

DULUTH ENTERTAINMENT AND CONVENTION CENTER AUTHORITY

2003 OPERATING BUDGET

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BUDGET OVERVIEW

The DECC financial reporting system is modeled after the hospitality industry and is organized under operating departments. Revenues and expenses are associated with each functional area to reflect operational profitability. Budget reports are on the accompanying pages.

Reserve Accounts

In 1991, the Duluth Entertainment and Convention Center Authority (the DECC) established two funds to ensure a self-sustaining operating environment.

The Operating Contingency Reserve was established at \$500,000 to help support operations in the event of a severe economic downturn or catastrophe. The reserve level reached \$676,100 in 2002. The reserve has been accessed to sustain operating cash flow for OMNIMAX® Theatre debt obligation payments. The balance is expected to remain above \$500,000. The Board of Directors approves all withdrawals from the reserve.

The Repair and Replacement Reserve was established as a self-funding mechanism to ensure that funds are available for extraordinary fixed asset expenditures. The Board of Directors determined 1% of annual operating revenues and interest earned on DECC funds are dedicated to the reserve. The Board of Directors must be notified of use of these funds.

Amortization of Credit for Contributed Capital

Construction of DECC facilities, with the exception of the OMNIMAX® Theatre, described below, has been financed through various grants from the federal, state, and city governments and private donations. Under current guidelines, construction grants are accounted for in Fund Equity as Contributed Capital because there are no repayment provisions. Net depreciation is calculated with an offset against depreciation expense proportionate to depreciation on fixed assets acquired through contributions.

City of Duluth General Obligation Refunding Revenue Bonds (Duluth Entertainment Convention Center/Duluth OMNIMAX® Theatre Project)

In 1994, the City of Duluth and the DECC issued recreational facility revenue bonds in the amount of \$8,950,000. In April 2001, the outstanding balance was converted into General Obligation Revenue Bonds in the amount of \$6,970,000. At December 31, 2002, the balance of outstanding bonds is \$5,945,000. The Theatre has been in operation since April 1996. The cost is depreciated over the facility's life and the revenues and expenses of the Theatre are accounted for as a departmental unit of the operating budget. The associated debt and financing costs are shown on the DECC's financial statements.

Duluth Entertainment Convention Center Authority Expansion

In 1998, the Minnesota Legislature authorized spending of \$20 million for expanding the convention center and constructing a parking ramp. The Minnesota Department of Trade and Economic Development contributes up to a \$12 million grant and the City of Duluth provides \$8 million through additional sales and lodging taxes.

The parking ramp is designed to add 500 parking spaces to the 1,350 spaces currently available. The parking ramp totals 600 parking spaces. The parking ramp was completed in February, 2000.

The convention center expansion program is designed to provide additional convention and support space of approximately 66,000 square feet consisting of a 12,000 square foot ballroom divisible into four meeting rooms, five separated meeting rooms of 6,000 square feet and prefunction areas of 9,000 square feet. Construction began in October, 1999 with completion January, 2001.

Arena Locker Room Renovation

In May 2001, renovation of the Arena locker rooms was undertaken, to provide modernized accommodations for UMD men's and women's hockey teams. The \$1.5 million project is financed through a lease payment agreement with Western National Bank. Semi-annual payments of \$77,500 began on March 1, 2002 with final payment on September 1, 2012. The locker room renovation was completed in September 2001.

DULUTH ENTERTAINMENT AND CONVENTION CENTER AUTHORITY (DECC)
BUDGET AND ACTUAL COMPARISONS
FOR THE FISCAL YEARS 1999-2003

	BUDGET 2003	BUDGET 2002	PROJECTED 2002	ACTUAL 2001	ACTUAL 2000	ACTUAL 1999
OPERATING REVENUES						
BUILDING OPERATIONS	\$1,546,600	\$1,564,380	\$1,662,900	\$1,508,350	\$1,275,692	\$1,262,515
CATERING AND CONCESSIONS	2,482,350	2,500,313	2,568,200	2,405,161	1,952,922	1,876,787
OMNIMAX THEATRE	965,718	1,058,400	857,300	1,010,816	1,127,659	1,070,808
OREBOAT	462,000	480,960	516,700	465,524	489,650	417,741
TICKET OFFICE	646,000	338,400	593,700	296,903	490,144	401,056
PARKING	857,000	819,221	760,600	757,250	723,519	639,652
ADMINISTRATIVE	26,400	29,400	26,400	46,242	60,251	47,450
MARKETING	120,000	130,000	118,400	144,525	97,833	112,240
BAYFRONT	0	0	0	61,877	82,080	89,072
TOTAL OPERATING REVENUES	\$7,106,068	\$6,921,074	\$7,104,200	\$6,696,648	\$6,299,750	\$5,917,321
OPERATING EXPENSES						
BUILDING OPERATIONS	\$2,632,476	\$2,595,924	\$2,601,700	\$2,525,905	\$2,211,332	\$2,028,973
CATERING AND CONCESSIONS	1,611,512	1,668,788	1,538,100	1,456,082	1,236,715	1,191,336
OMNIMAX THEATRE	797,278	872,897	772,800	871,333	853,123	787,712
OREBOAT	371,279	329,040	406,600	319,883	361,535	291,955
TICKET OFFICE	577,357	259,557	541,000	334,836	502,033	360,098
PARKING	121,291	122,422	130,000	123,307	115,753	101,361
ADMINISTRATIVE	866,551	842,966	829,300	785,271	623,892	586,853
MARKETING	155,595	151,190	151,000	218,422	171,421	179,501
BAYFRONT	0	0	0	87,340	83,947	105,889
TOTAL OPERATING EXPENSES	\$7,133,338	\$6,842,786	\$6,970,500	\$6,722,379	\$6,159,751	\$5,633,678
OPERATING GAIN/LOSS	(\$27,271)	\$78,288	\$133,700	(\$25,731)	\$139,999	\$283,643
NON-OPERATING REVENUES AND EXPENSES						
CITY TRANSFER IN	\$784,200	\$777,900	\$777,900	\$745,300	\$719,000	\$637,726
DEPRECIATION AND AMORTIZATION	(360,000)	(336,000)	(360,000)	(301,685)	(323,808)	(348,900)
OF CONTRIBUTED CAPITAL CREDIT (NET)	(326,396)	(355,200)	(344,635)	(409,205)	(549,389)	(572,488)
INTEREST EXPENSE ON REVENUE BONDS	0	0	0	36,371	74,329	61,016
TOTAL NON-OPERATING REVENUES	\$97,804	\$86,700	\$73,265	\$70,781	(\$79,868)	(\$222,646)
NET INCOME (LOSS)	\$70,533	\$164,988	\$206,965	\$45,050	\$60,131	\$60,997

DULUTH ENTERTAINMENT AND CONVENTION CENTER AUTHORITY (DECC)
 ESTIMATED CASH FLOWS
 FOR THE YEARS ENDING DECEMBER 31, 2002 AND 2003

	2003				2002			
	UNRESTRICTED CASH	REPAIR & REPLACEMENT	OPERATING RESERVE	TOTAL CASH	UNRESTRICTED CASH	REPAIR & REPLACEMENT	OPERATING RESERVE	TOTAL CASH
CASH FLOWS PROVIDED FROM OPERATIONS AND CITY TAX TRANSFERS:								
PROJECTED NET INCOME	\$70,533			\$70,533	\$206,965			\$206,965
ADD: DEPRECIATION EXPENSE (NET OF AMORTIZATION CREDIT)	360,000			360,000	360,000			360,000
INTEREST EXPENSE ACCRUAL	326,396			326,396	344,635			344,635
NET CASH FLOWS PROVIDED FROM OPERATIONS	\$756,929	\$0		\$756,929	\$911,600	\$0		\$911,600
CASH FLOWS FOR CAPITAL AND RELATED FINANCING ACTIVITIES:								
CAPITAL EXPENDITURES	(\$50,000)			(\$50,000)	(\$158,000)			(\$158,000)
L/T LEASE PAYMENTS	(155,000)			(155,000)	(155,000)			(155,000)
BOND INTEREST AND PRINCIPAL PAYMENTS	(796,013)			(796,013)	(800,088)			(800,088)
NET CASH FLOWS GENERATED (USED) FROM CAPITAL AND FINANCING ACTIVITIES	(\$1,001,013)	\$0	\$0	(\$1,001,013)	(\$1,113,088)	\$0	\$0	(\$1,113,088)
NET INCREASE (DECREASE) IN CASH FLOWS	(\$244,084)	\$0	\$0	(\$244,084)	(\$201,488)	\$0	\$0	(\$201,488)
ESTIMATED CASH AT JANUARY 1	300,637	0	500,000	800,637	502,124	0	500,000	1,002,124
ESTIMATED CASH AT DECEMBER 31	\$56,553	\$0	\$500,000	\$556,553	\$300,637	\$0	\$500,000	\$800,637

DECC Departments

The consolidated departmental budget summary and supporting individual department budgets are presented on the following pages. The departments are:

- Building Services
 - Activities relating to building, equipment and services rental.
- Property Maintenance
 - Expenses to maintain and repair the buildings and equipment.
- Marketing
 - Media advertising in the facility and expenses of marketing DECC facility and services to conventions.
- Catering
 - Food and beverage service in the Convention Center.
- Concession
 - Revenues and expenses generated from Arena and Auditorium concession stands.
- Administration
 - Non-operating revenues including City of Duluth Food and Beverage Tax and interest earned, and general and administrative expenses of the facility.
- S.S. William A. Irvin
 - Activities of the oreboat and tugboat museums.
- Ticket Office
 - Revenues and expenses of ticket office operations.
- Parking
 - Parking lot revenues and operational expenses.
- OMNIMAX® Theatre
 - Admissions, concessions and novelty revenues, operational expenses and financing expense of OMNIMAX® Theatre.

DULUTH ENTERTAINMENT AND CONVENTION CENTER AUTHORITY
 CONSOLIDATED DEPARTMENTAL BUDGET
 FISCAL YEAR 2003

	JAN	FEB	MAR	APR	MAY	JUN	JULY	AUG	SEP	OCT	NOV	DEC	2003 ANNUAL BUDGET	2002 ANNUAL BUDGET	2002 PROJECTED
REVENUES:															
BUILDING SERVICES	150,900	190,900	138,100	266,250	87,500	68,000	69,800	44,000	69,500	196,350	125,450	139,850	1,546,600	1,564,380	1,662,900
MARKETING	24,000	24,000	0	0	0	0	0	0	0	24,000	24,000	24,000	120,000	130,000	118,400
CATERING	128,500	240,650	109,950	269,300	197,100	132,000	143,850	139,700	126,500	246,500	87,150	108,950	1,930,150	1,949,143	2,030,900
CONCESSIONS	71,850	110,350	52,850	87,850	18,350	16,350	16,350	16,850	16,850	31,350	66,850	46,350	552,200	551,170	537,300
ADMINISTRATIVE	2,200	2,200	2,200	2,200	2,200	2,200	2,200	2,200	2,200	2,200	2,200	2,200	26,400	29,400	26,400
IRVIN	0	0	0	0	39,600	52,800	99,000	99,000	52,800	118,800	0	0	462,000	480,960	516,700
TICKET OFFICE	39,500	39,500	39,500	39,500	52,000	57,000	119,000	72,000	57,000	52,000	39,500	39,500	646,000	338,400	593,700
PARKING	54,500	77,500	79,500	109,500	51,500	69,500	69,500	84,500	67,500	84,500	54,500	54,500	857,000	819,221	760,600
OMNIMAX THEATRE	52,080	54,928	92,818	86,503	92,818	80,188	124,393	124,393	67,558	67,558	61,243	61,243	965,718	1,058,400	857,300
TOTAL REVENUES	523,530	740,028	514,918	861,103	541,068	478,038	644,093	582,643	459,908	823,258	460,893	476,593	7,106,068	6,921,074	7,104,200
OPERATING EXPENSES:															
BUILDING SERVICES	131,539	151,606	125,118	207,450	99,734	89,952	90,855	77,912	90,704	172,384	118,772	125,996	1,482,021	1,427,678	1,495,900
PROPERTY MAINT	118,135	107,335	100,835	96,277	81,485	81,485	93,485	83,485	76,485	97,777	96,335	117,335	1,150,456	1,168,246	1,105,800
MARKETING	11,983	12,206	12,031	16,022	12,131	12,531	12,987	14,187	12,187	14,856	12,287	12,188	155,595	151,190	151,000
CATERING	85,346	136,455	77,048	156,714	117,048	86,596	92,855	89,832	84,911	146,961	67,099	75,889	1,216,753	1,291,836	1,175,200
CONCESSIONS	46,008	66,249	36,018	57,195	17,980	16,828	16,828	17,091	17,091	27,490	43,379	32,601	394,758	376,952	362,900
ADMINISTRATIVE	64,813	84,705	64,813	79,376	81,055	61,163	62,594	82,486	62,594	77,873	82,486	62,594	866,551	842,966	829,300
IRVIN	5,319	5,819	7,069	11,573	36,445	41,479	62,710	62,710	41,592	74,696	10,932	371,279	329,040	406,600	
TICKET OFFICE	35,717	35,417	36,117	43,062	43,401	48,775	108,696	61,696	47,822	45,878	35,388	35,388	577,357	259,557	541,000
PARKING	10,083	12,666	12,890	18,759	7,246	7,767	7,767	9,452	7,543	9,452	7,583	10,083	121,291	122,422	130,000
OMNIMAX THEATRE	61,359	46,081	90,130	62,506	77,530	57,047	77,001	76,401	91,127	60,126	48,985	48,985	797,278	872,897	772,800
TOTAL EXPENSES	570,302	658,538	562,070	748,935	574,056	503,623	625,779	575,251	532,056	727,493	523,246	531,991	7,133,338	6,842,786	6,970,500
DEPARTMENTAL PROFIT/LOSS:															
BUILDING SERVICES	19,361	39,294	12,982	58,800	(12,234)	(21,952)	(21,055)	(33,912)	(21,204)	23,966	6,678	13,854	64,579	136,702	167,000
PROPERTY MAINT	(118,135)	(107,335)	(100,835)	(96,277)	(81,485)	(81,485)	(93,485)	(83,485)	(76,485)	(97,777)	(96,335)	(117,335)	(1,150,456)	(1,168,246)	(1,105,800)
MARKETING	12,017	11,794	(12,031)	(16,022)	(12,131)	(12,531)	(12,987)	(14,187)	(12,187)	9,144	11,713	11,812	(35,595)	(21,190)	(32,600)
CATERING	43,154	104,195	32,902	112,586	80,052	45,404	50,995	49,868	41,589	99,539	20,051	33,061	713,397	657,307	855,700
CONCESSIONS	25,842	44,101	16,832	30,655	370	(478)	(478)	(241)	(241)	3,860	23,471	13,749	157,442	174,218	174,400
ADMINISTRATIVE	(62,613)	(82,505)	(62,613)	(77,176)	(78,855)	(58,963)	(60,394)	(80,286)	(60,394)	(75,673)	(80,286)	(60,394)	(840,151)	(813,566)	(802,900)
IRVIN	(5,319)	(5,819)	(7,069)	(11,573)	3,155	11,321	36,290	36,290	11,208	44,104	(10,932)	(10,932)	90,721	151,920	110,100
TICKET OFFICE	3,783	4,083	3,383	(3,562)	8,599	8,225	10,304	10,304	9,178	6,122	4,112	4,112	68,643	78,843	52,700
PARKING	44,417	64,834	66,610	90,741	44,254	61,733	61,733	75,048	59,957	75,048	46,917	44,417	735,710	696,799	630,600
OMNIMAX THEATRE	(9,279)	8,847	2,687	23,997	15,287	23,140	47,392	47,992	(23,569)	7,432	12,257	12,257	168,440	185,503	84,500
OPERATING PROFIT	(46,772)	81,489	(47,152)	112,168	(32,988)	(25,586)	18,314	7,391	(72,148)	95,765	(62,353)	(55,399)	(27,271)	78,288	133,700
CITY TOURISM TAXES	65,350	784,200	777,900	777,900											
DEPRECIATION (NET)	(30,000)	(360,000)	(336,000)	(360,000)											
INTEREST DUE ON BONDS	(27,340)	(25,656)	(326,396)	(355,200)											
SUBTOTAL	8,010	9,694	97,804	86,700	73,265										
NET INCOME	(38,762)	89,499	(39,142)	120,178	(24,978)	(17,576)	26,324	15,401	(64,138)	103,775	(54,343)	(45,705)	70,533	164,986	206,965

BUILDING SERVICES 1571

	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	TOTAL 2003 BUDGET	TOTAL 2002 BUDGET	TOTAL 2002 PROJECTED
REVENUES:															
5910 EXHIBITION RENTAL	16,200	24,500	28,500	52,200	15,500	8,500	10,800	8,500	10,500	41,700	16,100	4,600	237,600	214,530	274,100
5911 BUILDING RENTAL	85,000	125,500	91,500	169,500	61,500	51,500	51,500	31,500	51,500	130,500	70,500	94,500	1,014,500	996,956	1,082,500
5912 SPECIAL SERVICES	7,100	14,000	8,100	27,700	6,500	6,500	4,500	2,500	4,500	8,700	8,700	6,700	105,500	102,641	109,000
5913 EQUIPMENT RENTAL	0	0	0	0	0	0	0	0	0	0	0	0	0	64,485	9,100
5921 MISC	0	0	0	0	0	0	0	0	0	0	0	0	0	0	748
5935 ELECTRIC	1,700	4,800	5,000	13,700	3,000	1,000	2,000	1,000	2,000	4,100	2,400	1,050	41,750	50,963	45,200
5936 PHONE CHARGES	1,250	1,100	1,600	3,150	1,000	500	1,000	500	1,000	1,050	750	1,050	13,950	11,469	15,200
5937 ICE RENT - TAXABLE	850	600	400	0	0	0	0	0	0	1,050	1,200	1,050	5,150	4,372	5,300
5938 ICE RENT - NONTAXABLE	38,800	20,400	3,000	0	0	0	0	0	0	9,250	25,800	30,900	128,150	118,215	122,200
TOTAL REVENUES	150,900	190,900	138,100	266,250	87,500	68,000	69,800	44,000	69,500	196,350	125,450	139,850	1,546,600	1,564,380	1,662,900
PAYROLL EXPENSES:															
5100 PERM-REGULAR	32,136	32,136	32,136	48,204	32,136	32,136	32,136	32,136	32,136	48,204	32,136	32,136	417,768	409,812	405,100
5101 OVERTIME													0	0	26,400
5103 PART TIME-REGULAR	63,378	80,178	58,002	111,825	36,750	28,560	29,316	18,480	29,190	82,467	52,689	58,737	649,572	634,043	661,900
5107 PERSONAL LEAVE	800	800	800	800	800	800	800	800	800	800	800	800	9,600	0	7,000
5121 PERA CONTRIBUTIONS	4,776	5,616	4,507	8,001	3,444	3,035	3,073	2,531	3,066	6,534	4,241	4,544	53,367	43,843	48,700
5122 FICA CONTRIBUTIONS	5,635	6,627	5,318	9,442	4,064	3,581	3,626	2,986	3,618	7,710	5,005	5,362	62,973	60,544	64,000
5123 FICA-MDCARE	1,337	1,572	1,262	2,240	964	850	860	709	859	1,829	1,188	1,272	14,943	14,196	15,000
5131 HEALTH INSURANCE	8,020	8,020	8,020	8,020	8,020	8,020	8,020	8,020	8,020	8,020	8,020	8,020	96,240	79,754	89,100
5132 DENTAL INSURANCE	270	270	270	270	270	270	270	270	270	270	270	270	3,240	2,880	3,100
5141 UNEMPLOYMENT INS	100	100	100	100	100	100	100	100	100	100	100	100	1,200	1,440	1,100
TOTAL P/R EXPENSES	116,452	135,319	110,415	188,903	86,549	77,352	78,201	66,032	78,059	155,934	104,448	111,240	1,308,903	1,246,512	1,321,400
OPERATING EXPENSES:															
5200 OFFICE SUPPLIES	350	350	350	350	350	350	350	350	350	350	350	350	4,200	3,360	3,800
5201 COMPUTER SUPPLIES	125	125	125	125	125	125	125	125	125	125	125	125	1,500	980	1,300
5206 EXHIBITION SUPPLIES	1,750	1,750	1,750	1,750	1,750	1,750	1,750	1,750	1,750	1,750	1,750	1,750	21,000	36,000	23,900
5211 CLEANING SUPPLIES	4,527	5,727	4,143	7,988	2,625	2,040	2,094	1,320	2,085	5,891	3,764	4,196	46,398	31,286	46,100
5218 UNIFORMS	300	300	300	300	300	300	300	300	300	300	300	300	3,600	2,400	3,800
5310 CONTRACT SERVICES	650	650	650	650	650	650	650	650	650	650	650	650	7,800	12,000	8,100
5321 TELEPHONE	60	60	60	60	60	60	60	60	60	60	60	60	720	3,000	1,300
5322 POSTAGE	25	25	25	25	25	25	25	25	25	25	25	25	300	0	200
5331 TRAVEL	200	200	200	200	200	200	200	200	200	200	200	200	2,400	2,400	2,100
5333 FREIGHT	0	0	0	0	0	0	0	0	0	0	0	0	0	1,200	300
5334 TRAINING	25	25	25	25	25	25	25	25	25	25	25	25	300	720	400
5340 ADV. & PROMO	150	150	150	150	150	150	150	150	150	150	150	150	1,800	2,400	1,800
5355 PRINTNG & COPYING	25	25	25	25	25	25	25	25	25	25	25	25	300	3,000	800
5360 INSURANCE	5,100	5,100	5,100	5,100	5,100	5,100	5,100	5,100	5,100	5,100	5,100	5,100	61,200	62,400	61,200
5400 REPAIR/MAINT. SVC	75	75	75	75	75	75	75	75	75	75	75	75	900	2,400	1,200
5429 STAGE MISC	500	500	500	500	500	500	500	500	500	500	500	500	6,000	3,000	4,800
5433 DUES/SUBSCRIPTIONS	50	50	50	50	50	50	50	50	50	50	50	50	600	1,200	600
5436 BANK CHARGES	175	175	175	175	175	175	175	175	175	175	175	175	2,100	1,200	1,600
5438 LICENSES	0	0	0	0	0	0	0	0	0	0	0	0	0	240	100
5450 LAUNDRY	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	12,000	12,000	11,100
TOTAL OPERATING EXPENSE	15,087	16,287	14,703	18,548	13,185	12,600	12,654	11,880	12,645	16,451	14,324	14,756	173,118	181,166	174,500
TOTAL EXPENSES	131,539	151,606	125,118	207,450	99,734	89,952	90,855	77,912	90,704	172,384	118,772	125,996	1,482,021	1,427,678	1,495,900
DPMT GAIN/LOSS	19,361	39,294	12,982	58,800	(12,234)	(21,952)	(21,055)	(33,912)	(21,204)	23,966	6,678	13,854	64,579	136,702	167,000

	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	TOTAL 2003 BUDGET	BUDGET	TOTAL 2002 PROJECTED
PAYROLL EXPENSES:															
5100 PERM REGULAR	16,290	16,290	16,290	24,435	16,290	16,290	16,290	16,290	16,290	24,435	16,290	16,290	211,770	208,624	204,400
5101 OVERTIME	1,000	1,000	1,000	1,500	1,000	1,000	1,000	1,000	1,000	1,500	1,000	1,000	13,000	12,000	13,100
5107 PERSONAL TIME	250	250	250	250	250	250	250	250	250	250	250	250	3,000	0	2,100
5121 PERA CONTRIBUTIONS	1,124	1,124	1,124	1,686	1,124	1,124	1,124	1,124	1,124	1,686	1,124	1,124	14,610	11,472	11,900
5122 FICA CONTRIBUTIONS	1,124	1,124	1,124	1,686	1,124	1,124	1,124	1,124	1,124	1,686	1,124	1,124	14,610	13,017	12,900
5123 FICA-MDCARE	346	346	346	519	346	346	346	346	346	519	346	346	4,495	3,089	3,000
5131 HEALTH INSURANCE	4,624	4,624	4,624	4,624	4,624	4,624	4,624	4,624	4,624	4,624	4,624	4,624	55,488	85,284	49,900
5132 DENTAL INSURANCE	136	136	136	136	136	136	136	136	136	136	136	136	1,632	2,700	1,800
TOTAL P/R EXPENSES	24,894	24,894	24,894	34,835	24,894	24,894	24,894	24,894	24,894	34,835	24,894	24,894	318,606	336,186	299,100
OPERATING EXPENSES:															
5200 OFFICE SUPPLIES	125	125	125	125	125	125	125	125	125	125	125	125	1,500	3,600	1,900
5201 COMPUTER SUPPLIES	75	75	75	75	75	75	75	75	75	75	75	75	900	600	700
5209 ICE MAKING	500	500	500	500	500	500	500	500	500	500	500	500	6,000	7,200	5,500
5211 CLEANING SUPPLIES	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
5212 MOTOR FUEL	125	125	125	125	125	125	125	125	125	125	125	125	1,500	1,800	1,600
5217 LIGHT BULBS	1,500	1,500	1,500	1,500	1,500	1,500	1,500	1,500	1,500	1,500	1,500	1,500	18,000	20,400	18,100
5218 UNIFORMS	250	250	250	250	250	250	250	250	250	250	250	250	3,000	600	2,100
5220 REPAIR/MTC	3,000	3,000	3,000	3,000	3,000	3,000	3,000	3,000	3,000	3,000	3,000	3,000	36,000	24,000	41,500
5223 CARPENTRY SUPPLIES	0	0	0	0	0	0	0	0	0	0	0	0	0	2,400	600
5225 LANDSCAPE	0	0	0	0	150	150	150	150	150	150	150	150	750	900	1,800
5228 PAINTING SUPPLIES	400	400	400	400	400	400	400	400	400	400	400	400	4,800	2,400	5,200
5240 TOOLS/EQUIPMENT	150	150	150	150	150	150	150	150	150	150	150	150	1,800	4,200	2,600
2522 GLASS REPLACEMENT	50	50	50	50	50	50	50	50	50	50	50	50	50	600	400
5310 CONTRACT SERVICES	4,200	3,500	3,500	3,500	3,500	3,500	3,500	3,500	3,500	3,500	3,500	3,500	42,700	50,400	36,900
5321 TELEPHONE	200	200	200	200	200	200	200	200	200	200	200	200	2,400	1,200	1,800
5331 TRAVEL	125	125	125	125	125	125	125	125	125	125	125	125	1,500	360	1,000
5340 ADV & PROMO	50	50	50	50	50	50	50	50	50	50	50	50	600	0	400
5360 INSURANCE	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	12,000	6,000	12,000
5381 ELECTRICITY	29,000	29,000	24,000	24,000	24,000	24,000	29,000	27,000	23,000	27,000	29,000	29,000	318,000	350,000	302,200
5382 WATER/SEWER	6,000	6,000	4,500	5,000	5,000	10,000	20,000	12,000	6,000	6,000	6,000	6,000	92,500	68,400	101,100
5383 NATURAL GAS	40,000	30,000	30,000	15,000	10,000	5,000	2,000	2,000	5,000	12,500	19,000	40,000	210,500	221,000	196,100
5384 TRASH REMOVAL	1,450	1,450	1,450	1,450	1,450	1,450	1,450	1,450	1,450	1,450	1,450	1,450	17,400	15,000	16,300
5400 REPAIR/MAINT	275	275	275	275	275	275	275	275	275	275	275	275	3,300	900	2,500
5406 ELECTRIC/MECHANIC	4,167	4,167	4,167	4,167	4,167	4,167	4,167	4,167	4,167	4,167	4,167	4,167	50,000	42,000	48,300
5407 PLUMBING/HEATING	300	300	300	300	300	300	300	300	300	300	300	300	3,600	7,200	4,200
5415 EQUIPMENT RENTAL	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
5433 DUES/SUBSCRIP	100	0	0	0	0	0	0	0	0	0	0	0	100	0	100
5438 LICENSES	200	200	200	200	200	200	200	200	200	200	200	200	2,400	1,500	1,800
5438 LAUNDRY	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
TOTAL OPERATING EXPENSE	93,242	82,442	75,942	61,442	56,592	56,592	68,592	58,592	51,592	62,942	71,442	92,442	831,850	832,060	806,700
TOTAL EXPENSES	118,135	107,335	100,835	96,277	81,485	81,485	93,485	83,485	76,485	97,777	96,335	117,335	1,150,456	1,168,246	1,105,800
DPMT GAIN/LOSS	(118,135)	(107,335)	(100,835)	(96,277)	(81,485)	(81,485)	(93,485)	(83,485)	(76,485)	(97,777)	(96,335)	(117,335)	(1,150,456)	(1,168,246)	(1,105,800)

MARKETING 1573

	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	TOTAL 2003 BUDGET	TOTAL 2002 BUDGET	PROJECTED
REVENUES:															
5920 ADVERTISING	24,000	24,000	0	0	0	0	0	0	0	24,000	24,000	24,000	120,000	120,000	118,400
5944 IN-KIND REVENUE	0	0	0	0	0	0	0	0	0	0	0	0	0	10,000	0
TOTAL REVENUE	24,000	24,000	0	24,000	24,000	24,000	120,000	130,000	118,400						
PAYROLL EXPENSES															
5100 SALARIES-PERM	4,499	4,499	4,499	6,748	4,499	4,499	4,634	4,634	4,634	6,951	4,634	4,634	59,364	55,673	57,100
5116 CAR ALLOWANCE	285	333	333	333	333	333	333	333	333	333	333	334	3,949	3,997	3,500
5121 PERA	247	247	247	371	247	247	255	255	255	382	255	255	3,265	2,895	3,200
5122 FICA	288	288	288	432	288	288	297	297	297	445	297	297	3,799	3,396	3,600
5123 FICA-MDCARE	148	148	148	223	148	148	153	153	153	229	153	153	1,959	779	1,900
5131 HEALTH INSURANCE	1,045	1,045	1,045	1,045	1,045	1,045	1,045	1,045	1,045	1,045	1,045	1,045	12,540	11,448	11,600
5132 DENTAL INSURANCE	37	37	37	37	37	37	37	37	37	37	37	37	444	456	400
TOTAL P/R EXPENSES	6,550	6,598	6,598	9,189	6,598	6,598	6,753	6,753	6,753	9,423	6,753	6,754	85,320	78,644	81,300
OPERATING EXPENSES:															
5200 OFFICE SUPPLIES	50	50	50	50	50	50	50	50	50	50	50	50	600	900	300
5201 COMPUTER SUPPLIES	0	0	0	0	0	0	0	0	0	0	0	0	0	50	0
5321 TELEPHONE	200	200	200	200	200	200	200	200	200	200	200	200	2,400	2,760	2,400
5322 POSTAGE/FED EX	25	25	25	25	25	25	25	25	25	25	25	25	300	480	100
5325 YELLOW PAGE/800 #	100	100	100	100	100	100	100	100	100	100	100	100	1,200	1,176	1,200
5331 TRAVEL	100	100	100	100	100	100	100	100	100	100	100	100	1,200	3,600	1,600
5334 TRAINING	0	0	0	0	0	0	0	0	0	0	0	0	0	0	1,020
5340 ADVERT/PROMO	2,500	2,500	2,500	2,500	2,500	2,500	2,500	2,500	2,500	2,500	2,500	2,500	30,000	24,000	31,800
5343 SPECIAL PROMO	25	25	25	25	25	25	25	25	25	25	25	25	300	3,000	200
5344 STATE SALES	583	583	583	583	583	583	583	583	583	583	583	583	7,000	7,000	4,700
5345 NATIONAL SALES	1,600	1,600	1,600	1,600	1,600	1,600	1,600	3,600	1,600	1,600	1,600	1,600	21,200	20,400	21,400
5355 PRINT/COPY	0	0	0	0	0	0	0	0	0	0	0	0	0	480	0
5360 INSURANCE	150	150	150	150	150	150	150	150	150	150	150	150	1,800	1,680	1,800
5433 DUES/SUBS	0	175	0	1,400	100	500	800	0	0	0	100	0	3,075	3,000	3,600
5443 BRD MEETING EXP	100	100	100	100	100	100	100	100	100	100	100	100	1,200	3,000	600
TOTAL OPERATING EXPENS	5,433	5,608	5,433	6,833	5,533	5,933	6,233	7,433	5,433	5,433	5,533	5,433	70,275	72,546	69,700
TOTAL EXPENSES	11,983	12,206	12,031	16,022	12,131	12,531	12,987	14,187	12,187	14,856	12,287	12,188	155,595	151,190	151,000
DPMT GAIN/LOSS	12,017	11,794	(12,031)	(16,022)	(12,131)	(12,531)	(12,987)	(14,187)	(12,187)	9,144	11,713	11,812	(35,595)	(21,190)	(32,600)

CATERING 1574

	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	TOTAL 2003 BUDGET	TOTAL 2002 BUDGET	TOTAL 2002 PROJECTED
REVENUES:															
5900 FOOD SALES	100,000	183,000	89,000	216,000	162,000	100,000	117,000	94,000	100,000	200,000	73,000	69,000	1,503,000	1,471,491	1,508,300
5901 LIQUOR SALES	23,000	48,000	16,000	42,000	26,000	26,000	20,000	40,000	21,000	36,000	10,000	36,000	344,000	363,516	461,100
5910 TAXABLE SPEC SERV	500	500	500	500	1,000	1,000	1,000	1,000	500	500	500	500	8,000	10,558	8,500
5912 NON TAX SPEC SERV	5,000	9,150	4,450	10,800	8,100	5,000	5,850	4,700	5,000	10,000	3,650	3,450	75,150	103,004	51,400
5921 MISC													0	574	1,600
TOTAL REVENUES	128,500	240,650	109,950	269,300	197,100	132,000	143,850	139,700	126,500	246,500	87,150	108,950	1,930,150	1,949,143	2,030,900
PAYROLL EXPENSES:															
5100 SALARIED PERM	11,677	11,677	11,677	17,515	11,677	11,677	12,027	12,027	12,027	18,040	12,027	12,027	154,075	123,624	143,800
5101 OVERTIME													0	0	17,300
5103 PART TIME REGULAR	17,220	32,340	14,700	36,120	26,320	17,640	19,180	18,760	16,940	33,040	11,620	14,700	258,580	348,651	223,800
5107 SICK/VACA/PERSONAL	125	125	125	125	125	125	125	125	125	125	125	125	1,500	0	1,800
5119 GRATUITIES	14,000	25,620	12,460	30,240	22,680	14,000	16,380	13,160	14,000	28,000	10,220	9,660	210,420	206,008	209,700
5121 PERA CONTRIBUTIONS	1,673	2,716	1,515	3,271	2,366	1,689	1,856	1,714	1,676	3,084	1,321	1,419	24,300	24,418	22,400
5122 FICA/CONTRIBUTIONS	2,788	4,526	2,524	5,452	3,944	2,816	3,093	2,857	2,793	5,140	2,201	2,365	40,500	42,731	37,400
5123 FICA-MDCARE	643	1,045	583	1,258	910	650	714	659	645	1,186	508	546	9,346	10,174	8,700
5131 HEALTH INSURANCE	2,480	2,480	2,480	2,480	2,480	2,480	2,480	2,480	2,480	2,480	2,480	2,480	29,760	27,636	27,700
5132 DENTAL INSURANCE	85	85	85	85	85	85	85	85	85	85	85	85	1,020	1,056	1,000
5141 UNEMPLOYMENT	250	250	250	250	250	250	250	250	250	250	250	250	3,000	1,200	2,400
5159 JOB BENEFITS REIMBURSED	(14,000)	(25,620)	(12,460)	(30,240)	(22,680)	(14,000)	(16,380)	(13,160)	(14,000)	(28,000)	(10,220)	(9,660)	(210,420)	(206,009)	(213,700)
TOTAL P/R EXPENSES	36,942	55,244	33,939	66,556	48,158	37,412	39,810	38,957	37,020	63,431	30,617	33,997	522,081	579,490	482,300
OPERATING EXPENSES:															
5200 OFFICE SUPPLIES	100	100	100	100	100	100	100	100	100	100	100	100	1,200	2,400	1,300
5201 COMPUTER SUPPLIES	25	25	25	25	25	25	25	25	25	25	25	25	300	600	200
5207 CHINA	0	0	0	0	0	0	0	0	0	0	0	0	0	0	2,700
5208 PARTY SUPPLY	25	25	25	25	25	25	25	25	25	25	25	25	300	3,120	2,100
5211 CLEANING SUPPLIES	400	400	400	400	400	400	400	400	400	400	400	400	4,800	8,400	5,900
5214 SERVING SUPPLIES	3,600	3,600	3,600	3,600	3,600	3,600	3,600	3,600	3,600	3,600	3,600	3,600	43,200	42,000	43,400
5218 UNIFORMS	375	375	375	375	375	375	375	375	375	375	375	375	4,500	4,200	4,200
5251 LIQUOR PURCHASES	5,520	11,520	3,840	10,080	6,240	6,240	4,800	9,600	5,040	8,640	2,400	8,640	82,560	94,514	107,800
5260 FOOD PURCHASES	30,000	54,900	26,700	64,800	48,600	30,000	35,100	28,200	30,000	60,000	21,900	20,700	450,900	470,877	426,600
5310 CONTRACT SERVICE	500	500	500	500	500	500	500	500	500	500	500	500	6,000	6,000	4,800
5331 TRAVEL	275	275	275	275	275	275	275	275	275	275	275	275	3,300	3,000	2,900
5334 TRAINING EXP	60	60	60	60	60	60	60	60	60	60	60	60	720	1,500	600
5340 ADV/PROMO	40	40	40	40	40	40	40	40	40	40	40	40	480	1,200	400
5355 PRNTG©ING	600	600	600	600	600	600	600	600	600	600	600	600	7,200	2,400	6,100
5360 INSURANCE	3,000	3,000	3,000	3,000	3,000	3,000	3,000	3,000	3,000	3,000	3,000	3,000	36,000	28,800	36,000
5384 REFUSE DISP	0	0	0	0	0	0	0	0	0	0	0	0	0	0	200
5400 REPAIR/MAINT SERVICE	750	750	750	750	750	750	750	750	750	750	750	750	9,000	3,600	7,600
5436 BANK CHARGES	300	300	300	300	300	300	300	300	300	300	300	300	3,600	600	4,300
5438 LICENSES	650	650	650	650	650	650	650	650	650	650	650	650	7,800	6,000	6,400
5450 LAUNDRY	2,185	4,091	1,869	4,578	3,351	2,244	2,445	2,375	2,151	4,191	1,482	1,852	32,813	33,135	29,400
TOTAL OPERATING EXPENSE	48,405	81,211	43,109	90,158	68,891	49,184	53,045	50,875	47,891	83,531	36,482	41,892	694,673	712,347	692,900
TOTAL EXPENSES	85,346	136,455	77,048	156,714	117,048	86,596	92,855	89,832	84,911	146,961	67,099	75,889	1,216,753	1,291,836	1,175,200
DPMT GAIN/LOSS	43,154	104,195	32,902	112,586	80,052	45,404	50,995	49,868	41,589	99,539	20,051	33,061	713,397	657,307	855,700

	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	TOTAL 2003 BUDGET	TOTAL 2002 BUDGET	TOTAL 2002 PROJECTED
REVENUES:															
5902 STAND SALES	56,000	91,000	41,000	76,000	13,000	11,000	9,000	11,000	11,000	23,000	56,000	36,000	434,000	447,700	405,400
5903 NOVELTY SALES	4,000	4,000	4,000	4,000	4,000	4,000	4,000	4,000	4,000	4,000	4,000	4,000	48,000	40,000	85,200
5904 CLOTHING SVLS	0	0	0	0	0	0	0	0	0	0	0	0	0	0	(32,800)
5905 ICE CREAM SALES	11,000	14,500	7,000	7,000	500	500	2,500	1,000	1,000	3,500	6,000	5,500	60,000	55,550	50,500
5912 NON-TAX SPEC SVCS	0	0	0	0	0	0	0	0	0	0	0	0	0	0	18,300
5921 MISC REVENUE	750	750	750	750	750	750	750	750	750	750	750	750	9,000	6,600	9,800
5941 POP MACHINE	100	100	100	100	100	100	100	100	100	100	100	100	1,200	1,320	900
TOTAL REVENUES	71,850	110,350	52,850	87,850	18,350	16,350	16,350	16,850	16,850	31,350	66,850	46,350	552,200	551,170	537,300
PAYROLL EXPENSES:															
5100 SALARIED PERM	5,031	5,031	5,031	7,547	5,031	5,031	5,031	5,031	5,031	7,547	5,031	5,031	65,404	61,406	62,300
5101 OVERTIME	0	0	0	0	0	0	0	0	0	0	0	0	0	0	4,100
5103 PART TIME REGULAR	16,750	26,375	12,000	20,750	3,375	2,875	2,875	3,000	3,000	6,625	15,500	10,375	123,500	120,780	112,200
5107 PERSONAL TIME	0	0	0	0	0	0	0	0	0	0	0	0	0	0	300
5121 PERA CONTRIBUTIONS	610	879	477	792	235	221	221	225	225	397	575	431	5,289	4,919	5,100
5122 FICA CONTRIBUTIONS	1,307	1,884	1,022	1,698	504	474	474	482	482	850	1,232	924	11,334	10,931	10,700
5123 FICA-MDCARE	327	471	255	424	126	119	119	120	120	213	308	231	2,834	2,587	2,500
5131 HEALTH INSURANCE	794	794	794	794	794	794	794	794	794	794	794	794	9,528	8,460	8,700
5132 DENTAL INSURANCE	38	38	38	38	38	38	38	38	38	38	38	38	456	456	400
5141 UNEMPLOYMENT	0	0	0	0	0	0	0	0	0	0	0	0	0	0	200
TOTAL P/R EXPENSES	24,856	35,473	19,617	32,044	10,104	9,552	9,552	9,690	9,690	16,464	23,478	17,825	218,345	209,539	206,500
OPERATING EXPENSES:															
5200 OFFICE SUPPLIES	75	75	75	75	75	75	75	75	75	75	75	75	900	600	600
5201 COMPUTER SUPPLIES	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
5211 CLEANING SUPPLIES	50	50	50	50	50	50	50	50	50	50	50	50	600	1,200	500
5214 SERVING SUPPLIES	2,483	2,483	2,483	2,483	2,483	2,483	2,483	2,483	2,483	2,483	2,483	2,483	29,792	18,319	20,100
5218 UNIFORMS	50	50	50	50	50	50	50	50	50	50	50	50	600	1,200	700
5260 FOOD PURCHASES	16,775	26,400	12,025	20,775	3,400	2,900	2,900	3,025	3,025	6,650	15,525	10,400	123,800	126,143	117,300
5310 CONTRACT SVCS	250	250	250	250	250	250	250	250	250	250	250	250	3,000	1,100	1,800
5331 TRAVEL	0	0	0	0	0	0	0	0	0	0	0	0	0	275	0
5334 TRAINING EXP	25	25	25	25	25	25	25	25	25	25	25	25	300	275	100
5340 ADV & PROMO	25	25	25	25	25	25	25	25	25	25	25	25	300	550	100
5355 PRINT/COPYING	0	0	0	0	0	0	0	0	0	0	0	0	0	275	0
5360 INSURANCE	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	12,000	11,075	10,800
5400 REPAIR/MAINT	100	100	100	100	100	100	100	100	100	100	100	100	1,200	1,440	1,300
5406 ELEC/MECH REPAIR	0	0	0	0	0	0	0	0	0	0	0	0	0	480	0
5412 BUILDING RENTAL	50	50	50	50	50	50	50	50	50	50	50	50	600	1,800	600
5438 LICENSES	0	0	0	0	100	0	0	0	0	0	0	0	0	100	240
5450 LAUNDRY	268	268	268	268	268	268	268	268	268	268	268	268	3,221	2,441	2,400
TOTAL OPERATING EXPENSE	21,151	30,776	16,401	25,151	7,876	7,276	7,276	7,401	7,401	11,026	19,901	14,776	176,413	167,413	156,400
TOTAL EXPENSES	46,008	66,249	36,018	57,195	17,980	16,828	16,828	17,091	17,091	27,490	43,379	32,601	394,758	376,952	362,900
DPMT GAIN/LOSS	25,842	44,101	16,832	30,655	370	(478)	(478)	(241)	(241)	3,860	23,471	13,749	157,442	174,218	174,400

	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	TOTAL 2003 BUDGET	TOTAL 2002 BUDGET	TOTAL 2002 PROJECTED
REVENUES:															
5921 MISC REVENUES	100	100	100	100	100	100	100	100	100	100	100	100	1,200	2,400	1,000
5910 EXHIBIT RENTALS	100	100	100	100	100	100	100	100	100	100	100	100	1,200	0	1,600
5932 CITY TOURISM TAXES	65,350	65,350	65,350	65,350	65,350	65,350	65,350	65,350	65,350	65,350	65,350	65,350	784,200	777,900	777,900
5950 INTEREST INCOME	2,000	2,000	2,000	2,000	2,000	2,000	2,000	2,000	2,000	2,000	2,000	2,000	24,000	27,000	23,800
5952 DEPRECIATION CREDIT	130,000	130,000	130,000	130,000	130,000	130,000	130,000	130,000	130,000	130,000	130,000	130,000	1,560,000	1,620,000	1,560,000
TOTAL REVENUES	197,550	2,370,600	2,427,300	2,364,300											
PAYROLL EXPENSES:															
5100 SALARIES PERM	25,373	25,373	25,373	38,059	25,373	25,373	26,642	26,642	26,642	39,962	26,642	26,642	338,096	327,775	329,300
5101 OVERTIME													0	0	300
5103 PART TIME REGULAR	4,593	4,593	4,593	4,593	4,593	4,593	4,593	4,593	4,593	4,593	4,593	4,593	55,116	58,238	36,300
5107 PERSONAL LEAVE	125	125	125	125	125	125	125	125	125	125	125	125	1,500	0	1,400
5115 DEFERRED COMP													0	2,000	2,000
5116 CAR ALLOWANCE	508	508	508	762	508	508	508	508	508	762	508	508	6,604	6,600	6,600
5121 PERA CONTRIBUTIONS	1,573	1,573	1,573	2,239	1,573	1,573	1,640	1,640	1,640	2,339	1,640	1,640	20,644	20,019	13,500
5122 FICA CONTRIBUTIONS	1,828	1,828	1,828	2,602	1,828	1,828	1,905	1,905	1,905	2,718	1,905	1,905	23,986	23,483	22,100
5123 FICA-MDCARE	435	435	435	618	435	435	453	453	453	646	453	453	5,702	5,467	5,200
5131 HEALTH INSURANCE	3,148	21,090	3,148	3,148	21,090	3,148	3,148	21,090	3,148	3,148	21,090	3,148	109,544	103,499	100,400
5132 DENTAL INSURANCE	155	155	155	155	155	155	155	155	155	155	155	155	1,860	1,656	1,700
TOTAL P/R EXPENSES	37,738	55,680	37,738	52,301	55,680	37,738	39,169	57,111	39,169	54,448	57,111	39,169	563,051	548,736	518,800
OPERATING EXPENSES:															
5200 OFFICE SUPPLIES	1,100	1,100	1,100	1,100	1,100	1,100	1,100	1,100	1,100	1,100	1,100	1,100	13,200	15,600	13,400
5201 COMPUTER SUPPLIES	100	100	100	100	100	100	100	100	100	100	100	100	1,200	3,000	1,400
5218 UNIFORMS	0	0	0	0	0	0	0	0	0	0	0	0	0	0	600
5301 AUDIT SVCS	3,650	3,650	3,650	3,650	3,650	3,650							14,600	20,400	19,400
5304 LEGAL SVCS	500	500	500	500	500	500	500	500	500	500	500	500	6,000	6,000	3,500
5305 RECRUITMENT FEE	0	0	0	0	0	0	0	0	0	0	0	0	0	0	600
5310 CONTRACT SERVICES	3,500	3,500	3,500	3,500	3,500	3,500	3,500	3,500	3,500	3,500	3,500	3,500	42,000	42,000	43,100
5321 TELEPHONE	3,200	3,200	3,200	3,200	3,200	3,200	3,200	3,200	3,200	3,200	3,200	3,200	38,400	32,400	35,400
5322 POSTAGE/FEDEX	50	2,000	50	50	2,000	50	50	2,000	50	50	2,000	50	8,400	6,600	5,900
5331 TRAVEL/ENT	1,500	1,500	1,500	1,500	1,500	1,500	1,500	1,500	1,500	1,500	1,500	1,500	18,000	12,000	16,700
5334 TRAINING /EDUCATION	0	0	0	0	0	0	0	0	0	0	0	0	0	600	200
5339 ARMORED PICKUP	250	250	250	250	250	250	250	250	250	250	250	250	3,000	5,400	4,600
5340 ADV & PROMO	100	100	100	100	100	100	100	100	100	100	100	100	1,200	600	1,400
5355 PRINTING	500	500	500	500	500	500	500	500	500	500	500	500	6,000	6,000	4,900
5360 INSURANCE	1,200	1,200	1,200	1,200	1,200	1,200	1,200	1,200	1,200	1,200	1,200	1,200	14,400	14,400	15,400
5400 REPAIR/MAINT	0	0	0	0	0	0	0	0	0	0	0	0	0	960	300
5420 DEPRECIATION	160,000	160,000	160,000	160,000	160,000	160,000	160,000	160,000	160,000	160,000	160,000	160,000	1,920,000	1,956,000	1,920,000
5432 UNCOLLECTIBLE ACCTS	25	25	25	25	25	25	25	25	25	25	25	25	300	600	400
5433 DUES/SUBS	350	350	350	350	350	350	350	350	350	350	350	350	4,200	4,200	4,200
5436 BANK CHARGES	0	0	0	0	0	0	0	0	0	0	0	0	0	1,200	300
5441 OTHER EXP	0	0	0	0	0	0	0	0	0	0	0	0	0	0	100
5443 BOARD MEETING EXP	50	50	50	50	50	50	50	50	50	50	50	50	600	960	1,000
5493 COST ALLOCATION	4,350	4,350	4,350	4,350	4,350	4,350	4,350	4,350	4,350	4,350	4,350	4,350	52,200	46,200	57,700
5615 LEASE INT	6,650	6,650	6,650	6,650	6,650	6,650	6,650	6,650	6,650	6,650	6,650	6,650	79,800	75,110	80,000
TOTAL OPERATING EXPENSE	187,075	189,025	187,075	187,075	185,375	183,425	183,425	185,375	183,425	183,425	185,375	183,425	2,223,500	2,250,230	2,230,500
TOTAL EXPENSES	224,813	244,705	224,813	239,376	241,055	221,163	222,594	242,486	222,594	237,873	242,486	222,594	2,786,551	2,798,966	2,749,300
DPMT GAIN/LOSS	(27,263)	(47,155)	(27,263)	(41,826)	(43,505)	(23,613)	(25,044)	(44,936)	(25,044)	(40,323)	(44,936)	(25,044)	(415,951)	(371,666)	(385,000)

	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	TOTAL 2003 BUDGET	TOTAL 2002 BUDGET	TOTAL 2002 PROJECTED	
ATTENDANCE																
REVENUES:																
5902 STAND SALES					0	6,000	8,000	15,000	15,000	8,000	18,000		70,000	75,789	69,300	
5903 NOVELTY SALES						0	900	1,200	2,250	2,250	1,200	2,700		10,500	10,800	9,800
5904 CLOTHING SALES						0	8,100	10,800	20,250	20,250	10,800	24,300		94,500	110,160	107,000
5907 eMERCHANDISE						2,100	2,800	5,250	5,250	2,800	6,300		24,500	0	22,700	
5912 SPECIAL SERVICES														0	0	500
5915 TICKET SALES						0	28,500	38,000	71,250	71,250	38,000	0		247,000	270,000	221,800
5916 HAUNTED TOUR							0	0	0	0	0	85,500		85,500	90,000	90,000
5918 IN-HOUSE CHARGE														0	0	38,600
5921 MISC REVENUE														0	0	500
5931 eADMISSIONS														0	0	4,400
5943 GROUP SALES														21,500	0	20,900
TOTAL REVENUES	0	0	0	0	39,600	52,800	99,000	99,000	52,800	118,800	0	0	462,000	480,960	516,700	
PAYROLL EXPENSES:																
5100 SALARY PERM EMPL	3,398	3,398	3,398	5,097	3,398	3,398	3,500	3,500	3,500	5,250	3,500	3,500	44,837	44,428	43,400	
5101 OVERTIME						0	11,484	15,312	28,710	28,710	15,312	34,452		0	0	6,300
5103 PART TIME LABOR														133,980	105,811	127,000
5107 PERSONAL TIME														0	0	200
5121 PERA CONTRIBUTIONS	92	92	92	138	402	505	870	870	508	1,072	95	95	4,828	3,726	4,600	
5122 FICA CONTRIBUTIONS	217	217	217	326	952	1,197	2,061	2,061	1,204	2,541	224	224	11,444	9,225	10,900	
5123 FICA-MDCARE	51	51	51	76	223	281	483	483	282	596	53	53	2,682	2,163	2,500	
5131 HEALTH INSURANCE	532	532	532	532	532	532	532	532	532	532	532	532	6,384	4,440	5,900	
5132 DENTAL INSURANCE	29	29	29	29	29	29	29	29	29	29	29	29	348	384	300	
TOTAL P/R EXPENSES	4,319	4,319	4,319	6,198	17,020	21,254	36,185	36,185	21,367	44,471	4,432	4,432	204,504	170,177	201,100	
OPERATING EXPENSES:																
5200 OFFICE SUPPLIES						75	75	75	75	75	75	75		525	960	500
5201 COMPUTER SUPPLIES														0	300	100
5211 CLEANING SUPPLIES						200	200	200	200	200	200	200		1,400	1,200	1,100
5218 UNIFORMS						25	25	25	25	25	25	25		175	600	200
5228 PAINTING SUPPLIES						500	500	500	500	500	500	500		14,500	6,000	3,600
5240 SMALL TOOLS														0	180	0
5260 FOOD PURCHASES						0	540	720	1,350	1,350	720	1,620		6,300	3,255	6,400
5270 MERCHANDISE						0	4,860	6,480	12,150	12,150	6,480	14,580		56,700	66,058	64,500
5310 CONTRACT SERVICES						1,000								1,000	300	1,000
5311 SECURITY SVC	75	75	75	75	75	75	75	75	75	75	75	75	900	420	800	
5321 TELEPHONE														0	120	100
5322 POSTAGE	75	75	75	75	75	75	75	75	75	75	75	75	900	384	400	
5331 TRAVEL/ENT						25	25	25	25	25	25	25		175	300	100
5339 ARMORED PICKUP																
5340 ADV/PROMO	500	1,000	1,000	3,000	3,000	3,000	3,000	3,000	3,000	4,000				21,500	24,000	22,100
5343 HAUNTED SHIP EXP						5,300	5,300	5,300	5,300	5,300	5,300	5,300		31,800	31,800	76,100
5355 PRNTG & COPYING						250	500	500	500	500	500	500		3,750	4,980	4,600
5360 INSURANCE	750	750	750	750	750	750	750	750	750	750	750	750	9,000	3,696	6,900	
5381 ELECTRIC	100	100	100	100	100	100	100	100	100	100	100	100	1,200	1,200	1,100	
5382 WATER/SEWER						50	50	50	50	50	50	50		350	4,200	900
5400 REPAIRS/MAINT						500	2,000	2,000	2,000	2,000	2,000	2,000		14,500	8,100	12,100
5433 DUES/SUBSCRIP							350	350	350	350	350	350		0	450	500
5436 BANK CHARGES														2,100	300	2,200
5450 LAUNDRY														0	0	100
TOTAL OPERATING EXPENSE	1,000	1,500	2,750	5,375	19,425	20,225	26,525	26,525	20,225	30,225	6,500	6,500	166,775	158,863	205,500	
TOTAL EXPENSES	5,319	5,819	7,069	11,573	36,445	41,479	62,710	62,710	41,592	74,696	10,932	10,932	371,279	329,040	406,600	
DPMT GAIN/LOSS	(5,319)	(5,819)	(7,069)	(11,573)	3,155	11,321	36,290	36,290	11,208	44,104	(10,932)	(10,932)	90,721	151,920	110,100	

	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	TOTAL 2003 BUDGET	TOTAL 2002 BUDGET	TOTAL 2002 PROJECTED
REVENUES:															
5912 SPECIAL SERVICES	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	12,000	8,200	12,400
5917 FACILITY FEES	8,000	8,000	8,000	8,000	8,000	8,000	8,000	8,000	8,000	8,000	8,000	8,000	96,000	103,200	98,600
5918 INHOUSE PROMOTION	25,000	25,000	25,000	25,000	25,000	25,000	25,000	25,000	25,000	25,000	25,000	25,000	300,000	120,000	376,300
5919 SALE CHARGES	5,000	5,000	5,000	5,000	5,000	5,000	5,000	5,000	5,000	5,000	5,000	5,000	60,000	60,000	62,500
5920 ADVERTISING REVENUE	500	500	500	500	500	500	500	500	500	500	500	500	6,000	0	6,100
5927 FOURTH FEST EVENT							47,000						47,000	47,000	37,800
BLUE BRIDGE REVENUE							5,000	10,000	25,000	25,000	10,000	5,000	80,000	0	0
BLUE BRIDGE OPERATIONS							7,500	7,500	7,500	7,500	7,500	7,500	45,000	0	0
TOTAL REVENUES	39,500	39,500	39,500	39,500	52,000	57,000	119,000	72,000	57,000	52,000	39,500	39,500	646,000	338,400	593,700
PAYROLL EXPENSES:															
5100 SALARIED PERM	5,062	5,062	5,062	7,593	5,062	5,062	5,214	5,214	5,214	7,821	5,214	5,214	66,794	64,760	64,800
5101 OVERTIME													0	0	400
5103 PART TIME REGULAR	3,245	3,245	3,245	3,245	6,745	7,745	7,745	7,745	6,745	5,745	3,245	3,245	61,940	32,800	36,200
5121 PERA CONTRIBUTIONS	390	390	390	509	555	602	609	609	562	638	398	398	6,050	4,509	4,700
5122 FICA CONTRIBUTIONS	515	515	515	672	732	794	803	803	741	841	524	524	7,982	6,049	6,100
5123 FICA-MDCARE	125	125	125	163	177	192	194	194	179	203	127	127	1,931	1,463	1,400
5131 HEALTH INSURANCE	605	605	605	605	605	605	605	605	605	605	605	605	7,260	11,148	6,700
5132 DENTAL INSURANCE	50	50	50	50	50	50	50	50	50	50	50	50	600	600	400
TOTAL P/R EXPENSES	9,992	9,992	9,992	12,837	13,926	15,050	15,221	15,221	14,097	15,903	10,163	10,163	152,557	121,329	120,700
OPERATING EXPENSES:															
5200 OFFICE SUPPLIES	100	100	100	100	100	100	100	100	100	100	100	100	1,200	1,200	1,300
5201 COMPUTER SUPPLIES	25	25	25	5,025	25	25	25	25	25	25	25	25	5,300	0	100
5218 UNIFORMS													0	396	100
5310 CONTRACT SERVICE													0	0	0
5321 TELEPHONE	350	350	350	350	350	350	350	350	350	350	350	350	4,200	0	3,700
5322 POSTAGE	25	25	25	25	25	25	25	25	25	25	25	25	300	0	400
5331 TRAVEL/ENT	1,000	500	1,000	500	500	500	500	500	500	1,000	500	500	7,500	1,800	6,100
5334 TRAINING EXPENSE													0	800	200
5340 ADV & PROMOTION	125	125	125	125	125	125	125	125	125	125	125	125	1,500	0	1,300
5355 PRINT & COPYING													0	0	0
5360 INSURANCE	100	100	100	100	100	100	100	100	100	100	100	100	1,200	1,140	1,200
5400 REPAIR/MAINT SUPPLIES													0	360	100
5433 DUES/SUBSCRIP					200	400							600	200	600
5442 FOURTH FEST ACTIVITIES							47,000						47,000	36,332	16,800
5442 ENTERTAINMENT	24,000	24,000	24,000	24,000	24,000	24,000	24,000	24,000	24,000	24,000	24,000	24,000	288,000	96,000	388,400
BLUE BRIDGE EXPENSES	0	0	0	0	4,250	8,500	21,250	21,250	8,500	4,250	0	0	68,000	0	0
TOTAL OPERATING EXPENSE	25,725	25,425	26,125	30,225	29,475	33,725	93,475	46,475	33,725	29,975	25,225	25,225	424,800	138,228	420,300
TOTAL EXPENSES	35,717	35,417	36,117	43,062	43,401	48,775	108,696	61,696	47,822	45,878	35,388	35,388	577,357	259,557	541,000
DPMT GAIN/LOSS	3,783	4,083	3,383	(3,562)	8,599	8,225	10,304	10,304	9,178	6,122	4,112	4,112	68,643	78,843	52,700

PARKING 1580

	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	TOTAL 2003 BUDGET	BUDGET	TOTAL 2002 ACTUAL
REVENUES:															
5911 PARKING LOT RENTAL	0	0	0	0	0	0	0	0	0	0	0	0	0	5,300	1,000
5912 SPEC SVCS	0	0	0	0	0	0	0	0	0	0	0	0	0	144	200
5914 PARKING-MAIN	36,000	59,000	61,000	91,000	33,000	51,000	51,000	66,000	49,000	66,000	36,000	36,000	635,000	636,437	591,700
5926 PARKING-MONTHLY	18,500	18,500	18,500	18,500	18,500	18,500	18,500	18,500	18,500	18,500	18,500	18,500	222,000	177,340	167,700
TOTAL REVENUES	54,500	77,500	79,500	109,500	51,500	69,500	69,500	84,500	67,500	84,500	54,500	54,500	857,000	819,221	760,600
PAYROLL EXPENSES:															
5103 PART TIME	3,600	5,900	6,100	9,100	3,300	5,100	5,100	6,600	4,900	6,600	3,600	3,600	63,500	63,736	66,400
5101 OVERTIME	0	0	0	0	0	0	0	0	0	0	0	0	0	0	5,400
5107 PERSONAL TIME	0	0	0	0	0	0	0	0	0	0	0	0	0	0	100
5121 PERA CONTRIBUTIONS	140	230	238	355	129	199	199	257	191	257	140	140	2,477	2,294	2,600
5122 FICA CONTRIBUTIONS	245	401	415	619	224	347	347	449	333	449	245	245	4,318	4,015	4,500
5123 FICA-MDCARE	58	94	98	146	53	82	82	106	78	106	58	58	1,016	937	1,000
5141 UNEMPLOYMENT	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
TOTAL P/R EXPENSES	4,043	6,626	6,850	10,219	3,706	5,727	5,727	7,412	5,503	7,412	4,043	4,043	71,311	70,983	80,000
OPERATING EXPENSES:															
5200 OFFICE SUPPLIES	20	20	20	20	20	20	20	20	20	20	20	20	240	240	200
5218 UNIFORMS	0	0	0	0	0	0	0	0	0	0	0	0	0	600	0
5310 CONTRACT SVC	0	0	0	0	0	0	0	0	0	0	0	0	0	1,800	0
5340 ADV & PROMO	0	0	0	0	0	0	0	0	0	0	0	0	0	2,000	0
5355 PRINTING	225	225	225	225	225	225	225	225	225	225	225	225	2,700	4,995	7,700
5360 INSURANCE	750	750	750	750	750	750	750	750	750	750	750	750	9,000	9,224	9,100
5382 WATER/SEWER	25	25	25	25	25	25	25	25	25	25	25	25	300	0	200
5400 REPAIR/MAINT	5,000	5,000	5,000	7,500	2,500	1,000	1,000	1,000	1,000	1,000	2,500	5,000	37,500	32,100	32,600
5436 BANK CHARGES	20	20	20	20	20	20	20	20	20	20	20	20	240	0	200
5438 LICENSES	0	0	0	0	0	0	0	0	0	0	0	0	0	480	0
TOTAL OPERATING EXPENSE	6,040	6,040	6,040	8,540	3,540	2,040	2,040	2,040	2,040	2,040	3,540	6,040	49,980	51,439	50,000
TOTAL EXPENSES	10,083	12,666	12,890	18,759	7,246	7,767	7,767	9,452	7,543	9,452	7,583	10,083	121,291	122,422	130,000
DPMT GAIN/LOSS	44,417	64,834	66,610	90,741	44,254	61,733	61,733	75,048	59,957	75,048	46,917	44,417	735,710	696,799	630,600

	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	TOTAL 2003 BUDGET	TOTAL 2002 BUDGET	TOTAL 2002 PROJECTED
ATTENDANCE REVENUES:	8,500	8,500	14,500	13,500	14,500	12,500	19,500	19,500	10,500	10,500	9,500	9,500	151,000	160,000	139,900
5902 STAND SALES	9,860	9,180	15,660	14,580	15,660	13,500	21,060	21,060	11,340	11,340	10,260	10,260	163,760	172,800	157,300
5903 NOVELTIES	6,120	5,100	8,700	8,100	8,700	7,500	11,700	11,700	6,300	6,300	5,700	5,700	91,620	96,000	96,200
5904 CLOTHING SALES	250	250	250	250	250	250	250	250	250	250	250	250	3,000	0	2,100
5915 TICKET SALES	34,850	39,398	67,208	62,573	67,208	57,938	90,383	90,383	48,668	48,668	44,033	44,033	695,338	741,600	580,100
5918 IN-HOUSE CHARGE	0	0	0	0	0	0	0	0	0	0	0	0	0	0	9,600
5920 ADVERTISEMENTS	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	12,000	48,000	12,000
5943 GROUP SALES	3,000	3,000	3,000	10,000	20,000	10,000	3,000	3,000	3,000	3,000	3,000	3,000	67,000	0	81,200
TOTAL REVENUES	52,080	54,928	92,818	86,503	92,818	80,188	124,393	124,393	67,558	67,558	61,243	61,243	965,718	1,058,400	857,300
PAYROLL EXPENSES:															
5100 SALARIED PERM	4,936	4,936	4,936	7,404	4,936	4,936	5,084	5,084	5,084	5,084	5,084	5,084	65,130	63,258	62,000
5101 OVERTIME	0	0	0	0	0	0	0	0	0	0	0	0	0	0	6,600
5103 PART TIME	9,770	10,304	17,413	16,228	17,413	15,043	23,336	23,336	12,674	12,674	11,489	11,489	181,169	186,000	156,600
5107 PERSONAL LEAVE	0	0	0	0	0	0	0	0	0	0	0	0	0	0	2,000
5121 PERA CONTRIBUTIONS	250	259	380	402	380	340	483	483	302	345	282	282	4,187	3,564	3,500
5122 FICA CONTRIBUTIONS	941	975	1,430	1,512	1,430	1,279	1,819	1,819	-1,136	1,299	1,061	1,061	15,763	15,155	13,800
5123 FICA-MDCARE	294	305	447	473	447	400	568	568	355	406	331	331	4,926	3,539	3,200
5131 HEALTH INSURANCE	935	935	935	935	935	935	935	935	935	935	935	935	11,220	12,780	10,300
5132 DENTAL INSURANCE	35	35	35	35	35	35	35	35	35	35	35	35	420	528	400
TOTAL P/R EXPENSES	17,162	17,750	25,576	26,989	25,576	22,967	32,260	32,260	20,521	23,320	19,217	19,217	282,815	284,825	258,400
OPERATING EXPENSES:															
5200 OFFICE SUPPLIES	400	400	400	400	400	400	400	400	400	400	400	400	4,800	4,200	4,400
5201 COMPUTER SUPPLIES	60	60	60	60	60	60	60	60	60	60	60	60	720	300	500
5211 CLEANING SUPPLIES	650	650	650	650	650	650	650	650	650	650	650	650	7,800	6,000	7,000
5214 SERVING SUPPLIES	592	551	940	875	940	810	1,264	1,264	680	680	616	616	9,826	13,824	10,500
5217 LIGHT BULBS	200	200	200	200	200	200	200	200	200	200	200	200	2,400	18,000	6,000
XENON BULBS	0	0	5,600	0	0	0	0	0	0	5,600	0	0	11,200	3,000	6,400
5218 UNIFORMS	250	250	250	250	250	250	250	250	250	250	250	250	3,000	0	2,300
5228 PAINTING SUPPLIES	50	50	50	50	50	50	50	50	50	50	50	50	600	1,200	500
5260 FOOD COSTS	1,775	1,652	2,819	2,624	2,819	2,430	3,791	3,791	2,041	2,041	1,847	1,847	29,477	31,968	28,300
5270 MERCHANDISE COSTS	3,856	3,213	5,481	5,103	5,481	4,725	7,371	7,371	3,969	3,969	3,591	3,591	57,721	57,600	61,100
5304 LEGAL SERVICES	75	75	75	75	75	75	75	75	75	75	75	75	900	2,040	1,100
5310 CONTRACT SERVICES	15,000	0	0	15,000	0	0	0	0	15,000	0	0	0	45,000	32,400	56,400
5311 SECURITY SERVICE	80	80	80	80	80	80	80	80	80	80	80	80	960	960	1,000
5321 TELEPHONE	75	75	75	75	75	75	75	75	75	75	75	75	900	600	800
5322 POSTAGE	50	50	50	50	50	50	50	50	50	50	50	50	600	600	600
5331 TRAVEL/ENT	425	425	425	425	425	425	425	425	2,825	425	425	425	7,500	5,040	4,600
5334 TRAINING EXP	0	0	0	0	0	0	0	0	0	0	0	0	0	1,200	500
5339 ARMORED PICKUP	100	100	100	100	100	100	100	100	100	100	100	100	1,200	1,800	1,200
5340 ADV & PROMOTION	8,000	8,000	8,000	8,000	8,000	8,000	8,000	8,000	8,000	8,000	8,000	8,000	96,000	120,000	94,900
5343 SPECIAL PROMOTION	200	200	200	200	200	200	200	200	200	200	200	200	2,400	4,800	2,800
5355 PRINTING/COPYING	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	12,000	18,000	13,400
5360 INSURANCE	1,450	1,450	1,450	1,450	1,450	1,450	1,450	1,450	1,450	1,450	1,450	1,450	17,400	17,820	16,200
5382 WTR/SWR/GAS	300	300	300	300	300	300	300	300	300	300	300	300	3,600	2,760	3,800
5400 REPAIR/MAINT SERVICE	1,750	1,750	1,750	1,750	1,750	1,750	1,750	1,750	1,750	1,750	1,750	1,750	21,000	12,000	17,000
5414 FILM RENTAL	6,800	6,800	11,600	10,800	11,600	10,000	15,600	15,600	8,400	8,400	7,600	7,600	120,800	180,000	127,700
5428 PRINT COST	0	0	22,000	0	0	0	0	0	22,000	0	0	0	44,000	39,600	32,500
5431 CASH SHORT	0	0	0	0	0	0	0	0	0	0	0	0	0	0	(100)
5433 DUES/SUBSCRIPTIONS	60	0	0	0	0	0	600	0	0	0	0	0	660	960	900
5436 BANK CHARGES	250	250	250	250	250	250	250	250	250	250	250	250	3,000	3,000	3,400
5450 LAUNDRY	150	150	150	150	150	150	150	150	150	150	150	150	1,800	1,200	1,800
5614 BOND AMORTIZATION	600	600	600	600	600	600	600	600	600	600	600	600	7,200	7,200	6,900
TOTAL OPERATING EXPENSE	44,197	28,331	64,554	35,517	51,954	34,080	44,740	44,140	70,606	36,806	29,768	29,768	514,463	588,072	514,400
TOTAL EXPENSES	61,359	46,081	90,130	62,506	77,530	57,047	77,001	76,401	91,127	60,126	48,985	48,985	797,278	872,897	772,800
DPMT GAIN/LOSS	(9,279)	8,847	2,687	23,997	15,287	23,140	47,392	47,992	(23,569)	7,432	12,257	12,257	168,440	185,503	84,500
5611 BOND INTEREST EXPENSE	27,340	27,340	27,340	27,340	27,340	27,340	27,340	27,340	27,340	27,340	27,340	25,656	326,396	355,200	344,635
DEPARTMENT GAIN/LOSS AFTER INTEREST EXPENSE	(36,619)	(18,493)	(24,653)	(3,343)	(12,053)	(4,200)	20,052	20,652	(50,909)	(19,908)	(15,083)	(13,399)	(157,956)	(169,697)	(260,135)