Results from Manufacturing Business Conditions Survey

Greater Minnesota Manufacturers

| | Results for Businesses | | | Weighted by Employees at Site* | | |
|------------------------------------------------------------|------------------------|-------------|-------------|--------------------------------|-------------|-------------|
| | | | | | | |
| Compared to the year 2000, so far in 2001 your location's: | <u>Up</u> | <u>Same</u> | <u>Down</u> | <u>Up</u> | <u>Same</u> | <u>Down</u> |
| Number of orders | 24% | 24% | 52% | 25% | 18% | 56% |
| Product/service production level | 25% | 35% | 40% | 26% | 26% | 48% |
| Employment level | 11% | 52% | 38% | 14% | 32% | 54% |
| Investment in plant/equipment | 22% | 36% | 42% | 18% | 34% | 47% |
| Prices | 31% | 45% | 24% | 30% | 41% | 29% |
| Profits | 18% | 21% | 62% | 18% | 18% | 64% |
| Compared to the first six months of 2001, | | | | | | |
| during the next six months you expect your location's: | <u>Up</u> | Same | Down | <u>Up</u> | Same | Down |
| Number of orders | 29% | 45% | 26% | 35% | 38% | 27% |
| Product/service production level | 26% | 54% | 20% | 34% | 43% | 23% |
| Employment level | 15% | 64% | 21% | 16% | 60% | 24% |
| Investment in plant/equipment | 14% | 51% | 35% | 16% | 53% | 31% |
| Prices | 22% | 62% | 16% | 15% | 65% | 20% |
| Profits | 22% | 39% | 39% | 27% | 37% | 37% |
| What is your outlook on the following state economic | | | | | | |
| indicators during the next six months: | <u>Up</u> | <u>Same</u> | Down | <u>Up</u> | Same | Down |
| Business investment | <u>8%</u> | 52% | 40% | 9% | 42% | 48% |
| Employment | 10% | 49% | 41% | 8% | 45% | 47% |
| Consumer spending | 12% | 43% | 45% | 8% | 50% | 42% |
| Inflation | 32% | 61% | 7% | 22% | 69% | 9% |
| Economic growth | 10% | 47% | 43% | 11% | 41% | 48% |
| Corporate profits | 12% | 31% | 57% | 12% | 26% | 62% |

Notes: Based on responses from 424 businesses in Greater Minnesota with manufacturing on site.

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A sample of that size has a sampling error of plus or minus 5 percentage points.

^{*} Responses were weighted to reflect the number of employees at the respondent's site.