## MINNESOTA STATE HIGH SCHOOL LEAGUE BROOKLYN CENTER, MINNESOTA

## ANNUAL FINANCIAL REPORT



YEAR ENDED JULY 31, 2005


## MINNESOTA STATE HIGH SCHOOL LEAGUE BROOKLYN CENTER, MINNESOTA

## ANNUAL FINANCIAL REPORT

## YEAR ENDED JULY 31, 2005

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## Organization 2005

Term Expires

Board of Directors
Sharon Euerle, President ..... 2005
Todd Lundberg, Vice President ..... 2006
Chuck Evert, Treasurer ..... 2005
Eric Anderson ..... 2007
Lawrence Ellis* ..... 2008
Glen Hasselberg ..... 2007
Brad Johnson ..... 2007
Lou Kanavati ..... 2006
Warren Keller ..... 2006
Becky Leuer ..... 2008
Joanne McCabe ..... 2005
Al Olson ..... 2007
Cathy Peterson* ..... 2006
Mark Quinlan ..... 2008
Dr. Paulette Reikowski ..... 2008
Todd Selk ..... 2008
Jaime Sherwood ..... 2007
Gene Sullivan* ..... 2007
Darrel Ulferts ..... 2008
Ann Yonamine* ..... 2005
Executive Staff
David Stead, Executive Director Indefinite
Lisa Lissimore, Associate Director ..... Indefinite
Kevin Merkle, Associate Director ..... Indefinite
Skip Peltier, Associate Director ..... Indefinite
Jody Redman, Associate Director ..... Indefinite

[^0]
## FINANCIAL SECTION

## State of Minnesota

 Office of the State AuditorSUITE 500

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(651) 296-2551 (Voice) (651) 296-4755 (Fax) state.auditor@state.mn.us (E-Mail)

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## INDEPENDENT AUDITOR'S REPORT

## Board of Directors <br> Minnesota State High School League

We have audited the accompanying basic financial statements of the Minnesota State High School League as of and for the year ended July 31, 2005, as listed in the table of contents. These financial statements are the responsibility of the Minnesota State High School League's management. Our responsibility is to express an opinion on these financial statements based on our audit. We did not audit the financial statements of Regions $2 \mathrm{~A}, 3 \mathrm{~A}, 6 \mathrm{~A}, 7 \mathrm{~A}, 8 \mathrm{~A}, 2 \mathrm{AA}, 3 \mathrm{AA}$, 7AA, and 8AA which represent approximately 13 and 24 percent, respectively, of the assets and operating revenue of the Minnesota State High School League. Those financial statements were audited by other auditors whose reports thereon have been furnished to us, and our opinion, insofar as it relates to the amounts included for those listed Regions of the Minnesota State High School League, is based on the reports of the other auditors.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit and the reports of other auditors provide a reasonable basis for our opinion.

In our opinion, based on our audit and the reports of other auditors, the financial statements referred to above present fairly, in all material respects, the financial position of the Minnesota State High School League as of July 31, 2005, and the changes in its financial position and its cash flows for the year then ended in conformity with accounting principles generally accepted in the United States of America.

The Management's Discussion and Analysis listed in the table of contents is not a required part of the basic financial statements but is supplementary information required by the Governmental Accounting Standards Board. We have applied certain limited procedures, which consisted principally of inquiries of management regarding the methods of measurement and presentation of the required supplementary information. However, we did not audit the information and express no opinion on it.

Our audit was made for the purpose of forming an opinion on the basic financial statements taken as a whole. The accompanying schedules listed as supplemental information in the table of contents are presented for additional analysis and are not a required part of the basic financial statements. The information in these schedules has been subjected to the auditing procedures applied in the audit of the basic financial statements and, in our opinion, based on our audit and the reports of other auditors, is fairly stated in all material respects in relation to the basic financial statements taken as a whole.

We also issue a separate management letter report dated November 9, 2005, which includes a Schedule of Findings and Recommendations and our report on internal control over financial


PATRICIA ANDERSON STATE AUDITOR

End of Fieldwork: November 9, 2005

## Minnesota State High School League <br> Management's Discussion and Analysis <br> July 31, 2005 <br> (Unaudited)

## Introduction

The discussion and analysis of the Minnesota State High School League's (MSHSL) financial statements provides an overview of the financial position and activities of the League for the year ended July 31, 2005. The discussion has been prepared by management and should be read in conjunction with the financial statements and the accompanying notes.

## Financial Statements

The MSHSL's Management's Discussion and Analysis (MD\&A) report serves as an introduction to the basic financial statements. The basic financial statements consist of two parts: the financial statements and notes to the financial statements. The MD\&A (this section) is required to accompany the basic financial statements and, therefore, is included as required supplementary information.

The MSHSL presents three financial statements: the Statement of Net Assets; the Statement of Revenues, Expenses, and Changes in Net Assets; and the Statement of Cash Flows. These financial statements provide information about activities of the MSHSL as a whole and present a longer-term view of the League's finances.

## Statement of Net Assets

The Statement of Net Assets presents the financial position of the League at the end of the fiscal year, under a classified balance sheet format that reflects current and noncurrent assets and liabilities, and reports net assets under the following classifications:

Invested in capital assets. This category includes property and equipment, net of accumulated depreciation.

Unrestricted. Includes assets that are not subject to limitations or stipulations imposed by external entities and that have not been set aside for capital purposes. These assets are available for any purpose of til League and include resources that may be reserved for specific purposes as determined by management, financial, or Board of Directors policies.

The League's assets, liabilities, and net assets at July 31, 2005 and 2004 are summarized below.
20052004 Percentage Change

Current assets
Capital and noncurrent assets
Total Assets
Current liabilities
Noncurrent liabilities
Total liabilities
Invested in capital assets
Unrestricted
Total net assets

$$
\begin{array}{cr}
\$ & 3,617,072 \\
& 1,885,139 \\
\hline \$ & 5,502,211 \\
\hline \$ & 1,558,081 \\
\$ & 403,131 \\
\hline & 1,961,212 \\
\hline
\end{array} \begin{aligned}
& 1,275,146 \\
& \hline
\end{aligned} \begin{aligned}
& 2,265,853 \\
& \hline
\end{aligned}
$$

2004

| $\$$ | $3,746,501$ |
| :---: | ---: |
| $\$$ | $1,857,263$ |
|  | $5,603,764$ |
| $\$$ | $1,660,824$ |
| $\$$ | $\begin{array}{r}2,143,027 \\ \hline\end{array}$ |

\$ 1,329,599
$\$ \underline{\underline{2,130,314}}$

Percentage Change

| $(3.4 \%)$ |
| ---: |
| $1.5 \%$ |
| $(1.8 \%)$ |
| $(6.2 \%)$ |
| $(16.5 \%)$ |
| $(8.5 \%)$ |
| $(4.0 \%)$ |
| $6.3 \%$ |
| $2.3 \%$ |

Current assets at July 31, 2005, totaled $\$ 3,617,072$, a decrease of $3.4 \%$ or $\$ 129,429$. Current assets consist primarily of cash and cash equivalents and investments in negotiable certificates of deposit. Accounts receivable consists primarily of television fees owed to the League for tournaments held in 2005.

Capital and noncurrent assets at July 31, 2005, totaled $\$ 1,885,139$, an increase of $1.5 \%$ or $\$ 27,876$. Capital assets, net of accumulated depreciation totaled \$1,275,146. Capital assets purchased in 2005 totaled $\$ 2,997$. A $\$ 54,453$ reduction in capital assets is due to the difference in depreciation recorded in 2005 and capital assets purchased in 2005. The remaining non-current assets consist of deferred compensation under section 457(f) of the Internal Revenue Code for the executive staff and investments held for retirement benefits payable to employees who have met certain eligibility criteria for payment of sick leave balances.

Current liabilities totaled $\$ 1,558,081$ at July 31, 2005, a $6.2 \%$ decrease or $\$ 102,743$. Current liabilities consist primarily of school expense reimbursement payable and accounts payable. The school expense reimbursement liability decreased $\$ 88,952$ and accounts payable decreased by $\$ 51,879$. The decrease in school expense reimbursement was due to the 16 regions returning fewer dollars to schools in 2005. Noncurrent liabilities totaled $\$ 403,131$ at July 31, 2005, a decrease of $16.5 \%$ or $\$ 79,896$. Noncurrent liabilities consist of retirement benefits payable and deferred compensation.

## Statement of Revenues, Expenses, and Changes in Net Assets

The Statement of Revenues, Expenses, and Changes in Net Assets present the League's operating and nonoperating financial activity during the year. This statement displays the net income or loss from operations. Operating revenues are those generated by the League's principal ongoing operations such as tournaments, membership fees, official's registrations, and sale of publications. Corporate partnerships are considered nonoperating revenue because the League does not give equal value in exchange for the resources received.

The League's revenues, expenses and changes in net assets for the years ended July 31, 2005 and 2004 are summarized below.

|  | 2005 |  |  | 2004 | Percentage Change |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Operating revenues |  |  |  |  |  |
| Tournaments | \$ | 8,940,870 | \$ | 8,877,205 | .7\% |
| Television |  | 822,207 |  | 627,019 | 31.1\% |
| Membership services |  | 650,310 |  | 551,335 | 17.9\% |
| Contest officials registration |  | 223,439 |  | 222,887 | .2\% |
| Sale of publications |  | 215,689 |  | 210,302 | 2.5\% |
| Other |  | 140,491 |  | 135,480 | 3.7\% |
| Total operating revenues | \$ | 10,993,006 | \$ | 10,624,228 | 3.5\% |
| Operating expenses |  |  |  |  |  |
| Tournaments and school reimbursements | \$ | 6,958,577 | \$ | 6,925,878 | . $4 \%$ |
| Membership services |  | 582,327 |  | 601,613 | (3.2\%) |
| Officials program |  | 155,818 |  | 140,993 | 10.5\% |
| Salaries and benefits |  | 2,202,997 |  | 2,103,200 | 4.7\% |
| Professional services |  | 306,244 |  | 320,591 | (4.4\%) |
| Office maintenance |  | 452,273 |  | 438,740 | 3.0\% |
| Other |  | 687,140 |  | 487,189 | 41.0\% |
| Total operating expenses | \$ | 11,345,376 | \$ | 11,018,204 | 2.9\% |
| Operating income ( loss) | \$ | $(352,370)$ | \$ | $(393,976)$ | (10.5)\% |
| Non-operating revenues (expenses) |  |  |  |  |  |
| Corporate partnership | \$ | 386,875 | \$ | 393,500 | (1.6\%) |
| Interest |  | 44,833 |  | 21,978 | 103.9\% |
| Unrealized gain (loss) on investment |  | 1,748 |  | $(1,482)$ | 217.9\% |
| Total non-operating revenues (expenses) | \$ | 433,456 | \$ | 413,996 | 4.7\% |
| Change in net assets | \$ | 81,086 | \$ | 20,020 | 305.0\% |
| Net assets, August 1 |  | 3,459,913 |  | 3,439,893 | . $5 \%$ |
| Net assets, July 31 | \$ | 3,540,999 | \$ | 3,459,913 | 2.3\% |

Total MSHSL Revenues


For the year ended July 31, 2005, tournament revenue totaled $\$ 8,940,870$, an increase of $\$ 63,665$ or .7\%. The major portion of this tournament revenue was the sale of tickets for admission to the events. Other tournament revenue consists of program sales, t-shirt and souvenir sales, and sponsorships.

Television revenues increased by $31 \%$ for the fiscal year ended 2005. The League's Board of Directors signed a 10 -year, $\$ 9.7$ million contract with a local television station in 2005.

Membership services revenue consist of a membership fee and an activity registration fee for each activity the school sponsors at the high school level. For the year ended July 31, 2005, membership service revenue increased $\$ 98,975$ or $17.9 \%$ due to an increase in registration fee from $\$ 50$ to $\$ 60$ per activity.

Contest officials register annually with the League and attend rules meetings and must pass a test to officiate League sponsored games. These registrations increased by . $2 \%$ in fiscal year 2005.

Publications are sold to member schools, officials, and the general public. Publications include the League membership directory, Official Handbook and sports rules books. The sale of these publications increased by $2.5 \%$ in fiscal year 2005.

Operating expenses consist of tournament expenses, school reimbursements as well as general and administrative expenses. Tournament and school reimbursements increased less than $1 \%$ in fiscal year 2005. Membership services decreased by $3 \%$ due to the discontinuation of the 3 -year calendar. The official's program expenses increased by $11 \%$ due to more training programs and the officials observers program. The other expense line item increased by $41 \%$ due to the hiring of a professional television consultant. For fiscal year ended July 31,2005 , total operating expenses increased by approximately $3 \%$.

## Statement of Cash Flows

The Statement of Cash Flows presents information about changes in the League's cash position using the direct method of reporting sources and uses of cash. The direct method reports all major cash inflows and outflows at gross amounts, differentiating these activities into cash flows arising from operating activities, noncapital and related financing, capital and related financing, and investing activities.

The League's cash flows for the years ended July 31, 2005 and 2004 are summarized below.
Cash provided by (used in)
Operating activities
Non-capital and related financing activities
Capital and related financing activities
Investing activities
Net increase (decrease) in cash
Cash and cash equivalents-August 1
Cash and cash equivalents-July 31

| 2005 |  | 2004 | Percentage Change |
| :---: | :---: | :---: | :---: |
| \$ (468, 176) | \$ | 380,874 | (222.9\%) |
| 386,875 |  | 393,500 | (1.6\%) |
| $(2,997)$ |  | $(7,676)$ | (60.9\%) |
| $(125,824)$ |  | $(388,877)$ | (67.6\%) |
| \$ $(210,122)$ | \$ | 377,821 | (155.6\%) |
| 1,727,648 |  | 1,349,827 | 27.9\% |
| \$ 1,517,526 | \$ | 1,727,648 | (12.1\%) |

## Capital Assets

Investment in capital assets includes land, buildings and building improvements, furniture and equipment, and computer equipment. The capitalization threshold for the League was increased from $\$ 250$ to $\$ 3,000$ in 2004. Total depreciation expense for the year was $\$ 57,450$. Capital additions consisted of office equipment totaling \$2,997.

## Economic Factors That Will Affect the Future

Looking toward the future, management believes that the League is well positioned to continue its strong financial position and level of excellence in service to the students, administrators, schools, and citizens of the state of Minnesota. The League's revenues are largely dependent on the weather and school match-ups at the various state tournaments. Corporate sponsorships and television rights fee help to alleviate the up and down swings in tournament revenues.

## Contacting the League's Financial Management

This financial report is designed to provide our member schools, administrators, board members, and the citizens of Minnesota a general overview of the League's finances and to demonstrate the League's accountability for the money it receives. If you have questions about this report or need additional financial information, contact Richard Matter, Director of Finance, or David Stead, Executive Director, at (763) 560-2262.


## BASIC FINANCIAL STATEMENTS

## STATEMENT OF NET ASSETS

JULY 31, 2005
WITH COMPARATIVE AMOUNTS FOR JULY 31, 2004

| Assets |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2005 |  | 2004 |  |
| Current Assets |  |  |  |  |
| Cash and cash equivalents (Note 2) | \$ | 1,517,526 | \$ | 1,727,648 |
| Investments (Note 2) |  | 1,965,954 |  | 1,832,384 |
| Accounts receivable |  | 107,601 |  | 166,883 |
| Accrued interest receivable |  | 14,465 |  | 5,371 |
| Prepaid items |  | 11,526 |  | 14,215 |
| Total current assets | \$ | 3,617,072 | \$ | 3,746,501 |
| Noncurrent Assets |  |  |  |  |
| Restricted assets |  |  |  |  |
| Deferred compensation (Note 10) | \$ | 262,771 | \$ | 210,183 |
| Capital assets |  |  |  |  |
| Non-depreciable | \$ | 318,564 | \$ | 318,564 |
| Depreciable-net of accumulated depreciation |  | 956,582 |  | 1,011,035 |
| Net capital assets (Note 3) | \$ | 1,275,146 | \$ | 1,329,599 |
| Other assets |  |  |  |  |
| Investments held for retirement benefits (Note 7) | \$ | 347,222 | \$ | 317,481 |
| Total noncurrent assets | \$ | 1,885,139 | \$ | 1,857,263 |
| Total Assets | \$ | 5,502,211 | \$ | 5,603,764 |
| Liabilities and Net Assets |  |  |  |  |
| Current Liabilities |  |  |  |  |
| Salaries payable | \$ | 65,880 | \$ | 67,386 |
| Accounts payable |  | 95,528 |  | 147,407 |
| School expense reimbursement payable |  | 1,193,922 |  | 1,282,874 |
| Accrued employee benefits payable (Note 6) |  | 77,301 |  | 74,745 |
| Retirement benefits payable (Note 7) |  | 112,963 |  |  |
| Deferred income (Note 5) |  | 12,487 |  | 88,412 |
| Total current liabilities | \$ | 1,558,081 | \$ | 1,660,824 |
| Noncurrent Liabilities |  |  |  |  |
| Retirement benefits payable (Note 7) | \$ | 140,360 | \$ | 272,844 |
| Deferred compensation (Note 10) |  | 262,771 |  | 210,183 |
| Total noncurrent liabilities | \$ | 403,131 | \$ | 483,027 |
| Total Liabilities | \$ | 1,961,212 | \$ | 2,143,851 |
| Net Assets (Note 8) |  |  |  |  |
| Invested in capital assets | \$ | 1,275,146 | \$ | 1,329,599 |
| Unrestricted |  | 2,265,853 |  | 2,130,314 |
| Total Net Assets | \$ | 3,540,999 | \$ | 3,459,913 |

The notes to the financial statements are an integral part of this statement.

MINNESOTA STATE HIGH SCHOOL LEAGUE

STATEMENT OF REVENUES, EXPENSES, AND CHANGES IN NET ASSETS
FOR THE YEAR ENDED JULY 31, 2005
WITH COMPARATIVE AMOUNTS FOR THE YEAR ENDED JULY 31, 2004

|  | 2005 |  | 2004 |  |
| :---: | :---: | :---: | :---: | :---: |
| Operating Revenues |  |  |  |  |
| Tournaments | \$ | 8,940,870 | \$ | 8,877,205 |
| Television |  | 822,207 |  | 627,019 |
| Membership services |  | 650,310 |  | 551,335 |
| Contest officials registration |  | 223,439 |  | 222,887 |
| Sales of handbooks, rule books, and supplies |  | 215,689 |  | 210,302 |
| Other |  | 140,491 |  | 135,480 |
| Total Operating Revenues | \$ | 10,993,006 | \$ | 10,624,228 |
| Operating Expenses |  |  |  |  |
| Tournaments | \$ | 5,678,347 | \$ | 5,558,399 |
| School expense reimbursement |  | 1,280,230 |  | 1,367,479 |
| Membership services |  |  |  |  |
| Insurance |  | 364,837 |  | 381,025 |
| Handbooks, rule books, and supplies |  | 152,687 |  | 186,863 |
| Other |  | 64,803 |  | 33,725 |
| Fine arts programs |  | 17,675 |  | 10,080 |
| Officials program |  | 155,818 |  | 140,993 |
| Committees |  | 96,684 |  | 89,879 |
| Board of directors |  | 84,892 |  | 64,578 |
| Salaries |  | 1,666,731 |  | 1,583,708 |
| Employee benefits |  | 536,266 |  | 519,492 |
| Insurance |  | 13,534 |  | 13,150 |
| Legal |  | 57,939 |  | 72,033 |
| Other professional services |  | 248,305 |  | 248,558 |
| Maintenance |  | 110,609 |  | 43,812 |
| Utilities |  | 44,746 |  | 42,147 |
| Postage |  | 68,740 |  | 66,011 |
| Supplies |  | 99,012 |  | 80,244 |
| Data processing and office equipment |  | 58,182 |  | 61,614 |
| Public relations |  | 102,847 |  | 117,837 |
| Corporate sponsor commission |  | 54,988 |  | 75,783 |
| Television consulting |  | 168,491 |  |  |
| Depreciation |  | 57,450 |  | 131,762 |
| Other |  | 161,563 |  | 129,032 |
| Total Operating Expenses | \$ | 11,345,376 | \$ | 11,018,204 |
| Operating Income (Loss) | \$ | $(352,370)$ | \$ | $(393,976)$ |
| Nonoperating Revenues (Expenses) |  |  |  |  |
| Corporate partnership | \$ | 386,875 | \$ | 393,500 |
| Interest |  | 44,833 |  | 21,978 |
| Unrealized gain (loss) on investment |  | 1,748 |  | $(1,482)$ |
| Total Nonoperating Revenues (Expenses) | \$ | 433,456 | \$ | 413,996 |
| Change in Net Assets | \$ | 81,086 | \$ | 20,020 |
| Total Net Assets - August 1 |  | 3,459,913 |  | 3,439,893 |
| Total Net Assets - July 31 | \$ | 3,540,999 | \$ | 3,459,913 |

[^1]STATEMENT OF CASH FLOWS
FOR THE YEAR ENDED JULY 31, 2005
WITH COMPARATIVE AMOUNTS FOR THE YEAR ENDED JULY 31, 2004
Cash Flows from Operating Activities

Cash received from customers
Cash received from schools
Payments to suppliers for goods and services
Payments to employees for services
Payments for fringe benefits
Payments to schools
Net Cash Provided by ( Used In) Operating Activities
Cash Flows from Non-Capital and Related Financing Activities Corporate partnership

Cash Flows from Capital and Related Financing Activities
Purchase of capital assets
Cash Flows from Investing Activities
Interest on investments
Proceeds from sales and maturities of investments
Purchases of investments
Net Cash Provided by (Used In) Investing Activities
Net Increase (Decrease) in Cash and Cash Equivilants
Cash and Cash Equivalents - August 1
Cash and Cash Equivalents - July 31
Reconciliation of Operating Income (Loss) to Net Cash Provided by (Used In) Operating Activities Operating Income (Loss) Adjustments to Reconcile Net Operating Income (Loss) to Net Cash Provided by (Used In) Operating Activities Depreciation (Increase) Decrease in accounts receivable (Increase) Decrease in prepaid expenses Increase (Decrease) in salaries payable Increase (Decrease) in accounts payable Increase (Decrease) in school expense reimbursement payable Increase (Decrease) in short-term accrued employee benefits payable Increase (Decrease) in shor-term retirement benefits payable Increase (Decrease) in deferred income Increase (Decrease) in long-term retirement benefits payable

Total adjustments
Net Cash Provided By (Used In) Operating Activities

| $10,412,294$ | $\$$ |
| ---: | ---: |
| 650,310 | $9,956,215$ |
| $(7,960,998)$ | 551,335 |
| $(1,667,487)$ | $(7,395,754)$ |
| $(553,231)$ | $(1,576,049)$ |
| $(1,349,064)$ | $(505,341)$ |

\$
$(468,176) \$$ $\qquad$
\$
386,875 \$ 393,500
\$

$$
(2,997) \$
$$

$\qquad$
\$

$$
\begin{array}{r}
36,931 \\
3,139,793 \\
(3,297,548) \\
\hline
\end{array}
$$

$$
20,237
$$

$$
1,869,509
$$

$$
(2,278,623
$$

\$
\$
$(125,824)$ \$ $\qquad$ (388,877
$(210,122) \$$
377,821

## 1,727,648

 1,349,827$\$ \xlongequal{1,517,526}$

$$
(352,370) \$
$$

$(393,976)$

131,762
$(115,563)$
7,659
99,149
662,981
3,629
$(24,174)$
10,522
\$ $\quad(115,806) \$ \quad 774,850$
\$
$\$ \xlongequal{(468,176)}$

[^2]
# MINNESOTA STATE HIGH SCHOOL LEAGUE BROOKLYN CENTER, MINNESOTA 

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED JULY 31, 2005

1. Summary of Significant Accounting Policies

The Minnesota State High School League's financial statements are prepared in accordance with generally accepted accounting principles (GAAP) for the year ended July 31, 2005. The Governmental Accounting Standards Board (GASB) is responsible for establishing GAAP for state and local governments through its pronouncements (statements and interpretations). Governments are also required to follow the pronouncements of the Financial Accounting Standards Board (FASB) issued through November 30, 1989, (when applicable) that do not conflict with or contradict GASB pronouncements. Although the League has the option to apply FASB pronouncements issued after that date, the League has chosen not to do so. The more significant accounting policies established in GAAP and used by the League are discussed below.

Nature of Operations - The Minnesota State High School League (MSHSL) is a nonprofit corporation whose Articles of Incorporation and Constitution were filed with the Secretary of State on May 27, 1960. The MSHSL is a voluntary association of high schools whose governing boards have delegated their control of extracurricular activities to the MSHSL. These activities include statewide athletic programs for both able-bodied athletes and athletes with disabilities, music, drama, speech, and debate.

## Reporting Entity

The Board of Directors is responsible for the management of the affairs of the MSHSL. The League's Constitution directs the Board of Directors to divide the state into regions and to have control of all region and section contests. Each Administrative Region Committee is charged with the immediate management of the activities assigned by the Board. The Administrative Region Committees must adhere to the League's Constitution, Articles of Incorporation, and policies developed by the Board of Directors. They do not have the authority to determine or interpret eligibility bylaws, nor may they penalize a school for bylaw infractions. Because the Administrative Regions are not legally separate entities, the July 31, 2005 financial statements of the MSHSL include the financial information of all 16 Administrative Regions.

Measurement Focus and Basis of Accounting - The financial statements are reported using the economic resources measurement focus and the accrual basis of accounting. Revenues are recognized when they are earned. Expenses are recognized when they are incurred. When both restricted and unrestricted resources are available for use, it is the League's policy to use restricted resources first, and then unrestricted resources as they are needed.

Cash and Cash Equivalents - For purposes of the statement of cash flows, all highly liquid investments with a maturity of three months or less when purchased, excluding investments held for retirement benefits, are considered to be cash equivalents.

Investments - Investments are stated at fair value. Certain investments have been designated by the Board of Directors for the payment of retirement benefits.

Restricted Assets - The League established a deferred compensation plan under Section 457(f) of the Internal Revenue Code for the executive staff. The assets in the plan are held by the MSHSL, subject to the claims of its general creditors, until the employee becomes eligible for withdrawals as provided in the plan agreement.

Capital Assets - Property and equipment are stated at cost. Replacements or improvements are capitalized. The capitalization threshold is $\$ 3,000$. Maintenance and repairs which do not improve or extend the lives of the assets are expensed as incurred. Depreciation is recorded using the straight-line method over the assets' estimated useful lives:

$$
\begin{array}{ll}
\text { Land improvements } & 40 \text { years } \\
\text { Buildings and building improvements } & 40 \text { years } \\
\text { Furniture and equipment } & 5-10 \text { years } \\
\text { Computer equipment } & 3 \text { years }
\end{array}
$$

# MINNESOTA STATE HIGH SCHOOL LEAGUE BROOKLYN CENTER, MINNESOTA 

## 1. Summary of Significant Accounting Policies(Continued)

Revenues - Operating revenues, such as tournament revenue, result from exchange transactions associated with the principal activity of the League. Exchange transactions are those in which each party receives and gives up essentially equal values. Nonoperating revenues, such as investiment earnings, result from nonexchange transactions or incidental activities. Corporate partnerships are considered nonoperating revenue because the League does not give equal value in exchange for the resources received.

School Expense Reimbursement - A liability is set up to report the proportionate return of excess nonappropriated funds to member schools based on their participation in MSHSL-sponsored tournaments.

Sick Pay Policy - The MSHSL employees are entitled to 15 days of paid sick leave per year. Employees are not compensated for unused sick leave upon termination of employment; however, qualified employees that meet the requirements of the sick leave pay plan may be compensated for unused balances to a maximum of one year salary.

Tax-Exempt Status - The MSHSL is a nonprofit organization exempt from income taxes under Section 501 (c) (3) of the Internal Revenue Code and applicable state statutes.

Accounting Changes - Some account balances were reclassified for the year ended July 31, 2004. These reclassifications, which do not require a restatement of net assets, were required for comparability to the financial statements for the year ended July 31, 2005.

Deposits and Investments
The MSHSL is governed by the deposit and investment limitations of state law and its own internal policies. Th deposits and investments held a July 31, 2005, reported at fair value, are shown below.

|  | Rating | Maturities | Fair Value |
| :---: | :---: | :---: | :---: |
| Deposits: |  |  |  |
| Checking and savings | - | - | \$ 1,388,453 |
| Certificates of deposit |  |  |  |
| First Security Bank of Byron | - | 10/07/2005 | 50,000 |
| North American State Bank of Belgrade | - | 12/11/2005 | 14,097 |
| Bank Midwest | - | 10/25/2005 | 50,000 |
| First National Bank | - | 10/29/2005 | 20,000 |
| Total Deposits |  |  | \$ 1,522,550 |
| Investments: |  |  |  |
| Negotiable certificates of deposit |  |  |  |
| Wells Fargo | - | Various | \$ 1,797,778 |
| Wells Fargo | - | Various | 347,222 |
| Brokers money market account | - | - | 128,869 |
| U.S. government securities |  |  |  |
| FNMA | AAA-S\&P | 09/16/2011 | 34,079 |
| Total Investments |  |  | \$ 2,307,948 |
| Total Deposits and Investments |  |  | \$ 3,830,498 |
| Add: |  |  |  |
| Petty Cash | - | - | 204 |
| Deferred Compensation | - | - | 262,771 |
| Total Cash, Cash Equivalents, and Investments |  |  | \$ 4,093,473 |

## MINNESOTA STATE HIGH SCHOOL LEAGUE BROOKLYN CENTER, MINNESOTA

## 2. Deposits and Investments (Continued)

| Reconciliation to the Statement of Net Assets: | $\$ 1,517,526$ |
| :--- | ---: |
| Cash and cash equivalents | $1,965,954$ |
| Investments | 262,771 |
| Deferred compensation | 347,222 |
| Investments held for retirement benefits | $\$ 4,093,473$ |
| Total Cash, Cash Equivalents, and Investments | $\$$ |

Custodial Credit Risk - As of July 31, 2005, deposits in financial institutions, reported as components of cash, cash equivalents, and investments, had a carrying value of $\$ 1,522,550$. Bank Balances were $\$ 1,696,462$, of which $\$ 1,431,304$ was covered by federal depository insurance.

Except as noted below, all investments, evidenced by individual securities, are registered in the name of the MSHSL or one of its administrative regions. As of July 31, 2005, negotiable certificates of deposit in the amount of $\$ 1,645,000$ were unregistered and held by the MSHSL or its agent, but not in the MSHSL's name.

Investment Interest Rate Risk - The MSHSL has no formal investment policy that limits investment maturities as a means of managing its exposure to fair value losses arising from increasing interest rates. Maturities of investments held at July 31, 2005, are provided in the previous schedule.

Investment Credit Risk - The MSHSL has no formal investment policy that limits its investment choices other than the limitation of state law. State law limits investments in securities which are direct obligations or are guaranteed or insured issues of the United States, its agencies, its instrumentalities, or organizations created by an act of Congress, except mortgage-backed securities defined as "high risk" by Minn. Stat. 118A.04, subd. 6. As of July 31, 2005, the investment in Federal National Mortgage Association was guaranteed by the United States and was not considered to be "high risk" as defined by statute.

Concentration of Investment Credit Risk - The MSHSL places no limit on the amount it may invest in any one issuer. A July 31, 2005, the MSHSL had no concentration of credit risk.

## 3. Capital Assets

Capital assets comprise the following at July 31, 2005:

|  |  | 08/01/2004 | Additions |  | Deductions/Adjustments |  | 07/31/2005 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Capital asset, not being depreciated: |  |  |  |  |  |  |  |  |
| Land and land improvements | \$ | 318,564 | \$ | - | \$ | - | \$ | 318,564 |
| Capital assets, being depreciated: |  |  |  |  |  |  |  |  |
| Building and building improvements | \$ | 1,508,219 | \$ | - | \$ | - | \$ | 1,508,219 |
| Furniture and equipment |  | 245,570 |  | 517 |  | $(6,305)$ |  | 239,782 |
| Computer equipment |  | 49,248 |  | 2,480 |  | $(38,868)$ |  | 12,860 |
| Total capital assets being depreciated |  | 1.803,037 | \$ | 2.997 | \$ | $(45,173)$ | \$ | 1.760,861 |
| Less: accumulated depreciation |  |  |  |  |  |  |  |  |
| Building and building improvements | \$ | $(565,463)$ | \$ | $(37,714)$ | \$ | - | \$ | $(603,177)$ |
| Furniture and equipment |  | $(183,217)$ |  | $(18,055)$ |  | 9,854 |  | $(191,418)$ |
| Computer equipment |  | $(43,322)$ |  | $(1,681)$ |  | 35,319 |  | $(9,684)$ |
| Total accumulated depreciation | \$ | $(792,002)$ | \$ | $(57,450)$ | \$ | 45,173 | \$ | (804,279) |
| Total capital assets being depreciated, net |  | 1,011,035 | \$ | $(54,453)$ | \$ | - | \$ | 956,582 |
| Net Capital Assets | \$ | 1,329,599 | \$ | $(54,453)$ | \$ | - | \$ | 1,275,146 |

Depreciation expense totaling $\$ 57,450$ was charged for the year ended July 31, 2005.

## MINNESOTA STATE HIGH SCHOOL LEAGUE BROOKLYN CENTER, MINNESOTA

## 4. Operating Lease

The MSHSL is obligated under operating leases for mailing equipment and photocopying equipment. Expenses associated with these leases were $\$ 15,866$ for the year ended July 31, 2005. Future minimum lease payments at July 31, 2005 are as follows:

| 2006 | $\$ 15,580$ |
| :--- | ---: |
| 2007 | 14,100 |
| 2008 | 5,217 |
| 2009 | 5,217 |
| 2010 | 435 |
| Total | $\$ 40,549$ |

## 5. Deferred Income

Deferred income consists of amounts received for membership services and official handbooks, yearbooks, and rules books, which are not yet ready for distribution. This income is recognized in subsequent years.
6. Accrued Employee Benefits Payable

MSHSL employees that meet certain eligibility criteria earn vacation benefits based on years of service. Employees earn between two weeks and four weeks of vacation annually. Unused vacation time cannot exceed 1.5 times the employee's current rate of accrual. Employees are paid 100\% of their accumulated vacation pay when they terminate their employment.

Accrued employee benefits payable at July 31, 2005:

Current Liabilities<br>Vacation leave

$\$ \quad 77,301$

## 7. Retirement Benefits Payable

The MSHSL has a retirement plan that provides certain unused sick leave compensation and post-retirement health care and life insurance benefits for eligible employees.

Following 15 years of service to the MSHSL and after the employee reaches age 55 , the employee may receive a payment for unused sick leave at the time of separation from the MSHSL. Said payment shall be calculated by multiplying the number of unused sick leave days times the daily rate of pay at separation. The maximum unused sick leave payment shall not exceed one year's salary.

Retirement benefits payable at July 31, 2005 is $\$ 253,323$. Costs associated with employees who have earned benefits but whose benefits have not vested because they have not yet met the requirements of the plan have not been accrued because the ultimate cost to the MSHSL cannot be reasonably estimated. The MSHSL has designated certain investments to be used for payment of future retirement benefits. These amounts exceeded the accrued liability by $\$ 93,899$ for the year ended July 31, 2005.

Following retirement, if the employee has reached the age of 60 and has been employed by the MSHSL for 20 years, payment of medical, hospitalization, dental, and term life insurance premiums for the employee will be made by the MSHSL as if the individual were still on staff until the conclusion of the fiscal year the employee reaches age 65 , subject to the approval of the insurance carriers.

Post-retirement health care and life insurance benefits are provided through insurance companies whose premiums are based on the benefits paid during the year. The MSHSL recognizes the cost of providing those benefits in the year paid; no cost was recognized for year ended July 31, 2005.
7. Retirement Benefits Payable (Continued)

Retirement benefits activity for the year ended July 31, 2005:

|  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 08/01/2004 | Additions | Deductions | 07/31/2005 | Due Within One Year |
| Retirement benefits payable | \$ 272,844 | \$ 3,806 | \$ 23,327 | \$253,323 | \$ 112,963 |

## 8. Equity Classifications

Equity is classified as net assets and displayed in two components:
A. Invested in capital assets - Consists of capital assets, net of accumulated depreciation.
B. Unrestricted - All other net assets that do not meet the definition of "invested in capital assets".
9. MSHSL 403(b) Plan

The MSHSL participates with eligible employees, who so elect, in a 403(b) plan. Employees must contribute at least six percent of their gross wages to receive the MSHSL's contribution.

The MSHSL contributed 13 percent of the participating employees' wages. The only obligation of the MSHSL is to make contributions for the term of the participating employees' employment. In accordance with the plan terms, each employee's share of the MSHSL's contribution is fully vested with the employee. The MSHSL's contributions were $\$ 175,453$ for the year ended July 31, 2005.
10. Deferred Compensation

The MSHSL established in the year ending July 31, 1992, a deferred compensation plan under Section 457 (f) of the Internal Revenue Code for the executive staff. Under the provisions of the plan, the MSHSL contributes four percent for three of the executive staff's salary to the plan. Based on the executive directors contract an additional contribution may be made on an annual bases. The MSHSL established in the year ending July 31, 1993, a whole life insurance policy, under Section 457 (f) of the Internal Revenue Code for the Executive Director. Under the provisions of the plan the MSHSL contributes three percent of the Executive Director's annual salary for the insurance premium.

The assets in the plan are held by the MSHSL, subject to the claims of its general creditors, until the employee becomes eligible for withdrawals as provided in the plan agreement. The assets (held in investment options in accordance with the employee's selection) and the related liability are shown on the MSHSL's balance sheet at July 31, 2005.
11. Risk Management

The MSHSL is exposed to various risks of loss related to: torts; theft of, damage to, or destruction of assets; errors or omissions; injuries to employees; natural disasters; and catastrophic injury. To cover its liabilities, the MSHSL purchases commercial insurance. There were no significant reductions in insurance coverage from the prior year. The amount of settlements did not exceed insurance coverage for each of the past three fiscal years.

## 12. Long Term Contracts

The MSHSL has signed contracts with a television station and certain corporate sponsors. These contracts last from 3 to 10 years. The revenue from these contracts is recognized when earned. In addition, some contracts specify donated services and materials. The value of the donated services and material has not been recorded in the financial statements.

## SUPPLEMENTAL INFORMATION

## MINNESOTA STATE HIGH SCHOOL LEAGUE BROOKLYN CENTER, MINNESOTA

## STATEMENT OF NET ASSETS BY LOCATION JULY 31, 2005



TOTAL

| $\frac{\overline{\mathrm{ADMINIS}}}{7 \mathrm{~A}}$ | $\frac{\overline{\mathrm{ATIVE}}}{8 \mathrm{~A}}$ | $\frac{\mathrm{GION}}{1 \mathrm{AA}}$ | 2AA | 3AA | 4AA | 5AA | 6AA | 7AA | 8AA | ADMINISTRATIV REGIONS | $\begin{gathered} \text { E COMBINED } \\ \text { TOTAL } \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 80,230 | 88,758 | 45,492 | 56,969 | 73,631 | 99,995 | 103,214 | 97,483 | 60,190 | 36,260 | \$ 1,115,076 | \$ 1,517,526 |
| 34,079 | - | - | - | - |  | - |  | - |  | 168,176 | 1,965,954 |
| 601 | - | - | - | - | - | 1,194 |  | - |  | 1,795 | 107,601 |
| - | - | - | - |  |  | - |  | - | - | 435 | 14,465 |
| - | - | - | - | - | - | - | - | - | - | 1,000 | 11,526 |
| 114,910 | 88,758 | 45,492 | 56,969 | 73,631 | 99,995 | 104,408 | 97,483 | 60,190 | 36,260 | \$ 1,286,482 | \$ 3,617,072 |




## MINNESOTA STATE HIGH SCHOOL LEAGUE

 BROOKLYN CENTER, MINNESOTASTATEMENT OF REVENUES, EXPENSES, AND CHANGES IN NET ASSETS BY LOCATION FOR THE YEAR ENDED JULY 31, 2005


| MSḢSL <br> OFFICE |  | $2{ }^{2}$ | 3 A | 4 A | 5A | 6 A |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1A |  |  |  |  |  |
| \$ 4,085,561 | 423,997 | 326,887 | 389,725 | 204,609 | 402,826 | 304,966 |
| 822,207 | - |  |  | - |  |  |
| 650,310 | - | - |  |  |  |  |
| 223,439 | - | - |  | - |  |  |
| 215,689 | - | - |  | - | - |  |
| 124,619 | 49 | - | - | 1,454 | 867 | - |
| \$ 6,121,825 | 424,046 | 326,887 | 389,725 | 206,063 | 403,693 | 304,966 |
| \$ 2,121,235 | 324,448 | 214,142 | 263,580 | 156,962 | 268,255 | 274,593 |
| 665,209 | 50,000 | 56,039 | 74,143 | 4,271 | 57,790 | - |
| 357,637 | 450 | 450 | 450 | 450 | 450 | 450 |
| 152,687 | - | - | - | - |  |  |
| 64,803 | - | - | - | - | - |  |
| 17,675 | - | - |  |  |  |  |
| 155,818 | - | - | - | - | - |  |
| 24,647 | 4,732 | 4,100 | 11,923 | 2,710 | 5,911 | 8,813 |
| 84,892 | - | - | - | - |  |  |
| 1,355,491 | 21,000 | 22,000 | 11,400 | 16,000 | 14,500 | 26,00 |
| 512,772 | 1,606 | 1,683 | 872 | 1,244 | 1,109 | 1,98 |
| 13,534 | - | - | - | - | - |  |
| 57,939 | - | - | - | - | - |  |
| 88,776 | 34,259 | 8,095 | 26,526 | 24,266 | 29,270 | 9,5c |
| 110,609 | - | - | - |  | - | \% |
| 44,746 | - | - | - | - | - | \% |
| 67,136 | ${ }^{-}$ | - | ${ }^{-}$ | - | - | 1,37 |
| 30,245 | 3,958 | 11,944 | 1,287 | 1,010 | 7,770 | 12,05 |
| 58,182 | - | - | - | - | - |  |
| 55,814 | 2,730 | 4,230 | - |  | 8,236 |  |
| 54,988 | - | - | - |  |  | . |
| 168,491 | - | - | - | - | - | - |
| 52,067 | 878 | - | - | - | - | 4,05 |
| 144,785 | 67 | - | - | 1,156 | 868 | - |
| \$ 6,460,178 | 444,128 | 322,683 | 390,181 | 208,069 | 394,159 | 338,840 |
| \$ (338,353) | $(20,082)$ | 4,204 | (456) | $(2,006)$ | 9,534 | $(33,874)$ |
| \$ 386,875 | - | - | - | - | - | - |
| 38,668 | 187 | 893 | 532 | - | 536 | 463 |
| \$ 425,543 | 187 | 893 | 532 | - | 536 | 463 |
| \$ 87,190 | $(19,895)$ | 5,097 | 76 | $(2,006)$ | 10,070 | $(33,411)$ |
| - | $\begin{gathered} 21,447 \\ (12,697) \end{gathered}$ | $\begin{gathered} 25,722 \\ (25,395) \end{gathered}$ | $\begin{gathered} 19,698 \\ (17,911) \end{gathered}$ | $\begin{gathered} 32,875 \\ (28,646) \end{gathered}$ | $\begin{gathered} 47,594 \\ (54,737) \end{gathered}$ | $\begin{gathered} 56,163 \\ (35,960) \end{gathered}$ |
| \$ 87,190 | $(11,145)$ | 5,424 | 1,863 | 2,223 | 2,927 | $(13,208)$ |
| 2,697,822 | 31,810 | 48,323 | 61,345 | 38,450 | 63,308 | 68,658 |
| \$ 2,785,012 | 20,665 | 53,747 | 63,208 | 40,673 | 66,235 | 55,450 |

TOTAL

| $\frac{\text { ADMINIS }}{7 \mathrm{~A}}$ | $\frac{\text { ATIVER }}{8 \mathrm{~A}}$ | TAA | 2AA | 3AA | 4AA | 5AA | 6AA | 7AA | 8AA | AdMINISTRATIVE REGIONS |  |  | COMBINED TOTAL |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 376,321 | 323,589 | 286,043 | 209,255 | 249,456 | 317,975 | 260,920 | 288,229 | 169,405 | 321,106 | \$ | 4,855,309 | \$ | $\begin{array}{r} 8,940,870 \\ 822,207 \end{array}$ |
| - | - |  | - | - | - |  |  | - | - |  |  |  | 650,310 |
| - | - |  | - | - | - |  |  | - | - |  |  |  | 223,439 |
| - | - | - | - | - | - |  |  | - | - |  |  |  | 215,689 |
| 5,011 | 1,181 | 24 | - | 4,727 | 1,398 | 89 | 161 | - | 911 |  | 15,872 |  | 140,491 |
| 381,332 | 324,770 | 286,067 | 209,255 | 254,183 | 319,373 | 261,009 | 288,390 | 169,405 | 322,017 | \$ | 4,871,181 | \$ | 10,993,006 |
| 268,504 | 242,496 | 199,399 | 155,774 | 189,755 | 199,805 | 173,674 | 244,100 | 146,071 | 235,554 | \$ | 3,557,112 | \$ | 5,678,347 |
| 51,702 | 30,535 | 39,000 | 19,018 | 29,099 | 54,518 | 62,713 | 43,013 | 18,127 | 25,053 |  | 615,021 |  | 1,280,230 |
| 450 | 450 | 450 | 450 | 450 | 450 | 450 | 450 | 450 | 450 |  | 7,200 |  | 364,837 |
| - | - |  |  |  |  |  |  | - |  |  |  |  | 152,687 |
| - | - | - | - | - | - |  | - | - | - |  |  |  | 64,803 |
| - | - | - | - |  |  |  |  | - | - |  |  |  | 17,675 |
| - | - | - | - | - | - | - | - | - |  |  |  |  | 155,818 |
| 7,758 | 7,924 | 3,228 | - | 1,522 | - | 1,034 | 267 | 6,112 | 6,003 |  | 72,037 |  | 96,684 |
| - | - | - | - | - | - | - | - |  |  |  |  |  | 84,892 |
| 25,000 | 22,500 | 20,250 | 19,500 | 19,490 | 15,600 | 19,500 | 19,500 | 19,000 | 20,000 |  | 311,240 |  | 1,666,731 |
| 1,913 | 1,664 | 1,360 | 1,492 | 1,400 | 1,194 | 1,492 | 1,492 | 1,454 | 1,530 |  | 23,494 |  | 536,266 |
| - | - |  | - | - |  |  |  | - | - |  |  |  | 13,534 |
| - | - | ${ }^{-}$ | - | ${ }^{-}$ | ${ }^{-}$ | - | - | - | - |  | - |  | 57,939 |
| 4,612 | 2,286 | 2,178 | - | 2,120 | 6,520 | 2,553 | 2,345 | 2,736 | 2,257 |  | 159,529 |  | 248,305 |
| - | - | - | - |  |  |  |  |  |  |  |  |  | 110,609 |
| - | - | - | - | - |  |  |  |  |  |  | - |  | 44,746 |
| - | ${ }^{-}$ | - | - | 225 | - | - | - |  |  |  | 1,604 |  | 68,740 |
| 2,074 | 4,319 | 2,505 | 7,501 | 1,040 | 1,391 | 3,269 | 2,833 | 1,682 | 4,130 |  | 68,767 |  | 99,012 |
| - | - |  | - |  |  |  |  |  | - |  | - |  | 58,182 |
| 3,111 | 5,963 | 2,883 | 1,409 | 6,098 | - | - |  | 1,541 | 10,832 |  | 47,033 |  | 102,847 |
|  | - |  |  |  | - |  |  |  |  |  |  |  | 54,988 |
| - | - | - | - | - | - | - |  |  | - |  |  |  | 168,491 |
| - | 449 | - | - | - | - | - | - |  | - |  | 5,383 |  | 57,450 |
| 3,211 | 3,216 | 281 | 2,825 | 560 | 2,426 | 533 | 1,365 | 270 | - |  | 16,778 |  | 161,563 |
| 368,335 | 321,802 | 271,534 | 207,969 | 251,759 | 281,904 | 265,218 | 315,365 | 197,443 | 305,809 | \$ | 4,885,198 | \$ | 11,345,376 |
| 12,997 | 2,968 | 14,533 | 1,286 | 2,424 | 37,469 | $(4,209)$ | $(26,975)$ | $(28,038)$ | 16,208 | \$ | $(14,017)$ | \$ | $(352,370)$ |
| - | - | - | - | - | - | - | - | - |  | \$ |  | \$ | 386,875 |
| - | 923 | 233 | 97 | 158 | 155 | 1,404 | 270 | 220 | 94 |  | 6,165 |  | 44,833 |
| 1,748 | - | - | - | - | - | - | - | - | - |  | 1,748 |  | 1,748 |
| 1,748 | 923 | 233 | 97 | 158 | 155 | 1,404 | 270 | 220 | 94 |  | 7,913 |  | 433,456 |
| 14,745 | 3,891 | 14,766 | 1,383 | 2,582 | 37,624 | $(2,805)$ | $(26,705)$ | $(27,818)$ | 16,302 | \$ | $(6,104)$ | \$ | 81,086 |
| $\begin{gathered} 16,876 \\ (25,861) \\ \hline \end{gathered}$ | $\begin{gathered} 32,383 \\ (33,543) \\ \hline \end{gathered}$ | $\begin{array}{r} 12,095 \\ (27,174) \\ \hline \end{array}$ | $\begin{gathered} 40,722 \\ (40,259) \\ \hline \end{gathered}$ | $\begin{gathered} 37,897 \\ (42,777) \\ \hline \end{gathered}$ | $\begin{gathered} 64,882 \\ (98,285) \\ \hline \end{gathered}$ | $\begin{gathered} 59,540 \\ (63,926) \\ \hline \end{gathered}$ | $\begin{gathered} 54,438 \\ (25,784) \\ \hline \end{gathered}$ | $\begin{gathered} 48,053 \\ (20,899) \\ \hline \end{gathered}$ | $\begin{array}{r} 35,230 \\ (51,761) \\ \hline \end{array}$ |  | $\begin{array}{r} 605,615 \\ (605,615) \\ \hline \end{array}$ |  | $\begin{array}{r} 605,615 \\ (605,615 \\ \hline \end{array}$ |
| 5,760 | 2,731 | (313) | 1,846 | $(2,298)$ | 4,221 | $(7,191)$ | 1,949 | (664) | (229) | \$ | $(6,104)$ | \$ | 81,086 |
| 57,550 | 55,492 | 45,805 | 35,944 | 46,830 | 41,256 | 41,790 | 52,521 | 36,520 | 36,489 |  | 762,091 |  | 3,459,913 |
| 63,310 | 58,223 | 45,492 | 37,790 | 44,532 | 45,477 | 34,599 | 54,470 | 35,856 | 36,260 | \$ | 755,987 | \$ | 3,540,999 |

## minnesota state high school league

 BROOKLYN CENTER, MINNESOTASTATEMENT OF CASH FLOWS BY LOCATION FOR THE YEAR ENDED JULY 31, 2005

|  | $\begin{aligned} & \text { MSHSL } \\ & \text { OFFICE } \end{aligned}$ |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | 1A | 2 A | 3A | 4 A | 5 A | 6 A |
| Cash Flows from Operating Activities |  |  |  |  |  |  |  |  |
| Cash received from customers | \$ | 5,533,930 | 430,674 | 326,887 | 389,725 | 206,063 | 404,353 | 304,966 |
| Cash received from schools |  | 650,310 |  |  |  |  |  |  |
| Payments to suppliers for goods and services |  | $(4,005,092)$ | $(370,644)$ | $(243,223)$ | (304,811) | $(186,554)$ | $(323,431)$ | $(327,795)$ |
| Payments to employees for services |  | $(1,356,997)$ | $(21,000)$ | $(22,000)$ | (11,400) | $(16,000)$ | $(14,500)$ | $(26,000)$ |
| Payments for fringe benefits |  | $(529,737)$ | $(1,606)$ | $(1,683)$ | (872) | $(1,244)$ | $(1,109)$ | $(1,989)$ |
| Payments to schools |  | $(661,373)$ | $(80,000)$ | $(78,845)$ | $(97,291)$ | $(11,833)$ | $(58,356)$ |  |
| Net Cash Provided By ( Used In) Operating Activities | \$ | $(368,959)$ | $(42,576)$ | (18,864) | (24,649) | (9,568) | 6,957 | ( 50,818 ) |
| Cash Flows from Non-Capital and Related Financing Activities |  |  |  |  |  |  |  |  |
| Corporate partnership | \$ | 386,875 | - | - | - | - |  |  |
| Operating transfers in |  |  | 21,447 | 25,722 | 19,698 | 32,875 | 47,594 | 56,163 |
| Operating transfers out |  | - | $(12,697)$ | $(25,395)$ | (17,911) | $(28,646)$ | $(54,737)$ | $(35,960)$ |
| Net Cash Provided By (Used In) Non-Capital and Related Financing Activities | \$ | 386,875 | 8,750 | 327 | 1,787 | 4,229 | $(7,143)$ | 20,203 |
| Cash Flows from Capital and Related Financing Activities |  |  |  |  |  |  |  |  |
| Purchase of capital assets | \$ | - | $\cdot$ | - | - | - | $\cdots$ | (2,007) |
| Cash Flows from Investing Activities |  |  |  |  |  |  |  |  |
| Interest on investments | \$ | 29,939 | 187 | 579 | 532 | - | 536 | 41 |
| Proceeds from sales and maturities of investments |  | 3,055,932 | - | 65,000 | - | - | 13,861 |  |
| Purchases of investments |  | $(3,183,451)$ | $(50,000)$ | $(50,000)$ | - | - | $(14,097)$ |  |
| Net Cash Provided By (Used In) Investing Activities | \$ | $(97,580)$ | $(49,813)$ | 15,579 | 532 | - | 300 | 4 |
| Net Increase (Decrease) in Cash and Cash Equivilants | \$ | $(79,664)$ | $(83,639)$ | $(2,958)$ | $(22,330)$ | $(5,339)$ | 114 | (33,2 ${ }^{2} 1$ ) |
| Cash and Cash Equivalents - August 1 |  | 482,114 | 107,935 | 30,145 | 159,322 | 50,283 | 110,853 | 61, $\mathrm{E}^{\text {\% }}$ - |
| Cash and Cash Equivalents - July 31 | \$ | 402,450 | 24,296 | 27,187 | 136,992 | 44,944 | $\underline{110,967}$ | 28,48 |
| Reconciliation of Operating Income (Loss) to Net Cash |  |  |  |  |  |  |  |  |
| Provided By (Used In) Operating Activities |  |  |  |  |  |  |  |  |
| Operating Income (Loss) | \$ | $(338,353)$ | $(20,082)$ | 4,204 | (456) | $(2,006)$ | 9,534 | $(33,874)$ |
| Adjustments to Reconcile Net Operating Income (Loss) |  |  |  |  |  |  |  |  |
| to Net Cash Provided By (Used In) Operating Activities |  |  |  |  |  |  |  |  |
| Depreciation |  | 52,067 | 878 | - |  | - | - | 4,056 |
| (Increase) Decrease in accounts receivable |  | 58;726 |  | - |  | - | 660 | - |
| (Increase) Decrease in prepaid expenses |  | 3,689 | - | - | - | - | - | $(1,000)$ |
| Increase (Decrease) in salaries payable |  | $(1,506)$ | - | - | - | - | - | - |
| Increase (Decrease) in accounts payable |  | $(54,528)$ | 6,628 | (263) | $(1,045)$ | - | $(2,671)$ |  |
| Increase (Decrease) in school expense reimbursement payable |  | 3,836 | $(30,000)$ | $(22,805)$ | $(23,148)$ | $(7,562)$ | (566) | $(20,000)$ |
| Increase (Decrease) in shor-term accrued employee benefits payable |  | 2,550 | - | - | - | - | - | - |
| Increase (Decrease) in shor-term retirement benefits payable |  | 112,963 | - | - | - | - | - | - |
| Increase (Decrease) in deferred income |  | $(75,925)$ | - | - | - | - | - | - |
| Increase (Decrease) in long-term retirement benefits payable |  | $(132,484)$ | - | - | - | - | - | - |
| Total adjustments | \$ | $(30,606)$ | $(22,494)$ | $(23,068)$ | $(24,193)$ | $(7,562)$ | $(2,577)$ | $(16,944)$ |
| Net Cash Provided By (Used In) Operating Activites | \$ | $\underline{(368,959)}$ | $(42,576)$ | $(18,864)$ | $(24,649)$ | $(9,568)$ | 6,957 | $(50,818)$ |


minnesota state high school league BROOKLYN CENTER, MINNESOTA

## SCHEDULE OF TOURNAMENT REVENUES AND DIRECT EXPENSES

FOR THE YEAR ENDED JULY 31, 2005

|  | MSHSL OFFICE |  |  |  | ADMINISTRATIVE REGIONS |  |  |  | COMBINED TOTAL |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Revenues | Direct <br> Expenses | Excess (Deficiency) of Revenues Over Direct Expenses |  | Revenues | Direct Expenses | Excess (Deficiency) of Revenues Over Direct Expenses |  | Revenues | $\begin{gathered} \text { Direct } \\ \text { Expenses } \\ \hline \end{gathered}$ | Excess (Deficiency) of Revenues Over Direct Expenses |
| Tournament |  |  |  |  |  |  |  |  |  |  |  |  |
| Baseball | \$ | 83,776 \$ | 69,702 \$ | 14,074 | \$ | 289,168 \$ | 237,985 \$ | 51,183 | \$ | 372,944 \$ | \$ 307,687 \$ | 65,257 |
| Boys' basketball |  | 504,916 | 214,371 | 290,545 |  | 986,929 | 332,291 | 654,638 |  | 1,491,845 | 546,662 | 945,183 |
| Giris' basketball |  | 273,335 | 198,450 | 74,885 |  | 547,759 | 300,320 | 247,439 |  | 821,094 | 498,770 | 322,324 |
| Cross country running |  | 13,686 | 31,892 | $(18,206)$ |  | 4,405 | 34,976 | $(30,571)$ |  | 18,091 | 66,868 | $(48,777)$ |
| Football |  | 804,027 | 274,228 | 529,799 |  | 970,322 | 451,969 | 518,353 |  | 1,774,349 | 726,197 | 1,048,152 |
| Golf |  | 4,941 | 30,865 | $(25,924)$ |  | 5,235 | 76,520 | $(71,285)$ |  | 10,176 | 107,385 | $(97,209)$ |
| Girls' gymnastics |  | 44,873 | 78,070 | $(33,197)$ |  | 22,094 | 45,333 | $(23,239)$ |  | 66,967 | 123,403 | $(56,436)$ |
| Boys' hockey |  | 1,184,132 | 261,850 | 922,282 |  | 505,525 | 192,945 | 312,580 |  | 1,689,657 | 454,795 | 1,234,862 |
| Nordic ski racing |  | 2,866 | 14,001 | $(11,135)$ |  | 1,038 | 19,554 | $(18,516)$ |  | 3,904 | 33,555 | $(29,651)$ |
| Alpine skiing |  | 2,284 | 15,177 | $(12,893)$ |  |  | 28,544 | $(28,544)$ |  | 2,284 | 43,721 | $(41,437)$ |
| Soccer |  | 143,342 | 95,048 | 48,294 |  | 169,843 | 137,718 | 32,125 |  | 313,185 | 232,766 | 80,419 |
| Girls' softball |  | 53,164 | 48,074 | 5,090 |  | 128,992 | 146,944 | $(17,952)$ |  | 182,156 | 195,018 | $(12,862)$ |
| Boys' swimming. |  | 46,898 | 43,135 | 3,763 |  | 42,482 | 38,591 | 3,891 |  | 89,380 | 81,726 | 7,654 |
| Girls' swimming |  | 49,286 | 45,031 | 4,255 |  | 51,382 | 54,779 | $(3,397)$ |  | 100,668 | 99,810 | 858 |
| Boys' tennis |  | 4,915 | 23,927 | $(19,012)$ |  | 1,171 | 26,016 | $(24,845)$ |  | 6,086 | 49,943 | $(43,857)$ |
| Girls' tennis |  | 6,889 | 28,367 | $(21,478)$ |  | 1,912 | 51,451 | $(49,539)$ |  | 8,801 | 79,818 | $(71,017)$ |
| Track and field |  | 91,174 | 89,426 | 1,748 |  | 126,941 | 178,192 | $(51,251)$ |  | 218,115 | 267,618 | $(49,503)$ |
| Girls' volleyball |  | 109,751 | 100,484 | 9,267 |  | 369,461 | 230,785 | 138,676 |  | 479,212 | 331,269 | 147,943 |
| Wrestling |  | 368,006 | 183,185 | 184,821 |  | 259,107 | 221,299 | 37,808 |  | 627,113 | 404,484 | 222,629 |
| Synchronized swimming |  |  | 433 | (433) |  | - | - | - |  | - | 433 | (433) |
| Adapted soccer |  | 7,321 | 15,086 | $(7,765)$ |  | - | - | - |  | 7,321 | 15,086 | $(7,765)$ |
| Adapted floor hockey |  | 7,639 | 14,478 | $(6,839)$ |  | - | - | - |  | 7,639 | 14,478 | $(6,839)$ |
| Adapted softball |  | 5,393 | 15,459 | $(10,066)$ |  | - | - | - |  | 5,393 | 15,459 | $(10,066)$ |
| Adapted bowling |  | 364 | 3,380 | $(3,016)$ |  | - | - | - |  | 364 | 3,380 | $(3,016)$ |
| Debate |  | 226 | 11,361 | $(11,135)$ |  | 5,547 | 16,298 | $(10,751)$ |  | 5,773 | 27,659 | $(21,886)$ |
| Speech |  | 4,277 | 34,363 | $(30,086)$ |  | 43,308 | 199,952 | $(156,644)$ |  | 47,585 | 234,315 | $(186,730)$ |
| One-act play |  | 14,675 | 9,529 | 5,146 |  | 18,043 | 60,944 | $(42,901)$ |  | 32,718 | 70,473 | $(37,755)$ |
| Girls hockey |  | 145,221 | 83,412 | 61,809 |  | 116,193 | 97,138 | 19,055 |  | 261,414 | 180,550 | 80,864 |
| Music |  | - | - | - |  | 128,525 | 315,416 | $(186,891)$ |  | 128,525 | 315,416 | $(186,891)$ |
| Cheerleading |  | 42 | 7,208 | $(7,166)$ |  | - | - | - |  | 42 | 7,208 | $(7,166)$ |
| Girls' dance team |  | 108,142 | 80,267 | 27,875 |  | 43,327 | 32,644 | 10,683 |  | 151,469 | 112,911 | 38,558 |
| Giris' lacrosse |  | - | 951 | (951) |  | - |  | - |  | - | 951 | (951) |
| Visual arts |  | - | 25 | (25) |  | 16,600 | 28,508 | $(11,908)$ |  | 16,600 | 28,533 | $(11,933)$ |
| Total | \$ | 4,085,561 \$ | \$ 2,121,235 \$ | 1,964,326 | \$ | 4,855,309 \$ | \$ 3,557,112 \$ | 1,298,197 | \$ | 8,940,870 \$ | \$ 5,678,347 \$ | 3,262,523 |

## MINNESOTA STATE HIGH SCHOOL LEAGUE BROOKLYN CENTER, MINNESOTA

SCHEDULE OF REVENUES AND EXPENSES - STATUTORY BASIS
FOR THE YEARS ENDED JULY 31, 2002, 2003, 2004, and 2005

|  | MSHSL OFFICE |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | - 2002 |  | 2003 |  | 2004 |  | 2005 |  | 2002 to 2005 |  |  |
|  |  |  |  | Dollar Difference |  |  | Percent Change |
| Operating Revenues |  |  |  |  |  |  |  |  |  |  |  |
| Tournaments | \$ | 3,550,488 |  |  | \$ | 3,618,405 |  |  | \$ | 3,990,849 | \$ | 4,085,561 | \$ | 535,073 | 15.1 \% |
| Television |  | 555,235 |  | 593,626 |  | 627,019 |  | 822,207 |  | 266,972 | 48.1 |
| Membership services |  | 383,394 |  | 388,195 |  | 551,335 |  | 650,310 |  | 266,916 | 69.6 |
| Assessments from schools |  | - |  | - |  | - |  |  |  | - |  |
| Contest officials registration |  | 166,998 |  | 209,390 |  | 222,887 |  | 223,439 |  | 56,441 | 33.8 |
| Sales of handbooks, rule |  |  |  |  |  |  |  |  |  |  |  |
| books, and supplies |  | 198,300 |  | 214,556 |  | 210,302 |  | 215,689 |  | 17,389 | 8.8 |
| Other |  | 179,604 |  | 128,878 |  | 121,373 |  | 124,619 |  | $(54,985)$ | (30.6) |
| Total Operating Revenues - Schedule 2 | \$ | 5,034,019 |  | 5,153,050 | \$ | 5,723,765 | \$ | 6,121,825 | \$ | 1,087,806 | 21.6 \% |
| Operating Expenses |  |  |  |  |  |  |  |  |  |  |  |
| Tournaments | \$ | 1,867,614 | \$ | 1,982,825 | \$ | 2,099,415 | \$ | 2,121,235 | \$ | 253,621 | 13.6 \% |
| School expense reimbursement |  | 463,943 |  | 245,008 |  | 661,326 |  | 665,209 |  | 201,266 | 43.4 |
| Membership services |  |  |  |  |  |  |  |  |  |  |  |
| Insurance |  | 228,501 |  | 239,162 |  | 373,825 |  | 357,637 |  | 129,136 | 56.5 |
| Handbooks, rule books, and |  |  |  |  |  |  |  |  |  |  |  |
| supplies |  | 166,423 |  | 189,751 |  | 186,863 |  | 152,687 |  | $(13,736)$ | (8.3) |
| Other |  | 50,310 |  | 53,461 |  | 33,725 |  | 64,803 |  | 14,493 | 28.8 |
| Fine arts programs |  | 13,761 |  | 11,348 |  | 10,080 |  | 17,675 |  | 3,914 | 28.4 |
| Officials program |  | 120,771 |  | 132,686 |  | 140,993 |  | 155,818 |  | 35,047 | 29.3 |
| Committees |  | 31,029 |  | 14,055 |  | 14,053 |  | 24,647 |  | $(6,382)$ | (20.) |
| Board of directors |  | 76,912 |  | 73,858 |  | 64,578 |  | 84,892 |  | 7,980 | 10. |
| Salaries |  | 1,193,775 |  | 1,257,208 |  | 1,305,283 |  | 1,355,491 |  | 161,716 | 13 |
| Employee benefits |  | 476,188 |  | 583,240 |  | 498,761 |  | 512,772 |  | 36,584 | 7 7 |
| Insurance |  | 10,866 |  | 12,793 |  | 13,150 |  | 13,534 |  | 2,668 | 24 |
| Legal |  | 50,624 |  | 52,522 |  | 72,033 |  | 57,939 |  | 7,315 | 14\% |
| Other professional services |  | 83,565 |  | 73,194 |  | 83,696 |  | 88,776 |  | 5,211 | 6商 |
| Maintenance |  | 94,502 |  | 111,879 |  | 43,812 |  | 110,609 |  | 16,107 | 173 |
| Utilities |  | 39,429 |  | 44,876 |  | 42,147 |  | 44,746 |  | 5,317 | 13簽 |
| Postage |  | 70,179 |  | 69,150 |  | 66,011 |  | 67,136 |  | $(3,043)$ |  |
| Supplies |  | 28,710 |  | 27,985 |  | 21,476 |  | 30,245 |  | 1,535 | 53 |
| Data processing and office |  |  |  |  |  |  |  |  |  |  |  |
| equipment |  | 49,986 |  | 49,914 |  | 61,614 |  | 58,182 |  | 8,196 | 164 |
| Public relations |  | 65,716 |  | 53,806 |  | 62,745 |  | 55,814 |  | $(9,902)$ | (15.1) |
| Corporate sponsor commission |  | 59,650 |  | 48,295 |  | 75,783 |  | 54,988 |  | $(4,662)$ | (7.3) |
| Television consulting |  | - |  | - |  | - |  | 168,491 |  | 168,491 | 100.0 |
| Depreciation |  | 95,335 |  | 89,810 |  | 126,269 |  | 52,067 |  | $(43,268)$ | (45.4) |
| Other |  | 143,752 |  | 133,449 |  | 112,895 |  | 144,785 |  | 1,033 | 0.7 |
| Total Operating Expenses - Schedule 2 | \$ | 5,481,541 | \$ | 5,550,275 | \$ | 6,170,533 | \$ | 6,460,178 | \$ | 978,637 | 17.9 \% |
| Operating Income (Loss) | \$ | $(447,522)$ | \$ | $(397,225)$ | \$ | $(446,768)$ | \$ | $(338,353)$ | \$ | 109,169 | (24.4) \% |
| Nonoperating Revenues (Expenses) |  |  |  |  |  |  |  |  |  |  |  |
| Corporate partnership | \$ | 380,213 | \$ | 334,500 | \$ | 393,500 | \$ | 386,875 | \$ | 6,662 | $1.8 \%$ |
| Interest |  | 44,816 |  | 17,912 |  | 16,447 |  | 38,668 |  | $(6,148)$ | (13.7) |
| Unrealized gain (loss) on investment |  | - |  | - |  | - |  |  |  | (1) |  |
| Total Nonoperating Revenue (Expenses) - Schedule 2 | \$ | 425,029 | \$ | 352,412 | \$ | 409,947 | \$ | 425,543 | \$ | - 514 | $0.1 \%$ |
| Income Before Transfers | \$ | $(22,493)$ | \$ | $(44,813)$ | \$ | $(36,821)$ | \$ | 87,190 | \$ | 109,683 | (487.6) \% |
| Operating Transfers In |  | - |  | - |  | - |  | - |  | - |  |
| Operating Transfers Out |  | - |  | - |  | $(12,574)$ |  | - |  | - |  |
| Change in Net Assets - Schedule 2 | \$ | $(22,493)$ | \$ | (44,813) | \$ | $(49,395)$ | \$ | 87,190 | \$ | 109,683 | (487.6) \% |
| Capital outlay |  |  |  |  |  |  |  |  |  |  |  |
| Furniture and equipment | \$ | 45,863 | \$ | 2,069 | \$ | 3,289 | \$ |  | \$ | $(45,863)$ | (100.0) |
| Computer equipment |  | 3,575 |  | 7,199 |  | - |  |  |  | $(3,575)$ | (100.0) \% |
| Total Capital Outlay | \$ | 49,438 | \$ | 9,268 | \$ | $\underline{3,289}$ | \$ |  | \$ | $(49,438)$ | (100.0) \% |




[^0]:    * Appointed by the Governor

[^1]:    The notes to the financial statements are an integral part of this statement.

[^2]:    The notes to the financial statements are an integral part of this statement.

