



Dairy Development and Profitability Enhancement Program Work Plan FY2015

David Weinand, 651-201-6646
625 Robert St. N., St. Paul, MN 55155
<http://www.mda.state.mn.us>

July 16, 2014

Dairy Profit Teams

The dairy profit teams provide one-on-one guidance to dairy producers across the state, including comprehensive financial analysis, risk management education, and production enhancement advice.

In FY15: Support and direct the Dairy Profit Teams to work with at least 270 farms statewide. Continue to stress utilizing 71 percent of the budget for team activities.

Dairy Business Planning Grants

These grants provide matching dollars for producers to develop a business plan. Grants are capped at \$3,000 per producer. Applicants are continuing to evaluate modernization projects as well as testing for stray voltage.

In FY15: Work with 30 farms statewide, capped at \$3000 per application. Grant recipients required to provide a one to one match.

Administration

The administration for this program is a .1 FTE at MDA and includes office rental, benefits package, copier expenses and supplies.

In FY 15: Please see attached spreadsheet.

For additional questions on the Dairy Development and Profitability Enhancement program, please contact David Weinand, program administrator, 651-201-6646 or David.Weinand@state.mn.us.

2015
 WORKPLAN
 Dairy Development
 & Profitability Program
 Minnesota Department of
 Agriculture

Budget Item	\$ FY 14	\$ FY 15	Notes
Dairy Profit Teams	\$460,000	\$460,000	Salary and expenses to lead and help teams for enrolled farmers
Dairy Business Planning Grants	\$78,400	\$78,400	Requests for producers to complete business plans
Administration	\$95,600	\$20,000	MDA staff, benefits, copying, supplies (staff allocation based on % of job responsibilities)
Special Projects	\$0	\$75,600	Dairy Research and Teaching Authority and other industry projects directly related to profitability in Minnesota
Available Funds	\$634,000	\$634,000	2014-15 Ag Appropriations Act

7/16/2014