



2013 JOBZ Business Assistance Report

Report to the Legislature

Summary of Business and Financial Assistance Reported
By State and Local Government Agencies Between
January 1, 2004 and December 31, 2012
In Accordance With
Minnesota Statutes § 116J.993 Through § 116J.995

(Appendices Available Under Separate Cover)

December 2014

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2013 JOBZ BUSINESS ASSISTANCE REPORT

Introduction

This report summarizes Job Opportunity Building Zone (JOBZ) business subsidy agreements signed in 2012 and reported on the JOBZ Minnesota Business Assistance Form. The activity levels for JOBZ business assistance have been declining significantly from year to year as reported by local government agencies. There were six JOBZ business assistance agreements reported by local government agencies in 2013 for 2012 activity compared to 88 agreements reported for 2004 activity (see Table 1). There were 124 local government agencies that reported on 267 JOBZ business assistance agreements that were reached between January 1, 2004 and December 31, 2012 (see Appendix A).

TABLE 1
Activity Levels of JOBZ Business Assistance Reached
Between January 1, 2004 and December 31, 2012

Activity Period	Activity Levels
January 1, 2012 – December 31, 2012	6
January 1, 2011 – December 31, 2011	6
January 1, 2010 – December 31, 2010	4
January 1, 2009 – December 31, 2009	11
January 1, 2008 – December 31, 2008	21
January 1, 2007 – December 31, 2007	25
January 1, 2006 – December 31, 2006	46
January 1, 2005 – December 31, 2005	60
January 1, 2004 – December 31, 2004	88
Totals	267

Overview of JOBZ Activities

2012 JOBZ Activity

Of the six JOBZ business assistance agreements reached between January 1 and December 31, 2012, agencies reported a new full-time job creation goal of 91 jobs compared to actual job creation of 93 full-time employment (FTE) jobs.¹ The average hourly wage goal including benefits was \$12.94. The actual average hourly wage (excluding benefits) was \$16.65 with an average hourly health benefit of \$0.52 and non-health benefit of \$2.01. The total average hourly wage was \$19.16 including benefits.

The job retention goal was 12 jobs and no jobs were retained. The average hourly wage goal including benefits was \$14.10. Agencies reported capital investment made by businesses in the JOBZ area between January 1 and December 31, 2012 of \$1.4 million for real property – land

¹Full-time employment or FTE is defined as one job or a combination of jobs that will produce annualized cumulative expected hours of work, not including overtime, equal to 2,080 hours.

and buildings - and \$0.9 million for personal – equipment. Agencies reported that recipients had more time to meet their goals and obligations in the agreements (see Appendix B).

2011 JOBZ Activity

Of the six JOBZ business assistance agreements reached between January 1 and December 31, 2011, agencies reported a new full-time creation goal of 187 jobs compared to an actual job creation of 106 FTE jobs. The average hourly wage goal including benefits was \$15.04. The actual average hourly wage (excluding benefits) was \$25.68 with an average hourly health benefit of \$1.86 and non-health benefit of \$1.66. The total average hourly wage was \$29.19 including benefits.

The job retention goal was 39 jobs compared to 56 jobs retained. The average hourly wage goal including benefits was \$12.46. The actual average hourly wage (excluding benefits) was \$29.35 with an average hourly health benefit of \$1.30 and non-health benefit of \$1.78. The total average hourly wage was \$32.43 including benefits. Agencies reported capital investment made by businesses in the JOBZ area between January 1 and December 31, 2012 of \$14.5 million for real property – land and buildings - and \$41.5 million for personal – equipment. Agencies reported that recipients had more time to meet their goals and obligations in the agreements (see Appendix C).

2010 JOBZ Activity

Of the four JOBZ business assistance agreements reached between January 1 and December 31, 2010, agencies reported a new full-time job creation goal of 36 jobs compared to an actual job creation of 50 FTE jobs. The average hourly wage goal including benefits was \$12.64. The actual average hourly wage (excluding benefits) was \$19.39 with an average hourly health benefit of \$2.27 and non-health benefit of \$2.43. The total average hourly wage was \$24.09 including benefits.

The job retention goal was 39 jobs compared to 39 jobs retained. The average hourly wage goal including benefits was \$12.19. The actual average hourly wage (excluding benefits) was \$21.40 with an average hourly health benefit of \$2.38 and non-health benefit of \$1.62. The total average hourly wage was \$25.40 including benefits. Agencies also reported capital investment made by businesses in the JOBZ area between January 1 and December 31, 2012 of \$14,878 for real property – land and buildings - and \$40,439 for personal – equipment (see Appendix D).

2009 JOBZ Activity

Of the 11 JOBZ business assistance agreements reached between January 1 and December 31, 2009, agencies reported a new full-time job creation goal of 164 jobs compared to an actual job creation of 245 FTE jobs. The average hourly wage goal including benefits was \$12.76. The actual average hourly wage (excluding benefits) was \$18.24 with an average hourly health benefit of \$1.30 and non-health benefit of \$1.03. The total average hourly wage was \$20.58 including benefits.

The job retention goal was 499 jobs compared to 508 jobs retained. The average hourly wage goal including benefits was \$12.51. The actual average hourly wage (excluding benefits) was \$19.65 with an average hourly health benefit of \$2.14 and non-health benefit of \$0.80. The total

average hourly wage was \$22.59 including benefits. Agencies also reported capital investment made by businesses in the JOBZ area between January 1 and December 31, 2012 of \$0.3 million for real property – land and buildings - and \$0.4 million for personal – equipment (see Appendix E).

2008 JOBZ Activity

Of the 21 JOBZ business assistance agreements reached between January 1 and December 31, 2008, agencies reported a new full-time job creation goal of 313 jobs compared to an actual job creation of 795 FTE jobs. The average hourly wage goal including benefits was \$12.44. The actual average hourly wage (excluding benefits) was \$18.87 with an average hourly health benefit of \$2.78 and non-health benefit of \$1.50. The total average hourly wage was \$23.14 including benefits.

The job retention goal was 315 jobs compared to 368 jobs retained. The average hourly wage goal including benefits was \$12.19. The actual average hourly wage (excluding benefits) was \$20.49 with an average hourly health benefit of \$2.83 and non-health benefit of \$1.85. The total average hourly wage was \$25.17 including benefits. Agencies also reported capital investment made by businesses in the JOBZ area between January 1 and December 31, 2012 of \$2.5 million for real property – land and buildings - and \$4.5 million for personal – equipment (see Appendix F).

2007 JOBZ Activity

Of the 25 JOBZ business assistance agreements reached between January 1 and December 31, 2007, agencies reported a new full-time job creation goal of 133 jobs compared to an actual job creation of 383 FTE jobs. The average hourly wage goal including benefits was \$12.62. The actual average hourly wage (excluding benefits) was \$19.76 with an average hourly health benefit of \$1.79 and non-health benefit of \$2.07. The total average hourly wage was \$23.62 including benefits.

The job retention goal was 338 jobs compared to 157 jobs retained. The average hourly wage goal including benefits was \$12.35. The actual average hourly wage (excluding benefits) was \$34.30 with an average hourly health benefit of \$1.12 and non-health benefit of \$2.60. The total average hourly wage was \$38.02 including benefits. Agencies also reported capital investment made by businesses in the JOBZ area between January 1 and December 31, 2012 of \$0.6 million for real property – land and buildings – and \$2.7 million for personal – equipment (see Appendix G).

2006 JOBZ Activity

Of the 46 JOBZ business assistance agreements reached between January 1 and December 31, 2006, agencies reported a new full-time job creation goal of 481 jobs compared to an actual job creation of 1,138 FTE jobs. The average hourly wage goal including benefits was \$12.25. The actual average hourly wage (excluding benefits) was \$18.26 with an average hourly health benefit of \$2.38 and non-health benefit of \$1.20. The total average hourly wage was \$21.83 including benefits.

The job retention goal was 349 jobs compared to 317 jobs retained. The average hourly wage goal including benefits was \$11.84. The actual average hourly wage (excluding benefits) was \$22.78 with an average hourly health benefit of \$2.37 and non-health benefit of \$1.21. The total average hourly wage was \$26.36 including benefits. Agencies also reported capital investment made by businesses in the JOBZ area between January 1 and December 31, 2012 of \$9.5 million for real property – land and buildings - and \$180.3 million for personal – equipment (see Appendix H).

2005 JOBZ Activity

Of the 60 JOBZ business assistance agreements reached between January 1 and December 31, 2005, agencies reported a new full-time job creation goal of 785 jobs compared to an actual job creation of 1,676 FTE jobs. The average hourly wage goal including benefits was \$12.69. The actual average hourly wage (excluding benefits) was \$18.84 with an average hourly health benefit of \$2.30 and non-health benefit of \$1.95. The total average hourly wage was \$23.09 including benefits.

The job retention goal was 861 jobs compared to 926 jobs retained. The average hourly wage goal including benefits was \$12.66. The actual average hourly wage (excluding benefits) was \$23.84 with an average hourly health benefit of \$2.58 and non-health benefit of \$2.29. The total average hourly wage was \$28.70 including benefits. Agencies also reported capital investment made by businesses in the JOBZ area between January 1 and December 31, 2012 of \$7.9 million for real property – land and buildings - and \$19.0 million for personal – equipment (see Appendix I).

2004 JOBZ Activity

Of the 88 JOBZ business assistance agreements reached between January 1 and December 31, 2004, agencies reported a new full-time job creation goal of 1,572 compared to an actual job creation of 3,680 FTE jobs. The average hourly wage goal including benefits was \$11.72. The actual average hourly wage (excluding benefits) was \$18.15 with an average hourly health benefit of \$2.12 and non-health benefit of \$1.89. The total average hourly wage was \$22.16 including benefits.

The job retention goal was 1,231 compared to 1,584 jobs retained. The average hourly wage goal including benefits was \$11.05. The actual average hourly wage (excluding benefits) was \$23.27 with an average hourly health benefit of \$2.06 and non-health benefit of \$2.28. The total average hourly wage was \$27.61 including benefits. Agencies also reported capital investment made by businesses in the JOBZ area between January 1 and December 31, 2012 of \$8.5 million for real property – land and buildings - and \$29.8 million for personal – equipment (see Appendix J).

2004 – 2012 Statewide JOBZ Activity

Of the 267 JOBZ business assistance agreements reached between January 1, 2004 and December 31, 2012, agencies reported a full-time job creation goal of 3,762 jobs compared to actual job creation of 8,166 FTE jobs. The average hourly wage goal including benefits was \$12.35. The actual average hourly wage (excluding benefits) was \$18.72 with an average hourly

health benefit of \$2.16 and non-health benefit of \$1.73. The total average hourly wage was \$22.61 including benefits.

The job retention goal was 3,683 compared to 3,955 jobs retained. The average hourly wage goal including benefits was \$11.90. The actual average hourly wage (excluding benefits) was \$24.12 with an average hourly health benefit of \$2.18 and non-health benefit of \$2.06. The total actual salary was \$28.37 including benefits. Agencies also reported capital investment made by businesses in the JOBZ area between January 1 and December 31, 2012 of \$45.1 million for real property – land and buildings - and \$279.3 million for personal – equipment (see Appendix K).

Recipients that Fulfill All Goals and Obligations through 2013

As of December 2012, there were five reported JOBZ business agreements where the recipients have achieved all goals and fulfilled all obligations stipulated in the amended JOBZ agreements that shorten the duration of the agreement to December 31, 2012 (see Appendix L).

Recipients that Failed to Fulfill All Goals and Obligations through 2013

As of December 2012, there were 11 reported JOBZ business agreements where the recipient had ceased operations or was terminated for non-compliance reasons and removed from the program by DEED (see Appendix M). Of the 11 agreements that were terminated, there was one agreement that was removed by DEED because the recipient failed to report to the Minnesota Department of Revenue in 2013.

Relocation for JOBZ Business Assistance Agreements

Of the six JOBZ business assistance agreements reached between January 1 and December 31, 2012, agencies reported in 2013 that two recipients (33.3 percent) had relocated as a result of signing the JOBZ agreement and four (66.7 percent) did not. Of the two relocations that resulted from signing the JOBZ agreement, no employees lost their job.

Of the six JOBZ business assistance agreements reached between January 1 and December 31, 2011, agencies reported in 2013 that one recipient (16.7 percent) relocated as a result of signing the JOBZ agreement and five (83.3 percent) did not. Of the one relocation that resulted from signing the JOBZ agreement, no employees lost their job.

Of the four JOBZ business assistance agreements reached between January 1 and December 31, 2010, agencies reported in 2013 that three recipients (75.0 percent) relocated as a result of signing the JOBZ agreement and one (25.0 percent) did not. Of the three relocations that resulted from signing the JOBZ agreement, no employees lost their job.

Of the 11 JOBZ business assistance agreements reached between January 1 and December 31, 2009, agencies reported in 2013 that five recipients (45.5 percent) relocated as a result of signing the JOBZ agreement and six (54.5 percent) did not. Of the five relocations that resulted from signing the JOBZ agreement, eight employees lost their jobs.

Of the 21 JOBZ business assistance agreements reached between January 1 and December 31, 2008, agencies reported in 2013 that six recipients (28.6 percent) relocated as a result of signing

the JOBZ agreement and 13 (71.4 percent) did not. Of the six relocations that resulted from signing the JOBZ agreement, one employee lost their job.

Of the 25 JOBZ business assistance agreements reached between January 1 and December 31, 2007, agencies reported in 2013 that three recipients (12.0 percent) relocated as a result of signing the JOBZ agreement and 22 (88.0 percent) did not. Of the three relocations that resulted from signing the JOBZ agreement, no employees lost their job.

Of the 46 JOBZ business assistance agreements reached between January 1 and December 31, 2006, agencies reported in 2013 that nine recipients (19.6 percent) relocated as a result of signing the JOBZ agreement and 37 (80.4 percent) did not. Of the nine relocations that resulted from signing the JOBZ agreement, no employees lost their job.

Of the 60 JOBZ business assistance agreements reached between January 1 and December 31, 2005, agencies reported in 2013 that 19 recipients (31.7 percent) relocated as a result of signing the JOBZ agreement and 41 (68.3 percent) did not. Of the 19 relocations that resulted from signing the JOBZ agreement, 91 employees lost their jobs.

Of the 88 JOBZ business assistance agreements reached between January 1 and December 31, 2004, agencies reported in 2013 that 25 recipients (28.4 percent) relocated as a result of signing the JOBZ agreement and 63 (71.6 percent) did not. Of the 25 relocations that resulted from signing the JOBZ agreement, no employees lost their job.

Overview of 2012 JOBZ Findings

The forms summarized in this section of the report encompass JOBZ business assistance agreements reached between January 1 and December 31, 2012. There were six JOBZ business assistance agreements reported by government agencies in 2013 for 2012 activities. More information about the JOBZ program including annual reports can be found at <http://mn.gov/deed/>.

Public Purpose for JOBZ Business Assistance Agreements

Minnesota Statutes §116J.994 requires that business assistance agreements including JOBZ agreements state a public purpose. Of the six JOBZ agreements entered into in 2012, there were 25 public purposes identified in those agreements because agencies reported more than one public purpose for each project. Enhancing economic diversity and creating high-quality job growth were the type of public purposes for six agreements (24.0 percent). Government agencies reported that these types of public purposes accounted for the highest share of total public purpose. Other types of public purposes included increasing the tax base and stabilizing the community, five agreements (20.0 percent); job retention, two agreements (0.08 percent); and other, supporting a business that makes a long-term commitment to the community, one agreement (0.04 percent).

Industrial Sector of JOBZ Business Assistance for Recipients

Of the six JOBZ business assistance agreements reported by government agencies in 2013, the manufacturing sector accounted for four agreements (66.6 percent); followed by the service sector, one agreement (16.7 percent); and other, aircraft maintenance and repair, one agreement (16.7 percent).

Zone Distribution of JOBZ Business Assistance Agreements

The Northeast zone accounted for the most JOBZ business assistance reported in 2013. As Table 2 illustrates, Northeast region accounted for three agreements (50.0 percent) followed by West Central, 7E and Positively Southern MN for one agreement (16.7 percent) each. The location of the JOBZ zones is on DEED's Annual Reports website at <http://mn.gov/deed/business/financing-business/tax-credits/jobz/documents-reports.jsp>.

TABLE 2
Zone Distribution of JOBZ Business Assistance Agreements Reached
Between January 1 and December 31, 2013

Zone	Quantity	Percentage
Northeast	3	50.0%
West Central	1	16.7%
7E	1	16.7%
Positively Southern MN	1	16.7%
Total	6	100.0%

JOBZ Goals and Actual Performance

Of the six JOBZ business assistance agreements entered into by agencies between January 1 and December 31, 2012, all six agreements (100 percent) established specific job and wages goals. Of these six JOBZ business assistance agreements, two agreements (33.3 percent) had attained specific job and wage goals; and four agreements (66.7 percent) reported that the recipient had not attained specific job and wage goals. All agencies reported that recipients had more time to meet their goals.

There were four JOBZ business assistance agreements reported by agencies that established other (i.e., not specific) job creation and/or retention goals. Under the JOBZ program, qualified businesses are required to retain jobs for the duration of the program until December 31, 2015. Of the four agreements reported by agencies that established other job creation and/or retention goals, no recipient had attained their goals (100.0 percent). Agencies reported that the recipients had more time to meet their goals.

There was one JOBZ business assistance agreement reported by an agency that established other wage goals. Of the one agreement reported that established other wage goals, the recipient had not attained their goals (100.0 percent). The agency reported that the recipient had more time to meet their goals.

There were three JOBZ business assistance agreements that were reported by agencies that established goals other than wage and job goals (e.g., capital investment). Of the three agreements reported by agencies that established goals other than wage and job goals, recipients had not attained their goals (100.0 percent). All agencies reported that recipients had more time to meet their goals.

New Full-time JOBZ Creation Goals and Actual Performance

Under the law, JOBZ business assistance agreements in addition to other goals must include goals for the number of new jobs created, which may include separate goals for the number of full-time employment and retained jobs and wage goals for jobs created.

Of the six JOBZ business assistance agreements, agencies reported a new full-time employed job creation goal of 91 jobs compared to actual job creation of 93 jobs. The average hourly wage goal including benefits was \$12.94. The actual average hourly wage (excluding benefits) was \$16.65 with an average hourly health benefit of \$0.52 and non-health benefit of \$2.01. The average hourly wage was \$19.16 including benefits (see Table 3).

TABLE 3

New Full-time Employed Job Creation and Wage Goals and Actual Performance for JOBZ Agreements Reached Between January 1 and December 31, 2012

Goals		Actual				
Number of Jobs	Average Hourly Wage (including benefits)	Number of Jobs	Average Hourly Wage	Average Hourly Health Benefit	Average Hourly Non-Health Benefit	Average Hourly Wage
91	\$12.94	93	\$16.65	\$0.52	\$2.01	\$19.16

Full-time Retention Goals and Actual Performance

Of the six JOBZ assistance agreements, agencies reported a full-time job retention goal of 12 jobs compared to no actual jobs retained. The average hourly wage including benefits was \$14.10. Of the six JOBZ assistance agreements, agencies did not report any actual full-time job retention performance (see Table 4). All agencies reported that recipients had more time to meet their goals.

TABLE 4

Full-time Job Retention Wage Goals and Actual Performance for JOBZ Agreements Reached Between January 1 and December 31, 2012

Goals		Actual				
Number of Jobs	Average Hourly Wage (including benefits)	Number of Jobs	Average Hourly Wage	Average Hourly Health Benefit	Average Hourly Non-Health Benefit	Average Hourly Wage
12	\$14.10	0	\$0.00	\$0.00	\$0.00	\$0.00



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Appendix A:

Listing of Government Agencies Submitting a 2013 JOBZ
Minnesota Business Assistance Form in 2013

Listing of Agencies Submitting a 2013 JOBZ MBAF

Agency Name	Rec'd JOBZ Report	2012 JOBZ Activity*
Aitkin County	Yes	No
Albany, City of	Yes	No
Albert Lea, City of	Yes	No
Albert Lea Port Authority	No	No
Alexandria, City of	Yes	No
Appleton, City of	No	No
Argyle, City of	Yes	No
Arrowhead Regional Development Commission	No	No
Austin, City of	Yes	No
Avon, City of	Yes	No
Bagley, City of	Yes	No
Baxter, City of	Yes	No
Beardsley, City of	No	No
Becker County	No	No
Belgrade, City of	No	No
Bemidji, City of	No	No
Bemidji (Township of)	No	No
Benson, City of	Yes	No
Benson, EDA	No	No
Blue Earth, City of	Yes	No
Blue Earth County	Yes	No
Bradford (Township of)	No	No
Brainerd, City of	Yes	No
Brewster, City of	Yes	No
Browerville, City of	Yes	No
Brown County Economic Development Partners, Inc.	No	No
Brownsdale, City of	No	No
Buhl, City of	No	No
Byron, City of	Yes	No
Caledonia, City of	No	No
Cambridge, City of	Yes	No
Camp Release Township	Yes	No
Cannon Falls, City of	No	No
Carlos Township	Yes	No
Chandler, City of	Yes	No
Chatfield, City of	No	No
Chisago City, City of	Yes	No
Chisago County	No	No
Chisago Lake (Township of)	No	No
Chisholm, City of	Yes	No
Clarissa, City of	Yes	No
Clearbrook, City of	Yes	No
Clearwater County	No	No
Cloquet, City of	No	No
Cohasset, City of	Yes	No
Coleraine, City of	No	No
Cottonwood, City of	Yes	No
Cottonwood County	No	No
Credit River (Township of)	No	No
Crookston, City of	No	No
Crosby, City of	Yes	No
Crosslake, City of	No	No
Crow Wing County	No	No
Daggett Brook (Township of)	Yes	No

Listing of Agencies Submitting a 2013 JOBZ MBAF

Agency Name	Rec'd JOBZ Report	2012 JOBZ Activity*
Dawson, City of	No	No
Dassel, City of	Yes	No
Deer (Township of)	Yes	No
Detroit Lakes, City of	Yes	No
Detroit Lakes Development Authority	No	No
Dodge County	Yes	No
Dodge Center, City of	Yes	No
Dover, City of	Yes	No
Duluth, City of	Yes	Yes
Duluth Seaway Port Authority	Yes	Yes
Eagle Bend, City of	No	No
East Grand Forks, City of	No	No
East Grand Forks EDHA	No	No
Elbow Lake, City of	No	No
Ely, City of	No	No
Eveleth, City of	No	No
Eveleth EDA	No	No
Fairmont, City of	Yes	No
Faribault, City of	Yes	No
Faribault County	No	No
Faribault EDA	No	No
Fergus Falls, City of	Yes	Yes
Fosston, City of	Yes	No
Franklin (Township of)	No	No
Frazee, City of	Yes	No
Freeborn County	No	No
Freeport, City of	Yes	No
Garfield, City of	Yes	No
Genessee (Township of)	Yes	No
Glencoe, City of	Yes	No
Glenwood, City of	No	No
Glyndon, City of	No	No
Goodhue County	No	No
Grand Lake (Township of)	No	No
Grand Rapids, City of	No	No
Grand Rapids EDA	No	No
Grand Rapids Township	Yes	No
Granite Falls, City of	Yes	No
Haverhill (Township of)	Yes	No
Hawley, City of	No	No
Headwaters Regional Development Commission	No	No
Henderson, City of	No	No
Heron Lake, City of	Yes	No
Hibbing, City of	Yes	No
Hinckley, City of	Yes	No
Holdingford, City of	Yes	No
Hutchinson, City of	Yes	No
International Falls, City of	Yes	No
Irondale (Township of)	No	No
Ironton, City of	No	No
Iron Range Resources	No	No
Itasca County	No	No
Jackson, City of	Yes	No
Jackson County (Revolving Loan Fund)	Yes	No

Listing of Agencies Submitting a 2013 JOBZ MBAF

Agency Name	Rec'd JOBZ Report	2012 JOBZ Activity*
Kasson, City of	No	No
Keewatin, City of	Yes	Yes
Kenyon, City of	Yes	No
Kittson County	No	No
Koochiching Economic Development Authority	No	No
Lac qui Parle County	No	No
La Crescent, City of	No	No
La Grand (Township of)	No	No
Lake City, City of	Yes	No
Lake County	Yes	No
Lake Crystal, City of	No	No
Lake Wilson, City of	Yes	No
Lake of the Woods County	No	No
Lancaster, City of	Yes	No
La Prairie, City of	Yes	No
Le Center, City of	Yes	No
Lent (Township of)	No	No
Leroy, City of	No	No
Lester Prairie, City of	No	No
Le Sueur, City of	No	No
Le Suer County	No	No
Lincoln County	No	No
Linwood (Township of)	No	No
Litchfield, City of	Yes	No
Little Falls, City of	Yes	No
Little Falls (Township of)	No	No
Livonia (Township of)	No	No
Long Prairie, City of	Yes	No
Lucan, City of	Yes	No
Luverne, City of	No	No
Luverne EDA	Yes	No
Lyon County	No	No
McIntosh, City of	No	No
McLeod County	No	No
Madelia, City of	No	No
Madison, City of	Yes	No
Madison Lake, City of	Yes	No
Mahnomen County	No	No
Mahtomedi, City of	No	No
Mankato, City of	Yes	No
Mapleton, City of	No	No
Marcell Township	No	No
Marion (Township of)	No	No
Marshall County	No	No
Marshall, City of	Yes	No
May (Township of)	No	No
Maxwell Township	No	No
Melrose, City of	Yes	No
Melrose Area Development Authority	No	No
Milaca, City of	No	No
Milan, City of	Yes	No
Mille Lacs County	No	No
Montevideo, City of	No	No
Montevideo Community Development Corporation	No	No

Listing of Agencies Submitting a 2013 JOBZ MBAF

Agency Name	Rec'd JOBZ Report	2012 JOBZ Activity*
Montevideo EDA	No	No
Montgomery, City of	No	No
Monticello (Township of)	No	No
Moorhead, City of	Yes	No
Moose Lake, City of	No	No
Mora, City of	No	No
Morris, City of	Yes	No
Morrison County	No	No
Motley, City of	Yes	No
Mountain Iron, City of	No	No
Mountain Lake, City of	Yes	No
Mower County	No	No
Murdock, City of	No	No
Nashwauk, City of	Yes	No
New London (Township of)	No	No
New Market (Township of)	No	No
New Ulm, City of	Yes	Yes
New York Mills, City of	Yes	No
Nicollet County	No	No
Nobles County	No	No
Norman County	No	No
North Branch, City of	Yes	No
Northern (Township of)	No	No
Northfield, City of	Yes	No
North Mankato, City of	No	No
North Mankato, North Mankato Port Authority	No	No
Norwood Young America, City of	No	No
Oak Lawn Township	Yes	No
Olivia, City of	No	No
Olmstead County	No	No
Onamia, City of	No	No
Orono, City of	No	No
Osakis, City of	No	No
Oslo, City of	Yes	No
Otter Tail County	No	No
Owatonna, City of	Yes	No
Owatonna EDA	No	No
Park Rapids, City of	No	No
Parkers Prairie, City of	Yes	No
Paynesville, City of	Yes	No
Pelican Rapids, City of	No	No
Pennington County	No	No
Pequot Lakes, City of	No	No
Perham, City of	Yes	No
Pierz, City of	No	No
Pillager, City of	No	No
Pine City, City of	Yes	Yes
Pine County	No	No
Pine Island, City of	No	No
Pine Lake Township	No	No
Pine River, City of	Yes	No
Pine River (Township of)	Yes	No
Pipestone, City of	Yes	No
Pipestone County	No	No

Listing of Agencies Submitting a 2013 JOBZ MBAF

Agency Name	Rec'd JOBZ Report	2012 JOBZ Activity*
Plainview, City of	No	No
Plato, City of	No	No
Polk County	No	No
Pope County	No	No
Princeton, City of	Yes	No
Proctor, City of	No	No
Racine, City of	No	No
Red Lake Falls, City of	Yes	No
Red Wing, City of **	No	No
Red Wing Port Authority	Yes	No
Redwood County	No	No
Redwood Falls, City of	Yes	No
Rice Lake (Township of)	No	No
Rochester (Township of)	No	No
Rochester, City of	Yes	No
Rockford, City of	No	No
Rockford (Township of)	No	No
Rockville, City of	Yes	No
Roseau, City of	Yes	No
Roseau County	No	No
Roseau EDA	No	No
Rushford, City of	No	No
Saint Augusta (Township of)	No	No
Saint Charles, City of	No	No
Saint Cloud, City of	Yes	No
Saint Cloud, HRA	No	No
Saint James, City of	Yes	No
Saint Joseph, City of	No	No
Saint Joseph (Township of)	No	No
Saint Louis County	No	No
Saint Peter, City of	Yes	No
Saint Peter EDA	No	No
Sandstone, City of	No	No
Sartell, City of	Yes	No
Sauk Centre, City of	Yes	No
Sauk Centre EDA	No	No
Sauk Rapids, City of	No	No
Sauk Rapids HRA	No	No
Sebek, City of	No	No
Sibley County	No	No
Slayton EDA	No	No
Sleepy Eye, City of	No	No
Sleepy Eye EDA	No	No
Sparta (Township)	No	No
Spicer, City of	No	No
Spring Grove, City of	Yes	No
Spring Lake Township	No	No
Spring Valley, City of	No	No
Spring Valley EDA	No	No
Staples, City of	Yes	No
Staples EDA	No	No
Stearns County	No	No
Stearns County HRA	No	No
Steele County	No	No

Listing of Agencies Submitting a 2013 JOBZ MBAF

Agency Name	Rec'd JOBZ Report	2012 JOBZ Activity*
Stevens County	No	No
Stewart, City of	Yes	No
Stewartville, City of	No	No
Stockton, City of	No	No
Swanville, City of	Yes	No
Swift County	No	No
Swift County RDA	No	No
Sylvan (Township of)	No	No
Thief River Falls, City of	No	No
Thomson (Township of)	No	No
Troy (Township of)	Yes	No
Traverse County	No	No
Truman, City of	No	No
Two Harbors, City of	No	No
Two Harbors Development Commission	No	No
Upsala, City of	No	No
Verndale, City of	No	No
Villard, City of	No	No
Virginia, City of	No	No
Wabasha, City of	No	No
Wabasha EDA	No	No
Wabasso, City of	Yes	No
Waconia, City of	No	No
Wadena, City of	Yes	No
Wadena County	No	No
Wadena Development Authority	No	No
Waite Park, City of	No	No
Wakefield (Township of)	No	No
Walker, City of	Yes	No
Wanamingo, City of	No	No
Warroad Port Authority	No	No
Waseca, City of	Yes	No
Watab (Township of)	No	No
Watertown, City of	No	No
Waterville, City of	No	No
Watkins, City of	No	No
Watsonwan County	No	No
Welcome, City of	Yes	No
Wells, City of	No	No
West Concord, City of	No	No
West Lakeland (Township of)	No	No
Wheaton, City of	No	No
Wheaton EDA	No	No
White (Township)	No	No
Wilken County	No	No
Willmar, City of	Yes	No
Windom, City of	No	No
Windom, EDA	No	No
Winnebago, City of	Yes	No
Winona, City of	Yes	No
Winona County	No	No
Winona, Port Authority	No	No
Winsted, City of	Yes	No
Winsted (Township of)	Yes	No

Listing of Agencies Submitting a 2013 JOBZ MBAF

Agency Name	Rec'd JOBZ Report	2012 JOBZ Activity*
Worthington, City of	Yes	No
Wright County	No	No
Wright County Economic Development Partnership	No	No
Wyoming, City of	Yes	No
Wyoming (Township of)	No	No
Yellow Medicine County	No	No
Zimmerman EDA	No	No
Zumbrota, City of	Yes	No
Zumbrota EDA	No	No
	Yes - 37.2% (124)	Yes - 2.1% (6)
	No - 62.8% (209)	No - 97.9% (327)
	Total - 100% (333)	Total - 100% (333)

* 2012 JOBZ Activity is defined as JOBZ business subsidy agreements entered into between January 1, 2012 and December 31, 2012.

Appendix B:

Summary of 2012 JOBZ Business Assistance Agreements
Reported by Government Agencies in 2013

Summary of 2012 JOBZ Business Assistance Agreements Reported by Government Agencies in 2013 (continued)

Report Year	Grantor	Recipient	Retention Goals	Retention Wage Goals (including benefits)	Retention Jobs Actuals	Retention Wages (including benefits)	Average Hourly Health Insurance	Average Hourly Other Benefits	Average Hourly Total Compensation (including benefits)
2013	Duluth, City of	AAR Aircraft Services Inc	0	Null	0	Null	Null	Null	Null
2013	Duluth Seaway Port Authority	AW Kuettel & Sons Inc	7	\$12.19	0	Null	Null	Null	Null
2013	Fergus Falls, City of	Go-Float LLC	0	Null	0	Null	Null	Null	Null
2013	Keewatin, City of	Pro Blast Technology	5	\$16.00	0	Null	Null	Null	Null
2013	New Ulm, City of	SpecSys Inc	0	Null	0	Null	Null	Null	Null
2013	Pine City, City of	Leisure Designs Inc	0	Null	0	Null	Null	Null	Null
		6	12	\$14.10	0	\$0.00	\$0.00	\$0.00	\$0.00

Appendix C:

Summary of 2011 JOBZ Business Assistance Agreements
Reported by Government Agencies in 2013

Summary of 2011 JOBZ Business Assistance Agreements Reported by Government Agencies in 2013 (continued)

Report Year	Grantor	Recipient	Retention Goals	Retention Wage Goals (including benefits)	Retention Jobs Actuals	Retention Wages (including benefits)	Average Hourly Health Insurance	Average Hourly Other Benefits	Average Hourly Total Compensation (including benefits)
2013	Cohasset, City of	Anderson Lubricants Inc dba/ Rapids Hydraulic	4	\$12.19	4	\$21.31	\$1.11	\$0.56	\$22.98
2013	Duluth, City of	Involta LLC	0	Null	0	Null	Null	Null	Null
2013	Faribault, City of	Sage Electrochromics Inc II	0	Null	0	Null	Null	Null	Null
2013	Owatonna, City of	Vision Process Technologies Inc	0	Null	17	\$15.21	\$0.09	\$0.93	\$16.23
2013	Rochester, City of	Boost Information systems Inc dba Preventice	15	\$12.19	15	\$54.97	\$1.60	\$5.44	\$62.01
2013	Willmar, City of	Willmar Fabrication LLC	20	\$13.00	20	\$25.91	\$2.39	\$0.18	\$28.48
		6	39	\$12.46	56	\$29.35	\$1.30	\$1.78	\$32.43

Appendix D:

Summary of 2010 JOBZ Business Assistance Agreements
Reported by Government Agencies in 2013

Summary of 2010 JOBZ Business Assistance Agreements Reported by Government Agencies in 2013

Report Year	Grantor	Recipient	Capital Investment (Real)	Capital Investment (Personal)	Total Capital Investment	FTE (New) Job Goals	FTE (New) Wage Goals (including benefits)	FTE (New) Job Actuals	Average FTE (New) Job Wage Actuals	Average Hourly Health Insurance	Average Hourly Other Benefits	Average Hourly Total Compensation (including benefits)
2013	Blue Earth County	Blue Star Power Systems Inc	\$0	\$0	\$0	8	\$12.19	18	\$21.50	\$0.00	\$3.20	\$24.71
2013	Cambridge, City of	MAPE USA II	\$0	\$0	\$0	5	\$12.19	9	\$21.82	\$5.97	\$0.00	\$27.79
2013	Hutchinson, City of	NuCrane Manufacturing LLC	\$0	\$0	\$0	20	\$14.00	19	\$20.49	\$1.79	\$5.38	\$27.66
2013	Wadena, City of	Express Central	\$14,878	\$40,439	\$55,317	3	\$12.19	4	\$13.74	\$1.30	\$1.15	\$16.19
		4	\$14,878	\$40,439	\$55,317	36	\$12.64	50	\$19.39	\$2.27	\$2.43	\$24.09

Note: Capital Investment is the amount of private capital investment actually made by the business in the JOBZ zone from January 1, 2012 through December 31, 2012.

Capital Investment Real = land and buildings

Capital Investment Personal = Equipment

Total Capital Investment = land and buildings + equipment

FTE (New) is full-time employment or as one job or a combination of jobs that will produce annualized cumulative expected hours of work, not including overtime, equal to 2,080 hours.

(New) job is defined as a job located in the zone that was created subsequent to the agreement date.

Retention is defined as a retained job at a specific wage level that existed prior to the signing of the JOBZ business subsidy agreement.

Appendix E:

Summary of 2009 JOBZ Business Assistance Agreements
Reported by Government Agencies in 2013

Summary of 2009 JOBZ Business Assistance Agreements Reported by Government Agencies in 2013

Report Year	Grantor	Recipient	Capital Investment (Real)	Capital Investment (Personal)	Total Capital Investment	FTE (New) Job Goals	FTE (New) Wage Goals (including benefits)	FTE (New) Job Actuals	Average FTE (New) Job Wage Actuals	Average Hourly Health Insurance	Average Hourly Other Benefits	Average Hourly Total Compensation (including benefits)
2013	Albert Lea, City of	Alamco Wood Products LLC	\$78,943	\$48,818	\$127,761	12	\$12.19	39	\$15.89	\$1.16	\$0.25	\$17.30
2013	Benson, City of	SpecSys Inc	\$0	\$25,245	\$25,245	5	\$12.19	19	\$14.51	\$0.00	\$0.60	\$15.12
2013	Bryon, City of	Global Dairy Solutions	\$0	\$0	\$0	1	\$14.00	1	\$20.20	\$0.00	\$0.00	\$20.20
2013	Hinckley, City of	Kim Johnson Holding Co dba Tea	\$3,878	\$3,586	\$7,464	5	\$12.19	9	\$12.76	\$0.00	\$0.00	\$12.76
2013	Long Prairie, City of	Impact Technology (Expansion)I	\$0	\$0	\$0	3	\$15.00	10	\$17.50	\$1.00	\$0.00	\$18.50
2013	Northfield, City of	Aurora Pharmaceuticals LLC	\$0	\$225,313	\$225,313	5	\$12.19	10	\$25.58	\$0.75	\$4.78	\$31.11
2013	Owatonna, City of	AAF McQuay	\$0	\$122,468	\$122,468	40	\$11.66	55	\$21.17	\$5.12	\$2.22	\$28.52
2013	Owatonna, City of	Foamcraft Packaging	\$193,000	\$0	\$193,000	3	\$14.00	5	\$20.41	\$2.29	\$0.44	\$23.15
2013	Perham, City of	Sunwise Foods LLC	\$0	\$0	\$0	8	\$12.50	8	\$11.63	\$0.50	\$1.00	\$13.13
2013	Wadena, City of	Innovative Surfaces	\$0	\$0	\$0	22	\$12.30	22	\$21.34	\$1.73	\$0.28	\$23.35
2013	Wyoming, City of	Xccent Inc	\$0	\$0	\$0	60	\$12.19	67	\$19.70	\$1.75	\$1.77	\$23.22
		11	\$275,821	\$425,430	\$701,251	164	\$12.76	245	\$18.24	\$1.30	\$1.03	\$20.58

Note: Capital Investment is the amount of private capital investment actually made by the business in the JOBZ zone from January 1, 2012 through December 31, 2012.

Capital Investment Real = land and buildings

Capital Investment Personal = Equipment

Total Capital Investment = land and buildings + equipment

FTE (New) is full-time employment or as one job or a combination of jobs that will produce annualized cumulative expected hours of work, not including overtime, equal to 2,080 hours.

(New) job is defined as a job located in the zone that was created subsequent to the agreement date.

Retention is defined as a retained job at a specific wage level that existed prior to the signing of the JOBZ business subsidy agreement.

Appendix F:

Summary of 2008 JOBZ Business Assistance Agreements
Reported by Government Agencies in 2013

Summary of 2008 JOBZ Business Assistance Agreements Reported by Government Agencies in 2013

Report Year	Grantor	Recipient	Capital Investment (Real)	Capital Investment (Personal)	Total Capital Investment	FTE (New) Job Goals	FTE (New) Wage Goals (including benefits)	FTE (New) Job Actuals	Average FTE (New) Job Wage Actuals	Average Hourly Health Insurance	Average Hourly Other Benefits	Average Hourly Total Compensation (including benefits)
2013	Albany, City of	Wells Concrete Products Co	\$0	\$139,192	\$139,192	55	\$17.50	115	\$16.35	\$3.59	\$1.00	\$20.94
2013	Alexandria, City of	3M Company	\$0	\$0	\$0	50	\$12.19	50	\$24.61	\$4.92	\$7.85	\$37.39
2013	Blue Earth, City of	Nuvex Ingredients Inc	\$61,163	\$1,287,048	\$1,348,211	8	\$12.19	41	\$13.16	\$5.90	\$2.19	\$21.25
2013	Detroit Lakes, City of	NOR-AM Lakes Cold Storage	\$0	\$0	\$0	5	\$12.00	8	\$17.03	\$1.45	\$0.50	\$18.98
2013	Duluth Seaway Port Authority	American Precision Avionic Inc	\$0	\$0	\$0	5	\$12.19	22	\$11.89	\$1.45	\$3.48	\$16.82
2013	Keewatin, City of	Magnetation LLC	\$0	\$0	\$0	15	\$12.19	76	\$22.81	\$5.56	\$5.83	\$34.19
2013	Litchfield, City of	North Star Processing LLC (NSH Group)	\$0	\$11,719	\$11,719	2	\$12.30	9	\$14.72	\$1.39	\$0.88	\$16.99
2013	Mankato, City of	Kato Cable LLC	\$0	\$200,000	\$200,000	5	\$12.19	11	\$18.01	\$1.76	\$0.03	\$19.79
2013	Morris, City of	Bonanza Bean LLC	\$1,965,000	\$0	\$1,965,000	1	\$12.19	4	\$21.85	\$3.48	\$0.90	\$26.23
2013	Mountain Lake, City of	Milk Specialties Company	\$0	\$843,423	\$843,423	8	\$12.19	33	\$18.11	\$0.37	\$1.65	\$20.13
2013	Nashwauk, City of	Midwest Manufacturing and Mechanical	\$500,000	\$295,000	\$795,000	12	\$12.00	18	\$17.00	\$5.50	\$1.25	\$23.75
2013	New Ulm, City of	DLC Manufacturing and Fabrication Inc	\$0	\$28,686	\$28,686	4	\$12.19	5	\$24.63	\$1.31	\$0.00	\$25.94
2013	Northfield, City of	Upper Lakes Foods Inc	\$0	\$0	\$0	15	\$10.19	30	\$18.55	\$2.73	\$0.15	\$21.44
2013	Perham, City of	FourWay Plus LLC	\$0	\$0	\$0	2	\$12.19	7	\$17.57	\$1.45	\$0.00	\$19.02
2013	Princeton, City of	TUCS Equipment	\$0	\$0	\$0	8	\$12.19	7	\$19.03	\$3.00	\$0.25	\$22.28
2013	Red Wing Port Authority	Hydrocontrol Inc	\$0	\$46,229	\$46,229	10	\$13.50	10	\$28.18	\$3.58	\$0.00	\$31.76
2013	Red Wing Port Authority	Mactech Inc formerly Tech Group	\$0	\$411,673	\$411,673	10	\$13.50	22	\$19.98	\$2.67	\$4.65	\$27.30
2013	Spring Grove, City of	LaX Fabricating	\$10,495	\$41,821	\$52,316	14	\$12.19	14	\$13.86	\$2.72	\$0.12	\$16.70
2013	Wadena, City of	Homecrest Outdoor Living	\$0	\$56,349	\$56,349	57	\$12.19	152	\$12.17	\$1.73	\$0.26	\$14.15
2013	Winsted, City of	Millerbernd Manufacturing Company II	\$0	\$0	\$0	15	\$12.00	89	\$20.30	\$0.00	\$0.00	\$20.30
2013	Winsted, City of	TetraPak CPS Inc	\$0	\$1,154,074	\$1,154,074	12	\$12.00	72	\$26.37	\$3.75	\$0.50	\$30.62
		21	\$2,536,658	\$4,515,214	\$7,051,872	313	\$12.44	795	\$18.87	\$2.78	\$1.50	\$23.14

Note: Capital Investment is the amount of private capital investment actually made by the business in the JOBZ zone from January 1, 2012 through December 31, 2012.

Capital Investment Real = land and buildings

Capital Investment Personal = Equipment

Total Capital Investment = land and buildings + equipment

FTE (New) is full-time employment or as one job or a combination of jobs that will produce annualized cumulative expected hours of work, not including overtime, equal to 2,080 hours.

(New) job is defined as a job located in the zone that was created subsequent to the agreement date.

Retention is defined as a retained job at a specific wage level that existed prior to the signing of the JOBZ business subsidy agreement.

Appendix G:

Summary of 2007 JOBZ Business Assistance Agreements
Reported by Government Agencies in 2013

Summary of 2007 JOBZ Business Assistance Agreements Reported by Government Agencies in 2013

Report Year	Grantor	Recipient	Capital Investment (Real)	Capital Investment (Personal)	Total Capital Investment	FTE (New) Job Goals	FTE (New) Wage Goals (including benefits)	FTE (New) Job Actuals	Average FTE (New) Job Wage Actuals	Average Hourly Health Insurance	Average Hourly Other Benefits	Average Hourly Total Compensation (including benefits)
2013	Alexandria, City of	Heritage Transport Inc	\$0	\$0	\$0	5	\$12.00	5	\$15.06	\$1.21	\$0.00	\$16.27
2013	Avon, City of	Blattner Energy Inc and D.H. Blattner & Sons Inc	\$103,757	\$0	\$103,757	6	\$19.23	13	\$23.93	\$5.38	\$1.51	\$30.82
2013	Brainerd, City of	D & J Printing dba Bang Printing	\$0	\$24,000	\$24,000	3	\$11.66	14	\$12.81	\$1.73	\$0.27	\$14.81
2013	Cambridge, City of	Adventure Publication	\$0	\$0	\$0	3	\$12.19	3	\$18.57	\$0.00	\$1.62	\$20.19
2013	Cambridge, City of	Water Works Manufacturing LLC	\$0	\$803,475	\$803,475	0	Null	114	\$18.24	\$1.06	\$1.05	\$20.35
2013	Chisago City, City of	Kendall Howard LLC & Innovative Holdings Group	\$0	\$119,331	\$119,331	5	\$12.19	26	\$17.45	\$0.29	\$0.34	\$18.08
2013	Cohasset, City of	Ferguson Enterprises	\$0	\$0	\$0	4	\$12.78	5	\$19.62	\$1.98	\$0.11	\$21.71
2013	Dassel, City of	Farm - Rite Equipment Inc	\$0	\$50,000	\$50,000	5	\$12.19	8	\$15.05	\$0.31	\$0.24	\$15.60
2013	Detroit Lakes, City of	Dakota Natural Foods	\$400,000	\$200,000	\$600,000	4	\$12.19	4	\$12.97	\$0.39	\$0.05	\$13.41
2013	Duluth Seaway Port Authority	Como Lube & Supplies	\$0	\$150,000	\$150,000	6	\$12.19	8	\$15.50	\$0.49	\$6.95	\$22.94
2013	Fergus Falls, City of	Green Plains Otter Tail LLC	\$0	\$0	\$0	33	\$12.19	39	\$21.36	\$0.39	\$0.05	\$21.80
2013	Grand Rapids, City of	Summit Materials	\$0	\$874,480	\$874,480	1	\$12.19	1	\$24.35	\$4.50	\$4.60	\$33.45
2013	Hibbing, City of	Vermillion Ventures & Northern Wings and Rotors	\$0	\$0	\$0	3	\$15.00	0	Null	Null	Null	Null
2013	Little Falls, City of	Contegrity Group Inc	\$0	\$10,000	\$10,000	1	\$13.50	3	\$20.99	\$1.46	\$4.01	\$26.46
2013	Melrose, City of	Proliant Dairy	\$55,893	\$329,319	\$385,212	5	\$13.90	21	\$19.79	\$1.69	\$0.00	\$21.48
2013	North Branch, City of	Topline Automotive LLC	\$0	\$0	\$0	5	\$10.00	0	Null	Null	Null	Null
2013	Northfield, City of	Pharmaceutical Solutions	\$0	\$0	\$0	1	\$12.19	1	\$40.86	\$1.50	\$7.50	\$49.86
2013	Northfield, City of	Veterinary Pharmacy Corp	\$0	\$0	\$0	1	\$12.19	1	\$18.00	\$1.50	\$3.60	\$23.10
2013	Northfield, City of	Veterinary Provisions	\$0	\$117,993	\$117,993	5	\$12.19	6	\$15.62	\$0.75	\$2.99	\$19.36
2013	St. James, City of	Doda USA	\$0	\$0	\$0	2	\$12.19	6	\$22.47	\$2.50	\$0.00	\$24.97
2013	Wabasso, City of	Jonti-Craft	\$0	\$0	\$0	3	\$12.19	7	\$12.85	\$2.82	\$1.45	\$17.12
2013	Winona, City of	Hal Leonard Corp	\$0	\$0	\$0	10	\$12.19	40	\$13.67	\$2.33	\$1.25	\$17.25
2013	Worthington, City of	JayCox Implement	\$0	\$0	\$0	5	\$12.00	18	\$20.41	\$2.65	\$0.08	\$23.14
2013	Zumbrota, City of	Water Filters Direct LLC	\$0	\$0	\$0	5	\$12.19	22	\$23.43	\$0.00	\$0.00	\$23.43
2013	Zumbrota, City of	Midwest Fabrication & Supply LLC	\$0	\$0	\$0	12	\$12.19	18	\$31.44	\$6.18	\$9.99	\$47.61
			25	\$559,650	\$2,678,598	133	\$12.62	383	\$19.76	\$1.79	\$2.07	\$23.62

Note: Capital Investment is the amount of private capital investment actually made by the business in the JOBZ zone from January 1, 2012 through December 31, 2012.

Capital Investment Real = land and buildings

Capital Investment Personal = Equipment

Total Capital Investment = land and buildings + equipment

FTE (New) is full-time employment or as one job or a combination of jobs that will produce annualized cumulative expected hours of work, not including overtime, equal to 2,080 hours.

(New) job is defined as a job located in the zone that was created subsequent to the agreement date.

Retention is defined as a retained job at a specific wage level that existed prior to the signing of the JOBZ business subsidy agreement.

Appendix H:

Summary of 2006 JOBZ Business Assistance Agreements
Reported by Government Agencies in 2013

Summary of 2006 JOBZ Business Assistance Agreements Reported by Government Agencies in 2013

Report Year	Grantor	Recipient	Capital Investment (Real)	Capital Investment (Personal)	Total Capital Investment	FTE (New) Job Goals	FTE (New) Wage Goals (including benefits)	FTE (New) Job Actuals	Average FTE (New) Job Wage Actuals	Average Hourly Health Insurance	Average Hourly Other Benefits	Average Hourly Total Compensation (including benefits)
2013	Albert Lea, City of	Zumbro River Brand	\$0	\$69,373	\$69,373	18	\$12.19	42	\$18.37	\$1.08	\$0.36	\$19.81
2013	Alexandria, City of	Apol's Harley Davidson	\$0	\$0	\$0	15	\$12.19	15	\$18.73	\$1.38	\$0.54	\$20.65
2013	Alexandria, City of	Aagard Group LLC	\$0	\$247,056	\$247,056	10	\$12.19	53	\$21.95	\$1.42	\$0.00	\$23.37
2013	Alexandria, City of	Donnelly Custom Manufacturing Co	\$127,243	\$825,308	\$952,551	5	\$11.82	2	\$13.09	\$0.19	\$0.02	\$13.30
2013	Avon, City of	Tischler Wood Products Inc	\$0	\$0	\$0	3	\$12.00	3	\$13.25	\$0.68	\$2.25	\$16.18
2013	Blue Earth County	Ero-Guard Inc	\$0	\$35,000	\$35,000	6	\$11.66	8	\$14.40	\$0.15	\$0.00	\$14.55
2013	Blue Earth County	Industrial Fabrication Services	\$0	\$586,489	\$586,489	2	\$10.00	26	\$17.06	\$1.18	\$0.00	\$18.24
2013	Brainerd, City of	Lexington Manufacturing Inc	\$0	\$0	\$0	15	\$12.19	8	\$24.31	\$3.40	\$2.85	\$30.56
2013	Cambridge, City of	MAPE USA	\$0	\$0	\$0	6	\$12.19	11	\$20.89	\$4.85	\$0.00	\$25.74
2013	Cambridge, City of	US Water/Utility Chemical Inc	\$0	\$0	\$0	6	\$12.19	8	\$16.40	\$1.39	\$1.15	\$18.94
2013	Clarissa, City of	Host Machining Inc	\$0	\$0	\$0	3	\$12.19	5	\$13.92	\$0.00	\$0.00	\$13.92
2013	Dodge Center, City of	McNeilus Steel	\$2,165,139	\$1,864,215	\$4,029,354	15	\$12.00	48	\$15.20	\$1.75	\$2.55	\$19.50
2013	Dodge County EDA	Con-Tech Manufacturing Inc	\$0	\$73,715	\$73,715	2	\$11.82	6	\$16.80	\$0.00	\$0.02	\$16.82
2013	Dodge County EDA	Welsh Equipment Inc	\$476,785	\$796,272	\$1,273,057	5	\$11.82	10	\$16.08	\$1.88	\$0.25	\$18.21
2013	Duluth, City of	American Engineering Testing	\$0	\$0	\$0	5	\$12.19	0	Null	Null	Null	Null
2013	Duluth Seaway Port Authority	Northstar Tool & Machine Inc dba Northstar Aerospace	\$0	\$600,000	\$600,000	0	\$11.66	39	\$18.26	\$0.93	\$0.20	\$19.39
2013	Fairmont, City of	BioFuel Energy/Bufallo Lake Energy LLC	\$2,400,000	\$167,045,526	\$169,445,526	40	\$12.19	57	\$21.37	\$16.50	\$2.00	\$39.87
2013	Fergus Falls, City of	Vinco Inc	\$0	\$0	\$0	4	\$12.19	5	\$27.35	\$2.89	\$2.01	\$32.25
2013	Haverhill Township	Silver Creek Stoneworks Inc	\$0	\$68,957	\$68,957	5	\$12.19	8	\$14.98	\$0.23	\$0.01	\$15.22
2013	Hibbing, City of	Iracore International	\$4,065,398	\$1,464,266	\$5,529,664	20	\$20.00	26	\$23.47	\$9.00	\$0.00	\$32.47
2013	Hutchinson City of	Warrior Mfg LLC	\$1	\$1	\$2	10	\$12.19	36	\$19.47	\$5.18	\$3.14	\$27.79
2013	International Falls, City of	GreenTech Manufacturing Inc	\$0	\$82,000	\$82,000	6	\$12.19	10	\$15.59	\$1.05	\$0.00	\$16.64
2013	Litchfield, City of	Trico TC Wind Inc	\$0	\$196,233	\$196,233	7	\$12.19	40	\$17.29	\$0.81	\$2.85	\$20.95
2013	Luverne EDA	Express Ag LLC	\$60,480	\$62,569	\$123,049	4	\$12.19	4	\$24.19	\$2.28	\$0.00	\$26.47
2013	Marshall, City of	Ralco Nutrition Inc	\$9,443	\$140,150	\$149,593	12	\$12.19	12	\$17.81	\$0.00	\$0.00	\$17.81
2013	Morris, City of	Westmor Industries LLC	\$0	\$0	\$0	7	\$12.19	61	\$14.58	\$3.94	\$0.80	\$19.32
2013	Motley, City of	Birchacek Stone	\$70,000	\$330,000	\$400,000	6	\$12.00	7	\$15.47	\$0.00	\$0.00	\$15.47
2013	Nashwauk, City of	American Bank of the North	\$0	\$361,872	\$361,872	5	\$12.19	22	\$14.37	\$2.37	\$2.28	\$19.02
2013	Northfield, City of	Perkins Motor Transport	\$0	\$3,681,149	\$3,681,149	50	\$12.19	72	\$33.89	\$2.25	\$0.73	\$36.87
2013	Oak Lawn Township	Stern Assembly Inc	\$0	\$9,376	\$9,376	16	\$11.82	12	\$15.25	\$0.95	\$1.01	\$17.21
2013	Owatonna, City of	Avalon Metal Inc	\$0	\$0	\$0	3	\$12.00	0	Null	Null	Null	Null
2013	Paynesville, City of	Louis Industries	\$0	\$164,166	\$164,166	6	\$12.19	8	\$17.19	\$1.18	\$0.16	\$18.53
2013	Pine City, City of	Lake Superior Laundry Inc	\$0	\$0	\$0	20	\$13.45	20	\$12.66	\$2.59	\$0.90	\$16.15
2013	Red Lake Falls, City of	Northwest Manufacturing Inc	\$0	\$0	\$0	2	\$12.19	5	\$17.15	\$1.16	\$5.11	\$23.42
2013	Red Wing Port Authority	Capital Safety dba DB Industries	\$0	\$0	\$0	10	\$13.50	12	\$19.76	\$3.38	\$3.95	\$27.09
2013	Redwood Falls, City of	RVI Inc	\$0	\$250,478	\$250,478	25	\$12.19	67	\$14.84	\$0.32	\$1.17	\$16.33
2013	Redwood Falls, City of	Daktronics Inc	\$0	\$495,251	\$495,251	12	\$12.19	175	\$15.20	\$3.20	\$2.31	\$20.71
2013	Rochester, City of	NRI Electronics	\$0	\$25,231	\$25,231	7	\$12.19	31	\$12.00	\$2.02	\$1.37	\$15.39
2013	Rockville, City of	S.J. Louis Construction Inc	\$0	\$0	\$0	6	\$12.30	15	\$29.36	\$2.34	\$2.59	\$34.29
2013	Sauk Centre, City of	Standard Iron & Wire Works	\$0	\$0	\$0	10	\$12.19	10	\$13.90	\$0.00	\$4.03	\$17.93
2013	Stewart, City of	FormaFeed Inc I	\$0	\$52,753	\$52,753	17	\$12.19	24	\$16.23	\$6.29	\$0.00	\$22.52
2013	Stewart, City of	FormaFeed Inc II	\$72,343	\$0	\$72,343	2	\$12.19	7	\$14.90	\$6.29	\$0.00	\$21.19
2013	Walker, City of	CavCom Inc	\$0	\$4,000	\$4,000	5	\$10.00	6	\$26.00	\$0.34	\$0.00	\$26.34
2013	Welcome, City of	Valero Renewable Fuels	\$0	\$820,193	\$820,193	35	\$12.19	78	\$27.64	\$3.96	\$4.79	\$36.39
2013	Winnebago, City of	Zierke Built Manufacturing II	\$0	\$0	\$0	8	\$12.19	8	\$14.03	\$2.48	\$0.00	\$16.51
2013	Winsted Township	Staff Manufacturing dba Riteway Manufacturing	\$0	\$0	\$0	5	\$12.19	16	\$18.63	\$1.25	\$1.50	\$21.38
			46	\$9,446,832	\$180,351,599	481	\$12.25	1,138	\$18.26	\$2.38	\$1.20	\$21.83

Note: Capital Investment is the amount of private capital investment actually made by the business in the JOBZ zone from January 1, 2012 through December 31, 2012.

Capital Investment Real = land and buildings

Capital Investment Personal = Equipment

Total Capital Investment = land and buildings + equipment

FTE (New) is full-time employment or as one job or a combination of jobs that will produce annualized cumulative expected hours of work, not including overtime, equal to 2,080 hours.

(New) job is defined as a job located in the zone that was created subsequent to the agreement date.

Retention is defined as a retained job at a specific wage level that existed prior to the signing of the JOBZ business subsidy agreement.

Appendix I:

Summary of 2005 JOBZ Business Assistance Agreements
Reported by Government Agencies in 2013

Summary of 2005 JOBZ Business Assistance Agreements Reported by Government Agencies in 2013

Report Year	Grantor	Recipient	Capital Investment (Real)	Capital Investment (Personal)	Total Capital Investment	FTE (New) Job Goals	FTE (New) Wage Goals (including benefits)	FTE (New) Job Actuals	Average FTE (New) Job Wage Actuals	Average Hourly Health Insurance	Average Hourly Other Benefits	Average Hourly Total Compensation (including benefits)
2013	Albany, City of	Integrity Restorations	\$0	\$0	\$0	7	\$16.82	9	\$17.13	\$0.34	\$0.08	\$17.55
2013	Albert Lea, City of	Bridon Cordage LLC	\$0	\$65,905	\$65,905	9	\$11.00	9	\$19.22	\$2.88	\$7.38	\$29.48
2013	Argyle, City of	BMI Manufacturing	\$0	\$0	\$0	6	\$8.50	10	\$15.76	\$0.00	\$0.00	\$15.76
2013	Argyle, City of	B.I.L. Mfg	\$0	\$0	\$0	4	\$11.82	4	\$11.87	\$0.00	\$0.00	\$11.87
2013	Baxter, City of	Lindar Corporation	\$0	\$1,068,217	\$1,068,217	13	\$11.93	39	\$13.49	\$1.45	\$3.26	\$18.20
2013	Blue Earth, City of	Express Diagnostics International	\$0	\$305,742	\$305,742	30	\$12.19	92	\$15.39	\$0.43	\$0.03	\$15.85
2013	Browerville, City of	Fine Wood Structures	\$90,000	\$26,500	\$116,500	3	\$12.00	3	\$16.33	\$2.23	\$0.62	\$19.18
2013	Camp Release Township	J & D Construction	\$0	\$0	\$0	5	\$12.19	15	\$21.43	\$1.22	\$10.43	\$33.08
2013	Crosby, City of	United Packaging Inc	\$0	\$0	\$0	3	\$10.00	2	\$15.71	\$0.58	\$0.00	\$16.29
2013	Fairmont, City of	US Foods Inc	\$3,500,000	\$500,000	\$4,000,000	8	\$9.00	11	\$16.01	\$0.00	\$2.21	\$18.22
2013	Faribault, City of	Aldi Inc	\$39,523	\$123,249	\$162,772	42	\$12.00	72	\$24.50	\$0.00	\$5.67	\$30.17
2013	Fergus Falls, City of	Vinylite Holdings LLC dba Vinylite Windows	\$0	\$0	\$0	8	\$11.82	0	Null	Null	Null	Null
2013	Fosston, City of	Speciality Products & Technology Inc	\$70,000	\$1,190,000	\$1,260,000	12	\$10.00	19	\$16.11	\$0.35	\$0.97	\$17.43
2013	Freeport, City of	Mid Central Heating and A/C Inc	\$0	\$0	\$0	0	Null	0	Null	Null	Null	Null
2013	Glencoe, City of	Miller Manufacturing	\$472,247	\$874,219	\$1,346,466	11	\$10.23	138	\$15.54	\$1.31	\$0.57	\$17.42
2013	Heron Lake, City of	Heron Lake BioEnergy	\$19,681	\$1,014,353	\$1,034,034	30	\$12.19	40	\$24.88	\$3.48	\$1.12	\$29.48
2013	Hibbing, City of	Cast Corporation	\$343,596	\$284,532	\$628,128	6	\$12.00	10	\$14.35	\$4.25	\$2.00	\$20.60
2013	Holdingford, City of	Wm. D. Scepaniak Inc & Scepaniak Properties LLC	\$1	\$585,240	\$585,241	4	\$12.50	4	\$14.50	\$2.50	\$0.00	\$17.00
2013	Lake City, City of	Federal Mogul Corporation	\$902,000	\$6,063,000	\$6,965,000	25	\$19.19	28	\$22.90	\$5.14	\$3.25	\$31.29
2013	Little Falls, City of	Phoenix Plastics	\$0	\$0	\$0	6	\$12.00	0	Null	Null	Null	Null
2013	Little Falls, City of	Ensamhat Adventurero LLC	\$340,000	\$60,000	\$400,000	1	\$12.00	2	\$11.33	\$1.20	\$0.60	\$13.13
2013	Little Falls, City of	Pro-fect Automation Co-op	\$375,000	\$85,000	\$460,000	4	\$12.00	4	\$22.13	\$0.20	\$0.22	\$22.55
2013	Little Falls Township	Ace Brothers Welding	\$500,000	\$0	\$500,000	4	\$12.00	14	\$14.98	\$0.00	\$0.00	\$14.98
2013	Madison Lake, City of	Pro Fabrication	\$0	\$261,161	\$261,161	20	\$14.00	70	\$18.88	\$2.27	\$2.97	\$24.12
2013	Mankato, City of	MJ Biologics Inc	\$0	\$1,229,228	\$1,229,228	5	\$12.19	5	\$45.30	\$23.90	\$2.50	\$71.70
2013	Mankato, City of	CAB Construction Co	\$0	\$0	\$0	7	\$12.19	9	\$15.94	\$0.89	\$0.05	\$16.88
2013	Melrose, City of	Commercial Contractors Co of Melrose Inc	\$250,000	\$31,000	\$281,000	3	\$16.00	10	\$17.05	\$1.15	\$0.00	\$18.20
2013	Moorhead, City of	Midwest Concrete Pumping LLC	\$0	\$0	\$0	4	\$25.00	9	\$23.67	\$7.66	\$6.40	\$37.73
2013	Moorhead, City of	ByteSpeed LLC	\$0	\$0	\$0	18	\$12.19	47	\$22.27	\$2.57	\$0.72	\$25.56
2013	Moorhead, City of	PROffut LP RDO Holding Co and RDO Equipment	\$0	\$0	\$0	25	\$10.00	52	\$22.76	\$6.00	\$1.00	\$29.76
2013	New Ulm, City of	Associated Milk Producers Inc	\$68,092	\$986,927	\$1,055,019	122	\$12.19	78	\$18.45	\$1.06	\$6.78	\$26.29
2013	New York Mills, City of	Industrial Finishing Services	\$0	\$0	\$0	6	\$12.19	6	\$15.58	\$3.12	\$0.64	\$19.34
2013	Oslo, City of	Boderline Tire Industries Inc	\$0	\$7,430	\$7,430	4	\$10.00	4	\$17.25	\$0.00	\$0.00	\$17.25
2013	Parkers Prairie, City of	Urbank Machine Inc	\$35,000	\$321,440	\$356,440	8	\$12.50	30	\$16.37	\$0.69	\$1.97	\$19.03
2013	Perham, City of	Swan Machine LLP	\$0	\$0	\$0	3	\$14.00	18	\$15.68	\$1.28	\$0.00	\$16.96
2013	Perham, City of	Industrial Finishing Service	\$0	\$0	\$0	30	\$11.00	35	\$16.48	\$3.12	\$0.58	\$20.18
2013	Perham, City of	Kit Masters	\$0	\$0	\$0	2	\$9.97	20	\$16.50	\$1.60	\$0.00	\$18.10
2013	Perham, City of	Baker Hogan Houx Architecture	\$0	\$0	\$0	1	\$12.00	4	\$20.56	\$1.10	\$1.95	\$23.61
2013	Pine River, City of	Trussworthy Components Inc	\$0	\$107,866	\$107,866	10	\$12.19	14	\$15.42	\$0.00	\$0.00	\$15.42
2013	Pipestone, City of	Next Generation Power now Juhl Wind Inc	\$0	\$64,600	\$64,600	2	\$12.19	3	\$19.46	\$3.52	\$0.70	\$23.68
2013	Pipestone, City of	Suzlon Rotor Corp	\$0	\$0	\$0	23	\$12.19	22	\$16.84	\$2.42	\$1.76	\$21.02
2013	Pipestone, City of	Suzlon Wind Energy Corp	\$0	\$0	\$0	5	\$12.19	0	Null	Null	Null	Null
2013	Red Wing Port Authority	Capital Safety	\$524,525	\$961,075	\$1,485,600	50	\$13.50	226	\$12.59	\$2.15	\$2.52	\$17.26
2013	Red Wing Port Authority	FSS Inc DBA: Food Service Specialities	\$11,157	\$939,153	\$950,310	10	\$13.50	31	\$16.31	\$6.09	\$0.26	\$22.66
2013	Red Wing Port Authority	Stencil Cutting & Supply	\$0	\$55,381	\$55,381	7	\$13.50	7	\$24.05	\$4.81	\$2.41	\$31.27
2013	Roseau, City of	Polaris Industries Inc	\$0	\$0	\$0	4	\$9.73	9	\$17.75	\$3.09	\$5.20	\$26.04
2013	Sartell, City of	Thomas Tool & Supply	\$0	\$0	\$0	0	Null	0	Null	Null	Null	Null
2013	St. Cloud, City of	Artic Cold Storage	\$50,200	\$10,500	\$60,700	25	\$12.96	36	\$14.85	\$0.70	\$0.00	\$15.55
2013	St. Cloud, City of	Netgain Technology	\$0	\$722,600	\$722,600	5	\$19.95	42	\$31.29	\$0.62	\$0.42	\$32.33
2013	St. Cloud, City of	Goldleaf Plastics Inc	\$0	\$80,000	\$80,000	10	\$12.96	32	\$22.53	\$1.81	\$0.10	\$24.44
2013	Willmar, City of	Buhler Versatile USA	\$0	\$284,781	\$284,781	0	Null	80	\$19.03	\$1.74	\$2.32	\$23.09

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			Capital Investment (Real)	Capital Investment (Personal)	Total Capital Investment	FTE (New) Job Goals	FTE (New) Wage Goals (including benefits)	FTE (New) Job Actuals	Average FTE (New) Job Wage Actuals	Average Hourly Health Insurance	Average Hourly Other Benefits	Average Hourly Total Compensation (including benefits)
Report Year	Grantor	Recipient										
2013	Willmar, City of	Epitopix LLC	\$0	\$109,345	\$109,345	50	\$10.00	14	\$23.13	\$3.39	\$4.84	\$31.36
2013	Willmar, City of	Nova-Tech Engineering LLC	\$262,989	\$597,983	\$860,972	30	\$21.63	95	\$22.62	\$2.78	\$4.66	\$30.06
2013	Willmar, City of	Life-Science Innovations	\$10,708	\$61,684	\$72,392	20	\$21.63	29	\$24.71	\$2.81	\$5.54	\$33.06
2013	Winsted, City of	Millerbernd Manufacturing Co I	\$0	\$0	\$0	10	\$12.19	24	\$19.17	\$0.00	\$0.00	\$19.17
2013	Winsted, City of	Impact Mailing of MN Inc dba Impact Proven Solutions	\$0	\$0	\$0	9	\$12.19	14	\$17.14	\$0.09	\$0.99	\$18.22
2013	Winsted, City of	Millerbernd Systems Inc	\$0	\$0	\$0	5	\$12.19	31	\$22.73	\$1.52	\$6.82	\$31.07
2013	Winsted Township	AWI Manufacturing Inc	\$0	\$0	\$0	5	\$10.00	12	\$18.92	\$2.27	\$2.74	\$23.93
2013	Worthington, City of	Yourway Transportation LLC	\$0	\$0	\$0	1	\$10.06	3	\$15.48	\$0.87	\$0.00	\$16.35
2013	Worthington, City of	New Bedford Technology LLC	\$0	\$0	\$0	5	\$10.06	30	\$15.73	\$1.75	\$2.20	\$19.68
			60	\$7,864,719	\$19,078,111	785	\$12.69	1,676	\$18.84	\$2.30	\$1.95	\$23.09

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Capital Investment Personal = Equipment

Total Capital Investment = land and buildings + equipment

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Appendix J:

Summary of 2004 JOBZ Business Assistance Agreements
Reported by Government Agencies in 2013

Summary of 2004 JOBZ Business Assistance Agreements Reported by Government Agencies in 2013

Report Year	Grantor	Recipient	Capital Investment (Real)	Capital Investment (Personal)	Total Capital Investment	FTE (New) Job Goals	FTE (New) Wage Goals (including benefits)	FTE (New) Job Actuals	Average FTE (New) Job Wage Actuals	Average Hourly Health Insurance	Average Hourly Other Benefits	Average Hourly Total Compensation (including benefits)
2013	Aitkin County	Mille Lacs Wild Rice Corp	\$0	\$0	\$0	3	\$11.00	8	\$11.00	\$0.20	\$0.00	\$11.20
2013	Albert Lea, City of	Larson Manufacturing	\$0	\$43,325	\$43,325	25	\$11.00	40	\$15.08	\$3.72	\$10.39	\$29.19
2013	Albert Lea, City of	Aglis Company	\$431,529	\$203,857	\$635,386	6	\$11.00	84	\$10.54	\$0.09	\$0.08	\$10.71
2013	Albert Lea, City of	Trail's Truck Service Center	\$62,229	\$6,322	\$68,551	14	\$11.00	19	\$17.70	\$0.15	\$0.09	\$17.94
2013	Albert Lea, City of	Albert Lea Select Foods	\$0	\$2,167,981	\$2,167,981	50	\$11.00	470	\$12.75	\$3.78	\$0.43	\$16.96
2013	Alexandria, City of	TWF Industries	\$0	\$230,906	\$230,906	5	\$9.50	5	\$11.53	\$1.18	\$0.21	\$12.92
2013	Alexandria, City of	Pan O Gold Baking Co	\$0	\$0	\$0	0	Null	1	\$26.83	\$0.00	\$0.00	\$26.83
2013	Alexandria, City of	SunOpta Aseptic Inc	\$0	\$0	\$0	12	\$10.50	82	\$14.40	\$2.15	\$0.01	\$16.56
2013	Austin, City of	Hansen Hauling & Excavating Inc	\$0	\$135,200	\$135,200	2	\$13.00	10	\$15.87	\$1.00	\$0.80	\$17.67
2013	Avon, City of	Columbia Gear	\$0	\$7,873,294	\$7,873,294	38	\$11.49	210	\$22.50	\$5.00	\$6.37	\$33.87
2013	Bagley, City of	TEAM Industries - Bagley	\$278,110	\$0	\$278,110	21	\$11.66	30	\$14.20	\$3.27	\$3.41	\$20.88
2013	Blue Earth County	Northstar Ethanol LLC	\$0	\$202,969	\$202,969	30	\$14.00	37	\$19.46	\$1.58	\$0.34	\$21.38
2013	Brainerd, City of	Wausau Paper Printing	\$0	\$0	\$0	75	\$12.00	0	Null	Null	Null	Null
2013	Brewster, City of	Minnesota Soybean Processors	\$0	\$247,000	\$247,000	40	\$10.70	75	\$23.43	\$0.00	\$0.00	\$23.43
2013	Byron, City of	Leaf Guard Inc	\$0	\$0	\$0	1	\$14.00	4	\$23.47	\$0.00	\$0.73	\$24.20
2013	Byron, City of	Meadow Ingredients	\$2,462,000	\$407,059	\$2,869,059	5	\$11.66	18	\$16.91	\$2.50	\$0.00	\$19.41
2013	Byron, City of	Schmidt Printing	\$19,089	\$28,318	\$47,407	1	\$14.00	7	\$21.32	\$0.00	\$8.57	\$29.89
2013	Carlos Township	Quick Attach Attachments Inc	\$0	\$0	\$0	5	\$9.00	13	\$28.46	\$2.96	\$0.58	\$32.00
2013	Chandler, City of	Action Signs & Billboards	\$0	\$67,093	\$67,093	1	\$9.73	1	\$21.25	\$0.00	\$0.00	\$21.25
2013	Chisholm, City of	MTD Acquisition DBA Minnesot aTwist Drill	\$0	\$0	\$0	50	\$9.73	121	\$18.60	\$4.73	\$4.23	\$27.56
2013	Cohasset, City of	Rapids Process Equipment Inc	\$20,000	\$88,609	\$108,609	1	\$16.00	5	\$24.60	\$5.40	\$6.40	\$36.40
2013	Cohasset, City of	Northland Machine Inc	\$7,675	\$491,455	\$499,130	6	\$10.00	10	\$17.05	\$1.17	\$3.48	\$21.70
2013	Cottonwood, City of	Extreme Panel Technologies	\$0	\$33,576	\$33,576	10	\$10.10	5	\$15.96	\$0.58	\$0.00	\$16.54
2013	Daggett Brook Township	Barrett Ag Services Inc	\$0	\$45,104	\$45,104	7	\$10.30	9	\$13.15	\$0.19	\$0.31	\$13.65
2013	Deer Township	Central Boiler Co	\$1,270,113	\$1,336,254	\$2,606,367	40	\$10.10	103	\$18.44	\$3.52	\$4.48	\$26.44
2013	Detroit Lakes, City of	Quality Machine & Tool	\$0	\$0	\$0	0	Null	3	\$17.50	\$0.67	\$0.26	\$18.43
2013	Duluth Seaway Port Authority	Goodin Company	\$0	\$0	\$0	0	Null	0	Null	Null	Null	Null
2013	Faribault, City of	Sage Electrochromics Inc I	\$0	\$51,036	\$51,036	20	\$12.00	67	\$37.75	\$3.15	\$5.17	\$46.07
2013	Fergus Falls, City of	Rischar Marketing Inc dba Tag UP	\$0	\$0	\$0	4	\$9.96	13	\$16.59	\$1.85	\$0.00	\$18.44
2013	Fergus Falls, City of	ShoreMaster Inc	\$0	\$0	\$0	15	\$9.46	15	\$19.20	\$3.00	\$0.40	\$22.60
2013	Fergus Falls, City of	Innova Industries Inc	\$0	\$0	\$0	4	\$9.96	34	\$13.48	\$2.23	\$0.06	\$15.77
2013	Fergus Falls, City of	Games Unlimited Inc	\$0	\$0	\$0	1	\$10.00	1	\$16.15	\$0.00	\$0.00	\$16.15
2013	Frazee, City of	Frazee Electric Inc	\$0	\$0	\$0	2	\$9.97	2	\$13.50	\$0.50	\$1.50	\$15.50
2013	Garfield, City of	Goldberg Companies Inc (GCI)	\$0	\$16,687	\$16,687	7	\$12.19	8	\$21.69	\$1.44	\$0.87	\$24.00
2013	Genessee Township	Bushmills Ethanol Inc	\$0	\$1,000,352	\$1,000,352	25	\$10.00	38	\$26.52	\$1.80	\$1.20	\$29.52
2013	Glencoe, City of	Jungelaus Implement	\$0	\$333,525	\$333,525	10	\$10.00	9	\$13.49	\$0.00	\$0.00	\$13.49
2013	Granite Falls, City of	Granite Falls Energy LLC	\$0	\$0	\$0	30	\$10.00	35	\$20.11	\$0.00	\$0.00	\$20.11
2013	Holdingford, City of	Two Rivers Enterprises	\$0	\$110,000	\$110,000	4	\$15.00	5	\$19.39	\$6.72	\$0.48	\$26.59
2013	Jackson, City of	C & B Manufacturing Inc (dba Hitch Doc)	\$89,491	\$907,167	\$996,658	10	\$10.00	101	\$15.42	\$2.25	\$0.00	\$17.67
2013	Jackson County	AGCO Jackson Operations - Training Center	\$0	\$488,000	\$488,000	15	\$24.05	31	\$33.02	\$6.70	\$7.21	\$46.93
2013	Jackson County	Ziegler Inc	\$0	\$0	\$0	16	\$27.00	35	\$22.89	\$9.61	\$6.86	\$39.36
2013	Jackson County	AGCO Jackson Operations - Challenger Facility	\$0	\$1,206,000	\$1,206,000	67	\$15.75	78	\$18.78	\$6.70	\$4.40	\$29.88
2013	Kenyon, City of	Kenyon Ag Services LLC	\$0	\$0	\$0	1	\$10.00	7	\$14.34	\$0.86	\$1.16	\$16.36
2013	Lake County	Williamette Valley Company	\$0	\$0	\$0	4	\$10.00	8	\$24.00	\$7.73	\$0.26	\$31.99
2013	Lake Wilson, City of	Schmitz Grain Inc	\$0	\$170,000	\$170,000	0	Null	0	Null	Null	Null	Null
2013	Lancaster, City of	PodCo LLC	\$128,342	\$150,950	\$279,292	5	\$9.73	34	\$12.24	\$0.00	\$1.73	\$13.97
2013	Lancaster, City of	Hanson Manufacturing Inc	\$0	\$0	\$0	2	\$9.73	2	\$14.30	\$0.78	\$0.11	\$15.19
2013	LaPrairie, City of	Schwartz Redi-Mix Inc	\$0	\$152,896	\$152,896	2	\$10.00	3	\$19.43	\$5.09	\$1.92	\$26.44
2013	LeCenter, City of	All Paper Recycling Inc (ShetkaWorks LLC)	\$0	\$0	\$0	0	Null	0	Null	Null	Null	Null
2013	Litchfield, City of	Vision Processing Technologies Inc	\$108,382	\$298,482	\$406,864	12	\$11.00	28	\$14.22	\$0.06	\$0.75	\$15.03

Summary of 2004 JOBZ Business Assistance Agreements Reported by Government Agencies in 2013

Report Year	Grantor	Recipient	Capital Investment (Real)	Capital Investment (Personal)	Total Capital Investment	FTE (New) Job Goals	FTE (New) Wage Goals (including benefits)	FTE (New) Job Actuals	Average FTE (New) Job Wage Actuals	Average Hourly Health Insurance	Average Hourly Other Benefits	Average Hourly Total Compensation (including benefits)
2013	Litchfield, City of	Meeker County Light & Power Association	\$8,601	\$274,106	\$282,707	3	\$11.00	0	Null	Null	Null	Null
2013	Little Falls, City	Meyer Associates Teleservices	\$262,292	\$248,000	\$510,292	10	\$12.00	24	\$9.26	\$2.73	\$0.49	\$12.48
2013	Little Falls, City of	Atomic Learning	\$1,100,000	\$300,000	\$1,400,000	1	\$12.00	1	\$15.00	\$1.15	\$2.35	\$18.50
2013	Long Prairie, City of	Impact Technology I	\$0	\$0	\$0	5	\$12.00	5	\$19.40	\$1.00	\$0.00	\$20.40
2013	Lucan, City of	Country Enterprises Inc	\$10,000	\$55,000	\$65,000	3	\$9.73	7	\$12.86	\$0.00	\$0.33	\$13.19
2013	Madison, City of	Amundson Peterson Inc	\$0	\$125	\$125	2	\$14.00	8	\$13.13	\$1.49	\$0.11	\$14.73
2013	Marshall, City of	Running Supply Inc	\$0	\$50,000	\$50,000	0	Null	23	\$10.91	\$1.10	\$0.13	\$12.14
2013	Marshall, City of	Turkey Valley Farms & Marshall Turkeys	\$250,403	\$2,491,197	\$2,741,600	200	\$11.25	239	\$14.83	\$1.64	\$2.68	\$19.15
2013	Melrose, City of	Melrose Metalworks Inc	\$0	\$195,700	\$195,700	9	\$11.89	18	\$13.67	\$1.00	\$0.00	\$14.67
2013	Milan, City of	VitalDyne Inc dba Twin River Technology	\$0	\$0	\$0	1	\$12.19	2	\$15.48	\$0.89	\$2.49	\$18.86
2013	Morris, City of	KLJ Companies/Prairie Trailers	\$998,000	\$0	\$998,000	2	\$9.73	4	\$20.49	\$0.92	\$1.57	\$22.98
2013	Morris, City of	Wilkens Industries	\$0	\$0	\$0	0	Null	0	Null	Null	Null	Null
2013	New Ulm, City of	Beacon Promotions Inc	\$0	\$37,291	\$37,291	4	\$10.50	70	\$13.52	\$1.77	\$0.52	\$15.81
2013	New Ulm, City of	Elkay Wood Products Company	\$0	\$639,741	\$639,741	30	\$10.50	98	\$14.46	\$3.92	\$2.52	\$20.90
2013	New Ulm, City of	Windings Inc	\$41,332	\$3,719	\$45,051	1	\$12.00	2	\$28.99	\$2.69	\$9.60	\$41.28
2013	North Branch, City of	Andersen Corp	\$0	\$324,337	\$324,337	107	\$17.50	107	\$19.52	\$4.05	\$10.15	\$33.72
2013	Owatonna, City of	Minnesota Concrete Products	\$0	\$6,059	\$6,059	4	\$14.00	11	\$21.39	\$0.00	\$1.93	\$23.32
2013	Perham, City of	Barrel O'Fun Snack Foods Inc	\$0	\$0	\$0	22	\$9.97	494	\$12.50	\$2.40	\$2.50	\$17.40
2013	Perham, City of	KeepItLocal.com	\$0	\$0	\$0	0	Null	0	Null	Null	Null	Null
2013	Pine City, City of	Advance Design & Systems LLC	\$6,960	\$26,580	\$33,540	2	\$12.39	17	\$25.74	\$2.17	\$1.03	\$28.94
2013	Pine River Township	Hunt Utilities LLC	\$414,703	\$16,704	\$431,407	1	\$15.00	13	\$17.40	\$3.19	\$2.30	\$22.89
2013	Pipestone, City of	Jandar LLC	\$0	\$0	\$0	0	\$0.00	0	Null	Null	Null	Null
2013	Redwood Falls, City of	Airbourne Data Systems Inc	\$0	\$0	\$0	0	Null	0	Null	Null	Null	Null
2013	Rochester, City of	4TD LLC (Pace Electronics)	\$0	\$96,584	\$96,584	10	\$9.73	10	\$29.67	\$1.71	\$2.53	\$33.91
2013	Rochester, City of	Mayo Collaborative Services Inc	\$0	\$741,702	\$741,702	62	\$9.73	68	\$22.96	\$5.73	\$5.43	\$34.12
2013	St. Cloud, City of	Eastside Glass	\$0	\$25,568	\$25,568	4	\$12.96	0	Null	Null	Null	Null
2013	St. Peter, City of	IHN III	\$2,053	\$289,178	\$291,231	24	\$12.00	40	\$15.46	\$4.66	\$0.29	\$20.41
2013	St. Peter EDA	MS & GS Enterprises Exceed Packaging	\$0	\$0	\$0	24	\$11.00	67	\$9.79	\$0.00	\$0.00	\$9.79
2013	Staples, City of	Olander Tooling Company LLC	\$140,000	\$0	\$140,000	0	Null	2	\$15.00	\$0.00	\$0.00	\$15.00
2013	Swanville, City of	Rotomolding Inc	\$250,000	\$1,000	\$251,000	2	\$12.00	7	\$14.58	\$0.36	\$0.93	\$15.87
2013	Troy Township	Beaver Creek Transport	\$79,411	\$534,406	\$613,817	2	\$12.19	14	\$13.91	\$0.87	\$1.03	\$15.81
2013	Wadena, City of	Drywall Supply Central	\$0	\$0	\$0	3	\$7.73	4	\$21.09	\$3.33	\$1.35	\$25.77
2013	Walker, City of	Stille Havn Hus Inc	\$4,150	\$25,151	\$29,301	25	\$12.00	31	\$14.34	\$0.48	\$1.04	\$15.86
2013	Walker, City of	Next Innovation LTD	\$0	\$1,495	\$1,495	4	\$10.00	16	\$14.43	\$1.22	\$0.00	\$15.65
2013	Waseca, City of	Elegant Creations Marble & More	\$2,508	\$2,900	\$5,408	2	\$11.25	6	\$14.41	\$0.80	\$0.70	\$15.91
2013	Winnebago, City of	Zierke Built Manufacturing	\$0	\$0	\$0	3	\$9.73	3	\$13.25	\$2.71	\$0.00	\$15.96
2013	Winona, City of	Wenonah Canoe	\$0	\$0	\$0	32	\$10.00	33	\$13.64	\$1.03	\$0.02	\$14.69
2013	Wyoming, City of	Polaris Industries Inc	\$0	\$4,906,404	\$4,906,404	264	\$27.60	312	\$45.79	\$5.96	\$8.20	\$59.95
			88	\$8,447,373	\$29,786,364	1,572	\$11.72	3,680	\$18.15	\$2.12	\$1.89	\$22.16

Note: Capital Investment is the amount of private capital investment actually made by the business in the JOBZ zone from January 1, 2012 through December 31, 2012.

Capital Investment Real = land and buildings

Capital Investment Personal = Equipment

Total Capital Investment = land and buildings + equipment

FTE (New) is full-time employment or as one job or a combination of jobs that will produce annualized cumulative expected hours of work, not including overtime, equal to 2,080 hours.

(New) job is defined as a job located in the zone that was created subsequent to the agreement date.

Retention is defined as a retained job at a specific wage level that existed prior to the signing of the JOBZ business subsidy agreement.

Appendix K:

Summary of Statewide 2004 – 2012 JOBZ Business Assistance Activity

Summary of Statewide 2004 - 2012 JOBZ Business Assistance Activity

JOBZ MBAF Activity	Total Number JOBZ Projects	Capital Investment (Real)	Capital Investment (Personal)	Total Capital Investment	FTE (New) Job Goals	FTE (New) Wage Goals (including benefits)	FTE (New) Job Actuals	Average FTE (New) Job Wage Actuals	Average Hourly Health Insurance	Average Hourly Other Benefits	Average Hourly Total Compensation (including benefits)	Retention Goals	Retention Wage Goals (including benefits)	Retention Jobs Actuals	Retention Wages (including benefits)	Average Hourly Health Insurance	Average Hourly Other Benefits	Average Hourly Total Compensation (including benefits)
2012	6	\$1,450,219	\$860,653	\$2,310,872	91	\$12.94	93	\$16.65	\$0.52	\$2.01	\$19.16	12	\$14.10	0	\$0.00	\$0.00	\$0.00	\$0.00
2011	6	\$14,554,193	\$41,523,751	\$56,077,944	187	\$15.04	106	\$25.68	\$1.86	\$1.66	\$29.19	39	\$12.46	56	\$29.35	\$1.30	\$1.78	\$32.43
2010	4	\$14,878	\$40,439	\$55,317	36	\$12.64	50	\$19.39	\$2.27	\$2.43	\$24.09	39	\$12.19	39	\$21.40	\$2.38	\$1.62	\$25.40
2009	11	\$275,821	\$425,430	\$701,251	164	\$12.76	245	\$18.24	\$1.30	\$1.03	\$20.58	499	\$12.51	508	\$19.65	\$2.14	\$0.80	\$22.59
2008	21	\$2,536,658	\$4,515,214	\$7,051,872	313	\$12.44	795	\$18.87	\$2.78	\$1.50	\$23.14	315	\$12.19	368	\$20.49	\$2.83	\$1.85	\$25.17
2007	25	\$559,650	\$2,678,598	\$3,238,248	133	\$12.62	383	\$19.76	\$1.79	\$2.07	\$23.62	338	\$12.35	157	\$34.30	\$1.12	\$2.60	\$38.02
2006	46	\$9,446,832	\$180,351,599	\$189,798,431	481	\$12.25	1,138	\$18.26	\$2.38	\$1.20	\$21.83	349	\$11.84	317	\$22.78	\$2.37	\$1.21	\$26.36
2005	60	\$7,864,719	\$19,078,111	\$26,942,830	785	\$12.69	1,676	\$18.84	\$2.30	\$1.95	\$23.09	861	\$12.66	926	\$23.84	\$2.58	\$2.29	\$28.70
2004	88	\$8,447,373	\$29,786,364	\$38,233,737	1,572	\$11.72	3,680	\$18.15	\$2.12	\$1.89	\$22.16	1,231	\$11.05	1,584	\$23.27	\$2.06	\$2.28	\$27.61
Total	267	\$45,150,343	\$279,260,159	\$324,410,502	3,762	\$12.35	8,166	\$18.72	\$2.16	\$1.73	\$22.61	3,683	\$11.90	3,955	\$24.12	\$2.18	\$2.06	\$28.37

Appendix L:

Summary of JOBZ Business Assistance Agreements that
have achieved all Goals and Fulfill All Obligations
in the Amended JOBZ Agreements in 2013

Summary of JOBZ Business Assistance Agreements that Fulfill All Goals and Obligations through 2013

Report Year	Activity Year	Grantor	Recipient	Assistance Type	All Goals Achieved and Obligations Met
2013	2007	Owatonna, City of	Avalon Metal Inc	JOBZ	JOBZ business assistance agreement amended to shorten duration and all goals and obligations met by December 31, 2012.
2013	2006	Fergus Falls, City of	Vinylite Holdings LLC dba Vinylite Windows	JOBZ	JOBZ business assistance agreement amended to shorten duration and all goals and obligations met by December 31, 2012.
2013	2005	North Branch, City of	Andersen Corp	JOBZ	JOBZ business assistance agreement amended to shorten duration and all goals and obligations met by December 31, 2012.
2013	2005	Perham, City of	KeepItLocal.com	JOBZ	JOBZ business assistance agreement amended to shorten duration and all goals and obligations met by December 31, 2012.
2013	2005	Rochester, City of	Mayo Collaborative Services Inc	JOBZ	JOBZ business assistance agreement amended to shorten duration and all goals and obligations met by December 31, 2012.
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Appendix M:

Summary of JOBZ Business Assistance Agreements that were
Terminated from the JOBZ program in 2013

Summary of JOBZ Business Assistance Agreements that were Terminated from the JOBZ Program in 2013

Report Year	Activity Year	Grantor	Recipient	Assistance Type	Reason for Default
2013	2008	North Branch, City of	Topline Automotive LLC*	JOBZ	Recipient ceased operations
2013	2008	Hibbing, City of	Vermillion Ventures & Northern Wings and Rotors*	JOBZ	Non-report to the MN Department of Revenue
2013	2007	Duluth, City of	American Engineering Testing*	JOBZ	Didn't construct new facility
2013	2007	Oak Lawn Township	Stern Assembly Inc*	JOBZ	Recipient relocated to different community
2013	2007	Brainerd, City of	Lexington Manufacturing Inc*	JOBZ	Unknown
2013	2006	Little Falls, City of	Phoenix Plastics*	JOBZ	Recipient ceased operations
2013	2006	Little Falls Township	Ace Brothers Welding*	JOBZ	Unable to fill vacate positions
2013	2005	Pipestone, City of	Jandar LLC*	JOBZ	Vacated JOBZ property
2013	2005	LeCenter, City of	All Paper Recycling Inc (ShetkaWorks LLC)*	JOBZ	Recipient ceased operations
2013	2005	Brainerd, City of	Wausau Paper Printing*	JOBZ	Recipient ceased operations
2013	2005	Redwood Falls, City of	Airbourne Data Systems Inc*	JOBZ	Recipient relocated to different community
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* Minnesota Department of Employment and Economic Development removed recipient from JOBZ program. Status of clawback not known at this time.