

# STATE OF MINNESOTA

## Office of the State Auditor



**Rebecca Otto  
State Auditor**

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## **Analysis of Municipal Liquor Store Operations**

**For the year ended December 31, 2006**

## Description of the Office of the State Auditor

The mission of the Office of the State Auditor is to oversee local government finances for Minnesota taxpayers by helping to ensure financial integrity and accountability in local governmental financial activities.

Through financial, compliance, and special audits, the State Auditor oversees and ensures that local government funds are used for the purposes intended by law and that local governments hold themselves to the highest standards of financial accountability.

The State Auditor performs approximately 160 financial and compliance audits per year and has oversight responsibilities for over 3,300 local units of government throughout the state. The office currently maintains five divisions:

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**Government Information** - collects and analyzes financial information for cities, towns, counties, and special districts;

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# **Analysis of Minnesota Municipal Liquor store Operations**

**For the Year ended December 31, 2006**



**April 29, 2008**

**Government Information Division  
Office of the State Auditor  
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## Background and Purpose

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This report provides comparative data on municipal liquor operations owned and operated by Minnesota cities.<sup>1</sup> In 2006, 220 Minnesota cities operated 248 municipal liquor stores, with 127 cities operating both on-sale and off-sale liquor establishments and 93 cities restricting their municipally-owned establishments to off-sale liquor stores.<sup>2</sup> While the majority of municipally-owned liquor stores are located in Greater Minnesota, 20 cities within the Twin Cities Metropolitan area owned and operated liquor establishments (see maps on pages 5 and 6 for locations of establishments).

Minnesota municipalities were originally authorized to own and operate liquor establishments as a means of controlling the sale of alcohol. For many communities in Greater Minnesota, municipal liquor operations provide access and convenience in areas that might be unable to attract a privately-run establishment. In addition to these functions, profitable municipal liquor operations have provided another source of revenues to supplement traditional tax and fee revenues.

The underlying financial data provided in this report is compiled from audited and unaudited financial statements that are required to be filed annually with the Office of the State Auditor. The tables and analysis derived from this data provide a basis of comparison for municipal liquor operations to highlight the current trends and financial condition of these operations. This report provides comparative data to city officials overseeing the liquor store operations to assist them in the management of their municipal liquor store operations. In addition, it provides information to citizens and policymakers enabling them to evaluate the financial condition of these operations.

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<sup>1</sup> Minn. Stat. § 340A.601 authorizes cities with fewer than 10,000 people to own and operate on-sale and off-sale liquor establishments. Once a city has established a municipal liquor store, it may continue to operate the store regardless of its subsequent population growth.

<sup>2</sup>“On- and -off-sale” operations are referred to as “on-sale” operations in this report

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## Executive Summary

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- The combined net profit of all municipal liquor operations totaled \$20.0 million in 2006. This represents an increase of \$1.3 million, or 6.7 percent, over the level generated in 2005. Among on-sale operations, net profits totaled \$3.1 million in 2006, which was an increase of \$133,283, or 4.5 percent, over 2005. Total net profits for off-sale operations totaled \$17.0 million in 2006, which was an increase of \$1.1 million, or 7.1 percent, over 2005 (pg. 7).
- Forty-four Minnesota cities reported net losses for 2006, compared to fifty-two cities in 2005. Among the 44 cities with losses, 4 were Metropolitan area cities and 40 were from Greater Minnesota (pg. 8).
- During 2006, Minnesota's municipal liquor operations reported an 11th consecutive year of record sales totaling \$281.2 million. Total sales generated in 2006 increased by \$12.2 million, or 4.5 percent, over 2005 (pg. 9).
- Municipal liquor operations located within the Twin Cities Metropolitan area are considerably larger and more profitable than their Greater Minnesota counterparts. Sales by Metropolitan area establishments averaged \$2.6 million in 2006, compared to average sales of \$845,273 for Greater Minnesota municipal liquor stores. The average net profit of Metropolitan area municipal liquor stores was \$184,108 compared to \$60,960 for municipal liquor establishments in Greater Minnesota (pgs. 10 and 11).
- Minnesota's municipal liquor stores transferred \$16.4 million of their profits to other city funds in 2006. This represents a decrease of 8.1 percent from the total net transfers made in 2005. Transfers totaled \$6.3 million among Metropolitan area establishments compared to \$10.0 million for Greater Minnesota establishments (pg. 13).
- Minnesota law<sup>3</sup> requires cities to hold a public hearing on the future of their liquor store(s) if the liquor operation has failed to make a profit in at least two of the past three years. While this report is based on 2006 data, an examination of losses for the years 2004, 2005 and 2006 shows that the 33 cities on Table 3 (pg. 14) should have held hearings sometime during 2007.
- Due in part to the lack of profitability, insurance costs, and other concerns, the number of cities operating municipal liquor stores has steadily declined. There was a net decrease of seven stores between 2005 and 2006 (pg. 15).<sup>4</sup>

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<sup>3</sup> Minn. Stat. § 340A.602.

<sup>4</sup> Seven cities ceased all operations (Bigfork, Jasper, Leroy, Mabel, Maynard, Renville, and Watertown); two cities closed one of their two stores (Hackensack and Pine City); and two cities added another store (Elk River and Stacy). The 2007 report will show the closures of the Belview and Pine Island operations.

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## Recommendations

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One of the primary purposes of this report is to provide data to city officials that will enable them to evaluate the efficiency of their liquor operations through comparisons to similarly situated liquor operations. To this end, the tables included in this report may be downloaded as a spreadsheet so those who manage municipal liquor operations can compare their operation to similar operations. These comparisons can use geographic location, population, and financial indicators such as total sales to make comparisons more meaningful.

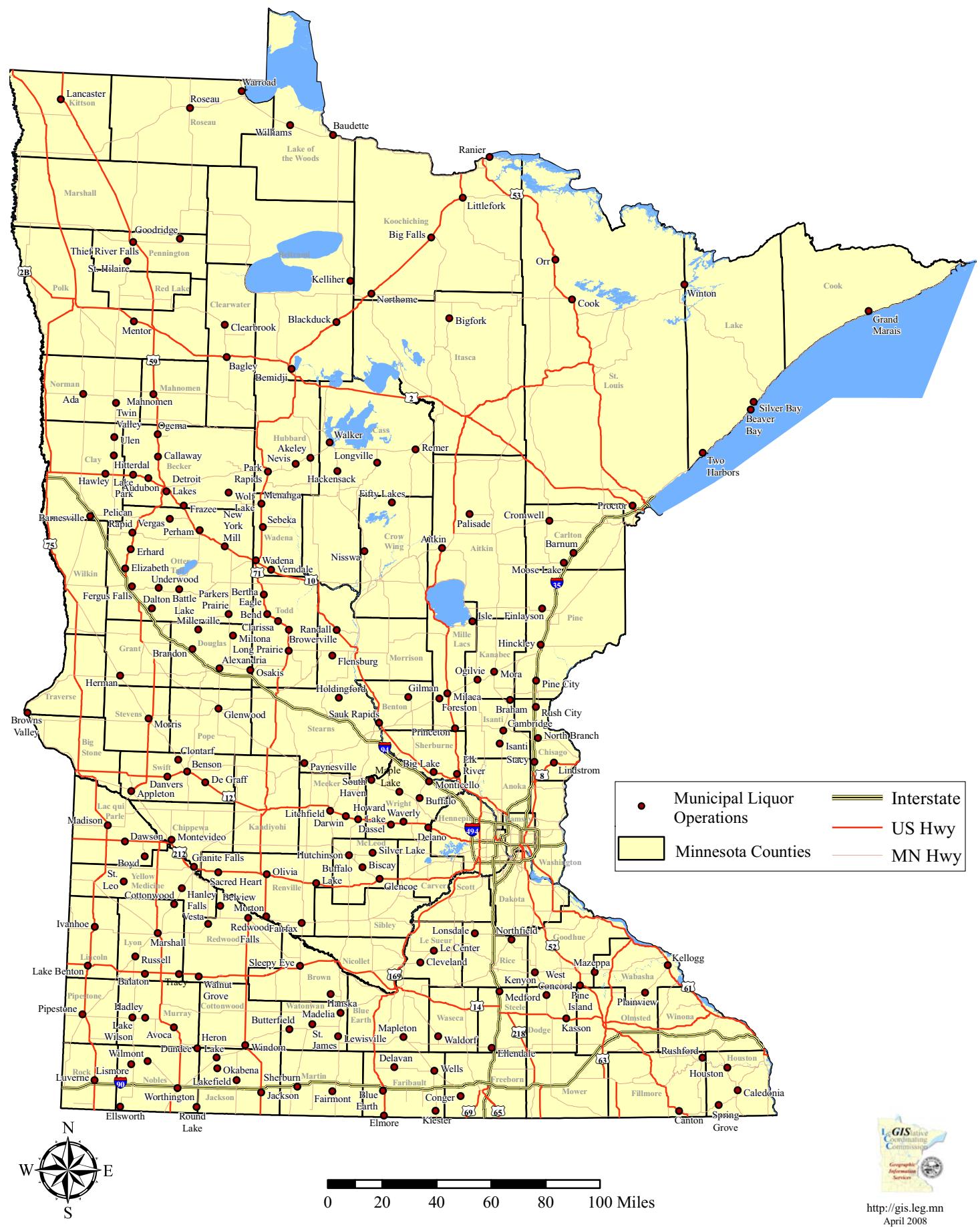
City officials should make sure that they compare their operations to cities with the same type of operations. Off-sale only operations should not be compared to on-sale operations because operating expenses are generally much higher for on-sale operations due to the added costs of bartenders, wait staff, entertainment, etc. Useful comparisons include:

- **Gross Profits.** Cities with relatively low gross profits (total sales minus cost of the sales) should consider whether the gross profits reflect their intended markup policies. If gross profits are well below the intended markup of inventory, a number of factors such as theft, poor inventory control, or damage of inventory may be responsible.<sup>5</sup>
- **Gross Profits as a Percent of Total Sales.** This measure may help a city determine if its intended markup is below other nearby municipal liquor stores, therefore resulting in a lower gross profit. Conversely, if the markup is higher than nearby cities, it may hurt sales. It is important to use the proper comparison. Gross profits as a percent of total sales are much higher for on-sale operations than off-sale operations. On-sale operations require a greater gross profit margin to cover the higher operating costs associated with these types of operations.
- **Operating Expenses.** If operating expenses are relatively high compared to similarly-sized stores, city officials should look at stores with low operating expenses for ideas as to how they might operate more efficiently.
- **Operating Expenses as a Percent of Sales.** A comparison of operating expenses as a percent of sales can help determine the efficiency of the operation. In operations with similar levels of sales, this percentage should be comparable. If the percentage is much higher, city officials should examine why their costs are higher.

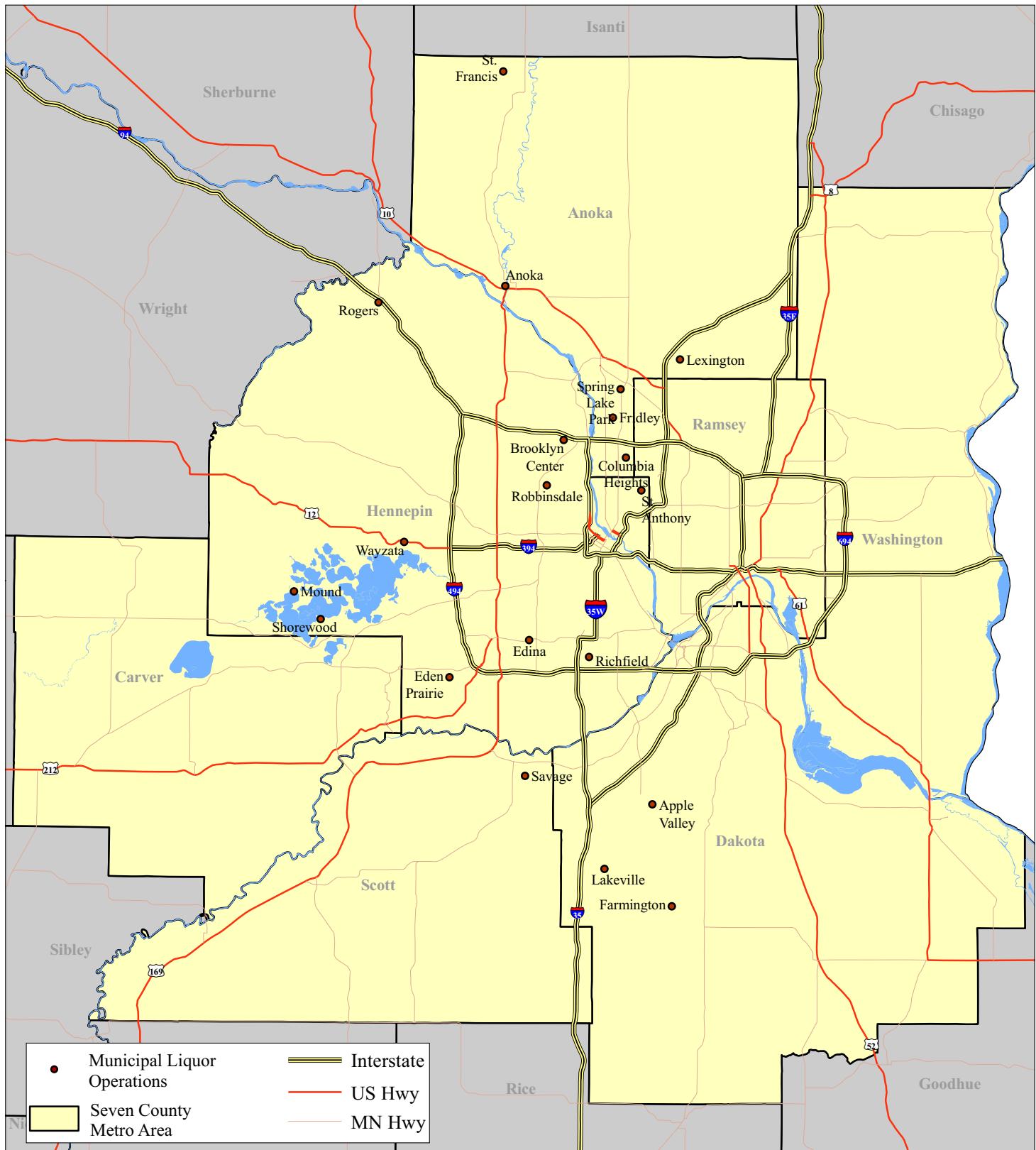
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<sup>5</sup> It is important to conduct a physical inventory count on a regular basis and compare it to perpetual inventory amounts and investigate discrepancies.

# 2006 Municipal Liquor Operations in Greater Minnesota



# 2006 Municipal Liquor Operations in the Seven-County Metro Area



0 5 10 15 20 Miles

# Analysis of Minnesota Municipal Liquor Store Operations

## Net Profits of Municipal Liquor Store Operations

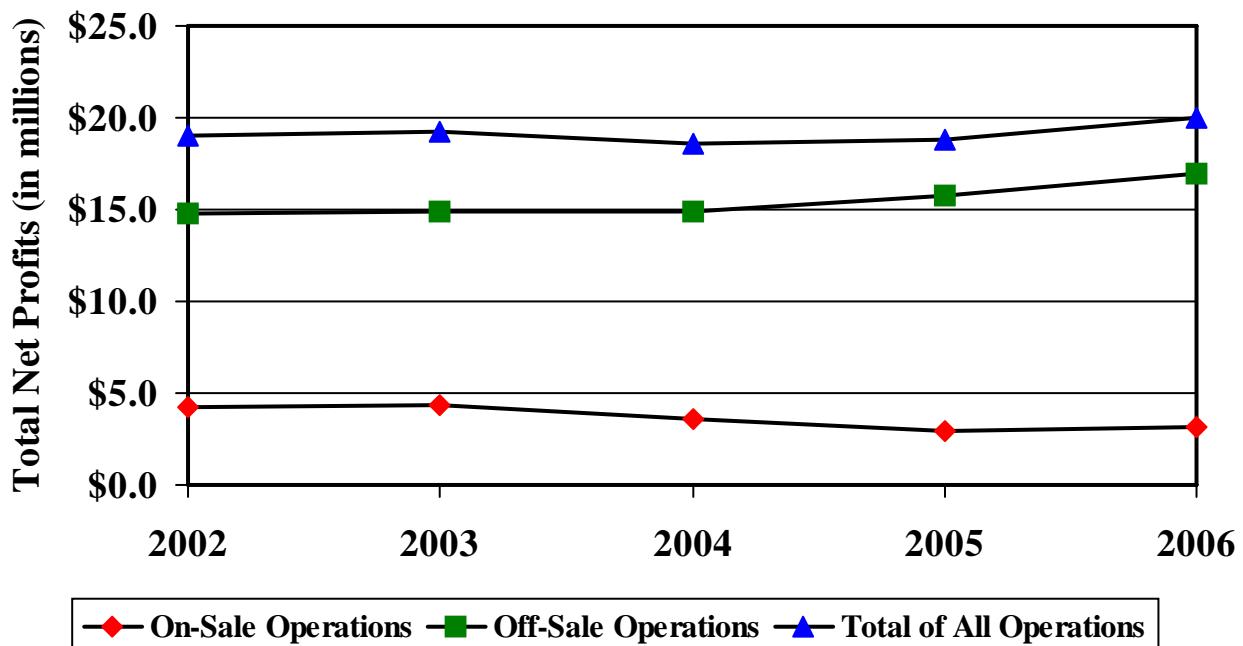
### Overall

The combined net profit of all municipal liquor operations totaled \$20.0<sup>6</sup> million in 2006. This represents an increase of \$1.3 million, or 6.7 percent, over the level generated in 2005. Among on-sale operations, net profits totaled \$3.1 million in 2006, which was an increase of \$133,283, or 4.5 percent, over 2005. Total net profits for off-sale operations totaled \$17.0 million in 2006, which was an increase of \$1.1 million, or 7.1 percent, over 2005.

Over the past five years, net profits have increased 5.6 percent overall. Among off-sale stores, there was a 14.5 percent increase in net profits, while on-sale stores showed a decrease of 26.1 percent.

Figure 1 shows the five-year trend of net profits.

**Figure 1: Total Net Profits by Operation Type for the Years 2002 to 2006**



<sup>6</sup> All figures are rounded from the actual numbers resulting in cases where the rounded total does not equal the rounded sub-totals when summed.

## **Variances Among Individual Operations**

Net profits and losses for municipal liquor stores operating as of December 31, 2006 ranged from a loss of \$94,879 in Stacy<sup>7</sup> to a profit of \$1.3 million in Eden Prairie. Overall, 60 percent of municipal liquor operations showed year-to-year increases in their net profits. Of the 89 cities with declines in net profits, 81 were in Greater Minnesota and 8 were in the Metropolitan area.

### **Operations Losing Money**

In addition to municipal liquor establishments that posted declining net profits between 2005 and 2006, 44 Minnesota cities reported net losses for 2006, compared to 52 cities in 2005. Among the 44 cities with losses, 4 were Metropolitan area cities, and 40 were from Greater Minnesota. On a percentage basis, 20 percent of both Metropolitan area and Greater Minnesota cities lost money. Table 1 lists the cities whose liquor operations posted net losses in 2006.

**Table 1**  
**Municipal Liquor Store Operations with Net Losses in 2006**

| Name of City    | Net Loss    | Name of City | Net Loss   |
|-----------------|-------------|--------------|------------|
| Pine Island *   | (\$156,093) | Madison      | (\$10,010) |
| Stacy           | (\$94,879)  | West Concord | (\$9,479)  |
| Pine City       | (\$76,752)  | Kelliher     | (\$7,983)  |
| Parkers Prairie | (\$47,700)  | Clontarf     | (\$7,724)  |
| Big Lake        | (\$47,253)  | Herman       | (\$7,589)  |
| Farmington      | (\$47,066)  | Ellsworth    | (\$7,530)  |
| Kenyon          | (\$40,830)  | Canton       | (\$7,466)  |
| Moose Lake      | (\$39,787)  | Goodridge    | (\$7,416)  |
| Cottonwood      | (\$24,366)  | Ellendale    | (\$6,890)  |
| Dawson          | (\$19,905)  | Audubon      | (\$5,841)  |
| Williams        | (\$18,465)  | Hackensack   | (\$5,798)  |
| Howard Lake     | (\$17,727)  | Vesta        | (\$5,226)  |
| Frazee          | (\$17,066)  | Lewisville   | (\$5,035)  |
| Northome        | (\$17,047)  | Ivanhoe      | (\$5,015)  |
| Shorewood       | (\$15,930)  | Houston      | (\$4,896)  |
| Robbinsdale     | (\$14,865)  | Palisade     | (\$3,917)  |
| Dundee          | (\$14,021)  | Hanska       | (\$3,807)  |
| Lancaster       | (\$13,215)  | Darwin       | (\$3,480)  |
| Lake Wilson     | (\$13,131)  | Lismore      | (\$1,652)  |
| Mound           | (\$11,759)  | Tracy        | (\$906)    |
| Biscay          | (\$11,680)  | Delavan      | (\$515)    |
| Sleepy Eye      | (\$10,703)  | Fifty Lakes  | (\$486)    |

\* Discontinued operations in 2006.

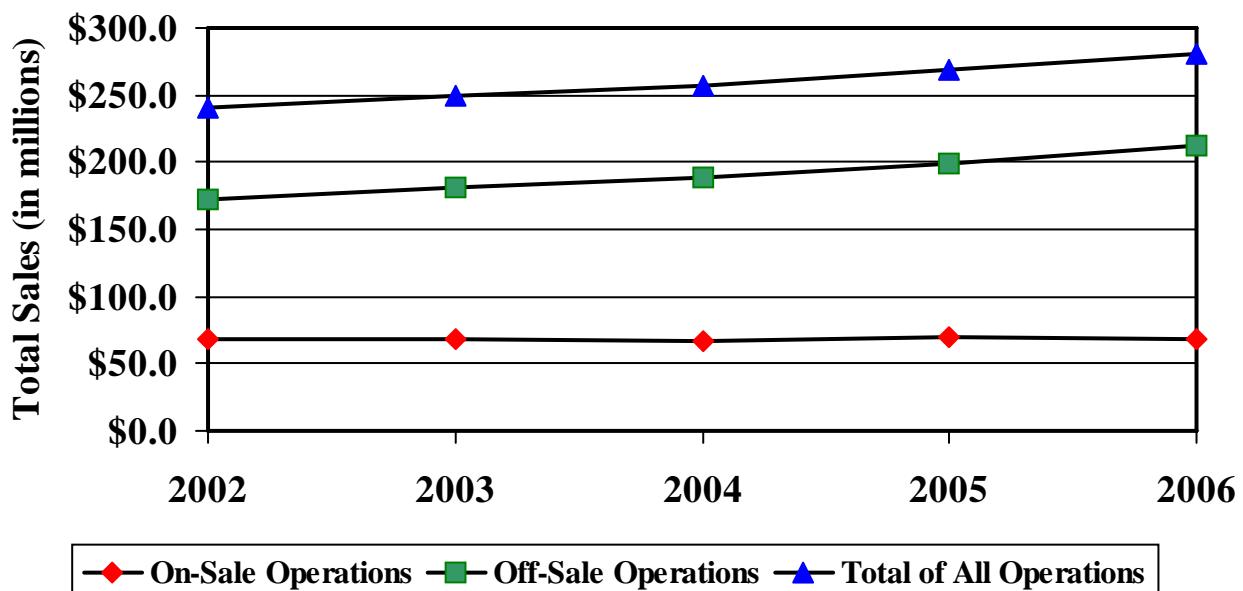
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<sup>7</sup> Pine Island posted a greater loss but discontinued operations during 2006 and was therefore not included in this comparison.

## Total Sales at Municipal Liquor Operations

During 2006, Minnesota's municipal liquor operations reported an 11th consecutive year of record sales totaling \$281.2 million. Total sales generated in 2006 increased by \$12.2 million, or 4.5 percent, over 2005. Total municipal liquor sales ranged from \$95,882 in Round Lake (two stores had fewer sales than this amount but were excluded because they discontinued operations during 2006) to \$12.1 million in Lakeville. Figure 2 shows that although overall sales have increased every year, total sales among on-sale establishments have been trending downward.

**Figure 2: Total Sales by Operation Type for the Years 2002 to 2006**



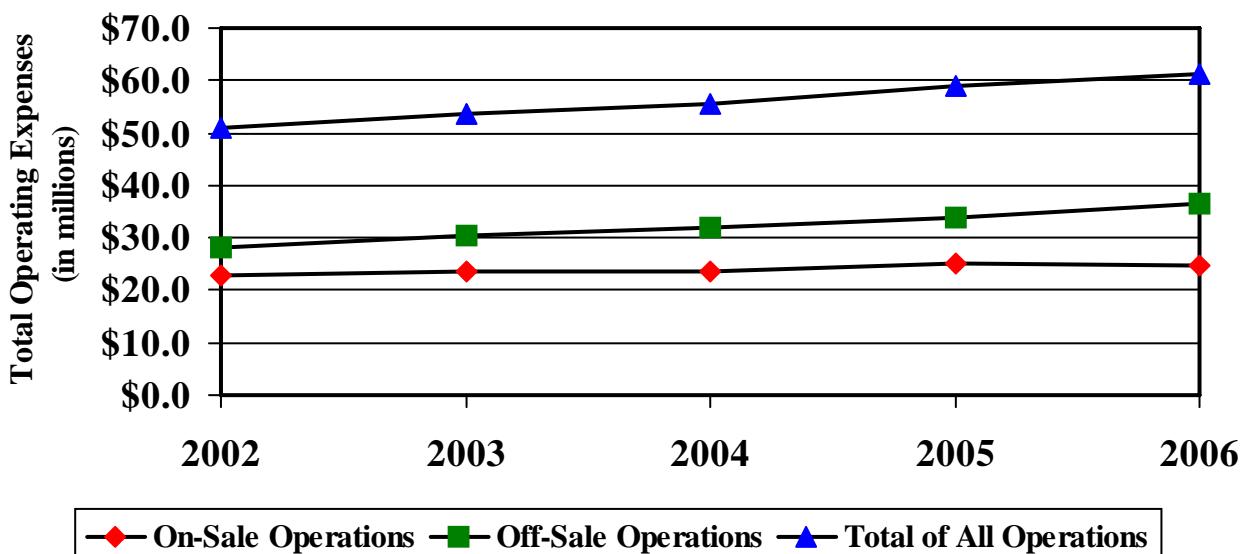
## Operating Expenses of Municipal Liquor Operations

During 2006, Minnesota's municipal liquor operations reported operating expenses totaling \$61.1 million. This represents an increase of \$2.2 million, or 3.7 percent, over the level reported in 2005. Off-sale liquor operations had operating expenses totaling \$36.5 million in 2006. This represents an increase of \$2.6 million, or 7.7 percent, over 2005. Operating expenses for on-sale liquor operations totaled \$24.7 million in 2006. This represents a decrease of \$442,499, or 1.8 percent, from 2005.

Among individual liquor operations that were in business for all of 2006, expenses ranged from a high of \$1.9 million in Lakeville to a low of \$29,390 in Elmore. In general, the level of sales largely dictates the level of expenses. However, even among operations of similar size, there is a wide range of operating expenses.

Figure 3 shows that operating expenses have continued to rise overall but fell slightly for on-sale operations between 2005 and 2006. The decrease in operating expenses among on-sale operations in part reflects the closing of five on-sale operations in 2005.

**Figure 3: Total Operating Expenses by Operation Type  
for the Years 2002 to 2006**



## Comparison between Municipal Liquor Operations in Greater Minnesota and the Metropolitan Area

### Sales

Municipal liquor operations located within the Twin Cities Metropolitan area are considerably larger and more profitable than their Greater Minnesota counterparts. Although only 20 of the 220 Minnesota cities (9.1 percent) that own and operate municipal liquor stores are located in the Twin Cities Metropolitan area, they represent 37.5 percent of the total sales and 36.7 percent of the net profits of municipal liquor operations.

Sales by Metropolitan area establishments averaged \$2.6 million in 2006 compared to average sales of \$845,273 for Greater Minnesota municipal liquor stores.<sup>8</sup>

### On-Sale and Off-Sale Sales Comparison

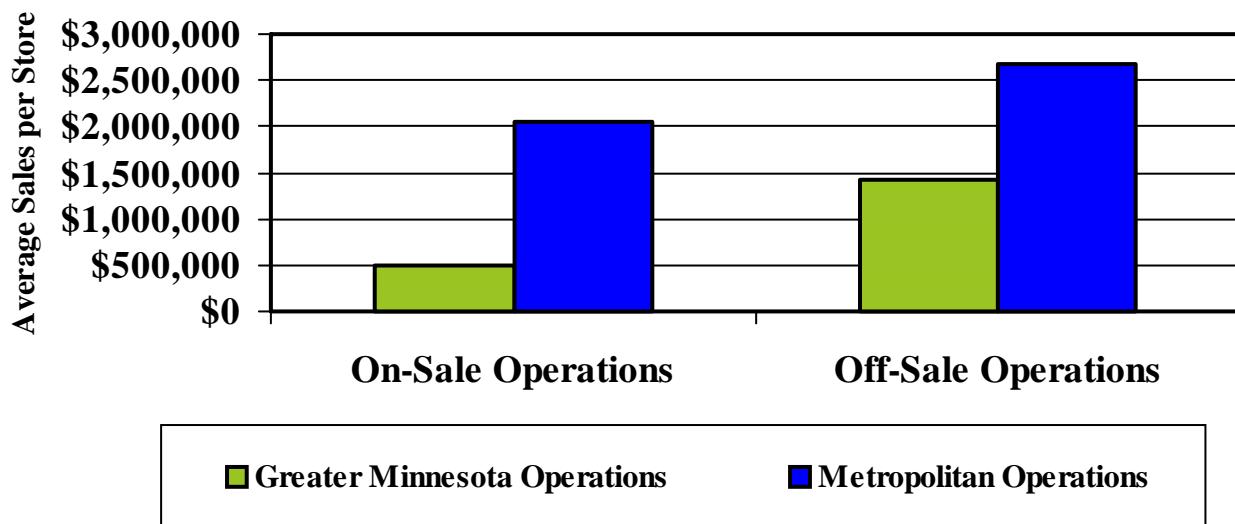
When broken down by type of operation, the contrasts between Greater Minnesota and Metropolitan operations remain clear. Off-sale operations in the Twin Cities area averaged sales of \$2.7 million compared to \$1.4 million in Greater Minnesota. Metropolitan operations are almost exclusively off-sale operations. Among Metropolitan cities with municipal liquor operations, off-sale operations outnumbered on-sale operations 37 to 3. Conversely, among Greater Minnesota cities with municipal liquor operations, on-sale operations outnumbered off-sale operations 128 to 80. As with the off-sale

<sup>8</sup> The average was calculated by dividing the total sales for each area by the number of liquor stores in each area.

operations, on-sale operations are much larger in the Metropolitan area than in Greater Minnesota. Sales per on-sale establishment were more than four times greater in the Metropolitan area than in Greater Minnesota, \$2.1 million to \$486,224 respectively.

Figure 4 shows the contrast in the level of sales between liquor operations in Greater Minnesota and the Metropolitan area by establishment type.

**Figure 4: Comparison of Average Sales per Store for Greater Minnesota and Metropolitan Municipal Liquor Operations by Type - 2006**



### Net Profit

In 2006, the average net profit of Metropolitan area municipal liquor stores was \$184,108 compared to \$60,960 for municipal liquor establishments in Greater Minnesota. Net profit and losses among metropolitan liquor operations ranged from a loss of \$47,066 in Farmington to a profit of \$1.3 million in Eden Prairie. Net profit and losses among Greater Minnesota cities ranged from a loss of \$94,879 in Stacy<sup>9</sup> to a profit of \$789,794 in Elk River.

### On-Sale and Off-Sale Net Profit Comparison

The average net profit of off-sale operations in the Metropolitan area was \$186,964 compared to \$125,639 for those in Greater Minnesota.<sup>10</sup> The large difference in net profit appears to be primarily the result of the higher sales volume at Metropolitan area stores compared to those in Greater Minnesota because operating expenses as a percent of sales is actually higher among Metropolitan area stores (18.0 percent) than Greater Minnesota (16.4 percent).

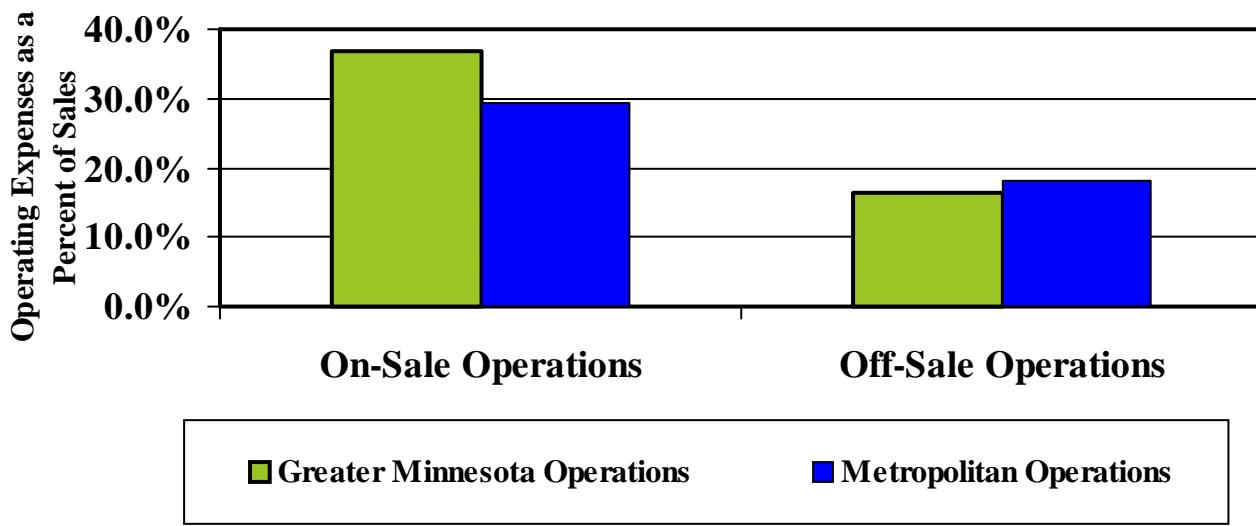
<sup>9</sup> Pine Island posted a greater loss but discontinued operations during 2006 and was therefore not included in this comparison.

<sup>10</sup> The average was calculated by dividing the total net profit for each area by the number of liquor stores in each area.

Among on-sale operations, there was a stark contrast between the Metropolitan area operations and those in Greater Minnesota. The average net profit per store in the Metropolitan area was \$148,891 compared to \$20,535 in Greater Minnesota. The wide variance in net profit was primarily the result of two factors: much higher sales at Metropolitan area operations and the accompanying efficiencies in regards to purchasing power, staffing, and fixed asset costs in larger operations. These differences are evident when one compares operating expenses as a percent of sales among Metropolitan area operations to those in Greater Minnesota. Among Metropolitan area stores, operating expenses as a percent of sales averaged 29.4 percent compared to 36.7 percent in Greater Minnesota.

Figure 5 compares operating expenses as a percent of sales for the Metropolitan area and Greater Minnesota by type of municipal liquor operation.

**Figure 5: Comparison of Operating Expenses as a Percent of Sales for Greater Minnesota and Metropolitan Municipal Liquor Operations by Type - 2006**



#### **Variation in Operating Expenses as a Percent of Sales**

An examination of sales and operating expenses of off-sale and on-sale operations shows a wide variation in operating expenses as a percent of sales. Among off-sale operations, operating expenses as a percent of sales ranged from a high of 41.2 percent in Heron Lake to a low of 7.9 percent in Detroit Lakes. The average for off-sale operations was 17.1 percent.

Among on-sale operations, operating expenses as a percent of sales ranged from a high of 61.2 percent in Dundee to a low of 16.2 percent in Hinckley. The average among on-sale operations was 36.1 percent. Off-sale only operations should not be compared to on-sale operations because operating expenses are generally much higher for on-sale operations due to the added costs of bartenders, wait staff, entertainment, etc.

Table 2 highlights the variances in operating expenses for stores with similar levels of total sales.<sup>11</sup>

**Table 2**  
**Off-Sale Liquor Store Total Sales & Total Operating Expenses**

| Off-Sale Municipal Liquor Stores with Total Sales Between | Number of Cities | Range in Total Operating Expenses |
|---|------------------|-----------------------------------|
| \$95,882 to \$300,000                                     | 9                | \$29,390 to \$84,585              |
| \$300,001 to \$500,000                                    | 9                | \$57,451 to \$130,461             |
| \$500,001 to \$1,000,000                                  | 14               | \$83,688 to \$197,306             |
| \$1,000,001 to \$2,000,000                                | 27               | \$142,949 to \$574,415            |
| \$2,000,001 to \$3,000,000                                | 11               | \$298,207 to \$608,362            |
| \$3,000,001 to \$5,000,000                                | 12               | \$329,206 to \$858,515            |
| \$5,000,001 to \$12,111,183                               | 11               | \$866,699 to \$1,903,301          |

## Net Transfers of Municipal Liquor Store Operations

### Overall Transfers

Profits generated by municipal liquor operations generally serve two purposes. First, municipal liquor operations use profits to ensure that they have an adequate level of reserves to purchase inventory and maintain their facilities. Second, those profits in excess of what is needed to fulfill the first purpose may be transferred to the other city funds to supplement existing revenue sources. During 2006, Minnesota's municipal liquor stores transferred \$16.4 million of their profits to other city funds. This represents a decrease of 8.1 percent from the total net transfers made in 2005. Transfers totaled \$6.3 million among Metropolitan area establishments compared to \$10.0 million for Greater Minnesota establishments. The difference in the overall dollar value of net transfers is a result of there being far more municipal liquor operations in Greater Minnesota than in the Metropolitan area.

### Comparison of Average Transfers in Greater Minnesota and the Metropolitan Area

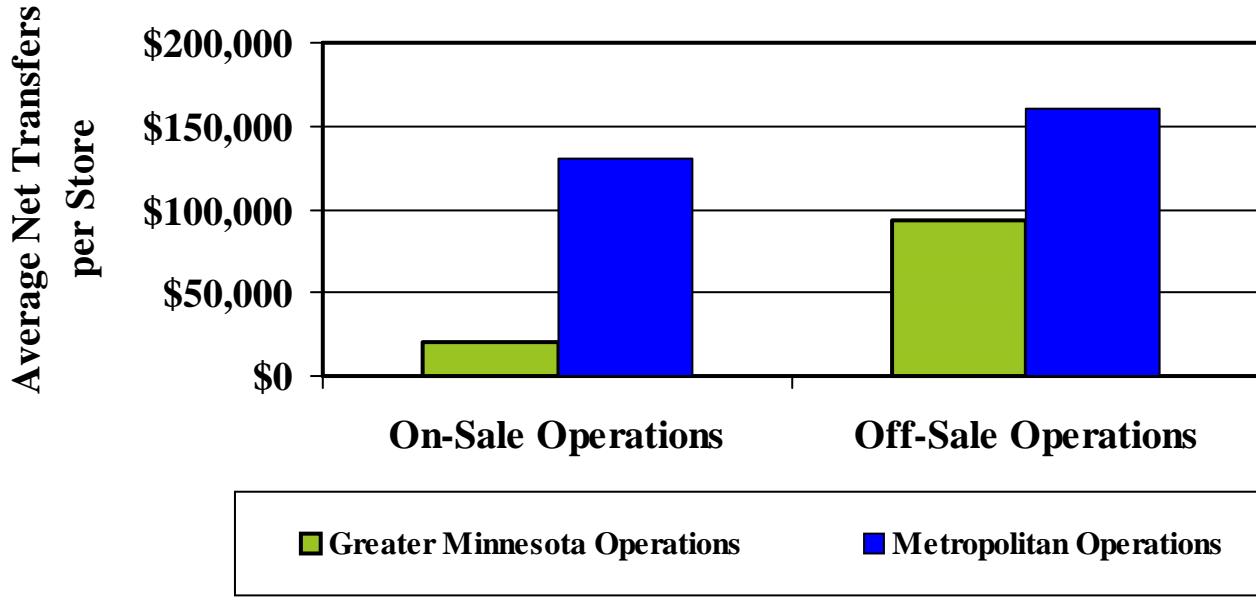
While overall net transfers were larger in Greater Minnesota, a per-establishment analysis shows a different result. Among off-sale stores, the average net transfer per store was larger in the Metropolitan area than Greater Minnesota (\$160,261 to \$93,338 respectively). The average net transfer per on-sale establishment was more than six times greater among operations in the Metropolitan area than in Greater Minnesota (\$130,170 to \$20,065).

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<sup>11</sup> A similar analysis for cities that operate both on-sale and off-sale liquor establishments is not as useful because of the differences among these operations. The operating expenses of on-sale establishments are generally considerably higher than the operating expenses of off-sale establishments. It would be inappropriate to draw comparisons between the total operating expenses of on-sale and off-sale establishments in different cities. Such comparisons could be flawed due to the potential for contrasting the operating expenses of a city with a small on-sale operation and a large off-sale operation with the operating expenses of a city with a large on-sale operation and a small off-sale operation.

Figure 6 shows the difference in average net transfers between operations in the Metropolitan area and Greater Minnesota by type of store.

**Figure 6: Comparison of Average Net Transfers for Greater Minnesota and Metropolitan Municipal Liquor Operations by Type - 2006**



## Oversight Responsibilities

City officials who are responsible for the operation of municipal liquor establishments must make certain that the operations are managed appropriately and continue to have a positive financial impact on the city. Minnesota law<sup>12</sup> requires cities to hold a public hearing on the future of their liquor store(s) if the liquor operation has failed to make a profit in at least two of the past three years. While this report is based on 2006 data, an examination of losses for the years 2004, 2005, and 2006 shows that the 33 cities on Table 3 should have held hearings sometime during 2007. Of the 33 cities required to hold a hearing in 2007, 19 were on the previous year's list. Two cities, Hackensack and Pine City, each closed one of their two stores.

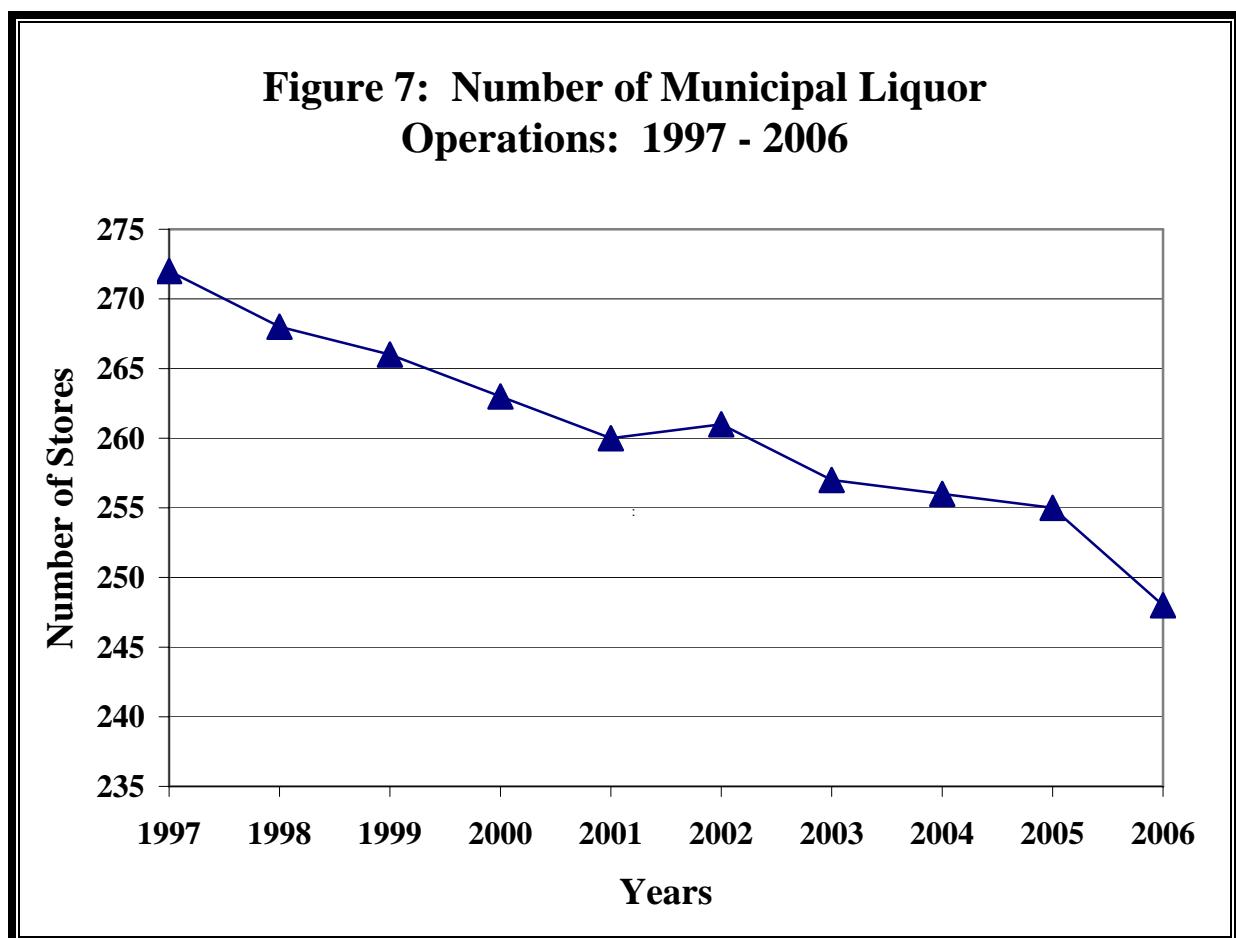
**Table 3**  
**Cities Required to Hold Hearings in 2007**

|                 |              |           |              |            |              |
|-----------------|--------------|-----------|--------------|------------|--------------|
| Biscay          | Canton       | Darwin    | Delavan      | Dundee     | Ellendale    |
| Fairfax         | Fifty Lakes  | Frazee    | Goodridge    | Hackensack | Hanley Falls |
| Hanska          | Herman       | Houston   | Ivanhoe      | Kenyon     | Lake Wilson  |
| Lancaster       | Lismore      | Madison   | Moose Lake   | Mound      | Okabena      |
| Parkers Prairie | Pine City    | Plainview | Sacred Heart | St. Leo    | Verndale     |
| Vesta           | West Concord | Williams  |              |            |              |

<sup>12</sup> Minn. Stat. § 340A.602.

## Declining Number of Liquor Operations

Due in part to the lack of profitability, insurance costs, and other concerns, the number of cities operating municipal liquor stores has steadily declined. Figure 7 shows the decline in the number of municipal liquor stores over the last ten years. There was a net decrease of seven stores between 2005 and 2006.<sup>13</sup>



<sup>13</sup> Seven cities ceased all operations (Bigfork, Jasper, Leroy, Mabel, Maynard, Renville, and Watertown); two cities closed one of their two stores (Hackensack and Pine City); and two cities added another store (Elk River and Stacy). The 2007 report will show the closures of the Belview and Pine Island operations.

**Table 4**  
**Summary of 2006 Liquor Store Operations**

**On-Sale and Off-Sale Stores**

| Number of Cities                | 2005         | 2006         | Percent of Sales |        |               | Percent Change |
|---------------------------------|--------------|--------------|------------------|--------|---------------|----------------|
|                                 | 135          | 127          | 2005             | 2006   | Variance      |                |
| Sales                           | \$70,150,936 | \$68,407,158 | 100.0%           | 100.0% | (\$1,743,778) | -2.5%          |
| Cost of Sales                   | 43,096,235   | 41,223,364   | 61.4%            | 60.3%  | (1,872,871)   | -4.3%          |
| Gross Profit                    | 27,054,701   | 27,183,794   | 38.6%            | 39.7%  | 129,093       | 0.5%           |
| Operating Expenses              | 25,116,395   | 24,673,896   | 35.8%            | 36.1%  | (442,499)     | -1.8%          |
| Income from Operations          | 1,938,306    | 2,509,898    | 2.8%             | 3.7%   | 571,592       | 29.5%          |
| Nonoperating Revenues           | 1,370,648    | 1,144,140    | 2.0%             | 1.7%   | (226,508)     | -16.5%         |
| Nonoperating Expenses           | 367,066      | 578,867      | 0.5%             | 0.8%   | 211,801       | 57.7%          |
| Net Income Before Transfers     | 2,941,888    | 3,075,171    | 4.2%             | 4.5%   | 133,283       | 4.5%           |
| Transfers To/(From) Other Funds | 3,017,450    | 2,958,862    | ---              | ---    | (58,588)      | -1.9%          |

**Off-Sale Only Stores**

| Number of Cities                | 2005          | 2006          | Percent of Sales |        |              | Percent Change |
|---------------------------------|---------------|---------------|------------------|--------|--------------|----------------|
|                                 | 91            | 93            | 2005             | 2006   | Variance     |                |
| Sales                           | \$198,850,668 | \$212,823,765 | 100.0%           | 100.0% | \$13,973,097 | 7.0%           |
| Cost of Sales                   | 149,586,269   | 160,355,316   | 75.2%            | 75.3%  | 10,769,047   | 7.2%           |
| Gross Profit                    | 49,264,399    | 52,468,449    | 24.8%            | 24.7%  | 3,204,050    | 6.5%           |
| Operating Expenses              | 33,851,706    | 36,450,571    | 17.0%            | 17.1%  | 2,598,865    | 7.7%           |
| Income from Operations          | 15,412,693    | 16,017,878    | 7.8%             | 7.5%   | 605,185      | 3.9%           |
| Nonoperating Revenues           | 1,264,343     | 2,293,024     | 0.6%             | 1.1%   | 1,028,681    | 81.4%          |
| Nonoperating Expenses           | 839,882       | 1,342,120     | 0.4%             | 0.6%   | 502,238      | 59.8%          |
| Net Income Before Transfers     | 15,837,154    | 16,968,782    | 8.0%             | 8.0%   | 1,131,628    | 7.1%           |
| Transfers To/(From) Other Funds | 14,788,274    | 13,396,707    | ---              | ---    | (1,391,567)  | -9.4%          |

**Total City Liquor Stores**

| Number of Cities                | 2005          | 2006          | Percent of Sales |        |              | Percent Change |
|---------------------------------|---------------|---------------|------------------|--------|--------------|----------------|
|                                 | 226           | 220           | 2005             | 2006   | Variance     |                |
| Sales                           | \$269,001,604 | \$281,230,923 | 100.0%           | 100.0% | \$12,229,319 | 4.5%           |
| Cost of Sales                   | 192,682,504   | 201,578,680   | 71.6%            | 71.7%  | 8,896,176    | 4.6%           |
| Gross Profit                    | 76,319,100    | 79,652,243    | 28.4%            | 28.3%  | 3,333,143    | 4.4%           |
| Operating Expenses              | 58,968,101    | 61,124,467    | 21.9%            | 21.7%  | 2,156,366    | 3.7%           |
| Income from Operations          | 17,350,999    | 18,527,776    | 6.5%             | 6.6%   | 1,176,777    | 6.8%           |
| Nonoperating Revenues           | 2,634,991     | 3,437,164     | 1.0%             | 1.2%   | 802,173      | 30.4%          |
| Nonoperating Expenses           | 1,206,948     | 1,920,987     | 0.4%             | 0.7%   | 714,039      | 59.2%          |
| Net Income Before Transfers     | 18,779,042    | 20,043,953    | 7.0%             | 7.1%   | 1,264,911    | 6.7%           |
| Transfers To/(From) Other Funds | 17,805,724    | 16,355,569    | ---              | ---    | (1,450,155)  | -8.1%          |

**Appendix 1**

**2006 Liquor Store Tables**

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**Table 5**  
**Comparison of City Liquor Store Operations - 2006**

| Name of City     | Type of Store | Gross Profit |            |           | Operating Expenses |                  |           | Nonoperating Expenses |           |          | Net Profit/(Loss) |                  |                               |         |
|------------------|---------------|--------------|------------|-----------|--------------------|------------------|-----------|-----------------------|-----------|----------|-------------------|------------------|-------------------------------|---------|
|                  |               | Foot-notes   | Population | Sales     | Cost of Sales      | Percent of Sales | Expenses  | Income/(Loss)         | Revenues  | Expenses | Amount            | Percent of Sales | Transfers To/From Other Funds |         |
| Ada              | On & Off Sale | ---          | 1,645      | \$511,996 | \$299,988          | 52.12%           | \$12,008  | 41.4%                 | \$194,827 | \$17,181 | \$27              | 3.4%             | -----                         |         |
| Aldrin           | Off Sale Only | ---          | 2,127      | 865,272   | 683,628            | 18.6,644         | 21.0%     | 186,381               | (4,737)   | 21,912   | 17,175            | 2.0%             | 50,000                        |         |
| Aikley           | On & Off Sale | 402          | 480,145    | 249,207   | 230,938            | 48.1%            | 153,440   | 77,498                | 319       | 924      | 77,817            | 16.2%            | 57,420                        |         |
| Alexandria       | Off Sale Only | ---          | 11,323     | 4,384,391 | 3,465,498          | 918,893          | 21.0%     | 548,815               | 370,078   | 4,357    | 924               | 373,511          | 8.5%                          | 375,000 |
| Anoka            | Off Sale Only | ---          | 18,076     | 3,309,362 | 2,521,046          | 788,316          | 23.8%     | 658,540               | 129,776   | 47,689   | -----             | 177,465          | 5.4%                          | 160,000 |
| Apple Valley     | Off Sale Only | 48,832       | 6,622,752  | 4,977,462 | 1,645,290          | 24.8%            | 1,166,602 | 478,688               | 67,430    | -----    | 546,118           | 8.2%             | 400,000                       |         |
| Appleton         | Off Sale Only | 2,749        | 382,788    | 279,784   | 103,004            | 26.9%            | 90,397    | 12,607                | -----     | 12,607   | 3.3%              | -----            | -----                         |         |
| Autobon          | On & Off Sale | 530,152      | 314,557    | 215,595   | 40.7%              | 206,911          | 8,684     | 10,585                | 25,110    | (5,841)  | -1.1%             | 5,000            | -----                         |         |
| Avoca            | On & Off Sale | 123          | 243,369    | 130,074   | 113,295            | 46.6%            | 105,897   | 7,398                 | 5,365     | 361      | 12,402            | 5.1%             | 15,000                        |         |
| Bagley           | Off Sale Only | 1,259        | 760,511    | 598,666   | 161,845            | 21.3%            | 139,468   | 22,377                | 907       | -----    | 23,284            | 3.1%             | 15,000                        |         |
| Balaton          | On & Off Sale | 600          | 460,193    | 249,998   | 210,195            | 45.7%            | 157,203   | 52,992                | 6,592     | -----    | 59,584            | 12.9%            | 86,714                        |         |
| Barnesville      | Off Sale Only | 2,334        | 310,928    | 234,289   | 76,639             | 24.8%            | 57,451    | 19,188                | 2,457     | -----    | 21,645            | 7.0%             | -----                         |         |
| Barnum           | On & Off Sale | [0]          | 598        | 470,654   | 256,625            | 214,070          | 45.5%     | 173,979               | 40,050    | 923      | 40,973            | 8.7%             | 12,000                        |         |
| Battle Lake      | Off Sale Only | 775          | 902,248    | 648,610   | 253,638            | 28.1%            | 173,335   | 80,303                | 28,128    | 21,331   | 87,100            | 9.7%             | 20,000                        |         |
| Baudette         | On & Off Sale | 1,067        | 1,036,331  | 649,964   | 386,367            | 37.3%            | 285,823   | 100,544               | 11,140    | -----    | 111,684           | 10.8%            | 100,000                       |         |
| Beaver Bay       | On & Off Sale | 184          | 365,842    | 194,122   | 171,720            | 46.9%            | 151,881   | 19,839                | 6,290     | -----    | 26,129            | 7.1%             | 20,000                        |         |
| Belview          | On & Off Sale | [21]         | 375        | 21,592    | 12,733             | 8,859            | 41.0%     | 22,799                | (13,940)  | 49,945   | -----             | 36,005           | 166.8%                        | 112,567 |
| Bemidji          | Off Sale Only | 13,074       | 4,026,235  | 3,019,112 | 1,007,123          | 25.0%            | 683,822   | 321,301               | 34,084    | -----    | 355,385           | 8.8%             | 576,343                       |         |
| Benson           | On & Off Sale | 3,390        | 1,095,472  | 681,644   | 413,828            | 37.8%            | 345,319   | 68,509                | 6,079     | 3,017    | 71,571            | 6.5%             | 60,000                        |         |
| Bertha           | On & Off Sale | 474          | 241,292    | 133,476   | 107,816            | 44.7%            | 101,501   | 6,315                 | 1,767     | -----    | 8,082             | 3.3%             | -----                         |         |
| Big Falls        | On & Off Sale | 269          | 311,429    | 172,741   | 138,688            | 44.5%            | 128,272   | 10,416                | 8,949     | -----    | 19,365            | 6.2%             | 5,000                         |         |
| Big Lake         | Off Sale Only | 9,035        | 2,525,489  | 1,902,498 | 622,991            | 24.7%            | 457,130   | 165,861               | 170,145   | 383,259  | (47,253)          | -1.9%            | 130,000                       |         |
| Bigfork          | On & Off Sale | [21]         | 468        | ----      | ----               | ----             | ----      | 3,356                 | (3,356)   | 50,473   | ----              | 47,117           | ----                          | 135,275 |
| Blissey          | On & Off Sale | 112          | 793,087    | 333,803   | 459,284            | 57.9%            | 467,207   | (7,923)               | 34,496    | 38,253   | (11,680)          | -1.5%            | 5,074                         |         |
| Blackduck        | On & Off Sale | 720          | 687,093    | 418,466   | 268,627            | 39.1%            | 249,742   | 18,885                | 6,838     | -----    | 25,723            | 3.7%             | 50,000                        |         |
| Blue Earth       | Off Sale Only | 3,463        | 1,111,950  | 837,874   | 274,076            | 24.6%            | 217,621   | 56,455                | 33,459    | 28,633   | 61,281            | 5.5%             | 12,197                        |         |
| Boyd             | On & Off Sale | 178          | 284,852    | 139,672   | 145,180            | 51.0%            | 147,509   | (2,329)               | 13,771    | -----    | 11,442            | 4.0%             | 50,000                        |         |
| Braham           | Off Sale Only | 1,655        | 1,095,417  | 841,586   | 253,831            | 23.2%            | 229,828   | 24,003                | 48,619    | 46,248   | 26,374            | 2.4%             | 15,000                        |         |
| Brandon          | On & Off Sale | 437          | 483,977    | 272,204   | 210,869            | 43.7%            | 156,999   | 53,870                | 11,067    | -----    | 64,937            | 13.4%            | 40,000                        |         |
| Brookton Center  | Off Sale Only | 27,901       | 5,158,987  | 3,922,143 | 1,236,844          | 24.0%            | 963,061   | 273,783               | 44,989    | -----    | 318,772           | 6.2%             | 125,000                       |         |
| Browerville      | On & Off Sale | 724          | 494,540    | 254,359   | 240,181            | 48.6%            | 218,891   | 21,290                | 4,240     | 449      | 25,081            | 5.1%             | 20,950                        |         |
| Browns Valley    | On & Off Sale | [0]          | 636        | 321,729   | 169,517            | 152,212          | 47.3%     | 143,625               | 8,587     | 4,586    | -----             | 13,173           | 4.1%                          | 7,000   |
| Buffalo          | Off Sale Only | 13,776       | 3,056,325  | 2,111,543 | 944,782            | 30.9%            | 587,251   | 357,531               | 6,778     | 47,821   | 316,488           | 10.4%            | 400,000                       |         |
| Buffalo Lake     | On & Off Sale | 749          | 448,980    | 257,363   | 191,617            | 42.7%            | 188,475   | 3,142                 | -----     | -----    | 3,142             | 0.7%             | 17,039                        |         |
| Butterfield      | On & Off Sale | 523          | 205,280    | 152,012   | 53,268             | 25.9%            | 49,545    | 3,723                 | 2,538     | -----    | 3,626             | 3.0%             | -----                         |         |
| Caledonia        | Off Sale Only | 2,940        | 471,268    | 366,044   | 105,224            | 22.3%            | 87,985    | 17,239                | -----     | -----    | 17,239            | 3.7%             | 17,215                        |         |
| Callaway         | On & Off Sale | 209          | 345,343    | 198,149   | 147,194            | 42.6%            | 133,101   | 14,093                | 109       | -----    | 14,202            | 4.1%             | 5,062                         |         |
| Cambridge        | Off Sale Only | 7,382        | 3,632,879  | 2,786,466 | 846,413            | 23.3%            | 519,843   | 326,570               | 49,768    | -----    | 376,338           | 10.4%            | 200,000                       |         |
| Canton           | On & Off Sale | 324          | 97,162     | 76,577    | 20,585             | 21.2%            | 33,124    | (12,539)              | 5,073     | -----    | (7,466)           | -7.7%            | -----                         |         |
| Clarissa         | On & Off Sale | 624          | 365,268    | 212,123   | 153,145            | 41.9%            | 147,508   | 5,637                 | 3,872     | -----    | 9,509             | 2.6%             | 10,000                        |         |
| Clearbrook       | On & Off Sale | 557          | 379,884    | 223,959   | 155,925            | 41.0%            | 160,513   | (4,588)               | 12,886    | 177      | 8,121             | 2.1%             | 50,000                        |         |
| Cleveland        | On & Off Sale | 713          | 221,505    | 125,335   | 96,170             | 43.4%            | 105,999   | (9,829)               | 21,575    | 514      | 11,232            | 5.1%             | -----                         |         |
| Clontarf         | On & Off Sale | 158          | 307,763    | 193,880   | 113,883            | 37.9%            | 121,607   | (7,724)               | -----     | -----    | (7,724)           | -2.5%            | -----                         |         |
| Columbia Heights | Off Sale Only | 18,288       | 6,546,491  | 5,039,318 | 1,507,173          | 23.0%            | 1,305,021 | 202,152               | 34,798    | -----    | 236,950           | 3.6%             | 712,361                       |         |
| Conger           | On & Off Sale | 145          | 203,316    | 104,200   | 99,116             | 48.7%            | 72,097    | 27,019                | 1,466     | -----    | 28,485            | 14.0%            | 254                           |         |
| Cook             | Off Sale Only | 586          | 1,235,020  | 924,477   | 310,543            | 25.1%            | 181,203   | 129,340               | 6,171     | -----    | 135,511           | 11.0%            | -----                         |         |
| Cottonwood       | On & Off Sale | 1,169        | 515,066    | 337,831   | 177,235            | 34.4%            | 201,114   | (23,879)              | 44        | 531      | (24,366)          | -4.7%            | (18,000)                      |         |
| Cromwell         | On & Off Sale | 209          | 469,280    | 278,486   | 190,794            | 40.7%            | 165,556   | 25,238                | 12,227    | 748      | 36,717            | 7.8%             | 42,000                        |         |
| Dallion          | Off Sale Only | 248          | 277,059    | 217,620   | 50,439             | 21.5%            | 56,912    | 2,527                 | 687       | -----    | 3,214             | 1.2%             | 2,000                         |         |
| Danvers          | On & Off Sale | 96           | 364,951    | 174,872   | 190,079            | 52.1%            | 142,738   | 47,341                | -----     | 47,341   | 13.0%             | -----            | -----                         |         |
| Darwin           | Off Sale Only | 301          | 365,371    | 294,832   | 70,539             | 19.3%            | 79,822    | (9,283)               | 5,803     | -----    | (3,480)           | -1.0%            | -----                         |         |
| Dassel           | Off Sale Only | 1,315        | 1,008,874  | 799,765   | 209,109            | 20.7%            | 184,267   | 24,842                | 9,071     | 10,713   | 23,200            | 2.3%             | -----                         |         |
| Dawson           | Off Sale Only | 1,448        | 380,842    | 284,353   | 96,489             | 25.3%            | 117,247   | (20,758)              | 853       | -----    | (19,905)          | -5.2%            | -----                         |         |

**Table 5**  
**Comparison of City Liquor Store Operations - 2006**

| Name of City  | Type of Store | Gross Profit |            |           | Operating Expenses |                  |           | Nonoperating Expenses |          |          | Net Profit/(Loss) |                     |
|---------------|---------------|--------------|------------|-----------|--------------------|------------------|-----------|-----------------------|----------|----------|-------------------|---------------------|
|               |               | Foot-notes   | Population | Sales     | Cost of Sales      | Percent of Sales | Amount    | Income/(Loss)         | Revenues | Amount   | Percent of Sales  | To/From Other Funds |
| De Graff      | On & Off Sale | 131          | \$280,635  | \$155,197 | \$125,438          | 44.7%            | \$96,720  | \$28,718              | \$28,718 | 10.2%    | \$15,000          |                     |
| Delano        | Off Sale Only | 5,050        | 2,078,128  | 1,553,722 | 524,406            | 25.2%            | 368,609   | 155,797               | 16,294   | ---      | 8.3%              |                     |
| Delavan       | On & Off Sale | 182          | 181,433    | 94,448    | 52.1%              | 103,698          | (9,250)   | 8,735                 | ---      | (515)    | -0.3%             |                     |
| Detroit Lakes | Off Sale Only | 8,195        | 4,329,322  | 3,309,068 | 1,020,254          | 23.6%            | 340,050   | 680,204               | 76,593   | 59,800   | 696,997           |                     |
| Dundee        | On & Off Sale | 95           | 172,757    | 87,490    | 85,267             | 49.4%            | 105,778   | (20,511)              | 6,506    | 16       | (14,021)          |                     |
| Eagle Bend    | On & Off Sale | 609          | 313,018    | 185,364   | 127,654            | 40.8%            | 128,433   | (779)                 | 14,168   | ---      | 13,389            |                     |
| Eden Prairie  | Off Sale Only | 61,325       | 10,158,292 | 7,573,963 | 2,584,329          | 25.4%            | 1,636,402 | 947,927               | 347,921  | 30,691   | 1,265,157         |                     |
| Edina         | Off Sale Only | 46,896       | 11,014,491 | 8,111,021 | 2,903,470          | 26.4%            | 1,849,350 | 1,054,120             | 14,954   | 8,592    | 1,060,482         |                     |
| Elizabeth     | Off Sale Only | 171          | 279,708    | 211,121   | 68,587             | 24.5%            | 65,326    | 3,261                 | 14       | ---      | 3,275             |                     |
| Elk River     | Off Sale Only | 22,550       | 5,897,950  | 4,233,420 | 1,664,530          | 28.2%            | 919,166   | 745,364               | 94,344   | 49,914   | 789,794           |                     |
| Ellendale     | On & Off Sale | 651          | 347,282    | 198,956   | 148,326            | 42.7%            | 156,102   | (7,776)               | 886      | ---      | (6,890)           |                     |
| Ellsworth     | On & Off Sale | 528          | 259,970    | 145,518   | 114,452            | 44.0%            | 126,411   | (11,959)              | 4,429    | ---      | (7,530)           |                     |
| Elmwood       | Off Sale Only | 668          | 128,087    | 98,678    | 29,409             | 23.0%            | 29,390    | 19                    | 733      | ---      | 752               |                     |
| Erhard        | Off Sale Only | 139          | 275,443    | 210,880   | 64,563             | 23.4%            | 67,068    | (2,505)               | 3,035    | ---      | 530               |                     |
| Fairfax       | On & Off Sale | 1,267        | 483,837    | 274,816   | 209,021            | 43.2%            | 201,668   | 7,353                 | 6,901    | ---      | 14,254            |                     |
| Fairmont      | Off Sale Only | 10,720       | 2,352,084  | 1,751,868 | 600,216            | 25.5%            | 299,580   | 300,636               | 35,205   | ---      | 335,841           |                     |
| Farmington    | Off Sale Only | 17,495       | 3,989,278  | 3,143,099 | 846,179            | 21.2%            | 858,515   | (12,336)              | 2,903    | 37,633   | (47,066)          |                     |
| Fergus Falls  | Off Sale Only | 13,949       | 4,496,115  | 3,340,274 | 1,155,841          | 25.7%            | 805,476   | 350,365               | 27,039   | 66,522   | 310,882           |                     |
| Fifty Lakes   | On & Off Sale | 406          | 409,584    | 190,293   | 219,291            | 53.5%            | 220,630   | (1,339)               | 853      | ---      | (486)             |                     |
| Finlayson     | On & Off Sale | 333          | 465,331    | 261,630   | 203,701            | 43.8%            | 146,090   | 57,611                | 1,500    | ---      | 59,111            |                     |
| Flemington    | On & Off Sale | 237          | 202,008    | 97,369    | 104,639            | 51.8%            | 108,191   | (3,552)               | 14,339   | 10,370   | 417               |                     |
| Foreston      | On & Off Sale | 507          | 365,594    | 180,332   | 185,262            | 50.7%            | 208,121   | (22,859)              | 23,703   | ---      | 844               |                     |
| Frazee        | On & Off Sale | 1,411        | 563,056    | 376,874   | 186,182            | 33.1%            | 202,65    | (16,583)              | 367      | 850      | (17,066)          |                     |
| Fridley       | Off Sale Only | 26,603       | 5,136,029  | 3,926,720 | 1,209,309          | 23.5%            | 866,699   | 342,610               | 19,938   | ---      | 362,548           |                     |
| Gilman        | On & Off Sale | 228          | 377,154    | 195,578   | 181,576            | 48.1%            | 182,314   | (738)                 | 20,617   | ---      | 19,879            |                     |
| Glencoe       | Off Sale Only | 5,758        | 1,067,362  | 815,496   | 251,866            | 23.6%            | 142,449   | 108,917               | 1,499    | 8,489    | 101,927           |                     |
| Glenwood      | Off Sale Only | 2,660        | 1,068,320  | 825,132   | 243,188            | 22.8%            | 167,942   | 75,246                | 1,148    | ---      | 76,394            |                     |
| Goodridge     | On & Off Sale | 115          | 216,773    | 120,823   | 95,950             | 44.3%            | 108,599   | (12,649)              | 5,233    | ---      | (7,416)           |                     |
| Grand Marais  | Off Sale Only | 1,419        | 1,439,520  | 977,044   | 462,476            | 32.1%            | 235,372   | 227,104               | 11,321   | ---      | 238,425           |                     |
| Granite Falls | Off Sale Only | 3,057        | 749,900    | 560,680   | 189,220            | 25.2%            | 131,035   | 58,185                | 17,759   | 9,238    | 66,706            |                     |
| Hackensack    | On & Off Sale | 314          | 914,429    | 614,943   | 299,486            | 32.8%            | 280,870   | 18,616                | 921      | 25,335   | (5,798)           |                     |
| Hadley        | On & Off Sale | 64           | 226,609    | 101,216   | 125,393            | 55.3%            | 107,668   | 17,725                | 11,271   | 807      | 28,189            |                     |
| Hanley Falls  | On & Off Sale | 304          | 231,774    | 133,559   | 98,215             | 42.4%            | 103,383   | (5,168)               | 6,117    | ---      | 949               |                     |
| Hanska        | On & Off Sale | 416          | 300,033    | 168,464   | 131,569            | 43.9%            | 144,667   | (13,098)              | 9,291    | ---      | (3,807)           |                     |
| Hawley        | Off Sale Only | 1,924        | 646,351    | 485,845   | 160,506            | 24.8%            | 135,670   | 24,836                | 22       | 486      | 24,372            |                     |
| Herman        | On & Off Sale | 422          | 332,517    | 200,112   | 132,405            | 39.8%            | 137,980   | (5,575)               | ---      | 2,014    | (7,589)           |                     |
| Heron Lake    | On & Off Sale | 772          | 314,149    | 169,405   | 144,744            | 46.1%            | 129,449   | 15,295                | 963      | 5,665    | 10,593            |                     |
| Hinckley      | On & Off Sale | 1,438        | 1,708,396  | 1,201,073 | 507,323            | 29.7%            | 328,973   | 178,350               | 12,063   | 16,533   | 173,880           |                     |
| Hitterdal     | On & Off Sale | 179          | 332,403    | 178,801   | 153,602            | 46.2%            | 141,896   | 11,706                | 5,633    | ---      | 17,339            |                     |
| Holdingford   | On & Off Sale | 760          | 303,446    | 165,249   | 138,197            | 45.5%            | 154,754   | (16,557)              | 22,162   | 4,105    | 5,605             |                     |
| Houston       | On & Off Sale | 1,010        | 415,728    | 231,210   | 184,518            | 44.4%            | 194,257   | (9,739)               | 4,843    | ---      | (4,896)           |                     |
| Howard Lake   | On & Off Sale | 1,995        | 928,957    | 642,320   | 286,637            | 30.9%            | 292,689   | (7,052)               | 7,265    | 17,725   | (17,727)          |                     |
| Hutchinson    | Off Sale Only | 13,977       | 4,326,907  | 3,395,672 | 931,235            | 21.5%            | 652,441   | 278,794               | 59,297   | 230,085  | 5,3%              |                     |
| Isanti        | Off Sale Only | 5,206        | 1,934,854  | 1,478,541 | 456,313            | 23.6%            | 371,648   | 84,665                | 42,418   | ---      | 127,083           |                     |
| Isla          | On & Off Sale | 835          | 870,439    | 525,093   | 345,346            | 39.7%            | 341,241   | 4,105                 | 1,094    | 1,166    | 4,033             |                     |
| Ivanhoe       | On & Off Sale | 630          | 379,394    | 211,840   | 167,554            | 44.2%            | 172,107   | (4,553)               | 462      | (5,015)  | -1.3%             |                     |
| Jackson       | Off Sale Only | 3,469        | 712,427    | 563,212   | 149,215            | 20.9%            | 133,564   | 15,651                | 9,475    | ---      | 25,126            |                     |
| Kasson        | Off Sale Only | 5,504        | 900,107    | 685,610   | 214,497            | 23.8%            | 178,387   | 36,110                | 5,638    | ---      | 41,748            |                     |
| Kelliher      | On & Off Sale | 313          | 372,473    | 192,826   | 179,647            | 48.2%            | 188,707   | (9,060)               | 1,077    | ---      | (7,983)           |                     |
| Kellogg       | On & Off Sale | 469          | 168,792    | 71,688    | 97,104             | 57.5%            | 101,876   | (4,772)               | 23,573   | 18,801   | 11,1%             |                     |
| Kenyon        | On & Off Sale | 1,701        | 461,887    | 274,972   | 186,915            | 40.5%            | 242,861   | (5,946)               | 15,116   | (40,830) | -8.8%             |                     |
| Kiester       | Off Sale Only | 502          | 160,201    | 107,348   | 52,853             | 33.0%            | 38,939    | 13,914                | ---      | 13,914   | 8.7%              |                     |
| Lake Benton   | On & Off Sale | 673          | 251,247    | 154,543   | 96,704             | 38.5%            | 96,006    | 698                   | 830      | ---      | 1,528             |                     |
|               |               |              |            |           |                    |                  |           |                       |          |          | 0.6%              |                     |

**Table 5**  
**Comparison of City Liquor Store Operations - 2006**

| Name of City    | Type of Store | Gross Profit  |                  |           | Operating Expenses |          |                  | Nonoperating Expenses |          |          | Net Profit/(Loss) |                               |         |
|-----------------|---------------|---------------|------------------|-----------|--------------------|----------|------------------|-----------------------|----------|----------|-------------------|-------------------------------|---------|
|                 |               | Cost of Sales | Percent of Sales | Amount    | Income/(Loss)      | Expenses | Percent of Sales | Revenues              | Expenses | Amount   | Percent of Sales  | Transfers To/From Other Funds |         |
| Lake Park       | On & Off Sale | \$856         | \$614,412        | \$360,044 | \$254,368          | 41.4%    | \$243,495        | \$10,873              | \$6,954  | \$17,827 | 2.9%              | \$20,000                      |         |
| Lake Wilson     | On & Off Sale | 254           | 211,821          | 108,534   | 103,287            | 48.8%    | 121,486          | 5,683                 | 615      | (13,131) | -6.2%             | ---                           |         |
| Lakefield       | Off Sale Only | 1,701         | 269,110          | 9,030,491 | 80,783             | 30.0%    | 84,585           | (3,802)               | 6,453    | 2,651    | 1.0%              | (1,414)                       |         |
| Lakeville       | Off Sale Only | 52,323        | 12,111,183       | 1,375,577 | 3,080,692          | 25.4%    | 1,903,301        | 1,177,391             | 71,351   | 34,298   | 1,214,444         | 10.0%                         | 368,096 |
| Lancaster       | On & Off Sale | 333           | 209,601          | 526,778   | 72,024             | 34.4%    | 87,988           | (15,964)              | 2,864    | 115      | (13,215)          | -6.3%                         | ---     |
| Le Center       | On & Off Sale | 2,365         | 847,510          | 320,732   | 37.8%              | 259,536  | 61,196           | 4,135                 | ---      | 65,331   | 7.7%              | 75,000                        |         |
| Lewisville      | On & Off Sale | 250           | 207,276          | 110,402   | 96,874             | 46.7%    | 109,515          | (12,641)              | 7,606    | ---      | (5,035)           | -2.4%                         | ---     |
| Lexington       | Off Sale Only | 2,062         | 2,555,825        | 2,017,638 | 538,187            | 21.1%    | 400,262          | 137,925               | 11,958   | ---      | 149,883           | 5.9%                          | 154,735 |
| Lindstrom       | On & Off Sale | 3,966         | 2,064,740        | 1,460,455 | 604,285            | 29.3%    | 500,703          | 103,582               | 32,893   | ---      | 136,475           | 6.6%                          | 154,735 |
| Lismore         | On & Off Sale | 211           | 285,739          | 138,594   | 147,145            | 51.5%    | 150,401          | (3,256)               | 3,733    | 2,129    | (1,652)           | -0.6%                         | ---     |
| Litchfield      | Off Sale Only | 6,869         | 1,602,618        | 1,244,139 | 358,479            | 22.4%    | 249,092          | 109,387               | 26,663   | ---      | 136,050           | 8.5%                          | 59,000  |
| Littlefork      | On & Off Sale | 705           | 360,900          | 216,369   | 144,531            | 40.0%    | 131,830          | 12,701                | 2,843    | ---      | 15,544            | 4.3%                          | ---     |
| Long Prairie    | Off Sale Only | 3,040         | 1,018,273        | 759,061   | 259,212            | 25.3%    | 156,132          | 103,080               | 11,843   | ---      | 114,923           | 11.3%                         | 52,000  |
| Longville       | On & Off Sale | 182           | 1,108,522        | 675,480   | 433,042            | 39.1%    | 208,208          | 143,834               | 662      | 13,810   | 130,686           | 11.8%                         | 75,000  |
| Lonsdale        | On & Off Sale | 2,684         | 1,075,433        | 778,308   | 297,125            | 27.6%    | 312,554          | (15,429)              | 34,499   | ---      | 19,070            | 1.8%                          | (1,151) |
| Luveme          | Off Sale Only | 4,597         | 792,814          | 563,151   | 229,663            | 29.0%    | 190,031          | 39,632                | 5,985    | ---      | 45,617            | 5.8%                          | 38,000  |
| Madelia         | Off Sale Only | 2,299         | 286,326          | 226,913   | 59,413             | 20.8%    | 46,523           | 12,890                | 6,905    | ---      | 19,795            | 6.9%                          | 30,000  |
| Madison         | Off Sale Only | 1,686         | 358,878          | 273,733   | 85,145             | 23.7%    | 96,852           | (11,707)              | 1,697    | ---      | (10,010)          | -2.8%                         | ---     |
| Mannomon        | On & Off Sale | 1,183         | 939,666          | 601,173   | 338,493            | 36.0%    | 299,850          | 38,643                | 52,529   | ---      | 91,172            | 9.7%                          | 32,805  |
| Maple Lake      | Off Sale Only | 1,912         | 997,007          | 749,580   | 247,427            | 24.8%    | 197,306          | 50,121                | 11,900   | ---      | 62,021            | 6.2%                          | 40,000  |
| Mapleton        | On & Off Sale | 1,649         | 594,529          | 333,822   | 260,707            | 43.9%    | 214,769          | 45,938                | 17,502   | ---      | 63,440            | 10.7%                         | ---     |
| Marshall        | Off Sale Only | 13,031        | 3,578,393        | 2,640,326 | 938,067            | 26.2%    | 329,206          | 608,861               | 30,694   | ---      | 639,555           | 17.9%                         | 375,000 |
| Mazepa          | On & Off Sale | 784           | 348,147          | 211,309   | 136,838            | 39.3%    | 122,436          | 44,402                | 15,090   | ---      | 29,492            | 8.5%                          | 40,000  |
| Medford         | On & Off Sale | 1,146         | 489,803          | 248,530   | 241,273            | 49.3%    | 242,614          | (1,341)               | 11,129   | ---      | 9,788             | 2.0%                          | ---     |
| Menahga         | On & Off Sale | 1,234         | 803,457          | 461,423   | 342,034            | 42.6%    | 269,481          | 72,553                | 1,702    | 6,271    | 67,984            | 8.5%                          | 50,000  |
| Mentor          | On & Off Sale | 129           | 392,580          | 197,578   | 195,002            | 49.7%    | 165,475          | 29,527                | 1,151    | ---      | 30,678            | 7.8%                          | 16,000  |
| Milaca          | Off Sale Only | 2,776         | 1,429,682        | 1,066,560 | 363,122            | 25.4%    | 214,831          | 148,291               | 14,349   | 6,123    | 156,517           | 10.9%                         | 20,000  |
| Millerville     | On & Off Sale | 114           | 327,334          | 211,260   | 153,074            | 46.8%    | 132,539          | 20,535                | 1,622    | ---      | 22,157            | 6.8%                          | 20,150  |
| Miltona         | On & Off Sale | 312           | 600,136          | 351,351   | 248,785            | 41.5%    | 236,068          | 12,717                | 4,435    | ---      | 17,152            | 2.9%                          | ---     |
| Montevideo      | Off Sale Only | 5,463         | 1,786,321        | 1,343,570 | 442,751            | 24.8%    | 327,883          | 114,868               | 200      | ---      | 115,068           | 6.4%                          | 90,000  |
| Monticello      | Off Sale Only | 11,136        | 3,619,236        | 2,667,929 | 951,307            | 26.3%    | 617,153          | 334,154               | 100,871  | ---      | 435,025           | 12.0%                         | 250,000 |
| Moose Lake      | On & Off Sale | 2,445         | 876,712          | 590,460   | 286,252            | 32.7%    | 287,877          | (1,625)               | 15,647   | 53,809   | (39,787)          | -4.5%                         | ---     |
| Mora            | Off Sale Only | 3,568         | 2,239,951        | 1,687,527 | 552,424            | 24.7%    | 298,207          | 254,217               | 14,757   | ---      | 268,974           | 12.0%                         | 320,000 |
| Morris          | Off Sale Only | 5,184         | 1,369,358        | 1,043,094 | 326,264            | 23.8%    | 204,837          | 121,427               | 18,785   | ---      | 140,212           | 10.2%                         | 55,000  |
| Morton          | On & Off Sale | 424           | 280,926          | 150,963   | 129,963            | 46.3%    | 110,608          | 19,355                | 5,186    | ---      | 24,541            | 8.7%                          | 20,000  |
| Mound           | Off Sale Only | 9,800         | 2,291,715        | 1,740,257 | 551,458            | 24.1%    | 505,960          | 45,498                | ---      | 57,257   | (11,759)          | -0.5%                         | 120,000 |
| Nevis           | On & Off Sale | 362           | 520,339          | 270,381   | 249,958            | 48.0%    | 179,325          | 70,633                | 156      | ---      | 70,789            | 13.6%                         | 70,744  |
| New York Mills  | On & Off Sale | 1,203         | 718,959          | 398,090   | 320,869            | 44.6%    | 196,231          | 124,638               | 4,116    | ---      | 128,754           | 17.9%                         | 54,000  |
| Nisswa          | On & Off Sale | 2,047         | 2,693,002        | 1,927,307 | 765,695            | 28.4%    | 639,268          | 126,427               | ---      | 126,427  | 4.7%              | 59,000                        |         |
| North Branch    | Off Sale Only | 10,468        | 1,905,800        | 1,408,601 | 497,199            | 26.1%    | 361,358          | 135,841               | 5,302    | 40,362   | 100,781           | 5.3%                          | 102,000 |
| Northfield      | Off Sale Only | 19,413        | 2,371,043        | 1,734,941 | 636,102            | 26.8%    | 480,096          | 156,006               | 19,536   | ---      | 175,542           | 7.4%                          | 120,000 |
| Northome        | On & Off Sale | 243           | 146,647          | 105,560   | 41,087             | 28.0%    | 83,631           | (42,544)              | 25,497   | ---      | (17,047)          | -11.6%                        | ---     |
| Ogema           | On & Off Sale | 124           | 345,011          | 211,234   | 133,777            | 38.8%    | 100,103          | 33,674                | 7,285    | ---      | 40,959            | 11.9%                         | ---     |
| Oglivie         | On & Off Sale | 480           | 453,566          | 271,093   | 182,473            | 40.2%    | 173,207          | 9,266                 | 6,409    | ---      | 15,675            | 3.5%                          | 63,573  |
| Okabena         | On & Off Sale | 182           | 266,827          | 144,371   | 122,456            | 45.9%    | 130,773          | (8,317)               | 9,315    | 998      | 0.4%              | ---                           | ---     |
| Olivia          | On & Off Sale | 2,565         | 817,671          | 566,001   | 251,670            | 30.8%    | 254,168          | (2,498)               | 18,014   | ---      | 15,516            | 1.9%                          | 10,000  |
| Orr             | On & Off Sale | 240           | 508,234          | 284,802   | 223,432            | 44.0%    | 204,443          | 19,189                | 4,270    | ---      | 23,459            | 4.6%                          | 14,500  |
| Osakis          | On & Off Sale | 1,615         | 623,728          | 348,076   | 275,652            | 44.2%    | 212,115          | 63,537                | 22,095   | ---      | 85,632            | 13.7%                         | 38,326  |
| Paisrade        | On & Off Sale | 148           | 389,022          | 269,500   | 119,522            | 30.7%    | 138,340          | (18,818)              | 14,901   | ---      | (3,917)           | -1.0%                         | 10,000  |
| Park Rapids     | Off Sale Only | 3,519         | 2,737,973        | 2,084,744 | 653,229            | 23.9%    | 386,360          | 266,869               | 67,700   | 35,596   | 344,569           | 12.2%                         | 227,727 |
| Parkers Prairie | On & Off Sale | 1,032         | 533,232          | 350,165   | 183,067            | 34.3%    | 197,451          | (14,384)              | 2,280    | 35,596   | (47,700)          | -8.9%                         | ---     |
| Paynesville     | Off Sale Only | 2,319         | 750,065          | 568,032   | 182,033            | 24.3%    | 140,567          | 41,466                | 3,316    | ---      | 44,782            | 6.0%                          | 12,000  |
| Pelican Rapids  | Off Sale Only | 2,424         | 773,334          | 587,081   | 186,253            | 24.1%    | 148,779          | 37,474                | ---      | 37,474   | 4.8%              | 15,000                        |         |

**Table 5**  
**Comparison of City Liquor Store Operations - 2006**

| Name of City      | Type of Store | Gross Profit |            |             |               | Operating Income/(Loss) |           |           |               | Nonoperating Expenses |           | Net Profit/(Loss) |           | Transfers To/(From) Other Funds |         |  |
|-------------------|---------------|--------------|------------|-------------|---------------|-------------------------|-----------|-----------|---------------|-----------------------|-----------|-------------------|-----------|---------------------------------|---------|--|
|                   |               | Foot-notes   | Population | Sales       | Cost of Sales | Percent of Sales        | Amount    | Expenses  | Income/(Loss) | Revenues              | Amount    | Percent of Sales  | Amount    | Percent                         |         |  |
| Perham            | Off Sale Only | ---          | 2,749      | \$1,455,557 | \$1,078,247   | 25.9%                   | \$210,375 | \$166,935 | \$21,153      | \$73,000              | \$115,088 | 7.9%              | \$163,150 |                                 |         |  |
| Pine City         | Off Sale Only | ---          | 3,272      | 1,657,158   | 1,250,292     | 40.6%                   | \$443,805 | \$166,939 | \$11,943      | \$51,756              | (76,752)  | -4.6%             | 218,841   |                                 |         |  |
| Pine Island       | On & Off Sale | [21]         | 3,301      | 166,863     | 103,261       | 38.1%                   | 80,894    | (17,292)  | 3,465         | 142,266               | (156,093) | -5.5%             | 50,000    | (2,000)                         |         |  |
| Pipeslone         | Off Sale Only | ---          | 4,342      | 1,040,270   | 757,470       | 28.2%                   | 163,213   | 119,587   | 22,501        | ---                   | 142,088   | 13.7%             | 5,223     | 5,223                           |         |  |
| Plainview         | On & Off Sale | ---          | 3,397      | 566,240     | 360,018       | 20.6,222                | 36.4%     | 195,104   | 11,118        | 18,115                | ---       | 29,233            | 12.6%     | 5,000                           | 5,000   |  |
| Princeton         | Off Sale Only | ---          | 4,535      | 2,357,008   | 1,822,919     | 534,089                 | 22.7%     | 301,078   | 233,011       | 65,038                | ---       | 298,049           | 2.5%      | 3,000                           | 3,000   |  |
| Proctor           | Off Sale Only | ---          | 2,823      | 801,835     | 615,359       | 186,476                 | 23.3%     | 162,665   | 23,811        | 62                    | 3,875     | 19,998            | 2.5%      | 50,000                          |         |  |
| Randall           | On & Off Sale | ---          | 586        | 543,873     | 342,744       | 201,129                 | 37.0%     | 168,130   | 32,999        | 12,118                | ---       | 45,117            | 8.3%      | 50,000                          |         |  |
| Ranier            | On & Off Sale | ---          | 173        | 365,933     | 158,811       | 207,122                 | 56.6%     | 176,192   | 30,930        | 233                   | 31,163    | 8.5%              | 20,000    |                                 |         |  |
| Redwood Falls     | Off Sale Only | ---          | 5,307      | 1,495,687   | 1,112,896     | 382,791                 | 25.6%     | 264,936   | 117,855       | 18,749                | 40,094    | 96,510            | 6.5%      | 75,000                          |         |  |
| Remer             | On & Off Sale | ---          | 366        | 499,904     | 285,312       | 214,592                 | 42.9%     | 171,101   | 43,491        | ---                   | 43,491    | 8.7%              | 47,000    |                                 |         |  |
| Richfield         | Off Sale Only | ---          | 33,099     | 10,271,839  | 7,834,114     | 2,437,725               | 23.7%     | 1,842,866 | 594,859       | 40,944                | ---       | 635,803           | 6.2%      | 673,180                         |         |  |
| Robbinsdale       | Off Sale Only | ---          | 13,698     | 1,982,472   | 1,521,726     | 460,746                 | 23.2%     | 484,275   | (23,529)      | 8,664                 | ---       | (14,865)          | -0.7%     | 50,000                          |         |  |
| Rogers            | On & Off Sale | ---          | 6,570      | 3,052,686   | 2,068,616     | 984,070                 | 32.2%     | 721,995   | 262,075       | 1,818                 | 59,291    | 204,602           | 6.7%      | 110,509                         |         |  |
| Roseau            | Off Sale Only | ---          | 2,879      | 1,417,692   | 1,070,900     | 346,792                 | 24.5%     | 172,124   | 174,668       | 1,086                 | ---       | 175,754           | 12.4%     | 100,000                         |         |  |
| Round Lake        | Off Sale Only | ---          | 418        | 95,882      | 66,115        | 29,767                  | 31.0%     | 30,305    | (538)         | 1,512                 | ---       | 974               | 1.0%      | ---                             | ---     |  |
| Rush City         | On & Off Sale | ---          | 3,056      | 705,233     | 492,982       | 212,251                 | 30.1%     | 205,093   | 7,158         | 12,925                | ---       | 20,083            | 2.8%      | 2,200                           |         |  |
| Rushford          | On & Off Sale | ---          | 1,781      | 556,289     | 373,160       | 183,129                 | 32.9%     | 182,843   | 286           | 13,439                | 1,282     | 12,443            | 2.2%      | 30,000                          |         |  |
| Russell           | On & Off Sale | ---          | 341        | 299,240     | 171,947       | 127,293                 | 42.5%     | 113,311   | 13,982        | 9,089                 | ---       | 20,460            | 6.7%      | 53,000                          |         |  |
| Sacred Heart      | On & Off Sale | ---          | 513        | 393,098     | 222,116       | 170,982                 | 43.5%     | 161,688   | 9,294         | 16,235                | 4,823     | 20,706            | 5.3%      | ---                             | ---     |  |
| Sauk Rapids       | Off Sale Only | ---          | 12,679     | 2,252,212   | 1,799,919     | 452,293                 | 20.1%     | 348,259   | 104,034       | 26,256                | ---       | 130,290           | 5.8%      | 100,000                         |         |  |
| Savage            | Off Sale Only | ---          | 25,065     | 5,846,986   | 4,368,398     | 1,478,588               | 25.3%     | 981,808   | 496,780       | 86,568                | 107,722   | 475,626           | 8.1%      | 425,000                         |         |  |
| Sebeika           | On & Off Sale | ---          | 676        | 522,983     | 299,534       | 222,449                 | 42.7%     | 171,223   | 52,226        | 10,899                | ---       | 63,125            | 12.1%     | ---                             | ---     |  |
| Shedburn          | Off Sale Only | ---          | 1,027      | 604,135     | 369,206       | 234,929                 | 38.9%     | 205,873   | 29,056        | 2,127                 | 12        | 31,171            | 5.2%      | 10,000                          |         |  |
| Shorewood         | Off Sale Only | ---          | 7,499      | 1,978,051   | 1,442,802     | 535,249                 | 27.1%     | 574,415   | (39,166)      | 23,236                | ---       | (15,930)          | -0.8%     | 50,000                          |         |  |
| Silver Bay        | On & Off Sale | ---          | 2,013      | 882,889     | 510,278       | 372,611                 | 42.2%     | 278,986   | 93,625        | 29,644                | 148       | 123,121           | 13.9%     | 61,561                          |         |  |
| Silver Lake       | On & Off Sale | ---          | 813        | 599,154     | 324,740       | 274,414                 | 45.8%     | 240,992   | 33,422        | 4,888                 | ---       | 38,310            | 6.4%      | 30,000                          |         |  |
| Sleepy Eye        | Off Sale Only | ---          | 3,584      | 408,900     | 299,996       | 115,904                 | 28.3%     | 130,461   | (14,557)      | 3,854                 | ---       | (10,703)          | -2.6%     | ---                             | ---     |  |
| South Haven       | On & Off Sale | ---          | 209        | 366,514     | 160,608       | 205,906                 | 56.2%     | 154,302   | 51,604        | 3,541                 | ---       | 55,145            | 15.0%     | 5,667                           |         |  |
| Spring Grove      | On & Off Sale | ---          | 1,297      | 333,354     | 189,537       | 143,817                 | 43.1%     | 143,310   | 507           | 2,188                 | ---       | 2,695             | 0.8%      | ---                             | ---     |  |
| Spring Lake Park  | Off Sale Only | ---          | 6,623      | 2,623,242   | 2,032,241     | 591,001                 | 22.5%     | 608,362   | (17,361)      | 51,162                | 3,635     | 30,166            | 1.1%      | 150,000                         |         |  |
| Stacy             | On & Off Sale | ---          | 1,357      | 1,734,446   | 1,116,961     | 617,485                 | 35.6%     | 629,431   | (11,946)      | 3,407                 | 86,340    | (94,879)          | -5.5%     | (40,000)                        |         |  |
| St. Anthony       | Off Sale Only | ---          | 8,361      | 5,814,838   | 4,451,142     | 1,363,696               | 23.5%     | 929,338   | 434,358       | 3,174                 | 574       | 406,477           | 7.0%      | 175,000                         |         |  |
| St. Francis       | Off Sale Only | ---          | 7,201      | 1,831,828   | 1,396,225     | 435,603                 | 23.8%     | 324,381   | 111,222       | 16,157                | ---       | 127,379           | 7.0%      | 17,370                          |         |  |
| St. Hilarie       | On & Off Sale | ---          | 273        | 479,782     | 264,509       | 215,273                 | 44.9%     | 191,836   | 23,437        | 4,367                 | ---       | 27,804            | 5.8%      | ---                             | ---     |  |
| St. James         | Off Sale Only | ---          | 4,634      | 816,796     | 563,348       | 253,448                 | 31.0%     | 140,305   | 113,143       | 6,515                 | ---       | 119,658           | 14.6%     | 58,949                          |         |  |
| St. Leo           | On & Off Sale | ---          | 97         | 120,247     | 53,007        | 67,240                  | 55.9%     | 64,066    | 3,174         | 574                   | ---       | 3,748             | 3.1%      | 20,000                          |         |  |
| Thief River Falls | Off Sale Only | ---          | 8,509      | 3,485,834   | 2,706,054     | 779,780                 | 22.4%     | 478,626   | 301,154       | 16,582                | ---       | 317,736           | 9.1%      | 267,356                         |         |  |
| Vergas            | On & Off Sale | ---          | 2,155      | 655,635     | 419,410       | 236,225                 | 36.0%     | 281,781   | (45,556)      | 44,650                | ---       | 54,024            | -0.1%     | 30,000                          |         |  |
| Verndale          | On & Off Sale | ---          | 559        | 246,725     | 126,625       | 120,100                 | 48.7%     | 113,011   | 7,089         | 3,407                 | ---       | 10,496            | 4.3%      | ---                             | ---     |  |
| Vesta             | On & Off Sale | ---          | 321        | 184,988     | 84,673        | 1,238,540               | 482,924   | 28.1%     | 106,130       | (5,815)               | 589       | ---               | 35,017    | 5.8%                            | 153,336 |  |
| Wadena            | Off Sale Only | ---          | 4,227      | 1,343,736   | 1,027,344     | 143,514                 | 47.8%     | 121,908   | 201,446       | 114,946               | 3,703     | 22,248            | 7.4%      | 20,000                          |         |  |
| Underwood         | Off Sale Only | ---          | 344        | 336,121     | 254,188       | 81,933                  | 24.4%     | 74,997    | 6,936         | 11,564                | ---       | 18,500            | 5.5%      | 25,000                          |         |  |
| Walker            | On & Off Sale | ---          | 327        | 548,606     | 422,621       | 125,985                 | 23.0%     | 83,688    | 42,297        | 11,727                | ---       | 54,024            | 9.8%      | 9,800                           |         |  |
| Wendale           | On & Off Sale | ---          | 559        | 246,725     | 126,625       | 120,100                 | 48.7%     | 113,011   | 7,089         | 3,407                 | ---       | 10,496            | 4.3%      | ---                             | ---     |  |
| Walnut Grove      | Off Sale Only | ---          | 1,739      | 371,279     | 201,857       | 169,422                 | 45.6%     | 169,961   | (539)         | 1,440                 | ---       | 149,459           | 12.7%     | 80,000                          |         |  |
| Warroad           | Off Sale Only | ---          | 975        | 889,137     | 612,850       | 276,287                 | 31.1%     | 255,623   | 20,664        | 547                   | 21,049    | 162               | 0.0%      | 20,000                          |         |  |
| Wayzata           | On & Off Sale | ---          | 4,059      | 3,117,808   | 1,802,708     | 1,315,100               | 42.2%     | 1,094,197 | 220,903       | 21,169                | ---       | 242,072           | 7.8%      | 280,000                         |         |  |

**Table 5**  
**Comparison of City Liquor Store Operations - 2006**

| Name of City             | Type of Store | Gross Profit   |                      |                      | Operating Income/(Loss) |                  |                     | Nonoperating Expenses |                    |                    | Net Profit/(Loss)   |                  |                     |        |
|--------------------------|---------------|----------------|----------------------|----------------------|-------------------------|------------------|---------------------|-----------------------|--------------------|--------------------|---------------------|------------------|---------------------|--------|
|                          |               | Foot-notes     | Population           | Sales                | Cost of Sales           | Percent of Sales | Expenses            | Income/(Loss)         | Revenues           | Expenses           | Amount              | Percent of Sales | To/From Other Funds |        |
| Wells                    | On & Off Sale | ---            | 2,508                | \$645,097            | \$429,379               | 33.4%            | \$211,689           | \$4,029               | \$18,146           | \$703              | \$21,472            | 3.3%             | \$6,689             |        |
| West Concord             | On & Off Sale | ---            | 828                  | 295,750              | 152,437                 | 48.5%            | 143,313             | 157,486               | (14,173)           | 4,856              | 1,62                | (9.479)          | -3.2%               |        |
| Williams                 | On & Off Sale | ---            | 207                  | 351,525              | 194,063                 | 55.2%            | 157,462             | 44.8%                 | 176,062            | (18,600)           | 135                 | ----             | (18,465)            | -5.3%  |
| Wilmont                  | On & Off Sale | ---            | 314                  | 233,251              | 124,159                 | 50.9%            | 109,092             | 46.8%                 | 108,563            | 529                | 7,134               | ----             | 7,663               | 3.3%   |
| Windom                   | Off Sale Only | ----           | 4,436                | 1,264,798            | 918,781                 | 34.6%            | 346,017             | 27.4%                 | 260,738            | 85,279             | ----                | 85,279           | 6.7%                | 70,000 |
| Winton                   | On & Off Sale | ---            | 167                  | 304,515              | 132,755                 | 43.7%            | 171,760             | 56.4%                 | 153,841            | 17,919             | 1,501               | 1,522            | 17,898              | 5.9%   |
| Wolf Lake                | On & Off Sale | ---            | 50                   | 363,602              | 200,170                 | 55.0%            | 163,432             | 44.9%                 | 160,870            | 2,562              | 15,919              | 4,271            | 14,210              | 3.9%   |
| Worthington              | Off Sale Only | ---            | 11,349               | 1,864,264            | 1,395,427               | 46.8%            | 837                 | 25.1%                 | 287,566            | 181,271            | 10,035              | ----             | 191,306             | 10.3%  |
| <b>Off Sale Only</b>     |               | <b>796,381</b> | <b>\$212,823,765</b> | <b>\$160,355,316</b> | <b>\$52,468,449</b>     | <b>24.7%</b>     | <b>\$36,450,571</b> | <b>\$16,017,878</b>   | <b>\$2,293,024</b> | <b>\$1,342,120</b> | <b>\$16,968,782</b> | <b>8.0%</b>      | <b>\$13,396,707</b> |        |
| <b>On &amp; Off Sale</b> |               | <b>110,921</b> | <b>68,407,158</b>    | <b>41,223,364</b>    | <b>27,183,794</b>       | <b>39.7%</b>     | <b>24,673,896</b>   | <b>2,509,898</b>      | <b>1,144,140</b>   | <b>578,867</b>     | <b>3,075,171</b>    | <b>4.5%</b>      | <b>2,958,862</b>    |        |
| <b>All Stores</b>        |               | <b>907,302</b> | <b>281,230,923</b>   | <b>201,578,680</b>   | <b>79,652,243</b>       | <b>28.3%</b>     | <b>61,124,467</b>   | <b>18,527,776</b>     | <b>3,437,164</b>   | <b>1,920,987</b>   | <b>20,043,953</b>   | <b>7.1%</b>      | <b>16,355,569</b>   |        |

Footnotes:

[0] Cash basis of accounting.  
[21] Discontinued liquor operations.

**Table 6**  
**Comparison of City Liquor Store Operations - 2006**  
**Ranked by Gross Sales**

| Ranking | Name of City      | Type of Store | Foot-notes | Population | Sales        | Cost of Sales | Gross Profit Percent |          | Operating Income/(Loss) |               | Nonoperating Expenses |          | Revenues    | Amount  | Net Profit/(Loss) Percent of Sales | Transfers To/From Other Funds |
|---------|-------------------|---------------|------------|------------|--------------|---------------|----------------------|----------|-------------------------|---------------|-----------------------|----------|-------------|---------|------------------------------------|-------------------------------|
|         |                   |               |            |            |              |               | Amount               | of Sales | Expenses                | Income/(Loss) | Revenues              | Expenses |             |         |                                    |                               |
| 1       | Lakeville         | Off Sale Only | ---        | \$2,323    | \$12,111,183 | \$9,030,491   | \$3,080,692          | 25.4%    | \$1,903,301             | \$1,177,391   | \$71,351              | \$34,298 | \$1,214,444 | 10.0%   | \$368,096                          |                               |
| 2       | Edina             | Off Sale Only | ---        | 46,896     | 11,014,491   | 8,111,021     | 2,903,470            | 26.4%    | 1,849,350               | 1,054,120     | 14,954                | 8,592    | 1,060,482   | 9.6%    | 995,230                            |                               |
| 3       | Richfield         | Off Sale Only | ---        | 33,099     | 10,271,839   | 7,834,114     | 2,437,725            | 23.7%    | 1,842,866               | 594,859       | 635,803               | 62,900   | 673,180     | 6.2%    | 817,328                            |                               |
| 4       | Eden Prairie      | Off Sale Only | ---        | 61,325     | 10,158,292   | 7,575,963     | 2,584,329            | 25.4%    | 1,636,402               | 947,927       | 347,921               | 30,691   | 1,265,157   | 12.5%   | 400,000                            |                               |
| 5       | Apple Valley      | Off Sale Only | ---        | 48,832     | 6,622,752    | 4,977,462     | 1,645,290            | 24.8%    | 1,166,602               | 478,688       | 67,430                | ---      | 546,118     | 8.2%    | 712,361                            |                               |
| 6       | Columbia Heights  | Off Sale Only | ---        | 18,288     | 6,546,491    | 5,039,318     | 1,507,173            | 23.0%    | 1,305,021               | 202,152       | 34,798                | ---      | 236,950     | 3.6%    | 233,300                            |                               |
| 7       | Erik River        | Off Sale Only | ---        | 22,550     | 5,892,950    | 4,233,420     | 1,664,530            | 28.2%    | 919,166                 | 745,364       | 94,344                | 49,914   | 789,794     | 13.4%   | 425,000                            |                               |
| 8       | Savage            | Off Sale Only | ---        | 25,065     | 5,846,986    | 4,368,398     | 1,478,588            | 25.3%    | 981,808                 | 496,780       | 86,568                | 107,722  | 475,626     | 8.1%    | 175,000                            |                               |
| 9       | St. Anthony       | Off Sale Only | ---        | 8,361      | 5,814,838    | 4,451,142     | 1,363,696            | 23.5%    | 929,338                 | 434,358       | 20,861                | 48,742   | 406,477     | 7.0%    | 321,500                            |                               |
| 10      | Brooklyn Center   | Off Sale Only | ---        | 27,901     | 5,158,987    | 3,922,143     | 1,236,844            | 24.0%    | 963,061                 | 273,783       | 44,989                | ---      | 318,772     | 6.2%    | 125,000                            |                               |
| 11      | Fridley           | Off Sale Only | ---        | 26,603     | 5,136,029    | 3,926,720     | 1,209,309            | 23.5%    | 866,699                 | 342,610       | 19,938                | ---      | 362,548     | 7.1%    | 500,000                            |                               |
| 12      | Fergus Falls      | Off Sale Only | ---        | 13,949     | 4,496,115    | 3,340,274     | 1,155,841            | 25.7%    | 805,476                 | 350,365       | 27,039                | 66,522   | 310,882     | 6.9%    | 266,831                            |                               |
| 13      | Alexandria        | Off Sale Only | ---        | 11,323     | 4,384,391    | 3,465,498     | 918,893              | 21.0%    | 548,815                 | 370,078       | 4,357                 | 924      | 373,511     | 8.5%    | 375,000                            |                               |
| 14      | Detroit Lakes     | Off Sale Only | ---        | 8,195      | 4,329,322    | 3,309,068     | 1,020,254            | 23.6%    | 340,050                 | 680,204       | 76,593                | 59,800   | 696,997     | 16.1%   | 954,425                            |                               |
| 15      | Hutchinson        | Off Sale Only | ---        | 13,977     | 4,336,907    | 3,395,672     | 931,235              | 21.5%    | 632,441                 | 278,794       | 10,588                | 59,297   | 230,085     | 5.3%    | 233,300                            |                               |
| 16      | Bemidji           | Off Sale Only | ---        | 13,074     | 4,026,235    | 3,019,112     | 1,007,123            | 25.0%    | 685,822                 | 321,301       | 34,084                | ---      | 355,385     | 8.8%    | 576,343                            |                               |
| 17      | Farmington        | Off Sale Only | ---        | 17,945     | 3,098,278    | 3,143,099     | 846,179              | 21.2%    | 858,515                 | (12,336)      | 2,903                 | 37,633   | (47,066)    | -1.2%   | 156,000                            |                               |
| 18      | Cambridge         | Off Sale Only | ---        | 7,382      | 3,632,879    | 2,786,466     | 846,413              | 23.3%    | 326,570                 | 49,768        | ---                   | 376,338  | 10.4%       | 200,000 |                                    |                               |
| 19      | Monticello        | Off Sale Only | ---        | 11,136     | 3,619,236    | 2,667,929     | 951,307              | 26.3%    | 617,153                 | 334,154       | 100,871               | ---      | 455,025     | 12.0%   | 250,000                            |                               |
| 20      | Marshall          | Off Sale Only | ---        | 13,031     | 3,578,393    | 2,640,326     | 938,067              | 26.2%    | 329,206                 | 608,861       | 30,694                | ---      | 639,555     | 17.9%   | 375,000                            |                               |
| 21      | Thief River Falls | Off Sale Only | ---        | 8,509      | 3,485,834    | 2,706,054     | 779,780              | 22.4%    | 478,626                 | 301,154       | 16,582                | ---      | 317,736     | 9.1%    | 267,356                            |                               |
| 22      | Anoka             | Off Sale Only | ---        | 18,076     | 3,309,362    | 2,521,046     | 788,316              | 23.8%    | 658,540                 | 129,776       | 47,689                | ---      | 177,465     | 5.4%    | 160,000                            |                               |
| 23      | Wayzata           | On & Off Sale | ---        | 4,059      | 3,117,808    | 1,802,708     | 1,315,100            | 42.2%    | 1,094,197               | 220,903       | 21,169                | ---      | 242,072     | 7.8%    | 280,000                            |                               |
| 24      | Buffalo           | Off Sale Only | ---        | 13,776     | 3,056,325    | 2,111,543     | 944,782              | 30.9%    | 587,251                 | 357,531       | 6,778                 | 47,821   | 316,488     | 10.4%   | 400,000                            |                               |
| 25      | Rogers            | On & Off Sale | ---        | 6,570      | 3,022,686    | 2,068,616     | 984,070              | 32.2%    | 721,995                 | 262,075       | 1,818                 | 59,291   | 204,602     | 6.7%    | 110,509                            |                               |
| 26      | Park Rapids       | Off Sale Only | ---        | 3,519      | 2,737,973    | 2,084,744     | 635,329              | 23.9%    | 386,360                 | 266,869       | 67,700                | ---      | 334,569     | 12.2%   | 227,727                            |                               |
| 27      | Nisswa            | On & Off Sale | ---        | 2,047      | 2,693,002    | 1,927,307     | 765,695              | 28.4%    | 639,268                 | 126,427       | ---                   | 126,427  | 4.7%        | 59,000  |                                    |                               |
| 28      | Spring Lake Park  | Off Sale Only | ---        | 6,623      | 2,623,242    | 2,032,241     | 591,001              | 22.5%    | 608,362                 | (17,361)      | 51,162                | 3,635    | 30,166      | 1.1%    | 150,000                            |                               |
| 29      | Lexington         | Off Sale Only | ---        | 2,062      | 2,555,825    | 2,017,638     | 538,187              | 21.1%    | 400,262                 | 137,925       | 11,958                | ---      | 149,883     | 5.9%    | 154,590                            |                               |
| 30      | Big Lake          | Off Sale Only | ---        | 9,035      | 2,525,489    | 1,902,498     | 622,991              | 24.7%    | 457,130                 | 165,861       | 170,145               | 383,259  | (47,253)    | -1.9%   | 130,000                            |                               |
| 31      | Northfield        | Off Sale Only | ---        | 19,413     | 2,371,043    | 1,734,941     | 636,102              | 26.8%    | 480,096                 | 195,536       | 175,542               | 74,600   | 120,000     | 7.4%    | 320,000                            |                               |
| 32      | Princeton         | Off Sale Only | ---        | 4,535      | 2,337,008    | 1,822,919     | 534,089              | 22.7%    | 301,078                 | 233,011       | 65,038                | ---      | 298,049     | 12.6%   | 5,000                              |                               |
| 33      | Fairmont          | Off Sale Only | ---        | 10,720     | 2,352,084    | 1,751,868     | 600,216              | 25.5%    | 299,580                 | 300,636       | 35,205                | ---      | 335,841     | 14.3%   | ----                               |                               |
| 34      | Mound             | Off Sale Only | ---        | 9,800      | 2,291,715    | 1,740,257     | 551,458              | 24.1%    | 505,960                 | 45,498        | ---                   | 57,257   | (11,759)    | -0.5%   | ----                               |                               |
| 35      | Sault Rapids      | Off Sale Only | ---        | 12,679     | 2,228,212    | 1,799,919     | 422,293              | 20.1%    | 348,259                 | 104,034       | 26,256                | ---      | 130,290     | 5.8%    | 100,000                            |                               |
| 36      | Mora              | Off Sale Only | ---        | 3,568      | 2,229,951    | 1,687,527     | 552,424              | 24.7%    | 298,207                 | 254,217       | 14,757                | ---      | 268,974     | 12.0%   | 320,000                            |                               |
| 37      | Delano            | Off Sale Only | ---        | 5,050      | 2,078,128    | 1,553,722     | 524,406              | 25.2%    | 368,609                 | 16,294        | 16,294                | ---      | 172,091     | 8.3%    | 75,000                             |                               |
| 38      | Lindstrom         | On & Off Sale | ---        | 3,966      | 2,064,740    | 1,460,455     | 604,285              | 29.3%    | 500,703                 | 103,582       | 32,893                | ---      | 136,475     | 6.6%    | 154,735                            |                               |
| 39      | Robbinsdale       | Off Sale Only | ---        | 13,698     | 1,982,472    | 1,521,726     | 460,746              | 23.2%    | 484,275                 | (23,529)      | 8,664                 | ---      | (14,865)    | -0.7%   | 50,000                             |                               |
| 40      | Shorewood         | Off Sale Only | ---        | 7,499      | 1,972,051    | 1,442,802     | 537,249              | 27.1%    | 574,415                 | (39,166)      | 23,236                | ---      | (15,930)    | -0.8%   | 50,000                             |                               |
| 41      | Irsanti           | Off Sale Only | ---        | 5,206      | 1,934,854    | 1,478,541     | 456,313              | 23.6%    | 371,648                 | 84,665        | 42,418                | ---      | 127,083     | 6.6%    | 50,000                             |                               |
| 42      | North Branch      | Off Sale Only | ---        | 10,468     | 1,905,800    | 1,408,601     | 497,199              | 26.1%    | 361,358                 | 135,841       | 5,302                 | 40,162   | 100,781     | 5.3%    | 102,000                            |                               |
| 43      | Worthington       | Off Sale Only | ---        | 11,349     | 1,864,264    | 1,395,427     | 468,837              | 25.1%    | 287,566                 | 181,271       | 10,035                | ---      | 191,306     | 10.3%   | 217,409                            |                               |
| 44      | St. Francis       | Off Sale Only | ---        | 7,201      | 1,831,828    | 1,396,225     | 435,603              | 23.8%    | 324,381                 | 111,222       | 16,157                | ---      | 127,379     | 7.0%    | 17,370                             |                               |
| 45      | Montevideo        | Off Sale Only | ---        | 5,463      | 1,786,321    | 1,343,570     | 442,751              | 24.8%    | 327,883                 | 114,868       | 200                   | ---      | 115,068     | 6.4%    | 90,000                             |                               |
| 46      | Stacy             | On & Off Sale | ---        | 1,357      | 1,734,446    | 1,116,961     | 617,485              | 35.6%    | 629,431                 | (11,946)      | 3,407                 | 86,340   | (94,879)    | -5.5%   | (40,000)                           |                               |
| 47      | Two Harbors       | Off Sale Only | ---        | 3,673      | 1,721,464    | 1,238,540     | 482,924              | 28.1%    | 272,195                 | 210,729       | 22,440                | ---      | 233,169     | 13.8%   | 153,336                            |                               |
| 48      | Hinkley           | On & Off Sale | ---        | 1,438      | 1,708,396    | 1,201,073     | 507,323              | 29.7%    | 328,973                 | 178,350       | 12,063                | 16,533   | 173,880     | 10.2%   | 100,000                            |                               |
| 49      | Pine City         | Off Sale Only | ---        | 3,272      | 1,657,158    | 1,250,292     | 406,866              | 24.6%    | 443,805                 | (36,939)      | 11,943                | 51,756   | (76,752)    | -4.6%   | 20,000                             |                               |
| 50      | Litchfield        | Off Sale Only | ---        | 6,869      | 1,602,618    | 1,244,139     | 358,479              | 24.4%    | 249,092                 | 109,387       | 26,663                | ---      | 136,050     | 8.5%    | 59,000                             |                               |
| 51      | Perham            | Off Sale Only | ---        | 5,307      | 1,495,687    | 1,112,896     | 382,791              | 25.6%    | 264,936                 | 117,855       | 18,749                | 40,094   | 96,510      | 6.5%    | 75,000                             |                               |
| 52      | Perham            | Off Sale Only | ---        | 2,749      | 1,455,557    | 1,078,247     | 377,310              | 25.9%    | 210,375                 | 166,935       | 21,153                | 73,000   | 115,088     | 7.9%    | 163,150                            |                               |
| 53      | Grand Marais      | Off Sale Only | ---        | 1,419      | 1,439,520    | 977,044       | 462,476              | 32.1%    | 235,372                 | 227,104       | 11,321                | ---      | 238,425     | 16.6%   | 200,000                            |                               |

Table 6  
Comparison of City Liquor Store Operations - 2006  
Ranked by Gross Sales

| Ranking | Name of City   | Type of Store | Footnotes | Gross Profit |             |                  | Operating |                     |           | Nonoperating  |          |          | Net Profit/(Loss)<br>Percent<br>of Sales | Amount | Transfers<br>To/From<br>Other Funds |
|---------|----------------|---------------|-----------|--------------|-------------|------------------|-----------|---------------------|-----------|---------------|----------|----------|--|--------|-------------------------------------|
|         |                |               |           | Population   | Sales       | Cost<br>of Sales | Amount    | Percent<br>of Sales | Expenses  | Income/(Loss) | Revenues | Expenses |  |        |                                     |
| 54      | Milaca         | Off Sale Only | ---       | 2,776        | \$1,429,682 | \$1,066,560      | \$363,122 | 25.4%               | \$214,831 | \$148,291     | \$14,349 | \$6,123  | \$136,517                                | 10.9%  | \$20,000                            |
| 55      | Roseau         | Off Sale Only | ---       | 2,879        | \$1,417,692 | \$1,070,900      | \$346,792 | 24.5%               | \$172,124 | \$174,668     | \$1,086  | ----     | \$175,754                                | 12.4%  | 100,000                             |
| 56      | Morris         | Off Sale Only | ---       | 5,184        | \$1,369,358 | \$1,043,094      | \$326,264 | 23.8%               | \$204,837 | \$121,427     | \$18,785 | ----     | \$140,212                                | 10.2%  | 55,000                              |
| 57      | Wadena         | Off Sale Only | ---       | 4,227        | \$1,343,736 | \$1,027,344      | \$316,392 | 23.5%               | \$201,446 | \$114,946     | \$3,703  | ----     | \$118,649                                | 8.8%   | 55,000                              |
| 58      | Windom         | Off Sale Only | ---       | 4,436        | \$1,264,798 | 918,781          | \$346,017 | 27.4%               | \$260,738 | \$85,279      | ----     | ----     | \$85,279                                 | 6.7%   | 70,000                              |
| 59      | Cook           | Off Sale Only | ---       | 586          | \$1,235,020 | 924,477          | \$310,543 | 25.1%               | \$181,203 | \$129,340     | \$6,171  | ----     | \$135,511                                | 11.0%  | ----                                |
| 60      | Warroad        | Off Sale Only | ---       | 1,739        | \$1,175,020 | 853,112          | \$321,908 | 27.4%               | \$172,449 | \$149,459     | ----     | ----     | \$149,459                                | 12.7%  | 80,000                              |
| 61      | Blue Earth     | Off Sale Only | ---       | 3,463        | \$1,111,950 | 837,874          | \$274,076 | 24.6%               | \$217,621 | \$56,455      | \$33,459 | \$28,633 | \$61,281                                 | 5.5%   | 12,197                              |
| 62      | Longville      | On & Off Sale | ---       | 182          | \$1,108,522 | 675,380          | \$433,042 | 39.1%               | \$289,208 | \$143,834     | \$662    | \$13,810 | \$130,686                                | 11.8%  | 75,000                              |
| 63      | Benson         | On & Off Sale | ---       | 3,390        | \$1,095,472 | 681,644          | \$413,828 | 37.8%               | \$345,319 | \$68,509      | \$6,079  | \$3,017  | \$71,571                                 | 6.5%   | 60,000                              |
| 64      | Braham         | Off Sale Only | ---       | 1,055        | \$1,095,417 | 841,586          | \$233,831 | 23.2%               | \$229,828 | \$24,003      | \$48,619 | \$46,248 | \$26,374                                 | 2.4%   | 15,000                              |
| 65      | Lonsdale       | On & Off Sale | ---       | 2,684        | \$1,075,433 | 700,308          | \$297,125 | 27.8%               | \$312,554 | \$15,429      | \$34,499 | ----     | \$19,070                                 | 1.8%   | (1,151)                             |
| 66      | Glenwood       | Off Sale Only | ---       | 2,660        | \$1,068,320 | 825,132          | \$243,188 | 22.8%               | \$167,942 | \$75,246      | \$1,148  | ----     | \$76,394                                 | 7.2%   | ----                                |
| 67      | Glencoe        | Off Sale Only | ---       | 5,758        | \$1,067,362 | 815,496          | \$251,866 | 23.6%               | \$142,949 | \$108,917     | \$1,499  | \$8,489  | \$101,927                                | 9.5%   | 71,637                              |
| 68      | Pipestone      | Off Sale Only | ---       | 4,342        | \$1,040,270 | 757,470          | \$282,800 | 27.2%               | \$163,213 | \$119,587     | \$22,501 | ----     | \$142,088                                | 13.7%  | 50,000                              |
| 69      | Baudette       | On & Off Sale | ---       | 1,067        | \$1,036,331 | 649,964          | \$386,367 | 37.3%               | \$285,823 | \$100,544     | \$11,140 | ----     | \$114,684                                | 10.8%  | 100,000                             |
| 70      | Long Prairie   | Off Sale Only | ---       | 3,040        | \$1,018,273 | 759,061          | \$259,212 | 25.5%               | \$156,132 | \$103,080     | \$11,843 | ----     | \$114,923                                | 11.3%  | 52,000                              |
| 71      | Dassel         | Off Sale Only | ---       | 1,315        | \$1,008,874 | 799,765          | \$209,109 | 20.7%               | \$184,267 | \$24,842      | \$9,071  | \$10,713 | \$23,200                                 | 2.3%   | ----                                |
| 72      | Maple Lake     | Off Sale Only | ---       | 1,912        | \$99,007    | 749,580          | \$247,427 | 24.8%               | \$197,306 | \$50,121      | \$11,900 | ----     | \$62,021                                 | 6.2%   | 40,000                              |
| 73      | Mahnomen       | On & Off Sale | ---       | 1,183        | \$93,666    | 601,173          | \$338,493 | 36.0%               | \$299,850 | \$38,643      | \$52,529 | ----     | \$91,172                                 | 9.7%   | 32,805                              |
| 74      | Howard Lake    | On & Off Sale | ---       | 1,995        | \$92,897    | 642,320          | \$286,637 | 30.9%               | \$293,689 | \$7,052       | \$7,265  | \$17,940 | (17,727)                                 | -1.9%  | ----                                |
| 75      | Hackensack     | On & Off Sale | ---       | 314          | \$91,429    | 614,943          | \$299,486 | 32.8%               | \$289,870 | \$18,616      | \$921    | \$25,335 | (5,798)                                  | -0.6%  | 8,000                               |
| 76      | Battle Lake    | Off Sale Only | ---       | 775          | \$902,248   | 648,610          | \$233,638 | 28.1%               | \$173,335 | \$80,303      | \$28,128 | \$21,331 | \$87,100                                 | 9.7%   | 20,000                              |
| 77      | Kasson         | Off Sale Only | ---       | 5,504        | \$900,107   | 685,610          | \$214,497 | 23.8%               | \$178,387 | \$36,110      | \$5,638  | ----     | \$41,748                                 | 4.6%   | 15,000                              |
| 78      | Waverly        | On & Off Sale | ---       | 975          | \$889,137   | 612,850          | \$276,287 | 31.1%               | \$255,623 | \$20,664      | \$547    | \$21,049 | 162                                      | 0.0%   | ----                                |
| 79      | Silver Bay     | On & Off Sale | ---       | 2,013        | \$882,889   | 510,278          | \$372,611 | 42.2%               | \$278,986 | \$93,625      | \$29,644 | \$148    | \$123,121                                | 13.9%  | 61,561                              |
| 80      | Moose Lake     | On & Off Sale | ---       | 2,445        | \$876,712   | 590,460          | \$286,252 | 32.7%               | \$287,877 | \$1,625       | \$15,647 | \$30,809 | (39,787)                                 | -4.5%  | ----                                |
| 81      | Isle           | On & Off Sale | ---       | 835          | \$870,439   | 525,093          | \$345,346 | 39.7%               | \$341,241 | \$4,105       | \$1,094  | \$1,166  | 4,033                                    | 0.5%   | ----                                |
| 82      | Aitkin         | Off Sale Only | ---       | 2,127        | \$865,272   | 683,628          | \$181,644 | 21.0%               | \$186,381 | \$47,737      | \$21,912 | ----     | \$17,175                                 | 2.0%   | 50,000                              |
| 83      | Le Center      | On & Off Sale | ---       | 2,365        | \$847,510   | 526,778          | \$320,732 | 37.8%               | \$259,536 | \$61,196      | \$4,135  | ----     | \$65,331                                 | 7.7%   | 75,000                              |
| 84      | Olivia         | On & Off Sale | ---       | 2,565        | \$817,671   | 566,001          | \$251,670 | 30.8%               | \$254,168 | \$2,498       | \$18,014 | ----     | \$15,516                                 | 1.9%   | 10,000                              |
| 85      | St. James      | Off Sale Only | ---       | 4,634        | \$816,796   | 563,348          | \$253,448 | 31.0%               | \$140,305 | \$113,143     | \$6,515  | ----     | \$119,658                                | 14.6%  | 58,949                              |
| 86      | Menahga        | On & Off Sale | ---       | 1,234        | \$803,457   | 461,423          | \$342,034 | 42.6%               | \$269,481 | \$72,553      | \$1,702  | \$6,271  | \$67,984                                 | 8.5%   | 50,000                              |
| 87      | Proctor        | Off Sale Only | ---       | 2,823        | \$801,835   | 615,559          | \$186,476 | 23.3%               | \$162,665 | \$23,811      | \$62     | \$3,875  | \$19,998                                 | 2.5%   | 3,000                               |
| 88      | Biscay         | On & Off Sale | ---       | 112          | \$793,087   | 333,803          | \$459,284 | 57.9%               | \$467,207 | \$79,923      | \$34,496 | \$38,253 | (11,680)                                 | -1.5%  | 5,074                               |
| 89      | Juverne        | Off Sale Only | ---       | 4,597        | \$792,814   | 563,151          | \$229,663 | 29.0%               | \$190,031 | \$39,632      | \$5,985  | ----     | \$45,610                                 | 5.8%   | 38,000                              |
| 90      | Pelican Rapids | Off Sale Only | ---       | 2,424        | \$773,334   | 587,081          | \$186,253 | 24.1%               | \$148,779 | \$37,474      | ----     | ----     | \$37,474                                 | 4.8%   | 15,000                              |
| 91      | Bagley         | Off Sale Only | ---       | 1,259        | \$760,511   | 598,666          | \$161,845 | 21.3%               | \$139,468 | \$22,377      | \$907    | ----     | \$23,284                                 | 3.1%   | 15,000                              |
| 92      | Paynesville    | Off Sale Only | ---       | 2,319        | \$750,065   | 568,032          | \$182,033 | 24.3%               | \$140,567 | \$41,466      | \$3,316  | ----     | \$44,782                                 | 6.0%   | 12,000                              |
| 93      | Granite Falls  | Off Sale Only | ---       | 3,057        | \$749,900   | 560,680          | \$189,220 | 25.2%               | \$131,035 | \$58,185      | \$17,759 | \$23,238 | \$66,706                                 | 8.9%   | 69,101                              |
| 94      | Walker         | On & Off Sale | ---       | 1,114        | \$738,572   | 550,263          | \$188,309 | 25.5%               | \$119,516 | \$68,793      | \$536    | ----     | \$69,329                                 | 9.4%   | ----                                |
| 95      | New York Mills | On & Off Sale | ---       | 1,203        | \$718,959   | 598,090          | \$320,869 | 44.6%               | \$196,231 | \$124,638     | \$4,116  | ----     | \$128,754                                | 17.9%  | 54,000                              |
| 96      | Jackson        | Off Sale Only | ---       | 3,469        | \$712,427   | 563,212          | \$149,215 | 20.9%               | \$133,564 | \$15,651      | \$9,475  | ----     | \$25,126                                 | 3.5%   | 88,990                              |
| 97      | Rush City      | On & Off Sale | ---       | 3,056        | \$705,233   | 492,982          | \$212,251 | 30.1%               | \$205,093 | \$7,158       | \$12,925 | ----     | \$20,083                                 | 2.8%   | ----                                |
| 98      | Blackduck      | On & Off Sale | ---       | 720          | \$687,093   | 418,466          | \$268,627 | 39.1%               | \$249,742 | \$18,885      | \$6,838  | ----     | \$25,723                                 | 3.7%   | 50,000                              |
| 99      | Tracy          | On & Off Sale | ---       | 2,155        | \$655,635   | 419,410          | \$236,225 | 36.0%               | \$281,781 | (45,556)      | \$44,650 | ----     | (906)                                    | -0.1%  | 30,000                              |
| 100     | Bawley         | Off Sale Only | ---       | 1,924        | \$646,351   | 485,845          | \$160,506 | 24.8%               | \$135,670 | \$24,836      | \$22     | \$486    | 24,372                                   | 3.8%   | 1,000                               |
| 101     | Wells          | On & Off Sale | ---       | 2,508        | \$645,097   | 429,379          | \$215,718 | 33.4%               | \$211,689 | \$4,029       | \$18,146 | \$703    | \$21,472                                 | 3.3%   | 6,689                               |
| 102     | Osakis         | On & Off Sale | ---       | 1,615        | \$623,728   | 348,076          | \$275,652 | 44.2%               | \$212,115 | \$63,537      | \$22,095 | ----     | \$85,632                                 | 13.7%  | 38,326                              |
| 103     | Lake Park      | On & Off Sale | ---       | 856          | \$614,412   | 360,044          | \$254,368 | 41.4%               | \$243,495 | \$10,873      | \$6,954  | ----     | \$17,827                                 | 2.9%   | 20,000                              |
| 104     | Sherburn       | On & Off Sale | ---       | 1,027        | \$604,135   | 369,202          | \$234,929 | 38.9%               | \$205,873 | \$29,056      | \$2,127  | \$12     | \$31,171                                 | 5.2%   | 10,000                              |
| 105     | Twin Valley    | On & Off Sale | ---       | 819          | \$602,262   | 310,404          | \$291,856 | 48.5%               | \$260,144 | \$31,712      | \$3,315  | ----     | \$35,027                                 | 5.8%   | 10,000                              |
| 106     | Miltona        | On & Off Sale | ---       | 312          | \$600,136   | 351,351          | \$248,785 | 41.5%               | \$236,068 | \$12,717      | \$4,435  | ----     | \$17,152                                 | 2.9%   | ----                                |

**Table 6**  
**Comparison of City Liquor Store Operations - 2006**  
**Ranked by Gross Sales**

| Ranking | Name of City    | Type of Store | Foot-notes | Population | Sales     | Cost of Sales | Gross Profit Percent |          | Operating Expenses |          | Nonoperating Expenses |        | Net Profit/(Loss) Percent of Sales | Transfers To/From Other Funds |
|---------|-----------------|---------------|------------|------------|-----------|---------------|----------------------|----------|--------------------|----------|-----------------------|--------|------------------------------------|-------------------------------|
|         |                 |               |            |            |           |               | Amount               | of Sales | Income/(Loss)      | Revenues | Expenses              |        |                                    |                               |
| 107     | Silver Lake     | On & Off Sale | ---        | 813        | \$599,154 | \$324,740     | \$274,414            | 45.8%    | \$240,992          | \$33,422 | \$4,888               | ---    | \$38,310                           | 6.4%                          |
| 108     | Mapleton        | On & Off Sale | ---        | 1,649      | \$594,529 | 333,822       | 260,707              | 43.9%    | 214,769            | 45,938   | 17,502                | ---    | 63,240                             | 10.7%                         |
| 109     | Plainview       | On & Off Sale | ---        | 3,397      | \$566,240 | 360,018       | 206,222              | 36.4%    | 195,104            | 11,118   | 18,115                | 29,233 | 5.2%                               | (2,000)                       |
| 110     | Frazee          | On & Off Sale | ---        | 1,411      | \$563,056 | 376,874       | 186,182              | 33.1%    | 202,765            | (16,583) | 367                   | 850    | (17,066)                           | -3.0%                         |
| 111     | Rushford        | On & Off Sale | ---        | 1,781      | \$556,289 | 373,160       | 183,129              | 32.9%    | 182,843            | 286      | 13,439                | 1,282  | 12,443                             | 2.2%                          |
| 112     | Vergas          | Off Sale Only | ---        | 327        | \$548,606 | 422,621       | 125,985              | 23.0%    | 83,688             | 42,297   | 11,727                | ---    | 54,024                             | 9.8%                          |
| 113     | Randall         | On & Off Sale | ---        | 586        | \$543,873 | 342,744       | 201,129              | 37.0%    | 168,130            | 32,999   | 12,118                | 35     | 45,117                             | 8.3%                          |
| 114     | Parkers Prairie | On & Off Sale | ---        | 1,032      | \$533,232 | 350,165       | 183,067              | 34.3%    | 197,451            | (14,384) | 2,280                 | 35,596 | (47,700)                           | -8.9%                         |
| 115     | Audubon         | On & Off Sale | ---        | 481        | \$530,152 | 314,557       | 215,595              | 40.7%    | 206,911            | 8,684    | 10,585                | 25,110 | (5,841)                            | -1.1%                         |
| 116     | Sebeoka         | On & Off Sale | ---        | 676        | \$522,983 | 299,534       | 223,449              | 42.7%    | 171,223            | 52,226   | 10,899                | ---    | 63,125                             | 12.1%                         |
| 117     | Nevis           | On & Off Sale | ---        | 362        | \$520,339 | 270,381       | 249,958              | 48.0%    | 179,325            | 70,633   | 156                   | ---    | 70,789                             | 13.6%                         |
| 118     | Cottonwood      | On & Off Sale | ---        | 1,169      | \$515,066 | 337,831       | 177,235              | 34.4%    | 201,114            | (23,879) | 44                    | 531    | (24,366)                           | -4.7%                         |
| 119     | Ada             | On & Off Sale | ---        | 1,645      | \$511,996 | 299,988       | 212,008              | 41.4%    | 194,827            | 17,181   | 27                    | ---    | 17,208                             | 3.4%                          |
| 120     | Orr             | On & Off Sale | ---        | 240        | \$508,234 | 284,802       | 223,432              | 44.0%    | 204,243            | 19,189   | 4,270                 | ---    | 23,459                             | 4.6%                          |
| 121     | Remer           | On & Off Sale | ---        | 366        | \$499,904 | 285,312       | 214,592              | 42.9%    | 171,101            | 43,491   | ---                   | ---    | 43,491                             | 8.7%                          |
| 122     | Browerville     | On & Off Sale | ---        | 724        | \$494,540 | 494,540       | 240,181              | 48.6%    | 21,290             | 4,240    | 449                   | ---    | 25,081                             | 5.1%                          |
| 123     | Madford         | On & Off Sale | ---        | 1,146      | \$489,803 | 248,530       | 241,273              | 49.3%    | 242,614            | (1,341)  | 11,219                | ---    | 9,788                              | 2.0%                          |
| 124     | Fairfax         | On & Off Sale | ---        | 1,267      | \$483,837 | 274,816       | 209,021              | 43.2%    | 201,668            | 7,353    | 6,901                 | ---    | 14,254                             | 2.9%                          |
| 125     | Brandon         | On & Off Sale | ---        | 437        | \$483,077 | 272,208       | 210,869              | 43.7%    | 156,999            | 53,870   | 11,067                | ---    | 64,937                             | 13.4%                         |
| 126     | Akeley          | On & Off Sale | ---        | 402        | \$480,145 | 249,207       | 230,938              | 48.1%    | 153,440            | 77,498   | 319                   | ---    | 77,817                             | 16.2%                         |
| 127     | St. Hilaire     | On & Off Sale | ---        | 273        | \$479,782 | 264,509       | 215,273              | 44.9%    | 191,836            | 23,437   | 4,367                 | ---    | 27,804                             | 5.8%                          |
| 128     | Caledonia       | Off Sale Only | ---        | 2,940      | \$471,268 | 366,044       | 105,224              | 22.3%    | 87,985             | 17,239   | ---                   | ---    | 17,239                             | 3.7%                          |
| 129     | Barnum          | On & Off Sale | [0]        | 598        | \$470,654 | 256,625       | 214,029              | 45.5%    | 173,979            | 40,050   | 923                   | ---    | 40,973                             | 8.7%                          |
| 130     | Cromwell        | On & Off Sale | ---        | 209        | \$469,280 | 278,486       | 190,794              | 40.7%    | 165,556            | 25,238   | 12,227                | 748    | 36,717                             | 7.8%                          |
| 131     | Finlayson       | On & Off Sale | ---        | 333        | \$465,331 | 261,630       | 203,701              | 43.8%    | 146,090            | 57,611   | 1,500                 | ---    | 59,111                             | 12.7%                         |
| 132     | Kenton          | On & Off Sale | ---        | 1,701      | \$461,887 | 274,972       | 186,915              | 40.5%    | 242,861            | (55,946) | 15,116                | ---    | (40,830)                           | -8.8%                         |
| 133     | Balaton         | On & Off Sale | ---        | 600        | \$460,193 | 249,980       | 210,195              | 45.7%    | 157,203            | 52,992   | 6,592                 | ---    | 59,584                             | 12.9%                         |
| 134     | Ogilvie         | On & Off Sale | ---        | 480        | \$453,566 | 271,093       | 182,473              | 40.2%    | 173,207            | 9,266    | 6,409                 | ---    | 15,675                             | 3.5%                          |
| 135     | Buffalo Lake    | On & Off Sale | ---        | 749        | \$448,980 | 257,363       | 191,617              | 42.7%    | 188,475            | 3,142    | ---                   | ---    | 3,142                              | 0.7%                          |
| 136     | Houston         | On & Off Sale | ---        | 1,010      | \$415,728 | 231,210       | 184,518              | 44.4%    | 194,257            | (9,739)  | 4,843                 | ---    | (4,896)                            | -1.2%                         |
| 137     | Fifty Lakes     | On & Off Sale | ---        | 406        | \$409,584 | 219,291       | 153,596              | 220,630  | (1,339)            | 853      | ---                   | ---    | (486)                              | -0.1%                         |
| 138     | Sleepy Eye      | Off Sale Only | ---        | 3,584      | \$408,900 | 292,996       | 115,904              | 28.3%    | 130,461            | (14,557) | 3,854                 | ---    | (10,703)                           | -2.6%                         |
| 139     | Sacred Heart    | On & Off Sale | ---        | 513        | \$393,098 | 222,116       | 170,982              | 43.5%    | 161,688            | 9,294    | 16,235                | 4,823  | 20,706                             | 5.3%                          |
| 140     | Mentor          | On & Off Sale | ---        | 129        | \$392,580 | 197,578       | 195,002              | 49.7%    | 165,475            | 29,527   | 1,151                 | ---    | 30,678                             | 7.8%                          |
| 141     | Palisade        | On & Off Sale | ---        | 148        | \$389,022 | 269,500       | 119,522              | 30.7%    | 138,340            | (18,818) | 14,901                | ---    | (3,917)                            | -1.0%                         |
| 142     | Appleton        | Off Sale Only | ---        | 2,749      | \$382,788 | 279,784       | 103,004              | 26.9%    | 90,397             | 12,607   | ---                   | ---    | 12,607                             | 3.3%                          |
| 143     | Dawson          | Off Sale Only | ---        | 1,448      | \$380,842 | 284,553       | 96,489               | 25.3%    | 117,247            | (20,758) | 853                   | ---    | (19,905)                           | -5.2%                         |
| 144     | Clebrook        | On & Off Sale | ---        | 557        | \$379,884 | 223,059       | 155,925              | 41.0%    | 160,513            | (4,588)  | 12,886                | 177    | 8,121                              | 2.1%                          |
| 145     | Ivanhoe         | On & Off Sale | ---        | 630        | \$379,394 | 211,840       | 167,554              | 44.2%    | 172,107            | (4,553)  | ---                   | 462    | (5,015)                            | -1.3%                         |
| 146     | Gilman          | On & Off Sale | ---        | 228        | \$377,154 | 195,578       | 181,576              | 48.1%    | 182,314            | (738)    | 20,617                | ---    | 19,879                             | 5.3%                          |
| 147     | Kellher         | On & Off Sale | ---        | 313        | \$372,473 | 192,826       | 179,647              | 48.2%    | 188,707            | (9,060)  | 1,077                 | ---    | (7,983)                            | -2.1%                         |
| 148     | Walnut Grove    | On & Off Sale | ---        | 701        | \$371,279 | 201,857       | 169,422              | 45.6%    | 169,961            | 539      | 1,440                 | ---    | 901                                | 0.2%                          |
| 149     | South Haven     | On & Off Sale | ---        | 209        | \$366,514 | 160,608       | 205,906              | 56.2%    | 154,302            | 51,604   | 3,541                 | ---    | 55,145                             | 15.0%                         |
| 150     | Ranier          | On & Off Sale | ---        | 173        | \$365,933 | 158,811       | 207,122              | 56.6%    | 176,192            | 30,930   | 233                   | ---    | 31,163                             | 8.5%                          |
| 151     | Beaver Bay      | On & Off Sale | ---        | 184        | \$365,842 | 194,122       | 171,720              | 46.9%    | 151,881            | 19,839   | 6,290                 | ---    | 26,129                             | 7.1%                          |
| 152     | Foreston        | On & Off Sale | ---        | 507        | \$365,594 | 180,332       | 185,262              | 50.7%    | 208,121            | (22,859) | 23,703                | ---    | 844                                | 0.2%                          |
| 153     | Darwin          | Off Sale Only | ---        | 301        | \$365,371 | 294,332       | 70,539               | 19.3%    | 79,822             | (9,283)  | 5,803                 | ---    | (3,480)                            | -1.0%                         |
| 154     | Clariissa       | On & Off Sale | ---        | 624        | \$365,268 | 212,123       | 153,145              | 41.9%    | 147,508            | 5,637    | 3,872                 | ---    | 9,509                              | 2.6%                          |
| 155     | Damvers         | On & Off Sale | ---        | 96         | \$364,951 | 174,872       | 190,079              | 52.1%    | 142,738            | 47,341   | ---                   | 47,341 | 13.0%                              | ---                           |
| 156     | Wolf Lake       | On & Off Sale | ---        | 50         | \$363,602 | 163,432       | 160,870              | 44.9%    | 160,870            | 2,562    | 15,919                | 4,271  | 14,210                             | 3.9%                          |
| 157     | Littlefork      | On & Off Sale | ---        | 705        | \$360,900 | 216,369       | 143,531              | 40.0%    | 131,830            | 12,701   | 2,843                 | ---    | 15,544                             | 4.3%                          |
| 158     | Madison         | Off Sale Only | ---        | 1,086      | \$358,878 | 273,733       | 85,145               | 23.7%    | 96,852             | (11,707) | 1,697                 | ---    | (10,010)                           | -2.8%                         |
| 159     | Williams        | On & Off Sale | ---        | 207        | \$351,525 | 194,063       | 157,462              | 44.8%    | 176,062            | (18,600) | 135                   | ---    | (18,465)                           | -5.3%                         |

**Table 6**  
**Comparison of City Liquor Store Operations - 2006**  
**Ranked by Gross Sales**

| Ranking | Name of City  | Type of Store | Foot-notes | Population | Sales     | Cost of Sales | Gross Profit Percent |          | Operating Expenses | Income/(Loss) | Revenues | Nonoperating Expenses | Amount    | Net Profit/(Loss) Percent of Sales | Transfers To/From Other Funds |     |
|---------|---------------|---------------|------------|------------|-----------|---------------|----------------------|----------|--------------------|---------------|----------|-----------------------|-----------|------------------------------------|-------------------------------|-----|
|         |               |               |            |            |           |               | Amount               | of Sales |                    |               |          |                       |           |                                    |                               |     |
| 160     | Mazeppa       | On & Off Sale | ---        | 784        | \$348,147 | \$211,309     | \$136,838            | 39.3%    | \$122,436          | \$14,402      | \$15,090 | ---                   | \$29,492  | 8.5%                               | \$40,000                      |     |
| 161     | Ellendale     | On & Off Sale | ---        | 651        | \$347,282 | \$198,956     | \$148,326            | 42.7%    | \$156,102          | (\$7,776)     | 886      | ---                   | (6,890)   | -2.0%                              | -----                         |     |
| 162     | Callaway      | On & Off Sale | ---        | 209        | \$345,343 | \$198,149     | \$147,194            | 42.6%    | 133,101            | 14,093        | 109      | ---                   | 14,202    | 4.1%                               | 5,062                         |     |
| 163     | Ogema         | On & Off Sale | ---        | 124        | \$345,011 | \$211,234     | \$133,777            | 38.8%    | 100,103            | 33,674        | 7,285    | ---                   | 40,959    | 11.9%                              | -----                         |     |
| 164     | Underwood     | Off Sale Only | ---        | 344        | \$336,121 | \$254,188     | \$81,933             | 24.4%    | 74,997             | 6,936         | 11,564   | ---                   | 18,500    | 5.5%                               | 25,000                        |     |
| 165     | Spring Grove  | On & Off Sale | ---        | 1,297      | \$333,354 | \$189,537     | \$43,1%<br>143,310   | 43.1%    | 137,980            | 507           | 2,188    | ---                   | 2,695     | 0.8%                               | -----                         |     |
| 166     | Hierman       | On & Off Sale | ---        | 222        | \$332,517 | \$200,112     | \$132,405            | 39.8%    | 128,405            | (\$5,575)     | 2,014    | ---                   | (7,589)   | -2.3%                              | -----                         |     |
| 167     | Big Falls     | On & Off Sale | ---        | 179        | \$332,403 | \$178,801     | \$153,602            | 46.2%    | 141,896            | 11,706        | 5,633    | ---                   | 17,339    | 5.2%                               | 163,872                       |     |
| 168     | Millerville   | On & Off Sale | ---        | 114        | \$327,334 | \$174,260     | \$153,074            | 46.8%    | 132,539            | 20,535        | 1,622    | ---                   | 22,157    | 6.8%                               | 20,150                        |     |
| 169     | Browns Valley | On & Off Sale | [0]        | 636        | \$321,729 | \$169,517     | \$152,212            | 47.3%    | 143,625            | 8,587         | 4,586    | ---                   | 13,173    | 4.1%                               | 7,000                         |     |
| 170     | Heron Lake    | Off Sale Only | ---        | 772        | \$314,149 | \$169,405     | \$144,744            | 46.1%    | 129,449            | 15,295        | 963      | 5,665                 | ---       | 10,593                             | 3.4%                          | --- |
| 171     | Eagle Bend    | On & Off Sale | ---        | 609        | \$313,018 | \$185,364     | \$127,654            | 40.8%    | 128,433            | (\$779)       | 14,168   | ---                   | 13,389    | 4.3%                               | -----                         |     |
| 172     | Big Falls     | On & Off Sale | ---        | 269        | \$311,429 | \$172,741     | \$138,688            | 44.5%    | 128,272            | 10,416        | 8,949    | ---                   | 19,365    | 6.2%                               | 5,000                         |     |
| 173     | Barnesville   | Off Sale Only | ---        | 2,334      | \$310,928 | \$234,289     | \$76,639             | 24.6%    | 57,451             | 19,188        | 2,457    | ---                   | 21,645    | 7.0%                               | ---                           |     |
| 174     | Clontarf      | On & Off Sale | ---        | 158        | \$307,763 | \$193,880     | \$113,883            | 37.0%    | 121,607            | (\$7,724)     | ---      | ---                   | (7,724)   | -2.5%                              | ---                           |     |
| 175     | Winton        | On & Off Sale | ---        | 167        | \$304,515 | \$132,755     | \$171,760            | 56.4%    | 153,841            | 17,919        | 1,501    | 1,522                 | 17,898    | 5.9%                               | 37,800                        |     |
| 176     | Hodgelford    | On & Off Sale | ---        | 760        | \$303,446 | \$165,249     | \$138,197            | 45.5%    | 154,754            | (\$6,557)     | 22,162   | ---                   | 5,605     | 1.8%                               | -----                         |     |
| 177     | Ulen          | On & Off Sale | ---        | 542        | \$300,248 | \$156,734     | \$143,514            | 47.8%    | 121,908            | 21,606        | 642      | ---                   | 22,248    | 7.4%                               | 20,000                        |     |
| 178     | Hanska        | On & Off Sale | ---        | 416        | \$300,033 | \$168,464     | \$131,569            | 43.9%    | 144,667            | (\$13,098)    | 9,291    | ---                   | (3,807)   | -1.3%                              | ---                           |     |
| 179     | Russell       | On & Off Sale | ---        | 341        | \$299,240 | \$171,947     | \$127,293            | 42.5%    | 113,311            | 13,982        | 9,089    | ---                   | 23,971    | 7.7%                               | 53,000                        |     |
| 180     | West Concord  | On & Off Sale | ---        | 828        | \$295,750 | \$152,437     | \$143,313            | 48.5%    | 157,486            | (\$14,173)    | 4,836    | 162                   | (9,479)   | -3.2%                              | ---                           |     |
| 181     | Medelia       | Off Sale Only | ---        | 2,299      | \$286,326 | \$206,913     | \$59,413             | 20.8%    | 64,523             | 12,890        | 6,905    | ---                   | 19,795    | 6.9%                               | 30,000                        |     |
| 182     | Lisnore       | On & Off Sale | ---        | 211        | \$285,739 | \$138,594     | \$147,145            | 51.5%    | 150,401            | (\$3,236)     | 3,733    | 2,129                 | (1,652)   | -0.6%                              | ---                           |     |
| 183     | Boyd          | On & Off Sale | ---        | 178        | \$284,852 | \$139,672     | \$145,180            | 51.0%    | 147,509            | (\$2,329)     | 13,771   | ---                   | 11,442    | 4.0%                               | 50,000                        |     |
| 184     | Morton        | On & Off Sale | ---        | 424        | \$280,926 | \$150,963     | \$129,963            | 46.3%    | 110,608            | 19,355        | 5,186    | ---                   | 24,541    | 8.7%                               | 20,000                        |     |
| 185     | De Graff      | On & Off Sale | ---        | 131        | \$280,635 | \$155,197     | \$125,438            | 44.7%    | 96,720             | 28,718        | ---      | ---                   | 28,718    | 10.2%                              | 15,000                        |     |
| 186     | Elizabeth     | Off Sale Only | ---        | 171        | \$279,708 | \$211,121     | \$68,587             | 24.5%    | 65,326             | 3,261         | 14       | ---                   | 3,275     | 1.2%                               | ---                           |     |
| 187     | Dalton        | Off Sale Only | ---        | 248        | \$277,059 | \$217,620     | \$59,439             | 21.5%    | 56,912             | 2,527         | 687      | ---                   | 3,214     | 1.2%                               | 2,000                         |     |
| 188     | Erhard        | Off Sale Only | ---        | 139        | \$275,443 | \$210,880     | \$64,563             | 23.4%    | 67,068             | (\$2,505)     | 3,035    | ---                   | 530       | 0.2%                               | 5,000                         |     |
| 189     | Waldorf       | On & Off Sale | ---        | 230        | \$270,102 | \$136,477     | \$133,625            | 49.5%    | 115,988            | 17,637        | 8,682    | ---                   | 26,319    | 9.7%                               | 17,000                        |     |
| 190     | Lakefield     | Off Sale Only | ---        | 1,701      | \$269,110 | \$188,327     | \$80,783             | 30.0%    | 84,585             | (\$3,802)     | 6,453    | ---                   | 2,651     | 1.0%                               | (1,414)                       |     |
| 191     | Okabena       | On & Off Sale | ---        | 182        | \$266,827 | \$144,371     | \$122,456            | 45.9%    | 130,773            | (\$8,317)     | 9,315    | ---                   | 9,98      | 0.4%                               | ---                           |     |
| 192     | Ellsworth     | On & Off Sale | ---        | 328        | \$259,970 | \$145,518     | \$114,452            | 44.0%    | 126,411            | (\$11,959)    | 4,429    | ---                   | (7,530)   | -2.9%                              | (66,426)                      |     |
| 193     | Lake Benton   | On & Off Sale | ---        | 673        | \$251,247 | \$154,543     | \$96,704             | 38.5%    | 96,006             | 698           | 830      | ---                   | 1,528     | 0.6%                               | ---                           |     |
| 194     | Verndale      | On & Off Sale | ---        | 559        | \$246,725 | \$126,625     | \$120,100            | 48.7%    | 113,011            | 7,089         | 3,407    | ---                   | 10,496    | 4.3%                               | ---                           |     |
| 195     | Avoca         | On & Off Sale | ---        | 123        | \$243,369 | \$130,074     | \$113,295            | 46.6%    | 105,897            | 7,398         | 5,365    | 361                   | 12,402    | 5.1%                               | 15,000                        |     |
| 196     | Bertha        | On & Off Sale | ---        | 474        | \$241,292 | \$133,476     | \$107,816            | 44.7%    | 101,501            | 6,315         | 1,767    | ---                   | 8,082     | 3.3%                               | ---                           |     |
| 197     | Wilmont       | On & Off Sale | ---        | 314        | \$233,251 | \$124,159     | \$109,092            | 46.8%    | 108,563            | 529           | 7,134    | ---                   | 7,663     | 3.3%                               | ---                           |     |
| 198     | Hanley Falls  | On & Off Sale | ---        | 304        | \$231,774 | \$133,559     | \$98,215             | 42.4%    | 103,383            | (\$5,168)     | 6,117    | ---                   | 949       | 0.4%                               | 3,312                         |     |
| 199     | Hadley        | On & Off Sale | ---        | 64         | \$229,609 | \$101,216     | \$125,393            | 55.3%    | 107,668            | 17,725        | 11,271   | 807                   | 28,189    | 12.4%                              | ---                           |     |
| 200     | Cleveland     | On & Off Sale | ---        | 713        | \$221,505 | \$125,335     | \$96,170             | 43.4%    | 105,999            | (\$9,829)     | 21,575   | 514                   | 11,232    | 5.1%                               | ---                           |     |
| 201     | Goodridge     | On & Off Sale | ---        | 115        | \$216,773 | \$120,823     | \$95,950             | 44.3%    | 108,599            | (\$12,649)    | 5,233    | ---                   | (7,416)   | -3.4%                              | 2,000                         |     |
| 202     | Lake Wilson   | On & Off Sale | ---        | 254        | \$211,821 | \$108,524     | \$103,287            | 48.8%    | 121,486            | (\$18,199)    | 5,683    | 615                   | (13,131)  | -6.2%                              | ---                           |     |
| 203     | Lancaster     | On & Off Sale | ---        | 333        | \$209,601 | \$137,577     | \$102,024            | 34.4%    | 87,988             | (\$15,964)    | 2,864    | 115                   | (13,215)  | -6.3%                              | ---                           |     |
| 204     | Lewisville    | On & Off Sale | ---        | 250        | \$207,276 | \$110,402     | \$96,874             | 46.7%    | 109,515            | (\$12,641)    | 7,606    | ---                   | (5,035)   | -2.4%                              | ---                           |     |
| 205     | Butterfield   | Off Sale Only | ---        | 523        | \$205,280 | \$152,012     | \$53,268             | 25.9%    | 49,545             | 3,723         | 2,538    | ---                   | 6,261     | 3.0%                               | ---                           |     |
| 206     | Conger        | On & Off Sale | ---        | 145        | \$203,316 | \$104,200     | \$99,116             | 48.7%    | 72,097             | 27,019        | 1,466    | ---                   | 28,485    | 14.0%                              | 254                           |     |
| 207     | Fleensburg    | On & Off Sale | ---        | 237        | \$202,008 | \$97,369      | \$104,639            | 46.8%    | 108,191            | (\$3,552)     | 14,339   | 10,370                | 417       | 0.2%                               | ---                           |     |
| 208     | Vesta         | On & Off Sale | ---        | 321        | \$184,988 | \$84,673      | \$100,315            | 54.2%    | 106,130            | (\$5,815)     | 589      | ---                   | (5,226)   | -2.8%                              | ---                           |     |
| 209     | Delavan       | On & Off Sale | ---        | 182        | \$181,433 | \$86,985      | \$94,448             | 52.1%    | 103,698            | (\$9,250)     | 8,756    | ---                   | (5,15)    | -0.3%                              | ---                           |     |
| 210     | Dundee        | On & Off Sale | ---        | 95         | \$172,757 | \$87,490      | \$85,727             | 49.4%    | 105,778            | (\$20,511)    | 6,506    | 16                    | (14,021)  | -8.1%                              | ---                           |     |
| 211     | Kellogg       | On & Off Sale | ---        | 469        | \$168,792 | \$71,688      | \$97,104             | 57.5%    | 101,876            | (\$4,772)     | 23,573   | ---                   | 18,801    | 11.1%                              | ---                           |     |
| 212     | Fine Island   | On & Off Sale | [21]       | 3,301      | \$166,863 | \$103,261     | \$63,602             | 38.1%    | 80,894             | (17,292)      | 3,465    | 142,266               | (156,093) | -93.5%                             | 218,841                       |     |

**Table 6**  
**Comparison of City Liquor Store Operations - 2006**  
**Ranked by Gross Sales**

| Ranking                  | Name of City | Type of Store | Foot-notes                | Population           | Sales                           | Cost of Sales       | Gross Profit Percent |                     | Operating Expenses  | Income/(Loss)      | Nonoperating Revenues | Nonoperating Expenses | Net Profit/(Loss) Percent of Sales |                     | Transfers To/From Other Funds |  |
|--------------------------|--------------|---------------|---------------------------|----------------------|---------------------------------|---------------------|----------------------|---------------------|---------------------|--------------------|-----------------------|-----------------------|------------------------------------|---------------------|-------------------------------|--|
|                          |              |               |                           |                      |                                 |                     | Amount               | Percent of Sales    |                     |                    |                       |                       | Amount                             | Percent of Sales    |                               |  |
| 213                      | Kiester      | Off Sale Only | ---                       | 502                  | \$160,201                       | \$107,348           | \$52,853             | 33.0%               | \$38,939            | \$13,914           | ---                   | ---                   | \$13,914                           | 8.7%                | ---                           |  |
| 214                      | Northome     | On & Off Sale | ---                       | 243                  | 146,647                         | 105,560             | 41,087               | 28.0%               | 83,631              | (42,544)           | 25,497                | ---                   | (17,047)                           | -11.6%              | ---                           |  |
| 215                      | Elmore       | Off Sale Only | ---                       | 668                  | 128,087                         | 98,678              | 29,409               | 23.0%               | 29,390              | 19                 | 733                   | 752                   | 0.6%                               | 200                 | ---                           |  |
| 216                      | St. Leo      | On & Off Sale | ---                       | 97                   | 120,247                         | 53,007              | 67,240               | 55.9%               | 64,066              | 3,174              | 574                   | 3,748                 | 3.1%                               | ---                 | ---                           |  |
| 217                      | Canton       | On & Off Sale | ---                       | 324                  | 97,162                          | 76,577              | 20,585               | 21.2%               | 33,124              | (12,539)           | 5,073                 | (7,466)               | -7.7%                              | ---                 | ---                           |  |
| 218                      | Round Lake   | Off Sale Only | ---                       | 418                  | 95,882                          | 66,115              | 29,767               | 31.0%               | 30,305              | (538)              | 1,512                 | 974                   | 1.0%                               | ---                 | ---                           |  |
| 219                      | Belview      | On & Off Sale | [21]                      | 375                  | 21,592                          | 12,733              | 8,859                | 41.0%               | 22,799              | (13,940)           | 49,945                | ---                   | 36,005                             | 166.8%              | 112,567                       |  |
| 220                      | Bigfork      | On & Off Sale | [21]                      | 468                  | ---                             | ---                 | ---                  | ---                 | 3,356               | (3,336)            | 50,473                | ---                   | 47,117                             | ---                 | 135,275                       |  |
| <b>Off Sale Only</b>     |              |               | <b>796,381</b>            | <b>\$212,823,765</b> | <b>\$160,355,316</b>            | <b>\$52,468,449</b> | <b>24.7%</b>         | <b>\$36,450,571</b> | <b>\$16,017,878</b> | <b>\$2,293,024</b> | <b>\$1,342,120</b>    | <b>\$16,968,782</b>   | <b>8.0%</b>                        | <b>\$13,396,707</b> |                               |  |
| <b>On &amp; Off Sale</b> |              |               | <b>110,921</b>            | <b>68,407,158</b>    | <b>41,223,364</b>               | <b>27,183,794</b>   | <b>39.7%</b>         | <b>24,673,896</b>   | <b>2,509,898</b>    | <b>1,144,140</b>   | <b>578,867</b>        | <b>3,075,171</b>      | <b>4.5%</b>                        | <b>2,958,862</b>    |                               |  |
| <b>All Stores</b>        |              |               | <b>907,302</b>            | <b>281,230,923</b>   | <b>201,578,680</b>              | <b>79,652,243</b>   | <b>28.3%</b>         | <b>61,124,467</b>   | <b>18,527,776</b>   | <b>3,437,164</b>   | <b>1,920,987</b>      | <b>20,043,953</b>     | <b>7.1%</b>                        | <b>16,355,569</b>   |                               |  |
| Footnotes:               |              | [0]           | Cash basis of accounting. |                      | Discontinued liquor operations. |                     |                      |                     |                     |                    |                       |                       |                                    |                     |                               |  |
|                          |              | [21]          |                           |                      |                                 |                     |                      |                     |                     |                    |                       |                       |                                    |                     |                               |  |

**Table 7**  
**Comparison of City Liquor Store Operations - 2006**  
**Ranked by Net Profit/(Loss) as a Percent of Sales**

| Ranking | Name of City   | Type of Store | Foot-notes | Population | Sales      | Cost<br>of Sales | Gross Profit<br>Percent<br>of Sales | Operating<br>Expenses<br>Income/(Loss) |           | Nonoperating<br>Revenues<br>Expenses |          | Net Profit/(Loss)<br>Percent<br>of Sales | Transfers<br>To/(From)<br>Other Funds |
|---------|----------------|---------------|------------|------------|------------|------------------|-------------------------------------|--|-----------|--------------------------------------|----------|--|---------------------------------------|
|         |                |               |            |            |            |                  |                                     | Amount                                 | Amount    | Amount                               | Amount   |  |                                       |
| 1       | Belview        | On & Off Sale | [21]       | 375        | \$21,592   | \$12,733         | \$8,859                             | 41.0%                                  | \$22,799  | (\$13,940)                           | \$49,945 | ---                                      | \$36,005 166.8%                       |
| 2       | New York Mills | On & Off Sale | ---        | 1,203      | 718,959    | 398,090          | 320,869                             | 44.6%                                  | 196,231   | 124,638                              | 4,116    | ---                                      | 128,754 17.9%                         |
| 3       | Marshall       | Off Sale Only | ---        | 13,031     | 3,578,393  | 2,640,326        | 938,067                             | 26.2%                                  | 329,206   | 608,861                              | 30,694   | ---                                      | 639,555 17.9%                         |
| 4       | Grand Marais   | Off Sale Only | ---        | 1,419      | 1,439,520  | 977,044          | 462,476                             | 32.1%                                  | 235,372   | 227,104                              | 11,321   | ---                                      | 238,425 16.6%                         |
| 5       | Akeley         | On & Off Sale | ---        | 402        | 480,145    | 249,207          | 230,938                             | 48.1%                                  | 153,440   | 77,498                               | 319      | ---                                      | 77,817 16.2%                          |
| 6       | Detroit Lakes  | Off Sale Only | ---        | 8,195      | 4,329,322  | 3,309,068        | 1,020,254                           | 23.6%                                  | 340,050   | 680,204                              | 76,593   | 59,800                                   | 696,997 16.1%                         |
| 7       | South Haven    | On & Off Sale | ---        | 209        | 366,514    | 160,608          | 205,906                             | 56.2%                                  | 154,302   | 51,604                               | 3,541    | ---                                      | 55,145 15.0%                          |
| 8       | St. James      | Off Sale Only | ---        | 4,634      | 816,796    | 563,348          | 253,448                             | 31.0%                                  | 140,305   | 113,143                              | 6,515    | ---                                      | 119,658 14.6%                         |
| 9       | Fairmont       | Off Sale Only | ---        | 10,720     | 2,352,084  | 1,751,868        | 600,216                             | 25.5%                                  | 299,580   | 300,636                              | 35,205   | ---                                      | 335,841 14.3%                         |
| 10      | Conger         | On & Off Sale | ---        | 145        | 203,316    | 104,200          | 99,116                              | 48.7%                                  | 72,097    | 27,019                               | 1,466    | ---                                      | 28,485 14.0%                          |
| 11      | Silver Bay     | On & Off Sale | ---        | 2,013      | 882,889    | 510,278          | 372,611                             | 42.2%                                  | 278,986   | 93,625                               | 29,644   | 148                                      | 123,121 13.9%                         |
| 12      | Osakis         | On & Off Sale | ---        | 1,615      | 623,778    | 348,076          | 275,652                             | 44.2%                                  | 212,115   | 63,537                               | 22,095   | ---                                      | 85,632 13.7%                          |
| 13      | Pipesone       | Off Sale Only | ---        | 4,342      | 1,040,270  | 757,470          | 282,800                             | 27.2%                                  | 163,213   | 119,587                              | 22,501   | ---                                      | 142,088 13.7%                         |
| 14      | Nevis          | On & Off Sale | ---        | 362        | 520,339    | 270,381          | 249,958                             | 48.0%                                  | 79,325    | 70,633                               | 1,56     | ---                                      | 70,744 13.6%                          |
| 15      | Two Harbors    | Off Sale Only | ---        | 3,673      | 1,721,464  | 1,238,540        | 482,924                             | 28.1%                                  | 272,195   | 210,729                              | 22,440   | ---                                      | 233,169 13.5%                         |
| 16      | Brandon        | On & Off Sale | ---        | 437        | 483,077    | 272,208          | 210,869                             | 43.7%                                  | 156,999   | 53,870                               | 11,067   | ---                                      | 64,937 13.4%                          |
| 17      | Elk River      | Off Sale Only | ---        | 22,550     | 5,897,950  | 4,233,420        | 1,664,530                           | 28.2%                                  | 919,166   | 745,364                              | 94,344   | 49,914                                   | 789,794 13.4%                         |
| 18      | Danvers        | On & Off Sale | ---        | 96         | 364,951    | 174,872          | 190,079                             | 52.1%                                  | 142,738   | 47,341                               | ---      | ---                                      | 47,341 13.0%                          |
| 19      | Balaton        | On & Off Sale | ---        | 600        | 460,193    | 249,998          | 210,195                             | 45.7%                                  | 157,203   | 52,992                               | 6,592    | ---                                      | 59,584 12.9%                          |
| 20      | Wardell        | Off Sale Only | ---        | 1,739      | 1,175,020  | 853,112          | 321,908                             | 27.4%                                  | 172,449   | 149,459                              | 1,500    | ---                                      | 149,459 12.7%                         |
| 21      | Finlayson      | On & Off Sale | ---        | 333        | 465,331    | 261,630          | 203,701                             | 43.8%                                  | 146,090   | 57,611                               | 5,000    | ---                                      | 59,111 12.7%                          |
| 22      | Princeton      | Off Sale Only | ---        | 4,535      | 2,357,008  | 1,822,919        | 534,089                             | 22.7%                                  | 301,078   | 233,011                              | 65,038   | ---                                      | 298,049 12.6%                         |
| 23      | Eden Prairie   | Off Sale Only | ---        | 61,325     | 10,158,292 | 7,573,963        | 2,584,329                           | 25.4%                                  | 1,636,402 | 947,927                              | 347,921  | 30,691                                   | 1,265,157 12.5%                       |
| 24      | Hadley         | On & Off Sale | ---        | 64         | 226,609    | 101,216          | 125,393                             | 55.3%                                  | 107,668   | 17,725                               | 11,271   | 807                                      | 28,189 12.4%                          |
| 25      | Roseau         | Off Sale Only | ---        | 2,879      | 1,417,692  | 1,070,900        | 346,792                             | 24.5%                                  | 172,124   | 174,668                              | 1,086    | ---                                      | 175,754 12.4%                         |
| 26      | Park Rapids    | Off Sale Only | ---        | 3,519      | 2,737,973  | 2,084,744        | 653,229                             | 23.9%                                  | 386,360   | 266,869                              | 67,700   | ---                                      | 334,569 12.2%                         |
| 27      | Scheka         | On & Off Sale | ---        | 676        | 522,983    | 299,534          | 223,449                             | 42.7%                                  | 171,223   | 52,226                               | 10,899   | ---                                      | 63,125 12.1%                          |
| 28      | Monticello     | Off Sale Only | ---        | 11,136     | 3,619,236  | 2,667,929        | 951,307                             | 26.3%                                  | 617,153   | 334,154                              | 100,871  | ---                                      | 435,025 12.0%                         |
| 29      | Mora           | Off Sale Only | ---        | 3,568      | 2239,951   | 1,687,527        | 552,424                             | 24.7%                                  | 298,207   | 254,217                              | 14,757   | ---                                      | 268,974 12.0%                         |
| 30      | Ogema          | On & Off Sale | ---        | 124        | 345,011    | 211,234          | 133,777                             | 38.8%                                  | 100,103   | 33,674                               | 7,285    | ---                                      | 40,959 11.9%                          |
| 31      | Longville      | On & Off Sale | ---        | 182        | 1,108,522  | 675,480          | 433,042                             | 39.1%                                  | 289,208   | 143,834                              | 662      | 13,810                                   | 130,686 11.8%                         |
| 32      | Long Prairie   | Off Sale Only | ---        | 3,040      | 1,018,273  | 759,061          | 259,212                             | 25.5%                                  | 156,132   | 103,080                              | 11,843   | ---                                      | 114,923 11.3%                         |
| 33      | Kellogg        | On & Off Sale | ---        | 469        | 168,792    | 71,688           | 97,104                              | 57.5%                                  | 101,876   | (4,772)                              | 23,573   | ---                                      | 18,801 11.1%                          |
| 34      | Cook           | Off Sale Only | ---        | 586        | 1,235,020  | 924,477          | 310,543                             | 25.1%                                  | 181,203   | 129,340                              | 6,171    | ---                                      | 135,511 11.0%                         |
| 35      | Milaca         | Off Sale Only | ---        | 2,776      | 1,429,682  | 1,066,560        | 363,122                             | 25.4%                                  | 214,831   | 148,291                              | 14,349   | 6,123                                    | 156,517 10.9%                         |
| 36      | Baudette       | On & Off Sale | ---        | 1,067      | 1,036,331  | 649,964          | 386,367                             | 285,823                                | 100,544   | 11,140                               | ---      | 111,684 10.8%                            |                                       |
| 37      | Mapleton       | On & Off Sale | ---        | 1,649      | 594,529    | 323,822          | 260,707                             | 43.9%                                  | 214,769   | 45,938                               | 17,502   | ---                                      | 63,440 10.7%                          |
| 38      | Cambridge      | Off Sale Only | ---        | 7,382      | 3,632,879  | 2,786,466        | 846,413                             | 23.3%                                  | 519,843   | 326,570                              | 49,768   | ---                                      | 376,338 10.4%                         |
| 39      | Buffalo        | Off Sale Only | ---        | 13,776     | 3,056,325  | 2,111,543        | 944,782                             | 30.9%                                  | 587,251   | 357,531                              | 6,778    | 47,821                                   | 316,488 10.4%                         |
| 40      | Worthington    | Off Sale Only | ---        | 11,349     | 1,864,264  | 1,395,427        | 468,837                             | 25.1%                                  | 287,566   | 181,271                              | 10,035   | ---                                      | 191,306 10.3%                         |
| 41      | Morris         | Off Sale Only | ---        | 5,184      | 1,369,358  | 1,043,094        | 326,264                             | 23.8%                                  | 204,837   | 121,427                              | 18,785   | ---                                      | 140,212 10.2%                         |
| 42      | De Graff       | On & Off Sale | ---        | 131        | 280,635    | 155,197          | 125,438                             | 44.7%                                  | 96,720    | 28,718                               | ---      | ---                                      | 28,718 10.2%                          |
| 43      | Hinckley       | Off Sale Only | ---        | 1,438      | 1,708,396  | 1,201,073        | 507,323                             | 29.7%                                  | 328,973   | 178,350                              | 12,063   | 16,533                                   | 173,880 10.2%                         |
| 44      | Jakeville      | Off Sale Only | ---        | 52,323     | 12,111,183 | 9,030,491        | 3,080,692                           | 25.4%                                  | 1,903,301 | 1,177,391                            | 71,351   | 34,298                                   | 1,214,444 10.0%                       |
| 45      | Vergas         | Off Sale Only | ---        | 327        | 548,606    | 422,621          | 125,985                             | 23.0%                                  | 83,688    | 42,297                               | 11,727   | ---                                      | 54,024 9.8%                           |
| 46      | Waldorf        | On & Off Sale | ---        | 230        | 270,102    | 136,477          | 133,625                             | 49.5%                                  | 115,988   | 17,637                               | 8,682    | ---                                      | 26,319 9.7%                           |
| 47      | Mahnomen       | On & Off Sale | ---        | 1,183      | 939,666    | 601,173          | 338,493                             | 36.0%                                  | 299,850   | 38,643                               | 52,529   | ---                                      | 91,172 9.7%                           |
| 48      | Battle Lake    | Off Sale Only | ---        | 775        | 902,248    | 648,610          | 253,638                             | 28.1%                                  | 173,335   | 80,303                               | 28,128   | 21,331                                   | 87,100 9.7%                           |
| 49      | Edina          | Off Sale Only | ---        | 46,896     | 11,014,491 | 8,111,021        | 2,903,470                           | 26.4%                                  | 1,849,350 | 1,054,120                            | 14,954   | 8,592                                    | 1,060,482 9.6%                        |
| 50      | Glencoe        | Off Sale Only | ---        | 5,758      | 1,067,362  | 815,496          | 251,866                             | 23.6%                                  | 142,949   | 108,917                              | 1,499    | 8,489                                    | 101,927 9.5%                          |

**Table 7**  
**Comparison of City Liquor Store Operations - 2006**  
**Ranked by Net Profit/(Loss) as a Percent of Sales**

| Ranking | Name of City      | Type of Store | Foot-notes | Population | Sales      | Cost<br>of Sales | Gross Profit<br>Percent<br>of Sales | Operating<br>Expenses<br>Income/(Loss) | Nonoperating<br>Revenues<br>Expenses | Net Profit/(Loss)      |                     |         |
|---------|-------------------|---------------|------------|------------|------------|------------------|-------------------------------------|--|--------------------------------------|------------------------|---------------------|---------|
|         |                   |               |            |            |            |                  |                                     |  |                                      | To/From<br>Other Funds | Percent<br>of Sales | Amount  |
| 51      | Walker            | On & Off Sale | ---        | 1,114      | \$738,572  | \$550,263        | 25.5%                               | \$119,309                              | \$68,793                             | \$536                  | 9.4%                | ---     |
| 52      | Thief River Falls | Off Sale Only | ---        | 8,509      | 3,485,834  | 2,706,054        | 22.4%                               | 478,626                                | 301,154                              | 16,582                 | ---                 | 317,736 |
| 53      | Granite Falls     | Off Sale Only | ---        | 3,057      | 749,900    | 560,680          | 25.2%                               | 189,220                                | 131,035                              | 58,185                 | 8.9%                | 69,101  |
| 54      | Wadena            | Off Sale Only | ---        | 4,227      | 1,343,736  | 1,027,344        | 23.5%                               | 316,392                                | 201,446                              | 114,946                | 8.8%                | 100,000 |
| 55      | Bemidji           | Off Sale Only | ---        | 13,074     | 4,026,235  | 3,019,112        | 25.0%                               | 685,822                                | 321,301                              | 34,084                 | 8.8%                | 576,343 |
| 56      | Morton            | On & Off Sale | ---        | 424        | 280,926    | 150,963          | 46.3%                               | 110,608                                | 19,355                               | 5,186                  | ---                 | 24,541  |
| 57      | Barnum            | On & Off Sale | [0]        | 598        | 470,654    | 256,625          | 45.5%                               | 214,029                                | 173,979                              | 40,050                 | 923                 | 40,973  |
| 58      | Remer             | On & Off Sale | ---        | 366        | 499,904    | 285,312          | 42.9%                               | 171,101                                | 43,491                               | ---                    | ---                 | 43,491  |
| 59      | Klester           | Off Sale Only | ---        | 502        | 1,602,201  | 107,348          | 52.853                              | 33.0%                                  | 38,939                               | 13,914                 | ---                 | 13,914  |
| 60      | Alexandria        | Off Sale Only | ---        | 11,223     | 4,384,391  | 3,465,498        | 918,893                             | 21.0%                                  | 548,815                              | 370,078                | 4,357               | 924     |
| 61      | Ranier            | On & Off Sale | ---        | 173        | 365,933    | 158,811          | 207,122                             | 56.6%                                  | 176,192                              | 30,930                 | 233                 | ---     |
| 62      | Litchfield        | Off Sale Only | ---        | 6,869      | 1,602,618  | 1,244,139        | 358,479                             | 22.4%                                  | 249,092                              | 109,387                | 26,663              | ---     |
| 63      | Mazeppa           | On & Off Sale | ---        | 784        | 348,147    | 211,309          | 136,838                             | 39.3%                                  | 122,436                              | 14,402                 | 15,090              | ---     |
| 64      | Menahga           | On & Off Sale | ---        | 1,234      | 803,457    | 461,423          | 342,034                             | 42.6%                                  | 269,481                              | 72,553                 | 1,702               | 6,271   |
| 65      | Randall           | On & Off Sale | ---        | 586        | 543,873    | 342,744          | 201,129                             | 37.0%                                  | 168,130                              | 32,999                 | 12,118              | ---     |
| 66      | Delano            | Off Sale Only | ---        | 5,050      | 2,078,128  | 1,553,722        | 524,406                             | 25.2%                                  | 368,609                              | 155,797                | 16,294              | ---     |
| 67      | Apple Valley      | Off Sale Only | ---        | 48,832     | 6,622,752  | 4,977,462        | 1,645,290                           | 24.8%                                  | 1,166,602                            | 478,688                | 67,430              | ---     |
| 68      | Savage            | Off Sale Only | ---        | 25,065     | 5,846,986  | 4,368,398        | 1,478,588                           | 25.3%                                  | 981,808                              | 496,780                | 86,568              | 107,722 |
| 69      | Perham            | Off Sale Only | ---        | 2,749      | 1,455,557  | 1,078,247        | 377,310                             | 25.9%                                  | 210,375                              | 166,935                | 21,153              | 73,000  |
| 70      | Cromwell          | On & Off Sale | ---        | 209        | 469,280    | 278,486          | 190,794                             | 40.7%                                  | 165,556                              | 25,228                 | 12,227              | 748     |
| 71      | Mentor            | On & Off Sale | ---        | 129        | 392,280    | 197,578          | 195,002                             | 49.7%                                  | 165,475                              | 29,527                 | 1,151               | ---     |
| 72      | Wayzata           | On & Off Sale | ---        | 4,059      | 3,117,808  | 1,802,708        | 1,315,100                           | 42.2%                                  | 1,094,197                            | 220,903                | 21,169              | ---     |
| 73      | Russell           | On & Off Sale | ---        | 341        | 299,240    | 171,947          | 127,293                             | 42.5%                                  | 113,311                              | 13,982                 | 9,089               | ---     |
| 74      | Le Center         | On & Off Sale | ---        | 2,365      | 847,510    | 526,778          | 320,732                             | 37.8%                                  | 259,536                              | 61,196                 | 4,135               | ---     |
| 75      | Ulen              | On & Off Sale | ---        | 542        | 300,248    | 156,280          | 143,514                             | 47.8%                                  | 121,908                              | 21,606                 | 642                 | ---     |
| 76      | Northfield        | Off Sale Only | ---        | 19,413     | 2,371,043  | 1,734,941        | 636,102                             | 26.8%                                  | 480,096                              | 156,006                | 19,536              | ---     |
| 77      | Glenwood          | Off Sale Only | ---        | 2,660      | 1,068,320  | 825,132          | 243,188                             | 22.8%                                  | 167,942                              | 75,246                 | 1,148               | ---     |
| 78      | Beaver Bay        | On & Off Sale | ---        | 184        | 3,655,842  | 194,122          | 171,720                             | 46.9%                                  | 151,881                              | 19,839                 | 6,290               | ---     |
| 79      | Fridley           | Off Sale Only | ---        | 26,603     | 5,136,029  | 3,926,720        | 1,209,309                           | 23.5%                                  | 866,699                              | 342,610                | 19,938              | ---     |
| 80      | St. Anthony       | Off Sale Only | ---        | 8,361      | 5,814,838  | 4,451,142        | 1,363,696                           | 23.5%                                  | 929,338                              | 434,358                | 20,861              | 48,742  |
| 81      | Barnesville       | Off Sale Only | ---        | 2,334      | 2,100,928  | 1,394,225        | 736,639                             | 24.6%                                  | 57,451                               | 19,188                 | 2,457               | ---     |
| 82      | St. Francis       | Off Sale Only | ---        | 7,201      | 1,831,828  | 1,395,603        | 324,381                             | 23.8%                                  | 111,222                              | 16,157                 | ---                 | 127,379 |
| 83      | Fergus Falls      | Off Sale Only | ---        | 13,949     | 4,496,115  | 3,340,274        | 1,155,841                           | 25.7%                                  | 805,476                              | 350,365                | 27,039              | 66,522  |
| 84      | Madelia           | Off Sale Only | ---        | 2,299      | 286,326    | 226,913          | 59,413                              | 20.8%                                  | 46,523                               | 12,890                 | 6,905               | ---     |
| 85      | Millerville       | On & Off Sale | ---        | 114        | 327,334    | 174,260          | 153,074                             | 46.8%                                  | 132,539                              | 20,535                 | 1,622               | ---     |
| 86      | Windom            | Off Sale Only | ---        | 4,436      | 1,264,798  | 918,781          | 346,017                             | 27.4%                                  | 260,738                              | 85,279                 | ---                 | 85,279  |
| 87      | Rogers            | On & Off Sale | ---        | 6,570      | 3,052,686  | 2,068,616        | 984,070                             | 32.2%                                  | 721,995                              | 262,075                | 1,818               | 59,291  |
| 88      | Lindstrom         | On & Off Sale | ---        | 3,966      | 2,064,740  | 1,460,455        | 604,285                             | 29.3%                                  | 500,703                              | 103,582                | 32,893              | ---     |
| 89      | I-Santi           | Off Sale Only | ---        | 5,206      | 1,934,854  | 1,478,541        | 456,313                             | 23.6%                                  | 371,648                              | 84,665                 | 42,418              | ---     |
| 90      | Benson            | On & Off Sale | ---        | 3,390      | 1,095,472  | 681,644          | 413,828                             | 37.8%                                  | 345,319                              | 68,509                 | 6,079               | 3,017   |
| 91      | Redwood Falls     | Off Sale Only | ---        | 5,307      | 1,495,687  | 1,112,896        | 382,791                             | 25.6%                                  | 264,936                              | 117,855                | 18,749              | 40,094  |
| 92      | Montevideo        | Off Sale Only | ---        | 5,463      | 1,786,321  | 1,343,570        | 442,751                             | 24.8%                                  | 327,883                              | 114,868                | 200                 | ---     |
| 93      | Silver Lake       | On & Off Sale | ---        | 813        | 599,154    | 324,740          | 274,414                             | 45.8%                                  | 240,992                              | 33,422                 | 4,888               | ---     |
| 94      | Maple Lake        | Off Sale Only | ---        | 1,912      | 997,007    | 749,580          | 247,427                             | 24.8%                                  | 197,306                              | 50,121                 | 11,900              | ---     |
| 95      | Big Falls         | On & Off Sale | ---        | 269        | 311,429    | 172,741          | 138,688                             | 44.5%                                  | 128,272                              | 10,416                 | 8,949               | ---     |
| 96      | Richfield         | Off Sale Only | ---        | 33,099     | 10,271,839 | 7,834,114        | 2,437,725                           | 23.7%                                  | 1,842,866                            | 594,859                | 40,944              | ---     |
| 97      | Brooklyn Center   | Off Sale Only | ---        | 27,901     | 5,158,387  | 3,922,143        | 1,236,844                           | 24.0%                                  | 963,061                              | 273,783                | 44,989              | ---     |
| 98      | Paynesville       | Off Sale Only | ---        | 2,319      | 750,065    | 568,032          | 182,033                             | 44.3%                                  | 140,567                              | 41,466                 | 3,316               | 44,782  |
| 99      | Winton            | On & Off Sale | ---        | 167        | 3,04,515   | 132,755          | 171,760                             | 56.4%                                  | 153,841                              | 17,919                 | 1,501               | 149,883 |
| 100     | Lexington         | Off Sale Only | ---        | 2,062      | 2,555,825  | 2,017,638        | 538,187                             | 21.1%                                  | 400,262                              | 137,925                | 11,958              | 5.9%    |

**Table 7**  
**Comparison of City Liquor Store Operations - 2006**  
**Ranked by Net Profit/(Loss) as a Percent of Sales**

| Ranking | Name of City   | Type of Store | Foot-notes | Population | Sales     | Cost      | Gross Profit | Operating |                     | Nonoperating |               | Net Profit/(Loss)                     |
|---------|----------------|---------------|------------|------------|-----------|-----------|--------------|-----------|---------------------|--------------|---------------|---------------------------------------|
|         |                |               |            |            |           |           |              | Amount    | Percent<br>of Sales | Expenses     | Income/(Loss) |                                       |
|         |                |               |            |            |           |           |              |           |                     |              |               | Transfers<br>To/(From)<br>Other Funds |
| 101     | Twin Valley    | On & Off Sale | ---        | 819        | \$602,260 | \$310,404 | \$291,856    | 48.5%     | \$260,144           | \$31,712     | \$3,315       | -\$35,027                             |
| 102     | St. Hilaire    | On & Off Sale | ---        | 273        | 479,782   | 264,509   | 215,273      | 44.9%     | 191,836             | 23,437       | 4,367         | -27,804                               |
| 103     | Sauk Rapids    | Off Sale Only | ---        | 12,679     | 2,252,212 | 1,799,919 | 452,293      | 20.1%     | 348,259             | 104,034      | 26,256        | -130,290                              |
| 104     | Laveme         | Off Sale Only | ---        | 4,597      | 792,814   | 563,151   | 229,663      | 29.0%     | 190,031             | 39,632       | 5,985         | -45,617                               |
| 105     | Blue Earth     | Off Sale Only | ---        | 3,463      | 1,111,950 | 837,874   | 274,076      | 24.6%     | 217,621             | 56,455       | 33,459        | -28,633                               |
| 106     | Underwood      | Off Sale Only | ---        | 344        | 336,121   | 254,188   | 81,933       | 24.4%     | 74,997              | 6,936        | 11,564        | -18,500                               |
| 107     | Ahoka          | Off Sale Only | ---        | 18,076     | 3,039,362 | 2,521,046 | 788,316      | 23.8%     | 658,540             | 129,776      | 47,689        | -29,233                               |
| 108     | Hutchinson     | Off Sale Only | ---        | 13,977     | 4,326,907 | 3,395,672 | 931,235      | 21.5%     | 652,441             | 278,794      | 50,588        | -59,297                               |
| 109     | North Branch   | Off Sale Only | ---        | 10,468     | 1,905,800 | 1,408,601 | 497,199      | 26.1%     | 361,358             | 135,841      | 5,302         | -40,362                               |
| 110     | Gilman         | On & Off Sale | ---        | 228        | 377,154   | 195,578   | 181,576      | 48.1%     | 182,314             | (738)        | 20,617        | -19,879                               |
| 111     | Sacred Heart   | On & Off Sale | ---        | 513        | 393,098   | 222,116   | 170,982      | 43.5%     | 161,688             | 9,294        | 16,235        | -4,823                                |
| 112     | Hitterdal      | On & Off Sale | ---        | 179        | 332,403   | 178,801   | 153,602      | 46.2%     | 141,896             | 11,706       | 5,633         | -17,339                               |
| 113     | Plainview      | On & Off Sale | ---        | 3,397      | 566,240   | 360,018   | 206,222      | 36.4%     | 195,104             | 11,118       | 18,115        | -29,233                               |
| 114     | Sherburn       | On & Off Sale | ---        | 1,027      | 604,135   | 369,206   | 234,929      | 38.9%     | 205,873             | 29,056       | 2,127         | -12                                   |
| 115     | Avoca          | On & Off Sale | ---        | 123        | 243,369   | 130,074   | 113,295      | 46.6%     | 105,897             | 7,398        | 5,365         | -361                                  |
| 116     | Browerville    | On & Off Sale | ---        | 724        | 494,540   | 254,359   | 240,181      | 48.6%     | 218,891             | 21,290       | 4,240         | -449                                  |
| 117     | Cleveland      | On & Off Sale | ---        | 713        | 221,505   | 125,335   | 96,170       | 43.4%     | 105,999             | (9,829)      | 21,575        | 514                                   |
| 118     | Pelican Rapids | Off Sale Only | ---        | 2,424      | 773,334   | 587,081   | 186,253      | 24.1%     | 148,779             | 37,474       | ---           | -37,474                               |
| 119     | Nisswa         | On & Off Sale | ---        | 2,047      | 2,693,002 | 1,927,307 | 765,695      | 28.4%     | 639,268             | 126,427      | ---           | -126,427                              |
| 120     | Kasson         | Off Sale Only | ---        | 5,504      | 900,107   | 685,610   | 214,497      | 23.8%     | 178,387             | 36,110       | 5,638         | -41,748                               |
| 121     | Orr            | On & Off Sale | ---        | 240        | 508,234   | 284,802   | 223,432      | 44.0%     | 204,243             | 19,189       | 4,270         | -23,459                               |
| 122     | Littlefork     | On & Off Sale | ---        | 705        | 360,900   | 216,369   | 144,531      | 40.0%     | 131,830             | 12,701       | 2,843         | -15,544                               |
| 123     | Eagle Bend     | On & Off Sale | ---        | 609        | 313,018   | 185,364   | 127,654      | 40.8%     | 128,433             | (779)        | 14,168        | -13,389                               |
| 124     | Vendale        | On & Off Sale | ---        | 559        | 246,725   | 126,625   | 120,100      | 48.7%     | 113,011             | 7,089        | 3,407         | -10,496                               |
| 125     | Callaway       | On & Off Sale | ---        | 209        | 345,343   | 198,149   | 147,194      | 42.6%     | 133,101             | 14,093       | 109           | -14,202                               |
| 126     | Browns Valley  | On & Off Sale | [0]        | 636        | 321,729   | 169,517   | 152,212      | 47.3%     | 143,625             | 8,587        | 4,586         | -13,173                               |
| 127     | Boyd           | On & Off Sale | ---        | 178        | 284,832   | 139,672   | 145,180      | 51.0%     | 147,509             | (2,329)      | 13,771        | -11,442                               |
| 128     | Wolf Lake      | On & Off Sale | ---        | 50         | 363,602   | 200,170   | 163,432      | 44.9%     | 160,870             | 2,562        | 15,919        | -4,271                                |
| 129     | Hawley         | Off Sale Only | ---        | 1,924      | 646,351   | 485,845   | 160,506      | 24.8%     | 135,670             | 24,836       | 22            | -486                                  |
| 130     | Blackduck      | On & Off Sale | ---        | 720        | 687,093   | 418,466   | 268,627      | 39.1%     | 249,742             | 18,885       | 6,838         | -25,723                               |
| 131     | Caledonia      | Off Sale Only | ---        | 2,940      | 471,268   | 366,044   | 105,224      | 22.3%     | 87,985              | 17,239       | ---           | -17,239                               |
| 132     | City Heights   | Off Sale Only | ---        | 18,288     | 6,546,491 | 5,039,318 | 1,507,173    | 23.0%     | 1,305,021           | 202,152      | 34,798        | -23,690                               |
| 133     | Jackson        | Off Sale Only | ---        | 3,469      | 712,427   | 563,212   | 149,215      | 20.9%     | 133,564             | 15,651       | 9,475         | -25,126                               |
| 134     | Ogilvie        | On & Off Sale | ---        | 480        | 453,566   | 271,093   | 182,473      | 40.2%     | 173,207             | 9,266        | 6,409         | -15,675                               |
| 135     | Heron Lake     | Off Sale Only | ---        | 772        | 314,149   | 169,405   | 144,744      | 46.1%     | 129,449             | 15,295       | 963           | -5,665                                |
| 136     | Ada            | On & Off Sale | ---        | 1,645      | 511,996   | 299,988   | 212,008      | 41.4%     | 194,827             | 17,181       | 27            | -17,208                               |
| 137     | Bertha         | On & Off Sale | ---        | 474        | 241,292   | 133,476   | 107,816      | 44.7%     | 101,501             | 6,315        | 1,767         | -8,082                                |
| 138     | Wells          | On & Off Sale | ---        | 2,508      | 645,097   | 429,379   | 215,718      | 33.4%     | 211,689             | 4,029        | 18,146        | -703                                  |
| 139     | Appleton       | Off Sale Only | ---        | 523        | 205,280   | 152,012   | 53,268       | 25.9%     | 49,545              | 3,723        | 2,538         | -12,607                               |
| 140     | Wilmont        | On & Off Sale | ---        | 314        | 233,251   | 124,159   | 109,092      | 46.8%     | 108,563             | 529          | 7,333         | -6,901                                |
| 141     | St. Leo        | On & Off Sale | ---        | 97         | 120,247   | 53,007    | 67,240       | 55.9%     | 64,066              | 3,174        | 574           | -13,748                               |
| 142     | Bagley         | Off Sale Only | ---        | 1,259      | 760,511   | 598,666   | 161,845      | 21.3%     | 139,468             | 22,377       | 907           | -23,284                               |
| 143     | Butterfield    | Off Sale Only | ---        | 523        | 205,280   | 152,012   | 53,268       | 25.9%     | 49,545              | 3,723        | 2,538         | -6,261                                |
| 144     | Fairfax        | On & Off Sale | ---        | 1,267      | 483,837   | 274,816   | 209,021      | 43.2%     | 201,668             | 7,333        | 6,901         | -14,254                               |
| 145     | Lake Park      | On & Off Sale | ---        | 856        | 614,412   | 360,044   | 254,368      | 41.4%     | 243,495             | 10,873       | 6,954         | -17,827                               |
| 146     | Miltona        | On & Off Sale | ---        | 312        | 600,136   | 351,351   | 248,785      | 41.5%     | 236,068             | 12,717       | 4,435         | -17,152                               |
| 147     | Rush City      | On & Off Sale | ---        | 3,056      | 705,233   | 492,982   | 212,251      | 30.1%     | 205,093             | 7,158        | 12,925        | -20,083                               |
| 148     | Clarissa       | On & Off Sale | ---        | 624        | 365,268   | 212,123   | 153,145      | 41.9%     | 147,508             | 5,637        | 3,872         | -9,509                                |
| 149     | Proctor        | Off Sale Only | ---        | 2,823      | 801,835   | 615,359   | 186,476      | 23.3%     | 162,665             | 23,298       | 62            | -3,875                                |
| 150     | Braham         | Off Sale Only | ---        | 1,655      | 1,095,417 | 841,586   | 253,831      | 23.2%     | 229,828             | 24,003       | 48,619        | -26,374                               |

**Table 7**  
**Comparison of City Liquor Store Operations - 2006**  
**Ranked by Net Profit/(Loss) as a Percent of Sales**

| Ranking | Name of City     | Type of Store | Foot-notes | Population | Sales       | Cost      | Gross Profit | Operating           |           | Nonoperating |               | Net Profit/(Loss)                     |
|---------|------------------|---------------|------------|------------|-------------|-----------|--------------|---------------------|-----------|--------------|---------------|---------------------------------------|
|         |                  |               |            |            |             |           |              | Percent<br>of Sales | Amount    | Expenses     | Income/(Loss) |                                       |
|         |                  |               |            |            |             |           |              |                     |           |              |               | Transfers<br>To/(From)<br>Other Funds |
| 151     | Dassel           | Off Sale Only | ---        | 1,315      | \$1,008,874 | \$799,765 | \$209,109    | 20.7%               | \$184,267 | \$24,842     | \$9,071       | \$10,713                              |
| 152     | Rushford         | On & Off Sale | ---        | 1,781      | 556,289     | 373,160   | 183,129      | 32.9%               | 182,843   | 286          | 13,439        | 1,282                                 |
| 153     | Clearbrook       | On & Off Sale | ---        | 557        | 379,884     | 223,959   | 155,925      | 41.0%               | 160,513   | (4,588)      | 12,886        | 177                                   |
| 154     | Medford          | On & Off Sale | ---        | 1,146      | 489,803     | 248,530   | 241,273      | 49.3%               | 242,614   | (1,341)      | 11,129        | ---                                   |
| 155     | Aitkin           | Off Sale Only | ---        | 2,127      | 865,272     | 683,628   | 181,644      | 21.0%               | 186,381   | (4,737)      | 21,912        | ---                                   |
| 156     | Olivia           | On & Off Sale | ---        | 2,565      | 817,671     | 566,001   | 251,670      | 30.8%               | 254,168   | (2,498)      | 18,014        | ---                                   |
| 157     | Holdingford      | On & Off Sale | ---        | 760        | 303,446     | 165,249   | 138,197      | 45.5%               | 154,754   | (16,557)     | 22,162        | ---                                   |
| 158     | Lonsdale         | On & Off Sale | ---        | 2,684      | 1,075,433   | 778,308   | 297,125      | 27.6%               | 312,554   | (15,429)     | 34,499        | ---                                   |
| 159     | Elizabeth        | Off Sale Only | ---        | 171        | 279,708     | 211,121   | 68,587       | 24.5%               | 65,326    | 3,261        | 14            | ---                                   |
| 160     | Dalton           | Off Sale Only | ---        | 248        | 277,059     | 217,620   | 59,439       | 21.5%               | 56,912    | 2,527        | 687           | ---                                   |
| 161     | Spring Lake Park | Off Sale Only | ---        | 6,623      | 2,623,242   | 2,932,241 | 591,001      | 22.5%               | 608,362   | (17,361)     | 51,162        | 3,635                                 |
| 162     | Round Lake       | Off Sale Only | ---        | 418        | 95,882      | 66,115    | 29,767       | 31.0%               | 30,305    | (538)        | 1,512         | ---                                   |
| 163     | Lakefield        | Off Sale Only | ---        | 1,701      | 269,110     | 188,327   | 80,783       | 30.0%               | 84,585    | (3,802)      | 6,453         | ---                                   |
| 164     | Spring Grove     | On & Off Sale | ---        | 1,297      | 333,554     | 189,537   | 143,817      | 43.1%               | 143,310   | 507          | 2,188         | ---                                   |
| 165     | Buffalo Lake     | On & Off Sale | ---        | 749        | 448,980     | 257,363   | 191,617      | 42.7%               | 188,475   | 3,142        | ---           | ---                                   |
| 166     | Lake Benton      | On & Off Sale | ---        | 673        | 251,247     | 154,543   | 96,704       | 38.5%               | 96,006    | 698          | 830           | ---                                   |
| 167     | Elmore           | Off Sale Only | ---        | 668        | 128,087     | 98,678    | 29,409       | 23.0%               | 29,390    | 19           | 733           | ---                                   |
| 168     | Isle             | On & Off Sale | ---        | 835        | 870,439     | 525,093   | 345,346      | 39.7%               | 341,241   | 4,105        | 1,094         | 1,166                                 |
| 169     | Hanley Falls     | On & Off Sale | ---        | 304        | 231,774     | 133,559   | 98,215       | 42.4%               | 103,383   | (5,168)      | 6,117         | ---                                   |
| 170     | Alabena          | On & Off Sale | ---        | 182        | 266,827     | 144,371   | 122,456      | 45.9%               | 130,773   | (8,317)      | 9,315         | ---                                   |
| 171     | Walnut Grove     | On & Off Sale | ---        | 701        | 371,279     | 201,857   | 169,422      | 45.6%               | 169,961   | (639)        | 1,440         | ---                                   |
| 172     | Foreston         | On & Off Sale | ---        | 507        | 365,594     | 180,332   | 185,262      | 50.7%               | 208,121   | (22,859)     | 23,703        | ---                                   |
| 173     | Flemingsburg     | On & Off Sale | ---        | 237        | 202,008     | 97,369    | 104,639      | 51.8%               | 108,191   | (3,552)      | 14,339        | 10,370                                |
| 174     | Erhard           | Off Sale Only | ---        | 139        | 275,443     | 210,880   | 64,563       | 23.4%               | 67,068    | (2,505)      | 3,035         | ---                                   |
| 175     | Waverly          | On & Off Sale | ---        | 975        | 889,137     | 612,850   | 276,287      | 31.1%               | 255,623   | 20,664       | 547           | 21,049                                |
| 176     | Fifty Lakes      | On & Off Sale | ---        | 406        | 409,384     | 190,293   | 219,291      | 53.5%               | 220,630   | (1,339)      | 853           | ---                                   |
| 177     | Tracy            | On & Off Sale | ---        | 2,155      | 655,635     | 419,410   | 236,225      | 36.0%               | 281,781   | (45,556)     | 44,650        | ---                                   |
| 178     | Delavan          | On & Off Sale | ---        | 182        | 181,433     | 86,985    | 94,448       | 52.1%               | 103,698   | (9,250)      | 8,735         | ---                                   |
| 179     | Mound            | Off Sale Only | ---        | 9,800      | 2,291,715   | 1,740,257 | 551,458      | 24.1%               | 505,960   | 45,498       | ---           | 57,257                                |
| 180     | Lismore          | On & Off Sale | ---        | 211        | 285,739     | 138,594   | 147,145      | 51.5%               | 150,401   | (3,256)      | 3,733         | 2,129                                 |
| 181     | Hackensack       | On & Off Sale | ---        | 314        | 914,429     | 614,943   | 299,486      | 32.8%               | 280,870   | 18,616       | 921           | 25,335                                |
| 182     | Robbinsdale      | Off Sale Only | ---        | 13,698     | 1,982,472   | 1,521,726 | 460,746      | 23.2%               | 484,275   | (23,529)     | 8,664         | ---                                   |
| 183     | Shorewood        | Off Sale Only | ---        | 7,499      | 1,978,051   | 1,442,802 | 535,249      | 27.1%               | 574,415   | (39,166)     | 23,236        | ---                                   |
| 184     | Darwin           | Off Sale Only | ---        | 301        | 365,371     | 294,832   | 70,539       | 19.3%               | 79,822    | (9,283)      | 5,803         | ---                                   |
| 185     | Palisade         | On & Off Sale | ---        | 148        | 389,022     | 269,500   | 119,522      | 30.7%               | 138,340   | (18,818)     | 14,901        | ---                                   |
| 186     | Audubon          | On & Off Sale | ---        | 481        | 530,152     | 314,557   | 215,595      | 44.2%               | 206,911   | 8,684        | 10,585        | 25,110                                |
| 187     | Houston          | On & Off Sale | ---        | 1,010      | 415,728     | 231,210   | 184,518      | 44.4%               | 194,257   | (9,739)      | 4,843         | ---                                   |
| 188     | Farmington       | Off Sale Only | ---        | 17,495     | 3,989,278   | 3,143,099 | 846,179      | 21.2%               | 858,515   | (12,336)     | 2,903         | 37,633                                |
| 189     | Hanska           | On & Off Sale | ---        | 416        | 3,000,033   | 168,464   | 131,569      | 43.9%               | 144,667   | (13,098)     | 9,291         | ---                                   |
| 190     | Ivanhoe          | On & Off Sale | ---        | 630        | 379,394     | 211,840   | 167,554      | 44.2%               | 172,107   | (4,553)      | ---           | 462                                   |
| 191     | Kelliher         | On & Off Sale | ---        | 313        | 372,473     | 192,826   | 179,647      | 48.2%               | 188,707   | (9,060)      | 1,077         | ---                                   |
| 192     | Biscay           | On & Off Sale | ---        | 112        | 322,517     | 200,112   | 132,405      | 39.8%               | 467,207   | (5,575)      | 2,014         | 1,190                                 |
| 193     | Big Lake         | Off Sale Only | ---        | 9,035      | 2,525,489   | 1,902,498 | 622,991      | 24.7%               | 457,130   | (12,641)     | 7,606         | 47,253                                |
| 194     | Howard Lake      | On & Off Sale | ---        | 1,995      | 928,957     | 642,320   | 286,637      | 30.9%               | 293,689   | (7,082)      | 7,265         | 17,940                                |
| 195     | Ellendale        | On & Off Sale | ---        | 651        | 347,282     | 198,956   | 148,326      | 42.7%               | 156,102   | (7,776)      | 886           | ---                                   |
| 196     | Herman           | On & Off Sale | ---        | 422        | 322,517     | 200,112   | 132,405      | 39.8%               | 137,980   | (5,575)      | 1,077         | (7,983)                               |
| 197     | Lewisville       | On & Off Sale | ---        | 250        | 207,276     | 110,402   | 96,874       | 46.7%               | 109,515   | (12,641)     | 2,014         | (7,589)                               |
| 198     | Clontarf         | On & Off Sale | ---        | 158        | 307,763     | 193,880   | 113,883      | 37.0%               | 121,607   | (7,724)      | 1,990         | (5,035)                               |
| 199     | Sleepy Eye       | Off Sale Only | ---        | 3,584      | 408,900     | 292,996   | 115,904      | 28.3%               | 130,461   | (14,557)     | 3,854         | (10,703)                              |
| 200     | Madison          | Off Sale Only | ---        | 1,686      | 358,878     | 273,733   | 85,145       | 23.7%               | 96,852    | (11,707)     | 1,697         | (10,010)                              |

**Table 7**  
**Comparison of City Liquor Store Operations - 2006**  
**Ranked by Net Profit/(Loss) as a Percent of Sales**

| Ranking                  | Name of City    | Type of Store | Foot-notes | Population     | Sales              | Cost<br>of Sales   | Gross Profit<br>Percent<br>of Sales | Operating<br>Expenses<br>Income/(Loss) | Nonoperating<br>Revenues<br>Expenses | Net Profit/(Loss)<br>Percent<br>of Sales |                  | Transfers<br>To/(From)<br>Other Funds |                   |
|--------------------------|-----------------|---------------|------------|----------------|--------------------|--------------------|-------------------------------------|--|--------------------------------------|--|------------------|---------------------------------------|-------------------|
|                          |                 |               |            |                |                    |                    |                                     |  |                                      | Amount                                   | Amount           |                                       |                   |
| 201                      | Vesta           | On & Off Sale | ----       | 321            | \$184,988          | \$84,673           | \$100,315                           | 54.2%                                  | \$106,130                            | (\$5,815)                                | \$589            | ---                                   |                   |
| 202                      | Ellsworth       | On & Off Sale | ---        | 528            | 259,970            | 145,518            | 114,452                             | 44.0%                                  | 126,411                              | (11,959)                                 | 4,429            | ---                                   |                   |
| 203                      | Frazee          | On & Off Sale | ----       | 1,411          | 563,056            | 376,874            | 186,182                             | 33.1%                                  | 202,765                              | (16,583)                                 | 367              | (17,066)                              |                   |
| 204                      | West Concord    | On & Off Sale | ---        | 828            | 295,750            | 152,437            | 143,313                             | 48.5%                                  | 157,486                              | (14,173)                                 | 4,856            | 162                                   |                   |
| 205                      | Goodridge       | On & Off Sale | ----       | 115            | 216,773            | 120,823            | 95,950                              | 44.3%                                  | 108,599                              | (12,649)                                 | 5,233            | ---                                   |                   |
| 206                      | Moose Lake      | On & Off Sale | ---        | 2,445          | 876,712            | 590,460            | 286,252                             | 32.7%                                  | 287,877                              | (1,625)                                  | 15,647           | 53,809                                |                   |
| 207                      | Pine City       | Off Sale Only | ----       | 3,272          | 1,657,158          | 1,250,292          | 406,866                             | 24.6%                                  | 443,805                              | (36,939)                                 | 11,943           | 51,756                                |                   |
| 208                      | Cottonwood      | On & Off Sale | ---        | 1,169          | 515,066            | 337,831            | 177,235                             | 34.4%                                  | 201,114                              | (23,879)                                 | 44               | 531                                   |                   |
| 209                      | Dawson          | Off Sale Only | ----       | 1,448          | 380,842            | 284,353            | 96,489                              | 25.3%                                  | 117,247                              | (20,758)                                 | 853              | ---                                   |                   |
| 210                      | Williams        | On & Off Sale | ----       | 207            | 351,525            | 194,063            | 157,462                             | 44.8%                                  | 176,062                              | (18,600)                                 | 135              | ---                                   |                   |
| 211                      | Stacy           | On & Off Sale | ----       | 1,357          | 1,734,446          | 1,116,961          | 617,485                             | 35.6%                                  | 629,431                              | (11,946)                                 | 3,407            | 86,340                                |                   |
| 212                      | Lake Wilson     | On & Off Sale | ---        | 254            | 211,821            | 108,534            | 103,287                             | 48.8%                                  | 121,486                              | (18,199)                                 | 5,683            | 615                                   |                   |
| 213                      | Lancaster       | On & Off Sale | ----       | 333            | 209,601            | 137,577            | 72,024                              | 34.4%                                  | 87,988                               | (15,964)                                 | 2,864            | 115                                   |                   |
| 214                      | Canton          | On & Off Sale | ----       | 324            | 97,162             | 76,577             | 20,585                              | 21.2%                                  | 33,124                               | (12,539)                                 | 5,073            | ---                                   |                   |
| 215                      | Dundee          | On & Off Sale | ----       | 95             | 172,757            | 87,490             | 85,267                              | 49.4%                                  | 105,778                              | (20,511)                                 | 6,506            | 16                                    |                   |
| 216                      | Kenyon          | On & Off Sale | ----       | 1,701          | 461,887            | 274,972            | 186,915                             | 40.5%                                  | 242,861                              | (55,946)                                 | 15,116           | ---                                   |                   |
| 217                      | Parkers Prairie | On & Off Sale | ----       | 1,032          | 533,232            | 350,165            | 183,067                             | 34.3%                                  | 197,451                              | (14,384)                                 | 2,280            | 35,596                                |                   |
| 218                      | Northome        | On & Off Sale | ----       | 243            | 146,647            | 105,560            | 41,087                              | 28.0%                                  | 83,631                               | (42,544)                                 | 25,497           | ---                                   |                   |
| 219                      | Pine Island     | On & Off Sale | [21]       | 3,301          | 166,863            | 103,261            | 63,602                              | 38.1%                                  | 80,894                               | (17,292)                                 | 3,465            | 142,266                               |                   |
| 220                      | Bigfork         | On & Off Sale | [21]       | 468            | ---                | ---                | ---                                 | ---                                    | 3,356                                | (3,356)                                  | 50,473           | 47,117                                |                   |
| <b>Off Sale Only</b>     |                 |               |            | <b>796,381</b> | <b>212,823,765</b> | <b>160,355,316</b> | <b>52,468,449</b>                   | <b>24.7%</b>                           | <b>36,450,571</b>                    | <b>16,017,878</b>                        | <b>2,293,024</b> | <b>1,342,120</b>                      | <b>16,968,782</b> |
| <b>On &amp; Off Sale</b> |                 |               |            | <b>110,921</b> | <b>68,407,158</b>  | <b>41,223,364</b>  | <b>27,183,794</b>                   | <b>39.7%</b>                           | <b>24,673,896</b>                    | <b>2,509,898</b>                         | <b>1,144,140</b> | <b>578,867</b>                        | <b>3,075,171</b>  |
| <b>All Stores</b>        |                 |               |            | <b>907,302</b> | <b>281,230,923</b> | <b>201,578,680</b> | <b>79,652,243</b>                   | <b>28.3%</b>                           | <b>61,124,467</b>                    | <b>18,527,776</b>                        | <b>3,437,164</b> | <b>1,920,987</b>                      | <b>20,043,953</b> |
| Footnotes:               |                 | [0]           |            |                |                    |                    |                                     |  |                                      |  |                  |                                       |                   |
| Footnotes:               |                 | [21]          |            |                |                    |                    |                                     |  |                                      |  |                  |                                       |                   |

Footnotes:  
[0] Cash basis of accounting.  
[21] Discontinued liquor operations.

**Table 8**  
**Comparison of Metropolitan Area City Liquor Store Operations - 2006**

| Name of City             | Type of Store | Foot-notes     | Population          | Sales               | Cost of Sales       | Gross Profit | Percent of Sales    |                    | Operating Expenses |                  | Nonoperating Expenses |                | Revenues           | Amount           | Net Profit/(Loss)  | Percent of Sales | Transfers To/(From) Other Funds |
|--------------------------|---------------|----------------|---------------------|---------------------|---------------------|--------------|---------------------|--------------------|--------------------|------------------|-----------------------|----------------|--------------------|------------------|--------------------|------------------|---------------------------------|
|                          |               |                |                     |                     |                     |              | Amount              | Percent            | Amount             | Percent          | Amount                | Percent        |                    |                  |                    |                  |                                 |
| Anoka                    | Off Sale Only | ---            | 18,076              | \$3,309,362         | \$2,521,046         | \$788,316    | 23.8%               | \$658,540          | \$129,776          | \$47,689         | ---                   | \$177,465      | ---                | \$177,465        | 5.4%               | \$160,000        |                                 |
| Apple Valley             | Off Sale Only | ---            | 48,832              | 6,622,752           | 4,977,462           | 1,645,290    | 24.8%               | 1,166,602          | 478,688            | 67,430           | ---                   | 546,118        | ---                | 546,118          | 8.2%               | 400,000          |                                 |
| Brooklyn Center          | Off Sale Only | ---            | 27,901              | 5,158,987           | 3,922,143           | 1,236,844    | 24.0%               | 963,061            | 273,783            | 44,989           | ---                   | 318,772        | 6.2%               | 318,772          | 6.2%               | 125,000          |                                 |
| Columbia Heights         | Off Sale Only | ---            | 18,288              | 6,546,491           | 5,039,318           | 1,507,173    | 23.0%               | 1,305,021          | 202,152            | 34,798           | ---                   | 236,950        | 3.6%               | 236,950          | 3.6%               | 712,361          |                                 |
| Eden Prairie             | Off Sale Only | ---            | 61,325              | 10,158,292          | 7,573,963           | 2,584,329    | 25.4%               | 1,636,402          | 947,927            | 347,921          | 30,691                | 1,265,157      | 12.5%              | 1,265,157        | 12.5%              | 817,328          |                                 |
| Edina                    | Off Sale Only | ---            | 46,896              | 11,014,491          | 8,111,021           | 2,903,470    | 26.4%               | 1,848,350          | 1,054,120          | 14,954           | 8,592                 | 1,060,482      | 9.6%               | 1,060,482        | 9.6%               | 995,230          |                                 |
| Farmington               | Off Sale Only | ---            | 17,495              | 3,989,278           | 3,143,099           | 846,179      | 21.2%               | 858,515            | (12,336)           | 2,903            | 37,633                | (47,066)       | -1.2%              | (47,066)         | -1.2%              | 156,500          |                                 |
| Fridley                  | Off Sale Only | ---            | 26,603              | 5,136,029           | 3,926,720           | 1,209,309    | 23.5%               | 866,699            | 342,610            | 19,938           | ---                   | 362,548        | 7.1%               | 362,548          | 7.1%               | 500,000          |                                 |
| Lakeville                | Off Sale Only | ---            | 52,323              | 12,111,183          | 9,030,491           | 3,080,692    | 25.4%               | 1,903,301          | 1,177,391          | 71,351           | 34,298                | 1,214,444      | 10.0%              | 1,214,444        | 10.0%              | 368,096          |                                 |
| Lexington                | Off Sale Only | ---            | 2,062               | 2,555,825           | 2,017,638           | 538,187      | 21.1%               | 400,262            | 137,925            | 11,958           | ---                   | 149,883        | 5.9%               | 149,883          | 5.9%               | 154,590          |                                 |
| Mound                    | Off Sale Only | ---            | 9,800               | 2,291,715           | 1,740,257           | 551,458      | 24.1%               | 505,960            | 45,498             | ---              | 57,257                | (11,759)       | -0.5%              | (11,759)         | -0.5%              | ---              |                                 |
| Richfield                | Off Sale Only | ---            | 33,099              | 10,271,839          | 7,834,114           | 2,437,725    | 23.7%               | 1,842,866          | 594,859            | 40,944           | ---                   | 635,803        | 6.2%               | 635,803          | 6.2%               | 673,180          |                                 |
| Robbinsdale              | Off Sale Only | ---            | 13,698              | 1,982,472           | 1,521,726           | 460,746      | 23.2%               | 486,275            | (23,529)           | 8,664            | ---                   | (14,865)       | -0.7%              | (14,865)         | -0.7%              | 50,000           |                                 |
| Rogers                   | On & Off Sale | ---            | 6,570               | 3,052,686           | 2,068,616           | 984,070      | 32.2%               | 721,995            | 262,075            | 1,818            | 59,291                | 204,602        | 6.7%               | 204,602          | 6.7%               | 110,509          |                                 |
| Savage                   | Off Sale Only | ---            | 25,065              | 5,846,986           | 4,368,398           | 1,478,388    | 25.3%               | 981,808            | 496,780            | 86,568           | 107,722               | 475,626        | 8.1%               | 475,626          | 8.1%               | 425,000          |                                 |
| Shorewood                | Off Sale Only | ---            | 7,499               | 1,978,051           | 1,442,802           | 535,249      | 27.1%               | 574,415            | (39,166)           | 23,236           | ---                   | (15,930)       | -0.8%              | (15,930)         | -0.8%              | 50,000           |                                 |
| Spring Lake Park         | Off Sale Only | ---            | 6,623               | 2,623,242           | 2,032,241           | 59,001       | 22.5%               | 608,362            | (17,361)           | 51,162           | 3,635                 | 30,166         | 1.1%               | 30,166           | 1.1%               | 150,000          |                                 |
| St. Anthony              | Off Sale Only | ---            | 8,361               | 5,814,838           | 4,451,142           | 1,363,696    | 23.5%               | 929,338            | 434,358            | 20,861           | 48,742                | 406,477        | 7.0%               | 406,477          | 7.0%               | 175,000          |                                 |
| St. Francis              | Off Sale Only | ---            | 7,201               | 1,831,828           | 1,396,225           | 435,603      | 23.8%               | 324,381            | 111,222            | 16,157           | ---                   | 127,379        | 7.0%               | 127,379          | 7.0%               | 17,370           |                                 |
| Wayzata                  | On & Off Sale | ---            | 4,059               | 3,117,808           | 1,802,708           | 1,315,100    | 42.2%               | 1,094,197          | 220,903            | 21,169           | ---                   | 242,072        | 7.8%               | 242,072          | 7.8%               | 280,000          |                                 |
| <b>Off Sale Only</b>     |               | <b>431,147</b> | <b>\$99,243,661</b> | <b>\$75,049,806</b> | <b>\$24,193,855</b> | <b>24.4%</b> | <b>\$17,852,158</b> | <b>\$6,334,697</b> | <b>\$911,523</b>   | <b>\$328,570</b> | <b>\$6,917,650</b>    | <b>7.0%</b>    | <b>\$5,929,655</b> | <b>7.0%</b>      | <b>\$5,929,655</b> | <b>7.0%</b>      | <b>6,320,164</b>                |
| <b>On &amp; Off Sale</b> |               | <b>10,629</b>  | <b>6,170,494</b>    | <b>3,871,324</b>    | <b>2,299,170</b>    | <b>37.3%</b> | <b>1,816,192</b>    | <b>482,978</b>     | <b>22,987</b>      | <b>59,291</b>    | <b>446,674</b>        | <b>7.2%</b>    | <b>390,509</b>     | <b>7.2%</b>      | <b>390,509</b>     | <b>7.2%</b>      | <b>6,320,164</b>                |
| <b>All Stores</b>        |               | <b>441,776</b> | <b>105,414,155</b>  | <b>78,921,130</b>   | <b>26,493,025</b>   | <b>25.1%</b> | <b>6,817,675</b>    | <b>934,510</b>     | <b>387,861</b>     | <b>7,364,324</b> | <b>934,510</b>        | <b>387,861</b> | <b>7.0%</b>        | <b>7,364,324</b> | <b>7.0%</b>        | <b>6,320,164</b> |                                 |

Footnotes:

[0]

[21]

Cash basis of accounting.  
Discontinued liquor operations.

**Table 9**  
**Comparison of Greater Minnesota City Liquor Store Operations - 2006**

| Name of City  | Type of Store | Foot-notes | Population | Sales     | Cost of Sales | Gross Profit     |         | Operating Expenses |          | Nonoperating Expenses |         | Net Profit/(Loss) | Percent of Sales | Transfers To/(From) Other Funds |  |  |  |
|---------------|---------------|------------|------------|-----------|---------------|------------------|---------|--------------------|----------|-----------------------|---------|-------------------|------------------|---------------------------------|--|--|--|
|               |               |            |            |           |               | Percent of Sales |         | Income/(Loss)      |          | Revenues              |         |                   |                  |                                 |  |  |  |
|               |               |            |            |           |               | Amount           | Amount  | Amount             | Amount   | Amount                | Amount  |                   |                  |                                 |  |  |  |
| Ada           | On & Off Sale | ---        | 1,645      | \$511,996 | \$299,988     | \$212,008        | 41.4%   | \$194,827          | \$17,181 | \$27                  | ---     | \$17,208          | 3.4%             | ---                             |  |  |  |
| Aitkin        | Off Sale Only | ---        | 2,127      | 865,272   | 683,628       | 181,644          | 21.0%   | 186,381            | (4,737)  | 21,912                | ---     | 17,175            | 2.0%             | 50,000                          |  |  |  |
| Akeley        | On & Off Sale | ---        | 402        | 480,145   | 249,207       | 230,938          | 48.1%   | 153,440            | 77,498   | 319                   | ---     | 77,817            | 16.2%            | 57,420                          |  |  |  |
| Alexandria    | Off Sale Only | ---        | 11,323     | 4,384,391 | 3,465,498     | 918,893          | 21.0%   | 548,815            | 370,078  | 4,357                 | 924     | 373,511           | 8.5%             | 375,000                         |  |  |  |
| Appleton      | Off Sale Only | ---        | 2,749      | 382,788   | 279,784       | 103,004          | 26.9%   | 90,397             | 12,607   | ---                   | 12,607  | 3.3%              | ---              | ---                             |  |  |  |
| Audubon       | On & Off Sale | ---        | 481        | 530,152   | 314,557       | 215,595          | 40.7%   | 206,911            | 8,684    | 10,585                | 25,110  | (5,841)           | -1.1%            | 5,000                           |  |  |  |
| Avoca         | On & Off Sale | ---        | 123        | 243,369   | 130,074       | 113,295          | 46.6%   | 105,897            | 7,398    | 5,365                 | 361     | 12,402            | 5.1%             | 15,000                          |  |  |  |
| Bagley        | Off Sale Only | ---        | 1,259      | 760,511   | 598,666       | 161,845          | 21.3%   | 139,468            | 22,377   | 907                   | ---     | 23,284            | 3.1%             | 15,000                          |  |  |  |
| Balaton       | On & Off Sale | ---        | 600        | 460,193   | 249,998       | 210,195          | 45.7%   | 157,203            | 52,992   | 6,592                 | ---     | 59,584            | 12.9%            | 86,714                          |  |  |  |
| Barnesville   | Off Sale Only | ---        | 2,334      | 310,928   | 234,289       | 76,639           | 24.6%   | 57,451             | 19,188   | 2,457                 | ---     | 21,645            | 7.0%             | ---                             |  |  |  |
| Barnum        | On & Off Sale | [0]        | 598        | 470,654   | 256,625       | 214,029          | 45.5%   | 173,979            | 40,050   | 923                   | ---     | 40,973            | 8.7%             | 12,000                          |  |  |  |
| Battle Lake   | Off Sale Only | ---        | 775        | 902,248   | 648,610       | 253,638          | 28.1%   | 173,335            | 80,303   | 28,128                | 21,331  | 87,100            | 9.7%             | 20,000                          |  |  |  |
| Baudette      | On & Off Sale | ---        | 1,067      | 1,036,331 | 649,964       | 386,367          | 37.3%   | 285,823            | 100,544  | 11,140                | ---     | 111,684           | 10.8%            | 100,000                         |  |  |  |
| Beaver Bay    | On & Off Sale | ---        | 184        | 365,842   | 194,122       | 171,720          | 46.9%   | 151,881            | 19,839   | 6,299                 | ---     | 26,129            | 7.1%             | 20,000                          |  |  |  |
| Belview       | On & Off Sale | [21]       | 375        | 21,592    | 12,733        | 8,859            | 41.0%   | 22,799             | (13,940) | 49,945                | ---     | 36,005            | 166.8%           | 112,567                         |  |  |  |
| Bemidji       | Off Sale Only | ---        | 13,074     | 4,026,235 | 3,019,112     | 1,007,123        | 25.0%   | 685,822            | 321,301  | 34,084                | ---     | 355,385           | 8.8%             | 576,343                         |  |  |  |
| Benson        | On & Off Sale | ---        | 3,390      | 1,095,472 | 681,644       | 413,828          | 37.8%   | 345,319            | 68,509   | 6,079                 | 3,017   | 71,571            | 6.5%             | 60,000                          |  |  |  |
| Bertha        | On & Off Sale | ---        | 474        | 241,292   | 133,476       | 107,816          | 44.7%   | 101,501            | 6,315    | 1,767                 | ---     | 8,082             | 3.3%             | ---                             |  |  |  |
| Big Falls     | On & Off Sale | ---        | 269        | 311,429   | 172,741       | 138,688          | 44.5%   | 128,272            | 10,416   | 8,949                 | ---     | 19,365            | 6.2%             | 5,000                           |  |  |  |
| Big Lake      | Off Sale Only | ---        | 9,035      | 2,525,489 | 1,902,498     | 622,991          | 24.7%   | 457,130            | 165,861  | 170,145               | 383,259 | (47,253)          | -1.9%            | 130,000                         |  |  |  |
| Bigfork       | On & Off Sale | [21]       | 468        | ---       | ---           | ---              | ---     | 3,356              | (3,356)  | 50,473                | 47,117  | ---               | ---              | 135,75                          |  |  |  |
| Biscay        | On & Off Sale | ---        | 112        | 793,087   | 333,803       | 459,284          | 57.9%   | 467,207            | (7,923)  | 34,496                | 38,253  | (11,680)          | -1.5%            | 5,074                           |  |  |  |
| Blackduck     | On & Off Sale | ---        | 720        | 687,093   | 418,466       | 268,627          | 39.1%   | 249,742            | 18,885   | 6,838                 | ---     | 25,723            | 3.7%             | 50,000                          |  |  |  |
| Blue Earth    | Off Sale Only | ---        | 3,463      | 1,111,950 | 837,874       | 274,076          | 24.6%   | 217,621            | 56,455   | 33,459                | 28,633  | 61,281            | 5.5%             | 12,197                          |  |  |  |
| Boyd          | On & Off Sale | ---        | 178        | 284,852   | 139,672       | 145,180          | 51.0%   | 147,509            | (2,329)  | 13,771                | ---     | 11,442            | 4.0%             | 50,000                          |  |  |  |
| Braham        | Off Sale Only | ---        | 1,655      | 1,095,417 | 841,586       | 253,831          | 23.2%   | 229,528            | 44,003   | 48,619                | 46,248  | 26,374            | 2.4%             | 15,000                          |  |  |  |
| Brandon       | On & Off Sale | ---        | 437        | 482,077   | 272,208       | 210,869          | 43.7%   | 156,999            | 53,870   | 11,067                | ---     | 64,937            | 13.4%            | 40,000                          |  |  |  |
| Browerville   | On & Off Sale | ---        | 724        | 494,540   | 254,359       | 240,181          | 48.6%   | 218,891            | 21,290   | 4,240                 | 449     | 25,081            | 5.1%             | 20,950                          |  |  |  |
| Browns Valley | On & Off Sale | [0]        | 636        | 321,729   | 169,517       | 152,212          | 47.3%   | 143,625            | 8,587    | 4,586                 | ---     | 13,173            | 4.1%             | 7,000                           |  |  |  |
| Buffalo       | Off Sale Only | ---        | 3,056,225  | 2,111,543 | 944,782       | 30.9%            | 587,251 | 357,531            | 6,778    | 47,821                | 316,488 | 10.4%             | 400,000          | ---                             |  |  |  |
| Buffalo Lake  | On & Off Sale | ---        | 749        | 448,980   | 257,363       | 191,617          | 42.7%   | 188,475            | 3,142    | ---                   | ---     | 3,142             | 0.7%             | 17,039                          |  |  |  |
| Butterfield   | Off Sale Only | ---        | 523        | 205,280   | 152,012       | 53,268           | 25.9%   | 49,345             | 3,723    | 2,538                 | ---     | 6,261             | 3.0%             | ---                             |  |  |  |
| Caledonia     | Off Sale Only | ---        | 2,940      | 471,268   | 366,044       | 105,224          | 22.3%   | 87,985             | 17,239   | ---                   | ---     | 17,239            | 3.7%             | 17,215                          |  |  |  |
| Callaway      | On & Off Sale | ---        | 209        | 345,343   | 198,149       | 147,194          | 42.6%   | 133,01             | 14,093   | 109                   | ---     | 14,202            | 4.1%             | 5,062                           |  |  |  |
| Cambridge     | Off Sale Only | ---        | 7,382      | 3,632,879 | 2,786,466     | 846,413          | 23.3%   | 519,843            | 326,570  | 49,768                | ---     | 376,338           | 10.4%            | 200,000                         |  |  |  |
| Canton        | On & Off Sale | ---        | 324        | 97,162    | 76,577        | 20,585           | 21.2%   | 33,124             | (12,539) | 5,073                 | ---     | (7,466)           | -7.7%            | ---                             |  |  |  |
| Clarissa      | On & Off Sale | ---        | 624        | 365,268   | 212,123       | 153,145          | 41.9%   | 147,508            | 5,637    | 3,872                 | ---     | 9,509             | 2.6%             | 10,000                          |  |  |  |
| Clearbrook    | On & Off Sale | ---        | 557        | 379,884   | 223,959       | 155,925          | 41.0%   | 160,513            | (4,588)  | 12,886                | 177     | 8,121             | 2.1%             | 50,000                          |  |  |  |
| Cleveland     | On & Off Sale | ---        | 713        | 221,505   | 125,335       | 96,170           | 43.4%   | 105,999            | (9,829)  | 21,575                | 514     | 11,232            | 5.1%             | ---                             |  |  |  |
| Clontarf      | On & Off Sale | ---        | 158        | 307,763   | 193,880       | 113,883          | 37.0%   | 121,607            | (7,724)  | ---                   | ---     | (7,724)           | -2.5%            | ---                             |  |  |  |
| Conger        | On & Off Sale | ---        | 145        | 203,316   | 104,200       | 99,116           | 48.7%   | 72,097             | 27,019   | 1,466                 | ---     | 28,485            | 14.0%            | 254                             |  |  |  |
| Cook          | Off Sale Only | ---        | 586        | 1,235,020 | 924,477       | 310,543          | 25.1%   | 181,203            | 129,340  | 6,171                 | ---     | 135,511           | 11.0%            | ---                             |  |  |  |
| Cottonwood    | On & Off Sale | ---        | 1,169      | 515,066   | 337,831       | 177,235          | 34.4%   | 201,114            | (23,879) | 44                    | 531     | (24,366)          | -4.7%            | (18,000)                        |  |  |  |
| Cromwell      | On & Off Sale | ---        | 209        | 469,280   | 278,486       | 190,794          | 40.7%   | 165,556            | 25,238   | 12,227                | 748     | 36,717            | 7.8%             | 42,000                          |  |  |  |
| Dalton        | Off Sale Only | ---        | 248        | 277,059   | 217,620       | 59,439           | 21.5%   | 56,912             | 2,527    | 687                   | ---     | 3,214             | 1.2%             | 2,000                           |  |  |  |
| Danvers       | On & Off Sale | ---        | 96         | 364,951   | 174,872       | 190,079          | 52.1%   | 142,738            | 47,341   | ---                   | 47,341  | 13.0%             | ---              | ---                             |  |  |  |
| Darwin        | Off Sale Only | ---        | 301        | 365,371   | 294,832       | 70,539           | 19.3%   | 79,822             | (9,283)  | 5,803                 | ---     | (3,480)           | -1.0%            | ---                             |  |  |  |
| Dassel        | Off Sale Only | ---        | 1,315      | 1,008,874 | 799,765       | 209,109          | 20.7%   | 184,267            | 24,842   | 9,071                 | 10,713  | 23,200            | 2.3%             | ---                             |  |  |  |
| Dawson        | On & Off Sale | ---        | 1,448      | 380,842   | 284,353       | 96,489           | 25.3%   | 117,247            | (20,758) | 853                   | ---     | (19,905)          | -5.2%            | ---                             |  |  |  |
| De Graff      | On & Off Sale | ---        | 131        | 280,635   | 155,197       | 125,438          | 44.7%   | 96,720             | 28,718   | ---                   | ---     | 28,718            | 10.2%            | 15,000                          |  |  |  |

**Table 9**  
**Comparison of Greater Minnesota City Liquor Store Operations - 2006**

| Name of City  | Type of Store | Foot-notes | Population | Sales       | Cost of Sales | Gross Profit     |        | Operating Expenses |           | Nonoperating Expenses |         | Net Profit/(Loss) |        | Transfers To/(From)<br>Other Funds |  |
|---------------|---------------|------------|------------|-------------|---------------|------------------|--------|--------------------|-----------|-----------------------|---------|-------------------|--------|------------------------------------|--|
|               |               |            |            |             |               | Percent of Sales |        | Income/(Loss)      |           | Revenues              |         | Amount            |        |                                    |  |
|               |               |            |            |             |               | Amount           | Amount | Amount             | Amount    | Amount                | Amount  | Amount            | Amount |                                    |  |
| Delano        | Off Sale Only | ---        | 5,050      | \$2,078,128 | \$1,553,722   | \$524,406        | 25.2%  | \$368,609          | \$155,797 | \$16,294              | ---     | \$172,091         | 8.3%   | \$75,000                           |  |
| Delavan       | On & Off Sale | ---        | 182        | 181,433     | 86,985        | 94,448           | 52.1%  | 103,698            | (9,250)   | 8,735                 | ---     | (515)             | -0.3%  | ---                                |  |
| Detroit Lakes | Off Sale Only | ---        | 8,195      | 4,329,322   | 3,309,068     | 1,020,254        | 23.6%  | 340,050            | 680,204   | 76,593                | 59,800  | 696,997           | 16.1%  | 954,425                            |  |
| Dundee        | On & Off Sale | ---        | 95         | 172,757     | 87,490        | 85,267           | 49.4%  | 105,778            | (20,511)  | 6,506                 | 16      | (14,021)          | -8.1%  | ---                                |  |
| Eagle Bend    | On & Off Sale | ---        | 609        | 313,018     | 185,364       | 127,654          | 40.8%  | 128,433            | (779)     | 14,168                | ---     | 13,389            | 4.3%   | ---                                |  |
| Elizabeth     | Off Sale Only | ---        | 171        | 279,708     | 211,121       | 68,587           | 24.5%  | 65,326             | 3,261     | 14                    | 14      | 3,275             | 1.2%   | ---                                |  |
| Elk River     | Off Sale Only | ---        | 22,550     | 5,897,950   | 4,233,420     | 1,664,530        | 28.2%  | 919,166            | 745,364   | 94,344                | 49,914  | 789,794           | 13.4%  | 233,300                            |  |
| Ellendale     | On & Off Sale | ---        | 651        | 347,282     | 198,956       | 148,326          | 42.7%  | 156,102            | (7,776)   | 886                   | ---     | (6,890)           | -2.0%  | ---                                |  |
| Ellsworth     | On & Off Sale | ---        | 528        | 259,910     | 145,518       | 114,452          | 44.0%  | 126,411            | (11,959)  | 4,429                 | ---     | (7,530)           | -2.9%  | (66,426)                           |  |
| Elmore        | Off Sale Only | ---        | 668        | 128,087     | 98,678        | 29,409           | 23.0%  | 29,390             | 19        | 733                   | ---     | 752               | 0.6%   | 200                                |  |
| Erhard        | Off Sale Only | ---        | 139        | 275,443     | 210,880       | 64,563           | 23.4%  | 67,068             | (2,505)   | 3,035                 | ---     | 530               | 0.2%   | 5,000                              |  |
| Fairfax       | On & Off Sale | ---        | 1,267      | 483,837     | 274,816       | 209,021          | 43.2%  | 201,668            | 7,353     | 6,901                 | ---     | 14,254            | 2.9%   | ---                                |  |
| Fairmont      | Off Sale Only | ---        | 10,720     | 2,352,084   | 1,751,868     | 600,216          | 25.5%  | 299,580            | 300,636   | 35,205                | ---     | 335,841           | 14.3%  | ---                                |  |
| Fergus Falls  | Off Sale Only | ---        | 13,949     | 4,496,115   | 3,340,274     | 1,155,841        | 25.7%  | 805,476            | 350,365   | 27,039                | 66,522  | 310,882           | 6.9%   | 266,831                            |  |
| Fifty Lakes   | On & Off Sale | ---        | 406        | 409,384     | 190,293       | 219,291          | 53.5%  | 220,630            | (1,339)   | 853                   | ---     | (486)             | -0.1%  | ---                                |  |
| Finlayson     | On & Off Sale | ---        | 333        | 465,331     | 261,630       | 203,701          | 43.8%  | 146,090            | 57,611    | 1,500                 | ---     | 59,111            | 12.7%  | ---                                |  |
| Fleinsburg    | On & Off Sale | ---        | 237        | 202,008     | 97,369        | 104,639          | 51.8%  | 108,191            | (3,552)   | 14,339                | 10,370  | 417               | 0.2%   | ---                                |  |
| Foreston      | On & Off Sale | ---        | 507        | 365,594     | 180,333       | 185,262          | 50.7%  | 208,121            | (22,859)  | 23,703                | ---     | 844               | 0.2%   | ---                                |  |
| Frazee        | On & Off Sale | ---        | 1,411      | 563,056     | 376,874       | 186,182          | 33.1%  | 202,765            | (16,583)  | 367                   | 850     | (17,066)          | -3.0%  | ---                                |  |
| Gilman        | On & Off Sale | ---        | 228        | 377,154     | 195,578       | 181,576          | 48.1%  | 182,314            | (738)     | 20,617                | ---     | 19,879            | 5.3%   | ---                                |  |
| Glencoe       | Off Sale Only | ---        | 5,758      | 1,067,362   | 815,496       | 251,866          | 23.6%  | 142,949            | 108,917   | 1,499                 | 8489    | 101,927           | 9.5%   | 71,637                             |  |
| Glenwood      | Off Sale Only | ---        | 2,660      | 1,068,320   | 825,132       | 243,188          | 22.8%  | 167,942            | 75,246    | 1,148                 | ---     | 76,394            | 7.2%   | ---                                |  |
| Goodridge     | On & Off Sale | ---        | 115        | 216,773     | 120,823       | 95,950           | 44.3%  | 108,599            | (12,649)  | 5,233                 | ---     | (7,416)           | -3.4%  | 2,000                              |  |
| Grand Marais  | Off Sale Only | ---        | 1,419      | 1,439,520   | 977,044       | 462,476          | 32.1%  | 235,372            | 227,104   | 11,321                | ---     | 238,425           | 16.6%  | 200,000                            |  |
| Granite Falls | Off Sale Only | ---        | 3,057      | 749,900     | 560,680       | 189,220          | 25.2%  | 131,035            | 58,185    | 17,759                | 9,238   | 66,706            | 8.9%   | 69,101                             |  |
| Hackensack    | On & Off Sale | ---        | 314        | 914,429     | 614,943       | 299,486          | 32.8%  | 280,870            | 18,616    | 921                   | 25,335  | (5,798)           | -0.6%  | 8,000                              |  |
| Hadley        | On & Off Sale | ---        | 64         | 226,609     | 101,216       | 155,393          | 55.5%  | 107,668            | 17,725    | 11,271                | 807     | 28,189            | 12.4%  | ---                                |  |
| Hanley Falls  | On & Off Sale | ---        | 304        | 231,774     | 133,559       | 98,215           | 42.4%  | 103,383            | (5,168)   | 6,117                 | ---     | 949               | 0.4%   | 3,312                              |  |
| Hanska        | On & Off Sale | ---        | 416        | 300,033     | 168,464       | 131,569          | 43.9%  | 144,567            | (13,098)  | 9,291                 | ---     | (3,807)           | -1.3%  | ---                                |  |
| Hawley        | Off Sale Only | ---        | 1,924      | 646,351     | 485,845       | 160,506          | 24.8%  | 135,670            | 24,836    | 22                    | 486     | 24,372            | 3.8%   | 1,000                              |  |
| Herman        | On & Off Sale | ---        | 422        | 332,517     | 200,112       | 132,405          | 39.8%  | 137,980            | (5,575)   | ---                   | 2,014   | (7,589)           | -2.3%  | ---                                |  |
| Heron Lake    | Off Sale Only | ---        | 772        | 314,149     | 169,405       | 144,744          | 46.1%  | 129,449            | 15,295    | 963                   | 5,665   | 10,593            | 3.4%   | ---                                |  |
| Hinckley      | On & Off Sale | ---        | 1,438      | 1,708,396   | 1,201,073     | 507,323          | 29.7%  | 328,973            | 178,350   | 12,063                | 16,533  | 173,880           | 10.2%  | 100,000                            |  |
| Hittertail    | On & Off Sale | ---        | 179        | 332,403     | 178,801       | 133,602          | 46.2%  | 141,896            | 11,706    | 5,633                 | ---     | 17,339            | 5.2%   | 163,872                            |  |
| Holdingford   | On & Off Sale | ---        | 760        | 303,446     | 165,249       | 138,197          | 45.5%  | 154,754            | (16,557)  | 22,162                | ---     | 5,605             | 1.8%   | ---                                |  |
| Houston       | On & Off Sale | ---        | 1,010      | 415,728     | 231,210       | 184,518          | 44.4%  | 194,257            | (9,739)   | 4,843                 | ---     | (4,896)           | -1.2%  | ---                                |  |
| Howard Lake   | On & Off Sale | ---        | 1,995      | 928,957     | 642,320       | 286,637          | 30.9%  | 293,589            | (7,052)   | 7,265                 | 17,940  | (17,727)          | -1.9%  | ---                                |  |
| Hutchinson    | Off Sale Only | ---        | 13,977     | 4,326,907   | 3,395,672     | 931,235          | 21.5%  | 652,441            | 278,794   | 10,588                | 59,297  | 230,085           | 5.3%   | 321,500                            |  |
| Isanti        | Off Sale Only | ---        | 5,206      | 1,934,854   | 1,478,541     | 456,313          | 23.6%  | 371,648            | 84,665    | 42,418                | ---     | 127,083           | 6.6%   | 50,000                             |  |
| Isle          | On & Off Sale | ---        | 835        | 870,339     | 525,093       | 345,346          | 39.7%  | 341,241            | 4,105     | 1,094                 | 1,166   | 4,033             | 0.5%   | ---                                |  |
| Ivanhoe       | On & Off Sale | ---        | 630        | 379,394     | 211,840       | 167,554          | 44.2%  | 172,107            | ---       | 462                   | (5,015) | -1.3%             | 1,000  |                                    |  |
| Jackson       | Off Sale Only | ---        | 3,469      | 712,427     | 563,212       | 149,215          | 20.9%  | 133,504            | (5,651)   | 9,475                 | 25,126  | 3.5%              | 88,990 |                                    |  |
| Kasson        | Off Sale Only | ---        | 5,504      | 900,107     | 685,610       | 214,497          | 23.8%  | 178,387            | 36,110    | 5,638                 | ---     | 41,748            | 4.6%   | 15,000                             |  |
| Keliher       | On & Off Sale | ---        | 313        | 372,473     | 192,826       | 179,647          | 48.2%  | 188,707            | (9,060)   | 1,077                 | ---     | (7,983)           | -2.1%  | 15,000                             |  |
| Kellogg       | On & Off Sale | ---        | 469        | 168,792     | 71,688        | 97,104           | 57.5%  | 101,876            | (4,772)   | 23,573                | ---     | 18,801            | 11.1%  | ---                                |  |
| Kenyon        | On & Off Sale | ---        | 1,701      | 461,887     | 274,972       | 186,915          | 40.5%  | 242,861            | (55,946)  | 15,116                | ---     | (40,830)          | -8.8%  | 10,000                             |  |
| Kiester       | Off Sale Only | ---        | 502        | 160,201     | 107,348       | 52,853           | 33.0%  | 38,939             | 13,914    | ---                   | ---     | 13,914            | 8.7%   | ---                                |  |
| Lake Benton   | On & Off Sale | ---        | 673        | 251,247     | 154,543       | 96,704           | 38.5%  | 96,006             | 698       | 830                   | ---     | 1,528             | 0.6%   | ---                                |  |
| Lake Park     | On & Off Sale | ---        | 856        | 614,412     | 360,044       | 254,368          | 41.4%  | 243,495            | 10,873    | 6,954                 | ---     | 17,827            | 2.9%   | 20,000                             |  |
| Lake Wilson   | On & Off Sale | ---        | 211,821    | 108,534     | 103,287       | 48.8%            | 48.8%  | 121,486            | (18,199)  | 615                   | 5,683   | 5,683             | -6.2%  | ---                                |  |

**Table 9**  
**Comparison of Greater Minnesota City Liquor Store Operations - 2006**

| Name of City    | Type of Store | Gross Profit  |           |                  | Operating Expenses |       |          | Nonoperating Expenses |         |        | Net Profit/(Loss) |                                 |
|-----------------|---------------|---------------|-----------|------------------|--------------------|-------|----------|-----------------------|---------|--------|-------------------|---------------------------------|
|                 |               | Cost of Sales |           | Percent of Sales | Income/(Loss)      |       | Revenues | Expenses              |         | Amount | Percent of Sales  | Transfers To/(From) Other Funds |
|                 |               | Sales         | Amount    |                  |                    |       |          |                       |         |        |                   |                                 |
| Lakefield       | Off Sale Only | 1,701         | \$269,110 | \$188,327        | \$80,783           | 30.0% | \$84,585 | (\$3,802)             | \$6,453 | ---    | \$2,651           | 1.0% (\$1,414)                  |
| Lancaster       | On & Off Sale | 333           | 209,601   | 137,577          | 72,024             | 34.4% | 87,988   | (15,964)              | 2,864   | 11.5   | (13,215)          | -6.3% ---                       |
| Le Center       | On & Off Sale | 2,365         | 847,510   | 526,778          | 320,732            | 37.8% | 259,536  | 61,196                | 4,135   | ---    | 65,331            | 7.7% 75,000                     |
| Lewisville      | On & Off Sale | 250           | 207,276   | 110,402          | 96,874             | 46.7% | 109,515  | (12,641)              | 7,606   | ---    | (5,035)           | -2.4% ---                       |
| Lindstrom       | On & Off Sale | 3,966         | 2,064,740 | 1,460,455        | 604,285            | 29.3% | 500,703  | 103,582               | 32,893  | ---    | 136,475           | 6.6% 154,735                    |
| Lismore         | On & Off Sale | 211           | 285,739   | 138,594          | 147,145            | 51.5% | 150,401  | (3,256)               | 3,733   | 2,129  | (1,652)           | -0.6% ---                       |
| Litchfield      | Off Sale Only | 6,869         | 1,602,618 | 1,244,139        | 358,479            | 22.4% | 249,992  | 109,387               | 26,663  | ---    | 136,050           | 8.5% 59,000                     |
| Littlefork      | On & Off Sale | 705           | 360,900   | 216,369          | 144,531            | 40.0% | 131,830  | 12,701                | 2,843   | ---    | 15,544            | 4.3% ---                        |
| Long Prairie    | Off Sale Only | 3,040         | 1,018,273 | 759,061          | 259,212            | 25.5% | 156,32   | 103,080               | 11,843  | ---    | 114,923           | 11.3% 52,000                    |
| Longville       | On & Off Sale | 182           | 1,108,522 | 675,480          | 433,042            | 39.1% | 289,208  | 143,834               | 662     | 13,810 | 130,686           | 11.8% 75,000                    |
| Lonsdale        | On & Off Sale | 2,684         | 1,075,433 | 778,308          | 297,125            | 27.6% | 312,554  | (15,429)              | 34,499  | ---    | 19,070            | 1.8% (1,151)                    |
| Luveme          | Off Sale Only | 4,597         | 792,814   | 563,151          | 229,663            | 29.0% | 190,031  | 39,632                | 5,985   | ---    | 45,617            | 5.8% 38,000                     |
| Madelia         | Off Sale Only | 2,299         | 286,326   | 226,913          | 59,413             | 20.8% | 46,523   | 12,890                | 6,905   | ---    | 19,795            | 6.9% 30,000                     |
| Madison         | Off Sale Only | 1,686         | 358,878   | 273,733          | 85,145             | 23.7% | 96,852   | (11,707)              | 1,697   | ---    | (10,010)          | -2.8% ---                       |
| Mahnomen        | On & Off Sale | 1,183         | 939,666   | 601,173          | 338,493            | 36.0% | 299,850  | 38,643                | 52,529  | ---    | 91,172            | 9.7% 32,805                     |
| Maple Lake      | Off Sale Only | 1,912         | 997,007   | 749,580          | 247,427            | 24.8% | 197,306  | 50,121                | 11,900  | ---    | 62,021            | 6.2% 40,000                     |
| Mapleton        | On & Off Sale | 1,649         | 594,529   | 333,822          | 260,707            | 43.9% | 214,769  | 45,938                | 17,502  | ---    | 63,440            | 10.7% ---                       |
| Marshall        | Off Sale Only | 13,031        | 3,578,393 | 2,640,326        | 938,067            | 26.2% | 329,206  | 608,861               | 30,694  | ---    | 639,555           | 17.9% 375,000                   |
| Mazepa          | On & Off Sale | 784           | 348,147   | 211,309          | 136,838            | 39.3% | 122,436  | 14,402                | 15,090  | ---    | 29,492            | 8.5% 40,000                     |
| Medford         | On & Off Sale | 1,146         | 489,803   | 248,530          | 241,273            | 49.3% | 242,614  | (1,341)               | 11,129  | ---    | 9,788             | 2.0% ---                        |
| Menahga         | On & Off Sale | 1,234         | 803,457   | 461,423          | 342,034            | 42.6% | 269,481  | 72,553                | 1,702   | 6,271  | 67,984            | 8.5% 50,000                     |
| Mentor          | On & Off Sale | 129           | 392,580   | 197,578          | 195,002            | 49.7% | 165,475  | 29,527                | 1,151   | ---    | 30,678            | 7.8% 16,000                     |
| Milaca          | Off Sale Only | 2,776         | 1,429,682 | 1,066,560        | 363,122            | 25.4% | 214,831  | 148,291               | 14,349  | 6,123  | 156,517           | 10.9% 20,000                    |
| Millerville     | On & Off Sale | 114           | 327,334   | 174,260          | 153,074            | 46.8% | 132,539  | 20,555                | 1,622   | ---    | 22,157            | 6.8% 20,150                     |
| Miltona         | On & Off Sale | 312           | 600,136   | 351,351          | 248,785            | 41.5% | 236,068  | 12,717                | 4,435   | ---    | 17,152            | 2.9% ---                        |
| Montevideo      | Off Sale Only | 5,463         | 1,786,521 | 1,343,570        | 442,751            | 24.8% | 327,883  | 114,868               | 200     | ---    | 115,068           | 6.4% 90,000                     |
| Monticello      | Off Sale Only | 11,136        | 3,619,236 | 2,667,929        | 951,302            | 26.3% | 617,153  | 334,154               | 100,871 | ---    | 435,025           | 12.0% 250,000                   |
| Moose Lake      | On & Off Sale | 2,445         | 876,712   | 590,460          | 286,252            | 32.7% | 287,877  | (1,625)               | 15,647  | 53,809 | (39,787)          | -4.5% ---                       |
| Mora            | Off Sale Only | 3,568         | 2,239,951 | 1,687,527        | 552,424            | 24.7% | 298,207  | 254,217               | 14,757  | ---    | 268,974           | 12.0% 320,000                   |
| Morris          | Off Sale Only | 5,184         | 1,369,358 | 1,043,094        | 326,264            | 23.8% | 204,837  | 121,427               | 18,785  | ---    | 140,212           | 10.2% 55,000                    |
| Morton          | On & Off Sale | 424           | 280,926   | 150,963          | 129,963            | 46.3% | 110,608  | 19,355                | 5,186   | ---    | 24,541            | 8.7% 20,000                     |
| Nevils          | On & Off Sale | 362           | 520,339   | 270,381          | 249,958            | 48.0% | 179,325  | 70,633                | 156     | ---    | 70,789            | 13.6% 70,744                    |
| New York Mills  | On & Off Sale | 1,203         | 718,959   | 398,090          | 320,869            | 44.6% | 196,231  | 124,638               | 4,116   | ---    | 128,754           | 17.9% 54,000                    |
| Nisswa          | On & Off Sale | 2,047         | 2,693,002 | 1,927,307        | 765,695            | 28.4% | 639,268  | 126,427               | 18,785  | ---    | 126,427           | 4.7% 59,000                     |
| North Branch    | Off Sale Only | 10,468        | 1,905,800 | 1,408,601        | 497,191            | 26.1% | 361,558  | 135,841               | 5,302   | 40,362 | 100,781           | 5.3% 102,000                    |
| Northfield      | Off Sale Only | 19,413        | 2,371,043 | 1,734,941        | 636,102            | 26.8% | 480,096  | 156,006               | 19,536  | ---    | 175,542           | 7.4% 120,000                    |
| Northome        | On & Off Sale | 243           | 146,647   | 105,560          | 41,087             | 28.0% | 83,631   | (42,544)              | 25,497  | ---    | (17,047)          | -11.6% ---                      |
| Ogema           | On & Off Sale | 124           | 345,011   | 211,234          | 133,777            | 38.8% | 100,103  | 33,674                | 7,285   | ---    | 40,959            | 11.9% ---                       |
| Ogilvie         | On & Off Sale | 480           | 453,566   | 271,093          | 182,473            | 40.2% | 173,207  | 9,266                 | 6,409   | ---    | 15,675            | 3.5% 63,573                     |
| Okabena         | On & Off Sale | 182           | 266,327   | 144,371          | 122,456            | 45.9% | 130,773  | (8,317)               | 9,315   | ---    | 998               | 0.4% ---                        |
| Olivia          | On & Off Sale | 2,565         | 817,671   | 566,001          | 251,670            | 30.8% | 254,168  | (2,498)               | 18,014  | ---    | 15,516            | 1.9% 10,000                     |
| Orr             | On & Off Sale | 240           | 508,234   | 284,802          | 223,432            | 44.0% | 204,243  | 19,189                | 4,270   | ---    | 23,459            | 4.6% ---                        |
| Osakis          | On & Off Sale | 1,615         | 623,728   | 348,076          | 275,652            | 44.2% | 212,115  | 63,537                | 22,095  | ---    | 85,632            | 13.7% 38,326                    |
| Palisade        | On & Off Sale | 148           | 389,022   | 269,500          | 119,522            | 30.7% | 138,340  | (18,818)              | 14,901  | ---    | (3,917)           | -1.0% 10,000                    |
| Park Rapids     | Off Sale Only | 3,519         | 2,737,973 | 2,084,744        | 653,229            | 23.9% | 386,360  | 266,869               | 67,700  | ---    | 334,569           | 12.2% 227,727                   |
| Parkers Prairie | On & Off Sale | 1,032         | 533,232   | 350,165          | 183,067            | 34.3% | 197,451  | (14,384)              | 2,280   | 35,596 | (47,700)          | -8.9% ---                       |
| Paynesville     | Off Sale Only | 2,319         | 750,065   | 568,032          | 182,033            | 24.3% | 140,567  | 41,466                | 3,316   | ---    | 44,782            | 6.0% 12,000                     |
| Pelican Rapids  | Off Sale Only | 2,424         | 773,334   | 587,081          | 186,253            | 44.1% | 148,779  | 37,474                | ---     | 37,474 | 4.8% 15,000       |                                 |
| Perham          | Off Sale Only | 2,749         | 1,455,557 | 1,078,247        | 377,310            | 25.9% | 210,375  | 166,935               | 21,153  | 73,000 | 115,088           | 7.9% 163,150                    |
| Pine City       | Off Sale Only | 3,272         | 1,657,158 | 1,250,292        | 406,866            | 24.6% | 443,805  | (36,939)              | 51,756  | 51,756 | (76,752)          | -4.6% 20,000                    |

**Table 9**  
**Comparison of Greater Minnesota City Liquor Store Operations - 2006**

| Name of City      | Type of Store | Gross Profit  |            |                  | Operating Expenses |         |          | Nonoperating Expenses |         |           | Net Profit/(Loss) |                                 |         |
|-------------------|---------------|---------------|------------|------------------|--------------------|---------|----------|-----------------------|---------|-----------|-------------------|---------------------------------|---------|
|                   |               | Cost of Sales |            | Percent of Sales | Income/(Loss)      |         | Revenues | Expenses              |         | Amount    | Percent of Sales  | Transfers To/(From) Other Funds |         |
|                   |               | Sales         | Population | Foot-notes       | Amount             | Amount  | Amount   | Amount                | Amount  | Amount    | Percent           | Amount                          |         |
| Pine Island       | On & Off Sale | \$166,863     | \$103,261  | [21]             | \$63,602           | 38.1%   | \$80,894 | \$17,292              | \$3,465 | \$142,266 | (-\$16,093)       | -\$3.5%                         |         |
| Pipstone          | Off Sale Only | 4,342         | 1,040,270  | 757,470          | 282,800            | 27.2%   | 163,213  | 119,587               | 22,501  | ---       | 142,088           | 13.7%                           |         |
| Plainview         | On & Off Sale | 3,397         | 2,357,008  | 566,240          | 360,018            | 206,222 | 195,104  | 11,118                | 18,115  | 29,233    | 5,2%              | (2,000)                         |         |
| Princeton         | Off Sale Only | 4,535         | 1,822,919  | 534,089          | 1,822,919          | 22.7%   | 301,078  | 233,011               | 65,038  | 298,049   | 12,6%             | 5,000                           |         |
| Proctor           | Off Sale Only | 2,823         | 801,835    | 615,359          | 186,476            | 23.3%   | 162,565  | 23,811                | 62      | 3,875     | 19,998            | 2.5%                            |         |
| Randall           | On & Off Sale | 586           | 543,873    | 342,744          | 201,129            | 37.0%   | 168,310  | 32,999                | 12,118  | 45,117    | 8.3%              | 50,000                          |         |
| Ranier            | On & Off Sale | 173           | 365,933    | 158,811          | 207,122            | 56.6%   | 176,192  | 30,930                | 233     | 31,163    | 8.5%              | 20,000                          |         |
| Redwood Falls     | Off Sale Only | 5,307         | 1,495,687  | 1,112,896        | 382,791            | 25.6%   | 264,936  | 117,855               | 18,749  | 40,094    | 96,510            | 6.5%                            |         |
| Renner            | On & Off Sale | 366           | 499,904    | 285,312          | 214,592            | 42.9%   | 171,101  | 43,491                | ---     | 43,491    | 8.7%              | 47,000                          |         |
| Roseau            | Off Sale Only | 2,879         | 1,417,692  | 1,070,900        | 346,792            | 24.5%   | 172,124  | 174,668               | 1,086   | ---       | 175,754           | 12.4%                           |         |
| Round Lake        | Off Sale Only | 418           | 95,882     | 66,115           | 29,767             | 31.0%   | 30,305   | (538)                 | 1,512   | ---       | 974               | 1.0%                            |         |
| Rush City         | On & Off Sale | 3,056         | 705,233    | 492,982          | 212,251            | 30.1%   | 205,093  | 7,158                 | 12,925  | ---       | 20,083            | 2.8%                            |         |
| Rushford          | On & Off Sale | 1,781         | 556,289    | 373,160          | 183,129            | 32.9%   | 182,843  | 286                   | 13,439  | 1,282     | 12,443            | 2.2%                            |         |
| Russell           | On & Off Sale | 341           | 299,240    | 171,947          | 127,293            | 42.5%   | 113,311  | 13,982                | 9,089   | 23,971    | 7.7%              | 53,000                          |         |
| Sacred Heart      | On & Off Sale | 513           | 393,098    | 222,116          | 170,982            | 43.5%   | 161,588  | 9,294                 | 16,235  | 4,823     | 20,706            | 5.3%                            |         |
| Sauk Rapids       | Off Sale Only | 12,679        | 2,252,212  | 1,799,919        | 452,293            | 20.1%   | 348,239  | 104,034               | 26,256  | ---       | 130,290           | 5.8%                            |         |
| Sebeika           | On & Off Sale | 676           | 522,983    | 299,534          | 223,449            | 42.7%   | 171,223  | 52,226                | 10,899  | ---       | 63,125            | 12.1%                           |         |
| Sherburn          | On & Off Sale | 1,027         | 604,135    | 369,206          | 234,929            | 38.9%   | 205,873  | 29,056                | 2,127   | 12        | 31,171            | 5.2%                            |         |
| Silver Bay        | On & Off Sale | 2,013         | 882,889    | 510,278          | 372,611            | 42.2%   | 278,986  | 93,625                | 29,644  | 148       | 123,121           | 13.9%                           |         |
| Silver Lake       | On & Off Sale | 813           | 599,154    | 324,740          | 274,414            | 45.8%   | 240,992  | 33,422                | 4,888   | ---       | 38,310            | 6.4%                            |         |
| Sleepy Eye        | Off Sale Only | 3,584         | 408,900    | 292,904          | 115,904            | 28.3%   | 130,461  | (14,557)              | 3,854   | ---       | (10,703)          | -2.6%                           |         |
| South Haven       | On & Off Sale | 209           | 366,514    | 160,608          | 205,906            | 56.2%   | 154,302  | 51,604                | 3,541   | ---       | 55,145            | 15.0%                           |         |
| Spring Grove      | On & Off Sale | 1,297         | 333,354    | 189,537          | 143,817            | 43.1%   | 143,310  | 507                   | 2,188   | ---       | 2,695             | 0.8%                            |         |
| Stacy             | On & Off Sale | 1,357         | 1,734,446  | 1,116,961        | 617,485            | 35.6%   | 629,431  | (11,946)              | 3,407   | 86,340    | (94,879)          | -5.5%                           |         |
| St. Hilaire       | On & Off Sale | 273           | 479,782    | 264,509          | 215,273            | 44.9%   | 191,836  | 23,437                | 4,367   | ---       | 27,804            | 5.8%                            |         |
| St. James         | Off Sale Only | 4,634         | 816,796    | 563,348          | 233,448            | 31.0%   | 140,305  | 113,143               | 6,515   | ---       | 119,658           | 14.6%                           |         |
| St. Leo           | On & Off Sale | 97            | 120,247    | 53,007           | 67,240             | 55.9%   | 64,066   | 3,174                 | 574     | ---       | 3,748             | 3.1%                            |         |
| Thief River Falls | Off Sale Only | 8,509         | 3,485,834  | 2,706,054        | 779,780            | 22.4%   | 478,626  | 301,154               | 16,582  | ---       | 317,736           | 9.1%                            |         |
| Tracy             | On & Off Sale | 2,155         | 655,635    | 419,410          | 236,225            | 36.0%   | 281,781  | (45,556)              | 44,650  | ---       | (906)             | -0.1%                           |         |
| Twin Valley       | On & Off Sale | 819           | 602,260    | 310,404          | 291,856            | 48.5%   | 260,144  | 31,712                | 3,315   | ---       | 35,027            | 5.8%                            |         |
| Two Harbors       | Off Sale Only | 3,673         | 1,721,464  | 1,238,540        | 482,924            | 28.1%   | 272,195  | 210,729               | 22,440  | ---       | 233,169           | 13.5%                           |         |
| Ulen              | On & Off Sale | 542           | 300,248    | 156,734          | 143,514            | 47.8%   | 121,908  | 21,606                | 642     | ---       | 22,248            | 7.4%                            |         |
| Underwood         | Off Sale Only | 344           | 336,121    | 254,188          | 81,933             | 74,997  | 6,936    | 11,564                | ---     | 18,500    | 5.5%              | 25,000                          |         |
| Vergas            | Off Sale Only | 327           | 548,606    | 422,621          | 125,985            | 23.0%   | 83,688   | 42,297                | 11,727  | ---       | 54,024            | 9.8%                            |         |
| Verndale          | On & Off Sale | 559           | 246,725    | 126,100          | 48.7%              | 113,011 | 7,089    | 3,407                 | ---     | 10,496    | 4.3%              | ---                             |         |
| Vesta             | On & Off Sale | 321           | 184,988    | 84,673           | 100,315            | 54.2%   | 106,130  | (5,815)               | 589     | ---       | (5,226)           | -2.8%                           |         |
| Wadena            | Off Sale Only | 4,227         | 1,343,736  | 1,027,344        | 316,392            | 23.5%   | 201,446  | 114,946               | 3,703   | ---       | 118,649           | 8.8%                            | 100,000 |
| Waldorf           | On & Off Sale | 230           | 270,102    | 136,477          | 133,625            | 49.5%   | 115,988  | 17,637                | 8,682   | ---       | 26,319            | 9.7%                            | 17,000  |
| Walker            | On & Off Sale | 1,114         | 738,572    | 550,263          | 188,309            | 25.5%   | 119,516  | 68,793                | 536     | ---       | 69,329            | 9.4%                            | ---     |
| Walnut Grove      | On & Off Sale | 701           | 371,279    | 201,857          | 169,422            | 45.6%   | 169,961  | (539)                 | 1,440   | ---       | 901               | 0.2%                            |         |
| Watroad           | Off Sale Only | 1,739         | 1,175,020  | 853,112          | 321,908            | 27.4%   | 172,449  | 149,459               | ---     | 149,459   | 12.7%             | 80,000                          |         |
| Waverly           | On & Off Sale | 975           | 889,137    | 612,850          | 276,287            | 31.1%   | 255,623  | 20,664                | 547     | 21,049    | 1,62              | 0.0%                            | ---     |
| Wells             | On & Off Sale | 2,508         | 645,097    | 429,379          | 215,718            | 33.4%   | 211,689  | 4,029                 | 18,146  | 703       | 21,472            | 3.3%                            | 6,689   |
| West Concord      | On & Off Sale | 828           | 295,750    | 152,437          | 143,313            | 48.5%   | 157,886  | (14,173)              | 4,856   | 162       | (9,479)           | -3.2%                           | ---     |
| Williams          | On & Off Sale | 207           | 351,525    | 194,063          | 157,462            | 44.8%   | 176,062  | (18,600)              | 135     | ---       | (18,465)          | -5.3%                           | ---     |
| Wilmont           | On & Off Sale | 314           | 233,251    | 124,159          | 109,092            | 46.8%   | 108,563  | 529                   | 7,134   | ---       | 7,663             | 3.3%                            | ---     |
| Windom            | Off Sale Only | 4,436         | 1,264,798  | 918,781          | 346,017            | 27.4%   | 260,738  | 85,279                | ---     | 85,279    | 6.7%              | 70,000                          |         |
| Winton            | On & Off Sale | 167           | 304,515    | 132,755          | 171,760            | 56.4%   | 153,841  | 17,919                | 1,501   | 1,522     | 17,898            | 5.9%                            | 37,800  |
| Wolf Lake         | On & Off Sale | 50            | 363,602    | 200,170          | 163,432            | 44.9%   | 160,870  | 2,562                 | 15,919  | 4,271     | 14,210            | 3.9%                            | ---     |
| Worthington       | Off Sale Only | 11,349        | 1,864,264  | 1,395,427        | 468,837            | 25.1%   | 287,566  | 181,271               | 10,035  | ---       | 191,306           | 10.3%                           | 217,409 |

**Table 9**  
**Comparison of Greater Minnesota City Liquor Store Operations - 2006**

| <u>Name of City</u> | <u>Type of Store</u> | <u>Footnotes</u> | <u>Population</u> | <u>Sales</u> | <u>Cost of Sales</u> | <u>Gross Profit</u> | Operating               |               |                 | Nonoperating         |                 |                 | <u>Net Profit/(Loss)</u> | <u>Transfers To/(From)</u> |             |
|---------------------|----------------------|------------------|-------------------|--------------|----------------------|---------------------|-------------------------|---------------|-----------------|----------------------|-----------------|-----------------|--------------------------|----------------------------|-------------|
|                     |                      |                  |                   |              |                      |                     | <u>Percent of Sales</u> | <u>Amount</u> | <u>Expenses</u> | <u>Income/(Loss)</u> | <u>Revenues</u> | <u>Expenses</u> | <u>Amount</u>            | <u>Percent of Sales</u>    |             |
| Off Sale Only       |                      | 365,234          | \$113,580,104     | \$85,305,510 | \$28,274,594         | 24.9%               | \$18,591,413            | \$9,683,181   | \$1,381,501     | \$10,051,550         | \$10,051,132    | \$1,381,501     | \$1,381,501              | 8.8%                       | \$7,467,052 |
| On & Off Sale       |                      | 100,292          | 62,236,664        | 37,352,040   | 24,884,624           | 40.0%               | 22,857,704              | 2,026,920     | 1,121,153       | 519,576              | 2,628,497       | 4,2%            | 2,628,497                | 2,628,497                  | 2,568,353   |
| All Stores          |                      | 465,526          | 175,816,768       | 122,657,550  | 53,159,218           | 30.2%               | 41,449,117              | 11,710,101    | 2,502,654       | 1,533,126            | 12,679,629      | 7.2%            | 12,679,629               | 12,679,629                 | 10,035,405  |
| Footnotes:          | [0]                  |                  |                   |              |                      |                     |                         |               |                 |                      |                 |                 |                          |                            |             |
|                     | [21]                 |                  |                   |              |                      |                     |                         |               |                 |                      |                 |                 |                          |                            |             |

Footnotes:  
[0] Cash basis of accounting.  
[21] Discontinued liquor operations.

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**Appendix 2**

**2006 Liquor Store Tables and Maps**

**By Economic Development Region**

**Table 10**  
**Comparison of Off-Sale City Liquor Store Operations - 2006**  
**Average Per Store by Economic Development Region**

| Region                    | Population     | Number of Stores | Sales              | Cost of Sales      | Gross Profit     | Operating Expenses as a Percent of Sales |              |                  | Nonoperating Revenues | Nonoperating Expenses | Net Profit/(Loss) | Net Profit as a Percent of Sales | Transfers To(From) Other Funds |
|---------------------------|----------------|------------------|--------------------|--------------------|------------------|--|--------------|------------------|-----------------------|-----------------------|-------------------|----------------------------------|--------------------------------|
|                           |                |                  |                    |                    |                  | Income/(Loss)                            | Revenues     | Expenses         |                       |                       |                   |                                  |                                |
| 1 - Northwest             | 13,127         | 3                | \$2,026,182        | \$1,543,355        | \$482,827        | \$274,400                                | 13.5%        | \$208,427        | \$5,889               | ---                   | \$214,316         | 10.6%                            | \$149,119                      |
| 2 - Headwaters            | 17,852         | 4                | 1,881,180          | 1,425,631          | 455,549          | 302,913                                  | 16.1%        | 152,637          | 25,673                | ---                   | 178,310           | 9.5%                             | 204,768                        |
| 3 - Arrowhead             | 10,628         | 5                | 1,212,622          | 887,810            | 324,813          | 207,563                                  | 17.1%        | 117,249          | 12,381                | 775                   | 128,856           | 10.6%                            | 81,267                         |
| 4 - West Central          | 52,746         | 17               | 1,261,933          | 960,798            | 301,135          | 184,748                                  | 14.6%        | 116,387          | 12,159                | 13,063                | 115,483           | 9.2%                             | 111,306                        |
| 5 - North Central         | 7,267          | 2                | 1,181,005          | 893,203            | 287,802          | 178,789                                  | 15.1%        | 109,013          | 7,773                 | ---                   | 116,786           | 9.9%                             | 76,000                         |
| 6E - Southwest Central    | 28,220         | 5                | 1,674,226          | 1,309,981          | 364,246          | 261,714                                  | 15.6%        | 102,531          | 10,725                | 15,700                | 97,556            | 5.8%                             | 90,427                         |
| 6W - Upper Southwest      | 14,403         | 5                | 731,746            | 548,424            | 183,322          | 152,683                                  | 20.9%        | 30,639           | 4,102                 | 1,848                 | 32,893            | 4.5%                             | 31,820                         |
| 7E - East Central         | 38,862         | 8                | 2,031,594          | 1,542,812          | 488,782          | 342,575                                  | 16.9%        | 146,207          | 31,524                | 18,061                | 159,671           | 7.9%                             | 91,500                         |
| 7W - Central              | 78,457         | 10               | 2,117,641          | 1,558,664          | 558,977          | 363,544                                  | 17.2%        | 195,433          | 42,990                | 48,099                | 190,324           | 9.0%                             | 124,030                        |
| 8 - Southwest             | 49,422         | 10               | 1,442,779          | 837,511            | 305,268          | 187,359                                  | 16.4%        | 117,909          | 10,637                | 4,576                 | 123,970           | 10.8%                            | 91,299                         |
| 9 - South Central         | 26,393         | 8                | 683,703            | 503,880            | 179,823          | 119,046                                  | 17.4%        | 60,778           | 11,151                | 3,579                 | 68,350            | 10.0%                            | 12,668                         |
| 10 - Southeast            | 27,857         | 3                | 1,247,473          | 928,665            | 318,608          | 248,823                                  | 19.9%        | 69,785           | 8,391                 | ---                   | 78,176            | 6.3%                             | 50,738                         |
| 11 - 7 County Twin Cities | 431,147        | 37               | 2,682,261          | 2,028,373          | 653,888          | 482,680                                  | 18.0%        | 171,208          | 24,636                | 8,880                 | 186,964           | 7.0%                             | 160,261                        |
| Average for Off-Sale      | <u>796,381</u> | <u>117</u>       | <u>\$1,819,007</u> | <u>\$1,370,558</u> | <u>\$448,448</u> | <u>\$311,543</u>                         | <u>17.1%</u> | <u>\$136,905</u> | <u>\$19,598</u>       | <u>\$11,471</u>       | <u>\$145,032</u>  | <u>8.0%</u>                      | <u>\$114,502</u>               |

**Table 11**  
**Comparison of On-Sale City Liquor Store Operations - 2006**  
**Average Per Store by Economic Development Region**

| Region                    | Population     | Number of Stores | Sales            | Cost of Sales    | Gross Profit     | Operating Expenses as a Percent of Sales |              |                 | Nonoperating Revenues | Nonoperating Expenses | Net Profit/(Loss) | Net Profit as a Percent of Sales | Transfers To(From) Other Funds |
|---------------------------|----------------|------------------|------------------|------------------|------------------|--|--------------|-----------------|-----------------------|-----------------------|-------------------|----------------------------------|--------------------------------|
|                           |                |                  |                  |                  |                  | Income/(Loss)                            | Revenues     | Expenses        |                       |                       |                   |                                  |                                |
| 1 - Northwest             | 3,314          | 6                | \$402,165        | \$221,813        | \$180,352        | \$168,145                                | 41.8%        | \$12,207        | \$2,826               | \$19                  | \$15,014          | 3.7%                             | \$4,667                        |
| 2 - Headwaters            | 4,811          | 9                | 529,717          | 311,115          | 218,602          | 188,162                                  | 35.5%        | 30,439          | 9,453                 | 20                    | 39,873            | 7.5%                             | 41,774                         |
| 3 - Arrowhead             | 7,862          | 12               | 454,338          | 264,209          | 190,129          | 173,165                                  | 38.1%        | 16,964          | 14,450                | 4,686                 | 26,728            | 5.9%                             | 29,845                         |
| 4 - West Central          | 9,623          | 16               | 458,434          | 266,271          | 192,162          | 170,254                                  | 37.1%        | 21,909          | 6,106                 | 4,240                 | 23,775            | 5.2%                             | 23,338                         |
| 5 - North Central         | 10,152         | 16               | 631,074          | 397,288          | 233,785          | 196,685                                  | 31.2%        | 37,100          | 4,343                 | 3,515                 | 37,928            | 6.0%                             | 19,997                         |
| 6E - Southwest Central    | 6,443          | 7                | 545,250          | 304,257          | 240,993          | 232,115                                  | 42.6%        | 8,878           | 12,246                | 6,154                 | 14,770            | 2.7%                             | 11,730                         |
| 6W - Upper Southwest      | 4,354          | 7                | 383,671          | 218,833          | 164,838          | 145,906                                  | 38.0%        | 18,932          | 3,792                 | 431                   | 22,292            | 5.8%                             | 18,330                         |
| 7E - East Central         | 11,972         | 10               | 836,775          | 550,962          | 285,813          | 253,286                                  | 30.3%        | 32,527          | 9,399                 | 10,404                | 31,522            | 3.8%                             | 27,831                         |
| 7W - Central              | 4,167          | 5                | 573,042          | 355,321          | 217,721          | 208,136                                  | 36.3%        | 9,584           | 10,826                | 7,798                 | 12,613            | 2.2%                             | 1,133                          |
| 8 - Southwest             | 8,736          | 17               | 296,410          | 166,164          | 130,246          | 133,964                                  | 45.2%        | (3,718)         | 9,801                 | 289                   | 5,794             | 2.0%                             | 12,580                         |
| 9 - South Central         | 9,340          | 9                | 430,180          | 254,094          | 176,086          | 163,526                                  | 38.0%        | 12,560          | 10,867                | 137                   | 23,290            | 5.4%                             | 12,077                         |
| 10 - Southeast            | 19,518         | 14               | 394,718          | 241,012          | 155,706          | 159,826                                  | 40.5%        | (6,120)         | 10,981                | 10,265                | (5,403)           | -1.4%                            | 21,139                         |
| 11 - 7 County Twin Cities | 10,629         | 3                | 2,056,831        | 1,290,441        | 766,390          | 605,397                                  | 29.4%        | 160,993         | 7,662                 | 19,764                | 148,891           | 7.2%                             | 130,170                        |
| Average for On-Sale       | <u>110,921</u> | <u>131</u>       | <u>\$522,192</u> | <u>\$314,682</u> | <u>\$207,510</u> | <u>\$188,350</u>                         | <u>36.1%</u> | <u>\$19,160</u> | <u>\$8,734</u>        | <u>\$4,419</u>        | <u>\$23,475</u>   | <u>4.5%</u>                      | <u>\$22,587</u>                |

**Table 12**  
**Comparison of City Liquor Store Operations - 2006**  
**Listed by Economic Development Region and City**

| Region and City                        | Type of Store | Foot-notes    | Population          | Sales              | Cost of Sales      | Gross Profit       | Operating Expenses | Operating Expenses as a Percent of Sales |                  | Nonoperating Revenues | Nonoperating Expenses | Net Profit/(Loss) Amount | Percent of Sales   | Transfers To/(From) Other Funds |  |  |  |  |  |
|--|---------------|---------------|---------------------|--------------------|--------------------|--------------------|--------------------|--|------------------|-----------------------|-----------------------|--------------------------|--------------------|---------------------------------|--|--|--|--|--|
|  |               |               |                     |                    |                    |                    |                    |  |                  |                       |                       |                          |                    |                                 |  |  |  |  |  |
|  |               |               |                     |                    |                    |                    |                    | Income/(Loss)                            | as a Percent     |                       |                       |                          |                    |                                 |  |  |  |  |  |
| <b>1 - Northwest</b>                   |               |               |                     |                    |                    |                    |                    |  |                  |                       |                       |                          |                    |                                 |  |  |  |  |  |
| Ada                                    | On & Off Sale | 1,645         | 511,996             | 299,988            | 212,008            | 194,827            | 38.1%              | 17,181                                   | 27               | ---                   | 17,208                | 3.4%                     | ---                | ---                             |  |  |  |  |  |
| Goodridge                              | On & Off Sale | 115           | 216,773             | 120,823            | 95,950             | 108,599            | 50.1%              | (12,649)                                 | 5,233            | ---                   | (7,416)               | -3.4%                    | 2,000              | 2,000                           |  |  |  |  |  |
| Lancaster                              | On & Off Sale | 333           | 209,601             | 137,577            | 72,024             | 87,988             | 42.0%              | 165,475                                  | 42.2%            | 29,527                | 1,151                 | 7.8%                     | 115                | (13,215)                        |  |  |  |  |  |
| Mentor                                 | On & Off Sale | 129           | 392,580             | 197,578            | 195,002            | 174,668            | 42.2%              | 29,527                                   | 1,151            | ---                   | 30,678                | 7.8%                     | ---                | ---                             |  |  |  |  |  |
| Roseau                                 | Off Sale Only | 2,879         | 1,417,692           | 1,070,900          | 346,792            | 172,124            | 12.1%              | 285,367                                  | 1,086            | ---                   | 175,754               | 12.4%                    | 100,000            | 100,000                         |  |  |  |  |  |
| St. Hilaire                            | On & Off Sale | 273           | 479,782             | 264,509            | 215,273            | 191,836            | 40.0%              | 23,437                                   | 4,367            | ---                   | 27,804                | 5.8%                     | ---                | ---                             |  |  |  |  |  |
| Thief River Falls                      | Off Sale Only | 8,509         | 3,485,834           | 2,706,054          | 779,780            | 478,626            | 13.7%              | 301,154                                  | 16,582           | ---                   | 317,736               | 9.1%                     | 267,356            | 267,356                         |  |  |  |  |  |
| Twin Valley                            | On & Off Sale | 819           | 602,260             | 310,404            | 291,856            | 260,144            | 43.2%              | 31,712                                   | 3,315            | ---                   | 35,027                | 5.8%                     | 10,000             | 10,000                          |  |  |  |  |  |
| Wardrop                                | Off Sale Only | 1,739         | 1,175,200           | 833,112            | 321,908            | 172,449            | 14.7%              | 149,459                                  | ---              | ---                   | 149,459               | 12.7%                    | 80,000             | 80,000                          |  |  |  |  |  |
| <b>Total for Region</b>                |               | <b>16,441</b> | <b>\$8,491,538</b>  | <b>\$5,960,945</b> | <b>\$2,530,593</b> | <b>\$1,832,068</b> | <b>21.6%</b>       | <b>\$698,525</b>                         | <b>\$115</b>     | <b>\$34,625</b>       | <b>\$115</b>          | <b>\$733,035</b>         | <b>8.6%</b>        | <b>\$475,356</b>                |  |  |  |  |  |
| <b>Percent of Total MLS Operations</b> |               | <b>1.8%</b>   | <b>3.0%</b>         | <b>3.0%</b>        | <b>3.2%</b>        | <b>3.0%</b>        | <b>---</b>         | <b>3.8%</b>                              | <b>1.0%</b>      | <b>0.0%</b>           | <b>0.0%</b>           | <b>3.7%</b>              | <b>---</b>         | <b>2.9%</b>                     |  |  |  |  |  |
| <b>2 - Headwaters</b>                  |               |               |                     |                    |                    |                    |                    |  |                  |                       |                       |                          |                    |                                 |  |  |  |  |  |
| Akeley                                 | On & Off Sale | 402           | 480,145             | 249,207            | 230,938            | 153,440            | 32.0%              | 77,498                                   | 319              | ---                   | 77,817                | 16.2%                    | 57,420             | 57,420                          |  |  |  |  |  |
| Bagley                                 | Off Sale Only | 1,259         | 760,511             | 598,666            | 161,845            | 139,468            | 18.3%              | 22,377                                   | 907              | ---                   | 23,284                | 3.1%                     | 15,000             | 15,000                          |  |  |  |  |  |
| Baudette                               | On & Off Sale | 1,067         | 1,036,331           | 649,964            | 386,367            | 828,323            | 27.6%              | 100,544                                  | 11,140           | ---                   | 111,684               | 10.8%                    | 100,000            | 100,000                         |  |  |  |  |  |
| Bemidji                                | Off Sale Only | 13,074        | 4,026,235           | 3,019,112          | 1,007,123          | 685,822            | 17.0%              | 321,301                                  | 34,084           | ---                   | 355,385               | 8.8%                     | 576,343            | 576,343                         |  |  |  |  |  |
| Blackduck                              | On & Off Sale | 720           | 687,993             | 418,466            | 268,627            | 249,742            | 36.3%              | 18,885                                   | 6,838            | ---                   | 25,723                | 3.7%                     | 50,000             | 50,000                          |  |  |  |  |  |
| Clearbrook                             | On & Off Sale | 557           | 379,884             | 233,959            | 155,925            | 160,513            | 42.3%              | (4,588)                                  | 12,886           | 177                   | 8,121                 | 2.1%                     | 50,000             | 50,000                          |  |  |  |  |  |
| Kelliher                               | On & Off Sale | 313           | 372,473             | 192,826            | 179,647            | 188,707            | 50.7%              | (9,060)                                  | 1,077            | ---                   | (7,983)               | -2.1%                    | 15,000             | 15,000                          |  |  |  |  |  |
| Mahonen                                | On & Off Sale | 1,183         | 939,666             | 601,173            | 338,493            | 299,850            | 31.9%              | 38,643                                   | 52,529           | ---                   | 91,172                | 9.7%                     | 32,805             | 32,805                          |  |  |  |  |  |
| Nevis                                  | On & Off Sale | 362           | 520,339             | 270,381            | 249,958            | 179,325            | 34.5%              | 70,633                                   | 156              | ---                   | 70,789                | 13.6%                    | 70,744             | 70,744                          |  |  |  |  |  |
| Park Rapids                            | Off Sale Only | 3,519         | 2,737,973           | 2,084,744          | 653,229            | 386,360            | 14.1%              | 266,869                                  | 67,700           | ---                   | 334,569               | 12.2%                    | 227,727            | 227,727                         |  |  |  |  |  |
| Williams                               | On & Off Sale | 207           | 351,525             | 194,063            | 157,462            | 176,062            | 50.1%              | (18,600)                                 | 135              | ---                   | (18,465)              | -5.3%                    | ---                | ---                             |  |  |  |  |  |
| <b>Total for Region</b>                |               | <b>22,663</b> | <b>\$12,292,175</b> | <b>\$8,502,561</b> | <b>\$3,789,614</b> | <b>\$2,905,112</b> | <b>23.6%</b>       | <b>\$884,502</b>                         | <b>\$187,771</b> | <b>\$177</b>          | <b>\$1,072,096</b>    | <b>8.7%</b>              | <b>\$1,195,039</b> | <b>7.3%</b>                     |  |  |  |  |  |
| <b>Percent of Total MLS Operations</b> |               | <b>2.5%</b>   | <b>4.4%</b>         | <b>4.2%</b>        | <b>4.2%</b>        | <b>4.8%</b>        | <b>4.8%</b>        | <b>4.8%</b>                              | <b>4.8%</b>      | <b>0.0%</b>           | <b>0.0%</b>           | <b>5.5%</b>              | <b>5.3%</b>        | <b>---</b>                      |  |  |  |  |  |
| <b>3 - Arrowhead</b>                   |               |               |                     |                    |                    |                    |                    |  |                  |                       |                       |                          |                    |                                 |  |  |  |  |  |
| Aitkin                                 | Off Sale Only | 2,127         | 865,272             | 683,628            | 181,644            | 186,381            | 21.5%              | (4,737)                                  | 21,912           | ---                   | 17,175                | 2.0%                     | 50,000             | 50,000                          |  |  |  |  |  |
| Barnum                                 | On & Off Sale | [0]           | 598                 | 470,654            | 236,625            | 214,029            | 37.0%              | 40,050                                   | 923              | ---                   | 40,973                | 8.7%                     | 12,000             | 12,000                          |  |  |  |  |  |
| Beaver Bay                             | On & Off Sale | 184           | 365,842             | 194,122            | 171,720            | 151,881            | 41.5%              | 19,839                                   | 6,290            | ---                   | 26,129                | 7.1%                     | 20,000             | 20,000                          |  |  |  |  |  |
| Big Falls                              | On & Off Sale | 269           | 311,429             | 172,741            | 138,688            | 128,272            | 41.2%              | 10,416                                   | 8,949            | ---                   | 19,365                | 6.2%                     | 5,000              | 5,000                           |  |  |  |  |  |
| Bigfork                                | On & Off Sale | 468           | 1,235,020           | 924,477            | 310,543            | 3,356              | N/A                | (3,356)                                  | 50,473           | ---                   | 47,117                | N/A                      | 135,275            | 135,275                         |  |  |  |  |  |
| Cook                                   | Off Sale Only | 586           | 469,280             | 278,486            | 181,203            | 165,536            | 14.7%              | 129,340                                  | 6,171            | ---                   | 135,511               | 11.0%                    | ---                | ---                             |  |  |  |  |  |
| Cromwell                               | On & Off Sale | 209           | 1,439,520           | 977,044            | 462,476            | 235,372            | 16.4%              | 227,104                                  | 11,321           | ---                   | 238,425               | 16.6%                    | 200,000            | 200,000                         |  |  |  |  |  |
| Grand Marais                           | Off Sale Only | 1,419         | 360,900             | 216,369            | 144,531            | 131,830            | 36.5%              | 12,701                                   | 2,843            | ---                   | 15,544                | 4.3%                     | ---                | ---                             |  |  |  |  |  |
| Littlefork                             | On & Off Sale | 705           | 876,712             | 590,460            | 286,252            | 287,877            | 32.8%              | (1,625)                                  | 15,647           | 53,809                | (39,787)              | -4.5%                    | ---                | ---                             |  |  |  |  |  |
| Moose Lake                             | On & Off Sale | 2,445         | 365,933             | 158,811            | 207,122            | 176,192            | 48.1%              | 30,930                                   | 233              | ---                   | (17,047)              | -11.6%                   | ---                | ---                             |  |  |  |  |  |
| Northome                               | On & Off Sale | 243           | 1,46,947            | 105,560            | 41,087             | 83,631             | 57.0%              | (42,544)                                 | 25,497           | ---                   | 23,459                | 4.6%                     | 14,500             | 14,500                          |  |  |  |  |  |
| Orr                                    | On & Off Sale | 240           | 508,234             | 284,802            | 223,432            | 204,243            | 40.2%              | 19,189                                   | 4,270            | ---                   | (3,917)               | -1.0%                    | 10,000             | 10,000                          |  |  |  |  |  |
| Palisade                               | On & Off Sale | 148           | 389,022             | 269,500            | 119,522            | 138,340            | 35.6%              | (18,818)                                 | 14,901           | ---                   | 17,898                | 2.5%                     | 3,000              | 3,000                           |  |  |  |  |  |
| Proctor                                | Off Sale Only | 2,823         | 801,835             | 615,359            | 186,476            | 162,665            | 20.3%              | 23,811                                   | 62               | 3,875                 | 19,998                | 2.5%                     | 3,000              | 3,000                           |  |  |  |  |  |
| Ranier                                 | On & Off Sale | 173           | 882,889             | 510,278            | 372,611            | 278,986            | 31.6%              | 93,625                                   | 29,644           | 148                   | 123,121               | 8.5%                     | 20,000             | 20,000                          |  |  |  |  |  |
| Silver Bay                             | On & Off Sale | 2,013         | 1,721,464           | 1,238,540          | 482,924            | 272,195            | 15.8%              | 210,729                                  | 22,440           | ---                   | 233,169               | 13.5%                    | 153,336            | 153,336                         |  |  |  |  |  |
| Two Harbors                            | Off Sale Only | 3,673         | 304,515             | 132,755            | 171,760            | 153,841            | 50.5%              | 17,919                                   | 1,501            | 1,522                 | 17,898                | 5.9%                     | 37,800             | 37,800                          |  |  |  |  |  |
| Winton                                 | On & Off Sale | 167           |                     |                    |                    |                    |                    |  |                  |                       |                       |                          |                    |                                 |  |  |  |  |  |
| <b>Total for Region</b>                |               | <b>18,490</b> | <b>\$11,515,168</b> | <b>\$7,669,557</b> | <b>\$3,905,611</b> | <b>\$3,115,800</b> | <b>27.1%</b>       | <b>\$789,811</b>                         | <b>\$235,304</b> | <b>\$60,102</b>       | <b>\$965,013</b>      | <b>8.4%</b>              | <b>\$764,472</b>   |                                 |  |  |  |  |  |

**Table 12**  
**Comparison of City Liquor Store Operations - 2006**  
**Listed by Economic Development Region and City**

| Region and City                        | Type of Store | Foot-notes    | Population          | Sales               | Cost of Sales      | Gross Profit       | Operating Expenses | Operating Expenses as a Percent of Sales |                  |                  | Nonoperating Expenses |             | Net Profit/(Loss) Percent of Sales |  | Transfers To/(From) Other Funds |  |  |
|--|---------------|---------------|---------------------|---------------------|--------------------|--------------------|--------------------|--|------------------|------------------|-----------------------|-------------|------------------------------------|--|---------------------------------|--|--|
|  |               |               |                     |                     |                    |                    |                    | 2.0%                                     |                  |                  | 4.1%                  |             | 3.8%                               |  | 5.1%                            |  |  |
|  |               |               |                     |                     |                    |                    |                    | 2.0%                                     |                  |                  | 4.1%                  |             | 3.8%                               |  | 4.9%                            |  |  |
| <b>4 - West Central</b>                |               |               |                     |                     |                    |                    |                    |  |                  |                  |                       |             |                                    |  |                                 |  |  |
| Alexandria                             | Off Sale Only | 11,323        | 4,384,391           | 3,465,498           | 918,893            | 548,815            | 12.5%              | 370,078                                  | 4,357            | 924              | 373,511               | 8.5%        | 375,000                            |  |                                 |  |  |
| Audubon                                | On & Off Sale | 481           | 530,152             | 314,557             | 215,595            | 206,911            | 39.0%              | 8,684                                    | 10,585           | 25,110           | (5,841)               | -11.1%      | 5,000                              |  |                                 |  |  |
| Barnesville                            | Off Sale Only | 2,334         | 310,928             | 234,289             | 76,639             | 57,451             | 18.5%              | 19,188                                   | 2,457            | ---              | 21,645                | 7.0%        | ---                                |  |                                 |  |  |
| Battle Lake                            | Off Sale Only | 775           | 902,248             | 688,610             | 253,638            | 173,335            | 19.2%              | 80,303                                   | 28,128           | 21,331           | 87,100                | 9.7%        | 20,000                             |  |                                 |  |  |
| Brandon                                | On & Off Sale | 437           | 483,077             | 272,208             | 169,517            | 152,212            | 143,625            | 53,870                                   | 11,067           | ---              | 64,937                | 13.4%       | 40,000                             |  |                                 |  |  |
| Browns Valley                          | On & Off Sale | 636           | 321,729             | 198,149             | 147,194            | 133,101            | 38.5%              | 14,093                                   | 109              | ---              | 13,173                | 4.1%        | 7,000                              |  |                                 |  |  |
| Callaway                               | On & Off Sale | 209           | 345,343             | 217,620             | 59,439             | 56,912             | 20.5%              | 2,527                                    | 687              | ---              | 14,202                | 4.1%        | 5,062                              |  |                                 |  |  |
| Dalton                                 | Off Sale Only | 248           | 4,329,322           | 3,309,068           | 1,020,254          | 340,050            | 7.9%               | 680,204                                  | 76,593           | 59,800           | 696,997               | 16.1%       | 2,000                              |  |                                 |  |  |
| Detroit Lakes                          | Off Sale Only | 8,195         | 171                 | 279,708             | 211,121            | 68,587             | 65,326             | 3,261                                    | 14               | ---              | 3,275                 | 1.2%        | 954,425                            |  |                                 |  |  |
| Elizabeth                              | Off Sale Only | 139           | 275,443             | 210,880             | 64,563             | 67,068             | 24.3%              | (2,505)                                  | 3,035            | ---              | 530                   | 0.2%        | 5,000                              |  |                                 |  |  |
| Erhard                                 | Off Sale Only | 13,949        | 4,496,115           | 3,340,274           | 1,155,841          | 805,476            | 17.9%              | 350,365                                  | 27,039           | 66,522           | 310,882               | 6.9%        | 266,831                            |  |                                 |  |  |
| Fergus Falls                           | Off Sale Only | 1,411         | 563,056             | 316,874             | 186,182            | 202,765            | 36.0%              | (16,583)                                 | 367              | 850              | (17,066)              | -3.0%       | ---                                |  |                                 |  |  |
| Fraze                                  | On & Off Sale | 2,660         | 1,068,320           | 825,132             | 243,188            | 167,942            | 15.7%              | 75,246                                   | 1,148            | ---              | 76,394                | 7.2%        | ---                                |  |                                 |  |  |
| Glenwood                               | Off Sale Only | 1,924         | 646,351             | 485,845             | 160,506            | 135,670            | 21.0%              | 24,836                                   | 22               | 486              | 24,372                | 3.8%        | 1,000                              |  |                                 |  |  |
| Hawley                                 | Off Sale Only | 422           | 332,517             | 200,112             | 132,405            | 137,980            | 41.5%              | (5,575)                                  | ---              | 2,014            | (7,589)               | -2.3%       | ---                                |  |                                 |  |  |
| Herman                                 | On & Off Sale | 179           | 332,403             | 178,801             | 153,602            | 141,896            | 42.7%              | 11,706                                   | 5,633            | ---              | 17,339                | 5.2%        | 163,872                            |  |                                 |  |  |
| Hittental                              | On & Off Sale | 856           | 614,412             | 360,044             | 254,368            | 243,495            | 39.6%              | 10,873                                   | 6,954            | ---              | 17,827                | 2.9%        | 20,000                             |  |                                 |  |  |
| Lake Park                              | On & Off Sale | 114           | 327,334             | 174,260             | 153,074            | 132,539            | 40.5%              | 20,535                                   | 1,622            | ---              | 22,157                | 6.8%        | 20,150                             |  |                                 |  |  |
| Millerville                            | On & Off Sale | 312           | 600,136             | 351,351             | 248,785            | 236,068            | 39.3%              | 12,717                                   | 4,435            | ---              | 17,152                | 2.9%        | ---                                |  |                                 |  |  |
| Miltona                                | Off Sale Only | 5,184         | 1,369,558           | 1,043,094           | 326,264            | 204,837            | 15.0%              | 121,427                                  | 18,785           | ---              | 140,212               | 10.2%       | 55,000                             |  |                                 |  |  |
| Morris                                 | On & Off Sale | 1,203         | 718,959             | 398,090             | 320,869            | 196,231            | 27.3%              | 124,638                                  | 4,116            | ---              | 128,754               | 17.9%       | 54,000                             |  |                                 |  |  |
| New York Mills                         | On & Off Sale | 124           | 345,011             | 211,234             | 133,777            | 100,103            | 29.0%              | 33,674                                   | 7,285            | ---              | 40,959                | 11.9%       | ---                                |  |                                 |  |  |
| Ogema                                  | On & Off Sale | 1,615         | 623,728             | 348,076             | 275,652            | 212,115            | 34.0%              | 63,537                                   | 22,095           | ---              | 85,632                | 13.7%       | 38,326                             |  |                                 |  |  |
| Osakis                                 | On & Off Sale | 1,032         | 533,232             | 350,165             | 183,067            | 197,451            | 37.0%              | (14,384)                                 | 2,280            | 35,596           | (47,700)              | -8.9%       | ---                                |  |                                 |  |  |
| Parkers Prairie                        | Off Sale Only | 2,424         | 773,334             | 587,081             | 186,253            | 148,779            | 19.2%              | 37,474                                   | ---              | ---              | 37,474                | 4.8%        | 15,000                             |  |                                 |  |  |
| Pelican Rapids                         | Off Sale Only | 2,749         | 1,455,557           | 1,078,247           | 377,310            | 210,375            | 14.5%              | 166,935                                  | 21,153           | 73,000           | 115,088               | 7.9%        | 163,150                            |  |                                 |  |  |
| Perham                                 | On & Off Sale | 542           | 300,248             | 156,734             | 143,514            | 121,908            | 40.6%              | 21,606                                   | 642              | ---              | 22,248                | 7.4%        | 20,000                             |  |                                 |  |  |
| Ulen                                   | Off Sale Only | 344           | 336,121             | 254,188             | 81,933             | 74,997             | 22.3%              | 6,936                                    | 11,564           | ---              | 18,500                | 5.5%        | 25,000                             |  |                                 |  |  |
| Underwood                              | Off Sale Only | 327           | 548,606             | 422,621             | 125,985            | 83,688             | 15.3%              | 42,297                                   | 11,727           | ---              | 54,024                | 9.8%        | 9,800                              |  |                                 |  |  |
| Vergas                                 | On & Off Sale | 50            | 363,602             | 200,170             | 163,432            | 160,870            | 44.2%              | 2,562                                    | 15,919           | 4,271            | 14,210                | 3.9%        | ---                                |  |                                 |  |  |
| Wolf Lake                              |               |               |                     |                     |                    |                    |                    |  |                  |                  |                       |             |                                    |  |                                 |  |  |
| <b>Total for Region</b>                |               | <b>62,369</b> | <b>\$28,787,800</b> | <b>\$20,533,910</b> | <b>\$8,193,890</b> | <b>\$8,384,778</b> | <b>20.4%</b>       | <b>\$2,329,112</b>                       | <b>\$304,404</b> | <b>\$289,904</b> | <b>\$2,343,612</b>    | <b>8.1%</b> | <b>\$2,245,616</b>                 |  |                                 |  |  |
| <b>Percent of Total MLS Operations</b> |               | <b>6.9%</b>   | <b>10.2%</b>        | <b>10.3%</b>        | <b>9.6%</b>        | <b>9.6%</b>        | <b>---</b>         | <b>12.6%</b>                             | <b>8.9%</b>      | <b>15.1%</b>     | <b>11.7%</b>          | <b>---</b>  | <b>13.9%</b>                       |  |                                 |  |  |
| <b>5 - North Central</b>               |               |               |                     |                     |                    |                    |                    |  |                  |                  |                       |             |                                    |  |                                 |  |  |
| Bentha                                 | On & Off Sale | 474           | 241,292             | 133,476             | 107,816            | 101,501            | 42.1%              | 6,315                                    | 1,767            | ---              | 8,082                 | 3.3%        | ---                                |  |                                 |  |  |
| Browerville                            | On & Off Sale | 724           | 494,540             | 254,359             | 240,181            | 218,891            | 44.3%              | 21,290                                   | 4,240            | 449              | 25,081                | 5.1%        | 20,950                             |  |                                 |  |  |
| Clarissa                               | On & Off Sale | 624           | 365,268             | 212,123             | 153,145            | 147,508            | 40.4%              | 5,637                                    | 3,872            | ---              | 9,509                 | 2.6%        | 10,000                             |  |                                 |  |  |
| Eagle Bend                             | On & Off Sale | 609           | 313,018             | 185,364             | 128,433            | 127,654            | 41.0%              | (779)                                    | 14,168           | ---              | 13,389                | 4.3%        | ---                                |  |                                 |  |  |
| Fifty Lakes                            | On & Off Sale | 406           | 409,584             | 190,293             | 219,291            | 220,630            | 53.9%              | (1,339)                                  | 853              | ---              | (486)                 | -0.1%       | ---                                |  |                                 |  |  |
| Flemington                             | On & Off Sale | 237           | 202,008             | 97,369              | 104,639            | 108,191            | 53.6%              | (3,552)                                  | 14,339           | 10,370           | 417                   | 0.2%        | ---                                |  |                                 |  |  |
| Hackensack                             | On & Off Sale | 314           | 914,429             | 614,943             | 299,486            | 280,870            | 30.7%              | 18,616                                   | 921              | 25,335           | (5,798)               | -0.6%       | 8,000                              |  |                                 |  |  |
| Long Prairie                           | Off Sale Only | 3,040         | 1,018,273           | 759,061             | 259,212            | 156,132            | 15.3%              | 103,080                                  | 11,843           | ---              | 114,923               | 11.3%       | 52,000                             |  |                                 |  |  |
| Longville                              | On & Off Sale | 182           | 1,08,522            | 67,540              | 289,208            | 26.1%              | 143,834            | 662                                      | 13,810           | 130,686          | 11.8%                 | 75,000      |                                    |  |                                 |  |  |
| Menahga                                | On & Off Sale | 1,234         | 803,457             | 461,423             | 342,034            | 269,481            | 33.5%              | 72,553                                   | 1,702            | 6,271            | 67,984                | 8.5%        | 50,000                             |  |                                 |  |  |
| Nisswa                                 | On & Off Sale | 2,047         | 2,693,002           | 1,927,307           | 765,695            | 639,268            | 23.7%              | 126,427                                  | ---              | 12,118           | 12,118                | 4.7%        | 59,000                             |  |                                 |  |  |
| Randall                                | On & Off Sale | 586           | 543,873             | 342,744             | 201,129            | 168,130            | 30.9%              | 32,999                                   | 12,118           | ---              | 45,117                | 8.3%        | 50,000                             |  |                                 |  |  |

**Table 12**  
**Comparison of City Liquor Store Operations - 2006**  
**Listed by Economic Development Region and City**

| Region and City                        | Type of Store | Foot-notes | Population          | Sales       | Cost of Sales      | Gross Profit | Operating Expenses | Operating Expenses as a Percent of Sales |              | Nonoperating Revenues | Nonoperating Expenses | Net Profit/(Loss) Amount | Percent of Sales | Transfers To/From Other Funds |                  |  |  |  |  |
|--|---------------|------------|---------------------|-------------|--------------------|--------------|--------------------|--|--------------|-----------------------|-----------------------|--------------------------|------------------|-------------------------------|------------------|--|--|--|--|
|  |               |            |                     |             |                    |              |                    |  |              |                       |                       |                          |                  |                               |                  |  |  |  |  |
|  |               |            |                     |             |                    |              |                    | Income/(Loss)                            | as a Percent |                       |                       |                          |                  |                               |                  |  |  |  |  |
| Renner                                 | On & Off Sale | 366        | 499,904             | 285,312     | 214,592            | 171,101      | 34.2%              | 43,491                                   | ---          | 43,491                | 8.7%                  | 47,000                   | ---              | 5,074                         |                  |  |  |  |  |
| Sebeoka                                | On & Off Sale | 676        | 522,983             | 299,534     | 223,449            | 171,223      | 32.7%              | 52,226                                   | 10,899       | ---                   | 63,125                | 12.1%                    | ---              | 3,142                         | 0.7%             |  |  |  |  |
| Verndale                               | On & Off Sale | 559        | 246,725             | 126,625     | 120,100            | 113,011      | 45.8%              | 7,089                                    | 3,407        | ---                   | 10,496                | 4.3%                     | ---              | (3,480)                       | -1.0%            |  |  |  |  |
| Wadella                                | Off Sale Only | 4,227      | 1,343,736           | 1,027,344   | 316,392            | 201,446      | 15.0%              | 114,946                                  | 3,703        | ---                   | 118,649               | 8.8%                     | 100,000          | 14,227                        | 2.3%             |  |  |  |  |
| Walker                                 | On & Off Sale | 1,114      | 738,572             | 550,263     | 188,309            | 119,516      | 16.2%              | 68,793                                   | 536          | ---                   | 69,329                | 9.4%                     | ---              | 1,114                         | 2.9%             |  |  |  |  |
| <b>Total for Region</b>                |               | 17,419     | <b>\$12,459,186</b> | <b>4.9%</b> | <b>\$8,143,020</b> | <b>4.0%</b>  | <b>\$4,316,166</b> | <b>5.7%</b>                              | <b>28.1%</b> | <b>\$811,626</b>      | <b>2.5%</b>           | <b>\$85,030</b>          | <b>2.9%</b>      | <b>\$840,421</b>              | <b>6.7%</b>      |  |  |  |  |
| <b>Percent of Total MLS Operations</b> |               | 1.9%       | <b>\$12,459,186</b> | <b>4.9%</b> | <b>\$8,143,020</b> | <b>4.0%</b>  | <b>\$4,316,166</b> | <b>5.7%</b>                              | <b>28.1%</b> | <b>\$811,626</b>      | <b>2.5%</b>           | <b>\$85,030</b>          | <b>2.9%</b>      | <b>\$840,421</b>              | <b>6.7%</b>      |  |  |  |  |
| <b>6E - Southwest Central</b>          |               |            |                     |             |                    |              |                    |  |              |                       |                       |                          |                  |                               | <b>\$471,950</b> |  |  |  |  |
| Bisbey                                 | On & Off Sale | 112        | 793,087             | 333,803     | 459,284            | 467,207      | 58.9%              | (7,923)                                  | 34,496       | 38,253                | (11,680)              | -1.5%                    | 5,074            | ---                           | 5,074            |  |  |  |  |
| Buffalo Lake                           | On & Off Sale | 749        | 448,980             | 257,363     | 191,617            | 188,475      | 42.0%              | 3,142                                    | ---          | ---                   | 3,142                 | 0.7%                     | 17,039           | ---                           | 17,039           |  |  |  |  |
| Darwin                                 | Off Sale Only | 301        | 365,371             | 294,832     | 79,822             | 21.8%        | (9,283)            | 5,803                                    | ---          | ---                   | 23,200                | 1.0%                     | ---              | 23,200                        | 1.0%             |  |  |  |  |
| Dassel                                 | Off Sale Only | 1,315      | 1,008,874           | 799,765     | 209,109            | 184,267      | 18.3%              | 24,842                                   | 9,071        | 10,713                | 24,842                | 2.3%                     | ---              | 24,842                        | 2.3%             |  |  |  |  |
| Fairfax                                | On & Off Sale | 1,267      | 483,837             | 274,816     | 209,021            | 201,668      | 41.7%              | 7,353                                    | 6,901        | ---                   | 14,254                | 2.9%                     | ---              | 14,254                        | 2.9%             |  |  |  |  |
| Glenoe                                 | Off Sale Only | 5,758      | 1,067,362           | 815,496     | 251,866            | 142,949      | 13.4%              | 108,917                                  | 1,499        | 8,489                 | 101,927               | 9.5%                     | 71,637           | ---                           | 71,637           |  |  |  |  |
| Hutchinson                             | Off Sale Only | 13,977     | 4,326,907           | 3,391,235   | 652,441            | 151.1%       | 278,794            | 10,588                                   | 59,297       | 230,085               | 5.3%                  | 321,500                  | ---              | 321,500                       | 5.3%             |  |  |  |  |
| Litchfield                             | Off Sale Only | 6,869      | 1,602,618           | 1,244,139   | 249,092            | 15.5%        | 109,387            | 26,663                                   | ---          | 136,050               | 8.5%                  | 59,000                   | ---              | 59,000                        | 8.5%             |  |  |  |  |
| Morton                                 | On & Off Sale | 424        | 280,926             | 150,963     | 129,963            | 110,608      | 39.4%              | 19,355                                   | 5,186        | ---                   | 24,541                | 8.7%                     | 20,000           | ---                           | 20,000           |  |  |  |  |
| Olivia                                 | On & Off Sale | 2,565      | 817,671             | 566,001     | 251,670            | 254,168      | 31.1%              | (2,498)                                  | 18,014       | ---                   | 15,516                | 1.9%                     | 10,000           | ---                           | 10,000           |  |  |  |  |
| Sacred Heart                           | On & Off Sale | 513        | 393,098             | 222,116     | 170,982            | 161,688      | 41.1%              | 9,294                                    | 16,235       | 4,823                 | 20,706                | 5.3%                     | ---              | 20,706                        | 5.3%             |  |  |  |  |
| Silver Lake                            | On & Off Sale | 813        | 599,154             | 324,740     | 274,414            | 240,992      | 40.2%              | 33,422                                   | 4,888        | ---                   | 38,310                | 6.4%                     | 30,000           | ---                           | 30,000           |  |  |  |  |
| <b>Total for Region</b>                |               | 34,663     | <b>\$12,187,885</b> | <b>3.8%</b> | <b>\$8,679,706</b> | <b>4.3%</b>  | <b>\$3,508,179</b> | <b>4.4%</b>                              | <b>24.1%</b> | <b>\$574,802</b>      | <b>3.1%</b>           | <b>\$139,344</b>         | <b>4.1%</b>      | <b>\$592,571</b>              | <b>4.9%</b>      |  |  |  |  |
| <b>Percent of Total MLS Operations</b> |               |            | <b>\$12,187,885</b> | <b>3.8%</b> | <b>\$8,679,706</b> | <b>4.3%</b>  | <b>\$3,508,179</b> | <b>4.4%</b>                              | <b>24.1%</b> | <b>\$574,802</b>      | <b>3.1%</b>           | <b>\$139,344</b>         | <b>4.1%</b>      | <b>\$592,571</b>              | <b>4.9%</b>      |  |  |  |  |
| <b>6W - Upper Southwest</b>            |               |            |                     |             |                    |              |                    |  |              |                       |                       |                          |                  |                               | <b>\$534,250</b> |  |  |  |  |
| Appleton                               | Off Sale Only | 2,749      | 382,788             | 279,784     | 103,004            | 90,397       | 23.6%              | 12,607                                   | ---          | ---                   | 12,607                | 3.3%                     | ---              | 12,607                        | 3.3%             |  |  |  |  |
| Benson                                 | On & Off Sale | 3,390      | 1,095,472           | 681,644     | 413,828            | 345,319      | 31.5%              | 68,509                                   | 6,079        | 3,017                 | 71,571                | 6.5%                     | 60,000           | 4.0%                          | 60,000           |  |  |  |  |
| Boyd                                   | On & Off Sale | 178        | 284,852             | 139,672     | 145,180            | 147,509      | 51.8%              | (2,329)                                  | 13,771       | ---                   | 11,442                | 4.0%                     | 50,000           | ---                           | 50,000           |  |  |  |  |
| Clontarf                               | On & Off Sale | 158        | 307,763             | 193,880     | 113,883            | 121,607      | 39.5%              | (7,724)                                  | ---          | ---                   | (7,724)               | -2.5%                    | ---              | (7,724)                       | -2.5%            |  |  |  |  |
| Danvers                                | On & Off Sale | 96         | 364,951             | 174,872     | 190,079            | 142,738      | 39.1%              | 47,341                                   | ---          | ---                   | 47,341                | 13.0%                    | ---              | 47,341                        | 13.0%            |  |  |  |  |
| Dawson                                 | Off Sale Only | 1,448      | 380,842             | 284,353     | 96,489             | 117,247      | 30.8%              | (20,758)                                 | 853          | ---                   | (19,905)              | -5.2%                    | ---              | (19,905)                      | -5.2%            |  |  |  |  |
| De Graff                               | On & Off Sale | 131        | 280,635             | 155,197     | 125,438            | 96,720       | 34.5%              | 28,718                                   | ---          | ---                   | 28,718                | 10.2%                    | 15,000           | ---                           | 15,000           |  |  |  |  |
| Granite Falls                          | Off Sale Only | 3,057      | 749,900             | 560,680     | 189,220            | 131,035      | 17.5%              | 58,185                                   | 17,759       | 9,238                 | 66,706                | 8.9%                     | 69,101           | ---                           | 69,101           |  |  |  |  |
| Hanley Falls                           | On & Off Sale | 304        | 231,774             | 133,559     | 98,215             | 103,383      | 44.6%              | (5,168)                                  | 6,117        | ---                   | 949                   | 0.4%                     | 3,312            | ---                           | 3,312            |  |  |  |  |
| Madison                                | Off Sale Only | 1,686      | 358,878             | 233,733     | 85,145             | 96,852       | 27.0%              | (11,707)                                 | 1,697        | ---                   | (10,010)              | -2.8%                    | ---              | (10,010)                      | -2.8%            |  |  |  |  |
| Montevideo                             | Off Sale Only | 5,463      | 1,786,321           | 1,343,570   | 442,751            | 327,883      | 18.4%              | 114,868                                  | 200          | ---                   | 115,068               | 6.4%                     | 90,000           | 3,116                         | 90,000           |  |  |  |  |
| St. Leo                                | On & Off Sale | 97         | 120,247             | 53,007      | 67,240             | 64,066       | 53.3%              | 3,174                                    | 574          | ---                   | 3,748                 | 3.1%                     | ---              | 3,748                         | 3.1%             |  |  |  |  |
| <b>Total for Region</b>                |               | 18,757     | <b>\$6,344,423</b>  | <b>2.1%</b> | <b>\$4,223,951</b> | <b>2.1%</b>  | <b>\$2,070,472</b> | <b>2.6%</b>                              | <b>28.1%</b> | <b>\$285,716</b>      | <b>1.5%</b>           | <b>\$47,050</b>          | <b>1.4%</b>      | <b>\$12,255</b>               | <b>1.6%</b>      |  |  |  |  |
| <b>Percent of Total MLS Operations</b> |               |            | <b>\$6,344,423</b>  | <b>2.1%</b> | <b>\$4,223,951</b> | <b>2.1%</b>  | <b>\$2,070,472</b> | <b>2.6%</b>                              | <b>28.1%</b> | <b>\$285,716</b>      | <b>1.5%</b>           | <b>\$47,050</b>          | <b>1.4%</b>      | <b>\$12,255</b>               | <b>1.6%</b>      |  |  |  |  |
| <b>7E - East Central</b>               |               |            |                     |             |                    |              |                    |  |              |                       |                       |                          |                  |                               | <b>\$320,511</b> |  |  |  |  |
| Braham                                 | Off Sale Only | 1,655      | 1,095,417           | 841,586     | 253,831            | 229,828      | 21.0%              | 24,003                                   | 48,619       | 46,248                | 26,374                | 2.4%                     | 15,000           | ---                           | 15,000           |  |  |  |  |
| Cambridge                              | Off Sale Only | 7,382      | 3,632,879           | 2,786,466   | 846,413            | 519,843      | 14.3%              | 326,570                                  | 49,768       | ---                   | 376,338               | 10.4%                    | 200,000          | ---                           | 200,000          |  |  |  |  |
| Finlayson                              | On & Off Sale | 333        | 465,331             | 261,630     | 203,701            | 146,090      | 31.4%              | 57,611                                   | 1,500        | ---                   | 59,111                | 12.7%                    | ---              | 59,111                        | 12.7%            |  |  |  |  |
| Foreston                               | On & Off Sale | 507        | 363,594             | 180,332     | 185,262            | 180,121      | 56.9%              | (22,859)                                 | 23,703       | ---                   | 844                   | 0.2%                     | ---              | 844                           | 0.2%             |  |  |  |  |
| Hinckley                               | On & Off Sale | 1,438      | 1,708,396           | 1,201,073   | 507,323            | 328,973      | 19.3%              | 178,350                                  | 12,063       | 16,533                | 173,880               | 10.2%                    | 100,000          | 10,2%                         | 100,000          |  |  |  |  |
| Isanti                                 | Off Sale Only | 5,206      | 1,934,854           | 1,478,541   | 456,313            | 371,648      | 19.2%              | 84,665                                   | 42,418       | ---                   | 127,083               | 6.6%                     | 50,000           | 127,083                       | 6.6%             |  |  |  |  |
| Isle                                   | On & Off Sale | 835        | 870,439             | 525,093     | 345,346            | 341,241      | 39.2%              | 4,105                                    | 1,094        | 1,166                 | 4,033                 | 0.5%                     | ---              | 4,033                         | 0.5%             |  |  |  |  |
|  |               |            |                     |             |                    |              |                    |  |              |                       |                       |                          |                  |                               | <b>\$287,413</b> |  |  |  |  |

**Table 12**  
**Comparison of City Liquor Store Operations - 2006**  
**Listed by Economic Development Region and City**

| Region and City                        | Type of Store | Foot-notes    | Population          | Sales               | Cost of Sales      | Gross Profit       | Operating Expenses |                       | Nonoperating Expenses |                  | Net Profit/(Loss)  | Percent of Sales | Transfers To/(From) Other Funds |         |
|--|---------------|---------------|---------------------|---------------------|--------------------|--------------------|--------------------|-----------------------|-----------------------|------------------|--------------------|------------------|---------------------------------|---------|
|  |               |               |                     |                     |                    |                    | Expenses           | as a Percent of Sales | Revenues              | Amount           |                    |                  |                                 |         |
|  |               |               |                     |                     |                    |                    |                    |                       |                       |                  |                    |                  |                                 |         |
| Lindstrom                              | On & Off Sale | 3,966         | 2,064,740           | 1,460,455           | 604,285            | 500,703            | 24.3%              | 103,582               | 32,893                | ---              | 136,475            | 6.6%             | 154,735                         |         |
| Milaca                                 | Off Sale Only | 2,776         | 1,429,682           | 1,066,560           | 363,122            | 214,831            | 15.0%              | 148,291               | 14,349                | 6,123            | 156,517            | 10.9%            | 20,000                          |         |
| Mora                                   | Off Sale Only | 3,568         | 2,239,951           | 1,637,527           | 252,424            | 298,207            | 13.3%              | 254,217               | 14,757                | ---              | 268,974            | 12.0%            | 320,000                         |         |
| North Branch                           | Off Sale Only | 10,468        | 1,905,800           | 1,468,601           | 497,199            | 361,358            | 19.0%              | 135,841               | 5,302                 | 40,362           | 100,781            | 5.3%             | 102,000                         |         |
| Ogallie                                | On & Off Sale | 480           | 453,566             | 271,093             | 182,473            | 173,207            | 38.2%              | 9,266                 | 6,409                 | ---              | 15,675             | 3.5%             | 63,573                          |         |
| Pine City                              | Off Sale Only | 3,272         | 1,657,158           | 1,250,292           | 406,866            | 443,805            | 26.8%              | (36,939)              | 11,943                | 51,756           | (76,752)           | -4.6%            | 20,000                          |         |
| Princeton                              | Off Sale Only | 4,535         | 2,357,008           | 1,822,919           | 534,089            | 301,078            | 12.8%              | 233,011               | 65,038                | ---              | 298,049            | 12.6%            | 5,000                           |         |
| Rush City                              | On & Off Sale | 3,056         | 705,233             | 492,982             | 212,251            | 205,093            | 29.1%              | 7,158                 | 12,925                | ---              | 20,083             | 2.8%             | ---                             |         |
| Stacy                                  | On & Off Sale | 1,357         | 1,734,446           | 1,116,961           | 617,485            | 629,431            | 36.3%              | (11,946)              | 3,407                 | 86,340           | (94,879)           | -5.5%            | (40,000)                        |         |
| <b>Total for Region</b>                |               | <b>50,834</b> | <b>\$24,620,494</b> | <b>\$17,823,111</b> | <b>\$6,768,383</b> | <b>\$2,723,457</b> | <b>21.4%</b>       | <b>\$1,494,926</b>    | <b>\$346,188</b>      | <b>\$248,528</b> | <b>\$1,592,586</b> | <b>6.5%</b>      | <b>\$1,010,308</b>              |         |
| <b>Percent of Total MLS Operations</b> |               | <b>5.6%</b>   | <b>8.8%</b>         | <b>8.9%</b>         | <b>8.5%</b>        | <b>8.6%</b>        | <b>---</b>         | <b>8.1%</b>           | <b>10.1%</b>          | <b>12.9%</b>     | <b>7.9%</b>        | <b>---</b>       | <b>6.2%</b>                     |         |
| <b>7W - Central</b>                    |               |               |                     |                     |                    |                    |                    |                       |                       |                  |                    |                  |                                 |         |
| Big Lake                               | Off Sale Only | 9,035         | 2,525,489           | 1,902,498           | 622,991            | 457,130            | 18.1%              | 165,861               | 170,145               | 383,259          | (47,253)           | -1.9%            | 130,000                         |         |
| Buffalo                                | Off Sale Only | 13,776        | 3,056,325           | 2,111,543           | 944,782            | 587,251            | 19.2%              | 357,531               | 6,778                 | 47,821           | 316,488            | 10.4%            | 400,000                         |         |
| Delano                                 | Off Sale Only | 5,050         | 2,078,128           | 1,533,722           | 524,406            | 368,609            | 17.7%              | 155,797               | 16,294                | ---              | 172,091            | 8.3%             | 75,000                          |         |
| Elk River                              | Off Sale Only | 5,897,950     | 4,225,550           | 1,664,530           | 1,225,420          | 919,166            | 15.6%              | 745,364               | 94,344                | 49,914           | 789,794            | 13.4%            | 233,300                         |         |
| Gillette                               | On & Off Sale | 228           | 377,154             | 195,578             | 181,576            | 182,314            | 48.3%              | (738)                 | 20,617                | ---              | 19,879             | 5.3%             | ---                             |         |
| Holdingford                            | On & Off Sale | 760           | 303,446             | 165,249             | 138,197            | 154,754            | 51.0%              | (16,557)              | 22,162                | ---              | 5,605              | 1.8%             | ---                             |         |
| Howard Lake                            | On & Off Sale | 1,995         | 928,357             | 642,320             | 286,637            | 293,689            | 31.6%              | (7,052)               | 7,265                 | 17,940           | (17,727)           | -1.9%            | ---                             |         |
| Maple Lake                             | Off Sale Only | 1,912         | 997,907             | 749,580             | 247,427            | 197,306            | 19.8%              | 50,121                | 11,900                | ---              | 62,021             | 6.2%             | 40,000                          |         |
| Monticello                             | Off Sale Only | 11,136        | 3,619,236           | 2,667,929           | 951,307            | 617,153            | 17.1%              | 334,154               | 100,871               | ---              | 435,025            | 12.0%            | 250,000                         |         |
| Paynesville                            | Off Sale Only | 2,319         | 750,065             | 568,032             | 182,033            | 140,567            | 18.7%              | 41,466                | 3,316                 | ---              | 44,782             | 6.0%             | 12,000                          |         |
| Sauk Rapids                            | Off Sale Only | 12,679        | 2,252,212           | 1,799,919           | 452,293            | 348,259            | 15.5%              | 104,034               | 26,256                | ---              | 130,290            | 5.8%             | 100,000                         |         |
| South Haven                            | On & Off Sale | 209           | 366,514             | 160,608             | 205,906            | 154,302            | 42.1%              | 51,604                | 3,541                 | ---              | 55,145             | 15.0%            | 5,667                           |         |
| Waverly                                | On & Off Sale | 975           | 889,137             | 612,850             | 276,287            | 255,623            | 28.7%              | 20,664                | 5,47                  | 21,049           | 162                | 0.0%             | ---                             |         |
| <b>Total for Region</b>                |               | <b>82,624</b> | <b>\$24,041,620</b> | <b>\$17,353,248</b> | <b>\$6,678,372</b> | <b>\$4,676,123</b> | <b>19.5%</b>       | <b>\$2,002,249</b>    | <b>\$484,036</b>      | <b>\$519,983</b> | <b>\$1,966,302</b> | <b>8.2%</b>      | <b>\$1,245,967</b>              |         |
| <b>Percent of Total MLS Operations</b> |               | <b>9.1%</b>   | <b>8.5%</b>         | <b>8.6%</b>         | <b>8.4%</b>        | <b>7.7%</b>        | <b>---</b>         | <b>10.8%</b>          | <b>14.1%</b>          | <b>27.1%</b>     | <b>9.8%</b>        | <b>---</b>       | <b>7.6%</b>                     |         |
| <b>8 - Southwest</b>                   |               |               |                     |                     |                    |                    |                    |                       |                       |                  |                    |                  |                                 |         |
| Avoca                                  | On & Off Sale | 123           | 243,369             | 130,074             | 113,295            | 105,897            | 43.5%              | 7,398                 | 5,365                 | 361              | 12,402             | 5.1%             | 15,000                          |         |
| Balaton                                | On & Off Sale | 600           | 460,193             | 249,998             | 210,195            | 157,203            | 34.2%              | 52,992                | 6,592                 | ---              | 59,584             | 12.9%            | 86,714                          |         |
| Belview                                | On & Off Sale | [21]          | 375                 | 21,592              | 12,733             | 8,859              | 22,799             | 105.6%                | (13,940)              | 49,945           | ---                | 36,005           | 166.8%                          | 112,567 |
| Cottonwood                             | On & Off Sale | 1,169         | 515,066             | 337,831             | 177,235            | 201,114            | 39.0%              | (23,879)              | 44                    | 531              | (24,366)           | -4.7%            | (18,000)                        |         |
| Dundee                                 | On & Off Sale | 95            | 172,757             | 87,490              | 85,267             | 105,778            | 61.2%              | (20,511)              | 6,506                 | 16               | (14,021)           | -8.1%            | ---                             |         |
| Ellsworth                              | On & Off Sale | 528           | 259,970             | 145,518             | 114,452            | 126,411            | 48.6%              | (11,959)              | 4,429                 | ---              | (7,530)            | -2.9%            | (66,426)                        |         |
| Hadley                                 | On & Off Sale | 64            | 226,609             | 101,216             | 125,393            | 107,668            | 47.5%              | 17,725                | 11,271                | 807              | 28,189             | 12.4%            | ---                             |         |
| Heron Lake                             | Off Sale Only | 772           | 314,149             | 169,405             | 144,744            | 129,449            | 41.2%              | 9,625                 | 5,665                 | 10,593           | 3,446              | ---              | ---                             |         |
| Ivanhoe                                | On & Off Sale | 630           | 379,394             | 211,840             | 167,554            | 172,107            | 45.4%              | (4,553)               | 4,62                  | (5,015)          | -1.3%              | 1,000            | ---                             |         |
| Jackson                                | Off Sale Only | 3,469         | 712,427             | 563,212             | 149,215            | 133,564            | 18.7%              | 15,651                | 9,475                 | ---              | 25,126             | 3.5%             | 88,990                          |         |
| Lake Benton                            | On & Off Sale | 673           | 251,247             | 154,543             | 96,704             | 96,006             | 38.2%              | 698                   | 5,683                 | 615              | 1,528              | 0.6%             | ---                             |         |
| Lake Wilson                            | On & Off Sale | 254           | 211,821             | 108,534             | 103,287            | 121,486            | 57.4%              | (18,199)              | 5,683                 | 615              | (13,131)           | -6.2%            | ---                             |         |
| Lakefield                              | Off Sale Only | 1,701         | 269,110             | 188,327             | 80,783             | 84,585             | 31.4%              | (3,802)               | 6,453                 | ---              | 2,651              | 1.0%             | (1,414)                         |         |
| Lismore                                | On & Off Sale | 211           | 285,739             | 138,594             | 147,145            | 150,401            | 52.6%              | (3,256)               | 3,733                 | 2,129            | (1,652)            | -0.6%            | ---                             |         |
| Luveme                                 | Off Sale Only | 4,597         | 792,814             | 563,151             | 229,663            | 190,031            | 24.0%              | 39,632                | 5,985                 | ---              | 45,617             | 5.8%             | 38,000                          |         |
| Marshall                               | On & Off Sale | 13,031        | 3,578,393           | 2,640,326           | 938,067            | 329,206            | 9.2%               | 608,861               | 30,694                | ---              | 639,555            | 17.9%            | 375,000                         |         |
| Okabena                                | On & Off Sale | 182           | 266,827             | 144,371             | 122,456            | 130,773            | 49.0%              | (8,317)               | 9,315                 | ---              | 998                | 0.4%             | ---                             |         |
| Pipesone                               | Off Sale Only | 4,342         | 1,040,270           | 757,470             | 282,800            | 163,213            | 15.7%              | 119,587               | 22,501                | ---              | 142,088            | 13.7%            | 50,000                          |         |
| Redwood Falls                          | Off Sale Only | 5,307         | 1,495,887           | 1,112,896           | 382,791            | 382,791            | 17.7%              | 117,855               | 18,749                | 40,094           | 96,510             | 6.5%             | 75,000                          |         |

**Table 12**  
**Comparison of City Liquor Store Operations - 2006**  
**Listed by Economic Development Region and City**

| Region and City                        | Type of Store | Foot-notes    | Population          | Sales               | Cost of Sales      | Gross Profit       | Operating Expenses | Operating Expenses as a Percent of Sales |                  | Nonoperating Revenues | Nonoperating Expenses | Net Profit/(Loss) Amount | Percent of Sales   | Transfers To/(From) Other Funds |  |  |  |  |  |
|--|---------------|---------------|---------------------|---------------------|--------------------|--------------------|--------------------|--|------------------|-----------------------|-----------------------|--------------------------|--------------------|---------------------------------|--|--|--|--|--|
|  |               |               |                     |                     |                    |                    |                    |  |                  |                       |                       |                          |                    |                                 |  |  |  |  |  |
|  |               |               |                     |                     |                    |                    |                    | Income/(Loss)                            | as a Percent     |                       |                       |                          |                    |                                 |  |  |  |  |  |
| Round Lake                             | Off Sale Only | 418           | 95,882              | 66,115              | 29,767             | 30,305             | 31.6%              | (538)                                    | 1,512            | 974                   | 1.0%                  | ---                      | ---                | ---                             |  |  |  |  |  |
| Russell                                | On & Off Sale | 341           | 299,240             | 171,947             | 127,293            | 113,311            | 37.9%              | 13,982                                   | 9,089            | 23,071                | 7.7%                  | 53,000                   | 53,000             | 30,000                          |  |  |  |  |  |
| Tracy                                  | On & Off Sale | 2,155         | 655,635             | 419,410             | 236,225            | 100,116            | 43.0%              | (45,585)                                 | 44,650           | (906)                 | -0.1%                 | ---                      | ---                | ---                             |  |  |  |  |  |
| Vesta                                  | On & Off Sale | 321           | 184,988             | 84,673              | 100,315            | 106,130            | 57.4%              | (5,815)                                  | 589              | (5,226)               | -2.8%                 | ---                      | ---                | ---                             |  |  |  |  |  |
| Walnut Grove                           | On & Off Sale | 701           | 371,279             | 201,857             | 169,422            | 169,961            | 45.8%              | (539)                                    | 1,440            | 901                   | 0.2%                  | ---                      | ---                | ---                             |  |  |  |  |  |
| Wilmont                                | On & Off Sale | 314           | 233,251             | 124,159             | 109,092            | 108,563            | 46.5%              | 529                                      | 7,134            | 7,663                 | 3.3%                  | ---                      | ---                | ---                             |  |  |  |  |  |
| Windom                                 | Off Sale Only | 4,436         | 1,264,798           | 918,781             | 346,017            | 260,758            | 20.6%              | 85,279                                   | 181,271          | 10,035                | 85,279                | 6.7%                     | 70,000             | 217,409                         |  |  |  |  |  |
| Worthington                            | Off Sale Only | 11,349        | 1,864,264           | 1,395,427           | 468,837            | 287,566            | 15.4%              | ---                                      | ---              | 191,306               | 10.3%                 | ---                      | ---                | ---                             |  |  |  |  |  |
| <b>Total for Region</b>                |               | <b>58,158</b> | <b>\$16,466,771</b> | <b>\$11,199,898</b> | <b>\$5,266,873</b> | <b>\$41,50,982</b> | <b>25.2%</b>       | <b>\$1,115,891</b>                       | <b>\$272,982</b> | <b>\$50,680</b>       | <b>\$1,338,193</b>    | <b>8.1%</b>              | <b>\$1,126,840</b> | <b>6.9%</b>                     |  |  |  |  |  |
| <b>Percent of Total M/S Operations</b> |               | <b>6.4%</b>   | <b>5.9%</b>         | <b>5.6%</b>         | <b>6.6%</b>        | <b>6.8%</b>        | <b>6.0%</b>        | <b>6.0%</b>                              | <b>7.9%</b>      | <b>2.6%</b>           | <b>6.7%</b>           | <b>6.7%</b>              | <b>6.9%</b>        | <b>6.9%</b>                     |  |  |  |  |  |
| <b>9 - South Central</b>               |               |               |                     |                     |                    |                    |                    |  |                  |                       |                       |                          |                    |                                 |  |  |  |  |  |
| Blue Earth                             | Off Sale Only | 3,463         | 1,111,950           | 837,874             | 274,076            | 217,621            | 19.6%              | 56,455                                   | 33,459           | 28,633                | 6,281                 | 5.5%                     | 12,197             | ---                             |  |  |  |  |  |
| Butterfield                            | Off Sale Only | 523           | 205,280             | 152,012             | 53,268             | 49,545             | 24.1%              | 3,723                                    | 2,538            | ---                   | 6,261                 | 3.0%                     | ---                | ---                             |  |  |  |  |  |
| Cleveland                              | On & Off Sale | 713           | 221,505             | 125,335             | 96,170             | 105,999            | 47.9%              | (9,829)                                  | 21,575           | 514                   | 11,232                | 5.1%                     | ---                | ---                             |  |  |  |  |  |
| Delavan                                | On & Off Sale | 182           | 181,433             | 86,985              | 94,448             | 103,698            | 57.2%              | (9,250)                                  | 8,735            | ---                   | (515)                 | -0.3%                    | ---                | ---                             |  |  |  |  |  |
| Elmore                                 | Off Sale Only | 668           | 128,087             | 98,678              | 29,409             | 29,390             | 22.9%              | 19                                       | 733              | ---                   | 752                   | 0.6%                     | 200                | 200                             |  |  |  |  |  |
| Fairmont                               | Off Sale Only | 10,720        | 2,352,084           | 1,751,868           | 600,216            | 299,580            | 12.7%              | 300,636                                  | 35,205           | ---                   | 335,841               | 14.3%                    | ---                | ---                             |  |  |  |  |  |
| Hanska                                 | On & Off Sale | 4176          | 300,933             | 168,464             | 131,569            | 144,667            | 48.2%              | (13,098)                                 | 9,291            | ---                   | (3,807)               | -13.6%                   | ---                | ---                             |  |  |  |  |  |
| Kiester                                | Off Sale Only | 502           | 160,201             | 107,348             | 52,853             | 38,939             | 24.3%              | 13,914                                   | ---              | ---                   | 13,914                | 8.7%                     | ---                | ---                             |  |  |  |  |  |
| Le Center                              | On & Off Sale | 2,365         | 847,510             | 526,778             | 320,732            | 259,536            | 30.6%              | 61,196                                   | 4,135            | ---                   | 65,331                | 7.7%                     | 75,000             | 75,000                          |  |  |  |  |  |
| Lewisville                             | On & Off Sale | 250           | 207,276             | 110,402             | 96,874             | 109,515            | 52.8%              | (12,641)                                 | 7,606            | ---                   | (5,035)               | -2.4%                    | ---                | ---                             |  |  |  |  |  |
| Madelia                                | Off Sale Only | 2,299         | 286,326             | 226,913             | 59,413             | 46,523             | 16.2%              | 12,890                                   | 6,905            | ---                   | 19,795                | 6.9%                     | 30,000             | 30,000                          |  |  |  |  |  |
| Mapleton                               | On & Off Sale | 1,649         | 594,529             | 333,822             | 260,707            | 214,769            | 36.1%              | 45,938                                   | 17,502           | ---                   | 63,440                | 10.7%                    | ---                | ---                             |  |  |  |  |  |
| Sherburn                               | On & Off Sale | 1,027         | 604,135             | 369,206             | 234,929            | 205,873            | 34.1%              | 29,056                                   | 2,127            | 12                    | 31,171                | 5.2%                     | 10,000             | 10,000                          |  |  |  |  |  |
| Sleepy Eye                             | Off Sale Only | 3,584         | 408,900             | 292,996             | 115,904            | 130,461            | 31.9%              | (14,557)                                 | 3,854            | ---                   | (10,703)              | -2.6%                    | ---                | ---                             |  |  |  |  |  |
| St. James                              | Off Sale Only | 4,634         | 816,796             | 563,348             | 233,448            | 140,305            | 17.2%              | 113,143                                  | 6,515            | ---                   | 119,658               | 14.6%                    | 58,949             | 58,949                          |  |  |  |  |  |
| Waldorf                                | On & Off Sale | 2,508         | 270,102             | 136,477             | 133,625            | 115,988            | 42.9%              | 17,637                                   | 8,682            | ---                   | 26,319                | 9.7%                     | 17,000             | 17,000                          |  |  |  |  |  |
| Wells                                  | On & Off Sale | 645,997       | 429,379             | 215,718             | 211,689            | 32,8%              | 4,029              | 18,146                                   | 703              | 21,472                | 3.3%                  | 6,689                    | 6,689              | 6,689                           |  |  |  |  |  |
| <b>Total for Region</b>                |               | <b>35,733</b> | <b>\$9,341,244</b>  | <b>\$6,317,885</b>  | <b>\$3,023,359</b> | <b>\$2,424,098</b> | <b>26.0%</b>       | <b>\$59,261</b>                          | <b>\$187,008</b> | <b>\$29,862</b>       | <b>\$756,407</b>      | <b>8.1%</b>              | <b>\$210,035</b>   | <b>1.3%</b>                     |  |  |  |  |  |
| <b>Percent of Total M/S Operations</b> |               | <b>3.9%</b>   | <b>3.3%</b>         | <b>3.1%</b>         | <b>3.8%</b>        | <b>4.0%</b>        | <b>3.2%</b>        | <b>3.2%</b>                              | <b>5.4%</b>      | <b>1.6%</b>           | <b>3.8%</b>           | <b>3.8%</b>              | <b>3.8%</b>        | <b>3.8%</b>                     |  |  |  |  |  |
| <b>10 - Southeast</b>                  |               |               |                     |                     |                    |                    |                    |  |                  |                       |                       |                          |                    |                                 |  |  |  |  |  |
| Caledonia                              | Off Sale Only | 2,940         | 471,268             | 366,044             | 105,224            | 87,985             | 18.7%              | 17,239                                   | ---              | ---                   | 17,239                | 3.7%                     | 17,215             | 17,215                          |  |  |  |  |  |
| Canton                                 | On & Off Sale | 324           | 97,162              | 76,577              | 20,585             | 33,124             | 34.1%              | (12,539)                                 | 5,073            | ---                   | (7,466)               | -7.7%                    | ---                | ---                             |  |  |  |  |  |
| Conger                                 | On & Off Sale | 145           | 203,316             | 104,200             | 99,116             | 72,097             | 35.5%              | 27,019                                   | 1,466            | ---                   | 28,485                | 14.0%                    | 254                | 254                             |  |  |  |  |  |
| Ellendale                              | On & Off Sale | 651           | 347,282             | 198,956             | 148,326            | 156,102            | 44.9%              | (7,776)                                  | 4,843            | ---                   | (6,890)               | -2.0%                    | ---                | ---                             |  |  |  |  |  |
| Houston                                | On & Off Sale | 1,010         | 415,728             | 231,210             | 184,518            | 194,257            | 46.7%              | (9,739)                                  | 4,843            | ---                   | (4,896)               | -1.2%                    | ---                | ---                             |  |  |  |  |  |
| Kasson                                 | Off Sale Only | 5,504         | 900,107             | 685,610             | 214,497            | 178,387            | 19.8%              | 36,110                                   | 5,638            | ---                   | 41,748                | 4.6%                     | 15,000             | 15,000                          |  |  |  |  |  |
| Kellogg                                | On & Off Sale | 469           | 168,792             | 71,688              | 97,104             | 101,876            | 60.4%              | (4,772)                                  | 23,573           | ---                   | 18,801                | 11.1%                    | ---                | ---                             |  |  |  |  |  |
| Kenyon                                 | On & Off Sale | 1,701         | 461,387             | 224,972             | 186,915            | 242,861            | 52.6%              | (55,946)                                 | 15,116           | ---                   | (40,830)              | -8.8%                    | 10,000             | 10,000                          |  |  |  |  |  |
| Lonsdale                               | On & Off Sale | 2,684         | 1,075,433           | 778,308             | 297,125            | 312,554            | 29.1%              | (15,429)                                 | 34,499           | ---                   | 19,070                | 1.8%                     | (1,151)            | (1,151)                         |  |  |  |  |  |
| Mazeppa                                | On & Off Sale | 784           | 348,147             | 211,309             | 136,838            | 122,436            | 35.2%              | 14,402                                   | 15,090           | ---                   | 29,492                | 8.5%                     | 40,000             | 40,000                          |  |  |  |  |  |
| Medford                                | On & Off Sale | 1,146         | 489,803             | 248,530             | 241,273            | 242,614            | 49.5%              | (1,341)                                  | 11,129           | ---                   | 9,788                 | 2.0%                     | ---                | ---                             |  |  |  |  |  |
| Northfield                             | Off Sale Only | 19,413        | 2,371,043           | 1,734,941           | 636,102            | 480,096            | 20.2%              | 156,006                                  | 19,536           | ---                   | 175,542               | 7.4%                     | 120,000            | 120,000                         |  |  |  |  |  |
| Pine Island                            | On & Off Sale | [21]          | 166,863             | 103,261             | 63,602             | 80,894             | 48.5%              | (17,292)                                 | 3,465            | 142,266               | (156,093)             | -95.5%                   | 218,841            | 218,841                         |  |  |  |  |  |
| Plainview                              | On & Off Sale | 3,397         | 566,240             | 360,018             | 206,222            | 195,104            | 34.5%              | 11,118                                   | 18,115           | 29,233                | 5.2%                  | (20,000)                 | (20,000)           | 30,000                          |  |  |  |  |  |
| Rushford                               | On & Off Sale | 1,781         | 556,289             | 373,160             | 183,129            | 182,843            | 32.9%              | 286                                      | 13,439           | 1,2443                | 2,2443                | 2.2%                     | 2,695              | 2,695                           |  |  |  |  |  |
| Spring Grove                           | On & Off Sale | 1,297         | 333,554             | 189,537             | 143,817            | 143,310            | 43.0%              | 507                                      | 2,188            | ---                   | 2,188                 | 0.8%                     | ---                | ---                             |  |  |  |  |  |

**Table 12**  
**Comparison of City Liquor Store Operations - 2006**  
**Listed by Economic Development Region and City**

| Region and City                        | Type of Store | Foot-notes     | Population           | Sales               | Cost of Sales       | Gross Profit        | Operating Expenses |                                     | Nonoperating Expenses |                  | Net Profit/(Loss)  | Percent of Sales | Percent To/(From) Other Funds |
|--|---------------|----------------|----------------------|---------------------|---------------------|---------------------|--------------------|-------------------------------------|-----------------------|------------------|--------------------|------------------|-------------------------------|
|  |               |                |                      |                     |                     |                     | Expenses           | Income/(Loss) as a Percent of Sales | Revenues              | Amount           |                    |                  |                               |
| West Concord                           | On & Off Sale | 828            | 295,750              | 152,437             | 143,313             | 157,486             | 53.2%              | (14,173)                            | 4,856                 | 162              | (9,479)            | -3.2%            | ---                           |
| <b>Total for Region</b>                |               | <b>47,375</b>  | <b>\$9,268,464</b>   | <b>\$6,160,758</b>  | <b>\$3,107,706</b>  | <b>\$2,984,026</b>  | <b>32.2%</b>       | <b>\$123,680</b>                    | <b>\$178,912</b>      | <b>\$143,710</b> | <b>\$158,882</b>   | <b>1.7%</b>      | <b>\$448,159</b>              |
| <b>Percent of Total M/S Operations</b> |               | <b>5.2%</b>    | <b>3.5%</b>          | <b>3.1%</b>         | <b>3.9%</b>         | <b>4.9%</b>         | <b>---</b>         | <b>0.7%</b>                         | <b>5.2%</b>           | <b>7.5%</b>      | <b>0.8%</b>        | <b>---</b>       | <b>2.7%</b>                   |
| <b>11 - 7 County Twin Cities</b>       |               |                |                      |                     |                     |                     |                    |                                     |                       |                  |                    |                  |                               |
| Anoka                                  | Off Sale Only | 18,076         | 3,309,362            | 2,521,046           | 788,316             | 658,540             | 19.9%              | 129,776                             | 47,689                | ---              | 177,465            | 5.4%             | 160,000                       |
| Apple Valley                           | Off Sale Only | 48,832         | 6,622,752            | 4,977,462           | 1,645,290           | 1,166,602           | 17.6%              | 478,688                             | 67,430                | ---              | 546,118            | 8.2%             | 400,000                       |
| Brooklyn Center                        | Off Sale Only | 27,901         | 5,158,387            | 3,922,143           | 1,236,844           | 963,061             | 18.7%              | 273,783                             | 44,989                | ---              | 318,772            | 6.2%             | 125,000                       |
| Columbia Heights                       | Off Sale Only | 18,288         | 6,546,491            | 5,039,318           | 1,507,173           | 1,305,021           | 19.9%              | 202,152                             | 34,798                | ---              | 236,950            | 3.6%             | 712,361                       |
| Eden Prairie                           | Off Sale Only | 61,325         | 10,158,292           | 7,573,963           | 2,584,329           | 1,636,402           | 16.1%              | 947,927                             | 347,921               | 30,691           | 1,265,157          | 12.5%            | 817,328                       |
| Edina                                  | Off Sale Only | 46,896         | 11,014,491           | 8,111,021           | 2,903,470           | 1,849,350           | 16.8%              | 1,054,120                           | 14,954                | 8,592            | 1,060,482          | 9.6%             | 995,230                       |
| Farmington                             | Off Sale Only | 17,495         | 3,989,278            | 3,143,099           | 846,179             | 858,515             | 21.5%              | (12,336)                            | 2,903                 | 37,633           | (47,066)           | -1.2%            | 156,500                       |
| Fridley                                | Off Sale Only | 26,603         | 5,136,029            | 3,966,720           | 1,209,309           | 866,699             | 16.9%              | 342,610                             | 19,938                | ---              | 362,548            | 7.1%             | 500,000                       |
| Lakeville                              | Off Sale Only | 52,323         | 12,111,183           | 9,030,491           | 3,080,692           | 1,903,301           | 15.7%              | 1,777,391                           | 71,351                | 34,298           | 1,214,444          | 10.0%            | 368,096                       |
| Lexington                              | Off Sale Only | 2,062          | 2,555,825            | 2,017,638           | 538,187             | 400,262             | 15.7%              | 137,925                             | 11,958                | ---              | 149,883            | 5.9%             | 154,590                       |
| Mound                                  | Off Sale Only | 9,800          | 2,291,715            | 1,740,257           | 551,458             | 505,960             | 22.1%              | 45,498                              | ---                   | 57,257           | (11,759)           | -0.5%            | ---                           |
| Richfield                              | Off Sale Only | 33,099         | 10,271,839           | 7,834,114           | 2,437,725           | 1,842,866           | 17.9%              | 594,859                             | 40,944                | ---              | 635,803            | 6.2%             | 673,180                       |
| Robbinsdale                            | Off Sale Only | 13,698         | 1,982,472            | 1,521,726           | 484,275             | 460,746             | 24.4%              | (23,529)                            | 8,664                 | ---              | (14,865)           | -0.7%            | 50,000                        |
| Rogers                                 | On & Off Sale | 6,570          | 3,052,686            | 2,068,616           | 984,070             | 721,995             | 23.7%              | 262,075                             | 1,818                 | 59,291           | 204,602            | 6.7%             | 110,509                       |
| Savage                                 | Off Sale Only | 25,065         | 5,846,986            | 4,368,398           | 1,478,588           | 981,808             | 16.8%              | 496,780                             | 86,568                | 107,722          | 475,626            | 8.1%             | 425,000                       |
| Shorewood                              | Off Sale Only | 7,499          | 1,978,051            | 1,442,802           | 535,249             | 574,415             | 29.0%              | (39,166)                            | 23,236                | ---              | (15,930)           | -0.8%            | 50,000                        |
| Spring Lake Park                       | Off Sale Only | 6,623          | 2,623,242            | 2,032,241           | 591,001             | 608,362             | 23.2%              | (17,361)                            | 51,162                | 3,635            | 30,166             | 1.1%             | 150,000                       |
| St. Anthony                            | Off Sale Only | 8,361          | 5,814,838            | 4,451,142           | 1,363,696           | 929,338             | 16.0%              | 434,358                             | 20,861                | 48,742           | 406,477            | 7.0%             | 175,000                       |
| St. Francis                            | Off Sale Only | 7,201          | 1,831,828            | 1,396,225           | 435,603             | 324,381             | 17.7%              | 111,222                             | 16,157                | ---              | 127,379            | 7.0%             | 17,370                        |
| Wayzata                                | On & Off Sale | 4,059          | 3,117,808            | 1,802,708           | 1,315,100           | 1,094,197           | 35.1%              | 220,903                             | 21,169                | ---              | 242,072            | 7.8%             | 280,000                       |
| <b>Total for Region</b>                |               | <b>441,776</b> | <b>\$105,414,155</b> | <b>\$78,921,130</b> | <b>\$26,493,025</b> | <b>\$19,675,350</b> | <b>18.7%</b>       | <b>\$6,817,675</b>                  | <b>\$934,510</b>      | <b>\$387,861</b> | <b>\$7,364,324</b> | <b>7.0%</b>      | <b>\$6,320,164</b>            |
| <b>Percent of Total M/S Operations</b> |               | <b>48.7%</b>   | <b>37.5%</b>         | <b>39.2%</b>        | <b>33.3%</b>        | <b>32.2%</b>        | <b>---</b>         | <b>36.8%</b>                        | <b>27.2%</b>          | <b>20.2%</b>     | <b>36.7%</b>       | <b>---</b>       | <b>38.6%</b>                  |

|               |         |                    |                    |                   |                   |              |                   |                  |                  |                   |             |                   |
|---------------|---------|--------------------|--------------------|-------------------|-------------------|--------------|-------------------|------------------|------------------|-------------------|-------------|-------------------|
| Off Sale Only | 796,381 | \$212,823,765      | \$160,355,316      | \$52,468,449      | \$36,450,571      | 17.1%        | \$16,017,878      | \$2,293,024      | \$1,342,120      | \$16,968,782      | 8.0%        | \$13,396,707      |
| On & Off Sale | 110,921 | <b>68,407,158</b>  | 41,223,364         | 27,183,794        | 24,673,896        | 36.1%        | 2,509,898         | 1,144,140        | 578,867          | 3,075,171         | 4.5%        | 2,958,862         |
| All Stores    | 907,302 | <b>281,230,923</b> | <b>201,578,680</b> | <b>79,652,243</b> | <b>61,124,467</b> | <b>21.7%</b> | <b>18,527,776</b> | <b>3,437,164</b> | <b>1,920,987</b> | <b>20,043,953</b> | <b>7.1%</b> | <b>16,355,569</b> |

Footnotes:  
[0] Cash basis of accounting.  
[21] Discontinued liquor operations.

**Table 13**  
**Comparison of City Liquor Store Operations - 2006**  
**Listed by Economic Development Region and City**  
**Ranked by Net Profit/(Loss) as a Percent of Sales by Type of Establishment**

| Rank                                   | Region and City | Type of Store | Foot-notes    | Population          | Sales              | Cost of Sales      | Gross Profit       | Operating Expenses as a Percent of Sales | Income/(Loss)                            |                  | Nonoperating Expenses | Amount             | Net Profit/(Loss) Percent of Sales | Transfers To/From Other Funds |             |  |  |  |
|--|-----------------|---------------|---------------|---------------------|--------------------|--------------------|--------------------|--|--|------------------|-----------------------|--------------------|------------------------------------|-------------------------------|-------------|--|--|--|
|  |                 |               |               |                     |                    |                    |                    |  | Operating Expenses as a Percent of Sales |                  |                       |                    |                                    |                               |             |  |  |  |
|  |                 |               |               |                     |                    |                    |                    |  | Revenues                                 | (Loss)           |                       |                    |                                    |                               |             |  |  |  |
| 1                                      | 1 - Northwest   | Off Sale Only | 1,739         | 1,175,020           | 853,112            | 321,908            | 172,449            | 14.7%                                    | 149,459                                  | ---              | 149,459               | 12.7%              | 80,000                             | 80,000                        |             |  |  |  |
| 2                                      | Warroad         | Off Sale Only | 2,879         | 1,417,692           | 1,070,900          | 346,792            | 172,124            | 12.1%                                    | 174,668                                  | 1,086            | 175,754               | 12.4%              | 100,000                            | 100,000                       |             |  |  |  |
| 3                                      | Roseau          | Off Sale Only | 8,509         | 3,485,834           | 2,706,054          | 779,780            | 478,626            | 13.7%                                    | 301,154                                  | 16,582           | 317,736               | 9.1%               | 267,356                            | 267,356                       |             |  |  |  |
| 1                                      | Mentor          | On & Off Sale | 129           | 392,580             | 197,578            | 195,002            | 165,475            | 42.2%                                    | 29,527                                   | 1,151            | ---                   | 30,678             | 7.8%                               | 16,000                        |             |  |  |  |
| 2                                      | Twin Valley     | On & Off Sale | 819           | 602,260             | 310,404            | 291,856            | 260,144            | 43.2%                                    | 31,712                                   | 3,315            | ---                   | 35,027             | 5.8%                               | 10,000                        |             |  |  |  |
| 3                                      | St. Hilaire     | On & Off Sale | 273           | 479,782             | 264,509            | 215,273            | 191,836            | 40.0%                                    | 23,437                                   | 4,367            | ---                   | 27,804             | 5.8%                               | ---                           |             |  |  |  |
| 4                                      | Ada             | On & Off Sale | 1,645         | 511,996             | 311,677            | 212,008            | 194,827            | 38.1%                                    | 17,181                                   | 2,27             | ---                   | 17,208             | 3.4%                               | ---                           |             |  |  |  |
| 5                                      | Goodridge       | On & Off Sale | 115           | 216,773             | 120,823            | 95,050             | 108,599            | 50.1%                                    | (12,649)                                 | 5,233            | ---                   | (7,416)            | -3.4%                              | 2,000                         |             |  |  |  |
| 6                                      | Lancaster       | On & Off Sale | 333           | 209,601             | 137,577            | 72,024             | 87,988             | 42.0%                                    | (15,964)                                 | 2,864            | 115                   | (13,215)           | -6.3%                              | ---                           |             |  |  |  |
| <b>Total for Region</b>                |                 |               | <b>16,441</b> | <b>\$8,491,538</b>  | <b>\$5,960,945</b> | <b>\$2,530,593</b> | <b>\$1,832,068</b> | <b>21.6%</b>                             | <b>\$698,525</b>                         | <b>\$115</b>     | <b>\$733,035</b>      | <b>8.6%</b>        | <b>\$475,356</b>                   | <b>2.8%</b>                   |             |  |  |  |
| <b>Percent of Total MLS Operations</b> |                 |               | <b>1.8%</b>   | <b>3.0%</b>         | <b>3.0%</b>        | <b>3.2%</b>        | <b>3.0%</b>        | <b>---</b>                               | <b>3.8%</b>                              | <b>0.9%</b>      | <b>0.0%</b>           | <b>3.6%</b>        | <b>---</b>                         | <b>2.8%</b>                   |             |  |  |  |
| <b>2 - Headwaters</b>                  |                 |               |               |                     |                    |                    |                    |  |  |                  |                       |                    |                                    |                               |             |  |  |  |
| 1                                      | Park Rapids     | Off Sale Only | 3,519         | 2,737,973           | 2,084,744          | 653,229            | 386,360            | 14.1%                                    | 266,869                                  | 67,700           | ---                   | 334,569            | 12.2%                              | 227,727                       |             |  |  |  |
| 2                                      | Bemidji         | Off Sale Only | 13,074        | 4,026,235           | 3,019,112          | 1,007,123          | 685,822            | 17.0%                                    | 321,301                                  | 34,084           | ---                   | 355,385            | 8.8%                               | 576,343                       |             |  |  |  |
| 3                                      | Bagley          | Off Sale Only | 1,259         | 760,511             | 598,666            | 161,845            | 139,468            | 18.3%                                    | 22,377                                   | 907              | ---                   | 23,284             | 3.1%                               | 15,000                        |             |  |  |  |
| 49                                     | Akeley          | On & Off Sale | 402           | 480,145             | 249,207            | 230,938            | 153,440            | 32.0%                                    | 77,498                                   | 319              | ---                   | 77,817             | 16.2%                              | 57,420                        |             |  |  |  |
| 2                                      | Nevis           | On & Off Sale | 362           | 520,339             | 270,381            | 249,958            | 179,325            | 34.5%                                    | 70,633                                   | 1,56             | ---                   | 70,789             | 13.6%                              | 70,744                        |             |  |  |  |
| 3                                      | Baudette        | On & Off Sale | 1,067         | 1,036,331           | 649,964            | 386,367            | 285,823            | 27.6%                                    | 100,544                                  | 11,140           | ---                   | 111,684            | 10.8%                              | 100,000                       |             |  |  |  |
| 4                                      | Mahnomen        | On & Off Sale | 1,183         | 939,666             | 601,173            | 338,493            | 299,850            | 31.9%                                    | 38,643                                   | 52,529           | ---                   | 91,172             | 9.7%                               | 32,805                        |             |  |  |  |
| 5                                      | Blackduck       | On & Off Sale | 720           | 687,093             | 418,466            | 268,627            | 249,742            | 36.3%                                    | 18,885                                   | 6,838            | ---                   | 25,723             | 3.7%                               | 50,000                        |             |  |  |  |
| 6                                      | Clearchook      | On & Off Sale | 557           | 379,884             | 223,959            | 155,925            | 160,513            | 42.3%                                    | (4,588)                                  | 12,886           | 177                   | 8,121              | 2.1%                               | 50,000                        |             |  |  |  |
| 7                                      | Kelliher        | On & Off Sale | 313           | 372,473             | 192,826            | 179,647            | 188,707            | 50.7%                                    | (9,060)                                  | 1,077            | ---                   | (7,983)            | -2.1%                              | 15,000                        |             |  |  |  |
| 8                                      | Williams        | On & Off Sale | 207           | 351,525             | 194,063            | 157,462            | 176,062            | 50.1%                                    | (18,600)                                 | 135              | ---                   | (18,465)           | -5.3%                              | ---                           |             |  |  |  |
| <b>Total for Region</b>                |                 |               | <b>22,663</b> | <b>\$12,292,175</b> | <b>\$8,502,561</b> | <b>\$3,789,614</b> | <b>\$2,905,112</b> | <b>23.6%</b>                             | <b>\$884,502</b>                         | <b>\$187,771</b> | <b>\$177</b>          | <b>\$1,072,096</b> | <b>8.7%</b>                        | <b>\$1,195,039</b>            | <b>7.2%</b> |  |  |  |
| <b>Percent of Total MLS Operations</b> |                 |               | <b>2.5%</b>   | <b>4.4%</b>         | <b>4.2%</b>        | <b>4.8%</b>        | <b>4.8%</b>        | <b>---</b>                               | <b>4.8%</b>                              | <b>4.9%</b>      | <b>0.0%</b>           | <b>5.2%</b>        | <b>---</b>                         | <b>7.2%</b>                   |             |  |  |  |
| <b>3 - Arrowhead</b>                   |                 |               |               |                     |                    |                    |                    |  |  |                  |                       |                    |                                    |                               |             |  |  |  |
| 1                                      | Grand Marais    | Off Sale Only | 1,419         | 1,439,520           | 977,044            | 462,476            | 235,372            | 16.4%                                    | 227,104                                  | 11,321           | ---                   | 238,425            | 16.6%                              | 200,000                       |             |  |  |  |
| 2                                      | Two Harbors     | Off Sale Only | 3,673         | 1,721,464           | 1,238,540          | 482,924            | 272,195            | 15.8%                                    | 210,29                                   | 22,440           | ---                   | 233,169            | 13.5%                              | 153,336                       |             |  |  |  |
| 3                                      | Cook            | Off Sale Only | 586           | 1,235,020           | 924,477            | 310,543            | 181,203            | 14.7%                                    | 129,340                                  | 6,171            | ---                   | 135,511            | 11.0%                              | ---                           |             |  |  |  |
| 4                                      | Proctor         | Off Sale Only | 2,823         | 801,835             | 615,359            | 186,476            | 162,665            | 20.3%                                    | 23,811                                   | 62               | 3,875                 | 19,998             | 2.5%                               | 3,000                         |             |  |  |  |
| 5                                      | Atkin           | Off Sale Only | 2,127         | 865,272             | 683,628            | 181,644            | 186,381            | 21.5%                                    | (4,737)                                  | 21,912           | ---                   | 17,175             | 2.0%                               | 50,000                        |             |  |  |  |
| 1                                      | Silver Bay      | On & Off Sale | 2,013         | 882,889             | 510,278            | 372,611            | 278,986            | 31.6%                                    | 93,625                                   | 29,644           | 148                   | 123,121            | 13.9%                              | 61,561                        |             |  |  |  |
| 2                                      | Barnum          | On & Off Sale | 598           | 470,654             | 256,625            | 214,029            | 173,979            | 37.0%                                    | 40,050                                   | 923              | ---                   | 40,973             | 8.7%                               | 12,000                        |             |  |  |  |
| 3                                      | Rainer          | On & Off Sale | 173           | 365,933             | 284,802            | 223,432            | 207,122            | 48.1%                                    | 30,930                                   | 233              | ---                   | 31,163             | 8.5%                               | 20,000                        |             |  |  |  |
| 4                                      | Cromwell        | On & Off Sale | 209           | 469,280             | 278,486            | 190,794            | 165,556            | 35.3%                                    | 25,238                                   | 12,227           | 748                   | 36,717             | 7.8%                               | 42,000                        |             |  |  |  |
| 5                                      | Beaver Bay      | On & Off Sale | 184           | 365,842             | 194,122            | 171,720            | 151,881            | 41.5%                                    | 19,839                                   | 6,290            | ---                   | 26,129             | 7.1%                               | 20,000                        |             |  |  |  |
| 6                                      | Big Falls       | On & Off Sale | 269           | 311,429             | 172,741            | 138,688            | 128,272            | 41.2%                                    | 10,416                                   | 8,949            | ---                   | 19,365             | 6.2%                               | 5,000                         |             |  |  |  |
| 7                                      | Winton          | On & Off Sale | 167           | 304,515             | 256,625            | 214,029            | 173,979            | 50.5%                                    | 17,919                                   | 1,501            | 1,522                 | 17,898             | 5.9%                               | 17,800                        |             |  |  |  |
| 8                                      | Orr             | On & Off Sale | 240           | 508,234             | 284,802            | 223,432            | 204,243            | 40.2%                                    | 19,189                                   | 4,270            | ---                   | 23,459             | 4.6%                               | 14,500                        |             |  |  |  |
| 9                                      | Littlefork      | On & Off Sale | 705           | 360,900             | 216,369            | 144,531            | 131,830            | 36.5%                                    | 12,701                                   | 2,843            | ---                   | 15,544             | 4.3%                               | ---                           |             |  |  |  |
| 10                                     | Palisade        | On & Off Sale | 148           | 389,022             | 269,500            | 119,522            | 138,340            | 35.6%                                    | (18,188)                                 | 14,901           | ---                   | (3,917)            | -1.0%                              | 10,000                        |             |  |  |  |
| 11                                     | Moose Lake      | On & Off Sale | 2,445         | 876,712             | 590,460            | 286,252            | 287,877            | 32.8%                                    | (1,625)                                  | 15,647           | 53,809                | (39,787)           | -4.5%                              | ---                           |             |  |  |  |
| 12                                     | Northome        | On & Off Sale | 243           | 146,647             | 105,560            | 41,087             | 83,631             | 57.0%                                    | (42,544)                                 | 25,497           | (17,047)              | -11.6%             | ---                                | 135,275                       |             |  |  |  |
| 13                                     | Bigfork         | On & Off Sale | [21]          | 468                 | ---                | ---                | N/A                | (3,356)                                  | N/A                                      | 50,473           | 47,117                | N/A                | ---                                | 135,275                       |             |  |  |  |

**Table 13**  
**Comparison of City Liquor Store Operations - 2006**  
**Listed by Economic Development Region and City**  
**Ranked by Net Profit/(Loss) as a Percent of Sales by Type of Establishment**

| Rank                     | Region and City                 | Type of Store | Foot-notes | Population   | Sales        | Cost of Sales | Gross Profit | Operating Expenses as a Percent of Sales | Income/(Loss) | Nonoperating Expenses |           | Net Profit/(Loss) Percent of Sales | Transfers To/From Other Funds |             |
|--------------------------|---------------------------------|---------------|------------|--------------|--------------|---------------|--------------|--|---------------|-----------------------|-----------|------------------------------------|-------------------------------|-------------|
|                          |                                 |               |            |              |              |               |              |  |               | Revenues              | Amount    |                                    |                               |             |
|                          | Total for Region                |               | 18,490     | \$11,515,168 | \$7,609,557  | \$3,905,611   | \$3,115,800  | 5.1%                                     | 27.1%         | \$789,811             | \$225,304 | \$60,102                           | \$965,013                     |             |
|                          | Percent of Total MLS Operations |               | 2.0%       | 4.1%         | 3.8%         | 4.9%          | 5.1%         | 4.3%                                     | 4.3%          | 3.3%                  | 3.3%      | 4.7%                               | 8.4%                          | \$764,472   |
|                          |                                 |               |            |              |              |               |              |  |               |                       |           |                                    |                               | 4.6%        |
| <b>4 • West Central</b>  |                                 |               |            |              |              |               |              |  |               |                       |           |                                    |                               |             |
| 1                        | Detroit Lakes                   | Off Sale Only | 8,195      | 4,329,322    | 3,309,068    | 1,020,254     | 340,050      | 7.9%                                     | 680,204       | 76,593                | 59,800    | 696,997                            | 16.1%                         | 954,425     |
| 2                        | Morris                          | Off Sale Only | 5,184      | 1,369,358    | 1,043,094    | 326,264       | 204,837      | 15.0%                                    | 121,427       | 18,785                | ---       | 140,212                            | 10.2%                         | 55,000      |
| 3                        | Vergas                          | Off Sale Only | 327        | 548,606      | 422,621      | 125,985       | 83,688       | 15.3%                                    | 42,297        | 11,727                | ---       | 54,024                             | 9.8%                          | 9,800       |
| 4                        | Battle Lake                     | Off Sale Only | 775        | 902,248      | 648,610      | 253,638       | 173,335      | 19.2%                                    | 80,303        | 28,128                | 21,331    | 87,100                             | 9.7%                          | 20,000      |
| 5                        | Alexandria                      | Off Sale Only | 11,323     | 4,384,391    | 3,465,498    | 918,893       | 548,815      | 12.5%                                    | 370,978       | 4,357                 | 924       | 373,511                            | 8.5%                          | 375,000     |
| 6                        | Perham                          | Off Sale Only | 2,749      | 1,455,557    | 1,078,247    | 377,310       | 210,375      | 14.5%                                    | 166,935       | 21,153                | 73,000    | 115,088                            | 7.9%                          | 163,150     |
| 7                        | Glenwood                        | Off Sale Only | 2,660      | 1,068,320    | 825,132      | 243,188       | 167,942      | 15.7%                                    | 75,246        | 1,148                 | ---       | 76,394                             | 7.2%                          | ---         |
| 8                        | Barnesville                     | Off Sale Only | 2,334      | 3,10,928     | 234,289      | 76,639        | 57,451       | 18.5%                                    | 19,188        | 2,457                 | ---       | 21,645                             | 7.0%                          | ---         |
| 9                        | Fergus Falls                    | Off Sale Only | 13,949     | 4,496,115    | 3,340,274    | 1,155,841     | 805,476      | 17.9%                                    | 350,365       | 27,039                | 66,522    | 310,882                            | 6.9%                          | 266,831     |
| 10                       | Underwood                       | Off Sale Only | 344        | 36,121       | 254,188      | 81,933        | 74,997       | 22.3%                                    | 6,936         | 11,564                | ---       | 18,500                             | 5.5%                          | 25,000      |
| 11                       | Pelican Rapids                  | Off Sale Only | 2,424      | 73,334       | 587,081      | 186,233       | 148,779      | 19.2%                                    | 37,474        | ---                   | ---       | 37,474                             | 4.8%                          | 15,000      |
| 12                       | Hawley                          | Off Sale Only | 1,924      | 46,351       | 485,845      | 160,506       | 135,670      | 21.0%                                    | 24,836        | 22                    | 486       | 24,372                             | 3.8%                          | 1,000       |
| 13                       | Elizabeth                       | Off Sale Only | 171        | 279,708      | 211,121      | 68,587        | 65,326       | 23.4%                                    | 3,261         | 14                    | ---       | 3,275                              | 1.2%                          | ---         |
| 14                       | Dalton                          | Off Sale Only | 248        | 277,059      | 217,620      | 59,439        | 56,912       | 20.5%                                    | 2,527         | 687                   | ---       | 3,214                              | 1.2%                          | 2,000       |
| 15                       | Erhard                          | Off Sale Only | 139        | 275,443      | 210,880      | 64,563        | 67,068       | 24.3%                                    | (2,505)       | 3,035                 | ---       | 530                                | 0.2%                          | 5,000       |
| <b>50</b>                |                                 |               |            |              |              |               |              |  |               |                       |           |                                    |                               |             |
| 1                        | New York Mills                  | On & Off Sale | 1,203      | 718,959      | 398,090      | 320,869       | 196,231      | 27.3%                                    | 124,638       | 4,116                 | ---       | 128,754                            | 17.9%                         | 54,000      |
| 2                        | Osakis                          | On & Off Sale | 1,615      | 623,728      | 348,076      | 275,652       | 212,115      | 34.0%                                    | 63,537        | 22,095                | ---       | 85,632                             | 13.7%                         | 38,326      |
| 3                        | Brandon                         | On & Off Sale | 437        | 483,077      | 272,208      | 210,869       | 156,999      | 32.5%                                    | 53,870        | 11,067                | ---       | 64,937                             | 13.4%                         | 40,000      |
| 4                        | Ogema                           | On & Off Sale | 124        | 345,011      | 211,234      | 133,777       | 100,103      | 29.0%                                    | 33,674        | 7,285                 | ---       | 40,959                             | 11.9%                         | ---         |
| 5                        | Ulen                            | On & Off Sale | 542        | 300,248      | 156,734      | 143,514       | 121,908      | 40.6%                                    | 21,606        | 642                   | ---       | 22,248                             | 7.4%                          | 20,000      |
| 6                        | Millerville                     | On & Off Sale | 114        | 327,334      | 174,260      | 153,074       | 132,539      | 40.5%                                    | 20,535        | 1,622                 | ---       | 22,157                             | 6.8%                          | 20,150      |
| 7                        | Hittordall                      | On & Off Sale | 179        | 32,403       | 178,801      | 153,602       | 141,896      | 42.7%                                    | 11,706        | 5,633                 | ---       | 17,339                             | 5.2%                          | 163,872     |
| 8                        | Callaway                        | On & Off Sale | 209        | 345,343      | 198,149      | 147,194       | 133,101      | 38.5%                                    | 14,093        | 109                   | ---       | 14,202                             | 4.1%                          | 5,062       |
| 9                        | Browns Valley                   | On & Off Sale | 636        | 321,729      | 169,517      | 152,212       | 143,625      | 44.6%                                    | 8,587         | 4,586                 | ---       | 13,173                             | 4.1%                          | 7,000       |
| 10                       | Wolf Lake                       | On & Off Sale | 50         | 363,602      | 200,170      | 163,432       | 160,870      | 44.2%                                    | 2,562         | 15,919                | 4,271     | 14,210                             | 3.9%                          | ---         |
| 11                       | Lake Park                       | On & Off Sale | 856        | 614,412      | 360,044      | 254,368       | 243,495      | 39.6%                                    | 10,873        | 6,954                 | ---       | 17,827                             | 2.9%                          | 20,000      |
| 12                       | Miltona                         | On & Off Sale | 312        | 600,136      | 351,351      | 248,785       | 236,068      | 39.3%                                    | 12,717        | 4,435                 | ---       | 17,152                             | 2.9%                          | ---         |
| 13                       | Audubon                         | On & Off Sale | 481        | 530,152      | 314,557      | 215,595       | 206,911      | 39.0%                                    | 8,684         | 10,585                | 25,110    | (5,841)                            | -1.1%                         | 5,000       |
| 14                       | Herman                          | On & Off Sale | 422        | 323,517      | 200,112      | 132,405       | 137,780      | 41.5%                                    | (5,575)       | ---                   | 2,014     | (7,589)                            | -2.3%                         | ---         |
| 15                       | Frazee                          | On & Off Sale | 1,411      | 563,056      | 376,874      | 186,182       | 202,765      | 36.0%                                    | (16,583)      | 3,67                  | 850       | (17,066)                           | -3.0%                         | ---         |
| 16                       | Parkers Prairie                 | On & Off Sale | 1,032      | 533,232      | 350,165      | 183,067       | 197,451      | 37.0%                                    | (14,384)      | 2,280                 | 35,596    | (47,700)                           | -8.9%                         | ---         |
|                          | Total for Region                |               | 62,369     | \$28,787,800 | \$20,593,910 | \$8,193,890   | \$5,864,778  | 20.4%                                    | \$2,329,112   | \$304,404             | \$289,904 | \$2,343,612                        | 8.1%                          | \$2,265,616 |
|                          | Percent of Total MLS Operations |               | 6.9%       | 10.2%        | 10.2%        | 10.3%         | 9.6%         | ---                                      | 12.6%         | 8.0%                  | 16.1%     | 11.4%                              | ---                           | 13.6%       |
| <b>5 • North Central</b> |                                 |               |            |              |              |               |              |  |               |                       |           |                                    |                               |             |
| 1                        | Long Prairie                    | Off Sale Only | 3,040      | 1,018,273    | 759,061      | 259,212       | 156,132      | 15.3%                                    | 103,080       | 11,843                | ---       | 114,923                            | 11.3%                         | 52,000      |
| 2                        | Wadena                          | Off Sale Only | 4,227      | 1,343,736    | 1,027,344    | 316,392       | 201,446      | 15.0%                                    | 114,946       | 3,703                 | ---       | 118,649                            | 8.8%                          | 100,000     |
| 1                        | Sebeka                          | On & Off Sale | 676        | 522,983      | 299,534      | 223,449       | 171,223      | 32.7%                                    | 52,226        | 10,899                | ---       | 63,125                             | 12.1%                         | ---         |
| 2                        | Longville                       | On & Off Sale | 182        | 1,108,522    | 675,480      | 433,042       | 289,208      | 26.1%                                    | 143,834       | 662                   | 13,810    | 130,686                            | 11.8%                         | 75,000      |
| 3                        | Walker                          | On & Off Sale | 1,114      | 738,572      | 550,263      | 188,309       | 119,516      | 16.2%                                    | 68,793        | 536                   | ---       | 69,329                             | 9.4%                          | ---         |
| 4                        | Rener                           | On & Off Sale | 366        | 499,904      | 285,312      | 214,592       | 171,101      | 34.2%                                    | 43,491        | ---                   | 43,491    | 48,7%                              | 47,000                        | 47,000      |
| 5                        | Menahga                         | On & Off Sale | 1,234      | 803,457      | 461,423      | 342,034       | 269,481      | 33.5%                                    | 72,553        | 1,702                 | 6,271     | 67,984                             | 8.5%                          | 50,000      |
| 6                        | Randall                         | On & Off Sale | 586        | 543,873      | 342,744      | 201,129       | 168,130      | 30.9%                                    | 32,999        | 12,118                | 4,240     | 45,117                             | 8.3%                          | 50,000      |
| 7                        | Browerville                     | On & Off Sale | 724        | 494,540      | 254,359      | 240,181       | 218,891      | 44.3%                                    | 449           | 4,240                 | 25,081    | 25,081                             | 5.1%                          | 20,950      |

**Table 13**  
**Comparison of City Liquor Store Operations - 2006**  
**Listed by Economic Development Region and City**  
**Ranked by Net Profit/(Loss) as a Percent of Sales by Type of Establishment**

| Rank                                   | Region and City | Type of Store | Foot-notes | Operating Expenses |                     |                    |                    | Nonoperating Expenses |                  |                  |                  | Net Profit/(Loss) |                  | Transfers To/From Other Funds |  |
|--|-----------------|---------------|------------|--------------------|---------------------|--------------------|--------------------|-----------------------|------------------|------------------|------------------|-------------------|------------------|-------------------------------|--|
|  |                 |               |            | Population         | Sales               | Cost of Sales      | Gross Profit       | Expenses              | Income/(Loss)    | Revenues         | Amount           | Percent of Sales  |                  |                               |  |
|  |                 |               |            |                    |                     |                    |                    |                       |                  |                  |                  |                   |                  |                               |  |
| 8                                      | Nisswa          | On & Off Sale | 2,047      | 2,693,002          | 1,927,307           | 765,695            | 639,268            | 23.7%                 | 126,427          | 126,427          | 4.7%             | 4.7%              | 59,000           |                               |  |
| 9                                      | Bagle Bend      | On & Off Sale | 609        | 313,018            | 185,364             | 127,654            | 128,433            | 41.0%                 | (779)            | 14,168           | 13,389           | 4.3%              | ---              |                               |  |
| 10                                     | Vendale         | On & Off Sale | 559        | 246,725            | 126,625             | 120,100            | 113,011            | 45.8%                 | 7,089            | 3,407            | 10,496           | 4.3%              | ---              |                               |  |
| 11                                     | Bertha          | On & Off Sale | 474        | 241,292            | 133,476             | 107,816            | 101,501            | 42.1%                 | 6,315            | 1,767            | 8,082            | 3.3%              | ---              |                               |  |
| 12                                     | Clariissa       | On & Off Sale | 624        | 365,268            | 212,123             | 153,145            | 147,508            | 40.4%                 | 5,637            | 3,872            | 9,509            | 2.6%              | 10,000           |                               |  |
| 13                                     | Flensburg       | On & Off Sale | 237        | 202,008            | 97,369              | 104,639            | 108,191            | 53.6%                 | (3,552)          | 14,339           | 10,370           | 0.2%              | ---              |                               |  |
| 14                                     | Fifty Lakes     | On & Off Sale | 406        | 409,584            | 190,293             | 219,291            | 220,630            | 53.9%                 | (1,339)          | 853              | (486)            | -0.1%             | ---              |                               |  |
| 15                                     | Hackensack      | On & Off Sale | 314        | 914,429            | 614,943             | 299,486            | 280,870            | 30.7%                 | 18,616           | 921              | 25,335           | (5,798)           | -0.6%            | 8,000                         |  |
| <b>Total for Region</b>                |                 |               |            | <b>17,419</b>      | <b>\$12,459,186</b> | <b>\$8,143,020</b> | <b>\$3,504,540</b> | <b>28.1%</b>          | <b>\$811,626</b> | <b>\$85,030</b>  | <b>\$840,421</b> | <b>6.7%</b>       | <b>\$471,950</b> |                               |  |
| <b>Percent of Total MLS Operations</b> |                 |               |            | <b>1.9%</b>        | <b>4.4%</b>         | <b>4.0%</b>        | <b>5.4%</b>        | <b>5.7%</b>           | <b>---</b>       | <b>4.4%</b>      | <b>3.1%</b>      | <b>4.1%</b>       | <b>2.8%</b>      |                               |  |
| <b>6E - Southwest Central</b>          |                 |               |            |                    |                     |                    |                    |                       |                  |                  |                  |                   |                  |                               |  |
| 1                                      | Glencoe         | Off Sale Only | 5,758      | 1,067,362          | 815,496             | 251,866            | 142,949            | 13.4%                 | 108,917          | 1,499            | 8,489            | 101,927           | 9.5%             | 71,637                        |  |
| 2                                      | Litchfield      | Off Sale Only | 6,869      | 1,602,618          | 1,244,139           | 358,479            | 249,092            | 15.5%                 | 109,387          | 26,663           | 136,050          | 85%               | 59,000           |                               |  |
| 3                                      | Hutchinson      | Off Sale Only | 13,977     | 4,326,907          | 3,395,672           | 931,235            | 632,441            | 15.1%                 | 278,794          | 10,588           | 59,297           | 230,085           | 5.3%             | 321,500                       |  |
| 4                                      | Dassel          | Off Sale Only | 1,315      | 1,008,874          | 799,765             | 209,109            | 184,267            | 18.3%                 | 24,842           | 9,071            | 23,200           | 2.3%              | ---              |                               |  |
| 5                                      | Darwin          | Off Sale Only | 301        | 365,371            | 294,832             | 70,539             | 79,822             | 21.8%                 | (9,283)          | 5,803            | (3,480)          | -1.0%             | ---              |                               |  |
| <b>Total for Region</b>                |                 |               |            | <b>17,419</b>      | <b>\$12,459,186</b> | <b>\$8,143,020</b> | <b>\$3,504,540</b> | <b>28.1%</b>          | <b>\$811,626</b> | <b>\$85,030</b>  | <b>\$840,421</b> | <b>6.7%</b>       | <b>\$471,950</b> |                               |  |
| <b>Percent of Total MLS Operations</b> |                 |               |            | <b>1.9%</b>        | <b>4.4%</b>         | <b>4.0%</b>        | <b>5.4%</b>        | <b>5.7%</b>           | <b>---</b>       | <b>4.4%</b>      | <b>3.1%</b>      | <b>4.1%</b>       | <b>2.8%</b>      |                               |  |
| <b>6W - Upper Southwest</b>            |                 |               |            |                    |                     |                    |                    |                       |                  |                  |                  |                   |                  |                               |  |
| 1                                      | Granite Falls   | Off Sale Only | 3,057      | 749,900            | 560,680             | 189,220            | 131,035            | 17.5%                 | 58,185           | 17,759           | 9,238            | 66,706            | 8.9%             | 69,101                        |  |
| 2                                      | Montevideo      | Off Sale Only | 5,463      | 1,786,321          | 1,343,570           | 442,751            | 327,883            | 18.4%                 | 114,868          | 200              | ---              | 115,068           | 6.4%             | 90,000                        |  |
| 3                                      | Appleton        | Off Sale Only | 2,749      | 382,738            | 279,784             | 103,004            | 90,397             | 23.6%                 | 12,607           | ---              | 12,607           | 3.3%              | ---              |                               |  |
| 4                                      | Madison         | Off Sale Only | 1,686      | 358,878            | 273,733             | 85,145             | 96,852             | 27.0%                 | (11,07)          | 1,697            | (10,010)         | -2.8%             | ---              |                               |  |
| 5                                      | Dawson          | Off Sale Only | 1,448      | 380,842            | 284,353             | 96,489             | 117,247            | 30.8%                 | (20,758)         | 853              | (19,905)         | -5.2%             | ---              |                               |  |
| <b>Total for Region</b>                |                 |               |            | <b>34,663</b>      | <b>\$12,187,885</b> | <b>\$8,679,706</b> | <b>\$3,508,179</b> | <b>24.1%</b>          | <b>\$574,802</b> | <b>\$139,344</b> | <b>\$121,575</b> | <b>4.9%</b>       | <b>\$534,250</b> |                               |  |
| <b>Percent of Total MLS Operations</b> |                 |               |            | <b>3.8%</b>        | <b>4.3%</b>         | <b>4.3%</b>        | <b>4.4%</b>        | <b>4.8%</b>           | <b>---</b>       | <b>3.1%</b>      | <b>3.7%</b>      | <b>3.7%</b>       | <b>3.2%</b>      |                               |  |
| <b>7E - East Central</b>               |                 |               |            |                    |                     |                    |                    |                       |                  |                  |                  |                   |                  |                               |  |
| 1                                      | Princeton       | Off Sale Only | 4,535      | 2,357,008          | 1,822,919           | 534,089            | 301,078            | 12.8%                 | 233,011          | 65,038           | 298,049          | 12.6%             | 5,000            |                               |  |
| 2                                      | Mora            | Off Sale Only | 3,568      | 2,239,951          | 1,687,527           | 552,424            | 298,207            | 13.3%                 | 25,217           | 14,757           | 268,974          | 12.0%             | 320,000          |                               |  |
| 3                                      | Milaca          | Off Sale Only | 2,776      | 1,429,682          | 1,066,560           | 363,122            | 214,831            | 15.0%                 | 148,291          | 14,349           | 6,123            | 10.9%             | 20,000           |                               |  |
| <b>Total for Region</b>                |                 |               |            | <b>18,757</b>      | <b>\$6,344,423</b>  | <b>\$4,273,951</b> | <b>\$2,070,472</b> | <b>2.9%</b>           | <b>28.1%</b>     | <b>\$285,716</b> | <b>\$47,050</b>  | <b>\$320,511</b>  | <b>5.1%</b>      | <b>\$287,413</b>              |  |
| <b>Percent of Total MLS Operations</b> |                 |               |            | <b>2.1%</b>        | <b>2.3%</b>         | <b>2.1%</b>        | <b>2.6%</b>        | <b>2.9%</b>           | <b>---</b>       | <b>1.5%</b>      | <b>1.2%</b>      | <b>0.7%</b>       | <b>1.7%</b>      |                               |  |

**Table 13**  
**Comparison of City Liquor Store Operations - 2006**  
**Listed by Economic Development Region and City**  
**Ranked by Net Profit/(Loss) as a Percent of Sales by Type of Establishment**

| Rank                                   | Region and City | Type of Store | Foot-notes | Population   | Sales        | Cost of Sales | Gross Profit | Operating Expenses | Operating Expenses as a Percent of Sales |           | Income/(Loss) | Nonoperating Expenses | Amount  | Net Profit/(Loss) | Percent of Sales | Transfers To/From Other Funds |  |  |  |  |  |  |
|--|-----------------|---------------|------------|--------------|--------------|---------------|--------------|--------------------|--|-----------|---------------|-----------------------|---------|-------------------|------------------|-------------------------------|--|--|--|--|--|--|
|  |                 |               |            |              |              |               |              |                    |  |           |               |                       |         |                   |                  |                               |  |  |  |  |  |  |
|  |                 |               |            |              |              |               |              |                    | Revenues                                 | Expenses  |               |                       |         |                   |                  |                               |  |  |  |  |  |  |
| 4                                      | Cambridge       | Off Sale Only | 7,382      | 3,632,879    | 2,786,466    | 846,413       | 519,843      | 14.3%              | 326,570                                  | 49,768    | 376,338       | 10.4%                 | ---     | 200,000           | 200,000          |                               |  |  |  |  |  |  |
| 5                                      | Ianiti          | Off Sale Only | 5,206      | 1,934,554    | 1,478,541    | 456,313       | 371,648      | 19.2%              | 84,665                                   | 42,418    | 127,083       | 6.6%                  | ---     | 50,000            | 50,000           |                               |  |  |  |  |  |  |
| 6                                      | North Branch    | Off Sale Only | 10,468     | 1,905,800    | 1,408,601    | 497,199       | 361,358      | 19.0%              | 135,841                                  | 5,302     | 40,362        | 5.3%                  | ---     | 102,000           | 102,000          |                               |  |  |  |  |  |  |
| 7                                      | Braham          | Off Sale Only | 1,655      | 1,095,417    | 841,586      | 253,831       | 229,828      | 21.0%              | 24,003                                   | 48,619    | 46,248        | 2.4%                  | ---     | 15,000            | 15,000           |                               |  |  |  |  |  |  |
| 8                                      | Pine City       | Off Sale Only | 3,272      | 1,657,158    | 1,250,292    | 406,866       | 443,805      | 26.8%              | (36,939)                                 | 11,943    | 51,756        | (76,752)              | -4.6%   | 20,000            | 20,000           |                               |  |  |  |  |  |  |
| 1                                      | Finklayson      | On & Off Sale | 333        | 465,331      | 261,630      | 203,701       | 146,090      | 31.4%              | 57,611                                   | 1,500     | 59,111        | 12.7%                 | ---     | ---               | ---              |                               |  |  |  |  |  |  |
| 2                                      | Hinckley        | On & Off Sale | 1,438      | 1,708,396    | 1,201,073    | 507,323       | 328,973      | 19.3%              | 178,350                                  | 12,063    | 173,880       | 10.2%                 | 100,000 | 100,000           |                  |                               |  |  |  |  |  |  |
| 3                                      | Lindstrom       | On & Off Sale | 3,966      | 2,064,740    | 1,460,455    | 604,285       | 500,703      | 24.3%              | 103,582                                  | 32,893    | 136,475       | 6.6%                  | 154,735 | 154,735           |                  |                               |  |  |  |  |  |  |
| 4                                      | Ogilvie         | On & Off Sale | 480        | 453,566      | 271,093      | 182,473       | 173,207      | 38.2%              | 6,266                                    | 6,409     | ---           | 15,675                | 3.5%    | 63,573            | 63,573           |                               |  |  |  |  |  |  |
| 5                                      | Rush City       | On & Off Sale | 3,056      | 705,233      | 492,982      | 212,251       | 205,093      | 29.1%              | 7,158                                    | 12,925    | 20,083        | 2.8%                  | ---     | ---               | ---              |                               |  |  |  |  |  |  |
| 6                                      | Isle            | On & Off Sale | 835        | 870,439      | 525,093      | 345,346       | 341,241      | 39.2%              | 4,105                                    | 1,094     | 1,166         | 4,033                 | 0.5%    | ---               | ---              |                               |  |  |  |  |  |  |
| 7                                      | Foreston        | On & Off Sale | 507        | 365,594      | 180,332      | 185,262       | 208,121      | 56.9%              | (22,859)                                 | 23,703    | 844           | 0.2%                  | ---     | ---               | ---              |                               |  |  |  |  |  |  |
| 8                                      | Stacy           | On & Off Sale | 1,357      | 1,734,446    | 1,116,961    | 617,485       | 629,431      | 36.3%              | (11,946)                                 | 3,407     | 86,340        | (94,879)              | -5.5%   | (40,000)          | (40,000)         |                               |  |  |  |  |  |  |
| <b>Total for Region</b>                |                 |               | 50,834     | 24,620,494   | 17,832,111   | 6,768,383     | 5,273,457    | 21.4%              | 1,494,926                                | 346,188   | 248,528       | 1,592,586             | 6.5%    | 1,010,308         | 6.0%             |                               |  |  |  |  |  |  |
| <b>Percent of Total MLS Operations</b> |                 |               | 5.6%       | 8.8%         | 8.9%         | 8.5%          | 8.6%         | ---                | 8.1%                                     | 9.1%      | 13.8%         | 7.8%                  | ---     | ---               | 6.0%             |                               |  |  |  |  |  |  |
| <b>7W - Central</b>                    |                 |               |            |              |              |               |              |                    |  |           |               |                       |         |                   |                  |                               |  |  |  |  |  |  |
| 1                                      | Elk River       | Off Sale Only | 22,550     | 5,897,950    | 4,233,420    | 1,664,530     | 919,166      | 15.6%              | 745,364                                  | 94,344    | 49,914        | 789,794               | 13.4%   | 233,300           | 233,300          |                               |  |  |  |  |  |  |
| 2                                      | Monticello      | Off Sale Only | 3,136      | 3,619,236    | 2,667,929    | 951,307       | 617,153      | 17.1%              | 334,154                                  | 100,871   | 435,025       | 12.0%                 | 250,000 | 250,000           |                  |                               |  |  |  |  |  |  |
| 3                                      | Buffalo         | Off Sale Only | 13,776     | 3,056,325    | 2,111,543    | 944,782       | 587,251      | 19.2%              | 357,531                                  | 6,778     | 47,821        | 316,488               | 10.4%   | 400,000           | 400,000          |                               |  |  |  |  |  |  |
| 4                                      | Delano          | Off Sale Only | 5,050      | 2,078,128    | 1,553,722    | 524,406       | 368,609      | 17.7%              | 155,797                                  | 16,294    | 172,091       | 8.3%                  | 75,000  | 75,000            |                  |                               |  |  |  |  |  |  |
| 5                                      | Maple Lake      | Off Sale Only | 1,912      | 9,97,007     | 749,580      | 247,427       | 197,306      | 19.8%              | 50,121                                   | 11,900    | 62,021        | 6.2%                  | 40,000  | 40,000            |                  |                               |  |  |  |  |  |  |
| 6                                      | Paynesville     | Off Sale Only | 2,319      | 750,065      | 568,032      | 182,033       | 140,567      | 18.7%              | 41,466                                   | 3,316     | 44,782        | 6.0%                  | 12,000  | 12,000            |                  |                               |  |  |  |  |  |  |
| 7                                      | Sauk Rapids     | Off Sale Only | 12,679     | 2,252,212    | 1,799,919    | 452,293       | 348,259      | 15.5%              | 104,034                                  | 26,256    | 130,290       | 5.8%                  | 100,000 | 100,000           |                  |                               |  |  |  |  |  |  |
| 8                                      | Big Lake        | Off Sale Only | 9,035      | 2,525,489    | 1,902,498    | 622,991       | 457,130      | 18.1%              | 165,861                                  | 170,145   | 383,259       | (47,253)              | -1.9%   | 130,000           | 130,000          |                               |  |  |  |  |  |  |
| 1                                      | South Haven     | On & Off Sale | 209        | 366,514      | 160,608      | 205,906       | 154,302      | 42.1%              | 51,604                                   | 3,541     | 55,145        | 15.0%                 | 5,667   | 5,667             |                  |                               |  |  |  |  |  |  |
| 2                                      | Gilman          | On & Off Sale | 228        | 377,154      | 195,578      | 181,576       | 182,314      | 48.3%              | (738)                                    | 20,617    | ---           | 19,879                | 5.3%    | ---               | ---              |                               |  |  |  |  |  |  |
| 3                                      | Holdingford     | On & Off Sale | 760        | 303,446      | 165,249      | 138,197       | 154,754      | 51.0%              | (16,557)                                 | 22,162    | ---           | 5,605                 | 1.8%    | ---               | ---              |                               |  |  |  |  |  |  |
| 4                                      | Waverly         | On & Off Sale | 975        | 889,137      | 612,850      | 276,287       | 255,623      | 28.7%              | 20,664                                   | 547       | 21,049        | 162                   | 0.0%    | ---               | ---              |                               |  |  |  |  |  |  |
| 5                                      | Howard Lake     | On & Off Sale | 1,995      | 928,557      | 642,320      | 286,637       | 293,689      | 31.6%              | (7,052)                                  | 7,265     | 17,940        | (17,727)              | -1.9%   | ---               | ---              |                               |  |  |  |  |  |  |
| <b>Total for Region</b>                |                 |               | 82,624     | \$24,041,620 | \$17,363,248 | \$6,678,372   | \$4,676,123  | 19.5%              | \$2,002,249                              | \$484,036 | \$519,983     | \$1,966,302           | 8.2%    | \$1,245,967       | 7.5%             |                               |  |  |  |  |  |  |
| <b>Percent of Total MLS Operations</b> |                 |               | 9.1%       | 8.5%         | 8.6%         | 8.4%          | 7.7%         | ---                | 10.8%                                    | 12.7%     | 28.9%         | 9.6%                  | ---     | ---               | 6.0%             |                               |  |  |  |  |  |  |
| <b>8 - Southwest</b>                   |                 |               |            |              |              |               |              |                    |  |           |               |                       |         |                   |                  |                               |  |  |  |  |  |  |
| 1                                      | Marshall        | Off Sale Only | 13,031     | 3,578,393    | 2,640,326    | 938,067       | 329,206      | 9.2%               | 608,861                                  | 30,694    | 22,501        | 119,587               | 10,035  | 191,306           | 13.7%            |                               |  |  |  |  |  |  |
| 2                                      | Pipestone       | Off Sale Only | 4,342      | 1,040,270    | 757,470      | 282,800       | 163,213      | 15.7%              | 181,271                                  | 10,355    | ---           | 142,088               | 10.3%   | 217,409           | 217,409          |                               |  |  |  |  |  |  |
| 3                                      | Worthington     | Off Sale Only | 11,349     | 1,864,264    | 1,395,427    | 468,837       | 287,566      | 15.4%              | 48,017                                   | 26,073    | 85,279        | 40,094                | 85,279  | 67,700            | 67,700           |                               |  |  |  |  |  |  |
| 4                                      | Windom          | Off Sale Only | 4,436      | 1,264,798    | 918,781      | 346,017       | 382,791      | 20.6%              | 117,855                                  | 18,749    | 96,510        | 45,617                | 5,895   | 75,000            | 75,000           |                               |  |  |  |  |  |  |
| 5                                      | Redwood Falls   | Off Sale Only | 5,307      | 1,495,687    | 1,112,896    | 563,151       | 229,663      | 190,031            | 24.0%                                    | 39,632    | 5,985         | 25,126                | 3.5%    | 38,000            | 38,000           |                               |  |  |  |  |  |  |
| 6                                      | Juveme          | Off Sale Only | 4,597      | 792,814      | 563,212      | 149,215       | 133,564      | 18.7%              | 15,651                                   | 9,475     | 5,665         | 10,593                | 3,49%   | 88,990            | 88,990           |                               |  |  |  |  |  |  |
| 7                                      | Jackson         | Off Sale Only | 3,469      | 712,427      | 314,149      | 169,405       | 144,744      | 129,449            | 41,2%                                    | 15,295    | 963           | 1,512                 | 1,512   | ---               | ---              |                               |  |  |  |  |  |  |
| 8                                      | Heron Lake      | Off Sale Only | 772        | 95,882       | 66,115       | 29,767        | 30,305       | 31,6%              | (538)                                    | 31,49%    | (3,802)       | 6,453                 | 2,651   | 1,0%              | (1,414)          |                               |  |  |  |  |  |  |
| 9                                      | Round Lake      | Off Sale Only | 418        | 188,327      | 80,783       | 84,585        | 107,668      | 47.5%              | 11,275                                   | 11,275    | 807           | 807                   | 807     | 807               | 807              |                               |  |  |  |  |  |  |
| 10                                     | Lakefield       | Off Sale Only | 1,701      | 269,110      | 121,277      | 82,733        | 8,859        | 22,799             | 105.6%                                   | (13,940)  | 49,945        | 36,005                | 166,8%  | 112,567           | 86,714           |                               |  |  |  |  |  |  |
| 1                                      | Belview         | On & Off Sale | 375        | 21,592       | 12,733       | 210,195       | 157,203      | 34.2%              | 6,592                                    | 6,592     | 59,584        | 12.9%                 | 59,584  | 12.4%             | 86,714           |                               |  |  |  |  |  |  |
| 2                                      | Balaton         | On & Off Sale | 600        | 460,193      | 249,998      | 101,216       | 125,393      | 47.5%              | 17,725                                   | 11,275    | 807           | 807                   | 807     | 807               | 807              |                               |  |  |  |  |  |  |
| 3                                      | Hadley          | On & Off Sale | 64         | 226,609      | 101,216      | 125,393       | 107,668      | 47.5%              | 11,275                                   | 11,275    | 807           | 807                   | 807     | 807               | 807              |                               |  |  |  |  |  |  |

**Table 13**  
**Comparison of City Liquor Store Operations - 2006**  
**Listed by Economic Development Region and City**  
**Ranked by Net Profit/(Loss) as a Percent of Sales by Type of Establishment**

| Rank                                   | Region and City | Type of Store       | Foot-notes  | Population          | Sales       | Cost of Sales      | Gross Profit | Operating Expenses | Operating Expenses as a Percent of Sales |                    |                  | Nonoperating Expenses | Revenues    | Net Profit/(Loss) | Transfers To/From Other Funds |
|--|-----------------|---------------------|-------------|---------------------|-------------|--------------------|--------------|--------------------|--|--------------------|------------------|-----------------------|-------------|-------------------|-------------------------------|
|  |                 |                     |             |                     |             |                    |              |                    | Income/(Loss)                            |                    | Percent of Sales |                       |             |                   |                               |
|  |                 |                     |             |                     |             |                    |              |                    | Amount                                   | Percent of Sales   | Percent of Sales |                       |             |                   |                               |
| 4                                      | Russell         | On & Off Sale       | 341         | 299,240             | 171,947     | 127,293            | 113,311      | 37.9%              | 13,982                                   | 9,089              | 23,071           | 7.7%                  | 53,000      |                   |                               |
| 5                                      | Avoca           | On & Off Sale       | 123         | 243,369             | 130,074     | 113,295            | 105,897      | 43.5%              | 7,398                                    | 5,365              | 12,402           | 5.1%                  | 15,000      |                   |                               |
| 6                                      | Wilmont         | On & Off Sale       | 314         | 233,251             | 124,159     | 109,092            | 108,563      | 46.5%              | 529                                      | 7,134              | 7,663            | 3.3%                  | —           | —                 |                               |
| 7                                      | Lake Benton     | On & Off Sale       | 673         | 251,247             | 154,543     | 96,006             | 38.2%        | 698                | 830                                      | —                  | 1,528            | 0.6%                  | —           | —                 |                               |
| 8                                      | Okabena         | On & Off Sale       | 182         | 266,827             | 144,371     | 122,456            | 130,773      | 49.0%              | (8,317)                                  | 9,315              | —                | 998                   | 0.4%        | —                 | —                             |
| 9                                      | Walnut Grove    | On & Off Sale       | 701         | 371,279             | 201,857     | 169,422            | 169,961      | 45.8%              | (539)                                    | 1,440              | —                | 901                   | 0.2%        | —                 | —                             |
| 10                                     | Tracy           | On & Off Sale       | 2,155       | 655,635             | 419,410     | 236,225            | 281,781      | 43.0%              | (45,556)                                 | 44,650             | —                | (906)                 | -0.1%       | 30,000            |                               |
| 11                                     | Lismore         | On & Off Sale       | 211         | 285,739             | 138,594     | 147,145            | 150,401      | 52.6%              | (3,256)                                  | 3,733              | 2,129            | (1,652)               | -0.6%       | —                 | —                             |
| 12                                     | Ivanhoe         | On & Off Sale       | 630         | 379,394             | 211,840     | 167,554            | 172,107      | 45.4%              | (4,553)                                  | —                  | 462              | (5,015)               | 1,000       | —                 | —                             |
| 13                                     | Vesta           | On & Off Sale       | 321         | 184,988             | 84,673      | 100,315            | 106,130      | 57.4%              | (5,815)                                  | 589                | —                | (5,226)               | -2.8%       | —                 | —                             |
| 14                                     | Ellsworth       | On & Off Sale       | 528         | 259,970             | 145,518     | 114,452            | 126,411      | 48.6%              | (11,959)                                 | 4,429              | —                | (7,330)               | -2.9%       | (66,426)          |                               |
| 15                                     | Cottonwood      | On & Off Sale       | 1,169       | 515,066             | 337,831     | 177,235            | 201,114      | 39.0%              | (23,879)                                 | 44                 | 531              | (24,366)              | -4.7%       | (18,000)          |                               |
| 16                                     | Lake Wilson     | On & Off Sale       | 254         | 211,821             | 108,534     | 103,287            | 121,486      | 57.4%              | (18,199)                                 | 5,683              | 615              | (13,131)              | -6.2%       | —                 | —                             |
| 17                                     | Dundee          | On & Off Sale       | 95          | 172,757             | 87,490      | 85,267             | 105,778      | 61.2%              | (20,511)                                 | 6,506              | 16               | (14,021)              | -8.1%       | —                 | —                             |
| <b>Total for Region</b>                |                 | <b>\$16,466,771</b> | <b>6.4%</b> | <b>\$11,199,898</b> | <b>5.9%</b> | <b>\$2,266,873</b> | <b>6.6%</b>  | <b>\$4,150,982</b> | <b>25.2%</b>                             | <b>\$1,115,891</b> | <b>6.0%</b>      | <b>\$272,982</b>      | <b>2.8%</b> | <b>\$50,680</b>   | <b>\$1,338,193</b>            |
| <b>Percent of Total MLS Operations</b> |                 |                     |             |                     |             |                    |              |                    |  |                    |                  |                       |             | <b>8.1%</b>       | <b>\$1,126,840</b>            |
| <b>Total for Region</b>                |                 | <b>\$16,466,771</b> | <b>6.4%</b> | <b>\$11,199,898</b> | <b>5.9%</b> | <b>\$2,266,873</b> | <b>6.6%</b>  | <b>\$4,150,982</b> | <b>25.2%</b>                             | <b>\$1,115,891</b> | <b>6.0%</b>      | <b>\$272,982</b>      | <b>2.8%</b> | <b>\$50,680</b>   | <b>\$1,338,193</b>            |
| <b>Percent of Total MLS Operations</b> |                 |                     |             |                     |             |                    |              |                    |  |                    |                  |                       |             | <b>6.5%</b>       | <b>6.7%</b>                   |
| <b>9 - South Central</b>               |                 |                     |             |                     |             |                    |              |                    |  |                    |                  |                       |             |                   |                               |
| 1                                      | St. James       | Off Sale Only       | 4,634       | 816,796             | 563,348     | 253,448            | 140,305      | 17.2%              | 113,143                                  | 6,515              | —                | 119,658               | 14.6%       | 58,949            |                               |
| 2                                      | Fairmont        | Off Sale Only       | 10,720      | 2,352,084           | 1,751,868   | 600,216            | 299,580      | 12.7%              | 300,636                                  | 35,205             | —                | 335,841               | 14.3%       | —                 | —                             |
| 3                                      | Kiester         | Off Sale Only       | 502         | 160,201             | 107,348     | 52,853             | 38,939       | 24.3%              | 13,914                                   | —                  | —                | 13,914                | 8.7%        | —                 | —                             |
| 4                                      | Madelia         | Off Sale Only       | 2,299       | 286,326             | 226,913     | 59,413             | 46,523       | 16.2%              | 12,890                                   | 6,905              | —                | 19,795                | 6.9%        | 30,000            |                               |
| 5                                      | Blue Earth      | Off Sale Only       | 3,463       | 1,111,950           | 837,874     | 274,076            | 217,621      | 19.6%              | 56,455                                   | 33,459             | 28,633           | 61,281                | 5.5%        | 12,197            |                               |
| 6                                      | Butterfield     | Off Sale Only       | 523         | 205,280             | 152,012     | 53,268             | 49,545       | 24.1%              | 3,723                                    | 2,538              | —                | 6,261                 | 3.0%        | —                 | —                             |
| 7                                      | Elmoro          | Off Sale Only       | 668         | 128,087             | 98,678      | 29,409             | 29,390       | 22.9%              | 19                                       | 733                | —                | 752                   | 0.6%        | 200               |                               |
| 8                                      | Sleepy Eye      | Off Sale Only       | 3,584       | 408,900             | 292,996     | 115,904            | 130,461      | 31.9%              | (14,557)                                 | 3,854              | —                | (10,703)              | -2.6%       | —                 | —                             |
| 1                                      | Mapleton        | On & Off Sale       | 1,649       | 594,529             | 333,822     | 260,707            | 214,769      | 36.1%              | 49,938                                   | 17,502             | —                | 63,440                | 10.7%       | —                 | —                             |
| 2                                      | Waldorf         | On & Off Sale       | 230         | 270,102             | 136,477     | 133,625            | 115,988      | 42.9%              | 17,637                                   | 8,682              | —                | 26,319                | 9.7%        | 17,000            |                               |
| 3                                      | Le Center       | On & Off Sale       | 2,365       | 847,510             | 526,778     | 320,732            | 259,536      | 30.6%              | 61,196                                   | 4,135              | —                | 65,331                | 7.7%        | 75,000            |                               |
| 4                                      | Sherburn        | On & Off Sale       | 1,027       | 604,135             | 369,206     | 234,929            | 205,873      | 34.1%              | 29,056                                   | 2,127              | 12               | 31,171                | 5.2%        | 10,000            |                               |
| 5                                      | Cleveland       | On & Off Sale       | 713         | 221,505             | 155,335     | 96,170             | 105,999      | 47.9%              | (9,829)                                  | 21,575             | 514              | 11,222                | 5.1%        | —                 | —                             |
| 6                                      | Wells           | On & Off Sale       | 2,508       | 645,097             | 429,379     | 215,718            | 211,689      | 32.8%              | 4,029                                    | 18,146             | 703              | 21,472                | 3.3%        | 6,689             |                               |
| 7                                      | Delavan         | On & Off Sale       | 182         | 181,433             | 86,985      | 94,448             | 103,698      | 57.2%              | (9,250)                                  | 8,735              | —                | (515)                 | -0.3%       | —                 | —                             |
| 8                                      | Hanska          | On & Off Sale       | 416         | 300,033             | 168,464     | 131,569            | 144,667      | 48.2%              | (13,098)                                 | 9,291              | —                | (3,807)               | -1.3%       | —                 | —                             |
| 9                                      | Lewisville      | On & Off Sale       | 250         | 207,276             | 110,402     | 96,874             | 109,515      | 52.8%              | (12,641)                                 | 7,606              | —                | (5,035)               | -2.4%       | —                 | —                             |
| <b>Total for Region</b>                |                 | <b>\$5,733</b>      | <b>3.9%</b> | <b>\$9,341,244</b>  | <b>3.3%</b> | <b>\$3,023,359</b> | <b>3.1%</b>  | <b>\$2,424,098</b> | <b>26.0%</b>                             | <b>\$599,261</b>   | <b>3.2%</b>      | <b>\$187,008</b>      | <b>4.9%</b> | <b>\$29,862</b>   | <b>\$756,407</b>              |
| <b>Percent of Total MLS Operations</b> |                 |                     |             |                     |             |                    |              |                    |  |                    |                  |                       |             | <b>3.7%</b>       | <b>3.7%</b>                   |
| <b>10 - Southeast</b>                  |                 |                     |             |                     |             |                    |              |                    |  |                    |                  |                       |             |                   |                               |
| 1                                      | Northfield      | Off Sale Only       | 19,413      | 2,371,043           | 1,734,941   | 636,102            | 480,096      | 20.2%              | 156,006                                  | 19,536             | —                | 175,542               | 7.4%        | 120,000           |                               |
| 2                                      | Kasson          | Off Sale Only       | 5,504       | 900,107             | 685,610     | 214,497            | 178,387      | 19.8%              | 36,110                                   | 5,638              | —                | 41,748                | 4.6%        | 15,000            |                               |
| 3                                      | Caledonia       | Off Sale Only       | 2,940       | 471,268             | 366,044     | 105,224            | 87,985       | 18.7%              | 17,239                                   | —                  | —                | 17,239                | 3.7%        | 17,215            |                               |
| 1                                      | Conger          | On & Off Sale       | 145         | 203,316             | 104,200     | 99,116             | 72,097       | 35.5%              | 27,019                                   | 1,466              | —                | 28,485                | 14.0%       | 254               |                               |
| 2                                      | Kellogg         | On & Off Sale       | 469         | 168,792             | 71,688      | 97,104             | 101,876      | 60.4%              | (4,772)                                  | 23,573             | —                | 18,801                | 11.1%       | —                 | —                             |
| 3                                      | Mazepa          | On & Off Sale       | 784         | 348,147             | 211,309     | 136,838            | 122,436      | 35.2%              | 14,402                                   | 15,090             | —                | 29,492                | 8.5%        | 40,000            |                               |
| 4                                      | Plainview       | On & Off Sale       | 3,397       | 566,240             | 360,018     | 206,222            | 195,104      | 34.5%              | 11,118                                   | 18,115             | —                | 29,233                | 5.2%        | (2,000)           |                               |
| 5                                      | Rushford        | On & Off Sale       | 1,781       | 556,289             | 373,160     | 183,129            | 182,843      | 32.9%              | 13,439                                   | 1,282              | 12,443           | 12,443                | 2.2%        | 30,000            |                               |
| 6                                      | Medford         | On & Off Sale       | 1,146       | 489,803             | 248,530     | 241,273            | 242,614      | 49.5%              | (1,341)                                  | 11,129             | 9,788            | 9,788                 | 2.0%        | —                 | —                             |

**Table 13**  
**Comparison of City Liquor Store Operations - 2006**  
**Listed by Economic Development Region and City**  
**Ranked by Net Profit/(Loss) as a Percent of Sales by Type of Establishment**

| Rank                                   | Region and City  | Type of Store | Foot-notes | Operating Expenses |                      |                     |                     | Nonoperating Expenses |              |                    |                  | Net Profit/(Loss) Percent of Sales |                    | Transfers To/From Other Funds (\$1,151) |
|--|------------------|---------------|------------|--------------------|----------------------|---------------------|---------------------|-----------------------|--------------|--------------------|------------------|------------------------------------|--------------------|---|
|  |                  |               |            | Cost of Sales      |                      | Gross Profit        | Expenses            | Income/(Loss)         |              | Revenues           | Amount           | Percent of Sales                   |                    |   |
|  |                  |               |            | Sales              | Population           | 2,684               | 1,075,433           | 297,125               | 312,554      | 29.1%              | (15,429)         | 34,499                             | 19,070             | 1.8%                                    |
| 7                                      | Lonsdale         | On & Off Sale | 2,297      | 778,308            | 297,125              | 312,554             | 29.1%               | (15,429)              | 34,499       | 19,070             | 2,695            | 0.8%                               | ---                |   |
| 8                                      | Spring Grove     | On & Off Sale | 333,354    | 189,537            | 143,817              | 143,310             | 43.0%               | 507                   | 2,188        | ---                | (4,896)          | -1.2%                              | ---                |   |
| 9                                      | Houston          | On & Off Sale | 415,728    | 231,210            | 184,518              | 194,257             | 46.7%               | (9,739)               | 4,843        | ---                | (6,890)          | -2.0%                              | ---                |   |
| 10                                     | Ellendale        | On & Off Sale | 651        | 347,282            | 198,956              | 148,326             | 44.9%               | (7,776)               | 886          | ---                | (9,479)          | -3.2%                              | ---                |   |
| 11                                     | West Concord     | On & Off Sale | 824        | 295,750            | 152,437              | 143,313             | 53.2%               | (14,173)              | 4,856        | 162                | (7,466)          | -7.7%                              | ---                |   |
| 12                                     | Canton           | On & Off Sale | 324        | 97,162             | 76,577               | 20,585              | 33,124              | (12,539)              | 5,073        | (40,830)           | -8.8%            | 10,000                             | 218,841            |   |
| 13                                     | Kenyon           | On & Off Sale | 1,701      | 461,3887           | 274,972              | 186,915             | 242,861             | 52.6%                 | (55,946)     | 15,116             | ---              | (156,093)                          | -93.5%             |   |
| 14                                     | Pine Island      | On & Off Sale | [21]       | 166,863            | 103,261              | 63,602              | 80,894              | 48.5%                 | (17,292)     | 3,465              | 142,266          | (156,093)                          | ---                |   |
| <b>Total for Region</b>                |                  |               |            | <b>47,375</b>      | <b>\$9,268,464</b>   | <b>\$6,160,758</b>  | <b>\$3,107,706</b>  | <b>\$2,984,026</b>    | <b>32.2%</b> | <b>\$123,680</b>   | <b>\$178,912</b> | <b>\$143,710</b>                   | <b>\$158,882</b>   | <b>1.7%</b>                             |
| <b>Percent of Total MLS Operations</b> |                  |               |            | <b>5.2%</b>        | <b>3.3%</b>          | <b>3.1%</b>         | <b>3.9%</b>         | <b>4.9%</b>           | <b>---</b>   | <b>0.7%</b>        | <b>5.2%</b>      | <b>7.5%</b>                        | <b>0.8%</b>        | <b>2.7%</b>                             |
| <b>11-7 County Twin Cities</b>         |                  |               |            |                    |                      |                     |                     |                       |              |                    |                  |                                    |                    | <b>\$448,159</b>                        |
| 1                                      | Eden Prairie     | Off Sale Only | 61,325     | 10,158,292         | 7,573,963            | 2,584,329           | 1,636,402           | 16.1%                 | 947,927      | 347,921            | 30,691           | 1,265,157                          | 12.5%              | 817,328                                 |
| 2                                      | Lakeville        | Off Sale Only | 52,323     | 12,111,183         | 9,030,491            | 3,080,892           | 1,903,301           | 15.7%                 | 1,177,391    | 71,351             | 34,298           | 1,214,444                          | 10.0%              | 368,096                                 |
| 3                                      | Edina            | Off Sale Only | 46,896     | 11,014,491         | 8,111,021            | 2,903,470           | 1,849,350           | 16.8%                 | 1,054,120    | 14,954             | 8,592            | 1,060,482                          | 9.6%               | 995,230                                 |
| 4                                      | Apple Valley     | Off Sale Only | 48,832     | 6,622,552          | 4,977,462            | 1,645,290           | 1,166,602           | 17.6%                 | 478,688      | 67,430             | ---              | 546,118                            | 8.2%               | 400,000                                 |
| 5                                      | Savage           | Off Sale Only | 25,065     | 5,846,986          | 4,368,398            | 1,478,588           | 981,808             | 16.8%                 | 496,780      | 86,568             | 107,722          | 475,626                            | 8.1%               | 425,000                                 |
| 6                                      | Fridley          | Off Sale Only | 26,603     | 5,136,029          | 3,926,720            | 1,209,309           | 866,699             | 16.9%                 | 342,610      | 19,938             | ---              | 362,548                            | 7.1%               | 500,000                                 |
| 7                                      | St. Anthony      | Off Sale Only | 8,361      | 5,814,838          | 4,451,142            | 1,363,696           | 929,338             | 16.0%                 | 434,358      | 20,861             | 48,742           | 406,477                            | 7.0%               | 175,000                                 |
| 8                                      | St. Francis      | Off Sale Only | 7,201      | 1,381,828          | 1,396,225            | 435,603             | 324,381             | 17.7%                 | 111,222      | 16,157             | ---              | 127,319                            | 7.0%               | 17,370                                  |
| 9                                      | Richfield        | Off Sale Only | 33,099     | 10,271,839         | 7,834,114            | 2,437,725           | 1,842,866           | 17.9%                 | 594,859      | 40,944             | ---              | 635,803                            | 6.2%               | 673,180                                 |
| 10                                     | Brooklyn Center  | Off Sale Only | 27,901     | 5,158,987          | 3,922,143            | 1,236,844           | 963,061             | 18.7%                 | 273,783      | 44,989             | ---              | 318,777                            | 6.2%               | 125,000                                 |
| 11                                     | Lexington        | Off Sale Only | 2,062      | 2,555,825          | 2,017,638            | 538,187             | 400,262             | 15.7%                 | 137,925      | 11,958             | ---              | 149,883                            | 5.9%               | 154,590                                 |
| 12                                     | Anoka            | Off Sale Only | 18,076     | 3,309,462          | 2,521,046            | 788,316             | 638,540             | 19.9%                 | 129,776      | 47,689             | ---              | 177,465                            | 5.4%               | 160,000                                 |
| 13                                     | Columbia Heights | Off Sale Only | 18,288     | 6,546,491          | 5,039,318            | 1,507,173           | 1,305,021           | 19.9%                 | 202,152      | 34,798             | ---              | 236,950                            | 3.6%               | 712,364                                 |
| 14                                     | Spring Lake Park | Off Sale Only | 6,623      | 2,623,242          | 2,032,241            | 591,001             | 608,362             | 23.2%                 | (17,361)     | 51,162             | 3,635            | 30,166                             | 1.1%               | 150,000                                 |
| 15                                     | Mound            | Off Sale Only | 9,800      | 2,291,715          | 1,740,257            | 551,458             | 505,960             | 22.1%                 | 45,498       | ---                | 57,257           | (11,759)                           | -0.5%              | ---                                     |
| 16                                     | Robbinsdale      | Off Sale Only | 13,698     | 1,982,472          | 1,521,726            | 460,746             | 484,275             | 24.4%                 | (23,529)     | 8,664              | ---              | (14,865)                           | -0.7%              | 50,000                                  |
| 17                                     | Shorewood        | Off Sale Only | 7,499      | 1,978,051          | 1,442,802            | 535,249             | 574,415             | 29.0%                 | (39,166)     | 23,236             | ---              | (15,930)                           | -0.8%              | 50,000                                  |
| 18                                     | Farmington       | Off Sale Only | 17,495     | 3,989,278          | 3,143,099            | 846,179             | 858,515             | 21.5%                 | (12,336)     | 2,903              | 37,633           | (47,066)                           | -1.2%              | 156,500                                 |
| 1                                      | Wayzata          | On & Off Sale | 4,059      | 3,117,808          | 1,802,708            | 1,315,100           | 1,094,197           | 35.1%                 | 220,903      | 21,169             | ---              | 242,072                            | 7.8%               | 280,000                                 |
| 2                                      | Rogers           | On & Off Sale | 6,570      | 3,052,686          | 2,068,616            | 984,070             | 721,995             | 23.7%                 | 262,075      | 1,818              | 59,291           | 204,602                            | 6.7%               | 110,509                                 |
| <b>Total for Region</b>                |                  |               |            | <b>441,776</b>     | <b>\$105,414,155</b> | <b>\$78,921,130</b> | <b>\$26,493,025</b> | <b>\$19,675,350</b>   | <b>18.7%</b> | <b>\$6,817,675</b> | <b>\$934,510</b> | <b>\$387,861</b>                   | <b>\$7,364,324</b> | <b>7.0%</b>                             |
| <b>Percent of Total MLS Operations</b> |                  |               |            | <b>48.7%</b>       | <b>37.5%</b>         | <b>39.2%</b>        | <b>33.3%</b>        | <b>32.2%</b>          | <b>---</b>   | <b>36.8%</b>       | <b>24.6%</b>     | <b>21.6%</b>                       | <b>35.9%</b>       | <b>37.8%</b>                            |

|               |         |               |               |              |              |       |              |             |             |              |      |              |
|---------------|---------|---------------|---------------|--------------|--------------|-------|--------------|-------------|-------------|--------------|------|--------------|
| Off Sale Only | 796,381 | \$212,823,765 | \$160,355,316 | \$52,468,449 | \$36,450,571 | 17.1% | \$16,017,878 | \$2,293,024 | \$1,342,120 | \$16,968,782 | 8.0% | \$13,396,707 |
| On & Off Sale | 110,921 | 68,407,158    | 41,223,364    | 27,183,794   | 24,673,896   | 36.1% | 2,509,898    | 1,144,140   | 578,867     | 3,075,171    | 4.5% | 2,958,862    |
| All Stores    | 907,302 | 281,230,923   | 201,578,680   | 79,652,243   | 61,124,467   | 21.7% | 18,527,776   | 3,437,164   | 1,920,987   | 20,043,953   | 7.1% | 16,355,569   |

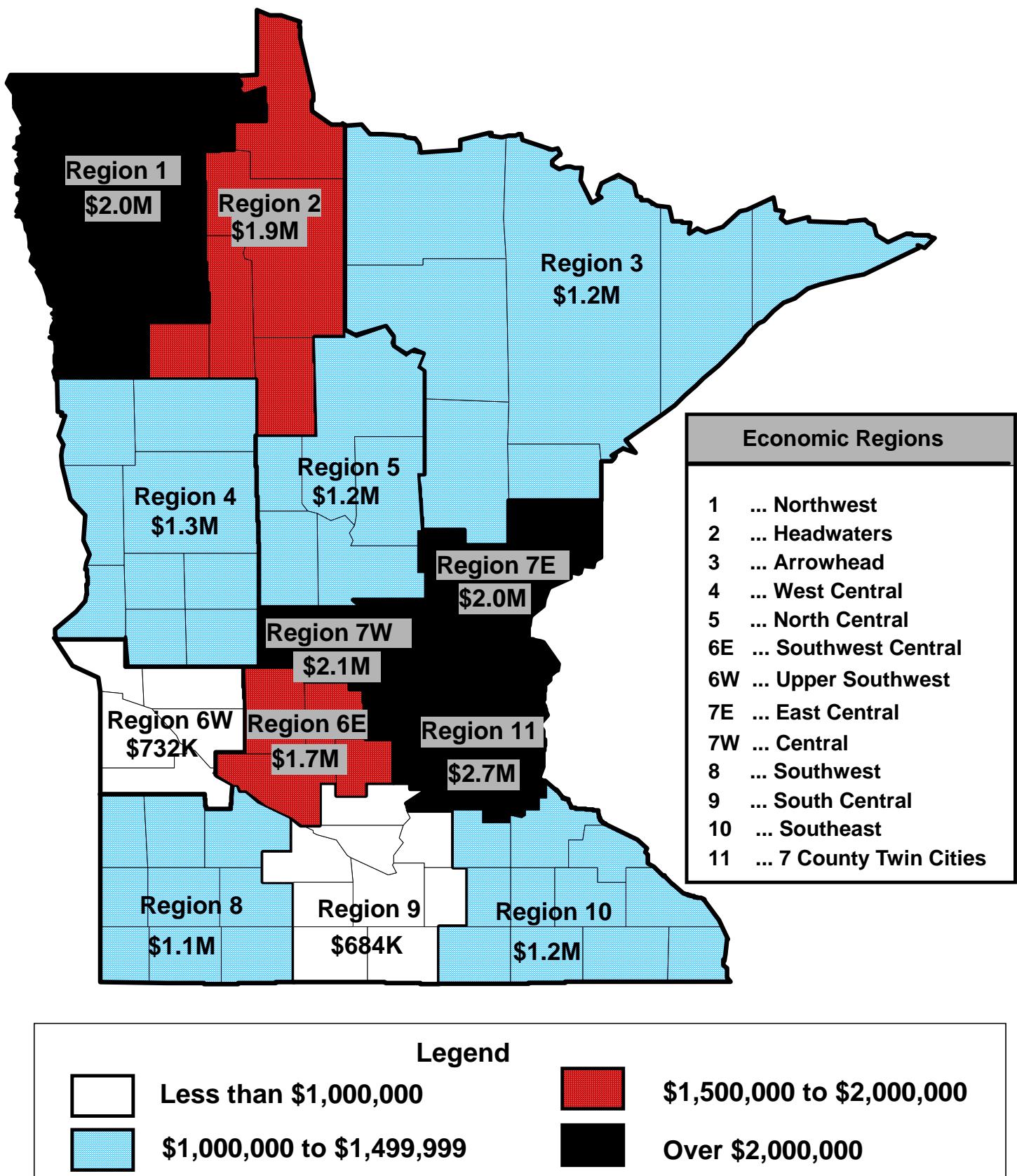
Footnotes:

[0] Cash basis of accounting.

[21] Discontinued liquor operations.

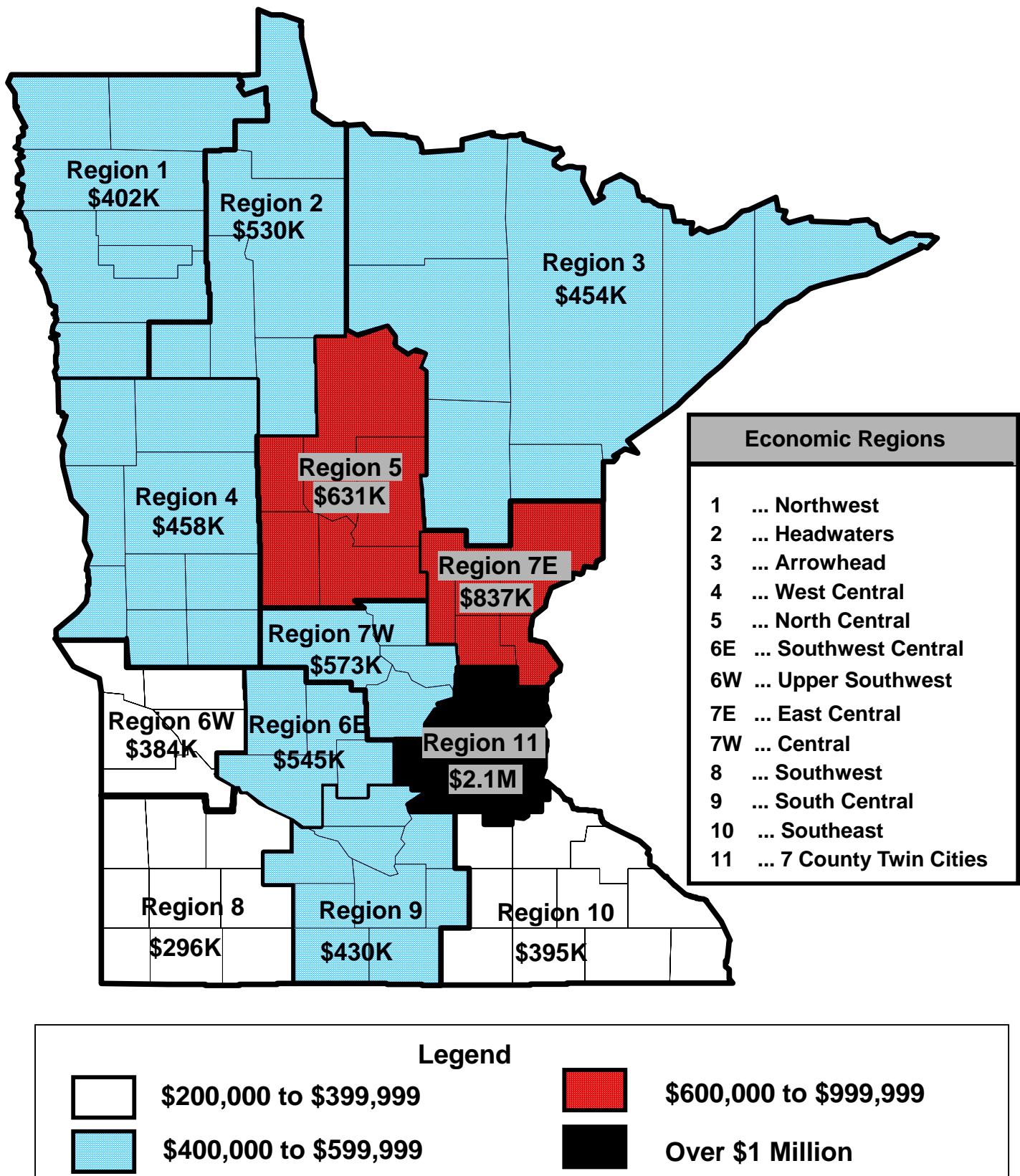
# Figure 8

## 2006 Average Sales Per Off-Sale Municipal Liquor Establishment By Economic Development Region

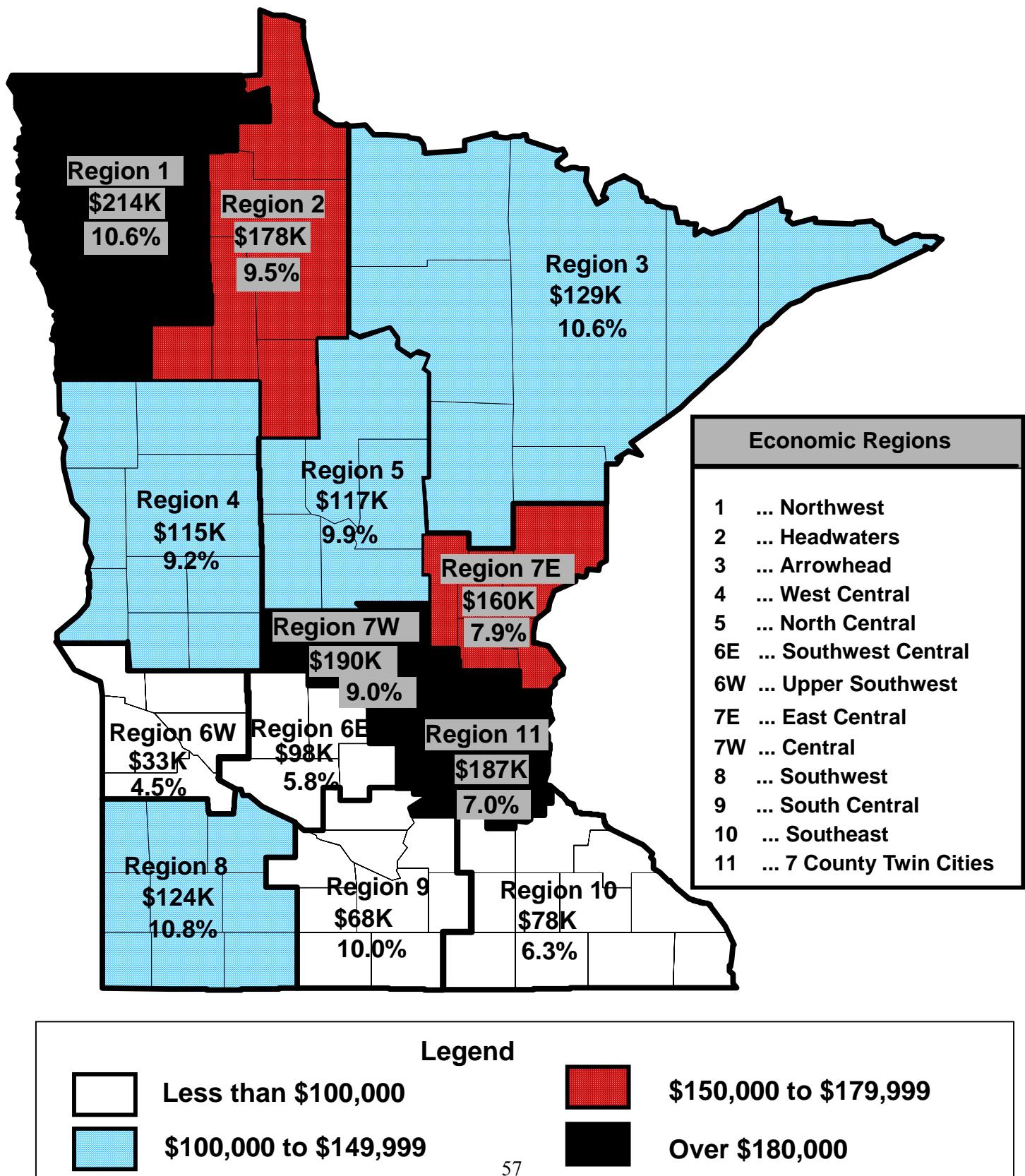


# Figure 9

## 2006 Average Sales Per On-Sale Municipal Liquor Establishment By Economic Development Region

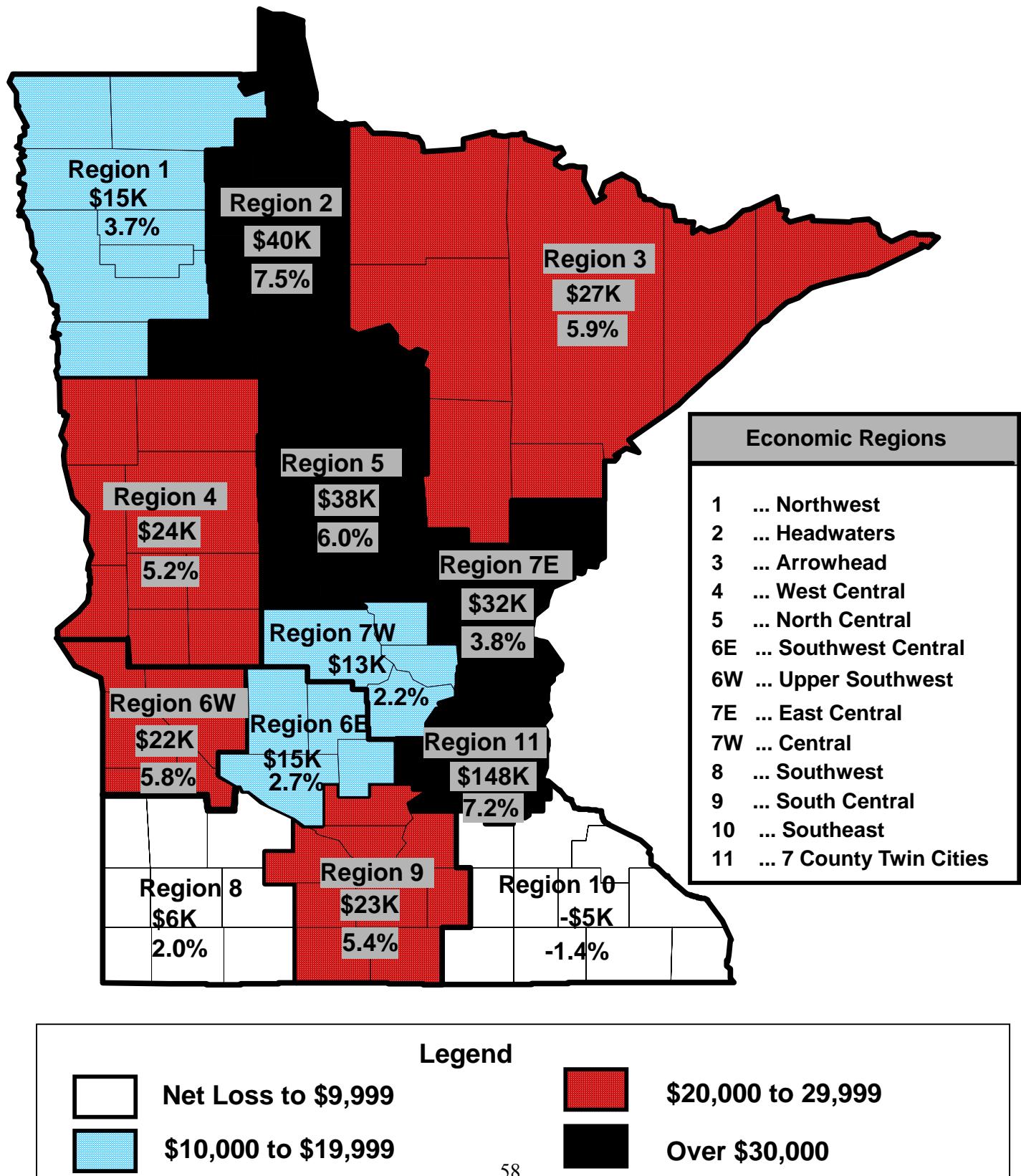


**Figure 10**  
**2006 Average Net Profit and Percent of Sales  
 Per Off-Sale Municipal Liquor Establishment**  
**By Economic Development Region**



# Figure 11

## 2006 Average Net Profit and Percent of Sales Per On-Sale Municipal Liquor Establishment By Economic Development Region



## **Appendix 3**

### **Explanations of Tables, Charts, and Maps**

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## **Explanation of Tables, Charts, and Maps**

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The tables and charts throughout the report provide additional information on the financial activities of Minnesota's municipal liquor operations.

- Figure 1 on page 7 shows the trend in net profits from 2002 to 2006 by operation type.
- Table 1 on page 8 lists those municipal liquor stores that reported net losses in 2006.
- Figure 2 on page 9 shows the trend in sales from 2002 to 2006 by operation type.
- Figure 3 on page 10 shows the trend in operating expenses from 2002 to 2006 by operation type.
- Figure 4 on page 11 shows a comparison of average sales per store for Greater Minnesota and Metropolitan municipal liquor operations by type in 2006.
- Figure 5 on page 12 shows a comparison of operating expenses as a percent of sales for Greater Minnesota and Metropolitan municipal liquor operations by type in 2006.
- Table 2 on page 13 compares sales at off-sale liquor operations to expenses.
- Figure 6 on page 14 shows a comparison of average net transfers for Greater Minnesota and Metropolitan municipal liquor operations by type in 2006.
- Table 3 on page 14 shows cities that have had net losses in two of the three previous years.
- Figure 7 on page 15 shows the decline in the number of municipal liquor operations from 1997 to 2006.
- Table 4 on page 16 provides a summary of the activities of municipal liquor operations for 2005 and 2006.
- Table 5 starting on page 19 provides a summary of municipal liquor operations by city.
- Table 6 starting on page 24 ranks city municipal liquor operations by sales.
- Table 7 starting on page 29 ranks city municipal liquor operations by net profit/(loss) as a percent of sales.
- Table 8 on page 34 provides a summary of municipal liquor operations in the Metropolitan area by city.
- Table 9 starting on page 35 provides a summary of municipal liquor operations in the Greater Minnesota by city.

- Tables 10 and 11 on page 42 compare on-sale and off-sale liquor operations based on the per-store averages of economic development regions.
- Table 12 starting on page 43 provides a summary of financial information for municipal liquor operations by city and economic development region.
- Table 13 starting on page 49 ranks municipal liquor operations based on net profit/(loss) as a percent of sales by city for each economic development region.
- Figures 8 through 11 on pages 55 to 58 illustrate, through the use of maps, the average sales and net profit per store of each economic development region for on-sale and off-sale operations.

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