



# 2010 Uniform Program Accountability Measures

Report to the Legislature  
as required by Minn. Stat. 116J.997

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# **Executive Summary**

Department of Employment and Economic Development

Uniform Program Accountability Measures

**December 2010**

## **Legislative Request**

In 2009, the Minnesota Legislature directed the Department of Employment and Economic Development (DEED) to create a uniform set of accountability measures across all its programs and pass-throughs, regardless of funding source. A proposal on how DEED would do this was delivered, as requested, in October 2009. The first report is due December 2010. Subsequent reports are due in even-numbered years.

## **Prototype**

This is the first report, or rather, it is the prototype of future reports. This first year was committed to building relationships, understanding the data, developing a process, and testing the concept of a uniform set of accountability measures across a diverse array of programs. This first generation of measures is not about the numbers. Our experience and research indicate that performance measures need time to mature before they can aid in decision-making.

## **Timeframe**

This report contains data for only a six-month timeframe, which is enough time to collect and work with real data but not enough time to produce usable measures. The time constraints of the reporting requirements dictated the timeframe. Ideally, the report would cover activities over a state fiscal year (SFY), but a full SFY did not occur between the time of the proposal and the due-date of this report. Additionally, outcomes typically occur several months to years after a service was delivered, further delaying the production of performance measures.

## **Program Groups**

Programs are grouped by their primary purpose, which will eventually aid comparisons. There are 11 groupings of programs within DEED's portfolio. Some programs are operated by DEED, while some are funded through DEED but operated by other providers. Lists of programs and definitions of groups are detailed later in the report.

## **Resources**

The legislature intended to ask a simple question – what do we get for the dollar we spend on a program. The answer is not a simple one. Many programs have multiple funding streams with various time limits and other rules on spending their resources. Attempting to match allocations, appropriations, and administrative dollars to people served has proven to be very difficult, particularly for a short, finite time period. The 2012 report will contain more meaningful resource information.

## **Feedback Requested**

We welcome your input on the content and usability of this 2010 Uniform Program Accountability Measures report. It is a significant investment to produce, and we want to ensure that needs are being met.

# Background

Department of Employment and Economic Development  
Uniform Program Accountability Measures  
December 2010

## Requirement

In 2009, the Minnesota Legislature directed the Department of Employment and Economic Development (DEED) to create a uniform set of accountability measures across all programs that it operates or funds ([Minn. Stat. 116J.997](#), *Program Accountability Requirements*). The legislature was looking for a tool to help understand what it got for its investment. The tool is intended to allow comparison across agency programs and help programs to focus on results. The statute directed that accountability measures be reported to the legislature by December 31 of even-numbered years.

DEED proposed a set of measures in October 2009 that would answer the following questions:

- What is the program's purpose?
- What are the program's resources?
- Who does the program serve?
- What does the program do?
- What are the results?

Based on that set of measures, DEED is now delivering the first prototype report.

## Performance Measures

Accountability or performance measures are an important part of the delivery of government services and program management. The process to develop the measures, however, is not easy or quick. Washington, Texas, and Florida, states that many regard as leaders in performance measures, have been developing their measures for over 25 years. Good performance measures are an iterative and collaborative process that has a shared vision of outcomes between funders and providers, uses clear and honest goals and methodology, and has sufficient data systems that capture the relevant information necessary to determine performance measures. The best performance measures come out of an environment of trust where all players are working to improve performance and outcomes rather than "game the numbers."

But, all accountability measures have to start somewhere. This initial report on DEED's accountability measures is just that—a start. It begins the process of creating uniform measures across the diverse set of programs DEED is responsible for, which is no easy task for programs ranging from paying unemployment benefits to delivering summer youth enrichment experiences to deaf interpreter services to sewer abatement funding.

Another challenge is acknowledging each program's current use of performance measures. Program-specific performance measures exist at various levels of maturity for many programs. Some have sophisticated performance management systems that have been rewarding outcomes for years; others are just beginning to look at measures. DEED's uniform accountability measures could not conflict with current required measures and they could not get too far ahead of programs just beginning to measure performance.

Time is the other challenge. For most DEED programs, there is a significant lag between receipt of a service and achieving the desired outcome. The ultimate outcome of most DEED programs is a job—whether obtained,

retained, or created—an outcome that takes months if not years to realize. Mature performance measures allow sufficient time to pass to determine the ultimate outcome. Short-term indicators, such as number served, can be milestones along the way, but true outcomes take time.

### **Prototype**

This 2010 Uniform Program Accountability Measures report is the prototype for a report that will be created annually and reported to the legislature in even-numbered years. This prototype will let funders and providers determine if this works for them, i.e., does it give them what they asked for. We expect the measures, and how they are reported, to evolve over time.

To begin the process of creating uniform measures, significant time was invested in developing relationships with all program managers to obtain their buy-in. With this investment, program managers are interested in solid performance measures that help them improve their programs and services.

After there was high-level agreement on the concept and major points, every program's data was examined to determine how the measures would be applied. Some programs had to collect additional information in order to have sufficient data to produce measures. Certain measures or groupings had to be reworked to accommodate unique program aspects. This required a significant investment of time on behalf of program staff and performance analysts.

Due to timing constraints, this report explores six months of activity, from January 2010 through June 2010. Future reports will cover a full state fiscal year (SFY). A full SFY did not occur between the date of the report proposal and the due-date for this first report, and it was not feasible or advisable to require programs to report on activities before the implementation of uniform accountability measures.

We caution that decisions should not be made on the information in this iteration of the report. In addition to the reasons already mentioned, we request the opportunity to internally react to the first generation of this report. We welcome input on how to improve the accountability measures framework, but suggest that the set of measures be allowed to mature until the 2012 report before any decisions are made based on the data.

### **Content**

As much as it may be desirable to create a “magic number” that sums up the worth of each program, it is not possible. The programs in this report provide such a vast array of services to such diverse audiences that it would be a disservice to the programs, their customers, and funders to even try. To the extent possible, this 2010 Uniform Program Accountability Measures report contains a full story on each program, as well as comparisons to programs with similar purposes. Individual program reports, in the *Group/Individual Program Reports* section, include:

- **Program Purpose**, the first piece of each program's story. It contains information on mission, mandate, and governing legislation. This is a significant section in that a program's purpose should inform its ultimate outcomes.
- **Program Resources**, the next section, is equally important. This describes the money available to a program as well as the amount of money spent on program and administrative costs. Providing fiscal information was particularly challenging because the various funding cycles do not align with the six-month timeframe of this report. Subsequent reports covering longer time periods will be clearer.

- **Who Does the Program Serve** is the third section. Understanding the unique customer characteristics is important in understanding the program. Most programs are designed to prioritize service to customers, whether individuals, businesses, or communities, with particular barriers and needs. Understanding the severity of the barriers of those served by each program is critical in comparison of program measures.
- **What Does the Program Do** is examined next. This includes measures of the program's outputs, or how many activities it performed. Examples include the number of people placed into training programs and how many acres of contaminated soil were reclaimed. These measures can be proxies along the way to outcomes, and they also describe how resources are used. Particularly in the current economic climate, the WorkForce Centers and Unemployment Insurance (UI) Customer Service Centers are serving unprecedented numbers of customers. The measures in this section occur at some step in a process. We can strive to improve the process to be more efficient and effective.
- **Results** or measures of effectiveness are the final piece. Outcomes connect back to the program's mandate—what it is supposed to accomplish. A program's outcomes typically occur after a service has been provided. New jobs are created months if not years after a community development grant is awarded. An individual may need several months of searching and interviewing to land a job after completing a training program.

Comparison of participants receiving UI or Minnesota Family Investment Program (MFIP) benefits is a component of the Results section. In this initial report, we are determining which programs have a significant percentage of participants who are simultaneously receiving either UI or MFIP benefits at enrollment. For programs with significant co-enrollment, we will examine the effect on duration in subsequent reports.

### **Cost**

As was expected, significant staff hours went into developing this first iteration of DEED's Uniform Program Accountability Measures report. Many hours were spent in consultation with program and pass-through staff to determine process, methodology, definitions, and data elements. Analysts then spent many more hours working with the data to produce the report. In total, nearly 2,000 hours of DEED staff time went into creating this portfolio.

Because this report framework is still being developed and tested, we decided not to invest in a data system to manage the data. As the product and its use mature, we estimate considerable savings over time by investing in a business intelligence system that provides a more automated process for developing these reports.

Ongoing costs are estimated to be \$100,000 annually, assuming no changes to the measures and no new data system. Changes to either of these will increase costs initially, but level off after development is complete.

### **Observations**

After a long year of work to pull this comprehensive report together, we believe even more strongly that a useful system of uniform performance measures requires a long-term commitment. It takes years to produce effective measures and years of applying measures to know how useful they are. We hope that Uniform Program Accountability Measures reports will be invested in long enough to become truly useful.

Other performance-related studies were undertaken this year and should be examined in context with the 2010 Uniform Program Accountability Measures report. The 2010 Legislature commissioned a report on additional workforce development program measures, ***Approaches to Reporting DEED Program Performance***. We were also asked to report on how we would operate block grant programs if the legislature chose to fund initiatives as block grants instead of as special appropriations, ***Block Grant Management***. Both of these reports will be delivered to the legislature in January 2011.

Two other reports that contribute to the overall effectiveness of DEED programs are being produced by the Governor's Workforce Development Council (GWDC). In its bi-annual report to the legislature, the GWDC is exploring a gap analysis of services in the WorkForce Centers, in a report titled ***Working to Close the Skills Gap***.

Additionally, GWDC is developing a Return on Investment (ROI) model for workforce development programs. Over the past two years, the GWDC has led a working group to examine ROI models, develop a methodology, and establish an implementation timeframe. Recently, the group has begun work to test its model on select workforce development programs. When both the Uniform Program Accountability Measures report and ROI initiative are fully implemented, we see them as complementary sets of measures, with the ROI work layering on top of and using the data from the Uniform Program Accountability Measures report.

All of these initiatives are building blocks toward a robust, outcome-driven service delivery system with a goal of improving the economic outlook of Minnesota and its people. There are no simple answers or quick solutions; the work of talent development and business and community vitality is complicated, slow, hard work.

**Program/Purpose Groups**  
Department of Employment and Economic Development  
Uniform Program Accountability Measures  
**December 2010**

**Programs Serving Individuals**

**PROGRAMS LISTED BY PRIMARY PURPOSE**

**Job Attainment/Retention**

- Displaced Homemaker
- Extended Employment
- Food Support Employment and Training
- Job Service
- *Lifetrack Resources*
- *Minnesota Diversified Industries*
- Minnesota Family Investment Program - Employment Services
- *MN Employment Center for People who are Deaf or Hard of Hearing*
- *Northern Connections*
- *Opportunities Industrialization Centers*
- Senior Community Service Employment
- *Twin Cities RISE!*
- Veterans
- Vocational Rehabilitation
- WIA (Workforce Investment Act) Title 1B Adult
- WIA Title 1B and State Dislocated Worker and Trade Adjustment Assistance
- Workforce Development Services for the Blind

**Work-Related Skill Upgrade/Training**

- *Lifetrack Resources*
- *Opportunities Industrialization Centers*
- Senior Services for the Blind
- *Twin Cities RISE!*
- WIA Title 1B Adult
- WIA Title 1B and State Dislocated Worker and Trade Adjustment Assistance

**Self-Sufficiency**

- *Advocating Change Together*
- Communication Center for the Blind
- Displaced Homemaker
- Independent Living
- Senior Services for the Blind

**Work Readiness (Youth)**

- *Minneapolis Learn-to-Earn*
- *Minneapolis Summer Youth*
- *Minnesota Alliance of Boys and Girls Club*
- Minnesota Youth

- *St. Paul Summer Youth*
- WIA Title IB Youth
- Youthbuild

#### **Temporary Wage Replacement**

- Unemployment Insurance

#### **Process Negotiator**

- *MN Works!*
- *VECTOR*

*Note: italics indicate Pass-through Programs*

### **DESCRIPTION OF PROGRAM GROUPS**

#### **Job Attainment/Retention**

**Major Program Goal/Purpose:** Help individuals get or retain a job. Programs may provide career exploration, training in job-seeking and job-keeping skills, employment supports, and/or placement services.

**Target:** Anyone who is working or wants to work in Minnesota can access job openings through [MinnesotaWorks.net](http://MinnesotaWorks.net), DEED's online job bank. The general workforce is also able to participate in a variety of job-seeking classes and computer-based services through the Minnesota WorkForce Center system. Individuals that meet specific eligibility requirements, such as military veterans, dislocated workers, people with disabilities, and new entrants to the workforce can access more intense, specialized services to help them get and keep a job. Job attainment services include short-term group services focusing on resume writing, interviewing, and using the Internet in a work search. Services can also be more individualized, including placement and retention supports.

#### **Work-Related Skill Upgrade/Training**

**Major Program Goal/Purpose:** Assist individuals to complete a degree, diploma/GED, certificate or other credential, or to complete non-credentialed training or acquire specific skills to find, prepare for, and/or succeed in employment. Usually this involves payments to third-party educational/training institutions or providing training in-house.

**Target:** Individuals with less than 13 years of education or some kind of post-secondary credential and the long-term employed who may need updated skills to perform new work. Training is also available for individuals with significant barriers to employment, such as presence of a disability or lack of English-communication skills. Training is work-related and can be credit- or credential-based, or non-credentialed. Credit-based training can range from completion of a GED to completion of an advanced degree. Examples of credential-based training are welding, Microsoft networking, and clean room operations.

#### **Self-Sufficiency**

**Major Program Goal/Purpose:** Help individuals with disabilities or other barriers to function independently in their homes and communities. Programs may provide customers with information, training, counseling, access, and/or specific resources including assistive technology.

**Target:** Individuals who have a serious and persistent mental or physical disability that limits their ability to be competitively employed. Additionally, older individuals in the workforce experiencing diminished functionality, such as vision or physical mobility, can also receive services. The focus of these services is to help people acquire the skills to live as independently as possible while achieving their goals for quality of life. Services can be short-term to help them adjust to their new situation or periodic such as ongoing communication services.



## **Work Readiness (Youth)**

**Major Program Goal/Purpose:** Help economically disadvantaged and at-risk youth prepare to succeed in the workplace. Programs provide work experience, basic skills training, work-based learning, counseling, mentoring, summer employment, and support services.

**Target:** Youth who are economically disadvantaged and have one or more barriers that are likely to limit their labor market success, such as a basic skills deficiency, a disability, parenting, being an offender, or in foster care. Services, provided through local Workforce Investment Boards and Youth Councils, include paid and unpaid work experiences and internships; adult mentoring; leadership development; occupational skills training; alternative secondary school services; comprehensive guidance and counseling; support services; summer employment opportunities; tutoring and study skills training/dropout prevention; and follow-up services.

## **Temporary Wage Replacement**

**Major Program Goal/Purpose:** Provide temporary wage replacement for individuals looking for work who become unemployed through no fault of their own.

**Target:** Individuals with sufficient wages and work experience who become unemployed through no fault of their own. This program is an economic stabilizer and stimulator during economic downturns and helps maintain an available skilled workforce. It provides a temporary partial wage replacement to unemployed Minnesota workers.

## **Process Negotiator**

**Major Program Goal/Purpose:** Support a larger program or group of programs. The Process Negotiator does not enroll/register or market to any customer; it does not have discretion over the services the customer gets, but rather performs functions that support the larger program or group of programs.

**Target:** Community-based organizations that assist other organizations to provide unique support services for people with disabilities. Services include locating employment contracts for people with serious disabilities and interpreter services for people with hearing loss.

## **Programs Serving Businesses and Communities**

### **PROGRAMS LISTED BY PRIMARY PURPOSE**

#### **Business Expansion and Attraction**

- *BioBusiness Alliance of Minnesota*
- Business Expansion, Development, and Marketing
- *Metropolitan Economic Development Association (MEDA)*
- *Minnesota Inventors Congress*
- Minnesota Trade Office

#### **Small Business and Entrepreneurial Assistance**

- Business Enterprises Program for the Blind
- *Enterprise Minnesota Growth Acceleration*
- *Riverbend Center for Entrepreneurial Facilitation*
- Small Business Assistance Office
- Small Business Development Center Network
- *WomenVenture*

#### **Community Stabilization**

- Bioscience Business Development Public Infrastructure Grant (renamed Innovative Business Development Public Infrastructure Grant)
- Contamination Cleanup and Investigation Grant

- Greater Minnesota Business Development Public Infrastructure Grant
- Minnesota Cleanup Revolving Loan
- Redevelopment Grant
- Small Cities Development

### **Business Growth and Stabilization**

- Border Cities Enterprise Zone
- Job Opportunity Building Zones (JOBZ)
- Military Reservist and Veteran Business Loan Program: Economic Injury Loans
- Minnesota Indian Business Loan
- Minnesota Investment Fund (Federal Awards)
- Minnesota Investment Fund (State Awards)
- Minnesota Job Skills Partnership
- Minnesota Minerals 21<sup>st</sup> Century Fund
- Small Business Development Loan
- Urban Initiative Loan

### **Process Intermediary**

- *Center for Rural Policy Development*
- Foreign Labor Certification
- Work Opportunity Tax Credit

*Note: italics indicate Pass-through Programs*

## **DESCRIPTION OF PROGRAM GROUPS**

### **Businesses Expansion and Attraction**

**Major Program Goal/Purpose:** Provide customers with resources that help their businesses expand or relocate to Minnesota. Expansion may involve growth of physical infrastructure, increasing the number of employees, or increasing the customer base or market area.

**Target:** Businesses that hold special importance to the state or region for reasons such as impact on the tax base, contribution to state and local employment levels, or presence in a critical sector or supply chain who are considering moving into the state/region, leaving or expanding outside the state/region, or requiring other assistance to ensure their competitiveness and viability. Typically, these engagements by DEED and non-DEED partners are longer-term and require many staff hours, resources (financial and otherwise), and relationships and referrals with other development partners.

### **Small Businesses and Entrepreneurial Assistance**

**Major Program Goal/Purpose:** Provide assistance and training to individuals and firms that aid in the growth and expansion of small businesses in Minnesota.

**Target:** Small businesses seeking help to start-up; operate more profitably; plan, market, and budget to remain viable; recruit a more productive workforce; or grow through the application of insight and management advice they might not possess. Included in these businesses may be early-stage technology companies. It is important to note that the target businesses tend to be smaller than those served by the economic development programs in the category that are focused on expanding, seeking a new site, or considering multiple locations.

## **Community Stabilization**

**Major Program Goal/Purpose:** Provide communities with resources that help them stabilize or attract private investment by making land viable for business development. The assistance and resources may lead to increased tax revenue for the state and/or local governments.

**Target:** Local government units that want to enhance their economic viability by improving essential infrastructure services with the use of state general funds, capital budget funds, and federal funds principally channeled through DEED. These investments can also be the prerequisite for further business investment. In most cases, DEED uses scoring systems, as prescribed in statutes or rules, to make the necessary allocations. In other instances, the legislature makes specific award decisions and DEED supervises the award, report, and compliance processes.

## **Businesses Growth and Stabilization**

**Major Program Goal/Purpose:** Provide customers with resources through grants and financing assistance that help their businesses increase the size of operations, remain stable and viable, and/or upgrade the skills of their employees. The main purpose of every program in this group is to help companies and communities retain existing jobs and create new high-quality jobs.

**Target:** Customers seeking business financing assistance through grants, low-interest loans, or tax exemptions to help their businesses increase the size of operations, remain stable and viable, and/or upgrade the skills of their employees. Some of the programs exist to serve the general business population while others focus on targeted regions of the state, targeted industries that show job growth potential, and targeted groups of people.

## **Process Intermediary**

**Major Program Goal/Purpose:** Perform specific tasks to support a larger program or purpose. The program does not enroll or register customers and has very little discretion over the services a customer receives.

**Target:** The programs perform specific tasks to support a larger program or purpose, and therefore do not enroll customers. Instead, some serve businesses wanting assistance in hiring individuals with barriers to employment by processing applications for tax credits and work visas while others provide research reports on policy topics for policy-makers and the general public.

## Group/Individual Program Reports

This next section of the 2010 Uniform Program Accountability Measures report contains group and individual program information. It is sorted by the major groups of programs:

- Program Group 1: **Job Attainment/Retention**
- Program Group 2: **Work-Related Skill Upgrade/Training**
- Program Group 3: **Self-Sufficiency**
- Program Group 4: **Work Readiness (Youth)**
- Program Group 5: **Temporary Wage Replacement**
- Program Group 6: **Process Negotiator**
- Program Group 7: **Business Expansion and Attraction**
- Program Group 8: **Small Business and Entrepreneurial Assistance**
- Program Group 9: **Community Stabilization**
- Program Group 10: **Business Growth and Stabilization**
- Program Group 11: **Process Intermediary**

Each group has a spreadsheet summarizing accountability information for all the programs in its group. Each summary table is followed by individual program reports.

There are also Appendices that contain:

- Program Index
- Definitions
- Program Selection Methodology
- Governing Statute

Note: this year's report contains data on activities from January 1, 2010 through June 30, 2010. It does not contain outcome data. Subsequent reports will contain two full years of activity information and performance outcomes.

**Job Attainment/Retention Programs (a)**  
 Department of Employment and Economic Development  
 Uniform Program Accountability Measures  
 Report Time Period: *January 1 – June 30, 2010*

| <b>1. What is the Program's Purpose?</b>                |   |  |   |  |  |   |
|---|---|--|---|--|--|---|
|   | <b>Displaced Homemaker</b>  | <b>Extended Employment</b>   | <b>Food Support Employment &amp; Training</b>   | <b>Job Service</b>   | <b>Lifetrack Resources (<i>pass-through program</i>)</b>   | <b>MN Diversified Industries (<i>pass-through program</i>)</b>  |
| <b>Mandate</b>  | Provide counseling & training services to displaced homemakers.   | Provide services for persons with mental illness in supported employment.  | With DHS, provide employment services to FSET clients.  | Provide job search & placement services to job seekers; & recruitment services & special technical services for employers.         | Provide job-seeking skills & workplace orientation, intensive job development, functional work English, & on-site job coaching services for legal immigrants & refugees. | Provide progressive development & employment opportunities for people with disabilities.                                |
| <b>2. What are the Program's Resources?</b>             |   |  |   |  |  |   |
| See Individual Program reports for Resource Information |   |  |   |  |  |   |
| <b>3. Who does the Program Serve?</b>                   |   |  |   |  |  |   |
| <b>Region(s)</b>  | Statewide   | Statewide  | Statewide   | Statewide  | Twin Cities metro area & Olmstead County   | Grand Rapids & Hibbing  |
| <b># individuals, regardless of when enrolled</b>       | 1,053   | 6,199  | 464   | 194,800  | 190  | NA  |
| <b># individuals NEWLY enrolled</b>                     | 276   | 968  | 132   | 56,932   | 189  | 6   |
| <b>Characteristics of individuals NEWLY ENROLLED:</b>   |   |  |   |  |  |   |
| <b>Age</b>  | Less than 20 years: 2%<br>20-29 years: 24%<br>30-39 years: 33%<br>40-49 years: 26%<br>50-59 years: 13%<br>60 & over: 2% | Less than 20 years: 11%<br>20-29 years: 28%<br>30-39 years: 17%<br>40-49 years: 23%<br>50-59 years: 17%<br>60 & over: 4% | Less than 20 years: 5%<br>20-29 years: 36%<br>30-39 years: 17%<br>40-49 years: 36%<br>50-59 years: 7%<br>60 & over: 0 | Less than 20 years: 7%<br>20-29 years: 27%<br>30-39 years: 17%<br>40-49 years: 17%<br>50-59 years: 15%<br>60 & over: 4%<br>NA: 12% | Less than 20 years: 2%<br>20-29 years: 35%<br>30-39 years: 22%<br>40-49 years: 27%<br>50-59 years: 11%<br>60 & over: 3%<br>NA: <1%                                       | Less than 20 years: 17%<br>20-29 years: 17%<br>30-39 years: 33%<br>40-49 years: 17%<br>50-59 years: 17%<br>60 & over: 0 |

|   |  |  |  |   |   |   |
|---|--|--|--|---|---|---|
| <b>Disability</b>   | No disability: 85%<br>Disability, employment barrier: 11%<br>Disability, not barrier: 4%                             | Disability: 100%   | No disability: 90%<br>Disability, employment barrier: 5%<br>Disability, not barrier: 5%                            | No disability: 75%<br>Disability: 5%<br>NA: 20%   | No disability: 100%<br>Disability: 0  | Disability: 100%  |
| <b>Educational level</b>  | Less than HS grad: 9%<br>HS grad /GED: 43%<br>Some post-2ndary: 34%<br>Bachelor's degree: 7%<br>Graduate work: 7%    | Less than HS grad: 15%<br>HS grad /GED: 54%<br>Some post-2ndary: 21%<br>Bachelor's degree: 5%<br>Graduate work: 2%<br>NA: 3% | Less than HS grad: 22%<br>HS grad/GED: 66%<br>Some post-2ndary: 8%<br>Bachelor's degree: 2%<br>Graduate work: 2%   | Less than HS grad: 7%<br>HS grad/GED: 28%<br>Some post-2ndary: 33%<br>Bachelor's degree: 16%<br>Graduate work: 4%<br>NA: 12%  | Less than HS grad: 51%<br>HS grad /GED: 20%<br>Some post-2ndary: 21%<br>Bachelor's degree: 5%<br>Graduate work: 3%            | Less than HS grad: 0<br>HS grad/GED: 50%<br>Some post-2ndary: 50%<br>Bachelor's degree: 0<br>Graduate work: 0 |
| <b>Ethnicity</b>  | Hispanic/Latino: 4%<br>Not Hispanic/Latino: 96%  | Hispanic/Latino: 3%<br>Not Hispanic/Latino: 97%  | Hispanic/Latino: 10%<br>Not Hispanic/Latino: 90%   | Hispanic/Latino: 4%<br>Not Hispanic/Latino: 81%<br>NA: 15%  | Hispanic/Latino: 1%<br>Not Hispanic/Latino: 99%   | Hispanic/Latino: 0<br>Not Hispanic/Latino: 100%   |
| <b>Race</b><br><br>Individuals may select more than one racial category; each selection is counted individually | Amer. Indian/Alaskan Native: 8%<br>Asian: 1%<br>Black/African Amer.: 17%<br>Hawaiian/Pac. Islander: 1%<br>White: 77% | Amer. Ind./Alaskan Native: 2%<br>Asian: 2%<br>Black/African Amer.: 10%<br>Hawaiian/Pac. Islander: 1%<br>White: 83%<br>NA: 3% | Amer. Ind./Alaskan Native: 2%<br>Asian: 2%<br>Black/African Amer. : 20%<br>Hawaiian/Pac. Islander: 0<br>White: 76% | Amer. Ind./Alaskan Native: 3%<br>Asian: 3%<br>Black/African Amer. 11%<br>Hawaiian/Pac. Islander: <1%<br>White: 66%<br>NA: 17% | Amer. Indian/Alaskan Native: 0<br>Asian: 46%<br>Black/African Amer.: 40%<br>Hawaiian/Pac. Islander: 0<br>White: 13%<br>NA: 1% | Amer. Ind./Alaskan Native: 0<br>Asian: 0<br>Black/African Amer. 0<br>Hawaiian/Pac. Islander: 0<br>White: 100% |
| <b>Self-identified veteran</b>  | Veteran: 1%<br>Not veteran: 99%  | NA   | Veteran: 1%<br>Not veteran: 95%<br>NA: 4%  | Veteran: 7%<br>Not veteran: 82%<br>NA: 11%  | Veteran: 0<br>Not veteran: 100%   | Veteran: 0<br>Not veteran: 100%   |
| <b>4. What does the Program Do? Number of individuals receiving:</b>  |  |  |  |   |   |   |
| <b>Information-only services</b>  | NA   | NA   | NA   | NA  | NA  | NA  |
| <b>Self-service or group services only</b>  | 276  | NA   | NA   | 50,573  | 79  | NA  |
| <b>Case-managed</b>   | NA   | 968  | 132  | 6,359   | 110   | 6   |
| <b>5. What are the Results?</b>   |  |  |  |   |   |   |
| Results Will Be Available in the 2012 Report  |  |  |  |   |   |   |

## Job Attainment/Retention Programs (b)

Department of Employment and Economic Development

Uniform Program Accountability Measures

Report Time Period: *January 1 – June 30, 2010*

| 1. What is the Program's Purpose?                       |   |  |   |  |  |   |
|---|---|--|---|--|--|---|
|   | <b>MN Employment Center for People Who are Deaf or Hard of Hearing</b> ( <i>pass-through program</i> )                            | <b>MN Family Investment – Employment Services</b>  | <b>Northern Connections</b> ( <i>pass-through program</i> )   | <b>Opportunities Industrialization Centers</b> ( <i>pass-through program</i> )   | <b>Senior Community Service Employment</b>   | <b>Twin Cities RISE!</b> ( <i>pass-through program</i> )  |
| <b>Mandate</b>  | Work with deaf or hard of hearing clients to find competitive jobs & help them keep their jobs.                                   | Provide programs, activities & services designed to assist participants in obtaining & retaining employment.             | Provide one-stop supportive services to individuals as they transition into the workforce.                            | Provide tailored vocational learning & placement services for underserved communities.   | Help foster individual economic self-sufficiency, promote useful opportunities in community service activities, & offer unsubsidized employment in public & private sectors. | Support job training & education programs serving low income adults, focused on men transitioning from incarceration or at risk of court or gang involvement. |
| 2. What are the Program's Resources?                    |   |  |   |  |  |   |
| See Individual Program reports for Resource Information |   |  |   |  |  |   |
| 3. Who does the Program Serve?                          |   |  |   |  |  |   |
| <b>Region(s)</b>  | Anoka, Carver, Dakota, Hennepin, Ramsey, Scott & Washington counties  | Statewide  | Becker, Clay, Douglas, Grant, Hubbard, Mahnommen, Otter Tail, Pope, Stevens, Traverse, Wadena, & Wilkin Counties      | Minneapolis, Mille Lacs Reservation & Mille Lacs County, & Bemidji   | Statewide  | Statewide, but primarily Twin Cities metro area   |
| <b># individuals, regardless of when enrolled</b>       | 101   | 40,765   | 722   | 755  | NA   | 205   |
| <b># individuals NEWLY enrolled</b>                     | 23  | 14,876   | 87  | 547  | 122  | 59  |
| Characteristics of individuals NEWLY ENROLLED:          |   |  |   |  |  |   |
| <b>Age</b>  | Less than 20 years: 4%<br>20-29 years: 44%<br>30-39 years: 13%<br>40-49 years: 17%<br>50-59 years: 13%<br>60 & over: 4%<br>NA: 4% | Less than 20 years: 11%<br>20-29 years: 50%<br>30-39 years: 25%<br>40-49 years: 11%<br>50-59 years: 2%<br>60 & over: <1% | Less than 20 years: 8%<br>20-29 years: 54%<br>30-39 years: 24%<br>40-49 years: 13%<br>50-59 years: 0<br>60 & over: 1% | Less than 20 years: 11%<br>20-29 years: 30%<br>30-39 years: 19%<br>40-49 years: 14%<br>50-59 years: 9%<br>60 & over: 1%<br>NA: 16% | Less than 50 years: 0%<br>50 -59 years: 43%<br>60 – 69 years: 43%<br>70 & over : 13%   | Less than 20 years: 2%<br>20-29 years: 24%<br>30-39 years: 32%<br>40-49 years: 27%<br>50-59 years: 12%<br>60 & over: 3%                                       |

|   |   |  |   |   |  |  |
|---|---|--|---|---|--|--|
| <b>Disability</b>   | Disability: 100%  | No disability: 45%<br>Disability, employment barrier: 4%<br>Disability, not barrier: 1%<br>NA: 50%                   | No disability: 82%<br>Disability: 11%<br>NA: 7%   | No disability: 89%<br>Disability: 4%<br>NA: 7%  | No disability: 58%<br>Disability: 38%<br>NA: 4%  | No disability: 97%<br>Disability: 3%   |
| <b>Educational level</b>  | Less than HS grad: 0<br>HS grad/GED: 43%<br>Some post-2ndary: 35%<br>Bachelor's degree: 0<br>Graduate work: 0<br>NA: 22%    | Less than HS grad: 37%<br>HS grad/GED: 51%<br>Some post-2ndary: 10%<br>Bachelor's degree: 1%<br>Graduate work: 1%    | Less than HS grad: 14%<br>HS grad /GED: 49%<br>Some post-2ndary: 26%<br>Bachelor's degree: 2%<br>Graduate work: 0<br>NA: 8%   | Less than HS grad: 26%<br>HS grad /GED: 38%<br>Some post-2ndary: 26%<br>Bachelor's degree: 1%<br>Graduate work: <1%<br>NA: 7%   | Less than HS grad: 11%<br>HS grad/GED: 36%<br>Some post-2ndary: 42%<br>Bachelor's degree: 4%<br>Graduate work: 6%<br>NA: 1%  | Less than HS grad: 0%<br>HS grad /GED: 73%<br>Some post-2ndary: 22%<br>Bachelor's degree: 0<br>Graduate work: 0<br>NA: 5%      |
| <b>Ethnicity</b>  | Hispanic/Latino: 9%<br>Not Hispanic/Latino: 91%   | Hispanic/Latino: 7%<br>Not Hispanic/Latino: 93%  | Hispanic/Latino: 6%<br>Not Hispanic/Latino: 81%<br>NA: 13%  | Hispanic/Latino: 14%<br>Not Hispanic/Latino: 26%<br>NA: 60%   | Hispanic/Latino: 2%<br>Not Hispanic/Latino: 89%<br>NA: 8%  | Hispanic/Latino: 0<br>Not Hispanic/Latino: 100%  |
| <b>Race</b><br><br>Individuals may select more than one racial category; each selection is counted individually | Amer. Ind./Alaska Native: 0<br>Asian: 22%<br>Black/African Amer. : 17%<br>Hawaiian/Pac. Islander: 0<br>White: 52%<br>NA: 9% | Amer. Ind./Alaska Native: 10%<br>Asian: 7%<br>Black/African Amer. : 34%<br>Hawaiian/Pac. Islander: <1%<br>White: 52% | Amer. Indian/Alaskan Native: 21%<br>Asian: 0<br>Black/African Amer.: 3%<br>Hawaiian/Pac. Islander: 0<br>White: 49%<br>NA: 26% | Amer. Indian/Alaskan Native: 27%<br>Asian: 3%<br>Black/African Amer.: 39%<br>Hawaiian/Pac. Islander: 0<br>White: 10%<br>NA: 21% | Amer. Indian/Alaskan Native: 1%<br>Asian: 1%<br>Black/African Amer.: 5%<br>Hawaiian/Pac. Islander: 0<br>White: 91%<br>NA: 2% | Amer. Indian/Alaskan Native: 5%<br>Asian: 2%<br>Black/African Amer.: 51%<br>Hawaiian/Pac. Islander: 0<br>White: 29%<br>NA: 13% |
| <b>Self-identified veteran</b>  | Veteran: 0<br>Not veteran: 100%   | Veteran: <1%<br>Not veteran: 99%<br>NA: <1%  | Veteran: 3%<br>Not veteran: 89%<br>NA: 8%   | Veteran: 4%<br>Not veteran: 59%<br>NA: 36%  | Veteran: 21%<br>Not veteran: 79%   | NA   |
| <b>4. What does the Program Do? Number of individuals receiving:</b>  |   |  |   |   |  |  |
| <b>Information-only services</b>  | NA  | NA   | NA  | NA  |  | NA   |
| <b>Self-service or group services only</b>  | NA  | NA   | NA  | 220   |  | NA   |
| <b>Case-managed</b>   | 23  | 14,876   | 87  | 326   |  | 59   |
| <b>5. What are the Results?</b>   |   |  |   |   |  |  |
| Results will be available in the 2012 Report  |   |  |   |   |  |  |



**Job Attainment/Retention Programs (c)**  
 Department of Employment and Economic Development  
 Uniform Program Accountability Measures  
 Report Time Period: *January 1 – June 30, 2010*

| <b>1. What is the Program's Purpose?</b>                |  |   |   |   |  |
|---|--|---|---|---|--|
|   | <b>Veterans</b>  | <b>Vocational Rehabilitation</b>  | <b>Workforce Development Services for the Blind</b>   | <b>WIA Title IB Adult</b>   | <b>WIA Title IB &amp; State Dislocated Worker &amp; Trade Adjustment Assistance</b>  |
| <b>Mandate</b>  | Provide veterans with employment & training services through state & federal programs.                 | Assist people with disabilities to prepare for/obtain/retain competitive employment through partnering with other Workforce Development programs, Community Rehabilitation Providers, secondary & post secondary education programs, & employers. | Develop/administer programs for eligible individuals who are blind, visually impaired, or DeafBlind that help them obtain vocational training competitive employment. | Provide workforce investment activities to adults that increase their employment, retention, earnings, & occupational skill attainment. | Provide employment transition & support services; & short-term or long-term training in a new occupation or industry to individuals who are out of work & unlikely to return to their previous occupation. |
| <b>2. What are the Program's Resources?</b>             |  |   |   |   |  |
| See Individual Program reports for Resource Information |  |   |   |   |  |
| <b>3. Who does the Program Serve?</b>                   |  |   |   |   |  |
| <b>Region(s)</b>  | Statewide  | Statewide   | Statewide   | Statewide   | Statewide  |
| <b># individuals, regardless of when enrolled</b>       | 1,317  | 18,689  | 478   | 3,191   | 25,762   |
| <b># individuals NEWLY enrolled</b>                     | 626  | 4,443   | 129   | 964   | 5,399  |
| <b>Characteristics of individuals NEWLY ENROLLED:</b>   |  |   |   |   |  |
| <b>Age</b>  | Less than 20 years: 1%<br>20-29 years: 21%<br>30-39 years: 13%<br>40-49 years: 23%<br>50-59 years: 23% | Less than 20 years: 34%<br>20-29 years: 17%<br>30-39 years: 12%<br>40-49 years: 19%<br>50-59 years: 15%   | Less than 20 years: 18%<br>20-29 years: 17%<br>30-39 years: 15%<br>40-49 years: 19%<br>50-59 years: 26%   | Less than 20 years: 4%<br>20-29 years: 34%<br>30-39 years: 23%<br>40-49 years: 23%<br>50-59 years: 14%                                  | Less than 20 years: <1%<br>20-29 years: 10%<br>30-39 years: 19%<br>40-49 years: 30%<br>50-59 years: 33%  |

|   |   |   |  |   |   |
|---|---|---|--|---|---|
|   | 60 & over: 12%<br>NA: 6%  | 60 & over: 2%   | 60 & over: 5%  | 60 & over: 2%   | 60 & over: 7%   |
| <b>Disability</b>   | No disability: 64%<br>Disability: 20%<br>NA: 16%  | Disability: 100%  | Disability: 100%   | No disability: 92%<br>Disability, employment barrier:<br>5%<br>Disability, not barrier: 3%                            | No disability: 95%<br>Disability, employment barrier:<br>2%<br>Disability, not barrier: 3%                            |
| <b>Educational level</b>  | Less than HS grad: 1%<br>HS grad /GED: 27%<br>Some post-2ndary: 27%<br>Bachelor's degree: 19%<br>Graduate work: 6%<br>NA: 21% | Less than HS grad: 39%<br>HS grad /GED: 27%<br>Some post-2ndary: 26%<br>Bachelor's degree: 6%<br>Graduate work: 2%<br>NA: <1% | Less than HS grad: 27%<br>HS grad /GED: 23%<br>Some post-2ndary: 30%<br>Bachelor's degree: 15%<br>Graduate work: 5%  | Less than HS grad: 9%<br>HS grad /GED: 47%<br>Some post-2ndary: 32%<br>Bachelor's degree: 8%<br>Graduate work: 4%     | Less than HS grad: 2%<br>HS grad /GED: 28%<br>Some post-2ndary: 37%<br>Bachelor's degree: 23%<br>Graduate work: 10%   |
| <b>Ethnicity</b>  | Hispanic/Latino: 4%<br>Not Hispanic/Latino: 96%   | Hispanic/Latino: 3%<br>Not Hispanic/Latino: 97%   | Hispanic/Latino: 3%<br>Not Hispanic/Latino: 97%  | Hispanic/Latino: 6%<br>Not Hispanic/Latino: 94%   | Hispanic/Latino: 3%<br>Not Hispanic/Latino: 97%   |
| <b>Race</b><br><br>Individuals may select more than one racial category; each selection is counted individually | Amer. Indian/Alaskan Native: 2%<br>Asian: 3%<br>Black/African Amer.: 4%<br>Hawaiian/Pac. Islander: 0<br>White: 87%<br>NA: 7%  | Amer. Indian/Alaskan Native: 3%<br>Asian: 2%<br>Black/African Amer.: 16%<br>Hawaiian/Pac. Islander: <1%<br>White: 81%         | Amer. Indian/Alaskan Native: 2%<br>Asian: 5%<br>Black/African Amer. : 16%<br>Hawaiian/Pac. Islander: 0<br>White: 78% | Amer. Indian/Alaskan Native: 2%<br>Asian: 3%<br>Black/African Amer.: 31%<br>Hawaiian/Pac. Islander: <1%<br>White: 65% | Amer. Indian/Alaskan Native: 1%<br>Asian: 4%<br>Black/African Amer. : 6%<br>Hawaiian/Pac. Islander: <1%<br>White: 89% |
| <b>Self-identified veteran</b>  | Veteran: 100%<br>Not veteran: < 1%  | Veteran: 4%<br>Not veteran: 96%<br>NA: <1%  | Veteran: 2%<br>Not veteran: 97%<br>NA: 2%  | Veteran: 4%<br>Not veteran: 96%   | Veteran: 9%<br>Not veteran: 91%   |
| <b>4. What does the Program Do? Number of individuals receiving:</b>  |   |   |  |   |   |
| <b>Information-only services</b>  | NA  | NA  | NA   | NA  | NA  |
| <b>Self-service or group services only</b>  | NA  | NA  | NA   | NA  | NA  |
| <b>Case-managed</b>   | 626   | 4,443   | 129  | 964   | 5,399   |
| <b>5. What are the Results?</b><br>Results Will Be Available in the 2012 Report                                 |   |   |  |   |   |

# Displaced Homemaker Program

Department of Employment and Economic Development

Uniform Program Accountability Measures

Report Time Period: *January 1 – June 30, 2010*

## 1. What is the Program's Purpose?

|                              |  |
|------------------------------|--|
| <b>Mission</b>               | Provides pre-employment services that empower participants to enter or re-enter the labor market after having been homemakers. |
| <b>Governing Legislation</b> | • MS 116L.96   |
| <b>Mandate</b>               | Provide counseling and training services to displaced homemakers.  |

## 2. What are the Program's Resources? (January 1 – June 30, 2010)

| State Approp. | Federal Award | Other Revenue | Total Expenditures | Admin. Costs          |
|---------------|---------------|---------------|--------------------|-----------------------|
| \$535,000     | -0-           | -0-           | \$440,760          | \$80,042 <sup>1</sup> |

## 3. Who does the Program Serve?

|   |           |
|---|-----------|
| <b>Region(s)</b>  | Statewide |
| <b>Total number of individuals, regardless of when enrolled</b> | 1,053     |
| <b>Number of individuals NEWLY ENROLLED Jan 1-Jun 30, 2010</b>  | 276       |

### Characteristics of individuals NEWLY ENROLLED Jan 1-Jun 30, 2010:

|                          |   |
|--------------------------|---|
| <b>Age</b>               | Less than 20 years: 2%<br>20-29 years: 24%<br>30-39 years: 33%<br>40-49 years: 26%<br>50-59 years: 13%<br>60 and over: 2% |
| <b>Disability</b>        | No disability: 85%<br>Disability, employment barrier: 11%<br>Disability, not employment barrier: 4%                       |
| <b>Educational level</b> | Less than high school graduate: 9%<br>High school graduate/GED: 43%<br>Some post-secondary: 34%                           |

<sup>1</sup> Admin. Costs include both state administrative and local administrative costs.

|  |   |
|--|---|
|  | Bachelor's degree: 7%<br>Graduate work: 7%  |
| <b>Employment status at time of enrollment</b> | Employed: 22%<br>Not employed: 77%<br>Employed, received notice of termination: 1%  |
| <b>Ethnicity</b>                               | Hispanic/Latino: 4%<br>Not Hispanic/Latino: 96%   |
| <b>Gender</b>                                  | Male: 3%<br>Female: 97%   |
| <b>Non-employment income supports</b>          | 3% receiving SSI  |
| <b>Other barriers to employment</b>            | NA  |
| <b>Race<sup>2</sup></b>                        | American Indian/Alaskan Native: 8%<br>Asian: 1%<br>Black/African American: 17%<br>Hawaiian/Pacific Islander: 1%<br>White: 77% |
| <b>Self-identified veteran</b>                 | Veteran: 1%<br>Not veteran: 99%   |

**4. What does the Program Do? (Individuals NEWLY ENROLLED)**

|  |     |
|--|-----|
| <b>Information-only services</b>                             | NA  |
| <b>Case-managed/individualized, staff-supported services</b> | 276 |
| <b>Self-service or group services only</b>                   | NA  |

**5. What are the Results? (Individuals NEWLY ENROLLED)**

|  |                                   |
|--|-----------------------------------|
| <b>Proportion in MFIP when entered program</b>               | 17.4%                             |
| <b>Proportion receiving UI benefits when entered program</b> | 11.6%                             |
| <b>Customer satisfaction as MnCSI<sup>3</sup></b>            | NA                                |
| <b>Entered employment rate</b>                               | Results available for 2012 report |
| <b>Employment retention rate</b>                             | Results available for 2012 report |
| <b>Average total quarterly earnings</b>                      | Results available for 2012 report |

<sup>2</sup> Individuals may select more than one racial category; each selection is counted individually.

<sup>3</sup> The Minnesota Customer Satisfaction Index (MnCSI) is modeled on the American Customer Satisfaction Index (see [www.theacsi.org/](http://www.theacsi.org/)). Responses to 3 questions on overall satisfaction with services (1=least satisfied to 10=most satisfied) are averaged and converted to a 0 to 100 scale.

# Extended Employment Program<sup>1</sup>

Department of Employment and Economic Development

Uniform Program Accountability Measures

Report Time Period: *January 1 – June 30, 2010*

## 1. What is the Program's Purpose?

|                              |  |
|------------------------------|--|
| <b>Mission</b>               | Provides ongoing employment support services to Minnesotans with significant disabilities to maintain and advance in their employment. |
| <b>Governing Legislation</b> | <ul style="list-style-type: none"> <li>• MS 268A.13-15</li> <li>• MN Rule 3300.2005-.2055</li> </ul>                                   |
| <b>Mandate</b>               | Provide services for persons with mental illness in supported employment.  |

## 2. What are the Program's Resources? (January 1 – June 30, 2010)

| State Approp. | Federal Award | Other Revenue | Total Expenditures | Admin. Costs |
|---------------|---------------|---------------|--------------------|--------------|
| \$6,961,000   | -0-           | -0-           | \$5,941,644        | \$216,586    |

## 3. Who does the Program Serve?

|   |           |
|---|-----------|
| <b>Region(s)</b>  | Statewide |
| <b>Total number of individuals, regardless of when enrolled</b> | 6,199     |
| <b>Number of individuals NEWLY ENROLLED Jan 1-Jun 30, 2010</b>  | 968       |

### Characteristics of individuals NEWLY ENROLLED Jan 1-Jun 30, 2010:

|  |  |
|--|--|
| <b>Age</b>                                     | Less than 20 years: 11%<br>20-29 years: 28%<br>30-39 years: 17%<br>40-49 years: 23%<br>50-59 years: 17%<br>60 and over: 4%                               |
| <b>Disability</b>                              | 100%   |
| <b>Educational level</b>                       | Less than high school graduate: 15%<br>High school graduate/GED: 54%<br>Some post-secondary: 21%<br>Bachelor's degree: 5%<br>Graduate work: 2%<br>NA: 3% |
| <b>Employment status at time of enrollment</b> | Employed: 77%<br>Not employed: 23%   |

---

<sup>1</sup> Includes Basic and Serious Mental Illness.

|                                       |   |
|---------------------------------------|---|
| <b>Ethnicity</b>                      | Hispanic/Latino: 3%<br>Not Hispanic/Latino: 97%<br>NA: <1%  |
| <b>Gender</b>                         | Male: 54%<br>Female: 46%  |
| <b>Non-employment income supports</b> | 46% receiving SSI or SSDI   |
| <b>Other barriers to employment</b>   | NA  |
| <b>Race<sup>2</sup></b>               | American Indian/Alaskan Native: 2%<br>Asian: 2%<br>Black/African American: 10%<br>Hawaiian/Pacific Islander: 1%<br>White: 83%<br>NA: 3% |
| <b>Self-identified veteran</b>        | NA  |

**4. What does the Program Do? (Individuals NEWLY ENROLLED)**

|  |     |
|--|-----|
| <b>Information-only services</b>                             | NA  |
| <b>Case-managed/individualized, staff-supported services</b> | 968 |
| <b>Self-service or group services only</b>                   | NA  |

**5. What are the Results? (Individuals NEWLY ENROLLED)**

|  |                                   |
|--|-----------------------------------|
| <b>Proportion in MFIP when entered program</b>               | 4.0%                              |
| <b>Proportion receiving UI benefits when entered program</b> | 5.6%                              |
| <b>Customer satisfaction as MnCSI<sup>3</sup></b>            | NA                                |
| <b>Entered employment rate</b>                               | Results available for 2012 report |
| <b>Employment retention rate</b>                             | Results available for 2012 report |
| <b>Average total quarterly earnings</b>                      | Results available for 2012 report |

<sup>2</sup> Individuals may select more than one racial category; each selection is counted individually.

<sup>3</sup> The Minnesota Customer Satisfaction Index (MnCSI) is modeled on the American Customer Satisfaction Index (see [www.theacsi.org/](http://www.theacsi.org/)). Responses to 3 questions on overall satisfaction with services (1=least satisfied to 10=most satisfied) are averaged and converted to a 0 to 100 scale.

# Food Support Employment and Training Program

Department of Employment and Economic Development

Uniform Program Accountability Measures

Report Time Period: *January 1 – June 30, 2010*

## 1. What is the Program's Purpose?

|                              |   |
|------------------------------|---|
| <b>Mission</b>               | Jointly with Department of Human Services (DHS), provides services resulting in employment and self-sufficiency for food support recipients who do not receive other cash assistance. |
| <b>Governing Legislation</b> | <ul style="list-style-type: none"> <li>• MS 256D.051</li> <li>• USC Title 7, Chap. 51</li> </ul>  |
| <b>Mandate</b>               | With DHS, provide employment services to clients.   |

## 2. What are the Program's Resources? (January 1 – June 30, 2010)

| State Approp. | Federal Award | Other Revenue | Total Expenditures | Admin. Costs |
|---------------|---------------|---------------|--------------------|--------------|
| \$50,000      | -0-           | -0-           | \$41,070           | \$41,070     |

## 3. Who does the Program Serve?

|   |           |
|---|-----------|
| <b>Region(s)</b>  | Statewide |
| <b>Total number of individuals, regardless of when enrolled</b> | 464       |
| <b>Number of individuals NEWLY ENROLLED Jan 1-Jun 30, 2010</b>  | 132       |

### Characteristics of individuals NEWLY ENROLLED Jan 1-Jun 30, 2010:

|  |   |
|--|---|
| <b>Age</b>                                     | Less than 20 years: 5%<br>20-29 years: 36%<br>30-39 years: 17%<br>40-49 years: 36%<br>50-59 years: 7%<br>60 and over: 0                       |
| <b>Disability</b>                              | No disability: 90%<br>Disability, employment barrier: 5%<br>Disability, not employment barrier: 5%  |
| <b>Educational level</b>                       | Less than high school graduate: 22%<br>High school graduate/GED: 66%<br>Some post-secondary: 8%<br>Bachelor's degree: 2%<br>Graduate work: 2% |
| <b>Employment status at time of enrollment</b> | Employed: 21%<br>Not employed: 79%<br>Employed, received notice of termination: 0   |

|                                       |  |
|---------------------------------------|--|
| <b>Ethnicity</b>                      | Hispanic/Latino: 10%<br>Not Hispanic/Latino: 90%   |
| <b>Gender</b>                         | Male: 30%<br>Female: 70%   |
| <b>Non-employment income supports</b> | NA   |
| <b>Other barriers to employment</b>   | NA   |
| <b>Race<sup>1</sup></b>               | American Indian/Alaskan Native: 2%<br>Asian: 2%<br>Black/African American: 20%<br>Hawaiian/Pacific Islander: 0<br>White: 76% |
| <b>Self-identified veteran</b>        | Veteran: 1%<br>Not veteran: 95%<br>NA: 4%  |

**4. What does the Program Do? (Individuals NEWLY ENROLLED)**

|  |     |
|--|-----|
| <b>Information-only services</b>                             | NA  |
| <b>Case-managed/individualized, staff-supported services</b> | 132 |
| <b>Self-service or group services only</b>                   | NA  |

**5. What are the Results? (Individuals NEWLY ENROLLED)**

|  |                                   |
|--|-----------------------------------|
| <b>Proportion in MFIP when entered program</b>               | NA                                |
| <b>Proportion receiving UI benefits when entered program</b> | 8.2%                              |
| <b>Customer satisfaction as MnCSI<sup>2</sup></b>            | NA                                |
| <b>Entered employment rate</b>                               | Results available for 2012 report |
| <b>Employment retention rate</b>                             | Results available for 2012 report |
| <b>Average total quarterly earnings</b>                      | Results available for 2012 report |

<sup>1</sup> Individuals may select more than one racial category; each selection is counted individually.

<sup>2</sup> The Minnesota Customer Satisfaction Index (MnCSI) is modeled on the American Customer Satisfaction Index (see [www.theacsi.org/](http://www.theacsi.org/)). Responses to 3 questions on overall satisfaction with services (1=least satisfied to 10=most satisfied) are averaged and converted to a 0 to 100 scale.



# Job Service Program<sup>1</sup>

Department of Employment and Economic Development

Uniform Program Accountability Measures

Report Time Period: *January 1 – June 30, 2010*

## 1. What is the Program's Purpose?

|                              |  |
|------------------------------|--|
| <b>Mission</b>               | Provides a labor exchange, offering employment opportunities on a no-fee basis to all Minnesotans and providing services to businesses.                        |
| <b>Governing Legislation</b> | <ul style="list-style-type: none"> <li>• Wagner-Peyser Act as amended by Public Law 97-300</li> <li>• USC Title 29, Chap. 4B</li> <li>• MS 116J.401</li> </ul> |
| <b>Mandate</b>               | Provide job search and placement services to job seekers; and recruitment services and special technical services for employers.                               |

## 2. What are the Program's Resources? (January 1 – June 30, 2010)

| State Approp. | Federal Award | Other Revenue | Total Expenditures | Admin. Costs     |
|---------------|---------------|---------------|--------------------|------------------|
| -0-           | \$6,125,278   | -0-           | \$5,796,815        | -0 <sup>-2</sup> |

## 3. Who does the Program Serve?

|   |           |
|---|-----------|
| <b>Region(s)</b>  | Statewide |
| <b>Total number of individuals, regardless of when enrolled</b> | 194,800   |
| <b>Number of individuals NEWLY ENROLLED Jan 1-Jun 30, 2010</b>  | 56,932    |

### Characteristics of individuals NEWLY ENROLLED Jan 1-Jun 30, 2010:

|                          |  |
|--------------------------|--|
| <b>Age</b>               | Less than 20 years: 7%<br>20-29 years: 27%<br>30-39 years: 17%<br>40-49 years: 17%<br>50-59 years: 15%<br>60 and over: 4%<br>NA: 12% |
| <b>Disability</b>        | No disability: 75%<br>Has a disability: 5%<br>NA: 20%  |
| <b>Educational level</b> | Less than high school graduate: 7%<br>High school graduate/GED: 28%<br>Some post-secondary: 33%<br>Bachelor's degree: 16%            |

<sup>1</sup> Includes customers provided services through Wagner-Peyser Re-employment Services funds.

<sup>2</sup> Administration costs occur in the field and at the administrative office; these costs are included under Total Expenditures.

|                                       |   |
|---------------------------------------|---|
|                                       | Graduate work: 4%<br>NA: 12%  |
| <b>Employment status</b>              | Employed: 21%<br>Not employed: 64%<br>Employed, received notice of termination: 2%<br>NA: 13%   |
| <b>Ethnicity</b>                      | Hispanic/Latino: 4%<br>Not Hispanic/Latino: 81%<br>NA: 15%  |
| <b>Gender</b>                         | Male: 47%<br>Female: 39%<br>NA: 14%   |
| <b>Non-employment income supports</b> | NA  |
| <b>Other barriers to employment</b>   | NA  |
| <b>Race<sup>3</sup></b>               | American Indian/Alaskan Native: 3%<br>Asian: 3%<br>Black/African American: 11%<br>Hawaiian/Pacific Islander: <1%<br>White: 67%<br>NA: 17% |
| <b>Self-identified veteran</b>        | Veteran: 7%<br>Not veteran: 82%<br>NA: 11%  |

**4. What does the Program Do? (Individuals NEWLY ENROLLED)**

|  |        |
|--|--------|
| <b>Information-only services</b>                             | NA     |
| <b>Case-managed/individualized, staff-supported services</b> | 6,359  |
| <b>Self-service or group services ONLY</b>                   | 50,573 |

**5. What are the Results? (Individuals NEWLY ENROLLED)**

|  |                                   |
|--|-----------------------------------|
| <b>Proportion in MFIP when entered program</b>               | 3.5%                              |
| <b>Proportion receiving UI benefits when entered program</b> | 39.7%                             |
| <b>Customer satisfaction as MnCSI<sup>4</sup></b>            | 71.1                              |
| <b>Entered employment rate</b>                               | Results available for 2012 report |
| <b>Employment retention rate</b>                             | Results available for 2012 report |
| <b>Average total quarterly earnings</b>                      | Results available for 2012 report |

<sup>3</sup> Individuals may select more than one racial category; each selection is counted individually.

<sup>4</sup> The Minnesota Customer Satisfaction Index (MnCSI) is modeled on the American Customer Satisfaction Index (see [www.theacsi.org/](http://www.theacsi.org/)). Responses to 3 questions on overall satisfaction with services (1=least satisfied to 10=most satisfied) are averaged and converted to a 0 to 100 scale.

# Lifetrack Resources Program

(pass-through program)

Department of Employment and Economic Development

Uniform Program Accountability Measures

Report Time Period: **January 1 – June 30, 2010**

## 1. What is the Program's Purpose?

|                              |   |
|------------------------------|---|
| <b>Mission</b>               | Provides individualized employment services to legal immigrants and refugees, including job placement and job/career training.  |
| <b>Governing Legislation</b> | • Laws 2009, Chap. 78, Art. 1, Sect. 2, Subd. 3 (o)   |
| <b>Mandate</b>               | Provide job-seeking skills and workplace orientation, intensive job development, functional work English, and on-site job coaching services for legal immigrants and refugees; may also be used in Rochester. |

## 2. What are the Program's Resources? (January 1 – June 30, 2010)

| State Approp.  | Federal Award | Other Revenue | Total Expenditures | Admin. Costs |
|--|---------------|---------------|--------------------|--------------|
| \$192,878 <sup>1</sup> (DEED approp. = 2.5% of overall budget) | -0-           | -0-           | \$192,878          | \$7,500      |

## 3. Who does the Program Serve?

|   |  |
|---|--|
| <b>Region(s)</b>  | Twin Cities metro area and Olmstead County |
| <b>Total number of individuals, regardless of when enrolled</b> | 190  |
| <b>Number of individuals NEWLY ENROLLED Jan 1-Jun 30, 2010</b>  | 189  |

### Characteristics of individuals NEWLY ENROLLED Jan 1-Jun 30, 2010:

|                          |  |
|--------------------------|--|
| <b>Age</b>               | Less than 20 years: 2%<br>20-29 years: 35%<br>30-39 years: 22%<br>40-49 years: 27%<br>50-59 years: 11%<br>60 and over: 3%<br>NA: <1% |
| <b>Disability</b>        | No disability: 100%<br>Has a disability: 0   |
| <b>Educational level</b> | Less than high school graduate: 51%<br>High school graduate/GED: 20%<br>Some post-secondary: 21%                                     |

<sup>1</sup> Actual amount expended during this 6-month period; this is more than 50% of the annual allocation.

|  |  |
|--|--|
|  | Bachelor's degree: 5%<br>Graduate work: 3%   |
| <b>Employment status at time of enrollment</b> | Employed: 21%<br>Not employed: 79%   |
| <b>Ethnicity</b>                               | Hispanic/Latino: 1%<br>Not Hispanic/Latino: 99%  |
| <b>Gender</b>                                  | Male: 53%<br>Female: 47%   |
| <b>Non-employment income supports</b>          | NA   |
| <b>Other barriers to employment</b>            | Language (speak; little or no English): 42%  |
| <b>Race</b>                                    | American Indian/Alaskan Native: 0<br>Asian: 46%<br>Black/African American: 40%<br>Hawaiian/Pacific Islander: 0<br>White: 13%<br>NA: 1% |
| <b>Self-identified veteran</b>                 | Veteran: 0<br>Not veteran: 100%  |

**4. What does the Program Do? (Individuals NEWLY ENROLLED)**

|  |     |
|--|-----|
| <b>Information-only services</b>                             | NA  |
| <b>Case-managed/individualized, staff-supported services</b> | 110 |
| <b>Credentialed training</b>                                 | NA  |
| <b>Non-credentialed training</b>                             | 19  |
| <b>Self-service or group services only</b>                   | 79  |

**5. What are the Results? (Individuals NEWLY ENROLLED)**

|  |                                   |
|--|-----------------------------------|
| <b>Proportion in MFIP when entered program</b>               | 16.4%                             |
| <b>Proportion receiving UI benefits when entered program</b> | 5.3%                              |
| <b>Customer satisfaction as MnCSI<sup>2</sup></b>            | NA                                |
| <b>Attained credential</b>                                   | NA                                |
| <b>Completed non-credentialed training</b>                   | Results available for 2012 report |
| <b>Entered employment rate</b>                               | Results available for 2012 report |
| <b>Employment retention rate</b>                             | Results available for 2012 report |
| <b>Average total quarterly earnings</b>                      | Results available for 2012 report |

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<sup>2</sup> The Minnesota Customer Satisfaction Index (MnCSI) is modeled on the American Customer Satisfaction Index (see [www.theacsi.org/](http://www.theacsi.org/)). Responses to 3 questions on overall satisfaction with services (1=least satisfied to 10=most satisfied) are averaged and converted to a 0 to 100 scale.

# Minnesota Diversified Industries Program

(pass-through program)

Department of Employment and Economic Development

Uniform Program Accountability Measures

Report Time Period: **January 1 – June 30, 2010**

## 1. What is the Program's Purpose?

|                              |   |
|------------------------------|---|
| <b>Mission</b>               | Serves people with disabilities by offering progressive development and employment opportunities in competitive business enterprises. |
| <b>Governing Legislation</b> | • Laws 2009, Chap. 78, Art. 1, Sect. 2, Subd. 3 (j)   |
| <b>Mandate</b>               | Provide progressive development and employment opportunities for people with disabilities.  |

## 2. What are the Program's Resources? (January 1 – June 30, 2010)

| State Approp. | Federal Award | Other Revenue | Total Expenditures | Admin. Costs |
|---------------|---------------|---------------|--------------------|--------------|
| \$125,000     | -0-           | -0-           | \$29,132           | -0-          |

## 3. Who does the Program Serve? Referral clients from VRS, SSB and County Agencies, as well as MDI employees.

|   |                          |
|---|--------------------------|
| <b>Region(s)</b>  | Grand Rapids and Hibbing |
| <b>Total number of individuals, regardless of when enrolled</b> | NA                       |
| <b>Number of individuals NEWLY ENROLLED Jan 1-Jun 30, 2010</b>  | 6                        |

### Characteristics of individuals NEWLY ENROLLED Jan 1-Jun 30, 2010:

|  |  |
|--|--|
| <b>Age</b>                                     | Less than 20 years: 17%<br>20-29 years: 17%<br>30-39 years: 33%<br>40-49 years: 17%<br>50-59 years: 17%<br>60 and over: 0                  |
| <b>Disability</b>                              | 100%   |
| <b>Educational level</b>                       | Less than high school graduate: 0<br>High school graduate/GED: 50%<br>Some post-secondary: 50%<br>Bachelor's degree: 0<br>Graduate work: 0 |
| <b>Employment status at time of enrollment</b> | Employed: 0<br>Not employed: 100%  |
| <b>Ethnicity</b>                               | Hispanic/Latino: 0   |

|                                       |   |
|---------------------------------------|---|
|                                       | Not Hispanic/Latino: 100%   |
| <b>Gender</b>                         | Male: 83%<br>Female: 17%  |
| <b>Non-employment income supports</b> | 83%   |
| <b>Other barriers to employment</b>   | NA  |
| <b>Race</b>                           | American Indian/Alaskan Native: 0<br>Asian: 0<br>Black/African American: 0<br>Hawaiian/Pacific Islander: 0<br>White: 100% |
| <b>Self-identified veteran</b>        | Veteran: 0<br>Not veteran: 100%   |

**4. What does the Program Do? (Individuals NEWLY ENROLLED)**

|  |    |
|--|----|
| <b>Information-only services</b>                             | NA |
| <b>Case-managed/individualized, staff-supported services</b> | 6  |
| <b>Self-service or group services only</b>                   | NA |

**5. What are the Results? (Individuals NEWLY ENROLLED)**

|  |                                   |
|--|-----------------------------------|
| <b>Proportion in MFIP when entered program</b>               | NA                                |
| <b>Proportion receiving UI benefits when entered program</b> | NA                                |
| <b>Customer satisfaction as MnCSI<sup>1</sup></b>            | NA                                |
| <b>Entered employment rate</b>                               | Results available for 2012 report |
| <b>Employment retention rate</b>                             | Results available for 2012 report |
| <b>Average total quarterly earnings</b>                      | Results available for 2012 report |

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<sup>1</sup> The Minnesota Customer Satisfaction Index (MnCSI) is modeled on the American Customer Satisfaction Index (see [www.theacsi.org/](http://www.theacsi.org/)). Responses to 3 questions on overall satisfaction with services (1=least satisfied to 10=most satisfied) are averaged and converted to a 0 to 100 scale.

# MN Employment Center for People Who are Deaf or Hard of Hearing Program

(pass-through program)

Department of Employment and Economic Development

Uniform Program Accountability Measures

Report Time Period: **January 1 – June 30, 2010**

## 1. What is the Program's Purpose?

|                              |   |
|------------------------------|---|
| <b>Mission</b>               | Offers job placement and retention/advancement services for people who are deaf or hard of hearing. |
| <b>Governing Legislation</b> | • Laws 2009, Chap. 78, Art. 1, Sect. 2, Subd. 2 (n)   |
| <b>Mandate</b>               | Work with deaf or hard of hearing clients to find competitive jobs and help them keep their jobs.   |

## 2. What are the Program's Resources? (January 1 – June 30, 2010)

| State Approp.  | Federal Award | Other Revenue | Total Expenditures | Admin. Costs |
|--|---------------|---------------|--------------------|--------------|
| \$220,000 (\$160,000 from state general fund/workforce develop. fund & \$60,000 contract with VR) (DEED approp. = 5% of overall budget.) | -0-           | -0-           | \$210,714          | -0-          |

## 3. Who does the Program Serve?

|   |  |
|---|--|
| <b>Region(s)</b>  | Seven counties (metro area): Anoka, Carver, Dakota, Hennepin, Ramsey, Scott and Washington |
| <b>Total number of individuals, regardless of when enrolled</b> | 101  |
| <b>Number of individuals NEWLY ENROLLED Jan 1-Jun 30, 2010</b>  | 23   |

### Characteristics of individuals NEWLY ENROLLED Jan 1-Jun 30, 2010:

|                          |  |
|--------------------------|--|
| <b>Age</b>               | Less than 20 years: 4%<br>20-29 years: 44%<br>30-39 years: 13%<br>40-49 years: 17%<br>50-59 years: 13%<br>60 and over: 4%<br>NA: 4%        |
| <b>Disability</b>        | 100%   |
| <b>Educational level</b> | Less than high school graduate: 0<br>High school graduate/GED: 43%<br>Some post-secondary: 35%<br>Bachelor's degree: 0<br>Graduate work: 0 |

|  |  |
|--|--|
|  | NA: 22%  |
| <b>Employment status at time of enrollment</b> | Employed: 9%<br>Not employed: 91%  |
| <b>Ethnicity</b>                               | Hispanic/Latino: 9%<br>Not Hispanic/Latino: 91%  |
| <b>Gender</b>                                  | Male: 30%<br>Female: 70%   |
| <b>Non-employment income supports</b>          | 22% receiving SSI/SSDI   |
| <b>Other barriers to employment</b>            | NA   |
| <b>Race</b>                                    | American Indian/Alaskan Native: 0<br>Asian: 22%<br>Black/African American: 17%<br>Hawaiian/Pacific Islander: 0<br>White: 52%<br>NA: 9% |
| <b>Self-identified veteran</b>                 | Veteran: 0<br>Not veteran: 100%  |

4. **What does the Program Do?** (Individuals NEWLY ENROLLED)

|  |    |
|--|----|
| <b>Information-only services</b>                             | NA |
| <b>Case-managed/individualized, staff-supported services</b> | 23 |
| <b>Self-service or group services only</b>                   | NA |

5. **What are the Results?** (Individuals NEWLY ENROLLED)

|  |                                   |
|--|-----------------------------------|
| <b>Proportion in MFIP when entered program</b>               | 0                                 |
| <b>Proportion receiving UI benefits when entered program</b> | 4.3%                              |
| <b>Customer satisfaction as MnCSI<sup>1</sup></b>            | NA                                |
| <b>Entered employment rate</b>                               | Results available for 2012 report |
| <b>Employment retention rate</b>                             | Results available for 2012 report |
| <b>Average total quarterly earnings</b>                      | Results available for 2012 report |

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<sup>1</sup> The Minnesota Customer Satisfaction Index (MnCSI) is modeled on the American Customer Satisfaction Index (see [www.theacsi.org/](http://www.theacsi.org/)). Responses to 3 questions on overall satisfaction with services (1=least satisfied to 10=most satisfied) are averaged and converted to a 0 to 100 scale.



# Minnesota Family Investment Program – Employment Services

Department of Employment and Economic Development

Uniform Program Accountability Measures

Report Time Period: *January 1 – June 30, 2010*

## 1. What is the Program's Purpose?

|                              |   |
|------------------------------|---|
| <b>Mission</b>               | Supports families to help them move from welfare to unsubsidized employment   |
| <b>Governing Legislation</b> | <ul style="list-style-type: none"> <li>• MS 256J.49</li> <li>• USC Title 42, Sect. 603, Public Law 109-171</li> </ul> |
| <b>Mandate</b>               | Provide programs, activities and services designed to assist participants in obtaining and retaining employment.      |

## 2. What are the Program's Resources? (January 1 – June 30, 2010)

| State Approp.          | Federal Award | Other Revenue | Total Expenditures | Admin. Costs |
|------------------------|---------------|---------------|--------------------|--------------|
| \$171,138 <sup>1</sup> | -0-           | -0-           | \$171,138          | \$171,138    |

## 3. Who does the Program Serve?

|   |           |
|---|-----------|
| <b>Region(s)</b>  | Statewide |
| <b>Total number of individuals, regardless of when enrolled</b> | 40,765    |
| <b>Number of individuals NEWLY ENROLLED Jan 1-Jun 30, 2010</b>  | 14,876    |

### Characteristics of individuals NEWLY ENROLLED Jan 1-Jun 30, 2010:

|                          |  |
|--------------------------|--|
| <b>Age</b>               | Less than 20 years: 11%<br>20-29 years: 50%<br>30-39 years: 25%<br>40-49 years: 11%<br>50-59 years: 2%<br>60 and over: <1%                     |
| <b>Disability</b>        | No disability: 45%<br>Disability, employment barrier: 4%<br>Disability, not employment barrier: 1%<br>NA: 50%                                  |
| <b>Educational level</b> | Less than high school graduate: 37%<br>High school graduate/GED: 51%<br>Some post-secondary: 10%<br>Bachelor's degree: 1%<br>Graduate work: 1% |

<sup>1</sup> Actual amount expended during this 6-month period; this is more than 50% of the annual allocation.

|  |   |
|--|---|
| <b>Employment status at time of enrollment</b> | Employed: 20%<br>Not employed: 79%<br>Employed, received notice of termination: <1%   |
| <b>Ethnicity</b>                               | Hispanic/Latino: 7%<br>Not Hispanic/Latino: 93%   |
| <b>Gender</b>                                  | Male: 25%<br>Female: 75%  |
| <b>Non-employment income supports</b>          | NA  |
| <b>Other barriers to employment</b>            | NA  |
| <b>Race<sup>2</sup></b>                        | American Indian/Alaskan Native: 10%<br>Asian: 7%<br>Black/African American: 34%<br>Hawaiian/Pacific Islander: <1%<br>White: 52% |
| <b>Self-identified veteran</b>                 | Veteran: <1%<br>Not veteran: 99%<br>NA: <1%   |

**4. What does the Program Do?** (Individuals NEWLY ENROLLED)

|  |        |
|--|--------|
| <b>Information-only services</b>                             | NA     |
| <b>Case-managed/individualized, staff-supported services</b> | 14,876 |
| <b>Self-service or group services only</b>                   | NA     |

**5. What are the Results?** (Individuals NEWLY ENROLLED)

|  |                                   |
|--|-----------------------------------|
| <b>Proportion in MFIP when entered program</b>               | NA                                |
| <b>Proportion receiving UI benefits when entered program</b> | 5.9%                              |
| <b>Customer satisfaction as MnCSI<sup>3</sup></b>            | 63.7                              |
| <b>Entered employment rate</b>                               | Results available for 2012 report |
| <b>Employment retention rate</b>                             | Results available for 2012 report |
| <b>Average total quarterly earnings</b>                      | Results available for 2012 report |

<sup>2</sup> Individuals may select more than one racial category; each selection is counted individually.

<sup>3</sup> The Minnesota Customer Satisfaction Index (MnCSI) is modeled on the American Customer Satisfaction Index (see [www.theacsi.org/](http://www.theacsi.org/)). Responses to 3 questions on overall satisfaction with services (1=least satisfied to 10=most satisfied) are averaged and converted to a 0 to 100 scale.

# Northern Connections Program

(pass-through program)

Department of Employment and Economic Development

Uniform Program Accountability Measures

Report Time Period: **January 1 – June 30, 2010**

## 1. What is the Program's Purpose?

|                              |   |
|------------------------------|---|
| <b>Mission</b>               | Helps people move from public funding to self-sufficiency in west-central Minnesota by offering counseling, job-seeking skills training and career development, asset accumulation training and support services. |
| <b>Governing Legislation</b> | • Laws 2009, Chap. 78, Art. 1, Sect. 2, Subd. 3 (f)   |
| <b>Mandate</b>               | Provide one-stop supportive services to individuals as they transition into the workforce.  |

## 2. What are the Program's Resources? (January 1 – June 30, 2010)

| State Approp.                                    | Federal Award | Other Revenue | Total Expenditures | Admin. Costs |
|--|---------------|---------------|--------------------|--------------|
| \$100,000 (DEED approp. = 49% of overall budget) | -0-           | -0-           | \$75,052           | -0-          |

## 3. Who does the Program Serve?

|   |   |
|---|---|
| <b>Regions served</b>   | Becker, Clay, Douglas, Grant, Hubbard, Mahnomon, Otter Tail, Pope, Stevens, Traverse, Wadena, and Wilkin Counties |
| <b>Total number of individuals, regardless of when enrolled</b> | 722   |
| <b>Number of individuals NEWLY ENROLLED Jan 1-Jun 30, 2010</b>  | 87  |

### Characteristics of individuals NEWLY ENROLLED Jan 1-Jun 30, 2010:

|                                     |   |
|-------------------------------------|---|
| <b>Age</b>                          | Less than 20 years: 8%<br>20-29 years: 54%<br>30-39 years: 24%<br>40-49 years: 13%<br>50-59 years: 0<br>60 and over: 1%                                 |
| <b>Disability</b>                   | No disability: 82%<br>Has a disability: 11%<br>NA: 7%   |
| <b>Educational level</b>            | Less than high school graduate: 14%<br>High school graduate/GED: 49%<br>Some post-secondary: 26%<br>Bachelor's degree: 2%<br>Graduate work: 0<br>NA: 8% |
| <b>Employment status at time of</b> | Employed: 43%   |

|                                       |  |
|---------------------------------------|--|
| <b>enrollment</b>                     | Not employed: 48%<br>NA: 9%  |
| <b>Ethnicity</b>                      | Hispanic/Latino: 6%<br>Not Hispanic/Latino: 81%<br>NA: 13%   |
| <b>Gender</b>                         | Male: 8%<br>Female: 92%  |
| <b>Non-employment income supports</b> | 7% receiving SSI/SSDI  |
| <b>Other barriers to employment</b>   | NA   |
| <b>Race</b>                           | American Indian/Alaskan Native: 21%<br>Asian: 0<br>Black/African American: 3%<br>Hawaiian/Pacific Islander: 0<br>White: 49%<br>NA: 26% |
| <b>Self-identified veteran</b>        | Veteran: 3%<br>Not veteran: 89%<br>NA: 8%  |

**4. What does the Program Do? (Individuals NEWLY ENROLLED)**

|  |    |
|--|----|
| <b>Information-only services</b>                             | NA |
| <b>Case-managed/individualized, staff-supported services</b> | 87 |
| <b>Self-service or group services only</b>                   | NA |

**5. What are the Results? (Individuals NEWLY ENROLLED)**

|  |                                   |
|--|-----------------------------------|
| <b>Proportion in MFIP when entered program</b>               | NA                                |
| <b>Proportion receiving UI benefits when entered program</b> | NA                                |
| <b>Customer satisfaction as MnCSI<sup>1</sup></b>            | NA                                |
| <b>Entered employment rate</b>                               | Results available for 2012 report |
| <b>Employment retention rate</b>                             | Results available for 2012 report |
| <b>Average total quarterly earnings</b>                      | Results available for 2012 report |

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<sup>1</sup> The Minnesota Customer Satisfaction Index (MnCSI) is modeled on the American Customer Satisfaction Index (see [www.theacsi.org/](http://www.theacsi.org/)). Responses to 3 questions on overall satisfaction with services (1=least satisfied to 10=most satisfied) are averaged and converted to a 0 to 100 scale.

# Opportunities Industrialization Centers Program

(pass-through program)

Department of Employment and Economic Development

Uniform Program Accountability Measures

Report Time Period: **January 1 – June 30, 2010**

## 1. What is the Program's Purpose?

|                              |   |
|------------------------------|---|
| <b>Mission</b>               | Gets individuals into job training and related services.  |
| <b>Governing Legislation</b> | <ul style="list-style-type: none"> <li>• Laws 2009, Chap. 78, Art. 1, Sect. 2, Subd. 3 (q)</li> <li>• H 2781/Senate 2510, Chap. 347, Sec.4</li> </ul> |
| <b>Mandate</b>               | Provide tailored vocational learning and placement services for underserved communities.  |

## 2. What are the Program's Resources? (January 1 – June 30, 2010)

| State Approp.                                    | Federal Award | Other Revenue | Total Expenditures | Admin. Costs |
|--|---------------|---------------|--------------------|--------------|
| \$687,500 (DEED approp. = 20% of overall budget) | -0-           | -0-           | \$217,632          | \$35,720     |

## 3. Who does the Program Serve?

|   |  |
|---|--|
| <b>Region(s)</b>  | Minneapolis, Mille Lacs Reservation and Mille Lacs County, and Bemidji |
| <b>Total number of individuals, regardless of when enrolled</b> | 755  |
| <b>Number of individuals NEWLY ENROLLED Jan 1-Jun 30, 2010</b>  | 547  |

### Characteristics of individuals NEWLY ENROLLED Jan 1-Jun 30, 2010:

|  |   |
|--|---|
| <b>Age</b>                                     | Less than 20 years: 11%<br>20-29 years: 30%<br>30-39 years: 19%<br>40-49 years: 14%<br>50-59 years: 9%<br>60 and over: 1%<br>NA: 16%                      |
| <b>Disability</b>                              | No disability: 89%<br>Has a disability: 4%<br>NA: 7%  |
| <b>Educational level</b>                       | Less than high school graduate: 26%<br>High school graduate/GED: 38%<br>Some post-secondary: 26%<br>Bachelor's degree: 1%<br>Graduate work: <1%<br>NA: 7% |
| <b>Employment status at time of enrollment</b> | Employed: 28%<br>Not employed: 65%  |

|                                       |  |
|---------------------------------------|--|
|                                       | NA: 8%   |
| <b>Ethnicity</b>                      | Hispanic/Latino: 14%<br>Not Hispanic/Latino: 26%<br>NA: 60%  |
| <b>Gender</b>                         | Male: 47%<br>Female: 25%<br>NA: 28%  |
| <b>Non-employment income supports</b> | 8% receiving SSI/SSDI  |
| <b>Other barriers to employment</b>   | NA   |
| <b>Race</b>                           | American Indian/Alaskan Native: 27%<br>Asian: 3%<br>Black/African American: 39%<br>Hawaiian/Pacific Islander: 0<br>White: 10%<br>NA: 21% |
| <b>Self-identified veteran</b>        | Veteran: 4%<br>Not veteran: 59%<br>NA: 36%   |

**4. What does the Program Do? (Individuals NEWLY ENROLLED)**

|  |     |
|--|-----|
| <b>Information-only services</b>                             | NA  |
| <b>Case-managed/individualized, staff-supported services</b> | 326 |
| <b>Credentialed training</b>                                 | 169 |
| <b>Non-credentialed training</b>                             | 201 |
| <b>Self-service or group services only</b>                   | 220 |

**5. What are the Results? (Individuals NEWLY ENROLLED)**

|  |                                   |
|--|-----------------------------------|
| <b>Proportion in MFIP when entered program</b>               | 16.5%                             |
| <b>Proportion receiving UI benefits when entered program</b> | 12.6%                             |
| <b>Customer satisfaction as MnCSI<sup>1</sup></b>            | NA                                |
| <b>Attained credential</b>                                   | NA                                |
| <b>Completed non-credentialed training</b>                   | Results available for 2012 report |
| <b>Entered employment rate</b>                               | Results available for 2012 report |
| <b>Employment retention rate</b>                             | Results available for 2012 report |
| <b>Average total quarterly earnings</b>                      | Results available for 2012 report |

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<sup>1</sup> The Minnesota Customer Satisfaction Index (MnCSI) is modeled on the American Customer Satisfaction Index (see [www.theacsi.org/](http://www.theacsi.org/)). Responses to 3 questions on overall satisfaction with services (1=least satisfied to 10=most satisfied) are averaged and converted to a 0 to 100 scale.

# Senior Community Service Employment Program

Department of Employment and Economic Development

Uniform Program Accountability Measures

Report Time Period: *January 1 – June 30, 2010*

## 1. What is the Program's Purpose?

|                              |  |
|------------------------------|--|
| <b>Mission</b>               | Fosters economic self-sufficiency through community service activities for unemployed, low-income persons who are 55 years of age and older and have poor employment prospects.  |
| <b>Governing Legislation</b> | • Title V of the Federal Older Americans Act of 1965, Public Law 106-501 as amended by the Comprehensive Older Americans Act of 2000; USC Chap. 42, Section 3056                 |
| <b>Mandate</b>               | Help foster individual economic self-sufficiency, promote useful opportunities in community service activities, and offer unsubsidized employment in public and private sectors. |

## 2. What are the Program's Resources? (January 1 – June 30, 2010)

| State Approp. | Federal Award            | Other Revenue | Total Expenditures | Admin. Costs           |
|---------------|--------------------------|---------------|--------------------|------------------------|
| -0-           | \$1,368,263 <sup>1</sup> | -0-           | \$1,368,263        | \$171,958 <sup>2</sup> |

## 3. Who does the Program Serve?

|   |           |
|---|-----------|
| <b>Region(s)</b>  | Statewide |
| <b>Total number of individuals, regardless of when enrolled</b> | NA        |
| <b>Number of individuals NEWLY ENROLLED Jan 1-Jun 30, 2010</b>  | 122       |

### Characteristics of individuals NEWLY ENROLLED Jan 1-Jun 30, 2010:

|                          |  |
|--------------------------|--|
| <b>Age</b>               | Less than 50 years: 0%<br>50-59 years: 43%<br>60-69 years: 43%<br>70 and over: 13%   |
| <b>Disability</b>        | No disability: 58%<br>Has a disability: 38%<br>NA: 4%  |
| <b>Educational level</b> | Less than high school graduate: 11%<br>High school graduate/GED: 36%<br>Some post-secondary: 42%<br>Bachelor's degree: 4%<br>Graduate work: 6%<br>NA: 1% |

<sup>1</sup> Actual amount expended during this 6-month period; this is more than 50% of the annual allocation.

<sup>2</sup> Admin. Costs include both state administrative and local administrative costs.

|  |   |
|--|---|
| <b>Employment status at time of enrollment</b> | Employed: 0<br>Not employed: 100%   |
| <b>Ethnicity</b>                               | Hispanic/Latino: 2%<br>Not Hispanic/Latino: 89%<br>NA: 8%   |
| <b>Gender</b>                                  | Male: 40%<br>Female: 60%  |
| <b>Non-employment income supports</b>          | 22% receiving SSI   |
| <b>Other barriers to employment</b>            | NA  |
| <b>Race<sup>3</sup></b>                        | American Indian/Alaskan Native: 2%<br>Asian: 1%<br>Black/African American: 5%<br>Hawaiian/Pacific Islander: 0<br>White: 91%<br>NA: 2% |
| <b>Self-identified veteran</b>                 | Veteran: 21%<br>Not veteran: 79%  |

**4. What does the Program Do? (Individuals NEWLY ENROLLED)**

|  |     |
|--|-----|
| <b>Information-only services</b>                             | NA  |
| <b>Case-managed/individualized, staff-supported services</b> | 122 |
| <b>Self-service or group services only</b>                   | NA  |

**5. What are the Results? (Individuals NEWLY ENROLLED)**

|  |                                   |
|--|-----------------------------------|
| <b>Proportion in MFIP when entered program</b>               | NA                                |
| <b>Proportion receiving UI benefits when entered program</b> | NA                                |
| <b>Customer satisfaction as MnCSI<sup>4</sup></b>            | NA                                |
| <b>Entered employment rate</b>                               | Results available for 2012 report |
| <b>Employment retention rate</b>                             | Results available for 2012 report |
| <b>Average total quarterly earnings</b>                      | Results available for 2012 report |

<sup>3</sup> Individuals may select more than one racial category; each selection is counted individually.

<sup>4</sup> The Minnesota Customer Satisfaction Index (MnCSI) is modeled on the American Customer Satisfaction Index (see [www.theacsi.org/](http://www.theacsi.org/)). Responses to 3 questions on overall satisfaction with services (1=least satisfied to 10=most satisfied) are averaged and converted to a 0 to 100 scale.



# Twin Cities RISE! Program

(pass-through program)

Department of Employment and Economic Development

Uniform Program Accountability Measures

Report Time Period: **January 1 – June 30, 2010**

## 1. What is the Program's Purpose?

|                              |   |
|------------------------------|---|
| <b>Mission</b>               | Offers job training and education to low-income adults in the seven-county metropolitan area.   |
| <b>Governing Legislation</b> | <ul style="list-style-type: none"> <li>Laws 2009, Chap. 78 Article 1 Section 2 Subd. 3 (e)</li> </ul>   |
| <b>Mandate</b>               | Support job training and education programs serving low income adults, focused on men transitioning from incarceration or at risk of court or gang involvement. |

## 2. What are the Program's Resources? (January 1 – June 30, 2010)

| State Approp.                                      | Federal Award | Other Revenue | Total Expenditures | Admin. Costs |
|--|---------------|---------------|--------------------|--------------|
| \$227,500 (DEED approp. = 13.5% of overall budget) | -0-           | -0-           | \$91,000           | -0-          |

## 3. Who does the Program Serve?

|   |   |
|---|---|
| <b>Region(s)</b>  | Statewide, although primarily the Twin Cities metro area from locations in Minneapolis and St. Paul |
| <b>Total number of individuals, regardless of when enrolled</b> | 205   |
| <b>Number of individuals NEWLY ENROLLED Jan 1-Jun 30, 2010</b>  | 59  |

### Characteristics of individuals NEWLY ENROLLED Jan 1-Jun 30, 2010:

|  |  |
|--|--|
| <b>Age</b>                                     | Less than 20 years: 2%<br>20-29 years: 24%<br>30-39 years: 32%<br>40-49 years: 27%<br>50-59 years: 12%<br>60 and over: 3%                            |
| <b>Disability</b>                              | No disability: 97%<br>Has a disability: 3%   |
| <b>Educational level</b>                       | Less than high school graduate: 0<br>High school graduate/GED: 73%<br>Some post-secondary: 22%<br>Bachelor's degree: 0<br>Graduate work: 0<br>NA: 5% |
| <b>Employment status at time of enrollment</b> | Employed: 14%<br>Not employed: 86%   |

|                                       |   |
|---------------------------------------|---|
| <b>Ethnicity</b>                      | Hispanic/Latino: 0<br>Not Hispanic/Latino: 100%   |
| <b>Gender</b>                         | Male: 27%<br>Female: 73%<br>NA: 17%   |
| <b>Non-employment income supports</b> | 2% receiving SSI/SSDI   |
| <b>Other barriers to employment</b>   | NA  |
| <b>Race</b>                           | American Indian/Alaskan Native: 5%<br>Asian: 2%<br>Black/African American: 51%<br>Hawaiian/Pacific Islander: 0<br>White: 29%<br>NA: 13% |
| <b>Self-identified veteran</b>        | NA  |

**4. What does the Program Do? (Individuals NEWLY ENROLLED)**

|  |    |
|--|----|
| <b>Information-only services</b>                             | NA |
| <b>Case-managed/individualized, staff-supported services</b> | 59 |
| <b>Credentialed training</b>                                 | NA |
| <b>Non-credentialed training</b>                             | 59 |
| <b>Self-service or group services only</b>                   | NA |

**5. What are the Results? (Individuals NEWLY ENROLLED)**

|  |                                   |
|--|-----------------------------------|
| <b>Proportion in MFIP when entered program</b>               | 10.5%                             |
| <b>Proportion receiving UI benefits when entered program</b> | 17.5%                             |
| <b>Customer satisfaction as MnCSI<sup>1</sup></b>            | NA                                |
| <b>Attained credential</b>                                   | NA                                |
| <b>Completed non-credentialed training</b>                   | Results available for 2012 report |
| <b>Entered employment rate</b>                               | Results available for 2012 report |
| <b>Employment retention rate</b>                             | Results available for 2012 report |
| <b>Average total quarterly earnings</b>                      | Results available for 2012 report |

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<sup>1</sup> The Minnesota Customer Satisfaction Index (MnCSI) is modeled on the American Customer Satisfaction Index (see [www.theacsi.org/](http://www.theacsi.org/)). Responses to 3 questions on overall satisfaction with services (1=least satisfied to 10=most satisfied) are averaged and converted to a 0 to 100 scale.

# Veterans Program

Department of Employment and Economic Development

Uniform Program Accountability Measures

Report Time Period: *January 1 – June 30, 2010*

## 1. What is the Program's Purpose?

|                              |   |
|------------------------------|---|
| <b>Mission</b>               | Ensures that specialized employment and training services are provided to veterans.   |
| <b>Governing Legislation</b> | <ul style="list-style-type: none"> <li>• WIA of 1998, the Jobs For Veterans Act; USC Title 38</li> <li>• MS 116J.401</li> </ul> |
| <b>Mandate</b>               | Provide veterans with employment and training services through state and federal programs.                                      |

## 2. What are the Program's Resources? (January 1 – June 30, 2010)

| State Approp. | Federal Award | Other Revenue | Total Expenditures | Admin. Costs     |
|---------------|---------------|---------------|--------------------|------------------|
| -0-           | \$1,023,500   | -0-           | \$1,329,980        | -0 <sup>-1</sup> |

## 3. Who does the Program Serve?

|   |           |
|---|-----------|
| <b>Region(s)</b>  | Statewide |
| <b>Total number of individuals, regardless of when enrolled</b> | 1,317     |
| <b>Number of individuals NEWLY ENROLLED Jan 1-Jun 30, 2010</b>  | 626       |

### Characteristics of individuals NEWLY ENROLLED Jan 1-Jun 30, 2010:

|                          |  |
|--------------------------|--|
| <b>Age</b>               | Less than 20 years: 1%<br>20-29 years: 21%<br>30-39 years: 13%<br>40-49 years: 23%<br>50-59 years: 23%<br>60 and over: 12%<br>NA: 6%           |
| <b>Disability</b>        | No disability: 64%<br>Has a disability: 20%<br>NA: 16%   |
| <b>Educational level</b> | Less than high school graduate: 1%<br>High school graduate/GED: 27%<br>Some post-secondary: 27%<br>Bachelor's degree: 19%<br>Graduate work: 6% |

<sup>1</sup> Administration costs occur in the field and at the administrative office; these costs are included under Total Expenditures.

|  |   |
|--|---|
|  | NA: 21%   |
| <b>Employment status at time of enrollment</b> | Employed: 20%<br>Not employed: 79%<br>Employed, received notice of termination: 1%  |
| <b>Ethnicity</b>                               | Hispanic/Latino: 4%<br>Not Hispanic/Latino: 96%   |
| <b>Gender</b>                                  | Male: 74%<br>Female: 9%<br>NA: 17%  |
| <b>Non-employment income supports</b>          | NA  |
| <b>Other barriers to employment</b>            | NA  |
| <b>Race<sup>2</sup></b>                        | American Indian/Alaskan Native: 2%<br>Asian: 3%<br>Black/African American: 4%<br>Hawaiian/Pacific Islander: 0<br>White: 87%<br>Not answered: 7% |
| <b>Self-identified veteran</b>                 | Veteran: 100%<br>Not veteran: < 1% ( <i>1 person</i> )  |

4. **What does the Program Do?** (Individuals NEWLY ENROLLED)

|  |     |
|--|-----|
| <b>Information-only services</b>                             | NA  |
| <b>Case-managed/individualized, staff-supported services</b> | 626 |
| <b>Self-service or group services only</b>                   | NA  |

5. **What are the Results?** (Individuals NEWLY ENROLLED)

|  |                                   |
|--|-----------------------------------|
| <b>Proportion in MFIP when entered program</b>               | 0.8%                              |
| <b>Proportion receiving UI benefits when entered program</b> | 48.4%                             |
| <b>Customer satisfaction as MnCSI<sup>3</sup></b>            | NA                                |
| <b>Entered employment rate</b>                               | Results available for 2012 report |
| <b>Employment retention rate</b>                             | Results available for 2012 report |
| <b>Average total quarterly earnings</b>                      | Results available for 2012 report |

<sup>2</sup> Individuals may select more than one racial category; each selection is counted individually.

<sup>3</sup> The Minnesota Customer Satisfaction Index (MnCSI) is modeled on the American Customer Satisfaction Index (see [www.theacsi.org/](http://www.theacsi.org/)). Responses to 3 questions on overall satisfaction with services (1=least satisfied to 10=most satisfied) are averaged and converted to a 0 to 100 scale.

# Vocational Rehabilitation Program

Department of Employment and Economic Development

Uniform Program Accountability Measures

Report Time Period: *January 1 – June 30, 2010*

## 1. What is the Program's Purpose?

|                              |  |
|------------------------------|--|
| <b>Mission</b>               | Assists Minnesotans with significant disabilities to secure and maintain employment.   |
| <b>Governing Legislation</b> | <ul style="list-style-type: none"> <li>• MS 268A</li> <li>• Rehab. Act of 1973 as amended; USC Title 29, Chap. 16</li> </ul>   |
| <b>Mandate</b>               | Assist people with disabilities to prepare for/obtain/retain competitive employment through strong partnerships with other Workforce Development programs, Community Rehabilitation Providers, secondary and post secondary education programs, and employers. |

## 2. What are the Program's Resources? (January 1- June 30, 2010)

| State Approp. | Federal Award | Other Revenue | Total Expenditures | Admin. Costs |
|---------------|---------------|---------------|--------------------|--------------|
| \$4,400,000   | \$19,533,179  | \$1,136,566   | \$20,760,027       | \$3,453,886  |

## 3. Who does the Program Serve?

|   |           |
|---|-----------|
| <b>Region(s)</b>  | Statewide |
| <b>Total number of individuals, regardless of when enrolled</b> | 18,689    |
| <b>Number of individuals NEWLY ENROLLED Jan 1-Jun 30, 2010</b>  | 4,443     |

### Characteristics of individuals NEWLY ENROLLED Jan 1-Jun 30, 2010:

|  |   |
|--|---|
| <b>Age</b>                                     | Less than 20 years: 34%<br>20-29 years: 17%<br>30-39 years: 12%<br>40-49 years: 19%<br>50-59 years: 15%<br>60 and over: 2%                                |
| <b>Disability</b>                              | 100%  |
| <b>Educational level</b>                       | Less than high school graduate: 39%<br>High school graduate/GED: 27%<br>Some post-secondary: 26%<br>Bachelor's degree: 6%<br>Graduate work: 2%<br>NA: <1% |
| <b>Employment status at time of enrollment</b> | Employed: 9%<br>Not employed: 91%   |
| <b>Ethnicity</b>                               | Hispanic/Latino: 3%<br>Not Hispanic/Latino: 97%   |

|                                       |  |
|---------------------------------------|--|
| <b>Gender</b>                         | Male: 57%<br>Female: 43%   |
| <b>Non-employment income supports</b> | 32% receiving SSI or SSDI  |
| <b>Other barriers to employment</b>   | NA   |
| <b>Race<sup>1</sup></b>               | American Indian/Alaskan Native: 3%<br>Asian: 2%<br>Black/African American: 16%<br>Hawaiian/Pacific Islander: <1%<br>White: 81% |
| <b>Self-identified veteran</b>        | Veteran: 4%<br>Not veteran: 96%<br>NA: <1%   |

**4. What does the Program Do? (Individuals NEWLY ENROLLED)**

|  |       |
|--|-------|
| <b>Information-only services</b>                             | NA    |
| <b>Case-managed/individualized, staff-supported services</b> | 4,443 |
| <b>Self-service or group services only</b>                   | NA    |

**5. What are the Results? (Individuals NEWLY ENROLLED)**

|  |                                   |
|--|-----------------------------------|
| <b>Proportion in MFIP when entered program</b>               | 4.3%                              |
| <b>Proportion receiving UI benefits when entered program</b> | 12.1%                             |
| <b>Customer satisfaction as MnCSI<sup>2</sup></b>            | 73.4                              |
| <b>Entered employment rate<sup>3</sup></b>                   | Results available for 2012 report |
| <b>Employment retention rate</b>                             | Results available for 2012 report |
| <b>Average total quarterly earnings</b>                      | Results available for 2012 report |

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<sup>1</sup> Individuals may select more than one racial category; each selection is counted individually.

<sup>2</sup> The Minnesota Customer Satisfaction Index (MnCSI) is modeled on the American Customer Satisfaction Index (see [www.theacsi.org/](http://www.theacsi.org/)). Responses to 3 questions on overall satisfaction with services (1=least satisfied to 10=most satisfied) are averaged and converted to a 0 to 100 scale.

<sup>3</sup> Individuals are not exited from the program until they have maintained employment for 90 days.

# Workforce Development Services for the Blind

Department of Employment and Economic Development

Uniform Program Accountability Measures

Report Time Period: *January 1 – June 30, 2010*

## 1. What is the Program's Purpose?

|                              |  |
|------------------------------|--|
| <b>Mission</b>               | Ensures that eligible individuals aged 14 years and older who are blind, visually impaired, or DeafBlind have vocational rehabilitation services they need to prepare for, seek, gain, or retain competitive employment. |
| <b>Governing Legislation</b> | <ul style="list-style-type: none"> <li>• MS 248</li> <li>• MN Rules 3325</li> <li>• Rehab. Act of 1973 as amended; 34 CFR 361</li> </ul>   |
| <b>Mandate</b>               | Develop/administer programs for eligible individuals who are blind, visually impaired, or DeafBlind that help them obtain vocational training and competitive employment.  |

## 2. What are the Program's Resources? (January 1 – June 30, 2010)

| State Approp. | Federal Award | Other Revenue | Total Expenditures | Admin. Costs |
|---------------|---------------|---------------|--------------------|--------------|
| \$1,066,000   | \$3,975,000   | -0-           | \$5,250,000        | \$673,000    |

## 3. Who does the Program Serve?

|   |           |
|---|-----------|
| <b>Region(s)</b>  | Statewide |
| <b>Total number of individuals, regardless of when enrolled</b> | 478       |
| <b>Number of individuals NEWLY ENROLLED Jan 1-Jun 30, 2010</b>  | 129       |

### Characteristics of individuals NEWLY ENROLLED Jan 1-Jun 30, 2010:

|  |   |
|--|---|
| <b>Age</b>                                     | Less than 20 years: 18%<br>20-29 years: 17%<br>30-39 years: 15%<br>40-49 years: 19%<br>50-59 years: 26%<br>60 and over: 5%                      |
| <b>Disability</b>                              | 100%  |
| <b>Educational level</b>                       | Less than high school graduate: 27%<br>High school graduate/GED: 23%<br>Some post-secondary: 30%<br>Bachelor's degree: 15%<br>Graduate work: 5% |
| <b>Employment status at time of enrollment</b> | Employed: 26%<br>Not employed: 74%  |
| <b>Ethnicity</b>                               | Hispanic/Latino: 3%<br>Not Hispanic/Latino: 97%   |

|                                       |  |
|---------------------------------------|--|
| <b>Gender</b>                         | Male: 63%<br>Female: 37%   |
| <b>Non-employment income supports</b> | 50% receiving SSI and/or SSDI  |
| <b>Other barriers to employment</b>   | NA   |
| <b>Race<sup>1</sup></b>               | American Indian/Alaskan Native: 2%<br>Asian: 5%<br>Black/African American: 16%<br>Hawaiian/Pacific Islander: 0<br>White: 78% |
| <b>Self-identified veteran</b>        | Veteran: 2%<br>Not veteran: 97%<br>NA: 2%  |

**4. What does the Program Do? (Individuals NEWLY ENROLLED)**

|  |     |
|--|-----|
| <b>Information-only services</b>                             | NA  |
| <b>Case-managed/individualized, staff-supported services</b> | 129 |
| <b>Self-service or group services only</b>                   | NA  |

**5. What are the Results? (Individuals NEWLY ENROLLED)**

|  |                                   |
|--|-----------------------------------|
| <b>Proportion in MFIP when entered program</b>               | 0.8%                              |
| <b>Proportion receiving UI benefits when entered program</b> | 8.3%                              |
| <b>Customer satisfaction as MnCSI<sup>2</sup></b>            | 72.1                              |
| <b>Entered employment rate<sup>3</sup></b>                   | Results available for 2012 report |
| <b>Employment retention rate</b>                             | Results available for 2012 report |
| <b>Average total quarterly earnings</b>                      | Results available for 2012 report |

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<sup>1</sup> Individuals may select more than one racial category; each selection is counted individually.

<sup>2</sup> The Minnesota Customer Satisfaction Index (MnCSI) is modeled on the American Customer Satisfaction Index (see [www.theacsi.org/](http://www.theacsi.org/)). Responses to 3 questions on overall satisfaction with services (1=least satisfied to 10=most satisfied) are averaged and converted to a 0 to 100 scale.

<sup>3</sup> Individuals are not exited from the program until they have maintained employment for 90 days.



# WIA Title IB Adult Program<sup>1</sup>

Department of Employment and Economic Development

Uniform Program Accountability Measures

Report Time Period: *January 1 – June 30, 2010*

## 1. What is the Program's Purpose?

|                              |  |
|------------------------------|--|
| <b>Mission</b>               | Provides employment and training assistance to adults to increase their employment retention, earnings, and occupational skill attainment. |
| <b>Governing Legislation</b> | • WIA of 1998 (Public Law 105-220); USC Title 29, Chap. 30   |
| <b>Mandate</b>               | Provide workforce investment activities to adults that increase their employment, retention, earnings, and occupational skill attainment.  |

## 2. What are the Program's Resources? (January 1 – June 30, 2010)

| State Approp. | Federal Award | Other Revenue | Total Expenditures | Admin. Costs           |
|---------------|---------------|---------------|--------------------|------------------------|
| -0-           | \$6,049,965   | -0-           | \$5,117,903        | \$937,878 <sup>2</sup> |

## 3. Who does the Program Serve?

|   |           |
|---|-----------|
| <b>Region(s)</b>  | Statewide |
| <b>Total number of individuals, regardless of when enrolled</b> | 3,191     |
| <b>Number of individuals NEWLY ENROLLED Jan 1-Jun 30, 2010</b>  | 964       |

### Characteristics of individuals NEWLY ENROLLED Jan 1-Jun 30, 2010:

|                          |   |
|--------------------------|---|
| <b>Age</b>               | Less than 20 years: 4%<br>20-29 years: 34%<br>30-39 years: 23%<br>40-49 years: 23%<br>50-59 years: 14%<br>60 and over: 2%                     |
| <b>Disability</b>        | No disability: 92%<br>Disability, employment barrier: 5%<br>Disability, not employment barrier: 3%  |
| <b>Educational level</b> | Less than high school graduate: 9%<br>High school graduate/GED: 47%<br>Some post-secondary: 32%<br>Bachelor's degree: 8%<br>Graduate work: 4% |

<sup>1</sup> Includes customers provided services through WIA Title IB Adult Stimulus funds.

<sup>2</sup> Admin. Costs include both state administrative and local administrative costs.

|  |  |
|--|--|
| <b>Employment status at time of enrollment</b> | Employed: 24%<br>Not employed: 76%<br>Employed, received notice of termination: <1%  |
| <b>Ethnicity</b>                               | Hispanic/Latino: 6%<br>Not Hispanic/Latino: 94%  |
| <b>Gender</b>                                  | Male: 47%<br>Female: 53%   |
| <b>Non-employment income supports</b>          | NA   |
| <b>Other barriers to employment</b>            | NA   |
| <b>Race<sup>3</sup></b>                        | American Indian/Alaskan Native: 2%<br>Asian: 3%<br>Black/African American: 31%<br>Hawaiian/Pacific Islander: <1%<br>White: 65% |
| <b>Self-identified veteran</b>                 | Veteran: 4%<br>Not veteran: 96%  |

**4. What does the Program Do? (Individuals NEWLY ENROLLED)**

|  |     |
|--|-----|
| <b>Information-only services</b>                             | NA  |
| <b>Case-managed/individualized, staff-supported services</b> | 964 |
| <b>Credentialed training</b>                                 | 459 |
| <b>Non-credentialed training</b>                             | 50  |
| <b>Self-service or group services only</b>                   | NA  |

**5. What are the Results? (Individuals NEWLY ENROLLED)**

|  |                                   |
|--|-----------------------------------|
| <b>Proportion in MFIP when entered program</b>               | 9.6%                              |
| <b>Proportion receiving UI benefits when entered program</b> | 29.3%                             |
| <b>Customer satisfaction as MnCSI<sup>4</sup></b>            | 79.4                              |
| <b>Attained credential</b>                                   | Results available for 2012 report |
| <b>Completed non-credentialed training</b>                   | Results available for 2012 report |
| <b>Entered employment rate</b>                               | Results available for 2012 report |
| <b>Employment retention rate</b>                             | Results available for 2012 report |
| <b>Average total quarterly earnings</b>                      | Results available for 2012 report |

<sup>3</sup> Individuals may select more than one racial category; each selection is counted individually.

<sup>4</sup> The Minnesota Customer Satisfaction Index (MnCSI) is modeled on the American Customer Satisfaction Index (see [www.theacsi.org/](http://www.theacsi.org/)). Responses to 3 questions on overall satisfaction with services (1=least satisfied to 10=most satisfied) are averaged and converted to a 0 to 100 scale.

# WIA Title IB and State Dislocated Worker and Trade Adjustment Assistance Programs<sup>1</sup>

Department of Employment and Economic Development  
 Uniform Program Accountability Measures  
 Report Time Period: *January 1 – June 30, 2010*

## 1. What is the Program's Purpose?

|                              |  |
|------------------------------|--|
| <b>Mission</b>               | Lessens negative economic impact of layoffs for MN workers and employers by providing services that help unemployed workers return to work with minimal amount of wage and opportunity loss. Also helps people who lost jobs due to foreign competition.     |
| <b>Governing Legislation</b> | <ul style="list-style-type: none"> <li>• WIA of 1998, Public Law 105-220</li> <li>• MS 116L.17</li> <li>• Federal Trade Act of 1974, Public Law 93-618, as amended; USC Title 19</li> </ul>  |
| <b>Mandate</b>               | Provide employment transition and support services; and short-term or long-term training in a new occupation or industry to improve the quality of the workforce, reduce welfare dependency, and enhance the productivity and competitiveness of the nation. |

## 2. What are the Program's Resources? (January 1 – June 30, 2010)

| State Approp. | Federal Award | Other Revenue | Total Expenditures | Admin. Costs             |
|---------------|---------------|---------------|--------------------|--------------------------|
| \$10,412,881  | \$16,206,530  | -0-           | \$22,802,217       | \$2,800,841 <sup>2</sup> |

## 3. Who does the Program Serve?

|   |           |
|---|-----------|
| <b>Region(s)</b>  | Statewide |
| <b>Total number of individuals, regardless of when enrolled</b> | 25,762    |
| <b>Number of individuals NEWLY ENROLLED Jan 1-Jun 30, 2010</b>  | 5,399     |

### Characteristics of individuals NEWLY ENROLLED Jan 1-Jun 30, 2010:

|                          |  |
|--------------------------|--|
| <b>Age</b>               | Less than 20 years: <1%<br>20-29 years: 10%<br>30-39 years: 19%<br>40-49 years: 30%<br>50-59 years: 33%<br>60 and over: 7% |
| <b>Disability</b>        | No disability: 95%<br>Disability, employment barrier: 2%<br>Disability, not employment barrier: 3%                         |
| <b>Educational level</b> | Less than high school graduate: 2%   |

<sup>1</sup> Includes WIA Title IB and State Dislocated Worker Programs, Trade Adjustment Assistance Program, and customers provided services through WIA Title IB Dislocated Worker Stimulus funds.

<sup>2</sup> Admin. Costs include both state administrative and local administrative costs.

|  |   |
|--|---|
|  | High school graduate/GED: 28%<br>Some post-secondary: 37%<br>Bachelor's degree: 23%<br>Graduate work: 10%                     |
| <b>Employment status at time of enrollment</b> | Employed: 9%<br>Not employed: 86%<br>Employed, received notice of termination: 5%   |
| <b>Ethnicity</b>                               | Hispanic/Latino: 3%<br>Not Hispanic/Latino: 97%   |
| <b>Gender</b>                                  | Male: 50%<br>Female: 50%  |
| <b>Non-employment income supports</b>          | NA  |
| <b>Other barriers to employment</b>            | NA  |
| <b>Race<sup>3</sup></b>                        | American Indian/Alaskan Native: 1%<br>Asian: 4%<br>Black/African American: 6%<br>Hawaiian/Pacific Islander: <1%<br>White: 89% |
| <b>Self-identified veteran</b>                 | Veteran: 9%<br>Not veteran: 91%   |

**4. What does the Program Do? (Individuals NEWLY ENROLLED)**

|  |       |
|--|-------|
| <b>Information-only services</b>                             | NA    |
| <b>Case-managed/individualized, staff-supported services</b> | 5,399 |
| <b>Credentialed training</b>                                 | 1,178 |
| <b>Non-credentialed training</b>                             | 241   |
| <b>Self-service or group services only</b>                   | NA    |

**5. What are the Results? (Individuals NEWLY ENROLLED)**

|  |                                   |
|--|-----------------------------------|
| <b>Proportion in MFIP when entered program</b>               | 0.1%                              |
| <b>Proportion receiving UI benefits when entered program</b> | 75.4%                             |
| <b>Customer satisfaction as MnCSI<sup>4</sup></b>            | 71.6                              |
| <b>Attained credential</b>                                   | Results available for 2012 report |
| <b>Completed non-credentialed training</b>                   | Results available for 2012 report |
| <b>Entered employment rate</b>                               | Results available for 2012 report |
| <b>Employment retention rate</b>                             | Results available for 2012 report |
| <b>Average total quarterly earnings</b>                      | Results available for 2012 report |

<sup>3</sup> Individuals may select more than one racial category; each selection is counted individually.

<sup>4</sup> The Minnesota Customer Satisfaction Index (MnCSI) is modeled on the American Customer Satisfaction Index (see [www.theacsi.org/](http://www.theacsi.org/)). Responses to 3 questions on overall satisfaction with services (1=least satisfied to 10=most satisfied) are averaged and converted to a 0 to 100 scale.

## Work-Related Skill Upgrade/Training Programs

Department of Employment and Economic Development

Uniform Program Accountability Measures

Report Time Period: *January 1 – June 30, 2010*

| 1. What is the Program's Purpose?                       |   |  |  |   |   |  |
|---|---|--|--|---|---|--|
|   | Lifetrack Resources ( <i>pass-through program</i> )   | Opportunities Industrialization Centers ( <i>pass-through program</i> )  | Senior Services for the Blind  | Twin Cities RISE! ( <i>pass-through program</i> )   | WIA Title IB Adult  | WIA Title IB & State Dislocated Worker & Trade Adjustment Assistance   |
| <b>Mandate</b>  | Provide job-seeking skills & workplace orientation, intensive job development, functional work English, & on-site job coaching services for legal immigrants & refugees; may also be used in Rochester. | Provide tailored vocational learning & placement services for underserved communities.   | Provide rehabilitation counseling, rehabilitation teaching, low vision, communication center, & orientation & mobility services to blind persons & persons with visual disabilities. | Support job training & education programs serving low income adults, focused on men transitioning from incarceration or at risk of court or gang involvement. | Provide workforce investment activities to adults that increase their employment, retention, earnings, & occupational skill attainment. | Provide employment transition & support services; & short-term or long-term training in a new occupation or industry to individuals who are out of work & unlikely to return to their previous occupation. |
| 2. What are the Program's Resources?                    |   |  |  |   |   |  |
| See Individual Program reports for Resource Information |   |  |  |   |   |  |
| 3. Who does the Program Serve?                          |   |  |  |   |   |  |
| Region(s)   | Twin Cities metro area & Olmstead County  | Minneapolis, Mille Lacs Reservation & Mille Lacs County, & Bemidji   | Statewide  | Statewide, but primarily Twin Cities metro area   | Statewide   | Statewide  |
| # individuals, regardless of when enrolled              | 190   | 755  | 1,289  | 205   | 3,191   | 25,762   |
| # individuals NEWLY enrolled                            | 189   | 547  | 1,231  | 59  | 964   | 5,399  |
| Characteristics of individuals NEWLY ENROLLED:          |   |  |  |   |   |  |
| Age   | Less than 20 years: 2%<br>20-29 years: 35%<br>30-39 years: 22%<br>40-49 years: 27%<br>50-59 years: 11%<br>60 & over: 3%<br>NA: <1%  | Less than 20 years: 11%<br>20-29 years: 30%<br>30-39 years: 19%<br>40-49 years: 14%<br>50-59 years: 9%<br>60 & over: 1%<br>NA: 16% | Less than 40 years: 1%<br>40-49 years: 2%<br>50-59 years: 3%<br>60-69 years: 6%<br>70 & over: 88%<br>NA: <1%   | Less than 20 years: 2%<br>20-29 years: 24%<br>30-39 years: 32%<br>40-49 years: 27%<br>50-59 years: 12%<br>60 & over: 3%                                       | Less than 20 years: 4%<br>20-29 years: 34%<br>30-39 years: 23%<br>40-49 years: 23%<br>50-59 years: 14%<br>60 & over: 2%                 | Less than 20 years: <1%<br>20-29 years: 10%<br>30-39 years: 19%<br>40-49 years: 30%<br>50-59 years: 33%<br>60 & over: 7%   |
| Disability  | No disability: 100%<br>Disability: 0  | No disability: 89%<br>Disability: 4%<br>NA: 7%   | Disability: 100%   | No disability: 97%<br>Disability: 3%  | No disability: 92%<br>Disability, employment barrier: 5%<br>Disability, not barrier: 3%   | No disability: 95%<br>Disability, employment barrier: 2%<br>Disability, not barrier: 3%  |

|  |   |   |   |  |   |  |
|--|---|---|---|--|---|--|
| <b>Educational level</b>   | Less than HS grad: 51%<br>HS grad /GED: 20%<br>Some post-2ndary: 21%<br>Bachelor's degree: 5%<br>Graduate work: 3%            | Less than HS grad: 26%<br>HS grad /GED: 38%<br>Some post-2ndary: 26%<br>Bachelor's degree: 1%<br>Graduate work: <1%<br>NA: 7%   | NA  | Less than HS grad: 0%<br>HS grad /GED: 73%<br>Some post-2ndary: 22%<br>Bachelor's degree: 0<br>Graduate work: 0<br>NA: 5%      | Less than HS grad: 9%<br>HS grad /GED: 47%<br>Some post-2ndary: 32%<br>Bachelor's degree: 8%<br>Graduate work: 4%     | Less than HS grad: 2%<br>HS grad /GED: 28%<br>Some post-2ndary: 37%<br>Bachelor's degree: 23%<br>Graduate work: 10%  |
| <b>Ethnicity</b>   | Hispanic/Latino: 1%<br>Not Hispanic/Latino: 99%   | Hispanic/Latino: 14%<br>Not Hispanic/Latino: 26%<br>NA: 60%   | Hispanic/Latino: <1%<br>Not Hispanic/Latino: 50%<br>NA: 50%   | Hispanic/Latino: 0<br>Not Hispanic/Latino: 100%  | Hispanic/Latino: 6%<br>Not Hispanic/Latino: 94%   | Hispanic/Latino: 3%<br>Not Hispanic/Latino: 97%  |
| <b>Race<sup>1</sup></b>  | Amer. Indian/Alaskan Native: 0<br>Asian: 46%<br>Black/African Amer.: 40%<br>Hawaiian/Pac. Islander: 0<br>White: 13%<br>NA: 1% | Amer. Indian/Alaskan Native: 27%<br>Asian: 3%<br>Black/African Amer.: 39%<br>Hawaiian/Pac. Islander: 0<br>White: 10%<br>NA: 21% | Amer. Indian/Alaskan Native: 1%<br>Asian: <1%<br>Black/African Amer.: 2%<br>Hawaiian/Pac. Islander: <1%<br>White: 95%<br>NA: 1% | Amer. Indian/Alaskan Native: 5%<br>Asian: 2%<br>Black/African Amer.: 51%<br>Hawaiian/Pac. Islander: 0<br>White: 29%<br>NA: 13% | Amer. Indian/Alaskan Native: 2%<br>Asian: 3%<br>Black/African Amer.: 31%<br>Hawaiian/Pac. Islander: <1%<br>White: 65% | Amer. Indian/Alaskan Native: 1%<br>Asian: 4%<br>Black/African Amer.: 6%<br>Hawaiian/Pac. Islander: <1%<br>White: 89% |
| <b>Self-identified veteran</b>                                       | Veteran: 0<br>Not veteran: 100%   | Veteran: 4%<br>Not veteran: 59%<br>NA: 36%  | NA  | NA   | Veteran: 4%<br>Not veteran: 96%   | Veteran: 9%<br>Not veteran: 91%  |
| <b>4. What does the Program Do? Number of individuals receiving:</b> |   |   |   |  |   |  |
| <b>Information-only services</b>                                     | NA  | NA  | NA  | NA   | NA  | NA   |
| <b>Case-managed</b>  | 110   | 326   | 1,231   | 59   | 964   | 5,399  |
| <b>Credentialed training</b>   | NA  | 169   | NA  | NA   | 459   | 1,178  |
| <b>Non-credentialed training</b>                                     | 19  | 201   | 51  | 59   | 50  | 241  |
| <b>Self-service or group services only</b>                           | 79  | 220   | NA  | NA   | NA  | NA   |
| <b>5. What are the Results?</b>                                      |   |   |   |  |   |  |
| Results Will Be Available in the 2012 Report                         |   |   |   |  |   |  |

<sup>1</sup> Individuals may select more than one racial category; each selection is counted individually

# Lifetrack Resources Program

(pass-through program)

Department of Employment and Economic Development

Uniform Program Accountability Measures

Report Time Period: **January 1 – June 30, 2010**

## 1. What is the Program's Purpose?

|                              |   |
|------------------------------|---|
| <b>Mission</b>               | Provides individualized employment services to legal immigrants and refugees, including job placement and job/career training.  |
| <b>Governing Legislation</b> | • Laws 2009, Chap. 78, Art. 1, Sect. 2, Subd. 3 (o)   |
| <b>Mandate</b>               | Provide job-seeking skills and workplace orientation, intensive job development, functional work English, and on-site job coaching services for legal immigrants and refugees; may also be used in Rochester. |

## 2. What are the Program's Resources? (January 1 – June 30, 2010)

| State Approp.  | Federal Award | Other Revenue | Total Expenditures | Admin. Costs |
|--|---------------|---------------|--------------------|--------------|
| \$192,878 <sup>1</sup> (DEED approp. = 2.5% of overall budget) | -0-           | -0-           | \$192,878          | \$7,500      |

## 3. Who does the Program Serve?

|   |  |
|---|--|
| <b>Region(s)</b>  | Twin Cities metro area and Olmstead County |
| <b>Total number of individuals, regardless of when enrolled</b> | 190  |
| <b>Number of individuals NEWLY ENROLLED Jan 1-Jun 30, 2010</b>  | 189  |

### Characteristics of individuals NEWLY ENROLLED Jan 1-Jun 30, 2010:

|                          |  |
|--------------------------|--|
| <b>Age</b>               | Less than 20 years: 2%<br>20-29 years: 35%<br>30-39 years: 22%<br>40-49 years: 27%<br>50-59 years: 11%<br>60 and over: 3%<br>NA: <1% |
| <b>Disability</b>        | No disability: 100%<br>Has a disability: 0   |
| <b>Educational level</b> | Less than high school graduate: 51%<br>High school graduate/GED: 20%<br>Some post-secondary: 21%                                     |

<sup>1</sup> Actual amount expended during this 6-month period; this is more than 50% of the annual allocation.

|  |  |
|--|--|
|  | Bachelor's degree: 5%<br>Graduate work: 3%   |
| <b>Employment status at time of enrollment</b> | Employed: 21%<br>Not employed: 79%   |
| <b>Ethnicity</b>                               | Hispanic/Latino: 1%<br>Not Hispanic/Latino: 99%  |
| <b>Gender</b>                                  | Male: 53%<br>Female: 47%   |
| <b>Non-employment income supports</b>          | NA   |
| <b>Other barriers to employment</b>            | Language (speak; little or no English): 42%  |
| <b>Race</b>                                    | American Indian/Alaskan Native: 0<br>Asian: 46%<br>Black/African American: 40%<br>Hawaiian/Pacific Islander: 0<br>White: 13%<br>NA: 1% |
| <b>Self-identified veteran</b>                 | Veteran: 0<br>Not veteran: 100%  |

**4. What does the Program Do? (Individuals NEWLY ENROLLED)**

|  |     |
|--|-----|
| <b>Information-only services</b>                             | NA  |
| <b>Case-managed/individualized, staff-supported services</b> | 110 |
| <b>Credentialed training</b>                                 | NA  |
| <b>Non-credentialed training</b>                             | 19  |
| <b>Self-service or group services only</b>                   | 79  |

**5. What are the Results? (Individuals NEWLY ENROLLED)**

|  |                                   |
|--|-----------------------------------|
| <b>Proportion in MFIP when entered program</b>               | 16.4%                             |
| <b>Proportion receiving UI benefits when entered program</b> | 5.3%                              |
| <b>Customer satisfaction as MnCSI<sup>2</sup></b>            | NA                                |
| <b>Attained credential</b>                                   | NA                                |
| <b>Completed non-credentialed training</b>                   | Results available for 2012 report |
| <b>Entered employment rate</b>                               | Results available for 2012 report |
| <b>Employment retention rate</b>                             | Results available for 2012 report |
| <b>Average total quarterly earnings</b>                      | Results available for 2012 report |

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<sup>2</sup> The Minnesota Customer Satisfaction Index (MnCSI) is modeled on the American Customer Satisfaction Index (see [www.theacsi.org/](http://www.theacsi.org/)). Responses to 3 questions on overall satisfaction with services (1=least satisfied to 10=most satisfied) are averaged and converted to a 0 to 100 scale.



# Opportunities Industrialization Centers Program

(pass-through program)

Department of Employment and Economic Development

Uniform Program Accountability Measures

Report Time Period: **January 1 – June 30, 2010**

## 1. What is the Program's Purpose?

|                              |   |
|------------------------------|---|
| <b>Mission</b>               | Gets individuals into job training and related services.  |
| <b>Governing Legislation</b> | <ul style="list-style-type: none"> <li>• Laws 2009, Chap. 78, Art. 1, Sect. 2, Subd. 3 (q)</li> <li>• H 2781/Senate 2510, Chap. 347, Sec.4</li> </ul> |
| <b>Mandate</b>               | Provide tailored vocational learning and placement services for underserved communities.  |

## 2. What are the Program's Resources? (January 1 – June 30, 2010)

| State Approp.                                    | Federal Award | Other Revenue | Total Expenditures | Admin. Costs |
|--|---------------|---------------|--------------------|--------------|
| \$687,500 (DEED approp. = 20% of overall budget) | -0-           | -0-           | \$217,632          | \$35,720     |

## 3. Who does the Program Serve?

|   |  |
|---|--|
| <b>Region(s)</b>  | Minneapolis, Mille Lacs Reservation and Mille Lacs County, and Bemidji |
| <b>Total number of individuals, regardless of when enrolled</b> | 755  |
| <b>Number of individuals NEWLY ENROLLED Jan 1-Jun 30, 2010</b>  | 547  |

### Characteristics of individuals NEWLY ENROLLED Jan 1-Jun 30, 2010:

|  |   |
|--|---|
| <b>Age</b>                                     | Less than 20 years: 11%<br>20-29 years: 30%<br>30-39 years: 19%<br>40-49 years: 14%<br>50-59 years: 9%<br>60 and over: 1%<br>NA: 16%                      |
| <b>Disability</b>                              | No disability: 89%<br>Has a disability: 4%<br>NA: 7%  |
| <b>Educational level</b>                       | Less than high school graduate: 26%<br>High school graduate/GED: 38%<br>Some post-secondary: 26%<br>Bachelor's degree: 1%<br>Graduate work: <1%<br>NA: 7% |
| <b>Employment status at time of enrollment</b> | Employed: 28%<br>Not employed: 65%  |

|                                       |  |
|---------------------------------------|--|
|                                       | NA: 8%   |
| <b>Ethnicity</b>                      | Hispanic/Latino: 14%<br>Not Hispanic/Latino: 26%<br>NA: 60%  |
| <b>Gender</b>                         | Male: 47%<br>Female: 25%<br>NA: 28%  |
| <b>Non-employment income supports</b> | 8% receiving SSI/SSDI  |
| <b>Other barriers to employment</b>   | NA   |
| <b>Race</b>                           | American Indian/Alaskan Native: 27%<br>Asian: 3%<br>Black/African American: 39%<br>Hawaiian/Pacific Islander: 0<br>White: 10%<br>NA: 21% |
| <b>Self-identified veteran</b>        | Veteran: 4%<br>Not veteran: 59%<br>NA: 36%   |

**4. What does the Program Do? (Individuals NEWLY ENROLLED)**

|  |     |
|--|-----|
| <b>Information-only services</b>                             | NA  |
| <b>Case-managed/individualized, staff-supported services</b> | 326 |
| <b>Credentialed training</b>                                 | 169 |
| <b>Non-credentialed training</b>                             | 201 |
| <b>Self-service or group services only</b>                   | 220 |

**5. What are the Results? (Individuals NEWLY ENROLLED)**

|  |                                   |
|--|-----------------------------------|
| <b>Proportion in MFIP when entered program</b>               | 16.5%                             |
| <b>Proportion receiving UI benefits when entered program</b> | 12.6%                             |
| <b>Customer satisfaction as MnCSI<sup>1</sup></b>            | NA                                |
| <b>Attained credential</b>                                   | NA                                |
| <b>Completed non-credentialed training</b>                   | Results available for 2012 report |
| <b>Entered employment rate</b>                               | Results available for 2012 report |
| <b>Employment retention rate</b>                             | Results available for 2012 report |
| <b>Average total quarterly earnings</b>                      | Results available for 2012 report |

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<sup>1</sup> The Minnesota Customer Satisfaction Index (MnCSI) is modeled on the American Customer Satisfaction Index (see [www.theacsi.org/](http://www.theacsi.org/)). Responses to 3 questions on overall satisfaction with services (1=least satisfied to 10=most satisfied) are averaged and converted to a 0 to 100 scale.

**Senior Services for the Blind Program**  
 Department of Employment and Economic Development  
 Uniform Program Accountability Measures  
 Report Time Period: *January 1 – June 30, 2010*

**1. What is the Program's Purpose?**

|                              |  |
|------------------------------|--|
| <b>Mission</b>               | Assists Minnesotans who are blind, visually impaired, or DeafBlind regain or maintain their personal independence. For those adults, 18 years and older, who are not seeking competitive, paid employment. |
| <b>Governing Legislation</b> | <ul style="list-style-type: none"> <li>• MS 248</li> <li>• MN Rules, Chap. 3325</li> <li>• Rehab. Act of 1973 as amended; 34 CFR 361</li> <li>• USC Title 29, Chap. 16</li> </ul>                          |
| <b>Mandate</b>               | Provide rehabilitation counseling, rehabilitation teaching, low vision, communication center, and orientation and mobility services to blind persons and persons with visual disabilities.                 |

**2. What are the Program's Resources?** (January 1 – June 30, 2010)

| State Approp. | Federal Award | Other Revenue | Total Expenditures | Admin. Costs |
|---------------|---------------|---------------|--------------------|--------------|
| \$725,000     | \$584,000     | -0-           | \$1,079,000        | \$129,000    |

**3. Who does the Program Serve?**

|   |           |
|---|-----------|
| <b>Region(s)</b>  | Statewide |
| <b>Total number of individuals, regardless of when enrolled</b> | 1,289     |
| <b>Number of individuals NEWLY ENROLLED Jan 1-Jun 30, 2010</b>  | 1,231     |

**Characteristics of individuals NEWLY ENROLLED Jan 1-Jun 30, 2010:**

|  |   |
|--|---|
| <b>Age</b>                                     | Less than 20 years: <1%<br>20-29 years: <1%<br>30-39 years: <1%<br>40-49 years: 2%<br>50-59 years: 3%<br>60-69 years: 6%<br>70 and over: 88%<br>NA: <1% |
| <b>Disability</b>                              | 100%  |
| <b>Educational level</b>                       | NA  |
| <b>Employment status at time of enrollment</b> | NA  |
| <b>Ethnicity</b>                               | Hispanic/Latino: <1%  |

|                                       |  |
|---------------------------------------|--|
|                                       | Not Hispanic/Latino: 50%<br>NA: 50%  |
| <b>Gender</b>                         | Male: 27%<br>Female: 73%   |
| <b>Non-employment income supports</b> | NA   |
| <b>Other barriers to employment</b>   | NA   |
| <b>Race<sup>1</sup></b>               | American Indian/Alaskan Native: 1%<br>Asian: <1%<br>Black/African American: 2%<br>Hawaiian/Pacific Islander: <1%<br>White: 95%<br>NA: 1% |
| <b>Self-identified veteran</b>        | NA   |

**4. What does the Program Do? (Individuals NEWLY ENROLLED)**

|  |       |
|--|-------|
| <b>Information-only services</b>                             | NA    |
| <b>Case-managed/individualized, staff-supported services</b> | 1,231 |
| <b>Credentialed training</b>                                 | NA    |
| <b>Non-credentialed training</b>                             | 51    |
| <b>Self-service or group services only</b>                   | NA    |

**5. What are the Results? (Individuals NEWLY ENROLLED)**

|   |                                   |
|---|-----------------------------------|
| <b>Customer satisfaction as MnCSI<sup>2</sup></b> | NA                                |
| <b>Attained credential</b>                        | NA                                |
| <b>Completed non-credentialed training</b>        | Results available for 2012 report |
| <b>Gained control over life</b>                   | Results available for 2012 report |
| <b>Gained functionality</b>                       | Results available for 2012 report |

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<sup>1</sup> Individuals may select more than one racial category; each selection is counted individually.

<sup>2</sup> The Minnesota Customer Satisfaction Index (MnCSI) is modeled on the American Customer Satisfaction Index (see [www.theacsi.org/](http://www.theacsi.org/)). Responses to 3 questions on overall satisfaction with services (1=least satisfied to 10=most satisfied) are averaged and converted to a 0 to 100 scale.

# Twin Cities RISE! Program

(pass-through program)

Department of Employment and Economic Development

Uniform Program Accountability Measures

Report Time Period: **January 1 – June 30, 2010**

## 1. What is the Program's Purpose?

|                              |   |
|------------------------------|---|
| <b>Mission</b>               | Offers job training and education to low-income adults in the seven-county metropolitan area.   |
| <b>Governing Legislation</b> | <ul style="list-style-type: none"> <li>• Laws 2009, Chap. 78 Article 1 Section 2 Subd. 3 (e)</li> </ul>   |
| <b>Mandate</b>               | Support job training and education programs serving low income adults, focused on men transitioning from incarceration or at risk of court or gang involvement. |

## 2. What are the Program's Resources? (January 1 – June 30, 2010)

| State Approp.                                      | Federal Award | Other Revenue | Total Expenditures | Admin. Costs |
|--|---------------|---------------|--------------------|--------------|
| \$227,500 (DEED approp. = 13.5% of overall budget) | -0-           | -0-           | \$91,000           | -0-          |

## 3. Who does the Program Serve?

|   |   |
|---|---|
| <b>Region(s)</b>  | Statewide, although primarily the Twin Cities metro area from locations in Minneapolis and St. Paul |
| <b>Total number of individuals, regardless of when enrolled</b> | 205   |
| <b>Number of individuals NEWLY ENROLLED Jan 1-Jun 30, 2010</b>  | 59  |

### Characteristics of individuals NEWLY ENROLLED Jan 1-Jun 30, 2010:

|  |  |
|--|--|
| <b>Age</b>                                     | Less than 20 years: 2%<br>20-29 years: 24%<br>30-39 years: 32%<br>40-49 years: 27%<br>50-59 years: 12%<br>60 and over: 3%                            |
| <b>Disability</b>                              | No disability: 97%<br>Has a disability: 3%   |
| <b>Educational level</b>                       | Less than high school graduate: 0<br>High school graduate/GED: 73%<br>Some post-secondary: 22%<br>Bachelor's degree: 0<br>Graduate work: 0<br>NA: 5% |
| <b>Employment status at time of enrollment</b> | Employed: 14%<br>Not employed: 86%   |

|                                       |   |
|---------------------------------------|---|
| <b>Ethnicity</b>                      | Hispanic/Latino: 0<br>Not Hispanic/Latino: 100%   |
| <b>Gender</b>                         | Male: 27%<br>Female: 73%<br>NA: 17%   |
| <b>Non-employment income supports</b> | 2% receiving SSI/SSDI   |
| <b>Other barriers to employment</b>   | NA  |
| <b>Race</b>                           | American Indian/Alaskan Native: 5%<br>Asian: 2%<br>Black/African American: 51%<br>Hawaiian/Pacific Islander: 0<br>White: 29%<br>NA: 13% |
| <b>Self-identified veteran</b>        | NA  |

**4. What does the Program Do? (Individuals NEWLY ENROLLED)**

|  |    |
|--|----|
| <b>Information-only services</b>                             | NA |
| <b>Case-managed/individualized, staff-supported services</b> | 59 |
| <b>Credentialed training</b>                                 | NA |
| <b>Non-credentialed training</b>                             | 59 |
| <b>Self-service or group services only</b>                   | NA |

**5. What are the Results? (Individuals NEWLY ENROLLED)**

|  |                                   |
|--|-----------------------------------|
| <b>Proportion in MFIP when entered program</b>               | 10.5%                             |
| <b>Proportion receiving UI benefits when entered program</b> | 17.5%                             |
| <b>Customer satisfaction as MnCSI<sup>1</sup></b>            | NA                                |
| <b>Attained credential</b>                                   | NA                                |
| <b>Completed non-credentialed training</b>                   | Results available for 2012 report |
| <b>Entered employment rate</b>                               | Results available for 2012 report |
| <b>Employment retention rate</b>                             | Results available for 2012 report |
| <b>Average total quarterly earnings</b>                      | Results available for 2012 report |

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<sup>1</sup> The Minnesota Customer Satisfaction Index (MnCSI) is modeled on the American Customer Satisfaction Index (see [www.theacsi.org/](http://www.theacsi.org/)). Responses to 3 questions on overall satisfaction with services (1=least satisfied to 10=most satisfied) are averaged and converted to a 0 to 100 scale.

# WIA Title IB Adult Program<sup>1</sup>

Department of Employment and Economic Development

Uniform Program Accountability Measures

Report Time Period: *January 1 – June 30, 2010*

## 1. What is the Program's Purpose?

|                              |  |
|------------------------------|--|
| <b>Mission</b>               | Provides employment and training assistance to adults to increase their employment retention, earnings, and occupational skill attainment. |
| <b>Governing Legislation</b> | • WIA of 1998 (Public Law 105-220); USC Title 29, Chap. 30   |
| <b>Mandate</b>               | Provide workforce investment activities to adults that increase their employment, retention, earnings, and occupational skill attainment.  |

## 2. What are the Program's Resources? (January 1 – June 30, 2010)

| State Approp. | Federal Award | Other Revenue | Total Expenditures | Admin. Costs           |
|---------------|---------------|---------------|--------------------|------------------------|
| -0-           | \$6,049,965   | -0-           | \$5,117,903        | \$937,878 <sup>2</sup> |

## 3. Who does the Program Serve?

|   |           |
|---|-----------|
| <b>Region(s)</b>  | Statewide |
| <b>Total number of individuals, regardless of when enrolled</b> | 3,191     |
| <b>Number of individuals NEWLY ENROLLED Jan 1-Jun 30, 2010</b>  | 964       |

### Characteristics of individuals NEWLY ENROLLED Jan 1-Jun 30, 2010:

|                          |   |
|--------------------------|---|
| <b>Age</b>               | Less than 20 years: 4%<br>20-29 years: 34%<br>30-39 years: 23%<br>40-49 years: 23%<br>50-59 years: 14%<br>60 and over: 2%                     |
| <b>Disability</b>        | No disability: 92%<br>Disability, employment barrier: 5%<br>Disability, not employment barrier: 3%  |
| <b>Educational level</b> | Less than high school graduate: 9%<br>High school graduate/GED: 47%<br>Some post-secondary: 32%<br>Bachelor's degree: 8%<br>Graduate work: 4% |

<sup>1</sup> Includes customers provided services through WIA Title IB Adult Stimulus funds.

<sup>2</sup> Admin. Costs include both state administrative and local administrative costs.

|  |  |
|--|--|
| <b>Employment status at time of enrollment</b> | Employed: 24%<br>Not employed: 76%<br>Employed, received notice of termination: <1%  |
| <b>Ethnicity</b>                               | Hispanic/Latino: 6%<br>Not Hispanic/Latino: 94%  |
| <b>Gender</b>                                  | Male: 47%<br>Female: 53%   |
| <b>Non-employment income supports</b>          | NA   |
| <b>Other barriers to employment</b>            | NA   |
| <b>Race<sup>3</sup></b>                        | American Indian/Alaskan Native: 2%<br>Asian: 3%<br>Black/African American: 31%<br>Hawaiian/Pacific Islander: <1%<br>White: 65% |
| <b>Self-identified veteran</b>                 | Veteran: 4%<br>Not veteran: 96%  |

**4. What does the Program Do? (Individuals NEWLY ENROLLED)**

|  |     |
|--|-----|
| <b>Information-only services</b>                             | NA  |
| <b>Case-managed/individualized, staff-supported services</b> | 964 |
| <b>Credentialed training</b>                                 | 459 |
| <b>Non-credentialed training</b>                             | 50  |
| <b>Self-service or group services only</b>                   | NA  |

**5. What are the Results? (Individuals NEWLY ENROLLED)**

|  |                                   |
|--|-----------------------------------|
| <b>Proportion in MFIP when entered program</b>               | 9.6%                              |
| <b>Proportion receiving UI benefits when entered program</b> | 29.3%                             |
| <b>Customer satisfaction as MnCSI<sup>4</sup></b>            | 79.4                              |
| <b>Attained credential</b>                                   | Results available for 2012 report |
| <b>Completed non-credentialed training</b>                   | Results available for 2012 report |
| <b>Entered employment rate</b>                               | Results available for 2012 report |
| <b>Employment retention rate</b>                             | Results available for 2012 report |
| <b>Average total quarterly earnings</b>                      | Results available for 2012 report |

<sup>3</sup> Individuals may select more than one racial category; each selection is counted individually.

<sup>4</sup> The Minnesota Customer Satisfaction Index (MnCSI) is modeled on the American Customer Satisfaction Index (see [www.theacsi.org/](http://www.theacsi.org/)). Responses to 3 questions on overall satisfaction with services (1=least satisfied to 10=most satisfied) are averaged and converted to a 0 to 100 scale.



# WIA Title IB and State Dislocated Worker and Trade Adjustment Assistance Programs<sup>1</sup>

Department of Employment and Economic Development  
 Uniform Program Accountability Measures  
 Report Time Period: *January 1 – June 30, 2010*

## 1. What is the Program's Purpose?

|                              |  |
|------------------------------|--|
| <b>Mission</b>               | Lessens negative economic impact of layoffs for MN workers and employers by providing services that help unemployed workers return to work with minimal amount of wage and opportunity loss. Also helps people who lost jobs due to foreign competition.     |
| <b>Governing Legislation</b> | <ul style="list-style-type: none"> <li>• WIA of 1998, Public Law 105-220</li> <li>• MS 116L.17</li> <li>• Federal Trade Act of 1974, Public Law 93-618, as amended; USC Title 19</li> </ul>  |
| <b>Mandate</b>               | Provide employment transition and support services; and short-term or long-term training in a new occupation or industry to improve the quality of the workforce, reduce welfare dependency, and enhance the productivity and competitiveness of the nation. |

## 2. What are the Program's Resources? (January 1 – June 30, 2010)

| State Approp. | Federal Award | Other Revenue | Total Expenditures | Admin. Costs             |
|---------------|---------------|---------------|--------------------|--------------------------|
| \$10,412,881  | \$16,206,530  | -0-           | \$22,802,217       | \$2,800,841 <sup>2</sup> |

## 3. Who does the Program Serve?

|   |           |
|---|-----------|
| <b>Region(s)</b>  | Statewide |
| <b>Total number of individuals, regardless of when enrolled</b> | 25,762    |
| <b>Number of individuals NEWLY ENROLLED Jan 1-Jun 30, 2010</b>  | 5,399     |

### Characteristics of individuals NEWLY ENROLLED Jan 1-Jun 30, 2010:

|                          |  |
|--------------------------|--|
| <b>Age</b>               | Less than 20 years: <1%<br>20-29 years: 10%<br>30-39 years: 19%<br>40-49 years: 30%<br>50-59 years: 33%<br>60 and over: 7% |
| <b>Disability</b>        | No disability: 95%<br>Disability, employment barrier: 2%<br>Disability, not employment barrier: 3%                         |
| <b>Educational level</b> | Less than high school graduate: 2%   |

<sup>1</sup> Includes WIA Title IB and State Dislocated Worker Programs, Trade Adjustment Assistance Program, and customers provided services through WIA Title IB Dislocated Worker Stimulus funds.

<sup>2</sup> Admin. Costs include both state administrative and local administrative costs.

|  |   |
|--|---|
|  | High school graduate/GED: 28%<br>Some post-secondary: 37%<br>Bachelor's degree: 23%<br>Graduate work: 10%                     |
| <b>Employment status at time of enrollment</b> | Employed: 9%<br>Not employed: 86%<br>Employed, received notice of termination: 5%   |
| <b>Ethnicity</b>                               | Hispanic/Latino: 3%<br>Not Hispanic/Latino: 97%   |
| <b>Gender</b>                                  | Male: 50%<br>Female: 50%  |
| <b>Non-employment income supports</b>          | NA  |
| <b>Other barriers to employment</b>            | NA  |
| <b>Race<sup>3</sup></b>                        | American Indian/Alaskan Native: 1%<br>Asian: 4%<br>Black/African American: 6%<br>Hawaiian/Pacific Islander: <1%<br>White: 89% |
| <b>Self-identified veteran</b>                 | Veteran: 9%<br>Not veteran: 91%   |

**4. What does the Program Do? (Individuals NEWLY ENROLLED)**

|  |       |
|--|-------|
| <b>Information-only services</b>                             | NA    |
| <b>Case-managed/individualized, staff-supported services</b> | 5,399 |
| <b>Credentialed training</b>                                 | 1,178 |
| <b>Non-credentialed training</b>                             | 241   |
| <b>Self-service or group services only</b>                   | NA    |

**5. What are the Results? (Individuals NEWLY ENROLLED)**

|  |                                   |
|--|-----------------------------------|
| <b>Proportion in MFIP when entered program</b>               | 0.1%                              |
| <b>Proportion receiving UI benefits when entered program</b> | 75.4%                             |
| <b>Customer satisfaction as MnCSI<sup>4</sup></b>            | 71.6                              |
| <b>Attained credential</b>                                   | Results available for 2012 report |
| <b>Completed non-credentialed training</b>                   | Results available for 2012 report |
| <b>Entered employment rate</b>                               | Results available for 2012 report |
| <b>Employment retention rate</b>                             | Results available for 2012 report |
| <b>Average total quarterly earnings</b>                      | Results available for 2012 report |

<sup>3</sup> Individuals may select more than one racial category; each selection is counted individually.

<sup>4</sup> The Minnesota Customer Satisfaction Index (MnCSI) is modeled on the American Customer Satisfaction Index (see [www.theacsi.org/](http://www.theacsi.org/)). Responses to 3 questions on overall satisfaction with services (1=least satisfied to 10=most satisfied) are averaged and converted to a 0 to 100 scale.

## Self-Sufficiency Programs

Department of Employment and Economic Development

Uniform Program Accountability Measures

Report Time Period: *January 1 – June 30, 2010*

| 1. What is the Program's Purpose?                       |  |   |   |  |  |
|---|--|---|---|--|--|
|   | Advocating Change Together<br><i>(pass-through program)</i>  | Communication Center for the<br>Blind   | Displaced Homemaker   | Independent Living   | Senior Services for the Blind  |
| <b>Mandate</b>  | Provide training, technical assistance, & resource materials for persons with developmental & mental illness disabilities. | Develop & administer programs serving the needs of blind & visually disabled persons & to cooperate with state & local boards & agencies. | Provide counseling & training services to displaced homemakers.   | Promote a philosophy of independent living to maximize clients' leadership, empowerment, independence, & productivity; & support statewide networks of centers for independent living. | Provide rehabilitation counseling, rehabilitation teaching, low vision, communication center, & orientation & mobility services to blind persons & persons with visual disabilities. |
| 2. What are the Program's Resources?                    |  |   |   |  |  |
| See Individual Program reports for Resource Information |  |   |   |  |  |
| 3. Who does the Program Serve?                          |  |   |   |  |  |
| Region(s)   | Statewide  | Statewide   | Statewide   | Statewide  | Statewide  |
| # individuals, regardless of when enrolled              | 1,923 – may include duplicates   | 12,513  | 1,053   | 5,503  | 1,289  |
| # individuals NEWLY enrolled                            | 173  | 604   | 276   | 1,639  | 1,231  |
| Characteristics of individuals NEWLY ENROLLED:          |  |   |   |  |  |
| Age   | NA   | NA  | Less than 20 years: 2%<br>20-29 years: 24%<br>30-39 years: 33%<br>40-49 years: 26%<br>50-59 years: 13%<br>60 & over: 2% | Less than 20 years: 18%<br>20-29 years: 8%<br>30-39 years: 5%<br>40-49 years: 6%<br>50-59 years: 6%<br>60 & over: 9%<br>NA: 47%  | Less than 40 years: 1%<br>40-49 years: 2%<br>50-59 years: 3%<br>60-69 years: 6%<br>70 & over: 88%<br>NA: <1%   |
| Disability  | Disability: 100%   | [Disability: 100%]  | No disability: 85%<br>Disability, employment barrier: 11%<br>Disability, not barrier: 4%                                | Disability: 100%   | Disability: 100%   |

|   |     |  |  |   |  |
|---|-----|--|--|---|--|
| <b>Educational level</b>  | NA  | NA   | Less than HS grad: 9%<br>HS grad /GED: 43%<br>Some post-2ndary: 34%<br>Bachelor's degree: 7%<br>Graduate work: 7%    | NA  | NA   |
| <b>Ethnicity</b>  | NA  | NA   | Hispanic/Latino: 4%<br>Not Hispanic/Latino: 96%  | Hispanic/Latino: 7%<br>Not Hispanic/Latino: 93%<br>NA: <1%  | Hispanic/Latino: <1%<br>Not Hispanic/Latino: 50%<br>NA: 50%  |
| <b>Race<sup>1</sup></b><br><br>Individuals may select more than one racial category; each selection is counted individually | NA  | NA   | Amer. Indian/Alaskan Native: 8%<br>Asian: 1%<br>Black/African Amer.: 17%<br>Hawaiian/Pac. Islander: 1%<br>White: 77% | Amer. Indian/Alaskan Native: 2%<br>Asian: 2%<br>Black/African Amer.: 9%<br>Hawaiian/Pac. Islander: <1%<br>White: 72%<br>NA: 15% | Amer. Indian/Alaskan Native: 1%<br>Asian: <1%<br>Black/African Amer. : 2%<br>Hawaiian/Pac. Islander: <1%<br>White: 95%<br>NA: 1% |
| <b>Self-identified veteran</b>  | NA  | NA   | Veteran: 1%<br>Not veteran: 99%  | Veteran: 2%<br>Not veteran: 43%<br>NA: 55%  | NA   |
| <b>4. What does the Program Do? Number of individuals receiving:</b>  |     |  |  |   |  |
| <b>Information-only services</b>  | NA  | NA   | NA   | 10,291 – may include duplicates   | NA   |
| <b>Case-managed</b>   | NA  | NA   | 276  | 1,639   | 1,231  |
| <b>Self-service or group services only</b>  | 173 | Braille pages provided: 2,278<br>Radios distributed: 279<br>Audio playback machines distributed: 465 | NA   | NA  | NA   |
| <b>5. What are the Results?</b><br>Results Will Be Available in the 2012 Report   |     |  |  |   |  |

<sup>1</sup> Individuals may select more than one racial category; each selection is counted individually

# Advocating Change Together Program

*(pass-through program)*

Department of Employment and Economic Development

Uniform Program Accountability Measures

Report Time Period: **January 1 – June 30, 2010**

## 1. What is the Program's Purpose?

|                              |  |
|------------------------------|--|
| <b>Mission</b>               | Helps persons with disabilities become more effective advocates for their own employment and career development.               |
| <b>Governing Legislation</b> | • Laws 2009, Chap. 78, Art. 1, Sect. 2, Subd. 3 (h)  |
| <b>Mandate</b>               | Provide training, technical assistance, and resource materials for persons with developmental and mental illness disabilities. |

## 2. What are the Program's Resources? (January 1 – June 30, 2010)

| State Approp.                                   | Federal Award | Other Revenue | Total Expenditures | Admin. Costs |
|---|---------------|---------------|--------------------|--------------|
| \$75,000 (DEED approp. = 27% of overall budget) | -0-           | -0-           | \$47,714           | -0-          |

## 3. Who does the Program Serve?

|   |                                |
|---|--------------------------------|
| <b>Region(s)</b>  | Statewide                      |
| <b>Total number of individuals, regardless of when enrolled</b> | 1,923 – may include duplicates |
| <b>Number of individuals NEWLY ENROLLED Jan 1-Jun 30, 2010</b>  | 173                            |

### Characteristics of individuals NEWLY ENROLLED Jan 1-Jun 30, 2010:

|                   |      |
|-------------------|------|
| <b>Disability</b> | 100% |
|-------------------|------|

## 4. What does the Program Do? (Individuals NEWLY ENROLLED)

|  |     |
|--|-----|
| <b>Information-only services</b>                             | NA  |
| <b>Case-managed/individualized, staff-supported services</b> | NA  |
| <b>Self-service or group services only</b>                   | 173 |

# Communication Center for the Blind Program

Department of Employment and Economic Development

Uniform Program Accountability Measures

Report Time Period: *January 1 – June 30, 2010*

## 1. What is the Program's Purpose?

|                              |   |
|------------------------------|---|
| <b>Mission</b>               | Serves as a public library for Minnesotans who are blind or have a physical disability limiting their access to the printed word. Provides print material in accessible formats, ensuring customers have the same access to information as their print-reading peers. |
| <b>Governing Legislation</b> | <ul style="list-style-type: none"> <li>• MS 248</li> <li>• MN Rules 3325</li> <li>• USC Title 2, Chap. 5</li> </ul>   |
| <b>Mandate</b>               | Develop and administer programs serving the needs of blind and visually disabled persons and to cooperate with state and local boards and agencies.   |

## 2. What are the Program's Resources? (January 1 – June 30, 2010)

| State Approp. | Federal Award | Other Revenue | Total Expenditures | Admin. Costs |
|---------------|---------------|---------------|--------------------|--------------|
| \$1,120,000   | \$245,000     | \$452,000     | \$1,590,000        | \$306,000    |

## 3. Who does the Program Serve?

|   |           |
|---|-----------|
| <b>Region(s)</b>  | Statewide |
| <b>Total number of individuals, regardless of when enrolled</b> | 12,513    |
| <b>Number of individuals NEWLY ENROLLED Jan 1-Jun 30, 2010</b>  | 604       |

## 4. What does the Program Do?

|  |  |
|--|--|
| <b>Information-only services</b>                             | NA   |
| <b>Case-managed/individualized, staff-supported services</b> | NA   |
| <b>Self-service or group services only</b>                   | Braille pages provided: 2,278<br>Radios distributed: 279<br>Audio playback machines distributed: 465 |

# Displaced Homemaker Program

Department of Employment and Economic Development

Uniform Program Accountability Measures

Report Time Period: *January 1 – June 30, 2010*

## 1. What is the Program's Purpose?

|                              |  |
|------------------------------|--|
| <b>Mission</b>               | Provides pre-employment services that empower participants to enter or re-enter the labor market after having been homemakers. |
| <b>Governing Legislation</b> | • MS 116L.96   |
| <b>Mandate</b>               | Provide counseling and training services to displaced homemakers.  |

## 2. What are the Program's Resources? (January 1 – June 30, 2010)

| State Approp. | Federal Award | Other Revenue | Total Expenditures | Admin. Costs          |
|---------------|---------------|---------------|--------------------|-----------------------|
| \$535,000     | -0-           | -0-           | \$440,760          | \$80,042 <sup>1</sup> |

## 3. Who does the Program Serve?

|   |           |
|---|-----------|
| <b>Region(s)</b>  | Statewide |
| <b>Total number of individuals, regardless of when enrolled</b> | 1,053     |
| <b>Number of individuals NEWLY ENROLLED Jan 1-Jun 30, 2010</b>  | 276       |

### Characteristics of individuals NEWLY ENROLLED Jan 1-Jun 30, 2010:

|                          |   |
|--------------------------|---|
| <b>Age</b>               | Less than 20 years: 2%<br>20-29 years: 24%<br>30-39 years: 33%<br>40-49 years: 26%<br>50-59 years: 13%<br>60 and over: 2% |
| <b>Disability</b>        | No disability: 85%<br>Disability, employment barrier: 11%<br>Disability, not employment barrier: 4%                       |
| <b>Educational level</b> | Less than high school graduate: 9%<br>High school graduate/GED: 43%<br>Some post-secondary: 34%                           |

<sup>1</sup> Admin. Costs include both state administrative and local administrative costs.

|  |   |
|--|---|
|  | Bachelor's degree: 7%<br>Graduate work: 7%  |
| <b>Employment status at time of enrollment</b> | Employed: 22%<br>Not employed: 77%<br>Employed, received notice of termination: 1%  |
| <b>Ethnicity</b>                               | Hispanic/Latino: 4%<br>Not Hispanic/Latino: 96%   |
| <b>Gender</b>                                  | Male: 3%<br>Female: 97%   |
| <b>Non-employment income supports</b>          | 3% receiving SSI  |
| <b>Other barriers to employment</b>            | NA  |
| <b>Race<sup>2</sup></b>                        | American Indian/Alaskan Native: 8%<br>Asian: 1%<br>Black/African American: 17%<br>Hawaiian/Pacific Islander: 1%<br>White: 77% |
| <b>Self-identified veteran</b>                 | Veteran: 1%<br>Not veteran: 99%   |

**4. What does the Program Do? (Individuals NEWLY ENROLLED)**

|  |     |
|--|-----|
| <b>Information-only services</b>                             | NA  |
| <b>Case-managed/individualized, staff-supported services</b> | 276 |
| <b>Self-service or group services only</b>                   | NA  |

**5. What are the Results? (Individuals NEWLY ENROLLED)**

|  |                                   |
|--|-----------------------------------|
| <b>Proportion in MFIP when entered program</b>               | 17.4%                             |
| <b>Proportion receiving UI benefits when entered program</b> | 11.6%                             |
| <b>Customer satisfaction as MnCSI<sup>3</sup></b>            | NA                                |
| <b>Entered employment rate</b>                               | Results available for 2012 report |
| <b>Employment retention rate</b>                             | Results available for 2012 report |
| <b>Average total quarterly earnings</b>                      | Results available for 2012 report |

<sup>2</sup> Individuals may select more than one racial category; each selection is counted individually.

<sup>3</sup> The Minnesota Customer Satisfaction Index (MnCSI) is modeled on the American Customer Satisfaction Index (see [www.theacsi.org/](http://www.theacsi.org/)). Responses to 3 questions on overall satisfaction with services (1=least satisfied to 10=most satisfied) are averaged and converted to a 0 to 100 scale.



# Independent Living Program

Department of Employment and Economic Development

Uniform Program Accountability Measures

Report Time Period: *January 1 – June 30, 2010*

## 1. What is the Program's Purpose?

|                              |  |
|------------------------------|--|
| <b>Mission</b>               | Assists Minnesotans with disabilities to live independently, function in their homes and with their families, and participate in their communities.  |
| <b>Governing Legislation</b> | <ul style="list-style-type: none"> <li>• MS 268A.11</li> <li>• USC Title 29, Chap. 16, Sect. 796 et seq.</li> </ul>  |
| <b>Mandate</b>               | Promote a philosophy of independent living to maximize clients' leadership, empowerment, independence, and productivity; and support statewide networks of centers for independent living. |

## 2. What are the Program's Resources? (January 1 – June 30, 2010)

| State Approp. | Federal Award | Other Revenue | Total Expenditures | Admin. Costs |
|---------------|---------------|---------------|--------------------|--------------|
| \$1,119,000   | \$1,030,343   | \$262,087     | \$2,542,479        | \$169,587    |

## 3. Who does the Program Serve?

|   |           |
|---|-----------|
| <b>Region(s)</b>  | Statewide |
| <b>Total number of individuals, regardless of when enrolled</b> | 5,503     |
| <b>Number of individuals NEWLY ENROLLED Jan 1-Jun 30, 2010</b>  | 1,639     |

### Characteristics of individuals NEWLY ENROLLED Jan 1-Jun 30, 2010:

|                                       |   |
|---------------------------------------|---|
| <b>Age</b>                            | Less than 20 years: 18%<br>20-29 years: 8%<br>30-39 years: 5%<br>40-49 years: 6%<br>50-59 years: 6%<br>60 and over: 9%<br>NA: 47% |
| <b>Disability</b>                     | 100%  |
| <b>Educational level</b>              | NA  |
| <b>Ethnicity</b>                      | Hispanic/Latino: 7%<br>Not Hispanic/Latino: 93%<br>NA: <1%  |
| <b>Gender</b>                         | Male: 52%<br>Female: 47%<br>NA: 1%  |
| <b>Non-employment income supports</b> | NA  |

|                                     |  |
|-------------------------------------|--|
| <b>Other barriers to employment</b> | NA   |
| <b>Race<sup>1</sup></b>             | American Indian/Alaskan Native: 2%<br>Asian: 2%<br>Black/African American: 9%<br>Hawaiian/Pacific Islander: <1%<br>White: 72%<br>NA: 15% |
| <b>Self-identified veteran</b>      | Veteran: 2%<br>Not veteran: 43%<br>NA: 55%   |

4. **What does the Program Do?** (Individuals NEWLY ENROLLED)

|  |                                 |
|--|---------------------------------|
| <b>Information-only services</b>                             | 10,291 – may include duplicates |
| <b>Case-managed/individualized, staff-supported services</b> | 1,639                           |
| <b>Self-service or group services only</b>                   | NA                              |

5. **What are the Results?** (Individuals NEWLY ENROLLED)

|   |                                   |
|---|-----------------------------------|
| <b>Customer satisfaction as MnCSI<sup>2</sup></b> | NA                                |
| <b>Goals set</b>                                  | Results available for 2012 report |
| <b>Goals achieved</b>                             | Results available for 2012 report |

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<sup>1</sup> Individuals may select more than one racial category; each selection is counted individually.

<sup>2</sup> The Minnesota Customer Satisfaction Index (MnCSI) is modeled on the American Customer Satisfaction Index (see [www.theacsi.org/](http://www.theacsi.org/)). Responses to 3 questions on overall satisfaction with services (1=least satisfied to 10=most satisfied) are averaged and converted to a 0 to 100 scale.

**Senior Services for the Blind Program**  
 Department of Employment and Economic Development  
 Uniform Program Accountability Measures  
 Report Time Period: *January 1 – June 30, 2010*

**1. What is the Program's Purpose?**

|                              |  |
|------------------------------|--|
| <b>Mission</b>               | Assists Minnesotans who are blind, visually impaired, or DeafBlind regain or maintain their personal independence. For those adults, 18 years and older, who are not seeking competitive, paid employment. |
| <b>Governing Legislation</b> | <ul style="list-style-type: none"> <li>• MS 248</li> <li>• MN Rules, Chap. 3325</li> <li>• Rehab. Act of 1973 as amended; 34 CFR 361</li> <li>• USC Title 29, Chap. 16</li> </ul>                          |
| <b>Mandate</b>               | Provide rehabilitation counseling, rehabilitation teaching, low vision, communication center, and orientation and mobility services to blind persons and persons with visual disabilities.                 |

**2. What are the Program's Resources?** (January 1 – June 30, 2010)

| State Approp. | Federal Award | Other Revenue | Total Expenditures | Admin. Costs |
|---------------|---------------|---------------|--------------------|--------------|
| \$725,000     | \$584,000     | -0-           | \$1,079,000        | \$129,000    |

**3. Who does the Program Serve?**

|   |           |
|---|-----------|
| <b>Region(s)</b>  | Statewide |
| <b>Total number of individuals, regardless of when enrolled</b> | 1,289     |
| <b>Number of individuals NEWLY ENROLLED Jan 1-Jun 30, 2010</b>  | 1,231     |

**Characteristics of individuals NEWLY ENROLLED Jan 1-Jun 30, 2010:**

|  |   |
|--|---|
| <b>Age</b>                                     | Less than 20 years: <1%<br>20-29 years: <1%<br>30-39 years: <1%<br>40-49 years: 2%<br>50-59 years: 3%<br>60-69 years: 6%<br>70 and over: 88%<br>NA: <1% |
| <b>Disability</b>                              | 100%  |
| <b>Educational level</b>                       | NA  |
| <b>Employment status at time of enrollment</b> | NA  |
| <b>Ethnicity</b>                               | Hispanic/Latino: <1%  |

|                                       |  |
|---------------------------------------|--|
|                                       | Not Hispanic/Latino: 50%<br>NA: 50%  |
| <b>Gender</b>                         | Male: 27%<br>Female: 73%   |
| <b>Non-employment income supports</b> | NA   |
| <b>Other barriers to employment</b>   | NA   |
| <b>Race<sup>1</sup></b>               | American Indian/Alaskan Native: 1%<br>Asian: <1%<br>Black/African American: 2%<br>Hawaiian/Pacific Islander: <1%<br>White: 95%<br>NA: 1% |
| <b>Self-identified veteran</b>        | NA   |

**4. What does the Program Do? (Individuals NEWLY ENROLLED)**

|  |       |
|--|-------|
| <b>Information-only services</b>                             | NA    |
| <b>Case-managed/individualized, staff-supported services</b> | 1,231 |
| <b>Credentialed training</b>                                 | NA    |
| <b>Non-credentialed training</b>                             | 51    |
| <b>Self-service or group services only</b>                   | NA    |

**5. What are the Results? (Individuals NEWLY ENROLLED)**

|   |                                   |
|---|-----------------------------------|
| <b>Customer satisfaction as MnCSI<sup>2</sup></b> | NA                                |
| <b>Attained credential</b>                        | NA                                |
| <b>Completed non-credentialed training</b>        | Results available for 2012 report |
| <b>Gained control over life</b>                   | Results available for 2012 report |
| <b>Gained functionality</b>                       | Results available for 2012 report |

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<sup>1</sup> Individuals may select more than one racial category; each selection is counted individually.

<sup>2</sup> The Minnesota Customer Satisfaction Index (MnCSI) is modeled on the American Customer Satisfaction Index (see [www.theacsi.org/](http://www.theacsi.org/)). Responses to 3 questions on overall satisfaction with services (1=least satisfied to 10=most satisfied) are averaged and converted to a 0 to 100 scale.

**Work Readiness (Youth) Programs**  
 Department of Employment and Economic Development  
 Uniform Program Accountability Measures  
 Report Time Period: *January 1 – June 30, 2010*

| <b>1. What is the Program's Purpose?</b>                |   |  |   |   |  |   |  |
|---|---|--|---|---|--|---|--|
|   | <b>Minneapolis Learn-to-Earn</b> ( <i>pass-through program</i> )  | <b>Minneapolis Summer Youth</b> ( <i>pass-through program</i> )    | <b>MN Alliance of Boys &amp; Girls Club</b> ( <i>pass-through program</i> )   | <b>MN Youth</b>   | <b>St. Paul Summer Youth</b> ( <i>pass-through program</i> ) | <b>WIA Title IB Youth</b>   | <b>Youthbuild</b>  |
| <b>Mandate</b>  | Provide Minneapolis youth the opportunity to learn appropriate work maturity skills through a combination of work experience & academic enrichment. | Provide youth with summer employment opportunities.                | Encourage, train, & assist youth in job-seeking skills, workplace orientation, & job-site knowledge through coaching.   | Help clients enter employment, school-to-work transition programs, the military or post-secondary education or training. Provide opportunities to gain work experience & work-readiness skills. | Provide City of St. Paul youth with jobs over the summer.    | Provide an array of workforce investment activities for economically disadvantaged youth between the ages of 14 & 21. | Provide for employment & training services to targeted youth.  |
| <b>2. What are the Program's Resources?</b>             |   |  |   |   |  |   |  |
| See Individual Program reports for Resource Information |   |  |   |   |  |   |  |
| <b>3. Who does the Program Serve?</b>                   |   |  |   |   |  |   |  |
| <b>Region(s)</b>  | Minneapolis   | Minneapolis  | Counties: Anoka, Becker, Beltrami, Benton, Clay, Clearwater, Dakota, Hennepin, Hubbard, Isanti, Mahnomen, Morrison, Olmstead, Ottertail, Ramsey, Sherburne, Stearns, Steele, Washington, Wright | Statewide   | St. Paul   | Statewide   | Counties: Becker, Beltrami, Benton, Carver, Cass, Kandiyohi, Ottertail, St. Louis (excluding Duluth), Scott, Stearns, Wadena, Wabasha; Cities: Minneapolis, St. Paul |
| <b># individuals, regardless of when enrolled</b>       | 283 (NOTE: Summer 2010 data)  | 2,216 (NOTE: Summer 2010 data)                                     | 1,701   | 2,870   | 586 (NOTE: Summer 2010 data)                                 | 4,161   | 394 (NOTE: Full year, July 2009-June 2010 data)  |
| <b># individuals NEWLY enrolled</b>                     | 283   | 2,216  | 789   | 1,973   | 586  | 1,179   | 394  |
| <b>Characteristics of individuals NEWLY ENROLLED:</b>   |   |  |   |   |  |   |  |
| <b>Age</b>  | 14-15 years: 36%<br>16-17 years: 47%<br>18-21 years: 16%  | 14-15 years: 30%<br>16-17 years: 33%<br>18-21 years: 30%<br>NA: 7% | NA  | 14-15 years: 29%<br>16-17 years: 36%<br>18-21 years: 35%  | 14-15 years: 35%<br>16-17 years: 34%<br>18-21 years: 32%     | 14-15 years: 14%<br>16-17 years: 37%<br>18-21 years: 49%  | 14-15 years: 0<br>16-17 years: 41%<br>18-21 years: 59%   |

|   |   |   |   |   |   |  |   |
|---|---|---|---|---|---|--|---|
| <b>Disability</b>   | NA  | No disability: 52%<br>Disability: 18%<br>NA: 30%  | No disability: 3%<br>Disability: 39%<br>NA: 58%   | No disability: 54%<br>Disab., employment<br>barrier: 36%<br>Disab., not barrier: 9%   | No disability: 84%<br>Disability: 15%<br>NA: 2%   | No disability: 54%<br>Disab., employment<br>barrier: 33%<br>Disab., not barrier: 13%   | No disability: 0<br>Disability: 49%<br>NA: 51%  |
| <b>Educational level</b>  | 8 <sup>th</sup> grade or under:<br>20%<br>9-12 <sup>th</sup> grade, no dip.:<br>46%<br>HS grad/GED: 15%<br>Some post-2ndary: 0<br>NA: 19% | 8 <sup>th</sup> grade or under: 1%<br>9-12 <sup>th</sup> grade, no dip.:<br>63%<br>HS grad/GED: 24%<br>Some post-2ndary: 0<br>NA: 13% | 8 <sup>th</sup> grade or under: 54%<br>9-12 <sup>th</sup> grade, no dip.:<br>43%<br>HS grad/GED: 2%<br>Some post-2ndary: 0<br>NA: <1% | 8 <sup>th</sup> grade or under: 19%<br>9-12 <sup>th</sup> grade, no dip.:<br>73%<br>HS grad/GED: 7%<br>Some post-2ndary: 1% | 8 <sup>th</sup> grade or under: 10%<br>9-12 <sup>th</sup> grade, no dip.:<br>78%<br>HS grad/GED: 7%<br>Some post-2ndary: 6% | 8 <sup>th</sup> grade or under: 10%<br>9-12 <sup>th</sup> grade, no dip.:<br>72%<br>HS grad/GED: 14%<br>Some post-2ndary: 4% | 8 <sup>th</sup> grade or under: 0<br>9-12 <sup>th</sup> grade, no dip.:<br>100%<br>HS grad/GED: 0<br>Some post-2ndary: 0  |
| <b>Ethnicity</b>  | Hispanic/Latino: 2%<br>Not Hisp./Latino: 98%  | Hispanic/Latino: 6%<br>Not Hisp./Latino: 51%<br>NA: 43%   | Hispanic/Latino: 3%<br>Not Hisp./Latino: 79%<br>NA: 18%   | Hispanic/Latino: 9%<br>Not Hisp./Latino: 91%  | Hispanic/Latino: 6%<br>Not Hisp./Latino: 94%  | Hispanic/Latino: 9%<br>Not Hisp./Latino: 91%   | Hispanic/Latino: 12%<br>Not Hisp./Latino: 88%   |
| <b>Race</b><br><br>Individuals may select<br>more than one racial<br>category; each<br>selection is counted<br>individually | Amer. Ind./Alaska<br>Native: 2%<br>Asian: 11%<br>Black/Afri. Amer. 77%<br>Hawaii/Pac. Island: 0<br>White: 8%<br>NA: 2%                    | Amer. Ind./Alaska<br>Native: 6%<br>Asian: 17%<br>Black/Afri. Amer. 66%<br>Hawaii/Pac. Island: 0<br>White: 16%                         | Amer. Ind./Alaska<br>Native: 41%<br>Asian: 5%<br>Black/Afri. Amer. 29%<br>Hawaii/Pac. Island: 0<br>White: 20%<br>NA: 5%               | Amer. Ind./Alaska<br>Native: 7%<br>Asian: 7%<br>Black/Afri. Amer. 29%<br>Hawaii/Pac. Island: 1%<br>White: 61%               | Amer. Ind./Alaska<br>Native: 1%<br>Asian: 30%<br>Black/Afri. Amer. 48%<br>Hawaii/Pac. Island: 0<br>White: 9%<br>NA: <1%     | Amer. Ind./Alaska<br>Native: 7%<br>Asian: 5%<br>Black/Afri. Amer. 30%<br>Hawaii/Pac. Island: <1%<br>White: 63%               | Amer. Ind./Alaska<br>Native: 12%<br>Asian: 11%<br>Black/Afri. Amer. 28%<br>Hawaii/Pac. Island: 0<br>White: 39%<br>NA: 10% |
| <b>Systems-involved</b><br>(foster care,<br>juvenile offenders)   | 6%  | 3%  | 9%  | 15%   | 3%  | 19%  | 49%   |
| <b>Families on public<br/>assistance</b>  | 96%   | 89%   | 77%   | 20%   | 59%   | 13%  | 47%   |
| <b>Basic skills<br/>deficient</b>   | 61%   | NA  | 43%   | 45%   | 0   | 60%  | 60%   |

|  |     |       |     |       |     |     |     |
|--|-----|-------|-----|-------|-----|-----|-----|
| <b>4. What does the Program Do? Number of individuals receiving:</b> |     |       |     |       |     |     |     |
| <b>Community involve.,<br/>leadership dev.</b>                       | 283 | 2,216 | 696 | 87    | 586 | 42  | 318 |
| <b>Education/job<br/>training</b>                                    | 283 | 2,216 | 662 | 355   | 586 | 823 | 394 |
| <b>Mentoring activities</b>  | 283 | 2,216 | 604 | 452   | 586 | 151 | 378 |
| <b>Post-2ndary explor.,<br/>career guidance</b>                      | 283 | 2,216 | 402 | 441   | 586 | 396 | 321 |
| <b>Support services</b>  | NA  | 2,216 | 231 | 15    | 0   | 141 | 352 |
| <b>Work experience</b>   | 283 | 2,216 | 247 | 1,310 | 586 | 441 | 389 |

**5. What are the Results?**  
Results Will Be Available in the 2012 Report

# Minneapolis Learn-to-Earn Program

(pass-through program)

Department of Employment and Economic Development

Uniform Program Accountability Measures

Report Time Period: **January 1 – June 30, 2010**

## 1. What is the Program's Purpose?

|                              |   |
|------------------------------|---|
| <b>Mission</b>               | Provides summer jobs and educational enrichment activities to low-income youth in Minneapolis.  |
| <b>Governing Legislation</b> | • Laws 2009, Chap. 78, Art. 1, Sect. 2, Subd. 3 (r)   |
| <b>Mandate</b>               | Provide Minneapolis youth the opportunity to learn appropriate work maturity skills through a combination of work experience and academic enrichment. |

## 2. What are the Program's Resources? (January 1 – June 30, 2010)

| State Approp.                                    | Federal Award | Other Revenue | Total Expenditures | Admin. Costs |
|--|---------------|---------------|--------------------|--------------|
| \$150,000 (DEED approp. = 50% of overall budget) | -0-           | -0-           | -0 <sup>1</sup>    | -0-          |

## 3. Who does the Program Serve?

|   |                              |
|---|------------------------------|
| <b>Region(s)</b>  | Minneapolis                  |
| <b>Total number of individuals, regardless of when enrolled</b> | 283 (NOTE: Summer 2010 data) |
| <b>Number of individuals NEWLY ENROLLED Jan 1-Jun 30, 2010</b>  | 283                          |

### Characteristics of individuals NEWLY ENROLLED Jan 1-Jun 30, 2010:

|  |   |
|--|---|
| <b>Age</b>                                     | 14-15 years: 36%<br>16-17 years: 47%<br>18-21 years: 16%  |
| <b>Disability</b>                              | NA  |
| <b>Educational level</b>                       | 8 <sup>th</sup> grade and under: 20%<br>9 <sup>th</sup> to 12 <sup>th</sup> grade, no diploma: 46%<br>High school graduate or equivalent: 15%<br>Some post-secondary work: 0<br>NA: 19% |
| <b>Employment status at time of enrollment</b> | NA  |
| <b>Ethnicity</b>                               | Hispanic/Latino: 2%   |

<sup>1</sup> Program's activities are seasonal; therefore, all expenditures on this grant were made before January 1, 2010.

|   |  |
|---|--|
|   | Not Hispanic/Latino: 98%   |
| <b>Gender</b>   | Male: 55%<br>Female: 45%   |
| <b>Race<sup>2</sup></b>                                   | American Indian/Alaskan Native: 2%<br>Asian: 11%<br>Black/African American: 77%<br>Hawaiian/Pacific Islander: 0<br>White: 8%<br>NA: 2% |
| <b>Systems-involved (foster care, juvenile offenders)</b> | 6%   |
| <b>From families receiving public assistance</b>          | 96%  |
| <b>Basic skills deficient</b>                             | 61%  |

**4. What does the Program Do? (Individuals NEWLY ENROLLED)**

|   |     |
|---|-----|
| <b>Community involvement and leadership development</b>         | 283 |
| <b>Education/job training</b>                                   | 283 |
| <b>Mentoring activities</b>                                     | 283 |
| <b>Post-secondary exploration, career guidance and planning</b> | 283 |
| <b>Support services</b>   | NA  |
| <b>Work experience</b>  | 283 |

**5. What are the Results? (Individuals NEWLY ENROLLED)**

|   |                                   |
|---|-----------------------------------|
| <b>Customer satisfaction as MnCSI<sup>3</sup></b> | NA                                |
| <b>Attained work readiness skills</b>             | Results available for 2012 report |

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<sup>2</sup> Individuals may select more than one racial category; each selection is counted individually.

<sup>3</sup> The Minnesota Customer Satisfaction Index (MnCSI) is modeled on the American Customer Satisfaction Index (see [www.theacsi.org/](http://www.theacsi.org/)). Responses to 3 questions on overall satisfaction with services (1=least satisfied to 10=most satisfied) are averaged and converted to a 0 to 100 scale.



# Minneapolis Summer Youth Program

(pass-through program)

Department of Employment and Economic Development

Uniform Program Accountability Measures

Report Time Period: **January 1 – June 30, 2010**

## 1. What is the Program's Purpose?

|                              |  |
|------------------------------|--|
| <b>Mission</b>               | Places Minneapolis youth in summer work and educational enrichment activities. |
| <b>Governing Legislation</b> | • Laws 2009, Chap. 78, Art. 1, Sect. 2, Subd. 3 (r)                            |
| <b>Mandate</b>               | Provide youth with summer employment opportunities.                            |

## 2. What are the Program's Resources? (January 1 – June 30, 2010)

| State Approp.                                    | Federal Award | Other Revenue | Total Expenditures    | Admin. Costs          |
|--|---------------|---------------|-----------------------|-----------------------|
| \$450,000 (DEED approp. = 30% of overall budget) | -0-           | -0-           | \$86,306 <sup>1</sup> | \$52,455 <sup>2</sup> |

## 3. Who does the Program Serve?

|   |                                |
|---|--------------------------------|
| <b>Region(s)</b>  | Minneapolis                    |
| <b>Total number of individuals, regardless of when enrolled</b> | 2,216 (NOTE: Summer 2010 data) |
| <b>Number of individuals NEWLY ENROLLED Jan 1-Jun 30, 2010</b>  | 2,216                          |

### Characteristics of individuals NEWLY ENROLLED Jan 1-Jun 30, 2010:

|                          |  |
|--------------------------|--|
| <b>Age</b>               | 14-15 years: 30%<br>16-17 years: 33%<br>18-21 years: 30%<br>NA: 7%   |
| <b>Disability</b>        | No disability: 52%<br>Has a disability: 18%<br>NA: 30%   |
| <b>Educational level</b> | 8 <sup>th</sup> grade and under: 1%<br>9 <sup>th</sup> to 12 <sup>th</sup> grade, no diploma: 63%<br>High school graduate or equivalent: 24%<br>Some post-secondary work: 0<br>NA: 13% |
| <b>Ethnicity</b>         | Hispanic/Latino: 6%<br>Not Hispanic/Latino: 51%  |

<sup>1</sup> Program's activities are seasonal; most DEED grant funds were expended prior to January 1, 2010.

<sup>2</sup> Admin. Costs include both state administrative and local administrative costs.

|   |   |
|---|---|
|   | NA: 43%   |
| <b>Gender</b>   | Male: 49%<br>Female: 51%  |
| <b>Race<sup>3</sup></b>                                   | American Indian/Alaskan Native: 6%<br>Asian: 17%<br>Black/African American: 66%<br>Hawaiian/Pacific Islander: 0<br>White: 16% |
| <b>Systems-involved (foster care, juvenile offenders)</b> | 3%  |
| <b>From families receiving public assistance</b>          | 89%   |
| <b>Basic skills deficient</b>                             | NA  |

**4. What does the Program Do? (Individuals NEWLY ENROLLED)**

|   |       |
|---|-------|
| <b>Community involvement and leadership development</b>         | 2,216 |
| <b>Education/job training</b>                                   | 2,216 |
| <b>Mentoring activities</b>                                     | 2,216 |
| <b>Post-secondary exploration, career guidance and planning</b> | 2,216 |
| <b>Support services</b>   | 2,216 |
| <b>Work experience</b>  | 2,216 |

**5. What are the Results? (Individuals NEWLY ENROLLED)**

|   |                                   |
|---|-----------------------------------|
| <b>Customer satisfaction as MnCSI<sup>4</sup></b> | NA                                |
| <b>Attained work readiness skills</b>             | Results available for 2012 report |

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<sup>3</sup> Individuals may select more than one racial category; each selection is counted individually

<sup>4</sup> The Minnesota Customer Satisfaction Index (MnCSI) is modeled on the American Customer Satisfaction Index (see [www.theacsi.org/](http://www.theacsi.org/)). Responses to 3 questions on overall satisfaction with services (1=least satisfied to 10=most satisfied) are averaged and converted to a 0 to 100 scale.

# Minnesota Alliance of Boys and Girls Club Program

(pass-through program)

Department of Employment and Economic Development

Uniform Program Accountability Measures

Report Time Period: **January 1 – June 30, 2010**

## 1. What is the Program's Purpose?

|                              |   |
|------------------------------|---|
| <b>Mission</b>               | Provides teens with skills to seek and maintain employment while developing long-term career goals, resist peer pressure, and make healthy life-choices. Also helps kids age 8 to 10 learn to set and achieve personal goals. |
| <b>Governing Legislation</b> | <ul style="list-style-type: none"> <li>• MS 268A.11</li> <li>• USC Title 29, Chap. 16, Sect. 796 et seq.</li> </ul>   |
| <b>Mandate</b>               | Encourage, train, and assist youth in job-seeking skills, workplace orientation, and job-site knowledge through coaching.   |

## 2. What are the Program's Resources? (January 1- June 30, 2010)

| State Approp.  | Federal Award | Other Revenue | Total Expenditures | Admin. Costs          |
|--|---------------|---------------|--------------------|-----------------------|
| \$473,824 <sup>1</sup> (DEED approp. = 5.1% of overall budget) | -0-           | -0-           | \$473,824          | \$34,556 <sup>2</sup> |

## 3. Who does the Program Serve?

|   |   |
|---|---|
| <b>Region(s)</b>  | Anoka, Becker, Beltrami, Benton, Clay, Clearwater, Dakota, Hennepin, Hubbard, Isanti, Mahnomon, Morrison, Olmstead, Ottertail, Ramsey, Sherburne, Stearns, Steele, Washington, and Wright counties. |
| <b>Total number of individuals, regardless of when enrolled</b> | 1,701   |
| <b>Number of individuals NEWLY ENROLLED Jan 1-Jun 30, 2010</b>  | 789   |

### Characteristics of individuals NEWLY ENROLLED Jan 1-Jun 30, 2010:

|                          |   |
|--------------------------|---|
| <b>Age</b>               | NA  |
| <b>Disability</b>        | No disability: 3%<br>Has a disability: 39%<br>NA: 58%   |
| <b>Educational level</b> | 8 <sup>th</sup> grade and under: 54%<br>9 <sup>th</sup> to 12 <sup>th</sup> grade, no diploma: 43%<br>High school graduate or equivalent: 2%<br>Some post-secondary work: 0 |

<sup>1</sup> Actual amount expended during this 6-month period; this is more than 50% of the annual allocation.

<sup>2</sup> Admin. Costs include both state administrative and local administrative costs.

|   |   |
|---|---|
|   | NA: <1%   |
| <b>Ethnicity</b>  | Hispanic/Latino: 3%<br>Not Hispanic/Latino: 79%<br>NA: 18%  |
| <b>Gender</b>   | Male: 53%<br>Female: 47%  |
| <b>Race<sup>3</sup></b>                                   | American Indian/Alaskan Native: 41%<br>Asian: 5%<br>Black/African American: 29%<br>Hawaiian/Pacific Islander: 0<br>White: 20%<br>NA: 5% |
| <b>Systems-involved (foster care, juvenile offenders)</b> | 9%  |
| <b>From families receiving public assistance</b>          | 77%   |
| <b>Basic skills deficient</b>                             | 43%   |

4. **What does the Program Do?** (Individuals NEWLY ENROLLED)

|   |     |
|---|-----|
| <b>Community involvement and leadership development</b>         | 696 |
| <b>Education/job training</b>                                   | 662 |
| <b>Mentoring activities</b>                                     | 604 |
| <b>Post-secondary exploration, career guidance and planning</b> | 402 |
| <b>Support services</b>   | 231 |
| <b>Work experience</b>  | 247 |

5. **What are the Results?** (Individuals NEWLY ENROLLED)

|   |                                   |
|---|-----------------------------------|
| <b>Customer satisfaction as MnCSI<sup>4</sup></b> | NA                                |
| <b>Attained work readiness skills</b>             | Results available for 2012 report |

<sup>3</sup> Individuals may select more than one racial category; each selection is counted individually.

<sup>4</sup> The Minnesota Customer Satisfaction Index (MnCSI) is modeled on the American Customer Satisfaction Index (see [www.theacsi.org/](http://www.theacsi.org/)). Responses to 3 questions on overall satisfaction with services (1=least satisfied to 10=most satisfied) are averaged and converted to a 0 to 100 scale.

# Minnesota Youth Program

Department of Employment and Economic Development

Uniform Program Accountability Measures

Report Time Period: *January 1 – June 30, 2010*

## 1. What is the Program's Purpose?

|                              |  |
|------------------------------|--|
| <b>Mission</b>               | Provides short-term employment and training services to economically disadvantaged and at-risk youth.  |
| <b>Governing Legislation</b> | • MS 116L.561  |
| <b>Mandate</b>               | Help clients enter employment, school-to-work transition programs, the military or post-secondary education or training. Provide at-risk youth with opportunities to gain work experience and work-readiness skills. |

## 2. What are the Program's Resources? (January 1 – June 30, 2010)

| State Approp. | Federal Award | Other Revenue | Total Expenditures       | Admin. Costs           |
|---------------|---------------|---------------|--------------------------|------------------------|
| \$1,750,000   | -0-           | -0-           | \$1,235,574 <sup>1</sup> | \$177,215 <sup>2</sup> |

## 3. Who does the Program Serve?

|   |           |
|---|-----------|
| <b>Region(s)</b>  | Statewide |
| <b>Total number of individuals, regardless of when enrolled</b> | 2,870     |
| <b>Number of individuals NEWLY ENROLLED Jan 1-Jun 30, 2010</b>  | 1,973     |

### Characteristics of individuals NEWLY ENROLLED Jan 1-Jun 30, 2010:

|  |  |
|--|--|
| <b>Age</b>                                     | 14-15 years: 29%<br>16-17 years: 36%<br>18-21 years: 35%   |
| <b>Disability</b>                              | No disability: 54%<br>Disability, employment barrier: 36%<br>Disability, not employment barrier: 9%  |
| <b>Educational level</b>                       | 8 <sup>th</sup> grade and under: 19%<br>9 <sup>th</sup> to 12 <sup>th</sup> grade, no diploma: 73%<br>High school graduate or equivalent: 7%<br>Some post-secondary work: 1% |
| <b>Employment status at time of enrollment</b> | Employed: 4%<br>Not employed: 96%  |
| <b>Ethnicity</b>                               | Hispanic/Latino: 9%  |

<sup>1</sup> Program's activities are seasonal, therefore, expenditures are not distributed evenly throughout the year.

<sup>2</sup> Admin. Costs include both state administrative and local administrative costs.

|   |   |
|---|---|
|   | Not Hispanic/Latino: 91%  |
| <b>Gender</b>   | Male: 56%<br>Female: 44%  |
| <b>Race<sup>3</sup></b>                                   | American Indian/Alaskan Native: 7%<br>Asian: 7%<br>Black/African American: 29%<br>Hawaiian/Pacific Islander: 1%<br>White: 61% |
| <b>Systems-involved (foster care, juvenile offenders)</b> | 15%   |
| <b>From families receiving public assistance</b>          | 20%   |
| <b>Basic skills deficient</b>                             | 45%   |

**4. What does the Program Do? (Individuals NEWLY ENROLLED)**

|   |       |
|---|-------|
| <b>Community involvement and leadership development</b>         | 87    |
| <b>Education/job training</b>                                   | 355   |
| <b>Mentoring activities</b>                                     | 452   |
| <b>Post-secondary exploration, career guidance and planning</b> | 441   |
| <b>Support services</b>   | 15    |
| <b>Work experience</b>  | 1,310 |

**5. What are the Results? (Individuals NEWLY ENROLLED)**

|   |                                   |
|---|-----------------------------------|
| <b>Proportion in MFIP when entered program</b>  | 22.4%                             |
| <b>Customer satisfaction as MnCSI<sup>4</sup></b>   | 78.0                              |
| <b>Attained credential</b>  | Results available for 2012 report |
| <b>Attained work readiness skills</b>   | Results available for 2012 report |
| <b>Received academic credit or service learning credit</b>  | Results available for 2012 report |
| <b>Entered employment rate</b>  | Results available for 2012 report |
| <b>Entered post-secondary education, vocational/ advanced training, registered apprenticeship or military</b> | Results available for 2012 report |

<sup>3</sup> Individuals may select more than one racial category; each selection is counted individually.

<sup>4</sup> The Minnesota Customer Satisfaction Index (MnCSI) is modeled on the American Customer Satisfaction Index (see [www.theacsi.org/](http://www.theacsi.org/)). Responses to 3 questions on overall satisfaction with services (1=least satisfied to 10=most satisfied) are averaged and converted to a 0 to 100 scale.

## St. Paul Summer Youth Program

*(pass-through program)*

Department of Employment and Economic Development

Uniform Program Accountability Measures

Report Time Period: **January 1 – June 30, 2010**

### 1. What is the Program's Purpose?

|                              |   |
|------------------------------|---|
| <b>Mission</b>               | Provides summer employment to St. Paul youths while helping them improve educational and skills competencies. |
| <b>Governing Legislation</b> | • Laws 2009, Chap. 78, Article 1, Section 2, Subd. 3 (t)  |
| <b>Mandate</b>               | Provide City of St. Paul youth with jobs over the summer.   |

### 2. What are the Program's Resources? (January 1 – June 30, 2010)

| State Approp.                                    | Federal Award | Other Revenue | Total Expenditures    | Admin. Costs |
|--|---------------|---------------|-----------------------|--------------|
| \$279,000 (DEED approp. = 57% of overall budget) | -0-           | -0-           | \$17,886 <sup>1</sup> | \$18,409     |

### 3. Who does the Program Serve?

|   |                              |
|---|------------------------------|
| <b>Region(s)</b>  | St. Paul                     |
| <b>Total number of individuals, regardless of when enrolled</b> | 586 (NOTE: Summer 2010 data) |
| <b>Number of individuals NEWLY ENROLLED Jan 1-Jun 30, 2010</b>  | 586                          |

#### Characteristics of individuals NEWLY ENROLLED Jan 1-Jun 30, 2010:

|  |  |
|--|--|
| <b>Age</b>                                     | 14-15 years: 35%<br>16-17 years: 34%<br>18-21 years: 32%   |
| <b>Disability</b>                              | No disability: 84%<br>Has a disability: 15%<br>NA: 2%  |
| <b>Educational level</b>                       | 8 <sup>th</sup> grade and under: 10%<br>9 <sup>th</sup> to 12 <sup>th</sup> grade, no diploma: 78%<br>High school graduate or equivalent: 7%<br>Some post-secondary work: 6% |
| <b>Employment status at time of enrollment</b> | Employed: 12%<br>Not employed: 88%   |
| <b>Ethnicity</b>                               | Hispanic/Latino: 6%  |

<sup>1</sup> Program's activities are seasonal; most DEED grant funds were expended prior to January 1, 2010.

|   |   |
|---|---|
|   | Not Hispanic/Latino: 94%  |
| <b>Gender</b>   | Male: 48%<br>Female: 52%  |
| <b>Race<sup>2</sup></b>                                   | American Indian/Alaskan Native: 1%<br>Asian: 30%<br>Black/African American: 48%<br>Hawaiian/Pacific Islander: 0<br>White: 9%<br>NA: <1% |
| <b>Systems-involved (foster care, juvenile offenders)</b> | 3%  |
| <b>From families receiving public assistance</b>          | 59%   |
| <b>Basic skills deficient</b>                             | 0   |

**4. What does the Program Do? (Individuals NEWLY ENROLLED)**

|   |     |
|---|-----|
| <b>Community involvement, leadership development</b>            | 586 |
| <b>Education/job training</b>                                   | 586 |
| <b>Mentoring activities</b>                                     | 586 |
| <b>Post-secondary exploration, career guidance and planning</b> | 586 |
| <b>Support services</b>   | 0   |
| <b>Work experience</b>  | 586 |

**5. What are the Results? (Individuals NEWLY ENROLLED)**

|   |                                   |
|---|-----------------------------------|
| <b>Customer satisfaction as MnCSI<sup>3</sup></b> | NA                                |
| <b>Attained work readiness skills</b>             | Results available for 2012 report |

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<sup>2</sup> Individuals may select more than one racial category; each selection is counted individually.

<sup>3</sup> The Minnesota Customer Satisfaction Index (MnCSI) is modeled on the American Customer Satisfaction Index (see [www.theacsi.org/](http://www.theacsi.org/)). Responses to 3 questions on overall satisfaction with services (1=least satisfied to 10=most satisfied) are averaged and converted to a 0 to 100 scale.



# WIA Title 1B Youth Program<sup>1</sup>

Department of Employment and Economic Development

Uniform Program Accountability Measures

Report Time Period: *January 1 – June 30, 2010*

## 1. What is the Program's Purpose?

|                              |  |
|------------------------------|--|
| <b>Mission</b>               | Provides employment and training services to economically disadvantaged youth.   |
| <b>Governing Legislation</b> | • WIA of 1998 (Public Law 105-220); USC Title 29, Chap. 30   |
| <b>Mandate</b>               | The WIA Youth Formula Grant program provides an array of workforce investment activities for economically disadvantaged youth between the ages of 14 and 21. |

## 2. What are the Program's Resources? (January 1 – June 30, 2010)

| State Approp. | Federal Award | Other Revenue | Total Expenditures       | Admin. Costs           |
|---------------|---------------|---------------|--------------------------|------------------------|
| -0-           | \$6,918,528   | -0-           | \$4,790,880 <sup>2</sup> | \$827,901 <sup>3</sup> |

## 3. Who does the Program Serve?

|   |           |
|---|-----------|
| <b>Region(s)</b>  | Statewide |
| <b>Total number of individuals, regardless of when enrolled</b> | 4,161     |
| <b>Number of individuals NEWLY ENROLLED Jan 1-Jun 30, 2010</b>  | 1,179     |

### Characteristics of individuals NEWLY ENROLLED Jan 1-Jun 30, 2010:

|  |   |
|--|---|
| <b>Age</b>                                     | 14-15 years: 14%<br>16-17 years: 37%<br>18-21 years: 49%  |
| <b>Disability</b>                              | No disability: 54%<br>Disability, employment barrier: 33%<br>Disability, not employment barrier: 13%  |
| <b>Educational level</b>                       | 8 <sup>th</sup> grade and under: 10%<br>9 <sup>th</sup> to 12 <sup>th</sup> grade, no diploma: 72%<br>High school graduate or equivalent: 14%<br>Some post-secondary work: 4% |
| <b>Employment status at time of enrollment</b> | Employed: 8%<br>Not employed: 92%   |
| <b>Ethnicity</b>                               | Hispanic/Latino: 9%   |

<sup>1</sup> Includes customers served by WIA Younger Youth and WIA Older Youth programs.

<sup>2</sup> Program's activities are seasonal, therefore, expenditures are not distributed evenly throughout the year.

<sup>3</sup> Admin. Costs include both state administrative and local administrative costs.

|   |  |
|---|--|
|   | Not Hispanic/Latino: 91%   |
| <b>Gender</b>   | Male: 51%<br>Female: 49%   |
| <b>Race<sup>4</sup></b>                                   | American Indian/Alaskan Native: 7%<br>Asian: 5%<br>Black/African American: 30%<br>Hawaiian/Pacific Islander: <1%<br>White: 63% |
| <b>Systems-involved (foster care, juvenile offenders)</b> | 19%  |
| <b>From families receiving public assistance</b>          | 13%  |
| <b>Basic skills deficient</b>                             | 60%  |

**4. What does the Program Do? (Individuals NEWLY ENROLLED)**

|   |     |
|---|-----|
| <b>Community involvement and leadership development</b>         | 42  |
| <b>Education/job training</b>                                   | 823 |
| <b>Mentoring activities</b>                                     | 151 |
| <b>Post-secondary exploration, career guidance and planning</b> | 396 |
| <b>Support services</b>   | 141 |
| <b>Work experience</b>  | 441 |

**5. What are the Results? (Individuals NEWLY ENROLLED)**

|   |                                   |
|---|-----------------------------------|
| <b>Proportion in MFIP when entered program</b>  | 16.6%                             |
| <b>Customer satisfaction as MnCSI<sup>5</sup></b>   | 78.0                              |
| <b>Attained credential</b>  | Results available for 2012 report |
| <b>Attained work readiness skills</b>   | Results available for 2012 report |
| <b>Received academic credit or service learning credit</b>  | Results available for 2012 report |
| <b>Entered employment rate</b>  | Results available for 2012 report |
| <b>Entered post-secondary education, vocational/ advanced training, registered apprenticeship or military</b> | Results available for 2012 report |

<sup>4</sup> Individuals may select more than one racial category; each selection is counted individually.

<sup>5</sup> The Minnesota Customer Satisfaction Index (MnCSI) is modeled on the American Customer Satisfaction Index (see [www.theacsi.org/](http://www.theacsi.org/)). Responses to 3 questions on overall satisfaction with services (1=least satisfied to 10=most satisfied) are averaged and converted to a 0 to 100 scale.

# Youthbuild Program

Department of Employment and Economic Development  
 Uniform Program Accountability Measures  
 Report Time Period: *January 1 – June 30, 2010*

## 1. What is the Program's Purpose?

|                              |   |
|------------------------------|---|
| <b>Mission</b>               | Trains and employs at-risk youth and young adults in construction or other fields, to increase job-specific building trades, basic, employability, and leadership skills. |
| <b>Governing Legislation</b> | • MS 116L.361-.367  |
| <b>Mandate</b>               | Provide for employment and training services to targeted youth.   |

## 2. What are the Program's Resources? (January 1 – June 30, 2010)

| State Approp.          | Federal Award | Other Revenue | Total Expenditures | Admin. Costs          |
|------------------------|---------------|---------------|--------------------|-----------------------|
| \$551,930 <sup>1</sup> | -0-           | -0-           | \$551,930          | \$41,897 <sup>2</sup> |

## 3. Who does the Program Serve?

|   |   |
|---|---|
| <b>Region(s)</b>  | Counties served: Becker, Beltrami, Benton, Carver, Cass, Kandiyohi, Ottertail, St. Louis (excluding Duluth), Scott, Stearns, Wadena, Wabasha;<br>Cities served: Minneapolis, St. Paul |
| <b>Total number of individuals, regardless of when enrolled</b> | 394 (Note: full year, July 2009-June 2010 data)   |
| <b>Number of individuals NEWLY ENROLLED</b>                     | 394 (Note: full year, July 2009-June 2010 data)   |

### Characteristics of individuals NEWLY ENROLLED:

|                          |   |
|--------------------------|---|
| <b>Age</b>               | 14-15 years: 0<br>16-17 years: 41%<br>18-21 years: 59%  |
| <b>Disability</b>        | No disability: 0<br>Has a disability: 49%<br>NA: 51%  |
| <b>Educational level</b> | 8 <sup>th</sup> grade and under: 0<br>9 <sup>th</sup> to 12 <sup>th</sup> grade, no diploma: 100%<br>High school graduate or equivalent: 0<br>Some post-secondary work: 0 |
| <b>Ethnicity</b>         | Hispanic/Latino: 12%<br>Not Hispanic/Latino: 88%  |
| <b>Gender</b>            | Male: 70%   |

<sup>1</sup> Actual amount expended during this 6-month period; this is more than 50% of the annual allocation.

<sup>2</sup> Admin. Costs include both state administrative and local administrative costs.

|   |   |
|---|---|
|   | Female: 30%   |
| <b>Race<sup>3</sup></b>                                   | American Indian/Alaskan Native: 12%<br>Asian: 11%<br>Black/African American: 28%<br>Hawaiian/Pacific Islander: 0<br>White: 39%<br>NA: 10% |
| <b>Systems-involved (foster care, juvenile offenders)</b> | 49%   |
| <b>From families receiving public assistance</b>          | 47%   |
| <b>Basic skills deficient</b>                             | 60%   |

**4. What does the Program Do? (Individuals NEWLY ENROLLED)**

|   |     |
|---|-----|
| <b>Community involvement and leadership development</b>         | 318 |
| <b>Education/job training</b>                                   | 394 |
| <b>Mentoring activities</b>                                     | 378 |
| <b>Post-secondary exploration, career guidance and planning</b> | 321 |
| <b>Support services</b>   | 352 |
| <b>Work experience</b>  | 389 |

**5. What are the Results? (Individuals NEWLY ENROLLED)**

|   |                                   |
|---|-----------------------------------|
| <b>Customer satisfaction as MnCSI<sup>4</sup></b> | NA                                |
| <b>Attained work readiness skills</b>             | Results available for 2012 report |

---

<sup>3</sup> Individuals may select more than one racial category; each selection is counted individually.

<sup>4</sup> The Minnesota Customer Satisfaction Index (MnCSI) is modeled on the American Customer Satisfaction Index (see [www.theacsi.org/](http://www.theacsi.org/)). Responses to 3 questions on overall satisfaction with services (1=least satisfied to 10=most satisfied) are averaged and converted to a 0 to 100 scale.

**Temporary Wage Replacement Program**  
 Department of Employment and Economic Development  
 Uniform Program Accountability Measures  
 Report Time Period: *January 1 – June 30, 2010*

|  |  |
|--|--|
| <b>1. What is the Program's Purpose?</b>   |  |
|  | <b>Unemployment Insurance</b>  |
| <b>Mandate</b>   | Provide workers who are unemployed through no fault of their own a temporary partial wage replacement to assist them to become reemployed. |
| <b>2. What are the Program's Resources?</b><br>See Individual Program reports for Resource Information |  |
| <b>3. Who does the Program Serve?</b>  |  |
| <b>Region(s)</b>   | Statewide  |
| <b>New &amp; reactivated initial applications</b>  | 339,659  |
| <b>Active employers</b>  | 132,000  |
| <b>New employers</b>   | 5,696  |
| <b>4. What does the Program Do?</b>  |  |
| <b>Tax received from employers</b>   | \$28,804,335   |
| <b>Determinations of eligibility &amp; ineligibility issued</b>  | 120,814  |
| <b>Appeals processed</b>   | 16,380 mailed  |
| <b>UI benefits paid to individuals</b>   | \$1,633,224,533 for all programs   |
| <b>5. What are the Results?</b><br>Results Will Be Available in the 2012 Report                        |  |

# Unemployment Insurance Program

Department of Employment and Economic Development

Uniform Program Accountability Measures

Report Time Period: *January 1 – June 30, 2010*

## 1. What is the Program's Purpose?

|                              |   |
|------------------------------|---|
| <b>Mission</b>               | Provides temporary partial wage replacement to MN workers who become unemployed through no fault of their own; is an economic stabilizer and stimulator during economic downturns, and helps maintain an available skilled workforce. |
| <b>Governing Legislation</b> | <ul style="list-style-type: none"> <li>• USC Title 42, Chap. 7</li> <li>• USC Title 26, Chap. 23</li> <li>• MS 268</li> </ul>   |
| <b>Mandate</b>               | Provide workers who are unemployed through no fault of their own a temporary partial wage replacement to assist them to become reemployed.  |

## 2. What are the Program's Resources?<sup>1</sup> (January 1 – June 30, 2010)

| State Approp. | Federal Award | Other Revenue | Total Expenditures | Admin. Costs |
|---------------|---------------|---------------|--------------------|--------------|
| -0-           | \$32,634,200  | \$1,296,900   | \$27,216,000       | \$27,216,000 |

## 3. Who does the Program Serve?

|   |           |
|---|-----------|
| <b>Region(s)</b>                                | Statewide |
| <b>New and reactivated initial applications</b> | 339,659   |
| <b>Active employers</b>                         | 132,000   |
| <b>NEW employers</b>                            | 5,696     |

## 4. What does the Program Do? (Transactions)

|   |   |
|---|---|
| <b>Employer wage records processed</b>                        | 5,605,908   |
| <b>Tax received from employers</b>                            | \$28,804,335  |
| <b>Determinations of eligibility and ineligibility issued</b> | 120,814   |
| <b>Appeals processed</b>                                      | 16,380 mailed   |
| <b>Incoming phone calls on customer line</b>                  | 672,187 staff-assisted phone calls                      |
| <b>Individuals paid</b>                                       | This is only calculated on a yearly basis. <sup>2</sup> |

<sup>1</sup> Financial information doesn't include unemployment benefits paid to applicants.

<sup>2</sup> UI counts how many payments are made per month, but doesn't count the number or people. If UI produced a count of the number or payments made in a six-month period, some people would be counted only once (if they got one payment) and others might be counted 26 times (if they got a payment every week). For this reason and other reports, UI uses data

|  |                                  |
|--|----------------------------------|
| <b>UI benefits paid to individuals</b> | \$1,633,224,533 for all programs |
|--|----------------------------------|

5. **What are the Results?** (Transactions)

|  |                  |
|--|------------------|
| <b>Average telephone wait time to speak to UI representative</b> | 2:43 minutes     |
| <b>Establish tax accounts promptly</b>                           | 80.9% in 90 days |
| <b>Nonmonetary determination time lapse</b>                      | 83.3% in 21 days |
| <b>Payment timeliness</b>  | 91.8%            |
| <b>Employers reporting wage detail timely</b>                    | 96%              |

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from the standard set of USDOL reports. The cleanest way to report the number of individuals paid is to do this once a year when the 1099G batch runs in January 2011. The 1099G is the only fixed method for doing this kind of count.

## Process Negotiator Programs

Department of Employment and Economic Development

Uniform Program Accountability Measures

Report Time Period: *January 1 – June 30, 2010*

| 1. What is the Program's Purpose?                            |  |   |
|--|--|---|
|  | <b>MN Works!</b> ( <i>pass-through program</i> )   | <b>Vector</b> ( <i>pass-through program</i> )   |
| <b>Mandate</b>   | Develop & implement business & marketing initiatives which provide employment opportunities for individuals with disabilities. | Provide interpreters for a regional culturally appropriate transition program leading to employment for deaf, hard-of-hearing, & DeafBlind students.  |
| 2. What are the Program's Resources?                         |  |   |
| See Individual Program reports for Resource Information      |  |   |
| 3. Who does the Program Serve?                               |  |   |
| <b>Region(s)</b>   | Statewide  | Districts: Minneapolis, Chaska, Robbinsdale, Belle Plaine, Thief River Falls, Anoka-Hennepin, South St. Paul, Rosemount, Apple Valley, Osseo, St. Francis, Litchfield, St. Louis Park, Ricori, Bemidji, Lakeville & Wayzata |
| <b># organizations</b>                                       | 330  | 17 school districts   |
| 4. What does the Program Do?                                 |  |   |
| <b>Resources secured (# interpreters, # contracts, etc.)</b> | Assisted in securing 35 contracts  | 8.45 ASL interpreters serving 25 deaf/hard-of-hearing students  |



# MN Works! Program

(pass-through program)

Department of Employment and Economic Development

Uniform Program Accountability Measures

Report Time Period: *January 1 – June 30, 2010*

## 1. What is the Program's Purpose?

|                              |   |
|------------------------------|---|
| <b>Mission</b>               | Works on behalf of licensed vendors to coordinate and respond to solicitations/requests from private and governmental units to increase employment support for persons with disabilities. |
| <b>Governing Legislation</b> | • Laws 2009, Chap. 78, Art. 1, Sect. 2, Subd. 2 (m)   |
| <b>Mandate</b>               | Develop and implement business and marketing initiatives which provide employment opportunities for individuals with disabilities.  |

## 2. What are the Program's Resources? (January 1 – June 30, 2010)

| State Approp.  | Federal Award | Other Revenue | Total Expenditures | Admin. Costs |
|--|---------------|---------------|--------------------|--------------|
| \$55,359 <sup>1</sup> (DEED approp. = 30% of overall budget) | -0-           | -0-           | \$55,359           | -0-          |

## 3. Who does the Program Serve?

|                                      |           |
|--------------------------------------|-----------|
| <b>Region(s)</b>                     | Statewide |
| <b>Total number of organizations</b> | 330       |

## 4. What does the Program Do?

|  |                                   |
|--|-----------------------------------|
| <b>Resources secured (# interpreters, # contracts, etc.)</b> | Assisted in securing 35 contracts |
|--|-----------------------------------|

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<sup>1</sup> Actual amount expended during this 6-month period; this is more than 50% of the annual allocation.

# VECTOR Program

(pass-through program)

Department of Employment and Economic Development

Uniform Program Accountability Measures

Report Time Period: **January 1 – June 30, 2010**

## 1. What is the Program's Purpose?

|                              |  |
|------------------------------|--|
| <b>Mission</b>               | Provides interpreter services for deaf students transitioning to work.   |
| <b>Governing Legislation</b> | • Laws 2009, Chap. 78, Art. 1, Sect. 2, Subd. 2 (w)  |
| <b>Mandate</b>               | Provide interpreters for a regional culturally appropriate transition program leading to employment for deaf, hard-of-hearing, and DeafBlind students. |

## 2. What are the Program's Resources? (January 1 – June 30, 2010)

| State Approp.                                    | Federal Award | Other Revenue | Total Expenditures | Admin. Costs |
|--|---------------|---------------|--------------------|--------------|
| \$170,000 (DEED approp. = 20% of overall budget) | -0-           | -0-           | \$165,332          | -0-          |

## 3. Who does the Program Serve?

|                                      |   |
|--------------------------------------|---|
| <b>Region(s)/district(s)</b>         | Districts: Minneapolis, Chaska, Robbinsdale, Belle Plaine, Thief River Falls, Anoka-Hennepin, South St. Paul, Rosemount, Apple Valley, Osseo, St. Francis, Litchfield, St. Louis Park, Ricori, Bemidji, Lakeville and Wayzata |
| <b>Total number of organizations</b> | 17 school districts   |

## 4. What does the Program Do?

|  |  |
|--|--|
| <b>Resources secured (# interpreters, # contracts, etc.)</b> | 8.45 ASL interpreters serving 25 deaf/hard-of-hearing students |
|--|--|

## Business Expansion and Attraction

Department of Employment and Economic Development

Uniform Program Accountability Measures

Report Time Period: *January 1 – June 30, 2010*

| 1. What is the Program's Purpose?  |  |   |  |   |   |
|--|--|---|--|---|---|
|  | <b>BioBusiness Alliance of Minnesota</b> ( <i>pass-through program</i> )   | <b>Business Expansion, Development, &amp; Marketing</b>   | <b>Metropolitan Economic Development Association</b> ( <i>pass-through program</i> ) | <b>Minnesota Inventors Congress</b> ( <i>pass-through program</i> )     | <b>Minnesota Trade Office</b>   |
| <b>Mandate</b>   | (1) Build Minnesota's bioscience industry, (2) create & retain jobs, & (3) position Minnesota as a global leader in biobusiness. | Promote & encourage the prosperous development & protection of the legitimate interest & welfare of Minnesota business, industry, & commerce, within & outside the state. | Continue minority business development programs in the metropolitan area.            | Provide informational & technical assistance to inventors & innovators. | Promote, develop, & facilitate trade & foreign investment in Minnesota.   |
| 2. What are the Program's Resources?   |  |   |  |   |   |
| See Individual Program reports for Resource Information                        |  |   |  |   |   |
| 3. Who does the Program Serve?   |  |   |  |   |   |
| <b>Region(s)</b>   | Statewide  | Statewide   | 7-county Metro Area  | Statewide   | Statewide   |
| <b>Number of businesses or entrepreneurs, regardless of first service date</b> | 89   | 123 businesses, with 124 active projects  | 232  | 222   | 674   |
| <b>Number of businesses NEWLY SERVED<sup>1</sup></b>                           | NA   | 99  | NA   | NA  | NA  |
| Characteristics of businesses:   |  |   |  |   |   |
|  | All Served   | Newly Served  | All Served   | All Served  | All Served  |
| <b>Size of business by number of employees</b>                                 | 1 – 4 employees: 47%<br>5 – 9: 10%<br>10 – 19: 7%<br>20 – 99: 13%<br>100 – 499: 10%<br>>500: 7%<br>Information not available: 6% | 1 – 4: 7%<br>5 – 9: 3%<br>10 – 19: 3%<br>20 – 99: 19%<br>100 – 499: 8%<br>>500: 8%<br>Information not available: 52%  | NA   | NA  | 1 – 4 employees: 1%<br>5 – 9: 1%<br>10 – 19: 6%<br>20 – 99: 16%<br>100 – 499: 14%<br>>500: 6%<br>Information not available: 55% |

<sup>1</sup> Only the Business, Expansion, Marketing, and Development program was able to differentiate between number of newly served businesses and all businesses served during the reporting period. Its reported activity and future results are only for the businesses newly served group.

|   |   |   |   |                  |   |
|---|---|---|---|------------------|---|
| <b>Type of business by industry</b><br><br>(Defined by North American Industrial Classification System)                                     | Construction: 3%<br>Manufacturing: 37%<br>Wholesale Trade: 2%<br>Transportation & Warehousing: 3%<br>Finance & Insurance: 1%<br>Professional & Business Services: 46%<br>Educational & Health Services: 3%<br>Other Services except Public Administration: 7% | Ag., Forestry, Fishing, & Hunting: 2%<br>Construction: 3%<br>Manufacturing: 69%<br>Trade, Transportation, & Warehousing Wholesale Trade: 3%<br>Finance & Insurance: 2%<br>Real Estate & Rental & leasing: 3%<br>Professional, Scientific, & Technical Services: 15% | Construction: 18%<br>Manufacturing: 10%<br>Trade & Transportation: 18%<br>Information: 11%<br>Finance & Insurance: 1%<br>Professional & Business Services: 22%<br>Healthcare & Social Assistance: 3%<br>Accom. & Food Services: 16% | NA               | Nat. Resources & Mining: 1%<br>Utilities: <1%<br>Construction: 2%<br>Manufacturing: 23%<br>Trade, Transportation, & Warehousing: 7%<br>Information: 1%<br>Finance & Insurance: 2%<br>Real Estate: <1%<br>Professional & Business Services: 5%<br>Educational & Healthcare Services: 2%<br>Accom. & Food Services: <1%<br>Other Services, except Public Admin.: <1%<br>Public Admin.: <1%<br>No NAICS information: 54% |
| <b>4. What does the Program Do?</b>   |   |   |   |                  |   |
|   | All Served  | Newly Served  | All Served  | All Served       | All Served  |
| <b>Transactional customers consulted (&lt;5 hours consulting)</b>   | 37  | NA  | 111   | 500 <sup>2</sup> | 568 (represented by 385 individuals)  |
| <b>Customers provided ongoing consulting (&gt;5 hours consulting)</b>   | 50  | 99 businesses   | 121   | 62               | 184 (represented by 310 individuals)  |
| <b>5. What are the Results?</b><br>Results will be available in the 2012 report (See individual program reports for specific results goals) |   |   |   |                  |   |

<sup>2</sup> Count contains duplicates because some customers received assistance on multiple occasions.

# BioBusiness Alliance of Minnesota

(pass-through program)

Department of Employment and Economic Development

Uniform Program Accountability Measures

Report Time Period: **January 1 – June 30, 2010**

## 1. What is the Program's Purpose?

|                              |   |
|------------------------------|---|
| <b>Mission</b>               | Enhance the well-being of Minnesota citizens by mobilizing and connecting the community to support the growth of biobusinesses by providing a roadmap for success, infrastructure, and a welcoming and supportive environment. There are four core areas where funds are being utilized and leveraged: 1) implementing the Destination 2025 statewide plan <sup>1</sup> ; 2) implementing the Biobusiness Resource Network; 3) conducting a statewide bioscience business industry assessment; and 4) developing and implementing scenario-planning and business models to retain, expand, create, and recruit biobusiness activity in Minnesota. |
| <b>Governing Legislation</b> | • MN Laws 2009, Reg. Session, Chap. 78, H.F. 2088, Art. 1, Sect. 3  |
| <b>Mandate</b>               | (1) Build Minnesota's bioscience industry, (2) create and retain jobs, and (3) position Minnesota as a global leader in biobusiness.  |

## 2. What are the Program's Resources? (January 1 – June 30, 2010)

| State Approp.                                    | Federal Award | Other Revenue | Total Expenditures | Admin. Costs |
|--|---------------|---------------|--------------------|--------------|
| \$235,000 (DEED approp. = 29% of overall budget) | -0-           | -0-           | -0-                | -0-          |

## 3. Who does the Program Serve?

|  |           |
|--|-----------|
| <b>Region(s)</b>   | Statewide |
| <b>Number of businesses or entrepreneurs, regardless of first service date</b> | 89        |
| <b>Number of businesses or entrepreneurs NEWLY SERVED Jan 1-Jun 30, 2010</b>   | NA        |

### Characteristics of businesses:

|   |   |
|---|---|
| <b>Size of business by number of site employees</b> | 1 – 4 employees: 47%<br>5 – 9: 10%<br>10 – 19: 7%<br>20 – 99: 13%<br>100 – 499: 10%<br>>500: 7% |
|---|---|

<sup>1</sup> The organization is working on ten projects associated with the statewide plan (approximate staff time in parentheses): Combustible Biomass Industry Development (20%), Expand Active Implantable Medical Devices Industry (20%), Full Spectrum Funding (15%), Renewable Materials Cluster Development (15%), Biomass Sustainability Value Chain Analysis (10%), Create a Biologics & Pharmaceuticals Industry (10%), BIOMAP (5%), Nanoscale Science & Engineering Capability (3%), and Diabetes Work Group (2%).

|  |   |
|--|---|
|  | Information not available: 6%   |
| <b>Type of business by industry</b><br>(2-digit NAICS) | Construction (23): 3%<br>Manufacturing (31-33): 37%<br>Wholesale Trade (42): 2%<br>Transportation & Warehousing (48): 3%<br>Finance & Insurance (52): 1%<br>Professional & Business Services (54-56): 46%<br>Educational & Health Services (61): 3%<br>Other Services (except Public Administration) (81): 7% |
| <b>Businesses by stage in business life cycle</b>      | NA  |
| <b>Businesses owned by targeted groups</b>             | NA  |

#### 4. What does the Program Do?

|  |                    |
|--|--------------------|
| <b>Transactional customers consulted (&lt;5 hours consulting)</b>                    | 37                 |
| <b>Customers provided ongoing consulting (&gt;5 hours consulting)</b>                | 50                 |
| <b>Events held and/or sponsored</b>  | 2 <sup>2</sup>     |
| <b>Non-state delegates attending events (non-state employees)</b>                    | 1,566 <sup>3</sup> |
| <b>Total resources leveraged to support events (\$)</b>                              | NA                 |
| <b>Amount of funds awarded (\$)</b>  | NA                 |
| <b>Customers receiving publications or information resources</b>                     | NA                 |
| <b>Businesses or individuals receiving training offered or funded by the program</b> | NA                 |

#### 5. What are the Results?

|  |   |
|--|---|
| <b>Businesses announcing expansions</b>  | NA  |
| <b>Qualified leads generated from in-state activities and external marketing</b>       | NA  |
| <b>Non-DEED capital accessed/ leveraged for business investment</b>                    | NA  |
| <b>Business projects that are canceled, postponed, or located in a different state</b> | NA  |
| <b>New jobs created</b>  | Goal: NA<br>Actual: Results available for 2012 report |
| <b>Jobs retained</b>   | NA  |
| <b>Businesses expanded or new businesses created</b>                                   | Created: 12<br>Expanded: 7                            |
| <b>Increase in tax revenues</b>  | NA  |
| <b>Total business cost savings and avoidance</b>                                       | NA  |
| <b>Total sales revenue increased or retained</b>                                       | NA  |

<sup>2</sup> International Biomass Conference & Expo - May 2010; Small Science for Big Thinkers - June 2010

<sup>3</sup> International Biomass Conference & Expo: 1,500; Small Science for Big Thinkers: 66

# Business Expansion, Development, and Marketing Program

Department of Employment and Economic Development

Uniform Program Accountability Measures

Report Time Period: *January 1 – June 30, 2010*

## 1. What is the Program's Purpose?

|                              |   |
|------------------------------|---|
| <b>Mission</b>               | Promote Minnesota as a place for new business investment through attraction and retention of growth opportunities.  |
| <b>Governing Legislation</b> | <ul style="list-style-type: none"> <li>•MS 116J.401, Subd. 24, 50, 56</li> <li>•MS 116J.438</li> </ul>  |
| <b>Mandate</b>               | Promote and encourage the prosperous development and protection of the legitimate interest and welfare of Minnesota business, industry, and commerce, within and outside the state. |

## 2. What are the Program's Resources? (January 1 - June 30, 2010)

| State Approp. | Federal Award | Other Revenue | Total Expenditures | Admin. Costs |
|---------------|---------------|---------------|--------------------|--------------|
| \$670,410     | -0-           | \$114,702     | \$858,886          | \$73,754     |

## 3. Who does the Program Serve?

|  |   |
|--|---|
| <b>Region(s)</b>   | Statewide   |
| <b>Number of businesses or entrepreneurs, regardless of first service date</b> | 123 businesses, with 124 active projects <sup>1</sup> |
| <b>Number of businesses or entrepreneurs NEWLY SERVED Jan 1-Jun 30, 2010</b>   | 99  |

### Characteristics of businesses NEWLY SERVED Jan 1-Jun 30, 2010:

|   |  |
|---|--|
| <b>Size of business by number of employees</b>      | 1 – 4: 7%<br>5 – 9: 3%<br>10 – 19: 3%<br>20 – 99: 19%<br>100 – 499: 8%<br>>500: 8%<br>Information not available: 52%   |
| <b>Type of business by industry (2-digit NAICS)</b> | Aquiculture, Forestry, Fishing, & Hunting (11): 2%<br>Construction (23): 3%<br>Manufacturing (31-33): 69%<br>Trade, Transport., & Warehousing Wholesale Trade (42-48): 3%<br>Finance & Insurance (52): 2%<br>Real Estate & Rental & leasing (53): 3%<br>Professional, Scientific, & Technical Services (54): 15% |
| <b>Businesses by stage in business life cycle</b>   | NA   |

<sup>1</sup> Active projects include newly created projects and in-progress projects started before the reporting period.

|  |    |
|--|----|
| <b>Businesses owned by targeted groups</b> | NA |
|--|----|

**4. What does the Program Do? (Businesses NEWLY SERVED)**

|  |   |
|--|---|
| <b>Transactional customers consulted (&lt;5 hours consulting)</b>                    | NA <sup>2</sup>   |
| <b>Customers provided ongoing consulting (&gt;5 hours consulting)</b>                | 99 businesses   |
| <b>Events held and/or sponsored</b>  | 3 sponsored events <sup>3</sup>   |
| <b>Non-state delegates attending events</b>  | 80 <sup>4</sup>   |
| <b>Total resources leveraged to support events</b>                                   | -Bio 2010: \$64,800<br>-AWEA WindPower Conference: \$11,000<br>-Veterans Career Fair: \$38,902<br>-Total: \$114,702 |
| <b>Amount of funds awarded</b>   | NA <sup>5</sup>   |
| <b>Customers receiving publications or information resources</b>                     | NA  |
| <b>Businesses or individuals receiving training offered or funded by the program</b> | NA  |

**5. What are the Results? (Businesses NEWLY SERVED)**

|  |   |
|--|---|
| <b>Businesses announcing expansions</b>  | Existing Minnesota Company: 1<br>Company outside of Minnesota: 1  |
| <b>Qualified leads generated from in-state activities and external marketing</b>       | Outside of Minnesota: 35<br>Inside Minnesota: 64  |
| <b>Non-DEED capital accessed/leveraged for business investment</b>                     | \$627,241,000   |
| <b>Business projects that are canceled, postponed, or located in a different state</b> | 9   |
| <b>New jobs created</b>  | Goal: 5,260 (estimated within 2 years of project creation)<br>Actual: Results available for 2012 report |
| <b>Jobs retained</b>   | Goal: 155 (estimated within 2 years of project creation)<br>Actual: Results available for 2012 report   |
| <b>Businesses expanded or new businesses created</b>                                   | Created: 0<br>Expanded: 3 <sup>6</sup>  |
| <b>Increase in tax revenues</b>  | NA  |
| <b>Total business cost savings and avoidance</b>                                       | NA  |
| <b>Total sales revenue increased or retained</b>                                       | NA  |

<sup>2</sup> Transactional services are provided to customers, but not tracked by program.

<sup>3</sup> Three events with a Positively Minnesota booth: Bio 2010, AWEA WindPower Conference 2010, & Veterans Career Fair.

<sup>4</sup> Bio 2010: 68; AWEA WindPower Conference 2010: 12

<sup>5</sup> The program does not award funds, but helps customers secure financial assistance through other DEED programs.

<sup>6</sup> Three expansion projects were started and completed during the reporting period. Seven expansion projects that started before the reporting period were also completed.



# Metropolitan Economic Development Association (MEDA)

(pass-through program)

Department of Employment and Economic Development

Uniform Program Accountability Measures

Report Time Period: **January 1 – June 30, 2010**

## 1. What is the Program's Purpose?

|                              |   |
|------------------------------|---|
| <b>Mission</b>               | Provide assistance to businesses owned and managed by entrepreneurs of color.   |
| <b>Governing Legislation</b> | <ul style="list-style-type: none"> <li>MS 116J.035</li> <li>Laws 2007, Chap. 135, Art. 1, Sect. 3, Subd. 2 (g)</li> </ul> |
| <b>Mandate</b>               | Continue minority business development programs in the metropolitan area.   |

## 2. What are the Program's Resources? (January 1 – June 30, 2010)

| State Approp.   | Federal Award | Other Revenue | Total Expenditures | Admin. Costs |
|---|---------------|---------------|--------------------|--------------|
| \$77,500 (DEED approp. = 6% of overall budget) <sup>1</sup> | -0-           | -0-           | -0-                | -0-          |

## 3. Who does the Program Serve?

|  |                     |
|--|---------------------|
| <b>Region(s)</b>   | 7-county metro area |
| <b>Number of businesses or entrepreneurs, regardless of first service date</b> | 232                 |
| <b>Number of businesses or entrepreneurs NEWLY SERVED Jan 1- Jun 30, 2010</b>  | NA                  |

### Characteristics of businesses:

|   |  |
|---|--|
| <b>Size of business by number of site employees</b> | NA   |
| <b>Type of business by industry (2-digit NAICS)</b> | Construction (23): 18%<br>Manufacturing (31-33): 10%<br>Trade & Transportation (42-48): 18%<br>Information (51): 11%<br>Finance & Insurance (52): 1%<br>Professional & Business Services (54-56): 22%<br>Healthcare & Social Assistance (62): 3%<br>Accommodations & Food Services (72): 16% |
| <b>Businesses by stage in business life cycle</b>   | Pre-Venture: 2% <sup>2</sup><br>Start-Up: 7%<br>In-Business: 91%   |

<sup>1</sup> Revenue Budget for January 1 to June 30, 2010 was \$1,216,250. MEDA's "overall budget" includes some programs and activities that are outside of the mandate and not funded by DEED.

<sup>2</sup> Program does not explicitly track "pre-venture" so the figure is an estimate.

|  |                             |
|--|-----------------------------|
| <b>Businesses owned by targeted groups</b> | 232 businesses <sup>3</sup> |
|--|-----------------------------|

#### 4. What does the Program Do?

|  |   |
|--|---|
| <b>Transactional customers consulted (&lt;5 hours consulting)</b>                    | 111   |
| <b>Customers provided ongoing consulting (&gt;5 hours consulting)</b>                | 121   |
| <b>Events held and/or sponsored</b>  | -12 events held (2 Executive Development Series, 4 Pacesetter Next Steps, 6 Construction Partnering Programs)           |
| <b>Non-state delegates attending events</b>  | NA  |
| <b>Total resources leveraged to support events</b>                                   | NA  |
| <b>Amount of funds awarded</b>   | NA  |
| <b>Customers receiving publications or information resources</b>                     | NA  |
| <b>Businesses or individuals receiving training offered or funded by the program</b> | -Executive Development Series: 55<br>-Pacesetter Next Steps: 84<br>-Construction Partnering Program: 161<br>-Total: 300 |

#### 5. What are the Results?

|  |                                   |
|--|-----------------------------------|
| <b>Businesses announcing expansions</b>  | NA                                |
| <b>Qualified leads generated from in-state activities and external marketing</b>       | NA                                |
| <b>Non-DEED capital accessed/leveraged for business investment</b>                     | NA                                |
| <b>Business projects that are canceled, postponed, or located in a different state</b> | NA                                |
| <b>New jobs created</b>  | Results available for 2012 report |
| <b>Jobs retained</b>   | NA                                |
| <b>Businesses expanded or new businesses created</b>                                   | Results available for 2012 report |
| <b>Increase in tax revenues</b>  | NA                                |
| <b>Total business cost savings and avoidance</b>                                       | Results available for 2012 report |
| <b>Total sales revenue increased or retained</b>                                       | Results available for 2012 report |

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<sup>3</sup> 56 (24%) of the 232 ethnic minority business owners were also women.

# Minnesota Inventors Congress

(pass-through program)

Department of Employment and Economic Development

Uniform Program Accountability Measures

Report Time Period: **January 1 – June 30, 2010**

## 1. What is the Program's Purpose?

|                              |   |
|------------------------------|---|
| <b>Mission</b>               | Help Minnesota inventors develop marketable products.                       |
| <b>Governing Legislation</b> | • Laws 2009, Chap. 78, H.F. 2088, Art. 1, Sect. 3, Subd. 2                  |
| <b>Mandate</b>               | Provide informational and technical assistance to inventors and innovators. |

## 2. What are the Program's Resources? (January 1 – June 30, 2010)

| State Approp.                                   | Federal Award | Other Revenue | Total Expenditures | Admin. Costs |
|---|---------------|---------------|--------------------|--------------|
| \$32,500 (DEED approp. = 42% of overall budget) | -0-           | -0-           | -0-                | -0-          |

## 3. Who does the Program Serve?

|  |                  |
|--|------------------|
| <b>Region(s)</b>   | Statewide        |
| <b>Number of businesses or entrepreneurs, regardless of first service date</b> | 222 <sup>1</sup> |
| <b>Number of businesses or entrepreneurs NEWLY SERVED Jan 1-Jun 30, 2010</b>   | NA               |

### Characteristics of businesses:

|   |    |
|---|----|
| <b>Size of business by number of site employees</b> | NA |
| <b>Type of business by industry (2-digit NAICS)</b> | NA |
| <b>Businesses by stage in business life cycle</b>   | NA |
| <b>Businesses owned by targeted groups</b>          | NA |

## 4. What does the Program Do?

|   |                  |
|---|------------------|
| <b>Transactional customers consulted (&lt;5 hours consulting)</b> | 500 <sup>2</sup> |
|---|------------------|

<sup>1</sup> Customer count only includes those who have contact information. The program does not collect contact information on customers that call for information only.

<sup>2</sup> Count contains duplicates because some customers received assistance on multiple occasions.

|  |  |
|--|--|
| <b>Customers provided ongoing consulting (&gt;5 hours consulting)</b>                | 62   |
| <b>Events held and/or sponsored</b>  | 8  |
| <b>Non-state delegates attending events (non-state employees)</b>                    | NA   |
| <b>Total resources leveraged to support events (\$)</b>                              | \$41,405   |
| <b>Amount of funds awarded (\$)</b>  | NA   |
| <b>Customers receiving publications or information resources</b>                     | -Invention Expo event registrations mailed: 8,185<br>-Minnesota contacts receiving at least one informational email during reporting period: 799 |
| <b>Businesses or individuals receiving training offered or funded by the program</b> | NA   |

**5. What are the Results?**

|  |    |
|--|----|
| <b>Businesses announcing expansions</b>  | NA |
| <b>Qualified leads generated from in-state activities and external marketing</b>       | NA |
| <b>Non-DEED capital accessed/ leveraged for business investment</b>                    | NA |
| <b>Business projects that are canceled, postponed, or located in a different state</b> | NA |
| <b>New jobs created</b>  | NA |
| <b>Jobs retained</b>   | NA |
| <b>Businesses expanded or new businesses created</b>                                   | NA |
| <b>Increase in tax revenues</b>  | NA |
| <b>Total business cost savings and avoidance</b>                                       | NA |
| <b>Total sales revenue increased or retained</b>                                       | NA |

# Minnesota Trade Office

Department of Employment and Economic Development

Uniform Program Accountability Measures

Report Time Period: *January 1 – June 30, 2010*

## 1. What is the Program's Purpose?

|                              |  |
|------------------------------|--|
| <b>Mission</b>               | Assist Minnesota companies in successfully competing in international markets. |
| <b>Governing Legislation</b> | • MS 116J.966  |
| <b>Mandate</b>               | Promote, develop, and facilitate trade and foreign investment in Minnesota.    |

## 2. What are the Program's Resources? (January 1 – June 30, 2010)

| State Approp. | Federal Award | Other Revenue | Total Expenditures | Admin. Costs |
|---------------|---------------|---------------|--------------------|--------------|
| \$778,450     | -0-           | \$45,052      | \$737,368          | \$688,214    |

## 3. Who does the Program Serve?

|  |                              |
|--|------------------------------|
| <b>Region(s)</b>   | Statewide                    |
| <b>Number of businesses or entrepreneurs, regardless of first service date</b> | 674 businesses/organizations |
| <b>Number of businesses or entrepreneurs NEWLY SERVED Jan 1-Jun 30, 2010</b>   | NA                           |

### Characteristics of businesses:

|   |  |
|---|--|
| <b>Size of business by number of site employees</b> | 1 – 4 employees: 1%<br>5 – 9: 1%<br>10 – 19: 6%<br>20 – 99: 16%<br>100 – 499: 14%<br>>500: 6%<br>Information not available: 55%  |
| <b>Type of business by industry (2-digit NAICS)</b> | Natural Resources & Mining (11-21): 1%<br>Utilities (22): <1%<br>Construction (23): 2%<br>Manufacturing (31-33): 23%<br>Trade, Transportation, & Warehousing (42-49): 7%<br>Information (51): 1%<br>Finance & Insurance (52): 2%<br>Real Estate & Rental & Leasing (53): <1%<br>Professional & Business Services (54-56): 5%<br>Educational & Healthcare Services (61-62): 2%<br>Accommodation & Food Services (72): <1%<br>Other Services, except Public Admin. (81): <1%<br>Public Administration (92): <1%<br>No NAICS information: 54% |
| <b>Businesses by stage in business life cycle</b>   | NA   |

|  |    |
|--|----|
| <b>Businesses owned by targeted groups</b> | NA |
|--|----|

#### 4. What does the Program Do?

|  |   |
|--|---|
| <b>Transactional customers consulted (&lt;5 hours consulting)</b>                    | -Seminars & roundtables: 263 businesses/org. (385 individuals)<br>-Site visits & technical assistance: 427 businesses/organizations <sup>1</sup><br>-MTO Help Line assistance: 121 businesses/organizations <sup>2</sup><br>-Total: 568 businesses/organizations <sup>3</sup> |
| <b>Customers provided ongoing consulting (&gt;5 hours consulting)</b>                | -Trade missions: 14 businesses/organizations (18 individuals)<br>-Practicums: 182 businesses/organizations (292 individuals)<br>-Total: 184 businesses/organizations <sup>4</sup>   |
| <b>Events held and/or sponsored</b>  | 23 events held <sup>5</sup>   |
| <b>Non-state delegates attending events (non-state employees)</b>                    | NA  |
| <b>Total resources leveraged to support events</b>                                   | NA  |
| <b>Amount of funds awarded</b>   | NA  |
| <b>Customers receiving publications or information resources</b>                     | 4,409 Individuals receiving monthly MTO calendar  |
| <b>Businesses or individuals receiving training offered or funded by the program</b> | 347 business/organizations <sup>6</sup>   |

#### 5. What are the Results?

|  |    |
|--|----|
| <b>Businesses announcing expansions</b>  | NA |
| <b>Qualified leads generated from in-state activities and external marketing</b>       | NA |
| <b>Non-DEED capital accessed/leveraged for business investment</b>                     | NA |
| <b>Business projects that are canceled, postponed, or located in a different state</b> | NA |
| <b>New jobs created</b>  | NA |
| <b>Jobs retained</b>   | NA |
| <b>Businesses expanded or new businesses created</b>                                   | NA |
| <b>Increase in tax revenues</b>  | NA |
| <b>Total business cost savings and avoidance</b>                                       | NA |
| <b>Total sales revenue increased or retained</b>                                       | NA |

<sup>1</sup> There were also 113 instances of staff providing technical assistance to individuals not officially classified as a business or organization. Assistance may have been provided to the same customers on multiple occasions.

<sup>2</sup> The helpline received a total of 195 calls or emails, which includes individuals not officially classified as a business or organization. Customers may have received assistance on multiple occasions.

<sup>3</sup> Some businesses/organizations received more than one type of service.

<sup>4</sup> Some businesses/organizations attended multiple practicums.

<sup>5</sup> Seminar & roundtables: 15; trade missions: 1; practicums: 7

<sup>6</sup> Unduplicated count of businesses/organizations attending seminars, roundtables, and practicums.

# Small Business and Entrepreneurial Assistance

Department of Employment and Economic Development

Uniform Program Accountability Measures

Report Time Period: *January 1 – June 30, 2010*

| 1. What is the Program's Purpose?                             |   |  |  |  |   |  |
|---|---|--|--|--|---|--|
|   | <b>Business Enterprises Program for the Blind</b>   | <b>Enterprise Minnesota Growth Acceleration</b><br><i>(pass-through program)</i>                 | <b>Riverbend Center for Entrepreneurial Facilitation</b><br><i>(pass-through program)</i>    | <b>Small Business Assistance Office</b>  | <b>Small Business Development Center Network</b>  | <b>WomenVenture</b><br><i>(pass-through program)</i>   |
| <b>Mandate</b>  | In addition to self-employment opportunities, provide training & management support services to all eligible participants of the program. | Help qualified companies implement technology & business improvements.                           | Assist in the development of entrepreneurs & small businesses.                               | Provide many types of small business assistance, including business licensing & permit coordination. | Provide small business assistance through small business development centers throughout Minnesota.                        | Provide women's business development programs & assist women in non-traditional careers.     |
| 2. What are the Program's Resources?                          |   |  |  |  |   |  |
| See Individual Program reports for Resource Information       |   |  |  |  |   |  |
| 3. Who does the Program Serve?                                |   |  |  |  |   |  |
| <b>Region(s)</b>  | Statewide   | Statewide  | Southwest MN Counties  | Statewide  | Statewide   | Statewide  |
| <b>Number of businesses, regardless of project start date</b> | 48  | 144  | 203  | 22,100   | 2,119   | 104  |
| <b>Number of businesses NEWLY SERVED<sup>1</sup></b>          | NA  | 9  | 103  | NA   | NA  | NA   |
| Characteristics of businesses:                                |   |  |  |  |   |  |
|   | All Served  | Newly Served   | Newly Served   | All Served   | All Served  | All Served   |
| <b>Size of business by number of employees</b>                | 1 – 4 employees: 100%<br>5 – 9: 0%<br>10 – 19: 0%<br>20 – 99: 0%<br>100 – 499: 0%<br>>500: 0%   | 1 – 4 employees: 11%<br>5 – 9: 11%<br>10 – 19: 34%<br>20 – 99: 33%<br>100 – 499: 11%<br>>500: 0% | 1 – 4 employees: 85%<br>5 – 9: 8%<br>10 – 19: 5%<br>20 – 99: 2%<br>100 – 499: 0%<br>>500: 0% | NA   | 1 – 4 employees: 29%<br>5 – 9: 10%<br>10 – 19: 7%<br>20 – 99: 5%<br>100 – 499: 1%<br>>500: <1%<br>Info not available: 48% | 1 – 4 employees: 93%<br>5 – 9: 5%<br>10 – 19: 2%<br>20 – 99: 0%<br>100 – 499: 0%<br>>500: 0% |

<sup>1</sup> Only Enterprise Minnesota Growth Acceleration and Riverbend Center for Entrepreneurial Facilitation were able to differentiate between number of newly served businesses and all businesses served during the reporting period. Their reported activity and future results are only for the businesses newly served group.

|   |                            |                     |              |            |            |            |
|---|----------------------------|---------------------|--------------|------------|------------|------------|
| <b>Type of business by industry</b><br><br>(Defined by North American Industrial Classification System)                                     | Miscellaneous Retail: 100% | Manufacturing: 100% | NA           | NA         | NA         | NA         |
| <b>4. What does the Program Do?</b>   |                            |                     |              |            |            |            |
|   | All Served                 | Newly Served        | Newly Served | All Served | All Served | All Served |
| <b>Transactional customers consulted (&lt;5 hours consulting)</b>   | NA                         | NA                  | 69           | 22,002     | 1127       | 73         |
| <b>Customers provided ongoing consulting (&gt;5 hours consulting)</b>   | 48                         | 9                   | 34           | 98         | 992        | 31         |
| <b>5. What are the Results?</b><br>Results will be available in the 2012 report (See individual program reports for specific results goals) |                            |                     |              |            |            |            |



# Business Enterprises Program for the Blind

Department of Employment and Economic Development

Uniform Program Accountability Measures

Report Time Period: *January 1 – June 30, 2010*

## 1. What is the Program's Purpose?

|                              |   |
|------------------------------|---|
| <b>Mission</b>               | Provide profitable vending business opportunities to legally blind Minnesotans in an effort to make them self-supporting.                   |
| <b>Governing Legislation</b> | <ul style="list-style-type: none"> <li>• CFR Title 34 (Education) Chap. III, Part 395</li> <li>• MS 248.07, Subd. 7</li> </ul>              |
| <b>Mandate</b>               | In addition to self-employment opportunities, provide training and management support services to all eligible participants of the program. |

## 2. What are the program's resources? (January 1 – June 30, 2010)

| State Approp. | Federal Award | Other Revenue | Total Expenditures | Admin. Costs |
|---------------|---------------|---------------|--------------------|--------------|
| \$85,000      | \$313,000     | \$355,000     | \$532,000          | \$20,000     |

## 3. Who does the program serve?

|  |           |
|--|-----------|
| <b>Region(s)</b>   | Statewide |
| <b>Number of businesses or entrepreneurs, regardless of first service date</b> | 48        |
| <b>Number of businesses or entrepreneurs NEWLY SERVED Jan 1-Jun 30, 2010</b>   | NA        |

### Characteristics of businesses:

|   |   |
|---|---|
| <b>Businesses by ownership type</b>                 | Sole proprietorships: 100%<br>Partnerships: 0%<br>Corporations: 0%<br>Nonprofits: 0%          |
| <b>Size of business by number of site employees</b> | 1 – 4 employees: 100%<br>5 – 9: 0%<br>10 – 19: 0%<br>20 – 99: 0%<br>100 – 499: 0%<br>>500: 0% |
| <b>Type of business by industry (2-digit NAICS)</b> | Miscellaneous Retail (59): 100%   |
| <b>Businesses by stage in business life cycle</b>   | NA  |

|  |                               |
|--|-------------------------------|
| <b>Businesses owned by targeted groups</b> | 48 entrepreneurs <sup>1</sup> |
| <b>Training institutions</b>               | NA                            |

**4. What does the program do?**

|   |  |
|---|--|
| <b>Transactional customers consulted (&lt;5 hours consulting)</b>     | NA   |
| <b>Customers provided ongoing consulting (&gt;5 hours consulting)</b> | 48   |
| <b>Customers receiving publications and/or information resources</b>  | NA   |
| <b>New customers trained for business ownership</b>                   | Results available for 2012 report <sup>2</sup> |

**5. What are the results?**

|   |  |
|---|--|
| <b>Amount of non-DEED capital investments accessed or leveraged</b> | NA   |
| <b>Increase in tax revenues</b>                                     | Results available for 2012 report <sup>3</sup> |
| <b>Businesses expanded or new businesses created</b>                | Results available for 2012 report              |
| <b>Total business cost savings and avoidance</b>                    | NA   |
| <b>Total sales revenue increased and saved</b>                      | Results available for 2012 report              |
| <b>Jobs retained</b>  | NA   |
| <b>New jobs created</b>   | NA   |
| <b>Businesses announcing expansions</b>                             | 5  |

---

<sup>1</sup> Businesses are at least 51% owned by persons who are legally blind.

<sup>2</sup> Count of program participants who during the reporting period: received initial training, completed certification to become vendors, received in-service training, received upward mobility training, participated in national consumer-driven conferences, and/or received certification in food safety.

<sup>3</sup> Increase in sales taxes paid.

# Enterprise Minnesota Growth Acceleration Program

*(pass-through program)*

Department of Employment and Economic Development

Uniform Program Accountability Measures

Report Time Period: **January 1 – June 30, 2010**

## 1. What is the Program's Purpose?

|                              |   |
|------------------------------|---|
| <b>Mission</b>               | Help small manufacturing companies accelerate business improvement and the application of technologies critical to increasing competitiveness and growth. |
| <b>Governing Legislation</b> | • MS 116O.115   |
| <b>Mandate</b>               | Help qualified companies implement technology and business improvements.  |

## 2. What are the Program's Resources? (January 1 – June 30, 2010)

| State Approp.                                    | Federal Award | Other Revenue | Total Expenditures | Admin. Costs |
|--|---------------|---------------|--------------------|--------------|
| \$337,981 (DEED approp. = 16% of overall budget) | -0-           | -0-           | -0-                | -0-          |

## 3. Who does the Program Serve?

|  |           |
|--|-----------|
| <b>Region(s)</b>   | Statewide |
| <b>Number of businesses or entrepreneurs, regardless of first service date</b> | 144       |
| <b>Number of businesses or entrepreneurs NEWLY SERVED Jan 1-Jun 30, 2010</b>   | 9         |

### Characteristics of businesses NEWLY SERVED Jan 1-Jun 30, 2010:

|   |  |
|---|--|
| <b>Businesses by ownership type</b>                 | NA   |
| <b>Size of business by number of site employees</b> | 1 – 4 employees: 11%<br>5 – 9: 11%<br>10 – 19: 34%<br>20 – 99: 33%<br>100 – 499: 11%<br>>500: 0% |
| <b>Type of business by industry (2-digit NAICS)</b> | Manufacturing (31-33): 100%  |
| <b>Businesses by stage in business life cycle</b>   | NA   |
| <b>Businesses owned by targeted groups</b>          | NA   |
| <b>Training institutions</b>                        | NA   |

4. **What does the Program Do?** (Businesses NEWLY SERVED)

|  |                |
|--|----------------|
| <b>Transactional customers consulted (&lt;5 hours consulting)</b>                    | NA             |
| <b>Customers provided ongoing consulting (&gt;5 hours consulting)</b>                | 9              |
| <b>Events held and/or sponsored</b>  | NA             |
| <b>Customers receiving publications or information resources</b>                     | NA             |
| <b>Businesses or individuals receiving training offered or funded by the program</b> | 6 <sup>1</sup> |

5. **What are the Results?** (Businesses NEWLY SERVED)

|   |                                   |
|---|-----------------------------------|
| <b>Amount of non-DEED capital investments accessed or leveraged</b> | NA                                |
| <b>Increase in tax revenues</b>                                     | NA                                |
| <b>Businesses expanded or new businesses created</b>                | Results available for 2012 report |
| <b>Business cost savings and avoidance</b>                          | Results available for 2012 report |
| <b>Total sales revenue increased or retained</b>                    | Results available for 2012 report |
| <b>Jobs retained</b>  | NA                                |
| <b>New jobs created</b>   | Results available for 2012 report |
| <b>Businesses announcing expansions</b>                             | NA                                |

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<sup>1</sup> Clients receiving direct training.

# Riverbend Center for Entrepreneurial Facilitation<sup>1</sup>

(pass-through program)

Department of Employment and Economic Development

Uniform Program Accountability Measures

Report Time Period: *January 1 – June 30, 2010*

## 1. What is the Program's Purpose?

|                              |   |
|------------------------------|---|
| <b>Mission</b>               | Provide a grassroots approach to identify, encourage, and support homegrown innovation as an important economic development strategy. |
| <b>Governing Legislation</b> | • Laws 2009, Chap. 78, Art. 1, Sect. 3, Subd. 2   |
| <b>Mandate</b>               | Assist in the development of entrepreneurs and small businesses.  |

## 2. What are the Program's Resources? (January 1 – June 30, 2010)

| State Approp.                                   | Federal Award | Other Revenue | Total Expenditures | Admin. Costs |
|---|---------------|---------------|--------------------|--------------|
| \$26,000 (DEED approp. = 25% of overall budget) | -0-           | -0-           | -0-                | -0-          |

## 3. Who does the Program Serve?

|  |                                 |
|--|---------------------------------|
| <b>Region(s)</b>   | Counties in Southwest Minnesota |
| <b>Number of businesses or entrepreneurs, regardless of first service date</b> | 203                             |
| <b>Number of businesses or entrepreneurs NEWLY SERVED Jan 1-Jun 30, 2010</b>   | 103                             |

### Characteristics of businesses NEWLY SERVED Jan 1-Jun 30, 2010:

|   |  |
|---|--|
| <b>Businesses by ownership type</b>                 | NA   |
| <b>Size of business by number of employees</b>      | 1 – 4 employees: 85%<br>5 – 9: 8%<br>10 – 19: 5%<br>20 – 99: 2%<br>100 – 499: 0%<br>>500: 0% |
| <b>Type of business by industry (2-digit NAICS)</b> | NA   |
| <b>Businesses by stage in business life cycle</b>   | Pre-Venture: 26%<br>Start-Up: 42%<br>In-Business: 32%  |
| <b>Businesses owned by targeted groups</b>          | NA   |

<sup>1</sup> Report includes activity and outcomes for Martin County EDA

|                              |    |
|------------------------------|----|
| <b>Training institutions</b> | NA |
|------------------------------|----|

**4. What does the Program Do? (Businesses NEWLY SERVED)**

|  |    |
|--|----|
| <b>Transactional customers consulted (&lt;5 hours consulting)</b>                    | 69 |
| <b>Customers provided ongoing consulting (&gt;5 hours consulting)</b>                | 34 |
| <b>Customers receiving publications or information resources</b>                     | NA |
| <b>New customers trained for business ownership</b>                                  | NA |
| <b>Businesses or individuals receiving training offered or funded by the program</b> | NA |

**5. What are the Results? (Businesses NEWLY SERVED)**

|   |                                   |
|---|-----------------------------------|
| <b>Non-DEED capital accessed/ leveraged for business investment</b> | NA                                |
| <b>Increase in tax revenues</b>                                     | Results available for 2012 report |
| <b>Businesses expanded or new businesses created</b>                | Results available for 2012 report |
| <b>Total business cost savings and avoidance</b>                    | Results available for 2012 report |
| <b>Total sales revenue increased or retained</b>                    | Results available for 2012 report |
| <b>Jobs retained</b>  | NA                                |
| <b>New jobs created</b>   | Results available for 2012 report |
| <b>Businesses announcing expansions</b>                             | NA                                |

## Small Business Assistance Office

Department of Employment and Economic Development

Uniform Program Accountability Measures

Report Time Period: *January 1 – June 30, 2010*

### 1. What is the Program's Purpose?

|                              |  |
|------------------------------|--|
| <b>Mission</b>               | Provide assistance to individuals and firms with questions about the start-up, operation, or expansion of a business in Minnesota. |
| <b>Governing Legislation</b> | <ul style="list-style-type: none"> <li>• MS 116J.68 Subd 2</li> <li>• MS 116J.76</li> <li>• MS 116C. 22 to 116C.34</li> </ul>      |
| <b>Mandate</b>               | Provide many types of small business assistance, including business licensing and permit coordination.                             |

### 2. What are the Program's Resources? (January 1 – June 30, 2010)

| State Approp. | Federal Award | Other Revenue | Total Expenditures     | Admin. Costs          |
|---------------|---------------|---------------|------------------------|-----------------------|
| \$249,833     | -0-           | -0-           | \$294,085 <sup>1</sup> | \$44,252 <sup>2</sup> |

### 3. Who does the Program Serve?

|  |                     |
|--|---------------------|
| <b>Region(s)</b>   | Statewide           |
| <b>Number of businesses or entrepreneurs, regardless of first service date</b> | 22,100 <sup>3</sup> |
| <b>Number of businesses or entrepreneurs NEWLY SERVED Jan 1-Jun 30, 2010</b>   | NA                  |

#### Characteristics of businesses:

|   |    |
|---|----|
| <b>Businesses by ownership type</b>                 | NA |
| <b>Size of business by number of site employees</b> | NA |
| <b>Type of business by industry (2-digit NAICS)</b> | NA |
| <b>Businesses by stage in business life cycle</b>   | NA |
| <b>Businesses owned by targeted</b>                 | NA |

<sup>1</sup> All of the office's expenditures are made up of the delivery of program services through staff assistance and the production of publications.

<sup>2</sup> Approximately 15% of Business and Community Development Division administrative support general fund dollars used to pay for administrative costs.

<sup>3</sup> Majority of businesses served are organized as sole proprietorships or pass-through entities such as limited liability companies or subchapter S Corporations owned by an entrepreneur.

|                              |    |
|------------------------------|----|
| <b>groups</b>                |    |
| <b>Training institutions</b> | NA |

#### 4. What does the Program Do?

|   |   |
|---|---|
| <b>Transactional customers consulted (&lt;5 hours consulting)</b>     | 22,002 businesses or entrepreneurs            |
| <b>Customers provided ongoing consulting (&gt;5 hours consulting)</b> | 98 businesses or entrepreneurs                |
| <b>Customers receiving publications and/or information resources</b>  | 22,100 business or entrepreneurs <sup>4</sup> |
| <b>New customers trained for business ownership</b>                   | NA  |

#### 5. What are the Results?

|   |    |
|---|----|
| <b>Amount of non-DEED capital investments accessed or leveraged</b> | NA |
| <b>Increase in tax revenues</b>                                     | NA |
| <b>Businesses expanded or new businesses created</b>                | NA |
| <b>Total business cost savings and avoidance</b>                    | NA |
| <b>Total sales revenue increased and saved</b>                      | NA |
| <b>Jobs retained</b>  | NA |
| <b>New jobs created</b>   | NA |
| <b>Businesses announcing expansions</b>                             | NA |

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<sup>4</sup> In practice, all customers receive some form of information material published or produced by the Small Business Assistance Office.



# Small Business Development Center Network

Department of Employment and Economic Development

Uniform Program Accountability Measures

Report Time Period: *January 1 – June 30, 2010*

## 1. What is the Program's Purpose?

|                              |   |
|------------------------------|---|
| <b>Mission</b>               | Facilitate start-up, operation, and growth of businesses through business counseling and group training to those interested in starting or expanding a small business in Minnesota. |
| <b>Governing Legislation</b> | <ul style="list-style-type: none"> <li>• MS 116J.68</li> <li>• USC Title 15, Chap. 14A, Sect. 648</li> </ul>  |
| <b>Mandate</b>               | Provide small business assistance through small business development centers throughout Minnesota.  |

## 2. What are the Program's Resources? (January 1 – June 30, 2010)

| State Approp. | Federal Award | Other Revenue   | Total Expenditures | Admin. Costs |
|---------------|---------------|-----------------|--------------------|--------------|
| \$164,811     | \$898,448     | -0 <sup>1</sup> | \$1,313,334        | \$250,075    |

## 3. Who does the Program Serve?

|  |           |
|--|-----------|
| <b>Region(s)</b>   | Statewide |
| <b>Number of businesses or entrepreneurs, regardless of first service date</b> | 2,119     |
| <b>Number of businesses or entrepreneurs NEWLY SERVED Jan 1-Jun 30, 2010</b>   | NA        |

### Characteristics of businesses:

|   |  |
|---|--|
| <b>Businesses by ownership type</b>                 | Sole proprietorship: 19%<br>Partnership: 1%<br>Corporation: 43% <sup>2</sup><br>Information not available: 36%                   |
| <b>Size of business by number of site employees</b> | 1 – 4 employees: 29%<br>5 – 9: 10%<br>10 – 19: 7%<br>20 – 99: 5%<br>100 – 499: 1%<br>>500: <1%<br>Information not available: 48% |
| <b>Type of business by industry (2-digit NAICS)</b> | NA   |

<sup>1</sup> The state's host SBDC institutions also match funding to access and leverage federal funds.

<sup>2</sup> Includes Sub-S and C Corporations and Limited Liability Corporations

|   |                |
|---|----------------|
| <b>Businesses by stage in business life cycle</b> | NA             |
| <b>Businesses owned by targeted groups</b>        | NA             |
| <b>Training institutions</b>                      | 9 <sup>3</sup> |

#### 4. What does the Program Do?

|   |      |
|---|------|
| <b>Transactional customers consulted (&lt;5 hours consulting)</b>     | 1127 |
| <b>Customers provided ongoing consulting (&gt;5 hours consulting)</b> | 992  |
| <b>Customers receiving publications and/or information resources</b>  | NA   |
| <b>New customers trained for business ownership</b>                   | NA   |

#### 5. What are the Results?

|   |   |
|---|---|
| <b>Amount of non-DEED capital investments accessed or leveraged</b> | \$38,051,570  |
| <b>Increase in tax revenues</b>                                     | Results available for 2012 report   |
| <b>Businesses expanded or new businesses created</b>                | Goal: 150 <sup>4</sup><br>Actual: Results available for 2012 report           |
| <b>Total business cost savings and avoidance</b>                    | Goal: \$11,300,000 <sup>5</sup><br>Actual: Results available for 2012 report  |
| <b>Total sales revenue increased or retained</b>                    | Goal: \$262,500,000 <sup>6</sup><br>Actual: Results available for 2012 report |
| <b>Jobs retained</b>  | Goal: 4,625 <sup>7</sup><br>Actual: Results available for 2012 report         |
| <b>New jobs created</b>   | Goal: 4,625 <sup>8</sup><br>Actual: Results available for 2012 report         |
| <b>Businesses announcing expansions</b>                             | NA  |

<sup>3</sup> Training institutions with Small Business Development Centers: Bemidji State University, Central Lakes College, University of MN-Duluth, Minnesota State University-Moorhead, Region Nine Development Commission, Rochester Community and Technical College, St. Cloud State University, University of St. Thomas, and Southwest Minnesota State University

<sup>4</sup> The goal is a 12 month projection and based on trends from program year 2010.

<sup>5</sup> The goal is a 12 month projection and based on trends from program year 2010.

<sup>6</sup> The goal is a 12 month projection and based on trends from program year 2010.

<sup>7</sup> Jobs retained and created are measured as one outcome. The goal is a 12 month projection and based on trends from program year 2010.

<sup>8</sup> Jobs retained and created are measured as one outcome. The goal is a 12 month projection and based on trends from program year 2010.

# WomenVenture

(pass-through program)

Department of Employment and Economic Development

Uniform Program Accountability Measures

Report Time Period: **January 1 – June 30, 2010**

## 1. What is the Program's Purpose?

|                              |  |
|------------------------------|--|
| <b>Mission</b>               | Help clients (primarily women) start or grow their own business, find a new job, or develop a new career path. |
| <b>Governing Legislation</b> | • MS 78, H.F. 2088, Art. 1, Sect. 3, Subd. 2   |
| <b>Mandate</b>               | Provide women's business development programs and assist women in non-traditional careers.                     |

## 2. What are the Program's Resources? (January 1 – June 30, 2010)

| State Approp.                                   | Federal Award | Other Revenue | Total Expenditures | Admin. Costs |
|---|---------------|---------------|--------------------|--------------|
| \$100,500 (DEED approp. = 6% of overall budget) | -0-           | -0-           | -0-                | -0-          |

## 3. Who does the Program Serve?

|  |                  |
|--|------------------|
| <b>Region(s)</b>   | Statewide        |
| <b>Number of businesses or entrepreneurs, regardless of first service date</b> | 104 <sup>1</sup> |
| <b>Number of businesses or entrepreneurs NEWLY SERVED Jan 1-Jun 30, 2010</b>   | NA               |

### Characteristics of businesses:

|   |  |
|---|--|
| <b>Businesses by ownership type</b>                 | NA   |
| <b>Size of business by number of site employees</b> | 1 – 4 employees: 93%<br>5 – 9: 5%<br>10 – 19: 2%<br>20 – 99: 0%<br>100 – 499: 0%<br>>500: 0% |
| <b>Type of business by industry (2-digit NAICS)</b> | NA   |
| <b>Businesses by stage in business life cycle</b>   | Pre-Venture: 51%<br>Start-Up: 22%<br>In-Business: 27%  |

<sup>1</sup> Businesses receiving consulting and training that were started, strengthened, or expanded during the reporting period.

|  |                           |
|--|---------------------------|
| <b>Businesses owned by targeted groups</b> | 92 women-owned businesses |
| <b>Training institutions</b>               | NA                        |

#### 4. What does the Program Do?

|  |  |
|--|--|
| <b>Transactional customers consulted (&lt;5 hours consulting)</b>                    | 73   |
| <b>Customers provided ongoing consulting (&gt;5 hours consulting)</b>                | 31   |
| <b>Customers receiving publications or information resources</b>                     | NA   |
| <b>New customers trained for business ownership</b>                                  | NA   |
| <b>Businesses or individuals receiving training offered or funded by the program</b> | 155 businesses or individuals <sup>2</sup> |

#### 5. What are the Results?

|   |                                   |
|---|-----------------------------------|
| <b>Non-DEED capital accessed/ leveraged for business investment</b> | NA                                |
| <b>Increase in tax revenues</b>                                     | Results available for 2012 report |
| <b>Businesses expanded or new businesses created</b>                | Results available for 2012 report |
| <b>Total business cost savings and avoidance</b>                    | Results available for 2012 report |
| <b>Total sales revenue increased or retained</b>                    | Results available for 2012 report |
| <b>Jobs retained</b>  | NA                                |
| <b>New jobs created</b>   | Results available for 2012 report |
| <b>Businesses announcing expansions</b>                             | NA                                |

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<sup>2</sup> Includes both business clients and other individuals attending group training sessions offered by the program.

**Community Stabilization Programs**  
 Department of Employment and Economic Development  
 Uniform Program Accountability Measures  
 Report Time Period: *January 1 – June 30, 2010*

| <b>1. What is the Program's Purpose?</b>                           |  |   |  |   |  |  |
|--|--|---|--|---|--|--|
|  | <b>Bioscience Business Development Public Infrastructure Grant<sup>1</sup></b>   | <b>Contamination Cleanup &amp; Investigation Grant</b>  | <b>Greater Minnesota Business Development Public Infrastructure Grant</b>  | <b>Minnesota Cleanup Revolving Loan</b>   | <b>Redevelopment Grant</b>   | <b>Small Cities Development</b>  |
| <b>Mandate</b>   | Provides grants to local governmental units on a competitive basis statewide for up to 50 percent of the capital cost of the public infrastructure necessary to expand or retain jobs. | Make grants to an applicant development authority to pay for up to 75 percent of the project costs for a qualifying site. | Make grants to cities/counties to provide up to 50 percent of the capital costs of public infrastructure necessary for an eligible economic development project. | Provide loans & grants to eligible entities.  | Make grants to an applicant development authority to pay for up to 50 percent of redevelopment costs.    | Administer community development & assistance programs.  |
| <b>2. What are the Program's Resources?</b>                        |  |   |  |   |  |  |
| See Individual Program reports for Resource Information            |  |   |  |   |  |  |
| <b>3. Who does the Program Serve?</b>                              |  |   |  |   |  |  |
| <b>Region(s)</b>   | Statewide  | Statewide   | Non-metro communities  | Statewide   | Statewide  | Statewide  |
| <b># communities, regardless of project start date<sup>2</sup></b> | 8, for 11 active projects  | 24, for 48 active projects  | 33, for 34 active projects   | 6   | 83, for 126 active projects  | 117 communities, for 128 active projects   |
| <b># communities NEWLY served</b>                                  | 0  | 9, for 13 new projects  | 7  | 1   | 7, for 8 new projects  | 55   |
| <b>Characteristics of Communities NEWLY SERVED</b>                 |  |   |  |   |  |  |
| <b>Size of community by population</b>                             | < 1000: 0%<br>1,000 – 5,000: 0%<br>5,001 – 10,000: 0%<br>10,001 – 20,000: 0%<br>>20,000: 0%  | < 1,000 residents: 0%<br>1,000 – 5,000: 0%<br>5,001 – 10,000: 11%<br>10,001 – 20,000: 0%<br>>20,000: 89%                  | < 1000 residents: 43%<br>1,000 – 5,000: 43%<br>5,001 – 10,000: 0%<br>10,001 – 20,000: 0%<br>> 20,000: 14%  | < 1000 residents: 0%<br>1,000 – 5,000: 0%<br>5,001 – 10,000: 0%<br>10,001 – 20,000: 0%<br>>20,000: 100% | < 1000 residents: 0%<br>1,000 – 5,000: 43%<br>5,001 – 10,000: 0%<br>10,001 – 20,000: 14%<br>>20,000: 43% | <1000 residents: 36%<br>1,000 – 5,000: 27%<br>5,001 – 10,000: 9%<br>10,001 – 20,000: 13%<br>>20,000: 16% |

<sup>1</sup> The 2010 MN State Legislature renamed this program to Innovative Business Development Public Infrastructure Grant Program); new name and corresponding measures will be reported in the 2012 report.

<sup>2</sup> Count of businesses involved in all active projects. Active projects include newly funded projects and in-progress projects that were awarded grants before the start of the reporting period.

| <b>4. What does the Program Do? (Communities NEWLY SERVED)</b>   |  |  |   |  |   |   |
|--|--|--|---|--|---|---|
| <b>Total amount of funds awarded</b>   | Amount awarded: \$0<br>Amount disbursed: \$0 | Amount awarded: \$3,776,599<br>Amount disbursed: NA-<br>No funds were disbursed<br>as of June 30, 2010 | Amount awarded: \$2,104,590<br>Amount disbursed: NA -<br>No funds were disbursed<br>as of June 30, 2010 | Amount loaned: \$137,888<br>Amount disbursed: \$31,521 as of June 30, 2010 | Amount awarded: \$2,544,491<br>Amount disbursed: NA-<br>No funds were dispersed<br>by June 30, 2010 | Amount awarded: \$24,377,366<br>Amount disbursed: \$3,080 as of June 30, 2010   |
| <b>Communities receiving awards</b>  | 0  | 9  | 7   | 1  | 7   | Lead-applicant communities: 55<br>Joint-applicant communities: 62<br>Total: 116 |
| <b>5. What are the Results? (Communities NEWLY SERVED)</b>   |  |  |   |  |   |   |
| Results will be available in the 2012 report (See individual program reports for specific results goals) |  |  |   |  |   |   |

# Bioscience Business Development Public Infrastructure Grant Program<sup>1</sup>

Department of Employment and Economic Development

Uniform Program Accountability Measures

Report Time Period: *January 1 – June 30, 2010*

## 1. What is the Program's Purpose?

|                              |  |
|------------------------------|--|
| <b>Mission</b>               | Focus on job creation and retention through the growth of new innovative businesses and organizations.   |
| <b>Governing Legislation</b> | • MS 116J.435  |
| <b>Mandate</b>               | Provides grants to local governmental units on a competitive basis statewide for up to 50 percent of the capital cost of the public infrastructure necessary to expand or retain jobs. |

## 2. What are the Program's Resources? (January 1 – June 30, 2010)

| State Approp.            | Federal Award | Other Revenue | Total Expenditures | Admin. Costs     |
|--------------------------|---------------|---------------|--------------------|------------------|
| \$1,000,000 <sup>2</sup> | -0-           | -0-           | -0-                | -0- <sup>3</sup> |

## 3. Who does the Program Serve?

|  |  |
|--|--|
| <b>Region(s)</b>   | Statewide                              |
| <b>Number of communities, regardless first service date</b>  | 8, for 11 active projects <sup>4</sup> |
| <b>Number of communities NEWLY SERVED Jan 1-Jun 30, 2010</b> | 0                                      |

### Characteristics of communities NEWLY SERVED Jan 1-Jun 30, 2010:

|  |   |
|--|---|
| <b>Size of community by population<sup>5</sup></b> | < 1000: 0%<br>1,000 – 5,000: 0%<br>5,001 – 10,000: 0%<br>10,001 – 20,000: 0%<br>>20,000: 0% |
| <b>Businesses</b>                                  | 0   |

## 4. What does the Program Do? (Communities NEWLY SERVED)

|                                      |                     |
|--------------------------------------|---------------------|
| <b>Total amount of funds awarded</b> | Amount awarded: \$0 |
|--------------------------------------|---------------------|

<sup>1</sup> The 2010 MN State Legislature renamed this program to Innovative Business Development Public Infrastructure Grant Program; new name and corresponding measures will be reported in the 2012 report.

<sup>2</sup> Amount is from general obligation bonds left over from an appropriation in SFY 2009 after DEED carved out \$250,000 for Department of Transportation Economic Development Pilot Program.

<sup>3</sup> Any administrative costs are paid for with administrative funds appropriated to the Community Finance Office.

<sup>4</sup> Count of businesses involved in all active projects. Active projects include newly funded projects and in-progress projects that were awarded grants before the start of the reporting period.

<sup>5</sup> Population sizes from 2000 Census Data stored in program database.

|  |                       |
|--|-----------------------|
|  | Amount disbursed: \$0 |
| <b>Communities receiving awards</b>                      | 0                     |
| <b>Businesses/training institutions receiving awards</b> | NA                    |

5. **What are the Results?** (Communities NEWLY SERVED)

|  |  |
|--|--|
| <b>Jobs retained</b>   | Goal: 0<br>Actual: Results available for 2012 report   |
| <b>New jobs created</b>  | Goal: 0<br>Actual: Results available for 2012 report   |
| <b>Residential and/or commercial units built/rehabbed</b>        | NA   |
| <b>Increase in tax revenues</b>                                  | Goal: \$0<br>Actual: Results available for 2012 report |
| <b>Acres made available for development</b>                      | Results available for 2012 report                      |
| <b>Amount of non-DEED capital investments accessed/leveraged</b> | Goal: \$0<br>Actual: Results available for 2012 report |



# Contamination Cleanup and Investigation Grant Program

Department of Employment and Economic Development

Uniform Program Accountability Measures

Report Time Period: *January 1 – June 30, 2010*

## 1. What is the Program's Purpose?

|                              |  |
|------------------------------|--|
| <b>Mission</b>               | Assist development authorities with contamination investigations and development of Response Action Plans (RAPs) or with contamination cleanup on a site that will be redeveloped. |
| <b>Governing Legislation</b> | • MS 116J.551 - 559  |
| <b>Mandate</b>               | Make grants to an applicant development authority to pay for up to 75 percent of the project costs for a qualifying site.  |

## 2. What are the Program's Resources? (January 1 – June 30, 2010)

| State Approp. | Federal Award | Other Revenue | Total Expenditures | Admin. Costs           |
|---------------|---------------|---------------|--------------------|------------------------|
| \$914,661     | -0-           | \$2,050,600   | \$3,200,384        | \$235,123 <sup>1</sup> |

## 3. Who does the Program Serve?

|  |   |
|--|---|
| <b>Region(s)</b>   | Statewide                               |
| <b>Number of communities, regardless first service date</b>  | 24, for 48 active projects <sup>2</sup> |
| <b>Number of communities NEWLY SERVED Jan 1-Jun 30, 2010</b> | 9, for 13 new projects                  |

### Characteristics of communities NEWLY SERVED Jan 1-Jun 30, 2010:

|  |  |
|--|--|
| <b>Size of community by population<sup>3</sup></b> | < 1,000 residents: 0%<br>1,000 – 5,000: 0%<br>5,001 – 10,000: 11%<br>10,001 – 20,000: 0%<br>>20,000: 89% |
| <b>Businesses</b>                                  | NA   |

## 4. What does the Program Do? (Communities NEWLY SERVED)

|                                      |  |
|--------------------------------------|--|
| <b>Total amount of funds awarded</b> | Amount awarded: \$3,776,599<br>Amount disbursed: NA- No funds were disbursed as of June 30, 2010 |
| <b>Communities receiving awards</b>  | 9  |

<sup>1</sup> A portion of the administrative costs were covered by \$44,252 from the Business and Community Development administrative support general fund.

<sup>2</sup> Count of businesses involved in all active projects. Active projects include newly funded projects and in-progress projects that were awarded grants before the start of the reporting period.

<sup>3</sup> Population sizes from 2000 Census Data stored in program database.

|  |    |
|--|----|
| <b>Businesses/training institutions receiving awards</b> | NA |
|--|----|

5. **What are the Results?** (Communities NEWLY SERVED)

|  |   |
|--|---|
| <b>Jobs retained</b>   | Goal: 527<br>Actual: Results available for 2012 report  |
| <b>New jobs created</b>  | Goal: 852<br>Actual: Results available for 2012 report  |
| <b>Residential and/or commercial units built/rehabbed</b>        | NA  |
| <b>Increase in tax revenues</b>                                  | Goal: \$4,070,054<br>Actual: Results available for 2012 report  |
| <b>Acres made available for development</b>                      | Goal: 309.2<br>Actual: Results available for 2012 report  |
| <b>Amount of non-DEED capital investments accessed/leveraged</b> | Goal: \$1,293,526 in matching funds from grant recipients <sup>4</sup><br>Actual: Results available for 2012 report |

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<sup>4</sup> Grantees are required to pay at least 25% of investigation and cleanup costs.

# Greater Minnesota Business Development Public Infrastructure Grant Program

Department of Employment and Economic Development

Uniform Program Accountability Measures

Report Time Period: *January 1 – June 30, 2010*

## 1. What is the Program's Purpose?

|                              |  |
|------------------------------|--|
| <b>Mission</b>               | Stimulate new economic development and/or creates or retains jobs in Greater MN, through public infrastructure investments for industrial park development and/or business expansion that would not occur without public financial assistance. |
| <b>Governing Legislation</b> | • MS 116J.431  |
| <b>Mandate</b>               | Make grants to cities/counties to provide up to 50 percent of the capital costs of public infrastructure necessary for an eligible economic development project.   |

## 2. What are the Program's Resources? (January 1 – June 30, 2010)

| State Approp. | Federal Award | Other Revenue            | Total Expenditures | Admin. Costs     |
|---------------|---------------|--------------------------|--------------------|------------------|
| -0-           | -0-           | \$2,122,594 <sup>1</sup> | \$2,122,594        | -0- <sup>2</sup> |

## 3. Who does the Program Serve?

|  |  |
|--|--|
| <b>Region(s)</b>   | Cities and counties located outside of the Twin Cities metropolitan area |
| <b>Number of communities, regardless first service date</b>  | 33, for 34 active projects <sup>3</sup>                                  |
| <b>Number of communities NEWLY SERVED Jan 1-Jun 30, 2010</b> | 7  |

### Characteristics of communities NEWLY SERVED Jan 1-Jun 30, 2010:

|  |   |
|--|---|
| <b>Size of community by population<sup>4</sup></b> | < 1000 residents: 43%<br>1,000 – 5,000: 43%<br>5,001 – 10,000: 0%<br>10,001 – 20,000: 0%<br>> 20,000: 14% |
| <b>Businesses</b>                                  | NA  |

## 4. What does the Program Do? (Communities NEWLY SERVED)

|                                      |   |
|--------------------------------------|---|
| <b>Total amount of funds awarded</b> | Amount awarded: \$2,104,590<br>Amount disbursed: NA - No funds were disbursed as of June 30, 2010 |
|--------------------------------------|---|

<sup>1</sup> Other Revenue came from capital budget appropriations. Carve-outs include: \$250,000 for City of North Branch, \$50,000 for Pine Technical College, \$71,250 for Voyageurs National Park Clean Water Joint Powers Board, and \$750,000 by DEED for Department of Transportation Economic Development Pilot Program.

<sup>2</sup> Any administrative costs are paid for with administrative funds appropriated to the Community Finance Office.

<sup>3</sup> Count of businesses involved in all active projects. Active projects include newly funded projects and in-progress projects that were awarded grants before the start of the reporting period.

<sup>4</sup> Population sizes from 2000 Census Data stored in program database.

|  |                        |
|--|------------------------|
| <b>Communities receiving awards</b>                      | 7                      |
| <b>Businesses/training institutions receiving awards</b> | 1 training institution |

5. **What are the Results?** (Communities NEWLY SERVED)

|  |   |
|--|---|
| <b>Jobs retained</b>   | Goal: 75<br>Actual: Results available for 2012 report   |
| <b>New jobs created</b>  | Goal: 105<br>Actual: Results available for 2012 report  |
| <b>Residential and/or commercial units built/rehabbed</b>        | NA  |
| <b>Increase in tax revenues</b>                                  | Goal: \$700,000<br>Actual: Results available for 2012 report  |
| <b>Acres made available for development</b>                      | Results available for 2012 report   |
| <b>Amount of non-DEED capital investments accessed/leveraged</b> | Goal: \$4,766,010 in matching funds from grant recipients <sup>5</sup><br>Actual: Results available for 2012 report |

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<sup>5</sup> Grantees are required to pay at least 50% of capital costs.

# Minnesota Cleanup Revolving Loan Program

Department of Employment and Economic Development

Uniform Program Accountability Measures

Report Time Period: *January 1 – June 30, 2010*

## 1. What is the Program's Purpose?

|                              |   |
|------------------------------|---|
| <b>Mission</b>               | Provide low-interest loan funds to clean contaminated sites and provide greater opportunities to convert contaminated property into a marketable asset.                   |
| <b>Governing Legislation</b> | <ul style="list-style-type: none"> <li>• MS 116J.551</li> <li>• Federal Small Business Liability Relief and Brownfields Revitalization Act, Public Law 107-118</li> </ul> |
| <b>Mandate</b>               | Provide loans and grants to eligible entities.  |

## 2. What are the Program's Resources? (January 1 – June 30, 2010)

| State Approp. | Federal Award | Other Revenue | Total Expenditures | Admin. Costs    |
|---------------|---------------|---------------|--------------------|-----------------|
| -0-           | \$126,120     | -0-           | \$126,120          | -0 <sup>1</sup> |

## 3. Who does the Program Serve?

|  |                |
|--|----------------|
| <b>Region(s)</b>   | Statewide      |
| <b>Number of communities, regardless first service date</b>  | 6 <sup>2</sup> |
| <b>Number of communities NEWLY SERVED Jan 1-Jun 30, 2010</b> | 1              |

### Characteristics of communities NEWLY SERVED Jan 1-Jun 30, 2010:

|  |   |
|--|---|
| <b>Size of community by population<sup>3</sup></b> | < 1000 residents: 0%<br>1,000 – 5,000: 0%<br>5,001 – 10,000: 0%<br>10,001 – 20,000: 0%<br>>20,000: 100% |
| <b>Businesses</b>                                  | 0   |

## 4. What does the Program Do? (Communities NEWLY SERVED)

|                                      |  |
|--------------------------------------|--|
| <b>Total amount of funds awarded</b> | Amount loaned: \$137,888<br>Amount disbursed: \$31,521 as of June 30, 2010 |
| <b>Communities receiving awards</b>  | 1  |

<sup>1</sup> Any administrative costs are paid for with administrative funds appropriated to the Community Finance Office.

<sup>2</sup> Count of businesses involved in all active projects. Active projects include newly created projects and in-progress projects with loans outstanding that were awarded before the start of the reporting period.

<sup>3</sup> Population sizes from 2000 Census Data stored in program database.

|  |    |
|--|----|
| <b>Businesses/training institutions receiving awards</b> | NA |
|--|----|

5. **What are the Results?** (Communities NEWLY SERVED)

|  |   |
|--|---|
| <b>Jobs retained</b>   | Goal: 250<br>Actual: Results available for 2012 report                                    |
| <b>New jobs created</b>  | Goal: 30<br>Actual: Results available for 2012 report                                     |
| <b>Residential and/or commercial units built/rehabbed</b>        | NA  |
| <b>Increase in tax revenues</b>                                  | Goal: \$326,521<br>Actual: Results available for 2012 report                              |
| <b>Acres made available for development</b>                      | Results available for 2012 report   |
| <b>Amount of non-DEED capital investments accessed/leveraged</b> | Goal: \$11,800,000 raised by loan recipients<br>Actual: Results available for 2012 report |

# Redevelopment Grant Program

Department of Employment and Economic Development

Uniform Program Accountability Measures

Report Time Period: *January 1 – June 30, 2010*

## 1. What is the Program's Purpose?

|                              |  |
|------------------------------|--|
| <b>Mission</b>               | Provide grants to assist development authorities with costs for redeveloping blighted industrial, residential, or commercial sites where a past use and the need to recycle the land for a more-productive use exists. |
| <b>Governing Legislation</b> | • MS 116J. 571-575   |
| <b>Mandate</b>               | Make grants to an applicant development authority to pay for up to 50 percent of redevelopment costs.  |

## 2. What are the Program's Resources? (January 1 – June 30, 2010)

| State Approp. | Federal Award | Other Revenue            | Total Expenditures | Admin. Costs     |
|---------------|---------------|--------------------------|--------------------|------------------|
| -0-           | -0-           | \$2,289,293 <sup>1</sup> | \$2,289,293        | -0- <sup>2</sup> |

## 3. Who does the Program Serve?

|  |  |
|--|--|
| <b>Region(s)</b>   | Statewide                                |
| <b>Number of communities, regardless first service date</b>  | 83, for 126 active projects <sup>3</sup> |
| <b>Number of communities NEWLY SERVED Jan 1-Jun 30, 2010</b> | 7, for 8 new projects                    |

### Characteristics of communities NEWLY SERVED Jan 1-Jun 30, 2010:

|  |  |
|--|--|
| <b>Size of community by population<sup>4</sup></b> | < 1000 residents: 0%<br>1,000 – 5,000: 43%<br>5,001 – 10,000: 0%<br>10,001 – 20,000: 14%<br>>20,000: 43% |
| <b>Businesses</b>                                  | NA   |

## 4. What does the Program Do? (Communities NEWLY SERVED)

|                                      |   |
|--------------------------------------|---|
| <b>Total amount of funds awarded</b> | Amount awarded: \$2,544,491<br>Amount disbursed: NA- No funds were dispersed by June 30, 2010 |
|--------------------------------------|---|

<sup>1</sup> Other Revenue includes capital budget appropriations and bonding funds.

<sup>2</sup> Any administrative costs are paid for with administrative funds appropriated to the Community Finance Office.

<sup>3</sup> Count of businesses involved in all active projects. Active projects include newly funded projects and in-progress projects that were awarded grants before the start of the reporting period.

<sup>4</sup> Population sizes from 2000 Census Data stored in program database.

|  |    |
|--|----|
| <b>Communities receiving awards</b>                      | 7  |
| <b>Businesses/training institutions receiving awards</b> | NA |

5. **What are the Results?** (Communities NEWLY SERVED)

|  |   |
|--|---|
| <b>Jobs retained</b>   | Goal: 82<br>Actual: Results available for 2012 report   |
| <b>New jobs created</b>  | Goal: 184<br>Actual: Results available for 2012 report  |
| <b>Residential and/or commercial units built/rehabbed</b>        | Goal: 423<br>Actual: Results available for 2012 report  |
| <b>Increase in tax revenues</b>                                  | Goal: \$732,239<br>Actual: Results available for 2012 report  |
| <b>Acres made available for development</b>                      | Goal: 24.18 acres<br>Actual: Results available for 2012 report  |
| <b>Amount of non-DEED capital investments accessed/leveraged</b> | Goal: \$3,009,219 in matching funds from grant recipients <sup>5</sup><br>Actual: Results available for 2012 report |

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<sup>5</sup> Grantees are required to pay at least 50% of redevelopment costs.



## Small Cities Development Program

Department of Employment and Economic Development

Uniform Program Accountability Measures

Report Time Period: *January 1 – June 30, 2010*

### 1. What is the Program's Purpose?

|                              |   |
|------------------------------|---|
| <b>Mission</b>               | Helps develop viable communities by providing financial assistance for decent, safe, and affordable housing, economic development, and public facility needs. |
| <b>Governing Legislation</b> | • MS 116J.980   |
| <b>Mandate</b>               | Administer community development and assistance programs.   |

### 2. What are the Program's Resources? (January 1 – June 30, 2010)

| State Approp. | Federal Award | Other Revenue | Total Expenditures | Admin. Costs              |
|---------------|---------------|---------------|--------------------|---------------------------|
| \$136,452     | \$7,901,305   | -0-           | \$8,285,689        | \$384,384.06 <sup>1</sup> |

### 3. Who does the Program Serve?

|   |   |
|---|---|
| <b>Region(s)</b>  | Statewide   |
| <b>Number of lead-applicant communities, regardless of first service date</b> | 117 communities, for 128 active projects <sup>2</sup> |
| <b>Number of lead-applicant communities NEWLY SERVED Jan 1-Jun 30, 2010</b>   | 55 <sup>3</sup>                                       |

#### Characteristics of lead-applicant communities NEWLY SERVED Jan 1-Jun 30, 2010:

|  |  |
|--|--|
| <b>Size of community by population<sup>4</sup></b> | <1000 residents: 36%<br>1,000 – 5,000: 27%<br>5,001 – 10,000: 9%<br>10,001 – 20,000: 13%<br>>20,000: 16% |
| <b>Businesses</b>                                  | NA   |

<sup>1</sup> Administrative costs covered by a state match of \$136,452, a federal match of \$153,214, a federal ARRA match of \$50,466, and Business and Community Development administrative support general fund money of \$44,252.

<sup>2</sup> Count of businesses involved in all active projects. Active projects include newly funded projects and in-progress projects that were awarded grants before the start of the reporting period. The projects also included an estimated 173 joint-applicant communities. Joint-applicant communities apply with a lead community on the application to receive program funds.

<sup>3</sup> The new projects also include 62 joint-applicant communities.

<sup>4</sup> Population sizes from 2000 Census Data stored in program database.

**4. What does the Program Do? (Communities NEWLY SERVED)**

|  |  |
|--|--|
| <b>Total amount of funds awarded</b>                     | Amount awarded: \$24,377,366<br>Amount disbursed: \$3,080 as of June 30, 2010 <sup>5</sup> |
| <b>Communities receiving awards</b>                      | Lead-applicant communities: 55<br>Joint-applicant communities: 62<br>Total: 116            |
| <b>Businesses/training institutions receiving awards</b> | NA   |

**5. What are the Results? (Communities NEWLY SERVED)**

|  |   |
|--|---|
| <b>Jobs retained</b>   | Goal: NA<br>Actual: Results available for 2012 report   |
| <b>New jobs created</b>  | Goal: NA<br>Actual: Results available for 2012 report   |
| <b>Residential and/or commercial units built/rehabbed</b>        | Goal: 969 <sup>6</sup><br>Actual: Results available for 2012 report                                     |
| <b>Increase in tax revenues</b>                                  | Goal: NA<br>Actual: Results available for 2012 report   |
| <b>Acres made available for development</b>                      | NA  |
| <b>Amount of non-DEED capital investments accessed/leveraged</b> | Goal: \$33,992,269 in matching funds from grant recipients<br>Actual: Results available for 2012 report |

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<sup>5</sup> One NEW PROJECT had funds disbursed as of June 30, 2010.

<sup>6</sup> Count includes goals for construction of residential housing, multi-unit residential rehabs, publicly- or privately-owned rehabs, and single unit residential rehabs. Goals for activities involving acquisition of real property, clearance and demolition, economic development direct financial assistance to for-profit entities, relocation, and water/sewer improvements were excluded.

## Business Growth and Stabilization Programs (a)

Department of Employment and Economic Development

Uniform Program Accountability Measures

Report Time Period: *January 1 – June 30, 2010*

| 1. What is the Program's Purpose?                                    |   |   |   |  |  |
|--|---|---|---|--|--|
|  | Border Cities Enterprise Zone   | Job Opportunity Building Zones (JOBZ)   | Military Reservist & Veteran Business Loan: Economic Injury Loans <sup>1</sup>  | Minnesota Indian Business Loan             | Minnesota Investment Fund – Federal Funds (Loans for Businesses)   |
| <b>Mandate</b>   | Provide technical assistance & tax credits to businesses in Border Cities Enterprise Zone cities. | Designate job opportunity building zones, considering need & likelihood of success to yield the most economic development & revitalization of economically distressed rural areas of Minnesota. | 1.) Make onetime, interest-free loans to eligible businesses that have sustained or are likely to sustain substantial economic injury as a result of the call to active service for 180 days or more of an essential employee.<br>2.) Make onetime, interest-free loans to eligible veterans who are starting their own small businesses. | Offer a business loan program for Indians. | Provide financing to business that can demonstrate why the grant is necessary for a project & will enter into an agreement with the local grantor. |
| 2. What are the Program's Resources?                                 |   |   |   |  |  |
| See Individual Program reports for Resource Information              |   |   |   |  |  |
| 3. Who does the Program Serve?                                       |   |   |   |  |  |
| <b>Region(s)</b>   | Counties of Big Stone, Clay, Polk, & Wilkin   | Statewide   | Statewide   | Statewide                                  | Statewide  |
| <b># of businesses, regardless of project start date<sup>2</sup></b> | Information not available <sup>3</sup>  | 309   | 6   | 17   | 24   |
| <b># of businesses NEWLY SERVED</b>                                  | 0   | 4   | 4   | 0  | 6  |

<sup>1</sup> The 2010 MN State Legislature divided, as of 4/01/10, the purpose and scope of this program to have a separate start up loan program for veteran-owned small businesses (new name: Military Reservist and Veteran Business Loan Program: Start Up Business Loans); the corresponding measures will be reported separately in the 2012 report.

<sup>2</sup> Active projects include new projects started during the reporting period and in-progress projects with loans outstanding, grants awarded, or business subsidy agreements that were created before the start of the reporting period.

<sup>3</sup> No program activity to report because reporting from the local zones for 2010 activity does not begin until 2011.

| <b>Characteristics of businesses NEWLY SERVED</b>  |   |   |  |   |   |
|--|---|---|--|---|---|
| <b>Size of business by number of employees</b>   | 1 – 4: 0%<br>5 – 9: 0%<br>10 – 19: 0%<br>20 – 99: 0%<br>100 – 499: 0%<br>>500: 0% | 1 – 4: 75%<br>5 – 9: 0%<br>10 – 19: 0%<br>20 – 99: 25%<br>100 – 499: 0%<br>>500: 0% | 1 – 4: 100%<br>5 – 9: 0%<br>10 – 19: 0%<br>20 – 99: 0%<br>100 – 499: 0%<br>>500: 0%  | 1 – 4: 0%<br>5 – 9: 0%<br>10 – 19: 0%<br>20 – 99: 0%<br>100 – 499: 0%<br>>500: 0% | 1 – 4: 50%<br>5 – 9: 0%<br>10 – 19: 17%<br>20 – 99: 17%<br>100 – 499: 17%<br>>500: 0% |
| <b>Type of business by industry</b><br><br>(Defined by North American Industrial Classification System)  | NA  | Manufacturing: 100%   | Agriculture, Forestry, Fishing & Hunting: 25%<br>Construction: 25%<br>Transportation & Warehousing: 25%<br>Professional, Scientific, & Technical Services: 25% | NA  | Manufacturing: 100%   |
| <b>4. What does the Program Do? (Businesses NEWLY SERVED)</b>  |   |   |  |   |   |
| <b>Value of credits awarded/issued (\$)</b>  | Results available in 2012 report <sup>4</sup>                                     | Results available in 2012 report <sup>5</sup>                                       | NA   | NA  | NA  |
| <b>Total amount of funds awarded (\$)</b>  | NA  | NA  | Amount loaned: \$80,000  | Amount loaned: \$0  | Amount awarded: \$2,442,000<br>Amount disbursed: \$1,250,000                          |
| <b>5. What are the Results? (Businesses NEWLY SERVED)</b>  |   |   |  |   |   |
| Results will be available in the 2012 report (See individual program reports for specific results goals) |   |   |  |   |   |

<sup>4</sup> Data for 2010 will be released by the Minnesota Department of Revenue in 2012.

<sup>5</sup> Data for 2010 will be released by the Minnesota Department of Revenue in 2012.

## Business Growth and Stabilization Programs (b)

Department of Employment and Economic Development

Uniform Program Accountability Measures

Report Time Period: *January 1 – June 30, 2010*

| 1. What is the Program's Purpose?                              |  |   |  |   |   |
|--|--|---|--|---|---|
|  | Minnesota Investment Fund – State Funds (Loans for Businesses)   | Minnesota Job Skills Partnership  | Minnesota Minerals 21 <sup>st</sup> Century Fund   | Small Business Development Loan   | Urban Initiative Loan   |
| <b>Mandate</b>   | Provide financing to business that can demonstrate why the grant is necessary for a project & will enter into an agreement with the local grantor. | Bring together employers with specific training needs with educational or other nonprofit institutions which can design programs to fill those needs. | Make loans or equity investments in mineral processing facilities including, but not limited to, taconite processing, direct reduction processing, & steel production. | Work with the Minnesota Agricultural & Economic Development Board (MAEDB) to make small business loans through issuance of tax-exempt industrial development bonds. | Assist the Urban Initiative Board in enhancing urban development through job creation, technical assistance, & information services to clients. |
| 2. What are the Program's Resources?                           |  |   |  |   |   |
| See Individual Program reports for Resource Information        |  |   |  |   |   |
| 3. Who does the Program Serve?                                 |  |   |  |   |   |
| Region(s)  | Statewide  | Statewide   | Statewide  | Statewide   | 7-county metro area   |
| # of businesses, regardless of project start date <sup>1</sup> | 39   | 180, for 152 active training grants   | 4  | 2   | 217   |
| # of businesses NEWLY SERVED                                   | 3  | 39, for 34 new training grants  | 0  | 1   | 21  |
| Characteristics of businesses NEWLY SERVED                     |  |   |  |   |   |
| Size of business by number of employees                        | 1 – 4: 67%<br>5 – 9: 33%<br>10 – 19: 0%<br>20 – 99: 0%<br>100 – 499: 0%<br>>500: 0%  | 1 – 4 employees: 3%<br>5 – 9: 0%<br>10 – 19: 3%<br>20 – 99: 46%<br>100 – 499: 33%<br>>500: 15%  | 1 – 4: 0%<br>5 – 9: 0%<br>10 – 19: 0%<br>20 – 99: 0%<br>100 – 499: 0%<br>>500: 0%  | 1 – 4 employees: 100%<br>5 – 9: 0%<br>10 – 19: 0%<br>20 – 99: 0%<br>100 – 499: 0%<br>>500: 0%   | 1 – 4: 52%<br>5 – 9: 29%<br>10 – 19: 5%<br>20 – 99: 5%<br>100 – 499: 5%<br>>500: 5%   |

<sup>1</sup> Active projects include new projects started during the reporting period and in-progress projects with loans outstanding, grants awarded, or business subsidy agreements that were created before the start of the reporting period.

|   |  |   |                    |  |  |
|---|--|---|--------------------|--|--|
| <b>Type of business by industry</b><br><br>(Defined by North American Industrial Classification System)   | Manufacturing: 100%  | Construction: 5%<br>Manufacturing: 64%<br>Wholesale Trade: 8%<br>Professional, Scientific, & Technical Services: 8%<br>Health Care & Social Assistance: 13%<br>Other Services except Public Admin. : 5% | NA                 | Manufacturing: 100%                                      | Construction: 5%<br>Manufacturing: 15%<br>Retail Trade: 40%<br>Professional & Business Services: 15%<br>Educational Health Services: 15%<br>Other Services except Public Admin.: 15%<br>No NAICS available: 5% |
| <b>4. What does the Program Do? (Businesses NEWLY SERVED)</b>   |  |   |                    |  |  |
| <b>Value of credits awarded/issued (\$)</b>   | NA   | NA  | NA                 | NA   | NA   |
| <b>Total amount of funds awarded (\$)</b>   | Amount awarded: \$1,400,000<br>Amount disbursed: \$150,000 | Amount awarded: \$4,008,583 <sup>2</sup>  | Amount loaned: \$0 | Amount awarded: \$250,000<br>Amount disbursed: \$250,000 | Amount awarded: \$698,500<br>Amount disbursed: \$309,500   |
| <b>5. What are the Results? (Businesses NEWLY SERVED)</b><br>Results will be available in the 2012 report (See individual program reports for specific results goals) |  |   |                    |  |  |

<sup>2</sup> Any unused funds are returned to the program after a project ends.

# Border Cities Enterprise Zone Program

Department of Employment and Economic Development

Uniform Program Accountability Measures

Report Time Period: *January 1 – June 30, 2010*

## 1. What is the Program's Purpose?

|                              |  |
|------------------------------|--|
| <b>Mission</b>               | Provide business tax credits to qualifying businesses that are the source of investment, development, and job creation or retention in the Border Cities Enterprise Zone cities of Breckenridge, Dilworth, East Grand Forks, Moorhead, and Ortonville. |
| <b>Governing Legislation</b> | <ul style="list-style-type: none"> <li>• MS 469.166</li> </ul>   |
| <b>Mandate</b>               | Provide technical assistance and tax credits to businesses in Border Cities Enterprise Zone cities.  |

## 2. What are the Program's Resources? (January 1 – June 30, 2010)

| State Approp. | Federal Award | Other Revenue | Total Expenditures | Admin. Costs |
|---------------|---------------|---------------|--------------------|--------------|
| -0-           | -0-           | -0-           | -0-                | -0-          |

## 3. Who does the Program Serve?

|  |   |
|--|---|
| <b>Region(s)</b>   | Counties of Big Stone, Clay, Polk, & Wilkin |
| <b>Number of businesses or entrepreneurs, regardless of first service date</b> | Information not available                   |
| <b>Number of businesses or entrepreneurs NEWLY SERVED Jan 1-Jun 30, 2010</b>   | 0   |

### Characteristics of Businesses NEWLY SERVED Jan 1-Jun 30, 2010:

|   |   |
|---|---|
| <b>Businesses by ownership type</b>                 | NA  |
| <b>Size of business by number of employees</b>      | 1 – 4: 0%<br>5 – 9: 0%<br>10 – 19: 0%<br>20 – 99: 0%<br>100 – 499: 0%<br>>500: 0% |
| <b>Type of business by industry (2-digit NAICS)</b> | 0   |
| <b>Businesses by stage in business life cycle</b>   | NA  |
| <b>Businesses owned by targeted groups</b>          | NA  |
| <b>Training institutions</b>                        | NA  |

**4. What does the Program Do? (Businesses NEWLY SERVED)**

|   |   |
|---|---|
| <b>Business subsidy agreements completed</b>                        | 0   |
| <b>Value of credits awarded/issued</b>                              | Results available in 2012 report <sup>1</sup> |
| <b>Total amount of funds awarded</b>                                | NA  |
| <b>Businesses/training institutions receiving awards</b>            | NA  |
| <b>Communities receiving awards</b>                                 | NA  |
| <b>Businesses and individuals receiving training offered/funded</b> | NA  |

**5. What are the Results? (Businesses NEWLY SERVED)**

|   |  |
|---|--|
| <b>Average wage of new jobs</b>                                     | Goal: NA<br>Actual: Results available in 2012 report |
| <b>Jobs retained</b>  | Goal: NA<br>Actual: Results available in 2012 report |
| <b>New private jobs created</b>                                     | Goal: NA<br>Actual: Results available in 2012 report |
| <b>Businesses expanded or new businesses created</b>                | Expansions: NA<br>New businesses: NA                 |
| <b>Amount of non-DEED capital investments accessed or leveraged</b> | Goal: NA<br>Actual: Results available in 2012 report |
| <b>Loan repayment status</b>  | NA   |

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<sup>1</sup> Any data for 2010 will be released by the Minnesota Department of Revenue in 2012.



**Job Opportunity Building Zones (JOBZ)**  
 Department of Employment and Economic Development  
 Uniform Program Accountability Measures  
 Report Time Period: *January 1 – June 30, 2010*

**1. What is the Program's Purpose?**

|                              |   |
|------------------------------|---|
| <b>Mission</b>               | Stimulate economic development activity in rural areas of Minnesota by providing local and state tax exemptions to business expansions, start-ups, or relocations from other states.                |
| <b>Governing Legislation</b> | • MS 469.314 et. seq.   |
| <b>Mandate</b>               | Designate job opportunity building zones, considering need and likelihood of success to yield the most economic development and revitalization of economically distressed rural areas of Minnesota. |

**2. What are the Program's Resources? (January 1 – June 30, 2010)**

| State Approp. | Federal Award | Other Revenue | Total Expenditures | Admin. Costs           |
|---------------|---------------|---------------|--------------------|------------------------|
| -0-           | -0-           | -0-           | -0-                | \$109,930 <sup>1</sup> |

**3. Who does the Program Serve?**

|  |                  |
|--|------------------|
| <b>Region(s)</b>   | Statewide        |
| <b>Number of businesses or entrepreneurs, regardless of first service date</b> | 309 <sup>2</sup> |
| <b>Number of businesses or entrepreneurs NEWLY SERVED Jan 1-Jun 30, 2010</b>   | 4 <sup>3</sup>   |

**Characteristics of businesses NEWLY SERVED Jan 1-Jun 30, 2010:**

|  |   |
|--|---|
| <b>Businesses by ownership type</b>            | NA  |
| <b>Size of business by number of employees</b> | 1 – 4: 75%<br>5 – 9: 0%<br>10 – 19: 0%<br>20 – 99: 25%<br>100 – 499: 0%<br>>500: 0% |

<sup>1</sup> The JOBZ and Business Finance Office general fund administrative budget is used to pay this program's administrative budget. The figure is approximately 45% of total general fund administrative budget for the reporting period (total: \$244,290).

<sup>2</sup> Count of businesses involved in all active projects. Active JOBZ deals include business subsidy agreements completed before and during the reporting period.

<sup>3</sup> As of 2008, program requirements were revised to improve operations, including requiring that businesses and local governments jointly apply to DEED for JOBZ designation.

|   |                             |
|---|-----------------------------|
| <b>Type of business by industry (2-digit NAICS)</b> | Manufacturing (31-33): 100% |
| <b>Businesses by stage in business life cycle</b>   | NA                          |
| <b>Businesses owned by targeted groups</b>          | NA                          |
| <b>Training institutions</b>                        | NA                          |

**4. What does the Program Do? (Businesses NEWLY SERVED)**

|   |   |
|---|---|
| <b>Business subsidy agreements completed</b>                        | 4 businesses                                  |
| <b>Value of credits awarded/issued</b>                              | Results available in 2012 report <sup>4</sup> |
| <b>Total amount of funds awarded</b>                                | NA  |
| <b>Businesses/training institutions receiving awards</b>            | NA  |
| <b>Communities receiving awards</b>                                 | NA  |
| <b>Businesses and individuals receiving training offered/funded</b> | NA  |

**5. What are the Results? (Businesses NEWLY SERVED)**

|   |  |
|---|--|
| <b>Average wage of new jobs</b>                                     | Goal: \$11.92 per hour<br>Actual: Results available in 2012 report |
| <b>Jobs retained</b>  | Goal: 93<br>Actual: Results available in 2012 report               |
| <b>New jobs created</b>   | Goal: 260<br>Actual: Results available in 2012 report              |
| <b>Businesses expanded or new businesses created</b>                | Expansions: 2 business<br>New businesses: 2 businesses             |
| <b>Amount of non-DEED capital investments accessed or leveraged</b> | Goal: \$130,00,000<br>Actual: Results available in 2012 report     |
| <b>Loan repayment status</b>  | NA   |

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<sup>4</sup> Data for 2010 will be released by the Minnesota Department of Revenue in 2012.

# Military Reservist and Veteran Business Loan Program: Economic Injury Loans<sup>1</sup>

Department of Employment and Economic Development

Uniform Program Accountability Measures

Report Time Period: *January 1 – June 30, 2010*

## 1. What is the Program's Purpose?

|                              |  |
|------------------------------|--|
| <b>Mission</b>               | 1) Make onetime, interest-free loans to eligible businesses that have sustained or are likely to sustain substantial economic injury as a result of the call to active service for 180 days or more of an essential employee; and 2) Make onetime, interest-free loans to eligible veterans who are starting their own small businesses.   |
| <b>Governing Legislation</b> | <ul style="list-style-type: none"> <li>MS 116J.996</li> </ul>  |
| <b>Mandate</b>               | 1) Economic injury: make onetime, interest-free loans to eligible businesses that have sustained or are likely to sustain substantial economic injury as a result of the call to active service for 180 days or more of an essential employee; and 2) Start-up business loans: make onetime, interest-free loans to eligible veterans who are starting their own small businesses. |

## 2. What are the Program's Resources? (January 1 – June 30, 2010)

| State Approp.         | Federal Award | Other Revenue | Total Expenditures | Admin. Costs |
|-----------------------|---------------|---------------|--------------------|--------------|
| \$83,143 <sup>2</sup> | -0-           | -0-           | \$83,143           | \$3,143      |

## 3. Who does the Program Serve?

|  |                |
|--|----------------|
| <b>Region(s)</b>   | Statewide      |
| <b>Number of businesses or entrepreneurs, regardless of first service date</b> | 6 <sup>3</sup> |
| <b>Number of businesses or entrepreneurs NEWLY SERVED Jan 1- Jun 30, 2010</b>  | 4              |

### Characteristics of businesses NEWLY SERVED Jan 1-Jun 30, 2010:

|                                     |   |
|-------------------------------------|---|
| <b>Businesses by ownership type</b> | Sole Proprietorship: 50%<br>Partnership: 0%<br>Corporation: 50% (1 limited liability corporation, 1 corporation)<br>Nonprofit: 0% |
|-------------------------------------|---|

<sup>1</sup> The 2010 MN State Legislature divided, as of 4/01/10, the purpose and scope of this program to have a separate start up loan program for veteran-owned small businesses (new name: Military Reservist and Veteran Business Loan Program: Start Up Business Loans); the corresponding measures will be reported separately in the 2012 report.

<sup>2</sup> The program was appropriated \$80,000 for the economic injury loans.

<sup>3</sup> Count of businesses involved in all active projects. Active projects include new projects started during the reporting period and in-progress projects with loans outstanding that were awarded before the start of the reporting period.

|   |   |
|---|---|
| <b>Size of business by number of employees</b>      | 1 – 4: 100%<br>5 – 9: 0%<br>10 – 19: 0%<br>20 – 99: 0%<br>100 – 499: 0%<br>>500: 0%   |
| <b>Type of business by industry (2-digit NAICS)</b> | Agriculture, Forestry, Fishing, & Hunting (11): 25%<br>Construction (23): 25%<br>Transportation & Warehousing (48): 25%<br>Professional, Scientific, & Technical Services (54): 25% |
| <b>Businesses by stage in business life cycle</b>   | Pre-venture: 0%<br>Start-up: 0%<br>In-business: 100%  |
| <b>Businesses owned by targeted groups</b>          | 2 veteran-owned businesses  |
| <b>Training institutions</b>                        | NA  |

**4. What does the Program Do? (Businesses NEWLY SERVED)**

|   |                         |
|---|-------------------------|
| <b>Business subsidy agreements completed</b>                        | NA                      |
| <b>Value of credits awarded/issued</b>                              | NA                      |
| <b>Total amount of funds awarded</b>                                | Amount loaned: \$80,000 |
| <b>Businesses/training institutions receiving awards</b>            | 4 businesses            |
| <b>Communities receiving awards</b>                                 | NA                      |
| <b>Businesses and individuals receiving training offered/funded</b> | NA                      |

**5. What are the Results? (Businesses NEWLY SERVED)**

|   |   |
|---|---|
| <b>Average wage of new jobs</b>                                     | NA  |
| <b>Jobs retained</b>  | Goal: 4<br>Actual: Results available in 2012 report |
| <b>New jobs created</b>   | NA  |
| <b>Businesses expanded or new businesses created</b>                | NA  |
| <b>Amount of non-DEED capital investments accessed or leveraged</b> | NA  |
| <b>Loan repayment status</b>  | Results available in 2012 report <sup>4</sup>       |

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<sup>4</sup> Loan term is 4 ½ years with no repayments for the first 1 ½ years. The results will be reported as “Percent of loans that are current or with timely repayment” and “Percent of loans defaulted.”

# Minnesota Indian Business Loan Program

Department of Employment and Economic Development

Uniform Program Accountability Measures

Report Time Period: *January 1 – June 30, 2010*

## 1. What is the Program's Purpose?

|                              |   |
|------------------------------|---|
| <b>Mission</b>               | Support development of Indian-owned and -operated businesses and promote economic opportunities for Native American people. |
| <b>Governing Legislation</b> | • MS 116J.64  |
| <b>Mandate</b>               | Offer a business loan program for Indians.  |

## 2. What are the Program's Resources? (January 1 – June 30, 2010)

| State Approp. | Federal Award | Other Revenue | Total Expenditures | Admin. Costs |
|---------------|---------------|---------------|--------------------|--------------|
| -0-           | -0-           | -0-           | \$387              | \$387        |

## 3. Who does the Program Serve?

|  |                 |
|--|-----------------|
| <b>Region(s)</b>   | Statewide       |
| <b>Number of businesses or entrepreneurs, regardless of first service date</b> | 17 <sup>1</sup> |
| <b>Number of businesses or entrepreneurs NEWLY SERVED Jan 1-Jun 30, 2010</b>   | 0               |

### Characteristics of businesses NEWLY SERVED Jan 1-Jun 30, 2010:

|   |   |
|---|---|
| <b>Businesses by ownership type</b>                 | Sole Proprietorship: 0%<br>Partnership: 0%<br>Corporation: 0%<br>Nonprofit: 0%    |
| <b>Size of business by number of employees</b>      | 1 – 4: 0%<br>5 – 9: 0%<br>10 – 19: 0%<br>20 – 99: 0%<br>100 – 499: 0%<br>>500: 0% |
| <b>Type of business by industry (2-digit NAICS)</b> | NA  |
| <b>Businesses by stage in business</b>              | NA  |

<sup>1</sup> Count of businesses involved in all active projects. Active projects include new projects started during the reporting period and in-progress projects with loans outstanding that were awarded before the start of the reporting period.

|  |    |
|--|----|
| <b>life cycle</b>                                      |    |
| <b>Businesses owned by targeted groups<sup>2</sup></b> | NA |
| <b>Training institutions</b>                           | NA |

**4. What does the Program Do? (Businesses NEWLY SERVED)**

|   |                    |
|---|--------------------|
| <b>Business subsidy agreements completed</b>                        | NA                 |
| <b>Value of credits awarded/issued</b>                              | NA                 |
| <b>Total amount of funds awarded</b>                                | Amount loaned: \$0 |
| <b>Businesses/training institutions receiving awards</b>            | 0                  |
| <b>Communities receiving awards</b>                                 | NA                 |
| <b>Businesses and individuals receiving training offered/funded</b> | NA                 |

**5. What are the Results? (Businesses NEWLY SERVED)**

|   |  |
|---|--|
| <b>Average wage of new jobs</b>                                     | Goal: NA<br>Actual: Results available in 2012 report |
| <b>Jobs retained</b>  | Goal: NA<br>Actual: Results available in 2012 report |
| <b>New private jobs created</b>                                     | Goal: NA<br>Actual: Results available in 2012 report |
| <b>Businesses expanded or new businesses created</b>                | Expansions: NA<br>New businesses: NA                 |
| <b>Amount of non-DEED capital investments accessed or leveraged</b> | Goal: NA<br>Actual: Results available in 2012 report |
| <b>Loan repayment status</b>  | NA   |

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<sup>2</sup> Businesses that are at least 51 percent owned and operated by members or a racial minority.

# Minnesota Investment Fund – Federal Awards

Department of Employment and Economic Development

Uniform Program Accountability Measures

Report Time Period: *January 1 – June 30, 2010*

## 1. What is the Program's Purpose?

|                              |   |
|------------------------------|---|
| <b>Mission</b>               | Provide financing to create and retain high-quality jobs, with focus on industrial, manufacturing, and technology-related industries. Increases local and state tax base and improve economic vitality. |
| <b>Governing Legislation</b> | <ul style="list-style-type: none"> <li>MS 116J.8731</li> </ul>  |
| <b>Mandate</b>               | Provide financing to business that can demonstrate why the grant is necessary for a project and will enter into an agreement with the local grantor.  |

## 2. What are the Program's Resources? (January 1 – June 30, 2010)

| State Approp. | Federal Award | Other Revenue | Total Expenditures | Admin. Costs     |
|---------------|---------------|---------------|--------------------|------------------|
| -0-           | \$1,780,000   | -0-           | \$1,780,000        | -0 <sup>-1</sup> |

## 3. Who does the Program Serve?

|  |                 |
|--|-----------------|
| <b>Region(s)</b>   | Statewide       |
| <b>Number of businesses or entrepreneurs, regardless of first service date</b> | 24 <sup>2</sup> |
| <b>Number of businesses or entrepreneurs NEWLY SERVED Jan 1-Jun 30, 2010</b>   | 6               |

### Characteristics of businesses NEWLY SERVED Jan 1-Jun 30, 2010:

|   |   |
|---|---|
| <b>Businesses by ownership type</b>                 | NA  |
| <b>Size of business by number of employees</b>      | 1 – 4: 50%<br>5 – 9: 0%<br>10 – 19: 17%<br>20 – 99: 17%<br>100 – 499: 17%<br>>500: 0% |
| <b>Type of business by industry (2-digit NAICS)</b> | Manufacturing (31-33): 100%   |

<sup>1</sup> Approximately 20% of the administrative dollars are devoted to the JOBZ and Business Finance Office for administration of the federal awards under the Minnesota Investment Fund (both the Small Cities Development Program and Minnesota Investment Fund have funding from the same federal program).

<sup>2</sup> Count of businesses involved in all active projects. Active projects include new projects started during the reporting period and in-progress projects with loans outstanding that were awarded before the start of the reporting period.

|   |    |
|---|----|
| <b>Businesses by stage in business life cycle</b> | NA |
| <b>Businesses owned by targeted groups</b>        | NA |
| <b>Training institutions</b>                      | NA |

**4. What does the Program Do? (Businesses NEWLY SERVED)**

|   |  |
|---|--|
| <b>Business subsidy agreements completed</b>                        | 6  |
| <b>Value of credits awarded/issued</b>                              | NA   |
| <b>Total amount of funds awarded</b>                                | Amount awarded: \$2,442,000<br>Amount disbursed: \$1,250,000 |
| <b>Businesses/training institutions receiving awards</b>            | 6 businesses   |
| <b>Communities receiving awards</b>                                 | 6, awarded to 6 businesses <sup>3</sup>                      |
| <b>Businesses and individuals receiving training offered/funded</b> | NA   |

**5. What are the Results? (Businesses NEWLY SERVED)**

|   |  |
|---|--|
| <b>Average wage of new jobs</b>                                     | Goal: \$15.00<br>Actual: Results available in 2012 report      |
| <b>Jobs retained</b>  | Goal: 183<br>Actual: Results available in 2012 report          |
| <b>New jobs created</b>   | Goal: 214<br>Actual: Results available in 2012 report          |
| <b>Businesses expanded or new businesses created</b>                | Results available in 2012 report                               |
| <b>Amount of non-DEED capital investments accessed or leveraged</b> | Goal: \$36,817,214<br>Actual: Results available in 2012 report |
| <b>Loan repayment status</b>  | NA   |

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<sup>3</sup> Grants are awarded to local units of government who then provide the loans to assist expanding businesses.



# Minnesota Investment Fund – State Awards

Department of Employment and Economic Development

Uniform Program Accountability Measures

Report Time Period: *January 1 – June 30, 2010*

## 1. What is the Program's Purpose?

|                              |   |
|------------------------------|---|
| <b>Mission</b>               | Provide financing to create and retain high-quality jobs, with focus on industrial, manufacturing, and technology-related industries. Increases local and state tax base and improve economic vitality. |
| <b>Governing Legislation</b> | <ul style="list-style-type: none"> <li>• MS 116J.8731</li> </ul>  |
| <b>Mandate</b>               | Provide financing to business that can demonstrate why the grant is necessary for a project and will enter into an agreement with the local grantor.  |

## 2. What are the Program's Resources? (January 1 – June 30, 2010)

| State Approp. | Federal Award | Other Revenue | Total Expenditures | Admin. Costs           |
|---------------|---------------|---------------|--------------------|------------------------|
| -0-           | -0-           | \$481,891     | \$481,891          | \$109,930 <sup>1</sup> |

## 3. Who does the Program Serve?

|  |                 |
|--|-----------------|
| <b>Region(s)</b>   | Statewide       |
| <b>Number of businesses or entrepreneurs, regardless of first service date</b> | 39 <sup>2</sup> |
| <b>Number of businesses or entrepreneurs NEWLY SERVED Jan 1-Jun 30, 2010</b>   | 3               |

### Characteristics of businesses NEWLY SERVED Jan 1-Jun 30, 2010:

|   |   |
|---|---|
| <b>Businesses by ownership type</b>                 | NA  |
| <b>Size of business by number of employees</b>      | 1 – 4: 67%<br>5 – 9: 33%<br>10 – 19: 0%<br>20 – 99: 0%<br>100 – 499: 0%<br>>500: 0% |
| <b>Type of business by industry (2-digit NAICS)</b> | Manufacturing (31-33): 100%   |
| <b>Businesses by stage in business life cycle</b>   | NA  |

<sup>1</sup> The JOBZ and Business Finance Office general fund administrative budget is used to pay this program's administrative budget. The figure is approximately 45% of total general fund administrative budget for the period (total: \$244,290).

<sup>2</sup> Count of businesses involved in all active projects. Active projects include new projects started during the reporting period and in-progress projects with loans outstanding that were awarded before the start of the reporting period.

|  |    |
|--|----|
| <b>Businesses owned by targeted groups</b> | NA |
| <b>Training institutions</b>               | NA |

**4. What does the Program Do? (Businesses NEWLY SERVED)**

|   |  |
|---|--|
| <b>Business subsidy agreements completed</b>                        | 3  |
| <b>Value of credits awarded/issued</b>                              | NA   |
| <b>Total amount of funds awarded</b>                                | Amount awarded: \$1,400,000<br>Amount disbursed: \$150,000 |
| <b>Businesses/training institutions receiving awards</b>            | 3 businesses   |
| <b>Communities receiving awards</b>                                 | 3, awarded to 3 businesses <sup>3</sup>                    |
| <b>Businesses and individuals receiving training offered/funded</b> | NA   |

**5. What are the Results? (Businesses NEWLY SERVED)**

|   |  |
|---|--|
| <b>Average wage of new jobs</b>                                     | Goal: \$19.03 per hour<br>Actual: Results available in 2012 report |
| <b>Jobs retained</b>  | Goal: 0<br>Actual: Results available in 2012 report                |
| <b>New jobs created</b>   | Goal: 134<br>Actual: Results available in 2012 report              |
| <b>Businesses expanded or new businesses created</b>                | Results available in 2012 report                                   |
| <b>Amount of non-DEED capital investments accessed or leveraged</b> | Goal: \$10,000,000<br>Actual: Results available in 2012 report     |
| <b>Loan repayment status</b>  | NA   |

---

<sup>3</sup> Grants are awarded to local units of government who then provide the loans to assist expanding businesses.

# Minnesota Job Skills Partnership Program

Department of Employment and Economic Development

Uniform Program Accountability Measures

Report Time Period: *January 1 – June 30, 2010*

## 1. What is the Program's Purpose?

|                              |   |
|------------------------------|---|
| <b>Mission</b>               | Help business and education develop cooperative training projects; awards grants to educational institutions that partner with businesses to develop new-job training or retraining for existing employees. |
| <b>Governing Legislation</b> | <ul style="list-style-type: none"> <li>MS 116L.02-.16, .18</li> </ul>   |
| <b>Mandate</b>               | Bring together employers with specific training needs with educational or other nonprofit institutions which can design programs to fill those needs.   |

## 2. What are the Program's Resources? (January 1 – June 30, 2010)

| State Approp.            | Federal Award | Other Revenue | Total Expenditures       | Admin. Costs |
|--------------------------|---------------|---------------|--------------------------|--------------|
| \$2,208,500 <sup>1</sup> | -0-           | -0-           | \$1,037,788 <sup>2</sup> | \$317,074    |

## 3. Who does the Program Serve?

|  |  |
|--|--|
| <b>Region(s)</b>   | Statewide  |
| <b>Number of businesses or entrepreneurs, regardless of first service date</b> | 180 partnering with 58 training institutions for 152 active training grants <sup>3</sup> |
| <b>Number of businesses or entrepreneurs NEWLY SERVED Jan 1-Jun 30, 2010</b>   | 39 partnering with 26 training institutions for 34 new training grant awards             |

### Characteristics of businesses NEWLY SERVED Jan 1-Jun 30, 2010:

|   |  |
|---|--|
| <b>Businesses by ownership type</b>                 | NA   |
| <b>Size of business by number of employees</b>      | 1 – 4 employees: 3%<br>5 – 9: 0%<br>10 – 19: 3%<br>20 – 99: 46%<br>100 – 499: 33%<br>>500: 15%   |
| <b>Type of business by industry (2-digit NAICS)</b> | Construction (23): 5%<br>Manufacturing (31-33): 64%<br>Wholesale Trade (42): 8%<br>Professional, Scientific, & Technical Services (54): 8% |

<sup>1</sup> This only reflects expenditures on projects that operate from one to three years.

<sup>2</sup> Includes administrative expenditures and the portion of grant awards actually expended as of June 30, 2010.

<sup>3</sup> Count of businesses involved in all active projects. Active projects include projects newly funded during the reporting period and in-progress projects that were awarded grants before the start of the reporting period.

|   |  |
|---|--|
|   | Health Care & Social Assistance (62): 13%<br>Other Services, except Public Administration (81): 5% |
| <b>Businesses by stage in business life cycle</b> | NA   |
| <b>Businesses owned by targeted groups</b>        | NA   |
| <b>Training institutions</b>                      | 26 training institutions   |

**4. What does the Program Do? (Businesses NEWLY SERVED)**

|   |   |
|---|---|
| <b>Business subsidy agreements completed</b>                        | NA  |
| <b>Value of credits awarded/issued</b>                              | NA  |
| <b>Total amount of funds awarded</b>                                | -Partnership Grants: \$2,908,087<br>-Pathways Grants: \$139,629<br>-Health Care & Human Services Training Grants: \$0<br>-Low-Income Worker Training Grants: \$960,867<br>-Special Incumbent Worker Grants: \$0<br>-Total: \$4,008,583 <sup>4</sup> |
| <b>Businesses/training institutions receiving awards</b>            | -Businesses: 39 (Partnership Grants: 38; Pathways Grants: 1)<br>-Training Institutions: 26 (Partnership Grants: 15; Pathways Grants: 1)<br>-Total: 34 grants awarded <sup>5</sup>   |
| <b>Communities receiving awards</b>                                 | NA  |
| <b>Businesses and individuals receiving training offered/funded</b> | 4,621 individuals <sup>6</sup>  |

**5. What are the Results? (Businesses NEWLY SERVED)**

|   |  |
|---|--|
| <b>Average wage of new jobs</b>                                     | Goal: NA<br>Actual: Results available in 2012 report |
| <b>Jobs retained</b>  | Goal: NA<br>Actual: Results available in 2012 report |
| <b>New private jobs created</b>                                     | Goal: NA<br>Actual: Results available in 2012 report |
| <b>Businesses expanded or new businesses created</b>                | NA   |
| <b>Amount of non-DEED capital investments accessed or leveraged</b> | Goal: NA<br>Actual: Results available in 2012 report |
| <b>Loan repayment status</b>  | NA   |

<sup>4</sup> Any unused funds are returned to the program after a project ends.

<sup>5</sup> Some grants had multiple business partners and some training institutions received multiple grants.

<sup>6</sup> Partnership Grants: 3,844; Pathways Grants: 150; Low-Income Worker Training Grants: 627

# Minnesota Minerals 21<sup>st</sup> Century Fund Program

Department of Employment and Economic Development

Uniform Program Accountability Measures

Report Time Period: *January 1 – June 30, 2010*

## 1. What is the Program's Purpose?

|                              |  |
|------------------------------|--|
| <b>Mission</b>               | Makes loans or equity investments in mineral processing facilities.  |
| <b>Governing Legislation</b> | • MS 116J.423  |
| <b>Mandate</b>               | Make loans or equity investments in mineral processing facilities including, but not limited to, taconite processing, direct reduction processing, and steel production. |

## 2. What are the Program's Resources? (January 1 – June 30, 2010)

| State Approp.            | Federal Award | Other Revenue | Total Expenditures | Admin. Costs |
|--------------------------|---------------|---------------|--------------------|--------------|
| \$2,992,225 <sup>1</sup> | -0-           | -0-           | \$2,992,225        | \$5,025      |

## 3. Who does the Program Serve?

|  |                |
|--|----------------|
| <b>Region(s)</b>   | Statewide      |
| <b>Number of businesses or entrepreneurs, regardless of first service date</b> | 4 <sup>2</sup> |
| <b>Number of businesses or entrepreneurs NEWLY SERVED Jan 1-Jun 30, 2010</b>   | 0              |

### Characteristics of businesses NEWLY SERVED Jan 1-Jun 30, 2010:

|   |   |
|---|---|
| <b>Businesses by ownership type</b>                 | NA  |
| <b>Size of business by number of employees</b>      | 1 – 4: 0%<br>5 – 9: 0%<br>10 – 19: 0%<br>20 – 99: 0%<br>100 – 499: 0%<br>>500: 0% |
| <b>Type of business by industry (2-digit NAICS)</b> | NA  |
| <b>Businesses by stage in business life cycle</b>   | NA  |
| <b>Businesses owned by targeted groups</b>          | NA  |

<sup>1</sup> Appropriation was spent to service the four existing projects.

<sup>2</sup> Count of businesses involved in all active projects. Active projects include new projects started during the reporting period and in-progress projects with loans outstanding that were awarded before the start of the reporting period.

|                              |    |
|------------------------------|----|
| <b>Training institutions</b> | NA |
|------------------------------|----|

**4. What does the Program Do? (Businesses NEWLY SERVED)**

|   |                    |
|---|--------------------|
| <b>Business subsidy agreements completed</b>                        | NA                 |
| <b>Value of credits awarded/issued</b>                              | NA                 |
| <b>Total amount of funds awarded</b>                                | Amount loaned: \$0 |
| <b>Businesses/training institutions receiving awards</b>            | 0                  |
| <b>Communities receiving awards</b>                                 | NA                 |
| <b>Businesses and individuals receiving training offered/funded</b> | NA                 |

**5. What are the Results? (Businesses NEWLY SERVED)**

|   |  |
|---|--|
| <b>Average wage of new jobs</b>                                     | Goal: NA<br>Actual: Results available in 2012 report |
| <b>Jobs retained</b>  | Goal: NA<br>Actual: Results available in 2012 report |
| <b>New jobs created</b>   | Goal: NA<br>Actual: Results available in 2012 report |
| <b>Businesses expanded or new businesses created</b>                | Expansions: 0<br>New businesses: 0                   |
| <b>Amount of non-DEED capital investments accessed or leveraged</b> | Goal: NA<br>Actual: Results available in 2012 report |
| <b>Loan repayment status</b>  | NA   |

# Small Business Development Loan Program

Department of Employment and Economic Development

Uniform Program Accountability Measures

Report Time Period: *January 1 – June 30, 2010*

## 1. What is the Program's Purpose?

|                              |   |
|------------------------------|---|
| <b>Mission</b>               | Provides loans that create jobs and expand businesses.  |
| <b>Governing Legislation</b> | • MS 41A.036  |
| <b>Mandate</b>               | Work with the Minnesota Agricultural and Economic Development Board (MAEDB) to make small business loans through issuance of tax-exempt industrial development bonds. |

## 2. What are the Program's Resources? (January 1 – June 30, 2010)

| State Approp. | Federal Award | Other Revenue | Total Expenditures | Admin. Costs |
|---------------|---------------|---------------|--------------------|--------------|
| -0-           | -0-           | -0-           | -0-                | -0-          |

## 3. Who does the Program Serve?

|  |                |
|--|----------------|
| <b>Region(s)</b>   | Statewide      |
| <b>Number of businesses or entrepreneurs, regardless of first service date</b> | 2 <sup>1</sup> |
| <b>Number of businesses or entrepreneurs NEWLY SERVED Jan 1-Jun 30, 2010</b>   | 1              |

### Characteristics of businesses NEWLY SERVED Jan 1-Jun 30, 2010:

|   |   |
|---|---|
| <b>Businesses by ownership type</b>                 | Sole Proprietorship: 0%<br>Partnership: 0%<br>Corporation: 100%<br>Nonprofit: 0%              |
| <b>Size of business by number of employees</b>      | 1 – 4 employees: 100%<br>5 – 9: 0%<br>10 – 19: 0%<br>20 – 99: 0%<br>100 – 499: 0%<br>>500: 0% |
| <b>Type of business by industry (2-digit NAICS)</b> | Manufacturing (31-33): 100%   |
| <b>Businesses by stage in business life cycle</b>   | NA  |
| <b>Businesses owned by targeted</b>                 | NA  |

<sup>1</sup> Count of businesses involved in all active projects. Active projects include new projects started during the reporting period and in-progress projects with loans outstanding that were awarded before the start of the reporting period.

|                              |    |
|------------------------------|----|
| <b>groups</b>                |    |
| <b>Training institutions</b> | NA |

**4. What does the Program Do? (Businesses NEWLY SERVED)**

|   |  |
|---|--|
| <b>Business subsidy agreements completed</b>                        | 1  |
| <b>Value of credits awarded/issued</b>                              | NA   |
| <b>Total amount of funds awarded</b>                                | Amount awarded: \$250,000<br>Amount disbursed: \$250,000 |
| <b>Businesses/training institutions receiving awards</b>            | 1 business   |
| <b>Communities receiving awards</b>                                 | NA   |
| <b>Businesses and individuals receiving training offered/funded</b> | NA   |

**5. What are the Results? (Businesses NEWLY SERVED)**

|   |   |
|---|---|
| <b>Average wage of new jobs</b>                                     | Goal: NA<br>Actual: Results available in 2012 report        |
| <b>Jobs retained</b>  | Goal: NA<br>Actual: Results available in 2012 report        |
| <b>New jobs created</b>   | Goal: NA<br>Actual: Results available in 2012 report        |
| <b>Businesses expanded or new businesses created</b>                | Results available in 2012 report                            |
| <b>Amount of non-DEED capital investments accessed or leveraged</b> | Goal: \$250,000<br>Actual: Results available in 2012 report |
| <b>Loan repayment status</b>  | NA  |



## Urban Initiative Loan Program

Department of Employment and Economic Development

Uniform Program Accountability Measures

Report Time Period: *January 1 – June 30, 2010*

### 1. What is the Program's Purpose?

|                              |   |
|------------------------------|---|
| <b>Mission</b>               | Assists minority-owned and -operated businesses and others that will create jobs in low-income areas of the Twin Cities.                          |
| <b>Governing Legislation</b> | • MS 116M   |
| <b>Mandate</b>               | Assist the Urban Initiative Board in enhancing urban development through job creation, technical assistance, and information services to clients. |

### 2. What are the Program's Resources? (January 1 – June 30, 2010)

| State Approp. | Federal Award | Other Revenue | Total Expenditures | Admin. Costs          |
|---------------|---------------|---------------|--------------------|-----------------------|
| -0-           | -0-           | \$558,450     | \$583,379          | \$24,429 <sup>1</sup> |

### 3. Who does the Program Serve?

|  |  |
|--|--|
| <b>Region(s)</b>   | 7-county metro area (Anoka, Carver, Dakota, Hennepin, Ramsey, Scott, Washington) |
| <b>Number of businesses or entrepreneurs, regardless of first service date</b> | 217 <sup>2</sup>   |
| <b>Number of businesses or entrepreneurs NEWLY SERVED Jan 1-Jun 30, 2010</b>   | 21   |

#### Characteristics of businesses NEWLY SERVED Jan 1-Jun 30, 2010:

|  |   |
|--|---|
| <b>Businesses by ownership type</b>            | Sole proprietorship: 76%<br>Partnership: 5%<br>Corporation: 19%<br>Nonprofit: 0%    |
| <b>Size of business by number of employees</b> | 1 – 4: 52%<br>5 – 9: 29%<br>10 – 19: 5%<br>20 – 99: 5%<br>100 – 499: 5%<br>>500: 5% |
| <b>Type of business by industry</b>            | Construction (23): 5%   |

<sup>1</sup> The JOBZ and Business Finance Office general fund administrative budget is used to pay for this program's administrative budget. The figure is approximately 10% of total general fund administrative budget for the reporting period (total: \$244,290).

<sup>2</sup> Count of businesses involved in all active projects. Active projects include new projects started during the reporting period and in-progress projects with loans outstanding that were awarded before the start of the reporting period.

|   |   |
|---|---|
| (2-digit NAICS)                                   | Manufacturing (31-33): 15%<br>Retail Trade (44-45): 40%<br>Professional & Business Services (54-56): 15%<br>Educational Health Services (61): 15%<br>Other Services, except Public Administration (81): 15%<br>No NAICS available: 5% |
| <b>Businesses by stage in business life cycle</b> | NA  |
| <b>Businesses owned by targeted groups</b>        | 16 <sup>3</sup>   |
| <b>Training institutions</b>                      | NA  |

**4. What does the Program Do? (Businesses NEWLY SERVED)**

|   |  |
|---|--|
| <b>Business subsidy agreements completed</b>                        | NA   |
| <b>Value of credits awarded/issued</b>                              | NA   |
| <b>Total amount of funds awarded</b>                                | Amount awarded: \$698,500 <sup>4</sup><br>Amount disbursed: \$309,500 as of June 30, 2010 <sup>5</sup> |
| <b>Businesses/training institutions receiving awards</b>            | 21 businesses  |
| <b>Communities receiving awards</b>                                 | NA   |
| <b>Businesses and individuals receiving training offered/funded</b> | NA   |

**5. What are the Results? (Businesses NEWLY SERVED)**

|   |  |
|---|--|
| <b>Average wage of new jobs</b>                                     | Goal: \$10.42 per hour<br>Actual: Results available in 2012 report |
| <b>Jobs retained</b>  | Goal: 126<br>Actual: Results available in 2012 report              |
| <b>New private jobs created</b>                                     | Goal: 70.5<br>Actual: Results available in 2012 report             |
| <b>Businesses expanded or new businesses created</b>                | Results available in 2012 report                                   |
| <b>Amount of non-DEED capital investments accessed or leveraged</b> | Goal: \$1,876,320<br>Actual: Results available in 2012 report      |
| <b>Loan repayment status</b>  | NA   |

<sup>3</sup> Businesses that are at least 51 percent owned and operated by members of a racial minority.

<sup>4</sup> Micro enterprises, including retail businesses, may apply for up to \$25,000. Businesses that are seeking more than \$25,000 will be required to find private financing to match the state's investment. The maximum Urban Initiative investment in any one business is \$150,000.

<sup>5</sup> State funds were disbursed to 12 NEW PROJECTS by June 30, 2010.

## Process Intermediary Programs

Department of Employment and Economic Development

Uniform Program Accountability Measures

Report Time Period: *January 1 – June 30, 2010*

| 1. What is the Program's Purpose?  |   |  |   |
|--|---|--|---|
|  | <b>Center for Rural Policy Development</b><br><i>(pass-through program)</i>       | <b>Foreign Labor Certification</b>   | <b>Work Opportunity Tax Credit</b>  |
| <b>Mandate</b>   | Research & analyze issues in rural Minnesota & serve as a policy resource center. | Assist employers who wish to hire foreign nationals for temporary employment in agriculture. | Provide a federal tax credit to private-sector employers to promote the hiring of targeted group individuals who consistently have had a particularly high unemployment rate due to a variety of employment barriers. |
| 2. What are the Program's Resources?                                     |   |  |   |
| See Individual Program reports for Resource Information                  |   |  |   |
| 3. Who does the Program Serve?   |   |  |   |
| <b>Region(s)</b>   | Statewide   | Statewide  | Statewide   |
| <b>Number of businesses/customers</b>                                    | 500 <sup>1</sup>  | 57 employers submitted applications  | NA  |
| 4. What are the Results?   |   |  |   |
| <b>Applications completed/ submitted or number of services completed</b> | NA  | 57   | 10,619 application determinations issued <sup>2</sup>   |
| <b>Events and/or training seminars held</b>                              | 8   | NA   | NA  |
| <b>Reports generated</b>   | 1   | NA   | NA  |

<sup>1</sup> The organization does not provide direct services so the count is an estimate of the customers attending Regional Competitiveness sessions and those receiving reports generated by the organization. It may contain duplicates.

<sup>2</sup> Includes both certification and denials for the tax credit.

# Center for Rural Policy Development

(pass-through program)

Department of Employment and Economic Development

Uniform Program Accountability Measures

Report Time Period: **January 1 – June 30, 2010**

## 1. What is the Program's Purpose?

|                              |  |
|------------------------------|--|
| <b>Mission</b>               | Provides policy-makers with an unbiased evaluation of issues from a rural perspective. |
| <b>Governing Legislation</b> | • Chap. 78, H.F. 2088, Art. 1, Sect. 3, Subd. 2  |
| <b>Mandate</b>               | Research and analyze issues in rural Minnesota and serve as a policy resource center.  |

## 2. What are the Program's Resources? (January 1 – June 30, 2010)

| State Approp.                                     | Federal Award | Other Revenue | Total Expenditures | Admin. Costs |
|---|---------------|---------------|--------------------|--------------|
| \$50,000 (DEED approp. = 13.4% of overall budget) | -0-           | -0-           | -0-                | -0-          |

## 3. Who does the Program Serve?

|   |                  |
|---|------------------|
| <b>Region(s)</b>                                    | Statewide        |
| <b>Number of clients Jan 1-Jun 30, 2010</b>         | 500 <sup>1</sup> |
| <b>Type of business by industry (2-digit NAICS)</b> | NA               |

## 4. What are the Results?

|  |    |
|--|----|
| <b>Applications completed/ submitted or number of services completed</b> | NA |
| <b>Events and/or training seminars held</b>                              | 8  |
| <b>Reports generated</b>   | 1  |

---

<sup>1</sup> The organization does not provide direct services so the count is an estimate of the customers attending Regional Competiveness sessions and those receiving reports generated by the organization. It may contain duplicates.

# Foreign Labor Certification Program

Department of Employment and Economic Development

Uniform Program Accountability Measures

Report Time Period: *January 1 – June 30, 2010*

## 1. What is the Program's Purpose?

|                              |  |
|------------------------------|--|
| <b>Mission</b>               | Permits U.S. employers to hire foreign workers on a temporary or permanent basis to fill jobs essential to the U.S. economy, without adversely affecting job opportunities, wages, and working conditions of U.S. workers. |
| <b>Governing Legislation</b> | <ul style="list-style-type: none"> <li>• U.S. Immigration and Nationality Act; U.S. Code Title 8, Chap. 12</li> </ul>  |
| <b>Mandate</b>               | Assist employers who wish to hire foreign nationals for temporary employment in agriculture.   |

## 2. What are the Program's Resources? (January 1 – June 30, 2010)

| State Approp. | Federal Award | Other Revenue | Total Expenditures | Admin. Costs |
|---------------|---------------|---------------|--------------------|--------------|
| -0-           | \$55,421      | -0-           | \$31,068           | \$31,068     |

## 3. Who does the Program Serve? (Businesses NEWLY SERVED)

|   |   |
|---|---|
| <b>Region(s)</b>                                    | Statewide   |
| <b>Number of clients Jan 1-Jun 30, 2010</b>         | 57 employers submitted applications                   |
| <b>Type of business by industry (2-digit NAICS)</b> | Agriculture, Forestry, Fishing and Hunting (11): 100% |

## 4. What are the Results? (Businesses NEWLY SERVED)

|   |    |
|---|----|
| <b>Applications completed/submitted</b>     | 57 |
| <b>Events and/or training seminars held</b> | NA |
| <b>Reports generated</b>                    | NA |

# Work Opportunity Tax Credit Program

Department of Employment and Economic Development

Uniform Program Accountability Measures

Report Time Period: *January 1 – June 30, 2010*

## 1. What is the Program's Purpose?

|                              |  |
|------------------------------|--|
| <b>Mission</b>               | Provides a federal tax credit to employers as an incentive for hiring members of targeted groups who traditionally have difficulty finding jobs.   |
| <b>Governing Legislation</b> | <ul style="list-style-type: none"> <li>• Small Business Job Protection Act of 1996 - Public Law (PL) 104-188; Taxpayer Relief Act of 1997 - PL 105-34; Ticket to Work &amp; Work Incentives Improvement Act of 1999 - PL 106-170; Job Creation &amp; Worker Assistance Act of 2002 - PL 107-147; Working Families Tax-Relief Act of 2004 - PL 108-311; Tax Relief &amp; Health Care Act of 2006 - PL 109-432; Small Business &amp; Work Opportunity Tax Act of 2007 - PL 110-28; USC Title 26</li> </ul> |
| <b>Mandate</b>               | Provide a federal tax credit to private-sector employers to promote the hiring of targeted group individuals who consistently have had a particularly high unemployment rate due to a variety of employment barriers.  |

## 2. What are the Program's Resources? (January 1 – June 30, 2010)

| State Approp. | Federal Award | Other Revenue | Total Expenditures | Admin. Costs |
|---------------|---------------|---------------|--------------------|--------------|
| -0-           | \$133,624     | -0-           | \$160,753          | \$160,753    |

## 3. Who does the Program Serve?

|   |           |
|---|-----------|
| <b>Region(s)</b>                                    | Statewide |
| <b>Number of clients Jan 1-Jun 30, 2010</b>         | NA        |
| <b>Type of business by industry (2-digit NAICS)</b> | NA        |

## 4. What are the Results?

|   |   |
|---|---|
| <b>Applications completed/submitted</b>     | 10,619 application determinations issued <sup>1</sup> |
| <b>Events and/or training seminars held</b> | NA  |
| <b>Reports generated</b>                    | NA  |

---

<sup>1</sup> Includes both certification and denials for the tax credit.

## **Appendices**

- Program Index
- Definitions
- Program Selection Methodology
- Governing Statute

## Program Index

Department of Employment and Economic Development  
Uniform Program Accountability Measures  
December 2010

Each program in this report is listed alphabetically below, followed by each program's group affiliation.

- ***Advocating Change Together*** — Self-Sufficiency
- ***BioBusiness Alliance of Minnesota*** — Business Expansion and Attraction
- **Bioscience Business Development Public Infrastructure Grant** (renamed Innovative Business Development Public Infrastructure Grant) — Community Stabilization
- **Border Cities Enterprise Zone** — Business Growth and Stabilization
- **Business Enterprises for the Blind** — Small Business and Entrepreneurial Assistance
- **Business Expansion, Development, and Marketing** — Business Expansion and Attraction
- ***Center for Rural Policy Development*** — Process Intermediary
- **Communication Center for the Blind** — Self-Sufficiency
- **Contamination Cleanup and Investigation Grant** — Community Stabilization
- **Displaced Homemaker** — Job Attainment/Retention; Self-Sufficiency
- ***Enterprise Minnesota Growth Acceleration*** — Small Business and Entrepreneurial Assistance
- **Extended Employment** — Job Attainment/Retention
- **Food Support Employment and Training** — Job Attainment/Retention
- **Foreign Labor Certification** — Process Intermediary
- **Greater Minnesota Business Development Public Infrastructure Grant** — Community Stabilization
- **Independent Living** — Self-Sufficiency
- **Job Opportunity Building Zones (JOBZ)** — Business Growth and Stabilization
- **Job Service** — Job Attainment/Retention
- ***Lifetrack Resources*** — Job Attainment/Retention; Work-Related Skill Upgrade/Training
- ***Metropolitan Economic Development Association (MEDA)*** — Business Expansion and Attraction
- **Military Reservist and Veteran Business Loan: Economic Injury Loans** — Business Growth and Stabilization
- ***Minneapolis Learn-to-Earn*** — Work Readiness
- ***Minneapolis Summer Youth*** — Work Readiness
- ***Minnesota Alliance of Boys and Girls Club*** — Work Readiness
- **Minnesota Cleanup Revolving Loan** — Community Stabilization
- ***Minnesota Diversified Industries*** — Job Attainment/Retention
- **Minnesota Family Investment Program - Employment Services** — Job Attainment/Retention
- **Minnesota Indian Business Loan** — Business Growth and Stabilization
- ***Minnesota Inventors Congress*** — Business Expansion and Attraction
- **Minnesota Investment Fund (Federal Funds) – Loans for Businesses** — Business Growth and Stabilization
- **Minnesota Investment Fund (State Funds) – Loans for Businesses** — Business Growth and Stabilization
- **Minnesota Job Skills Partnership** — Business Growth and Stabilization
- **Minnesota Minerals 21<sup>st</sup> Century Fund** — Business Growth and Stabilization
- **Minnesota Trade Office** — Business Expansion and Attraction
- **Minnesota Youth** — Work Readiness
- ***MN Employment Center for People who are Deaf or Hard of Hearing*** — Job Attainment/Retention
- ***MN Works!*** — Process Negotiator



- ***Northern Connections*** — Job Attainment/Retention
- ***Opportunities Industrialization Centers*** — Job Attainment/Retention; Work-Related Skill Upgrade/Training
- **Redevelopment Grant** — Community Stabilization
- ***Riverbend Center for Entrepreneurial Facilitation*** — Small Business and Entrepreneurial Assistance
- **Senior Community Service Employment** — Job Attainment/Retention
- **Senior Services for the Blind** — Self-Sufficiency; Work-Related Skill Upgrade/Training
- **Small Business Assistance Office** — Small Business and Entrepreneurial Assistance
- **Small Business Development Center Network** — Small Business and Entrepreneurial Assistance
- **Small Business Development Loan** — Business Growth and Stabilization
- **Small Cities Development** — Community Stabilization
- ***St. Paul Summer Youth*** — Work Readiness
- ***Twin Cities RISE!*** — Job Attainment/Retention; Work-Related Skill Upgrade/Training
- **Unemployment Insurance** — Temporary Wage Replacement
- **Urban Initiative Loan** — Business Growth and Stabilization
- **VECTOR** — Process Negotiator
- **Veterans** — Job Attainment/Retention
- **Vocational Rehabilitation** — Job Attainment/Retention
- **WIA (Workforce Investment Act) Title 1B Adult** — Job Attainment/Retention; Work-Related Skill Upgrade/Training
- **WIA Title1B and State Dislocated Worker and Trade Adjustment Assistance** — Job Attainment/Retention; Work-Related Skill Upgrade/Training
- **WIA Title 1B Youth** — Work Readiness
- ***WomenVenture*** — Small Business and Entrepreneurial Assistance
- **Workforce Development Services for the Blind** — Job Attainment/Retention
- **Work Opportunity Tax Credit** — Process Intermediary
- **Youthbuild** — Work Readiness

*Note: italics indicate Pass-through Programs*

## Definitions

Department of Employment and Economic Development  
Uniform Program Accountability Measures  
December 2010

\* Acronyms follow the definitions.

*The following definitions are standard for all program groups:*

- **Appropriation and administration costs:** The amount of state or federal funds allocated to the program; and the dollar amount used for administrative expenses.
- **Governing legislation and mandate:** The statutory citation authorizing the program and/or funding for the program and the program's mandate.
- **Mission:** For DEED programs, descriptions are taken from the Annual Program Summaries; for pass-through programs, descriptions are taken from the program's website or literature. For 2010 reports, descriptions include information the program felt was necessary to understand its operations.
- **Region(s):** Location of services as "statewide"; or if less than statewide, then the counties served; or if less than counties, then the specific localities served.

*The following definitions are standard for all program groups that serve individuals:*

- **Active employers:** Unduplicated count of employers active during this period.
- **Age:** Proportion of customers within specified age ranges.
- **Appeals processed:** Number of full, due process, UI hearings held and decisions issued.
- **Attained credential:** Unduplicated count of customers who received a diploma, degree, or certificate from a third-party trainer/college/school/institute. Customers receiving certificates for completing training provided by the program are counted under non-credentialed training completions.
- **Attained work-readiness skills:** Unduplicated count of customers who attained a measurable increase in work readiness skills including world-of-work awareness, labor market knowledge, occupational information, values clarification and personal understanding, career planning and decision-making, and job search techniques.
- **Average total quarterly earnings:** Of customers employed in the first, second, and third quarters after the exit quarter, the average of their total earnings in the second and third quarters after exit. This is calculated using UI Wage Detail data.
- **Average telephone wait time to speak to UI representative:** Average number of minutes a customer waited on the UI help-line to speak to a UI representative.

- **Basic skills deficient:** Proportion of clients who, at the time of enrollment, compute or solve problems, read, write, or speak English at or below the eighth grade level (8.9 or lower) or is unable to do any of these activities at a level necessary to function on the job, in the individual's family, or in society.
- **Case-managed/individualized, staff-supported services that generally are eligibility-based or criteria-based:** Unduplicated count of customers receiving assessment, counseling, job placement, training, transportation, etc.
- **Community involvement and leadership development:** Unduplicated count of customers served during this period who received services that may include training on positive social behaviors, community and service learning projects, peer mentoring and tutoring, teamwork training, training in decision-making, and/or citizenship training.
- **Completed non-credentialed training:** Unduplicated count of customers who completed work/vocational-related training that may include on-the-job training, apprenticeships, and customized training.
- **Credentialed training:** Unduplicated count of customers receiving formal training that leads to a credential, certificate, and/or degree from a third-party institution. Customers receiving certificates for training provided by the program are counted under non-credentialed training.
- **Customer satisfaction:** Customer satisfaction self-reports by survey (generally, survey administered by a third-party). Satisfaction may be reported as MnCSI.
- **Determinations of eligibility and ineligibility issued:** Unduplicated count of the number of appealable determinations allowing or denying benefits.
- **Disability:** Proportion of customers with a disability (for many programs, this will be self-reported), and for customers with a disability, whether the disability is or is not an employment barrier.
- **Educational level:** Proportion of customers by highest educational level attained.
- **Education/job training:** Unduplicated count of customers served during this period who received educational achievement services such as tutoring, study skills training, and instruction leading to secondary school completion; or received prevocational services, including development of learning skills, communication skills, interviewing skills, punctuality, personal maintenance skills, and professional conduct, to prepare individuals for unsubsidized employment or training.
- **Employers reporting wage detail timely:** Percentage of active employers who complete their quarterly wage detail report by the statutory deadline.
- **Employer wage records processed:** Number of quarterly wage records from employers with employment in Minnesota.
- **Employment retention rate:** Of customers who are employed in the first quarter after exit quarter, the proportion who are employed in BOTH the second and third quarters after exit quarter divided by the number who exited in the same quarter. This is calculated using UI Wage Detail data.
- **Employment status at time of enrollment:** Proportion of customers who are employed or not employed at enrollment.

- **Entered employment rate:** Of customers who are NOT employed at the date of enrollment, the proportion of those who exit and are employed in the first quarter after exit divided by number who exited in the same quarter. This is calculated using UI Wage Detail data.
- **Entered post-secondary education, vocational/advanced training, registered apprenticeship or military:** Unduplicated count of customers who entered one of these activities after exiting the program.
- **Establish tax accounts promptly:** Percentage of new employer status determinations made within 90 days of the end of the first quarter in which they become liable. A new employer status determination is the determination that a new employer meets the conditions to be eligible to pay UI taxes. An employer who is liable must file UI quarterly reports on, and be responsible for paying, taxes and wages.
- **Ethnicity:** Proportion of customers who are Hispanic/Latino or not Hispanic/Latino.
- **From families receiving public assistance:** Proportion of customers who, at time of enrollment, were in families receiving some type of public assistance.
- **Gender:** Proportion of customers who are male and female.
- **Incoming phone calls on customer line:** Count of customer calls to the UI help-line to speak to a UI representative.
- **Individuals paid:** Unduplicated count of individuals eligible (meeting employment and wage requirements) to receive UI.
- **Information-only services:** Count of instances that information services, such as answering questions, are delivered via telephone, email, mail, etc.; includes responding to requests for pages of Braille/audio transcriptions, etc.
- **Mentoring activities:** Unduplicated count of customers served during this period who received mentoring services for at least 12 months and that may occur both during and after program participation.
- **New and re-activated initial applications:** Count of applications for UI benefits during this time period.
- **New employers:** Unduplicated count of newly registered employers.
- **Non-credentialed training:** Unduplicated count of customers receiving work-related and/or skill-related training that may include on-the-job training, apprenticeships, and customized training, and may be offered by the program.
- **Non-employment income supports:** Proportion of customers who, at time of enrollment, are receiving SSI/SSDI.
- **Nonmonetary determination time lapse:** Percentage of nonmonetary determinations (separations and non-separations) completed within 21 days of the date of detection of any nonmonetary issue that had the potential to affect the customer's benefits rights. A nonmonetary determination is a written notice to a customer of a decision about eligibility. Separation refers to the reason an individual left an employer (voluntarily quit, discharged, misconduct, labor disputes, etc.) and can affect eligibility for benefits. Non-

separation is the requirement that the individual is engaged in active efforts to become reemployed.

- **Number achieved goal that participant set:** Count of customers who had achieved the goal they set as part of their program plan.
- **Number gained control over life:** Count of customers giving a positive response when asked whether they have greater control and confidence after receiving services.
- **Number gained functionality:** Count of customers giving a positive response when asked whether their ability to function has improved after receiving services.
- **Number of individuals NEWLY ENROLLED:** Unduplicated count of customers served during this period who enrolled in the program during this period. Counts for programs where it is not possible to provide an unduplicated count will be noted.
- **Other barriers to employment:** Other major barriers to employment faced by customers (e.g., ex-felon).
- **Payment timeliness:** Percentage of all first payments of benefits made to UI applicants within 14 to 21 days.
- **Post-secondary exploration, career guidance, and planning:** Unduplicated count of customers served during this period who received information, materials, suggestions, or advice intended to assist in making occupation or career decisions.
- **Proportion in MFIP when entered program:** The proportion of program customers also enrolled in MFIP at the time of program enrollment, defined as 30 days before to 30 days after the date of program enrollment.
- **Proportion receiving UI benefits when entered program:** The proportion of program customers receiving UI benefits at the time of enrollment, defined as 30 days before to 30 days after the date of enrollment.
- **Race:** Proportion of newly enrolled customers by race (American Indian or Alaskan Native, Asian, Black or African American, Native Hawaiian or other Pacific Islander, White, Not Available).
- **Received academic credit or service learning credit:** Unduplicated count of customers who earned credit through participation in the program and/or through outcomes the customer achieved at the worksite or in the classroom.
- **Resources secured (# contracts, # interpreters, etc.):** Count of resources that the process negotiator has secured for the organizations that are its customers.
- **Self-service or group services only:** Unduplicated count of customers who use computers, attend workshops/orientations, and/or use other services but are not receiving counseling or other staff-mediated services.
- **Support services:** Unduplicated count of customers served during this period who received services that may include adult mentoring for at least 12 months, and/or comprehensive guidance and counseling, including drug and alcohol abuse counseling.

- **Systems-involved youth (foster care, juvenile offenders):** Proportion of youth who are in an out-of-home placement; includes youth in foster care (youth on behalf of whom state or local government payments are made) or involved with the juvenile justice/criminal justice system.
- **Tax received from employers:** Amount of UI tax dollars collected from employers with workers in Minnesota.
- **Total number of individuals, regardless of when enrolled:** Unduplicated count of all customers served during this period, regardless of when they first enrolled. Counts for programs where it is not possible to provide an unduplicated count will be noted.
- **Total number of organizations:** Unduplicated count of organizations directly receiving services from the program during this period (e.g., program provides training/professional development to employees of the organization).
- **UI benefits paid to individuals:** Amount of dollars paid to eligible individuals who received UI.
- **Veteran:** Proportion of customers who are veterans (for many programs, this will be self-reported).
- **Work experience:** Unduplicated count of customers served during this period who received employment services including paid and unpaid work experiences, internships, and job shadowing; and occupational skills training.

*The following definitions are standard for all program groups that primarily serve businesses and communities:*

- **Acres made available for development:** Count of acreage prepared for business redevelopment through site preparation, contamination cleanup, or building infrastructure installation as a result of program funds.
- **Amount of funds awarded:** Total amount of program funds loaned and/or granted to communities, businesses, or training institutions for projects.
- **Applications completed or submitted:** Count of application determinations completed for employer tax credits or temporary employment applications submitted.
- **Average wage of new jobs:** Average wage of all new positions created as a result of the program activity. Usually self-reported by business through program staff follow-up interviews.
- **Businesses:** Unduplicated count of businesses directly served by the program.
- **Businesses announcing expansions:** Count of businesses that announced an expansion in its operations (e.g. physical expansion on existing or new site, increased size in number of employees, a large investment, or all combined).
- **Businesses by ownership type:** Proportion of businesses by ownership type: sole proprietorship, partnership, corporation, or non-profit.
- **Businesses by stage in business life cycle:** Proportion of businesses by pre-venture, start-up, and in-business. *Pre-venture* are individuals seeking information or assistance necessary to start a business

enterprise. *Start-ups* are early stage and traditional small businesses who are seeking assistance to overcome an obstacle or specific issue. *In-business* are early- to late-stage businesses who have been in business for more than three years and have 20 to 50 full-time employees.

- **Businesses expanded or new businesses created:** Count of the new businesses created or existing businesses that increased the size of their operations.
- **Businesses or individuals receiving training:** Unduplicated count of businesses and individuals receiving skill training offered or funded by the program.
- **Businesses owned by targeted groups:** Proportion of businesses that are at least 51 percent owned and operated by women, persons with substantial physical disabilities, veterans given small business preference, members of a racial minority group, or “economically disadvantaged area” small business owners.
- **Business projects that are canceled, postponed, or located in a different state:** Count of projects that were discontinued during the reporting period.
- **Businesses/training institutions receiving awards:** Unduplicated count of businesses or training institutions receiving grants or loan money through DEED.
- **Business subsidy agreements completed:** Count of agreements to receive program funds that were completed and approved.
- **Communities receiving awards:** Unduplicated count of municipalities receiving grants or loan money through DEED.
- **Customers provided ongoing counseling (5 hours or more of consulting):** Unduplicated count of customers receiving consulting services that are individualized and/or require significant program staff time.
- **Customers receiving publications/information resources:** Count of customers receiving publications or information resources via telephone, e-mail, mail, etc.
- **Events held and/or sponsored:** Count of economic development conferences, group training events, or information sessions organized or sponsored by DEED or pass-through programs.
- **Increase in tax revenues:** The total increase in taxes collected by a taxing jurisdiction as a result of or in part by the use program funds or services. The tax revenue increase could be due to improvement or redevelopment of physical properties or improved business management and operations.
- **Jobs retained:** Count of previously existing jobs retained as a result of or in part by the program activity. Usually self-reported by business through program staff follow-up interviews.
- **Loan repayment status:** Percent of loans that are current or with timely repayment and percent of loans that are defaulted during the reporting period.
- **New customers trained for business ownership:** Unduplicated count of customers who received training related to business management.

- **New jobs created:** Count of new positions created and filled as a result of or in part by the program activity, expressed as “FTE.” Usually self-reported by business through program staff follow-up interviews.
- **Non-DEED capital investments accessed/leveraged:** Total amount of non-DEED money/capital raised by businesses, municipalities, or partners to be used in coordination with program funds.
- **Non-state delegates recruited to attend events:** Count of individuals not employed by the State of Minnesota attending trade show and economic development events as part of a DEED or pass-through delegation.
- **Number of businesses or entrepreneurs newly served:** Unduplicated count of businesses or entrepreneurs *newly served* or beginning *new projects* during the reporting period.
- **Number of businesses or entrepreneurs, regardless of first service date:** Total number of businesses served or involved in active projects during the reporting period regardless of when the service began.
- **Number of clients:** Total number of businesses, local government units, or individuals that received services during the reporting period regardless of when the first service occurred.
- **Number of communities, regardless of first service date:** Total number of local government units (counties, cities, townships) that were involved in active projects during the reporting period regardless of when the project began.
- **Number of communities newly served:** Unduplicated count of local government units (counties, cities, townships) loaned or granted program funds for *new projects* during the reporting period.
- **Qualified leads generated from in-state activities and external marketing:** Count of business prospects actively considering an investment in Minnesota as a result of contacts made in the state or in conjunction with marketing events or visits outside Minnesota.
- **Reports generated:** Count of policy research reports produced and made publicly available during the reporting period.
- **Residential housing and/or commercial units built or rehabbed:** Count of total single- and multi-residential housing units and/or commercial units built or rehabbed as a result of program funds.
- **Size of business by number of employees:** Proportion of businesses by 1 to 4 employees, 5 to 9 employees, 10 to 19 employees, 20 to 99 employees, 100 to 499 employees, 500 or more employees.
- **Size of communities by population:** Proportion of communities by ranges of population size. Categories- less than 1,000; 1,000 to 5,000; 5,001 to 10,000; 10,001 to 20,000; greater than 20,000.
- **Total business cost savings and avoidance:** Estimated amount of financial savings realized as a result of the services received. Services could include cash flow management assistance.
- **Resources leveraged to support events:** Total amount of non-DEED money raised from businesses and partners in coordination with program funds to support program events.



- **Total sales revenue increased or retained:** Estimated amount of total annual gross sales revenue increased or retained as a result of the services received. Retained sales include sales that would have otherwise been lost without program assistance through consulting or training.
- **Training institutions:** Unduplicated count of training institutions awarded grants.
- **Transactional customers consulted (less than 5 hours of consulting):** Unduplicated count of customers receiving information-only services or non-individualized group services from program staff.
- **Type of business by industry:** Proportion of businesses by 2-digit NAICS definition.
- **Value of credits awarded or issued:** Total value of the tax exemptions provided to participating businesses operating in a specific geographic area.

**\* Acronyms:**

The most-commonly used acronyms in this report are:

- DEED: Department of Employment and Economic Development
- FTE: Full-time equivalent
- MFIP: Minnesota Family Investment Program
- MnCSI: Minnesota Customer Satisfaction Index
- NAICS: North American Industry Classification System
- SSI/SSDI: Supplemental Security Income/Social Security Disability Insurance
- UI: Unemployment Insurance

# Program Selection Methodology

Department of Employment and Economic Development  
Uniform Program Accountability Measures  
December 2010

This report includes all programs with funding in DEED's base budget for the biennium and several programs not in the base budget but that have a long history of being funded by DEED. In addition, programs funded solely by federal money and programs which are created through internal division of funds are listed when they perform a significant and distinct role in DEED's operations.

Programs **not included** in this report:

- Public Facilities Authority (PFA) programs. PFA is not funded in DEED's base budget, but is a separate agency with administrative functions housed with DEED.
- Disability Determination Services. While housed at DEED for administrative purposes, it is a federal program with no oversight by the State of Minnesota or DEED.
- Federal grants, such as FIRST grants, awarded to DEED.
- Capital investment projects supported with bonding money granted through DEED, such as the Olmstead County steamline extension and the Bemidji Regional Events Center.
- One-time appropriations from special revenue funds, such as the 2009 appropriation from the Unemployment Insurance Administrative Fund to Lake County for storm damage.
- Programs too new to have collected data or realized any results:
  - Minnesota Science and Technology Authority
  - Angel Investment Tax Credit Program
  - Minnesota Investment Fund - Technical Assistance

These programs will be included in subsequent years.

# Governing Statute

Department of Employment and Economic Development  
Uniform Program Accountability Measures  
December 2010

## 2009 Minnesota Statutes

### 116J.997 PROGRAM ACCOUNTABILITY REQUIREMENTS.

#### Subdivision 1. **Accountability measurement.**

By October 1, 2009, the commissioner of employment and economic development shall develop a uniform accountability report for economic development or workforce-related programs funded in whole or in part by state or federal funds. The commissioner shall also develop a formula for measuring the return on investment for each program and a comparison of the return on investment of all programs funded in whole or in part by state or federal funds. The requirements of this section apply to programs administered directly by the commissioner or administered by other employment organizations under a grant made by the department. The report and formula required by this subdivision shall be submitted to the chairs and ranking minority members of the committees of the house of representatives and senate having jurisdiction over economic development and workforce policy and finance by October 15, 2009, for review and comment.

#### Subd. 2. **Report to the legislature.**

By December 31 of each even-numbered year the commissioner must report to the chairs and the ranking minority members of the committees of the house of representatives and the senate having jurisdiction over economic development and workforce policy and finance the following information for each program subject to the requirements of subdivision 1:

- (1) the target population;
- (2) the number of jobs affected by the program, including the number of net new jobs created in the state and the average annual wage per job;
- (3) the number of individuals leaving the unemployment compensation program as a result of the program;
- (4) the number of individuals leaving the Minnesota Family Investment Program support as a result of the program;
- (5) the region of the state in which the program operated;
- (6) the amount of state or federal funds allocated to the program;
- (7) the return on investment as calculated by the formula developed by the commissioner; and
- (8) the dollar amount and percentage of the total grant used for administrative expenses.

#### Subd. 3. **Report to the commissioner.**

A recipient of a grant made by or through the department must report to the commissioner by September 1 of each even-numbered year on each of the items in subdivision 2 for each program it administers. The report must be in a format prescribed by the commissioner.

Beginning November 1, 2009, the commissioner shall provide notice to grant applicants and recipients regarding the data collection and reporting requirements under this subdivision and must provide technical assistance to applicants and recipients to assist in complying with the requirements of this subdivision.

#### Subd. 4. **Biennial budget request.**

The information collected and reported under subdivisions 2 and 3 shall be included in budgets submitted to the legislature under section [16A.11](#).

#### **History:**

2009 c 78 art 2 s 20