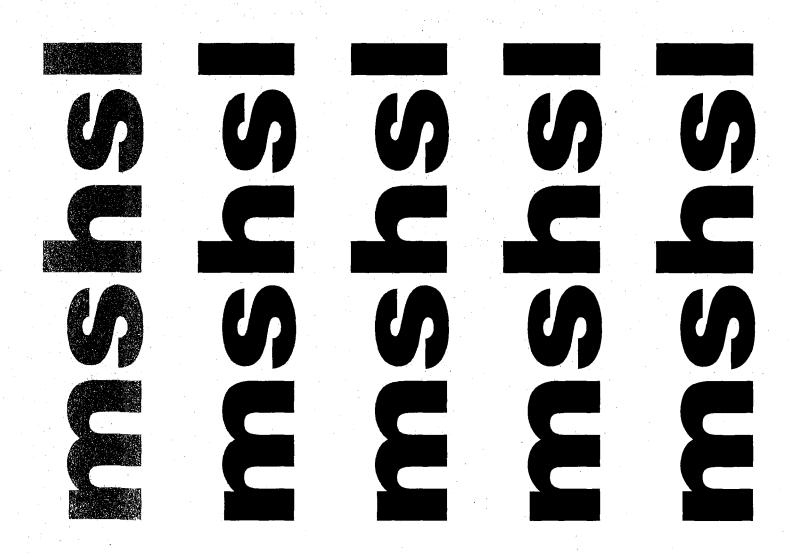
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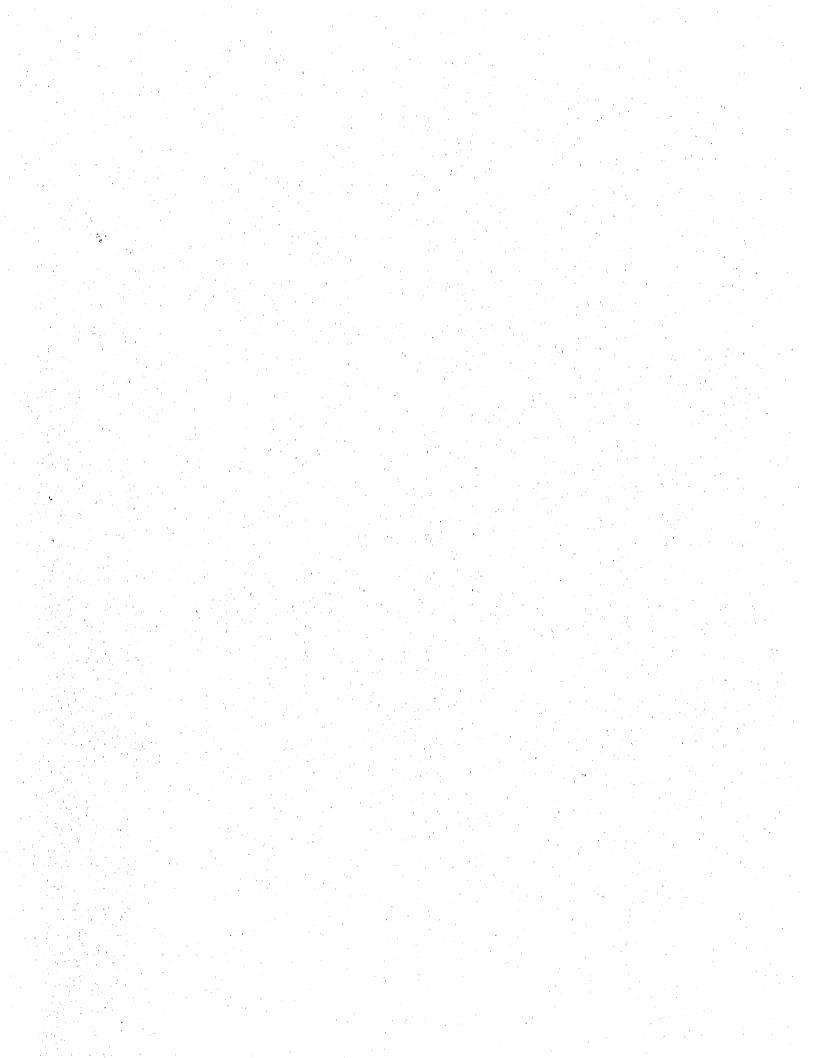


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MINNESOTA STATE HIGH SCHOOL LEAGUE BROOKLYN CENTER, MINNESOTA









# **ANNUAL FINANCIAL REPORT**

# YEAR ENDED JULY 31, 2008

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# Organization 2008

**Term Expires** 

#### **BOARD OF DIRECTORS**

odd Selk, President	80
/lark Kuisle, Vice President	09
Darrel Ulferts, Treasurer	80
Dave Alto	11
Randy Bowen	10
_awrence Ellis*	80
isa Fobbe	11
Aichael Hammes	09
Iohn Klinnert*	11
Becky Leuer	80
Steve Niklaus	09
Dean Ogg	10
Aark Quinlan	<b>D8</b>
Dr. Paulette Reikowski	08
Brent Robbins*	11
/like Rusinko*	09
John Schumacher	11
3ill Webb	11
Jeff Whisler	10
₋ess Zellman	11

#### **Executive Staff**

David Stead, Executive Director	Indefinite
Lisa Lissimore, Associate Director	Indefinite
Kevin Merkle, Associate Director	Indefinite
Craig Perry, Associate Director	Indefinite
Jody Redman, Associate Director	Indefinite

\* Appointed by the Governor

# **FINANCIAL SECTION**

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REBECCA OTTO STATE AUDITOR

# STATE OF MINNESOTA OFFICE OF THE STATE AUDITOR

SUITE 500 525 PARK STREET SAINT PAUL, MN 55103-2139

(651) 296-2551 (Voice) (651) 296-4755 (Fax) state.auditor@state.mn.us (E-Mail) 1-800-627-3529 (Relay Service)

#### **INDEPENDENT AUDITOR'S REPORT**

Board of Directors Minnesota State High School League

We have audited the accompanying basic financial statements of the Minnesota State High School League as of and for the year ended July 31, 2008, as listed in the table of contents. These financial statements are the responsibility of the Minnesota State High School League's management. Our responsibility is to express an opinion on these financial statements based on our audit. We did not audit the financial statements of Regions 2A, 3A, 6A, 7A, 8A, 7AA, and 8AA, which represent approximately 10 percent, 10 percent, and 21 percent, respectively, of the assets, net assets, and revenues of the Minnesota State High School League. Those financial statements were audited by other auditors whose reports thereon have been furnished to us, and our opinion, insofar as it relates to the amounts included for those listed Regions of the Minnesota State High School League, is based on the reports of the other auditors.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit and the reports of other auditors provide a reasonable basis for our opinion.

In our opinion, based on our audit and the reports of other auditors, the financial statements referred to above present fairly, in all material respects, the financial position of the Minnesota State High School League as of July 31, 2008, and the changes in its financial position and its cash flows for the year then ended in conformity with accounting principles generally accepted in the United States of America.

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An Equal Opportunity Employer

The Management's Discussion and Analysis listed in the table of contents is not a required part of the basic financial statements but is supplementary information required by the Governmental Accounting Standards Board. We have applied certain limited procedures, which consisted principally of inquiries of management regarding the methods of measurement and presentation of the required supplementary information. However, we did not audit the information and express no opinion on it.

Our audit was made for the purpose of forming an opinion on the basic financial statements taken as a whole. The accompanying schedules listed as supplemental information in the table of contents are presented for additional analysis and are not a required part of the basic financial statements. The information in these schedules has been subjected to the auditing procedures applied in the audit of the basic financial statements and, in our opinion, based on our audit and the reports of other auditors, is fairly stated in all material respects in relation to the basic financial statements taken as a whole.

We also issue a separate management letter report dated January 26, 2009, which includes a Schedule of Findings and Recommendations and our Report on Internal Control Over Financial Reporting and Legal Compliance.

REBECCA OTTO STATE AUDITOR

January 26, 2009

GREG HIERI

DEPUTY STATE AUDITOR

#### Minnesota State High School League Management's Discussion and Analysis July 31, 2008

#### (Unaudited)

#### Introduction

The discussion and analysis of the Minnesota State High School League's (MSHSL) financial statements provides an overview of the financial position and activities of the League for the year ended July 31, 2008. The discussion has been prepared by management and should be read in conjunction with the financial statements and the accompanying notes.

#### **Financial Statements**

The MSHSL's Management's Discussion and Analysis (MD&A) report serves as an introduction to the basic financial statements. The basic financial statements consist of two parts: the financial statements and notes to the financial statements. The MD&A (this section) is required to accompany the basic financial statements and, therefore, is included as required supplementary information.

The MSHSL presents three financial statements: the Statement of Net Assets; the Statement of Revenues, Expenses, and Changes in Net Assets; and the Statement of Cash Flows. These financial statements provide information about activities of the MSHSL as a whole and present a longer-term view of the League's finances.

#### **Statement of Net Assets**

The Statement of Net Assets presents the financial position of the League at the end of the fiscal year, under a classified balance sheet format that reflects current and noncurrent assets and liabilities, and reports net assets under the following classifications:

**Invested in capital assets.** This category includes property and equipment, net of accumulated depreciation. **Unrestricted.** Includes assets that are not subject to limitations or stipulations imposed by external entities and that have not been set aside for capital purposes. These assets are available for any purpose of the League and include resources that may be reserved for specific purposes as determined by management, financial, or Board of Directors policies.

The League's assets, liabilities, and net assets at July 31, 2008 and 2007, are summarized below.

	 2008	 2007	Percentage Change
Current assets	\$ 4,764,050	\$ 4,658,459	2.3%
Noncurrent assets	632,617	624,061	1.4%
Capital assets	1,143,208	1,185,718	(3.6%)
Total Assets	\$ 6,539,875	\$ 6,468,238	1.1%
Current liabilities	\$ 1,699,101	\$ 1,883,020	(9.8%)
Noncurrent liabilities	560,491	541,576	3.5%
Total liabilities	\$ 2,259,592	\$ 2,424,596	(6.8%)
Invested in capital assets Unrestricted	\$ 1,143,208 3,137,075	\$ 1,185,718 2,857,924	(3.6%) 9.8%
Total net assets	\$ 4,280,283	\$ 4,043,642	5.9%

Current assets at July 31, 2008, totaled \$4,764,050, an increase of 2.3% or \$105,591. Current assets consist primarily of cash and cash equivalents, investments in negotiable certificates of deposit and accounts receivable. Accounts receivable consists primarily of television fees owed to the League for tournaments held in 2008.

Capital assets, net of accumulated depreciation totaled \$1,143,208. Capital assets purchased in 2008 totaled \$7,618 and consisted of wrestling scoreboards. A \$42,510 reduction in capital assets is due to the difference in depreciation recorded in 2008 and capital assets purchased in 2008. The noncurrent assets consist of deferred compensation under section 457(f) of the Internal Revenue Code for the executive staff and investments held for retirement benefits payable to employees who have met certain eligibility criteria for payment of sick leave balances.

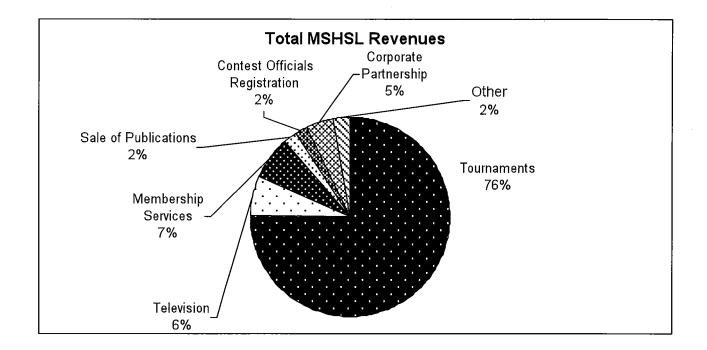
Current liabilities totaled \$1,699,101 at July 31, 2008, a 9.8% decrease or \$183,919. Current liabilities consist primarily of school expense reimbursement payable and accounts payable. The school expense reimbursement liability increased \$370,680, accounts payable decreased by \$23,881 and the MSHSL Foundation payable decreased by \$594,550 and was eliminated in 2008. The 40.5% increase in school expense reimbursement was due to the central office and 16 regions returning more dollars to schools in 2008. There is no retirement benefits payable in current liabilities in 2008. Noncurrent liabilities totaled \$560,491 at July 31, 2008, an increase of 3.5% or \$18,915. Noncurrent liabilities consist of retirement benefits payable and deferred compensation.

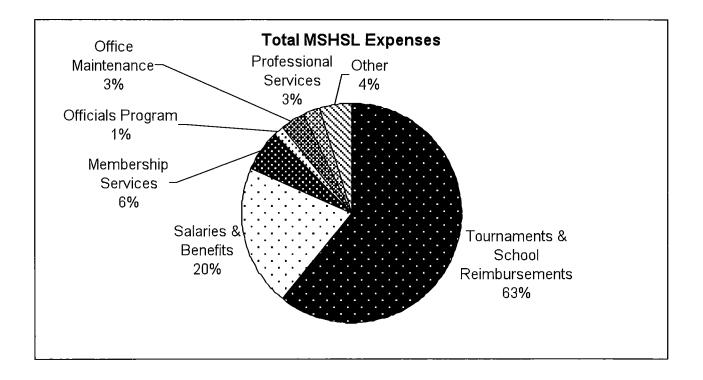
#### Statement of Revenues, Expenses, and Changes in Net Assets

The Statement of Revenues, Expenses, and Changes in Net Assets present the League's operating and nonoperating financial activity during the year. This statement displays the net income or loss from operations. Operating revenues are those generated by the League's principal ongoing operations such as tournaments, membership fees, official's registrations, and sale of publications. Corporate partnerships are considered nonoperating revenue because the League does not give equal value in exchange for the resources received.

The League's revenues, expenses and changes in net assets for the years ended July 31, 2008 and 2007, are summarized below.

		2008		2007	Percentage Change
Operating revenues Tournaments	\$	10,309,491	\$	9,431,211	9.4%
Television		798,297		800,000	(.2%)
Membership services		965,550		859,885	12.3%
Contest officials registration Sale of publications		250,253 259,212		268,268 258,778	(6.7%) .2%
Assessments from schools		133,665		200,770	.2 %
Other		164,890		- 182,991	(9.9%)
Total operating revenues	\$	12,881,358	\$	11,801,133	9.2%
rotal operating revenues	_Ψ	12,001,000	_Ψ	1,001,100	9.270
Operating expenses					
Tournaments and school reimbursements	\$	8,466,898	\$	7,515,942	12.7%
Membership services	Ŧ	745,129	Ŷ	746,848	(.2%)
Officials program		192,603		187,796	2.6%
Salaries and benefits		2,674,679		2,549,556	4.9%
Professional services		323,957		306,084	5.8%
Office maintenance		432,113		449,453	(3.9%)
Other		568,259		573,562	(.9%)
Total operating expenses	\$	13,403,638	\$	12,329,241	8.8%
Operating income ( loss)	\$	(522,280)	\$	(528,108)	(1.1%)
Non-operating revenues (expenses)					
Corporate partnership	\$	619,000	\$	543,620	13.9%
Interest		139,921		163,759	(14.6%)
Total non-operating revenues (expenses)	\$	758,921	\$	707,379	7.3%
Change in net assets	\$	236,641	\$	179,271	32.0%
Net assets, August 1		4,043,642		3,864,371	4.6%
Net assets, July 31	\$	4,280,283	_\$	4,043,642	5.9%





For the year ended July 31, 2008, tournament revenue totaled \$10,309,491, an increase of \$878,280 or 9.4%. The major portion of this tournament revenue was the sale of tickets for admission to the events. A greater number of people attended the tournaments in 2008 than in 2007. A record number of people attended the tournament revenue consists of program sales, t-shirt and souvenir sales, advertising and sponsorships.

Television revenues are expected to increase by approximately 3% for the next 7-years. The League's Board of Directors signed a 10-year, \$9.7 million contract with a local television station in 2005.

Membership services revenue consist of a membership fee and an activity registration fee for each activity the school sponsors at the high school level. For the year ended July 31, 2008, membership service revenue increased \$105,665 or 12.3% due to an increase in registration fee from \$80 to \$90 per activity.

Contest officials register annually with the League and attend rules meetings and must pass a test to officiate League sponsored games. These registrations decreased by 6.7% in fiscal year 2008.

Publications are sold to member schools, officials, and the general public. Publications include the League membership directory, Official Handbook and sports rules books. The sale of these publications increased by .2% in fiscal year 2008.

Operating expenses consist of tournament expenses, school reimbursements as well as general and administrative expenses. Tournament and school reimbursements increased 12.7% in fiscal year 2008. Membership services decreased .2%. The official's program expenses increased by 2.6% due to more training programs and the official's observation program. The office maintenance line item decreased by 3.9%. For fiscal year ended July 31, 2008, total operating expenses increased by approximately 8.8%.

#### **Statement of Cash Flows**

The Statement of Cash Flows presents information about changes in the League's cash position using the direct method of reporting sources and uses of cash. The direct method reports all major cash inflows and outflows at gross amounts, differentiating these activities into cash flows arising from operating activities, noncapital and related financing, capital and related financing, and investing activities.

The League's cash flows for the years ended July 31, 2008 and 2007, are summarized below.

	2008	2007	Percentage Change
Cash provided by (used in)	 	 	
Operating activities	\$ (649,090)	\$ (169,094)	283.9%
Non-capital and related financing activities	619,000	543,508	13.9%
Capital and related financing activities	(7,618)	(13,973)	(45.5%)
Investing activities	605,093	(1,251,305)	148.4%
Net increase (decrease) in cash	\$ 567,385	\$ (890,864)	163.7%
Cash and cash equivalents-August 1	1,899,809	2,790,673	(31.9%)
Cash and cash equivalents-July 31	\$ 2,467,194	\$ 1,899,809	29.9%

#### **Capital Assets**

Investment in capital assets includes land, buildings and building improvements, furniture and equipment, and computer equipment. Total depreciation expense for the year was \$50,128. Capital additions consisted of tournament equipment totaling \$7,618.

#### **Economic Factors That Will Affect the Future**

Looking toward the future, management believes that the League is well positioned to continue its strong financial position and level of excellence in service to the students, administrators, schools, and citizens of the state of Minnesota. The League's revenues are largely dependent on the weather and school match-ups at the various state tournaments. Corporate sponsorships and television rights fee help to alleviate the up and down swings in tournament revenues.

#### **Contacting the League's Financial Management**

This financial report is designed to provide our member schools, administrators, board members, and the citizens of Minnesota a general overview of the League's finances and to demonstrate the League's accountability for the money it receives. If you have questions about this report or need additional financial information, contact Richard Matter, Assistant Director, or David Stead, Executive Director, at (763) 560-2262.

# **BASIC FINANCIAL STATEMENTS**

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#### STATEMENT OF NET ASSETS JULY 31, 2008

Assets

<u>133613</u>	2008
Current Assets Cash and cash equivalents (Note 2) Investments (Note 2) Accounts receivable Accrued interest receivable Prepaid items	\$ 2,467,194 2,113,955 148,472 16,727 17,702
Total current assets	\$4,764,050
Noncurrent Assets Restricted assets Deferred compensation (Note 10)	\$289,197
Capital assets Non-depreciable Depreciable-net of accumulated depreciation	\$ 318,564 824,644
Net capital assets (Note 3)	\$1,143,208_
Other assets Investments held for retirement benefits (Note 7)	\$343,420
Total noncurrent assets	\$1,775,825
Total Assets	\$6,539,875_
Liabilities and Net Assets	
Current Liabilities Salaries payable Accounts payable School expense reimbursement payable Accrued employee benefits payable (Note 6) Deferred income (Note 5)	\$ 108,543 185,457 1,286,416 100,911 17,774
Total current liabilities	\$1,699,101
Noncurrent Liabilities Retirement benefits payable (Note 7) Deferred compensation (Note 10)	\$    271,294 289,197
Total noncurrent liabilities	\$560,491
Total Liabilities	\$2,259,592
Net Assets (Note 8) Invested in capital assets Unrestricted	\$ 1,143,208 3,137,075
Total Net Assets	\$4,280,283

The notes to the financial statements are an integral part of this statement.

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# STATEMENT OF REVENUES, EXPENSES, AND CHANGES IN NET ASSETS FOR THE YEAR ENDED JULY 31, 2008

Operating Revenues     \$ 10,309,491       Tournaments     \$ 10,309,491       Television     \$ 250,213       Bales of handbooks, rule books, and supplies     250,213       Assessments from schools     213,3663       Other     113,8663       Other     164,890       Total Operating Revenues     \$ 12,881,358       Operating Expenses     \$ 6,985,963       Tournaments     \$ 6,985,963       School expense reimbursement     1,480,935       Membership services     112,896       Insurance     122,896       Officials program     122,896       Officials program     192,093       Officials program     192,093       Officials program     194,973       Salaries     1,977,128       Employee benefits     697,551       Insurance     48,239       Utilities     46,768       Postage     252,227       Maintenance     192,777       Utilities     46,768       Postage     252,227       Maintenance     48,239       Ut	One refine Devenues		2008
Television798.297Membership services965.550Contest officials registration250,213Sales of handbooks, nule books, and supplies253,212Assessments from schools133,865Other164,890Total Operating Revenues\$Operating Expenses200,835Touraments\$School expense reimbursement1,480,935Membership services203,539Insurance412,684Handbooks, rule books, and supplies203,539Other102,800Fine arts programs15,185Officials program192,603Cormittees94,973Salaries1,377,128Employee benefits64,730Insurance15,276Legal64,730Other professional services259,227Maintenance46,239Utilities46,686Postage82,172Supplies225,227Maintenance13,403,638Other professional services82,172Supplies225,227Maintenance14,667Deta processing and office equipment68,035Public relations80,735Corporate posons commission61,500Total Operating Expenses\$Other13,403,638Operating Income (Loss)\$Nonoperating Revenues (Expenses)\$Corporate postores (Loss)\$Corporate partnership\$Other13,403,638Operating Reven		¢	40 200 404
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Other     164,890       Total Operating Revenues     \$     12,881,358       Operating Expenses     \$     6,985,963       School expense reimbursement     1,480,935       Membership services     1,480,935       Insurance     412,684       Handbooks, rule books, and supplies     203,539       Other     128,906       Fine arts programs     15,185       Officials program     192,603       Committees     10,498       Board of directors     34,973       Salaries     19,277,128       Employee benefits     16,277       Insurance     48,239       Utilities     47,300       Other professional services     259,227       Maintenance     48,239       Utilities     46,686       Postage     82,172       Supplies     222,277       Data processing and office equipment     48,239       Public relations     680,355       Corporate sponsor commission     61,500       Television consulting     51,226       Other			
Total Operating Revenues\$12,881,358Operating Expenses Tournaments\$6,985,963School expense reimbursement1,480,935Membership services Insurance412,684Handbooks, rule books, and supplies203,539Other128,906Fine arts programs19,2603Committees94,973Salaries10,498Board of directors94,973Salaries19,77,128Employee benefits697,551Insurance442,268Uillites64,730Other professional services259,227Maintenance48,239Uillites90,532Postage82,172Supplies225,777Data processing and office equipment68,035Public relations61,500Corporate sponsor commission61,500Total Operating Expenses\$Operating Income (Loss)\$Nonoperating Revenues (Expenses)\$Corporate normaling\$Operating Revenues (Expenses)\$Corporate normaling Revenues (Expenses)\$Corporate normaling Revenues (Expenses)\$Corporate normaling Revenues (Expenses)\$Corporate normal Revenues (Expenses)\$Corporate norma			
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Tournaments     \$     6,985,963       School expense reimbursement     1,480,935       Membership services     203,539       Insurance     203,539       Handbooks, rule books, and supplies     203,539       Other     128,906       Fine arts programs     15,185       Officials program     192,603       Committees     10,498       Board of directors     94,973       Salaries     19,77,128       Employee benefits     697,551       Insurance     16,276       Legal     64,730       Other professional services     259,227       Maintenance     42,277       Supplies     22,577       Data processing and office equipment     68,035       Public relations     80,535       Corporate sponsor commission     61,500       Television consulting     14,867       Depreciation     50,128       Other     190,701       Total Operating Expenses     \$       Corporate partnership     \$       Intevestion     139,921	Total Operating Revenues	\$	12,881,358
School expense reimbursement1,480,935Membership services412,684Handbooks, rule books, and supplies203,539Other128,906Erne arts programs15,185Officials program192,603Committees110,498Board of directors94,973Salaries1,977,128Employee benefits697,551Insurance15,276Legal64,730Other professional services259,227Maintenance48,239Utilities45,686Postage82,172Supplies122,577Data processing and office equipment66,035Public relations61,500Total Operating Expenses\$Corporate garning Revenues (Expenses)\$Corporate garning Revenues (Expenses)\$Corporate garning Revenues (Expenses)\$Solaring Income (Loss)\$Nonoperating Revenues (Expenses)\$Corporate partnership\$Interest139,921Total Nonoperating Revenues (Expenses)\$Corporate partnership\$Interest\$204 Nonoperating Revenues (Expenses)\$Corporate partnership\$Change in Net Assets\$205,024\$206,641\$206,641\$206,641\$206,642\$207,642\$208,641\$208,642\$208,641\$208,641 <td></td> <td></td> <td></td>			
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Total Operating Expenses\$13,403,638Operating Income (Loss)\$(522,280)Nonoperating Revenues (Expenses) Corporate partnership Interest\$619,000 139,921Total Nonoperating Revenues (Expenses)\$758,921Change in Net Assets\$236,641Total Net Assets - August 14,043,642			
Operating Income (Loss)\$ (522,280)Nonoperating Revenues (Expenses) Corporate partnership Interest\$ 619,000 139,921Total Nonoperating Revenues (Expenses)\$ 758,921 236,641Change in Net Assets\$ 236,641 4,043,642	Other		190,701
Nonoperating Revenues (Expenses) Corporate partnership Interest\$ 619,000 139,921Total Nonoperating Revenues (Expenses)\$ 758,921Change in Net Assets\$ 236,641Total Net Assets - August 14,043,642	Total Operating Expenses	\$	13,403,638
Corporate partnership\$ 619,000Interest139,921Total Nonoperating Revenues (Expenses)\$ 758,921Change in Net Assets\$ 236,641Total Net Assets - August 14,043,642	Operating Income (Loss)	\$	(522,280)
Corporate partnership\$ 619,000Interest139,921Total Nonoperating Revenues (Expenses)\$ 758,921Change in Net Assets\$ 236,641Total Net Assets - August 14,043,642	Nonoperating Revenues (Expenses)		
Interest 139,921   Total Nonoperating Revenues (Expenses) \$ 758,921   Change in Net Assets \$ 236,641   Total Net Assets - August 1 4,043,642		\$	619 000
Total Nonoperating Revenues (Expenses)\$ 758,921Change in Net Assets\$ 236,641Total Net Assets - August 14,043,642		4	
Change in Net Assets\$ 236,641Total Net Assets - August 14,043,642			100,021
Total Net Assets - August 14,043,642	Total Nonoperating Revenues (Expenses)	\$	758,921
	Change in Net Assets	\$	236,641
Total Net Assets - July 31 \$ 4,280,283	Total Net Assets - August 1		4,043,642
	Total Net Assets - July 31	\$	4,280,283

The notes to the financial statements are an integral part of this statement.

Minnesota State High School League Annual Financial Report — Year Ended July 31, 2008

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#### STATEMENT OF CASH FLOWS FOR THE YEAR ENDED JULY 31, 2008

Cook Elows from Operating Activities	2008
Cash Flows from Operating Activities Cash received from customers Cash received from schools Payments to suppliers for goods and services Payments to employees for services Payments for fringe benefits Payments to schools	\$ 11,384,345 1,099,215 (9,485,434) (1,925,910) (677,318) (1,043,988)
Net Cash Provided by (Used In) Operating Activities	\$ (649,090)
Cash Flows from Non-Capital and Related Financing Activities Corporate partnership Operating transfers in Operating transfers out	\$ 619,000 675,588 (675,588)
Net Cash Provided by (Used In) Non-Capital and Related Financing Activities	\$ 619,000
Cash Flows from Capital and Related Financing Activities Purchase of capital assets	\$ (7,618)
Cash Flows from Investing Activities Interest on investments Proceeds from sales and maturities of investments Purchases of investments	\$ 166,100 6,014,046 (5,575,053)
Net Cash Provided by (Used In) Investing Activities	\$ 605,093
Net Increase (Decrease) in Cash and Cash Equivilants	\$ 567,385
Cash and Cash Equivalents - August 1	 1,899,809
Cash and Cash Equivalents - July 31	\$ 2,467,194
Reconciliation of Operating Income (Loss) to Net Cash Provided by (Used In) Operating Activities Operating Income (Loss) Adjustments to Reconcile Net Operating Income (Loss) to Net Cash Provided by (Used In) Operating Activities	\$ (522,280)
Depreciation (Increase) Decrease in accounts receivable (Increase) Decrease in prepaid expenses Increase (Decrease) in salaries payable Increase (Decrease) in accounts payable Increase (Decrease) in school expense reimbursement payable Increase (Decrease) in SHOL Foundation payable Increase (Decrease) in retirement benefits payable	 50,128 1,860 (909) 51,661 (23,881) 370,680 13,760 (1,589) (594,550) 6,030
Total adjustments	\$ (126,810)
Net Cash Provided By (Used In) Operating Activities	\$ (649,090)

The notes to the financial statements are an integral part of this statement.

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NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED JULY 31, 2008

#### 1. Summary of Significant Accounting Policies

The Minnesota State High School League's financial statements are prepared in accordance with generally accepted accounting principles (GAAP) for the year ended July 31, 2008. The Governmental Accounting Standards Board (GASB) is responsible for establishing GAAP for state and local governments through its pronouncements (statements and interpretations). Governments are also required to follow the pronouncements of the Financial Accounting Standards Board (FASB) issued through November 30, 1989, (when applicable) that do not conflict with or contradict GASB pronouncements. Although the League has the option to apply FASB pronouncements issued after that date, the League has chosen not to do so. The more significant accounting policies established in GAAP and used by the League are discussed below.

<u>Nature of Operations</u> - The Minnesota State High School League (MSHSL) is a nonprofit corporation whose Articles of Incorporation and Constitution were filed with the Secretary of State on May 27, 1960. The MSHSL is a voluntary association of high schools whose governing boards have delegated their control of extracurricular activities to the MSHSL. These activities include statewide athletic programs for both able-bodied athletes and athletes with disabilities, music, drama, speech, and debate.

<u>Reporting Entity</u> -The Board of Directors is responsible for the management of the affairs of the MSHSL. The League's Constitution directs the Board of Directors to divide the state into regions and to have control of all region and section contests. Each Administrative Region Committee is charged with the immediate management of the activities assigned by the Board. The Administrative Region Committees must adhere to the League's Constitution, Articles of Incorporation, and policies developed by the Board of Directors. They do not have the authority to determine or interpret eligibility bylaws, nor may they penalize a school for bylaw infractions. Because the Administrative Regions are not legally separate entities, the July 31, 2008, financial statements of the MSHSL include the financial information of all 16 Administrative Regions.

<u>Measurement Focus and Basis of Accounting</u> - The financial statements are reported using the economic resources measurement focus and the accrual basis of accounting. Revenues are recognized when they are earned. Expenses are recognized when they are incurred. When both restricted and unrestricted resources are available for use, it is the League's policy to use restricted resources first, and then unrestricted resources as they are needed.

<u>Cash and Cash Equivalents</u> - For purposes of the statement of cash flows, all highly liquid investments with a maturity of three months or less when purchased, excluding investments held for retirement benefits, are considered to be cash equivalents.

<u>Investments</u> - Investments are stated at fair value. Certain investments have been designated by the Board of Directors for the payment of retirement benefits.

<u>Restricted Assets</u> - The League established a deferred compensation plan under Section 457(f) of the Internal Revenue Code for the executive staff. The assets in the plan are held by the MSHSL, subject to the claims of its general creditors, until the employee becomes eligible for withdrawals as provided in the plan agreement.

<u>Capital Assets</u> - Property and equipment are stated at cost. Replacements or improvements are capitalized. The capitalization threshold is \$3,000. Maintenance and repairs which do not improve or extend the lives of the assets are expensed as incurred. Depreciation is recorded using the straight-line method over the assets' estimated useful lives:

Land improvements	40 years
Buildings and building improvements	40 years
Furniture and equipment	5-10 years
Computer equipment	3 years

#### 1. Summary of Significant Accounting Policies (Continued)

Revenues - Operating revenues, such as tournament revenue, result from exchange transactions associated with the principal activity of the League. Exchange transactions are those in which each party receives and gives up essentially equal values. Nonoperating revenues, such as investment earnings, result from nonexchange transactions or incidental activities. Corporate partnerships are considered nonoperating revenue because the League does not give equal value in exchange for the resources received.

School Expense Reimbursement - A liability is set up to report the proportionate return of excess nonappropriated funds to member schools based on their participation in MSHSL-sponsored tournaments.

Sick Pay Policy - The MSHSL employees are entitled to 15 days of paid sick leave per year. Employees are not compensated for unused sick leave upon termination of employment; however, qualified employees that meet the requirements of the sick leave pay plan may be compensated for unused balances to a maximum of one year salarv.

Tax-Exempt Status - The MSHSL is a nonprofit organization exempt from income taxes under Section 501 (c) (3) of the Internal Revenue Code and applicable state statutes.

#### Deposits and Investments 2.

A. The MSHSL is governed by the deposit and investment limitations of state law and its own internal policies. The deposits and investments held on July 31, 2008, reported at fair value, are shown below.

	Maturities	Fair Value
Deposits:		
Checking and savings	-	\$ 1,311,551
Certificates of deposit		
First Security Bank of Byron	09/17/2008	61,324
North American State Bank		
of Belgrade	12/11/2008	36,631
First National Bank of Hawley	10/25/2008	20,000
Total Deposits		\$ 1,429,506
		<u></u>
Investments:		
Negotiable certificates of deposit		
Wells Fargo	Various	\$ 1,996,000
Wells Fargo	Various	297,000
Brokers money market account	-	1,201,859
Total Investments		\$ 3,494,859
Total Deposits and Investments		\$ 4,924,365
Add:		
Petty Cash	-	204
Deferred Compensation	-	289,197
Total Cash, Cash Equivalents,		
and Investments		\$ 5,213,766
Minnesota State High School League Annual F	inancial Report — Year Ended Ju	uly 31, 2008

#### 2. Deposits and Investments (Continued)

\$ 2,467,194
2,113,955
289,197
343,420
\$ 5,213,766

<u>Custodial Credit Risk</u> - As of July 31, 2008, deposits in financial institutions, reported as components of cash, cash equivalents, and investments, had a carrying value of \$1,429,506. Bank balances were \$1,542,380, of which \$1,434,526 was covered by federal depository insurance.

Except as noted below, all investments, evidenced by individual securities, are registered in the name of the MSHSL or one of its administrative regions. As of July 31, 2008, negotiable certificates of deposit in the amount of \$2,293,000 were unregistered and held by the MSHSL or its agent, but not in the MSHSL's name.

<u>Investment Interest Rate Risk</u> - The MSHSL has no formal investment policy that limits investment maturities as a means of managing its exposure to fair value losses arising from increasing interest rates. Maturities of investments held at July 31, 2008, are provided in the previous schedule.

<u>Investment Credit Risk</u> - The MSHSL has no formal investment policy that limits its investment choices other than the limitation of state law. State law limits investments in securities which are direct obligations or are guaranteed or insured issues of the United States, its agencies, its instrumentalities, or organizations created by an act of Congress, except mortgage-backed securities defined as "high risk" by Minn. Stat. 118A.04, subd. 6.

<u>Concentration of Investment Credit Risk</u> - The MSHSL places no limit on the amount it may invest in any one issuer. At July 31, 2008, the MSHSL had no concentration of credit risk.

#### 3. Capital Assets

Capital assets comprise the following at July 31, 2008:

	 08/01/2007	Additions			Deductions/ Adjustments	 07/31/2008	
Capital asset, not being depreciated:							
Land and land improvements	\$ 318,564	\$	-	\$		\$ 318,564	
Capital assets, being depreciated:							
Building and building improvements	\$ 1,508,219	\$	-	\$	-	\$ 1,508,219	
Furniture and equipment	241,738		7,618		-	249,356	
Computer equipment	4,454		-		-	 4,454	
Total capital assets being depreciated	\$ 1,754,411	\$	7,618	\$		\$ 1,762,029	
Less: accumulated depreciation							
Building and building improvements	\$ (678,605)	\$	(37,714)	\$	-	\$ (716,319)	
Furniture and equipment	(204,198)		(12,414)		-	(216,612)	
Computer equipment	(4,454)		-		-	(4,454)	
Total accumulated depreciation	\$ (887,257)	\$	(50,128)	\$		\$ (937,385)	
Total capital assets being depreciated, net	\$ 867,154	\$	(42,510)	\$	-	\$ 824,644	
Net Capital Assets	\$ 1,185,718	\$	(42,510)	\$		\$ 1,143,208	

Depreciation expense totaling \$50,128 was charged for the year ended July 31, 2008.

#### 4. Operating Lease

The MSHSL is obligated under operating leases for mailing equipment and photocopying equipment. Expenses associated with these leases were \$16,994 for the year ended July 31, 2008. Future minimum lease payments at July 31, 2008, are as follows:

2009 2010 2011 2012	\$ 16,994 12,212 11,777 8,503
Total	\$ 49,486

#### 5. Deferred Income

Deferred income consists of amounts received for membership services and official handbooks, yearbooks, and rules books, which are not yet ready for distribution. This income is recognized in subsequent years.

#### 6. <u>Accrued Employee Benefits Payable</u>

MSHSL employees that meet certain eligibility criteria earn vacation benefits based on years of service. Employees earn between two weeks and four weeks of vacation annually. Unused vacation time cannot exceed 1.5 times the employee's current rate of accrual. Employees are paid 100% of their accumulated vacation pay when they terminate their employment.

Accrued employee benefits payable at July 31, 2008:

Current Liabilities Vacation leave

<u>\$ 100,911</u>

#### 7. Retirement Benefits Payable

The MSHSL has a retirement plan that provides certain unused sick leave compensation and post-retirement health care and life insurance benefits for eligible employees.

Following 15 years of service to the MSHSL and after the employee reaches age 55, the employee may receive a payment for unused sick leave at the time of separation from the MSHSL. Said payment shall be calculated by multiplying the number of unused sick leave days times the daily rate of pay at separation. The maximum unused sick leave payment shall not exceed one year's salary.

Retirement benefits payable at July 31, 2008, is \$271,294. Costs associated with employees who have earned benefits but whose benefits have not vested because they have not yet met the requirements of the plan have not been accrued because the ultimate cost to the MSHSL cannot be reasonably estimated. The MSHSL has designated certain investments to be used for payment of future retirement benefits. These amounts exceeded the accrued liability by \$72,126 for the year ended July 31, 2008.

Following retirement, if the employee has reached the age of 58 or 60 depending on the employee's classification and has been employed by the MSHSL for 20 years, payment of medical, hospitalization, dental, and term life insurance premiums for the employee will be made by the MSHSL as if the individual were still on staff until the conclusion of the fiscal year the employee reaches age 65, subject to the approval of the insurance carriers.

Post-retirement health care and life insurance benefits are provided through insurance companies whose premiums are based on the benefits paid during the year. The MSHSL recognizes the cost of providing those benefits in the year paid. The MSHSL paid \$34,765 for year ended July 31, 2008.

#### 7. Retirement Benefits Payable (Continued)

Retirement benefits activity for the year ended July 31, 2008:

	 08/01/2007	 Additions		Deductions	(	07/31/2008	 Due Within One Year
Retirement benefits payable	\$ 265,264	\$ 28,256	_\$	22,226		271,294	\$ -

#### 8. Equity Classifications

Equity is classified as net assets and displayed in two components:

- A. Invested in capital assets Consists of capital assets, net of accumulated depreciation.
- B. Unrestricted All other net assets that do not meet the definition of "invested in capital assets".

#### 9. MSHSL 403(b) Plan

The MSHSL participates with eligible employees, who so elect, in a 403(b) plan. Employees must contribute at least six percent of their gross wages to receive the MSHSL's contribution.

The MSHSL contributed 13 percent of the participating employees' wages. The only obligation of the MSHSL is to make contributions for the term of the participating employees' employment. In accordance with the plan terms, each employee's share of the MSHSL's contribution is fully vested with the employee. The MSHSL's contributions were \$197,355 for the year ended July 31, 2008.

#### 10. Deferred Compensation

The MSHSL established in the year ending July 31, 1992, a deferred compensation plan under Section 457(f) of the Internal Revenue Code for the executive staff. Under the provisions of the plan, the MSHSL contributes four percent for two of the executive staff's salary to the plan. Based on the executive directors contract an additional contribution may be made on an annual basis. The MSHSL established in the year ending July 31, 1993, a whole life insurance policy, under Section 457(f) of the Internal Revenue Code for the Executive Director. Under the provisions of the plan the MSHSL contributes three percent of the Executive Director's annual salary for the insurance premium.

The assets in the plan are held by the MSHSL, subject to the claims of its general creditors, until the employee becomes eligible for withdrawals as provided in the plan agreement. The assets (held in investment options in accordance with the employee's selection) and the related liability are shown on the MSHSL's balance sheet at July 31, 2008.

#### 11. Risk Management

The MSHSL is exposed to various risks of loss related to: torts; theft of, damage to, or destruction of assets; errors or omissions; injuries to employees; natural disasters; and catastrophic injury. To cover its liabilities, the MSHSL purchases commercial insurance. There were no significant reductions in insurance coverage from the prior year. The amount of settlements did not exceed insurance coverage for each of the past three fiscal years.

#### 12. Long Term Contracts

The MSHSL has signed contracts with a television station and certain corporate sponsors. These contracts last from 3 to 10 years. The revenue from these contracts is recognized when earned. In addition, the League exchanges advertising for other non-monetary assets or services such as tournament equipment, and radio, television or print advertising. The value of the services exchanged is recorded in tournament revenue and expense accounts.

Minnesota State High School League Annual Financial Report — Year Ended July 31, 2008

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# SUPPLEMENTAL INFORMATION

# STATEMENT OF NET ASSETS BY LOCATION JULY 31, 2008

	MSHSL				<u> </u>		
	OFFICE	1A	2A	<u>3A</u>	4A	5A	6A
<u>Assets</u>							
Current Assets Cash and cash equivalents (Note 2) Investments (Note 2) Accounts receivable Accrued interest receivable Prepaid items	\$ 1,301,318 1,996,000 139,746 16,682 17,702	27,269 61,324 221	104,006 6,554 45	135,389 - - -	(356) - 454 -	56,551 36,631 - -	43,628 20,000 - -
							<u> </u>
Total current assets	\$ <u>3,471,448</u>		110,605	135,389	98	93,182	63,628
Noncurrent Assets Restricted assets Deferred compensation (Note 10)	\$289,197		. <u> </u>	<u>-</u>	<u> </u>		<u> </u>
Capital assets Non-depreciable Depreciable-net of accumulated depreciation	\$    318,564 824,281		-	-	-		-
Net capital assets (Note 3)	\$ <u>1,142,845</u>	363_	<u> </u>	-	<u> </u>	<u> </u>	<u> </u>
Other assets Investments held for retirement benefits (Note 7)	\$		<u> </u>				
	A 4 775 400	363					_
Total noncurrent assets	\$ <u>1,775,462</u>		-				<u> </u>
Total noncurrent assets Total Assets	\$ <u>1,775,462</u> \$ <u>5,246,910</u>	89,177	110,605	135,389	98	93,182	63,628
			110,605	135,389	98_	93,182	63,628
Total Assets			<u>110,605</u> 4,580 48,044	<u>135,389</u> - 54,140	98 6,225 	 	<u>63,628</u> - - - -
Total Assets <u>Liabilities and Net Assets</u> Current Liabilities Salaries payable Accounts payable School expense reimbursement payable Accrued employee benefits payable (Note 6)	\$ <u>5,246,910</u> \$ <u>102,318</u> <u>177,093</u> <u>863,688</u> <u>100,911</u>		4,580	 	6,225		<u>63,628</u> - - - - -
Total Assets <u>Liabilities and Net Assets</u> Current Liabilities Salaries payable Accounts payable School expense reimbursement payable Accrued employee benefits payable (Note 6) Deferred income (Note 5)	\$ <u>5,246,910</u> \$ <u>102,318</u> <u>177,093</u> <u>863,688</u> <u>100,911</u> <u>17,774</u>	<u>89,177</u> 2,040	4,580 48,044 -	- - 54,140 -	6,225 281 - -	- 16,063 -	<u>63,628</u> - - - - - - - - - - - - - - - - - - -
Total Assets <u>Liabilities and Net Assets</u> Current Liabilities Salaries payable Accounts payable School expense reimbursement payable Accrued employee benefits payable (Note 6) Deferred income (Note 5) Total current liabilities Noncurrent Liabilities Retirement benefits payable (Note 7)	\$ <u>5,246,910</u> \$ <u>102,318</u> <u>177,093</u> <u>863,688</u> <u>100,911</u> <u>17,774</u> \$ <u>1,261,784</u> \$ <u>271,294</u>	<u>89,177</u> 2,040	4,580 48,044 -	- - 54,140 -	6,225 281 - -	- 16,063 -	<u>63,628</u> - - - - - - - - - - - - - - - - - - -
Total Assets Liabilities and Net Assets Current Liabilities Salaries payable Accounts payable School expense reimbursement payable Accrued employee benefits payable (Note 6) Deferred income (Note 5) Total current liabilities Noncurrent Liabilities Retirement benefits payable (Note 7) Deferred compensation (Note 10)	\$ <u>5,246,910</u> \$ <u>102,318</u> <u>177,093</u> <u>863,688</u> <u>100,911</u> <u>17,774</u> \$ <u>1,261,784</u> \$ <u>271,294</u> <u>289,197</u>	<u>89,177</u> 2,040	4,580 48,044 -	- - 54,140 -	6,225 281 - -	- 16,063 -	<u>63,628</u> - - - - - - - - - - - - - - - - - - -
Total Assets Liabilities and Net Assets Current Liabilities Salaries payable Accounts payable Accounts payable School expense reimbursement payable Accrued employee benefits payable (Note 6) Deferred income (Note 5) Total current liabilities Retirement benefits payable (Note 7) Deferred compensation (Note 10) Total noncurrent liabilities	\$ <u>5,246,910</u> \$ <u>102,318</u> <u>177,093</u> <u>863,688</u> <u>100,911</u> <u>17,774</u> \$ <u>1,261,784</u> \$ <u>271,294</u> <u>289,197</u> \$ <u>560,491</u>		4,580 48,044  52,624 	54,140 - 54,140 - - - - -	6,225 281 - - - - - - - - - - - - - - - - - - -	- 16,063 - - - - - - - - - - - - - - - - - - -	<u>63,628</u>

Minnesota State High School League Annual Financial Report — Year Ended July 31, 2008

#### SCHEDULE 1

<u>ADMINI</u> S 7A	T <u>RATIVE</u> F 8A	REGIONS 1AA	2AA				6AA	7AA	A	Total Dministrative con Regions to	ibined Dtal
128,036	102,962	50,861	70,537	109,789	23,908	126,201	64,388	95,920	26,787 \$		67,194
1,078 - -	-	- 184 - -	100 - -	-	-	135 - -	-	-		8,726 1 <sup>,</sup> 45	13,955 18,472 16,727 17,702
129,114	102,962	51,045	70,637	109,789	23,908	126,336	64,388	95,920	\$	1,292,602 \$ 4,70	
	<u> </u>	<u>-</u>				<u> </u>	<u> </u>		\$_	- \$	39,197
-	- 	- 		-		-	-	-	- \$ 		18,564 24,644
<u> </u>		. <u> </u>	<u> </u>	<u> </u>		<u> </u>			\$_	363 \$ 1,14	13,208
<u> </u>		<u>-</u>				<u> </u>		<u> </u>	<u> </u>		13,420
	102,962	51,045	70,637	109,789		126,336	64,388	95,920	φ_ 	<u> </u>	
568 53,666 -	42,000	539 - -	- 24,481 -	- 58,496 -	-	- - 76,451 -	- 14,887 -	356 34,500 -	- \$ - - -	8,364 18 422,728 1,28 - 10	)8,543 35,457 36,416 )0,911 17,774
54,234	42,000	539	24,481	58,496		76,451	14,887	34,856	\$	437,317 \$ 1,6	
-	- 	- 	- 	-	- -	-	-	-	- \$ 		71,294 39,197
						<u> </u>			\$_	- \$	60,491
54,234	42,000	539	24,481	58,496		76,451	14,887	34,856	\$_	437,317 \$ 2,2	59,592
	60,962	50,506	46,156	51,293	23,908	49,885	49,501	61,064	- \$ 		37,075
	60,962	50,506	46,156	51,293	23,908	49,885	49,501	61,064	<u>26,787</u> \$	855,648 \$ 4,24	30,283

### STATEMENT OF REVENUES, EXPENSES, AND CHANGES IN NET ASSETS BY LOCATION FOR THE YEAR ENDED JULY 31, 2008

						<u> </u>	
	MSHSL OFFICE						<u> </u>
	OFFICE	<u>1A</u>	2A	3A	4A	5A	6A
Operating Revenues							
Tournaments	\$ 4,849,077	467,679	390,423	500,182	209,518	409,919	431,402
Television	798,297	-	-	-	-	-	-
Membership services	965,550	-	-	-	-	-	-
Contest officials registration	250,253	-	-	-	-	-	-
Sales of handbooks, rule books, and supplies	259,212	-	-	-	-	-	-
Assessments from schools	-	-	-	-	-	-	-
Other	137,091	987	-	-	-	1,169	-
				,			
Total Operating Revenues	\$ 7,259,480	468,666	390,423	500,182	209,518	411,088	431,402
Operating Expenses							
Tournaments	\$ 2,924,151	371,959	227,223	338,471	180,861	306,977	342,171
							342,171
School expense reimbursement	864,479	41,613	87,807	54,903	86	16,063	-
Membership services	405 404	450	450	450	450	450	450
Insurance	405,484	450	450	450	450	450	450
Handbooks, rule books, and supplies	203,539	-	-	-	-	-	-
Other	128,906	-	-	-	-	-	-
Fine arts programs	15,185	-	-	-	-	-	-
Officials program	192,603	-	-	-	-		-
Committees	15,836	4,852	5,092	13,222	1,897	7,545	9,048
Board of directors	94,973	-	-	-	-	-	-
Salaries	1,571,857	27,000	27,795	17,700	25,056	15,000	41,763
Employee benefits	666,893	2,066	2,126	1,374	1,917	1,148	3,194
Insurance	15,276	-	-	-	-	-	-
Legal	64,730	-	-	-	-	-	-
Other professional services	88,099	39,973	6,262	28,945	29,960	35,828	2,000
Maintenance	48,239	-	-	-	-	-	-
Utilities	45,686	-	-	-	-	-	-
Postage	80,790	-	-	-	-	-	1,382
Supplies	30,764	4,412	15,987	6,083	2,893	7,883	14,208
Data processing and office equipment	68,035	-	-	-	-	-	-
Public relations	45,277	3,304	4,967	-	-	6,113	1,077
Corporate sponsor commission	61,500	-	-	-	-	-	-
Television consulting	14,867	-	-	-	-	-	-
Depreciation	49,250	878	-	-	-	-	-
Other	171,917	-	-	-	1,943	4,657	1,661
Total Operating Expenses	\$ 7,868,336	496,507	377,709	461,148	245,063	401,664	416,954
Operating Income (Loss)	\$ (608,856)	(27,841)	12,714	39,034	(35,545)	9,424	14,448
	· (			<u> </u>			
Nonoperating Revenues (Expenses)							
Corporate partnership	\$ 619,000	-	-	-	-	-	-
Interest	121,781	2,120	962	2,138	47	2,053	1,358
							·
Total Nonoperating Revenues (Expenses)	\$ 740,781	2,120	962	2,138	47	2,053	1,358
			40.070		(05.400)		45.000
Income Before Transfers	\$ 131,925	(25,721)	13,676	41,172	(35,498)	11,477	15,806
Operating Transfers In		52,114	60,487	29,238	18,707	71,090	54,331
	-	52,114 (7,594)	(69,889)	(62,530)	(27,443)	(78,298)	(64,402)
Operating Transfers Out	<u> </u>	(1,034)	(00,000)	(02,000)	(21,440)	(10,200)	(07,402)
Change in Net Assets	\$ 131,925	18,799	4,274	7,880	(44,234)	4,269	5,735
Change in Net Assets	ψ 101,020	10,133	7,214	1,000	(77,407)	7,200	0,100
Total Nat Accate August 1	3,292,710	68,338	53,707	73,369	37,826	72,850	57,893
Total Net Assets - August 1	3,282,110	00,000		10,000	01,020	12,000	
	¢ 0 404 005	07 407	E7 004	04 040	16 400	77 440	63 600
Total Net Assets - July 31	\$ 3,424,635	87,137	57,981	81,249	(6,408)	77,119	63,628

#### SCHEDULE 2

	TRATIVE RE	GIONS								TOTAL ADMINISTRATIVE	COMBINED
	8A	1AA	2AA	3AA	<u>4</u> AA	5AA	6AA	<b>7</b> AA	8AA	REGIONS	TOTAL
406,368	295,898	312,593 -	217,562	322,772	277,515	290,607	245,203	329,012 -	353,761 -	\$        5,460,414   \$ 	10,309,491 798,297
-	-	-	-	-	-	-	-	-	-	-	965,550
-	-	-	-	-	-	-	-	-	-	-	250,253 259,212
-	938	3,665 4,133	3,058	40,000 10,126	27,500 3,146	40,000 3,848	22,500 394	-	-	133,665 27,799	133,665 164,890
406,368	296,836	320,391	220,620	372,898	308,161	334,455	268,097	329,012	353,761	\$ 5,621,878 \$	12,881,358
289,788 53,100	247,982 41,998	219,573 45,000	192,041 24,481	219,179 58,496	243,136 24,656	210,071 96,680	213,160 14,887	217,011 34,500	242,209 22,186	\$       4,061,812   \$ 616,456	6,985,963 1,480,935
450	450	450	450	450	450	450	450	450	450	7,200	412,684
-	-	-	-	-	-	-	-	-	-	-	203,539 128,906
-	-	-	-	-	-	-	-	-	-	-	15,185
- 12,804	- 8,252	- 8,284	۔ 4,152	- 1,611	- 2,550	- 1,525	- 197	- 7,138	- 6,493	- 94,662	192,603 110,498
-	-	-	-	-	-	-	-	-	-	-	94,973
32,700 2,196	30,036 2,238	22,880 1,750	23,591 1,805	24,500 1,874	18,500 1,415	23,500 1,798	22,750 1,740	25,000 1,913	27,500 2,104	405,271 30,658	1,977,128 697,551
2,150	- 2,200	1,700	- 1,005	1,074	1,410 -	1,730	-	1,910	2,104	-	15,276
-	-	-	-	-	-	-	-	-	-	-	64,730
2,525	2,100	2,998	500 -	1,900 -	7,677	3,284	2,951 -	2,525	1,700 -	171,128 -	259,227 48,239
-	-	-	-	-	-	-	-	-	-	-	45,686
3,224	- 4,809	- 5,664	- 5,832	- 3,561	1,753	- 5,641	- 2,736	2,743	- 4,384	1,382 91,813	82,172 122,577
-	-	-	- 0,002	-	-		-	-	-	-	68,035
-	5,390	74	-	3,164	-	-	-	-	11,169	35,258	80,535 61,500
-	-	-	-	-	-	-	-	-	-	-	01,500 14,867
-	-	-	-	-	-	-	-	-	-	878	50,128
825	1,564		1,910	221		2,483	3,520			18,784	190,701
397,612	344,819	306,673	254,762	314,956	300,137	345,432	262,391	291,280	318,195	\$ 5,535,302 \$	13,403,638
8,756	(47,983)	13,718	(34,142)	57,942	8,024	(10,977)	5,706	37,732	35,566	\$\$	(522,280)
3,060	- 2,488	- 333	- 1,038	- 13	- 50	- 1,961	- 57	- 311	- 151	\$-\$ 18,140	619,000 139,921
									· · · · · · · · · · · · · · · · · · ·		
3,060	2,488	333	1,038	13	50	1,961	57	311	151		
11,816	(45,495)	14,051	(33,104)	57,955	8,074	(9,016)	5,763	38,043	35,717		
23,809 (29,143)	52,714 (9,538)	16,068 (31,094)	75,315 (39,070)	35,440 (44,183)	19,128 (40,357)	71,426 (34,368)	44,911 (21,256)	34,357 (50,529)	16,453 (65,894)	675,588 (675,588)	675,588 (675,588)
6,482	(2,319)	(975)	3,141	49,212	(13,155)	28,042	29,418	21,871	(13,724)	\$ 104,716 \$	236,641
68,398	63,281	51,481	43,015	2,081	37,063	21,843	20,083	39,193	40,511	750,932	4,043,642
74,880	60,962	50,506	46,156	51,293	23,908	49,885	49,501	61,064	26,787	\$\$	4,280,283

### STATEMENT OF CASH FLOWS BY LOCATION FOR THE YEAR ENDED JULY 31, 2008

		MSHSL OFFICE		2A		4A	5A	6A
Cash Flows from Operating Activities Cash received from customers	\$	5,871,428	468,445	383,869	500,182	221,046	411,088	431,402
Cash received from schools	•	965,550	-	-	-	-	-	-
Payments to suppliers for goods and services Payments to employees for services		(4,913,241) (1,526,421)	(464,523) (27,000)	(255,738) (27,795)	(387,525) (17,700)	(229,705) (19,274)	(369,453) (15,000)	(371,997) (41,763)
Payments for fringe benefits		(1,520,421) (647,103)	(2,066)	(2,195)	(1,374)	(13,274)	(13,000) (1,148)	(41,783) (3,194)
Payments to schools	<u> </u>	(686,984)		(63,769)	(52,981)	(2,242)	(20,082)	
Net Cash Provided By ( Used In) Operating Activities	\$_	(936,771)	(25,144)	34,441	40,602	(31,649)	5,405	14,448
Cash Flows from Non-Capital and Related Financing Activities								
Corporate partnership	\$	619,000	-	-	-	-	-	-
Operating transfers in Operating transfers out		-	52,114 (7,594)	60,487 (69,889)	29,238 (62,530)	18,707 (27,443)	71,090 (78,298)	54,331 (64,402)
Operating transfers out	-		(דייטראן	(00,000)	(02,000)			
Net Cash Provided By (Used In) Non-Capital and Related Financing Activities	\$	619,000	44,520	(9,402)	(33,292)	(8,736)	(7,208)	(10,071)
Cash Flows from Capital and Related Financing Activities								
Purchase of capital assets	\$	(7,618)						<u> </u>
Cash Flows from Investing Activities								
Interest on investments	\$	147,588	2,167	1,122	2,138	-	2,053	1,570
Proceeds from sales and maturities of investments Purchases of investments		5,928,483 (5,480,623)	50,000 (60,000)	-	-	47 2,201	35,516 (36,631)	-
Pulciases of investments	_	(0,400,020)	(00,000)				(00,001)_	
Net Cash Provided By (Used In) Investing Activities	\$_	595,448	(7,833)	1,122	2,138	2,248	938	1,570
Net Increase (Decrease) in Cash and Cash Equivilants	\$	270,059	11,543	26,161	9,448	(38,137)	(865)	5,947
Cash and Cash Equivalents - August 1	\$_	1,031,259	15,726	77,845	125,941	37,781	57,416	37,681
Cash and Cash Equivalents - July 31	\$_	1,301,318	27,269	104,006	135,389	(356)	56,551	43,628
Reconciliation of Operating Income (Loss) to Net Cash								
Provided By (Used In) Operating Activities	\$	(609.956)	(07.9/1)	40 744	20.034	(35,545)	9,424	14,448
Operating Income (Loss) Adjustments to Reconcile Net Operating Income (Loss)	Φ	(608,856)	(27,841)	12,714	39,034	(33,543)	3,424	14,440
to Net Cash Provided By (Used In) Operating Activities								
Depreciation		49,250	878		-	-	-	-
(Increase) Decrease in accounts receivable		4,772	(221)	(6,554)	-	(454)	-	-
(Increase) Decrease in prepaid expenses Increase (Decrease) in salaries payable		(909) 45,436	-	-	-	6,225	-	-
Increase (Decrease) in sciance payable		(27,610)	2,040	4,243	(354)	281	-	-
Increase (Decrease) in accounts payable Increase (Decrease) in school expense reimbursement payable		177,495.	-,	24,038	1,922	(2,156)	(4,019)	
Increase (Decrease) in short-term accrued employee benefits payable		13,760	-	•	-	-	-	-
Increase (Decrease) in deferred income		(1,589)	-	-	-	-	-	-
Increase (Decrease) in MSHSL foundation payable		(594,550)	-	-	-	-	-	-
Increase (Decrease) in retirement benefits payable	_	6,030						-
Total adjustments	\$_	(327,915)	2,697	21,727	1,568	3,896	(4,019)	<u>-</u>
Net Cash Provided By (Used In) Operating Activities	\$ _	(936,771)	(25,144)	34,441	40,602	(31,649)	5,405	14,448

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STRATIVE R										TOTAL ADMINISTRATIVE	COMBINED
7A	8A	1AA	2AA	3AA	4AA	5AA	6AA	7AA	8AA	REGIONS	TOTAL
406,550	296,837	316,542 3,665	220,520	332,898 40,000	284,486 27,500	295,049 40,000	261,230 22,500	329,012	353,761 \$	5,512,917 \$ 133,665	11,384,34 1,099,21
(309,769)	(270,546)	(236,504)	(204,885)	(230,086)	(282,896)	(223,555)	(239,095)	(229,511)	(266,405)	(4,572,193)	(9,485,43
(32,700)	(30,036)	(22,880)	(23,591)	(24,500)	(18,500)	(23,500)	(22,750)	(25,000)	(27,500)	(399,489)	(1,925,91
(2,196)	(2,238)	(1,750)	(1,805)	(1,874)	(1,415)	(1,798)	(1,740)	(1,913)	(2,104)	(30,215)	(677,31
(20,503)	(32,000)	(45,000)	(4,824)		(46,188)	(20,229)	<u> </u>	(27,000)	(22,186)	(357,004)	(1,043,988
41,382	(37,983)	14,073	(14,585)	116,438	(37,013)	65,967	20,145	45,588	35,566 \$	287,681\$	(649,090
-	-	-	-	-	-	-	-	-	- \$	- \$	
23,809 (29,143)	52,714 (9,538)	16,068 (31,094)	75,315 (39,070)	35,440 (44,183)	19,128 (40,357)	71,426 (34,368)	44,911 (21,256)	34,357 (50,529)	16,453 (65,894)	675,588 (675,588)	675,588 (675,588
(29,143)	(9,000)	(31,034)	(33,070)	(44,103)	(40,337)	(34,300)	(21,200)	(30,323)	(00,094)	(070,000)	(075,566
(5,334)	43,176	(15,026)	36,245	(8,743)	(21,229)	37,058	23,655	(16,172)	(49,441) \$	\$	619,000
<u> </u>	<u> </u>	<u> </u>	<u> </u>	<u> </u>	<u> </u>	<u> </u>	<u> </u>	<u> </u>	\$	\$	(7,618
3,060	2,488	333	1,038	13	50	1,961	57	311	151 \$	18,512 \$ 85,563	166,100 6,014,046
<u> </u>	-	<u> </u>	-	<u> </u>		(94,430)	(5,575,053				
3,060	2,488	333	1,038	13_	50	1,961	57	311	<u> </u>	9,645 \$	605,093
39,108	7,681	(620)	22,698	107,708	(58,192)	104,986	43,857	29,727	(13,724) \$	297,326 \$	567,385
88,928	95,281	51,481	47,839	2,081	82,100	21,215	20,531	66,193	40,511 \$	868,550 \$	1,899,809
128,036	102,962	50,861	70,537	109,789	23,908	126,201	64,388	95,920	\$	1,165,876 \$	2,467,194
8,756	(47,983)	13,718	(34,142)	57,942	8,024	(10,977)	5,706	37,732	35,566 \$	86,576 \$	(522,280
-	-	-	-	-	-	-	-	-	-	878	50,128
182	-	(184)	(100)	-	3,825	594	-	•	-	(2,912)	1,860
		-	-		-	-	-	-	-	6,225	909) 51,661
(153)	-	539	-	_	(2,674)	(101)	(448)	356	-	3,729	(23,881
32,597	10,000	-	19,657	58,496	(46,188)	76,451	14,887	7,500	-	193,185	370,680
-	-	-	-	-	-	-	-	-	-	-	13,760
-	-	-	-	-	-	-	-	-	-	-	(1,589
-	-	-	-	-	-	-	-	-	-	-	(594,550
<u> </u>		<u> </u>	<u> </u>	<u> </u>						<u> </u>	6,030
32,626	10,000	355	19,557	58,496	(45,037)	76,944	14,439	7,856	\$	201,105_\$	(126,810
	(37,983)	14,073	(14,585)								

\*

### SCHEDULE OF TOURNAMENT REVENUES AND DIRECT EXPENSES FOR THE YEAR ENDED JULY 31, 2008

	_	MSH	ISL OFF	ICE		ADMI	VISTRATIVE R	REG	IONS		c		AL		
	Revenue		Direct penses	Excess (Deficiency) of Revenues Over Direct Expenses		Revenues	Direct Expenses		Excess (Deficiency) of Revenues Over Direct Expenses	-	Revenues	Direct Expenses	Excess (Deficiency) of Revenues Over Direct Expenses		
Tournament	¢ 04.50		74 550	<b>A</b> 0.054	•	000.005 \$	007 000	÷	(() 010)	•	007 400		(4.007)		
Baseball Bayel back-thall	\$ 84,50		74,552		\$	282,985 \$		\$	(14,618)	\$	367,488		(4,667)		
Boys' basketball	486,77		214,488	272,282		952,362	352,642		599,720		1,439,132	567,130	872,002		
Girls' basketball Cross country running	289,84		94,129	95,720		595,833	331,372		264,461		885,682	525,501	360,181		
Football	13,50 887,68		30,062 326,332	(16,559) 561,357		6,052 1,326,379	35,929 537,619		(29,877) 788,760		19,555 2,214,068	65,991 863,951	(46,436)		
Golf				•					•		· ·	•	1,350,117		
Girls' gymnastics	10,10 46,05		57,865	(47,759)		6,847 21,591	99,671		(92,824)		16,953 67,646	157,536	(140,583)		
Boys' hockey	46,00 1,221,94		68,542 289,563	(22,487) 932,381		21,591 569,402	43,095 225,468		(21,504) 343,934		07,040 1,791,346	111,637 515,031	(43,991)		
Nordic ski racing	1,221,94		19,914	(16,865)		509,402 790	225,466 26,201		(25,411)		1,791,340 3,839	46,115	1,276,315		
Alpine skiing	3,04		21,943	(18,825)		790	28,201		(28,864)		3,639	40,115 50,807	(42,276) (47,689)		
Soccer	3,11 168,41		21,943	60,970		212,523	20,004 174,850		(28,864) 37,673		380,937	•	,		
Girls' softball	46,40		51,311	(4,908)		145,627	197,974		(52,347)		192,030	282,294 249,285	98,643		
Boys' swimming	40,40		48,616	(4,508)		46,044	44,028		2,016		94,137	249,265 92,644	(57,255) 1,493		
Girls' swimming	46,08		48,147	(523)		40,044 58,534	44,028 56,191		2,018		94,137 107,310	92,644 104,338	2,972		
Boys' tennis	40,77 5.37		40,147	(24,831)		2,061	28,719		2,343 (26,658)		7,435	58,924	2,972 (51,489)		
Girls' tennis	4,99		35,357	(30,364)		2,567	55,762		(53,195)		7,435	91,119			
Track and field	4,98		122,856	(10,833)		2,567	195,816		(47,139)		260,700	318,672	(83,559) (57,972)		
Girls' volleyball	176.44			59,367		432.760	262,835		(47,139) 169,925		200,700	379,917			
Wrestling	364,25		17,082	151,262			-				625,081	•	229,292		
Synchronized swimming	304,20	1 Z	997			260,830	237,504		23,326		020,001	450,493 997	174,588		
Adapted soccer	7.04	-		(997)		-	-		-		7.040		(997)		
Adapted floor hockey	7,24 9,07		17,647 17,274	(10,398) (8,198)		-	-		-		7,249 9,076	17,647	(10,398)		
				,		-	-		-			17,274	(8,198)		
Adapted softball	5,65		17,501	(11,846)		-	-		-		5,655	17,501	(11,846)		
Adapted bowling Debate	58 14		11,220 15.745	(10,639)		-	40.050		(40.050)		581 142	11,220	(10,639)		
Speech	5,70		46,199	(15,603)		43,162	12,852 202,259		(12,852)		48,866	28,597	(28,455)		
One-act play	5,70 14,68		18,696	(40,495)		23,306	202,259		(159,097)		40,000 37,989	248,458 89,315	(199,592)		
Girls hockey	14,00		18,090	(4,013) 20,668		23,306	98,811		(47,313) 3,514			-	(51,326)		
Music	103,90	9 1	103,321	20,000		116,067	339,757				286,314 116,067	262,132 339,757	24,182		
Cheerleading		-	- 6,672	- (6,672)		110,007	339,737		(223,690)		110,007	539,757 6,672	(223,690)		
Girls' dance team	149,50	-	88,561	60,939		60,880	44,511		16,369		- 210,380		(6,672)		
Lacrosse	24,77		21,276	3,495		36,323	36,677		(354)		61,094	133,072 57,953	77,308		
Badminton	24,77	1	640	(640)		30,323	30,077		(354)		01,094	57,953 640	3,141		
Visual arts		-	640	(640)		6,487	24,183		(17 606)		6 497		(640)		
Advertising	426,36	- - /	26.365	(040)		0,407	24,100		(17,696)		6,487 426,365	24,823 426,365	(18,336)		
Advertising	420,30	<u> </u>	120,000	<u> </u>	-	<u>-</u> .	-			-	420,303	420,300			
Total	\$ 4,849,07	<u>7_\$_2,9</u>	924,151	\$1,924,926	\$_	<u>5,460,414</u> \$	4,061,8 <u>12</u>	\$	1,398,602	\$_	10,309,491	\$ <u>6,985,963</u> \$	3,323,528		

#### SCHEDULE OF REVENUES AND EXPENSES - STATUTORY BASIS FOR THE YEARS ENDED JULY 31, 2005, 2006, 2007, and 2008

	-	MSHSL OFFICE 2005 to 2008								
	_	2005	2006	2007	2008	Dollar Difference	Percent Change	-	2005	2006
Operating Revenues										
Operating Revenues	¢	1 ADE EC1 ¢	4 304 30E P	4 000 000 ¢	1 940 077 \$	700 540	18.7 %	¢	4 955 200 C	E 454 12
Tournaments Television	\$	4,085,561 \$	4,281,295 \$	4,269,893 \$	4,849,077 \$	763,516		\$	4,855,309 \$	<b>5,454</b> ,13 <sup>,</sup>
		822,207 650,310	775,000	800,000	798,297	(23,910)	(2.9) 48.5		-	
Membership services		223,439	755,725 245,840	859,885 268,268	965,550	315,240 26,814	48.5 12.0		-	
Contest officials registration Sales of handbooks, rule		223,439	245,640	200,200	250,253	20,014	12.0		-	
books, and supplies		215 690	214 027	259 779	250 242	43,523	20.2			
Assessments from schools		215,689	214,937	258,778	259,212	45,525	20.2		-	
Other		- 124,619	- 112,014	- 163,446	- 137,091	- 12,472	- 10.0		15,872	13,118
	-							-		
Total Operating Revenues - Schedule 2	\$_	6,121,825 \$	6,384,811 \$	6,620,270 \$	\$	1,137,655	18.6 %	\$_	<u>4,871,181</u> \$\$	<b>5,467</b> ,252
Operating Expenses										
Tournaments	\$	2,121,235 \$	2,306,742 \$	2,400,418 \$	2,924,151 \$	802,916	37.9 %	\$	3,557,112 \$	<b>3,721,</b> 997
School expense reimbursement		665,209	589,233	686,213	864,479	199,270	30.0		615,021	942,911
Membership services										
Insurance		357,637	396,808	396,776	405,484	47,847	13.4		7,200	7,200
Handbooks, rule books, and										
supplies		152,687	172,605	184,143	203,539	50,852	33.3		-	-
Other		64,803	110,664	158,729	128,906	64,103	98.9		-	-
Fine arts programs		17,675	13,480	17,200	15,185	(2,490)	(14.1)		-	-
Officials program		155,818	168,749	187,796	192,603	36,785	23.6		-	-
Committees		24,647	21,441	16,344	15,836	(8,811)	(35.7)		72,037	<b>82,1</b> 66
Board of directors		84,892	84,789	90,452	94,973	10,081	11.9		-	-
Salaries		1,355,491	1,418,244	1,467,892	1,571,857	216,366	16.0		311,240	<b>333,8</b> 38
Employee benefits		512,772	631,425	677,868	666,893	154,121	30.1		23,494	27,070
Insurance		13,534	13,493	14,176	15,276	1,742	12.9		-	-
Legal		57,939	55,903	68,651	64,730	6,791	11.7		-	-
Other professional services		88,776	80,701	77,312	88,099	(677)	(0.8)		159,529	157,386
Maintenance		110,609	44,830	75,469	48,239	(62,370)	(56.4)		-	-
Utilities		44,746	46,138	43,966	45,686	940	2.1		-	-
Postage		67,136	62,709	71,771	80,790	13,654	20.3		1,604	1,286
Supplies		30,245	23,140	24,569	30,764	519	1.7		68,767	1 <b>03,6</b> 89
Data processing and office										
equipment		58,182	58,535	73,220	68,035	9,853	16.9		-	-
Public relations		55,814	49,991	53,880	45,277	(10,537)	(18.9)		47,033	41,137
Corporate sponsor commission		54,988	58,833	61,648	61,500	6,512	11.8		-	-
Television consulting		168,491	14,867	14,867	14,867	(153,624)	(91.2)		-	-
Depreciation		52,067	49,366	46,418	49,250	(2,817)	(5.4)		5,383	<b>6,7</b> 39
Olher	_	144,785	151,665	169,843	171,917	27,132	18.7	_	16,778	<b>18,3</b> 89
Total Operating Expenses - Schedule 2	\$_	6,460,178 \$	6,624,351 \$	7,079,621 \$	7,868,336 \$	1,408,158	21.8 %	\$_	4,885,198 \$	5,443,808
Operating Income (Loss)	\$_	(338,353) \$	(239,540) \$	(459,351) \$	(608,856) \$	(270,503)	79.9 %	\$_	(14,017) \$\$	23,444
Nonoperating Revenues (Expenses)										
Corporate partnership	\$	386.875 \$	449.750 \$	543,620 \$	619,000 \$	232,125	60.0 %	\$	- \$	
Interest	Ψ	38,668	74,497	138,722	121,781	83,113	214.9	Ŷ	6,165	<b>12,5</b> 35
Unrealized gain (loss) on investment		-	-		-		-		1,748	2,686
Total Nonoperating Revenue (Expenses) - Schedule 2	\$	425,543 \$	524,247 \$	682,342 \$	740,781 \$	315,238	74.1 %	- \$	7,913 \$	15,221
	°- \$	87,190 \$	<u>324,247</u> \$ \$	<u>002,342</u>	\$ 131,925 \$		51.3 %	∜- \$	(6,104) \$	38,665
Income Before Transfers	φ	07,190 \$	204,707 \$	<u>222,391</u> φ	131,923 φ	44,755	51.5 76	Ψ	605,615	
Operating Transfers In Operating Transfers Out		-	-	-	-	-	-		(605,615)	711,652 (711,652)
Change in Net Assets - Schedule 2	\$_	87,190 \$	\$	222,991 \$		44,735	51.3 %	\$_	(6,104) \$	38,665
Capital outlay										
Furniture and equipment	\$	- \$	- \$	13,973 \$	7,618 \$	7,618	100.0 %	\$	517 \$	-
Computer equipment	Ψ	- V -	Ψ -	, σ,στο φ -	- υιο φ			¥	2,480	-
	- ~	^		12 072 @	7 6 40 0	7 610	100 0 9/	¢		
Total Capital Outlay	\$_	\$	<u> </u>	<u>13,973</u> \$	<u>7,618</u> \$	7,618	100.0 %	\$_	<u>2,997</u> \$	;

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Minnesota State High School League Annual Financial Report — Year Ended July 31, 2008

ADMINISTRATIN	-	2005 to 2008				COMBINED TOTALS					2005 10	2008
		Dollar	Percent								Dollar	Percent
2007	2008 .	Difference	Change	-	2005	2006	-	2007	_	2008	Difference	Change
5,161,318 \$	5 460 414 ¢	605,105	12.5 %	\$	9 040 970 ¢	0 725 420	¢	0 424 214	¢	10,309,491 \$	1,368,621	15.3
5,101,310 ş -	5,460,414 \$		12.5 %	φ	8,940,870 \$ 822,207	9,735,429 775,000	Ф	9,431,211 800,000	φ	798,297	(23,910)	(2.9
-	-	-	-		650,310	755,725		859,885		965,550	315,240	48.
-	-	-	-		223,439	245,840		268,268		250,253	26,814	12.
-	-	-	-		215,689	214,937		258,778		259,212	43,523	20.
	133,665	133,665	100.0		-	-		-		133,665	133,665	100.
19,545	27,799	11,927	75.1	-	140,491	125,132	-	182,991	_	164,890	24,399	17.
5,180,863 \$	5,621,878 \$	750,697	15.4 %	\$_	10,993,006 \$	11,852,063	\$_	11,801,133	\$_	12,881,358 \$	1,888,352	17.
3,881,982 \$	4,061,812 \$	504,700	14.2 %	\$	5,678,347 \$	6,028,739	\$	6,282,400	\$	6,985,963 \$	1,307,616	23.
547,329	616,456	1,435	0.2		1,280,230	1,532,144		1,233,542		1,480,935	200,705	15.
7,200	7,200	-	-		364,837	404,008		403,976		412,684	47,847	13.
-	-	-	-		152,687	172,605		184,143		203,539	50,852	33.
-	-	-	-		64,803	110,664		158,729		128,906	64,103	98.
-	-	-	-		17,675	13,480		17,200		15,185	(2,490)	(14
-	-	-	-		155,818	168,749		187,796		192,603	36,785	23
92,382	94,662	22,625	31.4		96,684	103,607		108,726		110,498	13 <u>.</u> 814	14
-	-	-	-		84,892	84,789		90,452		94,973	10,081	11.
373,259	405,271	94,031	30.2		1,666,731	1,752,082		1,841,151		1,977,128	310,397	18
30,537	30,658	7,164	30.5		536,266	658,495		708,405		697,551	161,285	30
-	-	-	-		13,534	13,493		14,176		15,276	1,742	12
-	-	-	-		57,939	55,903		68,651		64,730	6,791	11
160,121	171,128	11,599	7.3		248,305	238,087		237,433		259,227	10,922	4
-	-	-	-		110,609	44,830		75,469		48,239	(62,370)	(56
-	-	-	-		44,746	46,138		43,966		45,686	940	2
1,411	1,382	(222)	(13.8)		68,740	63,995		73,182		82,172	13,432	19
97,575	91,813	23,046	33.5		99,012	126,829		122,144		122,577	23,565	23
-	-	-	-		58,182	58,535		73,220		68,035	9,853	16
40,490	35,258	(11,775)	(25.0)		102,847	91,128		94,370		80,535	(22,312)	(21
-	-	-	-		54,988	58,833		61,648		61,500	6,512	11
-	-	-	-		168,491	14,867		14,867		14,867	(153,624)	(91
878	878	(4,505)	(83.7)		57,450	56,105		47,296		50,128	(7,322)	(12
16,456	18,784	2,006	12.0	-	161,563	170,054	-	186,299	-	190,701	29,138	18
5,249,620 \$	5,535,302 \$	650,104	13.3 %	\$_	11,345,376 \$	12,068,159	\$_	12,329,241	\$_	13,403,638 \$	2,058,262	18
(68,757) \$	86,576_\$	100,593	(717.6) %	\$_	(352,370) \$	(216,096)	\$_	(528,108)	\$	(522,280) \$	(169,910)	48
- \$	- \$	-	- %	\$	386,875 \$	449,750	\$	543,620	\$	619,000 \$	232,125	60
25,037	18,140	11,975	194.2		44,833	87,032		163,759		139,921	95,088	212
<u> </u>		(1,748)	(100.0)	_	1,748	2,686	_	-	_		(1,748)	(100
\$	18,140 \$	10,227	129.2 %	\$_	433,456 \$	539,468	\$_	707,379	\$_	758,921 \$	325,465	75
(43,720) \$	104,716 \$	110,820	1,815.5 %	\$	81,086 \$	323,372	\$	179,271	\$	236,641 \$	155,555	191
638,889	675,588	69,973	11.6		605,615	711,652		638,889		675,588	69,973	11.
(638,889)	(675,588)	(69,973)	11.6	-	(605,615)	(711,652)	_	(638,889)		(675,588)	(69,973)	11.
(43,720) \$	104,716 \$	110,820	1,815.5 %	\$_	81,086\$	323,372	\$=	179,271	*=	236,641 \$	155,555	191
- \$	- \$	(517)	(100.0)	\$	517 \$	-	\$	13,973	\$	7,618 \$	7,101	1,373
	-	(2,480)	(100.0) %		2,480				_	-	(2,480)	(100
						-				=	-	

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