# STATE OF MINNESOTA

### Office of the State Auditor



Rebecca Otto State Auditor

# ELLIOT PARK NEIGHBORHOOD, INC. MINNEAPOLIS, MINNESOTA

YEARS ENDED DECEMBER 31, 2009 AND 2008

#### **Description of the Office of the State Auditor**

The mission of the Office of the State Auditor is to oversee local government finances for Minnesota taxpayers by helping to ensure financial integrity and accountability in local governmental financial activities.

Through financial, compliance, and special audits, the State Auditor oversees and ensures that local government funds are used for the purposes intended by law and that local governments hold themselves to the highest standards of financial accountability.

The State Auditor performs approximately 160 financial and compliance audits per year and has oversight responsibilities for over 3,300 local units of government throughout the state. The office currently maintains five divisions:

Audit Practice - conducts financial and legal compliance audits of local governments;

**Government Information** - collects and analyzes financial information for cities, towns, counties, and special districts;

**Legal/Special Investigations** - provides legal analysis and counsel to the Office and responds to outside inquiries about Minnesota local government law; as well as investigates allegations of misfeasance, malfeasance, and nonfeasance in local government;

**Pension** - monitors investment, financial, and actuarial reporting for approximately 730 public pension funds; and

**Tax Increment Financing** - promotes compliance and accountability in local governments' use of tax increment financing through financial and compliance audits.

The State Auditor serves on the State Executive Council, State Board of Investment, Land Exchange Board, Public Employees Retirement Association Board, Minnesota Housing Finance Agency, and the Rural Finance Authority Board.

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Years Ended December 31, 2009 and 2008



Audit Practice Division Office of the State Auditor State of Minnesota



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### ORGANIZATION SCHEDULE 2009

Board Members	Term Expires
Authora Agnory	May 2011
Arthur Agnew	May 2011
Elizabeth Beissel	May 2011
Jean Cole	May 2010
Kim Forbes	May 2011
Mike Harristhal	May 2010
Paul Ireland	May 2011
Dean Jacobson	May 2010
Penny Johnson	Resigned
Ken Lawrence	May 2011
Jeff Millikan	May 2010
Brian Nasi	May 2011
Nancy Nasi	May 2010
Christopher Naumann	May 2010
Daniel Quirk	Resigned
Millie Schafer	May 2011
Patti Wettlin	May 2010
Howard Young	May 2010
Executive Director	
Susan Braun	Indefinite







## STATE OF MINNESOTA OFFICE OF THE STATE AUDITOR

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#### INDEPENDENT AUDITOR'S REPORT

Board of Directors Elliot Park Neighborhood, Inc.

We have audited the statement of financial position of the Elliot Park Neighborhood, Inc., (EPNI) (a nonprofit corporation) as of December 31, 2009 and 2008, and the related statements of activity, functional expenses, and cash flows for the years then ended, as listed in the table of contents. These financial statements are the responsibility of the EPNI's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the EPNI as of December 31, 2009 and 2008, and the changes in its net assets and its cash flows for the years then ended in conformity with accounting principles generally accepted in the United States of America.

Our audits were made for the purpose of forming an opinion on the financial statements taken as a whole. The Schedule of NRP Activity listed in the table of contents is presented for purposes of additional analysis and is not a required part of the financial statements of the EPNI. Such information has been subjected to the auditing procedures applied in the audit of the financial statements and, in our opinion, is fairly presented in all material respects in relation to the financial statements taken as a whole.

/s/Rebecca Otto

/s/Greg Hierlinger

REBECCA OTTO STATE AUDITOR GREG HIERLINGER, CPA DEPUTY STATE AUDITOR

October 19, 2010



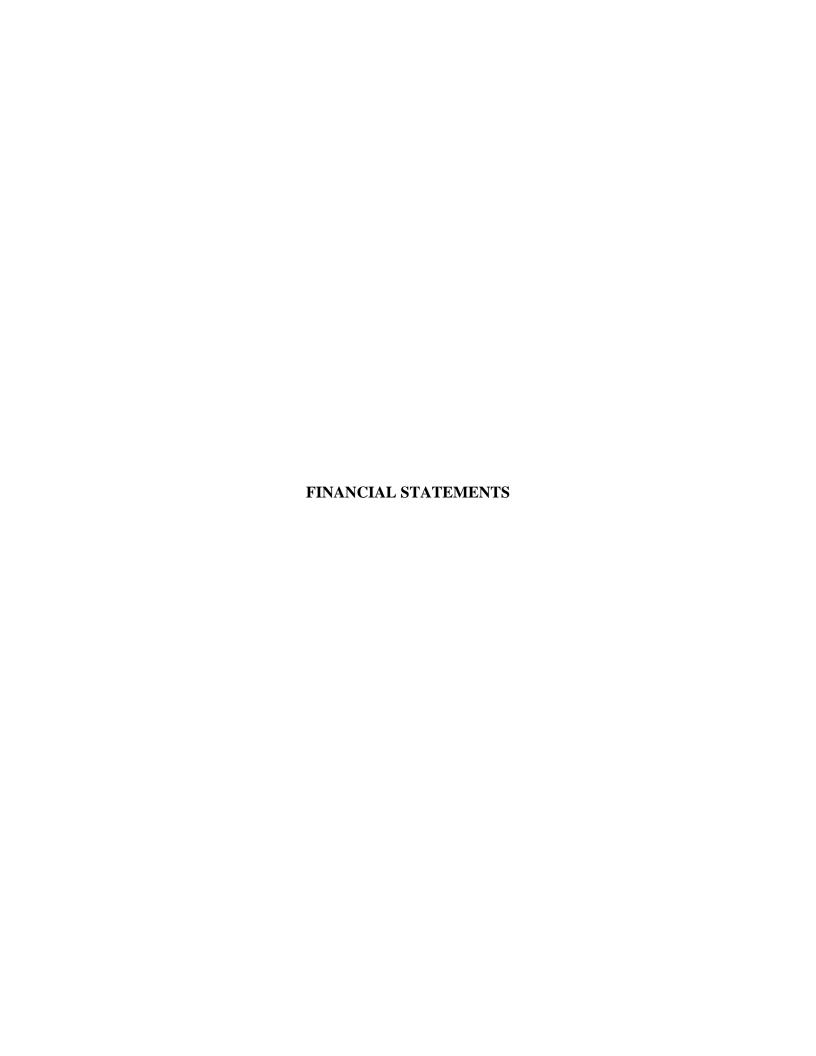


EXHIBIT 1

### COMPARATIVE STATEMENT OF FINANCIAL POSITION DECEMBER 31, 2009 AND 2008

		2009		
<u>Assets</u>				
Current assets				
Cash and investments	\$	150,461	\$	127,484
Prepaid items		2,304		4,438
Grants receivable		28,107		64,109
Pledges receivable		36,049		1,816
Total current assets	\$	216,921	\$	197,847
Property and equipment				
Property and equipment net of depreciation		4,081		7,951
Total Assets	\$	221,002	\$	205,798
<u>Liabilities and Net Assets</u>				
Liabilities				
Accounts payable	\$	155	\$	481
Accrued payroll		6,463		5,240
Deferred revenue		18,500		18,500
Total Liabilities	<u>\$</u>	25,118	\$	24,221
Net Assets				
Unrestricted	\$	123,366	\$	116,072
Temporarily restricted		72,518		65,505
Total Net Assets	\$	195,884	\$	181,577
<b>Total Liabilities and Net Assets</b>	\$	221,002	\$	205,798

EXHIBIT 2

## STATEMENT OF ACTIVITY FOR THE YEAR ENDED DECEMBER 31, 2009 WITH COMPARATIVE TOTALS FOR THE YEAR ENDED DECEMBER 31, 2008

			Temporarily		Totals			
	Ur	restricted		estricted		2009		2008
Public Support and Other Revenue Public support Government grants								
Minneapolis Community Planning and Economic Development (CPED) Neighborhood Revitalization Program (NRP) McKnight Foundation with matching grants Carolyn Foundation	\$	10,837 157,358 12,482	\$	72,518	\$	10,837 157,358 85,000	\$	12,356 176,386 45,245 5,000
Contributions Satisfaction of time and purpose restrictions		25,000 65,505		(65,505)		25,000		9,296
Total public support	\$	271,182	\$	7,013	\$	278,195	\$	248,283
Other revenue Interest income		224				224		
<b>Total Public Support and Other Revenue</b>	\$	271,406	\$	7,013	\$	278,419	\$	248,283
Expenses Program services								
CPED NRP	\$	10,840 155,802	\$	-	\$	10,840 155,802	\$	12,336 170,847
McKnight Foundation Whitney Foundation		77,987 3,529		-		77,987 3,529		44,841
Carolyn Foundation Annual meeting		-		<u>-</u>		<u>-</u>		5,000 333
Total program services	\$	248,158	\$	-	\$	248,158	\$	233,357
Support services  Management and general		15,954		-		15,954		4,058
<b>Total Expenses</b>	\$	264,112	\$	-	\$	264,112	\$	237,415
Increase (Decrease) in Net Assets	\$	7,294	\$	7,013	\$	14,307	\$	10,868
Net Assets - January 1		116,072		65,505		181,577		170,709
Net Assets - December 31	\$	123,366	\$	72,518	\$	195,884	\$	181,577

#### STATEMENT OF FUNCTIONAL EXPENSES FOR THE YEAR ENDED DECEMBER 31, 2009 WITH COMPARATIVE TOTALS FOR THE YEAR ENDED DECEMBER 31, 2008

		NRP		
<u>Expenses</u>				
Payroll				
Salaries	\$	6,939	\$	89,049
Payroll taxes		739		10,080
Benefits		1,000		20,260
Insurance		61		2,166
Professional services		-		6,792
Occupancy		1,501		11,736
Office supplies		-		1,308
Office equipment		331		4,318
Telephone		269		720
Postage and delivery		-		1,285
Printing		-		2,953
Travel		-		87
Board and staff training		-		163
Meeting expenses		-		-
Centennial Commons Initiative		-		-
Advertising fees		-		4,000
Depreciation expense		-		-
Bank fees		-		325
Subscriptions and dues				560
<b>Total Expenses</b>	\$	10,840	\$	155,802

M	McKnight		Whitney		anagement Totals		Management		Totals		
Fo	oundation	For	Foundation		and General		2009		2008		
\$	60,788	\$	-	\$	-	\$	156,776	\$	146,305		
	5,165		-		(17)		15,967		13,865		
	4,614		277		-		26,151		25,506		
	236		347		-		2,810		1,864		
	1,795		488		9,920		18,995		8,701		
	3,393		841		1,449		18,920		16,167		
	150		90		-		1,548		1,552		
	814		587		-		6,050		9,070		
	693		567		64		2,313		2,107		
	200		167		-		1,652		744		
	89		-		-		3,042		1,603		
	-		33		50		170		241		
	-		38		-		201		981		
	50		29		273		352		207		
	-		-		-		-		1,652		
	-		-		187		4,187		2,282		
	-		-		3,870		3,870		3,657		
	-		40		123		488		457		
			25		35		620		454		
\$	77,987	\$	3,529	\$	15,954	\$	264,112	\$	237,415		

EXHIBIT 4

### COMPARATIVE STATEMENT OF CASH FLOWS FOR THE YEARS ENDED DECEMBER 31, 2009 AND 2008

		2008		
Cash Flows from Operating Activities Increase (Decrease) in net assets	\$	14,307	\$	10,868
Adjustments to reconcile changes in net assets to net cash provided by (used in) operating activities				
Depreciation (Increase) decrease in prepaids (Increase) decrease in grants receivable (Increase) decrease in pledges receivable Increase (decrease) in accounts payable Increase (decrease) in accrued payroll	\$	3,870 2,134 36,002 (34,233) (326) 1,223	\$	3,657 (4,010) 30,596 35,571 (2,433) (1,946)
Total adjustments	<u>\$</u>	8,670	\$	61,435
Net cash provided by (used in) operating activities	\$	22,977	\$	72,303
Cash Flows from Investing Activities Acquisition of fixed assets				(11,608)
Net Increase (Decrease) in Cash	\$	22,977	\$	60,695
Cash - January 1		127,484		66,789
Cash - December 31	\$	150,461	\$	127,484

#### NOTES TO THE FINANCIAL STATEMENTS AS OF AND FOR THE YEARS ENDED DECEMBER 31, 2009 AND 2008

#### 1. Summary of Significant Accounting Policies

#### A. Organization

The Elliot Park Neighborhood, Inc., (EPNI) is bounded by Fifth Street on the north, Fifth Avenue on the west, Interstate 94 on the south, and Interstate 35W on the east.

EPNI's mission is to bring people and resources together to preserve and promote the unique urban character of the historic Elliot Park Neighborhood.

#### B. Board of Directors and Officers

The EPNI's Board of Directors consists of at least seven but no more than 20 members. Directors are elected after the annual meeting in May and serve two-year terms. The four officers (President, Vice President, Secretary, and Treasurer) are elected by the Board members at the annual meeting and serve as members of the Executive Committee.

#### C. Basis of Presentation

Net assets and revenues, gains, and losses are classified based on the existence or absence of donor-imposed restrictions. Accordingly, net assets for the EPNI and changes therein are classified and reported as follows:

<u>Unrestricted</u> - Those resources over which the EPNI has discretionary control.

<u>Temporarily Restricted</u> - Those resources subject to donor-imposed restrictions that will be satisfied by actions of the EPNI or passage of time.

<u>Permanently Restricted</u> - Those resources subject to a donor-imposed restriction that they be maintained permanently by the EPNI. The donors of these resources permitted the EPNI to use all or part of the income earned, including capital appreciation or related investments, for unrestricted or temporarily restricted purposes.

#### 1. Summary of Significant Accounting Policies (Continued)

#### D. Basis of Accounting

The EPNI is reported on the accrual basis of accounting where revenues are recognized when they are earned and expenses are recognized when they are incurred.

#### E. Expense Allocation

Salaries and related expenses are allocated based on job descriptions and the best estimates of management. Expenses, other than salaries and related expenses, which are not directly identifiable by program or supporting service, are allocated based on the best estimates of management in relation to grant budgets. Fundraising expenses are considered to be minimal, and those costs are included in management and general expenses.

#### F. Income Taxes

The EPNI is a not-for-profit corporation that is exempt from income taxes under Section 501(c)(3) of the Internal Revenue Code and comparable state statutes.

#### G. Cash and Investments

Cash and investments consist of:

	2009			2008		
Checking accounts	\$	93,839	\$	101,086		
Savings account		30,044		-		
Certificate of deposit		26,578		26,398		
Total	\$	150,461	\$	127,484		

#### H. Equipment

All purchased equipment is valued at cost. Donated equipment is valued at fair value at the date of contribution. Depreciation is computed using the straight-line method over estimated useful lives of three to five years, depending on the type of asset.

#### 1. <u>Summary of Significant Accounting Policies</u> (Continued)

#### I. Grants and Contracts

The EPNI's funding includes cost-reimbursement grants from the Minneapolis Community Planning and Economic Development Department (CPED) and the Minneapolis Neighborhood Revitalization Program (NRP). Government grants and contracts recognize revenue as earned when eligible expenses, as defined in each grant or contract, are made. Funds advanced on the above grants but not yet earned are shown as deferred revenue. Expenses under government grants are subject to review by the granting authority. To the extent, if any, that such a review reduces expenses allowed under these grants, the EPNI will record such disallowance at the time the final assessment is made.

#### J. Donated Services

The EPNI had donated services of \$9,920 during the year ended December 31, 2009, from Close Landscape Architecture.

#### K. Accrued Paid Time Off

Employees of the EPNI earn between 19.5 and 39 days of paid time off (PTO) each year, depending on length of service. Since the EPNI cannot charge its primary granting authorities for accrued PTO until it is used, no provision has been made in the accompanying financial statements for recording the accrued PTO liability and related expense at year-end. At December 31, 2009 and 2008, the amount of accrued PTO was \$7,609 and \$7,840, respectively.

#### 2. Property and Equipment

Property and equipment at December 31, 2009 and 2008, is as follows:

	2009			2008		
Equipment Less: accumulated depreciation	\$	18,359 (14,278)	\$	18,359 (10,408)		
Total Property and Equipment	\$	4,081	\$	7,951		

#### 3. Deferred Revenue

Deferred revenue at December 31, 2009 and 2008, is as follows:

		2008		
NRP Contract #20795 NRP Contract #23124	\$	8,500 10,000	\$	8,500 10,000
Total	\$	18,500	\$	18,500

#### 4. Temporarily Restricted Net Assets

Temporarily restricted net assets at December 31, 2009 and 2008, were:

	2009		2008		
McKnight Foundation and matching grants	\$	72,518	\$	65,505	

#### 5. Operating Leases

The EPNI is committed under various leases for office space and for equipment used in its operations. The EPNI has a month-to-month lease for office space. Lease payments for office space were \$10,740 in 2009 and \$10,740 in 2008. Equipment lease periods vary from one to five years. Payments under equipment lease obligations in 2009 and 2008 were \$3,652 and \$4,104, respectively.

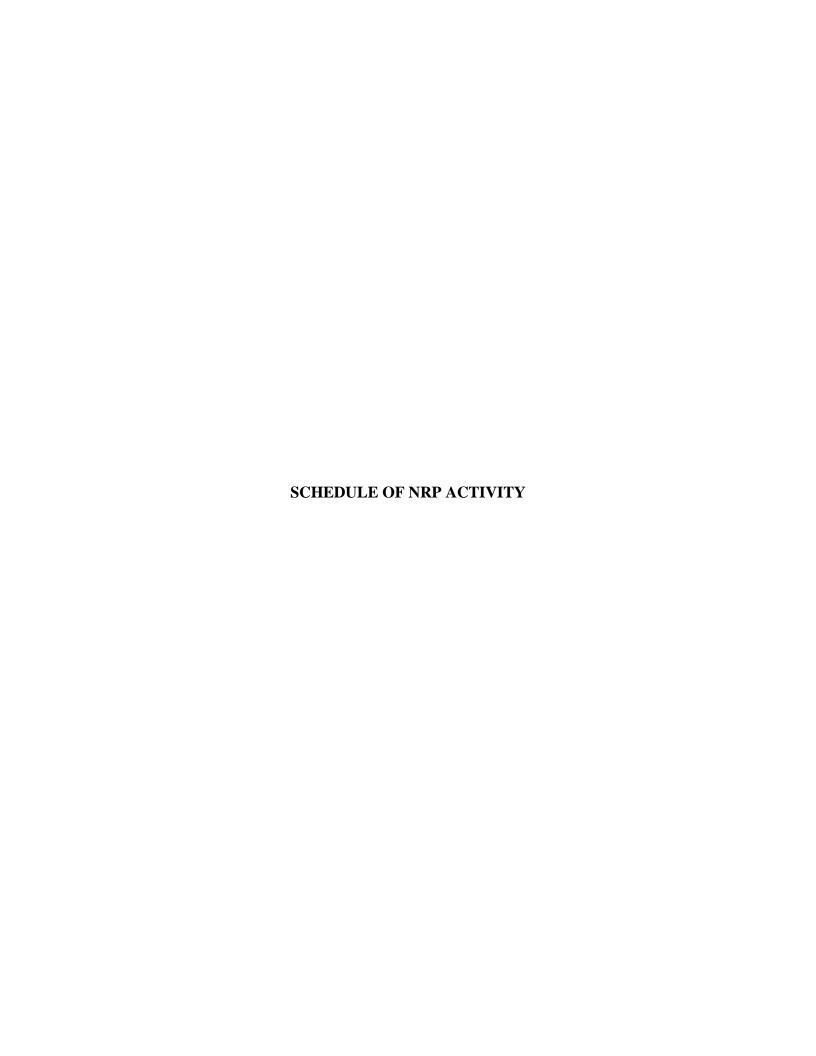
Future minimum lease payments for operating leases are:

2010 2011	\$ 3,000 1,250
Total	\$ 4,250

#### 6. Home Improvement Program

The EPNI has initiated the EPNI Home Improvement Program. The Center for Energy and Environment administers the program. Funding for this program is provided by the NRP. Total funds available for the program are \$771,468. At the end of the fiscal year, the program originated grants and loans totaling \$741,181. Funds remaining in the program budget at year-end were \$30,287.







Schedule 1

### SCHEDULE OF NRP ACTIVITY FOR THE YEAR ENDED DECEMBER 31, 2009

Revenues	Agreement #20795		Agreement #23124		Total	
	\$	60,773	\$	96,585	\$	157,358
Expenses						
Payroll						
Salaries	\$	30,743	\$	58,306	\$	89,049
Payroll taxes		3,242		6,838		10,080
Benefits		7,611		12,649		20,260
Insurance		1,430		736		2,166
Professional services		2,462		4,330		6,792
Occupancy		4,772		6,964		11,736
Office supplies		1,054		254		1,308
Office equipment		2,279		2,039		4,318
Telephone		515		205		720
Postage and delivery		985		300		1,285
Printing		561		2,392		2,953
Travel		87		-		87
Board and staff training		125		38		163
Advertising fees		4,000		-		4,000
Bank fees		232		93		325
Subscriptions and dues		533		27		560
<b>Total Expenses</b>	\$	60,631	\$	95,171	\$	155,802
Revenues Over (Under) Expenses	\$	142	\$	1,414	\$	1,556





Schedule 2

#### SCHEDULE OF FINDINGS AND RECOMMENDATIONS FOR THE YEAR ENDED DECEMBER 31, 2009

#### INTERNAL CONTROL OVER FINANCIAL REPORTING

#### PREVIOUSLY REPORTED ITEM NOT RESOLVED

#### 08-1 Internal Control/Financial Statement Preparation

Management is responsible for establishing and maintaining internal control. This responsibility includes internal control over the various accounting cycles, the fair presentation of the financial statements and related notes, and the accuracy and completeness of all financial records and related information. Adequate segregation of duties is a key internal control in an organization's accounting system. The size of the Elliot Park Neighborhood, Inc. (EPNI), and its staffing limit the internal control that management can design and implement in the organization.

Management is responsible for the accuracy and completeness of all financial records and related information. Also, management is responsible for controls over the period-end financial reporting process, including controls over procedures used to enter transaction totals into the general ledger; initiate, authorize, record, and process journal entries into the general ledger; and record recurring and nonrecurring adjustments to the financial statements.

Management has requested that the Office of the State Auditor prepare the annual financial statements and related notes. This arrangement is not unusual for an organization the size of the EPNI. This decision was based on the availability of the EPNI's staff and the cost benefit of using our expertise.

We recommend the Board of Directors be mindful that limited staffing causes inherent risks in safeguarding the EPNI's assets and the proper reporting of its financial activity. We recommend the Board of Directors continue to implement oversight procedures and monitor those procedures to determine if they are still effective internal controls.

#### Client's Response:

To ensure the maximum segregation of duties within the small office of the EPNI, the organization has instituted and closely follows clear financial policies and procedures as outlined in the document "Elliot Park Neighborhood, Inc. Financial Procedures." These procedures are reviewed annually by management and the EPNI finance committee to ensure accuracy and compliance. These financial procedures define the various duties of the staff, board finance committee, the board and the bookkeeper for the steps of each financial procedure to assist in internal control of duty segregation to the greatest extent possible.

The EPNI finance committee includes the four board officers and additional appointed board members with financial management experience. The consultant/bookkeeper compiles monthly financial reports which are reviewed by the executive director and the finance committee before being presented to the board of directors. The consultant/bookkeeper addresses any unusual items and is available for questions. The consultant/bookkeeper does the monthly bank reconciliations which are then reviewed and signed by the treasurer or another finance committee officer. The finance committee also has responsibilities in the processing and review of payables, allocations and monthly financial reports such as reviewing the biweekly payables and signing checks. The finance committee takes an active role in discussion of annual budgets, plan and budget modifications to NRP/CPED contracts, audit preparation and other financial matters.

EPNI has three staff members and they each have some of the responsibility for the budgets and check requests of their various committees. They are also responsible for the accuracy of recording their hours in the various programs, grants, contracts or administrative sections on their time sheets; program staff submissions are reviewed by the executive director; executive director submissions are reviewed by one of the finance committee officers. The contracted financial consultant/bookkeeper has responsibility for various accounting functions that further assists the segregation.

Because EPNI is a small office we have requested that the State Auditor's Office prepare our annual financial statements and related notes. During the preparation process, the EPNI executive director and finance consultant/bookkeeper are available to provide additional information and answer questions. This arrangement works well for the EPNI due to EPNI staff availability and the cost benefit of utilizing the services and expertise of the State Auditor's Office. We understand we are in full compliance under this arrangement.



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#### REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING

Board of Directors Elliot Park Neighborhood, Inc.

#### **Internal Control Over Financial Reporting**

In planning and performing our audit of the financial statements of the Elliot Park Neighborhood, Inc. (EPNI), (a nonprofit corporation) as of and for the year ended December 31, 2009, in accordance with auditing standards generally accepted in the United States of America, we considered the EPNI's internal control over financial reporting as a basis for designing our auditing procedures for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of the EPNI's internal control over financial reporting. Accordingly, we do not express an opinion on the effectiveness of the EPNI's internal control over financial reporting.

A deficiency in internal control over financial reporting exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, misstatements on a timely basis. A material weakness is a deficiency, or combination of deficiencies, in internal control over financial reporting, such that there is a reasonable possibility that a material misstatement of the EPNI's financial statements will not be prevented, or detected and corrected, on a timely basis.

Our consideration of the internal control over financial reporting was for the limited purpose described in the first paragraph and was not designed to identify all deficiencies in the internal control over financial reporting that might be deficiencies, significant deficiencies, or material weaknesses. We did not identify any deficiencies in internal control over financial reporting that we consider to be material weaknesses, as defined above. However, we identified a deficiency in internal control over financial reporting that we consider to be a significant deficiency described

in the accompanying Schedule of Findings and Recommendations as item 08-1. A significant deficiency is a deficiency, or combination of deficiencies, in internal control over financial reporting that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

The EPNI's written response to the internal control finding identified in our audit has been included in the Schedule of Findings and Recommendations. We did not audit the EPNI's response and, accordingly, we express no opinion on it.

This communication is intended solely for the information and use of the Elliot Park Neighborhood, Inc.'s Board of Directors, its management, and the Neighborhood Revitalization Policy Board, and is not intended to be, and should not be, used by anyone other than those specified parties.

/s/Rebecca Otto

/s/Greg Hierlinger

REBECCA OTTO STATE AUDITOR GREG HIERLINGER, CPA DEPUTY STATE AUDITOR

October 19, 2010