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# **Comprehensive Annual Financial Report**

Fiscal year ended December 31, 2006

Metropolitan Sports Facilities Commission Minneapolis, Minnesota

A Component Unit of the Metropolitan Council of the Twin Cities Area Metropolitan Sports Facilities Commission Minneapolis, Minnesota

# **Comprehensive Annual Financial Report**

Fiscal year ended December 31, 2006

A component unit of the Metropolitan Council of the Twin Cities Area



Finance Department 900 South Fifth Street, Minneapolis, Minnesota 55415

# Metropolitan Sports Facilities Commission Comprehensive Annual Financial Report For the Fiscal Year Ended December 31, 2006

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# Introductory Section

The Introductory Section contains the letter of transmittal, which provides an overview of the Metropolitan Sports Facilities Commission's finances, economic prospects, and achievements. Also, included in this section is the Certificate of Achievement for Excellence in Financial Reporting awarded by the Government Finance Officers Association. It is the highest form of recognition in governmental financial reporting.



May 18, 2007

900 SOUTH 5TH STREET MINNEAPOLIS, MN 55415

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E-MAIL msfc@msfc.com Mr. Roy Terwilliger, Chair And Commissioners of the Metropolitan Sports Facilities Commission 900 South Fifth Street Minneapolis, Minnesota 55415

Dear Mr. Terwilliger and Commissioners:

We are pleased to submit to you the Comprehensive Annual Financial Report (CAFR) of the Metropolitan Sports Facilities Commission (Commission) for the fiscal year ended December 31, 2006. The financial statements included in this report conform to generally accepted accounting principles as promulgated by the Governmental Accounting Standards Board (GASB). Responsibility for the accuracy of the data and the completeness and fairness of the presentation, including all disclosures, rests with management. To the best of our knowledge and belief, the enclosed data are accurate in all material respects and are reported in a manner that presents fairly the financial position and results of operations of the Commission. All necessary disclosures have been included to enable the reader to gain the maximum understanding of the Commission's financial affairs.

The CAFR is divided into three sections: introductory, financial, and statistical. The introductory section includes this letter of transmittal, the Government Finance Officers Association's Certificate of Achievement for Excellence in Financial Reporting, a list of the Commissioners and administrative officials, and the organizational chart. The financial section includes the independent auditors' report, Management's Discussion and Analysis (MD&A), which complements this letter of transmittal and should be read in conjunction with it, and the Basic Financial Statements, including the notes to the financial statements. The Commission's MD&A can be found immediately following the report of the independent auditors. The MD&A provides a narrative introduction and an analytical overview of the Commission's basic financial statements. The statistical section contains selected financial and demographic information, generally presented on a multi-year basis.

The Commission's management is responsible for establishing and maintaining an internal control structure designed to ensure that its' assets are protected from loss, theft, or misuse and to ensure that adequate accounting data are compiled to allow for the preparation of financial statements in conformity with generally accepted accounting principles. The internal control structure is designed to provide reasonable but not absolute, assurance that these objectives are met and that the financial statements will be free from material misstatement. The concept of reasonable assurance recognizes that the cost of a control should not exceed the

HUBERT H. HUMPHREY METRODOME

METROPOLITAN SPORTS FACILITIES COMMISSION

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benefits likely to be derived. The evaluation of costs and benefits requires estimates and judgments by management. As management we assert that to the best of our knowledge and belief this financial report is complete and reliable in all material respects.

Minnesota State Statutes, Chapter 473.595, Subd. 5, require the Minnesota Office of the Legislative Auditor to perform an annual audit of the financial statements of the Commission. The goal of the audit is to provide reasonable assurance that the financial statements of the Commission, for the fiscal year ended December 31, 2006, are free of material misstatement. The audit involved examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements; assessing the accounting principles used and significant estimates made by management; and evaluating the overall financial statement presentation. The Commission received an unqualified opinion from the Minnesota Office of the Legislative Auditor for the twenty-fourth consecutive year. The independent auditor's report on the basic financial statements for the year ended December 31, 2006, is included in the financial section of this report. The Minnesota Office of the Legislative Auditor will issue a separate Report on Compliance and on Internal Control over Financial Reporting.

#### **PROFILE OF THE COMMISSION**

The Commission was established by legislative charter in 1977 and was responsible for the construction of the Hubert H Humphrey Metrodome sports stadium located in Minneapolis, Minnesota. The Commission is the owner and operator of the Metrodome. The Metrodome is "home" to the Minnesota Twins, Minnesota Vikings, University of Minnesota Gopher football team and many other athletic, civic, cultural, educational, and entertainment activities for the citizens of the Twin Cities metropolitan area and the state of Minnesota.

The Commission's governing body sets policy for the administration of the Commission. The Commission consists of seven members: the Chair is appointed by the governor of Minnesota and the six members are appointed by the Minneapolis City Council. The Chair must reside outside of the City of Minneapolis. Commissioners represent a broad cross-section of the community, and they serve a four-year term. The Commission appoints the Executive Director who directs the Commission's operations and carries out the policies established by the Commission.

The mission of the Commission is to ensure that the Metrodome is a community facility for the citizens of Minnesota. Central to this mission is the Commission's desire to continuously update the Metrodome and maximize the fan experience Minnesotans have come to expect. Fans come from every corner of the state to watch games, concerts and other events at the Metrodome. Amateur sports teams including small college football, town-team baseball, recreational touch football and

high school baseball and softball teams, travel from throughout Minnesota to compete on the Metrodome turf.

All of the financial activities of the Commission are included in this report. The Commission is a discretely presented component unit of the Metropolitan Council of the Twin Cities Area (Metropolitan Council). Discretely presented component units are organizations that are legally separate from the primary government.

An annual budget is adopted on a basis consistent with generally accepted accounting principles. The annual budget is prepared in June and the preliminary budget is approved by the Commission in July of each year. A public hearing on the budget is held in August and then in September the annual budget is submitted to the Metropolitan Council for their review and approval. The final budget is approved and adopted by the Commission in November. Quarterly budget to actual comparisons are presented in separate reports to the Commission.

# ECONOMIC CONDITION and OUTLOOK

# Local Economy

The Twin Cities metropolitan area is known for its parks, trails, lakes, arts and cultural opportunities, and excellent family-friendly neighborhoods. The Twins Cities has the nation's 14<sup>th</sup> largest metropolitan economy with an estimated population of 2.81 million. According to the Minnesota Department of Finance April 2007 Economic Forecast, the outlook for 2007 has grown to be less than optimistic. The slumping housing sector remains a major concern. Business equipment spending has weakened. Real GDP growth is expected to be 2.1 percent in 2007. Due to inflationary pressures, the CPI is projected to be 2.1 percent in 2007. Minnesota's economy struggled in 2006, per capita personal income grew by only 3.8 percent, 1.4 percentage points less than the U.S. average of 5.2 percent. The unemployment rate for the Twin Cities metropolitan area was 3.7 percent in 2006 as compared to the national unemployment rate of 4.6 percent.

Although moderate growth is expected in the local economy in 2007, the Commission expects continued growth in concession sales and admission taxes. The concessionaire continually monitors the sales revenues for food and beverage concessions and apparel and novelty merchandise items and adjusts the product mix to maximize sales. Concession sales are expected to grow with the addition of new products that are planned for 2007. A variety of new appetizer and dessert offerings such as chicken quesadillas, prime rib nachos, churros, chicken tenders, walleye fingers, cookies, specialty chocolates, and raspberry cheesecake were added to the menu. The ten percent admission tax is expected to grow as ticket sales for 2007 events have been strong.

The Commission continues to rise to the challenge in anticipating the Commission's future. Paramount to the Commission's success is demonstrated leadership and

strategic thinking and planning in addressing such issues as keeping professional sports in Minnesota beyond 2011. Major league professional sports are significant state assets, maintaining a facility consistent with major league baseball and national football league standards ensures that the Commission is complying with league requirements. The Commission strives to maintain a first-class facility.

# Major Initiatives and Accomplishments

Improving and updating the stadium is central to the Commission's core mission of protecting the public's investment in the Metrodome. Significant stadium improvements in 2006 include construction of Terrace Suite II, implementation of a new Point of Sale retail system, and a variety of other stadium improvements.

The Commission constructed a second luxury party suite, Terrace Suite II, which replaced eight individual private suites and two rows of seating in the stadium. Terrace Suite II offers the major tenants additional revenue enhancement opportunities in the stadium. Terrace Suite amenities for Metrodome guests include: exclusive premium seating location in the stadium, extensive food buffet and catering menus, full bar service, in-seat beverage service, private restroom facilities, wider cushioned stadium-style and bar style seats, flat screen televisions, and a multitude of promotional opportunities for the tenants. These amenities have greatly enhanced the tenants' "VIP" group ticket sales opportunities in the Metrodome.

The new Point of Sale (POS) retail system fully integrates all aspects of event based operations including concessions, retail and merchandise, portable stands, in-seat service, catering, warehouse, cash room, and vending. The system has extensive tracking and reporting capabilities and it has wireless network connections that enable real-time reporting on all in-seat and portable locations. Credit card transactions are authorized in less than two seconds at every point of sale. In 2006 per cap revenues increased approximately eight percent for the Minnesota Twins and Minnesota Vikings. The system services 350 points of sale.

Other stadium improvements include replacement of the lower concourse lighting system, purchase of stainless steel trash receptacles stationed throughout the lower concourse, and purchase of TurboTap® beer system. Turbotap is an improved beer tap that pours draft beer up to four times faster than conventional beer taps, thus it improves the speed of service and beer quality at high-volume concession stands and it reduces spillages, which means improved keg yield.

# FINANCIAL INFORMATION

# **Reserve Policy**

The Commission approved a reserve policy in 2006, which was developed by staff and recommended by the Finance committee. The policy establishes \$6 million as the minimum amount of reserves in the unrestricted net asset account to prudently operate the Metrodome. This amount is approximately one-half of the amount needed to fund expenses during the non-revenue producing months. The reserve policy provides funding for the Commission to deal with major expense items that may need to be replaced including but not limited to such items as the artificial turf or components of the video system. The reserve minimum does not allow for additional capital improvement projects beyond those currently anticipated.

#### **OTHER INFORMATION**

#### Awards and Acknowledgements

The Government Finance Officers Association of the United States and Canada (GFOA) awarded a Certificate of Achievement for Excellence in Financial Reporting to the Commission for its CAFR for the fiscal year ended December 31, 2005. This was the third year that the Commission received this prestigious award. In order to be awarded a Certificate of Achievement, a governmental unit must publish an easily readable and efficiently organized comprehensive annual financial report, the contents of which conform to program standards. This report must satisfy both generally accepted accounting principles and applicable legal requirements. A Certificate of Achievement is valid for a period of one year only. We believe our current CAFR continues to meet the Certificate of Achievement Program's requirements, and we are submitting it to the GFOA to determine its eligibility for another certificate. The Certificate of Achievement is a prestigious national award which recognizes conformance with the highest standards for preparation of state and local government financial reports.

This CAFR reflects our commitment to the Commission and all interested readers of this report to provide information in conformance with the highest standards of financial reporting. The preparation of this CAFR was made possible by the dedicated service of our Finance staff, Teri Portinen and Linda Brennan. They have our sincere appreciation for the contributions made in the preparation of this report. Appreciation is also expressed to the Commissioners for their cooperation and outstanding assistance in matters pertaining to the financial affairs of the Commission.

Respectfully submitted, Will

William Lester Executive Director

Mary Fox-Stroman

Mary C. Fox-Stroman, CPA Director of Finance

Certificate of Achievement for Excellence in Financial Reporting

Presented to

# Metropolitan Sports Facilities Commission, Minnesota

For its Comprehensive Annual **Financial Report** for the Fiscal Year Ended December 31, 2005

A Certificate of Achievement for Excellence in Financial Reporting is presented by the Government Finance Officers Association of the United States and Canada to government units and public employee retirement systems whose comprehensive annual financial reports (CAFRs) achieve the highest standards in government accounting and financial reporting.

President

Huy R. Ener

**Executive** Director

# Metropolitan Sports Facilities Commission List of Commissioners and Administrative Officials December 31, 2006

# **COMMISSIONERS:**

	Term of Office					
	First Appointed	End of Term				
Roy Terwilliger, Chair	March 2003	January 2007				
Loanne Thrane, Vice Chair	January 1985	January 2009				
Peggy Lucas, Secretary	January 1993	January 2009				
Richard Jefferson, Treasurer	January 1999	January 2007				
Charles T. Lutz	November 2006	January 2011				
Jeff Seidel	January 2003	January 2007				
Ray Waldron	January 2005	January 2009				

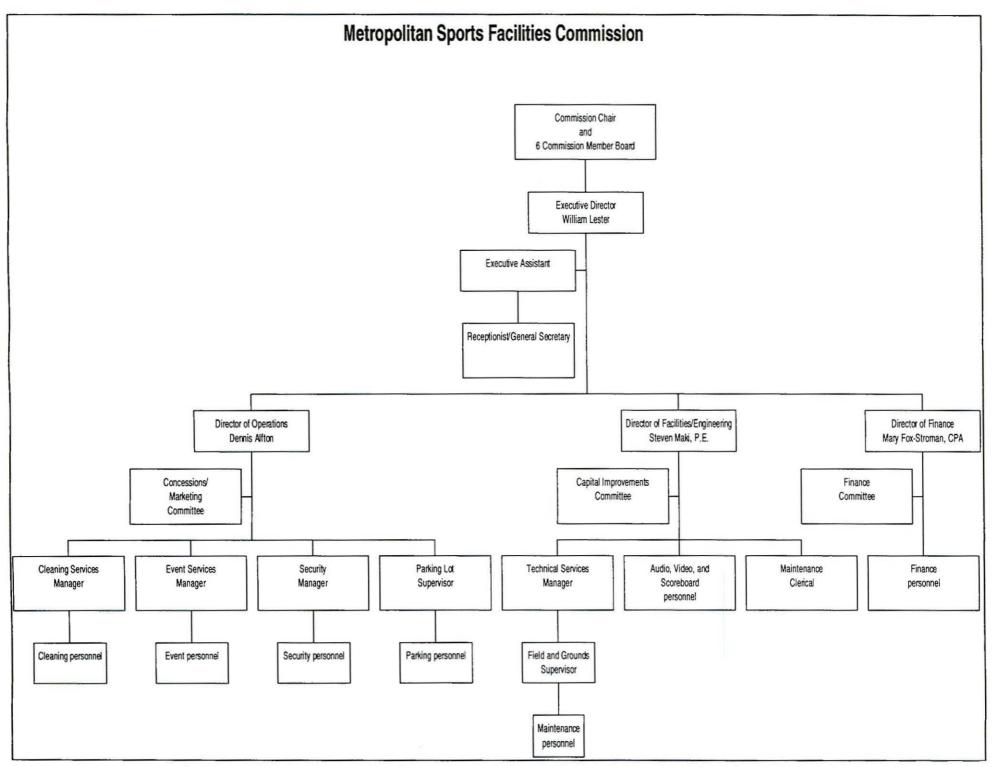
Dan Kenney resigned effective August 21, 2006 as he was appointed Executive Director of the Minnesota Ballpark Authority

Executive Director William Lester

Director of Operations Dennis Alfton

Director of Facilities/Engineering Steve Maki, P.E.

> Director of Finance Mary C. Fox-Stroman, CPA



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# Financial Section

The Financial Section includes the independent auditors' report, management's discussion and analysis, and the basic financial statements including the accompanying notes.



OFFICE OF THE LEGISLATIVE AUDITOR

STATE OF MINNESOTA • James Nobles, Legislative Auditor

# **Independent Auditor's Report**

Representative Rick Hansen, Chair Legislative Audit Commission

Members of the Legislative Audit Commission

Mr. Roy Terwilliger, Chair Metropolitan Sports Facilities Commission

Members of the Metropolitan Sports Facilities Commission

Mr. William Lester, Executive Director Metropolitan Sports Facilities Commission

We have audited the accompanying basic financial statements of the Metropolitan Sports Facilities Commission, a component unit of the Metropolitan Council, as of and for the year ended December 31, 2006, as listed in the Table of Contents. These financial statements are the responsibility of the Commission's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and the significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the Metropolitan Sports Facilities Commission as of December 31, 2006, and the changes in its financial position and its cash flows for the year then ended in conformity with accounting principles generally accepted in the United States of America.

In accordance with *Government Auditing Standards*, we have also issued our report dated May 18, 2007, on our consideration of the Metropolitan Sports Facilities Commission's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, grant agreements, and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance

and the results of that testing and not to provide an opinion on the internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* and should be considered in assessing the results of our audit.

Management's Discussion and Analysis is not a required part of the Commission's basic financial statements, but is supplementary information required by accounting principles generally accepted in the United States of America. We have applied certain limited procedures, which consisted principally of inquiries of management regarding the methods of measurement and presentation of the required supplementary information. However, we did not audit the information and express no opinion on it.

Our audit was conducted for the purposes of forming an opinion on the Commission's basic financial statements. The Introductory Section and Statistical Section, as listed in the Table of Contents, are presented for the purposes of additional analysis and are not a required part of the Commission's basic financial statements. This information has not been subjected to the auditing procedures applied in the audit of basic financial statements and, accordingly, we express no opinion on them.

MM R. Arthy

James R. Nobles Legislative Auditor

May 18, 2007

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Cecile M. Ferkul, CPA, CISA Deputy Legislative Auditor

# MANAGEMENT'S DISCUSSION AND ANALYSIS

This section of the Metropolitan Sports Facilities Commission (Commission) Comprehensive Annual Financial Report presents our discussion and analysis of the Commission's financial performance during the fiscal year ended December 31, 2006. We encourage readers to consider the information presented here in conjunction with additional information that we have furnished in our letter of transmittal, which can be found on pages i- v of this report.

# **Financial Highlights**

The basic financial statements report information about the Commission using the economic resources measurement focus and accrual basis of accounting.

- The Commission's total net assets (assets less liabilities) were \$44,498,174 at December 31, 2006, net assets decreased by \$3,878,273 from the previous year.
- During fiscal year 2006, the Commission's revenues increased by \$9,477,341, fiscal year 2006 revenues were \$50,377,244. The increase in revenues was due primarily to an increase in concession sales and admission taxes in 2006, operating revenues increased by \$9,192,027.
- The Commission's expenses increased by \$8,828,379 during the year, fiscal year 2006 expenses were \$54,255,517. This increase in expenses is largely attributable to an increase in concession costs of \$2,078,378, increase in tenants share of concession receipts of \$2,669,405, increase in facilities cost credit of \$1,983,722, and an increase in events costs of \$735,227.

# **Overview of the Financial Statements**

This discussion and analysis is intended to serve as an introduction to the Commission's basic financial statements. The financial section of this annual report consists of:

- (1) Independent Auditor's Report
- (2) Management's Discussion and Analysis (presented here)
- (3) Basic (Enterprise fund) Financial Statements:
  - a. Statement of net assets
  - b. Statement of revenues, expenses, and changes in net assets
  - c. Statement of cash flows
- (4) Notes to the Financial Statements

The Commission uses fund accounting to ensure and demonstrate compliance with finance related legal requirements. The Commission maintains one proprietary fund, an enterprise fund. The enterprise fund financial statements report information about the

Commission using accounting methods similar to those used by private-sector businesses in which costs are recovered primarily through user charges. Enterprise fund financial statements provide both short-term and long-term financial information about the Commission's overall financial status. In addition, they report the Commission's net assets and how they have changed during the fiscal year.

The Commission's primary business activity is operation of the Hubert H. Humphrey Metrodome sports facility (Metrodome). The Metrodome was primarily built for three major users: Minnesota Twins, Minnesota Vikings, and the University of Minnesota Gopher football team and it has been their home field since 1982. The tenure of the Minnesota Twins and the University of Minnesota Gopher football team will end when the new ballpark and the new on-campus football stadium open in 2010 and 2009, respectively. The Commission executes a "Use Agreement" with its' users to stipulate the terms for their use of the stadium. The Commission's Use Agreement with the Minnesota Twins expired in 2003; however, both parties continue to operate according to the terms of that agreement. Twins confirmed that they will play all home games for the 2007 baseball season at the Metrodome. The Commission's Use Agreement with the Minnesota Vikings requires them to play all home football games through the 2011 football season at the Metrodome. The Use Agreement with the University of Minnesota requires them to play all home games through the 2011 football season at the Metrodome; however the 2006 stadium law only obligates them to play home football games at the Metrodome until the opening of the new on-campus stadium.

The statement of net assets presents information on all of the Commission's assets and liabilities, with the difference between the two reported as net assets. Over time, increases or decreases in net assets may serve as a useful indicator of whether the financial health of the Commission is improving or deteriorating. Additionally, nonfinancial factors, such as a change in major tenants or the condition of the Metrodome, should be considered to assess the overall health of the Commission. The statement of net assets can be found on page 11 of this report.

The statement of revenues, expenses and changes in net assets presents information showing how the Commission's net assets changed during the year. All of the current year's revenues and expenses are accounted for in this statement, regardless of when cash is received or paid. The statement of revenues, expenses and changes in net assets can be found on page 12 of this report.

The statement of cash flows reports cash and cash equivalent activities for the fiscal year as a result of operating, capital and investing activities. The statement of cash flows can be found on page 13 of this report.

The notes to the financial statements provide additional information that is essential to a full understanding of the data provided in the enterprise fund financial statements. The notes to the financial statements can be found on pages 14 - 22 of this report.

# **Financial Analysis**

Following is a table that presents a summary of the Commission's Statement of Net Assets as of December 31, 2005 and 2006:

		2005	2006	
ASSETS				
Current assets:				
Cash and cash equivalents	\$	10,367,141	\$ 9,936,67	79
Investments		8,125,766	8,721,88	32
Receivables:				
Accounts		4,382,288	5,079,11	5
Accrued interest		60,450	62,24	41
Prepaid items		250,696	232,39	99
Total current assets		23,186,341	24,032,31	6
Noncurrent assets:	-			
Receivables:				
Accounts		401,500	426,50	00
Capital assets:				
Land		8,700,000	8,700,00	00
Building		99,175,715	99,759,85	53
Equipment		11,395,965	11,808,68	36
Accumulated depreciation		(88,495,625)	(92,952,65	52)
Total capital assets (net of accumulated depreciation)		30,776,055	27,315,88	37
Total noncurrent assets		31,177,555	27,742,38	37
Total assets		54,363,896	51,774,70	)3
LIABILITIES				
Current liabilities:				
Salaries and benefits payable		97,022	112,34	4
Accounts payable and other accrued liabilities		5,348,441	6,602,97	71
Unearned revenue		350,462	358,97	7
Compensated absences		121,331	121,7	67
Total current liabilities	_	5,917,256	7,196,05	59
Noncurrent liabilities:				
Compensated absences		70,193	80,47	70
Total liabilities	_	5,987,449	7,276,52	29
NET ASSETS				
Invested in capital assets		30,776,055	27,315,88	37
Unrestricted		17,600,392	17,182,28	
Total net assets	\$	48,376,447		

#### Summary of Net Assets as of December 31, 2005 and 2006

As noted earlier, net assets serve as a useful indicator of the Commission's financial position. In fiscal year 2006, the Commission's net assets decreased by \$3,878,273 (8 percent) to \$44,498,174. The largest portion of the Commission's net assets, \$27,315,887 (61 percent), reflects its investment in capital assets (e.g., land, buildings

and equipment) less depreciation. These assets are comprised of the Metrodome stadium site, stadium building, and stadium equipment. The Commission uses these capital assets to provide services to tenants, their fans, and the public; consequently, these assets are not available for future spending. The unrestricted net assets of \$17,182,287 (39 percent) are available for future use to meet the Commission's ongoing obligations to tenants, fans, citizens, and creditors. These assets are reserved for future operating expenses, capital improvements, repair and replacement expenses, and concession related expenses. At the end of the current fiscal year, the Commission is able to report positive balances in both categories of net assets. The same situation held true for the prior fiscal year.

The following table summarizes the changes in net assets for the years ended December 31, 2005 and 2006.

For the Fiscal Years Ended I	)ece	mber 31, 20	005 a	nd 2006
		2005		2006
Revenues:			-	
Concessions	\$	22,172,245	\$	28,088,303
Admission tax		7,547,144		9,849,355
Rent		4,465,850		4,815,812
Charges for services		3,146,331		3,460,371
Advertising		2,396,461		2,261,410
Novelties		156,625		183,620
Parking		144,630		143,420
Other		347,528		766,550
Investment earnings		523,089		808,403
Total revenues		40,899,903		50,377,244
Expenses:				
Concession costs		12,276,504		14,354,882
Tenants share of concession receipts		6,572,428		9,241,833
Facilities cost credit		7,116,138		9,099,860
Personal services		3,453,431		3,639,189
Professional services		474,359		412,441
Contractual services		3,965,868		4,334,432
Audio-visual services		234,594		362,744
Travel and meetings		44,238		42,202
Supplies, repairs and maintenance		1,113,391		760,270
Utilities		3,237,338		3,526,626
Insurance		539,870		481,715
Communications		75,092		87,055
Facilities planning, research and public information		4,865		390,158
Event costs		472,767		1,207,994
Marketing and advertising		484,334		446,771
Miscellaneous		163,011		205,557
Depreciation		5,198,157		5,405,818
Loss on disposal of capital assets	-	753		255,970
Total expenses		45,427,138		54,255,517
Change in net assets		(4,527,235)		(3,878,273)
Total net assets, January 1	_	52,903,682		48,376,447
Total net assets, December 31	\$	48.376,447	\$	44,498,174

# Summary of Changes in Net Assets For the Fiscal Years Ended December 31, 2005 and 2006

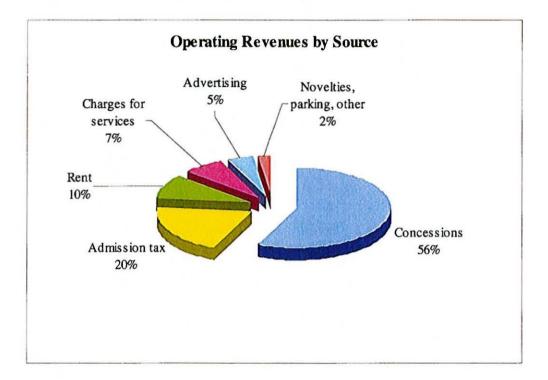
#### **Commission's Activities**

Operating revenues for the Commission were \$49,568,841 for fiscal year 2006. Sources of revenue are comprised of concessions, admission tax, rent, charges for services, advertising, novelties, parking, and other revenues. Food and beverage concessions constitute the largest source of revenues and represent 56 percent of total operating revenues. A portion of the concessions revenues are paid to the tenants and a five percent management fee is paid to Centerplate, the contractor who manages and operates the concessions.

Per Minnesota statutes a ten percent admission tax is charged on all Metrodome admission tickets. This tax was designed as a user fee to help defray operating expenses. Rent is based on the terms of the use agreements with the Minnesota Twins, Minnesota Vikings, and various other users. Rent also includes the private suite rent from the Minnesota Vikings. Charges for services include the payments from the users and others for event related expenses. The Commission receives advertising revenue from the stadium seating area and the outside marquee; some of the users receive the advertising revenue from the concourses. The largest changes in revenues were:

- Concessions increased by \$5,916,058. Concessions for the Minnesota Twins regular season games increased by \$3,406,328. In 2006 they played two post-season American League Division Series (ALDS) games and the concessions for these two ALDS games were \$1,110,910. In 2006 the Minnesota Vikings played 11 home games, there were 10 games for the 2006 football season and one game, the January 1, 2006 game, from the 2005 football season. Concessions for Minnesota Vikings games increased by \$1,075,987.
- Admission taxes increased by \$2,302,211. Admission taxes on Minnesota Twins tickets sales for regular season games increased by \$688,533, and admission taxes on ticket sales for the two ALDS games were \$314,626. Admission taxes on ticket sales for the Minnesota Vikings games increased by \$949,278, admission taxes for University of Minnesota Gopher games increased by \$104,953, and admission taxes for other events increased by \$244,821.
- Rent increased by \$349,962. Although rent revenues for the Minnesota Vikings home games increased by \$875,610, rent revenue from the Minnesota Vikings for the private suites decreased by \$500,000. In 2006 the Commission constructed Terrace Suite II and amended the Private Spectator Box Option Agreement with the Minnesota Vikings. The Minnesota Vikings own the rights to the Metrodome's private suites. They lease the suites to fans on a year-round or per-game basis. The Private Spectator Box Option Agreement requires an annual rent payment from the Minnesota Vikings for the privilege of developing and operating the private suites in the Metrodome. The amendment to the agreement reduced the private suites rent by \$500,000 to \$400,000 annually.
- Revenue increases are primarily due to increased ticket sales, increased attendance, and an increase in the number of events held in the Metrodome in 2006. Additional

events included: 2006 NCAA Division I Men's Basketball Championship Minneapolis Regional (3 games), two post-season ALDS baseball games, one additional Minnesota Vikings home game, and one additional motor sports event in 2006.

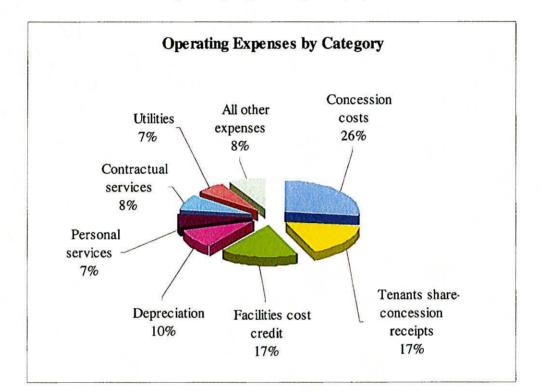


Below is a chart of the 2006 operating revenues by source:

The Commission's operating expenses include concessions (operating) costs, tenants share of concession receipts, facilities cost credit, personal services, professional services, contractual services, utilities, supplies, repairs and maintenance, insurance, facilities planning, research and public information, event costs, marketing and advertising, depreciation, and other expenses.

The Commission continually makes improvements to the stadium for the enjoyment of its users and their fans. Regular maintenance, repairs, and upgrades are essential to keep the stadium up to date and in line with current stadium designs. The Commission attempts to keep abreast of changing public needs and expectations to ensure that it fulfills the community's needs for comfort and convenience. Concession costs increased by \$2,078,378, tenants share of concession receipts increased by \$2,669,405, facilities cost credit increased \$1,983,722, contractual services expenses increased by \$368,564, utilities increased by \$289,288, facilities planning, research and public information increased by \$385,293, and event costs increased by \$735,227.

The facilities cost credit was created to help the major users enhance team revenues and/or reduce event day cost of operations in the Metrodome. The Commission issues an annual payment to the Minnesota Twins and the University of Minnesota that is equal to the admission tax paid by each team for events in the Metrodome. The Commission waives the required rent payment from the Minnesota Vikings in lieu of the facilities cost credit. The facilities cost credit of \$9,099,860 includes expenses of \$4,223,092 for Minnesota Twins, \$4,087,680 for Minnesota Vikings, and \$789,088 for the University of Minnesota.



Below is a chart of the 2006 operating expenses by category:

#### **Capital Assets**

The Commission's investment in capital assets as of December 31, 2006 was \$27,315,887 (net of accumulated depreciation). The following summarizes the Commission's capital assets as of December 31, 2005 and 2006.

# Capital Assets As of December 31, 2005 and 2006

	2005	<u>2006</u>
Capital assets:		a
Land	\$8,700,000	\$8,700,000
Buildings	99,175,715	99,759,853
Equipment	11,395,965	11,808,686
Total capital assets	119,271,680	120,268,539
Less: accumulated depreciation	(88,495,625)	(92,952,652)
Total capital assets, net	<u>\$30,776,055</u>	<u>\$27,315,887</u>

During fiscal year 2006, the Commission's net increase in capital assets (including additions and deletions) was \$996,859 over last year. This year's major capital asset additions included the following:

- Construction of a second large private suite, Terrace Suite II, which replaced eight Minnesota Vikings suites and four rows of seating in the stadium bowl. Terrace Suite II is a duplicate of Terrace Suite I and is located in the right field baseball seating area of the Metrodome. The Commission furnished and equipped Terrace Suite II with a private bar, catering equipment, private restroom facilities, coat closet, and seating for 118 patrons.
- Purchase of TurboTap, an improved beer tap system that pours draft beer faster.
- Purchase of a new Point Of Sale (POS) system for the concessions operation. The new system increased the points of sale and the speed of service delivery.
- Purchase of concession equipment.
- Purchase of equipment and fixtures for concourse improvements.
- Purchase of upgraded computer hardware

Additional information on the Commission's capital assets can be found in the notes to the financial statements on page 19 of this report.

# **Economic Factors**

In January 2006 the Commission amended the Terrace Suite Agreement with the three major users and amended the Private Spectator Box Option Agreement with the Minnesota Vikings as part of the agreement to construct Terrace Suite II. The amended Terrace Suite Agreement with the University of Minnesota increased the University's share of concessions receipts from 30% to 40%. The amended Terrace Suite Agreement with the Minnesota Vikings increased their share of concessions receipts from 10% to 15%. The amendment to the Private Spectator Box Option Agreement reduced the annual private suites rent by \$500,000 for an annual rent of \$400,000.

Planned Metrodome events in 2007 include: 81 games for the Minnesota Twins, 10 game for the Minnesota Vikings, and six games for the University of Minnesota Gopher football team. Other scheduled events include: high school and college sporting events, monster truck events, other sport, recreation, community, and cultural events. The Commission is in negotiations for hosting the 13<sup>th</sup> Annual Vans Warped Tour in July 2007.

# **Requests for Information**

This financial report is designed to provide a general overview of the Commission's finances for all those with an interest in its financial position and to demonstrate the Commission's accountability for the money it receives. Questions concerning any of the information provided in this report or requests for additional information should be addressed to the Director of Finance, Metropolitan Sports Facilities Commission, 900 South Fifth Street, Minneapolis, Minnesota 55415.

# METROPOLITAN SPORTS FACILITIES COMMISSION Statement of Net Assets December 31, 2006

ASSETS	
Current assets:	
Cash and cash equivalents	\$ 9,936,679
Investments	8,721,882
Receivables:	
Accounts	5,079,115
Accrued interest	62,241
Prepaid items	232,399
Total current assets	24,032,316
Noncurrent assets:	
Receivables:	
Accounts	426,500
Capital assets:	
Land	8,700,000
Building	99,759,853
Equipment	11,808,686
Accumulated depreciation	(92,952,652)
Total capital assets (net of	
accumulated depreciation)	27,315,887
Total noncurrent assets	27,742,387
Total assets	51,774,703
r	
LIABILITIES	
Current liabilities:	
Salaries and benefits payable	112,344
Accounts payable and other accrued liabilities	6,602,971
Unearned revenue	358,977
Compensated absences	121,767
Total current liabilities	7,196,059
Noncurrent liabilities:	
Compensated absences	80,470
Total liabilities	7,276,529
NET ASSETS	
Invested in capital assets	27,315,887
Unrestricted	17,182,287
Total net assets	\$ 44,498,174

The notes to the financial statements are an integral part of this statement.

Exhibit A

# METROPOLITAN SPORTS FACILITIES COMMISSION Statement of Revenues, Expenses and Changes in Net Assets

For the Year Ended December 31, 2006

Operating revenues:	
Concessions	\$ 28,088,303
Admission tax	9,849,355
Rent	4,815,812
Charges for services	3,460,371
Advertising	2,261,410
Novelties	183,620
Parking	143,420
Other	766,550
Total operating revenues	49,568,841
Operating expenses:	
Concession costs	14,354,882
Tenants share of concession receipts	9,241,833
Facilities cost credit	9,099,860
Personal services	3,639,189
Professional services	412,441
Contractual services	4,334,432
Audio-visual services	362,744
Travel and meetings	42,202
Supplies, repairs and maintenance	760,270
Utilities	3,526,626
Insurance	481,715
Communications	87,055
Facilities planning, research and public information	390,158
Event costs	1,207,994
Marketing and advertising	446,771
Miscellaneous	205,557
Depreciation	5,405,818
Total operating expenses	 53,999,547
Total operating loss	 (4,430,706)
Nonoperating revenues (expenses):	
Investment earnings	808,403
Loss on disposal of capital assets	 (255,970)
Total nonoperating revenues (expenses)	 552,433
Change in net assets	(3,878,273)
Total net assets, January 1, 2006	 48,376,447
Total net assets, December 31, 2006	\$ 44,498,174

The notes to the financial statements are an integral part of this statement.

#### Exhibit B

# METROPOLITAN SPORTS FACILITIES COMMISSION Statement of Cash Flows For the Year Ended December 31, 2006

CASH FLOWS FROM OPERATING ACTIVITIES	
Cash received from concessionaire	\$ 14,484,491
Cash received from tenants	8,731,465
Cash received from others	3,415,721
Cash payments to concessionaire, vendors and others	(12,406,193)
Cash payments to tenants	(9,051,668)
Cash payments to employees	(3,613,154)
Net cash provided (used) by operating activities	1,560,662
CASH FLOWS FROM CAPITAL ACTIVITIES	
	(2 2 10 808)
Purchase of capital assets	(2,219,808)
Proceeds from sales of capital assets	18,188
Net cash provided (used) by capital activities	(2,201,620)
CASH FLOWS FROM INVESTING ACTIVITIES	
Proceeds from sales and maturities of investments	4,721,045
Purchase of investments	(5,514,005)
Interest received	1,003,456
Net cash provided (used) by investing activities	210,496
Net increase (decrease) in cash and cash equivalents	(430,462)
Cash and cash equivalents, January 1	10,367,141
Cash and cash equivalents, December 31	\$ 9,936,679
Reconciliation of operating loss to net cash provided	
(used) by operating activities:	
Operating loss	\$ (4,430,706)
Adjustments to reconcile operating loss to net cash provided	
by operating activities:	
Depreciation expense	5,405,818
Change in assets and liabilities:	
(Increase) decrease in accounts receivable	(721,827)
(Increase) decrease in prepaid items	18,297
Increase (decrease) in salaries and benefits payable	15,322
Increase (decrease) in accounts payable and other accrued liabilities	1,254,530
Increase (decrease) in unearned revenue	8,515
Increase (decrease) in compensated absences	10,713
Total adjustments	5,991,368
Net cash provided (used) by operating activities	\$ 1,560,662
Noncash investing, capital, and financing activities:	
Decrease in fair value of investments	\$ (105,616)
Capital asset trade-ins	\$ 18,072

The notes to the financial statements are an integral part of this statement.

# I. Summary of significant accounting policies

# A. Reporting entity

The Metropolitan Sports Facilities Commission (Commission) was established under Chapter 89, Minnesota Laws 1977 as amended and currently operates under Minnesota Statutes, Chapter 473. The Commission is composed of seven members, six members are appointed by the Minneapolis City Council and the chair is appointed by the Governor. The commissioners serve four-year terms.

The primary responsibility of the Commission is the operation of the Hubert H. Humphrey Metrodome sports facility (Metrodome). The Metrodome hosts a variety of events including the Minnesota Twins, Minnesota Vikings, University of Minnesota Gopher football team, various collegiate and amateur sports events, concerts, and community events.

The Commission had a Use Agreement with the Minnesota Twins for the period from July 31, 1998 through December 31, 2003, with respect to the stadium and office space. Although the Use Agreement expired, the Minnesota Twins continued to play their 2004, 2005, and 2006 baseball seasons in the Metrodome. They are obligated to play their 2007 baseball season in the Metrodome according to an implied, non-written contract whose terms have been established by the conduct of the parties. The Minnesota Twins plan to open their new ballpark in April 2010.

The Commission has a Use Agreement with the Minnesota Vikings that obligates them to play all home football games, through the 2011 season, at the Metrodome. The Commission's Use Agreement with the University obligates them to play all home football games at the Metrodome through the 2011 football season. However, the 2006 stadium law only obligates them to play their home games at the Metrodome until the opening of the new on-campus Gopher football stadium. The University plans to open the TCF Bank Stadium on September 12, 2009.

The financial statements of the Commission have been prepared in conformity with generally accepted accounting principles (GAAP) as applied to government units in the United States of America. The Governmental Accounting Standards Board (GASB) is the accepted primary standard-setting body for establishing governmental accounting and financial reporting principles. The Commission's significant accounting policies are described below.

The Commission is a component unit of the Metropolitan Council of the Twin Cities Area (Metropolitan Council). The Metropolitan Council issued the original debt to finance the Metrodome, refunded the debt in 1992, and then defeased the refunding bonds in 1998. The Metropolitan Council annually approves the Commission's budget.

# METROPOLITAN SPORTS FACILITIES COMMISSION NOTES TO THE FINANCIAL STATEMENTS December 31, 2006

# I. Summary of significant accounting policies (continued)

# B. Measurement focus, basis of accounting, and financial statement presentation

The Commission's enterprise fund financial statements are reported using the economic resources measurement focus and the accrual basis of accounting. Revenues are recorded when earned and expenses are recorded when a liability is incurred, regardless of the timing of related cash flows.

Enterprise funds distinguish operating revenues and expenses from non-operating items. Operating revenues and expenses generally result from providing services and producing and delivering goods in connection with an enterprise fund's principal ongoing operations. The principal operating revenues of the Commission's enterprise fund are: concession revenues, admission taxes, rent and charges for services. Operating expenses include concession costs, tenants share of concession receipts, facilities cost credit, building maintenance, administrative expenses and depreciation on capital assets. All revenues and expenses not meeting this definition are reported as non-operating revenues and expenses.

In accordance with GASB Statement No. 20, Accounting and Financial Reporting for Proprietary Funds and Other Governmental Activities That Use Proprietary Fund Accounting, the Commission has elected not to apply Financial Accounting Standards Board statements and interpretations issued after November 30, 1989.

# C. Assets, liabilities, and net assets

# 1. Cash and investments

The Commission has defined cash and cash equivalents as cash on hand, demand deposits, and short-term investments with original maturities of three months or less from the date of acquisition. Commission deposits are backed by a combination of Federal Deposit Insurance Corporation (FDIC) and collateral in the form of statutorily approved securities.

The Commission may invest funds as authorized by Minnesota Statutes, Chapter 118A, and the Commission's internal investment policy. Investments include:

- (a) Securities which are direct obligations or are guaranteed or insured issues of the United States, its agencies, its instrumentalities, or organizations created by an act of Congress, except mortgage-backed securities defined as high risk by Minnesota Statutes, Chapter 118.04, subdivision 6;
- (b) Mutual funds through shares of registered investment companies provided the mutual fund receives certain ratings depending on its investments.

# I. Summary of significant accounting policies (continued)

Investments are stated at fair value as required by GASB Statement No. 31, Accounting and Financial Reporting for Certain Investments and for External Investment Pools. The fair value of the Commission's investments is based on quoted market prices.

# 2. Prepaid items

Certain payments to vendors reflect costs applicable to future accounting periods and are recorded as prepaid items in the financial statements.

# 3. Capital assets

Capital assets include land, buildings and equipment. Capital assets are defined by the Commission as assets with an initial, individual cost of \$500 or more and an estimated useful life greater than one year. Such assets are recorded at historical cost or estimated historical cost if purchased or constructed. Donated capital assets are recorded at estimated fair market value at the date of donation. The costs of normal maintenance and repairs that do not add to the value of the asset or materially extend asset lives are not capitalized.

Capital assets are depreciated over their estimated useful lives using the straight-line method. The estimated useful lives are as follows:

Capital Assets	Useful Life
Buildings	9-30 years, up to Year 2011
Equipment	3-10 years, up to Year 2011

# 4. Compensated absences

The Commission accrues vacation and sick leave when earned. All full-time employees earn annual vacation leave based on years of service and are allowed to accumulate up to a maximum of 280 hours as of the end of each year. Certain employees qualify for a sick leave severance benefit paid at termination. The pay rate in effect at the end of the year and the employer's share of social security contributions are used to calculate compensated absences accruals at December 31.

# 5. Unearned revenue

Unearned revenue consists of amounts recognized as assets that have not been earned. These amounts include admission taxes, advertising revenues, and rent.

# 6. Net assets

Net assets are comprised of two categories: net assets invested in capital assets and unrestricted net assets. The first category reflects the portion of assets that is associated with non-liquid capital assets. Net assets that are neither restricted nor related to capital

# I. Summary of significant accounting policies (continued)

assets, are reported as unrestricted net assets. The Commission maintains the following unrestricted net asset accounts:

Unrestricted Net Asset Accounts	Balance as of December 31, 2006
Operating account	\$ 9,564,850
Repairs, replacements and	
improvements account	5,742,436
Concessions reserve account	1,875,001
	\$17,182,287

# **II. Detailed Notes**

# A. Deposits

Minnesota Statutes, Chapter 118A, require that all Commission deposits in excess of available federal deposit insurance be protected by corporate surety bonds or collateral pledged to the Commission. The statute further requires the total amount of collateral computed at its fair market value shall be at least ten percent more than the amount on deposit at the close of the business day. At December 31, 2006, the carrying amount of the Commission's combined bank accounts was \$498,592. Bank balances were \$620,179 of which \$100,000 was covered by federal depository insurance (FDIC) and the remaining \$520,179 was collateralized with securities held by the Federal Reserve Bank in the Commission's name. The differences between carrying value and bank balance generally result from checks outstanding and deposits in transit at December 31, 2006.

# **B.** Investments

The Commission's investment policy addresses certain risks to which it is currently exposed as follows:

Interest rate risk. In accordance with its investment policy the Commission manages its exposure to declines in fair value. To meet short-term cash flow needs, the Commission's investment portfolio will remain sufficiently liquid to enable the Commission to meet anticipated cash requirements without the occurrence of significant investment losses. To meet long-term needs, the average duration of the investment portfolio should match the average duration of liabilities subject to regulatory requirements.

#### **II. Detailed notes** (continued)

*Credit risk.* Minnesota Statutes, Chapter 118A, limits investment instruments purchased by the Commission. It is the Commission's policy not to invest in interest-only securities, principal-only securities, collateralized mortgage obligations residual tranches, guaranteed investment contracts, interest rate swaps, options, futures or forward contracts, and foreign securities or foreign exchange contracts. The Commission's investment policy limits investments to the highest rating issued by at least two nationally recognized statistical rating organizations. In the case of commercial paper, "A-1" or "P-1" ratings are acceptable.

*Concentration of credit risk.* The Commission's investment policy, which specifically limits investments to no more than 10% of the account's holding, may be in a single commercial paper issued at the time of purchase.

*Custodial credit risk.* The custodial credit risk for deposits is the risk that in the event of the failure of a depository financial institution, the Commission will not be able to recover deposits or will not be able to recover collateral securities that are in the possession of an outside party. The custodial credit risk for investments is the risk that in the event of the failure of the counter party to a transaction, the Commission will not be able to recover the value of its investments or collateral securities that are in the possession of an outside party. According to the Commission's investment policy, all securities are to be held by a third party safekeeping agent appointed as custodian. The Commission has no foreign currency exposure.

Security Type U.S. Agency Securities:	Credit <u>Risk</u>	Custody Credit <u>Risk</u>		<u>Par</u>		Fair <u>Value</u>	% of Total <u>Portfolio</u>
Federal National Mortgage Assn.	Aaa	Custody (a)	\$ 3	2,636,317	\$	3,837,506	20.4%
Federal Home Loan Mtg. Corp.	Aaa	Custody (a)	\$ :	3,590,736	\$	2,793,971	14.8%
Government National Mortgage Assn.	Aaa	Custody (a)	\$ 2	2,043,696	\$ :	2,152,645	11.4%
Money Market Funds	(b)	n.a.	\$	9,437,837	\$	9,437,837	50.1%
Cash in bank	n.a.	(c)	\$	620,179	\$	620,179	3.3%
Petty cash	n.a.	Commission held	\$	250	\$	250	0.0%
Total cash and investments			\$1	8,329,015	\$1	8,842,388	100.0%

Following is a summary of the fair values of securities at December 31, 2006:

(a) Securities held in custody/escrow are in the Commission's name

(b) \$242,821 invested in Aaa money markets, \$9,195,016 invested n A1/P1 type investments of the non-rated Sit Money Market Fund.

(c) Balances less than or equal to \$100,000 are FDIC insured. Individual balances greater than \$100,000 are collateralized, with securities held by the Federal Reserve Bank in the Commission's name.

# II. Detailed notes (continued)

The Commission has adopted a simulation model of reporting its investments and their sensitivity to fluctuation in interest rates to comply with GASB Statement No. 40. As presented, assumptions are made of interest rate changes of 50, 100, 150, and 200 basis points; it also assumes that interest rate changes occur on December 31, 2006. The investment portfolio has an average yield of 6.03%, modified duration of 1.62 years, effective duration of 1.55 years and convexity of -0.54 as of 12/31/2006.

	Estimated Fair Value, Parallel Shift of Yield Curve							
Security Type	+ 50 Basis Pts	+100 Basis Pts	+150 Basis Pts	+200 Basis Pts				
U.S. Agency Securities:								
Federal National Mortgage Assn.	\$3,807,765	\$3,777,303	\$3,745,196	\$3,711,489				
Federal Home Loan Mtg. Corp.	\$2,772,318	\$2,750,139	\$2,726,763	\$2,702,222				
Government National Mortgage Assn.	\$2,135,962	\$2,118,874	\$2,100,864	\$2,081,956				
Money Market Funds	\$9,437,837	\$9,437,837	\$9,437,837	\$9,437,837				
Cash in bank	\$ 620,179	\$ 620,179	\$ 620,179	\$ 620,179				
Petty cash	\$ 250	\$ 250	\$ 250	\$ 250				

# C. Capital assets

Capital asset activity for the year ended December 31, 2006 was as follows:

	Balance January 1	Increases	Decreases	Balance December 31
Capital assets, not being depreciated: Land	<u>\$ 8,700,000</u>	\$ -	\$	\$ 8,700,000
Capital assets, being depreciated:				
Buildings	99,175,715	584,138	-	99,759,853
Equipment	11,395,965	1,653,742	(1,241,021)	11,808,686
Total capital assets, being depreciated	110,571,680	2,237,880	(1,241,021)	111,568,539
Less: accumulated depreciation for:				
Buildings	(80,469,809)	(4,373,791)	-	(84,843,600)
Equipment	(8,025,816)	(1,032,027)	948,791	(8,109,052)
Total accumulated depreciation	(88,495,625)	(5,405,818)	948,791	(92,952,652)
Total capital assets, being depreciated, net	22,076,055	(3,167,938)	(292,230)	18,615,887
Total capital assets, net	\$30.776.055	\$(3,167.938)	\$ (292,230)	\$27.315.887

# METROPOLITAN SPORTS FACILITIES COMMISSION NOTES TO THE FINANCIAL STATEMENTS December 31, 2006

# II. Detailed notes (continued)

# **D.** Expenses – Facilities Cost Credit

In 1998 the Commission created the facilities cost credit to assist the Minnesota Twins, Minnesota Vikings and the University of Minnesota football Gophers in enhancing team revenues and/or reducing event day cost of operations in the Metrodome. Since 1999 the Commission has issued an annual payment to the Minnesota Twins and the University of Minnesota football Gophers that is equal to the admissions tax paid by each team for their events in the Metrodome. At the request of the Minnesota Vikings, the Commission waived the required rent payment in lieu of the facilities cost credit. Although the facilities cost credit may not exceed admission tax amounts for each team's events, the tax is not waived or pledged to the teams.

# E. Defeasance of debt

In March 1998, the Commission entered into an agreement with the Metropolitan Airports Commission for the sale of the Met Center property. The Indenture of Trust dated August 1, 1992, between the Metropolitan Council (issuer of bonds) and the Trustee for the Sports Facilities Revenue Refunding Bonds Series 1992 (Metrodome Refunding Bonds), restricted the proceeds from the sale of the Met Center property to debt service application or retirement of the bonds. On March 11, 1998, the Metropolitan Council, at the request of the Commission, entered into an Escrow Agreement to defease the outstanding Metrodome Refunding bonds. The proceeds from the sale of the Met Center property and funds on hand of the Commission were placed in an irrevocable escrow fund to provide for all future debt service payments on the bonds. Accordingly, the escrow fund assets and the liabilities for the defeased bonds are not included in the financial statements. The balance outstanding of the defeased bonds as of December 31, 2006 was \$5,000.

# F. Changes in long-term liabilities

Long-term compensated absences activity for the year ended December 31, 2006, was:

Beginning			Ending	Due Within
Balance	Additions	Reductions	Balance	One Year
\$191,524	\$204,315	\$193,602	\$202,237	\$121,767

# **III. Other information**

# A. Retirement plans

Commission employees are covered by one of two Minnesota State Retirement System (MSRS) retirement plans.

# General Employees Plan (GEP) Description

The MSRS-GEP is a cost-sharing multiple employer defined benefit public employee retirement plan. All full-time employees of the Commission are covered by this plan. The plan is administered by MSRS. MSRS provides retirement benefits, as well as disability benefits to members, and benefits to survivors upon the death of eligible members. Minnesota Statutes, Chapter 352, establishes MSRS and the plan benefit provisions.

MSRS issues a publicly available financial report that includes financial statements and required supplementary information. This report may be obtained by writing to Minnesota State Retirement System, 60 Empire Drive, Suite 300, St. Paul, Minnesota 55103-3000 or by calling (651) 296-2761.

# Funding Policy

Minnesota Statutes, Chapter 352, sets the rate for employee and employer contributions. Contributions are made to the fund by the employees and the employer, based on a percentage of gross salary/wage. The total required contribution rate was eight percent, the employee and the employer each have a required contribution rate of four percent.

Employer contributions to MSRS-GEP, which equaled the required contribution for each year, were:

Year	<b>Contributions</b>
2004	\$ 78,449
2005	81,095
2006	85,690

# Unclassified Employees Plan (UEP) Description

The MSRS-UEP is a multiple employer defined contribution public employee retirement plan. Only the chair of the Commission is covered by this plan. The plan is authorized by Minnesota Statutes, Chapter 352D, and is considered a money purchase plan, i.e., members vest only to the extent of the value of their accounts (contributions plus earnings less administrative expenses). Retirement and disability benefits are available through conversion, at the member's option to the General Employees Plan provided minimum service requirements are met.

# **III.** Other information (continued)

# Funding Policy

Minnesota Statutes, Chapter 352D, sets the rate for employee and employer contributions. Contributions are made to the fund by the employee and the employer, based on a percentage of gross salary/wage. The total required contribution rate was ten percent, the employee has a required contribution rate of four percent and the employer has a required contribution rate of six percent.

Employer contributions to MSRS-UEP, which equaled the required contribution for each year, were:

Year	Contributions
2004	\$ 3,087
2005	3,177
2006	3,267

# B. Risk management

The Commission is exposed to various risks of loss related to torts; theft of, damage to, and destruction of assets; errors and omission; work related injuries; and natural disasters. The Commission purchased all-risk property insurance, terrorism insurance, general and umbrella liability insurance, automobile insurance, crime insurance, workers compensation insurance, and public officials and employee liability insurance. There have been no significant reductions in insurance coverage from the prior year. Within the past three fiscal years, no settled claims have exceeded commercial coverage.

# C. Operating leases

The Commission leases office space and two storage facilities for operational purposes. The office space lease period began on November 1, 2005 and continues on a month-tomonth basis with a 30-day cancellation notice, the lease payments were \$6,000 in 2006. The purpose of one storage facility is to store the plywood that is used to cover the stadium's artificial playing surface during certain events. The lease has continued on a month-to-month basis, lease payments of \$20,400 were made in 2006. The other storage facility is used to store the Minnesota Twins' and the Minnesota Vikings' various sporting materials and equipment items and to store concession equipment. This lease expires in 2008, and lease payments of \$10,140 were made in 2006.

# **D.** Contingent liabilities

The Commission is a defendant in various lawsuits that arise in the ordinary course of its operations. Although the outcome of these matters is not presently determinable, in the opinion of the Commission's counsel, the resolution of these matters will not have a material adverse effect on the financial condition of the Commission.

# Statistical Section

The Statistical Section provides financial statement users with additional historical perspective, context, and detail to assist in using the information in the financial statements, including the accompanying notes.

# METROPOLITAN SPORTS FACILITIES COMMISSION Net Assets by Component Last Five Fiscal Years December 31, 2006

			ł	iscal Year			
	2002	2003		2004	101-1 -	2005	 2006
Invested in capital assets	\$ 38,097,612	\$ 36,836,054	\$	34,284,166	\$	30,776,055	\$ 27,315,887
Unrestricted	19,802,113	18,943,699		18,619,516		17,600,392	17,182,287
Total net assets	\$ 57,899,725	\$ 55,779,753	\$	52,903,682	\$	48,376,447	\$ 44,498,174

Table 1

#### METROPOLITAN SPORTS FACILITIES COMMISSION Changes in Net Assets Last Five Fiscal Years

December 31, 2006

	1		~~~~		1	Fiscal Year				
	541	2002		2003		2004		2005		2006
Operating revenues:										
Concessions	\$	22,280,961	\$	22,435,339	\$	22,529,617	\$	22,172,245	\$	28,088,303
Admission tax		6,911,756		7,594,055		7,633,567	324	7,547,144	55	9,849,355
Rent		4,609,338		4,734,140		4,854,723		4,465,850		4,815,812
Charges for services		3,278,386		3,249,702		3,120,076		3,146,331		3,460,371
Advertising		1,573,914		2,162,562		1,852,312		2,396,461		2,261,410
Novelties		152,015		142,069		211,311		156,625		183,620
Parking		143,620		145,379		141,625		144,630		143,420
Other		395,106		293,857		444,136		347,528		766,550
Total operating revenues	\$	39,345,096	\$	40,757,103	\$	40,787,367	\$	40,376,814	\$	49,568,841
Operating expenses:										
Concession costs	\$	11,744,361	\$	11,841,615	\$	12,019,363	\$	12,276,504	\$	14,354,882
Tenants share of concession receipts	Ψ	6,584,452	Ψ	6,293,697	Ψ	6,481,646	Ψ	6,572,428	Ψ	9,241,833
Facilities cost credit		6,340,575		6,576,380		7,089,684		7,116,138		9,099,860
Personal services		3,138,774		3,169,272		3,370,186		3,453,431		3,639,189
Professional services		607,907		639,046		523,768		474,359		412,441
Contractual services		3,835,488		3,657,299		3,578,312		3,965,868		4,334,432
Audio-visual services		364,762		292,588		266,218		234,594		362,744
Travel and meetings		51,757		64,501		41,325		44,238		42,202
Supplies, repairs and maintenance		893,431		710,888		759,200		1,113,391		760,270
Utilities		2,536,115		2,339,391		2,863,101		3,237,338		3,526,626
Insurance		412,099		610,687		559,440		539,870		481,715
Communications		76,288		94,144		80,670		75,092		87,055
Facilities planning, research and public information		1,239,874		184,562		100,722		4,865		390,158
Event costs		402,087		1,135,068		575,615		472,767		1,207,994
Marketing and advertising		336,569		241,479		418,810		484,334		446,771
Miscellaneous		328,511		232,401		143,368		163,011		205,557
Depreciation		5,038,725		5,090,179		5,208,418		5,198,157		5,405,818
Total operating expenses	\$	43,931,775	\$	43,173,197	\$	44,079,846	\$	45,426,385	\$	53,999,547
Total operating loss	\$	(4,586,679)	\$	(2,416,094)	\$	(3,292,479)	\$	(5,049,571)	\$	(4,430,706)
Nonoperating revenues (expenses):										
Investment earnings	\$	658,149	\$	323,528	\$	431,592	\$	523,089	\$	808,403
Gain/(loss) on disposal of capital assets	Ψ	3,755	Ψ	(30,406)	Ψ	(15,184)	Ψ	(753)	Ψ	(255,970)
Total nonoperating revenues (expenses)	\$	661,904	\$	293,122	\$	416,408	\$	522,336	\$	552,433
Capital contributions	\$		\$	3,000	\$		\$		\$	-
Change in net assets	\$	(3,924,775)		(2,119,972)		(2,876,071)		(4,527,235)	•	(3,878,273)

# METROPOLITAN SPORTS FACILITIES COMMISSION Revenues by Major Category Last Ten Fiscal Years December 31, 2006

Fiscal		ł	Admission		С	harges for				No	velties and
Year	Concessions		Tax	Rent		Services	A	dvertising	Parking		Other
1997	\$ 12,632,631	\$	4,317,754	\$ 3,483,204		*	\$	1,834,458	\$ 145,933	\$	989,654
1998	12,028,159		3,923,446	3,686,506		*		1,757,281	132,939		706,118
1999	12,287,430		4,636,332	4,383,490		*		1,792,685	142,809		816,479
2000	14,315,621		5,426,903	4,707,790		*		1,019,036	149,611		883,737
2001	19,374,144		6,724,513	4,633,947		*		1,604,761	146,015		808,258
2002	22,280,961		6,911,756	4,609,338	\$	3,278,386		1,573,914	143,620		547,121
2003	22,435,339		7,594,055	4,734,140		3,249,702		2,162,562	145,379		435,926
2004	22,529,617		7,633,567	4,854,723		3,120,076		1,852,312	141,625		655,447
2005	22,172,245		7,547,144	4,465,850		3,146,331		2,396,461	144,630		504,153
2006	28,088,303		9,849,355	4,815,812		3,460,371		2,261,410	143,420		950,170

\* Charges for services revenue information was not available for this year.

# METROPOLITAN SPORTS FACILITIES COMMISSION Expenses by Major Category Last Ten Fiscal Years December 31, 2006

 Fiscal Year	Concession/ aza/Catering Costs	 nants Share of oncessions	 Facilities ost Credit	Personal Services	Р	rofessional Services	C	Contractual Services
1997	\$ 7,157,924	\$ 2,846,059	\$ -	\$ 2,854,262	\$	366,003	\$	2,238,933
1998	6,567,220	2,487,363	-	2,963,955		432,736		2,537,945
1999	6,945,860	2,500,213	3,498,199	3,116,778		298,829		2,693,136
2000	8,016,075	2,720,833	4,592,522	3,219,937		362,422		3,200,546
2001	10,217,971	4,979,243	5,406,589	3,114,633		326,949		3,782,745
2002	11,744,361	6,584,452	6,340,575	3,138,774		607,907		3,835,488
2003	11,841,615	6,293,697	6,576,380	3,169,272		639,046		3,657,299
2004	12,019,363	6,481,646	7,089,684	3,370,186		523,678		3,578,312
2005	12,276,504	6,572,428	7,116,138	3,453,431		474,359		3,965,868
2006	14,354,881	9,241,833	9,099,860	3,639,189		412,441		4,334,432

Au	dio-Visual	Travel and Meetings	lies, Repair and aintenance	s	Utilities	Insurance	Con	munication	Other
\$	354,093	\$ 39,662	\$ 425,602	\$	1,987,931	\$ 236,930	\$	70,351	\$ 1,682,313
	371,126	58,106	452,076		1,939,866	234,199		63,033	1,639,047
	532,982	53,716	443,065		1,928,348	243,708		70,972	1,235,997
	471,975	51,400	571,274		1,836,879	243,706		79,041	1,994,400
	444,512	38,786	677,490		2,332,833	293,153		156,880	3,638,199
	364,762	51,757	893,431		2,536,115	412,099		76,288	2,307,041
	292,588	64,501	710,888		2,339,391	610,687		94,144	1,793,510
	266,218	41,325	759,200		2,863,101	559,440		80,670	1,238,515
	234,594	44,238	1,113,391		3,237,338	539,870		75,092	1,124,977
	362,744	42,202	760,270		3,526,626	481,715		87,055	2,250,480

# METROPOLITAN SPORTS FACILITIES COMMISSION Number of Full Time Employees by Department Last Five Fiscal Years December 31, 2006

9	2	17			
		17	4	2	34
9	2	17	4	2	34
9	2	17	5	2	35
9	2	17	3	2	33
9	2	17	5	1	34
	9	9 2	9 2 17 9 2 17	9 2 17 5   9 2 17 3	9   2   17   5   2     9   2   17   3   2

 One full-time security guard position was added to the compliment in 2004. In 2005, two full-time security guards retired and were not replaced. In 2006 the Security Manager position was changed from a part-time position to a full-time position and a full-time security guard position was added.

(2) In May of 2005, the Manager of Scoreboard and Video Production retired and the position was eliminated.

#### METROPOLITAN SPORTS FACILITIES COMMISSION Stadium Event Attendance Last Ten Fiscal Years December 31, 2006

Fiscal Year	Metrodome Attendance
1997	2,758,521
1998	2,957,460
1999	2,588,502
2000	2,641,182
2001	3,249,257
2002	3,516,570
2003	3,442,469
2004	3,277,984
2005	3,064,640
2006	3,686,602

Statistical Section

Table 6

# METROPOLITAN SPORTS FACILITIES COMMISSION Miscellaneous Statistics

December 31, 2006	
Date of Establishment	1977
Number of primary users	3
Number of employees Full-time	34
Seating capacity	64,100
Number of private suites	100
Site size (acres)	20
Number of concession stands Upper level Lower level Plaza	17 14 1
Restrooms	32
Concourse width Upper level and lower level	20 feet
Playing field in relation to street level	47 feet below
Playing surface	Artificial turf
Playing field size	141,515 sq. feet
Roof Type Surface Height above playing field Total dome area	Fixed-supported by air Teflon-coated fiberglass roof with inner fiberglass liner 195 feet 415,000 sq. feet (9.5 acres)
Baseball Dimensions Right Field @ Foul Line Left Field @ Foul Line Center Field	326 feet 354 feet 406 feet





Hubert H. Humphrey Metrodome Metropolitan Sports Facilities Commission 900 South 5th Street Minneapolis, MN 55415 www.msfc.com