08 - 0234



Ethanol Plants Receiving Producer Payments From the State of Minnesota

2008 Report

February 15, 2008

Minnesota Department of Agriculture

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This report is submitted in fulfillment of the statutory requirement in section 41A.09, which states:

Not later than the 15th day of February in each year the commissioner shall deliver to the chairs of the standing committees of the senate and the house of representatives that deal with agricultural policy and agricultural finance issues an annual report summarizing aggregated data from plants receiving payments under this section during the preceding calendar year. Audited financial statements and notes and disclosure statements submitted to the commissioner are nonpublic data under section 13.02, subdivision 9. Notwithstanding the provisions of chapter 13 relating to nonpublic data, summaries of the submitted audited financial reports and notes and disclosure statements will be contained in the report to the committee chairs and will be public data.

Thirteen ethanol plants received producer payments and/or deficiency payments from the State of Minnesota in calendar year 2007. These plants are:

Agra-Resources Co-op; POET Glenville East (Albert Lea),

Agri-Energy, LLC (Luverne),

Al-Corn Clean Fuel Limited Partnership (Claremont),

Central Mn Ethanol Co-op (Little Falls),

Chippewa Valley Ethanol Company, LLLP (Benson),

CornPlus, LLLP (Winnebago),

Diversified Energy Co., LLC (Morris),

Ethanol 2000, LLP; POET Bingham Lake (Bingham Lake),

Gopher State Ethanol, LLC (St. Paul),

Heartland Corn Products (Winthrop),

Melrose Dairy Proteins, LLC (Melrose),

Minnesota Energy (Buffalo Lake) and

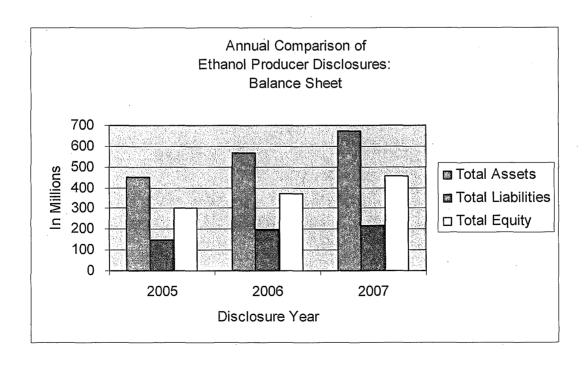
Pro-Corn, LLC; POET Preston (Preston).

This report aggregates data from twelve of the thirteen producer plants into a financial section, a statistical section and percentage of ownership section. Gopher State Ethanol, LLC (St. Paul) is not included in the aggregate data since it is no longer a producer.

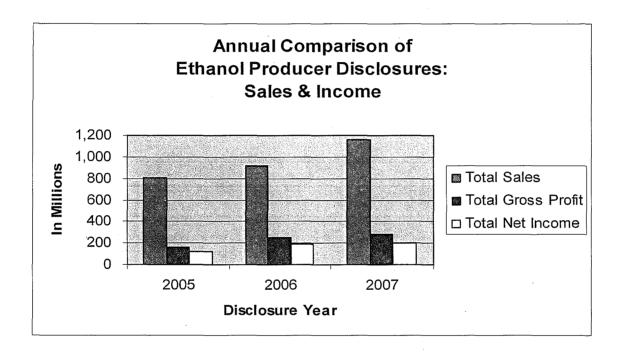
FINANCIAL SECTION:

The financial section presents the aggregate comparative Balance Sheet and Statement of Income for 2007 and 2006. This aggregate financial information is the total of all twelve entities presented for 2007 and 2006, the increase or decrease between these years, and the average of the twelve entities.

In summary, the Balance Sheet presents aggregate producer total assets for 2007 of \$673,236,075, an increase of \$107,616,403 from the 2006 aggregate total assets of \$565,619,672. The aggregate total liabilities for 2007 are \$216,246,898, an increase of \$20,729,900 from the 2006 aggregate total liabilities of \$195,516,998. The aggregate total equity for 2007 is \$456,989,177, an increase of \$86,886,503 from the 2006 aggregate total equity of \$370,102,674.



The Statement of Income shows aggregate total sales for 2007 of \$1,160,019,719, an increase of \$241,717,894 from the 2006 aggregate total sales of \$918,301,825. The aggregate total gross profit for 2007 is \$278,737,950, an increase of \$22,706,141 from the 2006 aggregate total gross profit of \$256,031,809. The aggregate total net income for 2007 is \$203,564,623, an increase of \$8,092,691 from the 2006 aggregate total net income of \$195,471,932.



STATISTICAL SECTION:

The statistical section presents current year and comparison summary information including: revenues, sales, profits, government incentives, patronage dividends, interest expense, etc. The resulting ratios include ratios of liquidity, leverage, activity and profitability. As with the financial data information, the presentation is the same with the aggregate total and the average of all twelve entities. Aggregate government incentives for 2007 total \$15,547,947 which is a decrease of \$3,160,712 from the 2006 incentives of \$18,708,659. The decrease was due to the State of

Minnesota reduction of \$2,490,451 and the Federal Bio-Program reduction of \$670,261. The 2007 aggregate government incentives provided by the State of Minnesota are \$15,445,300 and the CCC Bio-Energy program provided \$102,647.

OWNERSHIP SECTION:

The percentage of ownership section presents aggregate producer disclosure on ethanol producer plant entity ownership. This data is presented based on overall ownership type and M.S. 500.24 defined farmer ownership.

For 2007:

Overall ownership of the producer plants for 2007 was: 44% by individuals with less than 10% ownership, 50% by cooperatives, 4% by corporations and 2% by LLC's.

Ownership by farmers or other entities eligible to farm or own agricultural land in Minnesota as defined in M.S. 500.24 for 2007 totaled approximately 55%: approximately 25% by farmers with less than 10% direct ownership and approximately 30% by farmers through membership in cooperatives.

For 2006:

Overall ownership of the producer plants for 2006 was: 44% by individuals with less than 10% ownership, 49% by cooperatives, 4% by corporations and 2% by LLCs.

Ownership by farmers or other entities eligible to farm or own agricultural land in Minnesota as defined in M.S. 500.24 for 2005 totaled approximately 61%: approximately 30% by farmers with less than 10% direct ownership and approximately 31% by farmers through membership in cooperatives.

Financial Section

Minnesota Department of Agriculture
Balance Sheet Summary Data
Comparision of 2007 & 2006 Ethanol Producer Disclosures
Ethanol Report: February 15, 2008

| | | 2007 | | 2006 | Increase (Decrease) | | Current Year Average Ethanol Producer | |
|--------------------------------|-----------|---------------|-----------|---------------|------------------------|--------------------------|---|-----------------------|
| <u>Assets</u> | | | | | | | | |
| Current | | | | | | | | |
| Cash | \$ | 71,059,152 | \$ | 62,138,873 | \$ | 8,920,279 | \$ | 5,921,596 |
| Accounts Receivable | | 65,177,447 | | 70,197,743 | | (5,020,296) | | 5,431,454 |
| Inventory | | 49,903,429 | | 34,950,606 | | 14,952,823 | | 4,158,619 |
| Other | | 31,939,042 | | 24,140,129 | | 7,798,913 | | 2,661,587 |
| Total Current Assets | | 218,079,070 | | 191,427,351 | | 26,651,719 | | 18,173,256 |
| Investments | | | | | | | | |
| In Coops | | 5,193,639 | | 4,739,757 | | 453,882 | | 432,803 |
| Other | | 42,994,185 | | 17,603,641 | | 25,390,544 | | 3,582,849 |
| Total Investments | _ | 48,187,824 | | 22,343,398 | | 25,844,426 | | 4,015,652 |
| Fixed Assets | | | | | | | | |
| Land | | 15,942,964 | | 14,484,698 | | 1,458,266 | | 1,328,580 |
| Plant & Equipment | | 596,695,824 | | 527,006,620 | | 69,689,204 | | 49,724,652 |
| Accumulated Depreciation | | (235,263,716) | | (193,473,909) | | (41,789,807) | | (19,605,310) |
| Total Fixed Assets | | 377,375,072 | - | 348,017,409 | | 29,357,663 | | 31,447,923 |
| Other Assets | | | | | | | | |
| Financing Costs | | 1,648,860 | | 806,130 | | 842,730 | | 137,405 |
| Other | | 27,945,249 | | 3,025,384 | | 24,919,865 | | 2,328,771 |
| Total Other Assets | | 29,594,109 | | 3,831,514 | | 25,762,595 | | 2,466,176 |
| Total Assets | \$ | 673,236,075 | \$ | 565,619,672 | \$ | 107,616,403 | \$ | 56,103,006 |
| Liabilities | | | | | | | | <u> </u> |
| Current | | | | | | | | |
| Accounts Payable | \$ | 59,926,762 | \$ | 51,979,583 | \$ | 7,947,179 | \$ | 4,993,897 |
| Current Portion Long-Term Debt | Ψ | 16,708,756 | 4 | 19,632,417 | Ψ | (2,923,661) | Ψ | 1,392,396 |
| Earnings Distribution | | 27,787,906 | | 26,652,722 | | 1,135,184 | | 2,315,659 |
| Other | | 16,505,013 | | 15,146,189 | | 1,358,824 | | 1,375,418 |
| Total Current Liabilities | | 120,928,437 | - | 113,410,911 | | 7,517,526 | | 10,077,370 |
| Long-Term | _ | 220/520/13/ | | 110,110,011 | | ,,,,,,,,, | | 10/077/370 |
| Long-Term Debt | | 92,131,126 | | 80,907,692 | | 11 222 424 | | 7 677 504 |
| Other Long Term Liabilities | | 3,187,335 | | 1,198,395 | | 11,223,434 1,988,940 | | 7,677,59 4 |
| Total Long Term Liabilities | | 95,318,461 | | 82,106,087 | | 13,212,374 | | 265,611 7,943,205 |
| _ | _ | | | 195,516,998 | | 20,729,900 | | 18,020,575 |
| Total Liabilities | | 216,246,898 | | 195,510,998 | | 20,729,900 | | 18,020,575 |
| Equity Cooperative | | 134,836,676 | | 105,884,873 | | 28,951,803 | | 11,236,390 |
| Other | | 210,279,789 | | 171,868,027 | | 28,951,803 38,411,762 | | 17,523,316 |
| Undistributed | | • | | | | | | |
| Total Equity | | 111,872,712 | | 92,349,774 | | 19,522,938 | | 9,322,726 |
| • • | _ | 456,989,177 | | 370,102,674 | | 86,886,503 | | 38,082,431 |
| Total Liabilities & Equity | <u>\$</u> | 673,236,075 | <u>\$</u> | 565,619,672 | <u>\$</u> | 107,616,403 | <u>\$</u> | 56,103,006 |

Minnesota Department of Agriculture Statement of Income Summary Data Comparision of 2007 & 2006 Ethanol Producer Disclosures

Ethanol Report: February 15, 2008

| | 2007 | 2006 | Increase (Decrease) | Current Year Average Ethanol Producer | |
|---------------------------------|------------------|----------------|------------------------|---|--|
| Sales | • | | | | |
| Sales | \$ 1,160,019,719 | \$ 918,301,825 | \$ 241,717,894 | \$ 96,668,310 | |
| Cost of Sales | (881,281,769) | (662,270,016) | (219,011,753) | (73,440,147) | |
| Gross Profit | 278,737,950 | 256,031,809 | 22,706,141 | 23,228,163 | |
| Operating Expenses | | | | | |
| Employee Costs | 6,989,254 | 8,270,983 | (1,281,729) | 582,438 | |
| Supplies | 2,050,924 | 1,896,723 | 154,201 | 170,910 | |
| Repairs and Maintenance | 6,992,062 | 6,359,306 | 632,756 | 582,672 | |
| Other Operating Expenses | 27,942,553 | 27,924,226 | 18,327 | 2,328,546 | |
| Depreciation and Amortization | 35,673,906 | 31,765,327 | 3,908,579 | 2,972,826 | |
| Operating Expenses | 79,648,699 | 76,216,565 | 3,432,134 | 6,637,392 | |
| Income from Operations | 199,089,251 | 179,815,244 | 19,274,007 | 16,590,771 | |
| Other Income (Expenses) | | | | | |
| State Ethanol Producer Payments | 15,445,300 | 17,935,751 | (2,490,451) | 1,287,108 | |
| CCC Bioenergy Program Payments | 102,647 | 772,908 | (670,261) | 8,554 | |
| Investment Earnings | 13,000,883 | 6,575,107 | 6,425,776 | 1,083,407 | |
| Interest Expense | (11,329,041) | (6,504,800) | (4,824,241) | (944,087) | |
| Gain (Loss) on Assets | (1,214,376) | 25,996 | (1,240,372) | (101,198) | |
| Other | (5,618,511) | (359,910) | (5,258,601) | (468,209) | |
| Other Income (Expenses) | 10,386,902 | 18,445,052 | (8,058,150) | 865,575 | |
| Income before Income Taxes | 209,476,153 | 198,260,296 | 11,215,857 | 17,456,346 | |
| Income Taxes | 5,911,530 | 2,788,364 | 3,123,166 | <u>492,62</u> 8 | |
| Net Income | \$ 203,564,623 | \$ 195,471,932 | \$ 8,092,691 | \$ 16,963,719 | |

Statistical Section

Minnesota Department of Agriculture Statistical Summary Data Comparision of 2007 & 2006 Ethanol Producer Disclosures Ethanol Report: February 15, 2008

| | 2007 | 2006 | | Increase (Decrease) | | Current Year Average Ethanol Producer | |
|-------------------------------------|------------------|------|-------------|------------------------|-------------|---|------------|
| <u>Statistics</u> | | | | F | | | |
| Gross Revenues | \$ 1,181,735,662 | \$ | 943,251,677 | \$ | 238,483,985 | \$ | 98,477,972 |
| Sales | 1,160,019,719 | | 918,301,825 | • | 241,717,894 | | 96,668,310 |
| Operating Income | 199,089,251 | | 179,815,244 | | 19,274,007 | | 16,590,771 |
| Profit before taxes | 209,476,153 | | 198,260,296 | | 11,215,857 | | 17,456,346 |
| Net Income | 203,564,623 | | 195,471,932 | | 8,092,691 | | 16,963,719 |
| Government Incentives: | , , , | | | | | | |
| MN Producer Payment | 15,445,300 | | 17,935,751 | | (2,490,451) | | 1,287,108 |
| CCC Bio-Energy Program | 102,647 | | 772,908 | | (670,261) | | 8,554 |
| Patronage Dividends Paid/Other Dist | 165,026,495 | | 110,815,544 | | 54,210,951 | | 13,752,208 |
| Interest Expense | 11,329,041 | | 6,504,800 | | 4,824,241 | | 944,087 |
| Liquidity | | | | | | | |
| Current Ratio | 1.80 | | 1.69 | | 0.11 | | 1.80 |
| Quick Ratio | 1.39 | | 1.38 | | 0.01 | | 1.39 |
| Leverage | 1.00 | | 2,00 | | 0,02 | | 1.55 |
| Debt to total assets | 14.00% | | 15.00% | | -1.00% | | 14.00% |
| Debt to equity | 47.00% | | 53.00% | | -6.00% | | 47.00% |
| Liabilities to equity | 21.00% | | 22.00% | | -1.00% | | 21.00% |
| Times interest earned | 19.49 | | 31.48 | | -11.99 | | 19.49 |
| Activity | | | 52 | | | | |
| Inventory turnover | 23.25 | | 26.27 | | -3.02 | | 23,25 |
| Fixed assets turnover | 3.07 | | 2.64 | | 0.43 | | 3.07 |
| Total asset turnover | 1.72 | | 1.62 | | 0.10 | | 1.72 |
| Profitability | | | | | | | , - |
| Profit margin on sales | 18.00% | | 21.00% | | -3.00% | | 18.00% |
| Return on total assets | 30.00% | | 35.00% | | -5.00% | | 30.00% |
| Return on total equity | 45.00% | | 53.00% | | -8.00% | | 45.00% |

Ownership Section

Minnesota Department of Agriculture Ownership Summary Data from Ethanol Disclosures Disclosures Reported in 2007 Ethanol Report: February 15, 2008

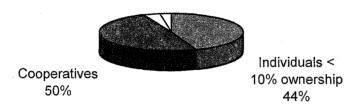
| | Overall | M.S. 500.24 % of total (1) | | |
|-----------------------------|------------|-------------------------------|--|--|
| Ownership category/name | % of total | | | |
| Individuals < 10% ownership | 44.4% | 24.6% | | |
| Cooperatives | 49.4% | 30.1% | | |
| Corporations | 3.8% | 0.0% | | |
| LLCs | 2.4% | 0.0% | | |
| | 100.0% | 54.7% | | |

Note:

(1) does not include estates/trusts which may qualify under 500.24

Overall Ownership

Corporations LLCs 4% 2%



Ownership Meeting Definition of M.S. 500.24

Ownership Not Meeting Definition 45%



Ownership Meeting Definition 55%