timeless our 35TH ANNIVERSARY | Present Future



2013 MINNESOTA ZOO Report to the Community

35 years of connecting people, animals and the natural world...



In 2008, Russia's Grizzly Coast opened. It is the

first exhibit to represent the region, landscapes,

and amazing animals of the Russian Far East.

Recreation [In 1978, the Minnesota Zoo's first guests explored the "new Zoo" with its expansive exhibits, huge indoor Tropics area, an entire trail devoted to native wildlife, and a commitment to conservation. Back then, the Minnesota Zoo was extremely revolutionary in its exhibit design; it was one of the first zoos to feature its animals in open exhibits that were organized by their living environment as opposed to their species.

off the opening of the Zoo's cross-country ski trails in 1980.

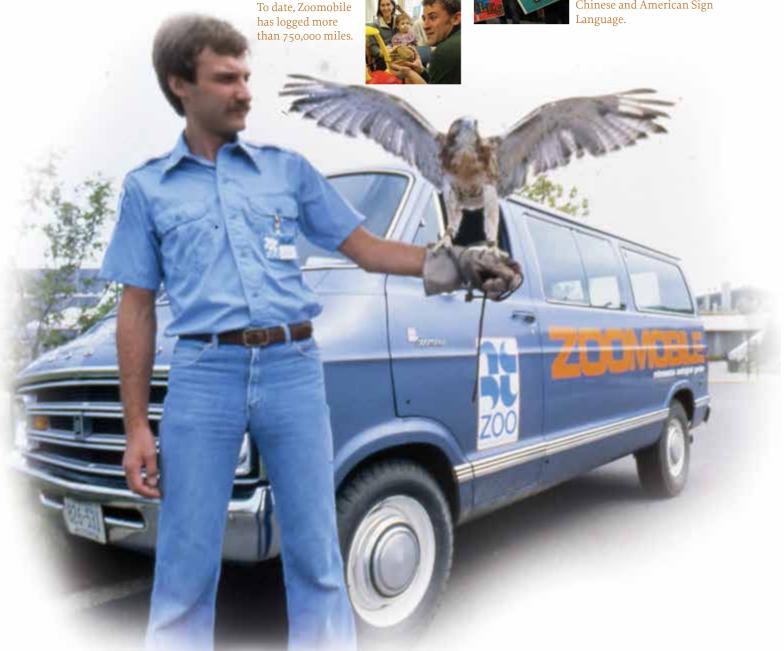
Education f Through the years, the Minnesota Zoomobile and its team of trained naturalists have traveled to schools and community events in every county in the state, providing an educational and entertaining environmental experience to a variety of audiences.



The Minnesota Zoo's wildly popular Zoo Camp classes have been a staple at the Zoo since the beginning. What started with 25 sessions of camp has grown to 288 sessions.



The Minnesota Zoo has been hosting World Language Days since 1979. It started with French, German and Spanish and has expanded to include Japanese, Chinese and American Sign Language.





Dr. Ulysses S. Seal, former Z

we now know as Species Su

Once missing from the Midwest landscape, the Zoo, in partnership with the Minnesota Department of Natural Resources, helped breed and release hundreds of swans to restore wild populations.

The Minnesota Zoo, in partnership with The Nature Conservancy's Africa Program, joined forces with a local conservation organization, Save the Rhino Trust (SRT), in 2009 to support black rhino conservation efforts in Namibia.

Conservation f The Minnesota Zoo has been a leader in tiger conservation since it opened. In 1979, the Zoo's first litter of tiger cubs was born; since then, 41 cubs have been born at the Zoo. The Zoo's Director of Conservation Dr. Tara Harris is the coordinator of the Association of Zoos and Aquariums Tiger Species Survival Plan (SSP), a cooperative population management plan for threatened species.



∫Dear Friends

Where in the world can you stand close to running tigers, listen to the symphony of gibbons calling high in the trees, or have a hundred other eye-to-eye experiences with wildness?

It's the Minnesota Zoo and that first "Where in the World" campaign invited our community to visit a new state-of-the-art zoo designed for "learning, discovery, and fun." It was 1978, and today, 35 years later, the Zoo continues to be a recognized and innovative leader in conservation, education, and fun

Since the Minnesota Zoo opened its doors, we have welcomed more than 36 million guests to the Minnesota Zoo, with nearly 1.3 million this past year alone. We are grateful to our 41,755 member households and a record number of donors who supported us during our anniversary year and helped us fulfill our mission to connect people, animals and the natural world. We could not do our work without you and the State of Minnesota. It is this public/private partnership that has helped propel the Zoo to world-leading status. Thank you!

Today, more than 4,300 animals representing 439 species (60 of which are endangered or threatened) reside at the Zoo, serving as ambassadors for their species. To meet the growing challenges to wildlife populations around the world and here in Minnesota, the Zoo's conservation program expanded greatly in fiscal year 2013, thanks to support from Minnesota's Clean Water, Land & Legacy Amendment and increased gifts from our donors.

This past year, we launched an on-site breeding program for some of Minnesota's most imperiled prairie butterflies, and we initiated a partnership with the Smithsonian Conservation Biology Institute to work together on the conservation of wild dholes (Asian wild dogs) and Przewalski's horses in Asia. It's activities such as these that advance the Zoo's work in securing a future for the world's wildlife.

As the state's largest environmental education center, the Zoo recognizes that people who establish personal connections with the natural world are more likely to invest in and protect it. That's why we established a new Close Encounters program that brings our guests face-to-face with some of the Zoo's most popular and engaging animal personalities.

Critical to our work in conservation and education is, of course, fun, and we know how to deliver. In our 35th anniversary year, the Zoo opened a new state-of-the-art black bear exhibit featuring three playful, charismatic orphaned cubs. And, we brought back both Dinosaurs! and Africa! for the summer, delighting guests of all ages with two adventures in one place.

After 35 years, we are proud of our many achievements, but our work is not done. At this pivotal time in the Zoo's growth, and driven by the needs of our community and world, we must continue to build on our commitment to being a world-leading zoo. To this end, we approved a new Facilities Master Plan which offers a bold and innovative vision that serves as our roadmap for even greater service to our community. The plan advances critical conservation and education needs while creating a guest experience that ensures we are one of the state's premier cultural attractions. And, the plan prudently includes revenue-generating elements to strengthen our financial position.

In 1978, our founding leaders said our Zoo was designed to "help all Minnesotans learn about animals, see and enjoy animals, and help see to it that animal species are preserved for future generations." We have not wavered in this promise, and again, thanks to the State of Minnesota, our members, donors and guests, we will continue to save wild animals and wild places.

Julie T. Kunkel
Chair of the Board
Minnesota Zoo

Julie J. Kunkel

Lee C. Ehmke

Director/CEO Minnesota Zoo Cassy Ordway Chair of the Board Minnesota Zoo Foundation

Cany Ordinay

Melissa Parker Lindsay Executive Director Minnesota Zoo Foundation

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directors' message

page 3

Below *Prairie ecosystems develop from healthy soils that foster many different plant communities. Flowers* like long-headed cone flower and grasses like wild Canada rye provide habitat for insects, birds, and mammals. These prairie dwellers pollinate and spread seeds back into the soil, completing the plant's lifecycle.

conservation

Saving endangered species is an urgent global matter, and that is exactly what zoos worldwide are doing—working together in a global partnership to help protect them. At the Minnesota Zoo, we are expanding our work in the field, facilitating local community participation and leadership, increasing public awareness to inspire people to act on behalf of animals, and leading by example.



saving minnesota's wild animals and wild

places | Protecting wild animals hits close to home when it comes to iconic Minnesota animals, such as the moose.

Moose have virtually disappeared in northwestern Minnesota, and the northeastern population has declined nearly 70 percent since 2006. Scientists believe there may be multiple reasons for this declining population, including warming temperatures. Moose are intolerant of heat, and Minnesota is at the southern edge of their distribution in our region. A Minnesota Zoo researcher Dr. Nick McCann is studying how moose respond to heat and has submitted a manuscript describing his Zoo-based research to a scientific journal for peer review. Next on his plate is an analysis of the data he has collected on wild moose. Can we save them? And, can we save Minnesota's butterflies too?

The Minnesota Zoo hosted the Northern Tallgrass Prairie Lepidoptera Conservation Conference this past year where more than 50 professionals gathered to assess the status of imperiled prairie butterflies and moths. At one time, native prairie covered 18 million acres of western and southern Minnesota. Today, only one percent of the tallgrass prairie remains, and many animals and plants that depend on this habitat have declined or disappeared.

The Zoo is working with our partners to prevent the global extinction of highlyimperiled prairie butterflies, especially the Dakota Skipper and Poweshiek Skipperling, by establishing "insurance breeding populations" and by conducting field surveys in Minnesota for these species. And, we have a track record for success in saving animals from extinction.

One of the first Minnesota-based conservation projects at the Zoo was trumpeter swan reintroduction. These beautiful birds had completely disappeared from the state in the 1880s. The Zoo, in collaboration with the Minnesota Department of Natural Resources and Hennepin Parks, participated in a successful trumpeter swan reintroduction program. The final release of Zoo-bred swans took place in 2012.

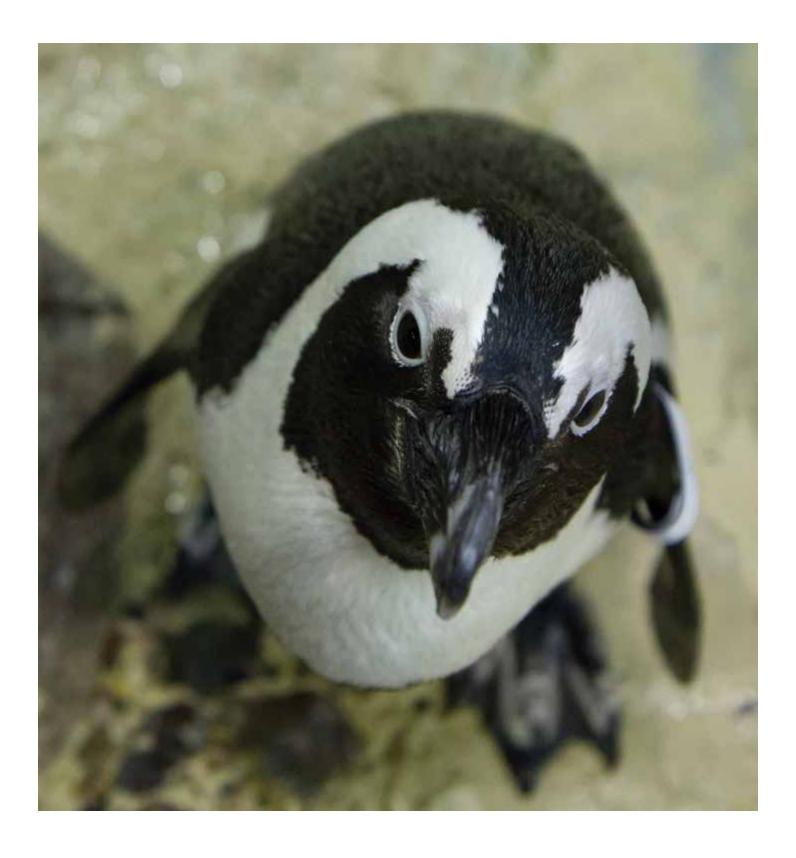


exploring our own

backyard [In fiscal year 2013, the Minnesota Zoo launched the BioDiscovery Project, the purpose of which is to discover, document, and monitor native wildlife on the undeveloped half of the Zoo's 485-acre site. Through this new program, we are beginning to share our discoveries with the community and inspire people to explore native wildlife in their own neighborhoods. In just the first two months of the project, Zoo staff and volunteers documented dozens of species (including some previously unknown to our site) and captured more than 1,500 photos of wild animals!



Below \int African penguins eat sardines by the dozens. Today, the primary reason for their declining populations is because of a catastrophic drop in the number of sardines due to overfishing and changing ocean climate.



Right ∫ In the 90s, the Zoo's "Minnesota" ferried staff from Indonesia's Ujung Kulon national park to remote guard posts in order to protect species like the onehorned Javan rhinoceros.

endangered ambassadors waddle into our hearts [African

penguins, like several other penguin species, are endangered in the wild and are undergoing rapid population decline, probably as a result of commercial fisheries and shifts in prey populations. In 2009, it was estimated that there was a population of 25,252 pairs, a decline of more than 60 percent in 28 years. So, the Zoo was thrilled when two male African penguin chicks, "Albert" and "Walter," were born this past year.

The Minnesota Zoo awarded one of our penguin keepers, Becky Heller, with a Ulysses S. Seal Grant to travel to South Africa and participate in the South African Foundation for the Conservation of Coastal Birds (SANCCOB) keeper exchange program. The organization has a chick bolstering project that hand-rears and releases orphaned penguins in an effort to aid wild populations.

reduce, reuse, recycle! | At

the Minnesota Zoo we walk the talk, and that's why we developed a composting and recycling program designed to reduce our environmental footprint and divert the majority of our waste from landfills. The program is a great success; during a three-month period in 2012, we diverted five tons of compost from landfill.

We also are committed to eliminating the number of cell phones that end up in landfills, contaminating our environment. Every year, about 100 million cell phones become obsolete and unfortunately, only about 10 percent of those are recycled. That's a huge amount of e-waste that ends up stored in our drawers or in our environment that otherwise could be put to good use.

The Zoo's Recycle for Rainforests program, in partnership with Materials Processing Corporation (MPC) in Mendota Heights, has collected more than 15,000 phones, raising over \$20,000 to support field conservation programs in Africa. Last year, we funded the conservation efforts of the Goualougo Triangle Ape Project in the Republic of Congo and a second project on gorillas in Kahuzi-Biega National Park in the Democratic Republic of Congo.



Past Present Future

Tiger SSP → In 1982, Minnesota Zoo Board Chair Dr. Ulysses S. Seal started the Association of Zoos and Aquariums (AZA) Tiger Species Survival Plan (SSP) which manages zoo-based breeding for this endangered species. To assist them in their work, the SSP recently launched the Tiger Conservation Campaign which is galvanizing support for wild tiger conservation. Minnesota Zoo Director of Conservation Dr. Tara Harris manages this breeding plan and the Tiger Conservation Campaign along with other SSPs that help to ensure healthy, self-sustaining populations in ZOOS.

Adopt-A-Park In the 1990s, the
Zoo adopted the last refuges of the
endangered Javan and Sumatran rhinos
in Indonesia. This adopt-a-park program,
the first of its kind, spurred many other
zoos to take similar approaches to help
protect wild animals where they live
naturally.





Right ∫ *The* Minnesota Zoo is one of only four places in North America where you can see endangered dholes or

Past Present Future

→ In fiscal year 2014, we will go into the field to help protect endangered dholes (Asian wild dogs) and Przewalski's horses (Asian wild horses). Conservation Biologist Dr. Kate Jenks, who has seven years of experience working in Thailand with dholes and other wild carnivores, will work on these initiatives in collaboration with the Smithsonian Conservation Biology Institute.

Did you know?

- There are fewer than 2,500 dholes in the wild.
- The Minnesota Zoo has exhibited dholes since 2011.
- Przewalski's horses were once considered "extinct in the wild." Zoo-bred Przewalski's horses have since been reintroduced to the wild in Mongolia and China.

conserving an iconic north american species | Did you know that most of today's bison herds contain cattle DNA? That's because bison were allowed to interbreed with cattle during bisons' remarkable comeback at the turn of the 20th century. Today, the Minnesota Zoo is proud to be partnering with the Minnesota Department of Natural Resources to cooperatively manage a bison herd that is free of cattle genes at both Blue Mounds State Park and at the Zoo.

This past year, the Zoo celebrated the births of two pure bison calves, which were the first born at the Zoo in 20 years. These calves are scheduled to be released into a Minnesota state park in the fall of 2014.

leadership in community-based **conservation** \(\text{Currently in} \) South Africa, poachers kill an average of two rhinos every day for their valuable horns, which are wrongly believed to have medicinal properties. Conversely, just to the north in Namibia, only two rhinos have been lost to poachers in the past 19 years, a testament to the country's strong conservation policies and the implementation of community-based

solutions for the protection of rhinos.

Since 2002, Minnesota Zoo Conservation Biologist Jeff Muntifering has been working with Save the Rhino Trust in Namibia to engage local communities in monitoring and protecting critically endangered black rhinos on communal lands. In fiscal year 2013, we raised over \$35,000 to purchase ankle tracking bracelets and trained 18 new Rhino Rangers (community trackers) who logged 97 field days and yielded 85 rhino sightings.

Below The Minnesota Zoo welcomed the birth of two genetically-pure bison calves as part of a partnership with the Minnesota Department of Natural Resources in an effort to conserve the North American plains bison.



Below \int In a Zoo Camp class called "Shark!," campers dress up like a shark and learn about these "perfect predators" that appeared on our planet 300-400 million years ago.

education

Today's young people are increasingly removed from nature, and fewer and fewer have more than an occasional encounter with nature and wildlife. Eventually, however, they will be responsible for the remaining wild places in the world. To help them address the natural world's future challenges, students need science, technology, engineering, and math (STEM) skills, as well as meaningful exposure to conservation and environmental issues. The Minnesota Zoo's award-winning education programs illustrate the real world relevancy of these skills and link students' natural affinity for animals with their innate curiosity about how things work—fostering creativity, innovation, and critical thinking.

winning awards and delivering stem of the Zoo's Interactive Video Conferencing (IVC) or Distance Learning program, the first full 12-month period for the program. And what a year it was—we received the 2012-2013 Center for Interactive Learning and Collaboration (CILC) Pinnacle Award which is presented annually to organizations delivering outstanding K-12 standards-based interactive video conferencing programs. The evaluation assesses seven areas: two related to the effectiveness of the presenter and five related to the educational content of the program.

In fiscal year 2013, we created two new STEM-based programs: "Engineering for Animals: Exhibit Design & Beyond" and "Engineering from Animals: The Science of Biomimicry," both of which were in high demand. At the close of fiscal year 2013, these two new engineering programs accounted for the majority of the Zoo's IVC bookings, indicating a clear interest in STEM curriculum on the part of nationwide educators.

The Zoo delivered IVC programs to six states (MN, ND, TX, ID, OH, KY) and 13 Minnesota counties in fiscal year 2013, reaching nearly 2,500 participants in 92 programs.

bringing world conservation stories to you finagine a journey

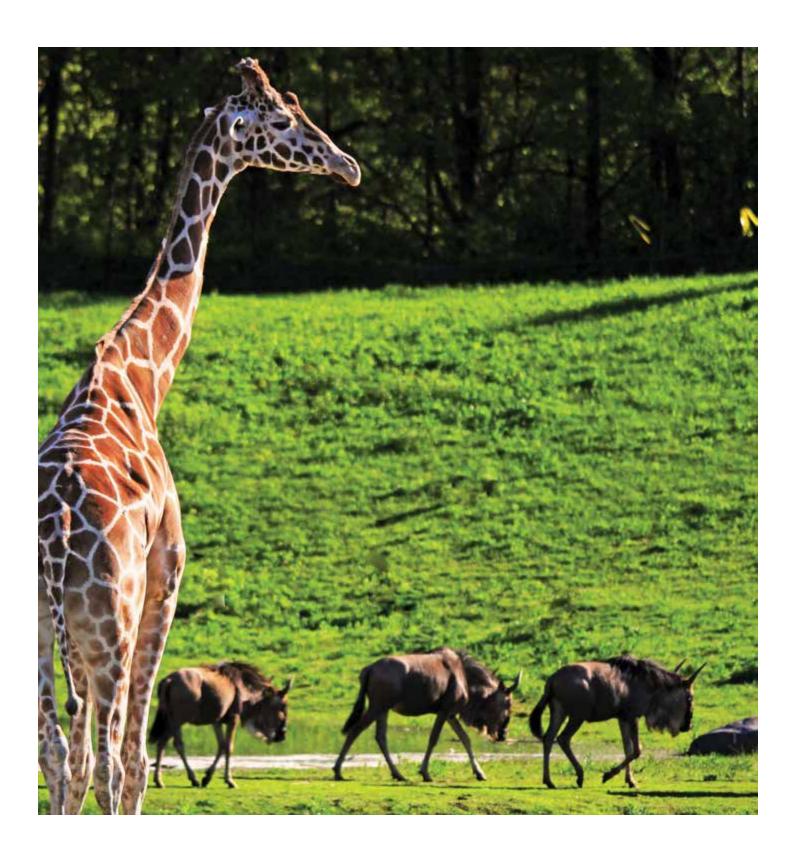
that takes you from the Russian Far East and Africa's Congo Basin to the shores of Lake Superior and along the banks of the Mississippi River. In fiscal year 2013, guests could do just that by attending the Our World Speakers Series, 11 free evening presentations by experts in local and global wildlife conservation and environmental issues who took us around the world and to our own backyards.

Nearly 1,000 attendees learned from speakers, including Dr. Jonathan Slaght, a 15-year veteran of the Russian Far East, who spoke about the conservation issues facing this extraordinary wilderness that includes Amur tigers, Amur leopards, brown bears, and Blakiston's fish owls. And, guests heard from Dr. Lee Frelich, the University of Minnesota's Director of the Center for Forest Ecology, who spoke about potential future scenarios where Minnesota's northern conifer forests may switch to maple forests or savanna.

Elephants, butterflies, moose, and more: the Our World Speakers Series is an informative and engaging way to learn more about our natural world.



Below The Minnesota Zoo hosted its first Google+ Virtual Field Trip, a new interactive program designed by Google+ Hangouts to help bring science and educational facilities into communities everywhere. Zookeeper Adam Keniger highlighted giraffes from the Zoo's seasonal Africa! exhibit.



Right ∫ Zookeeper Steve Estebo shared several of the Zoo's birds with young campers at Zoo Camp, now in its 35th year.

visiting the zoo... **virtually** [Can't make it to the Minnesota Zoo? We're connecting better than ever with our various social networking sites. On January 31, 2013, we debuted our first Google+ virtual field trip: "What It Means to be a Zookeeper." The Google+ online platform allows us to share our work throughout the state, the country, and the world, as well as spotlight the animals we care for like our giraffes in our summer 2013 exhibit, Africa! Google+ even allows us to better partner with other accredited zoos and aquariums across the country. Since the debut of the first Google+ virtual field trip, we've seen a 2,500 percent increase in our Google+ fan base!

meeting the education needs of the community ∫ Thanks to a grant from 3M, the Zoo's newest program for schools called ZooMS meets the increasingly important need for Science, Technology, Engineering, and Math (STEM) education in the K-12 community. Through the variety of programs being developed under the ZooMS initiative, engineering becomes

an integrated context for bringing science

and math learning to life at the Zoo.

For example, this past year, teachers and students explored the complex systems behind operating the Zoo, designed and built their own zoo exhibits, and discovered how unique animal adaptations are inspiring scientists to engineer new solutions to everyday problems. Staff also developed all new Zoo class offerings to enhance on-site school field trips. These 45-minute naturalist-led experiences are directly correlated to Minnesota State science standards and focus on STEM concepts appropriate for each grade level. One of the more popular classes was "Penguineering," during which students designed an ideal nesting site model for their own African penguin.



Past Present Future

Zoo Camp is one of Minnesota's popular 200 Camp has been here since the beginning. It started with 25 sessions, grew to 120 by fiscal year 1999, and reached 302 camp sessions in fiscal year 2013, serving more than 4,300 children. Today, Zoo Camp is one of Minnesota's premier summer programs for kids.

Zoomobile — The Minnesota Zoo's Zoomobile and its trained naturalists have traveled to schools, libraries, and community events in every county in the state, providing an educational and entertaining animal experience to those who may not be able to visit the Zoo.

Right \(\) Known as
the "engineers of
the animal world,"
beavers fell trees and
build dams. That's
why they're one of the
subjects of a STEMfocused interactive
video-conference
for schools called
"Engineering By
Animals: Nature's
Builders."



Past Present Future

As we look to the years ahead, the Zoo will continue to develop innovative education programs that deliver high quality teaching and learning. We will encourage teachers and students to become more engaged in science, conservation, and environmental exploration through a variety of experiences and topics, including online learning and engineering.

In fiscal year 2014, we will:

- Develop a K-12 STEM curriculum guide for teachers.
- Develop the final installment of the Zoo's series of engineering-themed video conferences, "Engineering by Animals: Nature's Builders."
- Provide engineering-themed field trips.

1,100 volunteers. Week-long camps include "Barnyard Buddies," Long Necks and Sharp Teeth," and "Undercover Animals."

connecting students to the natural world | During

the 2012/13 school year, every fifth grade student from the Minneapolis school district and every third grade student from the St. Paul school district visited the Minnesota Zoo on a field trip. The students, their teachers, and their chaperones received free Zoo admission, transportation to and from the Zoo, lunch, and a hands-on, standards-based Zoo class that aligns with the school curriculum. And it was all free, thanks to gifts from Target and the Travelers Foundation.

Research has shown that school field trips can be important for enhancing school children's science learning by giving them authentic experiences, direct contact with real objects, and stimulating their curiosity and interest in the topic. And what better place to do that than the Minnesota Zoo where the students visit naturalistic exhibits, connect with wild animals, and engage in classroom conversations about a topic children love—animals!

This past year, more than 11,500 students and chaperones from 19 school districts throughout the state participated in Zoo Safari field trips, all made possible by generous corporate and foundation donors and the Clean Water, Land & Legacy Amendment. We gratefully thank all Minnesotans and the 3M Foundation, Ameriprise Financial, Chuck & Don's Pet Food Outlet, Flint Hills Resources, Hickory Tech, K.A.H.R. Foundation, Hormel Foods Corporation, Land O'Lakes Foundation, MOM Brands, Target, and the Travelers Foundation for making these extraordinary experiences possible for students throughout the state.



Below *Children of all ages participate in Zoo Camp, often learning from one of the Zoo's nearly*

Below \(\) Minnesota has an estimated 20,000 black bears that roam across the northern one-third of our state.

As ambassadors for their species, three orphaned black bears now make their home on a new exhibit in the Medtronic Minnesota Trail which features a variety of Minnesota landscapes and their animals.

recreation

The Minnesota Zoo's new Facilities Master Plan lays out plans that offer unique exhibits that will showcase some of the planet's most urgent conservation challenges. As a world-leading zoo, we are helping preserve species worldwide and serving as a trusted resource for environmental learning. We also are delivering fun, and our Plan includes two new experiences — a Conservation Carousel and a nature-based play area, both of which will enhance our guests' enjoyment of the Minnesota Zoo.



Completing a trail for the Medtronic Minnesota Trail has been part of the Zoo experience from the beginning, but it was always missing one iconic northern Minnesota species: the black bear. Thanks to the success of the Heart of the Zoo campaign, three young orphaned black bears joined the Zoo's animal population in fall 2012 when we opened the new Black Bear exhibit on the Trail.

Zoo guests now enjoy the antics of one female and two male bears that join a broad range of other Minnesota native animals found throughout the Trail. The bears have trees to climb, a pool for bathing, a cave for napping, and hot rocks for their long winter naps.

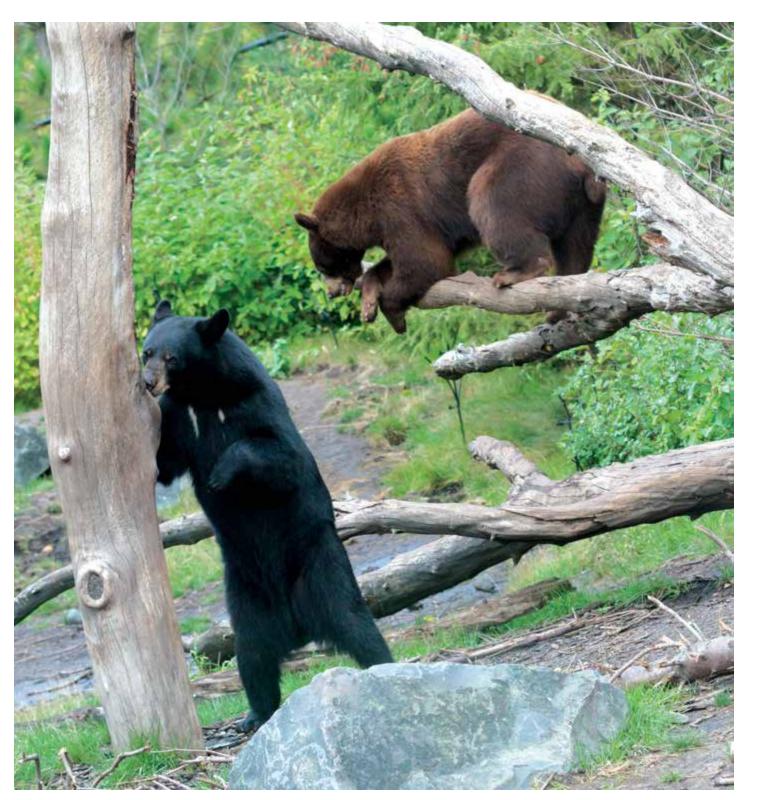
In honor of the Black Bear exhibit, the Zoo partnered with the History Theatre to create *Tales Along the Minnesota Trail*, a musical, interactive play for young audiences which took two young friends back in time to meet some of the people and animals who have called Minnesota their home.



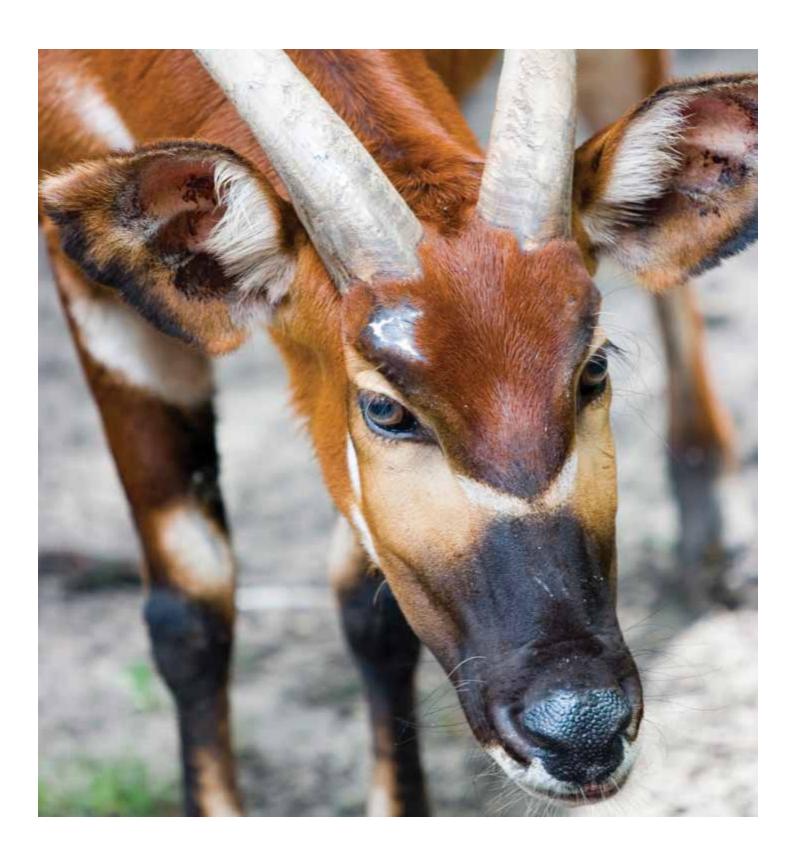
i heard? Soo guests who parked in the East Entry parking lots this past summer may have heard the distinct call of prairie chickens. It was just one of many interpretive elements in the Zoo's new Legacy Prairie, a 3.25-acre native prairie surrounding the Toucan and Tiger parking lots.

Native prairies once covered more than one third of the State of Minnesota, but today, less than one percent remain. Thanks to funds from the Clean Water, Land & Legacy Amendment, the Legacy Prairie was created to increase awareness about the loss of this critical habitat in our state. The Zoo's prairie includes over 45 species of flowers and grasses, including prairie smoke, pasque flower, prairie violet, columbine, black-eyed Susan, long-headed coneflower, spiderwort, wild Canada rye, prairie brome, and blue grama.

Thanks to the Legacy Prairie, guests, volunteers, and staff have noticed an increase in insects, pollinators, and birds. In the morning, goldfinches regularly eat fragrant hyssop, and many species of bees and dragonflies have been observed. Hummingbirds have been seen too!



Below \int Bongos are the most colorful and most sociable of the African antelopes. The Zoo celebrated the birth of two healthy calves as part of the Zoo's summer Africa! exhibit.



Right ∫ The December 1981 issue of Smithsonian featured the Minnesota Zoo, describing it as a "theater of discovery."

back by popular demand: two adventures. one place. \(\) Minnesota Zoo guests traveled halfway around the world and back in time

halfway around the world and back in time 65 million years, thanks to two seasonal summer exhibits: Africa! and Dinosaurs!, both sponsored by Think Mutual Bank.

Back for a third time, Africa! gave Zoo guests the feeling that they had been dropped in the middle of the African continent. Featuring giraffes, ostrich, bongos, wildebeest, addax and guinea fowl, the exhibit provided our guests with an up-close experience and the special opportunity to feed giraffes.

While the creatures just down the trail were not able to be fed, Zoo guests were mesmerized by 20 larger-than-life animatronic dinosaurs, featuring Tyrannosaurus Rex, Stegosaurus, and hidden within the forest Therizinosaurus, with claws over three feet long and forearms up to eight feet long. He was the "scissor-hands" of the dinosaur kingdom!

get a little bit closer

now ∫ Connecting people, animals and the natural world is the Zoo's mission, and sometimes, we like to have our guests get just a little bit closer. That's why we created our Animal Encounters program, offering unique experiences designed to foster positive connections to the natural world, with lifelong impact.

This past year, we expanded our Animal Encounters program by adding three new programs: Sea Otter Encounters, Stingray Feeding Encounters, and Giraffe Encounters. In less than three weeks, we sold out of the Giraffe Encounters during the run of Africa!, and we increased participation in Penguin Encounters (which were first offered in FY12) by 80 percent.



Past Present Future

Winning Awards — Minnesota strives to be the best, and the Zoo is no exception. In 1981, the Zoo was featured on the cover of *Smithsonian* magazine for the Zoo's innovative design of nature-imitating settings for wildlife. In 1984, BBC selected the Minnesota Zoo as one of the best international zoos. In 1987, *Family Circle* magazine named one of the best zoos in the country for animals and guests. And throughout our history, the Zoo has received top honors in exhibits from the AZA. True to our vision, the Minnesota Zoo is a world-leading zoo.

Bringing Families Together The
Zoo is a place for families. It's been
our commitment from the beginning.
Not surprisingly, today the Zoo boasts
members and guests who bring their
grown children and grandchildren
to visit—three generations of guests,
coming together, to experience animals
in beautifully designed, naturalistic
surroundings.

popular animals, will return when the Zoo completes the revitalization of its main entrance where guests will quickly immerse themselves in the world of three socially-active animals—meerkats, snow monkeys, and penguins.

Right | Meerkats,

one of the most



Past Present Future

The Facilities Master Plan, adopted by Zoo and Foundation Boards in November 2012, is a roadmap for the future; a living document that guides future projects at the Zoo. This plan completes several projects from our last plan, as well as introduces guests to many extraordinary new exhibits and amenities.

Over the next several years, the Zoo will:

- Introduce a group of Hawaiian monk seals, the most endangered seal in U.S. waters, into Discovery Bay.
- Revitalize Crossroads Park with a Conservation Carousel and a naturebased playground.
- Complete the entry experience while immersing guests in a world of active, social species: a new meerkat exhibit and a revitalized snow monkey exhibit will complement 3M Penguins of the African Coast.

Below Thanks to gifts from the Cities 97 Sampler, Mayo Clinic, and the Taishoff Family Foundation, the Zoo hosts Dreamnight, a completely free Zoo experience exclusively for children with disabilities or special health care needs, and their families.

everyone's having

fun ∫ Children, parents, coworkers, young adults...everyone enjoys great events at the Minnesota Zoo, including birthday parties and beach parties for kids of all ages.

Voted by the viewers of WCCO-TV this past year as the "Best Place for a Kid's Birthday Party in Minnesota," the Zoo's birthday parties give children an unforgettable way to celebrate while making mom and dad "the best parents in the whole wide world." In addition to a cake, crafts, and games, the Zoo adds an educational component using pelts, bones, and claws so kids can learn more about the animals at the Zoo.

Sand, calypso music, and a lush, warm rainforest setting. Does a Minnesota winter weekend get any better than a day at a Tropical Beach Party? Apparently a record-setting crowd of 20,000 people this past year didn't think so as they spent the day enjoying the Tropics Trail's large indoor sandbox, as well as face painting, a sand art activity, and special enrichment treats for the animals.



35 YEARS | employees & volunteers

The Minnesota Zoo would not be where it is today without the extraordinary commitment of our employees and volunteers. From the successful breeding and reintroduction of trumpeter swans, to developing and managing the Tiger Species Survival Plan (SSP), to educating people of all ages about wild animals, the Zoo is a world-leading zoo because of the people who work and offer their time here.

Ten employees and five volunteers have been with the Zoo since before we opened our doors in 1978. They have taken care of our sea otters, birds, and bison; built exhibits; kept the lights on and the vehicles running; improved our guests' experiences; and managed our volunteer program. And what a program it's been!

Over the past 35 years, the Zoo has recorded more than 2,761,843 volunteer hours. That represents the equivalent time of some 1,327 additional employees or an average of 38 more annual employees. We could not have been as successful without the dedication and passion of these amazing people. Congratulations and thanks to:

Employees celebrating 35 years of service in 2013 \int \text{

Roger Broz
Pam DeCorsey
Lucinda Edwards
Diane Fusco
Kevin Henderson
Tim Judy
Ray Messier
Julie Speiker

Larry Vorwerk
Sheri White Commers

Volunteers
celebrating
35 years of service
in 2013∫

Jude Dean Stephanie Fox Paul Olson Roger Palmquist Paul Wilson



















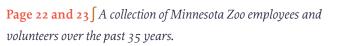














taff profile Sheri White Commers

When the Minnesota Zoo first opened in 1978, Sheri White Commers was a secretary for the Education department. Back then, the department included a library, photo lab, and graphics department, and Sheri's duties included typing curriculums (with an IBM Selectric 2 typewriter) and helping the Zoo's photographers process black-and-white photos.

Thirty-five years and a college degree later, Sheri still gets a smile on her face when she pulls into the parking lot for work. Now the Director of Volunteers, she has guided the program's growth from about 250 volunteers working about 35,000 hours to 1,078 volunteers in fiscal year 2013, working 117,158 hours throughout practically every area of the Zoo.

Sheri especially enjoys training new volunteers and the enthusiasm each new group brings—they're excited to learn, and their energy is contagious. And she loves that with the opening of 3M Penguins of the African Coast, she now gets to walk by one of her favorite animals on the way to her office each morning.

There are two big secrets to Sheri's success. First, says Sheri, is to treat volunteers the way she likes to be treated. And second, is her great appreciation for the true impact of the Minnesota Zoo. "To the average Zoo-goer, a visit is about having fun with family and friends," continues Sheri. "But I know that our business is about so much more. When we do our job well, our guests go home enlightened with meaningful information that can change their perspective on important conservation issues that affect all of us."

Thank you Sheri for your 35 years of dedicated service to the Minnesota Zoo.



you and the zoo

What's better than a good party or event? It's one that supports a great institution like the Minnesota Zoo.

This past year, you celebrated with wine, wraps, beer, and brats. You feasted on fabulous fish, listened to magical music, and watched the wonderment and joy of kids with special health care needs as they visited the Minnesota Zoo.

You golfed. You ran. And you learned all kinds of things about wild animals, wild places, and how you can make a difference.

You also gave generously at events throughout the year, including the 25th annual Beastly Ball "feast among the beasts." We extend our grateful thanks to WCCO TV's Jamie Yuccas, Chairs Richard and Susan Milteer, and Honorary Chairs Mort and Alice Mortenson who helped welcome more than 550 guests to the Zoo's premier fund-raising gala.

Guests enjoyed the lively music of Tommy Tiger and the Birdcage Band, exquisite delectable delicacies, and bidding on everything from trips to Tuscany and Colorado to dinner with the tiger cubs, all to support the Minnesota Zoo. And when the party was over, we celebrated income of more than \$500,000, the second highest amount raised in the Zoo Ball's history.

Joining gala guests for the second time was AZUL, the Zoo's young professionals' organization. Wild Night guests started the evening at a preparty at CRAVE Mall of America and arrived by bus at the Zoo, where they partied, danced, and raised money for AZUL's commitment to the Tiger Conservation Campaign.













2013 Event Photos Above [1. Wild About Wine 2. Tiger Tracks 5K and Kids' Run 3. William David Romans Golf Classic 4. Tropical Beach Party 5. Fish Bites 6. Carly Rae Jepsen at Subway Music in the Zoo. 7. AZUL and CRAVE Cares Happy Hour Fundraiser for the Tiger Conservation Campaign **2013 Beastly Ball Photos Below** [1. Honorary Chairs Mort & Alice Mortenson and Beastly Ball Chairs Susan & Richard Milteer 2. Delana Routh, Ashley Roberts, and Angela Voth 3. Char Chmielewski and Sheldon Bryant 4. Kristen Cooper, Danielle Parish, Dania Toscano Miwa, and Noah Miwa 5. Zoomobile Educator Donnie Crook and WCCO TV's Jamie Yuccas 6. Kim and Representative Kurt Zellers 7. Lori Lauber and Jeanne Glass 8. Mary and Carl Maijer 9. Pat Gillis, Peqqy Gazzola, Chris & Lynne Nelson, Celeste & Bob Rekeita, Sandy Kayachith, and Soukkay Keomysy



















by the numbers

1.28 MILLION
Guests to the Minnesota Zoo in fiscal year 2013

Acres in Apple Valley

63,368
Number of Minnesota Zoo Facebook fans

2,50%
Increase in Google+ fans last fiscal year



Estimated number of Poweshiek skipperlings in Minnesota in 1978

Number of Poweshiek skipperlings in Minnesota today

ABOUT 1%

Amount of native prairie left in the state of Minnesota



Number of individuals who took Zoo Camp classes in fiscal year 2013

\$11,730 Need-based scholarship funds provided to Zoo Camp goers in fiscal year 2013

#1

The Minnesota Zoo's ranking as the largest environmental educator in the state

\$14-6 MILLION
Economic impact of the Minnesota Zoo to the
State of Minnesota

1,738
Jobs supported by the Minnesota Zoo

35

Years since the Minnesota Zoo opened its doors on May 22, 1978

36 MILLION
Guests through our doors since 1978

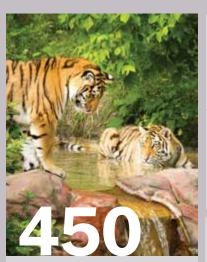
Days a year we're open to the public



Population decline of African penguins since 198

2

Endangered African penguins born at the Minnesota Zoo last fiscal year



Number of Amur tigers left in the wild

UP TO \$370

Cost of tiger bone per kilogram on the black market

OVER \$100,000

Amount raised last fiscal year for the Tiger Conservation Campaign

Number of tigers born at the Minnesota Zoo since 1978

Amount raised for the Zoo through Give to the Max Day on November 15, 2012

4.1,755
Minnesota Zoo member households in fiscal year 2013

Rhinos poached in South Africa in 2012



Rhinos poached in 2012 in Namibia where the Minnesota Zoo's Desert Black Rhino Project works to protect these endangered animals

\$1,500,000 Amount appropriated to the Minnesota Zoo from the Clean Water, Land and Legacy Amendment 117,158

Volunteer hours donated in fiscal year 2013



Volunteers who have served for 35 years

Households in the Friends of the Minnesota Zoo giving society in fiscal year 2013

12%

Increase in number of donations in "Friends of the Minnesota Zoo" over the previous year

306,306

Individuals served by all Minnesota Zoo education and outreach programs

OVER \$270,000

Funds raised for Zoo Safari, which provides economically-challenged schools with free access to the Zoo

Number of children visiting the Zoo with the help of scholarships from Zoo Safari

1ge 28

2013 donors

Every effort is made to ensure the accuracy of our records. If our report contains errors or omissions, please contact us at 952.431.9237 so that we may extend our apologies and correct our records.

Individuals & Family Foundations

\$100,000+

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\$50,000-\$99,999

Sharon and Chester Ellingson, III

\$25,000-\$49,999

Anonymous (1)
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Ray and Susan Johnson
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donor profile — Paul Olson

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Pat Koors



Answering an announcement recruiting volunteers for "the new zoo" on WCCO Radio in 1977, Paul Olson solidified his life-long commitment to animals. Paul was working full-time at the University of Minnesota caring for animals in the Psychology Department laboratory, and he decided to volunteer on weekends at the Zoo. He remembers the Zoo's opening in May 1978, fondly, and he has been a first and third Saturday volunteer ever since.

Paul's gentle demeanor and voice, as well as a wry sense of humor, serve him well in his interactions with both animals and people at the Zoo. Once, while on assignment to monitor the Bactrian camels on the Northern Trail, Paul was "kissed" by one of the female camels who snuck up behind him and licked the side of his head. Laughing to himself at her outright display of affection, he told her, "It wouldn't work out between us since we aren't even the same species."

In addition to his amazing gift of time to the Zoo, Paul also enjoys supporting the animals and programs he is passionate about by making financial contributions to the Zoo. He is a Friend of the Minnesota Zoo giving society. He regularly attends the Beastly Ball, and he recently joined the Zoo's Circle of Life Society, which provides future gifts to the Zoo through bequests and estate planning. "The Zoo is moving in the right direction," Paul says with a smile. When asked why he supports the Zoo, Paul simply replies, "I enjoy it... I like the plans for the future."

ge 30

[2013 Donors [looking forward looking back

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Jeannine Rivet & Warren Herreid II

Warren Herreid when they saw the joy and wonder their grandchildren felt while visiting the Zoo.

They decided to help make it possible for more children to experience the Zoo's fun and educational exhibits by sponsoring Zoo Safari, which provides transportation, zoo admission, and programming for school groups. Zoo Safari was a perfect fit with their passion for STEM education, as it is designed to help equip students for careers in science-related fields and help schools meet Minnesota Science Academic Standards.

In gratitude for their generous contributions to Zoo Safari, and many other Zoo programs, Jeannine and Warren were honored in November with the Zoo's 2012 Stewardship Award. "Jeannine and Warren are generous, effective and inspiring community leaders," said Minnesota Zoo Director/CEO Lee Ehmke. "As believers in the importance of STEM education, Jeannine and Warren have helped to enhance and expand the Zoo's education programs to reach more students and engage new communities. Our Zoo Safari program, which sponsors elementary school field trips to the Zoo, is just one example of an important program that is growing substantially from their leadership."

Jeannine and Warren also have served as honorary chairs for the Zoo's Beastly Ball. Their grandchildren always accompany them to this gala to learn the importance of giving back.

The couple shares a distinguished history of community service in the Twin Cities and beyond. Jeannine is executive vice president of UnitedHealth Group and serves on numerous boards. Warren is is Vice President of K.A.H.R. Foundation. He served for 26 years in the National Guard, retiring as a Lieutenant Colonel. Warren and Jeannine, along with their children and grandchildren, continue to visit and enjoy the Minnesota Zoo.



donor profile

Bill & Carol Lahti and Michelle & Michael Colbert

Bill and Carol Lahti lived near the Minnesota Zoo when it opened in 1978, and were among the first families to get a Zoo membership. They brought their son David and daughter Michelle, who remembers admiring the beluga whales, watching the koala munch eucalyptus, and exploring the Zool ab.

Michelle never "grew out of" the Zoo: in high school she watched Amur tiger cubs playing in fresh snow, as a young adult she maintained her own membership, and now she brings her own children, Jonathan and Lauren.

Michelle and her husband Michael Colbert made a year-end gift in 2007, without realizing it would make them Friends of the Zoo. Bill and Carol joined with their own donation in 2008, and both families have been stalwart supporters ever since.

The adults love being able to bring Jonathan and Lauren whenever they like, and being able to leave whenever the children get tired. Michelle is surprised anyone would come to the Zoo without getting a membership!

The whole family enjoys Zoo donor events— Jonathan and Lauren have a blast at Friends Farm Babies, Michelle and Michael loved the Friends tour on the brown bears and sea otters, and Bill and Carol like to hear the latest updates at the annual Director's Dinner.

"The main reason we donate is we think the Zoo is a great place to bring our kids for not only the ability to get them to run around and have fun, but to hear a little something about animals and the environment too," says Michelle. In another 35 years, she hopes that Jonathan and Lauren also will have many happy memories of their childhood at the Zoo.

Thank you to Bill and Carol Lahti and Michael and Michelle Colbert for your support—we hope Jonathan and Lauren will continue the family Zoo tradition for another 35 years.

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1ge 37

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\$100.000+

3M Company and 3M Foundation Target

\$50,000-\$99,999

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\$25,000-\$49,999

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The Pentair Foundation

Nashville Zoo

Point Defiance Zoo & Aquarium The Toro Giving Program Travelers Foundation Treasure Island Resort & Casino

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Ernst & Young LLP John Deere Foundation Kohl's KPMG LLP

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Cargill's charitable giving efforts reached \$69.9 million for fiscal 2012 and for nearly 25 years, the Minnesota Zoo has been extremely fortunate to receive steadfast and generous support for our shared commitment to STEM education and environmental stewardship. By way of grants, in-kind gifts and thousands of volunteer house. Cargill and the Polaris Industries Inc. Red Wing Shoe Company Foundation C. H. Robinson Worldwide, Inc. Securian Foundation Sit Investment Associates Minnesota Zoo have formed a powerful partnership in pursuit of building a community of conservation leaders and advocates who are motivated to save wild animals and wild lands, both here at home and around the world. Foundation TCF Foundation Thomson Reuters Thrivent Financial for Lutherans

the Minnesota Zoo for many years," says Mark Murphy, AVP Corporate Affairs, Director of Corporate Responsibility and Cargill Foundation Director. "As a global company, we are committed to improving access to educational resources and increasing awareness around environmental stewardship and innovation. The Cargill Environmental

Cargill

backgrounds can come and learn to appreciate the environment and animals. We look forward to the great innovation and educational opportunities that the Minnesota Zoo brings to the Twin Cities

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3M Foundation

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donor profile -**Wells Fargo**



have long supported the Minnesota Zoo's mission to connect people, animals and the natural world. The *Wells Fargo Family Farm* was the very first privately funded project to be built at the Minnesota Zoo and would not have happened without significant financial support and advocacy from Wells Fargo.

Saint Louis Zoo - University of

Missouri "Mizzou Tigers for

Tigers"

Since that time, Wells Fargo has provided a steady stream of volunteer and philanthropic investments in the work of the Minnesota Zoo. "Wells Fargo is proud to be partners with the Minnesota Zoo, an outstanding organization that connects families and children with the natural world and animals through experiential learning," says Pam Meixell, Wells Fargo Sr. VP Marketing Manager and Minnesota Zoo Foundation Board Member. "Our support over 20 years has included board leadership, volunteerism and financial resources for the *Wells Fargo Family Farm* as well as many other Minnesota Zoo initiatives."

Hugh A. Tyndall

Karel M. Weigel

George Weiss*

Caroline L. Vernon

Joseph and Pat Yenkosky

Steven I. Zellmer Estate

Donald Weesner Charitable Trust

Memorial and **Honorary Gifts**

Gifts of Honor In the name of Abby Mary Scott In honor of Sydney, Sasha, and Jace Richard and Sharon Hanson In honor of Verlon Anderson Michelle Morgan In honor of Matthias Baese Jordan Ash and Haidee Zobenica Andrew and Jennifer Baese Anne Conklin Thomas Easthouse Elizabeth and David Page Brian and Molly Snyder In honor of Emma and Olivia Balisco Charles and Alice Bresnahan In the name of Cindy Bartels Anonymous In honor of Michelle Biros, on her birthday Anonymous William and Kristyn Heegaard Thomas Loddengaard and Rachel Druker Deborah Zvosec In honor of Blue Anonymous In honor of granddaughters Reilly, Megan & Caitlin Gordon Boldt In honor of Anders Brent, a fine man who loves rhinos Susan Harrison In honor of Robin Budd Francis Buesgens In honor of Richard and Charlotte Buratto

Chizek Family Foundation

In honor of endangered animals

Rachel and Harvey Dahl

In honor of Mickey DeLaCruz

Mark and Holly Albright

Minnesota Zoo Volunteers

In honor of Martha Erickson

In honor of Chad Dayton

Edna Johnson

Anonymous

Terris Teale

Sandra Scherb

In honor of Bettie Farace

In honor of Jonas Geere

Karen Knapp

Wallace Alexander

Gail and Steve Arnold

Anna Soderberg and

Happy 50th Birthday!

In honor of Kathy Drazen

all over the world

In honor of of Ryan Mathews Gail Beckley In honor of Christine McKnight Lynn Kirk In honor of Major the police dog, and the Minneapolis Police Department Anonymous In honor of Dania Miwa James and Sharon Toscano In honor of Braden Nelson Anonymous In honor of Charles and Susan Oberstar Arden Olson and Jennifer Oberstar In honor of Cassy Ordway Brent and Mitzi Magid In the name of Noah Peterson Anonymous In honor of Noah Randgaard Deborah and Robert Spuit

In honor of Raz, my house cat,

who has the bravado of a tiger

Jon Skilbeck

In honor of Betty Goodman

Shirley Rockwell

Carol Green

and cat, Clifford

Jolene Hart

Happy birthday!

Lisa Higgins

Nancy Marah

Carol Johnson

Kelly Caruth

In honor of Kramer!

Patti Kruger

little monkeys

Maria Bales

LeRoy Buck

Zoo amazing

Kelly Lessard

In honor of Owen Caruth

In honor of Isabella and Ava

In honor of KT and Aubrey, my

Jerome and Anne Rossi

In honor of Sara Mascari, whose

In honor of my daughter,

In honor of Frank Loth

contributions make the

Catherine Mascari

birthday

birthday

Kruger

Liza Lee

In honor of Bryan L. Green

In honor of my dog, Hanna,

Lorraine C. Babey

In honor of Sabrina Hart

In the name of Harper Hemsley

John and Molly Dusek

In honor of Dick Jeans, on his

In honor of Baylen Rose Higgins

Sandra and James Holcomb

In honor of John in Zoo security

In honor of Devan Johnson's 3rd

Aimee Barnett In honor of our grandchildren Jeannine Rivet and Warren Herreid In honor of Chris "Papa Bear" Schoenhofen Amy Wagner In honor of Jerry and Louise Segal's 55th wedding anniversary Arlene and Howard Kurs In the name of the Sharp Family Debra A. Hoffmann In honor of the film LIFE OF PI, in theaters November 21, 2012 Anonymous In honor of Ellie Tomczyk Thorsgaard William and Deborah Tomczyk In honor of Kathy Vang Lana E. Hammer In the name of Liam Williams Gregory S. Park In honor of The Wohlerts Deborah Byrd In honor of Tom Zimmerman's

Gifts in Memory

Boaz and Susie Ben-Moshe

70th birthday

In memory of my mom, Delores Abel Roger and Michele Sit In memory of Ivan Andoljsek Carol Andoljsek In memory of Candace E. Beaulieu Mathew Beaulieu In memory of Alfred and Barbara Berrien David A. Berrien

In memory of John D. Bland

Jaimi Romans

B. Figeroid Judy Folden In memory of Bryce J. Cameron, Steve Kopp McLeod Kay Nelson Amy Smith Solnitzky Charles and Nancy Cornwell Rita Teresi

In memory of Jill Blank Tiede

In memory of Matthew

Foundation

Barbara Bourne

Tracy Roeker

beloved nephew

Carberry

James Boenigk

Ray and Susan Johnson

Matthew James Boenigk

In memory of Donald Bourne

In memory of Robert Buker

Linda A. Cameron

In memory of William T.

Carol Carberry

In memory of Bradley

Cayan-Boardman

Patricia Clark

Sherrill Closner

Karen Cohen

In memory of Thomas

Crosby Sr.

In memory of Doris and

Janet Lynn Agustin

In memory of Gerald Cohen

In memory of Lillian Cornwell

Judy and Malcolm W.

McDonald Family

In memory of Francis Duerr

In memory of Robert F. Eaton

Scott and Cynthia Lambert

Ruth Ann Eaton

In memory of Jenny Engh

In memory of Marguerite

Bob Duerr

Charitable Account

In memory of Philan Capen

Daymon Worldwide

In memory of Ione Carlson

Glenn S. Haller, M.D

In memory of Gerald Clark

Joan and W. Hane Carlson

Anonymous In memory of Mary Flannelly, who loved butterflies Deborah Dean-Flannelly In memory of Al and Laura Folden Lori Mestenhauser In memory of Robert Gaylord, Minnesota Zoo volunteer Doris and Dale Acton Patricia Adkins Mark and Patty Bollenbeck Dan and Karen Campbell Patty Gaylord Jacqueline Holder Jeff Kopp and Shannon Kopp Lawrence and Careen Kopp Carolyn and Charles Jeanne Olsen Sandra Scherb Dale L. and Janice Smith Merna Smith Sharon and George Wednesday Volunteers Thomas and Shirley Wander Curtis Wiehle and In memory of John Graves **Betty Graves** In memory of Harmen Rachel, Gary, Sarah, and Hannah Parnes In loving memory of Anne Hatch Edna Bernstein Charles Delaney

Joan Eichhorst Michael and Patricia Hatch Nancy Herring Albert and Janet Hoff David and Esther Mussoni Eric Schieferdecker In memory of Daniel Leon Hayes James and Laurie Hayes Edwin and Lori Schultz Chris and Cherie Wyatt In memory of Eric Hayes Edwin and Lori Schultz Chris and Cherie Wyatt In memory of Thomas Kermit Holloway Opal Prochnow In memory of Caitlin Homan Peter and Therese Bravo In memory of Bob Howe Jennifer Howe In memory of James Huber Julie and Bernard Maegi In memory of John Huppler Kay Eberman In memory of Brandon Jarboe Richard and Wendy Brand In memory of Michael Johnson Darlene Adkins Marlene Baatz Donna and Bernie Fossand **Janet Hamre** Margaret Hartze Sonia and Jerry Hovet Nicholas and Katherine Kirchoff Alvin and Wilma Kracke Chere Seado Smiths Medical Marie Ellen Swenson Kenny and Delores Vettel In memory of my loving

brother, Steve Kelly

Sheila M. Will

donor profile -David &

Polly Remick



In October of 2009, David and Jaimi Romans tragically lost their nine-month-old son Will to HINI. Will was a beautiful, playful, happy little boy who loved the Minnesota Zoo. "The Zoo reminds us of happy times we spent with our son William as he giggled and laughed, pointing at all the animals,"

In Will's honor, David and Jaimi wanted to do something that would ensure access to all children who would not otherwise have the opportunity to visit the Zoo. After much thought, planning, and a lot of volunteer help, the William David Romans Golf Classic was born to celebrate Will's life.

The annual tournament is now in its 4th year and has raised over \$100,000 to date for the William David Romans Endowment Fund. The fund provides economically-challenged, culturally-diverse

"The Minnesota Zoo is important to us because it's a place where children find awe, wonder and laughter and can be inspired to learn about the world they live in," continues David. "We feel fortunate to be a part of it."

We feel lucky to have the Romans as friends, donors and leaders of the Minnesota Zoo.

page 37

father, grandfather Stephanie Koblas Rugg In memory of Kari Ann Koskinen Luanne Koskinen In memory of George Lee Martha Balbinot In memory of Rosalyn Lindberg-Lakso Donna Lindberg and Del Gerdes In memory of Andrew "Andy" J. Litvany, Jr. Anonymous Rita Duret James and Penny Ebel John C. and Marlene R. Ellis Addie Evans Suzanne and Salah Fattah Deborah Gensmer Rose Ann Gensmer Jean and Wendell German Rene and Lynn Griswold Brad and Melanie Haugen Frederick and Winifred Johnson Gary and Marcia Richter Geraldine Schams In memory of Lucky and Starlite Mark F. Meisinger In memory of Bernard Marschall Kaye and Mike Fischer In memory of Doris McConnell Rebecca Bernauer Patricia Soulen In memory of Michael O'Connor Mary Beth Smith Petersen and Ted DeMattier In memory of Sherman Olsen Dorothy Olsen In memory of Joyce Olson Ray and Susan Johnson In memory of Nancy Olson, 25 year Volunteer Margaret Alexander and Barbara Dykema Steven and Nancy Aronson Carol Berfeldt Patricia and Mike Eckstein Margaret Glattly Suzanne M. Haas John and Marga Jaros Dorothy Keprios

In memory of John J. Koblas,

Betty and Thomas Olson Ingeborg Roken Shirley Simmons Joanne Sletten and Rose Arbor Judith Tamanaha Minnesota Zoo Volunteers David Jarzyna and Susan White-Jarzyna Lisette Wright In memory of John G. Ordway Jon and Julz Schwingler In memory of Robert Pansch Virginia Pansch In memory of William David Romans Anonymous Sum and Jen Ambur Robert Anderson Donald and Jayne Archibeque Andrew and Katherine Bachman Mark and Anne Bacigalupo Chris and Wendy Baumgardt Jennifer Berger Kenneth and Sandra Berger Marc Bjorklund Donald and Barbara Brandt Connie Braziel Buffalo Wild Wings Matthew and Jennifer Calnan David Canfield Paul Muldoon and Samantha Capen Muldoon Jim Cleary Gary Coon Matthew and Jennifer Cords Angela Cortese Luke and Molly Dandelet Chad and Maggie Dayton Mike and Lisa Doyle Elijah Edwards Sean Egginton

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MINNESOTA J Zoological Garden financia.

Statement of Revenue and Expenses for the Fiscal Year Ending June 30, 2013, Unaudited

MINNESOTA Zoo Foundation financia Statement of Revenue and Expenses for the Fiscal Year Ending June 30, 2013, Audited

Revenue **Earned Revenue** \$15,241,594 State Appropriation 5,577,000 1,500,000 Legacy Appropriation Contributions 1,972,688 **TOTAL** \$24,291,282 Expenses

Salaries & Fringe Benefits \$15,016,090 Supplies and Materials 1,988,924 Utilities 1,435,887 **Purchased Services** 1,308,354 Other 2,313,805

\$22,063,060

210,312

43,275

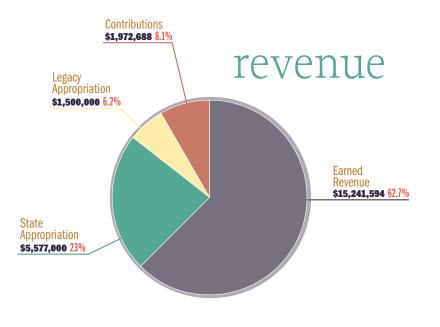
Capital Disbursements Funded from Operations

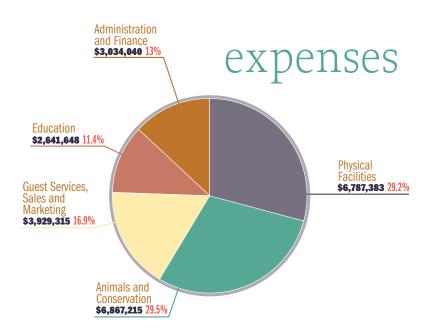
New Generator Lease Purchase

Equipment Purchases

TOTAL

Equipment Lease Purchase	106,070
Energy Improvement Debt	47,616
Roof Repair Debt Service	15,370
TOTAL	\$422,643
Legacy Expenses	\$1,196,541
TOTAL Operating Expenses and Capital Funded from Operations	\$23,682,244
Net Cash	\$609,038
Prior Year Fund Balance	\$2,693,735
Fund Balance June 30, 2011	\$3,302,773





TOTAL	\$3,665,554
Other	260,161
Events, net of direct benefit	557,241
Government, Groups, Schools	106,946
Foundations	215,438
Corporations	1,111,169
Individuals	\$1,414,599
Revenue	

Expenses Grants to the Zoo* \$2,258,868 184,855 Other Grants 274,262 **Program Expenses General Operations** 1,034,517

TOTAL \$3,752,502

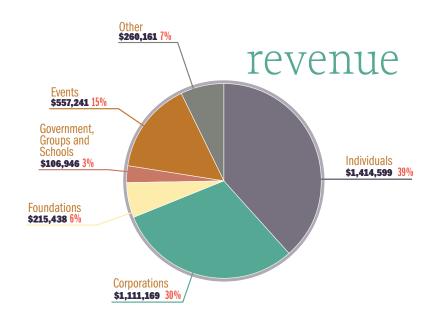
Net Expense Over Revenue ** (\$86,948)

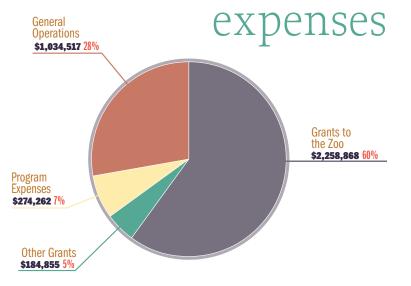
Net Assets, Beginning of Year \$4,059,012

Net Assets. End of Year \$3,972,064

st Includes in-kind contributions, program support and capital

**The Foundation has accumulated net assets in prior years due to the recognition of multi-year pledges. These net assets are used in the years that pledge payments are received and expended for grants, program expenses and operations.





zoo & foundation staff

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