2005 Minnesota

SALARY SURVEY

0234

















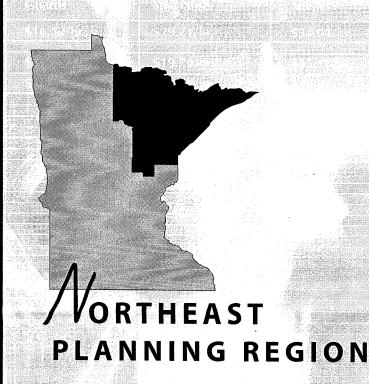


**MINNESOTA DEPARTMENT** OF **EMPLOYMENT** AND **ECONOMIC DEVELOPMENT** 

LABOR MARKET **INFORMATION OFFICE** 

IN COOPERATION WITH THE

**UNITED STATES DEPARTMENT OF LABOR** 



A product of the **Occupational Employment** Statistics (OES) Wage Survey

March 2006

Occupational Title	Med Northeast	dian Wa State	age US	Occupational Title	Me Northeast	dian Wa State	age US
Architecture & Engineering				Graphic Designers	\$16.65	19.61	18.64
Architects, Except Landscape and Naval	\$23.17	29.04	30.19	Interior Designers	\$17.32	21.66	20.38
Architectural and Civil Drafters	\$18.54		19.57	Interpreters and Translators	\$17.16	18.76	17.15
Chemical Engineers	\$25.86		37.59	Media and Communication Workers, All Other	\$14.49	20.87	20.49
Civil Engineering Technicians	\$24.07		18.99	Merchandise Displayers and Window Trimmers	\$9.72	13.36	10.95
Civil Engineers	\$27.97		32.07	Photographers	\$9.71	17.32	13.07
Electrical and Electronic Engineering Technicians	\$22.89		23.16	Producers and Directors	\$14.93	22.12	25.76
Electrical and Electronics Drafters	\$24.11		21.70	Public Relations Specialists	\$22.95	22.64	21.81
Electronics Engineers, Except Computer	\$28.08		37.74	Radio Operators	\$23.55	23.34	17.55
Environmental Engineers	\$27.52		33.23	Technical Writers	\$17.86	27.21	26.73
Health and Safety Engineers, Except Mining Safety Engineers	•		31.60	Writers and Authors	\$15.65	22.56	22.34
and Inspectors	, ψEJ.UU	JJ:-,_	31.00	Building & Grounds Cleaning & Maintenar	nce		
Industrial Engineering Technicians	\$17.86	21.51	22.40	First-Line Supervisors/Managers of Housekeeping and	\$12.79	15.23	14.76
Industrial Engineers	\$27.37	32.97	32.47	Janitorial Workers	<b>Ψ1</b> ∠./ >	15.45	17./0
Mechanical Drafters	\$18.12	21.78	21.37	First-Line Supervisors/Managers of Landscaping, Lawn	\$15.75	19.22	17.59
Mechanical Engineers	\$25.13	31.07	33.03	Service, and Groundskeeping Workers  Grounds Maintenance Workers, All Other	\$9.57	10.66	9,92
Mining and Geological Engineers, Including Mining Safety Engineers	\$31.93	32.61	34.08	Grounds Maintenance Workers, All Other  Janitors and Cleaners, Except Maids and Housekeeping	\$9.57 \$9.26	10.88	9.39
Surveying and Mapping Technicians	\$16.53	18.79	15.24	Cleaners	\$10.23	11.55	10.14
Surveyors	\$25.57	24.03	21.61	Landscaping and Groundskeeping Workers  Maids and Housekeeping Cleaners	·		
Arts, Design, Entertainment, Sports, & Medi	ia			Maids and Housekeeping Cleaners	\$8.19	9.07	8.35
		24.67	21 22	<b>Business &amp; Financial Operations</b>			
Art Directors  Audio and Video Equipment Technicians	\$26.38			Accountants and Auditors	\$21.26	24.84	25.22
Audio and Video Equipment Technicians	\$8.30			All Other Business Operations and Human Resources	\$20.45	22.60	26.47
Broadcast Technicians	•	17.57		Specialists	*22.1E	22 E4	24 52
Coaches and Scouts		28,841		Appraisers and Assessors of Real Estate		28.51	
Editors	•	21.07		Budget Analysts		27.43	28.10
Fine Artists, Including Painters, Sculptors, and Illustrators		21.04		Compensation, Benefits, and Job Analysis Specialists	\$21.93	23.60	23.94
Floral Designers	\$9.32 n on page 11.	11.11	10.21				

Occupational Title	Me	Median Wage		Occupational Title	Median Wage		
	Northeast	State	US		ortheast	State	US
Compliance Officers, Except Agriculture, Construction, Healt and Safety, and Transportation	h \$24.81	25.82	23.85	Computer & Mathematical			
Cost Estimators	\$21.30	25.41	25.02	Computer Programmers	\$23.23	31.99	30.95
Credit Analysts	\$21.90	25.85	23.98	Computer Software Engineers, Applications	\$31.89	37.38	37.50
Employment, Recruitment, and Placement Specialists	\$21.13	21.74	20.24	Computer Software Engineers, Systems Software	\$32.30	39.44	39.87
Financial Analysts	\$32.16	31.73	30.85	Computer Specialists, All Other	\$20.70	29.44	29.14
Financial Specialists, All Other	\$23.82	23.99	24.71	Computer Support Specialists	\$17.54	21.10	19.97
Loan Officers	\$21.72	25.51	24.16	Computer Systems Analysts	\$27.22	32.08	33.17
Management Analysts	\$26.56	32.14	31.73	Database Administrators	\$21.63	33.19	30.44
Meeting and Convention Planners	\$18.02	20.35	19.81	Network and Computer Systems Administrators	\$23.50	29.28	29.05
Personal Financial Advisors	\$22.22	25.52	30.70	Network Systems and Data Communications Analysts	\$26.06	32.31	30.10
Purchasing Agents, Except Wholesale, Retail, and Farm Products	\$22.85	24.08	23.77	Construction & Extraction			
Tax Preparers	\$11.25	19.29	12.84	Brickmasons and Blockmasons	\$26.25	24.70	20.64
Training and Development Specialists	\$22.86	24.43	22.29	Carpenters	\$20.62	19.79	17.32
Wholesale and Retail Buyers, Except Farm Products	\$21.93	23.60	20.73	Carpet Installers	\$18.04	23.69	16.45
Community & Social Services				Cement Masons and Concrete Finishers	\$30.42	22.26	15.44
•	¢22.40	21.01	17 20	Construction and Building Inspectors	\$21.75	25.73	21.59
Child, Family, and School Social Workers	\$23.40		17.20	Construction Laborers	\$16.36	19.00	12.4
Clergy	\$19.06		18.61	Drywall and Ceiling Tile Installers	\$25.98	29.45	17.09
Educational, Vocational, and School Counselors	\$16.59		22.68	Earth Drillers, Except Oil and Gas	\$19.96	17.64	16.54
Health Educators	\$20.57	20.68	19.49	Electricians	\$24.90	29.35	20.81
Marriage and Family Therapists	\$22.34		19.87	Explosives Workers, Ordnance Handling Experts, and Blaster	s \$21.63	20.98	18.13
Medical and Public Health Social Workers	\$20.24		20.03	First-Line Supervisors/Managers of Construction Trades and	\$27.17	27.22	25.12
Mental Health and Substance Abuse Social Workers		21.10	16.86	Extraction Workers	¢25 80	17.30	16.02
Mental Health Counselors		18.34	16.41	Glaziers	·		16.27
Rehabilitation Counselors		16.44	13.71	Hazardous Materials Removal Workers	,	24.59	
Social and Human Service Assistants	\$10.86	12.48	12.15	Helpers, Construction Trades, All Other	•	12.85	10.3
Substance Abuse and Behavioral Disorder Counselors	\$18.96	19.42	16.04	HelpersCarpenters	\$11.06	10.72	10.69

Occupational Title	Median Wage			Occupational Title	Median Wage			
	Northeast		US		Northeast State	US		
HelpersPainters, Paperhangers, Plasterers, and Stucco Masons	\$13.17	13.13	10.33	Foreign Language and Literature Teachers, Postsecondary				
HelpersPipelayers, Plumbers, Pipefitters, and Steamfitters	\$10.41	12.24	11.16	Geography Teachers, Postsecondary	\$56,148 <b>54,749</b>	58,632		
Highway Maintenance Workers	\$18.75	17.51	14.77	History Teachers, Postsecondary	\$50,086 <b>49,935</b>			
Operating Engineers and Other Construction Equipment Operators	\$21.04	22.81	17.57	Instructional Coordinators  Kindergarten Teachers, Except Special Education	\$26.85 <b>27.99</b> \$37,000 <b>44,845</b>	24.60 42,975		
Painters, Construction and Maintenance	\$21.62	18.04	15.04	Librarians	\$23.68 <b>23.21</b>	23.07		
Paving, Surfacing, and Tamping Equipment Operators	\$15.70	20.98	14.89	Library Technicians	\$16.33 <b>16.68</b>	12.49		
Pipelayers	\$21.66	22.64	14.02	Mathematical Science Teachers, Postsecondary	\$49,684 <b>51,294</b>	54,422		
Plumbers, Pipefitters, and Steamfitters	\$26.50	26.72	20.63	Middle School Teachers, Except Special and Vocational	\$46,047 <b>41,616</b>	45,152		
Reinforcing Iron and Rebar Workers	\$24.91	25.72	17.03	Education  Nursing Instructors and Teachers, Postsecondary	\$39,844 <b>54,830</b>	53 <u>88</u> 0		
Roofers	\$20.76	21.40	15.43	Philosophy and Religion Teachers, Postsecondary	\$39,908 <b>49,128</b>			
Septic Tank Servicers and Sewer Pipe Cleaners	\$14.38	17.89	14.84	Physics Teachers, Postsecondary	\$55,807 <b>57,385</b>			
Sheet Metal Workers	\$24.85	23.58	17.72		\$10.83 <b>12.64</b>	·		
Structural Iron and Steel Workers	\$25.58	32.41	20.90	Preschool Teachers, Except Special Education	\$50,532 <b>51,621</b>			
Tapers	\$26.08	23.25	19.28	Psychology Teachers, Postsecondary  Recreation and Eitness Studies Teachers, Postsecondary	\$53,101 <b>49,598</b>			
Education, Training, & Library				Recreation and Fitness Studies Teachers, Postsecondary	•	•		
Area, Ethnic, and Cultural Studies Teachers, Postsecondary	/ \$43.930	53,665	56.885	Secondary School Teachers, Except Special and Vocational Education	\$47,797 <b>43,800</b>	۳۷,۱۵۵		
Art, Drama, and Music Teachers, Postsecondary		-	•	Self-Enrichment Education Teachers	\$11.41 <b>17.89</b>	15.49		
Audio-Visual Collections Specialists		24.80	19.31	Special Education Teachers, Middle School	\$52,753 <b>46,246</b>	45,990		
Biological Science Teachers, Postsecondary	·			Special Education Teachers, Preschool, Kindergarten, and Elementary School	\$43,089 <b>46,879</b>	45,305		
Business Teachers, Postsecondary	\$45,049	49,669	59,511	Special Education Teachers, Secondary School	\$53,006 <b>47,870</b>	47,319		
Chemistry Teachers, Postsecondary	\$48,931	51,264	58,601	Teacher Assistants	\$19,634 <b>20,943</b>	20,246		
Communications Teachers, Postsecondary	\$47,372	47,574	51,723	Vocational Education Teachers, Middle School	\$46,343 <b>46,767</b>	44,856		
Computer Science Teachers, Postsecondary	\$52,173	51,979	54,697	Vocational Education Teachers, Postsecondary	\$21.49 <b>22.19</b>	20.23		
Education Teachers, Postsecondary	\$52,951	52,510	51,519	Vocational Education Teachers, Secondary School	\$52,063 <b>46,246</b>	47,676		
Elementary School Teachers, Except Special Education English Language and Literature Teachers, Postsecondary		45,407 51,437		Farming, Fishing, & Forestry				

Note: For explanation of wage symbols, see the Methodology section on page 11.

2005 Minnesota Salary Survey Northeast Planning Region

Occupational Title	Me	Median Wage		Occupational Title	Median Wage			
	Northeast	State	US		Northeast	State	US	
Agricultural Inspectors	\$23.61	17.90	15.42	Dietitians and Nutritionists	\$22.09	22.70	21.80	
Farmworkers and Laborers, Crop, Nursery, and Greenhouse	\$7.97	10.00	8.03	Emergency Medical Technicians and Paramedics	\$12.00	13.28	12.59	
First-Line Supervisors/Managers of Farming, Fishing, and Forestry Workers	\$28.42	20.32	17.72	Family and General Practitioners	\$67.94	68.86	66.91	
Log Graders and Scalers	\$19.27	18.15	13.11	Internists, General	>\$70.00	69.17		
Logging Equipment Operators	\$16.74	16.11	14.07	Licensed Practical and Licensed Vocational Nurses	\$16.29	16.86	17.03	
				Medical and Clinical Laboratory Technicians	\$16.93	17.50	15.44	
Food Preparation & Serving-Related				Medical and Clinical Laboratory Technologists	\$21.22	23.89	22.95	
Bartenders	\$7.68	8.04	7.67	Medical Records and Health Information Technicians	\$12.33	14.07	12.83	
Chefs and Head Cooks	\$15.38	17.29	15.42	Nuclear Medicine Technologists	\$28.91	30.69	28.52	
Combined Food Preparation and Serving Workers, Includin Fast Food	g \$6.91	7.56	7.24	Occupational Therapists	\$25.69	25.07	27.34	
Cooks, Fast Food	\$7.25	8.15	7.25	Opticians, Dispensing	\$10.64	15.36	14.07	
Cooks, Institution and Cafeteria	\$10.66	11.60	9.49	Optometrists	\$43.36	54.83	43.38	
Cooks, Restaurant	\$8.16	10.05	9.68	Pediatricians, General	\$55.76	>70.00	66.55	
Cooks, Short Order	\$7.65	9.33	8.45	Pharmacists	\$44.78	45.59	42.83	
Counter Attendants, Cafeteria, Food Concession, and Coffe	•	8.24	7.77	Pharmacy Technicians	\$11.23	13.16	11.88	
Shop	4			Physical Therapists	\$28.60	27.85	30.25	
Dining Room and Cafeteria Attendants and Bartender Help	ers \$6.50	7.13	7.33	Physician Assistants	\$35.66	35.89	34.02	
Dishwashers	\$6.73	7.89	7.57	Physicians and Surgeons, All Other	>\$70.00	>70.00	68.58	
First-Line Supervisors/Managers of Food Preparation and Serving Workers	\$10.74	12.22	12.64	Psychiatrists	\$68.48	>70.00	>70.00	
Food Preparation and Serving Related Workers, All Other	\$6.90	7.59	8.48	Radiologic Technologists and Technicians	\$22.43	23.89	21.98	
Food Preparation Workers	\$9.55	9.57	8.30	Recreational Therapists	\$17.17	18.24	16.31	
Food Servers, Nonrestaurant	\$9.51	9.51	8.26	Registered Nurses	\$25.37	28.50	26.36	
Hosts and Hostesses, Restaurant, Lounge, and Coffee Sho	\$6.63	8.14	7.72	Respiratory Therapists	\$23.38	24.70	21.71	
Waiters and Waitresses	\$6.48	6.67	6.93	Speech-Language Pathologists	\$25.63	24.78	26.43	
Healthcare Practitioners & Technical				Surgical Technologists	\$20.17	20.03	16.92	
	140.70	40 ==	10.00	Veterinary Technologists and Technicians	\$13.25	14.06	12.46	
Cardiovascular Technologists and Technicians	·	19.58	19.39	Healthcare Support				
Dental Hygienists  Note: For explanation of wage symbols, see the Methodology secti	•	27.60	29.16	ricarcinate oupport				

Occupational Title	Median Wage		ge	Occupational Title	Median Wage				
	Northeast	State	US	N	lortheast	State	US		
Dental Assistants	\$13.04	17.34	14.25	Home Appliance Repairers	\$17.15	17.96	15.96		
Healthcare Support Workers, All Other	\$11.00	13.49	12.57	Industrial Machinery Mechanics	\$23.68	20.60	19.37		
Home Health Aides	\$9.64	10.47	9.11	Installation, Maintenance, and Repair Workers, All Other	\$16.03	16.08	16.62		
Medical Assistants	\$10.50	13.71	12.29	Maintenance and Repair Workers, General	\$15.90	17.04	15.24		
Medical Equipment Preparers	\$12.17	13.98	12.06	Maintenance Workers, Machinery	\$14.39	16.45	16.32		
Medical Transcriptionists	\$14.04	15.20	14.10	Manufactured Building and Mobile Home Installers	\$11.96	12.67	11.70		
Nursing Aides, Orderlies, and Attendants	\$11.54	11.76	10.42	Medical Equipment Repairers	\$17.93	20.85	19.01		
Occupational Therapist Assistants	\$16.72	16.73	18.93	Millwrights	\$23.78	24.24	21.77		
Pharmacy Aides	\$10.10	10.14	9.33	Mobile Heavy Equipment Mechanics, Except Engines	\$22.61	21.86	19.03		
Physical Therapist Aides	\$14.02	12.37	10.50	Motorboat Mechanics	\$15.00	15.99	15.63		
Physical Therapist Assistants	\$17.87	16.54	18.79	Motorcycle Mechanics	\$16.20	16.49	14.33		
Veterinary Assistants and Laboratory Animal Caretakers	\$9.63	8.79	9.42	Outdoor Power Equipment and Other Small Engine Mechanic	s \$13.81	12.61	12.61		
Installation, Maintenance, & Repair				Security and Fire Alarm Systems Installers	\$22.37	21.29	17.08		
Automotive Body and Related Repairers	\$15.13	18.63	17.15	Telecommunications Line Installers and Repairers	\$18.84	18.38	20.97		
Automotive Glass Installers and Repairers	\$15.43		14.17	Tire Repairers and Changers	\$10.64	10.52	10.24		
Automotive Service Technicians and Mechanics	\$15.83	15.64	16.07	Legal					
Bus and Truck Mechanics and Diesel Engine Specialists	\$20.50	18.67	17.81	Law Clerks	\$19.34	18.99	16.98		
Coin, Vending, and Amusement Machine Servicers and	\$15.71	17.74	13.81	Lawyers	\$34.43	48.43	47.86		
Repairers		46.70	47.50	Paralegals and Legal Assistants	\$19.57	22.02	19.88		
Computer, Automated Teller, and Office Machine Repairers		16.70	17.58	Title Examiners, Abstractors, and Searchers	\$11.54	19.22	17.09		
Electric Motor, Power Tool, and Related Repairers	•	14.81	16.24	Life, Physical, & Social Science					
Electrical and Electronics Repairers, Commercial and Industrial Equipment	\$25.02	21.75	21.28	All Other Life, Physical, and Social Science Technicians	¢ንበ 38	20.26	19.37		
Electrical Power-Line Installers and Repairers	\$26.19	26.46	24.49	Atmospheric and Space Scientists	\$33.39		35.11		
First-Line Supervisors/Managers of Mechanics, Installers, a	nd \$23.49	25.14	25.13	Biological Technicians	,	16.81	16.87		
Repairers  Heating Air Conditioning and Refrigoration Mechanics and	l #10.22	20.42	10 07	Chemical Technicians	•	18.78	18.98		
Heating, Air Conditioning, and Refrigeration Mechanics and Installers	1 \$19.32	20.43	18.07	Chemists	,	32.43	28.05		
HelpersInstallation, Maintenance, and Repair Workers	\$8.68	11.00	10.45	Granisa	Ψ20.37	J2.7J	20.03		

Note: For explanation of wage symbols, see the Methodology section on page 11.

2005 Minnesota Salary Survey Northeast Planning Region

Occupational Title	Median Wa		ge	Occupational Title	Median W		age	
	Northeast	State	US		Northeast	State	US	
Clinical, Counseling, and School Psychologists	\$24.38	28.26	27.70	Industrial Production Managers	\$34.21	36.84	36.42	
Conservation Scientists	\$25.64	26.46	25.71	Legislators	\$13,206	14,004	18,91	
Environmental Science and Protection Technicians, Includi Health	ng \$17.32	16.66	17.44	Lodging Managers	·	18.20	19.22	
Environmental Scientists and Specialists, Including Health	\$23.16	24.86	25.53	Managers, All Other	\$35.54		38.50	
Forest and Conservation Technicians	\$18.69	16.19	16.34	Marketing Managers	\$45.70		44.46	
Foresters	\$24.88	25.39	23.98	Medical and Health Services Managers	\$33.06		33.58	
Geoscientists, Except Hydrologists and Geographers	\$21.59	25.62	34.48	Natural Sciences Managers	\$33.73		44.2	
Hydrologists	\$30.78	30.93	29.91	Postmasters and Mail Superintendents	\$23.38		24.83	
Life Scientists, All Other	\$24.48	26.09	27.83	Property, Real Estate, and Community Association Manager	rs \$19.58	20.63	20.4	
Market Research Analysts	\$21.78	28.35	28.08	Public Relations Managers	\$35.24	40.00	36.3	
Social Scientists and Related Workers, All Other	\$29.41		30.27	Purchasing Managers	\$36.78	40.12	36.5	
Urban and Regional Planners	\$25.87		26.83	Sales Managers	\$37.72	48.39	42.2	
Zoologists and Wildlife Biologists	\$25.44		24.90	Social and Community Service Managers	\$24.58	25.50	23.7	
-	φ=3.11		21130	Transportation, Storage, and Distribution Managers	\$37.50	36.36	33.0	
Management				Office & Administrative Support				
Administrative Services Managers	\$33.17	35.04	30.61	Bill and Account Collectors	\$12.24	15.39	13.6	
Chief Executives	\$56.27	>70.00	69.69	Billing and Posting Clerks and Machine Operators	\$12.67			
Computer and Information Systems Managers	\$37.82	48.19	46.39	Bookkeeping, Accounting, and Auditing Clerks	\$13.29		14.3	
Construction Managers	\$31.46	34.79	34.78	Brokerage Clerks	\$16.60			
Education Administrators, Elementary and Secondary Scho	ool \$85,689	83,595	76,266	•				
Education Administrators, Postsecondary	\$41.34	41.47	34.10	Cargo and Freight Agents	\$18.55			
Education Administrators, Preschool and Child Care Center/Program	\$17.02	17.29	17.74	Computer Operators  Couriers and Messengers	\$14.16 \$24.57		15.5 10.1	
Engineering Managers	\$39.44	49.94	48.66	Court, Municipal, and License Clerks	·	17.04		
Financial Managers		44.91	41.17	Credit Authorizers, Checkers, and Clerks	·	18.68		
Food Service Managers	·	18.52	19.95	Customer Service Representatives		15.08		
Funeral Directors	\$22.49		22.89	Data Entry Keyers		12.51		
General and Operations Managers	\$30.05		38.98	Desktop Publishers		17.20		

Occupational Title	Median Wag		ge	Occupational Title	Me	Median Wage		
No	ortheast		US		ortheast		US	
Dispatchers, Except Police, Fire, and Ambulance	\$20.95	16.66	15.33	Receptionists and Information Clerks	\$9.97	11.79	10.84	
Eligibility Interviewers, Government Programs	\$19.92	18.21	16.44	Secretaries, Except Legal, Medical, and Executive	\$16.44	15.81	13.03	
Executive Secretaries and Administrative Assistants	\$16.90	18.30	17.51	Shipping, Receiving, and Traffic Clerks	\$10.49	13.67	12.22	
File Clerks	\$10.45	11.58	10.43	Stock Clerks and Order Fillers	\$9.55	10.53	9.90	
First-Line Supervisors/Managers of Office and Administrative Support Workers	\$18.18	21.10	20.61	Switchboard Operators, Including Answering Service	\$11.74	11.71	10.76	
Hotel, Motel, and Resort Desk Clerks	\$8.29	8.78	8.75	Tellers	\$9.90	10.46	10.42	
Human Resources Assistants, Except Payroll and Timekeeping	\$13.31	16.38	15.85	Weighers, Measurers, Checkers, and Samplers, Recordkeeping		13.52	12.12	
Interviewers, Except Eligibility and Loan	\$11.92	12.44	12.00	Word Processors and Typists	\$15.16	14.73	14.08	
Legal Secretaries	\$15.15	21.33	18.41	Personal Care & Service				
Library Assistants, Clerical	\$11.66	10.89	10.37	Amusement and Recreation Attendants	\$6.58	7.98	7.68	
Loan Interviewers and Clerks	\$12.63	15.22	14.47	Baggage Porters and Bellhops	\$7.32	8.50	8.88	
Mail Clerks and Mail Machine Operators, Except Postal Service	\$14.05	11.77	11.14	Child Care Workers	\$6.82	8.30	8.33	
Medical Secretaries	\$12.26	14.89	13.32	First-Line Supervisors/Managers of Personal Service Workers	\$13.59	14.73	15.18	
Meter Readers, Utilities	\$19.26	20.94	14.64	Fitness Trainers and Aerobics Instructors	\$7.08	10.92	12.80	
New Accounts Clerks	\$13.39	14.61	13.28	Funeral Attendants	\$10.19	10.15	9.54	
Office Clerks, General	\$11.40	12.48	11.32	Gaming and Sports Book Writers and Runners	\$6.89	9.37	9.20	
Office Machine Operators, Except Computer	\$12.74	12.11	11.56	Hairdressers, Hairstylists, and Cosmetologists	\$10.59	12.28	10.06	
Order Clerks	\$12.20	13.90	12.46	Motion Picture Projectionists	\$7.37	6.99	8.44	
Payroll and Timekeeping Clerks	\$15.31	16.56	15.26	Nonfarm Animal Caretakers	\$13.16	9.26	8.67	
Police, Fire, and Ambulance Dispatchers	\$19.02	17.88	14.47	Personal and Home Care Aides	\$10.39	10.22	8.36	
Postal Service Clerks	\$24.31	24.28	23.76	Recreation Workers	\$10.31	10.39	9.77	
Postal Service Mail Carriers	\$22.53	22.53	22.60	Ushers, Lobby Attendants, and Ticket Takers	\$6.40	6.66	7.51	
Postal Service Mail Sorters, Processors, and Processing Machine Operators	\$19.14	21.06	20.97	Production				
Procurement Clerks	\$11.62	13.47	15.51	Assemblers and Fabricators, All Other	\$9.07	12.08	12.38	
Production, Planning, and Expediting Clerks	\$17.35	19.11	18.18	Bakers	\$12.70	11.84	10.60	
Proofreaders and Copy Markers	\$17.24	14.46	12.42	Bindery Workers	\$8.96	13.50	11.84	

Note: For explanation of wage symbols, see the Methodology section on page 11.

Occupational Title	Median Wage			Occupational Title	Median Wage			
No	rtheast	State	US		Northeast	State	US	
Butchers and Meat Cutters	\$16.22	17.56	12.98	Molding, Coremaking, and Casting Machine Setters,	\$10.31	13.71	12.16	
Cabinetmakers and Bench Carpenters	\$10.16	15.22	12.65	Operators, and Tenders, Metal and Plastic	\$11.83	12.49	11.13	
Chemical Equipment Operators and Tenders	\$16.70	15.94	19.14	Packaging and Filling Machine Operators and Tenders	·		9.53	
Coating, Painting, and Spraying Machine Setters, Operators, and Tenders	\$22.22	16.65	13.05	Photographic Processing Machine Operators Plant and System Operators, All Other	\$9.89 \$10.69	11.09 18.23	21.06	
Crushing, Grinding, and Polishing Machine Setters, Operators, and Tenders	\$20.21	16.46	13.45	Plating and Coating Machine Setters, Operators, and Tenders, Metal and Plastic	\$15.28	14.87	13.21	
Cutting, Punching, and Press Machine Setters, Operators, and	\$14.46	14.66	12.77	Prepress Technicians and Workers	\$16.39	19.25	15.98	
Tenders, Metal and Plastic		40.04	4 T CO	Printing Machine Operators	\$14.37	17.49	14.97	
Dental Laboratory Technicians	·	19.36	15.60	Production Workers, All Other	\$12.28	13.44	11.21	
Extruding, Forming, Pressing, and Compacting Machine Setters, Operators, and Tenders	\$16.12	14.44	13.56	Sawing Machine Setters, Operators, and Tenders, Wood	\$14.01	13.63	11.37	
First-Line Supervisors/Managers of Production and Operating Workers	\$21.98	22.48	22.28	Separating, Filtering, Clarifying, Precipitating, and Still Machine Setters, Operators, and Tenders	\$20.80	14.83	16.75	
Food Batchmakers	\$8.26	13.14	11.00	Sewing Machine Operators	\$9.21	10.70	8.87	
Food Cooking Machine Operators and Tenders	\$11.35	11.71	10.41	Stationary Engineers and Boiler Operators	\$21.31	22.07	21.74	
Foundry Mold and Coremakers	\$15.25	15.22	14.00	Tailors, Dressmakers, and Custom Sewers	\$11.38	13.56	11.34	
Furnace, Kiln, Oven, Drier, and Kettle Operators and Tenders	\$20.04	16.85	14.76	Team Assemblers	\$12.73	13.09	11.73	
Furniture Finishers	\$10.09	13.64	11.80	Tool Grinders, Filers, and Sharpeners	\$15.57	15.98	15.00	
Grinding and Polishing Workers, Hand	\$12.03	14.73	11.53	Water and Liquid Waste Treatment Plant and System	\$19.32	19.70	17.17	
Grinding, Lapping, Polishing, & Buffing Machine Tool Setters,	\$13.40	14.86	13.56	Operators	¢10.42	17.40	15 16	
Operators, &Tenders, Metal & Plastic	+45.26	44.00	1161	Welders, Cutters, Solderers, and Brazers	·	17.48	15.16	
Heat Treating Equipment Setters, Operators, and Tenders, Metal and Plastic	\$15.26	14.22	14.64	Welding, Soldering, and Brazing Machine Setters, Operator and Tenders	5, \$11.24	15.92	15.11	
HelpersProduction Workers	\$13.20	11.26	9.95	Woodworkers, All Other	\$12.24	11.62	10.51	
Inspectors, Testers, Sorters, Samplers, and Weighers	\$15.94	15.61	14.10	Woodworking Machine Setters, Operators, and Tenders,	\$10.45	12.46	11.30	
Job Printers	\$16.70	18.43	15.64	Except Sawing				
Laundry and Dry-Cleaning Workers	\$11.90	10.96	8.54	Protective Service				
Machinists	\$17.57	19.00	16.80	Animal Control Workers	\$15.41	13.65	13.15	
Metal-Refining Furnace Operators and Tenders	\$16.01	16.37	16.19	Correctional Officers and Jailers	\$19.22	18.81	16.54	
Mixing and Blending Machine Setters, Operators, and Tenders	\$18.42	16.16	14.03	Crossing Guards	\$8.21	8.93	9.69	

Note: For explanation of wage symbols, see the Methodology section on page 11. 2005 Minnesota Salary Survey Northeast Planning Region

Occupational Title	Median Wage		ge	Occupational Title	Median Wage				
	Northeast		US		Northeast		US		
Fire Fighters	\$16.28	10.85	19.01	Telemarketers	\$9.36	10.50	10.22		
First-Line Supervisors/Managers of Correctional Officers	\$23.62	26.48	23.61	Travel Agents	\$11.21	14.96	14.00		
First-Line Supervisors/Managers of Police and Detectives	\$29.39	31.69	31.94	Transportation & Material Moving					
First-Line Supervisors/Managers of Protective Service Workers, Except Police, Fire and Corrections	\$24.25	19.81	19.37	Bus Drivers, School	\$11.24	13.15	11.71		
Police and Sheriff's Patrol Officers	\$22.22	23.46	22.40	Bus Drivers, Transit and Intercity	\$11.54	16.79	15.17		
Protective Service Workers, All Other	\$15.95	14.07	14.06	Captains, Mates, and Pilots of Water Vessels	\$16.88	16.89	24.65		
Security Guards	\$9.77	11.50	10.09	Cleaners of Vehicles and Equipment	\$7.25	9.91	8.66		
Sales & Related				Commercial Pilots	\$53,105	53,154	56,578		
Advertising Sales Agents	\$14.95	20.15	20.67	Conveyor Operators and Tenders	\$20.62	13.64	12.97		
Cashiers	\$7.62	8.40	8.08	Crane and Tower Operators	\$24.21	24.28	19.00		
Counter and Rental Clerks	\$7.02	8.66	9.20	Driver/Sales Workers	\$8.89	12.70	10.06		
Demonstrators and Product Promoters	\$10.35		10.23	Excavating and Loading Machine and Dragline Operators	\$30.45	23.10	15.88		
First-Line Supervisors/Managers of Non-Retail Sales Worke	·		30.10	First-Line Supervisors/Managers of Helpers, Laborers, and Material Movers, Hand	\$19.68	20.02	18.99		
First-Line Supervisors/Managers of Retail Sales Workers	\$13.74	15.61	16.18	First-Line Supervisors/Managers of Transportation and	\$21.77	21.38	22.67		
Insurance Sales Agents	\$23.32	23.67	20.99	Material-Moving Machine and Vehicle Operators					
Parts Salespersons	\$15.32	14.21	12.91	Industrial Truck and Tractor Operators	\$14.89		13.24		
Real Estate Brokers	\$41.43		28.44	Laborers and Freight, Stock, and Material Movers, Hand	\$10.56	11.86	10.01		
Real Estate Sales Agents	\$26.74		18.45	Machine Feeders and Offbearers	\$18.58	12.75	10.98		
Retail Salespersons	\$8.46	9.48	9.38	Motor Vehicle Operators, All Other	\$14.22	8.59	10.18		
Sales and Related Workers, All Other	\$15.39		16.22	Packers and Packagers, Hand	\$7.51	9.40	8.48		
Sales Engineers	\$27.92		35.74	Refuse and Recyclable Material Collectors	\$18.09	16.41	13.25		
Sales Representatives, Services, All Other	· ·	25.94	23.57	Service Station Attendants	\$9.18	9.67	8.52		
Sales Representatives, Wholesale and Manufacturing, Exce		25.35		Tank Car, Truck, and Ship Loaders	\$18.29	14.13	16.08		
Technical and Scientific Products	pt \$20.30	<b>43.33</b>	23.01	Taxi Drivers and Chauffeurs	\$10.11	10.38	9.79		
Sales Representatives, Wholesale and Manufacturing,	\$28.46	32.31	29.66	Transportation Workers, All Other	\$17.91	12.48	15.76		
Technical and Scientific Products  Securities, Commodities, and Financial Services Sales Ager	te ¢27.05	31.10	32.56	Truck Drivers, Heavy and Tractor-Trailer	\$17.90	18.11	16.76		
Securious, Commodices, and I mandal Services Sales Ager	iω φ2/.33	31.10	JJU	Truck Drivers, Light or Delivery Services	\$11.79	12.93	12.09		
Note: Considerable of considerable of the second									

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## **2005 Minnesota Occupational Wage Survey Methodology**

Data in this brochure come from the bi-annual Occupational Employment Statistics (OES) Wage Survey, which measures employment and wage rates for workers in non-farm establishments statewide. This brochure contains the publishable median wages from the Northeast Planning Region, Minnesota, and the U.S. from the 2001 (not all data included), 2002, 2003, and 2004. Wages from 2001, 2002, 2003, and 2004 second quarter are updated to 2004 fourth quarter.

Counties within the Northeast Planning Region include Aitkin, Carlton, Cook, Itasca, Lake, Koochiching, and St. Louis. The statewide response rate for the four years combined was 77.5 percent (20,235 responses out of 26,114 establishments surveyed). In the Northeast Planning Region alone, 2,112 firms were surveyed about their employment and wages.

The semi-annual OES survey is mailed to selected establishments to obtain data from every Metropolitan Statistical Area (MSA) and the rest (balance) of the state, across all surveyed industries. The wages were then escalated to the fourth quarter of 2005 using ECI factors as published by the Bureau of Labor Statistics (BLS). This escalating procedure is intended to provide a more current representation of the wage.

The survey is conducted by the Minnesota Department of Employment and Economic Development's (DEED) Labor Market Information office in cooperation with the U.S. Department of Labor's Bureau of Labor Statistics (BLS). In addition to preparing and mailing the surveys, DEED staff makes follow-up phone calls to request data from non-respondents or to clarify data. Collected data are then used to calculate national, statewide, MSA, balance of state, and planning region estimates.

## **Data Notes:**

Dash (- - -) indicates data did not meet confidentiality and/or reliability requirements.

>70.00 indicates a median wage greater than \$70.00 an hour. >145,600 indicates a median wage greater than \$145,600 annually.

Occupations that do not report hourly wages (e.g. Teachers) have annual wages presented.

## How to Obtain the Complete 2005 Minnesota Salary Survey

The 2005 Minnesota Salary Survey includes data for the State, its Metropolitan Statistical Areas (MSAs), the Balance of State and the United States. Occupational employment and six wage estimates (a mean wage and the 10th, 25th, 50th, 75th and 90th percentiles) are included for each occupation.

Visit <a href="http://www.deed.state.mn.us/lmi/tools/oes/">http://www.deed.state.mn.us/lmi/tools/oes/</a> to obtain the full data set.

For further information or analyst assistance, call our Labor Market Information Helpline:

Northeast Regional Analyst: 218.723.4775

Twin Cities Metropolitan Area Helpline: 651.282.2714

Toll-free Greater Minnesota: 1.888.234.1114

These data are also available in alternative formats such as large print, Braille, computer diskette or audio tape upon request.

MINNESOTA DEPARTMENT OF EMPLOYMENT AND ECONOMIC DEVELOPMENT

LABOR MARKET INFORMATION OFFICE

1st National Bank Building 332 MINNESOTA STREET, SUITE E200 St. Paul, MN 55101-1351

















Labor Market Information HelpLine: 651.282.2714

Labor Market Information Receptionist: 651.296.6545 1.888.234.1114 (toll free)

FAX: 651.282.5429

E-MAIL: deed.pubs@state.mn.us

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