

09 - 0906

## **Dairy Development and Profitability Enhancement Workplan FY 10**

### **Dairy Profit Teams**

The dairy profit teams provide one-on-one guidance to approximately 400 dairy producers across the state, providing comprehensive financial analysis, risk management education as well as production enhancement advise.

Expect the teams will work with 351 farms statewide in FY10, still utilizing 70% of the budget towards team activities.

### **Dairy Business Planning Grants**

The business planning grants provide planning expense dollars for producers to develop a business plan. The grant is a 1:1 match with the producer and will be capped at \$3,000 per producer. The grant will still work with 45-50 farms statewide but the cap has been changed from \$5000 matching to \$3000 matching.

### **Special Projects**

The special projects portion of the budget has allowed the Department to direct funds towards specific educational efforts deemed worthy. Special Projects were not funded last year due to the reallocation to TB activities.

If you have additional questions, concerns or need clarification on any aspect of the Dairy Development and Profitability Enhancement program contact the program administrator David Weinand, 651-201-6646 or [David.Weinand@state.mn.us](mailto:David.Weinand@state.mn.us).

	FY 09	FY10
Dairy Profit Teams	\$ 635,000	\$ 546,000
Dairy Business Planning Grants	\$ 187,000	\$ 137,000
Special Projects		\$ 10,000
TB Activities	\$ 100,000	
<u>Administration</u>	<u>\$ 83,000</u>	<u>\$ 87,000</u>
Available funds	\$ 1,005,000	\$ 780,000