

CONTUNITY

2014



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we are for the big and the small

Saving wildlife is at the heart of what we do at the Minnesota Zoo. And we do it well. We connect people with the natural world, awakening in them a sense of awe for all of Earth's creatures.

We connect kids with wolves, brown bears and Asian wild horses, and we educate people —regardless of their size or age—about the challenges faced by wildlife. From the world's most magnificent species to the smallest of creatures, all are inextricably linked with the health of Earth's ecosystems.

We educate people about the perils animals face in the natural world, and we use a portion of our resources to help protect the world's wildlife.

We act to save wildlife. Our scientists and conservation biologists are working in the field to track wolves in northern Minnesota, study wild butterfly populations on Minnesota's vanishing prairies, protect desert black rhinos on the vast and rugged landscape of Namibia, and more.

This is your zoo—Minnesota's zoo. We thank you for joining our efforts to connect guests with wild animals and inspire people of all ages to help save wildlife both here in Minnesota and around the world.





we are for the big and the small



dear **FRIENDS**

People often tell us we have the best jobs in town. After all, what could be better than working at the Minnesota Zoo, which last year connected wild animals from around the world with more than 1.2 million guests, inspiring them to work with us to save wildlife?

Today, we thank all of you who joined us—members, donors, legislators, educators, conservationists, guests, and so many more who share our belief that zoos, especially our Minnesota Zoo, can make a difference in saving wildlife. We could not do our work without you.

We thank Governor Mark Dayton and the Legislature for their \$12 million investment in our Zoo, including funding for a new exhibit for critically endangered Hawaiian monk seals, one of the rarest marine mammals in the world. In spring 2015 they will make their new home in Discovery Bay, and with their arrival, we celebrate the most significant investment in Discovery Bay since it opened in 1997.

We thank over 3,600 donors who expressed their appreciation for this great zoo with financial support. Together, you contributed nearly \$5.3 million to our Zoo. Most notably, 214 members and donors contributed more than \$1.6 million for a new Conservation Carousel whose net proceeds provide critical conservation and education support for the Minnesota Zoo.

We also thank donors who made gifts totaling \$1.25 million to build a new nature-based play area. The new Hanifl Family Wild Woods, funded in part by the Hanifl Family Foundation and the General Mills Foundation, will open in summer 2015. Twice as big as Woodland Adventure, Wild Woods will give children the opportunity to play and learn outdoors through exploration and discovery. It's just one more way the Minnesota Zoo connects guests with the natural world.

Our Zoo team connects with the natural world every day at the Zoo, throughout Minnesota and around the world. Thanks to funding from the Clean Water, Land & Legacy Amendment, the Zoo is helping to save prairie butterflies like the Poweshiek skipperling and Dakota skipper from extinction through conservation breeding and research. To bring that story to our guests, we opened Big Bugs!, a seasonal exhibit that captivated our guests with 13 animatronic arthropods such as the blue-eyed darner dragonfly and a colossal bombardier beetle. We also included live bugs, including some of the giant featured bugs and some found right in your own backyard.

That's the magic of the Minnesota Zoo. We bring so many people together ---students and teachers, families, grandparents and grandchildren, children with special needs, corporate partners and their employees-to learn about our natural world and its wild animals. We thank you for joining us, and we look forward to continuing our work with you to help save wildlife.

> Julie T. Kunkel Chair of the Board Minnesota Zoo

Julie J. Kunkel

Lee C. Ehmke **Director/ President** Minnesota Zoo

Eric T. Galler Chair of the Board Minnesota Zoo Foundation

Melissa Parker Lindsay **Executive Director** Minnesota Zoo Foundation

Ween In

PAGE 5 Directors' Message we are for the curious and the wild at heart...



EDUCATING TO INSPIRE

The Wings Financial World of Birds Show is just one of many ways the Zoo delivers up-close and personal encounters with awe-inspiring animals. Experiences like Family Zoo Adventures, Zoo Camp, Zoo Safari sponsored field trips, and Zoomobile inspire people of all ages to learn about, care for, and act on behalf of wildlife. The Zoo's educational programs reached more than a half million people this year!

at the zoo Conservation-Based Management

As a conservation-based zoo, the Minnesota Zoo is committed to minimizing adverse impacts on animal populations in nature. Nearly all of our animals are born and raised at our zoo or at other zoos. In fact, we work with zoos around the world to maintain healthy, genetically stable and diverse, self-sustaining populations of threatened and endangered species in human care.

We manage many species through Species Survival Plans (SSPs), "genetic insurance policies" against extinction in the wild. As a pioneer in this field, the Minnesota Zoo created one of the first SSPs for the Amur tiger. Today, our zoo participates in nearly 100 SSPs.

We also play a critical role in serving as a home for rescued wildlife. This past summer, we adopted six orphaned moose calves from northeastern Minnesota and five wolf pups orphaned in a wildfire in Alaska. We also provide a home for orphaned black bears from northern Minnesota, and abandoned brown bears and sea otters rescued in Alaska. All of these animals can be seen in our zoo where they serve as ambassadors for their species.

ACT FOR WILDLIFE

More than 200 donors contributed \$1.6 million to build our new Conservation Carousel, which opened last June. The net proceeds from this magical ride help protect species through wildlife conservation and educational programs. Located along the Northern Trail, our inspirational carousel features 56 colorful animals and two ADA-accessible chariots, each hand-carved by skilled artisans. Enjoy the ride!

educating to inspire

This past year, we brought the Zoo to school classrooms throughout the State and to schools in 26 other states thanks to our live, interactive video conferencing (IVC) program. More than 8,600 students took "virtual trips" to our Zoo, and in real time, they interacted with a Zoo naturalist who introduced them to some of our animals and even took them behind the scenes with zookeepers!

Aligned with Minnesota and national education standards, our STEM-based (science, technology, engineering and math) program called "Wild about Engineering" inspired kids to learn how animals alter their habitats to increase their chances of survival. Another class invited students to explore how nature influences human innovation, design, and construction. *Is steel stronger than spider silk?*

The Zoo's IVC program was so well received that it was honored with the Pinnacle Award from the Center for Interactive Learning and Collaboration (CILC) in recognition for consistently high reviews and recommendations from participants through CILC's evaluation system.



Above~*Kuruk is one of three orphaned black bears from Minnesota's Leech lake area. Kuruk now makes his home on the Zoo's* Medtronic Minnesota Trail.

Below ~ Unusual tropical fish such as this threatened zebra shark live in Discovery Bay's Shark Reef, home to southern stingrays, green moray eels, sand tiger sharks, and more.

we are for the big and the small



at the zoo

Minnesotans loves their lakes, rivers and streams, so it's not surprising that they also value the protection of our Earth's oceans. The world's oceans cover more than 70 percent of Earth's surface, contain 97 percent of its water, and provide habitat for 226,000 known animal species. But sadly, plastic waste alone kills up to one million seabirds and 100,000 marine mammals annually, while at the same time, more than 80 percent of the world's fish stock are fully exploited or over-exploited. The Minnesota Zoo is committed to letting people know what's at risk!

One of our signature programs is Fish Smart, which is helping to increase awareness of the health of our oceans by educating people about sustainable seafood and ensuring that it is available in our communities. To aid this effort, we distribute Seafood Watch cards in Discovery Bay, and our food-service vendor, Lancer Food Service, practices sustainable seafood initiatives and promotes them to the public. Thanks to Fish Smart, we have now partnered with more than 30 of the metro area's best restaurants to ensure that only sustainable seafood choices are offered on their menus.

ACT FOR WILDLIFE

Sustainable seafood is either wild caught or farm raised in a way that sustains current populations and allows them to thrive long-term. Embracing the use of sustainable seafood is one of the best ways to contribute to the health of our oceans and the wildlife that depends on them. Download the Seafood Watch pocket guide or app from the Zoo's website and join us—and the Twin Cities' top chefs—at Fish Bites, our annual sustainable seafood event.



educating to inspire

Discovery Bay continued to be one of the most popular exhibits at the Minnesota Zoo this past year, thanks to the magic of the Atlantic Reef exhibit, the touch tank with real sharks, and remarkable leafy sea dragons. Discovery Bay also provided a breathtaking backdrop for us to tell stories about the importance of oceans to all life, both human and animal.

Thanks to our team of educators, nearly 90,000 students, teachers, and chaperones participated in Zoo classes in 2014, including "Marine Metropolis," which taught students about the rain forests of the sea—coral reefs, which harbor the greatest diversity of life in the ocean. Students also participated in "Come Snore with the Sharks," an overnight experience giving students the chance to learn about these ocean predators.

in minnesota Butterflies and Other Pollinators

The Poweshiek skipperling, once one of Minnesota's most common prairie butterflies, is now nearly extinct with fewer than 500 remaining worldwide. Numbers of Dakota skippers also have plummeted, and this butterfly has disappeared from more than three-fourths of the prairies where it once thrived.

Both of these butterflies were recently listed under the U.S. Endangered Species Act and are among Minnesota's ten endangered, threatened, or special concern butterflies that depend on native prairie. With only one percent of the original prairie remaining, it is no wonder that plants and wildlife once thriving in these prairies have declined or vanished. These butterflies are also indicators that let us know the overall health of the State's prairies. Their message is clear: even our remaining tallgrass prairies are in trouble.

Our Prairie Butterfly Conservation Program, supported by the Environment and Natural Resources Trust Fund, Minnesota's Clean Water Land & Legacy Amendment, Aveda, Morrie's Automotive Group and donations from Zoo guests, is working with many public and private partners to prevent the extinction of prairie butterflies. We are creating the world's first and only "insurance populations" of these endangered butterflies at the Zoo, successfully breeding Dakota skippers at the Zoo for the first time in 2014. We also are studying wild populations to assess their status, define the threats they face, and identify steps to help them long-term.

This past year, Dr. Erik Runquist, head of the Minnesota Zoo Prairie Butterfly Conservation Program, testified before a Minnesota House committee and two public policy forums about the status and conservation needs of these pollinators.

educating to inspire

Last summer, 13 super-sized, animatronic bugs invaded our Northern Trail. Guests loved our Big Bugs! exhibit and interacting with live insects in the Live Bug House—all while learning about native pollinators and their challenges. More than 4,500 Zoo Camp participants also learned about the importance of pollinators by visiting Big Bugs! and the Aveda Butterfly Garden.

To add to the summer fun, we also brought Zoo guests puppet shows, dancing, music, games and even an infestation of bad bug jokes, all in celebration of Big Bugs!

ACT FOR WILDLIFE

Our 485-acre zoo site is home to billions of insects. We are committed to helping them by practicing pollinator-friendly landscaping. You can help these insects by avoiding pesticides in your own garden and by planting native wildflower gardens. Check our Plant for Pollinators webpage at mnzoo.org/blog/ plant-pollinators/ for more information and a helpful guide on what to plant.



Above~*The Minnesota Zoo is home to the world's only conservation breeding program for the Dakota skipper, one of Minnesota's most imperiled prairie butterflies.*

Below~Zoo guests can now see six orphaned moose from northern Minnesota on the Northern Trail. In Minnesota, moose populations have declined by about 50 percent since 2006.

we are for the big and the small



in minnesota Saving the Vanishing Moose

In the last 20 years, Minnesota's northwestern moose population has dropped from over 4,000 to fewer than 100. Since 2006, the northeastern population has declined by 50 percent to about 4,350 individuals. Scientists around the state are working to understand why.

In partnership with the University of Minnesota Duluth and others, this past year we put four of our research scientists to work to unravel this mystery. Dr. Brian Kot placed GPS tracking collars on wolves in northeastern Minnesota to understand where moose may be at highest risk of predation. Dr. Kim VanderWaal collected and analyzed hundreds of samples of deer droppings to find parasites that can cause illness in moose and to determine where moose exposure to these parasites is highest. Dr. Nick McCann analyzed summertime locations of Minnesota moose to understand what these cold-adapted animals need to withstand a warming climate. And Dr. Tiffany Wolf studied moose calf health and causes of mortality in Grand Portage Indian Reservation. Together, data from these and other projects will help us solve the mystery of why moose are disappearing from Minnesota and what can be done about it.



educating to inspire

Our interactive video conferencing program "Moose Mystery: Minnesota's Vanishing Icon" brought this reallife mystery into the classroom. This science-based program focused on the moose's place in the ecosystem and our ongoing work to explain the gradual disappearance of moose from Minnesota. After examining the evidence and collection methods, students developed their own hypotheses about why moose are vanishing.

This past summer, we added six orphaned moose calves to our Northern Trail exhibit. A total of 44 moose have called the Zoo home over the years, and 17 of those were born here. These popular animals provide us with valuable information, such as how moose respond to wind, temperature and humidity.

ACT FOR WILDLIFE

Help Minnesota moose by mitigating your role in climate change and teaching your children about the value of wildlife. Visit our Act for Wildlife webpage at mnzoo.org/conservation/act-wildlife to learn how you can make a difference for wildlife, locally and globally.

around the world

The Asian wild horse is one of our Zoo's great success stories. The last wild horse species on Earth went extinct in the wild in the 1960s. Thankfully, zoos rescued some horses before the wild population disappeared. They bred them and released them back to the wild, and today, over 500 Asian wild horses roam free in Mongolia. Over 80 descendants of one of our Minnesota Zoo-born stallions run with wild herds today in Hustai Nuruu National Park, Mongolia.

Today our staff coordinates the Asian Wild Horse Species Survival Plan, managing the breeding and transport of all Asian wild horses in North American zoos. But our work is not done.

This past year, we began a partnership with the Smithsonian Conservation Biology Institute and biologists in Mongolia and China to secure this species' place in the wild. Dr. Kate Jenks, one of our conservation biologists, is working in Hustai Nuruu National Park and will be placing satellite tracking collars on horses to learn where they travel and where they find food and water. This information will be used to help lift wild populations to more secure levels. Jeff Muntifering, another Zoo conservation biologist, is assisting our partners in northwestern China with conservation efforts for another reintroduced population of Asian wild horse.

ACT FOR WILDLIFE

Wild populations of the Asian wild horse are still in danger of extinction. That's one reason we launched the True Wild Horse campaign—to raise awareness and funds for their conservation and secure a future for Asian wild horses. You can help ensure the survival of the world's last truly wild horse by making a gift when you visit the Zoo or by visiting truewildhorse.org.

educating to inspire

The Minnesota Zoo has been home to Asian wild horses since opening in 1978, and today our guests can enjoy seeing seven Asian wild horses on the Northern Trail, including a foal born last year. Over the years, we have helped preserve these horses, educating our guests about their conservation status and sharing updates on the 44 foals born at the Minnesota Zoo.

In FY14, we offered a number of educational programs for children and adults to learn more about Asian wild horses and their relationships to domestic animals. In our Family Zoo Adventure, children and adults learned about different breeds of horses in "Hooray for Horses!" At Zoo Camps for preschool children, we offered "Horsin' Around" and introduced our young participants to our unique draft horses. And during a Zoo Safari field trip class called "Vanishing Animals," students learned about the role zoos play in the conservation of endangered species such as the Asian wild horse.



Above~*The Minnesota Zoo has been involved in Asian wild horse population management since 1978, the year the Zoo opened. Thanks to zoos, field conservationists, and range countries, the Asian wild horse has now returned from the brink of extinction.*

Below~Black rhinos are critically endangered; only about 5,000 survive. The Minnesota Zoo is working in Namibia, helping to save the last truly wild population of black rhinos.

we are for the big and the small



around the world

The Minnesota Zoo works with Namibian conservation organization Save the Rhino Trust on one of the world's most successful efforts to save the critically endangered black rhino. The rhinos' plight is critical. Each day in South Africa, more than three rhinos on average are killed to feed the surging black market for rhino horn. Our work is focused in Namibia, home to one third of the world's black rhino. As rhino poaching becomes more difficult in other countries, poachers are turning to Namibia.

Minnesota Zoo Conservation Biologist Jeff Muntifering works year-round in Namibia's northwestern Kunene region, using science-based analyses to inform rhino management and working with local communities to protect the rhinos on their lands. Thanks to the community-based Rhino Ranger program, 98 percent of the black rhinos living on the region's expansive communal lands are now being monitored and protected. This past year, we trained 20 local Rhino Rangers to monitor black rhinos. We also initiated two responsible rhino tracking tourism activites, which provide further benefits to the local communities for protecting the desert black rhino.

ACT FOR WILDLIFE

Although rhinos live halfway around the world, we are proud that Minnesotans have stepped up to help ensure rhinos' survival. Donors contributed more than \$41,000 to support our work in Namibia this year, and they continue to make gifts to ensure that the next generation will be able to see desert black rhinos in the wild. We invite you to join us in these efforts by making a gift to the Desert Black Rhino Project. Learn more at mnzoo.org/black-rhino.



educating to inspire

While the Minnesota Zoo does not have any critically endangered black rhinos, we have developed a new interactive educational exhibit featuring an adult rhino and calf sculpture near the entrance to the Tropics Trail. We invite guests to view these magnificent creatures while learning about their plight in the wild and the work we are doing to help them survive.

In 2014, we also took our story about the desert black rhino out into the community. The Zoo hosted an event in downtown Minneapolis and invited guests to hear Conservation Biologist Jeff Muntifering talk about his work to protect and expand the Kunene Region's black rhino population. At the heart of our novel approach of training and working with local Rhino Rangers is the understanding that a future for Africa's wild rhino will only be secured when poaching becomes socially unacceptable at the local level—when rhinos become more valuable alive than dead.

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around the world

No one knows tigers like we do. In 1982, the Minnesota Zoo developed one of the first Species Survival Plans (SSP) in order to preserve breeding populations of tigers in zoos and to raise awareness about their conservation. And we set the standard for keeping tigers in human care.

As a leader in tiger conservation, we launched and today manage the Tiger Conservation Campaign to raise awareness about wild tigers and funding for their survival. And the need is great: tigers once roamed across much of Asia. Today, only 3,200 tigers remain in the wild.

In 2014, we raised more than \$129,000 for the Tiger Conservation Campaign; since it was established in 2012, we have raised more than \$260,000. Gifts to the campaign support six conservation field projects, including work by our partners at the Wildlife Conservation Society on an anti-poaching program in the Russian Far East to protect Amur tigers and an initiative to reduce tigerhuman conflicts in the tropical forests of Sumatra.

ACT FOR WILDLIFE

AZUL, the Zoo's young professionals organization, raised \$10,000 in support of the Tiger Conservation Campaign this year. Even our youngest Zoo guests have gotten in on the act: three sisters (ages six, nine, and ten) raised \$1,500 for tigers at their own tiger-themed fundraiser last summer.

Many products you use in your daily life may impact tiger habitats. You can help preserve tiger habitat by making informed shopping choices. To learn about buying sustainably harvested palm oil and Forest Stewardship Council certified products, view resources for hosting your own tiger fundraiser, or to make a gift in support of tiger conservation, visit our website at mnzoo.org/tigercampaign.

educating to inspire

The Minnesota Zoo's Amur tiger exhibit is one of the largest in North America. More than 40 tiger cubs have been born at the Minnesota Zoo through the years, and on any given day, guests can see our tigers roaming in either the Northern Trail tiger exhibit or the "base camp" exhibit.

Our team of educators and naturalists are experts at telling stories and sharing information about tigers and many of the animals at the Zoo. This past year, Zoo members participated in "Strollin' Safari," a guided Northern Trail tour for our littlest guests and their favorite adults who asked—*just what would* it feel like to touch a tiger or a bear? During summer camp for first and second graders, children spent a week of afternoons enjoying "Wolves & Dogs, Tigers & Cats" and learned how these wild predators compare to each other and how they differ from their domestic cousins. And on Math Days for elementary and middle school students, students learned how math is applied in the zoo workplace—*just how much* food does a tiger eat per day?



Above~*Vice President for Conservation Dr. Tara Harris visited the Russian Far East to learn about efforts to save the endangered Amur tiger. Along the Sea of Japan, she inspects a long line of tracks left by a tiger.*

Below ~ Hawaiian monk seals are critically endangered; they are one of the rarest marine mammals in the world. Their population is currently declining at about four percent annually and is estimated at around 1,200 individuals.

ve are for the big and the small



at home and around the world Ulysses S. Seal Conservation Grants

Since its inception in 2002, our Ulysses S. Seal Fund has awarded 179 grants totaling nearly \$400,000 to 125 employee-championed wildlife conservation projects in 47 countries. Inspired employees apply for these competitive grants and are awarded funds to support their projects—sometimes they even participate in their projects in the field.

In 2014, the Zoo awarded nearly \$45,000 to 16 employeechampioned projects. Nine of these involved Zoo staff actively participating in the project. For example, educator Galen Sjostrom traveled to Taiwan to support the Taiwan Black Bear Conservation Association, which is helping to conserve endangered Formosan black bears through scientific research, partnerships and public education. Zoologist Melanie Oerter traveled to Hawaii to work with several organizations that are helping to save the critically endangered Hawaiian monk seal and learn about conservation initiatives supporting the seals. And closer to home, Zoo veterinarian Tiffany Wolf is working with the Grand Portage Band of Chippewa to understand the timing and causes of moose calf mortality.

ACT FOR WILDLIFE

While the Ulysses S. Seal Conservation Grants program is offered only to Zoo staff, there are innumerable ways for you to act for wildlife. Whether it's becoming a citizen scientist or visiting the Zoo and participating in our "Meet A Wildlife Biologist" program, you can become actively engaged in helping to save wildlife.



educating to inspire

Kids are never too young to learn how they can make a difference in the world, and no one does it better than our Zoo when it comes to linking children's natural affinity for animals with their innate curiosity about how things work.

One of our most popular education programs, Zoo Safari, connects classroom lessons to the natural world through field trips to the Minnesota Zoo. Developed and coordinated in cooperation with individual school districts, Zoo Safari delivered 445 programs to 11,200 students, teachers and chaperones in 2014, offering unique opportunities to spark interest while promoting academic achievement. For some students, a Minnesota Zoo Safari field trip is their first and only visit to any zoo, and it is all free of charge to the students and the school district thanks to our corporate partners. Who knows which of these students will be the next wildlife champion?

PAGE 23

[At Home and Around the World] we are for the curious and the wild at heart...

Big Bugs!~Big Bugs!, sponsored by Think Mutual Bank and the Clean Water Land & Legacy Amendment, attracted guests who discovered 13 larger-than-life animatronic bugs, as well as a live bug exhibit featuring 19 different animal species.

THE this year at

PAGE 24 [This Year at the Zoo] we are for the curious and the wild at heart... ~More than 111,000 guests interacted with 40+ different species of North American butterflies and moths at the Aveda Butterfly Garden.



Brew at the Zoo ~ *This* year marked the 6th annual Brew at the Zoo. More than 1,200 guests raised a glass for wildlife and contributed over \$82,000 for conservation and education programs at the Zoo.

~Close Encounters *staff delivered 2,485 programs, reaching more than 150,000 Zoo guests, inviting them to learn about animal enrichment, interact with zookeepers, watch training demonstrations, and touch and observe fascinating critters.*



~The Zoo hosted its 26th Annual Beastly **Ball** in celebration of the new Conservation Carousel. "Round and Round, Up and Down" raised nearly \$475,000 for conservation and education programs. Thank you to WCCO TV's Jason DeRusha and Chair Aimée Dayhoff and her husband David, who welcomed 500 quests to the Zoo's premier fundraising gala.

we are for the big and the small





-Math Day inspires students to learn how math skills are applied in a zoo environment. Through student-led activity stations, 1,000 students answered grade-appropriate math problems related to everyday life at the Minnesota Zoo.

- More than 200 AZUL members and guests attended the third annual Wild Night gala at Mill City Nights, with Zoomobile animals, a silent auction, games, music and more.

~Zoomobile, the Zoo's premier educational outreach program, boasted a record year: it connected with 53,000 people. The Zoo's three vans traveled 32,500 miles, reaching 55 counties in Minnesota.



The Zoo broke ground on the new Hanifil Family Wild Woods, a nature-based play area, thanks to gifts totaling \$1.25 million. The Zoo launched a new partnership with the Autism Society of Minnesota and provided Zoo Camp experiences for children with autism spectrum disorders. More than 4,500 children attended Zoo Camp in 2014.

by the by the we are for the big and the small





Total number of species



Total number of endangered and threatened species



Total number of Minnesota species listed by the State as endangered or threatened



\$625,000 Amount provided by the Minnesota Environment and Natural Resources Trust Fund to support butterfly research through the DNR and at the Minnesota Zoo



Total number of participants in educational programs

128,000 Number of free admission passes distributed

600 TONS Amount of animal bedding and waste composted on-site



Number of bison born at the Minnesota Zoo that will be released in a Minnesota State Park in 2015



1,116 Number of volunteers donating time to the Zoo



Number of volunteer hours donated

\$2,767,863 Value of donated time





PAGE 27 [By the Numbers] *we are for the curious and the wild at heart...*



Individuals and Family Foundations \$100,000+

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\$1,000-\$2,499

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peter maritz, 2013 stewardship award winner



Minnesota Zoo Board Chair Peter Maritz always has been fascinated by zoos. So it was no surprise when Peter accepted the call to join the Minnesota Zoo Board of Directors in 1997. In fact, he was thrilled to join a conservation organization committed to saving wildlife.

John and Diane Tapper

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Not only is Peter an enthusiastic board member and Zoo supporter, he has also become an expert on zoos. When he got his doctoral degree from Hamline University in Public Administration, his dissertation topic was governance structures of zoos. The history of zoos as public institutions and as part of state government systems fascinated him.

Peter helped lead the Heart of the Zoo campaign, which built the award-winning *Russia's Grizzly Coast*, the new Target Learning Center, and the Cargill Environmental Education Center, and the campaign helped renovate the *Medtronic Minnesota Trail* and Central Plaza. He has served as the co-chair of the Beastly Ball with his wife Charlene Jundt (a former Zoo Board Chair); traveled with Zoo staff to see conservation in action overseas; and advocated for the Zoo at the State Capital.

In gratitude for his generous contributions and tireless leadership over the years, Peter was honored with the Minnesota Zoo's Stewardship Award in September 2013.

When Peter was asked what he is most proud of, he didn't miss a beat: "Seeing the Zoo become an organization dedicated to constantly improving itself," Peter says. "The Zoo is really hitting its stride."

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Over the years, Becki Sanford's passion for photography often brought her to the Minnesota Zoo where she found the perfect subjects for her photos. "There are so many beautiful and unusual animals just waiting to have

their portrait captured, " said Becki. Her visits became so frequent that she decided it made sense to buy a Zoo membership. When Becki received an email inviting her to support the new Conservation Carousel, she decided to deepen her involvement and sponsored both the Rocky Mountains panel and the hippo through monthly gifts.

Once she began attending events and learning more about the Zoo's leadership in saving animals in the wild, Becki was inspired. To ensure the Zoo's conservation and education programs continue to teach future generations about the importance of preserving nature, Becki joined the Circle of Life Society by naming the Zoo as a major beneficiary in her will. When asked why she supports the Minnesota Zoo, Becki said, "There are so many worthy causes that one wonders if just one person can even make a difference. By supporting the Minnesota Zoo, I feel I am standing behind the staff in their efforts. They are so passionate and knowledgeable that I feel that they can't help but make a difference in the world. I am very honored to be able to support them."

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donor profile the clay family

The Clay family and the Minnesota Zoo have a long history together. Charles (Chuck) Clay was on the Citizens League Board in 1966 when a League report introduced the idea of a modern conservation and science-based metropolitan zoo. The Clays quickly became charter members of the "New Zoo" when it opened in 1978.

The family, which includes Audrey Clay, Sheldon and Carol Clay, Janis Clay and Elam Baer, and Steven and Amy Clay, is honored to continue the support. Janis has served on the Zoo Foundation Board since 2012. When Chuck passed away, his wife Audrey established a charitable trust in his name, inspired by Chuck's love of nature, culture, education, and social justice. Trustees Sheldon, Janis and Steve find the Zoo's conservation and education efforts fit that inspiration perfectly.

Audrey was among the first supporters for the new Conservation Carousel, sponsoring the jaguar. The family also sponsored a bench and the ladybug. Audrey captured the family's enthusiasm in her plaque for the Carousel: "A jaguar in the wild is more fun than a Jaguar in the garage."



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donor profile marilyn benson

When generous and long-time donor, former volunteer, and Circle of Life Society member Marilyn Benson came to the Minnesota Zoo, magic happened. Stories came tumbling out so quickly that by the time she was done, breathless with enthusiasm, everyone around her was caught up in her passion for wild animals. Marilyn loved the Minnesota Zoo and visited frequently until she passed away last year.

In her final years, she and her caregiver would come to the Zoo to visit our grizzly bears Kenai, Haines, and Sadie. Shortly before the dolphins' departure, she came to say goodbye to Semo and Allie. She told staff that she wasn't upset about the dolphins' leaving because she knew the Zoo would only do what was best for every animal in its care.

Marilyn was a special education teacher for more than 25 years. She was also a world traveler, an adventurer, a storyteller, and a caring and warm friend. And when it was time for her to say goodbye to her beloved Minnesota Zoo, she remembered it in her will. Marilyn's estate provided nearly a half million dollars to our Zoo, and her generosity has made an extraordinary difference to our work. We miss her dearly. Marilyn will always be a cherished friend of the Minnesota Zoo.

donor profile wings financial



Sometimes things just match up perfectly. Take, for example, Wings Financial, one of the nation's largest credit unions, originally dedicated exclusively to the aviation industry. This past year, Wings Financial became the new sponsor of the

Wings Financial World of Birds Show, one of the Zoo's most popular attractions that celebrates animals that fly—birds, of course, many of which fly over guests' heads during the show. The Wings Financial World of Birds Show provides extraordinary opportunities to learn about our feathered friends while being entertained by knowledgeable and engaging Zoo staff.

Equally as important as Wings' financial support is the support of its President and CEO Frank Weidner who recently joined the Minnesota Zoo's Board of Trustees. Other Wings Financial employees and members also have shown a commitment to and interest in our Minnesota Zoo. It truly is a match made in heaven, combining the very best of people, corporate generosity, and a commitment to teach about and help save wildlife.

donor profile flint hill

Flint Hills Resources is committed to participating in the education of tomorrow's leaders and to supporting local communities. What better way to demonstrate that commitment to education and community than



through its long and generous support of the Zoo and School District 196?

This past year, Flint Hills helped bring more than 2,000 students to the Zoo on all-day field trips. Students, teachers and chaperones received free admission, lunch, and a hands-on, standards-based Zoo class.

In addition, Flint Hills provided a grant that funded overnight programs for those students for whom daytime field trips simply are not feasible due to distance. Selected schools demonstrate financial need. This past year, students from eight schools from throughout the state spent the night at the Zoo while learning about wild animals and our natural world. Edna Johnson Mark Robert Johnson Peggy A. Johnson Jeff and Suzanne Jones in honor of Conner William Jones Patricia G. Kielb Claudia and James Kinville The Kopitzke Family Derek and Leslie Kuehn, Friends of the Zoo Gregory Larson in memory of Shadow Ruth Lindeman and Molly Feterl in honor of Karen Knott and Soni Olson Kasey Lombardi and Mike Ruegsegger in loving memory of Eric Ruegsegger Rob, Rochelle and Rylee Lorton Audre MacAdam Mayer Law Office in memory of Phil and Kathy Mayer Thea McCrossen The McNeill Family in memory of Micki Gamer Minnesota Zoo Wednesday Volunteers Judith Montey in memory of Robert C. Montey Becky and Chris Moody on behalf of Anna Moody Patrick and Kristina Moore Scott, Sarah, and Axel Morgan Larry and Krysia Nagel in honor of Andrew and Ronnie Seth and Elizabeth Nelsen Paideia Academy Brian and Darla Peters Averee Peterson Nickolas and Judith Priadka Richard and Lois Ouinn Emily and Benjamin Rannow Willis and Jo Ann Rich Christopher and Amanda Ritz in honor of Gladys McCarthy Greg and Brandi Rogers Kelly Rogers-Winston and Jeff Winston in loving memory of Katie Rogers **Judith Rouse** Suzanne and Mark Runkel Salem Foundation, Inc. The Scherer Family in memory of Charlotte Kay Downing Kyle and Vanesa Schmidt Kris Ann, Chris, Noah, Lucy, and Wyatt Schultz Sarah and John Seger in memory of Karin "Mimi" Frenz Dale and Jan Smith Jacqueline Smith The Spurgeon Family—Trent, Diana, Lilly, and Quinn

Helga G. Stambaugh

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Corporations, Organizations and Government \$100.000+

Flint Hills Resources General Mills Foundation Target

\$50,000-\$99,999

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Amy, who loves animals Ruby J. Anderson Oliver Badali-Winters Matthias Baese Ellie Bavrd Everett Bexel Noah and Alex Blaisdell Rui Rui Bleifuss Blue, my white tiger Tony Borgman Allison Briese Richard and Charlotte Buratto Jeannie Burrell Cancer patients and their caregivers Jesus Christ Lisa Citak Celia, Tatum, and Andrew Cox Sandy Coyle Robert M. Crone DAK Lodge Animal Husbandry and Indaba Teams Leah Darst Aimee D. Davhoff Karen DeBoer The Delianedis Girls Desert Rhino Camp Staff Mary Detlie Cameron Dressler Melissa Dzielski Lee C. Ehmke "Gone But Not Forgotten Pack" Joy Hayenga Mikaela Hjelseth Evan and Marin Hopfenspirger Kate Horwich Conor and Megan Hussey Ella Jedlund Alice Johnson Lee Johnson Susan Johnson Conner W. Jones Karen Knott and Sonia Olson Tyler Krogman Susan Lee Peter E. Maritz Zena V. Martin Gladys McCarthy Christine M. McKnight

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Donald Aho Donna Asleson Victoria Axtell. Mom loved the Zoo and all the world's creatures. Orange Marmaduke Baker Candace E. Beaulieu Charlie Bergeron Heidi Biewald Jared C. Bly and Ethan J. Williams Bryce J. Cameron, a much loved nephew who loved animals Bradley Cayan-Boardman Thomas Crosby Raymond E. Dahl Donna K. DeMars Charlotte K. Downing Maggie Jo Elliott Byron Erck Dean Ernst Marguerite and Bryant Figeroid Barbara J. Fredrickson Karin "Mimi" Frenz, you will be in our hearts forever Grandma & Great Grandma Edna Frev Florence and Frank Fuller Sandra F. Gale Micki Gamer Melvin and Marjorie Garbe

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minnesota zoological garden

Statement of Revenue and Expenses for the Fiscal Year Ending June 30, 2014, Unaudited

Revenue

Earned Revenue	\$13,608,682
State Appropriation	5,585,000
Legacy Appropriation	1,750,000
Contributions	2,000,000

TOTAL

Expenses

Salaries and Benefits	\$14,931,468
Supplies and Materials	1,566,740
Utilities	1,735,299
Purchased Services	2,103,439
Other	1,621,678

TOTAL

\$21,958,624

\$22,943,682

Capital Disbursements Funded from Operations

i unaca nom operationo	
New Generator Lease Purchase	\$210,312
Equipment Purchases	65,815
Equipment Lease Purchase	. 106,070
Energy Improvement Debt	50,263
Building Improvements	36,538





minnesota zoo foundation

Statement of Revenue and Expenses for the Fiscal Year Ending June 30, 2014, Audited

Other Grants \$221,793 5%

Revenue

Individuals \$2,434,950
Corporations 1,579,408
Foundations
Government, Groups, Schools 118,587
Events, net of direct benefit 551,041
Other 413,796

\$5,138,882

TOTAL Expenses

Expenses	
Grants to the Zoo*	\$2,969,908
Other Grants	221,793
Program Expenses	
General Operations	
TOTAL	\$4,523,775
Net Expense Over Revenue **	\$615,107
Net Expense Over Revenue ** Net Assets, Beginning of Year	

- * Includes in-kind contributions, program support, and capital grants.
- ***The Foundation has accumulated net assets in prior years* due to the recognition of multi-year pledges. These net assets are used in the years that pledge payments are received and expended for grants, program expenses, and operations.



zoo and foundation TAFFLISTING

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ACT FOR WILDLIFE

As the state's largest environmental learning center, the Minnesota Zoo recognizes that people who connect with the natural world are more likely to care about it. We walk our talk. We are committed to reducing our consumption of energy, water, and all of Earth's resources. We reuse and recycle, plant for pollinators, recycle for rainforests, eat sustainable seafood, survey the biodiversity in our woods, and offer you tips on how your everyday activities can help wildlife in your backyard and around the world. We hope you will join us!

2014 ANNUAL REPORT PRODUCTION

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graphic design Kim Quam

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