

# Duluth Teachers' Retirement Fund Association

Actuarial Valuation and Review as of  
July 1, 2012

Copyright © 2012 by The Segal Group, Inc., parent of The Segal Company. All rights reserved.





The Segal Company  
101 North Wacker Drive, Suite 500 Chicago, IL 60606-1724  
T 312.984.8500 F 312.984.8590 www.segalco.com

*November 30, 2012*

*Board of Trustees  
Duluth Teachers' Retirement Fund Association  
625 East Central Entrance  
Duluth, Minnesota 55811*

*Members of the Board:*

*We are pleased to submit this Actuarial Valuation and Review as of July 1, 2012. It summarizes the actuarial data used in the valuation, establishes the funding requirements for fiscal 2013 and analyzes the preceding year's experience.*

*The census information on which our calculations were based was prepared by the Fund and the financial information was provided by the Fund. That assistance is gratefully acknowledged. The actuarial calculations were completed under our supervision.*

*This actuarial valuation has been completed in accordance with generally accepted actuarial principles and practices. To the best of our knowledge, the information supplied in this actuarial valuation is complete and accurate. Further, in our opinion, the assumptions used in the valuation are consistent with those in the statute, and reasonably represent the experience of the plan.*

*We certify that to the best of our knowledge and belief this actuarial valuation was performed in accordance with the requirements of Section 356.215, Minnesota Statutes, and the requirements of the Standards for Actuarial Work.*

*Sincerely,*

*THE SEGAL COMPANY*

*By:*

*Thomas D. Levy, FSA, FCIA, MAAA, EA  
Senior Vice President and Chief Actuary*

*Matthew A. Strom, FSA, MAAA, EA  
Consulting Actuary*

*cc: Jay Stoffel, Executive Director*

## SECTION 1

### VALUATION SUMMARY

Purpose.....	i
Summary of Key Valuation Results .....	ii

## SECTION 2

### VALUATION RESULTS

A. Member Data .....	1
B. Financial Information .....	4
C. Actuarial Experience .....	5
D. Information Required by the GASB .....	6

## SECTION 3

### SUPPLEMENTAL INFORMATION

EXHIBIT A Table of Plan Coverage .....	7
EXHIBIT B Members in Active Service as of June 30, 2012 .....	8
EXHIBIT C Retired Participants as of June 30, 2012 .....	12
EXHIBIT D Disabled Members as of June 30, 2012 .....	16
EXHIBIT E Beneficiaries as of June 30, 2012 ..	17
EXHIBIT F Reconciliation of Member Data.....	21
EXHIBIT G Schedule of Pensioners and Beneficiaries Added to and Removed from Rolls .....	22
EXHIBIT H Statement of Change in Net Plan Assets for Year Ended June 30, 2012 .....	23
EXHIBIT I Statement of Plan Net Assets for Year Ended June 30, 2012.....	24
EXHIBIT J Actuarial Value of Assets Calculation History through June 30, 2012.....	25
EXHIBIT K Development of Unfunded/(Overfunded) Actuarial Accrued Liability for Year Ended June 30, 2012 .....	26
EXHIBIT L Definitions of Pension Terms .....	27

## SECTION 4

### REPORTING INFORMATION

EXHIBIT I Summary of Actuarial Valuation Results .....	29
EXHIBIT II Actuarial Balance Sheet.....	31
EXHIBIT III Supplementary Information Required by the GASB – Schedule of Employer Contributions .....	32
EXHIBIT IV Supplementary Information Required by the GASB – Schedule of Funding Progress .....	33
Exhibit V Determination of Contribution Sufficiency - Total.....	34
Exhibit VI Determination of Contribution Sufficiency - Old Plan .....	35
Exhibit VII Determination of Contribution Sufficiency - New Plan Tier I.....	36
Exhibit VIII Determination of Contribution Sufficiency - New Plan Tier II .....	37
EXHIBIT IX Cash Flow Sufficiency Test .....	38
EXHIBIT X Supplementary Information Required by the GASB.....	39
EXHIBIT XI Actuarial Assumptions and Actuarial Cost Method .....	40
EXHIBIT XII Summary of Plan Provisions.....	45

## SECTION 1: Valuation Summary for the Duluth Teachers' Retirement Fund Association

---

### Purpose

This report has been prepared by The Segal Company to present a valuation of the Duluth Teachers' Retirement Fund Association (DTRFA) as of July 1, 2012. The valuation was performed to determine whether the assets and contributions are sufficient to provide the prescribed benefits. The contribution requirements presented in this report are based on:

- Section 356.215 of the Minnesota Statutes, as amended in 2012;
- Standards for actuarial work as prescribed by the Legislative Commission on Pensions and Retirement;
- The benefit provisions of the Retirement Fund, as administered by the Legislative Commission on Pensions and Retirement;
- The data as provided and confirmed by the DTRFA staff;
- The characteristics of covered active members, inactive vested members, pensioners and beneficiaries as of July 1, 2012, provided by the Fund;
- The unaudited assets of the Fund as of June 30, 2012, provided by the Fund;
- Economic assumptions regarding future salary increases and investment earnings; and
- Other actuarial assumptions regarding employee terminations, retirement, death, etc.

## SECTION 1: Valuation Summary for the Duluth Teachers' Retirement Fund Association

---

### Significant Issues in Valuation Year

1. The following Plan changes are reflected in this valuation as described in the 2010 Omnibus Pension Bill:
  - a. The employee contribution rate increases from 6.00% to 6.50% for fiscal 2013 and thereafter.
  - b. The employer contribution rate increases from 6.29% to 6.79% for fiscal 2013 and thereafter.
2. The following assumption changes were updated in the Minnesota statutes, based on our most recent experience study, and are reflected in this valuation:
  - a. The interest rate was changed from 8.5% to 8.0% for the period July 1, 2012 through June 30, 2017, 8.5% thereafter.
  - b. The assumption for growth in annual payroll was lowered from 4.5% to 3.5%.
  - c. The salary scale, mortality, turnover, and retirement assumptions were updated to reflect recent experience and future expectations.
3. Prior to recognition of the assumption changes, the target amortization date for full funding of the unfunded actuarial accrued liability was June 30, 2035. Minnesota Statute 356.215, Subdivision 11, outlines the methodology for modifying the full funding date when assumptions and plan changes yield a net increase in the unfunded actuarial accrued liability. The first step is to calculate the amortization as a percent of payroll based upon the valuation results prior to recognition of any changes. This result, based on our original 23-year amortization period and prior assumptions, was 14.94%. Next, the amortization due to the increase in unfunded accrued liability resulting from assumption and plan changes is calculated, based on an amortization period of 30 years. This resulted in a percent-of-pay amortization of 0.52% to reflect the assumption changes, for a total rate of 15.46%. The last step is to determine a new amortization period based on the total rate of 15.46%, and round to the nearest integral number of years. Based on the new assumptions, the updated amortization period is 26.65 years, or 27 years when rounded. Therefore, the new target amortization date for full funding of the unfunded actuarial accrued liability, after recognizing the changes in actuarial assumptions, is June 30, 2039.
4. The 2010 Omnibus Pension Bill included a change to the post-retirement adjustment under Chapter 354A.27, Subdivisions 5, 6 and 7. The new law provides for a post-retirement benefit adjustment of CPI-U (up to 5%) when the funding ratio using the actuarial value of assets equals or exceeds 90%. Until that 90% threshold is met, the post-retirement adjustment will operate under a transition schedule, which provides for an adjustment based on the funding ratio using the market value of assets (2% when greater than 90%, 1% when greater than 80%, otherwise 0%). Since projected contributions are not sufficient to cover the long-term cost of the plan, neither threshold is expected to be met (90% funded on an actuarial value basis or 80% funded on a market value basis). As a result, the valuation for July 1, 2012 does not reflect any increases to benefits after retirement.

## SECTION 1: Valuation Summary for the Duluth Teachers' Retirement Fund Association

---

5. The actuarial accrued liability funding ratio based on the actuarial value of assets over the actuarial accrued liability as of July 1, 2012 is 63.40%, compared to 73.22% as of July 1, 2011. This ratio is a measure of funding status, and its history is a measure of funding progress, and is the ratio required to be reported under GASB 25.
6. The statutory contribution rate under Chapter 354A.12 for the 2013 fiscal year is equal to 14.52% of payroll (which includes a direct State aid payment of \$346,000 per year under Subdivision 3a and an estimated \$280,202 of redirected “amortization State aid” under 423A.02, Subdivision 3), and is compared to the required contribution rate under Chapter 356.215 of 23.01% of payroll. Therefore, the contribution deficiency is 8.49% of payroll as of July 1, 2012. Last year’s contribution rate deficiency was 3.73% of payroll. The primary reason for the increase in the contribution deficiency was a loss on the actuarial value of assets, though the assumption changes and decline in payroll contributed to the increase as well. Each year there is a contribution deficiency leads to an increased deficiency in all future years.
7. For the year ended June 30, 2012, assets returned 0.19% on a market value basis. However, due to the gradual recognition of asset gains and losses under the actuarial smoothing method, the actuarial rate of return was -4.00%, compared to the assumed rate of 8.50% for the same time period. As of June 30, 2012, the actuarial value of assets (\$206.8 million) represented 106.3% of the market value (\$194.6 million).
8. The portion of deferred asset gains and losses recognized during the calculation of the July 1, 2012 actuarial value of assets resulted in a loss of \$26,346,618.
9. As indicated on page 4 of this report, the total investment loss not yet recognized as of June 30, 2012 is \$12,280,494. These unrecognized losses will be recognized in the determination of the actuarial value of assets for funding purposes in the next few years, to the extent they are not offset by recognition of gains derived from future experience. This means that earning the assumed rate of investment return of 8.00% per year (net of investment expenses) on a market value basis will result in investment losses on the actuarial value of assets in the upcoming years. Therefore, if the actual market return is equal to the assumed 8.00% rate and all other actuarial assumptions are met, the contribution requirements would still increase in the short term.
10. The -4.00% return on the actuarial value of assets caused a \$28,191,456 loss in the unfunded actuarial liability and demographic and liability experience resulted in a \$3,959,066 gain (approximately 1% of the total accrued liability).
11. If valuation assets were based on market value, the unfunded actuarial accrued liability would be \$131.7 million, the actuarial accrued liability funding ratio would be 59.63%, and the actuarial contribution rate would be 24.59%.
12. The actuarial valuation report as of June 30, 2012 is based on financial data as of that date. Changes in the value of assets subsequent to that date are not reflected. Declines in asset values will increase the actuarial cost of the plan, while increases will decrease the actuarial cost of the plan.

**SECTION 1: Valuation Summary for the Duluth Teachers' Retirement Fund Association**

	2012		2011
	Before Assumption Changes	After Assumption Changes	
<b>Summary of Key Valuation Results</b>			
<b>Contributions (% of payroll) for plan year beginning July 1:</b>			
Statutory – Chapter 354A + Expected 423A	14.51%	14.52%	13.50%
Required – Chapter 356	22.23%	23.01%	17.23%
Sufficiency/(Deficiency)	-7.72%	-8.49%	-3.73%
<b>Funding elements for plan year beginning July 1:</b>			
Normal cost	\$3,142,004	\$3,305,213	\$3,298,919
Market value of assets	194,552,931	194,552,931	213,367,995
Actuarial value of assets (AVA)	206,833,425	206,833,425	235,071,975
Actuarial accrued liability (AAL)	322,020,592	326,243,873	321,065,000
Unfunded actuarial accrued liability	115,187,167	119,410,448	85,993,025
<b>Funding ratios as of July 1:</b>			
<u>Accrued Benefit Funding Ratio</u>	69.42%	68.64%	79.65%
Current assets (AVA)	\$206,833,425	\$206,833,425	\$235,071,975
Current benefit obligations	297,938,182	301,336,492	295,120,573
<u>Projected Benefit Funding Ratio*</u>	82.02%	80.56%	92.49%
Current and expected future assets	\$280,824,881	\$281,961,581	\$316,540,593
Current and expected future benefit obligations (Present Value of Benefits)	342,390,815	350,008,690	342,231,820
<b>GASB 25/27 information:</b>			
Annual required employer contributions for year ending June 30		\$4,996,877	\$3,608,884**
Accrued Liability Funding Ratio (AVA/AAL) as of July 1		63.40%	73.22%
Covered actual payroll		\$45,763,895	\$48,325,164**
<b>Demographic data for plan year beginning July 1:</b>			
Number of pensioners and beneficiaries		1,386	1,344
Number of vested terminated members		284	290
Number of other non-vested terminated members		766	735
Number of active members		919	1,006
Total projected payroll***	\$51,334,501	\$50,973,110	\$54,279,300

\* Current assets exclude \$12.3 million of deferred market losses. Projected Benefit Funding Ratio would be 77.05% with current assets valued at market.

\*\* Updated from prior report

\*\*\* Projected payroll includes annualized pay for new hires and increases to current fiscal year.

**SECTION 2: Valuation Results for the Duluth Teachers' Retirement Fund Association**

**A. MEMBER DATA**

The Actuarial Valuation and Review considers the number and demographic characteristics of covered members, including active members, vested terminated members, pensioners and beneficiaries.

The ratio of non-actives to actives has increased for eight of the last nine years.

This section presents a summary of significant statistical data on these member groups.

More detailed information for this valuation year and the preceding valuation can be found in Section 3, Exhibits A through F.

*A historical perspective of how the member population has changed over the past ten valuations can be seen in this chart.*

**CHART 1**  
**Member Population: 2003 – 2012**

<b>Year Ended June 30</b>	<b>Active Members</b>	<b>Vested Terminated Members*</b>	<b>Pensioners and Beneficiaries</b>	<b>Ratio of Non-Actives to Actives</b>
2003	1,373	187	1,107	0.94
2004	1,178	312	1,137	1.23
2005	1,164	313	1,153	1.26
2006	1,174	312	1,190	1.28
2007	1,150	321	1,227	1.35
2008	1,140	310	1,243	1.36
2009	1,016	348	1,264	1.59
2010	1,054	301	1,295	1.51
2011	1,006	290	1,344	1.62
2012	919	284	1,386	1.82

\* Excludes terminated members due a refund of employee contributions

**SECTION 2: Valuation Results for the Duluth Teachers' Retirement Fund Association**

**Active Members**

Plan costs are affected by the age, years of service and payroll of active members. In this year's valuation, there were 919 active members with an average age of 47.8, average years of service of 13.2 and average projected compensation of \$55,466. The 1,006 active members in the prior valuation had an average age of 47.5, average service of 12.7 years and average projected compensation of \$53,956.

**Inactive Members**

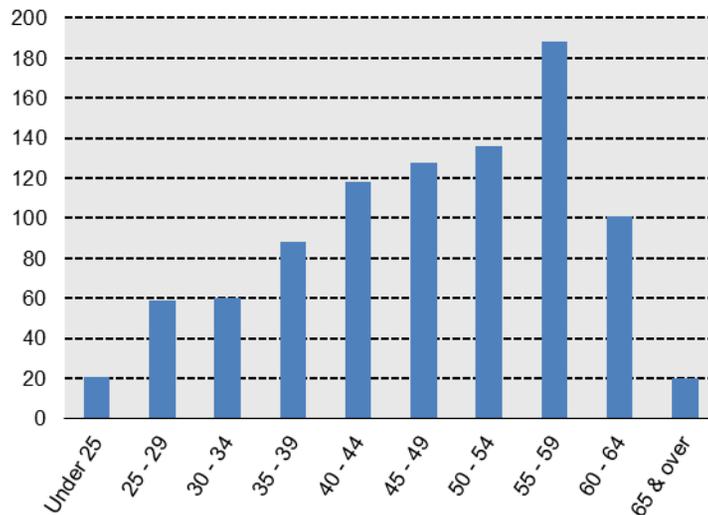
In this year's valuation, there were 284 members with a vested right to a deferred or immediate vested benefit.

In addition, there were 766 other non-vested terminated members entitled to a return of their employee contributions.

*These graphs show a distribution of active members by age and by years of service.*

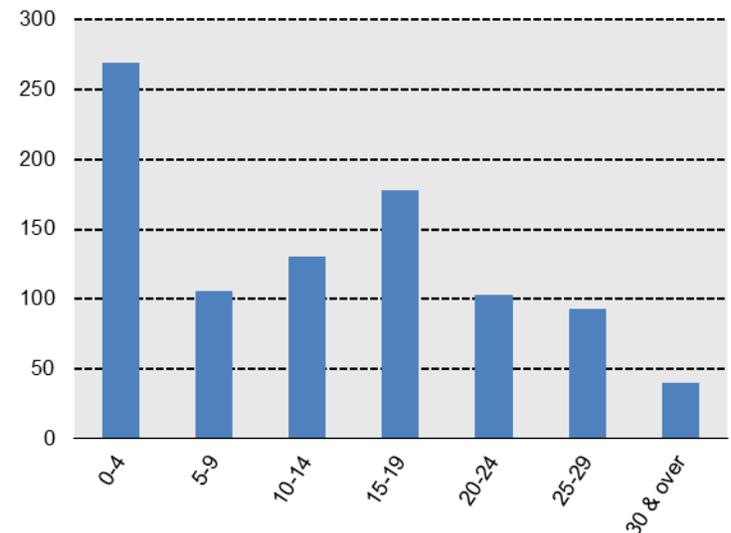
**CHART 2**

**Distribution of Active Members by Age as of June 30, 2012**



**CHART 3**

**Distribution of Active Members by Years of Service as of June 30, 2012**



**SECTION 2: Valuation Results for the Duluth Teachers' Retirement Fund Association**

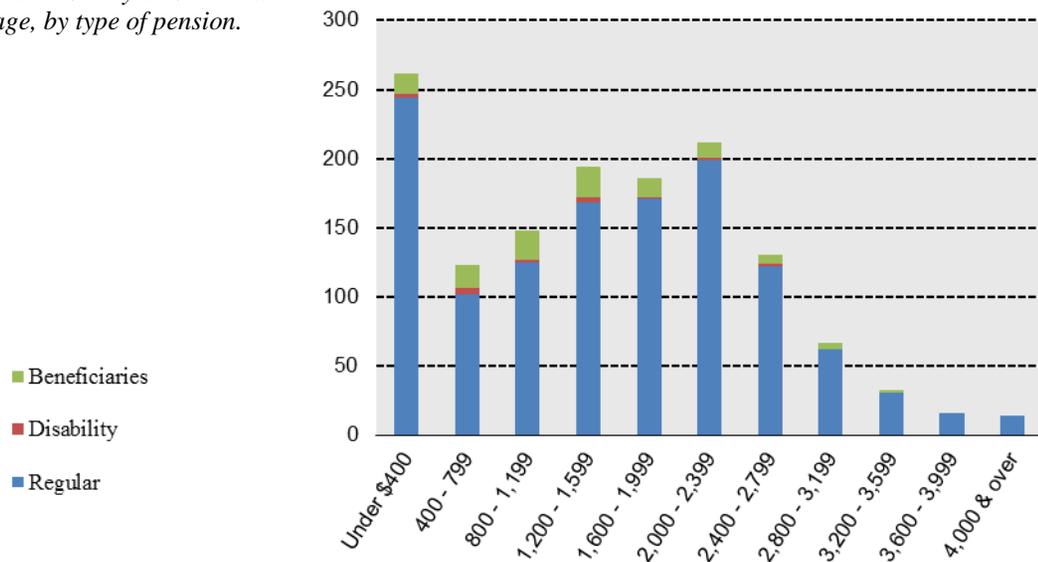
**Pensioners and Beneficiaries**

As of June 30, 2012, 1,273 pensioners (including 19 disableds) and 113 beneficiaries were receiving total monthly benefits of \$2,111,519. For comparison, in the previous valuation, there were 1,235 pensioners (including 19 disableds) and 109 beneficiaries receiving monthly benefits of \$2,056,574.

*These graphs show a distribution of the current pensioners and beneficiaries based on their monthly amount and age, by type of pension.*

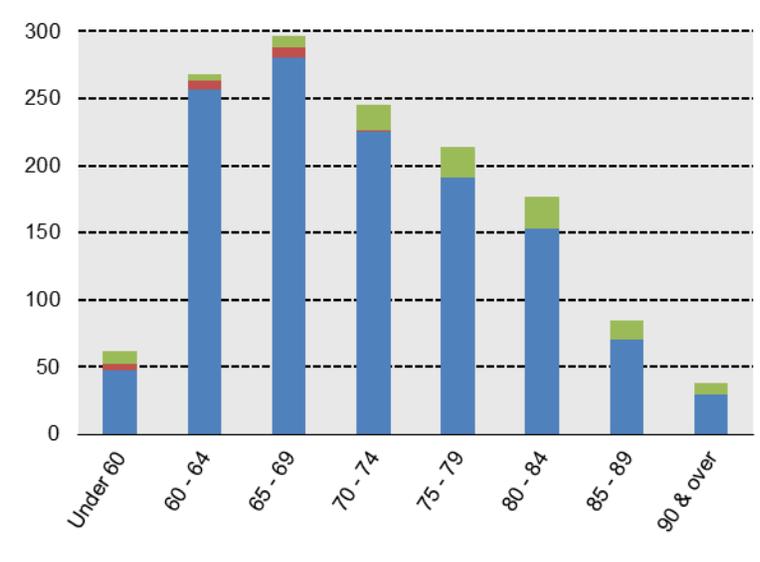
**CHART 4**

**Distribution of Pensioners and Beneficiaries by Type and by Monthly Amount as of June 30, 2012**



**CHART 5**

**Distribution of Pensioners and Beneficiaries by Type and by Age as of June 30, 2012**



**SECTION 2: Valuation Results for the Duluth Teachers' Retirement Fund Association**

**B. FINANCIAL INFORMATION**

It is desirable to have level and predictable plan costs from one year to the next. For this reason, the Minnesota Statutes require an asset valuation method that gradually adjusts to market value. Under this valuation method, the full value of market fluctuations is not recognized in a single year and, as a result, the asset value and the plan costs are more stable. The amount of the adjustment to recognize market value is treated as income, which may be positive or negative. Realized and unrealized gains and losses are treated equally and, therefore, the sale of assets has no immediate effect on the actuarial value.

Both the actuarial value and market value of assets are representations of the Fund's financial status. As investment gains and losses are gradually taken into account, the actuarial value of assets tracks the market value of assets. The actuarial asset value is significant because the Fund's liabilities are compared to these assets to determine what portion, if any, remains unfunded. Amortization of the unfunded actuarial accrued liability is an important element in determining the contribution requirement.

*The chart shows the determination of the actuarial value of assets as of the valuation date.*

**CHART 6**

**Determination of Actuarial Value of Assets for Years Ended June 30, 2012 and June 30, 2011**

		2012		2011	
1.	Calculation of unrecognized return	<u>Original Amount</u>	<u>% Not Recognized</u>		<u>% Not Recognized</u>
(a)	Year ended June 30, 2012	-\$16,923,132	80%	-\$13,538,506	--
(b)	Year ended June 30, 2011	23,938,638	60%	14,363,183	\$19,150,910
(c)	Year ended June 30, 2010	15,619,356	40%	6,247,742	9,371,614
(d)	Year ended June 30, 2009	-96,764,564	20%	<u>-19,352,913</u>	-38,705,826
(e)	Year ended June 30, 2008	-57,603,390			<u>-11,520,678</u>
(f)	Total unrecognized return			-\$12,280,494	-\$21,703,980
2.	Market value of assets available for benefits			\$194,552,931	\$213,367,995
3.	Less: Unrecognized return			-\$12,280,494	-\$21,703,980
4.	Actuarial value of assets (Current Assets): (2) – (3)			<u>\$206,833,425</u>	<u>\$235,071,975</u>
5.	Actuarial value as a percent of market value			<u>106.3%</u>	<u>110.2%</u>

**SECTION 2: Valuation Results for the Duluth Teachers' Retirement Fund Association**

---

**C. ACTUARIAL EXPERIENCE**

To calculate the required contribution, assumptions are made about future events that affect the amount and timing of benefits to be paid and assets to be accumulated. Each year actual experience is measured against the assumptions. Absent changes in external factors, if overall experience is more favorable than anticipated (an actuarial gain), the contribution requirement will decrease from the previous year. On the other hand, the contribution requirement will increase if overall actuarial experience is less favorable than expected (an actuarial loss).

If assumptions are changed, the contribution requirement is adjusted to take into account a change in experience anticipated for all future years.

The total loss is \$24,232,390, of which a loss of \$28,191,456 is from investments and a gain of \$3,959,066 is from all other sources. The net experience variation from individual sources other than investments was 1.21% of the actuarial accrued liability.

Taking account of experience gains or losses in one year without making a change in assumptions reflects the belief that the single year's experience was a short-term development and that, over the long term, experience will return to the original assumptions.

For contribution requirements to remain stable, assumptions should approximate experience.

*This chart provides a summary of the actuarial experience during the past year.*

---

**CHART 7  
Actuarial Experience for Year Ended June 30, 2012**

1. Net loss from investments on an actuarial value of assets basis	-\$28,191,456
2. Net gain from salary increases different than assumed	2,660,739
3. Net gain from post-retirement mortality experience	851,593
4. Net loss from turnover and retirement from active status	-107,153
5. Net gain from other changes and experience	<u>553,887</u>
6. Net experience loss: (1) + (2) + (3) + (4) + (5)	-\$24,232,390

---

## SECTION 2: Valuation Results for the Duluth Teachers' Retirement Fund Association

---

### **D. INFORMATION REQUIRED BY THE GASB**

Governmental Accounting Standards Board (GASB) reporting information provides standardized information for comparative purposes of governmental pension plans. This information allows a reader of the financial statements to compare the funding status of one governmental plan to another on relatively equal terms.

Critical information to GASB is the historical comparison of the GASB required contribution to the actual contributions. This comparison demonstrates whether a plan is being funded in accordance with the GASB actuarially required contributions. Section 4, Exhibit III presents a representation of this information for the Fund.

The other critical piece of information regarding the Fund's financial status is the funding ratio. This ratio compares the actuarial value of assets to the actuarial accrued liabilities of the plan as calculated under GASB. High ratios indicate a well-funded plan with assets sufficient to pay most benefits. Lower ratios may indicate recent changes to benefit structures, funding of the plan below actuarial requirements, poor asset performance, or a variety of other factors.

GASB requires that the actuarial value of assets be used to determine the funding ratio as shown in Section 4, Exhibit IV.

**SECTION 3: Supplemental Information for the Duluth Teachers' Retirement Fund Association**

**EXHIBIT A**

**Table of Plan Coverage**

<b>Category</b>	<b>2012</b>	<b>2011</b>	<b>Change From Prior Year</b>
<b>Active members in valuation:</b>			
Number	919	1,006	-8.6%
Average age	47.8	47.5	N/A
Average service	13.2	12.7	N/A
Total projected payroll*	\$50,973,110	\$54,279,300	-6.1%
Average projected compensation	55,466	53,956	2.8%
Total active vested members	650	746	-12.9%
<b>Vested terminated members</b>	284	290	-2.1%
<b>Retired participants:</b>			
Number in pay status	1,254	1,216	3.1%
Average age	72.1	71.9	N/A
Average monthly benefit	\$1,544	\$1,551	-0.5%
<b>Disabled participants:</b>			
Number in pay status	19	19	0.0%
Average age	64.0	63.8	N/A
Average monthly benefit	\$1,171	\$1,156	1.3%
<b>Beneficiaries:</b>			
Number in pay status	113	109	3.7%
Average age	76.1	75.3	N/A
Average monthly benefit	\$1,356	\$1,346	0.7%
<b>Other non-vested terminated members</b>	766	735	4.2%

\* Projected payroll includes annualized pay for new hires and increases to current fiscal year.

**SECTION 3: Supplemental Information for the Duluth Teachers' Retirement Fund Association**

**EXHIBIT B-1**

**Members in Active Service as of June 30, 2012  
By Age, Years of Service, and Average Projected Compensation – Total**

Age	Years of Service							
	Total	Under 5	5-9	10-14	15-19	20-24	25-29	30 & Over
Under 25	21	21	--	--	--	--	--	--
	\$20,079	\$20,079	--	--	--	--	--	--
25 - 29	59	57	2	--	--	--	--	--
	26,052	25,468	\$42,676	--	--	--	--	--
30 - 34	60	39	21	--	--	--	--	--
	38,665	28,689	57,191	--	--	--	--	--
35 - 39	88	25	20	35	8	--	--	--
	53,826	25,570	62,425	\$65,354	\$70,190	--	--	--
40 - 44	118	37	17	24	38	2	--	--
	58,465	33,660	64,534	66,374	73,821	\$79,071	--	--
45 - 49	128	23	16	22	39	25	3	--
	58,975	26,238	52,340	65,995	68,600	70,677	\$71,220	--
50 - 54	136	19	12	20	33	27	24	1
	58,986	28,209	45,162	60,019	66,919	65,785	70,467	\$68,046
55 - 59	188	19	13	22	36	29	41	28
	66,064	39,277	56,065	56,593	68,791	69,734	74,390	76,829
60 - 64	101	19	4	6	22	17	25	8
	59,980	27,126	42,130	60,823	62,903	71,848	70,065	81,532
65 & Over	20	10	1	1	2	3	--	3
	50,502	32,321	19,636	104,455	68,135	70,791	--	71,367
Total	919	269	106	130	178	103	93	40
	\$55,466	\$28,257	\$55,928	\$63,439	\$68,804	\$69,489	\$72,113	\$77,140

**SECTION 3: Supplemental Information for the Duluth Teachers' Retirement Fund Association**

**EXHIBIT B-2**

**Members in Active Service as of June 30, 2012  
By Age, Years of Service, and Average Projected Compensation – Old Plan**

Age	Years of Service							
	Total	Under 5	5-9	10-14	15-19	20-24	25-29	30 & Over
Under 25	--	--	--	--	--	--	--	--
25 - 29	--	--	--	--	--	--	--	--
30 - 34	--	--	--	--	--	--	--	--
35 - 39	--	--	--	--	--	--	--	--
40 - 44	--	--	--	--	--	--	--	--
45 - 49	--	--	--	--	--	--	--	--
50 - 54	--	--	--	--	--	--	--	--
55 - 59	36	--	--	--	--	1	7	28
60 - 64	\$75,257	--	--	--	--	\$67,999	\$70,007	\$76,829
65 & Over	12	--	--	--	2	--	4	6
	76,366	--	--	--	\$67,343	--	71,328	82,733
	3	--	--	--	--	--	--	3
	71,367	--	--	--	--	--	--	71,367
Total	51	--	--	--	2	1	11	37
	\$75,289	--	--	--	\$67,343	\$67,999	\$70,487	\$77,343

**SECTION 3: Supplemental Information for the Duluth Teachers' Retirement Fund Association**

**EXHIBIT B-3**

**Members in Active Service as of June 30, 2012  
By Age, Years of Service, and Average Projected Compensation – New Plan Tier I**

Age	Years of Service							
	Total	Under 5	5-9	10-14	15-19	20-24	25-29	30 & Over
Under 25	--	--	--	--	--	--	--	--
25 - 29	--	--	--	--	--	--	--	--
30 - 34	--	--	--	--	--	--	--	--
35 - 39	--	--	--	--	--	--	--	--
40 - 44	--	--	--	--	--	--	--	--
45 - 49	28	--	--	--	7	18	3	--
	\$70,424	--	--	--	\$68,526	\$71,030	\$71,220	--
50 - 54	55	1	1	3	2	23	24	1
	66,449	\$19,539	\$53,931	\$61,373	61,346	65,876	70,467	\$68,046
55 - 59	62	--	--	1	5	22	34	--
	70,726	--	--	30,226	61,480	67,613	75,292	--
60 - 64	41	--	--	1	2	15	21	2
	68,962	--	--	18,546	43,590	73,303	69,824	77,927
65 & Over	3	--	--	--	--	3	--	--
	70,791	--	--	--	--	70,791	--	--
<b>Total</b>	<b>189</b>	<b>1</b>	<b>1</b>	<b>5</b>	<b>16</b>	<b>81</b>	<b>82</b>	<b>3</b>
	\$69,055	\$19,539	\$53,931	\$46,579	\$62,310	\$69,050	\$72,331	\$74,634

**SECTION 3: Supplemental Information for the Duluth Teachers' Retirement Fund Association**

**EXHIBIT B-4**

**Members in Active Service as of June 30, 2012  
By Age, Years of Service, and Average Projected Compensation – New Plan Tier II**

Age	Years of Service							
	Total	Under 5	5-9	10-14	15-19	20-24	25-29	30 & Over
Under 25	21	21	--	--	--	--	--	--
	\$20,079	\$20,079	--	--	--	--	--	--
25 - 29	59	57	2	--	--	--	--	--
	26,052	25,468	\$42,676	--	--	--	--	--
30 - 34	60	39	21	--	--	--	--	--
	38,665	28,689	57,191	--	--	--	--	--
35 - 39	88	25	20	35	8	--	--	--
	53,826	25,570	62,425	\$65,354	\$70,190	--	--	--
40 - 44	118	37	17	24	38	2	--	--
	58,465	33,660	64,534	66,374	73,821	\$79,071	--	--
45 - 49	100	23	16	22	32	7	--	--
	55,769	26,238	52,340	65,995	68,616	69,770	--	--
50 - 54	81	18	11	17	31	4	--	--
	53,918	28,691	44,365	59,779	67,279	65,266	--	--
55 - 59	90	19	13	21	31	6	--	--
	59,176	39,277	56,065	57,849	69,971	77,800	--	--
60 - 64	48	19	4	5	18	2	--	--
	48,212	27,126	42,130	69,279	64,555	60,933	--	--
65 & Over	14	10	1	1	2	--	--	--
	41,684	32,321	19,636	104,455	68,135	--	--	--
Total	679	268	105	125	160	21	--	--
	\$50,194	\$28,290	\$55,947	\$64,114	\$69,471	\$71,251	--	--

**SECTION 3: Supplemental Information for the Duluth Teachers' Retirement Fund Association**

**EXHIBIT C-1  
Retired Participants as of June 30, 2012  
By Age, Years Retired and Average Annual Benefit – Total**

Age	Years Retired							
	Total	Under 5	5-9	10-14	15-19	20-24	25-29	30 & Over
Under 45	--	--	--	--	--	--	--	--
45 - 49	--	--	--	--	--	--	--	--
50 - 54	--	--	--	--	--	--	--	--
55 - 59	48	47	--	--	1	--	--	--
60 - 64	\$20,259	\$20,531	--	--	\$7,477	--	--	--
65 - 69	257	162	94	1	--	--	--	--
70 - 74	21,038	21,743	\$19,999	\$4,448	--	--	--	--
75 - 79	280	54	114	110	1	--	1	--
80 - 84	18,201	17,100	19,448	17,624	2,242	--	\$15,051	--
85 - 89	225	7	28	128	62	--	--	--
90 & Over	18,190	7,767	15,105	20,585	15,816	--	--	--
	191	4	1	39	108	39	--	--
	17,932	10,403	3,044	16,521	19,786	\$15,362	--	--
	153	2	--	3	36	64	48	--
	17,544	10,094	--	21,800	20,728	17,352	15,457	--
	70	--	--	--	1	17	43	9
	16,693	--	--	--	37,276	20,635	16,218	\$9,228
	30	--	--	--	--	--	9	21
	12,875	--	--	--	--	--	16,673	11,248
Total	1,254	276	237	281	209	120	101	30
	\$18,527	\$20,025	\$19,084	\$18,817	\$18,711	\$17,171	\$15,885	\$10,642

**SECTION 3: Supplemental Information for the Duluth Teachers' Retirement Fund Association**

**EXHIBIT C-2  
Retired Participants as of June 30, 2012  
By Age, Years Retired and Average Annual Benefit – Old Plan**

Age	Years Retired							
	Total	Under 5	5-9	10-14	15-19	20-24	25-29	30 & Over
Under 45	--	--	--	--	--	--	--	--
45 - 49	--	--	--	--	--	--	--	--
50 - 54	--	--	--	--	--	--	--	--
55 - 59	18	18	--	--	--	--	--	--
60 - 64	\$28,806	\$28,806	--	--	--	--	--	--
65 - 69	93	70	22	1	--	--	--	--
70 - 74	22,910	26,828	\$11,284	\$4,448	--	--	--	--
75 - 79	89	13	23	52	--	--	1	--
80 - 84	13,300	22,087	9,828	12,606	--	--	\$15,051	--
85 - 89	70	1	2	35	32	--	--	--
90 & Over	14,,800	22,260	11,124	14,254	\$15,393	--	--	--
Total	78	1	--	5	52	20	--	--
	14,949	22,457	--	13,812	16,344	\$11,231	--	--
	41	--	--	--	5	17	19	--
	12,510	--	--	--	13,900	15,414	9,545	--
	36	--	--	--	--	2	25	9
	11,692	--	--	--	--	23,653	11,622	\$9,228
	24	--	--	--	--	--	4	20
	11,456	--	--	--	--	--	16,047	10,538
Total	449	103	47	93	89	39	49	29
	\$16,133	\$26,489	\$10,565	\$13,203	\$15,865	\$13,692	\$11,248	\$10,131

**SECTION 3: Supplemental Information for the Duluth Teachers' Retirement Fund Association**

**EXHIBIT C-3**

**Retired Participants as of June 30, 2012**

**By Age, Years Retired and Average Annual Benefit – New Plan Tier I**

Age	Years Retired							
	Total	Under 5	5-9	10-14	15-19	20-24	25-29	30 & Over
Under 45	--	--	--	--	--	--	--	--
45 - 49	--	--	--	--	--	--	--	--
50 - 54	--	--	--	--	--	--	--	--
55 - 59	17	17	--	--	--	--	--	--
60 - 64	\$22,341	\$22,341	--	--	--	--	--	--
65 - 69	130	64	66	--	--	--	--	--
70 - 74	23,323	22,125	\$24,484	--	--	--	--	--
75 - 79	148	21	74	52	1	--	--	--
80 - 84	24,466	21,129	25,744	\$24,422	\$2,242	--	--	--
85 - 89	99	2	6	69	22	--	--	--
90 & Over	25,294	6,435	23,297	27,202	21,568	--	--	--
Total	70	1	--	4	47	18	--	--
	24,359	2,080	--	34,672	25,512	\$20,293	--	--
	60	1	--	--	5	25	29	--
	20,166	15,038	--	--	23,309	20,713	\$19,330	--
	19	--	--	--	--	1	18	--
	22,317	--	--	--	--	17,194	22,601	--
	6	--	--	--	--	--	5	1
	18,553	--	--	--	--	--	17,175	\$25,446
Total	549	106	146	125	75	44	52	1
	\$23,656	\$21,410	\$25,074	\$26,285	\$23,898	\$20,461	\$20,255	\$25,446

**SECTION 3: Supplemental Information for the Duluth Teachers' Retirement Fund Association**

**EXHIBIT C-4**

**Retired Participants as of June 30, 2012**

**By Age, Years Retired and Average Annual Benefit – New Plan Tier II**

Age	Years Retired							
	Total	Under 5	5-9	10-14	15-19	20-24	25-29	30 & Over
Under 45	--	--	--	--	--	--	--	--
45 - 49	--	--	--	--	--	--	--	--
50 - 54	--	--	--	--	--	--	--	--
55 - 59	13	12	--	--	1	--	--	--
60 - 64	\$5,702	\$5,555	--	--	\$7,477	--	--	--
65 - 69	34	28	6	--	--	--	--	--
70 - 74	7,182	8,161	\$2,613	--	--	--	--	--
75 - 79	43	20	17	6	--	--	--	--
80 - 84	6,784	9,629	5,059	\$2,191	--	--	--	--
85 - 89	56	4	20	24	8	--	--	--
90 & Over	9,870	4,810	13,045	10,795	1,689	--	--	--
Total	43	2	1	30	9	1	--	--
	12,880	8,538	3,044	14,552	9,772	\$9,213	--	--
	52	1	--	3	26	22	--	--
	18,488	5,150	--	21,800	21,544	15,032	--	--
	15	--	--	--	1	14	--	--
	21,572	--	--	--	37,276	20,450	--	--
	--	--	--	--	--	--	--	--
	--	--	--	--	--	--	--	--
Total	256	67	44	63	45	37	--	--
	\$11,725	\$7,898	\$8,310	\$12,289	\$15,697	\$16,925	--	--



**SECTION 3: Supplemental Information for the Duluth Teachers' Retirement Fund Association**

**EXHIBIT E-1**

**Beneficiaries as of June 30, 2012**

**By Age, Years Since Member's Retirement Date and Average Annual Benefit – Total**

Age	Years Since Member's Retirement Date							
	Total	Under 5	5-9	10-14	15-19	20-24	25-29	30 & Over
Under 45	3	--	--	3	--	--	--	--
	\$3,291	--	--	\$3,291	--	--	--	--
45 - 49	--	--	--	--	--	--	--	--
	--	--	--	--	--	--	--	--
50 - 54	2	1	1	--	--	--	--	--
	690	\$838	\$543	--	--	--	--	--
55 - 59	5	4	--	--	1	--	--	--
	16,043	16,118	--	--	\$15,743	--	--	--
60 - 64	5	1	2	1	--	--	1	--
	7,094	993	5,385	18,027	--	--	\$5,682	--
65 - 69	9	1	1	3	2	2	--	--
	17,320	1,614	1,942	20,609	27,426	\$17,821	--	--
70 - 74	19	--	1	11	4	2	1	--
	22,638	--	7,301	22,062	28,124	28,815	10,015	--
75 - 79	23	--	--	1	9	8	5	--
	18,746	--	--	11,590	21,138	18,369	16,474	--
80 - 84	24	--	--	1	4	7	10	2
	17,663	--	--	19,007	19,069	17,744	16,879	\$17,814
85 - 89	15	--	--	--	--	2	11	2
	12,825	--	--	--	--	10,095	12,823	15,565
90 & Over	8	--	--	--	--	--	--	8
	9,793	--	--	--	--	--	--	9,793
Total	113	7	5	20	20	21	28	12
	\$16,272	\$9,702	\$4,111	\$18,150	\$22,481	\$18,315	\$14,568	\$12,092

**SECTION 3: Supplemental Information for the Duluth Teachers' Retirement Fund Association**

**EXHIBIT E-2**

**Beneficiaries as of June 30, 2012**

**By Age, Years Since Member's Retirement Date and Average Annual Benefit – Old Plan**

Age	Years Since Member's Retirement Date							
	Total	Under 5	5-9	10-14	15-19	20-24	25-29	30 & Over
Under 45	--	--	--	--	--	--	--	--
45 - 49	--	--	--	--	--	--	--	--
50 - 54	--	--	--	--	--	--	--	--
55 - 59	--	--	--	--	--	--	--	--
60 - 64	1	--	--	--	--	--	1	--
	\$5,682	--	--	--	--	--	\$5,682	--
65 - 69	4	--	1	1	1	1	--	--
	16,796	--	\$1,942	\$18,283	\$23,610	\$23,348	--	--
70 - 74	6	--	--	3	1	1	1	--
	23,900	--	--	26,740	31,704	21,457	10,015	--
75 - 79	5	--	--	--	2	3	--	--
	9,768	--	--	--	10,647	9,183	--	--
80 - 84	3	--	--	--	--	--	2	1
	14,506	--	--	--	--	--	13,971	\$15,576
85 - 89	4	--	--	--	--	1	2	1
	14,307	--	--	--	--	11,197	12,831	20,369
90 & Over	8	--	--	--	--	--	--	8
	9,793	--	--	--	--	--	--	9,793
<b>Total</b>	<b>31</b>	<b>--</b>	<b>1</b>	<b>4</b>	<b>4</b>	<b>6</b>	<b>6</b>	<b>10</b>
	<b>\$14,329</b>	<b>--</b>	<b>\$1,942</b>	<b>\$24,626</b>	<b>\$19,152</b>	<b>\$13,925</b>	<b>\$11,550</b>	<b>\$11,429</b>

**SECTION 3: Supplemental Information for the Duluth Teachers' Retirement Fund Association**

**EXHIBIT E-3**

**Beneficiaries as of June 30, 2012**

**By Age, Years Since Member's Retirement Date and Average Annual Benefit – New Plan Tier I**

Age	Years Since Member's Retirement Date							
	Total	Under 5	5-9	10-14	15-19	20-24	25-29	30 & Over
Under 45	--	--	--	--	--	--	--	--
45 - 49	--	--	--	--	--	--	--	--
50 - 54	--	--	--	--	--	--	--	--
55 - 59	1	1	--	--	--	--	--	--
60 - 64	\$41,266	\$41,266	--	--	--	--	--	--
65 - 69	2	--	1	1	--	--	--	--
70 - 74	12,424	--	\$6,820	\$18,027	--	--	--	--
75 - 79	3	--	--	1	1	1	--	--
80 - 84	23,075	--	--	25,689	\$31,242	\$12,294	--	--
85 - 89	7	--	1	4	1	1	--	--
90 & Over	24,908	--	7,301	28,285	17,744	36,172	--	--
Total	11	--	--	--	4	2	5	--
	22,355	--	--	--	25,642	30,480	\$16,474	--
	10	--	--	--	1	2	7	--
	18,432	--	--	--	17,794	20,024	18,068	--
	5	--	--	--	--	--	5	--
	15,806	--	--	--	--	--	15,806	--
	--	--	--	--	--	--	--	--
	--	--	--	--	--	--	--	--
<b>Total</b>	<b>39</b>	<b>1</b>	<b>2</b>	<b>6</b>	<b>7</b>	<b>6</b>	<b>17</b>	<b>--</b>
	\$20,999	\$41,266	\$7,061	\$26,143	\$24,193	\$24,912	\$16,934	--

**SECTION 3: Supplemental Information for the Duluth Teachers' Retirement Fund Association**

**EXHIBIT E-4**

**Beneficiaries as of June 30, 2012**

**By Age, Years Since Member's Retirement Date and Average Annual Benefit – New Plan Tier II**

Age	Years Since Member's Retirement Date							
	Total	Under 5	5-9	10-14	15-19	20-24	25-29	30 & Over
Under 45	3	--	--	3	--	--	--	--
	\$3,291	--	--	\$3,291	--	--	--	--
45 - 49	--	--	--	--	--	--	--	--
	--	--	--	--	--	--	--	--
50 - 54	2	1	1	--	--	--	--	--
	690	\$838	\$543	--	--	--	--	--
55 - 59	4	3	--	--	1	--	--	--
	9,737	7,735	--	--	\$15,743	--	--	--
60 - 64	2	1	1	--	--	--	--	--
	2,471	993	3,950	--	--	--	--	--
65 - 69	2	1	--	1	--	--	--	--
	9,734	1,614	--	17,854	--	--	--	--
70 - 74	6	--	--	4	2	--	--	--
	18,728	--	--	12,330	31,524	--	--	--
75 - 79	7	--	--	1	3	3	--	--
	19,487	--	--	11,590	22,127	\$19,481	--	--
80 - 84	11	--	--	1	3	5	2	--
	17,825	--	--	19,007	19,495	16,832	\$17,211	--
85 - 89	6	--	--	--	--	1	5	--
	9,353	--	--	--	--	8,992	9,425	--
90 & Over	--	--	--	--	--	--	--	--
	--	--	--	--	--	--	--	--
<b>Total</b>	<b>43</b>	<b>6</b>	<b>2</b>	<b>10</b>	<b>9</b>	<b>9</b>	<b>7</b>	<b>--</b>
	<b>\$13,386</b>	<b>\$4,442</b>	<b>\$2,246</b>	<b>\$10,764</b>	<b>\$22,628</b>	<b>\$16,844</b>	<b>\$11,650</b>	<b>--</b>

**SECTION 3: Supplemental Information for the Duluth Teachers' Retirement Fund Association**

**EXHIBIT F**

**Reconciliation of Member Data**

	<b>Active Members</b>	<b>Vested Terminated Members</b>	<b>Other Non- Vested Terminated Members</b>	<b>Retired Participants</b>	<b>Disabled Members</b>	<b>Beneficiaries</b>	<b>Total</b>
A. Number as of June 30, 2011	1,006	290	735	1,216	19	109	3,375
B. Additions and new hires	76	0	6	0	0	0	82
C. Participant movement:							
1. Retirements	-47	-14	-4	65	0	0	0
2. Disability	0	-1	0	0	1	0	0
3. Died with beneficiary	0	0	0	-11	0	11	0
4. Died without beneficiary	0	0	0	-17	-1	-6	-24
5. Terminated – deferred	-21	22	-1	0	0	0	0
6. Terminated – other non-vested	-108	-9	117	0	0	0	0
7. Refunds	0	0	-32	0	0	0	-32
8. Rehired as active	13	-4	-9	0	0	0	0
9. Contributions written off	0	0	-46	0	0	0	-46
10. Expired benefits	0	0	0	0	0	-1	-1
D. Data adjustments	<u>0</u>	<u>0</u>	<u>0</u>	<u>1</u>	<u>0</u>	<u>0</u>	<u>1</u>
E. Number as of June 30, 2012	919	284	766	1,254	19	113	3,355

**SECTION 3: Supplemental Information for the Duluth Teachers' Retirement Fund Association**

**EXHIBIT G**

**Schedule of Pensioners and Beneficiaries Added to and Removed from Rolls**

<u>Fiscal Year</u>	<u>Added to Rolls</u>		<u>Removed from Rolls</u>		<u>Rolls – End of Year</u>		<u>% Increase in Annual Allowances</u>	<u>Average Annual Allowances</u>
	<u>Number</u>	<u>Annual Allowances</u>	<u>Number</u>	<u>Annual Allowances</u>	<u>Number</u>	<u>Annual Allowances</u>		
1999	61	1,263,965	32	251,972	939	10,926,102	12.1	11,636
2000	90	2,519,000	33	633,465	996	12,359,721	13.1	12,409
2001	88	2,458,668	26	547,671	1,058	14,341,500	16.0	13,555
2002	56	1,817,094	29	800,165	1,085	15,968,396	11.3	14,717
2003	41	1,191,364	19	574,944	1,107	16,767,603	5.0	15,147
2004	56	1,203,279	26	303,856	1,137	18,240,239	8.8	16,042
2005	64	1,373,262	48	603,930	1,153	18,936,633	3.8	16,424
2006	66	1,359,258	29	312,333	1,190	19,901,351	5.1	16,724
2007	62	1,426,530	25	345,683	1,227	20,978,509	5.4	17,097
2008	58	1,196,895	42	525,597	1,243	22,291,901	6.3	17,934
2009	55	1,201,849	35	424,843	1,264	23,605,292	5.9	18,690
2010	60	1,132,248	29	331,381	1,295	24,114,153	2.2	18,621
2011	76	1,370,877	27	439,349	1,344	24,661,881	2.3	18,350
2012	78	1,717,231	36	644,163	1,386	25,338,231	2.7	18,282

**SECTION 3: Supplemental Information for the Duluth Teachers' Retirement Fund Association**

**EXHIBIT H**

**Statement of Change in Net Plan Assets for Year Ended June 30, 2012**

	<b>Market Value</b>
A. Assets available at beginning of year (BOY)	\$213,367,995
B. Additions:	
1. Member contributions	\$2,888,242
2. Employer contributions	2,878,549
3. Direct State aid (including redirected "amortization State aid" payments)	553,710
4. Investment income	2,546,708
5. Investment expenses	-1,272,642
6. Other	112,171
7. Net appreciation/(depreciation)	<u>-989,587</u>
8. Total Additions	\$6,717,151
C. Operating Expenses:	
1. Service retirements	\$22,845,086
2. Disability benefits	156,195
3. Survivor benefits	1,805,076
4. Refunds	96,935
5. Administrative expenses	<u>628,923</u>
6. Total operating expenses	\$25,532,215
D. Other changes in reserves	--
E. Assets available at end of year (EOY)	\$194,552,931
F. Determination of current year unrecognized asset return	
1. Average balance:	
(a) Assets available at BOY: (A)	\$213,367,995
(b) Assets available at EOY: (E)	194,552,931
(c) Average balance [(a) + (b) – Net Investment Income] / 2 [Net Investment Income: (B.4) + (B.5) + (B.6) + (B.7)]	203,762,138
2. Expected return: 8.50% x (F.1.(c))	17,319,782
3. Actual return: (B.4) + (B.5) + (B.6) + (B.7)	<u>396,650</u>
4. Current year unrecognized asset return: (F.3) – (F.2)	-\$16,923,132

**SECTION 3: Supplemental Information for the Duluth Teachers' Retirement Fund Association**

---

**EXHIBIT I**

**Statement of Plan Net Assets for Year Ended June 30, 2012**

	<b>Market Value</b>
<b>Assets in trust</b>	
Cash, equivalents, short-term securities	\$16,102,004
Investments:	
Fixed income	\$34,085,394
Equity and other	149,654,524
Real estate and mortgages	--
Invested securities lending collateral	4,911,467
Other assets	<u>270,034</u>
Total assets in trust	\$205,023,423
<b>Assets receivable</b>	\$2,113,917
<b>Liabilities</b>	
Invested securities lending collateral	-\$6,249,207
Stock and bond purchases, and accounts payable	<u>-6,335,202</u>
Total liabilities	-\$12,584,409
<b>Net assets held in Trust for Pension Benefits</b>	
Member reserves	\$32,975,942
Other reserves	<u>161,576,989</u>
<b>Total Assets Available for Benefits</b>	\$194,552,931
<b>Net Assets at Market Value</b>	<u>\$194,552,931</u>

**SECTION 3: Supplemental Information for the Duluth Teachers' Retirement Fund Association**

**EXHIBIT J**

**Actuarial Value of Assets Calculation History Through June 30, 2012**

<b>Year Ended June 30</b>	<b>Employer Contributions<sup>(1)</sup></b>	<b>Employee Contributions</b>	<b>Net Investment Return<sup>(2)</sup></b>	<b>Administrative Expenses</b>	<b>Benefit Payments</b>	<b>Actuarial Value of Assets at End of Year</b>
2002	--	--	--	--	--	\$280,515,000
2003	\$2,933,000	\$3,299,000	\$9,174,000	\$445,000	\$17,009,000	278,467,000
2004	2,826,730	2,991,801	10,518,561	448,704	17,406,336	276,949,052
2005	2,845,684	2,924,264	4,566,718	436,507	18,368,390	268,480,821
2006	2,867,299	3,030,418	16,291,585	424,840	19,319,594	270,925,689
2007	2,940,697	2,978,435	32,143,488	456,987	20,266,573	288,264,749
2008	2,994,086	2,954,062	25,980,797	487,944	21,638,665	298,067,085
2009	3,300,026	2,927,260	-1,539,093	505,164	22,994,555	279,255,559
2010	3,626,514	2,899,071	-6,254,241	505,672	23,712,318	255,308,913
2011	3,456,562	2,779,703	-1,697,460	497,009	24,278,734	235,071,975
2012	3,432,259	2,888,242	-9,026,836	628,923	24,903,292	206,833,425

<sup>(1)</sup> Includes direct State aid payments for years ending 2009 and later.

<sup>(2)</sup> Net Investment Return on an Actuarial Value of Assets basis, and net of investment fees.

**SECTION 3: Supplemental Information for the Duluth Teachers' Retirement Fund Association**

---

**EXHIBIT K**

**Development of Unfunded/(Overfunded) Actuarial Accrued Liability for Year Ended June 30, 2012**

---

1. Unfunded/(Overfunded) actuarial accrued liability at beginning of year		\$85,993,025
2. Normal cost at beginning of year, including expenses		3,782,005
3. Total contributions		-6,320,501
4. Interest		
(a) For whole year on (1) + (2)	\$7,630,877	
(b) For half year on (3)	<u>-268,621</u>	
(c) Total interest: (4a) + (4b)		<u>7,362,256</u>
5. Expected unfunded/(overfunded) actuarial accrued liability:		\$90,816,785
6. Changes due to (gain)/loss from:		
(a) Investments	\$28,191,456	
(b) Demographic experience <sup>(1)</sup> and other changes	<u>-3,959,066</u>	
(c) Total changes due to (gain)/loss		\$24,232,390
7. Change due to assumption changes		<u>4,361,273</u>
8. Unfunded/(Overfunded) actuarial accrued liability at end of year		<u>\$119,410,448</u>

---

<sup>(1)</sup> Includes (gain)/loss due to age/service retirements, disability, mortality (pre and post-retirement), withdrawal and salary increases

### SECTION 3: Supplemental Information for the Duluth Teachers' Retirement Fund Association

---

---

#### EXHIBIT L

#### Definitions of Pension Terms

---

The following list provides an overview of certain technical terms for the convenience of the reader:

#### **Assumptions or Actuarial**

#### **Assumptions:**

The estimates on which the cost of the Fund is calculated including:

- (a) Investment return — the rate of investment yield that the Fund will earn over the long-term future. For actuarial purposes, the investment return often reflects a smoothing of the capital gains and losses to avoid significant swings in the value of assets from one year to the next;
- (b) Mortality rates — the death rates of employees and pensioners; life expectancy is based on these rates;
- (c) Retirement rates — the rate or probability of retirement at a given age;
- (d) Turnover rates — the rates at which employees of various ages are expected to leave employment for reasons other than death, disability, or retirement.

#### **Actuarial Cost Method:**

Entry Age Normal Actuarial Cost Method. Entry Age is calculated as current age minus pension credits. Normal Cost and Actuarial Accrued Liability are calculated on an individual basis and are expressed as a level percentage of payroll, with Normal Cost determined as if the current benefit accrual rate had always been in effect.

#### **Actuarial Accrued Liability**

#### **For Pensioners:**

The single sum value of lifetime benefits to existing pensioners. This sum takes account of life expectancies appropriate to the ages of the pensioners and the interest that the sum is expected to earn before it is entirely paid out in benefits.

#### **Unfunded Actuarial Accrued Liability:**

The extent to which the actuarial accrued liability of the Fund exceeds the assets of the Fund. There are a wide range of approaches to paying off the unfunded actuarial

### SECTION 3: Supplemental Information for the Duluth Teachers' Retirement Fund Association

---

accrued liability, from meeting the interest accrual only to amortizing it over a specific period of time.

**Amortization of the Unfunded Actuarial Accrued Liability:**

Payments made over a period of years equal in value to the Fund's unfunded actuarial accrued liability.

**Accrued Benefit Funding Ratio:**

A current year funded status that measures the percent of benefits covered by Current Assets. This ratio is based on benefits earned to the valuation date (accrued service) and includes future salary increases to retirement. The liability for these benefits is defined as the Current Benefit Obligations. The Accrued Benefit Funding Ratio is calculated as the Actuarial Value of Assets (Current Assets) divided by the Current Benefit Obligations.

**Projected Benefit Funding Ratio:**

A projected funded status that measures contribution sufficiency/deficiency, which is based on a present value of all plan benefits for the lifetime of all plan members. The liability for these benefits is defined as the Current and Expected Future Benefit Obligations, or Present Value of Benefits. The Current and Expected Future Assets are determined as the sum of the Actuarial Value of Assets (Current Assets), the Present Value of Expected Future Statutory Supplemental Contributions and the Present Value of Future Normal Costs. The Projected Benefit Funding Ratio is calculated as the Current and Expected Future Assets divided by the Current and Expected Future Benefit Obligations. In general (and without consideration of unrecognized investment gains or losses), if the ratio is equal to or more than 100%, there is a contribution sufficiency, and if it is less than 100% there is a contribution deficiency.

**SECTION 4: Reporting Information for the Duluth Teachers' Retirement Fund Association**

---

**EXHIBIT I**

**Summary of Actuarial Valuation Results**

---

The valuation was made with respect to the following data supplied to us:

1. Pensioners as of the valuation date (including 113 beneficiaries in pay status)		1,386
2. Members inactive during year ended June 30, 2012 with vested rights		284
3. Members active during the year ended June 30, 2012		919
Fully vested	650	
Not vested	269	
4. Other non-vested terminated members as of June 30, 2012		766

---

**SECTION 4: Reporting Information for the Duluth Teachers' Retirement Fund Association**

**EXHIBIT I (continued)**

**Summary of Actuarial Valuation Results**

	Actuarial Present Value of Projected Benefits	Actuarial Present Value of Future Normal Costs	Actuarial Accrued Liability
<b>A. Determination of Actuarial Accrued Liability</b>			
1. Active members:			
(a) Retirement benefits	\$114,122,429	\$18,795,904	\$95,326,525
(b) Disability benefits	1,523,960	487,465	1,036,495
(c) Death benefits	2,103,247	521,165	1,582,082
(d) Withdrawal benefits	<u>4,075,036</u>	<u>3,960,283</u>	<u>114,753</u>
(e) Total	\$121,824,672	\$23,764,817	\$98,059,855
2. Vested terminated members	\$8,826,057	--	\$8,826,057
3. Other non-vested terminated members	1,366,892	--	1,366,892
4. Annuitants	<u>217,991,069</u>	--	<u>217,991,069</u>
5. Total	\$350,008,690	\$23,764,817	\$326,243,873
<b>B. Determination of Unfunded Actuarial Accrued Liability</b>			
1. Actuarial Accrued Liability			\$326,243,873
2. Actuarial Value of Assets			<u>206,833,425</u>
3. Unfunded Actuarial Accrued Liability: (1) – (2)			\$119,410,448
<b>C. Determination of Supplemental Contribution Rate</b>			
1. Present value of future payrolls through the amortization date of June 30, 2039			\$777,467,796
2. Supplemental contribution rate: (B.3) / (C.1)			15.36%

**SECTION 4: Reporting Information for the Duluth Teachers' Retirement Fund Association**

**EXHIBIT II  
Actuarial Balance Sheet**

A. Current Assets <sup>(1)</sup>				\$206,833,425
B. Expected Future Assets				
1. Present Value of Expected Future Statutory Supplemental Contributions				\$51,363,339
2. Present Value of Future Normal Costs				<u>23,764,817</u>
3. Total Expected Future Assets				\$75,128,156
C. Total Current and Expected Future Assets <sup>(1)</sup>				\$281,961,581
D. Current Benefit Obligations				
		<b><u>Non-Vested</u></b>	<b><u>Vested</u></b>	<b><u>Total</u></b>
1. Benefit recipients:				
(a) Retirement annuities		--	\$202,243,442	\$202,243,442
(b) Disability benefits		--	2,709,658	2,709,658
(c) Beneficiaries		--	13,037,969	13,037,969
2. Vested terminated members		--	8,826,057	8,826,057
3. Other non-vested terminated members		--	1,366,892	1,366,892
4. Active members:				
(a) Retirement benefits	\$1,398,151		67,217,957	68,616,108
(b) Disability benefits	247,689		561,902	809,591
(c) Death benefits	13,358		1,248,801	1,262,159
(d) Withdrawal benefits	<u>102,488</u>		<u>2,362,128</u>	<u>2,464,616</u>
5. Total Current Benefit Obligations	\$1,761,686		\$299,574,806	\$301,336,492
E. Expected Future Benefit Obligations				<u>\$48,672,198</u>
F. Total Current and Expected Future Benefit Obligations - Present Value of Benefits: (D.5 + E)				\$350,008,690
G. Unfunded Current Benefit Obligations (D.5 - A)				\$94,503,067
H. Unfunded Current and Future Benefit Obligations (F - C) <sup>(1)</sup>				\$68,047,109

<sup>(1)</sup> Items do not reflect \$12.3 million of deferred market losses. Item H would be \$80,327,603 with current assets valued at market.

**SECTION 4: Reporting Information for the Duluth Teachers' Retirement Fund Association**

**EXHIBIT III**

**Supplementary Information Required by the GASB – Schedule of Employer Contributions**

<b>Plan Year Ended June 30</b>	<b>Actuarially Required Contribution Rate (a)</b>	<b>Actual Covered Payroll (b)</b>	<b>Actual Member Contributions (c)</b>	<b>Annual Required Employer Contributions [(a) x (b)] – (c) = (d)</b>	<b>Actual Employer Contributions<sup>(1)</sup> (e)</b>	<b>Percentage Contributed (e) / (d)</b>
1992	11.09%	\$42,884,000	\$2,124,000	\$2,632,000	\$2,483,000	94.34%
1993	11.42	43,282,000	2,126,000	2,817,000	2,506,000	88.96
1994	10.21	43,109,000	2,230,000	2,171,000	2,496,000	114.97
1995	10.36	46,528,000	2,144,000	2,676,000	2,694,000	100.67
1996	13.23	44,870,000	2,570,000	3,366,000	2,598,000	77.18
1997	13.60	46,770,000	2,644,000	3,717,000	2,708,000	72.85
1998	12.87	47,064,000	2,664,000	3,393,000	3,211,000	94.64
1999	10.24	52,176,000	3,118,000	2,225,000	3,507,000	157.62
2000	9.16	52,270,000	3,152,000	1,636,000	3,512,000	214.67
2001	8.51	51,996,000	3,141,000	1,284,000	3,497,000	272.35
2002	7.49	51,054,000	3,275,000	549,000	3,442,000	626.96
2003 <sup>(2)</sup>	9.85	50,656,000	3,299,000	1,691,000	2,933,000	173.45
2004	11.27	48,820,898	2,991,801	2,510,314	2,826,730	112.60
2005	12.11	49,148,256	2,924,264	3,027,590	2,845,684	93.99
2006	14.16	49,521,572	3,030,418	3,981,837	2,867,299	72.01
2007	15.19	50,789,240	2,978,435	4,736,451	2,940,697	62.09
2008	14.53	51,711,330	2,954,062	4,559,594	2,994,086	65.67
2009	15.87	51,019,447	2,927,260	5,169,526	3,300,026	63.84
2010	17.82	49,501,727	2,899,071	5,922,137	3,626,514	61.24
2011 <sup>(3)</sup>	13.22	44,483,736	2,779,703	3,101,047	3,456,562	111.46
2012	17.23	45,763,895	2,888,242	4,996,877	3,432,259	68.69

<sup>(1)</sup> Includes contributions from other sources (if applicable)

<sup>(2)</sup> Actuarially Required Contribution Rate prior to change in actuarial assumptions and plan provisions is 7.62%.

<sup>(3)</sup> Updated from prior report

**SECTION 4: Reporting Information for the Duluth Teachers' Retirement Fund Association**

**EXHIBIT IV**

**Supplementary Information Required by the GASB – Schedule of Funding Progress**

<b>Actuarial Valuation Date</b>	<b>Actuarial Value of Assets (a)</b>	<b>Actuarial Accrued Liability (AAL) (b)</b>	<b>Unfunded/ (Overfunded) AAL (UAAL) (b) – (a)</b>	<b>Funding Ratio (a) / (b)</b>	<b>Actual Covered Payroll (Previous FY) (c)</b>	<b>UAAL as a Percentage of Covered Payroll [(b) – (a)] / (c)</b>
07/01/1991	\$105,087,000	\$117,582,000	\$12,495,000	89.37%	\$42,297,000	29.54%
07/01/1992	116,492,000	124,140,000	7,648,000	93.84	42,884,000	17.83
07/01/1993	130,856,000	132,700,000	1,844,000	98.61	43,282,000	4.26
07/01/1994	133,632,000	137,042,000	3,410,000	97.51	43,109,000	7.91
07/01/1995	142,852,000	173,965,000	31,113,000	82.12	46,528,000	66.87
07/01/1996	157,007,000	189,518,000	32,511,000	82.85	44,870,000	72.46
07/01/1997	170,059,000	197,820,000	27,761,000	85.97	46,770,000	59.36
07/01/1998	187,482,000	197,078,000	9,596,000	95.13	47,064,000	20.39
07/01/1999	218,699,000	220,540,000	1,841,000	99.17	52,176,000	3.53
07/01/2000	251,007,000	241,899,000	-9,108,000	103.77	52,270,000	-17.42
07/01/2001	273,618,000	254,255,000	-19,363,000	107.62	51,996,000	-37.24
07/01/2002	280,515,000	279,428,000	-1,087,000	100.39	51,054,000	-2.13
07/01/2003	278,467,000	291,109,000	12,642,000	95.66	50,656,000	24.96
07/01/2004	276,949,052	301,704,445	24,755,393	91.79	48,820,898	50.71
07/01/2005	268,480,821	310,923,929	42,443,108	86.35	49,148,256	86.36
07/01/2006	270,925,689	322,229,167	51,303,478	84.08	49,521,572	103.60
07/01/2007	288,264,749	332,216,981	43,952,232	86.77	50,789,240	86.54
07/01/2008	298,067,085	363,044,284	64,977,199	82.10	51,711,330	125.65
07/01/2009	279,255,559	364,811,453	85,555,894	76.55	51,019,447	167.69
07/01/2010	255,308,913	312,649,572	57,340,659	81.66	49,501,727	115.84
07/01/2011 <sup>(1)</sup>	235,071,975	321,065,000	85,993,025	73.22	48,325,164	177.95
07/01/2012	206,833,425	326,243,873	119,410,448	63.40	45,763,895	260.93

<sup>(1)</sup> Updated from prior report

**SECTION 4: Reporting Information for the Duluth Teachers' Retirement Fund Association**

**Exhibit V**

**Determination of Contribution Sufficiency – Total**

	<b>July 1, 2012</b>	
<b>A. Statutory Contributions – Chapter 354A</b>	<b>Percent of Payroll</b>	<b>Dollar Amount</b>
1. Member contributions	6.50%	\$3,313,252
2. Employer contributions	6.79%	3,461,075
3. Direct State aid <sup>(1)</sup>	<u>1.23%</u>	<u>626,202</u>
4. Total	<u>14.52%</u>	<u>\$7,400,529</u>
<b>B. Required Contributions – Chapter 356<sup>(2)</sup></b>	<b>Percent of Payroll</b>	<b>Dollar Amount</b>
1. Normal Cost:		
(a) Retirement	5.26%	\$2,679,021
(b) Disability	0.13%	65,397
(c) Death	0.14%	73,427
(d) Withdrawal	<u>0.96%</u>	<u>487,368</u>
(e) Total	<u>6.49%</u>	<u>\$3,305,213</u>
2. Supplemental contribution amortization	15.36%	\$7,829,470
3. Allowance for administrative expenses	<u>1.16%</u>	<u>591,288</u>
4. Total	<u>23.01%</u>	<u>\$11,725,971</u>
<b>C. Contribution Sufficiency / (Deficiency): (A.4) – (B.4)</b>	-8.49%	-\$4,325,442
<b>Projected annual payroll for fiscal year beginning on the valuation date<sup>(3)</sup></b>		<b>\$50,973,110</b>

<sup>(1)</sup> A direct State aid payment of \$346,000 is made each year on October 1<sup>st</sup>. In addition, it is assumed that an estimated \$280,202 of redirected "amortization State aid" under 423A.02, Subdivision 3 is paid the following June 30<sup>th</sup>.

<sup>(2)</sup> Total Required Contribution Rate prior to reflecting changes in actuarial assumptions is 22.23% (Normal Cost rate equal to 6.13%, Supplemental contribution amortization equal to 14.94%, and allowance for administrative expenses equal to 1.16%).

<sup>(3)</sup> Projected payroll includes annualized pay for new hires and increases to current fiscal year.

**SECTION 4: Reporting Information for the Duluth Teachers' Retirement Fund Association**

**Exhibit VI**

**Determination of Contribution Sufficiency – Old Plan**

			<b>July 1, 2012</b>	
<b>A. Statutory Contributions – Chapter 354A</b>			<b>Percent of Payroll</b>	<b>Dollar Amount</b>
1.	Member contributions		6.50%	\$249,583
2.	Employer contributions		6.79%	260,719
3.	Direct State aid <sup>(1)</sup>		<u>1.23%</u>	<u>47,171</u>
4.	Total		<u>14.52%</u>	<u>\$557,473</u>
<b>B. Required Contributions – Chapter 356</b>			<b>Percent of Payroll</b>	<b>Dollar Amount</b>
1.	Normal Cost:			
	(a) Retirement		4.14%	\$158,946
	(b) Disability		0.12%	4,640
	(c) Death		0.14%	5,326
	(d) Withdrawal		<u>1.22%</u>	<u>46,825</u>
	(e) Total		<u>5.62%</u>	<u>\$215,737</u>
<b>Projected annual payroll for fiscal year beginning on the valuation date<sup>(2)</sup></b>				<b>\$3,839,745</b>

<sup>(1)</sup> \$47,171 represents a pro-rata portion of the \$626,202 direct State aid and redirected “amortization State aid” payments, allocated by projected payroll.

<sup>(2)</sup> Projected payroll includes annualized pay for new hires and increases to current fiscal year.

*Note: The above calculation does not take into account the necessary required contributions to amortize the unfunded accrued liability nor an allowance for administrative expenses.*

**SECTION 4: Reporting Information for the Duluth Teachers' Retirement Fund Association**

**Exhibit VII**

**Determination of Contribution Sufficiency – New Plan Tier I**

			<b>July 1, 2012</b>	
<b>A. Statutory Contributions – Chapter 354A</b>			<b>Percent of Payroll</b>	<b>Dollar Amount</b>
1.	Member contributions		6.50%	\$848,342
2.	Employer contributions		6.79%	886,191
3.	Direct State aid <sup>(1)</sup>		<u>1.23%</u>	<u>160,336</u>
4.	Total		<u>14.52%</u>	<u>\$1,894,869</u>
<b>B. Required Contributions – Chapter 356</b>			<b>Percent of Payroll</b>	<b>Dollar Amount</b>
1.	Normal Cost:			
	(a) Retirement		4.82%	\$629,299
	(b) Disability		0.13%	17,195
	(c) Death		0.15%	19,182
	(d) Withdrawal		<u>1.02%</u>	<u>132,817</u>
	(e) Total		<u>6.12%</u>	<u>\$798,493</u>
<b>Projected annual payroll for fiscal year beginning on the valuation date<sup>(2)</sup></b>				<b>\$13,051,408</b>

<sup>(1)</sup> \$160,336 represents a pro-rata portion of the \$626,202 direct State aid and redirected “amortization State aid” payments, allocated by projected payroll.

<sup>(2)</sup> Projected payroll includes annualized pay for new hires and increases to current fiscal year.

*Note: The above calculation does not take into account the necessary required contributions to amortize the unfunded accrued liability nor an allowance for administrative expenses.*

**SECTION 4: Reporting Information for the Duluth Teachers' Retirement Fund Association**

**Exhibit VIII**

**Determination of Contribution Sufficiency – New Plan Tier II**

			<b>July 1, 2012</b>	
<b>A. Statutory Contributions – Chapter 354A</b>			<b>Percent of Payroll</b>	<b>Dollar Amount</b>
1.	Member contributions		6.50%	\$2,215,327
2.	Employer contributions		6.79%	2,314,165
3.	Direct State aid <sup>(1)</sup>		<u>1.23%</u>	<u>418,695</u>
4.	Total		<u>14.52%</u>	<u>\$4,948,187</u>
<b>B. Required Contributions – Chapter 356</b>			<b>Percent of Payroll</b>	<b>Dollar Amount</b>
1.	Normal Cost:			
	(a) Retirement		5.55%	\$1,890,776
	(b) Disability		0.13%	43,562
	(c) Death		0.14%	48,919
	(d) Withdrawal		<u>0.90%</u>	<u>307,726</u>
	(e) Total		<u>6.72%</u>	<u>\$2,290,983</u>
<b>Projected annual payroll for fiscal year beginning on the valuation date<sup>(2)</sup></b>				<b>\$34,081,957</b>

<sup>(1)</sup> \$418,695 represents a pro-rata portion of the \$626,202 direct State aid and redirected “amortization State aid” payments, allocated by projected payroll.

<sup>(2)</sup> Projected payroll includes annualized pay for new hires and increases to current fiscal year.

*Note: The above calculation does not take into account the necessary required contributions to amortize the unfunded accrued liability nor an allowance for administrative expenses.*

**SECTION 4: Reporting Information for the Duluth Teachers' Retirement Fund Association**

**EXHIBIT IX**

**Cash Flow Sufficiency Test**

	7/1/2012	7/1/2013	7/1/2014	7/1/2015	7/1/2016	7/1/2017	7/1/2018	7/1/2019	7/1/2020	7/1/2021
1. Market value of assets at beginning of year	\$194,552,931	\$183,639,992	\$177,827,141	\$171,470,710	\$164,554,028	\$157,071,595	\$149,731,985	\$141,869,731	\$133,463,157	\$124,528,176
2. Total expected contributions	7,400,529	7,660,341	7,928,453	8,205,949	8,493,157	8,790,417	9,098,082	9,416,515	9,746,093	10,087,206
3. Projected benefit payments	32,268,061	26,763,791	27,086,013	27,391,088	27,667,289	27,935,343	28,121,332	28,295,407	28,420,093	28,516,775
4. Administrative Expenses	591,288	611,983	633,403	655,572	678,517	702,265	726,844	752,284	778,613	805,865
5. Expected investment return										
(a) For whole year on (1)	15,564,234	14,691,199	14,226,171	13,717,657	13,164,322	13,351,086	12,727,219	12,058,927	11,344,368	10,584,895
(b) For half year on (2)	296,021	306,414	317,138	328,238	339,726	373,593	386,668	400,202	414,209	428,706
(c) For half year on (3) + (4)	1,314,374	1,095,031	1,108,777	1,121,866	1,133,832	1,217,098	1,226,047	1,234,527	1,240,945	1,246,212
(d) Total expected return: (5a) + (5b) – (5c)	14,545,881	13,902,582	13,434,532	12,924,029	12,370,216	12,507,581	11,887,840	11,224,602	10,517,632	9,767,389
6. Projected market value of assets at end of year: (1) + (2) - (3) - (4) + (5d)	\$183,639,992	\$177,827,141	\$171,470,710	\$164,554,028	\$157,071,595	\$149,731,985	\$141,869,731	\$133,463,157	\$124,528,176	\$115,060,131

- Notes:
1. Future total expected contributions are based on projected payroll increasing at the payroll growth assumption (3.5% annually).
  2. Projected benefit payments are based on a closed-group projection of the current members where actives, inactive vesteds, and members in payment status are assumed to decrement based on the demographic assumptions outlined in Exhibit XI.
  3. Administrative expenses are assumed to be 1.16% of projected payroll in the future.
  4. Expected investment return is 8.00% from July 1, 2012 through June 30, 2017 and 8.50% thereafter.

**SECTION 4: Reporting Information for the Duluth Teachers' Retirement Fund Association**

---

**EXHIBIT X**

**Supplementary Information Required by the GASB**

---

<b>Valuation date</b>	July 1, 2012
<b>Actuarial cost method</b>	Entry Age Normal
<b>Amortization method</b>	Level percentage of payroll, assuming payroll increases of 3.50% per annum
<b>Remaining amortization period</b>	27 years remaining as of July 1, 2012
<b>Asset valuation method</b>	Market Value, adjusted for amortization obligations receivable at the end of each fiscal year, less a percentage of the Unrecognized Asset Return determined at the close of each of the four preceding fiscal years. Unrecognized Asset Return is the difference between actual net return on Market Value of Assets and the asset return expected during that fiscal year (based on the assumed interest rate employed in the July 1 Actuarial Valuation of the fiscal year), and is recognized (20% per year) over a five-year period.
<b>Actuarial assumptions:</b>	
Investment rate of return	8.00% per annum for the period July 1, 2012 through June 30, 2017, 8.50% thereafter
Projected salary increases	Select and ultimate rates by age, with ultimate rates of 3.25% - 6.00%
<b>Plan membership:</b>	
Pensioners and beneficiaries receiving benefits	1,386
Terminated vested members entitled to, but not yet receiving benefits	284
Other terminated non-vested members	766
Active members	<u>919</u>
Total	3,355

---

**SECTION 4: Reporting Information for the Duluth Teachers' Retirement Fund Association**

---

**EXHIBIT XI**

**Actuarial Assumptions and Actuarial Cost Method**

---

**Mortality Rates:**

*Healthy:*

- Male: RP-2000 Mortality Table for males, set back 3 years, and projected with generational improvement from 2012
- Female: RP-2000 Mortality Table for females, set back 3 years, and projected with generational improvement from 2012

Rates for sample ages are shown on the next page. (Adopted effective July 1, 2012)

*Disabled:*

Male and Female tables apply: (Adopted effective July 1, 2012)

<b>Age</b>	<b>Table</b>
54 and younger	Disabled Eligible for Social Security Disability – ERISA Sec. 4044 for 2006
55 – 64	Graded from table for ages 54 and younger to table for ages 65 and older
65 and older	RP-2000 Mortality Table, set back 3 years, and projected with generational improvement from 2012

The mortality tables above without generational improvement reasonably reflect the mortality experience of the Fund as of the measurement date. As of the most recent experience study, the ratio of actual to expected deaths was 100%. The generational improvement from 2012 provides a margin for future mortality improvement.

**SECTION 4: Reporting Information for the Duluth Teachers' Retirement Fund Association**

**Summary of Rates:**

Shown below for selected ages:

Age	Rate (%)						
	Mortality*		Withdrawal	Disability	Retirement		Ultimate Rate of Salary Increases
	Male	Female			Old/Tier 1	Tier 2	
20	0.03%	0.02%	3.50%	--	--	--	6.00%
25	0.04	0.02	3.25	--	--	--	6.00
30	0.04	0.02	3.00	--	--	--	6.00
35	0.06	0.04	2.75	0.01%	--	--	6.00
40	0.09	0.06	2.50	0.03	--	--	5.31
45	0.12	0.09	2.00	0.06	--	--	4.63
50	0.17	0.13	1.50	0.10	--	--	3.94
55	0.27	0.20	0.75	0.15	7.50%	7.50%	3.25
60	0.47	0.35	--	0.21	25.00	15.00	3.25
65	0.88	0.67	--	--	35.00	30.00	3.25
70**	1.61	1.22	--	--	100.00	100.00	--

\* Does not include generational improvement

\*\* Last Retirement Age

**SECTION 4: Reporting Information for the Duluth Teachers' Retirement Fund Association**

---

<b>Retirement Rates:</b>	Rates are shown for selected ages on the previous page. In addition, 30% of the members are assumed to retire each year that they are eligible for Rule of 90. (Adopted effective July 1, 2012)
<b>Withdrawal Rates:</b>	Select and ultimate rates are based on recent plan experience. Ultimate rates after the third year are shown for sample ages on the previous page. Select rates are as follows: (Adopted effective July 1, 2012)
First year:	45.00%
Second year:	20.00%
Third year:	12.00%
<b>Decrement Timing:</b>	Retirements are assumed to occur at the beginning of the fiscal year and all other decrements are assumed to occur at the middle of fiscal year.
<b>Retirement Age for Inactive Vested Members:</b>	Normal retirement age
<b>Unknown Data for Members:</b>	Same as those exhibited by members with similar known characteristics.
<b>Percent Married:</b>	80% of members are assumed to be married.
<b>Age of Spouse:</b>	Females three years younger than males.
<b>Net Investment Return:</b>	8.00% per annum for the period July 1, 2012 through June 30, 2017, 8.50% thereafter. (Adopted effective July 1, 2012)
<b>Salary Increases:</b>	Reported salary for prior fiscal year, with new hires annualized, increased to current fiscal year and annually for each future year according to the ultimate rate table on the prior page. This table includes an 8-year select period. For service from hire through 7 completed years, a 7.75% salary increase is assumed. (Adopted effective July 1, 2012)
<b>Administrative Expenses:</b>	Prior year administrative expenses expressed as percentage of prior year projected payroll.

**SECTION 4: Reporting Information for the Duluth Teachers' Retirement Fund Association**

---

**Allowance for Combined Service Annuity:**

10% load on liabilities for active and deferred vested participants.  
(Adopted effective July 1, 2002)

---

**Return of Contributions:**

All employees withdrawing after becoming eligible for a deferred benefit - for purposes of determining the liability in the actuarial valuation - were assumed to take either their contributions accumulated with interest or their deferred benefit, whichever is more valuable.

---

**Special Consideration:**

Members in the Old Plan are assumed to receive their retirement benefits from either the Old Plan or New Plan, based on whichever benefit is larger.

Direct State aid payments include a portion attributed to redirected "amortization State aid" under 423A.02, Subdivision 3. For fiscal 2013, the amount is assumed to equal the average amount that was paid for fiscal years 2010-2012.

Married Members assumed to elect subsidized joint and survivor form of annuity as follows: (Adopted effective July 1, 2008)

Males: 30% elect 50% J&S option

40% elect 100% J&S option

Females: 15% elect 50% J&S option

15% elect 100% J&S option

---

**Post-retirement Increases**

Effective July 1, 2010, the law provides for a post-retirement benefit adjustment of CPI-U (up to 5%) when the funding ratio using the actuarial value of assets equals or exceeds 90%. Until that 90% threshold is met, the post-retirement adjustment will operate under a transition schedule, which provides for an adjustment based on the funding ratio using the market value of assets (2% when greater than 90%, 1% when greater than 80%, otherwise 0%). Since projected contributions are not sufficient to cover the long-term cost of the plan, neither threshold is expected to be met (90% funded on an actuarial value basis or 80% funded on a market value basis). Therefore, the valuation results do not reflect any increases to benefits after retirement. (Adopted effective July 1, 2010)

**SECTION 4: Reporting Information for the Duluth Teachers' Retirement Fund Association**

---

---

**Asset Valuation Method:** Market Value, adjusted for amortization obligations receivable at the end of each fiscal year, less a percentage of the Unrecognized Asset Return determined at the close of each of the four preceding fiscal years. Unrecognized Asset Return is the difference between actual net return on Market Value of Assets and the asset return expected during the fiscal year (based on the assumed interest rate employed in the July 1 Actuarial Valuation of the fiscal year). Each year's Unrecognized Asset Return is being amortized over 5 years (20% per year) on a straight-line basis.

---

**Actuarial Cost Method:** Entry Age Normal Actuarial Cost Method. Entry Age is calculated as current age minus pension credits. Normal Cost and Actuarial Accrued Liability are calculated on an individual basis and are expressed as a level percentage of payroll, with Normal Cost determined as if the current benefit provisions had always been in effect.

---

**Payment on the Unfunded Actuarial Accrued Liability:** A level percentage of payroll each year to the statutory amortization date assuming payroll increases of 3.50% per annum. If the Actuarial Value of Assets exceeds the Actuarial Accrued Liability, the surplus amount shall be amortized over 30 years as a level percentage of payroll.

**SECTION 4: Reporting Information for the Duluth Teachers' Retirement Fund Association**

---

**EXHIBIT XII**

**Summary of Plan Provisions**

---

This summary of provisions reflects the interpretation of applicable Statutes for purposes of preparing this valuation. This interpretation is not intended to create or rescind any benefit rights in conflict with any Minnesota Statutes.

---

**Plan Year:** July 1 through June 30

---

**Eligibility (Old Plan and New Plan):** Licensed full-time and part-time teachers who are employed by the Duluth Public Schools other than a charter school teacher, and eligible licensed staff at Lake Superior College, who have elected to retain their membership in the DTRFA. Also includes any employees of the Retirement Fund Association. Employees in the Old Plan are those first hired before July 1, 1981. Employees in the New Plan, Tier I are those first hired on or after July 1, 1981. Employees in the New Plan, Tier II are those first hired on or after July 1, 1989.

---

**Credited Service (Old Plan and New Plan):** Earned while employed in a covered position and employee contributions are deducted. May also include extended or mid-career leaves of absence, medical leave of absence, sabbatical leave, and military service. Credit for less than a full year is granted on a prorated basis.

---

**Salary (Old Plan and New Plan):** Total Compensation. Excludes any lump-sum annual leave or sick leave payments and lump-sum payments at time of separation from employment.

---

**Average Salary (Old Plan):** Average of the five highest years of annual salary.

**Average Salary (New Plan):** Average of the five highest successive years of salary. Average Salary is based on all Credited Service if less than five years.

## SECTION 4: Reporting Information for the Duluth Teachers' Retirement Fund Association

---

### **Retirement (Old Plan):**

#### Normal Retirement:

<i>Age Requirement:</i>	Age 60, and
<i>Service Requirement:</i>	10 years of Credited Service
<i>Amount:</i>	1.45% of Average Salary for each year of Credited Service

#### Early Retirement:

<i>Age Requirement:</i>	Age 55, and
<i>Service Requirement:</i>	10 years of Credited Service, or
<i>Age/Service Requirement:</i>	The sum of age and Credited Service equals 90, if earlier.
<i>Amount:</i>	1.45% of Average Salary for each year of Credited Service with reduction of 0.25% for each month the member is under age 60. No reduction if the sum of age and years of Credited Service equals 90.
<i>Form of Payment:</i>	Life annuity. Actuarially equivalent options are: (a) 5, 10, 15 or 20-year certain and life, or (b) 50% or 100% joint and survivor with bounce back feature without additional reduction. (c) Other equivalent options approved by the Board.
<i>Benefit Increases:</i>	<u>Annual Cost-of-Living Adjustment (COLA):</u>

Post-retirement benefit adjustments are based on the Plan's funding ratio as outlined in the assumptions section.

**Note: A member who is eligible for normal or early benefits under the Old Plan may instead receive a benefit under New Plan Tier I or New Plan Tier II if it is greater than the benefit from the Old Plan.**

## SECTION 4: Reporting Information for the Duluth Teachers' Retirement Fund Association

---

### **Retirement (New Plan Tier I):**

#### Normal Retirement:

*Age/Service Requirement:* Members first hired before July 1, 1989:

- (a) Age 65, or
- (b) Age 62 and 30 years of Credited Service.

*Amount:* 1.20% of Average Salary for each of the first ten years of Credited Service and 1.70% of Average Salary for each subsequent year.

#### Early Retirement:

*Age/Service Requirement:* (a) Age 55 and three years (five years, if hired after June 30, 2010) of Credited Service, or  
(b) Any age with 30 years of Credited Service, or  
(c) The sum of age and Credited Service equals 90.

*Amount:* 1.20% of Average Salary for the first ten years of Credited Service and 1.70% of Average Salary for each subsequent year with reduction of 0.25% for each month the member is under Normal Retirement Age. No reduction if the sum of age and years of Credited Service equals 90.

*Form of Payment:* Life annuity. Actuarially equivalent options are:  
(a) 5, 10, 15 or 20-year certain and life, or  
(b) 50% or 100% joint and survivor with bounce back feature without additional reduction.  
(c) A larger life annuity before age 62 and reduced thereafter.

*Benefit Increases:* Annual Cost-of-Living Adjustment (COLA):

Post-retirement benefit adjustments are based on the Plan's funding ratio as outlined in the assumptions section.

**Note: A member who is eligible for normal or early benefits under the New Plan Tier I may instead receive a benefit under New Plan Tier II if it is greater than the benefit from New Plan Tier I.**

## SECTION 4: Reporting Information for the Duluth Teachers' Retirement Fund Association

---

### **Retirement (New Plan Tier II):**

#### Normal Retirement:

- Age/Service Requirement:* Members first hired after June 30, 1989:  
The greater of age 65 or the age eligible for full Social Security retirement benefits but not higher than age 66.
- Amount:* 1.70% of Average Salary for each year of Credited Service.

#### Early Retirement:

- Age/Service Requirement:* Age 55 and three years (five years, if hired after June 30, 2010) of Credited Service.
- Amount:* 1.70% of Average Salary for each year of Credited Service with augmentation to the age eligible for full social security retirement benefits at 3.00% per year and actuarial reduction for each month the member is under the Social Security Retirement Age.
- Form of Payment:* Life annuity. Actuarially equivalent options are:
- (a) 5, 10, 15 or 20-year certain and life, or
  - (b) 50% or 100% joint and survivor with bounce back feature without additional reduction.
  - (c) A larger life annuity before age 62 and reduced thereafter.
- Benefit Increases:* Annual Cost-of-Living Adjustment (COLA):  
Post-retirement benefit adjustments are based on the Plan's funding ratio as outlined in the assumptions section.

---

### **Disability (Old Plan):**

- Age/Service Requirement:* Totally and permanently disabled as a teacher before the age of 60 with five years of Credited Service.
- Amount:*
- (a) Normal Retirement benefit based on Credited Service and Average Salary at disability date without reduction for early commencement. Amount is reduced for Workers' Compensation.
  - (b) Payment stops at age 60, or earlier if disability ceases or death occurs.
- Form of Payment:* Same as for Normal Retirement.
- Benefit Increases:* Same as for Normal Retirement.

## SECTION 4: Reporting Information for the Duluth Teachers' Retirement Fund Association

---

### **Disability (New Plan):**

*Age/Service Requirement:* Totally and permanently disabled under Normal Retirement Age with three years (five years, if hired after June 30, 2010) of Credited Service. Also, at least two of the years of Credited Service must have been uninterrupted.

*Amount:*

- (a) Normal Retirement benefit based on Credited Service and Average Salary at disability without reduction commencement before retirement age. Benefit is reduced by Workers' Compensation.
- (b) Payments may begin 90 days after disability and stops at Normal Retirement Age, or earlier if disability ceases or death occurs. Benefits paid while partially employed may be reduced.

*Form of Payment:* Same as for Normal Retirement.

*Benefit Increases:* Same as for Normal Retirement.

### Retirement After Disability:

*Age/Service Requirement:* Normal Retirement Age if still totally and permanently disabled.

*Amount:* Optional annuity continues, otherwise the larger of the disability benefit paid before Normal Retirement Age or the Normal Retirement benefit available at Normal Retirement Age, or an actuarial equivalent optional annuity.

*Benefit Increases:* Same as for retirement.

---

### **Withdrawal (Old Plan):**

#### Refund of Member's Contributions:

*Age/Service Requirement:* Termination from Teaching Service.

*Amount:* Member's contributions with 4.00% interest compounded annually

## SECTION 4: Reporting Information for the Duluth Teachers' Retirement Fund Association

---

### Deferred Annuity:

*Age/Service Requirement:* Ten years of Credited Service.

*Amount:* For members hired before July 1, 2006, the benefit computed under law in effect at termination and increased by the following annual percentage:

- (a) 3.00% until January 1 of the year following attainment of age 55, and
- (b) 5.00% thereafter until the annuity begins.

For members hired after June 30, 2006, the benefit is computed under law in effect at termination and increased by 2.50% annually until the annuity begins.

Effective July 1, 2012, the annual augmentation percentage is reduced to 2.00% from the age of termination to the age the annuity begins. The amount is payable as a Normal or Early Retirement.

---

### **Withdrawal (New Plan):**

#### Refund of Member's Contributions:

*Age/Service Requirement:* Termination from Teaching Service.

*Amount:* Member contributions accumulate with 4.00% interest compounded annually.

#### Deferred Annuity:

*Age/Service Requirement:* Three years (five years, if hired after June 30, 2010) of Credited Service.

*Amount:* For members hired before July 1, 2006, the benefit is computed under law in effect at termination and increased by the following annual percentage:

- (a) 3.00% until January 1 of the year following attainment of age 55, and
- (b) 5.00% thereafter until the annuity begins.

For members hired after June 30, 2006, the benefit is computed under law in effect at termination and increased by 2.50% for all years.

Effective July 1, 2012, the annual augmentation percentage for all New Plan members is reduced to 2.00% from the age of termination to the age the annuity begins. The amount is payable as a Normal or Early Retirement.

**SECTION 4: Reporting Information for the Duluth Teachers' Retirement Fund Association**

---

**Pre-Retirement Death Benefit  
(Old Plan):**

*Age/Service Requirement:* None.

*Amount:* Refund of two times member's contributions accumulated with 4.00% interest compounded annually.

---

**Post-Retirement Death Benefit  
(Old Plan):**

*Age/Service Requirement:* None.

*Amount:* Refund the excess of member's contributions over total benefits paid, accumulated with 4.00% interest compounded annually.

---

**Surviving Spouse Benefit  
(Old Plan):**

Optional Annuity I:

*Age/Service Requirement:* Death of active member with ten years of Credited Service.

*Amount:* In lieu of the Pre-Retirement Death Benefit Refund, an annuity to surviving spouse equivalent to 120% of the refund amount.

Optional Annuity II:

*Age/Service Requirement:* Death of active member who is age 55 with ten years of Credited Service.

*Amount:* In lieu of Pre-Retirement Death Benefit Refund or Surviving Spouse Optional Annuity I, spouse may elect survivor portion of the 100% joint and survivor annuity the member could have elected if terminated.

## SECTION 4: Reporting Information for the Duluth Teachers' Retirement Fund Association

---

### **Pre-Retirement Death Benefit (New Plan):**

#### Surviving Spouse Optional Annuity:

*Age/Service Requirement:* Member who dies before retirement benefits commence with three years (five years, if hired after June 30, 2010) of Credited Service.

*Amount:* Survivor's payment of the 100% joint and survivor benefit or an actuarial equivalent term certain annuity. If commencement is prior to Normal Retirement Age, the benefit is reduced at the early retirement reduction factors, with half the applicable reduction factor used from age 55 to the actual commencement age. If no surviving spouse, then an actuarial equivalent dependent child benefit is paid to age 20 or for five years if longer.

*Benefit Increases:* Same as for Normal Retirement.

#### Refund of Member's Contributions:

*Age/Service Requirement:* Member or former member dies before receiving any disability or retirement benefits, and survivor benefits are not payable.

*Amount:* Member's contributions with 4.00% interest compounded annually.

---

### **Contributions:**

*Member:* 6.50% of salary.

*Employer:* 6.79% of salary.

*Direct State Aid:* \$346,000 per year each October 1, beginning in 2008, plus a redirected "amortization State aid" payment, estimated at \$280,202 for fiscal 2013.

## SECTION 4: Reporting Information for the Duluth Teachers' Retirement Fund Association

---

---

### Changes in Plan Provisions:

The following Plan changes are reflected in this valuation as described in the 2010 Omnibus Pension Bill:

- The employee contribution rate increases from 6.00% to 6.50% for fiscal 2013 and thereafter.
- The employer contribution rate increases from 6.29% to 6.79% for fiscal 2013 and thereafter.

5297360v1/05776.072