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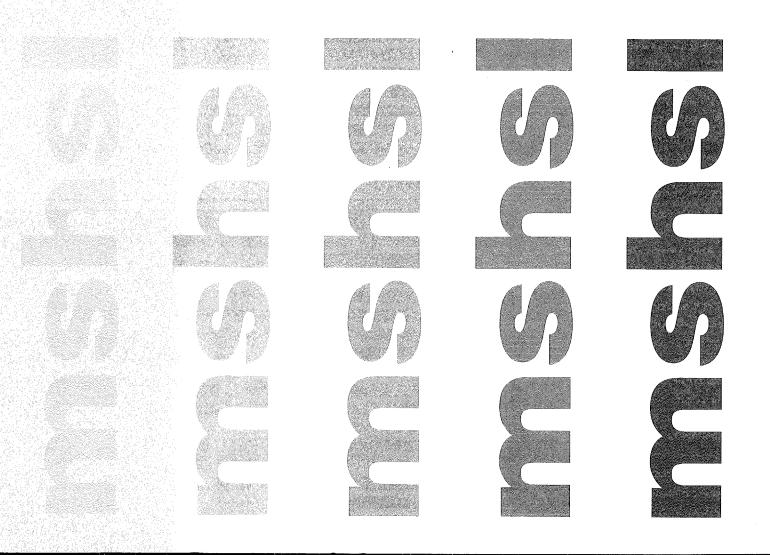
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MINNESOTA STATE HIGH SCHOOL LEAGUE BROOKLYN CENTER, MINNESOTA

ANNUAL FINANCIAL REPORT

### YEAR ENDED JULY 31, 2010





# ANNUAL FINANCIAL REPORT

### YEAR ENDED JULY 31, 2010

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Minnesota State High School League Annual Financial Report — Year Ended July 31, 2010

# Organization 2010

Term Expires

#### **BOARD OF DIRECTORS**

Jeff Whisler, President	
Les Zellman, Vice President	
John Klinnert, Treasurer*	
Kim Algoo*	
Rick Bleichner	
Carol Bomben	
Mark Fredericksen	
Ray Kirch	
Chris Laird	
Ron Larson	
Gary Lee	
Jill Lofald	
Dean Ogg	
Brent Robbins*	
Mike Rusinko*	
John Schumacher	
Mindy Sparby	
Chad Stoskopf	
Luanne Wagner	
Bill Webb	

#### **Executive Staff**

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David Stead, Executive Director	. Indefinite
Lisa Lissimore, Associate Director	. Indefinite
Kevin Merkle, Associate Director	. Indefinite
Craig Perry, Associate Director	. Indefinite
Jody Redman, Associate Director	. Indefinite

\* Appointed by the Governor

# **FINANCIAL SECTION**



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### **STATE OF MINNESOTA** OFFICE OF THE STATE AUDITOR

SUITE 500 525 PARK STREET SAINT PAUL, MN 55103-2139

(651) 296-2551 (Voice) (651) 296-4755 (Fax) state.auditor@state.mn.us (E-mail) 1-800-627-3529 (Relay Service)

#### INDEPENDENT AUDITOR'S REPORT

Board of Directors Minnesota State High School League

We have audited the accompanying basic financial statements of the Minnesota State High School League as of and for the year ended July 31, 2010, as listed in the table of contents. These financial statements are the responsibility of the Minnesota State High School League's management. Our responsibility is to express an opinion on these financial statements based on our audit. We did not audit the financial statements of Regions 2A, 3A, 6A, 7A, 8A, 2AA, 7AA, and 8AA, which represent approximately 10 percent, 10 percent, and 22 percent, respectively, of the assets, net assets, and revenues of the Minnesota State High School League. Those financial statements were audited by other auditors whose reports thereon have been furnished to us, and our opinion, insofar as it relates to the amounts included for those listed Regions of the Minnesota State High School League, is based on the reports of the other auditors.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit and the reports of other auditors provide a reasonable basis for our opinion.

In our opinion, based on our audit and the reports of other auditors, the financial statements referred to above present fairly, in all material respects, the financial position of the Minnesota State High School League as of July 31, 2010, and the changes in its financial position and its cash flows for the year then ended in conformity with accounting principles generally accepted in the United States of America.

An Equal Opportunity Employer

The Management's Discussion and Analysis and required supplementary information listed in the table of contents are not a required part of the basic financial statements but are supplementary information required by the Governmental Accounting Standards Board. We have applied certain limited procedures, which consisted principally of inquiries of management regarding the methods of measurement and presentation of the required supplementary information. However, we did not audit the information and express no opinion on it.

Our audit was made for the purpose of forming an opinion on the basic financial statements taken as a whole. The accompanying schedules listed as supplemental information in the table of contents are presented for additional analysis and are not a required part of the basic financial statements. The information in these schedules has been subjected to the auditing procedures applied in the audit of the basic financial statements and, in our opinion, based on our audit and the reports of other auditors, is fairly stated in all material respects in relation to the basic financial statements taken as a whole.

We also issue a separate management letter report dated December 29, 2010, which includes a Schedule of Findings and Recommendations and our Report on Internal Control Over Financial Reporting and Legal Compliance.

REBECCA OTTO STATE AUDITOR

December 29, 2010

GREG HIERLINGER, CPA DEPUTY STATE AUDITOR

#### Minnesota State High School League Management's Discussion and Analysis July 31, 2010

(Unaudited)

#### Introduction

The discussion and analysis of the Minnesota State High School League's (MSHSL) financial statements provides an overview of the financial position and activities of the League for the year ended July 31, 2010. The discussion has been prepared by management and should be read in conjunction with the financial statements and the accompanying notes.

#### **Financial Statements**

The MSHSL's Management's Discussion and Analysis (MD&A) report serves as an introduction to the basic financial statements. The basic financial statements consist of two parts: the financial statements and notes to the financial statements. The MD&A (this section) is required to accompany the basic financial statements and, therefore, is included as required supplementary information.

The MSHSL presents three financial statements: the Statement of Net Assets; the Statement of Revenues, Expenses, and Changes in Net Assets; and the Statement of Cash Flows. These financial statements provide information about activities of the MSHSL as a whole and present a longer-term view of the League's finances.

#### Statement of Net Assets

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The Statement of Net Assets presents the financial position of the League at the end of the fiscal year, under a classified balance sheet format that reflects current and noncurrent assets and liabilities, and reports net assets under the following classifications:

**Invested in capital assets.** This category includes property and equipment, net of accumulated depreciation. **Unrestricted.** Includes assets that are not subject to limitations or stipulations imposed by external entities and that have not been set aside for capital purposes. These assets are available for any purpose of the League and include resources that may be reserved for specific purposes as determined by management, financial, or Board of Directors policies.

The League's assets, liabilities, and net assets at July 31, 2010 and 2009, are summarized below.

	 2010	2009		Percentage Change
Current assets Noncurrent assets Capital assets	\$ 4,365,945 429,335 1,073,039	\$	4,968,268 394,533 1,129,515	(12.1%) 8.8% (5.0%)
Total Assets	\$ 5,868,319	\$	6,492,316	(9.6%)
Current liabilities Noncurrent liabilities	\$ 1,398,905 404,911	\$	1,696,850 353,719	(17.6%) 14.5%
Total liabilities	\$ 1,803,816	\$	2,050,569	(12.0%)
Invested in capital assets Unrestricted	\$ 1,073,039 2,991,464	\$	1,129,515 3,312,232	(5.0%) (9.7%)
Total net assets	\$ 4,064,503	\$	4,441,747	(8.5%)

Current assets at July 31, 2010, totaled \$4,365,945, a decrease of 12.1% or \$602,323. Current assets consist primarily of cash and cash equivalents, investments in negotiable and nonnegotiable certificates of deposit and accounts receivable. Accounts receivable consists primarily of television fees owed to the League for tournaments held in 2010.

Minnesota State High School League Annual Financial Report — Year Ended July 31, 2010

Capital assets, net of accumulated depreciation totaled \$1,073,039. No capital assets were purchased in 2010. A \$56,476 reduction in capital assets is due to depreciation recorded in 2010. The noncurrent assets consist of deferred compensation under section 457(b) of the Internal Revenue Code for the executive staff and investments held for retirement benefits payable to employees who have met certain eligibility criteria for payment of sick leave balances.

Current liabilities totaled \$1,398,905 at July 31, 2010, a 17.6% decrease or \$297,945. Current liabilities consist primarily of school expense reimbursement payable and accounts payable. The school expense reimbursement liability decreased \$447,120, accounts payable increased by \$137,084. The increase in accounts payable was related to schools receiving year end 2010 activity registration rebates. There is no retirement benefits payable in current liabilities in 2010. Noncurrent liabilities totaled \$404,911 at July 31, 2010, an increase of 14.5% or \$51,192. Noncurrent liabilities consist of retirement benefits payable and deferred compensation.

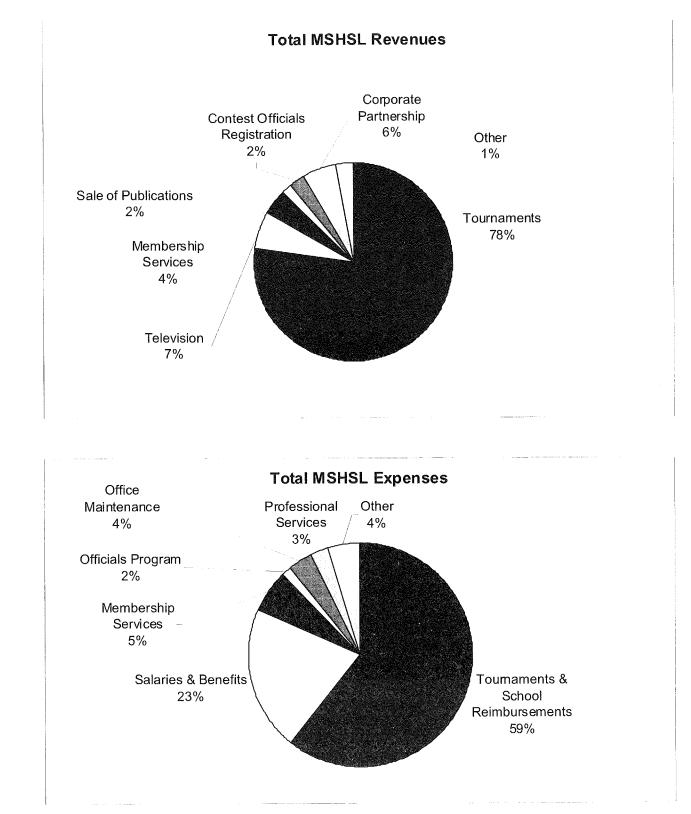
#### Statement of Revenues, Expenses, and Changes in Net Assets

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The Statement of Revenues, Expenses, and Changes in Net Assets presents the League's operating and nonoperating financial activity during the year. This statement displays the net income or loss from operations. Operating revenues are those generated by the League's principal ongoing operations such as tournaments, membership fees, official's registrations, and sale of publications. Corporate partnerships are considered nonoperating revenue because the League does not give equal value in exchange for the resources received.

The League's revenues, expenses and changes in net assets for the years ended July 31, 2010 and 2009, are summarized below.

		2010		2009	Percentage Change
Operating revenues					
Tournaments	\$	10,222,811	\$	10,894,348	(6.2%)
Television		846,670		822,495	2.9%
Membership services		557,960		557,930	0.0%
Contest officials registration		308,554		325,865	(5.3%)
Sale of publications		237,998		260,428	(8.6%)
Assessments from schools		-		19,500	(100.0%)
Other		138,794		294,868	(52.9%)
Total operating revenues	\$	12,312,787	\$	13,175,434	(6.5%)
Operating expenses					
Tournaments and school reimbursements	\$	7,964,655	\$	8,593,201	(7.3%)
Membership services	•	706,231		654,630	7.9%
Officials program		285,474		259,107	10.2%
Salaries and benefits		3,066,708		2,940,470	4.3%
Professional services		340,349		337,475	.9%
Office maintenance		486,117		405,450	19.9%
Other		579,405		636,094	(8.9%)
Total operating expenses	\$	13,428,939	\$	13,826,427	(2.9%)
Total operating expenses	ψ	10,420,909		10,020,427	(2.370)
Operating income (loss)	\$	(1,116,152)	\$	(650,993)	71.5%
Non-operating revenues (expenses)					
Corporate partnership	\$	715,429	\$	737,375	(3.0%)
Interest		23,479		75,082	(68.7%)
Total non-operating revenues (expenses)	\$	738,908	\$	812,457	`(9.1%) <sup>′</sup>
Change in net assets	\$	(377,244)	\$	161,464	(333.6%)
Net assets, August 1		4,441,747		4,280,283	3.8%
Net assets, July 31	\$	4,064,503	_\$	4,441,747	(8.5%)



For the year ended July 31, 2010, tournament revenue totaled \$10,222,811, a decrease of \$671,537 or 6.2%. The major portion of this tournament revenue was the sale of tickets for admission to the events. Fewer people attended the tournaments in 2010 than in 2009. A record number of people attended the tournament series in 2008. Other tournament revenue consists of program sales, t-shirt and souvenir sales, advertising and sponsorships.

Television revenues are expected to increase by approximately 3% for the next 11-years. The League's Board of Directors signed a 10-year, \$9.7 million contract with a local television station in 2005. In 2009, the League signed an agreement with the television station extending the contract to 2021.

Membership services revenue consist of a membership fee and an activity registration fee for each activity the school sponsors at the high school level. For the year ended July 31, 2010, membership service revenue remained flat due to the League implementing a \$40 rebate per activity registration to all member schools for the past two years. In essence, the \$90 activity fee was reduced to \$50 per activity for the years ending 2009 and 2010.

Contest officials register annually with the League and attend rules meetings and must pass a test to officiate League sponsored games. These registrations decreased by 5.3% in fiscal year 2010. The League increased each registration from \$37 to \$42 to offset an increase in expenses related to requiring background checks on all League registered officials in 2009.

Publications are sold to member schools, officials, and the general public. Publications include the League membership directory, Official Handbook and sports rules books. The sale of these publications decreased by 8.6% in fiscal year 2010.

Operating expenses consist of tournament expenses, school reimbursements as well as general and administrative expenses. Tournament and school reimbursements decreased by 7.3% in fiscal year 2010. Membership services increased 7.9%. The official's program expenses increased by 10.2% due to more training programs, the official's observation program, required background checks for all officials, and the Officiate Minnesota summit held in July 2010. The office maintenance line item increased by 19.9% due to the repair of the office parking lot. For fiscal year ended July 31, 2010, total operating expenses decreased by 2.9%.

#### **Statement of Cash Flows**

The Statement of Cash Flows presents information about changes in the League's cash position using the direct method of reporting sources and uses of cash. The direct method reports all major cash inflows and outflows at gross amounts, differentiating these activities into cash flows arising from operating activities, noncapital and related financing, capital and related financing, and investing activities.

The League's cash flows for the years ended July 31, 2010 and 2009 are summarized below.

	2010	2009	Percentage Change
Cash provided by (used in)	 	 	
Operating activities	\$ (1,338,693)	\$ (576,502)	132.2%
Non-capital and related financing activities	715,429	737,375	(3.0%)
Capital and related financing activities	-	(41,295)	(100.0%)
Investing activities	1,305,517	(1,010,666)	(229.2%)
Net increase (decrease) in cash	\$ 682,253	\$ (891,088)	(176.6%)
Cash and cash equivalents-August 1	1,576,106	2,467,194	(36.1%)
Cash and cash equivalents-July 31	\$ 2,258,359	\$ 1,576,106	43.3%

#### **Capital Assets**

Investment in capital assets includes land, buildings and building improvements, furniture and equipment, and computer equipment. Total depreciation expense for the year was \$56,476. There were no capital additions in fiscal year 2010.

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#### Economic Factors That Will Affect the Future

Looking toward the future, management believes that the League is well positioned to continue its strong financial position and level of excellence in service to the students, administrators, schools, and citizens of the state of Minnesota. The League's revenues are largely dependent on the weather and school match-ups at the various state tournaments. Corporate sponsorships and television rights fee help to alleviate the up and down swings in tournament revenues.

#### **Contacting the League's Financial Management**

This financial report is designed to provide our member schools, administrators, board members, and the citizens of Minnesota a general overview of the League's finances and to demonstrate the League's accountability for the money it receives. If you have questions about this report or need additional financial information, contact Richard Matter, Assistant Director, or David Stead, Executive Director, at (763) 560-2262.

# **BASIC FINANCIAL STATEMENTS**

### STATEMENT OF NET ASSETS JULY 31, 2010

#### <u>Assets</u>

<u>10000</u>	2010
Current Assets Cash and cash equivalents (Note 2) Investments (Note 2) Accounts receivable Accrued interest receivable Prepaid items	\$ 2,258,359 1,920,228 141,217 1,969 44,172
Total current assets	\$ 4,365,945
Noncurrent Assets Restricted assets Deferred compensation (Note 10)	\$ 75,288
Capital assets Non-depreciable Depreciable-net of accumulated depreciation	\$ 318,564 754,475
Net capital assets (Note 3)	\$ 1,073,039
Other assets Investments held for retirement benefits (Note 7)	\$ 354,047
Total noncurrent assets	\$ 1,502,374
Total Assets	\$ 5,868,319
Liabilities and Net Assets	
Current Liabilities Salaries payable Accounts payable School expense reimbursement payable Accrued employee benefits payable (Note 6) Deferred income (Note 5)	\$ 54,037 478,488 723,575 124,270 18,535
Total current liabilities	\$ 1,398,905
Noncurrent Liabilities Retirement benefits payable (Note 7) Net other post-empoyment benefits payable (Note 13) Deferred compensation (Note 10)	\$ 325,400 4,223 75,288
Total noncurrent liabilities	\$ 404,911
Total Liabilities	\$ 1,803,816
Net Assets (Note 8) Invested in capital assets Unrestricted	\$ 1,073,039 2,991,464
Total Net Assets	\$ 4,064,503

The notes to the financial statements are an integral part of this statement.

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### STATEMENT OF REVENUES, EXPENSES, AND CHANGES IN NET ASSETS FOR THE YEAR ENDED JULY 31, 2010

		0040
Operating Devenues		2010
Operating Revenues	\$	10 000 011
Tournaments Television	Φ	10,222,811
		846,670 557,960
Membership services Contest officials registration		308,554
		237,998
Sales of handbooks, rule books, and supplies Other		
Other		138,794
Total Operating Revenues	\$	12,312,787
Operating Expenses		
Tournaments	\$	7,147,512
School expense reimbursement		817,143
Membership services		
Insurance		452,837
Handbooks, rule books, and supplies		172,596
Other		80,798
Fine arts programs		12,257
Officials program		285,474
Committees		128,728
Board of directors		95,024
Salaries		2,189,464
Employee benefits		877,244
Insurance		14,815
Legal		74,007
Other professional services		266,342
Maintenance		79,509
Utilities		46,062
Postage		68,720
Supplies		105,262
Data processing and office equipment		115,273
Public relations		69,893
Corporate sponsor commission		56,400
Television consulting		14,867
Depreciation		56,476
Other		202,236
Total Operating Expenses	\$	13,428,939
Operating Income (Loss)	\$	(1,116,152)
Nonoperating Revenues (Expenses)		
Corporate partnership	\$	715,429
Interest		23,479
Total Nonoperating Revenues (Expenses)	\$	738,908
Change in Net Assets	\$	(377,244)
Total Net Assets - August 1	PERMITANU	4,441,747
Total Net Assets - July 31	¢	4,064,503
	Ψ	000,700,7

The notes to the financial statements are an integral part of this statement.

#### STATEMENT OF CASH FLOWS FOR THE YEAR ENDED JULY 31, 2010

Cash Flows from Operating Activities\$11,227,631Cash received from schools\$11,227,631Cash received from schools\$57,960Payments to employees for services\$(2,182,419)Payments to schools\$(1,244,081)Payments to schools\$(1,338,693)Net Cash Provided by (Used In) Operating Activities\$(1,338,693)Cash Flows from Non-Capital and Related Financing Activities\$(1,338,693)Cash Flows from Non-Capital and Related Financing Activities\$(749,226)Operating transfers in715,429(749,226)Operating transfers in715,429(749,226)Operating transfers out715,429(749,226)Net Cash Provided by (Used In) Non-Capital and Related Financing Activities\$-Purchase of capital and Related Financing Activities\$-Purchase of capital and Related Financing Activities\$-Proceeds from sales and maturities of investments\$3,12,29Proceeds from sales and maturities of investments\$3,246,261]Net Cash Provided by (Used In) Investing Activities\$1,576,106Cash and Cash Equivalents - August 11,576,106\$Cash and Cash Equivalents - August 11,576,106Cash and Cash Equivalents - July 31\$2,258,359Reconciliation of Operating Income (Loss) to Net Cash Provided by (Used In) Operating Income (Loss) to Net Cash Provided by (Used In) Operating Income (Loss) to Net Cash Provided by (Used In) Operating Income (Loss) to Net Cash		2010
Payments to suppliers for goods and services       (8,22,721)         Payments to fringe benefits       (2,192,419)         Payments to schols       (1,264,283)         Net Cash Provided by (Used In) Operating Activities       \$	Cash received from customers	\$ 11,327,631
Payments to employees for services       (2, 192, 418)         Payments to schools       (1, 264, 263)         Net Cash Provided by (Used In) Operating Activities       \$       (1, 264, 263)         Cash Flows from Non-Capital and Related Financing Activities       \$       (1, 284, 263)         Corporating transfers in       \$       749, 226         Operating transfers out       \$       (749, 226)         Net Cash Provided by (Used In) Non-Capital and Related Financing Activities       \$       715, 429         Cash Flows from Capital and Related Financing Activities       \$		
Payments for fringe benefits       (e43 as1)         Payments to schools       (1.264.263)         Net Cash Provided by (Used In) Operating Activities       \$         (1.386.693)         Cash Flows from Non-Capital and Related Financing Activities       \$         715.429         Corporate partnership       \$         749.226         Operating transfers out       ?         Net Cash Provided by (Used In) Non-Capital and Related Financing Activities       \$         ?         Operating transfers out       ?         Net Cash Provided by (Used In) Non-Capital and Related Financing Activities       \$         ?         Purchase of capital assets       \$         ?         Cash Flows from Investing Activities       \$         31.229         Proceeds from sales and maturities of investments       \$         \$         31.229         Proceeds from sales and maturities of investments       \$         \$         31.229         Proceeds from sales and maturities of investments       \$         \$                  31.229         Proceeds from sales and maturities of investments       \$                  1.305.517         Net Locrease (Decrease) in Cash and Cash Equivalents - July 31       \$                  2.268.359         Cash and Cash Equivalents - July 31       \$                  2.268.359         Reconciliation of Operating Income (Loss) to Net Cash Provided by (		
Payments to schools       (1,264,263)         Net Cash Provided by (Used In) Operating Activities       \$ (1,338,693)         Cash Flows from Non-Capital and Related Financing Activities       \$ (1,338,693)         Cash Flows from Non-Capital and Related Financing Activities       \$ 715,429         Operating transfers in       (749,226)         Net Cash Provided by (Used In) Non-Capital and Related Financing Activities       \$ 715,429         Purchase of capital and Related Financing Activities       \$ 715,429         Purchase of capital and Related Financing Activities       \$ 715,429         Purchase of capital and Related Financing Activities       \$ 715,429         Purchase of capital and Related Financing Activities       \$ 715,429         Purchase of capital assets       \$ 715,429         Cash Flows from Investing Activities       \$ 715,429         Purchases of investments       \$ 31,229         Purchase of capital assets       \$ 31,229         Purchase (Decrease) in Cash and Cash Equivilants       \$ 682,253         Cash and Cash Equivalents - July 31       \$ 2,258,359         Reconciliation of Operating Income (Loss) to Net Cash Provided by (Used In)       \$ (1,116,152)         Adjustments to Reconcils Net Operating Income (Loss) to Net Cash Provided by (Used In)       \$ 66,476         Opereating Activities       \$ (22,58,359       \$ (22,		
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Operating transfers out(749,226)Net Cash Provided by (Used In) Non-Capital and Related Financing Activities715,429Cash Flows from Capital and Related Financing Activities\$Purchase of capital assets\$Cash Flows from Investing Activities\$Interest on investments\$Proceeds from sales and maturities of investments\$Purchases of investments\$Purchases of investments\$Purchases of investments\$Purchases of investments\$Purchases of investments\$Purchases of investments\$Net Cash Provided by (Used In) Investing Activities\$Net Increase (Decrease) in Cash and Cash Equivilants\$Cash and Cash Equivalents - August 11.576,106Cash and Cash Equivalents - July 31\$2.258,359\$Reconciliation of Operating Income (Loss) to Net Cash Provided by (Used In)\$Operating Income (Loss)\$Adjustments to Reconcile Net Operating Income (Loss) to Net Cash Provided by (Used In)Operation\$(Increase) Decrease in accounts receivable\$(Increase) Decrease in accounts receivable\$(Increase (Decrease) in salaries payable\$Increase (Decrease) in salaries payable\$Increase (Decrease) in salaries payable\$Increase (Decrease) in short-term accrued employee benefits payable\$Increase (Decrease) in deferred income\$Payable\$Increase (Decrease) in retirement benefits payable<		\$
Net Cash Provided by (Used In) Non-Capital and Related Financing Activities       \$ <ul> <li>715,429</li> <li>Cash Flows from Capital and Related Financing Activities</li> <li>Purchase of capital assets</li> <li>Cash Flows from Investing Activities</li> <li>Interest on investments</li> <li>Proceeds from sales and maturities of investments</li> <li>Purchases of investments</li> <li>Significant assets</li> <l< td=""><td></td><td></td></l<></ul>		
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Cash and Cash Equivalents - July 31\$ 2,258,359Reconciliation of Operating Income (Loss) to Net Cash Provided by (Used In) Operating Activities Operating Income (Loss)\$ (1,116,152)Adjustments to Reconcile Net Operating Income (Loss) to Net Cash Provided by (Used In) Operating Activities Depreciation 	Net Increase (Decrease) in Cash and Cash Equivilants	\$ 682,253
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Increase (Decrease) net other post-employment benefits payable5,820Increase (Decrease) in retirement benefits payable12,739Total adjustments\$ (222,541)		
Increase (Decrease) in retirement benefits payable       12,739         Total adjustments       \$ (222,541)		
Total adjustments \$ (222,541)		
Net Cash Provided By (Used In) Operating Activities \$ (1,338,693)	Total adjustments	\$ (222,541)
	Net Cash Provided By (Used In) Operating Activities	\$ (1,338,693)

Non-cash Operating Activities

The MSHSL has \$427,565 of non-monetary exchange revenues and expenses

The notes to the financial statements are an integral part of this statement.

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NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED JULY 31, 2010

#### 1. Summary of Significant Accounting Policies

The Minnesota State High School League's financial statements are prepared in accordance with generally accepted accounting principles (GAAP) for the year ended July 31, 2010. The Governmental Accounting Standards Board (GASB) is responsible for establishing GAAP for state and local governments through its pronouncements (statements and interpretations). Governments are also required to follow the pronouncements of the Financial Accounting Standards Board (FASB) issued through November 30, 1989, (when applicable) that do not conflict with or contradict GASB pronouncements. Although the League has the option to apply FASB pronouncements issued after that date, the League has chosen not to do so. The more significant accounting policies established in GAAP and used by the League are discussed below.

<u>Nature of Operations</u> - The Minnesota State High School League (MSHSL) is a nonprofit corporation whose Articles of Incorporation and Constitution were filed with the Secretary of State on May 27, 1960. The MSHSL is a voluntary association of high schools whose governing boards have delegated their control of extracurricular activities to the MSHSL. These activities include statewide athletic programs for both able-bodied athletes and athletes with disabilities, music, drama, speech, and debate.

<u>Reporting Entity</u> -The Board of Directors is responsible for the management of the affairs of the MSHSL. The League's Constitution directs the Board of Directors to divide the state into regions and to have control of all region and section contests. Each Administrative Region Committee is charged with the immediate management of the activities assigned by the Board. The Administrative Region Committees must adhere to the League's Constitution, Articles of Incorporation, and policies developed by the Board of Directors. They do not have the authority to determine or interpret eligibility bylaws, nor may they penalize a school for bylaw infractions. Because the Administrative Regions are not legally separate entities, the July 31, 2010, financial statements of the MSHSL include the financial information of all 16 Administrative Regions.

<u>Measurement Focus and Basis of Accounting</u> - The financial statements are reported using the economic resources measurement focus and the accrual basis of accounting. Revenues are recognized when they are earned. Expenses are recognized when they are incurred. When both restricted and unrestricted resources are available for use, it is the League's policy to use restricted resources first, and then unrestricted resources as they are needed.

<u>Cash and Cash Equivalents</u> - For purposes of the statement of cash flows, all highly liquid investments with a maturity of three months or less when purchased, excluding investments held for retirement benefits, are considered to be cash equivalents.

<u>Investments</u> - Investments are stated at fair value. Certain investments have been designated by the Board of Directors for the payment of retirement benefits.

<u>Restricted Assets</u> – The League established a deferred compensation plan under Section 457(b) of the Internal Revenue Code for some of the executive staff. The assets in the plan are held by the MSHSL, subject to the claims of its general creditors, until the employee becomes eligible for withdrawals as provided in the plan agreement.

<u>Capital Assets</u> - Property and equipment are stated at cost. Replacements or improvements are capitalized. The capitalization threshold is \$3,000. Maintenance and repairs which do not improve or extend the lives of the assets are expensed as incurred. Depreciation is recorded using the straight-line method over the assets' estimated useful lives:

Land improvements	40 years
Buildings and building improvements	40 years
Furniture and equipment	5-10 years
Computer equipment	3 years

#### 1. Summary of Significant Accounting Policies (Continued)

<u>Revenues</u> – Operating revenues, such as tournament revenue, result from exchange transactions associated with the principal activity of the League. Exchange transactions are those in which each party receives and gives up essentially equal values. Nonoperating revenues, such as investment earnings, result from nonexchange transactions or incidental activities. Corporate partnerships are considered nonoperating revenue because the League does not give equal value in exchange for the resources received.

<u>School Expense Reimbursement</u> - A liability is set up to report the proportionate return of excess nonappropriated funds to member schools based on their participation in MSHSL-sponsored tournaments.

<u>Sick Pay Policy</u> - The MSHSL employees are entitled to 15 days of paid sick leave per year. Employees are not compensated for unused sick leave upon termination of employment; however, qualified employees that meet the requirements of the sick leave pay plan may be compensated for unused balances to a maximum of one year salary.

<u>Tax-Exempt Status</u> - The MSHSL is a nonprofit organization exempt from income taxes under Section 501 (c) (3) of the Internal Revenue Code and applicable state statutes.

#### 2. Deposits and Investments

A. The MSHSL is governed by the deposit and investment limitations of state law and its own internal policies. The deposits and investments held on July 31, 2010, reported at fair value, are shown below.

	Maturities	Fair Value
Deposits: Checking and savings Certificates of deposit First Security Bank of Byron Plaza Park Bank First National Bank of Hawley	- 08/03/2010 10/01/2010 10/23/2010	\$ 2,274,327 35,000 37,750 20,000
Total Deposits		\$ 2,367,077
Investments: Negotiable certificates of deposit Wells Fargo Wells Fargo Brokers money market account	Various Various -	\$ 1,827,478 335,000 2,875
Total Investments		\$ 2,165,353
Total Deposits and Investments		\$ 4,532,430
Add: Petty Cash Deferred compensation	-	204 75,288
Total Cash, Cash Equivalents, and Investments		\$ 4,607,922

Minnesota State High School League Annual Financial Report - Year Ended July 31, 2010

2. Deposits and Investments (Continued)

Reconciliation to the Statement of	
Net Assets:	
Cash and cash equivalents	\$ 2,258,359
Investments	1,920,228
Deferred compensation	75,288
Investments held for retirement	
benefits	354,047
Total Cash, Cash Equivalents,	
and Investments	\$ 4,607,922

<u>Custodial Credit Risk</u> – As of July 31, 2010, deposits in financial institutions, reported as components of cash, cash equivalents, and investments, had a carrying value of \$2,367,077. Bank balances were \$2,590,048, of which \$1,156,981 was not covered by federal depository insurance.

Except as noted below, all investments, evidenced by individual securities, are registered in the name of the MSHSL or one of its administrative regions. As of July 31, 2010, negotiable certificates of deposit in the amount of \$2,162,478 were unregistered and held by the MSHSL or its agent, but not in the MSHSL's name.

<u>Investment Interest Rate Risk</u> – The MSHSL has no formal investment policy that limits investment maturities as a means of managing its exposure to fair value losses arising from increasing interest rates. Maturities of investments held at July 31, 2010, are provided in the previous schedule.

<u>Investment Credit Risk</u> – The MSHSL has no formal investment policy that limits its investment choices other than the limitation of state law. State law limits investments in securities which are direct obligations or are guaranteed or insured issues of the United States, its agencies, its instrumentalities, or organizations created by an act of Congress, except mortgage-backed securities defined as "high risk" by Minn. Stat. 118A.04, subd. 6.

<u>Concentration of Investment Credit Risk</u> – The MSHSL places no limit on the amount it may invest in any one issuer. At July 31, 2010, the MSHSL had no concentration of credit risk.

#### 3. Capital Assets

Capital assets comprise the following at July 31, 2010:

· ·	 07/31/2009	-	Additions	Deductions/ Adjustments		07/31/2010
Capital asset, not being depreciated:						
Land and land improvements	\$ 318,564	\$	-	\$ -	\$	318,564
Capital assets, being depreciated:	 <u>_</u>			 	-	
Building and building improvements	\$ 1,508,219	\$	-	\$ -	\$	1,508,219
Furniture and equipment	193,197		-	-		193,197
Computer equipment	4,858		-	(404)		4,454
Total capital assets being depreciated	\$ 1,706,274	\$	-	\$ (404)	\$	1,705,870
Less: accumulated depreciation						
Building and building improvements	\$ (754,033)	\$	(37,714)	\$ -	\$	(791,747)
Furniture and equipment	(136,775)		(18,419)	-		(155,194)
Computer equipment	(4,515)		(343)	404		(4,454)
Total accumulated depreciation	\$ (895,323)	\$	(56,476)	\$ 404	\$	(951,395)
Total capital assets being depreciated, net	\$ 810,951	\$	(56,476)	\$ 	\$	754,475
Net Capital Assets	\$ 1,129,515	\$	(56,476)	\$ -	\$	1,073,039

Depreciation expense totaling \$56,476 was charged for the year ended July 31, 2010.

Minnesota State High School League Annual Financial Report - Year Ended July 31, 2010

#### Operating Leases

The MSHSL is obligated under operating leases for mailing equipment and photocopying equipment. Expenses associated with these leases were \$16,911 for the year ended July 31, 2010. Future minimum lease payments at July 31, 2010, are as follows:

2011 2012 2013 2014	\$	16,847 13,574 5,082 4,702
Total	\$	40,205

#### 5. Deferred Income

Deferred income consists of amounts received for membership services and official handbooks, yearbooks, and rules books, which are not yet ready for distribution. This income is recognized in subsequent years.

#### 6. Accrued Employee Benefits Payable

MSHSL employees that meet certain eligibility criteria earn vacation benefits based on years of service. Employees earn between two weeks and five weeks of vacation annually. Unused vacation time cannot exceed 1.5 times the employee's current rate of accrual. Employees are paid 100% of their accumulated vacation pay when they terminate their employment.

Accrued employee benefits payable at July 31, 2010:

Current Liabilities Vacation leave

<u>\$ 124,270</u>

#### 7. Retirement Benefits Payable

The MSHSL has a retirement plan that provides certain unused sick leave compensation benefits for eligible employees.

Following 15 years of service to the MSHSL and after the employee reaches age 55; the employee may receive a payment for unused sick leave at the time of separation from the MSHSL. Said payment shall be calculated by multiplying the number of unused sick leave days times the daily rate of pay at separation. The maximum unused sick leave payment shall not exceed one year's salary.

Retirement benefits payable at July 31, 2010, is \$325,400. Costs associated with employees who have earned benefits but whose benefits have not vested because they have not yet met the requirements of the plan have not been accrued because the ultimate cost to the MSHSL cannot be reasonably estimated. The MSHSL has designated certain investments to be used for payment of future retirement benefits. These amounts exceeded the accrued liability by \$28,647 for the year ended July 31, 2010.

Retirement benefits activity for the year ended July 31, 2010:

	 07/31/2009	 Additions	C	eductions	(	07/31/2010	Due Within One Year		
Retirement benefits payable	 312,661	\$ 12,739	\$	-	\$	325,400	\$	-	

#### 8. Equity Classifications

Equity is classified as net assets and displayed in two components:

- A. Invested in capital assets Consists of capital assets, net of accumulated depreciation.
- B. Unrestricted All other net assets that do not meet the definition of "invested in capital assets".

#### 9. MSHSL 403(b) Plan

The MSHSL participates with eligible employees, who so elect, in a 403(b) plan. Employees must contribute at least six percent of their gross wages to receive the MSHSL's contribution.

The MSHSL contributed 13 percent of the participating employees' wages. The only obligation of the MSHSL is to make contributions for the term of the participating employees' employment. In accordance with the plan terms, each employee's share of the MSHSL's contribution is fully vested with the employee. The MSHSL's contributions were \$280,275 for the year ended July 31, 2010.

#### 10. Deferred Compensation

The MSHSL established in the year ending July 31, 2008, a deferred compensation plan under Section 457(b) of the Internal Revenue Code for two members of the executive staff. Under the provisions of the plan, the MSHSL contributes four percent or seven percent of the executive staff's salary to the plan. Based on the executive directors contract an additional contribution may be made on an annual basis.

The assets in the plan are held by the MSHSL, subject to the claims of its general creditors, until the employee becomes eligible for withdrawals as provided in the plan agreement. The assets (held in investment options in accordance with the employee's selection) and the related liability are shown on the MSHSL's balance sheet at July 31, 2010.

#### 11. Risk Management

The MSHSL is exposed to various risks of loss related to: torts; theft of, damage to, or destruction of assets; errors or omissions; injuries to employees; natural disasters; and catastrophic injury. To cover its liabilities, the MSHSL purchases commercial insurance. There were no significant reductions in insurance coverage from the prior year. The amount of settlements did not exceed insurance coverage for each of the past three fiscal years.

#### 12. Long Term Contracts

The MSHSL has signed contracts with a television station and certain corporate sponsors. These contracts last from 3 to 11 years. The revenue from these contracts is recognized when earned. In addition, the League exchanges advertising for other non-monetary assets or services such as tournament equipment, and radio, television or print advertising. The value of the services exchanged is recorded in tournament revenue and expense accounts.

#### 13. Other Post-Employment Benefits

In 2009, the MSHSL implemented the requirements of GASB Statement No. 45, Accounting and Financial Reporting by Employers for Postemployment Benefits Other than Pensions. This pronouncement required the MSHSL to calculate and record a net other post-employment benefits (OPEB) payable at July 31, 2010. The net OPEB payable is, in general, the cumulative difference between the actuarial required contribution and the actual contribution since August 1, 2008.

#### Plan Description

Following retirement, if the employee has reached the age of 58 or 60 depending on the employee's classification and has been employed by the MSHSL for 20 years, payment of medical, hospitalization, dental, and term life insurance

#### 13. Other Post-Employment Benefits (Continued)

premiums for the employee will be made by the MSHSL as if the individual were still on staff until the conclusion of the fiscal year the employee reaches age 65, subject to the approval of the insurance carriers.

#### Participants

Participants of the plan consisted of the following at August 1, 2008, the date of the first actuarial valuation:

Active employees	22
Retired employees	4
Dependents of retirees	0
Total plan participants	26

#### Funding Policy

The contribution requirements of the plan members and the MSHSL are established and may be amended by the MSHSL Board of Directors. The MSHSL finances the plan on a "pay-as-you-go" basis. During 2010, the MSHSL expended \$43,071 for these benefits.

For those qualified retirees that meet the criteria for a full medical, dental, and life insurance benefit, the MSHSL contributes 100% of the benefit cost.

#### Annual OPEB Cost and Net OPEB Obligation

The MSHSL's annual other post employment benefit (OPEB) cost is calculated based on the annual required contribution (ARC) of the employer, an amount actuarially determined in accordance with the parameters of GASB Statement No. 45. The ARC represents a level of funding that, if paid on an ongoing basis, is projected to cover normal costs each year and amortize any unfunded actuarial liabilities (or funding excess) over a period not to exceed 30 years. The following table shows the components of the MSHSL's OPEB cost for 2010, the amount actuarially contributed to the plan, and changes in the MSHSL's net OPEB obligation.

Annual required contribution (ARC)	\$ 48,891
Interest on net OPEB obligation	
Adjustment to ARC	
Annual OPEB cost	48,891
Contributions during the year	 (43,071)
Increase (Decrease) in net OPEB	5,820
obligation	
Net OPEB – Beginning of the year	(1,597)
Net OPEB – End of the year	\$ 4,223

The MSHSL's annual OPEB, the percentage of annual OPEB cost contributed to the plan, and the net OPEB payable for fiscal year 2010 and the preceding year are as follows:

Fiscal Year Ended	Annual OPEB Cost	Employer Contribution	Percentage Contribution	Net OPEB Obligation
July 31, 2009	\$ 48,891	\$ 50,488	103.3%	\$ (1,597)
July 31, 2010	\$ 48,891	\$ 43,071	88.1%	\$ 4,223

# MINNESOTA STATE HIGH SCHOOL LEAGUE

**BROOKLYN CENTER, MINNESOTA** 

#### 13. Other Post-Employment Benefits (Continued)

#### **Funding Status**

The MSHSL currently has no assets that have been irrevocably deposited in a trust for future health benefits. Therefore, the actuarial value of plan assets is zero.

Actuarial accrued liability (AAL) Actuarial value of plan assets Unfunded actuarial accrued liability (UAAL)	\$417,915  \$417,915
Funded ratio (actuarial value of plan assets/AAL	0.00%
Covered Payroll (active plan members)	\$1,589,332
UAAL as a percentage of covered payroll	26.3%

Actuarial valuations of an ongoing plan involve estimates of value of reported amounts and assumptions about the probability of occurrence of events far into the future. Examples include assumptions about future employment, mortality, and the healthcare cost trend.

Amounts determined regarding the funded status of the plan and the annual required contributions of the employer are subject to continual revision as actual results are compared with past expectations and new estimates are made about the future.

#### Actuarial Methods and Assumptions

Projections of benefits for financial reporting purposes are based on the substantive plan (the plan as understood by the employer and plan members) and include the types of benefits provided at the time of each valuation and the historical pattern of sharing of benefit costs between the employer and plan members to that point. The actuarial methods and assumptions used include techniques that are designed to reduce short-term volatility in actuarial accrued liabilities and the actuarial value of plan assets, consistent with the long-term perspective of the calculations.

In the August 1, 2008, actuarial valuation, the projected unit credit actuarial cost method was used. The actuarial assumptions include a 4.5 percent investment rate of return and an annual health care cost trend rate of 9.0 percent initially, reduced by decrements to an ultimate rate of 5.0 percent after eight years. The actuarial value of plan assets was set equal to the market value of assets. The unfunded actuarial accrued liability is being amortized over 30 years on a closed group basis.

Minnesota State High School League Annual Financial Report — Year Ended July 31, 2010

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# REQUIRED SUPPLEMENTARY INFORMATION

# SCHEDULE OF FUNDING PROGRESS - OTHER POSTEMPLOYMENT BENEFITS JULY 31, 2010

Actuarial Valuation Date	Actuarial Value of Assets (a)	Actuarial Accrued Liability (AAL) (b)	Unfunded Actuarial Accrued Liability (UAAL) (b - a)	Funded Ratio (a/b)	Covered Payroll (c)	UAAL as a Percentage of Covered Payroll ((b-a)/c)
July 31, 2009	\$ -	\$ 417,915	\$ 417,915	0.0%	\$1,589,332	26.3%
July 31, 2010	\$ -	\$ 417,915	\$ 417,915	0.0%	\$1,589,332	26.3%

Beginning in 2009, the MSHSL implemented Governmental Accounting Standards Board Statement No. 45, *Accounting and Financial Reporting by Employers for Postemployment Benefits Other Than Pensions*. Currently, only two year's worth of data is available. Future reports will provide additional trend analysis to meet the three-year funding status requirements as the information becomes available.

# SUPPLEMENTAL INFORMATION

Minnesota State High School League Annual Financial Report — Year Ended July 31, 2010

### STATEMENT OF NET ASSETS BY LOCATION JULY 31, 2010

JULY 31, 2010																		TOTAL	
	MSHSL	<u>.</u> .						ADMINIS	TRATIVE F	REGIONS		· · · · ·		10- <u>800 - 03-98666666666</u>			AI	TOTAL DMINISTRATIVE (	COMBINED
	OFFICE	1A	2A	3A		5A	6A	7A	8A	1AA	2AA	3AA	4AA	5AA	6AA	7AA	8AA	REGIONS	TOTAL
Assets																			
Current Assets Cash and cash equivalents (Note 2) Investments (Note 2) Accounts receivable Accrued interest receivable Prepaid items	\$ 1,287,064 1,787,000 122,688 1,378 44,172	23,514 35,000 - 341	121,691 - - - -	124,870 - - -	9,587 - - -	50,849 37,750 	22,713 20,000 	48,552 40,478 521 211	59,620 - - -	51,601 - - - -	63,443 - - - -	72,437	68,194 2,211 	73,827 8,147 -	101,509 - 470 -	61,769 - - -	17,119 \$ - - - -		2,258,359 1,920,228 141,217 1,969 44,172
Total current assets	\$_3,242,302	58,855	121,691	124,870	9,587	88,638	42,713	89,762	59,620	51,601	63,443	79,617	70,405	81,974	101,979	61,769	17,119 \$	1,123,643 \$	4,365,945
Noncurrent Assets Restricted assets Deferred compensation (Note 10)	\$75,288				<u>-</u>	<u>-</u>					-		-				\$_	\$	75,288
Capital assets Non-depreciable Depreciable-net of accumulated depreciation	\$     318,564 754,475	-	-	-	-	-	-	-	-	-	-	-	-	- 	-	-	- \$	- \$	318,564 754,475
Net capital assets (Note 3)	\$ 1,073,039	-	-		-	-			-	<u> </u>	<u>-</u>	-	-				\$_	\$	1,073,039
Other assets Investments held for retirement benefits (Note 7)	\$	-									-		-				\$_	\$	354,047
Total noncurrent assets	\$_1,502,374	-	-			-	-	-		<b>-</b>			-	-			\$	\$	1,502,374
Total Assets	\$ 4,744,676	58,855	121,691	124,870	9,587	88,638	42,713	89,762	59,620	51,601	63,443	79,617	70,405	81,974	101,979	61,769	17,119 \$	1,123,643 \$	5,868,319
Liabilities and Net Assets																			
Current Liabilities Salaries payable Accounts payable School expense reimbursement payable Accrued employee benefits payable (Note 6) Deferred income (Note 5)	\$ 53,519 477,588 403,770 124,270 18,535	- - - -	90,000	48,123	- - - -	- 12,828 -		875 20,800 	- - - -	375 	518 - 18,437 -	- 19,285 -	18,502	25 30,290	51,490	9,675	- \$ - - - -	518 \$ 900 319,805 -	54,037 478,488 723,575 124,270 18,535
Total current liabilities	\$_1,077,682_		90,000	48,123	-	12,828	-	21,675	-	375	18,955	19,285	18,502	30,315	51,490	9,675	\$	321,223_\$	1,398,905
Noncurrent Liabilities Retirement benefits payable (Note 7) Net other post-employment benefits payable Deferred compensation (Note 10)	\$ 325,400 4,223 	-	-	-	- - 		-	-	-	- - -	-	-	- -	-	-	-	- \$ - -	- \$ - -	325,400 4,223 75,288
Total noncurrent liabilities	\$404,911_	<u> </u>				-	-		-	-	-		ja Reconscientes de la servició de la constitu				\$	- \$	404,911
Total Liabilities	\$_1,482,593_		90,000	48,123		12,828	-	21,675	-	375	18,955	19,285	18,502	30,315	51,490	9,675	\$	321,223 \$	1,803,816
Net Assets (Note 8) Invested in capital assets Unrestricted	\$ 1,073,039 2,189,044	58,855	31,691	76,747	9,587		42,713	68,087	59,620	51,226	44,488	60,332	51,903	51,659	50,489	52,094	- \$ _17,119		1,073,039 2,991,464
Total Net Assets	\$_3,262,083_	58,855	31,691	76,747	9,587	75,810	42,713	68,087	59,620	51,226	44,488	60,332	51,903	51,659	50,489	52,094	<u>17,119</u> \$	802,420 \$_	4,064,503

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#### SCHEDULE 1

#### STATEMENT OF REVENUES, EXPENSES, AND CHANGES IN NET ASSETS BY LOCATION FOR THE YEAR ENDED JULY 31, 2010

																		TOTAL	
	MSHSL							ADMINIS	RATIVE RE	GIONS								ADMINISTRATIVE	
	OFFICE	1A	2A	3A	-4A	5A	6A	7A	8A	144	2AA			5AA	6AA	7AA	8AA	REGIONS	TOTAL
Operating Revenues																			
Tournaments	\$ 4,985,901	456,354	382,933	431,239	206,144	388,762	462,350	353,984	265,418	294,085	193,653	370,339	284,492	310,665	243,073	259,694	333,725 \$	5,236,910	\$ 10,222,811
Television	846,670							353,964	200,410	234,000	- 100,000		- 204,402	-			-	-,,	846,670
Membership services	557,960	-	-	-	-	-	-	-	-	-	-	_	-	-	-	-	-	-	557,960
Contest officials registration	308,554	-	-	-	-	-	-		-	-	-	-	-	-	-	-	-	-	308,554
Sales of handbooks, rule books, and supplies	237,998	-	-	-	-	-	-		_	-	-	-	-	-	-	-	-	-	237,998
Other	113,308	5,140	-	-	_	793	-	1,247	1,013	3,490	25	554	9,677	1,008	790	1,749	-	25,486	138,794
Total Operating Revenues	\$ 7,050,391	461,494	382,933	431,239	206,144	389,555	462,350	355,231	266,431	297,575	193,678	370,893	294,169	311,673	243,863	261,443	333,725	5,262,396	\$12,312,787
Operating Expenses																			
Tournaments	\$ 3,091,948	355,142	232,267	308,392	189,406	291,966	389,549	277,041	247,422	209,555	178,858	254,422	230,030	219,914	216,502	209,788	245,310	4,055,564	\$7,147,512
School expense reimbursement	403,770	42,435	115,802	49,924	, -	12,828		19,116	18	25,575	18,437	19,281	18,502	30,290	51,490	9,675	-	413,373	817,143
Membership services				,		,		10,110	10	20,010	10,101	,		,	,				
Insurance	445,637	450	450	450	450	450	450	450	450	450	450	450	450	450	450	450	450	7,200	452,837
Handbooks, rule books, and supplies	172,596	-	-	-	-			400		-	-	-	-	-	-	-	-	-	172,596
Other	80,798	-	-	-	-	-	-		-	-	-	-	-	-	-	-	-	-	80,798
Fine arts programs	12,257	-	-	-	-	-	_ :		-	-	-	-	-	-	-	-	-	-	12,257
Officials program	285,474	-	-	-	-	-	_		_	-	-	-	-	-	-	-	-	-	285,474
Committees	21,731	6,840	4,370	12,920	1,745	11,753	9,186	13,714	10,957	9,548	4,220	2,583	2,504	1,268	164	8,253	6,972	106,997	128,728
Board of directors	95,024	-			-	-	-	15,714	10,307	5,040	-,220	2,000	2,001	1,200	-		-,	-	95,024
Salaries	1,741,693	30,000	31,568	21,250	25,056	20,000	45,850	35,468	26,000	25,626	25,014	24,440	27,500	25,249	24,750	30,000	30,000	447,771	2,189,464
Employee benefits	787,458	6,195	6,080	4,276	5,167	4,130	9,461	6,488	5,369	5,279	5,164	5,042	5,666	5,208	3,877	6,195	6,189	89,786	877,244
Insurance	14,815		-	-		-,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	0,401	0,400	3,305	5,215	5,104	0,042	0,000	0,200		-	-		14,815
Legal	74,007	-	-	-	_	-	_	-	-	-	_		-	_	-	-	-	-	74,007
Other professional services	87,986	40,692	4,578	31,010	34,272	38,653	5,600	2.750	-	2,849	700	3,223	3,072	3,190	3,117	2,750	1,900	178,356	266,342
Maintenance	79,509	40,002	4,070	01,010	54,212	50,000	- 0,000	2,750	-	2,049	700	0,220	0,012	3,130	0,117	2,700	-	-	79,509
Utilities	46,062	-	-	-	_	_	_	-	-	_	_		_	_	_	-	-	-	46,062
Postage	67,834	-	-	_	_	_	886	-	-	-	-	-	_	_	_	_	-	886	68,720
Supplies	30,282	9,492	1,359	5,442	2,530	6,531	14,775	3,998	5,373	2,825	6,364	2,043	1.809	3,018	2,944	2,563	3,914	74,980	105,262
Data processing and office equipment	115,273	0,402	1,000		2,000	0,001	14,710	3,990	5,575	2,020	0,304	2,043	1,005	5,010	2,044	2,000			115,273
Public relations	35,925	3,050	2,403		-	4,337	-	-	- 7,159	-	-	- 9,156	-		_	_	7,863	33,968	69,893
Corporate sponsor commission	56,400	0,000	2,400	-	-	4,007	-	-	7,109	-	-	9,150	-	-	_	_			56,400
Television consulting	14,867	_		-	-	-	-	-	-	-	-	-	-	-	-		_		14,867
Depreciation	56,133	_	343	-	-	-	_	-	-	-	-	-	-	_	_	_	_	343	56,476
Other	190,357	84	-	-	154	1,229	153	294	7,354	-	1,669	303	-	-	639	-	-	11,879	202,236
Total Operating Expenses	\$ 8,007,836	494,380	399,220	433,664	258,780	391,877	475,910	359,319	310,102	281,707	240,876	320,943	289,533	288,587	303,933	269,674	302,598	\$ 5,421,103	\$ 13,428,939
Operating Income (Loss)	(DET 44E)	(20,000)	(46.007)	(0, 405)	(50,000)	(0,000)				annen an			4.000		(00.070)	(0.024)	31,127	F (159 707)	\$ (1,116,152)
	\$ (957,445)	(32,886)	(16,287)	(2,425)	(52,636)	(2,322)	(13,560)	(4,088)	(43,671)	15,868	(47,198)	49,950	4,636	23,086	(60,070)	(8,231)		¢ (100,707)	φ (1,110,102)
Nonoperating Revenues (Expenses)								+											
Corporate partnership	\$ 715,429	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	•	
Interest	16,610	772	371	747	43	829	420	1,576	589	193	197		103	962	-	45	22	6,869	23,479
Total Nonoperating Revenues (Expenses)	\$ 732,039	772	371	747	43	829	420	1,576	589	193	197		103	962	-	45	22	\$6,869	\$ 738,908
Income Before Transfers	\$ (225,406)	(32,114)	(15,916)	(1,678)	(52,593)	(1,493)	(13,140)	(2,512)	(43,082)	16,061	(47,001)	49,950	4,739	24,048	(60,070)	(8,186)	31,149	\$ (151,838)	\$ (377,244)
Operating Transfers In	-	27,903	52,426	36,660	102,293	65,805	54,910	21,321	45,058	17,867	79,278	41,621	33,986	46,051	65,050	40,838	18,159	749,226	749,226
Operating Transfers Out	(77,000)	(9,926)	(60,964)	(40,032)	(29,961)	(70,351)	(67,977)	(21,013)	(14,098)	(34,715)	(36,889)	(78,409)	(40,409)	(54,315)	(19,555)	(32,723)	(60,889)	(672,226)	(749,226)
Change in Net Assets	\$ (302,406)	(14,137)	(24,454)	(5,050)	19,739	(6,039)	(26,207)	(2,204)	(12,122)	(787)	(4,612)	13,162	(1,684)	15,784	(14,575)	(71)	(11,581)	\$ (74,838)	\$ (377,244)
Total Net Assets - August 1	3,564,489	72,992	56,145	81,797	(10,152)	81,849	68,920	70,291	71,742	52,013	49,100	47,170	53,587	35,875	65,064	52,165	28,700	877,258	4,441,747
Total Net Assets - July 31	\$ 3,262,083	58,855	31,691	76,747	9,587	75,810	42,713	68,087	59,620	51,226	44,488	60,332	51,903	51,659	50,489	52,094	17,119	\$ 802,420	\$ 4,064,503

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Minnesota State High School League Annual Financial Report — Year Ended July 31, 2010 29

#### SCHEDULE 2

#### STATEMENT OF CASH FLOWS BY LOCATION FOR THE YEAR ENDED JULY 31, 2010

Link         Link <thlink< th="">         Link         Link         <thl< th=""><th>FOR THE YEAR ENDED JULY 31, 2010</th><th></th><th></th><th></th><th></th><th></th><th></th><th></th><th></th><th></th><th></th><th></th><th></th><th></th><th></th><th></th><th>TOTAL</th><th></th></thl<></thlink<>	FOR THE YEAR ENDED JULY 31, 2010																TOTAL	
Galaxiesticitic dimensioner         \$         60,752         (91,69)         29,700         29,770         29,700         20,700		,		 1A	2A	3A			1AA	2AA	3AA	4AA	5AA	6AA	7AA	8AA		
Gub maxed the second       57.40       0.2017       0.2027       0.2017       0.2020       0.712       0.2020       0.2021       0																		
Parametrix augustina forgenes and analos         (Hayson         (Hayson         Status         (Unication         (Unication <td></td> <td>\$</td> <td></td> <td>461,494</td> <td>382,933</td> <td>431,239</td> <td>206,400</td> <td>389,555</td> <td>297,575</td> <td>193,678</td> <td>364,858</td> <td>296,063</td> <td>306,212</td> <td>243,393</td> <td>261,443</td> <td></td> <td>5,252,059 \$</td> <td></td>		\$		461,494	382,933	431,239	206,400	389,555	297,575	193,678	364,858	296,063	306,212	243,393	261,443		5,252,059 \$	
Approach Lampinger for status         (1):22,01         (2):000         (2):24:				(415,750)	(245,877)	(358,214)	(230,557)	(354,919)	(225,227)	(192,261)	(273,503)	(238,034)	(227,985)	(223,816)	(223,804)		(4,473,801)	
Pyramin ta stock         Fig.289         City 200         (19,24)         C2500         (119,24)         C2500	Payments to employees for services		(1,737,401)	(30,000)	(31,568)	(21,250)	(32,318)	(20,000)	(25,626)	(24,999)	(24,440)	(27,500)	(25,249)	(24,750)	(30,000)	(30,000)	(455,018)	(2,192,419)
Ne Cash Provided (*) Used (*) Quantify Achides         5         999,4/2         072,400         (*) (*/2,40)         (*/2,20)							(5,167)									(6,189)		
Cont. From Name Capital and Related Hassing Activities         7         100         9         100         <		-								<u></u> _			<u>.</u>				<u></u>	
Composity partnership       S       T/54/29       S       S       S       T/54/29       C/22/20       C/22/20 <thc 20<="" 22="" th="">       C/22/20       <thc 20<="" 22="" <="" td=""><td>Net Cash Provided By (Used In) Operating Activities</td><td>\$</td><td>(980,842)</td><td>(32,886)</td><td>(8,499)</td><td>(12,149)</td><td>(61,642)</td><td>(18,735)</td><td>16,243</td><td>(39,803)</td><td>39,816</td><td>(4,330)</td><td>(48,715)</td><td>(57,729)</td><td>(51,556)</td><td>31,127\$</td><td>(357,851) \$</td><td>(1,338,693)</td></thc></thc>	Net Cash Provided By (Used In) Operating Activities	\$	(980,842)	(32,886)	(8,499)	(12,149)	(61,642)	(18,735)	16,243	(39,803)	39,816	(4,330)	(48,715)	(57,729)	(51,556)	31,127\$	(357,851) \$	(1,338,693)
Operating namedies in Operating namedies of interventies of interventie																•		
Opcode/ Description         Image: Description         Image:	• • •	\$	715,429	-	- 50 406	26.660	-		- 17 067	- 70.278	-	- 33 086	-	-	40.838			
Cash Flows from Capital and Related Financing Activities Processes of matines of methanismics         S			- (77,000)															
Cash Flows from Capital and Related Financing Activities         S         .	Net Cash Provided By (Used In) Non-Capital and Related Financing Activities	\$	638,429	17,977	(8,538)	(3.372)	72.332	(4.546)	(16,848)	42,389	(36,788)	(6,423)	(8,264)	45,495	8,115	(42,730) \$	77,000 \$	715,429
Pochase of capital sales         S         . <td></td> <td></td> <td>,</td> <td></td> <td></td> <td>(-)/</td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td><u>/</u>/</td> <td>i</td> <td></td> <td> · _ ·</td> <td></td> <td></td>			,			(-)/							<u>/</u> /	i		· _ ·		
Interest on involuments       \$ 23,82       950       371       777       49       780       197       -       103       962       45       22.5       7,004       \$ 1,12,459         Procests for substand multiments       (3,72,511)       (3,500)       . </td <td></td> <td>\$</td> <td>-</td> <td><u> </u></td> <td></td> <td></td> <td></td> <td></td> <td><u>-</u></td> <td><u> </u></td> <td></td> <td></td> <td><u> </u></td> <td></td> <td><u> </u></td> <td>\$</td> <td>- \$</td> <td>-</td>		\$	-	<u> </u>					<u>-</u>	<u> </u>			<u> </u>		<u> </u>	\$	- \$	-
Process for sales and multities of investments         5.043.342         4.0000         .         3.7207         . </td <td>Cash Flows from Investing Activities</td> <td></td> <td></td> <td>2</td> <td></td>	Cash Flows from Investing Activities			2														
Purchases of Investments       (2,772,511)       (2,5000)       -       -       (377,520)       -		\$			371	747	43		193	197	-	103	962	-	45			
Net Cash Provided By Usad In Investing Advities         \$             1.283.466         5.960         371         747         4.3         247         193         197         .         103         962         .         4.5         22.8         1.2061 & 1.306.517           Net Increase (Docrass) in Cash and Cash Equivalants         \$             951.043         (8.959)         (16.666)         (14.774)         10.733         (23.034)         (412)         2.783         3.028         (10.660)         (56.017)         (11.234)         (43.396)         (11.581) \$         (288.790) \$         682.253           Cash and Cash Equivalents - July 31         \$             1.287.064         23.514         124.600         9.587         50.849         51.601         63.443         72.437         68.194         73.827         101.509         61.769         17.119         \$             97.7265         2.268.399           Reaconclation of Operating Income (Loss)         \$             1.247.064         23.860         (16.287)         (2.425)         (2.263.56)         (2.322)         115.868         (47.198)         49.950         4.63         23.086         (60.070)         (6.231)         31.127         \$             (15.8707) \$             (11.16.52)         2.268.399           Reaconclase of Operating Income (Loss)         \$             (16.287)					-	-	-		-	-	-	-	-	-	-	-		
Net Increase (Decrease) In Cash and Cash Equiviliants         \$ 961,043         (8,969)         (16,666)         (14,774)         10,733         (23,034)         (412)         2.783         3.028         (10,650)         (66,017)         (11,231)         (12,234)         (43,386)         (11,511)         \$ (268,730)         \$ (228,730)         \$ (228,730)         \$ (228,730)         \$ (228,730)         \$ (228,730)         \$ (12,234)         (43,386)         (11,511)         \$ (11,511)         \$ (12,617,00)		\$			371	747	43		193	197		103	962		45			
Cash and Cash Equivalents - August 1         \$ 336,021         32,2,473         138,357         139,844         (1,146)         73,883         52,013         60,660         69,409         78,844         129,844         113,743         105,165         28,700         \$ 1,240,085         1,576,106           Cash and Cash Equivalents - July 31         \$ 1,287,064         23,514         121,691         124,870         9,587         50,849         51,601         63,443         72,437         68,194         73,827         101,509         61,789         17,119         \$ 971,226         \$ 2,258,369           Reconciliation of Operating Income (Loss)         Name         697,445         (32,866)         (16,287)         (2,425)         (52,636)         (2,322)         15,868         (47,198)         49,950         4,636         23,086         (60,070)         (8,231)         31,127         \$ (158,707)         (1,116,152)           Adjustments to Reconcile Name         56,133         343         -         -         -         -         -         -         343         56,476           (Increase) Decrease in accounts receivable         43,088         -         -         -         -         -         -         -         -         -         -         -         -	N Contraction of the second	• _												· · · · · · · · · · · · · · · · · · ·				
Cash and Cash Equivalents - July 31         \$ 1,287,084         23,514         121,691         124,870         9,587         50,849         51,601         63,443         72,437         66,194         73,827         101,509         61,769         17,119         971,295         \$ 2,258,359           Recordilation of Operating Income (Loss) to Net Cash Provided By (Used In) Operating Activities Operating Income (Loss)         \$ (957,445)         (32,886)         (16,287)         (2,425)         (52,636)         (2,322)         15,868         (47,196)         49,950         4,836         23,086         (60,070)         (8,231)         31,127         \$ (158,707)         \$ (1,116,152)           Adjustments to Recorcile Net Operating Income (Loss) to Net Cash Provided By (Used In) Operating Activities         5 (613)         343         -         <	Net Increase (Decrease) in Cash and Cash Equivilants	\$	951,043	(8,959)	(16,666)	(14,774)	10,733	(23,034)	(412)	2,783	3,028	(10,650)	(56,017)	(12,234)	(43,396)	(11,581) \$	(268,790) \$	682,253
Reconciliation of Operating Income (Loss) to Net Cash Provided By (Used In) Operating Activities         \$ (957,445)         (32,886)         (16,287)         (2,425)         (52,636)         (2,322)         15,868         (47,198)         49,950         4,636         23,086         (60,070)         (8,231)         31,127         \$ (158,707) \$         (1,116,152)           Adjustments to Recordie Net Operating Income (Loss)         56,133         -         -         -         -         -         -         -         343         56,476           Increase Decrease in accounts receivable         43,098         -         -         -         -         -         -         -         343         56,476           (Increase) Decrease in prepaid expenses         (32,392)         -	Cash and Cash Equivalents - August 1	\$	336,021	32,473	138,357	139,644	(1,146)	73,883	52,013	60,660	69,409	78,844	129,844	113,743	105,165	\$	1,240,085 \$	1,576,106
Provided By (Used In) Operating Activities       \$ (957,445)       (32,886)       (16,287)       (2,425)       (52,636)       (2,322)       15,868       (47,198)       49,950       4,636       23,086       (60,070)       (8,231)       31,127       \$ (158,707)       \$ (1,116,152)         Adjustments to Reconcile Net Operating Income (Loss)       5       5       53,038       - <td>Cash and Cash Equivalents - July 31</td> <td>\$</td> <td>1,287,064</td> <td>23,514</td> <td>121,691</td> <td>124,870</td> <td>9,587</td> <td>50,849</td> <td>51,601</td> <td>63,443</td> <td>72,437</td> <td>68,194</td> <td>73,827</td> <td>101,509</td> <td>61,769</td> <td>17,119 \$</td> <td>971,295 \$</td> <td>2,258,359</td>	Cash and Cash Equivalents - July 31	\$	1,287,064	23,514	121,691	124,870	9,587	50,849	51,601	63,443	72,437	68,194	73,827	101,509	61,769	17,119 \$	971,295 \$	2,258,359
Operating income (Loss)       \$ (957,445)       (32,886)       (16,287)       (2,425)       (52,636)       (2,322)       15,868       (47,198)       49,950       4,636       23,086       (60,070)       (8,231)       31,127       \$ (158,707)       \$ (1,116,152)         Adjustments to Reconcile Net Operating Income (Loss)       56,133       343       -       -       -       -       -       -       343       56,476         (Increase) Decrease in accounts receivable       43,098       -       -       -       -       -       -       343       56,476         (Increase) Decrease in accounts receivable       43,098       -       <								-										
to Net Cash Provided By (Used In) Operating Activities         Depreciation       56,133       -       343       -       -       -       -       -       343       56,476         (Increase) Decrease in accounts receivable       43,098       -       -       -       -       -       -       -       343       56,476         (Increase) Decrease in prepaid expenses       (32,392)       -       -       -       -       -       -       -       -       -       -       -       -       (10,337)       32,761         Increase (Decrease) in stalaries payable       4,292       -       -       (7,262)       -       15       -       -       -       -       (7,247)       (2,2957)         Increase (Decrease) in accounts payable       44,055       (450)       (2,000)       -       -       (1,323)       (169)       (145)       -       -       (3,971)       137,084         Increase (Decrease) in short-term accrued employee benefits payable       14,065       - <td></td> <td>\$</td> <td>(957,445)</td> <td>(32,886)</td> <td>(16,287)</td> <td>(2,425)</td> <td>(52,636)</td> <td>(2,322)</td> <td>15,868</td> <td>(47,198)</td> <td>49,950</td> <td>4,636</td> <td>23,086</td> <td>(60,070)</td> <td>(8,231)</td> <td>31,127 \$</td> <td>(158,707) \$</td> <td>(1,116,152)</td>		\$	(957,445)	(32,886)	(16,287)	(2,425)	(52,636)	(2,322)	15,868	(47,198)	49,950	4,636	23,086	(60,070)	(8,231)	31,127 \$	(158,707) \$	(1,116,152)
Depreciation       56,133       343       -       -       -       -       -       -       -       -       -       -       -       343       56,763       (Increase) Decrease in accounts receivable       43,098       -	Adjustments to Reconcile Net Operating Income (Loss) to Net Cash Provided By (Used In) Operating Activities																	
(Increase) Decrease in prepaid expenses       (32,392)       -       -       -       -       -       -       -       -       -       (32,392)         Increase (Decrease) in salaries payable       4,292       -       -       (7,262)       -       -       15       -       -       -       (7,247)       (2,955)         Increase (Decrease) in school expense reimbursement payable       141,055       -       (450)       -       (16,413)       375       7,380       (2,776)       (10,691)       (66,195)       2,811       (43,325)       -       (177,932)       (447,120)         Increase (Decrease) in school expense reimbursement payable       (269,188)       -       7,895       (9,724)       -       -       -       -       -       -       -       -       148,04         Increase (Decrease) in school expense reimbursement payable       14,804       -	Depreciation			-	343	-	-	- :	-	-	-	-	-	-	-	-		
Increase (Decrease) in salaries payable       4,292       -       -       (7,262)       -       -       15       -       -       -       (7,247)       (2,955)         Increase (Decrease) in accounts payable       141,055       (450)       (2,000)       -				-	-	-	256	-			(6,035)	1,894	(5,461)	(470)	-	-	(10,337)	
Increase (Decrease) in accounts payable       141,055       -       (450)       -       (2,000)       -       -       -       (1,323)       (169)       (145)       -       -       (3,971)       137,084         Increase (Decrease) in school expense reimbursement payable       (269,188)       -       7,895       (9,724)       -       (16,413)       375       7,380       (2,776)       (10,691)       (66,195)       2,811       (43,325)       -       (177,932)       (447,120)         Increase (Decrease) in school expense reimbursement payable       14,804       -       -       -       -       -       -       -       -       14,804       -       -       -       14,804       -       -       -       -       -       -       -       -       14,804       -       -       -       -       -       -       -       -       242       -       -       -       -       -       -       -       -       242       -       -       -       -       -       -       242       -       -       -       -       -       -       242       -       -       -       -       -       -       -       242       -       -				-		-	(7,262)	-	-	15	-	-	-	-	-	-	(7,247)	
Increase (Decrease) in short-term accrued employee benefits payable       14,804       -       -       -       -       -       -       14,804         Increase (Decrease) in deferred income       242       -       -       -       -       -       -       -       242         Increase (Decrease) in net other post-employment benefits payable       5,820       -       -       -       -       -       -       242         Increase (Decrease) in net other post-employment benefits payable       5,820       -       -       -       -       -       -       5,820         Increase (Decrease) in retirement benefits payable       12,739       -       -       -       -       -       -       -       5,820         Total adjustments       \$       (23,397)       -       7,788       (9,724)       (9,006)       (16,413)       375       7,395       (10,134)       (8,966)       (71,801)       2,341       (43,325)       -       \$       (199,144)       \$       (222,541)	Increase (Decrease) in accounts payable		141,055	-		-		-	-	-				-	-	-	(3,971)	137,084
Increase (Decrease) in deferred income       242       -       -       -       -       -       -       242       -       -       242         Increase (Decrease) in net other post-employment benefits payable       5,820       -       -       -       -       -       -       -       5,820         Increase (Decrease) in retirement benefits payable       5,820       -       -       -       -       -       -       5,820         Increase (Decrease) in retirement benefits payable       12,739       -       -       -       -       -       -       5,820         Total adjustments       \$       (23,397)       -       7,788       (9,724)       (9,006)       (16,413)       375       7,395       (10,134)       (8,966)       (71,801)       2,341       (43,325)       -       \$       (199,144)       \$       (222,541)				-	7,895	(9,724)	-	(16,413)	375	7,380	(2,776)	(10,691)	(66,195)	2,811	(43,325)	-	(177,932)	
Increase (Decrease) in net other post-employment benefits payable       5,820       -       -       -       -       -       -       5,820         Increase (Decrease) in retirement benefits payable       12,739       -       -       -       -       -       -       5,820         Total adjustments       \$ (23,397)       -       7,788       (9,724)       (9,006)       (16,413)       375       7,395       (10,134)       (8,966)       (71,801)       2,341       (43,325)       -       \$ (199,144)       \$ (222,541)				-	-	-	-	-	-	-	-	-	-	-	-	-	-	
Total adjustments       \$ (23,397)       -       7,788       (9,724)       (9,006)       (16,413)       375       7,395       (10,134)       (8,966)       (71,801)       2,341       (43,325)       -       \$ (199,144)       \$ (222,541)	Increase (Decrease) in net other post-employment benefits payable		5,820	-	-	-	-	-	-	-	-	-	-	-	-	-	-	5,820
	Increase (Decrease) in retirement benefits payable	_	12,739			<u> </u>								-				12,739
Net Cash Provided By (Used In) Operating Activities \$ (980,842) (32,886) (8,499) (12,149) (61,642) (18,735) 16,243 (39,803) 39,816 (4,330) (48,715) (57,729) (51,556) 31,127 \$ (357,851) \$ (1,338,693)	Total adjustments	\$	(23,397)	<u> </u>	7,788	(9,724)	(9,006)	(16,413)	375	7,395	(10,134)	(8,966)	(71,801)	2,341	(43,325)	\$	(199,144) \$	(222,541)
	Net Cash Provided By (Used In) Operating Activities	\$	(980,842)	(32,886)	(8,499)	(12,149)	(61,642)	(18,735)	16,243	(39,803)	39,816	(4,330)	(48,715)	(57,729)	(51,556)	31,127\$	(357,851) \$	(1,338,693)

#### Non-cash Operating Activities

The MSHSL has \$427,565 of non-monetary exchange revenues and expenses

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Minnesota State High School League Annual Financial Report — Year Ended July 31, 2010 31

#### SCHEDULE 3

Minnesota State High School League Annual Financial Report — Year Ended July 31, 2010

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SCHEDULE OF TOURNAMENT REVENUES AND DIRECT EXPENSES FOR THE YEAR ENDED JULY 31, 2010

		MSHSL OFFIC	E	ADMINISTRATIVE REGIONS COMBINED TOTA					
	Revenues	Direct Expenses	Excess (Deficiency) of Revenues Over Direct Expenses	Revenues	Direct Expenses	Excess (Deficiency) of Revenues Over Direct Expenses	Revenues	Direct Expenses	Excess (Deficiency) of Revenues Over Direct Expenses
Tournament									
Baseball	\$ 79,582 \$		(1,776)	\$ 259,232 \$	227,401 \$		\$ 338,814		30,055
Boys' basketball	436,929	228,773	208,156	966,906	374,049	592,857	1,403,835	602,822	801,013
Girls' basketball	294,072	196,488	97,584	615,772	344,490	271,282	909,844	540,978	368,866
Cross country running	13,049	28,987	(15,938)	5,601	39,175	(33,574)	18,650	68,162	(49,512)
Football	832,972	324,790	508,182	1,049,746	537,530	512,216	1,882,718	862,320	1,020,398
Golf	12,413	58,498	(46,085)	4,460	103,258	(98,798)	16,873	161,756	(144,883)
Girls' gymnastics	48,215	67,041	(18,826)	25,633	45,539	(19,906)	73,848	112,580	(38,732)
Boys' hockey	1,352,025	334,242	1,017,783	503,686	196,495	307,191	1,855,711	530,737	1,324,974
Nordic ski racing	3,698	21,179	(17,481)	1,674	24,458	(22,784)	5,372	45,637	(40,265)
Alpine skiing	3,955	24,090	(20,135)	267	31,006	(30,739)	4,222	55,096	(50,874)
Soccer	157,298	104,540	52,758	206,983	184,083	22,900	364,281	288,623	75,658
Girls' softball	50,382	49,398	984	141,962	166,335	(24,373)	192,344	215,733	(23,389)
Boys' swimming	48,186	49,120	(934)	51,135	47,841	3,294	99,321	96,961	2,360
Girls' swimming	50,610	50,370	240	60,471	56,368	4,103	111,081	106,738	4,343
Boys' tennis	5,239	29,063	(23,824)	3,251	34,104	(30,853)	8,490	63,167	(54,677)
Girls' tennis	5,500	37,216	(31,716)	2,575	63,955	(61,380)	8,075	101,171	(93,096)
Track and field	107,415	122,455	(15,040)	165,932	207,685	(41,753)	273,347	330,140	(56,793)
Girls' volleyball	177,496	145,102	32,394	429,476	273,033	156,443	606,972	418,135	188,837
Wrestling	398,500	239,061	159,439	270,393	236,887	33,506	668,893	475,948	192,945
Synchronized swimming	-	1,208	(1,208)	-	· · ·	-	-	1,208	(1,208)
Adapted soccer	6,925	17,422	(10,497)	-	-	-	6,925	17,422	(10,497)
Adapted floor hockey	9,760	18,007	(8,247)	-	-	-	9,760	18,007	(8,247)
Adapted softball	5,920	17,643	(11,723)	-	-	-	5,920	17,643	(11,723)
Adapted bowling	437	12,328	(11,891)	-	-	-	437	12,328	(11,891)
Debate	-	16,617	(16,617)	-	14,507	(14,507)	-	31,124	(31,124)
Speech	5,185	50,647	(45,462)	40,845	198,557	(157,712)	46,030	249,204	(203,174)
One-act play	13,272	19,964	(6,692)	19,024	67,808	(48,784)	32,296	87,772	(55,476)
Girls hockey	251,466	200,634	50,832	115,117	99,164	15,953	366,583	299,798	66,785
Music	· _	-	, _	126,841	330,519	(203,678)	126,841	330,519	(203,678)
Cheerleading	-	1,939	(1,939)	· _		-	-	1,939	(1,939)
Girls' dance team	160,213	92,315	67,898	75,051	56,483	18,568	235,264	148,798	86,466
Lacrosse	27,622	22,602	5,020	87,896	68,195	19,701	115,518	90,797	24,721
Badminton	-	641	(641)		-	_	_	641	(641)
Visual arts	-	645	(645)	6,981	26,639	(19,658)	6,981	27,284	(20,303)
Advertising	427,565	427,565					427,565	427,565	
Total	<u>\$ 4,985,901</u> \$	3,091,948 \$	1,893,953	\$ <u>5,236,910</u> \$	4,055,564 \$	. <u>1,181,346</u>	\$_10,222,811_	\$ <u>7,147,512</u> \$	3,075,299

#### SCHEDULE OF REVENUES AND EXPENSES - STATUTORY BASIS FOR THE YEARS ENDED JULY 31, 2007, 2008, 2009, and 2010

		ADMINISTRATIVE REGIONS						COMBINED TOTALS											
	2007 to 2010 Dollar Percent						2007 to 2010									—		2007 to 2010 Dollar Percent	
	2007	2008	2009	2010	Difference	Percent Change	2007	2008	2009	2010	Dollar Difference	Percent Change	2007	2008	2009	2010	Difference	Change	
Operating Revenues								1											
Tournaments	\$ 4,269,893	\$ 4,849,077	\$ 5,172,741	\$ 4,985,901 \$	716,008	16.8 %	\$ 5,161,318 \$	5 460 414 \$	5,721,607 \$	5 236 910 \$	75,592	1.5 %	\$ 9.431.211	\$ 10,309,491 \$	10.894.348	\$ 10,222,811 \$	791,600	8.4 %	
Television	800,000	798,297	822,495	846,670	46,670	5.8	-	0,400,414 ¢	5,721,007 ¢	5,200,010 ¢		-	800,000	798,297	822,495	846,670	46,670	5.8	
Membership services	859,885	965,550	557,930	557,960	(301,925)	(35.1)	-	-	_	-	-	-	859,885	965,550	557,930	557,960	(301,925)	(35.1)	
Contest officials registration	268,268	250,253	325,865	308,554	40,286	15.0			-	-		-	268,268	250,253	325,865	308,554	40,286	15.0	
Sales of handbooks, rule			,					1					,						
books, and supplies	258,778	259,212	260,428	237,998	(20,780)	(8.0)	-	_	_	_	-	_	258,778	259,212	260,428	237,998	(20,780)	(8.0)	
Assessments from schools	-	-	-	-		(0.0)	-	133,665	19,500	_	-	-	-	133,665	19,500	-	-	-	
Other	163,446	137,091	273,033	113,308	(50,138)	(30.7)	19,545	27,799	21,835	25,486	5,941	30.4	182,991	164,890_	294,868	138,794	(44,197)	(24.2)	
Total Operating Revenues - Schedule 2	\$6,620,270	\$	\$\$	\$ <u>7,050,391</u> \$	430,121	6.5 %	\$_5,180,863_\$	5,621,878 \$	5,762,942 \$	5,262,396 \$	81,533	1.6 %	\$11,801,133_	\$ <u>12,881,358</u> \$	13,175,434	\$ <u>12,312,787</u> \$	511,654	4.3	
Operating Expenses																			
Tournaments	\$ 2,400,418 \$	\$ 2.924.151	\$ 3.053.386 \$	\$ 3.091.948 \$	691,530	28.8 %	\$ 3.881.982 \$	4.061.812 \$	4.223.808 \$	4.055,564 \$	173,582	4.5 %	\$ 6.282,400	\$ 6.985.963 \$	7,277,194	\$ 7,147,512 \$	865,112	13.8	
School expense reimbursement	686,213	864,479	¢ 0,608,866 ( 672,958	403,770	(282,443)	(41.2)	+ -,+			413,373	(133,956)	(24.5)	1,233,542	1,480,935	1,316,007	817,143	(416,399)		
Membership services	000,210	004,410	072,000	400,770	(202,440)	(41.2)	547,329	616,456	643,049	413,373	(133,830)	(24.3)	1,200,042	1,400,000	1,010,001	017,110	(110,000)	(00.0)	
Insurance	396,776	405,484	398,457	445,637	48,861	12.3	7,200	7 000	7 000	7,200			403,976	412,684	405,657	452,837	48,861	12.1	
Handbooks, rule books, and	000,110	400,404	550,407	440,007	40,001	12.5	7,200	7,200	7,200	7,200	-	-	400,970	412,004	400,007	402,007	40,001	12.1	
supplies	184,143	203,539	170,983	172,596	(11,547)	(6.2)		-					184,143	203,539	170,983	172,596	(11,547)	(6.3)	
Other	158,729		77,990			(6.3)	-		-	-	-	-			77,990	80,798	(77,931)		
Fine arts programs	17,200	128,906		80,798	(77,931)	(49.1)	-		-	-	-	-	158,729	128,906		12,257	(4,943)		
Officials program	187,796	15,185	19,035	12,257	(4,943)	(28.7)	-	-	-	-	-	-	17,200	15,185	19,035		(4,943) 97,678	(28.7) 52.0	
Committees		192,603	259,107	285,474	97,678	52.0	-	~	-	-	-	-	187,796	192,603	259,107	285,474			
Board of directors	16,344	15,836	14,584	21,731	5,387	33.0	92,382	94,662	107,857	106,997	14,615	15.8	108,726	110,498	122,441	128,728	20,002	18.4	
4	90,452	94,973	108,841	95,024	4,572	5.1	-		-	-	-	-	90,452	94,973	108,841	95,024	4,572	5.1	
Salaries	1,467,892	1,571,857	1,693,859	1,741,693	273,801	18.7	373,259	405,271	446,757	447,771	74,512	20.0	1,841,151	1,977,128	2,140,616	2,189,464	348,313	18.9	
Employee benefits	677,868	666,893	755,195	787,458	109,590	16.2	30,537	30,658	44,659	89,786	59,249	194.0	708,405	697,551	799,854	877,244	168,839	23.8	
Insurance	14,176	15,276	14,124	14,815	639	4.5	-	-3	-	-	-	-	14,176	15,276	14,124	14,815	639	4.5	
Legal	68,651	64,730	69,562	74,007	5,356	7.8	-	-2	-	-	~	-	68,651	64,730	69,562	74,007	5,356	7.8	
Other professional services	77,312	88,099	97,272	87,986	10,674	13.8	160,121	171,128	170,641	178,356	18,235	11.4	237,433	259,227	267,913	266,342	28,909	12.2	
Maintenance	75,469	48,239	47,232	79,509	4,040	5.4	-	-3	-	-	-	-	75,469	48,239	47,232	79,509	4,040	5.4	
Utilities	43,966	45,686	46,493	46,062	2,096	4.8	-		-	-	-	-	43,966	45,686	46,493	46,062	2,096	4.8	
Postage	71,771	80,790	78,220	67,834	(3,937)	(5.5)	1,411	1,382	1,480	886	(525)	(37.2)	73,182	82,172	79,700	68,720	(4,462)		
Supplies	24,569	30,764	34,021	30,282	5,713	23.3	97,575	91,813	73,864	74,980	(22,595)	(23.2)	122,144	122,577	107,885	105,262	(16,882)	(13.8)	
Data processing and office																			
equipment	73,220	68,035	55,028	115,273	42,053	57.4	-	- ]	-	-	-	-	73,220	68,035	55,028	115,273	42,053	57.4	
Public relations	53,880	45,277	68,293	35,925	(17,955)	(33.3)	40,490	35,258	40,337	33,968	(6,522)	(16.1)	94,370	80,535	108,630	69,893	(24,477)	(25.9)	
Corporate sponsor commission	61,648	61,500	66,575	56,400	(5,248)	(8.5)	-	- ]	-	-		-	61,648	61,500	66,575	56,400	(5,248)	(8.5)	
Television consulting	14,867	14,867	14,867	14,867	-	0.0	-	- 2	-	-	-	-	14,867	14,867	14,867	14,867	-	0.0	
Depreciation	46,418	49,250	54,564	56,133	9,715	20.9	878	878	424	343	(535)	(60.9)	47,296	50,128	54,988	56,476	9,180	19.4	
Other	169,843	171,917	170,269	190,357	20,514	12.1	16,456	18,784	25,436	11,879	(4,577)	(27.8)	186,299	190,701	195,705	202,236	15,937	- 8.6	
Total Operating Expenses - Schedule 2	\$	7,868,336	\$\$	\$ <u>8,007,836</u> \$	928,215	13.1 %	\$_5,249,620 \$_	5,535,302 \$	5,785,512 \$	5,421,103 \$	171,483	3.3 %	\$_12,329,241_	\$ 13,403,638 \$	13,826,427	\$ 13,428,939 \$	5	8.9	
Operating Income (Loss)	\$ (459,351) \$	(608,856) \$	\$(628,423)_\$	§ <u>(957,445)</u> \$	(498,094)	108.4 %	\$(68,757)_\$	86,576 \$	(22,570) \$	. <u>(158,707)</u> \$	(89,950)	130.8 %	\$(528,108)	\$\$	(650,993)	\$ (1,116,152)	6 (588,044)	111.3	
Nonoperating Revenues (Expenses)								والمحاولة ومحاولة ومحاولة ومحاولة ومحاولة ومحاولة ومحاولة ومحاولة ومحاولة ومحالة ومحاولة ومحاليمحا ومحاليمحا ومحالي ومحالة ومحالي ومحالمحاحمح ومحاولة ومحاولة ومحاولة ومحاصحاحمح ومحاصحاحمحمح ومحاصحاحمحمحاصحاحمحمحمح ومحاصحاحمحمحمحمحمحمحمح											
Corporate partnership	\$ 543,620 \$	619,000 \$	\$ 737 375 \$	\$ 715,429 \$	171 809	31.6 %	\$-\$	- 4	- \$	; - \$	-	- %	\$ 543,620	\$ 619,000 \$	737,375	\$ 715,429 \$	5 171,809	31.6	
Interest	138,722	121,781	60,902	16,610	(122,112)	(88.0)	φ - φ 25,037	18,140	,	6,869	(18,168)	(72.6)	¢ 545,020 163,759	139,921	75,082	23,479	(140,280)		
Total Nonoperating Revenue (Expenses) - Schedule 2	\$ 682,342 \$					7.3 %	<u> </u>	18,140				(72.6) %			812,457			-	
Income Before Transfers	\$ 222,991 \$					(201.1) %	\$ <u></u> \$ (43,720) \$	104,716	(8,390) \$			247.3 %			161,464		(556,515)	-	
	φ 222,001 φ	101,020 g	φ 103,034 φ	φ (220,400) φ	(440,397)	(201.1) %	φ (43,720) φ	104,710 4	(0,590) ¢	(101,000) ¢	(100,110)	241.3 /0	φ 1/5,2/1						
Operating Transfers In	-	-	-	-	-	-	638,889	675,588	741,217	749,226	110,337	17.3	638,889	675,588	741,217	749,226	110,337	17.3	
Operating Transfers Out			(30,000)	(77,000)	(77,000)	(100.0)	(638,889)	(675,588)	(711,217)	(672,226)	(33,337)	5.2	(638,889)	(675,588)	(741,217)	(749,226)	(110,337)	-	
Change in Net Assets - Schedule 2	\$ <u>222,991</u> \$	131,925	\$ <u>139,854</u> \$	6 <u>(302,406)</u> \$;	(525,397)	(235.6) %	\$ (43,720) \$ _	104,716	\$ <u>21,610</u> \$	5 <u>(74,838)</u> \$	(31,118)	71.2 %	\$ 179,271	\$\$	161,464	\$ (377,244) \$	§ (556,515)	(310.4)	
Capital outlay																			
Furniture and equipment	\$ 13,973 \$	7,618 \$	\$ 40,891 \$	5 - \$	(13,973)	(100.0) %	\$-\$	-   9	- \$	- \$	-	- %	\$ 13,973	\$ 7,618 \$	40,891	\$ - 5	\$ (13,973)	(100.0)	
Computer equipment		-	-	• 		-	-	- ['	404	-	-	-	-		404	-			
	······································																	-	
Total Capital Outlay	\$ 13,973 \$	7,618 \$	\$ 40,891 \$	5 - \$	(13,973)	(100.0) %	\$-\$	_ : 1 6	5 404 <b>\$</b>	<u>۵</u>		- %	\$ 13,973	\$ 7,618 \$	41,295	\$ - 3	6 (13,973)	(100.0)	

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Minnesota State High School League Annual Financial Report — Year Ended July 31, 2010