



2014 JOBZ Business Assistance Report

Report to the Legislature

Summary of Business and Financial Assistance Reported
By State and Local Government Agencies Between
January 1, 2004 and December 31, 2013
In Accordance With
Minnesota Statutes § 116J.993 Through § 116J.995

(Appendices Available Under Separate Cover)

December 2014

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TABLE OF CONTENTS

	<u>PAGE NUMBER</u>
Introduction.....	1
Overview of JOBZ Activities.....	1
Overview of 2013 JOBZ Findings.....	6
Appendices (under separate cover)	
Appendix A: Listing of Government Agencies Submitting a 2014 JOBZ Minnesota Business Assistance Form in 2014	
Appendix B: Summary of 2013 JOBZ Business Assistance Agreements Reported by Government Agencies in 2014	
Appendix C: Summary of 2012 JOBZ Business Assistance Agreements Reported by Government Agencies in 2014	
Appendix D: Summary of 2011 JOBZ Business Assistance Agreements Reported by Government Agencies in 2014	
Appendix E: Summary of 2010 JOBZ Business Assistance Agreements Reported by Government Agencies in 2014	
Appendix F: Summary of 2009 JOBZ Business Assistance Agreements Reported by Government Agencies in 2014	
Appendix G: Summary of 2008 JOBZ Business Assistance Agreements Reported by Government Agencies in 2014	
Appendix H: Summary of 2007 JOBZ Business Assistance Agreements Reported by Government Agencies in 2014	
Appendix I: Summary of 2006 JOBZ Business Assistance Agreements Reported by Government Agencies in 2014	
Appendix J: Summary of 2005 JOBZ Business Assistance Agreements Reported by Government Agencies in 2014	
Appendix K: Summary of 2004 JOBZ Business Assistance Agreements Reported by Government Agencies in 2014	
Appendix L: Summary of Statewide 2004 – 2013 JOBZ Business Assistance Activity	
Appendix M: Summary of JOBZ Business Assistance Agreements that have achieved all Goals and Fulfill All Obligations in the Amended JOBZ Agreements in 2014	
Appendix N: Summary of JOBZ Business Assistance Agreements that were Terminated from the JOBZ program in 2014	

2014 JOBZ BUSINESS ASSISTANCE REPORT

Introduction

This report summarizes Job Opportunity Building Zone (JOBZ) business subsidy agreements signed in 2013 and reported on the JOBZ Minnesota Business Assistance Form. The activity levels for JOBZ business assistance have been declining significantly from year to year as reported by local government agencies. There were three JOBZ business assistance agreements reported by local government agencies in 2014 for 2013 activity compared to 82 agreements reported for 2004 activity (see Table 1). There were 125 local government agencies that reported on 256 JOBZ business assistance agreements that were reached between January 1, 2004 and December 31, 2013 (see Appendix A).

TABLE 1
Activity Levels of JOBZ Business Assistance Reached
Between January 1, 2004 and December 31, 2013

Activity Period	Activity Levels
January 1, 2013 – December 31, 2013	3
January 1, 2012 – December 31, 2012	6
January 1, 2011 – December 31, 2011	6
January 1, 2010 – December 31, 2010	5
January 1, 2009 – December 31, 2009	12
January 1, 2008 – December 31, 2008	20
January 1, 2007 – December 31, 2007	22
January 1, 2006 – December 31, 2006	42
January 1, 2005 – December 31, 2005	58
January 1, 2004 – December 31, 2004	82
Totals	256

Overview of JOBZ Activities

2013 JOBZ Activity

Of the three JOBZ business assistance agreements reached between January 1 and December 31, 2013, agencies reported a new full-time job creation goal of 215 jobs compared with actual job creation of 130 full-time employment (FTE) jobs.¹ The average hourly wage goal including benefits was \$14.55. The actual average hourly wage (excluding benefits) was \$28.96 with an average hourly health benefit of \$2.00 and non-health benefit of \$5.12. The total average hourly wage was \$36.07 including benefits.

Agencies reported capital investment made by businesses in the JOBZ area between January 1 and December 31, 2013 of \$19.4 million for real property – land and buildings - and \$8.5 million

¹ Full-time employment or FTE is defined as one job or a combination of jobs that will produce annualized cumulative expected hours of work, not including overtime, equal to 2,080 hours.

for personal - equipment. Agencies reported that recipients had more time to meet their goals and obligations in the agreements (see Appendix B).

2012 JOBZ Activity

Of the six JOBZ business assistance agreements reached between January 1 and December 31, 2012, agencies reported a new full-time creation goal of 91 jobs compared with actual job creation of 230 FTE jobs. The average hourly wage goal including benefits was \$13.07. The actual average hourly wage (excluding benefits) was \$21.40 with an average hourly health benefit of \$1.66 and non-health benefit of \$0.98. The total average hourly wage was \$24.04 including benefits.

The job retention goal was six jobs compared to 60 jobs retained. The average hourly wage goal including benefits was \$12.00. The actual average hourly wage (excluding benefits) was \$21.52 with an average hourly health benefit of \$3.91 and non-health benefit of \$3.68. The total average hourly wage was \$29.11 including benefits. Agencies reported capital investment made by businesses in the JOBZ area between January 1 and December 31, 2012 of \$3.0 million for real property – land and buildings - and \$1.5 million for personal – equipment. Agencies reported that recipients had more time to meet their goals and obligations in the agreements (see Appendix C).

2011 JOBZ Activity

Of the six JOBZ business assistance agreements reached between January 1 and December 31, 2011, agencies reported a new full-time job creation goal of 187 jobs compared with actual job creation of 189 FTE jobs. The average hourly wage goal including benefits was \$15.17. The actual average hourly wage (excluding benefits) was \$25.22 with an average hourly health benefit of \$2.27 and non-health benefit of \$1.31. The total average hourly wage was \$28.78 including benefits.

The job retention goal was 39 jobs compared to 56 jobs retained. The average hourly wage goal including benefits was \$12.19. The actual average hourly wage (excluding benefits) was \$33.77 with an average hourly health benefit of \$0.96 and non-health benefit of \$2.63. The total average hourly wage was \$37.36 including benefits. Agencies reported capital investment made by businesses in the JOBZ area between January 1 and December 31, 2013 of \$10.9 million for real property – land and buildings - and \$3.7 million for personal – equipment (see Appendix D).

2010 JOBZ Activity

Of the five JOBZ business assistance agreements reached between January 1 and December 31, 2010, agencies reported a new full-time job creation goal of 74 jobs compared with actual job creation of 184 FTE jobs. The average hourly wage goal including benefits was \$12.76. The actual average hourly wage (excluding benefits) was \$19.95 with an average hourly health benefit of \$3.44 and non-health benefit of \$2.49. The total average hourly wage was \$25.89 including benefits.

The job retention goal was 20 jobs compared to 20 jobs retained. The average hourly wage goal including benefits was \$12.45. The actual average hourly wage (excluding benefits) was \$22.15 with an average hourly health benefit of \$2.32 and non-health benefit of \$1.26. The total

average hourly wage was \$25.73 including benefits. Agencies also reported capital investment made by businesses in the JOBZ area between January 1 and December 31, 2013 of \$4,269 for personal – equipment (see Appendix E).

2009 JOBZ Activity

Of the 12 JOBZ business assistance agreements reached between January 1 and December 31, 2009, agencies reported a new full-time job creation goal of 165 jobs compared with actual job creation of 220 FTE jobs. The average hourly wage goal including benefits was \$12.78. The actual average hourly wage (excluding benefits) was \$17.98 with an average hourly health benefit of \$1.35 and non-health benefit of \$1.33. The total average hourly wage was \$20.66 including benefits.

The job retention goal was 504 jobs compared to 504 jobs retained. The average hourly wage goal including benefits was \$12.01 per hour. The actual average hourly wage (excluding benefits) was \$23.32 with an average hourly health benefit of \$2.10 and non-health benefit of \$2.85. The total average hourly wage was \$28.27 including benefits. Agencies also reported capital investment made by businesses in the JOBZ area between January 1 and December 31, 2013 of \$636 for real property – land and buildings - and \$426,751 for personal – equipment (see Appendix F).

2008 JOBZ Activity

Of the 20 JOBZ business assistance agreements reached between January 1 and December 31, 2008, agencies reported a new full-time job creation goal of 290 jobs compared with actual job creation of 696 FTE jobs. The average hourly wage goal including benefits was \$12.81. The actual average hourly wage (excluding benefits) was \$19.73 with an average hourly health benefit of \$2.80 and non-health benefit of \$1.50. The total average hourly wage was \$24.04 including benefits.

The job retention goal was 322 jobs compared to 301 jobs retained. The average hourly wage goal including benefits was \$12.52. The actual average hourly wage (excluding benefits) was \$20.58 with an average hourly health benefit of \$2.71 and non-health benefit of \$1.75. The total average hourly wage was \$25.04 including benefits. Agencies also reported capital investment made by businesses in the JOBZ area between January 1 and December 31, 2013 of \$2.2 million for real property – land and buildings - and \$5.8 million for personal – equipment (see Appendix G).

2007 JOBZ Activity

Of the 22 JOBZ business assistance agreements reached between January 1 and December 31, 2007, agencies reported a new full-time job creation goal of 133 jobs compared with actual job creation of 427 FTE jobs. The average hourly wage goal including benefits was \$12.76. The actual average hourly wage (excluding benefits) was \$20.17 with an average hourly health benefit of \$2.15 and non-health benefit of \$2.01. The total average hourly wage was \$24.33 including benefits.

The job retention goal was 344 jobs compared to 242 jobs retained. The average hourly wage goal including benefits was \$12.45. The actual average hourly wage (excluding benefits) was

\$31.71 with an average hourly health benefit of \$2.11 and non-health benefit of \$1.96. The total average hourly wage was \$35.78 including benefits. Agencies also reported capital investment made by businesses in the JOBZ area between January 1 and December 31, 2013 of \$1.5 million for real property – land and buildings - and \$5.6 million for personal – equipment (see Appendix H).

2006 JOBZ Activity

Of the 42 JOBZ business assistance agreements reached between January 1 and December 31, 2006, agencies reported a new full-time job creation goal of 482 jobs compared with actual job creation of 1,131 FTE jobs. The average hourly wage goal including benefits was \$12.78. The actual hourly wage (excluding benefits) was \$18.83 with an average hourly health benefit of \$2.14 and non-health benefit of \$1.26. The total average hourly wage was \$22.22 including benefits.

The job retention goal was 281 jobs compared to 309 jobs retained. The average hourly wage goal including benefits was \$12.09. The actual hourly wage (excluding benefits) was \$22.56 with an average hourly health benefit of \$2.01 and non-health benefit of \$1.32. The total average hourly wage was \$25.90 including benefits. Agencies also reported capital investment made by businesses in the JOBZ area between January 1 and December 31, 2013 of \$26.9 million for real property – land and buildings - and \$186.0 million for personal – equipment (see Appendix I).

2005 JOBZ Activity

Of the 58 JOBZ business assistance agreements reached between January 1 and December 31, 2005, agencies reported a new full-time job creation goal of 700 jobs compared with actual job creation of 1,774 FTE jobs. The average hourly wage goal including benefits was \$12.86. The actual average hourly wage (excluding benefits) was \$19.76 with an average hourly health benefit of \$2.35 and non-health benefit of \$1.85. The total average hourly wage was \$23.76 including benefits.

The job retention goal was 953 jobs compared to 895 jobs retained. The average hourly wage goal including benefits was \$12.56. The actual average hourly wage (excluding benefits) was \$23.09 with an average hourly health benefit of \$2.58 and non-health benefit of \$2.34. The total average hourly wage was \$27.99 including benefits. Agencies also reported capital investment made by businesses in the JOBZ area between January 1 and December 31, 2013 of \$2.9 million for real property – land and buildings - and \$23.7 million for personal – equipment (see Appendix J).

2004 JOBZ Activity

Of the 82 JOBZ business assistance agreements reached between January 1 and December 31, 2004, agencies reported a new full-time job creation goal of 1,392 compared with actual job creation of 3,396 FTE jobs. The average hourly wage goal including benefits was \$11.96. The actual average hourly wage (excluding benefits) was \$18.87 with an average hourly health benefit of \$2.29 and non-health benefit of \$1.67. The total average hourly wage was \$22.82 including benefits.

The job retention goal was 1,201 compared to 1,049 jobs retained. The average hourly wage goal including benefits was \$11.73. The actual average hourly wage (excluding benefits) was \$22.41 with an average hourly health benefit of \$3.46 and non-health benefit of \$1.82. The total average hourly wage was \$26.53 including benefits. Agencies also reported capital investment made by businesses in the JOBZ area between January 1 and December 31, 2013 of \$4.7 million for real property – land and buildings and \$36.2 million for personal – equipment (see Appendix K).

2004 – 2013 Statewide JOBZ Activity

Of the 256 JOBZ business assistance agreements reached between January 1 and December 31, 2013, agencies reported a full-time job creation goal of 3,729 jobs compared with actual job creation of 8,377 FTE jobs. The average hourly wage goal including benefits was \$12.64. The actual average hourly wage (excluding benefits) was \$19.57 with an average hourly health benefit of \$2.27 and non-health benefit of \$1.68. The total average hourly wage was \$23.46 including benefits.

The job retention goal was 3,670 compared to 3,436 jobs retained. The average hourly wage goal including benefits was \$11.81. The actual average hourly wage (excluding benefits) was \$23.09 with an average hourly health benefit of \$2.68 and non-health benefit of \$1.97. The total average hourly wage was \$27.32 including benefits. Agencies also reported capital investment made by businesses in the JOBZ area between January 1 and December 31, 2013 of \$71.5 million for real property – land and buildings - and \$264.5 million for personal – equipment (see Appendix L).

Recipients that Fulfill All Goals and Obligations through 2014

As of December 2013, there were four reported JOBZ business agreements where the recipients have achieved all goals and fulfilled all obligations stipulated in the amended JOBZ agreements that shorten the duration of the agreement to December 31, 2013 (see Appendix M).

Recipients that Failed to Fulfill All Goals and Obligations through 2014

As of December 2013, there were 10 reported JOBZ business agreements where the recipient had ceased operations or was terminated for non-compliance reasons. They were removed from the program by DEED (see Appendix N). Of the 10 agreements that were terminated, there were two agreements that were removed by DEED because they failed to report in 2014.

Relocation for JOBZ Business Assistance Agreements

Of the three JOBZ business assistance agreements reached between January 1 and December 31, 2013, agencies reported that in 2014 recipients had not relocated as a result of signing the JOBZ agreement.

Of the six JOBZ business assistance agreements reached between January 1 and December 31, 2012, agencies reported in 2014 that two recipients (33.3 percent) relocated as a result of signing the JOBZ agreement and four (66.7 percent) did not. Of the two relocations that resulted from signing the JOBZ agreement, no employees lost their job.

Of the six JOBZ business assistance agreements reached between January 1 and December 31, 2011, agencies reported in 2014 that one recipient (16.7 percent) relocated as a result of signing the JOBZ agreement and five (83.3 percent) did not. Of the one relocation that resulted from signing the JOBZ agreement, no employees lost their job.

Of the five JOBZ business assistance agreements reached between January 1 and December 31, 2010, agencies reported in 2014 that two recipients (40.0 percent) relocated as a result of signing the JOBZ agreement and three (60.0 percent) did not. Of the two relocations that resulted from signing the JOBZ agreement, no employees lost their job.

Of the 12 JOBZ business assistance agreements reached between January 1 and December 31, 2009, agencies reported in 2014 that five recipients (41.7 percent) relocated as a result of signing the JOBZ agreement and seven (58.3 percent) did not. Of the five relocations that resulted from signing the JOBZ agreement, eight employees lost their jobs.

Of the 20 JOBZ business assistance agreements reached between January 1 and December 31, 2008, agencies reported in 2014 that six recipients (30.0 percent) relocated as a result of signing the JOBZ agreement and 13 (70.0 percent) did not. Of the six relocations that resulted from signing the JOBZ agreement, one employee lost their job.

Of the 22 JOBZ business assistance agreements reached between January 1 and December 31, 2007, agencies reported in 2014 that four recipients (18.2 percent) relocated as a result of signing the JOBZ agreement and 18 (81.2 percent) did not. Of the four relocations that resulted from signing the JOBZ agreement, no employees lost their job.

Of the 42 JOBZ business assistance agreements reached between January 1 and December 31, 2006, agencies reported in 2014 that nine recipients (21.4 percent) relocated as a result of signing the JOBZ agreement and 33 (78.6 percent) did not. Of the nine relocations that resulted from signing the JOBZ agreement, no employees lost their job.

Of the 58 JOBZ business assistance agreements reached between January 1 and December 31, 2005, agencies reported in 2014 that 18 recipients (31.0 percent) relocated as a result of signing the JOBZ agreement and 40 (69.0 percent) did not. Of the 18 relocations that resulted from signing the JOBZ agreement, 91 employees lost their jobs.

Of the 82 JOBZ business assistance agreements reached between January 1 and December 31, 2004, agencies reported in 2014 that 25 recipients (30.5 percent) relocated as a result of signing the JOBZ agreement and 57 (69.5 percent) did not. Of the 25 relocations that resulted from signing the JOBZ agreement, no employees lost their job.

Overview of 2013 JOBZ Findings

The forms summarized in this section of the report encompass JOBZ business assistance agreements reached between January 1 and December 31, 2013. There were three JOBZ business assistance agreements reported by government agencies in 2014 for 2013 activities. More information about the JOBZ program including annual reports can be found at <http://mn.gov/deed/>.

Public Purpose for JOBZ Business Assistance Agreements

Minnesota Statutes §116J.994 requires that business assistance agreements including JOBZ agreements state a public purpose. Of the three JOBZ agreements entered into in 2013, there were six public purposes in those agreements because agencies reported more than one public purpose for each project. Creating high-quality job growth and increasing the tax base were the type of public purposes for three JOBZ business subsidy agreements (50 percent). Government agencies reported that these type of public purposes accounted for all of the purposes reported.

Industrial Sector of JOBZ Business Assistance for Recipients

Of the three JOBZ business assistance agreements reported by government agencies in 2014, the manufacturing sector accounted for one agreement (33.3 percent); followed by the service sector, one agreement (33.3 percent); and wholesale trade, one agreement (33.3 percent).

Zone Distribution of JOBZ Business Assistance Agreements

The Region 5 zone accounted for the most JOBZ business assistance reported in 2014. As Table 2 illustrates, Region 5 had two agreements (66.7 percent) and Region 7E had one. The location of the JOBZ zones is on DEED's Annual Reports website at <http://mn.gov/deed/business/financing-business/tax-credits/jobz/documents-reports.jsp>.

TABLE 2
Zone Distribution of JOBZ Business Assistance Agreements Reached
Between January 1 and December 31, 2013

Zone	Quantity	Percentage
Region 5	2	66.7%
Region 7E	1	33.3%
Total	3	100.0%

JOBZ Goals and Actual Performance

Of the three JOBZ business assistance agreements entered into by agencies between January 1 and December 31, 2013, all three agreements (100 percent) established specific job and wages goals. Of these three JOBZ business assistance agreements, one agreement (33.3 percent) had attained specific job and wage goals; and two agreements (66.7 percent) reported that the recipient had not attained specific job and wage goals. All agencies reported that recipients had more time to meet its goals.

An agency reported that there was one JOBZ business assistance agreement that established other (i.e., not specific) job creation and/or retention goals. Under the JOBZ program, qualified businesses are required to retain jobs for the duration of the program until December 31, 2015. Of the one agreement reported by the agency that established other job creation and/or retention goals, the recipient had not attained its goals (100.0 percent). The agency reported that the recipient had more time to meet their goals.

There were two JOBZ business assistance agreements that were reported by agencies that established goals other than wage and job goals (e.g., capital investment). Of the two agreements reported by agencies that established goals other than wage and job goals, recipients had not attained their goals (100.0 percent). All agencies reported that recipients had more time to meet their goals.

New Full-time JOBZ Creation Goals and Actual Performance

Under the law, JOBZ business assistance agreements must also include goals for the number of new jobs created, which may include separate goals for the number of full-time jobs, retained jobs and wage goals for jobs created.

Of the three JOBZ business assistance agreements, agencies reported a new full-time employed job creation goal of 215 jobs compared to actual job creation of 130 jobs. The average hourly wage goal including benefits was \$14.55. The actual average hourly wage (excluding benefits) was \$28.96 with an average hourly health benefit of \$2.00 and non-health benefit of \$5.12. The total average hourly wage was \$36.07 including benefits (see Table 3).

TABLE 3
New Full-time Employed Job Creation and Wage Goals and Actual Performance for JOBZ Agreements Reached Between January 1 and December 31, 2013

Goals		Actual				
Number of Jobs	Average Hourly Wage (including benefits)	Number of Jobs	Average Hourly Wage	Average Hourly Health Benefit	Average Hourly Non-Health Benefit	Average Hourly Wage
215	\$14.55	130	\$28.96	\$2.00	\$5.12	\$36.07

Full-time Retention Goals and Actual Performance

Of the three JOBZ assistance agreements, agencies did not report any full-time job retention goals or actual performance.



2014 JOBZ Business Assistance Report Appendices

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LISTING OF APPENDICES

Appendix A:	Listing of Government Agencies Submitting a 2014 JOBZ Minnesota Business Assistance Form in 2014
Appendix B:	Summary of 2013 JOBZ Business Assistance Agreements Reported by Government Agencies in 2014
Appendix C:	Summary of 2012 JOBZ Business Assistance Agreements Reported by Government Agencies in 2014
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Appendix A:

Listing of Government Agencies Submitting a 2014 JOBZ
Minnesota Business Assistance Form in 2014

Listing of Agencies Submitting a 2014 JOBZ MBAF

Agency Name	Rec'd JOBZ Report	2013 JOBZ Activity*
Aitkin County	Yes	No
Albany, City of	Yes	No
Albert Lea, City of	Yes	No
Albert Lea Port Authority	No	No
Alexandria, City of	Yes	No
Appleton, City of	No	No
Argyle, City of	Yes	No
Arrowhead Regional Development Commission	No	No
Austin, City of	Yes	No
Avon, City of	Yes	No
Bagley, City of	Yes	No
Baxter, City of	Yes	No
Beardsley, City of	No	No
Becker County	No	No
Belgrade, City of	No	No
Bemidji, City of	No	No
Bemidji (Township of)	No	No
Benson, City of	Yes	No
Benson, EDA	No	No
Blue Earth, City of	Yes	No
Blue Earth County	Yes	No
Bradford (Township of)	No	No
Brainerd, City of	Yes	No
Brewster, City of	Yes	No
Browerville, City of	Yes	No
Brown County Economic Development Partners, Inc.	No	No
Brownsdale, City of	No	No
Buhl, City of	No	No
Byron, City of	Yes	No
Caledonia, City of	No	No
Cambridge, City of	Yes	No
Camp Release Township	Yes	No
Cannon Falls, City of	No	No
Carlos Township	Yes	No
Chandler, City of	Yes	No
Chatfield, City of	No	No
Chisago City, City of	Yes	No
Chisago County	No	No
Chisago Lake (Township of)	No	No
Chisholm, City of	Yes	No
Clarissa, City of	Yes	No
Clearbrook, City of	Yes	No
Clearwater County	No	No
Cloquet, City of	No	No
Cohasset, City of	Yes	No
Coleraine, City of	No	No
Cottonwood, City of	Yes	No
Cottonwood County	No	No
Credit River (Township of)	No	No
Crookston, City of	No	No
Crosby, City of	Yes	No
Crosslake, City of	No	No
Crow Wing County	No	No
Daggett Brook (Township of)	Yes	No

Listing of Agencies Submitting a 2014 JOBZ MBAF

Agency Name	Rec'd JOBZ Report	2013 JOBZ Activity*
Dawson, City of	No	No
Dassel, City of	Yes	No
Deer (Township of)	Yes	No
Detroit Lakes, City of	Yes	No
Detroit Lakes Development Authority	No	No
Dodge County	Yes	No
Dodge Center, City of	Yes	No
Dover, City of	Yes	No
Duluth, City of	Yes	No
Duluth Seaway Port Authority	Yes	No
Eagle Bend, City of	No	No
East Grand Forks, City of	No	No
East Grand Forks EDHA	No	No
Elbow Lake, City of	No	No
Ely, City of	No	No
Eveleth, City of	No	No
Eveleth EDA	No	No
Fairmont, City of	Yes	No
Faribault, City of	Yes	No
Faribault County	No	No
Faribault EDA	No	No
Fergus Falls, City of	Yes	No
Fosston, City of	Yes	No
Franklin (Township of)	No	No
Frazee, City of	Yes	No
Freeborn County	No	No
Freeport, City of	Yes	No
Garfield, City of	Yes	No
Genessee (Township of)	Yes	No
Glencoe, City of	Yes	No
Glenwood, City of	No	No
Glyndon, City of	No	No
Goodhue County	No	No
Grand Lake (Township of)	No	No
Grand Rapids, City of	Yes	No
Grand Rapids EDA	No	No
Grand Rapids Township	Yes	No
Granite Falls, City of	Yes	No
Haverhill (Township of)	Yes	No
Hawley, City of	No	No
Headwaters Regional Development Commission	No	No
Henderson, City of	No	No
Heron Lake, City of	Yes	No
Hibbing, City of	Yes	No
Hinckley, City of	Yes	No
Holdingford, City of	Yes	No
Hutchinson, City of	Yes	No
International Falls, City of	Yes	No
Irondale (Township of)	No	No
Ironton, City of	No	No
Iron Range Resources	No	No
Itasca County	No	No
Jackson, City of	Yes	No
Jackson County (Revolving Loan Fund)	Yes	No

Listing of Agencies Submitting a 2014 JOBZ MBAF

Agency Name	Rec'd JOBZ Report	2013 JOBZ Activity*
Kasson, City of	No	No
Keewatin, City of	Yes	No
Kenyon, City of	Yes	No
Kittson County	No	No
Koochiching Economic Development Authority	No	No
Lac qui Parle County	No	No
La Crescent, City of	No	No
La Grand (Township of)	No	No
Lake City, City of	Yes	No
Lake County	Yes	No
Lake Crystal, City of	No	No
Lake Wilson, City of	Yes	No
Lake of the Woods County	No	No
Lancaster, City of	Yes	No
La Prairie, City of	Yes	No
Le Center, City of	No	No
Lent (Township of)	No	No
Leroy, City of	No	No
Lester Prairie, City of	No	No
Le Sueur, City of	No	No
Le Suer County	No	No
Lincoln County	No	No
Linwood (Township of)	No	No
Litchfield, City of	Yes	No
Little Falls, City of	Yes	No
Little Falls (Township of)	No	No
Livonia (Township of)	No	No
Long Prairie, City of	Yes	No
Lucan, City of	Yes	No
Luverne, City of	Yes	No
Luverne EDA	Yes	No
Lyon County	No	No
McIntosh, City of	No	No
McLeod County	No	No
Madelia, City of	No	No
Madison, City of	Yes	No
Madison Lake, City of	Yes	No
Mahnomen County	No	No
Mahtomedi, City of	No	No
Mankato, City of	Yes	No
Mapleton, City of	No	No
Marcell Township	No	No
Marion (Township of)	No	No
Marshall County	No	No
Marshall, City of	Yes	No
May (Township of)	No	No
Maxwell Township	No	No
Melrose, City of	Yes	No
Melrose Area Development Authority	No	No
Milaca, City of	No	No
Milan, City of	Yes	No
Mille Lacs County	No	No
Montevideo, City of	No	No
Montevideo Community Development Corporation	No	No

Listing of Agencies Submitting a 2014 JOBZ MBAF

Agency Name	Rec'd JOBZ Report	2013 JOBZ Activity*
Montevideo EDA	No	No
Montgomery, City of	No	No
Monticello (Township of)	No	No
Moorhead, City of	Yes	No
Moose Lake, City of	No	No
Mora, City of	No	No
Morris, City of	Yes	No
Morrison County	No	No
Motley, City of	Yes	No
Mountain Iron, City of	No	No
Mountain Lake, City of	Yes	No
Mower County	No	No
Murdock, City of	No	No
Nashwauk, City of	Yes	No
New London (Township of)	No	No
New Market (Township of)	No	No
New Ulm, City of	Yes	No
New York Mills, City of	Yes	No
Nicollet County	No	No
Nobles County	No	No
Norman County	No	No
North Branch, City of	No	No
Northern (Township of)	No	No
Northfield, City of	Yes	No
North Mankato, City of	No	No
North Mankato, North Mankato Port Authority	No	No
Norwood Young America, City of	No	No
Oak Lawn Township	No	No
Olivia, City of	No	No
Olmstead County	No	No
Onamia, City of	No	No
Orono, City of	No	No
Osakis, City of	No	No
Oslo, City of	Yes	No
Otter Tail County	No	No
Owatonna, City of	Yes	No
Owatonna EDA	No	No
Park Rapids, City of	No	No
Parkers Prairie, City of	Yes	No
Paynesville, City of	Yes	No
Pelican Rapids, City of	No	No
Pennington County	No	No
Pequot Lakes, City of	No	No
Perham, City of	Yes	No
Pierz, City of	No	No
Pillager, City of	No	No
Pine City, City of	Yes	No
Pine County	No	No
Pine Island, City of	No	No
Pine Lake Township	No	No
Pine River, City of	Yes	No
Pine River (Township of)	Yes	No
Pipestone, City of	Yes	No
Pipestone County	No	No

Listing of Agencies Submitting a 2014 JOBZ MBAF

Agency Name	Rec'd JOBZ Report	2013 JOBZ Activity*
Plainview, City of	No	No
Plato, City of	No	No
Polk County	No	No
Pope County	No	No
Princeton, City of	Yes	No
Proctor, City of	No	No
Racine, City of	No	No
Red Lake Falls, City of	Yes	No
Red Wing, City of **	No	No
Red Wing Port Authority	Yes	No
Redwood County	No	No
Redwood Falls, City of	Yes	No
Rice Lake (Township of)	No	No
Rochester (Township of)	No	No
Rochester, City of	Yes	No
Rockford, City of	No	No
Rockford (Township of)	No	No
Rockville, City of	Yes	No
Roseau, City of	Yes	No
Roseau County	No	No
Roseau EDA	No	No
Rushford, City of	No	No
Saint Augusta (Township of)	No	No
Saint Charles, City of	No	No
Saint Cloud, City of	Yes	Yes
Saint Cloud, HRA	No	No
Saint James, City of	Yes	No
Saint Joseph, City of	No	No
Saint Joseph (Township of)	No	No
Saint Louis County	No	No
Saint Peter, City of	Yes	No
Saint Peter EDA	No	No
Sandstone, City of	No	No
Sartell, City of	Yes	No
Sauk Centre, City of	Yes	No
Sauk Centre EDA	No	No
Sauk Rapids, City of	No	No
Sauk Rapids HRA	No	No
Sebek, City of	No	No
Sibley County	No	No
Slayton EDA	No	No
Sleepy Eye, City of	No	No
Sleepy Eye EDA	No	No
Sparta (Township)	No	No
Spicer, City of	No	No
Spring Grove, City of	Yes	No
Spring Lake Township	No	No
Spring Valley, City of	No	No
Spring Valley EDA	No	No
Staples, City of	Yes	No
Staples EDA	No	No
Stearns County	No	No
Stearns County HRA	No	No
Steele County	No	No

Listing of Agencies Submitting a 2014 JOBZ MBAF

Agency Name	Rec'd JOBZ Report	2013 JOBZ Activity*
Stevens County	No	No
Stewart, City of	Yes	No
Stewartville, City of	No	No
Stockton, City of	No	No
Swanville, City of	Yes	No
Swift County	No	No
Swift County RDA	No	No
Sylvan (Township of)	No	No
Taconite, City of	Yes	No
Thief River Falls, City of	No	No
Thomson (Township of)	No	No
Troy (Township of)	Yes	No
Traverse County	No	No
Truman, City of	No	No
Two Harbors, City of	No	No
Two Harbors Development Commission	No	No
Upsala, City of	Yes	No
Verndale, City of	No	No
Villard, City of	No	No
Virginia, City of	No	No
Wabasha, City of	No	No
Wabasha EDA	No	No
Wabasso, City of	Yes	No
Waconia, City of	No	No
Wadena, City of	Yes	No
Wadena County	No	No
Wadena Development Authority	No	No
Waite Park, City of	No	No
Wakefield (Township of)	No	No
Walker, City of	Yes	No
Wanamingo, City of	No	No
Warroad Port Authority	No	No
Waseca, City of	Yes	No
Watab (Township of)	No	No
Watertown, City of	No	No
Waterville, City of	No	No
Watkins, City of	No	No
Watsonwan County	No	No
Welcome, City of	Yes	No
Wells, City of	No	No
West Concord, City of	No	No
West Lakeland (Township of)	No	No
Wheaton, City of	No	No
Wheaton EDA	No	No
White (Township)	No	No
Wilken County	No	No
Willmar, City of	Yes	No
Windom, City of	No	No
Windom, EDA	No	No
Winnebago, City of	Yes	No
Winona, City of	Yes	No
Winona County	No	No
Winona, Port Authority	No	No
Winsted, City of	Yes	No

Listing of Agencies Submitting a 2014 JOBZ MBAF

Agency Name	Rec'd JOBZ Report	2013 JOBZ Activity*
Winsted (Township of)	Yes	No
Worthington, City of	Yes	No
Wright County	No	No
Wright County Economic Development Partnership	No	No
Wyoming, City of	Yes	Yes
Wyoming (Township of)	No	No
Yellow Medicine County	No	No
Zimmerman EDA	No	No
Zumbrota, City of	Yes	No
Zumbrota EDA	No	No
	Yes - 37.4% (125)	Yes - 0.6% (2)
	No - 62.6% (209)	No - 99.4% (332)
	Total - 100% (334)	Total - 100% (334)

* 2013 JOBZ Activity is defined as JOBZ business subsidy agreements entered into between January 1, 2013 and December 31, 2013.

Appendix B:

Summary of 2013 JOBZ Business Assistance Agreements
Reported by Government Agencies in 2014

Summary of 2013 JOBZ Business Assistance Agreements Reported by Government Agencies in 2014

Report Year	Grantor	Recipient	Capital Investment (Real)	Capital Investment (Personal)	Total Capital Investment	FTE (New) Job Goals	FTE (New) Wage Goals (including benefits)	FTE (New) Job Actuals	Average FTE (New) Job Wage Actuals	Average Hourly Health Insurance	Average Hourly Other Benefits	Average Hourly Total Compensation (including benefits)
2014	St. Cloud, City of	Geringhoff Manufacturing LLC	\$200,000	\$2,400,000	\$2,600,000	75	\$12.45	12	\$23.95	\$3.00	\$0.00	\$26.95
2014	St. Cloud, City of	Geringhoff Distribution LLC	\$0	\$150,000	\$150,000	25	\$12.45	30	\$27.33	\$3.00	\$0.00	\$30.33
2014	Wyoming, City of	Polaris Industries inc II	\$19,196,485	\$5,915,887	\$25,112,372	115	\$18.75	88	\$35.59	\$0.00	\$15.35	\$50.94
		3	\$19,396,485	\$8,465,887	\$27,862,372	215	\$14.55	130	\$28.96	\$2.00	\$5.12	\$36.07

Note: Capital Investment is the amount of private capital investment actually made by the business in the JOBZ zone from January 1, 2013 through December 31, 2013.

Capital Investment Real = land and buildings

Capital Investment Personal = Equipment

Total Capital Investment = land and buildings + equipment

FTE (New) is full-time employment or as one job or a combination of jobs that will produce annualized cumulative expected hours of work, not including overtime, equal to 2,080 hours.

(New) job is defined as a job located in the zone that was created subsequent to the agreement date.

Retention is defined as a retained job at a specific wage level that existed prior to the signing of the JOBZ business subsidy agreement.

Appendix C:

Summary of 2012 JOBZ Business Assistance Agreements
Reported by Government Agencies in 2014

Summary of 2012 JOBZ Business Assistance Agreements Reported by Government Agencies in 2014

Report Year	Grantor	Recipient	Capital Investment (Real)	Capital Investment (Personal)	Total Capital Investment	FTE (New) Job Goals	FTE (New) Wage Goals (including benefits)	FTE (New) Job Actuals	Average FTE (New) Job Wage Actuals	Average Hourly Health Insurance	Average Hourly Other Benefits	Average Hourly Total Compensation (including benefits)
2014	Duluth, City of	AAR Aircraft Services Inc	\$0	\$0	\$0	50	\$12.45	150	\$29.01	\$0.00	\$0.00	\$29.01
2014	Duluth Seaway Port Authority	A.W. Kuettel & Sons Inc	\$1,408,070	\$98,000	\$1,506,070	5	\$12.45	6	\$21.07	\$4.80	\$3.58	\$29.45
2014	Fergus Falls, City of	Go-Float LLC	\$0	\$11,718	\$11,718	8	\$12.00	3	\$36.54	\$0.00	\$0.00	\$36.54
2014	Keewatin, City of	Pro Blast Technology Inc	\$1,600,000	\$1,130,000	\$2,730,000	8	\$16.00	6	\$13.50	\$3.00	\$1.00	\$17.50
2014	New Ulm, City of	SpecSys Inc	\$0	\$226,804	\$226,804	5	\$12.45	23	\$15.25	\$0.22	\$0.32	\$15.79
2014	Pine City, City of	Leisure Designs Inc	\$0	\$0	\$0	15	\$13.09	42	\$13.02	\$1.92	\$0.98	\$15.92
		6	\$3,008,070	\$1,466,522	\$4,474,592	91	\$13.07	230	\$21.40	\$1.66	\$0.98	\$24.04

Note: Capital Investment is the amount of private capital investment actually made by the business in the JOBZ zone from January 1, 2013 through December 31, 2013.

Capital Investment Real = land and buildings

Capital Investment Personal = Equipment

Total Capital Investment = land and buildings + equipment

FTE (New) is full-time employment or as one job or a combination of jobs that will produce annualized cumulative expected hours of work, not including overtime, equal to 2,080 hours.

(New) job is defined as a job located in the zone that was created subsequent to the agreement date.

Retention is defined as a retained job at a specific wage level that existed prior to the signing of the JOBZ business subsidy agreement.

Appendix D:

Summary of 2011 JOBZ Business Assistance Agreements
Reported by Government Agencies in 2014

Summary of 2011 JOBZ Business Assistance Agreements Reported by Government Agencies in 2014

Report Year	Grantor	Recipient	Capital Investment (Real)	Capital Investment (Personal)	Total Capital Investment	FTE (New) Job Goals	FTE (New) Wage Goals (including benefits)	FTE (New) Job Actuals	Average FTE (New) Job Wage Actuals	Average Hourly Health Insurance	Average Hourly Other Benefits	Average Hourly Total Compensation (including benefits)
2014	Cohasset, City of	Anderson Lubricants Inc dba Rapids Hydraulic	\$0	\$0	\$0	1	\$12.45	4	\$22.37	\$1.78	\$0.25	\$24.40
2014	Duluth, City of	Involta LLC	\$10,761,000	\$464,814	\$11,225,814	8	\$12.45	8	\$26.22	\$3.13	\$1.00	\$30.35
2014	Faribault, City of	Sage Electrochromics Inc II	\$0	\$2,710,966	\$2,710,966	145	\$12.61	52	\$29.14	\$6.99	\$0.00	\$36.13
2014	Owatonna, City of	Vision Process Technologies Inc	\$173,264	\$314,824	\$488,088	20	\$11.66	66	\$14.91	\$0.00	\$0.87	\$15.78
2014	Rochester, City of	Boost Information Systems dba Preventice	\$0	\$78,495	\$78,495	8	\$28.84	27	\$40.65	\$1.57	\$4.04	\$46.26
2014	Willmar, City of	Willmar Fabrication	\$0	\$127,776	\$127,776	5	\$13.00	32	\$18.02	\$0.17	\$1.70	\$19.89
		6	\$10,934,264	\$3,696,875	\$14,631,139	187	\$15.17	189	\$25.22	\$2.27	\$1.31	\$28.80

Note: Capital Investment is the amount of private capital investment actually made by the business in the JOBZ zone from January 1, 2013 through December 31, 2013.

Capital Investment Real = land and buildings

Capital Investment Personal = Equipment

Total Capital Investment = land and buildings + equipment

FTE (New) is full-time employment or as one job or a combination of jobs that will produce annualized cumulative expected hours of work, not including overtime, equal to 2,080 hours.

(New) job is defined as a job located in the zone that was created subsequent to the agreement date.

Retention is defined as a retained job at a specific wage level that existed prior to the signing of the JOBZ business subsidy agreement.

Appendix E:

Summary of 2010 JOBZ Business Assistance Agreements
Reported by Government Agencies in 2014

Summary of 2010 JOBZ Business Assistance Agreements Reported by Government Agencies in 2014 (continued)

Report Year	Grantor	Recipient	Retention Goals	Retention Wage Goals (including benefits)	Retention Jobs Actuals	Retention Wages (including benefits)	Average Hourly Health Insurance	Average Hourly Other Benefits	Average Hourly Total Compensation (including benefits)
2014	Blue Earth County	Blue Star Power Systems Inc	12	\$12.45	12	\$19.25	\$2.88	\$0.00	\$22.13
2014	Cambridge, City of	MAPE USA II	0	Null	0	Null	Null	Null	Null
2014	Hutchinson, City of	NuCrane Manufacturing LLC	0	Null	0	Null	Null	Null	Null
2014	Taconite, City of	Magnetation LLC	0	Null	0	Null	Null	Null	Null
2014	Wadena, City of	Express Central	8	\$12.45	8	\$25.04	\$1.76	\$2.52	\$29.32
		5	20	\$12.45	20	\$22.15	\$2.32	\$1.26	\$25.73

Appendix F:

Summary of 2009 JOBZ Business Assistance Agreements
Reported by Government Agencies in 2014

Summary of 2009 JOBZ Business Assistance Agreements Reported by Government Agencies in 2014

Report Year	Grantor	Recipient	Capital Investment (Real)	Capital Investment (Personal)	Total Capital Investment	FTE (New) Job Goals	FTE (New) Wage Goals (including benefits)	FTE (New) Job Actuals	Average FTE (New) Job Wage Actuals	Average Hourly Health Insurance	Average Hourly Other Benefits	Average Hourly Total Compensation (including benefits)
2014	Albert Lea, City of	Alamco Wood Products LLC	\$0	\$0	\$0	12	\$12.45	20	\$16.59	\$0.86	\$0.27	\$17.72
2014	Benson, City of	SpecSys Inc	\$0	\$8,554	\$8,554	5	\$12.45	16	\$14.64	\$0.32	\$0.64	\$15.60
2014	Bryon, City of	Global Dairy Solutions	\$0	\$0	\$0	1	\$14.00	1	\$15.14	\$0.00	\$0.00	\$15.14
2014	Hinckley, City of	Kim Johnson Holding Company DBA Team Powdercoating	\$636	\$13,907	\$14,543	5	\$12.45	9	\$12.97	\$0.00	\$0.00	\$12.97
2014	Little Falls, City of	Contegrity Group Inc	\$0	\$0	\$0	1	\$13.50	2	\$19.00	\$1.56	\$4.55	\$25.11
2014	Long Prairie, City of	Impact Technology II	\$0	\$0	\$0	3	\$15.00	8	\$18.38	\$1.00	\$0.00	\$19.38
2014	Northfield, City of	Aurora Pharmaceuticals LLC	\$0	\$102,063	\$102,063	5	\$12.45	11	\$26.03	\$1.04	\$4.62	\$31.69
2014	Owatonna, City of	Foamcraft Packaging	\$0	\$47,000	\$47,000	3	\$12.00	6	\$14.78	\$1.33	\$0.63	\$16.74
2014	Owatonna, City of	AAF McQuay	\$0	\$114,591	\$114,591	40	\$11.66	52	\$21.74	\$5.26	\$2.28	\$29.28
2014	Perham, City of	Sunwise Foods LLC	\$0	\$0	\$0	8	\$12.50	0	Null	Null	Null	Null
2014	Wadena, City of	Innovative Surfaces LLC	\$0	\$0	\$0	22	\$12.45	22	\$21.06	\$1.73	\$0.10	\$22.89
2014	Wyoming, City of	Xccent Inc	\$0	\$140,000	\$140,000	60	\$12.45	73	\$17.44	\$1.75	\$1.57	\$20.76
		12	\$636	\$426,115	\$426,751	165	\$12.78	220	\$17.98	\$1.35	\$1.33	\$20.66

Note: Capital Investment is the amount of private capital investment actually made by the business in the JOBZ zone from January 1, 2013 through December 31, 2013.

Capital Investment Real = land and buildings

Capital Investment Personal = Equipment

Total Capital Investment = land and buildings + equipment

FTE (New) is full-time employment or as one job or a combination of jobs that will produce annualized cumulative expected hours of work, not including overtime, equal to 2,080 hours.

(New) job is defined as a job located in the zone that was created subsequent to the agreement date.

Retention is defined as a retained job at a specific wage level that existed prior to the signing of the JOBZ business subsidy agreement.

Appendix G:

Summary of 2008 JOBZ Business Assistance Agreements
Reported by Government Agencies in 2014

Summary of 2008 JOBZ Business Assistance Agreements Reported by Government Agencies in 2014 (continued)

Report Year	Grantor	Recipient	Retention Goals	Retention Wage Goals (including benefits)	Retention Jobs Actuals	Retention Wages (including benefits)	Average Hourly Health Insurance	Average Hourly Other Benefits	Average Hourly Total Compensation (including benefits)
2014	Albany, City of	Wells Concrete Products Company	0	Null	0	Null	Null	Null	Null
2014	Alexandria, City of	3M Company	0	Null	0	Null	Null	Null	Null
2014	Blue Earth, City of	Nuvex Ingredients Inc wholly owned subsidiary of Kerry Holding Co	183	\$12.45	183	\$16.94	\$6.53	\$3.26	\$26.73
2014	Detroit Lakes, City of	Nor-Am Lakes Cold Storage	0	Null	0	Null	Null	Null	Null
2014	Duluth Seaway Port Authority	American Precision Avionics Inc	24	\$12.95	24	\$14.93	\$1.52	\$3.02	\$19.47
2014	Keewatin, City of	Magnetation LLC	0	Null	0	Null	Null	Null	Null
2014	Litchfield, City of	North Star Processing LLC (NSH Group)	40	\$12.45	0	Null	Null	Null	Null
2014	Mankato, City of	Kato Cable LLC	4	\$12.45	4	\$17.59	\$1.85	\$0.67	\$20.11
2014	Morris, City of	Bonanza Bean LLC	0	Null	0	Null	Null	Null	Null
2014	Mountain Lake, City of	Milk Specialities Company	15	\$12.45	15	\$26.25	\$0.00	\$0.00	\$26.25
2014	Nashwauk, City of	Midwest Manufacturing and Mechanical	0	Null	0	Null	Null	Null	Null
2014	New Ulm, City of	DLC Manufacturing and Fabrication Inc	0	Null	0	Null	Null	Null	Null
2014	Northfield, City of	Upper Lakes Foods Inc	0	Null	16	\$20.24	\$1.98	\$0.18	\$22.40
2014	Perham, City of	Four Way Plus LLC	0	Null	0	Null	Null	Null	Null
2014	Princeton, City of	TUCS Equipment	22	\$12.45	25	\$23.50	\$3.75	\$0.50	\$27.75
2014	Red Wing Port Authority	Mactech Inc formerly Tech Group	34	\$12.45	34	\$24.58	\$3.35	\$4.63	\$32.56
2014	Red Wing Port Authority	Hydrocontrol Inc	0	Null	0	Null	Null	Null	Null
2014	Wadena, City of	Homecrest Outdoor Living LLC	0	Null	0	Null	Null	Null	Null
2014	Winsted, City of	Tetra Pak Processing Equipment Inc	0	Null	0	Null	Null	Null	Null
2014	Winsted, City of	Millerbernd Manufacturing Co II	0	Null	0	Null	Null	Null	Null
		20	322	\$12.52	301	\$20.58	\$2.71	\$1.75	\$25.04

Appendix H:

Summary of 2007 JOBZ Business Assistance Agreements
Reported by Government Agencies in 2014

Summary of 2007 JOBZ Business Assistance Agreements Reported by Government Agencies in 2014 (continued)

Report Year	Grantor	Recipient	Retention Goals	Retention Wage Goals (including benefits)	Retention Jobs Actuals	Retention Wages (including benefits)	Average Hourly Health Insurance	Average Hourly Other Benefits	Average Hourly Total Compensation (including benefits)
2014	Alexandria, City of	Heritage Transport Inc	0	Null	0	Null	Null	Null	Null
2014	Avon, City of	Blattner Energy Inc and D. H. Blattner & Sons Inc	0	Null	75	\$45.90	\$5.64	\$3.02	\$54.56
2014	Brainerd, City of	D & J Printing Inc dba Bang Printing	178	Null	0	Null	Null	Null	Null
2014	Cambridge, City of	Water Works Manufacturing	60	\$12.45	59	\$19.24	\$1.79	\$1.84	\$22.87
2014	Cambridge, City of	Adventure Publication	19	\$12.45	20	\$19.80	\$0.00	\$1.95	\$21.75
2014	Chisago City, City of	Kendall Howard LLC & Innovative Holdings Group	15	\$12.45	15	\$25.88	\$0.82	\$0.31	\$27.01
2014	Cohasset, City of	Ferguson Enterprises	0	Null	1	\$21.48	\$4.37	\$0.49	\$26.34
2014	Detroit Lakes, City of	Dakota National Foods	0	Null	0	Null	Null	Null	Null
2014	Duluth Seaway Port Authority	Como Lube & Supplies	15	\$12.45	15	\$19.77	\$0.93	\$6.95	\$27.65
2014	Fergus Falls, City of	Green Plains Otter Tail LLC	0	Null	0	Null	Null	Null	Null
2014	Grand Rapids Township annexed by	Summit Materials	0	Null	0	Null	Null	Null	Null
2014	Melrose, City of	Proliant Dairy Inc	0	Null	0	Null	Null	Null	Null
2014	Northfield, City of	Veterinary Provisions	7	\$12.45	7	\$24.48	\$1.63	\$4.48	\$30.58
2014	Northfield, City of	Pharmaceutical Solutions	0	Null	0	Null	Null	Null	Null
2014	Northfield, City of	Veterinary Pharmacy Corp	0	Null	0	Null	Null	Null	Null
2014	Spring Grove, City of	LaX fabricating	31	\$12.45	31	\$20.58	\$2.83	\$0.15	\$23.56
2014	St. James, City of	Doda USA	0	Null	0	Null	Null	Null	Null
2014	Wabasso, City of	Jonti-Craft	0	Null	0	Null	Null	Null	Null
2014	Winona, City of	Hal Leonard Corporation	0	Null	0	Null	Null	Null	Null
2014	Worthington, City of	Jaycox Implement	18	\$12.45	18	\$31.72	\$2.70	\$0.05	\$34.47
2014	Zumbrota, City of	Water Filters Direct LLC	1	\$12.45	1	\$88.26	\$0.39	\$0.31	\$88.96
2014	Zumbrota, City of	Midwest Fabrication & Supply LLC	0	Null	0	Null	Null	Null	Null
		22	344	12.45	242	\$31.71	\$2.11	\$1.96	\$35.78

Appendix I:

Summary of 2006 JOBZ Business Assistance Agreements
Reported by Government Agencies in 2014

Summary of 2006 JOBZ Business Assistance Agreements Reported by Government Agencies in 2014

Report Year	Grantor	Recipient	Capital Investment (Real)	Capital Investment (Personal)	Total Capital Investment	FTE (New) Job Goals	FTE (New) Wage Goals (including benefits)	FTE (New) Job Actuals	Average FTE (New) Job Wage Actuals	Average Hourly Health Insurance	Average Hourly Other Benefits	Average Hourly Total Compensation (including benefits)	
2014	Albert Lea, City of	Zumbro River Brand	\$75,316	\$387,756	\$463,072	18	\$12.45	62	\$18.62	\$1.32	\$0.37	\$20.31	
2014	Alexandria, City of	Aagard Group LLC	\$0	\$113,521	\$113,521	10	\$12.45	24	\$20.96	\$1.41	\$0.00	\$22.38	
2014	Alexandria, City of	Apol's Harley Davidson	\$0	\$0	\$0	15	\$12.45	16	\$19.41	\$1.47	\$0.57	\$21.45	
2014	Alexandria, City of	Donnelly Custom Manufacturing Company	\$0	\$0	\$0	5	\$12.85	11	\$13.09	\$0.19	\$0.02	\$13.30	
2014	Avon, City of	Tischler Wood Products	\$0	\$0	\$0	3	\$12.00	3	\$15.97	\$1.14	\$2.25	\$19.36	
2014	Blue Earth County	Ero-Guard Inc	\$0	\$35,000	\$35,000	6	\$13.00	6	\$18.81	\$0.26	\$0.00	\$19.07	
2014	Blue Earth County	Industrial Fabrication Services	\$14,739	\$57,685	\$72,424	2	\$10.00	28	\$17.61	\$1.45	\$0.00	\$19.06	
2014	Cambridge, City of	U S Water	\$0	\$0	\$0	6	\$12.45	7	\$17.76	\$2.98	\$1.62	\$22.36	
2014	Cambridge, City of	MAPE USA I	\$0	\$40,341	\$40,341	6	\$12.45	15	\$15.89	\$2.85	\$0.56	\$19.29	
2014	Clarissa, City of	Host Machine Inc	\$136,000	\$205,000	\$341,000	3	\$12.45	6	\$14.81	\$0.00	\$0.00	\$14.81	
2014	Dassel, City of	Farm-Rite Equipment Inc	\$0	\$50,000	\$50,000	5	\$12.45	7	\$14.74	\$0.33	\$0.32	\$15.39	
2014	Dodge Center, City of	McNeilus Steel	\$0	\$1,115,096	\$1,115,096	15	\$12.00	72	\$17.80	\$2.43	\$3.72	\$23.96	
2014	Dodge County	Welsh Equipment	\$0	\$0	\$0	5	\$12.45	11	\$16.11	\$1.86	\$0.25	\$18.22	
2014	Duluth Seaway Port Authority	Northstar Tool & Machine Inc dba Northstar Aerospace	\$0	\$8,925	\$8,925	0	\$12.45	29	\$17.91	\$0.94	\$0.22	\$19.06	
2014	Fairmont, City of	Green Plains Fairmont LLC	\$24,000,000	\$167,085,526	\$191,085,526	40	\$12.45	51	\$21.40	\$6.21	\$3.31	\$30.92	
2014	Fergus Falls, City of	Vinco Inc	\$0	\$0	\$0	4	\$24.50	5	\$27.20	\$2.89	\$1.99	\$32.08	
2014	Haverhill Township	Silver Creek Stoneworks Inc	\$0	\$203,118	\$203,118	5	\$12.45	7	\$15.08	\$0.27	\$0.03	\$15.38	
2014	Hibbing, City of	Iracore International	\$1,950,000	\$7,520,520	\$9,470,520	20	\$20.00	21	\$20.88	\$10.00	\$0.00	\$30.88	
2014	Hutchinson, City of	Warrior Mfg LLC	\$0	\$0	\$0	10	\$12.45	51	\$19.44	\$4.67	\$3.75	\$27.86	
2014	International Falls, City of	GreenTech Manufacturing Inc	\$0	\$82,000	\$82,000	6	\$12.45	10	\$15.03	\$0.30	\$0.98	\$16.32	
2014	Litchfield, City of	Trico TC Wind Inc	\$0	\$102,401	\$102,401	7	\$12.45	50	\$17.80	\$0.81	\$2.85	\$21.46	
2014	Luverne EDA	Express Ag LLC	\$0	\$664,986	\$664,986	4	\$12.45	9	\$24.43	\$1.21	\$0.64	\$26.29	
2014	Marshall, City of	Ralco Nutrition Inc	\$0	\$0	\$0	12	\$12.45	14	\$17.89	\$0.00	\$0.00	\$17.89	
2014	Morris, City of	Westmor Industries LLC	\$0	\$0	\$0	7	\$12.45	69	\$14.41	\$4.65	\$0.80	\$19.86	
2014	Motley, City of	Birchacek Stone	\$0	\$0	\$0	6	\$12.00	7	\$16.56	\$0.00	\$0.00	\$16.56	
2014	Nashwauk, City of	American Bank of the North	\$0	\$52,330	\$52,330	5	\$12.45	21	\$14.69	\$2.42	\$2.50	\$19.61	
2014	Northfield, City of	Perkins Motor Inc	\$550,811	\$1,673,118	\$2,223,929	50	\$12.45	35	\$40.68	\$0.00	\$0.00	\$40.68	
2014	Paynesville, City of	Louis Industries	\$0	\$202,918	\$202,918	6	\$12.45	14	\$22.42	\$0.89	\$0.40	\$23.71	
2014	Pine City, City of	Lake Superior Laundry Inc	\$0	\$0	\$0	20	\$13.45	20	\$12.47	\$2.59	\$0.92	\$15.98	
2014	Red Lake Falls, City of	Northwest Manufacturing Inc	\$0	\$0	\$0	2	\$12.45	5	\$17.38	\$1.58	\$3.44	\$22.40	
2014	Red Wing Port Authority	Capital Safety II	\$46,946	\$495,795	\$542,741	10	\$13.50	13	\$23.76	\$4.51	\$4.70	\$32.98	
2014	Redwood Falls, City of	RVI Inc	\$0	\$24,875	\$24,875	25	\$12.45	47	\$16.92	\$0.72	\$0.91	\$18.55	
2014	Redwood Falls, City of	Daktronics Inc	\$0	\$361,098	\$361,098	50	\$12.45	176	\$15.41	\$2.94	\$2.45	\$20.80	
2014	Rochester, City of	NRI Electronics	\$0	\$200,846	\$200,846	7	\$12.45	29	\$11.16	\$2.02	\$1.36	\$14.54	
2014	Rockville, City of	S.J. Louis Construction Inc	\$0	\$0	\$0	6	\$12.30	20	\$34.26	\$2.06	\$3.03	\$39.35	
2014	Sauk Centre, City of	Standard Iron & Wire works	\$0	\$0	\$0	10	\$12.45	10	\$14.35	\$0.00	\$4.16	\$18.51	
2014	Stewart, City of	FormAFeed Inc II	\$83,443	\$142,629	\$226,072	1	\$12.45	8	\$15.27	\$6.16	\$0.00	\$21.43	
2014	Stewart, City of	FormAFeed Inc I	\$53,593	\$307,095	\$360,688	17	\$12.45	25	\$16.42	\$6.16	\$0.00	\$22.58	
2014	Walker, City of	CavCom Inc	\$0	\$7,500	\$7,500	5	\$10.00	8	\$27.38	\$0.80	\$0.00	\$28.18	
2014	Welcome, City of	Valero Renewable Fuels	\$0	\$4,816,682	\$4,816,682	35	\$12.45	79	\$27.23	\$3.52	\$2.54	\$33.29	
2014	Winnebago, City of	Zierke Built Manufacturing II	\$0	\$0	\$0	8	\$10.23	8	\$14.31	\$2.53	\$0.00	\$16.84	
2014	Winsted Township	Staff Manufacturing LLC dba Riteway Manufacturing Inc	\$0	\$0	\$0	5	\$12.45	22	\$16.96	\$1.25	\$2.25	\$20.46	
			42	\$26,910,848	\$185,956,761	\$212,867,609	482	\$12.78	1,131	\$18.83	\$2.14	\$1.26	\$22.22

Note: Capital Investment is the amount of private capital investment actually made by the business in the JOBZ zone from January 1, 2013 through December 31, 2013.

Capital Investment Real = land and buildings

Capital Investment Personal = Equipment

Total Capital Investment = land and buildings + equipment

FTE (New) is full-time employment or as one job or a combination of jobs that will produce annualized cumulative expected hours of work, not including overtime, equal to 2,080 hours.

(New) job is defined as a job located in the zone that was created subsequent to the agreement date.

Retention is defined as a retained job at a specific wage level that existed prior to the signing of the JOBZ business subsidy agreement.

Appendix J:

Summary of 2005 JOBZ Business Assistance Agreements
Reported by Government Agencies in 2014

Summary of 2005 JOBZ Business Assistance Agreements Reported by Government Agencies in 2014

Report Year	Grantor	Recipient	Capital Investment (Real)	Capital Investment (Personal)	Total Capital Investment	FTE (New) Job Goals	FTE (New) Wage Goals (including benefits)	FTE (New) Job Actuals	Average FTE (New) Job Wage Actuals	Average Hourly Health Insurance	Average Hourly Other Benefits	Average Hourly Total Compensation (including benefits)
2014	Albany, City of	Integrity Restorations Inc aka Rainbow Restorations	\$0	\$0	\$0	4	\$16.82	6	\$21.33	\$1.01	\$0.17	\$22.51
2014	Albert Lea, City of	Bridon Cordage LLC	\$0	\$64,117	\$64,117	9	\$11.00	23	\$31.46	\$2.39	\$8.51	\$42.36
2014	Argyle, City of	B.I.L. Mfg Inc	\$0	\$0	\$0	4	\$12.45	0	Null	Null	Null	Null
2014	Argyle, City of	BMI Manufacturing Inc	\$0	\$0	\$0	6	\$8.50	7	\$15.03	\$0.00	\$0.00	\$15.03
2014	Baxter, City of	Lindar Corporation	\$0	\$640,556	\$640,556	13	\$11.93	42	\$14.14	\$1.45	\$3.38	\$18.97
2014	Blue Earth, City of	Express Diagnostics International	\$0	\$100,775	\$100,775	30	\$12.45	132	\$14.40	\$0.39	\$0.08	\$14.87
2014	Browerville, City of	Fine Wood Structures	\$90,000	\$26,500	\$116,500	3	\$12.00	4	\$16.25	\$0.45	\$0.21	\$16.91
2014	Camp Release Township	J & D Construction	\$0	\$0	\$0	5	\$12.45	17	\$21.58	\$1.20	\$9.03	\$31.81
2014	Crosby, City of	United Packaging Inc	\$0	\$0	\$0	3	\$10.00	3	\$25.69	\$0.64	\$0.00	\$26.33
2014	Dodge County	Con-Tech Manufacturing Inc	\$0	\$314,905	\$314,905	2	\$12.45	4	\$21.43	\$1.07	\$0.00	\$22.50
2014	Fairmont, City of	US Foods Inc	\$0	\$0	\$0	8	\$9.00	0	Null	Null	Null	Null
2014	Faribault, City of	Aldi Inc	\$71,742	\$587,914	\$659,656	42	\$12.00	72	\$17.82	\$0.00	\$6.23	\$24.05
2014	Fosston, City of	Specialty Products & Technology Inc	\$0	\$0	\$0	12	\$10.00	24	\$16.31	\$0.50	\$0.86	\$17.67
2014	Glencoe, City of	Miller Manufacturing	\$1,587,402	\$406,271	\$1,993,673	11	\$10.23	71	\$18.84	\$2.54	\$0.61	\$21.99
2014	Heron Lake, City of	Heron Lake BioEnergy	\$0	\$0	\$0	30	\$12.45	30	\$22.42	\$0.00	\$5.07	\$27.49
2014	Hibbing, City of	Cast Corporation	\$440,848	\$383,671	\$824,519	6	\$12.00	19	\$17.18	\$4.25	\$2.00	\$23.43
2014	Holdingford, City of	Wm D. Scepianiak Inc & Scepianiak Properties LLC	\$0	\$880,916	\$880,916	4	\$12.50	4	\$15.00	\$2.50	\$0.00	\$17.50
2014	Lake City, City of	Federal Mogul Corporation	\$0	\$8,012,664	\$8,012,664	25	\$19.19	25	\$23.16	\$6.13	\$4.96	\$34.25
2014	Little Falls, City of	Pro-fect Automation Coop	\$0	\$0	\$0	3	\$12.00	5	\$22.35	\$0.74	\$0.86	\$23.95
2014	Little Falls, City of	Ensamhat Adventurero LLC	\$0	\$0	\$0	1	\$12.00	1	\$10.88	\$1.25	\$0.65	\$12.78
2014	Madison Lake, City of	Pro Fabrication Inc	\$3,490	\$2,751,180	\$2,754,670	20	\$14.00	55	\$19.38	\$2.49	\$2.91	\$24.78
2014	Mankato, City of	CAB Construction Co	\$0	\$0	\$0	7	\$12.45	14	\$17.00	\$0.97	\$0.12	\$18.09
2014	Mankato, City of	MJ Biologics Inc	\$0	\$1,342,428	\$1,342,428	5	\$12.45	5	\$41.92	\$19.92	\$0.00	\$61.84
2014	Melrose, City of	Commercial Contractors Company of Melrose Inc	\$0	\$0	\$0	3	\$15.00	15	\$17.94	\$1.15	\$0.00	\$19.09
2014	Moorhead, City of	ByteSpeed LLC	\$0	\$0	\$0	18	\$12.45	47	\$22.27	\$2.57	\$0.72	\$25.56
2014	Moorhead, City of	Midwest Concrete Pumping LLC	\$0	\$0	\$0	4	\$25.00	9	\$22.95	\$5.87	\$4.96	\$33.78
2014	Moorhead, City of	PROffut LP RDO Holding Co and RDO Equipment	\$0	\$0	\$0	52	\$10.00	76	\$28.23	\$6.00	\$1.00	\$35.23
2014	New Ulm, City of	Associated Milk Producers	\$5,774	\$1,156,558	\$1,162,332	0	Null	65	\$18.95	\$3.54	\$1.38	\$23.87
2014	New York Mills, City of	Industrial Finishing Services Inc	\$0	\$0	\$0	6	\$12.45	6	\$17.14	\$3.31	\$0.66	\$21.11
2014	Oslo, City of	Borderline Tire Industries Inc	\$0	\$55,100	\$55,100	4	\$10.00	4	\$17.25	\$0.00	\$0.00	\$17.25
2014	Owatonna, City of	Minnesota Concrete Products Inc	\$0	\$19,789	\$19,789	4	\$14.00	10	\$22.91	\$0.00	\$2.31	\$25.22
2014	Parkers Prairie, City of	Urbank Machine Inc	\$35,000	\$325,636	\$360,636	8	\$12.50	35	\$15.88	\$0.98	\$1.41	\$18.27
2014	Perham, City of	Baker Hogan Houx Architecture	\$0	\$0	\$0	1	\$12.00	3	\$23.67	\$1.10	\$2.32	\$27.09
2014	Perham, City of	Kit Masters	\$0	\$0	\$0	2	\$9.97	26	\$17.04	\$1.59	\$0.00	\$18.63
2014	Perham, City of	Swan Machine LLP	\$0	\$0	\$0	3	\$14.00	56	\$15.46	\$1.13	\$0.00	\$16.59
2014	Perham, City of	Industrial Finishing Service	\$0	\$0	\$0	30	\$11.00	35	\$18.31	\$3.31	\$0.60	\$22.22
2014	Pine River, City of	Trussworthy Components Inc	\$0	\$165,563	\$165,563	10	\$12.45	15	\$17.16	\$0.00	\$0.00	\$17.16
2014	Pipestone, City of	Suzlon Rotor Corporation	\$0	\$0	\$0	23	\$12.45	12	\$19.68	\$3.14	\$2.05	\$24.87
2014	Pipestone, City of	Juhl Wind Inc ska Next Generation Power	\$0	\$111,135	\$111,135	2	\$12.45	3	\$19.87	\$4.58	\$0.64	\$25.09
2014	Pipestone, City of	Suzlon Wind Energy Corporation	\$0	\$0	\$0	5	\$12.45	8	\$24.14	\$4.20	\$0.72	\$29.06
2014	Red Wing Port Authority	Capital Safety	\$474,300	\$1,550,076	\$2,024,376	50	\$13.50	244	\$21.57	\$4.10	\$4.28	\$29.95
2014	Red Wing Port Authority	SCS Elevator Products Inc	\$0	\$55,499	\$55,499	8	\$13.50	8	\$27.01	\$5.53	\$2.70	\$35.24
2014	Red Wing Port Authority	FSS Inc DBA: Food Service Specialities	\$16,617	\$1,379,768	\$1,396,385	10	\$13.50	25	\$16.25	\$3.25	\$0.22	\$19.72
2014	Roseau, City of	Polaris Industries Inc	\$0	\$0	\$0	4	\$9.73	9	\$18.58	\$3.23	\$5.18	\$26.99
2014	Sartell, City of	Thomas Tool & Supply	\$0	\$0	\$0	0	Null	0	Null	Null	Null	Null
2014	St. Cloud, City of	Goldleaf Plastics Inc	\$0	\$86,000	\$86,000	10	\$12.96	58	\$18.27	\$0.91	\$0.08	\$19.26
2014	St. Cloud, City of	Artic Cold Storage	\$50,200	\$10,500	\$60,700	25	\$12.96	29	\$16.98	\$0.70	\$0.00	\$17.68
2014	St. Cloud, City of	Netgain Technology	\$0	\$1,663,698	\$1,663,698	5	\$19.95	56	\$25.15	\$0.75	\$0.36	\$26.26
2014	Willmar, City of	Buhler Versatile USA Inc	\$0	\$541,185	\$541,185	25	\$12.45	76	\$18.72	\$1.87	\$2.08	\$22.67
2014	Willmar, City of	Life-Science Innovations	\$0	\$254,911	\$254,911	20	\$21.63	31	\$29.37	\$3.61	\$4.06	\$37.04
2014	Willmar, City of	Nova-Tech Engineering LLC	\$10,934	\$209,261	\$220,195	30	\$21.63	88	\$23.32	\$3.28	\$4.55	\$31.15

Summary of 2005 JOBZ Business Assistance Agreements Reported by Government Agencies in 2014

Report Year	Grantor	Recipient	Capital Investment (Real)	Capital Investment (Personal)	Total Capital Investment	FTE (New) Job Goals	FTE (New) Wage Goals (including benefits)	FTE (New) Job Actuals	Average FTE (New) Job Wage Actuals	Average Hourly Health Insurance	Average Hourly Other Benefits	Average Hourly Total Compensation (including benefits)
2014	Willmar, City of	Epitopix LLC	\$0	\$23,513	\$23,513	50	\$10.00	13	\$23.67	\$3.67	\$4.33	\$31.67
2014	Winsted, City of	Millerbend Manufacturing Company I	\$0	\$0	\$0	10	\$12.45	38	\$18.02	\$0.64	\$0.09	\$18.75
2014	Winsted, City of	Millerbernd Systems Inc	\$0	\$0	\$0	5	\$12.45	23	\$21.13	\$1.52	\$6.34	\$28.99
2014	Winsted, City of	Impact Mailing of MN Inc dba Impact Proven Solutions	\$0	\$0	\$0	9	\$12.45	14	\$17.47	\$1.67	\$1.76	\$20.90
2014	Winsted Township	AWI Manufacturing	\$105,637	\$622,787	\$728,424	5	\$10.00	26	\$19.08	\$2.50	\$0.96	\$22.54
2014	Worthington, City of	Yourway Transportation LLC	\$0	\$0	\$0	1	\$10.06	3	\$13.68	\$1.01	\$0.00	\$14.69
2014	Worthington, City of	New Bedford Technology LLC	\$0	\$0	\$0	5	\$12.45	45	\$15.93	\$1.00	\$2.16	\$19.09
			58	\$2,891,944	\$23,742,876	700	\$12.86	1,774	\$20.12	\$2.39	\$1.88	\$24.40

Note: Capital Investment is the amount of private capital investment actually made by the business in the JOBZ zone from January 1, 2013 through December 31, 2013.

Capital Investment Real = land and buildings

Capital Investment Personal = Equipment

Total Capital Investment = land and buildings + equipment

FTE (New) is full-time employment or as one job or a combination of jobs that will produce annualized cumulative expected hours of work, not including overtime, equal to 2,080 hours.

(New) job is defined as a job located in the zone that was created subsequent to the agreement date.

Retention is defined as a retained job at a specific wage level that existed prior to the signing of the JOBZ business subsidy agreement.

Appendix K:

Summary of 2004 JOBZ Business Assistance Agreements
Reported by Government Agencies in 2014

Summary of 2004 JOBZ Business Assistance Agreements Reported by Government Agencies in 2014

Report Year	Grantor	Recipient	Capital Investment (Real)	Capital Investment (Personal)	Total Capital Investment	FTE (New) Job Goals	FTE (New) Wage Goals (including benefits)	FTE (New) Job Actuals	Average FTE (New) Job Wage Actuals	Average Hourly Health Insurance	Average Hourly Other Benefits	Average Hourly Total Compensation (including benefits)
2014	Aitkin County	Mille Lacs Wild Rice Corp	\$0	\$0	\$0	3	\$11.00	8	\$11.45	\$0.18	\$0.00	\$11.63
2014	Albert Lea, City of	Trail's Truck Service Center	\$2,760	\$80,270	\$83,030	14	\$11.00	19	\$16.67	\$0.02	\$0.11	\$16.80
2014	Albert Lea, City of	Agilis Company	\$0	\$83,267	\$83,267	6	\$11.00	93	\$10.82	\$0.45	\$0.11	\$11.38
2014	Albert Lea, City of	Larson Manufacturing Co	\$0	\$25,350	\$25,350	25	\$11.00	44	\$15.59	\$2.97	\$9.47	\$28.03
2014	Albert Lea, City of	Albert Lea Select Foods	\$0	\$1,232,326	\$1,232,326	50	\$11.00	523	\$13.07	\$4.08	\$1.19	\$18.34
2014	Alexandria, City of	SunOpta Aseptic Inc	\$0	\$0	\$0	12	\$11.83	81	\$14.42	\$2.45	\$0.01	\$16.88
2014	Alexandria, City of	TWF Industries Inc	\$0	\$66,915	\$66,915	5	\$8.50	5	\$11.90	\$1.27	\$0.17	\$13.34
2014	Alexandria, City of	Pan O Gold Baking Co	\$0	\$0	\$0	0	Null	1	\$29.56	\$0.00	\$0.00	\$29.56
2014	Austin, City of	Hansen Hauling & Excavating Inc	\$0	\$398,156	\$398,156	2	\$13.00	10	\$17.67	\$1.35	\$1.08	\$20.10
2014	Avon City of	Columbia Gear	\$0	\$5,174,648	\$5,174,648	38	\$11.49	49	\$23.65	\$5.69	\$7.83	\$37.17
2014	Bagley, City of	TEAM Industries Bagley	\$0	\$0	\$0	21	\$11.66	32	\$15.25	\$3.27	\$3.66	\$22.18
2014	Blue Earth County	Northstar Ethanol LLC	\$0	\$202,969	\$202,969	30	\$14.00	34	\$20.33	\$1.60	\$0.50	\$22.43
2014	Brewster, City of	Minnesota Soybean Processors (MNSP)	\$2,647,991	\$4,606,712	\$7,254,703	40	\$10.70	79	\$26.09	\$0.00	\$0.00	\$26.09
2014	Byron, City of	Meadow Ingredients	\$0	\$0	\$0	5	\$11.66	6	\$20.20	\$0.00	\$0.00	\$20.20
2014	Byron, City of	Schmidt Printing	\$230,444	\$60,105	\$290,549	1	\$14.00	5	\$17.28	\$2.63	\$5.94	\$25.85
2014	Byron, City of	Leaf Guard Inc	\$0	\$4,715	\$4,715	1	\$14.00	3	\$22.68	\$0.16	\$0.48	\$23.32
2014	Carlos Township	Quick Attach Attachments Inc	\$0	\$0	\$0	5	\$9.00	19	\$27.29	\$2.96	\$0.58	\$30.83
2014	Chandler, City of	Action Signs & Billboards	\$0	\$6,208	\$6,208	1	\$9.73	1	\$21.25	\$0.00	\$0.00	\$21.25
2014	Chisholm, City of	MTD Acquisition dba Minnesota Twist Drill	\$0	\$0	\$0	50	\$9.73	114	\$18.50	\$4.73	\$4.23	\$27.46
2014	Cohasset, City of	Northland Machine Inc	\$0	\$26,100	\$26,100	6	\$10.00	0	Null	Null	Null	Null
2014	Cohasset, City of	Rapids Process Equipment Inc	\$30,000	\$206,000	\$236,000	1	\$16.00	5	\$23.80	\$6.60	\$6.00	\$36.40
2014	Cottonwood, City of	Extreme Panel Technologies Inc	\$0	\$256,852	\$256,852	10	\$10.10	7	\$20.88	\$0.58	\$0.00	\$21.46
2014	Daggett Brook Township	Barrett Ag Services Inc	\$15,000	\$223,866	\$238,866	7	\$10.30	13	\$15.02	\$0.26	\$0.60	\$15.88
2014	Deer Township	Central Boiler Companies Inc	\$0	\$462,712	\$462,712	40	\$10.10	56	\$18.94	\$2.65	\$3.48	\$25.07
2014	Detroit Lakes, City of	Quality Machine & Tool	\$0	\$0	\$0	0	Null	3	\$18.92	\$1.05	\$0.56	\$20.53
2014	Duluth Seaway Port Authority	Goodin Company	\$0	\$0	\$0	0	Null	35	\$18.17	\$3.20	\$3.86	\$25.23
2014	Faribault, City of	Sage Electrochromics Inc I	\$0	\$51,036	\$51,036	20	\$12.00	20	\$29.63	\$7.11	\$0.00	\$36.74
2014	Fergus Falls, City of	Games Unlimited	\$0	\$0	\$0	1	\$10.00	1	\$16.73	\$0.00	\$0.00	\$16.73
2014	Fergus Falls, City of	Rischar Marketing Inc dba Tag Up	\$0	\$0	\$0	4	\$9.96	15	\$17.30	\$1.85	\$0.00	\$19.15
2014	Fergus Falls, City of	Innova Industries Inc	\$0	\$0	\$0	4	\$9.96	38	\$14.20	\$2.09	\$0.06	\$16.35
2014	Fergus Falls, City of	ShoreMaster LLC	\$0	\$0	\$0	15	\$13.14	15	\$20.40	\$3.31	\$0.37	\$24.08
2014	Frazee, City of	Frazee Electric Inc	\$0	\$0	\$0	2	\$19.97	2	\$13.50	\$0.50	\$1.50	\$15.50
2014	Freeport, City of	Mid Central Heating & A/C Inc	\$0	\$0	\$0	0	Null	0	Null	Null	Null	Null
2014	Garfield, City of	Goldberg Companies Inc (GCI)	\$0	\$35,326	\$35,326	7	\$11.00	8	\$21.69	\$1.44	\$0.87	\$24.00
2014	Genesee Township	Bushmills Ethanol Inc	\$0	\$2,608,411	\$2,608,411	25	\$10.00	38	\$28.86	\$1.80	\$1.20	\$31.86
2014	Glencoe, City of	Jungclaus Implement Inc	\$0	\$658,235	\$658,235	10	\$10.00	10	\$16.45	\$0.00	\$0.00	\$16.45
2014	Granite Falls, City of	Granite Falls Energy LLC	\$0	\$0	\$0	30	\$10.00	37	\$20.44	\$0.00	\$0.00	\$20.44
2014	Holdingford, City of	Two Rivers Enterprises	\$0	\$110,000	\$110,000	4	\$15.00	5	\$19.93	\$3.75	\$3.37	\$27.05
2014	Jackson, City of	C & B Manufacturing Inc (dba Hitch Doc)	\$0	\$3,473,793	\$3,473,793	10	\$10.00	122	\$15.37	\$3.50	\$3.00	\$21.87
2014	Jackson County	AGCO Jackson Operations-Challenger Facility	\$0	\$6,540,014	\$6,540,014	67	\$15.75	78	\$18.14	\$6.70	\$4.40	\$29.24
2014	Jackson County	AGCO Jackson Operations-Training Center	\$0	\$1,398,106	\$1,398,106	15	\$24.05	31	\$34.50	\$6.70	\$7.21	\$48.41
2014	Jackson County	Ziegler Inc	\$0	\$107,375	\$107,375	16	\$27.00	41	\$22.21	\$9.32	\$6.69	\$38.22
2014	Kenyon, City of	Kenyon Ag Services LLC	\$0	\$122,000	\$122,000	2	\$10.00	6	\$15.58	\$0.95	\$1.28	\$17.81
2014	Lake County	Williamette Valley Company	\$0	\$258,260	\$258,260	4	\$10.00	10	\$20.66	\$6.44	\$0.23	\$27.33
2014	Lake Wilson, City of	Schmitz Grain Inc	\$0	\$102,102	\$102,102	0	Null	0	Null	Null	Null	Null
2014	Lancaster, City of	PodCo LLC	\$0	\$185,362	\$185,362	5	\$9.73	14	\$14.28	\$0.00	\$1.67	\$15.95
2014	Lancaster, City of	Hanson Manufacturing Inc	\$0	\$0	\$0	2	\$9.73	4	\$15.00	\$0.55	\$0.08	\$15.63
2014	LaPrairie, City of	Schwartz Redi-Mix Inc	\$0	\$129,374	\$129,374	2	\$12.50	3	\$19.60	\$4.80	\$3.52	\$27.92
2014	Litchfield, City of	Vision Processing Technologies Inc	\$246,657	\$200,069	\$446,726	12	\$11.00	53	\$15.61	\$0.00	\$0.99	\$16.60
2014	Litchfield, City of	Meeker County Light & Power Association	\$22,369	\$65,167	\$87,536	3	\$11.00	3	\$28.31	\$5.75	\$5.60	\$39.66
2014	Little Falls, City of	Atomic Learning	\$0	\$0	\$0	1	\$12.00	6	\$17.48	\$1.88	\$0.25	\$19.61

Summary of 2004 JOBZ Business Assistance Agreements Reported by Government Agencies in 2014

Report Year	Grantor	Recipient	Capital Investment (Real)	Capital Investment (Personal)	Total Capital Investment	FTE (New) Job Goals	FTE (New) Wage Goals (including benefits)	FTE (New) Job Actuals	Average FTE (New) Job Wage Actuals	Average Hourly Health Insurance	Average Hourly Other Benefits	Average Hourly Total Compensation (including benefits)
2014	Little Falls, City of	Meyer Associates Teleservices	\$0	\$0	\$0	10	\$12.00	10	\$9.66	\$2.71	\$0.00	\$12.37
2014	Long Prairie, City of	Impact Technology I	\$0	\$0	\$0	5	\$12.00	5	\$19.40	\$1.00	\$0.00	\$20.40
2014	Lucan, City of	Country Enterprises	\$10,000	\$55,000	\$65,000	3	\$9.73	13	\$11.83	\$0.24	\$0.00	\$12.07
2014	Madison, City of	Amundson Peterson Inc	\$0	\$0	\$0	2	\$14.00	10	\$14.17	\$0.94	\$0.27	\$15.38
2014	Marshall, City of	Turkey Valley Farms	\$260,431	\$789,683	\$1,050,114	200	\$11.25	274	\$13.88	\$1.74	\$2.68	\$18.30
2014	Marshall, City of	Running Supply Inc	\$0	\$50,000	\$50,000	0	Null	17	\$14.38	\$1.80	\$0.23	\$16.41
2014	Melrose, City of	Melrose Metalworks Inc	\$0	\$16,000	\$16,000	9	\$11.89	15	\$14.12	\$0.78	\$0.00	\$14.90
2014	Milan, City of	VitalDyne Inc dba Twin River Technology	\$0	\$0	\$0	1	\$12.45	1	\$15.75	\$2.93	\$0.06	\$18.74
2014	Morris, City of	Wilkens Industries	\$0	\$0	\$0	15	\$8.57	0	Null	Null	Null	Null
2014	Morris, City of	KIJ Companies/Prairie Trailers	\$998,000	\$0	\$998,000	2	\$9.73	6	\$20.70	\$1.36	\$1.76	\$23.82
2014	New Ulm, City of	Windings Inc	\$527	\$122,930	\$123,457	1	\$12.00	3	\$29.38	\$2.62	\$9.84	\$41.84
2014	New Ulm, City of	Beacon Promotions Inc	\$0	\$119,880	\$119,880	4	\$10.50	67	\$15.46	\$2.22	\$0.77	\$18.45
2014	New Ulm, City of	Elkay Wood Products Co	\$9,700	\$466,474	\$476,174	30	\$10.50	120	\$27.03	\$3.11	\$2.57	\$32.71
2014	Perham, City of	Barrel O'Fun Snack Foods Inc	\$0	\$0	\$0	22	\$9.97	494	\$12.50	\$2.40	\$2.50	\$17.40
2014	Pine City, City of	Advance Design & Systems LLC	\$6,960	\$26,580	\$33,540	2	\$12.45	20	\$26.38	\$1.67	\$0.98	\$29.03
2014	Pine River Township	Hunt Utilities Group LLC	\$14,976	\$22,074	\$37,050	1	\$15.00	14	\$24.48	\$5.38	\$0.43	\$30.29
2014	Rochester, City of	4TD LLC (Pace Electronics)	\$0	\$140,070	\$140,070	10	\$9.73	11	\$16.49	\$1.93	\$1.12	\$19.54
2014	St. Cloud, City of	Eastside Glass Company	\$0	\$101,510	\$101,510	0	Null	0	Null	Null	Null	Null
2014	St. Peter, City of	MS & GS Enterprises	\$0	\$0	\$0	24	\$11.00	67	\$9.65	\$0.80	\$0.22	\$10.67
2014	St. Peter, City of	IHN III	\$14,517	\$15,609	\$30,126	24	\$12.00	36	\$15.30	\$4.77	\$0.28	\$20.35
2014	Staples, City of	Olander Tooling Company LLC	\$140,000	\$0	\$140,000	0	Null	2	\$21.67	\$0.00	\$0.00	\$21.67
2014	Swanville, City of	Rotomolding Inc	\$0	\$0	\$0	2	\$12.00	8	\$13.98	\$0.54	\$0.69	\$15.21
2014	Troy Township	Beaver Creek Transport Inc	\$47,693	\$343,824	\$391,517	2	\$12.45	13	\$14.79	\$1.24	\$0.33	\$16.36
2014	Wadena, City of	Drywall Supply Central	\$0	\$0	\$0	3	\$7.73	0	Null	Null	Null	Null
2014	Walker, City of	Stille Havn Hus Inc	\$0	\$45,716	\$45,716	25	\$13.00	30	\$13.80	\$0.53	\$1.62	\$15.95
2014	Walker, City of	Next Innovations Ltd	\$0	\$30,000	\$30,000	1	\$10.00	5	\$13.39	\$0.45	\$0.00	\$13.84
2014	Waseca, City of	Ittron Inc	\$0	\$0	\$0	50	\$11.25	4	\$31.35	\$6.46	\$0.00	\$37.81
2014	Waseca, City of	Elegant Creations Marble and More	\$3,500	\$0	\$3,500	2	\$11.25	7	\$14.66	\$0.77	\$1.19	\$16.62
2014	Winnebago, City of	Zierke Built Manufacturing I	\$0	\$0	\$0	3	\$9.73	3	\$13.52	\$2.77	\$0.00	\$16.29
2014	Winona, City of	Wenonah Canoe	\$0	\$0	\$0	32	\$10.00	32	\$14.10	\$0.87	\$0.00	\$14.97
2014	Wyoming, City of	Polaris Industries Inc	\$0	\$0	\$0	273	\$28.32	304	\$46.88	\$5.52	\$7.09	\$59.49
			82	\$4,701,525	\$31,507,151	1,392	\$11.96	3,396	\$18.87	\$2.29	\$1.67	\$22.83

Note: Capital Investment is the amount of private capital investment actually made by the business in the JOBZ zone from January 1, 2013 through December 31, 2013.

Capital Investment Real = land and buildings

Capital Investment Personal = Equipment

Total Capital Investment = land and buildings + equipment

FTE (New) is full-time employment or as one job or a combination of jobs that will produce annualized cumulative expected hours of work, not including overtime, equal to 2,080 hours.

(New) job is defined as a job located in the zone that was created subsequent to the agreement date.

Retention is defined as a retained job at a specific wage level that existed prior to the signing of the JOBZ business subsidy agreement.

Appendix L:

Summary of Statewide 2004 – 2013 JOBZ Business
Assistance Activity

Summary of Statewide 2004 - 2013 JOBZ Business Assistance Activity

JOBZ MBAF Activity	Total Number JOBZ Projects	Capital Investment (Real)	Capital Investment (Personal)	Total Capital Investment	FTE (New) Job Goals	FTE (New) Wage Goals (including benefits)	FTE (New) Job Actuals	Average FTE (New) Job Wage Actuals	Average Hourly Health Insurance	Average Hourly Other Benefits	Average Hourly Total Compensation (including benefits)	Retention Goals	Retention Wage Goals (including benefits)	Retention Jobs Actuals	Retention Wages (including benefits)	Average Hourly Health Insurance	Average Hourly Other Benefits	Average Hourly Total Compensation (including benefits)
2013	3	\$19,396,485	\$8,465,887	\$27,862,372	215	\$14.55	130	\$28.96	\$2.00	\$5.12	\$36.07	0	\$0.00	0	\$0.00	\$0.00	\$0.00	\$0.00
2012	6	\$3,008,070	\$1,466,522	\$4,474,592	91	\$13.07	230	\$21.40	\$1.66	\$0.98	\$24.04	6	\$12.00	60	\$21.52	\$3.91	\$3.68	\$29.11
2011	6	\$10,934,264	\$3,696,875	\$14,631,139	187	\$15.17	189	\$25.22	\$2.27	\$1.31	\$28.80	39	\$12.19	56	\$33.77	\$0.96	\$2.63	\$37.36
2010	5	\$0	\$4,269	\$4,269	74	\$12.76	184	\$19.95	\$3.44	\$2.49	\$25.89	20	\$12.45	20	\$22.15	\$2.32	\$1.26	\$25.73
2009	12	\$636	\$426,115	\$426,751	165	\$12.78	220	\$17.98	\$1.35	\$1.33	\$20.66	504	\$12.01	504	\$23.32	\$2.10	\$2.85	\$28.27
2008	20	\$2,211,075	\$3,600,698	\$5,811,773	290	\$12.81	696	\$19.73	\$2.80	\$1.50	\$24.04	322	\$12.52	301	\$20.58	\$2.71	\$1.75	\$25.04
2007	22	\$1,498,139	\$5,591,407	\$7,089,546	133	\$12.76	427	\$20.17	\$2.15	\$2.01	\$24.33	344	\$12.45	242	\$31.71	\$2.11	\$1.96	\$35.78
2006	42	\$26,910,848	\$185,956,761	\$212,867,609	482	\$12.78	1,131	\$18.83	\$2.14	\$1.26	\$22.22	281	\$12.09	309	\$22.56	\$2.01	\$1.32	\$25.90
2005	58	\$2,891,944	\$23,742,876	\$26,634,820	700	\$12.86	1,774	\$20.12	\$2.39	\$1.88	\$24.40	953	\$12.56	895	\$23.86	\$2.67	\$2.42	\$28.95
2004	82	\$4,701,525	\$31,507,151	\$36,208,678	1,392	\$11.96	3,396	\$18.87	\$2.29	\$1.67	\$22.83	1,201	\$11.73	1,049	\$22.41	\$3.46	\$1.82	\$27.70
Total	256	\$71,552,986	\$264,458,561	\$336,011,547	3,729	\$12.64	8,377	\$19.65	\$2.28	\$1.68	\$23.61	3,670	\$11.81	3,436	\$23.86	\$2.77	\$2.03	\$28.66

Appendix M:

Summary of JOBZ Business Assistance Agreements that
have achieved all Goals and Fulfill All Obligations
in the Amended JOBZ Agreements in 2014

Summary of JOBZ Business Assistance Agreements that Fulfill All Goals and Obligations through 2014

Report Year	Activity Year	Grantor	Recipient	Assistance Type	All Goals Achieved and Obligations Met
2014	2007	Alexandria City of	Donnelly Custom Manufacturing Company	JOBZ	JOBZ business assistance agreement amended to shorten duration and all goals and obligations met by December 31, 2013.
2014	2007	Avon City of	Tischler Wood Products	JOBZ	JOBZ business assistance agreement amended to shorten duration and all goals and obligations met by December 31, 2013.
2014	2005	Morris City of	Wilkens Industries	JOBZ	JOBZ business assistance agreement amended to shorten duration and all goals and obligations met by December 31, 2013.
2014	2005	Winona City of	Wenonah Canoe	JOBZ	JOBZ business assistance agreement amended to shorten duration and all goals and obligations met by December 31, 2013.
4					

Appendix N:

Summary of JOBZ Business Assistance Agreements that were
Terminated from the JOBZ program in 2014

Summary of JOBZ Business Assistance Agreements that were Terminated from the JOBZ Program in 2014

Report Year	Activity Year	Grantor	Recipient	Assistance Type	Reason for Default
2014	2013	Fergus Falls, City of	Go-Float LLC*	JOBZ	Recipient didn't retain six employees and they only had three retained employees at the end of 2013. Also they were suppose to hire eight new employees by the end of 2013 and they only hired seven new employees.
2014	2010	Perham, City of	Sunwise Foods LLC*	JOBZ	Recipient ceased operations
2014	2009	Princeton, City of	TUCS Equipment*	JOBZ	Recipient unable to fill vacant positions
2014	2008	Cambridge, City of	Adventure Publication*	JOBZ	Recipient relocated to a different community
2014	2007	Northfield, City of	Perkins Motor Inc.*	JOBZ	Economy influenced requests for services
2014	2006	Pipestone, City of	Suzlon Rotor Corporation*	JOBZ	Reduced operation and industry decline
2014	2006	Fairmont City of	US Foods Inc.*	JOBZ	Recipient ceased operations
2014	2005	Cohasset, City of	Northland Machine Inc.*	JOBZ	Recipient relocated to a different community
2014	2005	Wadena, City of	Drywall Supply Central*	JOBZ	Recipient unable to fill vacant positions
2014	2005	Waseca, City of	Ittron Inc.*	JOBZ	Recipient fell below retained jobs requirement
10					

* Minnesota Department of Employment and Economic Development removed recipient from JOBZ program. Status of clawback not known at this time.