## **Results from Manufacturing Business Conditions Survey**

## **Medium Manufacturers (50 to 249 employees)**

|   | Results for Businesses |             |             | Weighted by Employees at Site* |                    |             |
|---|------------------------|-------------|-------------|--------------------------------|--------------------|-------------|
| Compared to the year 2000, so far in 2001 your location's:                                  | <u>Up</u>              | Same        | Down        | <u>Up</u>                      | Same               | Down        |
| Number of orders  | 26%                    | 13%         | 62%         | 26%                            | 13%                | 62%         |
| Product/service production level  | 24%                    | 21%         | 55%         | 24%                            | 21%                | 55%         |
| Employment level  | 18%                    | 27%         | 55%         | 18%                            | 27%                | 55%         |
| Investment in plant/equipment   | 23%                    | 30%         | 47%         | 23%                            | 30%                | 47%         |
| Prices  | 20%                    | 48%         | 33%         | 20%                            | 48%                | 33%         |
| Profits   | 16%                    | 16%         | 68%         | 16%                            | 16%                | 68%         |
| Compared to the first six months of 2001,   |                        |             |             |                                |                    |             |
| during the next six months you expect your location's:                                      | <u>Up</u>              | <u>Same</u> | <u>Down</u> | <u>Up</u>                      | <u>Same</u>        | <u>Down</u> |
| Number of orders  | 37%                    | 39%         | 24%         | 37%                            | 39%                | 24%         |
| Product/service production level  | 36%                    | 43%         | 21%         | 36%                            | 43%                | 21%         |
| Employment level  | 17%                    | 57%         | 25%         | 17%                            | 57%                | 25%         |
| Investment in plant/equipment   | 15%                    | 50%         | 35%         | 15%                            | 50%                | 35%         |
| Prices  | 11%                    | 68%         | 21%         | 11%                            | 68%                | 21%         |
| Profits   | 25%                    | 41%         | 34%         | 25%                            | 41%                | 34%         |
| What is your outlook on the following state economic indicators during the next six months: | Up                     | Same        | Down        | Un                             | Same               | Down        |
| Business investment   | 9%                     | 39%         | 52%         | <u>Up</u><br>9%                | 39%                | 52%         |
|   | 9%<br>7%               | 39%<br>37%  | 52%<br>56%  | 9%<br>7%                       | 39%<br>37%         | 52%<br>55%  |
| Employment<br>Consumer spending   | 10%                    | 37%<br>44%  | 36%<br>46%  | 7%<br>10%                      | 37%<br>44%         | 55%<br>46%  |
| Inflation   | 21%                    | 68%         | 40%<br>11%  | 21%                            | 68%                | 46%<br>11%  |
| Economic growth   | 11%                    | 40%         | 49%         | 11%                            | 40%                | 49%         |
| Corporate profits   | 10%                    | 25%         | 65%         | 10%                            | 40 <i>%</i><br>25% | 49 %<br>65% |
| Corporate profits   | 1070                   | 2070        | 00 /0       | 1070                           | 20/0               | 0070        |

Notes: Based on responses from 433 Minnesota businesses with 50 to 249 employees and manufacturing on site.

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A sample of that size has a sampling error of plus or minus 5 percentage points.

<sup>\*</sup> Responses were weighted to reflect the number of employees at the respondent's site.