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400 Sibley Street | Suite 300 | Saint Paul, MN 55101-1998 | 651.296.7608 800.657.3769 | fax: 651.296.8139 | tty: 651.297.2361 | www.mnhousing.gov Equal Opportunity Housing and Equal Opportunity Employment

**DATE:** February 13, 2015

**TO:** The Honorable Pat Garofalo The Honorable David Tomassoni

State Representative State Senator
405 State Office Building G-9 Capitol Building

The Honorable Jim Knobloch The Honorable Richard Cohen

State Representative State Senator

453 State Office Building 301 Capitol Building

CC: Henriet Hendriks, Fiscal Analyst Dan Mueller, Fiscal Analyst

370 State Office Building 549C Centennial Office Building

Elisabeth Hammer, Exec. Budget Officer Allison Jones, Policy Advisor

MMB - 400 Centennial Office of the Governor – Veterans Service Building

**FROM:** Mary Tingerthal, Commissioner

**SUBJECT:** 2014 Operating Costs Report

I am submitting the attached Operating Costs Report For FY 2014 and Budget Plan For FY 2015 for the Minnesota Housing Finance Agency (MHFA), pursuant to Minn. Stat. § 462A.20, subd. 4. Several elements of the report are worth noting. First, the difference in year-to-year expenditures for salaries and benefits can be attributed primarily to cost of living increases and progression increases for those that are eligible. Second, the difference in year-to-year expenditures for professional and technical services is due primarily to the low expenditures in FY2014 which were the result of delays in engaging contractors for technology projects that were projected to occur in 2014 and are now expected to occur in FY2015. Third, the increase in equipment is due to the purchases of computer servers and data structure equipment that are cyclical in nature based on useful life.

In FY2014 Minnesota Housing provided \$754.1 million in assistance to Minnesota households. The ratio of operating expenses to assistance provided in FY2014 is 3.55%.

Also enclosed is the Agency's FY2014 Financial Report, which includes the audited financial statements for all of the Agency's funds. An independent certified public accounting firm audits the Agency's financial statements every year. The procedures used to audit the Agency's administrative expenses are primarily analytical in nature. For the larger individual amounts included in the salaries and benefits and other general operating expense lines, comparisons are made to the prior year. Large fluctuations, if any, are identified, reviewed and assessed for reasonableness. The total amount of payroll is consistent with the Agency's payroll records. The FY2014 Financial Report fulfills the statutory requirement that the financial statement include information on expenditures and receipts relating to debt issuance and administration, and loan origination and administration.

If you have any questions, please contact me at (651) 296-5738 or mary.tingerthal@state.mn.us or Ryan Baumtrog at (651) 296-9820 or ryan.baumtrog@state.mn.us



## OPERATING COSTS REPORT FOR F.Y. 2014 AND BUDGET PLAN FOR F.Y. 2015 SUBMITTED PURSUANT TO M.S. 462A.20, Subd. 4 - DATED: FEBRUARY 13, 2015 (Dollars in Thousands)

Housing	FY 2014			FY 2015					Es	timated
nouşing —					Actua	l Es	timated		Yr	over Yr
Finance Agency					Expend	its Ex	pendits		Ir	ncrease
	Budgete	ed Ad	ctual	Budgeted	throug	jh i	for the	Under (Over)	(D	ecrease)
Operating Costs	Expend	ts Exp	endits	<b>Expendits</b>	12/31/20	<u> </u>	ull Year	<u>Budget</u>	<u>in E</u>	<u>expendits</u>
Salaries and Benefits (NOTE A)	20,7	77 2	21,123	22,864	10,4	400	22,757	107		1,634
Rents and Utilities	1,2	06	1,215	1,234	(	616	1,234	0		19
Repairs, Alterations, Maintenance		77	94	89		25	55	34		(39)
Printing and Advertising	1	28	71	173		62	93	80		22
Professional/Technical Services (NOTE B)	1,8	42	781	2,404	4	474	2,000	404		1,219
Computer and Systems Services	1,6	01	1,632	1,380	:	188	1,380	0		(252)
Communications	1	75	148	136		50	118	18		(30)
Travel and Subsistence, Instate	1	36	189	205		94	195	10		6
Travel and Subsistence, Out of State	1	73	143	194		74	159	35		16
Supplies	3	33	146	345		74	226	119		80
Equipment (NOTE C)	5	77	191	393		99	393	0		202
Employee Development	3	80	332	400		141	365	35		33
Other Operating Costs	2	23	264	229		190	249	(20)		(15)
State Indirect Cost Billings	1	16	106	137		67	134	3		28
Attorney General Costs	3	38	355	355		177	355	0		0
Total, Agency Operating Costs	28,1	32 2	26,790	30,538	12,	731	29,713	825		2,923
Assistance Provided		FY 2006	FY 2007	FY 2008	FY 2009	FY 2010	FY 2011	FY 2012	FY 2013	FY 2014
Total Assistance Provided by the Agency (NOTE D)		717,616	744,983	669,756	444,237	717,375	726,979	638,307	781,838	754,083
Operating Costs as a % of Assistance Provided		2.96%	3.06%	3.58%	5.67%	3.41%	3.21%	3.73%	3.30%	3.55%

Footnotes: The following comparisons are between the estimated expenditures for FY 2015 and the actual expenditures for FY 2014. The expenditure categories noted are those for which the year-over-year change exceeds 0.5% of the current year's total budget.

**NOTE A, Salaries and Benefits.** The increase in salaries is due mainly to a cost of living increase, and progression increases for those eligible.

NOTE B, Professional & Technical Services. The increase in the Professional & Technical account is directly related to the contractors hired for various IT projects. Fiscal year 2014 expenditures were exceptionally low due to delays in projects.

NOTE C, Equipment. The increase in the Equipment account is directly related to computer servers and data structure equipment purchases that are cyclical in nature based on useful life.

NOTE D, Assistance Provided. The assistance provided figures are from the Agency's annual Program Assessment Report that is submitted to the Legislature each year. The assistance figures are for a federal fiscal year ended September 30.