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MINNESOTA HOUSING FINANCE AGENCY

OPERATING COSTS REPORT FOR F.Y. 2012 AND BUDGET PLAN FOR F.Y. 2013 SUBMITTED PURSUANT TO M.S. 462A.20, Subd. 4

DATED: FEBRUARY 15, 2013 (Dollars in Thousands)

FY 2012 **FY 2013** Actual Estimated **Estimated** Yr over Yr Expendits **Expendits** Budgeted Actual **Budgeted** through for the Under (Over) Increase (Decrease) **Operating Costs Expendits** Expendits 12/31/2011 **Full Year Budget** in Expendits Expendits Salaries and Benefits (NOTE A) 19,699 8,916 19,045 654 1,067 18,881 17,978 1,229 1,263 1,221 604 1,210 11 (53)Rents and Utilities Repairs, Alterations, Maintenance 59 25 72 10 40 32 15 324 (2) Printing and Advertising 317 183 39 181 143 Professional/Technical Services (NOTE B) 1,300 1,848 876 2,040 517 740 424 **Computer and Systems Services** 937 1,135 1,120 457 1,120 0 (15)(61)250 230 189 Communications 231 73 41 Travel and Subsistence, Instate 199 154 190 80 173 17 19 Travel and Subsistence, Out of State 96 54 142 34 46 160 176 **Supplies** 259 3 350 256 363 56 104 Equipment 341 586 287 63 250 37 (336)**Employee Development** 308 202 388 103 284 104 82 **Other Operating Costs** 252 286 273 185 282 (9) (4)158 158 159 0 159 **State Indirect Cost Billings** 0 1 **Attorney General Costs** 338 342 342 169 338 4 0 Total, Agency Operating Costs 25,612 23,786 26,884 11,326 24,972 1,912 1,186 **Assistance Provided** FY 2004 FY 2005 FY 2006 FY 2007 FY 2008 FY 2009 FY 2010 FY 2011 FY 2012 Total Assistance Provided by the Agency (NOTE C) 533,983 637,314 717,616 744,983 669,756 444,237 717,375 726,979 638,307

FOOTNOTES TO OPERATING COSTS REPORT FOR F.Y. 2012 AND BUDGET PLAN FOR F.Y. 2013

Operating Costs as a % of Assistance Provided

THE FOLLOWING COMPARISONS ARE BETWEEN THE ESTIMATED EXPENDITURES FOR FY 2013 AND THE ACTUAL EXPENDITURES FOR FY 2012. THE EXPENDITURE CATEGORIES NOTED ARE THOSE FOR WHICH THE YEAR-OVER-YEAR CHANGE EXCEEDS 0.5% OF THE CURRENT YEAR'S TOTAL BUDGET.

3.16%

3.78%

NOTE A, Salaries and Benefits. The increase in salaries is due directly to an increase in the number of FTEs.

NOTE B, Professional & Technical Services. The increase in the Professional and Technical account is due directly to the increase in the number of contractors hired for specific information technology initiatives which are necessary to support new ways in which Minnesota Housing must interface with its investors following the great recession and to meet increasing federal compliance requirements.

2.96%

3.06%

3.58%

5.67%

3.41%

3.21%

3.73%

NOTE C, Assistance Provided. The assistance provided figures are from the Agency's annual Program Assessment Report that is submitted to the Legislature each year. The assistance figures are for a federal fiscal year ended September 30.