550,000
Delano	Off-Sale Only		5,757	2,457,665	1,757,007	700,658	453,625	18.5%	247,033	2,070	51,502	249,103	10.1%	150,000
Elk River	Off-Sale Only		23,730	6,825,342	4,750,195	2,075,147	1,026,678	15.0%	1,048,469	105,639		1,154,108	16.9%	685,060
Gilman	On- & Off-Sale	[0]	23,730	341,551	155,423	186,128	185,602	54.3%	526	11,894		12,420	3.6%	085,000
Holdingford	On- & Off-Sale		713	369,304	209,270	160,034	187,202	50.7%	(27,168)	11,453	1,363	(17,078)	-4.6%	
Howard Lake	On- & Off-Sale		2,046	799,648	591,140	208,508	240,640				11,374	(30,514)	-3.8%	
				1,353,535		343,988		30.1% 19.0%	(32,132)	12,992	9,560	83,350		
Maple Lake	Off-Sale Only		2,109	, ,	1,009,547		257,835		86,153	6,757	,		6.2%	
Monticello	Off-Sale Only		13,125	5,166,066	3,876,697	1,289,369	694,567	13.4%	594,802	13,381		608,183	11.8%	600,000
Paynesville	Off-Sale Only		2,443	1,281,957	1,001,791	280,166	231,995	18.1%	48,171	8,266		56,437	4.4%	43,000
Sauk Rapids	Off-Sale Only		13,307	2,493,531	1,920,291	573,240	434,385	17.4%	138,855	7,910		146,765	5.9%	75,000
South Haven	On- & Off-Sale		190	280,081	134,351	145,730	139,989	50.0%	5,741	2,272		8,013	2.9%	
Waverly	On- & Off-Sale		1,390	840,889	573,010	267,879	262,296	31.2%	5,583	215	1,907	3,891	0.5%	
Total for Region			91,547	\$30,567,501	\$21,946,859	\$8,620,642	\$5,448,311	17.8%	\$3,172,331	\$376,201	\$142,150	\$3,406,382	11.1%	\$2,415,305
Percent of Total N	MLS Operations		9.7%	9.1%	9.2%	8.9%	7.8%		11.8%	17.7%	7.8%	12.5%		12.6%
8 - Southwest														
Avoca	On- & Off-Sale		141	\$231,197	\$114,695	\$116,502	\$112,856	48.8%	\$3,646	\$3,057	\$3,884	\$2,819	1.2%	\$18,600
Balaton	On- & Off-Sale		631	399,391	248,771	150,620	154,258	38.6%	(3,638)	1,357		(2,281)	-0.6%	1
Hadley	On- & Off-Sale		54	243,054	110,178	132,876	154,495	63.6%	(21,619)	7,034		(14,585)	-6.0%	(12,242)
Heron Lake	On- & Off-Sale		690	366,214	201,059	165,155	143,208	39.1%	21,947	139	2,515	19,571	5.3%	(12,242)
Ivanhoe	On- & Off-Sale		553	458,549	285,119	173,430	183,403	40.0%	(9,973)	15	228	(10,186)	-2.2%	
Jackson	Off-Sale Only		3,369	1,192,484	864,987	327,497	198,061	16.6%		2,329		131,765	11.0%	41,000
				1,192,464		327,497	198,001	10.076	129,436	2,329		131,703	11.0/0	
Lake Benton Lakefield	On- & Off-Sale	[32]	674 1,712		323,346	124,417	88,299	19.7%						10,207
	Off-Sale Only			447,763		,			36,118	2,918		39,036	8.7%	3,000
Luverne	Off-Sale Only		4,704	1,249,159	932,697	316,462	252,074	20.2%	64,388	5,348		69,736	5.6%	45,000
Marshall	Off-Sale Only		13,719	3,934,677	2,919,504	1,015,173	448,948	11.4%	566,225	1,805		568,030	14.4%	375,000
Okabena	On- & Off-Sale		187	270,816	163,654	107,162	137,290	50.7%	(30,128)			(30,128)	-11.1%	
Pipestone	Off-Sale Only		4,239	1,502,213	1,086,098	416,115	213,543	14.2%	202,572	3,108		205,680	13.7%	88,000
Redwood Falls	Off-Sale Only		5,207	2,206,194	1,616,133	590,061	389,890	17.7%	200,171	8,312	12,739	195,744	8.9%	100,000
Round Lake	Off-Sale Only		377	121,410	86,867	34,543	38,753	31.9%	(4,210)	2,333		(1,877)	-1.5%	
Russell	On- & Off-Sale		325	293,024	154,097	138,927	120,581	41.2%	18,346	1,115		19,461	6.6%	
Tracy	On- & Off-Sale		2,135	867,299	516,735	350,564	335,770	38.7%	14,794	9,838	53	24,579	2.8%	10,000
Vesta	On- & Off-Sale		304	287,235	157,431	129,804	109,278	38.0%	20,526			20,526	7.1%	(10,000)
Walnut Grove	On- & Off-Sale		846	497,365	249,923	247,442	246,389	49.5%	1,053	1,090	1,432	711	0.1%	3,000
Wilmont	On- & Off-Sale	[32]	340				1,212		(1,212)	73		(1,139)		72,531
Windom	Off-Sale Only		4,636	1,686,879	1,177,103	509,776	285,502	16.9%	224,274	2,616		226,890	13.5%	70,000
Worthington	Off-Sale Only		12,986	3,449,343	2,570,234	879,109	435,914	12.6%	443,195	6,699		449,894	13.0%	225,000
Total for Region			57,829	\$19,704,266	\$13,778,631	\$5,925,635	\$4,049,724	20.6%	\$1,875,911	\$59,186	\$20,851	\$1,914,246	9.7%	\$1,039,097
Percent of Total M	MLS Operations		6.1%	5.9%	5.8%	6.1%	5.8%		7.0%	2.8%	1.1%	7.0%		5.4%

Table 12 Comparison of City Liquor Store Operations - 2014 Listed by Economic Development Region and City

		Foot-			Cost	Gross		Operating Expenses as a Percent	Income/	Nanan	erating	Net Profit	/(Loss) Percent	Net
Region and City	Type of Store	notes	Population	Sales	of Sales	Profit	Expenses	of Sales	(Loss)	Revenues	Expenses	Amount	of Sales	Transfers*
9 - South Central	0000101		2 200	01.506.510	61.110.014	0205.604	0202.540	10.40/	005.055	0.520		005.555	6.207	010.100
Blue Earth	Off-Sale Only		3,309	\$1,506,518	\$1,118,914	\$387,604	\$292,549	19.4%	\$95,055	\$520	\$	\$95,575	6.3%	\$10,132
Butterfield	Off-Sale Only		584	230,420	167,508	62,912	55,345	24.0%	7,567	28,037	24,703	10,901	4.7%	
Cleveland	On- & Off-Sale		721	200,670	112,016	88,654	105,666	52.7%	(17,012)	21,835	255	4,568	2.3%	
Elmore	Off-Sale Only		586	122,145	92,610	29,535	32,270	26.4%	(2,735)	52		(2,683)	-2.2%	107.500
Fairmont	Off-Sale Only		10,464	3,446,047	2,469,101	976,946	482,580	14.0%	494,366	10,420	106	504,786	14.6%	187,500
Hanska	On- & Off-Sale		380	280,726	155,057	125,669	110,548	39.4%	15,121	5,742	126	20,737	7.4%	10,000
Kiester	Off-Sale Only		487	202,656	146,705	55,951	52,781	26.0%	3,170	44,920	39,230	8,860	4.4%	20,000
Le Center	On- & Off-Sale		2,506	827,787	515,642	312,145	239,958	29.0%	72,187	57	5,606	66,638	8.1%	25,000
Lewisville	On- & Off-Sale		240	178,005	98,283	79,722	87,475	49.1%	(7,753)	11,718		3,965	2.2%	
Madelia	Off-Sale Only		2,320	473,486	358,874	114,612	55,110	11.6%	59,502	67		59,569	12.6%	30,000
Mapleton	On- & Off-Sale		1,760	602,252	337,257	264,995	220,260	36.6%	44,735	28,085		72,820	12.1%	
Saint James	Off-Sale Only		4,604	1,050,931	696,313	354,618	184,315	17.5%	170,303	3,668		173,971	16.6%	223,690
Sherburn	On- & Off-Sale		1,101	788,522	507,276	281,246	283,490	36.0%	(2,244)	7	295	(2,532)	-0.3%	10,000
Sleepy Eye	Off-Sale Only		3,541	626,996	479,380	147,616	143,235	22.8%	4,381	5,571		9,952	1.6%	5,000
Waldorf	On- & Off-Sale	[0][21]	224	132,003	99,184	32,819	69,044	52.3%	(36,225)	84,305		48,080	36.4%	53,082
Wells	On- & Off-Sale		2,297	760,770	544,462	216,308	275,206	36.2%	(58,898)	6,336		(52,562)	-6.9%	(100,000)
T-4-1 f D			25 124	611 420 024	67 000 503	62 521 252	62 (00 022	22.50/	6041 530	6251 240	670.215	61 022 (45	0.00/	6474 404
Total for Region	TT C O		35,124	\$11,429,934	\$7,898,582	\$3,531,352	\$2,689,832	23.5%	\$841,520	\$251,340	\$70,215	\$1,022,645	8.9%	\$474,404
Percent of Total M	ILS Operations		3.7%	3.4%	3.3%	3.6%	3.8%		3.1%	11.8%	3.9%	3.8%		2.5%
10 - Southeast														
Caledonia	Off-Sale Only		2,824	\$631,724	\$478,859	\$152,865	\$139,954	22.2%	\$12,911	\$765	\$	\$13,676	2.2%	\$
Conger	On- & Off-Sale		139	245,245	151,789	93,456	116,119	47.3%	(22,663)	7,053		(15,610)	-6.4%	3,600
Kasson	Off-Sale Only		6,124	1,324,533	1,017,775	306,758	228,180	17.2%	78,578	3,943		82,521	6.2%	14,000
Kellogg	On- & Off-Sale	[21]	441	1,324,333	1,017,773		1,312	17.270	(1,312)	2,047		735	0.270	14,000
Kenyon	On- & Off-Sale		1,828	674,823	444,431	230,392	219,104	32.5%	11,288	11,844	2,603	20,529	3.0%	
Lonsdale	Off-Sale Only		3,821	1,335,947	1,015,102	320,845	288,409	21.6%	32,436	11,844	808	31,637	2.4%	
	•		846		200,632	,			-					
Mazeppa Medford	On- & Off-Sale		1,242	336,904 381,318	205,820	136,272 175,498	151,995	45.1% 47.8%	(15,723)	7,750 8,914		(7,973) 2,203	-2.4%	
	On- & Off-Sale						182,209		(6,711)				0.6%	
Northfield	Off-Sale Only		20,313	3,158,135	2,328,235	829,900	601,926	19.1%	227,974	26,084		254,058	8.0%	136,607
Plainview	On- & Off-Sale		3,331	658,972	430,904	228,068	226,575	34.4%	1,493	13,088		14,581	2.2%	
Spring Grove	On- & Off-Sale		1,305	373,415	251,774	121,641	134,514	36.0%	(12,873)	3,235		(9,638)	-2.6%	
West Concord	On- & Off-Sale		787	345,596	192,107	153,489	165,854	48.0%	(12,365)	4,252		(8,113)	-2.3%	
Total for Region			43,001	\$9,466,612	\$6,717,428	\$2,749,184	\$2,456,151	25.9%	\$293,033	\$88,984	\$3,411	\$378,606	4.0%	\$154,207
Percent of Total M	ILS Operations		4.6%	2.8%	2.8%	2.8%	3.5%		1.1%	4.2%	0.2%	1.4%		0.8%
11 - 7-County Metro A	waa													
Anoka	Off-Sale Only		17,586	\$4,179,462	\$3,253,385	\$926,077	\$763,387	18.3%	\$162,690	\$37,816	S	\$200,506	4.8%	\$300,000
	Off-Sale Only		50,330	9,292,224		2,692,077		17.3%	1,079,906	94,885	112,141	1,062,650	11.4%	600,000
Apple Valley Brooklyn Center	Off-Sale Only		29,889	5,852,465	6,600,147 4,293,383	1,559,082	1,612,171 1,354,123	23.1%	204,959	21,810	37,560	189,209	3.2%	362,190
Columbia Heights	Off-Sale Only		19,709	8,415,371	6,343,663	2,071,708	1,536,982	18.3%	534,726	3,230	223,926	314,030	3.2%	199,386
			,	, ,			, ,			,	,			
Eden Prairie	Off-Sale Only		62,593	12,198,670	8,805,885	3,392,785	2,209,455	18.1%	1,183,330	22,164	(266	1,205,494	9.9%	1,000,000
Edina	Off-Sale Only		50,261	13,515,168	9,936,468	3,578,700	2,450,384	18.1%	1,128,316	23,656	6,366	1,145,606	8.5%	1,035,000
Farmington	Off-Sale Only		22,386	4,639,194	3,467,797	1,171,397	848,037	18.3%	323,360	11.055		323,360	7.0%	70,016
Fridley	Off-Sale Only		27,952	4,786,987	3,525,672	1,261,315	1,070,644	22.4%	190,671	11,855	152 000	202,526	4.2%	250,000
Lakeville	Off-Sale Only		59,361	14,883,858	11,078,916	3,804,942	2,347,079	15.8%	1,457,863	52,851	152,980	1,357,734	9.1%	1,369,063
Lexington	Off-Sale Only		2,068	2,942,500	2,342,046	600,454	514,330	17.5%	86,124	13,229	19,003	80,350	2.7%	75,000
Mound	Off-Sale Only		9,318	2,919,731	2,158,289	761,442	540,991	18.5%	220,451	27		220,478	7.6%	61,529
Richfield	Off-Sale Only		36,157	11,500,417	8,601,930	2,898,487	2,017,819	17.5%	880,668	15,679		896,347	7.8%	716,460

Table 12 **Comparison of City Liquor Store Operations - 2014** Listed by Economic Development Region and City

								Operating						
								Expenses				Net Profit	/(Loss)	
		Foot-			Cost	Gross		as a Percent	Income/	Nonop	erating		Percent	Net
Region and City	Type of Store	notes	Population	Sales	of Sales	Profit	Expenses	of Sales	(Loss)	Revenues	Expenses	Amount	of Sales	Transfers*
Robbinsdale	Off-Sale Only		14,512	3,171,109	2,343,440	827,669	659,839	20.8%	167,830	16,237		184,067	5.8%	150,000
Rogers	On- & Off-Sale		12,230	3,354,995	2,294,289	1,060,706	724,581	21.6%	336,125	(1,231)	16,418	318,476	9.5%	212,987
Saint Anthony	Off-Sale Only		8,965	6,078,039	4,704,566	1,373,473	1,174,674	19.3%	198,799	64,143		262,942	4.3%	395,444
Saint Francis	Off-Sale Only		7,296	2,109,482	1,551,662	557,820	396,770	18.8%	161,050	10,693		171,743	8.1%	66,685
Savage	Off-Sale Only		29,047	4,245,608	3,079,994	1,165,614	921,026	21.7%	244,588		45,362	199,226	4.7%	
Spring Lake Park	Off-Sale Only		6,513	2,100,732	1,547,692	553,040	513,846	24.5%	39,194	64,602		103,796	4.9%	75,000
Wayzata	On- & Off-Sale		4,476	5,581,912	2,784,167	2,797,745	2,222,430	39.8%	575,315	25,027	142,400	457,942	8.2%	159,000
Total for Region			470,649	\$121,767,924	\$88,713,391	\$33,054,533	\$23,878,568	19.6%	\$9,175,965	\$476,673	\$756,156	\$8,896,482	7.3%	\$7,097,760
Percent of Total M	LS Operations		49.9%	36.3%	37.2%	34.0%	34.0%		34.0%	22.5%	41.6%	32.6%		37.2%
Off-Sale Only			845,633	\$266,944,621	\$197,174,395	\$69,770,226	\$45,869,378	17.2%	\$23,900,848	\$1,355,869	\$1,347,448	\$23,909,269	9.0%	\$16,841,014
On-Sale Only			645,033	\$200,944,021	\$197,174,395	\$09,770,220	\$45,009,378	1/.270	\$23,900,648	\$1,355,009	\$1,347,440	\$23,909,209	9.070	\$10,041,014
On- & Off-Sale			98,028	\$68,668,552	\$41,263,431	\$27,405,121	\$24,344,376	35.5%	\$3,060,745	\$765,465	\$471,392	\$3,354,818	4.9%	\$2,259,943
All Stores			943,661	\$335,613,173	\$238,437,826	\$97,175,347	\$70,213,754	20.9%	\$26,961,593	\$2,121,334	\$1,818,840	\$27,264,087	8.1%	\$19,100,957

- [0] Information is taken from a cash receipts and disbursements statement.
- [21] Discontinued liquor operations in previous year.
- The enterprise fund was not in operation.

 Net transfers is calculated by subtracting transfers in from transfers out. A positive number indicates a greater level of transfers out than in.

Table 13
Comparison of City Liquor Store Operations - 2014
Listed by Economic Development Region and City
Ranked by Net Profit/(Loss) as a Percent of Sales by Type of Establishment

									Operating Expenses						
Rank	Region and City	Type of Store	Foot- notes	Population	Sales	Cost of Sales	Gross Profit	Expenses	as a Percent of Sales	Income/ (Loss)	Revenues	Expenses Expenses	Amount	Percent of Sales	Net Transfers*
Rank	Region and City	Type of Store	notes	Topulation	Saics	of Saics		Expenses	or saics	(Loss)	Revenues	Expenses	Amount	01 Saics	Transiers
	1 - Northwest														
1	Roseau	Off-Sale Only		2,663	\$1,901,367	\$1,351,832	\$549,535	\$228,500	12.0%	\$321,035	\$879	\$	\$321,914	16.9%	\$200,000
2	Warroad	Off-Sale Only		1,781	1,483,385	1,086,536	396,849	207,960	14.0%	188,889	0.420		188,889	12.7%	85,000
3	Thief River Falls	Off-Sale Only		8,722	4,567,026	3,492,530	1,074,496	620,554	13.6%	453,942	8,428		462,370	10.1%	373,677
1	Mentor	On- & Off-Sale		153	477,429	252,284	225,145	180,738	37.9%	44,407	4,860		49,267	10.3%	34,233
2	Lancaster	On- & Off-Sale		342	289,946	153,556	136,390	123,785	42.7%	12,605	3,794		16,399	5.7%	29,000
3	Twin Valley	On- & Off-Sale		809	532,467	299,723	232,744	216,065	40.6%	16,679	287		16,966	3.2%	15,000
4	Ada	On- & Off-Sale		1,673	517,394	317,046	200,348	187,039	36.2%	13,309			13,309	2.6%	(11,053)
5 6	Goodridge Saint Hilaire	On- & Off-Sale On- & Off-Sale		136 279	350,213 385,703	179,175 225,890	171,038 159,813	164,240 164,206	46.9% 42.6%	6,798 (4,393)	551		6,798 (3,842)	1.9% -1.0%	37,238
	Total for Design			16,558	\$10,504,930	\$7,358,572	\$3,146,358	\$2,093,087	19.9%	\$1,053,271	\$18,799	S	\$1,072,070	10.2%	\$763,095
	Total for Region Percent of Total MI	S Operations		1.8%	3.1%	3.1%	3.2%	3.0%	19.970	3.9%	0.9%		3.9%	10.270	4.0%
				210,70		2,2,0		20070			302,70				
	2 - Headwaters	0.00.0.1.0.1			0.5.5.5.5.00	00.005.000	0.1 (5.1 0.15	00000015	4.5.407	0010 100	012.050	004.056	0007.405	4.4.507	0005.040
1 2	Bemidji	Off-Sale Only		14,376	\$5,556,520	\$3,905,273	\$1,651,247	\$837,815	15.1%	\$813,432	\$13,950	\$21,976	\$805,406	14.5%	\$395,810
3	Park Rapids Bagley	Off-Sale Only Off-Sale Only		3,901 1,413	3,356,957 1,166,331	2,536,797 878,553	820,160 287,778	497,954 245,339	14.8% 21.0%	322,206 42,439	1,670 43,590	38,033	323,876 47,996	9.6% 4.1%	161,380 20,000
3	Bagiey	Oil-Sale Oilly		1,413	1,100,331	878,333	267,776	243,339	21.076	42,439	43,390	36,033	47,550	4.1 /0	20,000
1	Blackduck	On- & Off-Sale		797	955,873	587,334	368,539	302,943	31.7%	65,596	27,039		92,635	9.7%	60,000
2	Nevis	On- & Off-Sale		404	623,861	349,777	274,084	226,146	36.2%	47,938	3,469		51,407	8.2%	35,000
3	Clearbrook	On- & Off-Sale		522	496,332	274,692	221,640	183,127	36.9%	38,513			38,513	7.8%	10,000
4	Baudette	On- & Off-Sale		1,079	1,501,019	983,718	517,301	403,632	26.9%	113,669	879		114,548	7.6%	70,000
5	Akeley	On- & Off-Sale		439	374,086	216,592	157,494	143,600	38.4%	13,894	23		13,917	3.7%	1,750
6 7	Kelliher	On- & Off-Sale		266	436,734	243,422	193,312	178,472	40.9%	14,840	1,329	21.564	16,169	3.7%	20,000
8	Mahnomen Williams	On- & Off-Sale On- & Off-Sale		1,208 185	1,175,425 311,935	721,397 177,901	454,028 134,034	417,238 147,329	35.5% 47.2%	36,790 (13,295)	6,151	21,564	21,377 (13,295)	1.8% -4.3%	
0	williallis	Oil- & Oil-Sale		163	311,933	177,901	134,034	147,329	47.270	(13,293)			(13,293)	-4.370	
	Total for Region			24,590	\$15,955,073	\$10,875,456	\$5,079,617	\$3,583,595	22.5%	\$1,496,022	\$98,100	\$81,573	\$1,512,549	9.5%	\$773,940
	Percent of Total MI	LS Operations		2.6%	4.8%	4.6%	5.2%	5.1%		5.5%	4.6%	4.5%	5.5%		4.1%
	3 - Arrowhead														
1	Grand Marais	Off-Sale Only		1,367	\$1,913,648	\$1,279,192	\$634,456	\$317,278	16.6%	\$317,178	\$3,567	S	\$320,745	16.8%	\$200,000
2	Aitkin	Off-Sale Only		2,151	1,007,495	759,700	247,795	172,096	17.1%	75,699	23,247		98,946	9.8%	59,500
3	Cook	Off-Sale Only		570	1,487,066	1,112,880	374,186	237,453	16.0%	136,733	6,728		143,461	9.6%	165,789
4	Two Harbors	Off-Sale Only		3,711	2,021,432	1,528,925	492,507	368,012	18.2%	124,495	1,366		125,861	6.2%	614
5	Proctor	Off-Sale Only		3,100	891,882	643,160	248,722	200,196	22.4%	48,526	120		48,646	5.5%	3,300
1	Ranier	On- & Off-Sale		583	451,019	187,702	263,317	199,374	44.2%	63,943	3,605		67,548	15.0%	40,000
2	Orr	On- & Off-Sale		301	543,350	318,429	224,921	163,761	30.1%	61,160	6,216		67,376	12.4%	35,500
3	Palisade	On- & Off-Sale		166	343,781	196,901	146,880	123,898	36.0%	22,982	15,552		38,534	11.2%	19,500
4	Barnum	On- & Off-Sale		611	479,066	241,586	237,480	230,642	48.1%	6,838	26,770		33,608	7.0%	
5	Northome	On- & Off-Sale		186	357,852	206,896	150,956	128,079	35.8%	22,877	6		22,883	6.4%	20,000
6	Silver Bay	On- & Off-Sale		1,860	904,189	547,567	356,622	322,936	35.7%	33,686	1,504	8,435	26,755	3.0%	
7 8	Moose Lake	On- & Off-Sale		2,796 232	1,143,152 351,344	745,729 179,128	397,423	334,915	29.3%	62,508 4,562	534	41,735	20,773 5,096	1.8% 1.5%	7.952
9	Big Falls Cromwell	On- & Off-Sale On- & Off-Sale		232	380,526	202,749	172,216 177,777	167,654 189,763	47.7% 49.9%	(11,986)	2,145		(9,841)	-2.6%	7,852 50,000
10	Beaver Bay	On- & Off-Sale		182	440,554	252,725	187,829	208,559	47.3%	(20,730)	3,538		(17,192)	-3.9%	50,000
11	Littlefork	On- & Off-Sale		624	390,815	227,262	163,553	185,180	47.4%	(21,627)	3,217		(18,410)	-4.7%	
12	Winton	On- & Off-Sale	[32]	170	779		779	49,928	6409.2%	(49,149)	2,183	9,396	(56,362)	-7235.2%	(56,362)
	Total for Region			18,851	\$13,107,950	\$8,630,531	\$4,477,419	\$3,599,724	27.5%	\$877,695	\$100,298	\$59,566	\$918,427	7.0%	\$545,693
	Percent of Total MI	LS Operations		2.0%	3.9%	3.6%	4.6%	53,599,724	21.370	3.3%	4.7%	3.3%	3.4%	7.076	2.9%
	4 - West Central														
1	Detroit Lakes	Off-Sale Only		9,053	\$5,798,826	\$4,215,032	\$1,583,794	\$657,966	11.3%	\$925,828	\$16,132	\$151,801	\$790,159	13.6%	\$544,960
2	Perham	Off-Sale Only		3,204	3,068,699	2,268,417	800,282	376,024	12.3%	424,258	7,928	28,772	403,414	13.0%	139,250
3	Fergus Falls	Off-Sale Only		13,280	5,567,249	3,976,930	1,590,319	943,274	16.9%	647,045	31,924	26,607	652,362	11.7%	571,539
4	Glenwood	Off-Sale Only		2,560	1,328,449	1,002,327	326,122	196,696	14.8%	129,426	1,472		130,898	9.9%	441,668

Table 13
Comparison of City Liquor Store Operations - 2014
Listed by Economic Development Region and City
Ranked by Net Profit/(Loss) as a Percent of Sales by Type of Establishment

			Foot-			Cost	Gross		Operating Expenses as a Percent	Income/	Nonope		Net Profit	Percent	Net
Rank	Region and City	Type of Store	notes	Population	Sales	of Sales	Profit	Expenses	of Sales	(Loss)	Revenues	Expenses	Amount	of Sales	Transfers*
5	Underwood	Off-Sale Only		341	492,419	366,031	126,388	78,170	15.9%	48,218	162		48,380	9.8%	20,000
6	Pelican Rapids	Off-Sale Only		2,498	1,204,722	886,187	318,535	185,104	15.4%	133,431	420	18,621	115,230	9.6%	33,300
7	Morris	Off-Sale Only		5,436	1,999,957	1,526,059	473,898	302,664	15.1%	171,234	4,463		175,697	8.8%	110,000
8	Battle Lake	Off-Sale Only		888	1,194,408	853,164	341,244	256,982	21.5%	84,262	3,188		87,450	7.3%	81,000
9	Alexandria	Off-Sale Only		13,182	4,714,369	3,604,032	1,110,337	807,839	17.1%	302,498	403	9,496	293,405	6.2%	200,000
10	Elizabeth	Off-Sale Only		170	373,295	283,872	89,423	67,449	18.1%	21,974			21,974	5.9%	
11	Hawley	Off-Sale Only		2,137	1,039,967	777,092	262,875	215,500	20.7%	47,375	53	26,189	21,239	2.0%	5,000
12	Erhard	Off-Sale Only		142	263,251	193,572	69,679	69,511	26.4%	168	2,125		2,293	0.9%	
13 14	Barnesville	Off-Sale Only		2,621	366,935	284,507	82,428	88,581	24.1%	(6,153)	2,269		(3,884)	-1.1%	6,000
15	Dalton Vergas	Off-Sale Only Off-Sale Only		249 347	321,199 485,749	246,507 389,980	74,692 95,769	80,426 123,791	25.0% 25.5%	(5,734) (28,022)	1,037 5,960	3,000	(4,697) (25,062)	-1.5% -5.2%	25,000
13	vergas	OII-Sale Olliy		347	463,749	389,980	93,709	123,791	23.370	(28,022)	3,900	3,000	(23,002)	-5.2/0	23,000
1	Ogema	On- & Off-Sale	[0]	187	369,738	188,651	181,087	125,449	33.9%	55,638	267	503	55,402	15.0%	
2	Browns Valley	On- & Off-Sale	[21]	583	67,045	28,623	38,422	35,381	52.8%	3,041	6,701		9,742	14.5%	123,322
3	New York Mills	On- & Off-Sale		1,227	682,751	432,635	250,116	201,458	29.5%	48,658	4,695		53,353	7.8%	54,000
4	Brandon	On- & Off-Sale	[0]	497	487,795	283,020	204,775	169,632	34.8%	35,143	468		35,611	7.3%	105,000
5	Osakis	On- & Off-Sale		1,753	760,328	435,159	325,169	288,112	37.9%	37,057	18,398		55,455	7.3%	
6	Wolf Lake	On- & Off-Sale		60	339,594	176,366	163,228	140,683	41.4%	22,545	1,263	1,787	22,021	6.5%	14,000
7	Callaway	On- & Off-Sale		233	485,337	243,441	241,896	217,239	44.8%	24,657	1,512		26,169	5.4%	19,980
8	Ulen	On- & Off-Sale		558	396,756	186,216	210,540	189,889	47.9%	20,651	350		21,001	5.3%	
9	Millerville	On- & Off-Sale		107	353,629	196,679	156,950	142,026	40.2%	14,924	3,370	1,262	17,032	4.8%	
10 11	Miltona Lake Park	On- & Off-Sale		432 800	632,760	358,153	274,607	252,758	39.9%	21,849 18,359	913		22,762	3.6%	
12	Hitterdal	On- & Off-Sale On- & Off-Sale		205	689,239 377,455	395,401 177,703	293,838 199,752	275,479 195,272	40.0%	4,480	56		18,359 4,536	2.7% 1.2%	
12	Parkers Prairie	On- & Off-Sale		1,016	636,554	423,725	212,829	221,113	51.7% 34.7%	(8,284)	22,297	23,902	(9,889)	-1.6%	
13	Audubon	On- & Off-Sale		532	520,286	327,554	192,732	202,945	39.0%	(10,213)	2,360	6,447	(14,300)	-1.0%	500
15	Frazee	On- & Off-Sale		1,396	595,603	399,081	196,522	202,943	37.2%	(24,988)	2,360	0,447	(24,877)	-2.7% -4.2%	300
15	Total for Region Percent of Total ML			65,694 7.0%	\$35,614,364 10.6%	\$25,126,116 10.5%	\$10,488,248 10.8%	\$7,328,923 10.5%	20.6%	\$3,159,325 11.7%	\$140,297 6.6%	\$298,387 16.4%	\$3,001,235 11.0%	8.4%	\$2,494,519 13.1%
•	Tereent or Total ME	ореганонз		7.0 70	10.070	10.5 / 0	10.070	10.570		11.770	0.070	10.4 / 0	11.0 / 0		13.170
	5 - North Central	0.000.1.0.1			0000000	0.000.4.05	# 2.42 000	0.05.000	40.50/	****	0.454		0445.050	40.507	005.000
1	Walker	Off-Sale Only		937	\$932,263	\$689,165	\$243,098	\$126,200	13.5%	\$116,898	\$461	\$	\$117,359	12.6%	\$95,600
2	Long Prairie	Off-Sale Only		3,421	1,381,852	1,022,477	359,375	194,657	14.1%	164,718 200,788	8,816		173,534	12.6%	90,000 169,151
3	Wadena	Off-Sale Only		4,092	1,925,724	1,447,963	477,761	276,973	14.4%	200,788	7,205		207,993	10.8%	169,151
1	Longville	On- & Off-Sale		157	1,464,774	902,453	562,321	390,281	26.6%	172,040	263	4,785	167,518	11.4%	263,361
2	Eagle Bend	On- & Off-Sale		517	271,571	150,520	121,051	113,310	41.7%	7,741	16,106		23,847	8.8%	8,000
3	Nisswa	On- & Off-Sale		2,015	3,167,950	2,194,710	973,240	729,202	23.0%	244,038		10,420	233,618	7.4%	280,000
4	Menahga	On- & Off-Sale		1,342	774,890	472,674	302,216	255,872	33.0%	46,344	5,023		51,367	6.6%	60,000
5	Hackensack	On- & Off-Sale		315	1,049,481	716,444	333,037	257,041	24.5%	75,996	71	15,110	60,957	5.8%	
6	Sebeka	On- & Off-Sale		707	548,802	313,295	235,507	208,086	37.9%	27,421	33		27,454	5.0%	(200,000)
7	Verndale	On- & Off-Sale		594	256,297	137,806	118,491	109,537	42.7%	8,954	25		8,979	3.5%	
8	Fifty Lakes	On- & Off-Sale		400	425,201	201,440	223,761	219,584	51.6%	4,177			4,177	1.0%	
9	Randall	On- & Off-Sale		638	505,691	329,688	176,003	188,267	37.2%	(12,264)	7,788		(4,476)	-0.9%	
10	Remer	On- & Off-Sale	[0]	375	590,942	389,453	201,489	212,113	35.9%	(10,624)			(10,624)	-1.8%	32,000
11	Clarissa	On- & Off-Sale		668	355,868	226,422	129,446	143,810	40.4%	(14,364)	4,266	2.674	(10,098)	-2.8%	
12	Flensburg	On- & Off-Sale	[0]	224	335,950	179,285	156,665	183,075	54.5%	(26,410)	4,103	3,674	(25,981)	-7.7%	
	Total for Region Percent of Total ML	S Operations		16,402 1.7%	\$13,987,256 4.2%	\$9,373,795 3.9%	\$4,613,461 4.8%	\$3,608,008 5.2%	25.8%	\$1,005,453 3.7%	\$54,160 2.6%	\$33,989 1.9%	\$1,025,624 3.8%	7.3%	\$798,112 4.2%
•	CP 6 41 4.6 1														
1	6E - Southwest Centra Hutchinson	oll Off-Sale Only		14,124	\$5,612,423	\$4,311,031	\$1,301,392	\$754,706	13.4%	\$546,686	\$3,118	\$32,045	\$517,759	9.2%	\$450,000
2	Glencoe	Off-Sale Only		5,552	1,470,175	1,090,383	379,792	236,881	16.1%	142,911	\$5,118 118	12,001	131,028	8.9%	(124,876)
3	Litchfield	Off-Sale Only		6,741	2,194,875	1,645,486	549,389	366,621	16.7%	182,768	2,829	12,001	185,597	8.5%	59,000
4	Olivia	Off-Sale Only		2,445	924,066	691,720	232,346	196,138	21.2%	36,208	3,485		39,693	4.3%	57,000
5	Darwin	Off-Sale Only		353	499,757	394,718	105,039	94,404	18.9%	10,635	2,221		12,856	2.6%	
6	Dassel	Off-Sale Only		1,460	1,026,472	793,118	233,354	204,813	20.0%	28,541	13,956	31,793	10,704	1.0%	
		•													

Table 13
Comparison of City Liquor Store Operations - 2014
Listed by Economic Development Region and City
Ranked by Net Profit/(Loss) as a Percent of Sales by Type of Establishment

									Operating				N D C	(OF)	
			Foot-			Cost	Gross		Expenses as a Percent	Income/	Nonope	rating -	Net Profit	Percent	Net
Rank	Region and City	Type of Store	notes	Population	Sales	of Sales	Profit	Expenses	of Sales	(Loss)	Revenues	Expenses	Amount	of Sales	Transfers*
1	Silver Lake	On- & Off-Sale		813	553,511	290,682	262,829	219,215	39.6%	43,614	445		44,059	8.0%	
2	Sacred Heart	On- & Off-Sale		524	607,355	368,717	238,638	217,207	35.8%	21,431	18,764	1,069	39,126	6.4%	
3	Fairfax	On- & Off-Sale		1,197	542,546	281,354	261,192	265,946	1.4%	(4,754)	7,266		2,512	0.5%	
4	Buffalo Lake	On- & Off-Sale		695	433,466	232,847	200,619	215,955		(15,336)	8,802		(6,534)	-1.5%	
	Total for Region			33,904	\$13,864,646	\$10,100,056	\$3,764,590	\$2,771,886	20.0%	\$992,704	\$61,004	\$76,908	\$976,800	7.0%	\$384,124
	Percent of Total ML	S Operations		3.6%	4.1%	4.2%	3.9%	3.9%		3.7%	2.9%	4.2%	3.6%		2.0%
	6W - Upper Southwest	t													
1	Granite Falls	Off-Sale Only		2,824	\$1,164,256	\$862,425	\$301,831	\$205,576	17.7%	\$96,255	\$17,511	\$13,261	\$100,505	8.6%	\$69,475
2	Appleton	Off-Sale Only		1,374	493,350	355,407	137,943	112,111	22.7%	25,832	4,529		30,361	6.2%	
3	Montevideo	Off-Sale Only		5,327	2,206,458	1,623,133	583,325	472,412	21.4%	110,913	2,110		113,023	5.1%	100,000
4	Madison	Off-Sale Only		1,500	424,616	321,181	103,435	88,188	20.8%	15,247	1,099		16,346	3.8%	20,000
5	Dawson	Off-Sale Only		1,492	438,827	304,750	134,077	136,409	31.1%	(2,332)	529		(1,803)	-0.4%	
1	Boyd	On- & Off-Sale		163	461,755	237,565	224,190	200,609	43.4%	23,581	28,650		52,231	11.3%	(17,000)
2	Benson	On- & Off-Sale		3,163	1,111,551	718,889	392,662	306,871	27.6%	85,791	18,085		103,876	9.3%	80,000
3	De Graff	On- & Off-Sale		124	429,959	241,666	188,293	201,596	46.9%	(13,303)	32,265	8,450	10,512	2.4%	600
4	Clontarf	On- & Off-Sale		153	374,383	211,909	162,474	193,195	51.6%	(30,721)	32,500		1,779	0.5%	3,089
5	Danvers	On- & Off-Sale		94	345,676	186,391	159,285	159,917	46.3%	(632)	804		172		
6	Hanley Falls	On- & Off-Sale		289	215,682	121,354	94,328	110,222	51.1%	(15,894)	4,040		(11,854)	-5.5%	
	Total for Region			16,503	\$7,666,513	\$5,184,670	\$2,481,843	\$2,187,106	28.5%	\$294,737	\$142,122	\$21,711	\$415,148	5.4%	\$256,164
	Percent of Total ML	S Operations		1.7%	2.3%	2.2%	2.6%	3.1%		1.1%	6.7%	1.2%	1.5%		1.3%
	7E - East Central														
1	Isanti	Off-Sale Only		5,409	\$2,414,876	\$1,751,938	\$662,938	\$358,507	14.8%	\$304,431	\$14,587	S	\$319,018	13.2%	\$200,000
2	Princeton	Off-Sale Only		4,732	3,279,223	2,439,790	839,433	540,804	16.5%	298,629	27,064		325,693	9.9%	55,239
3	Mora	Off-Sale Only		3,523	2,883,872	2,098,114	785,758	505,178	17.5%	280,580	3,301		283,881	9.8%	270,000
4	Pine City	Off-Sale Only		3,203	1,687,303	1,207,603	479,700	325,037	19.3%	154,663	3,714		158,377	9.4%	125,000
5	Cambridge	Off-Sale Only		8,338	4,975,797	3,753,437	1,222,360	783,569	15.7%	438,791	7,287		446,078	9.0%	429,315
6	North Branch	Off-Sale Only		10,286	2,264,471	1,644,771	619,700	398,520	17.6%	221,180	139	20,545	200,774	8.9%	140,000
7	Milaca	Off-Sale Only		2,911	2,113,101	1,582,732	530,369	335,672	15.9%	194,697	4,084	19,961	178,820	8.5%	95,316
8	Rush City	Off-Sale Only		3,076	1,112,755	849,340	263,415	221,941	19.9%	41,474	2,590		44,064	4.0%	20,000
9	Braham	Off-Sale Only		1,812	1,278,801	979,681	299,120	279,150	21.8%	19,970	94,259	91,023	23,206	1.8%	20,000
1	Finlayson	On- & Off-Sale		310	556,315	315,157	241,158	185,523	33.3%	55,635	5,016		60,651	10.9%	13,433
2	Hinckley	On- & Off-Sale		1,794	2,555,119	1,745,829	809,290	562,917	22.0%	246,373	1,137	48,833	198,677	7.8%	107,704
3	Lindstrom	On- & Off-Sale		4,458	2,322,727	1,600,445	722,282	584,464	25.2%	137,818	35,748		173,566	7.5%	331,030
4	Isle	On- & Off-Sale		773	983,037	576,079	406,958	348,578	35.5%	58,380	15,059		73,439	7.5%	75,000
5	Stacy	On- & Off-Sale		1,501	2,796,166	1,804,081	992,085	741,779	26.5%	250,306	32,121	72,931	209,496	7.5%	10,000
6	Foreston	On- & Off-Sale		527	343,757	157,749	186,008	174,292	50.7%	11,716	7,860	630	18,946	5.5%	10,000
7	Ogilvie	On- & Off-Sale		356	408,884	226,993	181,891	172,908	42.3%	8,983	204		9,187	2.2%	2,500
	Total for Region			53,009	\$31,976,204	\$22,733,739	\$9,242,465	\$6,518,839	20.4%	\$2,723,626	\$254,170	\$253,923	\$2,723,873	8.5%	\$1,904,537
	Percent of Total ML	S Operations		5.6%	9.5%	9.5%	9.5%	9.3%		10.1%	12.0%	14.0%	10.0%		10.0%
	7W - Central														
1	Elk River	Off-Sale Only		23,730	\$6,825,342	\$4,750,195	\$2,075,147	\$1,026,678	15.0%	\$1,048,469	\$105,639	S	\$1,154,108	16.9%	\$685,060
2	Buffalo	Off-Sale Only		15,911	4,632,524	3,319,129	1,313,395	787,108	17.0%	526,287	188,937	31,302	683,922	14.8%	550,000
3	Big Lake	Off-Sale Only		10,587	3,725,408	2,649,008	1,076,400	546,389	14.7%	530,011	4,415	86,644	447,782	12.0%	312,245
4	Monticello	Off-Sale Only		13,125	5,166,066	3,876,697	1,289,369	694,567	13.4%	594,802	13,381		608,183	11.8%	600,000
5	Delano	Off-Sale Only		5,757	2,457,665	1,757,007	700,658	453,625	18.5%	247,033	2,070		249,103	10.1%	150,000
6	Maple Lake	Off-Sale Only		2,109	1,353,535	1,009,547	343,988	257,835	19.0%	86,153	6,757	9,560	83,350	6.2%	
7	Sauk Rapids	Off-Sale Only		13,307	2,493,531	1,920,291	573,240	434,385	17.4%	138,855	7,910		146,765	5.9%	75,000
8	Paynesville	Off-Sale Only		2,443	1,281,957	1,001,791	280,166	231,995	18.1%	48,171	8,266		56,437	4.4%	43,000
1	Gilman	On- & Off-Sale	[0]	239	341,551	155,423	186,128	185,602	54.3%	526	11,894		12,420	3.6%	
2	South Haven	On- & Off-Sale		190	280,081	134,351	145,730	139,989	50.0%	5,741	2,272		8,013	2.9%	
3	Waverly	On- & Off-Sale		1,390	840,889	573,010	267,879	262,296	31.2%	5,583	215	1,907	3,891	0.5%	

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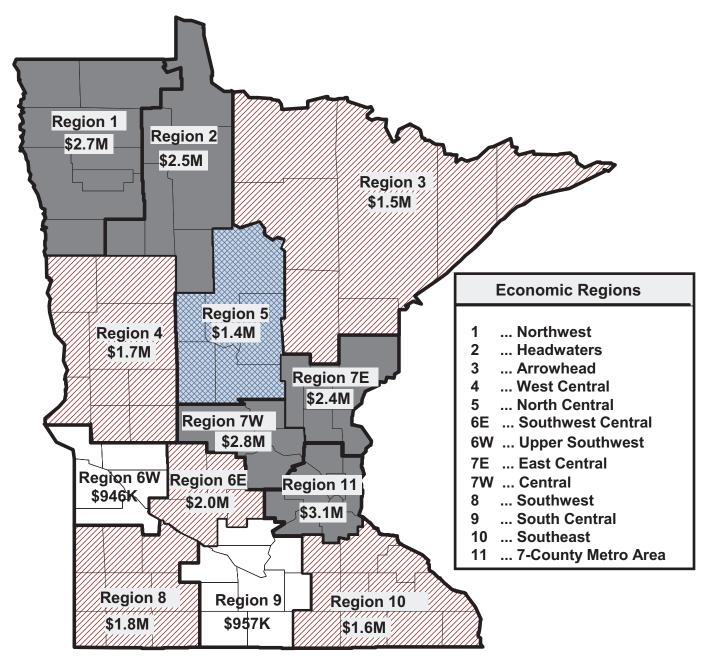
			Foot-			Cost	Gross		Operating Expenses as a Percent	Income/	Nonope	rating	Net Profit/	(Loss) Percent	Net
Rank	Region and City	Type of Store	notes	Population	Sales	of Sales	Profit	Expenses	of Sales	(Loss)	Revenues	Expenses	Amount	of Sales	Transfers*
4 5	Howard Lake Holdingford	On- & Off-Sale On- & Off-Sale		2,046 713	799,648 369,304	591,140 209,270	208,508 160,034	240,640 187,202	30.1% 50.7%	(32,132) (27,168)	12,992 11,453	11,374 1,363	(30,514) (17,078)	-3.8% -4.6%	
	Total for Region Percent of Total MI	LS Operations		91,547 9.7%	\$30,567,501 9.1%	\$21,946,859 9.2%	\$8,620,642 8.9%	\$5,448,311 7.8%	17.8%	\$3,172,331 11.8%	\$376,201 17.7%	\$142,150 7.8%	\$3,406,382 12.5%	11.1%	\$2,415,305 12.6%
•		•													
1	8 - Southwest Marshall	Off-Sale Only		13,719	\$3,934,677	\$2,919,504	\$1,015,173	\$448,948	11.4%	\$566,225	\$1,805	S	\$568,030	14.4%	\$375,000
2	Pipestone	Off-Sale Only		4,239	1,502,213	1,086,098	416,115	213,543	14.2%	202,572	3,108		205,680	13.7%	88,000
3	Windom	Off-Sale Only		4,636	1,686,879	1,177,103	509,776	285,502	16.9%	224,274	2,616		226,890	13.5%	70,000
4	Worthington	Off-Sale Only		12,986	3,449,343	2,570,234	879,109	435,914	12.6%	443,195	6,699		449,894	13.0%	225,000
5	Jackson	Off-Sale Only		3,369	1,192,484	864,987	327,497	198,061	16.6%	129,436	2,329		131,765	11.0%	41,000
6	Redwood Falls	Off-Sale Only		5,207	2,206,194	1,616,133	590,061	389,890	17.7%	200,171	8,312	12,739	195,744	8.9%	100,000
7	Lakefield	Off-Sale Only		1,712	447,763	323,346	124,417	88,299	19.7%	36,118	2,918		39,036	8.7%	3,000
8	Luverne	Off-Sale Only		4,704	1,249,159	932,697	316,462	252,074	20.2%	64,388	5,348		69,736	5.6%	45,000
9	Round Lake	Off-Sale Only		377	121,410	86,867	34,543	38,753	31.9%	(4,210)	2,333		(1,877)	-1.5%	
1	Vesta	On- & Off-Sale		304	287,235	157,431	129,804	109,278	38.0%	20,526			20,526	7.1%	(10,000)
2	Russell	On- & Off-Sale		325	293,024	154,097	138,927	120,581	41.2%	18,346	1,115		19,461	6.6%	
3	Heron Lake	On- & Off-Sale		690	366,214	201,059	165,155	143,208	39.1%	21,947	139	2,515	19,571	5.3%	
4	Tracy	On- & Off-Sale		2,135	867,299	516,735	350,564	335,770	38.7%	14,794	9,838	53	24,579	2.8%	10,000
5	Avoca	On- & Off-Sale		141	231,197	114,695	116,502	112,856	48.8%	3,646	3,057	3,884	2,819	1.2%	18,600
6	Walnut Grove	On- & Off-Sale		846	497,365	249,923	247,442	246,389	49.5%	1,053	1,090	1,432	711	0.1%	3,000
7	Lake Benton	On- & Off-Sale	[32]	674											10,207
8	Wilmont	On- & Off-Sale	[32]	340			450 500	1,212		(1,212)	73		(1,139)		72,531
9	Balaton	On- & Off-Sale		631	399,391	248,771	150,620	154,258	38.6%	(3,638)	1,357	220	(2,281)	-0.6%	1
10	Ivanhoe Hadley	On- & Off-Sale On- & Off-Sale		553 54	458,549 243,054	285,119 110,178	173,430 132,876	183,403 154,495	40.0%	(9,973)	15 7,034	228	(10,186)	-2.2% -6.0%	(12,242)
11 12	Okabena	On- & Off-Sale		187	270,816	163,654	107,162	137,290	63.6% 50.7%	(21,619) (30,128)	7,034		(14,585) (30,128)	-11.1%	(12,242)
	Total for Region Percent of Total MI	S O		57,829 6.1%	\$19,704,266 5.9%	\$13,778,631 5.8%	\$5,925,635 6.1%	\$4,049,724 5.8%	20.6%	\$1,875,911 7.0%	\$59,186 2.8%	\$20,851 1.1%	\$1,914,246 7.0%	9.7%	\$1,039,097 5.4%
•	9 - South Central	LS Operations		0.170	3.970	5.070	0.170	5.676		7.070	2.676	1.170	7.070		5.470
1	Saint James	Off-Sale Only		4,604	\$1,050,931	\$696,313	\$354,618	\$184,315	17.5%	\$170,303	\$3,668	S	\$173,971	16.6%	\$223,690
2	Fairmont	Off-Sale Only		10,464	3,446,047	2,469,101	976,946	482,580	14.0%	494,366	10,420	J	504,786	14.6%	187,500
3	Madelia	Off-Sale Only		2,320	473,486	358,874	114,612	55,110	11.6%	59,502	67		59,569	12.6%	30,000
4	Blue Earth	Off-Sale Only		3,309	1,506,518	1,118,914	387,604	292,549	19.4%	95,055	520		95,575	6.3%	10,132
5	Butterfield	Off-Sale Only		584	230,420	167,508	62,912	55,345	24.0%	7,567	28,037	24,703	10,901	4.7%	
6	Kiester	Off-Sale Only		487	202,656	146,705	55,951	52,781	26.0%	3,170	44,920	39,230	8,860	4.4%	20,000
7	Sleepy Eye	Off-Sale Only		3,541	626,996	479,380	147,616	143,235	22.8%	4,381	5,571		9,952	1.6%	5,000
8	Elmore	Off-Sale Only		586	122,145	92,610	29,535	32,270	26.4%	(2,735)	52		(2,683)	-2.2%	
1	Waldorf	On- & Off-Sale	[0][21]	224	132,003	99,184	32,819	69,044	52.3%	(36,225)	84,305		48,080	36.4%	53,082
2	Mapleton	On- & Off-Sale	[0][21]	1,760	602,252	337,257	264,995	220,260	36.6%	44,735	28,085		72,820	12.1%	
3	Le Center	On- & Off-Sale		2,506	827,787	515,642	312,145	239,958	29.0%	72,187	57	5,606	66,638	8.1%	25,000
4	Hanska	On- & Off-Sale		380	280,726	155,057	125,669	110,548	39.4%	15,121	5,742	126	20,737	7.4%	10,000
5	Cleveland	On- & Off-Sale		721	200,670	112,016	88,654	105,666	52.7%	(17,012)	21,835	255	4,568	2.3%	
6	Lewisville	On- & Off-Sale		240	178,005	98,283	79,722	87,475	49.1%	(7,753)	11,718		3,965	2.2%	
7	Sherburn	On- & Off-Sale		1,101	788,522	507,276	281,246	283,490	36.0%	(2,244)	7	295	(2,532)	-0.3%	10,000
8	Wells	On- & Off-Sale		2,297	760,770	544,462	216,308	275,206	36.2%	(58,898)	6,336		(52,562)	-6.9%	(100,000)
	Total for Region			35,124	\$11,429,934	\$7,898,582	\$3,531,352	\$2,689,832	23.5%	\$841,520	\$251,340	\$70,215	\$1,022,645	8.9%	\$474,404
	Percent of Total MI	LS Operations		3.7%	3.4%	3.3%	3.6%	3.8%		3.1%	11.8%	3.9%	3.8%		2.5%
	10 - Southeast														
1	Northfield	Off-Sale Only		20,313	\$3,158,135	\$2,328,235	\$829,900	\$601,926	19.1%	\$227,974	\$26,084	S	\$254,058	8.0%	\$136,607
2	Kasson	Off-Sale Only		6,124	1,324,533	1,017,775	306,758	228,180	17.2%	78,578	3,943		82,521	6.2%	14,000
3	Lonsdale	Off-Sale Only		3,821	1,335,947	1,015,102	320,845	288,409	21.6%	32,436	9	808	31,637	2.4%	
4	Caledonia	Off-Sale Only		2,824	631,724	478,859	152,865	139,954	22.2%	12,911	765		13,676	2.2%	

Table 13 **Comparison of City Liquor Store Operations - 2014** Listed by Economic Development Region and City Ranked by Net Profit/(Loss) as a Percent of Sales by Type of Establishment

									Operating						
									Expenses				Net Profit	<u> </u>	
			Foot-			Cost	Gross		as a Percent	Income/	Nonope	erating		Percent	Net
Rank	Region and City	Type of Store	notes	Population	Sales	of Sales	Profit	Expenses	of Sales	(Loss)	Revenues	Expenses	Amount	of Sales	Transfers*
1	Kenyon	On- & Off-Sale		1,828	674,823	444,431	230,392	219,104	32.5%	11,288	11,844	2,603	20,529	3.0%	
2	Plainview	On- & Off-Sale		3,331	658,972	430,904	228,068	226,575	34.4%	1,493	13,088		14,581	2.2%	
3	Medford	On- & Off-Sale		1,242	381,318	205,820	175,498	182,209	47.8%	(6,711)	8,914		2,203	0.6%	
4	Kellogg	On- & Off-Sale	[21]	441				1,312		(1,312)	2,047		735		
5	West Concord	On- & Off-Sale		787	345,596	192,107	153,489	165,854	48.0%	(12,365)	4,252		(8,113)	-2.3%	
6	Mazeppa	On- & Off-Sale		846	336,904	200,632	136,272	151,995	45.1%	(15,723)	7,750		(7,973)	-2.4%	
7	Spring Grove	On- & Off-Sale		1,305	373,415	251,774	121,641	134,514	36.0%	(12,873)	3,235		(9,638)	-2.6%	
8	Conger	On- & Off-Sale		139	245,245	151,789	93,456	116,119	47.3%	(22,663)	7,053		(15,610)	-6.4%	3,600
0	conger	on to on bare		107	210,210	151,705	,,,,,,,	110,117	17.570	(22,003)	7,000		(15,010)	0.170	5,000
	Total for Region			43,001	\$9,466,612	\$6,717,428	\$2,749,184	\$2,456,151	25.9%	\$293,033	\$88,984	\$3,411	\$378,606	4.0%	\$154,207
	Percent of Total ML	S Operations		4.6%	2.8%	2.8%	2.8%	3.5%		1.1%	4.2%	0.2%	1.4%		0.8%
•				,						212,0			200,0		
	11 - 7-County Metro A	Area													
1	Apple Valley	Off-Sale Only		50,330	\$9,292,224	\$6,600,147	\$2,692,077	\$1,612,171	17.3%	\$1,079,906	\$94,885	\$112,141	\$1,062,650	11.4%	\$600,000
2	Eden Prairie	Off-Sale Only		62,593	12,198,670	8,805,885	3,392,785	2,209,455	18.1%	1,183,330	22,164	9112,141	1,205,494	9.9%	1,000,000
3	Lakeville	Off-Sale Only		59,361	14,883,858	11,078,916	3,804,942	2,347,079	15.8%	1,457,863	52,851	152,980	1,357,734	9.1%	1,369,063
3 4	Edina	Off-Sale Only		50,261	13,515,168	9,936,468	3,578,700	2,450,384	18.1%	1,128,316	23,656	6,366	1,145,606	8.5%	1,035,000
5	Saint Francis														
		Off-Sale Only		7,296	2,109,482	1,551,662	557,820	396,770	18.8%	161,050	10,693		171,743	8.1%	66,685
6	Richfield	Off-Sale Only		36,157	11,500,417	8,601,930	2,898,487	2,017,819	17.5%	880,668	15,679		896,347	7.8%	716,460
7	Mound	Off-Sale Only		9,318	2,919,731	2,158,289	761,442	540,991	18.5%	220,451	27		220,478	7.6%	61,529
8	Farmington	Off-Sale Only		22,386	4,639,194	3,467,797	1,171,397	848,037	18.3%	323,360			323,360	7.0%	70,016
9	Robbinsdale	Off-Sale Only		14,512	3,171,109	2,343,440	827,669	659,839	20.8%	167,830	16,237		184,067	5.8%	150,000
10	Spring Lake Park	Off-Sale Only		6,513	2,100,732	1,547,692	553,040	513,846	24.5%	39,194	64,602		103,796	4.9%	75,000
11	Anoka	Off-Sale Only		17,586	4,179,462	3,253,385	926,077	763,387	18.3%	162,690	37,816		200,506	4.8%	300,000
12	Savage	Off-Sale Only		29,047	4,245,608	3,079,994	1,165,614	921,026	21.7%	244,588		45,362	199,226	4.7%	
13	Saint Anthony	Off-Sale Only		8,965	6,078,039	4,704,566	1,373,473	1,174,674	19.3%	198,799	64,143		262,942	4.3%	395,444
14	Fridley	Off-Sale Only		27,952	4,786,987	3,525,672	1,261,315	1,070,644	22.4%	190,671	11,855		202,526	4.2%	250,000
15	Columbia Heights	Off-Sale Only		19,709	8,415,371	6,343,663	2,071,708	1,536,982	18.3%	534,726	3,230	223,926	314,030	3.7%	199,386
16	Brooklyn Center	Off-Sale Only		29,889	5,852,465	4,293,383	1,559,082	1,354,123	23.1%	204,959	21,810	37,560	189,209	3.2%	362,190
17	Lexington	Off-Sale Only		2,068	2,942,500	2,342,046	600,454	514,330	17.5%	86,124	13,229	19,003	80,350	2.7%	75,000
17	Dexington	On Bale Only		2,000	2,742,500	2,312,010	000,151	514,550	17.570	00,124	15,227	17,003	00,550	2.770	75,000
1	Rogers	On- & Off-Sale		12,230	3,354,995	2,294,289	1,060,706	724,581	21.6%	336,125	(1,231)	16,418	318,476	9.5%	212,987
2	Wayzata	On- & Off-Sale		4,476	5,581,912	2,784,167	2,797,745	2,222,430	39.8%	575,315	25,027	142,400	457,942	8.2%	159,000
2	wayzata	Oil- & Oil-Sale		4,470	3,361,912	2,764,107	2,797,743	2,222,430	39.870	3/3,313	23,027	142,400	437,942	0.270	139,000
	Total for Region			470,649	\$121,767,924	\$88,713,391	\$33,054,533	\$23,878,568	19.6%	\$9,175,965	\$476,673	\$756,156	\$8,896,482	7.3%	\$7,097,760
	Percent of Total ML	C On anotions		470,649	36.3%	37.2%	34.1%	34.1%	19.0%	34.0%	22.5%	41.6%	32.6%	7.3%	37.2%
	Percent of Total ML	S Operations		49.9%	30.3%	3/.2%	34.1%	34.1%		34.0%	22.5%	41.0%	32.0%		37.2%
	Off Cala Oala			945 (22	62((044 (24	6107 174 207	660 770 336	645 979 259	17.30/	622 000 040	61 255 979	61 247 449	622 000 260	0.007	617 841 814
	Off-Sale Only			845,633	\$266,944,621	\$197,174,395	\$69,770,226	\$45,869,378	17.2%	\$23,900,848	\$1,355,869	\$1,347,448	\$23,909,269	9.0%	\$16,841,014
	0 0 000 0 1			00.050	060 660 550	041.062.421	625 405 151	604044075	25.507	02.060.515	0505.465	0.481.363	02.254.010	4.007	62.250.012
	On- & Off-Sale			98,028	\$68,668,552	\$41,263,431	\$27,405,121	\$24,344,376	35.5%	\$3,060,745	\$765,465	\$471,392	\$3,354,818	4.9%	\$2,259,943
				0.40.65		0000 1000			*****	0000000000		04.040.07-		0.45	040 400 0
	All Stores			943,661	\$335,613,173	\$238,437,826	\$97,175,347	\$70,213,754	20.9%	\$26,961,593	\$2,121,334	\$1,818,840	\$27,264,087	8.1%	\$19,100,957

- [0] Information is taken from a cash receipts and disbursements statement.
 [21] Discontinued liquor operations in previous year.
- [32] The enterprise fund was not in operation.
 - Net transfers is calculated by subtracting transfers in from transfers out. A positive number indicates a greater level of transfers out than in.

Figure 8
2014 Average Sales Per Off-Sale Municipal Liquor
Establishment by Economic Development Region



^{*}All numbers are rounded.

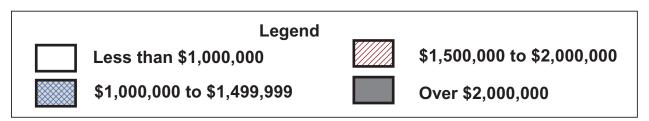
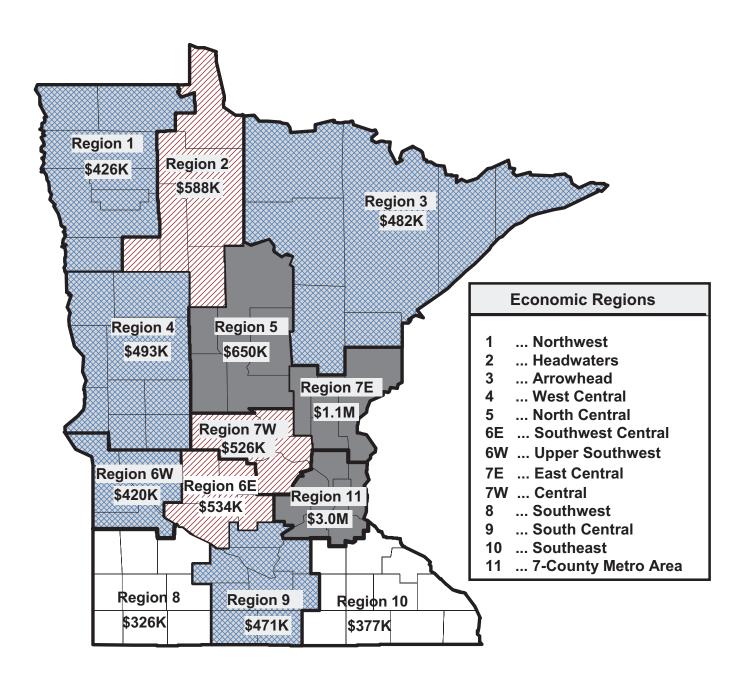


Figure 9
2014 Average Sales Per On-Sale Municipal Liquor
Establishment by Economic Development Region



^{*}All numbers are rounded.

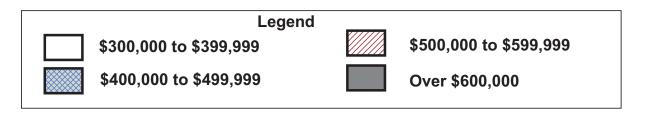
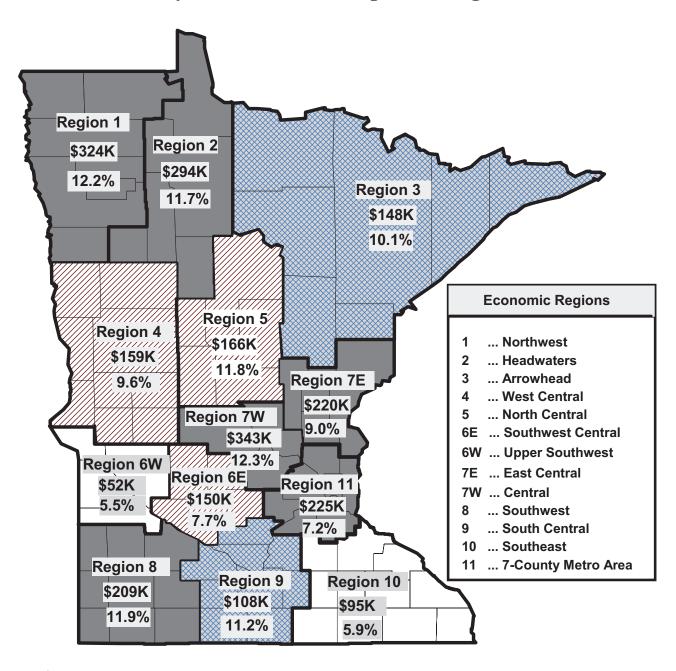


Figure 10
2014 Average Net Profit and Net Profit as a Percent of Sales
Per Off-Sale Municipal Liquor Establishment
by Economic Development Region



^{*}All numbers are rounded.

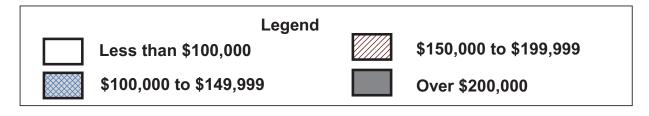
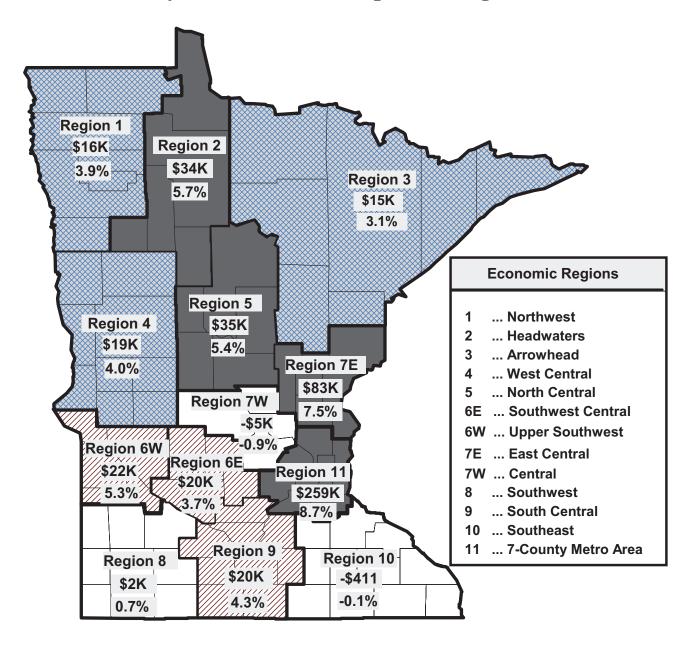


Figure 11
2014 Average Net Profit and Net Profit as a Percent of Sales
Per On-Sale Municipal Liquor Establishment
by Economic Development Region



^{*}All numbers are rounded.

