

STATE OF MINNESOTA

Office of the State Auditor



Rebecca Otto
State Auditor

Analysis of Municipal Liquor Store Operations

For the Year Ended December 31, 2009

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The mission of the Office of the State Auditor is to oversee local government finances for Minnesota taxpayers by helping to ensure financial integrity and accountability in local governmental financial activities.

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The State Auditor performs approximately 150 financial and compliance audits per year and has oversight responsibilities for over 3,300 local units of government throughout the state. The office currently maintains five divisions:

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Analysis of Minnesota Municipal Liquor Store Operations

For the Year Ended December 31, 2009



March 31, 2011

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Background and Purpose

This report provides comparative data on municipal liquor operations owned and operated by Minnesota cities.¹ In 2009, 210 Minnesota cities operated 242 municipal liquor stores, with 118 cities operating both on-sale and off-sale liquor establishments and 92 cities restricting their municipally-owned establishments to off-sale liquor stores.²⁻³ While the majority of municipally-owned liquor stores are located in Greater Minnesota, 19 cities within the 7-County Metro Area (Metro Area) own and operate liquor establishments (see maps on pages 5 and 6 for locations of establishments).

Minnesota municipalities were originally authorized to own and operate liquor establishments as a means of controlling the sale of alcohol. For many communities in Greater Minnesota, municipal liquor operations provide access and convenience in areas that might be unable to attract a privately-run establishment. In addition to these functions, profitable municipal liquor operations have provided another source of revenues to supplement traditional tax and fee revenues.

The underlying financial data provided in this report is compiled from audited and unaudited financial statements that are required to be filed annually with the Office of the State Auditor. The tables and analysis derived from this data provide a basis of comparison for municipal liquor operations to highlight the current trends and financial condition of these operations. This report provides comparative data to city officials to assist them in the management of their municipal liquor store operations. In addition, it provides information to the public and policymakers enabling them to evaluate the financial condition of these operations.

¹Minn. Stat. § 340A.601 authorizes cities with not more than 10,000 people to own and operate on-sale and off-sale liquor establishments. Once a city has established a municipal liquor store, it may continue to operate the store regardless of its subsequent population growth.

²“On- and off-sale” operations are referred to as “on-sale” operations in this report.

³There were 213 cities that operated municipal liquor stores in 2009. Three cities, Conger, Hitterdahl, and Williams, did not file financial information with the Office of the State Auditor and are not included in the analysis.

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Executive Summary

- The combined net profit of all municipal liquor operations totaled \$21.9⁴ million in 2009. This represents an increase of \$1.5 million, or 7.1 percent, over the amount generated in 2008. Among on-sale operations, net profits totaled \$2.2 million in 2009, which was an increase of \$298,099, or 15.3 percent, over 2008. Total net profits for off-sale operations totaled \$19.6 million in 2009, which was an increase of \$1.2 million, or 6.3 percent, over 2008 (pg. 7).
- Over the past five years, net profits have increased 16.4 percent. Among off-sale stores, there was a 23.9 percent increase in net profits, while on-sale stores showed a decrease of 23.7 percent (pg. 7).
- Thirty-eight Minnesota cities reported net losses for 2009, compared to 42 cities in 2008. All 38 cities with losses were from Greater Minnesota (pg. 8).
- During 2009, Minnesota's municipal liquor operations reported a 14th consecutive year of record sales totaling \$311.2 million. Total sales generated in 2009 increased by \$8.2 million, or 2.7 percent, over 2008 (pg. 9).
- Municipal liquor operations located within the 7-County Metro Area are considerably larger and more profitable than their Greater Minnesota counterparts. Sales by all Metro Area operations averaged \$3.0 million in 2009, compared to average sales of \$956,820 for all Greater Minnesota municipal liquor operations. In 2009, the average net profit of Metro Area municipal liquor operations was \$214,573, compared to \$66,469 for municipal liquor operations in Greater Minnesota⁵ (pgs. 10 and 11).
- During 2009, Minnesota's municipal liquor stores transferred \$16.5 million of their profits to other city funds. This represents a decrease of 7.0 percent from the total net transfers made in 2008. Transfers totaled \$6.7 million among Metro Area establishments, compared to \$9.8 million for Greater Minnesota establishments (pg. 13).
- Minnesota law requires cities to hold a public hearing on the future of their liquor store(s) if the liquor operation shows a net loss in at least two of the past three years. While this report is based on 2009 data, an examination of losses for the years 2007, 2008, and 2009 shows that the 32 cities in Table 3 should have held hearings on or after November 17, 2010⁶ (pg. 14).
- Due in part to the lack of profitability, insurance costs, and other concerns, the number of cities operating municipal liquor stores has steadily declined. There was a net decrease of one store between 2008 and 2009⁷ (pg. 15).

⁴All figures are rounded from the actual numbers.

⁵The average was calculated by dividing the total sales for each area by the number of liquor stores in each area.

⁶Minn. Stat. § 340A.602. See the Office of the State Auditor's Statement of Position, "[Municipal Liquor Store Hearings](#)."

⁷The City of Delavan ended liquor operations in 2008.

Recommendations

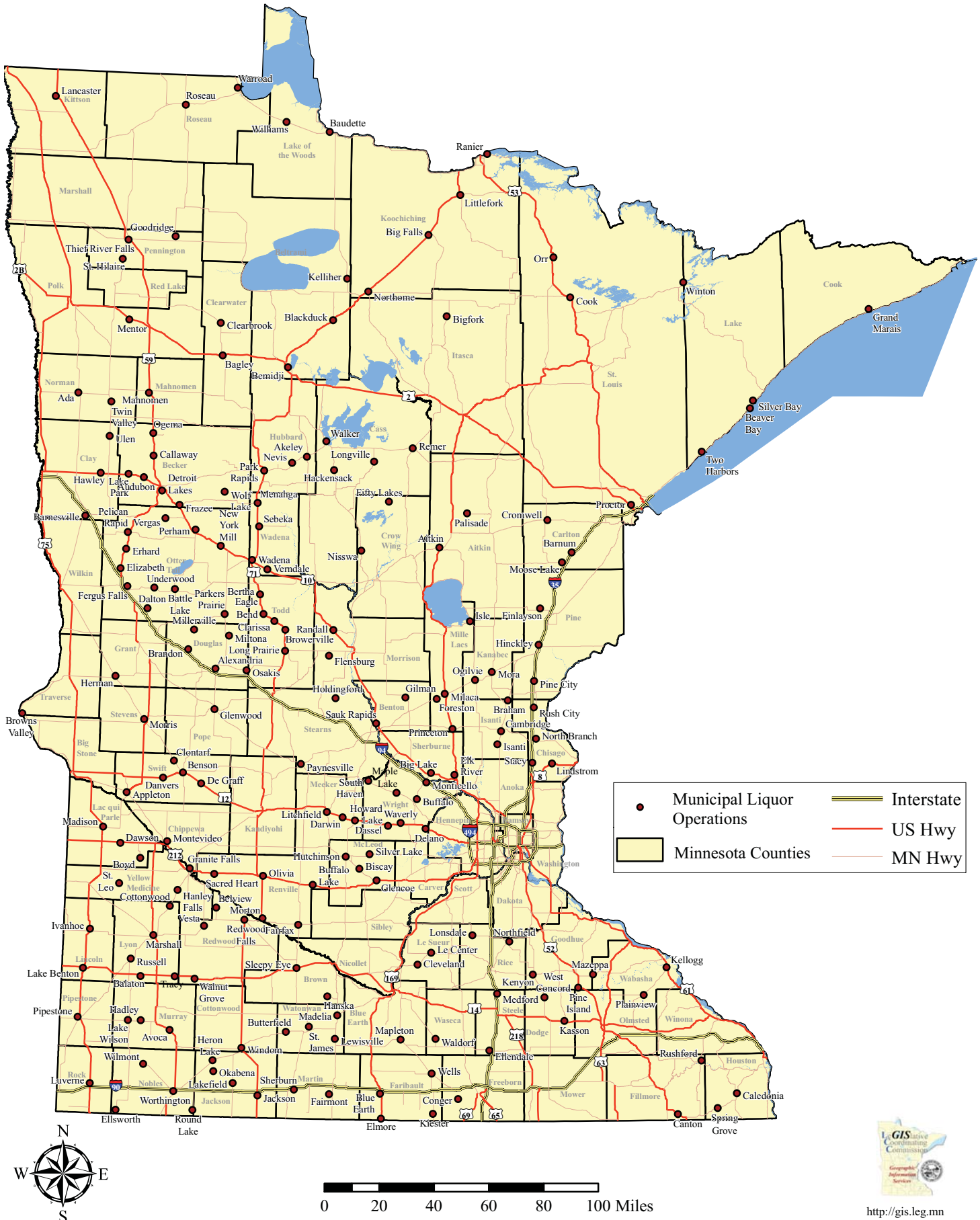
One purpose of this report is to provide data to city officials that will enable them to evaluate the efficiency of their liquor operations through comparisons to similarly-situated liquor operations. The tables included in this report may be downloaded as a spreadsheet so those who manage municipal liquor operations can compare their operation to similar operations. Municipal officials can compare location, population, and financial indicators, such as total sales, to make a review of operations more meaningful.

City officials should make sure that they compare their operations to cities with the same type of operations. Off-sale operations should not be compared to on-sale operations because operating expenses are generally much higher for on-sale operations, due to factors such as the added costs of bartenders, wait staff, and entertainment. Useful comparisons include:

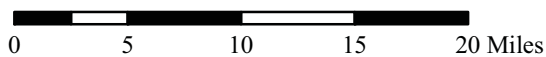
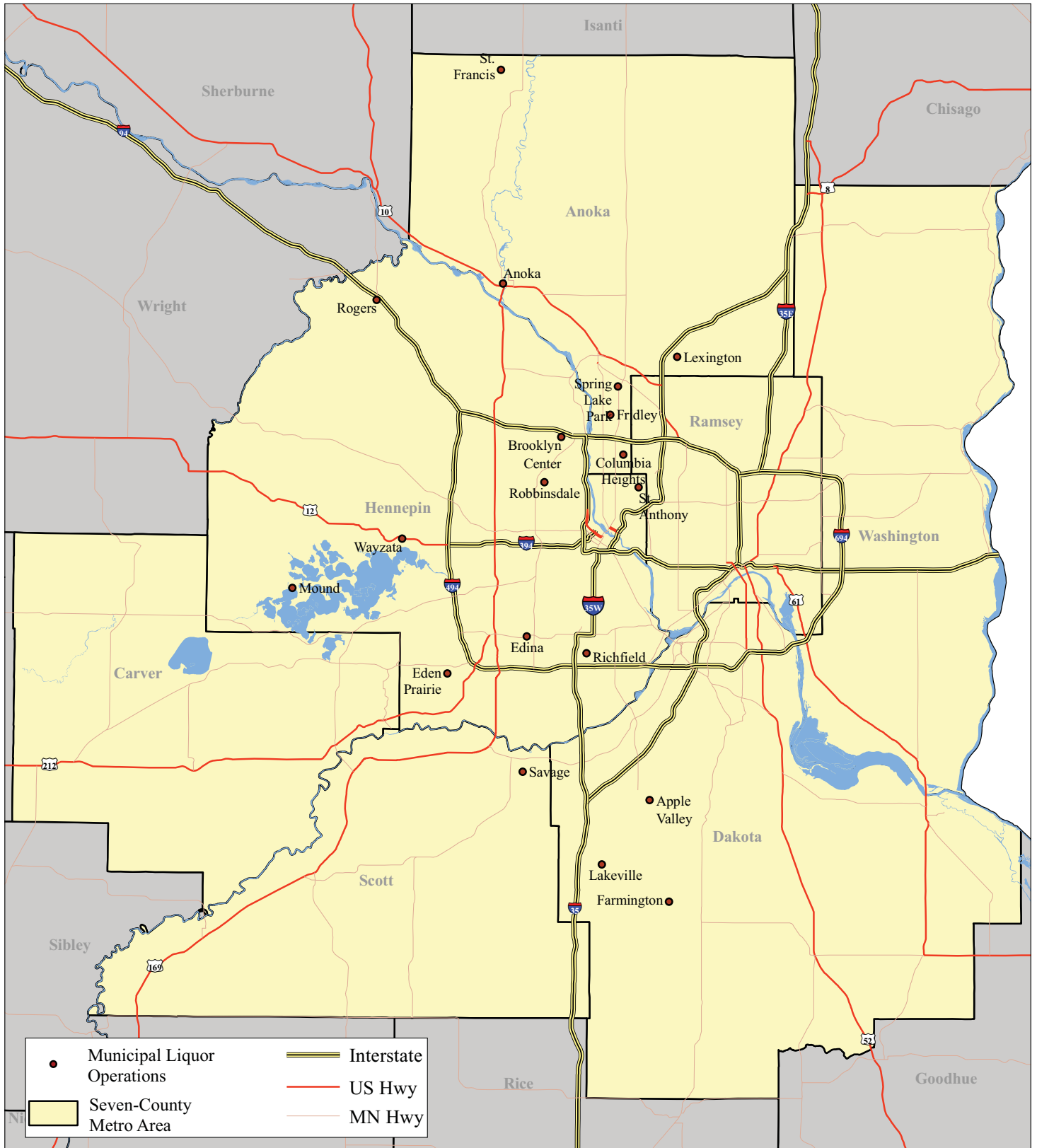
- **Gross Profits.** Cities with relatively low gross profits (total sales minus cost of sales) should consider whether the gross profits reflect their intended markup policies. If gross profits are well below the intended markup of inventory, a number of factors can be in play such as theft, poor inventory control, or damage of inventory.⁸
- **Gross Profits as a Percent of Total Sales.** This measure may help a city determine if its intended markup is below other nearby municipal liquor stores, therefore resulting in a lower gross profit. Conversely, if the markup is higher than nearby cities, it may hurt sales. It is important to use the proper comparison. Gross profits as a percent of total sales are much higher for on-sale operations than off-sale operations. On-sale operations require a greater gross profit margin to cover the higher operating costs associated with these types of operations.
- **Operating Expenses.** If operating expenses are relatively high compared to similarly-sized stores, city officials should look at stores with low operating expenses for ideas on how they might operate more efficiently.
- **Operating Expenses as a Percent of Sales.** A comparison of operating expenses as a percent of sales can help determine the efficiency of the operation. In operations with similar levels of sales, this percentage should be comparable. If the percentage is much higher, city officials should examine why their costs are higher.

⁸It is important to conduct a physical inventory on a regular basis and compare it to perpetual inventory amounts and investigate discrepancies. For additional information on detecting and preventing fraud, see the Office of the State Auditor's Statement of Position, "[Internal Controls for Municipal Liquor Stores.](#)"

2009 Municipal Liquor Operations in Greater Minnesota



2009 Municipal Liquor Operations in the Seven-County Metro Area



<http://gis.leg.mn>

Analysis of Minnesota Municipal Liquor Store Operations

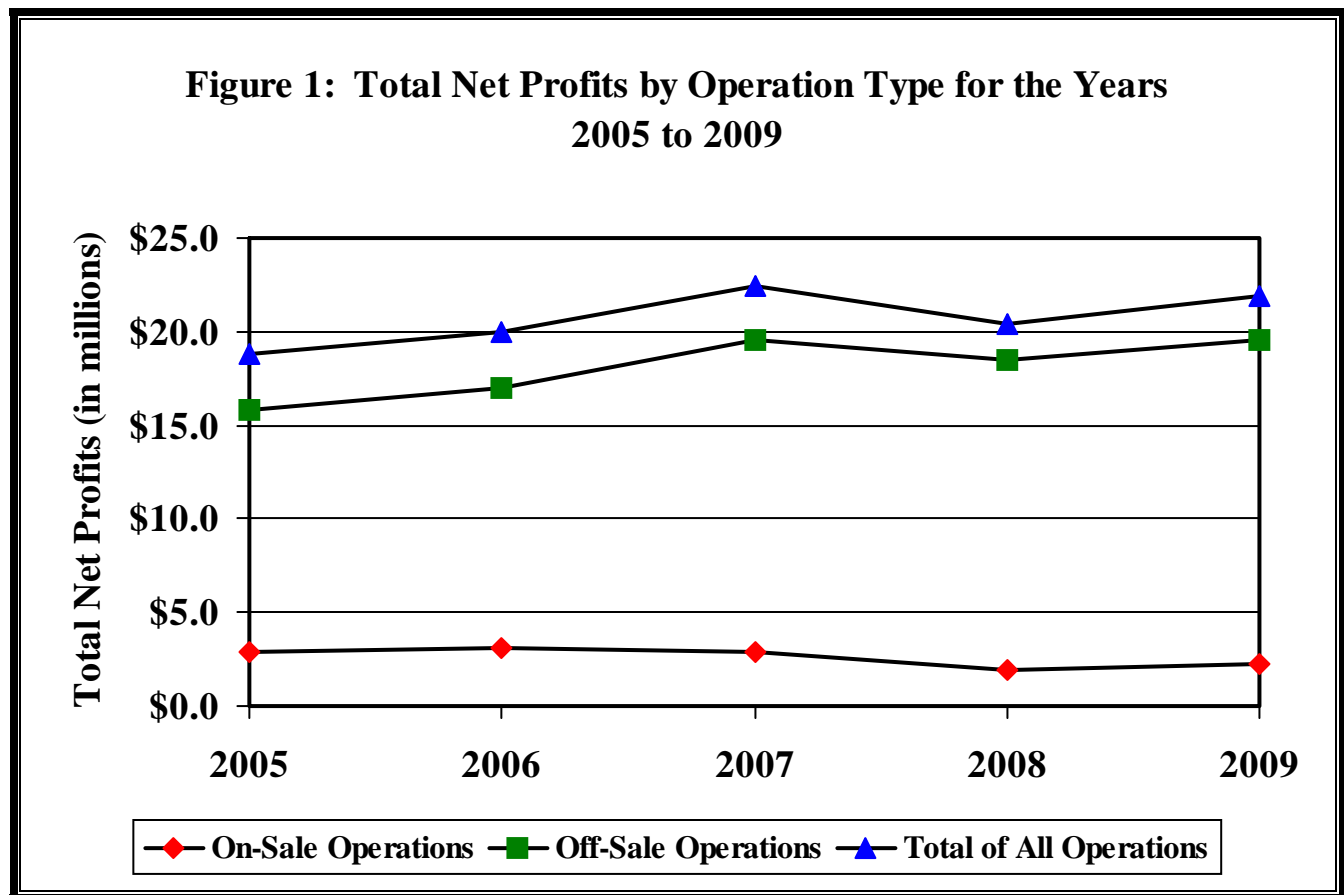
Net Profits of Municipal Liquor Store Operations

Overall

The combined net profit of all municipal liquor operations totaled \$21.9⁹ million in 2009. This represents an increase of \$1.5 million, or 7.1 percent, over the amount generated in 2008. Among on-sale operations, net profits totaled \$2.2 million in 2009, which was an increase of \$298,099, or 15.3 percent, over 2008. Total net profits for off-sale operations totaled \$19.6 million in 2009, which was an increase of \$1.2 million, or 6.3 percent, over 2008.

Over the past five years, net profits have increased 16.4 percent. Among off-sale stores, there was a 23.9 percent increase in net profits, while on-sale stores showed a decrease of 23.7 percent.

Figure 1 below shows the five-year trend of net profits.



⁹All figures are rounded from the actual numbers.

Variations Among Individual Operations

Net profits and losses for municipal liquor stores operating as of December 31, 2009, ranged from a loss of \$111,964 in Biscay to a profit of \$1.4 million in Lakeville. Overall, the municipal liquor operations in 113 cities showed year-to-year increases in their net profits. Of the 97 cities with declines in net profits between 2008 and 2009, 89 were in Greater Minnesota, and 8 were in the Metro Area.

Operations Losing Money

In addition to municipal liquor operations that posted declining net profits between 2008 and 2009, 38 Minnesota cities reported net losses for 2009, compared to 42 cities in 2008. All 38 cities with losses were from Greater Minnesota. Table 1 below lists the cities whose liquor operations posted net losses in 2009.

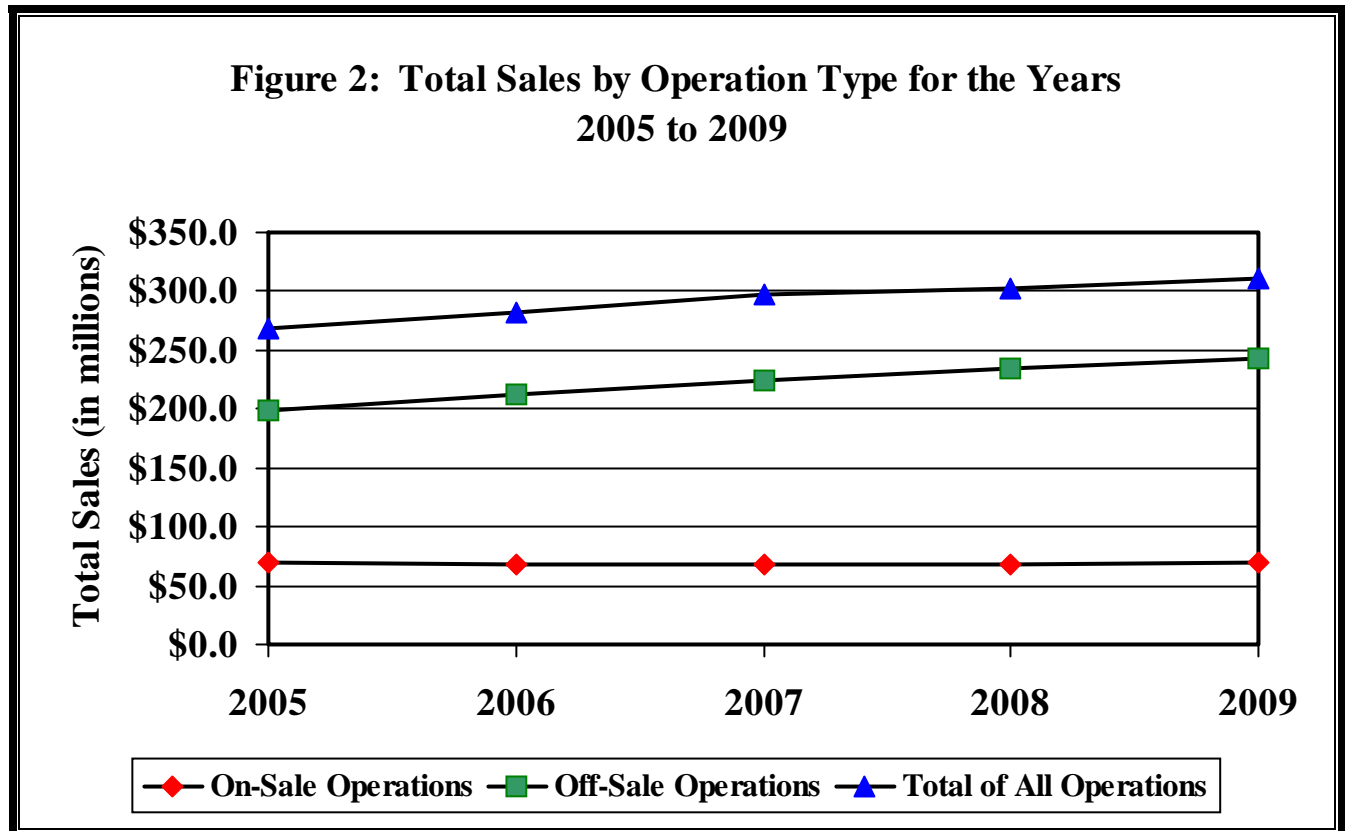
Name of City	Net Loss	Name of City	Net Loss
Biscay	(\$111,964)	Ellendale	(11,028)
Howard Lake	(91,055)	Browns Valley	(9,729)
Rushford	(72,692)	Clontarf	(8,940)
Verndale	(70,812)	Bertha	(8,514)
Moose Lake	(63,076)	Wilmont	(6,716)
Ogema	(50,776)	Lewisville	(6,482)
Plainview	(48,679)	Elmore	(5,768)
Lake Benton	(37,214)	Audubon	(5,557)
Cottonwood	(34,889)	Morton*	(5,238)
Kellogg	(30,791)	Silver Lake	(4,763)
Twin Valley	(28,851)	Ellsworth	(3,312)
St. Leo	(26,108)	Danvers	(2,497)
Buffalo Lake	(25,080)	Erhard	(2,134)
Okabena	(21,757)	Beaver Bay	(2,120)
Lake Wilson	(21,743)	Hawley	(2,025)
Boyd	(20,895)	Medford	(1,696)
Orr	(20,554)	St. Hilaire	(675)
Herman	(16,287)	Clarissa	(288)
Wells	(14,982)	South Haven	(254)

*Discontinued operations in 2009.

Total Sales at Municipal Liquor Operations

During 2009, Minnesota's municipal liquor operations reported a 14th consecutive year of record sales totaling \$311.2 million. Total sales generated in 2009 increased by \$8.2 million, or 2.7 percent, over 2008. Total municipal liquor sales ranged from \$76,830 in Flensburg to \$14.6 million in Lakeville.¹⁰

Figure 2 below shows that, while overall sales have increased every year, total sales among on-sale operations have been relatively flat.



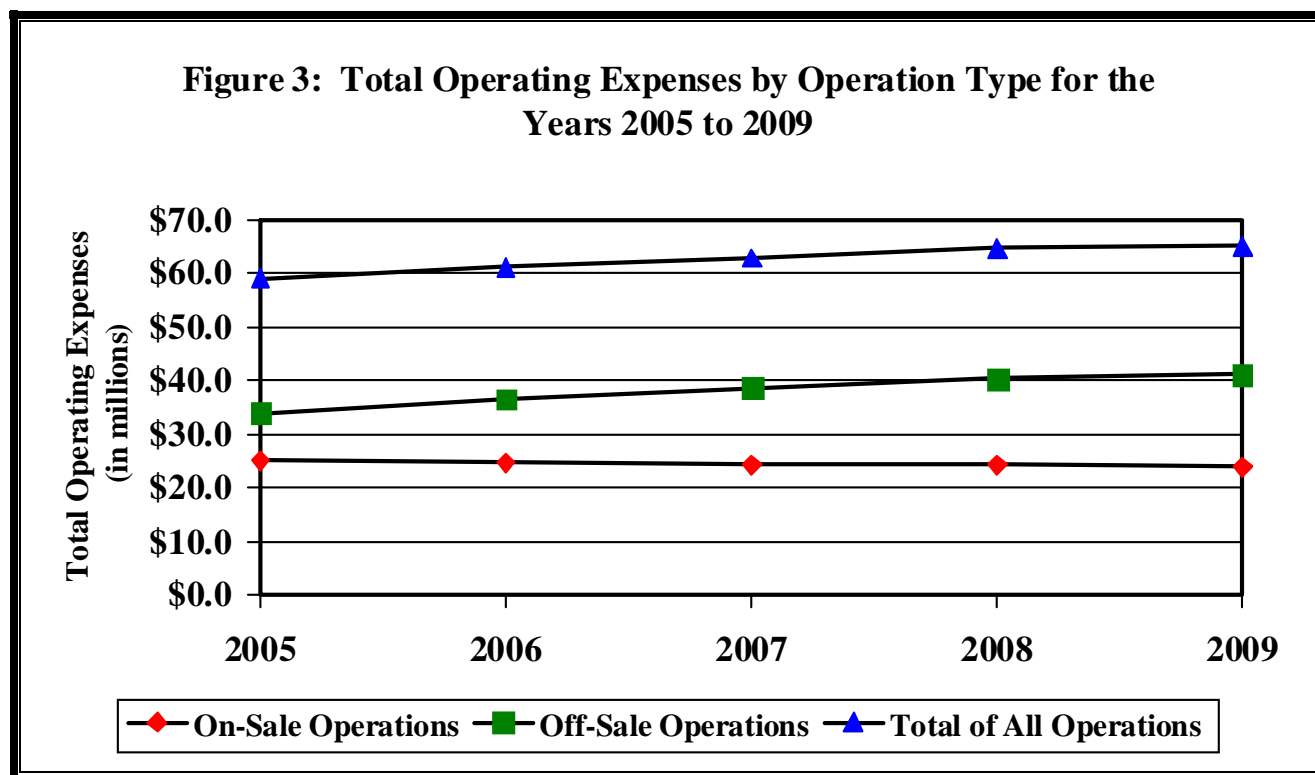
Operating Expenses of Municipal Liquor Operations

During 2009, Minnesota's municipal liquor operations reported operating expenses totaling \$65.0 million. This represents an increase of \$423,033, or 0.7 percent, over the amount reported in 2008. Off-sale liquor operations had operating expenses totaling \$41.1 million in 2009. This represents an increase of \$856,953, or 2.1 percent, over 2008. Operating expenses for on-sale liquor operations totaled \$23.9 million in 2009. This represents a decrease of \$433,920, or 1.8 percent, from 2008.

Among individual liquor operations that were in business for all of 2009, expenses ranged from a high of \$2.2 million in Lakeville to a low of \$22,553 in Canton. In general, the level of sales largely dictates the level of expenses. However, even among operations of similar size, there is a wide range of operating expenses.

¹⁰The city of Dundee was not included in these comparisons because it discontinued operations in 2008 but had activity in 2009 related to closing the store.

Figure 3 below shows that operating expenses have continued to rise for off-sale operations and remained flat for on-sale operations between 2008 and 2009.



Comparison Between Municipal Liquor Operations in Greater Minnesota and the Metro Area

Sales

Municipal liquor operations located within the Metro Area are considerably larger and more profitable than their Greater Minnesota counterparts. Although only 19 of the 210 Minnesota cities (9.0 percent) that own and operate municipal liquor stores are located in the Metro Area, they represent 37.6 percent of the total sales and 38.3 percent of the net profits of municipal liquor operations.

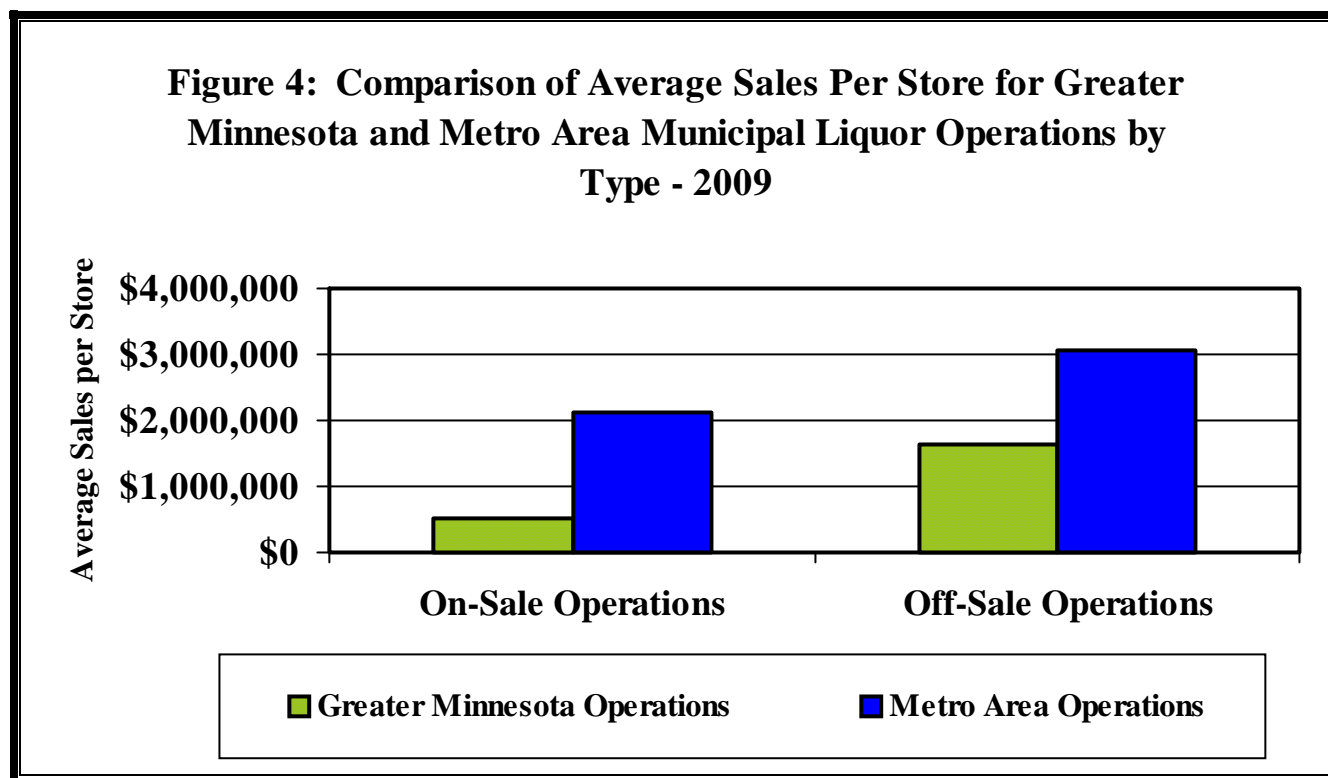
Sales by all Metro Area operations averaged \$3.0 million in 2009, compared to average sales of \$956,820 for all Greater Minnesota municipal liquor operations.¹¹

On-Sale and Off-Sale Sales Comparison

When broken down by type of operation, the contrasts between Greater Minnesota and Metro Area operations remain clear. Off-sale operations in the Metro Area average sales of \$3.1 million, compared to \$1.6 million in Greater Minnesota. Metro Area operations are almost exclusively off-sale operations. Among Metro Area municipal liquor operations, off-sale operations outnumbered on-sale operations 36 to 3. Conversely, among Greater Minnesota cities with municipal liquor operations, on-sale operations outnumbered off-sale operations 123 to 80. As with the off-sale operations, on-sale operations are much larger in the Metro Area than in Greater Minnesota. Sales per on-sale establishment were more than four times greater in the Metro Area than in Greater Minnesota, \$2.1 million to \$510,973, respectively.

¹¹The average was calculated by dividing the total sales for each area by the number of liquor stores in each area.

Figure 4 below shows the contrast in the level of sales between liquor operations in Greater Minnesota and the Metro Area by establishment type.



Net Profit

In 2009, the average net profit of Metro Area municipal liquor operations was \$214,573, compared to \$66,469 for municipal liquor operations in Greater Minnesota. All Metro Area liquor operations reported a net profit in 2009, ranging from \$298 in Farmington to \$1.4 million in Lakeville. Net profit and losses among Greater Minnesota municipal liquor operations ranged from a loss of \$111,964 in Biscay to a profit of \$886,678 in Detroit Lakes.

On-Sale and Off-Sale Net Profit Comparison

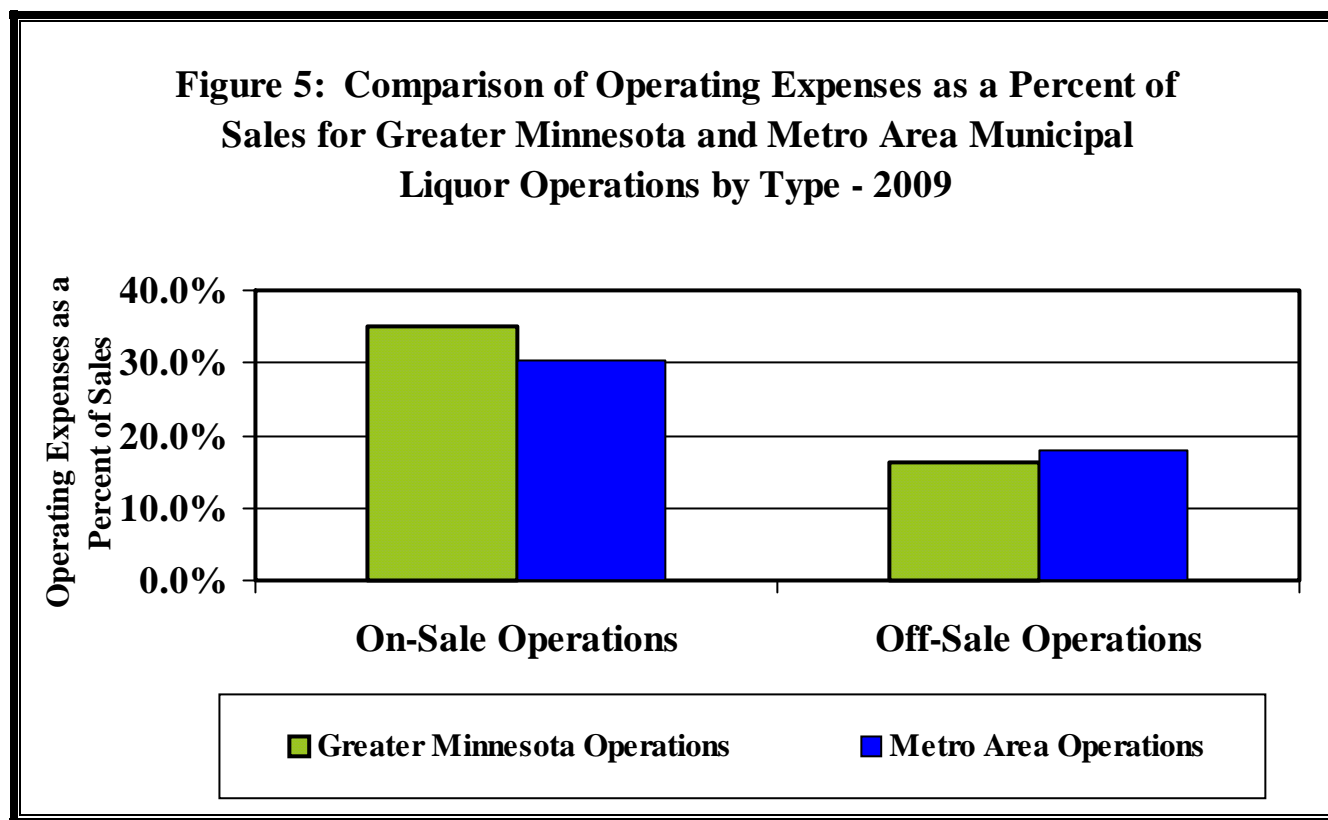
The average net profit of off-sale operations in the Metro Area was \$222,606, compared to \$145,048 for those in Greater Minnesota.¹² The large difference in net profit appears to be primarily the result of the higher sales volume at Metro Area stores compared to those in Greater Minnesota because operating expenses as a percent of sales is actually higher among Metro Area stores (17.9 percent) than Greater Minnesota (16.3 percent).

Among on-sale operations, there was a stark contrast between the Metro Area operations and those in Greater Minnesota. The average net profit per store in the Metro Area was \$118,182 compared to \$15,360 in Greater Minnesota.¹³ The wide variance in net profit was primarily the result of two factors: much higher sales at Metro Area operations and the accompanying efficiencies in regards to purchasing power, staffing, and fixed asset costs in larger operations.

¹²The average was calculated by dividing the total net profit for each area by the number of liquor stores in each area.

¹³The Metro Area on-sale average is based on only 3 stores compared to 124 stores in Greater Minnesota.

Figure 5 below compares operating expenses as a percent of sales for the Metro Area and Greater Minnesota by type of municipal liquor operation.



Operating Expenses as a Percent of Sales

An examination of sales and operating expenses of off-sale and on-sale operations shows a wide variation in operating expenses as a percent of sales. Among off-sale operations, operating expenses as a percent of sales ranged from a high of 27.8 percent in Kiester to a low of 6.5 percent in Detroit Lakes. The average operating expenses as a percent of sales for off-sale operations in 2009 was 17.0 percent, compared to 17.2 percent in 2008.¹⁴

Among on-sale operations, operating expenses as a percent of sales ranged from a high of 79.9 percent in St. Leo to a low of 11.1 percent in Rush City.¹⁵ The average among on-sale operations was 34.5 percent. Off-sale operations should not be compared to on-sale operations because operating expenses are generally much higher for on-sale operations due to factors such as the added costs of bartenders, wait staff, and entertainment.

¹⁴The average operating expenses as a percent of sales was calculated by dividing the sum of operating expenses by the sum of sales for off-sale operations.

¹⁵The City of Dundee was not included in this comparison because it had no operating revenues or expenditures in 2009 as a result of the store officially closing in 2008. The City of Hinckley also was not included in this comparison because the operating expenses reported by the city were calculated in a manner different than that of the other municipal liquor stores.

Table 2 below shows the range of operating expenses for stores with similar levels of total sales.¹⁶

Off-Sale Municipal Liquor Stores with Total Sales Between	Number of Cities	Range in Total Operating Expenses
\$1 to \$300,000	4	\$29,619 to \$55,392
\$300,001 to \$500,000	10	\$54,583 to \$106,104
\$500,001 to \$1,000,000	15	\$87,675 to \$221,574
\$1,000,001 to \$2,000,000	23	\$158,114 to \$383,863
\$2,000,001 to \$3,000,000	15	\$272,629 to \$585,754
\$3,000,001 to \$5,000,000	11	\$345,646 to \$1,047,789
Greater than \$5,000,000	14	\$332,282 to \$2,231,914

Net Transfers of Municipal Liquor Store Operations

Transfers

Profits generated by municipal liquor operations generally serve two purposes. First, municipal liquor operations use profits to ensure that they have an adequate level of reserves to purchase inventory and maintain their facilities. Second, profits in excess of what is needed to fulfill the first purpose may be transferred to other city funds to supplement existing revenue sources. During 2009, Minnesota's municipal liquor stores transferred \$16.5 million of their profits to other city funds. This represents a decrease of 7.0 percent from the total net transfers made in 2008. Transfers totaled \$6.7 million among Metro Area establishments, compared to \$9.8 million for Greater Minnesota establishments. The difference in the overall dollar value of net transfers is a result of there being more municipal liquor operations in Greater Minnesota than in the Metro Area.

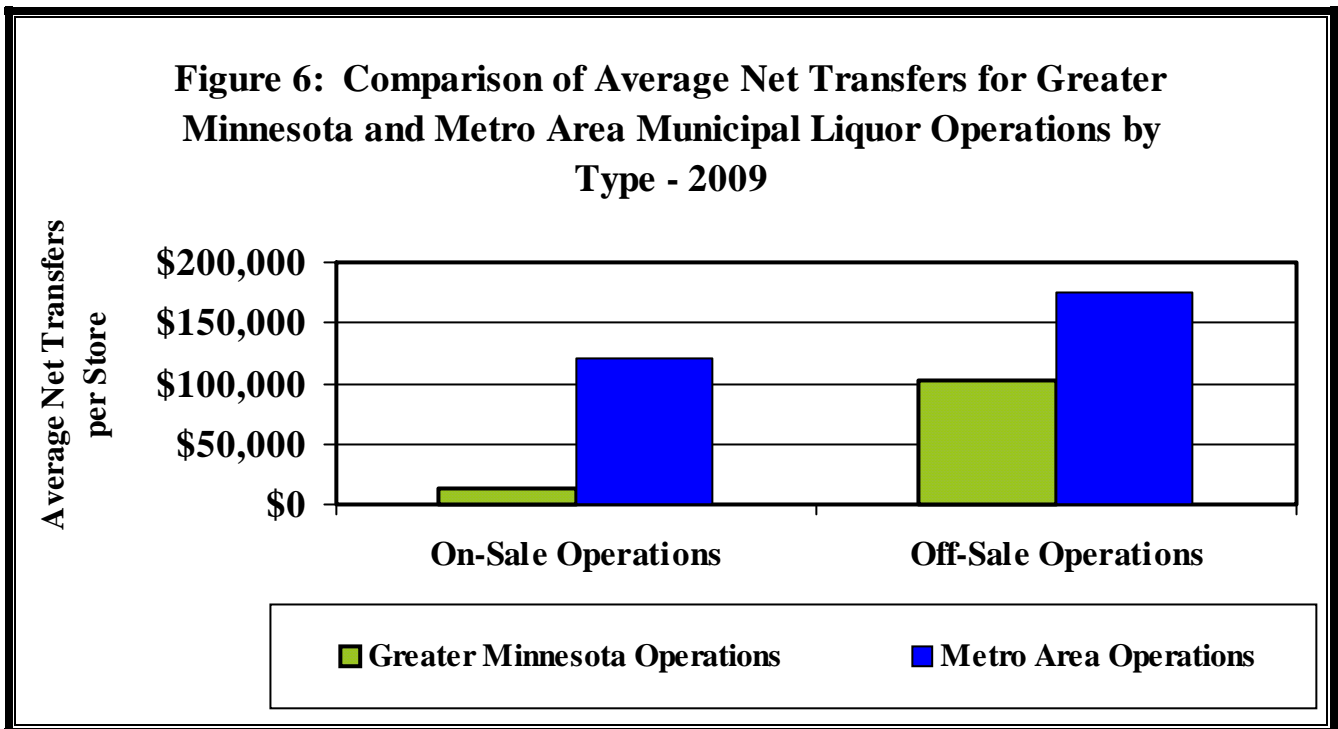
On-Sale and Off-Sale Transfers Comparison

The overall level of net transfers was larger in Greater Minnesota than the Metro Area. When transfers are examined on a per-establishment basis, however, the average net transfer for off-sale stores in the Metro Area was more than in Greater Minnesota (\$175,330 to \$101,792, respectively). The average net transfer per on-sale establishment was more than eight times greater among operations in the Metro Area than in Greater Minnesota (\$120,379 to \$13,852).¹⁷

¹⁶ A similar analysis for cities that operate both on-sale and off-sale liquor establishments is not as useful because of the differences among these operations. The operating expenses of on-sale establishments are generally considerably higher than the operating expenses of off-sale establishments. It would be inappropriate to draw comparisons between the total operating expenses of on-sale and off-sale establishments in different cities. Such comparisons could be flawed due to the potential for contrasting the operating expenses of a city with a small on-sale operation and a large off-sale operation with the operating expenses of a city with a large on-sale operation and a small off-sale operation.

¹⁷ The Metro Area on-sale average is based on only 3 stores compared to 124 stores in Greater Minnesota.

Figure 6 below shows the difference in average net transfers between operations in the Metro Area and Greater Minnesota by type of store.



Oversight Responsibilities

City officials who are responsible for the operation of municipal liquor establishments should make certain that the operations are managed appropriately and do not have a negative financial impact on the city. Minnesota law requires cities to hold a public hearing on the future of their liquor store(s) if the liquor operation shows a net loss in at least two of the past three years. While this report is based on 2009 data, an examination of losses for the years 2007, 2008, and 2009 shows that the 32 cities in Table 3 below should have held hearings on or after November 17, 2010.¹⁸ Of the 32 cities required to hold a hearing in 2009, 21 were on the previous year’s list. The cities of Dundee and Morton would have been required to hold a hearing but they discontinued operations in 2008 and 2009, respectively.

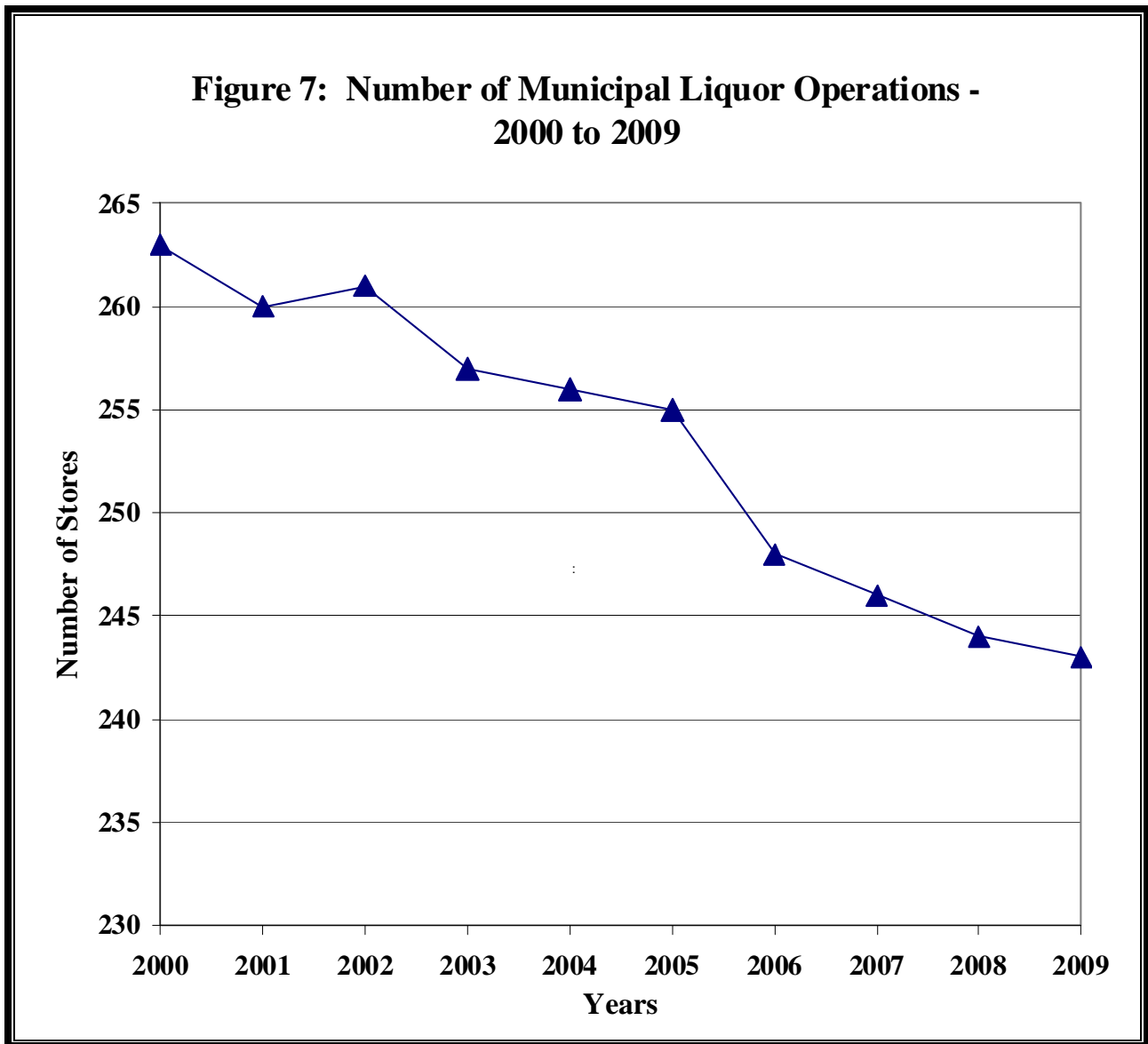
Table 3
Cities Required to Hold Hearings in 2009

Audubon	Bertha	Biscay	Boyd	Buffalo Lake	Canton
Clontarf	Cottonwood	Dassel	Ellendale	Ellsworth	Erhard
Hackensack	Howard Lake	Isle	Kellogg	Lake Benton	Lake Wilson
Lancaster	Lewisville	Moose Lake	Okabena	Palisade	Parkers Prairie
Plainview	Rushford	South Haven	Spring Grove	St. Leo	Twin Valley
Verndale	Wilmont				

¹⁸Minn. Stat. § 340A.602. See the Office of the State Auditor’s Statement of Position, “[Municipal Liquor Store Hearings](#).”

Declining Number of Liquor Operations

Due in part to the lack of profitability, insurance costs, and other concerns, the number of cities operating municipal liquor stores has steadily declined. Figure 7 below shows the decline in the number of municipal liquor stores over the last ten years. There was a net decrease of one store between 2008 and 2009.¹⁹



¹⁹The City of Delavan ended liquor operations in 2008.

Table 4
Comparison of 2008 and 2009 Liquor Store Operations*

On-Sale and Off-Sale Stores

	2008		2009		Variance	Percent Change
	Number of Cities	120	118			
			Percent of Sales			
	Amount	Amount	2008	2009		
Sales	\$68,728,649	\$69,220,380	100.0%	100.0%	\$491,731	0.7%
Cost of Sales	42,873,257	43,447,522	62.4%	62.8%	574,265	1.3%
Gross Profit	25,855,392	25,772,858	37.6%	37.2%	(82,534)	-0.3%
Operating Expenses	24,289,332	23,855,412	35.3%	34.5%	(433,920)	-1.8%
Income from Operations	1,566,060	1,917,446	2.3%	2.8%	351,386	22.4%
Nonoperating Revenues	850,835	1,066,846	1.2%	1.5%	216,011	25.4%
Nonoperating Expenses	471,118	740,416	0.7%	1.1%	269,298	57.2%
Net Income Before Transfers	1,945,777	2,243,876	2.8%	3.2%	298,099	15.3%
Transfers To/(From) Other Funds	2,464,769	2,064,971	---	---	(399,798)	-16.2%

Off-Sale Only Stores

	2008		2009		Variance	Percent Change
	Number of Cities	92	92			
			Percent of Sales			
	Amount	Amount	2008	2009		
Sales	\$234,252,485	\$241,988,398	100.0%	100.0%	\$7,735,913	3.3%
Cost of Sales	176,040,785	181,279,059	75.2%	74.9%	5,238,274	3.0%
Gross Profit	58,211,700	60,709,339	24.8%	25.1%	2,497,639	4.3%
Operating Expenses	40,292,593	41,149,546	17.2%	17.0%	856,953	2.1%
Income from Operations	17,919,107	19,559,793	7.6%	8.1%	1,640,686	9.2%
Nonoperating Revenues	2,197,552	1,544,934	0.9%	0.6%	(652,618)	-29.7%
Nonoperating Expenses	1,657,578	1,487,120	0.7%	0.6%	(170,458)	-10.3%
Net Income Before Transfers	18,459,081	19,617,607	7.9%	8.1%	1,158,526	6.3%
Transfers To/(From) Other Funds	15,294,822	14,455,244	---	---	(839,578)	-5.5%

Total City Liquor Stores

	2008		2009		Variance	Percent Change
	Number of Cities	212	210			
			Percent of Sales			
	Amount	Amount	2008	2009		
Sales	\$302,981,134	\$311,208,778	100.0%	100.0%	\$8,227,644	2.7%
Cost of Sales	218,914,042	224,726,581	72.3%	72.2%	5,812,539	2.7%
Gross Profit	84,067,092	86,482,197	27.7%	27.8%	2,415,105	2.9%
Operating Expenses	64,581,925	65,004,958	21.3%	20.9%	423,033	0.7%
Income from Operations	19,485,167	21,477,239	6.4%	6.9%	1,992,072	10.2%
Nonoperating Revenues	3,048,387	2,611,780	1.0%	0.8%	(436,607)	-14.3%
Nonoperating Expenses	2,128,696	2,227,536	0.7%	0.7%	98,840	4.6%
Net Income Before Transfers	20,404,858	21,861,483	6.7%	7.0%	1,456,625	7.1%
Transfers To/(From) Other Funds	17,759,591	16,520,215	---	---	(1,239,376)	-7.0%

*Excludes the cities of Conger, Hitterdahl, and Williams which failed to report in 2009.

Appendix 1

2009 Liquor Store Tables

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**Table 5
Comparison of City Liquor Store Operations - 2009**

Name of City	Type of Store	Foot- notes	Population	Sales	Cost of Sales		Gross Profit		Operating Income/(Loss)		Nonoperating Revenues		Nonoperating Expenses		Net Profit/(Loss)		Transfers To/(From) Other Funds
					Amount	Percent of Sales	Amount	Percent of Sales	Expenses	Income/(Loss)	Revenues	Expenses	Amount	Percent of Sales			
Ada	On- & Off-Sale	---	1,598	\$556,966	\$335,400	\$221,566	39.8%	\$219,131	\$2,435	\$1	\$----	\$2,436	0.4%	\$10,000			
Aitkin	Off-Sale Only	---	2,069	938,299	743,915	194,384	20.7%	166,566	27,818	20,785	---	48,603	5.2%	---			
Akeley	On- & Off-Sale	---	399	398,305	227,550	170,755	42.9%	163,828	6,927	1	---	6,928	1.7%	16,000			
Alexandria	Off-Sale Only	---	12,441	5,438,407	4,230,966	1,207,441	22.2%	710,873	496,568	12,084	10,124	498,528	9.2%	400,000			
Anoka	Off-Sale Only	---	17,966	3,855,281	2,927,559	927,722	24.1%	741,576	186,146	30,563	---	216,709	5.6%	159,996			
Apple Valley	Off-Sale Only	---	49,376	8,772,571	6,271,141	2,501,430	28.5%	1,656,559	844,871	38,028	135,176	747,723	8.5%	440,000			
Appleton	Off-Sale Only	---	2,319	507,756	371,677	136,079	26.8%	101,048	35,031	---	---	35,031	6.9%	---			
Audubon	On- & Off-Sale	---	480	557,830	364,490	193,340	34.7%	197,298	(3,958)	10,768	12,367	(5,557)	-1.0%	5,000			
Avoca	On- & Off-Sale	---	115	275,095	152,572	122,523	44.5%	118,233	4,290	2,084	639	5,735	2.1%	14,620			
Bagley	Off-Sale Only	---	1,234	862,827	676,815	186,012	21.6%	172,793	13,219	662	---	13,881	1.6%	15,000			
Balaton	On- & Off-Sale	---	602	415,866	250,574	165,292	39.7%	146,735	18,557	3,414	---	21,971	5.3%	27,495			
Barnesville	Off-Sale Only	---	2,318	396,287	312,956	83,331	21.0%	77,631	5,700	1,157	---	6,857	1.7%	6,000			
Barnum	On- & Off-Sale	---	586	464,792	255,739	209,053	45.0%	213,216	(4,163)	30,021	427	25,431	5.5%	24,000			
Battle Lake	Off-Sale Only	---	736	1,052,545	760,600	291,945	27.7%	211,502	80,443	6,322	---	86,765	8.2%	80,000			
Baudette	On- & Off-Sale	---	1,100	1,120,233	697,965	422,268	37.7%	280,622	141,646	1,060	---	142,706	12.7%	140,000			
Beaver Bay	On- & Off-Sale	---	170	361,601	198,992	162,609	45.0%	166,334	(3,725)	1,605	---	(2,120)	-0.6%	---			
Bemidji	Off-Sale Only	---	13,541	4,904,824	3,659,652	1,245,172	25.4%	764,320	480,852	13,816	---	494,668	10.1%	799,971			
Benson	On- & Off-Sale	---	3,316	981,905	657,424	324,481	33.0%	319,365	5,116	4,294	---	9,410	1.0%	30,000			
Bertha	On- & Off-Sale	---	454	226,038	130,824	95,214	42.1%	105,428	(10,214)	1,700	---	(8,514)	-3.8%	---			
Big Falls	On- & Off-Sale	---	254	279,315	161,215	118,100	42.3%	121,321	(3,221)	6,972	---	3,751	1.3%	6,000			
Big Lake	Off-Sale Only	---	9,521	3,009,510	2,171,224	838,286	27.9%	541,215	297,071	1,694	74,634	224,131	7.4%	225			
Biscay	On- & Off-Sale	---	106	514,308	234,745	279,563	54.4%	404,787	(125,224)	49,786	36,526	(11,964)	-2.1%	(7,218)			
Blackduck	On- & Off-Sale	---	718	860,213	542,408	317,805	36.9%	288,906	28,899	7,461	---	36,360	4.2%	20,000			
Blue Earth	Off-Sale Only	---	3,345	1,358,848	1,021,390	337,458	24.8%	249,463	87,995	8,451	25,393	71,053	5.2%	89,060			
Boyd	On- & Off-Sale	---	168	272,619	162,959	109,660	40.2%	131,866	(22,206)	1,311	---	(20,895)	-7.7%	---			
Braham	Off-Sale Only	---	1,660	1,182,562	906,618	275,944	23.3%	239,499	36,445	1,321	---	37,766	3.2%	20,000			
Brandon	On- & Off-Sale	---	452	423,986	237,109	186,877	44.1%	176,093	10,784	4,142	24	14,902	3.5%	1,000			
Brooklyn Center	Off-Sale Only	---	29,810	5,610,108	4,088,278	1,521,830	27.1%	1,244,119	277,711	23,727	---	301,438	5.4%	265,490			
Browerville	On- & Off-Sale	---	696	459,221	257,715	201,506	43.9%	195,697	5,809	8,476	1,445	12,840	2.8%	8,000			
Browns Valley	On- & Off-Sale	---	606	295,056	190,300	104,756	35.5%	117,002	(12,246)	3,492	975	(9,729)	-3.3%	3,000			
Buffalo	Off-Sale Only	---	14,193	4,070,267	2,843,996	1,226,271	30.1%	688,202	538,069	157,352	68,196	627,225	15.4%	550,000			
Buffalo Lake	On- & Off-Sale	---	719	362,574	241,320	121,254	33.4%	158,582	(37,328)	12,248	---	(25,080)	-6.9%	---			
Butterfield	Off-Sale Only	---	491	223,942	161,137	62,805	28.0%	55,392	7,413	4,128	---	11,541	5.2%	---			
Callaway	Off-Sale Only	---	2,883	585,573	446,437	139,136	23.8%	128,279	10,857	---	---	10,857	1.9%	---			
Caledonia	On- & Off-Sale	---	202	481,391	249,647	231,744	48.1%	204,937	26,807	1,464	---	28,271	5.9%	31,160			
Cambridge	Off-Sale Only	---	7,644	4,236,418	3,242,738	993,680	23.5%	619,228	374,452	2,518	16,673	360,297	8.5%	285,000			
Canton	On- & Off-Sale	---	317	95,654	73,152	22,502	23.5%	22,553	(51)	6,083	---	6,032	6.3%	---			
Clarissa	On- & Off-Sale	---	604	363,234	230,639	132,595	36.5%	138,518	(5,923)	5,635	---	(288)	-0.1%	10,000			
Clearbrook	On- & Off-Sale	---	537	477,749	277,563	200,186	41.9%	150,487	49,699	---	---	49,699	10.4%	20,000			
Cleveland	On- & Off-Sale	---	714	203,458	114,020	89,438	44.0%	111,973	(22,535)	24,725	430	1,760	0.9%	---			
Clontarf	On- & Off-Sale	---	158	371,768	206,583	165,185	44.4%	172,969	(7,784)	---	1,156	(8,940)	-2.4%	(12,360)			
Columbia Heights	Off-Sale Only	---	18,361	7,962,884	6,085,546	1,877,338	23.6%	1,315,644	561,694	71	263,680	298,085	3.7%	187,636			
Cook	Off-Sale Only	---	575	1,345,211	1,011,426	333,785	24.8%	196,773	137,012	6,281	---	143,293	10.7%	---			
Cottonwood	On- & Off-Sale	---	1,158	364,199	219,013	145,186	39.9%	180,078	(34,892)	3	---	(34,889)	-9.6%	45,340			
Cromwell	On- & Off-Sale	---	214	466,204	229,623	236,581	50.7%	181,767	54,814	14,835	---	69,649	14.9%	80,000			
Dalton	Off-Sale Only	---	235	301,861	227,924	73,937	24.5%	63,358	10,579	2,320	---	12,899	4.3%	1,500			
Dauvers	On- & Off-Sale	---	94	307,416	159,813	147,603	48.0%	154,430	(6,827)	4,330	---	(2,497)	-0.8%	---			
Darwin	Off-Sale Only	---	298	464,847	380,831	84,016	18.1%	75,577	19,146	6,231	---	21,354	4.6%	---			
Dassel	Off-Sale Only	---	1,320	980,140	765,090	215,050	21.9%	191,609	23,441	24,388	40,313	7,516	0.8%	22,000			
Dawson	Off-Sale Only	---	1,379	444,898	316,368	128,530	28.9%	106,104	22,426	1,017	---	23,443	5.3%	---			
De Graff	On- & Off-Sale	---	122	430,976	205,572	225,404	52.3%	165,689	59,715	---	---	59,715	13.9%	25,000			

**Table 5
Comparison of City Liquor Store Operations - 2009**

Name of City	Type of Store	Foot- notes	Population	Sales	Cost		Gross Profit		Operating		Nonoperating		Net Profit/(Loss)		Transfers To/(From) Other Funds
					of Sales	Amount	Percent of Sales	Expenses	Income/(Loss)	Revenues	Expenses	Amount	Percent of Sales		
Delano	Off-Sale Only	---	5,386	2,171,308	1,607,817	563,491	26.0%	398,479	165,012	10,935	---	175,947	8.1%	82,400	
Detroit Lakes	Off-Sale Only	---	8,631	5,110,315	3,879,060	1,231,255	24.1%	332,282	898,973	52,314	64,609	886,678	17.4%	678,070	
Dundee	On- & Off-Sale	[21]	72	---	---	---	---	(602)	602	6,891	3,660	3,833	---	37,188	
Eagle Bend	On- & Off-Sale	---	584	292,729	173,935	118,794	40.6%	130,037	(11,243)	14,924	---	3,681	1.3%	6,450	
Eden Prairie	Off-Sale Only	---	62,536	11,465,568	8,577,279	2,888,289	25.2%	2,035,665	852,624	271,033	6,621	1,117,036	9.7%	800,000	
Edina	Off-Sale Only	---	49,491	12,642,630	9,300,699	3,341,931	26.4%	2,148,495	1,193,436	13,147	---	1,206,583	9.5%	1,310,100	
Elizabet	Off-Sale Only	---	167	356,465	239,984	96,481	28.7%	88,943	7,538	160	---	7,698	2.3%	---	
Elk River	Off-Sale Only	---	23,633	6,080,972	4,354,597	1,726,375	28.4%	975,400	750,975	82,018	44,870	788,123	13.0%	400,500	
Ellendale	On- & Off-Sale	---	651	362,298	228,713	133,585	36.9%	145,347	(11,762)	734	---	(11,028)	-3.0%	---	
Ellsworth	On- & Off-Sale	---	514	201,882	109,155	92,727	45.9%	97,646	(4,919)	1,607	---	(3,312)	-1.6%	2,465	
Elmore	Off-Sale Only	---	633	155,541	131,774	23,767	15.3%	29,826	(6,059)	291	---	(5,768)	-3.7%	3,000	
Erhard	Off-Sale Only	---	128	312,197	239,533	72,664	23.3%	75,697	(3,033)	899	---	(2,134)	-0.7%	---	
Fairfax	On- & Off-Sale	---	1,226	548,602	285,741	262,861	47.9%	238,807	24,054	5,772	---	29,826	5.4%	---	
Fairmont	Off-Sale Only	---	10,619	2,861,517	2,116,285	745,232	26.0%	372,740	372,492	24,323	1,162	395,653	13.8%	45,000	
Farmington	Off-Sale Only	---	18,959	4,335,565	3,287,478	1,048,087	24.2%	1,047,789	298	---	---	298	0.0%	138,996	
Fergus Falls	Off-Sale Only	---	13,733	5,137,379	3,831,346	1,306,033	25.4%	893,406	412,627	19,489	61,167	370,949	7.2%	350,002	
Fifty Lakes	On- & Off-Sale	---	412	425,424	206,430	218,994	51.5%	215,206	3,788	760	---	4,548	1.1%	---	
Finlayson	On- & Off-Sale	---	326	534,258	294,221	240,037	44.9%	168,622	71,415	1,500	---	72,915	13.6%	---	
Flensburg	On- & Off-Sale	---	234	76,830	49,526	27,304	35.5%	28,046	(742)	227,982	188,617	38,623	50.3%	356	
Foreston	On- & Off-Sale	---	510	321,591	132,869	188,722	58.7%	193,121	(4,399)	16,009	---	11,610	3.6%	---	
Frazee	On- & Off-Sale	---	1,351	693,383	483,381	210,002	30.3%	196,912	13,085	211	---	13,296	1.9%	---	
Fridley	Off-Sale Only	---	26,347	4,973,000	3,765,499	1,207,501	24.3%	889,312	318,189	261	---	318,450	6.4%	500,000	
Gilman	On- & Off-Sale	---	228	365,064	176,037	189,027	51.8%	178,905	10,122	20,546	---	30,668	8.4%	---	
Glencoe	Off-Sale Only	---	5,743	1,268,135	971,389	296,746	23.4%	158,114	138,632	416	3,774	135,274	10.7%	99,000	
Glenwood	Off-Sale Only	---	2,606	1,244,349	972,088	272,261	21.9%	191,117	81,144	2,807	---	83,951	6.7%	40,000	
Goodridge	On- & Off-Sale	---	123	326,610	166,913	159,697	48.9%	146,124	13,573	8,406	---	21,979	6.7%	---	
Grand Marais	Off-Sale Only	---	1,426	1,582,925	1,079,872	503,053	31.8%	277,293	225,760	10,020	---	235,780	14.9%	200,000	
Granite Falls	Off-Sale Only	---	2,947	939,564	695,608	243,956	26.0%	177,879	66,077	33,824	20,192	79,709	8.5%	68,328	
Hackensack	On- & Off-Sale	---	305	986,903	676,410	310,493	31.5%	284,509	25,984	181	22,435	3,730	0.4%	---	
Hadley	On- & Off-Sale	---	62	246,793	115,926	130,867	53.0%	125,810	5,057	7,827	---	12,884	5.2%	---	
Hanley Falls	On- & Off-Sale	---	293	258,459	141,367	117,092	45.3%	102,672	14,420	4,953	---	19,373	7.5%	---	
Hanska	Off-Sale Only	---	396	314,317	180,355	133,962	42.6%	118,886	15,076	5,736	---	20,812	6.6%	---	
Hawley	Off-Sale Only	---	1,917	776,770	591,188	185,582	23.9%	161,008	24,574	1,294	27,893	(2,025)	-0.3%	5,000	
Herman	On- & Off-Sale	---	406	320,141	170,840	149,301	46.6%	144,428	4,873	---	21,160	(16,287)	-5.1%	---	
Heron Lake	On- & Off-Sale	---	744	333,617	190,875	142,742	42.8%	127,184	15,558	33	4,675	10,916	3.3%	---	
Hinckley	On- & Off-Sale	---	1,419	2,106,347	1,916,894	189,453	9.0%	57,262	132,191	9,815	47,321	94,685	4.5%	69,250	
Holdingford	On- & Off-Sale	---	779	349,782	192,888	156,894	44.9%	165,514	(8,620)	17,951	---	9,331	2.7%	15,000	
Howard Lake	On- & Off-Sale	---	2,021	754,850	573,427	181,423	24.0%	265,576	(84,153)	7,477	14,379	(91,055)	-12.1%	---	
Hutchinson	Off-Sale Only	---	14,073	5,011,980	3,853,381	1,158,599	23.1%	715,181	443,418	4,964	50,086	398,296	7.9%	348,600	
Isanti	Off-Sale Only	---	5,569	2,069,949	1,590,600	479,349	23.2%	376,388	102,961	7,092	---	110,053	5.3%	300,000	
Isle	On- & Off-Sale	---	830	948,102	591,465	356,637	37.6%	321,238	35,399	---	174	35,225	3.7%	---	
Ivanhoe	On- & Off-Sale	---	596	415,588	230,062	185,526	44.6%	174,855	10,671	---	394	10,277	2.5%	---	
Jackson	Off-Sale Only	---	3,413	913,948	728,902	185,046	20.2%	161,958	23,088	7,484	---	30,572	3.3%	36,000	
Kasson	Off-Sale Only	---	5,553	1,060,243	842,440	217,803	20.5%	208,807	8,996	8,558	---	17,554	1.7%	10,500	
Kellier	On- & Off-Sale	---	312	393,908	214,846	179,062	45.5%	158,641	20,421	454	---	20,875	5.3%	20,000	
Kellogg	On- & Off-Sale	---	460	123,387	76,355	47,032	38.1%	80,994	(33,962)	3,171	---	(30,791)	-25.0%	---	
Kenyon	On- & Off-Sale	---	1,736	607,617	406,779	200,838	33.1%	204,503	(3,665)	18,056	1,428	12,963	2.1%	---	
Kiester	Off-Sale Only	---	478	196,570	129,604	66,966	34.1%	54,660	12,306	---	---	12,306	6.3%	---	
Lake Benton	On- & Off-Sale	---	655	272,062	181,787	90,275	33.2%	128,016	(37,741)	527	---	(37,214)	-13.7%	(30,000)	
Lake Park	On- & Off-Sale	---	814	650,591	377,879	272,712	41.9%	240,638	32,074	1,090	---	33,164	5.1%	---	
Lake Wilson	On- & Off-Sale	---	244	206,845	110,683	96,162	46.5%	120,206	(24,044)	2,301	---	(21,743)	-10.5%	---	

**Table 5
Comparison of City Liquor Store Operations - 2009**

Name of City	Type of Store	Foot- notes	Population	Sales	Cost of Sales	Gross Profit		Operating Income/(Loss)		Nonoperating Revenues		Net Profit/(Loss)		Transfers To/(From) Other Funds
						Amount	Percent of Sales	Expenses	Income/(Loss)	Expenses	Amount	Percent of Sales		
Lakefield	Off-Sale Only	----	1,657	307,285	222,520	84,765	27.6%	76,083	8,682	5,448	14,130	4.6%	----	
Lakeville	Off-Sale Only	----	55,772	14,604,481	10,806,701	3,797,780	26.0%	2,231,914	1,565,866	89,412	207,599	1,447,679	9.9%	628,754
Lancaster	On- & Off-Sale	----	320	277,658	157,415	120,243	43.3%	86,965	33,278	482	----	33,760	12.2%	10,000
Le Center	On- & Off-Sale	----	2,389	892,332	575,828	316,504	35.5%	245,351	71,153	793	----	71,946	8.1%	55,000
Lewisville	On- & Off-Sale	----	227	231,168	126,994	104,174	45.1%	118,753	(14,579)	8,097	----	(6,482)	-2.8%	----
Lexington	Off-Sale Only	----	2,017	3,040,518	2,438,822	601,696	19.8%	484,453	117,243	5,505	28,053	94,695	3.1%	53,613
Lindstrom	On- & Off-Sale	----	4,021	2,309,506	1,670,393	639,113	27.7%	549,265	89,848	27,758	----	117,606	5.1%	111,450
Litchfield	Off-Sale Only	----	6,813	1,887,947	1,461,770	426,177	22.6%	307,383	118,792	7,811	----	126,603	6.7%	59,000
Littlefork	On- & Off-Sale	----	678	406,673	225,807	180,866	44.5%	147,826	33,040	2,887	----	35,927	8.8%	10,000
Long Prairie	Off-Sale Only	----	2,946	1,207,971	943,029	264,942	21.9%	173,092	91,850	12,826	----	104,676	8.7%	90,000
Longville	On- & Off-Sale	----	171	1,355,210	909,739	445,471	32.9%	335,267	110,204	4,357	13,263	101,298	7.5%	----
Lonsdale	Off-Sale Only	----	2,879	1,419,400	1,128,007	291,393	20.5%	277,005	14,388	10,527	----	24,915	1.8%	----
Luverne	Off-Sale Only	----	4,573	1,029,748	729,111	300,637	29.2%	238,427	62,210	5,319	----	67,529	6.6%	38,000
Madelia	Off-Sale Only	----	2,201	328,760	253,150	75,610	23.0%	54,583	21,027	7,156	----	28,183	8.6%	25,000
Madison	Off-Sale Only	----	1,641	434,653	322,040	112,613	25.9%	105,664	6,949	2,175	----	9,124	2.1%	----
Mahnomen	On- & Off-Sale	----	1,153	1,000,713	664,014	336,699	33.6%	335,912	787	39,797	----	40,584	4.1%	35,514
Maple Lake	Off-Sale Only	----	2,016	996,742	767,696	229,046	23.0%	221,574	7,472	5,509	----	12,981	1.3%	----
Mapleton	On- & Off-Sale	----	1,658	598,114	360,975	237,139	39.6%	235,134	2,005	17,913	----	19,918	3.3%	----
Marshall	Off-Sale Only	----	13,156	3,472,663	2,578,355	894,308	25.8%	345,646	548,662	11,088	----	559,750	16.1%	380,018
Mazeppa	On- & Off-Sale	----	772	320,908	210,479	110,429	34.4%	117,716	(7,287)	10,918	----	3,631	1.1%	----
Medford	On- & Off-Sale	----	1,170	398,886	222,147	176,739	44.3%	186,902	(10,163)	8,467	----	(1,696)	-0.4%	25,500
Menahga	On- & Off-Sale	----	1,212	803,123	462,554	340,589	42.4%	283,844	56,745	2,537	3,341	55,941	7.0%	45,000
Mentor	On- & Off-Sale	----	123	512,542	264,276	248,266	48.4%	182,666	65,600	3,638	----	69,238	13.5%	22,665
Milaca	Off-Sale Only	----	2,835	1,653,351	1,262,746	390,605	23.6%	321,933	68,672	9,373	31,244	46,801	2.8%	25,000
Millerville	On- & Off-Sale	----	115	342,213	209,827	132,386	38.7%	118,341	14,045	1,730	----	15,775	4.6%	7,000
Millton	On- & Off-Sale	----	351	680,800	405,040	275,760	40.5%	229,059	46,701	422	----	47,123	6.9%	----
Montevideo	Off-Sale Only	----	5,416	1,968,090	1,471,358	496,732	25.2%	383,863	112,869	2,102	----	114,971	5.8%	100,000
Monticello	Off-Sale Only	----	11,501	4,354,030	3,310,774	1,043,256	24.0%	659,940	373,316	75,031	----	448,347	10.3%	150,000
Moose Lake	On- & Off-Sale	----	2,448	1,033,420	715,480	317,940	30.8%	350,276	(32,336)	22,562	53,302	(63,076)	-6.1%	----
Mora	Off-Sale Only	----	3,635	2,390,937	1,810,503	580,434	24.3%	343,407	237,027	18,795	----	255,822	10.7%	270,000
Morris	Off-Sale Only	----	5,183	1,548,807	1,181,808	366,999	23.7%	244,327	122,672	15,060	----	137,732	8.9%	50,000
Morton	On- & Off-Sale	[21]	407	142,319	77,940	64,379	45.2%	101,573	(37,194)	31,956	----	(5,238)	-3.7%	----
Mound	Off-Sale Only	----	9,787	2,751,455	2,057,481	693,974	25.2%	552,880	141,094	----	48,799	92,295	3.4%	----
Nevis	On- & Off-Sale	----	382	480,737	283,331	197,406	41.1%	178,118	19,288	4,860	----	24,148	5.0%	12,539
New York Mills	On- & Off-Sale	----	1,174	760,146	484,535	275,611	36.3%	203,944	71,667	2,572	----	74,239	9.8%	56,000
Nisswa	On- & Off-Sale	----	2,061	2,951,124	1,978,669	972,455	33.0%	777,849	194,606	----	11,500	183,106	6.2%	140,000
North Branch	Off-Sale Only	----	10,354	2,106,883	1,558,853	548,030	26.0%	424,596	123,434	308	34,154	89,588	4.3%	19,050
Northfield	Off-Sale Only	----	19,786	2,787,282	2,081,124	706,158	25.3%	554,146	152,012	15,200	----	167,212	6.0%	131,280
Northome	On- & Off-Sale	----	227	211,692	122,154	89,538	42.3%	87,167	2,371	18,405	----	20,776	9.8%	----
Ogema	On- & Off-Sale	----	125	359,981	203,026	156,955	43.6%	107,760	49,195	4,026	103,997	(50,776)	-14.1%	(57,685)
Ogilvie	On- & Off-Sale	----	461	416,152	259,682	156,470	37.6%	130,115	26,355	7,977	----	34,332	8.2%	30,000
Okabena	On- & Off-Sale	----	175	223,490	140,750	82,740	37.0%	107,720	(24,980)	3,223	----	(21,757)	-9.7%	----
Olivia	On- & Off-Sale	----	2,528	888,854	640,280	248,574	28.0%	261,388	(12,814)	16,038	----	3,224	0.4%	10,000
Orr	On- & Off-Sale	----	231	536,938	340,959	195,979	36.5%	221,823	(25,844)	5,290	----	(20,554)	-3.8%	22,000
Osakis	On- & Off-Sale	----	1,598	685,509	402,644	282,865	41.3%	239,802	43,063	15,279	----	58,342	8.5%	152,150
Pallsade	On- & Off-Sale	----	148	398,183	270,584	127,599	32.0%	130,679	(3,080)	14,877	----	11,797	3.0%	12,000
Park Rapids	Off-Sale Only	----	3,493	2,949,913	2,254,009	695,904	23.6%	467,921	227,983	10,141	----	238,124	8.1%	58,266
Parkers Prairie	On- & Off-Sale	----	1,007	659,859	417,604	242,255	36.7%	208,702	33,553	106	31,721	1,938	0.3%	----
Paynesville	Off-Sale Only	----	2,313	828,372	631,515	196,857	23.8%	153,042	43,815	5,548	140	49,223	5.9%	15,000
Pelican Rapids	Off-Sale Only	----	2,374	879,098	647,175	231,923	26.4%	143,234	88,689	----	----	88,689	10.1%	21,000
Perham	Off-Sale Only	----	2,767	2,247,245	1,677,928	569,317	25.3%	472,629	296,688	22,397	62,033	257,052	11.4%	120,750

**Table 5
Comparison of City Liquor Store Operations - 2009**

Name of City	Type of Store	Foot- notes	Population	Sales	Cost		Gross Profit		Operating		Nonoperating		Net Profit/(Loss)		Transfers To/(From) Other Funds
					of Sales	Amount	Percent of Sales	Expenses	Income/(Loss)	Revenues	Expenses	Amount	Percent of Sales		
Pine City	Off-Sale Only	---	3,296	1,693,754	1,230,369	463,385	27.4%	310,928	152,457	9,511	6,764	155,204	9.2%	50,000	
Pipestone	Off-Sale Only	---	4,324	1,262,251	912,546	349,705	27.7%	197,937	151,768	11,924	---	163,692	13.0%	50,000	
Plainview	On- & Off-Sale	---	3,376	586,075	406,455	179,620	30.6%	233,351	(53,731)	5,052	---	(48,679)	-8.3%	---	
Princeton	Off-Sale Only	---	4,518	2,517,766	1,944,467	573,299	22.8%	423,811	149,488	25,729	5,187	170,030	6.8%	4,210	
Proctor	Off-Sale Only	---	2,866	995,592	769,096	226,496	22.7%	194,764	31,732	19	140	31,611	3.2%	3,000	
Randall	On- & Off-Sale	---	582	604,447	378,364	226,083	37.4%	177,736	48,347	7,709	---	56,056	9.3%	30,000	
Ranier	On- & Off-Sale	---	161	375,781	160,663	215,118	57.2%	170,092	45,026	2,455	---	47,481	12.6%	48,182	
Redwood Falls	Off-Sale Only	---	5,198	1,663,835	1,273,027	390,808	23.5%	309,240	81,568	16,009	36,274	61,303	3.7%	75,500	
Remer	On- & Off-Sale	---	354	517,206	323,441	193,765	37.5%	173,173	20,592	---	---	20,592	4.0%	30,000	
Richfield	Off-Sale Only	---	33,859	11,349,563	8,532,285	2,817,278	24.8%	1,859,742	957,536	34,019	---	991,555	8.7%	679,870	
Robbinsdale	Off-Sale Only	---	13,775	2,613,894	1,925,485	688,409	26.3%	481,698	206,711	10,999	---	217,710	8.3%	75,000	
Rogers	On- & Off-Sale	---	7,497	3,182,596	2,244,511	938,085	29.5%	649,965	288,120	---	35,448	252,672	7.9%	156,137	
Roseau	Off-Sale Only	---	2,832	1,499,257	1,077,360	421,897	28.1%	237,452	184,445	3,047	---	187,492	12.5%	330,000	
Round Lake	Off-Sale Only	---	410	136,390	105,866	30,524	22.4%	29,619	905	3,134	---	4,039	3.0%	---	
Rush City	On- & Off-Sale	---	3,063	838,429	584,544	253,885	30.3%	92,923	160,962	7,371	---	168,333	20.1%	5,000	
Rushford	On- & Off-Sale	---	1,786	449,230	317,861	131,369	29.2%	207,095	(75,726)	3,637	603	(72,692)	-16.2%	---	
Russell	On- & Off-Sale	---	333	279,400	155,130	124,270	44.5%	121,469	2,801	3,520	---	6,321	2.3%	---	
Sacred Heart	On- & Off-Sale	---	491	435,532	269,942	165,590	38.0%	179,760	(14,170)	14,211	25	16	0.0%	---	
Sauk Rapids	Off-Sale Only	---	13,133	2,360,720	1,834,039	526,681	22.3%	433,938	92,743	36,300	---	129,043	5.5%	85,000	
Savage	Off-Sale Only	---	27,567	5,570,183	4,146,972	1,423,211	25.6%	1,069,624	353,587	---	76,940	276,647	5.0%	381,790	
Sebek	On- & Off-Sale	---	665	449,406	275,154	174,252	38.8%	173,703	549	571	---	1,120	0.2%	58,000	
Sherburn	On- & Off-Sale	---	991	751,263	501,287	249,976	33.3%	236,679	13,297	5,347	---	18,644	2.5%	15,000	
Silver Bay	On- & Off-Sale	---	1,962	926,364	531,422	394,942	42.6%	326,783	68,159	8,156	18,796	57,519	6.2%	7,650	
Silver Lake	On- & Off-Sale	---	806	561,249	314,662	246,587	43.9%	251,972	(5,385)	622	---	(4,765)	-0.8%	10,000	
Sleepy Eye	Off-Sale Only	---	3,521	513,659	381,105	132,554	25.8%	130,769	1,785	2,955	---	4,740	0.9%	---	
South Haven	On- & Off-Sale	---	213	253,978	128,065	125,913	49.6%	129,234	(3,321)	3,067	---	(254)	-0.1%	2,023	
Spring Grove	On- & Off-Sale	---	1,276	349,911	201,458	148,453	42.4%	145,849	2,604	2,039	---	4,643	1.3%	---	
Spring Lake Park	Off-Sale Only	---	6,768	2,376,330	1,814,640	561,690	23.6%	585,754	(24,064)	42,858	---	18,794	0.8%	150,000	
St. Anthony	Off-Sale Only	---	8,514	6,611,975	5,068,121	1,543,854	23.3%	1,058,977	484,877	14,486	28,999	470,364	7.1%	400,000	
St. Francis	Off-Sale Only	---	7,455	2,067,517	1,548,837	518,680	25.1%	344,187	174,493	23,252	---	197,745	9.6%	140,638	
St. Hilaire	On- & Off-Sale	---	274	492,982	302,875	190,107	38.6%	193,616	(3,509)	2,834	---	(675)	-0.1%	---	
St. James	Off-Sale Only	---	4,473	952,508	677,348	275,160	28.9%	168,010	107,150	5,597	---	112,747	11.8%	37,000	
St. Leo	On- & Off-Sale	---	92	86,528	44,962	41,566	48.0%	69,119	(27,553)	1,445	---	(26,108)	-30.2%	---	
Stacy	On- & Off-Sale	---	1,439	2,435,610	1,622,135	813,475	33.4%	744,989	68,486	52,779	90,855	30,410	1.2%	20,000	
Thief River Falls	Off-Sale Only	---	8,522	4,054,881	3,130,012	924,869	22.8%	560,782	364,087	7,588	---	371,675	9.2%	309,685	
Tracy	On- & Off-Sale	---	2,103	825,051	484,629	340,422	41.3%	334,921	5,501	14,519	---	20,020	2.4%	10,000	
Twin Valley	On- & Off-Sale	---	773	509,165	312,786	196,379	38.6%	228,578	(32,199)	3,348	---	(28,851)	-5.7%	10,000	
Two Harbors	Off-Sale Only	---	3,578	1,793,348	1,247,561	545,787	30.4%	374,363	171,424	1,811	---	173,235	9.7%	258,446	
Ulen	On- & Off-Sale	---	538	330,947	171,814	159,133	48.1%	132,731	26,402	840	---	27,242	8.2%	---	
Underwood	Off-Sale Only	---	322	368,689	283,358	85,331	23.1%	84,390	941	665	---	1,606	0.4%	---	
Vergas	Off-Sale Only	---	318	542,294	393,879	148,415	27.4%	87,675	60,740	19,923	---	80,663	14.9%	28,000	
Verndale	On- & Off-Sale	---	540	340,735	236,380	104,355	30.6%	173,243	(68,888)	648	2,572	(70,812)	-20.8%	---	
Vesta	On- & Off-Sale	---	306	257,862	146,759	111,103	43.1%	97,083	14,020	---	---	14,020	5.4%	---	
Wadena	Off-Sale Only	---	4,161	1,583,432	1,207,007	376,425	23.8%	222,359	154,066	7,962	---	162,028	10.2%	100,000	
Waldorf	On- & Off-Sale	---	218	246,889	135,485	111,404	45.1%	106,381	5,023	10,812	---	15,835	6.4%	13,000	
Walker	On- & Off-Sale	---	1,178	850,409	616,158	234,251	27.5%	116,160	118,091	586	---	118,677	14.0%	50,000	
Walnut Grove	On- & Off-Sale	---	675	453,876	237,955	215,941	47.6%	195,858	20,083	205	---	20,288	4.5%	7,500	
Warroad	Off-Sale Only	---	1,706	1,295,425	947,044	348,381	26.9%	215,658	132,723	---	---	132,723	10.2%	80,000	
Waverly	On- & Off-Sale	---	1,117	877,657	624,040	253,617	28.9%	223,468	30,149	12,543	10,312	32,380	3.7%	---	
Wayzata	On- & Off-Sale	---	4,115	3,188,165	1,822,313	1,365,852	42.8%	1,277,289	88,563	13,312	---	101,875	3.2%	205,000	
Wells	On- & Off-Sale	---	2,434	696,968	475,413	221,555	31.8%	249,107	(27,552)	12,763	193	(14,982)	-2.1%	25,000	

**Table 5
Comparison of City Liquor Store Operations - 2009**

Name of City	Type of Store	Foot- notes	Population	Sales	Cost of Sales	Gross Profit		Operating		Nonoperating		Net Profit/(Loss)		Transfers To/(From) Other Funds
						Amount	Percent of Sales	Expenses	Income/(Loss)	Revenues	Expenses	Amount	Percent of Sales	
West Concord	On- & Off-Sale	----	804	377,058	213,058	164,000	43.5%	166,388	(2,388)	3,639	----	1,251	0.3%	----
Wilmington	On- & Off-Sale	----	311	242,375	134,119	108,256	44.7%	116,961	(8,705)	1,989	----	(6,716)	-2.8%	----
Windom	Off-Sale Only	----	4,323	1,412,891	1,005,618	407,273	28.8%	289,984	117,289	----	----	117,289	8.3%	70,000
Winton	On- & Off-Sale	----	166	303,427	136,105	167,322	55.1%	133,853	33,469	22	1,660	31,831	10.5%	8,400
Wolf Lake	On- & Off-Sale	----	46	439,607	213,806	225,801	51.4%	179,013	46,788	3,013	4,596	45,205	10.3%	37,200
Worthington	Off-Sale Only	----	11,405	2,403,857	1,815,835	588,022	24.5%	342,372	245,650	3,255	----	248,905	10.4%	175,000
Off-Sale Only			809,662	\$241,988,398	\$181,279,059	\$60,709,339	25.1%	\$41,149,546	\$19,559,793	\$1,544,934	\$1,487,120	\$19,617,607	8.1%	\$14,455,244
On- & Off-Sale			102,979	\$69,220,380	\$43,447,522	\$25,772,858	37.2%	\$23,855,412	\$1,917,446	\$1,066,846	\$740,416	\$2,243,876	3.2%	\$2,064,971
All Stores			912,641	\$311,208,778	\$224,726,581	\$86,482,197	27.8%	\$65,004,958	\$21,477,239	\$2,611,780	\$2,227,536	\$21,861,483	7.0%	\$16,520,215

Footnotes: [21] Discontinued liquor operations.

**Table 6
Comparison of City Liquor Store Operations - 2009
Ranked by Gross Sales**

Ranking	Name of City	Type of Store	Foot- notes	Population	Sales	Cost		Gross Profit		Operating		Nonoperating		Net Profit/(Loss)		Transfers To/(From) Other Funds
						of Sales	Amount	Percent of Sales	Expenses	Income/(Loss)	Revenues	Expenses	Amount	Percent of Sales		
1	Lakeville	Off-Sale Only	----	55,772	\$14,604,481	\$10,806,701	\$3,797,780	26.0%	\$2,231,914	\$1,565,866	\$89,412	\$207,599	\$1,447,679	9.9%	\$628,754	
2	Edina	Off-Sale Only	----	49,491	12,642,630	9,300,699	3,341,931	26.4%	2,148,495	1,193,436	13,147	---	1,206,583	9.5%	1,310,100	
3	Eden Prairie	Off-Sale Only	----	62,536	11,465,568	8,577,279	2,888,289	25.2%	2,035,665	852,624	271,033	6,621	1,117,036	9.7%	800,000	
4	Richfield	Off-Sale Only	----	33,859	11,349,563	8,532,285	2,817,278	24.8%	1,859,742	957,536	34,019	---	991,555	8.7%	679,870	
5	Apple Valley	Off-Sale Only	----	49,376	8,271,141	2,501,430	2,501,430	28.5%	1,656,559	844,871	38,028	135,176	747,723	8.5%	440,000	
6	Columbia Heights	Off-Sale Only	----	18,361	7,962,884	6,085,546	1,877,338	23.6%	1,315,644	561,694	71	263,680	298,085	3.7%	187,636	
7	St. Anthony	Off-Sale Only	----	8,514	6,611,975	5,068,121	1,543,854	23.3%	1,058,977	484,877	14,486	28,999	470,364	7.1%	400,000	
8	Elk River	Off-Sale Only	----	23,633	6,080,972	4,354,597	1,726,375	28.4%	975,400	808,973	82,018	44,870	788,123	13.0%	400,500	
9	Brooklyn Center	Off-Sale Only	----	29,810	5,610,108	4,088,278	1,521,830	27.1%	1,244,119	277,711	23,727	---	301,438	5.4%	265,490	
10	Savage	Off-Sale Only	----	27,567	5,570,183	4,146,972	1,423,211	25.6%	1,069,624	353,587	---	76,940	276,647	5.0%	381,790	
11	Alexandria	Off-Sale Only	----	12,441	5,438,407	4,230,966	1,207,441	22.2%	710,873	496,568	12,084	10,124	498,528	9.2%	400,000	
12	Fergus Falls	Off-Sale Only	----	13,733	5,137,379	3,831,346	1,306,033	25.4%	893,406	412,627	19,489	61,167	370,949	7.2%	350,002	
13	Detroit Lakes	Off-Sale Only	----	8,631	5,110,315	3,879,060	1,231,255	24.1%	332,282	898,973	52,314	64,609	886,678	17.4%	678,070	
14	Hutchinson	Off-Sale Only	----	14,073	5,011,980	3,853,381	1,158,599	23.1%	715,181	443,418	4,964	50,086	398,296	7.9%	348,600	
15	Fridley	Off-Sale Only	----	26,347	4,973,000	3,765,499	1,207,501	24.3%	889,312	318,189	261	---	318,450	6.4%	500,000	
16	Bemidji	Off-Sale Only	----	13,541	4,904,824	3,659,652	1,245,172	25.4%	764,320	480,852	13,816	---	494,668	10.1%	799,971	
17	Monticello	Off-Sale Only	----	11,501	4,354,030	3,310,774	1,043,256	24.0%	669,940	373,316	75,031	---	448,347	10.3%	150,000	
18	Farmington	Off-Sale Only	----	18,959	4,335,565	3,287,478	1,048,087	24.2%	1,047,789	298	---	---	298	---	138,996	
19	Cambridge	Off-Sale Only	----	7,644	4,236,418	3,242,738	993,680	23.5%	619,228	374,452	2,518	16,673	360,297	8.5%	285,000	
20	Buffalo	Off-Sale Only	----	14,193	4,070,267	2,843,996	1,226,271	30.1%	688,202	538,069	157,352	68,196	627,225	15.4%	550,000	
21	Thief River Falls	Off-Sale Only	----	8,522	4,054,881	3,130,012	924,869	22.8%	560,782	7,588	364,087	---	371,675	9.2%	309,685	
22	Anoka	Off-Sale Only	----	17,966	3,855,281	2,927,559	927,722	24.1%	741,576	186,146	30,563	---	216,709	5.6%	159,996	
23	Marshall	Off-Sale Only	----	13,156	3,472,663	2,578,355	894,308	25.8%	345,646	548,662	11,088	---	559,750	16.1%	380,018	
24	Wayzata	On- & Off-Sale	----	4,115	3,188,165	1,822,313	1,365,852	42.8%	1,277,289	88,563	13,312	---	101,875	3.2%	205,000	
25	Rogers	On- & Off-Sale	----	7,497	3,182,596	2,244,511	938,085	29.5%	649,965	288,120	---	35,448	252,672	7.9%	156,137	
26	Lexington	Off-Sale Only	----	2,017	3,040,518	2,438,822	601,696	19.8%	484,453	117,243	5,505	28,053	94,695	3.1%	53,613	
27	Big Lake	Off-Sale Only	----	9,521	3,009,510	2,171,224	838,286	27.9%	541,215	297,071	1,694	74,634	224,131	7.4%	225	
28	Nisswa	On- & Off-Sale	----	2,061	2,951,124	1,978,669	972,455	33.0%	777,849	194,606	---	11,500	183,106	6.2%	140,000	
29	Park Rapids	Off-Sale Only	----	3,493	2,949,913	2,254,009	695,904	23.6%	467,921	227,983	10,141	---	238,124	8.1%	58,266	
30	Fairmont	Off-Sale Only	----	10,619	2,861,517	2,116,285	745,232	26.0%	372,740	372,440	24,323	1,162	395,653	13.8%	45,000	
31	Northfield	Off-Sale Only	----	19,786	2,787,282	2,081,124	706,158	25.3%	554,146	152,012	15,200	---	167,212	6.0%	131,280	
32	Mound	Off-Sale Only	----	9,787	2,751,455	2,057,481	693,974	25.2%	552,880	141,094	---	---	92,295	3.4%	---	
33	Robbinsdale	Off-Sale Only	----	13,775	2,613,894	1,925,485	688,409	26.3%	481,698	206,711	10,999	---	217,710	8.3%	75,000	
34	Princeton	Off-Sale Only	----	4,518	2,517,766	1,944,467	573,299	22.8%	423,811	149,488	25,729	5,187	170,030	6.8%	4,210	
35	Stacy	On- & Off-Sale	----	1,439	2,435,610	1,622,135	813,475	33.4%	744,989	68,486	52,779	90,855	30,410	1.2%	20,000	
36	Worthington	Off-Sale Only	----	11,405	2,403,857	1,815,835	588,022	24.5%	342,372	245,650	3,255	---	248,905	10.4%	175,000	
37	Mora	Off-Sale Only	----	3,635	2,300,937	1,810,503	580,434	24.3%	343,407	237,027	18,795	---	255,822	10.7%	270,000	
38	Spring Lake Park	Off-Sale Only	----	6,768	2,376,330	1,814,640	561,690	23.6%	585,754	(24,064)	42,858	---	18,794	0.8%	150,000	
39	Sauk Rapids	Off-Sale Only	----	13,133	2,360,720	1,834,039	526,681	22.3%	433,938	92,743	36,300	---	129,043	5.5%	85,000	
40	Lindstrom	On- & Off-Sale	----	4,021	2,309,506	1,677,928	639,113	27.7%	549,265	89,848	27,758	---	117,606	5.1%	111,450	
41	Perham	Off-Sale Only	----	2,767	2,247,245	1,670,393	569,317	25.3%	272,629	296,688	22,397	62,033	257,052	11.4%	120,750	
42	Delano	Off-Sale Only	----	5,386	2,171,308	1,607,817	563,491	26.0%	398,479	165,012	10,935	---	175,947	8.1%	82,400	
43	North Branch	Off-Sale Only	----	10,354	2,106,883	1,558,853	548,030	26.0%	424,596	123,434	308	34,154	89,588	4.3%	19,050	
44	Hinckley	On- & Off-Sale	----	1,419	2,106,347	1,916,894	189,453	9.0%	57,262	132,191	9,815	47,321	94,685	4.5%	69,250	
45	Isanti	Off-Sale Only	----	5,569	2,069,949	1,590,600	479,349	23.2%	376,388	102,961	7,092	---	110,053	5.3%	300,000	
46	St. Francis	Off-Sale Only	----	7,455	2,067,517	1,548,837	518,680	25.1%	344,187	174,493	23,252	---	197,745	9.6%	140,638	
47	Montevideo	Off-Sale Only	----	5,416	1,968,090	1,471,358	496,732	25.2%	383,863	112,869	2,102	---	114,971	5.8%	100,000	
48	Litchfield	Off-Sale Only	----	6,813	1,887,947	1,461,770	426,177	22.6%	307,385	118,792	7,811	---	126,603	6.7%	59,000	
49	Two Harbors	Off-Sale Only	----	3,578	1,793,348	1,247,561	545,787	30.4%	374,363	171,424	1,811	---	173,235	9.7%	258,446	
50	Pine City	Off-Sale Only	----	3,296	1,693,754	1,230,369	463,385	27.4%	310,928	152,457	9,511	6,764	155,204	9.2%	50,000	
51	Redwood Falls	Off-Sale Only	----	5,198	1,663,835	1,273,027	390,808	23.5%	309,240	81,568	16,009	36,274	61,303	3.7%	75,500	

**Table 6
Comparison of City Liquor Store Operations - 2009
Ranked by Gross Sales**

Ranking	Name of City	Type of Store	Foot- notes	Population	Sales	Cost		Gross Profit		Operating		Nonoperating		Net Profit/(Loss)		Transfers To/(From) Other Funds
						Cost of Sales	Amount	Percent of Sales	Expenses	Income/(Loss)	Revenues	Expenses	Amount	Percent of Sales		
52	Milaca	Off-Sale Only	----	2,835	1,653,351	1,262,746	390,605	23.6%	321,933	68,672	9,373	31,244	46,801	2.8%	25,000	
53	Wadena	Off-Sale Only	----	4,161	1,583,432	1,207,007	376,425	23.8%	222,359	154,066	7,962	----	162,028	10.2%	100,000	
54	Grand Marais	Off-Sale Only	----	1,426	1,582,925	1,079,872	503,053	31.8%	277,923	225,760	10,020	----	235,780	14.9%	200,000	
55	Morris	Off-Sale Only	----	5,183	1,548,807	1,181,808	366,999	23.7%	244,327	122,672	15,060	----	137,732	8.9%	50,000	
56	Roseau	Off-Sale Only	----	2,832	1,499,257	1,077,360	421,897	28.1%	237,452	184,445	3,047	----	187,492	12.5%	330,000	
57	Lonsdale	Off-Sale Only	----	2,879	1,419,400	1,128,007	291,393	20.5%	277,005	14,388	10,527	----	24,915	1.8%	----	
58	Windom	Off-Sale Only	----	4,323	1,412,891	1,005,618	407,273	28.8%	289,984	117,289	----	----	117,289	8.3%	70,000	
59	Blue Earth	Off-Sale Only	----	3,345	1,358,848	1,021,390	337,458	24.8%	249,463	87,995	8,451	25,393	71,053	5.2%	89,060	
60	Longville	On- & Off-Sale	----	171	1,355,210	909,739	445,471	32.9%	335,267	110,204	4,357	13,263	101,298	7.5%	----	
61	Cook	Off-Sale Only	----	575	1,345,211	1,011,426	333,785	24.8%	196,773	137,012	6,281	----	143,293	10.7%	----	
62	Warroad	Off-Sale Only	----	1,706	1,295,425	947,044	348,381	26.9%	215,658	132,723	----	----	132,723	10.2%	80,000	
63	Glencoe	Off-Sale Only	----	5,743	1,268,135	971,389	296,746	23.4%	158,114	138,632	416	3,774	135,274	10.7%	99,000	
64	Pipestone	Off-Sale Only	----	4,324	1,262,251	912,546	349,705	27.7%	197,937	151,768	11,924	----	163,692	13.0%	50,000	
65	Glennwood	Off-Sale Only	----	2,606	1,244,349	972,088	272,261	21.9%	191,117	81,144	2,807	----	83,951	6.7%	40,000	
66	Long Prairie	Off-Sale Only	----	2,946	1,207,971	943,029	264,942	21.9%	173,092	91,850	12,826	----	104,676	8.7%	90,000	
67	Braham	Off-Sale Only	----	1,660	1,182,562	906,618	275,944	23.3%	239,499	36,445	1,321	----	37,766	3.2%	20,000	
68	Baudette	On- & Off-Sale	----	1,100	1,120,233	697,965	422,268	37.7%	280,622	141,646	1,060	----	142,706	12.7%	140,000	
69	Kasson	Off-Sale Only	----	5,553	1,060,243	842,440	217,803	20.5%	208,807	8,996	8,558	----	17,554	1.7%	10,500	
70	Battle Lake	Off-Sale Only	----	736	1,052,545	760,600	291,945	27.7%	211,502	80,443	6,322	----	86,765	8.2%	80,000	
71	Moose Lake	On- & Off-Sale	----	2,448	1,033,420	715,480	317,940	30.8%	350,276	(32,336)	22,562	53,302	(63,076)	-6.1%	----	
72	Luverne	Off-Sale Only	----	4,573	1,029,748	729,111	300,637	29.2%	238,427	62,210	5,319	----	67,529	6.6%	38,000	
73	Mahnomen	On- & Off-Sale	----	1,153	1,000,713	664,014	336,699	33.6%	335,912	787	39,797	----	40,584	4.1%	35,514	
74	Maple Lake	Off-Sale Only	----	2,016	996,742	767,696	229,046	23.0%	221,574	7,472	5,509	----	12,981	1.3%	----	
75	Proctor	Off-Sale Only	----	2,866	995,592	769,096	226,496	22.7%	194,764	31,732	19	140	31,611	3.2%	3,000	
76	Blackensack	On- & Off-Sale	----	305	986,903	676,410	310,493	31.5%	284,509	25,984	181	22,435	3,730	0.4%	----	
77	Benson	On- & Off-Sale	----	3,316	981,905	657,424	324,481	33.0%	319,365	5,116	4,294	----	9,410	1.0%	30,000	
78	Dassel	Off-Sale Only	----	1,320	980,140	765,090	215,050	21.9%	191,609	23,441	24,388	40,313	7,516	0.8%	22,000	
79	St. James	Off-Sale Only	----	4,473	952,508	677,348	275,160	28.9%	168,010	107,150	5,597	----	112,747	11.8%	37,000	
80	Isle	On- & Off-Sale	----	830	948,102	591,465	356,637	37.6%	321,238	35,399	----	174	35,225	3.7%	----	
81	Granite Falls	Off-Sale Only	----	2,947	939,564	695,608	243,956	26.0%	177,879	66,077	33,824	20,192	79,709	8.5%	68,328	
82	Aitkin	Off-Sale Only	----	2,069	938,299	743,915	194,384	20.7%	166,566	27,818	20,785	----	48,603	5.2%	----	
83	Silver Bay	On- & Off-Sale	----	1,962	926,364	531,422	394,942	42.6%	326,783	68,159	8,156	18,796	57,519	6.2%	7,650	
84	Jackson	Off-Sale Only	----	3,413	913,948	728,902	185,046	20.2%	161,958	23,088	7,484	----	30,572	3.3%	36,000	
85	Le Center	On- & Off-Sale	----	2,389	892,332	575,828	316,504	35.5%	245,351	71,153	793	----	71,946	8.1%	55,000	
86	Olivia	On- & Off-Sale	----	2,528	888,854	640,280	248,574	28.0%	261,388	(12,814)	16,038	----	3,224	0.4%	10,000	
87	Pelican Rapids	Off-Sale Only	----	2,374	879,098	647,175	231,923	26.4%	143,234	88,689	----	----	88,689	10.1%	21,000	
88	Waverly	On- & Off-Sale	----	1,117	877,657	624,040	253,617	28.9%	223,468	30,149	12,543	10,312	32,380	3.7%	----	
89	Bagley	Off-Sale Only	----	1,234	862,827	676,815	186,012	21.6%	172,793	13,219	662	----	13,881	1.6%	15,000	
90	Blackduck	On- & Off-Sale	----	718	860,213	542,408	317,805	36.9%	288,906	28,899	7,461	----	36,360	4.2%	20,000	
91	Walker	On- & Off-Sale	----	1,178	850,409	616,158	234,251	27.5%	118,091	118,160	586	----	118,677	14.0%	50,000	
92	Rush City	On- & Off-Sale	----	3,063	838,429	584,544	253,885	30.3%	92,923	160,962	7,371	----	168,333	20.1%	5,000	
93	Paynesville	Off-Sale Only	----	2,313	828,372	631,515	196,857	23.8%	153,042	43,815	5,548	140	49,223	5.9%	15,000	
94	Tracy	On- & Off-Sale	----	2,103	825,051	484,629	340,422	41.3%	334,921	5,501	14,519	----	5,501	0.7%	10,000	
95	Menhaga	On- & Off-Sale	----	1,212	803,123	462,534	340,589	42.4%	283,844	56,745	2,537	3,341	55,941	7.0%	45,000	
96	Hawley	Off-Sale Only	----	1,917	776,770	591,188	185,582	23.9%	161,008	24,574	1,294	27,893	(2,025)	-0.3%	5,000	
97	New York Mills	On- & Off-Sale	----	1,174	760,146	484,535	275,611	36.3%	203,944	71,667	2,572	----	74,239	9.8%	56,000	
98	Howard Lake	On- & Off-Sale	----	2,021	754,850	573,427	181,423	24.0%	265,576	(84,153)	7,477	14,379	(91,055)	-12.1%	----	
99	Sherburn	On- & Off-Sale	----	991	751,263	501,287	249,976	33.3%	236,679	13,297	5,347	----	18,644	2.5%	15,000	
100	Wells	On- & Off-Sale	----	2,434	696,968	475,413	221,555	31.8%	249,107	(27,552)	12,763	193	(14,982)	-2.1%	25,000	
101	Frazee	On- & Off-Sale	----	1,351	693,383	483,381	210,002	30.3%	196,917	13,085	211	----	13,296	1.9%	----	
102	Osakis	On- & Off-Sale	----	1,598	685,509	402,644	282,865	41.3%	239,802	43,063	15,279	----	58,342	8.5%	152,150	

**Table 6
Comparison of City Liquor Store Operations - 2009
Ranked by Gross Sales**

Ranking	Name of City	Type of Store	Foot- notes	Population	Sales	Cost		Gross Profit		Operating		Nonoperating		Net Profit/(Loss)		Transfers To/(From) Other Funds
						of Sales	Amount	Percent of Sales	Expenses	Income/(Loss)	Revenues	Expenses	Amount	Percent of Sales		
103	Miltona	On- & Off-Sale	----	351	680,800	405,040	275,760	40.5%	229,059	46,701	422	----	47,123	6.9%	----	
104	Parkers Prairie	On- & Off-Sale	----	1,007	659,859	417,604	242,255	36.7%	208,702	33,533	106	31,721	1,938	0.3%	----	
105	Lake Park	On- & Off-Sale	----	814	650,591	377,879	272,712	41.9%	240,638	32,074	1,090	----	33,164	5.1%	----	
106	Kenyon	On- & Off-Sale	----	1,736	607,617	406,779	200,838	33.1%	204,503	(3,665)	18,056	1,428	12,963	2.1%	----	
107	Randall	On- & Off-Sale	----	582	604,447	378,364	226,083	37.4%	177,736	7,709	7,709	----	56,056	9.3%	30,000	
108	Mapleton	On- & Off-Sale	----	1,658	598,114	360,975	237,139	39.6%	235,134	2,005	17,913	----	19,918	3.3%	----	
109	Plainview	On- & Off-Sale	----	3,376	586,075	406,455	179,620	30.6%	233,351	(53,731)	5,052	----	(48,679)	-8.3%	----	
110	Caledonia	Off-Sale Only	----	2,883	585,573	446,437	139,136	23.8%	128,279	10,857	----	----	10,857	1.9%	----	
111	Silver Lake	On- & Off-Sale	----	806	561,249	314,662	246,587	43.9%	251,972	(5,385)	622	----	(4,763)	-0.8%	10,000	
112	Audubon	On- & Off-Sale	----	480	557,830	364,490	193,340	34.7%	197,298	(3,958)	10,768	12,367	(5,557)	-1.0%	5,000	
113	Ada	On- & Off-Sale	----	1,598	556,966	335,400	221,566	39.8%	219,131	2,435	1	----	2,436	0.4%	10,000	
114	Fairfax	On- & Off-Sale	----	1,226	548,602	285,741	262,861	47.9%	238,807	24,054	5,772	----	29,826	5.4%	----	
115	Vergas	Off-Sale Only	----	318	542,294	393,879	148,415	27.4%	87,675	60,740	19,923	----	80,663	14.9%	28,000	
116	Orr	On- & Off-Sale	----	231	536,938	340,959	195,979	36.5%	221,823	(25,844)	1,500	----	(20,554)	-3.8%	22,000	
117	Finlayson	On- & Off-Sale	----	326	534,258	294,221	240,037	44.9%	168,622	71,415	2,052	----	72,915	13.6%	----	
118	Remer	On- & Off-Sale	----	354	517,206	323,441	193,765	37.5%	173,173	20,592	----	----	20,592	4.0%	30,000	
119	Biscay	On- & Off-Sale	----	106	514,308	334,745	279,563	54.4%	404,787	(125,224)	49,786	36,526	(111,964)	-21.8%	(7,218)	
120	Sleepy Eye	Off-Sale Only	----	3,521	513,659	381,105	132,554	25.8%	130,769	1,785	2,955	----	4,740	0.9%	----	
121	Mentor	On- & Off-Sale	----	123	512,542	264,276	248,266	48.4%	182,666	65,600	3,638	----	69,238	13.5%	22,665	
122	Twin Valley	On- & Off-Sale	----	773	509,165	196,379	132,786	38.6%	228,578	(32,199)	3,348	----	(28,851)	-5.7%	10,000	
123	Appleton	Off-Sale Only	----	2,319	507,756	371,677	136,079	26.8%	101,048	35,031	----	----	35,031	6.9%	----	
124	St. Hilaire	On- & Off-Sale	----	274	492,982	302,875	190,107	38.6%	193,616	(3,509)	2,834	----	(675)	-0.1%	----	
125	Callaway	On- & Off-Sale	----	202	481,391	249,647	231,744	48.1%	204,937	26,807	1,464	----	28,271	5.9%	31,160	
126	Nevis	On- & Off-Sale	----	382	480,737	283,331	197,406	41.1%	178,118	19,288	4,860	----	24,148	5.0%	12,539	
127	Clearbrook	On- & Off-Sale	----	537	477,749	277,563	200,186	41.9%	150,487	49,699	----	----	49,699	10.4%	20,000	
128	Cromwell	On- & Off-Sale	----	214	466,204	229,623	236,581	50.7%	181,767	54,814	14,835	----	69,649	14.9%	80,000	
129	Darwin	Off-Sale Only	----	298	464,847	380,831	84,016	18.1%	75,577	8,439	19,146	6,231	21,354	4.6%	----	
130	Barnum	On- & Off-Sale	----	586	464,792	255,739	209,053	45.0%	213,216	(4,163)	30,021	427	25,431	5.5%	24,000	
131	Browerville	On- & Off-Sale	----	696	459,221	257,715	201,506	43.9%	195,697	5,809	8,476	1,445	12,840	2.8%	8,000	
132	Walnut Grove	On- & Off-Sale	----	675	453,876	237,935	215,941	47.6%	195,858	20,083	205	----	20,288	4.5%	7,500	
133	Sebaka	On- & Off-Sale	----	665	449,406	275,154	174,252	38.8%	173,703	549	571	----	1,120	0.2%	58,000	
134	Rushford	On- & Off-Sale	----	1,786	449,230	317,861	131,369	29.2%	207,095	(75,726)	3,637	603	(72,692)	-16.2%	----	
135	Dawson	Off-Sale Only	----	1,379	444,898	316,368	128,530	28.9%	106,104	22,426	1,017	----	23,443	5.3%	----	
136	Wolf Lake	On- & Off-Sale	----	46	439,607	213,806	225,801	51.4%	179,013	46,788	3,013	4,596	45,205	10.3%	37,200	
137	Sacred Heart	On- & Off-Sale	----	491	435,532	269,942	165,590	38.0%	179,760	(14,170)	14,211	25	16	0.0%	----	
138	Madison	Off-Sale Only	----	1,641	434,653	322,040	112,613	25.9%	105,664	6,949	2,175	----	9,124	2.1%	----	
139	De Graff	On- & Off-Sale	----	122	430,976	205,572	225,404	52.3%	165,689	59,715	----	----	59,715	13.9%	25,000	
140	Fifty Lakes	On- & Off-Sale	----	412	425,424	206,430	218,994	51.5%	215,206	3,788	760	----	4,548	1.1%	----	
141	Brandon	On- & Off-Sale	----	452	423,986	237,109	186,877	44.1%	176,093	10,784	4,142	24	14,902	3.5%	1,000	
142	Ogilvie	On- & Off-Sale	----	461	416,152	259,682	156,470	37.6%	130,115	26,355	7,977	----	34,332	8.2%	30,000	
143	Balaton	On- & Off-Sale	----	602	415,866	250,574	165,292	39.7%	146,735	18,557	3,414	----	21,971	5.3%	27,495	
144	Ivanhoe	On- & Off-Sale	----	596	415,588	230,062	185,526	44.6%	174,855	10,671	394	----	10,277	2.5%	----	
145	Littlefork	On- & Off-Sale	----	678	406,673	225,807	180,866	44.5%	147,826	(10,163)	2,887	----	35,927	8.8%	10,000	
146	Medford	On- & Off-Sale	----	1,170	398,886	222,147	176,739	44.3%	186,902	(10,163)	8,467	----	(1,696)	-0.4%	25,500	
147	Akeley	On- & Off-Sale	----	399	398,305	227,550	170,755	42.9%	163,828	6,927	1	----	6,928	1.7%	16,000	
148	Palisade	On- & Off-Sale	----	148	398,183	270,584	127,599	32.0%	130,679	(3,080)	14,877	----	11,797	3.0%	12,000	
149	Barnesville	Off-Sale Only	----	2,318	396,287	312,956	83,331	21.0%	77,631	5,700	1,157	----	6,857	1.7%	6,000	
150	Kelliker	On- & Off-Sale	----	312	393,908	214,846	179,062	45.5%	158,641	18,641	454	----	20,875	5.3%	20,000	
151	West Concord	On- & Off-Sale	----	804	377,058	213,058	164,000	43.5%	166,388	(2,388)	3,639	----	1,251	0.3%	----	
152	Ranier	On- & Off-Sale	----	161	375,781	160,663	215,118	57.2%	170,092	45,026	2,455	----	47,841	12.6%	48,182	
153	Clontarf	On- & Off-Sale	----	158	371,768	206,583	165,185	44.4%	172,969	(7,784)	----	1,156	(8,940)	-2.4%	(12,360)	

**Table 6
Comparison of City Liquor Store Operations - 2009
Ranked by Gross Sales**

Ranking	Name of City	Type of Store	Foot- notes	Population	Sales	Cost		Gross Profit		Operating		Nonoperating		Net Profit/(Loss)		Transfers To/(From) Other Funds
						Cost of Sales	Amount	Percent of Sales	Expenses	Income/(Loss)	Revenues	Expenses	Amount	Percent of Sales		
154	Underwood	Off-Sale Only	----	322	368,689	283,358	85,331	23.1%	84,390	941	665	-----	1,606	0.4%	----	
155	Gilman	On- & Off-Sale	----	228	365,064	176,037	189,027	51.8%	178,905	10,122	20,546	-----	30,668	8.4%	----	
156	Cottonwood	On- & Off-Sale	----	1,158	364,199	219,013	145,186	39.9%	180,078	(34,892)	3	-----	(34,889)	-9.6%	45,340	
157	Clarissa	On- & Off-Sale	----	604	363,234	230,639	132,595	36.5%	138,518	(5,923)	5,635	-----	(288)	-0.1%	10,000	
158	Buffalo Lake	On- & Off-Sale	----	719	362,574	241,320	121,254	33.4%	158,582	(37,328)	12,248	-----	(25,080)	-6.9%	----	
159	Ellendale	On- & Off-Sale	----	651	362,298	228,713	133,585	36.9%	145,347	(11,762)	734	-----	(11,028)	-3.0%	----	
160	Beaver Bay	On- & Off-Sale	----	170	361,601	198,992	162,609	45.0%	166,334	(3,725)	1,605	-----	(2,120)	-0.6%	----	
161	Omega	On- & Off-Sale	----	125	359,981	203,026	156,955	43.6%	107,760	49,195	4,026	103,997	(50,776)	-14.1%	(57,685)	
162	Spring Grove	On- & Off-Sale	----	1,276	349,911	201,458	148,453	42.4%	145,849	2,604	2,039	-----	4,643	1.3%	----	
163	Holdingford	On- & Off-Sale	----	779	349,782	192,888	156,894	44.9%	165,514	(8,620)	17,951	-----	9,331	2.7%	15,000	
164	Millerville	On- & Off-Sale	----	115	342,213	209,827	132,386	38.7%	118,341	14,045	1,730	-----	15,775	4.6%	7,000	
165	Verndale	On- & Off-Sale	----	540	340,735	236,380	104,355	30.6%	173,243	(68,888)	648	2,572	(70,812)	-20.8%	----	
166	Elizabeth	Off-Sale Only	----	167	336,465	239,984	96,481	28.7%	88,943	7,538	160	-----	7,698	2.3%	----	
167	Heron Lake	On- & Off-Sale	----	744	333,617	190,875	142,742	42.8%	127,184	15,558	33	4,675	10,916	3.3%	----	
168	Ulen	On- & Off-Sale	----	538	330,947	171,814	159,133	48.1%	132,731	26,402	840	-----	27,242	8.2%	----	
169	Madellia	Off-Sale Only	----	2,201	328,760	253,150	75,610	23.0%	54,583	21,027	7,156	-----	28,183	8.6%	25,000	
170	Goodridge	On- & Off-Sale	----	123	326,610	166,913	159,697	48.9%	146,124	13,573	8,406	-----	21,979	6.7%	----	
171	Foreston	On- & Off-Sale	----	510	321,591	132,869	188,722	58.7%	193,121	(4,399)	16,009	-----	11,610	3.6%	356	
172	Mazzeppa	On- & Off-Sale	----	772	320,908	210,479	110,429	34.4%	117,716	(7,287)	10,918	-----	3,631	1.1%	----	
173	Herman	On- & Off-Sale	----	406	320,141	180,840	149,301	46.6%	144,428	4,873	-----	21,160	(16,287)	-5.1%	----	
174	Hanska	On- & Off-Sale	----	396	314,317	170,355	133,962	42.6%	118,886	15,076	5,736	-----	20,812	6.6%	----	
175	Erhard	Off-Sale Only	----	128	312,197	239,533	72,664	23.3%	75,697	(3,033)	899	-----	(2,134)	-0.7%	----	
176	Danvers	On- & Off-Sale	----	94	307,416	159,813	147,603	48.0%	154,430	(6,827)	4,330	-----	(6,827)	-0.8%	----	
177	Lakefield	Off-Sale Only	----	1,657	307,285	222,520	84,765	27.6%	76,083	8,682	5,448	-----	14,130	4.6%	----	
178	Winton	On- & Off-Sale	----	166	303,427	136,105	167,322	55.1%	133,853	33,469	22	1,660	31,831	10.5%	8,400	
179	Dalton	Off-Sale Only	----	235	301,861	227,924	73,937	24.5%	63,358	10,579	2,320	-----	12,899	4.3%	1,500	
180	Browns Valley	On- & Off-Sale	----	606	295,056	190,300	104,756	35.5%	117,002	(12,246)	3,492	975	(9,729)	-3.3%	3,000	
181	Eagle Bend	On- & Off-Sale	----	584	292,729	173,935	118,794	40.6%	130,037	(11,243)	14,924	-----	3,681	1.3%	6,450	
182	Russell	On- & Off-Sale	----	333	279,400	155,130	124,270	44.5%	121,469	2,801	3,520	-----	6,321	2.3%	----	
183	Big Falls	On- & Off-Sale	----	254	279,315	161,215	118,100	43.0%	121,321	(3,221)	6,972	-----	3,751	1.3%	6,000	
184	Lancaster	On- & Off-Sale	----	320	277,658	157,415	120,243	43.3%	86,965	33,278	482	-----	33,760	12.2%	10,000	
185	Avoca	On- & Off-Sale	----	115	275,095	152,572	122,523	44.5%	118,233	4,290	2,084	639	5,735	2.1%	14,620	
186	Boyd	On- & Off-Sale	----	168	272,619	162,959	109,660	40.2%	131,866	(22,206)	1,311	-----	(20,895)	-7.7%	----	
187	Lake Benton	On- & Off-Sale	----	655	272,062	181,787	90,275	33.2%	128,016	(37,741)	527	-----	(37,214)	-13.7%	(30,000)	
188	Hanley Falls	On- & Off-Sale	----	293	258,459	141,367	117,092	45.3%	102,672	14,420	4,953	-----	19,373	7.5%	----	
189	Vesta	On- & Off-Sale	----	306	257,862	146,759	111,103	43.1%	97,083	14,020	-----	-----	14,020	5.4%	2,023	
190	South Haven	On- & Off-Sale	----	213	253,978	128,065	125,913	49.6%	129,234	(3,321)	3,067	-----	(254)	-0.1%	----	
191	Waldorf	On- & Off-Sale	----	218	246,889	135,485	111,404	45.1%	106,381	5,023	10,812	-----	15,835	6.4%	13,000	
192	Hadley	On- & Off-Sale	----	62	246,793	115,926	130,867	53.0%	125,810	5,057	7,827	-----	12,884	5.2%	----	
193	Wilmont	On- & Off-Sale	----	311	242,375	134,119	108,256	44.7%	116,961	(8,705)	1,989	-----	(6,716)	-2.8%	----	
194	Lewisville	On- & Off-Sale	----	227	231,168	126,994	104,174	45.1%	118,753	(14,579)	8,097	-----	(6,482)	-2.8%	----	
195	Bertha	On- & Off-Sale	----	454	226,038	130,824	95,214	42.1%	105,428	(10,214)	1,700	-----	(8,514)	-3.8%	----	
196	Butterfield	Off-Sale Only	----	491	223,942	161,137	62,805	28.0%	55,392	7,413	4,128	-----	11,541	5.2%	----	
197	Okabena	On- & Off-Sale	----	175	223,490	140,750	82,740	37.0%	107,720	(24,980)	3,223	-----	(21,757)	-9.7%	----	
198	Northome	On- & Off-Sale	----	227	211,692	122,154	89,538	42.3%	87,167	2,371	18,405	-----	20,776	9.8%	----	
199	Lake Wilson	On- & Off-Sale	----	244	206,845	110,683	96,162	46.5%	120,206	(24,044)	2,301	-----	(21,743)	-10.5%	----	
200	Cleveland	On- & Off-Sale	----	714	203,458	114,020	89,438	44.0%	111,973	(22,535)	24,725	430	1,760	0.9%	----	
201	Ellsworth	On- & Off-Sale	----	514	201,882	109,155	92,727	45.9%	97,646	(4,919)	1,607	-----	(3,312)	-1.6%	2,465	
202	Kiester	Off-Sale Only	----	478	196,570	129,604	66,966	34.1%	54,660	12,306	-----	-----	12,306	6.3%	----	
203	Elmore	Off-Sale Only	----	633	155,541	131,774	23,767	15.3%	29,826	(6,059)	291	-----	(5,768)	-3.7%	3,000	
204	Morton	On- & Off-Sale	[21]	407	142,319	77,940	64,379	45.2%	101,573	(37,194)	31,956	-----	(5,238)	-3.7%	----	

**Table 6
Comparison of City Liquor Store Operations - 2009
Ranked by Gross Sales**

Ranking	Name of City	Type of Store	Foot- notes	Population	Sales	Cost		Gross Profit		Operating		Nonoperating		Net Profit/(Loss)		Transfers To/(From) Other Funds
						of Sales	Amount	Percent of Sales	Expenses	Income/(Loss)	Revenues	Expenses	Amount	Percent of Sales		
205	Round Lake	Off-Sale Only	----	410	136,390	105,866	30,524	22.4%	29,619	905	3,134	----	4,039	3.0%	----	
206	Kellogg	On- & Off-Sale	----	460	123,387	76,355	47,032	38.1%	80,994	(33,962)	3,171	----	(30,791)	-25.0%	----	
207	Canton	On- & Off-Sale	----	317	95,654	73,152	22,502	23.5%	22,553	(51)	6,083	----	6,032	6.3%	----	
208	St. Leo	On- & Off-Sale	----	92	86,528	44,962	41,566	48.0%	69,119	(27,553)	1,445	----	(26,108)	-30.2%	----	
209	Flensburg	On- & Off-Sale	----	234	76,830	49,526	27,304	35.5%	28,046	(742)	2,798	188,617	38,623	50.3%	----	
210	Dundee	On- & Off-Sale	[21]	72	----	----	----	----	(602)	602	6,891	3,660	3,833	----	37,188	
	Off-Sale Only			809,662	\$241,988,398	\$181,279,059	\$60,709,339	25.1%	\$41,149,546	\$19,559,793	\$1,544,934	\$1,487,120	\$19,617,607	8.1%	\$14,455,244	
	On- & Off-Sale			102,979	\$69,220,380	\$43,447,522	\$25,772,858	37.2%	\$23,855,412	\$1,917,446	\$1,066,846	\$740,416	\$2,243,876	3.2%	\$2,064,971	
	All Stores			912,641	\$311,208,778	\$224,726,581	\$86,482,197	27.8%	\$65,004,958	\$21,477,239	\$2,611,780	\$2,227,536	\$21,861,483	7.0%	\$16,520,215	

Footnotes: [21] Discontinued liquor operations.

Table 7
Comparison of City Liquor Store Operations - 2009
Ranked by Net Profit/(Loss) as a Percent of Sales

Ranking	Name of City	Type of Store	Foot- notes	Population	Cost		Gross Profit		Operating		Nonoperating		Net Profit/(Loss)		Transfers To/(From) Other Funds
					Sales	of Sales	Amount	Percent of Sales	Expenses	Income/(Loss)	Revenues	Expenses	Amount	Percent of Sales	
1	Dundee	On- & Off-Sale	[21]	72	\$-----	\$-----	\$-----	-----	(\$602)	\$602	\$6,891	\$3,660	\$3,833	-----	\$37,188
2	Flensburg	On- & Off-Sale	----	234	76,830	49,526	27,304	35.5%	28,046	(742)	227,982	188,617	38,623	50.3%	----
3	Rush City	On- & Off-Sale	----	3,063	838,429	584,544	253,885	30.3%	92,923	160,962	7,371	-----	168,333	20.1%	5,000
4	Detroit Lakes	Off-Sale Only	----	8,631	5,110,315	3,879,060	1,231,255	24.1%	332,282	898,973	52,314	64,609	886,678	17.4%	678,070
5	Marshall	Off-Sale Only	----	13,156	3,472,663	2,578,355	894,308	25.8%	345,646	548,662	11,088	-----	559,750	16.1%	380,018
6	Buffalo	Off-Sale Only	----	14,193	4,070,267	2,843,996	1,226,271	30.1%	688,202	538,069	157,352	68,196	627,225	15.4%	550,000
7	Cromwell	On- & Off-Sale	----	214	466,204	229,623	236,581	50.7%	181,767	14,835	-----	-----	69,649	14.9%	80,000
8	Grand Marais	Off-Sale Only	----	1,426	1,582,925	1,079,872	503,053	31.8%	277,293	225,760	10,020	-----	235,780	14.9%	200,000
9	Vergas	Off-Sale Only	----	318	542,294	393,879	148,415	27.4%	87,675	60,740	19,923	-----	80,663	14.9%	28,000
10	Walker	On- & Off-Sale	----	1,178	850,409	616,158	234,251	27.5%	116,160	118,091	586	-----	118,677	14.0%	50,000
11	De Graff	On- & Off-Sale	----	122	430,976	205,572	225,404	52.3%	165,689	59,715	-----	-----	59,715	13.9%	25,000
12	Fairmont	Off-Sale Only	----	10,619	2,861,517	2,116,285	745,232	26.0%	372,740	372,492	24,323	1,162	395,653	13.8%	45,000
13	Finlayson	On- & Off-Sale	----	326	534,258	294,221	240,037	44.9%	168,622	71,415	1,500	-----	72,915	13.6%	-----
14	Mentor	On- & Off-Sale	----	123	512,542	264,276	248,266	48.4%	182,666	65,600	3,638	-----	69,238	13.5%	22,665
15	Pipestone	Off-Sale Only	----	4,324	1,262,251	912,546	349,705	27.7%	197,937	151,768	11,924	-----	163,692	13.0%	50,000
16	Elk River	Off-Sale Only	----	23,633	6,080,972	4,354,597	1,726,375	28.4%	975,400	750,975	82,018	44,870	788,123	13.0%	400,500
17	Baudette	On- & Off-Sale	----	1,100	1,120,233	697,965	422,268	37.7%	280,622	141,646	1,060	-----	142,706	12.7%	140,000
18	Ranier	On- & Off-Sale	----	161	375,781	160,663	215,118	57.2%	170,092	45,026	2,455	-----	47,481	12.6%	48,182
19	Roseau	Off-Sale Only	----	2,832	1,499,257	1,077,360	421,897	28.1%	1,077,360	184,445	3,047	-----	187,492	12.5%	330,000
20	Lancaster	On- & Off-Sale	----	320	277,658	157,415	120,243	43.3%	86,965	33,278	482	-----	33,760	12.2%	10,000
21	St. James	Off-Sale Only	----	4,473	952,508	677,348	275,160	28.9%	168,010	107,150	5,597	-----	112,747	11.8%	37,000
22	Perham	Off-Sale Only	----	2,767	2,247,245	1,677,928	569,317	25.3%	272,629	296,688	22,397	62,033	257,052	11.4%	120,750
23	Mora	Off-Sale Only	----	3,635	2,390,937	1,810,503	580,434	24.3%	343,407	237,027	18,795	-----	255,822	10.7%	270,000
24	Glencoe	Off-Sale Only	----	5,743	1,268,135	971,389	296,746	23.4%	158,114	135,632	416	3,774	135,274	10.7%	99,000
25	Cook	Off-Sale Only	----	575	1,345,211	1,011,426	333,785	24.8%	196,773	137,012	6,281	-----	143,293	10.7%	-----
26	Winton	On- & Off-Sale	----	166	303,427	136,105	167,322	55.1%	133,853	33,469	22	1,660	31,831	10.5%	8,400
27	Clearbrook	On- & Off-Sale	----	537	477,749	277,563	200,186	41.9%	150,487	49,699	-----	-----	49,699	10.4%	20,000
28	Worthington	Off-Sale Only	----	11,405	2,403,857	1,815,835	588,022	24.5%	342,372	245,650	3,255	-----	248,905	10.4%	175,000
29	Monticello	Off-Sale Only	----	11,501	4,354,030	3,310,774	1,043,256	24.0%	669,940	373,316	75,031	-----	448,347	10.3%	150,000
30	Wolf Lake	On- & Off-Sale	----	46	439,607	213,806	225,801	51.4%	179,013	46,788	3,013	4,596	45,205	10.3%	37,200
31	Warroad	Off-Sale Only	----	1,706	1,295,425	947,044	348,381	26.9%	215,658	132,723	-----	-----	132,723	10.2%	80,000
32	Wadena	Off-Sale Only	----	4,161	1,583,432	1,207,007	376,425	23.8%	222,359	154,066	7,962	-----	162,028	10.2%	100,000
33	Pelican Rapids	Off-Sale Only	----	2,374	879,098	647,175	231,923	26.4%	143,234	88,689	-----	-----	88,689	10.1%	21,000
34	Bemidji	Off-Sale Only	----	13,541	4,904,824	3,659,652	1,245,172	25.4%	764,320	480,852	13,816	-----	494,668	10.1%	799,971
35	Lakeville	Off-Sale Only	----	55,772	14,604,481	10,806,701	3,797,780	26.0%	2,231,914	1,565,866	89,412	207,599	1,447,679	9.9%	628,754
36	Northome	On- & Off-Sale	----	227	211,692	122,154	89,538	42.3%	87,167	2,371	18,405	-----	20,776	9.8%	-----
37	New York Mills	On- & Off-Sale	----	1,174	760,146	484,535	275,611	36.3%	203,944	71,667	2,572	-----	74,239	9.8%	56,000
38	Eden Prairie	Off-Sale Only	----	62,536	11,465,568	8,577,279	2,888,289	25.2%	2,035,665	852,624	271,033	6,621	1,117,036	9.7%	800,000
39	Two Harbors	Off-Sale Only	----	3,578	1,793,348	1,247,561	545,787	30.4%	374,363	171,424	1,811	-----	173,235	9.7%	258,446
40	St. Francis	Off-Sale Only	----	7,455	2,067,517	1,548,837	518,680	25.1%	344,187	174,493	23,252	-----	197,745	9.6%	140,638
41	Edina	Off-Sale Only	----	49,491	12,642,630	9,300,699	3,341,931	26.4%	2,148,495	1,193,436	13,147	-----	1,206,583	9.5%	1,310,100
42	Randall	On- & Off-Sale	----	582	604,447	378,364	226,083	37.4%	177,736	48,347	7,709	-----	56,056	9.3%	30,000
43	Alexandria	Off-Sale Only	----	12,441	5,438,407	4,230,966	1,207,441	22.2%	710,873	496,568	12,084	10,124	498,528	9.2%	400,000
44	Thief River Falls	Off-Sale Only	----	8,522	4,054,881	3,130,012	924,869	22.8%	560,782	364,087	7,588	6,764	371,675	9.2%	309,685
45	Pine City	Off-Sale Only	----	3,296	1,693,754	1,230,369	463,385	27.4%	310,928	152,457	15,060	-----	155,204	9.2%	50,000
46	Morris	Off-Sale Only	----	5,183	1,548,807	1,181,808	366,999	23.7%	244,327	122,672	-----	-----	137,732	8.9%	50,000
47	Littlefork	On- & Off-Sale	----	678	406,673	225,807	180,866	44.5%	147,826	33,040	-----	-----	35,927	8.8%	17,000
48	Richfield	Off-Sale Only	----	33,859	11,349,563	8,532,285	2,817,278	24.8%	1,859,742	957,536	34,019	-----	991,555	8.7%	679,870
49	Long Prairie	Off-Sale Only	----	2,946	1,207,971	943,029	264,942	21.9%	173,092	91,850	12,826	-----	104,676	8.7%	90,000
50	Madelia	Off-Sale Only	----	2,201	328,760	253,150	75,610	23.0%	54,583	21,027	7,156	-----	28,183	8.6%	25,000
51	Apple Valley	Off-Sale Only	----	49,376	8,772,571	6,271,141	2,501,430	28.5%	1,656,559	844,871	38,028	135,176	747,723	8.5%	440,000
52	Osakis	On- & Off-Sale	----	1,598	685,509	402,644	282,865	41.3%	239,802	43,063	15,279	-----	58,342	8.5%	152,150

**Table 7
Comparison of City Liquor Store Operations - 2009
Ranked by Net Profit/(Loss) as a Percent of Sales**

Ranking	Name of City	Type of Store	Foot- notes	Population	Gross Profit		Operating		Nonoperating		Net Profit/(Loss)		Transfers To/(From) Other Funds		
					Sales	Cost of Sales	Amount	Percent of Sales	Expenses	Income/(Loss)	Revenues	Expenses		Amount	Percent of Sales
53	Cambridge	Off-Sale Only	----	7,644	4,236,418	3,242,738	993,680	23.5%	619,228	374,452	2,518	16,673	360,297	8.5%	285,000
54	Granite Falls	Off-Sale Only	----	2,947	939,564	695,608	243,956	26.0%	177,879	66,077	33,824	20,192	79,709	8.5%	68,328
55	Gilman	On- & Off-Sale	----	228	365,064	176,037	189,027	51.8%	178,905	10,122	20,546	----	30,668	8.4%	----
56	Robbinsdale	Off-Sale Only	----	13,775	2,613,894	1,925,485	688,409	26.3%	481,698	206,711	10,999	----	217,710	8.3%	75,000
57	Windom	Off-Sale Only	----	4,323	1,412,891	1,005,618	407,273	28.8%	289,984	117,289	----	----	117,289	8.3%	70,000
58	Ogitive	On- & Off-Sale	----	461	416,152	259,682	156,470	37.6%	130,115	26,355	7,977	----	34,332	8.2%	30,000
59	Battle Lake	Off-Sale Only	----	736	1,052,545	760,600	291,945	27.7%	211,502	80,443	6,322	----	86,765	8.2%	80,000
60	Ulen	On- & Off-Sale	----	538	330,947	171,814	159,133	48.1%	132,731	26,402	840	----	27,242	8.2%	----
61	Delano	Off-Sale Only	----	5,386	2,171,308	1,607,817	563,491	26.0%	398,479	165,012	10,935	----	175,947	8.1%	82,400
62	Park Rapids	Off-Sale Only	----	3,493	2,949,913	2,254,009	695,904	23.6%	467,921	227,983	10,141	----	238,124	8.1%	58,266
63	Le Center	On- & Off-Sale	----	2,389	892,332	575,828	316,504	35.5%	245,351	71,153	793	----	71,946	8.1%	55,000
64	Hutchinson	Off-Sale Only	----	14,073	5,011,980	3,853,381	1,158,599	23.1%	715,181	443,418	4,964	50,086	398,296	7.9%	348,600
65	Rogers	On- & Off-Sale	----	7,497	3,182,596	2,244,511	938,085	29.5%	649,965	288,120	----	35,448	252,672	7.9%	156,137
66	Hanley Falls	On- & Off-Sale	----	293	258,459	141,367	117,092	45.3%	102,672	14,420	4,953	----	19,373	7.5%	----
67	Longville	On- & Off-Sale	----	171	1,355,210	909,739	445,471	32.9%	335,267	110,204	4,357	13,263	101,298	7.5%	----
68	Big Lake	Off-Sale Only	----	9,521	3,009,510	2,171,224	838,286	27.9%	541,215	297,071	1,694	74,634	224,131	7.4%	225
69	Fergus Falls	Off-Sale Only	----	13,733	5,137,379	3,831,346	1,306,033	25.4%	893,406	412,627	19,489	61,167	370,949	7.2%	350,002
70	St. Anthony	Off-Sale Only	----	8,514	6,611,975	5,068,121	1,543,854	23.3%	1,058,977	484,877	14,486	28,999	470,364	7.1%	400,000
71	Menahga	On- & Off-Sale	----	1,212	803,123	462,534	340,589	42.4%	283,844	56,745	2,537	3,341	55,941	7.0%	45,000
72	Miltona	On- & Off-Sale	----	351	680,800	405,040	275,760	40.5%	229,059	46,701	422	----	47,123	6.9%	----
73	Appleton	Off-Sale Only	----	2,319	507,756	371,677	136,079	26.8%	101,048	101,048	----	----	35,031	6.9%	----
74	Princeton	Off-Sale Only	----	4,518	2,517,766	1,944,467	573,299	22.8%	423,811	149,488	25,729	5,187	170,030	6.8%	4,210
75	Goodwood	Off-Sale Only	----	2,606	1,244,349	972,088	272,261	21.9%	191,117	81,144	8,406	----	83,951	6.7%	40,000
76	Goodridge	On- & Off-Sale	----	123	326,610	166,913	159,697	48.9%	146,124	13,573	2,807	----	21,979	6.7%	----
77	Litchfield	Off-Sale Only	----	6,813	1,887,947	1,461,770	426,177	22.6%	307,385	118,792	7,811	----	126,603	6.7%	59,000
78	Hanska	On- & Off-Sale	----	396	314,317	180,355	133,962	42.6%	118,886	15,076	5,736	----	20,812	6.6%	----
79	Luverne	Off-Sale Only	----	4,573	1,029,748	729,111	300,637	29.2%	238,427	62,210	5,319	----	67,529	6.6%	38,000
80	Waldorf	On- & Off-Sale	----	218	246,889	135,485	111,404	45.1%	106,381	5,023	10,812	----	15,835	6.4%	13,000
81	Fridley	Off-Sale Only	----	26,347	4,973,000	3,765,499	1,207,501	24.3%	889,312	318,189	261	----	318,450	6.4%	500,000
82	Canton	On- & Off-Sale	----	317	95,654	73,152	22,502	23.5%	22,553	(51)	6,083	----	6,032	6.3%	----
83	Kiesler	Off-Sale Only	----	478	196,570	129,604	66,966	34.1%	54,660	12,306	----	----	12,306	6.3%	----
84	Silver Bay	On- & Off-Sale	----	1,962	926,364	531,422	394,942	42.6%	326,783	68,159	8,156	18,796	57,519	6.2%	7,650
85	Nisswa	On- & Off-Sale	----	2,061	2,951,124	1,978,669	972,455	33.0%	777,849	194,606	----	11,500	183,106	6.2%	140,000
86	Northfield	Off-Sale Only	----	19,786	2,787,282	2,081,124	706,158	25.3%	554,146	152,012	15,200	----	167,212	6.0%	131,280
87	Paynesville	Off-Sale Only	----	2,313	828,372	631,515	196,857	23.8%	153,042	43,815	5,548	140	49,223	5.9%	15,000
88	Callaway	On- & Off-Sale	----	202	481,391	249,647	231,744	48.1%	204,937	26,807	1,464	----	28,271	5.9%	31,160
89	Montevideo	Off-Sale Only	----	5,416	1,988,090	1,471,358	496,732	25.2%	383,863	112,869	2,102	----	114,971	5.8%	100,000
90	Anoka	Off-Sale Only	----	17,966	3,855,281	2,927,559	927,722	24.1%	741,576	186,146	30,563	----	216,709	5.6%	159,996
91	Barnum	On- & Off-Sale	----	586	464,792	255,739	209,053	45.0%	213,216	(4,163)	30,021	427	25,431	5.5%	24,000
92	Sauk Rapids	Off-Sale Only	----	13,133	2,360,720	1,834,039	526,681	22.3%	433,938	92,743	36,300	----	129,043	5.5%	85,000
93	Vesta	On- & Off-Sale	----	306	257,862	146,759	111,103	43.1%	97,083	14,020	5,772	----	14,020	5.4%	----
94	Fairfax	On- & Off-Sale	----	1,226	548,602	285,741	262,861	47.9%	238,807	24,054	5,772	----	29,826	5.4%	----
95	Brooklyn Center	Off-Sale Only	----	29,810	5,610,108	4,088,278	1,521,830	27.1%	1,244,119	277,711	23,727	----	301,438	5.4%	265,490
96	Isanti	Off-Sale Only	----	5,569	2,069,949	1,590,600	479,349	23.2%	376,388	102,961	7,092	----	110,053	5.3%	200,000
97	Kelliher	On- & Off-Sale	----	312	393,908	214,846	179,062	45.5%	158,641	20,421	454	----	20,875	5.3%	30,000
98	Balaton	On- & Off-Sale	----	602	415,866	250,574	165,292	39.7%	146,735	18,557	3,414	----	21,971	5.3%	27,495
99	Dawson	Off-Sale Only	----	1,379	444,898	316,368	128,530	28.9%	106,104	22,426	1,017	----	23,443	5.3%	----
100	Blue Earth	Off-Sale Only	----	3,345	1,358,848	1,021,390	337,458	24.8%	249,463	87,995	8,451	25,393	71,053	5.2%	89,060
101	Hadley	On- & Off-Sale	----	62	246,793	115,926	130,867	53.0%	125,810	5,057	7,827	----	12,884	5.2%	----
102	Atkin	Off-Sale Only	----	2,069	938,299	743,915	194,384	20.7%	166,566	27,818	20,785	----	48,603	5.2%	----
103	Butterfield	Off-Sale Only	----	491	223,942	161,137	62,805	28.0%	55,392	7,413	4,128	----	11,541	5.2%	----
104	Lake Park	On- & Off-Sale	----	814	650,591	377,879	272,712	41.9%	240,638	32,074	1,090	----	33,164	5.1%	----

Table 7
Comparison of City Liquor Store Operations - 2009
Ranked by Net Profit/(Loss) as a Percent of Sales

Ranking	Name of City	Type of Store	Foot- notes	Population	Gross Profit		Operating		Nonoperating		Net Profit/(Loss)		Transfers To/(From) Other Funds		
					Sales	Cost of Sales	Amount	Percent of Sales	Expenses	Income/(Loss)	Revenues	Expenses		Amount	Percent of Sales
105	Lindstrom	On- & Off-Sale	----	4,021	2,309,506	1,670,393	639,113	27.7%	549,265	89,848	27,758	---	117,606	5.1%	111,450
106	Nevis	On- & Off-Sale	----	382	480,737	283,331	197,406	41.1%	178,118	19,288	4,860	---	24,148	5.0%	12,539
107	Savage	Off-Sale Only	----	27,567	5,570,183	4,146,972	1,423,211	25.6%	1,069,624	353,587	8,600	76,940	276,647	5.0%	381,790
108	Millerville	On- & Off-Sale	----	115	342,213	209,827	132,386	38.7%	118,341	14,045	1,730	---	15,775	4.6%	7,000
109	Lakefield	Off-Sale Only	----	1,657	307,285	222,520	84,765	27.6%	76,083	8,682	5,448	---	14,130	4.6%	---
110	Darwin	Off-Sale Only	----	298	464,847	380,831	84,016	18.1%	75,577	8,439	19,146	6,231	21,354	4.6%	---
111	Hinckley	On- & Off-Sale	----	1,419	2,106,347	1,916,894	189,453	9.0%	57,262	132,191	9,815	47,321	94,685	4.5%	69,250
112	Walnut Grove	On- & Off-Sale	----	675	433,876	237,935	215,941	47.6%	195,858	20,083	205	---	20,288	4.5%	7,500
113	Dalton	Off-Sale Only	----	235	301,861	227,924	73,937	24.5%	63,358	10,579	2,320	---	12,899	4.3%	1,500
114	North Branch	Off-Sale Only	----	10,354	2,106,883	1,558,853	548,030	26.0%	424,596	123,434	308	34,154	89,588	4.3%	19,050
115	Blackduck	On- & Off-Sale	----	718	860,213	542,408	317,805	36.9%	288,906	28,899	7,461	---	36,360	4.2%	20,000
116	Mahnomen	On- & Off-Sale	----	1,153	1,000,713	664,014	336,699	33.6%	335,912	787	39,797	---	40,584	4.1%	35,514
117	Rember	On- & Off-Sale	----	354	517,206	323,441	193,765	37.5%	173,173	20,592	---	---	20,592	4.0%	30,000
118	Columbia Heights	Off-Sale Only	----	18,361	7,962,884	6,085,546	1,877,338	23.6%	1,315,644	561,694	71	263,680	298,085	3.7%	187,636
119	Isle	On- & Off-Sale	----	830	948,102	591,465	356,637	37.6%	321,238	35,399	---	174	35,225	3.7%	---
120	Waverly	On- & Off-Sale	----	1,117	877,657	624,040	253,617	28.9%	223,468	30,149	12,543	10,312	32,380	3.7%	---
121	Redwood Falls	Off-Sale Only	----	5,198	1,663,835	1,273,027	390,808	23.5%	309,240	81,568	16,009	36,274	61,303	3.7%	75,500
122	Foreston	On- & Off-Sale	----	510	321,591	132,869	188,722	58.7%	193,121	(4,399)	16,009	---	11,610	3.6%	356
123	Brandon	On- & Off-Sale	----	452	423,986	237,109	186,877	44.1%	176,093	10,784	4,142	24	14,902	3.5%	1,000
124	Mound	Off-Sale Only	----	9,787	2,751,455	2,057,481	693,974	25.2%	552,880	141,094	---	48,799	92,295	3.4%	---
125	Jackson	Off-Sale Only	----	3,413	913,948	728,902	185,046	20.2%	161,958	23,088	7,484	---	30,572	3.3%	36,000
126	Mapleton	On- & Off-Sale	----	1,658	598,114	360,975	237,139	39.6%	235,134	2,005	17,913	---	19,918	3.3%	---
127	Heron Lake	On- & Off-Sale	----	744	333,617	190,875	142,742	42.8%	127,184	15,558	33	4,675	10,916	3.3%	---
128	Waysata	On- & Off-Sale	----	4,115	3,188,165	1,822,313	1,365,852	42.8%	1,277,289	88,562	13,312	---	101,875	3.2%	205,000
129	Braham	Off-Sale Only	----	1,660	1,182,562	906,618	275,944	23.3%	239,499	36,445	1,321	---	37,766	3.2%	20,000
130	Proctor	Off-Sale Only	----	2,866	995,592	769,096	226,496	22.7%	194,764	31,732	19	140	31,611	3.2%	3,000
131	Lexington	Off-Sale Only	----	2,017	3,040,518	2,438,822	601,696	19.8%	484,453	117,243	5,505	28,053	94,695	3.1%	53,613
132	Palisade	On- & Off-Sale	----	148	398,183	270,584	127,599	32.0%	130,679	(3,080)	14,877	---	11,797	3.0%	12,000
133	Round Lake	Off-Sale Only	----	410	136,390	105,866	30,524	22.4%	29,619	905	3,134	---	4,039	3.0%	---
134	Milaca	Off-Sale Only	----	2,835	1,653,351	1,262,746	390,605	23.6%	321,933	68,672	9,376	31,244	46,801	2.8%	25,000
135	Browerville	On- & Off-Sale	----	696	459,221	257,715	201,506	43.9%	195,697	5,809	8,476	1,445	12,840	2.8%	8,000
136	Holdingford	On- & Off-Sale	----	779	349,782	192,888	156,894	44.9%	165,514	(8,620)	17,951	---	9,331	2.7%	15,000
137	Sherburn	On- & Off-Sale	----	991	751,263	501,287	249,976	33.3%	236,679	13,297	5,347	---	18,644	2.5%	15,000
138	Ivanhoe	On- & Off-Sale	----	596	415,588	230,062	185,526	44.6%	174,855	10,671	---	394	10,277	2.5%	---
139	Tracy	On- & Off-Sale	----	2,103	825,051	484,629	340,422	41.3%	334,921	5,501	14,519	---	20,020	2.4%	10,000
140	Elizabeth	Off-Sale Only	----	167	336,465	239,984	96,481	28.7%	88,943	7,538	160	---	7,698	2.3%	---
141	Russell	On- & Off-Sale	----	333	279,400	155,130	124,270	44.5%	121,469	2,801	3,520	---	6,321	2.3%	---
142	Kenyon	On- & Off-Sale	----	1,736	607,617	406,779	200,838	33.1%	204,503	(3,665)	18,056	1,428	12,963	2.1%	---
143	Madison	Off-Sale Only	----	1,641	434,653	322,040	112,613	25.9%	105,664	6,949	2,175	---	9,124	2.1%	---
144	Avoca	On- & Off-Sale	----	115	275,095	152,572	122,523	44.5%	118,233	4,290	2,084	639	5,735	2.1%	14,620
145	Frazee	On- & Off-Sale	----	1,351	693,383	483,381	210,002	30.3%	196,917	13,085	211	---	13,296	1.9%	---
146	Chalcedonia	Off-Sale Only	----	2,883	585,573	446,437	139,136	23.8%	128,279	10,857	---	---	10,857	1.9%	---
147	Lonsdale	Off-Sale Only	----	2,879	1,419,400	1,128,007	291,393	20.5%	277,005	14,388	10,527	---	24,915	1.8%	---
148	Akeley	On- & Off-Sale	----	399	398,305	227,550	170,755	42.9%	163,828	6,927	1	---	6,928	1.7%	16,000
149	Barnesville	Off-Sale Only	----	2,318	396,287	312,956	83,331	21.0%	77,631	5,700	1,157	---	6,857	1.7%	6,000
150	Kasson	Off-Sale Only	----	5,553	1,060,243	842,440	217,803	20.5%	208,807	8,996	8,558	---	17,554	1.7%	10,500
151	Bagley	Off-Sale Only	----	1,234	862,827	676,815	186,012	21.6%	172,793	13,219	662	---	13,881	1.6%	15,000
152	Big Falls	On- & Off-Sale	----	2,554	279,315	161,215	118,100	42.3%	121,321	6,972	---	---	3,751	1.3%	6,000
153	Spring Grove	On- & Off-Sale	----	1,276	349,911	201,458	148,453	42.4%	145,849	2,604	2,039	---	4,643	1.3%	---
154	Maple Lake	Off-Sale Only	----	2,016	996,742	767,696	229,046	23.0%	221,574	7,472	5,509	---	12,981	1.3%	---
155	Eagle Bend	On- & Off-Sale	----	584	292,729	173,935	118,794	40.6%	130,037	(11,243)	14,924	---	3,681	1.3%	6,450
156	Stacy	On- & Off-Sale	----	1,439	2,435,610	1,622,135	813,475	33.4%	744,989	68,486	52,779	90,855	30,410	1.2%	20,000

**Table 7
Comparison of City Liquor Store Operations - 2009
Ranked by Net Profit/(Loss) as a Percent of Sales**

Ranking	Name of City	Type of Store	Foot- notes	Population	Cost		Gross Profit		Operating			Nonoperating		Net Profit/(Loss)		Transfers To/(From) Other Funds
					Sales	Cost of Sales	Amount	Percent of Sales	Expenses	Income/(Loss)	Revenues	Expenses	Amount	Percent of Sales		
157	Mazepa	On- & Off-Sale	----	772	320,908	210,479	110,429	34.4%	117,716	(7,287)	10,918	----	3,631	1.1%	----	
158	Fifty Lakes	On- & Off-Sale	----	412	425,424	206,430	218,994	51.5%	215,206	3,788	760	----	4,548	1.1%	----	
159	Benson	On- & Off-Sale	----	3,316	981,905	657,424	324,481	33.0%	319,365	5,116	4,294	----	9,410	1.0%	30,000	
160	Sleepy Eye	Off-Sale Only	----	3,521	513,659	381,105	132,554	25.8%	130,769	1,785	2,955	----	4,740	0.9%	----	
161	Cleveland	On- & Off-Sale	----	714	203,458	114,020	89,438	44.0%	111,973	(22,535)	42,725	430	----	1,760	0.9%	----
162	Spring Lake Park	Off-Sale Only	----	6,768	2,376,330	1,814,640	561,690	23.6%	585,754	(24,064)	42,858	----	18,794	0.8%	150,000	
163	Dassel	Off-Sale Only	----	1,320	980,140	765,090	215,050	21.9%	191,609	23,441	24,388	40,313	----	7,516	0.8%	22,000
164	Ada	On- & Off-Sale	----	1,598	556,966	335,400	221,566	39.8%	219,131	2,435	1	----	2,436	0.4%	10,000	
165	Underwood	Off-Sale Only	----	322	368,689	283,358	85,331	23.1%	84,390	941	665	----	1,606	0.4%	----	
166	Hackensack	On- & Off-Sale	----	305	986,903	676,410	310,493	31.5%	284,509	25,984	181	22,435	3,730	0.4%	----	
167	Olivia	On- & Off-Sale	----	2,528	888,854	640,280	248,574	28.0%	261,388	(12,814)	16,038	----	3,224	0.4%	10,000	
168	West Concord	On- & Off-Sale	----	804	377,058	213,058	164,000	43.5%	166,388	(2,388)	3,639	----	1,251	0.3%	----	
169	Parkers Prairie	On- & Off-Sale	----	1,007	659,859	417,604	242,255	36.7%	208,702	33,553	106	31,721	1,938	0.3%	58,000	
170	Sebeka	On- & Off-Sale	----	665	449,406	275,154	174,252	38.8%	173,703	549	571	----	1,120	0.2%	58,000	
171	Farmington	Off-Sale Only	----	18,959	4,335,565	3,287,478	1,048,087	24.2%	1,047,789	298	----	----	298	0.0%	138,996	
172	Sacred Heart	On- & Off-Sale	----	491	435,532	269,942	165,590	38.0%	179,760	(14,170)	14,211	25	16	0.0%	----	
173	Clarissa	On- & Off-Sale	----	604	363,234	230,639	132,595	36.5%	138,518	(5,923)	5,635	----	(288)	-0.1%	10,000	
174	South Haven	On- & Off-Sale	----	213	253,978	128,065	125,913	49.6%	129,234	(3,321)	3,067	----	(254)	-0.1%	2,023	
175	St. Hilaire	On- & Off-Sale	----	274	492,982	302,875	190,107	38.6%	193,616	(3,509)	1,294	27,893	(675)	-0.1%	----	
176	Hawley	Off-Sale Only	----	1,917	776,770	591,188	185,582	23.9%	161,008	24,574	1,294	----	(2,025)	-0.3%	5,000	
177	Medford	On- & Off-Sale	----	1,170	398,886	222,147	176,739	44.3%	186,902	(10,163)	8,467	----	(1,696)	-0.4%	25,500	
178	Beaver Bay	On- & Off-Sale	----	170	361,601	198,992	162,609	45.0%	166,334	(3,725)	1,605	----	(2,120)	-0.6%	----	
179	Earhart	Off-Sale Only	----	128	312,197	239,533	72,664	23.3%	75,697	(3,033)	899	----	(2,134)	-0.7%	----	
180	Danvers	On- & Off-Sale	----	94	307,416	159,813	147,603	48.0%	154,430	(6,827)	4,330	----	(2,497)	-0.8%	----	
181	Silver Lake	On- & Off-Sale	----	806	561,249	314,662	246,587	43.9%	251,972	(5,385)	622	----	(4,763)	-0.8%	10,000	
182	Audubon	On- & Off-Sale	----	480	557,830	364,490	193,340	34.7%	197,298	(3,958)	10,768	12,367	(5,557)	-1.0%	5,000	
183	Ellsworth	On- & Off-Sale	----	514	201,882	109,155	92,727	45.9%	97,646	(4,919)	1,607	----	(3,312)	-1.6%	2,465	
184	Wells	On- & Off-Sale	----	2,434	696,968	475,413	221,555	31.8%	249,107	(27,552)	12,763	193	(14,982)	-2.1%	25,000	
185	Clontarf	On- & Off-Sale	----	158	371,768	206,583	165,185	44.4%	172,969	(7,784)	----	1,156	(8,940)	-2.4%	(12,360)	
186	Wilmont	On- & Off-Sale	----	311	242,375	134,119	108,256	44.7%	116,961	(8,705)	1,989	----	(6,716)	-2.8%	----	
187	Lewisville	On- & Off-Sale	----	227	231,168	126,994	104,174	45.1%	118,753	(14,579)	8,097	----	(6,482)	-2.8%	----	
188	Ellendale	On- & Off-Sale	----	651	362,298	228,713	133,585	36.9%	145,347	(11,762)	734	----	(11,028)	-3.0%	----	
189	Browns Valley	On- & Off-Sale	----	606	295,056	190,300	104,756	35.5%	117,002	(12,246)	3,492	975	(9,729)	-3.3%	3,000	
190	Morton	On- & Off-Sale	[21]	407	142,319	77,940	64,379	45.2%	101,573	(37,194)	31,956	----	(5,238)	-3.7%	----	
191	Elmore	Off-Sale Only	----	633	155,541	131,774	23,767	15.3%	29,826	(6,059)	291	----	(5,768)	-3.7%	3,000	
192	Bertha	On- & Off-Sale	----	454	226,038	130,824	95,214	42.1%	105,428	(10,214)	1,700	----	(8,514)	-3.8%	----	
193	Orr	On- & Off-Sale	----	231	536,938	340,959	195,979	36.5%	221,823	(25,844)	5,290	----	(20,554)	-3.8%	22,000	
194	Herman	On- & Off-Sale	----	406	320,141	170,840	149,301	46.6%	144,428	4,873	----	21,160	(16,287)	-5.1%	----	
195	Twin Valley	On- & Off-Sale	----	773	509,165	312,786	196,379	38.6%	228,578	(32,199)	3,348	----	(28,851)	-5.7%	10,000	
196	Moose Lake	On- & Off-Sale	----	2,448	1,033,420	715,480	317,940	30.8%	350,276	(32,336)	22,562	53,302	(63,076)	-6.1%	----	
197	Buffalo Lake	On- & Off-Sale	----	719	362,574	241,320	121,254	33.4%	158,582	(37,328)	12,248	----	(25,080)	-6.9%	----	
198	Boyd	On- & Off-Sale	----	168	272,619	162,959	109,660	40.2%	131,866	(22,206)	1,311	----	(20,895)	-7.7%	----	
199	Plainview	On- & Off-Sale	----	3,376	586,075	406,455	179,620	30.6%	233,351	(53,731)	5,052	----	(48,679)	-8.3%	----	
200	Cottonwood	On- & Off-Sale	----	1,158	364,199	219,013	145,186	39.9%	180,078	(34,892)	3	----	(34,889)	-9.6%	45,340	
201	Okabena	On- & Off-Sale	----	175	223,490	140,750	82,740	37.0%	107,720	(24,980)	3,223	----	(21,757)	-9.7%	----	
202	Lake Wilson	On- & Off-Sale	----	244	206,845	110,683	96,162	46.5%	120,206	(24,044)	2,301	----	(21,743)	-10.5%	----	
203	Howard Lake	On- & Off-Sale	----	2,021	754,850	573,427	181,423	24.0%	265,576	(84,153)	7,477	14,379	(91,055)	-12.1%	----	
204	Lake Benton	On- & Off-Sale	----	655	272,062	181,787	90,275	33.2%	128,016	(37,741)	527	----	(37,214)	-13.7%	(30,000)	
205	Ogema	On- & Off-Sale	----	125	359,981	203,026	156,955	43.6%	107,760	49,195	4,026	103,997	(50,776)	-14.1%	(57,685)	
206	Rushford	On- & Off-Sale	----	1,786	449,230	317,861	131,369	29.2%	207,095	(75,726)	637	603	(72,692)	-16.2%	----	
207	Vermdale	On- & Off-Sale	----	540	340,735	236,380	104,355	30.6%	173,243	(68,888)	648	2,572	(70,812)	-20.8%	----	
208	Biscay	On- & Off-Sale	----	106	514,308	234,745	279,564	54.4%	404,787	(125,224)	49,786	36,526	(111,964)	-21.8%	(7,218)	

**Table 7
Comparison of City Liquor Store Operations - 2009
Ranked by Net Profit/(Loss) as a Percent of Sales**

Ranking	Name of City	Type of Store	Foot- notes	Population	Sales	Gross Profit		Operating		Nonoperating		Net Profit/(Loss)		Transfers To/(From) Other Funds
						Amount	Percent of Sales	Expenses	Income/(Loss)	Revenues	Expenses	Amount	Percent of Sales	
209	Kellogg	On- & Off-Sale	----	460	123,387	76,355	38.1%	80,994	(33,962)	3,171	----	(30,791)	-25.0%	----
210	St. Leo	On- & Off-Sale	----	92	86,528	44,962	48.0%	69,119	(27,553)	1,445	----	(26,108)	-30.2%	----
	Off-Sale Only			809,662	\$241,988,398	\$181,279,059	25.1%	\$41,149,546	\$19,559,793	\$1,544,934	\$1,487,120	\$19,617,607	8.1%	\$14,455,244
	On- & Off-Sale			102,979	\$69,220,380	\$43,447,522	37.2%	\$23,855,412	\$1,917,446	\$1,066,846	\$740,416	\$2,243,876	3.2%	\$2,064,971
	All Stores			912,641	\$311,208,778	\$224,726,581	27.8%	\$65,004,958	\$21,477,239	\$2,611,780	\$2,227,536	\$21,861,483	7.0%	\$16,520,215

Footnotes: [21] Discontinued liquor operations.

**Table 8
Comparison of Metro Area City Liquor Store Operations - 2009**

Name of City	Type of Store	Foot- notes	Population	Sales		Cost of Sales		Gross Profit		Operating Income/(Loss)		Nonoperating Revenues / Expenses		Net Profit/(Loss)		Transfers To/(From) Other Funds
				Amount	Percent of Sales	Amount	Percent of Sales	Expenses	Income/(Loss)	Revenues	Expenses	Amount	Percent of Sales			
Anoka	Off-Sale Only	----	17,966	\$3,855,281	24.1%	\$2,927,559	24.1%	\$927,722	\$741,576	\$186,146	\$30,563	\$---	\$216,709	5.6%	\$159,996	
Apple Valley	Off-Sale Only	----	49,376	8,772,571	28.5%	6,271,141	28.5%	2,501,430	1,656,559	844,871	38,028	135,176	747,723	8.5%	440,000	
Brooklyn Center	Off-Sale Only	----	29,810	5,610,108	27.1%	4,088,278	27.1%	1,521,830	1,244,119	277,711	23,277	---	301,438	5.4%	265,490	
Columbia Heights	Off-Sale Only	----	18,361	7,962,884	23.6%	6,085,546	23.6%	1,877,338	1,315,644	561,694	71	263,680	298,085	3.7%	187,636	
Eden Prairie	Off-Sale Only	----	62,536	11,465,568	25.2%	8,577,279	25.2%	2,888,289	2,035,665	852,624	271,033	6,621	1,117,036	9.7%	800,000	
Edina	Off-Sale Only	----	49,491	12,642,630	26.4%	9,300,699	26.4%	3,341,931	2,148,495	1,193,436	13,147	---	1,206,583	9.5%	1,310,100	
Farmington	Off-Sale Only	----	18,959	4,335,565	24.2%	3,287,478	24.2%	1,048,087	1,047,789	298	---	---	298	0.0%	138,996	
Fridley	Off-Sale Only	----	26,347	4,973,000	24.3%	3,765,499	24.3%	1,207,501	889,312	318,189	261	---	318,450	6.4%	500,000	
Lakeville	Off-Sale Only	----	55,772	14,604,481	26.0%	10,806,701	26.0%	3,797,780	2,231,914	1,565,866	89,412	207,599	1,447,679	9.9%	628,754	
Lexington	Off-Sale Only	----	2,017	3,040,518	19.8%	2,438,822	19.8%	601,696	484,453	117,243	5,505	28,053	94,695	3.1%	53,613	
Mound	Off-Sale Only	----	9,787	2,751,455	25.2%	2,057,481	25.2%	693,974	552,880	141,094	---	48,799	92,295	3.4%	---	
Richfield	Off-Sale Only	----	33,859	11,349,563	24.8%	8,532,285	24.8%	2,817,278	1,859,742	957,536	34,019	---	991,555	8.7%	679,870	
Robbinsdale	Off-Sale Only	----	13,775	2,613,894	26.3%	1,925,485	26.3%	688,409	481,698	206,711	10,999	---	217,710	8.3%	75,000	
Rogers	On- & Off-Sale	----	7,497	3,182,596	29.5%	2,244,511	29.5%	938,085	649,965	288,120	---	35,448	252,672	7.9%	156,137	
Savage	Off-Sale Only	----	27,567	5,570,183	25.6%	4,146,972	25.6%	1,423,211	1,069,624	353,587	---	76,940	276,647	5.0%	381,790	
Spring Lake Park	Off-Sale Only	----	6,768	2,376,330	23.6%	1,814,640	23.6%	561,690	585,754	(24,064)	42,858	---	18,794	0.8%	150,000	
St. Anthony	Off-Sale Only	----	8,514	6,611,975	23.3%	5,068,121	23.3%	1,543,854	1,058,977	484,877	14,486	28,999	470,364	7.1%	400,000	
St. Francis	Off-Sale Only	----	7,455	2,067,517	25.1%	1,548,837	25.1%	518,680	344,187	174,493	23,252	---	197,745	9.6%	140,638	
Wayzata	On- & Off-Sale	----	4,115	3,188,165	42.8%	1,822,313	42.8%	1,365,852	1,277,289	88,563	13,312	---	101,875	3.2%	205,000	
Off-Sale Only			438,360	\$110,603,523	25.3%	\$82,642,823	25.3%	\$27,960,700	\$19,748,388	\$8,212,312	\$597,361	\$795,867	\$8,013,806	7.2%	\$6,311,883	
On- & Off-Sale			11,612	\$6,370,761	36.2%	\$4,066,824	36.2%	\$2,303,937	\$1,927,254	\$376,683	\$13,312	\$35,448	\$354,547	5.6%	\$361,137	
All Stores			449,972	\$116,974,284	25.9%	\$86,709,647	25.9%	\$30,264,637	\$21,675,642	\$8,588,995	\$610,673	\$831,315	\$8,368,353	7.2%	\$6,673,020	

**Table 9
Comparison of Greater Minnesota City Liquor Store Operations - 2009**

Name of City	Type of Store	Foot- notes	Population	Sales	Cost of Sales	Gross Profit		Operating		Nonoperating		Net Profit/(Loss)		Transfers To/(From) Other Funds	
						Amount	Percent of Sales	Expenses	Income/(Loss)	Revenues	Expenses	Amount	Percent of Sales		
Ada	On- & Off-Sale		1,598	\$556,966	\$335,400	\$221,566	39.8%	\$219,131	\$2,435	\$1	\$2,436	0.4%	\$10,000		
Aitkin	Off-Sale Only		2,069	938,299	743,915	194,384	20.7%	166,566	27,818	20,785	48,603	5.2%	---		
Akeley	On- & Off-Sale		399	398,305	227,550	170,755	42.9%	61,828	6,927	1	6,928	1.7%	16,000		
Alexandria	Off-Sale Only		12,441	5,438,407	4,230,966	1,207,441	22.2%	710,873	496,568	12,084	10,124	498,528	9.2%	400,000	
Appleton	Off-Sale Only		2,319	507,756	371,677	136,079	26.8%	101,048	35,031	---	---	35,031	6.9%	---	
Audubon	On- & Off-Sale		480	557,830	364,490	193,340	34.7%	197,298	(3,958)	10,768	12,367	(5,557)	-1.0%	5,000	
Avoca	On- & Off-Sale		115	275,095	152,572	122,523	44.5%	118,233	4,290	639	5,735	2.1%	14,620		
Bagley	Off-Sale Only		1,234	862,827	676,815	186,012	21.6%	172,793	13,219	662	---	13,881	1.6%	15,000	
Balaton	On- & Off-Sale		602	415,866	250,574	165,292	39.7%	146,735	18,557	3,414	---	21,971	5.3%	27,495	
Barnesville	Off-Sale Only		2,318	396,287	312,956	83,331	21.0%	77,631	5,700	1,157	---	6,857	1.7%	6,000	
Barnum	On- & Off-Sale		586	464,792	255,739	209,053	45.0%	213,216	(4,163)	30,021	427	25,431	5.5%	24,000	
Battle Lake	Off-Sale Only		736	1,052,545	760,600	291,945	27.7%	211,502	80,443	6,322	---	86,765	8.2%	80,000	
Baudette	On- & Off-Sale		1,100	1,120,233	697,965	422,268	37.7%	280,622	141,646	1,060	---	142,706	12.7%	140,000	
Beaver Bay	On- & Off-Sale		170	361,601	198,992	162,609	45.0%	166,334	(3,725)	1,605	---	(2,120)	-0.6%	---	
Bemidji	Off-Sale Only		13,541	4,904,824	3,659,652	1,245,172	25.4%	764,320	480,852	13,816	---	494,668	10.1%	799,971	
Benson	On- & Off-Sale		3,316	981,905	657,424	324,481	33.0%	319,365	5,116	4,294	---	9,410	1.0%	30,000	
Bertha	On- & Off-Sale		454	226,038	130,824	95,214	42.1%	105,428	(10,214)	1,700	---	(8,514)	-3.8%	---	
Big Falls	On- & Off-Sale		254	279,315	161,215	118,100	42.3%	121,321	(3,221)	6,972	---	3,751	1.3%	6,000	
Big Lake	Off-Sale Only		9,521	3,009,510	2,171,224	838,286	27.9%	541,215	297,071	1,694	74,634	224,131	7.4%	225	
Biscay	On- & Off-Sale		106	514,308	334,745	279,563	54.4%	404,787	(125,224)	28,899	49,786	36,526	(111,964)	-21.8%	(7,218)
Blackduck	On- & Off-Sale		718	860,213	542,408	317,805	36.9%	288,906	289,963	7,461	---	36,360	4.2%	20,000	
Blue Earth	Off-Sale Only		3,345	1,358,848	1,021,390	337,458	24.8%	249,463	87,995	8,451	25,393	71,053	5.2%	89,060	
Boyd	On- & Off-Sale		168	272,619	162,959	109,660	40.2%	131,866	(22,206)	1,311	---	(20,895)	-7.7%	---	
Braham	Off-Sale Only		1,660	1,182,562	906,618	275,944	23.3%	239,499	36,445	1,321	---	37,766	3.2%	20,000	
Brandon	On- & Off-Sale		452	423,986	237,109	186,877	44.1%	176,993	10,784	4,142	---	14,902	3.5%	1,000	
Browerville	On- & Off-Sale		696	459,221	257,715	201,506	43.9%	195,697	5,809	8,476	1,445	12,840	2.8%	8,000	
Browns Valley	On- & Off-Sale		606	295,056	190,300	104,756	35.5%	117,002	(12,246)	3,492	975	(9,729)	-3.3%	3,000	
Buffalo	Off-Sale Only		14,193	4,070,267	2,843,996	1,226,271	30.1%	688,202	538,069	157,352	68,196	627,225	15.4%	550,000	
Buffalo Lake	On- & Off-Sale		719	362,574	241,320	121,254	33.4%	158,582	(37,328)	12,248	---	(25,080)	-6.9%	---	
Butterfield	Off-Sale Only		491	223,942	161,137	62,805	28.0%	55,392	7,413	4,128	---	11,541	5.2%	---	
Caledonia	Off-Sale Only		2,883	585,573	446,437	139,136	23.8%	128,279	10,857	---	---	10,857	1.9%	---	
Callaway	On- & Off-Sale		202	481,391	249,647	231,744	48.1%	204,937	26,807	1,464	---	28,271	5.9%	31,160	
Cambridge	Off-Sale Only		7,644	4,236,418	3,242,738	993,680	23.5%	619,228	374,452	2,518	16,673	360,297	8.5%	285,000	
Canton	On- & Off-Sale		317	95,654	73,152	22,502	23.5%	22,553	(51)	6,083	---	6,032	6.3%	---	
Clarissa	On- & Off-Sale		604	363,234	230,639	132,595	36.5%	138,518	(5,923)	5,635	---	(288)	-0.1%	10,000	
Clearbrook	On- & Off-Sale		537	477,749	277,563	200,186	41.9%	150,487	49,699	---	---	49,699	10.4%	20,000	
Cleveland	On- & Off-Sale		714	203,458	114,020	89,438	44.0%	111,973	(22,535)	24,725	430	1,760	0.9%	---	
Clontarf	On- & Off-Sale		158	371,768	206,583	165,185	44.4%	172,969	(7,784)	---	1,156	(8,940)	-2.4%	---	
Cook	Off-Sale Only		575	1,345,211	1,011,426	333,785	24.8%	196,773	137,012	6,281	---	143,293	10.7%	---	
Cottonwood	On- & Off-Sale		1,158	364,199	219,013	145,186	39.9%	180,078	(34,892)	3	---	(34,889)	-9.6%	45,340	
Cromwell	On- & Off-Sale		214	466,204	229,623	236,581	50.7%	181,767	54,814	---	---	69,649	14.9%	80,000	
Dalton	Off-Sale Only		235	301,861	227,924	73,937	24.5%	63,358	10,579	3,320	---	12,899	4.3%	1,500	
Danvers	On- & Off-Sale		94	307,416	159,813	147,603	48.0%	154,430	(6,827)	4,330	---	(2,497)	-0.8%	---	
Darwin	Off-Sale Only		1,320	980,140	380,831	84,016	18.1%	75,577	84,039	19,146	6,231	21,354	4.6%	---	
Dassel	Off-Sale Only		1,379	444,898	316,368	128,530	28.9%	191,609	23,441	24,388	40,313	7,516	0.8%	22,000	
Dawson	Off-Sale Only		122	430,976	205,572	225,404	52.3%	165,689	59,715	---	---	195,715	13.9%	25,000	
De Graff	On- & Off-Sale		5,386	2,171,308	1,607,817	563,491	26.0%	398,479	165,012	10,935	---	175,947	8.1%	82,400	
Delano	Off-Sale Only		8,631	5,110,315	3,879,060	1,231,255	24.1%	332,282	898,973	52,314	64,609	886,678	17.4%	678,070	
Detroit Lakes	Off-Sale Only		72	---	---	(602)	---	---	602	---	---	3,833	---	37,188	
Dundee	On- & Off-Sale	[21]	584	292,729	173,935	118,794	40.6%	130,037	(11,243)	14,924	---	3,681	1.3%	6,450	
Eagle Bend	On- & Off-Sale		167	336,465	239,984	96,481	28.7%	88,943	7,538	160	---	7,698	2.3%	---	
Elizabethtown	Off-Sale Only		23,633	6,080,972	4,354,597	1,726,375	28.4%	975,400	750,975	82,018	44,870	788,123	13.0%	400,500	
Elk River	On- & Off-Sale		651	362,298	228,713	133,585	36.9%	145,347	(11,762)	734	---	(11,028)	-3.0%	---	
Ellendale	On- & Off-Sale		514	201,882	109,155	92,727	45.9%	97,646	(4,919)	1,607	---	(3,312)	-1.6%	2,465	
Ellsworth	On- & Off-Sale		633	155,541	131,774	23,767	15.3%	29,826	(6,059)	291	---	(5,768)	-3.7%	3,000	
Elmore	Off-Sale Only		128	312,197	239,533	72,664	23.3%	75,697	(3,033)	899	---	(2,134)	-0.7%	---	
Erhard	On- & Off-Sale		1,226	548,602	285,741	262,861	47.9%	238,807	24,054	5,772	---	29,826	5.4%	---	
Fairfax	On- & Off-Sale		---	---	---	---	---	---	---	---	---	---	---	---	

**Table 9
Comparison of Greater Minnesota City Liquor Store Operations - 2009**

Name of City	Type of Store	Foot- notes	Population	Sales	Cost of Sales		Gross Profit		Operating Income/(Loss)		Nonoperating Revenues Expenses		Net Profit/(Loss)		Transfers To/(From) Other Funds
					Amount	Percent of Sales	Amount	Percent of Sales	Revenues	Expenses	Amount	Percent of Sales			
Fairmont	Off-Sale Only	---	10,619	2,861,517	2,116,285	745,232	26.0%	372,740	372,492	24,323	1,162	395,653	13.8%	45,000	
Fergus Falls	Off-Sale Only	---	13,733	5,137,379	3,831,346	1,306,033	25.4%	893,406	412,627	19,489	61,167	370,949	7.2%	350,002	
Fifty Lakes	On- & Off-Sale	---	412	425,424	206,430	218,994	51.5%	215,206	3,788	760	---	4,548	1.1%	---	
Finlayson	On- & Off-Sale	---	326	534,258	294,221	240,037	44.9%	168,622	71,415	1,500	---	72,915	13.6%	---	
Flensburg	On- & Off-Sale	---	234	76,830	49,526	27,304	35.5%	28,046	(742)	227,982	188,617	38,623	50.3%	---	
Foreston	On- & Off-Sale	---	510	321,591	132,869	188,722	58.7%	193,121	(4,399)	16,009	---	11,610	3.6%	356	
Frazee	On- & Off-Sale	---	1,351	693,383	483,381	210,002	30.3%	196,917	13,085	211	---	13,296	1.9%	---	
Gilman	On- & Off-Sale	---	5,743	3,650,064	1,760,377	1,890,227	51.8%	178,905	10,122	20,546	---	30,668	8.4%	---	
Glencoe	Off-Sale Only	---	2,606	1,268,135	971,388	296,746	23.4%	158,114	138,632	416	3,774	135,274	10.7%	99,000	
Glenwood	Off-Sale Only	---	2,066	1,244,349	972,088	272,261	21.9%	177,879	81,144	2,807	---	83,951	6.7%	40,000	
Goodridge	On- & Off-Sale	---	1,23	326,610	166,913	159,697	48.9%	146,124	13,573	8,406	---	21,979	6.7%	---	
Grand Marais	Off-Sale Only	---	1,426	1,582,925	1,079,872	503,053	31.8%	277,293	225,760	10,020	---	235,780	14.9%	200,000	
Granite Falls	Off-Sale Only	---	2,947	939,564	695,608	243,956	26.0%	177,879	66,077	33,824	20,192	79,709	8.5%	68,328	
Hackensack	On- & Off-Sale	---	305	986,903	676,410	310,493	31.5%	284,509	25,984	181	22,435	3,730	0.4%	---	
Hadley	On- & Off-Sale	---	62	246,793	115,926	130,867	53.0%	125,810	5,057	7,827	---	12,884	5.2%	---	
Hamley Falls	On- & Off-Sale	---	293	258,459	141,367	117,092	45.3%	102,672	14,420	4,953	---	19,373	7.5%	---	
Heron Lake	On- & Off-Sale	---	744	333,617	190,875	133,962	42.6%	118,886	15,076	5,736	---	20,812	6.6%	---	
Hinckley	On- & Off-Sale	---	1,419	2,106,347	1,916,894	189,453	9.0%	57,262	142,784	33	27,893	(2,025)	-0.3%	5,000	
Holdingford	On- & Off-Sale	---	779	349,782	192,888	156,894	44.9%	165,514	(8,620)	17,951	---	9,331	2.7%	15,000	
Howard Lake	On- & Off-Sale	---	2,021	754,850	573,427	181,423	24.0%	265,576	(84,153)	7,477	14,379	(91,055)	-12.1%	---	
Hutchinson	Off-Sale Only	---	14,073	5,011,980	3,853,381	1,158,599	23.1%	715,181	443,418	4,964	50,086	398,296	7.9%	348,600	
Isanti	Off-Sale Only	---	5,569	2,069,949	1,590,600	479,348	23.2%	376,388	102,961	110,053	---	35,225	3.7%	300,000	
Isle	On- & Off-Sale	---	830	948,102	591,465	356,637	37.6%	321,238	35,399	---	174	35,225	3.7%	---	
Ivanhoe	On- & Off-Sale	---	596	415,588	230,062	185,526	44.6%	174,855	10,671	---	394	10,277	2.5%	---	
Jackson	Off-Sale Only	---	3,413	913,948	728,902	185,046	20.2%	161,958	217,803	23,088	---	30,572	3.3%	36,000	
Kasson	Off-Sale Only	---	5,553	1,060,243	842,440	217,803	20.5%	208,807	8,996	8,558	---	17,554	1.7%	10,500	
Kellier	On- & Off-Sale	---	312	393,908	214,846	179,062	45.5%	158,641	20,421	454	---	20,875	5.3%	20,000	
Kellogg	On- & Off-Sale	---	460	123,387	76,355	47,032	38.1%	80,994	(33,962)	3,171	---	(30,791)	-25.0%	---	
Kenyon	On- & Off-Sale	---	1,736	607,617	406,779	200,838	33.1%	204,503	(3,665)	18,056	1,428	12,306	6.3%	---	
Kiester	Off-Sale Only	---	478	196,570	129,604	66,966	34.1%	54,660	12,306	---	---	33,164	5.1%	---	
Lake Benton	On- & Off-Sale	---	655	272,062	181,787	90,275	33.2%	128,016	(37,741)	527	---	(37,214)	-13.7%	(30,000)	
Lake Park	On- & Off-Sale	---	814	650,591	377,879	272,712	41.9%	240,638	32,074	1,090	---	33,164	5.1%	---	
Lake Wilson	On- & Off-Sale	---	244	206,845	110,683	96,162	46.5%	120,206	(24,044)	2,301	---	(21,743)	-10.5%	---	
Lakefield	Off-Sale Only	---	1,657	307,285	222,520	84,765	27.6%	76,083	8,682	5,448	---	14,130	4.6%	---	
Lancaster	On- & Off-Sale	---	320	277,658	157,415	120,243	43.3%	86,965	33,278	482	---	33,760	12.2%	10,000	
Le Center	On- & Off-Sale	---	2,389	892,332	575,828	316,504	35.5%	245,351	71,153	793	---	71,946	8.1%	55,000	
Lewisville	On- & Off-Sale	---	2,27	231,168	126,994	104,174	45.1%	118,753	(14,579)	8,097	---	(6,482)	-2.8%	---	
Lindstrom	On- & Off-Sale	---	4,021	2,309,506	1,670,393	639,113	27.7%	549,265	89,848	27,758	---	117,606	5.1%	111,450	
Litchfield	Off-Sale Only	---	6,813	1,887,947	1,461,770	426,177	22.6%	307,385	118,792	7,811	---	126,603	6.7%	59,000	
Littlefork	On- & Off-Sale	---	678	406,673	225,807	180,866	44.5%	147,826	33,040	2,887	---	35,927	8.8%	10,000	
Long Prairie	Off-Sale Only	---	2,946	1,207,971	943,029	264,942	21.9%	173,092	91,850	12,826	---	104,676	8.7%	90,000	
Longville	On- & Off-Sale	---	1,71	1,355,210	909,739	445,471	32.9%	335,267	110,204	4,357	13,263	101,298	7.5%	---	
Lonsdale	Off-Sale Only	---	2,879	1,419,400	1,128,007	291,393	20.5%	277,005	14,388	10,527	---	24,915	1.8%	---	
Luverne	Off-Sale Only	---	4,573	1,029,748	729,111	300,637	29.2%	238,427	62,210	5,319	---	67,529	6.6%	38,000	
Madelia	Off-Sale Only	---	2,201	328,760	253,150	75,610	23.0%	54,583	21,027	7,156	---	28,183	8.6%	25,000	
Madison	Off-Sale Only	---	1,641	434,653	322,040	112,613	25.9%	105,664	6,949	2,175	---	9,124	2.1%	---	
Mahnomen	On- & Off-Sale	---	1,153	1,000,713	664,014	336,699	33.6%	335,912	787	39,797	---	40,584	4.1%	35,514	
Maple Lake	On- & Off-Sale	---	2,016	996,742	767,696	229,046	23.0%	221,574	7,472	5,509	---	12,981	1.3%	---	
Mapleton	On- & Off-Sale	---	1,658	598,114	360,975	237,139	39.6%	235,134	2,005	17,913	---	19,918	3.3%	---	
Marshall	Off-Sale Only	---	13,156	3,472,663	2,578,355	894,308	25.8%	345,646	548,662	11,088	---	559,750	16.1%	380,018	
Mazeppa	On- & Off-Sale	---	772	320,908	210,479	110,429	34.4%	117,716	(7,287)	10,918	---	3,631	1.1%	---	
Medford	On- & Off-Sale	---	1,170	398,886	222,147	176,739	44.3%	186,902	(10,163)	8,467	---	(1,696)	-0.4%	25,500	
Menahga	On- & Off-Sale	---	1,212	803,123	462,534	340,589	42.4%	283,844	56,745	3,341	---	55,941	7.0%	45,000	
Mentor	On- & Off-Sale	---	123	512,542	264,276	248,266	48.4%	182,666	65,600	6,638	---	69,238	13.5%	22,665	
Milaca	Off-Sale Only	---	2,855	1,653,351	1,262,746	390,605	23.6%	321,933	68,672	9,373	31,244	46,801	2.8%	25,000	

**Table 9
Comparison of Greater Minnesota City Liquor Store Operations - 2009**

Name of City	Type of Store	Foot- notes	Population	Sales	Cost of Sales		Gross Profit		Operating Income/(Loss)		Nonoperating Revenues		Expenses		Net Profit/(Loss)		Transfers To/(From) Other Funds
					Amount	Percent of Sales	Amount	Percent of Sales	Revenues	Expenses	Amount	Percent of Sales	Amount	Percent of Sales			
Millerville	On- & Off-Sale	---	115	342,213	209,827	132,386	38.7%	118,341	14,045	1,730	---	15,775	4.6%	7,000	---		
Miliona	On- & Off-Sale	---	351	680,800	405,040	275,760	40.5%	229,059	46,701	422	---	47,123	6.9%	---	---		
Montevideo	Off-Sale Only	---	5,416	1,968,090	1,471,358	496,732	25.2%	383,863	112,869	2,102	---	114,971	5.8%	100,000	---		
Monticello	Off-Sale Only	---	11,501	4,354,030	3,310,774	1,043,256	24.0%	669,940	373,316	75,031	---	448,347	10.3%	150,000	---		
Moose Lake	On- & Off-Sale	---	2,448	1,033,420	715,480	317,940	30.8%	350,276	32,336	22,562	---	53,302	-6.1%	---	---		
Mora	Off-Sale Only	---	3,635	2,390,937	1,810,503	580,434	24.3%	343,407	237,027	18,795	---	255,822	10.7%	270,000	---		
Morris	Off-Sale Only	---	5,183	1,548,807	1,181,808	366,999	23.7%	244,327	152,012	15,200	---	137,732	8.9%	50,000	---		
Morton	On- & Off-Sale	[21]	407	142,319	77,940	64,379	45.2%	101,573	37,194	31,956	---	24,148	-3.7%	---	---		
Nevis	On- & Off-Sale	---	382	480,737	283,331	197,406	41.1%	178,118	19,288	4,860	---	71,667	5.0%	12,539	---		
New York Mills	On- & Off-Sale	---	1,174	760,146	484,535	275,611	36.3%	203,944	71,667	2,572	---	74,239	9.8%	56,000	---		
Nisswa	On- & Off-Sale	---	2,061	2,951,124	1,978,669	972,455	33.0%	777,849	194,606	---	---	11,500	6.2%	140,000	---		
North Branch	Off-Sale Only	---	10,354	2,106,883	1,588,853	548,030	26.0%	424,596	123,434	308	---	34,154	4.3%	19,050	---		
Northfield	Off-Sale Only	---	19,786	2,787,282	2,081,124	706,158	25.3%	554,146	152,012	15,200	---	167,212	6.0%	131,280	---		
Northome	On- & Off-Sale	---	227	211,692	122,154	89,538	42.3%	87,167	2,371	18,405	---	20,776	9.8%	---	---		
Ogema	On- & Off-Sale	---	125	359,981	203,026	156,955	43.6%	107,760	49,195	4,026	---	103,997	-14.1%	(57,685)	---		
Ogilvie	On- & Off-Sale	---	461	416,152	259,682	156,470	37.6%	130,115	26,355	7,977	---	34,332	8.2%	30,000	---		
Okabena	On- & Off-Sale	---	175	223,490	140,750	82,740	37.0%	107,720	(24,980)	3,223	---	---	-9.7%	---	---		
Olivia	On- & Off-Sale	---	2,528	888,854	640,280	248,574	28.0%	261,388	(12,814)	16,038	---	3,224	0.4%	10,000	---		
Or	On- & Off-Sale	---	231	536,938	340,959	195,979	36.5%	221,823	21,823	5,290	---	(25,844)	-3.8%	22,000	---		
Osakis	On- & Off-Sale	---	1,598	685,509	402,644	282,865	41.3%	239,802	43,063	15,279	---	58,342	8.5%	152,150	---		
Palisade	On- & Off-Sale	---	148	398,183	270,584	127,599	32.0%	130,679	(3,080)	14,877	---	---	3.0%	12,000	---		
Park Rapids	Off-Sale Only	---	3,493	2,949,913	2,254,009	695,904	23.6%	467,921	227,983	10,141	---	238,124	8.1%	58,266	---		
Parkers Prairie	On- & Off-Sale	---	1,007	659,859	417,604	242,255	36.7%	208,702	33,553	106	---	1,938	0.3%	---	---		
Paynesville	Off-Sale Only	---	2,313	828,372	631,515	196,857	23.8%	153,042	43,815	5,548	---	49,223	5.9%	15,000	---		
Pelican Rapids	Off-Sale Only	---	2,374	879,098	647,175	231,923	26.4%	143,234	88,689	---	---	88,689	10.1%	21,000	---		
Perham	Off-Sale Only	---	2,767	2,247,245	1,677,928	569,317	25.3%	272,629	296,688	22,397	---	62,033	11.4%	120,750	---		
Pine City	Off-Sale Only	---	3,296	1,693,754	1,230,369	463,385	27.4%	190,928	152,457	9,511	---	6,764	0.4%	50,000	---		
Pipestone	Off-Sale Only	---	4,324	1,262,521	912,546	349,705	27.7%	197,937	151,768	11,924	---	163,692	13.0%	50,000	---		
Plainview	On- & Off-Sale	---	3,376	586,075	406,455	179,620	30.6%	233,351	(53,731)	5,052	---	(48,679)	-8.3%	---	---		
Princeton	Off-Sale Only	---	4,518	2,517,766	1,944,467	573,299	22.8%	423,811	149,488	25,729	---	5,187	0.2%	4,210	---		
Proctor	Off-Sale Only	---	2,866	995,592	769,096	226,496	22.7%	194,764	48,347	19	---	140	3.2%	3,000	---		
Randall	On- & Off-Sale	---	582	604,447	378,364	226,083	37.4%	177,736	45,026	7,709	---	56,056	9.3%	30,000	---		
Ranier	On- & Off-Sale	---	161	375,781	160,663	215,118	57.2%	170,092	48,481	2,455	---	47,481	12.6%	48,182	---		
Redwood Falls	Off-Sale Only	---	5,198	1,663,835	1,273,027	390,808	23.5%	309,240	81,568	16,000	---	61,303	3.7%	75,500	---		
Remer	On- & Off-Sale	---	354	517,206	323,441	193,765	37.5%	173,173	20,592	---	---	20,592	4.0%	30,000	---		
Roseau	Off-Sale Only	---	2,832	1,499,257	1,077,360	421,897	28.1%	237,452	184,445	3,047	---	187,492	12.5%	330,000	---		
Round Lake	Off-Sale Only	---	410	136,390	105,866	30,524	22.4%	29,619	905	---	---	4,039	3.0%	---	---		
Rush City	On- & Off-Sale	---	3,063	838,429	584,544	253,885	30.3%	92,923	160,962	7,371	---	168,333	20.1%	5,000	---		
Rushford	On- & Off-Sale	---	1,786	449,230	317,861	131,369	29.2%	207,095	(75,726)	603	---	(72,692)	-16.2%	---	---		
Russell	On- & Off-Sale	---	333	279,400	155,130	124,270	44.5%	121,469	2,801	3,520	---	6,321	2.3%	---	---		
Sacred Heart	On- & Off-Sale	---	491	435,532	269,942	165,590	38.0%	179,760	(14,170)	14,211	---	16	0.0%	---	---		
Sauk Rapids	Off-Sale Only	---	13,133	2,360,720	1,834,039	526,681	22.3%	433,938	92,743	36,300	---	129,043	5.5%	85,000	---		
Sebek	On- & Off-Sale	---	665	449,406	275,154	174,252	38.8%	173,703	549	571	---	1,120	0.2%	58,000	---		
Sherburn	On- & Off-Sale	---	991	751,263	501,287	249,976	33.3%	236,679	68,159	8,156	---	18,644	2.5%	15,000	---		
Silver Bay	On- & Off-Sale	---	1,962	926,364	531,422	394,942	42.6%	326,783	68,159	8,156	---	18,796	6.2%	7,650	---		
Silver Lake	On- & Off-Sale	---	806	561,249	314,662	246,587	43.9%	251,972	(5,385)	622	---	(4,763)	-0.8%	10,000	---		
Sleepy Eye	Off-Sale Only	---	3,521	1,513,659	381,105	132,554	25.8%	130,769	1,785	2,955	---	4,740	0.9%	---	---		
South Haven	On- & Off-Sale	---	2,13	253,978	128,065	125,913	49.6%	129,234	(3,321)	3,067	---	(254)	-0.1%	2,023	---		
Spring Grove	On- & Off-Sale	---	1,276	349,911	201,458	148,453	42.4%	145,849	2,604	2,039	---	4,643	1.3%	---	---		
St. Hilaire	Off-Sale Only	---	274	492,982	302,875	190,107	38.6%	193,616	(3,509)	2,834	---	(675)	-0.1%	---	---		
St. James	Off-Sale Only	---	4,473	952,508	677,348	275,160	28.9%	168,010	107,150	5,597	---	112,747	11.8%	37,000	---		
St. Leo	On- & Off-Sale	---	92	86,528	44,962	41,566	48.0%	69,119	(27,553)	1,445	---	(26,108)	-30.2%	---	---		
Stacy	On- & Off-Sale	---	1,439	2,435,610	1,622,135	813,475	33.4%	744,989	364,087	7,588	---	371,675	9.2%	20,000	---		
Thief River Falls	Off-Sale Only	---	8,522	4,054,881	3,130,012	924,869	22.8%	560,782	64,087	5,000	---	30,410	1.2%	309,685	---		
Tracy	On- & Off-Sale	---	2,103	825,051	484,629	340,422	41.3%	334,921	5,501	14,519	---	20,020	2.4%	10,000	---		
Twin Valley	On- & Off-Sale	---	773	509,165	312,786	196,379	38.6%	179,348	(32,199)	3,348	---	(28,851)	-5.7%	10,000	---		
Two Harbors	Off-Sale Only	---	3,578	1,793,348	1,247,561	545,787	30.4%	374,363	171,424	1,811	---	173,235	9.7%	258,446	---		
Ulen	On- & Off-Sale	---	538	330,947	171,814	159,133	48.1%	132,731	26,402	840	---	27,242	8.2%	---	---		

**Table 9
Comparison of Greater Minnesota City Liquor Store Operations - 2009**

Name of City	Type of Store	Foot- notes	Population	Sales	Cost		Gross Profit		Operating		Nonoperating		Net Profit/(Loss)		Transfers To/(From) Other Funds
					of Sales	of Sales	Amount	Percent of Sales	Expenses	Income/(Loss)	Revenues	Expenses	Amount	Percent of Sales	
Underwood	Off-Sale Only	---	322	368,689	283,358	85,331	23.1%	84,390	941	665	---	1,606	0.4%	---	---
Vergas	Off-Sale Only	---	318	542,294	393,879	148,415	27.4%	87,675	60,740	19,923	---	80,663	14.9%	28,000	
Vermdale	On- & Off-Sale	---	540	340,735	236,380	104,355	30.6%	173,243	(68,888)	648	2,572	(70,812)	-20.8%	---	
Vesta	On- & Off-Sale	---	306	257,862	146,759	111,103	43.1%	97,083	14,020	---	---	14,020	5.4%	---	
Wadena	Off-Sale Only	---	4,161	1,583,432	1,207,007	376,425	23.8%	222,359	154,066	7,962	---	162,028	10.2%	100,000	
Waldorf	On- & Off-Sale	---	218	246,889	135,485	111,404	45.1%	106,381	5,023	10,812	---	15,835	6.4%	13,000	
Walker	On- & Off-Sale	---	1,178	850,409	616,158	234,251	27.5%	116,160	118,091	586	---	118,677	14.0%	50,000	
Walnut Grove	On- & Off-Sale	---	675	453,876	237,935	215,941	47.6%	195,858	20,083	205	---	20,288	4.5%	7,500	
Warrroad	Off-Sale Only	---	1,706	1,295,425	947,044	348,381	26.9%	215,658	132,723	---	---	132,723	10.2%	80,000	
Waverly	On- & Off-Sale	---	1,117	877,657	624,040	253,617	28.9%	223,468	30,149	12,543	10,312	32,380	3.7%	---	
Wells	On- & Off-Sale	---	2,434	696,968	473,413	221,555	31.8%	249,107	(27,552)	12,763	193	(14,982)	-2.1%	25,000	
West Concord	On- & Off-Sale	---	804	377,058	213,058	164,000	43.5%	166,388	(2,388)	3,639	---	1,251	0.3%	---	
Willmont	On- & Off-Sale	---	311	242,375	134,119	108,256	44.7%	116,961	(8,705)	1,989	---	(6,716)	-2.8%	---	
Windom	Off-Sale Only	---	4,323	1,412,891	1,005,618	407,273	28.8%	289,984	117,289	---	---	117,289	8.3%	70,000	
Winton	On- & Off-Sale	---	166	303,427	136,105	167,322	55.1%	133,853	33,469	22	1,660	31,831	10.3%	8,400	
Wolf Lake	On- & Off-Sale	---	46	439,607	213,806	225,801	51.4%	179,013	46,788	3,013	4,596	45,205	10.3%	37,200	
Worthington	Off-Sale Only	---	11,405	2,403,857	1,813,835	588,022	24.5%	342,372	245,650	3,255	---	248,905	10.4%	175,000	
Off-Sale Only			371,302	\$131,384,875	\$98,636,236	\$32,748,639	24.9%	\$21,401,158	\$11,347,481	\$947,573	\$691,253	\$11,603,801	8.8%	\$8,143,361	
On- & Off-Sale			91,367	\$62,849,619	\$39,380,698	\$23,468,921	37.3%	\$21,928,158	\$1,540,763	\$1,053,534	\$704,968	\$1,889,329	3.0%	\$1,703,834	
All Stores			462,669	\$194,234,494	\$138,016,934	\$56,217,560	28.9%	\$43,329,316	\$12,888,244	\$2,001,107	\$1,396,221	\$13,493,130	6.9%	\$9,847,195	

Footnotes: [21] Discontinued liquor operations.

Appendix 2

2009 Liquor Store Tables and Maps by Economic Development Region

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Table 10
Comparison of Off-Sale City Liquor Store Operations - 2009
Average Per Store by Economic Development Region

Region	Population	Number of Stores	Sales	Cost of Sales	Gross Profit		Operating		Nonoperating		Net Income/ (Loss)	Transfers To/(From) Other Funds
					Amount	Percent of Sales	Expenses	Income	Revenues	Expenses		
1 - Northwest	13,060	3	\$2,283,188	\$1,718,139	\$565,049	24.7%	\$337,964	\$227,085	\$3,545	\$---	\$230,630	\$239,895
2 - Headwaters	18,268	4	2,179,391	1,647,619	531,772	24.4%	351,259	180,514	6,155	----	186,668	218,309
3 - Arrowhead	10,514	5	1,331,075	970,374	360,701	27.1%	241,952	118,749	7,783	28	126,504	92,289
4 - West Central	53,876	17	1,511,336	1,145,282	366,054	24.2%	214,004	152,050	9,229	13,284	147,995	104,725
5 - North Central	7,107	2	1,395,702	1,075,018	320,684	23.0%	197,726	122,958	10,394	----	133,352	95,000
6E - Southwest Central	28,247	5	1,922,610	1,486,492	436,118	22.7%	289,573	146,544	11,345	20,081	137,809	105,720
6W - Upper Southwest	13,702	5	858,992	635,410	223,582	26.0%	174,912	48,670	7,824	4,038	52,456	33,666
7E - East Central	39,511	8	2,231,453	1,693,362	538,091	24.1%	382,474	155,617	9,331	11,753	153,195	121,658
7W - Central	81,696	10	2,387,192	1,752,166	635,026	26.6%	408,179	226,847	37,439	18,784	245,502	128,313
8 - Southwest	48,459	9	1,400,319	1,041,309	359,010	25.6%	221,252	137,758	7,073	4,030	140,801	91,613
9 - South Central	25,761	8	823,918	608,974	214,944	26.1%	139,430	75,514	6,613	3,319	78,807	24,883
10 - Southeast	31,101	4	1,463,125	1,124,502	338,623	23.1%	292,059	46,563	8,571	----	55,135	35,445
11 - 7-County Metro Area	438,360	36	3,072,320	2,295,634	776,686	25.3%	548,566	228,120	16,593	22,107	222,606	175,330
Average for Off-Sale	809,662	116	\$2,086,107	\$1,562,751	\$523,356	25.1%	\$354,737	\$168,619	\$13,318	\$12,820	\$169,117	\$124,614

Table 11
Comparison of On-Sale City Liquor Store Operations - 2009
Average Per Store by Economic Development Region

Region	Population	Number of Stores	Sales	Cost of Sales	Gross Profit		Operating		Nonoperating		Net Income/ (Loss)	Transfers To/(From) Other Funds
					Amount	Percent of Sales	Expenses	Income	Revenues	Expenses		
1 - Northwest	3,211	6	\$445,987	\$256,611	\$189,376	42.5%	\$176,180	\$13,196	\$3,118	\$---	\$16,315	\$8,778
2 - Headwaters	4,601	8	591,482	363,460	228,023	38.6%	194,564	33,458	6,704	----	40,163	33,007
3 - Arrowhead	7,245	12	480,366	279,062	201,304	41.9%	187,595	13,709	10,674	6,182	18,201	18,186
4 - West Central	9,265	15	512,096	305,463	206,633	40.4%	179,778	26,856	3,277	11,656	18,477	15,655
5 - North Central	10,052	19	563,265	363,469	199,796	35.5%	174,127	25,669	14,530	12,799	27,400	19,866
6E - Southwest Central	6,283	7	493,348	294,947	198,401	40.2%	228,124	(29,723)	18,662	5,222	(16,283)	1,826
6W - Upper Southwest	4,243	7	387,096	225,526	161,570	41.7%	159,444	2,126	2,333	165	4,294	6,091
7E - East Central	12,069	10	991,000	707,220	283,779	28.6%	225,754	58,026	12,321	13,835	56,512	23,606
7W - Central	4,358	5	520,266	338,891	181,375	34.9%	192,539	(11,165)	12,317	4,938	(3,786)	3,405
8 - Southwest	8,665	16	313,375	178,748	134,627	43.0%	137,011	(2,384)	3,009	586	40	7,163
9 - South Central	9,027	8	491,814	308,795	183,019	37.2%	177,783	5,236	10,773	78	15,931	13,500
10 - Southeast	12,348	10	367,102	235,646	131,457	35.8%	151,070	(19,613)	6,180	203	(13,637)	2,550
11 - 7-County Metro Area	11,612	3	2,123,587	1,355,608	767,979	36.2%	642,418	125,561	4,437	11,816	118,182	120,379
Average for On-Sale	102,979	126	\$549,368	\$344,822	\$204,546	37.2%	\$189,329	\$15,218	\$8,467	\$5,876	\$17,809	\$16,389

**Table 12
Comparison of City Liquor Store Operations - 2009
Listed by Economic Development Region and City**

Region and City	Type of Store	Foot- notes	Population	Sales	Cost of Sales	Gross Profit	Operating Expenses		Income/ (Loss)	Nonoperating		Net Profit/(Loss)		Transfers To/(From) Other Funds
							Expenses	as a Percent of Sales		Revenues	Expenses	Amount	Percent of Sales	
1 - Northwest														
Ada	On- & Off-Sale		1,598	\$556,966	\$335,400	\$221,566	\$219,131	39.3%	\$2,435	\$1	\$---	\$2,436	0.4%	\$10,000
Goodridge	On- & Off-Sale		123	326,610	166,913	159,697	146,124	44.7%	13,573	8,406	---	21,979	6.7%	---
Lancaster	On- & Off-Sale		320	277,658	157,415	120,243	86,965	31.3%	33,278	482	---	33,760	12.2%	10,000
Mentor	On- & Off-Sale		123	512,542	264,276	248,266	182,666	35.6%	65,600	3,638	---	69,238	13.5%	22,665
Roseau	Off-Sale Only		2,832	1,499,257	1,077,360	421,897	237,452	15.8%	184,445	3,047	---	187,492	12.5%	330,000
St. Hilaire	On- & Off-Sale		274	492,982	302,875	190,107	193,616	39.3%	(3,509)	---	---	(675)	-0.1%	---
Thief River Falls	Off-Sale Only		8,522	4,054,881	3,130,012	924,869	560,782	13.8%	364,087	7,588	---	371,675	9.2%	309,685
Twin Valley	On- & Off-Sale		773	509,165	312,786	196,379	228,578	44.9%	(32,199)	3,348	---	(28,851)	-5.7%	10,000
Warroad	Off-Sale Only		1,706	1,295,425	947,044	348,381	215,658	16.6%	132,723	---	---	132,723	10.2%	80,000
Total for Region			16,271	\$9,525,486	\$6,694,081	\$2,831,405	\$2,070,972	21.7%	\$760,433	\$29,344	\$---	\$789,777	8.3%	\$772,350
Percent of Total MLS Operations			1.8%	3.1%	3.0%	3.3%	3.2%	---	3.5%	1.1%	---	3.6%	---	4.7%
2 - Headwaters														
Akeley	On- & Off-Sale		399	\$398,305	\$227,550	\$170,755	\$163,828	41.1%	\$6,927	\$1	\$---	\$6,928	1.7%	\$16,000
Bagley	Off-Sale Only		1,234	862,827	676,815	186,012	172,793	20.0%	13,219	662	---	13,881	1.6%	15,000
Baudette	On- & Off-Sale		1,100	1,120,233	697,965	422,268	280,622	25.1%	141,646	1,060	---	142,706	12.7%	140,000
Bemidji	Off-Sale Only		13,541	4,904,824	3,659,652	1,245,172	764,320	15.6%	480,852	13,816	---	494,668	10.1%	799,971
Blackduck	On- & Off-Sale		718	860,213	542,408	317,805	288,906	33.6%	28,899	7,461	---	36,360	4.2%	20,000
Clearbrook	On- & Off-Sale		537	477,749	277,563	200,186	150,487	31.5%	49,699	---	---	49,699	10.4%	20,000
Kelliher	On- & Off-Sale		312	393,908	214,846	179,062	158,641	40.3%	20,421	454	---	20,875	5.3%	20,000
Mahnomen	On- & Off-Sale		1,153	1,000,713	664,014	336,699	335,912	33.6%	787	39,797	---	40,584	4.1%	35,514
Nevis	On- & Off-Sale		382	480,737	283,331	197,406	178,118	37.1%	19,288	4,860	---	24,148	5.0%	12,539
Park Rapids	Off-Sale Only		3,493	2,949,913	2,254,009	695,904	467,921	15.9%	227,983	10,141	---	238,124	8.1%	58,266
Total for Region			22,869	\$13,449,422	\$9,498,153	\$3,951,269	\$2,961,548	22.0%	\$989,721	\$78,252	\$---	\$1,067,973	7.9%	\$1,137,290
Percent of Total MLS Operations			2.5%	4.3%	4.2%	4.6%	4.6%	---	4.6%	3.0%	---	4.9%	---	6.9%
3 - Arrowhead														
Aitkin	Off-Sale Only		2,069	\$938,299	\$743,915	\$194,384	\$166,566	17.8%	\$27,818	\$20,785	\$---	\$48,603	5.2%	\$---
Barnum	On- & Off-Sale		586	464,792	255,739	209,053	213,216	45.9%	(4,163)	30,021	427	25,431	5.5%	24,000
Beaver Bay	On- & Off-Sale		170	361,601	198,992	162,609	166,334	46.0%	(3,725)	1,605	---	(2,120)	-0.6%	---
Big Falls	On- & Off-Sale		254	279,315	161,215	118,100	121,321	43.4%	(3,221)	6,972	---	3,751	1.3%	6,000
Cook	Off-Sale Only		575	1,345,211	1,011,426	333,785	196,773	14.6%	137,012	6,281	---	143,293	10.7%	---
Cromwell	On- & Off-Sale		214	466,204	229,623	236,581	181,767	39.0%	54,814	14,835	---	69,649	14.9%	80,000
Grand Marais	Off-Sale Only		1,426	1,582,925	1,079,872	503,053	277,293	17.5%	225,760	10,020	---	235,780	14.9%	200,000
Littlefork	On- & Off-Sale		678	406,673	225,807	180,866	147,826	36.4%	33,040	2,887	---	35,927	8.8%	10,000
Moose Lake	On- & Off-Sale		2,448	1,033,420	715,480	317,940	350,276	33.9%	(32,336)	22,562	53,302	(63,076)	-6.1%	---
Northome	On- & Off-Sale		227	211,692	122,154	89,538	87,167	41.2%	2,371	18,405	---	20,776	9.8%	---
Orr	On- & Off-Sale		231	536,938	340,959	195,979	221,823	41.3%	(25,844)	5,290	---	(20,554)	-3.8%	---
Palisade	On- & Off-Sale		148	398,183	270,584	127,599	130,679	32.8%	(3,080)	14,877	---	11,797	3.0%	12,000
Proctor	Off-Sale Only		2,866	995,592	769,096	226,496	194,764	19.6%	31,732	19	140	31,611	3.2%	3,000
Ranier	On- & Off-Sale		161	375,781	160,663	215,118	170,092	45.3%	45,026	2,455	---	47,481	12.6%	48,182
Silver Bay	On- & Off-Sale		1,962	926,364	531,422	394,942	326,783	35.3%	68,159	8,156	18,796	57,519	6.2%	7,650
Two Harbors	Off-Sale Only		3,578	1,793,348	1,247,561	545,787	374,363	20.9%	171,424	1,811	---	173,235	9.7%	258,446
Winton	On- & Off-Sale		1,666	303,427	136,105	167,322	133,853	44.1%	33,469	22	1,660	31,831	10.5%	8,400
Total for Region			17,759	\$12,419,765	\$8,200,613	\$4,219,152	\$3,460,896	27.9%	\$758,256	\$167,003	\$74,325	\$850,934	6.9%	\$679,678
Percent of Total MLS Operations			1.9%	4.0%	3.6%	4.9%	5.3%	---	3.5%	6.4%	3.3%	3.9%	---	4.1%

**Table 12
Comparison of City Liquor Store Operations - 2009
Listed by Economic Development Region and City**

Region and City	Type of Store	Foot- notes	Population	Sales	Cost of Sales	Gross Profit	Operating Expenses		Income/ (Loss)	Nonoperating		Net Profit/(Loss)		Transfers To/(From) Other Funds
							Expenses	as a Percent of Sales		Revenues	Expenses	Amount	Percent of Sales	
4 - West Central														
Alexandria	Off-Sale Only		12,441	\$5,438,407	\$4,230,966	\$1,207,441	\$710,873	13.1%	\$496,568	\$12,084	\$10,124	\$498,528	9.2%	\$400,000
Audubon	On- & Off-Sale		480	557,830	364,490	193,340	197,298	35.4%	(3,958)	10,768	12,367	(5,557)	-1.0%	5,000
Barnesville	Off-Sale Only		2,318	396,287	312,956	83,331	77,631	19.6%	5,700	1,157	---	6,857	1.7%	6,000
Battle Lake	Off-Sale Only		736	1,052,545	760,600	291,945	211,502	20.1%	80,443	6,322	---	86,765	8.2%	80,000
Brandon	On- & Off-Sale		452	423,986	237,109	186,877	176,093	41.5%	10,784	4,142	24	14,902	3.5%	1,000
Browns Valley	On- & Off-Sale		606	295,056	190,300	104,756	117,002	39.7%	(12,246)	3,492	975	(9,729)	-3.3%	3,000
Callaway	On- & Off-Sale		202	481,391	249,647	231,744	204,937	42.6%	26,807	1,464	---	28,271	5.9%	31,160
Dalton	Off-Sale Only		235	301,861	227,924	73,937	63,358	21.0%	10,579	2,320	---	12,899	4.3%	1,500
Detroit Lakes	Off-Sale Only		8,631	5,110,315	3,879,060	1,231,255	332,282	6.5%	898,973	52,314	64,609	886,678	17.4%	678,070
Elizabeth	Off-Sale Only		167	336,465	239,984	96,481	88,943	26.4%	7,538	160	---	7,698	2.3%	---
Erhard	Off-Sale Only		128	312,197	239,533	72,664	75,697	24.2%	(3,033)	899	---	(2,134)	-0.7%	---
Fergus Falls	Off-Sale Only		13,733	5,137,379	3,831,346	1,306,033	893,406	17.4%	412,627	19,489	61,167	370,949	7.2%	350,002
Frazee	On- & Off-Sale		1,351	693,383	483,381	210,002	196,917	28.4%	13,085	211	---	13,296	1.9%	---
Glenwood	Off-Sale Only		2,606	1,244,349	972,088	272,261	191,117	15.4%	81,144	2,807	---	83,951	6.7%	40,000
Hawley	Off-Sale Only		1,917	776,770	591,188	185,582	161,008	20.7%	24,574	1,294	27,893	(2,025)	-0.3%	5,000
Herman	On- & Off-Sale		406	320,141	170,840	149,301	144,428	45.1%	4,873	---	21,160	(16,287)	-5.1%	---
Lake Park	On- & Off-Sale		814	650,591	377,879	272,712	240,638	37.0%	32,074	1,090	---	33,164	5.1%	---
Millerville	On- & Off-Sale		115	342,213	209,827	132,386	118,341	34.6%	14,045	1,730	---	15,775	4.6%	7,000
Miltona	On- & Off-Sale		351	680,800	405,040	275,760	229,059	33.6%	46,701	422	---	47,123	6.9%	---
Morris	Off-Sale Only		5,183	1,548,807	1,181,808	366,999	244,327	15.8%	122,672	15,060	---	137,732	8.9%	50,000
New York Mills	On- & Off-Sale		1,174	760,146	484,535	275,611	203,944	26.8%	71,667	2,572	---	74,239	9.8%	56,000
Ogema	On- & Off-Sale		125	359,981	203,026	156,955	107,760	29.9%	49,195	4,026	103,997	(50,776)	-14.1%	(57,685)
Osakis	On- & Off-Sale		1,598	685,509	402,644	282,865	239,802	35.0%	43,063	15,279	---	58,342	8.5%	152,150
Parkers Prairie	On- & Off-Sale		1,007	659,859	417,604	242,255	208,702	31.6%	33,553	106	31,721	1,938	0.3%	---
Pelican Rapids	Off-Sale Only		2,374	879,098	647,175	231,923	143,234	16.3%	88,689	---	---	88,689	10.1%	21,000
Perham	Off-Sale Only		2,767	2,247,245	1,677,928	569,317	272,629	12.1%	296,688	22,397	62,033	257,052	11.4%	120,750
Ulen	On- & Off-Sale		538	330,947	171,814	159,133	132,731	40.1%	26,402	840	---	27,242	8.2%	---
Underwood	Off-Sale Only		322	368,689	283,358	85,331	84,390	22.9%	941	665	---	1,606	0.4%	---
Vergas	Off-Sale Only		318	542,294	393,879	148,415	87,675	16.2%	60,740	19,923	---	80,663	14.9%	28,000
WolfLake	On- & Off-Sale		46	439,607	213,806	225,801	179,013	40.7%	46,788	3,013	4,596	45,205	10.3%	37,200
Total for Region			63,141	\$33,374,148	\$24,051,735	\$9,322,413	\$6,334,737	19.0%	\$2,987,676	\$206,046	\$400,666	\$2,793,056	8.4%	\$2,015,147
Percent of Total MLS Operations			6.9%	10.7%	10.7%	10.8%	9.7%	---	13.9%	7.9%	18.0%	12.8%	---	12.2%
5 - North Central														
Bertha	On- & Off-Sale		454	\$226,038	\$130,824	\$95,214	\$105,428	46.6%	(\$10,214)	\$1,700	\$---	(\$8,514)	-3.8%	\$---
Browerville	On- & Off-Sale		696	459,221	257,715	201,506	195,697	42.6%	5,809	8,476	1,445	12,840	2.8%	8,000
Clarissa	On- & Off-Sale		604	363,234	230,639	132,595	138,518	38.1%	(5,923)	5,635	---	(288)	-0.1%	10,000
Eagle Bend	On- & Off-Sale		584	292,729	173,935	118,794	130,037	44.4%	(11,243)	14,924	---	3,681	1.3%	6,450
Fifty Lakes	On- & Off-Sale		412	425,424	206,430	218,994	215,206	50.6%	3,788	760	---	4,548	1.1%	---
Flensburg	On- & Off-Sale		234	76,830	49,526	27,304	28,046	36.5%	(742)	227,982	188,617	38,623	50.3%	---
Hackensack	On- & Off-Sale		305	986,903	676,410	310,493	284,509	28.8%	25,984	181	22,435	3,730	0.4%	---
Long Prairie	Off-Sale Only		2,946	1,207,971	943,029	264,942	173,092	14.3%	91,850	12,826	---	104,676	8.7%	90,000
Longville	On- & Off-Sale		171	1,355,210	909,739	445,471	335,267	24.7%	110,204	4,571	13,263	101,298	7.5%	---
Menahga	On- & Off-Sale		1,212	803,123	462,534	340,589	283,844	35.3%	56,745	2,537	3,341	55,941	7.0%	45,000
Nisswa	On- & Off-Sale		2,061	2,951,124	1,978,669	972,455	777,849	26.4%	194,606	11,500	---	183,106	6.2%	140,000
Randall	On- & Off-Sale		582	604,447	378,364	226,083	177,736	29.4%	48,347	7,709	---	56,056	9.3%	30,000
Remer	On- & Off-Sale		354	517,206	323,441	193,765	173,173	33.5%	20,592	---	---	20,592	4.0%	30,000
Sebeka	On- & Off-Sale		665	449,406	275,154	174,252	173,703	38.7%	549	571	---	1,120	0.2%	58,000
Vermdale	On- & Off-Sale		540	340,735	236,380	104,355	173,243	50.8%	(68,888)	648	2,572	(70,812)	-20.8%	---
Wadena	Off-Sale Only		4,161	1,583,432	1,207,007	376,425	222,359	14.0%	154,066	7,962	---	162,028	10.2%	100,000

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Region and City	Type of Store	Foot- notes	Population	Sales	Cost of Sales	Gross Profit	Operating Expenses		Income/ (Loss)	Nonoperating		Net Profit/(Loss)		Transfers To/(From) Other Funds
							Expenses	as a Percent of Sales		Revenues	Expenses	Amount	Percent of Sales	
Walker	On- & Off-Sale		1,178	850,409	616,158	234,251	116,160	13.7%	118,091	586	---	118,677	14.0%	50,000
Total for Region			17,159	\$13,493,442	\$9,055,954	\$4,437,488	\$3,703,867	27.4%	\$733,621	\$296,854	\$243,173	\$787,302	5.8%	\$567,450
Percent of Total MLS Operations			1.9%	4.3%	4.0%	5.1%	5.7%	---	3.4%	11.4%	10.9%	3.6%	---	3.4%
6E - Southwest Central														
Biscay	On- & Off-Sale		106	\$514,308	\$234,745	\$279,563	\$404,787	78.7%	(\$125,224)	\$49,786	\$36,526	(\$111,964)	-21.8%	(\$7,218)
Buffalo Lake	On- & Off-Sale		719	362,574	241,320	121,254	158,582	43.7%	(37,328)	12,248	---	(25,080)	-6.9%	---
Darwin	Off-Sale Only		298	464,847	380,831	84,016	75,577	16.3%	8,439	19,146	6,231	21,354	4.6%	---
Dassel	Off-Sale Only		1,320	980,140	765,090	215,050	191,609	19.5%	23,441	24,388	40,313	7,516	0.8%	22,000
Fairfax	On- & Off-Sale		1,226	548,602	285,741	262,861	238,807	43.5%	24,054	5,772	---	29,826	5.4%	---
Glencoe	Off-Sale Only		5,743	1,268,135	971,389	296,746	158,114	12.5%	138,632	416	3,774	135,274	10.7%	99,000
Hutchinson	Off-Sale Only		14,073	5,011,980	3,853,381	1,158,599	715,181	14.3%	443,418	4,964	50,086	398,296	7.9%	348,600
Litchfield	Off-Sale Only		6,813	1,887,947	1,461,770	426,177	307,385	16.3%	118,792	7,811	---	126,603	6.7%	59,000
Morton	On- & Off-Sale	[21]	407	142,319	77,940	64,379	101,573	71.4%	(37,194)	31,956	---	(5,238)	-3.7%	---
Olivia	On- & Off-Sale		2,528	888,854	640,280	248,574	261,388	29.4%	(12,814)	16,038	---	3,224	0.4%	10,000
Sacred Heart	On- & Off-Sale		491	435,532	269,942	165,590	179,760	41.3%	(14,170)	14,211	25	16	---	---
Silver Lake	On- & Off-Sale		806	561,249	314,662	246,587	251,972	44.9%	(5,385)	622	---	(4,763)	-0.8%	10,000
Total for Region			34,530	\$13,066,487	\$9,497,091	\$3,569,396	\$3,044,735	23.3%	\$524,661	\$187,358	\$136,955	\$575,064	4.4%	\$541,382
Percent of Total MLS Operations			3.8%	4.2%	4.2%	4.1%	4.7%	---	2.4%	7.2%	6.1%	2.6%	---	3.3%
6W - Upper Southwest														
Appleton	Off-Sale Only		2,319	\$507,756	\$371,677	\$136,079	\$101,048	19.9%	\$35,031	---	---	\$35,031	6.9%	---
Benson	On- & Off-Sale		3,316	981,905	657,424	324,481	319,365	32.5%	5,116	4,294	---	9,410	1.0%	30,000
Boyd	On- & Off-Sale		168	272,619	162,959	109,660	131,866	48.4%	(22,206)	1,311	---	(20,895)	-7.7%	---
Clontarf	On- & Off-Sale		158	371,768	206,583	165,185	172,969	46.5%	(7,784)	4,330	1,156	(8,940)	-2.4%	(12,360)
Dawners	On- & Off-Sale		94	307,416	159,813	147,603	154,430	50.2%	(6,827)	---	---	(2,497)	-0.8%	---
Dawson	Off-Sale Only		1,379	444,898	316,368	128,530	106,104	23.8%	22,426	1,017	---	23,443	5.3%	---
De Graff	On- & Off-Sale		122	430,976	205,572	225,404	165,689	38.4%	59,715	---	---	59,715	13.9%	25,000
Granite Falls	Off-Sale Only		2,947	939,564	695,608	243,956	177,879	18.9%	66,077	33,824	20,192	79,709	8.5%	68,328
Hanley Falls	On- & Off-Sale		293	258,459	141,367	117,092	102,672	39.7%	14,420	4,953	---	19,373	7.5%	---
Madison	Off-Sale Only		1,641	434,653	322,040	112,613	105,664	24.3%	6,949	2,175	---	9,124	2.1%	---
Montevideo	Off-Sale Only		5,416	1,968,090	1,471,358	496,732	383,863	19.5%	112,869	2,102	---	114,971	5.8%	100,000
St. Leo	On- & Off-Sale		92	86,528	44,962	41,566	69,119	79.9%	(27,553)	1,445	---	(26,108)	-30.2%	---
Total for Region			17,945	\$7,004,632	\$4,755,731	\$2,248,901	\$1,990,668	28.4%	\$258,233	\$55,451	\$21,348	\$292,336	4.2%	\$210,968
Percent of Total MLS Operations			2.0%	2.3%	2.1%	2.6%	3.1%	---	1.2%	2.1%	1.0%	1.3%	---	1.3%
7E - East Central														
Braham	Off-Sale Only		1,660	\$1,182,562	\$906,618	\$275,944	\$239,499	20.3%	\$36,445	\$1,321	---	\$37,766	3.2%	\$20,000
Cambridge	Off-Sale Only		7,644	4,236,418	3,242,738	993,680	619,228	14.6%	374,452	2,518	16,673	360,297	8.5%	285,000
Finlayson	On- & Off-Sale		326	534,258	294,221	240,037	168,622	31.6%	71,415	1,500	---	72,915	13.6%	---
Foreston	On- & Off-Sale		510	321,591	132,869	188,722	193,121	60.1%	(4,399)	16,009	---	11,610	3.6%	356
Hinckley	On- & Off-Sale		1,419	2,106,347	1,916,894	189,453	57,262	2.7%	132,191	9,815	47,321	94,685	4.5%	69,250
Isanti	Off-Sale Only		5,569	2,069,949	1,590,600	479,349	376,388	18.2%	102,961	7,092	---	110,053	5.3%	300,000
Isle	On- & Off-Sale		802	948,102	591,465	356,637	321,238	33.9%	35,399	---	174	35,225	3.7%	---
Lindstrom	On- & Off-Sale		4,021	2,309,506	1,670,393	639,113	549,265	23.8%	89,848	27,758	---	117,606	5.1%	111,450
Milaca	Off-Sale Only		2,835	1,653,351	1,262,746	390,605	321,933	19.5%	68,672	9,373	31,244	46,801	2.8%	25,000
Mora	Off-Sale Only		3,635	2,390,937	1,810,503	580,434	343,407	14.4%	237,027	18,795	---	255,822	10.7%	270,000
North Branch	Off-Sale Only		10,354	2,106,883	1,558,853	548,030	424,596	20.2%	123,434	308	34,154	89,588	4.3%	19,050
Ogilvie	On- & Off-Sale		461	416,152	259,682	156,470	130,115	31.3%	26,355	7,977	---	34,332	8.2%	30,000

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							Expenses	as a Percent of Sales		Revenues	Expenses	Amount	Percent of Sales	
Pine City	Off-Sale Only		3,296	1,693,754	1,230,369	463,385	310,928	18.4%	152,457	9,511	6,764	155,204	9.2%	50,000
Princeton	Off-Sale Only		4,518	2,517,766	1,944,467	573,299	423,811	16.8%	149,488	25,729	5,187	170,030	6.8%	4,210
Rush City	On- & Off-Sale		3,063	838,429	584,544	253,885	92,923	11.1%	160,962	7,371	---	168,333	20.1%	5,000
Stacy	On- & Off-Sale		1,439	2,435,610	1,622,135	813,475	744,989	30.6%	68,486	52,779	90,855	30,410	1.2%	20,000
Total for Region			51,580	\$27,761,615	\$20,619,097	\$7,142,518	\$5,317,325	19.2%	\$1,825,193	\$197,856	\$322,372	\$1,790,677	6.5%	\$1,300,316
Percent of Total MLS Operations			5.7%	8.9%	9.2%	8.3%	8.2%	---	8.5%	7.6%	10.4%	8.2%	---	7.3%
7W - Central														
Big Lake	Off-Sale Only		9,521	\$3,009,510	\$2,171,224	\$838,286	\$541,215	18.0%	\$297,071	\$1,694	\$74,634	\$224,131	7.4%	\$225
Buffalo	Off-Sale Only		14,193	4,070,267	2,843,996	1,226,271	688,202	16.9%	538,069	157,352	68,196	627,225	15.4%	550,000
Delano	Off-Sale Only		5,386	2,171,308	1,607,817	563,491	398,479	18.4%	165,012	10,935	---	175,947	8.1%	82,400
Elk River	Off-Sale Only		23,633	6,080,972	4,354,597	1,726,375	975,400	16.0%	750,975	82,018	44,870	788,123	13.0%	400,500
Gilman	On- & Off-Sale		228	365,064	176,037	189,027	178,905	49.0%	10,122	20,546	---	30,668	8.4%	---
Holdingford	On- & Off-Sale		779	349,782	192,888	156,894	165,514	47.3%	(8,620)	17,951	---	9,331	2.7%	15,000
Howard Lake	On- & Off-Sale		2,021	754,850	573,427	181,423	265,576	35.2%	(84,153)	7,477	14,379	(91,055)	-12.1%	---
Maple Lake	Off-Sale Only		2,016	996,742	767,696	229,046	221,574	22.2%	7,472	5,509	---	12,981	1.3%	---
Monticello	Off-Sale Only		11,501	4,354,030	3,310,774	1,043,256	669,940	15.4%	373,316	75,031	---	448,347	10.3%	150,000
Paynesville	Off-Sale Only		2,313	828,372	631,515	196,857	153,042	18.5%	43,815	5,548	140	49,223	5.9%	15,000
Sauk Rapids	Off-Sale Only		13,133	2,360,720	1,834,039	526,681	433,938	18.4%	92,743	36,300	---	129,043	5.5%	85,000
South Haven	On- & Off-Sale		213	253,978	128,065	125,913	129,234	50.9%	(3,321)	3,067	---	(254)	-0.1%	2,023
Waverly	On- & Off-Sale		1,117	877,657	624,040	253,617	223,468	25.5%	30,149	12,543	10,312	32,380	3.7%	---
Total for Region			86,054	\$26,473,252	\$19,216,115	\$7,257,137	\$5,044,487	19.1%	\$2,212,650	\$435,971	\$212,531	\$2,436,090	9.2%	\$1,300,148
Percent of Total MLS Operations			9.4%	8.5%	8.6%	8.4%	7.8%	---	10.3%	16.7%	9.5%	11.1%	---	7.9%
8 - Southwest														
Avoca	On- & Off-Sale		115	\$275,095	\$152,572	\$122,523	\$118,233	43.0%	\$4,290	\$2,084	\$639	\$5,735	2.1%	\$14,620
Balaton	On- & Off-Sale		602	415,866	250,574	165,292	146,735	35.3%	18,557	3,414	---	21,971	5.3%	27,495
Cottonwood	On- & Off-Sale		1,158	364,199	219,013	145,186	180,078	49.4%	(34,892)	3	---	(34,889)	-9.6%	45,340
Dundee	On- & Off-Sale	[21]	72	---	---	---	(602)	---	602	6,891	3,660	3,833	---	37,188
Ellsworth	On- & Off-Sale		514	201,882	109,155	92,727	97,646	48.4%	(4,919)	1,607	---	(3,312)	-1.6%	2,465
Hadley	On- & Off-Sale		62	246,793	115,926	130,867	125,810	51.0%	5,057	7,827	---	12,884	5.2%	---
Heron Lake	On- & Off-Sale		744	333,617	190,875	142,742	127,184	38.1%	15,558	33	4,675	10,916	3.3%	---
Ivanhoe	On- & Off-Sale		596	415,588	230,062	185,526	174,855	42.1%	10,671	---	394	10,277	2.5%	---
Jackson	Off-Sale Only		3,413	913,948	728,902	185,046	161,958	17.7%	23,088	7,484	---	30,572	3.3%	36,000
Lake Benton	On- & Off-Sale		655	272,062	181,787	90,275	128,016	47.1%	(37,741)	527	---	(37,214)	-13.7%	(30,000)
Lake Wilson	On- & Off-Sale		244	206,845	110,683	96,162	120,206	58.1%	(24,044)	---	---	(21,743)	-10.5%	---
Lakefield	Off-Sale Only		1,657	307,285	222,520	84,765	76,083	24.8%	6,682	5,448	---	14,130	4.6%	---
Luverne	Off-Sale Only		4,573	1,029,748	729,111	300,637	238,427	23.2%	62,210	5,319	---	67,529	6.6%	38,000
Marshall	Off-Sale Only		13,156	3,472,663	2,578,355	894,308	345,646	10.0%	548,662	11,088	---	559,750	16.1%	380,018
Okabena	On- & Off-Sale		175	223,490	140,750	82,740	107,720	48.2%	(24,980)	---	---	(21,757)	-9.7%	---
Pipestone	Off-Sale Only		4,324	1,262,251	912,546	349,705	197,937	15.7%	151,768	11,924	---	163,692	13.0%	50,000
Redwood Falls	Off-Sale Only		5,198	1,663,835	1,273,027	390,808	309,240	18.6%	81,568	16,009	36,274	61,303	3.7%	75,500
Round Lake	Off-Sale Only		410	136,390	105,866	30,524	29,619	21.7%	905	---	---	4,039	3.0%	---
Russell	On- & Off-Sale		333	279,400	155,130	124,270	121,469	43.5%	2,801	3,520	---	6,321	2.3%	---
Tracy	On- & Off-Sale		2,103	825,051	484,629	340,422	334,921	40.6%	5,501	14,519	---	20,020	2.4%	10,000
Vesta	On- & Off-Sale		306	257,862	146,759	111,103	97,083	37.6%	14,020	---	---	14,020	5.4%	---
Walnut Grove	On- & Off-Sale		675	453,876	237,935	215,941	195,858	43.2%	20,083	205	---	20,288	4.5%	7,500
Wilmont	On- & Off-Sale		311	242,375	134,119	108,256	116,961	48.3%	(8,705)	1,989	---	(6,716)	-2.8%	---
Windom	Off-Sale Only		4,323	1,412,891	1,005,618	407,273	289,984	20.5%	117,289	---	---	117,289	8.3%	70,000
Worthington	Off-Sale Only		11,405	2,403,857	1,815,835	588,022	342,372	14.2%	245,650	3,255	---	248,905	10.4%	175,000

**Table 12
Comparison of City Liquor Store Operations - 2009
Listed by Economic Development Region and City**

Region and City	Type of Store	Foot- notes	Population	Sales	Cost of Sales	Gross Profit	Operating Expenses		Income/ (Loss)	Nonoperating		Net Profit/(Loss)		Transfers To/(From) Other Funds
							Expenses	as a Percent of Sales		Revenues	Expenses	Amount	Percent of Sales	
Total for Region			57,124	\$17,616,869	\$12,231,749	\$5,385,120	\$4,183,439	23.7%	\$1,201,681	\$111,804	\$45,642	\$1,267,843	7.2%	\$939,126
Percent of Total MLS Operations			6.3%	5.7%	5.4%	6.2%	6.4%	---	5.6%	4.3%	2.0%	5.8%	---	5.7%
9 - South Central														
Blue Earth	Off-Sale Only		3,345	\$1,358,848	\$1,021,390	\$337,458	\$249,463	18.4%	\$87,995	\$8,451	\$25,393	\$71,053	5.2%	\$89,060
Butterfield	Off-Sale Only		491	223,942	161,137	62,805	55,392	24.7%	7,413	4,128	---	11,541	5.2%	---
Cleveland	On- & Off-Sale		714	203,458	114,020	89,438	111,973	55.0%	(22,535)	24,725	430	1,760	0.9%	---
Elmore	Off-Sale Only		633	155,541	131,774	23,767	29,826	19.2%	(6,059)	291	---	(5,768)	-3.7%	3,000
Farmont	Off-Sale Only		10,619	2,861,517	2,116,285	745,232	372,740	13.0%	372,492	24,323	1,162	395,653	13.8%	45,000
Hanska	On- & Off-Sale		396	314,317	180,355	133,962	118,886	37.8%	15,076	5,736	---	20,812	6.6%	---
Kiester	Off-Sale Only		478	196,570	129,604	66,966	54,660	27.8%	12,306	---	---	12,306	6.3%	---
Le Center	On- & Off-Sale		2,389	892,332	575,828	316,504	245,351	27.5%	71,153	793	---	71,946	8.1%	55,000
Lewisville	On- & Off-Sale		227	231,168	126,994	104,174	118,753	51.4%	(14,579)	8,097	---	(6,482)	-2.8%	---
Madelia	Off-Sale Only		2,201	328,760	253,150	75,610	54,583	16.6%	21,027	7,156	---	28,183	8.6%	25,000
Mapleton	On- & Off-Sale		1,658	598,114	360,975	237,139	235,134	39.3%	2,005	17,913	---	19,918	3.3%	---
Sherburn	On- & Off-Sale		991	751,263	501,287	249,976	236,679	31.5%	13,297	5,347	---	18,644	2.5%	15,000
Sleepy Eye	Off-Sale Only		3,521	513,659	381,105	132,554	130,769	25.5%	1,785	2,955	---	4,740	0.9%	---
St. James	Off-Sale Only		4,473	952,508	677,348	275,160	168,010	17.6%	107,150	5,597	---	112,747	11.8%	37,000
Waldorf	On- & Off-Sale		218	246,889	135,485	111,404	106,381	43.1%	5,023	10,812	---	15,835	6.4%	13,000
Wells	On- & Off-Sale		2,434	696,968	475,413	221,555	249,107	35.7%	(27,552)	12,763	193	(14,982)	-2.1%	25,000
Total for Region			34,788	\$10,525,854	\$7,342,150	\$3,183,704	\$2,537,707	24.1%	\$645,997	\$139,087	\$27,178	\$757,906	7.2%	\$307,060
Percent of Total MLS Operations			3.8%	3.4%	3.3%	3.7%	3.9%	---	3.0%	5.3%	1.2%	3.5%	---	1.9%
10 - Southeast														
Caledonia	Off-Sale Only		2,883	\$585,573	\$446,437	\$139,136	\$128,279	21.9%	\$10,857	\$---	\$---	\$10,857	1.9%	\$---
Canton	On- & Off-Sale		317	95,654	73,152	22,502	22,553	23.6%	(51)	6,083	---	6,032	6.3%	---
Ellendale	On- & Off-Sale		651	362,298	228,713	133,585	145,347	40.1%	(11,762)	734	---	(11,028)	-3.0%	---
Kasson	Off-Sale Only		5,553	1,060,243	842,440	217,803	208,807	19.7%	8,996	8,558	---	17,554	1.7%	10,500
Kellogg	On- & Off-Sale		460	123,387	76,355	47,032	80,994	65.6%	(33,962)	3,171	---	(30,791)	-25.0%	---
Kenyon	On- & Off-Sale		1,736	607,617	406,779	200,838	204,503	33.7%	(3,665)	18,056	1,428	12,963	2.1%	---
Lonsdale	Off-Sale Only		2,879	1,419,400	1,128,007	291,393	277,005	19.5%	14,388	10,527	---	24,915	1.8%	---
Mazzeppa	On- & Off-Sale		772	320,908	210,479	110,429	117,716	36.7%	(7,287)	10,918	---	3,631	1.1%	---
Medford	On- & Off-Sale		1,170	398,886	222,147	176,739	186,902	46.9%	(10,163)	8,467	---	(1,696)	-0.4%	25,500
Northfield	Off-Sale Only		19,786	2,787,282	2,081,124	706,158	554,146	19.9%	152,012	15,200	---	167,212	6.0%	131,280
Plainview	On- & Off-Sale		3,376	586,075	406,455	179,620	233,351	39.8%	(53,731)	5,052	---	(48,679)	-8.3%	---
Rushford	On- & Off-Sale		1,786	449,230	317,861	131,369	207,095	46.1%	(75,726)	3,637	603	(72,692)	-16.2%	---
Spring Grove	On- & Off-Sale		1,276	349,911	201,458	148,453	145,849	41.7%	2,604	2,039	---	4,643	1.3%	---
West Concord	On- & Off-Sale		804	377,058	213,058	164,000	166,388	44.1%	(2,388)	3,639	---	1,251	0.3%	---
Total for Region			43,449	\$9,523,522	\$6,854,465	\$2,669,057	\$2,678,935	28.1%	(\$9,878)	\$96,081	\$2,031	\$84,172	0.9%	\$167,280
Percent of Total MLS Operations			4.8%	3.1%	3.1%	3.1%	4.1%	---	-0.0%	3.7%	0.1%	0.4%	---	1.0%
11 - 7-County Metro Area														
Anoka	Off-Sale Only		17,966	\$3,855,281	\$2,927,559	\$927,722	\$741,576	19.2%	\$186,146	\$30,563	\$---	\$216,709	5.6%	\$159,996
Apple Valley	Off-Sale Only		49,376	8,772,571	6,271,141	2,501,430	1,656,559	18.9%	844,871	38,028	135,176	747,723	8.5%	440,000
Brooklyn Center	Off-Sale Only		29,810	5,610,108	4,088,278	1,521,830	1,244,119	22.2%	277,711	23,727	---	301,438	5.4%	265,490
Columbia Heights	Off-Sale Only		18,361	7,962,884	6,085,546	1,877,338	1,315,644	16.5%	561,694	71	263,680	298,085	3.7%	187,636
Eden Prairie	Off-Sale Only		62,536	11,465,568	8,577,279	2,888,289	2,035,665	17.8%	852,624	271,033	6,621	1,117,036	9.7%	800,000
Edina	Off-Sale Only		49,491	12,642,630	9,300,699	3,341,931	2,148,495	17.0%	1,193,436	13,147	---	1,206,583	9.5%	1,310,100
Farmington	Off-Sale Only		18,959	4,335,565	3,287,478	1,048,087	1,047,789	24.2%	298	---	---	298	---	138,996

**Table 12
Comparison of City Liquor Store Operations - 2009
Listed by Economic Development Region and City**

Region and City	Type of Store	Foot- notes	Population	Sales	Cost of Sales	Gross Profit	Operating Expenses		Income/ (Loss)	Nonoperating		Net Profit/(Loss)		Transfers To/(From) Other Funds
							Expenses	as a Percent of Sales		Expenses	Revenues	Expenses	Amount	
Fridley	Off-Sale Only		26,347	4,973,000	3,765,499	1,207,501	889,312	17.9%	318,189	261	---	318,450	6.4%	500,000
Lakeville	Off-Sale Only		55,772	14,604,481	10,806,701	3,797,780	2,231,914	15.3%	1,565,866	89,412	207,599	1,447,679	9.9%	628,754
Lexington	Off-Sale Only		2,017	3,040,518	2,438,822	601,696	484,453	15.9%	117,243	5,505	28,053	94,695	3.1%	53,613
Mound	Off-Sale Only		9,787	2,751,455	2,057,481	693,974	552,880	20.1%	141,094	---	48,799	92,295	3.4%	---
Richfield	Off-Sale Only		33,859	11,349,563	8,532,285	2,817,278	1,859,742	16.4%	957,536	34,019	---	991,555	8.7%	679,870
Robbinsdale	Off-Sale Only		13,775	2,613,894	1,925,485	688,409	481,698	18.4%	206,711	10,999	---	217,710	8.3%	75,000
Rogers	On- & Off-Sale		7,497	3,182,596	2,244,511	938,085	649,965	20.4%	288,120	---	35,448	252,672	7.9%	156,137
Savage	Off-Sale Only		27,567	5,570,183	4,146,972	1,423,211	1,069,624	19.2%	353,587	---	76,940	276,647	5.0%	381,790
Spring Lake Park	Off-Sale Only		6,768	2,376,330	1,814,640	561,690	585,754	24.6%	(24,064)	42,858	---	18,794	0.8%	150,000
St. Anthony	Off-Sale Only		8,514	6,611,975	5,068,121	1,543,854	1,058,977	16.0%	484,877	14,486	28,999	470,364	7.1%	400,000
St. Francis	Off-Sale Only		7,455	2,067,517	1,548,837	518,680	344,187	16.6%	174,493	23,252	---	197,745	9.6%	140,638
Wayzata	On- & Off-Sale		4,115	3,188,165	1,822,313	1,365,852	1,277,289	40.1%	88,563	13,312	---	101,875	3.2%	205,000
Total for Region			449,972	\$116,974,284	\$86,709,647	\$30,264,637	\$21,675,642	18.5%	\$8,588,995	\$610,673	\$831,315	\$8,368,353	7.2%	\$6,673,020
Percent of Total M.L.S Operations			49.3%	37.6%	38.6%	35.0%	33.3%	---	40.0%	23.4%	37.3%	38.3%	---	40.4%
Off-Sale Only			809,662	\$241,988,398	\$181,279,059	\$60,709,339	\$41,149,546	17.0%	\$19,559,793	\$1,544,934	\$1,487,120	\$19,617,607	8.1%	\$14,455,244
On- & Off-Sale			102,979	\$69,220,380	\$43,447,522	\$25,772,858	\$23,855,412	34.5%	\$1,917,446	\$1,066,846	\$740,416	\$2,243,876	3.2%	\$2,064,971
All Stores			912,641	\$311,208,778	\$224,726,581	\$86,482,197	\$65,004,958	20.9%	\$21,477,239	\$2,611,780	\$2,227,536	\$21,861,483	7.0%	\$16,520,215

Footnotes: [21] Discontinued liquor operations.

Table 13
Comparison of City Liquor Store Operations - 2009
Listed by Economic Development Region and City
Ranked by Net Profit/(Loss) as a Percent of Sales by Type of Establishment

Rank	Region and City	Foot- notes	Type of Store	Population	Sales	Cost of Sales	Gross Profit	Operating Expenses		Income/ (Loss)	Nonoperating		Net Profit/(Loss)		Transfers To/(From) Other Funds
								Expenditures	as a Percent of Sales		Revenues	Expenses	Amount	Percent of Sales	
1 - Northwest															
1	Roseau		Off-Sale Only	2,832	\$1,499,257	\$1,077,360	\$421,897	\$237,452	15.8%	\$184,445	\$3,047	\$---	187,492	12.5%	330,000
2	Warroad		Off-Sale Only	1,706	1,295,425	947,044	348,381	215,658	16.6%	132,723	---	---	132,723	10.2%	80,000
3	Thief River Falls		Off-Sale Only	8,522	4,054,881	3,130,012	924,869	560,782	13.8%	364,087	7,588	---	371,675	9.2%	309,685
1	Mentor		On- & Off-Sale	123	512,542	264,276	248,266	182,666	35.6%	65,600	3,638	---	69,238	13.5%	22,665
2	Lancaster		On- & Off-Sale	320	277,658	157,415	120,243	86,965	31.3%	33,278	482	---	33,760	12.2%	10,000
3	Goodridge		On- & Off-Sale	123	326,610	166,913	159,697	146,124	44.7%	13,573	8,406	---	21,979	6.7%	---
4	Ada		On- & Off-Sale	1,598	556,966	335,400	221,566	219,131	39.3%	2,435	1	---	2,436	0.4%	10,000
5	St. Hilaire		On- & Off-Sale	274	492,982	302,875	190,107	193,616	39.3%	(3,509)	2,834	---	(675)	-0.1%	---
6	Twin Valley		On- & Off-Sale	773	509,165	312,786	196,379	228,578	44.9%	(32,199)	3,348	---	(28,851)	-5.7%	10,000
Total for Region				16,271	\$9,525,486	\$6,694,081	\$2,831,405	\$2,070,972	21.7%	\$760,433	\$29,344	\$---	\$789,777	8.3%	\$772,350
Percent of Total M.L.S. Operations				1.8%	3.1%	3.0%	3.3%	3.2%	---	3.5%	1.1%	---	3.6%	---	4.7%
2 - Headwaters															
1	Bemidji		Off-Sale Only	13,541	\$4,904,824	\$3,659,652	\$1,245,172	\$764,320	15.6%	\$480,852	\$13,816	\$---	\$494,668	10.1%	\$799,971
2	Park Rapids		Off-Sale Only	3,493	2,949,913	2,254,009	695,904	467,921	15.9%	227,983	10,141	---	238,124	8.1%	58,266
3	Bagley		Off-Sale Only	1,234	862,827	676,815	186,012	172,793	20.0%	13,219	662	---	13,881	1.6%	15,000
1	Baudette		On- & Off-Sale	1,100	1,120,233	697,965	422,268	280,622	25.1%	141,646	1,060	---	142,706	12.7%	140,000
2	Clearbrook		On- & Off-Sale	537	477,749	277,563	200,186	150,487	31.5%	49,699	---	---	49,699	10.4%	20,000
3	Kellier		On- & Off-Sale	312	393,908	214,846	179,062	158,641	40.3%	20,421	454	---	20,875	5.3%	20,000
4	Nevis		On- & Off-Sale	382	480,737	283,331	197,406	178,118	37.1%	19,288	4,860	---	24,148	5.0%	12,539
5	Blackduck		On- & Off-Sale	718	860,213	542,408	317,805	288,906	33.6%	28,899	7,461	---	36,360	4.2%	20,000
6	Mahnomen		On- & Off-Sale	1,153	1,000,713	664,014	336,699	335,912	33.6%	787	39,797	---	40,584	4.1%	35,514
7	Akeley		On- & Off-Sale	399	398,305	227,550	170,755	163,828	41.1%	6,927	1	---	6,928	1.7%	16,000
Total for Region				22,869	\$13,449,422	\$9,498,153	\$3,951,269	\$2,961,548	22.0%	\$989,721	\$78,252	\$---	\$1,067,973	7.9%	\$1,137,290
Percent of Total M.L.S. Operations				2.5%	4.3%	4.2%	4.6%	4.6%	---	4.6%	3.0%	---	4.9%	---	6.9%
3 - Arrowhead															
1	Grand Marais		Off-Sale Only	1,426	\$1,582,925	\$1,079,872	\$503,053	\$277,293	17.5%	\$225,760	\$10,020	\$---	\$235,780	14.9%	\$200,000
2	Cook		Off-Sale Only	575	1,345,211	1,011,426	333,785	196,773	14.6%	137,012	6,281	---	143,293	10.7%	---
3	Two Harbors		Off-Sale Only	3,578	1,793,348	1,247,561	545,787	374,363	20.9%	171,424	1,811	---	173,235	9.7%	258,446
4	Aitkin		Off-Sale Only	2,069	938,299	743,915	194,384	166,566	17.8%	27,818	20,785	---	48,603	5.2%	---
5	Proctor		Off-Sale Only	2,866	995,592	769,096	226,496	194,764	19.6%	31,732	19	140	31,611	3.2%	3,000
1	Cromwell		On- & Off-Sale	214	466,204	229,623	236,581	181,767	39.0%	54,814	14,835	---	69,649	14.9%	80,000
2	Ranier		On- & Off-Sale	161	375,781	160,663	215,118	170,092	45.3%	45,026	2,455	---	47,481	12.6%	48,182
3	Winton		On- & Off-Sale	166	303,427	136,105	167,322	133,853	44.1%	33,469	22	1,660	31,831	10.5%	8,400
4	Northome		On- & Off-Sale	227	211,692	122,154	89,538	87,167	41.2%	2,371	18,405	---	20,776	9.8%	---
5	Littlefork		On- & Off-Sale	678	406,673	225,807	180,866	147,826	36.4%	33,040	2,887	---	35,927	8.8%	10,000
6	Silver Bay		On- & Off-Sale	1,962	926,634	531,422	394,942	326,783	35.3%	68,159	8,156	18,796	57,519	6.2%	7,650
7	Barnum		On- & Off-Sale	586	464,792	255,739	209,053	213,216	45.9%	(4,163)	30,021	427	25,431	5.5%	24,000
8	Palisade		On- & Off-Sale	148	398,183	270,584	127,599	130,679	32.8%	(3,080)	14,877	---	11,797	3.0%	12,000
9	Big Falls		On- & Off-Sale	254	279,315	161,215	118,100	121,321	43.4%	(3,221)	6,972	---	3,751	1.3%	6,000
10	Beaver Bay		On- & Off-Sale	170	361,601	198,992	162,609	166,334	46.0%	(3,725)	1,605	---	(2,120)	-0.6%	---
11	Orr		On- & Off-Sale	231	536,938	340,959	195,979	221,823	41.3%	(25,844)	1,605	---	(20,554)	-3.8%	22,000
12	Moose Lake		On- & Off-Sale	2,448	1,033,420	715,480	317,940	350,276	33.9%	(32,336)	22,562	53,302	(63,076)	-6.1%	---
Total for Region				17,759	\$12,419,765	\$8,200,613	\$4,219,152	\$3,460,896	27.9%	\$758,256	\$167,003	\$74,325	\$850,934	6.9%	\$679,678
Percent of Total M.L.S. Operations				1.9%	4.0%	3.6%	4.9%	5.3%	---	3.5%	6.4%	3.3%	3.9%	---	4.1%

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Listed by Economic Development Region and City
Ranked by Net Profit/(Loss) as a Percent of Sales by Type of Establishment

Rank	Region and City	Foot- notes	Type of Store	Population	Sales	Cost of Sales	Gross Profit	Operating Expenses		Income/ (Loss)	Nonoperating		Net Profit/(Loss)		Transfers To/(from) Other Funds
								Expenses	as a Percent of Sales		Revenues	Expenses	Amount	Percent of Sales	
4 - West Central															
1	Detroit Lakes		Off-Sale Only	8,631	\$5,110,315	\$3,879,060	\$1,231,255	\$332,282	6.5%	\$898,973	\$52,314	\$64,609	\$886,678	17.4%	\$678,070
2	Vergas		Off-Sale Only	318	542,294	393,879	148,415	87,675	16.2%	60,740	19,923	---	80,663	14.9%	28,000
3	Perham		Off-Sale Only	2,767	2,247,245	1,677,928	569,317	272,629	12.1%	296,688	22,397	62,033	257,052	11.4%	120,750
4	Pelican Rapids		Off-Sale Only	2,374	879,098	647,175	231,923	143,234	16.3%	88,689	---	---	88,689	10.1%	21,000
5	Alexandria		Off-Sale Only	12,441	5,438,407	4,230,966	1,207,441	710,873	13.1%	496,568	12,084	10,124	498,528	9.2%	400,000
6	Morris		Off-Sale Only	5,183	1,548,807	1,181,808	366,999	244,327	15.8%	122,672	15,060	---	137,732	8.9%	50,000
7	Battle Lake		Off-Sale Only	736	1,052,545	760,600	291,945	211,502	20.1%	80,443	6,322	---	86,765	8.2%	80,000
8	Fergus Falls		Off-Sale Only	13,733	5,137,379	3,831,346	1,306,033	893,406	17.4%	412,627	19,489	61,167	370,949	7.2%	350,002
9	Glenwood		Off-Sale Only	2,606	1,244,349	972,088	272,261	191,117	15.4%	81,144	2,807	---	83,951	6.7%	40,000
10	Dalton		Off-Sale Only	235	301,861	227,924	73,937	63,358	21.0%	10,579	2,320	---	12,899	4.3%	1,500
11	Elizabeth		Off-Sale Only	167	336,465	239,984	96,481	88,943	26.4%	7,538	160	---	7,698	2.3%	---
12	Barnesville		Off-Sale Only	2,318	366,287	312,956	83,331	77,631	19.6%	5,700	1,157	---	6,857	1.7%	6,000
13	Underwood		Off-Sale Only	322	368,689	283,358	85,331	84,390	22.9%	941	665	---	1,606	0.4%	---
14	Hawley		Off-Sale Only	1,917	776,770	591,188	185,582	161,008	20.7%	24,574	1,294	27,893	(2,025)	-0.3%	5,000
15	Erhard		Off-Sale Only	128	312,197	239,533	72,664	75,697	24.2%	(3,033)	899	---	(2,134)	-0.7%	---
1	Wolf Lake		On- & Off-Sale	46	439,607	213,806	225,801	179,013	40.7%	46,788	3,013	4,596	45,205	10.3%	37,200
2	New York Mills		On- & Off-Sale	1,174	760,146	484,535	275,611	203,944	26.8%	71,667	2,572	---	74,239	9.8%	56,000
3	Osakis		On- & Off-Sale	1,598	685,509	402,644	282,865	239,802	35.0%	43,063	15,279	---	58,342	8.5%	152,150
4	Ulen		On- & Off-Sale	538	330,947	171,814	159,133	132,731	40.1%	26,402	840	---	27,242	8.2%	---
5	Miltona		On- & Off-Sale	351	680,800	405,040	275,760	229,059	33.6%	46,701	422	---	47,123	6.9%	---
6	Callaway		On- & Off-Sale	202	481,391	249,647	231,744	204,937	42.6%	26,807	1,464	---	28,271	5.9%	31,160
7	Lake Park		On- & Off-Sale	814	650,591	377,879	272,712	240,638	37.0%	32,074	1,090	---	33,164	5.1%	---
8	Millerville		On- & Off-Sale	115	342,213	209,827	132,386	118,341	34.6%	14,045	1,730	---	15,775	4.6%	7,000
9	Brandon		On- & Off-Sale	452	423,986	237,109	186,877	176,093	41.5%	10,784	4,142	24	14,902	3.5%	1,000
10	Frazee		On- & Off-Sale	1,351	693,383	483,381	210,002	196,917	28.4%	13,085	211	---	13,296	1.9%	---
11	Parkers Prairie		On- & Off-Sale	1,007	659,859	417,604	242,255	208,702	31.6%	33,553	106	31,721	(5,557)	0.3%	---
12	Audubon		On- & Off-Sale	480	557,830	364,490	193,340	197,298	35.4%	(3,958)	10,768	12,367	(5,557)	-1.0%	5,000
13	Browns Valley		On- & Off-Sale	606	295,056	190,300	104,756	117,002	39.7%	(12,246)	3,492	975	(9,729)	-3.3%	3,000
14	Herman		On- & Off-Sale	406	320,141	170,840	149,301	144,428	45.1%	4,873	---	21,160	(16,287)	-5.1%	---
15	Ogema		On- & Off-Sale	125	359,981	203,026	156,955	107,760	29.9%	49,195	4,026	103,997	(50,776)	-14.1%	(57,685)
Total for Region				63,141	\$33,374,148	\$24,051,735	\$9,322,413	\$6,334,737	19.0%	\$2,987,676	\$206,046	\$400,666	\$2,793,056	8.4%	\$2,015,147
Percent of Total M.L.S. Operations				6.9%	10.7%	10.7%	10.8%	9.7%	---	13.9%	7.9%	18.0%	12.8%	---	12.2%
5 - North Central															
1	Wadena		Off-Sale Only	4,161	\$1,583,432	\$1,207,007	\$376,425	\$222,359	14.0%	\$154,066	\$7,962	\$---	\$162,028	10.2%	\$100,000
2	Long Prairie		Off-Sale Only	2,946	1,207,971	943,029	264,942	173,092	14.3%	91,850	12,826	---	104,676	8.7%	90,000
1	Flensburg		On- & Off-Sale	234	76,830	49,526	27,304	28,046	36.5%	(742)	227,982	188,617	38,623	50.3%	---
2	Walker		On- & Off-Sale	1,178	850,409	616,158	234,251	116,160	13.7%	118,091	586	---	118,677	14.0%	50,000
3	Randall		On- & Off-Sale	582	604,447	378,364	226,083	177,736	29.4%	48,347	7,709	---	56,056	9.3%	30,000
4	Longville		On- & Off-Sale	171	1,355,210	909,739	445,471	335,267	24.7%	110,204	4,357	13,263	101,298	7.5%	---
5	Menasha		On- & Off-Sale	1,212	803,123	462,534	340,589	283,844	35.3%	56,745	2,537	3,341	55,941	7.0%	45,000
6	Nisswa		On- & Off-Sale	2,061	2,951,124	1,978,669	972,455	777,849	33.5%	194,606	---	11,500	183,106	6.2%	140,000
7	Remer		On- & Off-Sale	354	517,206	323,441	193,765	173,173	33.5%	20,592	---	---	20,592	4.0%	30,000
8	Browerville		On- & Off-Sale	696	459,221	257,715	201,566	195,697	42.6%	5,809	8,476	1,445	12,840	2.8%	8,000
9	Eagle Bend		On- & Off-Sale	584	292,729	173,935	118,794	130,037	44.4%	(11,243)	14,924	---	3,681	1.3%	6,450
10	Fifty Lakes		On- & Off-Sale	412	425,424	206,430	218,994	215,206	50.6%	3,788	760	---	4,548	1.1%	---
11	Hackensack		On- & Off-Sale	305	986,903	676,410	310,493	284,509	28.8%	25,984	181	22,435	3,730	0.4%	---
12	Sebekka		On- & Off-Sale	665	449,406	275,154	174,252	173,703	38.7%	549	571	---	1,120	0.2%	58,000

Table 13
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Ranked by Net Profit/(Loss) as a Percent of Sales by Type of Establishment

Rank	Region and City	Foot- notes	Type of Store	Population	Sales	Cost of Sales	Gross Profit	Operating Expenses		Income/ (Loss)	Nonoperating		Net Profit/(Loss)		Transfers To/(from) Other Funds
								Expenditures	as a Percent of Sales		Revenues	Expenses	Amount	Percent of Sales	
13	Clarissa		On- & Off-Sale	604	363,234	230,639	132,595	138,518	38.1%	(5,923)	5,635	---	(288)	-0.1%	10,000
14	Bertha		On- & Off-Sale	454	226,038	130,824	95,214	105,428	46.6%	(10,214)	1,700	---	(8,514)	-3.8%	---
15	Verndale		On- & Off-Sale	540	340,735	236,380	104,355	173,243	50.8%	(68,888)	648	2,572	(70,812)	-20.8%	---
Total for Region				17,159	\$13,493,442	\$9,055,954	\$4,437,488	\$3,703,867	27.4%	\$733,621	\$296,854	\$243,173	\$787,302	5.8%	\$567,450
Percent of Total M.L.S. Operations				1.9%	4.2%	4.0%	5.1%	5.7%	---	3.4%	11.4%	10.9%	3.6%	---	3.4%
6E - Southwest Central															
1	Glencoe		Off-Sale Only	5,743	\$1,268,135	\$971,389	\$296,746	\$158,114	12.5%	\$138,632	\$416	\$3,774	\$135,274	10.7%	\$99,000
2	Hutchinson		Off-Sale Only	14,073	5,011,980	3,853,381	1,158,599	715,181	14.3%	443,418	4,964	50,086	398,296	7.9%	348,600
3	Litchfield		Off-Sale Only	6,813	1,887,947	1,461,770	426,177	307,385	16.3%	118,792	7,811	---	126,603	6.7%	59,000
4	Darwin		Off-Sale Only	298	464,847	380,831	84,016	75,577	16.3%	8,439	19,146	6,231	21,354	4.6%	---
5	Dassel		Off-Sale Only	1,320	980,140	765,090	215,050	191,609	19.5%	23,441	24,388	40,313	7,516	0.8%	22,000
1	Fairfax		On- & Off-Sale	1,226	548,602	285,741	262,861	238,807	43.5%	24,054	5,772	---	29,826	5.4%	---
2	Olivia		On- & Off-Sale	2,528	888,854	640,280	248,574	261,388	29.4%	(12,814)	16,038	---	3,224	0.4%	10,000
3	Sacred Heart		On- & Off-Sale	491	435,532	269,942	165,590	179,760	41.3%	(14,170)	14,211	25	16	---	---
4	Silver Lake		On- & Off-Sale	806	561,249	314,662	246,587	251,972	44.9%	(5,385)	622	---	(4,763)	-0.8%	10,000
5	Morton		On- & Off-Sale	407	142,319	77,940	64,379	101,573	71.4%	(37,194)	31,956	---	(5,238)	-3.7%	---
6	Buffalo Lake	[21]	On- & Off-Sale	719	362,574	241,320	121,254	158,582	43.7%	(37,328)	12,248	---	(25,080)	-6.9%	---
7	Bisbee		On- & Off-Sale	106	514,308	234,745	279,563	404,787	78.7%	(125,224)	49,786	36,526	(111,964)	-21.8%	(7,218)
Total for Region				34,530	\$13,066,487	\$9,497,091	\$3,569,396	\$3,044,735	23.3%	\$524,661	\$187,358	\$136,955	\$575,064	4.4%	\$541,382
Percent of Total M.L.S. Operations				3.8%	4.2%	4.2%	4.1%	4.7%	---	2.4%	7.2%	6.1%	2.6%	---	3.3%
6W - Upper Southwest															
1	Granite Falls		Off-Sale Only	2,947	\$939,564	\$695,608	\$243,956	\$177,879	18.9%	\$66,077	\$33,824	\$20,192	\$79,709	8.5%	\$68,328
2	Appleton		Off-Sale Only	2,319	507,756	371,677	136,079	101,048	19.9%	35,031	---	---	35,031	6.9%	---
3	Montevideo		Off-Sale Only	5,416	1,968,090	1,471,358	496,732	383,863	19.5%	112,869	2,102	---	114,971	5.8%	100,000
4	Dawson		Off-Sale Only	1,379	444,898	316,368	128,530	106,104	23.8%	22,426	1,017	---	23,443	5.3%	---
5	Madison		Off-Sale Only	1,641	434,653	322,040	112,613	105,664	24.3%	6,949	---	---	9,124	2.1%	---
1	De Graff		On- & Off-Sale	122	430,976	205,572	225,404	165,689	38.4%	59,715	---	---	59,715	13.9%	25,000
2	Hanley Falls		On- & Off-Sale	293	258,459	141,367	117,092	102,672	39.7%	14,420	4,953	---	19,373	7.5%	---
3	Benson		On- & Off-Sale	3,316	981,905	657,424	324,481	319,365	32.5%	5,116	4,294	---	9,410	1.0%	30,000
4	Danvers		On- & Off-Sale	94	307,416	159,813	147,603	154,430	50.2%	(6,827)	4,330	---	(2,497)	-0.8%	---
5	Clontarf		On- & Off-Sale	158	371,768	206,583	165,185	172,969	46.5%	(7,784)	---	1,156	(8,940)	-2.4%	(12,360)
6	Boyd		On- & Off-Sale	168	272,619	162,959	109,660	131,866	48.4%	(22,206)	1,311	---	(20,895)	-7.7%	---
7	St. Leo		On- & Off-Sale	92	86,528	44,962	41,566	69,119	79.9%	(27,553)	1,445	---	(26,108)	-30.2%	---
Total for Region				17,945	\$7,004,632	\$4,755,731	\$2,248,901	\$1,990,668	28.4%	\$258,233	\$55,451	\$21,348	\$292,336	4.2%	\$210,968
Percent of Total M.L.S. Operations				2.0%	2.3%	2.1%	2.6%	3.1%	---	1.2%	1.0%	1.3%	---	1.3%	
7E - East Central															
1	Mora		Off-Sale Only	3,635	\$2,390,937	\$1,810,503	\$580,434	\$343,407	14.4%	\$237,027	\$18,795	\$---	\$255,822	10.7%	\$270,000
2	Pine City		Off-Sale Only	3,296	1,693,754	1,230,369	463,385	310,928	18.4%	152,457	9,511	6,764	155,204	9.2%	50,000
3	Cambridge		Off-Sale Only	7,644	4,236,418	3,242,738	993,680	619,228	14.6%	374,452	2,518	16,673	360,297	8.5%	285,000
4	Princeton		Off-Sale Only	4,518	2,517,766	1,944,467	573,299	423,811	16.8%	149,488	25,729	5,187	170,030	6.8%	4,210
5	Isanti		Off-Sale Only	5,569	2,069,949	1,590,600	479,349	376,388	18.2%	102,961	7,092	---	110,053	5.3%	300,000
6	North Branch		Off-Sale Only	10,354	2,106,883	1,558,853	548,030	424,596	20.2%	123,434	308	34,154	89,588	4.3%	19,050
7	Braham		Off-Sale Only	1,660	1,182,562	906,618	275,944	239,499	20.3%	36,445	1,321	---	37,766	3.2%	20,000
8	Milaca		Off-Sale Only	2,835	1,653,351	1,262,746	390,605	321,933	19.5%	68,672	31,244	---	46,801	2.8%	25,000

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Rank	Region and City	Foot- notes	Type of Store	Population	Sales	Cost of Sales	Gross Profit	Operating Expenses		Income/ (Loss)	Nonoperating		Net Profit/(Loss)		Transfers To/(from) Other Funds
								Expenses	as a Percent of Sales		Revenues	Expenses	Amount	Percent of Sales	
1	Rush City		On- & Off-Sale	3,063	838,429	584,544	253,885	92,923	11.1%	160,962	7,371	---	168,333	20.1%	5,000
2	Finlayson		On- & Off-Sale	326	534,258	294,221	240,037	168,622	31.6%	71,415	1,500	---	72,915	13.6%	---
3	Ogitive		On- & Off-Sale	461	416,152	259,682	156,470	130,115	31.3%	26,355	7,977	---	34,332	8.2%	30,000
4	Lindstrom		On- & Off-Sale	4,021	2,309,506	1,670,393	639,113	549,265	23.8%	89,848	27,758	---	117,606	5.1%	111,450
5	Hineckley		On- & Off-Sale	1,419	2,106,347	1,916,894	189,453	57,262	2.7%	132,191	9,815	47,321	94,685	4.5%	69,250
6	Isle		On- & Off-Sale	830	948,102	591,465	356,637	321,238	33.9%	35,399	---	174	35,225	3.7%	---
7	Foreston		On- & Off-Sale	510	321,591	132,869	188,722	193,121	60.1%	(4,399)	16,009	---	11,610	3.6%	356
8	Stacy		On- & Off-Sale	1,439	2,435,610	1,622,135	813,475	744,989	30.6%	68,486	52,779	90,855	30,410	1.2%	20,000
Total for Region				51,580	\$27,761,615	\$20,619,097	\$7,142,518	\$5,317,325	19.2%	\$1,825,193	\$197,856	\$232,372	\$1,790,677	6.5%	\$1,209,316
Percent of Total M.L.S. Operations				5.7%	8.9%	9.2%	8.3%	8.2%	---	8.5%	7.6%	10.4%	8.2%	---	7.3%
7W - Central															
1	Buñalo		Off-Sale Only	14,193	\$4,070,267	\$2,843,996	\$1,226,271	\$688,202	16.9%	\$538,069	\$157,352	\$68,196	\$627,225	15.4%	\$550,000
2	Elk River		Off-Sale Only	23,633	6,080,972	4,354,597	1,726,375	975,400	16.0%	750,975	82,018	44,870	788,123	13.0%	400,500
3	Monticello		Off-Sale Only	11,501	4,354,030	3,310,774	1,043,256	669,940	15.4%	373,316	75,031	---	448,347	10.3%	150,000
4	Delano		Off-Sale Only	5,386	2,171,308	1,607,817	563,491	398,479	18.4%	165,012	10,935	---	175,947	8.1%	82,400
5	Big Lake		Off-Sale Only	9,521	3,009,510	2,171,224	838,286	541,215	18.0%	297,071	1,694	74,634	224,131	7.4%	225
6	Paynesville		Off-Sale Only	2,313	828,372	631,515	196,857	153,042	18.5%	43,815	5,548	140	49,223	5.9%	15,000
7	Sauk Rapids		Off-Sale Only	13,133	2,360,720	1,834,039	526,681	433,938	18.4%	92,743	36,300	---	129,043	5.5%	85,000
8	Maple Lake		Off-Sale Only	2,016	996,742	767,696	229,046	221,574	22.2%	7,472	5,509	---	12,981	1.3%	---
1	Gillman		On- & Off-Sale	228	365,064	176,037	189,027	178,905	49.0%	10,122	20,546	---	30,668	8.4%	---
2	Waverly		On- & Off-Sale	1,117	877,657	624,040	253,617	223,468	25.5%	30,149	12,543	10,312	32,380	3.7%	---
3	Holdingford		On- & Off-Sale	779	349,782	192,888	156,894	165,514	47.3%	(8,620)	17,951	---	9,331	2.7%	15,000
4	South Haven		On- & Off-Sale	213	253,978	128,065	125,913	129,234	50.9%	(3,321)	3,067	---	(254)	-0.1%	2,023
5	Howard Lake		On- & Off-Sale	2,021	754,850	573,427	181,423	265,576	35.2%	(84,153)	7,477	14,379	(91,055)	-12.1%	---
Total for Region				86,054	\$26,473,252	\$19,216,115	\$7,257,137	\$5,044,487	19.1%	\$2,212,650	\$435,971	\$212,531	\$2,436,090	9.2%	\$1,300,148
Percent of Total M.L.S. Operations				9.4%	8.5%	8.6%	8.4%	7.8%	---	10.3%	16.7%	9.5%	11.1%	---	7.9%
8 - Southwest															
1	Marshall		Off-Sale Only	13,156	\$3,472,663	\$2,578,355	\$894,308	\$345,646	10.0%	\$548,662	\$11,088	\$---	\$559,750	16.1%	\$380,018
2	Pipestone		Off-Sale Only	4,324	1,262,251	912,546	349,705	197,937	15.7%	151,768	11,924	---	163,692	13.0%	50,000
3	Worthington		Off-Sale Only	11,405	2,403,857	1,815,835	588,022	342,372	14.2%	245,650	3,255	---	248,905	10.4%	175,000
4	Windom		Off-Sale Only	4,323	1,412,891	1,005,618	407,273	289,984	20.5%	117,289	---	---	117,289	8.3%	70,000
5	Luveme		Off-Sale Only	4,573	1,029,748	729,111	300,637	238,427	23.2%	62,210	5,319	---	67,529	6.6%	38,000
6	Lakefield		Off-Sale Only	1,657	307,285	222,520	84,765	76,083	24.8%	6,882	5,448	---	14,130	4.6%	---
7	Redwood Falls		Off-Sale Only	5,198	1,663,835	1,273,027	390,808	309,240	18.6%	81,588	16,009	36,274	61,303	3.7%	75,500
8	Jackson		Off-Sale Only	3,413	913,948	728,902	185,046	161,958	17.7%	23,088	7,484	---	30,572	3.3%	36,000
9	Round Lake		Off-Sale Only	410	136,390	105,866	30,524	29,619	21.7%	905	3,134	---	4,039	3.0%	---
1	Vesta		On- & Off-Sale	306	257,862	146,759	111,103	97,083	37.6%	14,020	---	---	14,020	5.4%	---
2	Balaton		On- & Off-Sale	602	415,866	250,574	165,292	146,735	35.3%	18,557	3,414	---	21,971	5.3%	27,495
3	Hadley		On- & Off-Sale	62	246,793	115,926	130,867	125,810	51.0%	5,057	7,827	---	12,884	5.2%	---
4	Walnut Grove		On- & Off-Sale	675	453,876	237,935	215,941	195,858	43.2%	20,083	205	---	20,288	4.5%	7,500
5	Heron Lake		On- & Off-Sale	744	333,617	190,875	142,742	127,184	38.1%	15,558	33	4,675	10,916	3.3%	---
6	Ivanhoe		On- & Off-Sale	596	415,588	230,062	185,526	174,855	42.1%	10,671	---	394	10,277	2.5%	---
7	Tracy		On- & Off-Sale	2,103	825,051	484,629	340,422	334,921	40.6%	5,501	14,519	---	20,020	2.4%	10,000
8	Russell		On- & Off-Sale	333	279,400	155,130	124,270	121,469	43.5%	2,801	3,520	---	6,321	2.3%	---
9	Avoca		On- & Off-Sale	115	275,095	152,572	122,523	118,233	43.0%	4,290	2,084	639	5,735	2.1%	14,620
10	Ellsworth		On- & Off-Sale	514	201,882	109,155	92,727	97,646	48.4%	(4,919)	1,607	---	(3,312)	-1.6%	2,465
11	Wilmont		On- & Off-Sale	311	242,375	134,119	108,256	116,961	48.3%	(8,705)	1,989	---	(6,716)	-2.8%	---

Table 13
Comparison of City Liquor Store Operations - 2009
Listed by Economic Development Region and City
Ranked by Net Profit/(Loss) as a Percent of Sales by Type of Establishment

Rank	Region and City	Foot- notes	Type of Store	Population	Sales	Cost of Sales	Gross Profit	Operating Expenses		Income/ (Loss)	Nonoperating		Net Profit/(Loss)		Transfers To/(from) Other Funds
								Expenditures	as a Percent of Sales		Revenues	Expenses	Amount	Percent of Sales	
12	Cottonwood		On- & Off-Sale	1,158	364,199	219,013	145,186	180,078	49.4%	(34,892)	3	---	(34,889)	-9.6%	45,340
13	Okabena		On- & Off-Sale	175	223,490	140,750	82,740	107,720	48.2%	(24,980)	3,223	---	(21,757)	-9.7%	---
14	Lake Wilson		On- & Off-Sale	244	206,845	110,683	96,162	120,206	58.1%	(24,044)	2,301	---	(21,743)	-10.5%	---
15	Lake Benton		On- & Off-Sale	655	272,062	181,787	90,275	128,016	47.1%	(37,741)	527	---	(37,214)	-13.7%	(30,000)
16	Dundee	[21]	On- & Off-Sale	72	---	---	---	(602)	---	602	6,891	3,660	3,833	---	37,188
Total for Region				57,124	\$17,616,869	\$12,231,749	\$5,385,120	\$4,183,439	23.7%	\$1,201,681	\$111,804	\$45,642	\$1,267,843	7.2%	\$939,126
Percent of Total M.L.S. Operations				6.3%	5.7%	5.4%	6.2%	6.4%	---	5.6%	4.3%	2.0%	5.8%	---	5.7%
9 - South Central															
1	Fairmont		Off-Sale Only	10,619	\$2,861,517	\$2,116,285	\$745,232	\$372,740	13.0%	\$372,492	\$24,323	\$1,162	\$395,653	13.8%	\$45,000
2	St. James		Off-Sale Only	4,473	952,508	677,348	275,160	168,010	17.6%	107,150	5,597	---	112,747	11.8%	37,000
3	Maddala		Off-Sale Only	2,201	328,760	253,150	75,610	54,583	16.6%	21,027	7,156	---	28,183	8.6%	25,000
4	Kiester		Off-Sale Only	478	196,570	129,604	66,966	54,660	27.8%	12,306	---	---	12,306	6.3%	---
5	Blue Earth		Off-Sale Only	3,345	1,358,848	1,021,390	337,458	249,463	18.4%	87,995	8,451	25,393	71,053	5.2%	89,060
6	Butterfield		Off-Sale Only	491	223,942	161,137	62,805	55,392	24.7%	7,413	4,128	---	11,541	5.2%	---
7	Sleepy Eye		Off-Sale Only	3,521	513,659	381,105	132,554	130,769	25.5%	1,785	2,955	---	4,740	0.9%	---
8	Elmore		Off-Sale Only	633	155,541	131,774	23,767	29,826	19.2%	(6,059)	291	---	(5,768)	-3.7%	3,000
1	Le Center		On- & Off-Sale	2,389	892,332	575,828	316,504	245,351	27.5%	71,153	7,936	---	71,946	8.1%	55,000
2	Hanska		On- & Off-Sale	396	314,317	180,355	133,962	118,886	37.8%	15,076	5,736	---	20,812	6.6%	---
3	Waldorf		On- & Off-Sale	218	246,889	135,485	111,404	106,381	43.1%	5,023	10,812	---	15,835	6.4%	13,000
4	Mapleton		On- & Off-Sale	1,658	598,114	360,975	237,139	235,134	39.3%	2,005	17,913	---	19,918	3.3%	---
5	Sherburn		On- & Off-Sale	991	751,263	501,287	249,976	236,679	31.5%	13,297	5,347	---	18,644	2.5%	15,000
6	Cleveland		On- & Off-Sale	714	203,458	114,020	89,438	111,973	55.0%	(22,535)	24,725	430	1,760	0.9%	---
7	Wells		On- & Off-Sale	2,434	696,968	475,413	221,555	249,107	35.7%	(27,552)	12,763	193	(14,982)	-2.1%	25,000
8	Lewisville		On- & Off-Sale	227	231,168	126,994	104,174	118,753	51.4%	(14,579)	8,097	---	(6,482)	-2.8%	---
Total for Region				34,788	\$10,525,854	\$7,342,150	\$3,183,704	\$2,537,707	24.1%	\$645,997	\$139,087	\$27,178	\$757,906	7.2%	\$307,060
Percent of Total M.L.S. Operations				3.8%	3.4%	3.3%	3.7%	3.9%	---	3.0%	5.3%	1.2%	3.5%	---	1.9%
10 - Southeast															
1	Northfield		Off-Sale Only	19,786	\$2,787,282	\$2,081,124	\$706,158	\$554,146	19.9%	\$132,012	\$15,200	\$---	\$167,212	6.0%	\$131,280
2	Caledonia		Off-Sale Only	2,883	585,573	446,437	139,136	128,279	21.9%	10,857	---	---	10,857	1.9%	---
3	Lonsdale		Off-Sale Only	2,879	1,419,400	1,128,007	291,393	277,005	19.5%	14,388	10,527	---	24,915	1.8%	---
4	Kasson		Off-Sale Only	5,553	1,060,243	842,440	217,803	208,807	19.7%	8,996	8,558	---	17,554	1.7%	10,500
1	Canton		On- & Off-Sale	317	95,654	73,152	22,502	22,553	23.6%	(51)	6,083	---	6,032	6.3%	---
2	Kenyon		On- & Off-Sale	1,736	607,617	406,779	200,838	204,503	33.7%	(3,665)	18,056	1,428	12,963	2.1%	---
3	Spring Grove		On- & Off-Sale	1,276	349,911	201,458	148,453	145,849	41.7%	2,604	2,039	---	4,643	1.3%	---
4	Mazeppa		On- & Off-Sale	772	320,908	210,479	110,429	117,716	36.7%	(7,287)	10,918	---	3,631	1.1%	---
5	West Concord		On- & Off-Sale	804	377,058	213,058	164,000	166,388	44.1%	(2,388)	3,639	---	1,251	0.3%	---
6	Medford		On- & Off-Sale	1,170	398,886	222,147	176,739	186,902	46.9%	(10,163)	8,467	---	(1,696)	-0.4%	25,500
7	Ellendale		On- & Off-Sale	651	362,298	228,713	133,585	145,347	40.1%	(11,762)	734	---	(11,028)	-3.0%	---
8	Plainview		On- & Off-Sale	3,376	586,075	406,455	179,620	233,351	39.8%	(53,731)	5,052	---	(48,679)	-8.3%	---
9	Rushford		On- & Off-Sale	1,786	449,230	317,861	131,369	207,095	46.1%	(75,726)	46,171	603	(72,692)	-16.2%	---
10	Kellogg		On- & Off-Sale	460	123,387	76,355	47,032	80,994	65.6%	(33,962)	3,171	---	(30,791)	-25.0%	---
Total for Region				43,449	\$9,523,522	\$6,854,465	\$2,669,057	\$2,678,935	28.1%	(9,878)	\$96,081	\$2,031	\$84,172	0.9%	\$167,280
Percent of Total M.L.S. Operations				4.8%	3.1%	3.1%	3.1%	4.1%	---	-0.0%	3.7%	0.1%	0.4%	---	1.0%

Table 13
Comparison of City Liquor Store Operations - 2009
Listed by Economic Development Region and City
Ranked by Net Profit/(Loss) as a Percent of Sales by Type of Establishment

Rank	Region and City	Type of Store	Foot- notes	Population	Sales	Cost of Sales	Gross Profit	Operating Expenses		Income/ (Loss)	Nonoperating		Net Profit/(Loss)		Transfers To/(from) Other Funds
								Expenses as a Percent of Sales	Expenses		Revenues	Expenses	Amount	Percent of Sales	
11 - 7-County Metro Area															
1	Lakeville	Off-Sale Only		55,772	\$14,604,481	\$10,806,701	\$3,797,780	\$2,231,914	15.3%	\$1,565,866	\$89,412	\$207,599	\$1,447,679	9.9%	\$628,754
2	Eden Prairie	Off-Sale Only		62,536	11,465,568	8,577,279	2,888,289	2,035,665	17.8%	852,624	271,033	6,621	1,117,036	9.7%	800,000
3	St. Francis	Off-Sale Only		7,455	2,067,517	1,548,837	518,680	344,187	16.6%	174,493	23,252	---	197,745	9.6%	140,638
4	Edina	Off-Sale Only		49,491	12,642,630	9,300,699	3,341,931	2,148,495	17.0%	1,193,436	13,147	---	1,206,583	9.5%	1,310,100
5	Richfield	Off-Sale Only		33,859	11,349,563	8,532,285	2,817,278	1,859,742	16.4%	957,536	34,019	---	991,555	8.7%	679,870
6	Apple Valley	Off-Sale Only		49,376	8,772,571	6,271,141	2,501,430	1,656,559	18.9%	844,871	38,028	135,176	747,723	8.5%	440,000
7	Robbinsdale	Off-Sale Only		13,775	2,613,894	1,925,485	688,409	481,698	18.4%	206,711	10,999	---	217,710	8.3%	75,000
8	St. Anthony	Off-Sale Only		8,514	6,611,975	5,068,121	1,543,854	1,058,977	16.0%	484,877	14,486	28,999	470,364	7.1%	400,000
9	Fridley	Off-Sale Only		26,347	4,973,000	3,765,499	1,207,501	889,312	17.9%	318,189	261	---	318,450	6.4%	500,000
10	Anoka	Off-Sale Only		17,966	3,855,281	2,927,559	927,722	741,576	19.2%	186,146	30,563	---	216,709	5.6%	159,996
11	Brooklyn Center	Off-Sale Only		29,810	5,610,108	4,088,278	1,521,830	1,244,119	22.2%	277,711	23,727	---	301,438	5.4%	265,490
12	Savage	Off-Sale Only		27,567	5,570,183	4,146,972	1,423,211	1,069,624	19.2%	353,587	---	76,940	276,647	5.0%	381,790
13	Columbia Heights	Off-Sale Only		18,361	7,962,884	6,085,546	1,877,338	1,315,644	16.5%	561,694	71	263,680	298,085	3.7%	187,636
14	Mound	Off-Sale Only		9,787	2,751,455	2,057,481	693,974	552,880	20.1%	141,094	---	48,799	92,295	3.4%	---
15	Lexington	Off-Sale Only		2,017	3,040,518	2,438,822	601,696	484,453	15.9%	117,243	5,505	28,053	94,695	3.1%	53,613
16	Spring Lake Park	Off-Sale Only		6,768	2,376,330	1,814,640	561,690	585,754	24.6%	(24,064)	42,858	---	18,794	0.8%	150,000
17	Farmington	Off-Sale Only		18,959	4,335,565	3,287,478	1,048,087	1,047,789	24.2%	298	---	---	298	---	138,996
1	Rogers	On- & Off-Sale		7,497	3,182,596	2,244,511	938,085	649,965	20.4%	288,120	---	35,448	252,672	7.9%	156,137
2	Wayzata	On- & Off-Sale		4,115	3,188,165	1,822,313	1,365,852	1,277,289	40.1%	88,563	13,312	---	101,875	3.2%	205,000
Total for Region											\$610,673	\$831,315	\$8,368,353	7.2%	\$6,673,020
Percent of Total M.I.S. Operations											23.4%	37.3%	38.3%	---	40.4%
Off-Sale Only															
Off-Sale Only											\$1,544,934	\$1,487,120	\$19,617,607	8.1%	\$14,455,244
On- & Off-Sale															
On- & Off-Sale											\$1,066,846	\$740,416	\$2,243,876	3.2%	\$2,064,971
All Stores															
All Stores											\$2,611,780	\$2,227,536	\$21,861,483	7.0%	\$16,520,215

Footnotes: [21] Discontinued liquor operations.

Figure 8

2009 Average Sales Per Off-Sale Municipal Liquor Establishment By Economic Development Region

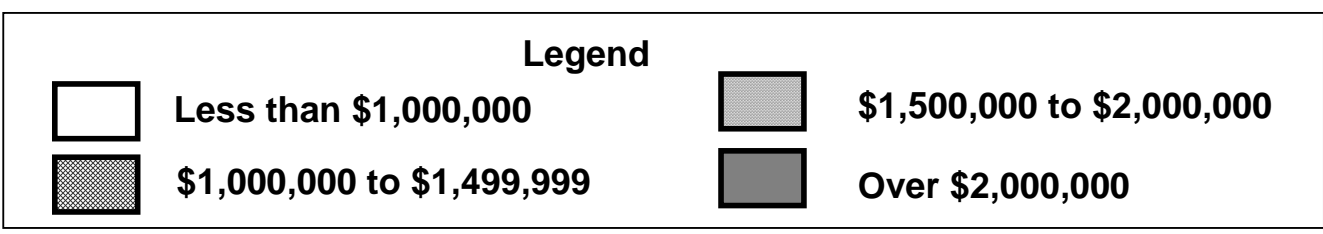
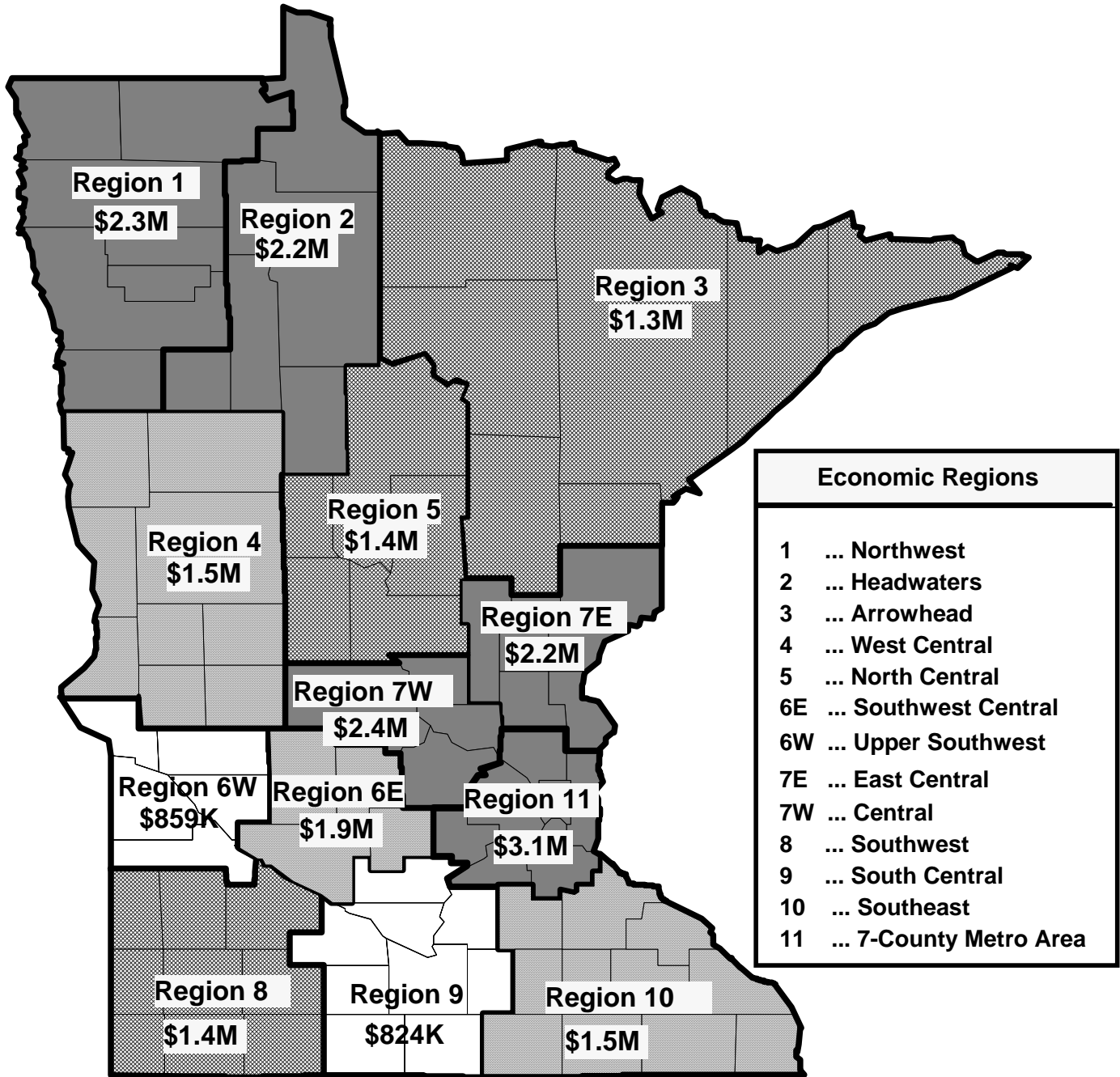


Figure 9
2009 Average Sales Per On-Sale Municipal Liquor Establishment By Economic Development Region

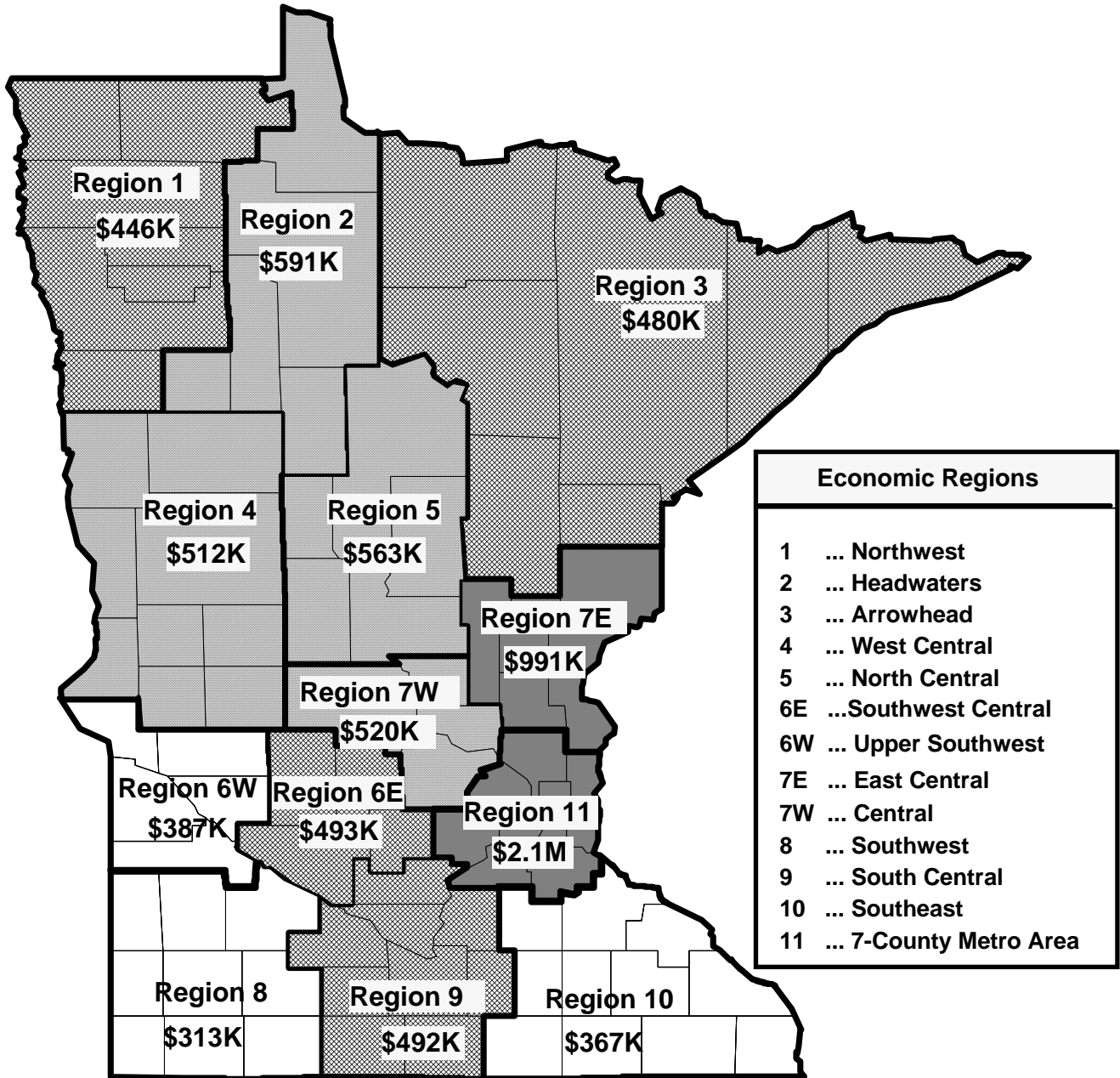
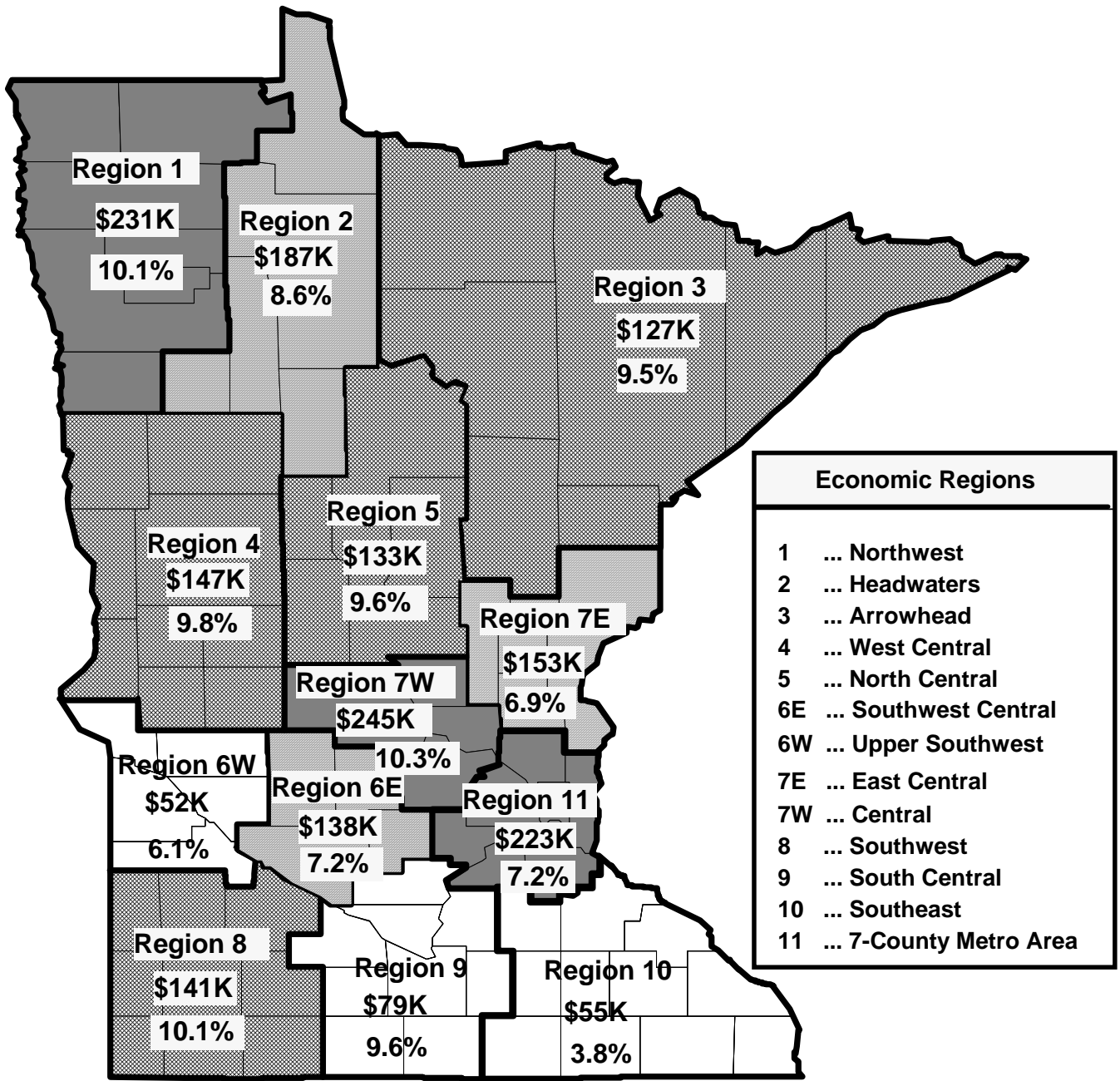


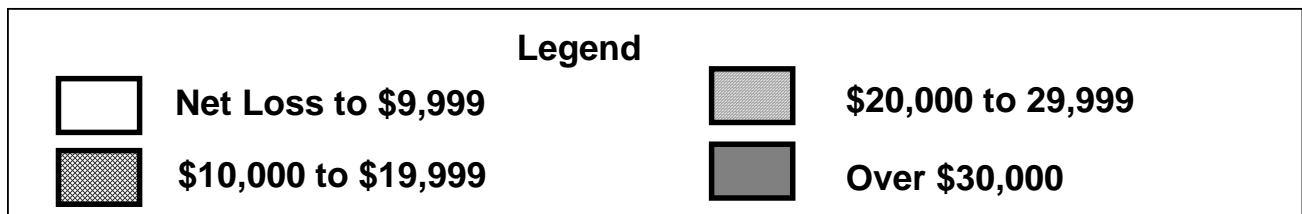
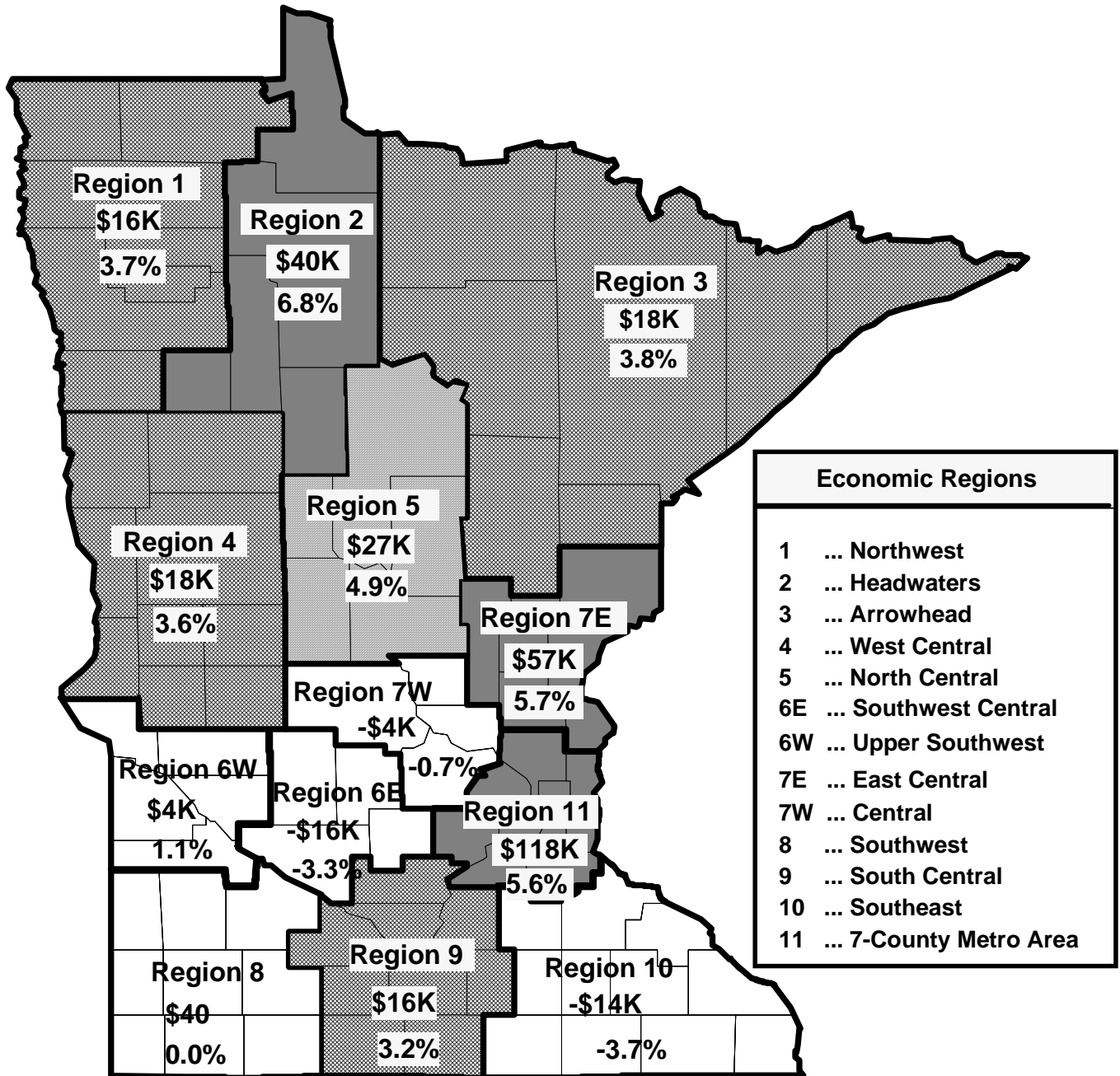
Figure 10
2009 Average Net Profit and Percent of Sales
Per Off-Sale Municipal Liquor Establishment
By Economic Development Region



Legend			
	Less than \$100,000		\$150,000 to \$199,999
	\$100,000 to \$149,999		Over \$200,000

Figure 11

2009 Average Net Profit and Percent of Sales Per On-Sale Municipal Liquor Establishment By Economic Development Region



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