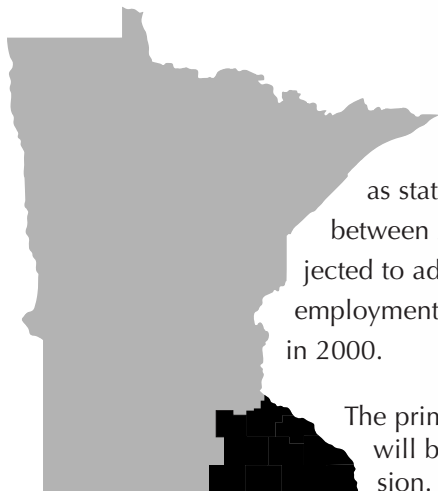


# EMPLOYMENT OUTLOOK TO 2010

# SOUTHEAST MINNESOTA



**E**mployment in Southeast Minnesota is expected to expand by the same degree as statewide employment, 13 percent, between 2000 and 2010. The region is projected to add 34,900 jobs by 2010, boosting employment to 290,900 in 2010 from 256,900 in 2000.

The prime engine powering job growth will be the ever-increasing services division. Job growth in the services division, projected at 24 percent, will account for well over half of all jobs added over the 10-year period. Service employment will be the strongest in **health services** (10,500), **business services** (4,500), **educational services** (1,200), and social services (1,200). Service-related job growth is expected to be the fastest in the **computer and data processing services**, **home health care services** and

**miscellaneous business services** industries.

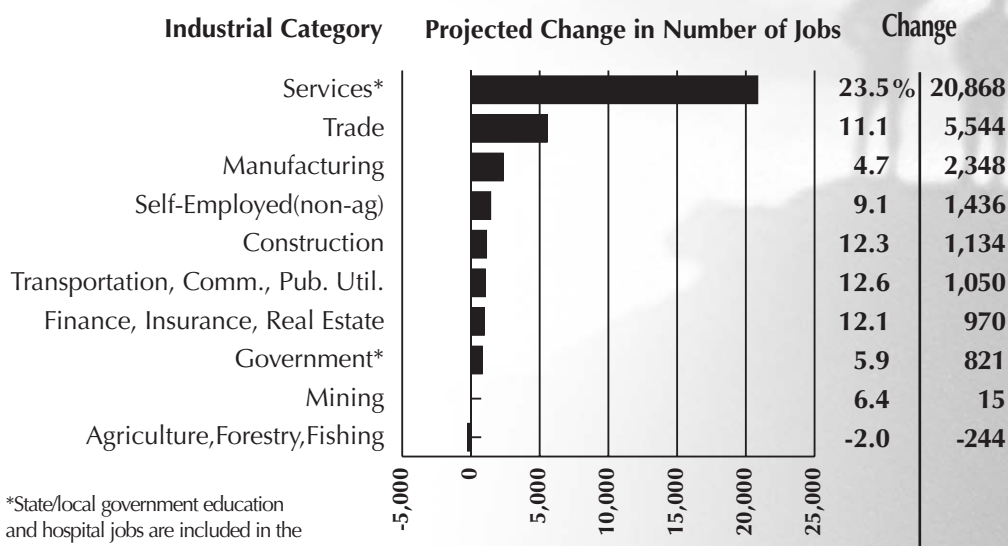
The trade division will create the second-largest number of jobs over the 10 years, generating a projected 5,500 jobs. **Eating and drinking places** are expected to account for one-fourth of trade employment growth. Employment is also expected to grow smartly at **department stores** and **miscellaneous shopping goods**.

Manufacturing is expected to rebound in Southeast Minnesota by 2010, but employment will be up by only 5.0 percent in 2010. Flat glass plants and meat product firms are expected to account for most of the new jobs.

Construction, transportation, communication and public utilities (TCPU), and finance, insurance, and real estate (FIRE) divisions are each expected to add roughly 1,000 jobs. The largest source of new jobs in the TCPU division will be **trucking and courier** firms. The majority of construction employment expansion will occur as **special trade contractors** add workers. The **insurance** industry is anticipated to add the most workers within the FIRE division.

Employment in mining is projected to be stable, while agriculture, forestry, and fishing employment is expected to fall off slightly. Employment in the public sector is expected to expand by 800 jobs with most of the gain in local government as exurban development around Rochester and the southern edge of the Twin Cities increases demand for local government services.

## EMPLOYMENT OUTLOOK BY INDUSTRY GROUP Southeast Minnesota, 2000 - 2010



\*State/local government education and hospital jobs are included in the services industry groups.

## BY INDUSTRY

This is a summary of industry and occupational employment projections for 2000-2010. Detailed state and substate projections data are on the Internet at [www.mnwfc.org/lmi/proj](http://www.mnwfc.org/lmi/proj). To order brochures, please specify the area and report you want and fax your name, address and phone number to 651.282.5429 or write to:

positively  
Minnesota

Department of Employment  
and Economic Development

DEED, Labor Market Information Office,  
390 N. Robert Street, St. Paul, MN 55101

# BY OCCUPATION

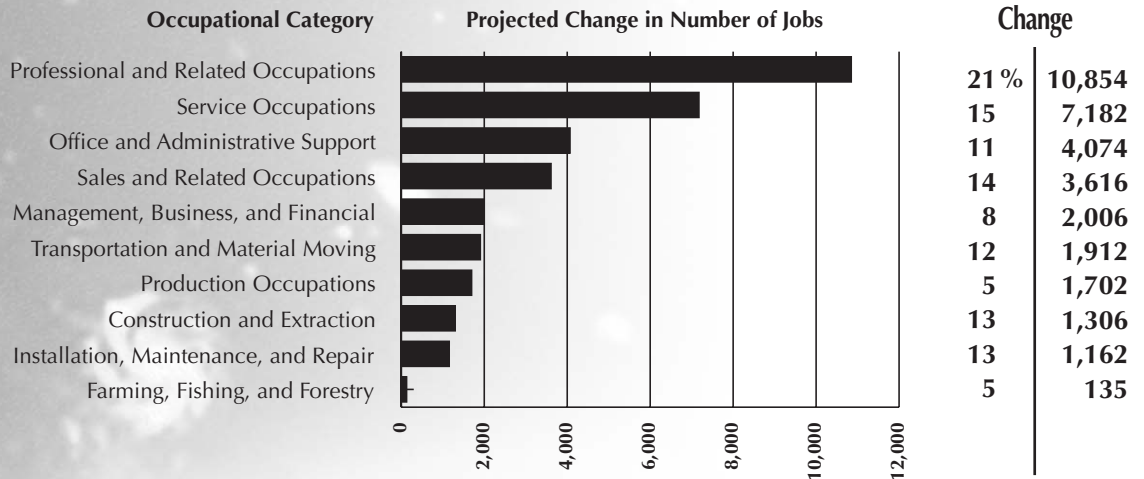
Professional and related occupations as a group are expected to add the most jobs in Southeast Minnesota. In the other four Greater Minnesota regions, the occupational group anticipated to add the most jobs is the services group. Projected strong healthcare employment growth is the driving force behind a large share of the projected increase in professional jobs. One-third of employment growth

is expected to be in professional occupations. The fastest-growing professional occupations are anticipated to be **computer support specialists, network and computer systems administrators, and medical records and health information technicians**. Among the professional fields, **registered nurse and computer support specialist** jobs will increase the most.

The second-highest number of new jobs will be created in services occupations. Employment gains are expected to be high for **combined food preparation and serving workers, janitors and cleaners, and nursing aides, orderlies, and attendants. Fitness trainers and aerobics instructors, medical assistants, and personal and home care aides** are services occupations that are anticipated to increase rapidly.

Sales and related occupations and office and administrative support occupations will each account for roughly 10 percent of the projected jobs. **Cashiers and retail salespersons**

## EMPLOYMENT OUTLOOK BY OCCUPATIONAL GROUP Southeast Minnesota, 2000 - 2010



account for more than half of current sales employment, so it isn't surprising that more than half of the projected sales employment gain is expected to be **cashier or retail salesperson** jobs. **General office clerk and customer service representative** numbers are expected to increase the most among office jobs. The fastest-growing office occupation is projected to be **correspondence clerks**.

Management, business and financial jobs and transportation and material moving jobs are expected to increase by approximately 2,000 jobs over the next 10 years. **General operations manager, business operations specialist, and accountant and auditor** employment is expected to expand the most among management jobs. The fastest-growing management and business fields are expected to be **marketing managers and sales managers**. Half of the new transportation jobs will be for **tractor-trailer drivers, light or delivery truck drivers, or industrial truck and tractor operators**.

Production occupations which have declined with the slump in manufacturing are expected to surpass their 2000 level by 2010. Not all production occupations will be growing. Out of 109 production occupations in the

region, 28 are projected to decline. The production occupations expected to drop the most are **sewing machine operators and all other food processing workers**. Employment growth in construction occupations and in installation, maintenance, and repair occupations is expected to be average. Farming, fishing, and forestry jobs are projected to remain flat.

In addition to the 33,900 jobs created by employment growth, roughly 61,500 additional jobs are expected to be available to new workforce entrants or reentrants due to the need for employers to replace workers people leaving the workforce between 2000 and 2010. For example, in addition to the 2,600 openings for **registered nurses** created as healthcare employers expand payrolls, another 1,800 openings are projected to be available as nurses retire or leave the occupation for other reasons.

# EMPLOYMENT OUTLOOK TO 2010





# SOUTHEAST MINNESOTA

# TOP 50 OCCUPATIONS

RANK	OCCUPATION	2000 ESTIMATED EMPLOYMENT	2010 PROJECTED EMPLOYMENT	2000-2010 PERCENT CHANGE	2000-2010 NUMERIC CHANGE	2003 MEDIAN ANNUAL WAGE
<b>JOBS REQUIRING WORK EXPERIENCE PLUS BACHELOR'S OR HIGHER DEGREE:</b>						
46	Financial Managers	500	607	21.4	107	\$81,640
49	Marketing Managers	174	235	35.1	61	68,765
50	Sales Managers	238	305	28.2	67	76,211
<b>JOBS REQUIRING A PROFESSIONAL, MASTER'S OR BACHELOR'S DEGREE:</b>						
10	All Other Business Operations Specialists	1,627	2,019	24.1	392	44,075
11	Network and Computer Systems Administrators	188	323	71.8	135	46,467
12	Emergency Medical Technicians and Paramedics	644	831	29	187	21,528
20	Accountants and Auditors	1,713	2,066	20.6	353	49,816
23	Special Education Teachers, Preschool, Kindergarten	629	789	25.4	160	42,975
28	Network Systems and Data Communications Analysts	160	245	53.1	85	40,560
34	Public Relations Specialists	263	346	31.6	83	37,253
41	Recreation Workers	588	712	21.1	124	18,179
42	Pharmacists	458	563	22.9	105	81,640
<b>JOBS REQUIRING AN ASSOCIATE DEGREE OR POST-SECONDARY VOCATIONAL TRAINING:</b>						
27	All Other Computer Specialists	214	309	44.4	95	51,376
1	Computer Support Specialists	616	1,204	95.5	588	35,734
5	Fitness Trainers and Aerobics Instructors	427	649	52	222	21,632
13	Home Health Aides	1,458	1,797	23.3	339	19,614
29	Licensed Practical and Licensed Vocational Nurses	1,868	2,210	18.3	342	32,386
22	Medical Records and Health Information Technicians	185	290	56.8	105	28,642
3	Registered Nurses	8,905	11,539	29.6	2,634	53,560
25	Surgical Technologists	310	417	34.5	107	39,291
<b>JOBS REQUIRING LONG-TERM ON-THE-JOB TRAINING OR WORK EXPERIENCE ON A RELATED OCCUPATION:</b>						
31	Automotive Body and Related Repairers	831	1,008	21.3	177	47,590
8	Electricians	1,021	1,316	28.9	295	52,042
40	First-Line Supervisors/Managers of Mechanics, Installers, and Repairers	930	1,105	18.8	175	50,107
39	Telecommunications Line Installers and Repairers	212	281	32.5	69	31,637
<b>JOBS REQUIRING MODERATE-TERM ON-THE-JOB TRAINING:</b>						
14	All Other Assemblers and Fabricators	930	1,164	25.2	234	22,069
17	All Other Sales and Related Workers	771	966	25.3	195	22,714
43	Bus Drivers, Transit and Intercity	316	400	26.6	84	24,190
35	Correctional Officers and Jailers	806	966	19.9	160	36,837
6	Customer Service Representatives	1,671	2,118	26.8	447	26,728
16	Pharmacy Technicians	476	629	32.1	153	27,768
21	Sheet Metal Workers	419	546	30.3	127	32,094
4	Social and Human Service Assistants	1,175	1,608	36.9	433	26,582
44	Truck Drivers, Heavy and Tractor-Trailer	3,932	4,515	14.8	583	36,754
18	Welding, Soldering, and Brazing Machine Setters, Operators, and Tenders	122	232	90.2	110	33,093
<b>JOBS REQUIRING SHORT-TERM ON-THE-JOB TRAINING:</b>						
24	Amusement and Recreation Attendants	353	465	31.7	112	17,098
33	Bartenders	1,061	1,261	18.9	200	16,723
32	Cashiers	6,265	7,271	16.1	1,006	15,600
7	Combined Food Preparation and Serving Workers, Including Fast Food	4,911	6,062	23.4	1,151	14,789
38	Correspondence Clerks	167	234	40.1	67	27,310
47	Dental Assistants	372	461	23.9	89	25,813
36	General Office Clerks	6,343	7,473	17.8	1,130	23,816
37	Hotel, Motel, and Resort Desk Clerks	550	672	22.2	122	18,138
45	Industrial Truck and Tractor Operators	998	1,183	18.5	185	27,976
9	Janitors and Cleaners, Except Maids and Housekeeping	4,474	5,129	14.6	655	22,235
15	Landscaping and Groundskeeping Workers	978	1,245	27.3	267	21,341
19	Medical Assistants	304	435	43.1	131	26,957
26	Nursing Aides, Orderlies, and Attendants	3,291	3,939	19.7	648	22,381
2	Personal and Home Care Aides	1,419	2,001	41	582	19,739
48	Retail Salespersons	7,359	8,416	14.4	1,057	17,597
30	Security Guards	685	841	22.8	156	25,397

These are the top 50 occupations, ranked by a combination of projected percent growth and numeric change. They are presented alphabetically by level of training required. This ranking does not account for supply of qualified workers or competition for openings, which are other important factors to consider when using these numbers. Median annual salaries are Southeast Planning Region 2003 Salary Survey unless asterisked. Single asterisked salaries are 2003 median annual salaries. More information on job availability can be found in the *Minnesota Careers* publication, also produced by the Minnesota Department of Employment and Economic Development.

# REGIONAL EMPLOYMENT

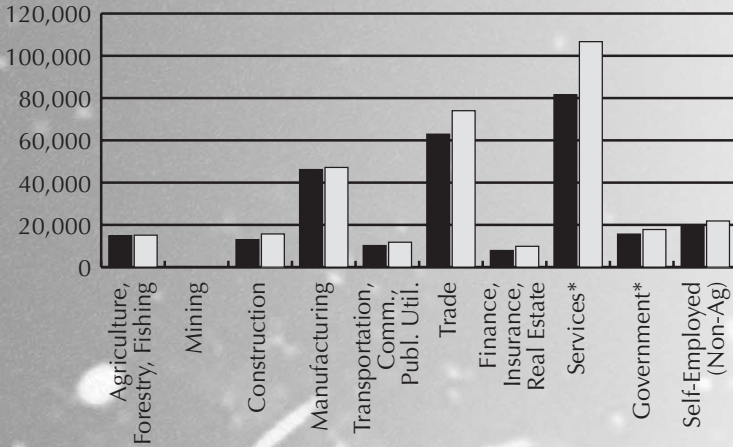
Brochures are available for each of these six regions; detailed industry and occupational projections numbers are on the Internet at [www.mnwf.org/lmi/proj](http://www.mnwf.org/lmi/proj)

\*State/local government education and hospital jobs are included in the services industry group, not government.

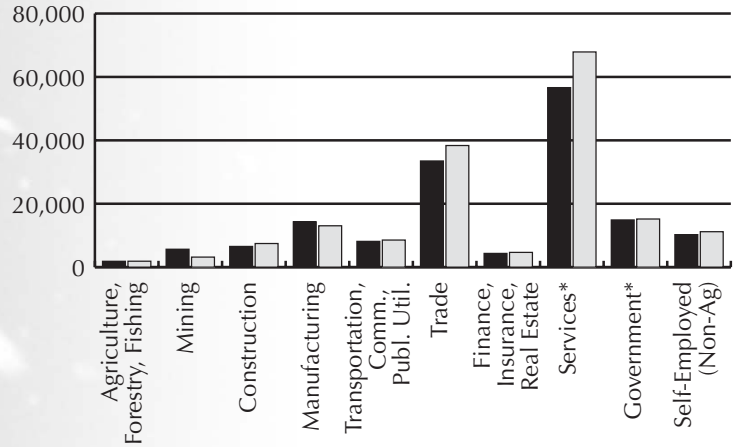
# BY INDUSTRY GROUP 2000 and 2010

■ 2000    □ 2010

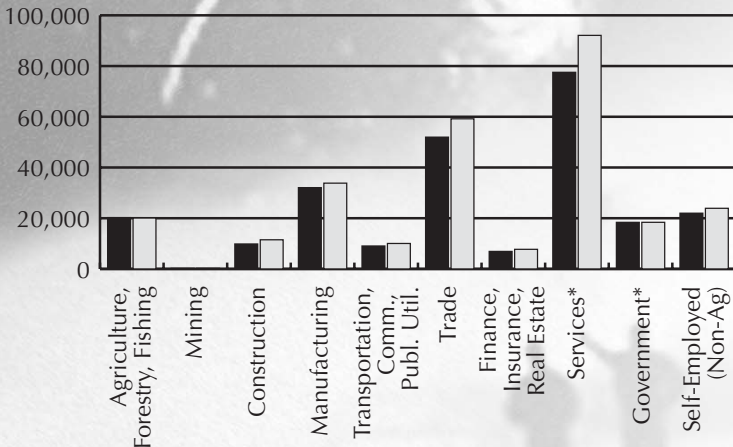
### Central Minnesota



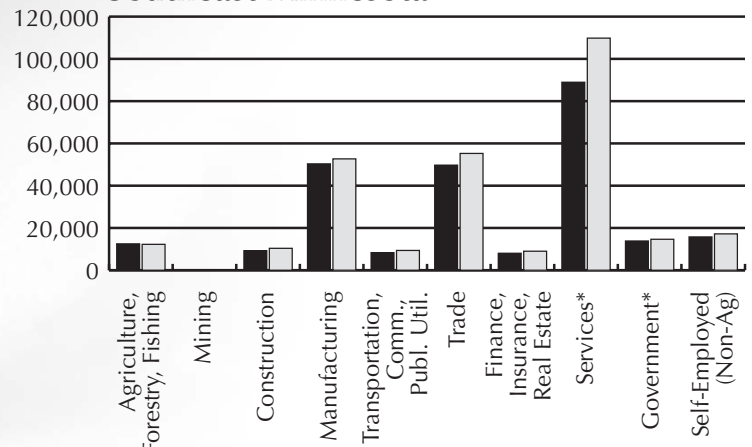
### Northeast Minnesota



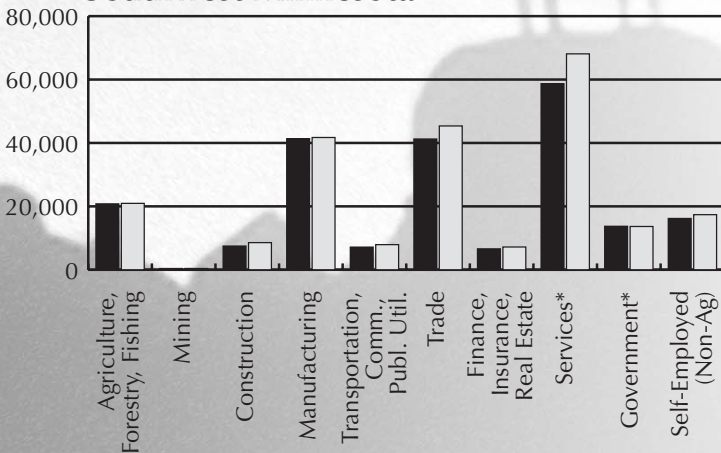
### Northwest Minnesota



### Southeast Minnesota



### Southwest Minnesota



### Twin Cities Area (7-county Minneapolis - St. Paul Area)

